OLD SECOND BANCORP INC
Form 10-Q
November 09, 2010
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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

$x$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## OLD SECOND BANCORP, INC.

(Exact name of Registrant as specified in its charter)

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## Delaware

(State or other jurisdiction of incorporation or organization)

36-3143493
(I.R.S. Employer Identification Number)

37 South River Street, Aurora, Illinois 60507
(Address of principal executive offices) (Zip Code)
(630) 892-0202
(Registrant s telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\times$ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 \mathrm{~b}-2$ of the Act). (check one):

Large accelerated filer o

Non-accelerated filer o (do not check if a smaller reporting company)

Accelerated filer x

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date: As of November 8, 2010, the Registrant had outstanding $13,911,475$ shares of common stock, $\$ 1.00$ par value per share.

## OLD SECOND BANCORP, INC.

## Form 10-Q Quarterly Report

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## Old Second Bancorp, Inc. and Subsidiaries

## Consolidated Balance Sheets

(In thousands, except share data)
$\left.\begin{array}{l|r|r} & \begin{array}{c}\text { (Unaudited) } \\ \text { September 30, } \\ \mathbf{2 0 1 0}\end{array} & \begin{array}{c}\text { December 31, } \\ \mathbf{3 1}\end{array} \\ \text { Assets } & \mathbf{2 0 0 9}\end{array}\right)$

| Stockholders Equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Preferred stock, (\$1.00 par value; authorized 300,000 shares at September 30, 2010; series B, $5 \%$ cumulative perpetual, 73,000 shares issued and outstanding at September 30, 2010 and |  |  |  |  |
| December 31,2009, \$1,000.00 liquidation value) |  | 69,695 |  | 69,039 |
| Common stock, $\$ 1.00$ par value; authorized $60,000,000$ shares; issued $18,466,538$ at September 30, 2010 and 18,373,296 at December 31, 2009; outstanding 13,911,475 at |  |  |  |  |
| September 30, 2010 and 13,823,917 at December 31, 2009 |  | 18,467 |  | 18,373 |
| Additional paid-in capital |  | 64,800 |  | 64,431 |
| Retained earnings |  | 106,103 |  | 141,774 |
| Accumulated other comprehensive loss |  | $(2,652)$ |  | $(1,605)$ |
| Treasury stock, at cost, $4,555,063$ shares at September 30, 2010 and 4,549,379 at December 31, 2009 |  | $(94,844)$ |  | $(94,804)$ |
| Total stockholders equity |  | 161,569 |  | 197,208 |
| Total liabilities and stockholders equity | \$ | 2,297,904 | \$ | 2,596,657 |

See accompanying notes to consolidated financial statements.

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## Old Second Bancorp, Inc. and Subsidiaries

## Consolidated Statements of Operations

(In thousands, except share data)

|  | (unaudited) <br> Three Months Ended September 30, |  |  |  | (unaudited) Year to Date September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2010 |  | 2009 |  |
| Interest and Dividend Income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 24,521 | \$ | 29,060 | \$ | 76,291 | \$ | 89,008 |
| Loans held-for-sale |  | 115 |  | 165 |  | 295 |  | 782 |
| Securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 1,261 |  | 1,278 |  | 3,714 |  | 7,247 |
| Tax exempt |  | 210 |  | 1,343 |  | 1,644 |  | 4,190 |
| Dividends from Federal Reserve Bank and Federal Home |  |  |  |  |  |  |  |  |
| Loan Bank stock |  | 66 |  | 56 |  | 184 |  | 169 |
| Federal funds sold |  | 1 |  | 14 |  | 2 |  | 17 |
| Interest bearing deposits with financial institutions |  | 42 |  | 27 |  | 102 |  | 31 |
| Total interest and dividend income |  | 26,216 |  | 31,943 |  | 82,232 |  | 101,444 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Savings, NOW, and money market deposits |  | 819 |  | 1,586 |  | 3,404 |  | 4,978 |
| Time deposits |  | 4,622 |  | 7,972 |  | 14,469 |  | 26,735 |
| Securities sold under repurchase agreements |  | 4 |  | 13 |  | 27 |  | 128 |
| Federal funds purchased |  |  |  |  |  |  |  | 73 |
| Other short-term borrowings |  |  |  | 36 |  | 18 |  | 257 |
| Junior subordinated debentures |  | 1,072 |  | 1,071 |  | 3,216 |  | 3,215 |
| Subordinated debt |  | 234 |  | 241 |  | 632 |  | 1,040 |
| Notes payable and other borrowings |  | 4 |  | 2 |  | 9 |  | 116 |
| Total interest expense |  | 6,755 |  | 10,921 |  | 21,775 |  | 36,542 |
| Net interest and dividend income |  | 19,461 |  | 21,022 |  | 60,457 |  | 64,902 |
| Provision for loan losses |  | 11,825 |  | 9,650 |  | 75,668 |  | 66,575 |
| Net interest and dividend income (expense) after provision for loan losses |  | 7,636 |  | 11,372 |  | $(15,211)$ |  | $(1,673)$ |
| Noninterest Income |  |  |  |  |  |  |  |  |
| Trust income |  | 1,746 |  | 2,042 |  | 5,255 |  | 5,777 |
| Service charges on deposits |  | 2,238 |  | 2,285 |  | 6,542 |  | 6,570 |
| Secondary mortgage fees |  | 473 |  | 270 |  | 1,034 |  | 1,148 |
| Mortgage servicing (expense) income, net of changes in fair value |  | (322) |  | 128 |  | (876) |  | 399 |
| Net gain on sales of mortgage loans |  | 3,328 |  | 1,799 |  | 6,716 |  | 6,995 |
| Securities gains, net |  | 620 |  | 454 |  | 2,374 |  | 1,768 |
| Increase in cash surrender value of bank-owned life insurance |  | 519 |  | 474 |  | 1,210 |  | 948 |
| Death benefit realized on bank-owned life insurance |  | 938 |  |  |  | 938 |  |  |
| Debit card interchange income |  | 699 |  | 693 |  | 2,086 |  | 1,904 |
| Net interest rate swap gains and fees |  | 9 |  | 712 |  | 362 |  | 145 |
| Lease revenue from other real estate owned |  | 429 |  |  |  | 1,389 |  | 18 |
| Net gain on sale of other real estate owned |  | 199 |  | 169 |  | 697 |  | 462 |
| Litigation related income |  | 2,645 |  |  |  | 2,645 |  |  |
| Other income |  | 1,174 |  | 1,186 |  | 3,438 |  | 3,567 |
| Total noninterest income |  | 14,695 |  | 10,212 |  | 33,810 |  | 29,701 |

## Noninterest Expense

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| Salaries and employee benefits |  | 9,227 |  | 9,421 |  | 27,170 |  | 29,982 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupancy expense, net |  | 1,236 |  | 1,427 |  | 3,998 |  | 4,587 |
| Furniture and equipment expense |  | 1,511 |  | 1,673 |  | 4,694 |  | 5,155 |
| FDIC insurance |  | 848 |  | 822 |  | 3,803 |  | 4,060 |
| Amortization of core deposit and other intangible asset |  | 282 |  | 292 |  | 847 |  | 875 |
| Advertising expense |  | 353 |  | 313 |  | 1,048 |  | 987 |
| Impairment of goodwill |  |  |  |  |  |  |  | 57,579 |
| Legal fees |  | 964 |  | 466 |  | 2,189 |  | 1,136 |
| Other real estate expense |  | 5,354 |  | 1,862 |  | 18,627 |  | 6,034 |
| Other expense |  | 3,780 |  | 3,962 |  | 11,407 |  | 11,973 |
| Total noninterest expense |  | 23,555 |  | 20,238 |  | 73,783 |  | 122,368 |
| (Loss) income before income taxes |  | $(1,224)$ |  | 1,346 |  | $(55,184)$ |  | $(94,340)$ |
| Benefit for income taxes |  | $(1,136)$ |  | (126) |  | $(23,159)$ |  | $(38,370)$ |
| Net (loss) income | \$ | (88) | \$ | 1,472 | \$ | $(32,025)$ | \$ | $(55,970)$ |
| Preferred stock dividends and accretion |  | 1,135 |  | 1,121 |  | 3,394 |  | 3,157 |
| Net (loss) income available to common stockholders | \$ | $(1,223)$ | \$ | 351 | \$ | $(35,419)$ | \$ | $(59,127)$ |
| Basic (loss) earnings per share | \$ | (0.09) | \$ | 0.03 | \$ | (2.52) | \$ | (4.26) |
| Diluted (loss) earnings per share |  | (0.09) |  | 0.03 |  | (2.52) |  | (4.26) |
| Dividends declared per share |  |  |  | 0.01 |  | 0.02 |  | 0.09 |

See accompanying notes to consolidated financial statements.

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## Old Second Bancorp, Inc. and Subsidiaries

## Consolidated Statements of Cash Flows

(In thousands)

|  | (Unaudited) <br> Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Cash flows from operating activities |  |  |  |  |
| Net loss | \$ | $(32,025)$ | \$ | $(55,970)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |
| Depreciation |  | 3,450 |  | 3,731 |
| Amortization of leasehold improvement |  | 128 |  | 168 |
| Amortization and recovery of mortgage servicing rights, net |  |  |  | 290 |
| Change in market value of mortgage servicing rights |  | 1,448 |  |  |
| Loss on transfer of mortgage servicing rights |  | 68 |  |  |
| Provision for loan losses |  | 75,668 |  | 66,575 |
| Provision for deferred tax (benefit) expense |  | $(17,107)$ |  | 32,110 |
| Originations of loans held-for-sale |  | $(236,864)$ |  | $(354,916)$ |
| Proceeds from sales of loans held-for-sale |  | 238,762 |  | 375,483 |
| Net gain on sales of mortgage loans |  | $(3,388)$ |  | $(6,994)$ |
| Change in current income taxes payable |  | 9,250 |  | $(42,169)$ |
| Increase in cash surrender value of bank-owned life insurance |  | $(1,210)$ |  | (948) |
| Death claim on bank owned life insurance |  | 893 |  |  |
| Change in accrued interest receivable and other assets |  | $(2,623)$ |  | $(24,497)$ |
| Change in accrued interest payable and other liabilities |  | 3,379 |  | $(14,900)$ |
| Net premium amortization on securities |  | 360 |  | 416 |
| Securities gains, net |  | $(2,374)$ |  | $(1,768)$ |
| Impairment of goodwill |  |  |  | 57,579 |
| Amortization of core deposit and other intangible assets |  | 847 |  | 875 |
| Tax effect from vesting of restricted stock |  | (225) |  |  |
| Stock based compensation |  | 688 |  | 754 |
| Net gain on sale of other real estate owned |  | (697) |  | (462) |
| Write-down of other real estate owned |  | 14,534 |  | 4,794 |
| Net cash provided by operating activities |  | 52,962 |  | 40,151 |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from maturities and pre-refunds including pay down of securities available-for-sale |  | 73,094 |  | 110,173 |
| Proceeds from sales of securities available-for-sale |  | 102,788 |  | 213,790 |
| Purchases of securities available-for-sale |  | $(114,739)$ |  | $(153,435)$ |
| Purchases of Federal Reserve Bank and Federal Home Loan Bank stock |  | (647) |  |  |
| Net change in loans |  | 132,594 |  | 51,073 |
| Investment in other real estate owned |  | (40) |  | $(2,354)$ |
| Proceeds from sales of other real estate owned |  | 14,347 |  | 6,088 |
| Net purchases of premises and equipment |  | (773) |  | (948) |
| Net cash provided by investing activities |  | 206,624 |  | 224,387 |
|  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |
| Net change in deposits |  | $(203,719)$ |  | $(51,461)$ |
| Net change in securities sold under repurchase agreements |  | $(12,059)$ |  | $(24,510)$ |
| Net change in federal funds purchased |  |  |  | $(28,900)$ |
| Net change in other short-term borrowings |  | $(50,572)$ |  | $(164,778)$ |
| Proceeds from the issuance of preferred stock |  |  |  | 68,245 |


| Proceeds from the issuance of common stock warrants |  |  |  | 4,755 |
| :---: | :---: | :---: | :---: | :---: |
| Proceeds from notes payable and other borrowings |  |  |  | 2,240 |
| Repayment of note payable |  |  |  | $(19,790)$ |
| Proceeds from exercise of stock options |  |  |  | 55 |
| Tax benefit from dividend equivalent payment |  |  |  | 6 |
| Dividends paid |  | $(3,158)$ |  | $(5,430)$ |
| Purchase of treasury stock |  | (40) |  | (5) |
| Net cash used in financing activities |  | $(269,548)$ |  | $(219,573)$ |
| Net change in cash and cash equivalents |  | $(9,962)$ |  | 44,965 |
| Cash and cash equivalents at beginning of period |  | 79,796 |  | 73,214 |
| Cash and cash equivalents at end of period | \$ | 69,834 | \$ | 118,179 |

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## Old Second Bancorp, Inc. and Subsidiaries

## Consolidated Statements of Cash Flows Continued

(In thousands)

|  | (Unaudited) <br> Nine Months Ended <br> September 30, |  |  |
| :--- | ---: | ---: | ---: |
| Supplemental cash flow information | $\mathbf{2 0 1 0}$ | $\mathbf{( 1 5 , 0 7 6 )}$ | $\$$ |
| Income taxes (received) paid | 18,529 | $\mathbf{2 0 0 9}$ | 2,330 |
| Interest paid for deposits | 3,925 | 32,550 |  |
| Interest paid for borrowings | 42,521 | 4,886 |  |
| Non-cash transfer of loans to other real estate | $(139)$ | 17,346 |  |
| Non-cash transfer of notes payable to other short-term borrowings | 5,134 |  |  |
| Change in dividends declared not paid |  | $(1,606)$ |  |
| Non-cash transfer related to deferred taxes on goodwill |  | 1,461 |  |

See accompanying notes to consolidated financial statements.

## Old Second Bancorp, Inc. and Subsidiaries

## Consolidated Statements of Changes in

## Stockholders Equity

(In thousands, except share data)

|  | CommonStock |  | $\begin{aligned} & \text { Preferred } \\ & \text { Stock } \end{aligned}$ |  | AdditionalPaid-InCapital |  | Retained <br> Earnings |  | Accumulated Other <br> Comprehensive Income (Loss) |  | Treasury Stock |  | Total Stockholders Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2008 | \$ | 18,304 | \$ |  | \$ | 58,683 | \$ | 213,031 | \$ | $(2,123)$ | \$ | $(94,799)$ | \$ | 193,096 |
| Comprehensive loss: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  |  | $(55,970)$ |  |  |  |  |  | $(55,970)$ |
| Change in net unrealized gain on securities available-for-sale net of \$2,345 tax effect |  |  |  |  |  |  |  |  |  | 3,608 |  |  |  | 3,608 |
| Change in net unrealized gain on cash flow hedge net of $\$ 63$ tax effect |  |  |  |  |  |  |  |  |  | 95 |  |  |  | 95 |
| Total comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  |  | $(52,267)$ |
| Dividends Declared, \$. 09 per share |  |  |  |  |  |  |  | $(1,249)$ |  |  |  |  |  | $(1,249)$ |
| Change in restricted stock |  | 63 |  |  |  | (63) |  |  |  |  |  |  |  |  |
| Stock options exercised |  | 6 |  |  |  | 49 |  |  |  |  |  |  |  | 55 |
| Tax effect of dividend equivalent payments |  |  |  |  |  | 6 |  |  |  |  |  |  |  | 6 |
| Stock based compensation |  |  |  |  |  | 754 |  |  |  |  |  |  |  | 754 |
| Purchase of treasury stock |  |  |  |  |  |  |  |  |  |  |  | (5) |  | (5) |
|  |  |  |  | 582 |  |  |  | $(3,157)$ |  |  |  |  |  | $(2,575)$ |



See accompanying notes to consolidated financial statements.

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## Old Second Bancorp, Inc. and Subsidiaries

## Notes to Consolidated Financial Statements

(Table amounts in thousands, except per share data, unaudited)

## Note 1 Summary of Significant Accounting Policies

The accounting policies followed in the preparation of the interim financial statements are consistent with those used in the preparation of the annual financial information. The interim financial statements reflect all normal and recurring adjustments, which are necessary, in the opinion of management, for a fair statement of results for the interim period presented. Results for the period ended September 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. These interim financial statements should be read in conjunction with the audited financial statements and notes included in Old Second Bancorp, Inc. s (the Company ) annual report on Form 10-K for the year ended December 31, 2009. Unless otherwise indicated, amounts in the tables contained in the notes are in thousands. Certain items in prior periods have been reclassified to conform to the current presentation.

The Company s consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States and follow general practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date the financial statements are issued. Future changes in information may affect these estimates, assumptions, and judgments, which, in turn, may affect amounts reported in the financial statements.

All significant accounting policies are presented in Note 1 to the consolidated financial statements included in the Company s annual report on Form 10-K for the year ended December 31, 2009. These policies, along with the disclosures presented in the other financial statement notes and in this discussion, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined.

As disclosed in Note 8 of the Company s annual report, the Company elected ASC 860-35 on January 1, 2010 to subsequently measure each class of mortgage servicing rights using the fair value measurement method. The initial impact of adoption of that election was an increase to beginning retained earnings of $\$ 29,000$. Management believed that the fair value method of accounting would better allow management to mitigate interest rate risk. Servicing rights are recognized separately when they are acquired through sales of loans. When mortgage loans are sold, servicing rights are initially recorded at fair value with the income statement effect recorded in net gain on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income.

Under the fair value measurement method, the Company measures servicing rights at fair value at each reporting date and reports changes in fair value of servicing assets in earnings in the period in which the changes occur, and are included with net gain on sales of mortgage loans on the income statement. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses. Additional disclosure related to fair value of mortgage servicing rights is found in Note 8. Prior to the January 1, 2010 change in method, residential mortgage loan servicing assets were initially measured at fair value, but were subsequently measured using the amortization method and were also evaluated for impairment. That amortization method required servicing rights to be
amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

In December 2009, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2009-16 (formerly Statement No. 166), Transfers and Servicing (Topic

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860) Accounting for Transfers of Financial Assets . ASU 2009-16 amends the derecognition accounting and disclosure guidance. ASU 2009-16 eliminates the exemption from consolidation for qualified special purpose entities ( QSPEs ) and also requires a transferor to evaluate all existing QSPEs to determine whether they must be consolidated. ASU 2009-16 was effective as of the beginning of the first annual reporting period that begins after November 15, 2009. ASU 2009-16 did not have a material effect on the Company s 2010 results of operations, financial position, or disclosures.

In December 2009, the FASB issued ASU No. 2009-17 (formerly Statement No. 167), Consolidations (Topic 810) Improvements to Financial Reporting for Enterprises involved with Variable Interest Entities . ASU 2009-17 amends the consolidation guidance applicable to variable interest entities. The amendments to the consolidation guidance affect all entities, as well as QSPEs that are currently excluded from previous consolidation guidance. ASU 2009-17 was effective as of the beginning of the first annual reporting period that begins after November 15, 2009. ASU 2009-16 did not have a material effect on the Company s 2010 results of operations, financial position, or disclosures.

In February 2010, the FASB issued ASU No. 2010-09 Subsequent Events (Topic 855) Amendments to Certain Recognition and Disclosure Requirements. ASU 2010-09 amends the subsequent events disclosure guidance. The amendments include a definition of an SEC filer, requires an SEC filer or conduit bond obligor to evaluate subsequent events through the date the financial statements are issued, and removes the requirement for an SEC filer to disclose the date through which subsequent events have been evaluated. ASU 2010-09 was effective upon issuance except for the use of the issued date for conduit debt obligors. The effect of ASU 2010-09 including the Company s related disclosure is found in Note 20 - Subsequent Events.

In January 2010, the FASB issued ASU No. 2010-06 Fair Value Measurements and Disclosures (Topic 820) Improving Disclosures about Fair Value Measurements. ASU 2010-06 amends the fair value disclosure guidance. The amendments include new disclosures and changes to clarify existing disclosure requirements. ASU 2010-06 was effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements of Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The impact of ASU 2010-06 on the Company s disclosures is reflected in Note 16 - Fair Value Measurements.

In April 2010, the FASB issued ASU No. 2010-15 Financial Services Insurance (Topic 944) How Investments Held through Separate Accounts Affect an Insurer s Consolidation Analysis of Those Investments a consensus of the FASB Emerging Issues Task ForcASU 2010-15 affects insurance entities that have separate accounts that meet the definition of a separate account in paragraph 944-80-25-2 when evaluating whether to consolidate an investment held through its separate account or through a combination of investments in its separate and general accounts. ASU 2010-15 is effective for fiscal years and interim periods within those fiscal years, beginning after December 15, 2010. The adoption of this standard is not expected to have a material effect on the Company s 2010 results of operations or financial position, or disclosures.

In April 2010, the FASB issued ASU No. 2010-18 Receivables (Topic 310) Effect of a Loan Modification When the Loan is Part of a Pool that is Accounted for as a Single Asset a consensus of the FASB Emerging Issues Task Force. ASU 2010-18 provides guidance on account for acquired loans that have evidence of credit deterioration upon acquisition. It allows acquired assets with common risk characteristics to be accounted for in the aggregate as a pool. ASU 2010-18 is effective for modifications of loans accounted for within pools under Subtopic 310-30 in the first interim or annual reporting period ending on or after July 15,2010 . The adoption of this standard is not expected to have a material effect on the Company s 2010 results of operations or financial position, or disclosures.

In July 2010, FASB issued ASU No. 2010-20 Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses . The standard will require the Company to expand disclosures about the credit quality of our loans and the related reserves against them. The extra

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disclosures will include details on our past due loans, credit quality indicators, and modifications of loans. For public entities, ASU 2010-20 disclosures of period-end balances are effective for interim and annual reporting periods ending on or after December 15, 2010. Disclosures related to activity that occurs during the reporting period are required for interim and annual reporting periods beginning on or after December 15, 2010. The Company will adopt the standard beginning with our December 31, 2010 financial statements.

## Note 2 Business Combination

Old Second Acquisition, Inc., was formed as part of the November 5, 2007 Agreement and Plan of Merger between the Company, Old Second Acquisition, Inc., a wholly-owned subsidiary of the Company, and HeritageBanc, Inc. ( Heritage ), located in Chicago Heights. The parties consummated the merger on February 8, 2008, at which time Old Second Acquisition, Inc. was merged with and into Heritage with Heritage as the surviving corporation as a wholly-owned subsidiary of the Company. Additionally, the parties merged Heritage Bank, a wholly-owned subsidiary of Heritage, with and into Old Second National Bank, as the surviving bank (the Bank), and Heritage was subsequently dissolved, and is no longer an existing subsidiary. The purchase price was paid through a combination of $\$ 43.0$ million in cash and approximately 1.6 million shares of the Company s common stock totaling $\$ 86.0$ million, excluding transaction costs. The final accounting for the transaction generated $\$ 55.4$ million in goodwill and $\$ 8.9$ million in intangible assets subject to amortization.

The business combination was accounted for under the purchase method of accounting and the purchase price was allocated to the respective assets acquired and liabilities assumed based on their estimated fair values, net of applicable income tax effects. The excess cost over fair value of net assets acquired was recorded as goodwill. The Company decreased the goodwill attributable to the Heritage transaction by $\$ 1.4$ million in the first quarter of 2009 along with an offsetting decrease to deferred tax liabilities. The Company subsequently recorded a goodwill impairment charge of $\$ 57.6$ million in the second quarter of 2009 , which primarily resulted from the goodwill that was attributable to Heritage. See Note 7 for additional information on the goodwill impairment charge

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## Note 3 Securities

Securities available-for-sale are summarized as follows:


The fair value, amortized cost and weighted average yield of debt securities at September 30, 2010 by contractual maturity, were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, collateralized debt obligations, and collateralized debt obligations and equity securities are shown separately:

|  | Amortized Cost |  | Weighted Average Yield | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Due in one year or less | \$ | 9,890 | 1.31\% | \$ | 9,918 |
| Due after one year through five years |  | 27,322 | 2.24\% |  | 27,598 |
| Due after five years through ten years |  | 27,375 | 4.61\% |  | 27,825 |
| Due after ten years |  | 7,702 | 4.79\% |  | 8,437 |
|  | \$ | 72,289 | 3.28\% | \$ | 73,778 |
| Mortgage-backed and collateralized mortgage obligations |  | 82,612 | 3.77\% |  | 84,364 |
| Collateralized debt obligations |  | 17,879 | 1.73\% |  | 10,243 |

The fair value, amortized cost and weighted average yield of debt securities at December 31, 2009 by contractual maturity, were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, collateralized mortgage obligations, and asset-backed and equity securities are shown separately:

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|  | Amortized Cost |  | Weighted Average Yield | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Due in one year or less | \$ | 40,801 | 0.68\% | \$ | 40,915 |
| Due after one year through five years |  | 33,667 | 1.91\% |  | 34,090 |
| Due after five years through ten years |  | 51,594 | 4.09\% |  | 52,442 |
| Due after ten years |  | 41,503 | 4.52\% |  | 41,866 |
|  | \$ | 167,565 | 2.93\% | \$ | 169,313 |
| Mortgage-backed and collateralized mortgage obligations |  | 63,421 | 5.13\% |  | 65,951 |
| Collateralized debt obligations |  | 17,834 | 1.60\% |  | 10,883 |
| Equity securities |  | 49 | 0.16\% |  | 44 |
|  | \$ | 248,869 | 3.39\% | \$ | 246,191 |

At September 30, 2010 and December 31, 2009, there were no securities of any one issuer with a fair market value, other than the U.S. government and its agencies, in an amount greater than $10 \%$ of stockholders equity.

Securities with unrealized losses at September 30, 2010 and December 31, 2009 aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

| September 30, 2010 | Less than 12 months in an unrealized loss position |  |  |  | Greater than 12 months in an unrealized loss position |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  |
| U.S. government agencies | \$ | 3 | \$ | 2,503 | \$ |  | \$ |  | \$ | 3 | \$ | 2,503 |
| U.S. government agency |  |  |  |  |  |  |  |  |  |  |  |  |
| mortgage-backed |  | 71 |  | 19,673 |  |  |  |  |  | 71 |  | 19,673 |
| States and political subdivisions |  | 9 |  | 1,522 |  | 10 |  | 604 |  | 19 |  | 2,126 |
| Collateralized debt obligations |  |  |  |  |  | 7,636 |  | 10,243 |  | 7,636 |  | 10,243 |
| Equity securities |  |  |  |  |  | 9 |  | 39 |  | 9 |  | 39 |
|  | \$ | 83 | \$ | 23,698 | \$ | 7,655 | \$ | 10,886 | \$ | 7,738 | \$ | 34,584 |


| December 31, 2009 | Less than 12 months in an unrealized loss position |  |  |  | Greater than 12 months in an unrealized loss position |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized Losses |  | Fair Value |  | UnrealizedLosses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  |
| U.S. government agencies | \$ | 76 | \$ | 26,308 | \$ |  | \$ |  | \$ | 76 | \$ | 26,308 |
| U.S. government agency |  | 28 |  | 444 |  | 16 |  | . 589 |  | 44 |  | 2,033 |
| States and political subdivisions |  | 170 |  | 7,907 |  | 157 |  | 3,160 |  | 327 |  | 11,067 |
| Collateralized mortgage obligations |  | 1 |  | 106 |  | 4 |  | 808 |  | 5 |  | 914 |
| Collateralized debt obligations |  |  |  |  |  | 6,951 |  | 10,883 |  | 6,951 |  | 10,883 |
| Equity securities |  |  |  |  |  | 6 |  | 41 |  | 6 |  | 41 |
|  | \$ | 275 | \$ | 34,765 | \$ | 7,134 | \$ | 16,481 | \$ | 7,409 | \$ | 51,246 |

The total number of security positions in the investment portfolio in an unrealized loss position at September 30, 2010 and December 31, 2009, was nine and forty-nine, respectively. Recognition of other-than-temporary impairment was not necessary in the quarter ended September 30, 2010 or the year ended December 31, 2009. The changes in fair values related to interest rate fluctuations and other market factors and were generally not related to credit quality deterioration although the amount of deferrals and defaults in the pooled collateralized debt obligation increased from December 31, 2009. An increase in rates will generally cause a decrease in the fair value of individual securities while a

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decrease in rates typically results in an increase in fair value. In addition to the impact of rate changes upon pricing, uncertainty in the financial markets in the periods presented has resulted in reduced liquidity for certain investments, particularly the collateralized debt obligations ( CDO ), which also impacted market pricing for the periods presented. In the case of the CDO fair value measurement, management included a risk premium adjustment as of September 30, 2010, to reflect an estimated amount that a market participant would demand because of uncertainty in cash flows. Management made that adjustment because the level of market activity for the CDO securities has continued to decrease and

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information on orderly transaction sales were not generally available. Accordingly, management designated this security as a level 3 security at June 30, 2009 as described in Note 16 of this quarterly report and continues with that designation as of September 30, 2010. Management did not have the intent to sell the above securities and it is more likely than not the Company will not have to sell the securities before recovery of its cost basis.

Below is additional information as it relates to the collateralized debt obligation, Trapeza 2007-13A, which is secured by a pool of trust preferred securities issued by trusts sponsored by multiple financial institutions. This collateralized debt obligation was rated AAA at the time of purchase by the Company.

|  | Amortized Cost |  |  | Fair <br> Value | Gross Unrealized Loss |  | S\&P <br> Credit <br> Rating (1) | Number of Banks in Issuance | IssuanceDeferrals \& DefaultsAmount $\quad$ Collateral \% |  |  | IssuanceExcess SubordinationAmount $\quad$ Collateral \% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Class A1 | \$ | 9,275 | \$ | 5,581 | \$ | $(3,694)$ | CCC+ | 63 | \$ | 237,750 | 31.7\% \$ |  | 150,394 | 20.1\% |
| Class A2A |  | 8,604 |  | 4,662 |  | $(3,942)$ | CCC- | 63 |  | 237,750 | 31.7\% |  | 53,394 | 7.1\% |
|  | \$ | 17,879 | \$ | 10,243 | \$ | $(7,636)$ |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { December 31, } \\ & 2009 \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Class A1 | \$ | 9,334 | \$ | 5,473 | \$ | $(3,861)$ | $\mathrm{BB}+$ | 63 | \$ | 195,750 | 26.1\% \$ | \$ | 189,641 | 25.3\% |
| Class A2A |  | 8,500 |  | 5,410 |  | $(3,090)$ | BB- | 63 |  | 195,750 | 26.1\% |  | 92,641 | 12.4\% |
|  | \$ | 17,834 | \$ | 10,883 | \$ | $(6,951)$ |  |  |  |  |  |  |  |  |

(1) Moody s credit rating for class A1 and A2A were Baa2 and Ba2, respectively, as of September 30, 2010 and December 31, 2009. The Fitch ratings for class A1 and A2A were BBB and B, respectively, as of September 30, 2010 and December 31, 2009

The model assumptions used to estimate fair value in the table above included estimated collateral default rates of $3.2 \%, 0.9 \%$, and $0.7 \%$ in years 1, 2, and 3, respectively. Additionally, the estimated discount rates were Libor plus $5.25 \%$ for the A1 tranche and Libor plus $6.75 \%$ for the A2A tranche.

In addition to other equity securities, which are recorded at estimated fair value, the Bank owns the stock of the Federal Reserve Bank of Chicago ( FRB ) and the Federal Home Loan Bank of Chicago ( FHLBC ). Both of these entities require the Bank to invest in their non-marketable stock as a condition of membership. The value of the stock in each of those entities was recorded at cost in the amounts of $\$ 4.4$ million and $\$ 9.3$ million at September 30, 2010, and $\$ 3.7$ million and $\$ 9.3$ million at December 31, 2009, respectively. The FHLBC is a governmental sponsored entity that has been under a regulatory order for a prolonged period that generally requires approval prior to redeeming or paying dividends on their common stock. The Bank continues to periodically utilize the various products and services of the FHLBC and management considers this stock to be a long-term investment. FHLBC members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLBC stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value.

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## Note 4 Loans

Major classifications of loans were as follows:

|  |  | September 30, <br> $\mathbf{2 0 1 0}$ | December 31, <br> $\mathbf{2 0 0 9}$ |
| :--- | ---: | ---: | ---: |
| Commercial and industrial | $\$$ | 202,344 | $\$$ |
| Real estate - commercial |  | 864,095 | 207,170 |
| Real estate - construction |  | 954,433 | 925,013 |
| Real estate - residential | 586,443 | 273,719 |  |
| Installment | 5,562 | 643,936 |  |
| Overdraft | 565 | 9,834 |  |
| Lease financing receivables | 3,052 | 830 |  |
|  |  | $1,816,494$ | 3,703 |
| Net deferred loan fees and costs | $(827)$ | $2,064,205$ |  |
|  |  | $1,815,667$ | $\$$ |
|  |  |  | $2,062,826$ |

It is the policy of the Company to review each prospective credit in order to determine an adequate estimated level of security or collateral to obtain prior to making a loan. The type of collateral, when required, will vary from liquid assets to real estate. The Company s access to collateral, in the event of borrower default, is assured through adherence to state lending laws and the Company s lending standards and credit monitoring procedures. The Bank generally makes loans within its market area. There are no significant concentrations of loans where the customers ability to honor loan terms is dependent upon a single economic sector, although the real estate related categories listed above represent $88.4 \%$ and $89.3 \%$ of the portfolio at September 30, 2010 and December 31, 2009, respectively. The Company is committed to overseeing and managing its loan portfolio to avoid unnecessarily high credit concentrations in accordance with the requirements of the Memorandum of Understanding between the Bank and the Office of the Comptroller of the Currency ( the OCC ). Consistent with that commitment, management has updated its asset diversification plan and policy and anticipates that the percentage of real estate lending to the overall portfolio will decrease in the future as result of that process.

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## Note 5 Allowance for Loan Losses

Changes in the allowance for loan losses for the nine months ending September 30 are summarized as follows:

|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| :--- | ---: | ---: |
| Allowance at beginning of year | 64,540 | 41,271 |
| Charge-offs: | 1,632 |  |
| Commercial and industrial | 26,474 | 2,365 |
| Real estate - commercial | 35,758 | 2,323 |
| Real estate - construction | 12,045 | 41,055 |
| Real estate - residential | 385 | 3,767 |
| Installment and other loans | 76,294 | 744 |
| Total charge-offs | 300 | 50,254 |
| Recoveries: | 139 |  |
| Commercial and industrial | 2,148 | 11 |
| Real estate - commercial | 1,367 | 149 |
| Real estate - construction | 296 | 18 |
| Real estate - residential | 4,250 | 233 |
| Installment and other loans | 72,044 | 411 |
| Total recoveries | 75,668 | 49,843 |
| Net charge-offs | 68,164 | $\$$ |
| Provision for loan losses | $3.71 \%$ | 66,575 |
| Allowance at end of quarter | $\$$ | $3.51 \%$ |
| Net charge-offs to average loans |  | $2.23 \%$ |
| Allowance at quarter end to average loans |  | $2.60 \%$ |

## Note 6: Other Real Estate Owned

Details related to the activity in the other real estate owned ( OREO ) portfolio, net of valuation reserve, for the periods presented are itemized in the following table:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate owned | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Balance at beginning of period | \$ | 47,128 | \$ | 15,590 | \$ | 40,200 | \$ | 15,212 |
| Property additions |  | 15,072 |  | 11,704 |  | 42,521 |  | 17,268 |
| Development improvements |  | 30 |  | 421 |  | 40 |  | 2,354 |
| Less: |  |  |  |  |  |  |  |  |
| Property Disposals |  | 3,858 |  | 1,842 |  | 13,650 |  | 5,548 |
| Period valuation adjustments |  | 3,795 |  | 1,381 |  | 14,534 |  | 4,794 |
| Balance at end of period | \$ | 54,577 | \$ | 24,492 | \$ | 54,577 | \$ | 24,492 |

Activity in the valuation allowance was as follows:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Balance at beginning of period | \$ | 13,817 | \$ | 3,412 | \$ | 5,668 | \$ |  |
| Addition charged to expense |  | 3,795 |  | 1,327 |  | 14,452 |  | 4,516 |
| Write-downs taken on sales |  | (788) |  | (87) |  | $(3,378)$ |  | (104) |
| Other adjustments |  |  |  | 142 |  | 82 |  | 382 |
| Balance at end of period | \$ | 16,824 | \$ | 4,794 | \$ | 16,824 | \$ | 4,794 |

Expenses related to other real estate net of lease revenue includes:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Gain on sales, net | \$ | (199) | \$ | (169) | \$ | (697) | \$ | (462) |
| Provision for unrealized losses |  | 3,795 |  | 1,327 |  | 14,452 |  | 4,516 |
| Operating expenses |  | 1,559 |  | 535 |  | 4,175 |  | 1,518 |
| Less: |  |  |  |  |  |  |  |  |
| Lease revenue |  | 429 |  |  |  | 1,389 |  | 18 |
|  | \$ | 4,726 | \$ | 1,693 | \$ | 16,541 | \$ | 5,554 |

## Note 7 Goodwill and Intangibles

Goodwill and other intangible assets are reviewed for potential impairment on an annual basis or more often if events or circumstances indicate that they may be impaired. As such, goodwill was tested for impairment at the reporting unit level as of June 30, 2009 and a total impairment loss was recorded as a result of management s determination that the carrying amount of goodwill exceeded its implied fair value. The Company s market price per share had continued to be less than its stockholders common equity as the Company stock continued to trade at a price below its book value. At the same time, earnings decreased as nonperforming assets, particularly loans and related charge-offs increased. Consistent with prior quarters, the Company considered these and other factors, including the items outlined in the process described below. The Company employed general industry practices in evaluating the impairment of its goodwill using a two-step process that begins with an estimation of the fair value of the reporting unit. The first step included a screen for potential impairment and the second step measured the amount of impairment. Significant management judgment was applied to the process including the development of cash flow projections, selection of appropriate discount rates, identification of relevant market comparables, the incorporation of general economic and market conditions as well as the selection of an appropriate control premium.

The first step of the June 30, 2009 analysis was to determine if there was a potential impairment. The Company used both an income and market approach as part of that analysis. The income approach was based on discounted cash flows, which were derived from internal forecasts and economic expectations for the Bank reporting unit. The key assumptions used to determine fair value under the income approach included the cash flow period, terminal values based on a terminal growth rate and the discount rate. The discount rates used in the income approach evaluated at June 30, 2009 ranged from $17.5 \%$ to $22.5 \%$ to attempt to incorporate discount rates a market participant might employ in its valuation of the Bank. The market approach calculated the change of control price a market participant could have been reasonably expected to pay for the Bank by adding a change of control premium. The results of the first step of the analysis indicated that the Bank s carrying value exceeded its fair value, which indicated that an impairment existed and required that the Company perform the second step of the analysis to
determine the amount of the impairment. The second step of the analysis involved a valuation of all of the assets of the Bank as if it had just been acquired and comparing the resultant goodwill with

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the actual carrying amount of goodwill. The results of the second step of the analysis determined that goodwill was fully impaired, which resulted in the pre-tax impairment charge of $\$ 57.6$ million. This was a total impairment and no goodwill remained as a result of that impairment charge. The portion of the goodwill intangible asset charge that was attributable to Heritage was tax deductible and had an associated $\$ 22.0$ million deferred tax asset, and although not anticipated, there can be no guarantee that a valuation allowance against this deferred tax asset will not be necessary in future periods.

Management also performed a periodic review of the core deposit and other intangible assets. Based upon these reviews, management determined there was no impairment of the core deposit and other intangible assets as of September 30, 2010. No assurance can be given that future impairment tests will not result in a charge to earnings.

The following table presents the changes in the carrying amount of goodwill and other intangibles during the first nine months ended September 30, 2010, and the year ended December 31, 2009 (in thousands):

|  | September 30, 2010 |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Core Deposit and Other Intangibles |  | Goodwill |  | Core Deposit and Other Intangibles |  |
| Balance at beginning of period | \$ | \$ | 6,654 | \$ | 59,040 | \$ | 7,821 |
| Amortization/ adjustments(1) |  |  | (847) |  | $(1,461)$ |  | $(1,167)$ |
| Impairment |  |  |  |  | $(57,579)$ |  |  |
| Balance at end of period | \$ | \$ | 5,807 | \$ |  | \$ | 6,654 |

(1) The $\$ 1.46$ million adjustment to goodwill was recorded in the first quarter of 2009.

The following table presents the estimated future amortization expense for core deposit and other intangibles as of September 30, 2010 (in thousands):

|  | Amount |  |
| :--- | ---: | ---: |
| 2010 | $\$$ | 283 |
| 2011 |  | 847 |
| 2012 |  | 780 |
| 2013 |  | 732 |
| 2014 |  | 679 |
| Thereafter |  | 2,486 |
| Total | $\$$ | 5,807 |

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## Note 8 Mortgage Servicing Rights

Changes in capitalized mortgage servicing rights as of September 30, summarized as follows:

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 2,470 | \$ | 1,973 |
| Fair value adjustment |  | 9 |  |  |
| Additions |  | 1,490 |  | 495 |
| Mark to Market |  | $(1,448)$ |  |  |
| Amortization |  |  |  | (658) |
| Transfer - IHDA Loans |  | (68) |  |  |
| Balance at end of period |  | 2,453 |  | 1,810 |
|  |  |  |  |  |
| Changes in the valuation allowance for servicing assets were as follows: |  |  |  |  |
|  |  |  |  |  |
| Balance at beginning of period |  | (20) |  | (599) |
| Fair value adjustment |  | 20 |  | (443) |
| Recovery credited to expense |  |  |  | 811 |
| Balance at end of period |  |  |  | (231) |

As discussed in Note 1, the Company adopted ASC 860-50-35 using the fair value measurement method for all servicing rights as of January 1 , 2010, and the initial impact of adoption was an increase to beginning retained earnings of $\$ 29,000$. Management believed that the fair value method of accounting would better allow management to mitigate interest rate risk. Servicing rights are recognized separately when they are acquired through sales of loans. When mortgage loans are sold, servicing rights are initially recorded at fair value with the income statement effect recorded in net gain on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. Additional disclosure related to fair value of mortgage servicing rights is found in Note 16.

Under the fair value measurement method, the Company measures servicing rights at fair value at each reporting date and reports changes in fair value of servicing assets in earnings in the period in which the changes occur, and are included with net gain on sales of mortgage loans on the income statement. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses

## Note 9 Deposits

Major classifications of deposits as of September 30, 2010 and December 31, 2009 were as follows:

|  | $\mathbf{2 0 1 0}$ |  | $\mathbf{2 0 0 9}$ |
| :--- | :--- | ---: | :--- |
| Noninterest bearing demand | $\$$ | 312,738 | $\$$ |
| Savings | 177,448 | 311,097 |  |
| NOW accounts | 384,439 | 175,464 |  |


| Money market accounts | 318,961 | 392,516 |  |
| :--- | ---: | ---: | ---: |
| Certificates of deposit of less than $\$ 100,000$ | 495,677 | 551,106 |  |
| Certificates of deposit of $\$ 100,000$ or more | 313,295 | 353,316 |  |
|  | $\$$ | $2,002,558$ | $\$$ |

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## Note 10 Borrowings

The following table is a summary of borrowings as of September 30, 2010 and December 31, 2009 and junior subordinated debentures are discussed in detail in Note 11:

|  |  | $\mathbf{2 0 1 0}$ |  |
| :--- | ---: | ---: | ---: |
| Securities sold under repurchase agreements | $\$$ | 6,315 | $\$$ |
| FHLB advances |  |  | $\mathbf{2 0 0 9}$ |
| Treasury tax and loan |  | 4,426 | 50,019 |
| Junior subordinated debentures | 58,378 | 4,979 |  |
| Subordinated debt | 45,000 | 58,378 |  |
| Notes payable and other borrowings | 500 | 45,000 |  |
|  |  | 114,619 | $\$$ |

The Company enters into sales of securities under agreements to repurchase (repurchase agreements) which generally mature within 1 to 90 days from the transaction date. These repurchase agreements are treated as financings and they are secured by mortgage-backed securities with a carrying amount of $\$ 6.8$ and $\$ 25.1$ million at September 30, 2010 and December 31, 2009, respectively. The securities sold under agreements to repurchase consisted of U.S. government agencies during the two-year reporting period.

The Company s borrowings at the FHLBC requires the Bank to be a member and invest in the stock of the FHLBC and are generally limited to the lesser of $35 \%$ of total assets or $60 \%$ of the book value of certain mortgage loans. In addition, these notes were collateralized by FHLBC stock of $\$ 9.3$ million and loans totaling $\$ 140.1$ million at September 30, 2010. FHLBC stock of $\$ 9.3$ million and loans totaling $\$ 203.7$ million were pledged as of December 31, 2009. The Company has also established borrowing capacity at the FRB that was not used at either December 31, 2009 or September 30, 2010. The Company currently has $\$ 63.5$ million of borrowing capacity available at the FRB.

The Bank is a Treasury Tax \& Loan (TT\&L ) depository for the FRB, and as such, we accept TT\&L deposits. The Company is allowed to hold these deposits for the FRB until they are called. The interest rate is the federal funds rate less 25 basis points. Securities with a face value greater than or equal to the amount borrowed are pledged as a condition of borrowing TT\&L deposits. As of September 30, 2010 and December 31, 2009, the TT\&L deposits were $\$ 4.4$ million and $\$ 5.0$ million, respectively.

One of the Company s most significant borrowing relationships continued to be the $\$ 45.5$ million credit facility with Bank of America (formerly LaSalle Bank National Association and, the Lender ). That credit facility began in January 2008 and was originally comprised of a $\$ 30.5$ million senior debt facility, which included a $\$ 30.0$ million revolving line that matured on March 31, 2010, and $\$ 500,000$ in term debt as well as $\$ 45.0$ million of subordinated debt. The subordinated debt and the term debt portion of the senior debt facility mature on March 31, 2018. The interest rate on the senior debt facility resets quarterly, and is based on, at the Company s option, either the Lender s prime rate or three-month LIBOR plus 90 basis points. The interest rate on the subordinated debt resets quarterly, and is equal to three-month LIBOR plus 150 basis points. The proceeds of the $\$ 45.0$ million of subordinated debt were used to finance the 2008 acquisition of Heritage, including transaction costs. The Company had no principal outstanding balance on the Bank of America senior line of credit when it matured, but did have $\$ 500,000$ in principal outstanding in term debt and $\$ 45.0$ million in principal outstanding in subordinated debt at both December 31, 2009 and September 30, 2010. The term debt is secured by all of the outstanding capital stock of the Bank. The Company has made all required interest payments on the outstanding principal amounts on a timely basis.

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The credit facility agreement contains usual and customary provisions regarding acceleration of the senior debt upon the occurrence of an event of default by the Company under the agreement, as

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described therein. The agreement also contains certain customary representations and warranties and financial and negative covenants. At September 30, 2010, the Company continued to be out of compliance with two of the financial covenants contained within the credit agreement. The agreement provides that upon an event of default as the result of the Company $s$ failure to comply with a financial covenant and/or with the receipt of a Memorandum of Understanding from the Bank s primary regulator as was previously disclosed by the Company, the lender may (i) terminate all commitments to extend further credit, (ii) increase the interest rate on the revolving line of the term debt (together the Senior Debt ) by 200 basis points, (iii) declare the Senior Debt immediately due and payable and (iv) exercise all of its rights and remedies at law, in equity and/or pursuant to any or all collateral documents, including foreclosing on the collateral. The total outstanding principal amount of the Senior Debt is the $\$ 500,000$ in term debt. Because the Subordinated Debt is treated as Tier 2 capital for regulatory capital purposes, the Agreement does not provide the lender with any rights of acceleration or other remedies with regard to the Subordinated Debt upon an event of default caused by the Company s failure to comply with a financial covenant. In November 2009, the lender provided notice to the Company that it was invoking the default rate, thereby increasing the rate on the term debt by 200 basis points retroactive to July 30 , 2009. This action by the lender resulted in nominal additional interest expense as it only applies to the $\$ 500,000$ of outstanding term debt. The Company and the Lender have periodically engaged in discussions regarding the potential resolution of the issues, which could include a range of results including, but not limited to, a renegotiation of the credit facility and/or a change in the covenants or other terms. The parties have not agreed to a mutually satisfactory resolution.

## Note 11 Junior Subordinated Debentures

The Company completed the sale of $\$ 27.5$ million of cumulative trust preferred securities by its unconsolidated subsidiary, Old Second Capital Trust I in June 2003. An additional $\$ 4.1$ million of cumulative trust preferred securities was sold in July 2003. The costs associated with the issuance of the cumulative trust preferred securities are being amortized over 30 years. The trust-preferred securities can remain outstanding for a 30 -year term but, subject to regulatory approval, can be called in whole or in part by the Company. The stated call period commenced on June 30, 2008 and can be exercised by the Company from time to time hereafter. When not in deferral, cash distributions on the securities are payable quarterly at an annual rate of $7.80 \%$. The Company issued a new $\$ 31.6$ million subordinated debenture to the trust in return for the aggregate net proceeds of this trust preferred offering. The interest rate and payment frequency on the debenture are equivalent to the cash distribution basis on the trust preferred securities. In the second quarter of 2010, the Company commenced an offer to exchange a portion of the trust preferred securities of Old Second Capital Trust I for newly issues shares of common stock of the Company. The Company announced in the third quarter of 2010 that it had terminated the proposals to exchange shares of its outstanding trust preferred securities for shares of common stock. This decision was in response to the challenging capital market conditions that were encountered in the effort to issue the common stock required to culminate such an exchange.

The Company issued an additional $\$ 25.0$ million of cumulative trust preferred securities through a private placement completed by an additional unconsolidated subsidiary, Old Second Capital Trust II, in April 2007. Although nominal in amount, the costs associated with that issuance are being amortized over 30 years. These trust preferred securities also mature in 30 years, but subject to the aforementioned regulatory approval, can be called in whole or in part on a quarterly basis commencing June 15, 2017. While not in deferral, the quarterly cash distributions on the securities are fixed at $6.77 \%$ through June 15, 2017 and float at 150 basis points over three-month LIBOR thereafter. The Company issued a new $\$ 25.8$ million subordinated debenture to the trust in return for the aggregate net proceeds of this trust preferred offering. The interest rate and payment frequency on the debenture are equivalent to the cash distribution basis on the trust preferred securities. The proceeds from this trust preferred offering were used to finance the common stock tender offer in May 2007.

Under the terms of the subordinated debentures, the Company is allowed to defer payments of interest for 20 quarterly periods without default or penalty, but such amounts will continue to accrue. Also during the deferral period, the Company generally may not pay cash dividends on or repurchase its

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common stock or preferred stock including the TARP Preferred Stock. The Company has elected to defer regularly scheduled interest payments on the $\$ 58.4$ million of junior subordinated debentures. Because of the deferral on the subordinated debentures, the Trusts will defer regularly scheduled dividends on the trust preferred securities. Both of the debentures issued by Old Second Bancorp, Inc. are recorded on the Consolidated Balance Sheets as junior subordinated debentures and the related interest expense for each issuance is included in the Consolidated Statements of Operations. In conjunction with the above deferrals, management has also announced its intention to suspend dividends on the outstanding TARP Preferred Stock as discussed in more detail in Note 19 of this quarterly report.

## Note 12 Long-Term Incentive Plan

The Long-Term Incentive Plan (the Incentive Plan ) authorizes the issuance of up to 1,908,332 shares of the Company s common stock, including the granting of qualified stock options ( Incentive Stock Options ), nonqualified stock options, restricted share rights (restricted stock and restricted stock units), and stock appreciation rights. Total shares issuable under the plan were 113,882 at September 30, 2010 and 426,872 at December 31, 2009. Stock based awards may be granted to selected directors and officers or employees at the discretion of the board of directors. All stock options were granted for a term of ten years. Restricted share rights issued under the plan generally vest three years from the grant date. Awards under the Incentive Plan become fully vested upon a merger or change in control of the Company. Compensation expense is recognized over the vesting period of the options based on the fair value of the options at the grant date.

Total compensation cost that has been charged against income for those plans was $\$ 253,000$ in the third quarter of 2010 and $\$ 688,000$ in the first nine months of 2010. The total income tax benefit was $\$ 88,000$ in the third quarter of 2010 and $\$ 241,000$ in the nine months of 2010. Total compensation cost that has been charged against income for those plans was $\$ 228,000$ in the third quarter of 2009 and $\$ 754,000$ in the first nine months of 2009. The total income tax benefit was $\$ 80,000$ in the third quarter of 2009 and $\$ 264,000$ in the first nine months of 2009.

There were no stock options exercised or granted during the third quarter of 2010 or 2009. Total unrecognized compensation cost related to nonvested stock options granted under the Incentive Plan was $\$ 47,000$ as of September 30, 2010, and is expected to be recognized over a weighted-average period of 0.48 years. Total unrecognized compensation cost related to nonvested stock options granted under the Incentive Plan was $\$ 282,000$ as of September 30, 2009, and was expected to be recognized over a weighted-average period of 1.00 years.

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A summary of stock option activity in the Incentive Plan is as follows:

|  | Shares |  | Weighted Average Exercise Price | Weighted <br> Average <br> Remaining Contractual Term (years) |  | Aggregate Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning outstanding at January 1, 2010 | 683,666 | \$ | 24.29 |  |  |  |
| Granted |  |  |  |  |  |  |
| Exercised |  |  |  |  |  |  |
| Canceled |  |  |  |  |  |  |
| Expired |  |  |  |  |  |  |
| Ending outstanding at September 30, 2010 | 683,666 | \$ | 24.29 | 3.99 | \$ |  |
| Exercisable at end of period | 646,168 | \$ | 24.34 | 3.79 | \$ |  |
|  |  |  |  |  |  |  |
| Beginning outstanding at January 1, 2009 | 722,132 | \$ | 24.03 |  |  |  |
| Granted | 16,500 |  | 7.49 |  |  |  |
| Exercised | $(5,334)$ |  | 10.13 |  |  |  |
| Canceled | $(13,000)$ |  | 29.12 |  |  |  |
| Expired |  |  |  |  |  |  |
| Ending outstanding at September 30, 2009 | 720,298 | \$ | 23.66 | 4.80 | \$ |  |
| Exercisable at end of period | 617,136 | \$ | 23.46 | 4.24 | \$ |  |

A summary of changes in the Company s nonvested options in the Incentive Plan is as follows:

|  |  | September 30, 2010 <br> Weighted <br> Average Grant <br> Date Fair Value |  |
| :--- | :---: | :---: | :---: |
| Nonvested at January 1, 2010 | Shares | 4.83 |  |
| Granted | 43,498 | $\$$ |  |
| Vested | $(6,000)$ | 2.36 |  |
| Nonvested at September 30, 2010 | 37,498 | $\$$ | 5.23 |

A summary of stock option activity as of September 30 is as follows:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  |  |  |  |
| Intrinsic value of options exercised | \$ |  | \$ |  | \$ |  | \$ | 673 |
| Cash received from option exercises |  |  |  |  |  |  |  | 54,033 |
| Tax benefit realized from option exercises |  |  |  |  |  |  |  | 268 |
| Weighted average fair value of options granted | \$ |  | \$ |  | \$ |  | \$ | 2.01 |

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Restricted stock was granted beginning in 2005 under the Incentive Plan. Restricted stock units were granted beginning in 2009 under the Incentive Plan. Restricted stock units of 130,000 shares were granted during the third quarter of 2010 none were granted in the third quarter of 2009. These share rights are subject to forfeiture until certain restrictions have lapsed, including employment for a specific period. Of the third quarter 2010 share rights granted, 100,000 vests after a three-year period and the remainder of those share rights vest on January 1, 2011. Compensation expense is recognized over the vesting period of the shares based on the market value of the shares at issue date. Awards under the Incentive Plan become fully vested upon a merger or change in control of the Company.

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A summary of changes in the Company s nonvested shares of restricted share rights is as follows:

|  |  | September 30, 2010 <br> Weighted <br> Average <br> Grant Date |  | September 30, 2009 <br> Weighted <br> Average <br> Grant Date |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Fair Value |  |  |  |  |

Total unrecognized compensation cost of restricted share rights was $\$ 1.8$ million as of September 30, 2010, which is expected to be recognized over a weighted-average period of 2.64 years. Total unrecognized compensation cost of restricted share rights was $\$ 1.1$ million as of September 30, 2009, which was expected to be recognized over a weighted-average period of 2.70 years.

## Note 13 (Loss) Earnings Per Share

The (loss) earnings per share is included below as of September 30 (in thousands except for share data):

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Basic loss per share: |  |  |  |  |  |  |  |  |
| Weighted-average common shares outstanding |  | 13,911,596 |  | 13,823,622 |  | 13,920,628 |  | 13,813,441 |
| Weighted-average common shares less stock based awards |  | 13,729,005 |  | 13,707,907 |  | 13,727,946 |  | 13,707,692 |
| Weighted-average common shares stock based awards |  | 349,345 |  | 181,165 |  | 345,768 |  | 161,027 |
| Net (loss) income | \$ | (88) | \$ | 1,472 | \$ | $(32,025)$ | \$ | $(55,970)$ |
| Dividends and accretion of discount on preferred shares |  | 1,135 |  | 1,121 |  | 3,394 |  | 3,157 |
| Net (loss) income available to common shareholders |  | $(1,223)$ |  | 351 |  | $(35,419)$ |  | $(59,127)$ |
| Common stock dividends |  |  |  | (137) |  | (275) |  | $(1,234)$ |
| Un-vested share-based payment awards |  |  |  | (2) |  | (6) |  | (15) |
| Undistributed (loss) income |  | $(1,223)$ |  | 212 |  | $(35,700)$ |  | $(60,376)$ |
| Basic (loss) income per share common undistributed earnings |  | (0.09) |  | 0.02 |  | (2.54) |  | (4.35) |
| Basic (loss) income per share common distributed earnings |  |  |  | 0.01 |  | 0.02 |  | 0.09 |
| Basic (loss) income per share | \$ | (0.09) | \$ | 0.03 | \$ | (2.52) | \$ | (4.26) |
| Diluted (loss) income per share: |  |  |  |  |  |  |  |  |
| Weighted-average common shares outstanding |  | 13,911,596 |  | 13,823,622 |  | 13,920,628 |  | 13,813,441 |
| Dilutive effect of restricted shares(1) |  | 117,236 |  | 112,836 |  | 165,290 |  | 87,308 |

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| Dilutive effect of stock options |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted average common shares outstanding |  | 14,028,832 |  | 13,936,458 |  | 14,085,918 |  | 13,900,749 |
| Net (loss) income available to common stockholders | \$ | $(1,223)$ | \$ | 351 | \$ | $(35,419)$ | \$ | $(59,127)$ |
| Diluted (loss) income per share | \$ | (0.09) | \$ | 0.03 | \$ | (2.52) | \$ | (4.26) |
| Number of antidilutive options excluded from the diluted earnings per share calculation |  | 1,517,000 |  | 1,577,000 |  | 1,517,000 |  | 1,577,000 |

(1) Includes the common stock equivalents for restricted share rights that are dilutive.

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## Note 14 Other Comprehensive (Loss) Income

The following table summarizes the related income tax effect for the components of other comprehensive (loss) income as of September 30:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Net (loss) gain available to common stockholders | \$ | $(1,223)$ | \$ | 351 | \$ | $(35,419)$ | \$ | $(59,127)$ |
| Unrealized holding (losses) gains on available-for-sale securities arising during the period |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 14 | \$ | (10) | \$ | 6 | \$ | (35) |
| U.S. government agencies |  | (97) |  | (85) |  | 98 |  | (340) |
| U.S. government agency mortgage-backed |  | (167) |  | 255 |  | 383 |  | 1,175 |
| States and political subdivisions |  | 925 |  | 4,951 |  | 1,092 |  | 5,319 |
| Collateralized mortgage obligations |  | (124) |  | 220 |  | (242) |  | 802 |
| Collateralized debt obligations |  | $(1,188)$ |  | (80) |  | (685) |  | 789 |
| Equity securities |  | 4 |  | 6 |  | (2) |  | 11 |
|  |  | (633) |  | 5,257 |  | 650 |  | 7,721 |
| Related tax expense |  | 254 |  | $(2,072)$ |  | (262) |  | $(3,045)$ |
| Holding (losses) gains after tax | \$ | (379) | \$ | 3,185 | \$ | 388 | \$ | 4,676 |
| Less: Reclassification adjustment for the net (losses) and gains realized during the period |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ |  | \$ |  | \$ |  | \$ |  |
| U.S. government agencies |  | 81 |  |  |  | 41 |  | 315 |
| U.S. government agency mortgage-backed |  |  |  |  |  | 919 |  | 583 |
| States and political subdivisions |  | 539 |  | 454 |  | 1,414 |  | 425 |
| Collateralized mortgage obligations |  |  |  |  |  |  |  | 445 |
| Collateralized debt obligations |  |  |  |  |  |  |  |  |
| Equity securities |  |  |  |  |  |  |  |  |
| Net realized gains |  | 620 |  | 454 |  | 2,374 |  | 1,768 |
| Income tax (expense) on net realized gains |  | (245) |  | (179) |  | (939) |  | (700) |
| Net realized gains after tax |  | 375 |  | 275 |  | 1,435 |  | 1,068 |
| Other comprehensive (loss) income on available-for-sale |  | (754) |  | 2,910 |  | $(1,047)$ |  | 3,608 |
| Changes in fair value of derivatives used for cashflow hedges arising during the period |  |  |  |  |  |  |  | 158 |
| Related tax (expense) |  |  |  |  |  |  |  | (63) |
| Other comprehensive income on cashflow hedges |  |  |  |  |  |  |  | 95 |
| Total other comprehensive (loss) income | \$ | (754) | \$ | 2,910 | \$ | $(1,047)$ | \$ | 3,703 |

## Note 15 Retirement Plans

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The Company maintains tax-qualified contributory and non-contributory profit sharing plans covering substantially all full-time and regular part-time employees. The expense of these plans was $\$ 690,000$ and $\$ 1.0$ million in the first nine months of 2010 and 2009, respectively, as the Company eliminated the profit sharing contribution and lowered the amount of the 401 K match in 2009 .

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## Note 16 Fair Value Option and Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy established, also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Company has the ability to access as of the measurement date.

Level 2: Significant observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company uses the following methods and significant assumptions to estimate fair value:

- Securities available-for-sale are valued primarily by a third party pricing agent and both the market and income valuation approaches are implemented using the following types of inputs:
- U.S. treasuries are priced using the market approach and utilizing live data feeds from active market exchanges for identical securities.
- Government-sponsored agency debt securities are primarily priced using available market information through processes such as benchmark curves, market valuations of like securities, sector groupings and matrix pricing.
- Other government-sponsored agency securities, mortgage-backed securities and some of the actively traded REMICs and CMOs are primarily priced using available market information including benchmark yields, prepayment speeds, spreads and volatility of similar securities.
- Other inactive government-sponsored agency securities are primarily priced using consensus pricing and dealer quotes.
- State and political subdivisions are largely grouped by characteristics, i.e., geographical data and source of revenue in trade dissemination systems. Because some securities are not traded daily and due to other grouping limitations, active market quotes are often obtained using benchmarking for like securities.
- Collateralized debt obligations are collateralized by trust preferred security issuances of other financial institutions. Uncertainty in the financial markets in the periods presented has resulted in reduced liquidity for these investment securities, which continued to affect market pricing in the period presented. To reflect an appropriate fair value measurement, management included a risk premium adjustment to provide


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an estimate of the amount that a market participant would demand because of uncertainty in cash flows in the discounted cash flow analysis. Management made that adjustment to Level 3 valuation at June 30, 2009 because the level of market activity for the CDO security has continued to decrease and information on orderly sale transactions was not generally available.

- Marketable equity securities are priced using available market information.
- $\quad$ Residential mortgage loans eligible for sale in the secondary market are carried at fair market value. The fair value of loans held for sale is determined using quoted secondary market prices.
- Lending related commitments to fund certain residential mortgage loans (interest rate locks) to be sold in the secondary market and forward commitments for the future delivery of mortgage loans to third party investors as well as forward commitments for future delivery of mortgage-backed securities are considered derivatives. Fair values are estimated based on observable changes in mortgage interest rates including mortgage-backed securities prices from the date of the commitment and do not typically involve significant judgments by management.


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- The fair value of mortgage servicing rights is based on a valuation model that calculates the present value of estimated net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income to derive the resultant value. The Company is able to compare the valuation model inputs, such as the discount rate, prepayment speeds, weighted average delinquency and foreclosure/bankruptcy rates to widely available published industry data for reasonableness.
- Interest rate swap positions, both assets and liabilities, are based on a valuation pricing models using an income approach based upon readily observable market parameters such as interest rate yield curves.
- The credit valuation reserve on customer interest rate swap positions was determined based upon management s estimate of the amount of credit risk exposure, including available collateral protection and/or by utilizing an estimate related to a probability of default as indicated in the Bank credit policy. Such adjustments would result in a Level 3 classification.
- The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.
- OREO: Nonrecurring adjustments to certain commercial and residential real estate properties classified as OREO are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the estimated fair value, less costs to sell, an impairment loss is recognized.


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## Assets and Liabilities Measured at Fair Value on a Recurring Basis:

The tables below present the balance of assets and liabilities at September 30, 2010 and December 31, 2009, respectively, which are measured by the Company at fair value on a recurring basis:

|  | September 30, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| Assets: |  |  |  |  |  |  |  |  |
| Investment securities available-for-sale |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 1,532 | \$ |  | \$ |  | \$ | 1,532 |
| U.S. government agencies |  |  |  | 52,781 |  |  |  | 52,781 |
| U.S. government agency mortgage-backed |  |  |  | 70,572 |  |  |  | 70,572 |
| States and political subdivisions |  |  |  | 19,465 |  |  |  | 19,465 |
| Collateralized mortgage obligations |  |  |  | 13,792 |  |  |  | 13,792 |
| Collateralized debt obligations |  |  |  |  |  | 10,243 |  | 10,243 |
| Equity securities |  | 38 |  |  |  | 4 |  | 42 |
| Loans held-for-sale |  |  |  | 11,648 |  |  |  | 11,648 |
| Mortgage servicing rights(1) |  |  |  |  |  | 2,453 |  | 2,453 |
| Other assets (Interest rate swap agreements net of swap credit valuation) |  |  |  | 5,733 |  | (68) |  | 5,665 |
| Other assets (Forward loan commitments to investors) |  |  |  | 790 |  |  |  | 790 |
| Total | \$ | 1,570 | \$ | 174,781 | \$ | 12,632 | \$ | 188,983 |
|  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |
|  | \$ |  | \$ | 5,733 | \$ |  | \$ | 5,733 |
| Other liabilities (Interest rate lock commitments to borrowers) |  |  | 71 |  |  |  |  | 71 |
| Other liabilities (Risk Participation Agreement) |  |  |  |  |  | 35 |  | 35 |
| Total | \$ |  | \$ | 5,804 | \$ | 35 | \$ | 5,839 |
|  | Level 1 |  | December31, 2009 |  |  |  | Total |  |
|  |  |  |  | Level 2 |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |
| Investment securities available-for-sale |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 1,523 | \$ |  | \$ |  | \$ | 1,523 |
| U.S. government agencies |  | 5,000 |  | 79,452 |  |  |  | 84,452 |
| U.S. government agency mortgage-backed |  |  |  | 42,800 |  |  |  | 42,800 |
| States and political subdivisions |  |  |  | 83,338 |  |  |  | 83,338 |
| Collateralized mortgage obligations |  |  |  | 23,151 |  |  |  | 23,151 |
| Collateralized debt obligations |  |  |  |  |  | 10,883 |  | 10,883 |
| Equity securities |  | 41 |  |  |  | 53 |  | 94 |
| Loans held-for-sale |  |  |  | 11,586 |  |  |  | 11,586 |
| Other assets (Interest rate swap agreements net of swap credit valuation) |  |  |  | 3,742 |  | (285) |  | 3,457 |
| Other assets (Forward loan commitments to investors) |  |  |  | 146 |  |  |  | 146 |
| Total | \$ | 6,564 | \$ | 244,215 | \$ | 10,651 | \$ | 261,430 |

Liabilities:

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| Other liabilities (Interest rate swap agreements) | \$ | \$ | 3,742 | \$ |  | \$ | 3,742 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other liabilities (Interest rate lock commitments to borrowers) |  |  | (70) |  |  |  | (70) |
| Other liabilities (Risk Participation Agreement) |  |  |  |  | 31 |  | 31 |
| Total | \$ | \$ | 3,672 | \$ | 31 | \$ | 3,703 |

(1) As of January 1, 2010, the Company elected the fair value measurement method of accounting for mortgage servicing rights available under ASC 820-35 as discussed in more detail in Notes 1 and 8.

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The changes in Level 3 assets and liabilities measured at fair value on a recurring basis are summarized as follows:

|  | September 30, 2010 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Securities available-for-sale |  |  |  | Mortgage Servicing Rights |  | Interest Rate Swap Valuation |  | Risk Participation Agreement |  |
|  | Equity Securities |  | Collateralized <br> Debt <br> Obligations |  |  |  |  |  |  |  |
| Beginning balance January 1, 2010 | \$ | 53 | \$ | 10,883 | \$ |  | \$ | (285) | \$ | (31) |
| Transfers into Level 3 |  |  |  |  |  | 2,821 |  |  |  |  |
| Transfers out of Level 3 |  | (50) |  |  |  |  |  |  |  |  |
| Total gains or losses |  |  |  |  |  |  |  |  |  |  |
| Included in earnings (or changes in net assets) |  |  |  | 118 |  | $(1,373)$ |  | 217 |  | (4) |
| Included in other comprehensive income |  | 1 |  | (685) |  |  |  |  |  |  |
| Purchases, issuances, sales, and settlements |  |  |  |  |  |  |  |  |  |  |
| Purchases |  |  |  |  |  | 1,073 |  |  |  |  |
| Issuances |  |  |  |  |  |  |  |  |  |  |
| Settlements |  |  |  | (73) |  | (68) |  |  |  |  |
| Expirations |  |  |  |  |  |  |  |  |  |  |
| Ending balance September 30, 2010 | \$ | 4 | \$ | 10,243 | \$ | 2,453 | \$ | (68) | \$ | (35) |

September 30, 2009

|  | Securities available-for-sale |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Securities |  | Collateralized <br> Debt <br> Obligations |  | Interest Rate Swap Valuation |  | Risk <br> Participation Agreement |  |
| Beginning balance January 1, 2009 | \$ | 52 | \$ |  | \$ |  | \$ | (26) |
| Transfers into Level 3 |  |  |  | 11,111 |  |  |  |  |
| Transfers out of Level 3 |  |  |  |  |  |  |  |  |
| Total gains or losses |  |  |  |  |  |  |  |  |
| Included in earnings (or changes in net assets) |  |  |  | 48 |  | (981) |  | (4) |
| Included in other comprehensive income |  | 1 |  | (80) |  |  |  |  |
| Purchases, issuances, sales, and settlements |  |  |  |  |  |  |  |  |
| Purchases |  |  |  |  |  |  |  |  |
| Issuances |  |  |  |  |  |  |  |  |
| Settlements |  |  |  | (40) |  |  |  |  |
| Expirations |  |  |  |  |  |  |  |  |
| Ending balance September 30, 2009 | \$ | 53 | \$ | 11,039 | \$ | (981) | \$ | (30) |

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis:

The Company may be required, from time to time, to measure certain other assets at fair value on a nonrecurring basis in accordance with GAAP. These assets consist of servicing rights, impaired loans and other real estate owned. For assets measured at fair value on a nonrecurring basis on hand at September 30, 2010 and December 31, 2009, respectively, the following tables provide the level of valuation assumptions used to determine each valuation and the carrying value of the related assets:

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|  | September 30, 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 | Level 3 |  | Total |  |
| Impaired loans(1) | \$ | \$ |  | \$ | 44,382 | \$ | 44,382 |
| Other real estate owned, net(2) |  |  |  |  | 54,577 |  | 54,577 |
| Total | \$ | \$ |  | \$ | 98,959 | \$ | 98,959 |

(1) Represents carrying value and related write-downs of loans for which adjustments are substantially based on the appraised value of collateral for collateral-dependent loans, had a carrying amount of $\$ 56.6$ million, with a valuation allowance of $\$ 11.6$ million, resulting in an decrease of specific allocations within the provision for loan losses of $\$ 7.1$ million for the year to date ending September 30 , 2010. The carrying value of loans fully charged off is zero.
(2) OREO is measured at the lower of carrying or fair value less costs to sell, had a net carrying amount of $\$ 54.6$ million, which is made up of the outstanding balance of $\$ 71.4$ million, net of a valuation allowance of $\$ 16.8$ million, at September 30 , 2010, resulting in a charge to expense of $\$ 14.5$ million for the year to date September 30, 2010.

|  | Level 1 |  | December 31, 2009 |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 2 |  |  |  |  |
| Mortgage servicing rights(1) | \$ | \$ |  | \$ | 2,450 | \$ | 2,450 |
| Impaired loans(2) |  |  |  |  | 84,246 |  | 84,246 |
| Other real estate owned, net(3) |  |  |  |  | 40,200 |  | 40,200 |
| Total | \$ | \$ |  | \$ | 126,896 | \$ | 126,896 |

(1) Mortgage servicing rights, which were carried at the lower-of-cost or fair value, totaled $\$ 2.5$ million, which is net of a valuation reserve amount of $\$ 20,000$. A net recovery of $\$ 579,000$ was included in earnings for the year ending December 31, 2009.
(2) Represents carrying value and related write-downs of loans for which adjustments are substantially based on the appraised value of collateral for collateral-dependent loans, had a carrying amount of $\$ 100.8$ million, with a valuation allowance of $\$ 16.3$ million, resulting in a increase of specific allocations within the provision for loan losses of $\$ 956,000$ for the year ending December 31, 2009. The carrying value of loans fully charged off is zero.
(3) OREO is measured at the lower of carrying or fair value less costs to sell, had a net carrying amount of $\$ 40.2$ million, which is made up of the outstanding balance of $\$ 45.9$ million, net of a valuation allowance of $\$ 5.7$ million, at December 31, 2009, resulting in a charge to expense of $\$ 5.8$ million for the year ended December 31, 2009.

## Note 17 Financial Instruments with Off-Balance Sheet Risk and Derivative Transactions

To meet the financing needs of its customers, the Bank, as a subsidiary of the Company, is a party to various financial instruments with off-balance-sheet risk in the normal course of business. These off-balance-sheet financial instruments include commitments to originate and sell loans as well as financial standby, performance standby and commercial letters of credit. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheet. The Bank s exposure to credit loss in the

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event of nonperformance by the other party to the financial instruments for loan commitments and letters of credit are represented by the dollar amount of those instruments. Management generally uses the same credit policies and collateral requirements in making commitments and conditional obligations as it does for on-balance-sheet instruments.

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The Company also has interest rate derivative positions to assist with risk management that are not designated as hedging instruments. These derivative positions relate to transactions in which the Bank enters into an interest rate swap with a client while at the same time entering into an offsetting interest rate swap with another financial institution. Due to financial covenant violations relating to nonperforming loans, the Bank had $\$ 7.4$ million in investment securities pledged to support interest rate swap activity with two correspondent financial institutions at
September 30, 2010. The Bank had $\$ 5.9$ million in investment securities pledged to support interest rate swap activity with a correspondent financial institution at December 31, 2009. In connection with each transaction, the Bank agrees to pay interest to the client on a notional amount at a variable interest rate and receive interest from the client on the same notional amount at a fixed interest rate. At the same time, the Bank agrees to pay another financial institution the same fixed interest rate on the same notional amount and receive the same variable interest rate on the same notional amount. The transaction allows the client to effectively convert a variable rate loan to a fixed rate loan and is also part of the Company s interest rate risk management strategy. Because the Bank acts as an intermediary for the client, changes in the fair value of the underlying derivative contracts offset each other and do not generally impact the results of operations. Fair value measurements include an assessment of credit risk related to the client s ability to perform on their contract position, however, and valuation estimates related to that exposure are discussed in Note 16 above. In addition to the above activity related to nonperforming commercial real estate loans, management also unwound three separate loan related interest rate swaps that had a contractual priority to the collateral position in the underlying properties. As a result, management also reported $\$ 2.2$ million in additional receivables, which have been categorized as nonperforming, but are estimated to have no loss exposure. In October 2010, management unwound a fourth $\$ 1.4$ million swap with no estimated loss exposure since the related loan was designated as nonperforming at September 30, 2010. At September 30, 2010, the notional amount of non-hedging interest rate swaps was $\$ 149.0$ million with a weighted average maturity of 3.77 years. At December 31, 2009, the notional amount of non-hedging interest rate swaps was $\$ 192.0$ million with a weighted average maturity of 4.1 years. The Bank offsets derivative assets and liabilities that are subject to a master netting arrangement.

As of September 30, 2010, the Bank was party to one risk participation agreement ( RPA ) in a swap transaction with a correspondent bank for which it received a participation payment. As a participant in the RPA agreement, the Bank is not a party to the swap transaction, but it does act as a financial guarantor of $26.49 \%$ of the close out value of the swap should the counterparty to the swap transaction default or otherwise fail to perform its payment obligation, which ends June 27, 2011. The Bank estimates the market value of the RPA monthly and includes the estimated change in value in its quarterly operating results. The maximum theoretical upper limit of dollar exposure of this credit risk is approximately $\$ 206,000$ and is derived by assuming interest rates reached an effective rate of $0.0 \%$. The actual potential credit risk of the RPA at September 30, 2010 was approximately $\$ 214,000$

The Bank also grants mortgage loan interest rate lock commitments to borrowers, subject to normal loan underwriting standards. The interest rate risk associated with these loan interest rate lock commitments is managed by entering into contracts for future deliveries of loans as well as mortgage-backed securities. Loan interest rate lock commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Commitments to originate residential mortgage loans held-for-sale and forward commitments to sell residential mortgage loans are considered derivative instruments and changes in the fair value are recorded to mortgage banking income. Fair value of mortgage loan commitments were estimated based on observable changes in mortgage interest rates and mortgage-backed security prices from the date of the commitments.

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The following table presents derivatives not designated as hedging instruments as of September 30, 2010.

|  | Notional or Contractual Amount |  | Asset Derivaties <br> Balance Sheet |  |  | Liability Derivatives <br> Balance Sheet |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate swap contracts net of credit valuation | \$ | 148,952 | Other Assets | \$ | 5,665 | Other Liabilities | \$ | 5,733 |
| Commitments(1) |  | 326,565 | Other Assets |  | 790 | N/A |  |  |
| Forward contracts |  | 51,167 | N/A |  |  | Other Liabilities |  | 71 |
| Risk participation agreements |  | 7,000 | N/A |  |  | Other Liabilities |  | 35 |
| Total |  |  |  | \$ | 6,455 |  | \$ | 5,839 |

(1)Includes unused loan commitments, interest rate lock commitments, forward rate lock, and mortgage-backed securities commitments.

The following table presents derivatives not designated as hedging instruments as of December 31, 2009.

|  | Notional or <br> Contractual <br> Amount | Asset Derivaties <br> Balance Sheet <br> Location | Fair Value |  | Liability Derivatives <br> Balance Sheet <br> Location | Fair Value |
| :--- | ---: | :--- | ---: | :--- | ---: | :--- | ---: |

(1)Includes unused loan commitments, interest rate lock commitments and forward rate lock and mortgage-backed securities commitments.

In addition, the Bank issues letters of credit, which are conditional commitments that guarantee the performance of a customer to a third party. The credit risk involved and collateral obtained in issuing letters of credit is essentially the same as that involved in extending loan commitments to our customers. Outstanding letters of credit to nonperforming borrowers totaled $\$ 5.2$ million at September 30, 2010. Financial standby, performance standby and commercial letters of credit, including those to nonperforming borrowers, totaled $\$ 18.1$ million, $\$ 16.4$ million, and $\$ 9.4$ million at September 30, 2010, respectively. Outstanding letters of credit to nonperforming borrowers totaled $\$ 5.4$ million at December 31, 2009. Financial standby, performance standby and commercial letters of credit, including those to nonperforming borrowers, totaled $\$ 18.4$ million, $\$ 20.4$ million, and $\$ 10.6$ million at December 31, 2009, respectively. Financial standby letters of credit have terms ranging from five months to four and a quarter years. Performance standby letters of credit have terms ranging from six months to four years and a quarter years. Commercial letters of credit have terms ranging from three months to five years.

In addition to customer related commitments, the Company is responsible for $\$ 2.6$ million in performance standby letters of credit commitments that relates to properties held in OREO as of September 30, 2010. $\$ 2.2$ million of these commitments matures within one to three years while
the remaining $\$ 352,000$ matures within a three to five year horizon. As of December 31, 2009, the Company was directly responsible for $\$ 5.1$ million in performance standby letters of credit commitments. Of that amount, $\$ 2.1$ million related to properties held in other real estate owned and $\$ 3.0$ million related to a pledge to secure bank-operating activities. The $\$ 3.0$ million performance standby letter of credit was

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released in January 2010 as it was replaced with a pledge and withdrawal restriction renewable one-month maturity certificate of deposit.

## Note 18 Fair Values of Financial Instruments

The estimated fair values approximate carrying amount for all items except those described in the following table. Investment security fair values are based upon market prices or dealer quotes, and if no such information is available, on the rate and term of the security. The fair value of the collateralized debt obligations included in investment securities include a risk premium adjustment to provide an estimate of the amount that a market participant would demand because of uncertainty in cash flows and the methods for determining fair value of securities are discussed in detail above in Note 16. It is not practicable to determine the fair value of Federal Home Loan Bank stock due to restrictions on transferability. Fair values of loans were estimated for portfolios of loans with similar financial characteristics, such as type and fixed or variable interest rate terms. Cash flows were discounted using current rates at which similar loans would be made to borrowers with similar ratings and for similar maturities. The fair value of time deposits is estimated using discounted future cash flows at current rates offered for deposits of similar remaining maturities. The fair values of borrowings were estimated based on interest rates available to the Company for debt with similar terms and remaining maturities. The fair value of off-balance sheet items is not considered material.

The carrying amount and estimated fair values of financial instruments were as follows:

The carrying amount and estimated fair values of financial instruments were as follows:

|  | September 30, 2010 |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Fair <br> Value |  | Carrying <br> Amount |  | Fair Value |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and due from banks and federal funds sold | \$ | 53,656 | \$ | 53,656 | \$ | 38,385 | \$ | 38,385 |
| Interest bearing deposits with financial institutions |  | 16,178 |  | 16,178 |  | 24,500 |  | 24,500 |
| Securities available-for-sale |  | 168,427 |  | 168,427 |  | 246,191 |  | 246,191 |
| FHLB and FRB Stock |  | 13,691 |  | 13,691 |  | 13,044 |  | 13,044 |
| Bank owned life insurance |  | 50,502 |  | 50,502 |  | 50,185 |  | 50,185 |
| Loans, net and loans held-for-sale |  | 1,759,151 |  | 1,772,780 |  | 2,009,872 |  | 2,020,657 |
| Interest rate swap agreements net of swap valuation |  | 5,665 |  | 5,665 |  | 3,457 |  | 3,457 |
| Forward loan commitments to investors |  | 790 |  | 790 |  | 146 |  | 146 |
| Accrued interest receivable |  | 7,321 |  | 7,321 |  | 8,629 |  | 8,629 |
|  | \$ | 2,075,381 | \$ | 2,089,010 | \$ | 2,394,409 | \$ | 2,405,194 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Deposits | \$ | 2,002,558 | \$ | 2,020,928 | \$ | 2,206,277 | \$ | 2,220,836 |
| Securities sold under repurchase agreements |  | 6,315 |  | 6,315 |  | 18,374 |  | 18,375 |
| Other short-term borrowings |  | 4,426 |  | 4,425 |  | 54,998 |  | 55,028 |
| Junior subordinated debentures |  | 58,378 |  | 21,173 |  | 58,378 |  | 50,593 |
| Subordinated debt |  | 45,000 |  | 14,719 |  | 45,000 |  | 44,674 |
| Notes payable and other borrowings |  | 500 |  | 164 |  | 500 |  | 496 |
| Interest rate swap agreements |  | 5,733 |  | 5,733 |  | 3,742 |  | 3,742 |

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| Interest rate lock commitments to borrowers | 71 | 71 | $(70)$ | (70) |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Risk participation agreement | 35 | 35 | 31 | 31 |  |
| Accrued interest payable | 2,485 | 2,485 | 3,164 | 3,164 |  |
|  | $\$$ | $2,125,501$ | $\$$ | $2,076,048$ | $\$$ |

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## Note 19 Preferred Stock

The Series B Fixed Rate Cumulative Perpetual Preferred Stock was issued as part of the TARP Capital Purchase Program implemented by the Treasury. The Series B Preferred Stock qualified as Tier 1 capital and anticipates payment of cumulative dividends on the liquidation preference amount on a quarterly basis at a rate of $5 \%$ per annum for the first five years, and $9 \%$ per annum thereafter. Concurrent with issuing the Series B Preferred Stock, the Company issued to the Treasury a ten year warrant to purchase 815,339 shares of the Company s Common Stock at an exercise price of $\$ 13.43$ per share.

The American Recovery and Reinvestment Act of 2009, which was enacted on February 17, 2009, permits the Company to redeem the Series B Preferred Stock at any time by repaying the Treasury, without penalty and without the requirement to raise new capital, subject to the Treasury $s$ consultation with the Company s appropriate regulatory agency.

Subsequent to the Company s receipt of the $\$ 73.0$ million in proceeds from the Treasury in the first quarter of 2009, the proceeds were allocated between the preferred stock and warrants that were issued. The warrants were classified as equity, and the allocation was based on their relative fair values in accordance with accounting guidance. The fair value was determined for both the preferred stock and the warrants as part of the allocation process in the amounts of $\$ 68.2$ million and $\$ 4.8$ million, respectively.

The fair value of the preferred stock was determined by using Financial Accounting Standard No. 157, Fair Value Measurement (now Accounting Standard Codification ( ASC ) 820-10) concepts, using a discounted cash flow approach. Upon review of economic conditions and events that gave rise to the TARP initiative, a discount rate of $15 \%$ was selected to reflect management s estimate of a current market rate for the Company. Factors such as the creditworthiness of the Company, its standing as a public company, and the unique economic environment particularly as it related to financial institutions and the Treasury program were considered, as was the ability of the Company to access capital. A final factor was management s belief that the initial stated preferred stock dividend rate (5\%) was below market, which also drove the decision to select the higher discount rate of $15 \%$.

Pursuant to the terms of the Purchase Agreement, the ability of the Company to declare or pay dividends or distributions on, or purchase, redeem or otherwise acquire for consideration, shares of its Common Stock will be subject to restrictions, including a restriction against increasing dividends from the immediately preceding quarter prior to issuance. The redemption, purchase or other acquisition of trust preferred securities of the Company or its affiliates also will be restricted. These restrictions will terminate on the earlier of (a) the third anniversary of the date of issuance of the Preferred Stock and (b) the date on which the Preferred Stock has been redeemed in whole or the Treasury has transferred all of the Preferred Stock to third parties, except that, after the third anniversary of the date of issuance of the Preferred Stock, if the Preferred Stock remains outstanding at such time, the Company may not increase its common dividends per share without obtaining consent of the Treasury.

The Purchase Agreement also subjects the Company to certain of the executive compensation limitations included in the Emergency Economic Stabilization Act of 2008 (the EESA ). In this connection, as a condition to the closing of the transaction, the Company s Senior Executive Officers (as defined in the Purchase Agreement) (the Senior Executive Officers ), (i) voluntarily waived any claim against the U.S. Treasury or the Company for any changes to such officer s compensation or benefits that are required to comply with the regulation issued by the U.S. Treasury under the TARP Capital Purchase Program and acknowledged that the regulation may require modification of the compensation, bonus, incentive and other benefit plans, arrangements and policies and agreements as they relate to the period the U.S. Treasury owns the Preferred Stock of the Company; and (ii) entered into a letter with the Company amending the Benefit Plans with respect to such Senior Executive Officers as may be necessary, during the period that the Treasury owns the Preferred Stock of the Company, as necessary to comply with Section 111(b) of the EESA.

As discussed in the ongoing capital initiatives section of this document, the Company has revised its capital plan and is no longer pursuing an exchange of its preferred stock issued to the United Stated

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Department of the Treasury in the Capital Purchase Program of TARP for a like amount of fixed rate trust preferred securities, as this program was terminated by the U.S. Treasury.

As discussed in Note 11, to preserve capital at the holding company level the Company elected to defer interest on the existing subordinated debentures related to its trust preferred securities, to suspend dividends on its common stock and announced its intention to suspend dividends on the outstanding TARP Preferred Stock.

During this deferral period, the Company generally may not pay cash dividends on or repurchase its common stock or preferred stock, including the TARP Preferred Stock. Under the terms of the TARP Preferred Stock, the Company is required to pay dividends on a quarterly basis at a rate of $5 \%$ per year for the first five years, after which the dividend rate automatically increases to $9 \%$. Dividend payments on the TARP Preferred Stock may be deferred without default, but the dividend is cumulative and therefore will continue to accrue and, if the Company fails to pay dividends for an aggregate of six quarters, whether or not consecutive, the holder will have the right to appoint representatives to the Company s board of directors. The terms of the TARP Preferred Stock also prevent the Company from paying cash dividends on or repurchasing its common stock while TARP Preferred Stock dividends are in arrears.

## Note 20 Subsequent Events

We have evaluated subsequent events through the date our financial statements were issued, or November 9, 2010.

We do not believe any other subsequent events have occurred that would require further disclosure or adjustment to our financial statements.

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Overview

Old Second Bancorp, Inc. (the Company ) is a financial services company with its main headquarters located in Aurora, Illinois. The Company is the holding company of Old Second National Bank (the Bank ), a national banking organization headquartered in Aurora, Illinois and provides commercial and retail banking services, as well as a full complement of trust and wealth management services. The Company has offices located in Cook, Kane, Kendall, DeKalb, DuPage, LaSalle and Will counties in Illinois. The following management s discussion and analysis is presented to provide information concerning our financial condition as of September 30, 2010, as compared to December 31, 2009, and the results of operations for the three month and nine-month periods ended September 30, 2010 and 2009. This discussion and analysis should be read in conjunction with our consolidated financial statements and the financial and statistical data appearing elsewhere in this report and our 2009 Annual Report.

Weakness continues in the financial system and economy generally and continues to affect real estate market credit costs in the Company s market areas as nonperforming loans increased from $\$ 189.7$ as of December 31, 2009, to $\$ 228.4$ million as of September 30, 2010. Despite a higher level of nonperforming loans as compared to the prior year-end, there was incremental improvement in that nonperforming loans decreased $\$ 14.5$ million, or $6.0 \%$, from June 30, 2010. Likewise, the net loss prior to preferred stock dividends and accretion for the second quarter of 2010 was $\$ 23.4$ million, whereas the net loss prior to preferred dividends and accretion in the third quarter of 2010 decreased to $\$ 88,000$. The linked quarter loan loss provision expense decreased from $\$ 44.6$ million to $\$ 11.8$ million, respectively, during those same periods. The third quarter net loss available to common shareholders as of September 30, 2010 was $\$ 1.2$ million. This result compares with net income prior to preferred stock dividends and accretion of $\$ 1.5$ million and net income available to common shareholders of $\$ 351,000$ in the third quarter of 2009. The net loss available to common stockholders was $\$ 35.4$ million in the nine months ended September 30, 2010, and the net loss available to common stockholders was $\$ 59.1$ million in the first nine months of 2009 , which also included a $\$ 35.6$ million tax affected noncash charge to earnings for goodwill impairment.

Management remains vigilant in assessing asset quality including the loan portfolio quality, estimating loan loss provision and charging-off loans. The Company recorded $\$ 11.8$ million and $\$ 75.7$ million provision for loan losses in the third quarter and first nine months of 2010, respectively. This compared to a $\$ 9.7$ million and $\$ 66.6$ million provision for loan losses for the same periods in 2009. In response to difficult capital market conditions including higher levels of nonperforming loans in 2010, management remains focused on asset quality and capital preservation as discussed in the below ongoing capital initiatives.

## Ongoing Capital Initiatives

The Company previously announced its intention to pursue a multifaceted capital plan designed to strengthen the Company sand the Bank s respective capital positions. These efforts were in response to the challenging market conditions and the increased levels of nonperforming loans in the Bank s portfolio. Because the decline in the Company s stock price in 2010 has limited the ability of the Company to raise capital by issuing common stock, whether in an exchange offer or pursuant to an issuance for cash, the Company has terminated its previously announced proposals to exchange shares of its outstanding trust preferred securities for shares of common stock and the issuance of common stock for cash in a public or private transaction. Additionally, the Company is not pursuing an exchange of its preferred stock issued to the United Stated Department of the Treasury in the Capital Purchase Program of TARP for a like amount of fixed rate trust preferred securities, as this program was terminated by the U.S. Treasury.

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Instead of implementing these previously announced proposed transactions, the Company has remained focused on reducing certain assets on its balance sheet while continuing to effect additional expense reductions and working to improve its overall asset quality. To preserve capital at the holding company level, the Company elected to defer interest on the existing subordinated debentures related to its trust preferred securities, to suspend dividends on its common stock and announced its intention to suspend dividends on the outstanding TARP Preferred Stock. The Company s board of directors made these determinations in consultation with the Federal Reserve. These efforts have helped the Company stabilize its capital levels and maintain its strong core operations at the Bank.

## Recent Legislation Impacting the Financial Services Industry

On July 21 2010, sweeping financial regulatory reform legislation entitled the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) was signed into law. The Dodd-Frank Act implements far-reaching changes across the financial regulatory landscape, including provisions that, among other things:

- Create a Financial Services Oversight Council to identify emerging systemic risks and improve interagency cooperation;
- Centralize responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau, responsible for implementing, examining and enforcing compliance with federal consumer financial laws;
- Establish strengthened capital standards for banks and bank holding companies, and disallow trust preferred securities from being included in a bank s Tier 1 capital determination (subject to a grandfather provision for existing trust preferred securities);
- Contain a series of provisions covering mortgage loan origination standards affecting, among other things, originator compensation, minimum repayment standards and pre-payments;
- Require financial holding companies, such as the Company, to be well-capitalized and well-managed as of July 21, 2011. Bank holding companies and banks must also be both well-capitalized and well-managed in order to acquire banks located outside their home state;
- Grant the Federal Reserve the power to regulate debit card interchange fees;
- Implement corporate governance revisions, including with regard to executive compensation and proxy access by shareholders, that apply to all public companies, not just financial institutions;


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- Make permanent the $\$ 250$ thousand limit for federal deposit insurance and increase the cash limit of Securities Investor Protection Corporation protection from $\$ 100$ thousand to $\$ 250$ thousand and provide unlimited federal deposit insurance until January 1, 2013 for non-interest bearing demand transaction accounts at all insured depository institutions;
- Repeal the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts; and
- Increase the authority of the Federal Reserve to examine the Company and its nonbank subsidiaries.


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Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company, its customers or the financial industry more generally. Provisions in the legislation that affect deposit insurance assessments, payment of interest on demand deposits and interchange fees could increase the costs associated with deposits as well as place limitations on certain revenues those deposits may generate. Provisions in the legislation that revoke the Tier 1 capital treatment of trust preferred securities and otherwise require revisions to the capital requirements of the Company and the Bank could require them to seek other sources of capital in the future.

Management is actively reviewing the provisions of the Dodd-Frank Act and assessing its probable impact on our business, financial condition, and results of operations. However, the ultimate effect of the Dodd-Frank Act on the financial services industry in general, and on us in particular, is uncertain at this time.

## Results of Operations

The net loss for the third quarter of 2010 was $\$ 88,000$, or $\$ 0.09$ loss per diluted share, as compared with $\$ 1.5$ million in net income, or $\$ 0.03$ earnings per diluted share, in the third quarter of 2009. The net loss for the first nine months of 2010 was $\$ 32.0$ million or $\$ 2.52$ loss per diluted share, as compared to $\$ 56.0$ million in net loss, or $\$ 4.26$ of loss per diluted share in the first nine months of 2009. The Company recognized a pre-tax goodwill impairment charge of $\$ 57.6$ million in the second quarter of 2009 , which was partially offset by a $\$ 22.0$ million tax benefit as described in Notes 2 and 7 of the financial statements included in this quarterly report. The Company recorded a $\$ 75.7$ million provision for loan losses in the first nine months of 2010 , which included an addition of $\$ 11.8$ million in the third quarter. Net loan charge-offs totaled $\$ 72.0$ million in the first nine months of 2010 , which included $\$ 24.6$ million of net charge-offs in the third quarter. The provision for loan losses in the first nine months of 2009 was $\$ 66.6$ million, which included an addition of $\$ 9.7$ million in the third quarter of 2009. Net loan charge-offs totaled $\$ 49.8$ million in the first nine months of 2009 , which included $\$ 26.2$ million of net charge-offs in the third quarter of 2009. The net loss available to common stockholders was $\$ 1.2$ million and $\$ 35.4$ million, respectively, for the third quarter and first nine months of 2010. This compared to net income available to common shareholders of $\$ 351,000$ and a net loss of $\$ 59.1$ million, respectively, for the same periods in 2009.

## Net Interest Income

Net interest income decreased $\$ 4.4$ million, from $\$ 64.9$ million in the first nine months of 2009, to $\$ 60.5$ million in the first nine months of 2010. Average earning assets decreased $\$ 413.8$ million, or $15.6 \%$, from September 30, 2009 to September 30, 2010, as asset quality remained the focus of management and new loan originations continued to be limited. Year to date average loans decreased $\$ 291.3$ million, which was primarily due to a lower level of demand from qualified borrowers in the Bank s market vicinity combined with charge-off activity. Management also continued to reduce securities available for sale in the third quarter of 2010, which significantly reduced both borrowings and deposits that had previously provided funding for those assets. Management continues to emphasize relationship banking versus attracting or retaining customers with a single transaction focus that have no other demonstrated deposit product or other financial services need. This approach resulted in a decrease in average interest bearing liabilities of $\$ 337.9$ million, or $14.7 \%$, in the first nine months of 2010 while simultaneously improving capital ratios. The net interest margin (tax-equivalent basis), expressed as a percentage of average earning assets, increased from $3.39 \%$ in the first nine months of 2009 to $3.67 \%$ in the first nine months of 2010 . The average tax-equivalent yield on earning assets decreased from $5.17 \%$ in the first nine months of 2009 to $4.90 \%$, or 27 basis points, in the first nine months of 2010 . At the same time, however, the cost of funds on interest bearing liabilities decreased from $2.13 \%$ to $1.49 \%$, or 64 basis points. The decrease in the level of average earning assets in 2010, principally loans, contributed to decreased interest income as did the higher level of nonaccrual loans. At the same time, the general decrease in interest rates, particularly rates on time certificate of deposits, lowered interest expense to a

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greater degree than it reduced interest income and provided an offsetting effect to the continued balance sheet deleveraging strategy.

Net interest income decreased $\$ 1.6$ million from $\$ 21.0$ million in the third quarter of 2009 to $\$ 19.5$ million in the third quarter of 2010. Consistent with the above trend, average earning assets decreased $\$ 393.5$, or $15.4 \%$, from $\$ 2.55$ billion in the third quarter of 2009 , to $\$ 2.16$ billion in the third quarter of September 2010 due in part to the general lack of demand from qualified borrowers. Net charge-offs also decreased average loans, but the pace of this activity decreased by $\$ 1.6$ million in the same period comparison. Average interest bearing liabilities decreased $\$ 306.0$ million, or $13.9 \%$, during the same period. The net interest margin (tax-equivalent basis), expressed as a percentage of average earning assets, increased from $3.39 \%$ in the third quarter of 2009 to $3.60 \%$ in the third quarter of 2010. The average tax-equivalent yield on earning assets decreased from $5.02 \%$ in the third quarter of 2009 to $4.78 \%$ in the third quarter of 2010 , or 24 basis points. The cost of interest-bearing liabilities also decreased from $1.98 \%$ to $1.42 \%$, or 56 basis points, in the same period. Consistent with the year to date margin trend, the decrease in earning assets coupled with higher nonaccrual loan levels decreased interest income. At the same time, however, the repricing of interest bearing assets and liabilities in a lower interest rate environment helped to offset that decrease.

Management, in order to evaluate and measure performance, uses certain non-GAAP performance measures and ratios. This includes tax-equivalent net interest income (including its individual components) and net interest margin (including its individual components) to total average interest-earning assets. Management believes that these measures and ratios provide users of the financial information with a more accurate view of the performance of the interest-earning assets and interest-bearing liabilities and of the Company s operating efficiency for comparison purposes. Other financial holding companies may define or calculate these measures and ratios differently. See the tables and notes below for supplemental data and the corresponding reconciliations to GAAP financial measures for the three and nine-month periods ended September 30, 2010 and 2009.

The following tables set forth certain information relating to the Company $s$ average consolidated balance sheets and reflect the yield on average earning assets and cost of average liabilities for the periods indicated. Dividing the related interest by the average balance of assets or liabilities derives rates. Average balances are derived from daily balances. For purposes of discussion, net interest income and net interest income to total earning assets on the following tables have been adjusted to a non-GAAP tax equivalent ( TE ) basis using a marginal rate of $35 \%$ to more appropriately compare returns on tax-exempt loans and securities to other earning assets.

## ANALYSIS OF AVERAGE BALANCES,

## TAX EQUIVALENT INTEREST AND RATES

Three Months ended September 30, 2010 and 2009
(Dollar amounts in thousands- unaudited)

|  | Average Balance |  | 2010 |  | Rate | Average Balance |  | 2009 |  | Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Interest |  |  |  |  | Interest |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits | \$ | 72,447 | \$ | 42 | 0.23\% |  | 39,792 | \$ | 27 | 0.27\% |
| Federal funds sold |  | 2,927 |  | 1 | 0.13 |  | 45,503 |  | 14 | 0.12 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 172,603 |  | 1,261 | 2.92 |  | 108,249 |  | 1,278 | 4.72 |
| Non-taxable (tax equivalent) |  | 21,517 |  | 323 | 6.00 |  | 138,727 |  | 2,066 | 5.96 |
| Total securities |  | 194,120 |  | 1,584 | 3.26 |  | 246,976 |  | 3,344 | 5.42 |
| Dividends from FRB and FHLB stock |  | 13,690 |  | 66 | 1.93 |  | 13,044 |  | 56 | 1.72 |
| Loans and loans held-for-sale |  | 1,877,175 |  | 24,650 | 5.14 |  | 2,208,507 |  | 29,277 | 5.19 |
| Total interest earning assets |  | 2,160,359 |  | 26,343 | 4.78 |  | 2,553,822 |  | 32,718 | 5.02 |
| Cash and due from banks |  | 36,368 |  |  |  |  | 46,072 |  |  |  |
| Allowance for loan losses |  | $(82,045)$ |  |  |  |  | $(76,902)$ |  |  |  |
| Other non-interest bearing assets |  | 277,367 |  |  |  |  | 210,426 |  |  |  |
| Total assets | \$ | 2,392,049 |  |  |  | \$ | 2,733,418 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities and Stockholders Equity |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NOW accounts | \$ | 403,062 | \$ | 240 | 0.24\% | \$ | 404,657 | \$ | 362 | 0.35\% |
| Money market accounts |  | 340,450 |  | 428 | 0.50 |  | 400,223 |  | 974 | 0.97 |
| Savings accounts |  | 187,367 |  | 151 | 0.32 |  | 160,392 |  | 250 | 0.62 |
| Time deposits |  | 837,111 |  | 4,622 | 2.19 |  | 1,094,151 |  | 7,972 | 2.89 |
| Total interest bearing deposits |  | 1,767,990 |  | 5,441 | 1.22 |  | 2,059,423 |  | 9,558 | 1.84 |
| Securities sold under repurchase agreements |  | 13,587 |  | 4 | 0.12 |  | 22,563 |  | 13 | 0.23 |
| Other short-term borrowings |  | 3,111 |  |  |  |  | 8,659 |  | 36 | 1.63 |
| Junior subordinated debentures |  | 58,378 |  | 1,072 | 7.35 |  | 58,378 |  | 1,071 | 7.34 |
| Subordinated debt |  | 45,000 |  | 234 | 2.03 |  | 45,000 |  | 241 | 2.10 |
| Notes payable and other |  |  |  |  |  |  |  |  |  |  |
| Total interest bearing liabilities |  | 1,888,566 |  | 6,755 | 1.42 |  | 2,194,523 |  | 10,921 | 1.98 |
| Non-interest bearing deposits |  | 322,467 |  |  |  |  | 312,717 |  |  |  |
| Accrued interest and other |  |  |  |  |  |  |  |  |  |  |
| liabilities |  | 17,413 |  |  |  |  | 16,723 |  |  |  |
| Stockholders equity |  | 163,603 |  |  |  |  | 209,455 |  |  |  |
| Total liabilities and stockholders equity | \$ | 2,392,049 |  |  |  | \$ | 2,733,418 |  |  |  |
| Net interest income (tax equivalent) |  |  | \$ | 19,588 |  |  |  | \$ | 21,797 |  |
| Net interest income (tax equivalent) to total earning assets |  |  |  |  |  |  |  |  |  |  |

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Interest bearing liabilities to earnings assets

$$
87.42 \%
$$

$$
85.93 \%
$$

Notes: Nonaccrual loans are included in the above stated average balances.

Tax equivalent basis is calculated using a marginal tax rate of $35 \%$.

1. Interest income from loans is shown on a tax equivalent basis as discussed below and includes fees of $\$ 641,000$ and $\$ 771,000$ for the third quarter of 2010 and 2009, respectively. Nonaccrual loans are included in the above stated average balances.

ANALYSIS OF AVERAGE BALANCES,

## TAX EQUIVALENT INTEREST AND RATES

Nine Months ended September 30, 2010 and 2009
(Dollar amounts in thousands- unaudited)

|  | Average Balance |  | 2010 |  | Rate | Average Balance |  | 2009 |  | Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Interest |  |  |  |  | Interest |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits | \$ | 59,495 | \$ | 102 | 0.23\% |  | 14,633 | \$ | 31 | 0.28\% |
| Federal funds sold |  | 2,138 |  | 2 | 0.12 |  | 19,639 |  | 17 | 0.11 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 159,221 |  | 3,714 | 3.11 |  | 208,198 |  | 7,247 | 4.64 |
| Non-taxable (tax equivalent) |  | 55,156 |  | 2,529 | 6.11 |  | 143,586 |  | 6,446 | 5.99 |
| Total securities |  | 214,377 |  | 6,243 | 3.88 |  | 351,784 |  | 13,693 | 5.19 |
| Dividends from FRB and FHLB stock |  | 13,392 |  | 184 | 1.83 |  | 13,044 |  | 169 | 1.73 |
| Loans and loans held-for-sale |  | 1,950,797 |  | 76,653 | 5.18 |  | 2,254,864 |  | 89,953 | 5.26 |
| Total interest earning assets |  | 2,240,199 |  | 83,184 | 4.90 |  | 2,653,964 |  | 103,863 | 5.17 |
| Cash and due from banks |  | 37,060 |  |  |  |  | 44,474 |  |  |  |
| Allowance for loan losses |  | $(74,029)$ |  |  |  |  | $(56,778)$ |  |  |  |
| Other non-interest bearing assets |  | 269,914 |  |  |  |  | 227,873 |  |  |  |
| Total assets | \$ | 2,473,144 |  |  |  | \$ | 2,869,533 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities and Stockholders Equity |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NOW accounts | \$ | 410,701 | \$ | 934 | 0.30\% | \$ | 339,068 | \$ | 942 | 0.37\% |
| Money market accounts |  | 373,468 |  | 1,895 | 0.68 |  | 450,930 |  | 3,431 | 1.02 |
| Savings accounts |  | 187,336 |  | 575 | 0.41 |  | 141,268 |  | 605 | 0.57 |
| Time deposits |  | 854,632 |  | 14,469 | 2.26 |  | 1,142,202 |  | 26,735 | 3.13 |
| Total interest bearing deposits $1,826,137$ 17,873 1.31 $2,073,468$ 31,713 2.04 |  |  |  |  |  |  |  |  |  |  |
| Securities sold under repurchase agreements |  | 18,649 |  | 27 | 0.19 |  | 33,018 |  | 128 | 0.52 |
| Other short-term borrowings |  | 5,664 |  | 18 | 0.42 |  | 55,952 |  | 257 | 0.61 |
| Junior subordinated debentures |  | 58,378 |  | 3,216 | 7.35 |  | 58,378 |  | 3,215 | 7.34 |
| Subordinated debt |  | 45,000 |  | 632 | 1.85 |  | 45,000 |  | 1,040 | 3.05 |
| Notes payable and other borrowings |  | 500 | Notes payable and other |  | 2.37 |  | 6,471 |  | 116 | 2.36 |
| Total interest bearing liabilities |  | 1,954,328 |  | 21,775 | 1.49 |  | 2,292,275 |  | 36,542 | 2.13 |
| Non-interest bearing deposits |  | 318,762 |  |  |  |  | 315,640 |  |  |  |
| Accrued interest and other |  |  |  |  |  |  |  |  |  |  |
| liabilities |  | 18,166 |  |  |  |  | 18,772 |  |  |  |
| Stockholders equity |  | 181,888 |  |  |  |  | 242,846 |  |  |  |
| Total liabilities and stockholders equity | \$ | 2,473,144 |  |  |  | \$ | 2,869,533 |  |  |  |
| Net interest income (tax equivalent) |  |  | \$ | 61,409 |  |  |  | \$ | 67,321 |  |
| Net interest income (tax equivalent) to total earning assets <br> $3.67 \%$ <br> $3.39 \%$ |  |  |  |  |  |  |  |  |  |  |

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Interest bearing liabilities to earnings assets $87.24 \%$ $86.37 \%$

Notes: Nonaccrual loans are included in the above stated average balances.

Tax equivalent basis is calculated using a marginal tax rate of $35 \%$.

1. Interest income from loans is shown on a tax equivalent basis as discussed below and includes fees of $\$ 1.9$ million and $\$ 2.5$ million for the first nine months of 2010 and 2009, respectively. Nonaccrual loans are included in the above stated average balances.

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As indicated previously, net interest income and net interest income to earning assets have been adjusted to a non-GAAP tax equivalent ( TE ) basis using a marginal rate of $35 \%$ to more appropriately compare returns on tax-exempt loans and securities to other earning assets. The table below provides a reconciliation of each non-GAAP TE measure to the GAAP equivalent for the periods indicated:

|  | Effect of Tax Equivalent Adjustment |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
|  |  | 010 |  | 009 |  | 010 |  | 009 |
| Interest income (GAAP) | \$ | 26,216 | \$ | 31,943 | \$ | 82,232 | \$ | 101,444 |
| Taxable equivalent adjustment - loans |  | 14 |  | 52 |  | 67 |  | 163 |
| Taxable equivalent adjustment - securities |  | 113 |  | 723 |  | 885 |  | 2,256 |
| Interest income (TE) |  | 26,343 |  | 32,718 |  | 83,184 |  | 103,863 |
| Less: interest expense (GAAP) |  | 6,755 |  | 10,921 |  | 21,775 |  | 36,542 |
| Net interest income (TE) | \$ | 19,588 | \$ | 21,797 | \$ | 61,409 | \$ | 67,321 |
| Net interest and income (GAAP) | \$ | 19,461 | \$ | 21,022 | \$ | 60,457 | \$ | 64,902 |
| Average interest earning assets | \$ | 2,160,359 | \$ | 2,553,822 | \$ | 2,240,199 | \$ | 2,653,964 |
| Net interest income to total interest earning assets |  | 3.57\% |  | 3.27\% |  | 3.61\% |  | 3.27\% |
| Net interest income to total interest earning assets (TE) |  | 3.60\% |  | 3.39\% |  | 3.67\% |  | 3.39\% |

## Provision for Loan Losses

In the first nine months of 2010, the Company recorded a $\$ 75.7$ million provision for loan losses, which included an addition of $\$ 11.8$ million in the third quarter. In the first nine months of 2009 , the provision for loan losses was $\$ 66.6$ million, which included an addition of $\$ 9.7$ million in the third quarter. On a linked quarter basis, the Company s third quarter provision of $\$ 11.8$ million was a significant reduction from the second quarter 2010 provision of $\$ 44.6$ million. Provisions for loan losses are made to provide for probable and estimable losses inherent in the loan portfolio. Nonperforming loans increased to $\$ 228.4$ million at September 30, 2010 from $\$ 189.7$ million at December 31, 2009, and $\$ 176.1$ million at September 30, 2009. Charge-offs, net of recoveries, totaled $\$ 72.0$ million and $\$ 49.8$ million in the first nine months of 2010 and 2009 , respectively. Net charge-offs totaled $\$ 24.6$ million in the third quarter of 2010 and $\$ 26.2$ million in the third quarter of 2009. The distribution of the Company s gross charge-off activity for the periods indicated is detailed in the first table below and the distribution of the Company s remaining nonperforming loans and related specific allocations at September 30, 2010 are included in the following table.

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| Loan Charge-offs, Gross (in thousands) | $$ |  |  |  | Year to Date September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2010 |  | 2009 |  |
| Real estate-construction |  |  |  |  |  |  |  |  |
| Homebuilder | \$ | 6,746 | \$ | 17,940 | \$ | 17,280 | \$ | 24,741 |
| Land |  | 772 |  | 1,330 |  | 6,866 |  | 7,545 |
| Commercial speculative |  | 2,848 |  | 2,383 |  | 9,346 |  | 8,493 |
| All other |  | 2,048 |  |  |  | 2,266 |  | 276 |
| Total real estate - construction |  | 12,414 |  | 21,653 |  | 35,758 |  | 41,055 |
| Real estate-residential |  |  |  |  |  |  |  |  |
| Investor |  | 500 |  | 1,114 |  | 8,282 |  | 2,403 |
| Owner occupied |  | 828 |  | 472 |  | 2,879 |  | 599 |
| Revolving and junior liens |  | 379 |  | 400 |  | 884 |  | 765 |
| Total real estate-residential |  | 1,707 |  | 1,986 |  | 12,045 |  | 3,767 |
| Real estate-commercial, nonfarm |  |  |  |  |  |  |  |  |
| Owner general purpose |  | 690 |  | 509 |  | 3,901 |  | 533 |
| Owner special purpose |  | 3,672 |  |  |  | 5,447 |  | 113 |
| Non owner gen purpose |  | 1,620 |  |  |  | 4,482 |  | 252 |
| Non owner special purpose |  | (691) |  |  |  | 2,234 |  |  |
| Strip malls |  | 6,757 |  | 1,113 |  | 10,410 |  | 1,425 |
| Total real estate - commercial, nonfarm |  | 12,048 |  | 1,622 |  | 26,474 |  | 2,323 |
| Real estate-commercial, farm |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 46 |  | 603 |  | 1,632 |  | 2,365 |
| Other |  | 180 |  | 510 |  | 385 |  | 744 |
|  | \$ | 26,395 | \$ | 26,374 | \$ | 76,294 | \$ | 50,254 |

The economic environment for borrowers in the construction and development sector continues to be challenging, particularly with ongoing valuation levels. The homebuilder segment of that portfolio remains vulnerable to such economic stress. The construction portfolio has accounted for $60.7 \%$ of the Bank s charge-off activity since the beginning of 2009, and the homebuilder portion has accounted for $55 \%$ of that amount. The construction categories that produced these losses, however, have decreased to $7.0 \%$ of the total loan portfolio, from $11.9 \%$ a year ago. Management reviewed the residual loans in that impaired category and recognized impairment with additional provision estimates as well as making additional charge-off determinations in the amount of $\$ 12.4$ million in the third quarter of 2010. While some additional decreases in valuation may emerge and additional defaults are possible, management remains hopeful that further devaluation will be less than past experience, and the future default potential will be more limited.

Commercial real estate borrowers are also directly impacted by the distressed economic climate. In the owner occupied categories, the downturn has adversely affected operating results for some borrowers, which led to increased defaults. In the non-owner occupied categories, the recession has led to increased vacancy rates, which put downward pressure on investor lease rates. However, management has generally observed trends of stabilized and/or improved operating results in owner occupied performance during the third quarter of 2010. Management has also observed that vacancy rates in non-owner occupied commercial real estate have leveled off somewhat. Downward pressure on lease rates is likely to continue for a time, however producing some additional adverse impact on the portfolio, but management expects it will be at a slower rate than what has been recently experienced. Charge-offs in this sector totaled $\$ 12.1$ million in the third quarter of 2010 and nonperforming commercial real estate decreased $\$ 1.8$ million on a linked quarter basis.

The distribution of the Company s nonperforming loans as of September 30, 2010 is included in the chart below (in thousands):

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| Nonperforming loans as of September 30, 2010 | NonaccrualTotal(1) |  | 90 days <br> or More <br> Past Due <br> and Accruing (2) |  | Restructure <br> Loans <br> (Accruing) |  | Total Nonperforming Loans |  | \% Nonperforming Loans | Specific <br> Allocation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate - construction | \$ | 79,954 | \$ |  | \$ | 4,840 | \$ | 84,794 |  | \$ | 3,025 |
| Real estate - residential: |  |  |  |  |  |  |  |  |  |  |  |
| Investor |  | 19,877 |  | 483 |  | 514 |  | 20,874 | 9.1\% |  | 869 |
| Owner occupied |  | 15,506 |  | 748 |  | 10,833 |  | 27,089 | 11.9\% |  | 537 |
| Revolving and junior liens |  | 1,062 |  |  |  |  |  | 1,062 | 0.5\% |  | 162 |
| Real estate - commercial, nonfarm |  | 90,910 |  | 242 |  |  |  | 91,152 | 39.9\% |  | 5,622 |
| Real estate - commercial, farm |  | 739 |  | 504 |  |  |  | 1,243 | 0.5\% |  |  |
| Commercial and industrial |  | 1,765 |  | 278 |  |  |  | 2,043 | 0.9\% |  | 1,394 |
| Other |  | 63 |  | 80 |  |  |  | 143 | 0.1\% |  |  |
|  | \$ | 209,876 | \$ | 2,335 | \$ | 16,187 | \$ | 228,400 | 100.0\% | \$ | 11,609 |

(1) Nonaccrual loans included $\$ 26.7$ million in restructured loans, including, $\$ 7.9$ million in real estate construction, $\$ 6.5$ million in commercial real estate nonfarm, $\$ 6.8$ million is in real estate - residential investor, $\$ 5.5$ million is in real estate - owner occupied.
(2) 90 Days or more past due includes of $\$ 503,000$ in restructured loans in real estate residential - owner occupied

## Commercial Real Estate

In the third quarter, commercial real estate (CRE ) replaced construction and development as the largest component of nonperforming loans, and accounted for $\$ 91.2$ million, or $39.9 \%$, of all nonperforming loans. CRE loans represented $45.0 \%$ of the loan portfolio, and $49.3 \%$ of the CRE portfolio is secured by owner occupied properties.

Portfolio loans secured by retail property, primarily strip malls, have been experiencing the most financial stress. This segment accounts for $13.2 \%$ of all CRE loans, but $24.3 \%$ of all nonperforming CRE loans. Almost $20.6 \%$ of all retail CRE is nonperforming with $\$ 22.2$ million of exposure at September 30, 2010. Third quarter 2010 charge-offs in the retail segment totaled $\$ 6.8$ million and management estimated the remaining specific allocation of $\$ 758,000$ was sufficient coverage for the remaining loss exposure.

The owner occupied special purpose category comprised the largest component of nonperforming CRE. At $\$ 221.2$ million, this special purpose segment represented $27.1 \%$ of all CRE loans, and $28.4 \%$ of total nonperforming CRE. Special purpose owner occupied include loans collateralized by property types such as gas stations, health and fitness centers, golf courses, restaurants, and medical office buildings. Charge-offs for the current quarter totaled $\$ 3.7$ million and management estimated that the specific allocation of $\$ 801,000$ was sufficient coverage for the remaining loss exposure. Management $s$ loss estimates were reduced from the prior quarter after receiving and reviewing current appraisals with more current valuation sources.

Non-owner occupied, general purpose loans include credits that are collateralized by office, warehouse, and industrial properties and represented $23.0 \%$ of total CRE loans, and $19.6 \%$ of nonperforming CRE loans. Third quarter 2010 charge-offs in this category were $\$ 1.6$ million and management estimated that $\$ 2.2$ million of specific allocation was sufficient coverage for the remaining loss exposure.

As of September 30, 2010, owner occupied general purpose loans comprise $22.2 \%$ of CRE, and $15.3 \%$ of nonperforming CRE loans. The current quarter charge-off activity totaled $\$ 690,000$, and management estimated that specific allocations of $\$ 676,000$ were sufficient coverage for the remaining loss exposure.

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Non-owner occupied special purpose loans represent $14.1 \%$ of the CRE portfolio, and $12.5 \%$ of nonperforming CRE loans. Based upon its review of valuation and cash flow data, management estimated and recorded a net recovery of $\$ 691,000$ in this segment. Hotels and motels are included in this category, but the Bank s exposure is limited as it represented only $\$ 39.3$ million, or $33.2 \%$, of the segment. Management closely monitors this credit type and has designated two of these hotel loans as nonperforming. Following current and prior period charge-off estimates of $\$ 711,000$ and $\$ 1.7$ million respectively, the first of these hotel loans has $\$ 1.9$ million in participation exposure. The total credit facility is approximately $\$ 20.0$ million and is led by a large, nationwide bank and the property, which is in the Bank s market area, is in the late stages of short sale negotiations. This process provided management a market valuation estimate based upon anticipated net proceeds from that sale. The second hotel loan has a balance of $\$ 4.7$ million as of September 30, 2010. Management received a new appraisal and after reviewing that appraisal estimated that $\$ 587,000$ was sufficient coverage for the loss exposure on this loan and that $\$ 1.2$ million of total specific allocation was sufficient coverage for the aggregate loss exposure in this category.

In addition to the specific allocations detailed above, in the second quarter of 2009 management created a higher risk commercial real estate pool loss factor for certain CRE loans to be directionally consistent with observable trends within the loan portfolio segments and in conjunction with continued deteriorating market conditions in accordance with GAAP. This factor was decreased by $9.1 \%$ in the third quarter of 2010, as management estimated that the additional loss provision amount estimated from application of the historical loss factor, combined with the slight linked quarter improvements observed in nonperforming totals, substandard ratings and thirty to eighty-nine day delinquent totals provided sufficient coverage for loss exposure. As a result of these improvements and previous charge-offs, management estimated that the inherent risk in this pool is now lower. Additional discussion of qualitative factors is included at the end of the nonperforming loan section. Management estimated the amount of loss exposure attributable to qualitative factors for the higher risk CRE portfolio to be $\$ 27.0$ million as of September 30, 2010, as compared to $\$ 25.4$ million at June 30, 2010 and $\$ 17.1$ million at December 31, 2009.

In addition to the above activity related to nonperforming CRE loans, management also unwound three separate loan related interest rate swaps that had a contractual priority to the collateral position in the underlying properties. As of September 30, 2010, these receivables total $\$ 2.2$ million. While management has categorized these receivables as nonperforming, management estimated that they have no loss exposure.

## Construction and Development

Nonperforming construction and development ( C \& D ) loans totaled $\$ 84.8$ million, or $37.1 \%$, of total nonperforming loans. This is a decrease from $\$ 99.9$ million at June 30, 2010 and $\$ 94.8$ million at December 31, 2009. Within this category, $54.9 \%$ of all construction loans were nonperforming as of September 30, 2010, and this compares to $53.2 \%$ at June 30, 2010, and $35.0 \%$ at December 31, 2009. Total C\&D charge-offs for the third quarter of 2010 were $\$ 12.4$ million, as compared to $\$ 11.8$ million in the second quarter. Following that charge-off activity, management estimated that specific allocations of $\$ 3.0$ million was sufficient coverage for the remaining loss exposure in this segment as of September 30, 2010. Specific allocations for loss were $\$ 8.3$ million at the start of the period, and $\$ 3.0$ million at the end of the period.

Composition of the C \& D Portfolio for the period ended September 30 is shown below:

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| High-Stress Segment(1) | Portfolio |  | Nonperforming Loans |  | 2010 YTD <br> Charge-offs |  | 2009 YTD <br> Charge-offs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Homebuilders - homes | \$ | 11.3 | \$ | 6.1 | \$ | 1.6 | \$ |  |
| Homebuilders - lots |  | 39.1 |  | 32.2 |  | 15.7 |  | 24.7 |
| Raw land |  | 34.5 |  | 21.4 |  | 6.9 |  | 7.6 |
| Commercial lots and speculative buildings |  | 27.2 |  | 12.2 |  | 6.3 |  | 7.9 |
| Commercial build-to-suit |  | 4.9 |  | 3.0 |  | 2.1 |  |  |
| Strip malls under construction |  | 10.1 |  | 8.9 |  | 3.0 |  | 0.6 |
| Total high stress segment | \$ | 127.1 | \$ | 83.8 | \$ | 35.6 | \$ | 40.8 |
| Low Stress Segment(1) |  | Portfolio | Nonperforming Loans |  | 2010 YTD <br> Charge-offs |  | 2009 YTD <br> Charge-offs |  |
| Owner occupied homes and builder pre-sold homes | \$ | 5.5 | \$ | 0.3 | \$ | 0.1 | \$ | 0.2 |
| Non-builder lots |  | 8.9 |  | 0.7 |  | 0.1 |  | 0.1 |
| Commercial owner occupied - general |  | 4.7 |  |  |  |  |  |  |
| Commercial owner occupied - special |  | 8.2 |  |  |  |  |  |  |
| Total low stress segment | \$ | 27.3 | \$ | 1.0 | \$ | 0.2 | \$ | 0.3 |
| Total Construction and Development | \$ | 154.4 | \$ | 84.8 | \$ | 35.8 | \$ | 41.1 |

(1) Credit review management segments loans in this category using high and low stress designations based upon historical levels of charge-off activity.

The majority of the Bank s C \& D loans are located in suburban Chicago markets, predominantly in the far western and southwestern suburbs. Current economic conditions for additional new construction remain challenged, as large quantities of inventory remain with relatively little demand. Within the high stress segment, $\$ 43.3$ million is designated as performing and $\$ 83.8$ million is nonperforming as of September 30, 2010. This exposure is significantly reduced from prior periods following the $\$ 35.6$ million and $\$ 40.8$ million charge-offs estimated by management in 2010 and 2009, respectively. Management closely monitors the performing loans that have been rated as watch or substandard but accruing and as of September 30, 2010, that pool decreased to $\$ 28.6$ million as compared to $\$ 104.1$ million at September 30, 2009. While some additional migration is still possible from the watch and substandard pool described above, management believes that much of the remaining performing C \& D borrowers have demonstrated sufficient operating strength through an extended period of weak construction to avoid impairment, and that future losses in the construction segment will trend downward. In addition to reviewing the operating performance of the borrowers when reviewing allowance estimates, management also continues to update underlying collateral valuation estimates to reflect the aggregate estimated credit exposure. While management observed some continuation in the decreasing trend in collateral valuation, management believes that the rate of property valuation decline has diminished.

In addition to specific allocations detailed above, at the end of 2008 management created a higher risk $\mathrm{C} \& \mathrm{D}$ pool loss factor estimate for developers in accordance with GAAP. This pool was designed to capture general losses in the portfolio attributable to the construction segment, because of the emerging market risks identified by management in the unusual economic cycle. Because no similar event had been experienced in the company s recent history, management estimated that the historical loss portion of the allowance calculation would not capture the probability of additional loss in that pool segment. While that estimate was appropriate at that point in the cycle, the volume of credits in that pool has steadily diminished and the estimated losses were recognized as described above. Management also monitors borrower operating results and other characteristics, including the collateral composition of the

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credits subject to this factor. On the latter point management observed this profile changed from 2009 where the majority was homebuilder lot inventory loans with greater loss exposure, to the third quarter of 2010 where the majority of the borrowers have buildings that were nearly finished and management estimated had lesser loss exposure. Further, management s estimated historical loss factor for construction required $\$ 16.9$ million in reserves whereas that factor called for virtually no reserves at the end of 2008. Management noted those improving trends and therefore eliminated the special pool factor for construction as of September 30, 2010.

The following table illustrates management schange in C \& D estimates on a linked quarter and period to date comparison:

|  | Portfolio |  | Specific <br> Allocation |  | General Allocation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2010 | \$ | 154.4 | \$ | 3.0 | \$ | 19.0 |
| June 30, 2010 | \$ | 187.7 | \$ | 8.3 | \$ | 20.7 |
| December 31, 2009 | \$ | 273.7 | \$ | 7.0 | \$ | 22.9 |

## Residential Real Estate

Nonperforming 1-4 family residential mortgages to consumers totaled $\$ 27.1$ million, or $11.9 \%$, of the nonperforming loan total as of September 30, 2010. On a linked quarter basis, this segment totaled $\$ 25.2$ million as compared to $\$ 26.4$ million at December 31, 2009. Most of the linked quarter increase was attributable to modification agreements that restructured the terms of the credit agreements to assist borrowers in their ability to continue to perform on these obligations. The $\$ 15.5$ million in nonaccrual mortgage loans was unchanged from the prior quarter and most are in various stages of foreclosure. Loans totaling $\$ 748,000$ were over 90 days past due and still accruing, up from $\$ 373,000$ last quarter, and are in various stages of collection where foreclosure is not expected. Restructured loans increased by $\$ 1.5$ million, to $\$ 10.8$ million at September 30, 2010. Restructured loans include credits where the borrower s income source has been impaired and the Company has made a concession to temporarily reduce payments and/or interest rates. The Bank did not offer subprime mortgage products to its customers and management believes that the deterioration in this segment relates primarily to the high rate of unemployment in our market area. A significant portion of these nonperforming loans were supported by private mortgage insurance, and as of September 30, 2010, management estimated that a specific allocation of $\$ 537,000$ was adequate loss coverage following the $\$ 828,000$ of charge-offs that occurred during the quarter.

Nonperforming residential investor loans consist of multi-family and 1-4 family properties and totaled $\$ 20.9$ million, or $9.1 \%$ of the nonperforming loans total. Following the third quarter charge-off of $\$ 500,000$, management estimated that a total specific allocation of $\$ 869,000$ would be sufficient loss coverage for the remaining risk in this category. While specific allocation decreased in the third quarter, management estimated that the large loss taken in a multi-family credit in the second quarter captured most of the loss in this sector. Management also noted that the remaining loss exposure was centered in loans collateralized by first mortgages on 1-4 family investor loans that total $\$ 14.8$ million of this category, and $13.1 \%$ of that portfolio was nonperforming. The remaining nonperforming multi-family loans totaled $\$ 6.1$ million, and $5.0 \%$ of that portfolio category was nonperforming. Management observed the typical profile of the nonperforming multi-family investor was where the property has decreased net operating income, due to vacancy and higher past due collection rates. Those trends have generally stabilized in the portfolio and many multi-family borrowers were reporting improved cash flow from operations as of September 30, 2010.

The remaining nonperforming credits included $\$ 2.0$ million in commercial and industrial loans, $\$ 1.1$ million in consumer home equity and second mortgage loans and $\$ 1.4$ million in farmland and agricultural loans. Management estimated that a total specific allocation of $\$ 1.4$ million on the

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commercial and industrial portfolio would be sufficient loss coverage for the remaining risk in those nonperforming credits, and that $\$ 162,000$ was sufficient loss coverage for the consumer loan segment.


#### Abstract

A linked quarter comparison of loans that were classified as performing, but past due 30 to 89 days and still accruing interest, shows that this category decreased $\$ 18.3$ million from $\$ 35.9$ at June 30, 2010 to $\$ 17.6$ million at September 30, 2010. Loans past due 30 to 89 days consisted of $\$ 8.1$ million in commercial real estate, $\$ 3.4$ million in commercial and industrial credits, $\$ 1.6$ million in 1-4 family consumer mortgages, $\$ 1.1$ million in multi-family investor credits, $\$ 1.0$ million of agricultural credits, $\$ 921,000$ of 1-4 residential investor credits, $\$ 879,000$ in C \& D credits, and $\$ 610,000$ in consumer and home equity credits.


Troubled debt restructurings ( TDR ) in accrual status included 62 loans totaling $\$ 16.7$ million, which was an increase of 15 loans on a linked quarter basis. The increase was largely driven by the enrollment in a new program that assists homeowners in avoiding foreclosure due to temporary reductions in income. Aggregate TDR credits included 57 borrowers totaling $\$ 11.3$ million were consumer residential 1-4 family loans. Three loans totaling $\$ 4.9$ million are construction lot inventory credits that were restructured with debt forgiveness in exchange for new credit support from the borrowers and/or guarantors. An additional two credits totaling $\$ 514,000$ were to $1-4$ family residential investors who were granted reduced rates and/or other favorable terms. The last TDR loan is for $\$ 1.2$ million and is secured by construction lot inventory and a second mortgage on a 1-4 family vacation home and resulted from a negotiated settlement that included debt forgiveness in exchange for new additional collateral.

Nonaccrual TDR loans total $\$ 26.7$ million, and consist of 56 notes that do not have a period of demonstrated financial performance. Management makes individual determinations on TDR credits and three of these loans totaling $\$ 748,000$ were negotiated to enhance marketing and sales effort with the borrower. The majority of the remaining loans were situations where management initially had borrower cooperation, but those efforts have failed or no economic motive remains for the borrower to continue with that agreement. In each of these cases management is pursuing either foreclosure or settlement arrangements, but management expects that those loans will most likely result in liquidation.

The 1-4 Investor category represents $\$ 6.8$ million, or $25.4 \%$ of the nonaccrual TDR loans, and $92.3 \%$ of that total is for borrower and affiliate credits that are secured by 40 single-family homes that were acquired by the borrower for both a source of income expected resale appreciation. The cash flows from the properties are not sufficient to fully service the debt, and the borrower has not been effective in achieving sales. The 2009 forbearance agreement gives the Bank control of all cash flows from the property and those monies have been sufficient to cover the expenses and reduce the aggregate obligation. After a year of performance on this agreement, however, management attempted to negotiate a further restructuring. Just prior to closing, the borrower broke off that dialogue and in the absence of borrower cooperation management is pursuing foreclosure remedies on the properties while continuing to control the associated cash flow.

Nonaccrual 1-4 consumer residential TDR loans total $\$ 5.5$ million and are predominantly to borrowers who were enrolled in the Bank s foreclosure avoidance program and who failed to perform although a smaller portion is to borrowers who have not yet demonstrated sufficient performance to return to accrual status.

In the $\$ 6.5$ million TDR nonaccrual CRE category, $58.0 \%$ is attributable to a single borrower whose credit is secured by a strip mall. The property retains a high occupancy rate and is currently able to support the debt service for this restructured amount. Management has concerns, however, that the borrower lacks the continuing capacity and economic motive to maintain support should erosion of net operating income occur. As a result, management is pursuing liquidation of this loan to control marketing and has taken action to acquire a deed in satisfaction of the debt. Management estimates this property will migrate to OREO in the fourth quarter. A CRE credit for $\$ 2.1$ million of the construction
total is secured by retail centers and retail lots. A restructuring agreement was made in late 2009 to allow the borrower the time and to pursue sales and increase lease occupancy. Management has not been satisfied

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with the borrower $s$ efforts in those areas and has begun to pursue liquidation of this loan. The last CRE borrower has a loan secured by a restaurant, the borrower has been unsuccessful in performing under the restructured terms, and liquidation is in process on this credit.

In the $\$ 7.1$ million nonaccrual TDR construction category, $41.1 \%$ of the total is a group of affiliated credits to a homebuilder/developer in which management had negotiated a restructuring to allow orderly sales or new investors at terms that are more favorable. The borrower has withdrawn his cooperation from that effort, and management is now pursuing our legal remedies. An additional $49.9 \%$ of the total is to the same borrower who also has CRE exposure. The remaining $8.0 \%$ of the construction total represents a number of small credits that are collateralized by lots and/or speculative home construction.

Management estimated the quarterly value of TDRs in liquidation status on a collateral dependency basis, and believed that estimates at September 30, 2010 were sufficient coverage for the remaining loss exposure in this category.

The ratio of the allowance for loan losses to nonperforming loans was $29.8 \%$ as of September 30, 2010, which was a reduction on a linked quarter comparison from the $33.3 \%$ ratio reported as of June 30, 2010. The coverage ratio was $34.02 \%$ as of December 31, 2009. Management s third quarter decrease in estimate was driven largely by the current quarter charge-off of specific allocation estimates that were previously accrued, combined with a reduction in the number of new credits that migrated to nonperforming status that would have required current specific allocation estimates. At June 30, 2010, total specific allocations were $\$ 25.2$ million, following third quarter charge-off activity $\$ 11.6$ million remains in specific allocation estimate as of September 30, 2010. At June 30, 2010, a large portion of the specific allocation was recorded based on management $s$ estimate of the aggregate loss exposure in the portfolio. Management increased specific allocation estimates at that time until additional valuation and other borrower information was received to refine those estimates including charge-off considerations as to whether loss was permanent or temporary in nature. Management received updated information in the third quarter and refined both allocation estimates and charge-off determinations. While total specific allocations are lower at September 30, 2010 as compared to the prior quarter, the general portion of the allowance increased to $\$ 56.6$ million from $\$ 55.8$ million at June 30,2010 and $\$ 48.3$ million as of December 31, 2009. General reserves at September 30, 2010 represented a slightly higher percentage of the loan portfolio than they were at either June 30, 2010 or December 31, 2009, $3.06 \%, 2.94 \%$, and $2.34 \%$, respectively.

Management determined the amount to provide in the allowance for loan losses based upon a number of factors, including loan growth or contraction, the quality and composition of the loan portfolio and loan loss experience. The latter item was also weighted more heavily based upon recent increased loss experience. Management created a higher risk construction and development pool for developers and estimated a higher qualitative loss factor at the end of 2008, and as discussed previously in the construction loan section of this narrative, that pool was determined to no longer be necessary as of September 30, 2010. This change was made because of diminished migration potential, the more favorable credit characteristics of the remaining construction portfolio, and higher historical loss factors that management now estimates to be adequate coverage for the remaining risk of loss in the construction portfolio. Management also created a higher risk pool within commercial real estate loans and assigned a higher qualitative risk factor for those segments of that portfolio in the second quarter of 2009. Management regularly reviews the performance of that pool and adjusts the population and the related loss factors taking into account adverse market trends including collateral valuation as well as its assessments of the credits in that pool. Those assessments capture management s estimate of the potential for adverse migration to an impaired status as well as its estimation of what the potential valuation impact from that migration would be if it were to occur. Management decreased the quantity of loans subject to this pool factor by $6.1 \%$ in the third quarter of 2010. Management also decreased the loss factor assigned to this pool by $9.1 \%$, based in part, on its estimate of slightly diminished potential for future adverse migration coupled with observed stabilizing valuation trends.

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The above changes in estimates were made by management to be consistent with observable trends within both the loan portfolio segments and in conjunction with market conditions and credit review administration activities. These environmental factors are evaluated on an ongoing basis and are included in the assessment of the adequacy of the allowance for loan losses. When measured as a percentage of loans outstanding, the total allowance for loan losses decreased to 3.75\% of total loans at September 30, 2010, as compared to $4.26 \%$ of total loans at June 30, 2010, and increased from $3.13 \%$ at December 31, 2009. In management s judgment, an adequate allowance for estimated losses has been established; however, there can be no assurance that actual losses will not exceed the estimated amounts in the future.

As discussed above, nonperforming loans include loans in nonaccrual status, troubled debt restructurings, and loans past due ninety days or more and still accruing interest. The comparative nonperforming loan totals and related disclosures as well as other nonperforming assets for the period ended September 30, 2010 and December 31, 2009 were as follows:

|  | September 30, 2010 | December 31, 2009 |
| :--- | ---: | ---: |
| Nonaccrual loans (including restructured) | $\mathbf{2 0 9 , 8 7 6}$ | $\$$ |
| Accruing restructured loans | 16,187 | 174,978 |
| Interest income recorded on nonaccrual loans | 2,427 | 14,171 |
| Interest income which would have been accrued on nonaccrual loans | 12,921 | 3,898 |
| Loans 90 days or more past due and still accruing interest | 2,335 | 13,189 |
| Nonperforming other assets: |  | 561 |
| Receivable from foreclosed loan participation | 2,169 | 1,505 |
| Receivable from swap terminations |  |  |

In addition to the above nonperforming loan totals, the Bank had $\$ 316,000$ in commitments to two restructured borrowers at September 30, 2010. Excluding those commitments, the Bank had an additional $\$ 4.9$ million in letters of credit to other nonperforming borrowers, which consisted of $\$ 201,000$ in commercial, $\$ 550,000$ in financial and $\$ 4.1$ million in performance standby letters of credit, respectively. This compares to $\$ 395,000$ in commitments and $\$ 852,000$ in interest rate swap exposure to restructured borrowers at December 31, 2009. Excluding those commitments, the Bank had an additional $\$ 4.5$ million in letters of credit, which consisted of $\$ 201,000$ in commercial, and $\$ 4.3$ million in performance standby letters of credit, respectively at December 31, 2009. Additional details and discussion related to interest rate swap derivatives and commitments is found in Note 17.

## Other Real Estate

Other real estate owned ( OREO ) increased $\$ 14.4$ million from $\$ 40.2$ million at December 31, 2009, to $\$ 54.6$ million at September 30, 2010. In the third quarter of 2010, management successfully converted collateral securing problem loans to properties ready for disposition in the net amount of $\$ 15.1$ million. Third quarter additions were offset by $\$ 3.9$ million in dispositions that generated a net gain on sale of $\$ 199,000$ and $\$ 3.8$ million in additional valuation adjustments. The Bank added 42 properties to OREO during the third quarter, which brought the total OREO holdings to 201 properties net of dispositions. These OREO properties consisted of different types, including 112 single-family residences with an estimated realizable market value of $\$ 11.6$ million, 34 non-farm, nonresidential properties with an estimated value of $\$ 16.1$ million, a number of lots zoned for residential construction with an estimated realizable market value of $\$ 15.6$ million, and eight parcels of vacant acreage suitable for either farming or development with an estimated value of $\$ 11.3$ million. Details related to the activity in the OREO portfolio for the periods presented are itemized in the following table:

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|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate owned | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Beginning balance | \$ | 47,128 | \$ | 15,590 | \$ | 40,200 | \$ | 15,212 |
| Property additions |  | 15,072 |  | 11,704 |  | 42,521 |  | 17,268 |
| Development improvements |  | 30 |  | 421 |  | 40 |  | 2,354 |
| Less: |  |  |  |  |  |  |  |  |
| Property Disposals |  | 3,858 |  | 1,842 |  | 13,650 |  | 5,548 |
| Period valuation adjustments |  | 3,795 |  | 1,381 |  | 14,534 |  | 4,794 |
| Other real estate owned | \$ | 54,577 | \$ | 24,492 | \$ | 54,577 | \$ | 24,492 |

When measured as a percentage of other real estate properties owned, the OREO valuation reserve increased to $\$ 16.8$ million, which is $23.6 \%$ of gross OREO at September 30, 2010. The valuation reserve represented $12.4 \%$ of gross OREO at December 31, 2009. In management s judgment, an adequate property valuation allowance has been established; however, there can be no assurance that actual valuation losses will not exceed the estimated amounts in the future.

## Noninterest Income

Noninterest income increased $\$ 4.5$ million, or $43.9 \%$, to $\$ 14.7$ million during the third quarter of 2010, as compared to $\$ 10.2$ million during the same period in 2009. Likewise, aggregate noninterest income increased $\$ 4.1$ million, or $13.8 \%$, for the first nine months of 2010 , to $\$ 33.8$ million as compared to $\$ 29.7$ million for the same period in 2009. Trust income decreased by $\$ 296,000$, or $14.5 \%$, and $\$ 522,000$, or $9.0 \%$, for the third quarter and first nine months of 2010, respectively, and these decreases were primarily due to a continued reduction in estate settlement activity. Service charge income from deposit accounts decreased slightly for both the quarter and year primarily due to decreases in overdraft fees, which have generally declined industry wide in concert with recent regulatory changes. Total mortgage banking income in the third quarter of 2010 , including net gain on sales of mortgage loans, secondary market fees, and servicing income, was $\$ 3.5$ million, an increase of $\$ 1.3$ million, or $58.4 \%$, from the third quarter of 2009 as volume increased in the historically low interest rate environment and qualified borrowers sought to refinance. Mortgage banking income for the year, however, decreased by $\$ 1.7$ million, or $19.5 \%$, from the 2009 level. The largest decrease in income from mortgage operations resulted from the decrease in valuation of mortgage servicing rights (MSRs) as these assets generally decline in value with decreases in market interest rates. The Company changed its accounting method to the fair value method for valuing MSRs on January 1, 2010. Under the previous method, MSRs were amortized and both the amortization and valuation impairments under the lower of cost or market method were recorded in other noninterest expense. Mortgage sales volume, and the related gain on sale activity, had been at decreased levels in the first half of 2010 as federal tax incentives for home purchases expired and investor requirements related to borrower underwriting increased, which resulted in elongated mortgage loan closing periods.

Realized gains on securities totaled $\$ 620,000$ and $\$ 2.4$ million in the third quarter and first nine months of 2010 , respectively, as compared to $\$ 454,000$ and $\$ 1.8$ million for the same periods in the prior year. Bank owned life insurance ( BOLI ) income increased in the third quarter of 2010 and was $\$ 45,000$, or $9.5 \%$, higher than the same period in 2009. A death benefit of $\$ 938,000$ was also realized in the third quarter of 2010. BOLI cash surrender value net income increased $\$ 262,000$, for the first nine months of 2010 or $27.6 \%$, from the same period in 2009 , as the underlying investment performance was stronger in 2010. Debit card interchange income volume leveled off in the third quarter of 2010, but still showed a small increase, and the volume of consumer card activity remained strong for the year with a $\$ 182,000$, or $9.6 \%$, increase over 2009. The net gain on interest rate swap activity with customers including fee income was $\$ 9,000$ and $\$ 362,000$ for the third quarter and first nine months of 2010, respectively, primarily as market demand for that product decreased generally with the reduction in commercial real estate demand from qualified borrowers. This category also had an offsetting credit risk valuation charge estimate of $\$ 1.5$ million on the aggregate swap position exposure at June 30, 2009 and

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that charge offset income in that comparative period. The lease revenue received from OREO properties increased $\$ 429,000$ and $\$ 1.4$ million in the third quarter and first nine months of 2010, respectively, as compared to the same periods in 2009, as the number of properties that generated rental income increased. Net gains on disposition of OREO properties also increased by $\$ 30,000$ to $\$ 199,000$, and $\$ 235,000$ to $\$ 697,000$ in the third quarter and first nine months of 2010, respectively, as the number of property disposals increased in the current year. Additionally, on September 23, 2010, the Illinois Supreme Court issued an opinion that reversed a prior appellate court decision and reinstated judgment in favor of the Bank for $\$ 2.6$ million, which included approximately $\$ 133,000$ in current year interest. Other noninterest income was relatively unchanged in a quarterly comparison and the decrease of $\$ 129,000$, or $3.6 \%$, for the first nine months of 2010 , as compared to 2009, was largely due to reductions in ATM surcharge and transaction related fees.

## Noninterest Expense

Noninterest expense was $\$ 23.6$ million during the third quarter of 2010 , an increase of $\$ 3.3$ million, from $\$ 20.2$ million in the third quarter of 2009, substantially due to higher OREO expenses and legal fees. The 2009 noninterest expense included a nonrecurring goodwill impairment charge of $\$ 57.6$ million. Excluding that charge, noninterest expense increased $\$ 9.0$ million in the first nine months of 2010 as compared to the same period in the prior year. Controllable expenses such as salaries and benefits expense decreased by $\$ 194,000$, or $2.0 \%$, in the third quarter of 2010 compared to 2009 , and $\$ 2.8$ million, or $9.4 \%$, when comparing the first nine months of 2010 , to the same period in 2009. These comparative reductions in salaries and benefits expense resulted primarily from a decrease in salary expense coupled with reductions in group medical expenses. Management completed a strategic reduction in force late in the first quarter of 2009, and the number of full time equivalent employees continued at 542 for the third quarter of 2010 as compared to 553 at the same time last year.

Occupancy expense decreased $\$ 191,000$, or $13.48 \%$, from the third quarter of 2009 to the third quarter of 2010. Occupancy expense decreased $\$ 589,000$, or $12.8 \%$, from the first nine months of 2009 to the first nine months of 2010 . Furniture and fixture expenses also decreased by $\$ 162,000$ and $\$ 461,000$ in the third quarter and first nine months of 2010 , respectively, when comparing to the same periods of the prior year. In the second half of 2009, the Company closed four branches where there was an overlap in service area and three additional such closings were completed in 2010. As a result of these determinations, management has been able to realize lower costs in both the occupancy and furniture and fixtures categories as part of its continuing expense reduction strategy.

On a quarterly comparative basis, Federal Deposit Insurance Corporation ( FDIC ) costs increased $\$ 26,000$, or $3.2 \%$, whereas it decreased $\$ 257,000$, or $6.3 \%$, for the first nine months of 2010 as compared to the prior year. Even though premium expenses increased industry wide, the FDIC levied an additional special assessment of $\$ 1.3$ million in 2009 , and that nonrecurring assessment distorts period comparison. In addition, the lower deposit base that resulted from the management relationship pricing strategy also served to lower this expense. On October 19, 2010, the Board of Directors of the FDIC voted to propose a comprehensive, long-range plan for deposit insurance fund management in response to changes to the FDIC s authority to manage the Deposit Insurance Fund contained in the Dodd-Frank Wall Street Reform and Consumer Protection Act. As part of the fund management plan, the Board adopted a new Restoration Plan to ensure that the fund reserve ratio reaches $1.4 \%$ percent by September 30, 2020, as required. That Restoration Plan also foregoes the uniform 3 basis point assessment rate increase previously scheduled to go into effect January 1, 2011, and keeps the current rate schedule in effect.

Third quarter and year to date 2010 advertising expense increased by $\$ 40,000$, or $12.8 \%$, and $\$ 61,000$, or $6.2 \%$ when compared to the same periods in 2009, primarily due to increased direct mail costs. Legal fees also increased $\$ 498,000$ in a quarterly comparison and $\$ 1.1$ million in a year to date comparison and were primarily related to loan workouts as well as the company s ongoing review of its capital initiatives and alternatives.

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OREO expense increased $\$ 3.5$ million in the third quarter and $\$ 12.6$ million in the first nine months of 2010 as compared to the same periods in 2009. The increase for both the quarterly and year to date periods were primarily due to increases in valuation expense of $\$ 2.5$ million and $\$ 9.9$ million, respectively. The next largest expenses incurred in administering OREO were property taxes and insurance, which had increases of $\$ 536,000$ and $\$ 1.4$ million for the third quarter and first nine months of 2010 , respectively, and were due to the increase in the number of properties held in 2010 . Other expense decreased $\$ 182,000$, or $4.6 \%$, in the third quarter of 2010 and that decrease resulted primarily from the previously discussed change in mortgage servicing rights impairment, net of amortization recognition. Other expense decreased $\$ 566,000$, or $4.7 \%$, in the first nine months of 2010 as compared to the same period in 2009. That decrease is attributable to the change in accounting for mortgage servicing rights described above combined with decreases in loan collection costs, telecommunications expense, and CDARs related fees as the Bank continued to reduce its reliance on this local source of brokered deposits in 2010.

## Income Taxes

An income tax benefit of $\$ 1.1$ million was recorded in the third quarter of 2010 as compared to a $\$ 126,000$ tax benefit in the same period of 2009. Likewise, an income tax benefit of $\$ 23.2$ million was recorded in the first nine months of 2010 as compared to a $\$ 38.4$ million tax benefit in the same period of 2009. Taxable income significantly decreased for all of the periods presented, and $\$ 22.0$ million of the 2009 quarterly and year to date tax benefit was from the goodwill impairment recorded in that year. The Company seffective tax rate for the nine months ending September 30, 2010 was $42.0 \%$ as compared to $40.7 \%$ for the same period in 2009. Excluding the goodwill impairment charge, the income tax benefit for both years resulted, in large part, from the higher levels of loan loss provision and other real estate related expenditures.

With the above tax benefit, the Company s net deferred tax asset increased to $\$ 66.7$ million at September 30, 2010 as compared to $\$ 49.0$ million at December 31, 2009. The Company recognizes benefit or expense for federal and state income taxes currently payable as well as for deferred federal and state taxes for estimated future tax effects of temporary differences between the tax basis of assets and liabilities and amounts reported in the consolidated balance sheets, as well as loss carryforwards and tax credit carryforwards. The Company s State net operating loss ( NOL ) carryforward expires December 31, 2021 and the Federal NOL carryforward period expires December 31, 2029. Realization of deferred tax assets is dependent upon generating sufficient taxable income in either the carryforward or carryback periods to cover net operating losses generated by the reversal of temporary differences. A partial or total valuation allowance is provided by way of a charge to income tax expense if it is determined that it is not more likely than not that some or all of the deferred tax asset will be realized. If different assumptions and conditions were to prevail, the valuation allowance may not be adequate to absorb unrealized deferred taxes and the amount of income taxes payable may need to be adjusted by way of a charge or credit to expense. Furthermore, income tax returns are subject to audit by the IRS and state taxing authorities. Income tax expense for current and prior periods is subject to adjustment based upon the outcome of such audits.

Management considers both positive and negative evidence when considering the ability of the Company to utilize its net deferred tax asset. For instance, the Company s expenses related to the provision for loan losses and OREO valuations have been well above historic levels while, at the same time, the Company s core earnings(1) have continued to be strong despite recent deleveraging of the balance sheet. Also as part of the analysis at the end of the third quarter, management considered the several capital initiatives under consideration, as well as the possible impact of various prudent and feasible tax planning strategies that could be employed in making this estimate. Furthermore, management believed that once the Company works through the current credit cycle, including some of the challenges posed by the current economic conditions, that profitability will improve and based upon projections, management believed the deferred tax asset will be utilized. While the exact duration of a credit loss cycle cannot be predicted, management developed this estimate after considering the government s Supervisory Capital Assessment Program, SCAP, loss estimates along with internal projections.

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At September 30, 2010, the Company was under examination with the Internal Revenue Service for the Company s Federal income tax filing for the years 2007, 2008 and 2009. The Company expects that the audit will be completed by the first quarter of 2011, but the Company does not anticipate any adjustments that would result in significant change to its financial position as a result of the audit. It is reasonably possible that the gross balance of unrecognized tax benefits may change within the next twelve months. Years that remain subject to examination include 2008 to present for Illinois and 2007 to present for federal and Illinois for the previous HeritageBanc Corporation that was acquired on February 8, 2008.

Management believed it has adequately accrued for all probable income taxes payable. Accrual of income taxes payable and valuation allowances against deferred tax assets are estimates subject to change based upon the outcome of future events. Should operating losses continue into the future, there can be no guarantee that a valuation allowance against the resultant deferred tax asset will not be necessary in future periods. Management believed that recent credit losses directly impact current operating results and constitutes negative evidence, but not conclusive evidence that the deferred tax asset would not be realized. After weighing positive and negative evidence, the strength of core earnings, management s expectation of credit cycle losses, and available tax strategies, management recorded no valuation allowance for deferred tax assets was recorded at September 30, 2010 or December 31, 2009. Management believed that it is more likely than not the entire deferred tax asset will be realized.
(1) Core earnings is a non-Gaap measure. non-Gaap measures and ratios are defined on pages 57 and 58 .

## Financial Condition

## Assets

Total assets decreased $\$ 298.8$ million, or $11.5 \%$, from December 31, 2009 to close at $\$ 2.30$ billion as of September 30, 2010. Loans decreased by $\$ 247.2$ million, or $12.0 \%$, as management continued to emphasize credit quality and demand from qualified borrowers continued to decline. At the same time, loan charge-off activity reduced balances and collateral that previously secured loans moved to OREO. As a result, the latter asset category increased $\$ 14.4$ million, or $35.8 \%$, in the first nine months of 2010 . Short and long-term securities that were available-for-sale decreased by $\$ 16.9$ million and $\$ 60.9$ million, respectively, in the first nine months of 2010 . At the same time, net cash equivalents decreased consistently and proportionately with the balance sheet deleveraging. The largest changes by loan type included decreases in commercial real estate, real estate construction and residential real estate loans of $\$ 60.9$ million, $\$ 119.3$ million and $\$ 57.5$ million, or $6.6 \%, 43.9 \%$ and $8.9 \%$, respectively, and management intends to make future reductions to portfolio concentrations in real estate in keeping with the requirements of the Memorandum of Understanding between the Bank and the Office of the Comptroller of the Currency ( the OCC ).

Management performed an annual review of the core deposit and other intangible assets in the first quarter of 2010. Based upon that review and ongoing quarterly monitoring, management determined there was no impairment of other intangible assets as of September 30, 2010. No assurance can be given that future impairment tests will not result in a charge to earnings. The core deposit and other intangible assets related to the Heritage Bank acquisition in February 2008 and were $\$ 8.9$ million at acquisition as compared to $\$ 5.8$ million as of September 30, 2010.

## Loans

Total loans were $\$ 1.82$ billion as of September 30, 2010, a decrease of $\$ 247.2$ million from $\$ 2.06$ billion as of December 31, 2009. The decrease was primarily attributable to management s continued emphasis on asset quality and capital management as well as declining demand from qualified borrowers, but also included loan charge-offs, net of recoveries, of $\$ 72.0$ million in the first nine months of 2010. In addition to the lack of strong borrower demand for credit, management also reduced asset size, including loans, to enhance capital regulatory capital ratios. The largest changes by loan type included decreases in

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commercial real estate, real estate construction and residential real estate loans of $\$ 60.9$ million, $\$ 119.3$ million and $\$ 57.5$ million, or $6.6 \%$, $43.6 \%$ and $8.9 \%$, respectively.

Local trade and industry continue to be affected by the overall economic conditions experienced nationwide and the overall economic health of the communities in which the Company operates continues to be reflected in the loan portfolio generally. Because the Company is located in a suburban growth corridor with significant open space and undeveloped real estate, real estate lending (including commercial, residential, and construction) has been and continues to be a sizeable portion of the portfolio. These categories comprised $88.4 \%$ of the portfolio as of September 30, 2010 compared to $89.3 \%$ of the portfolio as of December 31, 2009. The Company continues to oversee and manage its loan portfolio to avoid unnecessarily high credit concentrations in keeping with interagency risk management guidance. Consistent with that commitment and management s response to the Memorandum of Understanding with the OCC, management updated its asset diversification plan and policy and anticipates that the percentage of real estate lending to the overall portfolio will decrease in the future as result of that process. Management previously reorganized the lending function by targeted business units and continues to emphasize commercial and industrial lending and deemphasize real estate related lending while loan growth slows in adherence with management s balance sheet deleverage strategy. Actions to date have included strategic additions and changes to the lending staff as well as a prior realignment of resources. Despite these efforts and in the absence of demand from qualified borrowers, both commercial and industrial and installment loans decreased $\$ 4.8$ million, or $2.3 \%$, and $\$ 4.3$ million, or $43.4 \%$, respectively, from December 31, 2009 to September 30, 2010. In addition, there was $\$ 1.6$ million in commercial and industrial loans that were charged off in the first nine months of 2010.

## Securities

Securities available-for-sale totaled $\$ 168.4$ million as of September 30, 2010, a decrease of $\$ 77.8$ million, or $31.6 \%$, from $\$ 246.2$ million as of December 31, 2009. The largest category decrease was in states and tax-exempt political subdivision with smaller decreases in the United States government agency securities ( U.S. Agencies ) and collateralized mortgage obligations ( CMO ). States and tax-exempt political subdivision, decreased $\$ 63.9$ million, or $76.6 \%$ as management reduced tax exempt income sources, and U.S. Agencies and CMO securities decreased $\$ 31.7$ million, or $37.5 \%$, and $\$ 9.4$ million, or $40.4 \%$, respectively, in the first nine months of 2010 . The decreases in United States Government Agency securities were primarily due to maturity and call activities with lesser reductions from sales whereas the decrease in CMO securities was attributable to the receipt of pass-through payments. At the same time, United States government mortgage-backed securities increased by $\$ 27.8$ million, or $64.9 \%$ as management consistent with the balance sheet deleveraging reinvested a portion of the other category sales proceeds into this category.

The net unrealized losses, net of deferred tax benefit, in the portfolio decreased by $\$ 1.0$ million from $\$ 1.6$ million as of December 31, 2009 to $\$ 2.6$ million as of September 30, 2010. Additional information related to securities available-for-sale is found in Note 3.

## Deposits and Borrowings

Total deposits decreased $\$ 203.7$ million, or $9.2 \%$, during the nine months ended September 30, 2010, to close at $\$ 2.00$ billion. The deposit segments that declined the most in 2010 were interest bearing saving, NOW and money markets, which in the aggregate decreased $\$ 109.9$ million, or $11.1 \%$, followed by time certificates of deposits, which declined $\$ 95.5$ million, or $10.6 \%$. The latter change occurred primarily due to management s pricing strategy that required customers to have a core deposit relationship with the Bank to receive a higher rate. The Bank continues to comply with the brokered deposit guidelines contained within its Memorandum of Understanding with the OCC. As noted above, money market deposit and NOW accounts decreased by $\$ 73.6$ million, from $\$ 392.5$ million to $\$ 319.0$ million, and $\$ 38.3$ million, or $9.1 \%$, respectively, during the first nine months of 2010. At the same time, noninterest bearing demand deposits increased slightly by $\$ 1.6$ million, or
$0.5 \%$, as did savings deposits ( $\$ 2.0$ million, or $1.1 \%$ ). Market interest rates decreased generally and the average cost of interest

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bearing deposits decreased from $2.04 \%$ in the first nine months of 2009 to $1.31 \%$, or 73 basis points, in the first nine months of 2010. Likewise, the average total cost of interest bearing liabilities decreased from $2.13 \%$ in the first nine months of 2009 to $1.49 \%$ in the first nine months of 2010 , or 64 basis points.

As noted in prior quarterly reports, the Company also participates in the expanded FDIC TAG insurance coverage program that became available in November 2008 and is currently set to expire at December 31, 2010. Pursuant to the Dodd-Frank Act, the unlimited FDIC insurance for non-interest bearing transaction accounts provided by the TAG program will be extended to all banks for 2011 and 2012.

One of the Company s most significant borrowing relationships continued to be the $\$ 45.5$ million credit facility with LaSalle Bank National Association (now Bank of America). That credit facility began in January 2008 and was originally comprised of a $\$ 30.5$ million senior debt facility, which included a $\$ 30.0$ million revolving line that matured on March 31,2010 , and $\$ 500,000$ in term debt as well as $\$ 45.0$ million of subordinated debt. The subordinated debt and the term debt portion of the senior debt facility mature on March 31, 2018. The interest rate on the senior debt facility resets quarterly, and is based on, at the Company $s$ option, either the Lender s prime rate or three-month LIBOR plus 90 basis points. The interest rate on the subordinated debt resets quarterly, and is equal to three-month LIBOR plus 150 basis points. The proceeds of the $\$ 45.0$ million of subordinated debt were used to finance the 2008 acquisition of Heritage Bank, including transaction costs. The Company had no principal outstanding balance on the Bank of America senior line of credit when it matured, but did have $\$ 500,000$ in principal outstanding in term debt and $\$ 45.0$ million in principal outstanding in subordinated debt at both December 31, 2009 and September 30, 2010. The term debt is secured by all of the outstanding capital stock of the Bank. The Company has made all required interest payments on the outstanding principal amounts on a timely basis.

The credit facility agreement contains usual and customary provisions regarding acceleration of the senior debt upon the occurrence of an event of default by the Company under the agreement, as described therein. The agreement also contains certain customary representations and warranties and financial and negative covenants. At September 30, 2010, the Company continued to be out of compliance with two of the financial covenants contained within the credit agreement. The agreement provides that upon an event of default as the result of the Company s failure to comply with a financial covenant, the lender may (i) terminate all commitments to extend further credit, (ii) increase the interest rate on the revolving line of the term debt (together the Senior Debt ) by 200 basis points, (iii) declare the Senior Debt immediately due and payable and (iv) exercise all of its rights and remedies at law, in equity and/or pursuant to any or all collateral documents, including foreclosing on the collateral. The total outstanding principal amount of the Senior Debt is the $\$ 500,000$ in term debt. Because the subordinated debt is treated as Tier 2 capital for regulatory capital purposes, the Agreement does not provide the lender with any rights of acceleration or other remedies with regard to the Subordinated Debt upon an event of default caused by the Company s failure to comply with a financial covenant. In November 2009, the lender provided notice to the Company that it was invoking the default rate, thereby increasing the rate on the term debt by 200 basis points retroactive to July 30, 2009. This action by the lender resulted in nominal additional interest expense as it only applies to the $\$ 500,000$ of outstanding term debt. Additional details related to this credit facility and other borrowings are discussed in detail in Note 10.

Details relating to the $\$ 58.4$ million of junior subordinated debentures, including the Company s election to defer regularly scheduled interest payments, are discussed below and in detail in Note 11. The debentures issued by Old Second Bancorp, Inc. are recorded on the Consolidated Balance Sheets as junior subordinated debentures and the related interest expense for each issuance is included in the Consolidated Statements of Operations.

The Company decreased its other short-term borrowings $\$ 50.6$ million, or $92.0 \%$, from December 31, 2009. Most of this reduction resulted from the Bank s decrease in advances from the Federal Home Loan Bank of Chicago ( FHLBC ) advances as new loan originations to qualified borrowers continued to be limited.

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## Capital

As of September 30, 2010, total stockholders equity was $\$ 161.6$ million, which was a decrease of $\$ 35.6$ million, or $18.1 \%$, from $\$ 197.2$ million as of December 31, 2009. This decrease was primarily attributable to the net loss from operations in the first nine months of 2010. As discussed in Note 19 of the financial statements included in the quarterly report, the United States Department of the Treasury (the Treasury ) completed its investment in the Company in January 2009 and these proceeds continue to be included as part of Tier 1 capital. Additionally, the Company injected $\$ 33.5$ million of the Company s proceeds from that Treasury investment in the Series B fixed rate cumulative perpetual preferred stock into the Bank in January 2009. The Company injected $\$ 21.5$ million into the Bank on February 23, 2010 and $\$ 12.0$ million on September 27, 2010 as part of its capital plan. As of September 30, 2010, the Series B fixed rate cumulative perpetual preferred stock and warrants to purchase common stock of the Company that were issued to the Treasury are valued at $\$ 69.7$ million and $\$ 4.8$ million, respectively. The fair value ascribed to the warrants is carried in additional paid-in capital.

Bank regulatory agencies have adopted capital standards by which all banks are evaluated. Those agencies define the basis for these calculations including the prescribed methodology for the calculation of the amount of risk-weighted assets. The risk based capital guidelines were designed to make regulatory capital requirements more sensitive to differences in risk profiles among banks. As of September 30, 2010, the Company s percentage of regulatory total capital to risk weighted assets, Tier 1 capital to risk weighted assets and Tier 1 leverage ratios decreased to $11.37 \%, 7.64 \%$, and $6.30 \%$, respectively, as compared to $13.26 \%, 9.96 \%$, and $8.48 \%$, respectively, at December 31, 2009. As noted above, the Company injected $\$ 12.0$ million of additional capital into the Bank in the third quarter of 2010 as part of its capital plan, and the same capital ratios at the Bank were $11.41 \%, 10.13 \%$, and $8.38 \%$, respectively, at September 30, 2010 as compared to $11.57 \%, 10.30 \%$, and $8.89 \%$, respectively, at December 31, 2009.

While the Bank exceeded the general minimum regulatory requirements to be considered well capitalized at September 30, 2010, it was not in compliance with one of the heightened capital ratios that it has agreed to maintain pursuant to an understanding with the OCC. Specifically, the Bank s board of directors agreed to meet by December 31, 2009, and thereafter maintain, a Tier 1 capital ratio of at least $8.75 \%$ and a total risk-based capital ratio of at least $11.25 \%$. The Bank achieved these heightened regulatory capital ratios by December 31, 2009 and remained in compliance with them as of March 31, 2010, but with the net loss incurred during the second quarter of 2010, the Bank was not in compliance with the heightened capital ratios as of June 30, 2010. As disclosed above, the Bank increased the total capital to risk weighted assets ratio at September 30, 2010 and is in compliance, however, the Bank is not in compliance with the heightened Tier 1 leverage ratio. The Company does not anticipate that its operations will be materially impacted in the near term by the fact that the Bank s Tier 1 leverage ratio was below the heightened level that it has agreed to maintain. It is unknown at this time what actions, if any, the OCC or other bank regulatory agencies may take in connection with the Bank not achieving this agreed-upon capital ratio.

Bank holding companies are required to maintain minimum levels of capital in accordance with Federal Reserve Capital guidelines. The general bank and holding company capital adequacy guidelines are described in the accompanying table, as are the capital ratios of the Company and the Bank, as of September 30, 2010, and December 31, 2009. These ratios are calculated on a consistent basis with the ratios disclosed in the most recent filings with the regulatory agencies.

Capital levels and industry defined regulatory minimum required levels:

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|  | Actual |  |  | Minimum Required for Capital Adequacy Purposes |  |  | Minimum Required to be Well Capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Ratio |  | mount | Ratio |  | mount | Ratio |
| September 30, 2010: |  |  |  |  |  |  |  |  |  |
| Total capital to risk weighted assets |  |  |  |  |  |  |  |  |  |
| Consolidated | \$ | 217,501 | 11.37\% | \$ | 153,035 | 8.00\% |  | N/A | N/A |
| Old Second National Bank |  | 218,396 | 11.41 |  | 153,126 | 8.00 | \$ | 191,408 | 10.00\% |
| Tier 1 capital to risk weighted assets |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 146,170 | 7.64 |  | 76,529 | 4.00 |  | N/A | N/A |
| Old Second National Bank |  | 193,921 | 10.13 |  | 76,573 | 4.00 |  | 114,859 | 6.00 |
| Tier 1 capital to average assets |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 146,170 | 6.30 |  | 92,806 | 4.00 |  | N/A | N/A |
| Old Second National Bank |  | 193,921 | 8.38 |  | 92,564 | 4.00 |  | 115,705 | 5.00 |
|  |  |  |  |  |  |  |  |  |  |
| December 31, 2009: |  |  |  |  |  |  |  |  |  |
| Total capital to risk weighted assets |  |  |  |  |  |  |  |  |  |
| Consolidated | \$ | 294,761 | 13.26\% | \$ | 177,835 | 8.00\% |  | N/A | N/A |
| Old Second National Bank |  | 256,927 | 11.57 |  | 177,650 | 8.00 | \$ | 222,063 | 10.00\% |
| Tier 1 capital to risk weighted assets |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 221,520 | 9.96 |  | 88,964 | 4.00 |  | N/A | N/A |
| Old Second National Bank |  | 228,730 | 10.30 |  | 88,827 | 4.00 |  | 133,241 | 6.00 |
| Tier 1 capital to average assets |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 221,520 | 8.48 |  | 104,491 | 4.00 |  | N/A | N/A |
| Old Second National Bank |  | 228,730 | 8.89 |  | 102,916 | 4.00 |  | 128,645 | 5.00 |

The Company s credit facility with Bank of America includes $\$ 45.0$ million in subordinated debt. That debt obligation continues to qualify as Tier 2 regulatory capital. In addition, the trust preferred securities continue to qualify as Tier 1 regulatory capital, and the Company treats the maximum amount of this security type allowable under regulatory guidelines as Tier 1 capital. As of September 30, 2010, Trust preferred proceeds of $\$ 54.7$ million qualified as Tier 1 regulatory capital and $\$ 1.9$ million qualified as Tier 2 regulatory capital. Total trust preferred proceeds of $\$ 56.6$ million are qualified as Tier 1 regulatory capital as of December 31, 2009.

Because of the deferral on the subordinated debentures, the Trusts will defer regularly scheduled dividends on the trust preferred securities. The Company also announced its intention to suspend quarterly cash dividends on its outstanding Fixed Rate Cumulative Perpetual Preferred Stock, Series B issued to the U.S. Department of the Treasury in connection with the Company s participation in the TARP Capital Purchase Program as well as suspending dividends on its outstanding common stock. The Company s board of directors has made this determination in consultation with the Federal Reserve.

Under the terms of the subordinated debentures, the Company is allowed to defer payments of interest for 20 quarterly periods without default or penalty, but such amounts will continue to accrue. Also during the deferral period, the Company generally may not pay cash dividends on or repurchase its common stock or preferred stock, including the TARP Preferred Stock. Under the terms of the TARP Preferred Stock, the Company is required to pay dividends on a quarterly basis at a rate of $5 \%$ per year for the first five years, after which the dividend rate automatically increases to $9 \%$. Dividend payments on the TARP Preferred Stock may be deferred without default, but the dividend is cumulative and therefore will continue to accrue and, if the Company fails to pay dividends for an aggregate of six quarters, whether or not consecutive, the holder will have the right to appoint representatives to the Company s board of directors. The terms of the TARP Preferred Stock also prevent the Company from paying cash dividends on or repurchasing its common stock while TARP Preferred Stock dividends are in arrears.

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In addition to the above regulatory ratios, the non-GAAP tangible common equity to tangible assets and the Tier 1 common equity to risk weighted assets also decreased to $3.75 \%$ and $1.14 \%$, respectively, at September 30, 2010 as compared to $4.69 \%$ and $4.31 \%$, respectively, at December 31, 2009. Management also discloses these non-GAAP ratios to be consistent with industry practice and the table below provides an enumeration of the components of each those non-GAAP equity ratios disclosed above to the most comparable GAAP equivalent.

|  |  |  | (unaudited) <br> As of September 30, | 009 |
| :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital |  |  |  |  |
| Total stockholders equity |  | \$ | 161,569 | \$ | 210,815 |
| Tier 1 adjustments: |  |  |  |  |
| Trust preferred securities |  | 54,740 |  | 56,625 |
| Cumulative other comprehensive income |  | 2,652 |  | $(1,579)$ |
| Disallowed goodwill and intangible assets |  | $(5,807)$ |  | $(6,946)$ |
| Disallowed deferred tax assets |  | $(66,739)$ |  | $(18,737)$ |
| Other |  | (245) |  | (158) |
| Tier 1 capital | \$ | 146,170 | \$ | 240,020 |
|  |  |  |  |  |
| Total regulatory capital |  |  |  |  |
| Tier 1 capital | \$ | 146,170 | \$ | 240,020 |
| Tier 2 additions: |  |  |  |  |
| Allowable portion of allowance for loan losses |  | 24,453 |  | 29,078 |
| Subordinated debt |  | 45,000 |  | 45,000 |
| Other Tier 2 capital components |  | 1,878 |  | (8) |
| Total regulatory capital | \$ | 217,501 | \$ | 314,090 |
|  |  |  |  |  |
| Tangible common equity |  |  |  |  |
| Total stockholders equity | \$ | 161,569 | \$ | 210,815 |
| Less: Preferred equity |  | 69,695 |  | 68,827 |
| Goodwill and intangible assets |  | 5,807 |  | 6,946 |
| Tangible common equity | \$ | 86,067 | \$ | 135,042 |
|  |  |  |  |  |
| Tier 1 common equity |  |  |  |  |
| Tangible common equity | \$ | 86,067 | \$ | 135,042 |
| Tier 1 adjustments: |  |  |  |  |
| Cumulative other comprehensive income |  | 2,652 |  | $(1,579)$ |
| Deferred tax liabilities on intangible assets |  |  |  |  |
| Other |  | $(66,984)$ |  | $(18,895)$ |
| Tier 1 common equity | \$ | 21,735 | \$ | 114,568 |
|  |  |  |  |  |
| Tangible assets |  |  |  |  |
| Total assets | \$ | 2,297,904 | \$ | 2,699,094 |
| Less: |  |  |  |  |
| Goodwill and intangible assets |  | 5,807 |  | 6,946 |
| Tangible assets | \$ | 2,292,097 | \$ | 2,692,148 |
|  |  |  |  |  |
| Total risk-weighted assets |  |  |  |  |
| On balance sheet | \$ | 1,840,794 | \$ | 2,190,487 |
| Off balance sheet |  | 71,727 |  | 106,795 |
| Total risk-weighted assets | \$ | 1,912,521 | \$ | 2,297,282 |
|  |  |  |  |  |
| Average assets |  |  |  |  |
| Total quarterly average assets | \$ | 2,319,257 | \$ | 2,707,577 |

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In addition, management believes the presentation of other financial measures such as core earnings, which excludes taxes, provisions for loan losses, income and expenses associated with other real estate owned, and other nonrecurring items as detailed immediately below, provides useful supplemental information that is helpful in understanding our financial results. Management considers this information useful since certain items such as provisions for loan losses and other real estate owned activities in the current credit cycle are well above historic levels. These disclosures should not be viewed as substitutes for the results determined to be in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

|  | As of and for the Three Months Ended September 30, |  |  |  | As of and for the Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Core earnings |  |  |  |  |  |  |  |  |
| Pre-tax (loss) earnings | \$ | $(1,224)$ | \$ | 1,346 | \$ | $(55,184)$ | \$ | $(94,340)$ |
| Excluding impact of: |  |  |  |  |  |  |  |  |
| Other real estate owned |  | 4,726 |  | 1,693 |  | 16,541 |  | 5,554 |
| Provision for loan losses |  | 11,825 |  | 9,650 |  | 75,668 |  | 66,575 |
| Death benefit realized on bank owned |  |  |  |  |  |  |  |  |
| life insurance |  | (938) |  |  |  | (938) |  |  |
| Litigation related income |  | $(2,645)$ |  |  |  | $(2,645)$ |  |  |
| Goodwill impairment charge |  |  |  |  |  |  |  | 57,579 |
| Core Earnings | \$ | 11,744 | \$ | 12,689 | \$ | 33,442 | \$ | 35,368 |
|  |  |  |  |  |  |  |  |  |
| Earnings per core diluted share |  |  |  |  |  |  |  |  |
| Average diluted number of shares |  | 14,028,832 |  | 13,936,458 |  | 14,085,198 |  | 13,900,749 |
| Core diluted earnings per share | \$ | 0.84 | \$ | 0.91 | \$ | 2.37 | \$ | 2.54 |

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## Item 3. Quantitative and Qualitative Disclosures about Market Risk

## Liquidity and Market Risk

Liquidity is the Company s ability to fund operations, to meet depositor withdrawals, to provide for customer s credit needs, and to meet maturing obligations and existing commitments. The liquidity of the Company principally depends on cash flows from net operating activities, including pledging requirements, investment in and maturity of assets, changes in balances of deposits and borrowings, and its ability to borrow funds. The Company monitors and tests borrowing capacity as part of its liquidity management process. Additionally, the $\$ 73.0$ million cash proceeds from the Treasury discussed above was a new source of liquidity that became available to the Company in January 2009

Net cash inflows from operating activities were $\$ 53.0$ million during 2010, compared with net cash inflows of $\$ 40.2$ million in 2009. Proceeds from sales of loans held-for-sale, net of funds used to originate loans held-for-sale, continued to be a source of inflow for both 2010 and 2009. Interest received, net of interest paid, combined with changes in other assets and liabilities were a source of inflow for 2010 and outflow for 2009. Management of investing and financing activities, as well as market conditions, determines the level and the stability of net interest cash flows. Management s policy is to mitigate the impact of changes in market interest rates to the extent possible, as part of the balance sheet management process.

Net cash inflows from investing activities were $\$ 206.6$ million in 2010, compared to $\$ 224.4$ million in 2009. In 2010, securities transactions accounted for a net inflow of $\$ 61.1$ million, and net principal received on loans accounted for a net inflow of $\$ 132.6$ million. Likewise in 2009, securities transactions and net principal received on loans accounted for net inflows of $\$ 170.5$ million, and $\$ 51.1$ million, respectively.

Net cash outflows from financing activities in the first nine months of 2010, were $\$ 269.5$ million as compared with $\$ 219.6$ million in the first nine months of 2009. Significant cash outflows from financing activities in both 2010 and 2009 included reductions of $\$ 50.6$ million and $\$ 164.8$ million in other short-term borrowings, which consists primarily of Federal Home Loan Bank advances. Repayments of notes payable and net reductions in securities sold under repurchase agreements were $\$ 19.8$ million and $\$ 24.5$ million, respectively, in the first nine months of 2009 and the reduction in net securities sold under repurchase agreement activity used $\$ 12.1$ million in the 2010 . Consistent with the Company s previously disclosed balance sheet deleverage and deposit strategy, a major financing outflow in the first nine months of 2010 was a net deposit decrease of $\$ 203.7$ million as compared to a net deposit outflow of $\$ 51.5$ million in the first nine months of 2009. The largest financing cash inflow in the first nine months of 2009, however, was the $\$ 73.0$ million in proceeds received from the preferred stock and warrants issued to the Treasury in January 2009.

## Interest Rate Risk

As part of its normal operations, the Company is subject to interest-rate risk on the assets it invests in (primarily loans and securities) and the liabilities it funds with (primarily customer deposits and borrowed funds), as well as its ability to manage such risk. Fluctuations in interest rates may result in changes in the fair market values of the Company s financial instruments, cash flows, and net interest income. Like most financial institutions, the Company has an exposure to changes in both short-term and long-term interest rates.

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The Company manages various market risks in its normal course of operations, including credit, liquidity risk, and interest-rate risk. Other types of market risk, such as foreign currency exchange risk and commodity price risk, do not arise in the normal course of the Company s business activities and operations. In addition, since the Company does not hold a trading portfolio, it is not exposed to significant market risk from trading activities. The changes in the Company s interest rate risk exposures

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from September 30, 2010 are outlined in the table below.

Like most financial institutions, the Company s net income can be significantly influenced by a variety of external factors, including: overall economic conditions, policies and actions of regulatory authorities, the amounts of and rates at which assets and liabilities reprice, variances in prepayment of loans and securities other than those that are assumed, early withdrawal of deposits, exercise of call options on borrowings or securities, competition, a general rise or decline in interest rates, changes in the slope of the yield-curve, changes in historical relationships between indices (such as LIBOR and prime), and balance sheet growth or contraction. The Company s ALCO seeks to manage interest rate risk under a variety of rate environments by structuring the Company s balance sheet and off-balance sheet positions, which includes interest rate swap derivatives as discussed in Note 17 of the financial statements included in this quarterly report. The risk is monitored and managed within approved policy limits.

The Company utilizes simulation analysis to quantify the impact of various rate scenarios on net interest income. Specific cash flows, repricing characteristics, and embedded options of the assets and liabilities held by the Company are incorporated into the simulation model. Earnings at risk is calculated by comparing the net interest income of a stable interest rate environment to the net interest income of a different interest rate environment in order to determine the percentage change. Compared to December 31, 2009 the Company had slightly greater earnings at risk exposure to falling interest rates and less exposure to rising rates. This was due, in part, to balance sheet changes that occurred during the quarter, particularly relating to an overall reduction in fixed rate loans. Federal Funds rates and the Bank s prime rate were stable throughout the quarter at $0.25 \%$ and $3.25 \%$, respectively.

The following table summarizes the affect on annual income before income taxes based upon an immediate increase or decrease in interest rates of 50,100 , and 200 basis points and no change in the slope of the yield curve. As of September 30, 2010, the 100 basis point section of the table does not show model changes for a basis point decrease of that size due to the low interest rate environment at that time. For the same reason, the 200 basis point section of the table does not show model changes for a basis point decrease of that size during either period presented:

## Analysis of Net Interest Income Sensitivity

|  | Immediate Changes in Rates |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -200 | -100 |  | -50 |  | +50 |  | +100 |  | +200 |  |
| September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |
| Dollar change | N/A |  | N/A | \$ | 70 | \$ | 258 | \$ | 510 | \$ | 1,300 |
| Percent change | N/A |  | N/A |  | +0.1\% |  | +0.3\% |  | +0.7\% |  | +1.7\% |
| December 31, 2009 |  |  |  |  |  |  |  |  |  |  |  |
| Dollar change | N/A | \$ | 125 | \$ | 112 | \$ | 83 | \$ | 101 | \$ | 263 |
| Percent change | N/A |  | +0.1\% |  | +0.1\% |  | +0.1\% |  | +0.1\% |  | +0.3\% |

The amounts and assumptions used in the simulation model should not be viewed as indicative of expected actual results. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies. The above results do not take into account any management action to mitigate potential risk.

## Item 4. Controls and Procedures

## Evaluation of Disclosure Controls and Procedures

The Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the design and operation of the Company s disclosure controls and procedures, as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended, as of September 30, 2010. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that as of

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September 30, 2010, the Company s internal controls were effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities and Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified.

There were no changes in the Company s internal control over financial reporting during the quarter ended September 30, 2010 that have materially affected, or are reasonably likely to affect, the Company s internal control over financial reporting.

## Forward-looking Statements

This document (including information incorporated by reference) contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company.
Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company s management and on information currently available to management, are generally identifiable by the use of words such as believe, expect, anticipate, plan, intend, estimate will, would, could, should or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events.

The Company s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. The factors, which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries, are detailed in the Risk Factors section included under Item 1A of Part I of the Company s Form 10-K. In addition to the risk factors described in that section, there are other factors that may impact any public company, including ours, which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

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## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

The Company and its subsidiaries have, from time to time, collection suits in the ordinary course of business against its debtors and are defendants in legal actions arising from normal business activities. Management, after consultation with legal counsel, believes that the ultimate liabilities, if any, resulting from these actions will not have a material adverse effect on the financial position of the Bank or on the consolidated financial position of the Company.

## Item 1.A. Risk Factors

For a discussion of certain risk factors affecting the Company, see Part I, Item IA Risk Factors of the Company s Form 10-K for the year ended December 31, 2009. Additionally, set forth below are additional risk factors relating to the Company that could materially affect the Company s financial condition and results of operations. These risk factors should be read in conjunction with the Risk Factors section of the Company s Form 10-K for the year ended December 31, 2009 to understand some of the risks and uncertainties related to the Company s business.

If we continue to incur additional losses, we may be required to recognize a valuation allowance to our deferred tax assets, which would negatively impact our earnings and capital position.

We had net deferred tax assets of $\$ 66.7$ million as of September 30, 2010. Deferred tax assets and liabilities represent the tax impact of the differences between the book and tax basis of assets and liabilities. We are required under GAAP to periodically assess our deferred tax assets to determine if they are realizable. Factors in our determination include the ability to carry back or carry forward net operating losses and the performance of our business, including our ability to generate taxable income from operations and tax planning strategies. If, based on available information, it is more likely than not that the deferred tax asset will not be realized, then a valuation allowance against the deferred tax asset must be established with a corresponding charge to net income, which ultimately affects our total stockholders equity.

We did not establish a valuation allowance against our deferred tax assets as of September 30, 2010, as we believed that it was more likely than not that all of our net deferred tax assets would be realized in future periods. However, we have incurred net losses for the past four quarters, which increases the possibility that we may conclude in the future that it is more likely than not that the deferred tax asset will not be fully realized and thus be required to recognize a valuation allowance against our deferred tax assets in one or more future periods. Any such valuation allowance generally would not affect our regulatory capital ratios, but would negatively impact our earnings and capital position from a GAAP perspective. The determination of whether a valuation allowance to our deferred tax assets is necessary requires us to apply significant judgment and is inherently subjective because it requires us to assess the probability of future circumstances occurring.

The Bank s regulatory capital ratios as of September 30, 2010 were not in compliance with the heightened ratios that it agreed with the OCC to maintain. Failure to comply with such heightened ratios could result in additional enforcement actions against the Bank.

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As previously discussed, we have agreed with the OCC to maintain the regulatory capital ratios of the Bank at levels in excess of the general minimums required to be considered well capitalized under OCC regulations. Specifically, the Bank s board of directors agreed to meet by December 31, 2009, and thereafter maintain, a Tier 1 capital ratio of at least $8.75 \%$ and a total risk-based capital ratio of at least $11.25 \%$. The Bank achieved these heightened regulatory capital ratios by December 31, 2009 and remained in compliance with them as of March 31, 2010. However, because of the net losses incurred during the second and third quarters of 2010, the Bank s Tier 1 capital ratio declined to $8.38 \%$ and its total risk-based capital ratio declined to $11.41 \%$. Accordingly, the Bank was not in compliance with the heightened Tier 1 capital ratio as of September 30, 2010. We currently do not anticipate that our operations will be materially impacted in the near term by the fact that the Bank s Tier 1 capital ratio was below the heightened level that it agreed to maintain. It is unknown at this time what actions, if any, the OCC or other bank regulatory agencies may take in connection with the Bank not achieving this agreed-upon capital ratio. The fact that the Bank is not in compliance with this heightened ratio could increase the possibility of the Bank becoming subject to additional enforcement actions in the future. If the Bank were to become subject to additional enforcement actions, our business, financial condition and results of operations could be negatively impacted.

## Recently enacted regulatory reforms could have a significant impact on our business, financial condition and results of operations.

On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Act ), which is perhaps the most significant financial reform since the Great Depression. While the provisions of the Act receiving the most public attention have generally been those more likely to affect larger institutions, the Act also contains many provisions, which will affect smaller institutions such as ours in substantial and unpredictable ways. Consequently, compliance with the Act s provisions may curtail our revenue opportunities, increase our operating costs, require us to hold higher levels of regulatory capital and/or liquidity or otherwise adversely affect our business or financial results in the future. Our management is actively reviewing the provisions of the Act and assessing its probable impact on our business, financial condition, and result of operations. However, because many aspects of the Act are subject to future rulemaking, it is difficult to precisely anticipate its overall financial impact on the Company and its subsidiary banks at this time

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Removed and Reserved

None

## Item 5. Other Information

None.

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## Item 6. Exhibits

## Exhibits:

31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a)
31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a)
32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

OLD SECOND BANCORP, INC.

BY: /s/ William B. Skoglund
William B. Skoglund
Chairman of the Board, Director President and Chief Executive Officer (principal executive officer)

BY: /s/ J. Douglas Cheatham
J. Douglas Cheatham

Executive Vice-President and Chief Financial Officer, Director (principal financial and accounting officer)

DATE: November 9, 2010

