

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

RIVIERA TOOL CO
Form 10-Q
April 15, 2005

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended February 28, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file no. 001-12673

RIVIERA TOOL COMPANY

(Exact name of registrant as specified in its charter)

Michigan

38-2828870

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

5460 Executive Parkway S.E., Grand Rapids, Michigan 49512

(Address of principal executive offices) (Zip Code)

(616) 698-2100

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the Registrant is an accelerated filer (as defined by Rule 12b-2 of the Exchange Act).

Yes No

There were 3,774,346 shares of the Registrant's common stock outstanding as of April 15, 2005.

PART I
FINANCIAL INFORMATION

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

INDEX

Item 1. Financial Statements

 Balance Sheets as of February 28, 2005 and August 31, 2004.....

 Statements of Operations for the Three Months and Six Months Ended February 28, 2005 and February 29, 2004.....

 Statements of Cash Flows for the Three Months and Six Months Ended February 28, 2005 and February 29, 2004.....

 Notes to Financial Statements.....

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations...

Item 3. Quantitative and Qualitative Disclosures about Market Risk.....

Item 4. Controls and Procedures.....

PART II
OTHER INFORMATION
INDEX

Item 1. Legal Proceedings.....

Item 6. Exhibits and Reports on Form 8 - K.....

 Signatures.....

 Certifications

 Exhibits

RIVIERA TOOL COMPANY
FINANCIAL STATEMENTS

BALANCE SHEETS

| CURRENT ASSETS | ASSETS | NOTE | FEBRUARY 2005 (UNAUDITED) |
|---|--------|------|---------------------------------|
| ----- | | ---- | ----- |
| Cash | | | \$ 209 |
| Accounts receivable | | | 2,928 |
| Costs in excess of billings on contracts in process | | 2 | 2,571 |
| Inventories | | | 238 |
| Prepaid expenses and other current assets | | | 273 |

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

| | | |
|---|---|-----------|
| Total current assets | | 6,221 |
| PROPERTY, PLANT AND EQUIPMENT, NET | 3 | 11,720 |
| PERISHABLE TOOLING | | 757 |
| OTHER ASSETS | | 544 |
| Total assets | | \$ 19,243 |
| ===== | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| CURRENT LIABILITIES | | |
| Current portion of long-term debt | 4 | \$ 8,201 |
| Accounts payable | | 4,485 |
| Accrued liabilities | | 756 |
| Total current liabilities | | 13,443 |
| LONG-TERM DEBT | | |
| ACCRUED LEASE EXPENSE | 4 | 8 |
| DEFERRED COMPENSATION | | 787 |
| DEFERRED INTEREST | 4 | 116 |
| Total liabilities | | 14,356 |
| PREFERRED STOCK - no par value, \$100 mandatory redemption value: | | |
| Authorized - 5,000 shares | | |
| Issued and outstanding - no shares | | |
| STOCKHOLDERS' EQUITY: | | |
| Preferred stock - no par value, | | |
| Authorized - 200,000 shares | | |
| Issued and outstanding - no shares | | |
| Common stock - No par value: | | |
| Authorized - 9,785,575 shares | | |
| Issued and outstanding - 3,774,346 shares | | |
| As of February 28, 2005 and August 31, 2004 | | 16,426 |
| Retained deficit | | (11,538) |
| Total stockholders' equity | | 4,887 |
| Total liabilities and stockholders' equity | | \$ 19,243 |
| ===== | | |

See notes to financial statements

3

RIVIERA TOOL COMPANY
STATEMENTS OF OPERATIONS
(UNAUDITED)

FOR THE THREE MONTHS
ENDED

FOR THE SIX MONTHS
ENDED

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

| | FEB. 28, 2005 | FEB. 29, 2004 | FEB. 28, 2005 | FEB. 2004 |
|---|------------------|------------------|------------------|--------------|
| SALES | \$ 4,981,009 | \$ 8,292,900 | \$ 9,533,560 | \$16,600,000 |
| COST OF SALES | 4,151,887 | 7,452,464 | 8,190,347 | 14,910,000 |
| GROSS PROFIT | 829,122 | 840,436 | 1,343,213 | 1,690,000 |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES | 867,490 | 505,652 | 1,446,831 | 900,000 |
| INCOME/(LOSS) FROM OPERATIONS | (38,368) | 334,784 | (103,618) | 780,000 |
| TOTAL INTEREST EXPENSE | 389,468 | 122,701 | 788,859 | 330,000 |
| INCOME/(LOSS) BEFORE INCOME TAXES | (427,836) | 212,083 | (892,477) | 450,000 |
| INCOME TAXES | -- | -- | -- | -- |
| NET INCOME/(LOSS) AVAILABLE FOR COMMON SHARES | \$ (427,836) | \$ 212,083 | \$ (892,477) | \$ 450,000 |
| BASIC AND DILUTED INCOME/(LOSS) PER COMMON SHARE | \$ (.11) | \$.06 | \$ (.24) | \$.06 |
| BASIC AND DILUTED COMMON SHARES OUTSTANDING | 3,774,346 | 3,379,609 | 3,774,346 | 3,379,609 |

See notes to financial statements

4

RIVIERA TOOL COMPANY
STATEMENT OF CASH FLOWS
(UNAUDITED)

| | FOR THE THREE MONTHS ENDED | |
|--|-------------------------------|------------------|
| | FEB. 28, 2005 | FEB. 29, 2004 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income/(loss) | \$ (427,836) | \$ 212,083 |
| Adjustments to reconcile net income/(loss) to net cash from operating activities: | | |

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

| | | |
|--|-----------------------|---------------------|
| Depreciation and amortization | 427,701 | 421,599 |
| (Increase) decrease in assets: | | |
| Accounts receivable | 6,429,427 | (1,444,542) |
| Costs in excess of billings on contracts in | (1,096,106) | (180,343) |
| process | | |
| Perishable tooling | 23,110 | 560 |
| Prepaid expenses and other current assets | (66,222) | (236,959) |
| Increase (decrease) in liabilities: | | |
| Accounts payable | 569,558 | 1,209,148 |
| Accrued outsourced contracts payable | -- | (182,025) |
| Accrued lease expense | 23,292 | 25,050 |
| Accrued liabilities | 116,523 | 86,476 |
| Deferred compensation | (166,474) | -- |
| Net cash provided by/(used in) operating activities | <u>\$ 5,832,973</u> | <u>\$ (88,953)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Decrease/(increase) in other assets | 100,000 | -- |
| Additions to property, plant and equipment | (16,806) | (166,429) |
| Net cash provided by/(used in) investing activities | <u>\$ 83,194</u> | <u>\$ (166,429)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net borrowings (repayments) on revolving credit line | (6,505,958) | 380,876 |
| Deferred interest | 44,588 | -- |
| Principal payments on notes payable to bank | (129,024) | (125,494) |
| Net cash provided by/(used in) financing activities | <u>\$ (6,590,394)</u> | <u>255,382</u> |
| NET INCREASE/(DECREASE) IN CASH | <u>\$ (674,227)</u> | <u>--</u> |
| CASH - Beginning of Period | <u>883,429</u> | <u>1,200</u> |
| CASH - End of Period | <u>\$ 209,202</u> | <u>1,200</u> |

See notes to financial statements

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS
FEBRUARY 28, 2005

NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited interim financial statements (the "Financial Statements") of Riviera Tool Company (the "Company") have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, the Financial Statements do not include all the information and footnotes normally included in the annual financial statements prepared in accordance with generally accepted accounting principles in the United States of America.

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

In the opinion of management, the Financial Statements reflect all adjustments (consisting only of normal recurring adjustments) necessary to present fairly such information in accordance with generally accepted accounting principles generally accepted in the United States of America. These Financial Statements should be read in conjunction with the financial statements and footnotes thereto included in the Company's Form 10-K, as amended, for the fiscal year ended August 31, 2004.

The Company's financial statements were prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. During fiscal 2004, the Company sustained both a significant loss from operations as well as a net loss. This loss resulted in an accumulated deficit. Further, the Company was not in compliance with the covenants of its long-term loan agreement causing the Company's debt to be classified as current in the financial statements. The Company currently entered into a forbearance agreement that expires April 29, 2005. These factors, among other things, raised substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company believes that the revolving line of credit (under the existing forbearance agreement and future extensions of renegotiated facilities or new facilities) and the funds generated from operations should be sufficient to cover anticipated cash needs through fiscal 2005. However, depending on the Company's primary lender's willingness to extend the due date of the facility as well as the level of future sales, terms of such sales, financial performance and cash flow of existing contracts, such financing may not be sufficient to support operations. Therefore, the Company may be required to seek additional sources of funding.

The results of operations for the three and six-month periods ended February 28, 2005 may not be indicative of the results to be expected for the full year.

IMPAIRMENT OF LONG-LIVED ASSETS

The Company reviews long-lived assets for impairment if changes in circumstances or the occurrence of events suggest the remaining value may not be recoverable. An asset is deemed impaired and written down to its fair value if estimated related total future undiscounted cash flows are less than its book (carrying) value. The Company, in performing its evaluation of long-lived assets for impairment, utilized financial projections for five future years including total undiscounted cash flow. In developing the projections, the Company estimated revenues for each year and estimated resulting margins based upon various assumptions including future market pricing trends and historical financial costs. The analysis concluded that the estimated total undiscounted future cash flows were in excess of the carrying value of long-lived assets. Had the analysis concluded that the total undiscounted future cash flows were below the carrying value, an impairment charge of the difference between the carrying value and the lower of the total discounted cash flows or fair value would have been recorded.

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

Costs and billings on contracts in process are as follows:

| | FEBRUARY 28, 2005 | AUGUST 31, 2004 |
|--|----------------------|--------------------|
| | ----- | ----- |
| Costs incurred on contracts in process under the percentage of completion method | \$ 4,886,647 | \$ 22,265,74 |
| Estimated gross profit/(loss) | 50,000 | (4,250,00 |
| | ----- | ----- |
| Total | 4,936,647 | 18,015,74 |
| Less progress payments received and progress billings to date | 2,390,328 | 17,586,99 |
| Plus costs incurred on contracts in process under the completed contract method | 25,498 | 240,39 |
| | ----- | ----- |
| Costs in excess of billings on contracts in process | \$ 2,571,817 | \$ 669,14 |
| | ===== | ===== |

Included in estimated gross profit for February 28, 2005 and August 31, 2004 are jobs with losses accrued of \$152,162 and \$5,190,491, respectively.

NOTE 3 - PROPERTY, PLANT AND EQUIPMENT, NET

Property, plant and equipment, net consist of the following:

| CATEGORY | FEBRUARY 28, 2005 | AUGUST 31, 2004 |
|--|----------------------|--------------------|
| | ----- | ----- |
| Leasehold improvements | \$ 1,489,302 | \$ 1,367,90 |
| Office furniture and fixtures | 174,524 | 169,12 |
| Machinery and equipment | 23,080,863 | 23,080,86 |
| Construction in Process | 86,960 | - |
| Computer equipment and software | 2,821,829 | 2,788,48 |
| Transportation equipment | 109,782 | 109,78 |
| | ----- | ----- |
| Total cost | 27,763,260 | 27,516,17 |
| Less Accumulated depreciation and amortization | 16,042,827 | 15,187,42 |
| | ----- | ----- |
| Net carrying amount | \$ 11,720,433 | \$ 12,328,74 |
| | ===== | ===== |

NOTE 4 - LONG-TERM DEBT

The Company's long-term debt consists of the following:

| FEBRUARY 28, 2005 | AUGUST 31, 2004 |
|----------------------|--------------------|
| ----- | ----- |

REVOLVING WORKING CAPITAL CREDIT LINE

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

The revolving working capital credit line is collateralized by substantially all assets of the Company and provides for borrowing, subject to certain collateral requirements up to \$3.75 million until April 29, 2005. The agreement requires a commitment fee of .25% per annum on the average daily unused portion of the revolving credit line. The credit line is due April 29, 2005, and bears interest, payable monthly, at 4.0% above the bank's prime rate (as of February 28, 2005, an effective rate of 9.5%)

\$ 2,595,878

\$ 9,849,53

7

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS
FEBRUARY 28, 2005

NOTE 4 - LONG-TERM DEBT - CONTINUED

| NOTES PAYABLE TO BANKS | FEBRUARY 28, 2005 |
|--|----------------------|
| | ----- |
| Note payable to bank, payable in monthly installments of \$33,334, plus interest at the bank's prime rate plus 4.25% (as of February 28, 2005, an effective rate of 9.75%), due April 29, 2005..... | 1,200,000 |
| Note payable to bank, payable in monthly installments of \$9,065, plus interest at the bank's prime rate plus 4.25% (as of February 28, 2005, an effective rate of 9.75%), due April 29, 2005..... | 389,777 |
| Subordinated note payable to bank, payable in monthly installments of \$31,000, including interest at 11%, due January 1, 2008..... | 1,008,124 |
| SUBORDINATED DEBT | |
| Subordinated note payable, principal payable in quarterly installments of \$250,000 commencing September 30, 2007. Interest payable quarterly, in arrears, commencing on September 30, 2004 at 14%. Deferred interest accrues at 6%, compounded quarterly and payable at the earlier of loan pay-off or June 30, 2010..... | 3,000,000 |
| OTHER | |
| Other..... | 8,834 |
| | ----- |
| Total debt..... | 8,210,225 |
| | ----- |
| Less current portion of long-term and subordinated debt..... | 8,201,391 |
| | ----- |
| Long-term and subordinated debt -- Net..... | \$ 8,834 |
| | ===== |

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

NOTE 5 - CONTINGENCIES

The Company is a plaintiff and defendant in litigation regarding its contract with Mercedes Benz and GESTAMP USA as well as certain of the Company's suppliers the Company does not consider such items require any contingent asset or liability is deemed necessary at this point in time.

8

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

The following table presents, for the periods indicated, the components of the Company's Statement of Operations as a percentage of sales.

| | For The Three Months Ended | | For T |
|---|-------------------------------|------------------|------------------|
| | Feb. 28, 2005 | Feb. 29, 2004 | Feb. 28, 2005 |
| SALES | 100.0% | 100.0% | 100. |
| COST OF SALES | 83.4% | 89.9% | 85. |
| | ----- | ----- | ----- |
| GROSS PROFIT | 16.6% | 10.1% | 14. |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSE ... | 17.4% | 6.1% | 15. |
| | ----- | ----- | ----- |
| INCOME/(LOSS) FROM OPERATIONS ... | (0.8)% | 4.0% | (1. |
| TOTAL INTEREST EXPENSE | 7.8% | 1.4% | 8. |
| INCOME/(LOSS) BEFORE INCOME TAXES | (8.6)% | 2.6% | (9. |
| INCOME TAXES | -- | -- | - |
| | ----- | ----- | ----- |
| NET INCOME/(LOSS) | (8.6)% | 2.6% | (9. |
| | ===== | ===== | ===== |

FORWARD-LOOKING STATEMENT; RISKS AND UNCERTAINTIES

CERTAIN INFORMATION INCLUDED IN THIS QUARTERLY REPORT ON FORM 10-Q AND OTHER MATERIALS FILED OR TO BE FILED BY THE COMPANY WITH THE SECURITIES AND EXCHANGE COMMISSION CONTAIN CERTAIN STATEMENTS THAT MAY BE CONSIDERED FORWARD-LOOKING. FOR THIS PURPOSE, ANY STATEMENTS CONTAINED IN THIS REPORT THAT ARE NOT STATEMENTS OF HISTORICAL FACT MAY BE DEEMED TO BE FORWARD-LOOKING STATEMENTS. WITHOUT LIMITING THE FOREGOING, WORDS SUCH AS "MAY," "WILL," "EXPECT," "BELIEVE," "ANTICIPATE," "UNDERSTANDING," OR "CONTINUE," THE NEGATIVE OR OTHER VARIATION THEREOF, OR COMPARABLE TERMINOLOGY, ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS. IN ADDITION, FROM TIME TO TIME, THE COMPANY MAY RELEASE OR PUBLISH FORWARD-LOOKING STATEMENTS RELATING TO SUCH MATTERS AS ANTICIPATED FINANCIAL PERFORMANCE, BUSINESS PROSPECTS, TECHNOLOGICAL

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

DEVELOPMENTS AND SIMILAR MATTERS. THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 PROVIDES A SAFE HARBOR FOR FORWARD-LOOKING STATEMENTS. IN ORDER TO COMPLY WITH THE TERMS OF THE SAFE HARBOR, THE COMPANY NOTES THAT A VARIETY OF FACTORS COULD CAUSE THE COMPANY'S ACTUAL RESULTS AND EXPERIENCE TO DIFFER MATERIALLY FROM THE ANTICIPATED RESULTS OR OTHER EXPECTATIONS EXPRESSED IN THE COMPANY'S FORWARD-LOOKING STATEMENTS. THESE STATEMENTS BY THEIR NATURE INVOLVE SUBSTANTIAL RISKS AND UNCERTAINTIES, AND ACTUAL RESULTS MAY DIFFER MATERIALLY DEPENDING UPON A VARIETY OF FACTORS, INCLUDING CONTINUED MARKET DEMAND FOR THE TYPES OF PRODUCTS AND SERVICES PRODUCED AND SOLD BY THE COMPANY.

9

BASIS OF PRESENTATION

The Company's financial statements were prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. During fiscal 2004, the Company sustained both a significant loss from operations as well as a net loss. This loss resulted in an accumulated deficit. Further, the Company was not in compliance with the covenants of its long-term loan agreement causing the Company's debt to be classified as current in the financial statements. The Company currently entered into a forbearance agreement that expires April 29, 2005. These factors, among other things, raised substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company believes that the revolving line of credit (under the existing forbearance agreement and future extensions of renegotiated facilities or new facilities) and the funds generated from operations, should be sufficient to cover anticipated cash needs through fiscal 2005. However, depending on the Company's primary lender's willingness to extend the due date of the forbearance agreement as well as the level of future sales, terms of such sales, financial performance and cash flow of existing contracts, such financing may not be sufficient to support operations. Therefore, the Company may be required to seek additional sources of funding.

The results of operations for the three and six month periods ended February 28, 2005 may not be indicative of the results to be expected for the full year.

IMPAIRMENT OF LONG-LIVED ASSETS

The Company reviews long-lived assets for impairment if changes in circumstances or the occurrence of events suggest the remaining value may not be recoverable. An asset is deemed impaired and written down to its fair value if estimated related total future undiscounted cash flows are less than its book (carrying) value. The Company, in performing its evaluation of long-lived assets for impairment, utilized financial projections for five future years including total undiscounted cash flow. In developing the projections, the Company estimated revenues for each year and estimated resulting margins based upon various assumptions including future market pricing trends and historical financial costs. The analysis concluded that the estimated total undiscounted future cash flows were in excess of the carrying value of long-lived assets. Had the analysis concluded that the total undiscounted future cash flows were below the carrying value, an impairment charge of the difference between the carrying value and the lower of the total discounted cash flows or fair value would have been recorded.

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

COMPARISON OF THE THREE MONTHS ENDED FEBRUARY 28, 2005 TO THE THREE MONTHS ENDED FEBRUARY 29, 2004.

REVENUES - Revenues for the three months ended February 28, 2005 totaled \$5.0 million as compared to \$8.3 million for the three months ended February 28, 2004, a decrease of \$3.3 million or 40%. This was a result of the Company beginning the second quarter of 2005 with a contract backlog of \$4.6 million as compared to a \$22.1 million contract backlog in 2004, a decrease of 79%. This lower backlog resulted in the Company incurring a 24% decrease in direct labor hours during the second quarter of 2005 when compared to 2004 and bringing about the decrease in second quarter revenues.

The Company's backlog of awarded contracts, which are all believed to be firm, was approximately \$10.1 million and \$16.6 million as of February 28, 2005 and February 29, 2004 respectively. The Company expects all backlog contracts will be reflected in sales during fiscal years ending August 31, 2005 and 2006.

COST OF SALES - Cost of goods sold decreased from \$7.5 million for the second quarter of fiscal 2004 to \$4.2 million for 2005 and, as a percent of sales, decreased from 89.9% for 2004 to 83.4% for 2005. Direct costs (materials and labor) decreased by \$3.0 million, from \$5.0 million for 2004 to \$2.0 million for 2005. Engineering expense decreased by \$180,000 from \$695,000 for 2004 to \$515,000 for 2005. Lastly, of the cost of goods sold, manufacturing overhead decreased by \$90,000 from \$1.77 million for 2004 to \$1.68 million for 2005. Additional details of these changes in cost of sales for the second quarter of fiscal 2004 and 2005 are as follows:

10

- o Direct materials expense decreased from \$1.6 million for 2004 to \$0.5 million for 2005 and decreased as a percent of sales from 19.5% to 9.2%. This decrease was largely due to lower contract volume requirements and backlog mix during 2005 as compared to 2004. Outside services expense decreased from \$1.7 million for 2004 to \$181,000 for 2005 and as a percent of sales from 20.2% to 3.6%. This decrease was largely due to the Company incurring expense related to its outsourced revenue during the second quarter of 2004. The balance of the outside services expense decrease was due to lower sales volumes and corresponding decreases in outsourcing certain machining, die patterns, laser cutting, heat treat and outside design services.

- o Direct labor expense decreased from \$1.7 million for 2004 to \$1.3 million for 2005. However, as a percent of sales, direct labor increased from 20.4% to 26.0%. This change was a result of the Company incurring a 24% decrease in direct labor hours, from 85,000 hours in 2004 to 65,000 in 2005. Of the total direct labor expense, regular or straight time decreased by \$224,000 however as a percent of sales, increased from 12.7% for 2004 to 16.6% for 2005 due to decreased sales volume. Overtime expense decreased from \$639,000 for 2004 to \$485,000 for 2005, however as a percent of sales, increased from 7.7% for 2004 to 9.7% for 2005.

- o Engineering expense decreased from \$695,000, 8.4% of sales, for 2004 to \$515,000, 10.3% of sales, for 2005. This decrease was due to the Company's decrease in awarded contracts and the resulting decrease in the number of engineering personnel necessary to fulfill the design and project management portions of the Company's current contract backlog.

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

o Manufacturing overhead was \$1.68 million or 33.8% of sales for 2005 as compared to \$1.77 million or 21.3% of sales for 2004. During 2005, decreases in manufacturing overhead were largely due to a \$54,000 decrease in manufacturing supplies expense, a \$31,000 decrease in machinery repair and maintenance expense, a \$28,000 decrease in medical insurance premiums and a \$18,000 decrease in payroll tax expense. These decreases were offset by an increase of \$37,000 in utilities expense, an increase of \$20,000 in indirect labor expense and an increase of \$11,000 in workers compensation insurance expense. The increase of approximately 12.5% of manufacturing overhead, as a percent of sales, was largely due to the decrease in sales volumes.

SELLING AND ADMINISTRATIVE EXPENSE. Selling and administrative expense increased from \$506,000 for the second quarter of 2004 to \$867,000 for 2005. As a percent of sales, selling and administrative expense increased from 6.1% for 2004 to 17.4% for 2005 due to the lower sales volume and increase in certain professional advisory fees. The largest selling and administrative expense increases included \$409,000 in legal and professional expenses, \$19,000 in sales salaries and wages, \$9,000 in travel expenses and \$7,000 in insurance expense. These increases were offset by decreases including \$27,000 in administrative wages and salaries, \$24,000 in public company expense and \$19,000 in the State of Michigan Single Business tax.

The increase in professional and legal expenses related to the Company's primary lender requiring the Company to retain the services of a consulting company and the lender's legal counsel at the Company's expense. During the second quarter of 2005, such expenses totaled approximately \$303,000.

INTEREST EXPENSE. Interest expense increased from \$123,000 for 2004 to \$389,000 for 2005. This increase was largely due to the Company's increased debt levels during the second quarter of 2005 as compared to 2004. These increases include \$3.0 million of subordinated debt issued in the fourth quarter of fiscal 2004. In addition, the interest rates on the revolver and certain term debt during the second quarter of 2005 were higher than during the second quarter of fiscal 2004.

COMPARISON OF THE SIX MONTHS ENDED FEBRUARY 28, 2005 TO THE SIX MONTHS ENDED FEBRUARY 29, 2004.

REVENUES - Revenues for the six months ended February 28, 2005 totaled \$9.5 million as compared to \$16.6 million for the six months ended February 29, 2004, a decrease of 43%. This was a result of the Company beginning the fiscal 2005 with a contract backlog of \$2.4 million as compared to \$26.6 million contract backlog in 2004, a

decrease of 91%. This lower backlog resulted in the Company incurring approximately 126,000 shop floor hours as compared to 161,000 during the same period of 2004, a decrease of 35,000 hours or 22%.

COST OF SALES - Cost of goods sold decreased from \$14.9 million for the six months ended February 29, 2004 to \$8.2 million for the six months ended February 28, 2005, however as a percent of sales, cost of goods sold decreased slightly

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

from 89.8% for 2004 to 85.9% for 2005. Direct costs (materials and labor) decreased by \$6.2 million, from \$10.1 million for 2004 to \$3.9 million for 2005. Engineering expense decreased by \$385,000 from \$1.4 million for 2004 to \$0.97 million for 2005. Lastly, of the cost of goods sold, manufacturing overhead decreased by \$141,000 from \$3.5 million for 2004 to \$3.3 million for 2005. Additional details of these changes in cost of sales for the six months ended February 29, 2004 and February 28, 2005 are as follows:

- o Direct materials expense decreased from \$2.7 million to \$0.85 million for the first two quarters of 2004 and 2005, respectively. Outside services expense decreased from \$4.1 million for 2004 to \$0.4 million for 2005 and as a percent of sales decreased from 24.6% to 4.2%. This decrease was largely due to the Company outsourcing certain manufacturing processes in an attempt to meet customer delivery dates while incorporating a high number of customer engineering changes to the tooling during the first six months of 2004. These services largely consist of machining and laser cutting services.

- o Direct labor expense decreased from \$3.3 million for 2004 to \$2.6 million for 2005 however, as a percent of sales, direct labor expense increased from 19.6% to 27.0%. This change was a result of the Company incurring a 22% decrease in direct labor hours, from 161,000 hours in 2004 to 126,000 in 2005. Of the total direct labor expense, regular or straight time decreased by \$487,000 however, as a percent of sales, it increased from 12.7% for 2004 to 17.0% for 2005. Overtime expense decreased from \$1,154,000 for 2004 to \$953,000 for 2005, as a percent of sales, increasing from 6.9% for 2004 to 10.0% for 2005

- o Engineering expense decreased from \$1.4 million, 8.2% of sales, for 2004 to \$0.97 million, 10.2% of sales, for 2005. This decrease was due to the Company lowering the level of engineering personnel staffing required to fulfill the design and project management portions of contracts.

- o Manufacturing overhead was \$3.5 million or 21.0% of sales for 2004 as compared to \$3.3 million or 35.1% of sales for 2005. During 2005, decreases in manufacturing overhead were largely due to a \$84,000 decrease in manufacturing supplies expense, a \$56,000 decrease in medical insurance premiums, a \$35,000 decrease in indirect labor expense and a \$35,000 decrease in payroll tax expense. These decreases were offset by a \$50,000 increase in utilities expense, a \$14,000 increase in supervision salaries and a \$15,000 increase in workers compensation insurance expense.

SELLING AND ADMINISTRATIVE EXPENSE - Selling and administrative expense increased from \$909,000 for the first two quarters of 2004 to \$1,447,000 for 2005. As a percent of sales, selling and administrative expense increased from 5.5% for 2004 to 15.2% for 2005. During 2005, increases in selling and administrative expense were largely due to a \$458,000 increase in legal and professional expense, a \$68,000 increase in travel expenses and a \$24,000 increase in sales salaries. These increases were offset by a \$19,000 decrease in State of Michigan Single Business Tax expense.

The increase in professional and legal expenses related to the Company's primary lender requiring the Company to retain the services of a consulting company and the lender's legal counsel at the Company's expense. During the first two quarters of 2005, such expenses totaled approximately \$353,000.

INTEREST EXPENSE - Interest expense increased from \$331,000 for 2004 to \$789,000 for 2005. This increase was largely due to the Company's increased debt levels during the first half of 2005 as compared to 2004. These increases include \$3.0 million of subordinated debt issued in the fourth quarter of fiscal 2004. In addition, the interest rates on the revolver and certain term debt during 2005

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

were higher than during 2004. During 2005, the Company incurred \$40,000 in bank forbearance fees to its primary lender.

FEDERAL INCOME TAXES - For the six months ended February 28, 2005, the Company recorded a valuation allowance of approximately \$303,000 to reduce its deferred tax assets resulting from income tax benefit. For the three months ended February 28,

12

2005, the Company recorded an increase in the deferred tax asset valuation allowance of approximately \$145,000 to offset the income tax benefit.

LIQUIDITY AND CAPITAL RESOURCES - During the six months ended February 28, 2005, the Company's cash provided by operating activities was \$7.8 million. This largely resulted from a decrease of \$10.1 million in account receivables, a \$1.9 million increase in contracts in process and a \$423,000 decrease in accounts payable. From investing activities, the Company incurred a decrease in other assets of \$79,000 and \$247,000 in additions to property, plant and equipment. The Company used \$7.3 million to reduce the revolving line of credit and \$291,000 to reduce other debt.

The Company's total bank debt as of February 28, 2005, is \$8.2 million, all of which is classified as short-term debt. As of February 28, 2005, the Company was in default of its loan covenants with its lenders. As a result the Company has negotiated a \$3.75 million Revolving Line of Credit until April 29, 2005. The Revolving Line of Credit has a balance outstanding of approximately \$3.7 million, as of April 8, 2005. The Company also has term notes with an aggregate outstanding balance of \$1,589,777, expiring April 29, 2005. The Revolving Line of Credit bears interest at the bank's prime rate plus 4.0 percent (an effective rate of 9.5% at February 29, 2005) and the term notes bears interest at bank's prime rate plus 4.25 percent (an effective rate of 9.75% at February 28, 2005). The Company also has two subordinated debt notes payable totaling \$4,008,124 which includes \$1,008,124 bearing interest at 11% and \$3,000,000 bearing interest at 14% plus deferred interest of 6%.

The Company believes that the revolving line of credit (under the existing forbearance agreement and future extensions of renegotiated facilities or new facilities) and the funds generated from operations, will be sufficient to cover anticipated cash needs through fiscal 2005. However, depending on the Company's primary lenders willingness to extend the due date of the facility as well as the level of future sales, terms of such sales, financial performance and cash flow of existing contracts, such financing may not be sufficient to support operations. Therefore, the Company may be required to seek additional sources of funding.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The following table provides information on the Company's debt as of August 31, 2004 and 2003 that are sensitive to changes in interest rates.

FEBRUARY 28, 2005:

AMOUNT
OUTSTANDING MATUR

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

REVOLVING WORKING CAPITAL CREDIT LINE:

| | | |
|--|-------------|-------|
| o Variable rate revolving credit line at an interest rate of prime rate plus 4.0% (as of February 28, 2005, an effective rate of 9.5%) | \$2,595,878 | April |
|--|-------------|-------|

NOTE PAYABLE TO BANKS:

| | | |
|---|-------------|-------|
| o At an interest rate of prime plus 4.25% (as of February 28, 2005, an effective rate of 9.75%) | \$1,200,000 | April |
|---|-------------|-------|

| | | |
|---|-----------|-------|
| o At an interest rate of prime plus 4.25% (as of February 28, 2005, an effective rate of 9.75%) | \$389,777 | April |
|---|-----------|-------|

AUGUST 31, 2004:

REVOLVING WORKING CAPITAL CREDIT LINE:

| | | |
|--|-------------|-------|
| o Variable rate revolving credit line at an interest rate of prime rate plus 4% (as of November 17, 2004, an effective rate of 9%) | \$9,849,532 | Decem |
|--|-------------|-------|

NOTE PAYABLE TO BANKS:

| | | |
|---|-------------|-------|
| o At an interest rate of prime plus 4.25% (as of November 17, 2004, an effective rate of 9.25%) | \$1,400,000 | Decem |
|---|-------------|-------|

| | | |
|---|-----------|-------|
| o At an interest rate of prime plus 4.25% (as of November 17, 2004, an effective rate of 9.25%) | \$435,100 | Decem |
|---|-----------|-------|

13

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures. Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our principal executive officer and principal financial officer have concluded that as of such date, our disclosure controls and procedures were designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in applicable SEC rules and forms and were effective.

Changes in Internal Control Over Financial Reporting. There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

14

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Gestamp Alabama, et al v Riviera, et al
On February 14, 2005, Gestamp Alabama ("Gestamp"), the alleged successor to

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

Oxford Automotive, Inc. ("Oxford") brought a civil action against Riviera in the Circuit Court for the County of Kent, State of Michigan, Case No. 05-01520-CK, seeking a right to immediate possession of certain tooling for use on Mercedes-Benz automobiles ("the Tooling"), as well as unspecified damages. On February 25, 2005, Mercedes-Benz U.S. International, Inc. ("MBUSI") intervened in and was added to the litigation aligned as a Plaintiff, and sought virtually identical relief as that sought by Gestamp. On February 25, 2005, a hearing was scheduled on Gestamp's motion for immediate possession ("the Motion"). Shortly before the hearing on the Motion, the parties reached an agreement that the Motion would be resolved on the following terms: (1) MBUSI would pay Riviera by wire transfer the sum of \$3,375,000.00 without prejudice to the rights of any of the parties with respect to any claims asserted in the litigation; (2) Riviera would permit MBUSI to take possession of the Tooling that was the subject of the Motion; (3) Riviera would execute a bill of sale for the Tooling; (4) MBUSI and Gestamp would earmark up to \$500,000.00, over which they would retain complete control, to pay the legitimate claims asserted by Riviera's sub-contractors or trade creditors incurred in connection with work performed by Riviera on Oxford, Gestamp or MBUSI's work, without prejudice to the rights of the parties to assert any of the claims in the litigation; and (5) upon reasonable notice to Riviera, MBUSI would be entitled to immediate possession and use of other tools, dies, component parts and related accessories that Riviera has used to make MBUSI parts.

The obligations set forth above have been fulfilled, and certain creditors have been paid portions of the \$500,000.00 earmarked by MBUSI and Gestamp.

Riviera has denied any further entitlement to relief by Gestamp and MBUSI in its responsive pleadings, and has asserted a counter-claim for damages for work that Riviera has done for MBUSI or Oxford for which payment has not been received. The damages sought by Riviera include recovery of additional sums that are due and owing to Riviera's sub-contractors or trade creditors in connection with this work, which amounts to approximately \$3 million.

One of Riviera's sub-contractors, Eclipse Tool and Die, Inc. ("Eclipse"), was also named as a defendant in this action. Eclipse has filed a crossclaim against Riviera and counterclaims against Gestamp and Mercedes seeking recovery of approximately \$900,000.00 for work that it performed for Riviera, Oxford and MBUSI. Eclipse is also seeking to exercise lien rights, but that will have no effect on Riviera.

Another of Riviera's sub-contractor's, Ronart Tool Company was also a named defendant in this action. Ronart's claim has been fully satisfied by MBUSI and it is expected that Ronart will be dismissed from the litigation. The case is in the early stages, and the parties have not yet conducted any discovery. True Industrial v. Riviera

Within the last few days, Riviera received notice of an action brought in the Circuit Court for the County of Macomb, State of Michigan, Case No. 2005-1356-CK by True Industrial Corporation d/b/a True Industries, Inc. ("True") seeking damages in the amount of approximately \$409,000.00 for work performed by True in connection with the MBUSI/Gestamp work described above. Due to the fact that the Complaint was just received by Riviera's outside counsel, no analysis of the litigation has been performed.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits:

- 10(kk) Forebearance Agreement between Registrant and Comerica Bank, dated March 25, 2005

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

- 31.1 Written Statement of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 Sec. 302
- 31.2 Written Statement of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 Sec. 302

15

- 32 Written Statement of the Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 Sec. 906

(b) Reports on Form 8-K:

Form 8-K filed on December 15, 2004 - Item 5.02 Departure of Directors or Principal Officer

Form 8-K filed on December 20, 2004 - Item 3.01 Notice of Delisting or Failure to Satisfy a Continued Listing Rule or Standard: Transfer of Listing

Form 8-K filed on December 20, 2004 - Item 8.01 Other Events

Form 8-K filed on January 19, 2005 - Item 5.02 Election of Director

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 15, 2005

Riviera Tool Company

/s/ Kenneth K. Rieth

Kenneth K. Rieth
President and Chief Executive Officer
(Principal Executive Officer)

/s/ Peter C. Canepa

Peter C. Canepa
Chief Financial Officer, Treasurer
and Secretary (Principal Financial
and Accounting Officer)

16

Exhibit Index

Edgar Filing: RIVIERA TOOL CO - Form 10-Q

| No. | Description |
|--------|--|
| 10(kk) | Forebearance Agreement between Registrant and Comerica Bank, dated March 25, 2005 |
| 31.1 | Written Statement of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 Sec. 302 |
| 31.2 | Written Statement of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 Sec. 302 |
| 32 | Written Statement of the Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 Sec. 906 |