FORMULA SYSTEMS (1985) LTD

Form 6-K August 15, 2012
FORM 6-K
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Report of Foreign Private Issuer
Pursuant to Rule 13a-16 or 15d-16
of the Securities Exchange Act of 1934
For the Month of August 2012
FORMULA SYSTEMS (1985) LTD.
(Translation of Registrant's Name into English)
5 HaPlada st., Or-Yehuda, Israel
(Address of Principal Executive Offices)
Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F
Form 20-F x Form 40-F "

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes " No x
If "Yes" is marked indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-
Attached to Registrant's Form 6-K for the month of August 2012 and incorporated by reference herein is the Registrant's immediate report dated August 15, 2012.
SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to signed on its behalf by the undersigned, thereunto duly authorized.
FORMULA SYSTEMS (1985) LTD.
(Registrant)
By:/s/ Guy Bernstein
Guy Bernstein CEO
dated: August 15, 2012

PRESS RELEASE

Formula Systems Reports Record-breaking Revenues of \$186 Million for the Second Quarter of 2012, with 12% Growth Year-over-Year

Second Quarter Non-GAAP Net Income Increased by 19% Year-Over-Year to Reach \$7.6 Million

Or Yehuda, Israel, August 15, 2012 – Formula Systems (1985) Ltd. (NASDAQ: FORTY) a leading provider of software consulting services, computer-based business solutions, and proprietary software products, today announced its results for the second quarter of 2012.

Financial Highlights for the Six-Month Period Ended June 30, 2012

Revenues for the six-month period ended June 30, 2012, increased 13% to \$364.4 million compared to \$321.8 million in the same period last year.

Operating income for the six-month period ended June 30, 2012, increased 8% to \$27.8 million compared to \$25.7 million in the same period last year; Non-GAAP operating income for the six-month period ended June 30, 2012, increased 21% to \$35.4 million compared to \$29.2 million in the same period last year.

Net income for the six-month period ended June 30, 2012, increased 29% to \$11.8 million compared to \$9.2 million in the same period last year; Non-GAAP net income for the six-month period ended June 30, 2012, increased 49% to \$18.5 million compared to \$12.4 million in the same period last year

- Formula's consolidated cash and short term and long term investments in marketable securities totaled approximately \$126.0 million, as of June 30, 2012.
- Total equity on June 30, 2012 was \$448.7 million, representing 54% of the total balance sheet.

Financial Highlights for the Second Quarter Ended June 30, 2012

Revenues for the second quarter ended June 30, 2012, increased 12% to \$186.1 million compared to \$165.9 million in the same period last year. Revenues for the second quarter of 2012 were negatively affected mainly by the devaluation of the U.S. dollar versus the New Israeli Shekel and the Euro in the amount of approximately \$16.1 million in comparison to the same period last year.

Operating income for the second quarter ended June 30, 2012, increased 3% to \$13.9 million, compared to \$13.5 million in the same period last year. Operating income for the second quarter of 2012 was negatively affected by the devaluation of the U.S. dollar versus the New Israeli Shekel in the amount of approximately \$0.6 million in comparison to the same period last year; Non-GAAP operating income for the second quarter ended June 30, 2012, increased 20% to \$17.9 million, compared to \$15.0 million in the same period last year.

Net income for the second quarter ended June 30, 2012, decreased 20% to \$4.0 million compared to \$5.0 million in the same period last year. Net income for the second quarter of 2012 was negatively affected mainly by the devaluation of the U.S. Dollar versus the New Israeli Shekel and the Euro in the amount of approximately \$0.6 million in comparison to the same period last year; Non-GAAP Net income for the second quarter ended June 30, 2012, increased 19% to \$7.6 million compared to \$6.4 million in the same period last year.

Results

For the six-month period ended June 30, 2012, total revenues were \$364.4 million, with net income of \$11.8 million, or \$0.84 per fully diluted share. This compares with revenues of \$321.8 million and net income of \$9.2 million, or \$0.65 per fully diluted share, for the same period last year.

For the second quarter ended June 30, 2012, total revenues were \$186.1 million, with net income of \$4.0 million, or \$0.28 per fully diluted share. This compares with revenues of \$165.9 million and net income of \$5.0 million, or \$0.35 per fully diluted share, for the same period last year.

Comments of Management

Commenting on the results, Guy Bernstein, CEO of Formula Systems, said: "The first half of 2012 was a very successful period for Formula, reflecting the continued strong performance of our subsidiaries, Matrix, Sapiens, and Magic. Despite an uncertain climate in the enterprise software industry and in the global economy in general, we continued to set new records for revenue and maintained our profitability. Moving forward, we plan to continue to nurture and strengthen our relationships with our customers and partners, developing our product portfolios and our business models to provide greater added value."

Non-GAAP Financial Measures

This release includes non-GAAP operating income, net income, basic and diluted earnings per share and other non-GAAP financial measures. These non-GAAP measures exclude the following items:

Amortization of intangible assets derived from acquisitions

Research and development capitalization and related amortization

Share-based compensation and

Related tax effect

Formula's management believes that the purpose of such adjustments is to give an indication of Formula's performance exclusive of non-cash charges and other items that are considered by management to be outside of our core operating results.

This non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Formula

believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Formula's results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Formula's results of operations in conjunction with the corresponding GAAP measures. Please refer to the Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP tables below.

About Formula

Formula Systems Ltd. is a global information technology company principally engaged, through its subsidiaries and affiliates, in providing software consulting services, developing proprietary software products, and providing computer-based business solutions.

For more information, visit www.formulasystems.com.

Formula Systems (1985) Ltd.

+972-3-5389487

ir@formula.co.il

Except for any historical information contained herein, matters discussed in this press release might include forward-looking statements that involve a number of risks and uncertainties. Regarding any financial statements, actual results might vary significantly based upon a number of factors including, but not limited to, risks in product and technology development, market acceptance of new products and continuing product conditions, both locally and abroad, release and sales of new products by strategic resellers and customers, and other risk factors detailed in Formula's most recent annual report and other filings with the Securities and Exchange Commission. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

FORMULA SYSTEMS (1985) LTD.

CONSOLIDATED CONDENSED STATEMENTS OF INCOME

U.S. dollars in thousands (except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
	Unaudited		Unaudite	
Revenues	186,124	165,875	364,429	321,791
Cost of revenues	142,017	126,022	278,353	245,738
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Gross profit	44,107	39,853	86,076	76,053
Research and development costs, net	2,772	1,535	5,211	3,220
Selling, general and administrative expenses	27,506	24,993	53,113	47,265
Other income, net	74	146	74	177
Operating income	13,903	13,471	27,826	25,745
Financial expenses, net	2,265	1,788	3,759	3,146
Income before taxes on income	11,638	11,683	24,067	22,599
Taxes on income	1,610	1,685	3,652	3,861
	10,028	9,998	20,415	18,738
Gain derived from consolidation of subsidiary and equity in gains (losses)	_	103	3,719	(137)
of affiliated companies, net	_	103	3,717	(137)
Net income	10,028	10,101	24,134	18,601
Change in redeemable non-controlling interests	1,343	-	1,343	_
Net income attributable to non-controlling interests	4,666	5,089	10,970	9,412
Net income attributable to Formula's shareholders	4,019	5,012	11,821	9,189
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Earnings per share (basic)	0.30	0.37	0.87	0.68
Earnings per share (diluted)	0.28	0.35	0.84	0.65
Number of shares used in computing earnings per share (basic)	13,596	13,497	13,596	13,481
Number of shares used in computing earnings per share (diluted)	13,808	13,679	13,778	13,663

FORMULA SYSTEMS (1985) LTD.

RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION

U.S. dollars in thousands (except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
	Unaudite	ed	Unaudite	ed
GAAP operating income	13,903	13,471	27,826	25,745
Amortization of capitalized software and other intangible assets	4,901	2,878	9,374	5,442
Capitalization of software development	(2,026)	(2,579)	(4,128)	(5,023)
Stock-based compensation	1,169	1,188	2,357	3,009
Total adjustments to GAAP	4,044	1,487	7,603	3,428
Non-GAAP operating income	17,947	14,958	35,429	29,173
GAAP net income attributable to Formula's shareholders Amortization of capitalized software and other intangible assets Capitalization of software development Stock-based compensation Taxes on the above items Total adjustments to GAAP Non-GAAP net income attributable to Formula's shareholders	4,019 4,901 (2,026) 1,169 (463) 3,581 7,600	5,012 2,878 (2,579) 1,188 (128) 1,359 6,371	11,821 9,374 (4,128) 2,357 (904) 6,699 18,520	9,189 5,442 (5,023) 3,009 (226) 3,202 12,391
Non-GAAP earnings per share (basic) Number of shares used in computing earnings per share (basic)	0.55 13,596	0.43 13,497	1.35 13,596	0.89 13,481
Non-GAAP earnings per share (diluted)	0.53	0.45	1.31	0.86
Number of shares used in computing earnings per share (diluted)	13,808	13,679	13,778	13,663

FORMULA SYSTEMS (1985) LTD.

CONSOLIDATED CONDENSED BALANCE SHEETS

U.S. dollars in thousands

ASSETS	June 30, 2012 (Unaudited)	December 31, 2011
CURRENT ASSETS: Cash and cash equivalents Marketable securities Short-term deposits Trade receivables	108,863 14,002 397 180,003	88,172 14,347 5,170 163,219
Other accounts receivable Total current assets	39,373 342,638	36,085 306,993
LONG-TERM INVESTMENTS: Marketable securities Deferred Taxes Investments in affiliated companies Prepaid expenses and other accounts receivable Total long-Term Investments	2,762 17,162 2,850 4,438 27,212	2,746 11,630 77,107 3,885 95,368
SEVERANCE PAY FUND	60,420	49,507
PROPERTY, PLANTS AND EQUIPMENT, NET	20,263	19,165
NET INTANGIBLE ASSETS AND GOODWILL	377,155	198,188
CURRENT LIABILITIES: Liabilities to banks Debentures Trade payables Deferred revenues Other accounts payable Total current liabilities	15,068 15,731 43,112 46,342 80,287 200,540	16,642 31,472 40,344 22,653 70,054 181,165
LONG-TERM LIABILITIES: Liabilities to banks and others Debentures	42,413 15,027	34,459 15,246

Deferred revenue Other long-term pyables Accrued severance pay Total long-term liabilities	1,752 11,171 77,387 147,750	2,094 9,258 63,321 124,378
REDEEMABLE NON-CONTROLING INTEREST	30,691	11,469
EQUITY Formula shareholders' equity Non-controlling interests Total equity	229,251 219,456 448,707	218,668 133,541 352,209
TOTAL LIABILITIES AND EQUITY	827,688	669,221