ESTEE LAUDER COMPANIES INC Form 8-K February 03, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT Pursuant to Section 13 or 15 (d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

**February 3, 2012** 

## The Estée Lauder Companies Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

1-14064 (Commission File Number) 11-2408943 (IRS Employer Identification No.)

**767 Fifth Avenue, New York, New York** (Address of principal executive offices)

**10153** (Zip Code)

Registrant s telephone number, including area code

212-572-4200

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):	
o	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 Results of Operations and Financial Condition.

On February 3, 2012, The Estée Lauder Companies Inc. (the Company) issued a press release announcing its financial results for the fiscal quarter ended December 31, 2011. The release also includes the Company s estimates related to its fiscal 2012 third quarter and full year net sales and diluted net earnings per common share. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

#### ITEM 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Press release dated February 3, 2012 of The Estée Lauder Companies Inc.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### THE ESTÉE LAUDER COMPANIES INC.

Date: February 3, 2012 By: /s/ Richard W. Kunes

Richard W. Kunes Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

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## THE ESTÉE LAUDER COMPANIES INC.

#### EXHIBIT INDEX

Exhibit No.

99.1 Press release dated February 3, 2012 of The Estée Lauder Companies Inc.

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