

FIRST INTERSTATE BANCSYSTEM INC

Form 11-K

June 24, 2004

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 11-K**

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2003

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number: 000-49733**

A. Savings and Profit Sharing Plan for Employees of First Interstate BancSystem, Inc.

(Full title of the plan)

Same as below

(Address of the plan, if different from that of the issuer named below)

B. First Interstate BancSystem, Inc.

(Name of issuer of the securities held pursuant to the plan)

401 North 31st Street, P.O. Box 30918, Billings, Montana 59116-0918

(Address of issuer's principal executive office)

**Table of Contents**

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF  
FIRST INTERSTATE BANCSYSTEM, INC.**

*FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002*

---

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.**

Table of Contents

	<b><u>Page</u></b>
<b><u>INDEPENDENT AUDITORS REPORT</u></b>	1
<b>FINANCIAL STATEMENTS</b>	
<u>Net Assets Available for Benefits</u>	2
<u>Changes in Net Assets Available for Benefits</u>	3
<u>Notes to Financial Statements</u>	4-8
<b>SUPPLEMENTARY INFORMATION</b>	
<u>Schedule H, Line 4i - Schedule of Assets (Held at End of Year)</u>	9
<u>Consent of Eide Bailly LLP</u>	
<u>Certification Pursuant to Section 906</u>	

---

**Table of Contents**

**INDEPENDENT AUDITORS REPORT**

Executive Committee of the  
Savings and Profit Sharing Plan  
for Employees of First Interstate BancSystem, Inc.  
Billings, Montana

We have audited the accompanying statement of net assets available for benefits of the **Savings and Profit Sharing Plan for Employees of First Interstate BancSystem, Inc.** as of December 31, 2003 and 2002, and the related statement of changes in net assets available for benefits for the year ended December 31, 2003. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2003 and 2002, and the changes in net assets available for benefits for the year ended December 31, 2003 in conformity with standards of the Public Company Accounting Oversight Board (United States).

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of Assets Held at End of Year is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ Eide Bailly LLP

Billings, Montana  
June 10, 2004

**Table of Contents****SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.****STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS  
DECEMBER 31, 2003 AND 2002**

	<u>2003</u>	<u>2002</u>
<b>ASSETS</b>		
Investments, at fair value		
Registered investment companies	<b>\$52,279,688</b>	\$38,307,592
Employer securities	<b>26,134,473</b>	22,677,720
Participant loans	<b>385,455</b>	184,961
	<u><b>78,799,616</b></u>	<u>61,170,273</u>
Receivables		
Employer's contributions	<b>215,428</b>	
Accrued investment income	<b>14,509</b>	93,208
	<u><b>229,937</b></u>	<u>93,208</u>
Cash	<b>336</b>	
<b>NET ASSETS AVAILABLE FOR BENEFITS</b>	<b><u>\$79,029,889</u></b>	<b><u>\$61,263,481</u></b>

See notes to financial statements.

Table of Contents**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.****STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS  
YEAR ENDED DECEMBER 31, 2003**

Additions to net assets attributed to:	
Investment income	
Net appreciation in fair value of investments	\$ 11,963,476
Dividends	666,225
Interest	18,240
	<u>12,647,941</u>
Contributions	
Employer s	3,799,541
Participants	3,857,614
Rollovers	1,115,622
	<u>8,772,777</u>
Total additions	21,420,718
Deductions from net assets attributed to:	
Benefits paid to participants	<u>3,654,310</u>
Net increase	17,766,408
Net assets available for benefits	
Beginning of year	<u>61,263,481</u>
End of year	<u>\$79,029,889</u>

See notes to financial statements.

**Table of Contents**

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.**

**NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002**

**NOTE 1 - DESCRIPTION OF PLAN AND SIGNIFICANT ACCOUNTING POLICIES**

*Description of Plan*

The following description of the First Interstate BancSystem, Inc. (Company) Savings and Profit Sharing Plan for Employees of First Interstate BancSystem, Inc. (Plan) provides only general information. Participants should refer to the Summary Plan Description for a more complete description of the Plan's provisions.

General. The Plan is a defined contribution plan covering all employees of the Company's member banks who are classified as regular-status scheduled to work 20 hours or more per week, or if not classified as regular status have completed 1,000 hours of service in no more than twelve consecutive months. It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

Elective and Matching Contributions. Each year, participants may elect to contribute pre-tax annual compensation, as defined in the Plan. Such elective contributions are limited to the annual limitation defined in Internal Revenue Code Section 402(g)(1), which was \$12,000 for 2003. Participants aged 50 or older before the close of the Plan year are eligible to make catch-up contributions in accordance with, and subject to the limitations of, Section 414(v) of the Code. Participants may also contribute amounts representing distributions from other qualified defined benefit or contribution plans. The Company makes a matching contribution of 125 percent of the first four percent of annual compensation that a participant contributes to the Plan.

Discretionary Contributions. At its discretion, the Company may make a quarterly profit sharing contribution. The Plan also allows for an Applicable Minimum Employer contribution and a Specified Minimum Employer contribution as determined by the Company's board of directors by appropriate resolution on or before the last day of the Company's tax year.

Participant Accounts. Each participant's account is credited with the participant's contributions and allocations of the Company contributions and Plan earnings. Allocations of participant earnings are based on account balances, as defined. Forfeited balances of terminated participants' nonvested accounts are used to reduce future Company contributions. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account.

Vesting. Participants are immediately vested in their contributions and any rollover contributions plus allocated earnings thereon. Vesting in the Company's matching and profit sharing contribution portions of their accounts and earnings thereon is contingent upon the participant's date of hire. Employees that were hired before January 1, 2000 and participating in the plan before January 1, 2001 are 100 percent vested in the Company's matching and profit sharing contributions. Employees that were hired as regular-status working 20 hours or more per week during the fiscal year 2000 and became participants in fiscal year 2001 are also 100 percent vested in the Company's matching and profit sharing contributions. Employees hired in fiscal year 2001 or later are subject to a vesting schedule based on years of service. These participants are 100 percent vested in the Company's matching and profit sharing contributions after three years of credited service.

(continued on next page)





**Table of Contents**

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002**

**Participant loans.** Loans are limited to the lesser of (a) 50 percent of the participant's vested account balance or (b) \$50,000, reduced by the excess, if any, of (i) the participant's highest outstanding loan balance during the previous year, over (ii) the participant's outstanding loan balance on the date the loan is made. Loan terms shall not exceed the earlier of (a) 15 years if the loan is for the purchase of a principal residence of the borrower or (b) five years for all other loans. The loans are secured by the balance in the participant's account and bear a rate of interest which is commensurate with the interest rates being charged at the time such loan is made under similar circumstances by financial institutions in the community in which the Company's principal office is then located. Interest rates on the participant loans outstanding at December 31, 2003 ranged from 5.0 percent to 10.5 percent. Principal and interest is paid ratably through biweekly payroll deductions.

**Investment Options.** Upon enrollment in the Plan, a participant may direct contributions in a variety of registered investment companies. The most common options are as follows:

*Spartan Money Market Fund* Funds are invested in securities whose interest is exempt from state and local income taxes.

*Accessor Growth Fund* Funds are invested in equity securities with greater than average growth characteristics.

*Accessor Balanced Allocation* The Funds are divided between equity funds and fixed-income funds.

*Accessor Aggressive Growth Allocation* Funds are invested in the domestic and international equity markets.

*Accessor Growth & Income* Funds are invested in equity funds with regard to weight, with a smaller amount of its assets in fixed-income funds.

A participant may not contribute to, but may direct transfers from any investment into, the following investment option:

*First Interstate BancSystem, Inc. Stock* Funds are invested in First Interstate BancSystem, Inc. stock (Company Stock). A participant's investment in Company Stock is limited to 50 percent of the participant's account balance, as defined.

As of December 31, 2003 and 2002, plan assets invested in Company Stock were 33 percent and 37 percent of net assets available for benefits, respectively.

**Payment of Benefits.** After termination of service due to death, disability, or retirement, a participant with an account balance of more than \$5,000 may, on any distribution date following termination, elect to receive either a lump sum distribution of his/her vested account balance or installment payments (annually, quarterly, or monthly) over a specified period of time, not exceeding ten years. Any participant account balance with less than \$5,000 is distributed in a lump sum. For termination of service due to other reasons, a participant may receive the value of the vested interest in his/her account as a lump sum distributions. A participant may elect to receive a hardship distribution, without termination of employment, if he/she qualifies under the hardship withdrawal rules.

(continued on next page)



**Table of Contents**

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002**

Member Employers. Members of the Plan include First Interstate BancSystem, Inc. and the following subsidiaries:

First Interstate Bank  
Commerce Financial, Inc.  
FIB Capital Trust  
FI Reinsurance, Ltd.  
i\_Tech Corporation

Forfeited Accounts. At December 31, 2003 and 2002, forfeited non-vested accounts totaled \$176,190 and \$2,073, respectively. These accounts will be used to reduce future employer contributions. During the year ended December 31, 2003, \$2,073 was used to reduce current employer contributions.

*Basis of Accounting*

The accompanying financial statements have been prepared on an accrual basis and present the net assets available for participant benefits and changes in those net assets.

*Use of Estimates*

The preparation of financial statements in conformity with standards of the Public Company Accounting Oversight Board (United States) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Investment Valuation and Income Recognition*

The Plan's investments in registered investment companies are valued at quoted market prices. Company Stock is valued based on an independent appraisal prepared by Alex Sheshunoff & Co. Investment Banking. The appraised fair market value of a share of Company Stock was \$49.50 and \$45.00 at September 30, 2003 and 2002, respectively.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

*Payment of Benefits*

Benefits are recorded when paid.

*Income Tax Status*

The Plan obtained its latest determination letter dated July 2, 2003, in which the Internal Revenue Service (IRS) stated that the Plan, as then designed, was in compliance with the applicable requirements of Internal Revenue Code (IRC).

(continued on next page)



**Table of Contents**

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002**

**NOTE 2 INVESTMENTS**

The following presents the individual investments (all participant-directed) that represent 5 percent or more of the Plan assets available for benefits:

	<b>2003</b>		<b>2002</b>	
	<b>Number of units</b>	<b>Fair Value</b>	<b>Number of units</b>	<b>Fair Value</b>
Registered investment companies, fair value as determined by quoted market price:				
Accessor Funds				
Growth Allocation	<b>697,672</b>	<b>\$ 9,502,302</b>	627,346	\$ 6,769,067
Balanced Allocation	<b>586,488</b>	<b>8,445,434</b>	466,882	5,780,002
Aggressive Growth Allocation	<b>479,130</b>	<b>6,267,023</b>	433,473	4,347,739
Growth & Income Allocation	<b>374,836</b>	<b>5,303,936</b>	345,445	4,096,977
Spartan Money Market Fund	<b>3,306,987</b>	<b>3,306,987</b>	3,468,164	3,468,164
Employer securities, fair value as determined by appraisal:				
First Interstate BancSystem, Inc.	<b>527,969</b>	<b>26,134,473</b>	503,949	22,677,720
Stock		<b>\$58,960,155</b>		\$47,139,669

During 2003, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) appreciated in value by \$11,963,476 as follows:

Investments at fair value as determined by quoted market price:	
Registered investment companies	<b>\$ 9,653,476</b>
Investments at fair value as determined by appraisal:	
Employer securities	<b>2,310,000</b>
	<b>\$11,963,476</b>

**NOTE 3 ADMINISTRATIVE EXPENSES**

Fidelity Investments Institutional Brokerage Group holds the Plan's assets and Rocky Mountain Employee Benefits, Inc. performs the recordkeeping for the Plan, exclusive of Company Stock and participant loans. The Company pays the administrative fees related to these services performed for the Plan.

(continued on next page)

**Table of Contents**

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002**

**NOTE 4 - PLAN TERMINATION**

Although the Company has not expressed any intent to do so, they have the right to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants will become 100 percent vested in their accounts.

**NOTE 5 RELATED PARTY TRANSACTIONS**

The Company performs the recordkeeping for the Plan's Company Stock and participant loans. Fees were paid from the participant accounts for the processing of loans and distributions totaling \$8,828 for the year ended December 31, 2003. These fees are considered customary and reasonable for such services.

Certain Plan investments are shares of mutual funds managed by Fidelity Investments. Fidelity Investments is a trustee of certain Plan assets and, therefore, these transactions qualify as party-in-interest.

**Table of Contents**

**SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF  
FIRST INTERSTATE BANCSYSTEM, INC.**

**SUPPLEMENTARY INFORMATION**

---



**Table of Contents****SAVINGS AND PROFIT SHARING PLAN  
FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.****SCHEDULE H, LINE 4i - SCHEDULE OF ASSETS (HELD AT END OF YEAR)  
DECEMBER 31, 2003**EIN 81-0331430  
PN 003

(a)	(b) Identity of issue, borrower, lessor, or similar party	(c) Description of investment including maturity date, rate of interest, collateral, par or maturity value	(d) Cost	(e) Current value
*	First Interstate BancSystem, Inc.	Employer securities, 527,969sh	N/A	\$26,134,473
	Accessor Funds	Growth Allocation, Mutual Fund, 697,672u	N/A	9,502,302
	Accessor Funds	Balanced Allocation, Mutual Fund, 586,488u	N/A	8,445,434
	Accessor Funds	Aggressive Growth Allocation, Mutual Fund, 479,130u	N/A	6,267,023
	Accessor Funds	Growth and Income Allocation, Mutual Fund, 374,836u	N/A	5,303,936
*	Fidelity Group	Spartan US Equity Index, Mutual Fund, 98,197u	N/A	3,869,959
	Harbor Funds	International, Mutual Fund, 91,615u	N/A	3,370,519
*	Fidelity Investments	Spartan Money Market, 4.1%	N/A	3,306,987
	Accessor Funds	Growth Fund, Mutual Fund, 80,677u	N/A	1,675,664
	Accessor Funds	Small to Mid Cap, Mutual Fund, 73,827u	N/A	1,550,371
	Managers Funds	Special Equity, Mutual Fund, 16,998u	N/A	1,334,222
	Davis Funds	New York Venture, Mutual Fund, 45,682u	N/A	1,257,191
	Accessor Funds	Value and Income, Mutual Fund, 60,603u	N/A	1,065,416
*	Fidelity Advisor	Equity Growth, Mutual Fund, 22,727u	N/A	1,057,499
	Franklin Templeton Investments	Small to Mid Cap, Mutual Fund, 30,115u	N/A	910,098
	Vanguard Group	Intermediate Term Treasury, Mutual Fund, 76,463u	N/A	871,685
	Columbia Funds	Fixed Income, Mutual Fund, 59,052u	N/A	797,804
	Federated Investors	GNMA Institutional, Mutual Fund, 65,893u	N/A	744,596
	Accessor Funds	Income and Growth Allocation, Mutual Fund, 34,354u	N/A	509,481
	Accessor Funds	Income Allocation, Mutual Fund, 18,502u	N/A	282,907
*	Fidelity Investments	Spartan Government Income, Mutual Fund, 14,209u	N/A	156,594
	Participant loans	Interest ranging from 5.0 to 10.5%	-0-	385,455
				\$78,799,616

\* Party-in-interest to the Plan

See accompanying independent auditors' report.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

SAVINGS AND PROFIT SHARING PLAN FOR EMPLOYEES OF FIRST INTERSTATE BANCSYSTEM, INC.

June 23, 2004

---

/s/ ROBERT A. JONES

---

Date

Robert A. Jones  
Plan Administrator  
Savings and Profit Sharing Plan for Employees of  
First Interstate BancSystem, Inc.

---

**Table of Contents**

**First Interstate BancSystem, Inc.**

**EXHIBIT INDEX**

<b>Exhibit</b>	<b>Document</b>
23.1	Consent of Eide Bailly LLP, Independent Certified Public Accountants.
32	Certification of Annual Report on Form 11-K pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.