

Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

INTERNEURON PHARMACEUTICALS INC  
Form 10-Q  
May 15, 2001

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2001, or

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 0-18728

INTERNEURON PHARMACEUTICALS, INC.

-----  
(Exact name of registrant as specified in its charter)

Delaware

04-3047911

-----  
(State or other jurisdiction of incorporation or organization)

-----  
(I.R.S. Employer Identification Number)

One Ledgemont Center, 99 Hayden Avenue  
Lexington, Massachusetts

02421

-----  
(Address of principal executive offices)

-----  
(Zip Code)

Registrant's telephone number, including area code: (781) 861-8444

(Former name, former address and former fiscal year, if changed since last report): Not Applicable

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes      X                      No  
-----                      -----

Indicate the number of shares outstanding of each of the issuer's class of common stock, as of the latest practicable date.

Class:                                      Outstanding at May 11, 2001:  
Common Stock \$.001 par value              42,800,118 shares

INTERNEURON PHARMACEUTICALS, INC.

INDEX TO FORM 10-Q

Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

PART I. FINANCIAL INFORMATION	PAGE
	----
Item 1. Financial Statements	
Consolidated Balance Sheets as of March 31, 2001 and September 30, 2000.....	3
Consolidated Statements of Operations for the Three and Six Months ended March 31, 2001 and 2000.....	4
Consolidated Statements of Cash Flows for the Six Months ended March 31, 2001 and 2000.....	5
Notes to Unaudited Consolidated Financial Statements.....	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.....	9
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings.....	15
Item 4. Submission of Matters to a Vote of Security Holders.....	17
Item 6. Exhibits and Reports on Form 8-K.....	17
SIGNATURES.....	18

-2-

Item 1. Financial Statements

INTERNEURON PHARMACEUTICALS, INC.  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)  
(Amounts in thousands except share data)

	March 31, 2001 ----	September 30, 2000 ----
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 29,113	\$ 24,871
Marketable securities	8,406	8,880
Insurance claim receivable	2,706	8,435
Settlement deposit receivable	--	1,757
Prepays and other current assets	565	1,110
	-----	-----
Total current assets	40,790	45,053

Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

Investment in Incara	838	1,627
Marketable securities	500	--
Property and equipment, net	95	146
	-----	-----
	\$ 42,223	\$ 46,826
	=====	=====

LIABILITIES

Current liabilities:		
Accounts payable	\$ 169	\$ 122
Accrued expenses	14,766	15,604
Deferred revenue	3,000	3,000
Current portion of capital lease obligations	--	2
	-----	-----
Total current liabilities	17,935	18,728
Minority interest	341	332

STOCKHOLDERS' EQUITY

Preferred stock; \$.001 par value, 5,000,000 shares authorized;		
Series B, 239,425 shares issued and outstanding at March 31, 2001 and September 30, 2000, respectively (liquidation preference at March 31, 2001 \$3,041)	3,000	3,000
Series C, 5,000 shares issued and outstanding at March 31, 2001 and September 30, 2000, respectively (liquidation preference at March 31, 2001 \$504)	500	500
Common stock; \$.001 par value, 80,000,000 shares authorized; 42,788,307 and 42,780,492 shares issued and outstanding at March 31, 2001 and September 30, 2000, respectively	43	43
Additional paid-in capital	274,595	274,011
Accumulated deficit	(253,544)	(249,802)
Accumulated other comprehensive income (loss)	(647)	14
	-----	-----
Total stockholders' equity	23,947	27,766
	-----	-----
	\$ 42,223	\$ 46,826
	=====	=====

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-3-

INTERNEURON PHARMACEUTICALS, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
For the three and six months ended March 31, 2001 and 2000  
(Unaudited)  
(Amounts in thousands except per share data)

Three months ended  
March 31,

Six months  
March 31,

Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

	2001	2000	2001
Revenues:			
Royalty revenue	\$ 285	\$ --	\$ 645
Contract and license fee revenue	--	--	--
Total revenues	285	--	645
Costs and expenses:			
Cost of revenues	58	--	130
Research and development	1,157	(384)	2,198
General and administrative	2,087	2,154	3,698
Product withdrawal	(618)	--	(618)
Total costs and expenses	2,684	1,770	5,408
Income (loss) from operations	(2,399)	(1,770)	(4,763)
Investment income, net	566	502	1,073
Gain (loss) on investment securities	(43)	1,550	(43)
Minority interest	(9)	--	(9)
Net income (loss)	\$ (1,885)	\$ 282	\$ (3,742)
Net income (loss) per common share:			
Basic	\$ (0.04)	\$ 0.01	\$ (0.09)
Diluted	\$ (0.04)	\$ 0.01	\$ (0.09)
Weighted average common shares outstanding:			
Basic	42,781	42,414	42,781
Diluted	42,781	43,371	42,781

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-4-

INTERNEURON PHARMACEUTICALS, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the six months ended March 31, 2001 and 2000  
(Unaudited)  
(Amounts in thousands)

	Six months ended March 31,	
	2001	2000
Cash flows from operating activities:		

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

Net income (loss)	\$(3,742)	\$17,141
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	54	114
(Gain) loss on investment securities	43	(1,550)
Gain on sales of property and equipment	--	(35)
Minority interest in net loss of consolidated subsidiaries	9	--
Noncash compensation	583	936
Change in assets and liabilities:		
Accounts receivable	--	100
Insurance claim receivable	5,729	(2,459)
Settlement deposit receivable	1,757	--
Prepaid and other assets	545	117
Accounts payable	47	(157)
Deferred revenue	--	3,000
Accrued expenses and other liabilities	(783)	(5,743)
	-----	-----
Net cash provided by operating activities	4,242	11,464
	-----	-----
Cash flows from investing activities:		
Capital expenditures	(3)	--
Proceeds from sales of property and equipment	--	40
Proceeds from sales of investment securities	--	1,756
Purchases of marketable securities	(3,982)	(6,914)
Proceeds from maturities and sales of marketable securities	3,968	7,374
	-----	-----
Net cash provided (used) by investing activities	(17)	2,256
	-----	-----
Cash flows from financing activities:		
Net proceeds from issuance of common stock	19	478
Principal payments of capital lease obligations	(2)	(42)
	-----	-----
Net cash provided by financing activities	17	436
	-----	-----
Net change in cash and cash equivalents	4,242	14,156
Cash and cash equivalents at beginning of period	24,871	19,354
	-----	-----
Cash and cash equivalents at end of period	\$29,113	\$33,510
	=====	=====

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-5-

INTERNEURON PHARMACEUTICALS, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

A. Basis of Presentation

-----

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

The consolidated financial statements included herein have been prepared by Interneuron Pharmaceuticals, Inc. ("Interneuron" or the "Company") without audit, pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, the accompanying unaudited consolidated financial statements include all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the consolidated financial position, results of operations and cash flows of the Company. The unaudited consolidated financial statements included herein should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company's Form 10-K for the fiscal year ended September 30, 2000.

Interneuron is a biopharmaceutical company engaged in the development and commercialization of a diversified portfolio of product candidates, including multiple compounds in late-stage clinical development.

### B. Basic and Diluted Income (Loss) Per Share

The following table sets forth the computation of basic and diluted income (loss) per common share:

	Three months ended March 31,		Six months ended March 31,	
	2001	2000	2001	2000
Numerator for basic and diluted income (loss) per share:				
Net income (loss)	\$(1,885,000)	\$ 282,000	\$ (3,742,000)	\$17,141,000
Denominator for basic income (loss) per share:				
Weighted average shares outstanding	42,781,000	42,414,000	42,781,000	42,221,000
Denominator for diluted income (loss) per share:				
Weighted average shares outstanding	42,781,000	42,414,000	42,781,000	42,221,000
Dilutive effect of:				
Shares issuable in connection with stock option plans	--	46,000	--	42,000
Shares issuable in connection with restricted stock awards	--	289,000	--	448,000
Shares issuable in connection with convertible preferred stock	--	622,000	--	622,000
Weighted average shares outstanding - diluted	42,781,000	43,371,000	42,781,000	43,333,000
Net income (loss) per common share -				
Basic	(\$0.04)	\$ 0.01	(\$0.09)	\$ 0.41

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

Diluted	(\$0.04)	\$	0.01	(\$0.09)	\$	0.40
	=====		=====	=====		=====

-6-

During the three month period ended March 31, 2001, securities not included in the computation of diluted earnings per share, because their exercise price exceeded the average market price during the period were as follows: (i) options to purchase 5,907,790 shares of Common Stock at prices ranging from \$3.13 to \$20.13 with expiration dates ranging up to March 8, 2011; and (ii) warrants to purchase 750,000 shares of Common Stock with exercise prices ranging from \$5.00 to \$10.00 and with expiration dates ranging up to July 17, 2006. Additionally, during the three month period ended March 31, 2001, securities not included in the computation of diluted earnings per share, because they would have an antidilutive effect due to the net loss for the period, were as follows: (i) options to purchase 3,781,750 shares of Common Stock at prices ranging from \$1.47 to \$2.38 with expiration dates ranging up to August 14, 2010; (ii) Series B and C preferred stock convertible into 622,222 shares of Common Stock; and (iii) unvested Restricted Stock Awards of 450,000 shares of Common Stock granted pursuant to the Company's 1997 Equity Incentive Plan.

During the three month period ended March 31, 2000, securities not included in the computation of diluted earnings per share, because their exercise price exceeded the average market price during the period were as follows: (i) options to purchase 6,081,288 shares of Common Stock at prices ranging from \$3.75 to \$20.13 with expiration dates ranging up to March 9, 2010; and (ii) warrants to purchase 812,500 shares of Common Stock with exercise prices ranging from \$5.00 to \$12.77 and with expiration dates ranging up to July 17, 2006.

During the six month period ended March 31, 2001, securities not included in the computation of diluted earnings per share, because their exercise price exceeded the average market price during the period were as follows: (i) options to purchase 9,145,790 shares of Common Stock at prices ranging from \$2.38 to \$20.13 with expiration dates ranging up to March 8, 2011; and (ii) warrants to purchase 750,000 shares of Common Stock with exercise prices ranging from \$5.00 to \$10.00 and with expiration dates ranging up to July 17, 2006. Additionally, during the six month period ended March 31, 2001, securities not included in the computation of diluted earnings per share, because they would have an antidilutive effect due to the net loss for the period, were as follows: (i) options to purchase 543,750 shares of Common Stock at prices ranging from \$1.47 to \$2.06 with expiration dates ranging up to August 14, 2010; (ii) Series B and C preferred stock convertible into 622,222 shares of Common Stock; and (iii) unvested Restricted Stock Awards of 450,000 shares of Common Stock granted pursuant to the Company's 1997 Equity Incentive Plan.

During the six month period ended March 31, 2000, securities not included in the computation of diluted earnings per share, because their exercise price exceeded the average market price during the period were as follows: (i) options to purchase 6,314,072 shares of Common Stock at prices ranging from \$3.56 to \$20.13 with expiration dates ranging up to March 9, 2010; (ii) warrants to purchase 812,500 shares of Common Stock with exercise prices ranging from \$5.00 to \$12.77 and with expiration dates ranging up to July 17, 2006; and (iii) call options sold by the Company for 2,000,000 shares of Common Stock with an exercise price of \$36.00 and expiration dates ranging up to December 31, 1999.

-7-

C. Comprehensive Income (Loss)

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

-----

Comprehensive income (loss) for the three and six month periods ended March 31, 2001 and 2000, respectively, is as follows:

	Three Months Ended March 31,		Six Months Ended Mar	
	2001	2000	2001	
Net income (loss)	\$ (1,885,000)	\$ 282,000	\$ (3,742,000)	\$17
Change in unrealized net gain or loss on marketable and equity securities	(67,000)	914,000	(661,000)	1
Comprehensive income (loss)	\$ (1,952,000)	\$1,196,000	\$ (4,403,000)	\$18

### D. Withdrawal of Redux, Legal Proceedings, and Related Contingencies

-----

On September 15, 1997, the Company and American Home Products Corp. ("AHP") announced a market withdrawal of the weight loss medication Redux, which was launched in June 1996. Interneuron has been named, together with other pharmaceutical companies, as a defendant in approximately 3,200 product liability legal actions, many of which purport to be class actions, in federal and state courts involving the use of Redux and other weight loss drugs. Following the dismissal and the anticipated dismissal of Interneuron as a defendant in certain cases, the Company estimates that there will be fewer than 2,000 remaining cases. The existence of such litigation, including the time and expenses associated with the litigation, may materially adversely affect the Company's business, including its ability to obtain sufficient financing to fund operations. Although the Company is unable to predict its expense, or the outcome, of any such litigation, such expense or outcome may materially adversely affect the Company's future business, results of operations and financial condition.

In connection with the market withdrawal of Redux, the Company recorded as of September 30, 1997 certain charges aggregating approximately \$10,800,000. Total expenses relating to the market withdrawal of Redux may exceed these amounts, which are estimates and do not include provisions for liability, if any, arising out of Redux-related litigation or other related costs.

In October 2000, the U.S. District Court for the Eastern District of Pennsylvania (the "District Court") returned \$1,757,000 to the Company from the initial payment the Company made to the District Court pursuant to a proposed settlement which was rejected by the District Court. The Company reflected this amount at September 30, 2000 as a receivable.

On November 23, 1999, the District Court preliminarily approved a proposed nationwide settlement of AHP's product liability litigation related to Redux and Pondimin. The Company is not a released party under this settlement.

In fiscal 1999, the Company's three product liability insurers filed actions against Les Laboratoires Servier ("Servier") and the Company in the District Court, pursuant to the federal interpleader statute. The aggregate limit of the three commercial excess insurance policies issued by the insurers to the Company is \$40,000,000. The insurers alleged that the Company asserted claims against these policies, a substantial portion of which has been used in the Company's



## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

defense of the litigation, and Servier, as an additional insured under these policies, asserted its right to claim against these policies. The insurers deposited the available proceeds up to the limits of their policies (the "Deposited Funds"), which are subject to ongoing claims by the Company and Servier, into the registry of the District Court. In October 2000, the District Court dismissed the interpleader actions and the Deposited Funds were subsequently returned to the insurance companies.

-8-

In January 2001, the Company was reimbursed \$8,419,000 for litigation expenses previously paid by the Company and for other Redux-related costs. Of this amount, \$618,000 of other Redux-related costs are reflected in the Company's Statements of Operations for the three and six month periods ended March 31, 2001 as a credit under product withdrawal. Reflected in insurance claim receivable at March 31, 2001 of \$2,706,000 is \$1,441,000 which the Company paid through March 31, 2001 to the group of law firms defending the Company in the Redux-related product liability litigation and an additional \$1,265,000 which the Company has accrued for services rendered by such law firms through March 31, 2001. The Company currently intends to continue paying such fees and to file claims for reimbursement from the insurance companies. The Company expects to be reimbursed for its ongoing insurance claims until the aggregate limits of its commercial excess insurance policies are paid.

In January 2000, the Company announced it has filed a complaint against AHP in the Superior Court of the Commonwealth of Massachusetts. The complaint seeks unspecified but substantial damages and attorneys' fees pursuant to common and statutory law for AHP's knowing and willful deceptive acts and practices, fraud and misrepresentations and breach of contract. The Company cannot predict its costs relative to this litigation or the duration or outcome of the proceedings.

### E. Agreements

-----

In January 2001, the Company exercised its option and entered into an agreement to license IP 501, an orally-administered anti-fibrotic purified phospholipid compound in Phase III development for the treatment and prevention of liver diseases, including alcohol and Hepatitis C-induced cirrhosis. In exchange for future milestone payments and royalties on net sales, the license agreement gives the Company rights to develop and commercialize IP 501 in the United States, Canada, Japan, Korea, and, under certain circumstances, Europe and other markets. The Company is responsible for all remaining clinical and regulatory development, manufacturing, and marketing of the compound in the licensed territory.

### Item 2. Management's Discussion and Analysis of Financial Conditions and

#### Results of Operations:

-----

Statements in this Form 10-Q that are not statements or descriptions of historical facts are "forward-looking" statements under Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995 and are subject to numerous risks and uncertainties. These forward-looking statements and other forward-looking statements made by the Company or its representatives include, without limitation, statements regarding the Redux-related litigation, the Company's ability to successfully develop, obtain regulatory approval for and commercialize any products, to enter into corporate collaborations or obtain sufficient additional capital to fund operations, and are based on a number of assumptions. The words "believe," "expect," "anticipate," "intend," "plan,"

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

"estimate" or other expressions which are predictions of or indicate future events and trends and do not relate to historical matters identify forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements as they involve risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, including those set forth under "Risk Factors" and elsewhere in, or incorporated by reference into, the Company's Form 10-K for its fiscal year ended September 30, 2000. These factors include, but are not limited to, risks relating to the Redux-related litigation; uncertainties relating to clinical trials, regulatory approval and commercialization of the Company's products; the early stage of products under development; need for additional funds and corporate partners; history of operating losses and expectation of future losses; product liability; dependence on third

-9-

parties for manufacturing and marketing; competition; government regulation; risks associated with contractual arrangements; limited patents and proprietary rights; dependence on key personnel; uncertainty regarding pharmaceutical pricing and reimbursement and other risks. The forward-looking statements represent the Company's judgment and expectations as of the date of this Report. The Company assumes no obligation to update any such forward-looking statements.

The following discussion should be read in conjunction with the Company's unaudited consolidated financial statements and notes thereto appearing elsewhere in this report and audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2000. Unless the context indicates otherwise, "Interneuron" or the "Company" refer to Interneuron Pharmaceuticals, Inc.

### General

-----

#### Description of Company

Interneuron is a biopharmaceutical company engaged in the development and commercialization of a diversified portfolio of product candidates, including multiple compounds in late-stage clinical development. The Company is currently developing or has certain rights to five compounds in clinical development: pagoclone for panic and generalized anxiety disorders, trospium for overactive bladder, IP 501 for liver diseases, citicoline for ischemic stroke, and PRO 2000 for the prevention of infection by the human immunodeficiency virus ("HIV") and for the prevention of sexually transmitted diseases. In addition, the Company has other compounds in earlier stages of development, including PACAP (pituitary adenylate cyclase activating polypeptide) for respiratory disease, diabetes, stroke and other neurodegenerative diseases.

#### Pagoclone

In December 1999, the Company entered into an agreement with Pfizer, Inc. ("Pfizer") (the "Pfizer Agreement"), under which it licensed to Pfizer exclusive, worldwide rights to develop and commercialize pagoclone. Under the Pfizer Agreement, Pfizer is responsible for conducting and funding all further clinical development, regulatory review, manufacturing and marketing of pagoclone on a worldwide basis. Under the Company's agreement with Aventis, S.A. ("Aventis"), Aventis is entitled to receive a portion of certain of the payments to be received by the Company from Pfizer. In January 2001, the Company announced the initiation by Pfizer of Phase II testing of pagoclone for generalized anxiety disorder. In August 2000, Pfizer initiated Phase III testing of pagoclone for panic disorder.

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

### Trospium

In November 1999, the Company obtained an exclusive U.S. license to trospium, a prescription drug product currently marketed as a treatment for overactive bladder in Europe. Based on conversations with the U.S. Food and Drug Administration ("FDA"), the Company elected to conduct a standardized electrocardiographic safety study which is recommended by the FDA for drugs in the pharmacological class of trospium. Additionally, based upon those discussions with the FDA, the Company believes that, in combination with the existing efficacy and safety data on trospium a single, successful 300-400 patient Phase III trial will be necessary and sufficient for submission of an NDA. On December 12, 2000, the Company filed an Investigational New Drug Application for trospium and commenced the safety study in the second quarter of fiscal 2001. Assuming positive results from this study, the Company expects to begin the Phase III trial in fiscal 2001.

-10-

### IP 501

In January 2001, the Company exercised its option and entered into an agreement to license IP 501, an orally-administered anti-fibrotic purified phospholipid compound in Phase III development for the treatment and prevention of liver diseases, including alcohol and Hepatitis C-induced cirrhosis. In exchange for future milestone payments and royalties on net sales, the license agreement gives the Company rights to develop and commercialize IP 501 in the United States, Canada, Japan, Korea, and, under certain circumstances, Europe and other markets. The Company is responsible for all remaining clinical and regulatory development, manufacturing, and marketing of the compound in the licensed territory.

IP 501 is currently being studied in an 800-patient Phase III clinical trial sponsored by the Veterans Administration. Data analysis from the trial is ongoing and the Company intends to announce the results of the trial when they become available to the Company. In January 2001, the Company announced the start of a 250-patient, government-funded Phase III trial designed to evaluate the safety and effectiveness of IP 501 in treating patients with Hepatitis C-associated cirrhosis.

In April 2001, Takeda Chemical Industries Ltd. ("Takeda") exercised a previously granted option to negotiate a license to one of the Company's compounds ( see "Citicoline"). Takeda has designated IP 501 as such compound. Takeda will have a six month period during which the Company may not offer the compound selected by Takeda to any other party on terms more favorable than those offered to Takeda without first re-offering such compound to Takeda on such new terms. Upon the expiration of such six month period, in the event the Company has not entered into an agreement with Takeda, Takeda will have no further rights to IP 501.

### PRO 2000

In June 2000, the Company licensed exclusive, worldwide rights to develop and market PRO 2000, a candidate topical microbicide to prevent infection by HIV and other sexually transmitted pathogens. In October 2000, dosing and follow-up for a Phase I/Phase II clinical trial of PRO 2000 was completed by the National Institutes of Health at sites in the U.S. and South Africa. No serious adverse events were reported, and a full analysis of the data is ongoing. Additional government-funded clinical testing is planned for 2001.

### Sarafem TM

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

In June 1997, the Company licensed to Eli Lilly and Company ("Lilly") worldwide, exclusive rights to Interneuron's patent covering the use of fluoxetine to treat certain conditions and symptoms associated with premenstrual syndrome. Lilly received approval for fluoxetine to treat premenstrual dysphoric disorder and is marketing the drug under the trade name Sarafem. The agreement provides for milestone payments and royalties based on net sales in the United States. The maximum aggregate royalty payments to Interneuron in any calendar year range from three to five million dollars and are conditioned upon the achievement of net sales in the United States above an annually escalating baseline. Royalties to the Company will terminate at the end of the first two consecutive quarters in which 70% or less of total Prozac prescriptions are "dispensed as written." Based on a recent Federal Court of Appeals ruling, Lilly's composition of matter patent on fluoxetine will expire in the summer of 2001. Lilly has appealed the decision. If Lilly's appeal is not successful, potential royalty payments to the Company under this agreement may cease in early 2002.

-11-

### Citicoline

In December 1999, the Company entered into an agreement with Takeda (the "Takeda Agreement"), subsequently amended, under which the Company licensed to Takeda exclusive U.S. and Canadian commercialization rights to citicoline. In December 2000, Takeda notified the Company of its decision not to participate in the further development of citicoline, thereby terminating the Takeda Agreement. Therefore, the Company has reacquired all rights to this compound. The Company does not intend to further develop citicoline unless it is able to find another partner to participate in such development. Takeda has exercised its option under the Takeda Agreement to negotiate a license of another one of the Company's compounds and has selected IP 501 as such compound.

### Redux

Product Liability Litigation: On September 15, 1997, the Company announced a market withdrawal of its first prescription product, the weight loss medication Redux (dexfenfluramine hydrochloride capsules) C-IV, which had been launched by American Home Products Corp. ("AHP"), the Company's licensee, in June 1996. Since the withdrawal of Redux, Interneuron has been named, together with other pharmaceutical companies, as a defendant in approximately 3,200 product liability legal actions, some of which purport to be class actions, in federal and state courts involving the use of Redux and other weight loss drugs. To date, there have been no judgments against the Company. Following the dismissal and the anticipated dismissal of Interneuron as a defendant in certain cases, the Company estimates that there will be fewer than 2,000 remaining cases. See "Liquidity and Capital Resources -Analysis of Cash Flows" and "PART II. Item 1. Legal Proceedings."

### Results of Operations

-----

Fiscal 2001 revenues consisted of \$285,000 and \$645,000 of royalty revenue received from Lilly on sales of Sarafem in the three and six month periods ended March 31, 2001, respectively. Fiscal 2000 revenue in the six month period ended March 31, 2000 consisted of \$23,751,000 in contract and license fee revenue, \$13,750,000 of which was received from Pfizer pursuant to the Pfizer Agreement and \$10,000,000 from Takeda pursuant to the Takeda Agreement. The Company reported no revenue in the three month period ended March 31, 2000.

Cost of revenues of \$58,000 and \$130,000 in the three and six month periods

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

ended March 31, 2001, respectively, consists primarily of amounts due or paid to Massachusetts Institute of Technology for its portion of the Sarafem royalty revenue. Cost of revenues of \$2,051,000 in the six month period ended March 31, 2000 reflect payments to Aventis for its portion of the initial license payment received by the Company from Pfizer.

Research and development expense increased \$1,541,000 to \$1,157,000 in the three month period ended March 31, 2001 from a negative \$384,000 in the three month period ended March 31, 2000 and decreased \$78,000, or 3%, to \$2,198,000 in the six month period ended March 31, 2001 from \$2,276,000 in the six month period ended March 31, 2000. The negative amount of research and development expense in the three month period ended March 31, 2000 (and contributing to a relative increase in research and development expense in the three and six month fiscal 2001 periods) was due primarily to credits to research and development expenses of approximately \$1,350,000 included in the three and six month fiscal 2000 periods reflecting the reversal of costs accrued relative to the Phase 3 citicoline clinical trial which were

-12-

determined to be unnecessary and for a reversal of accrued expense related to pagoclone development which was determined to be unnecessary subsequent to entering into the Pfizer Agreement. Additionally affecting the increase in research and development expense in the three month period are expenses for the development of trospium and PRO 2000, partially offset by reduced payroll and employee-related expenses resulting from reductions in staffing. Additionally affecting the decrease in research and development expenses in the six month period are the absence of citicoline-related expenses and reduced payroll and employee-related expenses resulting from reductions in staffing in fiscal 2001, partially offset by increased expenses for the development of trospium and PRO 2000 in fiscal 2001.

General and administrative expense decreased \$67,000, or 3%, to \$2,087,000 in the three month period ended March 31, 2001 from \$2,154,000 in the three month period ended March 31, 2000 and decreased \$928,000, or 20%, to \$3,698,000 in the six month period ended March 31, 2001 from \$4,626,000 in the six month period ended March 31, 2000. These decreases were primarily due to reduced expense related to restricted stock awards granted pursuant to the Company's 1997 Equity Incentive Plan and reduced payroll and employee-related expenses resulting from reductions in staffing, partially offset by increased legal and consulting costs related to the Company's lawsuit against AHP. Additionally, the six month period reflected a reduction from tax expense recorded in fiscal 2000 period related to the net income resulting from the license fees received from Takeda and Pfizer.

The product withdrawal credit of \$618,000 reflected in the three and six month periods ended March 31, 2001 relates to the insurance reimbursement of certain Redux-related costs included in the insurance claim payment received by the Company in January 2001.

Investment income, net increased \$64,000, or 13%, to \$566,000 in the three month period ended March 31, 2001 from \$502,000 in the three month period ended March 31, 2000 and increased \$280,000, or 35%, to \$1,073,000 in the six month period ended March 31, 2001 from \$793,000 in the six month period ended March 31, 2000. The increase in the three month period is primarily due to higher yields on slightly lower average invested balances. The increase in the six month period is primarily due to higher yields on higher average invested balances.

Gain on investment securities of \$1,550,000 in the three and six month periods ended March 31, 2000 resulted from the Company's sale of 288,000 shares of Incara Pharmaceuticals Corporation ("Incara") stock and the loss on

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

investment securities of \$43,000 in the three and six month periods ended March 31, 2001 related to Incara stock.

For the three month period ended March 31, 2001, the Company had a net loss of (\$1,885,000), or (\$0.04) per share, diluted, compared to net income of \$282,000, or \$0.01 per share, diluted, for the three month period ended March 31, 2000. For the six month period ended March 31, 2001, the Company had a net loss of (\$3,742,000), or (\$0.09) per share, diluted, compared to net income of \$17,141,000, or \$0.40 per share, diluted, for the six month period ended March 31, 2000. These changes from net income to net loss were primarily the result of the items discussed above. The major factor for the change in the six month period is the absence of contract and license fee revenue from Takeda and Pfizer reflected in the fiscal 2000 six month period. The Company currently expects to incur losses for its consolidated operations in fiscal 2001.

### Liquidity and Capital Resources

-----

#### Cash, Cash Equivalents and Marketable Securities

At March 31, 2001, the Company had consolidated cash, cash equivalents and marketable securities of \$38,019,000 compared to \$33,751,000 at September 30, 2000. This increase of \$4,268,000 is primarily due to the receipt of \$8,419,000

-13-

in January 2001 of insurance claims, net of approximately \$3,000,000 of payments, relating to the group of legal firms representing the Company in its product liability litigation, and \$1,757,000 returned to the Company from the District Court and reflected at September 31, 2000 as settlement deposit receivable, partially offset by the funding of the Company's net loss of (\$3,742,000) and operations for the six month period ended March 31, 2001. See "Analysis of Cash Flows" and "Part II, Item 1. Legal Proceedings."

While the Company believes it has sufficient cash for currently planned expenditures for the next twelve months, based on certain assumptions relating to operations and other factors, excluding any settlements of the Redux-related litigation by and against the Company, it will require additional funds after such time. The Company does not currently have sufficient funds to fully develop and commercialize any of its current products and product candidates and will require additional funds or corporate collaborations for the development and commercialization of its compounds in development, as well as any new businesses, products or technologies acquired or developed in the future. The Company has no commitments or arrangements to obtain such funds. If such funds are not available, the Company will be required to further reduce its operations and delay development and regulatory efforts. As a result of the uncertainties and costs associated with the Redux-related litigation, market conditions and other factors generally affecting the Company's ability to raise capital, there can be no assurance that the Company will be able to obtain additional financing to satisfy future cash requirements or that any financing will be available on terms favorable or acceptable, or at all.

#### Product Development

The Company expects to continue to expend substantial additional amounts for the development of its products. There can be no assurance that results of any on-going current or future pre-clinical or clinical trials will be successful, that additional trials will not be required, that any drug or product under development will receive FDA approval in a timely manner or at all, or that such drug or product could be successfully manufactured in accordance with current

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

Good Manufacturing Practices or successfully marketed in a timely manner, or at all, or that the Company will have sufficient funds to commercialize any of its products.

### Analysis of Cash Flows

Reflected in insurance claim receivable at March 31, 2001 of \$2,706,000 is \$1,441,000 which the Company paid to the group of law firms defending the Company in the Redux-related product liability litigation and an additional \$1,265,000 which the Company owes to such law firms for services rendered through March 31, 2001 (see "Part II, Item 1. Legal Proceedings"). In January 2001, the Company received an \$8,419,000 payment of insurance claims. The Company is currently paying these law firms' fees at the rate of approximately \$1,600,000 per quarter and expects to be reimbursed for its ongoing insurance claims, until the maximum aggregate limits of the Company's commercial excess insurance policies are paid.

-14-

Other

-----

### Recent Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS No. 133"). SFAS No. 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives), and for hedging activities. SFAS No. 133 requires companies to recognize all derivatives as either assets or liabilities, with the instruments measured at fair value. The accounting for changes in fair value, gains or losses, depends on the intended use of the derivative and its resulting designation. In June 1999, the FASB issued SFAS No. 137 which deferred the effective date of adoption of SFAS No. 133 to fiscal years beginning after June 15, 2000. The Company adopted SFAS 133 in the fiscal quarter ended December 31, 2000 and the adoption did not have an impact on the Company's financial statements.

In December 1999, the SEC issued Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements" ("SAB 101"), which clarifies the SEC's views related to revenue recognition and disclosure. In June 2000, the SEC issued SAB 101B which delays the implementation date of SAB 101. The Company will adopt SAB 101 in the fourth quarter of fiscal 2001 and is presently determining the effect it will have on its financial statements.

### PART II - Other Information

#### Item 1. Legal Proceedings

-----

Product Liability Litigation: Subsequent to the market withdrawal of Redux in September 1997, the Company has been named, together with other pharmaceutical companies, as a defendant in approximately 3,200 legal actions, many of which purport to be class actions, in federal and state courts relating to the use of Redux. The actions generally have been brought by individuals in their own right or on behalf of putative classes of persons who claim to have suffered injury or who claim that they may suffer injury in the future due to use of one or more weight loss drugs including Pondimin (fenfluramine), phentermine and Redux. Plaintiffs' allegations of liability are based on various theories of recovery,

## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

including, but not limited to, product liability, strict liability, negligence, various breaches of warranty, conspiracy, fraud, misrepresentation and deceit. These lawsuits typically allege that the short or long-term use of Pondimin and/or Redux, independently or in combination (including the combination of Pondimin and phentermine popularly known as "fen-phen"), causes, among other things, primary pulmonary hypertension, valvular heart disease and/or neurological dysfunction. In addition, some lawsuits allege emotional distress caused by the purported increased risk of injury in the future. Plaintiffs typically seek relief in the form of monetary damages (including economic losses, medical care and monitoring expenses, loss of earnings and earnings capacity, other compensatory damages and punitive damages), generally in unspecified amounts, on behalf of the individual or the class. In addition, some actions seeking class certification ask for certain types of purportedly equitable relief, including, but not limited to, declaratory judgments and the establishment of a research program or medical surveillance fund. On December 10, 1997, the Federal Judicial Panel on Multidistrict Litigation issued an Order allowing for the transfer or potential transfer of the federal actions to the Eastern District of Pennsylvania for coordinated or consolidated pretrial proceedings. To date, there have been no judgments against the Company. Following the dismissal and the anticipated dismissal of Interneuron as a defendant in certain cases, the Company estimates that there will be fewer than 2,000 remaining cases.

-15-

**Rejected Settlement:** On September 27, 1999, the Company announced that the District Court rejected a proposed agreement among the Company and the Plaintiffs' Management Committee in the Multidistrict Litigation to settle all product liability litigation and claims against the Company related to Redux. The District Court found that the proposed settlement did not meet the requirements for limited fund class actions, as described by the Supreme Court in its June 23, 1999 decision in *Ortiz v. Fibreboard Corp.* The District Court also vacated the stays of pending and future litigation that were previously in effect. The Company filed a petition with the U.S. Court of Appeals for the Third Circuit on October 12, 1999, seeking review of the District Court's ruling and on April 13, 2000 moved to dismiss such petition. The motion was granted on April 25, 2000. As a result of the District Court's rejection of the proposed settlement agreement, the ongoing Redux-related litigation is proceeding against the Company.

On November 23, 1999, the District Court preliminarily approved a proposed nationwide settlement of AHP product liability litigation related to Redux and Pondimin. The Company is not a released party under this settlement.

**Interpleader Litigation and Funding of Product Liability Litigation Costs:** On November 20, 1998, December 30, 1998 and February 5, 1999, the Company's three product liability insurers filed actions against Servier and the Company in the District Court, pursuant to the federal interpleader statute. The aggregate limits of the three commercial excess insurance policies issued by the insurers to the Company is \$40,000,000. The insurers alleged that the Company asserted claims against these policies, a substantial portion of which has been used in the Company's defense of the litigation, and Servier, as an additional insured under these policies, asserted its right to claim against these policies. The insurers deposited the available proceeds up to the limits of their policies (the "Deposited Funds"), which are subject to ongoing claims by the Company and Servier, into the registry of the District Court. On May 3, 2000, the Company moved to dismiss such actions as moot in light of the District Court's rejection of the Company's proposed settlement and the dismissal of the Company's petition to appeal from such order. In October 2000, the District Court dismissed the interpleader actions and the Deposited Funds were subsequently returned to the insurance companies. In January 2001, the Company was reimbursed for litigation



## Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

expenses previously incurred by the Company. See "Liquidity and Capital Resources--Analysis of Cash Flows."

**Complaint Against AHP:** On January 24, 2000, the Company announced it has filed a complaint against AHP in the Superior Court of the Commonwealth of Massachusetts. The complaint seeks unspecified but substantial damages and attorneys' fees pursuant to common and statutory law for AHP's knowing and willful deceptive acts and practices, fraud and misrepresentations and breach of contract. AHP filed an answer to such complaint. The Company cannot predict its costs relative to this litigation or the duration or the outcome of the proceedings.

**General:** Pursuant to agreements between the parties, under certain circumstances, the Company may be required to indemnify Servier, Boehringer Ingelheim Pharmaceuticals, Inc. and AHP, and the Company may be entitled to indemnification by AHP, against certain claims, damages or liabilities incurred in connection with Redux. The cross indemnification between the Company and AHP generally relates to the activities and responsibilities of each company.

Although the Company maintains certain product liability and director and officer liability insurance and intends to defend these and similar actions vigorously, the Company has been required and may continue to be required to devote significant management time and resources to these legal actions. In the absence of a settlement and in the event of successful uninsured or insufficiently insured claims, or in the event a successful indemnification claim were made against the Company, the Company's business, financial condition and results of operations could be materially adversely affected. Even if a settlement is reached, the terms of such settlement may include cash and/or the issuance of the Company's securities, which may

-16-

materially adversely affect the Company's financial condition and results of operations and result in dilution to the Company's stockholders. The uncertainties and costs associated with these legal actions have had, and may continue to have, an adverse effect on the market price of the Company's Common Stock and on the Company's ability to obtain corporate collaborations or additional financing to satisfy cash requirements, to retain and attract qualified personnel, to develop and commercialize products on a timely and adequate basis, to acquire rights to additional products, or to obtain product liability insurance for other products at costs acceptable to the Company, or at all, any or all of which may materially adversely affect the Company's business, financial condition and results of operations.

#### Item 4. Submission of Matters to a Vote of Security Holders

-----

The Company's annual meeting of stockholders was held on March 7, 2001. At the meeting (i) all seven director nominees were elected; and (ii) the appointment of PricewaterhouseCoopers LLP as the independent auditors was ratified.

(i) The following Directors were elected for a one-year term by the votes indicated:

Glenn L. Cooper, M.D., 33,666,012 for, 319,936 against; Harry J. Gray, 33,665,912 for, 320,036 against; Alexander M. Haig, Jr., 33,665,112 for, 320,836 against; Malcolm Morville, Ph.D., 33,665,312 for, 320,636 against; Lindsay A. Rosenwald, M.D., 33,666,012 for, 319,936 against; Lee J. Schroeder, 33,666,012 for, 319,936 against; and David B. Sharrock, 33,666,012 for, 319,936 against.

Edgar Filing: INTERNEURON PHARMACEUTICALS INC - Form 10-Q

(ii) The appointment of PricewaterhouseCoopers LLP was ratified by a vote of 33,903,276 for, 41,535 against, and 41,137 abstaining.

Item 6. Exhibits and Reports on Form 8-K  
-----

(b) Reports on Form 8-K

The Company did not file any reports on Form 8-K for the three month period ended March 31, 2001.

-17-

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERNEURON PHARMACEUTICALS, INC.

Date: May 15, 2001

By: /s/ Glenn L. Cooper  
-----

Glenn L. Cooper, M.D., President, Chairman  
and Chief Executive Officer  
(Principal Executive Officer)

Date: May 15, 2001

By: /s/ Michael W. Rogers  
-----

Michael W. Rogers, Executive Vice President,  
Chief Financial Officer and Treasurer  
(Principal Financial Officer)

Date: May 15, 2001

By: /s/ Dale Ritter  
-----

Dale Ritter, Senior Vice President, Finance  
(Principal Accounting Officer)

-18-