

Gafisa S.A.
Form F-4
November 13, 2009

As filed with the Securities and Exchange Commission on November 13, 2009
Registration No. 333-

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM F-4

REGISTRATION STATEMENT
UNDER
THE SECURITIES ACT OF 1933

GAFISA S.A.
(Exact Name of Registrant as Specified in Its Charter)

Not applicable
(Translation of Registrant's name into English)

The Federative Republic of Brazil
(State or Other Jurisdiction of Incorporation or Organization)

1520
(Primary Standard Industrial Classification Code Number)

Not Applicable
(I.R.S. Employer Identification Number)

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05425-070 – São Paulo, SP – Brazil
Telephone: + 55 (11) 3025-9000

(Address, Including Zip Code, and Telephone Number, Including Area Code, of
Registrant's Principal Executive Offices)

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10 East 40th Street, 9th floor
New York, NY 10016
Telephone: (212) 947-7200

(Name, Address, Including Zip Code, and Telephone Number, Including Area Code, of Agent For Service)

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Davis Polk & Wardwell LLP
450 Lexington Avenue
New York, New York 10017
(212) 450-4000

Approximate date of commencement of proposed offer to the public: As soon as practicable after this registration statement becomes effective.

If this form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. _____

If this form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

CALCULATION OF REGISTRATION FEE

Title of Each Class of Securities To Be Registered	Amount To Be Registered(1)	Proposed Maximum Aggregate Offering Price(2)	Amount of Registration Fee
Gafisa S.A. common shares, no par value	16,442,296	\$50,370,692	\$2,810.68

(1) Calculated based on the maximum number of each registrant's shares to be issued to U.S. holders of common shares of Construtora Tenda S.A., or Tenda, in connection with the Restructuring described in the accompanying preliminary prospectus / information statement assuming that none of the holders exercise their right of withdrawal in connection with the Restructuring.

(2) The Proposed Maximum Aggregate Offering Price for registrant Gafisa (estimated solely for purposes of computing the amount of the registration fee pursuant to Rule 457(c) and Rule 457(f) under the U.S. Securities Act of 1933, as amended) is calculated in accordance with the exchange ratio of 0.205 common share to be exchanged in the Restructuring for each common share held directly by a U.S. resident of Tenda and the average of the high and low prices of the common shares of Tenda, as reported on the São Paulo Stock Exchange on November 6, 2009, converted into U.S. dollars at the exchange rate of R\$1.717 = US \$1.00.

The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the U.S. Securities Act of 1933, as amended, or until this registration statement shall become effective on such date as the U.S. Securities and Exchange Commission, acting pursuant to Section 8(a), may determine.

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PRELIMINARY PROSPECTUS/INFORMATION STATEMENT (Subject to Completion)
Dated November 13, 2009

Gafisa S.A.
Exchange of Common Shares

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for Common Shares of Construtora
Tenda S.A.

Gafisa S.A., or Gafisa, has proposed a corporate restructuring, or the Restructuring, the overall purpose of which is to consolidate at the Gafisa level all of its noncontrolling share ownership in its direct subsidiary, Construtora Tenda S.A., or Tenda. The Restructuring will be accomplished via a merger of shares (incorporação de ações, under Brazilian law): a merger of all of the Tenda shares that Gafisa does not own into Gafisa in exchange for Gafisa shares, converting Tenda into a wholly-owned subsidiary of Gafisa.

If the Restructuring is approved by both the shareholders of Gafisa and the shareholders of Tenda, holders of common shares of Tenda will receive 0.205 common share, no par value, of Gafisa for each Tenda common share they hold.

The Restructuring will require the approvals of holders of common shares of Gafisa and Tenda as of the date of the shareholders' meetings. The meetings of the shareholders of Gafisa and Tenda at which the Restructuring will be considered are currently scheduled for December 14, 2009; however, these meetings will not take place until after the registration statement, of which this preliminary prospectus/information statement is a part, has been declared effective by the U.S. Securities and Exchange Commission, or the SEC. Gafisa and its affiliates hold, directly or indirectly, all of the Tenda voting power necessary to approve the Restructuring at the Tenda level without the support of any other holders of common shares of Tenda.

Persons who were holders of record of common shares of Tenda as of October 21, 2009 will have withdrawal rights in connection with the Restructuring as described in this preliminary prospectus/information statement. Holders of Gafisa shares or American Depositary Shares, or ADSs representing Gafisa shares, will not have any withdrawal rights in connection with the Restructuring.

The common shares of Tenda and Gafisa are currently listed on the São Paulo Stock Exchange (BM&FBOVESPA S.A., Bolsa de Valores, Mercadorias e Futuros), or the BM&FBOVESPA. The ADSs of Gafisa are listed on the New York Stock Exchange, or the NYSE, and Gafisa is a foreign private issuer under U.S. securities laws. The common shares of Tenda are not listed or traded in the United States and Tenda has not previously been subject to the reporting requirements in the United States.

You should read this preliminary prospectus/information statement carefully. In particular, please read the section entitled "Part Three: Risk Factors" beginning on page 37 for a discussion of risks that you should consider in evaluating the transactions described in this preliminary prospectus/information statement.

Neither the SEC nor any state securities commission has approved or disapproved of the securities to be issued in connection with the Restructuring or determined if this preliminary prospectus/information statement is truthful or complete. Any representation to the contrary is a criminal offense.

IF YOU ARE A DIRECT HOLDER OF GAFISA OR TENDA SHARES OR GAFISA ADSs, NEITHER GAFISA NOR TENDA IS ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND GAFISA OR TENDA A PROXY. IF YOU ARE ENTITLED TO VOTE ON THE RESTRUCTURING, WHILE WE HAVE DESCRIBED GENERALLY THE PROCEDURE FOR VOTING YOUR SHARES IN THIS PRELIMINARY PROSPECTUS/INFORMATION STATEMENT, YOU ALSO SHOULD CONSULT BRAZILIAN COUNSEL.

This preliminary prospectus/information statement is dated November 13, 2009 and is expected to be mailed to the shareholders of Gafisa and Tenda beginning on or about that date.

This preliminary prospectus/information statement incorporates by reference important business and financial information about Gafisa and Tenda that is not included in or delivered with the document. This information is

available without charge to security holders upon written or oral request. To obtain timely delivery, security holders must request the information no later than December 7, 2009, which is five business days before December 14, 2009, the scheduled date for the shareholders meeting of Gafisa and Tenda to approve the Restructuring. See “Part Seven: Additional Information for Shareholders—Incorporation by Reference.”

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In this preliminary prospectus/information statement, “Gafisa,” “we,” “us” and “our” refer to Gafisa S.A. References to the “Companies” refer to Gafisa and Tenda.

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PART ONE—QUESTIONS AND ANSWERS ABOUT THE RESTRUCTURING

The following are some questions that you may have regarding the Restructuring and brief answers to those questions. Gafisa urges you to read carefully the remainder of this document because the information in this section does not provide all the information that might be important to you with respect to the Restructuring. Additional important information is also contained in the documents incorporated by reference into this preliminary prospectus/information statement. See “Part Seven: Additional Information for Shareholders—Incorporation by Reference.”

Q: What is the Restructuring?

A: Gafisa S.A., which we refer to in this preliminary prospectus/information statement as “Gafisa” or “we,” has proposed the Restructuring aiming at consolidating at the Gafisa level all of the noncontrolling share ownership in its subsidiary, Construtora Tenda S.A., or Tenda. The Restructuring will be accomplished via a merger of shares (called Incorporação de Ações, under Brazilian law): a Brazilian business combination transaction where, subject to the approvals of the Gafisa shareholders and the Tenda shareholders, all of the Tenda shares not owned by Gafisa will be exchanged for Gafisa shares and Tenda will become a wholly-owned subsidiary of Gafisa.

Q: What are the reasons for the Restructuring?

A: Gafisa and Tenda believe the Restructuring: will be advantageous to the shareholders of both Companies, to the extent the Restructuring is likely to result in the creation of a national leader in the civil construction sector that is likely to derive benefits arising from scale and an increase in operational, commercial and administrative efficiencies, and permit the reduction of redundant costs and operational scale gains, allowing for larger investments to be made and a higher sustainable growth rate. For further details on the reasons for the Restructuring see “Part Two: Summary—Purposes of and Reasons for the Restructuring” and “Part Five: The Restructuring—Reasons for the Restructuring.”

Q: What will happen to my shares in the Restructuring?

A: If the Restructuring is approved and you are a direct holder of common shares of Tenda, you will receive 0.205 common share, no par value, of Gafisa for each common share of Tenda that you hold, respectively, plus, in each case, the cash value of any fractional shares.

If you hold common shares of Tenda, no further action by you is required except that if you are not a resident of Brazil, you will be required to comply with the registration requirements of Instruction No. 325 of the Brazilian Securities Commission (Comissão de Valores Mobiliários), or CVM, and Resolution No. 2,689 of the Brazilian Monetary Council (Conselho Monetário Nacional), or CMN, or Law No. 4,131, as the case may be, as described below under “Part Two: Summary—Terms and Effects of the Restructuring.” To evidence your ownership of new shares of Gafisa, an entry or entries will be made in the share registry of Gafisa to evidence the common shares of Gafisa you will receive in the Restructuring. At that time, you will also receive cash in lieu of any fractional Gafisa shares to which you would have been entitled as a result of the Restructuring. See “When will I receive any cash attributable to any fractional Gafisa share?” below.

If you are a holder of Gafisa common shares or Gafisa ADSs, you will continue to hold these securities after the Restructuring.

Q: What shareholder approvals are needed?

A: The Restructuring will require the affirmative vote of holders representing at least 50% of Tenda's voting capital. Tenda's extraordinarily general shareholders' meeting, or EGM, is currently scheduled for December 14, 2009.

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The Restructuring is also subject to approval by the majority of Gafisa's shareholders at an EGM also scheduled for December 14, 2009, which shall only occur if shareholders representing at least two thirds of Gafisa's voting capital are in attendance. Pursuant to Brazilian law, if the attendance quorum is not reached on first call, the EGM of Gafisa may occur, on a second call, with any number of shareholders.

Gafisa and its affiliates hold, directly or indirectly, all of the voting power necessary to approve the Restructuring at the Tenda level without the support of any other holder of shares of Tenda.

Q: Do I have withdrawal rights?

A: Persons who were holders of record of common shares of Tenda as of October 21, 2009, will be entitled to exercise withdrawal rights in connection with the Restructuring.

If you have withdrawal rights, your withdrawal rights will lapse 30 days after publication of the minutes of Tenda's EGM called to approve the Restructuring. If you have withdrawal rights you cannot exercise those withdrawal rights if you vote in favor of the Restructuring.

If Tenda's shareholders exercise their withdrawal rights, they will receive from Tenda a cash amount for their shares, calculated in accordance with Brazilian law 6,404, dated December 15, 1976, or Brazilian corporate law, equal to the book value of their shares on the date of the last audited balance sheet approved by the shareholders of Tenda, i.e. December 31, 2008, unless they request Tenda to draw down a special and more recent balance sheet, as of no more than 60 days from the date of the EGM, in which case the requesting shareholder will receive its withdrawal rights based on such more recent balance sheet even if such value is lower than the value calculated as per Tenda's December 31, 2008 balance sheet. On December 31, 2008, the book value of each share of Tenda amounted to R\$2.65.

Q: Have the boards of directors or any committees of these boards taken any position relating to the Restructuring?

A: The board of directors of each of the Companies has approved the merger agreement (Protocolo de Incorporação de Ações e Instrumento de Justificação, under Brazilian law) to which their Companies are parties and the calling of the EGMs required to obtain the requisite shareholder approvals. At the time the Restructuring was publicly announced, Tenda, adopting recently issued recommendations of the CVM, established, by one of the means recommended by the CVM, a special committee to negotiate the terms of the Restructuring with the management of Gafisa and to submit its recommendations to the board of directors of Tenda. The purpose of setting up the special committee was to protect the interests of noncontrolling shareholders of Tenda. This special committee, or the Special Committee, after having reviewed and negotiated the Gafisa proposals, having received advice from its own independent financial adviser and legal counsel and after having reached an agreement with the Gafisa management on the terms of the Restructuring, including the Exchange Ratio, unanimously recommended to the board of directors of Tenda the Exchange Ratio for the Restructuring set forth in this preliminary prospectus/information statement. On November 6, 2009, the board of directors of Tenda considered the recommendation of the Special Committee and other factors and approved the Restructuring. The Gafisa board of directors also approved the Restructuring on that day. For additional information regarding the factors and reasons considered by the board of directors of Gafisa and Tenda in approving the Restructuring, the manner in which these boards made their decision, including the decision of certain members of the boards to abstain from voting and the interest of certain directors and their affiliates in the Restructuring, see "Part Two: Summary—Background of the Restructuring" and "Part Five: The Restructuring—Background, the Special Committee and Board Positions—The Special Committee." For additional information regarding the factors and reasons considered by the boards of directors of Gafisa and Tenda in approving the Restructuring, and the manner in which these boards made their decisions, including the decision of certain members of the boards to abstain from voting, see "Part Five: The

Restructuring—Background, the Special Committee and Board Positions” and “Part Five: The Restructuring—Reasons for the Restructuring.”

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Q: Why am I receiving this document?

A: This document is a preliminary prospectus/information statement of Gafisa relating to the merger of Tenda shares into Gafisa. If you hold common shares of Tenda you are receiving this preliminary prospectus/information statement because Gafisa may be deemed to be offering you securities for purposes of the U.S. Securities Act of 1933, as amended, or the Securities Act. If you hold common shares of either Gafisa or Tenda and you are a U.S. resident you are receiving this document to provide you with at least the same information relating to the shareholder meetings of the Companies as is being provided to other holders of the same class of securities in Brazil. If you are a holder of Gafisa ADSs, you are receiving this document to provide you with information about the Restructuring and the matters that will be considered at the EGM of Gafisa and with information regarding how you may exercise your voting rights in relation to these matters.

Q: What will be the accounting treatment of the Restructuring?

A: Under Brazilian GAAP, the accounting principles used to prepare Gafisa's consolidated financial statements, the Restructuring is expected to be accounted for by the book value of the shares exchanged.

Under U.S. GAAP, the merger of shares will be accounted for as equity transactions in accordance with Statement of Financial Accounting Standards (SFAS) No. 160, "Noncontrolling interests in Consolidated Financial Statements, an amendment of ARB No. 51" (U.S. GAAP codification: ASC 810 Consolidation), or SFAS 160. This standard requires that the carrying amount of a noncontrolling interests (formerly referred to as "a minority interest") be adjusted to reflect the change in our ownership interest in the subsidiary. Any difference between fair value of the consideration received or paid and the amount by which the noncontrolling interests is adjusted shall be recognized in equity attributable to Gafisa.

Q: What are the U.S. federal income tax consequences of the Restructuring?

A: Generally, the Restructuring should qualify as a tax-free "reorganization" for U.S. federal income tax purposes. In order for the Restructuring to qualify as a reorganization for such purposes, among other things, Tenda shareholders must receive, from Gafisa, solely Gafisa voting stock in exchange for their Tenda shares. There is no authority expressly addressing whether the payment of cash to Tenda shareholders who exercise withdrawal rights pursuant to Brazilian law will prevent the Restructuring from satisfying this "solely for voting stock" requirement. However, based on the advice of Gafisa's Brazilian counsel to the effect that solely Tenda, and not Gafisa, will be liable to make any cash payment to any Tenda shareholders who exercise withdrawal rights, and assuming that any such payments are not funded indirectly by Gafisa, the payment of such cash to Tenda shareholders who exercise withdrawal rights should not prevent the Restructuring from qualifying as a reorganization for U.S. federal income tax purposes. No ruling has been sought or will be obtained from the U.S. Internal Revenue Service on the U.S. federal income tax consequences of the transaction.

If the Restructuring qualifies as a reorganization for U.S. federal income tax purposes, you generally will not recognize gain or loss for U.S. federal income tax purposes on the receipt of Gafisa shares in exchange for Tenda shares, except to the extent of gain attributable to cash received in lieu of a fractional Gafisa share. If the Restructuring is a taxable transaction, you generally will recognize gain or loss on the receipt of Gafisa shares in exchange for Tenda shares. Please review carefully the section under "Part Five: The Restructuring—Material Tax Considerations—United States Federal Income Tax Considerations." Because the tax consequences of the Restructuring are uncertain, and will depend in part on your particular facts and circumstances, you should consult your tax adviser regarding the appropriate characterization of the Restructuring and the specific tax consequences to you.

Q: When will the Restructuring be completed?

A: The EGM of Tenda will be held on December 14, 2009 at 9:00 a.m. (São Paulo time) and the EGM of Gafisa will be held on December 14, 2009 at 2:00 p.m. (São Paulo time). If either EGM is not convened due to a lack of quorum, because the SEC shall not have declared effective the registration statement of

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which this preliminary prospectus/information statement is a part before that date or for any other reason, the EGMs will be convened on a later date and a call notice will be released at least eight days in advance of the rescheduled date of such EGM. Any changes to the abovementioned dates shall be disclosed in Brazil in accordance with Brazilian corporate law and by the issuance of a press release and the filing of an amendment to this prospectus/information statement with the SEC. The merger of shares will be legally effective upon approval of the Restructuring at the EGMs. However, new common shares will not be delivered to you in the Restructuring until a few days after the end of the period for the exercise of withdrawal rights, which period will end 30 days after publication of the minutes of Tenda's EGM called to approve the Restructuring. See "Could the Restructuring be unwound?" below.

Q: Can I sell my old shares during the 30-day period following publication of the minutes of the EGMs?

A: There will continue to be negotiation under the ticker TEND3 on the BM&FBOVESPA, during the 30-day period. The shares of Gafisa will continue to be listed on the BM&FBOVESPA and the Gafisa ADSs will continue to be listed on the NYSE during and after that period until such time, if any, as Gafisa might decide to alter the listing of the Gafisa shares or ADSs. Gafisa does not currently have any plans of this nature.

Q: Could the Restructuring be unwound?

A: Under Brazilian law, if management believes that the total value of the withdrawal rights exercised by the shareholders of Tenda may place at risk the financial stability of the companies, management may, within 10 days after the end of the withdrawal rights period, call an EGM to either unwind or ratify the Restructuring. Payment relating to the exercise of the withdrawal rights will not be due if the Restructuring is unwound. See "When will I receive my Gafisa Common Shares?" below.

Q: Are any other approvals necessary for the completion of the Restructuring?

A: Yes. The EGMs of Tenda and Gafisa will not take place until after the SEC declares effective the registration statement of which this preliminary prospectus/information statement is a part. Completion of the Restructuring then is subject to (1) the occurrence of the Tenda EGM (which under Brazilian law must occur before the Gafisa EGM) and the approval of the Restructuring by the holders of at least 50% of Tenda's common shares, (2) the occurrence of the Gafisa EGM (whether as currently scheduled or in a second call, due to minimum attendance requirements under Brazilian law) and the approval of the matters presented to the meeting by the holders of a majority of the Gafisa shares present or represented at the meeting. In addition, Tenda will seek approval of its debenture holders for the Restructuring and delisting from BM&FBOVESPA's Novo Mercado. Acceleration of the debentures may result if either debenture holders decide without justification not to approve the Restructuring or if the debenture holders do not approve the delisting of Tenda from BM&FBOVESPA's Novo Mercado. See "Part Four: Information on Gafisa and Tenda—Management's Discussion and Analysis of Financial Condition and Results of Operations of Tenda—Indebtedness—Debenture Program."

Q: How will my rights as a shareholder change after the Restructuring?

A: If you are a shareholder of Tenda, your rights as a shareholder of Gafisa will be substantially similar to your rights as a shareholder of Tenda. In exchange for your shares, you will be receiving exclusively Gafisa shares of the same class as your original shares plus any cash payable in respect of fractional shares as described below. The Gafisa common shares that you receive will be listed on BM&FBOVESPA as were your original Tenda shares, and on the New York Stock Exchange, or the NYSE, if later you decide to convert your Gafisa shares into Gafisa ADSs. See

“Gafisa expects your new Gafisa securities to enjoy greater market liquidity when compared to your original securities” below.

Q: When will I receive my Gafisa common shares?

A: Assuming the Restructuring is completed, we will deliver common shares in connection with the Restructuring a couple of days after the end of the period for the exercise of withdrawal rights, which period will end 30 days after the publication of the minutes of Tenda’s EGM called to approve the

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Restructuring. During that period, the common shares of Gafisa and Tenda are expected to continue to trade on the BM&FBOVESPA under their existing ticker symbols and the Gafisa ADSs are expected to continue to trade on the NYSE, under their existing symbol.

Q: Can I opt to receive Gafisa ADSs instead of Gafisa shares?

A: No. However, Citibank N.A., the depository of Gafisa ADSs or the Gafisa Depository, may create ADSs on your behalf if you or your broker deposit Gafisa shares with the custodian of Gafisa shares in Brazil, Itaú Unibanco S.A., or the Gafisa Custodian. The Gafisa Depository will issue ADSs (in whole numbers only) and deliver such ADSs to the person indicated by you only after you pay any applicable issuance fees and any charges and taxes payable for the transfer of Gafisa shares to the Gafisa Custodian. Your ability to deposit Gafisa shares and receive Gafisa ADSs may be limited by U.S. and Brazilian legal considerations applicable at the time of deposit. Additional information on Gafisa ADSs, including exchange rights and conversion fees, are included in Gafisa's Depository Agreement, which is incorporated by reference herein. See "Part Five: The Restructuring—Conversion of Gafisa Common Shares into Gafisa ADSs."

Q: When will I receive any cash attributable to any fractional Gafisa share?

A: If you hold shares of Tenda and the application of the Exchange Ratio in the "Restructuring would entitle you to receive a fractional Gafisa share, Gafisa will sell, in an auction on the BM&FBOVESPA, the aggregate of all fractional Gafisa shares. You will receive cash in lieu of any fractional Gafisa share to which you would have been entitled as a result of the Restructuring based on the net proceeds (after deducting applicable fees and expenses), from any sale on the BM&FBOVESPA of the aggregate number of fractional entitlements to Gafisa shares within thirty business days after the receipt of proceeds from the sale of all such fractional interests by Gafisa on the BM&FBOVESPA. The sale of such fractional interests in auctions on the BM&FBOVESPA will occur as soon as practicable after the completion of the Restructuring.

Q: Will I have to pay brokerage commissions?

A: You will not have to pay brokerage commissions as a result of the exchange of your Tenda shares for Gafisa shares in the Restructuring if your Tenda shares are registered in your name. If your securities are held through a bank or broker or a custodian linked to a stock exchange, you should consult with them as to whether or not they charge any transaction fee or service charges in connection with the Restructuring. Also, if you are not a Brazilian resident, you may be required to pay other costs in connection with complying with the Brazilian legal requirements described under "Part Five: The Restructuring—Brokerage Commission."

Q: What do I need to do now?

A: If you hold common shares of Tenda, no further action by you is required except that if you are not a resident of Brazil, you will be required to comply with the registration requirements of Instruction No. 325 of the CVM and Resolution No. 2,689 of the CMN, or Law No. 4,131, as the case may be, as described below under "Part Two: Summary—General Terms and Effects of the Restructuring" in order to receive Gafisa shares upon the consummation of the Restructuring. The Gafisa common shares are book-entry shares, and an entry or entries will be made in the share registry of Gafisa to evidence the common shares you will receive. See "Part Five: The Restructuring—Receipt of Shares of Gafisa" for more details.

Q: When and where will the shareholders' meetings take place?

A: The EGM of Tenda is currently scheduled to take place at 9:00 a.m. (São Paulo time) on December 14, 2009 on the 10th floor of Tenda's headquarters located at Avenida Engenheiro Luis Carlos Berrini, No. 1,376, 04571-000 – São Paulo, SP – Brazil. The EGM of Gafisa at which the Restructuring and certain related issues will be considered is currently scheduled to take place at 2:00 pm (São Paulo time) on December 14, 2009 on the 19th floor of Gafisa's headquarters located at Avenida das Nações Unidas, No. 8,501, 05425-070 – São Paulo, SP – Brazil. However, these EGMs will not occur until after the SEC

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declares effective the registration statement of which this preliminary prospectus/information statements is a part. The CVM may suspend for up to 15 days the time period between the date of the call notice and the date of the EGM scheduled to approve the Restructuring. See “Part Three: Risk Factors—Risks Relating to the Restructuring—The CVM, the Brazilian securities regulator, may suspend for up to 15 days the shareholders’ meetings scheduled to approve the Restructuring.”

Q: What do I need to do if I would like to vote my shares?

A: Gafisa. If you hold common shares of Gafisa, you may attend the Gafisa EGM at which the Restructuring will be considered, and you may vote. Under Brazilian law, to vote shares at an EGM you must either appear at the meeting in person and vote your shares or grant an appropriate power of attorney to another shareholder, an executive officer of the applicable company or an attorney who will appear at the meeting and vote your shares. The power of attorney must have been granted, at most, one year prior to the shareholders’ meeting and must be certified by a notary public and legalized by the Brazilian consulate located in the domicile of the grantor. A corporation may be represented at the shareholders’ meeting by its officers. The powers of attorney granted by the shareholders of Gafisa for representation at the meeting should be deposited at the head office of Gafisa, located at Av. Nações Unidas No. 8,501, 19th floor, 05425-070 – São Paulo, SP – Brazil, at least 48 hours prior to the occurrence of the EGM. If you hold Gafisa ADSs, you are not entitled to attend the Gafisa EGM but will receive instructions from the Gafisa Depositary about how to instruct the Gafisa Depositary to vote the Gafisa common shares represented by your Gafisa ADSs.

Tenda. If you hold common shares, you may attend the Tenda EGM at which the Restructuring will be considered, and you may vote. Under Brazilian law, to vote shares at an EGM you must either appear at the meeting in person and vote your shares or grant an appropriate power of attorney to another shareholder, an executive officer of the applicable company or an attorney who will appear at the meeting and vote your shares. The power of attorney must have been granted, at most, one year prior to the shareholders’ meeting and must be certified by a notary public and legalized by the Brazilian consulate located in the domicile of the grantor. A corporation may be represented at the shareholders’ meeting by its officers. The powers of attorney granted by the shareholders of Tenda for representation at the meeting should be deposited at the head offices of Tenda, located at Av. Engenheiro Luiz Carlos Berrini No. 1,376, 10th floor, 04571-000 – São Paulo, SP – Brazil, at least 48 hours prior to the occurrence of the EGM.

If you are a direct holder of shares that are entitled to vote at the EGMs relating to the Restructuring, you may either attend the relevant EGM personally or complete a power of attorney that complies with Brazilian law. While the form of power of attorney attached as an exhibit to the registration statement of which this preliminary prospectus/information statement is a part provides an example of a power of attorney, shareholders should confirm, with Brazilian counsel if necessary, that any power of attorney or revocation thereof satisfies the requirements of Brazilian law, as Gafisa and Tenda will not accept such forms if they do not comply with Brazilian law. Gafisa and Tenda encourage you to consult with Brazilian counsel if you wish to complete a power of attorney. Shareholders wishing to attend an EGM and who hold shares through the fungible custody of registered shares of the stock exchange must provide a statement containing their corresponding equity interest in the applicable company dated within 48 hours of the applicable EGM. The EGMs of Gafisa and Tenda are currently scheduled to be held as follows:

Gafisa S.A., December 14, 2009 2:00 p.m. (São Paulo time)
Av. Nações Unidas No. 8,501, 19th floor, 05425-070 – São Paulo, SP – Brazil

Construtora Tenda S.A., December 14, 2009 9:00 a.m. (São Paulo time)

Q: Who can help answer my questions?

A: If you have any questions about the Restructuring, you can contact:

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Gafisa S.A.
Attention: IR Department
Av. Nações Unidas No. 8,501, 19th floor
05425-070 – São Paulo, SP – Brazil
Telephone: + 55 (11) 3025-9000
e-mail: ri@gafisa.com.br

Construtora Tenda S.A.
Attention: IR Department
Av. Engenheiro Luiz Carlos Berrini No. 1,376, 9th floor
04571-000 – São Paulo, SP – Brazil
Telephone: + 55 (11) 3040-6426
e-mail: ri@tenda.com

You may also contact the information agent for the Restructuring:

D.F. King & Co., Inc.
48 Wall Street, 22nd floor
New York, N.Y. 10005 - USA
Toll Free: (800)207-3158
Collect – (212)269-5550
e-mail:proxy@dfking.com

In addition, if you are a holder of Gafisa ADSs, you may also contact:

Citibank, N.A.
Attention: Depository Receipts Department
388 Greenwich Street
New York, N.Y. 10013 – USA
Calls within the United States: (800) 308-7887
Calls outside the United States: (781) 575-4555

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PART TWO—SUMMARY

The following summary highlights selected information from this preliminary prospectus/information statement and may not contain all the information that may be important to you. To understand the Restructuring more fully, you should read carefully this entire preliminary prospectus/information statement.

We use throughout this preliminary prospectus/information statement, specially under “—The Companies” and “Part Four: Information on Gafisa and Tenda,” the term “value of launches” as measure of the Companies performances. Value of launches is not a Brazilian GAAP measurement. Value of sales as used in this preliminary prospectus/registration statement is calculated by multiplying the total numbers of units in a real estate development by the unit sales price.

The Companies

Overview of Gafisa

Gafisa is incorporated under the laws of the Federative Republic of Brazil under the name Gafisa S.A., known as Gafisa. Gafisa has the legal status of a sociedade por ações, or a stock corporation, operating under Brazilian law. Gafisa’s principal executive offices are located at Av. Nações Unidas No. 8,501, 19th floor, 05425–070 – São Paulo, SP – Brazil. Gafisa’s telephone number is +55 (11) 3025–9000, its facsimile number is +55(11) 3025–9348, and its website is www.gafisa.com.br. Gafisa’s agent for service of process in the United States is National Corporate Research, Ltd. located at 10 East 40th Street, 9th floor, New York, NY 10016.

We are one of Brazil’s leading homebuilders. Over the last 50 years, we have been recognized as one of the foremost high-quality homebuilders, having completed and sold more than 970 developments and constructed over 11 million square meters of housing under the Gafisa brand, which we believe is more than any other residential development company in Brazil. We believe our brands “Gafisa,” “Alphaville,” and “Tenda” are well-known brands in the Brazilian real estate development market, enjoying a reputation among potential homebuyers, brokers, lenders, landowners and competitors for quality, consistency and professionalism.

Our core business is the development of high-quality residential units in attractive locations. For the year ended December 31, 2008, approximately 50% of the value of our launches was derived from high and mid high-level residential developments under the Gafisa brand. We are also engaged in the development of land subdivisions, also known as residential communities, representing approximately 15% of the value of our launches, and affordable entry-level housing, which represents approximately 8% of the value of our total launches. Other mid-level and commercial buildings represent approximately 27% of the value of our total launches. In addition, we provide construction services to third parties.

We are one of Brazil’s most geographically-diversified homebuilders currently operating in 94 cities, including São Paulo, Rio de Janeiro, Salvador, Fortaleza, Natal, Curitiba, Belo Horizonte, Manaus, Porto Alegre and Belém, across 18 states. Many of these developments are located in markets where few large competitors currently operate. For the year ended December 31, 2008, approximately 38% of the value of our launches were derived from our operations outside the states of São Paulo and Rio de Janeiro.

Overview of Tenda

Tenda is incorporated under the laws of the Federative Republic of Brazil under the name Construtora Tenda S.A., known as Tenda. Tenda has the legal status of a sociedade por ações, or a stock corporation, operating under Brazilian

law. Tenda's principal executive offices are located at Av. Engenheiro Luiz Carlos Berrini No. 1,376, 9th floor, 05425-070 - São Paulo, SP - Brazil. Tenda's telephone number is +55 (11) 3040-6426, its facsimile number is +55 (11) 3040-6035, and its website is www.tenda.com.

Tenda is one of Brazil's leading homebuilders focused in the development of affordable/entry-level residential buildings. Over the last 40 years, Tenda has been recognized as one of the foremost professionally-managed homebuilders in the affordable entry-level segment in Brazil, having completed and sold more than 230 developments and built and delivered more than 16,000 units.

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On October 21, 2008, Tenda shareholders approved the merger into the company of FIT Residential Empreendimentos Imobiliários Ltda., or FIT, a company then controlled by Gafisa. As a result of the merger of FIT into Tenda, Gafisa became the controlling shareholder of Tenda. After the merger, the operations of Tenda further expanded into other markets in Brazil and, consequently, Tenda became one of the most diversified affordable/entry-level homebuilders in the country.

Tenda is currently present in 64 cities across 13 states in Brazil. Further, Tenda employs an in-house sales force, operating out of centralized retail centers in high traffic areas of the largest metropolitan regions with large housing deficits. Specifically, Tenda operates in cities and respective outskirts of high demographic density, including the cities and respective outskirts of São Paulo, Rio de Janeiro, Belo Horizonte, Salvador, Porto Alegre, Vitoria and Brasilia. According to IBGE, these seven Brazilian cities together account for approximately 110 million people and approximately 75% of the Brazilian GDP.

Tenda's core business is the development of affordable/entry-level residential units in attractive locations targeted at lower-income population, which currently represents more than 90% of all families in Brazil. For the year ended December 31, 2008, approximately 88% of the value of Tenda sales were derived from affordable/entry-level residential developments.

Current Corporate Structure of Gafisa

The following chart shows Gafisa's corporate structure as of September 30, 2009:

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Post-Restructuring Corporate Structure

The following chart shows Gafisa's expected corporate structure after the Restructuring:

Additional information about Gafisa and Tenda is included in our 2008 Annual Report on Form 20-F, which is incorporated by reference herein, except for the U.S. GAAP information included in items 3A, 8A and 18, which has been adjusted to reflect the retrospective adoption of the disclosures required by SFAS No. 160 and is incorporated by reference from our Form 6-K filed with the SEC on November 13, 2009 in this preliminary prospectus/information statement.

Background of the Restructuring

On October 21 and 22, 2009, the Companies announced their intention to consummate the Restructuring and stated that they would retain the services of specialized appraisal companies required under Brazilian corporate law to prepare the necessary reports and had retained and would retain other appropriate financial advisory services to assist in the determination of the Exchange Ratio and other terms of the Restructuring, as recommended by the CVM. In these public announcements of the Restructuring, the Companies also indicated that they would voluntarily comply with a recently issued CVM Release No. 35 (Parecer de Orientação No. 35), or CVM Release No. 35, making certain recommendations with respect to the negotiation and conduct of transactions between affiliated companies in order to enhance minority shareholder protection. Among other recommendations, CVM Release No. 35 suggests the establishment of special committees in connection with these transactions.

The Companies announced that Tenda would form a special committee to act in connection with the Restructuring and, specifically, to negotiate with Gafisa's management and issue to the board of directors of Tenda its recommendation regarding an appropriate exchange ratio for the Restructuring. On October 22, 2009, the board of directors of Tenda appointed Messrs. Henrique de Freitas Alves Pinto, Mauricio Luis Luchetti and Eduardo B. Gentil to form a special committee, to negotiate, with the management of Gafisa, the terms and conditions of the Restructuring and to submit its recommendations relating to the Restructuring to the board of directors of Tenda. The Special Committee was formed, in accordance with one of CVM's recommended methods for selecting the members of a special committee. A majority of the board of directors of Tenda chose two members, Mr. Maurício Luis Luchetti and Mr. Henrique de Freitas Alves Pinto, both "independent members," as such term is defined by the rules and regulations of the BM&FBOVESPA. Ms Henrique is a minority shareholder of Tenda and was appointed to the board of directors of Tenda by the noncontrolling shareholders thereof. Messrs. Henrique de Freitas Alves Pinto and Mauricio Luis Luchetti then selected Mr. Eduardo B. Gentil as the third member of the Special Committee. Mr. Gentil is not a member of the board of directors of either Gafisa or Tenda or an employee of either of the Companies and he is not otherwise affiliated with the Companies. By following a CVM recommended

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procedure and appointing these persons as the members of the Special Committee, Tenda assured that there would exist an independent group to negotiate with Gafisa regarding the terms of the Restructuring.

The Special Committee retained an independent financial advisor as well as an independent legal advisor in connection with the Restructuring and held meetings with such advisors as well as with representatives and advisors of Gafisa. With the assistance of its financial advisor, the Special Committee, after having negotiated with representatives of Gafisa, recommended an exchange ratio of 0.205 common share of Gafisa for each common share of Tenda for the Restructuring. On November 6, 2009 the Special Committee issued a written recommendation to the board of directors of Tenda recommending that the board adopt the Exchange Ratio set forth in this preliminary prospectus/information statement in connection with the Restructuring. On November 6, 2009, the boards of directors of Gafisa and Tenda voted to approve the terms and conditions of the merger agreement (Protocolo de Incorporação de Ações e Instrumento de Justificação, under Brazilian law), or the Merger Agreement, and scheduled EGMs of Gafisa and Tenda shareholders, respectively, in order to obtain the shareholder approvals required in connection with the Restructuring. Mr. Thomas McDonald recused himself from voting as a member of both the Tenda and the Gafisa board of directors. Mr. Gary Garrabrant recused himself from voting. Messrs. Wilson Amaral de Oliveira, Alceu Duilio Calciolari, Rodrigo Osmo and Fernando Cesar Calamita, recused themselves from voting with as members of Tenda board of directors. For additional information regarding the Restructuring, the Special Committee and the background of the Restructuring, see “Part Five: The Restructuring—Background, the Special Committee and Board Positions.” For additional information regarding the share ownership of Messrs. Thomas McDonald and Gary Garrabrant in both Tenda and Gafisa and regarding their other relationship with Tenda and Gafisa, see “Part Five: The Restructuring—Management of Gafisa” and “—Management of Tenda.”

Purposes of and Reasons for the Restructuring

The principal factors or reasons that caused the Gafisa management and the Tenda management to approve and recommend the Restructuring to their respective boards of directors are the following:

- Gafisa and Tenda believe the Restructuring is likely to result in the creation of a Brazilian national leader in the civil construction sector; and
- Gafisa and Tenda believe the Restructuring is likely to permit Gafisa and Tenda to derive economic benefits as a result of the larger scale of their combined operations, to increase operational, commercial and administrative efficiencies and to permit the reduction of redundant costs, all allowing for the possibility of larger future investments by Gafisa in its own business and the possibility of a higher sustainable growth rate.

When they approved the Restructuring, members of the boards of directors of Gafisa and Tenda considered the following factors:

- the views of the management of Gafisa and Tenda set forth above;
- that the final terms of the Restructuring approved by the boards were consistent with the recommendations made by the Special Committee to the Tenda board of directors;
- that the Restructuring will allow holders of common shares of Tenda to exchange their securities at an equitable exchange ratio, as recommended by the Special Committee and as determined by independent financial advisors;
- that the Restructuring will allow holders of common shares of Tenda to receive Gafisa common shares having substantially the same rights as their common shares of Tenda but that instead are expected to enjoy greater

liquidity than the securities previously held by them; and

- that the Restructuring will allow Tenda shareholders who do not want to become shareholders in Gafisa a right to exercise appraisal rights but the Restructuring will offer those Tenda shareholders who do not exercise withdrawal rights an Exchange Ratio having a higher equivalent market price for the Tenda shares

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than the value of the withdrawal rights, based on Tenda's balance sheet as of December 31, 2008, offered to dissenting Tenda shareholders. See "—Withdrawal Rights."

Presentation and Valuation Reports

Gafisa and Tenda do not generally publish their business plans and strategies or make external disclosures of their anticipated financial position or results of operations. However, the management of each of Tenda and Gafisa has provided historical financial information set forth in valuation reports and financial analyses issued for the benefit of the Special Committee by Banco Itaú BBA S.A., Estáter Assessoria Financeira Ltda., N.M. Rothschild & Sons (Brasil) Ltda. and APSIS Consultoria Empresarial Ltda., as described below. The assumptions and estimates underlying the prospective financial information are inherently uncertain and, though considered reasonable by the management of the Companies as of the date of its preparation, are subject to a wide variety of significant business, economic, and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information, including, among other things, risks and uncertainties. See "Part Three: Risk Factors." Accordingly, there can be no assurance that the prospective results are indicative of the future performance of Gafisa and Tenda or that actual results will not differ materially from those presented in the prospective financial information. The accompanying prospective financial information was not prepared with a view toward public disclosure or with a view toward complying with the guidelines established by the American Institute of Certified Public Accountants with respect to prospective financial information. Inclusion of any prospective financial information in this registration statement should not be regarded as a representation by any person that the results contained in such prospective financial information will be achieved. None of Gafisa's or Tenda's independent public accountants, nor any other independent accountants, have compiled, examined, or performed any procedures with respect to the prospective financial information contained herein or therein, nor have they expressed any opinion or any other form of assurance on such information or its achievability, and assume no responsibility for, and disclaim any association with, the prospective financial information. The reports of those independent registered public accounting firms included in this prospectus relate to Gafisa's and Tenda's historical financial information. They do not extend to the prospective financial information and should not be read to do so.

Banco Itaú BBA S.A.

In connection with the Restructuring, the Special Committee received a valuation report from Banco Itaú BBA S.A., or Itaú BBA, expressing the view that, as of the date of that report and based on and subject to the considerations, limitations and assumptions of Itaú BBA's analysis described in that report, as well as other matters Itaú BBA considered relevant, Itaú BBA determined for the exclusive benefit of the Special Committee, after carefully hearing and discussing the new assumptions and arguments presented by the Special Committee, that the indicative exchange ratio should be between 0.200 to 0.220 shares of Gafisa per share of Tenda, therefore increasing its initial analysis of an indicative exchange ratio between 0.196 and 0.210.

Estáter Assessoria Financeira Ltda.

In connection with the Restructuring, Gafisa received a presentation of financial analyses from Estáter Assessoria Financeira Ltda., or Estáter, expressing, as of the date of that presentation and based on and subject to the considerations and limitations of Estáter's analysis described in that presentation and based on other matters as Estáter considered relevant, that if the exchange ratio recommended by Gafisa and approved by the boards of directors of Gafisa and Tenda with respect to the Restructurings was within the range of implied exchange ratios derived from the financial analyses performed by Estáter with respect to Gafisa and Tenda, applied on a consistent basis, then such exchange ratio, as of November 4, 2009, would constitute equitable treatment as understood in the manner described

in such presentation. The boards of directors of Gafisa and Tenda and the Special Committee confirmed that the exchange ratio falls within the range derived from the financial analyses performed by Estáter.

N.M. Rothschild & Sons (Brasil) Ltda.

In connection with the Restructuring, Gafisa's board of directors was advised by N.M. Rothschild & Sons (Brasil) Ltda., or Rothschild, which provided an additional analysis as to the appropriate range for the Exchange

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Ratio in the Restructuring and provided the Gafisa board of directors with its assessment of the Estáter financial analyses. Rothschild stated that it considered the Estáter financial analyses to be thorough, professionally prepared and based on reasonable assumptions. Rothschild then noted that while its valuation methodology differed in certain respects from that of Estáter, the range for the exchange ratio derived by Rothschild and the range derived by Estáter were substantially consistent. Rothschild also noted that the Estáter's range fell within the Rothschild's range. Rothschild thus reported to the board of directors of Gafisa and Tenda and to the Special Committee that any exchange ratio between 0.188 Gafisa shares per Tenda share to 0.259 Gafisa shares per Tenda share for the Restructuring would be equitable from the perspective of the noncontrolling shareholders.

APSYS Consultoria Empresarial Ltda.

In connection with the Restructuring, the board of directors of Gafisa received from APSIS Consultoria Empresarial Ltda., or APSIS, an appraisal report for purposes of Article 8 of Brazilian corporate law, which is the Brazilian law that requires an appraisal of the shares of Tenda used to determine the capital increase of Gafisa. APSIS concluded that, as of September 30, 2009, the book value of the common shares of Tenda for this purpose was R\$2.80 per share.

In addition, the boards of directors of Gafisa and Tenda and the Special Committee received from APSIS an appraisal report for purposes of Article 264 of Brazilian corporate law which is the Brazilian law that requires an appraisal of the net worth of Gafisa and Tenda at market prices as of September 30, 2009 and disclosure of the outcome of that appraisal so that shareholders have a parameter against which to judge the Exchange Ratio. APSIS expressed the view that, as of the date of its reports and based on and subject to the assumptions and considerations described in those reports and based on other matters as APSIS considered relevant (1) the value of the net equity of Tenda as of September 30, 2009, calculated as if all of its assets and liabilities had been sold at fair market value was approximately R\$3.04 per common share, (2) the value of the net equity of Gafisa as of September 30, 2009, calculated as if all of its assets and liabilities had been sold at fair market value was approximately R\$16.32 per common share of Gafisa and (3) these net equity values of Tenda and Gafisa implied an exchange ratio of 0.186199 share of Gafisa per share of Tenda as compared to the Exchange Ratio of 0.205 share of Gafisa per common share of Tenda.

We urge you to read carefully the summary of the reports set forth in "Part Five: The Restructuring—Valuation Reports of Itaú BBA," "Part Five: The Restructuring—Financial Analyses of Estáter," "Part Five: The Restructuring—Valuation Reports of Rothschild" and "Part Five: The Restructuring—Valuation Reports of APSIS," which includes information on how to obtain copies of the full reports.

General Terms and Effects of the Restructuring

If the Restructuring is approved holders of common shares of Tenda will receive, without any further action, except if they are not residents of Brazil, 0.205 common share, no par value, of Gafisa for each Tenda common share they hold, plus, in each case, cash instead of any fractional shares.

Tenda shareholders residing outside of Brazil will receive their shares in accordance with their current investment regime. Hence, such shareholders will receive their shares, either (1) as a portfolio investment pursuant to the registration requirements of the Instruction No. 325 of the CVM, or Instruction No. 325, and Resolution No. 2,689 of the CMN, or Resolution No. 2,689; or (2) as a foreign direct investment in accordance with Law No. 4,131/62, depending on how they hold their shares of Tenda.

With certain limited exceptions, Resolution No. 2,689 investors are permitted to carry out any type of transaction in the Brazilian financial capital market involving securities traded on a Brazilian stock, futures or securities traded in

organized over-the-counter markets. Investments and remittances outside of Brazil of gains, dividends, profits or other payments related to such securities are made through the foreign exchange market.

In order to become a Resolution No. 2,689 investor, an investor residing outside Brazil must:

- appoint a representative in Brazil with powers to take actions relating to the investment;

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- obtain a taxpayer identification number from the Brazilian tax authorities;
- appoint an authorized custodian in Brazil for the investments, which must be a financial institution duly authorized by the Brazilian Central Bank and CVM; and
- through its representative, register itself as a foreign investor with the CVM and the investment with the Brazilian Central Bank.

Securities and other financial assets held by foreign investors pursuant to Resolution No. 2,689 must be registered or maintained in deposit accounts or under the custody of an entity duly licensed by the Central Bank or the CVM. In addition, securities trading by foreign investors is generally restricted to transactions involving securities listed on the Brazilian stock exchanges or traded in organized over-the-counter markets licensed by the CVM.

Foreign direct investors under Law No. 4,131 may sell their shares in both private and open market transactions, but these investors are currently subject to less favorable tax treatment on gains.

A foreign direct investor under Law No. 4,131 must:

- register as a foreign direct investor with the Central Bank;
- obtain a taxpayer identification number from the Brazilian tax authorities;
- appoint a tax representative in Brazil; and
- appoint a representative in Brazil for service of process in respect of suits based on the Brazilian corporate law.

Effects of the Restructuring on Unaffiliated Shareholders

As a result of the Restructuring:

- Gafisa will be a significantly larger company and will own 100% of the capital stock of Tenda. Gafisa's interest in the net book value and net income (loss) of Tenda will therefore increase to 100%;
- subject to satisfying applicable legal requirements, the Restructuring will provide holders of Tenda shares with an opportunity to own ADSs instead of shares by exchanging the Gafisa shares that they receive in the Restructuring for Gafisa ADSs in accordance with the terms of the Gafisa Deposit Agreement, a copy of which is included as exhibit 3.2 to the registration statement of which this preliminary prospectus/information statement is a part and which is incorporated by reference herein;
- the holders of common shares of Tenda will receive common shares of Gafisa which will be listed on the BM&FBOVESPA, and any such Gafisa shares that are exchanged for Gafisa ADSs pursuant to the terms of the Gafisa Deposit Agreement will be listed on the NYSE;
- the common shares of Tenda will be delisted from the "Novo Mercado" of BM&FBOVESPA, however Tenda will remain registered as a publicly-held company with the CVM, until further decision from Gafisa on the subject;
-

the common shares of Gafisa will continue to be listed on the BM&FBOVESPA and the Gafisa ADSs will continue to be listed on the NYSE and Gafisa will continue to file periodic reports with the SEC pursuant to the Securities Exchange Act of 1934, or the Exchange Act; and

- the holders of common shares of Tenda that do not vote favorably to from the Restructuring will have, for a period of 30 days from the date of the publication of the minutes of Tenda's EGM relating to the Restructuring, the right to withdraw from Tenda and be reimbursed for the value of the shares for which

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they are record holders on October 21, 2009. For more information on withdrawal rights, see “Part Five: The Restructuring—Withdrawal Rights.”

Despite the benefits of and reasons for the Restructuring as well as the effects of the Restructuring all listed above, in considering the Restructuring, noncontrolling shareholders should consider the following factors:

- Gafisa will be considerably more leveraged than Tenda was previously. The Restructuring will not, however, cause Gafisa to absorb any properties, rights, assets, obligations or responsibilities of Tenda, which shall keep its legal identity in full without succession. See “Part Three: Risk Factors—Risks Relating to the Restructuring.”
- Because Gafisa will be a larger company than Tenda, holders of Tenda shares will generally have a lower ownership percentage in Gafisa than they currently have in Tenda. Also, Gafisa shareholders’ ownership percentage in Gafisa will be diluted as a result of the issuance of the new Gafisa shares in the Restructuring. See “Part Three: Risk Factors—Risks Relating to the Restructuring.”
- While the Exchange Ratio was determined in accordance with all applicable laws and regulations in Brazil and was recommended by the Special Committee, this ratio may be higher or lower, from the perspective of value to unaffiliated shareholders, than those that could be achieved through arm’s length negotiations between unrelated parties. See “Part Five: The Restructuring— Past Contacts, Transactions, Negotiations and Agreements” and “Part Five: The Restructuring—Transactions and Arrangements Concerning the Common Shares of Tenda.”
- The Exchange Ratio reflects the fact that Gafisa already owns, directly or indirectly, a majority of the outstanding shares of Tenda and, accordingly, the Restructuring does not involve a change of control. As a result, the Exchange Ratio should not be expected to, and does not, reflect a control premium.
- The Special Committee relied on the valuation reports of Itaú BBA and, together with its financial adviser, reviewed the financial analyses of Estáter and the appraisal report of APSIS. Furthermore, Estáter’s exchange ratio range fell within Rothschild’s exchange ratio range. APSIS’ fees will be paid entirely by the Companies, Itaú BBA’s fees will be paid entirely by Tenda and Estáter’s and Rothschild’s fees will be paid entirely by Gafisa.

Generally, the Restructuring should qualify as a tax-free “reorganization” for U.S. federal income tax purposes. In order for the Restructuring to qualify as a reorganization for such purposes, among other things, Tenda shareholders must receive, from Gafisa, solely Gafisa voting stock in exchange for their Tenda shares. There is no authority expressly addressing whether the payment of cash to Tenda shareholders who exercise withdrawal rights pursuant to Brazilian law will prevent the Restructuring from satisfying this “solely for voting stock” requirement. However, based on the advice of Gafisa’s Brazilian counsel to the effect that solely Tenda, and not Gafisa, will be liable to make any cash payment to any Tenda shareholders who exercise withdrawal rights, and assuming that any such payments are not funded indirectly by Gafisa, the payment of such cash to Tenda shareholders who exercise withdrawal rights should not prevent the Restructuring from qualifying as a reorganization for U.S. federal income tax purposes. No ruling has been sought or will be obtained from the U.S. Internal Revenue Service on the U.S. federal income tax consequences of the transaction.

If the Restructuring qualifies as a reorganization for U.S. federal income tax purposes, you generally will not recognize gain or loss for U.S. federal income tax purposes on the receipt of Gafisa shares in exchange for Tenda shares, except to the extent of gain attributable to cash received in lieu of a fractional Gafisa share. If the Restructuring is a taxable transaction, you generally will recognize gain or loss on the receipt of Gafisa shares in exchange for Tenda shares. Please review carefully the section under “Part Five: the Restructuring—Material Tax Considerations—United States Federal Income Tax Considerations.”

The Restructuring may also have Brazilian tax implications, as described under “Part Five: The Restructuring—Material Tax Considerations—Brazilian Tax Considerations.”

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Approval of the Restructuring

The Restructuring will require the affirmative vote of holders representing at least 50% of the Tenda common shares at the EGM of Tenda, to take place after the declaration of effectiveness of the registration statement to which this preliminary prospectus/information statement is a part to by the SEC and the distribution of this preliminary prospectus/information statement to the shareholders of Tenda.

The Restructuring will be also subject to approval by the majority of Gafisa's shareholders present at a duly convened EGM of Gafisa to take place promptly after the Tenda EGM, provided that such EGM shall only occur on a first call if shareholders representing at least two thirds of Gafisa's voting capital attend. If the attendance quorum is not reached, the EGM may occur, on a second call, with any number of shareholders. The EGMs of Gafisa and Tenda are currently scheduled to be held as follows:

Gafisa S.A., December 14, 2009 2:00 p.m. (São Paulo time)
Av. Nações Unidas No. 8,501, 19th floor, 05425-070 – São Paulo, SP – Brazil

Construtora Tenda S.A., December 14, 2009 9:00 a.m. (São Paulo time)
Av. Engenheiro Luiz Carlos Berrini No. 1,376, 10th floor, 04571-000 – São Paulo, SP – Brazil

Notwithstanding the currently scheduled dates, the EGMs of Tenda and Gafisa will not take place until after the SEC declares effective the registration statement of which this preliminary prospectus/information statement is a part. If either EGM is not convened due to a lack of quorum, because the SEC shall not have declared the registration statement effective before the scheduled date of the EGM for any other reason, the relevant EGM will be convened on a later date and a call notice will be released at least eight days in advance of the rescheduled date of such EGM. Any changes to the abovementioned dates shall be disclosed in Brazil in accordance with Brazilian corporate law and by the issuance of a press release and the filing of an amendment to this prospectus/information statement with the SEC.

If you hold common shares of Gafisa or Tenda, you may attend and vote at the applicable meeting. Under Brazilian law, you may be required to show documents proving your identity to gain admittance to the meeting. If you grant a power of attorney under Brazilian law to someone to act for you at the meeting, your appointee will be required to show original or certified copies of the documents that grant him or her powers of representation. The power of attorney should be deposited in properly notarized and consularized form at the head offices of Gafisa or Tenda, as the case may be, no later than 48 hours before the occurrence of the applicable EGM and may be revoked in accordance with Brazilian law. While the form of power of attorney filed as an exhibit to the registration statement of which this preliminary prospectus/information statement is a part provides an example of a power of attorney, shareholders should confirm, with Brazilian counsel if necessary, that any power of attorney or revocation thereof satisfies the requirements of Brazilian law, as Gafisa and Tenda will not accept such forms or revocations if they do not comply with Brazilian law. Shareholders that have given a power of attorney may revoke it by issuing an instrument of revocation and depositing it, in properly notarized and consularized form at the head offices of Gafisa or Tenda, as the case may be, no later than 48 hours before the occurrence of the applicable EGM. Shareholders wishing to attend an EGM and who hold shares through the fungible custody of registered shares of the stock exchanges must provide a statement containing their corresponding equity interest in the applicable company dated within 48 hours of the applicable EGM.

No holder of Gafisa ADSs may vote at the applicable meeting, although if you hold Gafisa ADSs, subject to compliance with certain timing and other related requirements, you have a right to instruct the Gafisa Depositary how to vote the Gafisa common shares represented by your ADSs. See "Part Five: The Restructuring—The Shareholder Meetings—Voting by Gafisa ADS Holders."

Under Brazilian law, there are no conditions for the completion of the Restructuring other than approval by the holders of a majority of the common shares of Gafisa attending the EGM and at least 50% of the common shares issued by Tenda. Under U.S. law, however, the completion of the Restructuring is subject to the declaration of effectiveness of the registration statement to which this preliminary prospectus/information statement is a part by the

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SEC, as well as to the distribution and delivery of this preliminary prospectus/information statements to all non-Brazilian shareholders of Gafisa and Tenda in accordance with U.S. securities laws.

Receipt of Shares of Gafisa

If the Restructuring is approved, each common share of Tenda will become 0.205 common share, with no par value, of Gafisa, plus, in each case, cash instead of any fractional shares, without any action by you except that if you are not a resident of Brazil, in which case you will need to comply with Instruction No. 325 and Resolution No. 2,689, or Law No. 4,131, as the case may be, as described above under “—Terms and Effects of the Restructuring.” Because the common shares of Gafisa are book-entry shares, an entry or entries will be made in the share registry of Gafisa to evidence the common shares received in the Restructuring. Neither you nor any other person will receive certificates evidencing common shares of Gafisa. Tenda shareholders who receive common shares of Gafisa upon completion of the Restructuring, may then elect to deposit such common shares and receive Gafisa ADSs, subject to the payment of certain fees imposed by the Gafisa Depositary and the requirements for making such an election as specified in the Deposit Agreement which is incorporated by reference herein. See “Part Five: The Restructuring—Conversion of Gafisa Common Shares into Gafisa ADSs.”

If you are a holder of common shares of Gafisa or Gafisa ADSs, you will continue to hold those securities after the Restructuring.

Management

Gafisa is managed, and after the Restructuring will continue to be managed, by a board of directors of six members, all with terms expiring at the annual general meeting of shareholders to be held in 2010. The board of executive officers of Gafisa currently consists of five members, led by Wilson Amaral de Oliveira as chief executive officer.

Gafisa is headquartered in São Paulo, Brazil and will maintain that headquarters after the Restructuring.

Accounting Treatment of the Restructuring

Under Brazilian GAAP, the accounting principles used to prepare Gafisa’s consolidated financial statements, the merger of shares is expected to be accounted for by the book value of the shares exchanged.

Under U.S. GAAP, the merger of shares will be accounted for as equity transactions in accordance with SFAS No. 160, “Noncontrolling interests in Consolidated Financial Statements, an amendment of ARB No. 51.” This standard requires that the carrying amount of a noncontrolling interests (formerly referred to as “a minority interest”) be adjusted to reflect the change in our ownership interest in the subsidiary. Any difference between fair value of the consideration received or paid and the amount by which the noncontrolling interests is adjusted shall be recognized in equity attributable to the parent.

Stock Exchange Matters

Upon the completion of the Restructuring and after the end of the period for the exercise of withdrawal rights, Gafisa’s shares delivered to Tenda’s shareholders in connection with the Restructuring will trade on the Novo Mercado of BM&FBOVESPA. The common shares of Gafisa will continue to trade under the ticker symbol “GFSA3.”

After the Restructuring is complete and the period for the exercise of withdrawal rights has ended, common shares of Tenda will be delisted from the “Novo Mercado” of BM&FBOVESPA. However, Tenda will keep its register as a

publicly-held company with CVM, until further decision from Gafisa. The Gafisa ADSs will continue to be listed on the NYSE and Gafisa will continue to file periodic reports with the SEC pursuant to the Exchange Act.

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Withdrawal Rights

According to article 137 of Brazilian corporate law, the holders of common shares of Tenda that do not vote favorably to the Restructuring, refrain from voting on the resolution relating to the Restructuring or fail to attend the relevant EGM will, for 30 days from the date of the publication of Tenda's EGM relating to the Restructuring, have the right to withdraw from Tenda and be reimbursed by Tenda for the value of the shares for which they were record holders on October 21, 2009.

Holders of common shares of Gafisa are not entitled to exercise withdrawal rights in connection with the Restructuring nor are holders of Gafisa ADSs.

For more information on withdrawal rights, see "Part Five: The Restructuring—Withdrawal Rights."

Timetable for the Restructuring

The timetable and the dates indicated below are for illustrative purposes only. The dates of the Tenda and Gafisa EGMs and any corresponding dates may change as necessary to obtain the quorum required under Brazilian corporate law, to comply with U.S. securities laws or for any other reason.

Event	Date
Meeting of the Board of Directors of Tenda to approve the submission of the Restructuring to the shareholders	November 6, 2009
Meeting of the Board of Directors of Gafisa to approve the submission of the Restructuring to the shareholders	November 6, 2009
Announcement of the Restructuring according to CVM Rules	November 9, 2009
Notice of meeting of shareholders of Tenda to approve the Restructuring first published in the Official Gazette	November 10, 2009
Notice of meeting of shareholders of Gafisa to approve the Restructuring first published in the Official Gazette	November 10, 2009
Notice of meeting of shareholders of Tenda to approve the Restructuring first published in the Valor Econômico Gazette	November 10, 2009
Notice of meeting of shareholders of Gafisa to approve the Restructuring first published in the Valor Econômico Gazette	November 10, 2009
Filing of the Registration Statement on Form F-4 with the SEC	November 13, 2009
Mailing of preliminary prospectus/information statement to U.S. holders of common shares of Tenda and to holders of common shares and ADSs of Gafisa	Commencing on or about November 13, 2009
Effectiveness of the Registration Statement on Form F-4 by the SEC	on or about December 13, 2009
Meeting of shareholders of Tenda to approve the Restructuring	December 14, 2009
Meeting of shareholders of Gafisa to approve the Restructuring	December 14, 2009
Beginning of period for exercise of withdrawal rights	on or about December 15, 2009
End of period for withdrawal rights	on or about January 14, 2009
Expected last day of trading of common shares of Tenda on the BM&FBOVESPA	on or about January 19, 2009
Expected first day of trading of newly issued Gafisa common shares on the BM&FBOVESPA	on or about January 20, 2009

Presentation of Financial Information

The following financial statements are included or incorporated by reference in this preliminary prospectus/information statement:

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- Gafisa’s audited consolidated financial statements prepared in accordance with Brazilian GAAP as of December 31, 2008, 2007 and 2006 and for the years then ended, which include a reconciliation to U.S. GAAP of net income and shareholders’ equity as of and for the years ended December 31, 2008, 2007 and 2006, included in the Form 6-K filed on November 13, 2009 with the SEC and which is incorporated by reference herein;
- Gafisa’s unaudited interim consolidated financial statements prepared in accordance with Brazilian GAAP as of September 30, 2009 and for the nine-month periods ended September 30, 2009 and 2008, which includes a reconciliation to U.S. GAAP of shareholders’ equity as of September 30, 2009 and December 31, 2008 and net income for the nine-month periods ended September 30, 2009 and 2008, included elsewhere in this preliminary prospectus/information statement;
- Tenda’s audited consolidated financial statements prepared in accordance with Brazilian GAAP as of December 31, 2008 and 2007 and for the years ended December 31, 2008, 2007 and 2006, included elsewhere in this preliminary prospectus/information statement; and
- Tenda’s unaudited interim consolidated financial statements prepared in accordance with Brazilian GAAP as of September 30, 2009 and for the nine-month periods ended September 30, 2009 and 2008, included elsewhere in this preliminary prospectus/information statement.

A summary of the historical financial data under Brazilian GAAP and U.S. GAAP for Gafisa and Tenda (as available) as of and for the five years ended December 31, 2008, 2007, 2006, 2005 and 2004, as adjusted to reflect the retrospective adoption of the disclosures required by SFAS No. 160, is included in this preliminary prospectus/information statement.

The unaudited pro forma consolidated condensed balance sheet of Gafisa as of September 30, 2009 and the unaudited pro forma condensed consolidated statements of income of Gafisa for the year ended December 31, 2008, and nine-month periods ended September 30, 2009 are included or incorporated by reference in this preliminary prospectus/information statement.

References to the “real,” “reais” or “R\$” are to Brazilian reais (plural) and the Brazilian real (singular), the lawful currency of the Federative Republic of Brazil and references to “U.S. dollars” or “US\$” are to United States dollars, the lawful currency of the United States of America.

This preliminary prospectus/information statement contains translations of various reais amounts into U.S. dollars at specified rates solely for your convenience. You should not construe these translations as representations by Gafisa that the real amounts actually represent these U.S. dollar amounts or could be converted into U.S. dollars at the rates indicated. Unless otherwise indicated, Gafisa have translated some Brazilian currency amounts using a rate of R\$1.778 to US\$1.00, as published by the Central Bank of Brazil (Banco Central do Brasil), or the Central Bank, on September 30, 2009.

Financial Statements

Gafisa’s Financial Statements

Gafisa’s audited consolidated financial statements as of and for the years ended December 31, 2008, 2007 and 2006 have been prepared in accordance with Brazilian GAAP, which differs in certain significant respects from accounting principles generally accepted in the United States, or U.S. GAAP. Note 22 to Gafisa’s consolidated financial statements included in Gafisa’s Form 6-K filed on November 13, 2009 with the SEC, which is incorporated by

reference herein, describe the principal differences between Brazilian GAAP and U.S. GAAP as they relate to us, and provide a reconciliation to U.S. GAAP of net income and shareholders' equity as of and for the years ended December 31, 2008, 2007 and 2006. As a result of a change in Brazilian law with respect to financial reporting (Law 11,638), certain changes in accounting criteria became effective for fiscal year 2008. Pursuant to the CVM's Resolution No. 565, which approved accounting statement CPC 13 (Initial Adoption of Law No. 11,638/2007), Gafisa elected to apply these changes in accounting criteria retroactively to its financial statements with an effective date as of January 1, 2006. As a result, certain adjustments have been made to Gafisa's 2006 and 2007 financial

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statements to make them comparable to its 2008 financial statements. Gafisa has elected not to revise its financial statements for fiscal years prior to 2006. Please see Note 2 to Gafisa's 2008 financial statements for a qualitative and quantitative analysis of the changes resulting from the new accounting criteria. Gafisa's U.S. GAAP financial information included in it, with a reconciliation from Brazilian GAAP to U.S. GAAP in its financial statements, and the selected historical US GAAP financial data as of and for the years ended December 31, 2008, 2007 and 2006 has been adjusted for the retrospective effect of the adoption on January 1, 2009 of the disclosure required by SFAS No. 160.

Gafisa's unaudited interim consolidated financial statements as of September 30, 2009 and for the nine-month periods ended September 30, 2009 and 2008 are included in this preliminary prospectus/information statement. These unaudited interim consolidated financial statements have been prepared in accordance with Brazilian GAAP, which differs in certain significant respects from U.S. GAAP. Note 21 to Gafisa's interim financial statements included in this preliminary prospectus/information statement describe the principal differences between Brazilian GAAP and U.S. GAAP as they relate to Gafisa, and provide a reconciliation to U.S. GAAP of shareholders' equity as of September 30, 2009 and December 31, 2008 and net income for the nine-month periods ended September 30, 2009 and 2008. Gafisa's unaudited interim financial statements, as well as Gafisa's financial results for the nine-month period ended September 30, 2009 are not necessarily representative of the results that may be expected for the full year ending December 31, 2009 or any other period.

Tenda's Financial Statements

Tenda's consolidated financial statements as of December 31, 2008 and 2007, and for each of the three years in the period ended December 31, 2008, have been prepared in accordance with Brazilian GAAP, which differs in certain significant respects from accounting principles generally accepted in the United States, or U.S. GAAP. As a result of a change in Brazilian law with respect to financial reporting (Law 11,638), certain changes in accounting criteria became effective for fiscal year 2008. Pursuant to the CVM's Resolution No. 565, which approved accounting statement CPC 13 (Initial Adoption of Law No. 11,638/2007), Tenda elected to apply these changes in accounting criteria retroactively to its financial statements with an effective date as of January 1, 2006. As a result, certain adjustments have been made to Tenda's 2006 and 2007 financial statements to make them comparable to its 2008 financial statements. Tenda has elected not to revise its financial statements for fiscal years prior to 2006. Please see Note 2 to Tenda's 2008 financial statements for a qualitative and quantitative analysis of the changes resulting from the new accounting criteria. Tenda's selected historical US GAAP financial data as of September 30, 2009 is included in this preliminary prospectus/information statement. U.S. GAAP reconciliation is not available for annual periods prior to the date of acquisition of Tenda on October 21, 2008.

Tenda's unaudited interim consolidated financial statements as of September 30, 2009 and for the nine-month periods ended September 30, 2009 and 2008 are included in this preliminary prospectus/information statement. These unaudited interim consolidated financial statements have been prepared in accordance with Brazilian GAAP, which differs in certain significant respects from U.S. GAAP. Notes 2 and 28 to Tenda's interim financial statements included in this preliminary prospectus/information statement describe the principal differences between Brazilian GAAP and U.S. GAAP as they relate to Tenda, and provide a reconciliation to U.S. GAAP of net income (loss) for the nine-month period ended September 30, 2009 and shareholders' equity as of September 30, 2009 and December 31, 2008. Tenda's financial results for the nine-month period ended September 30, 2009 are not necessarily representative of the results that may be expected as of and for the full year ending December 31, 2009 or any other period.

Selected Historical and Pro Forma Financial Data

Selected Historical Financial Data

The following information is provided to aid you in your analysis of the financial aspects of the Restructuring. The historical information below is only a summary derived from the following financial statements included in, or incorporated by reference in, this preliminary prospectus/information statement: the audited consolidated financial statements of Gafisa as of and for the years ended December 31, 2008, 2007 and 2006, of Tenda as of December 31,

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2008 and 2007 and for the years ended December 31, 2008, 2007 and 2006, and the unaudited interim consolidated financial statements of Gafisa and Tenda as of September 30, 2009 and for the nine months ended September 30, 2009 and 2008. A summary of the historical financial data for Gafisa and Tenda is provided below as of and for the five years ended December 31, 2008, 2007, 2006, 2005 and 2004.

The consolidated financial information as of September 30, 2009 and for the nine months ended September 30, 2009 and 2008 is unaudited. This consolidated financial information includes all adjustments consisting of normal recurring adjustments, which in the opinion of Gafisa and Tenda management, are necessary for the fair presentation of the financial position, results of operations and cash flows for the respective interim periods presented.

Gafisa and its subsidiaries have retroactively applied changes to Brazilian GAAP introduced by the CPC and the provisions of Law No. 11,638/07 from January 1, 2006 to ensure consistency of presentation in their financial statements. See note 2(a) to our consolidated financial statements as of and for the years ended December 31, 2008, 2007 and 2006 incorporated by reference in this preliminary prospectus/information statement for this amendment and other reclassifications to our Brazilian GAAP financial statements. All periods presented from January 1, 2006 onwards have been modified to reflect such new accounting practices.

Selected Historical Gafisa Financial Data

	As of and for the nine-month period ended September 30,		As of and for the year ended December 31,				
	2009	2008	2008	2007(1)	2006(1)	2005(1)	2004(1)
	(in thousands of reais except per share, per ADS and operating data)(2)						
Consolidated statement of income data:							
Brazilian GAAP:							
Gross operating revenue	2,214,469	1,237,400	1,805,468	1,251,894	681,791	480,774	439,2
Net operating revenue	2,124,806	1,192,559	1,740,404	1,204,287	648,158	457,024	416,8
Operating costs	(1,523,640)	(814,201)	(1,214,401)	(867,996)	(464,766)	(318,211)	(292,3
Gross profit	601,166	378,358	526,003	336,291	183,392	138,813	124,4
Operating expenses, net(2)	(256,574)	(235,403)	(357,798)	(236,861)	(118,914)	(79,355)	(59,6
Financial income (expenses), net	(52,937)	40,117	41,846	28,628	(11,943)	(31,162)	(34,3
Non-operating income (expenses), net	—	—	—	—	—	(1,024)	(1,4
Income before taxes on income, and noncontrolling interests	276,593	183,072	210,051	128,058	52,535	27,272	29,0
Taxes on income	(64,904)	(50,456)	(43,397)	(30,372)	(8,525)	3,405	(5,5
Noncontrolling interests	(53,471)	(35,540)	(56,733)	(6,046)	—	—	—
Net income	158,218	97,076	109,921	91,640	44,010	30,677	23,4
Share and ADS data(3):							
Earnings per share—R\$ per share	1.2123	0.7470	0.8458	0.7079	0.4258	1.2457	1.21
	—	—	—	—	—	16,222,209	11,037,7

Number of preferred
shares outstanding as at
end of period

Number of common
shares outstanding as at
end of period

Earnings per ADS—R\$ per
ADS (pro forma)(4)

U.S. GAAP:

Net operating revenue

Operating costs

Gross profit

Operating expenses, net

Financial income

(expenses), net

Income (loss) before
income taxes, equity in
results and
noncontrolling interests

130,508,346	129,962,546	129,962,546	129,452,121	103,369,950	8,404,185	8,199,7
2.4246	1.4940	1.6916	1.4158	0.8516	2.4914	2.43
1,674,652	1,148,938	1,692,706	1,090,632	674,740	439,011	442,9
(1,198,047)	(799,519)	(1,198,256)	(865,756)	(503,172)	(329,775)	(339,6
476,605	349,419	494,450	224,876	171,568	109,236	103,2
(431,279)	(197,150)	(142,771)	(190,430)	(139,188)	(77,305)	(52,7
(55,194)	38,989	40,198	27,243	4,022	(17,684)	(31,6
(9,868)	191,258	391,877	61,689	36,402	14,247	18,8

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	As of and for the nine-month period ended September 30,		As of and for the year ended December 31,				
	2009	2008	2008	2007(1)	2006(1)	2005(1)	2004(1)
	(in thousands of reais except per share, per ADS and operating data)(2)						
Taxes on income	(37,250)	(44,248)	(70,756)	(1,988)	(11,187)	(1,886)	(3,530)
Equity in results	11,063	27,688	26,257	8,499	894	22,593	11,674
Noncontrolling interests	(17,892)	(32,205)	(47,900)	(4,738)	(1,125)	(571)	252
Cumulative effect of a change in an accounting principle:	—	—	—	—	(157)	—	—
Net income(loss)	(36,055)	174,698	347,558	68,200	25,952	34,954	26,989
Less: Net income attributable to the noncontrolling interests	(17,892)	(32,205)	(47,900)	(4,738)	(1,125)	(571)	252
Net income (loss) attributable to Gafisa (5)	(53,947)	142,493	299,658	63,462	24,827	34,383	27,241
Per share data(3):							
Per preferred share data—R\$ per share:							
Earnings per share—Basic	—	—	—	—	0.1518	0.6056	0.4910
Earnings per share—Diluted	—	—	—	—	0.1498	0.6023	0.4910
Weighted average number of shares outstanding – in thousands	—	—	—	—	1,701	42,803	33,113
Per common share data—R\$ per share:							
Earnings (loss) per share—Basic	(0.4144)	1.0997	2.3109	0.5036	0.2487	0.3469	0.4464
Earnings (loss) per share—Diluted	(0.4135)	1.0940	2.3024	0.5013	0.2458	0.3453	0.4464
Weighted average number of shares outstanding – in thousands	130,196	129,572	129,671	126,032	98,796	24,394	24,599
Dividends declared and interest on shareholders' equity	—	—	26,104	26,981	10,938	—	—
Per ADS data—R\$ per ADS(4):							
Earnings (loss) per ADS—Basic (pro forma)(4)	(0.8288)	2.1994	4.6218	1.0072	0.4974	0.6938	0.8928
Earnings (loss) per ADS—Diluted (pro forma)(4)	(0.8270)	2.1880	4.6048	1.0026	0.4916	0.6907	0.8928
Weighted average number of ADSs outstanding – in thousands	64,098	64,786	64,836	63,016	48,398	12,197	12,300

Dividends declared and interest on shareholders' equity	—	—	26,104	26,981	10,938	—	—
Consolidated balance sheet data:							
Brazilian GAAP:							
Cash, cash equivalents and marketable securities	948,350	—	605,502	517,420	266,159	133,891	45,888
Restricted cash in guarantee to loans	151,337	—	—	—	—	—	—
Properties for sale	1,762,432	—	2,028,976	1,022,279	486,397	304,329	237,113
Working capital(6)	2,523,529	—	2,448,305	1,315,406	926,866	464,589	205,972
Total assets	6,931,539	—	5,538,858	3,004,785	1,558,590	944,619	748,508
Total debt(7)	2,531,727	—	1,552,121	695,380	295,445	316,933	151,537
Total shareholders' equity	1,783,476	—	1,612,419	1,498,728	807,433	270,188	146,469
U.S. GAAP:							
Cash and cash equivalents	1,075,975	—	510,504	512,185	260,919	136,153	42,803
Properties for sale	2,192,572	—	2,208,124	1,140,280	483,411	376,613	214,744
Working capital(6)	2,350,812	—	2,510,382	1,295,176	788,351	473,794	195,392
Total assets	6,553,916	—	5,179,403	2,889,040	1,633,886	901,387	601,220
Total debt(7)	2,493,447	—	1,525,138	686,524	289,416	294,149	141,476
Total Gafisa shareholders' equity	1,673,528	—	1,723,095	1,441,870	795,251	290,604	160,812
Noncontrolling interests	525,377	—	451,342	39,756	1,050	197	(98)
Total shareholders' equity	2,198,905	—	2,174,437	1,481,626	796,301	290,801	160,714

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	As of and for the nine-month period ended September 30,		As of and for the year ended December 31,				
	2009	2008	2008	2007(1)	2006(1)	2005(1)	2004(1)
	(in thousands of reais except per share, per ADS and operating data)(2)						
Consolidated cash flow Data:							
Brazilian GAAP Cash flow provided by (used in):							
Operating activities	(445,917)	(620,411)	(812,512)	(451,929)	(271,188)	(112,947)	23,616
Investing activities	(109,408)	(32,714)	(78,300)	(149,290)	(25,609)	(5,576)	(1,509)
Financing activities	975,101	913,133	911,817	842,629	429,065	206,526	10,601

- (1) We revised our Brazilian GAAP financial statements as of and for the years ended December 31, 2007 and 2006 when we adopted, beginning January 1, 2006, the changes introduced by Law 11,638/07 which were effective in 2008 and the new accounting standards issued by the CPC in 2008. Brazilian GAAP encourages companies to make such revisions in order to provide comparative information within the financial statements. See note 2(a) to our financial statements incorporated by reference in this preliminary prospectus/information statement for this amendment and other reclassifications to our Brazilian GAAP financial statements. However, selected financial information presented as of and for the years ended December 31, 2005 and 2004 has not been presented on the basis of the new accounting policies introduced in 2008, as the cost and time required to prepare such information would be prohibitive. As a result, such information is not comparative to the financial information reported herein as of and for the years ended December 31, 2008, 2007 and 2006.
- (2) Excludes stock issuance expenses. Includes amortization of gain on partial sale of FIT and others, net (nine-month period ended September 30, 2005 — R\$ 157,800; year ended December 31, 2008 — R\$ 41,008).
- (3) On January 26, 2006, all our preferred shares were converted into common shares. On January 27, 2006, a stock split of our common shares was approved, giving effect to the split of one existing share into three newly issued shares, increasing the number of shares from 27,774,775 to 83,324,316. All information relating to the numbers of shares and ADSs have been adjusted retroactively to reflect the share split on January 27, 2006. All U.S. GAAP earnings per share and ADS amounts have been adjusted retroactively to reflect the share split on January 27, 2006. Brazilian GAAP earnings per share and ADS amounts have not been adjusted retrospectively to reflect the share split on January 27, 2006.
- (4) Earnings per ADS is calculated based on each ADS representing two common shares.
- (5) The following table sets forth reconciliation from U.S. GAAP net income to U.S. GAAP net income available to common shareholders:

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	Nine-month period ended		Year ended December 31,				2004
	September 30, 2009	2008	2008	2007	2006	2005	
	(in thousands of reais, except per share data)						
Reconciliation from U.S. GAAP net income (loss) to U.S. GAAP net income attributable to Gafisa (loss) available to common shareholders (Basic):							
U.S. GAAP net income (loss) (Basic)	(53,497)	142,493	299,658	63,462	24,827	34,383	27,241
Preferred Class G exchange(8)	—	—	—	—	—	(9,586)	—
Undistributed earnings for Preferred Shareholders (Basic earnings)	—	—	—	—	(258)	(16,334)	(16,260)
U.S. GAAP net income (loss) available to common shareholders (Basic earnings)	(53,497)	142,493	299,658	63,462	24,569	8,463	10,981
Reconciliation from U.S. GAAP net income (loss) to U.S. GAAP net income (loss) available to common shareholders (Diluted):		—					
U.S. GAAP net income (loss)	(53,497)	142,493	299,658	63,462	24,827	34,383	27,241
Preferred Class G exchange(8)	—	—	—	—	—	(9,586)	—
Undistributed earnings for Preferred Shareholders (Diluted earnings)	—	—	—	—	(259)	(16,373)	(16,260)
U.S. GAAP net income (loss) available to common shareholders (Diluted earnings)	(53,497)	142,493	299,658	63,462	24,568	8,424	10,981

- (6) Working capital equals current assets less current liabilities.
- (7) Total debt comprises loans, financings and current and non-current debentures. Amounts exclude loans from real estate development partners.
- (8) Pursuant to EITF Topic D-42 “The Effect on the Calculation of Earnings per Share for the Redemption or Induced Conversion of Preferred Stock,” following the exchange of Class A for Class G Preferred shares, the excess of the fair value of the consideration transferred to the holders of the preferred stock over the carrying amount of the preferred stock in the balance sheet was subtracted from net income to arrive at net earnings available to common shareholders in the calculation of earnings per share. For purposes of displaying earnings per share, the amount is treated in a manner similar to the treatment of dividends paid to the holders of the preferred shares. The conceptual return or dividends on preferred shares are deducted from net earnings to arrive at net earnings available to common shareholders.

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Selected Historical Tenda Financial Data

	As of and for the nine-month period ended September 30,		As of and for the year ended December 31,				
	2009	2008	2008	2007(1)	2006(1)	2005(1)	2004(1)
(in thousands of reais, except per share data)							
Consolidated Statement of income data:							
Brazilian GAAP:							
Gross operating revenue	751,080	332,782	504,502	277,514	81,213	99,253	83,194
Net operating revenue	723,137	317,755	485,248	265,857	77,315	59,769	43,237
Operating costs	(493,401)	(213,437)	(317,852)	(181,942)	(52,303)	(41,482)	(28,447)
Gross profit	229,736	104,318	167,396	83,915	25,012	18,287	14,790
Operating expenses, net	(157,737)	(150,168)	(225,338)	(60,526)	(16,479)	(9,401)	(8,666)
	—	—	—	—	—	—	—
Income before taxes on income	71,999	(45,850)	(57,942)	23,389	8,533	8,886	6,124
Taxes on income	(16,288)	(11,164)	19,733	(4,657)	(5,657)	(6,221)	(1,867)
Net income (loss)(2)	55,711	(57,014)	(38,209)	18,732	2,876	2,665	4,257
Share data:							
Earnings (loss) per share—R\$ per thousand shares	0.14	(0.36)	(0.10)	0.12	1.65	1.53	2.45
Number of preferred shares outstanding as at end of period	—	—	—	—	540	540	540
Number of common shares outstanding as at end of period	400,652	160,261	400,652	160,261	1,740	1,740	1,740
U.S. GAAP							
Gross operating revenue	404,361	—	—	—	—	—	—
Net operating revenue	386,965	—	—	—	—	—	—
Operating costs	(256,179)	—	—	—	—	—	—
Gross profit	130,786	—	—	—	—	—	—
Operating expenses, net	(155,384)	—	—	—	—	—	—
Financial income (expenses), net	969	—	—	—	—	—	—
Loss before income taxes, equity in results and noncontrolling interests	(23,609)	—	—	—	—	—	—
Taxes on income	9,140	—	—	—	—	—	—
Noncontrolling interests	3,727	—	—	—	—	—	—
Net loss	(10,742)	—	—	—	—	—	—
Per share data - R\$ per thousand shares:							
	(0.027)	—	—	—	—	—	—

Earnings (loss) per share—Basic							
Earnings per share—Diluted	(0.027)	—	—	—	—	—	—

Consolidated Balance sheet data:

Brazilian GAAP								-
Cash, bank and financial investments								
	574,563	92,995	201,887	400,512	509	884	1,082	
Properties for sale	357,130	124,687	401,852	128,742	5,058	10,970	15,457	
Working capital	1,139,449	221,501	532,115	473,498	(1,902)	3,826	11,736	
Total assets	2,383,672	1,005,318	1,544,030	927,186	102,317	75,689	60,611	
Total debt	747,030	104,864	126,450	24,098	5,519	1,819	1,700	
Total shareholders' equity	1,121,373	629,745	1,062,214	683,677	8,254	14,445	11,780	

Consolidated Cash flow data:

Brazilian GAAP							
Cash flows from (used in)							
operating activities	(261,192)	(381,117)	(706,993)	(240,564)	(3,502)	(209)	(1,407)
Investing activities	(14,658)	(2,443)	(16,578)	(10,401)	(279)	(57)	(792)
Financing activities	586,422	76,103	504,720	650,968	3,406	68	1,282

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(1) We revised our Brazilian GAAP financial statements as of and for the years ended December 31, 2007 and 2006 when we adopted, beginning January 1, 2006, the changes introduced by Law 11,638/07 and the new accounting standards issued by the CPC in 2008. Brazilian GAAP encourages companies to make such revisions from the date the accounting changes were introduced in order to provide comparative information within the financial statements. See note 2(a) to our financial statements included elsewhere in this annual report for this amendment and other reclassifications to our Brazilian GAAP financial statements. However, selected financial information presented as of and for the years ended December 31, 2006, 2005 and 2004 has not been represented on the basis of the new accounting policies introduced in 2008, as the cost and time required to prepare such information would be prohibitive. As a result, such information is not comparative to the financial information reported herein as of and for the years ended December 31, 2008, 2007 and 2006.

Unaudited Pro Forma Condensed Consolidated Financial Information

The following unaudited pro forma condensed consolidated financial information has been developed by applying pro forma adjustments to the historical audited consolidated financial statements and unaudited condensed consolidated financial statements of Gafisa under Brazilian GAAP. The Brazilian GAAP unaudited pro forma condensed consolidated balance sheet gives effect to the Restructuring as if it had occurred on September 30, 2009; the unaudited pro forma condensed consolidated statement of income for the nine months ended September 30, 2009 gives effect to the Restructuring as if it had occurred on January 1, 2009. The Brazilian GAAP unaudited pro forma condensed consolidated statement of income for the year ended December 31, 2008 gives effect to Gafisa's acquisition of 60% of Tenda which was completed on October 21, 2008, and the Restructuring as if they had occurred on January 1, 2008. Assumptions underlying the pro forma adjustments are described in the accompanying notes, which should be read in conjunction with this unaudited pro forma condensed consolidated financial information.

The unaudited pro forma condensed consolidated balance sheet, based on the historical Brazilian GAAP consolidated balance sheet, presents a reconciliation of shareholders' equity to U.S. GAAP. The unaudited pro forma condensed consolidated statements of income based on the historical Brazilian GAAP consolidated statements of income present a reconciliation of net income to U.S. GAAP.

Under U.S. GAAP, Gafisa's acquisition of Tenda on October 21, 2008 has been accounted for as a business combination using the purchase method of accounting. The pro forma information presented considers the amortization of intangible assets allocated from the business combination as if the purchase price allocation had occurred on January 1, 2008 or 2009, as applicable. According to SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51," the Restructuring will be accounted for under U.S. GAAP as an equity transaction and any difference between fair value of the consideration for Tenda's common shares and the carrying amount of Gafisa's noncontrolling interest in Tenda will be recognized in equity attributable to Gafisa.

Pro forma adjustments were made to reflect:

- Gafisa's acquisition of 60% of Tenda on October 21, 2008;
- the effects of the Restructuring;
- recording of amortization of intangible assets allocated from the business combination as if the purchase price allocation under U.S. GAAP had occurred on January 1, 2008, as applicable; and

- the effect of deferred income taxes on the pro forma adjustments.

Gafisa's EGM shall, subsequent to the closing of the Restructuring, determine if the non-exercised stock options granted under the stock option plans of Tenda will migrate to Gafisa. Based on currently available information, no adjustment has been reflected in the accompanying unaudited condensed consolidated statements of income for the year ended December 31, 2008 and for the nine months ended September 30, 2009 for any cancelation or exercise of the options with accelerated vesting, the accounting consequences of which , if any, are not determinable at this time.

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The unaudited pro forma adjustments are based upon available information and certain assumptions that are factually supportable and that we believe are reasonable under the circumstances. The unaudited pro forma condensed consolidated financial information is presented for informational purposes only. The unaudited pro forma condensed consolidated financial information does not purport to represent what our actual consolidated results of operations or the consolidated financial condition would have been had Gafisa's acquisition of Tenda and the Restructuring actually occurred on the dates indicated, nor are they necessarily indicative of future consolidated results of operations or consolidated financial condition. The unaudited pro forma condensed consolidated financial information should be read in conjunction with the information contained in "Part Two: Summary", "—Selected Historical and Pro Forma Financial Data", "—Management's Discussion and Analysis of Financial Condition and Results of Operations of Gafisa", "—Management's Discussion and Analysis of Financial Condition and Results of Operations of Tenda" appearing elsewhere in this prospectus/information statement, the audited consolidated financial statements of Gafisa as of and for the years ended December 31, 2008, 2007 and 2006 and the related notes incorporated by reference in this prospectus/information statement, the unaudited consolidated financial statements of Gafisa and Tenda as of September 30, 2009 and for the nine months ended September 30, 2009 and 2008 and the related notes appearing elsewhere in this prospectus/information statement, and the audited consolidated financial statements of Tenda as of December 31, 2008 and 2007 and for the years ended December 31, 2008, 2007 and 2006 appearing elsewhere in this prospectus/information statement. The pro forma adjustments and their underlying assumptions are described more fully in the notes to our unaudited pro forma condensed consolidated financial information.

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Unaudited Pro Forma Condensed Consolidated Balance Sheet of Gafisa as of September 30, 2009

	Historical Gafisa(1)	Effects of the Restructuring	Pro forma adjustments	Pro forma Gafisa
	(in thousands of reais)			
ASSETS				
Current assets				
Cash, cash equivalents and marketable securities	948,350	–	–	948,350
Restricted cash in guarantee to loans	151,337	–	–	151,337
Receivables from clients	1,718,110	–	–	1,718,110
Properties for sales	1,376,236	–	–	1,376,236
Other accounts receivable	93,722	–	–	93,722
Deferred taxes	13,099	–	–	13,099
Deferred selling expenses	7,205	–	–	7,205
Prepaid expenses	13,522	–	–	13,522
	4,321,581	–	–	4,321,581
Non-current assets				
Receivables from clients	1,662,300	–	–	1,662,300
Properties for sale	386,196	–	–	386,196
Deferred taxes	250,846	–	–	250,846
Escrow deposits	2,489	–	–	2,489
Other	49,651	–	–	49,651
	2,351,482	–	–	2,351,482
Goodwill, net	195,088	–	–	195,088
Property and equipment, net	53,698	–	–	53,698
Intangible assets	9,690	–	–	9,690
	258,476	–	–	258,476
Total assets	6,931,539	–	–	6,931,539
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities				
Loans and financing, net of swaps	570,307	–	–	570,307
Debentures	80,781	–	–	80,781
Obligations for purchase of land and advances from clients	488,935	–	–	488,935
Materials and service suppliers	194,302	–	–	194,302
Taxes and contributions	132,216	–	–	132,216
Salaries, payroll charges and profit sharing	61,206	–	–	61,206
Mandatory dividends	26,106	–	–	26,106
Provision for contingencies	10,512	–	–	10,512
Deferred taxes	52,375	–	–	52,375
Other accounts payable	181,312	–	–	181,312
	1,798,052	–	–	1,798,052
Non-current liabilities				
Loans and financing, net of swaps	636,639	–	–	636,639
Debentures	1,244,000	–	–	1,244,000
Obligations for purchase of land and advances from clients	147,168	–	–	147,168
Deferred taxes	322,870	–	–	322,870

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Provision for contingencies	59,509	–	–	59,509
Deferred gain on sale of investment	11,594	–	–	11,594
Negative goodwill on acquisition of subsidiaries	12,499	–	–	12,499
Other accounts payable	362,843	–	–	362,843
	2,797,122	–	–	2,797,122
Noncontrolling interests	552,889	(448,495)(3)	–	104,394
Shareholders' equity	1,783,476	448,495(3)	–	2,231,971
Total liabilities and shareholders' equity	6,931,539	–	–	6,931,539
Shareholders' equity under Brazilian GAAP	1,783,476	448,495	–	2,231,971
Total U.S. GAAP adjustments	(109,948)(2)	(37,273)(4)	–	(147,221)

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	Historical Gafisa(1)	Effects of the Restructuring (in thousands of reais)	Pro forma adjustments	Pro forma Gafisa
Shareholders' equity under U.S. GAAP	2,336,365	411,222	–	2,084,750
Noncontrolling interests	525,377	(411,222)	–	114,155
Shareholders' equity attributable to Gafisa	2,198,905	–	–	2,198,905

See the accompanying Notes to Unaudited Pro Forma Condensed Consolidated Balance Sheet

Notes to Unaudited Pro Forma Condensed Consolidated Balance Sheet of Gafisa As of September 30, 2009
(in thousands of reais)

- (1) Represents the historical consolidated financial information of Gafisa S.A., which includes Gafisa's 60% ownership interest in Tenda.
- (2) Reflects the reconciling items between Brazilian GAAP to U.S. GAAP and the related references as they refer to Gafisa which are described in Gafisa's unaudited interim consolidated financial statements as of September 30, 2009 and for the nine months ended September 30, 2009 and 2008, included elsewhere in this prospectus/information statement.
- (3) Reflects the exchange of Gafisa's common shares for common shares of Tenda.
- (4) Reflects U.S. GAAP adjustments to noncontrolling interest in Tenda.

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Unaudited Pro Forma Condensed Consolidated Statement of Income of Gafisa For the Year Ended December 31, 2008

	Historical Gafisa(1)	Historical Tenda(2)	Eliminations(3)	Effects of the Restructuring adjustments	Pro forma adjustments	Pro forma Gafisa
	(in thousands of reais)					
Gross operating revenue						
Real estate development and sales	1,768,200	504,502	(169,026)	—	—	2,103,676
Construction services rendered, net of costs	37,268	—	—	—	—	37,268
Taxes on services and revenues	(65,064)	(19,254)	4,757	—	—	(79,561)
Net operating revenue	1,740,404	485,248	(164,269)	—	—	2,061,383
Operating costs						
Real estate development costs	(1,214,401)	(317,852)	111,920	—	—	(1,420,333)
Gross profit	526,003	167,396	(52,349)	—	—	641,050
Operating (expenses) income						
Selling expenses	(154,401)	(87,603)	24,147	—	—	(217,857)
General and administrative expenses	(180,839)	(137,561)	28,234	—	—	(290,166)
Depreciation and amortization	(52,635)	(11,499)	4,213	—	—	(59,921)
Amortization of gain on partial sale of FIT	41,008	—	—	—	(41,008)(5)	—
Other, net	(10,931)	1,679	1,171	—	—	(8,081)
Operating profit (loss) before financial income (expenses)	168,205	(67,588)	5,416	—	(41,008)	65,025
Financial income (expenses)						
Financial expenses	(61,008)	(11,512)	2,788	—	—	(69,732)
Financial income	102,854	21,159	(5,505)	—	—	118,508
Income (loss) before taxes on income and noncontrolling interests						
Current income taxes	(24,437)	(1,220)	1,193	—	—	(24,464)
Deferred tax	(18,960)	20,953	(30,034)	—	13,943(6)	(14,098)
Total tax expense	(43,397)	19,733	(28,841)	—	13,943	(38,562)
Income (loss) before noncontrolling interests	166,654	(38,208)	(26,142)	—	(27,065)	75,239
Noncontrolling interests	(56,733)	—	—	10,457(4)	—	(46,276)
Net income (loss) under Brazilian GAAP	109,921	(38,208)	(26,142)	10,457	(27,065)	28,963

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Total U.S. GAAP adjustments	189,737(7)	(25,544)(8)	7,040(8)	(2,816)(9)	(180,050)(10)	(11,633)
Net income (loss) attributable to Gafisa under U.S. GAAP	299,658	(63,752)	(19,102)	7,641	(207,115)	17,330
Brazilian GAAP pro forma shares outstanding as of December 31, 2008 (in thousands)						162,847(11)
Brazilian GAAP pro forma earnings per share as of December 31, 2008						0.1779
Brazilian GAAP dividends declared per share as of December 31, 2008						0.1613
U.S. GAAP weighted average number of shares outstanding (in thousands)						162.555(12)
U.S. GAAP pro forma earnings per share						
Basic						0.1066
Diluted						0.1063
U.S. GAAP dividends declared per shares (weighted-average)						0.1606

See the accompanying Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income

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Unaudited Pro Forma Condensed Consolidated Statement of Income of Gafisa For the Nine-Month Period Ended September 30, 2009

	Historical Gafisa(1)	Effects of the Restructuring (in thousands of reais)	Pro forma adjustments	Pro forma Gafisa
Gross operating revenue				
Real estate development and sales	2,184,117	—	—	2,184,117
Construction services rendered, net of costs	30,352	—	—	30,352
Taxes on services and revenues	(89,663)	—	—	(89,663)
Net operating revenue	2,124,806	—	—	2,124,806
Operating costs				
Real estate development costs	(1,523,640)	—	—	(1,523,640)
Gross profit	601,166	—	—	601,166
Operating (expenses) income				
Selling expenses	(153,344)	—	—	(153,344)
General and administrative expenses	(172,832)	—	—	(172,832)
Depreciation and amortization	(24,166)	—	—	(24,166)
Amortization of gain on partial sale of FIT	157,800	—	(157,800)(5)	—
Other, net	(79,094)	—	—	(79,094)
Operating profit before financial income (expenses)	329,530	—	(157,800)	171,730
Financial income (expenses)				
Financial expenses	(159,336)	—	—	(159,336)
Financial income	106,399	—	—	106,399
Income before taxes on income and noncontrolling interests	276,593	—	(157,800)	118,793
Current income taxes	(15,659)	—	—	(15,659)
Deferred tax	(49,245)	—	53,652(6)	4,407
Total tax expenses	(64,904)	—	53,652	(11,252)
Income before noncontrolling interests	211,689	—	(104,148)	107,541
Noncontrolling interests	(53,471)	22,284(3)	—	(31,187)
Net income under Brazilian GAAP	158,218	22,284	(104,148)	76,354
Total U.S. GAAP adjustments	(212,165)(7)	(26,004)(10)	104,148	(134,021)
Net income (loss) attributable to Gafisa under U.S. GAAP	(53,947)	(3,720)	—	(57,667)
Brazilian GAAP pro forma shares outstanding as of September 30, 2009 (in thousands)				163,393(11)
Brazilian GAAP pro forma earnings per share as of September 30, 2009				0.4673
Brazilian GAAP dividends declared per share as of September 30, 2009				—
U.S. GAAP weighted average number of shares outstanding (in thousands)				163,080(12)

U.S. GAAP pro forma earnings (loss) per share	
Basic	(0.3536)
Diluted	(0.3536)(13)
U.S. GAAP dividends declared per thousand shares (weighted –average)	—

See the accompanying Notes to Unaudited Pro Forma Condensed Consolidated Statement of Income.

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Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income of Gafisa S.A.
(in thousands of reais)

- (1) Represents the historical consolidated financial information of Gafisa for the year ended December 31, 2008, which includes the results of Tenda for the period from October 22 through December 31, 2008, and for the nine months ended September 30, 2009.
- (2) Represents the historical consolidated financial information of Tenda for the year ended December 31, 2008.
- (3) Represents the historical consolidated financial information of Tenda for the period from October 22, 2008 through December 31, 2008, which was consolidated by Gafisa.
- (4) Reflects the removal of the historical 40% noncontrolling interests expense of Tenda's minority shareholders as a result of the Restructuring.
- (5) Reflects the reversal of non-recurring amortization of gain on partial sale of FIT.
- (6) Reflects the income tax effect on the pro forma adjustments using a Brazilian statutory income tax rate of 34.0%. This rate is not necessarily indicative of our future effective tax rate.
- (7) Reflects the reconciling items between Brazilian GAAP to U.S. GAAP and the related references as they refer to Gafisa which are described in Gafisa's: (a) audited consolidated financial statements for the year ended December 31, 2008, incorporated by reference in this prospectus/information statement; or (b) unaudited interim consolidated financial statements as of September 30, 2009 and for the nine months ended September 30, 2009 and 2008, included elsewhere in this prospectus/information statement.
- (8) Reflects the adjustments to U.S. GAAP as they relate to Tenda: (a) the estimated adjustments to U.S. GAAP for the year ended December 31, 2008; and (b) the elimination of adjustments to U.S. GAAP, which were consolidated by Gafisa for the period from October 22, 2008 through December 31, 2008, as follows:

	Year ended December 31, 2008	Period from October 22, 2008 through December 31, 2008
	(in thousands of reais)	
Net income (loss) of Tenda under Brazilian GAAP	(38,208)	26,142
Revenue recognition - net operating revenue	(151,442)	42,869
Revenue recognition - operating costs	101,317	(22,778)
Stock compensation (expense) reversal	2,145	2,145
Business combination	(780)	(780)
Other	6,826	616
Deferred income tax reversal	—	(22,536)
	16,390	(6,576)

Deferred income tax on the adjustments above

Net income (loss) of Tenda under U.S. GAAP	(63,752)	19,102
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- (9) Reflects the adjustments to net income attributable to noncontrolling interests of Tenda under U.S. GAAP.
- (10) Reflects: (a) the reversal of amortization of gain on partial sale of FIT, net of tax effects, under U.S. GAAP; (b) the reversal of a non-recurring gain of R\$205,527 thousand recorded under U.S. GAAP from the transfer of FIT as a partial sale to the noncontrolling shareholders of Tenda; and (c) the amortization of intangible assets allocated from the business combination as if the purchase price allocation had occurred on January 1, 2008 under U.S. GAAP of R\$1,588, net of tax effects.
- (11) Represents the pro forma shares outstanding, calculated as of December 31, 2008 and September 30, 2009, considering the issuance of an additional 32,884,592 of Gafisa's common shares to the noncontrolling shareholders of Tenda at the exchange ratio of 0.205 common share of Gafisa to one common share of Tenda. The Exchange Ratio of 0.205 for the conversion of Tenda's common shares into Gafisa's common share will be subject to approval of the EGM of Gafisa and Tenda.

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(12) Represents the pro forma weighted average number of shares for the year ended December 31, 2008 and the nine months ended September 30, 2009, considering the issuance at the beginning of each period of an additional 32,884,592 Gafisa's common shares to the minority shareholders of Tenda at the exchange ratio of 0.205 common share of Gafisa to one common share of Tenda.

(13) Potentially dilutive securities were not considered in pro forma loss per share.

Summary Comparative Per Share Data

Gafisa has derived the unaudited pro forma combined information appearing below from the unaudited pro forma combined financial data of Gafisa appearing elsewhere in this preliminary prospectus/information statement.

You should read the information below together with the historical and pro forma financial data of Gafisa and the historical financial statements of Tenda appearing elsewhere in this preliminary prospectus/information statement. The unaudited pro forma combined financial data appearing below is for illustrative purposes only. Gafisa and Tenda may have performed differently had they always been a combined entity. You should not rely on this information as being indicative of the actual results of that the combined businesses of these companies will experience after the Restructuring.

For more information about historical dividend payments by Gafisa and Tenda, see "Part Six: Shareholder Rights—Information About Historical Dividend Payments."

	As of and for the nine-month period ended September 30, 2009			
	(Historical)		(Pro Forma)	
	Gafisa	Tenda	New Gafisa	Per share equivalent Tenda
	(Reais)			
Brazilian GAAP				
Book value per common share	13.66	2.80	13.66	2.80
Cash dividends declared per common share	—	—	—	—
Net income from continuing operations per share	1.21	0.14	0.47	0.09

	As of and for the year ended December 31, 2008			
	(Historical)		(Pro Forma)	
	Gafisa	Tenda	New Gafisa	Per share equivalent Tenda
	(Reais)			
Brazilian GAAP				
Book value per common share	12.40	2.65	16.79	3.44
Cash dividends declared per common share	0.20	—	0.16	0.03
Net income from continuing operations per common share	0.84	(0.10)	0.18	0.04

Exchange Rates

Brazilian Central Bank Rates

Since 2000, the Brazilian government has been introducing significant changes aimed at simplifying the Brazilian foreign exchange market. Until March 4, 2005, there were two principal legal foreign exchange markets in Brazil:

- the commercial rate exchange market; and
- the floating rate exchange market.

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Most trade and financial foreign-exchange transactions were carried out on the commercial rate exchange market. The floating market rate generally applied to transactions to which the commercial market rate did not apply. Since February 1, 1999, with the enactment of Resolution No. 2,588, the Brazilian Central Bank placed the commercial rate exchange market and the floating rate exchange market under identical operational limits, and financial institutions operating in the commercial market were authorized to unify their positions in the two different markets, which led to a convergence in the pricing and liquidity of both markets and a reduction in the difference between their respective rates.

With the enactment of Resolution No. 3,265 by the National Monetary Council on March 4, 2005, both markets were consolidated into one single foreign exchange market, effective as of March 14, 2005. All foreign exchange transactions are now carried out in this single consolidated market through institutions authorized to operate in such market.

Foreign exchange rates continue to be freely negotiated, but may be influenced by Brazilian Central Bank intervention. Since January 1999 when the Brazilian Central Bank abandoned the system of “exchange bands” and allowed the Brazilian real –U.S. dollar exchange rate to float freely, the Brazilian real-U.S. dollar exchange rate has been established mainly by the Brazilian interbank market and has fluctuated considerably. The Brazilian Central Bank has intervened occasionally to control unstable movements in the exchange rate (i.e., using its foreign reserves to support the Brazilian real currency). Nevertheless, the the Brazilian real may depreciate or appreciate substantially in relation to the U.S. dollar in the future. Gafisa cannot predict whether the Brazilian Central Bank or the Brazilian government will continue to let the real float freely or will intervene in the exchange rate market through the establishment of the currency band system, or using its foreign reserves to support the Brazilian real currency, or otherwise, or whether the exchange market will not be volatile as a result of change in governmental policy, presidential elections, political instability or other factors. In addition, exchange rate fluctuations may also affect Gafisa’s financial condition.

On August 4, 2006, Resolution No. 3,389 relieved the exchange regime for exports, allowing Brazilian exporters to keep up to 30% of the income generated from exports of goods and/or services outside of Brazil. The remaining 70% of such income continued to be subject to compulsory repatriation to Brazil. In addition, the foreign exchange mechanism was simplified to allow for the simultaneous purchase and sale of foreign currency through the same financial institution and using the same exchange rate. Since March 14, 2008, Brazilian exporters are allowed to keep 100% of such income earned outside of Brazil.

On September 27, 2006, Resolution No. 3,412 eliminated existing restrictions on investments in foreign financial and derivative markets by individuals and legal entities, and on May 29, 2008, Resolution No. 3,568 revoked Resolution No. 3,265 and Resolution No. 3,412, maintaining the past improvements, and continued simplifying the Brazilian foreign exchange market, including providing better access of the authorized financial institutions to operate the foreign exchange market by the public.

The following tables set forth the exchange rate (rounded to the nearest tenth of a cent), expressed in reais per U.S. dollar (R\$/US\$), for the periods indicated, as reported by the Brazilian Central Bank.

Year ended December 31,	Exchange Rate of R\$ per US\$			Period-End
	Low	High	Average(1)	
2004	2.654	3.205	2.930	2.654
2005	2.163	2.762	2.463	2.341

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2006	2.059	2.371	2.215	2.138
2007	1.762	1.823	1.793	1.771
2008	1.559	2.050	2.030	2.337
Month Ended				
May 31, 2009	1.973	2.198	2.060	1.973
June 30, 2009	1.921	2.007	1.958	1.952
July 31, 2009	1.873	2.015	1.933	1.873
August 31, 2009	1.818	1.886	1.845	1.886
September 30, 2009	1.790	1.914	1.833	1.790
October 31, 2009	1.718	1.757	1.737	1.744
November (through November 10, 2009)	1.702	1.758	1.723	1.709

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Source: Brazilian Central Bank, PTAX

(1) Represents the average of the exchange rates (PTAX) on the last day of each month during the relevant period.

Historical and Pro Forma Share Information

The following table shows the closing prices of the common shares of Gafisa and Tenda, as applicable, as well as the exchange ratio based on those values as of October 21, 2009, the last trading day preceding public announcement of this transaction.

	Actual		Actual	Ratio of
	Gafisa		Tenda	exchange
				Gafisa per
				Tenda
Common shares	R\$ 30.45	R\$	6.00	0.197

The Exchange Ratio agreed upon by the boards of directors of Gafisa and Tenda and the Special Committee is 0.205, and is higher than the exchange ratio of 0.197 based the closing prices of Gafisa and Tenda common shares on October 21, 2009 as shown in the table above.

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CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

Gafisa and Tenda have made forward-looking statements in this preliminary prospectus/information statement that are subject to risks and uncertainties. These forward-looking statements relate to among other things:

- management strategy;
- synergies and cost savings;
- integration of new business units;
- market position and the size of the Brazilian real estate market;
- statements concerning the operations and prospects of Gafisa, Tenda and the other Gafisa companies;
 - estimated demand forecasts;
- Gafisa's and Tenda's strategic initiatives and plans for business growth;
 - industry conditions;
- Gafisa's and Tenda's funding needs and financing sources;
 - influence of main shareholders;
 - litigation; and
- the timetable for the Restructuring.

Forward-looking statements also may be identified by words such as “believes,” “expects,” “anticipates,” “projects,” “intends,” “should,” “seeks,” “estimates,” “future” or similar expressions. The sections of this preliminary prospectus/information statement that contain forward-looking statements include:

- “Part One: Questions and Answers About the Restructuring;”
 - “Part Two: Summary;”
 - “Part Three: Risk Factors;”
 - “Part Five: The Restructuring;”
 - “Part Six: Shareholder Rights;”
- “Part Seven: Additional Information for Shareholders—Enforceability of Civil Liabilities Under U.S. Securities Laws;”
and
 - “Part Eight: Legal and Regulatory Matters—General.”

These statements reflect the current expectations of Gafisa and Tenda. They are subject to a number of risks and uncertainties, including but not limited to changes in technology, regulation, the Brazilian real estate marketplace and local economic conditions. In light of the many risks and uncertainties surrounding this marketplace, you should understand that Gafisa and/or Tenda cannot assure you that the forward-looking statements contained in this preliminary prospectus/information statement will be realized. You are cautioned not to place undue reliance on any forward-looking information.

Gafisa and/or Tenda undertake no obligation to publicly update or revise these forward looking statements after the date they distribute this preliminary prospectus/information statement.

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PART THREE—RISK FACTORS

In addition to general investment risks and the other information contained in this document, including the matters described under the caption “Cautionary Statement Regarding Forward-Looking Statements” and the matters discussed under the caption “Risk Factors” included in Gafisa’s Annual Report on Form 20-F for the year ended December 31, 2008, filed with the SEC on June 5, 2009, and which is incorporated herein by reference, you should further carefully consider the following risks before deciding whether to exercise withdrawal rights, to the extent applicable, or take no action and receive Gafisa shares in connection with the Restructuring.

Risks Relating to the Restructuring

Your ownership percentage in Gafisa will decrease.

Because Gafisa is a larger company than Tenda and because there are many existing shareholders of Gafisa, your ownership percentage in Gafisa shares will, as a result of the Restructuring, be less than your existing ownership percentage in Tenda. Assuming that none of the common shareholders of Tenda exercise withdrawal rights, former noncontrolling shareholders of Tenda will hold approximately 19.7%, of the total capital stock of Gafisa in the aggregate following the Restructuring. Similarly, the ownership percentage in Gafisa of existing Gafisa shareholders will be diluted as a result of the issuance of the new Gafisa shares in the Restructuring, and the percentage of the outstanding capital stock of Gafisa held by existing shareholders of Gafisa will decrease from 97.7% to 78.4%, excluding shares held in treasury.

The market price of Gafisa and Tenda shares is uncertain.

The exchange ratio in the Restructuring is fixed and there is no mechanism to adjust the exchange ratio in the event that the market price of the Gafisa shares declines. Consequently, if the market price of the Gafisa shares declines for any reason prior to completion of the Restructuring, the value of the shares received by holders of Tenda common shares in the Restructuring will similarly be reduced.

The trading market for the Tenda common shares after the exchange ratio for the Restructuring is publicly announced and after the Restructuring is approved by the requisite shareholders’ meetings may be severely impaired or disrupted. As a result, until the Restructuring closes and you receive Gafisa shares, the liquidity of the Tenda shares may decline and their volatility may increase. This could result in substantial fluctuations in the trading price for Tenda shares.

The market price of Gafisa and Tenda shares may be adversely affected by arbitrage activities occurring prior to the completion of the Restructuring.

The market price of Gafisa and Tenda shares may be adversely affected by arbitrage activities occurring prior to the completion of the Restructuring. These sales, or the prospects of such sales in the future, could adversely affect the market price for, and the ability to sell in the market, shares of Tenda stock before the Restructuring is completed and Gafisa shares before and after the Restructuring is completed. Any adverse effect on the market prices of the Tenda shares or the Gafisa shares could adversely affect the cash value that you will receive for any fractional share to which you otherwise would have been entitled in the Restructuring and the value of any common shares of Gafisa you may receive during the Restructuring.

If regulatory agencies impose conditions on approval of the Restructuring, the anticipated benefits of the Restructuring could be diminished.

Under U.S. securities laws, the registration statement of which this preliminary prospectus/information statements is a part, must be declared effective by the SEC prior to the Tenda shareholders' approval of the Restructuring. In addition, while no governmental antitrust approvals are currently required in order to complete the transaction, if regulators were to impose any requirements for approval, Gafisa and Tenda would vigorously pursue any such governmental approvals. If any such approvals were withheld, the benefits of the Restructuring could be delayed, possibly for a significant period of time after the shareholders approve the Restructuring. In addition, if

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governmental agencies conditioned their approval of the Restructuring on the imposition of conditions, Gafisa's operating results or the value of Gafisa's stock could be adversely affected.

The Restructuring may not result in the benefits that Gafisa seeks to achieve, including increased share liquidity.

Gafisa and Tenda are undertaking the Restructuring because, among other reasons, they believe that the Restructuring will provide Gafisa, Tenda and their respective shareholders with a number of advantages, including providing shareholders of Gafisa and Tenda with securities that Gafisa expects will enjoy greater market liquidity than the securities these shareholders currently hold. However, the Restructuring may not accomplish these objectives. Gafisa cannot predict whether a liquid market for the newly issued and existing Gafisa securities will be maintained. If the Restructuring does not result in increased liquidity for the securities held by shareholders of Gafisa and Tenda, you may experience a decrease in your ability to sell your shares compared to your ability to sell the shares you currently hold.

The exercise of withdrawal rights by shareholders of Tenda could decrease the cash balances of Tenda and otherwise adversely affect its financial condition and the consolidated financial position of Gafisa and its subsidiaries.

As described in "Part Five: The Restructuring—Withdrawal Rights" holders of common shares of Tenda at the close of business on October 21, 2009, are entitled to withdrawal rights in connection with the Restructuring and have the right to receive from Tenda the amounts per share set forth in that section. If holders of a significant number of these shares exercise their withdrawal rights, the requirement to make large cash payments could decrease the cash balances of Tenda, limit its ability to borrow funds or fund capital expenditures or prevent it from complying with existing contractual obligations. In addition, under Brazilian law, if management believes that the total value of the withdrawal rights exercised by shareholders of Tenda may put at risk the financial stability of the Companies, management may, within 10 days after the end of the withdrawal rights period, call a general meeting of shareholders to unwind the Restructuring.

The CVM, the Brazilian securities regulator, may suspend for up to 15 days the shareholders' meetings scheduled to approve the Restructuring.

The CVM may suspend for up to 15 days the EGMs scheduled to approve the Restructuring in order to analyze the transaction and verify that it does not breach applicable laws or regulations. Although Gafisa and Tenda believe that the proposed Restructuring described in this preliminary prospectus/information statement is legal and provides equitable treatment to Gafisa's and Tenda's shareholders, Gafisa and Tenda cannot predict the outcome of any such analysis of the transaction by the CVM.

The U.S. federal income tax consequences of the Restructuring are uncertain.

The U.S. federal income tax consequences of the Restructuring will depend on whether the Restructuring qualifies as a tax-free "reorganization" for U.S. federal income tax purposes, which will in turn depend on whether (i) any Tenda shareholder receives cash upon the exercise of withdrawal rights and (ii) such cash is for U.S. federal income tax purposes treated as having been paid by Gafisa. In order for the Restructuring to qualify as a reorganization for such purposes, among other things, Tenda shareholders must receive, from Gafisa, solely Gafisa voting stock in exchange for their Tenda shares. There is no authority expressly addressing whether the payment of cash to Tenda shareholders who exercise withdrawal rights pursuant to Brazilian law will prevent the Restructuring from satisfying this "solely for voting stock" requirement. However, based on the advice of Gafisa's Brazilian counsel to the effect that solely Tenda, and not Gafisa, will be liable to make any cash payment to any Tenda shareholders who exercise withdrawal rights, and assuming that any such payments are not funded indirectly by Gafisa, the payment of such cash to Tenda

shareholders who exercise withdrawal rights should not prevent the Restructuring from qualifying as a reorganization for U.S. federal income tax purposes. No ruling has been sought or will be obtained from the U.S. Internal Revenue Service on the U.S. federal income tax consequences of the transaction.

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If the Restructuring qualifies as a reorganization for U.S. federal income tax purposes, you generally will not recognize gain or loss for U.S. federal income tax purposes on the receipt of Gafisa shares in exchange for Tenda shares, except to the extent of gain attributable to cash received in lieu of a fractional Gafisa share. If the Restructuring is a taxable transaction, U.S. Holders generally will recognize gain or loss on the receipt of Gafisa shares in exchange for Tenda shares. U.S. Holders should review carefully the section under “Part Five: the Restructuring—Material Tax Considerations—United States Federal Income Tax Considerations.”

There is no clear guidance under Brazilian law regarding the income tax consequences to investors who exchange shares in the Restructuring

There is no specific legislation, nor administrative or judicial precedent regarding the income tax consequences to investors who exchange shares as a result of the Restructuring. Based on the opinion of its external tax advisors, Gafisa believes that there are reasonable legal grounds to sustain that the receipt (resulting from the Restructuring) by a U.S. person holding Tenda common shares, of Gafisa common shares that are registered as a foreign portfolio investment under Resolution No. 2,689 or are registered as a foreign direct investment under Law No. 4,131, would not be subject to income tax pursuant to Brazilian tax law. However, this position may not prevail, in which case Gafisa would be liable to the Brazilian tax authorities for withholding and collecting the taxable capital gains of shareholders resident abroad. While such shareholders would not be directly liable to Brazilian tax authorities, Gafisa would be entitled to reimbursements from them.

Gafisa may have actual or potential conflicts of interest relating to the Restructuring.

Gafisa may have actual or potential conflicts of interest because Gafisa, a controlling shareholder of Tenda, exercises voting control over the board of directors of Tenda, even though the board of directors contains a representative of Tenda’s noncontrolling shareholders. In accordance with the CVM release No. 35, Tenda has selected three members to constitute its Special Committee making recommendations to the board of directors of Tenda on the Restructuring, with one of these members representing the minority shareholders. While the Exchange Ratio was determined in accordance with all applicable laws and regulations in Brazil, was validated by financial analysis prepared by Estáter and Rothschild, and was recommended by the Special Committee, based on the valuation report of Itaú BBA, this ratio may be higher or lower, from the perspective of value to unaffiliated shareholders, than that which could be achieved through arm’s length negotiations between unrelated parties.

The financial advisory fees of Estáter and Rothschild will be paid by Gafisa, and the financial advisory fees of Itaú BBA, the independent financial advisor of the Special Committee, will be paid by Tenda. The appraisal report fees of APSIS will be paid by the Companies.

Gafisa common shares you receive in the Restructuring will represent an investment in a different business from that in which you originally invested.

You will receive Gafisa common shares for your Tenda common shares in the Restructuring. Concurrently with the exchange of shares of Tenda for Gafisa shares, the business operations of Tenda will also combine with those of Gafisa. The resulting company will operate in states and markets in which Tenda does not currently conduct business and the expected synergies between these companies may not materialize.

Gafisa after the Restructuring will be more leveraged than Tenda currently is, and a significant portion of Gafisa’s cash flow will have to be used to service its obligations.

On September 30, 2009, Gafisa and Tenda had R\$1,784.6 million of consolidated total debt, of which R\$747.0 million was attributable to Tenda. Gafisa is subject to the risks normally associated with significant amounts of debt, which could have important consequences to you. Gafisa's indebtedness could, among other things:

- require us to use a substantial portion of their cash flow from operations to pay their obligations, thereby reducing the availability of our cash flow to fund working capital, operations, capital expenditures, dividend payments, strategic acquisitions, expansion of our operations and other business activities;
 - increase our vulnerability to general adverse economic and industry conditions;

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- limit, along with financial and other restrictive covenants in their debt instruments, our ability to borrow additional funds or dispose of assets; and

Gafisa may also need to refinance all or a portion of their debt on or before maturity, and they may not be able to do this on commercially reasonable terms or at all.

In addition, Tenda will seek approval of its debenture holders for the Restructuring and delisting from BM&FBOVESPA's Nova Mercado. Acceleration of the debentures may result if either debenture holders decide without justification not to approve the Restructuring or if the debenture holders do not approve the delisting of Tenda from BM&FBOVESPA's Novo Mercado.

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PART FOUR—INFORMATION ON GAFISA AND TENDA

Management’s Discussion and Analysis of Financial Condition and Results of Operations of Gafisa

You should read the following discussion in conjunction with our consolidated financial statements and accompanying notes in this preliminary prospectus/information statement. As a result of a change in Brazilian law with respect to financial reporting (Law No. 11,638), certain changes in accounting criteria became effective for calendar year 2008. Pursuant to a CVM resolution, we elected to apply these changes in accounting criteria retroactively to our financial statements with an effective date as of January 1, 2006. As a result, certain adjustments have been made to our 2006 and 2007 financial statements to make them comparable to our 2008 financial statements. We have elected not to revise our financial statements for fiscal years prior to 2006. Please see Note 2 to our 2008 financial statements contained in Gafisa’s Current Report on Form 6-K filed on November 13, 2009 with the SEC for the year ended December 31, 2008 for a qualitative and quantitative analysis of the changes resulting from the new accounting criteria. Additionally, the Brazilian GAAP to US GAAP reconciliations in Gafisa’s audited consolidated financial statements as of and for the years ended December 31, 2008, 2007 and 2006 incorporated by reference in this preliminary prospectus/information statement have been adjusted to reflect the retrospective application of provisions of the Statement of Financial Accounting Standards (SFAS) No. 160, “Noncontrolling interests in Consolidated Financial Statements, an amendment of ARB No. 51.”

We use throughout this preliminary prospectus/information statement, specifically under “Part Two: Summary—The Companies,” “—Management’s Discussion and Analysis of Financial Condition and Results of Operations of Gafisa” and “—Management’s Discussion and Analysis of Financial Condition and Results of Operations of Tenda,” the term “value of launches, or potential sales value” is used by the Companies to measure their respective performance. Value of launches is not, however, a Brazilian GAAP measurement. Value of sales as used in this preliminary prospectus/registration statement is calculated by multiplying the total numbers of units in a real estate development by the unit sales price.

Overview

For information on the principal factors affecting Gafisa’s results of operations, Gafisa’s critical accounting policies, Gafisa’s developments, the Brazilian economic environment in which Gafisa’s operate and Gafisa’s results of operations for the years ended December 31, 2008, 2007 and 2006, please refer to the Form 6-K filed on November 13, 2009 with the SEC, which is incorporated by reference herein. We have retroactively applied changes to Brazilian GAAP introduced by the CPC and the provisions of Brazilian Law No. 11,638/07 from January 1, 2006 to ensure consistency of presentation in our financial statements. Under Brazilian GAAP, investments in jointly-controlled investees are accounted for using the proportional consolidation method.

Results of Operations for the nine-month periods ended September 30, 2009 and 2008

The following discussion of Gafisa’s results of operations is based on Gafisa’s consolidated financial statements prepared in accordance with Brazilian GAAP. References to increases and decreases in any given period relate to the corresponding preceding period, unless otherwise indicated.

On September 1, 2008, the management of Tenda and Gafisa entered into an agreement by means of which a wholly owned subsidiary of Gafisa, FIT Residencial Empreendimentos Imobiliários Ltda. or FIT, was to be merged into Tenda. On October 21, 2008, the merger between FIT and Tenda was completed and, as a result, Gafisa acquired a 60% ownership interest in Tenda. As a consequence of its acquisition of a 60% ownership interest in Tenda, Gafisa has been reporting financial results fully consolidated with those of Tenda since October 21, 2008, which resulted in a

substantial improvement in Gafisa's financial results for the nine month period ended September 30, 2009 as compared to the same period in 2008.

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Consolidated Statement of Income	Nine-Month Period Ended September 30,				% Variation
	2009	Total %	2008	Total %	
	(In thousands of Reais)				
Gross operating revenue					
Revenue from real estate developments and sales	2,184,117	102.8	1,224,199	102.7	78.4
Other	30,352	1.4	13,201	1.1	129.9
Taxes and rates	(89,663)	4.2	(44,841)	3.8	100.0
Net operating revenue	2,124,806	100.0	1,192,559	100.0	78.2
Operating costs					
Expenses from real estate developments and sales	(1,523,640)	71.7	(814,201)	68.3	87.1
Gross profit	601,166	28.3	378,358	31.7	58.9
Operating income (expense)					
Selling expenses	(153,344)	7.2	(87,504)	7.3	75.2
General and administrative expenses	(172,832)	8.1	(104,990)	8.8	64.6
Net financial result	(52,937)	2.5	40,117	3.4	232.0
Depreciation and amortization	(24,166)	1.1	(29,606)	2.5	18.4
Amortization of gain on partial sale of Fit Residencial and other, net	157,800	7.4	—	—	100.0
Other operating expenses, net	(79,094)	3.7	(13,303)	1.1	494.6
Total operating revenue (expense)	(324,573)	15.3	(195,286)	16.4	66.2
Operating results before income tax and social contribution	276,593	13.0	183,072	15.4	51.1
Income tax and social contribution	(64,904)	3.1	(50,456)	4.2	28.6
Income before noncontrolling interests	211,689	10.0	132,616	11.1	59.6
Noncontrolling interests	(53,471)	2.5	(35,540)	3.0	50.5
Net income for the period	158,218	7.4	97,076	8.1	63.0

Net operating revenue

Net operating revenue increased by 78.4% in the first nine months of 2009, as compared to the first nine months of 2008, reflecting a greater number of real estate developments and sales, in part as a result of the acquisition of a controlling interest in Tenda and increased activity at Tenda. Excluding the net operating revenue associated with Tenda, Gafisa's net operating revenues for the first nine months of 2009 were R\$1,398.7 million, a 17.3% increase over the same period in 2008.

The following table sets forth the final completion of the real estate development projects in first nine months of 2009 and 2008 and the related net operating revenue recognized during those periods:

Development	Month/ Year launched	Total area (m ²) (1) (2)	As of September 30,		Nine-month period ended September 30,	
			2009	2008	2009	2008
			Final completion (%)	Percentage sold-accumulated (%)	Gafisa Participation (%)	Revenue recognized

GAFISA BRAND

Other								257,656	314,579
Península Fit	Sep-06	24,080	100	91	92	77	100	16,263	33,498
Rua das Laranjeiras 29	Apr-08	11,740	63	47	100	98	100	11,430	31,166
London Green	Mar-08	44,007	81	44	742	67	100	46,736	30,222
Vp Horto – Phase 2 (OAS)	Jan-08	44,596	50	33	96	97	50	16,312	29,103
Olimpic Chac. Santo Antonio	Aug-06	24,988	99	71	100	99	100	3,506	25,202
Vision	Dec-07	19,712	66	41	90	75	100	25,698	21,363
Isla Residence Clube	May-07	31,423	93	44	93	85	100	32,828	19,948
Supremo	Sep-06	34,864	54	42	96	84	100	21,811	19,731

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Development	Month/ Year launched	Total area (m2) (1) (2)	As of September 30,				Nine-month period ended September 30,		
			2009	2008	2009	2008	2009	2008	
			Final completion (%)		Percentage sold-accumulated (%)	Gafisa Participation (%)	Revenue recognized		
GAFISA BRAND									
Csf Acacia	May-07	23,461	93	44	100	95	100	20,531	19,015
Parc Paradiso	Jun-07	38,430	60	21	99	93	95	51,165	18,353
Enseada Das Orquídeas	Aug-07	52,589	57	29	95	66	100	46,794	17,691
Beach Park Living	Jun-06	14,913	100	89	92	88	80	1,169	15,968
Vp Parides	Nov-06	13,093	100	89	100	100	100	114	14,754
Blue Land SPE 36	Oct-05	18,252	100	98	96	65	100	16,920	14,725
Terraças Alto da Lapa	Nov-07	24,525	72	24	88	72	100	29,267	14,618
Csf Paradiso	Nov-06	16,286	100	58	99	89	100	12,178	14,493
Espacio Laguna – Phase 1	Jun-06	16,364	98	68	89	76	100	12,477	14,205
Csf Santtorino	Aug-06	14,979	98	67	100	100	100	2,091	13,760
Ville du Soleil	Oct-07	8,920	100	99	98	67	100	4,927	12,777
Collori	Oct-06	39,462	92	43	100	93	50	22,998	11,478
Magic	May-07	31,487	74	33	74	42	100	34,817	11,420
Olimpic Bosque da Saúde	Nov-06	19,150	67	44	89	80	100	11,997	11,080
Felicita	Nov-06	11,323	97	61	100	91	100	7,360	11,012
Olimpic Condominium Resort	Oct-05	21,851	100	100	100	100	100	1,057	10,264
The Gold	Dec-05	10,465	100	100	100	100	100	466	10,138
Del Lago Urbanização	May-05	62,022	99	99	99	99	100	293	9,232
Csf Prímula	May-07	13,897	88	42	100	82	100	13,005	8,979
Town Home	Nov-05	8,319	100	97	100	98	100	151	8,941
Sunplaza Personal Office	Mar-06	6,328	100	100	100	100	100	1,156	8,438
Acqua Residencial	Mar-07	35,536	75	34	54	39	100	21,042	8,164
Solares da Vila Maria	Nov-07	13,376	52	19	100	100	100	9,825	7,827
Grand Valley	Mar-07	16,908	84	42	69	62	100	12,172	7,513
Vivance Res. Service	Jan-07	14,717	93	37	95	76	100	16,826	7,467
	Oct-07	44,563	66	38	98	100	50	31,513	7,384

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VP Horto – Phase
1 (OAS)

Quinta Imperial	Jul-06	8,422	98	72	89	75	100	3,405	7,245
Star res.									
Service/Blue									
Concept	Dec-05	9,367	100	96	98	49	100	263	7,066
Nova Petropolis									
SBC – Phase 1	Mar-08	41,182	49	15	49	37	100	17,122	6,944
Mirante do Rio	Oct-06	8,125	100	65	99	100	60	4,812	6,876
Secret Garden	May-07	15,344	75	36	70	66	100	9,823	6,194
Fit Residence									
Service Niterói	Aug-06	8,523	98	62	88	86	100	7,151	6,022
Beach Park									
Acqua	Nov-05	9,770	100	100	98	95	90	1,284	5,820
Icaraf Corporate	Dec-06	5,683	82	50	97	94	100	4,460	5,660
Csf Dalia	May-07	9,000	82	37	98	81	100	5,013	5,082
Hype Residence									
Service	Nov-04	10,753	100	100	93	55	100	12,034	4,994
Campo D'ourique	Dec-05	11,775	100	100	94	52	50	5,225	4,851
Csf Saint Etienne	May-05	11,261	100	100	99	96	100	1,987	4,839
Palm D'or	Nov-05	8,493	100	99	100	100	100	425	4,784
Grand Valley									
Niterói – Phase 1	Oct-07	17,905	35	20	92	91	100	4,494	4,682
Privilege									
Residencial	Sep-07	16,173	59	20	85	81	80	13,372	4,572
Magnific	Mar-08	10,969	50	7	63	63	100	5,702	4,141
Celebrare									
Residencial	Mar-07	14,679	65	28	78	77	100	8,862	3,861
Reserva do Lago –									
Phase I	Feb-07	16,800	92	47	92	75	100	11,587	3,852
Costa Paradiso	Jun-05	63,041	100	100	93	79	100	521	3,577
Vp Domaine du									
Soleil	Sep-05	8,225	100	100	100	100	100	128	3,577
Orbit	Aug-07	11,332	59	17	47	30	100	4,749	2,686
Acquarelle	Mar-07	17,742	54	9	82	60	85	13,227	2,585
Horizonte	Apr-07	9,382	63	23	100	90	80	4,820	2,482
Belle Vue – Porto									
Alegre	May-06	4,264	100	88	77	45	80	2,682	2,452
Weber Art	Jun-05	5,812	100	100	98	98	100	175	2,247
Montenegro									
Boulevard	Jun-05	174,862	100	100	100	100	100	14	1,886
La Place									
Residence									
Service	May-04	8,416	100	100	100	96	100	681	1,585
Blue One Spe									
125	Sep-03	15,973	100	100	99	83	67	6,608	1,513
Riv. Ponta Negra –									
ed Cannes	Jan-04	9,703	100	100	73	79	50	104	1,495
Evidence	Mar-07	23,487	58	21	74	58	50	7,196	1,344
Palm Ville	Apr-07	13,582	73	12	95	90	50	6,958	1,168
Vistta Santana	Jun-09	27,897	44	—	69	—	100	35,502	—

Pq barueri Cond – Phase 1	Nov-08	58,437	39	—	63	—	100	27,313	—
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Development	Month/ Year launched	Total area (m2) (1) (2)	As of September 30,				Nine-month period ended September 30,	
			2009	2008	2009	2008	2009	2008
			Final completion (%)		Percentage sold-accumulated (%)	Gafisa Participation (%)	Revenue recognized	
GAFISA BRAND								
Chácara Santana	Nov-08	30,517	37	—	94	50	19,726	—
Quintas do Pontal	Sep-08	21,915	62	—	31	15	14,434	—
Imperial – F1	Oct-08	18,778	32	—	67	—	14,149	—
Brink	Nov-08	17,280	41	—	85	—	13,631	—
Magno	Sep-09	8,686	36	—	72	—	13,145	—
Sorocaba	Jun-09	7,046	45	—	69	—	11,847	—
Terraças								
Tatuape	Jun-08	14,386	37	—	67	10	11,703	—
Details	Oct-08	7,802	47	—	57	—	11,472	—
Vila Nova São José – F1a	Oct-08	20,741	4	—	64	—	10,537	—
Verdemar – Phase 2	Jan-09	12,593	43	—	38	—	8,664	—
Brink f2 – Campo Limpo	Mar-09	8,576	41	—	66	—	7,016	—
Ecolive	Aug-08	12,255	23	—	75	43	6,839	—
Mont Blanc	Jul-08	30,479	42	—	33	21	5,254	—
Supremo								
Ipiranga	Jun-09	13,904	20	—	51	—	5,065	—
Alegria Phase 1	Sep-08	29,199	20	—	61	41	4,442	—
Manhattan Home Soho	Jun-08	28,926	18	—	45	19	4,142	—
Manhattan Home Tribeca	Jun-08	37,879	18	—	33	38	3,839	—
Total							1,218,156	951,808
ALPHAVILLE BRAND								
Others							18,063	42,839
Jacuhy 1 & 2	Dec-07	651,209	73	29	97	96	42,839	30,744
Recife	Aug-06	270,833	100	93	99	93	5,371	19,118
Salvador 2	Feb-06	351,154	100	97	97	97	510	19,057
Rio das Ostras 1 & 2	Sep-07	515,928	79	35	100	96	35,368	16,613
Campo Grande Santana	Mar-07	225,269	99	90	93	75	4,884	15,732
Residencial	Mar-05	259,544	100	97	48	33	7,955	9,398

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Londrina 2	Dec-07	214,592	72	34	99	49	63	12,516	5,655
Cuiabá II	May-08	150,896	78	24	79	33	60	10,107	4,423
Manaus	Jun-08	166,938	25	6	82	78	63	6,080	4,111
João Pessoa	Mar-08	97,759	72	12	100	100	100	10,189	1,556
Barra da Tijuca	Dec-08	268,259	74	—	73	—	35	12,899	—
Caruaru	Mar-09	113,219	16	—	98	—	70	4,340	—
Litoral Norte II	Sep-08	159,259	20	—	57	—	66	3,347	—
Total								180,552	169,247
TENDA BRAND									
Tenda								726,098	71,503
Total								726,098	71,503
Total:								2,124,806	1,192,559

Operating costs

Operating costs, as a percentage of net operating revenue, increased to 71.7% in the first nine months of 2009 as compared to 68.3% in first nine months of 2008. This greater increase in operating costs compared to the increase in revenue for the comparable period, was mainly due to the full consolidation of Tenda's operating costs in the nine-month period ended September 30, 2009 and a higher operating cost from operating revenue in lower income real estate market.

Gross profit

As a result, gross profit in first nine months of 2009 totaled R\$601.2 million, representing an increase of 58.9%, as compared to R\$378.4 million in first nine months of 2008. In first nine months of 2009, the gross margin generated from Gafisa's operations decreased to 28.3% as compared to 31.7% in first nine months of 2008, mainly due to the impact of the SAP implementation described above.

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Selling expenses

Selling expenses in first nine months of 2009 totaled R\$153.3 million, a 75.2% increase as compared to R\$87.5 million in first nine months of 2008. This increase was primarily due to the acquisition of a 60% interest in Tenda in 2008. If, as expected, Tenda's sales revenues increase in the next few months, its sales platform costs will be diluted and its fixed cost ratios will improve.

General and administrative expenses

General and administrative expenses totaled R\$172.8 million in first nine months of 2009, representing an increase of 64.6%, as compared to R\$105.0 million in first nine months of 2008, mainly due to the consolidation of Tenda's results and unique sales model, as well as Gafisa's expansion and business diversification strategy. As compared to the first nine months of 2008, the consolidated general and administrative expenses/net revenue ratio improved in the first nine months of 2009, decreasing by approximately 80 basis points.

Depreciation and amortization

Depreciation and amortization in the first nine months of 2009 totaled R\$24.2 million, representing a decrease of R\$5.0 million, as compared to R\$29.6 million in first nine months of 2008. The decrease is mainly due to the introduction of CPC(O)02 which prohibits goodwill amortization starting in 2009.

Financial income and expenses, net

Net financial expense totaled R\$52.9 million in the first nine months of 2009 as compared to net financial income of R\$40.1 million in the first nine months of 2008. Financial expenses during the first nine months of 2009 totaled R\$159.3 million, an increase of R\$135.0 million over R\$24.3 million in the first nine months of 2008 mainly due to a higher net debt position, lower interest capitalization and a higher spread between the interest paid and received.

The outstanding debt as of September 30, 2009, was R\$2,531.7 million, a 84.6% increase as compared to September 30, 2008, mainly due to the consolidation of Tenda. Financial income increased from R\$64.4 million in the first nine months of 2008 to R\$106.4 million in the first nine months of 2009, mainly due to higher cash position, partially offset by a lower interest rate.

Taxes on income

Income and social contribution taxes in the first nine months of 2009 totaled R\$64.9 million, a 28.6% increase as compared to the first nine months of 2008 of R\$50.5 million. In the first nine months of 2009, the combined effective income and social contribution tax rates was 23.5% as compared to 27.6% in the same period of 2008.

Net income

In the first nine months of 2009 Gafisa reported net income of R\$158.2 million (R\$211.7 million before noncontrolling interests), a 63.0% increase as compared to a net income of R\$97.1 million (R\$132.6 million before noncontrolling interests) in the first nine months of 2008, mainly due to the improved results and the merger of Tenda.

Liquidity and Capital Resources

Our transactions are financed mainly through the contracting of real estate financing, securitization of receivables and placement of debentures. When necessary and in accordance with market demands, we carry out long-term financing for the sale of our developments. In order to turn over our capital and accelerate its return, we try to transfer to banks and sell to the market the receivables portfolio of our completed units. In March 2009 and June 2009, we completed securitization of receivables from completed units for total net proceeds of R\$140.0 million.

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We consistently review opportunities for acquisition and investments. We consider different types of investments, either direct or through our subsidiaries and jointly-controlled entities. We finance such investments using capital market financings, capital increases or a combination thereof.

The current climate in global credit markets has impacted our ability to secure financing at favorable interest rates. However, construction financing lines of credit are available and we have fulfilled substantially all of our construction financing needs for 2009 at rates that have increased an average of up to 100 basis points per year since 2008. In order to mitigate the effects of the current global credit crisis, the Brazilian government has announced additional lines of credit to assist the construction industry and its customers, including R\$6 billion from the FGTS (a government severance indemnity fund for employees). In addition, the Brazilian government has indicated that it will finance up to 20% of construction costs through the Brazilian Saving and Loan System (Sistema Brasileiro de Poupança e Empréstimo – SBPE).

The turmoil in credit markets has not had a material impact on our customers' ability to obtain bank mortgage loans throughout 2008 and the beginning of 2009. Furthermore, since mid-2009 the credit markets have improved and interest rates have gone down about 250 basis points, from 10.5% to 8%. Delinquency rates among our customers have not increased materially in the first nine months of 2009 as compared to the same period in 2008.

The following table shows the balance of our receivables from clients' portfolio for the development and sale of properties for the periods presented:

	As of September 30, (in thousands of reais)	
	2009	2008
Real estate development receivables:		
Current	1,718,110	828,369
Non-current	1,662,300	733,764
Total	3,380,410	1,562,133
Receivables to be recognized on our balance sheet according to percentage of completion method:		
Current	1,574,407	632,058
Non-current	1,407,036	1,311,768
Total	2,981,443	1,943,826
Total clients' portfolio	6,361,853	3,505,959

Loans made to our clients are generally adjusted on a monthly basis: (1) during the construction phase, by the INCC in São Paulo, Rio de Janeiro and other Brazilian cities; and otherwise, (2) on the stated date in the contract, by the IGP-M plus 12% per annum.

We limit our exposure to credit risk by selling to a broad customer base and by continuously analyzing the credit of our clients. As of September 30, 2009, our clients' defaults amounted to 3.7% of our accounts receivable. We recorded a provision of R\$18.8 million as an allowance for doubtful accounts.

Cash Flows

Operating activities

Net cash used in operating activities totaled R\$445.9 million in the first nine months of 2009 as compared to R\$620.4 million in the same period of 2008 mainly due to inventory reduction, partially offset by the acquisition of land to support future launches, the higher level of ongoing construction projects and the increase of accounts receivable.

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Investment activities

Net cash used in investment activities, including the acquisition of property, equipment and new investments, totaled R\$109.4 million in the first nine months of 2009 as compared to R\$32.7 million in the same period of 2008.

Our disbursements in the first nine months of 2009 was mainly related to restricted cash for loan guarantees in the amount of R\$74.4 million and investments in property and equipment in the amount of R\$35.0 million.

Financing activities

Net cash provided by financing activities in the first nine months of 2009 totaled R\$975.1 million, an increase of R\$62.0 million, compared to the net cash provided by financing activities in the same period of 2008 of R\$913.1 million. The cash provided in the first nine months of 2009 was mainly attributable to an increase in loans and financing.

In January 2008, we formed an unincorporated venture represented by 13,084,000 Class A quotas fully paid by us and 300,000,000 Class B quotas from our venture partner, which represented a R\$300.0 million investment in the venture by our venture partner. The venture, which will use these funds to acquire equity investments in real estate developments, has a term that ends on January 31, 2017 at which time we are required to fully redeem our venture partner's interest. The venture partner receives an annual dividend substantially equivalent to the variation in the Interbank Certificate of Deposit (CDI) rate. The venture's charter provides that we must comply with certain covenants, including the maintenance of minimum net debt and receivables, in our capacity as lead partner. We and the venture are currently in compliance with these covenants. The redemption of Class B quotas will start on January 31, 2012.

Pledged mortgage receivables and cash and cash equivalents

As of September 30, 2009, substantially all of our mortgage receivables totaling R\$ 3.5 billion are pledged. In addition, R\$151.3 million of our cash and cash equivalents are restricted as they have been pledged.

Indebtedness

When appropriate, we have incurred indebtedness with SFH, which offers lower interest rates than the private market. When our customers obtain a mortgage, we use the proceeds to amortize our SFH indebtedness. We intend to continue our strategy of maintaining low levels of debt comprised mainly of transactions within SFH or long-term transactions.

As of September 30, 2009 we had outstanding debt in the total amount of R\$2,531.7 million, an increase of 83.9% as compared to the same period in 2008. Our indebtedness including the accrued interest consists of: (1) debenture issuance totaling R\$1,324.8 million; (2) working capital loans in the total amount of R\$733.3 million; and (3) other loans (mainly SFH) in the total amount of R\$473.6 million and which excludes the R\$300.0 million payable to our unincorporated venture partners.

In order to mitigate interest rate and exchange rate volatility risks, we have entered into cross-currency interest rate swap contracts in the total amount of our fixed-rate loans denominated in foreign currency, which amounted to the notional amount of R\$100.0 million as of September 30, 2009.

The table below sets forth information on our loans, financing and debentures as of September 30, 2009:

	Maturity Schedule				
	Total	Less than 1 year	1-3 years	3-5 years	
	(in thousands of reais)				
Loans and financing	733,331	382,900	348,106	2,325	—
Debentures	1,324,781	80,781	944,000	300,000	—
Housing Finance System	473,615	187,407	286,208	—	—
Others	—	—	—	—	—
Total	2,531,727	651,088	1,578,314	302,325	—

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In addition to the loans listed above, we received contributions from venture partners of R\$300.0 million in 2008 which will be fully redeemed by us in 2014.

Debenture program

Our first debenture program was approved by and registered with the CVM on April 29, 2005. This enabled us to make public offerings of non-convertible debentures, secured on property and/or with guarantees subordinated to our general creditors. The offer of debentures through the program was limited to a maximum value of R\$200 million.

On December 1, 2005, we issued R\$112.5 million aggregate principal amount of debentures due December 1, 2010 under our first debenture program. This third issuance consisted of 11,250 nominal, non-convertible debentures with a face value of R\$10,000 each and guaranteed by certain real estate credit rights held by us. The debentures provide for the payment of annual interest corresponding to 100% of the CDI rate, calculated from the date of issuance, plus a 2% annual spread. As of December 31, 2008, there was no outstanding balance under this second issuance.

On September 29, 2006, our second public offering of debentures was approved by the CVM. Under the second debenture program we can issue up to R\$500.0 million in debentures that are not convertible into shares. The debentures are subordinated, and may be secured or unsecured.

We issued one series of debentures under the second debenture program for R\$240.0 million aggregate principal amount due September 1, 2011. This is our fourth issuance which consists of 24,000 nominal, non-convertible debentures with a face value of R\$10,000 each with subordinated guarantees. The debentures provide for the payment of annual interest corresponding to 100% of CDI rate, calculated from the date of issuance, plus a 1.3% annual spread (based on a 252 business-day year).

The first issuance under the second debenture program provides that the following indices and limits be calculated on a semi-annual basis by the trustee based on our consolidated financial statements, drawn-up according to Brazilian GAAP, that we file with the CVM: (1) total debt minus SFH debt minus cash does not exceed 75% of shareholders' equity; (2) total receivables plus post-completion inventory is equal to or greater than 2.0 times total debt; and (3) total debt minus available funds is less than R\$1.0 billion, as adjusted for inflation, where:

available funds is the sum of our cash, bank deposits and financial investments;

- SFH debt is the sum of all our loan agreements that arise from resources of the SFH;
- total receivables is the sum of our short and long-term "development and sale of properties" accounts, as provided in our financial statements;
- post-completion inventory is the total value of units already completed for sale, as provided on our balance sheet; and
- total debt is the sum of our outstanding debt, including loans and financing with third parties and fixed income securities, convertible or not, issued in local or international capital markets.

Our indenture under the debenture program contains various covenants including, among other things:

- limitations on our ability to incur debt;

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- limitations on the existence of liens on our properties;
- limitations on transactions with related parties, which generally must be on terms no less favorable than those that could be obtained in a comparable arm's-length transaction; and
- maintenance of certain financial ratios calculated based on Brazilian GAAP.

Considering that we are now a much larger company, and the absolute covenant that established that we could not have net debt over R\$1 billion did not correspond to the current size and equity position of our company we renegotiated this covenant with bondholders, obtaining a 97.6% rate of approval. The prior covenant defined as net debt (excluding SFH debt)/equity < 75% was changed to net debt (excluding project debt)/(equity + minority shareholders) < 75%. Project debt includes SFH and FGTS funding, thus reducing the covenant measure to 14,8% allowing the company significant additional financing flexibility.

In exchange for the changes to the existing covenants, Gafisa's interest payment increased to CDI + 3.25% from CDI + 1.3% as of July 31, 2009, a rate that is in line with current market rates and represents an average increment of R\$2.4 million in interest payment per year. Additionally, the debentures may be redeemed at any time by the Company with a 2.5% premium from July 31, 2009 to maturity date, calculated pro rata temporis from the date of redemption until the maturity date. In June 2008, the CVM approved our third debenture program under which we can issue up to R\$1.0 billion in non-convertible debentures. The first issuance under the third debenture program consisted of 25,000 nominal, non-convertible debentures with a face value of R\$10,000, which were issued in two series totaling R\$250 million. The debentures provide for the payment of annual interest corresponding to 107.2% of the CDI rate, calculated from the subscription date, with a maturity of 10 years.

We issued two series of debentures for R\$250.0 million aggregate principal amount due in 2011. This is our sixth issuance which consists of 25 nominal, non-convertible debentures with a face value of R\$10,000,000 each with subordinated guarantees. The debentures provide for the payment of annual interest corresponding to 100% of CDI rate, calculated from the date of issuance, plus 2.0% (for the first series of 15 debentures) to 3.25% (for the second series of 10 debentures) annual spread (based on a 252 business-day year).

Tenda's first debenture program was approved by and registered with the CVM in April 2009. Tenda's first debenture program enabled Tenda to make public offerings of non-convertible debentures, secured on property and/or with guarantees subordinated to its general creditors. The offer of debentures through the program was limited to a maximum value of R\$600 million.

In April 2009, Tenda issued R\$600 million aggregate principal amount of debentures due in 2014 under its first debenture program. This first issuance consisted of one single nominal, non-convertible debenture(s) with a face value of R\$600 million and guaranteed by certain real estate credit rights held by Tenda. The debenture(s) provides for the payment of annual interest corresponding to 100% of the TR rate, calculated from the date of issuance, plus an 8% annual spread.

Certain covenants contained in the agreements governing our debenture programs restrict our ability to take certain actions, including incurring additional debt and may require us to repay or refinance our indebtedness if we are unable to meet certain ratios. Our second and third debenture programs have cross default provisions whereby an event of default or prepayment of any other debt above R\$5.0 million and R\$10.0 million, respectively, could require us to prepay the indebtedness under the second or third debenture program. The ratios and minimum or maximum amounts generally required by those covenants and our performance against those minimum or maximum levels are summarized below:

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	Actual	
	September 30, 2009	December 31, 2008
Second program - first issuance		
Total debt minus project debt minus cash does not exceed 75% of shareholders' equity plus noncontrolling shareholders	15%	N/A
Total receivables plus post-completion inventory is equal to or greater than 2.0 times total debt	2.6	3.3
Third program - first issuance		
Total debt minus SFH debt minus cash does not exceed 75% of shareholders' equity	54%	35%
Total receivables plus post-completion inventory is equal to or greater than 2.2 times net debt	4.5	5.5

We expect to comply with the covenants in the agreements governing our outstanding indebtedness which may limit our long-term growth prospects by hindering our ability to incur future indebtedness or grow through acquisitions.

Financing through the Housing Finance System (SFH)

Most of our financing is incurred directly or through our subsidiaries or jointly-controlled entities from the principal banks that operate within SFH. On December 31, 2008, the interest rates on these loans generally varied between 6.2% and 11.4% per annum, plus TR, and the loans generally mature through December 2010. This financing is secured by mortgages on property and by security interests on the receivables from clients. On December 31, 2008 we had 77 loan agreements in effect, with a balance of R\$372.3 million. At the same date we also had R\$1,128.2 million in aggregate principal amount of financing agreements with SFH, the funds of which will be released through the date of completion as construction of the corresponding developments progress.

Securitization Fund – FIDC

On March 31, 2009, we entered into a securitized receivables transaction, whereby we assigned a portfolio of select residential and commercial real estate receivables to “Gafisa FIDC” which issued senior and subordinated quotas. This first issuance of senior quotas was made through an offering restricted to qualified investors. Subordinated quotas, equivalent to 21% of the amount issued, were subscribed exclusively by Gafisa S.A. Gafisa FIDC acquired the present value of the portfolio based on an agreed discount rate. We provide Gafisa FIDC with administrative and accounting services including the reconciliation and analysis of receivables and collections and can be replaced by another collection agent in the event of non-fulfillment with contractual parameters. The senior and subordinated quotas are remunerated based on the IGP-M index plus interest of 12% per year. Because the subordinated quotas have a disproportional percentage of the expected losses, Gafisa FIDC was considered a variable interest entity and was fully consolidated in our financial statements as at March 31, 2009.

The receivables portfolio assigned totaled R\$119.6 million of which we received the equivalent of the present value of R\$88.7 million in cash. We consolidated receivables of R\$88.7 million assigned to Gafisa FIDC in our financial statements at March 31, 2009 and recorded the mandatorily redeemable equity interest in the securitization fund of R\$69.7 million as noncontrolling interests. The balance of our subordinated quotas was eliminated on consolidation.

Securitization Fund – CCI

On June 26, 2009, we entered into a securitization transaction by means of which we assigned part of our receivables in the total amount of R\$89.1 million to third parties in exchange for cash, at the transfer date, discounted to present value, in the total amount R\$ 69.3 million, recorded as "Other creditors - credit assignment." As a result of the securitization, eight CCI an average of R\$8.7 million each were issued backed by our receivables with installments due on and up to June 26, 2014 ("CCI-Investor").

Pursuant to Article 125 of the Brazilian Civil Code, CCI-Investor have general guarantee represented by statutory lien on real estate units, as soon as the condition included in the registration takes place, in the record of the

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respective real estate units, (i) of the assignment of Receivables from the Assignors to SPEs, as provided for in Article 167, item II, (21) of Law No. 6,015, of December 31, 1973; and (ii) of the issue of CCI – Investor by SPEs, as provided for in Article 18, paragraph 5 of Law No. 10,931/04.

Gafisa was hired and will be remunerated for performing, among other duties, the conciliation of the receipt of receivables, guarantee the CCIs, and the collection of past due receivables. The transaction structure provides for the substitution of Gafisa as collection agent in case of non-fulfillment of the responsibilities described in the collection service contract.

Tabular Disclosure of Contractual Obligations

The table below presents the maturity of our significant contractual obligations as of September 30, 2009. The table does not include deferred income tax liability.

	Maturity Schedule				More than 5 years
	Total	Less than 1 year	1-3 years	3-5 years	
	(in thousands of R\$)				
Loans and financing	1,206,946	570,307	634,314	2,325	—
Debentures	1,324,781	80,781	944,000	300,000	—
Interest(1)	619,408	200,210	349,806	69,392	—
Real estate development obligations(2)	2,808,848	2,227,028	581,820	—	—
Obligations for land purchase	427,039	183,522	188,503	55,013	—
Obligation to venture partners(3)	300,000	—	100,000	200,000	—
Credit assignments	128,712	60,819	67,645	248	—
Obligations from operating leases	27,236	4,870	12,102	10,264	—
Acquisition of investments	26,976	26,976	—	—	—
Other accounts payables	55,419	12,309	43,110	—	—
Total	6,625,665	3,366,822	2,921,300	637,242	—

(1) Estimated interest payments are determined using the interest rate at December 31, 2008. However, our long-term debt is subject to variable interest rates and inflation indices, and these estimated payments may differ significantly from payments actually made.

(2) Including obligations not reflected in the balance—CFC Resolution No. 963. Pursuant to Brazilian GAAP, and since the adoption of CFC Resolution No. 963, the total costs to be incurred on the units launched but not sold are not recorded on our balance sheet. As of December 31, 2008, the amount of “real estate development obligations” related to units launched but not sold was R\$1,167.5 million.

(3) Obligation to venture partners accrues a minimum annual dividend equivalent to the variation in CDI, which is not included in the table above. The contribution of R\$300.0 million received in 2008 will be redeemed by us in 2014.

We have a commitment to purchase the remaining 40% of Alphaville’s capital, not yet measurable and consequently not recorded, which will be based on a fair value appraisal of Alphaville prepared at the future acquisition dates. The acquisition agreement provides that we will purchase the remaining 40% of Alphaville by January 2012 (20% within three years from the acquisition date and the remaining 20% within five years from the acquisition date) in cash or shares, at our sole discretion.

We also have provisions for contingencies in relation to labor, tax and civil lawsuits in the total aggregate amount of R\$70.0 million, net of court deposits in the total amount of R\$50.3 million, as of September 30, 2009.

Working Capital

We believe that our current working capital is sufficient for our present requirements and that our sources of funds, including third party loans, are sufficient to meet the financing of our activities and cover our need for funds for at least the next twelve months.

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Off Balance Sheet Arrangements

We currently do not have any off-balance sheet arrangements or significant transactions with unconsolidated entities not reflected in our consolidated financial statements. All of our interests in and/or relationships with our subsidiaries or jointly-controlled entities are recorded in our consolidated financial statements.

Quantitative and Qualitative Disclosures About Market Risks

We are exposed to market risks arising during the normal course of our business. These market risks mainly involve the possibility that changes in interest rates may impact the value of our financial liabilities. See “Part Three: Risk Factors.”

Interest Rate Risks

Our revenue and profitability are affected by changes in interest rates due to the impact that these changes have on financial expenses under its variable-rate debt instruments, interest revenue from receivables and any interest revenue generated from its investments. As of September 30, 2009, our indebtedness totaled R\$2,531.7 million, all of which was indexed to certain indices, specifically CDI and the Reference Rate index (Taxa Referencial), or TR. In the event of an increase in interest rates corresponding to 10% of the rates currently applicable to our indebtedness, our annual financial expenses and costs as of September 30, 2009 would have increased by approximately R\$25.7 million.

Inflation Risks

Our revenue and profitability may be affected by changes in the inflation rate due to the impact that these changes have on our receivables, especially on adjustment of installments, monetary variation and level of default.

Liquidity Risks

We manage our liquidity risks through a conservative financial management based on capital structure with reduced leveraging. In addition, our management constantly monitors its assets and liabilities.

Legal Proceedings

As of September 30, 2009, the provisions for contingencies for civil lawsuits included R\$71.3 million related to legal cases in which the Company was cited as a successor in foreclosure actions in which the original debtor was a former shareholder of the Company; Cimob Companhia Imobiliária (“Cimob”), among other shareholder related parties. The plaintiff claims that the Company should be held liable for the debts of Cimob. During the nine-month period ended September 30, 2009, the Company recorded additional provision in the amount of R\$ 65.6 million following unfavorable judicial decisions, which led the Company to seek new legal opinions and reevaluate the estimate of probable loss. Guarantee insurance provides coverage for R\$17.6 million, a further R\$36.9 million is deposited in escrow, in connection with the blocking of Gafisa’s bank accounts, and there is also the retaining of Gafisa’s treasury shares to guarantee the foreclosure. The Company has filed appeals against all decisions, as it believes that reference to Gafisa in the lawsuits is not legally justifiable, and Management is confident that its position will prevail enabling the escrow deposits to be released. In other similar cases, the Company has obtained favorable decisions in which it was awarded final and unappealable decisions overturning claims where the Company was initially found to be liable for certain debts of Cimob. The ultimate outcome of the Company’s appeal, however, cannot be predicted at this time.

U.S. GAAP Reconciliation

We prepare our financial statements in accordance with Brazilian GAAP, which differs in significant respects from U.S. GAAP. Our net income, in accordance with Brazilian GAAP, was R\$109.9 million, R\$91.6 million and R\$44.0 million, for the years ended December 31, 2008, 2007 and 2006, respectively. Our net income, in accordance with Brazilian GAAP, was R\$ 158.2 million and R\$ 97.1 million, for the nine-month periods ended September 30, 2009 and 2008, respectively. Under U.S. GAAP, we would have reported a net income of R\$299.7 million, R\$63.5 million and R\$24.8 million for the years ended December 31, 2008, 2007 and 2006, respectively.

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Our net income (loss), in accordance with US GAAP, was R\$(53.5) million and R\$142.5 million, for the nine-month periods ended September 30, 2009 and 2008, respectively.

Our shareholders' equity, in accordance with Brazilian GAAP, was R\$1,612.4 million as of December 31, 2008, R\$1,498.7 million as of December 31, 2007 and R\$807.4 million as of December 31, 2006. Under U.S. GAAP, we would have reported shareholders' equity of R\$2,174.4 million, R\$1,481.4 million and R\$795.3 million as of December 31, 2008, 2007 and 2006, respectively. Our shareholders' equity, in accordance with Brazilian GAAP, was R\$ 1,783.4 million at September 30, 2009. Our shareholders' equity, in accordance with US GAAP, was R\$2,198.9 million at September 30, 2009.

The following items generated the most significant differences between Brazilian GAAP and U.S. GAAP in determining net income and shareholders' equity:

- revenue recognition;
- stock option plans;
- business combinations;
- effects of deferred taxes on the differences above; and
- noncontrolling interests.

For a discussion of the principal differences between Brazilian GAAP and U.S. GAAP as they relate to our financial statements and a reconciliation of net income and shareholders' equity see the notes to our consolidated financial statements included elsewhere or incorporated by reference in this prospectus/information statement.

Management's Discussion and Analysis of Financial Condition and Results of Operations of Tenda

The following discussion of Tenda's financial condition and results of operations should be read together with its audited financial statements prepared in accordance with Brazilian GAAP, as of December 31, 2008 and 2007, and for the years ended December 31, 2008, 2007, and 2006 included elsewhere in this preliminary prospectus/information statement, and with Tenda's unaudited interim financial information, prepared in accordance with Brazilian GAAP, as of September 30, 2009 and for the nine-month periods ended September 30, 2009 and 2008 and the corresponding notes thereto. This section includes forward-looking statements that are subject to risks and uncertainties. Tenda's actual results may differ materially from those expressed in these forward-looking statements as a result of several factors, including, but not limited to, those included in "Part Three: Risk Factors."

Overview

On September 1, 2008, the management of Tenda and Gafisa entered into an agreement by means of which a wholly owned subsidiary of Gafisa, FIT was to be merged into Tenda. On October 21, 2008, the merger of FIT into Tenda was approved at an EGM of Tenda. As a result of the merger, 240,391,470 new nominative book-entry common shares without par value were issued and were fully subscribed and paid-in by the shareholders of FIT, on behalf of and for the account of the only shareholder of the merged company, Gafisa. The merged net assets and capital of Tenda increased by R\$62.5 million to R\$ 755.2 million, represented by 400,652,450 common shares. The following discussion of Tenda's results of operations include the operations of FIT starting from October 21, 2008.

Critical Accounting Policies and Estimates

Tenda's financial statements included elsewhere in this preliminary prospectus/information statement were prepared in accordance with Brazilian GAAP. The preparation of financial statements in accordance with Brazilian GAAP requires management to make judgments and estimates that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates are used for, among other things, the

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selection of the useful lives of movable assets and equipment, provisions necessary for contingent liabilities, taxes, budgeted costs and other similar charges. Although Tenda believes that its judgments and estimates are based on reasonable assumptions that are subject to several risks and uncertainties and are made in light of information available to it, Tenda actual results may differ from these judgments and estimates.

Tenda sets forth below summarized information related to its critical accounting policies. See the notes to Tenda's financial statements included elsewhere in this preliminary prospectus/information statement for further information on these and other accounting policies Tenda adopts.

Development and sale of real estate

Real estate sales results are calculated considering the contractual revenues plus monetary variations less the following costs: expenditures on purchase and regularization of land, and direct and indirect costs related to construction. Real estate sales results are recognized considering the following:

- (1) For completed units: results are recognized when the sale is made, regardless of the receipt of the contractual amount;
- (2) For uncompleted units, the results are recognized according to the criteria established by the CFC (Federal Accounting Council) Resolution No. 963/03 as follows:
 - Sales revenue and land and construction costs inherent to the respective developments are recognized in income based on the percentage-of-completion method of each venture, this percentage being measured based on the incurred cost corresponding to the total estimated cost of respective ventures, including costs of land;
 - The sales revenue recognized according to item (1), including interest and inflation-indexation charges, net of installments received, are recorded in receivables from clients. Any amount received that exceeds the amount of revenues recognized is recorded as advances from clients.
 - Fixed interest rates are recognized in income on an accrual basis, regardless of their receipt; and
 - financial charges on accounts payable from the acquisition of land and real estate credit operations incurred during the construction period are included in the costs incurred, and recognized in Tenda's results upon the sale of the units of the venture to which they are directly related.

Taxes on the difference between revenues from real estate development and taxable accumulated revenues are calculated and recognized when the difference in revenues is recognized. Other income and expenses, including advertising and publicity, are included in results as they are incurred using the accrual basis of accounting.

Allowance for doubtful accounts

Allowances for doubtful accounts are provided in an amount considered sufficient by management for credits for which recovery is considered doubtful.

Consolidation

Tenda structures some of its projects through either its subsidiaries or jointly-controlled entities in partnership with third parties both incorporated as special purposes vehicles. Tenda's consolidated financial statements include its

accounts and those of all its subsidiaries, with separate disclosure of the participation of noncontrolling shareholders. The consolidated financial statements of Tenda are prepared in conformity with applicable consolidation practices and legal provisions. Accordingly, intercompany investments and transactions are eliminated upon consolidation, including accounts, income and expenses and unrealized results. Jointly-controlled investees are consolidated based on the proportion of equity interest held by the Company.

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Properties for sale

Tenda's properties for sale are recorded at construction or acquisition cost, or market value, whichever is lower. In the case of uncompleted units, the portion in inventories corresponds to the costs incurred in units that have not yet been sold.

Property cost is composed of expenditures for the following: purchase of land (cash or barter stated at fair value), materials, labor and development expenses, as well as financial charges during construction.

Land is recorded at acquisition cost. Tenda acquires portions of land through swaps where, in exchange for the land acquired, it undertakes to deliver real estate units of developments in progress. Land acquired through barter transactions are recorded at fair value.

When construction costs exceed the undiscounted cash flows expected from sales of completed units, properties under construction or land under development, an impairment loss is recorded in the period in which it is determined that the carrying amount is not recoverable.

Tenda properties for sale are considered long-lived assets and Tenda annually reviews the net book value of assets with the purpose of evaluating events or changes in economic, operating or technological circumstances that may indicate impairment or impairment loss.

Tenda has evaluated all of its developments for impairment and has not identified any cases of impairment for any of its properties for sale and no impairment provisions have been recorded for any of its developments for the years ended December 31, 2008, 2007 or 2006.

Adjustment to present value of assets and liabilities

The INCC inflation-indexed receivables from installment sales of unfinished units, which are generated prior to delivery of the units and do not accrue interest, are discounted to present value. The present value adjustment is accreted to net operating revenue as we finance our clients through to the delivery of the units. Monetary assets and liabilities are adjusted to present value in the initial recognition of the transaction, taking into consideration the contractual cash flows, the interest rate established, and those that are implicit in certain cases, of the respective assets and liabilities, and rates used in the market for similar transactions.

Taxes on income

As permitted by tax legislation, gross operating revenue is taxed on a cash basis and not according to the criterion that was for recognizing this. Taxes on income in Brazil comprise a federal statutory income tax rate of 15% plus 10% and social contribution of 9%. The effects of income tax and social contributions are recorded considering the temporary differences from recognition of revenues and expenses for accounting and tax purposes.

New Developments and Contracted Sales

New developments

The table below presents detailed information on Tenda's new developments for the periods indicated, including developments launched by its jointly-controlled entities in partnership with third parties:

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	As of September 30,		As of and for the year ended December 31,		
	2009	2008	2008	2007	2006
New developments					
Number of projects launched	18	92	101	119	16
Number of units launched (1)					
(2)	3,951	20,274	22,274	25,892	1,863
Potential sales volume					
(thousand)	480,453	1,728,101	1,944,472	1,997,673	122,763
Percentage of Tenda investment	89%	95%	92%	100%	100%

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(1) The units delivered in exchange for land pursuant to swap agreements are not included.

(2) It does not include launched usable area for FIT's developments for the years ended December 31, 2007 and 2006.

In the nine months period ended September 30, 2009, Tenda launched 18 residential developments with a total potential sales value of R\$480.5 million, representing a decrease of 72.2% when compared to the same period of 2008. This relevant reduction was a direct consequence of the uncertain macroeconomic scenario in the second half of 2008 and continuing through the beginning of 2009, forcing Tenda to maintain a conservative posture in the first 5 months of the 2009 and adjust its launch schedule to match prevailing consumer demand and target an optimization of inventory levels. Tenda's investments, as a percentage of total launches, have decreased from 95% to 89% as the number of FIT developments structured through jointly-controlled entities in partnership with third parties has increased.

In 2008, Tenda launched 101 residential developments with a total potential sales value of R\$1,944.5 million. This sales potential value was approximately 2.7% lower than that achieved in 2007, during which Tenda launched residential developments totaling R\$ 1,997.7 million. The slightly lower launches on a year-over year basis was mostly a consequence of the uncertain macroeconomic scenario in the second half of 2008 forcing the company to adopt a conservative posture lowering the pace of launches while targeting on the sale of inventories.

The affordable entry-level business accounted for 83.2% of Tenda's total sales for the year ended December 31, 2008. In the year ended December 31, 2007, the affordable entry-level business represented approximately 95.1% of Tenda's total sales.

In 2007, Tenda launched 119 residential developments with a total potential sales value of R\$1,997.7 million. This potential sales value was 1,527.3% higher than that achieved in 2006, during which Tenda launched residential developments totaling R\$122.8 million. This increase is a reflection of the better market conditions in 2007 and company's increased capitalization through an initial public offering. During 2007, 37% of Tenda's total potential sales value was generated from launches outside the states of São Paulo and Rio de Janeiro. The affordable entry-level business accounted for 99% of Tenda's total sales value for the year ended December 31, 2007. In 2006, we launched 16 projects in the states of São Paulo and Minas Gerais, totaling 1,863 units.

Tenda's average launching price per square meter in the nine-month period ended September 30, 2009 was approximately R\$2,260 as compared to approximately R\$1,570 in the same period in 2008. This increase was mainly due to the merger of FIT into Tenda which historically charged higher prices for its products.

Our average launching price per square meter in 2008, 2007 and 2006 was approximately R\$1,590, R\$1,540 and R\$1,330, respectively. Our average launching price per square meter over these three years was approximately R\$1,490. The change in our sales price per square meter is due to commencement of operations in new regions, the introduction of products with higher sale prices per square meter and an increase in our sale prices.

Contracted sales

Since we recognize revenues only as each project evolves physically and financially, even if we have already completely sold all of the units in the project, we hold a portfolio of sales (contracted sales) that may be recognized by as revenues in the future.

The following table shows the development of Tenda's contracted sales by the type of development and price bracket.

Type of development	Nine Months period		For the year ended December 31,		
	September 30, 2009	2008	2008	2007	2006
	(in thousands of reais, unless otherwise stated)				
Garden	86,738	54,672	40,763	52,790	20,332
Due	10,678	11,907	21,170	58,172	15,181
Life	540,760	342,298	375,252	462,088	116,044

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Type of development	Nine Months period		For the year ended December 31,		
	September 30, 2009	2008	2008	2007	2006
	(in thousands of reais, unless otherwise stated)				
Tower	90,797	52,775	69,868	83,105	24,297
Tenda Premium	202,346	271,579	394,040	47,143	—
Super 6	46,760	—	—	—	—
Total contracted sales	978,079	733,231	901,093	703,300	175,854

Price Bracket	Nine Months period		For the year ended December 31,		
	September 30, 2009	2008	2008	2007	2006
	(in thousands of reais, unless otherwise stated)				
Up to R\$ 60,000	88,220	69,226	135,630	109,654	70,383
From R\$ 60,000 to 90,000	525,491	371,239	291,707	409,687	90,048
From R\$ 90,000 to R\$ 130,000	243,215	196,040	322,437	149,476	13,117
Above R\$ 130,000	121,153	96,726	151,319	34,483	2,306
Total contracted sales	978,079	733,231	901,093	703,300	175,854

During the nine months period ending September 30, 2009, Tenda sold 11,638 units representing R\$ 978.1 million, an increase of approximately 33.4% compared to same period in 2008, when only 9,007 units were sold, representing R\$ 733.2 million.

In 2008, Tenda sold approximately 40% of the units launched that year, which together with the sales of units launched during prior periods, resulted in total contracted sales of R\$901.1 million, an increase of approximately 28.1% compared to 2007. In 2007, Tenda sold approximately 30% of the units launched during that year. This, together with the sales of units launched during prior periods, resulted in a total contracted sales of R\$703.3 million, a 300% increase over 2006. The increase in 2008 is a result, among others, of better economic conditions, Tenda's target segment strategy (primarily a focus on the affordable entry-level segment) and better financing structures provided to Tenda's customers by public banks.

The following table sets forth the growth of Tenda's contracted sales to be recognized, as well as the amount corresponding to the cost of units sold, and the expected margin, all of them to be recognized in future periods, for the periods presented:

	As of September 30,		As of and for the year ended December 31,		
	2009	2008	2008	2007	2006
	(in thousands of reais, unless otherwise stated)				
Sales to be recognized					
Net sales(1)	1,244,707	736,875	1,043,807	623,421	179,565
Cost of units sold to be recognized	(838,722)	(445,912)	(697,896)	(375,315)	(136,109)
Expected profit—yet to be recognized(2)	405,985	290,963	345,911	248,106	43,456
Expected margin	32.6%	39.5%	33.1%	39.8%	24.2%

(1) Excludes indirect PIS and COFINS taxes of 3.65%.

(2)

Based on management's estimates.

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Gross Operating Revenues

Tenda's revenues are derived from the development and sale of real estate. Real estate development revenues, including inflation adjustments and interest from credit sales, make up revenues from the sales of units in the residential buildings Tenda develops.

Operating Costs

Tenda's operating costs consist of real estate development costs, which consist of costs of land, construction (which includes costs for a broad variety of raw materials and labor), capitalized interest (financial costs) from project specific financing, projects, foundations, structuring and furnishing, as well as costs for outsourced labor.

Land acquisition costs on the low income segment recently represented 7 to 9% of the contracted sale. Land can be acquired for cash, through the exchange of units once the building is constructed, through a financial exchange (whereby a portion of sales is given to the owner of land as a form of financing for the land), or through a combination of the three options.

No single raw material alone represents a significant portion of Tenda's total costs of development, but in total over the last three fiscal years, raw materials used in Tenda's construction represented, on average, approximately 53% of Tenda's total cost of development. The index that measures construction cost variation, the INCC, increased by 2.8% in the nine months period ended September 30, 2009 and 11.9%, 6.2% and 5.0% in 2008, 2007 and 2006, respectively.

Over the last three fiscal years, Tenda has incurred most of its construction costs from the 1st to the 18th month of construction of a development, as shown in the table below:

Period of construction	Percentage of costs incurred(1)
1st to 6th month	24%
7th to 12th month	70%
13th to 18th month	100%

(1) Including cost of land.

Operating Expenses

Tenda's operating expenses include selling, general and administrative expenses and depreciation and amortization expenses and revenues.

Selling expenses

Selling expenses include operational expenses with Tenda's own stores, real estate fair, commissions paid, advertising, promotion, brokerage fees and similar expenses.

General and administrative expenses

General and administrative expenses principally include the following: employee compensation and related expenses; fees for outsourced services, such as legal, auditing, consulting and others; management fees and social expenses; stock option plan expenses; overhead corporate expenses; and legal expenses related to public notaries and commercial registers, among others.

Depreciation and amortization

Depreciation expenses consist of depreciation of property and equipment. In 2008, amortization expenses are related to the amortization of goodwill.

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Financial Income and Expenses

Financial income generally includes income from financial investments. Interest revenues are recognized based on the accrual method. Financial expenses generally consist of interest payable on loans, financings and debentures.

Taxes on Income

In general, taxes on income in Brazil consist of federal income tax (25%) and social contribution (9%); the composite statutory tax rate being 34%. Tenda calculates its income and social contribution taxes according to the “taxable profit” regime. Tenda’s subsidiaries and jointly-controlled entities, however, with annual billings lower than a specified amount, may calculate their respective income and social contribution taxes through either this “taxable profit” regime or through the “presumed profit” regime, depending on its tax planning. For the companies that opt for the “presumed profit” regime, the income tax basis is calculated as 8% of gross revenues and the social contribution basis is calculated as 12% of gross revenues, to which income tax and social contribution rates of 25% and 9%, respectively, are applied.

Results of Operations

The following discussion of Tenda’s results of operations is based on its consolidated financial statements prepared in accordance with the Brazilian GAAP. References to increases or decreases in any given period relate to the corresponding preceding period, except unless otherwise indicated.

Results of Operations for the nine-month period ended September 30, 2009 and 2008

Consolidated Statement of Income	Nine-Month Period Ended September 30,				Variation 9M09 / 9M08
	2009	Total %	2008	Total %	
	(in thousand of reais)				
Gross operating revenue					
Revenue from real estate developments and sales	751,080	103.9%	332,782	104.7%	125.7%
Taxes and rates	(27,943)	3.9%	(15,027)	4.7%	86.0%
Net operating revenue	723,137	100.0%	317,755	100.0%	127.6%
Operating costs					
Expenses from real estate developments and sales	(493,401)	68.2%	(213,437)	67.2%	131.2%
Gross profit	229,736	31.8%	104,318	32.8%	120.2%
Operating income (expense)					
Selling expenses	(78,897)	10.9%	(59,175)	18.6%	33.3%
General and administrative expenses	(69,396)	9.6%	(64,080)	20.2%	8.3%
Net financial result	1,387	0.0%	7,456	2.3%	(81.4)%
Depreciation and amortization	(10,940)	1.5%	(5,220)	1.6%	109.6%
Other operating expenses, net	109	0.0%	(29,149)	9.2%	(100.4)%
Total operating income (expense)	(157,737)	21.8%	(150,168)	47.3%	5.0%
Operating results before income tax and social contribution	71,999	10.0%	(45,850)	14.4%	(257.0)%
Income tax and social contribution	(16,288)	2.3%	(11,164)	3.5%	45.9%
Net income (loss) for the period	55,711	7.7%	(57,014)	17.9%	(197.7)%

Net operating revenue

Net operating revenue increased by 127.6%, from R\$317.8 million in the first nine months of 2008 to R\$723.1 million in the same period of 2009. Gross revenues generated from the sales of real estate properties totaled R\$751.1 million, an increase of R\$418.3 million or 125.7% as compared to the same period of 2008, when revenues totaled

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R\$332.8 million, reflecting a higher volume of contracted sales and a lower number of sale cancellations. Tenda's higher net operating revenue for the first nine months of 2009 as compared to the same period of 2008, also reflects the merger of FIT into Tenda, which occurred in October 2008 and further contributed to the geographic diversification of Tenda's operations.

Operating costs

Operating costs in first nine months of 2009 totaled R\$ 493.4 million, an increase of 131.2% as compared to R\$213.4 million in the first nine months of 2008. The increase is due to the greater volume of units sold and under construction. In the first nine months of 2009 Tenda had 103 active construction sites, totaling 21,087 units under construction. Operating costs, as a percentage of net operating revenue, increased to 68.2% in first nine months of 2009 as compared to 67.2% in first nine months of 2008.

Gross profit

Gross profit in first nine months of 2009 totaled R\$229.7 million, representing an increase of 120.2%, as compared to R\$104.3 million in first nine months of 2008. This increase was mainly attributable to higher gross revenue from a greater number of developments under construction and sold. In the first nine months of 2009, the gross margin generated from Tenda's operations decreased to 31.8% as compared to 32.8% in first nine months of 2008.

Selling expenses

Selling expenses in the first nine months of 2009 totaled R\$78.9 million, a 33.3% increase as compared to R\$59.2 million in first nine months of 2008. The increase was primarily due to Tenda's growth during the period, as well as the integration of FIT's selling activities with Tenda's operations and higher marketing efforts particularly after the announcement of the government housing program.

General and administrative expenses

General and administrative expenses totaled R\$69.4 million in the first nine months of 2009, representing an increase of 8.3% as compared to R\$64.1 million in first nine months of 2008, mainly due to the integration of FIT's operations, as well as business expansion after the announcement of the government housing program.

Depreciation and amortization

Depreciation and amortization in the first nine months of 2008 totaled R\$10.9 million, representing an increase of R\$5.7 million, as compared to R\$5.2 million in first nine months of 2008. The increase is mainly due to the increase in depreciation as a result of the integration of FIT's operations, especially the depreciation of the model unit and the writing off of leasehold improvements to FIT's former headquarters.

Financial income and expenses, net

Net financial expense totaled R\$1.4 million in the first nine months of 2009 as compared to a net expense of R\$ 7.5 million in the first nine months of 2008. Financial expenses during the first nine months of 2009 totaled R\$23.1 million, an increase of 193.2% over R\$7.8 million in the first nine months of 2008 due to higher debt position as a result of Tenda's first debenture program.

The outstanding debt as of September 30, 2009, was R\$747 million, an increase of R\$642 million as compared to September 30, 2008, mainly due to the R\$ 600.0 million debenture contracted with Caixa in May 2009. Financial income increased from R\$15.3 million in the first nine months of 2008 to R\$24.5 million in the first nine months of 2009, mainly due to interest received on higher average cash position.

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Taxes on income

Income and social contribution taxes in the first nine months of 2009 totaled R\$16.3 million, a 45.9% increase as compared to the first nine months of 2008 of R\$11.2 million. In the first nine months of 2009 and 2008, the combined effective income and social contribution tax rates, calculated as a percentage of income before taxes on income, were 22.6% and 24.3%, respectively.

Net income

In the first nine months of 2009 we reported a net income of R\$55.7 million, a compared to a net loss of R\$57.1 million in the first nine months of 2008, mainly due to the expansion of Tenda's business in 2009.

Results of Operations for the Years Ended December 31, 2008 and 2007

Consolidated Statement of Income	Year Ended December 31,				% Variation 2008/2007
	2008	Total % (in thousand of reais)	2007	Total %	
Gross operating revenue					
Revenue from real estate developments and sales	504,502	104.0%	277,514	104.4%	81.8%
Taxes and rates	(19,254)	4.0%	(11,657)	4.4%	65.2%
Net operating revenue	485,248	100.0%	265,857	100.0%	82.5%
Operating costs					
Expenses from real estate developments and sales	(317,852)	65.5%	(181,942)	68.4%	74.7%
Gross profit	167,396	34.5%	83,915	31.6%	99.5%
Operating income (expense)					
Selling expenses	(87,603)	18.1%	(29,776)	11.2%	194.2%
General and administrative expenses	(113,718)	23.4%	(30,071)	11.3%	278.2%
Net financial result	9,645	2.0%	920	0.3%	948.5%
Depreciation and amortization	(11,499)	2.4%	(2,638)	1.0%	335.9%
Other operating expenses, net	(22,163)	4.6%	1,039	0.4%	-2233.1%
Total operating income (expense)	(225,338)	46.4%	(60,526)	22.8%	272.3%
Operating results before income tax and social contribution					
Income tax and social contribution	(57,942)	11.9%	23,389	8.8%	-347.7%
Net income (loss) for the period	19,733	4.1%	(4,657)	1.8%	523.7%
	(38,209)	7.9%	18,732	7.0%	-304.0%

Net operating revenue

Net operating revenue increased by 82.5%, from R\$265.9 million in the year ended December 31, 2007 to R\$485.2 million in the year ended December 31, 2008. Gross revenues generated from the sales of real estate developments totaled R\$504.5 million, an increase of R\$227.0 million or 81.8% as compared to the same period in 2007, when revenues generated from the sales of real estate properties totaled R\$277.5 million. This increase is mainly due to the recognition of revenues from sales contracted in prior periods, Tenda's geographic expansion, which was accomplished upon the completion of the merger of FIT into Tenda and the evolution of the construction work.

Operating costs

Operating costs in 2008 totaled R\$317.9 million, an increase of 74.7% as compared to R\$181.9 million in 2007. The increase is due to the greater volume of units sold and under construction, as well as the recognition of FIT's

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operating costs in the last two months of the year due to its merger into Tenda. Consequently, as a percentage of net operating revenue, operating costs decreased to 65.5% in 2008 as compared to 68.4% in 2007.

Gross profit

Gross profit in 2008 totaled R\$167.4 million, representing an increase of 99.5% as compared to R\$83.9 million of gross profit in 2007. This increase was mainly attributable to the integration of FIT into Tenda's operations. In 2008, the gross margin generated from Tenda's activities increased to 34.5% as compared to 31.6% in 2007.

Selling expenses

Selling expenses in 2008 totaled R\$87.6 million, representing an increase of 194.2% as compared to R\$29.8 million in 2007. This increase is mainly due to the growth of Tenda's operations and the consolidation of FIT's selling expenses and also reflects Tenda's growth soon after the conclusion of the initial public offering of shares in the fourth quarter of 2007. As of December 31, 2008, Tenda had 37 stores and a sales force comprised of 310 people.

General and administrative expenses

General and administrative expenses totaled R\$113.7 million in 2008, representing an increase of 278.2%, as compared to R\$30.1 million in 2007. In addition to the increment on operations, this increase is significantly impacted by (1) additional expenses related to FIT's operations, (2) non-recurring expenses related to the process of integration of FIT's legal merger and further re-structuring of Tenda's activities which generated mainly financial advisory services, audit services and legal fees, and (3) the establishment in October 2008 of an additional provision for potential civil and labor contingencies.

Depreciation and amortization

Depreciation and amortization in 2008 totaled R\$11.5 million, representing an increase of R\$8.9 million, as compared to R\$2.6 million in 2007. The increase is mainly due to the increase in depreciation as a result of integration of FIT's operations and the writing off of leasehold improvements relating to FIT's former headquarters.

Financial income and expenses, net

Net financial results totaled an income of R\$9.6 million in 2008 as compared to R\$ 0.9 million in 2007. Financial expenses during 2008 totaled R\$11.5 million, an increase of 21.1% over R\$9.5 million in 2007. This increase is mainly due to the growth of Tenda's indebtedness. Tenda's outstanding debt as of December 31, 2008 was R\$126.4 million, representing an increase of 425% as compared to December 31, 2007. Financial income increased from R\$21.2 million in 2008 to R\$10.4 million in 2007 mainly due to interest received on higher average cash balances.

Taxes on income

Income and social contribution tax expense in 2007 totaled R\$4.7 million, compared to a tax benefit of R\$19.7 million in 2008. In 2007, the combined effective income and social contribution tax rates, calculated as a percentage of income before taxes on income, was 19.9%.

Net income (loss)

Net loss in 2008 totaled R\$38.2 million as compared to a net income of R\$18.7 million in 2007.

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Results of Operations for the Years Ended December 31, 2007 and 2006

Consolidated Statement of Income	Year Ended December 31,				% Variation 2007/2006
	2007	Total %	2006	Total %	
	(in thousands of R \$)				
Gross operating revenue					
Revenue from real estate developments and sales	277,514	104.4%	81,213	105.0%	241.7%
Taxes and rates	(11,657)	4.4%	(3,898)	5.0%	199.1%
Net operating revenue	265,857	100.0%	77,315	100.0%	243.9%
Operating costs					
Expenses from real estate developments and sales	(181,942)	68.4%	(52,303)	67.6%	247.9%
Gross profit	83,915	31.6%	25,012	32.4%	235.5%
Operating income (expense)					
Selling expenses	(29,776)	11.2%	(1,616)	2.1%	1,742.6%
General and administrative expenses	(30,071)	11.3%	(7,526)	9.7%	299.6%
Net financial result	920	0.3%	(2,368)	3.1%	(138.9)%
Depreciation and amortization	(2,638)	1.0%	(2,590)	3.3%	1.9%
Other operating expenses, net	1,039	0.4%	(2,379)	3.1%	(143.7)%
Total operating income (expense)	(60,526)	22.8%	(16,479)	21.3%	(267.3)%
Operating results before income tax and social contribution	23,389	8.8%	8,533	11.0%	174.1%
Income tax and social contribution	(4,657)	1.8%	(5,657)	7.3%	(17.7)%
Net income (loss) for the period	18,732	7.0%	2,876	3.7%	551.3%

Net operating revenue

Net operating revenue increased by 243.9%, from R\$77.3 million in 2006 to R\$265.9 million in 2007. Gross revenues generated from the sales of real estate developments totaled R\$277.5 million in 2007, an increase of R\$196.3 million or 241.7% as compared to the same period in 2006, when revenues generated from the sales of real estate developments totaled R\$81.2 million. This increase is mainly due to (1) an increase on average sales prices, resulting from the increase in demand for Tenda's products; (2) an increase in Tenda's product sales in Sao Paulo as percentage of total contracted sales; and (3) a higher volume of contracted sales and faster pace of construction.

Operating costs

Operating costs in 2007 totaled R\$181.9 million, an increase of 247.9% as compared to R\$52.3 million in 2006. The increase is due to the greater volume of units sold that resulted in an increase on units under construction. On December 31, 2007 we had 90 construction sites, with 12,400 units under construction. Operating costs, as a percentage of net operating revenue, was stable at 68.4% in 2007 as compared to 67.6% in 2006.

Gross profit

Gross profit in 2007 totaled R\$83.9 million, representing an increase of 235.5%, as compared to R\$25.0 million in 2006. This increase was mainly attributable to higher gross revenue from a greater number of developments under construction and sold. In 2007, the gross margin generated from Tenda's activities was 31.6%, which was similar to the 32.4% gross margin reported in 2006.

Selling expenses

Selling expenses in 2007 totaled R\$29.8 million, representing an increase of R\$28.2 million from the R\$1.6 million in 2006, primarily due to the greater use of marketing campaigns and the expansion of the sales team, with an increase in the number of stores to 39 stores at the end of 2007 in connection with the expansion of operations to metropolitan regions, outside Sao Paulo and Minas Gerais.

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General and administrative expenses

General and administrative expenses totaled R\$30.1 million in 2007, representing an increase of 299.6%, as compared to R\$7.5 million in 2006, primarily due to (1) an increase in personnel expenses resulting from the hiring of additional administrative personnel as part of Tenda's internal restructuring occurred in 2007; (2) increase in general expenses related to the growth strategy; and (3) nonrecurring expenses related to its corporate and operational restructuring, such as expenses with legal advisors, consultants, auditors and banks.

Depreciation and amortization

Depreciation and amortization in 2006 totaled R\$2.6 million, slightly above the R\$2.6 million reported in 2007.

Financial income and expenses, net

Net financial results totaled an income of R\$0.9 million in 2007 compared to a net expense of R\$ 2.4 million in 2006, primarily due to the interest paid on cash invested after the Tenda's initial public offering of shares.

Taxes on income

Income and social contribution taxes in 2007 totaled R\$4.7 million, 18% below the R\$5.7 million in 2006. In 2007, the combined effective income and social contribution tax rates, calculated as a percentage of income before taxes on income, was 19.9%, as compared to 66.3% in the same period of 2006, when non-deductible expenses and deferred taxes increased the effective rate.

Net income

As a result of the foregoing, in 2007 Tenda reported a net income of R\$18.7 million, compared to a net income of R\$2.9 million in 2006.

Liquidity and Capital Resources

Tenda's transactions are financed mainly through the down payments of units sold, advances from customers for installments not yet due and payable, transfers to CEF (Caixa Economica Federal) that Tenda had extended to clients to finance their unit purchases and financing for construction of projects.

Tenda consistently reviews opportunities for acquisition and investments. Tenda considers different types of investments, either direct or through its subsidiaries and jointly-controlled entities. Tenda finances such investments using capital market financings, capital increase or through a combination thereof.

In April 2009, the Brazilian government announced additional lines of credit to assist the construction industry and its customers, including R\$3 billion from the FGTS (a Government Severance Indemnity Fund for Employees). Recently, the government has added an additional R\$3 billion to its original commitment for financing to homebuilders for a total of R\$6 billion. Finally, the Brazilian government will finance up to 20% of construction costs, to be financed by the Brazilian Saving and Loan System (Sistema Brasileiro de Poupança e Empréstimo – SBPE).

Tenda secured funds early in the process and was the first homebuilder to issue a debenture to CEF. In April 2009, Tenda raised R\$600 million at a rate of TR + 8%.

The following table shows the balance of Tenda's receivables from clients' portfolio for the development and sale of properties for the periods presented:

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	As of September 30, 2009	As of December 31, 2008	2007
(in thousands)			
Real estate development receivables:			
Current	784,097	262,732	327,398
Non-current	1,379,803	971,863	582,167
Total	2,163,900	1,234,595	909,565
Receivables to be recognized on Tenda's balance sheet according to percentage of completion method:			
Current	636,499	273,329	191,053
Non-current	655,361	810,020	455,926
Total	1,291,860	1,083,349	646,979
Total clients' portfolio	35,368	20,872	14,203

The total clients' portfolio balances have the following maturity profile:

	As of September 30, 2009
(in thousands)	
Maturity	
2009	113,498
2010	814,959
2011	1,091,684
Thereafter	143,759
Total	2,163,900

Loans made to Tenda's clients are generally adjusted on a monthly basis: (1) during construction, by the INCC in São Paulo, Rio de Janeiro and other Brazilian cities; and (2) for those clients that Tenda directly finance after the deliver of the units stated date in the contract, by the IGP-M plus 12% per annum in all markets.

Tenda limits its exposure to credit risk by selling to a broad customer base and by continuously analyzing the credit of its clients. As of September, 30, 2009, Tenda clients' default level was approximately 4.3% of its accounts receivable. Tenda recorded a provision that totaled R\$18.8 million as of September 30, 2009 (R\$18.8 million as of December 31, 2008) which its management considered sufficient to cover future losses on the realization of accounts receivable.

Cash Flows

Operating activities

Net cash used in operating activities totaled R\$261.2 million in the first nine months of 2009 as compared to R\$381.1 million in the same period in 2008, mainly due to a reduction in the pace of construction of ongoing construction projects as Tenda adjusted its cash disbursements to face cash and credit constraints at beginning of the year.

Net cash used in operating activities totaled to R\$707.0 million in 2008 as compared to R\$ 240.6 million in 2007 mainly due to the higher level of ongoing construction projects, the acquisition of land to support future launches and the increase of accounts receivable.

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In 2007, there was a significant increase in the operating expenditures as compared to 2006 mainly due to the business expansion.

Investment activities

Tenda does not make significant investments in fixed assets. Net cash used in investment activities, including the acquisition of property, equipment and new investments, was R\$14.7 million, R\$16.6 million and R\$10.4 million in the first nine months of 2009, full year 2008 and 2007, respectively.

Tenda's expenditure in first nine months of 2009 was mainly related to investments in property and equipment in the amount of R\$11.7 million, including investments in information technology equipment and software and new office facilities in São Paulo.

Tenda's expenditure in 2008 was related to the acquisition of investments in property and equipment in the amount of R\$13.7 million.

Tenda's expenditure in 2007 was related to the acquisition of property, equipment and other investments particularly related to opening several sales centers throughout Brazil in the amount of R\$7.6 million.

Financing activities

Net cash provided by financing activities in the first nine months of 2009 totaled R\$586.4 million, an increase of R\$510.3 million, compared to the net cash provided by financing activities in the first nine months of 2008 of R\$76.1 million. The cash increase in the first nine months of 2009 was mainly attributable to the debenture issuance placed with Caixa Economica Federal amounting to R\$600 million which occurred in April.

In 2008, net cash provided by financing activities totaled R\$504.7 million, a significant decrease of 22.5% compared to R\$651.0 million in 2007 due to the initial public offering of Tenda's shares in 2007. The decrease of Tenda's net cash provided by financing activities in 2008 is mainly due to a restriction in credit lines observed in the last quarter of the year, as result of the global financial crisis when access to corporate debt and working capital for many companies in the real estate sector became short.

Pledged mortgage receivables and cash and cash equivalents

As of September 30, 2009, substantially all of Tenda's mortgage receivables totaling R\$781.7 million were pledged. A further R\$82.0 million of cash and cash equivalents were restricted as they have been pledged.

Material Agreements

As part of Tenda's capitalization policy, funds raised through the financial contracts described below are used to meet Tenda's working capital and investment needs. Tenda's indebtedness (other than the debenture) consists of a small number of financial contracts, which principal objective is to provide Tenda with working capital. Tenda does not rely on any specific financial contract, but its working capital depends on external funding. Tenda's principal financial contracts are described below.

Indebtedness

In the past three years Tenda has attempted to maintain a low level of indebtedness by financing its operations with cash flow from its activities.

The following table sets forth Tenda's indebtedness and net debt as of September 30, 2009 and 2008 and as of December 31, 2008, 2007 and 2006:

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	As of September 30,		As of December 31,		
	2009	2008	2008	2007	2006
	(in thousands of R\$)				
Current loans and financing	91,446	26,642	52,584	23,304	1,505
Non-current loans and financing	655,584	78,222	73,866	794	4,014
(-) Cash and cash equivalents	492,233	92,995	181,660	400,512	509
Net debt	(254,797)	(11,869)	55,210	376,414	(5,010)
Shareholders' equity	1,121,373	629,645	1,062,214	683,677	8,254
Net debt to shareholders' equity	22.7%	(1.8)%	5.2%	55.1%	(25.6)%

Net debt consists of loans and financings minus cash and cash equivalents. Net debt is not a Brazilian GAAP measurement. Other companies may calculate net debt in a different manner.

Guarantees

Financing is usually secured by mortgages on property and by security interests on the receivables from clients.

Debenture program

In April 2009, Tenda's first debenture program was approved, under which it received R\$600 million in non-convertible debentures. The debentures provide for payment of annual interest at a spread of 8% + TR, calculated from the subscription date, with a maturity in five years. Proceeds from the issuance of debentures will be issued solely in the financing of real estate ventures focused exclusively on the popular segment that meet the eligibility criteria.

Guarantees comprise assignments of receivables and bank accounts. Additionally, certain covenants contained in the agreement governing Tenda's debenture program restrict its ability to take certain actions, including incurring additional debt and may require Tenda to repay or refinance the debenture, if Tenda is unable to meet certain financial ratios. The ratios and minimum or maximum amounts required by those financial covenants and Tenda's performance against those minimum or maximum levels such as: (1) coverage debt service defined as EBIT divided by net financial expenses can not exceed 1.3 times, (2) debt index defined as (receivables + inventory) divided by (net debt – collateralized debt) can not exceed 2.0 times or be lower than zero, and (3) (net debt – collateralized debt) divided by shareholders equity can not exceed 50%. In addition, Tenda will seek approval of its debenture holders for the Restructuring and delisting from BM&FBOVESPA's Nova Mercado. Acceleration of the debentures may result if either debenture holders decide without justification not to approve the Restructuring or if the debenture holders do not approve the delisting of Tenda from BM&FBOVESPA's Novo Mercado.

As of September 30, 2009, Tenda understands that it has been in compliance with all the above mentioned ratios.

Financing through the Housing Finance System (SFH)

Most of Tenda's financing is incurred directly from the principal banks that operate within SFH. On September 30, 2009, the interest rates on these loans generally varied between 8% and 11% per annum, plus TR, and the loans generally mature through September 2011. That financing is secured by mortgages on property and by security interests on the receivables from clients. On September 30, 2009, Tenda had nine loan agreements in effect, with a balance of R\$62 million. At the same date Tenda also had R\$13 million in aggregate principal amount of financing

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agreements with SFH, the funds of which will be released through the date of completion as construction of the corresponding developments progress.

Working Capital

Tenda believes that its current working capital is sufficient for its present requirements and that its sources of funds from financing activities are sufficient to meet the financing of its activities and cover its need for funds for at least the next twelve months.

New Accounting Pronouncements

Law No. 11,638/07 enacted on December 28, 2007 introduced changes to the Brazilian corporate law to be applied to financial statements in 2008. To ensure consistent presentation of Tenda's financial statements in prior periods, Tenda has retroactively applied changes to Brazilian GAAP introduced by the newly formed CPC and the provisions of Law No. 11,638/07 from January 1, 2006 and has elected for tax purposes to adopt Provisional Measure No. 449/08, or "MP No. 449/08," which was converted into Law No. 11,941/09. As a result, there is no tax impact during 2006 and 2007 following retroactive adoption of these accounting policy changes. See note 2 to Tenda's financial statements included elsewhere in this preliminary prospectus/information statement for this amendment and other reclassifications to Tenda's financial statements.

Tenda revised its Brazilian GAAP financial statements as of and for the years ended December 31, 2007 and 2006 when it adopted, beginning January 1, 2006, according to the changes introduced by Law 11,638/07 and the new accounting standards issued by the CPC in 2008. Brazilian GAAP encourages companies to make such revisions from the date the accounting changes were introduced in order to provide comparative information within the financial statements. See note 2 to Tenda's financial statements included elsewhere in this preliminary prospectus/information statement for this amendment and other reclassifications to its Brazilian GAAP financial statements. However, selected financial information presented as of and for the years ended December 31, 2005 and 2004 has not been presented on the basis of the new accounting policies introduced in 2008, as the cost and time required to prepare such information would be prohibitive. As a result, such information is not comparative to the financial information reported herein as of and for the years ended December 31, 2008, 2007 and 2006.

Assets and liabilities

Tenda adjusts on a present value basis the assets and liabilities arising from non-current transactions. As set forth in CPC 01, "Real Estate Development Entities," for inflation-indexed receivables arising from installment sales of unfinished units, the receivables generated prior to delivery of the units that does not accrue interest, were discounted to present value. The present value adjustment is accreted to Tenda's net operating revenue as the company finances its clients through delivery of the units. As interest from funds used to finance the acquisition of land for development and construction is capitalized, the accretion of the present value adjustment arising from the obligation is recorded in real estate development operating costs or against inventories of properties for sale, as the case may be, until the construction phase of the venture is completed.

Warranty provision

Tenda records a provision for warranties, unless a third party provides warranties for the services rendered during construction. The warranty term is five years from the delivery of the unit.

Barter transactions

Under CPC 01, for barter transactions of land in exchange for units, the value of land acquired by Tenda is calculated based on the fair value of real estate units to be delivered, and recorded in inventories of properties for sale against liabilities for advances from clients, at the time the barter agreement is signed. The percentage-of-completion criteria adopted for appropriation of income is also applied to these transactions.

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Expenditures on sales stands, facilities, model apartments and related furnishings

Expenditures incurred for the construction of sales stands, facilities, model apartments and related furnishings are capitalized as property and equipment. Depreciation commences upon launch of the development and is recorded over the average term of one year and subject to periodical analysis of asset impairment.

Stock options

Tenda has executive stock compensation plans. Options, calculated at the grant date, must be recognized as an expense against shareholders' equity, over the period the services are rendered through the vesting date.

Capital Expenditures

Due to the nature of the real estate industry, Tenda does not make significant investments on fixed assets. Tenda's investments amounted to R\$11.7 million, R\$13.7 million and R\$7.6 million in the first nine months of 2009, full year of 2008 and 2007, respectively. Tenda's capital expenditures are all made in Brazil and are usually funded by internal sources. Tenda currently does not have any significant capital expenditures in progress.

Tabular Disclosure of Contractual Obligations

The table below presents the maturity of Tenda's significant contractual obligations as of September 30, 2009. The table does not include deferred income tax liability.

	Total	Maturity Schedule			More than 5 years
		Less than 1 year	1-3 years	3-5 years	
		(in thousands of R\$)			
Loans and financing	127,169	71,585	55,584	—	—
Debentures	600,000	—	—	600,000	—
Interest (1)	217,482	53,494	101,938	62,050	—
Real estate development obligations (2)	838,722	691,718	147,004	—	—
Obligations for land purchase (3)	57,676	45,043	12,633	—	—
Acquisition of investments	44,637	8,679	29,758	6,199	—
Total	1,885,686	870,519	346,917	668,249	—

(1) Estimated interest payments are determined using the interest rate at September 30, 2009. However, Tenda's non-current debt is subject to variable interest rates and inflation indices, and these estimated payments may differ significantly from payments actually made.

(2) Including obligations not reflected in the balance—CFC Resolution No. 963. Pursuant to Brazilian GAAP, and since the adoption of CFC Resolution No. 963, the total costs to be incurred on the units launched but not sold are not recorded on Tenda's balance sheet. As of September 30, 2009, the amount of "real estate development obligations" related to units launched but not sold was R\$584.0 million.

(3) Refers to the acquisition of Cotia Empreendimento Imobiliário Ltda.

Tenda made provisions for contingencies in relation to labor, tax and civil lawsuits in the amounts of R\$25.8 million in non-current liabilities, as of September 30, 2009.

Off-Balance Sheet Transactions

Tenda currently does not have any off-balance sheet arrangements or significant transactions with unconsolidated entities not reflected in its consolidated financial statements included elsewhere in this preliminary prospectus/information statement. All of Tenda's interests in and/or relationships with its subsidiaries or jointly-controlled entities are recorded in its consolidated financial statements.

Quantitative and Qualitative Disclosures About Market Risks

Tenda is exposed to market risks arising during the normal course of its business. These market risks mainly involve the possibility that changes in interest rates may impact the value of its financial liabilities. See "Part Three: Risk Factors."

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Interest Rate Risks

Tenda's revenue and profitability are affected by changes in interest rates due to the impact that these changes have on financial expenses under its variable-rate debt instruments, interest revenue from receivables and any interest revenue generated from its investments. As of September 30, 2009, Tenda's indebtedness totaled R\$747.0 million, all of which was indexed to certain indices, specifically CDI and the Reference Rate index (Taxa Referencial), or TR. In the event of an increase in interest rates corresponding to 10% of the rates currently applicable to Tenda's indebtedness, its annual financial expenses and costs as of September 30, 2009 would have increased by approximately R\$ 1.4 million.

The Company has not made investments for speculative purposes in derivatives or any other risky assets and is not exposed to foreign exchange risks.

Inflation Risks

Tenda's revenue and profitability may be affected by changes in the inflation rate due to the impact that these changes have on its receivables, especially on adjustment of installments, monetary variation and level of default.

Liquidity Risks

Tenda manages its liquidity risks through a conservative financial management based on capital structure with reduced leveraging. In addition, Tenda's management constantly monitors its assets and liabilities.

Tenda U.S. GAAP Reconciliation

Tenda's consolidated financial statements as of December 31, 2008 and 2007, and for each of the three years in the period ended December 31, 2008, included in the registration statement to which this preliminary prospectus/information statement is a part, have been prepared in accordance with the accounting practices adopted in Brazil, which differ in certain significant respects from accounting principles generally accepted in the United States, or U.S. GAAP. Note 27 to Tenda's consolidated financial statements included in the registration statement to which this preliminary prospectus/information statement is a part describe the principal differences between Brazilian GAAP and U.S. GAAP as they relate to Tenda, and provide a reconciliation to U.S. GAAP of Tenda's shareholders' equity as of December 31, 2008. A reconciliation from Brazilian GAAP to U.S. GAAP for Tenda's shareholders' equity as of December 31, 2007 and the results of its operations for all other periods presented herein is not available.

Tenda prepares its financial statements in accordance with Brazilian GAAP, which differs in significant respects from U.S. GAAP. Tenda's net income, in accordance with Brazilian GAAP, was R\$ 55.7 million for the nine-month period ended September 30, 2009. Under U.S. GAAP, Tenda would have reported a net loss of R\$ 10.7 million for the nine-month period ended September 30, 2009. A reconciliation of net income from Brazilian GAAP to U.S. GAAP is not available for any annual period prior to 2009 as Tenda has not previously been subject to reporting requirements in the United States.

Tenda's shareholders' equity, in accordance with Brazilian GAAP, was R\$ 1,121.4 million as of September 30, 2009, and R\$ 1,062.4 million as of December 31, 2008. Under U.S. GAAP, Tenda would have reported shareholders' equity of R\$ 1,026.7 million as of September 30, 2009, and R\$ 1,037.5 million as of December 31, 2008. A reconciliation of shareholders' equity from Brazilian GAAP to U.S. GAAP is not available for any date prior to December 31, 2008 as Tenda has not previously been subject to reporting requirements in the United States.

The following items generated the most significant differences between Brazilian GAAP and U.S. GAAP in determining net income or loss and shareholders' equity:

- revenue recognition;
- stock option plans;

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- business combinations; and
- effects of deferred taxes on the differences above.

A more comprehensive discussion of the principal differences between Brazilian GAAP and U.S. GAAP as they relate to Tenda's financial statements and reconciliations of net income for the nine-month period ended September 30, 2009, and shareholders' equity as of September 30, 2009 and December 31, 2008, is included in Tenda's unaudited interim consolidated financial statements included in this preliminary prospectus/information statement.

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PART FIVE—THE RESTRUCTURING

The following is a description of the material terms of the Restructuring. While Gafisa and Tenda believe that the following description covers the material terms of the Restructuring, the description may not contain all the information that is important to you. Gafisa and Tenda encourage you to carefully read this entire document and the exhibits to the registration statement of which this preliminary prospectus/information statement forms a part, for a complete understanding of the Restructuring.

Background, the Special Committee and Board Positions

Background

Each of Gafisa and Tenda is a Brazilian company and thus Brazilian law and the rules of the CVM govern the shareholder approvals required to authorize the Restructuring, which shareholders are entitled to vote with respect to the Restructuring and how shareholder voting takes place. Brazilian law and the rules of the CVM also govern the duties and obligations of the Companies and their respective boards of directors in connection with the Restructuring. Under Brazilian law, an EGM must be held to consider and vote upon transactions such as the Restructuring. At an EGM, shareholders that have voting rights under a company's by-laws are entitled to appear in person at the meeting and cast their votes. Alternatively, these shareholders may use a power of attorney to appoint a substitute to appear in their place at the EGM and vote their shares. The power of attorney must have been granted no more than one year and can only be granted to another shareholder, an officer of the company, or to a lawyer. Shareholders that are legal entities may be represented by their officers or as otherwise provided in their by-laws. Brazilian law generally imposes on a board of directors a fiduciary duty to assure that contracts with related parties be on arm's length terms. Nevertheless, in connection with the Restructuring, Brazilian law does not (1) establish any specific, minimum or maximum exchange ratio, (2) require that the board of any of Gafisa or Tenda formally determine that the terms of the Restructuring as a whole are "fair," either procedurally or financially, to its shareholders in the case of Gafisa and to its noncontrolling shareholders in the case of Tenda, although requiring certain fiduciary and loyalty duties, (3) require that either Gafisa or Tenda establish any special independent committee or otherwise alter its corporate governance rules in connection with the Restructuring or (4) impose any prohibition or limitation on the voting rights of the controlling shareholder, notwithstanding the fact that the controlling shareholder shall have duties and responsibilities towards the other shareholders of the corporation, towards those who work for the corporation and towards the community in which it operates. However, CVM has recently issued a recommendation through CVM Release No. 35, regarding corporate reorganizations involving controlling and controlled companies, with one of the recommendations being the creation, by the controlled company, of an independent committee, as described below.

Brazilian corporate law requires, for corporate restructurings involving controlling and controlled companies, that certain appraisals of the net value of the controlling shareholder and the controlled company be prepared by independent appraisers and that the conclusions reached by the appraisers be disclosed to shareholders. Specifically, Brazilian law requires that a licensed appraiser (1) determine the net value of the shares of the controlling shareholder and the controlled company, in each case by determining the value of the assets and liabilities of the companies at market value, or according to another criteria indicated by CVM for publicly held corporations, and as of the same date and (2) based on the net value per share of the controlling shareholder and the controlled company determined in this manner, determine the implied exchange ratio relating to shares owned by the noncontrolling shareholders of the controlled corporation. This exchange ratio must be disclosed in order to provide the noncontrolling shareholders with a parameter against which to judge the proposed transaction and to make a decision.

Although existing law provides certain protections, the CVM recently issued a CVM Release No. 35 containing recommendations regarding corporate reorganizations involving controlling and controlled companies. One of CVM's recommendations is that a special committee be established to protect the interests of the noncontrolling shareholders of the subsidiary or affiliated company and to negotiate with the controlling company the terms and conditions of these types of transactions. Tenda and Gafisa have elected voluntarily to follow the recommendations of CVM set forth in this release..

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The Special Committee

The Special Committee was formed, in accordance with one of CVM's recommended methods for selecting the members of a special committee. A majority of the board of directors of Tenda chose two members, Mr. Maurício Luis Luchetti and Mr. Henrique de Freitas Alves Pinto, both "independent members," as such term is defined by the rules and regulations of the BM&FBOVESPA. Ms Henrique is a minority shareholder of Tenda and was appointed to the board of directors of Tenda by the noncontrolling shareholders thereof. Messrs. Henrique de Freitas Alves Pinto and Mauricio Luis Luchetti then selected Mr. Eduardo B. Gentil as the third member of the Special Committee. Mr. Gentil is not a member of the board of directors of either Gafisa or Tenda or an employee of either of the Companies and he is not otherwise affiliated with the Companies. A description of Mr. Gentil's professional qualifications is set forth below. By following a CVM recommended procedure and appointing these persons as the members of the Special Committee, Tenda assured that there would exist an independent group to negotiate with Gafisa regarding the terms of the Restructuring. Mr. Thomas McDonald recused himself from voting as a member of both the Tenda and the Gafisa board of directors. Mr. Gary Garrabrant recused himself from voting. Messrs. Wilson Amaral de Oliveira, Alceu Duilio Calciolari, Rodrigo Osmo and Fernando Cesar Calamita, recused themselves from voting with as members of Tenda board of directors.

Messrs. Henrique Freitas Alves and Mauricio Luis Luchetti are members of the board of directors of Tenda. For biographical information regarding Messrs. Henrique Freitas Alves and Mauricio Luis Luchetti see "—Management of Tenda."

Mr. Eduardo B. Gentil. Mr. Gentil holds a bachelor's degree in economics and history from Princeton University and an MBA in Finance from New York University. He worked for JPMorgan Chase in 1983 and 1990 he became head of merger and acquisition department of JPMorgan Chase in Brazil. He served as executive officer of Goldman Sachs from 1994 to 2001, as an executive officer of BNDES in 2002, as chairman of Visa do Brasil from 2004 to 2007 and as executive officer of the investment banking group of Credit Suisse in Brazil in 2007.

Special Committee Meetings

In connection with the Restructuring:

- The Special Committee first met on October 26, 2009. At that meeting, the Special Committee was formally created and the members of the Special Committee discussed their duties and the steps to be taken by the Committee in satisfying these duties. The Special Committee received a report of some of the initial financial considerations provided to Gafisa by its financial advisor. The Special Committee discussed the financial, legal and other advisors proposed to be retained by the Special Committee and concluded that the proposed advisors had the professional qualifications, experience and knowledge necessary to provide the advice and services for which they were being retained. The Special Committee also noted that Tenda had agreed to pay the fees and expenses of these advisers and accordingly, that Tenda would execute on behalf of the Special Committee any necessary or appropriate documentation with these advisers, all as approved by the Special Committee. Accordingly, the Special Committee concurred in the retention by the Special Committee of (1) Banco Itaú BBA S.A., or Itaú BBA, to provide a valuation report to the Special Committee for the purpose of assisting the Special Committee in assessing the appropriate exchange ratio (or range thereof) for the Restructuring and providing its recommendation to the Board of Directors of Tenda, and (2) Ulhôa Canto, Rezende e Guerra Advogados to act as Brazilian legal counsel to the Special Committee.
- At a Special Committee meeting held on October 27, 2009, Estáter Assessoria Financeira Ltda. or Estáter, the financial advisor retained by Gafisa presented its financial analyses in connection with the Restructuring and explained that the financial analyses were prepared by using the methodologies most frequently used for financial

and economic valuations in the real estate market: (1) market metrics; (2) balance sheet metrics; and (3) multiples. The presentation concluded with a proposal of an exchange ratio of 0.189 Gafisa share per Tenda common share. The Estáter presentation was made available to everyone at the meeting. The members of the Special Committee then met separately with their own financial and legal advisors and concluded that valuations of Tenda and Gafisa should be performed according to the

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following methodologies: (1) market value (quotation and target price); (2) liquidation value; (3) book value; and (4) adjusted book value. The Special Committee and Estáter agreed that the financial analyses of Estáter would be revised accordingly and the Special Committee instructed its financial adviser, Itaú BBA to prepare a valuation report for the Special Committee on that basis.

- On October 28, 2009, the Special Committee held a conference call with its financial and legal advisors to generally discuss a preliminary draft of the valuation report prepared by Itaú BBA.
- On October 29, 2009, the Special Committee held another conference call with its financial and legal advisors to further discuss the valuation report prepared by Itaú BBA. The representatives of Itaú BBA explained the valuation methodologies used by them. The Special Committee requested that Itaú BBA reach and deliver to the Special Committee a conclusion based on its report in order to enable the Special Committee to consider that conclusion in making its recommendation to Tenda's Board of Directors.
- At a meeting held on October 30, 2009, the Special Committee further reviewed and discussed with its advisors the preliminary valuation report prepared by Itaú BBA, including the methodologies used for the valuation. During the meeting, Itaú BBA reaffirmed to the Special Committee that the real estate market, which is core business of both Tenda and Gafisa, does not view a discounted cash flow analysis as an adequate methodology for valuing real estate companies.
- At a meeting held on November 3, 2009, the Special Committee and Itaú BBA discussed further Itaú BBA's preliminary valuation report and its conclusion that an indicative range for the exchange ratio in the Restructuring would be between 0.196 to 0.210 Gafisa shares for each Tenda share. Following these discussions, which included discussions as to the metrics, methodologies and assumptions of the report, Itaú BBA stated that the discussions probably would lead it to an upward revision in the indicative exchange ratio range when it delivered its final valuation report and that Itaú would estimate the new range to be between 0.200 to 0.220 Gafisa shares for each Tenda share.
- At a meeting of the Special Committee held later on November 3, 2009 and also attended by representatives of Gafisa and Estáter, Itaú BBA presented its final valuation report, confirming its previous estimate that, in its view, the indicative range of exchange ratios for the Restructuring was between 0.200 and 0.220 Gafisa share for each Tenda common share. The Special Committee then informed the representatives of Gafisa and Estáter that, based on the advice of its financial adviser and on the Special Committee's own views, it recommended an exchange ratio of 0.210 Gafisa share for each Tenda common share. The Special Committee's indicated that the median point on the range of exchange ratios indicated by Itaú BBA in its report was justified by either (1) the higher future potential value of the low income sector which was not fully captured in the relative market value of Tenda given the lower liquidity of its shares compared to the liquidity of the Gafisa shares and/or (2) the less frequent coverage of such market by analysts. The representatives of Gafisa and Estáter did not agree with the justification related to the higher future potential value and also questioned some parameters of the analysis made by Itaú BBA, in particular with regard to the coverage by analysts and the use of market average prices based on a period of 180 days. These questions were discussed at the meeting and each party presented their justifications and arguments.
- At a Special Committee meeting held on November 4, 2009, the representatives of Estáter and Gafisa stated that the estimated range of exchange ratios of 0.200 to 0.220 indicated on the Itaú BBA's report adjusted by Gafisa and Estáter's views on the matter led to an estimated range of exchange ratios of 0.192 to 0.217. Gafisa's representatives proposed to the Special Committee an exchange ratio of 0.200, which corresponded to the highest estimated value within the range originally proposed by the board of directors of Gafisa and disclosed on October 22, 2009 in the initial announcement of by Gafisa of its intention to consummate the Merger. The members of the Special

Committee then met separately and decided to negotiate for an exchange ratio higher than 0.200.

- At a meeting held on November 5, 2009, the Special Committee and its advisors reviewed all the valuations, questions and arguments raised during the previous meetings of the Special Committee and

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during the meetings of the Special Committee with the representatives of Gafisa and Estáter. The Special Committee also reviewed the initial announcement of the Restructuring dated October 22, 2009 and concluded that the exchange ratio should be higher than 0.200 Gafisa shares for each Tenda share.

- At a meeting held later on November 5, 2009, the Special Committee explained to the representatives of Gafisa and Estáter that they had reviewed all the valuations, questions and arguments raised in the previous meetings and the initial announcement by Gafisa dated October 22, 2009 and that the Special Committee had concluded that the parties should reach an exchange ratio higher than 0.200. The representatives of Gafisa stated that the initial proposal (exchange ratio of 0.189 Gafisa shares for each Tenda share) had already been raised to 0.200. However, the representatives of Gafisa requested the Special Committee to present a final proposal to be analyzed by Gafisa. Therefore, the Special Committee proposed an exchange ratio of 0.205 Gafisa shares for each Tenda share, corresponding to the median point of the estimated range of exchange ratios of 0.192 to 0.217 proposed by Gafisa after adjustments had been made to Itaú BBA's valuation report. The representatives of Gafisa then met separately and, after returning to the meeting room, explained they had spoken with other representatives of Gafisa and that they believed that it would be possible to submit the Special Committee's latest proposal for consideration by the entire Gafisa board of directors. Therefore, the Special Committee decided to formally recommend to the board of directors of Tenda the adoption of an exchange ratio of 0.205 Gafisa shares for each Tenda share.
- At a meeting held on November 6, 2009, the Special Committee described to the Fiscal Council of Tenda all the work that had been performed by the Special Committee, including the financial analyses reviewed by the Special Committee, the discussions by the Special Committee with its own advisors and the discussions and negotiations with representatives of Gafisa and Estáter. The Special Committee explained that, as a result of these activities, it had concluded that an exchange ratio of 0.205 Gafisa share for each Tenda share would be appropriate. After that, the Audit Committee stated that all information related to the setting of the exchange ratio was made available to them and they felt comfortable with the presentation made by the Special Committee and with its conclusion to recommend to the board of directors of Tenda the adoption of an exchange ratio of 0.205 Gafisa share per Tenda common share.
- On November 6, 2009, the Special Committee submitted a written recommendation to the Tenda board of directors. After describing some of the prior work undertaken by them, the Special Committee recommended that the Tenda board of directors adopt an exchange ratio of 0.205 Gafisa shares for each Tenda common share in the Restructuring.

While the Special Committee was appointed in compliance with one of the procedures recommended by CVM and took an active role in assisting in the negotiations of the financial terms of the Restructuring and in advising the board of directors of Tenda, U.S. holders of Tenda shares should understand that the role of the Special Committee differs in certain aspects from that of a traditional special committee appointed by U.S. companies in connection with transactions similar to the Restructuring. In particular:

- the Special Committee is not comprised entirely of persons having no relationship with Gafisa or any of its affiliates;
- two of the three members of the Special Committee are members of the board of directors of Tenda and one of these two was elected to that position by the noncontrolling shareholders of Tenda; and
- the Special Committee worked independently and made a recommendation to the board of directors of Tenda on the exchange ratio and the Tenda board of directors accepted the Special Committee's recommendation but the Special Committee did not have the authority to act on behalf, or in place of the Tenda board of directors.

Reasons for the Restructuring

The principal factors or reasons that caused the Gafisa management and the Tenda management to approve and recommend the Restructuring to their respective boards of directors are the following:

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- Gafisa and Tenda believe the Restructuring is likely to result in the creation of a Brazilian national leader in the civil construction sector; and
- Gafisa and Tenda believe the Restructuring is likely to permit Gafisa and Tenda to derive economic benefits as a result of the larger scale of their combined operations, to increase operational, commercial and administrative efficiencies and to permit the reduction of redundant costs, all allowing for the possibility of larger future investments by Gafisa in its own business and the possibility of a higher sustainable growth rate.

When they approved the Restructuring, members of the boards of directors of Gafisa and Tenda considered the following factors:

- the views of the management of Gafisa and Tenda set forth above;
- that the Special Committee had received a valuation report from Itaú BBA expressing the view that, as of the date of that report and based on and subject to the considerations and limitations of Itaú BBA's analysis described in that report and based on other matters as Itaú BBA considered relevant, if the exchange ratio recommended by the Special Committee and approved by the boards of directors of Gafisa and Tenda with respect to the Restructuring falls within the implied exchange ratio of 0.200 to 0.220 Gafisa share per Tenda common share, derived from the valuation analyses performed by Itaú BBA with respect to Gafisa and Tenda, applied on a consistent basis, then the Exchange Ratio would constitute equitable treatment from the perspective of Tenda's noncontrolling shareholders as described in such report;
- that the final terms of the Restructuring approved by the boards were consistent with the recommendations made by the Special Committee to the Tenda board of directors;
- that the Restructuring will allow holders of common shares of Tenda to exchange their securities at an equitable exchange ratio, as recommended by the Special Committee and as determined by independent financial advisors;
- that the Restructuring will allow holders of common shares of Tenda to receive Gafisa common shares having substantially the same rights as their common shares of Tenda but that instead are expected to enjoy greater liquidity than the securities previously held by them; and
- that the Restructuring will allow Tenda shareholders who do not want to become shareholders in Gafisa a right to exercise appraisal rights but the Restructuring will offer those Tenda shareholders who do not exercise withdrawal rights an Exchange Ratio having a higher equivalent market price for the Tenda shares than the value of the withdrawal rights offered to dissenting Tenda shareholders.

In reaching their conclusions, the Tenda and Gafisa boards of directors did not quantify or assign any relative weight to the factors considered and individual members of the boards may have given different weight to different factors. The boards of directors considered all of the factors as a whole and overall considered them to be favorable to, and to support their decision with respect to the Restructuring.

Effects of the Restructuring

See "Part Two: Summary—General Terms and Effects of the Restructuring" and "Part Two: Summary—Effects of the Restructuring on Unaffiliated Shareholders" for a discussion of the benefits and actual or potential adverse effects of the Restructuring on Gafisa, Tenda, their affiliates and unaffiliated shareholders.

Terms of the Restructuring

General

The Restructuring must be approved at separate EGMs of the shareholders of Gafisa and Tenda. Subject to the prior effectiveness of the registration statement of which this preliminary prospectus/information statement is a part,

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these EGMs are scheduled to be held on December 14, 2009. In addition, Tenda will seek approval of its debenture holders for the Restructuring and delisting from BM&FBOVESPA's Novo Mercado. Early maturity of the debenture may be a consequence if debenture holders decide not to approve the Restructuring. See "Part Four: Information on Tenda and Gafisa—Management's Discussion and Analysis of Financial Condition and Results of Operations of Tenda—Indebtedness."

No holder of Gafisa ADSs may vote at the applicable meeting, although if you hold Gafisa ADSs, subject to compliance with certain timing and other related requirements, you have a right to instruct the Gafisa Depositary how to vote the Gafisa common shares represented by your ADSs.

If the Restructuring is approved, holders of common shares of Tenda will receive, without any further action by them, except that if they are not a resident of Brazil, they will need to comply with Instruction No. 325 and Resolution No. 2,689, or Law No. 4,131, as the case may be, as described above under "Part Two: Summary—General Terms and Effects of the Restructuring," 0.205 common share, no par value, of Gafisa for each Tenda common share they hold, plus, in each case, cash instead of any fractional shares.

Gafisa will undergo a capital increase in the amount of R\$448,549 as a result of the Restructuring. The Restructuring is being effected pursuant to the terms of the merger agreement governed by Brazilian law, a copy of which is filed as an exhibit to the registration statement of which this prospectus/information statement is a part.

Under Brazilian law, there are no conditions for the completion of the Restructuring other than approval by the shareholders of Gafisa and the shareholders of Tenda. Under U.S. law, however, the registration statement of which this preliminary prospectus/information statement forms a part, must be declared effective by the SEC before the Tenda shareholders approve the Restructuring. Nevertheless, the Companies do not intend to proceed with the EGMs or the completion of the Restructuring or the Restructuring until the registration statement of which this preliminary prospectus/information statement is a part by the SEC and the distribution of this preliminary prospectus/information statement to the shareholders of Tenda and the shareholder and ADS holders of Gafisa.

The approval of the Restructuring by the CVM is not a condition to the Restructuring. However, the CVM has the authority to interrupt for up to 15 days the course of the time period between the call notice and the date of the EGM if it believes such an interruption is necessary to enable it to analyze the transaction and verify that it does not breach applicable laws and regulations. See "Part Three: Risk Factors—Risks Relating to the Restructuring—The CVM, the Brazilian securities regulator, may suspend for up to 15 days the shareholders' meetings scheduled to approve the Restructuring."

The Shareholder Meetings

Date, Time and Place of the Meetings

The EGMs of Gafisa and Tenda are currently scheduled to be held as follows:

Gafisa S.A., December 14, 2009 2:00 p.m. (São Paulo time)
Av. Nações Unidas No. 8,501, 19th floor, 05425-070 – São Paulo, SP – Brazil

Construtora Tenda S.A., December 14, 2009 9:00 a.m. (São Paulo time)
Av. Engenheiro Luiz Carlos Berrini No. 1,376, 10th floor, 04571-000 – São Paulo, SP – Brazil

Notwithstanding the currently scheduled dates, the EGMs of Tenda and Gafisa will not take place until after the SEC declares effective the registration statement of which this preliminary prospectus/information statement is a part. If either EGM is not convened due to a lack of quorum, because the SEC shall not have declared the registration statement effective before the scheduled date of the EGM for any other reason, the relevant EGM will be convened on a later date and call notice will be released at least eight days notice in advance of the rescheduled date of such EGM. Any changes to the abovementioned dates shall be disclosed in Brazil in accordance with Brazilian corporate law and by the issuance of a press release and the filing of an amendment to this prospectus/information statement with the SEC.

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Voting Rights under Brazilian Law

Under Brazilian law, in order to vote at an EGM, you must either appear in person and vote your shares or appoint another shareholder, an executive officer of the applicable company or an attorney as your attorney in fact and that appointed person must appear at the meeting and vote your shares. Also, under Brazilian law, you may be required to show documents proving your identity to gain admittance to the meeting, provided you are entitled to attend the meeting. If you appoint an attorney-in-fact to vote on your behalf at the meeting that person will be required to show original or certified copies of the documents that grant him or her powers of representation.

There is no record date for purposes of determining direct holders of common shares of Gafisa and Tenda entitled to vote. Thus, any person holding Gafisa or Tenda shares as of the date of the relevant EGM may participate in the vote. Abstentions are counted for purposes of establishing a quorum but are not counted as votes for or against any matter voted on at a meeting.

The following rules apply with respect to who may vote at the EGMs:

Gafisa

If you hold common shares, you may attend and vote at the Gafisa meeting. If you hold Gafisa ADSs, you are not entitled to attend or vote at the Gafisa meeting, although you are entitled to instruct the depository how to vote the amount of underlying Gafisa common shares in the manner described below.

Tenda

If you hold common shares, you may attend and vote at the Tenda meeting.

None of Gafisa, Tenda nor any of their affiliates nor any members of their respective boards of directors or the boards of directors of those affiliates is soliciting any proxy from you or requesting that you send a proxy or its equivalent to any of them. However, if you are entitled to vote at one of the EGMs and you wish to exercise your voting rights but you do not want to, or are unable to, appear at the EGM in person, you may appoint a person to act on your behalf at the meeting and vote your shares. If you grant a power of attorney under Brazilian law to someone to act for you at the meeting, your appointee will be required to show original or certified copies of the documents that grant him or her powers of representation. The power of attorney should be deposited in properly notarized and consularized form at the head office of Gafisa or Tenda, as the case may be, no later than 48 hours before the occurrence of the applicable EGM and may be revoked in accordance with Brazilian law. While the form of power of attorney attached as Exhibit 99.7 to the registration statement of which this preliminary prospectus/information statement is a part provides an example of a power of attorney, shareholders should confirm, with Brazilian counsel if necessary, that any power of attorney or revocation thereof satisfies the requirements of Brazilian law, as Gafisa and Tenda will not accept such forms or revocations if they do not comply with Brazilian law. Shareholders that have given a power of attorney may revoke it by issuing an instrument of revocation and depositing it, in properly notarized and consularized form at the head office of Gafisa or Tenda.

Voting by Gafisa ADS Holders

For purposes of determining Gafisa ADS holders entitled to vote at the EGM of Gafisa that will decide on the Restructuring, Gafisa Depository has settled November 13, 2009 as the record date. The Gafisa Depository will distribute to all registered holders of Gafisa ADSs as of the record date a notice, the form of which notice will be in the sole discretion of the Gafisa Depository, containing:

- such notice of meeting received by the Gafisa Depository from Gafisa (or a summary in English of the notice of the meeting);
- a statement that the Gafisa ADS Owners as of the close of business on the record date referenced above will be entitled, subject to any applicable law, the provisions of the Deposit Agreement, the by-laws of Gafisa and the provisions of the deposited securities, to instruct the Gafisa Depository as to the exercise of the voting rights pertaining to the common shares represented by their respective Gafisa ADSs; and

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- a statement as to the manner in which such instructions may be given.

In lieu of distribution of the materials provided to the Depository in connection with any meeting of, or solicitation of consents or proxies from Gafisa ADS Owners, the Depository may distribute to the Gafisa ADS Owners a notice that provides them with a means to retrieve such materials or receive such materials upon request (i.e. by reference to a website).

Upon the receipt, on or before the deadline established by the Gafisa Depository for that purpose, of written instructions from any person who was a Gafisa ADS Owner on the record date, in the manner specified by the Gafisa Depository, the Gafisa Depository will endeavor, insofar as practicable and permitted under applicable law, the provisions of the Deposit Agreements, the bylaws of Gafisa and the provisions of the deposited securities, to vote or cause to be voted the deposited securities represented by the such person's Gafisa ADSs in accordance with those instructions. If the Gafisa Depository timely receives voting instructions from a Gafisa ADS Owner which fail to specify the manner in which the Gafisa Depository is to vote the deposited securities represented by such Gafisa ADS Owner's ADSs, the Gafisa Depository will deem such Gafisa ADS Owner (unless otherwise specified in the notice distributed to Gafisa ADS Owners) to have instructed the depository to vote in favor of the items set forth in such voting instructions. Deposited securities represented by ADSs for which no timely instructions are received by Gafisa Depository from Gafisa ADS Owners shall not be voted. However, the Gafisa Depository shall, if so requested in writing by Gafisa, represent all deposited securities (whether or not voting instructions have been received in respect of such deposited securities from Gafisa ADS Owners as of the record date referenced above) for the sole purpose of establishing a quorum. Gafisa will reimburse the Gafisa Depository for any fees it incurs in processing such requests.

The Gafisa Depository may change the record date and the related deadlines established for the purposes of requesting voting instructions from Gafisa ADS Owners if the date of the Gafisa EGM changes. If the record date or the deadline date is changed by the Gafisa Depository, the Gafisa Depository will distribute to Gafisa ADS Owners written notice of such changes.

Ownership of a Gafisa ADS does not entitle the holder to attend meetings of Gafisa shareholders. A Gafisa ADS Owner wishing to do so must surrender its ADSs and obtain delivery of the underlying shares, registered in the name of that Gafisa ADS Owner, before the record date for attendance at the meeting.

It is important to remember that powers of attorney granted by the shareholders of Gafisa for representation at the meeting must be deposited, in properly notarized and consularized form at the head office of Gafisa, located at Av. Nações Unidas No. 8,501, 19th floor, 05425-070 – São Paulo, SP – Brazil, preferably at least 48 hours prior to the occurrence of the shareholders' meeting. The powers of attorney granted by the shareholders of Tenda for representation at the meeting must be deposited, in properly notarized and consularized form, at the head office of Tenda, located at Av. Engenheiro Luiz Carlos Berrini No. 1,376, 9th floor, 04571-000 – São Paulo, SP – Brazil, preferably at least 48 hours prior to the occurrence of the shareholders' meeting.

Receipt of Shares of Gafisa

General Terms

If the Restructuring is consummated and you are a direct holder of common shares of Tenda, you will receive 0.205 common share of Gafisa for each common share, with no par value, of Tenda that you hold, plus cash instead of any fractional shares.

If you are a resident of Brazil and hold common shares of Tenda, no further action by you is required. An entry or entries will be made in the share registry of Gafisa to evidence the common shares of Gafisa you receive in the Restructuring. At that time, Gafisa also will pay you cash instead of any fractional Gafisa shares to which you would have been entitled as a result of the Restructuring.

If you are not a resident of Brazil, you will be required to comply with Instruction No. 325 and Resolution No. 2,689, or Law No. 4,131, as the case may be, as described above under “Part Two: Summary—General Terms and Effects of the Restructuring.” Upon compliance with one of these Brazilian legal regimes, an entry or entries will be

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made in the share registry of Gafisa to evidence the common shares of Gafisa you receive in the Restructuring. At that time, Gafisa also will pay you cash instead of any fractional Gafisa shares to which you would have been entitled as a result of the Restructuring.

If you are a holder of Gafisa common shares or Gafisa ADSs, you will continue to hold these securities after the Restructuring.

Although the Restructuring will be effective by operation of law once the requisite shareholder approvals have been obtained at the EGMs, the common shares of Gafisa and Tenda will continue to trade on the BM&FBOVESPA under their existing ticker symbols until the later of:

- a couple of days after the end of the period for the exercise of withdrawal rights by those Tenda shareholders to whom withdrawal rights are available (which period will end 30 days after publication of the minutes of the EGMs called to approve the Restructuring, as described in “—Withdrawal Rights” below); and
- the end of the period during which management of the companies is permitted pursuant to Brazilian law to unwind the Restructuring. Under Brazilian law, if management of the companies believes that the total value of the withdrawal rights exercised by shareholders of the Tenda may put at risk the financial stability of the companies, management may, within 10 days after the end of the withdrawal rights period, call an extraordinary general meeting of shareholders to unwind the Restructuring.

Once such transitional period has elapsed, the shares of Gafisa issued as a result of the Restructuring will trade under the ticker symbol for Gafisa’s common shares, “GFSA3.” The Gafisa ADSs will continue to trade on the NYSE under their existing ticker symbol, and Gafisa will continue to file periodic reports with the SEC pursuant to the Securities Exchange Act

Fractional Shares

If you hold common shares of Tenda and the application of the exchange ratio in the Restructuring would entitle you to receive a fractional Gafisa share, the number of Gafisa common shares that you will receive in the Restructuring will be rounded down to the closest whole number, and we will auction on the open market the fractional Gafisa common shares to which you would otherwise be entitled. You will receive instead of the fractional Gafisa shares to which you would otherwise be entitled, cash based on the net proceeds after deducting applicable fees and expenses, including the fees charged by the BM&FBOVESPA and the sales commissions charged by the brokerage firms that Gafisa will hire) from the sale on the BM&FBOVESPA of the aggregate number of fractional entitlements to Gafisa common shares, as applicable. Payments for interests in fractional shares of Gafisa will be made within 30 business days from the date of the receipt by Gafisa of the proceeds of such sale. The sale of such fractional interests in auctions on the BM&FBOVESPA will occur as soon as practicable after the completion of the Restructuring.

You do not have to pay in cash any fees or commissions to Gafisa or Tenda for the sale of your fractional common shares since fees and expenses will have already been deducted from any amounts you receive.

The cash payment made to you on account of the fractional shares may give rise to a potential capital gain in Brazil, which would be taxed in accordance with the rules described under “Part Five: The Restructuring—Material Tax Considerations—Brazilian Tax Considerations.” Current holders of Tenda common shares receiving cash payments on account of fractional shares of Gafisa should consult their own tax advisor concerning the respective Brazilian tax implications related thereto.

Withdrawal Rights

Under Brazilian corporate law, any person who was a record holder of Tenda common shares on October 21, 2009, the date on which Gafisa and Tenda first announced the Restructuring, has the right to dissent from the Restructuring and exercise withdrawal rights. Withdrawal rights may be exercised by any Tenda shareholder who votes against the Restructuring, refrains from voting at the Tenda EGM or fails to attend the Tenda EGM following

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the procedures to be informed by the Companies in due course. The failure to vote on the Restructuring at Tenda's EGM by a shareholder who would otherwise be entitled to exercise withdrawal rights will not constitute a waiver of that shareholder's withdrawal rights.

Further, under Brazilian corporate law, a shareholder who exercises a withdrawal right generally is entitled to receive from the company cash in an amount equal to the net asset value of its shares determined based on the book value of the company's assets and liabilities as of the date of the company's most recent balance sheet approved by its shareholders, unless they request the Company to draw up a more recent balance sheet as of no more than 60 days from the date of the EGM that approved the Restructuring.

Based on the latest balance sheet of Tenda approved by the Tenda shareholders and audited by TGT, which is dated as of December 31, 2008, Tenda's net book value per share amounted to R\$2.65 as calculated by Tenda. Therefore, if there are any dissenting Tenda shareholders and if these dissenting holders request a balance sheet more recent than the 2008 balance sheet for purposes of determining the value of their withdrawal rights, the value of the withdrawal rights of the holders of record of Tenda shares on October 21, 2009 may be greater than R\$2.65 per Tenda share or it may be less than this amount.

If you have withdrawal rights, your withdrawal rights will lapse 30 days after publication of the minutes of the EGM of Tenda called to approve the Restructuring. If you are a Tenda shareholder and have withdrawal rights with respect to your Tenda shares, you cannot exercise those withdrawal rights if you vote in favor of the Restructuring.

The common shares of Gafisa and Tenda will continue to be listed on the BM&FBOVESPA during this 30-day period. Gafisa ADSs will continue to be listed on the NYSE during that period.

The exercise of withdrawal rights may give rise to a potential capital gain in Brazil, which would be considered to be earned outside of a stock exchange environment in Brazil and taxed in accordance with the rules described under "—Material Tax Considerations—Brazilian Tax Considerations." Holders of Tenda common shares exercising withdrawal rights should consult their own tax advisors concerning the respective Brazilian tax aspects related thereto.

Valuation Reports and Financial Analyses

Gafisa and Tenda do not generally publish their business plans and strategies or make external disclosures of their anticipated financial position or results of operations. The assumptions and estimates underlying the prospective financial information are inherently uncertain and, though considered reasonable by the management of Tenda as of the date of its preparation, are subject to a wide variety of significant business, economic, and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information, including, among others things, risks and uncertainties. See "Part Three: Risk Factors." Accordingly, there can be no assurance that the prospective results are indicative of the future performance of Gafisa and/or Tenda or that actual results will not differ materially from those presented in the prospective financial information. This information is not fact and should not be relied upon as being necessarily indicative of future results, and readers of these presentations and valuation reports are cautioned not to place undue reliance on the prospective financial information. Neither Gafisa nor Tenda intend to update or otherwise revise the prospective financial information to reflect circumstances existing since its preparation or to reflect the occurrence of unanticipated events, even in the event that any or all of the underlying assumptions are shown to be in error. Furthermore, Gafisa and Tenda do not intend to update or revise the prospective financial information to reflect changes in general economic or industry conditions. Any prospective financial information described in "—Valuation Reports of Itaú BBA," "—Financial Analyses of Estáter," "—Valuation Report of Rothschild" and "—Valuation Reports of APSIS" was not prepared with a view toward public disclosure or with a view toward complying with the guidelines established by the American Institute of Certified

Public Accountants with respect to prospective financial information. Inclusion of the prospective financial information in this preliminary prospectus/information statement should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved. None of Gafisa's or Tenda's independent registered public accounting firms, nor any other independent registered public accounting firms, have compiled,

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examined, or performed any procedures with respect to the prospective financial information contained herein or therein, nor have they expressed any opinion or any other form of assurance on such information or its achievability, and assume no responsibility for, and disclaim any association with, the prospective financial information. The reports of those independent registered public accounting firms included in this preliminary prospectus relate to Gafisa's and Tenda's historical financial information. It does not extend to the prospective financial information and should not be read to do so.

Valuation Report of Itaú BBA

The Special Committee retained Itaú BBA as a financial advisor to perform certain valuation analyses in connection with the Restructuring in order to assist the Special Committee in its analysis and recommendation to the board of directors of Tenda. On November 3, 2009, Itaú BBA presented its valuation report to the Special Committee for its exclusive use in analyzing and evaluating the Restructuring and for no other purpose.

Itaú BBA's valuation report should not be relied upon for any other purpose and does not constitute a fairness opinion or any indication of fairness from Itaú BBA in relation to the Restructuring. Itaú BBA's valuation report was not intended to be and does not constitute a recommendation to any of Gafisa, Tenda or their respective shareholders or the Special Committee as to any matters relating to the Restructuring. The following summary of Itaú BBA's valuation report is qualified in its entirety by reference to, and should be reviewed together with, the full text of the valuation report, including the information in the section entitled "Important Notes." You are urged to read the Itaú BBA valuation report and consider it carefully. The Itaú BBA valuation report is not an expert opinion and should not be the basis of any decision in connection with the Restructuring.

The full text of Itaú BBA's valuation report, which sets forth the assumptions made, matters considered, general procedures followed and qualifications and limitations on the scope of the review undertaken by Itaú BBA for the exclusive benefit of the Special Committee, is included as an exhibit to this preliminary prospectus/information statement. You can obtain a copy of the Valuation Report as described below in "Part Seven: Additional Information for Shareholders—Where You Can Find More Information".

Itaú BBA's valuation report was made to the Special Committee for the use and benefit of the Special Committee. Itaú BBA was not asked to, and did not, deliver or express, and its valuation report should not be considered or construed as, an opinion, view or recommendation with respect to the Restructuring, its term and conditions or the Exchange Ratio, including its fairness (financial or otherwise), nor with respect to the fairness (financial or otherwise) of the amount or nature or any other aspect of any compensation payable to or to be received by any officers, directors, or employees of any parties to the Restructuring, or any class of such persons, or with respect to any other transaction or matter. Itaú BBA did not, and its valuation report did not, address the merits of the underlying decision of the Special Committee to recommend the Exchange Ratio for the Restructuring to the board of directors of Tenda or of the underlying decision of Tenda to engage in the Restructuring, and did not constitute, nor was it intended to be construed as, a recommendation to any shareholder as to how the shareholder should vote with respect to the Restructuring or any matters related thereto. Any decisions that were taken or may be taken by each of Tenda, Gafisa and their respective shareholders or the Special Committee, in connection with the Restructuring, are their sole and exclusive responsibilities.

In rendering its valuation report, Itaú BBA:

- held meetings with certain senior officers, members of the Special Committee and other representatives and advisors of each of Gafisa and Tenda concerning the business, operations and prospects of Gafisa and Tenda;
-

examined certain publicly available business and financial information relating to each of Gafisa and Tenda and certain of their subsidiaries as well as certain financial forecasts of certain subsidiaries and investments and other information and data relating to each of Gafisa and Tenda, their subsidiaries and investments, which were provided by Tenda or Gafisa to Itaú BBA;

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- examined the audited consolidated financial statements of Tenda and Gafisa for the fiscal years ended December 31, 2007 and December 31, 2008; and
- considered such other financial studies and analyses as Itaú BBA deemed appropriate, including financial, economic and market criteria.

In preparing its valuation report, Itaú BBA assumed and relied on the accuracy and completeness of all information supplied or otherwise made available to it, discussed with or reviewed by or for it, or publicly available. Itaú BBA did not assume any responsibility for independently verifying this information and did not undertake an independent evaluation or appraisal of any of the assets or liabilities (whether contingent or not) of Tenda or Gafisa and was not furnished with any such evaluation or appraisal, nor did Itaú BBA evaluate the solvency or fair value of Tenda or Gafisa under any laws related to bankruptcy, insolvency or similar matters. In addition, Itaú BBA did not assume any obligation to conduct any physical inspection of the properties or facilities of Tenda or Gafisa. With respect to the financial forecast information furnished to or discussed with Itaú BBA by Tenda or Gafisa, Itaú BBA assumed that the information had been reasonably prepared and reflected the best currently available estimates and judgment of Tenda's management as to the expected future financial performance of Tenda. Itaú BBA expressed no view as to such forecasts or the assumptions on which they were based. Itaú BBA has not provided any legal, tax or accounting advice to the Special Committee, Tenda or Gafisa in connection with the Restructuring.

Itaú BBA's valuation report was necessarily based upon the market, economic and other conditions as they existed and could be evaluated on, and on the information made available to Itaú BBA as of the date of its presentation. Due to the limitations described above, Itaú BBA has not and will not provide, either expressly or implicitly, any representation or warranty in relation to any information or forecasts used to prepare the valuation report. If any of such information or forecasts, or assumptions underlying such information or forecasts, is not fulfilled or if the information or forecasts prove to be incorrect, incomplete or inaccurate, the conclusions of the valuation report may be changed in a material manner. Itaú BBA has no obligation to update or otherwise revise its valuation report.

The preparation of a valuation report is a complex process that involves an array of approaches to evaluate the most appropriate and relevant financial analysis methods as well as the application of such methods. Neither the reference to a specific analysis nor its order of appearance in the summary below is meant to indicate that the analysis was given more weight than any other analysis. The following summary is not a complete description of all of the analyses performed and factors considered by Itaú BBA, but rather is a summary of the material financial analyses performed and factors considered by Itaú BBA. Selecting portions of the analyses or of the summary below, without considering the analyses as a whole, could create an incomplete view of the processes underlying Itaú BBA's analyses. With respect to the comparable company analysis summarized below, such analysis reflects selected companies, and not necessarily all companies, that may be considered relevant in evaluating the Restructuring. In addition, no company used as a comparison is either identical or directly comparable to Tenda or Gafisa. These analyses involve complex considerations and judgments concerning financial and operating characteristics and other factors that could affect the public trading or acquisition values of the companies concerned.

The Itaú BBA valuation report provides an estimate, in Itaú BBA's sole discretion, of the value obtained from applying certain valuation methodologies typically used in financial evaluations of companies, and does not evaluate any other aspect or implication of the Restructuring or any contract, agreement or understanding entered into in relation to the Restructuring. Itaú BBA did not, and its valuation report does not, express any opinion or view as to the value of Gafisa shares that will be issued in connection with the Restructuring or the prices at which shares of Tenda or Gafisa actually will or could be privately sold or publicly traded in the securities markets at any time following the announcement or consummation of the Restructuring. In addition, the Itaú BBA valuation report is not and may not be used as: (1) an opinion about the fairness and reasonability of the Restructuring, (2) a recommendation in relation

to any aspects of the Restructuring or (3) an opinion about the fairness of, or a recommendation with respect to, the Exchange Ratio within the context of one or more takeovers arising from the Restructuring. Furthermore, the valuation report does not deal with the strategic and commercial merits of the Restructuring, nor does it deal with any possible strategic and commercial decision of either Gafisa or Tenda to carry out the Restructuring. The results presented in the Itaú BBA valuation report refer to the Restructuring only

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and cannot be applied to any other present or future decision or operation related to Gafisa or Tenda, the economic group to which they belong or the markets in which they operate. The Itaú BBA valuation report does not constitute a judgment, opinion or recommendation to the management of Tenda and the Special Committee or to any third party, including the shareholders of Tenda or Gafisa, in relation to the Restructuring, as it is not intended to serve as a basis for any investment decision.

Itaú BBA's analyses do not include operating, tax or other benefits or losses of any type whatsoever, including any possible premium, nor do they include any synergies, incremental value and/or costs, if any, as of the closing of the Restructuring, if closed, or of any other transaction. Itaú BBA's analyses are not and should not be considered as a recommendation in relation to how the Special Committee and the shareholders of each of Gafisa and Tenda should vote in connection with the Restructuring. Itaú BBA has not been requested to take part and will not take part in the negotiation or structuring of the Restructuring, since its work was limited to providing assistance to the Special Committee in the analyses and negotiation of the exchange ratio with Gafisa in connection with the Restructuring.

Tenda has agreed to reimburse Itaú BBA for certain expenses and to indemnify Itaú BBA and certain of its officers and directors from any and all liabilities for losses, damages, expenses and judicial claims, directly or indirectly, as a result of Itaú BBA's engagement to produce the valuation report. Itaú BBA does not take responsibility and shall not be held liable for any direct or indirect damage and/or loss or loss of profit that may arise from the valuation report. Itaú BBA will receive a fee in relation to the preparation of the valuation report regardless of the results of the proposed Restructuring.

In the normal course of its business, Itaú BBA has provided investment banking and banking services and financial services, in general, as well as other financial services to Tenda and to Gafisa and to their respective affiliates from time to time in the past, for which Itaú BBA was compensated, and may, in the future, provide such services to Tenda and to Gafisa and to their respective affiliates, for which Itaú BBA expects to be compensated. Itaú BBA and its affiliates provide a variety of financial services and other services related to securities, brokerage and investment banking. In the usual course of its activities, Itaú BBA may purchase, hold or sell, on its behalf or on the behalf and at the behest of its customers, shares and other securities and financial instruments (including bank loans and other liabilities) of Tenda and Gafisa and of any other companies that may be involved in the Restructuring, and Itaú BBA may provide investment banking services and other financial services to such companies and their respective subsidiaries or parent companies. The professionals of the securities analyses department (research) and other divisions of Itaú Group, including Itaú BBA, may base their analyses and publications on different operating and market assumptions and on different analysis methodologies when compared with those used in the preparation of the Itaú BBA valuation report, so that the research reports and other publications prepared by them may contain results and conclusions that are different from those described in the Itaú BBA valuation report, considering that such analyses and reports are performed by analysts who are independent from any relationship with the professionals involved in the preparation of the Itaú BBA valuation report. Itaú BBA adopts policies and procedures designed to protect the independence of securities analysts, whose views may differ from those of the investment banking department. Itaú BBA also adopts policies and procedures designed to protect the independence between the investment banking and the other areas and departments of Itaú BBA and other companies of Itaú Group, including but not limited to asset management, proprietary share trading desk, debt instruments, securities and other financial instruments.

The financial calculations contained in the valuation report may not always result in an accurate sum due to rounding.

The following discussion is a summary of the valuation report furnished by Itaú BBA to the Special Committee, but it does not purport to be a complete description of the analyses performed by Itaú BBA or its presentation to the Special Committee. Considering the data below without considering the full narrative description of the financial analyses

described in the valuation report, including the methodologies and assumptions underlying the analyses, could create a misleading or incomplete view of Itaú BBA's valuation report. The following quantitative information, to the extent it is based on market data, is, except as otherwise indicated, based on market data as it existed at or prior to October 20, 2009, and is not necessarily indicative of current or future market conditions.

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Presentation of Financial Analyses

Itaú BBA prepared a valuation report to estimate the economic value ranges of Tenda and Gafisa based on the methodologies that Itaú BBA believes are the most frequently used for economic-financial valuations in the real estate sector. The main methodologies analyzed in the Itaú BBA valuation report were:

Market Price Metrics

- a. Simple average – market price. Itaú BBA analyzed the share prices of each of Tenda and Gafisa for the 30, 60, 90, 120 and 180-day periods prior to the release of the Tenda's Material Fact related to the Restructuring dated as of October 22, 2009, and calculated an exchange ratio based on simple averages utilizing the average closing price per share of Tenda and Gafisa for these periods. This methodology resulted in an exchange ratio range of 0.188 to 0.196 shares of Gafisa per share of Tenda.
- b. Weighted average – market price. Itaú BBA analyzed the share prices of each of Tenda and Gafisa for the 30, 60, 90, 120 and 180-day periods prior to the release of the Tenda's Material Fact related to the Restructuring dated as of October 22, 2009, and calculated a weighted average exchange ratio based on the volume-weighted average price per share of Tenda and Gafisa for these periods. This methodology resulted in an exchange ratio range of 0.188 to 0.196 shares of Gafisa per share of Tenda.
- c. Target price. Itaú BBA calculated the exchange ratio based on the target prices of equity research analysts. Itaú BBA analyzed equity research reports released within the period between July and October of 2009. Itaú BBA calculated the exchange ratio based on the minimum and maximum target prices for Tenda and Gafisa. The calculation resulted in an exchange ratio range of 0.222 to 0.224 shares of Gafisa per share of Tenda. The minimum target prices were based on the reports of JP Morgan, in the case of Tenda, and Bank of America Merrill Lynch, in the case of Gafisa. The maximum target prices were based on the reports of Brascan Corretora, in the case of Tenda, and Barclays, in the case of Gafisa.

Balance Sheet Metrics

Itaú BBA also analyzed relevant and frequently used metrics in the real estate sector such as Book Value, Adjusted Book Value and Net Asset Value, or "NAV", or Liquidation Value.

- a. Book value. Itaú BBA calculated the exchange ratio based on the Book Value per share of Tenda and Gafisa. Book Value was calculated based on the earnings releases of Tenda and Gafisa for the second quarter of 2009. The number of shares used did not consider treasury shares and was based on the most recent information available. This methodology resulted in an exchange ratio of 0.209 shares of Gafisa per share of Tenda.
- b. Adjusted Book value. Itaú BBA also calculated the exchange ratio based on the Adjusted Book Value per share of Tenda and Gafisa. Adjusted Book Value was calculated based on the earnings releases of Tenda and Gafisa for the second quarter of 2009. The Adjusted Book Value was calculated as the sum of the Book Value and the Backlog. The Backlog is the difference between sales and costs to be recognized. This methodology resulted in an exchange ratio of 0.185 shares of Gafisa per share of Tenda.
- c. NAV. Itaú BBA also calculated the exchange ratio based on the NAV per share of Tenda and Gafisa. Itaú BBA calculated the NAV or Liquidation Value based on the earnings releases of Tenda and Gafisa for the second quarter of 2009. NAV was calculated based on the following methodology: the sum of (i) receivables, inventories and sales to be recognized, less (ii) costs to be recognized, land bank to be paid, net debt and noncontrolling interests. This

methodology resulted in an exchange ratio of 0.148 shares of Gafisa per share of Tenda.

Trading Multiples

Itaú BBA analyzed the principal trading multiples, including Price to Book Value, or “P/BV”, Price to Adjusted Book Value, or “P/Adj BV”, and Price to NAV, or “P/NAV”, for a selected sample of comparable companies. Itaú

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BBA considered MRV Engenharia e Participações S.A. and PDG Realty S.A. Empreendimentos e Participações as Tenda's comparables due to their focus on low-income housing and their relevant size and liquidity. Itaú BBA considered Cyrela Brazil Realty S.A. Empreendimentos e Participações and Rossi Residencial S.A., or "Rossi", as Gafisa's comparable companies due to their diversified portfolio and their relevant size and liquidity. Itaú BBA did not use net income multiples or other income statement-related metrics due to the (i) differences among the companies' operating cycles, (ii) different accounting methodologies, and (iii) the lack of predictability of results for the companies in this sector.

- a. Price to Book Value multiple. Itaú BBA calculated the exchange ratio based on the P/BV of the selected comparable companies for Tenda and Gafisa. Itaú BBA calculated P/BV multiples based on the share price of the comparable companies on October 27, 2009, and the most recent released number of shares excluding treasury shares of each comparable company. The Book Value of the comparable companies was based on the earnings releases of the respective companies for the second quarter of 2009. This methodology resulted in an exchange ratio range of 0.186 to 0.301 shares of Gafisa per share of Tenda.
- b. Price to Adjusted Book Value multiple. Itaú BBA calculated the exchange ratio based on the P/Adj BV of the selected comparable companies for Tenda and Gafisa. Itaú BBA calculated P/Adj BV multiples based on the share price of the comparable companies on October 27, 2009, and the most recent released number of shares excluding treasury shares of each comparable company. The Adjusted Book Value of the comparable companies was based on the earnings releases of the respective companies for the second quarter of 2009 and calculated according to the formula described above. This methodology resulted in an exchange ratio range of 0.182 to 0.251 shares of Gafisa per share of Tenda.
- c. P/NAV multiple. Itaú BBA calculated the exchange ratio based on the P/NAV of the selected comparable companies for Tenda and Gafisa. Itaú BBA calculated P/NAV multiples based on the share price of the comparable companies on October 27, 2009, and the most recent released number of shares excluding treasury shares of each comparable company. The NAV of the comparable companies was based on the earnings releases of the respective companies for the second quarter of 2009 and calculated according to the formula described above. This methodology resulted in an exchange ratio range of 0.173 to 0.205 shares of Gafisa per share of Tenda.

As discussed and agreed with the Special Committee, Itaú BBA did not use the discounted cash flow, or "DCF", methodology due to: (1) the real estate sector does not use DCF as a relevant valuation metric; (2) the difficult predictability of launches, level and velocity of financing transfers, among other factors, which significantly impacts a valuation based on DCF and results in unstable valuations; (3) the scarce equity research coverage for Tenda.

Selected Methodologies

Based on certain of the methodologies described above and discussed and agreed with the Special Committee, Itaú BBA determined an indicative exchange ratio, or the "Indicative Exchange Ratio". The Indicative Exchange Ratio was determined based on the assumptions and criteria described below, which were discussed and agreed to between Itaú BBA and the Special Committee. If any of the information or forecasts, or assumptions underlying such information or forecasts, relied upon by Itaú BBA proves to be incorrect, incomplete or inaccurate, the conclusions of the valuation report may be changed in a material manner. Itaú BBA does not take any responsibility in relation to the Indicative Exchange Ratio to the Independent Committee and/or any third party.

Given the importance of each of the various methodologies and their wide use and acceptance, as well as the value of their individual characteristics, Itaú BBA believes that the simple average of the minimum and maximum values of each of the exchange ratio ranges resulting from the individual methodologies is an appropriate methodology to

determine the Indicative Exchange Ratio.

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(1) Market Price Metrics

Current and historical prices tend to best reflect the currently available information and expectations. Since the simple and weighted average ranges are the same, Itaú BBA used the simple average in order not to double this metric's weight.

In addition, the target price was selected by Itaú BBA since it is an independent metric, known in the market, and one that captures the expectation of share appreciation as a proxy for "fair value".

(2) Balance Sheet Metrics

The Book Value was considered as it reflects the current accounting position of both Tenda and Gafisa and is a commonly used metric and is used by Brazilian corporate law. The Adjusted Book Value was not considered due to differences in the operating cycles of Tenda and Gafisa.

Itaú BBA also did not consider the NAV, despite its being a relatively common metric, since it fails to capture the growth potential as well as the differences in the operating cycles of Tenda and Gafisa.

(3) Trading Multiples

For the same reasons explained above, Itaú BBA did not consider the P/NAV.

In spite of being used with some frequency in the market, Itaú BBA believes that the P/Book Value fails to capture the growth potential of Tenda and Gafisa. Itaú BBA also believes that the upper limit of this range, calculated based on Rossi's multiple, is an outlier and that the wide range would distort the analysis.

After incorporating the backlog into the calculation, so as to include the growth outlook and minimize distortions, Itaú BBA selected the P/Adjusted Book Value, a widely used metric.

As a result of the above and based on the assumptions and criteria described in more detail in the valuation report, Itaú BBA determined for the exclusive benefit of the Special Committee that the Indicative Exchange Ratio was 0.200 to 0.220 shares of Gafisa per share of Tenda.

Financial Analyses of Estáter

Gafisa retained Estáter as its financial advisor to perform certain financial analyses in connection with the Restructuring. On October 20, 2009, Estáter presented its financial analyses to Gafisa for its exclusive use in analyzing, evaluating and negotiating the terms of the Restructuring and for no other purpose.

Estáter's financial analyses should not be relied upon for any other purpose and does not constitute a fairness opinion or any indication of fairness from Estáter in relation to the Restructuring. Estáter's financial analyses were not intended to be and do not constitute a recommendation to any of Gafisa, Tenda or their respective board of directors and shareholders or the Special Committee as to any matters relating to the Restructuring. The following summary of Estáter's financial analyses is qualified in its entirety by reference to, and should be reviewed together with, the full text of the financial analyses. You are urged to read the Estáter financial analyses and consider them carefully. The Estáter financial analyses are not an expert opinion and should not be the basis of any decision in connection with the Restructuring.

The full text of Estáter's presentation of financial analyses, which set forth the assumptions made, general procedures followed, matters considered and limitations on the review undertaken, has been filed as an exhibit to the registration statement of which this prospectus/information statement is a part. You can obtain a copy of the presentation of financial analyses as described below in "Part Seven: Additional Information for Shareholders—Where You Can Find More Information." Gafisa urges you to read the Estáter financial analyses carefully and in its entirety.

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Estáter's presentation of financial analyses was made to Gafisa for the use and benefit of Gafisa. Estáter was not asked to, and did not, deliver or express, and its financial analyses should not be considered or construed as, an opinion, view or recommendation with respect to the Restructuring, its term and conditions or the Exchange Ratio, including its fairness (financial or otherwise), nor with respect to the fairness (financial or otherwise) of the amount or nature or any other aspect of any compensation payable to or to be received by any officers, directors, or employees of any of Gafisa or Tenda, or any class of such persons, or with respect to any other transaction or matter. Estáter did not, and its financial analyses did not, address the merits of the underlying decision of Gafisa's board of directors to recommend the Exchange Ratio for the Restructuring or of the underlying decision of Gafisa to engage in the Restructuring, and did not constitute, nor was it intended to be construed as, a recommendation to any shareholder as to how the shareholder should vote with respect to the Restructuring or any matters related thereto. Any decisions that were taken or may be taken by each of Gafisa, Tenda and their respective shareholders or the Special Committee, in connection with the Restructuring, are their sole and exclusive responsibilities.

In preparing the financial analyses contained in its presentation, Estáter:

- a. held meetings with certain senior officers, representatives and advisors of Gafisa concerning the business, operations and prospects of Gafisa and Tenda;
- b. examined certain publicly available business and financial information relating to each of Gafisa and Tenda and certain of their subsidiaries as well as certain financial forecasts from research institutions of certain subsidiaries and investments and other information and data relating to each of Gafisa and Tenda, their subsidiaries and investments, which were provided by Gafisa to Estáter;
- c. examined the audited consolidated financial statements of Gafisa and Tenda for the fiscal years ended December 31, 2007 and December 31, 2008; and
- d. considered such other financial studies and analyses as Estáter deemed appropriate, including financial, economic and market criteria.

In preparing its financial analyses, Estáter assumed and relied on the accuracy and completeness of all information supplied or otherwise made available to it, discussed with or reviewed by or for it, or publicly available. Estáter did not assume any responsibility for independently verifying this information and did not undertake an independent evaluation or appraisal of any of the assets or liabilities (whether contingent or not) of Gafisa or Tenda and was not furnished with any such evaluation or appraisal, nor did Estáter evaluate the solvency or fair value of Gafisa or Tenda under any laws related to bankruptcy, insolvency or similar matters. In addition, Estáter did not assume any obligation to conduct any physical inspection of the properties or facilities of Gafisa or Tenda. With respect to the financial forecast information from independent third parties, including research reports, Estáter assumed that the information had been reasonably prepared and reflected the best currently available estimates and judgments as to the expected future financial performance of Gafisa, Tenda and comparable companies in the real estate sector. Estáter expressed no view as to such forecasts or the assumptions on which they were based. Estáter has not provided any legal, tax or accounting advice to either of Gafisa or Tenda in connection with the Restructuring.

Estáter's financial analyses were necessarily based upon the market, economic and other conditions as they existed and could be evaluated on, and on the information made available to Estáter, as of the date of its presentation of financial analyses. Due to the limitations described above, Estáter has not and will not provide, either expressly or implicitly, any representation or warranty in relation to any information or forecasts used to prepare its financial analyses. If any of such information or forecasts, or assumptions underlying such information or forecasts, is not fulfilled or if the information or forecasts prove to be incorrect, incomplete or inaccurate, the conclusions of the financial analyses may

be changed in a material manner. Estáter has no obligation to update or otherwise revise its financial analyses.

The preparation of financial analyses is a complex process that involves an array of approaches to evaluate the most appropriate and relevant financial analysis methods as well as the application of such methods. Neither the reference to a specific analysis nor its order of appearance in the summary below is meant to indicate that the

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analysis was given more weight than any other analysis. The following summary is not a complete description of all of the analyses performed and factors considered by Estáter, but rather is a summary of the material financial analyses performed and factors considered by Estáter. Selecting portions of the analyses or of the summary below, without considering the analyses as a whole, could create an incomplete view of the processes underlying Estáter's analyses. With respect to the comparable company analysis summarized below, such analysis reflects selected companies, and not necessarily all companies, that may be considered relevant in evaluating the Restructuring. In addition, no company used as a comparison is either identical or directly comparable to either of Gafisa or Tenda. These analyses involve complex considerations and judgments concerning financial and operating characteristics and other factors that could affect the public trading or acquisition values of the companies concerned.

The Estáter financial analyses provide an estimate, in Estáter's sole discretion, of the value obtained from applying certain valuation methodologies typically used in financial evaluations of companies, and do not evaluate any other aspect or implication of the Restructuring or any contract, agreement or understanding entered into in relation to the Restructuring. Estáter did not, and its financial analyses do not, express any opinion or view as to the value of Gafisa shares that will be issued in connection with the Restructuring or the prices at which shares of either of Gafisa or Tenda actually will or could be privately sold or publicly traded in the securities markets at any time following the announcement or consummation of the Restructuring. In addition, the Estáter financial analyses are not and may not be used as: (1) an opinion about the fairness and reasonability of the Restructuring, (2) a recommendation in relation to any aspects of the Restructuring or (3) an opinion about the fairness of, or a recommendation with respect to, the Exchange Ratio within the context of one or more takeovers arising from the Restructuring. Furthermore, the Estáter financial analyses do not deal with the strategic and commercial merits of the Restructuring, nor do they deal with any possible strategic and commercial decision of either Gafisa or Tenda to carry out the Restructuring. The results presented in the Estáter financial analyses refer to the Restructuring only and cannot be applied to any other present or future decision or operation related to Gafisa or Tenda, the economic group to which they belong or the markets in which they operate. The Estáter financial analyses do not constitute a judgment, opinion or recommendation to the management of either of Gafisa or Tenda or to any third party, including the Special Committee and the shareholders of Gafisa or Tenda, in relation to the Restructuring, as they are not intended to serve as a basis for any investment or any other decision.

Estáter's financial analyses do not include operating, tax or other benefits or losses of any type whatsoever, including any possible premium, nor do they include any synergies, incremental value and/or costs, if any, as of the closing of the Restructuring, if closed, or of any other transaction. Estáter's financial analyses are not and should not be considered as a recommendation in relation to how the Gafisa's board of directors, the Special Committee and the shareholders of each of Gafisa and Tenda should vote in connection with the Restructuring. Estáter has not been requested to take part and will not take part in the negotiation or structuring of the Restructuring, since its work was limited to providing assistance to Gafisa in the analyses and negotiation of the Exchange Ratio with the Special Committee and Tenda in connection with the Restructuring.

Gafisa has agreed to reimburse Estáter for certain expenses. Estáter does not take responsibility and shall not be held liable for any direct or indirect damage and/or loss or loss of profit that may arise from its financial analyses.

In the normal course of its business, Estáter has provided general financial and consulting services to Gafisa from time to time in the past, for which Estáter was compensated, and may, in the future, provide such services to Gafisa and to its respective affiliates, for which Estáter expects to be compensated.

The financial calculations contained in Estáter's financial analyses may not always result in an accurate sum due to rounding.

The following discussion is a summary of the financial analyses furnished by Estáter to Gafisa, but it does not purport to be a complete description of the financial analyses performed by Estáter or its presentation to Gafisa's board of directors. Considering the data below without considering the full narrative description of the financial analyses, including the methodologies and assumptions underlying the analyses, could create a misleading or incomplete view of Estáter's financial analyses. The following quantitative information, to the extent it is based on market data, is, except as otherwise indicated, based on market data as it existed at or prior to October 27, 2009, and is not necessarily indicative of current or future market conditions.

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Presentation of Financial Analyses

Estáter prepared financial analyses to estimate the economic value ranges of Gafisa and Tenda based on the methodologies that Estáter believes are the most frequently used for economic-financial valuations in the real estate sector. The main methodologies analyzed in the Estáter financial analyses were:

Market Price Metrics

- a. Weighted average – market price. Estáter analyzed the share prices of each of Gafisa and Tenda for the 30, 60, 90 and 120-day periods prior to the release of the Gafisa’s Material Fact related to the Restructuring dated as of October 21, 2009, and calculated the exchange ratio based on the volume-weighted average price per share of Gafisa and Tenda for these periods. This methodology resulted in an exchange ratio range of 0.188 to 0.194 shares of Gafisa per share of Tenda. Estáter also analyzed the average of the daily exchange ratio for shares of Gafisa and Tenda for the 90-day period prior to the release of the Material Fact related to the Restructuring dated as of October 21, 2009, which resulted in an exchange ratio of 0.189 shares of Gafisa per share of Tenda.
- b. Market Multiples. Estáter analyzed principal market multiples, including Average Enterprise Value/Net Revenues, Average Enterprise Value/EBITDA, Average P/E, and Price to Book Value, for a selected sample of comparable companies. Estáter considered Cyrela Brazil Realty S.A. Empreendimentos e Participações, or “Cyrela”, and Rossi Residencial S.A., or “Rossi”, as Gafisa’s comparable companies due to their diversified portfolio and their relevant size and liquidity. Estáter considered MRV Engenharia e Participações S.A., or “MRV”, as Tenda’s comparable company due to its focus on low-income housing and their relevant size and liquidity. These calculations resulted in an exchange ratio range based on 2009 multiples of 0.110 to 0.221 shares of Gafisa per share of Tenda and based on 2010 multiples of 0.110 to 0.221 shares of Gafisa per Tenda.
- c. Target price. Estáter calculated the exchange ratio based on the target prices of equity research analysts. Estáter analyzed equity research reports released within the period between August and October of 2009. Estáter calculated the exchange ratio based on the lower and higher target prices for Gafisa and Tenda in such period. The calculation resulted in an exchange ratio range of 0.191 to 0.214 shares of Gafisa per share of Tenda. The lower target prices were based on the reports of Goldman Sachs, in the case of Gafisa, and JP Morgan, in the case of Tenda. The higher target prices were based on the reports of JP Morgan and Santander, in the case of Gafisa, and Fator, in the case of Tenda.

Trading Multiples

Estáter also analyzed principal trading multiples, including Price to Book Value, or “P/BV”, and Price to Adjusted Book Value (“P/Adj BV”), for a selected sample of comparable companies. Estáter again considered Cyrela and Rossi as Gafisa’s comparable companies, and considered MRV and PDG Realty S.A. Empreendimentos e Participações, or PDG, as Tenda’s comparable company.

- a. Price to Book Value multiple. Estáter calculated the exchange ratio based on the P/BV of Gafisa and Tenda. The Book Value of Gafisa and Tenda was based on the earnings releases of the respective companies for the second quarter of 2009. This methodology resulted in an exchange ratio of 0.209 shares of Gafisa per share of Tenda.
- b. Price to Adjusted Book Value multiple. Estáter calculated the exchange ratio based on the P/Adj BV of the selected comparable companies for Gafisa and Tenda. Estáter calculated P/Adj BV multiples based on the share price of the comparable companies on October 27, 2009, and the most recent released number of shares excluding treasury shares of each comparable company. This methodology resulted in an exchange ratio range of 0.182 to

0.251 shares of Gafisa per share of Tenda.

Estáter did not use the discounted cash flow (“DCF”) methodology due to: (1) the real estate sector does not use DCF as a relevant valuation metric; (2) the difficult predictability of launches, level and velocity of financing transfers, among other factors, which significantly impacts a valuation based on DCF and results in unstable valuations; and (3) the scarce equity research coverage for Tenda.

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Selected Methodologies

Based on certain of the methodologies described above, Estáter determined an indicative exchange ratio (the “Indicative Exchange Ratio”). The Indicative Exchange Ratio was determined based on the assumptions and criteria described below, which were discussed with Gafisa. If any of the information or forecasts, or assumptions underlying such information or forecasts, relied upon by Estáter prove to be incorrect, incomplete or inaccurate, the conclusions of the financial analyses may be changed in a material manner. Estáter does not take any responsibility in relation to the Indicative Exchange Ratio to Gafisa and/or any third party.

Estáter’s initial conclusion resulted in an exchange ratio of 0.189 shares of Gafisa per share of Tenda, in accordance with the 17-page report filed as part of Exhibit 99.3 of the registration statement, of which this prospectus/information statement is a part. In reaching this initial conclusion, Estáter chose not to rely on any income statement-related metrics due to the (1) wide discrepancy in valuations, (2) different accounting methodologies, and (3) the lack of predictability of results for the companies in this sector. After discussing the methodologies to be used in determining the Indicative Exchange Ratio in conjunction with the Special Committee, Estáter elected to retain the following methodologies to render its final conclusion: (1) market price analyses for the 30, 60, 90 and 120-day periods prior to the release of the Material Fact related to the Restructuring dated as of October 21, 2009; (2) the target prices of equity research analysts; (3) P/BV; and (4) P/Adj BV. Estáter believes that the average of the lower and higher values of each of these exchange ratio ranges is an appropriate methodology to determine the Indicative Exchange Ratio.

As a result of the above and based on the assumptions and criteria described in more detail in the presentation of financial analyses, Estáter determined that the Indicative Exchange Ratio was 0.192 to 0.217 shares of Gafisa per share of Tenda, with the middle of the Indicative Range Ratio at 0.205 shares of Gafisa per share of Tenda.

Valuation Report of Rothschild

The board of directors of Gafisa retained Rothschild as its financial advisor to perform valuation analyses in connection with the Restructuring. Rothschild rendered a valuation report for the exclusive use of the Board of Directors of Gafisa (the “Rothschild Valuation”).

Rothschild’s valuation report should not be relied upon for any other purpose and does not constitute a fairness opinion by Rothschild. Rothschild provided its valuation report for the information and assistance of the Boards of Directors of Gafisa in connection with its consideration of the merger of shares. Rothschild’s valuation report was not intended to be and does not constitute a recommendation to any of Gafisa, Tenda or their respective shareholders, nor does it constitute a recommendation to any shareholder as to any matters relating to the merger of shares.

The full text of Rothschild’s valuation report, which sets forth the assumptions made, general procedures followed, matters considered and limitations on the review undertaken, is filed as an exhibit of the registration statement of which this preliminary prospectus/information statement is a part. You can obtain a copy of the valuation report as described below in “Part Seven: Additional Information for Shareholders—Where You Can Find More Information”. You are urged to read the Rothschild valuation report carefully and in its entirety.

In order to prepare the valuation, as instructed by Gafisa, Rothschild based its analysis exclusively in information publicly available as of October 21, 2009. Therefore, Rothschild, among other things, (1) reviewed certain financial and commercial information publicly available regarding the Restructuring; (2) reviewed certain audited financial statements, publicly available, of Gafisa, Tenda and other comparable companies in the real estate sector operating in Brazil (“Sector Companies”); (3) analyzed the share price of Gafisa and Tenda in the market and (4) analyzed comparable valuation metrics of Gafisa, Tenda and the Sector Companies.

For purposes of preparing the Rothschild Valuation, Rothschild did not undertake to perform an independent verification of any financial, legal, commercial or other information used, reviewed or considered by Rothschild for this work, and assumed and trusted, with Gafisa's consent and without any independent investigations, the accuracy, content, truthfulness, consistency, completeness, sufficiency and integrality of the financial, accounting, legal and

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tax information publicly available analyzed by Rothschild. In this sense, Rothschild based its valuation on such information, considering such information exact and complete in all its material aspects. Rothschild has also assumed that, according to Gafisa's statement, no relevant changes have occurred since the base date of the Rothschild Valuation in connection with the assets, financial condition, result of the Restructurings, business or perspectives of Gafisa and Tenda and in this extent no material adverse effects have occurred with respect to Gafisa's or Tenda's business, financial and assets. Rothschild did not and will not assume herein any responsibility for the independent verification of said information or for conducting an independent verification or appraisal of any of the assets or liabilities (contingent or otherwise) of Gafisa and Tenda. As a result, Rothschild does not assume any responsibility related to the accuracy, truthfulness, integrality, consistency and sufficiency of the information which Rothschild based the Rothschild Valuation upon. Moreover, Rothschild has not undertaken to conduct, and did not in fact conducted, any physical inspection of the properties, assets or premises of Gafisa and Tenda.

The Rothschild Valuation is based on market, economic, monetary and other effective conditions existing as of the date of release of the Material Fact concerning the Restructuring and on other publicly available information up to date, so that it is valid exclusively on the date it was issued, since future events and other developments may affect it. Therefore, although facts and events following the date of Material Fact may affect the Rothschild Valuation, Rothschild does not undertake to update, review or revoke it in view of any later developments or for any other reason. Neither Rothschild, nor any of its affiliates and representatives, undertake any responsibility or liability regarding these analysis. In addition, the results specified in the Rothschild Valuation do not represent any opinion with respect to the value in which Gafisa and Tenda should trade.

With respect to the preparation of the Rothschild Valuation, Gafisa and its Board of Directors have not authorized Rothschild to solicit, nor has Rothschild solicited, any indication of interest from third parties to acquire, in whole or in part, the shares of any of Gafisa and Tenda. Accordingly, the results contained in the Rothschild Valuation do not necessarily correspond to, and should not be construed as representative of, the prices at which Gafisa and Tenda could be sold to a third party on the date hereof or in the future.

The preparation process of a financial analysis is a complex process involving several definitions of the most appropriate and relevant methods for its performance and the application of such methods to particular circumstances, and therefore, a financial analysis, should not be the subject matter of a partial analysis. Accordingly, Rothschild did not attribute any subjective value to any particular factor considered by it. To arrive at the conclusions presented in the Rothschild Valuation, Rothschild followed a qualitative line of reasoning for the analysis and factors taken into consideration. Rothschild's conclusion was based on the results of the complete analysis performed and evaluated as a whole, and this conclusion was not based solely on or related to any specific factors or methods involved in its analysis. Rothschild feels that its analysis should be considered in its entirety and therefore if parts of this analysis and specific factors are selected without considering the full context of the analysis and its conclusions, this can result in an incomplete understanding of the processes used to reach said conclusions. The results presented herein refer solely to the Restructuring and do not extend to any other present or future matters or Restructurings regarding Gafisa and Tenda, the economic group to which they belong to or the sector in which they operate.

Rothschild and its affiliates are constantly involved in rendering of financial analysis with respect to companies and their securities in connection with mergers and acquisitions, negotiated subscriptions, public biddings, secondary distributions of bonds, whether or not listed on stock exchanges, placement of private bonds and other Restructurings, as well as with other Restructurings involving estate and corporate matters. Rothschild has been engaged by Gafisa and will receive a fee upon delivery of the Rothschild Valuation regardless of the successful conclusion or not of the Restructuring. In addition, Gafisa has undertaken to reimburse for Rothschild's out-of-pocket expenses as well as to indemnify Rothschild due to certain obligations which may arise in connection with its engagement. Moreover, Rothschild has not been requested and has not rendered any advice regarding the structure, the price negotiations nor

any other aspects of the Restructuring, neither has Rothschild rendered other services apart from the delivery of this Rothschild Valuation.

Rothschild confirms that it has no interest, whether direct or indirect, in Gafisa and Tenda or in the Restructuring, and to the best of its knowledge there are no other relevant circumstances that can typify a conflict of interest regarding Rothschild's involvement in the Restructuring. No further direction, limitation or difficulty was

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imposed on Rothschild by the controlling shareholders of Gafisa or their officers, nor were any other acts performed by them, which could in any way have affected the access, use or knowledge on Rothschild's part of any information, assets, documents or work methodologies that are relevant for the quality of the conclusions Rothschild has expressed in the Rothschild Valuation.

You will also note that Rothschild is not an accounting firm and did not render accounting or auditing services in connection with this Restructuring, though Rothschild has used in its methodology some accounting analysis and principles. In arriving at the Rothschild Valuation, Rothschild did not take into account nor did evaluate (1) the tax effects arising from the Restructuring; (2) the impact of any commissions or expenses which may result from closing of the Restructuring; (3) the impact of potential synergies resulting from the Restructuring; (4) the impact of eventual contingencies or losses of any kind of Gafisa or Tenda, which were not publicly available by the date of the Material Fact; and (5) the terms of the merger of shares of Tenda. Furthermore, the financial calculations contained in the Rothschild Valuation may not always result in a precise sum due to rounding.

Rothschild did not analyze the Restructuring from a legal or any other standpoint and, therefore, Rothschild is not responsible (either by force of an agreement, civil liability provisions or otherwise) for such analysis.

The Rothschild Valuation is for the exclusive use of the board of directors of Gafisa in considering the Restructuring, as detailed above, and shall not be used for any other purposes, including but not limited to capital formation, nor shall it grant any rights or remedies to the Boards of Directors of Gafisa and Tenda or to any other shareholder, securities holder or creditor of Gafisa and Tenda. The Rothschild Valuation is not nor shall it be used as a recommendation to, as an opinion for, or as an advice to the shareholders of Gafisa or Tenda in relation to the Restructuring. All shareholders shall conduct their own analysis of the Restructuring, and such analysis shall be based on their own financial, tax and legal advisors.

The Rothschild Valuation is exclusively addressed to Gafisa and does not evaluate the underlying business decision by Gafisa to engage in the Restructuring and does not constitute a recommendation to any of Gafisa and/or the holders of the respective Gafisa shares (including, but not limited to, as to how any such holder shall exercise its rights to vote or any other rights with respect thereto). Rothschild reserves the right to refuse any solicitation for presenting the Rothschild Valuation to third persons other than Gafisa's officers and members of Board of Directors.

The following discussion is a summary of the material financial analysis furnished by Rothschild to the Board of Directors of Gafisa, but it does not purport to be a complete description of the analysis performed by Rothschild or its presentation to the Board of Directors of Gafisa. The summary includes information presented in tabular format. In order to fully understand the financial analysis used by Rothschild, the table must be read together with the text of the summary. The table alone does not constitute a complete description of the financial analysis. Considering the data below without considering the full narrative description of the financial analysis, including the methodologies and assumptions underlying the analysis, could create a misleading or incomplete view of Rothschild's financial analysis. The following quantitative information based on market data, is, except as otherwise indicated, based on market data as it existed at or prior to October 21, 2009 and is not necessarily indicative of current or future market conditions.

Summary methodology

Since the analysis was based on publicly available information, Rothschild based the Rothschild Valuation in two sets of methodologies:

Share price performance. Rothschild analyzed the share price of Gafisa and Tenda over the last 120 trading days up to October 21, 2009, calculating the market value of Gafisa and Tenda (on a fully diluted basis) based on the observed

average stock prices in different periods within the last 120 trading days until the date of the Material Fact. Rothschild then calculated the exchange ratio between Gafisa and Tenda's shares.

Real Estate sector multiples analysis. Rothschild performed an analysis of the value of Gafisa and Tenda based on multiples derived from the analysis of Sector Companies. This analysis involved the following steps: (1) identify listed companies in Gafisa and Tenda's market segment with relevant size and liquidity; (2) calculate the

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trading multiples of such Sector Companies based on publicly available information; (3) evaluate the consistent multiples for Gafisa and Tenda's market value calculations; and (4) calculate the exchange ratio between Gafisa and Tenda's stock through these multiples.

The selection of Sector Companies was based on relevant size and liquidity. Rothschild based its analysis of comparable companies in the ones which presented a market value above R\$1.0 billion as of October 21, 2009. The Sector Companies were then separated in two market segments: (1) mid/high income and (2) low income.

The Sector Companies selected for the analysis of the mid/high income segment were: Cyrela, Rossi, Brookfield Incorporações S.A., or "Brookfield", Tecnisa S.A., or "Tecnisa", Even Consultora e Incorporadora S.A., or "Even", and EZ Tec Empreendimentos e Participações, S.A., or "EZTec". The companies selected for the analysis of the low income segment were: MRV, PDG Realty S.A., or "PDG" and Tenda. Gafisa was not classified in neither group as after the merger of Tenda and FIT, Gafisa started to have relevant exposure to both segments.

Rothschild did not include multiples based on income statement figures (e.g.: revenues, EBITDA, net income) since Tenda went through a restructuring during the last twelve months that does not allow for a comparison of the figures with other Sector Companies.

The multiples calculated in the analysis were: (1) Price to book value; (2) price to adjusted book value; and (3) price to Net Asset Value ("NAV"). The analysis of selected trading multiples of comparable companies in the sector was executed in different time periods within the last 120 trading days before the date of the material fact.

Exchange ratios analysis

The results of Rothschild's analysis are set forth in the following table:

Methodology	Exchange ratio (Gafisa shares per one Tenda share)	
	Minimum	Maximum
Share price (based on average daily trading price)	0.188	0.202
Share price (based on weighted average trading price)	0.189	0.210
Price to NAV multiple	0.198	0.212
Price to adjusted book value multiple	0.212	0.226
Price to book value multiple	0.242	0.259

Valuation Reports of APSIS

AP SIS Consultoria Empresarial Ltda. has been engaged by Tenda to prepare the:

1. Net equity report of Gafisa and Tenda for purposes of Article 264 of Brazilian Law No. 6,404/76, which is the Brazilian law that requires an appraisal of the net worth of the Companies at market prices as of a reference date and disclosure to shareholders of the outcome of that appraisal so that shareholders have an independent parameter against which to judge the Exchange Ratio and so that, for purposes of determining the value of a shareholder's withdrawal rights, this exchange ratio can be compared to the Exchange Ratio proposed in the Restructuring. According to the net worth appraisal of APSIS, the exchange ratio of Tenda shares for Gafisa shares, determined on this basis would be 0.186199 shares of Gafisa for each share of Tenda.

APSYS Consultoria Empresarial Ltda. has also been engaged by Gafisa to determine the:

2. Book value report of Tenda for purposes of Article 8 of Brazilian Law No. 6,404/76, which is the Brazilian law that requires an appraisal of the book value of the shares of Tenda used to determine the capital increase of the Gafisa. APSIS concluded that the indicative value, for this purposes, of one Tenda share is R\$2.80 See “Part Five—The Restructuring—Withdrawal Rights.”

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The valuation reports are subject to the considerations and limitations set forth in the reports. The full valuation reports for each Company are filed as exhibits to the registration statement on Form F-4 of which this preliminary prospectus/information statement is a part. Copies of these exhibits may be obtained as described in “Part Seven: Additional Information for Shareholders—Where You Can Find More Information.” The description of the APSIS valuation reports set forth below is qualified in its entirety by reference to the full text of the reports. You are urged to read the APSIS valuation report and consider it carefully.

Valuation report regarding the market value of the net equity of the Companies

In preparing its valuation reports, APSIS:

read the balance sheets as of September 30, 2009 furnished by the Companies;

- interviewed management of the Companies and reviewed documentation furnished by those companies with respect to the aging of accounts receivable and accounts payable, credit controls, derivatives with respect to indebtedness and other matters;
- analyzed each asset and liability account on the balance sheets of the Companies and, based on that analysis, adjusted each account to market value;
- calculated the tax effects of those adjustments that represented a capital gain or loss that would be deductible for tax purposes; and
- based on those adjustments and calculations, calculated the market value of the net equity of the Companies.

In adjusting the asset and liability accounts of each company to market value, APSIS used the following methodology:

- for fixed assets, APSIS generally obtained records from each company regarding its fixed assets, calculated the estimated replacement value of the assets, estimated the useful lives of the assets and used these estimates to calculate the market value of the assets, except for certain assets of low economic value, which were valued based on their book values;
 - for most other tangible assets and liabilities (pursuant to Brazilian law, tangibles assets and liabilities considered to be immaterial are not required to be valued), APSIS either:
 - determined the aging of the account from information provided by the applicable company and calculated the present value of the account using a discount rate equivalent to the cost of capital of each of the companies, adjusted for the relative inflation rates in Brazil; or
 - where applicable, determined that the book value approximated the market value; and
- for the intangible assets (in this case, exclusively Gafisa and Tenda trademarks), APSIS estimated a hypothetical expense the Companies would have to pay in royalties for the utilization of third-parties’ trademarks, calculated the present value, using a discount rate equivalent to the cost of capital of each of the Companies, of the incremental cash flow after taxes the Companies would save from not paying such royalties and used these estimated to calculate the market value of the assets; and
-

for the investments of Gafisa and Tenda in their operating subsidiaries, APSIS calculated the net equity of those subsidiaries based on balance sheets for those subsidiaries as of September 30, 2009 and adjusted accordingly the amounts recorded as equity investments in those subsidiaries by Gafisa and Tenda.

In rendering its reports, APSIS relied exclusively on the market value of (i) tangible assets, (ii) tangible liabilities and (iii) trademarks and did not assess the market value of intangible assets (excluding trademarks). In

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addition, APSIS did not assess the validity of any liens or encumbrances on the companies' assets or take any such liens and encumbrances into consideration in rendering its reports.

Based on these assumptions and qualifications, APSIS concluded that the market value of the net equity per share of each of the companies as of September 30, 2009 was as follows:

Company	Market Value of Net Equity Per Shares as of September 30, 2009 (in reais)
Gafisa	16.315994
Tenda	3.038015

If the exchange ratio used to determine the shares to be received by shareholders of Tenda in the proposed transaction had been calculated solely based upon the market value of the net equity of the companies and their respective number of outstanding shares, as calculated by APSIS, the exchange ratio would have been as follows:

Company	Hypothetical Exchange Ratio If Such Ratio Had Been Calculated Using the Market Value of Net Equity of Companies as of September 30, 2009 (in reais)
Tenda per Gafisa's shares	0.186199

Valuation report regarding the book value of the shares of Tenda used to determine the capital increase of the merged companies

APSYS' valuation reports were prepared for the exclusive use of the Board of Directors of Gafisa in connection with its analysis of the proposed Restructuring, as described further below, and should not be used for any other purposes, including, without limitation, to the formation of capital of Gafisa under the terms of Brazilian law, including, but not limited to, Article 8 of Brazilian Law No. 6,404/76.

The valuation reports were exclusively addressed to the Board of Directors of Gafisa and do not address the underlying business decision by the Companies to engage in the Restructuring and do not constitute a recommendation to any of the Companies and/or their respective shareholders (including, but not limited to, as to whether any shareholder should vote in favor of the Restructuring or exercise any withdrawal rights or other rights with respect to the Restructuring).

In rendering its valuation reports regarding book value, APSIS:

- reviewed certain financial analyses and forecasts for Tenda prepared and approved by the senior management Tenda;
- reviewed financial statements of Tenda for the period ended September 30, 2009; and
- reviewed certain other financial information with respect to each of the Companies, including, but not limited to, the cash and bank balances, loans and other debt obligations and hedging and contingencies provisions of each as of September 30, 2009.

APSYS also held discussions with members of the senior management of Tenda with respect to their assessment of the past and current business operations, financial condition and prospects of Tenda. The valuation analyses also take into consideration the distribution of interest on net equity, as well as the payment of dividends as anticipated by the Board of Directors of Tenda.

In preparing its valuation analyses, APSIS assumed and relied, with the express consent of the Companies and without independent verification, on the accuracy, content, truthfulness, consistency, completeness, sufficiency and integrity of the financial, accounting, legal, tax and other information reviewed by or discussed with it, and APSIS

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did not assume any responsibility to independently verify any of the information or to make an independent verification or appraisal of any of the assets or liabilities (contingent or otherwise) of the Companies, nor did APSIS examine the solvency or fair value of the Companies under any laws concerning bankruptcy, insolvency or similar matters. To this effect, APSIS assumed no responsibility or liability with respect to the accuracy, truthfulness, integrity, consistency or sufficiency of such information, for which the respective Companies are solely and exclusively responsible. In addition, APSIS did not assume any obligation to conduct, and did not conduct, any physical inspection of the properties or facilities of the Companies. With the consent of the Companies, APSIS assumed that the financial analyses and forecasts prepared by the senior management of each of the Companies, as approved by the management of each, were reasonably prepared on a basis reflecting the best currently available estimates and judgments of each of the Companies.

APSYS' valuation analyses were prepared based on the above mentioned methodologies. The valuation analyses and their results do not purport to reflect the prices at which any of the Companies or its respective securities could be sold, nor do they take into account any element of value that may arise from the accomplishment or expectation of Restructuring. APSIS is not an accounting firm and did not provide accounting or audit services in connection with the valuation reports. Valuation analyses are based upon (1) the book value of Companies' assets and liabilities and (2) the estimated market value of Companies' assets and liabilities, considering, but not limited to, replacement costs, current realization value, assets' useful lives and accounts' aging.

APSYS' valuation analyses are necessarily based on book and estimated market value as in effect on, and the information made available to APSIS as of November 5, 2009, the date of the valuation reports, reflecting Companies' financial statements as of September 30, 2009. As a result, the valuation analyses are valid exclusively as of that date, as subsequent events and developments may affect the conclusions reached in the reports. APSIS did not assume any obligation to update, review, revise or revoke the valuation analyses as a result of any subsequent event or development. With respect to the valuation analyses, the Companies and their boards of directors did not authorize APSIS to solicit, nor did APSIS solicit, any indication of interest from third parties to acquire, in whole or in part, any of the Companies' shares. As a result, the results determined in the valuation analyses do not necessarily correspond to, and should not be construed as representative of, the prices at which any of the Companies could be sold in a third-party acquisition transaction, at which their respective shares or, where applicable, ADSs traded on the date of the valuation reports or trade at any subsequent time, or at which the shares or ADSs of the Companies will trade after the Restructuring.

In addition, the valuation analyses (1) treat the Companies as stand-alone operations, and the analyses and results of the valuation analyses therefore do not include any operational, tax or other benefits or losses, or synergies, incremental value and/or costs for the Companies, if any, which may arise from the consummation of the proposed mergers; and (2) do not address the treatment of the different classes of shares of the Companies, and any adjustments intended to offset, or that may reflect, any specific rights associated with any specific class of shares of the Companies.

APSYS did not take into account (1) the tax consequences of the Restructuring for the holders of the Companies' shares or ADSs, as the case may be; and (2) the impact of any fees and expenses that may result from the consummation of the Restructuring, including, but not limited to, those related to any financial, accounting or legal services that may be charged to the holders of shares of the Companies. In addition, pursuant to applicable laws and regulations, APSIS excluded the tax-related effects associated with the future use by the Companies of the non-amortized goodwill arising from the purchase of shares of Gafisa and Tenda. The financial calculations contained in the valuation analyses may not always result in a precise sum due to rounding.

Other Information

In preparing its reports, APSIS relied upon the truthfulness, completeness and accuracy of the information obtained from the Companies without independent verification.

APSYS did not conduct any general legal, accounting or other due diligence investigation in connection with the preparation of the reports. APSIS did evaluate the future profitability of the Companies, but did not independently verify any of the factors used in calculating the cost of capital of each of the Companies in order to calculate the

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present value of certain assets and liabilities. In addition, the valuation reports delivered by APSIS do not constitute an audit report on the financial statements used in preparing those reports.

Neither the independent public accountants of the Companies, nor any other independent accountants, have compiled, examined or performed any procedures with respect to the prospective financial information used to prepare the valuation reports, nor have they expressed any opinion or any other form of assurance on such information or its achievability, and assume no responsibility for, and disclaim any association with, this prospective financial information.

The APSIS valuation reports do not address the underlying business decision by the Companies to engage in the proposed Restructuring and do not constitute a recommendation to the Companies, or their respective shareholders with respect to the transaction.

APSYS provides valuation services to several large real estate companies and has over 28 years of experience in assisting major companies in Brazil in several industries. APSIS was selected to prepare the valuation reports based on its experience in preparing such reports and other factors. APSIS will be paid a fee by the Companies, which have agreed to reimburse APSIS' expenses.

Mailing of Preliminary Prospectus/Information Statement

Tenda will mail this prospectus information statement to record holders of common shares of Tenda who are residents of the United States and whose names appear on Tenda's shareholder lists. Gafisa will mail or otherwise distribute this prospectus/information statement to record holders of Gafisa shares who are residents of the United States and Gafisa will arrange for the distribution of this prospectus to Gafisa ADS holders. If you hold common shares of Tenda, you are receiving this prospectus/information statement because Gafisa may be deemed to be offering you securities for purposes of the U.S. Securities Act of 1933, as amended.

Brokerage Commissions

You do not have to pay any brokerage commissions in connection with the exchange of your Tenda shares for Gafisa shares pursuant to the Restructuring if your shares of Tenda are registered in your name. If your securities are held through a bank or broker or a custodian linked to a stock exchange, you should consult with them as to whether or not they charge any transaction fee or service charges in connection with the Restructuring. In addition, if you are not a resident of Brazil, you may be required to pay certain fees and expenses in order to comply with the applicable foreign investment regime in Brazil as described above under "Part Two – Summary –Terms of the Restructuring."

Conversion of Gafisa Common Shares into Gafisa ADSs

Holders of common shares of Tenda who receive common shares of Gafisa in connection with the Restructuring may subsequently choose to hold Gafisa ADSs instead of Gafisa shares. If a holder of Gafisa shares (or such person's broker) deposits Gafisa shares with the custodian appointed under the deposit agreement, the depositary bank may create ADSs on such holder's behalf. The depositary bank will deliver these ADSs to the person indicated by the holder of Gafisa shares only after such holder pays any applicable issuance fees and any charges and taxes payable for the transfer of the Gafisa shares to the custodian. A holder's ability to deposit Gafisa shares and receive ADSs may be limited by U.S. and Brazilian legal considerations applicable at the time of deposit.

The issuance of ADSs may be delayed until the depositary bank or the custodian receives confirmation that all required approvals have been given and that the Gafisa shares have been duly transferred to the custodian. The

depository bank will only issue ADSs in whole numbers.

When the holder of Gafisa shares makes a deposit of shares, such holder will be responsible for transferring good and valid title to the depository bank. As such, the holder will be deemed to represent and warrant that:

- the Gafisa shares are duly authorized, validly issued, fully paid, non-assessable and legally obtained;

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- all preemptive (and similar rights, if any, with respect to such Gafisa shares have been validly waived or exercised;
 - the holder of Gafisa shares is duly authorized to deposit the shares;
- the Gafisa shares presented for deposit are free and clear of any lien, encumbrance, security interest, charge, mortgage or adverse claim, and are not, and the ADSs issuable upon such deposit will not be, “restricted securities” (as defined in the deposit agreement); and
 - the Gafisa shares presented for deposit have not been stripped of any rights or entitlements.

If any of the representations or warranties are incorrect in any way, Gafisa and the depositary bank may, at such holder’s cost and expense, take any and all actions necessary to correct the consequences of the misrepresentations. If a holder of Gafisa shares converts the shares into ADSs, such person will become a party to the deposit agreement and therefore will be bound to its terms and to the terms of any ADR that represents such person’s ADSs. For a detailed description of Gafisa ADSs and the respective rights of Gafisa ADS holders, please refer to Gafisa’s depositary agreement which is incorporated by reference herein.

Accounting Treatment of the Restructuring

Under Brazilian GAAP, the accounting principles used to prepare Gafisa’s consolidated financial statements, the Restructuring is expected to be accounted for by the book value of the shares exchanged.

Under U.S. GAAP, the merger of shares will be accounted for as equity transactions in accordance with Statement of Financial Accounting Standards (SFAS) No. 160, “Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51.” This standard requires that the carrying amount of noncontrolling interests (formerly referred to as “minority interests”) be adjusted to reflect the change in our ownership interest in the subsidiary. Any difference between book value of the consideration received or paid and the amount by which the noncontrolling interests is adjusted shall be recognized in equity attributable to the parent.

Certain Information on the Parent Companies of Gafisa and Tenda

The following chart shows the simplified corporate structure of Gafisa and Tenda as of September 30, 2009:

Management of Gafisa

A description of Gafisa’s management is set forth below.

Board of directors

Our company is managed by a board of directors and a board of executive officers. Our shareholders elect the members of the board of directors. The board of directors must have between five and seven members, each serving

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a two-year term. The board currently consists of six members. The terms of the current members of the board of directors will expire in the annual general shareholders' meeting to take place in 2010. Our board of directors meets at least once every quarter and at any other times when a meeting is called by its chairman or by at least two other members. The decisions of our board of directors are taken by the majority vote of its members.

The following are the current members of our board of directors and their respective positions.

Name	Position	Date Elected
Gary R. Garrabrant	Chairman	April 4, 2008
Caio Racy Mattar	Director	April 4, 2008
Richard L. Huber	Director	April 4, 2008
Thomas J. McDonald	Director	April 4, 2008
Gerald Dinu Reiss	Director	April 14, 2008
Jose Ecio Pereira da Costa Junior	Director	April 30, 2008

None of our directors is entitled to any severance compensation in the event of dismissal from office, except for unpaid compensation related to prior years. Our directors are not subject to mandatory retirement due to age.

The following is a summary of the business experience and principal outside business interests of the current members of our board of directors.

Gary R. Garrabrant. Mr. Garrabrant is the chief executive officer and co-founder of Equity International and executive vice president of Equity Group Investments, LLC (EGI), the privately held investment company founded and led by Sam Zell. Mr. Garrabrant joined EGI in 1996 and founded Equity International with Mr. Zell in 1999. Mr. Garrabrant is a director of Equity International, and is the former vice chairman and director of Homex and a former director of NH Hoteles (MSE:NHH). Previously, Mr. Garrabrant was involved in the creation of Capital Trust (NYSE:CT) where he served as vice chairman and director, and in the formation of Equity Office Properties Trust. Prior to joining EGI, he co-founded Genesis Realty Capital Management and was a managing director in the real estate investment banking division of Chemical Bank and in a similar role with The Bankers Trust Company. Mr. Garrabrant is a member of the University of Notre Dame's Mendoza College of Business Advisory Council and the Real Estate Advisory Board at Cambridge University. Mr. Garrabrant holds a bachelor's degree in finance from the University of Notre Dame and completed the Dartmouth Institute at Dartmouth College. He is currently the chairman of our board of directors, and his current term commenced on April 4, 2008. He is also a member of the Investment Committee and Compensation Committee. His business address is Two North Riverside Plaza, Suite 1500, Chicago, Illinois, 60606, United States. Mr. Garrabrant owns, directly or indirectly, common shares of both Gafisa and Tenda and has an interest as a shareholder of both Companies. Mr. Garrabrant's ownership interest in the two Companies currently is not equal and his respective ownership interests in each of the Companies may change prior to completion of the Restructuring.

Caio Racy Mattar. Mr. Mattar is currently the investment and construction officer of Companhia Brasileira de Distribuição (CBD– Pão de Açúcar Group). He is also a member of the board of directors of Sendas Distribuidora S.A. and Paramount Têxteis Indústrias e Comércio S.A. Mr. Mattar holds a bachelor's degree in civil engineering and a

master's degree in business administration from the London Business School. He is currently a member of our board of directors, and his current term commenced on April 4, 2008. He is also a member of the Compensation Committee and Nomination and Corporate Governance Committee. His business address is Av. Nações Unidas No. 8,501, 19th floor 05425-070 – São Paulo, SP – Brazil.

Richard L. Huber. Mr. Huber is an investor in different companies from various segments, especially in South America. He is currently the chairman of Antarctic Shipping, a Chilean company that operates maritime cruises in the Antarctic, and a director of, and an investor in, Viña San Rafael in Chile, Covanta Energy Corporation, American Commercial Barge Line, and other companies in the United States. Mr. Huber holds a bachelor's degree in chemistry from Harvard University. He started his career as a trainee at First National Bank in 1959. He has worked for more than 40 years at Aetna Inc. in its financial area and as its chief executive officer and chairman, and

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left Aetna Inc. in 2000. He was also a member of the board of directors of many United States and Latin American companies. He is currently a member of our board of directors, and his current term commenced on April 4, 2008. He is also member of the Audit Committee and the Nomination and Corporate Governance Committee. His business address is 139 W. 78th Street, 10024, New York, New York, United States.

Thomas J. McDonald. Mr. McDonald is chief strategic officer of Equity International. Mr. McDonald has been associated with the Company since its inception in 1999. He is a director of several of Equity International's portfolio companies, including Gafisa (NYSE:GFA, BZ:GFSA3), Tenda (BZ:TEND3), BR Malls (BZ:BRML3), and AGV Logística. Prior to Equity International, Mr. McDonald was with Anixter International, a global provider of network infrastructure solutions and services. Prior to joining Anixter in 1992, Mr. McDonald was based in Mexico City with Quadrum S.A. de C.V., a Latin American finance company. Mr. McDonald holds a bachelor's degree in international relations and Spanish from the University of Notre Dame and a master's degree in business administration from the University of Chicago's Graduate School of Business. He is currently a member of our board of directors, and his current term commenced on April 4, 2008. He is also member of the Investment Committee, the Compensation Committee and the Nomination and Corporate Governance Committee. His business address is Two North Riverside Plaza, Suite 1500, Chicago, Illinois, 60606, United States. Mr. McDonald is also a member of Tenda's board of directors as described below. Mr. McDonald owns, directly or indirectly, common shares of both Gafisa and Tenda and has an interest as a shareholder of both Companies. Mr. McDonald's ownership interest in the two Companies currently is not equal and his respective ownership interests in each of the Companies may change prior to completion of the Restructuring.

Gerald Dinu Reiss. Mr. Reiss is the founder and the officer of the business consulting firm Reiss & Castanheira Consultoria e Empreendimentos Ltda. since 1987. He was the Planning and Controlling Officer of Grupo Ultra from 1980 to 1986 and member of its Executive Committee as of 1984. Professor of Business Planning of Escola de Administração de Empresas de São Paulo at Fundação Getulio Vargas from 1974 to 1986. Mr. Reiss was also a member of the board of directors of various Brazilian companies, as CAEMI, Petrobrás S.A., Petrobrás Distribuidora S.A, COMERC and Grupo Pão de Açúcar. Mr. Reiss holds a bachelor's degree in electric engineering from Escola Politécnica da Universidade de São Paulo and a Ph.D in Business Administration from California University, Berkeley, USA. He is currently a member of our board of directors, and his current term commenced on April 14, 2008. He is also member of the Audit Committee. His business address is Rua Cordeiro Galvão, 301, 05450-020 – São Paulo, SP – Brazil.

José Ecio Pereira da Costa Junior. Mr. Pereira is currently head of the Administrative Council of IBEF – PR Instituto Brasileiro dos Executivos de Finanças do Paraná. He started his auditing career in 1974 and became in 1986 partner of Arthur Andersen & Co. In June 2002 he was admitted as an audit partner at Deloitte Touche Tohmatsu in Brazil. Mr. Pereira is also the founder of the business consulting firm JEPereira Consultoria em Gestão de Negócios. Mr. Pereira holds a bachelor's degree in business administration from Fundação Getulio Vargas and a bachelor's degree in accounting from Faculdade São Judas Tadeu. He is currently a member of our board of directors and the chairman of our Audit Committee, and his current term commenced on April 30, 2009. His business address is Av. República Argentina, 665, No. 906/907, 80240-210 – Curitiba, PR – Brazil.

Board of Executive Officers

The members of our board of officers are our legal representatives and are primarily responsible for managing our day-to-day operations and implementing the general policies and guidelines set forth in our shareholders' general meetings and by our board of directors. Our bylaws require that our board of officers be composed of at least two members and a maximum of eight members. The members of our board of officers are appointed by our board of directors for three-year terms, and may be reelected or removed by our board of directors at any time. Our bylaws and

our board of directors determine the role of our executive officers.

The following are the current executive officers and their respective positions.

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Name	Position	Date Elected
Wilson Amaral de Oliveira	Chief Executive Officer	December 22, 2006
Alceu Duilio Calciolari	Chief Financial Officer and Investor Relations Officer	December 22, 2006
Antonio Carlos Ferreira Rosa	Officer	December 22, 2006
Mario Rocha Nesto	Officer	December 22, 2006
Odair Garcia Senra	Officer	December 22, 2006

None of our executive officers is entitled to any severance compensation in the event of dismissal from office, except the unpaid portions related to prior years. The business address of each of our executive officers is Av. Nações Unidas No. 8,501, 19th floor, 05425-070 - São Paulo, SP – Brazil.

The following is a summary of the business experience and principal outside business interests of the current members of our board of executive officers.

Wilson Amaral de Oliveira. Mr. Amaral is currently our chief executive officer, and his current term commenced in December 2006, and he is the president of the board of directors of Construtora Tenda S.A. He holds a bachelor's degree in business administration from Fundação Getulio Vargas and a marketing certificate from ESPM. Previously, he was a member of the board of directors and officer of Playcenter S.A., a member of the board of officers of Hopi Hari S.A. and of the fiscal council of Lojas Americanas S.A., an officer of Artex Ltda., as well as sales and marketing officer of Fundação Tupy S.A., Tupy Tubos e Conexões Ltda. and CLC Alimentos Ltda. He was also a member of the executive board of directors of Americanas.com S.A., Kuala Ltda. (successor of Artex Ltda.), Toalia S.A. and ABC Supermercados S.A. Mr. Amaral was also the managing partner of Finexia, country manager of DHL Worldwide Express do Brasil Ltda. and managing director of Tupi Perfis S.A.

Alceu Duilio Calciolari. Mr. Calciolari is currently our chief financial officer and investor relations officer, and his current term commenced in December 2006 and he is the vice president of the board of directors of Construtora Tenda S.A. He holds a bachelor's degree in business administration from Faculdades Metropolitanas Unidas and a master's degree in controllership from Pontifícia Universidade de São Paulo. Mr. Calciolari started his career as a trainee at ABN AMRO Real S.A. in 1978 and worked as an auditor, from 1983 to 1996, at Arthur Andersen LLP. He was also chief finance officer at Tupy S.A., from 1996 to 1998, and ALL—America Latina Logística S.A., from 1998 to 2000. Mr. Calciolari has been our chief financial officer since 2000.

Antônio Carlos Ferreira Rosa. Mr. Rosa is currently our executive officer responsible for real estate developments, and his current term commenced in December 2006. He holds a bachelor's degree in civil engineering from Universidade de São Paulo. He joined Gafisa in 1995 as an intern, holding several positions, including construction manager and development manager.

Mário Rocha Neto. Mr. Rocha Neto is currently our operations executive officer, and his current term commenced in December 2006. He holds a bachelor's degree in civil engineering from the Polytechnical School of the Universidade de São Paulo. Mr. Rocha Neto joined the former Gomes de Almeida in 1978 as an intern. He was also a member of the management of Y. Takaoka Empreendimentos S.A. and, from 2003 to 2004, a member of the São Paulo Construction Union.

Odair Garcia Senra. Mr. Garcia Senra is currently our executive officer responsible for institutional relations, and his current term commenced in December 2006. He holds a bachelor's degree in civil engineering from the civil engineering school of Mauá. Mr. Garcia Senra joined the former Gomes de Almeida in 1970 as an intern, and he has worked as a construction engineer, a construction manager and a construction officer. He was also a professor at the Civil Engineering School of Mauá in 1972, and officer of Secovi—Sindicato de Compra e Venda de Imóveis in São Paulo.

Compensation

Under Brazilian corporate law, the company's shareholders are responsible for establishing the aggregate or individual amount paid to members of the board of directors, the board of officers and the members of the fiscal

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council, when installed. Once the shareholders establish an aggregate amount of compensation, the members of the board of directors are then responsible for setting individual compensation levels.

As of December 31, 2008, the aggregate compensation, including cash and benefits-in-kind paid to: (1) the members of our board of directors and consulting committees totaled R\$916 thousand; and (2) our executive officers totaled R\$4.1 million. For 2009, our shareholders have established R\$7.8 million as the aggregate compensation to be paid to members of our board of directors, board of officers and committees.

Certain Transactions

As of December 31, 2008, there were no contracts of any type or any other material agreements entered into by us with the members of our board of directors and our board of officers. As of December 31, 2008, our board of officers in the aggregate held 1.08% of our share capital and our board of directors in the aggregate held approximately 0.01% direct or indirect interest in our share capital. Also, as of December 31, 2008, some of our executive officers held interests in our subsidiaries as partners, noncontrolling shareholders, and/or directors and executive officers. In none of these cases, as of the referenced date, were the interests held material. In addition, there is no family relationship among our executive officers, directors or controlling shareholders, if any.

Management of Tenda

A description of Tenda's management is set forth below.

Board of Directors

Tenda is managed by a board of directors comprised of a minimum of five and a maximum of seven members, and by a board of executive officers comprised of five members. Tenda's shareholders elect the members of its board of directors. Tenda's board of directors consists of seven members, each serving a two-year term. The terms of the current members of Tenda's board of directors will expire in 2011. Tenda's board of directors holds regular quarterly meetings, and the chairman or two board members may call special meetings whenever necessary.

The following are the current members of Tenda's board of directors and their respective positions.

Name	Position	Date Elected
Wilson Amaral de Oliveira	Chairman	April 24, 2009
Alceu Duilio Caliolari	Vice-Chairman	April 24, 2009
Fernando Cesar Calamita	Director	April 24, 2009
Rodrigo Osmo	Director	April 24, 2009
Henrique de Freitas Alves Pinto	Director	April 24, 2009
Thomas Joseph McDonald	Director	April 24, 2009
Mauricio Luis Luchetti	Director	April 24, 2009

Set forth below are brief biographical descriptions of Tenda's directors:

For biographical information regarding: Wilson Amaral de Oliveira, Alceu Duilio Caliolari and Thomas J. McDonald, see "—Management of Gafisa."

Fernando Cesar Calamita. Mr. Calamita serves as the Planning, Control and Management Officer of Gafisa. He worked in auditing and consulting at PricewaterhouseCoopers from 1986 to 1991 and at Arthur Andersen LLP from

1991 to 1995. He served as Controller at Case New Holland from 1995 to 1997, as CFO of ALL – América Latina Logística Argentina from 1999 to 2002, as Vice CFO and Management Officer at Kidde South America (a United Technologies Corp. company) from 2003 to 2007. Mr. Calamita holds a bachelor's degree in business administration from Pontifícia Universidade de São Paulo (PUC-SP) and a master's degree in business administration in finance from the University of São Paulo (USP). His business address is Av. Nações Unidas No. 8,501, 19th floor, São Paulo, Brazil.

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Rodrigo Osmo. Mr. Osmo serves as the Business Development Officer of Gafisa. He has worked as an associate at GP Investments, as a consultant at Bain & Company and as assistant professor at the Finance Department at Harvard Business School and was the founding partner of Ysoquim Representações Internacionais. Mr. Osmo holds a bachelor's degree in chemical engineering from Polytechnic School at the University of São Paulo (USP) and a master's degree in business administration from Harvard Business School. His business address is Av. Nações Unidas No. 8,501, 19th floor, São Paulo, Brazil.

Henrique de Freitas Alves Pinto. Mr. Henrique de Freitas Alves Pinto founded Construtora Tenda in the State of Minas Gerais when he was 20 years old and expanded its activities to the real estate markets of São Paulo and Rio de Janeiro. His business address is Av. Brigadeiro Faria Lima, No. 2413, 9th floor, São Paulo, Brazil.

Mauricio Luis Luchetti. From 1985 to 2003 Mr. Luchetti served as the regional industrial and commercial operations officer and as the human resources officer for Brahma/AmBev. From 2003 to 2006, he served as the organizational development officer for Votorantim Participações and as COO for Votorantim Cimentos Brasil, both companies from Grupo Votorantim. Mr. Luchetti holds a bachelor's degree in business administration from Pontifícia Universidade Católica do Rio de Janeiro—PUC/RJ, and a post-graduate degree in finance and human resources from IAG-PUC/RJ. Mr. Luchetti is currently an independent member of Tenda's board of directors and also the coordinator of its human resources committee. His business address is Rua Joaquim Candido de A. Marques, 750, Loja 1, São Paulo, Brazil.

Board of Executive Officers

The by-laws of Tenda provide for a board of executive officers with five positions, each elected by Tenda's board of directors for a term of two years, reelection being permitted. One officer may be elected for more than one position on Tenda's board of executive officers. The members of Tenda's board of executive officers are subject to removal at any time by Tenda's shareholders. In the case of a vacancy in any position on Tenda's board of executive officers, the respective replacement shall be appointed by Tenda's board of directors. The members of Tenda's board of directors shall appoint one member of Tenda's board of executive officers to serve as its Investor Relations Officer.

The board of executive officers of Tenda currently consists of the following officers:

Name	Position	Date Appointed
Carlos Eduardo Dan Alves Trostli	Chief Executive Officer	April 28, 2009
Paulo Roberto Cassoli Mazzali	Chief Financial Officer, Chief Investor Relations Officer and Chief Administrative Officer	April 28, 2009
Marcelo Silva de Souza	Chief Operations Officer	April 28, 2009
Daniela Ferrari Toscano de Britto	Chief Sales Officer and Chief Development Officer	April 28, 2009

None of our executive officers is entitled to any severance compensation in the event of dismissal from office, except the unpaid portions related to prior years. The business address of each of our executive officers is Av. Engenheiro Luiz Carlos Berini, No. 1,376, 9th floor, 04571-000 - São Paulo, SP – Brazil.

Set forth below are brief biographical descriptions of the executive officers of Tenda:

Carlos Trostli. Mr. Trostli is currently Tenda's chief executive officer and his current term commenced in April 2009. Mr. Trostli has 24 years of professional experience with an emphasis on the marketing and sale of consumer goods, having been CEO of the Brazilian subsidiaries of Quaker Oats, America Online and Reckitt Benckiser, for Latin America's South Cone region, in addition to serving at Bestfoods Brasil and Procter & Gamble. He also worked

in the American and German markets, playing successive key roles in leading and integrating large teams. Carlos holds a bachelor's degree in Business Administration from PUC – SP and a master's degree in business administration from The Wharton School of Business at the University of Pennsylvania.

Paulo Roberto Cassoli Mazzali. Mr. Mazzali is currently Tenda's chief financial officer, investor relations officer and chief administrative officer and his current term commenced in April 2009. Mr. Mazzali brings valuable

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experience in the financial and capital markets arenas to Tenda having spent five years with the Camargo Corrêa Group, one of the largest private business conglomerates in Brazil with interests in multiple sectors. He worked in the financial and strategic planning areas of the Group's holding company until September 2006, when he became CFO and investor relation's officer of Camargo Corrêa Desenvolvimento Imobiliário, a residential and commercial real estate developer, where he led the public offering of that company. Between 1992 and 2000, Mr. Mazzali worked for General Motors do Brasil's Allison Transmission Division, before moving to Grupo Framatome in 2001. He holds a degree in Mechanical Engineering from the Polytechnic School of the University of São Paulo, with a specialization in marketing from the Superior School of Advertising and Marketing, as well as a master's degree in business administration with honors from The Wharton School of Business at the University of Pennsylvania.

Marcelo Silva de Souza. Mr. Souza is Tenda's chief operations officer and his current term commenced in April 2009. Mr. Souza has 16 years of professional experience, with an emphasis on the construction and management of residential and commercial real estate and hotels. Before joining Tenda, he was Construction Officer at FIT and also worked some time at Gafisa. With a nationwide scope, he played a leading role in the startup of the engineering area in new markets, as well as implementing management and quality programs. Mr. Souza holds a degree in Civil Engineering from the University of Santa Úrsula, in the state of Rio de Janeiro, and a master's degree in business administration in management from the University of São Paulo and in Real Estate Planning and Management from FAAP.

Daniela Ferrari Toscano de Britto. Ms. Toscano de Britto is Tenda's chief sales officer and chief development officer and his current term commenced in April 2009. Mr. Britto is married and holds a degree in Civil Engineering from Mackenzie University and a master's degree in business administration in finance from Ibmecc. She has worked for Grupo Gafisa for 17 years, having joined the company as a works intern in 1992. In 2007, she took over as FIT's Business Officer.

Fiscal Council

Under Brazilian corporate law, the fiscal council is a corporate body independent from the management of the company and its external auditors. The fiscal council may act either as a permanent or nonpermanent body and whenever installed, must consist of no less than three and no more than five members. The primary responsibility of the fiscal council is to review management's activities and the company's financial statements and to report its findings to the shareholders of the company. The fiscal council is not equivalent to an audit committee as contemplated by the Securities Exchange Act, as amended. According to CVM Resolution No. 324/00 and taking into consideration our corporate capital, our fiscal council, a nonpermanent body, must be established at a shareholders' general meeting upon the request of shareholders representing at least 2% of the shares with voting rights, and its members shall remain in office until the annual general shareholders' meeting of the year following their election. Each member of the fiscal council is entitled to receive compensation in an amount equal to at least 10% of the average amount paid to each executive officer (excluding benefits and profit sharing).

Listed below are the current members of Tenda's fiscal council and their respective positions:

Name	Position	Date Elected
Vitor Hugo dos Santos Pinto	Member	April 28, 2009
Laércio Lampiasi	Member	April 28, 2009
Luiz Fernando Moreira Cruz	Member	April 28, 2009
Aline de Oliveira Lima	Deputy Member	April 28, 2009
Fabio Antônio Pereira	Deputy Member	April 28, 2009
Rodrigo Luis Rey	Deputy Member	April 28, 2009

Set forth below are brief biographical descriptions of the members of Tenda's fiscal council:

Vitor Hugo dos Santos Pinto. Mr. Pinto has a bachelor's degree in business administration, and postgraduate qualifications in investment funds from the Pontifical Catholic University of São Paulo. Since August 2003, he has been the Vice President of Asset Management at CAIXA. Between 2003 and 2004, he was an analyst as well as

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manager of assets and fixed income and equity products. In 2005, he started working in the structuring and management of structured funds, with Private Equity Funds, Credit Rights Investment Funds and Real Estate Investment Funds. His business address is Av. Paulista, No. 2300, 11th floor, São Paulo, SP – Brazil.

Laércio Lampiasi. Mr. Lampiasi has a bachelor's degree in accounting from São Paulo City University (UNICID), with postgraduate studies in Controllershship from Mackenzie University and business management from the São Paulo University's Institute of Administration Foundation (FIA). He began his career as an intern at PRODAM, the data processing company of the Municipality of São Paulo, in its Finance Department on June 19, 1979. He worked as an accountant at the Brazilian Savings Fund Association from July 1, 1982 to October 11, 1986 and at Arcesp Previdência Privada, from October 13, 1986 to June 19, 1987, both publicly-held private pension funds. From March 1, 1988 to January 31, 2001, he worked as Control Manager at Reichhold S/A, a multinational in the chemicals and industrial resins segment. He joined Gafisa S/A in February 1, 2001, where he is currently Tax Planning Manager. His business address is Av. Nações Unidas No. 8,501, 19th floor, São Paulo, SP – Brazil.

Luiz Fernando Moreira Cruz. Mr. Cruz has a bachelor's degree in business administration, an MBA from Dom Cabral in Minas Gerais, and postgraduate studies in accounting and financial administration from FAAP. He worked in the International Treasury of Lloyds Bank from 1998 to 2003 and as treasurer of AREVA T&D from 2004 to 2005. He has been the finance manager at Gafisa since 2005. His business address is Av. Nações Unidas No. 8,501, 19th floor, São Paulo, SP – Brazil.

Aline de Oliveira Lima. Ms Lima has a bachelor's degree in business administration from Paulista University, a master's degree in business administration in corporate management from the Superior School of Advertising and Marketing (ESPM), and postgraduate qualifications in Financial Markets from the Mackenzie Presbyterian Institute. Since 2009, she has been a technical consultant to the Vice-President of Asset Management at CAIXA, where she has been working since 1998. From February 2006 to January 2009, she served as Institutional Relationship Manager, being responsible for the relationship with Private and Public Complementary Pension Funds, Insurance Companies, Savings Companies, Private Social Security Regimes (RPPS) and large high net worth individuals and corporate investors with regard to investments and financial solutions through structured investment funds. His business address is Av. Paulista, No. 2300, 11th floor; São Paulo, SP – Brazil.

Fábio Antônio Pereira. Mr. Pereira has a bachelor's degree in accounting from Paulista University (UNIP) and in business administration from Faculdades Metropolitanas Unidas (FMU) and a master's degree in business administration from Fundação Getulio Vargas (FGV-RJ). He worked at Arthur Andersen and at Deloitte Touche Tohmatsu from November 1989 to September 2004 in the audit and capital markets areas. From September 2004 to October 2006, he worked as planning and control superintendent for Companhia Energética do Rio Grande do Norte (COSERN), a company of group Neoenergia. He also worked at Gol Transportes Aéreos S.A. as an Officer of Tax and Accounting areas from November 2006 to September 2008. Currently, he works as Controller in Gafisa. His business address is Av. Nações Unidas No. 8,501, 19th floor, São Paulo, SP – Brazil.

Rodrigo Luis Rey. Mr. Rey has a bachelor's degree in economics from the Armando Alvarez Pentead Foundation (FAAP) and a master's degree in business administration in corporate finance from the Brazilian Institute of Capital Markets (Ibmec). Mr. Rey began his career at the operations desk of BNP – LAIBG. He later worked for Deutsche Bank in the area of Derivatives and Structured Operations for five consecutive years. Mr. Rey also worked for three years in the planning and control area at CSN, where he was responsible for the management of the company's cash in excess of R\$ 1.5 billion, structuring the company's hedge and funding operations. He later worked for Even Construtora, where he was responsible for the company's financial department. In 2008, Mr. Rey joined Gafisa as its financial manager. His business address is Av. Nações Unidas No. 8,501, 19th floor, São Paulo, SP – Brazil.

Compensation

Under Brazilian corporate law, the company's shareholders are responsible for establishing the aggregate or individual amount paid to members of the board of directors, the board of officers and the members of the fiscal council, when installed. Once the shareholders establish an aggregate amount of compensation, the members of the board of directors are then responsible for setting individual compensation levels.

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As of December 31, 2008, the aggregate compensation, including cash and benefits-in-kind paid to: (1) the members of our board of directors totaled R\$600 thousand; and (2) our executive officers totaled R\$3.5 million. For 2009, our shareholders have established R\$6.0 million as the aggregate compensation to be paid to members of our board of directors, board of officers and committees.

Certain Transactions

As of December 31, 2008, there were no contracts of any type or any other material agreements entered into by Tenda with the members of Tenda's board of directors and board of executive officers. As of December 31, 2008, Tenda's board of executive officers did not hold any of Tenda's share capital and its board of directors in the aggregate held approximately 12.0% direct or indirect interest in Tenda's share capital.

Further, as of December 31, 2008, the members of the board of directors and of the boards of executive officers of Tenda did not have any transaction or loan with Gafisa or Tenda.

Material Tax Considerations

Brazilian Tax Considerations

The following discussion summarizes the principal Brazilian tax consequences (a) of the exchange of Tenda common shares for Gafisa common shares as a result of the Restructuring, with respect to holders of Tenda common shares that are not resident or domiciled in Brazil for purposes of Brazilian taxation ("Non-Brazilian Holders"), and (b) of the acquisition, ownership and disposition of Gafisa common shares or ADSs by a Non-Brazilian Holder of these common shares or ADSs. It is based on the tax laws of Brazil and regulations thereunder in effect on the date hereof, which are subject to change (possibly with retroactive effect). This discussion does not specifically address all of the Brazilian tax considerations that may be applicable to any particular Non-Brazilian Holder. Therefore, each Non-Brazilian Holder should consult its own tax advisor about the Brazilian tax consequences of the exchange of Tenda common shares for Gafisa common shares in each particular situation, and of an investment in Gafisa common shares or ADSs.

Exchange of Tenda Common Shares for Gafisa Common Shares

As a result of the Restructuring, Non-Brazilian Holders of Tenda shares will receive Gafisa common shares. The Brazilian tax implications of this exchange of shares are not expressly provided for under Brazilian tax law. We understand that there are arguments to sustain that no taxation is due upon the exchange of Tenda common shares for Gafisa common shares.

With respect to income tax, this conclusion is based on our view that the exchange of shares does not represent a disposition of shares which gives rise to a taxable capital gain in Brazil, and does not give rise to any income which is legally or economically available to the Non-Brazilian Holder.

There is a risk that Brazilian tax authorities will adopt a different position, and consider the exchange of Tenda common shares for Gafisa common shares as an event giving rise to a taxable gain in Brazil. In this case, the withholding income tax would be imposed on the gain, according to the rules described under "—Taxation on Acquisition, Ownership and Disposition of Gafisa Common Shares and ADSs —Taxation of Gains." Interest and penalties could also be imposed.

With respect to the Tax on Foreign Exchange Transactions (“IOF/Exchange Tax”), the conclusion mentioned above, that no taxation is due upon the exchange of Tenda common shares for Gafisa common shares, is based on the position that this exchange of shares does not require the record of any foreign exchange agreement before the Brazilian Central Bank.

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Taxation on Acquisition, Ownership and Disposition of Gafisa Common Shares and ADSs

Dividends

Dividends paid by a Brazilian corporation, such as our company, including stock dividends and other dividends paid to a Non-Brazilian Holder of Gafisa common shares or ADSs, are currently not subject to withholding income tax in Brazil to the extent that such amounts are related to profits generated after January 1, 1996. Dividends paid from profits generated before January 1, 1996 may be subject to Brazilian withholding income tax at varying rates, according to the tax legislation applicable to each corresponding year.

Interest on Shareholders' Equity

Law No. 9,249, dated December 26, 1995, as amended, allows a Brazilian corporation, such as Gafisa, to make distributions to shareholders of interest on shareholders' equity, and treat those payments as a deductible expense for purposes of calculating Brazilian corporate income tax, and, since 1998, social contribution on net profits as well, as long as the limits described below are observed. These distributions may be paid in cash. For tax purposes, the deductible amount of this interest is limited to the daily pro rata variation of the TJLP, as determined by the Brazilian Central Bank from time to time, and the amount of the deduction may not exceed the greater of:

- 50% of net income (after the deduction of social contribution on net profits but before taking into account the provision for corporate income tax and the amounts attributable to shareholders as interest on shareholders' equity) for the period in respect of which the payment is made; and
- 50% of the sum of retained profits and profit reserves as of the date of the beginning of the period in respect of which the payment is made.

Payment of interest on shareholders' equity to a Non-Brazilian Holder is subject to withholding income tax at the rate of 15%, or 25% if the Non-Brazilian Holder is domiciled in a country or location that is considered to be a "tax haven jurisdiction" for this purpose. For this purpose, the definition of "tax haven" encompasses countries and locations (a) that do not impose income tax, (b) that impose income tax at a rate of 20% or less, or (c) that impose restrictions on the disclosure of shareholding composition, of the ownership of investments, or of the identity of the ultimate beneficiary of earnings that are attributed to non-residents.

These payments of interest on shareholders' equity may be included, at their net value, as part of any mandatory dividend. To the extent payment of interest on net equity is so included, we are required to distribute to shareholders an additional amount to ensure that the net amount received by them, after payment of the applicable withholding income tax, is at least equal to the mandatory dividend.

Payments of interest on shareholders' equity are decided by our shareholders, at our annual shareholders meeting, on the basis of recommendations of our board of directors. No assurance can be given that our board of directors will not recommend that future distributions of profits should be made by means of interest on shareholders' equity instead of by means of dividends.

Taxation of Gains

Under Law No. 10,833, enacted on December 29, 2003, the gain on the disposition or sale of assets located in Brazil by a Non-Brazilian Holder, whether to another non-Brazilian resident or to a Brazilian resident, may be subject to the withholding of income tax in Brazil.

With respect to the disposition of Gafisa shares, as they are assets located in Brazil, the Non-Brazilian Holder should be subject to income tax on the gains assessed, following the rules described below, regardless of whether the transactions are conducted in Brazil or with a Brazilian resident.

As regards the ADSs, although the matter is not entirely clear, arguably the gains realized by a Non-Brazilian Holder upon the disposition of ADSs to another non-Brazilian resident are not taxed in Brazil, on the basis that ADSs are not “assets located in Brazil” for the purposes of Law No. 10,833. We cannot assure you, however, that

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the Brazilian tax authorities or the Brazilian courts will agree with this interpretation. As a result, gains on a disposition of ADSs by a Non-Brazilian Holder to a Brazilian resident, or even to a non-Brazilian resident, in the event that courts determine that ADSs would constitute assets located in Brazil, may be subject to income tax in Brazil according to the rules applicable to Gafisa shares, described above.

As a general rule, gains realized as a result of a disposition of Gafisa shares or ADSs are the positive difference between the amount realized on the transaction and its acquisition cost.

Under Brazilian law, however, income tax rules on such gains can vary depending on the domicile of the Non-Brazilian Holder, the type of registration of the investment by the non-Brazilian holder with the Central Bank and how the disposition is carried out, as described below.

Gains assessed on a disposition of shares carried out on the Brazilian stock exchange (which includes the organized over-the-counter market) are:

- exempt from income tax when realized by a Non-Brazilian Holder that (1) has registered its investment in Brazil with the Central Bank under the rules of Resolution No. 2,689 (a “2,689 Holder”), and (2) is not a resident in a country or location which is defined as a “tax haven jurisdiction” for this purpose (as described below); or
- subject to income tax at a rate of up to 25% in any other case, including a case of gains assessed by a Non-Brazilian Holder that is not a 2,689 Holder, and is a resident of a country or location defined as “tax haven jurisdiction” for this purpose (as described below). In these cases, a withholding income tax of 0.005% of the sale value will be applicable and can be later offset with the eventual income tax due on the capital gain. This 0.005% withholding income tax is not levied in day trade transactions.

Any gains assessed on a disposition of Gafisa shares that is not carried out on a Brazilian stock exchange are subject to income tax at the rate of 15%, or up to 25% in the case of a Non-Brazilian Holder that resides in a “tax haven jurisdiction” according to the definition applicable to this situation. In the case that these gains are related to transactions conducted on the Brazilian non-organized over-the-counter market with intermediation, the withholding income tax of 0.005% shall also be applicable and can be offset against the eventual income tax due on the capital gain. This 0.005% withholding income tax is not levied in day trade transactions.

In the case of 2,689 Holders, a country or location should only be defined as a “haven jurisdiction” when it (a) does not tax income, or (b) taxes income at a rate of 20% or less. In the case of gains realized by Non-Brazilian Holders other than 2,689 Holders, a country or location should be defined as a “haven jurisdiction” when it (a) does not tax income, (b) taxes income at a rate of 20% or less, or (c) imposes restrictions on the disclosure of shareholding composition, of the ownership of investments, or of the identity of the ultimate beneficiary of earnings that are attributed to non-residents.

In the case of redemption of securities or capital reduction by a Brazilian corporation, such as Gafisa, the positive difference between the amount effectively received by the Non-Brazilian Holder and the corresponding acquisition cost is treated, for tax purposes, as capital gain derived from sale or exchange of shares not carried out on a Brazilian stock exchange market, and is therefore subject to income tax at the rate of 15% or 25%, as the case may be.

The deposit of Gafisa common or preferred shares in exchange for ADSs may be subject to Brazilian income tax if the acquisition cost of the shares is lower than (a) the average price per share on a Brazilian stock exchange on which the greatest number of such shares were sold on the day of deposit; or (b) if no shares were sold on that day, the average price on the Brazilian stock exchange on which the greatest number of shares were sold in the 15 trading sessions

immediately preceding such deposit. In such case, the difference between the acquisition cost and the average price of the shares calculated as above will be considered to be a capital gain subject to withholding income tax at the rate of 15% or 25%, as the case may be. In some circumstances, there may be arguments to claim that this taxation is not applicable in the case of a Non-Brazilian Holder that is a 2,689 Holder and is not a resident in a “tax haven jurisdiction” for this purpose.

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Discussion on the Definition of “Tax Haven Jurisdictions”

On June 24, 2008, Law No. 11,727 broadened the definition of “tax haven jurisdictions” for specific purposes, with effect as from January 1, 2009. However, Brazilian tax authorities regularly issue a list of jurisdictions that are considered “tax haven jurisdictions,” and such list has not been updated after the modifications introduced by Law No. 11,727. There is no assurance that, when and if Brazilian tax authorities issue a new list, those authorities will not regard as “tax haven jurisdictions” countries or locations which do not meet the criteria provided for under applicable law, in each particular situation.

Tax on Foreign Exchange Transactions

Brazilian law imposes the IOF/Exchange Tax on the liquidation of foreign exchange agreements related to the conversion of reais into foreign currency and to the conversion of foreign currency into reais. Foreign exchange agreements entered into as from October 20, 2009 in connection with inflows of funds related to investments carried out by non-Brazilian holders in the Brazilian financial and capital markets are subject to the IOF/Exchange Tax at a rate of 2%. In turn, foreign exchange transactions related to outflows of funds in connection with investments made in the Brazilian financial and capital markets are subject to the IOF/Exchange Tax at a zero percent rate. This zero percent rate applies to payments of dividends and interest on shareholders’ equity to non-Brazilian holders with respect to investments in the Brazilian financial and capital markets. Aside from these transactions, the rate applicable to most foreign exchange transactions is 0.38%. Other rates may apply to particular operations and the Brazilian government may increase the rate at any time up to 25.0% on the foreign exchange transaction amount. However, any increase in rates is only authorized to apply to future transactions.

Tax on Transactions Involving Bonds and Securities

Brazilian law also imposes a Tax on Transactions Involving Bonds and Securities (“IOF/Bonds Tax”) due on transactions involving bonds and securities, including those carried out on a Brazilian stock exchange. The rate of IOF/Bonds Tax applicable to transactions involving our shares and ADSs is currently zero, although the Brazilian government may increase such rate at any time up to 1.5% of the transaction amount per day, but only in respect of future transactions.

Other Brazilian Taxes

There are no Brazilian inheritance, gift or succession taxes applicable to the ownership, transfer or disposition of our shares or ADSs by a non-Brazilian holder except for gift and inheritance taxes levied by some states in Brazil. There are no Brazilian stamp, issue, registration, or similar taxes or duties payable by non-Brazilian holders of our shares or ADSs.

United States Federal Income Tax Considerations

The following are the material U.S. federal income tax consequences of the Restructuring and the ownership of Gafisa common shares or ADSs. This discussion applies only to “U.S. Holders” (as defined below) and addresses only common shares held as capital assets. This discussion does not describe all of the tax consequences that may be relevant in light of a U.S. Holder’s particular circumstances, including alternative minimum tax consequences and tax consequences applicable to U.S. Holders subject to special rules, such as:

- certain financial institutions;

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- insurance companies;
- dealers or traders in securities who use a mark-to-market method of tax accounting;
- persons holding shares as part of a hedge, straddle, integrated transaction, or similar transaction;
- persons whose functional currency for U.S. federal income tax purposes is not the U.S. dollar;

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- entities classified as partnerships for U.S. federal income tax purposes;
- tax-exempt entities, including “individual retirement accounts” or “Roth IRAs”;
- persons who will own 5% or more of the total voting power or the total value of Gafisa stock after the Restructuring;
- persons who acquired the Tenda shares pursuant to the exercise of any employee stock option or otherwise as compensation; or
- nonresident alien individuals who have lost their U.S. citizenship or who have ceased to be taxed as U.S. resident aliens.

If an entity that is classified as a partnership for U.S. federal income tax purposes holds shares, the U.S. federal income tax treatment of a partner will generally depend on the status of the partner and the activities of the partnership. Partnerships holding shares and partners in such partnerships should consult their tax advisers.

This discussion is based on the U.S. Internal Revenue Code of 1986, as amended (the “Code”), administrative pronouncements, judicial decisions and final, temporary and proposed Treasury regulations, all as of the date hereof. These laws are subject to change, possibly on a retroactive basis. Holders should consult their tax advisers to determine the particular tax consequences to them of the Restructuring, including the applicability and effect of U.S. state, local and non-U.S. tax laws.

As used herein, the term “U.S. Holder” means, for U.S. federal income tax purposes, a beneficial owner of Tenda shares and is:

- a citizen or individual resident of the United States;
- a corporation, or other entity taxable as a corporation, created or organized in or under the laws of the United States or any political subdivision thereof; or
- an estate or trust the income of which is subject to U.S. federal income taxation regardless of its source.

None of the parties have requested a ruling from the Internal Revenue Service (the “IRS”) with respect to any of the U.S. federal income tax consequences of the Restructuring and the following discussion is not binding on the IRS or any court. As a result, there can be no assurance that the IRS will not disagree with or challenge any of the conclusions described below.

Consequences of the Restructuring

Generally, the Restructuring should qualify as a tax-free “reorganization” for U.S. federal income tax purposes. In order for the Restructuring to qualify as a reorganization for such purposes, among other things, Tenda shareholders must receive, from Gafisa, solely Gafisa voting stock in exchange for their Tenda shares. There is no authority expressly addressing whether the payment of cash to Tenda shareholders who exercise withdrawal rights pursuant to Brazilian law will prevent the Restructuring from satisfying this “solely for voting stock” requirement. However, based on the advice of Gafisa’s Brazilian counsel to the effect that solely Tenda, and not Gafisa, will be liable to make any cash payment to any Tenda shareholders who exercise withdrawal rights, and assuming that any such payments are not funded indirectly by Gafisa, the payment of such cash to Tenda shareholders who exercise withdrawal rights should

not prevent the Restructuring from qualifying as a reorganization for U.S. federal income tax purposes. No ruling has been sought or will be obtained from the U.S. Internal Revenue Service on the U.S. federal income tax consequences of the transaction.

Consequences If the Restructuring Qualifies as a Tax-Free Reorganization

If the Restructuring is treated as a tax-free reorganization for U.S. federal income tax purposes, the receipt of Gafisa shares in exchange for Tenda shares will have the following consequences:

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- Subject to the discussion below under “—Passive Foreign Investment Company Rules,” U.S. Holders will not recognize gain or loss when they exchange their Tenda shares for Gafisa shares, except to the extent of any gain attributable to cash received in lieu of a fractional Gafisa share as discussed below;
- the aggregate tax basis in the Gafisa shares U.S. Holders receive in the Restructuring (including any fractional shares U.S. Holders are deemed to receive and exchange for cash) will equal the aggregate tax basis in the Tenda shares surrendered; and
- the holding period for the Gafisa shares that a U.S. Holder receives in the Restructuring will include the U.S. Holder’s holding period for the Tenda shares surrendered in the exchange.

If a U.S. Holder acquired blocks of Tenda shares at different times and at different prices, the tax basis and holding period in Gafisa shares will be determined with reference to each block of Tenda shares.

A U.S. Holder will recognize gain or loss on any cash received in lieu of a fractional Gafisa share equal to the difference between the amount of cash received in lieu of the fractional share and the portion of the holder’s adjusted tax basis of the Tenda shares surrendered that is allocable to the fractional share. Subject to the discussion under “—Passive Foreign Investment Company Rules,” such gain or loss generally will be long-term capital gain or loss if the holding period in Tenda shares is more than one year as of the closing date of the Restructuring.

Consequences If the Restructuring Fails to Qualify as a Tax Free Reorganization

If the Restructuring fails to qualify as a tax free reorganization for U.S. federal income tax purposes, a U.S. Holder will recognize gain or loss equal to the difference between the fair market value of Gafisa common shares received (plus any cash received in lieu of a fractional Gafisa share) and the U.S. Holder’s tax basis in the shares exchanged. The fair market value of Gafisa common shares received is determined as of the date of the closing of the Restructuring. Gain or loss must be calculated separately for each block of Tenda shares exchanged by the U.S. Holder. Subject to the discussion below under “—Passive Foreign Investment Company Rules,” such gain or loss generally will be treated as capital gain or loss. If a U.S. Holder has held the Tenda shares for more than one year, the gain will be treated as long term capital gain. In the case of certain U.S. Holders, including individuals, long term capital gain is subject to reduced rates of taxation. A U.S. Holder’s ability to deduct capital losses may be limited. A U.S. Holder that receives Brazilian reais with respect to a fractional Gafisa share pursuant to the Restructuring, or paid for Tenda shares in Brazilian reais, should read the discussion below under “Foreign Currency Gain or Loss”.

A U.S. Holder’s adjusted basis in Gafisa shares received pursuant to the Restructuring will be equal to the fair market value of such shares (determined as described above), and the U.S. Holder will have a holding period beginning on the day after the closing of the Restructuring.

Consequences to U.S. Holders who Receive Cash Pursuant to the Exercise of Withdrawal Rights

U.S. Holders of Tenda shares who exercise withdrawal rights, as discussed in “Part Five: The Restructuring—Withdrawal Rights,” with respect to their Tenda shares will recognize gain or loss equal to the difference between the amount of cash received and their aggregate tax basis in their shares, unless the receipt of such cash is treated as a distribution of property under Sections 302 and 301 of the Code. Subject to the discussion below under “—Passive Foreign Investment Company Rules,” such gain or loss generally will be long-term capital gain or loss if the holding period in Tenda shares is more than one year. The receipt of cash pursuant to the exercise of withdrawal rights will not be treated as a distribution of property under Sections 302 and 301 of the Code unless such cash is paid by Tenda out of its own resources, a U.S. Holder who receives such cash also continues to own indirectly, through the ownership of Gafisa

shares, shares of Tenda, and certain other conditions are met. U.S. Holders who own Gafisa shares and who receive cash in respect of the Tenda shares pursuant to the exercise of withdrawal rights should consult their own tax advisors concerning the proper U.S. federal income tax treatment of the receipt of such cash.

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Passive Foreign Investment Company Rules

A U.S. Holder may have different consequences if Tenda is or was a passive foreign investment company (“PFIC”) for U.S. federal income tax purposes for any taxable year during which the U.S. Holder held the Tenda shares. In general, a non-U.S. corporation is considered a PFIC for any taxable year in which (i) 75 percent or more of its gross income consists of passive income (such as dividends, interest, rents and royalties) or (ii) 50 percent or more of the average value of its assets consists of assets that produce, or are held for the production of, passive income. For these purposes, a non-U.S. corporation that directly or indirectly owns at least 25 percent by value of the stock of another corporation is treated as if it held its proportionate share of the assets of such other corporation and received directly its proportionate share of the income of such other corporation. If a non-U.S. corporation is a PFIC for any year during which a U.S. Holder holds its shares, it will generally continue to be treated as a PFIC with respect to such holder for all succeeding years during which the U.S. Holder holds its shares even if the non-U.S. corporation’s assets and income cease to meet the threshold requirements for PFIC status.

Because PFIC status depends on the composition of a company’s assets and income from time to time and because the relevant taxable period for conducting this analysis may be different for each holder, Gafisa is not in a position to determine whether Tenda is or was a PFIC for any year in which a U.S. Holder held Tenda shares. U.S. Holders should consult their tax advisers regarding Tenda’s PFIC status for the periods during which they have held Tenda shares and as to the U.S. federal income tax consequences to them of the Restructuring if Tenda is or was a PFIC.

If Tenda were characterized as a PFIC for any taxable year during which a U.S. Holder held Tenda shares, then under certain proposed regulations, the U.S. Holder generally would be subject to special U.S. federal income tax rules. In general, (i) a U.S. Holder would be required to recognize gain as a result of the Restructuring as if it were a taxable transaction, regardless of whether the Restructuring qualified as a tax-free reorganization, and (ii) gain recognized by a U.S. Holder that exchanges its shares pursuant to the Restructuring would be allocated ratably over the holder’s holding period for the shares. The amounts allocated to the current taxable year and to any year before Tenda became a PFIC would be taxed as ordinary income. The amount allocated to each other taxable year would be subject to tax at the highest rate in effect for that taxable year for individuals or corporations, as appropriate, and an interest charge would be imposed on the tax attributable to such allocated amounts.

Foreign Currency Gain or Loss

For purposes of calculating gain or loss pursuant to the Restructuring, a cash basis taxpayer that paid Brazilian reais for a Tenda share will generally determine its tax basis in the share by translating the Brazilian reais it paid into U.S. dollars using the exchange rate in effect on the settlement date of the taxpayer’s purchase. A cash basis taxpayer that receives Brazilian reais with respect to a fractional Gafisa share or pursuant to the exercise of its withdrawal rights will, for U.S. federal income tax purposes, determine the taxpayer’s amount of cash received using the U.S. dollar value of the Brazilian reais received. This U.S. dollar value is computed by reference to the exchange rate in effect on the date the Brazilian reais are received by the taxpayer, regardless of whether the Brazilian reais are converted into U.S. dollars. If the Brazilian reais received pursuant to the Restructuring are not converted into U.S. dollars on the date of receipt, a cash basis taxpayer will have a basis in the Brazilian reais equal to their U.S. dollar value computed as described above, and any gain or loss realized on a subsequent conversion or other disposition of the Brazilian reais will generally be treated as ordinary income or loss. An accrual basis taxpayer may elect to apply the above rules that are applicable to a cash basis taxpayer.

Foreign Tax Credits

Any gain or loss recognized by a U.S. Holder pursuant to the Restructuring will generally be qualified as U.S.-source gain or loss for U.S. foreign tax credit purposes. If a Brazilian income tax is imposed pursuant to the Restructuring and the U.S. Holder does not receive significant foreign source income from other sources, the U.S. Holder may not be able to credit the Brazilian tax against its U.S. tax liability. However, the Brazilian income tax imposed may be eligible as a deduction in computing the U.S. Holder's taxable income. U.S. Holders should consult their tax advisers regarding the availability of foreign tax credits in light of their particular circumstances.

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Information Reporting and Backup Withholding

In general, cash payments made to a U.S. Holder within the United States or through certain U.S.-related financial intermediaries pursuant to the Restructuring generally are subject to information reporting and may be subject to backup withholding unless: (i) the U.S. Holder is a corporation or other exempt recipient; or (ii) in the case of backup withholding, the U.S. Holder provides a correct taxpayer identification number and certifies that no loss of exemption from backup withholding has occurred. The amount of any backup withholding from a payment to a U.S. Holder will be allowed as a credit against the U.S. Holder's U.S. federal income tax liability and may entitle the U.S. Holder to a refund, provided that the required information is timely furnished to the IRS.

Ownership of Gafisa Shares or ADSs

The following are the material U.S. federal income tax consequences to U.S. Holders of owning and disposing of Gafisa shares or ADSs. This discussion is based in part on representations by the depositary and assumes that each obligation under the deposit agreement and any related agreement will be performed in accordance with its terms. U.S. Holders should consult their tax advisers with respect to the particular tax consequences to them of owning or disposing of Gafisa shares or ADSs, including the applicability and effect of state, local, non-U.S. and other tax laws and possible changes in tax laws.

In general, a U.S. Holder who owns Gafisa ADSs will be treated as the owner of the underlying shares represented by those ADSs for U.S. federal income tax purposes. Accordingly, no gain or loss will be recognized if a U.S. Holder exchanges Gafisa ADSs for the underlying shares represented by those ADSs.

The U.S. Treasury has expressed concerns that parties to whom American depositary shares are released before shares are delivered to the depositary or intermediaries in the chain of ownership between U.S. Holders and the issuer of the security underlying the American depositary shares may be taking actions that are inconsistent with the claiming of foreign tax credits by U.S. Holders of American depositary shares. These actions would also be inconsistent with the claiming of the reduced rate of tax, described below, applicable to dividends received by certain non-corporate holders. Accordingly, the analysis of the creditability of Brazilian taxes, and the availability of the reduced tax rate for dividends received by certain non-corporate holders, each described below, could be affected by actions taken by such parties or intermediaries.

This discussion assumes that Gafisa is not, and will not become, a PFIC, as described below.

Distributions

Distributions paid on Gafisa shares or ADSs, other than certain pro rata distributions of common shares, will generally be treated as dividends to the extent paid out of Gafisa's current or accumulated earnings and profits (as determined under U.S. federal income tax principles). Because Gafisa does not maintain calculations of its earnings and profits under U.S. federal income tax principles, it is expected that distributions will be reported to U.S. Holders as dividends. Subject to applicable limitations and the discussion above regarding concerns expressed by the U.S. Treasury, dividends paid by qualified foreign corporations to certain non-corporate U.S. Holders in taxable years beginning before January 1, 2011 are taxable at a maximum rate of 15%. A foreign corporation is treated as a qualified foreign corporation with respect to dividends paid on stock that is readily tradable on an established securities market in the United States, such as the New York Stock Exchange where Gafisa ADSs are traded. Gafisa common shares are not readily tradable on an established securities market in the United States and therefore dividends paid on such Gafisa common shares are not likely to meet the conditions required for the reduced tax rate. U.S. Holders should consult their tax advisers to determine whether the favorable rate will apply to dividends they receive and whether they are

subject to any special rules that limit their ability to be taxed at this favorable rate.

The amount of a dividend will include any amounts withheld in respect of Brazilian taxes on the distribution. The amount of the dividend will be treated as foreign-source dividend income to U.S. Holders and will not be eligible for the dividends-received deduction generally allowed to U.S. corporations under the Code. Dividends will be included in a U.S. Holder's income on the date of the holder's, or in the case of ADSs, the depository's, receipt of the dividend. The amount of any dividend income paid in reais will be a U.S. dollar amount calculated by reference

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to the exchange rate in effect on the date of such receipt regardless of whether the payment is in fact converted into U.S. dollars. If the dividend is converted into U.S. dollars on the date of receipt, a U.S. Holder generally should not be required to recognize foreign currency gain or loss in respect of the dividend income. A U.S. Holder may have foreign currency gain or loss if the amount of such dividend is converted into U.S. dollars after the date of such receipt.

Subject to applicable limitations that may vary depending upon a U.S. Holder's circumstances and subject to the discussion above regarding concerns expressed by the U.S. Treasury, Brazilian income taxes withheld from dividends on Gafisa shares or ADSs will be creditable against the U.S. Holder's U.S. federal income tax liability. The rules governing foreign tax credits are complex and, therefore, U.S. Holders should consult their tax advisers regarding the availability of foreign tax credits in their particular circumstances. Instead of claiming a credit, a U.S. Holder may, at its election, deduct such Brazilian taxes in computing its taxable income, subject to generally applicable limitations under U.S. law. An election to deduct foreign taxes instead of claiming foreign tax credits must apply to all taxes paid or accrued in the taxable year to foreign countries and possessions of the United States.

Sale and Other Disposition of Gafisa Shares or ADSs

For U.S. federal income tax purposes, gain or loss realized on the sale or other disposition of Gafisa shares or ADSs will be capital gain or loss, and will be long-term capital gain or loss if the U.S. Holder held the Gafisa shares or ADSs for more than one year. The amount of the gain or loss will equal the difference between the U.S. Holder's tax basis in the Gafisa shares or ADSs disposed of and the amount realized on the disposition, in each case as determined in U.S. dollars. Such gain or loss will generally be U.S.-source gain or loss for foreign tax credit purposes. Consequently, if a Brazilian withholding tax is imposed on the sale or disposition of Gafisa shares or ADSs, and a U.S. Holder does not receive significant foreign source income from other sources, the holder may not be able to derive effective U.S. foreign tax credit benefits in respect of such Brazilian withholding tax. If a Brazilian tax is withheld on the sale or disposition of Gafisa shares or ADSs, a U.S. Holder's amount realized will include the gross amount of the proceeds of such sale or disposition before deduction of the Brazilian tax. See "Brazilian Tax Considerations — Taxation on Acquisition, Ownership and Disposition of Gafisa Common Shares and ADSs — Taxation of Gains" for a description of when a disposition may be subject to taxation in Brazil.

Passive Foreign Investment Company Rules

Gafisa believes that it was not a PFIC for U.S. federal income tax purposes for its 2008 taxable year and it does not expect to become one in the foreseeable future. If Gafisa were a PFIC for any taxable year during which a U.S. Holder held Gafisa shares or ADSs, gain recognized by the U.S. Holder on a sale or other disposition (including certain pledges) of Gafisa shares or ADSs would be allocated ratably over the U.S. Holder's holding period for the Gafisa shares or ADSs. The amounts allocated to the taxable year of the sale or other disposition and to any year before Gafisa became a PFIC would be taxed as ordinary income. The amount allocated to each other taxable year would be subject to tax at the highest rate in effect for individuals or corporations, as appropriate, for such taxable year, and an interest charge would be imposed on the amount allocated to such taxable year. Similar rules would apply to any distribution in respect of Gafisa shares or ADSs in excess of 125% of the average of the annual distributions on Gafisa shares or ADSs received during the preceding three years or the U.S. Holder's holding period, whichever is shorter. Certain elections may be available that would result in alternative treatments (such as a mark-to-market treatment) of Gafisa shares or ADSs. U.S. Holders should consult their tax advisers to determine whether any such elections are available and, if so, what the consequences of the alternative treatments would be in their particular circumstances.

Information Reporting and Backup Withholding

Payments of dividends and sales proceeds that are made within the United States or through certain U.S.-related financial intermediaries generally are subject to information reporting and may be subject to backup withholding unless (i) the U.S. Holder is a corporation or other exempt recipient or (ii) in the case of backup withholding, the U.S. Holder provides a correct taxpayer identification number and certifies that it is not subject to backup withholding. The amount of any backup withholding from a payment to a U.S. Holder will be allowed as a credit

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against the holder's U.S. federal income tax liability and may entitle it to a refund, provided that the required information is timely furnished to the IRS.

Comparative Share and Dividend Information

Historical Share Information

Gafisa's common shares are currently listed on the BM&FBOVESPA under the ticker symbol "GFSA3", and ADSs representing common shares of Gafisa are listed on the NYSE under the ticker symbol "GFA." Each Gafisa ADS represents two common shares of Gafisa. Citibank N.A. is Gafisa's depository and issues the ADRs evidencing our ADSs. Gafisa's ADSs commenced trading on the NYSE on March 16, 2007.

Tenda's common shares are currently listed on the BM&FBOVESPA under the ticker symbol "TEND3." Tenda does not have an ADR program in place.

The following tables set forth the high and low of the last reported closing prices per Gafisa common share and per Gafisa ADS, as compared to the reported closing price per Tenda common shares for the periods indicated. Common share prices are as reported on the BM&FBOVESPA, ADS prices are as reported on the NYSE.

The table below sets forth, for the indicated periods, the high and low closing prices of Gafisa ADSs on the NYSE, in U.S. dollars, and Gafisa common shares on the BM&FBOVESPA, in reais:

Year Ended	Gafisa New York Stock Exchange US\$ per ADS			BM&FBOVESPA R\$ per common share		
	High	Low	Volume	High	Low	Volume
December 31, 2006 (1)	—	—	—	35.20	17.70	430,555
December 31, 2007	40.50	23.10	418,005	35.61	22.50	897,085
December 31, 2008	46.50	5.41	930,018	38.26	6.86	1,238,592
Quarter						
First quarter 2007	27.77	24.89	1,164,963	35.30	25.70	466,779
Second quarter 2007	35.32	24.65	310,953	34.02	25.25	889,111
Third quarter 2007	35.09	23.10	405,016	33.41	22.50	1,141,404
Fourth quarter 2007	40.50	30.00	407,786	35.61	27.01	1,089,472
First quarter 2008	41.50	29.96	771,929	34.60	25.50	1,128,515
Second quarter 2008	46.50	33.36	969,276	38.26	27.50	995,435
Third quarter 2008	35.59	20.97	890,823	28.20	19.90	1,206,926
Fourth quarter 2008	24.60	5.41	1,080,111	23.79	6.86	1,621,471
First quarter 2009	12.11	7.33	674,687	13.23	8.69	1,885,703
Second quarter 2009	19.73	10.91	721,893	20.90	12.41	2,481,110
Third quarter 2009	32.91	16.49	744,936	29.68	16.30	1,966,653
Month						
May 2009	19.73	16.44	770,964	20.90	17.20	2,723,280
June 2009	18.72	15.03	622,545	18.19	14.97	2,436,248
July 2009	26.00	16.49	677,130	24.50	16.30	2,646,341

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August 2009	31.73	24.59	822,751	29.68	22.75	1,699,690
September 2009	32.91	26.40	738,155	29.53	24.95	1,521,562
October 2009						