AEGON NV Form 6-K February 17, 2017 Table of Contents

Securities and Exchange Commission

Washington, D.C. 20549

Form 6-K

Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d/16 of
the Securities Exchange Act of 1934

February 2017

AEGON N.V.

Aegonplein 50

2591 TV THE HAGUE

The Netherlands

Aegon s condensed consolidated interim financial statements Q4 2016, dated February 17, 2017, are included as appendix and incorporated herein by reference.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AEGON N.V.

(Registrant)

Date: February 17, 2017

By /s/ J.H.P.M. van Rossum
J.H.P.M. van Rossum

Executive vice president and Head of Corporate

Financial Center

Condensed Consolidated Interim Financial Statements Q4 2016

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Unaudited

Condensed Consolidated Interim Financial Statements Q4 2016

| Condensed consolidated income st | atement | | | | |
|--|---------|---------|---------|---------|---------|
| EUR millions | Notes | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
| Premium income | 4 | 6,118 | 5,409 | 23,453 | 22,925 |
| Investment income | 5 | 1,927 | 2,153 | 7,788 | 8,525 |
| Fee and commission income | | 607 | 607 | 2,408 | 2,438 |
| Other revenues | | 3 | 3 | 7 | 14 |
| Total revenues | | 8,654 | 8,173 | 33,655 | 33,902 |
| Income from reinsurance ceded | | 1,011 | 781 | 3,687 | 3,321 |
| Results from financial transactions | 6 | 429 | 5,369 | 15,949 | 401 |
| Other income | 7 | 2 | 67 | 66 | 83 |
| Total income | | 10,097 | 14,390 | 53,357 | 37,707 |
| Benefits and expenses | 8 | 9,453 | 13,839 | 51,550 | 36,052 |
| Impairment charges / (reversals) | 9 | 41 | 1,234 | 95 | 1,251 |
| Interest charges and related fees | | 89 | 104 | 347 | 412 |
| Other charges | 10 | 18 | 12 | 700 | 774 |
| Total charges | | 9,601 | 15,189 | 52,693 | 38,489 |
| Share in profit / (loss) of joint | | | | | |
| ventures | | 34 | 30 | 137 | 142 |
| Share in profit / (loss) of associates | | 1 | - | 3 | 5 |
| Income / (loss) before tax | | 531 | (769) | 805 | (634) |
| Income tax (expense) / benefit | | (61) | 189 | (219) | 111 |
| Net income / (loss) | | 470 | (580) | 586 | (523) |
| Net income / (loss) attributable | | | | | |
| to: | | | | | |
| Equity holders of Aegon N.V. | | 470 | (581) | 586 | (524) |
| Non-controlling interests | | - | - | - | 1 |
| Earnings per share (EUR per | | | | | |
| share) | 17 | | | | |
| Basic earnings per common share | | 0.21 | (0.29) | 0.22 | (0.31) |
| Basic earnings per common share B | | 0.01 | (0.01) | 0.01 | (0.01) |
| Diluted earnings per common share | | 0.21 | (0.29) | 0.22 | (0.31) |
| Diluted earnings per common share | | | | | |
| В | | 0.01 | (0.01) | 0.01 | (0.01) |

Amounts for 2015 have been restated to reflect the voluntary change in accounting policies for deferred cost of reinsurance that was adopted by Aegon effective January 1, 2016. Furthermore a voluntary change in insurance

accounting for business in United Kingdom was adopted by Aegon effective January 1, 2016 as well. Refer to note 2.1 Voluntary changes in accounting policies for details about these changes.

Unaudited

Condensed Consolidated Interim Financial Statements Q4 2016

| Condensed consolidated statement of comprehe | ensive inco | me | | |
|---|-------------|-----------------|----------------|---------|
| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
| Net income / (loss) | 470 | (580) | 586 | (523) |
| Other comprehensive income: Items that will not be reclassified to profit or loss: Changes in revolution reserve real estate held for | | | | |
| Changes in revaluation reserve real estate held for own use | 6 | 8 | 8 | 13 |
| Remeasurements of defined benefit plans Income tax relating to items that will not be | 912 | (16) | (392) | 240 |
| reclassified | (250) | (15) | 86 | (77) |
| Items that may be reclassified subsequently to profit or loss: Gains / (losses) on revaluation of | | | | |
| available-for-sale investments Gains / (losses) transferred to the income statement on disposal and impairment of | (2,508) | (1,068) | 854 | (2,175) |
| available-for-sale investments | (7) | (160) | (2,122) | (485) |
| Changes in cash flow hedging reserve Movement in foreign currency translation and net | (782) | (95) | (54) | 446 |
| foreign investment hedging reserve | 988 | 350 | 69 | 1,419 |
| Equity movements of joint ventures | 1 | (5) | 9 | (8) |
| Equity movements of associates | - | - | 3 | (1) |
| Disposal of group assets Income tax relating to items that may be | - | 6 | - | (544) |
| reclassified | 1,089 | 404 | 225 | 783 |
| Other | 1 | - | 4 | 9 |
| Other comprehensive income / (loss) for the | | (=0.5) | /4 - 00 | (=00) |
| period | (551) | (593) | (1,309) | (380) |
| Total comprehensive income / (loss) | (81) | (1,173) | (723) | (903) |
| Total comprehensive income / (loss) attributable to: | | | | |
| Equity holders of Aegon N.V. | (81) | (1,174) | (729) | (903) |
| Non-controlling interests | - | 1 | 7 | - |

Amounts for 2015 have been restated to reflect the voluntary change in accounting policies for deferred cost of reinsurance that was adopted by Aegon effective January 1, 2016. Furthermore a voluntary change in insurance accounting for business in United Kingdom was adopted by Aegon effective January 1, 2016 as well. Refer to note 2.1 Voluntary changes in accounting policies for details about these changes.

Unaudited

4 Condensed Consolidated Interim Financial Statements Q4 2016

| Dec. 31, 2015 | | | | |
|--|--|-------|---------|---------|
| Notes Note | Condensed consolidated statement of financial position | | | |
| Assets Intagible assets 11 1,820 1,901 Investments 12 156,813 160,792 Investments for account of policyholders 13 203,610 200,226 Derivatives 14 8,318 11,545 Investments in joint ventures 1,614 1,561 Investments in associates 270 242 Reinsurance assets 11,208 11,256 Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 20,913 22,684 Other equity instruments 24,718 26,485 Non-controlling interests 767 759 Group equity 24,718 26,485 Trust pass-through securities 156 | | | | |
| Intangible assets 11 1,820 1,901 Investments 12 156,813 160,792 Investments for account of policyholders 13 203,610 200,226 Derivatives 14 8,318 11,545 Investments in joint ventures 1,614 1,561 Investments in associates 270 242 Reinsurance assets 11,208 11,257 Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 20,913 22,684 Other equity instruments 24,718 26,485 Non-controlling interests 16 9 Group equity 24,718 26,485 Insurance contracts 119,569 123,042 | EUR millions | Notes | | |
| Investments 12 156,813 160,792 Investments for account of policyholders 13 203,610 200,226 Derivatives 14 8,318 11,545 Investments in joint ventures 1,614 1,561 Investments in associates 270 242 Reinsurance assets 11,208 11,257 Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 3,805 3,800 Issued capital and reserves attributable to equity holders 16 9 Group equity 24,718 26,485 Non-controlling interests 16 9 Group equity 24,734 26,494 Subordinated borrowings 767 759 Trust pass-through secur | Assets | | | |
| Investments for account of policyholders | Intangible assets | 11 | 1,820 | 1,901 |
| Derivatives 14 8,318 11,545 Investments in joint ventures 1,614 1,561 Investments in associates 270 242 Reinsurance assets 11,208 11,257 Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 24,718 26,485 Non-controlling interests 16 9 Group equity 24,718 26,485 Non-controlling interests 16 9 Trust pass-through securities 16 9 Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Investment contracts for account of policyholders 19,572 17,718 Investment contracts for acc | Investments | 12 | 156,813 | 160,792 |
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| Investments in associates 270 242 Reinsurance assets 11,208 11,257 Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 425,935 415,729 Equity and liabilities \$\$\$\$ 425,935 415,729 Shareholders equity 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 24,718 26,485 Non-controlling interests 16 9 Group equity 24,718 26,485 Non-controlling interests 16 9 Group equity 24,734 26,495 Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts for account of policyholders 84,774 90,119 Derivatives | Derivatives | 14 | 8,318 | 11,545 |
| Investments in associates 270 242 Reinsurance assets 11,208 11,257 Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 425,935 415,729 Equity and liabilities \$\$\$\$ 425,935 415,729 Shareholders equity 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 24,718 26,485 Non-controlling interests 16 9 Group equity 24,718 26,485 Non-controlling interests 16 9 Group equity 24,734 26,495 Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts for account of policyholders 84,774 90,119 Derivatives | Investments in joint ventures | | 1,614 | 1,561 |
| Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 425,935 415,729 Equity and liabilities 3,805 3,805 Shareholders equity 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 424,718 26,485 Non-controlling interests 16 9 Group equity 24,734 26,485 Subordinated borrowings 767 759 Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Investment contracts for account of policyholders 120,929 112,679 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 | · · · · · · · · · · · · · · · · · · · | | 270 | 242 |
| Deferred expenses 16 11,423 10,997 Assets held for sale 19 8,705 - Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 425,935 415,729 Equity and liabilities 3,805 3,805 Shareholders equity 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 424,718 26,485 Non-controlling interests 16 9 Group equity 24,734 26,485 Subordinated borrowings 767 759 Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Investment contracts for account of policyholders 120,929 112,679 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 | Reinsurance assets | | 11,208 | 11,257 |
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| Other assets and receivables 10,805 7,615 Cash and cash equivalents 11,347 9,594 Total assets 425,935 415,729 Equity and liabilities \$\$\$\$\$ 20,913 22,684 Other equity instruments 3,805 3,800 Issued capital and reserves attributable to equity holders 24,718 26,485 Non-controlling interests 16 9 Group equity 24,734 26,494 Subordinated borrowings 767 759 Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts 19,572 17,718 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 Liabilities held for sale 19 8,816 - Other liabilities 24,588 21,427 | * | 19 | | _ |
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| of Aegon N.V. 24,718 26,485 Non-controlling interests 16 9 Group equity 24,734 26,494 Subordinated borrowings 767 759 Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts 19,572 17,718 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 Liabilities held for sale 19 8,816 - Other liabilities 24,588 21,427 | | | , | , |
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| Group equity 24,734 26,494 Subordinated borrowings 767 759 Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts 19,572 17,718 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 Liabilities held for sale 19 8,816 - Other liabilities 24,588 21,427 | | | | 9 |
| Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts 19,572 17,718 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 Liabilities held for sale 19 8,816 - Other liabilities 24,588 21,427 | | | | 26,494 |
| Trust pass-through securities 156 157 Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts 19,572 17,718 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 Liabilities held for sale 19 8,816 - Other liabilities 24,588 21,427 | Subordinated borrowings | | 767 | 759 |
| Insurance contracts 119,569 123,042 Insurance contracts for account of policyholders 120,929 112,679 Investment contracts 19,572 17,718 Investment contracts for account of policyholders 84,774 90,119 Derivatives 14 8,878 10,890 Borrowings 18 13,153 12,445 Liabilities held for sale 19 8,816 - Other liabilities 24,588 21,427 | _ | | | |
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| Borrowings 18 13,153 12,445 Liabilities held for sale 19 8,816 - Other liabilities 24,588 21,427 | | 14 | • | |
| Liabilities held for sale Other liabilities 19 8,816 - 24,588 21,427 | | | • | |
| Other liabilities 24,588 21,427 | | | | -, |
| | | > | | 21,427 |
| | | | | 389,236 |

Total equity and liabilities

425,935 415,729

Amounts for 2015 have been restated to reflect the voluntary change in accounting policies for deferred cost of reinsurance that was adopted by Aegon effective January 1, 2016. Furthermore a voluntary change in insurance accounting for business in United Kingdom was adopted by Aegon effective January 1, 2016 as well. Refer to note 2.1 Voluntary changes in accounting policies for details about these changes.

Unaudited

Condensed Consolidated Interim Financial Statements Q4 2016

| Condensed consolidated s | statemen | t of chang | es in equity | y | | | | | |
|--|-------------|---|--------------|---------|------------|------------------------|---|--------|---------|
| | Share | Remeasurement of Issued defined capital and Non- Share Retaine Revaluation benefit Oth Oth Other equity reserves trolling | | | | | | | |
| EUR millions | | earnings | | | reserveins | er equity struments | reser ven tre 2 nt | erests | Total |
| Year ended December 31 2016 | , | | | | | | | | |
| At beginning of year | 8,387 | 8,075 | 6,471 | (1,532) | 1,283 | 3,800 | 26,485 | 9 | 26,494 |
| Net income / (loss) recognized in the income statement | - | 586 | - | - | - | - | 586 | - | 586 |
| Other comprehensive income: Items that will not be reclassified to profit or loss: Changes in revaluation reserve real estate held for own use Remeasurements of defined benefit plans Income tax relating to | - d - | - | 8 - | (392) | - | - | 8 (392) | - | 8 (392) |
| items that will not be reclassified | - | _ | (3) | 89 | _ | _ | 86 | - | 86 |
| Items that may be reclassified subsequently to profit or loss: Gains / (losses) on revaluation of available-for-sale | | | ., | | | | | | |
| investments | - | - | 854 | - | - | - | 854 | - | 854 |
| Gains / (losses) transferred to income statement on | - | - | (2,122) | - | - | - | (2,122) | - | (2,122) |

| disposal and impairment of available-for-sale investments Changes in cash flow | | | | | | | | | |
|--|-------|----------------|---------|---------|-------|-------------------|--------------------|---------|--------------------|
| hedging reserve Movement in foreign currency translation and net foreign investment hedging | - | - | (54) | - | - | - | (54) | - | (54) |
| reserves Equity movements of joint | - | - | (38) | 16 | 91 | - | 69 | - | 69 |
| ventures Equity movements of | - | - | - | - | 9 | - | 9 | - | 9 |
| associates Income tax relating to | - | - | - | - | 3 | - | 3 | - | 3 |
| items that may be | | | 264 | | (20) | | 225 | | 225 |
| reclassified Other | - | (2) | 264 | - | (39) | - | 225 (2) | 6 | 225 4 |
| Total other comprehensive income | - | (2) | (1,090) | (288) | 64 | - | (1,315) | 6 | (1,309) |
| Total comprehensive income / (loss) for 2016 | - | 584 | (1,090) | (288) | 64 | - | (729) | 7 | (723) |
| Shares issued | 1 | - | - | - | _ | - | 1 | - | 1 |
| Shares withdrawn Issuance and purchase of | (10) | (372) | - | - | - | - | (382) | - | (382) |
| (treasury) shares Dividends paid on common | - | (27) | - | - | - | - | (27) | - | (27) |
| shares Dividend withholding tax | (186) | (304) | - | - | - | - | (490) | - | (490) |
| reduction Coupons on | - | (2) | - | - | - | - | (2) | - | (2) |
| non-cumulative | | (20) | | | | | (20) | | (28) |
| subordinated notes Coupons on perpetual | - | (28) | - | - | - | - | (28) | - | (28) |
| securities Incentive plans | - | (105) (9) | - | - | - | (3) | (105) (12) | - | (105) (12) |
| Participations At end of period | 8,193 | 7,812 | 5,381 | (1,820) | 1,347 | 8 3,805 | 8 24,718 | - 16 | 8 24,734 |
| Year ended December 31, 2015 | | | | | | | | | |
| At beginning of year (as previously stated) | 8,597 | 9,076 | 8,308 | (1,611) | (77) | 3,827 | 28,120 | 9 | 28,129 |
| Changes in accounting policies relating to deferred cost of reinsurance | _ | (101) | - | - | (9) | - | (110) | _ | (110) |
| At beginning of year (restated) | 8,597 | 8,975 (524) | 8,308 | (1,611) | (86) | 3,827 | 28,010 (524) | 9 1 | 28,019 (523) |

| Net income / (loss) |
|--------------------------|
| recognized in the income |
| statement |

| recognized in the income statement | | | | | | | | | |
|--|---|--------|----------|-----------|----------|---|---------|------------|---------|
| Other comprehensive income: Items that will not be | | | | | | | | | |
| reclassified to profit or | | | | | | | | | |
| loss: | | | | | | | | | |
| Changes in revaluation | | | | | | | | | |
| reserve real estate held for | | | | | | | | | |
| own use | - | - | 13 | - | - | - | 13 | - | 13 |
| Remeasurements of defined | | | | | | | | | |
| benefit plans | - | - | - | 240 | - | - | 240 | - | 240 |
| Income tax relating to | | | | | | | | | |
| items that will not be | | | (2) | (75) | | | (77) | | (77) |
| reclassified | - | - | (2) | (75) | - | - | (77) | - | (77) |
| Items that may be | | | | | | | | | |
| reclassified subsequently | | | | | | | | | |
| to profit or loss: | | | | | | | | | |
| Gains / (losses) on | | | | | | | | | |
| revaluation of | | | | | | | | | |
| available-for-sale | | | | | | | | | |
| investments | - | - | (2,175) | - | - | - | (2,175) | - | (2,175) |
| Gains / (losses) transferred | | | | | | | | | |
| to income statement on | | | | | | | | | |
| disposal and impairment of | | | | | | | | | |
| available-for-sale | | | | | | | | | |
| investments | - | - | (485) | - | - | - | (485) | - | (485) |
| Changes in cash flow | | | | | | | | | |
| hedging reserve | - | - | 446 | - | - | - | 446 | - | 446 |
| Movement in foreign | | | | | | | | | |
| currency translation and net | | | | | | | | | |
| foreign investment hedging | | | | (96) | 1 505 | | 1 410 | | 1 410 |
| reserves Equity mayaments of joint | - | - | - | (86) | 1,505 | - | 1,419 | - | 1,419 |
| Equity movements of joint ventures | _ | _ | _ | | (8) | _ | (8) | | (8) |
| Equity movements of | _ | _ | _ | _ | (0) | _ | (0) | _ | (0) |
| associates | _ | _ | _ | _ | (1) | _ | (1) | _ | (1) |
| Disposal of group assets | _ | _ | (468) | _ | (76) | _ | (544) | _ | (544) |
| | | | \ | | \ | | , | | , , |
| Income tax relating to | | | | | | | | | |
| items that may be | | | | | | | | | |
| reclassified | - | - | 836 | - | (52) | - | 783 | - | 783 |
| Other | - | 10 | - | - | - | - | 10 | (1) | 9 |
| Total other | | 4.0 | (4.00E) | =- | 4.040 | | /A=0: | /41 | (200 |
| comprehensive income | - | 10 | (1,837) | 79 | 1,369 | - | (379) | (1) | (380) |
| Total comprehensive | | (F1 4) | (1 925) | 70 | 1 260 | | (002) | | (002) |
| income / (loss) for 2015 | - | (514) | (1,837) | 79 | 1,369 | - | (903) | - | (903) |

| Shares issued | 1 | - | - | - | - | - | 1 | - | 1 |
|-----------------------------|-------|-------|-------|---------|-------|-------|--------|---|--------|
| Issuance and purchase of | | | | | | | | | |
| (treasury) shares | - | 52 | - | - | - | - | 52 | - | 52 |
| Dividends paid on common | | | | | | | | | |
| shares | (211) | (292) | - | - | - | - | (503) | - | (503) |
| Dividend withholding tax | | | | | | | | | |
| reduction | - | 1 | - | - | - | - | 1 | - | 1 |
| Coupons on | | | | | | | | | |
| non-cumulative | | | | | | | | | |
| subordinated notes | - | (28) | - | - | - | - | (28) | - | (28) |
| Coupons on perpetual | | | | | | | | | |
| securities | - | (111) | - | - | - | - | (111) | - | (111) |
| Share options and incentive | | | | | | | | | |
| plans | - | (7) | - | - | - | (27) | (33) | - | (33) |
| At end of period | 8,387 | 8,075 | 6,471 | (1,532) | 1,283 | 3,800 | 26,485 | 9 | 26,494 |

For a breakdown of share capital please refer to note 17.

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Issued capital and reserves attributable to equity holders of Aegon N.V.
Amounts for 2015 have been restated to reflect the voluntary change in accounting policies for deferred cost of reinsurance that was adopted by Aegon effective January 1, 2016. Furthermore a voluntary change in insurance accounting for business in United Kingdom was adopted by Aegon effective January 1, 2016 as well. Refer to note 2.1 Voluntary changes in accounting policies for details about these changes.

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Condensed consolidated cash flow statement

| EUR millions | FY 2016 | FY 2015 |
|---|---------------------------|-------------------|
| Cash flow from operating activities | 3,311 | 914 |
| Purchases and disposals of intangible assets | (22) | (52) |
| Purchases and disposals of equipment and other assets | (66) | (83) |
| Purchases, disposals and dividends of subsidiaries, associates and joint | (000) | 7.40 |
| ventures Cash flow from investing activities | (990) (1,078) | 749 615 |
| Cash now from investing activities | (1,076) | 015 |
| Issuance and purchase of (treasury) shares | (623) | (213) |
| Dividends paid | (306) | (292) |
| Issuances, repurchases and coupons of perpetuals | (140) | (148) |
| Issuances, repurchases and coupons of non-cumulative subordinated | (- 0) | (=0) |
| notes | (38) | (38) |
| Issuances and repurchases subordinated perpetual liabilities (participations) | 8 | |
| Issuances and repayments of borrowings | 641 | (2,095) |
| Cash flow from financing activities | (457) | (2,785) |
| Net increase / (decrease) in cash and cash equivalents | 1,776 | (1,257) |
| Net cash and cash equivalents at January 1 | 9,593 | 10,649 |
| Effects of changes in foreign exchange rates | (23) | 200 |
| Net cash and cash equivalents at end of period | 11,346 | 9,593 |
| Cash and cash equivalents | 11,347 | 9,594 |
| Cash and cash equivalents classified as Assets held for sale | - | - |
| Bank overdrafts classified as other liabilities | (1) | - |
| Net cash and cash equivalents | 11,346 | 9,593 |

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Condensed Consolidated Interim Financial Statements Q4 2016

Notes to the Condensed consolidated interim financial statements

Amounts in EUR millions, unless otherwise stated

Aegon N.V., incorporated and domiciled in the Netherlands, is a public limited liability company organized under Dutch law and recorded in the Commercial Register of The Hague under number 27076669 and with its registered address at Aegonplein 50, 2591 TV, The Hague, the Netherlands. Aegon N.V. serves as the holding company for the Aegon Group and has listings of its common shares in Amsterdam and New York.

Aegon N.V. (or the Company) and its subsidiaries (Aegon or the Group) have life insurance and pensions operations in more than 20 countries in the Americas, Europe and Asia and are also active in savings and asset management operations, accident and health insurance, general insurance and to a limited extent banking operations. Headquarters are located in The Hague, the Netherlands. The Group employs over 29,000 people worldwide.

1. Basis of presentation

The Condensed consolidated interim financial statements as at, and for the three months period and year ended, December 31, 2016, have been prepared in accordance with IAS 34 Interim Financial Reporting , as adopted by the European Union (hereafter IFRS). They do not include all of the information required for a full set of financial statements prepared in accordance with IFRS and should therefore be read together with the 2015 consolidated financial statements of Aegon N.V. as included in Aegon s Annual Report for 2015 and the disclosures provided in note 2.1 of this report which disclose the impact of voluntary changes in accounting policies that were made by Aegon effective January 1, 2016. Aegon s Annual Report for 2015 is available on its website (aegon.com).

The Condensed consolidated interim financial statements have been prepared in accordance with the historical cost convention as modified by the revaluation of investment properties and those financial instruments (including derivatives) and financial liabilities that have been measured at fair value. Certain amounts in prior periods may have been reclassified to conform to the current year presentation. Except for the voluntary accounting changes implemented as of the first of January 2016, these reclassifications had no effect on net income, shareholders equity or earnings per share. The Condensed consolidated interim financial statements as at, and for the period ended December 31, 2016, were approved by the Executive Board on February 16, 2017.

The Condensed consolidated interim financial statements are presented in euro (EUR) and all values are rounded to the nearest million unless otherwise stated. The consequence is that the rounded amounts may not add up to the rounded total in all cases.

The published figures in these Condensed consolidated interim financial statements are unaudited.

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2. Significant accounting policies

All accounting policies and methods of computation applied in the Condensed consolidated interim financial statements are the same as those applied in the 2015 consolidated financial statements, except for the newly applied accounting policies as described in note 2.1.

New IFRS accounting standards effective

The following standards, interpretations, amendments to standards and interpretations became effective in 2016:

- t IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception;
- t IFRS 11 Joint Arrangements Amendment Accounting for Acquisition of Interests in Joint Operations;
- t IFRS 14 Regulatory Deferral Accounts;
- t IAS 1 Amendment Disclosure Initiative;
- t IAS 27 Separate Financial Statements Amendment Equity method in Separate Financial Statements;
- t IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortization;
- t Annual improvements 2012-2014 Cycle.

None of these revised standards and interpretations had a significant effect on the Condensed consolidated interim financial statements as at and for the three months period and year ended December 31, 2016.

For a complete overview of IFRS standards, published before January 1, 2016, that will be applied in future years, and were not early adopted by the Group, please refer to Aegon s Annual Report for 2015.

Future adoption of IFRS accounting standards

The IASB has issued an amendment related to IFRS 4 Insurance Contracts. The objective of these amendments is to address the temporary accounting consequences of the different effective dates of IFRS 9 - Financial Instruments and the forthcoming insurance contracts Standard. The amendments permit entities whose predominant activities are connected with insurance, to defer the application of IFRS 9 until 2021 (the temporary exemption); and permit all issuers of insurance contracts to recognise in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance contracts Standard is issued (the overlay approach). Aegon has decided to make use of the temporary exemption to defer the application of IFRS 9 until 2021, as it meets the underlying qualifying criteria for doing so.

For these amendments EFRAG has issued a positive endorsement advice to the EU and expects the EU to come to a final endorsement decision in 2017.

Taxes

Taxes on income for the year, ended December 31, 2016, are calculated using the tax rate that is estimated to be applicable to total annual earnings.

Judgments and critical accounting estimates

Preparing the Condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions, including the likelihood, timing or amount of future transactions or events, that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from the estimates made.

In preparing the Condensed consolidated interim financial statements, significant judgments made by management in applying the Group s accounting policies and the key sources of estimating uncertainty were not significantly different than those that were applied to the consolidated financial statements as at and for the year ended December 31, 2015, other than mentioned in the following paragraph Actuarial assumptions and model updates .

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Actuarial assumption and model updates

Actuarial assumptions are reviewed and updated periodically, typically in the third quarter, based on historical experience and observable market data, including market transactions such as acquisitions and reinsurance transactions. As of Q3 2016 reporting of assumption updates has been changed in Aegon s segment reporting. The results from assumption updates will be reported as part of Other income / (charges) , refer to note 3.2. Performance measure.

Exchange rates

Assets and liabilities are translated at the closing rates on the reporting date. Income, expenses and capital transactions (such as dividends) are translated at average exchange rates or at the prevailing rates on the transaction date, if more appropriate. The following exchange rates are applied for the Condensed consolidated interim financial statements:

Closing exchange rates

| | | | USD | GBP |
|-----------------------|-------|-------|--------|--------|
| December 31, 2016 | 1 | EUR | 1.0548 | 0.8536 |
| December 31, 2015 | 1 | EUR | 1.0863 | 0.7370 |
| Weighted average exch | nange | rates | | |

| | | | USD | GBP | | | | |
|--|---|-----|--------|--------|--|--|--|--|
| Year ended | | | | | | | | |
| December 31, 2016 | 1 | EUR | 1.1069 | 0.8187 | | | | |
| Year ended | | | | | | | | |
| December 31, 2015 | 1 | EUR | 1.1100 | 0.7256 | | | | |
| 2.1 Voluntary changes in accounting policies | | | | | | | | |

On January 13, 2016, Aegon adopted voluntary changes in accounting policies, effective January 1, 2016, which are applied retrospectively for all periods presented. Firstly, Aegon adopted a group-wide accounting policy for reinsurance transactions that are entered into as part of a plan to exit a business. Also, Aegon made two voluntary accounting policy changes that better reflect its business strategy after restructuring in the United Kingdom. The changes in the United Kingdom do not impact other reporting units within Aegon as these are changes specific to Aegon UK. However, these changes do increase alignment with other reporting units within Aegon.

In the paragraphs below, details are provided for the changes in accounting policies including the impact on shareholders equity and net income.

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Accounting related to certain reinsurance transactions

Aegon adopted one single group-wide accounting policy for reinsurance transactions that are entered into as part of a plan to exit a business. The previous accounting policy recorded a deferred cost of reinsurance which was subsequently amortized. Under the new accounting policy, when the Company enters into a reinsurance contract as part of a plan to exit a business, an immediate gain or loss will be recognized in the income statement.

For purposes of this accounting policy, a business is defined as designated insurance liabilities to be disposed of through reinsurance transactions . The insurance liabilities are designated according to their homogenous risk profiles, possible examples include but are not limited to geographical area, product type, distribution channel, policyholder profiles, and policy form or riders.

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The accounting policy on Deferred cost of reinsurance effective as of January 1, 2016 is as follows:

A deferred cost of reinsurance is established when Aegon enters into a reinsurance transaction, except for reinsurance transactions that are entered into as part of a plan to exit a business. When Aegon enters into a reinsurance contract as part of a plan to exit a business, an immediate loss is recognized in the income statement. Upon reinsurance, Aegon is not relieved of its legal liabilities, so the reserves relating to the underlying reinsured contracts will continue to be reported in the consolidated statement of financial position during the contractual term of the underlying contracts.

When losses on buying reinsurance are deferred, the amortization is based on the assumptions of the underlying insurance contracts. The amortization is recognized in the income statement.

Insurance accounting for business in United Kingdom

In January 2016, Aegon announced the restructuring of its business and operations in the UK. This involves splitting the Aegon UK business into three components: the annuity business, the traditional pension book and the new digital solutions platform. By extracting the digital solutions platform from the rest of the business, management aims to ensure the focus and separate culture required to successfully build a viable and sustainably growing business over the longer term.

Aegon adopts two voluntary accounting policy changes that better reflect its business strategy after restructuring in the United Kingdom, only affecting Aegon UK. The changes involve the aggregation level at which the liability adequacy test is carried out and the definition of when a substantially modified contract will be derecognized.

The adjusted accounting policy effective on Liability adequacy testing as of January 1, 2016 for Aegon as a group and including insurance accounting for business in United Kingdom is as follows:

At each reporting date, the adequacy of the life insurance liabilities (including life insurance contracts for account of policyholders), net of VOBA (Value of business acquired) and DPAC (Deferred policy acquisition costs), is assessed using a liability adequacy test.

All tests performed within the Group are based on current estimates of all contractual future cash flows, including related cash flows from policyholder options and guarantees. A number of valuation methods are applied, including discounted cash flow methods, option pricing models and stochastic modelling. Aggregation levels are set either on geographical jurisdiction or at the level of portfolio of contracts that are subject to broadly similar risks and managed together as a single portfolio. Specifically, in the Netherlands the liability adequacy test is performed on a consolidated basis for all life and non-life business, whereas in the Americas and the UK it is performed at the level of the portfolio of contracts. To the extent that the tests involve discounting of future cash flows, the interest rate applied is based on market rates or is based on management s expectation of the future return on investments. These future returns on investments take into account management s best estimate related to the actual investments and, where applicable, reinvestments of these investments at maturity. Aegon the Netherlands, as required locally, adjusts the outcome of the liability adequacy test for the difference between the fair value and the book value of the assets that are

measured at amortized cost in the balance sheet.

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To the extent that the account balances are insufficient to meet future benefits and expenses, any resulting deficiency is recognized in the income statement, initially by impairing the DPAC and VOBA and subsequently by establishing an insurance liability for the remaining loss, unless shadow loss recognition has taken place. In the Netherlands, in situations where market interest rates for the valuation of debt securities leads to a change in the revaluation reserve, and where the result of using the same assumptions for the liabilities could lead to a deficiency in the liability adequacy test that should be recognized in the income statement, shadow loss recognition is applied. Shadow loss recognition is applied to the extent that the deficiency of the insurance liabilities relates to the revaluation of debt securities as a result of movements in interest rates, the addition to the insurance liabilities is then off set against the revaluation reserve. If in subsequent periods such a deficiency of the insurance liability is no longer applicable, shadow loss recognition is reversed via the revaluation reserve.

The adequacy of the non-life insurance liability is tested at each reporting date. Changes in expected claims that have occurred, but that have not been settled, are reflected by adjusting the liability for claims and future benefits. The reserve for unexpired risk is increased to the extent that the future claims and expenses in respect of current insurance contracts exceed the future premiums plus the current unearned premium reserve.

Level of aggregation

The previous accounting policy for the level of aggregation for the liability adequacy test in the United Kingdom was on a geographical basis, therefore the total Aegon UK book was considered as one population. After the announced restructuring, Aegon s business in the United Kingdom has been split into different portfolios that are managed independently from one another. Management is of the opinion that the liability adequacy test should be disaggregated to a portfolio level to reflect this change in strategy. This change in the definition of portfolio for Aegon UK better aligns with other reporting units in the Group where insurance contracts are grouped consistent with the Company s manner of acquiring, servicing and measuring the profitability of its insurance contracts.

Substantial modification

The previous accounting policy for Aegon s business in the United Kingdom is to derecognize insurance contracts when legal extinguishment occurs. As the annuity business, the traditional pension book and the new digital solutions platform will be managed separately post-restructuring, Aegon has decided to change its accounting policy for Aegon UK to one that considers criteria from IAS 39 contract modification. Under these criteria a change should be significant enough to be considered an extinguishment of the existing contract and the issuance of a new contract. Aegon considers that this change in accounting policy is preferred as introducing a more sophisticated approach to contract modification is consistent with how the business will be managed post-restructuring. Furthermore, it will provide the user with information that is more relevant and that reliably reflects the economic substance of our transactions with our upgraded policyholders, as required by IFRS 4 and IAS 8, in relation to the nature of contract modifications. The change in accounting policy on Substantial modification effective as of January 1, 2016 is as follows: Within the United States, the Netherlands and the United Kingdom, substantially modified contracts are accounted for as extinguishment of the original liability and the recognition of a new liability.

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Details of the impact of the adjustments on comparative periods are provided in the following tables:

Impact of voluntary changes in accounting policies on condensed consolidated income statement

| | | FY 2015 (as previously reported) | | | FY 2015 |
|---|-------|----------------------------------|------------|-----------------|------------|
| | | ¹⁾ Cha | inge in ac | counting policy | (restated) |
| | | | | Insurance | |
| | | Deferred | | accounting in | |
| | Notes | rein | surance | UK | |
| EUR millions | | | | | |
| Premium income | 4 | 20,311 | - | 2,614 | 22,925 |
| Benefits and expenses | 8 | 33,325 | (36) | 2,763 | 36,052 |
| Impairment charges / (reversals) | 9 | (22) | - | 1,274 | 1,251 |
| Income tax (expense) / benefit | | (134) | (26) | 270 | 111 |
| Impact on net income | | | 10 | (1,153) | |
| Earnings per share (EUR per share) | 17 | | | | |
| Basic earnings per common share | | 0.23 | - | (0.54) | (0.31) |
| Basic earnings per common share B | | 0.01 | - | (0.01) | (0.01) |
| Diluted earnings per common share | | 0.23 | - | (0.54) | (0.31) |
| Diluted earnings per common share B | | 0.01 | - | (0.01) | (0.01) |
| Earnings per share calculation | 17 | | | | |
| Net income / (loss) attributable to equity holders | | | | | |
| of Aegon N.V. | | 619 | 10 | (1,153) | (524) |
| Coupons on other equity instruments | | (139) | - | - | (139) |
| Earnings attributable to common shares and | | | | | |
| common shares B | | 479 | 10 | (1,153) | (663) |
| Weighted average number of common shares | | | | | |
| outstanding (in million) | | 2,101 | - | - | 2,101 |
| Weighted average number of common shares B outstanding (in million) | | 584 | - | - | 584 |
| | | | | | |

Impact of voluntary changes in accounting policies on condensed consolidated income statement

| | | Q4 2015 (as previously | | | Q4 2015 |
|---|--------|------------------------|-----------|------------------------------|------------|
| | | reported@han | ige in ac | counting policy Insurance | (restated) |
| | Notes | Deferred c | | accounting in UK | |
| EUR millions | 110103 | Temsu | irunee | OK | |
| Premium income | 4 | 4,901 | - | 508 | 5,409 |
| Benefits and expenses | 8 | 13,305 | (7) | 541 | 13,839 |
| Impairment charges / (reversals) | 9 | (40) | - | 1,274 | 1,234 |
| Income tax (expense) / benefit | | (52) | (6) | 247 | 189 |
| Impact on net income | | | 1 | (1,059) | |
| Earnings per share (EUR per share) | 17 | | | | |
| Basic earnings per common share | | 0.21 | - | (0.50) | (0.29) |
| Basic earnings per common share B | | 0.01 | - | (0.01) | (0.01) |
| Diluted earnings per common share | | 0.21 | - | (0.50) | (0.29) |
| Diluted earnings per common share B | | 0.01 | - | (0.01) | (0.01) |
| Earnings per share calculation | 17 | | | | |
| Net income / (loss) attributable to equity holders of | | | | | |
| Aegon N.V. | | 477 | 1 | (1,059) | (581) |
| Coupons on other equity instruments Earnings attributable to common shares and common | | (35) | - | - | (35) |
| shares B | | 442 | 1 | (1,059) | (616) |
| Weighted average number of common shares outstanding | | | | | |
| (in million) Weighted average number of common shares B outstanding | | 2,109 | - | - | 2,109 |
| (in million) | | 585 | - | - | 585 |

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¹ As reported in Aegon s 2015 Annual Report dated March 25, 2016.

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Impact of voluntary changes in accounting policies on condensed consolidated statement of comprehensive income

| | FY 2015 (as | | | |
|---|--------------|-------------|---------------------------|------------|
| | previously | | | FY |
| | reported) | | | 2015 |
| | 1) Cl | hange in ac | counting policy Insurance | (restated) |
| | Deferred | d cost of | accounting in | |
| | rein | surance | UK | |
| EUR millions | | | | |
| Net income | 619 | 10 | (1,153) | (523) |
| Items that may be reclassified subsequently to profit or loss: | | | | |
| Movement in foreign currency translation and net | | | | |
| foreign investment hedging reserves | 1,414 | (12) | 18 | 1,419 |
| Impact on comprehensive income | | (2) | (1,135) | |
| Total comprehensive income / (loss) attributable to: | | | | |
| Equity holders of Aegon N.V. | 234 | (2) | (1,135) | (903) |
| Non-controlling interests | - | - | - | - |
| ¹ As reported in Aegon s 2015 Annual Report dated Marc | ch 25, 2016. | | | |

Impact of voluntary changes in accounting policies on condensed consolidated statement of comprehensive Income

| | Q4 2015 (as previously reported) | Change in a | ccounting policy Insurance | Q4 2015 (restated) |
|--------------|----------------------------------|----------------------|----------------------------|-----------------------|
| EUR millions | | ed cost of insurance | accounting in UK | |
| Net income | 478 | 1 | (1,059) | (580) |

Items that may be reclassified subsequently to profit or loss:

| profit or loss: | | | | |
|--|-------|-----|---------|---------|
| Movement in foreign currency translation and net | | | | |
| foreign investment hedging reserves | 337 | (3) | 17 | 350 |
| Impact on comprehensive income | | (2) | (1,042) | |
| Total comprehensive income / (loss) attributable to: | | | | |
| Equity holders of Aegon N.V. | (129) | (2) | (1,042) | (1,174) |
| Non-controlling interests | 1 | - | - | 1 |

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Condensed Consolidated Interim Financial Statements Q4 2016

Impact of voluntary changes in accounting policies on the condensed consolidated statement of financial position

| | | December 31, | | | | | | | | | |
|-------------------------------|------------------------------|--------------|---|---------------|--------------|--|--|--|--|--|--|
| | | 2015 (as | | | December 31, | | | | | | |
| | | previously | | | 2015 | | | | | | |
| | | reported) 1) | reported) ¹⁾ Change in accounting policy Insurance | | | | | | | | |
| | | Defe | erred cost of | accounting in | | | | | | | |
| | Notes | | reinsurance | UK | | | | | | | |
| EUR millions | | | | | | | | | | | |
| Assets | | | | | | | | | | | |
| Intangible assets | 11 | 2,110 | - | (210) | 1,901 | | | | | | |
| Deferred expenses | 16 | 12,547 | (358) | (1,192) | 10,997 | | | | | | |
| Equity and liabilities | | | | | | | | | | | |
| Shareholders equity | | 23,931 | (112) | (1,135) | 22,684 | | | | | | |
| Insurance contracts | | 123,042 | _ | - | 123,042 | | | | | | |
| Investment contracts | | 17,718 | _ | - | 17,718 | | | | | | |
| Other liabilities | | 21,940 | (247) | (266) | 21,427 | | | | | | |
| | s 2015 Annual Report dated M | | , | , | , | | | | | | |

Impact of voluntary changes in accounting policies on condensed consolidated statement of changes in equity

| | December 31, 2015 (as previously reported) 1) | Change in acc | counting policy Insurance | December 31, 2015 (restated) |
|--|--|---------------------------|---------------------------|------------------------------------|
| EUR millions | Def | erred cost of reinsurance | accounting in UK | |
| Share capital Retained earnings Revaluation reserves | 8,387 9,319 6,471 | - (91) - | (1,153) | 8,387 8,075 6,471 |

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| Remeasurement of defined benefit plans | (1,532) | - (21) | - | (1,532) |
|--|---------|--------|---------|---------|
| Other reserves | 1,286 | (21) | 18 | 1,283 |
| Shareholders equity | 23,931 | (112) | (1,135) | 22,684 |

¹ As reported in Aegon s 2015 Annual Report dated March 25, 2016.

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3. Segment information

3.1 Income statement

The following table presents Aegon s segment results after reflecting the voluntary changes in accounting policies (as presented in note 2.1) that came into effect as of January 1, 2016 and the impact of the change in the measurement of actuarial and economic assumption updates, as described in 3.2 and implemented in Q3 2016. Also refer to paragraph 3.4 for an overview of the impact on the comparative numbers of the changes in Aegon s segment reporting in 2016.

| | | | | | | | | | | | | Joint | |
|---|--------------------|----------|-----------|---------|-------|----------|---------|------------------|---------------------------|--------|------------|-------------------|---------|
| | | | Cent | ral & | | | | Holdin | g and | | venture | es and | |
| | | | | | Spain | | | | | | | | |
| | | The | UnitedEa | stern | & | | | Asset | other | Se | gmentso | ciates | |
| EUR millionsAm Three months ended December 31, 2016 | neri Me the | erlandsK | ingdom Eu | ırop₽or | tugal | Europe 1 | Maniage | eme n tti | v litlies in a | ations | tedíathin: | at ion sol | lidated |
| Underlying earnings before tax | 388 | 134 | 23 | 14 | 3 | 174 | 13 | 35 | (54) | (3) | 554 | 17 | 571 |
| Fair value items Realized gains / (losses) on | (226) | 202 | (31) | - | (1) | 171 | (11) | - | 53 | - | (13) | (22) | (35) |
| investments Impairment | (18) | 47 | 4 | - | 1 | 52 | 2 | - | - | - | 36 | (1) | 35 |
| charges Impairment | (3) | (8) | - | (1) | - | (9) | - | (5) | - | - | (17) | - | (17) |
| reversals Other income / | 8 | 8 | - | - | - | 8 | - | - | - | - | 16 | - | 16 |
| (charges) Run-off | (27) | 34 | (20) | (23) | - | (9) | - | (1) | (1) | - | (38) | - | (38) |
| businesses | (1) | - | - | - | - | - | - | - | - | - | (1) | - | (1) |
| Income / (loss) before | 121 | 418 | (24) | (10) | 3 | 387 | 5 | 28 | (2) | (3) | 536 | (5) | 531 |

| tax Income tax (expense) / | | | | | | | | | | | | | |
|---|---------------------|-----------|----------|-------------------|---------------|----------|---------|------------------|-----------------|--------|-------------------|--------------------|-----------|
| benefit Net income / | 35 | (91) | 19 | (8) | (2) | (81) | (14) | (10) | 4 | - | (66) | 5 | (61) |
| (loss) | 157 | 326 | (4) | (18) | 1 | 306 | (9) | 18 | 2 | (3) | 470 | - | 470 |
| Inter-segment underlying | | | | | | | | | | | | | |
| earnings | (53) | (25) | (17) | (3) | - | (45) | 18 | 60 | 20 | | | | |
| Revenues Life insurance gross | | | | | | | | | | | | | |
| premiums Accident and health | 1,958 | 400 | 2,739 | 102 | 58 | 3,299 | 309 | - | - | (21) | 5,546 | (112) | 5,433 |
| insurance General | 548 | 29 | 8 | - | - | 37 | 24 | - | (4) | - | 605 | (1) | 604 |
| insurance Total gross | - | 36 | - | 44 | 23 | 103 | - | - | 1 | (1) | 103 | (23) | 80 |
| premiums Investment | 2,506 | 465 | 2,746 | 147 | 81 | 3,439 | 333 | - | (2) | (22) | 6,254 | (137) | 6,118 |
| income Fee and commission | 970 | 487 | 396 | 12 | 16 | 910 | 62 | 1 | 102 | (101) | 1,944 | (16) | 1,927 |
| income Other | 408 | 88 | 30 | 9 | 4 | 131 | 15 | 157 | - | (62) | 649 | (42) | 607 |
| revenues Total | 2 | - | - | - | 1 | 1 | - | - | 1 | - | 4 | (1) | 3 |
| revenues Inter-segment | 3,886 | 1,040 | 3,172 | 168 | 101 | 4,482 | 410 | 157 | 101 | (185) | 8,851 | (197) | 8,654 |
| revenues | - | - | - | - | - | 1 | 20 | 62 | 103 | | | | |
| | | | | | | | | | | | | Joint | |
| | | | Cent | ral & | | |] | Holding | g and | | ventur | es and | |
| | | The | UnitedEa | - | pain & | | A | Asset o | other | S | egme nt so | ociates | |
| EUR millionsAm Three months ended December 31, 2015 | neri dis the | erlands K | ingdomEı | uro Po rti | ugal <i>i</i> | Europe 1 | Maniage | me ac tiv | Ælien in | ations | teliah ir | nati ©rs ns | solidated |
| Underlying earnings before tax | 291 | 135 | (9) | 13 | 3 | 142 | 3 | 38 | (39) | - | 435 | 8 | 443 |

(99)

6

(1)

(159)

(15)

(174)

Fair value

items

(71)

(64)

(28)

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| Realized gains / (losses) on | | | | | | | | | | | | | |
|------------------------------|--------|----------------|---------|------|-----|---------------|------------|------|-------------|-------|--------------|--------|--------------|
| investments Impairment | (22) | 33 | 46 | 1 | - | 79 | 1 | - | - | - | 58 | - | 58 |
| charges Impairment | (11) | (8) | - | (1) | - | (9) | - | - | - | - | (20) | (21) | (41) |
| reversals Other income / | 83 | 2 | - | - | - | 2 | - | - | - | - | 84 | - | 84 |
| (charges) Run-off | (10) | 93 | (1,260) | (2) | 17 | (1,152) | (18) | (1) | - | - | (1,181) | 21 | (1,160) |
| businesses Income / | 21 | - | - | - | - | - | - | - | - | - | 21 | - | 21 |
| (loss) before | | | | | | | | | | | | | |
| tax | 288 | 183 | (1,251) | 12 | 19 | (1,038) | (8) | 37 | (40) | - | (762) | (7) | (769) |
| Income tax | | | | | | | | | | | | | |
| (expense) / | (40) | (40) | 262 | (2) | (1) | 216 | | (10) | 20 | | 100 | _ | 100 |
| benefit | (43) | (43) | 263 | (2) | (1) | 216 | - | (12) | 20 | - | 182 | 7 | 189 |
| Net income / | 245 | 140 | (988) | 9 | 18 | (821) | (8) | 25 | (20) | | (580) | | (580) |
| (loss) Inter-segment | 245 | 140 | (900) | 9 | 10 | (021) | (0) | 25 | (20) | - | (500) | - | (500) |
| underlying | | | | | | | | | | | | | |
| earnings | (58) | (13) | (16) | (3) | _ | (33) | 19 | 70 | 2 | | | | |
| | () | () | () | (-) | | () | | , - | _ | | | | |
| Revenues | | | | | | | | | | | | | |
| Life insurance | | | | | | | | | | | | | |
| gross | | | | | | | | | | | | | |
| premiums | 1,844 | 483 | 1,940 | 108 | 49 | 2,579 | 356 | - | 1 | (27) | 4,752 | (106) | 4,646 |
| Accident and | | | | | | | | | | | | | |
| health | | | | | | | | | | | | | |
| insurance General | 560 | 36 | 10 | - | - | 47 | 23 | - | 2 | (2) | 630 | (1) | 629 |
| insurance | - | 92 | - | 41 | 22 | 155 | - | - | 1 | - | 156 | (22) | 134 |
| Total gross | | | 4.050 | 4.40 | | A = 04 | 2=0 | | | (00) | | (4.00) | 7 400 |
| premiums Investment | 2,404 | 612 | 1,950 | 149 | 71 | 2,781 | 379 | - | 4 | (29) | 5,538 | (129) | 5,409 |
| income | 919 | 558 | 612 | 11 | 10 | 1,191 | 53 | 1 | 102 | (102) | 2,165 | (12) | 2,153 |
| Fee and | | | | | | | | | | | | | |
| commission | 417 | 0.1 | 2.4 | 0 | 4 | 107 | 10 | 172 | | (75) | C 5 A | (47) | 607 |
| income | 417 | 91 | 24 | 9 | 4 | 127 | 12 | 173 | - | (75) | 654 | (47) | 607 |
| Other | 1 | | | | 1 | | | (1) | 5 | | 5 | (1) | 3 |
| revenues Total | 1 | - | - | - | 1 | - | - | (1) | J | - | 3 | (1) | 3 |
| revenues | 3,741 | 1,260 | 2,586 | 168 | 85 | 4,099 | 444 | 172 | 111 | (206) | 8,362 | (188) | 8,173 |
| Inter-segment | -,, 11 | -, - 00 | _, | -00 | 32 | -,0// | | | | (=00) | -,- J= | (200) | J,1.0 |
| revenues | 7 | _ | - | _ | - | _ | 26 | 69 | 104 | | | | |
| | | | | | | | | | | | | | |

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| | | | Cent | tral & | | | | | | | venture | Joint res and | | | | |
|---|------------|-----------|-----------|--|--------|--------------|-----------|--------|-----------------------|-------|--------------|---------------|-----------|--|--|--|
| | | | T | | Spain | | | | ing and | | | | | | | |
| | | The | UnitedEa | stern | & | | f | Asset | other | | | ociates | | | | |
| UR millions | Ameridaeth | The | Vinadom F | ······································ | etugo] | Europe | Mariage | omanho | tiv lidien ina | | Segment | enticfion: | solidated | | | |
| ear ended | Ameniasun | erranus 1 | AlliguomE | nobroi | lugai | Europe | Ivatilage | HICHAC | 'I Allalla sittic | auons | (C114)III111 | allouionis | Olluaicu | | | |
| December 31, 2016 | 6 | | | | | | | | | | | | | | | |
| Inderlying arnings before | - 240 | -24 | 70 | | 2 | ~ ~ = | 24 | 140 | | | - 040 | 10 | 1000 | | | |
| axgeographically | | 534 | 59 | 55 | 8 | 655 | 21 | 149 | (162) | - | 1,913 | 48 | 1,960 | | | |
| air value items lealized gains / losses) on | (521) | (33) | (7) | - | (1) | (41) | (9) | - | (74) | - | (645) | (72) | (717) | | | |
| nvestments mpairment | (13) | 189 | 153 | - | (1) | 342 | 8 | 3 | - | - | 340 | (6) | 334 | | | |
| harges mpairment | (72) | (29) | - | 1 | - | (27) | (1) | (5) | (7) | 1 | (113) | - | (112) | | | |
| eversals Other income / | 42 | 17 | - | - | - | 17 | - | - | - | (1) | 58 | - | 58 | | | |
| charges) | (100) | 44 | (678) | (23) | - | (658) | (5) | (2) | (6) | - | (771) | - | (771) | | | |
| tun-off businesses ncome / (loss) | s 54 | - | - | - | - | - | - | - | - | - | 54 | - | 54 | | | |
| efore tax ncome tax | 638 | 721 | (474) | 34 | 6 | 288 | 14 | 145 | (249) | - | 836 | (31) | 805 | | | |
| expense) / benefit | | (155) | | (15) | (8) | (161) | (27) | (48) | 65 | - | (250) | 31 | (219) | | | |
| let income / (loss) nter-segment nderlying | 558 | 566 | (456) | 19 | (2) | 127 | (13) | 97 | (183) | - | 586 | - | 586 | | | |
| arnings | (194) | (95) | (87) | (14) | (1) | (197) | 74 | 234 | 84 | | | | | | | |
| Revenues | | | | | | | | | | | | | | | | |
| ife insurance | 7.262 | 2.015 | 0.000 | 200 | 101 | 10 402 | 1 101 | | 6 | (0.4) | 20.000 | (400) | 20.400 | | | |
| ross premiums accident and | 7,363 | 2,015 | 9,888 | 399 | 191 | 12,493 | 1,121 | - | 6 | (84) | 20,898 | (498) | 20,400 | | | |
| ealth insurance | 2,204 | 210 | 36 | 1 | 73 | 320 | 104 | - | (4) | - | 2,624 | (15) | 2,609 | | | |
| General insurance | - | 266 | - | 179 | 92 | 536 | - | - | 5 | (5) | 536 | (92) | 444 | | | |

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13,348

1,225

7

(89)

24,058

(606)

23,453

2,491

9,924

578

355

9,567

Cotal gross

| remiums | | | | | | | | | | | | | | |
|--|---------------------|---------------------|-----------------------|-------------------|------------------|----------------------|----------------------------|--------------------|-----------------------|-------------------------|----------------------|-------|-----------------------|--|
| nvestment income lee and ommission | 3,717 | 2,135 | 1,661 | 45 | 45 | 3,886 | 232 | 3 | 406 | (403) | 7,841 | (54) | 7,788 | |
| ncome | 1,651 | 350 | 95 | 36 | 14 | 495 | 61 | 632 | _ | (242) | 2,596 | (188) | 2,408 | |
| Other revenues | 4 | - | - | - | 2 | 2 | - | 1 | 3 | - | 11 | (4) | 7 | |
| otal revenues | 14,940 | 4,976 | 11,680 | 659 | 416 | 17,732 | 1,517 | 636 | 416 | (734) | 34,507 | (852) | 33,655 | |
| nter-segment | | 2 | | | | 2 | 70 | 2.42 | 400 | | | | | |
| evenues | - | 3 | - | - | - | 3 | 79 | 243 | 409 | | | | | |
| | | | Cant | 1 0- | | | | | | | | Joint | | |
| | | | Cent | ral & | Spain | | Holding and Asset other | | | ventures and associates | | | | |
| | | | UnitedEa | | & | | | | | | | | | |
| | | The | | | | | | | | | Segment | | | |
| UR millions A | merid \s th | erlands I | KingdomE | urop₽oı | rtugal | Europe | Manage | emenaci | tiv litlien in | | telianhination on | | solidated | |
| ear ended December 31, 2015 | | | | | | | | | | | | | | |
| Inderlying | | | | | | | | | | | | | | |
| arnings before | | | | | | | | | | | | | | |
| axgeographically | 1,278 | 537 | (27) | 37 | 12 | 559 | 20 | 170 | (163) | 2 | 1,867 | 34 | 1,901 | |
| air value items | (691) | 7 | (25) | - | - | (18) | 7 | - | (68) | - | (771) | (59) | (830) | |
| lealized gains / losses) on | | | | | | | | | | | | | | |
| nvestments | (74) | 306 | 103 | 2 | - | 411 | 7 | 3 | - | - | 346 | (8) | 338 | |
| mpairment | | | | | | | | | | | | | | |
| harges | (43) | (25) | - | (2) | - | (27) | - | - | - | - | (70) | (21) | (91) | |
| mpairment eversals | 114 | 5 | _ | | | 5 | | _ | _ | _ | 119 | _ | 119 | |
| Other income / | 114 | 3 | _ | - | - | 3 | _ | - | - | - | 119 | - | 119 | |
| charges) | (913) | 27 | (1,247) | (2) | 17 | (1,205) | (61) | (1) | _ | _ | (2,180) | 21 | (2,159) | |
| un-off businesses | 88 | - | - | - | - | - | - | - | - | - | 88 | - | 88 | |
| ncome / (loss) | | | | | | | | | | | | | | |
| efore tax | (241) | 857 | (1,196) | 35 | 29 | (275) | (27) | 172 | (230) | 2 | (601) | (33) | (634) | |
| ncome tax | 6 | (106) | 260 | (11) | (7) | E 1 | (2) | (5 0) | 71 | | 70 | 22 | 111 | |
| expense) / benefit let income / (loss) | 6 (235) | (196) 661 | 268 (928) | (11) 24 | (7) 22 | 54 (221) | (3) (30) | (50) 121 | 71 (159) | 2 | 78 (523) | 33 | 111 (523) | |
| nter-segment | (233) | 001 | (720) | ⊿ •• | 44 | (221) | (30) | 141 | (137) | 4 | (343) | - | (323) | |
| nderlying | | | | | | | | | | | | | | |
| arnings | (220) | (55) | (63) | (14) | - | (131) | 77 | 264 | 10 | | | | | |
| Revenues | | | | | | | | | | | | | | |
| ife insurance ross premiums | 7,046 | 2,240 | 8,465 | 477 | 174 | 11,356 | 1,713 | _ | 4 | (106) | 20,013 | (431) | 19,583 | |
| ccident and | /,U 1 U | ∠,∠ + ∪ | 0,703 | 7// | 1/7 | 11,550 | 1,/13 | - | 7 | (100) | 20,013 | (731) | 17,505 | |
| ealth insurance | 2,266 | 234 | 47 | 1 | 64 | 345 | 105 | _ | 6 | (6) | 2,717 | (14) | 2,703 | |
| General insurance | - | 473 | - | 164 | 80 | 717 | - | - | 2 | - | 720 | (80) | 640 | |
| | 9,312 | 2,947 | 8,512 | 642 | 317 | 12,419 | 1,819 | - | 13 | (112) | 23,450 | (524) | 22,925 | |
| | • | | - | | | - | | | | | • | | • | |

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| otal gross remiums | | | | | | | | | | | | | |
|-----------------------|--------|-------|--------|------------|-----|--------|-------|-----|-----|-------|--------|-------|--------|
| nvestment income | 3,680 | 2,277 | 2,331 | 45 | 41 | 4,693 | 194 | 7 | 392 | (391) | 8,576 | (51) | 8,525 |
| ee and | | | | | | | | | | | | | ļ |
| ommission | | | | | | | | | | | | | |
| ncome | 1,704 | 351 | 98 | 39 | 13 | 501 | 62 | 650 | - | (284) | 2,633 | (195) | 2,438 |
| Other revenues | 9 | - | - | - | 2 | 2 | - | - | 7 | - | 19 | (5) | 14 |
| otal revenues | 14,705 | 5,575 | 10,941 | 726 | 373 | 17,615 | 2,076 | 657 | 412 | (787) | 34,677 | (775) | 33,902 |
| nter-segment | | | | | | | | | | | | | |
| evenues | 24 | 2 | - | - | - | 2 | 101 | 261 | 399 | | | | |

Impact from 2016 assumption and model updates

In 2016 a charge of EUR 118 million (2015: EUR 131 million charge) has been recorded in other income/ (charges) in respect of model and assumption updates. The impact is mainly attributable to Aegon s business in the Americas and the Netherlands. Assumption changes and model updates in the Americas from long-term care led to a net negative impact of EUR 100 million. These were the result of experience updates including morbidity, termination rates and utilization assumptions. For the other business lines in the Americas, assumption changes and model updates largely offset each other. The main items were the refinement of modelling of crediting rates on indexed universal life policies and management actions, which together offset lower lapse assumptions on certain secondary guarantee universal life insurance blocks. A review of expenses led to an update of the expense assumption in VA Europe leading to a loss of DAC recoverability resulting in a EUR 31 million adverse impact. In the Netherlands, model updates in the guarantee provision resulted in a benefit of EUR 56 million.

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3.2 Performance measure

Aegon s segment information is prepared by consolidating on a proportionate basis Aegon s joint ventures and associated companies.

Performance measure

A performance measure of reporting segments utilized by the Company is underlying earnings before tax. Underlying earnings before tax reflects Aegon s profit from underlying business operations and excludes components that relate to accounting mismatches that are dependent on market volatility, updates to best estimate actuarial and economic assumptions and model updates or events that are considered outside the normal course of business. As of Q3 2016 results from assumption updates will no longer be reported as part of underlying earnings but as part of Other income / (charges) refer to the paragraph below Change in measurement of Performance measure below.

Aegon believes that its performance measure, underlying earnings before tax, provides meaningful information about the underlying results of Aegon s business, including insight into the financial measures that Aegon s senior management uses in managing the business. Among other things, Aegon s senior management is compensated based in part on Aegon s results against targets using underlying earnings before tax. While many other insurers in Aegon s peer group present substantially similar performance measures, the performance measures presented in this document may nevertheless differ from the performance measures presented by other insurers. There is no standardized meaning to these measures under IFRS or any other recognized set of accounting standards.

The reconciliation from underlying earnings before tax to income before tax, being the most comparable IFRS measure, is presented in the tables in this note.

The items that are excluded from underlying earnings before tax as described further below are: fair value items, realized gain or losses on investments, impairment charges/reversals, other income or charges, run-off businesses and share in earnings of joint ventures and associates.

Change in measurement of Performance measure

As of Q3 2016, Aegon changed the measurement of underlying earnings before tax to exclude the impact of actuarial assumption updates. In addition, the impact from updates to actuarial assumptions, as well as model updates and updates to economic assumptions previously recorded in fair value items, are recorded in Other income / (charges) as of this quarter. The impact of assumption updates are reflected as part of other income/(charges) rather than as part of underlying earnings before tax or fair value items. Following this change all management best estimate assumptions, both actuarial and economic, will continue to be reflected in underlying earnings. However, updates to these assumptions, often representing the present value of multiple performance years, either retrospectively or prospectively, will not. Actuarial assumption updates result from experience studies or market observable data (e.g. third party expert judgments), which are usually performed on an annual basis. These experience studies and judgments may or may not result in resetting management s expectations in regard to actuarial assumptions (e.g.

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mortality rates, lapse rates, expenses, management actions etc.), deviating from initial or historic assumptions applied in determining the Company s financial results. The impact of such updates could be either positive or negative on the Company s financial results. Since Q3 2015, management already reported the impact of model updates in other income/(charges). By presenting the impacts from assumption and model updates in one place, management believes it increases the transparency of Aegon s results.

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Condensed Consolidated Interim Financial Statements Q4 2016

For segment reporting purposes, the impact of this change in measurement for assumption updates on full year 2015 would have been an increase in Aegon Group consolidated underlying earnings before tax of EUR 77 million and a decrease in fair value items of EUR 151 million, resulting in an increase in other income/ (charges) of EUR 74 million. There is no impact on net income in any of the reporting periods. Comparative numbers have been restated in Aegon s segment reporting note, enabling a like for like comparison. The presentation of the items in the IFRS income statement will remain unchanged and continue to be part of the line Policyholder claims and benefits . Refer to paragraph 3.4.3. for the impact for year ended December 31, 2015.

Fair value items

Fair value items include the over- or underperformance of investments and guarantees held at fair value for which the expected long-term return is included in underlying earnings before tax.

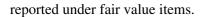
In addition, hedge ineffectiveness on hedge transactions, fair value changes on economic hedges without natural offset in earnings and for which no hedge accounting is applied and fair value movements on real estate are included under fair value items.

Certain assets held by Aegon are carried at fair value and managed on a total return basis, with no offsetting changes in the valuation of related liabilities. These include assets such as investments in hedge funds, private equities, real estate (limited partnerships), convertible bonds and structured products. Underlying earnings before tax exclude any over- or underperformance compared to management s long-term expected return on assets. Based on current holdings and asset returns, the long-term expected return on an annual basis is 8-10%, depending on asset class, including cash income and market value changes. The expected earnings from these asset classes are net of deferred policy acquisition costs (DPAC) where applicable.

In addition, certain products offered by Aegon Americas contain guarantees and are reported on a fair value basis and the total return annuities and guarantees on variable annuities. The earnings on these products are impacted by movements in equity markets and risk-free interest rates. Short-term developments in the financial markets may therefore cause volatility in earnings. Included in underlying earnings before tax is a long-term expected return on these products and excluded is any over- or underperformance compared to management s expected return.

The fair value movements of certain guarantees and the fair value change of derivatives that hedge certain risks on these guarantees of Aegon the Netherlands, VA Europe (included in United Kingdom) and Japan are excluded from underlying earnings before tax, and the long-term expected return for these guarantees is set at zero. In addition, fair value items include market related results on our loyalty bonus reserves in the United Kingdom. The value of these reserves are directly related to policyholder investments which value is directly impacted by movements in equity and bond markets.

Holding and other activities include certain issued bonds that are held at fair value through profit or loss (FVTPL). The interest rate risk on these bonds is hedged using swaps. The fair value movement resulting from changes in Aegon s credit spread used in the valuation of these bonds are excluded from underlying earnings before tax and



Realized gains or losses on investments

Includes realized gains and losses on available-for-sale investments, mortgage loans and other loan portfolios.

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Impairment charges/reversals

Impairment charges include impairments on available-for-sale debt securities, shares including the effect of deferred policyholder acquisition costs, mortgage loans and other loan portfolios at amortized cost, joint ventures and associates. Impairment reversals include reversals on available-for-sale debt securities.

Other income or charges

Other income or charges includes: a) items which cannot be directly allocated to a specific line of business; b) the impact of assumption and model updates used to support calculations of our liabilities for insurance and investment contracts sold to policyholders and related assets; and c) items that are outside the normal course of business, including restructuring charges. In the Condensed consolidated interim financial statements, these restructuring charges are included in operating expenses. Actuarial assumption and model updates are recorded in Claims and Benefits in the IFRS income statement.

Run-off businesses

Includes underlying results of business units where management has decided to exit the market and to run-off the existing block of business. Currently, this line includes results related to the run-off of the institutional spread-based business, structured settlements blocks of business, bank-owned and corporate-owned life insurance (BOLI/COLI) business, and the sale of the life reinsurance business in the United States. Aegon has other blocks of business for which sales have been discontinued and of which the earnings are included in underlying earnings before tax.

Share in earnings of joint ventures and associates

Earnings from Aegon s joint ventures in the Netherlands, Mexico, Spain, Portugal, China and Japan and Aegon s associates in India, Brazil, the Netherlands, United Kingdom, Mexico and France are reported on an underlying earnings before tax basis.

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3.3 Investments

Amounts included in the tables on investments are presented on an IFRS basis.

| | | | | | | | | | | EUF | R millions |
|------------------------|-----------|-------------|---------|-----------|----------|---------|----------------|----------|--------------|-------------|------------|
| | | | | | | | | | Holdings | | |
| | | | | | | | | | Holdings | | |
| | | | C | entral & | | | | Asset | and other | | Total |
| December 31, | | The | United | Eastern S | Spain & | | | | | | |
| 2016 | Americase | therlands 1 | Kingdom | Europe F | Portugal | Europe | Asi M a | nagement | activitiesli | minations | EUR |
| Investments | | | | • | | • | | | | | |
| Shares | 793 | 334 | 84 | 35 | 4 | 457 | _ | 2 | 62 | - | 1,314 |
| Debt securities | 70,766 | 23,741 | 2,036 | 633 | 683 | 27,093 | 5,310 | - | - | - | 103,169 |
| Loans | 10,820 | 28,627 | - | 303 | 45 | 28,975 | 18 | - | - | - | 39,812 |
| Other financial | | | | | | | | | | | |
| assets | 9,924 | 358 | 115 | 10 | - | 483 | - | 88 | 23 | - | 10,519 |
| Investments in | | | | | | | | | | | |
| real estate | 743 | 1,238 | - | 3 | 15 | 1,256 | - | - | - | _ | 1,999 |
| Investments | | | | | | | | | | | |
| general account | 93,046 | 54,298 | 2,236 | 983 | 747 | 58,264 | 5,328 | 90 | 85 | - | 156,813 |
| Shares | _ | 9,689 | 15,503 | 295 | 13 | 25,499 | _ | - | - | (7) | 25,492 |
| Debt securities | 4,779 | 15,434 | 9,847 | 235 | 10 | 25,526 | - | - | - | _ | 30,305 |
| Unconsolidated | | | | | | | | | | | |
| investment funds | 102,534 | - | 36,600 | 879 | 64 | 37,543 | - | - | - | - | 140,077 |
| Other financial | | | | | | | | | | | |
| assets | 27 | 2,862 | 4,150 | 9 | 1 | 7,022 | - | - | - | - | 7,049 |
| Investments in | | | | | | | | | | | |
| real estate | _ | - | 686 | - | - | 686 | _ | - | - | - | 686 |
| Investments for | | | | | | | | | | | |
| account of | | | | | | | | | | | |
| policyholders | 107,341 | 27,985 | 66,786 | 1,418 | 88 | 96,276 | - | - | - | (7) | 203,610 |
| Investments on | | | | | | | | | | | |
| balance sheet | 200,387 | 82,283 | 69,021 | 2,401 | 834 | 154,540 | 5,328 | 90 | 85 | (7) | 360,423 |
| Off balance | | | | | | | | | | | |
| sheet | | | | | | | | | | | |
| investments | | | | | | | | | | | |
| third parties | 240,072 | 952 | 5,333 | 3,154 | 507 | 9,946 | 2,734 | 130,889 | - | (864) | 382,776 |
| | 440,458 | 83,235 | 74,354 | 5,556 | 1,342 | 164,487 | 8,061 | 130,979 | 85 | (871) | 743,200 |
| | | | | | | | | | | | |

| Total revenue generating investments Investments | | | | | | | | | | | |
|---|---------|--------|--------|-------|-------|---------|-------|-----|--------|-------------|---------|
| Available-for-sale | 77,918 | 23,044 | 2,152 | 660 | 687 | 26,544 | 5,289 | 87 | 23 | _ | 109,860 |
| Loans | 10,820 | 28,627 | - | 303 | 45 | 28,975 | 18 | - | - | - | 39,812 |
| Financial assets at | | | | | | | | | | | |
| fair value through | | | | | | | | | | | |
| profit or loss | 110,906 | 29,374 | 66,183 | 1,436 | 88 | 97,080 | 21 | 4 | 62 | (7) | 208,066 |
| Investments in | | | | | | | | | | | |
| real estate | 743 | 1,238 | 686 | 3 | 15 | 1,942 | - | - | - | - | 2,685 |
| Total | | | | | | | | | | | |
| investments on | | | | | | | | | | | |
| balance sheet | 200,387 | 82,283 | 69,021 | 2,401 | 834 | 154,540 | 5,328 | 90 | 85 | (7) | 360,423 |
| Investments in | | | | | | | | | | | |
| joint ventures | 7 | 877 | - | - | 495 | 1,373 | 134 | 99 | - | - | 1,614 |
| Investments in | | | | | | | | | | | |
| associates | 95 | 21 | 8 | 2 | - | 30 | 21 | 125 | (1) | - | 270 |
| Other assets | 31,003 | 15,260 | 12,718 | 293 | 170 | 28,426 | 3,122 | 293 | 31,107 | (30,338) | 63,627 |
| Consolidated | | | | | | | | | | | |
| total assets | 231,493 | 98,441 | 81,747 | 2,696 | 1,500 | 184,370 | 8,604 | 607 | 31,192 | (30,345) | 425,935 |

| | | | | | | EUR millio | | | | | | | | |
|------------------|-------------|-----------|---------|-----------|----------|------------|--------|----------|--------------------------|-----------|---------|--|--|--|
| | | | | | | | | | Holdings | | | | | |
| | | | C | entral & | | | | Asset | and other | | Total | | | |
| December 31, | | The | United | Eastern S | Spain & | | | | | | | | | |
| 2015 | America Net | therlands | Kingdom | Europe I | Portugal | Europe | AsiMaı | nagement | activiti & li | minations | EUR | | | |
| Investments | | | | | | | | | | | | | | |
| Shares | 652 | 136 | 506 | 38 | 2 | 682 | - | 2 | 124 | - | 1,460 | | | |
| Debt securities | 65,284 | 23,370 | 13,185 | 525 | 636 | 37,715 | 4,391 | - | - | - | 107,390 | | | |
| Loans | 10,062 | 28,007 | - | 340 | 62 | 28,409 | 19 | - | 88 | - | 38,577 | | | |
| Other financial | | | | | | | | | | | | | | |
| assets | 10,783 | 335 | 160 | 6 | 2 | 503 | - | 72 | 18 | - | 11,376 | | | |
| Investments in | | | | | | | | | | | | | | |
| real estate | 840 | 1,148 | - | 2 | - | 1,150 | - | - | - | - | 1,990 | | | |
| Investments | | | | | | | | | | | | | | |
| general account | 87,620 | 52,996 | 13,850 | 911 | 702 | 68,459 | 4,409 | 74 | 230 | - | 160,792 | | | |
| Shares | - | 9,174 | 17,274 | 247 | 12 | 26,707 | - | - | - | (8) | 26,699 | | | |
| Debt securities | 4,967 | 14,642 | 11,728 | 256 | 13 | 26,640 | - | - | - | - | 31,606 | | | |
| Unconsolidated | | | | | | | | | | | | | | |
| investment funds | 96,187 | 17 | 37,622 | 959 | 61 | 38,658 | - | - | - | - | 134,845 | | | |
| Other financial | | | | | | | | | | | | | | |
| assets | 10 | 2,923 | 3,115 | 6 | 1 | 6,044 | - | - | - | - | 6,054 | | | |
| Investments in | | | | | | | | | | | | | | |
| real estate | - | - | 1,022 | - | - | 1,022 | - | - | - | - | 1,022 | | | |
| Investments for | | | | | | | | | | | | | | |
| account of | | | | | | | | | | | | | | |
| policyholders | 101,164 | 26,756 | 70,760 | 1,468 | 87 | 99,070 | - | - | - | (8) | 200,226 | | | |

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| Investments on | 100 704 | 70.753 | 94.610 | 2 270 | 700 | 167 530 | 4 400 | 74 | 220 | (0) | 261 010 |
|------------------------------|---------|--------|--------|--------------|-------|---------|-------|---------------------|----------|----------|-----------|
| balance sheet Off balance | 188,784 | 79,752 | 84,610 | 2,379 | 789 | 167,529 | 4,409 | /4 | 230 | (8) | 361,019 |
| sheet | | | | | | | | | | | |
| investments | | | | | | | | | | | |
| third parties | 212,704 | 897 | 3,899 | 2,855 | 508 | 8,158 | 2,317 | 127,329 | _ | (1,069) | 349,440 |
| Total revenue | , | | -, | _,== | | -, | _, | , | | (=,,,,, | , |
| generating | | | | | | | | | | | |
| investments | 401,487 | 80,648 | 88,509 | 5,234 | 1,297 | 175,687 | 6,727 | 127,404 | 230 | (1,077) | 710,458 |
| Investments | • | · | · | · | · | • | • | · | | | · |
| Available-for-sale | 72,761 | 22,479 | 13,534 | 545 | 638 | 37,195 | 4,370 | 65 | 18 | - | 114,409 |
| Loans | 10,062 | 28,007 | - | 340 | 62 | 28,409 | 19 | - | 88 | - | 38,577 |
| Financial assets at | | | | | | | | | | | |
| fair value through | | | | | | | | | | | |
| profit or loss | 105,121 | 28,119 | 70,054 | 1,493 | 88 | 99,753 | 21 | 9 | 124 | (8) | 205,020 |
| Investments in | | | | | | | | | | | |
| real estate | 840 | 1,148 | 1,022 | 2 | - | 2,171 | - | - | - | - | 3,012 |
| Total | | | | | | | | | | | |
| investments on | | | | | | | | | | | |
| balance sheet | 188,784 | 79,752 | 84,610 | 2,379 | 789 | 167,529 | 4,409 | 74 | 230 | (8) | 361,019 |
| Investments in | | | | | | | | | | | |
| joint ventures | 7 | 837 | - | - | 505 | 1,341 | 101 | 109 | 3 | - | 1,561 |
| Investments in | | | | | | | | | | | |
| associates | 75 | 19 | 9 | - | - | 28 | 12 | 126 | <u>-</u> | - | 242 |
| Other assets | 27,396 | 17,349 | 5,204 | 322 | 124 | 22,984 | 3,070 | 304 | 31,020 | (31,881) | 52,908 |
| Consolidated | | 0=0=6 | 00.000 | • =04 | | 404.004 | | <i>(</i> 1.0 | 24 254 | (24 000) | 44 = = 40 |
| total assets | 216,262 | 97,956 | 89,822 | 2,701 | 1,417 | 191,882 | 7,592 | 613 | 31,254 | (31,889) | 415,729 |

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3.4 Changes to Aegon s segment reporting

During 2016 Aegon made changes which affected its segment reporting:

- t Change to Aegon s operating segments (paragraph 3.4.1)
- t Voluntary changes in accounting policies (paragraph 3.4.2)
- t Change in measurement of underlying earnings before tax (paragraph 3.4.3)

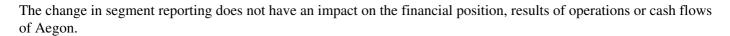
3.4.1 Change to Aegon s operating segments

Aegon s most recent segment reporting was established in 2010 considering the requirements outlined in IFRS 8 Operating Segments. IFRS 8 requires operating segments to be defined in line with how the chief operating decision maker (CODM, i.e. Aegon s Executive Board) manages the business. Between 2010 and 2015 Aegon had the following reportable segments: Americas, The Netherlands, United Kingdom, New Markets and Holdings and other activities. New Markets was established to aggregate Aegon s emerging businesses and global / European initiatives which is a combination of the following operating segments: Central & Eastern Europe, Asia, Spain & Portugal, Asset Management and Variable Annuities Europe (VA Europe). Under IFRS 8 these operating segments were aggregated as one reportable segment due to their respective size.

Given that Aegon changed its managerial view to geographical areas and underlying businesses have developed since 2010, Aegon has evolved the way it manages its businesses including the internal managerial reports it uses to manage the businesses. Alignment of segment reporting with those changes and developments have been put in place in 2016 reflecting Aegon s announcements related to its strategic plan. Accordingly as of January 1, 2016 Aegon adopted refinements to its segment reporting including presenting the operating segments as described above and introducing a separate presentation of the asset management business. The following will be reported from 2016 onwards:

- t Americas: one operating segment which covers business units in the United States, Brazil and Mexico, including any of the units activities located outside these countries;
- t Europe: which covers the following operating segments: the Netherlands, United Kingdom (including VA Europe), Central & Eastern Europe and Spain & Portugal;
- t Asia: one operating segment which covers businesses operating in Hong Kong, China, Japan, India and Indonesia including any of the units activities located outside these countries;
- t Asset Management: one operating segment which covers business activities from Aegon Asset Management;
- t Holding and other activities: one operating segment which includes financing, employee and other administrative expenses of holding companies.

For Europe, the underlying businesses (the Netherlands, United Kingdom including VA Europe, Central & Eastern Europe and Spain & Portugal) are separate operating segments which under IFRS 8 cannot be aggregated, therefore further details will be provided for these operating segments.



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The following table presents Aegon s segment results as reported in the 2015 Condensed Consolidated Interim Financial Statements:

| | | | | | | | | Joint | |
|-----------------------------|-------------|-------|--------|------------------|-----------------------|----------|--------------|---------------------|--------------|
| | | | | Но | lding and | | ventu | ires and | |
| | | The | United | New | other | | Segmentas | sociates | |
| EUR millions | AmericaNeth | | ingdom | Markets | activiti E sim | inations | • | ination © or | solidated |
| Year ended | | | C | | | | | | |
| December 31, 2015 | | | | | | | | | |
| Underlying earnings | | | | | | | | | |
| before tax | 1,200 | 537 | 125 | 236 | (163) | 2 | 1,939 | 34 | 1,973 |
| Fair value items | (589) | 55 | (27) | 8 | (68) | _ | (620) | (59) | (679) |
| Realized gains / | , | | · / | | () | | , | ` / | () |
| (losses) on | | | | | | | | | |
| investments | (74) | 306 | 95 | 20 | _ | _ | 346 | (8) | 338 |
| Impairment charges | (43) | (25) | _ | (2) | _ | _ | (70) | (21) | (91) |
| Impairment reversals | 114 | 5 | _ | (-) | _ | _ | 119 | - | 119 |
| Other income / | 11. | J | | | | | 11, | | 11) |
| (charges) | (938) | (22) | 27 | (47) | _ | _ | (980) | 21 | (959) |
| Run-off businesses | 52 | (22) | _ | - | _ | _ | 52 | _ | 52 |
| Income / (loss) before | | | | | | | 32 | | 32 |
| tax | (277) | 857 | 220 | 215 | (230) | 2 | 786 | (33) | 754 |
| Income tax (expense) | , , | 057 | 220 | 213 | (230) | _ | 700 | (33) | 754 |
| benefit | 31 | (196) | (2) | (71) | 71 | _ | (167) | 33 | (134) |
| Net income / (loss) | (246) | 661 | 218 | 144 | (159) | 2 | 619 | <i>33</i> | 619 |
| Inter-segment | (240) | 001 | 210 | 177 | (139) | 4 | 019 | - | 019 |
| underlying earnings | (220) | (55) | (75) | 339 | 10 | | | | |
| underlying earnings | (220) | (33) | (73) | 339 | 10 | | | | |
| Revenues | | | | | | | | | |
| Life insurance gross | | | | | | | | | |
| premiums | 7,046 | 2,240 | 5,650 | 2,565 | 4 | (106) | 17,400 | (431) | 16,969 |
| Accident and health | 7,040 | 2,240 | 3,030 | 2,303 | 4 | (100) | 17,400 | (431) | 10,909 |
| | 2 266 | 234 | 47 | 170 | 6 | (6) | 2.717 | (14) | 2,703 |
| insurance General insurance | 2,266 | 473 | | 244 | 6 2 | (6) | 2,717 720 | (14) (80) | 2,703 640 |
| | - | 4/3 | - | 244 | 2 | - | 720 | (80) | 040 |
| Total gross | 0.212 | 2.047 | 5 (07 | 2.070 | 13 | (110) | 20.026 | (534) | 20 211 |
| premiums | 9,312 | 2,947 | 5,697 | 2,979 | | (112) | , | (524) | 20,311 |
| Investment income | 3,680 | 2,277 | 2,327 | 291 | 387 | (385) | • | (51) | 8,525 |
| | 1,704 | 351 | 43 | 813 | - | (278) | 2,633 | (195) | 2,438 |

Fee and commission

income

| meome | | | | | | | | | |
|------------------------------|--------|-------|-------|-------|-----|-------|--------|-------|--------|
| Other revenues | 9 | - | - | 2 | 7 | - | 19 | (5) | 14 |
| Total revenues Inter-segment | 14,705 | 5,575 | 8,067 | 4,086 | 406 | (776) | 32,064 | (775) | 31,289 |

revenues 24 2 - 356 393

The following table presents Aegon s segment result after adoption of the refinements of its segment reporting:

| | | | Cent | ral & | | | | | | | | | |
|-----------------------|--------------------|-----------|----------|----------|-------|--------|--------|-----------|---------------------|--------|-----------|----------|----------|
| | | | ** | ~ | | | | | | | | Joint | |
| | | | UnitedEa | asterisp | ain & | | | Akkodtdii | _ | | ventur | | |
| | | The | | _ | | _ | | | other | | Segmentso | | |
| EUR millions A | meri cae th | erlandsKi | ingdomE | urop₽oı | tugal | Europe | Manage | emenact | iv lidien in | ations | Tedtanhin | ationons | olidated |
| Year ended | | | | | | | | | | | | | |
| December 31, | | | | | | | | | | | | | |
| 2015 | | | | | | | | | | | | | |
| Undoulvina | | | | | | | | | | | | | |
| Underlying earnings | | | | | | | | | | | | | |
| before tax | 1,200 | 537 | 123 | 37 | 12 | 709 | 20 | 170 | (162) | 2 | 1,939 | 34 | 1,973 |
| Fair value | 1,200 | 551 | 123 | 31 | 12 | 709 | 20 | 170 | (102) | 2 | 1,939 | 34 | 1,973 |
| items | (589) | 55 | (25) | | | 30 | 7 | _ | (67) | | (620) | (59) | (679) |
| Realized gains | (369) | 33 | (23) | - | - | 30 | / | - | (07) | - | (020) | (39) | (079) |
| / (losses) on | | | | | | | | | | | | | |
| investments | (74) | 306 | 103 | 2 | | 411 | 7 | 3 | | | 346 | (8) | 338 |
| Impairment | (74) | 300 | 103 | 2 | - | 411 | / | 3 | - | - | 340 | (0) | 336 |
| - | (43) | (25) | | (2) | | (27) | | | | | (70) | (21) | (91) |
| charges Impairment | (43) | (23) | - | (2) | - | (27) | - | - | - | - | (70) | (21) | (91) |
| reversals | 114 | 5 | _ | | | 5 | | | | | 119 | _ | 119 |
| Other income / | 114 | 3 | - | - | - | 3 | - | - | - | - | 119 | - | 119 |
| (charges) | (938) | (22) | 27 | (2) | 17 | 20 | (61) | (1) | _ | _ | (980) | 21 | (959) |
| Run-off | (230) | (22) | 21 | (2) | 1 / | 20 | (01) | (1) | _ | _ | (700) | 21 | ()3)) |
| businesses | 52 | _ | _ | _ | _ | _ | _ | _ | _ | _ | 52 | _ | 52 |
| Income / | 32 | _ | _ | _ | _ | | | | _ | | 32 | | 32 |
| (loss) before | | | | | | | | | | | | | |
| tax | (277) | 857 | 227 | 35 | 29 | 1,148 | (27) | 172 | (230) | 2 | 786 | (33) | 754 |
| Income tax | (=11) | 00. | | | | 1,1 10 | (=/) | 1,- | (200) | _ | 700 | (00) | , |
| (expense) / | | | | | | | | | | | | | |
| benefit | 31 | (196) | (3) | (11) | (7) | (216) | (3) | (50) | 70 | _ | (167) | 33 | (134) |
| Net income / | 0.1 | (1)0) | (5) | (11) | (,) | (=10) | (5) | (20) | , 0 | | (107) | | (10.) |
| (loss) | (246) | 661 | 225 | 24 | 22 | 932 | (30) | 121 | (159) | 2 | 619 | _ | 619 |
| Inter-segment | (= / | | | | | | () | | () | _ | | | |
| underlying | | | | | | | | | | | | | |
| earnings | (220) | (55) | (63) | (14) | - | (131) | 77 | 264 | 10 | | | | |
| Revenues | | | | | | | | | | | | | |
| Life insurance | | | | | | | | | | | | | |
| gross | | | | | | | | | | | | | |
| premiums | 7,046 | 2,240 | 5,852 | 477 | 174 | 8,742 | 1,714 | - | 4 | (106) | 17,400 | (431) | 16,969 |

| Accident and | | | | | | | | | | | | | |
|---------------|--------|-------|-------|------------|-----|--------|-------|-----|-----|--------------|--------|-------|--------|
| health | | | | | | | | | | | | | |
| insurance | 2,266 | 234 | 47 | 1 | 64 | 346 | 105 | - | 6 | (6) | 2,717 | (14) | 2,703 |
| General | | | | | | | | | | | | | |
| insurance | - | 473 | - | 164 | 80 | 717 | - | - | 2 | - | 720 | (80) | 640 |
| Total gross | | | | | | | | | | | | | |
| premiums | 9,312 | 2,947 | 5,899 | 642 | 317 | 9,805 | 1,819 | - | 13 | (112) | 20,836 | (524) | 20,311 |
| Investment | | | | | | | | | | | | | |
| income | 3,680 | 2,277 | 2,330 | 45 | 41 | 4,693 | 194 | 7 | 392 | (391) | 8,576 | (51) | 8,525 |
| Fee and | | | | | | | | | | | | | |
| commission | | | | | | | | | | | | | |
| income | 1,704 | 351 | 98 | 39 | 13 | 501 | 62 | 650 | - | (284) | 2,633 | (195) | 2,438 |
| Other | | | | | | | | | | | | | |
| revenues | 9 | - | - | 0 | 2 | 2 | - | - | 7 | - | 19 | (5) | 14 |
| Total | | | | | | | | | | | | | |
| revenues | 14,705 | 5,575 | 8,327 | 726 | 373 | 15,001 | 2,075 | 657 | 412 | (787) | 32,064 | (775) | 31,289 |
| Inter-segment | | | | | | | | | | | | | |
| revenues | 24 | 2 | - | - | - | 2 | 101 | 262 | 399 | | | | |

3.4.2 Voluntary changes in accounting policies

As described in paragraph 2.1, Aegon adopted voluntary changes in accounting policies, effective January 1, 2016. The following table presents the impact of the voluntary changes in accounting policies on the new segments:

| | | | | | | I | .:4 | | | | | | |
|------------------------|----------------------|-------|-----------------------|---------|-----|-------------------|---------------|-----------------------|-----------------|-----|----------------------|------|-----------|
| | . | Гhе | Unit d ast | Sippain | ı & | | Ha | s kdėn g O1 | and ther | | ventures a | | |
| EUR millions | Am Neidas rla | nds K | Kingdor f aurd | Ppoertu | gal | Euro pe an | aig en | n eoF ilii | ties ati | ons | e Tiotal atio | ocon | solidated |
| Year ended | | | | | | | | | | | | | |
| December 31, 2015 | | | | | | | | | | | | | |
| Underlying earnings | 2 | | | | | | | | | | | | |
| before tax | , | _ | (150) | _ | | (150) | _ | _ | _ | _ | (150) | _ | (150) |
| Fair value items | _ | _ | (130) | _ | _ | (150) | _ | _ | _ | _ | (130) | _ | (150) |
| Realized gains / (loss | es) | | | | | | | | | | | | |
| on investments | - | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Impairment charges | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Impairment reversals | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Other income / | | | | | | | | | | | | | |
| (charges) | _ | _ | (1,274) | _ | _ | (1,274) | _ | _ | _ | _ | (1,274) | _ | (1,274) |
| Run-off businesses | 36 | _ | - | _ | - | - | _ | _ | _ | _ | 36 | _ | 36 |
| Income / (loss) befor | ·e | | | | | | | | | | | | |
| tax | 36 | - | (1,423) | - | - | (1,423) | - | - | - | - | (1,388) | - | (1,388) |
| Income tax (expense) | / | | | | | | | | | | | | |
| benefit | (26) | - | 270 | - | - | 270 | - | - | - | - | 245 | - | 245 |
| Net income / (loss) | 10 | - | (1,153) | - | - | (1,153) | - | - | - | - | (1,143) | - | (1,143) |
| Inter-segment | | | | | | | | | | | | | |
| underlying earnings | - | - | - | - | - | - | - | - | - | | | | |

Revenues

| 11C / CHUCS | | | | | | | | | | | | | |
|------------------------|---|---|-------|---|---|-------|---|---|---|---|-------|---|-------|
| Life insurance gross | | | | | | | | | | | | | |
| premiums | - | - | 2,614 | - | - | 2,614 | - | - | - | - | 2,614 | - | 2,614 |
| Accident and health | | | | | | | | | | | | | |
| insurance | - | - | - | - | - | - | - | - | - | - | - | - | - |
| General insurance | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total gross premiums | - | - | 2,614 | - | - | 2,614 | - | - | - | - | 2,614 | - | 2,614 |
| Investment income | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Fee and commission | | | | | | | | | | | | | |
| income | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other revenues | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total revenues | - | - | 2,614 | - | - | 2,614 | - | - | - | - | 2,614 | - | 2,614 |
| Inter-segment revenues | - | - | - | - | - | - | - | - | - | | | | |
| | | | | | | | | | | | | | |

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3.4.3 Change in measurement of underlying earnings before tax

As described in paragraph 3.2, Aegon made changes in the measurement of underlying earnings before tax by presenting the impacts from assumption updates as part of other income/ (charges) rather than as part of underlying earnings before tax or fair value items. In addition, the impact from updates to actuarial assumptions, as well as model updates and updates to economic assumptions both previously recorded in fair value items, are recorded in Other income / (charges) as of the third quarter 2016.

The following table presents the impact of the changes in measurement of actuarial assumption updates, as implemented in Q3 2016, on the comparative numbers for year ended December 31, 2015:

| | | | | | | | | | | | J | oint | |
|---------------------|--------------------|---------------------|-----------------|------------------|--------|---------|--------|-------------------|-------------------|------|--------------------|-----------------|----------|
| | | Un | ite Æ as | te Sip ai | n & | | 1 | Andding | and | | ventures | and | |
| | | The | | | | | | | ther | | egm ant oci | | |
| | neri Ms the | rlar kli ngd | lonEur | o ₿e rtı | ıgal E | uropeMA | siage: | me ac til₹ | l ties nat | ions | Thita lnat | i @ns ns | olidated |
| Year ended | | | | | | | | | | | | | |
| December 31, 2015 | | | | | | | | | | | | | |
| Underlying | | | | | | | | | | | | | |
| earnings before tax | 77 | - | - | - | - | - | - | - | - | - | 77 | - | 77 |
| Fair value items | (103) | (49) | - | - | - | (49) | - | - | - | - | (151) | - | (151) |
| Realized gains / | | | | | | | | | | | | | |
| (losses) on | | | | | | | | | | | | | |
| investments | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Impairment charges | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Impairment | | | | | | | | | | | | | |
| reversals | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other income / | | | | | | | | | | | | | |
| (charges) | 25 | 49 | - | - | - | 49 | - | - | - | - | 74 | - | 74 |
| Run-off businesses | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Income / (loss) | | | | | | | | | | | | | |
| before tax | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Income tax | | | | | | | | | | | | | |
| (expense) / benefit | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Net income / (loss) | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Inter-segment | | | | | | | | | | | | | |
| underlying earnings | - | - | - | - | - | - | - | - | - | - | | | |

Revenues

| Life insurance gross | | | | | | | | | | | | | |
|-----------------------|---|---|---|---|---|---|---|---|---|---|---|---|---|
| premiums | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Accident and health | | | | | | | | | | | | | |
| insurance | - | - | - | - | - | - | - | - | - | - | - | - | - |
| General insurance | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total gross | | | | | | | | | | | | | |
| premiums | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Investment income | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Fee and commission | | | | | | | | | | | | | |
| income | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other revenues | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total revenues | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Inter-segment | | | | | | | | | | | | | |
| revenues | - | - | - | - | - | - | - | - | - | - | | | |

4. Premium income and premiums paid to reinsurers

| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
|-------------------------------|---------|---------|---------|---------|
| | | | | |
| Premium income | | | | |
| Life | 5,433 | 4,646 | 20,400 | 19,583 |
| Non-Life | 684 | 763 | 3,053 | 3,342 |
| Total | 6,118 | 5,409 | 23,453 | 22,925 |
| Premiums paid to reinsurers 1 | | | | |
| Life | 821 | 733 | 2,932 | 2,694 |
| Non-Life | 52 | 75 | 244 | 286 |
| Total | 874 | 808 | 3,176 | 2,979 |

¹ Premiums paid to reinsurers are recorded within Benefits and expenses in the income statement - refer to note 8 - Benefits and expenses.

Premium income Life includes EUR 1,692 million for Q4 2016 and EUR 5,255 million full year 2016 (Q4 2015: EUR 764 million, full year 2015 EUR 3,575 million) of premiums related to insurance policies upgraded to the retirement platform in the UK.

5. Investment income

| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
|--|---------|---------|---------|---------|
| | | | | |
| Interest income | 1,573 | 1,761 | 6,479 | 7,087 |
| Dividend income | 321 | 365 | 1,180 | 1,306 |
| Rental income | 34 | 27 | 129 | 133 |
| Total investment income | 1,927 | 2,153 | 7,788 | 8,525 |
| | | | | |
| Investment income related to general account | 1,407 | 1,520 | 5,737 | 6,099 |

| Investment income for account of policyholders | 520 | 633 | 2,051 | 2,426 |
|--|-------|-------|-------|-------|
| Total | 1,927 | 2,153 | 7,788 | 8,525 |

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6. Results from financial transactions

| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
|---|---------|---------|---------|---------|
| | | | | |
| Net fair value change of general account financial investments at | | | | |
| FVTPL otherthan derivatives | (21) | 16 | (42) | (35) |
| Realized gains /(losses) on financial investments | 40 | 59 | 327 | 349 |
| Gains /(losses) on investments in real estate | 18 | 29 | 70 | 145 |
| Net fair value change of derivatives | 24 | (3) | 435 | 3 |
| Net fair value change on for account of policyholder financial assets | | | | |
| at FVTPL | 344 | 5,246 | 15,121 | (110) |
| Net fair value change on investments in real estate for account of | | | | |
| policyholders | 1 | 16 | (26) | 67 |
| Net foreign currency gains /(losses) | 9 | 2 | 41 | (29) |
| Net fair value change on borrowings and other financial liabilities | 13 | 4 | 21 | 9 |
| Realized gains /(losses) on repurchased debt | - | 1 | 1 | 2 |
| Total | 429 | 5,369 | 15,949 | 401 |

The decrease of the net fair value change on for account of policyholder financial assets at FVTPL in Q4 2016 compared to Q4 2015 is mainly driven by the equity markets and interest rate movements.

Net fair value change on for accounts of policyholder financial assets at FVTPL is offset by amounts in the Claims and benefits line reported in note 8 - Benefits and expenses.

7. Other income

Other income of EUR 66 million for 2016 includes the result on the sale of Transamerica Financial Advisors. This transaction has resulted in a gain of USD 58 million (EUR 52 million). Refer to note 21 Acquisitions / divestments.

8. Benefits and expenses

| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
|-------------------------|---------|---------|---------|---------|
| | | | | |
| Claims and benefits | 8,504 | 12,878 | 48,128 | 32,767 |
| Employee expenses | 583 | 587 | 2,287 | 2,280 |
| Administration expenses | 342 | 361 | 1,273 | 1,278 |

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| Deferred expenses | (288) | (370) | (1,203) | (1,533) |
|----------------------|-------|--------|---------|---------|
| Amortization charges | 313 | 383 | 1,065 | 1,261 |
| Total | 9,453 | 13,839 | 51,550 | 36,052 |

The following table provides an analysis of claims and benefits:

| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
|---|---------|---------|---------|---------|
| | | | | |
| Benefits and claims paid life | 7,592 | 5,702 | 23,877 | 23,130 |
| Benefits and claims paid non-life | 478 | 531 | 2,052 | 2,128 |
| Change in valuation of liabilities for insurance contracts | 601 | 5,266 | 16,193 | 7,880 |
| Change in valuation of liabilities for investment contracts | (1,734) | (223) | (104) | (6,678) |
| Other | (5) | (14) | (45) | (17) |
| Policyholder claims and benefits | 6,932 | 11,261 | 41,974 | 26,443 |
| Premium paid to reinsurers | 874 | 808 | 3,176 | 2,979 |
| Profit sharing and rebates | 10 | 6 | 49 | 31 |
| Commissions | 689 | 802 | 2,929 | 3,313 |
| Total | 8,504 | 12,878 | 48,128 | 32,767 |

The lines change in valuation of liabilities for insurance contracts and change in valuation of liabilities for investment contracts reflect changes in technical provisions resulting from fair value changes on for account of policyholder financial assets included in Results from financial transactions (note 6) of EUR 344 million (2015 Q4: EUR 5,246 million). In addition, the line change in valuation of liabilities for insurance contracts includes a decrease of technical provisions for life insurance contracts of EUR 1,115 million (2015 Q4: increase of EUR 243 million).

Claims and benefits include the impact of the assumption and model updates, refer to note 3.

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9. Impairment charges/(reversals)

| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
|--|------------|-------------|--------------|----------|
| LOR munons | Q+ 2010 | Q+ 2013 | 1 1 2010 | 1 1 2013 |
| Impairment charges / (reversals) comprise: | | | | |
| Impairment charges on financial assets, excluding receivables ¹ | 18 | 42 | 117 | 95 |
| Impairment reversals on financial assets, excluding receivables ¹ | (16) | (84) | (58) | (119) |
| Impairment charges / (reversals) on non-financial assets and | | | | |
| receivables | 39 | 1,277 | 36 | 1,275 |
| Total | 41 | 1,234 | 95 | 1,251 |
| Impairment changes on financial assets evaluding receivables | | | | |
| Impairment charges on financial assets, excluding receivables, from: | | | | |
| Shares | | | 1 | 4 |
| Debt securities and money market instruments | 6 | 8 | 53 | 32 |
| Loans | 2 | 12 | 23 | 37 |
| Other | 10 | 12 | 33 | - |
| Investments in joint ventures | - | 21 | - | 21 |
| Investments in associates | _ | - | 7 | _ |
| Total | 18 | 42 | 117 | 95 |
| Impairment very availa on financial accets, evaluding versionables | | | | |
| Impairment reversals on financial assets, excluding receivables, from: | | | | |
| | (12) | (80) | (42) | (100) |
| Debt securities and money market instruments Loans | (12) | (80) (5) | (42) (14) | (109) |
| Other | (3) (1) | (3) | (2) | (9) |
| Total | (16) | (84) | (58) | (119) |
| i Otai | (10) | (04) | (30) | (119) |

1 Impairment charges / (reversals) on financial assets, excluding receivables, are excluded from underlying earnings before tax for segment reporting (refer to note 3.1).

10. Other charges

Other charges in 2016 of EUR 700 million mainly relate to the book loss on the sale of the UK annuity portfolio (EUR 682 million). For more details on the sale of the UK annuity portfolio refer to note 19 Assets and Liabilities held for sale and note 21 Acquisitions/divestments. Other charges of EUR 774 million in 2015 is related to the book loss on the sale of Aegon s Canada life insurance business.

11. Intangible assets

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| EUR millions | Dec. 31, 2016 | Dec. 31, 2015 |
|-------------------------|---------------|---------------|
| | | |
| Goodwill | 294 | 299 |
| VOBA | 1,399 | 1,472 |
| Future servicing rights | 64 | 57 |
| Software | 50 | 61 |
| Other | 12 | 12 |
| Total intangible assets | 1,820 | 1,901 |

Intangible assets, except for goodwill, are predominantly impacted by periodic amortization of balances and changes in foreign exchange rates.

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12. Investments

| EUR millions | Dec | . 31, 2016 | Dec | . 31, 2015 |
|---|----------|------------|--------|------------|
| | | 100.060 | | 111100 |
| Available-for-sale (AFS) | | 109,860 | | 114,409 |
| Loans | | 39,812 | | 38,577 |
| Financial assets at fair value through profit or loss (FVTPL) | | 5,142 | | 5,816 |
| Financial assets, for general account, excluding derivatives | | 154,814 | | 158,803 |
| Investments in real estate | | 1,999 | | 1,990 |
| Total investments for general account, excluding derivatives | | 156,813 | | 160,792 |
| Financial assets, for general account, excluding derivatives | | | | |
| EUR millions | AFS | FVTPL | Loans | Total |
| Shares | 824 | 490 | _ | 1,314 |
| Debt securities | 101,054 | 2,115 | _ | 103,169 |
| Money market and other short-term investments | 6,776 | 317 | _ | 7,093 |
| Mortgages loans | 0,770 | <i>317</i> | 34,206 | 34,206 |
| Private loans | _ | _ | 3,166 | 3,166 |
| Deposits with financial institutions | - - | _ | 129 | 129 |
| Policy loans | _ | _ | 2,207 | 2,207 |
| Other | 1,206 | 2,219 | 104 | 3,529 |
| December 31, 2016 | 109,860 | 5,142 | 39,812 | 154,814 |
| | , | ŕ | ,- | - /- |
| | AFS | FVTPL | Loans | Total |
| Shares | 820 | 640 | _ | 1,460 |
| Debt securities | 105,151 | 2,239 | _ | 107,390 |
| Money market and other short-term investments | 7,141 | 303 | _ | 7,444 |
| Mortgages loans | | _ | 33,214 | 33,214 |
| Private loans | _ | _ | 2,847 | 2,847 |
| Deposits with financial institutions | _ | _ | 106 | 106 |
| Policy loans | _ | - | 2,201 | 2,201 |
| Other | 1,297 | 2,635 | 210 | 4,141 |
| December 31, 2015 | 114,409 | 5,816 | 38,577 | 158,803 |
| 13. Investments for account of policyholders | | | | |

| EUR millions | Dec. 31, 2016 De | ec. 31, 2015 |
|---|--|--------------|
| Shares | 25,492 | 26,699 |
| Debt securities | 30,305 | 31,606 |
| Money market and short-term investments | 1,231 | 1,907 |
| Deposits with financial institutions | 2,951 | 1,222 |
| Unconsolidated investment funds | 140,077 | 134,845 |
| Other | 2,868 | 2,925 |
| Total investments for account of policyholders at fair valuethrough profit or loss, | | |
| excluding derivatives | 202,924 | 199,204 |
| Investment in real estate | 686 | 1,022 |
| Total investments for account of policyholders | 203,610 | 200,226 |
| 14. Derivatives | | |

The movements in fair value of derivatives on both the asset and liability side of the condensed consolidated statement of financial position mainly result from changes in interest rates and other market movements during the period, as well as purchases and disposals.

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Condensed Consolidated Interim Financial Statements Q4 2016

15. Fair value

The following tables provide an analysis of financial instruments recorded at fair value on a recurring basis by level of the fair value hierarchy:

Fair value hierarchy

| EUR millions | Level I | Level II | Level III | Total |
|--|---------|----------|-----------|---------|
| As at December 31, 2016 | | | | |
| Financial assets carried at fair value | | | | |
| Available-for-sale investments | | | | |
| Shares | 119 | 312 | 393 | 824 |
| Debt securities | 29,386 | 69,702 | 1,966 | 101,054 |
| Money markets and other short-term instruments | - | 6,776 | - | 6,776 |
| Other investments at fair value | - | 453 | 754 | 1,206 |
| Total Available-for-sale investments | 29,504 | 77,243 | 3,112 | 109,860 |
| Fair value through profit or loss | | | | |
| Shares | 288 | 152 | 50 | 490 |
| Debt securities | 27 | 2,082 | 6 | 2,115 |
| Money markets and other short-term instruments | - | 317 | _ | 317 |
| Other investments at fair value | 1 | 961 | 1,257 | 2,219 |
| Investments for account of policyholders ¹ | 125,997 | 75,202 | 1,726 | 202,924 |
| Derivatives | 41 | 8,169 | 108 | 8,318 |
| Total Fair value through profit or loss | 126,355 | 86,883 | 3,146 | 216,384 |
| Total financial assets at fair value | 155,860 | 164,126 | 6,259 | 326,244 |
| Financial liabilities carried at fair value | | | | |
| Investment contracts for account of policyholders ² | - | 42,627 | 176 | 42,803 |
| Borrowings ³ | - | 610 | - | 610 |
| Derivatives | 64 | 6,347 | 2,467 | 8,878 |
| Total financial liabilities at fair value | 64 | 49,584 | 2,643 | 52,290 |

Note that the investment contracts for account of policyholders previously reported as Level I have been reclassified to Level II, as the value of these liabilities is directly derived from the fair value of the linked investments for account

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of policyholders. The comparative numbers have been adjusted accordingly. These reclassifications had no effect on net income, shareholders—equity or earnings per share.

Fair value hierarchy

| EUR millions As at December 31, 2015 | Level I | Level II | Level III | Total |
|--|---------|----------|-----------|---------|
| Financial assets carried at fair value | | | | |
| Available-for-sale investments | 20 | 400 | 202 | 020 |
| Shares | 29 | 498 | 293 | 820 |
| Debt securities | 28,701 | 72,307 | 4,144 | 105,151 |
| Money markets and other short-term instruments | - | 7,141 | - | 7,141 |
| Other investments at fair value | 31 | 337 | 928 | 1,297 |
| Total Available-for-sale investments | 28,761 | 80,283 | 5,365 | 114,409 |
| Fair value through profit or loss | | | | |
| Shares | 254 | 385 | - | 640 |
| Debt securities | 16 | 2,217 | 6 | 2,239 |
| Money markets and other short-term instruments | - | 303 | _ | 303 |
| Other investments at fair value | 2 | 1,368 | 1,265 | 2,635 |
| Investments for account of policyholders ¹ | 121,227 | 76,232 | 1,745 | 199,204 |
| Derivatives | 54 | 11,270 | 222 | 11,545 |
| Total Fair value through profit or loss | 121,552 | 91,775 | 3,239 | 216,566 |
| Total financial assets at fair value | 150,313 | 172,058 | 8,604 | 330,975 |
| Financial liabilities carried at fair value | | | | |
| Investment contracts for account of policyholders ² | - | 40,209 | 156 | 40,365 |
| Borrowings ³ | _ | 617 | - | 617 |
| Derivatives | 4 | 8,782 | 2,104 | 10,890 |
| Total financial liabilities at fair value | 4 | 49,608 | 2,260 | 51,871 |

¹ The investments for account of policyholders included in the table above represents only those investments carried at fair value through profit or loss.

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² The investment contracts for account of policyholders included in the table above represents only those investment contracts carried at fair value.

³ Total borrowings on the statement of financial position contain borrowings carried at amortized cost that are not included in the above schedule.

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Significant transfers between Level I, Level II and Level III

Aegon s policy is to record transfers of assets and liabilities between Level I, Level II and Level III at their fair values as of the beginning of each reporting period.

The table below shows transfers between Level I and II for financial assets and financial liabilities recorded at fair value on a recurring basis during the year ended December 31, 2016.

| Fair value transfers | | | | |
|--|-----------|-------------|----------|-------------|
| EUR millions | Full Y | Year 2016 | Full Y | Year 2015 |
| | Transfer | rs T | ransfer | S |
| | Level I t | oTransfersL | evel I t | oTransfers |
| | Level | Level II to | Level | Level II to |
| | II | Level I | II | Level I |
| Financial assets carried at fair value | | | | |
| Available-for-sale investments | | | | |
| Debt securities | 5 | 69 | 14 | 156 |
| Total | 5 | 69 | 14 | 156 |
| Fair value through profit or loss | | | | |
| Shares | - | - | - | 40 |
| Investments for account of policyholders | 3 | (1) | (3) | 209 |
| Total | 3 | (1) | (3) | 248 |
| Total financial assets at fair value | 8 | 68 | 11 | 405 |

Transfers are identified based on transaction volume and frequency, which are indicative of an active market.

Movements in Level III financial instruments measured at fair value

The following table summarizes the change of all assets and liabilities measured at estimated fair value on a recurring basis using significant unobservable inputs (Level III), including realized and unrealized gains (losses) of all assets and liabilities and unrealized gains (losses) of all assets and liabilities still held at the end of the respective period.

| Roll forward of Le | vel III financial instruments | | | | | |
|--------------------|------------------------------------|---------------|---------------|------------------------|-----------------------|---------|
| EUR millions | Januarijotal gainval gainvurchases | SaSestlements | Næransfe | rs Tran sDer se | n TloetaBu lnr | ealized |
| | 2016 losses | exch | nanogne Level | I I to | 2016 | gains |
| | lossesin OCI ² | differe | ences ar | nd Level I | | and |
| | income | | Lev | enid Level II | | losses |

| Financial assets carried | state | ment ¹ | | | | | | П | | | for the ecorded in the P&L for uments held at cember 31, 2016 |
|--|--------------|-------------------------------|-----------|-------------|---------------|--------------|-----------------------|-----------|--------------------------------|-------------------|---|
| at fair | | | | | | | | | | | |
| valueavailable-for-sale | | | | | | | | | | | |
| investments | 293 | 27 | (7) | 161 | (02) | (1) | 1.1 | | | 202 | |
| Shares Debt securities | 4,144 | 27 1 | (7) 92 | 161 443 | (92) (262) | (1) (287) | 11 39 | 651 | (2,854) | 393 1,966 | - |
| Other investments at fair | 4,144 | 1 | 92 | 443 | (202) | (201) | 39 | 031 | (2,634) | 1,900 | - |
| value | 928 | (177) | 20 | 240 | (133) | (141) | 18 | _ | (1) | 754 | _ |
| | 5,365 | (150) | 105 | 845 | (487) | (429) | 68 | 651 | (2,856) | 3,112 | - |
| | ŕ | , , | | | , , | , , | | | | ŕ | |
| Fair value through profit | | | | | | | | | | | |
| or loss | | | | | | | | | | | |
| Shares | - | 3 | - | 48 | - | - | - | - | - | 50 | 3 |
| Debt securities | 6 | (1) | - | - | - | - | - | - | - | 6 | - |
| Other investments at fair | 1.065 | (4.4) | | 170 | (277) | | 2.5 | 410 | (221) | 1 255 | (10) |
| value | 1,265 | (44) | - | 178 | (277) | - | 35 | 419 | (321) | 1,257 | (42) |
| Investments for account of | 1 745 | 22 | | 460 | (205) | | (25) | 0 | (00) | 1.726 | 22 |
| policyholders Derivatives | 1,745 222 | 22 (285) | - | 469 75 | (395) 108 | - | (35) | 8 | (88) | 1,726 108 | 23 |
| Derivatives | 3,239 | (305) | _ | 77 0 | (564) | - | (12) (11) | 427 | - (409) | 3,146 | (287) (303) |
| | 3,239 | (303) | - | 770 | (304) | _ | (11) | 721 | (402) | 3,140 | (303) |
| Financial liabilities carried at fair value Investment contracts for | | | | | | | | | | | |
| account of policyholders | 156 | (14) | _ | 45 | (12) | _ | 2 | _ | (2) | 176 | 1 |
| Derivatives | 2,104 | 542 | _ | _ | (207) | _ | 28 | _ | - | 2,467 | 562 |
| | 2,260 | 528 | - | 45 | (219) | - | 31 | - | (2) | 2,643 | 563 |
| | | | | | | | | | | | |
| EUD;ll: | | ooina / T | otoDe | hoos: | Cl _all = ++ | ·lan | N 7T√ | on of . J | IS / | That a 10-1 | ooli1 |
| EUR millions Jan | • | gains / T | | nases | Sasesi | lements | | | Tran Ders en Level I | 100ausuur 2015 | |
| | 2013 | losses g in | / / | | | | erences | | Level II | 2013 | gains and |
| | امَا | nii O airessa e | | | | ulll | CICILES | Level | | | losses |
| | | ment ¹ | ~1 | | | | | II | | | for |
| | Sinc | | | | | | | 41 | - | | the |
| | | | | | | | | | | period re | |
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| | | | | | | | | | | instru | ıments |
| | | | | | | | | | | | held |
| | | | | | | | | | | | at |
| | | | | | | | | | | Dec | ember |
| | | | | | | | | | | DCC | 31, |
| | | | | | | | | | | | 2015 |
| | | | | | | | | | | | 2013 |
| Financial assets carried at fair valueavailable-for-sale investments | | | | | | | | | | | |
| Shares | 280 | 32 | 30 | 92 | (124) | (33) | 16 | _ | _ | 293 | |
| Debt securities | 3,803 | (2) | 29 | 842 | (367) | (198) | 212 | 182 | (359) | 4,144 | _ |
| Other investments at fair | 3,803 | (2) | 29 | 042 | (307) | (190) | 212 | 102 | (339) | 4,144 | - |
| value | 934 | (206) | 9 | 179 | (72) | (18) | 102 | | | 928 | |
| value | 5,018 | (176) | 69 | 1,113 | (563) | (249) | 330 | 182 | (359) | 5,365 | _ |
| | 3,010 | (170) | UF | 1,113 | (303) | (249) | 330 | 102 | (337) | 3,303 | - |
| Fair value through profit or loss | | | | | | | | | | | |
| Debt securities | 17 | _ | _ | _ | (2) | _ | 2 | _ | (9) | 6 | _ |
| Other investments at fair | 17 | | | | (2) | | _ | | () | O | |
| value | 1,237 | (20) | _ | 179 | (397) | _ | 139 | 291 | (162) | 1,265 | 17 |
| Investments for account | 1,237 | (20) | | 177 | (3)1) | | 137 | 271 | (102) | 1,203 | 1, |
| of policyholders | 1,956 | 126 | _ | 486 | (773) | _ | 33 | _ | (83) | 1,745 | 85 |
| Derivatives | 320 | (173) | _ | 12 | 48 | _ | 15 | _ | (03) | 222 | (176) |
| Delivatives | 3,530 | (67) | _ | 677 | (1,124) | _ | 188 | 291 | (255) | 3,239 | (74) |
| | 0,000 | (07) | | 077 | (1,121) | | 100 | | (200) | 0,207 | (, 1) |
| Financial liabilities carried at fair value Investment contracts for | | | | | | | | | | | |
| account of policyholders | 165 | 3 | - | 12 | (34) | - | 14 | - | (5) | 156 | 3 |
| Derivatives | 3,010 | (925) | - | - | (98) | _ | 116 | - | - | 2,104 | (972) |
| | 3,175 | (922) | - | 13 | (131) | - | 131 | - | (5) | 2,260 | (969) |
| | - | | | | | | | | | | |

¹ Includes impairments and movements related to fair value hedges. Gains and losses are recorded in the line item results from financial transactions of the income statement.

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² Total gains and losses are recorded in line items Gains/ (losses) on revaluation of available-for-sale investments and (Gains)/ losses transferred to the income statement on disposal and impairment of available-for-sale investment of the statement of other comprehensive income.

³ Total gains / (losses) for the period during which the financial instrument was in Level III.

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During 2016, Aegon transferred certain financial instruments from Level II to Level III of the fair value hierarchy. The reason for the change in level was that the market liquidity for these securities decreased, which led to a change in market observability of prices. Prior to transfer, the fair value for the Level II securities was determined using observable market transactions or corroborated broker quotes respectively for the same or similar instruments. The amount of assets and liabilities transferred to Level III was EUR 1,078 million (full year 2015: EUR 473 million). Since the transfer, all such assets have been valued using valuation models incorporating significant non market-observable inputs or uncorroborated broker quotes.

Similarly, during 2016, Aegon transferred EUR 3,267 million (full year 2015: EUR 619 million) of financial instruments from Level III to other levels of the fair value hierarchy. The change in level was mainly the result of a return of activity in the market for these securities and that for these securities the fair value could be determined using observable market transactions or corroborated broker quotes for the same or similar instruments.

The following table presents information about the significant unobservable inputs used for recurring fair value measurements for certain Level III financial instruments.

| Overview of significant unc | observable | inputs | | |
|---------------------------------|------------|----------------------------------|---------------------|--------------------------|
| | Carrying | | | |
| amount Dece | mber 31, | Signit | ficant unobservable | |
| EUR millions | 2016 | Valuation technique ¹ | input ² | Range (weighted average) |
| Financial assets carried | | | | |
| at fair | | | | |
| valueavailable-for-sale | | | | |
| investments | | | | |
| Shares | 262 | Net asset value | n.a. | n.a. |
| | 131 | Other | n.a. | n.a. |
| | 393 | | | |
| | | | | |
| Debt securities | | | | |
| | 1,389 | Broker quote | n.a. | n.a. |
| | 221 | Discounted cash flow | Credit spread | 1.30% - 3.37%(3.08%) |
| | 355 | Other | n.a. | n.a. |
| | 1,966 | | | |
| Other investments at fair value | | | | |
| Tax credit investments | 676 | Discounted cash flow | Discount rate | 5.6% |
| Investment funds | 45 | Net asset value | n.a. | n.a. |
| Other | 32 | Other | n.a. | n.a. |
| | | | | |

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| Fair value through profit | | | | |
|-----------------------------|-------|----------------------|-------------------|-------------------------|
| or loss | | | | |
| Shares | 50 | Other | n.a. | n.a. |
| Debt securities | 6 | Other | n.a. | n.a. |
| | 56 | | | |
| Other investments at fair | | | | |
| value | | | | |
| Investment funds | 1,252 | Net asset value | n.a. | n.a. |
| Other | 5 | Other | n.a. | n.a. |
| | 1,257 | | | |
| Derivatives ³ | | | | |
| Longevity swap | 27 | Discounted cash flow | Mortality | n.a. |
| Longevity swap | 73 | Discounted cash flow | Risk free rate | -/-0.21% - 1.67%(1.01%) |
| Other | 4 | Other | n.a. | n.a. |
| December 31, 2016 | 104 | | | |
| Total financial assets at | | | | |
| fair value ³ | 4,529 | | | |
| Financial liabilities | | | | |
| carried at fair value | | | | |
| Derivatives | | | | |
| Embedded derivatives in | | | | |
| insurance contracts | 1,627 | Discounted cash flow | Own Credit spread | 0.40% |
| Other | 840 | Other | n.a. | n.a. |
| Total financial liabilities | | | | |
| at fair value | 2,467 | | | |

¹ Other in the table above (column Valuation technique) includes investments for which the fair value is uncorroborated and no broker quote is received.

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² Not applicable (n.a.) has been included when no significant unobservable assumption has been identified and used.

³ Investments for account of policyholders are excluded from the table above and from the disclosure regarding reasonably possible alternative assumptions. Policyholder assets, and their returns, belong to policyholders and do not impact Aegon s net income or equity. The effect on total assets is offset by the effect on total liabilities. Derivatives exclude derivatives for account of policyholders amounting to EUR 4 million.

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The description of Aegon s methods of determining fair value is included in the consolidated financial statements for 2015. For reference purposes, the valuation techniques included in the table above are described in more detail on the following pages.

Shares

When available, Aegon uses quoted market prices in active markets to determine the fair value of its investments in shares. Fair values for unquoted shares are estimated using observations of the price/earnings or price/cash flow ratios of quoted companies considered comparable to the companies being valued. Valuations are adjusted to account for company-specific issues and the lack of liquidity inherent in an unquoted investment. Adjustments for illiquidity are generally based on available market evidence. In addition, a variety of other factors are reviewed by management, including, but not limited to, current operating performance, changes in market outlook and the third-party financing environment.

Available-for-sale shares include shares in a Federal Home Loan Bank (FHLB) for an amount of EUR 237 million (December 31, 2015: EUR 120 million) that are measured at par, which are reported as part of Other in the column Valuation technique. A FHLB has implicit financial support from the United States government. The redemption value of the shares is fixed at par and they can only be redeemed by the FHLB.

Debt securities

Aegon s portfolio of debt securities can be subdivided in Residential mortgage-backed securities (RMBS), Commercial mortgage-backed securities (CMBS), Asset-backed securities (ABS), Corporate bonds and Governement debt. Below relevant details in the valuation methodology for these specific types of debt securities are described.

Valuations of RMBS, CMBS and ABS are monitored and reviewed on a monthly basis. Valuations per asset type are based on a pricing hierarchy which uses a waterfall approach that starts with market prices from indices and follows with third-party pricing services or brokers. The pricing hierarchy is dependent on the possibilities of corroboration of the market prices. If no market prices are available, Aegon uses internal models to determine fair value. Significant inputs included in the internal models are generally determined based on relative value analyses, which incorporate comparisons to instruments with similar collateral and risk profiles. Market standard models may be used to model the specific collateral composition and cash flow structure of each transaction.

Valuations of corporate bonds are monitored and reviewed on a monthly basis. The pricing hierarchy is dependent on the possibility of corroboration of market prices when available. If no market prices are available, valuations are determined by a discounted cash flow methodology using an internally calculated yield. The yield is comprised of a credit spread over a given benchmark. In all cases, the benchmark is an observable input. The credit spread contains both observable and unobservable inputs. Aegon starts by taking an observable credit spread from a similar bond of the given issuer, and then adjusts this spread based on unobservable inputs. These unobservable inputs may include subordination, liquidity and maturity differences. The weighted average credit spread used in valuation of corporate bonds has increased to 3.08% (December 31, 2015: 2.84%).

If available, Aegon uses quoted market prices in active markets to determine the fair value of its Government debt investments. If Aegon cannot make use of quoted market prices, market prices from indices or quotes from third-party pricing services or brokers are used.

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Tax credit investments

The fair value of tax credit investments is determined by using a discounted cash flow valuation technique. This valuation technique takes into consideration projections of future capital contributions and distributions, as well as future tax credits and the tax benefits of future operating losses. The present value of these cash flows is calculated by applying a discount rate. In general, the discount rate is determined based on the cash outflows for the investments and the cash inflows from the tax credits/tax benefits (and the timing of those cash flows). These inputs are unobservable in the market place. The discount rate used in valuation of tax credit investments has decreased to 5.6% (December 31, 2015: 7.4%).

Investment funds

Investment funds include real estate funds, private equity funds and hedge funds. The fair values of investments held in non-quoted investment funds are determined by management after taking into consideration information provided by the fund managers. Aegon reviews the valuations each month and performs analytical procedures and trending analyses to ensure the fair values are appropriate.

Derivatives

Where quoted market prices are not available, other valuation techniques, such as option pricing or stochastic modeling, are applied. The valuation techniques incorporate all factors that a typical market participant would consider and are based on observable market data when available. Models are validated before they are used and calibrated to ensure that outputs reflect actual experience and comparable market prices.

Fair values for exchange-traded derivatives, principally futures and certain options, are based on quoted market prices in active markets. Fair values for over-the-counter (OTC) derivatives represent amounts estimated to be received from or paid to a third party in settlement of these instruments. These derivatives are valued using pricing models based on the net present value of estimated future cash flows, directly observed prices from exchange-traded derivatives, other OTC trades, or external pricing services. Most valuations are derived from swap and volatility matrices, which are constructed for applicable indices and currencies using current market data from many industry standard sources. Option pricing is based on industry standard valuation models and current market levels, where applicable. The pricing of complex or illiquid instruments is based on internal models or an independent third party. For long-dated illiquid contracts, extrapolation methods are applied to observed market data in order to estimate inputs and assumptions that are not directly observable. To value OTC derivatives, management uses observed market information, other trades in the market and dealer prices.

Some OTC derivatives are so-called longevity derivatives. The payout of longevity derivatives is linked to publicly available mortality tables. The derivatives are measured using the present value of the best estimate of expected payouts of the derivative plus a risk margin. The best estimate of expected payouts is determined using best estimate of mortality developments. Aegon determined the risk margin by stressing the best estimate mortality developments to quantify the risk and applying a cost-of-capital methodology. The most significant unobservable input for these

derivatives is the (projected) mortality development.

Aegon normally mitigates counterparty credit risk in derivative contracts by entering into collateral agreements where practical and in ISDA (International Swaps and Derivatives Association) master netting agreements for each of the Group s legal entities to facilitate Aegon s right to offset credit risk exposure. Changes in the fair value of derivatives attributable to changes in counterparty credit risk were not significant.

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Embedded derivatives in insurance contracts including guarantees

All bifurcated guarantees for minimum benefits in insurance and investment contracts are carried at fair value. These guarantees include guaranteed minimum withdrawal benefits (GMWB) in the United States, United Kingdom and Japan which are offered on some variable annuity products and are also assumed from a ceding company; minimum investment return guarantees on insurance products offered in the Netherlands, including group pension and traditional products; variable annuities sold in Europe and Japan.

Since the price of these guarantees is not quoted in any market, the fair values of these guarantees are based on discounted cash flows calculated as the present value of future expected payments to policyholders less the present value of assessed rider fees attributable to the guarantees. Given the complexity and long-term nature of these guarantees which are unlike instruments available in financial markets, their fair values are determined by using stochastic models under a variety of market return scenarios. A variety of factors are considered including credit spread, expected market rates of return, equity and interest rate volatility, correlations of market returns, discount rates and actuarial assumptions. The most significant unobservable factor is discount rate. The credit spread used in the valuations of embedded derivatives in insurance contracts increased to 0.40% (December 31, 2015: 0.33%).

The expected returns are based on risk-free rates. Aegon added a premium to reflect the credit spread as required. The credit spread is set by using the credit default swap (CDS) spreads of a reference portfolio of life insurance companies (including Aegon), adjusted to reflect the subordination of senior debt holders at the holding company level to the position of policyholders at the operating company level (who have priority in payments to other creditors). Aegon s assumptions are set by region to reflect differences in the valuation of the guarantee embedded in the insurance contracts.

Since many of the assumptions are unobservable and are considered to be significant inputs to the liability valuation, the liability included in future policy benefits has been reflected within Level III of the fair value hierarchy.

Effect of reasonably possible alternative assumptions

The effect of changes in unobservable inputs on fair value measurement were not significantly different than those that were applied to the consolidated financial statements as at and for the year ended December 31, 2015.

Fair value information about financial instruments not measured at fair value

The following table presents the carrying values and estimated fair values of financial assets and liabilities, excluding financial instruments which are carried at fair value on a recurring basis.

Fair value information about financial instruments not measured at fair value

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| | | Total | | Total |
|--------------------------------|--------------------------|-----------------------------|-------------------------|-------------------------|
| | Carrying | estimated fair | Carrying | estimated fair |
| EUR millions | amount December 31, 2016 | value December 31,a 2016 | mount December 31, 2015 | value December 31, 2015 |
| EUR millions | 2010 | 2010 | 2013 | 2013 |
| Assets | | | | |
| Mortgage loans - held at | | | | |
| amortized cost | 34,206 | 38,499 | 33,214 | 37,648 |
| Private loans - held at | | | | |
| amortized cost | 3,166 | 3,569 | 2,847 | 3,165 |
| Other loans - held at amortize | | | | |
| cost | 2,441 | 2,441 | 2,517 | 2,517 |
| Liabilities | | | | |
| Subordinated borrowings - he | ld | | | |
| at amortized cost | 767 | 844 | 759 | 828 |
| Trust pass-through securities | - | | | |
| held at amortized cost | 156 | 141 | 157 | 146 |
| Borrowings - held at amortize | ed | | | |
| cost | 12,543 | 12,935 | 11,829 | 12,194 |
| Investment contracts - held at | | | | |
| amortized cost | 19,217 | 19,841 | 17,260 | 17,860 |

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Financial instruments for which carrying value approximates fair value

Certain financial instruments that are not carried at fair value are carried at amounts that approximate fair value, due to their short-term nature and generally negligible credit risk. These instruments include cash and cash equivalents, short-term receivables and accrued interest receivable, short-term liabilities, and accrued liabilities. These instruments are not included in the table above.

16. Deferred expenses

| EUR millions | Dec. 31, 2016 | Dec. 31, 2015 |
|---|---------------|---------------|
| Deferred policy acquisition costs (DPAC) for insurance contracts and investment | | |
| contracts with discretionary participation features | 10,882 | 10,457 |
| Deferred cost of reinsurance | 60 | 72 |
| Deferred transaction costs for investment management services | 481 | 467 |
| Total deferred expenses | 11,423 | 10,997 |
| 17. Share capital | | |

| Dec. 31, 2016 | Dec. 31, 2015 |
|---------------|--|
| | |
| 319 | 328 |
| 7,873 | 8,059 |
| 8,193 | 8,387 |
| | |
| 328 | 327 |
| 1 | - |
| (10) | - |
| 319 | 328 |
| | |
| 8,059 | 8,270 |
| (186) | (211) |
| 7,873 | 8,059 |
| | |
| | 319 7,873 8,193 328 1 (10) 319 8,059 (186) |

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| EUR millions | Q4 2016 | Q4 2015 | FY 2016 | FY 2015 |
|--|---------|---------|---------|---------|
| Earnings per share (EUR per share) | | | | |
| Basic earnings per common share | 0.21 | (0.29) | 0.22 | (0.31) |
| Basic earnings per common share B | 0.01 | (0.01) | 0.01 | (0.01) |
| Diluted earnings per common share | 0.21 | (0.29) | 0.22 | (0.31) |
| Diluted earnings per common share B | 0.01 | (0.01) | 0.01 | (0.01) |
| Earnings per share calculation | | | | |
| Net income / (loss) attributable to equity holders of Aegon N.V. | 470 | (581) | 586 | (524) |
| Coupons on other equity instruments | (33) | (35) | (133) | (139) |
| Earnings attributable to common shares and common shares B | 437 | (616) | 453 | (663) |
| Earnings attributable to common shareholders | 434 | (612) | 449 | (659) |
| Earnings attributable to common shareholders B | 3 | (4) | 3 | (5) |
| Weighted average number of common shares outstanding (in | | | | |
| millions) Weighted everage number of common charge P outstanding (in | 2,033 | 2,109 | 2,048 | 2,101 |
| Weighted average number of common shares B outstanding (in millions) | 568 | 585 | 575 | 584 |

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Final dividend 2016

It will be proposed to the Annual General Meeting of Shareholders on May 19, 2017, absent unforeseen circumstances, to pay a final dividend for the year 2016 of EUR 0.13 per common share. After taking into account the interim dividend 2016 of EUR 0.13 per common share, this will result in a total 2016 dividend of EUR 0.26 per common share. Proposed final dividend for the year and proposed total 2016 dividend per common share B amount to 1/40th of the dividend paid on common shares.

Interim dividend 2016

On August 11 Aegon has decided to pay an interim dividend 2016 in cash or stock at the election of the shareholder. The cash dividend amounted to EUR 0.13 per common share, the stock dividend amounted to one new Aegon common share for every 28 common shares held. Dividend paid on common shares B amounted to 1/40th of the dividend paid on common shares. 42% of shareholders elected to receive the stock dividend. The remaining 58% opted for cash dividend. The average share price calculated on this basis amounted to EUR 3.6190. The stock dividend and the cash dividend are approximately equal in value.

Final dividend 2015

The Annual General Meeting of Shareholders on May 20, 2016, approved a final dividend over 2015 of EUR 0.13 per common share payable in either cash or stock related to the second half of 2015. The stock dividend amounted to one new Aegon common share for every 30 common shares held. Dividend paid on common shares B amounted to 1/40th of the dividend paid on common shares. 43% of shareholders elected to receive the stock dividend. The remaining 57% opted for cash dividend. The average share price calculated on this basis amounted to EUR 3.9057. The stock dividend and the cash dividend are approximately equal in value.

Share buyback

To neutralize the dilutive effect of the 2015 final dividend paid in shares, Aegon executed a program to repurchase 29,258,662 common shares. Between July 4, 2016, and August 12, 2016, these common shares were repurchased at an average price of EUR 3.5054 per share. These shares will be held as treasury shares and will be used to cover future stock dividends.

As announced on January 13, 2016, Aegon also executed a share buyback program in which 83,116,535 common shares were repurchased. These common shares have been repurchased as part of a program to neutralize the dilutive effect of the cancellation of the preferred shares in 2013. The first tranche was completed on March 31, 2016. Aegon repurchased 41,082,683 common shares at an average price of EUR 4.8682 per share. Between April 1, 2016 and May 19, 2016, another 42,033,852 common shares were repurchased at an average price of EUR 4.7581 per share. It was decided at the Annual General Meeting of Shareholders on May 20, 2016, to cancel all repurchased shares under this program.

Furthermore in June 2016, Aegon repurchased 17,324,960 common shares B from Vereniging Aegon to keep the voting rights of Vereniging Aegon at the agreed level.

To neutralize the dilutive effect of the 2016 interim dividend paid in shares, Aegon executed a program to repurchase 30,765,224 common shares. Between October 3, 2016, and November 11, 2016, these common shares were repurchased at an average price of EUR 3.8406 per share. These shares will be held as treasury shares and will be used to cover future stock dividends.

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18. Borrowings

| EUR millions | Dec. 31, 2016 | Dec. 31, 2015 | |
|---|---------------|---------------|--|
| | • | · | |
| Capital funding | 2,386 | 2,015 | |
| Operational funding | 10,766 | 10,430 | |
| Total borrowings | 13,153 | 12,445 | |
| Included in borrowings is EUR 610 million relating to borrowings measured at fair value (December 31, 2015: EUR | | | |

Included in borrowings is EUR 610 million relating to borrowings measured at fair value (December 31, 2015: EUR 617 million).

During 2016, Aegon redeemed EUR 450 million of ECB LTRO, EUR 225 million of ECB MRO, EUR 737 million of regular borrowings and repurchased the mortgage loans from SAECURE 9 and SAECURE 10 for EUR 1,658 million.

In addition, Aegon entered into a USD 3 billion new liquidity program from the Federal Home Loan Bank and issued a EUR 493 million covered bond.

On December 9, 2016 Aegon issued senior unsecured notes of EUR 500 million, due December 8, 2023. The notes were issued under Aegon s USD 6 billion debt issuance program at a price of 99.210%, and will carry a coupon of 1.00%.

19. Assets and Liabilities held for sale

The major type of assets included in the assets held for sale comprise of the reinsurance asset linked to the sale of Aegon UK s annuity portfolio. The liability included in the liabilities held for sale are the insurance liabilities related to this portfolio. The UK annuity portfolio was included in the United Kingdom segment. For details related to the sale of the UK annuity portfolio, refer to note 21 Acquisitions / divestments.

20. Commitments and contingencies

There have been no material changes in contingent assets and liabilities to those reported in Aegon s Annual Report for 2015.

21. Acquisitions / divestments

On January 18, 2016 Aegon Nederland N.V. sold its commercial non-life insurance business, which includes the proxy and co-insurance run-off portfolios. This business has an annual premium volume of approximately EUR 90 million. The total insurance liabilities from this business are EUR 334 million. The transaction was subsequently approved by the Dutch Central Bank (De Nederlandsche Bank) and the Dutch Authority for Consumers and Markets

(Autoriteit Consument & Markt). Aegon completed the sale on July 1, 2016, which resulted in a gain of EUR 11 million.

On May 3, 2016, Aegon announced it has agreed to buy BlackRock s UK defined contribution (DC) platform and administration business. Under the purchase agreement, Aegon will acquire approximately GBP 12 billion (EUR 15 billion) of assets and 350,000 customers from BlackRock, which serves institutional and retail clients. The transaction is subject to a Part VII transfer of the underlying assets and liabilities to Aegon, which is subject to regulatory and court approval.

On May 13, 2016, Aegon completed the sale of certain assets of Transamerica Financial Advisors, a full service independent broker-dealer and registered investment adviser, following regulatory approval. The transaction resulted in a pre tax gain of USD 58 million (EUR 52 million) recorded in the second quarter of 2016.

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In the second quarter of 2016 Aegon sold its UK annuity portfolio in two parts. On April 11, 2016 Aegon announced the sale of around GBP 6 billion of the portfolio to Rothesay Life. On May 23, 2016 Aegon announced the sale of around GBP 3 billion of the portfolio to Legal & General. Aegon incurred a book loss on the transactions before tax of GBP 530 million (EUR 682 million), reported in the line other charges in the Condensed consolidated income statement. The transactions resulted in a tax benefit of GBP 41 million (EUR 53 million). Under the terms of the agreements, Aegon reinsured GBP 6.8 billion of liabilities to Rothesay Life and Legal & General, to be followed by a Part VII transfer ¹, which is subject to court approval. The loss on the reinsurance transaction is GBP 1.9 billion (EUR 2.4 billion) being the difference of the reinsurance premium paid and the reinsurance asset received related to the insurance liabilities. Upon disposal an amount of GBP 1.4 billion (EUR 1.8 billion) related to a positive revaluation reserve has been reclassified from Other Comprehensive Income into the income statement. Taking into account the results of the sale of the related bonds leads to abovementioned result on the transaction of GBP 530 million. The related net cash outflow amounted to GBP 647 million (EUR 831 million). Expenses related to the transaction, including cost of sale, amount to GBP 13 million (EUR 16 million).

On August 11, 2016 Aegon announced the acquisition of Cofunds from Legal & General for GBP 140 million (EUR 164 million). The purchase of the Cofunds Ltd business was done through a sale and purchase agreement to acquire all the shares and platform assets. On January 1st, 2017 Aegon completed the acquisition of Cofunds, following regulatory approval.

On September 22, 2016, Aegon completed the sale of 100% of its shares of Aegon Life Ukraine to TAS Group, and will exit the Ukrainian market. This transaction has no material impact on the consolidated numbers of Aegon.

1 An insurance business transfer scheme under Part VII of the United Kingdom Financial Services and Markets Act 2000 allows an insurer to transfer policies as at a fixed time and date to another insurer, along with related contracts with other parties (including reinsurance).

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Disclaimers

Cautionary note regarding non-IFRS measures

This document includes the following non-IFRS financial measures: underlying earnings before tax, income tax and income before tax. These non-IFRS measures are calculated by consolidating on a proportionate basis Aegon s joint ventures and associated companies. The reconciliation of these measures to the most comparable IFRS measure is provided in note 3 Segment information of Aegon s Condensed Consolidated Interim Financial Statements. Aegon believes that these non-IFRS measures, together with the IFRS information, provide meaningful information about the underlying operating results of Aegon s business including insight into the financial measures that senior management uses in managing the business.

Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to Aegon. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- t Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom;
- t Changes in the performance of financial markets, including emerging markets, such as with regard to:
 - The frequency and severity of defaults by issuers in Aegon s fixed income investment portfolios; The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities Aegon holds; and
 - The effects of declining creditworthiness of certain private sector securities and the resulting decline in the value of sovereign exposure that Aegon holds;
- t Changes in the performance of Aegon s investment portfolio and decline in ratings of Aegon s counterparties;
- t Consequences of a potential (partial) break-up of the euro;
- t Consequences of the anticipated exit of the United Kingdom from the European Union;
- t The frequency and severity of insured loss events;
- t Changes affecting longevity, mortality, morbidity, persistence and other factors that may impact the profitability of Aegon s insurance products;

- t Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;
- t Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels;
- t Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- t Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets funding, as well as conditions in the credit markets in general such as changes in borrower and counterparty creditworthiness;
- t Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;
- t Changes in laws and regulations, particularly those affecting Aegon s operations ability to hire and retain key personnel, taxation of Aegon companies, the products Aegon sells, and the attractiveness of certain products to its consumers;
- Regulatory changes relating to the pensions, investment, and insurance industries in the jurisdictions in which Aegon operates;
- t Standard setting initiatives of supranational standard setting bodies such as the Financial Stability Board and the International Association of Insurance Supervisors or changes to such standards that may have an impact on regional (such as EU), national or US federal or state level financial regulation or the application thereof to Aegon, including the designation of Aegon by the Financial Stability Board as a Global Systemically Important Insurer (G-SII);
- t Changes in customer behavior and public opinion in general related to, among other things, the type of products Aegon sells, including legal, regulatory or commercial necessity to meet changing customer expectations;
- t Acts of God, acts of terrorism, acts of war and pandemics;
- t Changes in the policies of central banks and/or governments;
- t Lowering of one or more of Aegon s debt ratings issued by recognized rating organizations and the adverse impact such action may have on Aegon s ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon s insurance subsidiaries and the adverse impact such action may have on the premium writings, policy retention, profitability and liquidity of its insurance subsidiaries;
- t The effect of the European Union s Solvency II requirements and other regulations in other jurisdictions affecting the capital Aegon is required to maintain;
- t Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business;
- t As Aegon s operations support complex transactions and are highly dependent on the proper functioning of information technology, a computer system failure or security breach may disrupt Aegon s business, damage its reputation and adversely affect its results of operations, financial condition and cash flows;
- t Customer responsiveness to both new products and distribution channels;
- t Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products;
- t Changes in accounting regulations and policies or a change by Aegon in applying such regulations and policies, voluntarily or otherwise, which may affect Aegon s reported results and shareholders equity;
- t Aegon s projected results are highly sensitive to complex mathematical models of financial markets, mortality, longevity, and other dynamic systems subject to shocks and unpredictable volatility. Should assumptions to these models later prove incorrect, or should errors in those models escape the controls in place to detect them, future performance will vary from projected results;
- t The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon s ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;
- t Catastrophic events, either manmade or by nature, could result in material losses and significantly interrupt Aegon s business;
- t Aegon s failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving and excess capital and leverage ratio management initiatives; and
- t This press release contains information that qualifies, or may qualify, as inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation.

Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon s expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

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Aegon s roots go back more than 170 years to the first half of the nineteenth century. Since then, Aegon has grown into an international company, with businesses in more than 20 countries in the Americas, Europe and Asia. Today, Aegon is one of the world s leading financial services organizations, providing life insurance, pensions and asset management. Aegon s purpose is to help people achieve a lifetime of financial security. More information: aegon.com.