

CONMED CORP  
Form 11-K  
June 20, 2012

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**Form 11-K**

**ý Annual Report Pursuant To Section 15(d) Of**

**The Securities Exchange Act of 1934**

**For the fiscal year ended December 31, 2011**

**OR**

**o Transition Report Pursuant To Section 15(d) Of**

**The Securities Exchange Act of 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-16093**

**(A) Full title of the plan and the address  
of the plan, if different from that of  
the issuer named below:**

**CONMED CORPORATION**

**Retirement Savings Plan**

**(B) Name of issuer of the securities held  
pursuant to the plan and the address  
of its principal executive office:**

**CONMED CORPORATION**

**525 French Road**

**Utica, New York 13502**

**CONMED Corporation**

**Retirement Savings Plan**

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**December 31, 2011 and 2010**

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\* All other schedules required by 29 CFR 2520.103-10 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under ERISA have been omitted because they are not applicable.



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Participants and Administrator of  
CONMED Corporation Retirement Savings Plan

We have audited the accompanying statements of net assets available for benefits of CONMED Corporation Retirement Savings Plan as of December 31, 2011 and 2010, and the related statement of changes in net assets available for benefits for the year ended December 31, 2011. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the auditing standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of CONMED Corporation Retirement Savings Plan as of December 31, 2011 and 2010, and the changes in net assets available for benefits for the year ended December 31, 2011, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) as of December 31, 2011, is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ Inero & Company CPAs,P.C.  
Certified Public Accountants

Rochester, New York

June 20, 2012

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**CONMED Corporation****Retirement Savings Plan****Statements of Net Assets Available for Benefits****December 31, 2011 and 2010**

Assets	2011	2010
Investments, at Fair Value		
Mutual Funds	\$87,923,347	\$85,297,061
Common Collective Trust	11,453,366	11,208,441
Common Stock	6,259,751	6,028,621
Preferred Stock	95,137	59,519
Corporate Bonds	161,750	184,662
Money Market Funds	8,878,734	9,173,564
Non-interest Bearing Cash	957	173
Total Investments	114,773,042	111,952,041
Notes Receivable from Participants	3,785,901	3,389,975
Other Receivable	4,067	4,292
Total Assets	118,563,010	115,346,308
Liabilities		
Excess Contributions Payable	96,439	367,193
Other Liabilities	24,356	92
<b>Total Liabilities</b>	120,795	367,285
<b>Net Assets Available for Benefits at Fair Value</b>	118,442,215	114,979,023
Adjustment from Fair Value to Contract Value for Interest in Common Collective Trust Relating to Fully Benefit-Responsive Investment Contracts	(282,484 )	(91,135 )
Net Assets Available for Benefits	\$118,159,731	\$114,887,888

The accompanying notes are an integral part of the financial statements.





**CONMED Corporation****Retirement Savings Plan****Statement of Changes in Net Assets Available for Benefits****Year Ended December 31, 2011**

## Additions to net assets attributed to:

## Investment income:

Interest and dividends	\$2,450,391
Interest on notes receivable from participants	171,144

## Contributions:

Participants	8,961,100
Employer	6,003,221

Total Additions	17,585,856
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## Deductions from net assets attributed to:

Administrative expenses	80,677
Distributions to participants	9,631,017
Net depreciation in fair value of investments	4,602,319

Total Deductions	14,314,013
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Net Increase	3,271,843
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Net Assets Available for Benefits at Beginning of Year	114,887,888
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Net Assets Available for Benefits at End of Year	\$ 118,159,731
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The accompanying notes are an integral part of the financial statements.

**CONMED Corporation  
Retirement Savings Plan  
Notes to Financial Statements  
December 31, 2011 and 2010**

**1. Establishment and Description of Plan**

Effective January 1992, CONMED Corporation (the "Company") established the CONMED Corporation Retirement Savings Plan (the "Plan"). The Plan is a defined contribution plan covering all employees of the Company and its subsidiaries who meet the service requirements set forth in the Plan document. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 ("ERISA"). The following brief description of the Plan is provided for general information purposes only. Participants should refer to the Plan agreement for more complete information.

**Administration of the Plan**

The Company serves as Plan Administrator with full power, authority and responsibility to control and manage the operation and administration of the Plan.

**Contributions**

A participant can contribute 1 to 50 percent of his or her annual compensation, as defined, up to the maximum annual limitations as provided by the Internal Revenue Code ("IRC"). Effective January 1, 2010, the Company matches 100 percent of each participant's contribution up to a maximum of 7 percent of participant compensation. Forfeitures of terminated participants' non-vested accounts are used to reduce employer contributions or to pay Plan expenses. Forfeitures reduced employer contributions by approximately \$705,500 in 2011. At December 31, 2011 and 2010, forfeited non-vested accounts totaled \$30,700 and \$17,600, respectively.

At December 31, 2011 and 2010, the Plan has recorded a liability of \$96,439 and \$367,193, respectively, for amounts refundable by the Plan to participants for contributions made in excess of amounts allowed under the IRC.

**Participant Accounts**

Each participant's account is credited with the participant's contribution and allocation of (a) the Company's contribution, (b) Plan earnings and (c) administrative expenses. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account.

**Vesting**

Each participant is immediately vested in his or her voluntary contributions plus earnings thereon. A participant becomes fully vested in the remainder of his or her account upon the completion of five years of service.

**Investment Options**

Participants are allowed to invest in a variety of investment choices as more fully described in the Plan literature. Participants may change their investment options on a daily basis.



**CONMED Corporation  
Retirement Savings Plan  
Notes to Financial Statements  
December 31, 2011 and 2010**

**Notes Receivable from Participants**

A participant may obtain a loan between \$500 and \$50,000, limited to 50 percent of his or her vested account balance. Each loan bears interest at prime plus 1 percent and is secured by the balance in the participant's account. Repayment is required over a period not to exceed five years or up to fifteen years where the loan is for the purchase of a primary residence. Loan repayments are allocated among the investment options consistent with the participant's contribution investment election.

**Payment of Benefits**

Participants or their beneficiaries are eligible to receive benefits under the Plan upon normal retirement, death, total and permanent disability or termination for any reason other than those previously mentioned. Benefits are payable in accordance with the Plan agreement.

**Plan Termination**

While the Company anticipates and believes that the Plan will continue, it reserves the right to discontinue the Plan subject to the provisions of ERISA. In the event of Plan termination, participants will become 100 percent vested in their accounts.

**2.**

**Significant Accounting Policies**

**Basis of Accounting**

The accounts of the Plan are maintained on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Investment contracts held by a defined-contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined-contribution plan attributable to fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the plan. The plan invests in investment contracts through a common collective trust. The Statements of Net Assets Available for Benefits present the fair value of the investment in the common collective trust as well as the adjustment of the investment in the common collective trust from fair value to contract value relating to the investment contracts. The Statement of Changes in Net Assets Available for Benefits is prepared on a contract value basis.

**Notes Receivable from Participants**

Notes receivable from participants are measured at their unpaid principal balance plus any accrued but unpaid interest. Delinquent notes receivable from participants are reclassified as distributions based upon the terms of the Plan document.

**CONMED Corporation**  
**Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2011 and 2010**  
**Investment Valuation and Income Recognition**

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Financial Accounting Standards Board (“FASB”) guidance defines fair value and establishes a framework for measuring fair value and related disclosure requirements. The FASB defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction value hierarchy which requires an entity to maximize the use of observable inputs when measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for investments measured at fair value. There have been no changes in the methodologies used at December 31, 2011 and 2010.

**CONMED Corporation**  
**Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2011 and 2010**  
*Mutual Funds*

These investments are valued using the Net Asset Value (“NAV”) provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. The NAV is a quoted price in an active market and classified within level 1 of the valuation hierarchy.

*Common Collective Trust*

These investments are valued using the NAV provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. The NAV is classified within level 2 of the valuation hierarchy because the NAV’s unit price is quoted on a private market that is not active; however, the unit price is based on underlying investments which are traded on an active market. The fair value of the underlying investments is obtained from information provided by the investment advisor using the audited financial statements of the common collective trust at year end.

*Common Stock*

Common stock is valued at the closing price reported on the common stock’s respective stock exchange and is classified within level 1 of the valuation hierarchy.

*Preferred Stock*

Preferred stock is valued at the closing price reported on the New York Stock Exchange and is classified within level 1 of the valuation hierarchy.

*Corporate Bonds*

Corporate Bonds are valued at the closing price reported on the active market on which the individual securities are traded and is classified within level 1 of the valuation hierarchy.

*Money Market Funds*

These investments are valued using \$1 for the NAV. The money market funds are classified within level 2 of the valuation hierarchy.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.



**CONMED Corporation**  
**Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2011 and 2010**

The following table sets forth by level, within the fair value hierarchy, the Plan's investments at fair value:

	Investments at Fair Value as of December 31, 2011		
	Level 1	Level 2	Total
Mutual Funds:			
Balanced	\$ 9,391,497	\$ —	\$ 9,391,497
Communications	19,422	—	19,422
Diversified Emerging Markets	37,701	—	37,701
Fixed Income Funds	10,342,389	—	10,342,389
High Yield Bond	2,852	—	2,852
Intermediate Term Bond	130,298	—	130,298
International	6,033,258	—	6,033,258
Large Blend	9,230,756	—	9,230,756
Large Growth	4,441,169	—	4,441,169
Large Value	6,086,703	—	6,086,703
Mid Cap Value	39,406	—	39,406
Mid Cap Blend	10,636,876	—	10,636,876
Mid Cap Growth	10,731,539	—	10,731,539
Sector Funds	115,496	—	115,496
Small Blend	3,067,313	—	3,067,313
Target Date Funds	17,616,672	—	17,616,672
Common Stock	6,259,751	—	6,259,751
Preferred Stock	95,137	—	95,137
Common Collective Trust <sup>(a)</sup>	—	11,453,366	11,453,366
Corporate Bonds	161,750	—	161,750
Money Market Funds <sup>(b)</sup>	—	8,878,734	8,878,734
Total Investments at Fair Value	\$ 94,439,985	\$ 20,332,100	\$ 114,772,085

**CONMED Corporation**  
**Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2011 and 2010**

	Investments at Fair Value as of December 31, 2010		
	Level 1	Level 2	Total
Mutual Funds:			
Balanced	\$ 9,481,314	\$ —	\$ 9,481,314
Communications	19,428	—	19,428
Diversified Emerging Markets	37,413	—	37,413
Fixed Income Funds	8,402,266	—	8,402,266
High Yield Bond	2,747	—	2,747
Intermediate Term Bond	54,989	—	54,989
International	6,628,563	—	6,628,563
Large Blend	8,418,520	—	8,418,520
Large Growth	4,814,955	—	4,814,955
Large Value	6,324,462	—	6,324,462
Mid Cap Value	9,124	—	9,124
Mid Cap Blend	10,529,748	—	10,529,748
Mid Cap Growth	10,696,828	—	10,696,828
Real Estate	5,250	—	5,250
Sector Funds	113,541	—	113,541
Small Blend	3,486,687	—	3,486,687
Target Date Funds	16,271,226	—	16,271,226
Common Stock	6,028,621	—	6,028,621
Preferred Stock	59,519	—	59,519
Common Collective Trust <sup>(a)</sup>	—	11,208,441	11,208,441
Corporate Bonds	184,662	—	184,662
Money Market Funds <sup>(b)</sup>	—	9,173,564	9,173,564
Total Investments at Fair Value	\$ 91,569,863	\$ 20,382,005	\$ 111,951,868

Represents a Managed Income Portfolio consisting of a commingled group of assets managed by Fidelity (a) Management Trust Company. The portfolio's investment objective is to seek the preservation of capital and to provide a competitive level of income over time that is consistent with the preservation of capital.

(b) This category is comprised of the interest bearing cash and the Fidelity Retirement Money Market.

The Fidelity Retirement Money Market fund seeks to obtain as high a level of current income as is consistent with the preservation of capital and liquidity.

Purchases and sales of securities are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date. Interest is recorded on the accrual basis. Net depreciation includes the Plan's gains and losses on investments bought and sold as well as held during the year.

**CONMED Corporation  
Retirement Savings Plan  
Notes to Financial Statements  
December 31, 2011 and 2010  
Contributions**

Participant contributions and matching employer contributions are recorded in the period during which the Company makes payroll deductions from the participants' earnings.

**Administrative Expenses**

The Plan's administrative expenses are paid by either the Plan or the Plan's Sponsor as defined in the Plan document.

**Payment of Benefits**

Benefit payments to participants are recorded upon distribution.

**Use of Estimates**

The preparation of the Plan's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and changes therein, and disclosures of contingent assets and liabilities. Actual results could differ from those estimates.

**Risks and Uncertainties**

The Plan invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with these investments, it is at least reasonably possible that changes in their values will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the Statements of Net Assets Available for Benefits.

**3. Income Tax Status**

The trust established under the Plan to hold the Plan's assets is qualified pursuant to the appropriate section of the IRC, and, accordingly, the trust's net investment income is exempt from income taxes. The Plan has obtained a favorable tax determination letter, dated July 21, 2003, from the Internal Revenue Service ("IRS"). The Plan has been amended since receiving the determination letter. In January, 2011, the Plan Administrator applied for a new determination letter and has not yet received a response from the IRS. However, the Plan Administrator and the Plan's tax counsel believe that the Plan, as amended, is designed and is currently being operated in compliance with the applicable requirements of the IRC.

Accounting principles generally accepted in the United States of America require plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The Plan Administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2011, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Plan Administrator believes it is no longer subject to income tax examinations for years prior to 2008.

**CONMED Corporation**  
**Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2011 and 2010**

**4. Investments**

Fidelity Management Trust Company (“Fidelity”) is the trustee of the Plan. As trustee, Fidelity holds the Plan’s investment assets and executes investment transactions.

Investments representing 5 percent or more of the net assets available for benefits at December 31, 2011 and 2010 consist of the following:

	2011 Current Value	2010 Current Value
Fidelity Managed Income Portfolio Fund	\$11,453,366	\$11,208,441
Fidelity Puritan Fund	9,391,497	9,481,314
Fidelity Investment Grade Bond Fund	8,103,126	6,730,410
Rainier Small/Mid Cap Fund	7,630,019	7,301,650
Fidelity Retirement Money Market Fund	7,462,941	7,573,931
Fidelity Low-Priced Stock Fund	7,173,664	7,194,945
Spartan 500 Index Fund	6,748,676	6,708,765
Fidelity Diversified International Fund	N/A	6,131,423

Net depreciation in the fair value of investments for the year ended December 31, 2011 is as follows:

Mutual funds	\$(4,012,840)
Common stocks	(576,076 )
Preferred stocks	(10,495 )
Corporate bonds	(2,908 )
	\$(4,602,319)

**5. Transactions with Parties-in-Interest**

As of December 31, 2011 and 2010, the Plan held certain securities issued by the Company as follow:

	December 31, 2011		December 31, 2010	
	Number	Fair	Number	Fair
	of	Value	of	Value
	Shares		Shares	
CONMED Corporation Common Stock	143,361	\$3,680,077	138,546	\$3,661,771

In addition, certain assets of the Plan are invested in funds managed by Fidelity. Fidelity is the trustee of the Plan and, therefore, is considered to be a party-in-interest. Notes receivable from participants also qualify as party-in-interest transactions.

**CONMED Corporation**  
**Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2011 and 2010**

**6. Reconciliation of Financial Statements to Form 5500**

The following is a reconciliation of the financial statements to the Form 5500:

	December 31, 2011	December 31, 2010
Net Assets Available for Benefits Per the Financial Statements	\$ 118,159,731	\$ 114,887,888
Adjustment from Contract Value to Fair Value for Interest in Common Collective Trust Relating to Fully Benefit-Responsive Investment Contracts	282,484	91,135
Net Assets Available for Benefits Per the Form 5500	\$ 118,442,215	\$ 114,979,023
Net Increase in Net Assets Available for Benefits Per the Financial Statements	\$ 3,271,843	
Change in Adjustment from Contract Value to Fair Value for Interest in Common Collective Trust Relating to Fully Benefit-Responsive Investment Contracts	191,349	
Net Income Per the Form 5500	\$ 3,463,192	

CONMED Corporation

Retirement Savings Plan

**Schedule H, line 4i - Schedule of Assets (Held at End of Year)****December 31, 2011**

Identity of Issue/Description of Investment	Current Value
Fidelity Freedom Funds**	\$18,145,589
Fidelity Managed Income Portfolio Fund**	11,453,366
Fidelity Puritan Fund**	9,391,497
Fidelity Investment Grade Bond Fund**	8,103,126
Rainier Small/Mid Cap Fund	7,630,019
Fidelity Retirement Money Market Fund**	7,462,941
Fidelity Low-Priced Stock Fund**	7,173,664
Spartan 500 Index Fund**	6,748,676
Fidelity Diversified International Fund**	5,565,143
Participant - Directed Brokerage Link Account	5,535,136
Fidelity Capital Appreciation Fund**	4,250,826
Fidelity Equity Income Fund**	3,967,171
CONMED Corporation Common Stock **	3,680,077
FAM Value Fund	3,136,362
WFA Small Cap Value Z Fund	3,049,318
Needham Growth Fund	2,971,846
T. Rowe Price Dividend Growth Fund	2,241,871
MFS Value Fund R4	2,089,996
Vanguard Total Bond Market Index Signal Fund	1,351,214
Spartan International Index Fund**	317,871
Interest Bearing Cash Accounts	308,023
Spartan Extended Market Index Fund**	198,353
Participant loans, interest rates from 4.25% to 10.50% and maturities from 2012 to 2026**	3,785,901
	<b>\$118,557,986</b>

\*\* Denotes party-in-interest





**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Plan Administrator has duly caused this Annual Report to be signed by the undersigned hereunto duly authorized.

CONMED CORPORATION  
Retirement Savings Plan

By: /S/ Robert D. Shallish, Jr.

Robert D. Shallish, Jr.  
Vice President – Finance and  
Chief Financial Officer  
CONMED Corporation

Date: June 20, 2012

