HONDA MOTOR CO LTD Form 6-K February 21, 2019 Table of Contents

No.1-7628

#### SECURITIES AND EXCHANGE COMMISSION

#### WASHINGTON, D.C. 20549

#### FORM 6-K

# **REPORT OF FOREIGN PRIVATE ISSUER**

#### PURSUANT TO RULE 13a-16 OR 15d-16

#### **UNDER THE SECURITIES EXCHANGE ACT OF 1934**

#### FOR THE MONTH OF FEBRUARY 2019

#### COMMISSION FILE NUMBER: 1-07628

# HONDA GIKEN KOGYO KABUSHIKI KAISHA

(Name of registrant)

#### HONDA MOTOR CO., LTD.

(Translation of registrant s name into English)

#### 1-1, Minami-Aoyama 2-chome, Minato-ku, Tokyo 107-8556, Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Table of Contents

# **Contents**

# Exhibit 1:

On February 7, 2019, Honda Motor Co., Ltd. filed its consolidated financial statements for the fiscal third quarter ended December 31, 2018 with Financial Services Agency in Japan.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# HONDA GIKEN KOGYO KABUSHIKI KAISHA (HONDA MOTOR CO., LTD.)

/s/ Eiji Fujimura Eiji Fujimura General Manager Finance Division Honda Motor Co., Ltd.

Date: February 21, 2019

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Condensed Consolidated Interim Financial Statements

December 31, 2018

### HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### **Consolidated Financial Results**

#### **Overview of Operating Performance**

Honda s consolidated sales revenue for the nine months ended December 31, 2018 increased by 3.4%, to ¥11,839.5 billion from the same period last year, due mainly to increased sales revenue in all business operations. Operating profit decreased by 3.2%, to ¥684.0 billion from the same period last year, due mainly to increased selling, general and administrative expenses as well as negative foreign currency effects, which was partially offset by continuing cost reduction and the loss related to the settlement of multidistrict class action litigation in the same period last year. Profit before income taxes decreased by 6.1%, to ¥688.2 billion from the same period last year. Profit for the period attributable to owners of the parent decreased by 34.5%, to ¥623.3 billion from the same period last year, due mainly to the impacts of the enactment of the Tax Cuts and Jobs Act in the Unites States in the same period last year.

#### **Business Segments**

#### Motorcycle Business

For the nine months ended December 31, 2017 and 2018

			U	nits (tho	usands)			
	Hon	da Group Un	it Sales*		it Sales*	:		
	Nine month	ine months		Ni				
	ended	ended			ended	ended		
	Dec. 31, 201	ec. 31, 2018 (	Change	% De	c. 31, 20I	<b>Fec. 31, 2018 C</b>	Change	%
Motorcycle Business	14,807	15,680	873	5.9	9,787	10,378	591	6.0
Japan	126	157	31	24.6	126	157	31	24.6
North America	232	216	(16)	(6.9)	232	216	(16)	(6.9)
Europe	173	181	8	4.6	173	181	8	4.6
Asia	13,460	14,187	727	5.4	8,440	8,885	445	5.3
Other Regions	816	939	123	15.1	816	939	123	15.1

\* Honda Group Unit Sales is the total unit sales of completed motorcycle, ATV and side-by-side products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

Sales revenue from external customers increased by 6.1%, to \$1,610.7 billion from the same period last year, due mainly to increased consolidated unit sales. Operating profit increased by 16.3%, to \$246.7 billion from the same period last year, due mainly to an increase in profit attributable to increased sales volume and model mix.

#### Automobile Business

For the nine months ended December 31, 2017 and 2018

			Ur	nits (tho	usands)			
	Hone	la Group Uni	t Sales*		Sales*			
	Nine month	ine months		Ni				
	ended	ended			ended	ended		
	Dec. 31, 201D	ec. 31, 2018 C	hange	% De	c. 31, 20I	<b>Fec. 31, 2018</b> Ch	ange	%
Automobile Business	3,903	3,959	56	1.4	2,739	2,769	30	1.1
Japan	498	515	17	3.4	451	464	13	2.9
North America	1,424	1,444	20	1.4	1,424	1,444	20	1.4
Europe	127	121	(6)	(4.7)	127	121	(6)	(4.7)
Asia	1,671	1,698	27	1.6	554	559	5	0.9
Other Regions	183	181	(2)	(1.1)	183	181	(2)	(1.1)

\* Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries and sold through our consolidated subsidiaries are accounted for as operating leases in conformity with IFRS and are not included in consolidated subsidiaries, but are included in Honda Group Unit Sales of our Automobile business. Sales revenue from external customers increased by 1.7%, to ¥8,228.1 billion from the same period last year, due mainly to increased consolidated unit sales. Operating profit decreased by 24.3%, to ¥262.7 billion from the same period last year, due mainly to increased selling, general and administrative expenses as well as negative foreign currency effects, which was partially offset by the loss related to the settlement of multidistrict class action litigation in the same period last year.

# Financial Services Business

Sales revenue from external customers increased by 9.4%, to \$1,746.2 billion from the same period last year, due mainly to an increase in revenues on disposition of lease vehicles and operating lease revenues. Operating profit increased by 19.6%, to \$176.7 billion from the same period last year, due mainly to an increase in profit attributable to increased sales revenue.

#### Power Product and Other Businesses

For the nine months ended December 31, 2017 and 2018

	Nine months I ended	Nine months ended		
	Dec. 31, 2017 I	Dec. 31, 2018	Change	%
Power Product Business	3,785	3,954	169	4.5
Japan	202	246	44	21.8
North America	1,665	1,781	116	7.0
Europe	597	600	3	0.5
Asia	1,041	1,080	39	3.7
Other Regions	280	247	(33)	(11.8)

\* Honda Group Unit Sales is the total unit sales of completed power products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed power products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed power products of Honda and its consolidated subsidiaries. In Power Product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales since no affiliate and joint venture accounted for using the equity method were involved in the sale of Honda power products. Sales revenue from external customers increased by 3.5%, to ¥254.3 billion from the same period last year, due mainly to increased consolidated unit sales in Power Product business. Operating loss was ¥2.1 billion, an increase of ¥1.8 billion from the same period last year, due mainly to increased operating costs in Other businesses. In addition, operating loss of aircraft and aircraft engines included in the Power Product and other businesses was ¥29.2 billion, an improvement of ¥1.0 billion from the same period last year.

### **Cash Flows**

Consolidated cash and cash equivalents on December 31, 2018 decreased by  $\pm 62.4$  billion from March 31, 2018, to  $\pm 2,194.0$  billion. The reasons for the increases or decreases for each cash flow activity, when compared with the same period last year, are as follows:

Net cash provided by operating activities amounted to ¥498.6 billion of cash inflows. Cash inflows from operating activities decreased by ¥123.9 billion from the same period last year, due mainly to increased payments for parts and raw materials, which was partially offset by increased cash received from customers.

Net cash used in investing activities amounted to ¥496.1 billion of cash outflows. Cash outflows from investing activities increased by ¥64.8 billion from the same period last year, due mainly to increased payments for acquisitions of other financial assets.

Net cash used in financing activities amounted to ¥54.2 billion of cash outflows. Cash outflows from financing activities decreased by ¥76.1 billion from the same period last year, due mainly to an increase in proceeds from financing liabilities, which was partially offset by an increase in repayments of financing liabilities and purchases of treasury stock.

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Condensed Consolidated Statements of Financial Position

# March 31, 2018 and December 31, 2018

		Yen (millions)				
Assets	Note		March 31, 2018 unaudited		ecember 31, 2018 unaudited	
Current assets:						
Cash and cash equivalents		¥	2,256,488	¥	2,194,073	
Trade receivables			800,463		688,213	
Receivables from financial services			1,840,699		1,873,742	
Other financial assets			213,177		229,189	
Inventories			1,523,455		1,618,680	
Other current assets			291,006		375,030	
Total current assets			6,925,288		6,978,927	
Non-current assets:						
Investments accounted for using the equity method			679,517		666,587	
Receivables from financial services			3,117,364		3,379,984	
Other financial assets			436,555		477,449	
Equipment on operating leases	6		4,088,133		4,330,434	
Property, plant and equipment	7		3,062,433		2,972,261	
Intangible assets			741,514		744,446	
Deferred tax assets			129,338		134,763	
Other non-current assets			169,022		166,350	
Total non-current assets			12,423,876		12,872,274	
Total assets		¥	19,349,164	¥	19,851,201	

	<b>N</b> T (	March 31,	nillions) December 31,
Liabilities and Equity	Note	2018 unaudited	2018 unaudited
Current liabilities:		unuuncu	unuuncu
Trade payables		¥ 1,224,627	¥ 1,056,584
Financing liabilities		2,917,261	3,138,789
Accrued expenses		404,719	427,688
Other financial liabilities		115,405	133,109
Income taxes payable		53,595	50,062
Provisions	8	305,994	285,194
Other current liabilities		602,498	569,987
Total current liabilities		5,624,099	5,661,413
Non-current liabilities:			
Financing liabilities		3,881,749	3,998,741
Other financial liabilities		60,005	61,342
Retirement benefit liabilities		404,401	399,540
Provisions	8	220,625	204,607
Deferred tax liabilities		629,722	645,765
Other non-current liabilities		294,468	309,030
Total non-current liabilities		5,490,970	5,619,025
Total liabilities		11,115,069	11,280,438
Equity:			
Common stock		86,067	86,067
Capital surplus		171,118	171,343
Treasury stock		(113,271)	(177,826)
Retained earnings		7,611,332	8,028,707
Other components of equity		178,292	178,249
Equity attributable to owners of the parent		7,933,538	8,286,540
Non-controlling interests		300,557	284,223
Total equity		8,234,095	8,570,763
Total liabilities and equity		¥ 19,349,164	¥ 19,851,201

See accompanying notes to condensed consolidated interim financial statements.

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Condensed Consolidated Statements of Income

# For the nine months ended December 31, 2017 and 2018

		Yen (millions)				
	Note	December 31, 2017 unaudited	December 31, 2018 unaudited			
Sales revenue	9	¥ 11,446,418	¥ 11,839,500			
Operating costs and expenses:						
Cost of sales		(8,926,648)	(9,325,508)			
Selling, general and administrative		(1,280,195)	(1,254,501)			
Research and development		(532,843)	(575,486)			
Total operating costs and expenses		(10,739,686)	(11,155,495)			
Operating profit		706,732	684,005			
Share of profit of investments accounted for using the equity method	5	189,723	169,631			
Finance income and finance costs:		20.104	26 172			
Interest income		30,194 (9,293)	36,172 (10,065)			
Interest expense Other, net		7,169	(10,003) (11,492)			
other, het		7,109	(11,492)			
Total finance income and finance costs		28,070	14,615			
Profit before income taxes		924,525	868,251			
Income tax expense	10	82,396	(187,436)			
Profit for the period		¥ 1,006,921	¥ 680,815			
Profit for the period attributable to:						
Owners of the parent		951,592	623,339			
Non-controlling interests		55,329	57,476			
		Y	en			

			Yen			
		Dec	ember 31, 2017	December 31, 2018		
Earnings per share attributable to owners of the parent						
Basic and diluted	13	¥	529.39	¥	353.10	
See accompanying notes to condensed consolidat	ed interim fina	ncial	statements.			

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Condensed Consolidated Statements of Comprehensive Income

For the nine months ended December 31, 2017 and 2018

		De	Yen (n ecember 31,		ns) cember 31,
	Note		2017 Inaudited		2018 audited
Profit for the period		¥	1,006,921	¥	680,815
Other comprehensive income, net of tax:					
Items that will not be reclassified to profit or loss					
Remeasurements of defined benefit plans			(24,210)		
Net changes in revaluation of financial assets measured at fair value					
through other comprehensive income			28,417		(25,697)
Share of other comprehensive income of investments accounted for using					
the equity method			2,352		(3,023)
Items that may be reclassified subsequently to profit or loss					
Net changes in revaluation of financial assets measured at fair value					
through other comprehensive income					120
Exchange differences on translating foreign operations			104,807		29,817
Share of other comprehensive income of investments accounted for using					
the equity method			19,033		(23,918)
Total other comprehensive income, net of tax			130,399		(22,701)
Total other comprehensive meonic, net of tax			150,599		(22,701)
Comprehensive income for the period		¥	1,137,320	¥	658,114
Comprehensive income for the period attributable to:					
Owners of the parent			1,072,640		606,702
Non-controlling interests			64,680		51,412
See accompanying notes to condensed consolidated inter	im finar	ncia	l statements.		

See accompanying notes to condensed consolidated interim financial statements.

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Condensed Consolidated Statements of Income

#### For the three months ended December 31, 2017 and 2018

	Note		Yen (n cember 31, 2017 maudited	De	ons) ecember 31, 2018 unaudited
Sales revenue	9	¥	3,957,123	¥	3,973,655
Operating costs and expenses:					
Cost of sales			(3,063,005)		(3,158,104)
Selling, general and administrative			(422,923)		(444,556)
Research and development			(186,619)		(200,848)
Total operating costs and expenses			(3,672,547)		(3,803,508)
Operating profit			284,576		170,147
Share of profit of investments accounted for using the equity method Finance income and finance costs:			54,512		51,403
Interest income			11,381		12,848
Interest expense			(3,142)		(4,108)
Other, net			(430)		(3,363)
Total finance income and finance costs			7,809		5,377
Profit before income taxes			346,897		226,927
Income tax expense	10		242,871		(42,059)
Profit for the period		¥	589,768	¥	184,868
Profit for the period attributable to:					
Owners of the parent			570,251		168,238
Non-controlling interests			19,517		16,630
			V	en	

			Y	en			
		Dec	ember 31, 2017		December 31, 2018		
Earnings per share attributable to owners of the parent							
Basic and diluted	13	¥	318.50	¥	95.61		
See accompanying notes to condensed consoli	See accompanying notes to condensed consolidated interim financial statements.						

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Condensed Consolidated Statements of Comprehensive Income

For the three months ended December 31, 2017 and 2018

	Note		Yen (m cember 31, 2017 naudited	De	ns) cember 31, 2018 naudited
Profit for the period		¥	589,768	¥	184,868
Other comprehensive income, net of tax: Items that will not be reclassified to profit or loss					
Remeasurements of defined benefit plans			(24,210)		
Net changes in revaluation of financial assets measured at fair value through other comprehensive income			16,360		(26,131)
Share of other comprehensive income of investments accounted for using the equity method			2,450		(2,278)
Items that may be reclassified subsequently to profit or loss Net changes in revaluation of financial assets measured at fair value through other comprehensive income					161
Exchange differences on translating foreign operations			18,673		(169,559)
Share of other comprehensive income of investments accounted for using the equity method			7,752		(6,168)
Total other comprehensive income, net of tax			21,025		(203,975)
Comprehensive income for the period		¥	610,793	¥	(19,107)
Comprehensive income for the period attributable to:					
Owners of the parent			587,954		(28,313)
Non-controlling interests			22,839		9,206
See accompanying notes to condensed consolidated inter	im finar	ncial	statements.		

See accompanying notes to condensed consolidated interim financial statements.

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Condensed Consolidated Statements of Changes in Equity

For the nine months ended December 31, 2017 and 2018

			Equity	attributable	Yen ( to owners of	millions) the parent Other			
	Note	Common stock	Capital surplus	Treasury stock	Retained co earnings		of No Total	on-controllin interests	ng Total equity
Balance as of April 1, 2017 (unaudited)		¥86,067	¥171,118	¥ (26,189)	¥6,712,894	¥351,406	¥7,295,296	¥274,330	¥7,569,626
Comprehensive income for the period	e								
Profit for the period					951,592		951,592	55,329	1,006,921
Other comprehensive income, net of tax						121,048	121,048	9,351	130,399
Total comprehensive income for the period					951,592	121,048	1,072,640	64,680	1,137,320
Reclassification to retained earnings Transactions	n				(23,096)	23,096	1,072,040	04,000	1,137,320
with owners and other									
Dividends paid Purchases of treasury stock	. 14			(87.080)	(129,764)		(129,764)	(40,002)	(169,766)
treasury stock Total transactions with owners and other				(87,080)	(129,764)		(87,080) (216,844)	(40,002)	(87,080) (256,846)
Balance as of December 31,		¥86,067	¥171,118	¥(113,269)	¥7,511,626	¥495,550	¥8,151,092	¥299,008	¥8,450,100

# 2017 (unaudited)

	Yen (millions) Equity attributable to owners of the pare Other compone					the parent Other			
		Common stock	Capital surplus	Treasury stock	Retained earnings	of equity		on-controllin interests	ng Total equity
Balance as of April 1, 2018 (unaudited) Effect of changes in			-		0		¥7,933,538		¥ 8,234,095
accounting policy Effect of	3				(46,833)	(208)	(47,041)	6	(47,035)
hyperinflation					(9,454)	14,896	5,442		5,442
Adjusted balance as of April 1, 2018		86,067	171,118	(113,271)	7,555,045	192,980	7,891,939	300,563	8,192,502
Comprehensive income for the period	e								
Profit for the period					623,339		623,339	57,476	680,815
Other comprehensive income, net of									
tax						(16,637)	(16,637)	(6,064)	(22,701)
Total comprehensive income for the period					623,339	(16,637)	606,702	51,412	658,114
Reclassification to retained earnings	1				(1,906)	1,906	000,702	51,412	050,114
Transactions with owners and other					(-,)	-,,			
Dividends paid Purchases of	14				(144,983)		(144,983)	(65,039)	(210,022)
treasury stock Disposal of				(64,556)			(64,556)		(64,556)
treasury stock			005	1			1		1
Share-based payment			225				225		225

transactions

Total transactions with owners and other		225	(64,555)	(144,983)		(209,313)	(65,039)	(274,352)
Other changes				(2,788)		(2,788)	(2,713)	(5,501)
Balance as of December 31, 2018 (unaudited)	¥86,067	¥ 171,343	¥(177,826)	¥8,028,707	¥ 178,249	¥8,286,540	¥284,223	¥8,570,763

See accompanying notes to condensed consolidated interim financial statements.

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows

#### For the nine months ended December 31, 2017 and 2018

	Note	Yen (n December 31, 2017 unaudited	nillions) December 31, 2018 unaudited
Cash flows from operating activities:			
Profit before income taxes		¥ 924,525	¥ 868,251
Depreciation, amortization and impairment losses excluding equipment on			
operating leases		531,230	518,386
Share of profit of investments accounted for using the equity method		(189,723)	(169,631)
Finance income and finance costs, net		11,628	(68,087)
Interest income and interest costs from financial services, net		(96,331)	(92,655)
Changes in assets and liabilities			
Trade receivables		57,230	105,991
Inventories		(104,753)	(105,008)
Trade payables		(72,579)	(85,229)
Accrued expenses		(39,806)	(34,658)
Provisions and retirement benefit liabilities		(79,965)	(22,445)
Receivables from financial services		(121,704)	(165,210)
Equipment on operating leases		(136,548)	(141,291)
Other assets and liabilities		(64,373)	(101,717)
Other, net		4,483	108
Dividends received		79,542	98,624
Interest received		184,581	201,325
Interest paid		(79,611)	(105,418)
Income taxes paid, net of refunds		(185,174)	(202,677)
Net cash provided by operating activities		622,652	498,659
Cash flows from investing activities:			
Payments for additions to property, plant and equipment		(318,457)	(316,581)
Payments for additions to and internally developed intangible assets		(112,706)	(136,115)
Proceeds from sales of property, plant and equipment and intangible			
assets		15,089	16,381
Payments for acquisitions of investments accounted for using the equity method		(2,450)	(2,401)
Payments for acquisitions of other financial assets		(188,995)	(449,654)
Proceeds from sales and redemptions of other financial assets		175,488	389,553
Other, net		719	2,649
Net cash used in investing activities		(431,312)	(496,168)

Cash flows from financing activities:			
Proceeds from short-term financing liabilities	5,723,203		6,085,890
Repayments of short-term financing liabilities	(5,537,683)		(5,865,684)
Proceeds from long-term financing liabilities	1,203,256		1,290,354
Repayments of long-term financing liabilities	(1,228,275)		(1,256,400)
Dividends paid to owners of the parent	(129,764)		(144,983)
Dividends paid to non-controlling interests	(39,392)		(61,786)
Purchases and sales of treasury stock, net	(87,080)		(64,555)
Other, net	(34,630)		(37,061)
Net cash used in financing activities	(130,365)		(54,225)
Effect of exchange rate changes on cash and cash equivalents	43,534		(10,681)
Net change in cash and cash equivalents	104,509		(62,415)
Cash and cash equivalents at beginning of year	2,105,976		2,256,488
Cash and cash equivalents at end of period	¥ 2,210,485	¥	2,194,073

See accompanying notes to condensed consolidated interim financial statements.

1

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

#### (1) Reporting Entity

Honda Motor Co., Ltd. (the Company ) is a public company domiciled in Japan. The Company and its subsidiaries (collectively Honda ) develop, manufacture and distribute motorcycles, automobiles, power products and others throughout the world, and also provide financial services to customers and dealers for the sale of those products. Principal manufacturing facilities are located in Japan, the United States of America, Canada, Mexico, the United Kingdom, Turkey, Italy, France, China, India, Indonesia, Malaysia, Thailand, Vietnam, Argentina and Brazil.

### (2) Basis of Preparation

### (a) Compliance with Interim Financial Reporting Standards

The condensed consolidated interim financial statements of the Company have been prepared in accordance with IAS 34 Interim Financial Reporting . The condensed consolidated interim financial statements should be read in conjunction with the Company s consolidated financial statements for the fiscal year ended March 31, 2018, since the condensed consolidated interim financial statements do not include all the information required in the annual consolidated financial statements, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### (b) Functional Currency and Presentation Currency

The condensed consolidated interim financial statements are presented in Japanese yen, which is the functional currency of the Company. All financial information presented in Japanese yen has been rounded to the nearest million Japanese yen, except when otherwise indicated.

#### (c) Use of Estimates and Judgments

The preparation of condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies, the reported amount of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. Actual results could differ from these estimates. These estimates and underlying assumptions are reviewed on a continuous basis. Changes in these accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

The condensed consolidated interim financial statements are prepared based on the same judgments and estimations as those applied and described in the Company s consolidated financial statements for the fiscal year ended March 31, 2018.

2

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

### Notes to Condensed Consolidated Interim Financial Statements

### (3) Summary of Significant Accounting Policies

The condensed consolidated interim financial statements are prepared based on the same accounting policies as those applied and described in the Company s consolidated financial statements for the fiscal year ended March 31, 2018, except for the changes below.

### (a) IFRS 9 Financial Instruments

Honda was an early adopter of IFRS 9 Financial Instruments issued in November 2009, amended in October 2010 and November 2013 (IFRS 9 (2013)) prior to the year ended March 31, 2018 and has adopted IFRS 9 issued in July 2014 (IFRS 9 (2014)) with a date of initial application of April 1, 2018. The adoption of IFRS 9 (2014) resulted in changes in accounting policies primarily for classification and impairment of financial assets. IFRS 9 (2014) has an exemption allowing comparative information for prior periods not to be restated with respect to classification and measurement (including impairment) changes. Therefore, the comparative information has not been restated and continues to be reported under IFRS 9 (2013). Instead, the cumulative effect of adopting IFRS 9 (2014) was recognized in the opening balance of equity as of the date of initial application on April 1, 2018. The following are primary changes and corresponding IFRS 9 (2014).

#### Classification of financial assets

Debt securities other than those classified into financial assets measured at amortized cost were classified into financial assets measured at fair value through profit or loss under IFRS 9 (2013). IFRS 9 (2014) newly established a classification in which financial assets are measured at fair value through other comprehensive income. Under IFRS 9 (2014), a financial asset shall be measured at fair value through other comprehensive income if both of the following conditions are met: 1) the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and 2) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Honda has evaluated the business models within which financial assets are held and contractual terms of financial assets. As a result, Honda has reclassified debt securities such as government bonds and municipal bonds held by certain subsidiaries from the financial assets measured at fair value through profit or loss to financial assets measured at fair value through other comprehensive income as of April 1, 2018.

The impact of this reclassification is as follows:

	Yen (millions)				
	Carrying amoun as of March 31, 2018 under IFRS 9 (2013)		assification	as o 201	ng amounts f April 1, l8 under S 9 (2014)
Other financial assets:					
Financial assets measured at fair value through profit or					
loss:					
Debt securities	¥69,829	¥	(14,376)	¥	55,453
Financial assets measured at fair value through other comprehensive income:					
Debt securities			14,376		14,376

3

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

### Notes to Condensed Consolidated Interim Financial Statements

#### Impairment of financial assets

IFRS 9 (2014) replaced the incurred loss model under IAS 39 with the expected credit loss (ECL) model. The ECL model requires the allowance for credit losses to be measured at amounts equal to either lifetime ECL for those financial assets which have experienced a significant increase in credit risk (SICR) since initial recognition or 12-month ECL for financial assets which have not experienced a SICR. Lifetime ECL represents ECL that results from all possible default events over the expected life of a financial asset. 12-month ECL is the portion of lifetime ECL that results from default events that are possible within 12 months after the reporting date. ECL is a probability-weighted estimate of the difference between the contractual cash flows and the cash flows that the entity expects to receive, discounted at the original effective interest rates.

When determining whether credit risk has increased significantly, Honda assesses financial assets either individually based primarily on delinquencies or collectively for groups of financial assets with shared risk characteristics such as the period of initial recognition, collateral type, original term and credit score considering relative changes in expected default rates since initial recognition.

The application of the ECL model resulted in an increase in the allowance for credit losses of \$4,599 million as of April 1, 2018, which is on receivables from financial services.

# (b) IFRS 15 Revenue from Contracts with Customers

Honda has adopted IFRS 15 Revenue from Contracts with Customers with a date of initial application of April 1, 2018 by recognizing the cumulative effect of initially applying this standard as an adjustment to the opening balance of equity at the date of initial application. Therefore, the comparative information has not been restated and continues to be reported under the previous accounting policy.

Honda s contracts with customers include promises to transfer goods or services without charges such as free inspections. Such promised goods or services are generally considered performance obligations and related sales revenue is deferred under IFRS 15, if it is deemed material, while such sales was recognized at contract inception under the previous accounting policy.

Further, under IFRS 15, dealer incentives are considered variable consideration when determining the transaction price and sales revenue is recognized only to the extent that it is highly probable that a significant reversal will not occur when the uncertainty associated with the variable consideration is subsequently resolved, which results in higher deductions from sales revenue recognized when products are sold to dealers.

4

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Notes to Condensed Consolidated Interim Financial Statements

The impacts of adopting IFRS 15 on Honda s condensed consolidated financial statements as of and for the nine months and the three months ended December 31, 2018 are as follows:

(Condensed Consolidated Statements of Financial Position)

### As of December 31, 2018

		Yen (millions)	
Assets	Balances without adoption of IFRS 15	Adjustments	As reported
Current assets:			
Cash and cash equivalents	¥ 2,194,073	¥	¥ 2,194,073
Trade receivables	689,495	(1,282)	688,213
Receivables from financial services	1,873,742		1,873,742
Other financial assets	229,189		229,189
Inventories	1,618,680		1,618,680
Other current assets	374,224	806	375,030
Total current assets	6,979,403	(476)	6,978,927
Non-current assets:			
Investments accounted for using the equity method	666,575	12	666,587
Receivables from financial services	3,379,984		3,379,984
Other financial assets	477,449		477,449
Equipment on operating leases	4,330,434		4,330,434
Property, plant and equipment	2,972,261		2,972,261
Intangible assets	744,446		744,446
Deferred tax assets	134,348	415	134,763
Other non-current assets	165,544	806	166,350
Total non-current assets	12,871,041	1,233	12,872,274

Total assets	19,850,444	757	19,851,201

5

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

# Notes to Condensed Consolidated Interim Financial Statements

	Balances without	Yen (millions)	
Liabilities and Equity	adoption of IFRS 15	Adjustments	As reported
Current liabilities:			
Trade payables	¥ 1,056,584	¥	¥ 1,056,584
Financing liabilities	3,138,789		3,138,789
Accrued expenses	367,652	60,036	427,688
Other financial liabilities	133,109		133,109
Income taxes payable	50,062		50,062
Provisions	289,013	(3,819)	285,194
Other current liabilities	554,740	15,247	569,987
Total current liabilities	5,589,949	71,464	5,661,413
Non-current liabilities:			
Financing liabilities	3,998,741		3,998,741
Other financial liabilities	61,342		61,342
Retirement benefit liabilities	399,540		399,540
Provisions	205,579	(972)	204,607
Deferred tax liabilities	662,934	(17,169)	645,765
Other non-current liabilities	307,814	1,216	309,030
Total non-current liabilities	5,635,950	(16,925)	5,619,025
Total liabilities	11,225,899	54,539	11,280,438
Equity:			
Common stock	86,067		86,067
Capital surplus	171,343		171,343
Treasury stock	(177,826)		(177,826)
Retained earnings	8,081,616	(52,909)	8,028,707
Other components of equity	178,910	(661)	178,249
Equity attributable to owners of the parent	8,340,110	(53,570)	8,286,540

Non-controlling interests	284,435	(212)	284,223
Total equity	8,624,545	(53,782)	8,570,763
Total liabilities and equity	19,850,444	757	19,851,201

6

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

(Condensed Consolidated Statements of Income)

# For the nine months ended December 31, 2018

	Balances without	Yen (millions)	
	adoption of		
	IFRS 15	Adjustments	As reported
Sales revenue	¥ 11,851,234	¥ (11,734)	¥ 11,839,500
Operating costs and expenses:			
Cost of sales	(9,327,471)	1,963	(9,325,508)
Selling, general and administrative	(1,255,114)	613	(1,254,501)
Research and development	(575,486)		(575,486)
Total operating costs and expenses	(11,158,071)	2,576	(11,155,495)
Operating profit	693,163	(9,158)	684,005
Share of profit of investments accounted for using the equity method Finance income and finance costs:	169,629	2	169,631
Interest income	36,172		36,172
Interest expense	(10,065)		(10,065)
Other, net	(11,492)		(11,492)
Total finance income and finance costs	14,615		14,615
Profit before income taxes	877,407	(9,156)	868,251
Income tax expense	(189,703)	2,267	(187,436)
Profit for the period	687,704	(6,889)	680,815
Profit for the period attributable to:			

Owners of the parent	629,606	(6,267)	623,339
Non-controlling interests	58,098	(622)	57,476

# For the three months ended December 31, 2018

For the three months ended December 31, 2018		Yen (millions)	
	Balances without adoption of	· · /	
	IFRS 15	Adjustments	As reported
Sales revenue	¥ 4,017,243	¥ (43,588)	¥ 3,973,655
Operating costs and expenses:			
Cost of sales	(3,158,630)	526	(3,158,104)
Selling, general and administrative	(444,354)	(202)	(444,556)
Research and development	(200,848)		(200,848)
Total operating costs and expenses	(3,803,832)	324	(3,803,508)
Operating profit	213,411	(43,264)	170,147
Share of profit of investments accounted for using the equity method	51,402	1	51,403
Finance income and finance costs:			
Interest income	12,848		12,848
Interest expense	(4,108)		(4,108)
Other, net	(3,363)		(3,363)
Total finance income and finance costs	5,377		5,377
Profit before income taxes	270,190	(43,263)	226,927
Income tax expense	(53,099)	11,040	(42,059)
Profit for the period	217,091	(32,223)	184,868
Profit for the period attributable to:			
Owners of the parent	200,315	(32,077)	168,238
Non-controlling interests	16,776	(146)	16,630

7

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

### Notes to Condensed Consolidated Interim Financial Statements

#### (4) Segment Information

Honda has four reportable segments: Motorcycle business, Automobile business, Financial services business and Power Product and other businesses, which are based on Honda s organizational structure and characteristics of products and services. Operating segments are defined as the components of Honda for which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The accounting policies used for these reportable segments are consistent with the accounting policies used in the Company s condensed consolidated interim financial statements.

Principal products and services, and functions of each segment are as follows:

Segment Motorcycle Business	<b>Principal products and services</b> Motorcycles, all-terrain vehicles (ATVs), side-by-sides (SxS) and relevant parts	<b>Functions</b> Research and development Manufacturing Sales and related services						
Automobile Business	Automobiles and relevant parts	Research and development Manufacturing Sales and related services						
Financial Services Business	Financial services	Retail loan and lease related to Honda products Others						
Power Product and Other Businesses	Power products and relevant parts, and others	Research and development Manufacturing Sales and related services Others						

### (a) Segment Information

Segment information as of and for the nine months ended December 31, 2017 and 2018 is as follows:

# As of and for the nine months ended December 31, 2017

		Iotorcycle Business		utomobile Business		Financial Services Business	Yen (millions) Power Product and Other Businesses			Segment Total		econciling Items	C	onsolidated
Sales revenue:														
External customers	¥	1,517,766	¥	8,087,128	¥	1,595,750	¥	245,774	¥1	1,446,418	¥		¥	11,446,418
Intersegment		,- · , ·		131,939		10,633		18,625		161,197		(161,197)		, -, -
Total		1,517,766		8,219,067		1,606,383		264,399	1	1,607,615		(161,197)		11,446,418
Segment profit (loss)	¥	212,185	¥	347,064	¥	147,816	¥	(333)	¥	706,732	¥		¥	706,732
Segment assets	¥	1,489,767	¥	7,875,109	¥	9,867,147	¥	334,638	¥ 1	9,566,661	¥	194,804	¥	19,761,465
Depreciation and		,,		.,,		- , ,		,		- , ,		- ,		- , ,
amortization Capital		55,986		459,241		559,239		11,654		1,086,120				1,086,120
expenditures		35,228		357,005		1,374,254		7,213		1,773,700				1,773,700

8

### HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Notes to Condensed Consolidated Interim Financial Statements

#### As of and for the nine months ended December 31, 2018

					]	Financial		ı (millions) Power Product							
		Iotorcycle Business		utomobile Business	Services Business		and Other Businesses			Segment Total	R	econciling Items	Consolidated		
Sales revenue:															
External customers Intersegment	¥	1,610,740	¥	8,228,119 146,792	¥	1,746,285 11,202	¥	254,356 19,840	¥	11,839,500 177,834	¥	(177,834)	¥	1,839,500	
Total		1,610,740		8,374,911		1,757,487		274,196		12,017,334		(177,834)	1	1,839,500	
Segment profit (loss)	¥	246,711	¥	262,734	¥	176,746	¥	(2,186)	¥	684,005	¥		¥	684,005	
Segment assets Depreciation	¥	1,437,358	¥	7,749,612	¥	9,944,099	¥	327,153	¥	19,458,222	¥	392,979	¥	9,851,201	
and amortization		49,304		455,477		583,184		10,871		1,098,836				1,098,836	
Capital expenditures		46,708		363,963		1,468,846		9,540		1,889,057				1,889,057	

Segment information for the three months ended December 31, 2017 and 2018 is as follows:

### For the three months ended December 31, 2017

			Yen (millions)			
			Power			
		Financial	Product			
Motorcycle	Automobile	Services	and Other	Segment	Reconciling	
Business	Business	Business	Businesses	Total	Items	Consolidated

Sales														
revenue:														
External														
customers	¥	499,117	¥	2,849,328	¥	523,558	¥	85,120	¥	3,957,123	¥		¥	3,957,123
Intersegment				52,085		3,572		8,362		64,019		(64,019)		
Total		499,117		2,901,413		527,130		93,482		4,021,142		(64,019)		3,957,123
Segment profit (loss)	¥	64,823	¥	167,497	¥	50,701	¥	1,555	¥	284,576	¥		¥	284,576

### For the three months ended December 31, 2018

		otorcycle Business		utomobile Business	9	inancial Services a		Yen (millions) Power Product and Other Businesses		) Segment Total		econciling Items	С	onsolidated
Sales														
revenue:														
External														
customers	¥	516,514	¥	2,806,148	¥	560,305	¥	90,688	¥	3,973,655	¥		¥	3,973,655
Intersegment				53,408		3,716		8,704		65,828		(65,828)		
Total		516,514		2,859,556		564,021		99,392		4,039,483		(65,828)		3,973,655
Segment profit (loss)	¥	69,537	¥	41,228	¥	60,374	¥	(992)	¥	170,147	¥		¥	170,147

Explanatory notes:

- 1. Segment profit (loss) of each segment is measured in a consistent manner with consolidated operating profit, which is profit before income taxes before share of profit of investments accounted for using the equity method and finance income and finance costs. Expenses not directly associated with specific segments are allocated based on the most reasonable measures applicable.
- 2. Segment assets of each segment are defined as total assets including investments accounted for using the equity method, derivatives, and deferred tax assets. Segment assets are based on those directly associated with each segment and those not directly associated with specific segments are allocated based on the most reasonable measures applicable except for the corporate assets described below.
- 3. Intersegment sales revenues are generally made at values that approximate arm s-length prices.

4. Reconciling items include elimination of intersegment transactions and balances as well as unallocated corporate assets. Unallocated corporate assets, included in reconciling items as of December 31, 2017 and 2018 amounted to ¥523,929 million and ¥654,744 million, respectively, which consist primarily of the Company s cash and cash equivalents and financial assets measured at fair value through other comprehensive income.

9

# HONDA MOTOR CO., LTD. AND SUBSIDIARIES

Notes to Condensed Consolidated Interim Financial Statements

#### (b) Supplemental Geographical Information

In addition to the disclosure required by IFRS, Honda provides the following supplemental information for the financial statements users:

Supplemental geographical information based on the location of the Company and its subsidiaries

#### As of and for the nine months ended December 31, 2017

		Yen (millions)														
				North						Other			R	Reconciling		
		Japan		America	т	Europe		Asia	]	Regions		Total		Items	Co	nsolidated
Sales revenue:																
External																
customers	¥	1,612,740	¥	6,060,094	¥	473,183	¥	2,686,496	¥	613,905	¥ 1	11,446,418	¥		¥1	1,446,418
Inter-geographic																
areas		1,628,595		375,822		166,646		496,432		4,720		2,672,215		(2,672,215)		
Total		3,241,335		6,435,916		639,829		3,182,928		618,625	1	14,118,633		(2,672,215)	1	1,446,418
Operating profit																
(loss)	¥	119,135	¥	206,992	¥	11,757	¥	319,285	¥	34,482	¥	691,651	¥	15,081	¥	706,732
			~ ~				~ ~				~ •					
	¥	4,332,709	¥	11,128,906	¥	685,811	¥	2,921,112	¥	677,332	¥ 1	19,745,870	¥	15,595	¥ 1	9,761,465
Non-current																
assets other than																
financial																
instruments and																
deferred tax																
assets	¥	2,498,753	¥	4,885,452	¥	106,163	¥	711,057	¥	169,757	¥	8,371,182	¥		¥	8,371,182
As of an	d f	or the nine	m	onths ended	d D/	ecember 3 <sup>*</sup>	1.2	2018								

As of and for the nine months ended December 31, 2018

								Yen (n	nilli	ions)							
				North						Other			R	Reconciling			
		Japan		America		Europe		Asia		Regions		Total		Items	Co	onsolidat	ed
Sales revenue:																	
External																	
customers	¥	1,750,679	¥	6,319,470	¥	462,264	¥	2,738,003	¥	569,084	¥1	1,839,500	¥		¥	11,839,50	0
Inter-geographic																	
areas		1,891,295		375,358		204,574		537,150		5,418		3,013,795		(3,013,795)			
Total		3,641,974		6,694,828		666,838		3,275,153		574,502	]	14,853,295		(3,013,795)		11,839,50	0
Operating profit																	
(loss)	¥	85,496	¥	213,839	¥	8,582	¥	343,271	¥	32,745	¥	683,933	¥	72	¥	684,00	15
Assets	¥	4,510,933	¥	11,104,584	¥	664,122	¥	2,891,842	¥	610,717	¥1	19,782,198	¥	69,003	¥	19,851,20	)1
Non-current assets other than financial instruments and deferred tax																	
assets	¥	2 617 310	¥	4,694,949	¥	90,489	¥	665,401	¥	145 342	¥	8,213,491	¥		¥	8,213,49	)1
				ded Decemi		· · ·	1	000,101	1	113,312		0,210,171	1		-	0,210,10	1

								Yen (n	nill	ions)						
				North						Other			R	econciling		
		Japan		America		Europe		Asia		Regions		Total		Items	C	onsolidated
Sales revenue:																
External																
customers	¥	557,410	¥	2,114,553	¥	148,354	¥	926,136	¥	210,670	¥	3,957,123	¥		¥	3,957,123
Inter-geographic																
areas		600,637		123,255		69,242		180,876		1,452		975,462		(975,462)		
Total		1,158,047		2,237,808		217,596		1,107,012		212,122		4,932,585		(975,462)		3,957,123
Operating profit																
(loss)	¥	63,275	¥	106,063	¥	2,575	¥	111,139	¥	7,751	¥	290,803	¥	(6,227)	¥	284,576
(loss)	¥	63,275	¥	106,063	¥	2,575	¥	111,139	¥	7,751	¥	290,803	¥	(6,227)	¥	284,576

10

#### HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

#### For the three months ended December 31, 2018

								Yen (n	nill	lions)						
		Ianan		North		Funana		A cia		Other Deciona		Total	R	Reconciling	C	angolidatad
	_	Japan		America		Europe		Asia		Regions		Total		Items	U	onsolidated
Sales revenue:																
External																
customers	¥	620,730	¥	2,126,699	¥	143,432	¥	889,906	¥	192,888	¥	3,973,655	¥		¥	3,973,655
Inter-geographic																
areas		675,383		123,560		75,375		175,886		1,816		1,052,020		(1,052,020)		
Total		1,296,113		2,250,259		218,807		1,065,792		194,704		5,025,675		(1,052,020)		3,973,655
Operating profit																
(loss)	¥	43,382	¥	49,996	¥	1,311	¥	93,162	¥	2,120	¥	189,971	¥	(19,824)	¥	170,147

Explanatory notes:

1. Major countries or regions in each geographic area:

North America	United States, Canada, Mexico
Europe	United Kingdom, Germany, Belgium, Turkey, Italy
Asia	Thailand, Indonesia, China, India, Vietnam
Other Regions	Brazil, Australia

2. Operating profit (loss) of each geographical region is measured in a consistent manner with consolidated operating profit, which is profit before income taxes before share of profit of investments accounted for using the equity method and finance income and finance costs.

- 3. Assets of each geographical region are defined as total assets including investments accounted for using the equity method, derivatives, and deferred tax assets.
- 4. Sales revenues between geographic areas are generally made at values that approximate arm s-length prices.
- 5. Reconciling items include elimination of inter-geographic transactions and balances as well as unallocated corporate assets. Unallocated corporate assets, included in reconciling items as of December 31, 2017 and 2018 amounted to ¥523,929 million and ¥654,744 million, respectively, which consist primarily of the Company s cash and cash equivalents and financial assets measured at fair value through other comprehensive income.

## (5) Reversal of impairment loss on investments accounted for using the equity method

For the nine months ended December 31, 2017, the Company recognized reversal of impairment losses of \$15,782 million, which had been previously recognized, on certain investments accounted for using the equity method mainly due to the recovery of quoted market values. The reversal of impairment losses is included in share of profit of investments accounted for using the equity method in the condensed consolidated statement of income. For the nine months ended December 31, 2018, the Company did not recognize any significant reversal of impairment losses.

## (6) Equipment on Operating Leases

The additions to equipment on operating leases for the nine months ended December 31, 2017 and 2018 are \$1,372,335 million and \$1,466,827 million, respectively.

The sales or disposals of equipment on operating leases for the nine months ended December 31, 2017 and 2018 are ¥668,256 million and ¥735,138 million, respectively.

## (7) Property, Plant and Equipment

The additions to property, plant and equipment for the nine months ended December 31, 2017 and 2018 are \$315,608 million and \$316,498 million, respectively.

The sales or disposals of property, plant and equipment for the nine months ended December 31, 2017 and 2018 are  $\frac{30,444}{100}$  million and  $\frac{32,243}{100}$  million, respectively.

11

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

## (8) **Provisions**

The components of and changes in provisions for the nine months ended December 31, 2018 are as follows:

	Y	en (millions	)
	Product		
	warranties*	Other	Total
Balance as of March 31, 2018	¥ 457,596	¥ 69,023	¥ 526,619
Effect of changes in accounting policy	(4,536)		(4,536)
Balance as of April 1, 2018	453,060	69,023	522,083
Provision	¥ 147,663	¥ 21,645	¥ 169,308
Charge-offs	(166,034)	(18,954)	(184,988)
Reversal	(12,105)	(8,629)	(20,734)
Exchange differences on translating foreign operations	4,333	(201)	4,132
Balance as of December 31, 2018	¥ 426,917	¥ 62,884	¥ 489,801

Current liabilities and non-current liabilities of provisions as of March 31, 2018 and December 31, 2018 are as follows:

	Yen	(millions)	
	As of March 31,	As of December 3	1,
	2018	2018	
Current liabilities	¥ 305,994	¥ 285,19	4
Non-current liabilities	220,625	204,60	7
Total	¥ 526,619	¥ 489,80	1

Explanatory notes:

\* Honda recognizes provisions for product warranties to cover future product warranty expenses. Honda recognizes costs for general warranties on products Honda sells and for specific warranty programs, including product recalls. Honda recognizes general estimated warranty costs at the time products are sold to customers. Honda also recognizes specific estimated warranty program costs when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. These provisions are estimated based on historical warranty claim experience with consideration given to the expected level of future warranty costs as well as current information on repair costs. Provision for product warranties are utilized for expenditures based on the demand from customers and dealers.

12

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

#### (9) Sales Revenue

As stated in Note 4, Honda has four reportable segments: Motorcycle business, Automobile business, Financial services business and Power Product and other businesses.

The sales revenue disaggregated by geographical markets based on the location of the customer and the reconciliation of the disaggregated revenue with the four reportable segments for the nine months and the three months ended December 31, 2018 are as follows:

For the nine months ended December 31, 2018

		otorcycle Business		utomobile Business	]	(millions) Financial Services Business	P	Power roduct and Other isinesses		Total
Revenue arising from Contracts with										
Customers		60.064		1 1 48 (80)		65.160		60.004		1 2 42 50 6
Japan	¥	60,864	¥	-,,	¥	65,160	¥	69,094	¥	1,342,796
North America		138,977		4,578,382		742,391		97,340		5,557,090
Europe		115,353		305,019				39,015		459,387
Asia		1,070,666		1,804,174		31		34,519		2,909,390
Other Regions		224,274		382,815				14,312		621,401
Total	¥	1,610,134	¥	8,218,068	¥	807,582	¥	254,280	¥	10,890,064
Revenue arising from the other sources*		606		10,051		938,703		76		949,436
Total	¥	1,610,740	¥	8,228,119	¥	1,746,285	¥	254,356	¥	11,839,500

For the three months ended December 31, 2018

Yen (millions)

		otorcycle usiness		utomobile Business	5	inancial Services Susiness	Р	Power roduct and Other isinesses		Total
Revenue arising from Contracts with										
Customers										
Japan	¥	20,489	¥	401,580	¥	21,226	¥	28,825	¥	472,120
North America		41,242		1,572,603		214,558		34,406		1,862,809
Europe		25,946		104,466				11,446		141,858
Asia		350,974		595,769				10,215		956,958
Other Regions		77,258		128,933				5,720		211,911
Total	¥	515,909	¥	2,803,351	¥	235,784	¥	90,612	¥	3,645,656
Revenue arising from the other sources*		605		2,797		324,521		76		327,999
Total	¥	516,514	¥	2,806,148	¥	560,305	¥	90,688	¥	3,973,655

Explanatory notes:

\* Revenue arising from the other sources primarily includes lease revenues recognized under IAS 17 and interest recognized under IFRS 9.

13

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

#### (10) Income Taxes

The Tax Cuts and Jobs Act ( the Act ) was enacted in the United States on December 22, 2017. Due to the Act, the federal corporate income tax rate in the United States applicable to the Company s United States businesses was reduced from 35% to a blended rate of 31.55% for the fiscal year ended March 31, 2018 and to 21% from the fiscal year commencing on April 1, 2018.

The Company had recognized impacts of the enactment of the Act, including a decrease in income tax expenses of \$346,129 million, as a result of reevaluating deferred tax assets and liabilities in its consolidated subsidiaries in the United States based on the reduced federal corporate income tax rate, in the third quarter of the fiscal year ended March 31, 2018.

14

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

#### (11) Fair Value

#### (a) Definition of Fair Value Hierarchy

Honda uses a three-level hierarchy when measuring fair value. The following is a description of the three hierarchy levels:

Level 1	Quoted prices (unadjusted) in active markets for identical assets or liabilities that the
	Company has the ability to access as of the measurement date
I	

- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly
- Level 3 Unobservable inputs for the assets or liabilities

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest input that is significant to the fair value measurement in its entirety. Honda recognizes the transfers between the levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

## (b) Method of Fair Value Measurement

The fair values of assets and liabilities are determined based on relevant market information and through the use of an appropriate valuation method.

The measurement methods and assumptions used in the measurement of assets and liabilities are as follows:

(Cash and cash equivalents, trade receivables and trade payables)

The fair values approximate their carrying amounts due to their short-term maturities.

#### (Receivables from financial services)

The fair value of receivables from financial services is measured primarily by discounting future cash flows using the current interest rates applicable for these receivables of similar remaining maturities. Fair value measurement for receivables from financial services is classified as Level 3.

#### (Debt securities)

Debt securities consist mainly of mutual funds, corporate bonds, local bonds and auction rate securities.

The fair value of mutual funds with an active market is measured by using quoted market prices. Fair value measurement for mutual funds with an active market is classified as Level 1.

The fair values of corporate bonds and local bonds are measured based on proprietary pricing models provided by specialists and/or market makers and the models obtain a wide array of market observable inputs such as credit ratings and discount rates. Fair value measurements for corporate bonds and local bonds are classified as Level 2.

15

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

## Notes to Condensed Consolidated Interim Financial Statements

The subsidiary s auction rate securities are A to AAA rated and are insured by qualified guarantee agencies, and reinsured by the Secretary of Education and the United States government, and guaranteed at approximately 95% by the United States government. To measure fair value of auction rate securities, Honda uses a third-party-developed valuation model which obtains a wide array of market observable inputs, as well as unobservable inputs including probability of passing or failing auction at each auction. Fair value measurement for auction rate securities is classified as Level 3.

## (Equity securities)

The fair value of equity securities with an active market is measured by using quoted market prices. Fair value measurement for equity securities with an active market is classified as Level 1.

The fair value of equity securities with no active market is measured mainly by using the comparable company valuation method and other appropriate valuation methods. Fair value measurement for equity securities with no active market is classified as Level 3. In addition, in the case that cost represents the best estimate of fair value, fair value for the equity securities with no active market is measured at cost.

Price book-value ratio (PBR) of a comparable company are used as a significant unobservable input in the fair value measurement of equity securities classified as Level 3. The fair value increases (decreases) as PBR of a comparable company rise (decline). Such fair value measurements are conducted in accordance with the group accounting policy approved by the appropriate person of authority and based upon valuation methods determined by a valuator such as personnel in accounting divisions of Honda.

#### (Derivatives)

Derivatives consist mainly of foreign currency forward exchange contracts, foreign currency option contracts, currency swap agreements and interest rate swap agreements.

The fair values of foreign currency forward exchange contracts and foreign currency option contracts are measured by using market observable inputs such as spot exchange rates, discount rates and implied volatility. The fair values of currency swap agreements and interest rate swap agreements are measured by discounting future cash flows using market observable inputs such as LIBOR rates, swap rates, and foreign exchange rates. Fair value measurements for these derivatives are classified as Level 2.

The credit risk of the counterparties is considered in the valuation of derivatives.

## (Financing liabilities)

The fair value of financing liabilities is measured by discounting future cash flows using interest rates currently available for liabilities of similar terms and remaining maturities. Fair value measurement of financing liabilities is mainly classified as Level 2.

16

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

## (c) Assets and Liabilities Measured at Fair Value on a recurring basis

Assets and liabilities measured at fair value on a recurring basis as of March 31, 2018 and December 31, 2018 consist of the following:

		Yen (r	nillions)	
As of March 31, 2018	Level 1	Level 2	Level 3	Total
Other financial assets:				
Financial assets measured at fair value through profit or loss:				
Derivatives				
Foreign exchange instruments	¥	¥ 38,926	¥	¥ 38,926
Interest rate instruments		49,419		49,419
Total		88,345		88,345
Debt securities	26,763	37,860	5,206	69,829
Financial assets measured at fair value through other				
comprehensive income:				
Debt securities				
Equity securities	198,011		12,671	210,682
Total	¥224,774	¥126,205	¥ 17,877	¥ 368,856
Other financial liabilities:				
Financial liabilities measured at fair value through profit or loss:				
Derivatives				
Foreign exchange instruments	¥	¥ 16,417	¥	¥ 16,417
Interest rate instruments		36,369		36,369
Total		52,786		52,786
Total	¥	¥ 52,786	¥	¥ 52,786

There were no transfers between Level 1 and Level 2 for the year ended March 31, 2018.

#### Table of Contents

		Yen (r	nillions)		
As of December 31, 2018	Level 1	Level 2	Level 3		Total
Other financial assets:					
Financial assets measured at fair value through profit or loss:					
Derivatives					
Foreign exchange instruments	¥	¥ 20,680	¥	¥	20,680
Interest rate instruments		39,363			39,363
Total		60,043			60,043
Debt securities	19,964	28,514	5,408		53,886
Financial assets measured at fair value through other					
comprehensive income:					
Debt securities		12,589			12,589
Equity securities	167,921		95,169		263,090
Total	¥187,885	¥101,146	¥100,577	¥	389,608
Other financial liabilities:					
Financial liabilities measured at fair value through profit or loss:					
Derivatives					
Foreign exchange instruments	¥	¥ 30,498	¥	¥	30,498
Interest rate instruments		29,818			29,818
		-			
Total		60,316			60,316
		,			
Total	¥	¥ 60,316	¥	¥	60,316
		,			,

There were no transfers between Level 1 and Level 2 for the nine months ended December 31, 2018.

17

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

## Notes to Condensed Consolidated Interim Financial Statements

There were no significant effects of the measurements on profit or loss or other comprehensive income in Level 3 assets and liabilities measured at fair value on a recurring basis for the nine months ended December 31, 2018.

#### (d) Financial Assets and Financial Liabilities measured at amortized cost

The carrying amounts and fair values of financial assets and financial liabilities measured at amortized cost as of March 31, 2018 and December 31, 2018 are as follows:

	Yen (m	nillions)	
	,		ember 31, 18
Carrying		Carrying	
amount	Fair value	amount	Fair value
¥4,958,063	¥4,935,772	¥5,253,726	¥5,228,916
104,286	104,284	68,259	68,261
6,799,010	6,795,675	7,137,530	7,123,737
	20 Carrying amount ¥4,958,063 104,286	As of March 31, 2018   Carrying   amount Fair value   ¥ 4,958,063 ¥ 4,935,772   104,286 104,284	2018 20   Carrying amount Carrying mount Carrying amount   ¥4,958,063 ¥4,935,772 ¥5,253,726   104,286 104,284 68,259

The table does not include financial assets and financial liabilities measured at amortized cost whose fair values approximate their carrying amounts.

18

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

## Notes to Condensed Consolidated Interim Financial Statements

## (12) Contingent Liabilities

#### Claims and Lawsuits

Honda is subject to potential liability under various lawsuits and claims. Honda recognizes a provision for loss contingencies when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Honda reviews these pending lawsuits and claims periodically and adjusts the amounts recognized for these contingent liabilities, if necessary, by considering the nature of lawsuits and claims, the progress of the case and the opinions of legal counsel.

With respect to product liability, personal injury claims or lawsuits, Honda believes that any judgment that may be recovered by any plaintiff for general and special damages and court costs will be adequately covered by Honda s insurance and provision. Punitive damages are claimed in certain of these lawsuits.

After consultation with legal counsel, and taking into account all known factors pertaining to existing lawsuits and claims, Honda believes that the ultimate outcome of such lawsuits and pending claims should not result in liability to Honda that would be likely to have an adverse material effect on its consolidated financial position or results of operations.

#### Loss related to airbag inflators

Honda has been conducting market-based measures in relation to airbag inflators. Honda recognizes a provision for specific warranty costs when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. There is a possibility that Honda will need to recognize additional provisions when new evidence related to the product recalls arise, however, it is not possible for Honda to reasonably estimate the amount and timing of potential future losses as of the date of this report.

In the United States and Canada, various class action lawsuits and civil lawsuits related to the above mentioned market-based measures were filed against Honda. The plaintiffs claimed for properly functioning airbag inflators, compensation of economic losses including incurred costs and the decline in the value of vehicles, as well as punitive damages.

Most of the class action lawsuits in the United States were transferred to the United States District Court for the Southern District of Florida and consolidated into a multidistrict class action litigation. For the nine months ended December 31, 2017, Honda has reached a settlement with the plaintiffs of the multidistrict class action litigation in the

#### Table of Contents

United States. Honda recognized the settlement of ¥53,739 million as selling, general and administrative expenses, which includes funds contributed to enhance airbag inflator recall activities. The final approval of the settlement from court was completed as July 31, 2018(U.S. local time).

For the class action lawsuits and civil lawsuits other than the above, Honda did not recognize a provision for loss contingencies because the conditions for a provision have not been met as of the date of this report. Therefore, it is not possible for Honda to reasonably estimate the amount and timing of potential future losses as of the date of this report because there are some uncertainties, such as the period when these lawsuits will be concluded.

19

## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

#### (13) Earnings Per Share

Earnings per share attributable to owners of the parent for the nine months ended December 31, 2017 and 2018 are calculated based on the following information. There were no dilutive potential common shares outstanding for the nine months ended December 31, 2017 and 2018.

		2017		2018
Profit for the period attributable to owners of the parent (millions of yen)	¥	951,592	¥	623,339
Weighted average number of common shares outstanding, basic (shares)	1,7	97,532,277	1,7	65,309,719
Basic earnings per share attributable to owners of the parent (yen)	¥	529.39	¥	353.10

Earnings per share attributable to owners of the parent for the three months ended December 31, 2017 and 2018 are calculated based on the following information. There were no dilutive potential common shares outstanding for the three months ended December 31, 2017 and 2018.

		2017		2018
Profit for the period attributable to owners of the parent (millions of yen)	¥	570,251	¥	168,238
Weighted average number of common shares outstanding, basic (shares)	1,7	90,411,190	1,7	59,562,385
Basic earnings per share attributable to owners of the parent (yen)	¥	318.50	¥	95.61
(14) Dividend				

(a) Dividend payout

#### For the nine months ended December 31, 2017

Resolution	The Ordinary General Meeting of Shareholders on June 15, 2017
Type of shares	Common shares
Total amount of dividends (millions of yen)	43,254
Dividend per share (yen)	24.00
Record date	March 31, 2017
Effective date	June 16, 2017

## Table of Contents

Resolution Type of shares Total amount of dividends (millions of yen) Dividend per share (yen) Record date Effective date

ares Common share sol, 2017 The Board of I Common share 43,254

The Board of Directors Meeting on August 1, 2017 Common shares 43,254 24.00 June 30, 2017 August 25, 2017

The Board of Directors Meeting on November 1, 2017 Common shares 43,254 24.00 September 30, 2017 November 29, 2017

Resolution Type of shares Total amount of dividends (millions of yen) Dividend per share (yen) Record date Effective date

20

#### HONDA MOTOR CO., LTD. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Interim Financial Statements

#### For the nine months ended December 31, 2018

Resolution	The Board of Directors Meeting on April 27, 2018
Type of shares	Common shares
Total amount of dividends (millions of yen)	48,013
Dividend per share (yen)	27.00
Record date	March 31, 2018
Effective date	May 30, 2018
Resolution	The Board of Directors Meeting on July 31, 2018
Type of shares	Common shares
Total amount of dividends (millions of yen)	47,682
Dividend per share (yen)	27.00
Record date	June 30, 2018
Effective date	August 28, 2018
Resolution Type of shares Total amount of dividends (millions of yen) Dividend per share (yen) Record date Effective date (b) Dividends payable of which record date we period	The Board of Directors Meeting on October 30, 2018 Common shares 49,287 28.00 September 30, 2018 November 28, 2018 <i>Pas in the nine months ended December 31, 2018, effective after the</i>

Resolution Type of shares Resource for dividend Total amount of dividends (millions of yen) Dividend per share (yen) The Board of Directors Meeting on February 1, 2019 Common shares Retained earnings 49,287 28.00

Table of Contents

# Record dateDecember 31, 2018Effective dateFebruary 28, 2019(15) Approval of Release of Condensed Consolidated Interim Financial Statements

The release of the condensed consolidated interim financial statements was approved by Takahiro Hachigo, President and Representative Director, Chief Executive Officer and Kohei Takeuchi, Senior Managing Director and Chief Financial Officer on February 7, 2019.