# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 6-K

#### SECURITIES EXCHANGE ACT OF 1934

For the month of April, 2010

(Commission File No. 001-33356),

# Gafisa S.A.

(Translation of Registrant's name into English)

Av. Nações Unidas No. 8501, 19th floor São Paulo, SP, 05425-070 Federative Republic of Brazil

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F \_\_\_X\_\_\_ Form 40-F \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1)

Yes \_\_\_\_\_ No \_\_\_X\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes \_\_\_\_\_ No \_\_\_X\_\_\_

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant

to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes \_\_\_\_\_ No \_\_\_X\_\_\_

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

#### **GAFISA S.A.**

CNPJ/MF n° 01.545.826/0001 -07 NIRE 35.300.147.952

### **Publicly-Held Company**

Messrs. Shareholders:

We herein present the Company s management proposal for the matters on the agenda of the Annual and Extraordinary General Shareholders Meetings to be held on April 27, 2010:

#### Annual General Shareholders Meeting:

1. Receipt of the accounts drawn up by the Company s management, examination, discussion and resolution on the financial statements concerning the fiscal year ended December 31st, 2009.

We herein propose the approval of the financial statements concerning the fiscal year ended December 31<sup>st</sup>, 2009, as released on February 9, 2010 in the websites of the Brazilian Securities Commission (CVM) and of BM&FBOVESPA S.A. Bolsa de Valores, Mercadorias e Futuros, through the Periodic Information System (IPE), and published in the newspapers O Estado de São Paulo and Diário Oficial do Estado de São Paulo (Financial Statements).

We herein inform you that, in compliance with Article 9, III, of CVM Instruction No. 481 issued on December 17, 2009 (<u>CVM Instruction 481/09</u>), our comments to the Company's financial situation may be found under item 10 of the Reference Form (*Formulário de Referência*), available at the Company's headquarters, in its Investors Relations website (<u>www.gafisa.com.br/ri/</u>), and in the websites of BM&FBOVESPA S.A. Bolsa de Valores, Mercadorias e Futuros (<u>www.bmfbovespa.com.br</u>) and of the Brazilian Securities Commission (<u>www.cvm.gov.br</u>).

We take the opportunity to inform you that the Company s Audit Committee (*Conselho Fiscal*) has not issued any pronouncement on the management report and on the proposal for payment of dividends due to the fact that the investiture of the Company s Audit Committee members in their respective offices occurred on January 2010, after the end of the fiscal year.

2. Allocation of the net profits of the fiscal year ended December 31<sup>st</sup>, 2009 and payment of dividends in the amount of R\$50,716,096.23.

We herein propose the allocation of the net profits of the fiscal year ended December 31<sup>st</sup>, 2009 as indicated in the Financial Statements and payment of dividends in the total amount of R\$50,716,096.23, as detailed in <u>Exhibit I</u> attached hereto, prepared in accordance with item II of Paragraph 1 of Article 9 of CVM Instruction 481/09.

Furthermore, we herein propose that the Board of Directors further establishes the date of payment of such dividends, within the calendar year of 2010, based on the shareholding position of April 27, 2010, after closing of trading session, for shareholders holding shares negotiated at BM&FBOVESPA S.A. Bolsa de Valores, Mercadorias e Futuros, and of April 30, 2010 for shareholders holding ADRs negotiated at NYSE, with no monetary adjustments. The shares and ADRs will be negotiated ex-dividends as of April 28, 2010.

3. Appointment of members of the Company s Board of Directors due to the expiration of the term of office.

As per the recommendation of the Company s Nomination and Corporate Governance Committee, we herein propose the reelection of the current members of the Company s Board of Directors, for a term of office ending on the date of the Annual General Shareholders Meeting to be held in 2012, as follows: (i) Gary Robert Garrabrant, North American citizen, married, businessman, bearer of United States Passport No. 0258762 and enrolled with the Individual Taxpayer s Registry (CPF/MF) under No. 743.170.831 -91; (ii) Thomas Joseph McDonald, North American citizen, married, businessman, bearer of United States Passport No. 700.909.550 and enrolled with the Individual Taxpayer s Registry (CPF/MF) under No. 741.625.861 -87; (iii) Caio Racy Mattar, Brazilian citizen, married, civil engineer, bearer of the Brazilian Identity Card (RG) No. 5.396.320 -9, issued by SSP/SP, and enrolled with the Individual Taxpayer s Registry (CPF/MF) under No. 034.118.768 -24; (iv) Richard L. Huber, North American citizen, married, businessman, bearer of the Identity Card (RNE) No. W230612-E and enrolled with the Individual Taxpayer s Registry (CPF/MF) under No. 020.363.638 -49; (v) Gerald Dinu Reiss, naturalized Brazilian citizen, married, engineer, bearer of the Brazilian Identity Card (RG) No. 3.175.254, issued by SSP/SP, and enrolled with the Individual Taxpayer s Registry (CPF/MF) under No. 232.318.908 -53; and (vi) José Écio Pereira da Costa Júnior, Brazilian citizen, married, business administrator and accountant, bearer of the Brazilian Identity Card (RG) No. 4.762.308, issued by SSP/SP, and enrolled with the Individual Taxpayer s Registry (CPF/MF) under No. 359.920.858 -15. The last four candidates are indicated as independent members.

In accordance with Article 10 of CVM Instruction 481/09, information on the candidates supported by the Company s management is detailed in <u>Exhibit II</u> attached hereto.

4. Establishment of the amount of the global compensation of the Company s management for 2010.

We herein propose the global compensation of the management of the Company in an amount up to R\$9,695,281.00.

The relevant information for the analysis of the proposal concerning the compensation of the Company s management, as established by Article 12 of CVM Instruction 481/09, may be found under item 13 of the Company s Reference Form (*Formulário de Referência*), available at the Company s headquarters, in its Investors Relations website (<a href="www.gafisa.com.br/ri/">www.gafisa.com.br/ri/</a>), and in the websites of BM&FBOVESPA S.A. Bolsa de Valores, Mercadorias e Futuros (<a href="www.bmfbovespa.com.br">www.bmfbovespa.com.br</a>) and of the Brazilian Securities Commission (<a href="www.cvm.gov.br">www.cvm.gov.br</a>). <a href="Extraordinary General Shareholders">Extraordinary General Shareholders</a> Meeting:

1. Amendment to Article 5 and to other provisions of Company s Bylaws referred to in the Call Notice.

We herein propose the amendment to Article 5 and to other provisions of Company s Bylaws referred to in the Call Notice, as indicated in <u>Exhibit III</u> attached hereto. Aforementioned Exhibit III contains the draft of the Company s Bylaws, highlighting the proposed changes, as well as information on the ground and justification of each proposal and the analysis of the legal and economic effects of such proposed amendments, when appropriate, as required by Article 11 of CVM Instruction 481/09.

2. Consolidation of Company s Bylaws.

We herein propose the approval of the consolidated Bylaws of the Company in the form of Exhibit IV attached hereto.

3. Constitution of a fiduciary assignment over real estate properties.

We herein propose the approval, as guaranty for the Company s obligations under its \$\mathbb{T}\$ issuance of debentures, non-convertible into shares, in one single and indivisible lot, in one single series, with floating guarantee (*garantia flutuante*) and additional guarantees (including *in rem* guarantees), for public distribution (\_\mathbb{T}\text{h Issuance}\)), approved in the Extraordinary General Shareholders Meeting held on November 16, 2009, of the constitution of a fiduciary assignment over the real estate properties of the projects financed by the 7th issuance, in favor of the Debenture Holder, represented by the Fiduciary Agent.

We herein propose the approval of the constitution of a fiduciary assignment over the real estate properties of the projects financed by the 7<sup>th</sup> issuance of debentures, non-convertible into shares, in one single and indivisible lot, in one single series, with floating guarantee (*garantia flutuante*) and additional guarantees (including *in rem* guarantees), for public distribution (\_½ Issuance), approved in the Extraordinary General Shareholders Meeting held on November 16, 2009, as guaranty for the Company s obligations under the 3 issuance, in favor of the Debenture Holder, represented by the Fiduciary Agent.

São Paulo, March 26, 2010

Management of Gafisa S.A.

#### **EXHIBIT I**

(in accordance with Exhibit 9-1-II of CVM Instruction No. 481 of December 17, 2009)

# 1. Net profits of the fiscal year:

R\$213,541,457.80.

# 2. Global amount and amount per share of dividends, including interim dividends and interest on net equity (JCP):

Global amount of dividends and JCP (gross)	R\$50,716,096.23
Global amount of dividends and JCP (net)	R\$50,716,096.23
Global amount of dividends	R\$50,716,096.23
Global amount of JCP (gross)	-
Global amount of JCP (net)	-
Dividends	
Amount per share	R\$0.12 <sup>1</sup>
JCP	
Amount per share (gross)	-
Amount per share (net)	-

## 3. Percentage of net profits of the fiscal year paid:

Percentage on the net profit	
gross percentage	23.75%
net percentage	23.75%

# 4. Global amount and amount per share of dividends paid based on profit of preceding fiscal years:

There was no payment in 2009 of dividends based on profits of preceding fiscal years.

<sup>&</sup>lt;sup>1</sup> Value per share as of the date of the management proposal; treasury shares were not taken into account. Such value may be adjusted up to the date of the Annual General Shareholders Meeting as a result of issuance of new shares by the Company.

## 5. After deduction of interim dividends and interest on net equity, information on:

 a) Gross amount of dividend and of interest on net equity in a segregated form, per share of each share type and class.

Mandatory dividend paid: R\$50.716.096,23 corresponding to R\$0.12 per share (taking into account the share split approved on February 22, 2010), excluding treasury shares, which value may be adjusted up to the date of the Annual General Shareholders Meeting as a result of further issuance of new shares by the Company.

b) Term and conditions of payment of dividends and interest on net equity.

It is proposed the determination by the Board of Directors, subsequently to the Annual Shareholders Meeting and within the calendar year of 2010, of the date in which the dividends must be paid, based on the shareholding position of April 27, 2010, after closing of trading session, for shareholders holding shares negotiated at BM&FBOVESPA S.A. Bolsa de Valores, Mercadorias e Futuros, and of April 30, 2010 for shareholders holding ADRs negotiated at NYSE, with no monetary adjustments. The shares and ADRs will be negotiated ex- dividends as of April 28, 2010.

c) Monetary adjustment and interest on dividends and on interest on net equity.

Not applicable.

d) Date of statement of the dividends and interest on net equity payment for purposes of identifying the shareholders entitled to such payment.

April 27, 2010.

- 6. In the event dividends or interest on net equity has been paid against profits registered in half-yearly balance sheets or balance sheets prepared in shorter periods:
- a) Amount of dividends or interest on net equity paid.
- b) Payments date.

Not applicable.

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# 7. Comparative table indicating the following amounts per share for each share type and class:

### a) Net profits of the current fiscal year and of the 3 preceding fiscal years.

Fiscal year:	Net Profit (R\$)	Number of shares (without treasury shares)	Net Profit per share
200	9 213,541,457.68	419,036,531	0.5096
200	8 109,920,602.61	129,962,546	0.8458
2007 RE-PRESENTED	IN		
ACCORDANCE TO CPC	91,639,781.23	129,452,121	0.7079
2007 WITHOUT CP	C 113,602,924.00	129,452,121	0.8776
2006 RE-PRESENTED	IN		
ACCORDANCE TO CPC	44,009,696.61	103,369,950	0.4257
2006 - WITHOUT CP	C 46,056,599.90	103,369,950	0.4456

<sup>&</sup>lt;sup>1</sup>The Company has re-presented its financial statements according to Brazilian GAAP for the years ending on December 31, 2006 and December 31, 2007 as a consequence of the adoption as from January 1, 2006 of the changes introduced by Law n. 11,638/07 and new rules enacted by CPC in 2008.

# b) Dividend and interest on net equity paid in the 3 preceding fiscal years.

2009	Total Value and Value Per Share (R\$)		
Dividanda	R\$50,716,096.23		
Dividends	R\$0.12 per share <sup>2</sup>		
JCP (gross)	-		
JCP (net)	-		
2008	Total Value and Value Per Share (R\$)		
Dividends	R\$26,106,142.88		
	R\$0.20 per share		
JCP (gross)	-		
JCP (net)	-		
2007	Total Value and Value Per Share (R\$)		
D' '1 1	R\$26,980,694.26		
Dividends	R\$0.21 per common share		
JCP (gross)	-		
JCP (net)	-		
2006	Total Value and Value Per Share (R\$)		
Distincts	R\$10,988,246.60		
Dividends	R\$0.10 per common share		
JCP (gross)			
JCP (net)	-		

<sup>&</sup>lt;sup>2</sup> Value per share as of the date of the management proposal; treasury shares were not taken into account. Such value may be adjusted up to the date of the Annual General Shareholders Meeting as a result of issuance of new shares by the Company.

## 8. Allocation of profits to legal reserve:

#### a) Amount allocated to the legal reserve:

R\$10,677,072.89.

#### b) Information on the calculation of the legal reserve:

Pursuant to Paragraph 2 of Article 36 of Company s Bylaws, 5% of net profit of the fiscal year shall be allocated to the legal reserve up to 20% of Company s share capital or up to the limit provided by Paragraph 1 of Article 193 of Law No. 6,404/76.

### 9. Fixed or minimum dividends:

### a) Information on the calculation of the fixed or minimum dividends.

Not applicable due to the fact that the Company does not issue preferred shares.

# b) Information on whether the profits of the fiscal year are sufficient to the full payment of fixed or minimum dividends.

Not applicable due to the fact that the Company does not issue preferred shares.

## c) Information on whether any portion of non-paid dividend is cumulative.

Not applicable due to the fact that the Company does not issue preferred shares.

# d) Information on the global amount of fixed or minimum dividends to be paid to each class of preferred shares.

Not applicable due to the fact that the Company does not issue preferred shares.

e) Information on the amount of fixed or minimum dividend to be paid per preferred share of each class.

Not applicable due to the fact that the Company does not issue preferred shares.

#### 10. Mandatory dividend:

## a) Information on the calculation of the mandatory dividend according to Company s bylaws:

Pursuant to Paragraph 2 of Article 36 of Company s bylaws, after allocation of 5% of net profit of the fiscal year to the legal reserve up to the limit of 20% of Company s share capital or the limit provided by Paragraph 4 of Article 193 of Law No. 6,404/76, 25% of the balance, adjusted in accordance with Article 202 of Law No. 6,404/76, shall be paid as mandatory dividend to all Company s shareholders.

#### b) Information on whether the mandatory dividend has been fully paid:

Mandatory dividend was fully paid.

### c) Information on retention of any portion of the mandatory dividend.

Not applicable due to the fact that mandatory dividend will be fully paid.

#### 11. Retention of Mandatory Dividend:

a) Information on any withheld amount.

Not applicable, since there will be no retention of mandatory dividend.

b) Description of Company s financial condition, addressing aspects related to liquidity analysisworking capital and positive cash flows.

Not applicable, since there will be no retention of mandatory dividend.

d) Reason for withholding mandatory dividend.

Not applicable, since there will be no retention of mandatory dividend.

#### 12. Allocation of profit to the reserve for contingencies.

a) Amount allocated to the reserve for contingencies.

Not applicable, since there will be no allocation to the reserve for contingencies.

b) Information on the loss that was judged probable and its cause.

Not applicable, since there will be no allocation to the reserve for contingencies.

c) Reasons why the loss was judged probable.

Not applicable, since there will be no allocation to the reserve for contingencies.

d) Reasons for creation of the reserve.

Not applicable, since there will be no allocation to the reserve for contingencies.

#### 13. Allocation of profit to the reserve for realizable profits.

a) Amount allocated to the reserve for realizable profits.

Not applicable, since there will be no allocation to the reserve for realizable profits.

b) Nature of the non-realized profit which gave reason to the creation of the reserve.

Not applicable, since there will be no allocation to the reserve for realizable profits.

#### 14. Allocation of profit to statutory reserves.

a) Provisions of the bylaws which authorizes the creation of the reserve.

Company s bylaws provides that an amount not greater than 71.25% of the net profit may be allocated to the creation of an Investment Reserve, for the purpose of financing the expansion of Company s and of its controlled companies business, through subscribing for capital increases, creating new projects or participating in consortiums or other types of association, among other means of achieving the Company s corporate purpose. The amount allocated to this statutory reserve may not exceed 80% of Company s corporate capital. Should the reserve reach such limit, the shareholders in a general meeting shall decide on the allocation of the excess, either distributing it to the shareholders or using it to increase the capital of the Company.

#### b) Amount allocated to the reserve.

Statutory Reserve			
Allocation proposal	R\$152,148,282.68		

#### c) Calculation of the amount to be allocated to the reserve.

Calculation of the Statutory Reserve (R\$)		
Net profit of the fiscal year	R\$213,541,457.80	
Accrued losses	-	
Legal Reserve	R\$10,677,072.89	
Reserve for tax incentives (ICMS e IR)	-	
Sub-total	R\$202,864,384.91	
Dividends	R\$50,716,096.23	
Interest on net equity	-	
sub-total	R\$152,148,288.68	
Statutory Reserve	R\$152,148,288.68	

# 15. Retention of profits under approved budget:

a) Amount allocated to the reserve.

Not applicable, since there will be no allocation to such reserve.

b) Copy of the approved budget:

Not applicable, since there will be no allocation to such reserve.

# 16. Allocation of profit to reserve for tax incentives:

a) Amount allocated to the reserve.

Not applicable, since there will be no allocation to reserve for tax incentives.

b) Information on the nature of the allocation.

Not applicable, since there will be no allocation to reserve for tax incentives.

### **EXHIBIT II**

(in accordance with items 12.6 to 12.10 of Exhibit 24 of the CVM Instruction 480 of December 17, 2009)

# 12.6. Candidates to the Board of Directors indicated by the Company s management:

The management of the Company recommends the reelection of the current members of the Board of Directors, whose main information may be found below:

\ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	<b>b</b> )	\ <b>D</b>	d) CPF	\ <b>n</b>
a) Name	Age	c) Profession	or Passport Number	e) Position
	1			
Gary Robert Garrabrant	55 years old	Businessman	CPF/MF n. 743.170.831-91	Member of the Board of Directors
Thomas Joseph McDonald	45 years	Businessman	CPF/MF n° 741.625.861/87	Member of the Board of Directors
Caio Racy Mattar	52 years	Civil Engineer	CPF/MF n° 034.118.768-24	Member of the Board of Directors Independent Member
Richard L. Huber	73 years	Businessman	CPF/MF n° 020.363.638-49	Member of the Board of Directors Independent Member
Gerald Dinu Reiss	65 years	Engineer	CPF/MF n° 232.318.908-53	Member of the Board of Directors Independent Member
José Écio Pereira da Costa	58 years	Business Administrator and Accountant	CPF/MF n° 359.920.858-15	Board of Member of the Board of

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Junior		Directors Independent Member

# 12.7. Members of statutory committees, audit committees, risk committees, financial committees and compensation committee:

Not applicable.

#### 12.8. In relation to each candidate to the Board of Directors:

#### a) Curriculums:

Gary R. Garrabrant. In the last 5 years, he has acted as (i) Chief Executive Officer of Equity International, company whose main activity is the investment in real state companies; (ii) member of the Board of Directors of Construtora Tenda S.A., publicly-held company whose main activity is the development of real state projects; (iii) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; (iv) Vice Chief Executive Officer of Homex, publicly-held company registered in the United States of America, whose main activity is the construction and the development of real state projects; (v) Officer of NH Hoteles, publicly-held company registered in Spain, whose main activity is holding interest in hotels; and (vi) Officer of Brazilian Finance and Real State S.A., publicly-held company whose main activity is the investment in real state companies. Construtora Tenda S.A. is a subsidiary of Gafisa S.A. and Equity International indirectly controls EI Fund IV Pronto, LLC and EIP Brazil Holdings, LLC, shareholders of Gafisa S.A., being the last three companies part of the same economic group.

Thomas J. McDonald. In the last 5 years, he has acted as (i) Strategic Officer of Equity International, company whose main activity is the investment in real state companies; (ii) member of the Board of Directors of Construtora Tenda S.A., publicly-held company whose main activity is the development of real state projects; (iii) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; and (iv) member of the Board of Directors of BR Malls Participações S.A., publicly-held company whose main activity is holding interest in malls. Construtora Tenda S.A. is a subsidiary of Gafisa S.A. and Equity International indirectly controls EI Fund IV Pronto, LLC and EIP Brazil Holdings, LLC, shareholders of Gafisa S.A., being the last three companies part of the same economic group.

<u>Caio Racy Mattar</u>. In the last 5 years, he has acted as (i) Investment and Construction Officer and Vice Chief Executive Officer of Companhia Brasileira de Distribuição, publicly-held company whose main activity is the commercialization of products; (ii) member of the Board of Directors of Sendas Distribuidora S.A.; (iii) member of the Board of Directors of Paramount Têxteis Indústria e Comércio S.A., publicly-held company whose main activity is the manufacturing, commercialization, import and export of textile products; and (iv) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects. None of the companies above is part of the economic group of Gafisa S.A.

Richard L. Huber. In the last 5 years, he has acted as (i) Chief Executive Officer and member of the Board of Directors of American Comercial Barge Line, company whose main activity is the inland marine transportation in the Mississipi River; (ii) member of the Board of Directors of Covanta Energy Corporation, company whose main activity is the transformation of waste in electricity, (iii) member of the Board of Directors of AquaBounty Technology, company whose main activity is the development of a transgenic fish; and (iv) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects. None of the companies above is part of the economic group of Gafisa S.A.

Gerald Dinu Reiss. In the last 5 years, he has acted as (i) Officer of Reiss & Castenheira Consultoria e Empreendimentos Ltda., company whose main activity is the business consult, being responsible for projects involving business restructuring; (ii) member of the Board of Directors of Odontoprev S.A., publicly-held company whose main activity is to operate private dental care insurance plans; (iii) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; and (iv) member of the Board of Directors of Companhia Brasileira de Distribuição, publicly-held company whose main activity is the commercialization of products. Besides, he has acted as Planning and Development Officer of Grupo Ultra, as member of the Board of Directors of CAEMI Mineração e Metalúrgica S.A., and as member of the Board of Directors of Petróleo Brasileiro S.A. - Petrobrás. None of the companies above is part of the economic group of Gafisa S.A.

José Écio Pereira da Costa Junior. In the last 5 years, he has acted as (i) Auditing Partner of Deloitte Touche Tohmatsu Auditores Independentes S/C Ltda., company whose main activity is the auditing, tax and managerial consulting; (ii) Partner and Officer of JEPereira Consultoria em Gestão de Negócios S/S Ltda, company whose main activity is the managerial consulting in general; (iii) member of the Board of Directors and President of the Audit Committee of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; (iv) member of the Audit Committee of Zamprogna S.A., and (v) member of the Audit Committee of Fibria S.A. None of the companies above is part of the economic group of Gafisa S.A.

#### b) Judicial and administrative convictions (including criminal):

Mr. **Gary Robert Garrabrant** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **Thomas J. McDonald** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. Caio Racy Mattar states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **Richard L. Huber** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **Gerald Dinu Reiss** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **José Écio Pereira da Costa Junior** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

#### 12.9. Marital relationships, stable partnerships or family relationships up to second degree between:

#### a) members of the management of the Company:

There is no marital relationship, stable partnership or family relationship up to second degree involving the candidates to the Board of Directors, whether between them or with other members of the management of the Company.

Besides, in accordance with the Company s Code of Ethics, it is not allowed to hire employees relatives of 1st degree: father, mother, sons/daughters, brothers/sisters, spouses, cousins, uncles/aunts and nephews/nieces. It is also not allowed stable relationships among employees.

# b) (i) members of the management of the Company and (ii) members of the management of companies directly or indirectly controlled by the Company.

There is no marital relationship, stable partnership or family relationship up to second degree existent involving the candidates to the Board of Directors and members of the management of direct and indirect controlled companies of the Company.

Besides, in accordance with the Company s Code of Ethics, controlled companies are not allowed to hire relatives of 1st degree of employees of the Company: father, mother, sons/daughters, brothers/sisters, spouses, cousins, uncles/aunts and nephews/nieces. Stable relationships between employees of the Companies and employees of companies directly or indirectly controlled by the Company are also not allowed.

# c) (i) members of the management of the Company or of its controlled (whether directly or indirectly) companies and (ii) direct or indirect controlling shareholders of the Company.

Not applicable since there is no controlling shareholder.

# d) (i) members of the management of the Company and (ii) members of the management of direct or indirect controlling shareholders of the Company.

Not applicable since there is no controlling shareholder.

# 12.10. Subordination relation, rendering of services or control sustained in the preceding 3 fiscal years between the candidates to the Board of Directors and:

a) a company directly or indirectly controlled by the Company	
Not applicable.	

# b) direct or indirect controlling shareholder of the Company

Not applicable since there is no controlling shareholder.

# c) supplier, client, debtor or creditor of the Company, of their controlled companies or controllers, or of controlled companies of any of the aforementioned persons, if relevant.

The Code of Ethics of the Company forbids any relationship of this kind.

Additionally, in accordance with internal regulation of the Audit Committee of the Company, such Committee is responsible to establish the guidelines for the Company for hiring employees or ex-employees of independent auditors.

#### **EXHIBIT III**

#### III.1. DRAFT OF THE BYLAWS HIGHLIGHTING PROPOSED CHANGES

#### GAFISA S.A.

CNPJ/MF no. 01.545.826/0001 -07 NIRE 35.300.147.952

**Publicly-Held Company** 

CVM no. 01610-1

#### **BYLAWS**

### <u>CHAPTER I</u> NAME, HEADOUARTERS, PURPOSE AND DURATION

**Article 1.** Gafisa S.A. (the Company ) is a publicly-held corporation with authorized capital, governed by these Bylaws and applicable law.

**Article 2**. The Company s headquarters and forum are located in the city of São Paulo, State of São Paulo. The Company may, by resolution adopted by the Board of Directors, change the address of its headquarters, and open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad.

§ 1. Sole Paragraph. The power to open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad referred to in this article may, by resolution adopted by the Board of Directors, be delegated to the Chief Executive Officer.

**Article 3**. The Company s purposes are: (i) to promote and develop real estate projects of any kind, whether its own or those of third parties, in the latter case as contractor and agent; (ii) to purchase and sell real estate of any kind; (iii) to perform civil construction and provide civil engineering services; and (iv) to develop and implement marketing strategies for its own or third parties real estate projects.

**Sole Paragraph**. The Company may hold interests in any other companies, in Brazil or abroad, upon approval granted by means of a resolution adopted by the Board of Directors, except <u>in the situation</u> provided in Art. 21 (r) and Art. 3034, §1, in which case prior approval of the Board of Directors will not be required.

**Article 4**. The Company has an indefinite term of duration.

### <u>CHAPTER II</u> CAPITAL AND SHARES

**Article 5**. The capital of the Company is R\$ 1,627,274,152.14,2.691.217.592,78, which is fully paid-in and divided into 334,154,419.336.274 common shares, all registered, book-entry and without par value.

- § 1. The cost of share transfer services charged by the account agent shall be borne by the shareholders, subject to such limits as may be imposed by applicable legislation.
- § 2. Each common share carries the right to one vote on resolutions at General Meetings of Shareholders.
- § 3. The Company may not issue preferred shares or participation certificates (partes beneficiárias).
- § 4. For purposes of reimbursement, the value of the Company s shares shall be based on the Company s economic value, as determined by an appraisal carried out by a specialized firm appointed in the manner provided for in Article 45 of Law 6404/76.
- **Article 6**. The capital of the Company may be increased by resolution adopted by the Board of Directors, without need for an amendment to these Bylaws. The resolution approving the increase shall fix the terms and conditions for the issuance of shares, subject to a limit of 600,000,000 (six hundred million) common shares.
- **Sole Paragraph**. The Company may, within the limit of its authorized capital and by resolution adopted by the shareholders in General Meeting, grant share purchase options to (i) its officers, directors and employees, or (ii) individuals who provide services to it or to any company under its control.
- **Article 7**. The Company may reduce or exclude the time period for the exercise of preemptive rights on the issuance of shares, debentures convertible into shares or subscription bonuses which are placed by means of sale on a stock exchange, public subscription or share swap in a mandatory public tender offer pursuant to articles 257 to 263 of Law 6404/76. Pursuant to article 171§3 of Law 6404/76, there shall be no preemptive rights on the grant and exercise of the share purchase options.

### <u>CHAPTER III</u> GENERAL MEETING OF SHAREHOLDERS

- **Article 8**. A General Meeting of Shareholders shall be held, on an ordinary basis, in the first four (4) months following the end of the fiscal year and on an extraordinary basis whenever required by law or the Company s interests.
- § 1. General Meetings of Shareholders shall be called in the manner provided for by law. Regardless of the formalities for calling General Shareholders Meetings, any General Meeting attended by all shareholders shall be considered to have been regularly called.
- § 2. General Meetings of Shareholders shall be called to order and chaired by the Chairman of the Board of Directors or, in his absence, by a shareholder appointed by the shareholders at the General Meeting. The Chairman of the General Meeting shall choose one of those present at the meeting to act as secretary.
- § 3. Prior to the call to order, the shareholders shall sign the Book of Attendance (*Livro de Presença de Acionistas*), giving their name and residence and the number of shares they hold.
- § 4. The list of shareholders present at the meeting shall be closed by the Chairman immediately after the General Meeting is called to order.
- § 5. Shareholders which appear at a General Meeting after the list of shareholders present at the meeting has been closed may participate in the meeting but shall not have the right to vote on any resolution.
- **Article 9.** In addition to the matters provided for by the law, the Shareholders in General Meeting shall:

a) decide on the Company s exit from the Novo Mercado of the São Paulo Stock Exchange BOVESPA (Novo Mercado), which shall be communicated to the São Paulo Stock Exchange BOVESPA in writing, 30 (thirty) days in advance;

b) subject always to the provisions of Article 11, choose, from among the three qualified institutions indicated on a list prepared by the Board of Directors, the institution which shall be responsible for the preparation of an appraisal report for shares issued by the Company, for the purposes of exiting the Novo Mercado, cancellation of the Company s registration as a publicly-held company or mandatory public tender offer; and

c) resolve cases on which these Bylaws are silent, subject to the provisions of Law 6404/76.

**Sole Paragraph**. In the event of cancellation of the Company s registration as a publicly-held company or its exit from the Novo Mercado, due to listing of the Company s shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, the public tender offer to be made by the Controlling Shareholder or the Company, as applicable, shall have a minimum offer price which is equal to the economic value determined in the appraisal report referred to in Article 9(b) and which complies with the Novo Mercado Listing Rules.

Article 10. The choice of the specialized institution or firm responsible for the determination of the Company s Economic Vvalue, referred to in Article 9(b) of these Bylaws, shall be made by the majority of votes cast by holders of Outstanding Shares present at the General Meeting in question, blank votes not being computed. The quorum for the General Meeting shall be shareholders representing at least 20% of the total number of Outstanding Shares, at first call, and on second call, shareholders representing any number of Outstanding Shares.

#### § 1. For purposes of these Bylaws:

<u>Outstanding Shares</u> means all the shares issued by the Company, with the exception of shares held by the Controlling Shareholder, by persons related to the Controlling Shareholder or by the Company s officers and directors and treasury shares:

<u>Controlling Shareholder</u> means the shareholder or Shareholder Group that exercises Control of the Company;

Shareholder Group means a group of two or more persons (a) that are bound by contracts or agreements of any nature, including shareholders—agreements, whether written or oral and whether directly or through Controlled Companies, Controlling Companies or companies under Common Control; or (b) among whom there is a direct or indirect Control relationship; or (c) that are under Common Control; or (d) that represent a common interest. Examples of persons representing a common interest include (i) a person that holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the other person; and (ii) two persons that have a third investor in common which holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the first two persons. Joint ventures, investment funds or clubs, foundations, associations, trusts, condominiums, cooperatives, security portfolios, universalities of rights and any other form of organization or enterprise of any kind, whether constituted in Brazil or abroad, shall be considered to be part of the same Shareholder Group whenever two or more of such entities: (x) are administered or managed by the same legal entity or by parties related to the same legal entity; or (y) have the majority of their managers or administrators in common;

<u>Control</u> (and the related terms <u>Controlling Company</u>, Controlled Company and <u>under Common Control</u>) means the power effectively used to direct corporate activities and orient the functioning of the Company s corporate bodies, whether directly or indirectly and whether de facto or de jure. There is a relative presumption that the person or Shareholder Group holding shares that gave it an absolute majority of votes of the shareholders present at the last three General Shareholders meetings holds Control, even if such person or Shareholder Group does not hold an absolute majority of the Company s voting capital; and

<u>Diffuse Control</u> means Control exercised by a shareholder holding less than 50% (fifty percent) of the Company s capital, or by shareholder(s) which do not constitute a Shareholder Group.

**Article 11**. In the event the Company exits the Novo Mercado or its registration as a publicly-held company is cancelled, the costs incurred for the preparation of the appraisal report referred to in Article 9(b) shall be borne entirely by the Controlling Shareholder or by the Company, if the Company is offeror, as applicable.

# <u>CHAPTER IV</u> <u>MANAGEMENT</u> SECTION IV.I. - GENERAL RULES

**Article12**. The Company is managed by the Board of Directors (*Conselho de Administração*) and the Executive Board (*Directoria*).

**Article 13**. The members of the Board of Directors and the Executive Board shall be invested in their respective offices within thirty days from the date they were appointed, by signing an instrument of investiture in the appropriate book, and shall remain in office until the investiture of the newly-elected members of the Company s management.

**Sole Paragraph**. The investiture of the members of the Board of Directors and the Board of Executive Officers in their respective offices is conditional upon (i) the execution of the Statement of Consent from Senior Managers (*Termo de Anuência dos Administradores*) provided for under the Novo Mercado Listing Rules; and (ii) adherence to the Manual for Disclosure and Use of Information and Policy for Trading in Securities Issued by the Company (*Manual de Divulgação e Uso de Informações e Política de Negociação de Valores Mobiliários de Emissão da Companhia*), by executing an instrument to that effect.

**Article 14**. The Board of Directors may create advisory committees to assist the members of the Board of Directors, and determine the composition and specific responsibilities of such committees.

**Article 15**. The Shareholders in General Meeting shall determine, on an individual or global basis, the remuneration of the Company s directors, officers and members of its advisory committees. Where the remuneration is fixed on a global basis, the Board of Directors shall determine the amounts to be paid to each individual. Where applicable, the Board of Directors shall also distribute the share in profits fixed by the Shareholders in General Meeting.

#### SECTION IV.II. - BOARD OF DIRECTORS (CONSELHO DE ADMINISTRAÇÃO)

**Article 16**. The Board of Directors is composed of at least five (5) and no more than nine (9) effective members (the election of alternates being permitted), all of whom shall be shareholders, elected and removable at any time by the Shareholders in General Meeting, with an unified term of office of two (2) years, re-election being permitted.

**Article 17**. At least 20% of the effective members of the Board of Directors shall be Independent Members.

- § 1. When a fractional number of directors results from compliance with the percentage referred to above, the fraction shall be rounded (i) to the next highest whole number, where the fraction is 0.5 or greater; and (ii) to the next lowest whole number, where the fraction is less than 0.5.
- § 2. For purposes of these Bylaws, Independent Member is one who: (i) has no relationship with the Company except for an interest in its capital; (ii) is not a Controlling Shareholder, nor a spouse or relative up to the second degree of the Controlling Shareholder, and is not now and has not been, in the past three years, related to a company or entity related to the Controlling Shareholder (persons related to public institutions of education and/or research are excluded from this restriction); (iii) has not been, in the past three years, an employee or officer of the Company, the Controlling Shareholder or a company controlled by the Company; (iv) is not a direct or indirect supplier or purchaser of the Company s services and/or products of the Company, in a degree that implies loss of independence; (v) is not an employee, officer or director of a company or entity offering services and/products to, or requesting services and/or products from, the Company; (vi) is not a spouse or relative up to the second degree of any of the Company s officers or directors; and (vii) does not receive any remuneration from the Company except that payable to directors (cash earnings generated by holdings in the Company s capital are excluded from this restriction).
- § 3. Members of the Board of Directors elected in the manner provided for in Article 141 §§4 and 5 of Law 6404/76 shall also be considered to be Independent Members.
- **Article 18**. The Board of Directors shall have a Chairman, who shall be elected by the favorable vote of a majority of the effective members. In the event of incapacity or temporary absence of the Chairman, the chairmanship shall be assumed by the member previously designated by the Chairman, or, in the absence of a previous designation, by such member as the remaining members shall appoint.
- § 1. Pursuant to article 150 of Law 6404/76, in the case of vacancy of a sitting member of the Board of Directors, the remaining members of the Board of Directors shall indicate one substitute, who shall remain in the office until the next General Meeting to be held after that date, when a new board member shall be elected to finish the mandate. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.
- § 2. For the purposes of this Bylaws, vacancy will occur in case of death, permanent incapacity, resignation, removal or unjustified absence of the board member for more than three consecutive meetings.
- § 3. Respecting the provision of the head of this Article in relation to the Chairman, in case of the temporary absence of any member of the Board of Directors, such member shall be replaced by another board member appointed by the absent member, holding a power-of-attorney with specific powers. In this case, the substitute of the absent board member, besides his own vote, shall state the vote of the absent board member. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.
- Article 19. The Board of Directors shall meet at least quarterly. Meetings of the Board of Directors shall be called by the Chairman, or by at least two effective members, by written notice containing the agenda for the meeting, in addition to the place, date and time of the meeting. Board of Directors meetings shall be called at least five days in advance. Regardless of the formalities for calling meetings, any meeting attended by all members of the Board of Directors shall be considered to have been regularly called.

- **Article 20**. The quorum for Board of Directors meetings shall be four members. Resolutions shall be adopted by the favorable vote of a majority of members present at the meeting, and the Chairman shall have, in addition to his own vote, a casting vote in the event of a tie.
- § 1. The decisions of the Board of Directors shall be recorded in minutes, which shall be signed by the members present at the meeting.
- § 2. Directors may be represented at meetings of the Board of Directors by another director, to whom special powers have been granted. The directors may also participate in meetings by telephone or video conference, and, in that event, shall be considered to be present at the meeting and shall confirm their vote by written statement sent to the Chairman by letter, facsimile transmission or e-mail immediately after the end of the meeting. Upon receipt of statement of confirmation, the Chairman shall have full powers to sign the minutes of the meeting on behalf of the member in question.
- **Article 21**. It addition to such other powers and duties conferred on it by law and these Bylaws, the Board of Directors shall have powers to:
- a) fix the general direction of the Company s business;
- b) approve the Company s annual operating budget and business plan, and any changes thereto (provided, however, that until such new budget or plan has been approved, the most recently approved budget or plan shall prevail);
- c) attribute, from the global amount of remuneration fixed by the Shareholders in General Meeting, the monthly compensation of each of the members of the Company s management and advisory committees, in the manner provided for in Article 15 of these Bylaws;
- d) elect and remove the Company s officers and determine their powers and duties, in accordance with the provisions of these Bylaws;
- e) supervise the officers management of the Company, examine at any time the Company s books and documents, and request information on contracts entered into or about to be entered into by the Company and any other acts;
- f) determine the general compensation criteria and the benefit policies (indirect benefits, shares in profits and/or sales) for the senior management and those holding management positions in the Company;
- g) instruct the votes related to the global remuneration of management to be cast by Company s representative at the General Meeting of Shareholders of the companies where the Company holds an equity interest, except for the wholly-owned subsidiaries or special purpose companies;
- h) in accordance with a plan approved by the Shareholders in General Meeting, grant share purchase options to the Company s officers, directors or employees, or to individuals who rendered services to the Company or to any company under its control, with the exclusion of shareholders pre-emptive rights over the grant of such share purchase options or the subscription of the corresponding shares;
- i) call General Shareholders Meetings;
- j) submit to the Shareholders in General Meeting any proposed amendment to these Bylaws;
- k) issue its opinion on the Executive Board s management report and accounts, and authorize the distribution of interim dividends;

- l) attribute to the Company s directors and officers their share in the profits shown on the Company s balance sheets, including interim balance sheets, subject always to the limits and other provisions under the law and these Bylaws;
- m) authorize any change in the Company s accounting or report presentation policies, unless such change is required by the generally accepted accounting principles in the jurisdictions in which the Company operates;
- n) appoint and dismiss the Company s independent auditors;
- o) approve the issue of shares or subscription bonuses up to the limit of the Company s authorized capital, determining the issue price, the manner of subscription and payment and other terms and conditions for the issuance, and determining also if preemptive rights over the shares to be issued shall be granted to shareholders in the case provided for in the Article 7 of these Bylaws;
- p) approve the issue of simple non-convertible debentures, without real security;
- q) approve the Company s acquisition of its own shares, to be held in treasury or for cancellation;
- r) unless provided for in the annual budget or in the business plan then in effect, approve business transactions and contracts of any kind between the Company and its shareholders, directors and/or officers, or between the Company and the direct or indirect controlling shareholders of the Company s shareholders;
- s) authorize, in advance: (i) the execution by the Company of any contract, including, for the purposes of illustration, contracts for the acquisition of assets or interests in other companies; or (ii) the grant, by the Company, of loans, financing or real or personal security in favor of its controlled companies (with the exception of special purpose companies in which the Company holds 90% or more of the total and voting capital) or third parties, provided always, in the cases contemplated in items (i) and (ii) above, that the contracts involve transactions with a term greater than 48 (forty-eight) months (with the exception of contracts with public utilities providers and other contracts which have uniform terms and conditions, which shall not be subject to prior approval by the Board of Directors) or an amount greater than R\$15,000,000.00 or 1.5% of the Company s total consolidated assets (the Reference Value );
- t) approve any change in the Company s headquarters, and the opening, transfer or extinction of branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad, with the exception of the incorporation of, or acquisition of interests in, special purpose companies (SPCs) and/or consortiums which have as their corporate purpose the promotion, management, development, construction and sale of real estate projects, which shall be subject only to the provisions of Art 3034, §1;
- u) authorize the acquisition, alienation, transfer, assignment, encumbrance or other form of disposal, including contribution to the capital of another company, for any reason of a substantial part of the Company s permanent assets, permanent assets being understood to be the set of assets on which the Company s business is based, in amounts greater than the Reference Value (as defined in item (s) above), when such transactions are not provided for in the annual budget;
- v) approve, in advance, any application by the Company for a decree of bankruptcy or judicial or extrajudicial recovery; and

w) establish the list of three qualified institutions to be submitted to the General Shareholders Meeting for the purposes of Article 5-§49 (b) of these Bylaws, with respect to the preparation of the appraisal report of the Company s shares for purposes of exiting the Novo Mercado, cancellation of registration as a publicly-held company registration or public tender offer.

#### SECTION IV.III. - EXECUTIVE BOARD (DIRETORIA)

- **Article 22**. The Executive Board is the corporate body that represents the Company, and is responsible for performing all acts of management related to the Company s business.
- **Article 23**. The Executive Board is not a collegiate body, but it may meet whenever necessary to deal with operational matters, at the discretion of the Chief Executive Officer, who shall also chair the meeting.
- **Sole Paragraph.** The quorum for meetings of the Executive Board is a majority of the Company s officers.
- **Article 24**. In the event of a vacancy on the Executive Board, or incapacity of an officer, the Board of Directors shall elect a new officer or appoint a substitute from among the remaining officers, and in both cases shall fix the term of office and remuneration of the new officer or substitute.
- Article 25. The Executive Board is composed of at least two (2) and no more than eight (8) officers, all resident in Brazil, who may but need not be shareholders. The officers shall be elected by the Board of Directors for a term of three (3) years, re-electing being permitted, and may be removed by it at any time.
- Article 26. From among the <u>The</u> officers <u>of the Company shall</u>, <u>one shall</u> be appointed <u>as</u> Chief Executive Officer (*Diretor Presidente*), <u>one</u> Chief Financial Officer (*Diretor Financeiro*), <u>one</u> Investor Relations Officer (*Diretor de Relações com Investidores*), <u>Superintendent Officer of Construction (*Diretor Superintendente de Construção*), <u>Superintendent Officer of Incorporation (*Diretor Superintendente de Incorporação*) and Institutional Relations <u>Officer (*Diretor de Relações Institucionais*)</u>, and the remaining officers shall have no specific designation. Accumulation of functions is allowed.</u></u>
- Article 27. The Chief Executive Officer has the following powers and responsibilities:
- a) to submit for approval by the Board of Directors the annual work plans and budgets, investment plans and new programs to expand the Company and its subsidiaries, causing the plans, budgets and programs to be carried out on the approved terms;
- b) to formulate the Company s operating strategies and directives and to establish the criteria for executing the resolutions adopted at the General Shareholders Meetings and meetings of the Board of Directors, with the participation of the other officers;
- c) to supervise all the Company s activities;
- d) to coordinate and supervise the work of the Executive Board, and to call and chair its meetings; and
- e) to perform such other duties as may be assigned by the Board of Directors.
- **Article 28.** In addition to such other functions as may be assigned by the Board of Directors, the Investor Relations Officer is responsible for providing information to investors, the Brazilian Securities Commission (*Comissão de Valores Mobiliários CVM*) and the São Paulo Stock Exchange (BOVESPA), and for maintaining the Company s registration up to date, in accordance with the regulations issued by the CVM.

#### Article 29 - The duties of the Chief Financial Officer and each of the are:

- a) to be responsible for the Company s budget control and management, monitoring indicators and analyzing reports to consolidate the budget, aiming to reach budget goals and to provide key managerial information;
- b) to define Company s strategies and guidelines, through the annual planning of actions and the preparation of the budget, jointly with the other officers;
- c) to ensure that the Controller s department, including the control of management and of costs, provides indicators for decision-making, detecting elements that may influence the Company s results;
- d) to ensure the efficiency of payment and receipt operations, as well as of the credit analysis and lending, through the definition of guidelines and policies, aiming to reduce events of default and to ensure Company s financial health;
- e) to be responsible for the control of cash flow and investments aiming to maximize the financial result, within risk levels accepted by the Company; (f) to perform investments feasibility studies related to new business, mergers and acquisitions in order to give support for decision-making;
- f) to ensure the due application of the tax law and assessment of corporate income tax and its ancillary obligations, defining tax rules and proceedings, aiming to exempt the Company from tax risks;
- g) to participate in executive committee meetings, in order to take decisions and define strategies jointly with the other officers, aiming at the Company s development and success; and
- h) to ensure that the Personnel and Management department carries out actions and programs promoting attraction, retention, productivity and qualification of Company s human resources.

#### **Article 30 - The duties of the Superintendent Officer of Construction are:**

- a) to comprise the accompaniment of short, medium and long term strategies and business plans of all construction areas, aiming to maximize the profitability and the financial results of such unit;
- b) to define short, medium and long term guidelines for the Company s strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors;
- c) to approve and to ensure the compliance with the Company s budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- <u>d)</u> to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company s human resources;
- e) to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving Company s business;

- f) to provide guidelines and to monitor the budget aiming at the feasibility of new undertakings;
- g) to ensure the due management of the Company s funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company s financial health;
- h) to represent the Company before clients, press, market and legal, corporate and governmental bodies, protecting Company s interests and watching over Company s image; and
- i) to arrange new partnerships aiming at the feasibility of new undertakings.

#### **Article 31 - The duties of the Superintendent Officer of Incorporation are:**

- a) to comprise the management of incorporations through the definition and the accompaniment of short, medium and long term strategies and business plans of all unit areas aiming to maximize the Company s profitability and financial results;
- b) to define short, medium and long term guidelines for the Company s strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors;
- c) to approve and to ensure the compliance with the Company s budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- d) to place the Company in the market through the development and maintenance of its image and products in order to keep its visibility before current and potential clients;
- e) to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company s human resources;
- <u>f)</u> to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving the Company s business;
- g) to accompany the development of new products as well as to monitor national and foreign markets, specially competing companies, aiming to keep Company s competitiveness;
- h) to ensure the due management of the Company s funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company s financial health;
- i) to represent the Company before clients, press, market and legal, corporate and governmental bodies, protecting Company s interests and watching over the Company s image;
- i) to monitor and to guide the real state counsel; and

k) to accompany actions and results of marketing and sales, monitoring performance indicators, actions of communication and of institutional and products marketing as well as identifying new business opportunities.

### **Article 32 - The duties of the Institutional Relations Officer are:**

- a) comprise the contact with all public agencies and professional associations, giving support to land regularization proceedings;
- b) to give support to the search of new incorporation partners:
- c) to be responsible for the Company s police/strategy on public and governmental relations, including relations with authorities, governmental agencies, press, institutions and the community; and
- d) to coordinate events, to promote and participate in communitarian programs and to perform duties in order to contribute to the Company s image.

<u>Article 33</u> <u>The other officers without specific designation shall have the functions attributed to them by the Board of Directors.</u>

**Article 30.34.** The Company shall be represented, and shall only be considered to be validly bound, by the act or signature of:

- a) any two officers;
- b) any officer acting jointly with an attorney-in-fact with specific powers; or
- c) two attorneys-in-fact with specific powers.
- § 1. The Company shall be represented in accordance with the immediately preceding provisions of this Article in the incorporation of, or acquisition of interests in, special purpose companies (SPCs) and/or consortiums which have as their corporate purpose the planning, promotion, development, income generation and sale of real estate projects.
- § 2. The Company may be represented by a single officer, without the formalities provided for in this Article 30,34, for the purposes of receiving service of process or notice and giving testimony on behalf of the Company.
- § 3. Powers of attorney shall always be granted or revoked by any two officers, who shall establish the powers of the attorney-in-fact. Except in the case of powers of attorney granted to represent the Company in legal proceedings, powers of attorney shall not have a term of more than two (2) years.

## <u>CHAPTER V</u> <u>AUDIT COMMITTEE (CONSELHO FISCAL)</u>

Article 31.35. The Audit Committee shall be installed only at the request of shareholders and shall have the powers, duties and responsibilities established by law. The Audit Committee shall cease functioning at the first General Shareholders Meeting following its formation, and its members may be re-elected.

**Article 32.36.** The Audit Committee is composed of three (3) effective members and an equal number of alternates, all elected by the Shareholders in General Meeting.

§ 1. The remuneration of the members of the Audit Committee shall be fixed at the General Shareholders Meeting at which they are elected.

§ 2. The investiture of the members of the Audit Committee members is conditional upon their execution of the Statement of Consent from Audit Committee Members (*Termo de Anuência dos Membros do Conselho Fiscal*) provided for under the Novo Mercado Listing Rules.

**Article 33.37.** The Audit Committee shall meet whenever necessary, at the call of any of its members, and its resolutions shall be recorded in minutes.

### <u>CHAPTER VI</u> FISCAL YEAR, BALANCE SHEET AND RESULTS

**Article 34.38.** The fiscal year shall begin on January 1st and end on December 31st of each year. At the end of each fiscal year and each calendar quarter, the financial statements provided for by law shall be prepared.

**Article 35.39.** The Company, by resolution of the Board of Directors, may draw up half-yearly, quarterly or monthly balance sheets, and declare dividends on account of the profits shown on such balance sheets. The Company, by resolution of the Board of Directors, may also declare interim dividends on account of accumulated profits or profit reserves shown on the last annual or half-yearly balance sheet.

- § 1. The dividends distributed under the terms of this Article 3539 shall be attributed to the mandatory dividend.
- § 2. The Company may pay interest on its own capital, to be credited to annual or interim dividends.

**Article 36.40.** Prior to any distribution, any accumulated losses and provision for income tax shall be deducted from the profits for the year.

- § 1. From the amount calculated in accordance with this Article, the profit shares of the members of the Company s management shall be calculated, subject to the legal maximum, to be distributed according to the rules established by the Board of Directors.
- § 2. After the deduction referred to in the preceding paragraph, the following allocations shall be made from the net profits for the year:
- a) 5% (five percent) to the legal reserve, until the legal reserve is equal to 20% (twenty percent) of the paid-up capital or attains the limit established in Article 193 §1 of Law 6404/76;
- b) from the remaining net profits for the year, after the deduction referred to in item (a) of this Article and the adjustment provided for in Article 202 of Law 6404/76, 25% (twenty-five percent) shall be allocated to payment of the mandatory dividend to all shareholders; and
- c) an amount not greater than 71.25% (seventy-one and twenty-five one-hundredths percent) of the net profits shall be allocated to the creation of an Investment Reserve, for the purpose of financing the expansion of Company s and of its controlled companies business, through subscribing for capital increases, creating new projects or participating in consortiums or other types of association, among other means of achieving the Company s corporate purpose.
- § 3. The reserve established in item (c) above may not exceed 80% (eighty percent) of the Company s capital. Should the reserve reach such limit, the Shareholders in General Meeting decide on the allocation of the excess, either distributing it to the shareholders or using it to increase the capital of the Company.

§ 4. After the distribution provided for in the previous paragraphs, the Shareholders in General Meeting shall determine the allocation of the remaining balance of the net profits for the year, after hearing the Board of Directors and subject to applicable law.

# CHAPTER VII CONTROL AND DIFFUSE CONTROL

**Article 37.41.** Any disposal of control of the Company, in either a single transaction or a series of transactions, shall be contracted subject to a condition, either precedent or subsequent, under which the acquirer of control undertakes to make a public tender offer for the shares of the remaining shareholders in accordance with applicable law and the Novo Mercado Listing Rules and on terms that ensure equal treatment with the disposing shareholder.

Article <u>382.42</u>. The public tender offer referred to in the Article <u>3741</u> shall also be made:

- a) in the event of an assignment for value of rights to subscribe for shares or other securities or rights convertible into shares, which assignment results in a Disposal of Control of the Company; and
- b) in the event of a disposal of control of a company that holds Control of the Company, in which case the Disposing Controlling Shareholder shall be obligated to declare to the São Paulo Stock Exchange BOVESPA the value attributed to the Company in the disposal and to submit documentation to prove the declared value.

**Sole Paragraph**. For purposes of these Bylaws:

<u>Disposal of Control</u> means the transfer to a third party, for value, of Control Shares;

<u>Control Shares</u> means the block of shares that gives, either directly or indirectly, the holder(s) sole or shared Control of the Company; and

<u>Disposing Controlling Shareholder</u> means the Controlling Shareholder, when it causes a disposal of control of the Company.

- **Article 39.43.** Any person which holds shares in the Company and subsequently acquires Control by reason of a private purchase and sale agreement made with the Controlling Shareholder involving any number of shares is required to:
- a) make the public tender offer referred to in Article 3741;
- b) compensate shareholders which have purchased shares on the stock exchange in the six (6) months preceding the Disposal of Control, by paying the difference between the price paid to the Disposing Controlling Shareholder and the price paid on the stock exchange for shares in the Company during the said six-month period, duly adjusted for inflation; and
- c) take such action as may be necessary to restore the free float of the Company s shares to at least 25% (twenty-five percent) of the total outstanding shares in the Company, within the six (6) months following the acquisition of Control.

Article 40.44. The Company shall not record (i) any transfer of shares to the Purchaser of Control, or to any other person(s) which acquire Control until such time as they have executed the Statement of Consent from Controlling Shareholders (*Termo de Anuência dos Controladores*); or (ii) any Shareholders Agreement that provides for the exercise of Control unless the signatories to the agreement have executed the Statement of Consent from Controlling Shareholders.

#### **Sole Paragraph**. For purposes of these Bylaws:

Purchaser means the person to whom the Disposing Controlling Shareholder transfers Control in a Disposal of Company Control;

<u>Disposal of Company Control</u> means the transfer, for value, of Control Shares; and

<u>Statement of Consent from Controlling Shareholders</u> means the instrument by which the new Controlling Shareholders, or shareholders which join the control group of the Company, assume personal liability for complying with the Novo Mercado Agreement (*Contrato de Participação no Novo Mercado*), the Novo Mercado Listing Rules, the Arbitration Clause and the Arbitration Rules, in the form set out in Exhibit C to the Novo Mercado Listing Rules.

#### **Article 41.45.** In the case of Diffuse Control over the Company:

- a) whenever the Shareholders in General Meeting approve cancellation of the Company s registration as a publicly-held company, the public tender offer shall be made by the Company itself, provided, however, that the Company may acquire shares held by shareholders which voted in favor of cancellation of the Company s registration at the General Meeting at which the cancellation was approved only after it has acquired the shares held by the shareholders which did not vote in favor of cancellation and which accept the public tender offer; and
- b) whenever the Shareholders in General Meeting approve the Company s exit from the Novo Mercado, due to listing of the Company s shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, but without cancellation of the Company s registration as a publicly-held company, the public tender offer shall be made by the shareholders which voted in favor of the exit at the General Meeting.
- Article 42.46. In the case of Diffuse Control over the Company, where BOVESPA determines that the price of securities issued by the Company shall be quoted separately, or that trading in securities issued by the Company on the Novo Mercado shall be suspended by reason of non-compliance with obligations under the Novo Mercado Listing Rules, the Chairman of the Board of Directors shall call, within the two (2) days following the determination (counting only the days on which the newspapers habitually used by the Company are issued), an Extraordinary General Shareholders Meeting to replace the entire Board of Directors.
- § 1. In the event the Extraordinary General Shareholders Meeting referred to in this Article 4246 is not called by the Chairman of the Board of Directors within the two-day time period, the meeting may be called by any shareholder of the Company.
- § 2. The new Board of Directors elected at the Extraordinary General Shareholders Meeting referred to in the preceding provisions of this Article 4246 shall cure the non-compliance with the obligations under the Novo Mercado Listing Rules in the shortest period of time possible or within the new time period granted by BOVESPA for this purpose, whichever is shorter.

**Article 43.47.** In the case of Diffuse Control, where the Company exits the Novo Mercado by reason of non-compliance with obligations in the Novo Mercado Listing Rules resulting from:

a) a resolution adopted at a General Meeting of Shareholders, the public tender offer shall be made by the shareholders which voted in favor of the resolution that resulted in non-compliance; and

b) an act or event of management, the Company shall make a public tender offer for cancellation of its registration as a publicly-held company, directed to all the Company s shareholders. In the event the Shareholders in General Meeting resolve to maintain the Company s registration as a publicly-held company registration, the public tender offer shall be made by the shareholders which voted in favor of the resolution.

#### CHAPTER VIII LIQUIDATION

Article 44.48. The Company shall be dissolved and enter into liquidation in the cases provided for by law, and the Shareholders in General Meeting shall establish the manner of liquidation and install the Audit Committee, which shall function during the period of liquidation. The Board of Directors shall appoint the liquidator or liquidators and establish their powers and remuneration.

#### CHAPTER IX ARBITRATION

**Article 45.49.** The Company and its shareholders, officers, directors and members of the Audit Committee are obligated to resolve by arbitration any and all dispute or controversy which may arise between or among them arising out of or connection with, in particular, the application, validity, effectiveness, interpretation or violation (and the effects thereof) of the provisions of Law 6.404/76, these Bylaws, rules and regulations issued by the National Monetary Council, the Central Bank of Brazil, the Securities Commission CVM or the Securities and Exchange Commission, and any laws, rules or regulations applicable to the operation of the capital market in general, in addition to the provisions of the Novo Mercado Listing Rules, the Novo Mercado Participation Agreement and the Arbitration Rules of the Market Arbitration Chamber.

### <u>CHAPTER X</u> GENERAL PROVISIONS

**Article 46.50.** The Company shall comply with Shareholders Agreements registered in accordance with Article 118 of Law 6.404/76. The Company s management shall refrain from recording the transfer of shares made contrary to such Shareholders Agreements and the Chairman of General Shareholders Meetings and Board of Directors meetings shall not count votes cast in violation of such Shareholders Agreements.

### V.2. REPORT ON THE PROPOSED AMENDMENTS TO THE BYLAWS

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
CHAPTER I NAME, HEADQUARTERS, PURPOSE AND DURATION	Unaffected.	Not applicable.
Article 1. Gafisa S.A. (the <u>Company</u> is a publicly-held corporation with authorized capital, governed by these Bylaws and applicable law.	Unaffected.	Not applicable.
Article 2. The Company headquarters and forum are located in the city of São Paulo, State of São Paulo. The Company may, by resolution adopted by the Board of Directors, change the address of its headquarters, and open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad.	Unaffected.	Not applicable.
Sole Paragraph. The power to open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad referred to in this article may, by resolution adopted by the Board of Directors, be delegated to the Chief Executive Officer.	Unaffected.	Not applicable.
Article 3. The Company s purpose are: (i) to promote and develop real estate projects of any kind, whether its own or those of third parties, in the latter case as contractor and agent; (ii) to purchase and sell real estate of any kind; (iii) to perform civil construction and provide civil engineering services; and (iv) to develop and implement marketing strategies for its own or third parties real estate projects.		Not applicable.
hold interests in any other companies, in Brazil or abroad, upon approval granted by means of a resolution adopted by the Board of Directors, except as provided in Art. 21 (r) and	Sole Paragraph. The Company may hold interests in any othercompanies, in Brazil or abroad, upon approval granted by means of a resolution adopted by the Board of Directors, except in teh situation provided in Art. 34, §1, in which case prior approval of the Board	reference to other articles of the Bylaws. There is no economic effect resulting from the proposed change.

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	of Directors will not be required.	l.	
<b>Article 4</b> . The Company has an indefinite term of duration.	Unaffected.	Not applicable.	

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
CHAPTER II	Unaffected.	Not applicable.
CAPITAL AND SHARES	Charrette.	Tvot applicable.
is R\$ 1,627,274,152.14, which is fully paid-in and divided into 334,154,274 common shares, all registered,	is R\$ 2,691,217,592.78, which is fully paid-in and divided into 419,336,274 common shares, all registered, book-entry and without par value.	
§ 1. The cost of share transfer services charged by the account agent shall be borne by the shareholders, subject to such limits as may be imposed by applicable legislation.  § 2. Each common share carries the right to one vote on resolutions at General Meetings of Shareholders.  § 3. The Company may not issue prefered shares or participation certificates (partes beneficiárias).  § 4. For purposes of reimbursement, the value of the Company s share shall be based on the Company economic value, as determined by an appraisal carried out by a specialized firm appointed in the manner provided for in Article 45 of Law 6404/76.	Unaffected. s s	Not applicable.
Article 6. The capital of the Company may be increased by resolution adopted by the Board of Directors, without need for an amendment to these Bylaws. The resolution approving the increase shall fix the terms and conditions for the issuance of shares, subject to a limit of 600,000,000 (six hundred million) common shares.	Unaffected.	Not applicable.
Sole Paragraph. The Company may, within the limit of its authorized capital and by resolution adopted by the shareholders in General Meeting, grant share purchase options to (i) its officers, directors and employees, or (ii) in dividuals who provide services to it or to any company under its control.	Unaffected.	Not applicable.

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Article 7. The Company may reduce		
or exclude the time period for the		
exercise of preemptive rights on the		
issuance of shares, debentures	Unaffected.	Not applicable.
convertible into shares or subscription		
bonuses which are placed by means of		
sale on a stock exchange, public		

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
subscription or share swap in a	<u> </u>	Ţ.
mandatory public tender		
offer pursuant to articles 257 to 263 of		
Law 6404/76. Pursuant to article		
171§3 of Law 6404/76, there shall be		
no preemptive rights on the grant and		
exercise of the share purchase		
options.		
CHAPTER III		
GENERAL MEETING OF SHAREHOLDERS	Unaffected.	Not applicable.
Article 8. A General Meeting of		
Shareholders shall be held, on		
an ordinary basis, in the first four (4)		
months following the end of the fiscal	Unaffected.	Not applicable.
year and on an extraordinary basis		**
whenever required by law or the		
Company s interests.		
§ 1. General Meetings of Shareholders	Unaffected.	Not applicable.
shall be called in the manner provided		••
for by law. Regardless of the		
formalities for calling General		
Shareholders Meetings, any General		
Meeting attended by all shareholders		
shall be considered to have		
been regularly called.		
§ 2. General Meetings of Shareholders		
shall be called to order and chaired by		
the Chairman of the Board of		
Directors or, in his absence, by a		
shareholder appointed by the		
shareholders at the General Meeting.		
The Chairman of the General Meeting		
shall choose one of those present at		
the meeting to act as secretary.		
§ 3. Prior to the call to order, the		
shareholders shall sign the Book of		
Attendance (Livro de Presença de		
Acionistas), giving their name and		
residence and the number of shares		
they hold.		
§ 4. The list of shareholders present at		
the meeting shall be closed by the		
Chairman immediately after the		
General Meeting is called to order.		
§ 5. Shareholders which appear at a		
General Meeting after the list of		
shareholders present at the meeting		

has been closed may participate in the meeting but shall not have the right to vote on any resolution.		
Article 9. In addition to the matters provided for by the law, the Shareholders in General Meeting shall:	Unoffected	Not applicable.

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Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
a) decide on the Company s exit from the Novo Mercado of the São Paulo Stock Exchange BOVESPA (Novo Mercado), which shall be communicated to the São Paulo Stock Exchange BOVESPA in writing, 30 (thirty) days in advance; b) subject always to the provisions of Articlelll, choose, from among the three qualified institutions indicated on a list prepared by the Board of Directors, the institution which shall be responsible for the preparation of an appraisal report for shares issued by the Company, for the purposes of exiting the Novo Mercado, cancellation of the Company or mandatory public tender offer; and c) resolve cases on which these Bylaws are silent, subject to the provisions of Law	Unaffected.	Not applicable.
6404/76.  Sole Paragraph. In the event of cancellation of the Company s registration as publicly-held company or its exit from the Novo Mercado, due to listing of the Company s shares for trading off the Novo Mercado or to a corporate reorganization in which	a g	Not applicable.

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the shares of resulting company are not admitted for trading on the Novo Mercado, the public tender offer to be made by the Controlling Shareholder or the Company, as applicable, shall have a minimum offer price which is equal to the economic value determined in the appraisal report referred to in Article 9 (b) and which complies with the Novo Mercado Listing Rules.		
Article 10. The choice of the specialized institution or firm responsible for the determination of the Company s Economic Value referred to in Article 9(b) of these Bylaws, shall be made by the majority of votes cast by holders of Outstanding Shares present at the General Meeting in question, blank votes not being computed. The quorum for the General Meeting shall be shareholders representing at least 20% of the total number of Outstanding Shares, at first call, and on second call, shareholders representing any number of Outstanding Shares.	, Unaffected.	Not applicable.

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	Proposed Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
§ 1. For purposes of these Bylaws:	Unaffected.	Not applicable.
Outstanding Shares means all the	ne Unaffected.	Not applicable.
shares issued by the Company, with		
the exception of shares held by the		
Controlling Shareholder, by persons		
related to the Controlling Shareholder		
or by the Company s officers and		
directors and treasury shares;		
Controlling Shareholder means the	ne	
shareholder or Shareholder Group that		
exercises Control of the Company;		
Shareholder Group means a group	of	
two or more persons (a)that are bound		
by contracts or agreements of any		
nature, including shareholders		
agreements, whether written or oral		
and whether directly or through		
Controlled Companies,		
Controlling Companies or companies		
under Common Control; or (b)		
among whom there is a direct or		
indirect Control relationship; or (c)		
that are under Common Control; or		
(d) that represent a common interest.		
Examples of persons representing a		
common interest include (i) a person		
that holds a direct or indirect interest		
of 15% (fifteen percent) or more in the		
capital of the other person; and (ii)two		
persons that have a third investor in		
common which holds a direct or		
indirect interest of 15% (fifteen percent) or more in the capital of the		
first two persons. Joint ventures,		
investment funds or clubs,		
foundations, associations, trusts,		
condominiums, cooperatives, security		
portfolios, universalities of rights and		
any other form of organization or		
enterprise of any kind,		
whether constituted in Brazil or		
abroad, shall be considered to be part		
of the same Shareholder Group		
whenever two or more of		
such entities: (x) are administered or		
managed by the same legal entity or		
by parties related to the same legal		
entity; or (y) have the majority of their		
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managers or administrators in	
common;	

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Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
Control (and the related term	*	
Controlling Company . Controll		
Company and under Commo		
Control ) means the power effectively		
used to direct corporate activities and		
orient the functioning of the		
Company s corporate bodies, whether		
directly or indirectly and whether de		
facto or de jure. There is a		
relative presumption that the person or		
Shareholder Group holding shares that		
gave it an absolute majority of votes		
of the shareholders present at the last		
three General Shareholders meetings		
holds Control, even if such person or		
Shareholder Group does not hold an		
absolute majority of the Company s		
voting capital; and		
Diffuse Control means Control	01	
exercised by a shareholder holding		
less than 50% (fifty percent) of the		
Company s capital, or by		
shareholder(s) which do not constitute		
a Shareholder Group.		
<b>Article 11</b> . In the event the Company		
exits the Novo Mercado or its		
registration as a publicly-held		
company is cancelled, the		
costs incurred for the preparation of	Unaffected.	Not applicable
the appraisal report referred to	Onarrected.	Not applicable
in Article 9(b) shall be borne entirely		
by the Controlling Shareholder or by		
the Company, if the Company is		
offeror, as applicable.		
CHAPTER IV		
MANAGEMENT	Unaffected.	Not applicable.
SECTION IV.I GENERAL	Charlettu.	Two applicable.
RULES		
Article12. The Company is managed		
by the Board of Directors (Conselho	Unaffected.	Not applicable.
de Administração) and the Executive	Charlette.	Tiot applicable.
Board (Diretoria).		
Article 13. The members of the Board	Unaffected.	Not applicable.
of Directors and the Executive Board		
shall be invested in their respective		
offices within thirty days from the		
date they were appointed, by		
signing an instrument of investiture in		
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the appropriate book, and shall remain	
in office until the investiture of the	
newly-elected members of the	
Company s management.	

C API	Proposed Amendments to the	C /I / 100° / 1
Current Bylaws	Bylaws	Cause/Justification
Sole Paragraph. The investiture of		
the members of the Board of Directors		
and the Board of Executive Officers in		
their respective offices is conditional		
upon (i) the execution of the		
Statement of Consent from Senior		
Managers (Termo de Anuência		
dos Administradores) provided for		
under the Novo Mercado	Unaffected.	Not applicable.
Listing Rules; and (ii) adherence to		**
the Manual for Disclosure and Use		
of Information and Policy for Trading		
in Securities Issued by the Company		
(Manual de Divulgação e Uso de		
Informações e Política de Negociação		
de Valores Mobiliários de Emissão		
da Companhia), by executing an		
instrument to that effect.		
Article 14. The Board of Directors		
may create advisory committees to		
assist the members of the Board of	Unaffected.	Not applicable.
Directors, and determine the	0.22022.000	The officer of the original
composition and specific		
responsibilities of such committees.		
Article 15. The Shareholders in		
General Meeting shall determine, on		
an individual or global basis, the		
remuneration of the Company	S	
directors, officers and members of its		
advisory committees. Where the		
remuneration is fixed on a global	Unaffected.	Not applicable.
basis, the Board of Directors shall		
determine the amounts to be paid		
to each individual. Where applicable,		
the Board of Directors shall also		
distribute the share in profits fixed by		
the Shareholders in General Meeting.		
SECTION IV.II BOARD OF		
DIRECTORS	Unaffected.	Not applicable.
(CONSELHO DE	Charlotta.	Two applications.
ADMINISTRAÇÃO)		
<b>Article 16</b> . The Board of Directors is	Unaffected.	Not applicable.
composed of at least five (5) and no		
more than nine (9) effective members		
(the election of alternates being		
permitted), all of whom shall be		
shareholders, elected and removable at		
any time by the Shareholders in		
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General Meeting, with an unified term of office of two (2) years, re- election being permitted.		
Article 17. At least 20% of the effective members of the Board of Directors shall be Independent Members.	Unaffected	Not applicable.

	<b>Proposed Amendments to the</b>	
Current Bylaws	Bylaws	Cause/Justification
§ 1. When a fractional number of	Unaffected.	Not applicable.
directors results from compliance with		
the percentage referred to above, the		
fraction shall be rounded (i) to the		
next highest whole number, where		
the fraction is 0.5 or greater; and (ii)		
to the next lowest whole number,		
where the fraction is less than 0.5.		
§ 2. For purposes of these Bylaws,		
Independent Member is one who:	(i)	
has no relationship with the Company		
except for an interest in its capital; (ii)		
is not a Controlling Shareholder, nor		
a spouse or relative up to the second		
degree of the Controlling Shareholder,		
and is not now and has not been, in		
the past three years, related to a		
company or entity related to the		
Controlling Shareholder (persons		
related to public institutions of		
education and/or research are		
excluded from this restriction); (iii)		
has not been, in the past three years,		
an employee or officer of		
the Company, the Controlling		
Shareholder or a company		
controlled by the Company; (iv) is not		
a direct or indirect supplier		
or purchaser of the Company s service	S	
and/or products of the Company, in a		
degree that implies loss of		
independence; (v) is not an employee,		
officer or director of a company or		
entity offering services and/products		
to, or requesting services and/or		
products from, the Company; (vi) is		
not a spouse or relative up to		
the second degree of any of the		
Company s officers or directors	;	
and (vii) does not receive any		
remuneration from the Company		
except that payable to directors (cash		
earnings generated by holdings in the		
Company s capital are excluded from	n	
this restriction).		
§ 3. Members of the Board of		
Directors elected in the		
manner provided for in Article 141		
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§§4 and 5 of Law 6404/76 shall also be considered to be Independent Members.		
Article 18. The Board of Directors shall have a Chairman, who shall be elected by the favorable vote of a majority of the effective members. In the event of incapacity or temporary absence of the Chairman, the chairmanship shall be assumed by the member previously designated by the Chairman, or, in the absence of a previous designation, by such member as the remaining members shall appoint.	Unaffected.	Not applicable.

	Proposed	
	Amendments to	
Current Bylaws	the Bylaws	Cause/Justification
	§ 1 Pursuant to	
	article 150 of Law	
	6404/76, in case of	
	vacancy of a sitting	
	member of the	
	Board of Directors,	
	t h e	
	remainingmembers	
	of the Board of	
	Directors shall	
	indicate one	
	substitute, who	
	shall remain in the	Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	office until the next	1mprovement suggested by ANBIMA in the Relatorio/ANBID/Protocolo 003/2010, for purposes of ruling the substitution of board members, in
-	General Meeting	accordance with article 140, II, of Law 6404/76. There is
		na economic ettect restiting from the proposed change
	date, when a new	no economic effect resulting from the proposed change.
	board member shall	
	be elected to finish	
	the mandate. An	
	Independent Board	
	Member,	
	inaccordance with	
	the Novo Mercado	
	Listing Rules, shall	
	only be substituted	
	by another	
	Independent Board	
	Member.	
	§ 2 For the	
	purposes of these	
	Bylaws, vacancy	
	will occur in	
	case of death,	
	permanent	Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	1 ,	003/2010, for purposes of ruling the substitution of board members, in
-	resignation,	accordance with article 140, II, of Law 6404/76. There is no economic
	removai	effect resulting from the proposed change.
	orunjustiiiea	
	absence of a board	
	member for more	
	t h a n	
	three consecutive	
	meetings.	I D 1 // / ANDIDA
-		Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	_	003/2010, for purposes of ruling the substitution of board members, in
	nead of this Article	accordance with article 140, II, of Law 6404/76. There is
I	ı	

1	ļ. , , l	
		no economic effect resulting from the proposed change.
	Chairman, in the	
	case of the	
	temporary absence	
	of anymember of	
	the Board of	
	Directors, he shall	
	be replaced by	
	another board	
	member appointed	
	by the absent	
	member, holding a	
	power- of-attorney	
	with specific	
	powers. In this	
	case, the substitute	
	of the absent board	
	member, besides	
	his own vote, shall	
	state the vote of the	
	absent board	
	member. An	
	Independent Board	
	Member,	
	in accordance with	
	the Novo Mercado	
	Listing Rules, shall	
	only besubstituted	
	-	
	by another	
	Independent Board Member.	
4 4 1 10 FI D 1		AV . 12 11
Article 19. The Board		Not applicable.
of Directors shall meet		
at least		
quarterly. Meetings of		
the Board of Directors		
shall be called by		
the Chairman, or by at		
least two effective		
members, by written		
notice containing the		
agenda for the meeting,		
in addition to the		
place, date and time of		
the meeting. Board of		
Directors meeting		
shall be called at least		
five days in advance.		
Regardless of		
the formalities for		

calling meetings, any meeting attended by all members of the Board of Directors shall be considered to have been regularly called.		
Article 20. The quorum for Board of Directors meetings shall be four members. Resolutions shall be adopted by the favorable vote of a majority of members present at the meeting, and the Chairman shall have, in addition to his own vote, a casting vote in the event of a tie.	Unaffected.	Not applicable.

	<b>Proposed Amendments to the</b>	
Current Bylaws	Bylaws	Cause/Justification
§ 1. The decisions of the Board of		
Directors shall be recorded in minutes,		
which shall be signed by the members		
present at the meeting.		
§ 2. Directors may be represented at		
meetings of the Board of Directors by		
another director, to whom special		
powers have been granted. The		
directors may also participate in		
meetings by telephone or video		
conference, and, in that event, shall	Unaffected.	Not applicable.
be considered to be present at the		**
meeting and shall confirm their vote		
by written statement sent to the		
Chairman by letter,		
facsimile transmission or e-mail		
immediately after the end of the		
meeting. Upon receipt of statement of		
confirmation, the Chairman shall have		
full powers to sign the minutes of the		
meeting on behalf of the member in question.		
Article 21. It addition to such other		
powers and duties conferred on it by		
law and these Bylaws, the Board of	Unaffected.	Not applicable.
Directors shall have powers to:		
a) fix the general		
direction of the		
Company s business;		
b) approve the		
Company s annual		
operating budget		
and business plan, and		
any changes thereto		
(provided, however,		
that until such new		
budget or plan has		
been approved, the		
most recently		
approved budget or		
plan shall prevail);		
c)attribute, from the		
global amount of		
remuneration fixed by	Unaffected.	Not applicable.
the Shareholders in	Gharrected.	Two applicable.
General Meeting, the		
monthly compensation		
of each of the		
1		ı

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members of
the Company s
management and
advisory committees,
in the manner
provided for in
Article 15 of these
Bylaws;
d)elect and remove
the Company s
officers and
determine their
powers and duties, in
accordance with
the provisions of
these Bylaws;
e)supervise the
officers management
o f the
Company, examine at
any time the
Company s books
and documents, and
request information
on contracts entered
into or about to be
entered into by the
Company and any
other acts;

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Correct Del	Proposed Amendments to the	Comp. H. A. C.
Current Bylaws	Bylaws	Cause/Justification
f)determine the		
general compensation		
criteria and		
the benefit policies		
(indirect benefits,		
shares in		
profits and/or sales)		
for the senior		
management and		
those holding		
management positions		
in the Company;		
g)instruct the votes		
related to the global		
remuneration		
of management to be		
cast by Company s		
representative at the		
General Meeting of		
Shareholders of the		
companies where the		
Company holds an		
equity interest, except		
for the wholly-owned		
subsidiaries or special		
purpose companies;		
h)in accordance with		
a plan approved by		
the Shareholders in		
General Meeting,		
grant share purchase		
options to		
the Company s		
officers, directors or		
employees, or		
to individuals who		
rendered services to		
the Company or		
to any company under		
its control, with the		
exclusion		
of shareholders		
pre-emptive rights		
over the grant of		
such share purchase		
options or the		
subscription of		
the corresponding		

shares;	
i)call General	
Shareholders	
Meetings;	
j)submit to the	
Shareholders in	
General Meeting	
any proposed	
amendment to these	
Bylaws;	
k)issue its opinion on	
the Executive Board s	
management report	
and accounts, and	
authorize the	
distribution of interim	
dividends;	
l)attribute to the	
Company s directors	
and officers	
their share in the	
profits shown on the	
Company s	
balance sheets,	
including interim	
balance sheets,	
subject always to the	
limits and other	
provisions under the	
law and these	
Bylaws;	

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
	Dylaws	Cause/Justification
m)authorize any		
c h a n g e i n t h e Company s accounting		
or report presentation		
policies, unless such		
change is required by the generally accepted		
accounting principles in the jurisdictions in		
w h i c h t h e		
Company operates;		
n)appoint and dismiss		
the Company s		
independent auditors;		
o)approve the issue of		
shares or subscription		
bonuses up to the		
limit of the Company s		
a u t h o r i z e d		
capital, determining		
the issue price, the		
manner of		
subscription and		
payment and other		
terms and conditions		
for the issuance, and		
determining also if		
preemptive rights		
over the shares to be		
issued shall be		
granted to		
shareholders in the		
case provided for in the Article 7 of		
these Bylaws;		
p)approve the issue of		
s i m p l e		
non-convertible		
debentures, without		
real security;		
q) approve the		
Company s acquisition		
of its own shares,		
to be held in treasury		
or for cancellation;		
r)unless provided for		
in the annual budget		
or in the business plan		

then in effect, approve	
business transactions	
and contracts of any	
kind between	
the Company and its	
shareholders,	
directors and/or	
officers, or between	
the Company and the	
direct or	
indirect controlling	
shareholders of the	
Company s shareholders;	
s)authorize, in	
advance: (i) the	
execution by the	
Company of any	
contract, including,	
for the purposes	
of illustration,	
contracts for the	
acquisition of assets	
or interests in other	
companies; or (ii) the	
grant, by	
the Company, of	
loans, financing or	
r e a l o r	
personal security in	
favor of its controlled	
companies (with	
the exception of	
special purpose	
companies in which	
the Company holds	
90% or more of the	
total and	
voting capital) or	
third parties, provided	
always, in the	
cases contemplated in	
items (i) and (ii)	
a b o v e, t h a t the contracts involve	
transactions with a	
term greater than 48	
(forty-eight) months	
(with the exception of	
contracts with public	
utilities providers and	
1	

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other contracts
which have uniform
terms and conditions,
which shall not
be subject to prior
approval by the Board
of Directors) or an
amount greater than
R\$15,000,000.00 or
1 . 5 % o f
the Company s total
consolidated assets
( t h e
Reference Value ):

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	Proposed Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
t)approve any change in the Company s headquarters, and the opening, transfer or e x t i n c t i o n o f branches, agencies, offices, warehouses, r e p r e s e n t a t i o n offices and any other e s t a b l i s h m e n t s any where within Brazilian territory or abroad, with the e x c e p t i o n o f the incorporation of, or acquisition of i n t e r e s t s i n, special purpose companies (SPCs) and/or consortiums which have as their	t) approve any change in the Company headquarters, and the opening, transfer or extinction of branches, agencies, offices, warehouses, representation of fices and any other establishments anywhere within Brazilian territory or abroad, with the exception of the incorporation of, or acquisition of interests in, special purpose companies (SPCs and/or consortiums which have as their corporate purpose the promotion, management, development, construction and sale of real estate projects, which shall be subject only to the provisions of Art 34, §1;	Amendment proposed to adjust the reference to other article of the Bylaws, considering the inclusion of new articles 29, 30, 31 and 32. There is)no economic effect resulting from the proposed change.
a c q u i s i t i o n, a l i e n a t i o n, transfer, assignment, encumbrance or other f o r m o f disposal, including contribution to the c a p i t a l o f another company, for any reason of a substantial part of the C o m p a n y s permanent assets, permanent assets being understood to be the set of assets on which the Company s business is based, in	Unaffected.	Not applicable.

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amounts greater
than the Reference
Value (as defined in
item (s) above), when
such transactions are
not provided for in
the annual budget;
v)approve, in
advance, any
application by the
Company for a decree
of bankruptcy or
judicial or
extrajudicial recovery;
and

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
w) establish the list of		_
three qualified	w) establish the list of	
institutions to	three qualified	
be submitted to the	institutions to	
General Shareholders	be submitted to the	
Meeting for	General Shareholders	
the purposes of	Meeting for	
Article 5 §4 of these	the purposes of Article	
Bylaws, with	9 (b) of these Bylaws,	Amendment proposed to adjust the
respect to the	with respect to the	reference to other article of the
preparation of the	preparation of the	Bylaws. There is no economic effect
appraisal report of	appraisal report of	resulting from the proposed change.
the Company s shares	the Company s shares	resulting from the proposed enange.
for purposes of	for purposes of exiting	
exiting the	the Novo Mercado,	
Novo Mercado,	cancellation of	
cancellation of	registration as a	
registration as a	publicly-held company	
publicly-held company	registration or public	
registration or public	tender offer.	
tender offer.		
SECTION IV.III EXECUTIVE	Unaffected.	Not applicable.
BOARD (DIRETORIA)		**
Article 22. The Executive Board is		
the corporate body that represents the		N . 11 11
Company, and is responsible for	Unaffected.	Not applicable.
performing all acts of management		
related to the Company s business.		
Article 23. The Executive Board is		
not a collegiate body, but it may meet		
whenever necessary to deal with	Unaffected.	Not applicable.
operational matters, at the discretion of the Chief Executive Officer, who		
shall also chair the meeting.		
<b>Sole Paragraph</b> . The quorum for meetings of the Executive Board is a	Unaffected.	Not applicable
majority of the Company s officers.	Onarrected.	Not applicable.
<b>Article 24</b> . In the event of a vacancy on the Executive Board, or incapacity		
of an officer, the Board of Directors		
shall elect a new officer or appoint a		
substitute from among the remaining	Unaffected.	Not applicable.
officers, and in both cases shall fix the		
term of office and remuneration of the		
new officer or substitute.		
Article 25. The Executive Board is	Unaffected.	Not applicable.
composed of at least two (2) and no	Ghariceed.	Two applicable.
more than eight (8) officers, all		
more than eight (o) officers, and		ı

resident in Brazil, who may but need not be shareholders. The officers shall be elected by the Board of Directors for a term of three (3) years, re-electing being permitted, and may be removed by it at any time.		
Article 26. From among the officers, one shall be appointed Chief Executive Officer (Diretor Presidente), one Chief Financial Officer (Diretor Financeiro), one Investor Relations Officer (Diretor de Relações com Investidores) and the remaining officers shall not have a specific designation. Accumulation of functions is allowed.	(Diretor de Relações com Investidores), Superintendent Officer of Construction (Diretor Superintendente de Construção), Superintendent Officer of In corporação) and Superintendente de Incorporação) and	Amendment proposed as a result of the improvement suggested by A N B I M A i n t h e Relatório/ANBID/Protocolo 003/2010, for purposes of ruling the powers and duties of the board members, in accordance with article 143, IV, of Law 6404/76. There is no economic effect resulting from the proposed change.

	Proposed	
C (D)	Amendments to	C
Current Bylaws	the Bylaws	Cause/Justification
Article 27. The Chief		
Executive Officer has the	I Instructed I	Not applicable.
following powers and		Two upproducts
responsibilities:		
a) to		
s u b m i t		
f o r		
approval		
by the		
Board of		
Directors		
the annual		
w o r k		
plans and		
budgets,		
investment		
p l a n s		
and new		
programs		
to expand		
t h e		
Company		
a n d		
its subsidiaries,		
causing		
the plans,		
budgets		
a n d		
programs		
to be		
carried		
out on		
t h e		
approved	Unaffected.	Not applicable.
terms;		
<b>b</b> ) to		
formulate		
t h e		
Company s		
operating		
strategies		
anddirectives		
and to		
establish		
t h e		
criteria		
f o r		
1		

	_	
executing		
theresolutions		
adopted		
at the		
General		
Snehilles Meetrys		
a n d		
meetings		
of the		
Board of		
Directors,		
with the		
participation		
of the		
o t h e r		
officers;		
<b>c</b> ) t o		
supervise		
all the		
Company s		
activities;		
<b>d</b> ) t o		
coordinate		
a n d		
supervise		
the work		
of the		
ExecutiveBoard,		
and to		
call and		
chair its		
meetings;		
and		
e) to		
perform s u c h		
o ther		
duties as		
may be		
assigned b y		
b y the Board		
o f Directors.		
	I Imoffe at a d	Not applicable
Article 28. In addition to	Unaffected.	Not applicable.
such other functions as		
may be assigned by the		
Board of Directors, the		
Investor Relations Officer		
is responsible for		
1		!

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providing information to investors, the Brazilian Securities Commission (Comissão de Valores Mobiliários CVM) and the São Paul Stock Exchange (BOVESPA), and for maintaining the Company s registration ut o date, in accordance with the regulations issued by the	o	
CVM.	<b>Article 29</b> - The	
	duties of the	
	Chief Financial	
	Officer are:	
	officer are.	
	a) to be	
	responsible for	
	the Company	
		Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	•	003/2010, for purposes of ruling the powers and duties of the Chief
_	_	Financial Officer, in accordance with article 143, IV, of Law 6404/76.
		There is no economic effect resulting from the proposed change.
	analyzing reports	
	to consolidate the	
	budget, aiming to	
	reach budget	
	goals and to	
	provide key	
	managerial	
	information;	

	Proposed	
_	Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
	b)to define Company	s
	strategies and	
	guidelines, through	
	the annual planning of	
	actions and the	
	preparation of the	
	budget, jointly with the	
	other officers;	
	c) to ensure that the	
	Controller	s
	department, including	
	the control of	
	management and of	
	costs, provides	
	indicators	
	for decision-making,	
	detecting elements that	
	may influence	
	the Company s results;	
	d) to ensure the	
	efficiency of payment	
	and receipt operations,	
	as well as of the credit	
	analysis and lending,	
	through the definition	
	of guidelines and	
	policies, aiming to	
	reduce events of	
	default and to ensure	
	Company s financia	
	health;	
	e)to be responsible for	
	the control of cash	
	flow and	
	investments aiming to	
	maximize the financial	
	result, within risk	
	levels accepted by the	
	Company; (f) to	
	perform	
	investments feasibility	
	studies related to new	
	business, mergers	
	and acquisitions in	
1	•	· '

order to give support for decision-making; f)to ensure the due application of the tax law and assessment of corporate income tax and its ancillary obligations defining tax rules and proceedings, aiming to exempt the Company from tax risks; g)to participate in executive committee meetings, in order to take decisions and define strategies jointly with the other officers, aiming at the Company development and success; and h) to ensure that the Personnel and Management department carries out actions and programs promoting attraction, retention, productivity and qualification of Company human resources. Article 30 - The duties Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo of the Superintendent 003/2010, for purposes of ruling the powers and duties of the company f f i c e rofficers, in accordance with article 143, IV, of Law 6404/76. There is no of Construction are: economic effect resulting from the proposed change. a)to comprise the accompaniment of short, medium and long term strategies and business plans of all construction areas, aiming to maximize the

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profitability and the financial results of such unit;	
b) to define short,	
medium and long term g u i d e l i n e s f o r	
<sub>the</sub> Company s strategi	c
planning, having them transmitted to the other	
officers to cause their	
implementation,	
a i m i n g t o ensure financial and	
market results defined	
by the Board	
of Directors;	

	Proposed	
	Amendments to the	
<b>Current Bylaws</b>	Bylaws	Cause/Justification
	c)to approve and to	
	ensure the	
	compliance with the	
	Company s budge	
	monitoring reports	
	periodically, with a	
	view to keep its	
	control, to perform	
	analysis and to	
	propose actions,	
	aiming to reach the	
	goals established for	
	the region;	
	d)to ensure that the	
	Personnel department	
	carries out	
	actions and programs	
	promoting attraction,	
	retention,	
	productivity and	
	qualification of	
	Company s huma	n
	resources;	
	e) to ensure that	
	Controllership,	
	Planning and Control	
	and Management	
	departments provide	
	services which	
	meet internal clients	
	needs, contributing to	
	the organization	
	of managerial	
	information for	
	decision-making and	
	keeping the teams	
	engaged in improving	
	Company s business;	
	f)to provide	
	guidelines and to	
	monitor the budget	
	aiming at	
	the feasibility of new	
	undertakings;	

g)to ensure the due management of the Company s funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company financial health; h)to represent the Company before clients, press, market and legal, corporate and governmental bodies protecting Company interests and watching over Company image; and i)to arrange new partnerships aiming at the feasibility of new undertakings. Article 31 - The Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo d u t i e s o f t h e003/2010, for purposes of ruling the powers and duties of the company S uperintendentificers, in accordance with article 143, IV, of Law 6404/76. There is no Of f i c e reconomic effect resulting from the proposed change. of Incorporation are: a)to comprise the management of incorporations through the definition a n d t h e accompaniment of short, medium and long term strategies and business plans of all unit areas aiming to maximize the Company profitability and financial results;

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b) to define short,
medium and long
term guidelines for
the Company
strategic planning,
having them
transmitted to
the other officers to
cause their
implementation,
aiming to
ensure financial and
market results defined
by the Board
of Directors;

Current	<b>Proposed Amendments to</b>	
Bylaws	the Bylaws	Cause/Justification
	c)to approve and to ensure	
	the compliance with the	
1	Company s budget	
	monitoring reports	
	periodically, with a view to	
	keep its control, to perform	
	analysis and to propose	
	actions, aiming to reach the	
	goals established for the	
	region;	
	d)to place the Company in	
	the market through the	
	development and	
	maintenance of its image	
1	and products in order to	
	keep its visibility before	
	current and potential	
	clients;	
	e)to ensure that the	
	Personnel department	
	carries out actions and	
	programs promoting	
	attraction, retention,	
	productivity and	
	qualification of Company	s
	human resources;	
	f) to ensure that	
	Controllership, Planning	
	and Control	
	and Management	
	departments provide	
	services which meet internal	
	clients needs, contributing	
	to the organization	
	of managerial information	
	for decision-making and	
	keeping the teams engaged	
	in improving the Company	S
	business;	
	g)to accompany the	
	development of new	
	products as well as	
	to monitor national and	
	foreign markets, specially	
1		

	competing companies,
	aiming to keep Company s
	competitiveness;
	h)to ensure the due
	management of the
	Company s funds as well as
	the relation between assets
	and liabilities, through
	the analysis of risk of
	liabilities costs variation, in
	order to ensure the
	Company s financial health;
	Company of Imanoral Mental,
	i)to represent the Company
	before clients, press, market
	and legal, corporate and
	governmental bodies,
	protecting Company s
	interests and watching over
	the Company s image;
	the Company's image,
	j)to monitor and to guide the
	real state counsel; and
	rear state counser, and
	k) to accompany actions and
	results of marketing and
	sales, monitoring
	performance indicators,
	actions of
	communication and of
	institutional and products
	marketing as well
	as identifying new business
	opportunities.
	Article 32 - The duties of
	the Institutional Relations
	Officer are:
	a)comprise the contact with Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	all public agencies and 003/2010 for purposes of ruling the powers and duties of the company
-	professional associations, officers, in accordance with article 143, IV, of Law 6404/76. There is no
	giving support to land economic effect resulting from the proposed change.
	regularization proceedings;
	b)to give support to the
	search of new incorporation
	partners;

	Duanasad	
	Proposed	
Current Bylaws	Amendments to the Bylaws	Cause/Justification
Current bylaws	· · · · · · · · · · · · · · · · · · ·	
	c) to be	
	responsible for	
	the Company	
	police/strategy	
	on public and	
	governmental	
	relations,	
	including	
	relations	
	with authorities,	
	governmental	
	agencies, press,	
	institutions and	
	the community;	
	and	
	1) 4 - 1' :	
	d) to coordinate	
	events, to	
	promote and	
	participate in	
	communitarian	
	programs and to	
	perform duties in	
	order	
	to contribute to	
	the Company	S
	image.	
	Article 33 Th	e
Article 29. The Chief	other officers	
Financial Officer and each		
of the officers without		1 66 3
specific designation shall	snallnave the	003/2010, for purposes of ruling the powers and duties of the company
have the functions	µ unctions	officers, in accordance with article 143, IV, of Law 6404/76. There is no
attributed to them by the	attributed to	economic effect resulting from the proposed change.
Board of Directors	tnem by the	
	Board of	
	Directors.	
Article 30. The Company		
shall be represented, and		
shall only be considered to	_	
be validly bound, by the	•	
	be considered to	
	be validly	
1 .	bound, by the act	
	or signature of:	
b) any officer acting		
jointly with an	a) any two	
	I	

attorney-in-fact with specific powers; or c) two attorneys-in-fact with specific powers.	b) any officer acting jointly with an attorney-in-fact with specific powers; or  c) two attorneys-in-fact with specific powers.	
§ 1. The Company shall be represented in accordance with the immediately preceding provisions of this Article in the incorporation of, or acquisition of interests in, special purpose companies (SPCs) and/or consortium which have as their corporate purpose the planning, promotion, developed of real estate projects.	Unaffected. ms	Not applicable.
this Article 30, for the purposes of receiving service of process or notice and giving testimony on behalf of the Company.  § 3. Powers of attorney	without the formalities provided for in this Article 34, for the purposes of receiving service of process or notice and giving testimony on behalf of the Company.	Amendment proposed to adjust the reference to other article of the Bylaws, considering the inclusion of new articles 29, 30, 31 and 32. There is no economic effect resulting from the proposed change.
shall always be granted or revoked by any two officers, who shall establish the powers of the		

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attorney-in- fact. Except in		
the case of powers of		
attorney granted to		
represent the Company in		
legal proceedings, powers		
of attorney shall not have a		
term of more than two (2)		
years.		

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
CHAPTER V	·	
AUDIT COMMITTEE	Unaffected.	Not applicable.
(CONSELHO FISCAL)		TT
·	Article 35. The Audit Committee shall	
	be installed only at the request of	
• • • • • • • • • • • • • • • • • • • •	shareholders and shall have the powers,	
	duties and responsibilities established	
F	by law. The Audit Committee	Adjusting Article Number.
•	shall cease functioning at the first	rajusting rather rumber.
-	General Shareholders	
	Meeting following its formation, and its	
-	members may be re-elected.	
-	Article 36. The Audit Committee is	
	composed of three (3)effective	
_	members and an equal number of	Adjusting Article Number
	alternates, all elected by the	Adjusting Article Number.
· ·	•	
	Shareholders in General Meeting.	
§ 1. The remuneration of the members		
of the Audit Committee shall be fixed		
at the General Shareholders Meetin	g	
at which they are elected.		
§ 2. The investiture of the members of		
the Audit Committee members is	Unaffected.	Not applicable.
conditional upon their execution of the		11
Statement of Consent from Audit		
Committee Members (Termo de		
Anuência dos Membros do Conselho		
Fiscal) provided for under the		
Novo Mercado Listing Rules.		
Article 33. The Audit Committee		
	<b>Article 37</b> . The Audit Committee shall	
<u> </u>	meet whenever necessary, at the call of	Adjusting Article Number.
resolutions shall be recorded in	any of its members, and its resolutions	
minutes.	shall be recorded in minutes.	
CHAPTER VI		
FISCAL YEAR, BALANCE	Unaffected.	Not applicable.
SHEET AND RESULTS		
Article 34. The fiscal year shall begin	Article 38. The fiscal year shall begin	
•	on January 1st and end on December	
<u> </u>	31st of each year. At the end of each	Adinating Autials NT
T	fiscal year and each calendar quarter,	Adjusting Article Number.
-	the financial statements provided for	
-	by law shall be prepared.	
-	Article 39. The Company, by	Adjusting Article Number.
_ ,	resolution of the Board of Directors,	, 5
	may draw up half-yearly, quarterly or	
	monthly balance sheets, and declare	
	dividends on account of the profits	
1	1	

shown on such balance sheets. The sh	hown on such balance sheets. The	
Company, by resolution of the Board C		
of Directors, may also declare interimon	f Directors, may also declare interim	
dividends on account of accumulated di	ividends on account of accumulated	
profits or profit reserves shown on the pr	rofits or profit reserves shown on the	
last annual or half-yearly balance a	ast annual or half-yearly balance	
	heet.	

Proposed Amendments to the			
<b>Current Bylaws</b>	Bylaws	Cause/Justification	
	-	Amendment proposed to adjust the	
8 1 The distinct distributed and a		reference to other article of the	
	§ 1. The dividends distributed under the	IBVIAWS CONSIDERING THE INCIDISION OF	
attributed to the mandatory dividend.	terms of this Article 39 shall be	new articles 29, 30, 31 and 32. There	
attributed to the mandatory dividend.	attributed to the mandatory dividend.	is no economic effect resulting from	
		the proposed change.	
§ 2. The Company may pay interest			
on its own capital, to be credited to	Unaffected.	Not applicable.	
annual or interim dividends.			
•	<b>Article 40</b> . Prior to any distribution,		
	any accumulated losses and provision		
	for income tax shall be deducted from	ragusting ruticle ramber.	
	the profits for the year.		
§ 1. From the amount calculated in		Not applicable.	
accordance with this Article, the profit			
shares of the members of the			
Company s management shall b			
calculated, subject to the legal			
maximum, to be distributed according			
to the rules established by the Board			
of Directors.			
§ 2. After the deduction referred to in			
the preceding paragraph, the following			
allocations shall be made from the net profits for the year:			
a)5% (five percent) to the legal reserve,			
until the legal reserve			
is equal to 20%			
(twenty percent) of			
the paid-up capital or			
attains the limit			
established in Article			
193 §1 of Law			
6404/76;			
<b>b</b> )from the remaining			
net profits for the			
year, after			
the deduction referred			
to in item (a) of this			
Article and			
the adjustment			
provided for in			
Article 202 of Law			
6 4 0 4 / 7 6 , 2 5 %			
(twenty-five percent) shall be allocated to			
payment of the			
Payment of the		l l	

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mandatory dividend	
to all shareholders;	
and	

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
c) an amount not	DJAUTO	Cause gustilication
greater than 71.25%		
(seventy-one		
and twenty-five		
one-hundredths		
percent) of the net		
profits shall be		
allocated to the		
creation of an		
Investment Reserve,		
for the purpose of		
financing the		
e x p a n s i o n		
of Company s and of		
its controlled		
c o m p a n i e s		
business, through		
subscribing for capital		
increases, creating		
new projects or		
participating in		
consortiums or other		
types of association,		
among other means of		
achieving		
the Company s		
corporate purpose.		
§ 3. The reserve established in item		
(c) above may not exceed 80% (eighty		
percent) of the Company s capita		
Should the reserve reach such limit,		
the Shareholders in General		
Meeting decide on the allocation of		
the excess, either distributing it to		
the shareholders or using it to increase		
the capital of the Company.		
§ 4. After the distribution provided for		
in the previous paragraphs, the		
Shareholders in General Meeting shall		
determine the allocation of the		
remaining balance of the net profits		
for the year, after hearing the Board of		
Directors and subject to applicable		
CHADTED VII		
CHAPTER VII CONTROL AND DIFFUSE	Unaffected.	Not applicable
CONTROL	Onanected.	Not applicable.
CONTROL		Adjusting Article Number
		Adjusting Article Number.

•	•	
Article 37. Any disposal of control of	Article 41. Any disposal of control of	
the Company, in either a single	the Company, in either a single	
transaction or a series of transactions,	transaction or a series of transactions,	
shall be contracted subject to a	shall be contracted subject to a	
	condition, either precedent or	
_	subsequent, under which the acquirer of	
_	control undertakes to make a public	
	tender offer for the shares of the	
	remaining shareholders in	
	accordance with applicable law and the	
* *	Novo Mercado Listing Rules and	
	on terms that ensure equal treatment	
	with the disposing shareholder.	
		Amendment proposed to adjust the
		reference to other article of the
	Article 42. The public tender offer	Rylaws considering the inclusion of
referred to in the Article 37 shall also		new articles 29, 30, 31 and 32. There
be made:	ne made.	is no economic effect resulting from
		the proposed change.
a) in the event of an		the proposed change.
assignment for value		
_		
of rights to subscribe for shares or other		
securities or	Unaffected.	Not applicable.
rights convertible into		• •
shares, which		
assignment results in		
a Disposal of Control		
of the Company; and		

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
-	Dylaws	Cause/Justification
<b>b</b> )in the event of a		
disposal of control of		
a company that holds		
Control of the		
Company, in which		
case the Disposing		
Controlling		
Shareholder shall be		
obligated to declare to		
the São Paulo Stock		
Exchange		
BOVESPA the value		
attributed to the		
Company in the		
disposal and to submit		
documentation to		
prove the declared		
value.		
Sole Paragraph. For purposes of	Unaffected.	Not applicable.
these Bylaws:		
<u>Disposal of Control</u> means the trans		
to a third party, for value, of Control		
Shares;		
Control Shares means the block		
shares that gives, either directly or		
indirectly, the holder(s) sole or shared	Unaffected.	Not applicable.
Control of the Company; and		
Disposing Controlling Shareholde	r	
means the Controlling Shareholder,		
when it causes a disposal of control of		
the Company.		
Article 39. Any person which holds	Article 43. Any person which holds	
	shares in the Company	
and subsequently acquires Control by	and subsequently acquires Control by	
reason of a private purchase and sale	reason of a private purchase and sale	Adjusting Article Number.
agreement made with the Controlling	agreement made with the Controlling	
Shareholder involving any number of	Shareholder involving any number of	
shares is required to:	shares is required to:	
		Amendment proposed to adjust the
a) manka 411-11 -		reference to other article of the
a) make the public	a) make the public tender offer referred	Bylaws, considering the inclusion of
tender offer referred	to in Article 41;	new articles 29, 30, 31 and 32. There
to in Article 37;		is no economic effect resulting from
		the proposed change.
c) compensate		
shareholders which		
have purchased		
shares on the stock		
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exchange in the six
(6) months
preceding the
Disposal of Control,
by paying the
difference between
the price paid to the
Disposing
Controlling Shareholder
and the price paid on
the stock
exchange for shares in
the Company during
the said
six-month period,
duly adjusted for
inflation; and
d)take such action as
may be necessary to
restore the free float
of the Company s
shares to at least 25%
(twenty- five percent)
of the total
outstanding shares in
the Company, within
the six (6) months
following
the acquisition of
Control.

	Proposed Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
(ii) any Shareholders Agreement that provides for the exercise of Control unless the signatories to the agreement have executed the Statement	record (i) any transfer of shares to the Purchaser of Control, or to any other person(s) which acquire Control until such time as they have executed the Statement of Consent from Controlling Shareholders (Termo de Anuência dos Controladores); or (ii) any Shareholders Agreement that provides for the exercise of Control unless the signatories to the agreement	Adjusting Article Number.
<b>Sole Paragraph</b> . For purposes of these Bylaws:	Unaffected.	Not applicable.
Purchaser means the person to who the Disposing Controlling Shareholder transfers Control in a Disposal of Company Control;  Disposal of Company Control means the transfer, for value, of Control Shares; and  Statement of Consent from Controlling Shareholders means the instrument by which the new Controlling Shareholders, or shareholders which join the control group of the Company, assume personal liability for complying with the Novo Mercado Agreement (Contrato de Participação no Novo Mercado), the Novo Mercado Listing Rules, the Arbitration Clause and the Arbitration Rules, in the form set out in Exhibit C to the Novo Mercado Listing Rules.	n s Unaffected.	Not applicable.
	Article 45. In the case of Diffuse	
Control over the Company:	Control over the Company:	Adjusting Article Number.
a) whenever the Shareholders in General Meeting approve cancellation of the Company s registration as a publicly-held company, the public tender offer shall be	Unaffected.	Not applicable.

	•	
made by the		
Company itself,		
provided, however,		
that the Company		
may acquire shares		
h e l d b y		
shareholders which		
voted in favor of		
cancellation of the		
Company s registration		
at the General		
Meeting at which		
the cancellation was		
approved only after it		
has acquired		
the shares held by the		
shareholders which		
did not vote in favor		
of cancellation and		
which accept the		
public tender offer;		
and		

	Proposed Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
<b>b</b> ) whenever the		
Shareholders in		
General Meeting		
approve the		
Company s exit from		
the Novo Mercado,		
due to listing of the		
Company s shares for		
trading off the		
Novo Mercado or to a		
corporate		
reorganization in		
which the shares of		
resulting company are		
not admitted for		
trading on the Novo		
Mercado, but without		
cancellation of		
the Company s		
registration as a		
publicly-held		
company, the public		
tender offer shall be		
made by the		
shareholders which		
voted in favor of the		
exit at the General		
Meeting.	And I AC In the second Differen	
	Article 46. In the case of Diffuse	
	Control over the Company, where	
_	BOVESPA determines that the price of	
	securities issued by the Company shall be quoted separately, or that trading	
	in securities issued by the Company on	
	the Novo Mercado shall be suspended	
	by reason of non-compliance with	
-	obligations under the Novo Mercado	
_	Listing Rules, the Chairman of the	
_	Board of Directors shall call, within the	-
	two (2) days following	
	the determination (counting only the	
(counting only the days on which the		
	newspapers habitually used by the	
	Company are issued), an	
-	Extraordinary General Shareholders	
	Meeting to replace the entire Board	
	of Directors.	

§ 1. In the event the Extraordinary § 1. In the event the Extraordinary Amendment proposed to adjust the General Shareholders General Shareholders Meeting referredeference to other article of the Meeting referred to in this Article 42 to in this Article 46 is not called by the Bylaws, considering the inclusion of is not called by the Chairman of Chairman of the Board of Directors new articles 29, 30, 31 and 32. There the Board of Directors within the within the two-day time period, the is no economic effect resulting from two-day time period, the meeting may meeting may be called by any the proposed change. be called by any shareholder of the shareholder of the Company. Company. § 2. The new Board of Directors § 2. The new Board of Directors elected at the Extraordinary General elected at the Extraordinary General Shareholders Meeting referred to i Shareholders Meeting referred to in the mendment proposed to adjust the the preceding provisions of this preceding provisions of this Article 46 reference to other article of the Article 42 shall cure the shall cure the non-compliance with the Bylaws, considering the inclusion of non-compliance with the obligations obligations under the Novo Mercadonew articles 29, 30, 31 and 32. There under the Novo Mercado Listing Listing Rules in the shortest period of is no economic effect resulting from Rules in the shortest period of time time possible or within the new time the proposed change. possible or within the new time period granted by BOVESPA for this period granted by BOVESPA for this

purpose, whichever is shorter.

purpose, whichever is shorter.

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
Control, where the Company exits the Novo Mercado by reason of non-compliance with obligations in the Novo Mercado Listing Rules	Article 47. In the case of Diffuse Control, where the Company exits the Novo Mercado by reason of non-compliance with obligations in the Novo Mercado Listing Rules resulting from:	Adjusting Article Number.
at a General Meeting of Shareholders, the public tender offer shall be made by the shareholders which voted in favor of the resolution that resulted in non-compliance; and  b) an act or event of management, the Company shall make a public tender offer for cancellation of its registration as a publicly - held company, directed to all the Company shareholders. In the even the Shareholders in General Meeting resolve to maintain the Company registration as a publicly - held company registration, the public tender offer shall be made by the shareholders which voted in favor of the resolution.	Unaffected.	Not applicable.
CHAPTER VIII LIQUIDATION	Unaffected.	Not applicable.
Article 44. The Company shall be dissolved and enter into liquidation in the cases provided for by law, and the Shareholders in General Meeting shall establish the manner of liquidation	Article 48. The Company shall be dissolved and enter into liquidation in the cases provided for by law, and the Shareholders in General Meeting shall establish the manner of liquidation and install the Audit Committee, which	Adjusting Article Number.

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of liquidation. The Board of Directors	shall function during the period of liquidation. The Board of Directors	
	shall appoint the liquidator or	
•	liquidators and establish their powers	
	and remuneration.	
CHAPTER IX ARBITRATION	Unaffected.	Not applicable.
Article 45. The Company and its	Article 49. The Company and its	
shareholders, officers, directors and	shareholders, officers, directors and	
members of the Audit Committee are	members of the Audit Committee are	
obligated to resolve by arbitration any	obligated to resolve by arbitration any	
and all dispute or controversy which	and all dispute or controversy which	
may arise between or among them	may arise between or among them	
arising out of or connection with,	arising out of or connection with,	Adjusting Article Number
in particular, the application, validity,	in particular, the application, validity,	Adjusting Article Number.
effectiveness, interpretation or	effectiveness, interpretation or violation	
violation (and the effects thereof) of	(and the effects thereof) of the	
the provisions of Law 6404/76, these	provisions of Law 6404/76, these	
Bylaws, rules and regulations issued	Bylaws, rules and regulations issued by	
by the National Monetary Council, the	the National Monetary Council, the	
Central Bank of Brazil, the	Central Bank of Brazil, the	

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Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
laws, rules or regulations applicable to the operation of the capital market in general, in addition to the provisions of the Novo Mercado Listing Rules, the	Securities Commission CVM or the Securities and Exchange Commission, and any laws, rules or regulations applicable to the operation of the capital market in general, in addition to the provisions of the Novo Mercado Listing Rules, the Novo Mercado Participation Agreement and the Arbitration Rules of the Market Arbitration Chamber.	
CHAPTER X GENERAL PROVISIONS	Unaffected.	Not applicable.
Article 46. The Company shall c o m p l y w i t h Shareholders Agreement registered in accordance with Article 118 of Law 6404/76. The Company s management shall refrain from recording the transfer of shares made contrary to such Shareholders Agreements and the Chairman of	Article 50. The Company shall comply with Shareholders Agreements registered i accordance with Article 118 of Law 6404/76. The Company s management shall refrai from recording the transfer of shares made contrary to such Shareholders Agreements and the Chairman of General Shareholders Meetings and Board of Directors meetings	n Adjusting Article Number.

#### **EXHIBIT VI**

#### **GAFISA S.A.**

CNPJ/MF no. 01.545.826/0001 -07 NIRE 35.300.147.952

**Publicly-Held Company** 

CVM no. 01610-1

#### **BYLAWS**

#### <u>CHAPTER I</u> NAME, HEADOUARTERS, PURPOSE AND DURATION

**Article 1.** Gafisa S.A. (the Company ) is a publicly-held corporation with authorized capital, governed by these Bylaws and applicable law.

**Article 2**. The Company s headquarters and forum are located in the city of São Paulo, State of São Paulo. The Company may, by resolution adopted by the Board of Directors, change the address of its headquarters, and open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad.

**Sole Paragraph**. The power to open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad referred to in this article may, by resolution adopted by the Board of Directors, be delegated to the Chief Executive Officer.

**Article 3**. The Company s purposes are: (i) to promote and develop real estate projects of any kind, whether its own or those of third parties, in the latter case as contractor and agent; (ii) to purchase and sell real estate of any kind; (iii) to perform civil construction and provide civil engineering services; and (iv) to develop and implement marketing strategies for its own or third parties real estate projects.

**Sole Paragraph**. The Company may hold interests in any other companies, in Brazil or abroad, upon approval granted by means of a resolution adopted by the Board of Directors, except in the situation provided in Art. 34, §1, in which case prior approval of the Board of Directors will not be required.

**Article 4.** The Company has an indefinite term of duration.

# <u>CHAPTER II</u> CAPITAL AND SHARES

**Article 5**. The capital of the Company is R\$2,691,217,592.78, which is fully paid-in and divided into 419,336,274 common shares, all registered, book-entry and without par value.

§ 1. The cost of share transfer services charged by the account agent shall be borne by the shareholders, subject to such limits as may be imposed by applicable legislation.

- § 2. Each common share carries the right to one vote on resolutions at General Meetings of Shareholders.
- § 3. The Company may not issue preferred shares or participation certificates (partes beneficiárias).
- § 4. For purposes of reimbursement, the value of the Company s shares shall be based on the Company s economic value, as determined by an appraisal carried out by a specialized firm appointed in the manner provided for in Article 45 of Law 6404/76.
- **Article 6**. The capital of the Company may be increased by resolution adopted by the Board of Directors, without need for an amendment to these Bylaws. The resolution approving the increase shall fix the terms and conditions for the issuance of shares, subject to a limit of 600,000,000 (six hundred million) common shares.
- **Sole Paragraph**. The Company may, within the limit of its authorized capital and by resolution adopted by the shareholders in General Meeting, grant share purchase options to (i) its officers, directors and employees, or (ii) individuals who provide services to it or to any company under its control.
- **Article 7**. The Company may reduce or exclude the time period for the exercise of preemptive rights on the issuance of shares, debentures convertible into shares or subscription bonuses which are placed by means of sale on a stock exchange, public subscription or share swap in a mandatory public tender offer pursuant to articles 257 to 263 of Law 6404/76. Pursuant to article 171§3 of Law 6404/76, there shall be no preemptive rights on the grant and exercise of the share purchase options.

### <u>CHAPTER III</u> GENERAL MEETING OF SHAREHOLDERS

- **Article 8**. A General Meeting of Shareholders shall be held, on an ordinary basis, in the first four (4) months following the end of the fiscal year and on an extraordinary basis whenever required by law or the Company s interests.
- § 1. General Meetings of Shareholders shall be called in the manner provided for by law. Regardless of the formalities for calling General Shareholders Meetings, any General Meeting attended by all shareholders shall be considered to have been regularly called.
- § 2. General Meetings of Shareholders shall be called to order and chaired by the Chairman of the Board of Directors or, in his absence, by a shareholder appointed by the shareholders at the General Meeting. The Chairman of the General Meeting shall choose one of those present at the meeting to act as secretary.
- § 3. Prior to the call to order, the shareholders shall sign the Book of Attendance (*Livro de Presença de Acionistas*), giving their name and residence and the number of shares they hold.
- § 4. The list of shareholders present at the meeting shall be closed by the Chairman immediately after the General Meeting is called to order.
- § 5. Shareholders which appear at a General Meeting after the list of shareholders present at the meeting has been closed may participate in the meeting but shall not have the right to vote on any resolution.
- **Article 9**. In addition to the matters provided for by the law, the Shareholders in General Meeting shall:

a) decide on the Company s exit from the Novo Mercado of the São Paulo Stock Exchange BOVESPA (Novo Mercado), which shall be communicated to the São Paulo Stock Exchange BOVESPA in writing, 30 (thirty) days in advance;

b) subject always to the provisions of Article 11, choose, from among the three qualified institutions indicated on a list prepared by the Board of Directors, the institution which shall be responsible for the preparation of an appraisal report for shares issued by the Company, for the purposes of exiting the Novo Mercado, cancellation of the Company s registration as a publicly-held company or mandatory public tender offer; and

c) resolve cases on which these Bylaws are silent, subject to the provisions of Law 6404/76.

**Sole Paragraph**. In the event of cancellation of the Company s registration as a publicly-held company or its exit from the Novo Mercado, due to listing of the Company s shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, the public tender offer to be made by the Controlling Shareholder or the Company, as applicable, shall have a minimum offer price which is equal to the economic value determined in the appraisal report referred to in Article 9(b) and which complies with the Novo Mercado Listing Rules.

**Article 10**. The choice of the specialized institution or firm responsible for the determination of the Company s economic value, referred to in Article 9(b) of these Bylaws, shall be made by the majority of votes cast by holders of Outstanding Shares present at the General Meeting in question, blank votes not being computed. The quorum for the General Meeting shall be shareholders representing at least 20% of the total number of Outstanding Shares, at first call, and on second call, shareholders representing any number of Outstanding Shares.

#### § 1. For purposes of these Bylaws:

<u>Outstanding Shares</u> means all the shares issued by the Company, with the exception of shares held by the Controlling Shareholder, by persons related to the Controlling Shareholder or by the Company s officers and directors and treasury shares;

<u>Controlling Shareholder</u> means the shareholder or Shareholder Group that exercises Control of the Company;

Shareholder Group means a group of two or more persons (a) that are bound by contracts or agreements of any nature, including shareholders agreements, whether written or oral and whether directly or through Controlled Companies, Controlling Companies or companies under Common Control; or (b) among whom there is a direct or indirect Control relationship; or (c) that are under Common Control; or (d) that represent a common interest. Examples of persons representing a common interest include (i) a person that holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the other person; and (ii) two persons that have a third investor in common which holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the first two persons. Joint ventures, investment funds or clubs, foundations, associations, trusts, condominiums, cooperatives, security portfolios, universalities of rights and any other form of organization or enterprise of any kind, whether constituted in Brazil or abroad, shall be considered to be part of the same Shareholder Group whenever two or more of such entities: (x) are administered or managed by the same legal entity or by parties related to the same legal entity; or (y) have the majority of their managers or administrators in common;

<u>Control</u> (and the related terms <u>Controlling Company</u>, Controlled Company <u>and under Common Control</u>) means the power effectively used to direct corporate activities and orient the functioning of the Company s corporate bodies, whether directly or indirectly and whether de facto or de jure. There is a relative presumption that the person or Shareholder Group holding shares that gave it an absolute majority of votes of the shareholders present at the last three General Shareholders meetings holds Control, even if such person or Shareholder Group does not hold an absolute majority of the Company s voting capital; and

<u>Diffuse Control</u> means Control exercised by a shareholder holding less than 50% (fifty percent) of the Company s capital, or by shareholder(s) which do not constitute a Shareholder Group.

**Article 11**. In the event the Company exits the Novo Mercado or its registration as a publicly-held company is cancelled, the costs incurred for the preparation of the appraisal report referred to in Article 9(b) shall be borne entirely by the Controlling Shareholder or by the Company, if the Company is offeror, as applicable.

# CHAPTER IV MANAGEMENT SECTION IV.I. - GENERAL RULES

**Article12**. The Company is managed by the Board of Directors (*Conselho de Administração*) and the Executive Board (*Directoria*).

**Article 13**. The members of the Board of Directors and the Executive Board shall be invested in their respective offices within thirty days from the date they were appointed, by signing an instrument of investiture in the appropriate book, and shall remain in office until the investiture of the newly-elected members of the Company s management.

**Sole Paragraph**. The investiture of the members of the Board of Directors and the Board of Executive Officers in their respective offices is conditional upon (i) the execution of the Statement of Consent from Senior Managers (*Termo de Anuência dos Administradores*) provided for under the Novo Mercado Listing Rules; and (ii) adherence to the Manual for Disclosure and Use of Information and Policy for Trading in Securities Issued by the Company (*Manual de Divulgação e Uso de Informações e Política de Negociação de Valores Mobiliários de Emissão da Companhia*), by executing an instrument to that effect.

**Article 14**. The Board of Directors may create advisory committees to assist the members of the Board of Directors, and determine the composition and specific responsibilities of such committees.

**Article 15**. The Shareholders in General Meeting shall determine, on an individual or global basis, the remuneration of the Company s directors, officers and members of its advisory committees. Where the remuneration is fixed on a global basis, the Board of Directors shall determine the amounts to be paid to each individual. Where applicable, the Board of Directors shall also distribute the share in profits fixed by the Shareholders in General Meeting.

### SECTION IV.II. - BOARD OF DIRECTORS (CONSELHO DE ADMINISTRAÇÃO)

**Article 16**. The Board of Directors is composed of at least five (5) and no more than nine (9) effective members (the election of alternates being permitted), all of whom shall be shareholders, elected and removable at any time by the Shareholders in General Meeting, with an unified term of office of two (2) years, re-election being permitted.

Article 17. At least 20% of the effective members of the Board of Directors shall be Independent Members.

- § 1. When a fractional number of directors results from compliance with the percentage referred to above, the fraction shall be rounded (i) to the next highest whole number, where the fraction is 0.5 or greater; and (ii) to the next lowest whole number, where the fraction is less than 0.5.
- § 2. For purposes of these Bylaws, Independent Member is one who: (i) has no relationship with the Company except for an interest in its capital; (ii) is not a Controlling Shareholder, nor a spouse or relative up to the second degree of the Controlling Shareholder, and is not now and has not been, in the past three years, related to a company or entity related to the Controlling Shareholder (persons related to public institutions of education and/or research are excluded from this restriction); (iii) has not been, in the past three years, an employee or officer of the Company, the Controlling Shareholder or a company controlled by the Company; (iv) is not a direct or indirect supplier or purchaser of the Company s services and/or products of the Company, in a degree that implies loss of independence; (v) is not an employee, officer or director of a company or entity offering services and/products to, or requesting services and/or products from, the Company; (vi) is not a spouse or relative up to the second degree of any of the Company s officers or directors; and (vii) does not receive any remuneration from the Company except that payable to directors (cash earnings generated by holdings in the Company s capital are excluded from this restriction).
- § 3. Members of the Board of Directors elected in the manner provided for in Article 141 §§4 and 5 of Law 6404/76 shall also be considered to be Independent Members.
- **Article 18**. The Board of Directors shall have a Chairman, who shall be elected by the favorable vote of a majority of the effective members. In the event of incapacity or temporary absence of the Chairman, the chairmanship shall be assumed by the member previously designated by the Chairman, or, in the absence of a previous designation, by such member as the remaining members shall appoint.
- § 1. Pursuant to article 150 of Law 6404/76, in the case of vacancy of a sitting member of the Board of Directors, the remaining members of the Board of Directors shall indicate one substitute, who shall remain in the office until the next General Meeting to be held after that date, when a new board member shall be elected to finish the mandate. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.
- § 2. For the purposes of these Bylaws, vacancy will occur in case of death, permanent incapacity, resignation, removal or unjustified absence of the board member for more than three consecutive meetings.
- § 3. Respecting the provision of the head of this Article in relation to the Chairman, in case of the temporary absence of any member of the Board of Directors, such member shall be replaced by another board member appointed by the absent member, holding a power-of-attorney with specific powers. In this case, the substitute of the absent board member, besides his own vote, shall state the vote of the absent board member. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.
- **Article 19**. The Board of Directors shall meet at least quarterly. Meetings of the Board of Directors shall be called by the Chairman, or by at least two effective members, by written notice containing the agenda for the meeting, in addition to the place, date and time of the meeting. Board of Directors meetings shall be called at least five days in advance.

Regardless of the formalities for calling meetings, any meeting attended by all members of the Board of Directors shall be considered to have been regularly called.

- **Article 20**. The quorum for Board of Directors meetings shall be four members. Resolutions shall be adopted by the favorable vote of a majority of members present at the meeting, and the Chairman shall have, in addition to his own vote, a casting vote in the event of a tie.
- § 1. The decisions of the Board of Directors shall be recorded in minutes, which shall be signed by the members present at the meeting.
- § 2. Directors may be represented at meetings of the Board of Directors by another director, to whom special powers have been granted. The directors may also participate in meetings by telephone or video conference, and, in that event, shall be considered to be present at the meeting and shall confirm their vote by written statement sent to the Chairman by letter, facsimile transmission or e-mail immediately after the end of the meeting. Upon receipt of statement of confirmation, the Chairman shall have full powers to sign the minutes of the meeting on behalf of the member in question.
- **Article 21**. It addition to such other powers and duties conferred on it by law and these Bylaws, the Board of Directors shall have powers to:
- a) fix the general direction of the Company s business;
- b) approve the Company s annual operating budget and business plan, and any changes thereto (provided, however, that until such new budget or plan has been approved, the most recently approved budget or plan shall prevail);
- c) attribute, from the global amount of remuneration fixed by the Shareholders in General Meeting, the monthly compensation of each of the members of the Company s management and advisory committees, in the manner provided for in Article 15 of these Bylaws;
- d) elect and remove the Company s officers and determine their powers and duties, in accordance with the provisions of these Bylaws;
- e) supervise the officers management of the Company, examine at any time the Company s books and documents, and request information on contracts entered into or about to be entered into by the Company and any other acts;
- f) determine the general compensation criteria and the benefit policies (indirect benefits, shares in profits and/or sales) for the senior management and those holding management positions in the Company;
- g) instruct the votes related to the global remuneration of management to be cast by Company s representative at the General Meeting of Shareholders of the companies where the Company holds an equity interest, except for the wholly-owned subsidiaries or special purpose companies;
- h) in accordance with a plan approved by the Shareholders in General Meeting, grant share purchase options to the Company s officers, directors or employees, or to individuals who rendered services to the Company or to any company under its control, with the exclusion of shareholders pre-emptive rights over the grant of such share purchase options or the subscription of the corresponding shares;
- i) call General Shareholders Meetings;
- i) submit to the Shareholders in General Meeting any proposed amendment to these Bylaws;

- k) issue its opinion on the Executive Board s management report and accounts, and authorize the distribution of interim dividends;
- l) attribute to the Company s directors and officers their share in the profits shown on the Company s balance sheets, including interim balance sheets, subject always to the limits and other provisions under the law and these Bylaws;
- m) authorize any change in the Company s accounting or report presentation policies, unless such change is required by the generally accepted accounting principles in the jurisdictions in which the Company operates;
- n) appoint and dismiss the Company s independent auditors;
- o) approve the issue of shares or subscription bonuses up to the limit of the Company s authorized capital, determining the issue price, the manner of subscription and payment and other terms and conditions for the issuance, and determining also if preemptive rights over the shares to be issued shall be granted to shareholders in the case provided for in the Article 7 of these Bylaws;
- p) approve the issue of simple non-convertible debentures, without real security;
- q) approve the Company s acquisition of its own shares, to be held in treasury or for cancellation;
- r) unless provided for in the annual budget or in the business plan then in effect, approve business transactions and contracts of any kind between the Company and its shareholders, directors and/or officers, or between the Company and the direct or indirect controlling shareholders of the Company s shareholders;
- s) authorize, in advance: (i) the execution by the Company of any contract, including, for the purposes of illustration, contracts for the acquisition of assets or interests in other companies; or (ii) the grant, by the Company, of loans, financing or real or personal security in favor of its controlled companies (with the exception of special purpose companies in which the Company holds 90% or more of the total and voting capital) or third parties, provided always, in the cases contemplated in items (i) and (ii) above, that the contracts involve transactions with a term greater than 48 (forty-eight) months (with the exception of contracts with public utilities providers and other contracts which have uniform terms and conditions, which shall not be subject to prior approval by the Board of Directors) or an amount greater than R\$15,000,000.00 or 1.5% of the Company s total consolidated assets (the Reference Value );
- t) approve any change in the Company s headquarters, and the opening, transfer or extinction of branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad, with the exception of the incorporation of, or acquisition of interests in, special purpose companies (SPCs) and/or consortiums which have as their corporate purpose the promotion, management, development, construction and sale of real estate projects, which shall be subject only to the provisions of Art 34§1;
- u) authorize the acquisition, alienation, transfer, assignment, encumbrance or other form of disposal, including contribution to the capital of another company, for any reason of a substantial part of the Company s permanent assets, permanent assets being understood to be the set of assets on which the Company s business is based, in amounts greater than the Reference Value (as defined in item (s) above), when such transactions are not provided for in the annual budget;

- v) approve, in advance, any application by the Company for a decree of bankruptcy or judicial or extrajudicial recovery; and
- w) establish the list of three qualified institutions to be submitted to the General Shareholders Meeting for the purposes of Article 9 (b) of these Bylaws, with respect to the preparation of the appraisal report of the Company s shares for purposes of exiting the Novo Mercado, cancellation of registration as a publicly-held company registration or public tender offer.

### SECTION IV.III. - EXECUTIVE BOARD (DIRETORIA)

- **Article 22**. The Executive Board is the corporate body that represents the Company, and is responsible for performing all acts of management related to the Company s business.
- **Article 23**. The Executive Board is not a collegiate body, but it may meet whenever necessary to deal with operational matters, at the discretion of the Chief Executive Officer, who shall also chair the meeting.
- **Sole Paragraph**. The quorum for meetings of the Executive Board is a majority of the Company s officers.
- **Article 24**. In the event of a vacancy on the Executive Board, or incapacity of an officer, the Board of Directors shall elect a new officer or appoint a substitute from among the remaining officers, and in both cases shall fix the term of office and remuneration of the new officer or substitute.
- **Article 25**. The Executive Board is composed of at least two (2) and no more than eight (8) officers, all resident in Brazil, who may but need not be shareholders. The officers shall be elected by the Board of Directors for a term of three (3) years, re-electing being permitted, and may be removed by it at any time.
- Article 26. The officers of the Company shall be appointed as Chief Executive Officer (*Diretor Presidente*), Chief Financial Officer (*Diretor Financeiro*), Investor Relations Officer (*Diretor de Relações com Investidores*), Superintendent Officer of Construction (*Diretor Superintendente de Construção*), Superintendent Officer of Incorporation (*Diretor Superintendente de Incorporação*) and Institutional Relations Officer (*Diretor de Relações Institucionais*), and the remaining officers shall have no specific designation. Accumulation of functions is allowed
- **Article 27**. The Chief Executive Officer has the following powers and responsibilities:
- a) to submit for approval by the Board of Directors the annual work plans and budgets, investment plans and new programs to expand the Company and its subsidiaries, causing the plans, budgets and programs to be carried out on the approved terms;
- b) to formulate the Company s operating strategies and directives and to establish the criteria for executing the resolutions adopted at the General Shareholders Meetings and meetings of the Board of Directors, with the participation of the other officers;
- c) to supervise all the Company s activities;
- d) to coordinate and supervise the work of the Executive Board, and to call and chair its meetings; and
- e) to perform such other duties as may be assigned by the Board of Directors.
- **Article 28.** In addition to such other functions as may be assigned by the Board of Directors, the Investor Relations Officer is responsible for providing information to investors, the Brazilian Securities Commission (*Comissão de Valores Mobiliários CVM*) and the São Paulo Stock Exchange (BOVESPA), and for maintaining the Company s

registration up to date, in accordance with the regulations issued by the CVM.

#### **Article 29** - The duties of the Chief Financial Officer are:

- a) to be responsible for the Company s budget control and management, monitoring indicators and analyzing reports to consolidate the budget, aiming to reach budget goals and to provide key managerial information;
- b) to define Company s strategies and guidelines, through the annual planning of actions and the preparation of the budget, jointly with the other officers;
- c) to ensure that the Controller s department, including the control of management and of costs, provides indicators for decision-making, detecting elements that may influence the Company s results;
- d) to ensure the efficiency of payment and receipt operations, as well as of the credit analysis and lending, through the definition of guidelines and policies, aiming to reduce events of default and to ensure Company s financial health;
- e) to be responsible for the control of cash flow and investments aiming to maximize the financial result, within risk levels accepted by the Company; (f) to perform investments feasibility studies related to new business, mergers and acquisitions in order to give support for decision-making;
- f) to ensure the due application of the tax law and assessment of corporate income tax and its ancillary obligations, defining tax rules and proceedings, aiming to exempt the Company from tax risks;
- g) to participate in executive committee meetings, in order to take decisions and define strategies jointly with the other officers, aiming at the Company s development and success; and
- h) to ensure that the Personnel and Management department carries out actions and programs promoting attraction, retention, productivity and qualification of Company s human resources.

#### **Article 30** - The duties of the Superintendent Officer of Construction are:

- a) to comprise the accompaniment of short, medium and long term strategies and business plans of all construction areas, aiming to maximize the profitability and the financial results of such unit;
- b) to define short, medium and long term guidelines for the Company s strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors;
- c) to approve and to ensure the compliance with the Company s budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- d) to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company s human resources;
- e) to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving Company s business;

- f) to provide guidelines and to monitor the budget aiming at the feasibility of new undertakings;
- g) to ensure the due management of the Company s funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company s financial health;
- h) to represent the Company before clients, press, market and legal, corporate and governmental bodies, protecting Company s interests and watching over Company s image; and
- i) to arrange new partnerships aiming at the feasibility of new undertakings.

### **Article 31** - The duties of the Superintendent Officer of Incorporation are:

- a) to comprise the management of incorporations through the definition and the accompaniment of short, medium and long term strategies and business plans of all unit areas aiming to maximize the Company s profitability and financial results:
- b) to define short, medium and long term guidelines for the Company s strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors:
- c) to approve and to ensure the compliance with the Company s budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- d) to place the Company in the market through the development and maintenance of its image and products in order to keep its visibility before current and potential clients;
- e) to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company s human resources;
- f) to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving the Company s business;
- g) to accompany the development of new products as well as to monitor national and foreign markets, specially competing companies, aiming to keep Company s competitiveness;
- h) to ensure the due management of the Company s funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company s financial health;
- i) to represent the Company before clients, press, market and legal, corporate and governmental bodies, protecting Company s interests and watching over the Company s image;
- j) to monitor and to guide the real state counsel; and
- k) to accompany actions and results of marketing and sales, monitoring performance indicators, actions of communication and of institutional and products marketing as well as identifying new business opportunities.

#### **Article 32** - The duties of the Institutional Relations Officer are:

a) comprise the contact with all public agencies and professional associations, giving support to land regularization proceedings;

- b) to give support to the search of new incorporation partners;
- c) to be responsible for the Company s police/strategy on public and governmental relations, including relations with authorities, governmental agencies, press, institutions and the community; and
- d) to coordinate events, to promote and participate in communitarian programs and to perform duties in order to contribute to the Company s image.
- **Article 33** The other officers without specific designation shall have the functions attributed to them by the Board of Directors.
- **Article 34**. The Company shall be represented, and shall only be considered to be validly bound, by the act or signature of:
- a) any two officers;
- b) any officer acting jointly with an attorney-in-fact with specific powers; or
- c) two attorneys-in-fact with specific powers.
- § 1. The Company shall be represented in accordance with the immediately preceding provisions of this Article in the incorporation of, or acquisition of interests in, special purpose companies (SPCs) and/or consortiums which have as their corporate purpose the planning, promotion, development, income generation and sale of real estate projects.
- § 2. The Company may be represented by a single officer, without the formalities provided for in this Article 34, for the purposes of receiving service of process or notice and giving testimony on behalf of the Company.
- § 3. Powers of attorney shall always be granted or revoked by any two officers, who shall establish the powers of the attorney-in-fact. Except in the case of powers of attorney granted to represent the Company in legal proceedings, powers of attorney shall not have a term of more than two (2) years.

# <u>CHAPTER V</u> AUDIT COMMITTEE (*CONSELHO FISCAL*)

- **Article 35**. The Audit Committee shall be installed only at the request of shareholders and shall have the powers, duties and responsibilities established by law. The Audit Committee shall cease functioning at the first General Shareholders Meeting following its formation, and its members may be re-elected.
- **Article 36**. The Audit Committee is composed of three (3) effective members and an equal number of alternates, all elected by the Shareholders in General Meeting.
- § 1. The remuneration of the members of the Audit Committee shall be fixed at the General Shareholders Meeting at which they are elected.
- § 2. The investiture of the members of the Audit Committee members is conditional upon their execution of the Statement of Consent from Audit Committee Members (*Termo de Anuência dos Membros do Conselho Fiscal*) provided for under the Novo Mercado Listing Rules.
- **Article 37**. The Audit Committee shall meet whenever necessary, at the call of any of its members, and its resolutions shall be recorded in minutes.

# <u>CHAPTER VI</u> FISCAL YEAR, BALANCE SHEET AND RESULTS

- **Article 38**. The fiscal year shall begin on January 1st and end on December 31st of each year. At the end of each fiscal year and each calendar quarter, the financial statements provided for by law shall be prepared.
- **Article 39**. The Company, by resolution of the Board of Directors, may draw up half-yearly, quarterly or monthly balance sheets, and declare dividends on account of the profits shown on such balance sheets. The Company, by resolution of the Board of Directors, may also declare interim dividends on account of accumulated profits or profit reserves shown on the last annual or half-yearly balance sheet.
- § 1. The dividends distributed under the terms of this Article 39 shall be attributed to the mandatory dividend.
- § 2. The Company may pay interest on its own capital, to be credited to annual or interim dividends.
- **Article 40**. Prior to any distribution, any accumulated losses and provision for income tax shall be deducted from the profits for the year.
- § 1. From the amount calculated in accordance with this Article, the profit shares of the members of the Company s management shall be calculated, subject to the legal maximum, to be distributed according to the rules established by the Board of Directors.
- § 2. After the deduction referred to in the preceding paragraph, the following allocations shall be made from the net profits for the year:
- a) 5% (five percent) to the legal reserve, until the legal reserve is equal to 20% (twenty percent) of the paid-up capital or attains the limit established in Article 193 §1 of Law 6404/76;
- b) from the remaining net profits for the year, after the deduction referred to in item (a) of this Article and the adjustment provided for in Article 202 of Law 6404/76, 25% (twenty-five percent) shall be allocated to payment of the mandatory dividend to all shareholders; and
- c) an amount not greater than 71.25% (seventy-one and twenty-five one-hundredths percent) of the net profits shall be allocated to the creation of an Investment Reserve, for the purpose of financing the expansion of Company s and of its controlled companies business, through subscribing for capital increases, creating new projects or participating in consortiums or other types of association, among other means of achieving the Company s corporate purpose.
- § 3. The reserve established in item (c) above may not exceed 80% (eighty percent) of the Company s capital. Should the reserve reach such limit, the Shareholders in General Meeting decide on the allocation of the excess, either distributing it to the shareholders or using it to increase the capital of the Company.
- § 4. After the distribution provided for in the previous paragraphs, the Shareholders in General Meeting shall determine the allocation of the remaining balance of the net profits for the year, after hearing the Board of Directors and subject to applicable law.

# <u>CHAPTER VII</u> CONTROL AND DIFFUSE CONTROL

**Article 41**. Any disposal of control of the Company, in either a single transaction or a series of transactions, shall be contracted subject to a condition, either precedent or subsequent, under which the acquirer of control undertakes to make a public tender offer for the shares of the remaining shareholders in accordance with applicable law and the Novo Mercado Listing Rules and on terms that ensure equal treatment with the disposing shareholder.

**Article 42**. The public tender offer referred to in the Article 41 shall also be made:

- a) in the event of an assignment for value of rights to subscribe for shares or other securities or rights convertible into shares, which assignment results in a Disposal of Control of the Company; and
- b) in the event of a disposal of control of a company that holds Control of the Company, in which case the Disposing Controlling Shareholder shall be obligated to declare to the São Paulo Stock Exchange BOVESPA the value attributed to the Company in the disposal and to submit documentation to prove the declared value.

**Sole Paragraph**. For purposes of these Bylaws:

<u>Disposal of Control</u> means the transfer to a third party, for value, of Control Shares;

<u>Control Shares</u> means the block of shares that gives, either directly or indirectly, the holder(s) sole or shared Control of the Company; and

<u>Disposing Controlling Shareholder</u> means the Controlling Shareholder, when it causes a disposal of control of the Company.

**Article 43**. Any person which holds shares in the Company and subsequently acquires Control by reason of a private purchase and sale agreement made with the Controlling Shareholder involving any number of shares is required to:

- a) make the public tender offer referred to in Article 41;
- b) compensate shareholders which have purchased shares on the stock exchange in the six (6) months preceding the Disposal of Control, by paying the difference between the price paid to the Disposing Controlling Shareholder and the price paid on the stock exchange for shares in the Company during the said six-month period, duly adjusted for inflation; and
- c) take such action as may be necessary to restore the free float of the Company s shares to at least 25% (twenty-five percent) of the total outstanding shares in the Company, within the six (6) months following the acquisition of Control.

**Article 44.** The Company shall not record (i) any transfer of shares to the Purchaser of Control, or to any other person(s) which acquire Control until such time as they have executed the Statement of Consent from Controlling Shareholders (*Termo de Anuência dos Controladores*); or (ii) any Shareholders Agreement that provides for the exercise of Control unless the signatories to the agreement have executed the Statement of Consent from Controlling Shareholders.

**Sole Paragraph**. For purposes of these Bylaws:

Purchaser means the person to whom the Disposing Controlling Shareholder transfers Control in a Disposal of Company Control;

<u>Disposal of Company Control</u> means the transfer, for value, of Control Shares; and

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<u>Statement of Consent from Controlling Shareholders</u> means the instrument by which the new Controlling Shareholders, or shareholders which join the control group of the Company, assume personal liability for complying with the Novo Mercado Agreement (*Contrato de Participação no Novo Mercado*), the Novo Mercado Listing Rules, the Arbitration Clause and the Arbitration Rules, in the form set out in Exhibit C to the Novo Mercado Listing Rules.

### **Article 45**. In the case of Diffuse Control over the Company:

- a) whenever the Shareholders in General Meeting approve cancellation of the Company s registration as a publicly-held company, the public tender offer shall be made by the Company itself, provided, however, that the Company may acquire shares held by shareholders which voted in favor of cancellation of the Company s registration at the General Meeting at which the cancellation was approved only after it has acquired the shares held by the shareholders which did not vote in favor of cancellation and which accept the public tender offer; and
- b) whenever the Shareholders in General Meeting approve the Company s exit from the Novo Mercado, due to listing of the Company s shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, but without cancellation of the Company s registration as a publicly-held company, the public tender offer shall be made by the shareholders which voted in favor of the exit at the General Meeting.
- **Article 46**. In the case of Diffuse Control over the Company, where BOVESPA determines that the price of securities issued by the Company shall be quoted separately, or that trading in securities issued by the Company on the Novo Mercado shall be suspended by reason of non-compliance with obligations under the Novo Mercado Listing Rules, the Chairman of the Board of Directors shall call, within the two (2) days following the determination (counting only the days on which the newspapers habitually used by the Company are issued), an Extraordinary General Shareholders Meeting to replace the entire Board of Directors.
- § 1. In the event the Extraordinary General Shareholders Meeting referred to in this Article 46 is not called by the Chairman of the Board of Directors within the two-day time period, the meeting may be called by any shareholder of the Company.
- § 2. The new Board of Directors elected at the Extraordinary General Shareholders Meeting referred to in the preceding provisions of this Article 46 shall cure the non-compliance with the obligations under the Novo Mercado Listing Rules in the shortest period of time possible or within the new time period granted by BOVESPA for this purpose, whichever is shorter.
- **Article 47**. In the case of Diffuse Control, where the Company exits the Novo Mercado by reason of non-compliance with obligations in the Novo Mercado Listing Rules resulting from:
- a) a resolution adopted at a General Meeting of Shareholders, the public tender offer shall be made by the shareholders which voted in favor of the resolution that resulted in non-compliance; and
- b) an act or event of management, the Company shall make a public tender offer for cancellation of its registration as a publicly-held company, directed to all the Company s shareholders. In the event the Shareholders in General Meeting resolve to maintain the Company s registration as a publicly-held company registration, the public tender offer shall be made by the shareholders which voted in favor of the resolution.

### CHAPTER VIII LIQUIDATION

**Article 48**. The Company shall be dissolved and enter into liquidation in the cases provided for by law, and the Shareholders in General Meeting shall establish the manner of liquidation and install the Audit Committee, which shall function during the period of liquidation. The Board of Directors shall appoint the liquidator or liquidators and establish their powers and remuneration.

# CHAPTER IX ARBITRATION

Article 49. The Company and its shareholders, officers, directors and members of the Audit Committee are obligated to resolve by arbitration any and all dispute or controversy which may arise between or among them arising out of or connection with, in particular, the application, validity, effectiveness, interpretation or violation (and the effects thereof) of the provisions of Law 6404/76, these Bylaws, rules and regulations issued by the National Monetary Council, the Central Bank of Brazil, the Securities Commission CVM or the Securities and Exchange Commission, and any laws, rules or regulations applicable to the operation of the capital market in general, in addition to the provisions of the Novo Mercado Listing Rules, the Novo Mercado Participation Agreement and the Arbitration Rules of the Market Arbitration Chamber.

## <u>CHAPTER X</u> GENERAL PROVISIONS

**Article 50.** The Company shall comply with Shareholders Agreements registered in accordance with Article 118 of Law 6404/76. The Company s management shall refrain from recording the transfer of shares made contrary to such Shareholders Agreements and the Chairman of General Shareholders Meetings and Board of Directors meetings shall not count votes cast in violation of such Shareholders Agreements.

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 15, 2010

### Gafisa S.A.

By: /s/ Alceu Duílio Calciolari

Name: Alceu Duílio Calciolari Title: Chief Financial Officer and

**Investor Relations Officer**