

MOTOROLA INC  
Form PREC14A  
March 15, 2007

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. 1)

Filed by the Registrant   
Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement  
 **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**  
 Definitive Proxy Statement  
 Definitive Additional Materials  
 Soliciting Material Pursuant to §240.14a-12

Motorola, Inc.

---

(Name of Registrant as Specified In Its Charter)

---

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.  
 Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

1) Title of each class of securities to which transaction applies:

---

2) Aggregate number of securities to which transaction applies:

---

3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

---

4) Proposed maximum aggregate value of transaction:

---

5) Total fee paid:

---

Fee paid previously with preliminary materials.

---

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Edgar Filing: MOTOROLA INC - Form PREC14A

1) Amount Previously Paid:

---

2) Form, Schedule or Registration Statement No.:

---

3) Filing Party:

---

4) Date Filed:

---

SEC 1913 (02-02)

**Persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

---

**Table of Contents**

Proxy Statement

PRINCIPAL EXECUTIVE OFFICES:  
1303 East Algonquin Road  
Schaumburg, Illinois 60196

PLACE OF MEETING:  
The Art Institute of Chicago  
Rubloff Auditorium  
230 South Columbus Drive  
Chicago, Illinois 60603

March 14, 2007

**NOTICE OF 2007 ANNUAL MEETING OF STOCKHOLDERS**

To our Stockholders:

Our Annual Meeting will be held at The Art Institute of Chicago - Rubloff Auditorium, 230 South Columbus Drive, Chicago, Illinois 60603 on Monday, May 7, 2007 at 4:30 P.M., local time.

The purpose of the meeting is to:

1. elect eleven directors for a one-year term;
2. consider and vote upon a proposed amendment to the Motorola Employee Stock Purchase Plan of 1999 in order to authorize an additional 50 million shares for issuance and sale to employees;
3. consider and vote upon two shareholder proposals, if properly presented at the meeting; and
4. act upon such other matters as may properly come before the meeting.

Only Motorola stockholders of record at the close of business on March 8, 2007 (the record date ) will be entitled to vote at the meeting. Please vote in one of the following ways:

use the toll-free telephone number shown on your **WHITE** proxy card;

visit the website shown on your **WHITE** proxy card to vote via the Internet; or

mark, sign, date and return the enclosed **WHITE** proxy card in the enclosed postage-paid envelope.

**YOUR VOTE IS IMPORTANT**

**Whether or not you plan to attend the Annual Meeting, please complete, sign, date and promptly mail your enclosed WHITE proxy card or voting instruction form in the postage-paid envelope provided. Should you prefer, you may vote in person or by delivering your proxy via telephone or via the Internet by following the instructions on your WHITE proxy card or voting instruction form. If you have any questions or need assistance in voting your shares of Motorola common stock, please call D.F. King & Co., Inc., which is assisting Motorola, toll-free at 1-800-488-8095.**

**PLEASE NOTE THAT ATTENDANCE AT THE MEETING WILL BE LIMITED TO STOCKHOLDERS OF MOTOROLA AS OF THE RECORD DATE (OR THEIR AUTHORIZED REPRESENTATIVES) HOLDING ADMISSION TICKETS OR OTHER EVIDENCE OF OWNERSHIP. THE ADMISSION TICKET IS DETACHABLE FROM YOUR WHITE PROXY CARD. IF YOUR SHARES ARE HELD BY A BANK OR BROKER, PLEASE BRING TO THE MEETING YOUR BANK OR BROKER STATEMENT EVIDENCING YOUR BENEFICIAL OWNERSHIP OF MOTOROLA STOCK TO GAIN ADMISSION TO THE MEETING.**

**\*\*\* CAUTION \*\*\***

***MOTOROLA HAS RECEIVED A NOTICE FROM CERTAIN AFFILIATES OF CARL C. ICAHN FOR THE NOMINATION OF MR. ICAHN TO MOTOROLA'S BOARD OF DIRECTORS AT THE ANNUAL MEETING. THE BOARD URGES YOU TO NOT SIGN ANY PROXY CARDS SENT TO YOU BY THE ICAHN***

***AFFILIATES. IF YOU HAVE PREVIOUSLY SIGNED A PROXY CARD SENT TO YOU BY THE ICAHN AFFILIATES, YOU CAN REVOKE IT BY SIGNING, DATING AND MAILING THE ENCLOSED WHITE PROXY CARD IN THE ENVELOPE PROVIDED.***

By order of the Board of Directors,

A. Peter Lawson  
*Secretary*

---

**Table of Contents**

**ANNUAL MEETING OF STOCKHOLDERS  
TO BE HELD ON MAY 7, 2007**

March 14, 2007

Dear fellow stockholder:

You are cordially invited to attend Motorola's 2007 Annual Stockholders Meeting. The meeting will be held on Monday, May 7, 2007 at 4:30 p.m., local time, in the Rubloff Auditorium at The Art Institute of Chicago, 230 South Columbus Drive, Chicago, Illinois 60603.

At this year's Annual Meeting, in addition to electing your entire 11 member board, we are asking stockholders to approve an amendment to the Motorola Employee Stock Purchase Plan of 1999 (the MOTshare Plan) to make 50 million additional shares available for purchase by employees. The MOTshare Plan encourages employees to own more shares of Motorola and thereby further aligns their interests with those of all Motorola stockholders.

I encourage each of you to vote your shares through one of the three convenient methods described in the enclosed Proxy Statement, and if your schedule permits, to attend the meeting. I would appreciate your support of the nominated directors and the proposed amendment to the MOTshare Plan. Your vote is important, so please act at your first opportunity.

On behalf of your Board of Directors, thank you for your continued support of Motorola.

Edward J. Zander  
Chairman and CEO,  
Motorola, Inc.

---

**TABLE OF CONTENTS**  
**PROXY STATEMENT**

	<b>PAGE</b>
<u>About the 2007 Annual Meeting</u>	1
<u>Voting Procedures</u>	1
<u>Proposal 1 Election of Directors for a One-Year Term</u>	3
<u>Nominees</u>	4
<u>Corporate Governance Matters</u>	7
<u>Board of Directors Matters</u>	9
<u>What are the Committees of the Board?</u>	10
<u>How are the Directors Compensated?</u>	13
<u>Director Compensation for 2006</u>	13
<u>Related Person Transaction Policy and Procedures</u>	15
<u>Proposal 2 Amendment to the Motorola Employee Stock Purchase Plan of 1999</u>	16
<u>Proposal 3 Shareholder Proposal re: Shareholder Vote on Executive Pay</u>	17
<u>Proposal 4 Shareholder Proposal re: Recoup Unearned Management Bonuses</u>	19
<u>Equity Compensation Plan Information</u>	21
<u>Ownership of Securities</u>	22
<u>Security Ownership of Management and Directors</u>	22
<u>Security Ownership of Principal Shareholders</u>	23
<u>Compensation Discussion and Analysis</u>	24
<u>Report of Compensation and Leadership Committee on Executive Compensation</u>	38
<u>Named Executive Officer Compensation</u>	39
<u>Summary Compensation Table</u>	39
<u>Grants of Plan-Based Awards in 2006</u>	41
<u>Outstanding Equity Awards at 2006 Fiscal Year-End</u>	43
<u>Option Exercises and Stock Vested in 2006</u>	45
<u>Nonqualified Deferred Compensation in 2006</u>	45
<u>Retirement Plans</u>	46
<u>Pension Benefits in 2006</u>	49
<u>Employment Contracts, Termination of Employment and Change in Control Arrangements</u>	49
<u>Audit and Legal Committee Matters</u>	57
<u>Report of Audit and Legal Committee</u>	57
<u>Independent Registered Public Accounting Firm</u>	59
<u>Audit and Legal Committee Pre-Approval Policies</u>	59
<u>Communications</u>	60
<u>Other Matters</u>	61

**Table of Contents**1  
PROXY STATEMENT**PROXY STATEMENT****ABOUT THE 2007 ANNUAL MEETING**

This proxy statement is being furnished to holders of common stock, \$3 par value per share (the **Common Stock**), of Motorola, Inc. (the **Company**). Proxies are being solicited on behalf of the Board of Directors of the Company to be used at the 2007 Annual Meeting of Stockholders (the **Annual Meeting**) to be held in the Rubloff Auditorium at The Art Institute of Chicago, 230 South Columbus Drive, Chicago, Illinois 60603 on Monday, May 7, 2007 at 4:30 P.M., local time, for the purposes set forth in the Notice of 2007 Annual Meeting of Stockholders. This proxy statement, the form of proxy and the Company's 2006 Annual Report are being mailed to stockholders on or about March 19, 2007. The proxy statement and the 2006 Annual Report are also available on the Company's website at [www.motorola.com/investor](http://www.motorola.com/investor).

The Company has received a notice from Icahn Partners LP, Icahn Partners Master Fund LP and High River Limited Partnership (collectively, the **Icahn Entities**) for the nomination of Carl C. Icahn to the Company's Board of Directors at the Annual Meeting. On March 12, 2007, the Icahn Entities and certain other entities controlled by Mr. Icahn filed a proxy statement on Schedule 14A with the Securities and Exchange Commission soliciting proxies for Mr. Icahn and the nominees named in Motorola's proxy statement, other than Dr. John A. White. Mr. Icahn's nomination has NOT been endorsed by your Board of Directors. We urge stockholders NOT to sign any proxy card that you may receive from the Icahn Entities. Your Board of Directors urges you to vote for **FOR** our nominees for director, Edward J. Zander, David W. Dorman, Judy C. Lewent, Thomas J. Meredith, Nicolas Negroponte, Samuel C. Scott III, Ron Sommer, James R. Stengel, Douglas A. Warner III, John A. White and Miles D. White. We are not responsible for the accuracy of any information provided by or relating to the Icahn Entities contained in any proxy solicitation materials filed or disseminated by the Icahn Entities or any other statements that they may otherwise make.

**VOTING PROCEDURES****Who Is Entitled to Vote?**

Only stockholders of record at the close of business on March 8, 2007 (the **record date**) will be entitled to notice of, and to vote at, the Annual Meeting or any adjournments or postponements thereof. On that date, there were issued and outstanding 2,385,724,367 shares of Common Stock entitled to vote at the Annual Meeting. The Common Stock is the only class of voting securities of the Company.

A list of stockholders entitled to vote at the meeting will be available for examination at the Motorola Innovation Center, 1295 East Algonquin Road, Door 60, Schaumburg, Illinois 60196 for ten days before the Annual Meeting and at the Annual Meeting.

**How Can I Vote?**

There are three convenient voting methods:

**Voting by Telephone.** You can vote your shares by telephone by calling the toll-free telephone number on your WHITE proxy card. You may transmit your voting instructions from any touch-tone telephone up until the closing of the polls at the Annual Meeting. Telephone voting is available 24 hours a day. If you vote by telephone you should NOT return a proxy card. If you are a beneficial owner, or you hold your shares in **street name**, please check your voting instruction card or contact your bank, broker or nominee to determine whether you will be able to vote by telephone.

**Voting by Internet.** You can also vote via the Internet. The website address for Internet voting is also on your WHITE proxy card. You can use the Internet to transmit your voting instructions up until the closing of the polls at the Annual Meeting. Internet voting also is available 24 hours a day. If you vote via the Internet you should NOT return a proxy card. If you are a beneficial owner, or you hold your shares in **street name**, please check your voting instruction card or contact your bank, broker or nominee to determine whether you will be able to vote by



Internet.

Voting by Mail. If you choose to vote by mail, mark your WHITE proxy card, date and sign it, and return it in the postage-paid envelope provided. Please promptly mail your WHITE proxy card to ensure that it is received prior to the closing of the polls at the Annual Meeting.

---

**Table of Contents**

2

PROXY STATEMENT

**How Can I Change My Vote?**

You can revoke your proxy at any time before it is voted at the Annual Meeting by either:

Sending written notice of revocation to the Secretary, Motorola, Inc., 1303 East Algonquin Road, Schaumburg, Illinois 60196;

Submitting another timely, later-dated proxy by telephone, Internet or paper ballot; or

Attending the Annual Meeting and voting in person. If your shares are held in the name of a bank, broker or other nominee, you must obtain a proxy, executed in your favor, from the holder of record (that is, your bank, broker or nominee) to be able to vote at the Annual Meeting.

**How Many Votes Must be Present to Conduct Business at the Annual Meeting?**

In order for business to be conducted, a quorum must be represented at the Annual Meeting. A quorum is a majority of the shares entitled to vote at the Annual Meeting. Shares represented by a proxy marked "withhold" or "abstain" will be considered present at the Annual Meeting for purposes of determining a quorum. If the election of directors is a "discretionary" item (as discussed below), a proxy as to which there is a "broker non-vote" will be considered present at the Annual Meeting for purposes of determining a quorum.

**How Many Votes Am I Entitled to Cast?**

You are entitled to cast one vote for each share of Common Stock you own on the record date. Stockholders do not have the right to vote cumulatively in electing directors.

**How Many Votes Are Required to Elect Directors?**

In February 2006, Motorola's Board of Directors amended the Company's bylaws and Board Governance Guidelines to adopt a majority vote standard for non-contested director elections. Under the amended bylaws, a plurality vote standard applies to contested director elections.

**Because the number of nominees timely nominated for the Annual Meeting exceeds the number of directors to be elected at the 2007 Annual Meeting, the 2007 election of directors is a contested election under the bylaws.** As a result, directors will be elected by a plurality of the votes cast at the Annual Meeting, meaning the 11 nominees receiving the most votes will be elected. Only votes cast "For" a nominee will be counted. Unless indicated otherwise by your WHITE proxy card, your shares will be voted "For" the 11 nominees named in this proxy statement. Instructions on the accompanying WHITE proxy card to withhold authority to vote for one or more of the nominees will result in those nominees receiving fewer votes but will not count as a vote against the nominees. Abstentions and broker non-votes will have no effect on the director election since only votes "For" a nominee will be counted.

The determination that the Icahn Entities' notice of nomination was timely received for purposes of determining the applicability of the majority voting bylaw is neither an admission that the Icahn Entities were eligible to deliver such notice of nomination nor an admission that such notice otherwise complied with the bylaws or that Mr. Icahn is eligible for nomination to the Company's board of directors.

**How Many Votes Are Required to Authorize the Amendment to the Motorola Employee Stock Purchase Plan of 1999 (the "MOTshare Plan")?**

In order to authorize the amendment to the MOTshare Plan, an affirmative vote of a majority of the shares present in person or by proxy and entitled to vote at the Annual Meeting is required. For this proposal, an abstention will have the same effect as a vote "Against" the proposal. Broker non-votes will not be voted "For" or "Against" this proposal and will have no effect on this proposal.

**How Many Votes Are Required to Pass Any Shareholder Resolution?**

In order to recommend that the Board consider adoption of any shareholder proposal, an affirmative vote of a majority of the shares present in person or by proxy and entitled to vote at the Annual Meeting is required. For any shareholder proposal, an abstention will have the same effect as a vote "Against" the proposal. Broker non-votes will not

be voted For or Against the proposal and will have no effect on the proposal.

**Will My Shares be Voted if I Do Not Provide Instructions to My Broker?**

If you are the beneficial owner of shares held in street name by a broker, the broker, as the record holder of the shares, is required to vote those shares in accordance with your instructions. If you do not give instructions to the broker, the broker will be entitled to vote the shares with respect to discretionary items but will not be permitted to vote the shares with respect to non-discretionary items (those shares are treated as broker non-votes). The authorization of the amendment to the MOTshare Plan and both of the shareholder proposals are non-discretionary items.

---

**Table of Contents**

3

## PROXY STATEMENT

If the Icahn Entities solicit proxies to elect Mr. Icahn to Motorola's Board of Directors at the Annual Meeting, then the election of directors will also be a non-discretionary item. As a result, if your shares are held in street name and you do not provide instructions as to how your shares are to be voted in the election of directors, your broker or other nominee will not be able to vote your shares in the election of directors, and your shares will not be voted for any of Motorola's nominees. We urge you to provide instructions to your broker or nominee so that your votes may be counted on this important matter. You should vote your shares by following the instructions provided on the enclosed WHITE proxy card and returning the WHITE proxy card to your bank, broker or other nominee to ensure that your shares are voted on your behalf.

If Mr. Icahn is not nominated to the Board of Directors at the Annual Meeting, the election of directors will be a discretionary item.

**What if I Return My WHITE Proxy Card But Do Not Give Voting Instructions?**

All shares that have been properly voted—whether by telephone, Internet or mail—and not revoked will be voted at the Annual Meeting in accordance with your instructions. If you sign your WHITE proxy card but do not give voting instructions, the shares represented by that proxy will be voted as recommended by the Board of Directors. The Board of Directors recommends a vote For the election of the 11 director nominees named in this proxy statement, For the authorization of the amendment to the MOTshare Plan and Against both of the shareholder proposals.

**What if Other Matters Are Voted on at the Annual Meeting?**

If any other matters are properly presented at the Annual Meeting for consideration, the persons named as proxies in the enclosed WHITE proxy card will have the discretion to vote on those matters for you. At the date we filed this proxy statement with the Securities and Exchange Commission, the Board of Directors did not know of any other matter to be raised at the Annual Meeting.

**How Do I Vote if I Participate in the Company's 401(k) Plan?**

If you own shares of Common Stock through the Motorola 401(k) Plan (the 401(k) Plan), you will receive a separate voting instruction form for the shares you hold in the 401(k) Plan. In that case, you must return voting instructions to the trustees for the 401(k) Plan by following the instructions provided on the voting instruction form sent to you by the trustees for the 401(k) Plan. If shares of Common Stock in the 401(k) Plan are not voted either by telephone, via the Internet or by returning a voting instruction form sent to you by the trustees for the 401(k) Plan, those shares will be voted by the trustees in the same proportion as the shares properly voted by other participants owning shares of Common Stock in the 401(k) Plan. If you also own shares of Common Stock outside of the 401(k) Plan, to vote those shares you must vote either by telephone, via the Internet, by returning the WHITE proxy card (or voting instruction form for shares held by a broker or bank) as directed on the WHITE proxy card (or voting instruction form) or by attending and voting in person at the Annual Meeting.

**PROPOSAL 1****ELECTION OF DIRECTORS FOR A ONE-YEAR TERM****How Many Directors Are Standing For Election and For What Term?**

The number of directors of the Company to be elected at the 2007 Annual Meeting is 11. The directors elected at the 2007 Annual Meeting will serve until their respective successors are elected and qualified or until their earlier death or resignation.

---

**Table of Contents**

4

PROXY STATEMENT

**NOMINEES**

**Who Are the Nominees?**

Each of the nominees named below is currently a director of the Company and each was elected at the Annual Meeting of Stockholders held on May 1, 2006, except for Mr. David Dorman who is standing for election for the first time.

Mr. Fuller and Ms. Nooyi are not standing for re-election. Mr. Fuller, 69, is retiring one year in advance of the mandatory retirement age of 70 set forth in the Company's Board Governance Guidelines. Ms. Nooyi's decision not to stand for re-election is due to her becoming Chief Executive Officer of PepsiCo, Inc. on October 1, 2006 and, as recently announced, Chairman on May 2, 2007, and the resulting additional responsibilities of these positions. The ages shown are as of January 1, 2007.

**EDWARD J. ZANDER, Principal Occupation: Chairman of the Board and Chief Executive Officer, Motorola, Inc.**

*Director since 2004 Age 59*

Mr. Zander joined Motorola in January 2004 as Chairman and Chief Executive Officer. Prior to joining Motorola, Mr. Zander was a managing director of Silver Lake Partners, a leading private equity fund focused on investments in technology industries. Prior to holding that position, Mr. Zander was President and COO of Sun Microsystems, Inc., a leading provider of hardware, software and services for networks, from January 1998 until June 2002. Mr. Zander serves as Chairman of the Technology CEO Council and on the board of directors of several educational and non-profit organizations. He serves as a member of the Dean's Advisory Council of the School of Management at Boston University and as a Director of Time Warner, Inc., Netezza Corporation, The Art Institute of Chicago, and After School Matters, Chicago. Mr. Zander received a B.S. degree in electrical engineering from Rensselaer Polytechnic Institute and an M.B.A. degree and an honorary Ph.D. of Humane Letters from Boston University.

**DAVID W. DORMAN, Principal Occupation: Senior Advisor and Partner, Warburg Pincus; Retired Chairman and Chief Executive Officer, AT&T**

*Director since 2006 Age 52*

Mr. Dorman is Senior Advisor and Partner of Warburg Pincus, a global leader in private equity. Prior to holding that position, he was Chairman and Chief Executive Officer of AT&T, a provider of internet and transaction-based voice and data services, from November 2002 until his retirement in January 2006. Previously, Mr. Dorman was President of AT&T from 2000 to November 2002, when he became Chairman and Chief Executive Officer. He began his career in the telecommunications industry at Sprint Corp. in 1981, and ultimately served as President of Sprint Business Services. Mr. Dorman serves on the boards of CVS Corporation, YUM! Brands, Inc., Firethorn Mobile, LLC, the Georgia Tech Foundation, and the Woodruff Arts Center in Atlanta. He was also a director of Scientific Atlanta, Inc. until its acquisition by Cisco Systems, Inc. was completed in February 2006. Mr. Dorman received a B.S. degree in Industrial Management from the Georgia Institute of Technology.

**JUDY C. LEWENT, Principal Occupation: Executive Vice President & Chief Financial Officer, Merck & Co., Inc.**

*Director since 1995 Age 57*

Ms. Lewent has been Chief Financial Officer of Merck & Co., Inc., a pharmaceutical company, since 1990, and in addition, Executive Vice President of Merck since February 2001. She had additional responsibilities as President, Human Health Asia from January 2003 until July 2005, when she assumed strategic planning responsibilities for Merck. Ms. Lewent is also a director of Dell Inc. She serves as a trustee of the Rockefeller Family Trust and is a life member of the Massachusetts Institute of Technology Corporation. Ms. Lewent is a member of the American Academy of Arts & Sciences. She received a B.S. degree from Goucher College and an M.S. degree from the MIT Sloan School of Management.

---

**THOMAS J. MEREDITH, Principal Occupation: General Partner and Co-Founder, Meritage Capital, L.P. and Chief Executive Officer, MFI Capital**  
*Director since 2005 Age 56*

Mr. Meredith is currently a general partner of Meritage Capital, L.P., an investment management firm specializing in multi-manager hedge funds that he co-founded. He is also chief executive officer of MFI Capital. Previously, he was the Managing Director of Dell Ventures and Senior Vice President, Business Development and Strategy of Dell Inc., a computer manufacturer, from 2000 until 2001, and was Chief Financial Officer of Dell Inc. from 1992 until 2000. Mr. Meredith is a director of Motive, Surgient, Inc. and VoxPath Networks. He is also an adjunct professor at the McCombs School of Business at the University of Texas, and serves on the advisory boards of both the Wharton School at the University of Pennsylvania and the LBJ School at the University of Texas. Mr. Meredith received a B.S. degree in Political Science from St. Francis University, a J.D. degree from Duquesne University and an LL.M. degree in Taxation from Georgetown University.

**NICHOLAS NEGROPONTE, Principal Occupation: Founder and Chairman of the One Laptop Per Child Non-Profit Association**

*Director since 1996 Age 63*

Mr. Negroponte is the founder and chairman of the One Laptop Per Child non-profit organization created to design, manufacture and distribute laptops that are sufficiently inexpensive to provide every child in the world access to knowledge and modern forms of education. Mr. Negroponte is currently on leave from the Massachusetts Institute of Technology where he was co-founder and chairman emeritus of the MIT Media Laboratory, an interdisciplinary, multi-million dollar research center focusing on the study and experimentation of future forms of human and machine communication. He founded MIT's pioneering Architecture Machine Group, a combination lab and think tank responsible for many radically new approaches to the human-computer interface. He joined the MIT faculty in 1966 and became a full professor in 1980. Mr. Negroponte received a B.A. and an M.A. in Architecture from Massachusetts Institute of Technology.

**SAMUEL C. SCOTT III, Principal Occupation: Chairman, President and Chief Executive Officer, Corn Products International**

*Director since 1993 Age 62*

Mr. Scott is Chairman, President and Chief Executive Officer of Corn Products International, a corn refining business. He was President of the Corn Refining Division of CPC International from 1995 through 1997, when CPC International spun off Corn Products International as a separate corporation. Mr. Scott serves on the Board of Directors of Bank of New York, Inroads/Chicago, Accion International and the Chicago Council on Global Affairs. He also serves as a Trustee of The Conference Board. Mr. Scott received a bachelor's degree in engineering and an M.B.A. from Fairleigh Dickinson University.

**RON SOMMER, Principal Occupation: Retired; Formerly Chairman of the Board of Management, Deutsche Telekom AG**

*Director since 2004 Age 57*

Mr. Sommer was Chairman of the Board of Management of Deutsche Telekom AG, a telecommunication company, from May 1995 until he retired in July 2002. He is a director of Muenchener Rueckversicherung, Celanese, AFK Sistema, Tata Consultancy Services and Weather Industries. Mr. Sommer is also a Member of the International Advisory Board of The Blackstone Group. Mr. Sommer received a Ph.D. degree in Mathematics from the University of Vienna, Austria.

---



**Table of Contents**

6  
PROXY STATEMENT

**JAMES R. STENGEL, Principal Occupation: Global Marketing Officer, Procter & Gamble Company**

*Director since 2005 Age 51*

Mr. Stengel is currently the Global Marketing Officer of Procter & Gamble Company, a consumer products company. He joined Procter & Gamble in 1983, where he recently served as Vice President-Global Baby Care Strategic Planning, Marketing and New Business Development from May 2000 until August 2001, when he became Global Marketing Officer. Mr. Stengel served as chairman of the Association of National Advertisers from 2004 through 2006. He is also on the Seven Hills School Board of Trustees, the National Underground Freedom Center Board of Trustees and the United Way Tocqueville Society. Mr. Stengel received a B.A. degree from Franklin & Marshall College and an M.B.A. from Pennsylvania State University.

**DOUGLAS A. WARNER III, Principal Occupation: Retired; Formerly Chairman of the Board, J.P. Morgan Chase & Co.**

*Director since 2002 Age 60*

Mr. Warner was Chairman of the Board and Co-Chairman of the Executive Committee of J.P. Morgan Chase & Co., an international commercial and investment banking firm, from December 2000 until he retired in November 2001. From 1995 to 2000, he was Chairman of the Board, President and Chief Executive Officer of J.P. Morgan & Co. He is also a director of Anheuser-Busch Companies, Inc. and General Electric Company. He is on the Board of Counselors of the Bechtel Group Inc. and is a member of The Business Council. He is chairman of the Board of Managers and the Board of Overseers of Memorial Sloan-Kettering Cancer Center. Mr. Warner is a trustee of the Pierpont Morgan Library and a member of the Yale Investment Committee. Mr. Warner received a B.A. degree from Yale University.

**DR. JOHN A. WHITE, Principal Occupation: Chancellor, University of Arkansas**

*Director since 1995 Age 67*

Dr. White is currently Chancellor of the University of Arkansas. Dr. White served as Dean of Engineering at Georgia Institute of Technology from 1991 to early 1997, having been a member of the faculty since 1975. He is also a director of J.B. Hunt Transport Services, Inc. and Logility, Inc. Dr. White received a B.S.I.E. from the University of Arkansas, an M.S.I.E. from Virginia Polytechnic Institute and State University and a Ph.D. from The Ohio State University.

**MILES D. WHITE, Principal Occupation: Chairman of the Board and Chief Executive Officer, Abbott Laboratories**

*Director since 2005 Age 51*

Mr. White has been Chairman of the Board and Chief Executive Officer of Abbott Laboratories, a pharmaceuticals and biotechnology company, since 1999.

Mr. White joined Abbott in 1984. He received a bachelor's degree in mechanical engineering and an M.B.A. degree from Stanford University. He is a director of Tribune Company and is chairman of the board of the Federal Reserve Bank of Chicago. He also serves on the board of trustees of The Culver Educational Foundation, The Field Museum in Chicago and Northwestern University.

**RECOMMENDATION OF THE BOARD**

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE ELECTION OF THE ELEVEN NOMINEES NAMED HEREIN AS DIRECTORS. UNLESS OTHERWISE INDICATED ON YOUR PROXY, THE SHARES WILL BE VOTED FOR THE ELECTION OF SUCH ELEVEN NOMINEES AS DIRECTORS.**

---

**Table of Contents**

7

PROXY STATEMENT

**What if a Nominee is Unable to Serve as Director?**

If any of the nominees named above is not available to serve as a director at the time of the 2007 Annual Meeting (an event which the Board does not now anticipate), the proxies will be voted for the election as director of such other person or persons as the Board may designate, unless the Board, in its discretion, reduces the number of directors.

**CORPORATE GOVERNANCE MATTERS****What Are the Board's Corporate Governance****Principles?**

The Board has long adhered to governance principles designed to assure the continued vitality of the Board and excellence in the execution of its duties. The Board has responsibility for management oversight and providing strategic guidance to the Company. In order to do that effectively, the Board believes it should be comprised of individuals with appropriate skills and experiences to contribute effectively to this dynamic process. The Board is currently highly diversified; it is comprised of active and former CEOs and CFOs of major corporations and individuals with experience in high-tech fields, government and academia. The Board believes that it must continue to renew itself to ensure that its members understand the industries and the markets in which the Company operates. The Board also believes that it must remain well-informed about the positive and negative issues, problems and challenges facing Motorola and its industries and markets so that the members can exercise their fiduciary responsibilities to stockholders.

**Which Directors Are Independent?**

On February 22, 2007, the Board made the determination, based on the recommendation of the Governance and Nominating Committee and in accordance with the Motorola, Inc. Director Independence Guidelines, that Mr. Dorman, Mr. Fuller, Ms. Lewent, Mr. Walter Massey, Mr. Meredith, Mr. Negroponte, Ms. Nooyi, Mr. Scott, Mr. Sommer, Mr. Stengel, Mr. Warner, Mr. J. White and Mr. M. White were independent during the periods in 2006 and 2007 that they were members of the Board. Mr. Zander does not qualify as an independent director since he is an employee of the Company.

**How Was Independence Determined?**

The Motorola, Inc. Director Independence Guidelines include the NYSE independence standards and categorical standards the Board uses in determining if a relationship that a Board member has with the Company is material. The categorical standards adopted by the Board are as follows:

Contributions or payments (including the provision of goods or services) from Motorola to a charitable organization (including a foundation), a university, or other not-for-profit organization, of which a director or an immediate family member of a director (defined to include a director's spouse, parents, children, siblings, mothers and fathers-in-law, sons and daughters-in-law, brothers and sisters-in-law and anyone (other than domestic employees) who shares the director's home) is an officer, director, trustee or employee, will not impair independence unless the contribution or payment (excluding Motorola matches of charitable contributions made by employees or directors under Motorola's or the Motorola Foundation's matching gift programs):

- (i) is to an entity of which the director or the director's spouse currently is an officer, director or trustee, and such person held such position at the time of the contribution,
- (ii) was made within the previous three years, and
- (iii) was in an amount which, in the entity's last fiscal year prior to the year of the contribution or payment, exceeded the greater of \$300,000 or 5% of such entity's consolidated gross revenues (or equivalent measure).

Indebtedness of Motorola to a bank or similar entity of which a director or a director's immediate family member is a director, officer, employee or 10% Owner will not impair independence unless the following are applicable:

- (i) the director or the director's spouse is an executive officer or an owner who directly or indirectly has a 10% or greater equity or voting interest in an entity (a 10% Owner) of such entity and he or she held that position at

any time during the previous twelve months, and

(ii) the total amount of Motorola's indebtedness during the previous twelve months is more than 5% of the total consolidated assets of such entity in its last fiscal year.

Other business relationships between a director or a director's immediate family member,

---

**Table of Contents**

8  
PROXY STATEMENT

such as consulting, legal or financial advisory services provided to Motorola, will not impair independence unless the following are applicable:

- (i) the director or the director's spouse is a partner, officer or 10% Owner of the company or firm providing such services, and he or she held such position at any time during the previous twelve months, and
- (ii) the services that were provided during the previous twelve months were in an amount which, in the company's or firm's last fiscal year, exceeded the greater of \$1 million or 2% of such company's or firm's consolidated gross revenues.

This categorical standard does not include business relationships with Motorola's independent registered public accounting firm because those relationships are covered by the NYSE independence standards.

Motorola's ownership of voting stock of a company of which the director or the director's immediate family member is a director, officer, employee or 10% Owner will not impair independence unless the following are applicable:

- (i) the director or the director's spouse is an executive officer of that company, and
- (ii) Motorola is currently a 10% Owner of that company.

The ownership of Motorola Common Stock by a director or a director's immediate family member will not be considered to be a material relationship which would impair a director's independence.

When applying the NYSE independence standards and the categorical standards set forth above, Motorola includes Motorola, Inc. and any of its subsidiaries, and the Motorola Foundation. A complete copy of the Motorola, Inc. Director Independence Guidelines is available on the Company's website at [www.motorola.com/investor](http://www.motorola.com/investor).

**What is Motorola's Relationship with Entities Associated with Its Independent Directors?**

As previously disclosed, Motorola and the Motorola Foundation have had various commercial and charitable relationships with the Massachusetts Institute of Technology (MIT) and the MIT Media Laboratory. Motorola and the Motorola Foundation made payments to MIT of approximately \$4.4 million in 2006, \$4.7 million in 2005, and \$5.5 million in 2004. Nicholas Negroponte is a tenured professor of MIT on leave, and formerly the Chairman of the MIT Media Laboratory, an academic and research laboratory at MIT. Judy Lewent is a life member of the MIT Corporation and serves until June 30, 2007 on its Executive Committee, which is responsible for general administration and superintendence of the MIT Corporation.

The Motorola, Inc. Director Independence Guidelines state that a director's independence could be impaired if a payment to a non-profit organization, including universities, was in an amount which, in the recipient organization's last fiscal year, exceeded the greater of \$300,000 or 5% of the recipient organization's consolidated gross revenues (or equivalent measure). For the fiscal year ended June 30, 2006, MIT had total operating revenue (the closest equivalent to consolidated gross revenue) of \$2.14 billion, and 5% of that amount is \$107 million. Accordingly, Motorola's and the Motorola Foundation's combined payments and contributions to MIT are significantly less than the \$107 million impairment threshold. Our payments in 2005 and 2004 were also significantly less than the 5% threshold. MIT, one of the world's leading research universities in science and technology, has associations with many of the top corporations around the world which, like Motorola, seek the expertise of MIT on a wide variety of matters. Motorola's relationship with MIT advances the Company's business goals. Neither Mr. Negroponte nor Ms. Lewent direct the relationship nor do they vote as a member of the Motorola Board of Directors to approve MIT relationships.

All independent directors, other than H. Laurance Fuller and Ron Sommer, had relationships with entities that were reviewed by the Board under the NYSE's independence standard covering payments for properties or services exceeding the greater of \$1 million or 2% of consolidated gross revenues and/or the Board's categorical standard described above covering contributions or payments to charitable or similar not-for-profit organizations. In each case, the payments or contributions were significantly less than the NYSE independence standard or the categorical standard and were determined to be immaterial by the Board.

**Are the Members of the Audit and Legal, Compensation and Leadership and Governance and Nominating Committees Independent?**

Yes. The Board has determined that all of the members of the Audit and Legal Committee, the Compensation and Leadership Committee and the Governance and Nominating Committee are independent within the meaning of the Motorola, Inc. Director Independence Guidelines and the NYSE listing standards for independence.

---

**Table of Contents**

9

## PROXY STATEMENT

**Where Can I Receive More Information About Motorola's Corporate Governance Practices?**

Motorola maintains a corporate governance page on its website at [www.motorola.com/investor](http://www.motorola.com/investor) that includes information about its corporate governance practices. The following documents are currently included on the website:

The Motorola, Inc. Board Governance Guidelines, the current version of which the Board adopted on August 2, 2006

The Motorola, Inc. Director Independence Guidelines, the current version of which the Board adopted on November 15, 2005

The Principles of Conduct for Members of the Motorola, Inc. Board of Directors, the current version of which the Board adopted on February 12, 2007

The Motorola, Inc. Code of Business Conduct, which applies to all employees

The charters of the Audit and Legal Committee, Compensation and Leadership Committee and Governance and Nominating Committee, the current versions of which the Board adopted on February 12, 2007

The Motorola, Inc. Restated Certificate of Incorporation, as amended through May 3, 2000

The Motorola, Inc. Amended and Restated Bylaws, the current version of which the Board adopted on February 23, 2006

The Company intends to disclose amendments to the above documents or waivers applicable to its directors, chief executive officer, chief financial officer and corporate controller from certain provisions of its ethical policies and standards for directors and its employees, on the Motorola website. The Company will also provide you a printed copy of these documents if you contact Investor Relations, in writing at Motorola, Inc., 1303 E. Algonquin Road, Schaumburg, IL 60196; or by phone at 1-800-262-8509; or by email at [investors@motorola.com](mailto:investors@motorola.com).

**BOARD OF DIRECTORS MATTERS****How Often Did the Board Meet in 2006?**

The Board of Directors held nine meetings during 2006. Overall attendance at Board and committee meetings was 91%. All incumbent directors attended 75% or more of the combined total meetings of the Board and the committees on which they served during 2006, except Ms. Nooyi, who is not standing for re-election and who attended 65% of the meetings.

**How Many Directors will Comprise the Board?**

The Board of Directors currently is comprised of 13 directors. Following the Annual Meeting, the Board will consist of 11 directors. Mr. Fuller and Ms. Nooyi are not standing for re-election. In the interim between Annual Meetings, the Board has the authority under the Company's bylaws to increase or decrease the size of the Board and to fill vacancies.

**How Many Executive Sessions of the Board Were Held in 2006?**

Independent directors of the Company meet regularly in executive session without management as required by the Motorola, Inc. Board Governance Guidelines. Generally, executive sessions are held in conjunction with regularly-scheduled meetings of the Board of Directors. In 2006, the non-employee members of the Board met in executive session four times.

**Who Serves as the Presiding Director?**

The Board re-appointed Mr. Scott its lead director on May 2, 2006. As the lead director, Mr. Scott chairs meetings of the independent directors and serves as liaison with the chairman with respect to matters considered by the

independent directors. Mr. Scott has served as lead director since May 2005.

**Will the Directors Attend the Annual Meeting?**

Board members are expected to attend the Annual Meeting of stockholders as provided in the Motorola, Inc. Board Governance Guidelines. All of our directors that stood for election at the 2006 Annual Meeting attended that meeting, except Ms. Nooyi, who is not standing for re-election in 2007.

---



**Table of Contents**

10  
PROXY STATEMENT

**What Are the Committees of the Board?**

To assist it in carrying out its duties, the Board has delegated certain authority to several committees. The Board currently has the following committees: (1) Audit and Legal, (2) Compensation and Leadership, (3) Governance and Nominating, (4) Executive, and (5) Finance. Committee membership as of December 31, 2006 and the number of meetings of each committee during 2006 are described below:

	<i>Audit &amp; Legal</i>	<i>Compensation &amp; Leadership</i>	<i>Governance &amp; Nominating</i>	<i>Executive</i>	<i>Finance</i>
<b><i>Non-Employee Directors</i></b>					
David W. Dorman	X				
H. Laurance Fuller <sup>(1)</sup>	Chair			X	
Judy C. Lewent			X	X	Chair
Thomas J. Meredith	X				X
Nicholas Negroponte			X		
Indra K. Nooyi <sup>(1)</sup>		X			
Samuel C. Scott III		Chair		X	
Ron Sommer		X			
James R. Stengel		X			
Douglas A. Warner III			Chair	X	X
John A. White	X				
Miles D. White			X		
<b><i>Employee Director</i></b>					
Edward J. Zander				Chair	
<b>Number of Meetings in 2006</b>	11	5	5	None	3

(1) Mr. Fuller and Ms. Nooyi are not standing for re-election to the Board at the May 7, 2007 Annual Meeting.

In early 2006, the Board terminated the existence of the Technology & Design Committee which held one meeting in 2006. Mr. Negroponte, Mr. Sommer, Mr. Stengel and Mr. J. White were members of the Committee prior to its termination.

**Where Can I Locate the Current Committee Charters?**

Current versions of the Audit and Legal Committee charter, Compensation and Leadership Committee charter, and the Governance and Nominating Committee charter, each as amended on February 12, 2007, are available on our website at [www.motorola.com/investor](http://www.motorola.com/investor).

**What Are the Functions of the Audit and Legal Committee?**

Assist the Board in fulfilling its oversight responsibilities as they relate to the Company's accounting policies, internal controls, disclosure controls and procedures, financial reporting practices and legal and regulatory compliance

Hire the independent registered public accounting firm

Monitor the qualifications, independence and performance of the Company's independent registered public accounting firm and the performance of the internal auditors

Maintain, through regularly scheduled meetings, a line of communication between the Board and the Company's financial management, internal auditors and independent registered public accounting firm

Oversee compliance with the Company's policies for conducting business, including ethical business standards

Prepare the report of the Committee included in this proxy statement

**What Are the Functions of the Compensation and Leadership Committee?**

Assist the Board in overseeing the management of the Company's human resources including:

- compensation and benefits programs

- CEO performance and compensation

- executive development and succession and diversity efforts

---

**Table of Contents**

Oversee the evaluation of the Company's senior management

Review and discuss the Compensation Discussion and Analysis ( CD&A ) with management and make a recommendation to the Board on the inclusion of the CD&A in this proxy statement

Prepare the report of the Committee included in this proxy statement

**What Are the Functions of the Governance and Nominating Committee?**

Identify individuals qualified to become board members, consistent with the criteria approved by the Board

Recommend director nominees and individuals to fill vacant positions

Assist the Board in interpreting the Company's Board Governance Guidelines, the Board's Principles of Conduct and any other similar governance documents adopted by the Board

Oversee the evaluation of the Board and its committees

Generally oversee the governance and compensation of the Board

**What is the Decision-Making Process to Determine Executive Compensation?**

The Compensation and Leadership Committee has been delegated the responsibility by the Board of Directors (the Board ) to oversee the programs under which compensation is paid or awarded to Motorola's executives and evaluate the performance of Motorola's senior management. The specific functions of the Compensation and Leadership Committee are described in this proxy statement under "What Are the Functions of the Compensation and Leadership Committee?" and in the Compensation and Leadership Committee's charter, which the Compensation and Leadership Committee and the Board periodically review and revise as necessary.

The Global Rewards department in Motorola's Human Resources organization supports the Compensation and Leadership Committee in its work and, in some cases, acts pursuant to delegated authority from the Compensation and Leadership Committee to fulfill various functions in administering Motorola's compensation programs.

In carrying out its duties, the Compensation and Leadership Committee has direct access to outside advisors, independent compensation consultants and others to assist them. During 2005 and 2007, the Compensation and Leadership Committee directly engaged an outside compensation consulting firm to assist them in their review of the compensation for Motorola's executive officers.

For more information on the decisions made by the Compensation and Leadership Committee, see the Compensation Discussion and Analysis .

**What is the Decision-Making Process to Determine Director Compensation?**

The Governance and Nominating Committee has been delegated the responsibility by the Board to recommend to the Board the compensation for non-employee directors, which is to be consistent with market practices of other similarly situated companies and to take into consideration the impact on non-employee directors' independence and objectivity. The Board has asked the Compensation and Leadership Committee to assist the Governance and Nominating Committee in making such recommendation. Although, the charter of the Governance and Nominating Committee authorizes the Committee to delegate director compensation matters to management based on its reasonable judgment, the Committee has chosen not to delegate matters related to director compensation. Management has no role in recommending the amount or form of director compensation.

**What is the Role of Independent Compensation Consultants in Executive and Director Compensation Determinations?**

In accordance with the Compensation and Leadership Committee's charter, the committee has the sole authority, to the extent deemed necessary and appropriate, to retain and terminate any compensation consultants, outside counsel or other advisors, including having the sole authority to approve the firm's or advisor's fees and other retention terms.

In accordance with this authority, in 2005 and 2007 the Compensation and Leadership Committee retained Mercer Human Resources Consulting ( Mercer ) as an external consultant to provide insight and advice on matters regarding trends in executive compensation, relative executive pay and benefits practices, relative assessment of pay of Motorola executives to performance, and other topics as the Compensation and Leadership Committee deemed appropriate. See Independent Consultant Review of Executive Compensation in the Compensation Discussion and Analysis for further details on the compensation-related elements the

---

**Table of Contents**

12

## PROXY STATEMENT

Compensation and Leadership Committee requested be reviewed.

Mercer's independent review of Motorola's senior leadership team compensation found that Motorola's current executive compensation programs are fundamentally competitive and sound. The Compensation and Leadership Committee intends to engage an external independent consultant to complete an exhaustive evaluation of the Company's executive rewards program on a periodic basis, generally every two or three years. The Compensation and Leadership Committee intends to engage an external independent consultant to review the specific compensation of the CEO and all direct reports to the CEO annually. The Compensation and Leadership Committee agreed with the Mercer study's conclusions that no substantive revisions to the compensation programs are required.

During 2005, the Compensation and Leadership Committee also engaged Mercer to assist the Committee in its review of the compensation for Motorola's non-employee directors, because of Mercer's recognized expertise in this area. Mercer was asked to prepare a study of current trends in non-employee director compensation, including benchmarking peer practices and general industry best practices, and to review the design of Motorola's director compensation program in view of such information. Mercer reviewed its findings with the Compensation and Leadership Committee. Based on the Mercer study and other factors, such as a recognition of the increased time demands placed on the Company's outside directors and a desire to align the interests of the non-employee directors with stockholders, the Compensation and Leadership Committee recommended to the Governance and Nominating Committee that the non-employee directors' compensation be changed, including an increase in Board and Committee fees. The Governance and Nominating Committee, after reviewing and discussing these changes, recommended the changes to the Board, which adopted the compensation program currently in place for non-employee directors as described under "How Are the Directors Compensated?"

**What Role, if any, do Executive Officers Play in Determining or Recommending Executive and Director Compensation?**

Motorola's senior leadership team, comprised of the CEO and certain of the executives who directly report to the CEO, provide recommendations regarding the design of the Company's compensation program, which are provided to the Compensation and Leadership Committee. Upon Compensation and Leadership Committee approval, the senior leadership team is ultimately accountable for executing against the objectives of the approved compensation program.

Each member of Motorola's senior leadership team is ultimately responsible for approving all compensation actions for their respective organizations. When these compensation actions involve other Motorola executives, the involved senior leadership team member is accountable for ensuring the adherence to all established governance procedures.

As CEO, Mr. Zander is responsible for bringing recommended compensation actions involving his direct reports to the Compensation and Leadership Committee for approval. Mr. Zander cannot unilaterally implement compensation changes for any of his direct reports. The Compensation and Leadership Committee must also approve any and all compensation for the direct reports to the CEO. During Compensation and Leadership Committee meetings at which compensation actions involving Mr. Zander's direct reports are discussed, Mr. Zander takes an active part in the discussions.

Together with the Executive Vice President, Human Resources, the Global Rewards department in Motorola's Human Resources organization prepares recommendations regarding CEO compensation and brings those recommendations to the Compensation and Leadership Committee. During Compensation and Leadership Committee meetings at which compensation actions involving Mr. Zander are discussed, Mr. Zander does not participate in the discussions. The independent external compensation consultant, Mercer, is available at such meetings.

The Compensation and Leadership Committee directly engages an outside consulting firm to assist them in its review of the compensation for Motorola's senior leadership team.

The Compensation and Leadership Committee is responsible for bringing recommended compensation actions involving the CEO to the Board for its concurrence. The Compensation and Leadership Committee cannot unilaterally approve compensation changes for the CEO.

As stated above, management does not recommend or determine director compensation.

**What Are the Functions of the Executive Committee?**

Act for the Board between meetings on matters already approved in principle by the Board

Exercise the authority of the Board on specific matters assigned by the Board from time to time

---

**Table of Contents**

13

PROXY STATEMENT

**What Are the Functions of the Finance Committee?**

Beginning in mid-2006, the Finance Committee meets on an as needed and *ad hoc* basis. The Committee's functions include:

Review the Company's overall financial posture, asset utilization and capital structure

Review the need for equity and/or debt financing and specific outside financing proposals

Monitor the performance and investments of employee retirement and related funds

Review the Company's dividend payment plans and practices

**How Are the Directors Compensated?**

During 2006, the annual retainer fee paid to each non-employee director was \$100,000. In addition, (1) the chairs of the Audit and Legal and Compensation and Leadership Committees each received an additional annual fee of \$15,000, (2) the chairs of the other committees each received an additional annual fee of \$10,000, and (3) the members of the Audit and Legal Committee, other than the chair, each received an additional annual fee of \$5,000. The Company also reimburses its directors, and in certain circumstances spouses who accompany directors, for travel, lodging and related expenses they incur in attending Board and committee meetings.

A director may elect to receive a portion of the above retainer and other fees in the form of deferred stock units. The election to receive deferred stock units must be made in 5% increments (e.g., 65% cash/35% deferred stock units). The deferred stock units will be paid to the director in the form of shares of Common Stock upon termination of service from the Motorola Board of Directors. Dividend equivalents will be reinvested in additional deferred stock units subject to the same terms.

Beginning in 2006, an annual grant of deferred stock units in the second quarter of the fiscal year replaced the annual stock option grant; therefore, directors are no longer granted stock options. The deferred stock units are paid to the director in shares of Common Stock upon termination of service from the Motorola Board of Directors. Dividend equivalents will be reinvested in additional deferred stock units subject to the same terms. On May 2, 2006, each non-employee director received a deferred stock unit award of 5,648 shares of Common Stock. The number of deferred stock units was determined by dividing \$120,000 by the fair market value of a share of Common Stock on the date of grant (rounded up to the next whole number) based on the closing price of the last trading day before grant.

As of January 1, 2006, non-employee directors are no longer eligible to participate in the Motorola Management Deferred Compensation Plan. Motorola does not currently have a non-equity incentive plan or pension plan for directors.

Non-employee directors do not receive any additional fees for attendance at meetings of the Board or its committees or for additional work done on behalf of the Board or a committee. Mr. Zander, who is also an employee of Motorola, receives no additional compensation for serving on the Board or its committees.

The following table further summarizes compensation paid to the non-employee directors during 2006.

**Director Compensation for 2006**

<i>Fees Earned or Paid in</i>	<i>Option</i>	<i>Change in Pension Value and Nonqualified Deferred Compensation</i>	<i>All Other</i>
---	---------------	---	------------------

<i>Name</i> <i>(a)</i>	<i>Cash(\$)<sup>(1)</sup></i> <i>(b)</i>	<i>Stock Awards(\$)</i> <i>(2)(3)(4)</i> <i>(c)</i>	<i>Awards(\$)<sup>(5)</sup></i> <i>(d)</i>	<i>Earnings(\$)<sup>(6)</sup></i> <i>(f)</i>	<i>Compensation(\$)<sup>(7)</sup></i> <i>(g)</i>	<i>Total(\$)</i> <i>(h)</i>
David W. Dorman <sup>(8)</sup>	\$0	\$52,500	\$0	\$0	\$0	\$52,500
H. Laurance Fuller	0	235,000	28,300	0	0	263,300
Judy C. Lewent	112,500	120,000	28,300	0	0	260,800
Walter E. Massey <sup>(9)</sup>	55,000	0	28,300	406	6,578	90,284
Thomas J. Meredith	105,000	120,000	28,300	0	2,844	256,144
Nicholas Negroponte	100,000	120,000	28,300	0	0	248,300
Indra K. Nooyi	0	220,000	28,300	0	0	248,300
Samuel C. Scott III	115,000	120,000	28,300	0	5,153	268,453
Ron Sommer	100,000	120,000	28,300	0	0	248,300
James R. Stengel	100,000	120,000	28,300	0	0	248,300
Douglas A. Warner III	110,000	120,000	28,300	0	0	258,300
John A. White	0	225,000	28,300	3,942	780	258,022
Miles D. White	0	225,000	0	0	0	225,000



**Table of Contents**

14

## PROXY STATEMENT

- (1) As described above, directors may elect to receive a portion of their retainer or other fees in the form of deferred stock units. The amounts in column (b) are the portion of the annual retainer and any other fees the non-employee director has elected to receive in cash.
- (2) As described above, certain directors have elected to receive deferred stock units for a portion of their retainer or other fees. In addition, all directors received an annual grant of deferred stock units with a grant date value of \$120,000 on May 2, 2006, (except for Mr. Dorman who was elected effective July 10, 2006). All amounts in column (c) are the amounts recognized for financial reporting purposes calculated in accordance with FAS 123R, accounting for dividend equivalents. These amounts are the same as the aggregate grant date fair value of deferred stock units received by each director in 2006. The number of deferred stock units received and the value of Motorola Common Stock on each date of grant are as follows:

<i>Director</i>	March 31 - \$22.96	May 2 - \$21.25	June 30 - \$19.99	September 29 - \$24.89	December 28 - \$20.55
	Deferred Stock Units	Annual Grant of Deferred Stock Units	Deferred Stock Units	Deferred Stock Units	Deferred Stock Units
Mr. Dorman				1,055	1,277
Mr. Fuller	1,252	5,648	1,438	1,155	1,399
Ms. Lewent		5,648			
Mr. Massey					
Mr. Meredith		5,648			
Mr. Negroponte		5,648			
Ms. Nooyi	1,089	5,648	1,251	1,004	1,217
Mr. Scott		5,648			
Mr. Sommer		5,648			
Mr. Stengel		5,648			
Mr. Warner		5,648			
Mr. J. White	1,143	5,648	1,313	1,055	1,277
Mr. M. White	1,143	5,648	1,313	1,055	1,277

- (3) As of December 31, 2006, the aggregate number of stock and option awards outstanding for the non-employee directors were as follows:

<i>Director</i>	<i>Options</i>	<i>Deferred Stock Units</i>	<i>Restricted Stock</i>	<i>Common Stock</i>
Mr. Dorman	0	2,332	0	0
Mr. Fuller	123,966	24,010	936	2,215
Ms. Lewent	123,966	5,674	264	47,340

Edgar Filing: MOTOROLA INC - Form PREC14A

Mr. Massey*	65,292	5,989	10,294	10,407
Mr. Meredith	15,000	5,674	0	4,223
Mr. Negroponte	123,966	5,674	0	47,863
Ms. Nooyi	48,528	15,790	2,995	1,584
Mr. Scott	115,584	12,216	12,177	21,530
Mr. Sommer	15,000	5,674	0	3,043
Mr. Stengel	15,000	5,674	0	7,305
Mr. Warner	65,292	11,405	4,245	20,153
Mr. J. White	56,910	10,470	540	43,727
Mr. M. White	0	11,305	0	2,000

\* Mr. Massey did not stand for re-election at the May 1, 2006 annual meeting. His holdings above are as of May 1, 2006, his last day on the Board.

- (4) Certain de minimis amounts (less than \$50) were paid in cash in lieu of fractional shares.
- (5) The amounts in column (d) reflect the dollar amount recognized for financial statement reporting purposes for the fiscal year ended December 31, 2006 in accordance with FAS 123R for a May 3, 2005 award made pursuant to the Motorola Omnibus Incentive Plan of 2002 with an aggregate grant date fair value of \$84,900. Assumptions used in the calculation of these amounts are included in Note 8, Share-Based Compensation and Other Incentive Plans in the Company's Form 10-K for the fiscal year ended December 31, 2006. However, as required, the amounts shown exclude the impact of estimated forfeitures related to service-based vesting conditions.
- (6) The amounts shown in this column are earnings under the Motorola Management Deferred Compensation Plan that were in excess of the threshold for above-market earnings. Pursuant to SEC rules, all earnings in 2006 in excess of 5.74% have been deemed above market earnings. As of January 1, 2006, non-employee directors are no longer eligible to participate in the plan.
-

**Table of Contents**

- (7) The aggregate amount of perquisite and personal benefits, securities, or property given to each named director valued on the basis of aggregate incremented cost to the Company ( Company perquisite costs ) was less than \$10,000. The amounts shown are tax gross-ups for income imputed to the director for travel expenses for spouses traveling to Board meetings and the annual meeting.
- (8) Mr. Dorman was elected to the Board effective July 10, 2006. As such, he did not receive a DSU award in May 2006 nor did he receive a retainer fee for the first and second quarters of 2006.
- (9) Mr. Massey did not stand for re-election at the May 1, 2006 annual meeting. As such he did not receive a DSU award in May 2006 and he only received a retainer fee for the first and second quarters of 2006.

**Director Retirement Plan and Insurance Coverage**

In 1996, the Board terminated its retirement plan. Non-employee directors elected to the Board after the termination date are not entitled to benefits under this plan, and non-employee directors already participating in the plan accrued no additional benefits for services after May 31, 1996. In 1998, some directors converted their accrued benefits in the retirement plan into shares of restricted Common Stock. They may not sell or transfer these shares and these shares are subject to repurchase by Motorola until they are no longer members of the Board because either: (i) they did not stand for re- election or were not re-elected, or (ii) their disability or death. Mr. Fuller, Ms. Lewent, Mr. Negroponte, Mr. Scott and Mr. J. White converted their accrued benefits in the retirement plan in 1998 and, therefore, there are no current directors entitled to receive payment of such benefits in accordance with the applicable payment terms of the retirement plan.

Non-employee directors are covered by insurance that provides accidental death and dismemberment coverage of \$500,000 per person. The spouse of each such director is also covered by such insurance when traveling with the director on business trips for the Company. The Company pays the premiums for such insurance. The total premiums for coverage of all such non-employee directors and their spouses during the year ended December 31, 2006 was \$2,995.

**Related Person Transaction Policy and Procedures**

The Company has established written policies and procedures ( Related Person Transaction Policy or the Policy ) to assist it in reviewing transactions in excess of \$120,000 ( Transactions ) involving Motorola and its subsidiaries ( Company ) and Related Persons (as defined below). This Policy supplements the Company s other conflict of interest policies set forth in the Principles of Conduct for Members of the Motorola, Inc. Board of Directors and the Motorola Code of Business Conduct for employees and its other internal procedures. A summary description of the Related Person Transaction Policy is set forth below.

For purposes of the Related Person Transaction Policy, a Related Person includes the Company s directors, director nominees and executive officers since the beginning of the Company s last fiscal year, beneficial owners of 5% or more of any class of the Company s voting securities ( 5% Holder ) and members of their respective Immediate Family (as defined in the Policy).

The Policy provides that any Transaction since the beginning of the last fiscal year is to be promptly reported to the Company s General Counsel. The General Counsel will assist with gathering important information about the Transaction and present the information to the applicable Board committee responsible for reviewing the Transaction. The appropriate Board committee will determine if the Transaction is a Related Person Transaction and approve, ratify or reject the Related Person Transaction. In approving, ratifying or rejecting a Related Person Transaction, the applicable committee will consider such information as it deems important to conclude if the transaction is fair to the Company. The Governance and Nominating Committee will make all determinations regarding transactions involving a director or director nominee. The Audit and Legal Committee will make all determinations involving an executive officer or 5% Holder.

The Company had no Related Person Transactions in 2006.

**What is the Process for Identifying and Evaluating Director Candidates?**

As stated in the Motorola, Inc. Board Governance Guidelines, when selecting directors, the Board and the Governance and Nominating Committee review and consider many factors, including experience in the context of the Board's needs; diversity; age; skills, and independence. It also considers ethical standards and integrity.

The Governance and Nominating Committee will consider nominees recommended by Motorola stockholders provided that the recommendation contains sufficient information for the Governance and Nominating Committee to assess the suitability

---

**Table of Contents**

16

**PROXY STATEMENT**

of the candidate, including the candidate's qualifications. Candidates recommended by stockholders that comply with these procedures will receive the same consideration that candidates recommended by the Committee and management receive.

The Committee considers recommendations from many sources, including members of the Board, management and search firms. From time-to-time, Motorola hires global search firms to help identify and facilitate the screening and interview process of director nominees. The search firm screens candidates based on the Board's criteria, performs reference checks, prepares a biography for each candidate for the Committee's review and helps set up interviews. The Committee and the Chairman of the Board conduct interviews with candidates who meet the Board's criteria. During 2006, the Governance and Nominating Committee conducted a search and identified Mr. David W. Dorman as a director candidate. The Committee has full discretion in considering its nominations to the Board.

**PROPOSAL 2****AMENDMENT TO THE MOTOROLA EMPLOYEE STOCK PURCHASE PLAN OF 1999**

The Board of Directors believes it is in the best interests of the Company to encourage stock ownership by employees of the Company. Accordingly, the Motorola Employee Stock Purchase Plan of 1999 (the "MOTshare Plan" or the "Plan") was initially adopted in 1999 and authorized the sale to employees of up to an aggregate of 54.3 million shares of Common Stock issued under the Plan. In 2002, both the Board of Directors and the stockholders approved amending the Plan to increase the aggregate number of shares of Common Stock available for sale to employees by 50 million shares.

The Board of Directors has approved, subject to stockholder approval, amending the Plan to further increase the aggregate number of shares of Common Stock available for sale to employees by an additional 50 million shares.

As of March 1, 2007, the Company had issued and employees had purchased approximately 94.7 million shares of the 104.3 million total shares authorized to date under the Plan. The Company estimates that an additional 4.5 million shares will be issued and purchased for the six-month purchase period ending March 30, 2007. Accordingly, there is the possibility that, without this amendment, there would be insufficient authorized shares for all issuances before the 2008 Annual Meeting. The Company believes that the additional authorized shares will be sufficient for purchases under the Plan for approximately 6.5 more years.

*A summary of the principal features of the Plan as administered in the U.S. is provided below, but is qualified in its entirety by reference to the full text of the Plan that was filed electronically with this proxy statement with the Securities and Exchange Commission. Such text is not included in the printed version of this proxy statement. A copy of the Plan is available from the Company's Secretary at the address on the cover of this document.*

**Administration and Eligibility**

The Plan is administered by the Compensation and Leadership Committee of the Board of Directors (the "Committee"). The Committee has the authority to make rules and regulations governing the administration of the Plan. The Committee may delegate the administration of the Plan in accordance with the terms of the Plan.

Substantially all regular employees of the Company and designated subsidiaries are eligible to participate in the MOTshare Plan, except that the following may be excluded at the discretion of the Committee: (i) employees whose customary employment is 20 hours or less per week; and (ii) employees whose customary employment is for not more than 5 months per year. As of December 31, 2006, approximately 54,000 employees were eligible to participate in the Plan and approximately 23,000 employees actually participated in the MOTshare Plan.

**Participation and Terms**

An eligible employee may elect to participate in the Plan as of any Enrollment Date. Enrollment Dates occur on the first day of the offering period which is currently set at six-month intervals beginning on approximately April 1 and October 1. To participate in the Plan, an employee must complete an enrollment and payroll deduction authorization form provided by the Committee which indicates the amounts to be deducted from his or her salary and applied to the purchase of the shares on the Share Purchase Date (as hereinafter defined). The payroll deduction must be within limits set by the Committee.

A payroll deduction account is established for each participating employee by the Company and all payroll deductions made on behalf of each employee (on an after-tax basis) are credited to each such employee's respective payroll deduction account. On the last trading day of each offering

---

**Table of Contents**

17

## PROXY STATEMENT

period (the Share Purchase Date ), the amount credited to each participating employee's payroll deduction account is applied to purchase as many shares as may be purchased with such amount at the applicable purchase price.

The purchase price for the Shares will not be less than the lesser of 85% of the closing price of shares of Common Stock as reported on the New York Stock Exchange (i) on the first trading day of the applicable offering period or (ii) on the Share Purchase Date. Employees may purchase shares through the MOTshare Plan only by payroll deductions.

**Amendment and Termination**

The Board of Directors of the Company may amend the Plan at any time, provided that if stockholder approval is required for the Plan to continue to comply with the requirements of Securities and Exchange Commission Regulation Section 240.16b-3 or Section 423 of the Internal Revenue Code (the Code ), such amendment shall not be effective unless approved by the Company's stockholders within twelve months after the date of the adoption by the Board of Directors.

The MOTshare Plan may be terminated by the Board of Directors at any time.

**Federal Income Tax Consequences**

The MOTshare Plan is intended to be an employee stock purchase plan as defined in Section 423 of the Code. As a result, an employee participant will pay no federal income tax upon enrolling in the Plan or upon purchase of the shares. A participant may recognize gain or loss upon the sale or other disposition of shares purchased under the Plan, the amount and character of which will depend on whether the shares are held for two years from the first day of the offering period.

If the participant sells or otherwise disposes of the shares *within* that two-year period, the participant will recognize ordinary income at the time of disposition in an amount equal to the excess of the market price of the shares on the date of purchase over the purchase price. The Company will be entitled to a tax deduction for the same amount.

If the participant sells or otherwise disposes of the shares *after* holding the shares for the two-year period, the participant will recognize ordinary income at the time in an amount equal to the lesser of (i) the excess of the market price of the shares on the first day of the offering period over the purchase price, or (ii) the excess of the market price of the shares at the time of disposition over the purchase price. The Company will not be entitled to any tax deduction with respect to shares purchased under the Plan if the shares are held for the requisite two-year period.

In addition, at the time of disposition of the shares, the employee may also recognize capital gain or loss, either short-term or long-term, depending on how long the employee held the shares.

**Other Information**

On March 8, 2007, the closing price of the Common Stock was \$18.63.

The design of the MOTshare Plan does result in a financial statement expense under applicable accounting guidance (FAS 123R). However, because the Company is reducing both participation rates and stock option grant guidelines in the Motorola Omnibus Incentive Plan of 2006 (the Omnibus Plan ) to ensure our equity granting practice under that plan remains both competitive and cost effective, the MOTshare Plan allows the Company to provide an efficient vehicle for all eligible employees to acquire Motorola shares on a regular basis.

**RECOMMENDATION OF THE BOARD**

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR AMENDING THE MOTOROLA EMPLOYEE STOCK PURCHASE PLAN OF 1999 (THE MOTSHARE PLAN ). UNLESS OTHERWISE INDICATED ON YOUR PROXY, THE SHARES WILL BE VOTED FOR AMENDING THE MOTSHARE PLAN.**

**PROPOSAL NO. 3**

**SHAREHOLDER PROPOSAL RE: SHAREHOLDER VOTE ON EXECUTIVE PAY**

*The Company has been advised that William Steiner, the beneficial owner of 900 shares, intends to submit the following proposal for consideration at the 2007 Annual Meeting.*

**3 Shareholder Vote on Executive Pay**

*RESOLVED*, shareholders ask our board of directors to adopt a policy that shareholders be given the opportunity to vote on an advisory management resolution at each annual meeting to approve the Compensation Committee report in the proxy statement.

---



**Table of Contents**

18

## PROXY STATEMENT

The policy should provide that appropriate disclosures will be made to ensure that stockholders fully understand that the vote is advisory, will not affect any person's compensation and will not affect the approval of any compensation-related proposal submitted for a vote of stockholders at the same or any other meeting of stockholders.

It is essential that the disclosure for this annual vote include disclosure of the percentage of total executive pay and benefits that are performance-based meaning linked to demonstrable performance criteria measured by our company's performance compared to its peer companies.

Mr. William Steiner, 112 Abbottsford Gate, Piermont, NY 10968 sponsors this proposal.

The current rules governing senior executive compensation do not give stockholders enough influence over pay practices. In the United Kingdom, public companies allow stockholders to cast an advisory vote on the directors remuneration report. Such a vote is not binding, but allows stockholders a clear voice which could help reduce excessive pay. Stockholders do not have any mechanism for providing ongoing input. See Pay Without Performance by Lucian Bebchuk and Jesse Fried.

I believe that adoption of this proposal will be one step further in the improvement of our corporate governance. On July 27, 2006, our board amended our company's poison pill by accelerating its termination from November 2008 to August 2006. This was in response to our 77% support for a shareholder proposal by William Steiner, Piermont, NY.

Our Board deserves to be commended for taking this step. On the other hand that does not mean that there is no further need for improvement. For instance, The Corporate Library (TCL) <http://www.thecorporatelibrary.com/> an independent investment research firm rated our company High Concern in Executive Compensation. CEO pay was \$14 million in one year. Our Board should be encouraged to continue with improvement in our corporate governance and support this proposal.

**Shareholder Vote on Executive Pay**  
**Yes on 3**

**RECOMMENDATION OF THE BOARD**

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE AGAINST ADOPTION OF THIS SHAREHOLDER PROPOSAL FOR THE REASONS SET FORTH BELOW. UNLESS OTHERWISE INDICATED ON YOUR PROXY, YOUR SHARES WILL BE VOTED AGAINST THE ADOPTION OF THIS PROPOSAL.**

The Board of Directors urges shareholders to vote against this shareholder-submitted proposal because:

(1) Motorola's shareholders already have precise and efficient methods to communicate their specific concerns about executive compensation (and other matters) directly to the Board, and these methods are far superior to the non-specific advisory vote recommended by the Proponent; (2) the advisory vote advocated by the Proponent would not provide the Board with any meaningful insight into specific shareholder concerns regarding executive compensation; and (3) Motorola's independent Compensation and Leadership Committee already oversees an executive compensation program that is thoughtful, performance-based, objective and transparent.

*Motorola's Shareholders Already Have Precise and Efficient Methods to Communicate Their Specific Concerns Directly to the Board*

Motorola's shareholders currently have a number of appropriate tools to communicate specific concerns regarding executive compensation directly to the Board. These tools enable precise communication, rather than the ambiguous results of a general advisory vote. The most direct tool available to shareholders to communicate concerns about executive compensation is the ability to send a message directly to the independent Compensation and Leadership Committee of the Board of Directors. Such a message can be sent one of two ways, either:

**Via email to:**

**Through the mail to:**

boardofdirectors@motorola.com

Compensation & Leadership Committee  
c/o Corporate Secretary, Motorola, Inc.,  
1303 East Algonquin Road,  
Schaumburg, IL 60196.

*An Advisory Vote Provides No Meaningful Insight Into Specific Shareholder Concerns Regarding Executive Compensation*

The vote recommended in the proposal would not provide any useful information to Motorola or the members of the independent Compensation and Leadership Committee. For example, if shareholders voted against an advisory resolution, Motorola would not be able to determine if the negative vote indicates that shareholders don't like the format, presentation or style of the report, or if shareholders disapprove of some element of Motorola's underlying compensation practices. This lack of

---

**Table of Contents**

19

## PROXY STATEMENT

clarity as to the meaning of the outcome of the advisory vote requested by the proposal eliminates any benefits it might offer.

*Motorola's Independent Compensation and Leadership Committee Already Oversees an Executive Compensation Program That Is Thoughtful, Performance-Based, Objective and Transparent*

The Compensation and Leadership Committee (the Committee) oversees Motorola's executive compensation program and evaluates the performance of Motorola's senior executives. The Committee is comprised solely of independent directors and has established a compensation philosophy of providing compensation programs that attract, retain and motivate the best people, producing outstanding business performance and shareholder value. The Committee exercises great care and discipline in determining executive compensation. Establishing executive compensation arrangements involves balancing numerous business considerations against competitive pressures and is a complex undertaking for which the Committee is uniquely suited. Motorola and the Committee continually monitor the executive compensation programs and adopt changes to reflect the dynamic, global marketplace in which Motorola competes for talent. Furthermore, the Committee believes the information set forth in this proxy statement fully and fairly describes Motorola's executive compensation programs and provides stockholders with information on which to evaluate such compensation programs.

The Board does not believe the advisory vote requested by the Proponent will enhance the Company's compensation programs or improve communication between shareholders and the Board. For these reasons and the others stated above, the Board of Directors recommends that you vote AGAINST the adoption of this shareholder-submitted proposal.

**PROPOSAL NO. 4****SHAREHOLDER PROPOSAL RE: RECOUP UNEARNED MANAGEMENT BONUSES**

*The Company has been advised that Kenneth Steiner, the beneficial owner of 1,400 shares, intends to submit the following proposal for consideration at the 2007 Annual Meeting.*

**4 Recoup Unearned Management Bonuses**

RESOLVED: Shareholders request our board to adopt a policy (preferably in our bylaws), for our board to recoup for the benefit of our company all unearned incentive bonuses or other incentive payments to senior executives to the extent that their corresponding performance targets were later reasonably determined to have not been achieved. Restatements are one means to determine unearned bonuses.

This would include that all applicable employment agreements and incentive plans adopt enabling or consistent text as soon as feasibly possible. This proposal is not intended to unnecessarily limit our Board's judgment in crafting the requested change in accordance with applicable laws and existing contracts and pay plans.

Kenneth Steiner, 14 Stoner Ave., 2M, Great Neck, NY 11021 sponsors this proposal.

This proposal is similar to the proposal voted at the Computer Associates (CA) August 2004 annual meeting. In October 2003 Computer Associates announced that it had inflated income in the fiscal year ending March 31, 2000 by reporting income from contracts before they were signed.

Bonuses for senior executives that year were based on income exceeding goals. Sanjay Kumar, then CEO, received a \$3 million bonus based on Computer Associates' supposedly superior performance. Mr. Kumar did not offer to return his bonus based on discredited earnings. Mr. Kumar was later sentenced to 12-years in jail.

There is no excuse for over-compensation based on discredited earnings at any company. This proposal will give us as shareholders more options if we find ourselves in a situation similar to the Computer Associates scenario. If it appears that our Company reported erroneous results that must be negatively restated, then our board should have the power, by adoption of this proposal, to seek to recoup all incentive pay that was not earned or deserved.

**Recoup Unearned Management Bonuses****Yes on 4**

**RECOMMENDATION OF THE BOARD**

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE AGAINST ADOPTION OF THIS SHAREHOLDER PROPOSAL FOR THE REASONS SET FORTH BELOW. UNLESS OTHERWISE INDICATED ON YOUR PROXY, YOUR SHARES WILL BE VOTED AGAINST THE ADOPTION OF THIS PROPOSAL.**

The Board of Directors urges shareholders to vote against this shareholder-submitted proposal because: (1) the proposal suggests an overly rigid approach to the issue raised by the Proponent, one that would require the Board to mechanically recoup bonuses even in inequitable circumstances; (2) a flexible policy that enables the Board to review the facts and circumstances involved in a financial restatement is more appropriate than a blanket policy, (3) pursuant to the Sarbanes-Oxley

---

**Table of Contents**

20

## PROXY STATEMENT

Act, in the event of a material restatement of the Company's financial results as a result of misconduct, the chief executive officer and the chief financial officer are already required to reimburse the Company for any bonus or other incentive-based or equity-based compensation during the year following initial publication of the financial statements that were required to be restated, and (4) the proposal could limit the Company's ability to attract and retain qualified executives and other managers.

*The Proposal is Overly Mechanical and Overly Broad*

The Board of Directors generally agrees with the Proponent and supports the review of incentive-based compensation following a restatement that impacts the achievement of financial targets relating to that compensation. However, notwithstanding the Board's general agreement with the fundamental concern raised by the Proponent, the Board cannot support the specific proposal because it presents an overly broad and rigid policy that would require a mechanical recoupment of compensation without a review of the attendant facts and circumstances related to a financial restatement. The Proponent's rigid proposal would presumably apply to all restatement situations, even those that were not caused by misconduct (for example, a restatement triggered by a retroactive change in financial accounting rules) and could apply to all senior executives, including those not involved in any misconduct related to a restatement.

*In the Event of a Restatement, the Board Would Take Appropriate Actions*

In the event of a material restatement of the Company's financial results, the Board believes it would be prudent to carefully review the facts and circumstances that caused the restatement before determining the appropriate course of action. Upon completion of an investigation of the facts and circumstances surrounding a material restatement, the Board could consider: (1) whether any compensation was paid or awarded on the basis of having achieved performance targets, (2) whether a particular employee or officer was engaged in misconduct that contributed to the restatement, and (3) whether the compensation paid to the employee or officer would have been reduced had the financial results been properly reported. If it is determined that an employee or officer did engage in misconduct, the Board would take appropriate action, which could include, among other things, termination of employment, seeking repayment of any bonus received for the period restated, seeking repayment of gains realized as a result of exercising options awarded for the period restated, or canceling options or other equity compensation.

*The Sarbanes-Oxley Act Already Mandates Recoupment from the CEO and CFO in the Event of a Material Restatement Caused by Misconduct*

In addition to the actions described above, if misconduct has occurred that results in material non-compliance with any financial reporting requirement under the securities laws, Section 304 of the Sarbanes-Oxley Act of 2002 requires the chief executive officer and chief financial officer to reimburse the Company for any bonus or other incentive-based or equity-based compensation, as well as any profits from the sale of Motorola stock, received during the twelve-month period following the initial publication of the financial statements that had to be restated. Accordingly, as a matter of law, the CEO and CFO are already subject to a policy of the type suggested by the Proponent.

*The Proposal Could Limit the Company's Ability to Attract and Retain Qualified Executives and Other Managers*

While the Board believes it appropriate to review incentive-based compensation following a material restatement that impacts the achievement of financial targets, the Board believes it is vital that it be allowed to consider all the related facts and circumstances before determining what course of action to take. The Board disagrees with the Proponent's sweeping proposal that would presumably apply to all restatement situations, even if they are immaterial or not resulting from misconduct. Recoupment in the event of misstatements that are not caused by misconduct or from executives not involved in any misconduct related to a restatement is inequitable. Under the Proponent's policy, a substantial portion of the compensation of each of the Company's senior officers would be subject to a risk of forfeiture, including for reasons that may be entirely outside of the executive's control. Such a risk of forfeiture, particularly when the policies of the Company's competitors do not impose such a risk, may significantly impact the Company's ability to attract and retain qualified executives and other managers that are critical to Motorola's

competitiveness and success.

A mandatory recovery policy such as the one suggested by the Proponent strips the Board of its discretion and limits the Board's flexibility to act. To carry out its fiduciary duties to stockholders, and as a matter of fairness to its officers, the Board believes it must retain the discretion to exercise its judgment in a manner that takes into account all relevant findings and conclusions. Therefore, the Board of Directors recommends that you vote AGAINST the adoption of this overly rigid shareholder-submitted proposal.

---

**Table of Contents**21  
PROXY STATEMENT**EQUITY COMPENSATION PLAN INFORMATION**

The following table summarizes the Company's equity compensation plan information as of December 31, 2006. The table does not include information with respect to shares subject to outstanding options granted under equity compensation plans assumed by the Company in connection with mergers or acquisitions where the plans governing the options will not be used for future awards, as described below.

<i>Plan Category</i>	<i>Number of securities to be issued upon exercise of outstanding options and rights (a)</i>	<i>Weighted-average exercise price of outstanding options and rights (b)</i>	<i>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)</i>
Equity compensation plans approved by Motorola stockholders	230,800,300 <sup>(1)(2)(3)</sup>	\$18.21 <sup>(4)</sup>	120,571,906 <sup>(5)</sup>
Equity compensation plans not approved by Motorola stockholders <sup>(6)(7)</sup>	6,730,705	\$15.90	0
<b>Total</b>	<b>237,531,005</b>	<b>\$18.14</b>	<b>120,571,906</b>

- (1) This includes shares subject to outstanding options granted under the Motorola Omnibus Incentive Plan of 2006 ( 2006 Plan ) and prior stock incentive plans no longer in effect.
- (2) This also includes an aggregate of 5,941,726 restricted or deferred stock units that have been granted or accrued pursuant to dividend equivalent rights under the 2006 Plan and prior stock incentive plans which are no longer in effect. Each restricted or deferred stock unit is intended to be the economic equivalent of a share of Common Stock.
- (3) This does not include 481,777 stock appreciation rights ( SARs ) which are outstanding and exercisable under prior stock incentive plans that are no longer in effect. These SARs enable the recipient to receive, for each SAR granted, cash in an amount equal to the excess of the fair market value of one share of Common Stock on the date the SAR is exercised over the fair market value of one share of Common Stock on the date the SAR was granted. No security is issued upon the exercise of these SARs.
- (4) This weighted exercise price does not include outstanding restricted or deferred stock units.
- (5) Of these shares: (i) 9,630,845 shares remain available for future issuance under the Company's employee stock purchase plan, the Motorola Employee Stock Purchase Plan of 1999, as amended; and (ii) an aggregate of 110,941,061 shares remain available for future issuance under the 2006 Plan. In addition to stock options, other equity benefits which may be granted under the 2006 Plan are SARs, restricted stock, restricted stock units, deferred stock units, performance shares and other stock awards. In addition, at the discretion of the Compensation

and Leadership Committee, shares of Motorola Common Stock may be issued under the 2006 Plan in payment of awards under the Long Range Incentive Plans.

- (6) The Company's only non-stockholder approved plan is the Motorola Compensation/ Acquisition Plan of 2000 (the C/A Plan). No further grants may be made under the C/A Plan effective May 1, 2006 upon adoption of the 2006 Plan. Since its inception, the major purposes of the C/A Plan were to grant awards: (i) to persons newly hired by the Company, and (ii) in connection with the acquisition of businesses. Otherwise, grants were generally made by the Company under the Company's stockholder approved incentive plans. Awards could not be made under the C/A Plan to directors or executive officers of the Company. The C/A Plan is more fully described below.
- (7) As of December 31, 2006, there were 1,378,901 shares subject to outstanding stock options which had been assumed by the Company in connection with acquisition transactions, at a weighted average exercise price of \$11.30. These options were issued under equity compensation plans of companies acquired by the Company. No additional options may be granted under these equity compensation plans. The table does not include information with respect to these assumed options.

**Compensation/ Acquisition Plan of 2000**

The Motorola Compensation/ Acquisition Plan of 2000 (the C/A Plan) was initially adopted on November 7, 2000 by the Board of Directors. Upon the adoption of the 2006 Plan, no further grants may be made under the C/A Plan. The C/A Plan provided that awards could be granted to employees of the Company and its subsidiaries who were not executive officers or directors of the Company, in connection with its recruiting and retention efforts. Since its inception, the major purposes of the C/A Plan have been to grant awards: (i) to persons newly hired by the Company, and (ii) in connection with the acquisition of businesses. The C/A Plan permitted the granting of stock options, stock appreciation rights, restricted stock and restricted stock units, performance stock, performance units and other stock awards.

---



**Table of Contents**

22

## PROXY STATEMENT

Awards included options to acquire shares of Common Stock, shares of restricted Common Stock and restricted stock units. Each option granted has an exercise price of 100% of the market value of the Common Stock on the date of grant. Generally, options expire 10 years from the date of grant and vest and become exercisable at 25% increments over four years. Awards of restricted stock or restricted stock units consist of shares or rights to shares of Common Stock. The restrictions on individual grants vary, but are designed so that the awards are subject to substantial risk of forfeiture by the employee.

Upon the occurrence of a change in control, each stock option outstanding on the date on which the change in control occurs, will immediately become exercisable in full. In addition, the restrictions on all shares of restricted stock or restricted stock units outstanding on the date on which the change in control occurs will be automatically terminated.

**OWNERSHIP OF SECURITIES****Security Ownership of Management and Directors**

The following table sets forth information as of February 28, 2007, regarding the beneficial ownership of shares of Common Stock by each director and nominee for director of the Company, by the persons named in the Summary Compensation Table\*, and by all current directors, nominees and executive officers of the Company as a group. Each director, nominee and Named Executive Officer owns less than 1% of the Common Stock. All current directors, nominees and current executive officers as a group own less than 1%.

<i>Name</i>	<i>Shares Owned<sup>(1)</sup></i>	<i>Shares Under Exercisable Options<sup>(2)</sup></i>	<i>Stock Units<sup>(3)</sup></i>	<i>Total Shares Beneficially Owned<sup>(4)(5)</sup></i>
Edward J. Zander	135,599	1,999,930	238,726	2,910,975 <sup>(6)</sup>
David W. Devonshire	50,999	0	5,291	56,290 <sup>(7)</sup>
Ronald G. Garriques <sup>(8)</sup>	0	0	0	0
Gregory Q. Brown	18,063	442,265	0	941,139 <sup>(9)</sup>
A. Peter Lawson	36,765	782,963	0	834,091 <sup>(10)</sup>
David W. Dorman	0	0	2,335	2,335
H. Laurance Fuller	3,151	123,966	24,073	151,190 <sup>(11)</sup>
Judy C. Lewent	47,604	123,966	5,690	177,260 <sup>(12)</sup>
Thomas J. Meredith	4,223	15,000	5,690	24,913
Nicholas Negroponte	47,863	123,966	5,690	177,519
Indra K. Nooyi	4,579	48,528	15,813	68,920 <sup>(13)</sup>
Samuel C. Scott III	33,741	115,584	12,250	161,575 <sup>(14)</sup>
Ron Sommer	3,043	15,000	5,690	23,733
James R. Stengel	7,305	15,000	5,690	27,995
Douglas A. Warner III	24,410	65,292	11,437	101,139 <sup>(15)</sup>
John A. White	44,267	56,910	10,495	111,672 <sup>(16)</sup>
Miles D. White	2,000	0	11,333	13,333 <sup>(17)</sup>
All current directors, nominees and current executive officers as a group (24 persons)	520,217	5,073,021	367,977	7,666,136 <sup>(18)</sup>

\* Since Mr. Nemcek ceased to be an executive officer on June 30, 2006, his holdings are not included in this table.

(1)

Edgar Filing: MOTOROLA INC - Form PREC14A

Includes shares over which the person currently holds or shares voting and/or investment power but excludes interests, if any, in shares held in the Motorola Stock Fund of the Company's 401(k) Plan and the shares listed under Shares Under Exercisable Options and Stock Units .

- (2) Includes shares under options exercisable on February 28, 2007 and options which become exercisable within 60 days thereafter.
  - (3) Includes stock units which are deemed to be beneficially owned on February 28, 2007 or 60 days thereafter. Stock units are not deemed beneficially owned until the restrictions on the units have lapsed. Each stock unit is intended to be the economic equivalent of a share of Common Stock.
-

**Table of Contents**

- (4) Unless otherwise indicated, each person has sole voting and investment power over the shares reported.
- (5) Includes interests, if any, in shares held in the Motorola Stock Fund of the Company's 401(k) Plan, which is subject to some investment restrictions, the shares listed under Shares Under Exercisable Options and units listed under Stock Units.
- (6) Mr. Zander has shared voting and investment power over 75,000 of these shares. His holdings under Total Shares Beneficially Owned include 238,726 restricted stock units that have vested but are subject to a deferred distribution upon the occurrence of certain events, as provided in his employment agreement. His holdings under Total Shares Beneficially Owned also include 536,720 stock units that are subject to restrictions. The 536,720 units are excluded from the computations of percentages of shares owned because the restrictions lapse more than 60 days after February 28, 2007.
- (7) Mr. Devonshire's holdings under Total Shares Beneficially Owned include 5,291 stock units that are subject to restrictions. The restrictions on all of these units lapse on March 18, 2007 and are reflected under Stock Units.
- (8) Mr. Garriques terminated his employment with the Company on February 16, 2007 and forfeited his options and restricted stock units.
- (9) Mr. Brown's holdings under Total Shares Beneficially Owned include 480,811 stock units that are subject to restrictions. These units are excluded from the computations of percentages of shares owned because the restrictions lapse more than 60 days after February 28, 2007.
- (10) Mr. Lawson has shared voting and investment power over 16,242 of these shares.
- (11) Mr. Fuller does not have investment power over 936 of these shares.
- (12) Ms. Lewent does not have investment power over 264 of these shares.
- (13) Ms. Nooyi does not have investment power over 2,995 of these shares.
- (14) Mr. Scott does not have investment power over 12,177 of these shares.
- (15) Mr. Warner does not have investment power over 4,245 of these shares.
- (16) Mr. John White has shared voting and investment power over 30,551 of these shares and shared voting and no investment power over 540 of these shares.
- (17) Mr. Miles White has shared voting and investment power over 2,000 of these shares.
- (18) All directors, nominees and current executive officers as a group have: sole voting and investment power over 375,267 of these shares, shared voting and investment power over 123,793 of these shares, and have sole voting and no investment power over none of these shares. Included under Total Shares Beneficially Owned are 2,070,110 stock units that are subject to restrictions. Each stock unit is intended to be the economic equivalent of a share of Common Stock. These units are excluded from the computations of percentages of shares owned because the restrictions lapse more than 60 days after February 28, 2007.

No directors, nominees or current executive officers have pledged shares of Motorola Common Stock pursuant to any loan or arrangement where there is an expectation that the loan or arrangement may be repaid by foreclosure or other recourse to the shares of Motorola Common Stock.

**Security Ownership of Principal Shareholders**

The following table sets forth information with respect to any person who is known to be the beneficial owner of more than 5% of the Company's Common Stock on December 31, 2006.

<i>Name and Address</i>	<i>Number of Shares and Nature of Beneficial Ownership</i>	<i>Percent of Outstanding Shares</i>
Barclays Global Investors, NA. and related companies <sup>(1)</sup> 45 Fremont Street San Francisco, CA 94105	168,280,301 shares <sup>(1)</sup> of Common Stock	6.97%

(1) Information based solely on Schedule 13G dated January 31, 2007 filed with the Securities and Exchange Commission jointly by Barclays Global Investors, NA.; Barclays Global Fund Advisors; Barclays Global Investors, Ltd; Barclays Global Investors Japan Trust and Banking Company Limited; and Barclays Global Investors Japan Limited. The Schedule 13G indicates that at December 31, 2006: (a) Barclays Global Investors, NA. was the beneficial owner with sole dispositive power of 128,608,213 shares and reported sole voting as to 108,880,450 shares; (b) Barclays Global Fund Advisors was the beneficial owner with sole dispositive power of 14,543,894 shares and reported sole voting power as to 14,509,823 shares; (c) Barclays Global Investors, Ltd. was the beneficial owner with sole voting and dispositive power as to 18,292,211 shares; (d) Barclays Global Investors Japan Trust and Banking Company Limited reported sole voting and dispositive power as to 2,597,569 shares; and (e) Barclays Global Investors Japan Limited reported sole voting and dispositive power as to 4,238,414 shares.

---

**Table of Contents**

24

PROXY STATEMENT

**Compensation Discussion and Analysis*****General Compensation Philosophy***

Motorola is known around the world for innovation and leadership in wireless and broadband communications. Inspired by our vision of seamless mobility, Motorola's general compensation philosophy is to provide world-class reward strategies and programs that attract, retain and motivate the right people, in the right places at the right time to help our customers get and stay connected simply and seamlessly. Our compensation philosophy is integral to producing outstanding business performance and shareholder value.

As a result, we strive to provide a total compensation package that is competitive with the prevailing practices for the industry and countries in which we operate, allowing for above average total compensation when justified by business results and individual performance.

***Executive Compensation Guiding Principles***

Our general compensation philosophy is further guided by the following principles specific to our executives:

A strong link between pay and performance both at the Company and the individual level.

When Motorola has outstanding performance, total compensation can be above the prevailing market median correlating with the level of success achieved.

Strongly differentiated pay for high performers proportional to their contributions to Motorola's success.

Executives aligning with stockholders and managing from the perspective of owners with a meaningful equity stake in Motorola.

A competitive total rewards package that will enable the Company to attract and motivate high-performing talent and that is strongly competitive with other large-cap, high-tech companies.

Retain high performers through meaningful wealth creation opportunities.

A simple and cost-efficient program design.

***Components of Motorola's Compensation Program***

The compensation program for our Named Executive Officers consists of:

- (1) Base salary;
- (2) Short-term incentives namely the annual *Motorola Incentive Plan*;
- (3) Long-term incentives namely, the *Long-Range Incentive Plans*, and equity grants;
- (4) Executive benefits and perquisites; and
- (5) Broad-based employee benefits.

Each component aligns the interests of our executives with the interests of our shareholders in different ways by focusing on short-term and long-term performance goals, by promoting an ownership mentality toward one's job, by linking individual performance to the Company's performance, and by ensuring healthy employees.

***Our Compensation Mix***

We measure the competitiveness of our total direct compensation (base salaries + target short-term incentive opportunity + long-term incentives) against high-technology market practices. Overall, and for the last several years, total direct compensation levels for each position are targeted, on average, at the 65<sup>th</sup> percentile of similar positions in our comparator company group. Some variation above and below the 65<sup>th</sup> percentile is allowed when, in the judgment of management and/or the Compensation and Leadership Committee, as appropriate, the value of the individual's experience, performance and specific skill set justifies variation. In this way, competitively superior pay goes to those who earn it. As a result, the greatest retention value has been invested in the strongest performers.

The costs of our compensation program impact Motorola's financial performance. As a result, we continue to remain focused on ensuring that our compensation program is optimized to motivate employees to improve Motorola's results on a cost-effective basis.

We also recognize the need to balance the components of our compensation program appropriately depending on employee position and ability to impact Motorola's results. Accordingly, our executive compensation program is structured so that more than two-thirds of our senior executives' targeted total compensation is at risk (in the form of equity grants, the Long-Range Incentive Plans and the Motorola Incentive Plans) and is dependent upon Motorola's results.

***Compensation Benchmarking***

The elements, as well as the total direct compensation, of our rewards program for executives are benchmarked against a comparator company group. In the United States, our comparator company group consists of 17 large-cap, high-tech companies that, in the aggregate, both we and the

---

**Table of Contents**

25

## PROXY STATEMENT

Compensation and Leadership Committee believe best represent the Motorola portfolio of businesses and with which we compete for executive talent. We believe using a comparator company group is an appropriate method to understand the executive talent market in which we must compete to obtain and retain top-quality talent. The Compensation and Leadership Committee reviews the comparator companies annually to determine if any changes in the composition of the comparator group are necessary.

In 2006, our comparator company group consisted of the following companies: Apple, Inc., Cisco Systems, Inc., Dell Inc., Electronic Data Systems Corp., EMC Corp., LM Ericsson Telephone Co., Hewlett-Packard Co., International Business Machines Corp., Intel Corp., Alcatel-Lucent, Microsoft Corp., Nokia Corp., Nortel Networks Corp., Oracle Corp., QUALCOMM Inc., Sun Microsystems, Inc. and Texas Instruments Inc. Based upon the market in which Motorola competes for executive talent within our industry, the Committee approved our comparator company group and had it confirmed for reasonableness by the Committee's independent consultant, Mercer Human Resources Consulting. In 2007, these same companies will comprise our comparator company group.

Outside of the United States, where possible, the same comparator company group companies are compared. In addition, other multinational and local competitors for executive talent are included in our comparisons when it is appropriate to do so.

In addition to the comparator company data, we also analyze and incorporate compensation market data from the following survey sources:

*Cash Compensation Survey Sources*

CHiPS Executive Senior Management Total Compensation Survey published by Pearl Meyer & Partners, a Clark Consulting Practice;

Towers Perrin Compensation Data Bank® (CDB) Executive Compensation Database; and

The Benchmark and Executive Surveys Overall Practices Report published by Radford, an AON company.

*Long-Term Incentive Compensation Survey Sources*

The three survey sources listed under *Cash Compensation Survey Sources* above; and

The Global Long Term Incentive Practices Survey published by Buck Consultants, an ACS company.

Because these surveys contain competitive compensation market data on a number of companies spanning a number of different industries, our market analysis involves narrowing the available data to cuts that most accurately reflect our competitive labor market. We complete regression analyses using the appropriate data cuts to capture the most accurate market data possible.

In order of priority, the data cuts we employ include:

- 1) The 17 large-cap, high-tech companies that comprise our comparator company group;
- 2) An expanded comparator company group that includes other high-tech companies (e.g., Google Inc., Palm, Inc., Advanced Micro Devices Inc., etc.);
- 3) High-tech companies with annual revenue greater than \$500 million; and, if necessary,
- 4) Large-cap companies with annual revenue greater than \$3 billion.

Since 2000, along with the Compensation and Leadership Committee, we have sought to more closely align our executive compensation program with that of our large-cap, high-tech peers. Overall, our philosophy is to structure the elements of our compensation program to be competitive between the 50<sup>th</sup> and the 65<sup>th</sup> percentile of our comparator company group.

However, we strongly believe in engaging the best talent in critical functions, and this may entail negotiations with individual executives who have significant retention packages in place with other employers. In order to make such individuals whole for the compensation that they would forfeit by terminating their previous employment, we, along

with the Compensation and Leadership Committee, as appropriate, may determine that it is in the best interest of Motorola to negotiate compensation packages that deviate from the general principle of targeting the 50<sup>th</sup> to 65<sup>th</sup> percentile. Similarly, we, along with the Compensation and Leadership Committee, as appropriate, may determine it is necessary to provide compensation outside of the normal cycles to individuals to address (a) job changes related to shifts in the Company's strategic priorities, (b) strategic investment in individuals deemed critical to our leadership succession plans, and (c) retention of critical talent. Therefore, for some executives, the individual compensation elements are above the target range of the 50<sup>th</sup> to the 65<sup>th</sup> percentile.

---



**Table of Contents**

26

PROXY STATEMENT

***Independent Consultant Review of Executive Compensation***

In accordance with the Compensation and Leadership Committee's charter, the Committee has the sole authority, to the extent deemed necessary and appropriate, to retain and terminate any compensation consultants, outside counsel or other advisors, including having the sole authority to approve the firm's or advisor's fees and other retention terms. The Committee's current consultant, Mercer Human Resources Consulting ( Mercer ), is independent of Motorola and reports directly to the Chair of the Compensation and Leadership Committee. Mercer does not have any other significant business relationships with Motorola. When appropriate, the Committee will have discussions with Mercer without management present to ensure impartiality.

The Compensation and Leadership Committee's policy is to ensure the use of independent compensation consultants. Motorola management reports to the Committee annually any unrelated fees for services and products the Company may purchase from Mercer as a percent of Mercer's total revenue. The Committee reviews and must approve in advance any unrelated engagements on which the Company wishes to embark with Mercer. The Committee believes that Mercer is presently the appropriate consultant to help with Motorola's executive compensation. There are times that it is in the best interest of the Company to use Mercer for limited, unrelated services in light of Motorola's global reach, because it is otherwise difficult to find a reputable consultant other than Mercer in some countries and regions in which the Company does business. In these instances, Motorola management will review the use of Mercer with the Committee. The Committee uses this information and other matters of good judgment to ensure Mercer's independence in advising the Committee.

The Committee intends to engage an external independent consultant to complete an exhaustive evaluation of the Company's executive rewards program on a periodic basis, typically every two or three years. The Committee also intends to engage an external independent consultant to review the specific compensation of the CEO and all direct reports to the CEO annually.

In November 2005, the Committee engaged Mercer to independently complete an exhaustive evaluation of Motorola's executive rewards programs and the senior leadership team's compensation. This study found that Motorola's current executive compensation programs are fundamentally competitive and sound. The Committee agreed with the Mercer study's conclusions that no substantive revisions to the compensation programs were required.

In January 2007, the Compensation and Leadership Committee once again engaged Mercer to independently review Motorola's senior leadership team's compensation. The Committee agreed with the Mercer study's conclusions (see 2007 Executive Compensation Review ) and relied on the study's findings in setting the 2007 compensation levels for Motorola's senior leadership team.

***2007 Executive Compensation Review***

Mercer's 2007 executive compensation review studied (a) the competitiveness of Motorola's senior leadership team compensation, (b) the pay mix and structure compared to the market, and (c) the relationship between Motorola's senior leadership team compensation levels and Motorola's actual performance. Mercer's study found that Motorola's current compensation targets are consistent with its targeted pay positioning by compensation component and reasonable relative to the market overall.

The following specific compensation components were included in the competitive assessment:

Base salary;

Annual bonus (target annual bonus opportunity);

Total cash compensation (base salary + target annual bonus opportunity);

Long-term incentive compensation (long-range incentive compensation target opportunity + equity compensation); and

Total direct compensation (total cash compensation + long-term incentive compensation).

Mercer relied on both published survey sources and actual peer company proxy data to determine Motorola's competitive positioning relative to the market. Each position reviewed was matched to the market based on position

responsibility and the scope of the business. Overall, Mercer found that Motorola's current executive compensation levels are appropriately competitive.

*Executive Pay Levels Relative to the Market*

Mercer's study found that Motorola's target total direct compensation (base salary + target annual bonus incentive opportunity + long-term incentives) is near the 75<sup>th</sup> percentile and is above Motorola's target pay positioning (65<sup>th</sup> percentile), primarily driven by strong financial performance in 2005 and the resulting short-term incentive awards

---

**Table of Contents**

27

PROXY STATEMENT

and strong long-term incentive awards paid in 2006. Mercer found that:

Motorola utilizes equity grants to recognize performance and to provide a strong retention incentive;

Select executives received RSU grants to provide meaningful retention incentive; and

These special RSU incentive grants are the primary reason total 2006 compensation for these executives was higher than the 65th percentile pay target.

Motorola utilizes equity, as opposed to executive retirement programs, to provide wealth creation opportunities (one-half of the peer group provides a supplemental executive retirement program benefit, while Motorola has closed its program effective January 1, 2000).

*Pay Mix and Structure Compared to the Market*

Mercer's study found that Motorola's compensation structure is highly leveraged so that strong company performance leads to above-market pay and weak company performance results in below-market pay (characterized as a desirable linkage by Mercer). The study also found that Motorola's current executive compensation program is more equity/long-term incentive oriented compared to peer companies and general market practice. Mercer's study also noted that Motorola's overall use of equity appears reasonable and that recent annual run rates have declined and are at the 25<sup>th</sup> percentile of the peer group.

*Pay and Performance Relationship*

Mercer's study found that Motorola's near-term results have been very positive for shareholders, but noted that improvement opportunities exist such as those listed below. The Compensation and Leadership Committee agreed with the Mercer study's conclusions and relied on the study's findings in setting the 2007 compensation levels for Motorola's senior leadership team.

Overall, recent relative pay appears to be well aligned with relative performance, especially on the dimensions of growth and shareholder returns.

Motorola's financial performance relative to the peer group has improved in the most recent year compared to a 3-year average performance measure.

Compensation for the Named Executive Officers is consistent with top- and bottom-line growth measures, as well as with return on equity, return on capital and total shareholder return performance.

Motorola continues to have room to improve on operating performance.

Relatively low valuation ratios suggest continued opportunity for further improvement in shareholder results and continued equity appreciation for management.

**(1) Base Salary**

Overall, and for the last several years, base salary levels for each position are targeted, on average, at the 50<sup>th</sup> percentile of similar positions in our comparator company group. Some variation above and below the competitive median is allowed when, in the judgment of management and/or the Compensation and Leadership Committee, as appropriate, the value of the individual's experience, performance and specific skill set justifies variation. In this way, competitively superior pay goes to those who earn it. As a result, the greatest retention value has been invested in the strongest performers. Base salary recognizes an employee's role, responsibilities, skills, experience and sustained performance.

The base salaries for the Motorola senior leadership team, including the Named Executive Officers, were established upon completion of an external market competitiveness analysis by Mercer.

**(2) Short-Term Incentives**

The Motorola Incentive Plan (MIP) is a cash-based, pay-for-performance annual incentive plan that was initiated in January 2002 and applies to every regular employee in the Company (excluding those employees participating in a sales incentive plan). The 2006 MIP discussion relates to the 2006 Motorola Incentive Plan. Motorola, like many companies, uses an incentive plan to reward employees for their contributions to strong annual business performance.

MIP is an annual plan that supports Motorola's goals for promoting teamwork, strengthening our financial performance, going after market share and improving customer satisfaction and quality. It also helps us:

Attract and retain the talent we need to succeed

Focus employees' attention on critical business goals

Share the financial benefits of superior performance, and

Provide pay that is competitive with our comparator companies.

---

**Table of Contents**

28

## PROXY STATEMENT

*MIP Incentive Formula*

The MIP incentive formula has the following components:

**Performance Factors**

$$\begin{array}{ccccccc} \text{Eligible Earnings} & & \text{Individual} & & \text{Business} & \times & \text{Individual} & = & \text{MIP Award} \\ & \times & \text{Incentive} & \times & \text{Performance} & & \text{Performance} & & \\ & & \text{Target} & & \text{Factor} & & & & \end{array}$$

*MIP Individual Incentive Target*

The MIP Individual Incentive Targets are based on market-competitive data and are established as a percentage of eligible earnings (generally base salary). Each year, the Compensation and Leadership Committee designates target levels for Motorola executives. Overall, and for the last several years, MIP Incentive Targets for each position are targeted, on average, between the 50<sup>th</sup> and 65<sup>th</sup> percentile of similar positions in our comparator company group.

For 2006, the Individual Incentive Targets for Motorola executives generally ranged from 45% (for appointed vice presidents) to 135% (for the CEO) of base salary. For 2006, the specific Individual Incentive Targets for our Named Executive Officers were:

Mr. Zander	135%
Mr. Devonshire	95%
Mr. Brown	110%
Mr. Garriques	110%
Mr. Lawson	95%
Mr. Nemcek	95%

The Individual Incentive Targets for the Motorola senior leadership team, including our Named Executive Officers, were established by the Compensation and Leadership Committee upon completion of an external market competitiveness analysis by Mercer.

*MIP Business Performance Factor*

Each year, Business Performance Factor targets are established for the Company and for each of its major businesses. While most employees receive rewards based on business performance of their particular business (and its corresponding Business Performance Factor), the award for all Motorola executives (including the Named Executive Officers) have a significant portion of their award (100% for Motorola's senior business leaders, including the Named Executive Officers, and 50% for all other Motorola executives and senior managers) based on the overall Motorola Business Performance Factor.

In the 2006 MIP Plan the MIP Business Performance Factor measures are:

- Operating Earnings calculated according to GAAP, excluding one-time events called out in earnings releases, such as restructuring activities, sales of marketable securities and stock compensation expense. (60% weight)
- Operating Cash Flow calculated according to GAAP, which excludes gains on sales of investments and securities. (10% weight)
- Revenue Growth calculated as the year-over-year percentage increase in net sales after discounts according to GAAP, adjusted for the impact of mergers, acquisitions and divestitures in excess of \$50 million. (10% weight)
- Three (3) quality-specific measures: Customer Satisfaction, Reliability and Cost of Poor Quality. (combined 20% weight)

The established financial and quality-specific performance objectives represent a substantial stretch beyond the actual results achieved in 2005. In setting these stretch performance objectives, we realized that the achievement of the planned performance would be very difficult. We believe that the establishment of stretch performance objectives

is appropriate in light of our 65th percentile pay targets. However, Motorola's performance management process is built on our core value of performance. Year after year, we raise the performance bar in the pursuit of continuous improvement.

The Business Performance Factor has a multiplier range between 0% (for below threshold performance) and 200% (for performance at maximum). Achieving targeted business performance objectives results in a 100% Business Performance Factor multiplier.

For 2006, Motorola exceeded the target for revenue growth (10% weight). Our 2006 revenues reached a record \$42.9 billion, up 22% over 2005. On the indicated quality-specific measures (20% weight), performance was sufficient to contribute to an incentive payout, but was less than the maximum. Performance fell below minimums for both operating earnings and operating cash flow (combined weight of 70%). As a result, the formula-driven 2006 MIP awards (based on 2006 business results) were appropriately below the established target award level.

*MIP Individual Performance*

The MIP Individual Performance modifies the formula-driven award (business results) according to an individual's contribution to Motorola's

---

**Table of Contents**

29

## PROXY STATEMENT

success. At Motorola, we believe that the most effective performance management process establishes a tight and clear link between individual and organizational goals and performance. Ultimately, we strive to establish a clear line of sight between our performance management process and our business strategy. Individual performance is measured by both *what* an individual accomplishes (goal achievement) and *how* the individual achieves those accomplishments (behaviors). Individual Performance multipliers range from 0% (no award paid) to 130% (130% of the formula-driven award), demonstrating our commitment to differentiating rewards based on business and individual performance.

**(3) Long-term Incentives**

Motorola's long-term incentive programs are designed to encourage creation of long-term value for our stockholders, employee retention and stock ownership. These programs include:

Long-Range Incentive Plans ( LRIP ) and

Equity grants (stock options and limited and selective use of restricted stock or restricted stock units).

A large number of our employees participate in one or more of our long-term incentive programs, which we believe promote a long-term focus on results and align employee and stockholder interests. At the same time, we have carefully considered the impact of equity expensing, actions taken by our comparator group companies to reduce the use of stock options, and Motorola's dilution and overhang levels. As a result, we have made certain changes to our equity programs in the interest of achieving the appropriate balance between promoting Motorola's cost competitiveness and maintaining employee incentives.

Overall, and for the last several years, long-term incentive levels for our senior executives are targeted, on average, at the 65<sup>th</sup> percentile of similar positions in our comparator company group. Our senior executives receive a large proportion of their overall targeted compensation (roughly two-thirds) in the form of long-term incentives in order to align interests of management and stockholders and to promote a focus on long-term results. LRIP accounts for roughly one-third of the total targeted long-term incentive compensation value; the balance comes in the form of equity grants, primarily stock options.

Targeted long-term incentive positions for Motorola's senior leadership team, including our Named Executive Officers, were established upon completion of an external market competitiveness analysis by Mercer.

**Long-Range Incentive Plan**

The Motorola Long-Range Incentive Plan ( LRIP ) is a pay-for-performance, multi-year incentive plan. LRIP was implemented in January 2005. The initial three-year cycle started on January 1, 2005 and will conclude on December 31, 2007 under the Motorola Long-Range Incentive Plan of 2005. A second three-year cycle started on January 1, 2006 and will conclude on December 31, 2008 under the Motorola Long-Range Incentive Plan of 2006 ( 2006 LRIP Plan ). A third three-year cycle approved by the Board in February 2007 started on January 1, 2007 and will conclude on December 31, 2009 also under the 2006 LRIP Plan.

Participation in LRIP is limited to Motorola's elected officers including all corporate, senior and executive vice presidents (approximately 135 participants, including the Named Executive Officers).

LRIP is a three-year plan that has financial targets set annually. Annual performance against the established financial targets is averaged to determine the overall cycle's award. Motorola's total shareholder return is then measured, both as a stand-alone value and among its peer comparator group, to determine if the full LRIP cycle award will be paid. Additionally, each participant's individual performance will be taken into account in determining the final LRIP award on a negative discretion basis only no participant's individual award can be greater than their formula driven award. Threshold levels of performance against the established targets (both the financial targets and total shareholder return targets) must be satisfied in order for a LRIP award to be paid. If these threshold levels of performance are not met, no LRIP award is earned. The final LRIP award, if any, is measured in cash and paid either in the form of cash or in the form of Motorola Common Stock. The form of payment will be determined by the Compensation and Leadership Committee, in its sole discretion, upon the conclusion of a LRIP cycle.

**LRIP Incentive Formula**

The LRIP incentive formula has the following variables:

$$\begin{array}{ccccccc} \text{Base} & & \times & & \text{Individual} & & \times & & \text{LRIP} & & = & & \text{LRIP} \\ \text{Salary at} & & & & \text{Incentive} & & & & \text{Business} & & & & \text{Award} \\ \text{Cycle Start} & & & & \text{Target} & & & & \text{Performance} & & & & \\ & & & & & & & & \text{Factor} & & & & \end{array}$$

---



**Table of Contents**

30

## PROXY STATEMENT

*LRIP Individual Incentive Targets*

The LRIP Individual Incentive Targets are based on market-competitive data and are established as a percentage of base salary at the start of the performance cycle. The Compensation and Leadership Committee designates target levels for all LRIP participants. The Individual Incentive Targets ranged from 50% to 250% of cycle-start base salary. The LRIP Individual Incentive Targets are different than the individual incentive targets set under MIP.

For the 2005-2007 LRIP cycle, the specific Individual Incentive Targets for our Named Executive Officers are:

Mr. Zander	250%
Mr. Devonshire	50%
Mr. Brown	183%
Mr. Garriques	n/a*
Mr. Lawson	150%
Mr. Nemcek	150%

For the 2006-2008 LRIP cycle and the 2007-2009 LRIP cycle, the specific Individual Incentive Targets for our Named Executive Officers are:

Mr. Zander	250%
Mr. Devonshire	50%
Mr. Brown	200%
Mr. Garriques	n/a*
Mr. Lawson	150%
Mr. Nemcek	150%

\* Mr. Garriques terminated employment on February 16, 2007.

*LRIP Business Performance Factor*

The LRIP Business Performance Factor is calculated as a result of the following three-step process:

Step 1: Establish performance targets and record performance results annually.

LRIP awards are based on: (1) Annual Improvement in Economic Profit, and (2) Annual Growth in Sales. By combining these measures, LRIP emphasizes the importance of balancing growth and profitability. While LRIP is not directly tied to stock price, the progress made against these two measures should equate to value created for stockholders.

Economic Profit is defined as: Net Operating Profit (after taxes) minus Capital Charge (which is equal to the average of invested capital at the beginning and the end of each year, multiplied by the cost of capital).

Annual Growth in Sales is equal to the percentage change in sales from the beginning of each individual year within the LRIP cycle to the end of that individual year.

Specific Economic Profit and Annual Growth in Sales targets are established at the beginning of each year within a performance cycle and a Business Performance Matrix is developed. The LRIP Business Performance Matrix is a table that outlines specific Business Performance Factors to be used for specific achievements against the established Economic Profit improvement and sales growth targets. The LRIP Business Performance Factors can range from 0% (for performance below threshold) to 200% (for maximum performance).

At the conclusion of each year, the performance against the LRIP business performance targets is measured and recorded.

Each year's established LRIP performance objectives represent a substantial stretch beyond the actual results achieved in the previous year. In setting these stretch performance objectives, we realized that the achievement of the planned performance is very difficult. However, Motorola's performance management process is built on our core value of performance. Year after year, we raise the performance bar in the pursuit of continuous improvement. We believe that the establishment of stretch performance objectives is appropriate in light of our 65th percentile pay targets.

The performance against the LRIP measures for the 2005 performance year well-surpassed the targeted performance objectives achieving the maximum level of performance. As a result, the Business Performance Matrix score for the 2005 performance year was 200%.

The performance against the LRIP measures for the 2006 performance year was below the threshold level of performance set for 2006. As a result, the Business Performance Matrix score for the 2006 performance year is 0%.

Since LRIP is a three-year incentive plan, no LRIP award is payable at the conclusion of any one performance year. *Step 2* and *Step 3* below detail the additional components involved in the determining a LRIP award.

*Step 2: Average the recorded annual performance results to determine the foundation of the LRIP award.*

The three recorded annual performance results are averaged together to determine the LRIP cycle's baseline award.

---

**Table of Contents**31  
PROXY STATEMENT

Step 3: Measure Motorola's three-year total shareholder return compared with the established comparator company group to determine the final Business Performance Factor to be used for the LRIP cycle.

2005-2007 LRIP Cycle

For the 2005-2007 LRIP cycle, in order for a full LRIP award to be paid, Motorola's three-year total shareholder return must exceed the average total shareholder return of the established peer-group competitors (see *Compensation Benchmarking* above). For LRIP purposes, total shareholder return is calculated as follows:

$$\begin{aligned}
 & \text{Ending share price} \\
 & \text{(200-day average through last day of} \\
 & \text{cycle} \\
 & \text{(December 31, 2007))} \\
 + & \text{ Value of reinvested dividends} \\
 = & \text{ Total ending value} \\
 - & \text{ Beginning share price} \\
 & \text{(200-day average through first day} \\
 & \text{of cycle} \\
 & \text{(December 31, 2004))} \\
 = & \text{ Total value created} \\
 \div & \text{ Beginning share price} \\
 & \text{(200-day average through first day} \\
 & \text{of cycle} \\
 & \text{(December 31, 2004))} \\
 = & \text{ **Total shareholder return**}
 \end{aligned}$$

If Motorola's three-year total shareholder return is equal to or above the 50th percentile of the comparator group, then the full LRIP business performance factor is applied. If Motorola's three-year total shareholder return is below the 50th percentile but above the 35th percentile of the comparator group, then a 25% reduction in the LRIP business performance factor is applied. If Motorola's three-year total shareholder return is below the 35th percentile of the comparator group, then a 50% reduction in the LRIP business performance factor is applied.

The 2005-2007 LRIP cycle began on January 1, 2005 and will conclude on December 31, 2007.

2006-2008 LRIP Cycle

For the 2006-2008 LRIP cycle, in order for a full LRIP award to be paid: (a) Motorola's three-year total shareholder return must exceed the 55th percentile total shareholder return of the established peer-group competitors (see *Compensation Benchmarking* above) and (b) Motorola's absolute three-year total shareholder return must be positive (e.g., greater than 0%). For LRIP purposes, total shareholder return is calculated as follows:

$$\begin{aligned}
 & \text{Ending share price} \\
 & \text{(200-day average through last day of} \\
 & \text{cycle}
 \end{aligned}$$

$$\begin{aligned}
 & \text{(December 31, 2008))} \\
 + & \text{ Value of reinvested dividends} \\
 = & \text{ Total ending value} \\
 - & \text{ Beginning share price} \\
 & \text{(200-day average through first day} \\
 & \text{of cycle} \\
 & \text{(December 31, 2005))} \\
 = & \text{ Total value created} \\
 \div & \text{ Beginning share price} \\
 & \text{(200-day average through first day} \\
 & \text{of cycle} \\
 & \text{(December 31, 2005))} \\
 = & \text{ **Total shareholder return**}
 \end{aligned}$$

If Motorola's three-year total shareholder return is equal to or above the 55th percentile of the comparator group, then the full LRIP business performance factor is applied. If Motorola's three-year total shareholder return is below the 55th percentile but above the 25th percentile of the comparator group, then a haircut reduction in the LRIP business performance factor is applied. The haircut is linear between the 55th percentile (no reduction) and the 25th percentile (50% reduction). If Motorola's three-year total shareholder return is below the 25th percentile of the comparator group, then the Compensation and Leadership Committee will use its discretion to determine if any 2006-2008 LRIP award will be paid.

Additionally, Motorola's absolute three-year total shareholder return must be positive (e.g., greater than 0%) to ensure that any 2006-2008 LRIP award will be paid.

The 2006-2008 LRIP cycle began on January 1, 2006 and will conclude on December 31, 2008.

*Impact of Individual Performance on LRIP Awards*

The CEO may adjust the amount of the LRIP award to any participant at any time prior to payment as a result of the participant's performance during the performance cycle; provided, however, that any such adjustment may not result in a payment to the participant in excess of the participant's maximum award under the Plan and any such adjustment to a payment to a member of the senior leadership team will be subject to the approval of the Compensation and Leadership Committee.

Likewise, the Compensation and Leadership Committee (with or without counsel from the CEO) may reduce the amount of the LRIP award to any member of the senior leadership team at any time prior to payment as a result of the participant's performance during the performance cycle.

---

**Table of Contents**

32

## PROXY STATEMENT

***Equity Awards***

To reward and retain employees in a manner that best aligns employees' interests with stockholders' interests, Motorola uses stock options as its primary long-term incentive vehicle. Together with the Compensation and Leadership Committee, we believe that stock options align employees' interests precisely with those of other stockholders, because when the price of the stock declines from the price at the grant date, the employee obtains no value.

A wide range of managerial and individual contributors participate in the Company's stock option plans. On May 3, 2006, the Committee granted stock options to approximately 28,900 employees as part of the Company's annual award of stock options. These options vest and become exercisable in four equal annual installments, with the first installment vesting May 3, 2007. The per share exercise price for the stock options is \$21.25, the fair market value of Motorola Common Stock on the date of the grant (see Fair Market Value Definition below). The stock options expire on May 3, 2016. Approximately 94% of the stock options covered by the May 3, 2006 grant went to employees other than the Named Executive Officers.

***Restricted Stock Units***

On a limited and selective basis, Motorola also grants restricted stock units: (a) to help make new employees whole for the compensation that they would forfeit by terminating their previous employment, (b) to encourage retention of critical talent, (c) as a strategic investment in individuals deemed critical to our leadership succession plans, and (d) to reward performance. In 2006, approximately 225 of our 68,000 employees received a restricted stock unit grant.

***Fair Market Value Definition***

Throughout 2006 and until March 1, 2007, Grant Date Fair Market Value was defined as the closing price for a share of Motorola Common Stock on the last trading day before the date of grant for equity awards.

For equity award grants on or after March 1, 2007, our definition of Grant Date Fair Market Value has changed to the closing price for a share of Motorola common stock on the date of grant.

The official source for the closing price is, as has been the case, the New York Stock Exchange Composite Transaction as reported in the Wall Street Journal, Midwest edition.

Only the Committee may grant equity to any executive who reports directly to the CEO. We do not time the granting of stock options around the disclosure of material non-public information.

Since 2002, the grant date for the annual award of stock options has always been within a day or two of the annual Motorola stockholder meeting. This is expected to continue in 2007.

***Recoupment of MIP, LRIP and Equity Awards***

In the event of a material restatement of Motorola's financial results, the Board of Directors believes it would be prudent to carefully review the facts and circumstances that caused the restatement before determining the appropriate course of action. Upon completion of an investigation of the facts and circumstances surrounding a material restatement, the Board of Directors would consider: (1) whether any compensation was paid or awarded on the basis of having achieved performance targets, (2) whether a particular employee or officer was engaged in misconduct that contributed to the restatement, and (3) whether the compensation paid to the employee or officer would have been reduced had the financial results been properly reported. If it is determined that an employee or officer did engage in misconduct, the Board of Directors would take appropriate action, which could include, among other things, termination of employment, seeking repayment of any bonus received for the period restated, seeking repayment of gains realized as a result of exercising stock options awarded for the period restated, or canceling stock options or other equity compensation.

Motorola makes certain restrictive covenants a condition of receipt of equity awards to our executives. The covenants last for a period following separation from employment and prohibit (a) disclosure of confidential proprietary information, (b) solicitation of Motorola employees or customers on behalf of another employer, and

(c) certain work for competitors. Under these restrictive covenants, executives that violate them not only may be enjoined from pursuing such conduct and be subject to other court imposed remedies, but they also are required to forfeit any outstanding awards as of the date such violation is discovered and to return any option gains realized in the two years prior to and any time following the separation from employment, as well as the value of any restricted stock units on the date the restrictions lapsed. These provisions serve to protect the Company's intellectual property and human capital, and help ensure that our executives act in the best interests of our Company and our stockholders.

---

***(4) Executive Benefits and Perquisites***

Since 2000, the Committee and management have sought to more closely align the Company's total executive rewards programs with that of its large-cap, high-tech peers. Overall, Motorola's philosophy is to pay between the 50th and 65th percentile for total rewards for executive positions in this peer group given average business performance, but with substantially leveraged compensation which is performance based. As a result, several significant changes in the Motorola executive benefits and perquisites programs have taken place.

*Discontinued Executive Benefit and Perquisite Programs*

## Executive Welfare Benefits

Supplemental Executive AD&D/ Travel Accident Insurance coverage terminated on December 31, 2004.

Supplemental Executive Life Insurance coverage terminated on December 31, 2004 (with the exception of retired participants and active participants who were age 55 or older on January 1, 2005; these retired and active participants will continue to receive post-retirement life insurance coverage equal to one times their salary at retirement).

## Executive Retirement Benefits

The Elected Officer Supplemental Retirement Plan was closed to new participants as of January 1, 2000. This supplemental retirement plan provides an annual income of up to 70% of the participant's base salary in place on June 30, 2005 at retirement or disability based on certain eligibility and vesting requirements. As of January 1, 2007, there are 5 unvested participants remaining in the plan. We do not have an executive-only retirement plan. See *Retirement Plans* for a description of retirement plans generally available to all regular U.S. employees who started before January 1, 2005. After January 1, 2005, we do not have any pension retirement plan for new employees.

## Executive Perquisites

In 2004, we terminated the U.S. Executive Vehicle Program, the U.S. Executive Home Security Program, and first-class air travel for executives on flights less than 6 hours in duration.

*New Executive Benefit and Perquisite Programs*

Because the health of our executives is critical to driving Motorola's success, we introduced a health coaching program in 2005. This program provides Motorola executives with personal health coaching recommendations and encouragement to reach exercise, weight management, nutrition, smoking cessation and stress management goals. For tax purposes, the value of executive health coaching services provided is treated as imputed income.

*Executive Benefits and Perquisites That Have Not Changed*

The Motorola Management Deferred Compensation Plan is a non-qualified deferred compensation plan that is unfunded and unsecured and allows Motorola's eligible elected officers the opportunity to defer taxes on their base salary and cash incentive compensation. Motorola does not contribute to this plan. This program takes up where our 401(k) plan leaves off. While the 401(k) plan limits pre-tax contributions, the Motorola Management Deferred Compensation Plan has no statutory limits. It is designed to allow eligible participants with an opportunity to supplement their savings for retirement and other long-term savings goals in a tax-effective manner. The Motorola Management Deferred Compensation Plan is not intended to provide for the payment of above-market or preferential earnings (as these terms are defined under SEC regulations) on compensation deferred under the plan.

The Motorola Executive Financial Planning Program provides Motorola's elected officers with comprehensive financial planning assistance, which helps them achieve the highest value from their compensation package. Our benchmarking shows financial planning assistance is one of the most common executive perquisite among our comparator companies. The annual allowance is \$7,000 for our Corporate Vice Presidents and \$10,000 for our

senior executives, including the Named Executive Officers. For tax purposes, the value of financial planning services provided is treated as imputed income.

*Change-in-Control Protection*

The Board considers the maintenance of a sound management team to be essential to

---



**Table of Contents**

34

## PROXY STATEMENT

protecting and enhancing the best interests of Motorola and its stockholders. To that end, Motorola recognizes that the possibility of a change-in-control may exist from time to time, and that this possibility, and the uncertainty and questions it may raise among management, may result in the departure or distraction of management personnel to the detriment of Motorola and its stockholders. Accordingly, the Board has determined that appropriate steps should be taken to encourage the continued attention and dedication of members of the Company's management to their assigned duties without the distraction that may arise from the possibility of a change-in-control. As a result, Motorola has established the Senior Officer Change in Control Severance Plan. Motorola's Senior Officer Change-in-Control Severance Plan uses a double trigger. In order for severance benefits to be triggered, a change-in-control must take place and an executive must be involuntarily terminated (for a reason other than cause) or must leave for good reason within 24 months of the change-in-control. For a description of benefits provided in a change-in-control, see Change in Control Arrangements.

***(5) Broad-based Employee Benefits***

As U.S. employees, our Named Executive Officers have the opportunity to participate in a number of benefits programs that are generally available to all regular U.S. employees. These benefits include:

Healthcare Plans includes medical benefits, dental benefits, behavioral health program, vision and hearing care program, onsite wellness programs and wellness centers/fitness centers.

Life and Disability Plans includes group life insurance, business travel accident insurance and short-term and long-term disability income plans.

Investing Plans includes the 401(k) plan, the MOTshare Plan (Employee Stock Purchase Plan) and previously existing pension plans available to employees who began their employment prior to January 1, 2005.

Work/Life Plans includes programs that assist with daily needs such as childcare, adoption assistance, dependent care account and long-term care insurance.

***The Impact of Compensation Amounts Realizable on the Other Elements of Compensation***

In making compensation decisions, the Compensation and Leadership Committee reviews total compensation and benchmarks those elements. We have deliberately designed our compensation program to attract, retain and motivate high quality talent.

Our incentive plan award formulas take base salary into consideration (as part of Eligible Earnings under MIP and as Base Salary at the Start of the Cycle under LRIP) in determining the target dollar incentive opportunity. As a result, as a participant's base salary increases, that participant's target incentive opportunity increases as well. We follow a policy of ensuring that total compensation, as well as each element comprising total compensation, is competitive within the labor market (as discussed in Compensation Benchmarking). We do not specifically limit one element of compensation in response to the amounts potentially realizable under other compensation elements.

However, we have placed limits on benefits available under our Life and Disability Plans and our Investing Plans (including our pension plans).

For regular U.S. employees, our Life and Disability Plans use base salary and lump-sum merit pay as components of eligible compensation under the applicable plans (incentive plan awards are not part of eligible compensation). Eligible compensation is used as the basis for the size for the applicable benefit. Specifically,

Base Life Insurance set at 2x eligible compensation, rounded to the next higher \$100 (maximum benefit is \$3 million);

Supplemental Life Insurance opportunity to purchase an additional 1x, 2x, or 3x eligible compensation, rounded to the next higher \$100 (maximum Base Life Insurance + Supplemental Life Insurance is \$3 million);

Accidental Death and Dismemberment Insurance set at 2x eligible compensation, rounded to the next higher \$100 (maximum benefit is \$3 million); and

Business Travel Accident Insurance set at 3x eligible compensation, rounded to the next higher \$100 (maximum benefit is \$3 million).

For regular U.S. employees, our *Investing Plans* likewise use base and lump-sum merit pay as components of eligible compensation under the applicable plans (incentive plan awards are not part of eligible compensation). In addition, our qualified plans are subject to IRS limits. Specifically,

---

**Table of Contents**

35

## PROXY STATEMENT

401(k) Plan regular pre-tax annual contributions in 2006 of up to \$15,000 limit, catch-up annual contributions (applies to participants age 50 or older) up to an additional \$5,000 limit;

MOTshare (Employee Stock Purchase Plan) contributions are limited to \$21,250 or 10% of total eligible compensation per calendar year;

Pension Plans Motorola's Pension Plans are offered to pension-eligible employees hired before January 1, 2005. Motorola offers two different qualified pension plans the Portable Pension Plan and the Traditional Pension Plan. Motorola also offers the Motorola Supplemental Pension Plan (a non-qualified plan) to highly-compensated employees whose qualified pension plan benefits are reduced by IRS annual salary limits. A third pension plan, the Elected Officer Supplemental Retirement Plan (a non-qualified plan) was offered to Motorola executives who became elected officers prior to January 1, 2000. This plan was closed to new participants as of January 1, 2000.

Both the Portable Pension Plan and the Traditional Pension Plan use the average compensation for the five years of highest pay during the last 10 calendar years of employment ( Final Average Earnings ) to calculate the pension benefit. For purposes of determining the pension benefit, annual compensation taken into account may not exceed the 401(a)(17) limit imposed by the Internal Revenue Code in any year (\$220,000 in 2006).

The Motorola Supplemental Pension Plan also uses the average compensation for the five years of highest pay during the last 10 calendar years of employment ( Final Average Earnings ) to calculate the pension benefit. The maximum Final Average Earnings is capped at a value equal to the sum of: (a) the compensation limit under Internal Revenue Code Section 401(a)(17), plus (b) \$175,000.

The Elected Officer Supplemental Retirement Plan, which was closed to new participants as of January 1, 2000, uses the sum of (a) the participant's base salary at retirement (or the base salary in place on June 30, 2005, whichever is earlier) and (b) the average of the five highest Motorola Incentive Plan awards received within the last eight years preceding retirement. This supplemental retirement plan caps the benefit at an annual income of up to 70% of the participant's base salary at retirement or on June 30, 2005, whichever is earlier.

***The Role of Executive Officers in Determining Executive Compensation***

Motorola's senior leadership team, comprised of the Chief Executive Officer ( CEO ) and certain of the executives who directly report to the CEO, provide recommendations regarding the design of the Company's compensation program to the Compensation and Leadership Committee. Upon Compensation and Leadership Committee approval, the senior leadership team is ultimately accountable for executing against the objectives of the approved compensation program.

Each member of Motorola's senior leadership team is ultimately responsible for approving all compensation actions for their respective organizations. When these compensation actions involve other Motorola executives, the involved senior leadership team member is accountable for ensuring the adherence to all established governance procedures.

As CEO, Mr. Zander is responsible for bringing recommended compensation actions involving his direct reports to the Compensation and Leadership Committee for approval. Mr. Zander cannot unilaterally implement compensation changes for any of his direct reports. The Compensation and Leadership Committee must also approve any and all compensation for the direct reports to the CEO. During Compensation and Leadership Committee meetings at which compensation actions involving Mr. Zander's direct reports are discussed, Mr. Zander takes an active part in the discussions. The Committee's independent compensation consultant is available at such meetings.

Together with the Executive Vice President, Human Resources, the Global Rewards department in Motorola's Human Resources organization prepares recommendations regarding CEO compensation and brings those recommendations to the Compensation and Leadership Committee. During Compensation and Leadership Committee meetings at which compensation actions involving Mr. Zander are discussed, Mr. Zander does not participate in the discussions.

The Compensation and Leadership Committee directly engages an independent outside consulting firm, Mercer Human Resources Consulting, to assist them in its review of the compensation for Motorola's senior leadership team.

---

**Table of Contents**

36

## PROXY STATEMENT

The Compensation and Leadership Committee is responsible for bringing recommended compensation actions involving the CEO to the Board for its concurrence. The Compensation and Leadership Committee cannot unilaterally approve compensation changes for the CEO.

***The Impact of Favorable Accounting and Tax Treatment on Compensation Program Design***

Favorable accounting and tax treatment of the various elements of our compensation program is an important consideration in their design. But, it is not the sole consideration.

Section 162(m) of the Internal Revenue Code limits the deductibility of certain items of compensation paid to the Chief Executive Officer, Chief Financial Officer and to each of the named executive officers (the Covered Employees ) to \$1,000,000 annually. The Company's short-term and long-term incentive programs have been designed to provide for the deductibility of compensation paid to the Covered Employees under the plans. However, the Compensation and Leadership Committee reserves the right to provide for compensation to Covered Employees that may not be deductible.

Overall, the Compensation and Leadership Committee believes that Motorola's pay-for-performance based executive compensation is in the long-term interests of the stockholders.

In the first quarter of 2006, we began expensing equity awards in accordance with FAS 123R. This results in significantly higher accounting expenses for our stock option awards. Like many of the companies within our comparator company group, we have taken measures to ensure our equity granting practice remains competitive but also cost effective (e.g., by generally lowering both grant guidelines and participation rates).

***Stock Ownership Requirements***

In order to link the interests of management and stockholders, the Board requires Motorola's senior leadership team and all other senior and executive vice presidents (approximately 45 executives) to maintain prescribed levels of Motorola stock ownership.

The stock ownership guidelines set a minimum level of ownership of: Common Stock with a value equal to 4 times base salary for the CEO; Common Stock with a value equal to the lesser of 3 times base salary or 50,000 shares or units for executive vice presidents; and Common Stock with a value equal to the lesser of 2 times base salary or 25,000 shares or units for senior vice presidents.

Shares owned outright, restricted stock, restricted stock units and stock owned in benefit plans such as 401(k) and the MOTshare Plan count toward fulfilling the ownership guidelines.

***Securities Trading Policy***

Executives and other employees may not engage in any transaction in which they may profit from short-term speculative swings in the value of Motorola's securities. This includes short sales (selling borrowed securities which the seller hopes can be purchased at a lower price in the future) or short sales against the box (selling owned, but not delivered securities), put and call options (publicly available rights to sell or buy securities within a certain period of time at a specified price) and hedging transactions, such as zero-cost collars and forward sale contracts. In addition, this policy is designed to ensure compliance with all insider trading rules.

***CEO Compensation***

Motorola's compensation program is designed to motivate outstanding corporate and business performance. This pay-for-performance program extends to all Motorola employees, including our Chairman and Chief Executive Officer, Mr. Edward J. Zander.

The Committee studied the data gathered from the 17-company peer group mentioned in Compensation Benchmarking to assess the appropriate competitive compensation levels for Mr. Zander. Mr. Zander's compensation levels are also governed by his employment agreement dated December 15, 2003, effective January 5, 2004. The employment agreement was approved by the Board, based in part on the recommendation of the Compensation and Leadership Committee and the Search Committee (a committee formed in 2003 to facilitate the search for a Company Chairman and CEO). The Search Committee hired its own external CEO compensation advisors who worked with the

external compensation advisors regularly used by the Compensation and Leadership Committee and the Company to develop the compensation package. Comparator data from similarly-sized companies and companies in our industries was gathered and analyzed in determining the compensation package.

The Committee most recently evaluated Mr. Zander's compensation in February 2007, when it determined MIP awards for 2006 and set compensation amounts for 2007. In determining Mr. Zander's 2007 compensation, the Committee reviewed Mr. Zander's total remuneration, including: (1) all aspects of Mr. Zander's total cash compensation

---

**Table of Contents**

37

## PROXY STATEMENT

(base salary plus short-term incentives) and long-term incentives from continuing employment; (2) Mr. Zander's outstanding equity grants (both stock options and restricted stock/restricted stock units); (3) the value of Mr. Zander's deferred compensation and retirement benefits, and (4) the value of Mr. Zander's health and wellness employee benefits and executive perquisites.

*Mr. Zander's Base Salary*

Pursuant to the terms of his employment agreement, Mr. Zander's annual salary for 2006 was \$1,500,000. In February 2007, the Committee decided, and the independent board members concurred, that Mr. Zander's base salary will not be increased in 2007. Mr. Zander's base salary has not changed since he joined the Company in 2004.

*Mr. Zander's 2006 MIP Award*

Mr. Zander's target award under MIP for 2006 was \$2,025,000 and his target award is unchanged for 2007. For Mr. Zander's 2006 MIP award, the Committee assessed performance based on the MIP Business Performance Factors applicable to all regular U.S. employees (operating earnings, operating cash flow, revenue growth and three quality-specific measures: customer satisfaction, reliability and cost of poor quality) that comprise the formula for awards under the plan. The Committee and the Board considered these results, in addition to strategic and leadership accomplishments, to decide on Mr. Zander's 2006 MIP award.

Based on the assessment of performance against 2006 MIP Business Performance Factor targets and on the assessment of Mr. Zander's individual performance in 2006, the Committee recommended, and the independent board members approved, a 2006 MIP award of \$1,265,000 (125% of the formula-driven award).

The combination of Mr. Zander's 2006 base salary and 2006 MIP award totals 23% of his total compensation in 2006.

*Mr. Zander's 2006 Long-Term Incentive Awards*

The Board of Directors determined that the combination of Mr. Zander's May 3, 2006 stock option grant and Mr. Zander's 2005-2007 LRIP and 2006-2008 LRIP Individual Incentive Targets (described above) delivered competitive long-term incentive compensation value to Mr. Zander in 2006.

Mr. Zander is participating in the 2005-2007 LRIP cycle, the 2006-2008 LRIP cycle and the 2007-2009 LRIP cycle.

*Mr. Zander's Benefits and Perquisites*

During the term of Mr. Zander's employment agreement, Mr. Zander is eligible to participate in all long-term incentive plans, the Motorola Portable Pension Plan, the Motorola Supplemental Pension Plan and health and welfare, perquisite and other arrangements generally available to other senior executives. Because Mr. Zander is active in professional and civic communities, has significant amounts of private and personal information readily available on the Internet, has strong visibility and travels extensively, he is also entitled to reasonable use of Company aircraft for personal and business purposes in connection with Motorola's overall security program.

*Mr. Zander's Severance Benefits Associated with a Change in Control*

Mr. Zander will receive change in control benefits under our Senior Officer Change in Control Severance Plan, or any successor change in control plan or program. If we no longer maintain the Senior Officer Change in Control Severance Plan, we will provide Mr. Zander with no less favorable benefits and protection under an alternative program or arrangement. In addition, upon a change in control of the Company, all equity-based awards granted to Mr. Zander will become fully vested and exercisable, all performance goals will be deemed achieved at target levels, all performance stock will be delivered as promptly as practicable and all performance units, restricted stock units and other incentive awards will be paid out as promptly as practicable, provided however, as more fully described herein under Employment Agreement with Edward J. Zander, this treatment may not apply if such awards are assumed by the successor corporation. If we adopt an equity incentive plan or a severance plan for senior executives with change-in-control benefits more generous than the benefits provided to Mr. Zander under the agreement, Mr. Zander will be entitled to those benefits. Motorola's change in control program uses a double trigger. In order for severance

benefits to be triggered , a change-in-control must take place and an executive must be involuntarily terminated (for a reason other than cause ) or must quit for good reason within 24 months of the change-in-control.

Mr. Zander is entitled to reimbursement for all reasonable legal fees and expenses reasonably incurred by him in connection with any dispute under the agreement so long as he prevails in such dispute on at least one material claim.

---



**Table of Contents**

38

## PROXY STATEMENT

*Mr. Zander's Stock Ownership Requirements*

Mr. Zander has successfully met the guideline for Motorola stock ownership.

***Other Named Executive Officer Compensation***

The Compensation and Leadership Committee most recently determined the Named Executive Officers compensation in February 2007, when it determined MIP awards for 2006 and set compensation amounts for 2007. In determining the Named Executive Officers' 2007 compensation, the Compensation and Leadership Committee reviewed each Named Executive Officer's total remuneration, including all aspects of total cash compensation (base salary plus short-term incentives) and long-term incentives from continuing employment, outstanding equity grants (both stock options and restricted stock/restricted stock units), the value of deferred compensation and retirement benefits and the value of health and wellness employee benefits and executive perquisites.

***Mr. Devonshire's 2007 Compensation***

In February 2007, the Compensation and Leadership Committee decided not to increase Mr. Devonshire's base salary.

***Mr. Brown's 2007 Compensation***

In February 2006, the Compensation and Leadership Committee decided to increase Mr. Brown's base salary to \$765,000 in 2006. The Compensation and Leadership Committee determined that the base salary adjustment appropriately rewards Mr. Brown for his performance and was necessary to ensure delivery of a competitive base salary to Mr. Brown.

In February 2007, the Compensation and Leadership Committee decided not to increase Mr. Brown's base salary.

***Mr. Garriques' 2006 Compensation***

In February 2006, the Compensation and Leadership Committee decided to increase Mr. Garriques' base salary to \$765,000 in 2006. The Compensation and Leadership Committee determined that the base salary adjustment appropriately rewards Mr. Garriques for his performance and was necessary to ensure delivery of a competitive base salary to Mr. Garriques.

Mr. Garriques terminated his employment with the Company on February 16, 2007.

***Mr. Lawson's 2007 Compensation***

In February 2007, the Compensation and Leadership Committee decided not to increase Mr. Lawson's base salary.

*The following Report of Compensation and Leadership Committee on Executive Compensation and related disclosure shall not be deemed incorporated by reference by any general statement incorporating this proxy statement into any filing under the Securities Act of 1933 (the Securities Act) or under the Securities Exchange Act of 1934 (the Exchange Act), except to the extent that the Company specifically incorporates this information by reference, and shall not otherwise be deemed filed under such Acts.*

**REPORT OF COMPENSATION AND LEADERSHIP COMMITTEE ON EXECUTIVE COMPENSATION**

Throughout 2006, Director Samuel C. Scott III was the Committee's Chair and Directors Indra K. Nooyi, Ron Sommer and James R. Stengel served on the Compensation and Leadership Committee (the Committee) of Motorola, Inc.

During 2006, the Committee was comprised solely of non-employee directors who were each: (i) independent as defined under the NYSE listing standards for independence and the Motorola, Inc. Director Independence Guidelines, (ii) a non-employee director for purposes of Rule 16b-3 of the Exchange Act, and (iii) an outside director for purposes of Section 162(m) of the Code. During 2007, the Committee will be comprised of directors who meet these same standards.

The Committee has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with Motorola management. Based on such review and discussions, the Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement on Schedule 14A and incorporated by reference into Motorola's 2006 Annual Report on Form 10-K.

Respectfully submitted,

Samuel C. Scott III, *Chairman*  
Indra K. Nooyi

Ron Sommer  
James R.  
Stengel

---

**Table of Contents**39  
PROXY STATEMENT**NAMED EXECUTIVE OFFICER COMPENSATION**  
**Summary Compensation Table**

<i>Name and Principal Position</i>	<i>Year</i>	<i>Salary</i> <i>(\$)<sup>(1)</sup></i>	<i>Bonus</i> <i>(\$)<sup>(2)</sup></i>	<i>Stock</i> <i>Awards</i> <i>(\$)<sup>(3)</sup></i>	<i>Option</i> <i>Awards</i> <i>(\$)<sup>(3)</sup></i>	<i>Non-Equity</i> <i>Incentive</i> <i>Plan</i> <i>Compensation</i> <i>(\$)<sup>(4)</sup></i>	<i>Change in</i>	<i>All Other</i> <i>Compensation</i> <i>(\$)<sup>(5)</sup></i>	<i>Total</i> <i>(\$)<sup>(j)</sup></i>
							<i>Pension</i> <i>Value</i> <i>and</i> <i>Nonqualified</i> <i>Deferred</i> <i>Earnings</i> <i>(\$)<sup>(h)</sup></i>		
	<i>(b)</i>	<i>(c)</i>	<i>(d)</i>	<i>(e)</i>	<i>(f)</i>	<i>(g)</i>	<i>(h)</i>	<i>(i)</i>	<i>(j)</i>
Edward J. Zander Chairman of the Board and Chief Executive Officer	2006	\$1,500,000	\$0	\$2,528,100	\$7,751,046	\$1,265,000	\$552,595 <sup>(6)</sup>	\$426,662 <sup>(7)</sup>	\$14,023,409
Richard W. Devonshire Chief Financial Officer	2006	625,000	0	50,120	2,647,231	300,000	94,864 <sup>(8)</sup>	45,398 <sup>(9)</sup>	3,762,613
Gregory Q. Brown Executive Vice President, President, Networks and Enterprise	2006	726,923	0	2,002,835	2,847,391	500,000	24,820 <sup>(10)</sup>	6,600	6,108,579
Richard G. Garriques Executive Vice President, President, Mobile Devices	2006	726,923	0	1,886,504 <sup>(11)</sup>	2,191,681 <sup>(11)</sup>	0	69,834 <sup>(12)</sup>	554,003 <sup>(13)</sup>	5,428,928
Robert Lawson Executive Vice President, General Counsel and Secretary	2006	540,000	0	0	2,005,086	280,000	0 <sup>(14)</sup>	17,950 <sup>(15)</sup>	2,843,036
Thomas R. Nemcek Executive Vice President (retired)	2006	300,000	0	0	1,954,137	100,000	78,410 <sup>(16)</sup>	798,229 <sup>(17)</sup>	3,230,776

(1) Includes amounts deferred pursuant to salary reduction arrangements under the 401(k) Plan and the Motorola Management Deferred Compensation Plan.

(2) No bonus was paid to any executive officer in this table (each, a "Named Executive Officer") other than as part of a non-equity incentive plan.

(3) The amounts in columns (e) and (f) reflect the dollar amount recognized for financial statement reporting purposes for the fiscal year ended December 31, 2006, in accordance with FAS 123R, of awards pursuant to the Motorola Omnibus Incentive Plan of 2006 and prior stock incentive plans no longer in effect and thus may include amounts from awards granted both in and prior to 2006. Assumptions used in the calculation of these

amounts are included in Note 8, Share-Based Compensation Plans and Other Incentive Plans in the Company's Form 10-K for the fiscal year ended December 31, 2006 and Note 1, Summary of Significant Accounting Policies in the Company's Form 10-K for the fiscal year ended December 31, 2004. However, as required, the amounts shown exclude the impact of estimated forfeitures related to service-based vesting conditions.

- (4) The amounts in column (g) reflect cash awards earned under the 2006 Motorola Incentive Plan ( MIP ). There were no payments under any Motorola Long Range Incentive Plan ( LRIP ) in 2006.
  - (5) Unless otherwise indicated, the aggregate amount of perquisites and other personal benefits, securities or property given to each Named Executive Officer valued on the basis of aggregate incremental cost to the Company ( Company perquisite costs ), was less than \$10,000. Each of these amounts includes contributions made by the Company to the 401(k) Plan for each of the officers in the amount of \$6,600.
  - (6) This amount consists of: (i) the aggregate change in present value from December 31, 2005 to December 31, 2006 of Mr. Zander's benefits under the Motorola Inc. Pension Plan (the Motorola Pension Plan ) of \$8,618 and under the Motorola Supplemental Pension Plan ( MSPP ) of \$48,683, and (ii) \$495,294 in earnings on nonqualified deferred compensation in excess of the threshold for 2006 above-market earnings established pursuant to SEC rules. As further described in the Nonqualified Deferred Compensation in 2006 table, all earnings in 2006 above 5.74% have been deemed above market earnings .
  - (7) This amount consists of: (i) Company perquisite costs for Mr. Zander of \$419,321, including \$350,999 for personal use of Company aircraft, \$55,810 for personal use of car and driver and costs for financial planning, security system and monitoring service and spousal business travel, and (ii) tax gross-ups of \$741 for income imputed to Mr. Zander. The incremental cost to the Company for Mr. Zander's personal use of Company aircraft is calculated by multiplying the number of hours Mr. Zander travels in a particular plane by the direct cost per flight hour per plane. Direct costs include fuel, maintenance labor, parts, loading and parking fees, catering and crew. The incremental cost to the Company for Mr. Zander's personal use of a car and driver is calculated by adding the costs for the driver, including salary and benefits, on a pro-rata basis to the cost of fuel for driving to and from work and Company events.
-

**Table of Contents**

40

PROXY STATEMENT

- (8) This amount consists of: (i) the aggregate change in present value from December 31, 2005 to December 31, 2006 of Mr. Devonshire's benefits under the Motorola Pension Plan of \$8,405 and under the MSPP of \$15,056, and (ii) \$71,403 in earnings on nonqualified deferred compensation in excess of the threshold for 2006 above-market earnings established pursuant to SEC rules.
- (9) This amount consists of: (i) Company perquisite costs for Mr. Devonshire of \$28,338, including income imputed for personal use of aircraft and costs for financial planning, spousal business travel and health coaching, and (ii) tax gross-ups of \$9,719 for income imputed to Mr. Devonshire.
- (10) This amount is the aggregate change in present value from December 31, 2005 to December 31, 2006 of Mr. Brown's benefits under the Motorola Pension Plan of \$6,956 and under the MSPP of \$17,864.
- (11) Mr. Garriques forfeited all his restricted stock units and options pursuant to their terms in connection with his termination of employment with the Company on February 16, 2007.
- (12) This amount is the aggregate change in present value from December 31, 2005 to December 31, 2006 of Mr. Garriques' benefits under the Motorola Pension Plan of \$20,374 and under the MSPP of \$49,460.
- (13) This amount consists of: (i) Company perquisite costs for Mr. Garriques of \$357,462, including \$322,528 for tax equalization relating to his completed overseas assignment, and costs for financial planning, health coaching, and income imputed for personal use of aircraft, (ii) tax gross-ups of \$188,553 for income imputed to Mr. Garriques, and (iii) an award of \$1,388 pursuant to the Company's patent award program.
- (14) The aggregate change in present value from December 31, 2005 to December 31, 2006 of Mr. Lawson's benefits under all pension plans was negative and therefore is reflected as \$0. During that period, the change in present value of his benefit under the Motorola Pension Plan was \$46,894 and there was a negative change in the present value of his benefit under the Motorola Elected Officers Supplementary Plan of (\$135,976).
- (15) This amount consists of Company perquisite costs for Mr. Lawson of \$17,950, including costs for financial planning and health coaching.
- (16) This amount consists of: (i) the aggregate change in present value from December 31, 2005 to December 31, 2006 of Mr. Nemcek's benefits under the Motorola Pension Plan of \$39,393 and under the Motorola Elected Officers Supplementary Plan of \$5,912, and (ii) \$33,105 in earnings on nonqualified deferred compensation in excess of the threshold for 2006 above-market earnings established pursuant to SEC rules.
- (17) This amount consists of: (i) a one-time retirement allowance of \$775,752 in connection with Mr. Nemcek's retirement in July 2006, (ii) Company perquisite costs for Mr. Nemcek of \$14,458, including costs for financial planning, health coaching and income imputed for personal use of aircraft, and (iii) income imputed for premiums associated with elected officer retiree life insurance.

**Compensation Proportion**

Our executive compensation program is structured so that more than two-thirds of our senior executives' targeted total compensation is at risk (in the form of equity grants, the Long-Range Incentive Plan and the Motorola Incentive Plan) and therefore dependent upon Motorola's results. In determining the at risk proportion between cash and equity among our total mix of compensation, we consider the employee position and responsibilities, the employee's ability to

impact Motorola's results, and the competitive market for executive talent in our industry. We strive to balance the components of our compensation program appropriately in light of these factors. For a discussion of the material terms of each Named Executive Officer's employment agreement, see Employment Contracts, Termination of Employment and Change in Control Arrangements. For a discussion of the material terms of the 2006 grants of plan based awards, see the footnotes to the Grants of Plan-Based Awards in 2006 table.

---

Table of Contents41  
PROXY STATEMENT**Grants of Plan-Based Awards in 2006<sup>(1)</sup>**

<i>Name</i> <i>(a)</i>	<i>Grant Date</i> <i>(b)</i>	<i>Estimated Future Payouts Under</i> <i>Non-Equity Incentive Plan Awards</i>			<i>All</i> <i>Other</i> <i>Stock</i> <i>Awards:</i> <i>Number</i> <i>of</i> <i>Shares</i> <i>of</i> <i>Stock or</i> <i>Units</i> <i>(#)<sup>(2)</sup></i> <i>(i)</i>	<i>All</i> <i>Other</i> <i>Option</i> <i>Awards:</i> <i>Number</i> <i>of</i> <i>Securities</i> <i>Underlying</i> <i>Options</i> <i>(#)</i> <i>(j)</i>	<i>Exercise</i> <i>or</i> <i>Base</i> <i>Price</i> <i>of</i> <i>Option</i> <i>Awards</i> <i>(\$/Sh)<sup>(3)</sup></i> <i>(k)</i>	<i>Grant Date</i> <i>Fair Value</i> <i>of Stock</i> <i>and</i> <i>Option</i> <i>Awards</i> <i>(l)</i>
		<i>Threshold</i> <i>(\$)</i> <i>(c)</i>	<i>Target</i> <i>(\$)</i> <i>(d)</i>	<i>Maximum</i> <i>(\$)</i> <i>(e)</i>				
Edward J. Zander	01/01/2006 <sup>(4)</sup>	\$0	\$ 2,025,000	\$ 5,265,000				
	01/01/2006 <sup>(5)</sup>	1,875,000	3,750,000	7,500,000				
	05/03/2006				100,000 <sup>(6)</sup>			\$ 2,125,000
	05/03/2006					800,000 <sup>(7)</sup>	\$ 21.25	7,416,000
David W. Devonshire	01/01/2006 <sup>(4)</sup>	0	593,750	1,543,750				
	01/01/2006 <sup>(5)</sup>	468,750	937,500	1,875,000				
	05/03/2006					300,000 <sup>(7)</sup>	21.25	2,781,000
Gregory Q. Brown	01/01/2006 <sup>(4)</sup>	0	841,500	2,187,900				
	01/01/2006 <sup>(5)</sup>	600,000	1,200,000	2,400,000				
	03/06/2006				350,000 <sup>(8)</sup>			7,693,000
	05/03/2006					350,000 <sup>(7)</sup>	21.25	3,244,500
Ronald G. Garriques	01/01/2006 <sup>(4)</sup>	0	841,500	2,187,900				
	01/01/2006 <sup>(5)</sup>	600,000	1,200,000	2,400,000				
	03/06/2006				350,000 <sup>(8)</sup>			7,693,000 <sup>(9)</sup>
	05/03/2006					350,000 <sup>(7)</sup>	21.25	3,244,500 <sup>(9)</sup>
A. Peter Lawson	01/01/2006 <sup>(4)</sup>	0	513,000	1,333,800				
	01/01/2006 <sup>(5)</sup>	405,000	810,000	1,620,000				
	05/03/2006					200,000 <sup>(7)</sup>	21.25	1,854,000
Adrian R. Nemcek	01/01/2006 <sup>(4)</sup>	0	570,000	1,482,000				
	01/01/2006 <sup>(5)</sup>	300,000	900,000	1,800,000				

(1) Motorola does not grant awards to any Named Executive Officer under an equity incentive plan as such term is defined by SEC rules.

- (2) In the aggregate, the restricted stock units ( RSUs ) described in this table, for all grant dates, represent approximately 0.0003% of the total shares of Common Stock outstanding on December 31, 2006. RSUs granted on or after May 1, 2006 are not eligible for dividend equivalent rights.
- (3) The exercise price of option awards is based on the fair market value of Motorola Common Stock at the time of grant, calculated as the closing price for a share of Motorola Common Stock on the last trading day before the date of grant. See the Fair Market Value Definition section of the Compensation Discussion and Analysis for further details.
- (4) These grants are pursuant to the 2006 Motorola Incentive Plan ( MIP ) and paid in cash. MIP is Motorola's annual pay-for-performance bonus plan that is based upon a formula that combines company performance and personal performance. Awards may be \$0 under the formula. Targets are based upon even multiples of 1.0. The maximum would be an extraordinary event both for the Company and the individual, whose probability is remote. Awards under 2006 MIP are determined using a participant's eligible earnings (generally, base salary) for the plan year.
- (5) These grants are for the 2006-2008 LRIP cycle ( 2006-2008 LRIP cycle ) under the Motorola Long-Range Incentive Plan of 2006. Awards under the 2006-2008 LRIP cycle are determined in dollars but, at the discretion of the Compensation and Leadership Committee, may be paid in cash or Common Stock and are not within the scope of FAS 123R. The values accrue on a dollar basis throughout the three-year cycle. LRIP is a three-year cycle that has financial targets set annually. The measures/metrics used are: (a) annual improvement in economic profit, and (b) annual growth in sales. Specific economic profit and sales growth targets are established at the beginning of each year within a performance cycle and a Business Performance Matrix is developed. The LRIP Business Performance Matrix is a table that outlines specific award payout factors to be used for specific achievements against the established performance goals. The LRIP Business Performance Factors can range from 0% (for performance below threshold) to 200% (for maximum performance). At the conclusion of each year, the performance against the LRIP business performance targets is measured and recorded. At the conclusion of the cycle, the three recorded annual performance results are averaged together to determine the LRIP cycle's baseline award. Motorola's total shareholder return is then measured among its peer comparator group to determine if the full LRIP cycle award will be paid. Additionally, each participant's individual performance will be taken into account in determining the final LRIP award on a negative discretion basis only no participant's individual award can be greater than their formula-driven award. The table represents 2006 performance which may be reduced to \$0 at the end of the three-year cycle based upon
-



**Table of Contents**

42

PROXY STATEMENT

total cycle performance. Targets are based upon even multiples of 1.0. The maximum would be an extraordinary event for both the Company and the individual, whose probability is remote.

- (6) These stock awards were granted on May 3, 2006 as part of the Company's annual stock award grant. The restrictions on these RSUs lapse equally on November 3, 2008 and May 3, 2011. These RSUs were granted under the Motorola Omnibus Incentive Plan of 2006 to acquire shares of Common Stock and were valued at the fair market value at the time of the grant, as defined in the Fair Market Value Definition section of the Compensation Discussion and Analysis .
- (7) These options were granted on May 3, 2006 as part of the Company's broad-based annual stock option grant. The options vest and become exercisable in four equal annual installments with the first installment vesting on May 3, 2007. The options expire 10 years from the date of grant on May 3, 2016. The option term is the same for substantially all of the options granted to employees on May 3, 2006. These options could expire earlier in certain situations. These options were granted under the Motorola Omnibus Incentive Plan of 2006 to acquire shares of Common Stock and were granted at the fair market value at the time of the grant, as defined in the Fair Market Value Definition section of the Compensation Discussion and Analysis . The options carry with them the right to elect to have shares withheld upon exercise and/or to deliver previously-acquired shares of Common Stock to satisfy tax-withholding requirements. Options may be transferred to family members or certain entities in which family members have an interest. In the aggregate, the options described in this table are exercisable for approximately 0.0008% of the total shares of Common Stock outstanding on December 31, 2006. Unvested options are generally forfeited upon retirement.
- (8) These stock awards were granted on March 6, 2006 in furtherance of retention and as a future incentive to the presidents of the Company's business segments. The restrictions on these RSUs lapse equally on September 6, 2008 and on March 6, 2011. These RSUs were granted under the Motorola Omnibus Incentive Plan of 2006 to acquire shares of Common Stock and were valued at the fair market value at the time of the grant, as defined in the Fair Market Value Definition section of the Compensation Discussion and Analysis .
- (9) Mr. Garriques forfeited his stock and option awards pursuant to their terms in connection with his termination of employment with the Company on February 16, 2007.
-

Table of Contents

43

PROXY STATEMENT

**Outstanding Equity Awards at 2006 Fiscal Year-End<sup>(1)</sup>**

<i>Name</i> <i>(a)</i>	<i>Option Awards</i>				<i>Stock Awards</i>	
	<i>Number of Securities Underlying Unexercised Options (#) Exercisable (Vested) (b)</i>	<i>Number of Securities Underlying Unexercised Options (#) Unexercisable (Unvested) (c)</i>	<i>Option Exercise Price (\$) (e)</i>	<i>Option Expiration Date (f)</i>	<i>Number of Shares or Units of Stock That Have Not Vested (#)<sup>(2)</sup> (g)</i>	<i>Market Value of Shares or Units of Stock That Have Not Vested (\$) (h)</i>
Edward J. Zander	754,380	754,380 <sup>(3)</sup>	\$12.9742	01/05/2014	535,511 <sup>(4)</sup>	\$11,010,106
	530,860	530,860 <sup>(5)</sup>	16.3028	05/04/2014		
	75,000	225,000 <sup>(6)</sup>	15.91	02/14/2015		
	187,500	562,500 <sup>(7)</sup>	15.47	05/03/2015		
	0	800,000 <sup>(8)</sup>	21.25	05/03/2016		
David W. Devonshire	0	137,467 <sup>(9)</sup>	7.2745	05/06/2013	5,276 <sup>(10)</sup>	108,475
	0	251,460 <sup>(5)</sup>	16.3028	05/04/2014		
	0	300,000 <sup>(7)</sup>	15.47	05/03/2015		
	0	300,000 <sup>(8)</sup>	21.25	05/03/2016		
Gregory Q. Brown	0	223,520 <sup>(11)</sup>	7.7398	01/01/2013	505,427 <sup>(12)</sup>	10,391,579
	0	97,790 <sup>(13)</sup>	7.2745	05/06/2013		
	118,745	237,490 <sup>(5)</sup>	16.3028	05/04/2014		
	100,000	300,000 <sup>(7)</sup>	15.47	05/03/2015		
	0	350,000 <sup>(8)</sup>	21.25	05/03/2016		
Ronald G. Garriques <sup>(14)</sup>	43,586 <sup>(15)</sup>	0	39.2299	01/31/2015	453,389 <sup>(16)</sup>	9,321,678
	0	40,513 <sup>(13)</sup>	7.2745	05/06/2013		
	0	55,880 <sup>(5)</sup>	16.3028	05/04/2014		
	0	195,580 <sup>(17)</sup>	15.5422	09/21/2014		
	0	300,000 <sup>(7)</sup>	15.47	05/03/2015		
	0	350,000 <sup>(8)</sup>	21.25	05/03/2016		
A. Peter Lawson	83,819 <sup>(18)</sup>	0	19.2853	11/26/2007		
	68,224 <sup>(19)</sup>	0	16.0582	11/05/2008		
	251,460 <sup>(15)</sup>	0	39.2299	01/31/2015		
	62,340 <sup>(20)</sup>	0	12.9205	05/07/2012		
	52,790	97,790 <sup>(9)</sup>	7.2745	05/06/2013		
	195,580	195,580 <sup>(5)</sup>	16.3028	05/04/2014		
	68,750	206,250 <sup>(7)</sup>	15.47	05/03/2015		
	0	200,000 <sup>(8)</sup>	21.25	05/03/2016		
Adrian R. Nemcek	28,498 <sup>(18)</sup>	0	19.2853	11/26/2007		
	83,820 <sup>(15)</sup>	0	39.2299	01/31/2015		
	69,850 <sup>(20)</sup>	0	12.9205	05/07/2012		

374,980(5)                      0                      16.3028                      05/04/2014

- (1) Motorola does not grant awards to any Named Executive Officer under an equity incentive plan as such term is defined by SEC rules.
  - (2) Awards of RSUs prior to May 1, 2006 are entitled to dividend equivalent rights. RSU grants on or after May 1, 2006 are not entitled to dividend equivalent rights. As announced on May 1, 2006, the Company's quarterly dividend rate increased beginning with the July 15, 2006 dividend from \$0.04 per share to its current dividend rate of \$0.05 per share. Dividend equivalent rights are included in the outstanding awards for the purposes of this table.
  - (3) These stock options were granted on January 5, 2004. The original grant of options vests and become exercisable in four equal annual installments with the first installment having vested on January 5, 2005.
  - (4) 200,000 of these restricted stock units ( RSUs ) were granted on January 5, 2004 and vest on January 5, 2008. 76,839 of these RSUs were granted on May 4, 2004 32,931 of which vest on May 4, 2007 and 43,908 of which vest on May 4, 2008. 150,000 of these RSUs were granted on May 3, 2005 and vest equally on November 3, 2007 and May 3, 2010. 100,000 of these RSUs were granted on May 3, 2006 and vest equally on November 3, 2008 and May 3, 2011. The other 8,672 RSUs represent accrued dividend equivalent rights.
-

**Table of Contents**

44

PROXY STATEMENT

- (5) These stock options were granted on May 4, 2004. The original grant of options vests and becomes exercisable in four equal annual installments with the first installment having vested on May 4, 2005. The vesting of the options granted to Mr. Nemcek was accelerated upon his retirement as of July 2006 pursuant to the terms of the grant.
- (6) These stock options were granted on February 14, 2005. The original grant of options vests and becomes exercisable in four equal annual installments with the first installment having vested on February 14, 2006.
- (7) These stock options were granted on May 3, 2005. The original grant of options vests and becomes exercisable in four equal annual installments with the first installment having vested on May 3, 2006.
- (8) These stock options were granted on May 3, 2006. The original grant of options vests and becomes exercisable in four equal annual installments with the first installment vesting on May 3, 2007.
- (9) These stock options were granted on May 6, 2003. The remaining unvested options vest and become exercisable on May 6, 2007.
- (10) 5,000 of these RSUs were granted on March 18, 2002 and vest in three equal annual installments with the first installment having vested on March 18, 2005. The other 276 RSUs represent accrued dividend equivalent rights.
- (11) These stock options were granted on January 1, 2003. These options vested and became exercisable on January 1, 2007.
- (12) 50,000 of these RSUs were granted on January 1, 2003 and the original grant vested and became exercisable in four equal annual installments with the first installment having vested on January 1, 2005. 100,000 of these RSUs were granted on May 3, 2005 and vest equally on November 3, 2007 and May 3, 2010. 350,000 of these RSUs were granted on March 6, 2006 and vest equally on September 6, 2008 and March 6, 2011. The other 5,427 RSUs represent accrued dividend equivalent rights.
- (13) These stock options were granted on May 6, 2003. The original grant of options vests and becomes exercisable in four equal annual installments with the first installment having vested on May 6, 2004.
- (14) Mr. Garriques forfeited his stock and option awards listed in this table pursuant to their terms in connection with his termination of employment with the Company on February 16, 2007.
- (15) These stock options were granted on January 31, 2000. These options vested in four equal annual installments with the first installment vesting on January 31, 2001.
- (16) 100,000 of these RSUs were granted on May 3, 2005 and vest equally on November 3, 2007 and May 3, 2010. 350,000 of these RSUs were granted on March 6, 2006 and vest equally on September 6, 2008 and March 6, 2011. The other 3,389 RSUs represent accrued dividend equivalent rights.
- (17) These stock options were granted on September 21, 2001. The remaining unvested options vest 83,820 on September 21, 2007 and 111,760 on September 21, 2008.
- (18) These stock options were granted on November 26, 1997. These options vested on November 26, 1998.

- (19) These stock options were granted on November 5, 1998. The original grant of options vested and became exercisable in three equal annual installments with the first installment having vested on November 5, 1999.
- (20) These stock options were granted on May 7, 2002. These options vested and became exercisable in four equal annual installments with the first installment having vested on May 7, 2003.
-

**Table of Contents**45  
PROXY STATEMENT**Option Exercises and Stock Vested in 2006**

<i>Name</i> <i>(a)</i>	<i>Option Awards</i>		<i>Stock Awards<sup>(1)</sup></i>	
	<i>Number of Shares Acquired on Exercise</i> <i>(#)</i> <i>(b)</i>	<i>Value Realized on Exercise</i> <i>\$</i> <i>(c)(2)</i>	<i>Number of Shares Acquired on Vesting</i> <i>(#)</i> <i>(d)</i>	<i>Value Realized on Vesting</i> <i>(\$)</i> <i>(e)</i>
Edward J. Zander	0	\$0	318,521 <sup>(3)</sup>	\$7,419,954 <sup>(3)</sup>
David W. Devonshire	474,956	4,585,722	5,235	116,479
Gregory Q. Brown	265,430	3,988,352	25,792	582,641
Ronald G. Garriques	339,992	3,085,950	25,000	570,250
A. Peter Lawson	100,000	1,209,400	0	0
Adrian R. Nemcek	730,652	7,721,004	0	0

(1) Restricted stock units accrued pursuant to dividend equivalent rights are included for the purpose of this table.

(2) The Value Realized on Exercise represents the difference between the base (or exercise) price of the option shares and the market price of the option shares on the date the option was exercised. The value realized was determined without considering any taxes that may have been owed.

(3) 225,497 of these shares are from vested RSUs whose distribution has been deferred pursuant to the terms of Mr. Zander's employment agreement until 6 months after his termination of employment or, if earlier, the first day on which deductibility of this compensation by Motorola is no longer precluded by Section 162(m) of the Internal Revenue Code. Of these 225,497 deferred RSUs, restrictions (i) on 203,206 RSUs lapsed on January 5, 2006 and, (ii) on 22,291 RSUs lapsed on May 4, 2006. The aggregate value of the deferred RSUs reported above is \$5,243,193. For a discussion of the terms of such deferral, see Employment Agreement with Edward J. Zander.

**Nonqualified Deferred Compensation in 2006**

The Motorola Management Deferred Compensation Plan allows eligible executive participants, including the Named Executive Officers the opportunity to defer portions of their base salary and annual cash incentive compensation and thereby defer taxes. Motorola does not contribute to this plan. The Motorola Management Deferred Compensation Plan is not intended to provide for the payment of above-market or preferential earnings on compensation deferred under the plan, however, as described below, pursuant to SEC rules, all earnings on nonqualified deferred compensation in 2006 in excess of 5.74% have been deemed above-market earnings.

<i>Name</i> <i>(a)</i>	<i>Executive Contributions in Last FY</i> <i>(\$)</i> <i>(b)</i>	<i>Registrant Contributions in Last FY</i> <i>(\$)</i> <i>(c)</i>	<i>Aggregate Earnings in Last FY</i> <i>(\$)<sup>(1)</sup></i> <i>(d)</i>	<i>Aggregate Withdrawals/ Distributions</i> <i>(\$)</i> <i>(e)</i>	<i>Aggregate Balance at Last FYE</i> <i>(\$)</i> <i>(f)</i>

Edgar Filing: MOTOROLA INC - Form PREC14A

Edward J. Zander	\$746,617	\$5,118,976 <sup>(2)</sup>
David W. Devonshire	117,143	912,896 <sup>(3)</sup>
Gregory Q. Brown		
Ronald G. Garriques		
A. Peter Lawson		
Adrian R. Nemcek	58,390	498,276 <sup>(4)</sup>

- (1) Pursuant to SEC rules, all earnings on nonqualified deferred compensation in 2006 in excess of 5.74% have been deemed above-market earnings . Based on the performance of the funds elected in advance by the participant (as described below), Mr. Zander, Mr. Devonshire and Mr. Nemcek all had earnings on nonqualified deferred compensation in excess of 5.74% in 2006. All above-market earnings on nonqualified deferred compensation were reported in this year s Summary Compensation Table . See the Change in Pension Value and Nonqualified Deferred Compensation Earnings column of the Summary Compensation Table.
- (2) In the 2005 Summary Compensation Table under Bonus compensation earned under 2004 MIP, \$4,000,000 of the aggregate balance above was reported.
- (3) In the 2003 Summary Compensation Table under Bonus compensation, \$287,500 of the aggregate balance above was reported in connection with Mr. Devonshire s employment offer and another \$287,500 of the aggregate balance above was reported in connection with his completion one year of service.
- (4) In the 2004 Summary Compensation Table under Salary, the aggregate balance above was reported (i) \$129,567 as received in 2001 and (ii) \$43,029 as received in 2002. In the 2004 Summary Compensation Table as Bonus

**Table of Contents**

46

## PROXY STATEMENT

compensation, \$50,000 of the aggregate balance above was reported as received in 2001 under the 2001 Performance Excellence Equals Rewards Plan and \$106,237 of the aggregate balance above was reported as received in 2002 under the 2002 Performance Excellence Equals Rewards Plan.

The Motorola Management Deferred Compensation Plan uses the following funds as the index for calculating investment returns on a participant's deferrals. The participant's deferrals are deemed to be invested in these funds as per the participant's election. The participant does not actually own any share of the investment options he/she selects. The investment fund choices mirror the fund choices available in the Motorola 401(k) plan (with the exception of the Motorola stock fund). The funds are available only through variable universal life insurance products, and are not publicly traded mutual funds.

<i>Fund Offering</i>	<i>Investment Classification</i>	<i>1-Year Annualized Average</i>
* Short-Term Investment Fund	Money Market	4.92%
* Short-Term Bond Fund	Short-Term Bond	4.50%
* Long-Term Bond Fund	Long-Term Bond	4.29%
* Balanced Fund I	Moderate Allocation	11.89%
* Balanced Fund II	Moderate Allocation	13.74%
* Large Company Equity Fund	Large Blend	15.77%
* Mid-Sized Company Equity Fund	Mid-Cap Blend	10.40%
* Small Company Equity Fund	Small Blend	18.28%
* International Equity Fund	Foreign Large Blend	26.47%

Deferral elections can only be changed during the open enrollment period prior to each plan (calendar) year. Changes to distribution elections must be filed at least 12 months in advance. Any change will require that the payment start date be at least five years later than the previous payment start date. A participant may postpone or change his/her termination payment distribution election once per plan (calendar) year. Hardship withdrawals are available, but all other nonscheduled withdrawals are not available. Termination payments cannot be earlier than six months after separation from service, except in the event of disability, death or, possibly, a change in control of the Company. The amounts reported in the Aggregate Earnings in Last FY column represent all earnings on nonqualified deferred compensation in 2006. The portion of earnings reported as above-market earnings in the Summary Compensation Table in the Change in Pension Value and Non-Qualified Deferred Compensation Earnings column represents the amount in excess of the 5.74% threshold established for 2006 pursuant to SEC rules.

**RETIREMENT PLANS**

The Motorola, Inc. Pension Plan (the Pension Plan) and either the Motorola Supplemental Pension Plan (the MSPP) or the Motorola Elected Officers Supplementary Retirement Plan (the SRP Plan) are intended to provide pension benefits to the Named Executive Officers in the future. Prior to January 1, 2005, most regular U.S. employees who had completed one year of employment with the Company or certain of its subsidiaries were eligible to participate in one or more of the Company's pension plans. Those employees become vested after five years of service. Normal retirement is at age 65. Effective January 1, 2000, no additional officers were eligible for participation in the SRP Plan. Effective January 1, 2005, newly-hired employees were no longer eligible to participate in the Pension Plan or the MSPP.

**Traditional and Portable Plan**



The Pension Plan contains two benefit formulas, referred to as the Traditional Plan and the Portable Plan. The Traditional Plan provides an annual pension annuity benefit based on the participant's final average earnings and the participant's benefit service, offset by the participant's estimated Social Security benefit. The Traditional Plan formula consists of (i) for service from 1978 through 1987, the sum of 40% of the first \$20,000 of final average earnings, plus 35% of final average earnings in excess of \$20,000 multiplied by a fraction whose numerator is the number of months of service during that period and whose denominator is 420, plus (ii) for service after 1987, 75% of final average earnings, multiplied by a fraction whose numerator is the number of months of service after 1987 (not exceeding 420) and whose denominator is 420, minus (iii) 50% of the participant's primary annual Social Security benefit at age 65, or the participant's later retirement age (including any delayed retirement credits or similar adjustments earned after February 1, 2006), multiplied by a fraction whose numerator is the number of months of benefit service after 1977 (not exceeding 420) and whose denominator is 420.

---

**Table of Contents**

47

## PROXY STATEMENT

The Portable Plan provides a lump-sum pension benefit based on the participant's final average earnings, and a benefit percentage determined by the participant's vesting service and the participant's benefit service. The Portable Plan formula consists of (i) final average earnings multiplied by the participant's benefit percentage which cumulative benefit percentage is based on benefit service earned on or after July 1, 2000 and vesting service. A participant's benefit percentage is determined as follows: 4% for each year of benefit service earned while the participant has five or fewer years of vesting service, plus 5% for each year of benefit service earned while the participant has more than five but less than 10 years of vesting service, plus 6% for each year of benefit service earned while the participant has more than 10 but less than 15 years of vesting service, plus 7% for each year of benefit service earned while the participant has more than 15 years of vesting service, plus (ii) the participant's Traditional Plan benefit as of June 30, 2000 (if applicable) converted to a lump-sum based on the participant's age and the interest rate in effect for the year of payment.

Both Plans use final average earnings to calculate the participant's pension benefit. Final average earnings is the average compensation for the five years of highest pay during the last 10 calendar year of Motorola employment. Eligible earnings includes regular earnings, commissions, overtime, lump-sum merit pay, participant contributions to the Motorola 401(k) Plan and other pre-tax plans and incentive pay with respect to the period January 1, 2000 to February 3, 2002. After February 3, 2002, incentive pay was excluded from the definition of eligible compensation.

**Motorola Supplemental Pension Plan**

The MSPP provides benefits for highly compensated individuals whose tax qualified Pension Plan benefits are reduced by certain IRS limits or by participation in the Motorola Management Deferred Compensation Plan. The IRS annual salary limitation (Section 401(a)(17) of the Internal Revenue Code) and certain other IRS requirements reduce pension benefits from tax-qualified Pension Plans for certain highly compensated individuals. The MSPP is designed to offset these limitations. The MSPP is a non-qualified plan, which means benefits are not subject to certain nondiscrimination testing and reporting requirements of the Employment Retirement Income Security Act of 1974 (ERISA); however, these amounts are unsecured, leaving the participants in the status of a general creditor of the Company.

Effective January 1, 2007, the MSPP began imposing a limitation on the amount of eligible compensation which will be considered when calculating any MSPP benefit. For purposes of determining whether an employee is eligible for an MSPP benefit, the amount of eligible compensation used for the benefit formula under the MSPP will be equal to the Section 401(a)(17) limit plus \$175,000 (i.e., \$400,000 in 2007) (the Earnings Cap). Consequently, the Earnings Cap will only increase if the IRS statutorily increases the Section 401(a)(17) limit from year to year. Regardless of the above Earnings Cap, a special transition rule is provided for those employees whose eligible compensation already exceeded the newly imposed Earnings Cap. If, as of January 1, 2007, an employee's eligible compensation exceeds the Earnings Cap effective January 1, 2007, for MSPP purposes, that employee's MSPP benefit will, from January 1, 2007 and forward, be computed assuming the employee's eligible compensation, used to compute the employee's MSPP benefit, is the greater of (i) the employee's frozen January 1, 2007 eligible compensation amount, or (ii) the Earnings Cap for the given year.

An individual is eligible to participate in MSPP if he or she is age 55 or older with at least five years of service, is eligible to receive a pension plan benefit, was currently eligible to accrue additional benefits under the pension plan at the time of termination of employment, and the individual's pension benefit is reduced by Internal Revenue Code limitations. A participant's pension benefit and MSPP benefit together cannot exceed 70% of his or her final average earnings at retirement.

**Elected Officers Supplementary Retirement Plan**

The Company also maintains the SRP Plan for certain elected officers. Since January 1, 2000, no additional officers are eligible for participation in the SRP Plan. Messrs. Lawson and Nemcek participate in the SRP Plan. Messrs. Zander, Devonshire, Brown and Garriques do not participate in the SRP Plan. The SRP Plan provides that if the benefit payable annually (computed on a single life annuity basis) to any participating officer under one of the

Company's pension plans (which is based on a percentage of final average earnings for each year of service) is less than the benefit calculated under the SRP Plan, that officer will receive supplementary payments upon retirement.

Generally, the total annual payments to an officer participating in the SRP Plan will equal a percentage of the sum of such officer's rate of salary at retirement (or the base salary in place on June 30, 2005, whichever is earlier) plus an amount equal to the highest average of the annual bonus awards paid to such officer for any five years within

---

**Table of Contents**

48

## PROXY STATEMENT

the last eight years preceding retirement. Such percentage ranges from 40% to 45%, depending upon the officer's years of service and other factors. Under an alternate formula, the total annual payments to such officer from both plans will equal the amount of the officer's retirement benefit calculated under the terms of the pension plan in which he participates, without regard to the limitation on considered compensation under qualified retirement plans in Section 401(a)(17) of the Internal Revenue Code, as amended (the Code), or the technical benefits limitation in Section 415 of the Code. However, the total annual pension payable on the basis of a single life annuity to any Named Executive Officer from the applicable pension plan and SRP Plan is subject to a maximum of 70% of that officer's base salary prior to retirement (or the base salary in place on June 30, 2005, whichever is earlier). If the officer is vested and retires at or after age 55 but prior to age 60, he or she may elect to receive a deferred unreduced benefit when he or she attains age 60, or an actuarially reduced benefit at or after age 57, contingent upon entering into an agreement not to compete with the Company. Officers may elect a lump sum payment in lieu of annuity payments. The amount of the lump sum is based on annuity quotes from annuity providers at the time of commencement. If a change in control (as defined in the SRP Plan) of the Company occurs, the right of each non-vested elected officer to receive supplementary payments will become vested on the date of such change in control and unreduced payments may begin or be made upon retirement at or after age 55.

Messrs. Lawson and Nemcek are vested in their respective SRP Plan benefit. At the time of vesting, the Company makes a contribution to the trust for that plan. The purpose of that contribution is to enable the trust to make payments of the benefits under the SRP Plan due to the participant after retirement. Federal and state tax laws require that the participant include in income the amount of any contribution in the year it was made even though the participant receives no cash in connection with such contribution or any payments from the retirement plan. Because the participant receives no cash yet incurs a significant income tax liability, the Company believes that it is appropriate to reimburse the participant so that he or she is not paying additional taxes as a result of a contribution. Mr. Lawson was reimbursed for such a tax liability in 2001 and Mr. Nemcek was reimbursed for such a tax liability in 2002. This is the Company's policy with respect to all participants in the SRP Plan.

Participants in the SRP Plan generally become vested in the plan at age 55 with 5 years of service, or at age 60 with two years of service, or at age 65 or upon becoming disabled (without regard to years of service).

A participant's benefits derived solely under the Portable Plan and the MSPP are calculated based on an employee's length of service and the average plan compensation (generally, base pay) for the five years of highest pay during the last ten years of employment with the Company. The estimated annual pension benefits payable at age 65 are computed as a single life annuity and are not offset by Social Security benefits.

---

**Table of Contents**

49

PROXY STATEMENT

**Pension Benefits in 2006**

Assumptions described in Note 7, Retirement Benefits in the Company's Form 10-K for the fiscal year ended December 31, 2006 are also used below and incorporated by reference.

<i>Name</i> (a)	<i>Plan Name</i> (b)	<i>Number of Years Credited Service(#)(1)</i> (c)	<i>Present Value of Accumulated Benefit(\$)</i> (d)	<i>Payments During Last Fiscal Year(\$)</i> (e)
Edward J. Zander	Pension Plan	3 yrs	25,604	0
	Supplemental Pension Plan	3 yrs	153,026	0
David W. Devonshire	Pension Plan	4 yrs 10 mths	40,456	0
	Supplemental Pension Plan	4 yrs 10 mths	79,970	0
Gregory Q. Brown	Pension Plan	4 yrs	29,436	0
	Supplemental Pension Plan	4 yrs	56,948	0
Ronald G. Garriques	Pension Plan	8 yrs 1 mth <sup>(2)</sup>	95,854	0
	Supplemental Pension Plan	8 yrs 1 mth <sup>(2)</sup>	170,580	0
A. Peter Lawson	Pension Plan	26 yrs 3 mths	622,715	0
	Elected Officer Supplementary Retirement Plan <sup>(3)</sup>	26 yrs 3 mths	4,310,574	0
Adrian R. Nemcek	Pension Plan	28 yrs 6 mths	0	576,664 <sup>(4)</sup>
	Elected Officer Supplementary Retirement Plan <sup>(3)</sup>	36 yrs	4,706,045	0

(1) When Motorola acquires a company, it does not credit or negotiate crediting years of service for the purpose of benefit accruals or augmentation. In certain circumstances, prior service may count toward eligibility and vesting service.

(2) Mr. Garriques is credited with 8 years 1 month of benefit service and 20 years 7 months of vesting service. Therefore, the difference does not provide any benefit or dollar value augmentation. Rather, pursuant to a negotiated agreement in connection with his hiring, he fully satisfied the vesting period upon hire. Mr. Garriques terminated employment on February 16, 2007 and no longer accrues pension benefits as of such date.

(3) Present value of accumulated benefit under the SRP Plan calculations are based on the age 60 unreduced retirement age (or current age if over 60) under the SRP Plan.

(4) In connection with his retirement, Mr. Nemcek received this lump-sum amount in November 2006 as full settlement of obligations under the Pension Plan.

**EMPLOYMENT CONTRACTS, TERMINATION OF EMPLOYMENT AND CHANGE IN CONTROL ARRANGEMENTS**

***Employment Agreement with Edward J. Zander***

On December 15, 2003, the Company entered into an employment agreement with Mr. Zander, effective as of January 5, 2004. The following summarizes the terms of the agreement as amended through May 2, 2006. The agreement has an initial term of five years but, commencing on January 5, 2008, the term will be extended for one year on each anniversary of the effective date of the agreement unless either party delivers notice to the other party of its intention not to extend the term. During the term, Mr. Zander will serve as Chief Executive Officer of the Company, with such duties and responsibilities as are commensurate with the position, and reports directly to our Board of Directors. Mr. Zander will also serve as Chairman of our Board of Directors.

During the term, Mr. Zander will be paid an annual base salary of not less than \$1.5 million. The base salary will be reviewed for increase commencing at such times as the Compensation and Leadership Committee reviews the salaries of senior executives generally. For each fiscal year completed during the term, Mr. Zander will also be eligible to receive annual cash bonuses based upon performance targets established by the Compensation and Leadership Committee, but in no event will his annual target bonus be less than 135% of his annual base salary.

As provided in his employment agreement, Mr. Zander deferred receipt of his 2004 annual bonus of \$4 million until after his date of termination of employment (but no later than January 1 of the year following termination) or, if earlier, the first day on which the deductibility of this compensation by us is no longer precluded by the provisions of Section 162(m) of the Code.

During the term, he is also eligible to participate in all long-term incentive plans, qualified

---

**Table of Contents**

50

## PROXY STATEMENT

pension plans and health and welfare, perquisite, fringe benefit and other arrangements generally available to other senior executives, including reasonable use of Company aircraft for personal (not less than 100 hours annually for personal use) and business purposes, transition housing and a home security system.

Mr. Zander receives change in control benefits under our Senior Officer Change in Control Severance Plan or any successor change in control plan or program. If we no longer maintain the Senior Officer Change in Control Severance Plan, we will provide Mr. Zander with no less favorable benefits and protection under an alternative program or arrangement. In addition, upon a change in control of the Company, all equity-based awards granted to Mr. Zander will become fully vested and exercisable, all performance goals will be deemed achieved at target levels, all performance stock will be delivered as promptly as practicable and all performance units, restricted stock units and other incentive awards will be paid out as promptly as practicable; provided, however, that the treatment of outstanding awards set forth above (referred to herein as Accelerated Treatment ) shall not apply if and to the extent that such awards are assumed by the successor corporation (or parent thereof) or are replaced with awards that preserve the existing value of such awards at the time of the change in control and provide for subsequent payout in accordance with the same vesting schedule applicable to the original awards; provided, further, that with respect to any awards that are assumed or replaced, such assumed or replaced awards shall provide for the Accelerated Treatment if Mr. Zander is involuntarily terminated (for a reason other than Cause) or if Mr. Zander quits for Good Reason within 24 months of the Change in Control. If we adopt an equity incentive plan or a severance plan for senior executives with change in control benefits more generous than the benefits provided to Mr. Zander under his employment agreement, Mr. Zander will be entitled to those benefits.

On January 5, 2004, pursuant to his employment agreement, we granted Mr. Zander an option to purchase 1,508,760 shares of Common Stock with a per share exercise price of \$12.97. The stock option has a term of 10 years and vests in four equal annual installments commencing on January 5, 2005, subject to Mr. Zander's continued employment with us through each such date. In addition, on January 5, 2004, we granted Mr. Zander 400,000 restricted stock units based on shares of our Common Stock, 50% of which vested on January 5, 2006 and the remainder of which will vest on January 5, 2008, subject to Mr. Zander's continued employment with us through such date. Mr. Zander has agreed to defer settlement of the restricted stock units until six months after his date of termination of employment or, if earlier, the first day on which the deductibility of this compensation by us is no longer precluded by the provisions of Section 162(m) of the Code.

Pursuant to his employment agreement and in connection with the Company's broad-based annual stock option grant, on May 4, 2004, we granted Mr. Zander an option to purchase 1,061,720 shares of Common Stock with a per share exercise price of \$16.30. The stock option has a term of 10 years and vests in four equal annual installments commencing on May 4, 2005, subject to Mr. Zander's continued employment with us through each such date. In addition, on May 4, 2004, we granted Mr. Zander 109,770 restricted stock units based on shares of our Common Stock, of which 10% vested on May 4, 2005, 20% will vest on May 4, 2006, 30% will vest on May 4, 2007 and the remaining 40% will vest on May 4, 2008, subject to Mr. Zander's continued employment with us through each such date. Mr. Zander has agreed to defer settlement of the restricted stock units until six months after his date of termination of employment (but no later than the January 1 of the year following termination) or, if earlier, the first day on which the deductibility of this compensation by us is no longer precluded by the provisions of Section 162(m) of the Code.

In connection with the replacement of outstanding amounts at his former employer that were forfeited by Mr. Zander, on January 5, 2004, we paid Mr. Zander a lump sum cash payment of \$600,000 and granted Mr. Zander 93,024 restricted shares of our Common Stock. The restrictions with respect to these share of restricted stock lapsed on January 5, 2006.

***Severance Agreement with David W. Devonshire***

In March 2002, the Company entered into compensation arrangements with David Devonshire as an incentive for him to join the Company as Chief Financial Officer. Pursuant to the compensation arrangements, if Mr. Devonshire is terminated without cause, Motorola has agreed to pay him severance equal to one year's base salary plus his targeted incentive payout.

***Change in Control Arrangements***

The Company has Change in Control Severance Plans (the Plans ) for its elected officers. The Plan applicable to the Named Executive Officers is the

---



**Table of Contents**

51

## PROXY STATEMENT

Motorola, Inc. Senior Officer Change in Control Severance Plan (the "Senior Officer Plan"). The Senior Officer Plan provides for the payment of benefits in the event that: (i) an executive officer terminates his or her employment for "good reason" (as defined) within two years of a change in control, or (ii) the executive officer's employment is terminated for any reason other than termination for "good cause" (as defined), disability, death or normal retirement within two years of a change in control of the Company. In addition to unpaid salary for accrued vacation days and accrued salary and annual bonus through the termination date, the amount of the benefits payable to an executive officer entitled thereto would be equal to the sum of:

(i) three times the greater of the executive officer's highest annual base salary in effect during the three years immediately preceding the change in control and the annual base salary in effect on the termination date;

(ii) three times the highest annual bonus received by the executive officer during the immediately preceding five fiscal years ending on or before the termination date; and

(iii) a pro rata target bonus for the year of termination.

The executive officer would also receive continued medical and insurance benefits for 3 years, and 3 years of age and service credit for retiree medical eligibility. In the event the executive officer is subject to the excise of tax under Section 4999 of the Code, the Company will make a tax reimbursement payment to the executive officer to offset the impact of such excise tax. The Senior Officer Plan's term is for 3 years, subject to automatic one-year extensions unless the Company gives 90 days prior notice that it does not wish to extend. In addition, if a change in control occurs during the term, the Plans continue for an additional two years. These Plans replaced individual agreements that the Company began providing in 1988. In addition to plans covering all of the Company's officers, the general employee population is covered by a change in control severance plan.

***Termination and Change in Control Table for 2006***

The tables below outline the potential payments to our Chief Executive Officer and other Named Executive Officers upon the occurrence of certain termination triggering events. For the purposes of the table, below are the standard definitions for the various types of termination, although exact definitions may vary by agreement and by person.

Voluntary termination means a termination initiated by the officer.

Voluntary termination for Good Reason generally means termination initiated by the officer following a change in control when: (i) an officer is assigned duties materially inconsistent with his position, or are materially diminished, (ii) his annual base salary or target incentive opportunity are reduced, (iii) the Company requires regular performance duties beyond a fifty (50) mile radius from the current location, or (iv) the Company purports to terminate the officer's employment other than pursuant to a notice of termination which indicates the officer's employment has been terminated for Cause. However, Mr. Zander's employment agreement does not limit Good Reason to a change in control and includes: (1) a reduction by the Company in the his annual base salary or target bonus as a percentage of the base salary; (2) a material reduction in the aggregate level of employee benefits made available, unless such reduction is applicable to senior executives of the Company generally; (3) the failure of the Company to reelect Mr. Zander to the Board, Mr. Zander not being appointed as Chief Executive Officer or Chairman of the Board or, except as required by applicable law or regulation, his removal from either of such positions or a material change in his reporting relationship so that Mr. Zander no longer reports solely to the Board in his position as Chief Executive Officer; (4) a material diminution in Mr. Zander's duties or responsibilities, or (5) relocating Mr. Zander's principal location of employment more than 35 miles from the principal headquarters of the Company (other than to the extent agreed to by Mr. Zander).

Voluntary termination Retirement means, apart from any pension plan, for purposes of the 2006 Omnibus Incentive Plan, the 2005 Long Range Incentive Plan and the 2006 Long Range Incentive Plan age 55 with at least

20 years of service, or age 60 with at least 10 years of service, or age 65 and for purposes of the Motorola Incentive Plan age 55 with 5 years of service.

Involuntary Termination Total and Permanent Disability means entitlement to long-term disability benefits under the Motorola Disability Income Plan, as amended and any successor plan, or a determination of a permanent and total disability under a state workers compensation statute.

---

**Table of Contents**

52

## PROXY STATEMENT

**Involuntary Termination For Cause** means any misconduct identified as a ground for termination in the Motorola Code of Business Conduct, or the human resources policies, or other written policies or procedures, including among other things, conviction for any criminal violation involving dishonesty, fraud or breach of trust or willful engagement in gross misconduct in the performance of the duties that materially injures the Company.

**Involuntary Termination Not for Cause** means an involuntary termination for reasons other than **For Cause** as defined above.

**Involuntary Termination for Change-in-Control** occurs when, at any time (i) following a change-in-control and prior to the second anniversary or (ii) prior to a change-in-control but following such negotiations of the change-in-control, employment is terminated (a) involuntarily for any reason other than Cause, death, Disability or retirement under a mandatory retirement policy of the Company or any of its Subsidiaries or (b) by the officer after the occurrence of an event giving rise to Good Reason.

No Named Executive Officer is entitled to a payment in connection with **Involuntary Termination For Cause**. Only Mr. Zander, Mr. Nemcek and Mr. Lawson are entitled to a payment in connection with a **Voluntary Termination for Good Reason or Retirement**.

**Edward J. Zander**  
**Chairman of the**  
**Board and Chief**  
**Executive Officer**

<i>Executive Benefits and Payments</i>	<i>Voluntary Termination</i>		<i>Total and Permanent Disability or Death</i>	<i>For Cause</i>	<i>Involuntary Termination</i>	
	<i>Good Reason</i>	<i>Retirement</i>			<i>Not For Cause</i>	<i>Change in Control</i>
<i>Upon Termination<sup>(1)</sup></i>						
<b>Compensation</b>						
Severance <sup>(2)</sup>	\$7,050,000	\$0	\$0	\$0	\$7,050,000	\$16,500,000
Short-term Incentive <sup>(3)</sup>	0	0	2,025,000	0	2,025,000	2,025,000
Long-term Incentives						
2005-2007 LRIP <sup>(3)</sup>	0	0	2,500,000	0	2,500,000	2,500,000
2006-2008 LRIP <sup>(3)</sup>	0	0	1,250,000	0	1,250,000	1,250,000
Stock Options (Unvested and Accelerated or Continued Vesting) <sup>(4)</sup>	11,891,928	0	11,891,928	0	11,891,928	11,891,928
Restricted Stock Units (Unvested and Accelerated or Continued Vesting) <sup>(4)</sup>	10,831,810	0	10,831,810	0	10,831,810	10,831,810

<b>Benefits and Perquisites</b> <sup>(5)(8)</sup>						
Health and Welfare Benefits Continuation <sup>(6)</sup>	40,652	0	0	0	40,652	60,978
280G Tax Gross-up <sup>(7)</sup>	0	0	0	0	0	11,750,010
<b>TOTAL</b>	<b>29,814,390</b>	<b>0</b>	<b>28,498,738</b>	<b>0</b>	<b>35,589,390</b>	<b>56,809,726</b>

- (1) For purposes of this analysis, we assumed Mr. Zander's compensation is as follows: current base salary is equal to \$1,500,000, short-term incentive target opportunity is equal to 135% of base salary, long-term incentive compensation target opportunity under the 2005-2007 LRIP cycle is equal to 250% of cycle salary and under the 2006-2008 LRIP cycle is equal to 250% of cycle salary.
- (2) Severance is calculated as 2x base salary + MIP target under *Voluntary Resignation - Good Reason* and under *Involuntary Termination - Not for Cause* and as 3x base salary + 3x highest bonus under *Involuntary Termination - Change in Control*.
- (3) Assumes the effective date of termination is December 31, 2006 and that the pro-rata payment under the 2006 Motorola Incentive Plan is equal to 12/12ths of the target award; the pro-rata payment under the 2005-2007 LRIP cycle is equal to 24/36ths of the target award; and the pro-rata payment under the 2006-2008 LRIP cycle is equal to 12/36ths of the target award. If the Executive does not meet the rule of retirement under the 2006 Motorola Incentive Plan (age 55 + 5 years service) or under the Long-Range Incentive Plans (either age 55 + 20 years service, age 60 + 10 years service or age 65) on the effective date of termination, zeroes are entered under *Voluntary Termination - Retirement*.
- (4) Assumes the effective date of termination is December 31, 2006 and the price per share of the Company's stock on the date of termination is \$20.56 per share. Under *Voluntary Termination - Good Reason* and under *Involuntary Termination - Not for Cause*, all outstanding unvested equity continues to vest per the original term and remains exercisable generally for 18 months following the
-

**Table of Contents**

53

## PROXY STATEMENT

- vesting date. If the Executive does not meet the rule of retirement under the equity plans (either age 55 + 20 years service, age 60 + 10 years service or age 65) on the effective date of termination, zeroes are entered under *Voluntary Termination Retirement*. Under *Total and Permanent Disability or Death* and *Involuntary Termination Change in Control*, all outstanding unvested equity generally accelerates.
- (5) Payments associated with *Benefits and Perquisites* is limited to the items listed. No other benefits or perquisite continuation occurs under the termination scenarios listed.
- (6) Health and Welfare Benefits Continuation is calculated as 24 months under *Voluntary Termination Good Reason* and under *Involuntary Termination Not for Cause* and as 36 months under *Involuntary Termination Change in Control*.
- (7) If the parachute payment (severance + value of accelerated equity) is greater than three times the average W-2 reported compensation for the preceding five years, then an excise tax is imposed on the portion of the parachute payment that exceeds the average W-2 reported compensation for the preceding years. Per Motorola's Change-In-Control Severance Plan, an additional gross up payment equal to the value of the excise tax imposed will be paid. The determination to whether and when a gross up payment is required, the amount of the gross up payment and the assumptions to be utilized in arriving at such determination, shall be made by the Company's independent registered public accounting firm, currently KPMG LLP.
- (8) Mr. Zander's deferred compensation is discussed in Nonqualified Deferred Compensation in 2006 and there would be no further enhancement or acceleration upon a termination or change in control.

The footnotes to the following Named Executive Officers tables are found at the conclusion of Mr. Nemcek's table.

David W. Devonshire Chief Financial Officer	<i>Voluntary Termination</i>		<i>Involuntary Termination</i>		
	<i>Good Reason or Retirement</i>	<i>Total and Permanent Disability or Death</i>	<i>For Cause</i>	<i>Not For Cause</i>	<i>Change in Control</i>
<b>Executive Benefits and Payments Upon Termination<sup>(1)</sup></b>					
<b>Compensation</b>					
Severance <sup>(2)</sup>	\$0	\$0	\$0	\$937,500	\$5,369,571
Short-term Incentive <sup>(3)</sup>	0	593,750	0	593,750	593,750
Long-term Incentives					
2005-2007 LRI <sup>(P)</sup>	0	625,000	0	625,000	625,000
2006-2008 LRI <sup>(P)</sup>	0	312,500	0	312,500	312,500
Stock Options (Unvested and Accelerated) <sup>(4)</sup>	0	4,423,833	0	0	4,423,833
Restricted Stock Units (Unvested and Accelerated) <sup>(4)</sup>	0	102,800	0	0	102,800
<b>Benefits and Perquisites<sup>(5)(8)</sup></b>					
	0	0	0	20,774	41,547

Health and Welfare Benefits  
Continuation<sup>(6)</sup>

280G Tax Gross-up <sup>(7)</sup>	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>6,057,883</b>	<b>0</b>	<b>2,489,524</b>	<b>11,469,001</b>

---

**Table of Contents**54  
PROXY STATEMENT**Gregory Q. Brown**  
**Executive Vice**  
**President,**  
**President, Networks and**  
**and Enterprise**

<i>Executive Benefits and Payments Upon Termination<sup>(1)</sup></i>	<i>Voluntary Termination Good</i>	<i>Total and Permanent</i>	<i>Involuntary Termination</i>		
	<i>Reason or</i>	<i>Disability</i>	<i>For Cause</i>	<i>Not For Cause</i>	<i>Change in Control</i>
	<i>Retirement</i>	<i>or Death</i>			
<b>Compensation</b>					
Severance <sup>(2)</sup>	\$0	\$0	\$0	\$1,147,500	\$5,294,205
Short-term Incentive <sup>(3)</sup>	0	841,500	0	841,500	841,500
Long-term Incentives					
2005-2007 LRIP <sup>(3)</sup>	0	702,978	0	702,978	702,978
2006-2008 LRIP <sup>(3)</sup>	0	400,000	0	400,000	400,000
Stock Options (Unvested and Accelerated) <sup>(4)</sup>	0	6,702,803	0	0	6,702,803
Restricted Stock Units (Unvested and Accelerated) <sup>(4)</sup>	0	10,280,000	0	0	10,280,000
<b>Benefits and Perquisites<sup>(5)(8)</sup></b>					
Health and Welfare Benefits					
Continuation <sup>(6)</sup>	0	0	0	22,331	44,661
280G Tax Gross-up <sup>(7)</sup>	0	0	0	0	4,341,875
<b>TOTAL</b>	<b>0</b>	<b>18,927,281</b>	<b>0</b>	<b>3,114,309</b>	<b>28,608,021</b>

**Ronald G. Garriques\***  
**Executive Vice**  
**President, President**  
**Mobile Devices**

<i>Executive Benefits and Payments Upon Termination<sup>(1)</sup></i>	<i>Voluntary Termination Good</i>	<i>Total and Permanent</i>	<i>Involuntary Termination</i>	
	<i>Reason or</i>	<i>Disability</i>	<i>Not For Cause</i>	<i>Change in Control</i>
	<i>Retirement</i>	<i>or Death</i>		

*For  
Cause*

<b>Compensation</b>					
Severance <sup>(2)</sup>	\$0	\$0	\$0	\$1,147,500	\$5,233,287
Short-term Incentive <sup>(3)</sup>	0	841,500	0	841,500	841,500
Long-term Incentives					
2005-2007 LRI <sup>(P)</sup>	0	733,333	0	733,333	733,333
2006-2008 LRI <sup>(P)</sup>	0	400,000	0	400,000	400,000
Stock Options (Unvested and Accelerated) <sup>(4)</sup>					
	0	3,284,509	0	0	3,284,509
Restricted Stock Units (Unvested and Accelerated) <sup>(4)</sup>					
	0	9,252,000	0	0	9,252,000
<b>Benefits and Perquisites<sup>(5)(8)</sup></b>					
Health and Welfare Benefits					
Continuation <sup>(6)</sup>	0	0	0	22,331	44,661
280G Tax Gross-up <sup>(7)</sup>	0	0	0	0	4,859,760
<b>TOTAL</b>	<b>0</b>	<b>14,511,342</b>	<b>0</b>	<b>3,144,664</b>	<b>24,649,051</b>

\* Mr. Garrigues voluntarily terminated employment on February 16, 2007 and therefore is not entitled to a termination payment.



**Table of Contents**55  
PROXY STATEMENT**A. Peter Lawson  
Executive Vice  
President, General  
Counsel and  
Secretary**

<i>Executive Benefits and Payments</i>	<i>Voluntary Termination</i>		<i>Permanent Disability or Death</i>	<i>For Cause</i>	<i>Involuntary Termination</i>		<i>Change in Control</i>
	<i>Good Reason</i>	<i>Retirement</i>			<i>Not For Cause</i>	<i>Upon Termination<sup>(1)</sup></i>	
<b>Compensation</b>							
Severance <sup>(2)</sup>	\$0	\$0	\$0	\$0	\$810,000	\$4,234,788	
Short-term Incentive <sup>(3)</sup>	0	513,000	513,000	0	513,000	513,000	
Long-term Incentives							
2005-2007 LRIP <sup>(3)</sup>	0	540,000	540,000	0	540,000	540,000	
2006-2008 LRIP <sup>(3)</sup>	0	270,000	270,000	0	270,000	270,000	
Stock Options (Unvested and Accelerated) <sup>(4)</sup>	0	3,181,625	3,181,625	0	3,181,625	3,181,625	
Restricted Stock Units (Unvested and Accelerated) <sup>(4)</sup>	0	0	0	0	0	0	
<b>Benefits and Perquisites<sup>(5)(8)</sup></b>							
Motorola Pension Plan EOSRP only <sup>(9)</sup>	4,337,235	4,337,235	4,337,235	0	4,337,235	4,337,235	
Health and Welfare Benefits Continuation <sup>(6)</sup>	0	0	0	0	19,830	39,660	
280G Tax Gross-up <sup>(7)</sup>	0	0	0	0	0	0	
<b>TOTAL</b>	<b>4,337,235</b>	<b>8,841,860</b>	<b>8,841,860</b>	<b>0</b>	<b>9,671,690</b>	<b>13,116,308</b>	

**Adrian R. Nemcek\***  
Retired*Voluntary  
Termination<sup>(9)</sup>**Executive Benefits and Payments*  
*Good  
Reason or*

*Upon Termination<sup>(1)</sup>**Retirement***Compensation**

Severance <sup>(2)</sup>	\$0
Short-term Incentive <sup>(3)</sup>	570,000
Long-term Incentives	
2005-2007 LRI <sup>(3)</sup>	575,000
2006-2008 LRI <sup>(3)</sup>	300,000
Stock Options (Unvested and Accelerated) <sup>(4)</sup>	3,831,955
Restricted Stock Units (Unvested and Accelerated) <sup>(4)</sup>	0
<b>Benefits and Perquisites<sup>(5)(8)</sup></b>	
Motorola Pension Plan EOSRP only <sup>(9)</sup>	4,706,045
Health and Welfare Benefits Continuation <sup>(6)</sup>	0
280G Tax Gross-up <sup>(7)</sup>	0
<b>TOTAL</b>	<b>9,983,000</b>

\* Mr. Nemcek retired from the Company as of July 2006 and therefore these amounts are based on his plan-based entitlements for such triggering event.

**Table of Contents**

56

## PROXY STATEMENT

- (1) For purposes of this analysis, we assumed the Named Executive Officers' compensation is as follows: Greg Brown's current base salary is equal to \$765,000, short-term incentive target opportunity is equal to 110% of base salary, long-term incentive compensation target opportunity under the 2005-2007 LRIP cycle is equal to 183% of cycle salary and under the 2006-2008 LRIP cycle is equal to 200% of cycle salary; Ronald Garriques' current base salary is equal to \$765,000, short-term incentive target opportunity is equal to 110% of base salary, long-term incentive compensation target opportunity under the 2005-2007 LRIP cycle is equal to 183% of cycle salary and under the 2006-2008 LRIP cycle is equal to 200% of cycle salary; A. Peter Lawson's current base salary is equal to \$540,000, short-term incentive target opportunity is equal to 95% of salary, long-term incentive compensation target opportunity under the 2005-2007 LRIP cycle is equal to 150% of cycle salary and under the 2006-2008 LRIP cycle is equal to 150% of cycle salary; and Adrian Nemcek's current base salary is equal to \$600,000, short-term incentive target opportunity is equal to 95% of salary, long-term incentive compensation target opportunity under the 2005-2007 LRIP is equal to 150% of cycle salary and under the 2006-2008 LRIP is equal to 150% of cycle salary.
- (2) Severance is calculated as 18 months of base salary under *Involuntary Termination - Not for Cause* and as 3x base salary + 3x highest bonus under *Involuntary Termination - Change in Control*.
- (3) Assumes the effective date of termination is December 31, 2006 and that the pro-rata payment under the 2006 Motorola Incentive Plan is equal to 12/12ths of the target award; the pro-rata payment under 2005-2007 LRIP cycle is equal to 24/36ths of the target award; and the pro-rata payment under 2006-2008 LRIP cycle is equal to 12/36ths of the target award. If the Named Executive Officer does not meet the rule of retirement under the 2006 Motorola Incentive Plan (age 55 + 5 years service) or under the Long-Range Incentive Plans (either age 55 + 20 years service, age 60 + 10 years service or age 65) on the effective date of termination, zeroes are entered under *Voluntary Termination - Retirement*. If a Named Executive Officer has not met the applicable rule of retirement, they are not automatically entitled to a pro-rata payment under the Company's short-term or long-term incentive plans in the event an *Involuntary Termination - Not for Cause*. However, such pro-rata payments have been included in the tables.
- (4) Assumes the effective date of termination is December 31, 2006 and the price per share of the Company's stock on the date of termination is \$20.56 per share, the closing price on December 29, 2006. If the Named Executive Officer does not meet the rule of retirement under the equity plans (either age 55 + 20 years service, age 60 + 10 years service or age 65) on the effective date of termination, zeroes are entered under *Voluntary Termination - Retirement*.
- (5) Payments associated with *Benefits and Perquisites* is limited to the items listed. No other benefits or perquisite continuation occurs under the termination scenarios listed.
- (6) Health and Welfare Benefits Continuation is calculated as 18 months under *Involuntary Termination - Not for Cause* and as 36 months under *Involuntary Termination - Change in Control*.
- (7) If the parachute payment (severance + value of accelerated equity) is greater than three times the average W-2 reported compensation for the preceding five years, then an excise tax is imposed on the portion of the parachute payment that exceeds the average W-2 reported compensation for the preceding years. Per Motorola's Change In Control Severance Plan, an additional gross up payment equal to the value of the excise tax imposed will be paid. The determination to whether and when a gross up payment is required, the amount of the gross up payment and

the assumptions to be utilized in arriving at such determination, shall be made by the Company's independent registered public accounting firm, currently KPMG LLP.

- (8) See Nonqualified Deferred Compensation in 2006 for a discussion of nonqualified deferred compensation. There is no further enhancement or acceleration upon a termination or change in control.
- (9) The Portable Plan was available as an option to all salaried employees on July 1, 1999 and was the primary plan available to all salaried employees commencing their employment between July 1, 1999 and January 1, 2005 and is therefore not included. The Motorola Elected Officers Supplementary Retirement Plan (the EOSRP) is only available to elected officers and was discontinued on January 1, 2000. The EOSRP was closed to new participants as of January 1, 2000. Mr. Lawson and Mr. Nemcek are the only Named Executive Officers participating in the EOSRP. This supplemental retirement plan provides an annual income of up to 70% of salary at retirement or disability based on certain eligibility and vesting requirements. As of January 1, 2007, there are 5 unvested participants remaining in the plan. We do not have an executive-only retirement plan. For employees hired after January 1, 2005, we do not have any pension retirement plan. For a further explanation of retirement benefits, please see Retirement Plans .
-

**Table of Contents**

57

## PROXY STATEMENT

*The following Report of Audit and Legal Committee and related disclosure shall not be deemed incorporated by reference by any general statement incorporating this proxy statement into any filing under the Securities Act of 1933 (the Securities Act ) or under the Securities Exchange Act of 1934 (the Exchange Act ), except to the extent that the Company specifically incorporates this information by reference, and shall not otherwise be deemed filed under such Acts.*

**AUDIT AND LEGAL COMMITTEE MATTERS****Report of Audit and Legal Committee**

The Audit and Legal Committee is comprised of four non-employee directors. Mr. Fuller, the Chair, Mr. Dorman, Mr. Meredith and Mr. J. White were the members of the Committee at the end of 2006. The Committee operates pursuant to a written charter that was amended and restated by the Board as of February 12, 2007. A copy of the Committee's current charter is available at [www.motorola.com/investor](http://www.motorola.com/investor).

On February 22, 2007, the Board determined that each member of the Committee was independent within the meaning of the NYSE listing standards for independence, SEC rules and the Motorola, Inc. Director Independence Guidelines. The Board also determined that each member of the Committee is (i) an audit committee financial expert as defined by SEC rules, whose expertise has been attained through relevant experience as discussed in Who Are the Nominees and (ii) is financially literate. During all of 2006, the Committee was comprised of non-employee directors who were each independent as defined by the NYSE listing standards applicable during 2006 and SEC rules.

The responsibilities of the Committee include assisting the Board of Directors in fulfilling its oversight responsibilities as they relate to the Company's accounting policies, internal controls, financial reporting practices and legal and regulatory compliance. The Committee also appoints and retains the independent registered public accounting firm.

The Committee fulfills its responsibilities through periodic meetings with the Company's independent registered public accounting firm, internal auditors and management. During 2006, the Committee met eleven times. The Committee schedules its meetings with a view toward ensuring that it devotes appropriate attention to all of its tasks. During certain of these meetings, the Committee meets privately with the independent registered public accounting firm, the chief financial officer, the director of internal audit, the chief legal counsel and from time-to-time other members of management. Outside of formal meetings Committee members had telephone calls to discuss important matters with management and the independent registered public accounting firm. The Committee also obtains a review, of the nature described in Statement on Auditing Standards (SAS) No. 100, from the independent registered public accounting firm containing the results of their review of the interim financial statements.

Throughout the year, the Committee monitors matters related to the independence of KPMG LLP ( KPMG ), the Company's independent registered public accounting firm. As part of its monitoring activities, the Committee reviews the relationships between the independent registered public accounting firm and the Company. After reviewing the relationships and discussing them with management, the Committee discussed KPMG's overall relationship, objectivity and independence with the Company. Based on its review, the Committee is satisfied with the auditors independence.

KPMG also has confirmed to the Committee in writing, as required by Independence Standards Board Standard No. 1, that, in its professional judgment, it is independent of the Company under all relevant professional and regulatory standards.

The Committee also discussed with management, the internal auditors and the independent registered public accounting firm, the quality and adequacy of the Company's internal controls and the internal audit function's management, organization, responsibilities, budget and staffing. The Committee reviewed with both the independent registered public accounting firm and the internal auditors their audit plans, audit scope, and identification of audit risks.

The Committee discussed and reviewed with the independent registered public accounting firm all matters required by the standards of the Public Company Accounting Oversight Board (United States), including those

described in SAS No. 61, Communication with Audit Committees. With and without management present, the Committee discussed and reviewed the results of the independent registered public accounting firm's examination of the consolidated financial statements. The Committee also discussed the results of the internal audit examinations.

The Committee reviewed the audited consolidated financial statements of the Company as of and for the year ended December 31, 2006, with management and the independent registered public accounting firm. Management has the responsibility for the preparation and integrity of the Company's

---

**Table of Contents**

58

## PROXY STATEMENT

consolidated financial statements and the independent registered public accounting firm has the responsibility for the examination of those statements. Based on the above-mentioned review and discussions with management and the independent registered public accounting firm, the Committee recommended to the Board that the Company's audited consolidated financial statements be included in its Annual Report on Form 10-K for the year ended December 31, 2006, for filing with the Securities and Exchange Commission.

The Committee also reviewed management's report on its assessment of the effectiveness of internal control over financial reporting as of December 31, 2006 and the report of the Company's independent registered public accounting firm on management's assessment and on the effectiveness of internal control over financial reporting as of December 31, 2006. Management is responsible for maintaining adequate internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. The Company's independent registered public accounting firm has the responsibility for auditing management's assessment and the effectiveness of internal control over financial reporting and expressing an opinion thereon based on their audit. Based on the above-mentioned review and discussions with management and the Company's independent registered public accounting firm, the Committee recommended to the Board that management's report on its assessment of the effectiveness of internal control over financial reporting as of December 31, 2006 and the report of our independent registered public accounting firm be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006 for filing with the Securities and Exchange Commission.

As specified in the Audit and Legal Committee Charter, it is not the duty of the Committee to plan or conduct audits or to determine that the Company's consolidated financial statements are complete and accurate and in accordance with U.S. generally accepted accounting principles. That is the responsibility of management and the Company's independent registered public accounting firm. In giving its recommendation to the Board of Directors, the Committee has relied on: (i) management's representation that such consolidated financial statements have been prepared with integrity and objectivity and in conformity with U.S. generally accepted accounting principles, and (ii) the reports of the Company's independent registered public accounting firm with respect to such consolidated financial statements.

Respectfully submitted,

H. Laurance Fuller, *Chair*  
David W. Dorman  
Thomas J. Meredith  
John A. White

---

**Table of Contents**

59

PROXY STATEMENT

**Independent Registered Public Accounting Firm**

KPMG LLP ( KPMG ) served as the Company's independent registered public accounting firm for the fiscal years ended December 31, 2006 and December 31, 2005 and is serving in such capacity for the current fiscal year. The Audit and Legal Committee appoints and engages the independent registered public accounting firm annually. The decision of the Committee is based on auditor qualifications and performance on audit engagements.

Representatives of KPMG are expected to be present at the Annual Meeting and will have the opportunity to make a statement if they desire to do so and to respond to appropriate questions of stockholders.

*Total Fees Billed by KPMG*

The aggregate fees billed by KPMG for professional services to the Company were \$15.8 million in 2006 and \$14.4 million in 2005.

*Audit Fees*

The aggregate fees billed by KPMG for professional services rendered in connection with the audit of the Company's annual financial statements, the audit of internal control over financial reporting, the review of the Company's quarterly financial statements, and services that are normally provided in connection with statutory and regulatory filings or engagements were \$12.5 million in 2006 and \$12.0 million in 2005.

*Audit-Related Fees*

The aggregate fees billed by KPMG for assurance and related services reasonably related to the performance of the audit of the Company's financial statements, but not included under Audit Fees, were \$2.3 million in 2006 and \$1.4 million in 2005. These fees primarily related to audits and due diligence in connection with acquisitions and dispositions by the Company, miscellaneous assurance services, and benefit plan audits.

*Tax Fees*

The aggregate fees billed by KPMG for tax services were \$1.0 million in 2006 and \$1.0 million in 2005. These fees primarily related to assistance with U.S. tax returns, U.S. tax appeals and international subsidiary tax audit services.

*All Other Fees*

The aggregate fees for all other services rendered by KPMG were \$0 in 2006 and \$0 in 2005.

The following table further summarizes fees billed to the Company by KPMG during 2006 and 2005.

<i>Service</i>	<b>2006</b>	<b>2005</b>
<b>Audit Fees</b>	<b>\$12.5</b>	<b>\$12.0</b>
<b>Audit-Related Fees</b>		
Acquisition & Disposition Audits, Due Diligence, and Assurance Services	<b>\$2.1</b>	<b>\$1.2</b>
Benefit Plan Audits	<b>\$0.2</b>	<b>\$0.2</b>
	<b>\$2.3</b>	<b>\$1.4</b>
<b>Tax Fees</b>		
International Tax Services	<b>\$0.4</b>	<b>\$0.3</b>
U.S. Tax Services	<b>\$0.6</b>	<b>\$0.7</b>
	<b>\$1.0</b>	<b>\$1.0</b>
<b>All Other Fees</b>	<b>\$0.0</b>	<b>\$0.0</b>



<b>Total</b>	<b>\$15.8</b>	<b>\$14.4</b>
--------------	---------------	---------------

### **Audit and Legal Committee Pre-Approval Policies**

In addition to retaining KPMG to audit the Company's consolidated financial statements and internal controls over financial reporting for 2006, KPMG and other accounting firms were retained to provide auditing and advisory services in 2006. The Audit and Legal Committee (the Committee) has restricted the non-audit services that KPMG may provide to the Company primarily to divestiture and acquisition related due diligence and audit services, financial statement audits of employee benefit plans, audit related assurance services, and certain tax services. The Committee has further determined that the Company will obtain non-audit services from KPMG only when the services offered by KPMG are more effective than other service providers and do not impair the independence of KPMG.

The Audit and Legal Committee Auditor Fee Policy requires the pre-approval of all professional services provided to the Company by KPMG. Below is a summary of the policy and procedures.

The Committee pre-approves the annual audit plan and the annual audit fee. The Committee policy includes an approved list of non-audit services that KPMG can provide including audit related services, tax services, and other services. The Committee pre-approves the annual non-audit related services and budget. The Committee allows the

---

**Table of Contents**

60

**PROXY STATEMENT**

Company's Controller to authorize payment for any audit and non-audit service in the approved budget. The Committee also provides the Company's Controller with the authority to pre-approve fees less than \$25,000 that were not in the annual budget but that are in the list of services approved by the Committee. The Controller is responsible to report any approval decisions to the Committee at its next scheduled meeting. The Committee reviews, and if necessary, approves updated audit and non-audit services and fees in comparison to the previous approved budget at each regular Committee meeting.

In 2006, management did not approve any services that were not on the list of services pre-approved by the Committee.

**COMMUNICATIONS****How Can I Recommend a Director Candidate to the Governance and Nominating Committee?**

The Governance and Nominating Committee will consider a candidate for director proposed by a stockholder. A candidate must be highly qualified and be both willing and expressly interested in serving on the Board. A stockholder wishing to propose a candidate for the Committee's consideration should forward the candidate's name and information about the candidate's qualifications in writing to the Governance and Nominating Committee, c/o Secretary, Motorola, Inc., 1303 E. Algonquin Road, Schaumburg, Illinois 60196.

The Governance and Nominating Committee will consider nominees recommended by Motorola stockholders provided that the recommendation contains sufficient information for the Governance and Nominating Committee to assess the suitability of the candidate, including the candidate's qualifications. Candidates recommended by stockholders that comply with these procedures will receive the same consideration that candidates recommended by the Committee and management receive.

**What is the Deadline and How Do I Submit Nominations to the Board?**

A stockholder wishing to nominate a candidate for election to the Board at the 2008 Annual Meeting of Stockholders is required to give written notice addressed to the Secretary, Motorola, Inc., 1303 E. Algonquin Road, Schaumburg, Illinois 60196 of his or her intention to make such a nomination. The notice of nomination must be received by the Company's Secretary at the address above no later than February 2, 2008.

The notice of nomination is required to contain certain information about both the nominee and the stockholder making the nomination as set forth in the Company's bylaws. In addition, it must include information regarding the recommended candidate relevant to a determination of whether the recommended candidate would be barred from being considered independent under New York Stock Exchange Rule 303A.02(b), or, alternatively, a statement that the recommended candidate would not be so barred. A nomination which does not comply with the above requirements will not be considered.

**What is the Deadline and How Do I Submit Proposals?**

Any stockholder who intends to present a proposal at the Company's 2008 Annual Meeting of Stockholders must send the proposal to: Secretary, Motorola, Inc., 1303 East Algonquin Road, Schaumburg, Illinois 60196.

If the stockholder intends to present the proposal at the Company's 2008 Annual Meeting of Stockholders and have it included in the Company's proxy materials for that meeting, the proposal must be received by the Company no later than November 19, 2007, and must comply with the requirements of Rule 14a-8 under the Securities Exchange Act of 1934, as amended. The Company is not obligated to include any shareholder proposal in its proxy materials for the 2008 Annual Meeting of Stockholders if the proposal is received after the November 19, 2007 deadline.

If a stockholder wishes to present a proposal at the 2008 Annual Meeting of Stockholders but not have it included in the Company's proxy materials for that meeting, the proposal: (1) must be received by the Company no later than February 2, 2008, (2) must present a proper matter for shareholder action under Delaware General Corporation Law, (3) must present a proper matter for consideration at such meeting under the Company's amended and restated certificate of incorporation and bylaws, (4) must be submitted in a manner that is consistent with the submission requirements provided in the Company's bylaws, and (5) must relate to subject matter which could not be excluded from a proxy statement under any rule promulgated by the Securities and Exchange Commission.

**How Can I Communicate with the Board?**

All communications to the Board of Directors, presiding director, the non-management directors or any individual director, must be in writing and addressed to them c/o Secretary, Motorola, Inc.,

---

**Table of Contents**

61

PROXY STATEMENT

1303 East Algonquin Road, Schaumburg, IL 60196 or by email to [boardofdirectors@motorola.com](mailto:boardofdirectors@motorola.com).

**OTHER MATTERS**

The Board knows of no other business to be transacted at the 2007 Annual Meeting of Stockholders, but if any other matters do come before the meeting, it is the intention of the persons named in the accompanying proxy to vote or act with respect to them in accordance with their best judgment.

**Section 16(a) Beneficial Ownership Reporting Compliance**

Each director and certain officers of the Company are required to report to the Securities and Exchange Commission, by a specified date, his or her transactions related to Motorola Common Stock. Based solely on a review of the copies of reports furnished to the Company or written representations that no other reports were required, the Company believes that, during the 2006 fiscal year, all filing requirements applicable to its officers, directors and greater than 10% beneficial owners were complied with, except that: (1) a report on Form 4 was filed late by Mr. Fuller, a director, for one transaction, and (2) an amended Form 3/A and Form 4/A were filed late by Mr. Keller, an executive officer, for his initial holdings.

**Manner and Cost of Proxy Solicitation**

The Company pays the cost of soliciting proxies. In addition to mailing proxies, officers, directors and regular employees of the Company, acting on its behalf, may solicit proxies by telephone, personal interview or other electronic means. You may also be solicited by means of press releases issued by the Company and advertisements in periodicals. Also, the Company has retained D.F. King & Co., Inc. ( D.F. King ) to aid in soliciting proxies for a fee estimated not to exceed \$750,000 plus expenses. The Company also has agreed to indemnify D.F. King against certain liabilities including liabilities arising under the federal securities laws. D.F. King has informed the Company that it intends to employ approximately 130 persons to solicit proxies. The Company will, at its expense, request banks, brokers and other custodians, nominees and fiduciaries to forward proxy soliciting material to the beneficial owners of shares held of record by such persons. Our expenses related to the solicitation (in excess of those normally spent for an annual meeting with an uncontested director election and excluding salaries and wages of our regular employees and officers) are currently expected to be approximately \$14 million, of which approximately \$2 million has been spent to date.

**Householding of Proxy Materials**

In December of 2000, the Securities and Exchange Commission adopted new rules that permit companies and intermediaries (e.g., brokers) to satisfy the delivery requirements for proxy statements with respect to two or more security holders sharing the same address by delivering a single proxy statement addressed to those security holders. This process, which is commonly referred to as householding, potentially means extra convenience for security holders and cost savings for companies.

As in the past few years, a number of brokers with accountholders who are Motorola stockholders will be householding our proxy materials. As indicated in the notice previously provided by these brokers to Motorola stockholders, a single proxy statement will be delivered to multiple stockholders sharing an address unless contrary instructions have been received from an affected stockholder. Once you have received notice from your broker that they will be householding communications to your address, householding will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in householding and would prefer to receive a separate proxy statement, please notify your broker or call us at 1-800-262-8509 or write us at Secretary, Motorola, Inc., 1303 E. Algonquin Road, Schaumburg, IL 60196.

Stockholders who currently receive multiple copies of the proxy statement at their address and would like to request householding of their communications should contact their broker.

By order of the Board of Directors,

A. Peter Lawson  
*Secretary*

---

**Table of Contents**

**IMPORTANT**

**Your vote is important.** Regardless of the number of shares of Motorola common stock that you own, please sign, date and promptly mail the enclosed WHITE proxy card in the accompanying postage-paid envelope. Should you prefer, you may exercise a proxy by telephone or via the Internet. Please refer to the instructions on your WHITE proxy card which accompanied this proxy statement.

**Instructions for Street Name Stockholders**

If you own shares of Motorola Common Stock in the name of a broker, bank or other nominee, only it can vote your shares of Motorola Common Stock on your behalf and only upon receipt of your instructions. You should sign, date and promptly mail your WHITE proxy card, or voting instruction form, when you receive it from your broker, bank or nominee. Please do so for each separate account you maintain. Your broker, bank or nominee also may provide for telephone and Internet voting. Please refer to the instructions which you received with this proxy statement.

Please vote by mail, telephone or via Internet at your earliest convenience.

If you have any questions or need assistance in voting your shares of Motorola common stock, please call:

**D.F. King & Co., Inc.**  
**48 Wall Street**  
**New York, New York 10005**  
**Toll-Free: 1-800-488-8095**

---

**Table of Contents**

**Location for the Annual Meeting of Stockholders:  
The Art Institute of Chicago - Rubloff Auditorium  
230 South Columbus Drive, Chicago, Illinois 60603 Tel: (312) 443-3600  
May 7, 2007 at 4:30 P.M., local time**

**PARKING NEAR THE ART INSTITUTE**

Accessible parking for a fee is located in the following garages near the Art Institute:

Millennium Park garage (enter at Columbus Drive and Monroe Street),

East Monroe Street garage (enter at Columbus Drive and Monroe Street),

Grant Park North garage (enter at Michigan Avenue between Madison and Randolph).

**ENTERING AND DEPARTING THE ART INSTITUTE**

You are invited to enter and depart the Art Institute through the Columbus Drive Lobby. Access to this entrance has changed due to the New North Wing expansion and is off of Columbus Drive, just south of the future building.

**REGISTRATION BEFORE THE MEETING 3:30 - 4:30 p.m.**

Please present your Admission Ticket to the 2007 Annual Meeting of Stockholders at registration in the Chicago Stock Exchange Trading Room located across the hall from the Rubloff Auditorium.

---

**Table of Contents**

**APPENDIX A**

Explanatory Note: The Motorola Employee Stock Purchase Plan of 1999, as amended by the Motorola Board of Directors on February 22, 2007, subject to shareholder approval, is filed herewith pursuant to Instruction 3 to Item 10 of Schedule 14A and is not part of the proxy statement.

**MOTOROLA  
EMPLOYEE STOCK PURCHASE PLAN OF 1999**

(as amended by the Motorola Board of Directors on  
February 22, 2007, subject to shareholder approval)

1. **Purpose.** Motorola, Inc., a Delaware corporation (the Company ), hereby adopts the Motorola Employee Stock Purchase Plan of 1999 (the Plan ). The purpose of the Plan is to provide an opportunity for the employees of the Company and any designated subsidiaries to purchase shares of the Common Stock, \$3 par value per share, of the Company at a discount through voluntary automatic payroll deductions, thereby attracting, retaining and rewarding such persons and strengthening the mutuality of interest between such persons and the Company s stockholders.

2. **Shares Subject to Plan.** An aggregate of 154,300,000 shares of Common Stock (the Shares ) may be sold pursuant to the Plan (comprised of 54,300,000 Shares authorized in 1999, 50,000,000 Shares authorized in 2002 and 50,000,000 Shares authorized in 2007). Such Shares may be authorized but unissued Common Stock, treasury shares or Common Stock purchased in the open market. If there is any change in the outstanding shares of Common Stock by reason of a stock dividend or distribution, stock split-up, recapitalization, combination or exchange of shares, or by reason of any merger, consolidation or other corporate reorganization in which the Company is the surviving corporation, the number of Shares available for sale shall be equitably adjusted by the Committee appointed to administer the Plan to give proper effect to such change.

3. **Administration.** The Plan shall be administered by a committee (the Committee ) which shall be the Compensation Committee of the Board of Directors or another committee consisting of not less than two directors of the Company appointed by the Board of Directors, all of whom shall qualify as non-employee directors within the meaning of Securities and Exchange Commission Regulation § 240.16b-3 or any successor regulation. The Committee is authorized, subject to the provisions of the Plan, to establish such rules and regulations as it deems necessary for the proper administration of the Plan and to make such determinations and interpretations and to take such action in connection with the Plan and any Benefits granted hereunder as it deems necessary or advisable. Notwithstanding the above, the Committee may, in its discretion, deviate from the provisions of the Plan in administering the Plan in jurisdictions other than the United States. All determinations and interpretations made by the Committee shall be binding and conclusive on all participants and their legal representatives. No member of the Board, no member of the Committee and no employee of the Company shall be liable for any act or failure to act hereunder, by any other member or employee or by any agent to whom duties in connection with the administration of this Plan have been delegated or, except in circumstances

---



**Table of Contents**

involving his or her bad faith, gross negligence or fraud, for any act or failure to act by the member or employee.

4. **Eligibility.** All regular employees of the Company, and of each qualified subsidiary of the Company which may be so designated by the Committee, other than, in the discretion of the Committee:

(a) employees whose customary employment is 20 hours or less per week; and

(b) employees whose customary employment is for not more than 5 months per year;

shall be eligible to participate in the Plan. For the purposes of this Plan, the term **employee** means any individual in an employee-employer relationship with the Company or a qualified subsidiary of the Company, but excluding (a) any independent contractor; (b) any consultant, (c) any individual performing services for the Company or a qualified subsidiary who has entered into an independent contractor or consultant agreement with the Company or a qualified subsidiary; (d) any individual performing services for the Company or a qualified subsidiary under an independent contractor or consultant agreement, a purchase order, a supplier agreement or any other agreement that the Company or a qualified subsidiary enters into for services; (e) any individual classified by the Company as contract labor (such as black badgers, brown badgers, contractors, contract employees, job shoppers), regardless of length of service; (f) any individual whose base wage or salary is not processed for payment by the Payroll Department(s) of the Company; (g) any **leased employee** as defined in Section 414(n) of the Internal Revenue Code; and (h) any individual whose terms and conditions of employment are governed by a collective bargaining agreement resulting from good faith collective bargaining where benefits of the type being offered under the Plan were the subject of such bargaining, unless such agreement specifies that such individuals are eligible for the Plan. The term **qualified subsidiary** means any corporation or other entity in which a fifty percent (50%) or greater interest is, at the time, directly or indirectly owned by the Company or by one or more subsidiaries or by the Company and one or more subsidiary. For all purposes of the Plan, an individual shall be an **employee** of or be **employed** by the Company or a qualified subsidiary for any Offering Period only if such individual is treated by the Company or such qualified subsidiary for such Offering Period as its employee for purposes of employment taxes and wage withholding for federal income taxes, regardless of any subsequent reclassification by the Company or qualified subsidiary, any governmental agency, or any court.

5. **Participation.** An eligible employee may elect to participate in the Plan as of any **Enrollment Date**. Enrollment Dates shall occur on the first day of an Offering Period (as defined in paragraph 8). Any such election shall be made by completing and forwarding an enrollment and payroll deduction authorization form to the Plan Administrator prior to such Enrollment Date, authorizing payroll deductions in an amount not exceeding 10% of the employee's gross pay for the payroll period to which the deduction applies. A participating employee may increase or decrease payroll deductions as of any subsequent Enrollment Date by completing and forwarding a revised payroll deduction authorization form to the Plan Administrator; provided, that changes in payroll deductions shall not be permitted to the extent that they would result in total payroll deductions exceeding 10% of the employee's gross pay or such other amount as may be determined by the Committee. An eligible employee may not

---

**Table of Contents**

initiate, increase or decrease payroll deductions as of any date other than an Enrollment Date. For purposes of this Plan, the term gross pay means the gross amount of pay an employee would receive at each regular pay period date before any deduction for required federal or state withholding and any other amounts which may be withheld.

6. Payroll Deduction Accounts. The Company shall establish a Payroll Deduction Account for each participating employee, and shall credit all payroll deductions made on behalf of each employee pursuant to paragraph 5 to his or her Payroll Deduction Account. No interest shall be credited to any Payroll Deduction Account.

7. Withdrawals. An employee may withdraw from an Offering Period by completing and forwarding a written notice to the Plan Administrator. A notice of withdrawal must be received by the first business day of the last month of an Offering Period in order for such withdrawal to be effective during the current Offering Period. Upon receipt of such notice, payroll deductions on behalf of the employee shall be discontinued commencing with the immediately following payroll period, and such employee may not again be eligible to participate in the Plan until the next Enrollment Date. Amounts credited to the Payroll Deduction Account of any employee who withdraws shall be refunded, without interest, as soon as practicable.

8. Offering Periods. The Plan shall be implemented by consecutive Offering Periods with a new Offering Period commencing on the first trading day on or after April 1 and October 1 of each year, or on such other date as the Committee shall determine, and continuing thereafter to the last trading day of the respective six-month period or until terminated in accordance with paragraph 17 hereof. The first Offering Period hereunder shall commence on October 1, 1999. Trading day shall mean a day on which the New York Stock Exchange is open for trading. The Committee shall have the power to change the duration of Offering Periods (including the commencement dates thereof) with respect to future offerings. The last trading day of each Offering Period prior to the termination of the Plan (or such other trading date as the Committee shall determine) shall constitute the purchase dates (the Share Purchase Dates ) on which each employee for whom a Payroll Deduction Account has been maintained shall purchase the number of Shares determined under paragraph 9(a). Notwithstanding the foregoing, the Company shall not permit the exercise of any right to purchase Shares

(a) to an employee who, immediately after the right is granted, would own shares possessing 5% or more of the total combined voting power or value of all classes of stock of the Company or any subsidiary; or

(b) which would permit an employee's rights to purchase shares under this Plan, or under any other qualified employee stock purchase plan maintained by the Company or any subsidiary, to accrue at a rate in excess of \$25,000 of the fair market value of such shares (determined at the time such rights are granted) for each calendar year in which the right is outstanding at any time.

For the purposes of subparagraph (a), the provisions of Section 425(d) of the Internal Revenue Code shall apply in determining the stock ownership of an employee, and the shares which an employee may purchase under outstanding rights or options shall be treated as shares owned by the employee.

---

**Table of Contents**

9. Purchase of Shares.

(a) Subject to the limitations set forth in paragraphs 7 and 8, each employee participating in an offering shall have the right to purchase as many Shares, including fractional shares, as may be purchased with the amounts credited to his or her Payroll Deduction Account as of the payroll date coinciding with or immediately preceding the last Wednesday of the month (or such other date as the Committee shall determine) in which occurs the applicable Share Purchase Date (the Cutoff Date ). Employees may purchase Shares only through payroll deductions, and cash contributions shall not be permitted.

(b) The Purchase Price for Shares purchased under the Plan shall be not less than the lesser of an amount equal to 85% of the closing price of shares of Common Stock (i) at the beginning of the Offering Period or (ii) on the Share Purchase Date. For these purposes, the closing price shall be the closing price of a share of Common Stock as reported in the New York Stock Exchange Composite Transactions as reported in the Wall Street Journal, Midwest Edition. The Committee shall have the authority to establish a different Purchase Price as long as any such Purchase Price complies with the provisions of Section 423 of the Internal Revenue Code.

(c) On each Share Purchase Date, the amount credited to each participating employee s Payroll Deduction Account as of the immediately preceding Cutoff Date shall be applied to purchase as many Shares, including fractional shares, as may be purchased with such amount at the applicable Purchase Price. Any amount remaining in an employee s Payroll Deduction Account as of the relevant Share Purchase Date in excess of the amount that may properly be applied to the purchase of Shares as a result of the application of the limitations set forth in paragraphs 5 and 8 hereof or as designated by the Committee shall be refunded without interest to the employee as soon as practicable.

10. Brokerage Accounts or Plan Share Accounts. By enrolling in the Plan, each participating employee shall be deemed to have authorized the establishment of a brokerage account on his or her behalf at a securities brokerage firm selected by the Committee. Alternatively, the Committee may provide for Plan share accounts for each participating employee to be established by the Company or by an outside entity selected by the Committee which is not a brokerage firm. Shares purchased by an employee pursuant to the Plan shall be held in the employee s brokerage or Plan share account ( Plan Share Account ) in his or her name, or if the employee so indicates on his or her payroll deduction authorization form, in the employee s name jointly with any other person of legal age, with right of survivorship. An employee who is a resident of a jurisdiction which does not recognize such a joint tenancy may request that such Shares be held in his or her name as tenant in common with any other person of legal age, without right of survivorship.

11. Rights as Stockholder. An employee shall have no rights as a stockholder with respect to Shares subject to any rights granted under this Plan until payment for such Shares has been completed at the close of business on the relevant Share Purchase Date.

12. Certificates. Certificates for Shares purchased under the Plan will not be issued automatically. However, certificates for whole Shares purchased shall be issued as soon as practicable following an employee s written request. The Company may make a reasonable charge for the issuance of such certificates.

---

**Table of Contents**

13. Termination of Employment. If a participating employee's employment is terminated for any reason, including death, or if an employee otherwise ceases to be eligible to participate in the Plan, payroll deductions on behalf of the employee shall be discontinued and any amounts then credited to the employee's Payroll Deduction Account shall be refunded, without interest, as soon as practicable, except as otherwise provided by the Committee. Notwithstanding the above, but subject to the discretion of the Committee, if an employee is granted a paid leave of absence (within the meaning of Treasury Regulation §1.421-7(h)(2)), payroll deductions on behalf of the employee shall continue and any amounts credited to the employee's Payroll Deduction Account may be used to purchase Shares as provided under the Plan. If an employee is granted an unpaid leave of absence, payroll deductions on behalf of the employee shall be discontinued, but any amounts then credited to the employee's Payroll Deduction Account may be used to purchase Shares on the next applicable Share Purchase Date.

14. Rights Not Transferable. Rights granted under this Plan are not transferable by a participating employee other than by will or the laws of descent and distribution, and are exercisable during an employee's lifetime only by the employee.

15. Employment Rights. Neither participation in the Plan, nor the exercise of any right granted under the Plan, shall be made a condition of employment, or of continued employment with the Company or any subsidiary.

16. Application of Funds. All funds received by the Company for Shares sold by the Company on any Share Purchase Date pursuant to this Plan may be used for any corporate purpose.

17. Amendments and Termination. The Board of Directors or the Committee may amend the Plan at any time, provided that no such amendment shall be effective unless approved within 12 months after the date of the adoption of such amendment by the affirmative vote of stockholders holding shares of Common Stock entitled to a majority of the votes represented by all outstanding shares of Common Stock entitled to vote if such stockholder approval is required for the Plan to continue to comply with the requirements of Securities and Exchange Commission Regulation § 240.16b-3 and Section 423 of the Internal Revenue Code. The Board of Directors may suspend the Plan or discontinue the Plan at any time. Upon termination of the Plan, all payroll deductions shall cease and all amounts then credited to the participating employees' Payroll Deduction Accounts shall be equitably applied to the purchase of whole Shares then available for sale, and any remaining amounts shall be promptly refunded to the participating employees.

18. Applicable Laws. This Plan, and all rights granted hereunder, are intended to meet the requirements of an employee stock purchase plan under Section 423 of the Internal Revenue Code, as from time to time amended, and the Plan shall be construed and interpreted to accomplish this intent. Sales of Shares under the Plan are subject to, and shall be accomplished only in accordance with, the requirements of all applicable securities and other laws.

19. Expenses. Except to the extent provided in paragraph 12, all expenses of administering the Plan, including expenses incurred in connection with the purchase of Shares for sale to participating employees, shall be borne by the Company and its subsidiaries.

20. Stockholder Approval. The Plan was adopted by the Board of Directors on March 9, 1999, subject to stockholder approval. The Plan and any action taken hereunder shall be null and void if stockholder approval is not obtained at the next annual meeting of stockholders.

---

**Table of Contents**

**Vote by Internet**

**www.cesvote.com**

Use the Internet to transmit your voting instructions up until the closing of the polls at the Annual Meeting, which closing is expected to occur on Monday, May 7, 2007. Have your proxy card in hand when you access the website listed above and follow the instructions to create an electronic voting instruction form.

**Vote By Telephone**

**1-888-693-8683**

REGISTRATION LINE 1  
REGISTRATION LINE 2  
REGISTRATION LINE 3  
REGISTRATION LINE 4  
REGISTRATION LINE 5  
REGISTRATION LINE 6

Use any touch-tone telephone to transmit your voting instructions up until the closing of the polls at the Annual Meeting, which closing is expected to occur on Monday, May 7, 2007. Have your proxy card in hand when you call and then follow the instructions.

**Vote by Mail**

Please mark, sign and date your proxy card and return it in the **postage-paid envelope** we have provided or return it to: Motorola, Inc., c/o Corporate Election Services, P.O. Box 3230, Pittsburgh PA 15230-3230. To ensure that your vote is received prior to the Annual Meeting on May 7, 2007, please act promptly. Receipt of your mailed proxy is needed prior to the closing of the polls at the Annual Meeting, which closing is expected to occur on Monday, May 7, 2007.

**Vote by Telephone**

Call Toll-Free using a touch-tone telephone:  
**1-888-693-8683**

**Vote by Internet**

Access the Website and cast your vote:  
**www.cesvote.com**

**Vote by Mail**

Sign and return your proxy in the postage-paid envelope provided.

**If you vote your proxy by Internet or by telephone, you do NOT need to mail back your proxy card. You can view the Annual Report and Proxy Statement on the Internet at [www.motorola.com/investor](http://www.motorola.com/investor).**

**Ø CONTROL NUMBER**

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED  
ê Please fold and detach card at perforation before mailing. ê**

**Motorola, Inc.**

**Proxy**

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR ALL NOMINEES LISTED BELOW.**

**Proposal 1:** Election of Directors for a One-Year Term

Nominees:	(01) E. Zander	(05) N. Negroponte	(09) D. Warner III	<b>For All</b>	<b>Withhold All</b>	<b>For All Except</b>
	(02) D. Dorman	(06) S. Scott III	(10) J. White	o	o	o
	(03) J. Lewent	(07) R. Sommer	(11) M. White			
	(04) T. Meredith	(08) J. Stengel				

To withhold authority to vote for any individual nominee(s), mark **For All Except** and write the number(s) of the nominee(s) on the line below.

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR PROPOSAL 2.**

**For      Against      Abstain**

**Proposal 2:** Approval of Amendment to The Motorola Employee Stock Purchase Plan of 1999

o                      o                      o

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE AGAINST PROPOSALS 3 AND 4.**

**For      Against      Abstain**

**Proposal 3:** Shareholder Proposal re: Shareholder Vote on Executive Pay

o                      o                      o

**Proposal 4:** Shareholder Proposal re: Recoup Unearned Management Bonuses

o                      o                      o

**REGISTRATION LINE 1**

**REGISTRATION LINE 2**

Signature

Date

**REGISTRATION LINE 3**

**REGISTRATION LINE 4**

**REGISTRATION LINE 5**

Signature (Joint Owners)

Date

**REGISTRATION LINE 6**

**Please vote, date and sign** and mail this proxy promptly in the enclosed envelope. When there is more than one owner, each should sign. When signing as an attorney, administrator, executor, guardian or trustee, please add your title as such. If executed by a corporation, the full corporation name should be given, and this proxy should be signed by a duly authorized officer, showing his or her title.

**Table of Contents**

**ADMISSION TICKET TO MOTOROLA S  
2007 ANNUAL MEETING OF STOCKHOLDERS**

This is your admission ticket to gain access to Motorola s 2007 Annual Meeting of Stockholders to be held at The Art Institute of Chicago Rubloff Auditorium, 230 South Columbus Drive, Chicago, Illinois on Monday, May 7, 2007 at 4:30 p.m. local time. A map showing directions to the meeting site is shown below. Please present this ticket at registration in The Chicago Stock Exchange Trading Room across the hall from the Rubloff Auditorium from 3:30 4:30 p.m. Please note that a large number of stockholders may attend the meeting, and seating is on a first-come, first-served basis.

**THIS TICKET IS NOT TRANSFERABLE**

Map to The Art Institute of Chicago

Map to The Art Institute of Chicago Rubloff  
Auditorium

**PARKING NEAR THE ART INSTITUTE**

Accessible parking for a fee is located in the following garages near the Art Institute: Millennium Park garage (enter at Columbus Drive and Monroe Street), East Monroe Street garage (enter at Columbus Drive and Monroe Street), Grant Park North garage (enter at Michigan Avenue between Madison and Randolph).

**ENTERING THE ART INSTITUTE**

You are invited to enter the Art Institute through the Columbus Drive Lobby. Access to this entrance has changed due to the New North Wing Expansion and is off of Columbus Drive, just south of the future building.

**ê Please fold and detach card at perforation before mailing ê**

**THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS  
for the Annual Meeting of Stockholders, May 7, 2007**

The stockholder(s) whose signature(s) appear(s) on the reverse side of this Proxy Card hereby appoint(s) Edward J. Zander, David W. Devonshire, A. Peter Lawson and Steven J. Strobel, or any one of them, as proxies (with power of substitution) to represent and to vote all the shares of common stock of Motorola, Inc. which the stockholder(s) would be entitled to vote, at the Annual Meeting of Stockholders of Motorola, Inc. to be held on May 7, 2007, and at any adjournments or postponements thereof.

In their discretion, the proxies are authorized to vote upon any other matter that may properly come before the meeting or any adjournments or postponements thereof.

**THIS PROXY WILL BE VOTED IN ACCORDANCE WITH SPECIFICATIONS MADE,  
BUT IF NO CHOICES ARE INDICATED, THIS PROXY WILL BE VOTED FOR ALL  
NOMINEES LISTED, FOR PROPOSAL 2, AGAINST PROPOSAL 3 AND AGAINST PROPOSAL 4.  
IMPORTANT This Proxy must be signed and dated on the reverse side.**