### Edgar Filing: International Coal Group, Inc. - Form S-1/A

International Coal Group, Inc. Form S-1/A November 09, 2005

### As filed with the Securities and Exchange Commission on November 9, 2005

Registration No. 333-124393

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Amendment No. 5 to
Form S-1
REGISTRATION STATEMENT
UNDER
THE SECURITIES ACT OF 1933

### INTERNATIONAL COAL GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware

1222

20-2641185

(State of incorporation)

(Primary Standard Industrial Classification Code Number)

(I.R.S. Employer Identification No.)

2000 Ashland Drive Ashland, Kentucky 41101 (606) 920-7400

(Address, including zip code, and telephone number, including area code, of registrant s principal executive offices)

William D. Campbell

Vice President, Treasurer and Secretary International Coal Group, Inc. 2000 Ashland Drive Ashland, Kentucky 41101 (606) 920-7400

(Name, address, including zip code, and telephone number, including area code, of agent for service)

With Copies to:

Randi L. Strudler, Esq. Jones Day 222 East 41st Street New York, New York 10017 (212) 326-3939 Kirk A. Davenport II, Esq. Latham & Watkins LLP 885 Third Avenue New York, New York 10022 (212) 906-1200

**Approximate date of commencement of proposed sale to the public:** As soon as practicable after this Registration Statement becomes effective.

If any of the securities being registered on this form are being offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, check the following box. o

If this form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

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If this form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. o

If this form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. o

If delivery of the prospectus is expected to be made pursuant to Rule 434 under the Securities Act of 1933, check the following box. o

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until this Registration Statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and we are not soliciting offers to buy these securities in any state where the offer or sale is not permitted.

PRELIMINARY PROSPECTUS

Subject to Completion

November 9, 2005

### 20,000,000 Shares Common Stock

We are offering 20,000,000 shares of common stock. Prior to this offering, there has been no public market for our shares of common stock.

Shares of our common stock are currently quoted on the Pink Sheets Electronic Quotation Service. The last sale price of our common stock on November 7, 2005, as quoted on the Pink Sheets Electronic Quotation Service, was \$13.70 per share. We have applied to list our shares of common stock on The New York Stock Exchange under the symbol ICO.

Investing in our common stock involves a high degree of risk. Before buying any shares, you should carefully read the discussion of material risks of investing in our common stock under Risk factors beginning on page 13 of this prospectus.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

	Per Share	Total
Public offering price	\$	\$
Underwriting discounts and commissions	\$	\$
Proceeds, before expenses, to us	\$	\$

The underwriters may also purchase up to an additional 3,000,000 shares of our common stock at the public offering price, less the underwriting discounts and commissions, to cover over-allotments, if any, within 30 days of the date of this prospectus. If the underwriters exercise this option in full, the total underwriting discounts and commissions will be \$ , and our total proceeds, before expenses, will be \$ .

The underwriters are offering our common stock as set forth under Underwriting. Delivery of the shares of common stock will be made on or about , 2005.

**UBS Investment Bank** 

**Lehman Brothers** 

Bear, Stearns & Co. Inc.

Goldman, Sachs & Co.

**JPMorgan** 

**Morgan Stanley** 

The date of this prospectus is

, 2005.

You should rely only on the information contained in this prospectus. We have not, and the underwriters have not, authorized anyone to provide you with additional information or information different from that contained in this

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prospectus. We are offering to sell, and seeking offers to buy, shares of our common stock only in jurisdictions where those offers and sales are permitted. The information contained in this prospectus is accurate only as of the date of this prospectus, regardless of the time of delivery of this prospectus or any sale of our common stock.

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Through and including , 2005 (the 25th day after the date of this prospectus), federal securities law may require all dealers that effect transactions in our common stock, whether or not participating in this offering, to deliver a prospectus. This requirement is in addition to the dealers obligation to deliver a prospectus when acting as underwriters and with respect to their unsold allotments or subscriptions.

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### Prospectus summary

The following summarizes information contained elsewhere in this prospectus and does not contain all of the information you should consider in making your investment decision. You should read this summary together with the more detailed information, including our financial statements and the related notes, elsewhere in this prospectus. You should carefully consider, among other things, the matters discussed in Risk factors and Management s discussion and analysis of financial condition and results of operations.

The term Horizon refers to Horizon NR, LLC (the entity holding the operating subsidiaries of Horizon Natural Resources Company) and its consolidated subsidiaries, the term Anker refers to Anker Coal Group, Inc. and its consolidated subsidiaries, and the term CoalQuest refers to CoalQuest Development, LLC. References to the Anker and CoalQuest acquisitions refer to ICG s acquisition, respectively, of each of Anker and CoalQuest, which are expected to occur prior to the effectiveness of the registration statement of which this prospectus forms a part. Immediately prior to this offering, ICG and its subsidiaries will be reorganized so that ICG will be the parent holding company and ICG, Inc., the current parent holding company, will become a subsidiary of ICG. Unless the context otherwise indicates, as used in this prospectus, the terms ICG, we, us and similar terms refer to International our, Coal Group, Inc. and its consolidated subsidiaries, after giving effect to the corporate reorganization and the Anker and CoalQuest acquisitions. For purposes of the discussion in this prospectus, references to ICG include all the assets and coal reserves resulting from the Anker and CoalQuest acquisitions. For purposes of all financial disclosure contained in this prospectus, ICG, Inc. and Horizon (together with its predecessor AEI Resources Holding, Inc. and its consolidated subsidiaries) are the predecessors to ICG.

All information in this prospectus relating to the beneficial ownership of our common stock is presented assuming that all existing shares of ICG, Inc. common stock are exchanged at a 1-for-1 exchange ratio in the corporate reorganization and that we issue 20,072,992 shares of common stock in the Anker and CoalQuest acquisitions, which is the number of shares issuable under the Business Combination Agreements, assuming a public offering price of \$13.70 per share. The term—coal reserves—as used in this prospectus means proven and probable reserves that are the part of a mineral deposit that can be economically and legally extracted or produced at the time of the reserve determination and the term—non-reserve coal deposits—in this prospectus means a coal bearing body that has been sufficiently sampled and analyzed to assume continuity between sample points but do not qualify as a commercially viable coal reserve as prescribed by SEC rules until a final comprehensive SEC prescribed evaluation is performed.

### THE COMPANY

We are a leading producer of coal in Northern and Central Appalachia with a broad range of mid to high Btu, low to medium sulfur steam and metallurgical coal. Our Appalachian mining operations, which include 11 of our mining complexes, are located in West Virginia, Kentucky and Maryland. We also have a complementary mining complex of mid to high sulfur steam coal strategically located in the Illinois Basin. We market our coal to a diverse customer base of largely investment grade electric utilities, as well as domestic and international industrial customers. The high quality of our coal and the availability of multiple transportation options, including rail, truck and barge, throughout the Appalachian region enable us to participate in both the domestic and international coal markets. Due to the decline in Appalachian coal production in recent years, these markets are currently characterized by strong demand with limited supply response and elevated spot and contract prices.

The company was formed by WL Ross & Co. LLC, or WLR, and other investors in May 2004 to acquire and operate competitive coal mining facilities. As of September 30, 2004, ICG, Inc. acquired certain key assets of Horizon through a bankruptcy auction. These assets are high quality reserves strategically located in Appalachia and the Illinois Basin, are union free, have limited reclamation liabilities and are substantially free of other legacy liabilities. Due to our initial capitalization, we were able to complete the acquisition without incurring a significant level of indebtedness. Consistent with

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the WLR investor group s strategy to consolidate profitable coal assets, the Anker and CoalQuest acquisitions further diversify our reserves. On or about the same time as the Anker and CoalQuest acquisitions, we will complete a corporate reorganization. With the proceeds of this offering, we expect to retire substantially all of our debt, including debt assumed through the Anker and CoalQuest acquisitions, and, thus, we will be strategically well-positioned. As of January 1, 2005 (pro forma for the Anker and CoalQuest acquisitions), we owned or controlled approximately 315 million tons of metallurgical quality coal reserves and approximately 572 million tons of steam coal reserves. Based on expected 2005 production rates, our Northern and Central Appalachian reserves could support existing production levels for approximately 35 years and all of our reserves could support existing production levels for approximately 49 years. Further, we own or control approximately 707 million tons of non-reserve coal deposits, pro forma for the Anker and CoalQuest acquisitions.

Steam coal is primarily consumed by large electric utilities and industrial customers as fuel for electricity generation. Demand for low sulfur steam coal has grown significantly since the introduction of certain controls associated with the Clean Air Act and the decline in coal production in the eastern half of the United States.

Metallurgical coal is primarily used to produce coke, a key raw material used in the steel making process. Generally, metallurgical coal sells at a premium to steam coal because of its higher quality and its importance and value in the steel making process. During 2004 and the first quarter of 2005, the demand for metallurgical coal increased substantially as the global demand for steel increased.

For the year ended December 31, 2004 (pro forma for the Anker and CoalQuest acquisitions), we sold 18.4 million tons of coal, of which 18.2 million tons were steam coal and 0.2 million tons were metallurgical coal. Our steam coal sales volume in 2004 consisted of mid to high quality, high Btu (greater than 12,000 Btu/lb.), low to medium sulfur (1.5% or less) coal, which typically sells at a premium to lower quality, lower Btu, higher sulfur steam coal. We generated total pro forma revenues of \$673.8 million and \$61.9 million of pro forma earnings before interest, taxes, depreciation and amortization for the year ended December 31, 2004 and total pro forma revenues of \$580.2 million and \$80.9 million of pro forma EBITDA, for the nine months ended September 30, 2005. For a reconciliation of pro forma EBITDA to the most comparable financial measure calculated in accordance with generally accepted accounting principles, or GAAP, see footnotes 2 and 5 to Summary historical consolidated and pro forma financial data of ICG.

### **OUR STRENGTHS**

Ability to provide variety of high-quality steam and metallurgical coal. Our customers, which include largely investment grade electric utilities, as well as domestic and international industrial customers, demand a variety of coal products. Our variety of coal qualities also allows us to blend coal in order to meet the specifications of our customers. Our access to a comprehensive range of high Btu steam and metallurgical quality coal allows us to market differentiated coal products to a variety of customers with different coal quality demands, which allows us to benefit from particularly strong pricing dynamics in the current market.

Concentration in highly valued Central Appalachian region. Our operations are primarily located in Central Appalachia, a region known for its high quality coal characterized by low sulfur and high Btu content. Production from Central Appalachian mines accounted for approximately 73.2% of our 2004 coal sales volume, pro forma for the Anker and CoalQuest acquisitions. We believe that generally favorable market dynamics and trends in Central Appalachian coal supply and demand, the high quality of Central Appalachian coal and the low transportation costs that result from the relative proximity of Central Appalachian producers and customers have created favorable pricing dynamics that will continue to provide us with an advantage over producers from other regions.

Significant reserves providing internal expansion opportunities. We own approximately 613 million tons of reserves and control an additional 274 million tons of reserves through long-term leases, pro forma for the Anker and CoalQuest acquisitions. We own or control an additional 707 million tons of non-reserve coal deposits, pro forma for the Anker and CoalQuest acquisitions. We have not yet developed approximately 73% of these owned and controlled reserves. We believe these owned and controlled but as yet undeveloped reserves and non-reserve coal deposits would allow us to as much as double our existing production levels over the next several years. Prospecting and testing on our properties in West Virginia indicates the presence of coalbed methane, the development of which is expected to provide us with additional growth opportunities in this complementary energy market.

Ability to capitalize on strong coal market dynamics. A significant portion of our coal supply contracts were renegotiated during the second half of 2004 in connection with Horizon s bankruptcy and were re-priced at that time to then-current (and more favorable) market prices and terms. Our marketing effort is focused on maintaining a balance of longer-term contracts and spot sales. We typically have 50% of our production contracted by the early part of the previous year with another 35% contracted by the second half of the year with the remainder of our production used to take advantage of market dynamics and maximize value in the spot market.

Diversity of reserves, non-reserve coal deposits and production. Our production, reserves and non-reserve coal deposits are located in three of the four major coal regions in the United States. Our production, reserves and non-reserve coal deposits in Northern and Central Appalachia and the Illinois Basin provide important geographical diversity in terms of markets, transportation and labor. We believe the diversity of our operations and reserves provides us with a significant advantage over competitors with operations located primarily in a single coal producing region as it allows us to source coal from multiple operations to meet the needs of our customers and reduce transportation costs.

Minimal level of long-term liabilities. We believe that compared to other publicly traded U.S. coal producers we have among the lowest legacy reclamation liabilities and post-retirement employee obligations. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had total accrued reclamation liabilities of only \$67.9 million, post-retirement employee obligations of only \$9.1 million, black lung liabilities of approximately \$11.7 million and Coal Act liabilities of only \$4.3 million. In addition, our entire workforce is union free, which minimizes employee-related liabilities commonly associated with union-represented mines. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), our total debt was \$236.2 million and after this offering we expect to retire all of this debt, excluding \$4.8 million of capitalized leases and other debt obligations. We believe this low leverage will afford significant financial and operational flexibility.

*Highly skilled management team.* The members of our senior management team have, on average, 23 years of industry work experience across a variety of mining methods, including longwall mining. We have substantial Appalachian mining experience in increasing productivity, reducing costs, enhancing work safety practices, and maintaining strong customer relationships. In addition, the majority of our senior management team has extensive mine development and expansion experience.

Recognized leadership in safety and environmental stewardship. The injury incident rates at our mines throughout 2004, according to the Mine Safety and Health Administration, or MSHA, were below industry averages. We have been recognized by safety and environmental agencies with several prestigious awards for our safety and environmental record, such as the Sentinels of Safety Award from MSHA, The Department of Interior Excellence in Surface Coal Mining and Reclamation Award and a reclamation award for innovative methods from the West Virginia Coal Association. Our focus on safety and environmental performance results in the reduced likelihood of disruption of production at our mines, which leads to higher productivity and improved financial performance.

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### **OUR BUSINESS STRATEGY**

Maximize profitability through highly efficient and productive mining operations. We are continuing to evaluate and assess our current operations in order to maximize operating efficiency and returns on invested capital. We are focused on maintaining low-cost, highly productive operations by continuing to invest substantial capital in state-of-the-art equipment and advanced technologies. We expect to internally fund approximately \$304 million of capital expenditures in the next two years. As we take advantage of planned expansion opportunities from 2007 through 2009 principally as a result of the Anker and CoalQuest acquisitions, we expect to spend approximately \$627 million on capital expenditures, which may require external financing.

Leverage owned and controlled reserves to generate substantial internal growth. We own a large undeveloped reserve in Northern Appalachia containing approximately 194 million tons of high Btu, low to medium sulfur steam and metallurgical quality coal, pro forma for the Anker and CoalQuest acquisitions. We currently expect underground longwall mining operations at this reserve to commence within the next four years, which will increase our production level by providing highly valued premium quality coal in an increasingly tight supply market. In addition, we have two substantial undeveloped reserves in Central Appalachia (pro forma for the Anker and CoalQuest acquisitions), which contain 56.5 million tons of premium metallurgical coal and are expected to be developed in the next three to six years. Further, the substantial reserve position that we own in the Illinois Basin is expected to allow us to benefit from the expected increase in demand for high sulfur coal to generate electricity. In addition, CoalQuest has entered into an arrangement that will allow the recovery of coalbed methane from 9,600 acres within the Hillman property. Finally, we intend to opportunistically acquire new coal reserves and/or coal companies to expand our coal market opportunities and increase shareholder value.

Capitalize on favorable industry fundamentals by opportunistically marketing coal. U.S. coal market fundamentals are among the strongest in the last 20 years. We believe this generally favorable pricing environment will persist given systemic changes in market dynamics such as long-term supply constraints and increasing demand, particularly in Central Appalachia and for our metallurgical coal. Furthermore, because of the high quality of our coal, our access to a variety of alternative transportation methods, including truck, rail and barge, and our mix of long-term contract and spot market sales, we will be able to capitalize on the favorable industry dynamics to maximize our revenues and profits. We plan to extend the life of our longer-term contract arrangements and limit price reopeners in order to lock in margins and enhance our financial stability, while at the same time, we plan to maintain an uncommitted portion of planned production to allow for additional future pricing upside exposure. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had entered into contracts to sell all of 2005 planned production, approximately 75% of 2006 planned production and approximately 51% of 2007 planned production.

Continue to focus on improving workplace safety and environmental compliance. We have maintained and plan to continue to maintain an excellent safety and environmental performance record. We continue to implement safety measures and environmental initiatives that are designed to promote safe operating practices and improved environmental stewardship among our employees. Our ability to maintain a good safety and environmental record improves our productivity and lowers our overall cost structure as well as bolsters employee morale.

### **OUR HISTORY**

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On February 28, 2002, Horizon (at that time operating as AEI Resources Holdings, Inc.) filed a voluntary petition for Chapter 11; its plan of reorganization became effective on May 8, 2002. As a result of its continuing financial and operational difficulties, Horizon filed a second voluntary petition for relief under Chapter 11 on November 13, 2002. Certain of the Horizon assets were sold to us through a bankruptcy auction and the sale was completed as of September 30, 2004. The acquisition was financed through equity investments and borrowings under our senior secured credit facility,

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which we entered into at the closing of the Horizon acquisition. See Description of indebtedness for a discussion of our senior credit facility.

Prior to the closing of this offering, we plan to consummate the Anker and CoalQuest acquisitions pursuant to which each of Anker and CoalQuest are to become indirect wholly owned subsidiaries of ICG. Holders of the outstanding stock of Anker and the membership interests in CoalQuest will be issued in the aggregate up to a maximum of 30,950,129 shares of ICG common stock. The actual number of shares of common stock to be issued will be based upon the price of the shares of common stock sold in this offering and certain other contingencies. The acquisitions are subject to certain closing conditions. See Business Our history The Anker and CoalQuest acquisitions for additional information regarding the acquisitions.

On or about the same time as the Anker and CoalQuest acquisitions, we will complete a corporate reorganization. Prior to this reorganization, our current top-tier parent holding company is ICG, Inc. (formerly known as International Coal Group, Inc.). On completion, ICG (formerly known as ICG Holdco, Inc.) will become the new top-tier parent holding company. The stockholders of ICG, Inc. are expected to receive one share of our common stock for each share of ICG, Inc. common stock. The names of the entities were changed in anticipation of the corporate reorganization and this offering. ICG is issuing its shares of common stock to the public in this offering. All stockholders of ICG, Inc., all Anker stockholders and all CoalQuest members will be stockholders of ICG after the corporate reorganization and the Anker and CoalQuest acquisitions. The following chart reflects our corporate organization and this offering:

### COAL MARKET OUTLOOK

According to traded coal indices and reference prices, U.S. and international coal demand is currently strong, and coal pricing has increased year-over-year in each of our coal production markets. We believe that the current strong fundamentals in the U.S. coal industry result primarily from:

- 4 stronger industrial demand following a recovery in the U.S. manufacturing sector, evidenced by the final estimate of 3.8% real gross domestic product growth in the third quarter of 2005, as reported by the Bureau of Economic Analysis;
- 4 relatively low customer stockpiles, estimated by the U.S. Energy Information Administration, or EIA, to be approximately 100 million tons at the end of August 2005, down 8% from the same period in the prior year;

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- 4 declining coal production in Central Appalachia, including a decline of 11% in Central Appalachian coal production volume from 2000 to 2004, primarily a result of the depletion of economically attractive reserves, permitting issues that delay mine development and increasing costs of production;
- 4 capacity constraints of U.S. nuclear-powered electricity generators, which operated at an average utilization rate of 90.1% in 2004, up from 70.5% in 1993, as estimated by the EIA;
- 4 high current and forward prices for natural gas and oil, the primary alternative fuels for electricity generation, with spot prices as of November 7, 2005 for natural gas and heating oil at \$8.71 per million Btu and \$1.79 per gallon, respectively, as reported by Bloomberg L.P.; and
- 4 increased international demand for U.S. coal for steelmaking, driven by global economic growth, high ocean freight rates and the weak U.S. dollar.

U.S. spot steam coal prices have steadily increased since mid-2003, particularly for coals sourced in the eastern United States. As reported by Bloomberg L.P., the average price of high Btu, low sulfur Central Appalachia coal was \$62.50/ton, during the week of November 4, 2005. This price level represents a dramatic 68.9% increase in the price of coal since January 2004.

### CENTRAL APPALACHIA COAL REFERENCE PRICE<sup>1</sup>

Source: Bloomberg L.P.

Note: Represents coal which meets the specifications (minimum 12,000 Btu/lb, maximum 1.00% sulfur) for Central Appalachian steam coal traded on the New York Mercantile Exchange.

We expect near-term volume growth in U.S. coal consumption to be driven by greater utilization at existing coal-fired electricity generating plants. Nationally, capacity utilization for coal plants (excluding combined heat and power) is expected to rise from 72% in 2003 to 83% in 2025, according to the EIA. If existing U.S. coal-fired plants operate at estimated potential utilization rates of 85%, we believe they would consume approximately 180 million additional tons of coal per year, which represents an increase of approximately 18% over current coal consumption. We expect longer-term volume growth in U.S. coal consumption to be driven by the construction of new coal-fired plants. The National Energy Technology Laboratory, or NETL, an arm of the U.S. Department of Energy, or DOE, projects that 112,000 megawatts of new coal-fired electric generation capacity will be constructed in the United States by 2025. The NETL has identified 106 coal-fired plants, representing 65,000 megawatts of electric generation capacity, that have been proposed and are currently in various stages of development.

The current pricing environment for U.S. metallurgical coal is also strong in both the domestic and seaborne export markets. Demand for metallurgical coal in the United States has recently increased due

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to a recovery in the U.S. steel industry. In addition to increased demand for metallurgical coal in the United States, demand for metallurgical coal has increased in international markets. According to the International Iron and Steel Institute, Chinese steel consumption increased 13% in 2004 as compared to 2003, and Asia-Pacific Rim consumption of metallurgical coal continues to strain supply. For example, BHP Billiton, a major Australian coal producer, reported average 2005 price settlement increases of 120% for approximately three quarters of its annually priced metallurgical coal contracts from the prior year. Fording Canadian Coal Trust, a major Canadian metallurgical coal producer, announced substantially all metallurgical coal contracts for the 2005 coal year are priced at an average of \$125 per ton, an increase of 140% over the average sales price during 2004. The dramatic rise in metallurgical coal prices in global markets is due in part to concerns over the availability of sufficient supply and the significant increase in steel production in China. In addition, weakness of the U.S. dollar has made U.S. metallurgical coal more competitive in international markets.

### RISKS RELATED TO OUR BUSINESS AND STRATEGY

Our ability to execute our strategy is subject to the risks that are generally associated with the coal industry. For example, our profitability could decline due to changes in coal prices or coal consumption patterns, as well as unanticipated mine operating conditions, loss of customers, changes in our ability to access our coal reserves and other factors that are not within our control. Furthermore, the heavily regulated nature of the coal industry imposes significant actual and potential costs on us, and future regulations could increase those costs or limit our ability to produce coal.

We are also subject to a number of risks related to our competitive position and business strategies. For example, our business strategy exposes us to the risks involving our long-term coal supply contracts, the demand for coal, electricity and steel, our projected plans and objectives for future operations and expansion or consolidation, the integration of Anker and CoalQuest into our business, and future economic or capital market conditions. In addition, our focus on the Central Appalachian region exposes us to the risks of operating in this region, including higher costs of production as compared to other coal-producing regions and more costly and restrictive permitting, licensing and other environmental and regulatory requirements.

For additional risks relating to our business, the coal industry and this offering, see Risk factors beginning on page 13 of this prospectus.

### **OUR SPONSOR**

WLR Ross & Co. LLC, together with other investors, formed ICG, Inc. in May 2004 to acquire key assets of Horizon through a bankruptcy auction. Following the acquisitions, the corporate reorganization and this offering WLR will own approximately 12.9% of our common stock, assuming 20,072,992 shares are issued in connection with the acquisitions and no exercise of the underwriters—over-allotment option. Additionally, Wilbur L. Ross, the principal of WLR, is our Chairman of the Board. We also pay WLR a management fee. See—Certain relationships and related party transactions.

WL Ross & Co. LLC was organized on April 1, 2000 by Wilbur L. Ross, Jr. and other members of the Restructuring Group of Rothschild Inc. This team had restructured more than \$200 billion of liabilities in North America and other parts of the world. The firm maintains offices in New York City and has become the sponsor of more than \$4.0 billion of alternative investment partnerships on behalf of major U.S., European and Japanese institutional investors. Selected current and recent portfolio companies include International Steel Group, the largest integrated steel producer in North America, and International Textile Group, a combination of Burlington Industries and Cone Mills.

Our principal executive office is located at 2000 Ashland Drive, Ashland, Kentucky 41101 and our telephone number is (606) 920-7400.

You should carefully consider the information contained in the Risk factors section of this prospectus before you decide to purchase shares of our common stock.

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The offering

Common stock we are offering 20,000,000 shares

after this offering

Common stock to be outstanding 147,303,991 shares, which is based on 107,230,999 shares outstanding as of September 30, 2005 plus, assuming a public offering price of \$13.70 per share, the 20,072,992 shares expected to be issued in the Anker and CoalQuest acquisitions.

Use of proceeds after expenses We estimate that the net proceeds from this offering, after expenses, will be

approximately \$253.1 million, or approximately \$291.7 million if the underwriters exercise their over-allotment option in full, assuming a public offering price of \$13.70 per share. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), our total debt was \$236.2 million. We expect to retire all of this debt, excluding \$4.8 million of capitalized leases and other debt obligations, with the net proceeds of this offering and to use the remaining net proceeds for

general corporate purposes. See Use of proceeds.

Over-allotment option We have granted the underwriters an option to purchase up to 3,000,000 additional

shares of our common stock to cover over-allotments.

Proposed New York Stock

Exchange symbol

The number of shares of our common stock to be outstanding immediately after this offering excludes:

**ICO** 

- the shares of our common stock issuable upon exercise of options we have granted under our employee stock option plan; and
- 4 the shares of our common stock expected to be available for future grant under the equity incentive plan we have adopted.

Unless we specifically state otherwise, all information in this prospectus assumes no exercise by the underwriters of their option to purchase additional shares. See Underwriting.

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Summary historical consolidated and pro forma financial data of ICG

ICG is a recently formed holding company which does not have any independent external operations, assets or liabilities, other than through its operating subsidiaries. Prior to the acquisition of certain assets of Horizon as of September 30, 2004, our predecessor, ICG, Inc., did not have any material assets, liabilities or results of operations. The summary historical consolidated financial data as of and for the period from May 13, 2004 to December 31, 2004 have been derived from the audited consolidated financial statements of ICG, Inc. and the summary historical consolidated financial data as of and for the nine months ended September 30, 2005 have been derived from ICG, Inc. s unaudited consolidated financial statements. The following summary historical consolidated financial data as of and for the period January 1, 2004 to September 30, 2004, the year ended December 31, 2003 and the period May 10, 2002 to December 31, 2002 has been derived from the audited consolidated financial statements of Horizon (the predecessor to ICG for accounting purposes). The summary historical consolidated financial data for the period January 1, 2002 to May 9, 2002 has been derived from the audited consolidated financial statements of AEI Resources (the predecessor to Horizon for accounting purposes). The financial statements for the predecessor periods have been prepared on a carve-out basis to include the assets, liabilities and results of operations of ICG that were previously included in the consolidated financial statements of Horizon. The financial statements for the predecessor periods include allocations of certain expenses, taxation charges, interest and cash balances relating to the predecessor based on management s estimates. The predecessor financial information is not necessarily indicative of the consolidated financial position, results of operations and cash flows of ICG if it had operated during the predecessor periods presented. In the opinion of management, such financial data reflect all adjustments, consisting only of normal and recurring adjustments, necessary for a fair presentation of the results for those periods. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year or any future period. The following summary unaudited pro forma consolidated financial data of ICG, Inc. and its subsidiaries for the year ended December 31, 2004 and as of and for the nine months ended September 30, 2005 have been prepared to give pro forma effect to our corporate reorganization, our acquisitions of Horizon, Anker and CoalQuest and the offering of 20,000,000 shares of our common stock at an offering price of \$13.70 per share, as if each had occurred on January 1, 2004, in the case of unaudited pro forma statement of operations data, and on September 30, 2005, in the case of unaudited pro forma balance sheet data. The successor balance sheet data and pro forma adjustments used in preparing the pro forma financial data reflect our preliminary estimates of the purchase price allocation to certain assets and liabilities. The pro forma financial data are for informational purposes only and should not be considered indicative of actual results that would have been achieved had the transactions actually been consummated on the dates indicated and do not purport to indicate balance sheet data or results of operations as of any future date or for any future period. You should read the following data in conjunction with Unaudited consolidated pro forma financial information, Management s discussion and analysis of financial condition and results of operations and the audited consolidated financial statements and related notes of each of ICG, Inc., Horizon (and its predecessors), Anker and CoalQuest, each included elsewhere in this prospectus.

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and

amortization shown separately

	AEI RESOURCES Predecessor to Horizon		HORIZON cessor to ICC	5, Inc.		ICG	, Inc.	
	Period from	Period from		Period	Period		Pro forma	Pro forma
	January 1,	May 10,		January 1,	May 13,	Nine months	year	nine months
	2002	2002 to	Year ended	2004 to	2004 to	ended	ended	ended
	May 9, I	December 3 <b>1</b> De	ecember 3 <b>\$</b> ¢]	ptember 3 <b>(</b> De	ecember 31,	September 30,	cember 31,	September 30,
	2002 <sup>(6)</sup>	2002(6)	2003(6)	2004(6)	2004	2005	2004(4)	$2005^{(4)}$
				(in thous	ands)			
Statement of operations data:	of							
Revenues:								
Coal sales revenues	\$ 136,040	\$ 264,235	\$ 441,291	\$ 346,981	\$ 130,463	\$ 441,662	\$ 624,120	\$ 542,744
Freight and handling	i	·		·	·	·	·	
revenues Other	2,947	6,032	8,008	3,700	880	6,236	15,996	15,307
revenues	21,183	27,397	31,771	22,702	4,766	17,757	33,696	22,131
Total	160 170	207.664	401.070	272 202	126 100	165 655	672.912	<b>5</b> 00 102
revenues Cost and	160,170	297,664	481,070	373,383	136,109	465,655	673,812	580,183
expenses:								
Freight and handling		6.022	0.000	2.700	000	( 22 (	15.006	15 205
costs Cost of coasales and other revenues (exclusive of		6,032 251,361	8,008 400,652	3,700 306,429	880 113,707	6,236 357,076	15,996 564,723	15,307 465,415
depreciation depletion	on,							

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halam								
below)								
Depreciation,								
depletion								
and								
amortization	32,316	40,033	52,254	27,547	7,943	29,489	46,054	39,266
Selling,								
general and								
administrative								
(exclusive								
of								
depreciation,								
depletion								
and								
amortization								
shown								
separately	0.655	46.60	22.250	0.455		22 702		20.276
above)	9,677	16,695	23,350	8,477	4,194	23,592	17,257	28,256
(Gain)/loss								
on sale of								
assets	(93)	(39)	(4,320)	(226)	(10)	(518)	(236)	(518)
Writedowns								
and other								
items	8,323	729,953	9,100	10,018			10,018	
Total costs								
and								
and expenses	167 937	1 044 035	489 044	355 945	126 714	415 875	653 812	547 726
and expenses	167,937	1,044,035	489,044	355,945	126,714	415,875	653,812	547,726
expenses	167,937	1,044,035	489,044	355,945	126,714	415,875	653,812	547,726
expenses Income	167,937	1,044,035	489,044	355,945	126,714	415,875	653,812	547,726
Income (loss) from				·				
Income (loss) from operations	(7,767)	1,044,035 (746,371)	(7,974)	355,945 17,438	9,395	415,875	653,812 20,000	547,726 32,457
Income (loss) from operations Other income				·				
Income (loss) from operations Other income (expense):				·				
Income (loss) from operations Other income (expense): Interest	(7,767)	(746,371)	(7,974)	17,438	9,395	49,780	20,000	32,457
Income (loss) from operations Other income (expense): Interest expense	(7,767)			·				
Income (loss) from operations Other income (expense): Interest expense Reorganization	(36,666)	(746,371)	(7,974)	17,438	9,395	49,780	20,000 (5,889)	32,457
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items	(7,767) (36,666) 1 787,900	(746,371) (80,405) (4,075)	(7,974) (145,892) (23,064)	17,438 (114,211) (12,471)	9,395	49,780 (10,453)	20,000 (5,889) (12,471)	32,457
Income (loss) from operations Other income (expense): Interest expense Reorganization	(36,666)	(746,371)	(7,974)	17,438	9,395	49,780	20,000 (5,889)	32,457
Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net	(7,767) (36,666) 1 787,900	(746,371) (80,405) (4,075)	(7,974) (145,892) (23,064)	17,438 (114,211) (12,471)	9,395	49,780 (10,453)	20,000 (5,889) (12,471)	32,457
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net	(7,767) (36,666) 1 787,900	(746,371) (80,405) (4,075)	(7,974) (145,892) (23,064)	17,438 (114,211) (12,471)	9,395	49,780 (10,453)	20,000 (5,889) (12,471)	32,457
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and	(7,767) (36,666) 1 787,900	(746,371) (80,405) (4,075)	(7,974) (145,892) (23,064)	17,438 (114,211) (12,471)	9,395	49,780 (10,453)	20,000 (5,889) (12,471)	32,457
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net	(7,767) (36,666) 1 787,900	(746,371) (80,405) (4,075)	(7,974) (145,892) (23,064)	17,438 (114,211) (12,471)	9,395	49,780 (10,453)	20,000 (5,889) (12,471)	32,457
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and	(7,767) (36,666) 1 787,900	(746,371) (80,405) (4,075)	(7,974) (145,892) (23,064)	17,438 (114,211) (12,471)	9,395	49,780 (10,453)	20,000 (5,889) (12,471)	32,457
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and other	(7,767) (36,666) 1 787,900	(746,371) (80,405) (4,075)	(7,974) (145,892) (23,064)	17,438 (114,211) (12,471)	9,395	49,780 (10,453)	20,000 (5,889) (12,471)	32,457
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and other income	(7,767) (36,666) 1 787,900 499	(746,371) (80,405) (4,075) 1,256	(7,974) (145,892) (23,064) 187	17,438 (114,211) (12,471) 1,581	9,395 (3,453) 898	49,780 (10,453) 4,007	20,000 (5,889) (12,471) 8,329	32,457 (3,733) 9,130
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and other income	(7,767) (36,666) 1 787,900 499	(746,371) (80,405) (4,075) 1,256	(7,974) (145,892) (23,064) 187	17,438 (114,211) (12,471) 1,581	9,395 (3,453) 898	49,780 (10,453) 4,007	20,000 (5,889) (12,471) 8,329	32,457 (3,733) 9,130
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and other income (expense)	(7,767) (36,666) 1 787,900 499	(746,371) (80,405) (4,075) 1,256	(7,974) (145,892) (23,064) 187	17,438 (114,211) (12,471) 1,581	9,395 (3,453) 898 (2,555)	49,780 (10,453) 4,007	20,000 (5,889) (12,471) 8,329	32,457 (3,733) 9,130
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and other income (expense) Income (loss)	(7,767) (36,666) 1 787,900 499	(746,371) (80,405) (4,075) 1,256	(7,974) (145,892) (23,064) 187	17,438 (114,211) (12,471) 1,581	9,395 (3,453) 898	49,780 (10,453) 4,007	20,000 (5,889) (12,471) 8,329	32,457 (3,733) 9,130
expenses  Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and other income (expense)  Income (loss) before	(7,767) (36,666) 787,900 499	(746,371) (80,405) (4,075) 1,256	(7,974) (145,892) (23,064) 187 (168,769)	17,438 (114,211) (12,471) 1,581 (125,101)	9,395 (3,453) 898 (2,555)	49,780 (10,453) 4,007 (6,446)	20,000 (5,889) (12,471) 8,329 (10,031)	32,457 (3,733) 9,130 5,397
Income (loss) from operations Other income (expense): Interest expense Reorganization items Other, net  Total interest and other income (expense)  Income (loss) before income taxes	(7,767) (36,666) 787,900 499	(746,371) (80,405) (4,075) 1,256	(7,974) (145,892) (23,064) 187 (168,769)	17,438 (114,211) (12,471) 1,581 (125,101)	9,395 (3,453) 898 (2,555)	49,780 (10,453) 4,007 (6,446)	20,000 (5,889) (12,471) 8,329 (10,031)	32,457 (3,733) 9,130 5,397

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Net income			
(loss)	\$ 743,966	(829,595) \$ (176,743) \$ (107,663) \$ 4,249 \$ 28,548 \$	6,192 \$ 24,909

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(members

deficit)

AEI	
RESOURCES	
Predecessor	
to	HORIZON
Horizon	Predecessor to ICG Inc

Period Period **Period** Pro forma Pro forma Period from from January 1, May 10, January 1, May 13, Nine months nine months year Year 2002 2002 to 2004 to 2004 to ended ended ended ended to May 9,December 31December 3September 30, December 31, September 30, December 31, September 30, 2003(6)

ICG, Inc.

186,526 \$

730,836

	2002(6)		2002(6)		2003(6)		2004(6)		2004		2005		$2004^{(4)}$		$2005^{(4)}$
					(in tho	usa	ands, excep	ot po	er share and	d j	per ton data)				
Earnings															
(loss) per															
share <sup>(1)</sup> :									0.04		0.25		0.04		0.45
Basic									0.04		0.27		0.04		0.17
Diluted									0.04		0.27		0.04		0.17
Average common															
shares															
outstanding															
(1):															
Basic								1	106,605,999		107,230,999		146,678,991		147,303,991
Diluted								1	106,605,999		107,280,820		146,728,812		147,353,812
Balance															
sheet data															
(at period															
end):															
Cash and															
cash equivalents \$	87,278	\$	114	<b>¢</b>	859	Ф		\$	23,967		\$ 15,534	•		\$	42,385
Total	07,270	Ф	114	Ф	039	φ		Ф	23,907		15,554	φ	•	φ	42,363
assets	1,521,318		623,800		576,372		539,606		459,975		523,020			\$	945,972
Long-term	1,021,010		020,000		0,0,0,2		227,000		.65,576		020,020			Ψ	<i>y</i> , <i>y</i>
debt and															
capital															
leases	933,106		1,157		315		29		173,446		186,938				3,269
Total															
liabilities	1,286,318	1,	,222,219	1	1,351,393		1,422,290		305,575		336,494				215,136
Total															
stockholders															
equity															

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235,000 \$ (598,419) \$ (775,021) \$ (882,684) \$ 154,400 \$

Total liabilities

naomics															
and															
stockholder	S														
equity															
(members															
deficit)	\$ 1	1,521,318	\$	623,800	\$	576,372	\$	539,606	\$	459,975	\$	523,020 \$	\$	8	945,972
Other															
financial															
data:															
EBITDA <sup>(2)</sup>	\$	812,948	\$	(709,157)	\$	21,403	\$	34,095	\$	18,236	\$	83,276 \$	61,912(5)		80,853(5)
Net cash															
provided															
by (used															
in):															
Operating															
activities	\$	(353,592)	\$	76,378	\$	20,030	\$	28,085	\$	30,211	\$	57,545	N/A		N/A
Investing						(= = = =				:===		:== ===:			
activities	\$	44,555	\$	(12,805)	\$	(3,826)	\$	3,437	\$	(329,168)	\$	(75,389)	N/A		N/A
Financing	Φ.		Φ.	(=0.00.5)	4		Φ.	(20.004)	Φ.	222.024	4	0.444	27/1		****
	\$	259,011	\$	(78,025)	\$	(15,459)	\$	(32,381)	\$	322,924	\$	9,411	N/A		N/A
Capital	Φ.	10.062	ф	10.405	Φ.	16005	ф		ф	5 502	Δ.	75.041	27/4		27/4
expenditure	s\$	10,963	\$	13,435	\$	16,937	\$	6,624	\$	5,583	\$	75,941	N/A		N/A
Operating															
data <sup>(3)</sup>				11.101		1665		10.404		2.502		10.500	10.400		: 4 224
Tons sold		5,416		11,124		16,655		10,421		3,582		10,590	18,400		14,321
Tons				<b>-</b> 400		10011		0.010		• • • •		0.056	1.4.704		: 4 40 7
produced		4,231		7,139		12,041		8,812		2,959		9,056	14,591		11,135
Average coal sales															
realization															
(per ton)	\$	25.12	\$	23.75	\$	26.50	\$	33.30	\$	36.42	\$	41.71 \$	33.92 \$	8	48.74

- (1) Earnings per share data and average shares outstanding are not presented for the period from January 1, 2002 to May 9, 2002, period from May 10, 2002 to December 31, 2002, year ended December 31, 2003 and the period from January 1, 2004 to September 30, 2004 because the financial statements for these periods were prepared on a carve-out basis.
- (2) EBITDA represents net income before deducting interest expense, income taxes and depreciation, depletion and amortization. We present EBITDA and pro forma EBITDA because we consider them important supplemental measures of our performance and believe they are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry, substantially all of which present EBITDA when reporting their results.

We also use EBITDA for the following purposes: Our executive compensation plan bases incentive compensation payments on our EBITDA performance measured against budgets and a peer group. Our credit agreement uses EBITDA (with additional adjustments) to measure our compliance with covenants, such as interest coverage and debt incurrence. EBITDA is also widely used by us and others in our industry to evaluate and price potential acquisition candidates.

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EBITDA and pro forma EBITDA have limitations as analytical tools, and you should not consider them in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- 4 *EBITDA* and pro forma *EBITDA* do not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- 4 EBITDA and pro forma EBITDA do not reflect changes in, or cash requirements for, our working capital needs;
- 4 EBITDA and pro forma EBITDA do not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our debts;
- 4 Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA and pro forma EBITDA do not reflect any cash requirements for such replacements; and
- 4 Other companies in our industry may calculate EBITDA and pro forma EBITDA differently than we do, limiting their usefulness as comparative measures.

EBITDA and pro forma EBITDA are a measure of our performance that are not required by, or presented in accordance with, GAAP and we also believe each is a useful indicator of our ability to meet debt service and capital expenditure requirements. EBITDA and pro forma EBITDA are not measurements of our financial performance under GAAP and should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with GAAP or as an alternative to cash flow from operating activities as a measure of our liquidity.

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The following table reconciles net income, which we believe to be the closest GAAP performance measure, to EBITDA.

	AEI								
	Resources								
	(Predecessor		Horizor	1					
	to Horizon)	(Pre	decessor to I	CG, Inc.)	ICO	ICG, Inc.			
		Period from		Perio fro		Nine			
	Period from	May 10,		January	1, May 13,	months			
	January 1,	2002 to	Ye ende	7,004	to 2004 to	ended			
	2002 to	December 31,	December 3	0, December 31\$	December 31September 30,				
	May 9, 2002	2002	200	03 200	2004	2005			
			(in t	housands)					
Net income (loss)	\$ 743,966	\$ (829,595)	\$ (176,74	43) \$ (107,66	53) \$ 4,249	\$ 28,548			
Interest expense	36,666	80,405	145,89	92 114,21	11 3,453	10,453			
Income tax expense					2,591	14,786			
Depreciation, depletion and									
amortization expense	32,316	40,033	52,23	54 27,54	7,943	29,489			
EBITDA	\$ 812,948	\$ (709,157)	\$ 21,40	03 \$ 34,09	95 \$ 18,236	\$ 83,276			

Net income (loss) and EBITDA were further affected by reorganization items of \$(787.9) million for the period from January 1, 2002 to May 9, 2002, \$4.1 million for the period May 10, 2002 to December 31, 2002, \$23.1 million for the year ended December 31, 2003 and \$12.5 million for the period from January 1, 2004 to September 30, 2004. Net income (loss) and EBITDA were further affected by writedowns and other items of \$8.3 million for the period from January 1, 2002 to May 9, 2002, \$730.0 million for the period May 10, 2002 to December 31, 2002, \$9.1 million for the year ended December 31, 2003, and \$10.0 million for the period from January 1, 2004 to September 30, 2004. See Notes 14 and 15 to Horizon s audited combined financial statements included elsewhere in this prospectus.

- (3) Amounts were not derived from the audited financial statements included elsewhere in this prospectus.
- (4) The summary unaudited pro forma data of ICG, Inc. and its subsidiaries as of and for the year ended December 31, 2004 and the nine months ended September 30, 2005 have been prepared to give pro forma effect to our corporate reorganization, the acquisition of Horizon, Anker and CoalQuest and the offering of 20,000,000 shares of our common stock at an offering price of \$13.70 per share, as if each had occurred on January 1, 2004, in the case of unaudited statements of operations data, and on September 30, 2005, in the case of unaudited pro forma balance sheet data.
- (5) The following table reconciles pro forma net income, which we believe to be the closest GAAP performance measure, to pro forma EBITDA.

		Pro forma nine
	Pro forma year ended	months ended
	December 31, 2004	September 30, 2005
		(in thousands)
Pro forma net income	\$ 6,192	\$ 24,909
Interest expense	5,889	3,733
Income tax expense	3,777	12,945
Depreciation, depletion and amortization expense	46,054	39,266
Pro forma EBITDA	\$61,912	\$ 80,853

Pro forma net income and pro forma EBITDA were further affected by reorganization items of \$12.5 million and writedowns and other items of \$10.0 million for the year ended December 31, 2004.

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<sup>(6)</sup> As restated. See Note 19 to the combined financial statements of Horizon NR, LLC included elsewhere in this prospectus.

#### Risk factors

Investing in our common stock involves a high degree of risk. You should carefully consider the following risk factors, together with the other information contained in this prospectus, before investing in our common stock. If any of the following risks develop into actual events, our business, financial condition or results of operations could be materially adversely affected, the trading price of your shares of our common stock could decline and you may lose all or part of your investment.

### RISKS RELATING TO OUR BUSINESS

# Because of our limited operating history, historical information regarding our company prior to October 1, 2004 is of little relevance in understanding our business as currently conducted.

We are subject to the risks, uncertainties, expenses and problems encountered by companies in the early stages of operations. ICG was incorporated in March 2005 as a holding company and our predecessor, ICG, Inc., was incorporated in May 2004 for the sole purpose of acquiring certain assets of Horizon. Until we completed that acquisition we had substantially no operations. As a result, we believe the historical financial information presented in this prospectus, other than for the period ended December 31, 2004 and the nine months ended September 30, 2005, which do not include the historical financial information for Anker and CoalQuest, are of limited relevance in understanding our business as currently conducted. The financial statements for the predecessor periods have been prepared from the books and records of Horizon as if ICG had existed as a separate legal entity under common management for all periods presented (that is, on a carve-out basis). The financial statements for the predecessor periods include allocations of certain expenses, taxation charges, interest and cash balances relating to the predecessor based on management s estimates. In light of these allocations and estimates, the predecessor financial information is not necessarily indicative of the consolidated financial position, results of operations and cash flows of ICG if it had operated during the predecessor period presented. See Unaudited consolidated pro forma financial data, Selected historical consolidated financial data of ICG and Management s discussion and analysis of financial condition and results of operations.

### A decline in coal prices could reduce our revenues and the value of our coal reserves.

Our results of operations are dependent upon the prices we charge for our coal as well as our ability to improve productivity and control costs. Any decreased demand would cause spot prices to decline and require us to increase productivity and decrease costs in order to maintain our margins. Declines in the prices we receive for our coal could adversely affect our operating results and our ability to generate the cash flows we require to improve our productivity and invest in our operations. The prices we receive for coal depend upon factors beyond our control, including:

- 4 the supply of and demand for domestic and foreign coal;
- 4 the demand for electricity;
- 4 domestic and foreign demand for steel and the continued financial viability of the domestic and/or foreign steel industry;
- 4 the proximity to, capacity of and cost of transportation facilities;
- 4 domestic and foreign governmental regulations and taxes;
- 4 air emission standards for coal-fired power plants;

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### Risk factors

- 4 regulatory, administrative and judicial decisions;
- 4 the price and availability of alternative fuels, including the effects of technological developments; and
- 4 the effect of worldwide energy conservation measures.

# Our coal mining operations are subject to operating risks that could result in decreased coal production thereby reducing our revenues.

Our revenues depend on our level of coal mining production. The level of our production is subject to operating conditions and events beyond our control that could disrupt operations and affect production at particular mines for varying lengths of time. These conditions and events include:

- 4 the unavailability of qualified labor;
- 4 our inability to acquire, maintain or renew necessary permits or mining or surface rights in a timely manner, if at all;
- 4 unfavorable geologic conditions, such as the thickness of the coal deposits and the amount of rock embedded in or overlying the coal deposit;
- 4 failure of reserve estimates to prove correct;
- 4 changes in governmental regulation of the coal industry, including the imposition of additional taxes, fees or actions to suspend or revoke our permits or changes in the manner of enforcement of existing regulations;
- 4 mining and processing equipment failures and unexpected maintenance problems;
- 4 adverse weather and natural disasters, such as heavy rains and flooding;
- 4 increased water entering mining areas and increased or accidental mine water discharges;
- 4 increased or unexpected reclamation costs;
- 4 interruptions due to transportation delays;
- 4 the unavailability of required equipment of the type and size needed to meet production expectations; and
- 4 unexpected mine safety accidents, including fires and explosions from methane.

These conditions and events may increase our cost of mining and delay or halt production at particular mines either permanently or for varying lengths of time.

Reduced coal consumption by North American electric power generators could result in lower prices for our coal, which could reduce our revenues and adversely impact our earnings and the value of our coal reserves. Steam coal accounted for nearly all of our coal sales volume in 2004, pro forma for the Anker and CoalQuest acquisitions. The majority of our sales of steam coal in 2004 were to electric power generators. Domestic electric power generation accounted for approximately 92% of all U.S. coal consumption in 2003, according to the EIA. The amount of coal consumed for U.S. electric power generation is affected primarily by the overall demand for electricity, the location, availability, quality and price of competing fuels for power such as natural gas, nuclear, fuel oil and alternative energy sources such as hydroelectric power, technological developments, and environmental and

other governmental regulations.

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Although we expect that many new power plants will be built to produce electricity during peak periods of demand, we also expect that many of these new power plants will be fired by natural gas because gas-fired plants are cheaper to construct than coal-fired plants and because natural gas is a cleaner burning fuel. Gas-fired generation from existing and newly constructed gas-fired facilities has the potential to displace coal-fired generation, particularly from older, less efficient coal-powered generators. In addition, the increasingly stringent requirements of the Clean Air Act may result in more electric power generators shifting from coal to natural gas-fired plants. Any reduction in the amount of coal consumed by North American electric power generators could reduce the price of steam coal that we mine and sell, thereby reducing our revenues and adversely impacting our earnings and the value of our coal reserves. Weather patterns also can greatly affect electricity generation. Extreme temperatures, both hot and cold, cause increased power usage and, therefore, increased generating requirements from all sources. Mild temperatures, on the other hand, result in lower electrical demand, which allows generators to choose the lowest-cost sources of power generation when deciding which generation sources to dispatch. Accordingly, significant changes in weather patterns could reduce the demand for our coal.

Overall economic activity and the associated demands for power by industrial users can have significant effects on overall electricity demand. Robust economic activity can cause much heavier demands for power, particularly if such activity results in increased utilization of industrial assets during evening and nighttime periods. The economic slowdown experienced during the last several years significantly slowed the growth of electrical demand and, in some locations, resulted in contraction of demand. Any downward pressure on coal prices, whether due to increased use of alternative energy sources, changes in weather patterns, decreases in overall demand or otherwise, would likely cause our profitability to decline.

Our profitability may be adversely affected by the status of our long-term coal supply agreements, changes in purchasing patterns in the coal industry and the loss of certain brokered coal contracts set to expire at the end of 2006, which could adversely affect the capability and profitability of our operations.

We sell a significant portion of our coal under long-term coal supply agreements, which we define as contracts with a term greater than 12 months. For the nine months ended September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), approximately 75% of our revenues were derived from coal sales that were made under long-term coal supply agreements. As of that date, we had 30 long-term sales agreements with a volume-weighted average term of approximately 5.2 years. The prices for coal shipped under these agreements are fixed for the initial year of the contract, subject to certain adjustments in later years, and thus may be below the current market price for similar type coal at any given time, depending on the timeframe of contract execution or initiation. As a consequence of the substantial volume of our sales that are subject to these long-term agreements, we have less coal available with which to capitalize on higher coal prices, if and when they arise. In addition, in some cases, our ability to realize the higher prices that may be available in the spot market may be restricted when customers elect to purchase higher volumes allowable under some contracts.

When our current contracts with customers expire or are otherwise renegotiated, our customers may decide not to extend or enter into new long-term contracts or, in the absence of long-term contracts, our customers may decide to purchase fewer tons of coal than in the past or on different terms, including under different pricing terms. In addition, we have brokered coal contracts that will expire at the end of 2006. These contracts were signed during a period of oversupply in the coal industry and contain pricing that, while acceptable to the sellers at that time, is significantly below today s market levels and, management believes, will not be able to be renegotiated or replaced in today s market. Assuming today s market continues, we believe the loss of these contracts will have a significant impact

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on our earnings after 2006. Through the nine months ended September 30, 2005, these contracts have provided \$26.2 million in revenue. For additional information relating to these contracts, see Business Customers and coal contracts Long-term coal supply agreements.

Furthermore, as electric utilities seek to adjust to requirements of the Clean Air Act, particularly the Acid Rain regulations, the Clean Air Mercury Rule and the Clean Air Interstate Rule, although these two rules are subject to judicial challenge and the Clean Air Mercury Rule has been subject to legislative challenge in Congress, and the possible deregulation of their industry, they could become increasingly less willing to enter into long-term coal supply agreements and instead may purchase higher percentages of coal under short-term supply agreements. To the extent the electric utility industry shifts away from long-term supply agreements, it could adversely affect us and the level of our revenues. For example, fewer electric utilities will have a contractual obligation to purchase coal from us, thereby increasing the risk that we will not have a market for our production. Furthermore, spot market prices tend to be more volatile than contractual prices, which could result in decreased revenues.

# Certain provisions in our long-term supply agreements may provide limited protection during adverse economic conditions or may result in economic penalties upon the failure to meet specifications.

Price adjustment, price reopener and other similar provisions in long-term supply agreements may reduce the protection from short-term coal price volatility traditionally provided by such contracts. Most of our coal supply agreements contain provisions that allow for the purchase price to be renegotiated at periodic intervals. These price reopener provisions may automatically set a new price based on the prevailing market price or, in some instances, require the parties to agree on a new price, sometimes between a specified range of prices. In some circumstances, failure of the parties to agree on a price under a price reopener provision can lead to termination of the contract. Any adjustment or renegotiations leading to a significantly lower contract price would result in decreased revenues. Accordingly, supply contracts with terms of one year or more may provide only limited protection during adverse market conditions.

Coal supply agreements also typically contain force majeure provisions allowing temporary suspension of performance by us or our customers during the duration of specified events beyond the control of the affected party. Most of our coal supply agreements contain provisions requiring us to deliver coal meeting quality thresholds for certain characteristics such as Btu, sulfur content, ash content, hardness and ash fusion temperature. Failure to meet these specifications could result in economic penalties, including price adjustments, the rejection of deliveries or, in the extreme, termination of the contracts.

Consequently, due to the risks mentioned above with respect to long-term supply agreements, we may not achieve the revenue or profit we expect to achieve from these sales commitments. In addition, we may not be able to successfully convert these sales commitments into long-term supply agreements.

# A decline in demand for metallurgical coal would limit our ability to sell our high quality steam coal as higher-priced metallurgical coal.

Portions of our coal reserves possess quality characteristics that enable us to mine, process and market them as either metallurgical coal or high quality steam coal, depending on the prevailing conditions in the metallurgical and steam coal markets. A decline in the metallurgical market relative to the steam market could cause us to shift coal from the metallurgical market to the steam market, thereby reducing our revenues and profitability.

Most of our metallurgical coal reserves possess quality characteristics that enable us to mine, process and market them as high quality steam coal. However, some of our mines operate profitably only if all or a portion of their production is sold as metallurgical coal to the steel market. If demand for

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metallurgical coal declined to the point where we could earn a more attractive return marketing the coal as steam coal, these mines may not be economically viable and may be subject to closure. Such closures would lead to accelerated reclamation costs, as well as reduced revenue and profitability.

# Inaccuracies in our estimates of economically recoverable coal reserves could result in lower than expected revenues, higher than expected costs or decreased profitability.

We base our reserves information on engineering, economic and geological data assembled and analyzed by our staff, which includes various engineers and geologists, and which is periodically reviewed by outside firms. The reserves estimates as to both quantity and quality are annually updated to reflect production of coal from the reserves and new drilling or other data received. There are numerous uncertainties inherent in estimating quantities and qualities of and costs to mine recoverable reserves, including many factors beyond our control. Estimates of economically recoverable coal reserves and net cash flows necessarily depend upon a number of variable factors and assumptions, all of which may vary considerably from actual results such as:

- 4 geological and mining conditions which may not be fully identified by available exploration data or which may differ from experience in current operations;
- 4 historical production from the area compared with production from other similar producing areas; and
- 4 the assumed effects of regulation and taxes by governmental agencies and assumptions concerning coal prices, operating costs, mining technology improvements, severance and excise tax, development costs and reclamation costs.

For these reasons, estimates of the economically recoverable quantities and qualities attributable to any particular group of properties, classifications of reserves based on risk of recovery and estimates of net cash flows expected from particular reserves prepared by different engineers or by the same engineers at different times may vary substantially. Actual coal tonnage recovered from identified reserve areas or properties and revenues and expenditures with respect to our reserves may vary materially from estimates. These estimates, thus, may not accurately reflect our actual reserves. Any inaccuracy in our estimates related to our reserves could result in lower than expected revenues, higher than expected costs or decreased profitability.

# We depend heavily on a small number of large customers, the loss of any of which would adversely affect our operating results.

Our three largest customers for the nine months ended September 30, 2005 were Georgia Power, Carolina Power & Light and Duke Power and we derived approximately 53% of our pro forma coal revenues from sales to our five largest customers, pro forma for the Anker and CoalQuest acquisitions. At September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had 12 coal supply agreements with these customers that expire at various times from 2005 to 2010. We are currently discussing the extension of existing agreements or entering into new long-term agreements with some of these customers, however these negotiations may not be successful and these customers may not continue to purchase coal from us pursuant to long-term coal supply agreements. If a number of these customers were to significantly reduce their purchases of coal from us, or if we were unable to sell coal to them on terms as favorable to us as the terms under our current agreements, our financial condition and results of operations could suffer materially.

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## Disruptions in transportation services could limit our ability to deliver coal to our customers, which could cause revenues to decline.

We depend primarily upon railroads, trucks and barges to deliver coal to our customers. Disruption of railroad service due to weather-related problems, strikes, lockouts and other events could temporarily impair our ability to supply coal to our customers, resulting in decreased shipments. Decreased performance levels over longer periods of time could cause our customers to look elsewhere for their fuel needs, negatively affecting our revenues and profitability. During 2004, the major eastern railroads (CSX and Norfolk Southern) experienced significant service problems. These problems were caused by an increase in overall rail traffic from the expanding economy and shortages of both equipment and personnel. The service problems had an adverse effect on our shipments during several months in 2004. If these service problems persist, they could have an adverse impact on our financial results in 2005 and beyond.

The states of West Virginia and Kentucky have recently increased enforcement of weight limits on coal trucks on its public roads. Additionally, West Virginia legislation, which raised coal truck weight limits in West Virginia, includes provisions supporting enhanced enforcement. The legislation went into effect on October 1, 2003 and implementation began on January 1, 2004. It is possible that other states in which our coal is transported by truck could conduct similar campaigns to increase enforcement of weight limits. Such stricter enforcement actions could result in shipment delays and increased costs. An increase in transportation costs could have an adverse effect on our ability to increase or to maintain production and could adversely affect revenues.

Some of our mines depend on a single transportation carrier or a single mode of transportation. Disruption of any of these transportation services due to weather-related problems, mechanical difficulties, strikes, lockouts, bottlenecks and other events could temporarily impair our ability to supply coal to our customers. Our transportation providers may face difficulties in the future that may impair our ability to supply coal to our customers, resulting in decreased revenues. Currently, there is a shortage of available train cars to service our coal operations in eastern Kentucky. If there are disruptions of the transportation services provided by our primary rail carriers that transport our produced coal and we are unable to find alternative transportation providers to ship our coal, our business could be adversely affected.

### Fluctuations in transportation costs could impair our ability to supply coal to our customers.

Transportation costs represent a significant portion of the total cost of coal for our customers and, as a result, the cost of transportation is a critical factor in a customer s purchasing decision. Increases in transportation costs could make coal a less competitive source of energy or could make our coal production less competitive than coal produced from other sources.

On the other hand, significant decreases in transportation costs could result in increased competition from coal producers in other parts of the country. For instance, coordination of the many eastern loading facilities, the large number of small shipments, the steeper average grades of the terrain and a more unionized workforce are all issues that combine to make shipments originating in the eastern United States inherently more expensive on a per-mile basis than shipments originating in the western United States. The increased competition could have a material adverse effect on our business, financial condition and results of operations.

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### Disruption in supplies of coal produced by third parties could temporarily impair our ability to fill our customers orders or increase our costs.

In addition to marketing coal that is produced from our controlled reserves, we purchase and resell coal produced by third parties from their controlled reserves to meet customer specifications. Disruption in our supply of third-party coal could temporarily impair our ability to fill our customers—orders or require us to pay higher prices in order to obtain the required coal from other sources. Any increase in the prices we pay for third-party coal could increase our costs and therefore lower our earnings.

# The unavailability of an adequate supply of coal reserves that can be mined at competitive costs could cause our profitability to decline.

Our profitability depends substantially on our ability to mine coal reserves that have the geological characteristics that enable them to be mined at competitive costs and to meet the quality needed by our customers. Because our reserves decline as we mine our coal, our future success and growth depend, in part, upon our ability to acquire additional coal reserves that are economically recoverable. Replacement reserves may not be available when required or, if available, may not be capable of being mined at costs comparable to those characteristic of the depleting mines. We may not be able to accurately assess the geological characteristics of any reserves that we acquire, which may adversely affect our profitability and financial condition. Exhaustion of reserves at particular mines also may have an adverse effect on our operating results that is disproportionate to the percentage of overall production represented by such mines. Our ability to obtain other reserves in the future could be limited by restrictions under our existing or future debt agreements, competition from other coal companies for attractive properties, the lack of suitable acquisition candidates or the inability to acquire coal properties on commercially reasonable terms.

### Unexpected increases in raw material costs could significantly impair our operating profitability.

Our coal mining operations use significant amounts of steel, petroleum products and other raw materials in various pieces of mining equipment, supplies and materials, including the roof bolts required by the room and pillar method of mining described below. Scrap steel prices have risen significantly in recent months, and historically, the prices of scrap steel and petroleum have fluctuated. Recently we have been adversely impacted by margin compressions due to cost increases for various commodities and services influenced by the recent price acceleration of crude oil and natural gas—a trend that was greatly exacerbated by the Gulf hurricanes. Costs of diesel fuel, explosives (ANFO) and coal trucking have all escalated as a direct result of supply chain problems related to the Gulf hurricanes. There may be other acts of nature or terrorist attacks or threats that could also increase the costs of raw materials. If the price of steel, petroleum products or other of these materials increase, our operational expenses will increase, which could have a significant negative impact on our profitability.

# A shortage of skilled labor in the mining industry could pose a risk to achieving optimal labor productivity and competitive costs, which could adversely affect our profitability.

Efficient coal mining using modern techniques and equipment requires skilled laborers, preferably with at least a year of experience and proficiency in multiple mining tasks. In order to support our planned expansion opportunities, we intend to sponsor both in-house and vocational coal mining programs at the local level in order to train additional skilled laborers. In the event the shortage of experienced labor continues or worsens or we are unable to train the necessary amount of skilled laborers, there

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could be an adverse impact on our labor productivity and costs and our ability to expand production and therefore have a material adverse effect on our earnings.

### We have a new management team, and if they are unable to work effectively together, our business may be harmed.

Most of our and ICG, Inc. s management team was hired in 2005, and the group has only been working together for a short period of time. Moreover, several other key employees were hired in 2005. Because many of our executive officers and key employees are new and we also expect to add additional key personnel in the near future, there is a risk that our management team will not be able to work together effectively. If our management team is unable to work together, our operations could be disrupted and our business harmed.

Our ability to operate our company effectively could be impaired if we fail to attract and retain key personnel. Our senior management team averages 23 years of experience in the coal industry, which includes developing innovative, low-cost mining operations, maintaining strong customer relationships and making strategic, opportunistic acquisitions. The loss of any of our senior executives could have a material adverse effect on our business. There may be a limited number of persons with the requisite experience and skills to serve in our senior management positions. We may not be able to locate or employ qualified executives on acceptable terms. In addition, as our business develops and expands, we believe that our future success will depend greatly on our continued ability to attract and retain highly skilled personnel with coal industry experience. Competition for these persons in the coal industry is intense and we may not be able to successfully recruit, train or retain qualified personnel. We may not be able to continue to employ key personnel or attract and retain qualified personnel in the future. Our failure to retain or attract key personnel could have a material adverse effect on our ability to effectively operate our business.

# Acquisitions that we may undertake involve a number of inherent risks, any of which could cause us not to realize the anticipated benefits.

We continually seek to expand our operations and coal reserves through acquisitions. If we are unable to successfully integrate the companies, businesses or properties we acquire, our profitability may decline and we could experience a material adverse effect on our business, financial condition, or results of operations. Acquisition transactions involve various inherent risks, including:

- 4 uncertainties in assessing the value, strengths, and potential profitability of, and identifying the extent of all weaknesses, risks, contingent and other liabilities (including environmental or mine safety liabilities) of, acquisition candidates;
- 4 the potential loss of key customers, management and employees of an acquired business;
- 4 the ability to achieve identified operating and financial synergies anticipated to result from an acquisition;
- 4 problems that could arise from the integration of the acquired business; and
- 4 unanticipated changes in business, industry or general economic conditions that affect the assumptions underlying our rationale for pursuing the acquisition.

Any one or more of these factors could cause us not to realize the benefits anticipated to result from an acquisition. Any acquisition opportunities we pursue could materially affect our liquidity and capital resources and may require us to incur indebtedness, seek equity capital or both. In addition, future acquisitions could result in our assuming more long-term liabilities relative to the value of the acquired assets than we have assumed in our previous acquisitions.

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# We may not be able to effectively integrate Anker and CoalQuest into our operations or realize the expected benefits of those acquisitions.

Our future success will depend largely on our ability to consolidate and effectively integrate Anker s and CoalQuest s operations into our operations. We may not be able to do so successfully without substantial costs, delays or other difficulties. We may face significant challenges in consolidating functions and integrating procedures, information technology systems, personnel and operating philosophies in a timely and efficient manner. The integration process is complex and time consuming and may pose a number of obstacles, such as:

- 4 the loss of key employees or customers;
- 4 the challenge of maintaining the quality of customer service;
- 4 the need to coordinate geographically diverse operations;
- 4 retooling and reprogramming of equipment and information technology systems; and
- 4 the resulting diversion of management s attention from our day-to-day business and the need to hire and integrate additional management personnel to manage our expanded operations.

If we are not successful in completing the integration of Anker and CoalQuest into our operations, if the integration takes longer or is more complex or expensive than anticipated, if we cannot operate the Anker and CoalQuest businesses as effectively as we anticipate, whether as a result of deficiency of the acquired business or otherwise, or if the integrated businesses fail to achieve market acceptance, our operating performance, margins, sales and reputation could be materially adversely affected.

Furthermore, we may not be able to realize the expected benefits of these acquisitions. For example, as a result of infrastructure weaknesses and short-term geologic issues at Anker, the transition period for implementation of various operational improvements has taken longer than originally anticipated. This extended transition has resulted in, and will continue to result in, decreased coal production and increased production costs in the third and fourth quarters. Since these issues are temporary in nature and recent operating performance has significantly improved, 2006 profit margins are not expected to be materially impacted.

# If the value of our goodwill becomes impaired, the write-off of the impaired portion could materially reduce the value of our assets and reduce our net income for the year in which the write-off occurs.

When we acquire a business, we record an asset called goodwill if the amount we pay for the business, including liabilities assumed, is in excess of the fair value of the assets of the business we acquire. We recorded \$187.7 million of goodwill in connection with the Horizon acquisition and will record goodwill in connection with the Anker and CoalQuest acquisitions. Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, requires that goodwill be tested at least annually (absent any impairment indicators). The testing includes comparing the fair value of each reporting unit with its carrying value. Fair value is determined using discounted cash flows, market multiples and market capitalization. Impairment adjustments, if any, generally are required to be recognized as operating expenses. We may have future impairment adjustments to our recorded goodwill. Any finding that the value of our goodwill has been impaired would require us to write-off the impaired portion, which could significantly reduce the value of our assets and reduce our net income for the year in which the write-off occurs.

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Failure to obtain or renew surety bonds in a timely manner and on acceptable terms could affect our ability to secure reclamation and coal lease obligations, which could adversely affect our ability to mine or lease coal. Federal and state laws require us to obtain surety bonds to secure payment of certain long-term obligations, such as mine closure or reclamation costs, federal and state workers—compensation costs, coal leases and other obligations. These bonds are typically renewable annually. Surety bond issuers and holders may not continue to renew the bonds or may demand additional collateral or other less favorable terms upon those renewals. The ability of surety bond issuers and holders to demand additional collateral or other less favorable terms has increased as the number of companies willing to issue these bonds has decreased over time. Our failure to maintain, or our inability to acquire, surety bonds that are required by state and federal law would affect our ability to secure reclamation and coal lease obligations, which could adversely affect our ability to mine or lease coal. That failure could result from a variety of factors including, without limitation:

- 4 lack of availability, higher expense or unfavorable market terms of new bonds;
- 4 restrictions on availability of collateral for current and future third-party surety bond issuers under the terms of our credit facility; and
- 4 the exercise by third-party surety bond issuers of their right to refuse to renew the surety.

### Failure to maintain capacity for required letters of credit could limit our ability to obtain or renew surety bonds.

At September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had \$52.9 million of letters of credit in place, of which \$43.0 million serve as collateral for reclamation surety bonds and \$9.9 million secure miscellaneous obligations. Included in the \$43.0 million letters of credit securing collateral for reclamation surety bonds is a \$10.0 million letter of credit related to Lexington Coal Company, LLC. As amended, our credit facility currently provides for a \$110.0 million revolving credit facility, of which up to \$75.0 million may be used for letters of credit. If we do not maintain sufficient borrowing capacity under our revolving credit facility for additional letters of credit, we may be unable to obtain or renew surety bonds required for our mining operations.

# Our business requires substantial capital investment and maintenance expenditures, which we may be unable to provide.

Our business strategy will require additional substantial capital investment. We require capital for, among other purposes, managing acquired assets, acquiring new equipment, maintaining the condition of our existing equipment and maintaining compliance with environmental laws and regulations. To the extent that cash generated internally and cash available under our credit facilities are not sufficient to fund capital requirements, we will require additional debt and/or equity financing. However, this type of financing may not be available or, if available, may not be on satisfactory terms. Future debt financings, if available, may result in increased interest and amortization expense, increased leverage and decreased income available to fund further acquisitions and expansion. In addition, future debt financings may limit our ability to withstand competitive pressures and render us more vulnerable to economic downturns. If we fail to generate or obtain sufficient additional capital in the future, we could be forced to reduce or delay capital expenditures, sell assets or restructure or refinance our indebtedness.

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### Risk factors

# Our level of indebtedness and other demands on our cash resources could materially adversely affect our ability to execute our business strategy and make us more vulnerable to economic downturns.

As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had cash of approximately \$18.2 million and total consolidated indebtedness, including current maturities and capital lease obligations, of approximately \$236.2 million before application of the proceeds of this offering. During 2005, our anticipated principal repayments will be approximately \$1.8 million on the term loan if the term loan is not repaid with the proceeds of this offering. Subject to the limits contained in our credit facilities, we may also incur additional debt in the future. In addition to the principal repayments on our outstanding debt, we have other demands on our cash resources, including, among others, capital expenditures and operating expenses.

Our credit facilities are secured by substantially all our assets. If we default under these facilities, the lenders could choose to declare all outstanding amounts immediately due and payable, and seek foreclosure of the assets we granted to them as collateral. If the amounts outstanding under the credit facilities were accelerated, we may not have sufficient resources to repay all outstanding amounts, and our assets may not be sufficient to repay all of our outstanding debt in full. Foreclosures on any of our material assets could disrupt our operations, and have a material adverse effect on our reputation, production volume, sales and earnings.

# Our variable rate indebtedness subjects us to interest rate risk, which could cause our annual debt service obligations to increase significantly.

Our borrowings under our credit facilities are at variable rates of interest and expose us to interest rate risk. If interest rates increase, our debt service obligations on our variable rate indebtedness would increase even if the amount borrowed remained the same, resulting in a decrease in our net income. We have developed a hedging program to actively manage the risks associated with interest rate fluctuations but our program may not effectively eliminate all of the financial exposure associated with interest rate fluctuations. We currently have instruments in place that have the effect of fixing the interest rate on a portion of our outstanding debt for various time periods up to two years.

# Increased consolidation and competition in the U.S. coal industry may adversely affect our ability to retain or attract customers and may reduce domestic coal prices.

During the last several years, the U.S. coal industry has experienced increased consolidation, which has contributed to the industry becoming more competitive. According to the EIA, in 1995, the top ten coal producers accounted for approximately 50% of total domestic coal production. By 2003, however, the top ten coal producers—share had increased to approximately 63% of total domestic coal production. Consequently, many of our competitors in the domestic coal industry are major coal producers who have significantly greater financial resources than us. The intense competition among coal producers may impact our ability to retain or attract customers and may therefore adversely affect our future revenues and profitability.

The demand for U.S. coal exports is dependent upon a number of factors outside of our control, including the overall demand for electricity in foreign markets, currency exchange rates, ocean freight rates, the demand for foreign-produced steel both in foreign markets and in the U.S. market (which is dependent in part on tariff rates on steel), general economic conditions in foreign countries, technological developments and environmental and other governmental regulations. If foreign demand for U.S. coal were to decline, this decline could cause competition among coal producers in the United States to intensify, potentially resulting in additional downward pressure on domestic coal prices.

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### Our ability to collect payments from our customers could be impaired if their creditworthiness deteriorates.

Our ability to receive payment for coal sold and delivered depends on the continued creditworthiness of our customers. Our customer base is changing with deregulation as utilities sell their power plants to their non-regulated affiliates or third parties that may be less creditworthy, thereby increasing the risk we bear on payment default. These new power plant owners may have credit ratings that are below investment grade. In addition, competition with other coal suppliers could force us to extend credit to customers and on terms that could increase the risk we bear on payment default.

We have contracts to supply coal to energy trading and brokering companies under which those companies sell coal to end users. During 2004 and continuing in 2005, the creditworthiness of the energy trading and brokering companies with which we do business declined, increasing the risk that we may not be able to collect payment for all coal sold and delivered to or on behalf of these energy trading and brokering companies.

# Defects in title or loss of any leasehold interests in our properties could limit our ability to conduct mining operations on these properties or result in significant unanticipated costs.

We conduct a significant part of our mining operations on properties that we lease. A title defect or the loss of any lease upon expiration of its term, upon a default or otherwise, could adversely affect our ability to mine the associated reserves and/ or process the coal that we mine. Title to most of our owned or leased properties and mineral rights is not usually verified until we make a commitment to develop a property, which may not occur until after we have obtained necessary permits and completed exploration of the property. In some cases, we rely on title information or representations and warranties provided by our lessors or grantors. Our right to mine some of our reserves has in the past been, and may again in the future be, adversely affected if defects in title or boundaries exist or if a lease expires. Any challenge to our title or leasehold interests could delay the exploration and development of the property and could ultimately result in the loss of some or all of our interest in the property. Mining operations from time to time may rely on an expired lease that we are unable to renew. From time to time we also may be in default with respect to leases for properties on which we have mining operations. In such events, we may have to close down or significantly alter the sequence of such mining operations which may adversely affect our future coal production and future revenues. If we mine on property that we do not own or lease, we could incur liability for such mining. Also, in any such case, the investigation and resolution of title issues would divert management s time from our business and our results of operations could be adversely affected. Additionally, if we lose any leasehold interests relating to any of our preparation plants, we may need to find an alternative location to process our coal and load it for delivery to customers, which could result in significant unanticipated costs.

In order to obtain leases or mining contracts to conduct our mining operations on property where these defects exist, we may in the future have to incur unanticipated costs. In addition, we may not be able to successfully negotiate new leases or mining contracts for properties containing additional reserves, or maintain our leasehold interests in properties where we have not commenced mining operations during the term of the lease. Some leases have minimum production requirements. Failure to meet those requirements could result in losses of prepaid royalties and, in some rare cases, could result in a loss of the lease itself.

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# Our work force could become unionized in the future, which could adversely affect the stability of our production and reduce our profitability.

All of our coal production is from mines operated by union-free employees. However, our subsidiaries employees have the right at any time under the National Labor Relations Act to form or affiliate with a union. If the terms of a union collective bargaining agreement are significantly different from our current compensation arrangements with our employees, any unionization of our subsidiaries employees could adversely affect the stability of our production and reduce our profitability.

Our ability and the ability of some of our subsidiaries to engage in some business transactions or to pursue our business strategy may be limited by the terms of our debt.

Our credit facilities contain a number of financial covenants requiring us to meet financial ratios and financial condition tests, as well as covenants restricting our ability to:

- 4 incur additional debt;
- 4 pay dividends on, redeem or repurchase capital stock;
- 4 allow our subsidiaries to issue new stock to any person other than us or any of our other subsidiaries;
- 4 make investments:
- 4 make acquisitions;
- 4 incur or permit to exist liens;
- 4 enter into transactions with affiliates;
- 4 guarantee the debt of other entities, including joint ventures;
- 4 merge or consolidate or otherwise combine with another company; and
- 4 transfer or sell a material amount of our assets outside the ordinary course of business.

These covenants could adversely affect our ability to finance our future operations or capital needs or to execute preferred business strategies.

Our ability to borrow under our credit facilities will depend upon our ability to comply with these covenants and our borrowing base requirements. Our ability to meet these covenants and requirements may be affected by events beyond our control and we may not meet these obligations. Our failure to comply with these covenants and requirements could result in an event of default under our credit facilities that, if not cured or waived, could terminate our ability to borrow further, permit acceleration of the relevant debt and permit foreclosure on any collateral granted as security under our credit facilities. If our indebtedness is accelerated, we may not be able to repay our debt or borrow sufficient funds to refinance it. Even if we were able to obtain new financing, it may not be on commercially reasonable terms, on terms that are acceptable to us, or at all. If our debt is in default for any reason, our business, financial condition and results of operations could be materially and adversely affected.

We are also subject to limitations on capital expenditures under our revolving credit facility as set forth in the table below. Because of these limitations, we may not be able to pursue our business strategy to replace our aging equipment fleet, develop additional mines or pursue additional acquisitions.

#### Risk factors

Period	Prior to a Successful IPO)	After a Successful IPO)
January 1, 2005 - December 31, 2005	\$155,000,000	\$175,000,000
January 1, 2006 - December 31, 2006	\$180,000,000	\$200,000,000
January 1, 2007 - December 31, 2007	\$255,000,000	\$350,000,000
January 1, 2008 - December 31, 2008	\$125,000,000	\$315,000,000
January 1, 2009 - December 31, 2009	\$ 75,000,000	\$125,000,000
January 1, 2010 - Final Maturity Date	\$ 85,000,000	\$125,000,000

(1) A Successful IPO is defined to mean a public offering with at least \$250 million in gross proceeds. See Management s discussion and analysis of financial condition and results of operations Liquidity and capital resources and Note 6 to our audited consolidated financial statements included elsewhere in this prospectus.

If our business does not generate sufficient cash for operations, we may not be able to repay our indebtedness. Our ability to pay principal and interest on and to refinance our debt depends upon the operating performance of our subsidiaries, which will be affected by, among other things, general economic, financial, competitive, legislative, regulatory and other factors, some of which are beyond our control. In particular, economic conditions could cause the price of coal to fall, our revenue to decline, and hamper our ability to repay our indebtedness.

Our business may not generate sufficient cash flow from operations and future borrowings may not be available to us under our new credit facility or otherwise in an amount sufficient to enable us to pay our indebtedness or to fund our other liquidity needs. We may need to refinance all or a portion of our indebtedness on or before maturity. We may not be able to refinance any of our indebtedness on commercially reasonable terms, on terms acceptable to us or at all.

### RISKS RELATING TO GOVERNMENT REGULATION

Extensive government regulations impose significant costs on our mining operations, and future regulations could increase those costs or limit our ability to produce and sell coal.

The coal mining industry is subject to increasingly strict regulation by federal, state and local authorities with respect to matters such as:

- 4 limitations on land use:
- 4 employee health and safety;
- 4 mandated benefits for retired coal miners;
- 4 mine permitting and licensing requirements;
- 4 reclamation and restoration of mining properties after mining is completed;
- 4 air quality standards;
- 4 water pollution;
- 4 protection of human health, plantlife and wildlife;

- 4 the discharge of materials into the environment;
- 4 surface subsidence from underground mining; and
- 4 the effects of mining on groundwater quality and availability.

In particular, federal and state statutes require us to restore mine property in accordance with specific standards and an approved reclamation plan, and require that we obtain and periodically renew permits for mining operations. If we do not make adequate provisions for all expected reclamation and

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#### Risk factors

other costs associated with mine closures, it could harm our future operating results. In addition, state and federal regulations impose strict standards for particulate matter emissions which may restrict our ability to develop new mines or could require us to modify our existing operations and increase our costs of doing business.

Federal and state safety and health regulation in the coal mining industry may be the most comprehensive and pervasive system for protection of employee safety and health affecting any segment of the U.S. industry. It is costly and time-consuming to comply with these requirements and new regulations or orders may materially adversely affect our mining operations or cost structure, any of which could harm our future results.

Under federal law, each coal mine operator must secure payment of federal black lung benefits to claimants who are current and former employees and contribute to a trust fund for the payment of benefits and medical expenses to claimants who last worked in the coal industry before July 1973. The trust fund is funded by an excise tax on coal production. If this tax increases, or if we could no longer pass it on to the purchaser of our coal under many of our long-term sales contracts, it could increase our operating costs and harm our results. New regulations that took effect in 2001 could significantly increase our costs with contesting and paying black lung claims. If new laws or regulations increase the number and award size of claims, it could substantially harm our business.

The costs, liabilities and requirements associated with these and other regulations may be costly and time-consuming and may delay commencement or continuation of exploration or production operations. Failure to comply with these regulations may result in the assessment of administrative, civil and criminal penalties, the imposition of cleanup and site restoration costs and liens, the issuance of injunctions to limit or cease operations, the suspension or revocation of permits and other enforcement measures that could have the effect of limiting production from our operations. We may also incur costs and liabilities resulting from claims for damages to property or injury to persons arising from our operations. We must compensate employees for work-related injuries. If we do not make adequate provisions for our workers compensation liabilities, it could harm our future operating results. If we are pursued for these sanctions, costs and liabilities, our mining operations and, as a result, our profitability could be adversely affected. See Environmental and other regulatory matters.

The possibility exists that new legislation and/or regulations and orders may be adopted that may materially adversely affect our mining operations, our cost structure and/or our customers—ability to use coal. New legislation or administrative regulations (or new judicial interpretations or administrative enforcement of existing laws and regulations), including proposals related to the protection of the environment that would further regulate and tax the coal industry, may also require us or our customers to change operations significantly or incur increased costs. These regulations, if proposed and enacted in the future, could have a material adverse effect on our financial condition and results of operations.

Mining in Northern and Central Appalachia is more complex and involves more regulatory constraints than mining in the other areas, which could affect the mining operations and cost structures of these areas.

The geological characteristics of Northern and Central Appalachian coal reserves, such as depth of overburden and coal seam thickness, make them complex and costly to mine. As mines become depleted, replacement reserves may not be available when required or, if available, may not be capable of being mined at costs comparable to those characteristic of the depleting mines. In addition, as compared to mines in the Powder River Basin, permitting, licensing and other environmental and regulatory requirements are more costly and time-consuming to satisfy. These factors could materially adversely affect the mining operations and cost structures of, and customers—ability to use coal produced by, our mines in Northern and Central Appalachia.

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#### Risk factors

Judicial rulings that restrict disposal of mining wastes could significantly increase our operating costs, discourage customers from purchasing our coal and materially harm our financial condition and operating results.

In our surface mining operations, we use mountaintop removal mining wherever feasible because it allows us to recover more tons of coal per acre and facilitates the permitting of larger projects, which allows mining to continue over a longer period of time than would be the case using other mining methods. To dispose of mining waste generated by mountaintop removal operations, as well as other mining operations, we obtain permits to construct and operate valley fills and surface impoundments. Some of these permits are nationwide permits (as opposed to individual permits) issued by the Army Corps of Engineers, or ACOE, for dredging and filling in streams and wetlands. Lawsuits challenging ACOE s authority to issue Nationwide Permit 21 have been instituted by environmental groups. In 2004, a federal court issued an order enjoining ACOE from issuing further Nationwide 21 permits in the South District of West Virginia. This decision is being appealed. A similar lawsuit has been filed in federal court in Kentucky, which seeks to invalidate the ACOE issuance of Nationwide Permit 21 and enjoin ACOE from allowing pursuant to this permit further discharges into valley fills or surface impoundments from 54 mines in Kentucky, including some of our mines. We cannot predict the final outcomes of these lawsuits. If mining methods at issue are limited or prohibited, it could significantly increase our operational costs, make it more difficult to economically recover a significant portion of our reserves and lead to a material adverse effect on our financial condition and results of operation. We may not be able to increase the price we charge for coal to cover higher production costs without reducing customer demand for our coal.

# We may be unable to obtain and renew permits necessary for our operations, which would reduce our production, cash flow and profitability.

Mining companies must obtain numerous permits that impose strict regulations on various environmental and safety matters in connection with coal mining. These include permits issued by various federal and state agencies and regulatory bodies. The permitting rules are complex and may change over time, making our ability to comply with the applicable requirements more difficult or even impossible, thereby precluding continuing or future mining operations. Private individuals and the public have certain rights to comment upon and otherwise engage in the permitting process, including through court intervention. Accordingly, the permits we need may not be issued, maintained or renewed, or may not be issued or renewed in a timely fashion, or may involve requirements that restrict our ability to conduct our mining operations. An inability to conduct our mining operations pursuant to applicable permits would reduce our production, cash flow, and profitability.

# If the assumptions underlying our reclamation and mine closure obligations are materially inaccurate, we could be required to expend greater amounts than anticipated.

The Surface Mining Control and Reclamation Act of 1977, or SMCRA, establishes operational, reclamation and closure standards for all aspects of surface mining as well as most aspects of deep mining. Estimates of our total reclamation and mine-closing liabilities are based upon permit requirements and our engineering expertise related to these requirements. The estimate of ultimate reclamation liability is reviewed periodically by our management and engineers. The estimated liability can change significantly if actual costs vary from assumptions or if governmental regulations change significantly. We adopted Statement of Financial Accounting Standard No. 143, Accounting for Asset Retirement Obligations (Statement No. 143) effective January 1, 2003. Statement No. 143 requires that retirement obligations be recorded as a liability based on fair value, which is calculated as the present value of the estimated future cash flows. In estimating future cash flows, we considered the estimated current cost of reclamation and applied inflation rates and a third-party profit, as necessary. The third-party profit is an estimate of the approximate markup that would be charged by contractors

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for work performed on behalf of us. The resulting estimated reclamation and mine closure obligations could change significantly if actual amounts change significantly from our assumptions.

Our operations may substantially impact the environment or cause exposure to hazardous materials, and our properties may have significant environmental contamination, any of which could result in material liabilities to us.

We use, and in the past have used, hazardous materials and generate, and in the past have generated, hazardous wastes. In addition, many of the locations that we own or operate were used for coal mining and/or involved hazardous materials usage either before or after we were involved with those locations. We may be subject to claims under federal and state statutes, and/or common law doctrines, for toxic torts, natural resource damages, and other damages as well as the investigation and clean up of soil, surface water, groundwater, and other media. Such claims may arise, for example, out of current or former activities at sites that we own or operate currently, as well as at sites that we or predecessor entities owned or operated in the past, and at contaminated sites that have always been owned or operated by third parties. Our liability for such claims may be joint and several, so that we may be held responsible for more than our share of the remediation costs or other damages, or even for the entire share. We have from time to time been subject to claims arising out of contamination at our own and other facilities and may incur such liabilities in the future.

Mining operations can also impact flows and water quality in surface water bodies and remedial measures may be required, such as lining of stream beds, to prevent or minimize such impacts. We are currently involved with state environmental authorities concerning impacts or alleged impacts of our mining operations on water flows in several surface streams. We are studying, or addressing, those impacts and we have not finally resolved those matters. Many of our mining operations take place in the vicinity of streams, and similar impacts could be asserted or identified at other streams in the future. The costs of our efforts at the streams we are currently addressing, and at any other streams that may be identified in the future, could be significant.

We maintain extensive coal slurry impoundments at a number of our mines. Such impoundments are subject to regulation. Slurry impoundments maintained by other coal mining operations have been known to fail, releasing large volumes of coal slurry. Structural failure of an impoundment can result in extensive damage to the environment and natural resources, such as bodies of water that the coal slurry reaches, as well as liability for related personal injuries and property damages, and injuries to wildlife. Some of our impoundments overlie mined out areas, which can pose a heightened risk of failure and of damages arising out of failure. We have commenced measures to modify our method of operation at one surface impoundment containing slurry wastes in order to reduce the risk of releases to the environment from it, a process that will take several years to complete. If one of our impoundments were to fail, we could be subject to substantial claims for the resulting environmental contamination and associated liability, as well as for fines and penalties.

These and other impacts that our operations may have on the environment, as well as exposures to hazardous substances or wastes associated with our operations and environmental conditions at our properties, could result in costs and liabilities that would materially and adversely affect us.

# Extensive environmental regulations affect our customers and could reduce the demand for coal as a fuel source and cause our sales to decline.

The Clean Air Act and similar state and local laws extensively regulate the amount of sulfur dioxide, particulate matter, nitrogen oxides, and other compounds emitted into the air from coke ovens and electric power plants, which are the largest end-users of our coal. Such regulations will require significant emissions control expenditures for many coal-fired power plants to comply with applicable ambient air quality standards. As a result, these generators may switch to other fuels that generate less

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of these emissions, possibly reducing future demand for coal and the construction of coal-fired power plants. The Federal Clean Air Act, including the Clean Air Act Amendments of 1990, and corresponding state laws that regulate emissions of materials into the air affect coal mining operations both directly and indirectly. Measures intended to improve air quality that reduce coal s share of the capacity for power generation could diminish our revenues and harm our business, financial condition and results of operations. The price of higher sulfur coal may decrease as more coal-fired utility power plants install additional pollution control equipment to comply with stricter sulfur dioxide emission limits, which may reduce our revenues and harm our results. In addition, regulatory initiatives including the nitrogen oxide rules, new ozone and particulate matter standards, regional haze regulations, new source review, regulation of mercury emissions, and legislation or regulations that establish restrictions on greenhouse gas emissions or provide for other multiple pollutant reductions could make coal a less attractive fuel to our utility customers and substantially reduce our sales.

Various new and proposed laws and regulations may require further reductions in emissions from coal-fired utilities. For example, under the Clean Air Interstate Rule issued in March 2005, the U.S. Environmental Protection Agency, or EPA, has further regulated sulfur dioxide and nitrogen oxides from coal-fired power plants. Among other things, in affected states, the rule mandates reductions in sulfur dioxide emissions by approximately 45% below 2003 levels by 2010, and by approximately 57% below 2003 levels by 2015. The stringency of this cap may require many coal-fired sources to install additional pollution control equipment, such as wet scrubbers. Installation of additional pollution control equipment required by this proposed rule could result in a decrease in the demand for low sulfur coal (because sulfur would be removed by the new equipment), potentially driving down prices for low sulfur coal. In March 2005, the EPA also adopted the Clean Air Mercury Rule to control mercury emissions from power plants, which could require coal-fired power plants to install new pollution controls or comply with a mandatory, declining cap on the total mercury emissions allowed from coal-fired power plants nationwide. Both of these are subject to judicial challenge. Certain aspects of the Clean Air Mercury rule are being reconsidered by the EPA and the regulation has been subject to challenge in Congress. These and other future standards could have the effect of making the operation of coal-fired plants less profitable, thereby decreasing demand for coal. The majority of our coal supply agreements contain provisions that allow a purchaser to terminate its contract if legislation is passed that either restricts the use or type of coal permissible at the purchaser s plant or results in specified increases in the cost of coal or its use. There have been several recent proposals in Congress, including the Clear Skies Initiative, that are designed to further reduce emissions of sulfur dioxide, nitrogen oxides and mercury from power plants, and certain ones could regulate additional air pollutants. If such initiatives are enacted into law, power plant operators could choose fuel sources other than coal to meet their requirements, thereby reducing the demand for coal.

A regional haze program initiated by the EPA to protect and to improve visibility at and around national parks, national wilderness areas and international parks restricts the construction of new coal-fired power plants whose operation may impair visibility at and around federally protected areas, and may require some existing coal-fired power plants to install additional control measures designed to limit haze-causing emissions.

One major by-product of burning coal is carbon dioxide, which is considered a greenhouse gas and is a major source of concern with respect to global warming. The Kyoto Protocol to the 1992 Framework Convention on Global Climate Change, which establishes a binding set of emission targets for greenhouse gases, became binding on ratifying countries on February 16, 2005. Four industrialized nations have refused to ratify the Kyoto

Protocol Australia, Liechtenstein, Monaco and the United States. Although the targets vary from country to country, if the United States were to ratify the Kyoto

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Protocol, our nation would be required to reduce greenhouse gas emissions to 93% of 1990 levels in a series of phased reductions from 2008 to 2012.

Future regulation of greenhouse gases in the United States could occur pursuant to future U.S. treaty obligations, statutory or regulatory changes under the Clean Air Act, or otherwise. The Bush Administration has proposed a package of voluntary emission reductions for greenhouse gases which provide for certain incentives if targets are met. Some states, such as Massachusetts, have already issued regulations regulating greenhouse gas emissions from large power plants. Further, in 2002, the Conference of New England Governors and Eastern Canadian Premiers adopted a Climate Change Action Plan, calling for reduction in regional greenhouse emissions to 1990 levels by 2010, and a further reduction of at least 10% below 1990 levels by 2020. Increased efforts to control greenhouse gas emissions, including the future ratification of the Kyoto Protocol by the United States, could result in reduced demand for our coal. See Environmental and other regulatory matters for a discussion of these and other regulations affecting our business.

### RISKS RELATING TO OUR COMMON STOCK AND THIS OFFERING

## We may be unable to provide the required financial information in a timely and reliable manner.

Our current operations consist primarily of the assets of our predecessor, Horizon, and the Anker and CoalQuest businesses that we have acquired, each of which had different historical operating, financial, accounting and other systems. Due to our rapid growth and limited history operating, our acquired operations as an integrated business, and our internal controls and procedures do not currently meet all the standards applicable to public companies, including those contemplated by Section 404 of the Sarbanes-Oxley Act of 2002, as well as rules and regulations enacted by the Securities and Exchange Commission and The New York Stock Exchange. Areas of deficiency in our internal controls requiring improvement include documentation of controls and procedures, insufficient experience in public company accounting and periodic reporting matters among our financial and accounting staff.

Our management may not be able to effectively and timely implement controls and procedures that adequately respond to the increased regulatory compliance and reporting requirements that will be applicable to us as a public company. If we are not able to implement the requirements of Section 404 in a timely manner or with adequate compliance, our independent auditors may not be able to attest to the adequacy of our internal controls over financial reporting. This result may subject us to adverse regulatory consequences, and there could also be a negative reaction in the financial markets due to a loss of confidence in the reliability of our financial statements. We could also suffer a loss of confidence in the reliability of our financial statements if our auditors report a material weakness in our internal controls. In addition, if we fail to develop and maintain effective controls and procedures, we may be unable to provide the required financial information in a timely and reliable manner or otherwise comply with the standards applicable to us as a public company. Any failure by us to timely provide the required financial information could materially and adversely impact our financial condition and the market value of our securities.

# Our stock price may be extremely volatile, and you may not be able to resell your shares at or above the public offering price.

There has been significant volatility in the market price and trading volume of equity securities, which is unrelated to the financial performance of the companies issuing the securities. These broad market fluctuations may negatively affect the market price of our common stock. The public offering price for the shares of common stock being sold in this offering reflect recent prices of our common stock as quoted on the Pink Sheets Electronic Quotation Service and may not be indicative of prices that will prevail in the open market following this offering. You may not be able to resell your shares at or

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above the public offering price due to fluctuations in the market price of our common stock caused by changes in our operating performance or prospects and other factors.

Some specific factors that may have a significant effect on our common stock market price include:

- 4 actual or anticipated fluctuations in our operating results or future prospects;
- 4 the public s reaction to our press releases, our other public announcements and our filings with the SEC;
- 4 strategic actions by us or our competitors, such as acquisitions or restructurings;
- 4 new laws or regulations or new interpretations of existing laws or regulations applicable to our business;
- 4 changes in accounting standards, policies, guidance, interpretations or principles;
- 4 conditions of the coal industry as a result of changes in financial markets or general economic conditions, including those resulting from war, incidents of terrorism and responses to such events;
- 4 sales of common stock by us or members of our management team; and
- 4 changes in stock market analyst recommendations or earnings estimates regarding our common stock, other comparable companies or the coal industry generally.

We cannot predict the extent to which investor interest in our company will lead to the development of an active trading market on The New York Stock Exchange or otherwise or how liquid that market might become. If an active trading market does not develop, you may have difficulty selling any of our common stock that you buy. Consequently, you may not be able to sell our common stock at prices equal to or greater than the price you paid in this offering.

Anti-takeover provisions in our charter documents and Delaware corporate law may make it difficult for our stockholders to replace or remove our current board of directors and could deter or delay third-parties from acquiring us, which may adversely affect the marketability and market price of our common stock.

Provisions in our amended and restated certificate of incorporation and bylaws and in Delaware corporate law may make it difficult for stockholders to change the composition of our board of directors in any one year, and thus prevent them from changing the composition of management. In addition, the same provisions may make it difficult and expensive for a third-party to pursue a tender offer, change in control or takeover attempt that is opposed by our management and board of directors. Public stockholders who might desire to participate in this type of transaction may not have an opportunity to do so. These anti-takeover provisions could substantially impede the ability of public stockholders to benefit from a change in control or change our management and board of directors and, as a result, may adversely affect the marketability and market price of our common stock.

We are also subject to the anti-takeover provisions of Section 203 of the Delaware General Corporation Law. Under these provisions, if anyone becomes an interested stockholder, we may not enter into a business combination with that person for three years without special approval, which could discourage a third party from making a takeover offer and could delay or prevent a change of control. For purposes of Section 203, interested stockholder means, generally, someone owning more than 15% or more of our outstanding voting stock or an affiliate of ours that owned 15% or more of our outstanding voting stock during the past three years, subject to certain exceptions as described in Section 203.

Under any change of control, the lenders under our credit facilities would have the right to require us to repay all of our outstanding obligations under the facility.

## **Risk factors**

## You will incur immediate and substantial dilution as a result of this offering.

Investors purchasing shares of our common stock in this offering will incur immediate and substantial dilution in net tangible book value per share because the price that new investors pay will be substantially greater than the net tangible book value per share of the shares acquired. This dilution is due in large part to the fact that our existing investors paid substantially less than the public offering price of the shares of common stock being sold in this offering when they purchased their shares. To the extent that we raise additional capital by issuing equity security or shares of our common stock are issued upon the exercise of stock options or under the restricted stock plan we have adopted, investors may experience additional substantial dilution.

# There may be circumstances in which the interests of our major stockholders could be in conflict with your interests as a stockholder.

Funds sponsored by WLR will own approximately 12.9% of our common stock on a fully consolidated basis following the completion of the offering and after giving effect to the Anker and CoalQuest acquisitions, assuming 20,072,992 shares are issued in connection with the acquisitions based upon a public offering price of \$13.70 per share, and no exercise of the underwriters—over-allotment option. Circumstances may occur in which WLR or other major investors may have an interest in pursuing acquisitions, divestitures or other transactions, including among other things, taking advantage of certain corporate opportunities that, in their judgment, could enhance their investment in us or another company in which they invest. These transactions might invoke risks to our other holders of common stock or adversely affect us or other investors, including investors who purchase common stock in this offering.

We may from time to time engage in transactions with related parties and affiliates that include, among other things, business arrangements, lease arrangements for certain coal reserves and the payment of fees or commissions for the transfer of coal reserves by one operating company to another. These transactions, if any, may adversely affect our sales volumes, margins and earnings.

# If our stockholders sell substantial amounts of our common stock following this offering, the market price of our common stock may decline.

Sales of shares of our common stock in the public market following this offering, or the perception that these sales may occur, could cause the market price of our common stock to decline. After this offering, our corporate reorganization and after giving effect to the Anker and CoalQuest acquisitions, we will have approximately 147,303,991 shares of common stock outstanding, assuming 20,072,992 shares are issued in connection with the Anker and CoalQuest acquisitions based upon a public offering price of \$13.70 per share. The number of shares of common stock available for sale in the public market is limited by restrictions under federal securities law and under lock-up agreements that our directors, executive officers and certain holders of our common stock have entered into with the underwriters and with us. Those lock-up agreements restrict these persons from selling, pledging or otherwise disposing of their shares for a period of 180 days after the date of this prospectus without the prior written consent of UBS Securities LLC. However, UBS Securities LLC, may release all or any portion of the common stock from the restrictions of the lock-up agreements. These sales might make it difficult or impossible for us to sell additional securities if we need to raise capital. All of the shares sold in this offering, as well as all of the shares to be issued by us in the corporate reorganization to the holders of ICG, Inc. common stock, will be freely tradable without restrictions or further registration under the Securities Act of 1933, as amended, except for any shares held by our affiliates, as defined in Rule 144 of the Securities Act. The remaining shares of common stock outstanding after this offering, including those issued to former Anker stockholders and CoalQuest members, will be available for sale into the public market at various times in the future. Additional shares of common stock underlying options to be granted will become available for sale in the public market. We expect to file registration statements on Form S-8 that will register up to 644,052 shares of common stock

#### Risk factors

covering the shares of common stock to be issued pursuant to the exercise of options we have granted under our employee stock option plan.

In addition, under a registration rights agreement that we entered into with certain of our existing stockholders, certain of our stockholders have demand and piggyback registration rights in connection with this offering and future offerings of our common stock. Demand rights enable the holders to demand that their shares of common stock be registered and may require us to file a registration statement under the Securities Act at our expense. Piggyback rights require us to provide notice to the relevant holders of our stock if we propose to register any of our securities under the Securities Act and grant such holders the right to include their shares in our registration statement. None of our stockholders have exercised their registration rights in connection with this offering. We will also grant piggyback registration rights to the former Anker and CoalQuest holders who will receive shares of our common stock at the closing of the Anker and CoalQuest acquisitions. As restrictions on resale end, our stock price could drop significantly if the holders of these restricted shares sell them or the market perceives they intend to sell them. These sales may also make it more difficult for us to sell securities in the future at a time and at a price we deem appropriate.

## The requirements of being a public company may strain our resources and distract management.

As a public company, we will be subject to the reporting requirements of the Securities Exchange Act of 1934 and the Sarbanes-Oxley Act. These requirements may place a strain on our people, systems and resources. The Exchange Act requires that we file annual, quarterly and current reports with respect to our business and financial condition. The Sarbanes-Oxley Act requires that we maintain effective disclosure controls and procedures and internal controls over financial reporting. In order to maintain and improve the effectiveness of our disclosure controls and procedures and internal controls over financial reporting, significant resources and management oversight will be required. This may divert management s attention from other business concerns. Upon consummation of this offering, our costs will increase as a result of having to comply with the Exchange Act, the Sarbanes-Oxley Act and The New York Stock Exchange listing requirements, which will require us, among other things, to establish an internal audit function. We will incur incremental costs not reflected in our historical financial statements as a result of these increased regulatory compliance and reporting requirements, including increased auditing and legal fees. We also will need to hire additional accounting and administrative staff with experience managing public companies. Moreover, the standards that will be applicable to us as a public company after this offering could make it more difficult and expensive for us to attract and retain qualified members of our board of directors and qualified executive officers. We also anticipate that the regulations related to the Sarbanes-Oxley Act will make it more difficult and more expensive for us to obtain director and officer liability insurance, and we may be required to accept reduced coverage or incur substantially higher costs to obtain coverage.

## We may not pay dividends for the foreseeable future.

We may retain any future earnings to support the development and expansion of our business or make additional payments under our credit facilities and, as a result, we may not pay cash dividends in the foreseeable future. Our payment of any future dividends will be at the discretion of our board of directors after taking into account various factors, including our financial condition, operating results, cash needs, growth plans and the terms of any credit agreements that we may be a party to at the time. Our credit facilities limit us from paying cash dividends or other payments or distributions with respect to our capital stock in excess of certain limitations. In addition, the terms of any future credit agreement may contain similar restrictions on our ability to pay any dividends or make any distributions or payments with respect to our capital stock. Accordingly, investors must rely on sales of their common stock after price appreciation, which may never occur, as the only way to realize their investment.

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Special note regarding forward-looking statements

This prospectus contains forward-looking statements that are not statements of historical fact and may involve a number of risks and uncertainties. We have used the words anticipate, believe, could, estimate, expect, intend, plan, predict, project and similar terms and phrases, including references to assumptions, in this prospectus to identify forward-looking statements. These forward-looking statements are made based on expectations and beliefs concerning future events affecting us and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control, that could cause our actual results to differ materially from those matters expressed in or implied by these forward-looking statements. The following factors are among those that may cause actual results to differ materially from our forward-looking statements:

- 4 market demand for coal, electricity and steel;
- 4 availability of qualified workers;
- 4 future economic or capital market conditions;
- 4 weather conditions or catastrophic weather-related damage;
- 4 our production capabilities;
- 4 our consummation of the corporate reorganization and the Anker and CoalQuest acquisitions and the integration of these businesses:
- 4 the consummation of financing, acquisition or disposition transactions and the effect thereof on our business;
- 4 our plans and objectives for future operations and expansion or consolidation;
- 4 our relationships with, and other conditions affecting, our customers;
- 4 timing of reductions or increases in customer coal inventories;
- 4 long-term coal supply arrangements;
- 4 risks in coal mining;
- 4 unexpected maintenance and equipment failure;
- 4 environmental laws and regulations, including those directly affecting our coal mining and production, and those affecting our customers coal usage;
- 4 competition;
- 4 railroad, barge, trucking and other transportation performance and costs;
- 4 employee benefits costs and labor relations issues;
- 4 our assumptions concerning economically recoverable coal reserve estimates;

- 4 regulatory and court decisions;
- 4 future legislation and changes in regulations or governmental policies or changes in interpretations thereof;
- 4 the impairment of the value of our goodwill; and
- 4 our liquidity, results of operations and financial condition.

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## Special note regarding forward-looking statements

You should keep in mind that any forward-looking statement made by us in this prospectus speaks only as of the date on which we make it. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, update or revise the forward-looking statements in this prospectus after the date of this prospectus, except as may be required by law. In light of these risks and uncertainties, you should keep in mind that any forward-looking statement made in this prospectus or elsewhere might not occur.

## Industry data

In this prospectus, we rely on and refer to information regarding the coal industry in the United States from the U.S. Department of Energy, or DOE, the U.S. Energy Information Administration, or EIA, the National Mining Association, or NMA, the National Energy Technology Laboratory, or NETL, the Bureau of Economic Analysis and Bloomberg L.P. These organizations are not affiliated with us. They are not aware of and have not consented to being named in this prospectus. We believe that this information is reliable. In addition, in many cases we have made statements in this prospectus regarding our industry and our position in the industry based on our experience in the industry and our own investigation of market conditions. We have made determinations based on publicly available information of production by competitors and our internal estimates of competitors—production based on discussions with industry participants. Statements relating to our leadership in safety and environmental performance are based on our receipt of numerous awards from state and federal agencies, including awards from the Mine Safety and Health Administration, or MSHA, the principal federal agency regulating health and safety in the coal mining industry, and the Office of Surface Mining, the principal federal agency regulating environmental performance in the coal mining industry.

Price range of ICG, Inc. common stock

The following table shows, for the quarterly periods indicated, the high and low quotes at the end of the day for the shares of the common stock of ICG, Inc. as reported on the Pink Sheets Electronic Quotation Service. Certain of the shares of ICG, Inc. were issued to former creditors of Horizon in a transaction exempt from the registration requirements of the Securities Act. These quotes are provided solely for informational purposes and may not be indicative of any price at which the shares of common stock purchased in this offering may trade in the future. See Risk Factors Risks relating to our common stock and this offering Our stock price may be extremely volatile and you may not be able to resell your shares at or above the public offering price.

	Stock Price			Average Daily	
		High		Low	Volume(1)
November 15, 2004 through December 31, 2004 <sup>(2)</sup>	\$	14.50	\$	7.63	673,493
January 1, 2005 through March 31, 2005	\$	15.00	\$	12.13	224,952
April 1, 2005 through June 30, 2005	\$	15.00	\$	12.00	99,629
July 1, 2005 through September 30, 2005	\$	15.00	\$	12.50	213,756
October 1, 2005 to November 7, 2005	\$	15.00	\$	13.50	127,772

- (1) Does not include days on which there were no quotes for the shares of the ICG, Inc. common stock.
- (2) Quotes for the shares of ICG, Inc. common stock were not reported prior to November 15, 2004.

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## Use of proceeds

We estimate that the net proceeds to us from the sale of 20,000,000 shares of common stock in this offering will be approximately \$253.1 million, or \$291.7 million if the underwriters exercise their over-allotment option in full, based on an assumed public offering price of \$13.70, the last sale price of our common stock on November 7, 2005, as quoted on the Pink Sheets Electronic Quotation Service, and after deducting estimated underwriting discounts and commissions and the estimated offering expenses, which are payable by us. Under the terms of our credit facilities, we are required to use 50% of our net proceeds from this offering to repay amounts outstanding under our term loan facility, which otherwise matures on October 1, 2010. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), our total debt was \$236.2 million. As of September 30, 2005, amounts outstanding under our term loan facility bore interest at a weighted average rate of approximately 6.43% and the Anker debt bore interest at an average rate ranging from 8% to 10%. For additional information, see Description of indebtedness. We expect to retire all of our debt, excluding \$4.8 million of capitalized leases and other debt obligations, with the net proceeds of this offering and use our remaining net proceeds for general corporate purposes. We may also use a portion of the remaining proceeds to pursue possible acquisitions of businesses, technologies, products or assets complementary to our business. Although we currently have no commitments or agreements to make any additional material acquisitions for cash, we may make acquisitions in the future. Pending our use of any excess net proceeds, we intend to invest the excess net proceeds of this offering in short-term, interest-bearing investment-grade or government securities.

## Dividend policy

We have never declared or paid a dividend on our common stock. We may retain any future earnings to support the development and expansion of our business or make additional payments under our credit facilities and, as a result, we may not pay cash dividends in the foreseeable future. Our payment of any future dividends will be at the discretion of our board of directors after taking into account various factors, including our financial condition, operating results, cash needs, growth plans and the terms of any credit agreements that we may be a party to at the time. Our credit facilities limit us from paying cash dividends or other payments or distributions with respect to our capital stock in excess of certain limitations. In addition, the terms of any future credit agreement may contain similar restrictions on our ability to pay dividends or make payments or distributions with respect to our capital stock.

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#### Capitalization

The following unaudited table sets forth cash and cash equivalents and capitalization as of September 30, 2005:

- 4 for ICG, Inc. on an actual basis;
- 4 for ICG on a pro forma basis to give effect to the Anker and CoalQuest acquisitions; and
- 4 for ICG on a pro forma, as adjusted basis, to give effect to the Anker and CoalQuest acquisitions and the sale by us of approximately 20,000,000 shares of our common stock in this offering at an assumed public offering price of \$13.70, the last sale price of our common stock on November 7, 2005, as quoted on the Pink Sheets Electronic Quotation Service, after deducting underwriting discounts and estimated offering expenses and the application of the estimated net proceeds as described under Use of proceeds.

The following unaudited table assumes no exercise of the underwriters—over-allotment option in connection with this offering. You should read the information in this table in conjunction with—Unaudited consolidated pro forma financial information,—Management—s discussion and analysis of financial condition and results of operations,—Description of indebtedness—and the consolidated financial statements included elsewhere in this prospectus.

## As of September 30, 2005 (unaudited)

	Actual	I	Pro forma	ac	forma, as ljusted for ne offering
		(ir	thousands)		
Cash and cash equivalents	\$ 15,534	\$	18,174	\$	42,385
Long-term debt, including current portion:					
Term loan facility <sup>(1)</sup>	173,688		208,688		
Revolving credit facility <sup>(1)</sup>	15,000		22,697		
Other long-term debt, including capital leases	247		4,824		4,824
Total debt	\$ 188,935	\$	236,209	\$	4,824
Stockholders equity:					
Common stock, par value \$0.0001 per share, 1,800,000,000 shares authorized, 107,230,999 shares issued and outstanding, actual, and 127,303,991 shares issued and outstanding, pro forma and 147,303,991 shares issued and outstanding, pro forma as adjusted for the offering <sup>(2)</sup>	11		1,382		1,582
Preferred stock, par value \$0.0001 per share, 200,000,000 shares authorized, no shares issued and outstanding <sup>(2)</sup>					
Paid-in-capital	158,850		448,729		701,589
Unearned compensation-restricted stock	(5,132)		(5,132)		(5,132)
Retained earnings	32,797		32,797		32,797
Total stockholders equity	186,526		477,776		730,836

735,660

## **Total capitalization** \$ 375,461 \$ 713,985 \$

(1) Our current credit facility provides for a \$110.0 million revolving credit facility, of which up to \$75.0 million may be used for letters of credit. Upon consummation of this offering, we intend to use a portion of the net proceeds to fully repay our term loan of \$208.7 million and to use the remaining net proceeds of this offering as described under Use of proceeds. Further, we intend to increase our revolving credit facility to \$300.0 million. As of September 30, 2005, \$52.9 million of letters of credit were outstanding.

(2) Represents stock of our predecessor, ICG, Inc. and assumes 20,072,992 shares are issued in connection with the Anker and CoalQuest acquisitions based upon a public offering price of \$13.70 per share. The par value of our common stock is \$0.01 per share and the par value of our preferred stock is \$0.01 per share.

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#### Dilution

If you invest in our common stock, you will experience dilution to the extent of the difference between the public offering price per share you pay in this offering and the pro forma net tangible book value per share of our common stock immediately after this offering.

Our pro forma net tangible book value as of September 30, 2005, pro forma for the Anker and CoalQuest acquisitions, equaled approximately \$71.6 million, or \$0.56 per share of common stock. Pro forma net tangible book value per share of common stock is equal to the amount of our total tangible assets (total assets less intangible assets) less total liabilities, divided by the total number of shares of common stock outstanding.

On a pro forma basis, after giving effect to the sale of 20,000,000 shares of common stock offered by us in this offering at an assumed public offering price of \$13.70 per share (the last sale price of our common stock on November 7, 2005, as quoted on the Pink Sheets Electronic Quotation Service) and after deducting the estimated underwriting discounts and commissions and offering expenses payable by us and the application of the estimated net proceeds of this offering as described under Use of proceeds, and after giving effect to the issuance of 20,072,992 shares of common stock upon completion of the Anker and CoalQuest acquisitions at an implied value of \$13.70 per share, our pro forma as adjusted net tangible book value, as of September 30, 2005 would have equaled approximately \$324.7 million, or \$2.20 per share of common stock. This represents an immediate increase in net tangible book value of \$1.64 per share to our existing stockholders and an immediate dilution in net tangible book value of \$11.50 per share to new investors of common stock in this offering. If the public offering price in this offering is higher or lower, the dilution to new investors will be greater or less, respectively. The following table illustrates this per share dilution to new investors purchasing our common stock in this offering.

Assumed public offering price per share		\$ 13.70
Pro forma net tangible book value per share as of September 30, 2005	\$ 0.56	
Increase in pro forma net tangible book value per share attributable to this offering	1.64	
Net tangible book value per share after this offering		2.20
Dilution per share to new investors		\$ 11.50

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### **Dilution**

The following table as of September 30, 2005 summarizes the differences of the number of shares of common stock purchased from us, the total consideration paid to us and the average price per share paid by the existing stockholders and by new investors. The calculations with respect to shares purchased by new investors in this offering reflect an assumed public offering price of \$13.70 per share (the last sale price of our common stock on November 7, 2005, as quoted on the Pink Sheets Electronic Quotation Service).

	Shares purcha issuable upo exercise of cur outstanding o	n the crently	Total conside	Average price per	
	Number	Percent	Amount	Percent	share
Existing stockholders, directors,					
officers and affiliated parties	127,303,991	86%	431,905,489	61%	\$ 3.39
New investors	20,000,000	14%	274,000,000	39%	13.70
Total	147,303,991	100%	705,905,489	100%	4.79

The table and calculations above assume no exercise of outstanding options. As of September 30, 2005, 644,052 shares of common stock were subject to outstanding options at a weighted average exercise price of \$4.79 per share. To the extent outstanding options are exercised, there will be further dilution to new investors.

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Unaudited consolidated pro forma financial data

The following unaudited pro forma financial data is based on the information derived from the consolidated financial statements of ICG, Inc. and its subsidiaries (and its predecessors), Anker and CoalQuest, each appearing elsewhere in this prospectus.

The unaudited pro forma balance sheet as of September 30, 2005 gives effect to the following transactions as if they had occurred on September 30, 2005, and the unaudited pro forma statements of operations for the year ended December 31, 2004 and the nine months ended September 30, 2005 also give effect to the following transactions as if they had occurred on January 1, 2004 and carried forward through September 30, 2005:

- 4 our corporate reorganization, reflecting the exchange of ICG common stock for existing shares of ICG, Inc. common stock at a 1-for-1 exchange ratio;
- 4 our acquisition of the Horizon assets (including the preliminary application of purchase accounting) (for purposes of the December 31, 2004 unaudited pro forma statement of operations data only);
- 4 borrowings under our credit facilities, in part, to finance the Horizon asset acquisition and the Anker and CoalQuest acquisitions;
- 4 the Anker and CoalQuest acquisitions; and
- 4 this offering.

The unaudited pro forma consolidated statements of operations and unaudited pro forma balance sheet do not include any adjustments for future cost savings or operating improvements as a result of the Anker and CoalQuest acquisitions or for any other reason. See Risk factors, Special note regarding forward-looking statements, and Business for a discussion of factors that may impact consolidated future operating results.

The unaudited pro forma consolidated financial data should be read in conjunction with the consolidated financial statements of ICG, Inc. (and its predecessors), Anker and CoalQuest, and the other financial information appearing elsewhere in this prospectus, including Management s discussion and analysis of financial condition and results of operations.

The pro forma adjustments reflect our preliminary estimates of the purchase price allocation of certain assets and liabilities in the Anker and CoalQuest acquisitions. An allocation to inventory would impact cost of coal sales subsequent to the acquisition date. An allocation to coal reserves, property, plant and equipment, coal supply agreements or other intangible assets would result in additional depreciation, depletion and amortization expense which may be significant. Our preliminary estimates of the allocations may change upon finalization of appraisals and other valuation studies that we have arranged to be obtained by October 2005. Although we do not expect any adjustments to be material, we cannot assure you that the final allocations will not differ significantly from those shown.

The unaudited pro forma financial data is for informational purposes only and is not intended to represent or be indicative of the consolidated results of operations or financial position that would have been reported had the transactions been completed as of the dates presented, and should not be taken as representative of future consolidated results of operations or financial position.

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## Unaudited consolidated pro forma financial data

## Unaudited pro forma balance sheet data as of September 30, 2005

				ICG, Inc.		Anker	CoalQuest				
	ICG, Inc.	AnkerC	oalQ <b>nest</b> ga	anization	acq	uisition	acquisition	(	Offering		
	historical	historical h	nistoric <b>a</b> klj	ustments	adjus	stments a	djustments	adju	stments	f	Pro forma
					(in th	ousands)					
ASSETS											
Current assets:											
Cash and cash	<b>.</b>	<b>.</b>	<b>.</b>	A	Φ.	(a = a=) (1	\	4	0.1.0.1.1		
equivalents Accounts	\$ 15,534	\$ 695	\$ 1,945	\$ 2,597(	1) \$	$(2,597)^{(1)}$	) \$	\$	24,211(6)	\$ 4	12,385
receivable	56,886	10,595	1,262	(2,597)	(1)					6	66,146
Inventories	20,472	3,431	1,202	(2,371)							23,903
Deferred	20,172	0,101								_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
income taxes	2,113										2,113
Prepaid	,										
insurance	240		13								253
Prepaid											
expenses and											
other	10,094	923							$(2,536)^{(6)}$		8,481
Total current											
assets	105,339	15,644	3,220			(2,597)			21,675	14	13,281
Property, plant and equipment, at cost including coal reserves, mine development and contract											
costs	241,185	155,513	19,000			23,183(3)	55,091(3)			49	93,972
Less accumulated depreciation, depletion and amortization	(37,654)		(118)			25,105(3)	22,021(3)				25,528)
Net property, plant and equipment	203,531	67,757	18,882			23,183	55,091				58,444

		· ·	Ū		• •			
Debt issuance								
costs, net	7,284							7,284
Advance								
royalties	5,691	3,593						9,284
Goodwill	190,861			1,819(2)	163,170(3)	43,011(3)		398,861
Deferred tax								
asset								
non-current	5,637							5,637
Other								
non-current	4.677	0.504						12 101
assets	4,677	8,504						13,181
Total assets	\$ 523,020	\$ 95,498	\$ 22,102	\$ 1,819	\$ 183,756	\$ 98,102	\$ 21,675	\$ 945,972
LIABILITIES								
AND								
STOCKHOLD	ERS							
EQUITY/(DEF								
Current	·							
liabilities:								
Trade								
accounts								
payable	\$ 36,130	\$ 15,987	\$ 183	\$	\$ (2,597) (1)	\$	\$	\$ 49,703
Current								
portion of								
long-term debt								
and capital	1.007	27.196		(22, 520)(2)			(2.100) (6)	1.555
leases	1,997	35,186		$(33,528)^{(2)}$			(2,100) (6)	1,555
Current								
portion of reclamation								
and mine								
closure costs	2,682	1,889						4,571
Accrued	2,002	1,007						7,571
expenses and								
other	41,663	8,381	982					51,026
04101	.1,000	3,231	, , ,					01,020
Total current								
liabilities	82,472	61,443	1,165	(33,528)	(2,597)		(2,100)	106,855
	,	,	,	, , ,			( ) /	,
Non-current								
liabilities, less								
current portion								
Long-term								
debt and								
capital leases	186,938	10,269	16,250	35,347 <sub>(2)</sub>		$(16,250)^{(4)}$	$(229,285)^{(6)}$	3,269
Reclamation								
and mine	<b>.</b>							
closure costs	39,432	23,899						63,331
Long-term	20,759	4,314						25,073
employee								

		9	3		1 /			
benefits								
Other non-current liabilities	6,893	8,676	1,039					16,608
Total non-current liabilities	254,022	47,158	17,289	35,347		(16,250)	(229,285)	108,281
Total liabilities	336,494	108,601	18,454	1,819	(2,597)	(16,250)	(231,385)	215,136
STOCKHOLDI EQUITY (DEFICIT):	ERS							
Preferred stock-par value \$0.0001, 200,000,000 sh authorized, none issued								
Common stock-par value \$0.0001, 1,800,000,000 authorized, 107,230,999 issued and outstanding								
(147,303,991 issued and outstanding at a par value of \$0.01 on a pro								
forma basis) Paid-in Capital Unearned	11 158,850	145,588	3,250	1,061 <sub>(5)</sub> (1,061) <sup>(5)</sup>		115 <sub>(5)</sub> 114,635 <sub>(3,4,5)</sub>	200 <sub>(6)</sub> 252,860 <sub>(6)</sub>	1,582 701,589
compensation-stock	restricted (5,132)							(5,132)
Retained earnings (accumulated deficit)	32,797	(158,691)	398		158,691(3)	(398) <sup>(3)</sup>		32,797
Total stockholders equity (accumulated								
deficit)	186,526	(13,103)	3,648		186,353	114,352	253,060	730,836
	\$ 523,020	\$ 95,498	\$ 22,102	\$ 1,819	\$ 183,756	\$ 98,102	\$ 21,675	\$ 945,972

Total liabilities and stockholders equity (accumulated deficit)

- (1) Reflects the payment of \$2.6 million in accounts receivables and accounts payables between ICG, Inc. and Anker Coal Group, Inc. upon consummation of the Anker and CoalQuest acquisitions.
- (2) Reflects an increase of \$35.0 million to ICG s term loan to repay Anker s existing debt of \$40.9 million (not including equipment leases of \$4.6 million), to record the related acquisition costs of \$1.8 million, and to properly classify the balances of long-term debt and capital leases.
- (3) Reflects the issuance of 20,072,992 additional common shares, which assumes a public offering price of \$13.70 per share, for the acquisitions of Anker (\$173.25 million) and CoalQuest (\$101.75 million) for a total of \$275.0 million.
- (4) Reflects the conversion of CoalQuest s notes payable (\$16.3 million) to equity upon consummation of the Anker and CoalQuest acquisitions.
- (5) Reflects the change in par value from \$0.0001 per share to \$0.01 per share upon the effective date of this offering.
- (6) Reflects the issuance of 20,000,000 shares of common stock in this offering at \$13.70 per share, net of underwriting and offering expenses of \$20.9 million, used to fully repay total debt of \$231.4 million and the remainder for general corporate purposes.

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## Unaudited consolidated pro forma financial data

Unaudited pro forma statement of operations data for the nine months ended September 30, 2005

	ICG, Inc.		_	ICG, Inc. inization acc djustme <b>nt</b> ju	_	CoalQ acquis adjustn			Pro forma
		(	(in thous	sands, excep	t share aı	nd per sl	nare data)		
Revenues:									
Coal sales revenues \$	1/11 662	\$ 106,662	<b>\$</b>	\$ (5,580)(3)	¢	\$	\$	\$	542,744
Freight and handling	441,002	<b>ф 100,002</b>	Ψ	\$ (3,360)	Ψ	Ψ	ψ	Ψ	342,744
revenues	6,236	9,071							15,307
Other									
revenues	17,757	4,375							22,132
Total									
revenues	465,655	120,108		(5,580)					580,183
Costs and expenses:									
Freight and handling									
costs	6,236	9,071							15,307
Cost of coal sales and other revenues (exclusive of depreciation, depletion and amortization shown separately below)	357,076	114,541	303		(6,505)	(1,3)			465,415
Depreciation, depletion and									
amortization	29,489	9,218	39		356	2)	164(2)		39,266
Selling, general and administrative	23,592	4,664					,		28,256

(exclusive of depreciation depletion and amortization shown separately above)									
Gain on sale of assets		(518)							(518)
Total costs and expenses		415,875	137,494	342		(6,149)	164		547,726
Income (loss) from operations		49,780	(17,386)	(342)	(5,580)	6,149	(164)		32,457
Interest and other income (expense):									
Interest expense Reorganiza items	tion	(10,453)	(2,208)	(446)	1,706(4)			7,668(4)	(3,733)
Other, net		4,007	5,123	925			$(925)^{(1)}$		9,130
Total interest and other income (expense)		(6,446)	2,915	479	1,706		(925)	7,668	5,397
Income (loss) before income									
taxes		43,334	(14,471)	137	(3,874)	6,149	(1,089)	7,668	37,854
Income tax (expense) benefit		(14,786)	(29)		1,322(5)	2,839(5)	325(5)	(2,616) (5)	(12,945)
Net income (loss)	\$	28,548	\$ (14,500)	\$ 137	\$ (2,552)	\$ 8,988	\$ (764)	\$ 5,052	\$ 24,909

Basic earnings

	<b>3</b> · · · · · · · · · · · · · · · · · · ·		
per share:			
Net income (loss) \$ 28,548		\$	24,909
Average shares of common stock outstanding 107,230,999			7,303,991(5)
Basic earnings per share \$ 0.27		\$	0.17 <sub>(5)</sub>
Diluted earnings per share:			
Net income (loss) \$ 28,548		\$	24,909
Average shares of common stock			
outstanding 107,280,820		147	7,353,812(5)
Diluted earnings per share \$ 0.27		\$	0.17(5)
per since $\phi$ 0.27		Ψ	0.17(3)

(footnotes on next page)

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## Unaudited consolidated pro forma financial data

- (1) To eliminate intercompany royalty revenue and expense (\$0.925 million) between CoalQuest and Anker.
- (2) To record depletion expense on the purchase price allocation to coal reserves of \$23.2 million to Anker and \$55.0 million to CoalQuest.
- (3) To eliminate intercompany coal sales and expense of \$5.58 million between ICG, Inc. and Anker Coal Group, Inc.
- (4) Represents the decrease in interest expense as a result of the repayment of the term loan with a portion of the proceeds of this offering as shown in the tables below:

## **Historical interest expense**

ker Coal(	Quest	Total
n thousands)		
\$	\$	1,037
		218
		7,668
		88
		838
		75
		(21)
,064		1,064
269		269
613		613
262	446	1,258
208 \$	116 \$	13,107
į	n thousands) \$ 064 269 613	n thousands) \$ \$ 064 269 613 262 446

## Pro forma interest expense

Description	IC	CG, Inc.	Anker	CoalQuest	Total
			(in tho	usands)	
Revolver letter of credit fees(a)	\$	1,071	\$	\$	\$ 1,071
Revolver unutilized portion(b)		870			870
Term note(c)					
Revolver(d)		88			88
Amortization of finance costs(e)		838			838
Annual administration fee(f)		75			75
Interest rate cap(g)		(21)			(21)
Miscellaneous other (capital lease, black lung, etc.)		550	262		812
Total pro forma interest expense		3,471	262		3,733
Less: historical interest expense		10,453	2,208	446	13,107

Pro forma interest expense adjustment \$ 6,982 \$ 1,946 \$ 446 \$ 9,374

- (a) Reflects pro forma interest expense at the fixed rate of 2.7% on \$52.9 million estimated letters of credit outstanding under the revolving letter of credit facility.
- (b) Reflects pro forma interest expense at the fixed rate of 0.5% on an estimated unutilized balance of \$232.1 million on the revolving facility.
- (c) Reflects the use of a portion of the proceeds of this offering to fully repay the term loan of \$208.7 million.
- (d) Reflects pro forma interest expense at an average rate of 6.28% on the \$15.0 million in borrowings on the revolving facility.
- (e) Reflects amortization of finance costs of \$8.1 million at a nominal rate of 8.118% for 72 months.
- (f) Reflects the quarterly administration fee of \$25 thousand per quarter to the administration agent.

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er share

Basic and liluted arnings per

\$0.18

\$0.19

\$0.19

hare

## Unaudited consolidated pro forma financial data

- (g) Reflects the estimated reduction in interest expense as a result of our two year Interest Rate Cap agreement of \$88 million at a maximum rate of 4.5% per year.
- (5) To reflect the federal and state tax effects on the combined historical net income and pro forma adjustments assuming an estimated average tax rate at September 30, 2005 of 34.12%.
- (6) Represents pro forma earnings per share information based on 147,303,991 outstanding shares of ICG common stock consisting of 107,230,999 shares of ICG common stock outstanding as of September 30, 2005 (which includes 600,000 shares of restricted stock), 20,072,992 shares of ICG common stock issuable in the Anker and CoalQuest acquisitions, assuming a public offering price of \$13.70 per share, and 20,000,000 shares of our common stock expected to be issued in this offering, assuming the over-allotment option is not exercised. The number of shares of ICG common stock to be issued to former Anker shareholders and CoalQuest members in connection with the merger is subject to possible adjustments. As the following chart illustrates, the higher the offering price per share of ICG common stock in this offering, the fewer shares of ICG common stock will be issued in connection with the Anker and CoalQuest acquisitions. See Business Our history The Anker and CoalQuest acquisitions for more information on acquisition adjustments.

fering rice of ICG ommon ock	\$8.885 or less	\$10.00	\$11.00	\$12.00	\$13.00	\$13.70	\$14.00	\$15.00	\$16.0
ggregate lares of CG ommon ock to be sued to olders of nker and oalQuest: Vithout									
ljustments	30,950,129	27,500,000	25,000,000	22,916,667	21,153,846	20,072,992	19,642,857	18,333,333	17,187,50
Basic and liluted arnings per hare	\$0.18	\$0.19	\$0.19	\$0.19	\$0.19	\$0.20	\$0.20	\$0.20	\$0.20
iiai e	φυ.18	φ0.19	<b>Ф</b> 0.19	φυ.19	φυ.19	φυ.20	φ0.20	φυ.20	φ0.2
Vith djustments	29,824,670	26,500,000	24,090,909	22,083,333	20,384,615	19,343,065	18,928,571	17,666,667	16,562,50

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\$0.20

\$0.20

\$0.20

\$0.20

\$0.2

\$0.19

Horizon

**Anker CoalOuest** 

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## Unaudited consolidated pro forma financial data

# Unaudited pro forma statement of operations data for the year ended December 31, 2004

	ICG, Inc. historical	Horizon historical	Ank@oa historicahis		_	tion acqu	Anker Coanisition acq tmentadjus	uisition	Offering djustments	Pro	o forma <sup>(1)</sup>
			(in thou	sands, e	except sh	are and	per share d	ata)			
Revenues:											
Coal sales	120 462	Φ 246 001	φ 1 4 C CΠC	Ф	Φ.	Φ.		th.	ф	Ф	(24.120
revenues \$	130,463	\$ 346,981	\$ 146,676	\$	\$	\$	,	\$	\$	\$	624,120
Freight and											
handling											
revenues	880	3,700	11,416								15,996
Other		,	,								,
revenues	4,766	22,702	6,228								33,696
Total											
revenues	136,109	373,383	164,320								673,812
C . 1											
Costs and											
expenses: Freight											
and											
handling											
costs	880	3,700	11,416								15,996
Cost of											·
coal sales											
and other											
revenues	113,707	306,429	145,985	371			$(1,769)^{(2)}$				564,723
Depreciation,											
depletion											
and amortization	7,943	27,547	9,754	79			400(3)	331 <sup>(3</sup> )			46,054
Selling,	7,743	21,541	7,734	1)			<del>1</del> 00×)	331()			70,057
general											
and											
administrative	e 4,194	8,477	4,586								17,257
Gain on											
sale of											
assets	(10)	(226)									(236)
Writedowns											
and other items		10.019									10,018
Itellis		10,018(1)									10,018
	126,714	355,945	171,741	450			(1,369)	331			653,812
	120,711	222,7 10	1,1,,,,1	150			(2,00)	551			000,012

		⊏oga	r Filing: interr	ialional	Coal Group, I	nc Form	3-1/A			
Total costs and expenses										
Income (loss) from operations Interest and other income	9,395	5 17,438	(7,421)	(450)		1,369	(331)			20,000
(expense): Interest expense Reorganizati	(3,453		(1,485)	(535)	111,332 <sup>(4</sup> )			2,463 <sup>(4</sup> )		(5,889)
items Other, net	898	(12,471) <sup>(1</sup> 3 1,581	5,709	1,910			$(1,769)^{(2)}$			(12,471) 8,329
Total interest and other income (expense)	(2,555	5) (125,101)	4,224	1,375	111,332		(1,769)	2,463		(10,031)
Income (loss) before income taxes	6,840	) (107,663)	(3,197)	925	111,332	1,369	(2,100)	2,463		9,969
Income tax (expense) benefit	(2,591	4)			$(1,390)^{(5)}$	) 692 <sup>(5</sup> )	445 <sup>(5</sup> )	(933) <sup>(5)</sup>	)	(3,777)
Net income (loss) available to common stockholders	\$ 4,249	9 \$(107,663)	\$ (3,197)	\$ 925	\$ 109,942	\$ 2,061	\$ (1,655)	\$ 1,530	\$	6,192
Basic earnings per share:										
Net income	\$ 4,249	)							\$	6,192
Average										

146,678,991

shares of common stock

outstanding 106,605,999

Dagia					
Basic earning					
per share \$	0.04			\$	$0.04^{(6)}$
Diluted earnings					
per share:					
Net income (loss) available to common					
stockholders\$	4,249			\$	6,192
Average shares of common stock	•				·
	,605,999			146	5,728,812
Diluted earnings per share \$	0.04			\$	0.04 <sup>(6</sup> )
other it Chapte	ove pro forma income statement do tems of \$10.0 million and reorgani. or 11 bankruptcy proceedings.	zation items of \$12.5 million	incurred in connection with Ho	orizon s	l

- (2) To eliminate intercompany royalty revenue and expense (\$1.8 million) between CoalQuest and Anker.
- (3) To record depletion expense on the purchase price allocation to coal reserves of \$23.2 million to Anker and \$55.0 million to CoalQuest.

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## Unaudited consolidated pro forma financial data

(4) The tables below represents the net adjustments to interest expense as a result of the repayment of the term loan with a portion of the proceeds of this offering and the elimination of interest expense incurred in connection with Horizon s Chapter 11 bankruptcy proceedings:

## Historical interest expense

Description	ICG, Inc.	Horizon	orizon Anker CoalQu		uest	Total
			(in thousand			
Amortization of financing fee	\$	\$ 1,437	\$	\$	\$	1,437
DIP facility		11,115				11,115
Term loan		42,757				42,757
Wells Fargo loan		57,200				57,200
Funded letter of credit fees	130					130
Revolver letter of credit fees	248					248
Revolver unutilized portion	64					64
Term note	2,463					2,463
Amortization of finance costs	266					266
Annual administration fee	25					25
Interest rate cap	21					21
Revolver base rate interest	25					25
Anker related party term loan			293			293
Anker related party revolving line of credit			110			110
Anker senior notes			752			752
Miscellaneous other (capital lease, black						
lung, etc.)	211	1,702	330		535	2,778
Total historical interest expense	\$ 3,453	\$ 114,211	\$ 1,485	\$	535	5 119,684

## Pro forma interest expense

Description	ICG, Inc.	Hori	zon Ank	er CoalQuest	Total
			(in thous	ands)	
Revolver letter of credit fees(a)	\$ 1,469	\$	\$	\$	\$ 1,469
Revolver unutilized portion(b)	1,228				1,228
Term note(c)					
Amortization of finance costs(d)	1,097				1,097
Annual administration fee(e)	100				100
Interest rate cap(f)	82				82
Miscellaneous other (capital lease, black					
lung, etc.)	211	1,	702		1,913

# Edgar Filing: International Coal Group, Inc. - Form S-1/A

Total pro forma interest expense	\$ 4,187	\$ 1,702	\$	\$	\$ 5,889
Less: historical interest expense	\$ 3,453	\$ 114,211	\$ 1,485	\$ 535	\$ 119,684
Pro forma interest expense adjustment	\$ (734)	\$ 112,509	\$ 1,485	\$ 535	113,795

- (a) Reflects pro forma interest expense at the fixed rate of 2.7% on \$54.4 million estimated letters of credit outstanding under the revolving letter of credit facility.
- (b) Reflects pro forma interest expense at the fixed rate of 0.5% on an estimated unutilized balance of \$245.6 million on the revolving facility.
- (c) Reflects the use of a portion of the proceeds of this offering to fully repay the term loan of \$208.7 million.
- (d) Reflects amortization of finance costs of \$8.1 million at a nominal rate of 8.118% for 72 months.
- (e) Reflects the quarterly administration fee of \$25 thousand per quarter to the administrative agent.
- (f) Reflects the estimated expense incurred as a result of our two year Interest Rate Cap agreement of \$88 million at a maximum rate of 4.5% per year.
- (5) To reflect the federal and state tax effects on the combined historical net income and pro forma adjustments assuming an estimated average tax rate at December 31, 2004 of 37.88%.

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er share fering

## Unaudited consolidated pro forma financial data

(6) Represents pro forma earnings per share information based on 146,678,991 outstanding shares of ICG common stock consisting of 106,605,999 shares of ICG common stock outstanding as of December 31, 2004, 20,072,992 shares of ICG common stock issuable in the Anker and CoalQuest acquisitions, assuming a public offering price of \$13.70 per share, and 20,000,000 shares of our common stock expected to be issued in this offering, assuming the over-allotment option is not exercised. The number of shares of ICG common stock to be issued to former Anker shareholders and CoalQuest members in connection with the merger is subject to possible adjustments. As the following chart illustrates, the higher the offering price per share of ICG common stock in this offering, the fewer shares of ICG common stock will be issued in connection with the Anker and CoalQuest acquisitions. See Business Our history The Anker and CoalQuest acquisitions for more information on acquisition adjustments.

rice of ICG ommon ock	\$8.885 or less	\$10.00	\$11.00	\$12.00	\$13.00	\$13.70	\$14.00	\$15.00	\$16.0
ggregate lares of CG ommon ock to be sued to olders of nker and oalQuest: 7ithout ljustments	30,950,129	27,500,000	25,000,000	22,916,667	21,153,846	20,072,992	19,642,857	18,333,333	17,187,500
Basic and liluted arnings per	фо. о <i>с</i>	Ф0.05	ф0.0 <b>г</b>	Ф0.05	Ф0.05	ф0.0 <b>г</b>	Φ0.05	ф0.05	ФО О
hare Vith djustments	\$0.05 29,824,670	\$0.05 26,500,000	\$0.05	\$0.05 22,083,333	\$0.05 20,384,615	\$0.05 19,343,065	\$0.05 18,928,571	\$0.05 17,666,667	\$0.0: 16,562,50
Basic and liluted arnings per									

48

hare

\$0.05

\$0.05

\$0.05

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\$0.05

\$0.05

\$0.05

\$0.05

\$0.05

\$0.0

Selected historical consolidated financial data of ICG

ICG is a recently formed holding company which does not have any independent external operations, assets or liabilities, other than through its operating subsidiaries. Prior to the acquisition of certain assets of Horizon as of September 30, 2004, ICG, Inc. did not have any material assets, liabilities or results of operations. The selected historical consolidated financial data is derived from ICG, Inc. s audited consolidated statement of operations for the period May 13, 2004 to December 31, 2004 and the predecessor audited consolidated financial data as of and for the nine months ended September 30, 2004, which have been audited by Deloitte & Touche LLP, an independent registered public accounting firm and are included elsewhere in the prospectus and the selected historical consolidated financial data as of and for the nine months ended September 30, 2005 have been derived from ICG, Inc. s unaudited consolidated financial statements and are included elsewhere in this prospectus. The selected historical consolidated financial data as of and for the year ended December 31, 2003 and the period from May 10, 2002 to December 31, 2002 have been derived from the consolidated financial statements of Horizon, the predecessor to ICG, which have been audited by Deloitte & Touche LLP and which are included elsewhere in the prospectus (with the exception of the December 31, 2002 Horizon consolidated balance sheet which has not been included in this prospectus). The selected historical consolidated data for the period as of and for the years ended December 31, 2001 and 2000 were derived from the audited consolidated financial statements of AEI Resources, the predecessor to Horizon, which were audited by Arthur Andersen LLP, in the case of the financial data for the years ended December 31, 2000 and 2001 and which are not included in this prospectus. The selected historical consolidated financial data is derived from the statement of operations of AEI Resources, the predecessor of Horizon, for the period January 1, 2002 to May 9, 2002, included elsewhere in this prospectus, and has been audited by Deloitte & Touche LLP. In the opinion of management, the financial data reflect all adjustments, consisting of all normal and recurring adjustments, necessary for a fair presentation of the results for those periods. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year or for any future period. The financial statements for the predecessor periods have been prepared on a carve-out basis to include the assets, liabilities and results of operations of ICG, Inc. that were previously included on the consolidated financial statements of Horizon. The financial statements for the predecessor periods include allocations of certain expenses, taxation charges, interest and cash balances relating to the predecessor based on management s estimates. The predecessor financial information is not necessarily indicative of the consolidated financial position, results of operations and cash flows of ICG if it had operated during the predecessor periods presented.

You should read the following data in conjunction with Management s discussion and analysis of financial condition and results of operations and with the financial information included elsewhere in this prospectus, including the consolidated financial statements of ICG and Horizon (and its predecessor) and the related notes thereto.

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**HORIZON** 

Predecessor to ICG, Inc.

ICG, Inc.

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# Selected historical consolidated financial data of ICG

**AEI RESOURCES** 

**Predecessor to Horizon** 

Decei	Year ended nber 31Dece 2000	Year ended ember 31, 2001	2002(2)	Period from May 10, 2002 to December 31D 2002 <sup>(2)</sup>	2003(2)	2004(2)	Period May 13, 2004 to December 31, 2004	Nine months ended September 30, 2005
Statement of Operations Data:			(in thou	isands, except	t share and p	er share data	)	
Revenues: Coal sales revenues \$ Freight and handling revenues Other	486,848 \$ 11,050	14,728	2,947	6,032	\$ 441,291 8,008	3,700	\$ 130,463 880	6,236
Total revenues Cost and expenses:	23,491 521,389	34,835 550,392	21,183 160,170	27,397 297,664	31,771 481,070	22,702 373,383	4,766 136,109	17,757 465,655
Freight and handling costs Cost of coal sales and other revenues (exclusive of depreciation, depletion and amortization shown separately below)	11,050 409,536 94,183	14,728 379,333 92,602	2,947 114,767 32,316	6,032 251,361 40,033	8,008 400,652 52,254	3,700 306,429 27,547	113,707 7,943	357,076 29,489

Depreciation depletion and								
amortization	l							
Selling,								
general and								
administrativ	ve							
(exclusive								
of								
depreciation	,							
depletion								
and								
amortization	l							
shown								
separately								
above)	20,364	19,324	9,677	16,695	23,350	8,477	4,194	23,592
(Gain)/loss								
on sale of								
assets	(594)	189	(93)	(39)	(4,320)	(226)	(10)	(518)
Writedowns								
and special								
items	12,306	20,218	8,323	729,953	9,100	10,018		
Total								
costs and								
expenses	546,845	526,394	167,937	1,044,035	489,044	355,945	126,714	415,875
*								
Income								
(loss) from	(25.456)	22.000	(7.7(7)	(746 271)	(7.074)	17 420	0.205	40.700
operations	(25,456)	23,998	(7,767)	(746,371)	(7,974)	17,438	9,395	49,780
Other								
income								
(expense)								
Interest	(116,319)	(138,655)	(36,666)	(80,405)	(145,892)	(114,211)	(3,453)	(10,453)
expense Reorganization		(136,033)	(30,000)	(80,403)	(143,692)	(114,211)	(3,433)	(10,433)
items	<i>J</i> 11		787,900	(4,075)	(23,064)	(12,471)		
Other, net	(1,523)	(2,941)	499	1,256	187	1,581	898	4,007
other, net	(1,323)	(2,)+1)	7//	1,230	107	1,501	070	4,007
Total								
interest								
and other								
income								
(expense)	(117,842)	(141,596)	751,733	\$ (83,224)	\$ (168.769)	\$ (125,101)	(2,555)	(6,446)
	) be(fb43,2198)m		743,966	(829,595)	(176,743)		6,840	43,334
Income tax	,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(===,===)	(2,0,0,0)	(201,000)	2,212	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(expense)								
benefit	48,290	(4,155)					(2,591)	(14,786)
	,						· · · /	
Net	\$ (95,008)	\$ (121,753) \$	743,966	\$ (829,595)	\$ (176,743)	\$ (107,663)	\$ 4,249 \$	28,548
income								

Part	(loss)																
Basic	Earnings																
Rasic																	
Dilute															0.04		0.27
Note																	
State															0.04		0.27
State																	
Section   Sect																	
Basic   106,605,999   107,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,920   101,230,		(1)															
Diluted   Balance   Section   Balance   Section   Balance   Bala	:																
Palance sheet   Cash and cash   Cash and cash   Cash and cash	Basic													10	06,605,999	1(	07,230,999
Cash and cash cash cash cash cash cash cash cash	Diluted													10	06,605,999	10	07,280,820
cash equivalents   \$55,513   \$64,592   \$87,278   \$114   \$859   \$23,966   \$23,967   \$15,534   \$10 tal assets   \$1,311,600   \$81,924   \$1,521,318   \$623,800   \$576,372   \$539,606   \$459,975   \$523,020   \$100 tal capital leases   \$14	Balance shee	et data	(at pe	rioc	d end):												
Total assets 1,311,600 881,924 1,521,318 623,800 576,372 539,606 459,975 523,020  Long-term debt and capital leases 14 933,106 1,157 315 29 173,446 186,938  Total liabilities 1,451,796 1,581,346 1,286,318 1,222,219 1,351,393 1,422,290 305,575 336,494  Total stockholders equity (members deficit) \$ (140,198) \$ (699,422) \$ 235,000 \$ (598,419) \$ (775,021) \$ (882,684) \$ 154,400 \$ 186,526   Total liabilities and stockholders equity (members deficit) \$ 1,311,600 \$ 881,924 \$ 1,521,318 \$ 623,800 \$ 576,372 \$ 539,606 \$ 459,975 \$ 523,020  Statement of cash flows data: Not cash Provided by (used in):  Operating activities \$ \$ 106,060 \$ (353,592) \$ 76,378 \$ 20,030 \$ 28,085 \$ 30,211 \$ 57,545   Investing activities \$ \$ (88,434) \$ 44,555 \$ (12,805) \$ (3,826) \$ 3,437 \$ (329,168) \$ (75,389) \$ Financing activities \$ \$ (8,547) \$ 259,011 \$ (78,025) \$ (15,459) \$ (32,381) \$ 322,924 \$ 9,411																	
Long-term debt and capital leases	•						-	\$		\$		\$		\$	•	\$	
deb and capital leases         14         933,106         1,157         315         29         173,446         186,938           Total liabilities         1,451,796         1,581,346         1,286,318         1,222,219         1,351,393         1,422,290         305,575         336,494           Total stockholders equity (members deficit)         \$ (140,198)         \$ (699,422)         \$ 235,000         \$ (598,419)         \$ (775,021)         \$ (882,684)         \$ 154,400         \$ 186,526           Total liabilities and stockholders equity (members deficit)         \$ (1311,600)         \$ 881,924         \$ 1,521,318         \$ 623,800         \$ 576,372         \$ 539,606         \$ 459,975         \$ 523,020           Statement of cash flows data:           Net cash provided by (used in):         Operating activities         \$ 106,060         \$ (353,592)         \$ 76,378         \$ 20,030         \$ 28,085         \$ 30,211         \$ 57,545           Investing activities         \$ (88,434)         \$ 44,555         \$ (12,805)         \$ (3,826)         \$ 3,437         \$ (329,168)         \$ (75,389)           Financing activities         \$ (8,547)         \$ 259,011         \$ (78,025)         \$ (15,459)         \$ (32,381)         \$ 322,924         \$ 9,411		1,31	1,600		881,924	1,521	,318		623,800		576,372		539,606		459,975		523,020
capital leases 14 933,106 1,157 315 29 173,446 186,938 Total liabilities 1,451,796 1,581,346 1,286,318 1,222,219 1,351,393 1,422,290 305,575 336,494 Total stockholders equity (members deficit) \$ (140,198) \$ (699,422) \$ 235,000 \$ (598,419) \$ (775,021) \$ (882,684) \$ 154,400 \$ 186,526 Total liabilities and stockholders equity (members deficit) \$ 1,311,600 \$ 881,924 \$ 1,521,318 \$ 623,800 \$ 576,372 \$ 539,606 \$ 459,975 \$ 523,020 \$ 136,526 Total liabilities and stockholders equity (members deficit) \$ 1,311,600 \$ 881,924 \$ 1,521,318 \$ 623,800 \$ 576,372 \$ 539,606 \$ 459,975 \$ 523,020 \$ 136,526 Total liabilities and stockholders equity (members deficit) \$ 1,311,600 \$ 881,924 \$ 1,521,318 \$ 623,800 \$ 576,372 \$ 539,606 \$ 459,975 \$ 523,020 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$ 136,526 \$	•																
Reases																	
Total liabilities	_		1.4			022	106		1 157		215		20		172 446		106 020
Idabilities			14			933	,100		1,137		313		29		173,440		180,938
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		\$ 24	1,143	\$	34,254	\$ 10	),963	\$	13,435	\$	16,937	\$	6,624	\$	5,583	\$	75,941

# Capital expenditures

- (1) Earnings per share data and average shares outstanding are not presented for the period from January 1, 2002 to May 9, 2002, the period from May 10, 2002 to December 31, 2002, the year ended December 31, 2003 and the period from January 1, 2004 to September 30, 2004 because they were prepared on a carve-out basis. The financial statements prepared for predecessor periods are carve-out financial statements reflecting the operations and financial condition of the Horizon assets acquired by ICG as of September 30, 2004 (collectively, the combined companies). The predecessor financial statements were prepared from the separate accounts and records maintained by the combined companies. In addition, certain assets and expense items represent allocations from Horizon. The accounts allocated include vendor advances, reclamation deposits and selling, general and administrative expenses.
- (2) As restated. See Note 19 to the combined financial statements of Horizon NR, LLC included elsewhere in this prospectus.

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Selected historical consolidated financial data of Anker and CoalQuest

The following table presents the selected historical consolidated financial data for Anker and CoalQuest. The selected historical consolidated financial data for the year ended December 31, 2004 have been derived from the audited consolidated financial statements of Anker and CoalQuest, respectively, each of which have been audited by Deloitte & Touche LLP, an independent registered public accounting firm and are included elsewhere in this prospectus. The selected historical consolidated financial data as of and for the nine months ended September 30, 2005 have been derived from Anker s and CoalQuest s unaudited consolidated financial statements and are included elsewhere in this prospectus. In the opinion of management, the financial data reflect all adjustments, consisting of all normal and recurring adjustments, necessary for a fair presentation of the results for those periods. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year or for any future period.

You should read the following data in conjunction with Management's discussion and analysis of financial condition and results of operations and with the financial information included elsewhere in this prospectus, including the audited consolidated financial statements of Anker and CoalQuest and related notes thereto.

		A	nker			CoalQuest					
	December 31,		Nine months ended mber 30, 2005		Year ended ecember 31, 2004		Nine months ended aber 30, 2005				
Statement of operations data:											
Net income (loss)	\$	(3,196,973)	\$	(14,499,954)	\$	925,553	\$	137,023			
Balance sheet data (at period end):											
Cash and cash equivalents	\$	1,165,559	\$	694,782	\$	1,818,833	\$	1,944,691			
Total assets Total liabilities		83,370,701 81,973,367		95,497,168 108,599,788		21,993,658 18,370,242		22,102,302 18,453,997			
Total stockholders	Φ		¢		ф		ф				
equity (members deficit)  Total liabilities and stockholders	\$	1,397,334	\$	(13,102,620)	\$	3,623,416	\$	3,648,305			
equity/members deficit	\$	83,370,701	\$	95,497,168	\$	21,993,658	\$	22,102,302			
Statement of cash flows data:											
Net cash provided by (used in)											
Operating activities	\$	9,972,694	\$	1,921,761	\$	1,318,103	\$	237,942			
Investing activities	\$	(26,121,875)	\$	(23,298,789)	\$		\$	(110.104)			
Financing activities Capital expenditures	<b>\$</b> <b>\$</b>	14,137,990 27,238,311	\$ \$	20,906,251 23,044,221	\$ \$		\$ \$	(112,134)			

Management s discussion and analysis of financial condition and results of operations

The following discussion contains forward-looking statements that include numerous risks and uncertainties. Actual results could differ materially from those discussed in the forward-looking statements as a result of these risks and uncertainties, including those set forth in this prospectus under Special note regarding forward-looking statements and under Risk factors. You should read the following discussion in conjunction with Selected historical consolidated financial data of ICG and audited and unaudited consolidated financial statements and notes of ICG, Inc. and the audited and unaudited consolidated financial statements and notes of Horizon and its predecessors, each appearing elsewhere in this prospectus.

As discussed in Note 15 to ICG, Inc. s consolidated financial statements and Note 19 to Horizon NR, LLC s combined financial statements, our financial statements have been restated. The accompanying management discussion and analysis gives effect to that restatement.

# **OVERVIEW**

The company was formed by WLR and other investors in May 2004 to acquire and operate competitive coal mining facilities. Through the acquisition of key assets from the Horizon bankruptcy estate, the WLR investor group was able to target properties strategically located in Appalachia and the Illinois Basin with high quality reserves that are union free, have limited reclamation liabilities and are substantially free of legacy liabilities. Due to our initial capitalization, we were able to complete the acquisition without significantly increasing our level of indebtedness. Following this offering, we expect to retire substantially all of our debt and, thus, will be strategically well-positioned. Consistent with the WLR investor group s strategy to acquire profitable coal assets, the Anker and CoalQuest acquisitions further diversifies our reserves.

We produce, process and sell steam coal from five regional business units, which, as of December 31, 2004 were supported by five active underground mines, seven active surface mines and three preparation plants located throughout West Virginia, Kentucky and Illinois. We have two reportable business segments, which are based on the coal regions in which we operate: (i) Central Appalachian, comprised of both surface and underground mines, and (ii) ICG Illinois, representing one underground mine located in the Illinois basin. For more information about our reportable business segments, please see the audited and unaudited consolidated financial statements and the notes of ICG, Inc. and the audited and unaudited consolidated financial statements and notes of Horizon and its predecessors, each appearing elsewhere in this prospectus. We also broker coal produced by others; the majority of which is shipped directly from the third party producer to the ultimate customer. Our sales of steam coal were made to large utilities and industrial customers in the Eastern region of the United States. In addition, we generate other revenues from the manufacture and operation of highwall mining systems, parts sales and shop services relating to those systems and coal handling and processing fees.

Coal revenues result from sales contracts (long-term coal agreements or purchase orders) with electric utilities, industrial companies or other coal-related organizations, primarily in the eastern United States. Revenue is recognized and recorded at the time of shipment or delivery to the customer, at fixed or determinable prices, and the title has passed in accordance with the terms of the sales agreement. Under the typical terms of these agreements, risk of loss transfers to the customers at the mine or port, where coal is loaded to the rail, barge, truck or other transportation sources that deliver coal to its destination.

Freight and handling costs paid to third-party carriers and invoiced to coal customers are recorded as freight and handling costs and freight and handling revenues, respectively.

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### Management s discussion and analysis of financial condition and results of operations

Other revenues consist of equipment and parts sales, equipment rebuild and maintenance services, coal handling and processing, royalties, commissions on coal trades, contract mining, and rental income. With respect to other revenues recognized in situations unrelated to the shipment of coal, we carefully review the facts and circumstances of each transaction and apply the relevant accounting literature as appropriate, and do not recognize revenue until the following criteria are met: persuasive evidence of an arrangement exists; delivery has occurred or services have been rendered; the seller s price to the buyer is fixed or determinable; and collectibility is reasonably assured. Advance payments received are deferred and recognized in revenue as coal is shipped or rental income is earned. Our primary expenses are wages and benefits, repair and maintenance expenditures, diesel fuel purchases, blasting supplies, coal transportation costs, cost of purchased coal, royalties, freight and handling costs and taxes incurred in selling our coal.

# CERTAIN TRENDS AND ECONOMIC FACTORS AFFECTING THE COAL INDUSTRY

Our revenues depend on the price at which we are able to sell our coal. The current pricing environment for U.S. coal is strong. Any decrease in coal prices due to, among other reasons, the supply of domestic and foreign coal, the demand for electricity and the price and availability of alternative fuels for electricity generation could adversely affect our revenues and our ability to generate cash flows. In addition, our results of operations depend on the cost of coal production. We are experiencing increased operating costs for fuel and explosives, steel products, health care and contract labor. We expect to experience higher costs for surety bonds and letters of credit. In addition, historically low interest rates have had a negative impact on expenses related to our actuarially determined employee-related liabilities. For additional information regarding some of the risks and uncertainties that affect our business and the industry in which we operate, and that apply to an investment in our common stock, see Risk factors.

# CRITICAL ACCOUNTING ESTIMATES

Our financial statements are prepared in accordance with accounting principles that are generally accepted in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amount of assets, liabilities, revenues and expenses as well as the disclosure of contingent assets and liabilities. Management evaluates its estimates on an on-going basis. Management bases its estimates and judgments on historical experience and other factors that are believed to be reasonable under the circumstances. Actual results may differ from the estimates used. Note 2 to our audited consolidated financial statements provides a description of all significant accounting policies. We believe that of these significant accounting policies, the following may involve a higher degree of judgment or complexity.

### Reclamation

Our asset retirement obligations arise from the Federal Surface Mining Control and Reclamation Act of 1977 and similar state statutes, which require that mine property be restored in accordance with specified standards and an approved reclamation plan. Significant reclamation activities include reclaiming refuse and slurry ponds, reclaiming the pit and support acreage at surface mines, and sealing portals at deep mines. We account for the costs of our reclamation activities in accordance with the provisions of SFAS No. 143, Accounting for Asset Retirement Obligations. We determine the future cash flows necessary to satisfy our reclamation obligations on a mine-by-mine basis based upon current permit requirements and various estimates and assumptions, including estimates of disturbed acreage, cost estimates, and assumptions regarding productivity. Estimates of disturbed acreage are determined based on approved mining plans and related engineering data. Cost estimates are based

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### Management s discussion and analysis of financial condition and results of operations

upon third-party costs. Productivity assumptions are based on historical experience with the equipment that is expected to be utilized in the reclamation activities. In accordance with the provisions of SFAS No. 143, we determine the fair value of our asset retirement obligations. In order to determine fair value, we must also estimate a discount rate and third-party margin. Each is discussed further below:

- 4 *Discount rate.* SFAS No. 143 requires that asset retirement obligations be recorded at fair value. In accordance with the provisions of SFAS No. 143, we utilize discounted cash flow techniques to estimate the fair value of our obligations. We base our discount rate on the rates of treasury bonds with maturities similar to expected mine lives, adjusted for our credit standing.
- 4 *Third-party margin.* SFAS No. 143 requires the measurement of an obligation to be based upon the amount a third-party would demand to assume the obligation. Because we plan to perform a significant amount of the reclamation activities with internal resources, a third-party margin was added to the estimated costs of these activities. This margin was estimated based upon our historical experience with contractors performing certain types of reclamation activities. The inclusion of this margin will result in a recorded obligation that is greater than our estimates of our cost to perform the reclamation activities. If our cost estimates are accurate, the excess of the recorded obligation over the cost incurred to perform the work will be recorded as a gain at the time that reclamation work is completed.

On at least an annual basis, we review our entire reclamation liability and make necessary adjustments for permit changes as granted by state authorities, additional costs resulting from accelerated mine closures and revisions to cost estimates and productivity assumptions to reflect current experience. At September 30, 2005, we had recorded asset retirement obligation liabilities of \$42.1 million, including amounts reported as current liabilities. While the precise amount of these future costs cannot be determined with certainty, as of September 30, 2005, we estimate that the aggregate undiscounted cost of final mine closure is approximately \$59.0 million.

## Depreciation, depletion and amortization

Property, plant and equipment, including coal lands and mine development costs, are recorded at cost, which includes construction overhead and interest, where applicable. Expenditures for major renewals and betterments are capitalized while expenditures for maintenance and repairs are expensed as incurred.

Coal land costs are depleted using the units-of-production method, based on estimated recoverable interest. The coal lands fair values are established by either using third party mining engineering consultants or market values as established when coal lands are purchased on the open market. These values are then evaluated as to the number of recoverable tons contained in a particular mining area. Once the coal land values are established, and the number of recoverable tons contained in a particular coal land area is determined, a units of production depletion rate can be calculated. This rate is then utilized to calculate depletion expense for each period mining is conducted on a particular coal lands area.

Any uncertainty surrounding the application of the depletion policy is directly related to the assumptions as to the number of recoverable tons contained in a particular coal land area. The amount of compensation paid for the coal lands is a set amount; however the recoverable tons contained in the coal land area are based on third party engineering estimates which can and often do change as the tons are mined. Any change in the number of recoverable tons contained in a coal

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### Management s discussion and analysis of financial condition and results of operations

land area will result in a change in the depletion rate and corresponding depletion expense. A hypothetical example of a typical depletion rate calculation is as follows:

Coal Lands Purchase Price	\$10,000,000
Third Party Estimate of recoverable tons	10,000,000 tons
Depletion Rate per Ton	\$1.00

Assuming the recoverable tons are reduced to 9,000,000 tons, the depletion rate would be increased to \$1.11 per ton (\$10,000,000/9,000,000). Based on a production rate of 1,000,000 tons per year, this would result in decrease in pre-tax income of \$0.1 million.

This calculation would also be applied in the case of a coal land area containing more recoverable tons than the original estimate. This would result in increased pre-tax income.

Mine development costs are amortized using the units-of-production method, based on estimated recoverable interest in the same manner described above.

Other property, plant and equipment are depreciated using the straight-line method based on estimated useful lives.

# **Asset impairments**

We follow SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which requires that projected future cash flows from use and disposition of assets be compared with the carrying amounts of those assets. When the sum of projected cash flows is less than the carrying amount, impairment losses are recognized. In determining such impairment losses, discounted cash flows are utilized to determine the fair value of the assets being evaluated. Also, in certain situations, expected mine lives are shortened because of changes to planned operations. When that occurs and it is determined that the mine s underlying costs are not recoverable in the future, reclamation and mine closing obligations are accelerated and the mine closing accrual is increased accordingly. To the extent it is determined asset carrying values will not be recoverable during a shorter mine life, a provision for such impairment is recognized. Our debt covenant ratios are based on adjusted EBITDA that excludes any non-cash items from the calculation, such as goodwill impairment. The minimum interest coverage ratio could be affected if the basis of goodwill (both book and tax) is impaired. A hypothetical impairment of \$5.0 million to both the book and tax basis would result in additional annual federal taxes, over the amortization period of 15 years, of \$0.1 million. This would not have a material impact on the ratio calculations.

#### Post-retirement medical benefits

All of our subsidiaries have long and short-term liabilities for post-retirement benefit cost obligations. Detailed information related to these liabilities is included in the notes to our consolidated financial statements included elsewhere in this prospectus. Liabilities for post-retirement benefits are not funded. The liability is actuarially determined, and we use various actuarial assumptions, including the discount rate and future cost trends, to estimate the costs and obligations for post-retirement benefits. The discount rate assumption reflects the rates available on high quality fixed income debt instruments. The discount rate used to determine the net periodic benefit cost for post-retirement medical benefits was 5.75% for the year ended December 31, 2004. We make assumptions related to future trends for medical care costs in the estimates of retiree health care and work-related injury and illness obligations. The future health care cost trend rate represents the rate at which health care costs are expected to increase over the life of the plan. The health care cost trend rate assumptions are determined primarily based upon our historical rate of change in retiree health care costs. The post-retirement expense in the three month operating period ended December 31, 2004 was based on an assumed heath care inflationary rate of 10.0% in the three month operating period decreasing to 5.0%

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### Management s discussion and analysis of financial condition and results of operations

in 2014, which represents the ultimate health care cost trend rate for the remainder of the plan life. A one-percentage point increase in the assumed ultimate health care cost trend rate would increase the service and interest cost components of the post-retirement benefit expense for the three month operating period ended December 31, 2004 by \$0.2 million and increase the accumulated post-retirement benefit obligation at December 31, 2004 by \$1.0 million. A one-percentage point decrease in the assumed ultimate health care cost trend rate would decrease the service and interest cost components of the post-retirement benefit expense for the three month operating period ended December 31, 2004 by \$0.2 million and decrease the accumulated post-retirement benefit obligation at December 31, 2004 by \$0.9 million. If our assumptions do not materialize as expected, actual cash expenditures and costs that we incur could differ materially from our current estimates. Moreover, regulatory changes could increase our requirement to satisfy these or additional obligations.

# Workers compensation

Workers compensation is a system by which individuals who sustain personal injuries due to job-related accidents are compensated for their disabilities, medical costs and on some occasions, for the costs of their rehabilitation, and by which the survivors of workers who suffer fatal injuries receive compensation for lost financial support. The workers compensation laws are administered by state agencies with each state having its own set of rules and regulations regarding compensation that is owed to an employee who is injured in the course of employment. Our operations are covered through a combination of participation in a state run program and insurance policies. Our estimates of these costs are adjusted based upon actuarial studies.

# Coal workers pneumoconiosis

We are responsible under various federal statutes, and various states—statutes, for the payment of medical and disability benefits to eligible employees resulting from occurrences of coal workers—pneumoconiosis disease (black lung). Our operations are covered through a combination of a self-insurance program, in which we are a participant in a state run program, and an insurance policy. We accrue for any self-insured liability by recognizing costs when it is probable that a covered liability has been incurred and the cost can be reasonably estimated. Our estimates of these costs are adjusted based upon actuarial studies. At September 30, 2005, we have recorded an accrual of \$11.7 million for black lung benefits. Individual losses in excess of \$0.5 million at the state level and \$1.0 million at the federal level are covered by our large deductible stop loss insurance. Actual losses may differ from these estimates, which could increase or decrease our costs.

## **Income taxes**

We account for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes, which requires the recognition of deferred tax assets and liabilities using enacted tax rates for the effect of temporary differences between the book and tax bases of recorded assets and liabilities. SFAS No. 109 also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some portion or all of the deferred tax asset will not be realized. In evaluating the need for a valuation allowance, we take into account various factors including the expected level of future taxable income and available tax planning strategies. If future taxable income is lower than expected or if expected tax planning strategies are not available as anticipated, we may record a change to the valuation allowance through income tax expense in the period the determination is made.

With regard to goodwill, a hypothetical write-off in the goodwill basis (both book and tax) of \$5.0 million would result in additional annual federal taxes, as the Company would lose the tax deduction as a result of the write-off. The reduction of this tax asset, to be recognized over 15 years straight line under Section 197 of the Internal Revenue Code, would result in a decrease in taxable

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### Management s discussion and analysis of financial condition and results of operations

deductions of \$0.3 million each year. This would increase annual taxable income by \$0.3 million therefore creating an increase in income tax expense by the marginal effective federal income tax rate of 35%, or \$0.1 million.

## RESULTS OF CONTINUING OPERATIONS

### **Basis of presentation**

Certain assets of Horizon and its subsidiaries were acquired by ICG, Inc. as of September 30, 2004. The remaining Horizon assets and all of its liabilities were transferred to A.T. Massey Coal Company, Inc. and Lexington Coal Company, LLC. Due to the change in ownership, and the resultant application of purchase accounting, the historical financial statements of Horizon and ICG, Inc. included in this prospectus have been prepared on different bases for the periods presented and are not comparable. In May 2002, Horizon, formerly operating as AEI Resources, was reorganized.

The following provides a description of the basis of presentation during all periods presented:

**Successor** ICG was formed on March 31, 2005 as a holding company in order to effect the corporate reorganization and the Anker and CoalQuest acquisitions.

Predecessors Represents the consolidated financial position of ICG, Inc. as of December 31, 2004 and as of September 30, 2005 and its consolidated results of operations and cash flows for the period from May 13 through December 31, 2004 and for the nine months ended September 30, 2005 and the consolidated financial position (at the end of the period), results of operations and cash flows for AEI Resources for the period January 1, 2002 to May 9, 2002 and for Horizon for the period May 10, 2002 to December 31, 2002, the year ended December 31, 2003 and for the period January 1 through September 30, 2004. ICG, Inc. had no material assets, liabilities or results of operations until the acquisition of certain assets from Horizon as of September 30, 2004. ICG, Inc. s consolidated financial position at December 31, 2004 and its consolidated results of operations for the period ended December 31, 2004 reflect the purchase price allocation partially based on appraisals prepared by independent valuation specialists and employee benefit valuations prepared by independent actuaries. The Horizon accounts receivable, advance royalties, accounts payable and accrued expenses, intangibles, goodwill and other assets and long-term liabilities were estimates of management. An independent valuation specialist prepared appraisals of the Horizon property, plant and equipment, coal lands and accrued reclamation obligations while employee benefit valuations were prepared by independent actuaries; management allocated amounts of the purchase price to these assets and liabilities using these appraisals and valuations prepared by these specialists. The application of purchase accounting to the acquired assets of Horizon resulted in increases to coal inventories and the asset arising from recognition of asset retirement obligations. It also resulted in increases to plant and equipment, coal supply agreements and goodwill and a decrease in deferred taxes. With regard to consolidated results of operations for the three month operating period ended December 31, 2004, the principal effects of the application of purchase accounting, in comparison to reporting for historical periods, were to increase the net cost of coal sold by \$1.4 million due to the revaluation of coal inventories to market price as required by purchase accounting.

In ICG, Inc. s consolidated balance sheet as of December 31, 2004, we recorded \$183.9 million in goodwill which represents the excess of costs over the fair value of the net assets acquired from Horizon. We tested for impairment of these assets in December 2004 and determined that impairment review supported the carrying value of goodwill. We will perform the next impairment test of this asset in December 2005. If the upcoming impairment review results in the application of impairment adjustments, we will be required to recognize these adjustments as operating expenses. As a result, we would have to write-off the impaired portion which could significantly reduce the value of our assets and reduce our net income for the year in which the write-off occurs.

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### Management s discussion and analysis of financial condition and results of operations

The financial statements for the predecessor periods of Horizon and AEI Resources have been prepared on a carve-out basis to include the assets, liabilities and results of operations of ICG, Inc. that were previously included in the consolidated financial statements of Horizon. The financial statements for the Horizon predecessor periods include allocations of certain expenses, taxation charges, interest and cash balances relating to Horizon based on management s estimates. The Horizon predecessor financial information is not necessarily indicative of the consolidated financial position, results of operations and cash flows of ICG, Inc. if it had operated during the predecessor period presented.

# Nine months ended September 30, 2005 of ICG, Inc. compared to the nine months ended September 30, 2004 of Predecessor

#### Revenues

The following table depicts revenues for the nine-month periods ended September 30, 2005 and September 30, 2004 for the indicated categories:

	I	Horizon	I	CG, Inc.				
		Nine Mor Septer	nths En nber 30			Actual		
					]	Increase (De	crease)	
		2004		2005		\$	%	
		(in thous	sands, e	except percenta	ges and	per ton data	ı)	
Coal revenue	\$	346,981	\$	441,662	\$	94,681	27%	
Freight and handling revenues		3,700		6,236		2,536	69%	
Other revenue		22,702		17,757		(4,945)	(22%)	
Total revenue	\$	373,383	\$	465,655	\$	92,272	25%	
Tons sold		10,421		10,590		169	2%	
Coal revenue per ton	\$	33.30	\$	41.71	\$	8.41	25%	

Coal revenues. ICG, Inc. s coal revenue increased in the first nine months of 2005 by \$94.7 million, or 27%, to \$441.7 million, as compared to the first nine months of 2004 for Horizon. This increase was due to an \$8.41 per ton increase in the average sales price of our coal and an increase in tons sold of 2% over the comparable period in the prior year. The increase in the average sales price of our coal was due to the general increase in coal prices during the period as well as the favorable renegotiations of coal sales contracts as a result of Horizon s Chapter 11 bankruptcy. Freight and handling revenues. Freight and handling revenues increased \$2.5 million to \$6.2 million for the nine months ended September 30, 2005 compared to the same period in 2004. The increase is due to an increase in shipments where ICG, Inc. initially pays the freight and handling costs and is then reimbursed by the customer. Other revenues. Other revenue decreased in the first nine months of 2005 by \$4.9 million, or 22%, to \$17.8 million, as compared to the first nine months of 2004 for Horizon. This decrease was due in a large part to ICG, Inc. s election to reclassify miscellaneous other revenue (such as royalty income, farming revenue, etc.) from the revenue section of the income statement to miscellaneous other income and expense. Management believes that this reclassification improves the reporting of revenue by separating revenue pertaining primarily to mining activities from non-mining activities. The decrease was partially offset by other revenue derived from our highwall mining activities and shop services both performed by our subsidiary, ICG ADDCAR. Highwall mining and shop services increased to \$17.7 million for the first nine months of 2005 compared to \$15.2 million in the same period in 2004. In addition to these, other revenue for the first nine months of 2004 included \$5.1 million that related primarily to non-mining

activities.

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## Management s discussion and analysis of financial condition and results of operations

## **Costs and expenses**

The following table reflects cost of operations for the nine-month periods ended September 30, 2005 and September 30, 2004:

	Horizon ICG, Inc.											
		Nine Mon Septem				Actual	l					
	Increase (Decrease)											
		2004		2005		\$	%					
	(in thousands, except percentages and per ton data)											
Cost of coal sales and other revenues												
(exclusive of depreciation, depletion and amortization)	\$	306,429	\$	357,076	\$	50,647	17%					
Cost of coal sales and other revenues as	-			227,073		2 3,0 1,	2,7,2					
% of revenues		82%		77%								
Freight and handling costs		3,700		6,236		2,536	69%					
Freight and handling costs as % of		- <b>,</b>		-,		,						
revenues		1%		1%								
Depreciation, depletion and amortization		27,547		29,489		1,942	7%					
Depreciation, depletion and amortization												
as % of revenues		7%		6%								
Selling, general and administrative												
expenses (exclusive of depreciation,												
depletion and amortization)		8,477		23,592		15,115	178%					
Selling, general and administrative												
expenses as % of revenues		2%		5%								
Gain on sale of assets		(226)		(518)		(292)	*					
Writedowns and other items		10,018				(10,018)	*					
Total costs and expenses	\$	355,945	\$	415,875	\$	59,930	17%					
•												
Total costs and expenses as % of												
revenues		95%		89%								
Total costs and expenses per ton sold	\$	34.16	\$	39.27	\$	5.11	15%					

# \* Not meaningful

Cost of coal sales and other revenues. In the first nine months of 2005, our cost of coal sales increased \$50.6 million, or 17%, to \$357.1 million compared to \$306.4 million in the comparable period of the prior year. The increase in cost of coal sales is primarily a result of increases in prices for steel-related mine supplies, increasing costs for roof control supplies (\$1.2 million), increasing costs for conveyor belts and structure (\$2.0 million), escalating diesel fuel costs, which were further heightened by Hurricane Katrina s devastation in Mississippi and Louisiana (\$8.5 million), increasing costs for repairs and maintenance (\$4.1 million), increasing site preparation and maintenance (\$1.2 million)

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and increasing purchase coal costs (\$1.3 million). Variable sales-related costs such as royalties and severance taxes increased (\$9.1 million) due to increased sales realizations. Trucking costs increased (\$8.1 million) due to both escalating diesel fuel costs and increased driver compensation costs. In addition, salary and hourly payroll expense increased (\$11.2 million) due to a highly competitive labor market and the necessity to maintain a competitive compensation program. Payroll taxes and other employee benefits increased (\$0.5 million) due primarily to increases in workers compensation premiums, payroll taxes and employer 401(k) expense offset by decreased group insurance expense. These increases were partially offset by decreases in equipment rental expense of (\$5.5 million) due to the decision to purchase rather than lease to fulfill our equipment needs. The total costs and expenses per ton sold increased 15% from \$34.16 per ton the first nine months of 2004 to \$39.27 per ton in the first nine months of 2005. *Total cost as percentage of revenues*. Total costs and expenses as a percentage of coal revenues decreased to 89% for the first nine months of 2005 compared to 95% in 2004.

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### Management s discussion and analysis of financial condition and results of operations

Freight and handling costs. Freight and handling costs increased \$2.5 million to \$6.2 million for the nine months ended September 30, 2005 compared to the same period in 2004. The increase is due to an increase in shipments where ICG, Inc. initially pays the freight and handling costs and is then reimbursed by the customer. Depreciation, depletion and amortization, Depreciation, depletion and amortization expense increased \$1.9 million to \$29.5 million in the first nine months of 2005 compared to \$27.6 million in the first nine months of 2004. Depreciation, depletion and amortization per ton increased from \$2.64 per ton in the first nine months of 2004 to \$2.78 per ton in the first nine months of 2005. The principal component of the increase was an increase in depreciation expense of \$8.2 million in the first nine months of 2005 due to an increase in capital expenditures as well as shortened depreciable asset lives of the Horizon equipment purchased by ICG, Inc. in September 2004. The cost increase was offset by a decrease in amortization expense of \$3.0 million and depletion of \$3.3 million. Effective January 1, 2004, Horizon discontinued the accounting practice of capitalization of major repair costs in excess of \$25,000 per occurrence. The decrease in amortization relating to this practice was \$3.9 million. Selling, general and administrative expenses. Selling, general and administrative expenses for the nine months ended September 30, 2005 were \$23.6 million compared to \$8.5 million for the nine months ended September 30, 2004. The increase of \$15.1 million is primarily attributable to increases in stock compensation expense of \$9.8 million, administrative fees of \$1.6 million, legal and professional services of \$1.4 million, miscellaneous bonuses of \$1.3 million, bad debt expense of \$0.9 million and other costs of \$0.1 million. Writedowns and other items. During first nine months of 2004, Horizon recognized a loss on the sale of coal reserves

Writedowns and other items. During first nine months of 2004, Horizon recognized a loss on the sale of coal reserves of \$13.3 million, a \$7.7 million gain on a lease buyout, a loss on the retirement of a highwall mining system of \$6.2 million and other gains of \$1.8 million.

Twelve months ended December 31, 2004 of ICG, Inc. and Predecessor ( Combined ) compared to twelve months ended December 31, 2003 of Predecessor.

This discussion of the results of operations for the twelve months ended December 31, 2004 represents an addition of Horizon's actual results for the nine months ended September 30, 2004 together with ICG, Inc.'s actual results of operations for the three months ended December 31, 2004 (Combined). The following discussion does not reflect any of the proforma adjustments shown under Unaudited consolidated proforma financial data.

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### Management s discussion and analysis of financial condition and results of operations

#### Revenues

The following table depicts ICG, Inc. s combined revenue for the twelve months ended December 31, 2004 and Horizon s revenue for the twelve months ended December 31, 2003 for the indicated categories:

			I	CG, Inc.			
	I	Horizon	(C	ombined)			
						Actua	al
		Twelve Mo Decem					
					]	Increase (D	ecrease)
		2003		2004		\$	%
		(iı	n thou	ısands, excep	t per	centages	
				and per ton	data	)	
Coal revenues	\$	441,291	\$	477,444	\$	36,153	8%
Freight and handling revenues		8,008		4,580		(3,428)	(43%)
Other revenues		31,771		27,468		(4,303)	(14%)
Total revenues	\$	481,070	\$	509,492	\$	28,422	6%
Tons sold		16,656		14,003		(2,653)	(16%)
Coal revenue per ton	\$	26.49	\$	34.09	\$	7.60	29%

Coal revenues. ICG, Inc. s combined coal revenue increased \$36.2 million for the year ended 2004, or 8%, to \$477.4 million, as compared to Horizon s for the same period in 2003. This increase was due to a \$7.60 per ton (29%) increase in the average sales price, offset by a decrease in tons sold of 16% over the comparable period in the prior year. The increase in the average sales price of our coal was due to the general increase in coal prices during the period as well as the favorable renegotiations of coal sales contracts as a result of Horizon s Chapter 11 bankruptcy. Freight and handling revenues. ICG, Inc. s combined freight and handling revenues decreased \$3.4 million for the twelve months ended December 31, 2004 compared to Horizon s for the same period in 2003. The decrease is due to a decrease in shipments where we pay the freight and handling costs and are then reimbursed by the customer. Other revenues. ICG, Inc. s combined other revenue decreased \$4.3 million for the twelve months ended December 31, 2004 compared to Horizon's for the same period in 2003. The decrease in other revenues was primarily a result of decreased participation in the Synfuel sales market in 2004. In addition, for the period beginning October 1, 2004, ICG, Inc. elected to reclassify miscellaneous other revenue (such as royalty income, farming revenue, etc.) from the revenue section of the income statement to miscellaneous other income and expense. Management believes that this reclassification improves the reporting of revenue by separating revenue pertaining primarily to mining activities from non-mining activities. Other revenue for the last three months of 2004 included \$0.5 million that related primarily to non-mining activities.

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### Management s discussion and analysis of financial condition and results of operations

## **Costs and expenses**

The following table depicts ICG, Inc. s combined cost of operations for the twelve months ended December 31, 2004 and Horizon s cost of operations for the twelve months ended December 31, 2003 for the indicated categories:

	j	Horizon		CG, Inc. ombined)			
	Twelve months ended December 31,			T	Actual		
		2003		2004	1	ncrease (De \$	%
		(in	tho	usands, excep and per ton	_	_	
Cost of coal sales and other revenues (exclusive of depreciation, depletion and amortization)  Cost of coal sales and other revenues as % of	\$	400,652	\$	420,136	\$	19,484	5%
revenues Freight and handling costs		83% 8,008		82% 4,580		(3,428)	(43%)
Freight and handling costs as % of revenues  Depreciation, depletion and amortization		2% 52,254		1% 35,490		(16,764)	(32%)
Depreciation, depletion and amortization as % of revenues		11%		7%			
Selling, general and administrative expenses (exclusive of depreciation, depletion and							
amortization) Selling, general and administrative expenses as %		23,350		12,671		(10,679)	(46%)
of revenues Gain on sale of assets		5% (4,320)		3% (236)		4,084	(95%)
Writedowns and other items		9,100		10,018		918	*
Total costs and expenses	\$	489,044	\$	482,659	\$	(6,385)	(1%)
Total costs and expenses as % of revenues	<b>.</b>	102%	Φ.	95%	ф	~ 11	150
Total costs and expenses per ton sold	\$	29.36	\$	34.47	\$	5.11	17%

#### \* Not meaningful

Cost of coal sales and other revenues. In the twelve month period ended December 31, 2004, ICG, Inc. s combined cost of coal sales increased \$19.5 million, or 5% to \$420.1 million compared to Horizon s twelve month period ended December 31, 2003. The increase in cost of coal sales is primarily a result of increases in prices for steel-related mine supplies, increasing costs for roof control supplies (\$4.3 million), escalating diesel fuel costs (\$8.3 million), increasing costs for repairs and maintenance (\$13.8 million). A portion of the increase (\$7.6 million) in repair and maintenance expense results from a change in accounting practice adopted by Horizon on January 1, 2004. This change resulted in the elimination of capitalization of major repair items with a cost of \$25,000 or more, the impact of this change

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equates to an increase in annual repair and maintenance cost. Variable sales-related costs such as royalties and severance taxes increased (\$6.8 million) due to increased sales realizations. Trucking costs increased (\$5.6 million) due to both escalating diesel fuel costs and increased driver compensation costs. In addition, salary and hourly payroll expense increased (\$8.0 million) due to a highly competitive labor market and the necessity to maintain a competitive compensation program. Payroll taxes and other employee benefits increased (\$6.0 million) due primarily to increases in workers compensation premiums, payroll taxes, employer 401(k) expense, and group insurance expense these increases were partially offset by reduced pension fund costs. Purchased coal cost decreased \$32.8 million between 2003 and 2004 due to reduced purchased coal volume. The total costs and expenses per ton sold increased 17% from \$29.36 per ton for the twelve months ended December 31, 2003 to \$34.47 per ton in the same period in 2004 (pro forma).

*Total cost as percentage of revenues.* Total costs and expenses as a percentage of coal revenues decreased to 95% for the twelve months ended December 31, 2004 compared to 102% in 2003.

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### Management s discussion and analysis of financial condition and results of operations

*Freight and handling costs.* ICG, Inc. s combined freight and handling costs decreased \$3.4 million for the year ended December 31, 2004 compared to Horizon s for the same period in 2003. The decrease is due to a decrease in shipments where we pay the freight and handling costs and are then reimbursed by the customer.

Depreciation, depletion and amortization. ICG, Inc. s combined depreciation, depletion and amortization expense decreased \$16.7 million to \$35.5 million for the twelve months ended December 31, 2004 compared to Horizon s for the same period in 2003. Depreciation, depletion and amortization decreased \$0.61 per ton to \$2.53 per ton for the twelve months ended December 31, 2004 as compared to same period in 2003. The principal components of the decrease were a \$9.6 million decrease in amortization related to an above market contract that expired at the end of 2003, a \$2.2 million decrease in depletion due to lower depletion rates in the fourth quarter 2004 and higher production subject to depletion in 2003. Effective January 1, 2004, Horizon discontinued the accounting practice of capitalization of major repair costs in excess of \$25,000 per occurrence. The amortization relating to this practice was \$3.9 million for the twelve months ended December 31, 2004 as compared to \$6.9 million for the same period in 2003. The remaining decrease for the combined twelve months ended December 31, 2004 as compared to the same period in 2003 was due primarily to assets being fully depreciated as well as reduced amortization of mine development costs.

Selling, general and administrative expenses. ICG, Inc. s combined selling, general and administrative expenses decreased \$10.7 million to \$12.7 for the twelve months ended December 31, 2004 compared to Horizon s for the same period of 2003. The decrease of \$10.7 million is primarily attributable to decreases in labor costs of \$4.5 million, group insurance of \$1.6 million, professional and consulting fees of \$1.0 million, officers life insurance of \$0.8 million, office rent of \$0.7 million, taxes and licenses of \$0.7 million and other insurance of \$0.6 million. Gain on sale of assets. ICG, Inc. s combined gain on sale of assets decreased \$4.1 million, to \$0.2 million for the twelve months ended December 31, 2004 compared to Horizon s for the same period in 2003. The Horizon gain on sale of assets was due primarily to the sales of Cyrus Dock, Hannah Land and Blue Springs.

Writedowns and other items. ICG, Inc. s combined writedowns and other items increased \$0.9 million, to \$10.0 million in 2004 compared to Horizon s for the same period in 2003. The 2004 writedowns and other items were attributable to a loss of \$13.3 million on the sale of coal lands, a gain of \$7.7 million on a lease buyout, a loss on the retirement of highwall mining system of \$6.2 million and other gains of \$1.8 million. The 2003 writedowns and other items were attributable to a writedown of assets of \$6.4 million relating primarily to a closed operation (Blue Springs) and a writedown of parts inventory of \$2.7 million.

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### Management s discussion and analysis of financial condition and results of operations

# Twelve Months Ended December 31, 2002 of Predecessor Compared to Twelve Months Ended December 31, 2003 of Predecessor

#### Revenues

The following table depicts revenues for the year ended December 31, 2003 and December 31, 2002 for the indicated categories:

	Year	ended		Actual		
	Decem	ber 31				
				1	ncrease (Dec	rease)
	2002 <sup>(1)</sup> 2003				\$	%
	(iı		pt pero data)	t percentages data)		
Coal revenues	\$ 400,275	\$	441,291	\$	41,016	10%
Freight and handling revenues	8,979		8,008		(971)	(11%)
Other revenues	48,580		31,771		(16,809)	(35%)
Total revenues	\$ 457,834	\$	481,070	\$	23,236	5%
Tons sold	16,540		16,655		115	1%
Coal sales realization per ton sold	\$ 24.20	\$	26.50	\$	2.30	10%

Coal revenues. Coal revenues increased for the twelve months ended December 31, 2003 by \$41.0 million or 10%, to \$441.3 million, as compared to the twelve months ended December 31, 2002. This increase was due to a \$2.30 per ton increase in the average sales price of Horizon s coal. The increase in the average sales price of Horizon s coal was due to the general increase in coal prices during the latter part of 2003, as well as the favorable renegotiations of coal sales contracts related to Horizon s Chapter 11 bankruptcy.

Freight and handling revenues. Freight and handling revenues decreased to \$8.0 million for the twelve months ended December 31, 2003, a decrease of \$1.0 million compared to the twelve months ended December 31, 2002 due to a decrease in shipments where Horizon paid the freight and handling costs and was then reimbursed by the customer. Other revenues. Other revenues decreased for the twelve months ended December 31, 2003 by \$16.8 million, or 35%, to \$31.8 million, as compared to the same period in 2002. This decrease is primarily due to a \$10.9 million decrease in revenue related to our highwall mining subsidiary and a decrease of \$3.4 million in synfuel earnings.

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<sup>(1)</sup> Represents the combination of amounts for the period January 1, 2002 to May 9, 2002 with the amounts for the period May 10, 2002 to December 31, 2002.

### Management s discussion and analysis of financial condition and results of operations

## **Costs and expenses**

The following table reflects cost of operations for the year ended December 31, 2003 and December 31, 2002:

	Year ended					Actual			
		Decembe	er 31,						
					<b>Increase (Decrease)</b>				
		2002		2003		\$	%		
		(in thousand	s, exc	ept percenta	iges a	nd per ton data	)		
Cost of coal sales and other revenues									
(exclusive of depreciation, depletion and									
amortization)	\$	366,128	\$	400,652	\$	34,524	9%		
Cost of coal sales and other revenues as %									
of revenues		80%		83%					
Freight and handling costs	\$	8,979	\$	8,008	\$	(971)	(11%)		
Freight and handling costs as % of									
revenues		2%		2%					
Depreciation, depletion and amortization	\$	72,350	\$	52,254	\$	(20,096)	(28%)		
Depreciation, depletion and amortization									
as % of revenues		16%		11%					
Selling, general and administrative expenses									
(exclusive of depreciation, depletion and									
amortization)	\$	26,372	\$	23,350	\$	(3,022)	(11%)		
Selling, general and administrative									
expenses as % of revenues		6%		5%					
Gain on sale of assets	\$	(132)	\$	(4,320)	\$	(4,188)	*		
Writedowns and other items	\$	738,275	\$	9,100	\$	(729,175)	(99%)		
Total costs and expenses	\$	1,211,972	\$	489,044	\$	(722,928)	(60%)		
Total costs and expenses as % of revenues		265%		102%					
Total costs and expenses per ton sold	\$	73.28	\$	29.36	\$	(43.92)	(60%)		

## \* Not meaningful

Cost of coal sales and other revenues. In the twelve months ended December 31, 2003, Horizon s cost of coal sales, which excludes costs for depreciation, depletion and amortization, increased \$34.5 million, or 9%, to \$400.7 million compared to the twelve months ended December 31, 2002. Horizon s cost of coal sales increased by approximately \$34.5 million primarily as a result of increased prices for steel-related mine supplies, escalating diesel fuel costs (\$3.9 million), increased cost of blasting materials (\$1.8 million), increased equipment rental costs (\$2.9 million) and increased variable sales-related costs, such as royalties and severance taxes (\$0.8 million). These increased costs were offset by volume related increases in purchased coal cost (\$22.1 million). The total costs and expenses per ton sold decreased 60% from \$73.28 per ton in 2002 to \$29.36 per ton in the same period of 2003. The per ton cost in 2002 was impacted by writedowns and other items that related to Horizon s bankruptcy.

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*Total costs as percentage of revenues.* Horizon s total costs and expenses as a percentage of coal revenues decreased from 265% in 2002 to 102% in 2003.

*Freight and handling costs.* Freight and handling costs decreased \$1.0 million, or 11%, to \$8.0 million compared to the twelve months ended December 31, 2002, mainly due to the decrease in shipments where Horizon paid the freight and handling costs and was then reimbursed by the customer.

*Depreciation, depletion and amortization.* Depreciation, depletion and amortization decreased \$20.0 million, or 28%, to \$52.3 million for the twelve months ended December 31, 2003 as compared to the same period in 2002.

Depreciation, depletion and amortization per ton decreased from \$4.37 per ton in 2002 to \$3.14 per ton in 2003. The principal components of the decrease were a reduction of \$7.4 million in depreciation as original asset lives were fully depreciated and not replaced with new assets due to cash constraints related to Horizon s Chapter 11 bankruptcy, as well as a

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### Management s discussion and analysis of financial condition and results of operations

\$3.2 million decrease related to the amortization of major repair costs. Depletion in 2003 was \$9.2 million less than the same period in 2002 due to a change in depletion rates as a result of Horizon s first Chapter 11 bankruptcy. *Selling, general and administrative expenses*. Selling, general and administrative expenses decreased \$3.0 million, or 11%, to \$23.3 million in the twelve months ended December 31, 2003 as compared to the same period in 2002. The decrease is attributed to reduced bad debt expense (\$0.9 million) and a \$1.7 million decrease in general and supervisory bonuses.

Gain on sale of assets. Gain on sale of assets increased \$4.2 million from a gain of \$0.1 million in 2002 to a gain of \$4.3 million in 2003. The gain on sale of assets in 2003 occurred in relation to the sale of Cyrus Dock (\$3.1 million), and the Hannah Land property (\$2.2 million), which was acquired by A.T. Massey, partially offset by a loss on sale of the Blue Springs property (\$1.1 million).

Writedowns and other items. Writedowns and other items decreased \$729.2 million in the 2003 as compared to 2002 due to the 2002 write-off of goodwill (\$697.1 million), and sale of coal lands and equipment, and impairment of operating assets, of approximately \$32.1 million.

*Interest expense*. Interest expense increased \$28.8 million to \$145.9 million during 2003 as compared to the same period in 2002. This increase was primarily due to default interest on unpaid interest amounts.

# LIQUIDITY AND CAPITAL RESOURCES

Our business is capital intensive and requires substantial capital expenditures for, among other things, purchasing, upgrading and maintaining equipment used in developing and mining our coal lands, as well as remaining in compliance with environmental laws and regulations. Our principal liquidity requirement is to finance our coal production, fund capital expenditures and to service our debt and reclamation obligations. We may also engage in acquisitions from time to time. Our primary sources of liquidity to meet these needs are cash flow from sales of our coal, other income and borrowings under our senior credit facility.

We believe the principal indicators of our liquidity are our cash position and remaining availability under our credit facility. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), our available liquidity was \$52.6 million, including cash of \$18.2 million and \$34.4 million available under our credit facility. Total debt represented 33.1% of our total capitalization at September 30, 2005, pro forma for the Anker and CoalQuest acquisitions and without giving effect to this offering. Our total capitalization represents our current short- and long-term debt combined with our total stockholders equity.

As of December 31, 2004, our leased equipment was, on average, 8.5 years old. We believe that a significant portion of our equipment needs to be upgraded in the near-term. We currently expect our capital expenditures to be approximately \$139 million for 2005, approximately \$99 million of which has been incurred through September 30, 2005, and approximately \$166 million in 2006, primarily for investments in new equipment and for mining development operations (in each case pro forma for the Anker and CoalQuest acquisitions). We expect to fund these capital expenditures for the next two years from our internal operations. As we take advantage of planned expansion opportunities from 2007 through 2009 principally as a result of the Anker and CoalQuest acquisitions, we expect to spend approximately \$627 million on capital expenditures, which may require external financing. However, our capital expenditures may be different than currently anticipated depending upon the size and nature of new business opportunities and actual cash flows generated by our operations. In addition, as a result of infrastructure weaknesses and short term geologic issues at Anker, the transition period for implementation of various operational improvements has taken longer than originally anticipated. This extended transition has resulted in, and will continue to result in, decreased coal production and increased production costs in the third and fourth quarters. Since these issues are

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### Management s discussion and analysis of financial condition and results of operations

temporary in nature and recent operating performance has significantly improved, 2006 profit margins are not expected to be materially impacted.

In ICG, Inc. s consolidated balance sheet as of December 31, 2004, we preliminarily recorded \$183.9 million in goodwill which represents the excess of costs over the fair value of the net assets acquired from Horizon. We tested for impairment of these assets in December 2004 and determined that impairment review supported the carrying value of goodwill. We will perform the next impairment test of this asset in December 2005. If the upcoming impairment review results in the application of impairment adjustments, we will be required to recognize these adjustments as operating expenses. As a result, we would have to write-off the impaired portion which could significantly reduce the value of our assets and reduce our net income for the year in which the write-off occurs. Our debt covenant ratios are based on adjusted EBITDA that excludes any non-cash items from the calculation, such as a goodwill write-off. The minimum interest coverage ratio could be affected if the basis of goodwill (both book and tax) is written off. A hypothetical write-off of \$5.0 million to both the book and tax basis would result in additional annual federal taxes (as the Company would lose the tax deduction as a result of the write-off), over the amortization period of 15 years, of \$0.1 million. This would not have a material impact on the ratio calculations.

At ICG, third quarter profitability has been, and fourth quarter profitability is expected to be, negatively impacted by several factors including non-cash costs associated with restricted stock issued to senior management, short term quality issues at the Knott County operations and permit delays related to the Hazard operations. ICG is being adversely impacted by margin compressions due to cost increases for various commodities and services influenced by the recent price acceleration of crude oil and natural gas—a trend that was greatly exacerbated by the Gulf hurricanes. Costs of diesel fuel, explosives (ANFO) and coal trucking have all escalated as a direct result of supply chain problems related to the Gulf hurricanes. These problems are expected to moderate over the coming months but will likely remain a significant issue for the balance of 2005. We presently expect that the margin compression experienced in the third quarter of 2005 and expected to be experienced in the fourth quarter of 2005 will be substantially mitigated in 2006 as these recent cost pressures abate and revenues are favorably impacted by sales contract price reopeners and general market improvement.

In addition, we have brokered coal contracts that will expire at the end of 2006. These contracts were signed during a period of oversupply in the coal industry and contain pricing that, while acceptable to the sellers at that time, is significantly below today s market levels and, management believes, will not be able to be renegotiated or replaced in today s market. The loss of these contracts will have a significant impact on our earnings after 2006. Through the nine months ended September 30, 2005, these contracts have provided \$26.2 million in revenue, which is recognized net of expenses. However, the loss of this revenue is expected to be mitigated somewhat as additional owned and controlled mining complexes are brought into production in 2007.

## **Cash flows**

Net cash provided by operating activities was \$57.5 million for the first nine months of 2005, an increase of \$29.4 million from the same period in 2004. This increase is attributable to increases in net income of \$136.2 million and non-cash charges of \$6.2 million. These increases were partially offset by decreases in net operating assets and liabilities of \$103.0 million and writedowns of \$17.7 million. In the same period in 2004 there was a gain on a lease buyout option of \$7.7 million related to our predecessor s bankruptcy filing.

The increase in net income during the first nine months of 2005 was due to increased sales realization due to the strengthening of the coal markets during the period. The decrease in net operating assets and liabilities was primarily related to accrued interest charges in 2004. Effective October 1, 2004, in connection with purchase accounting, major repairs were considered a component of the fair value of

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### Management s discussion and analysis of financial condition and results of operations

fixed assets acquired and depreciated accordingly. The first nine months of 2004 included a charge to depreciation, depletion and amortization of \$3.9 million relating to the major repairs.

For the nine months ended September 30, 2005, net cash was used in investing activities of \$75.4 million compared to a source of cash of \$3.4 million for the nine months ended September 30, 2004. Cash was used in investing activities for the first nine months of 2005 of \$75.9 million to begin replacement of ICG s aged mining equipment fleet compared to \$6.6 million in the first nine months of 2004. Cash was used for deposits of restricted cash used for collateral for reclamation and royalty bonds of \$0.2 million for the first nine months in 2005 compared to \$1.8 million in the same period of 2004. Proceeds of equipment sales were \$0.5 million in the first nine months of 2005 compared to \$4.1 million in the same period of 2004 and proceeds from lease buyouts of \$7.7 million in 2004 had a positive impact on investing for the first nine months in 2004.

Net cash provided by financing activities of \$9.4 million for the nine months ended September 30, 2005 was primarily due to proceeds from net borrowings under our revolving credit facility of \$15.0 million and proceeds from issuance of common stock of \$0.2 million offset by net repayments on our general liability insurance program of \$3.8 million, net repayments on long term debt of \$1.3 million, capital lease repayments of \$0.4 million and deferred finance costs of \$0.3 million. Cash used in financing activities for the nine months ended September 30, 2004 was \$32.4 million comprised of \$27.1 million in net repayments on Horizon s DIP facility, \$4.7 million net repayments on long-term debt and \$0.6 million repayments on capital leases.

Net cash provided by operating activities was \$58.3 million for the combined twelve months ended December 31, 2004, an increase of \$38.3 million from the same period in 2003. This increase is attributable to an increase of \$73.3 million in net income primarily due to a strengthening coal market during the period. This increase was offset by a decrease in accrued expenses of \$66.2 million primarily related to accrued interest charges in 2003. Other changes in operating activities resulted in a source of \$31.2 million.

For the combined twelve months ended December 31, 2004 net cash used in investing activities was \$325.7 million compared to a use of cash of \$3.9 million for the same period in 2003. Cash used in 2004 was primarily related to the acquisition of the assets of Horizon.

Net cash provided by financing activities was \$290.5 million for the combined twelve months ended December 31, 2004 as compared to a use of \$15.5 million for the comparable period in 2003. The increase in cash provided by financing activities in 2004 was primarily due to \$150.2 million in capital provided by the original investors in ICG, LLC as well as the funding of a \$175 million term loan. Other changes in financing activities resulted in a use of funds of \$19.2 million primarily related to the repayment of Horizon s DIP facility.

Net cash provided by operating activities was \$20.0 million for the full year 2003, an increase of \$297.2 million from the same period in 2002. This increase is attributable to the effects of a \$743.6 million change in non-cash items related to Horizon s first Chapter 11 bankruptcy case, a decrease in net income of \$91.1 million for 2003 as compared to the same period in 2002, and the effects of a \$355.3 million decrease in net operating assets and liabilities.

Net cash used in investing activities was \$3.8 million in 2003 as compared to a source of \$31.8 million in 2002. This decrease is the result of decreased capital expenditures of \$7.5 million as well as an increase in proceeds from the sale of assets of \$14.6 million in 2003 and a decrease from net deposits of restricted cash of \$57.7 million.

Net cash used in financing activities decreased \$196.4 million in 2003 to \$15.5 million as compared to a source of cash of \$180.9 million in 2002. This change is entirely related to various debt transactions in 2002 related to Horizon s first Chapter 11 bankruptcy.

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### Management s discussion and analysis of financial condition and results of operations

On a pro forma basis after giving effect to the Anker and CoalQuest acquisitions, our cash interest expense for the year ended December 31, 2004 and for the nine months ended September 30, 2005, would have been \$10.5 million and \$10.3 million, respectively. For additional information on how the Anker and CoalQuest acquisitions impact our financial condition see Unaudited consolidated pro forma financial data.

We will use a portion of the proceeds of this offering to repay all of our \$208.7 million term loan facility outstanding, as of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions). Our remaining net proceeds are expected to be used for general corporate purposes. We may also use a portion of the remaining proceeds to pursue possible acquisitions of businesses, technologies, products or assets complementary to our business.

# Credit facility and long-term debt obligations

Long-term debt, net of current portion

As of December 31, 2004, our total long-term indebtedness, including capital lease obligations, consisted of the following:

As of

173,446

(1) We are required to use 50% of the net proceeds of this offering to repay amounts outstanding under the term loan.

On September 30, 2004 (later amended and restated on November 5, 2004 and amended on June 29, 2005), ICG, LLC, entered into a credit facility with a group of lending institutions, for which UBS Securities LLC serves as Arranger, Bookmanager and Syndication Agent. As amended, the \$320.0 million credit facility provides for a term loan of \$210.0 million and a revolving credit facility of up to \$110.0 million with a letter of credit sub-limit of up to \$75.0 million. As of September 30, 2005, ICG, Inc. s \$173.7 million term loan principal amount was outstanding and letters of credit totaling \$52.9 million and borrowings of \$15.0 million were outstanding under the revolving credit facility, leaving \$42.1 million available for borrowing on the revolving credit facility. \$35.0 million of the term loan facility will not be advanced until we consummate the Anker and CoalQuest acquisitions. The interest rate on both the term loan and revolving credit facility bear interest at a variable rate based upon either the prime rate or a London Interbank Offered Rate (LIBOR), in each case plus a spread that is dependent on our leverage ratio. The interest rate applicable to our borrowings under the term loan was 6.43% as of September 30, 2005. The principal balance of the term loan is due on October 1, 2010 and the revolving credit facility expires on October 1, 2009. ICG, Inc. and each of the subsidiaries of ICG, LLC, have guaranteed ICG, LLC s obligations under the credit facility. The obligations of ICG, LLC, under the credit facility are secured by a lien on all of the assets of ICG, ICG, LLC and their subsidiaries. We must pay an annual commitment fee up to a maximum of 1/2 of 1% of the unused portion of the commitment under the revolving credit facility. We were in compliance with our debt covenants under the credit facility as of

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### Management s discussion and analysis of financial condition and results of operations

The credit facility imposes certain restrictions on us, including restrictions on our ability to: incur debt, grant liens, enter into agreements with negative pledge clauses, provide guarantees in respect of obligations of any other person, pay dividends and make other distributions, make loans, investments, advances and acquisitions, sell our assets, make redemptions and repurchases of capital stock, make capital expenditures, prepay, redeem or repurchase debt, liquidate or dissolve; engage in mergers or consolidations, engage in affiliate transactions, change our business, change our fiscal year, amend certain debt and other material agreements, issue and sell capital stock of subsidiaries, engage in sale and leaseback transactions, and restrict distributions from subsidiaries. In addition, the credit facility provides that we must comply with certain covenants, including certain interest coverage ratios. For a more detailed description of these ratios, see Description of indebtedness.

At September 30, 2005, ICG, Inc. had \$52.9 million in letters of credit outstanding, all of which are supported by our current \$75.0 million letter of credit sub-limit contained in our \$320.0 million credit facility. We paid \$0.3 million in interest on our credit facility on October 10, 2004, the first scheduled interest payment date on the credit facility and additional interest payments of \$2.4 million on January 10, 2005, April 11, 2005 and \$2.6 million on July 11, 2005. We also made term loan amortization payments of \$0.4 million on January 10, 2005, April 11, 2005 and July 11, 2005.

As a regular part of our business, we review opportunities for, and engage in discussions and negotiations concerning, the acquisition of coal mining assets and interests in coal mining companies, and acquisitions of, or combinations with, coal mining companies. When we believe that these opportunities are consistent with our growth plans and our acquisition criteria, we will make bids or proposals and/or enter into letters of intent and other similar agreements, which may be binding or nonbinding, that are customarily subject to a variety of conditions and usually permit us to terminate the discussions and any related agreement if, among other things, we are not satisfied with the results of our due diligence investigation. Any acquisition opportunities we pursue could materially affect our liquidity and capital resources and may require us to incur indebtedness, seek equity capital or both. There can be no assurance that additional financing will be available on terms acceptable to us, or at all.

Additionally, we have long-term liabilities relating to mine reclamation, end-of-mine closure costs and black lung costs, and all of our operating and management-services subsidiaries have long-term liabilities relating to retiree health care (post-retirement benefits).

Our ability to meet our long-term debt obligations will depend upon our future performance, which in turn, will depend upon general economic, financial and business conditions, along with competition, legislation and regulation factors that are largely beyond our control. Based upon our current operations, the historical results of our predecessors, as well as those of Anker and CoalQuest, we believe that cash flow from operations, together with other available sources of funds, including additional borrowings under our credit facility and the proceeds from this offering, will be adequate for at least the next 12 months for making required payments of principal and interest on our indebtedness and for funding anticipated capital expenditures and working capital requirements. However, we cannot assure you that our operating results, cash flow and capital resources will be sufficient for repayment of our debt obligations in the future.

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### Management s discussion and analysis of financial condition and results of operations

## **CONTRACTUAL OBLIGATIONS**

The following is a summary of our significant future contractual obligations by year as of December 31, 2004, on a pro forma basis after giving effect to the Anker and CoalQuest acquisitions and this offering:

## Payments due by period

	Ι	Less than 1 year		1-3 years	(in t		-5 years ousands)		More than 5 years	Total
Long-term debt obligations	\$	215,317	\$	1,539	\$	3	1,053	\$	23	\$ 217,932
Capital leases obligations		513		168						681
Operating leases		13,506		12,058						25,564
Coal purchase obligation		114,620		134,389			57,644		25,186	331,839
Advisory Services agreement <sup>(1)</sup>		2,000		4,000			4,000		3,500	13,500
Minimum royalties		8,567		15,688			14,016		30,158	68,429
Total <sup>(2)</sup>	\$	354,523	\$	167,842	\$	6	76,713	\$	58,867	\$ 657,945

- (1) See Certain relationships and related party transactions.
- (2) Our contractual obligations exclude interest amounts due for the years shown above because it is at a variable rate. We are also a party to an employment agreement with each of our President and Chief Executive Officer and our Senior Vice President and General Counsel. See Management Employment agreements regarding the terms and conditions of this employment agreement.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

In the normal course of business, we are a party to certain off-balance sheet arrangements. These arrangements include guarantees and financial instruments with off-balance sheet risk, such as bank letters of credit and performance or surety bonds. No liabilities related to these arrangements are reflected in our combined balance sheets, and we do not expect any material adverse effects on our financial condition, results of operations or cash flows to result from these off-balance sheet arrangements.

Federal and state laws require us to secure payment of certain long-term obligations such as mine closure and reclamation costs, federal and state workers—compensation, coal leases and other obligations. We typically secure these payment obligations by using surety bonds, an off-balance sheet instrument. The use of surety bonds is less expensive for us than the alternative of posting an all cash bond or a bank letter of credit, either of which would require a greater use of our credit facility. We then use bank letters of credit to secure our surety bonding obligations as a lower cost alternative than securing those bonds with cash. ICG, Inc. currently has a \$75.0 million committed bonding facility pursuant to which we are required to provide bank letters of credit in an amount up to 50% of the aggregate bond liability. Recently, surety bond costs have increased, while the market terms of surety bonds have generally become less favorable to us. To the extent that surety bonds become unavailable, we would seek to secure our reclamation obligations with letters of credit, cash deposits or other suitable forms of collateral.

As of September 30, 2005, ICG, Inc. had outstanding surety bonds with third parties for post-mining reclamation totaling \$85.6 million plus \$1.9 million for miscellaneous purposes. ICG, Inc. maintained letters of credit as of

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September 30, 2005 totaling \$52.9 million to secure reclamation surety bonds and other obligations, including \$10.0 million related to Lexington Coal Company. These letters of credit are issued under our current \$75.0 million bonding facility.

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## Management s discussion and analysis of financial condition and results of operations

## **INFLATION**

Inflation in the United States has been relatively low in recent years and did not have a material impact on result of operations for the twelve months ended December 31, 2004, twelve months ended December 31, 2003, twelve months ended December 31, 2002 and nine months ended September 30, 2005.

## RECENT ACCOUNTING PRONOUNCEMENTS

Emerging Issues Task Force ( EITF ) Issue 04-02 addresses the issue of whether mineral rights are tangible or intangible assets. Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards No. 141, Business Combinations, requires the acquirer in a business combination to allocate the cost of the acquisition to the acquired assets and liabilities. At the March 17-18, 2004 meeting, the EITF reached a consensus that mineral rights (defined as the legal right to explore, extract and retain at least a portion of the benefits from mineral deposits) are tangible assets. As a result of the EITF s consensus, the FASB issued FASB Staff Position ( FSP ) Nos. SFAS No. 141-a and SFAS No. 142-a, Interaction of FASB Statements No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets, and EITF Issue No. 04-02, Whether Mineral Rights Are Tangible or Intangible Assets, which amend SFAS Nos. 141 and 142 and results in the classification of mineral rights as tangible assets. We have recorded mineral rights as tangible assets.

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities (FIN 46), and subsequently revised FIN 46 in December 2003. As revised, FIN 46 s consolidation provisions apply to interest in variable interest entities (VIEs) that are referred to as special-purpose entities for periods ending after December 15, 2003. For all other VIEs, FIN 46 s consolidation provisions apply for periods ending after March 15, 2004, or as of March 31, 2004. We determined that FIN 46 did not impact our consolidated financial position, results of operations or cash flows.

In January 2005, the FASB issued Statement 123R, Share Based Payment. FASB Statement 123R supersedes APB Opinion 25, Accounting for Stock Issued to Employees. This statement establishes standards for accounting transactions in which an entity exchanges its equity instruments for goods or services. It also addresses transactions in which an entity incurs liabilities in exchange for goods or services that are based on the fair value of the entity s equity instruments or that may be settled by the issuance of those equity instruments. FASB 123R is effective as of the beginning of the first fiscal year beginning after June 15, 2005. We believe the adoption of FASB 123R will have a material impact on our financial position, and results of operations, as a result of our equity and incentive performance plans. See Note 9 to our September 2005 financial statements for a discussion of the impact of adoption of FASB 123R.

On March 30, 2005, the FASB ratified the consensus reached by the EITF on Issue 04-6, Accounting for Stripping Costs in the Mining Industry. This issue applies to stripping costs incurred in the production phase of a mine for the removal of overburden or waste materials for the purpose of obtaining access to coal that will be extracted. Under the new rule, stripping costs incurred during the production phase of the mine are variable production costs that are included in the cost of inventory produced and extracted during the period the stripping costs are incurred. Historically, the coal industry has considered coal uncovered at a surface mining operation but not yet extracted to be coal inventory (pit inventory). This represents a change in accounting principle. The guidance in this EITF consensus is effective for fiscal years beginning after December 15, 2005 for which the cumulative effect of adoption should be recognized as an adjustment to the beginning balance of retained earnings during the period. We are evaluating what impact this guidance will have on our consolidated financial statements.

In March 2005, the FASB issued FIN 47, Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143, Accounting for Asset Retirement Obligations. FIN 47 requires an entity to recognize a liability for the fair value of a conditional asset retirement obligation

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## Management s discussion and analysis of financial condition and results of operations

when incurred if the liability s fair value can be reasonably estimated. This interpretation is effective for fiscal years ending after December 15, 2005. Management does not expect this interpretation to have a material impact on our consolidated financial position or results of operations.

# CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Commodity price risk. We manage our commodity price risk for coal sales through the use of long-term coal supply agreements rather than through the use of derivative instruments. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had sales commitments for all of our planned 2005 production. Some of the products used in our mining activities, such as diesel fuel, are subject to price volatility. Through our suppliers, we utilize forward contracts to manage the exposure related to this volatility. A hypothetical increase of \$0.10 per gallon for diesel fuel would reduce pre-tax income for the nine months ended September 30, 2005 by \$1.7 million. A hypothetical increase of 10% in steel prices would result in an increase in roof support costs. This would reduce pre-tax income for nine months ended September 30, 2005 by \$1.1 million.

Interest rate risk. Historically, we have had exposure to changes in interest rates on a portion of our existing level of indebtedness. This exposure had been hedged at 50% of the debt for a two year period using pay-fixed, receive-variable interest rate swaps. As a result of the transactions, we anticipate exposure to changes in interest rates on a portion of our new level of indebtedness. A hypothetical increase or decrease in interest rates by 1% would have changed quarterly interest expense on our term loan facility by \$434,219 for the three months ended September 30, 2005. We expect to use interest rate swaps to manage this risk.

**Market price risk.** We are exposed to market price risk in the normal course of mining and selling coal. As of September 30, 2005 (pro forma for the Anker and Coal Quest acquisitions), we had all of our remaining 2005 planned production committed and approximately 75% of 2006 planned production committed for sale leaving approximately 25% uncommitted for sale. A hypothetical decrease of \$1.00 per ton in the market price for coal would not reduce pre-tax income for the remainder of 2005, but in 2006, the hypothetical decrease would reduce pre-tax income by \$5.6 million.

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# The coal industry

# **OVERVIEW**

A major contributor to the world energy supply, coal represents over 23% of the world s primary energy consumption according to the World Coal Institute. The primary use for coal is to fuel electric power generation. In 2004, coal-fired plants generated 50% of the electricity produced in the United States, according to the EIA, a statistical agency of the U.S. Department of Energy.

The United States produces over one-fifth of the world s coal and is the second largest coal producer in the world, exceeded only by China. Other leading coal producers include India, Australia and South Africa. The United States is the largest holder of coal reserves in the world, with over 250 years supply at current production rates.

# U.S. coal demand trends 1975-2003

Source: EIA

# DEMAND FOR U.S. COAL PRODUCTION

Coal produced in the United States is used primarily by utilities to generate electricity, by steel companies to produce coke for use in blast furnaces and by a variety of industrial users to heat and power foundries, cement plants, paper mills, chemical plants and other manufacturing and processing facilities. Significant quantities of coal are also exported from both east and west coast terminals. According to the EIA, 99% of coal consumed in the United States in 2004 was from domestic production sources. Coal produced in the United States is also exported, primarily from east coast

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## The coal industry

terminals. The breakdown of 2004 U.S. coal consumption by sector, according to the EIA, is as follows:

End use	Tons (millions)	% of total
Electric Power	1,015	91.9%
Other Industrial Plants	61	5.6%
Coke Plants	24	2.1%
Residential & Commercial	4	0.4%
Total	1,104	100.0%

## Source: EIA

Coal has long been favored as an electricity generating fuel by regulated utilities because of its basic economic advantage. The largest cost component in electricity generation is fuel. According to the National Mining Association, coal is by far the cheapest source of power fuel per million Btu, averaging less than one-third the price of both petroleum and natural gas.

According to the EIA, for a new coal-fired plant built today, fuel costs would represent about one-half of total operating costs, whereas the share for a new natural-gas-fired plant would be almost 90%. Coal used as fuel to generate electricity is commonly referred to as steam coal.

Other factors that influence each utility s choice of electricity generation mode, include facility cost, fuel transportation infrastructure, environmental restrictions and other factors. The breakdown of U.S. electricity generation by fuel source in 2004, as estimated by the EIA, is as follows:

Electricity generation source	% of total electricity generation
Coal	50%
Nuclear	20%
Natural Gas	18%
Hydro	7%
Petroleum	3%
Other	2%
Total	100%

## Source: EIA

The EIA projects that generators of electricity will increase their demand for coal as demand for electricity increases. Because coal-fired generation is used in most cases to meet base load requirements, coal consumption has generally grown at the pace of electricity demand growth. Demand for electricity has historically grown in proportion to U.S. economic growth as measured by gross domestic product. According to the EIA, coal use for electricity generation is expected to increase on average by 1.6% per year from 2003 to 2025.

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# U.S. electricity demand increasing 1970-2025 forecasted

Source: EIA

The other major market for coal is the steel industry. The type of coal used in steel making is referred to as metallurgical coal and is distinguished by special quality characteristics that include high carbon content, low expansion pressure and various other chemical attributes. Metallurgical coal is also high in heat content (as measured in Btus), and therefore is desirable to utilities as fuel for electricity generation. Consequently, metallurgical coal producers have the ongoing opportunity to select the market that provides maximum revenue. The premium price offered by steel makers for the metallurgical quality attributes is typically higher than the price offered by utility coal buyers that value only the heat content.

# U.S. COAL PRODUCTION AND DISTRIBUTION

In 2004, total coal production as estimated by the DOE was 1.1 billion tons. The primary producing regions were Appalachia (35%), Interior (13%) and Western (52%). Most of our coal production comes from the Central Appalachian region. In 2003, approximately 67% of U.S. coal was produced by surface mining methods. The remaining 33% was produced by underground mining methods that include room and pillar mining and longwall mining.

# U.S. coal production

	1998	1999	2000	2001	2002	2003	2004
			(to	ns in millions	s)		
Area:							
Appalachian	460.4	425.6	419.4	431.2	396.2	376.0	390.7
Interior (includes							
Illinois Basin)	168.4	162.5	143.5	146.9	146.6	146.0	147.5
Western	488.8	512.3	510.7	547.9	550.4	548.7	573.3
Total	1,117.6	1,100.4	1,073.6	1,126.0	1,093.2	1,070.7	1,111.4

Source: Coal Industry Annual Review and Coal Weekly, 1998-2004, EIA.

# **Central Appalachia**

Central Appalachia, including eastern Kentucky, Virginia and southern West Virginia, produced 21% of the total U.S. coal production in 2004. Coal mined from this region generally has a high heat content of between 12,000 and 14,000 Btus per pound and a sulfur content ranging from 0.7% to 1.5%. From 2000 to 2004 according to the EIA, the Central Appalachian region experienced a decline in production from 258 million tons to 230 million tons, or a 11% decline, primarily as a result of the

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## The coal industry

depletion of economically attractive reserves, permitting issues and increasing costs of production, which was partially offset by production increases in Southern West Virginia due to the expansion of more economically attractive surface mines.

The structural issues in Central Appalachia have led to exceedingly high barriers to entry. These barriers are likely to prevent large-scale development in the region in both the short and medium term. In addition, alternative fuel sources have limited benefits and eastern utilities are reluctant to invest heavily to switch to Powder River Basin coal. Thus, the increasing demand coupled with the supply constraints will likely result in price stabilization at higher levels in Central Appalachia.

# **INDUSTRY TRENDS**

In recent years, the coal industry has experienced several significant trends including:

**Significant gains in mining productivity.** U.S. coal production more than doubled from 1968 to 1998 due largely to changes in work practices and the introduction of new technologies that have greatly increased mine productivity. According to the EIA, overall coal mine productivity, measured in tons produced per miner shift, has increased from 30.6 tons in 1990 to 55.6 tons in 2003.

**Growth in coal consumption.** According to EIA, from 1990 to 2004 coal consumption in the United States increased from 904 million tons to 1,104 million tons, or 22%. The largest driver of increased coal consumption during this period was increased demand for electricity. The EIA estimates that coal use for electricity generation is expected to increase on average by 1.6% per year from 2003 to 2025.

**Increased utilization of existing capacity of coal-fired power plants.** We believe that existing coal-fired plants will supply much of the projected increase in the demand for electricity because they possess excess capacity that can be utilized at low incremental costs. The NETL has identified 124 coal-fired plants, representing 73,000 megawatts of electric generation capacity, that have been proposed and are currently in various stages of development.

# **Restructuring of electricity industry**

In October 1992, Congress enacted the Energy Policy Act of 1992, which gave wholesale electricity suppliers access to the transmission lines of U.S. utility companies. In May 1996, the Federal Energy Regulatory Commission issued the first of a series of orders establishing rules to promote competition in wholesale electricity markets by providing wholesale electricity suppliers open access to electricity transmission systems. In 1999, the Federal Energy Regulatory Commission issued a rule to encourage the establishment of regional transmission organizations. Wholesale competition has resulted in a substantial increase in non-utility generating capacity in the United States.

# **Increasingly stringent air quality laws**

The coal industry has witnessed a recent shift in demand to low sulfur coal production driven by regulatory restrictions on sulfur dioxide emissions from coal-fired power plants. In 1995, Phase I of the Clean Air Act Acid Rain program required high sulfur coal plants to reduce their emissions of sulfur dioxide to 2.5 pounds or less per million Btu, and in 2000, Phase II of the Clean Air Act tightened these sulfur dioxide restrictions further to 1.2 pounds of sulfur dioxide per million Btu. Currently, electric power generators operating coal-fired plants can comply with these requirements by:

- 4 burning lower sulfur coal, either exclusively or mixed with higher sulfur coal;
- 4 installing pollution control devices such as scrubbers, which reduce the emissions from high sulfur coal;
- 4 reducing electricity generating levels; or
- 4 purchasing or trading emission credits to allow them to comply with the sulfur dioxide emission compliance requirements.

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However, as new and proposed laws and regulations, including the Clean Air Interstate Rule and the Clean Air Mercury Rule require further reductions in emissions, coal-fired utilities may need to install additional pollution control equipment, such as wet scrubbers, to comply. Installation of such additional pollution control equipment required could potentially result in a decrease in the demand for low sulfur coal (because sulfur would be removed by the new equipment), potentially driving down prices for low sulfur coal.

# RECENT COAL MARKET CONDITIONS

According to traded coal indices and reference prices, U.S. and international coal demand is currently at high levels, and coal pricing has increased year-over-year in nearly every significant U.S. and international market. We believe that current fundamentals in the U.S. coal industry are among the strongest witnessed over the past decade, supported primarily by:

- 4 stronger industrial demand following a recovery in the U.S. manufacturing sector;
- 4 relatively low customer stockpiles;
- 4 production difficulties and reserve degradation experienced by some U.S. coal producers;
- 4 capacity constraints of U.S. nuclear-powered electricity generators;
- 4 high current and forward prices for natural gas and oil;
- 4 transportation disruptions including constrained rail line capacity and increased costs faced by the trucking industry; and
- 4 increased international demand for U.S. coal for electricity generation and steelmaking, driven by global economic growth, high ocean freight rates and the weak U.S. dollar.

Coal prices are influenced by a number of factors and often vary dramatically by region. The following charts illustrate coal spot prices and annual production for Central Appalachia and the Illinois Basin.

# **Central Appalachian pricing environment**

Source: EIA, Bloomberg L.P.

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**Illinois Basin Pricing Environment** 

Source: EIA, Bloomberg L.P.

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## **Business**

## **OVERVIEW**

We are a leading producer of coal in Northern and Central Appalachia with a broad range of mid to high Btu, low to medium sulfur steam and metallurgical coal. Our Appalachian mining complexes, which include 11 of our mining complexes, are located in West Virginia, Kentucky and Maryland. We also have a complementary mining complex of mid to high sulfur steam coal strategically located in the Illinois Basin. We market our coal to a diverse customer base of largely investment grade electric utilities, as well as domestic and international industrial customers. The high quality of our coal and the availability of multiple transportation options, including rail, truck and barge, throughout the Appalachian region enable us to participate in both the domestic and international coal markets. Due to the decline in Appalachian coal production in recent years, these markets are currently characterized by strong demand with limited supply response and elevated spot and contract prices.

The company was formed by WLR and other investors in May 2004 to acquire and operate competitive coal mining facilities. As of September 30, 2004, ICG, Inc. acquired certain key assets of Horizon through a bankruptcy auction. These assets are high quality reserves strategically located in Appalachia and the Illinois Basin, are union free, have limited reclamation liabilities and are substantially free of other legacy liabilities. Due to our initial capitalization, we were able to complete the acquisition without incurring a significant level of indebtedness. Consistent with the WLR investor group s strategy to consolidate profitable coal assets, the Anker and CoalQuest acquisitions further diversify our reserves. On or about the same time as the Anker and CoalQuest acquisitions, we will complete a corporate reorganization. With the proceeds of this offering, we expect to retire substantially all of our debt, including debt assumed through the Anker and CoalQuest acquisitions, and, thus, we will be strategically well-positioned. As of January 1, 2005 (pro forma for the Anker and CoalQuest acquisitions), we owned or controlled approximately 315 million tons of metallurgical quality coal reserves and approximately 572 million tons of steam coal reserves. Based on expected 2005 production rates, our Northern and Central Appalachian reserves (pro forma for the Anker and CoalQuest acquisitions) could support existing production levels for approximately 35 years and all of our reserves could support existing production levels for approximately 49 years. Further, we own or control approximately 707 million tons of non-reserve coal deposits, pro forma for the Anker and CoalQuest acquisitions. Steam coal is primarily consumed by large electric utilities and industrial customers as fuel for electricity generation. Demand for low sulfur steam coal has grown significantly since the introduction of certain controls associated with the Clean Air Act and the decline in coal production in the eastern half of the United States. Metallurgical coal is primarily used to produce coke, a key raw material used in the steel making process. Generally, metallurgical coal sells at a premium to steam coal because of its higher quality and its importance and value in the steel making process. During 2004 and the first quarter of 2005, the demand for metallurgical coal increased substantially as the global demand for steel increased.

For the year ended December 31, 2004 (pro forma for the Anker and CoalQuest acquisitions), we sold 18.4 million tons of coal, of which 18.2 million tons were steam coal and 0.2 million tons were metallurgical coal. Our steam coal sales volume in 2004 consisted of mid to high quality, high Btu (greater than 12,000 Btu/lb.), low to medium sulfur (1.5% or less) coal, which typically sells at a premium to lower quality, lower Btu, higher sulfur steam coal, pro forma for the Anker and CoalQuest acquisitions. Our three largest customers for the nine months ended September 30, 2005 were Georgia Power Company, Carolina Power & Light Company and Duke Power and we derived approximately 53% of our coal revenues from sales to our five largest customers, pro forma for the Anker and CoalQuest acquisitions.

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## **Business**

## **OUR HISTORY**

# The Horizon acquisition

On February 28, 2002, Horizon (at that time operating as AEI Resources Holdings, Inc.) filed a voluntary petition for Chapter 11 and its plan of reorganization became effective on May 8, 2002. However, Horizon s profit margins and cash flows were negatively impacted in fiscal year 2002 by, among other things, the falling price of coal and continued increases in certain operating expenses. Due to capital and permit constraints, Horizon had to mine in areas which produced coal but at greatly reduced profit margins thus severely reducing cash flow. As a result of its continuing financial and operational difficulties, Horizon filed a second voluntary petition for relief under Chapter 11 on November 13, 2002. Horizon obtained a debtor-in-possession financing facility of up to \$350.0 million and was effective in rationalizing its operations, selling non-core assets, paying down outstanding borrowings and generating substantial operating profit. With stabilized operations and a significantly improved coal market, Horizon filed a joint plan of reorganization and a joint plan of liquidation under Chapter 11. ICG was formed by WL Ross & Co. LLC and other investors in May 2004. The Horizon assets were sold to us through a bankruptcy auction on August 17, 2004. Presented as a combined \$290.0 million cash bid with A.T. Massey, ICG, Inc. agreed to pay \$285.0 million in cash plus the assumption of up to \$5.0 million to be paid to contract counterparties to cure the pre-sale defaults under the leases and contracts assumed and assigned to ICG, Inc. to acquire the assets plus ICG, Inc. also contributed a credit bid of second lien Horizon bonds, and A.T. Massey agreed to pay \$5.0 million in cash to acquire a separate group of assets associated with two Horizon subsidiaries. The credit bid included the cancellation of \$482.0 million of certain Horizon bonds in return for which those Horizon bondholders received the right to participate in a rights offering to purchase ICG common stock. Shares issued in connection with the rights offering are included in our outstanding stock. The former bondholders of Horizon that purchased shares of ICG, Inc. common stock in the rights offering were creditors of Horizon and received the shares in reliance on Section 1145 of the U.S. Bankruptcy Code, which in general provides for the limited exemption from the registration requirements of the Securities Act for securities issued in exchange for a claim against the debtor in bankruptcy. Since ICG s formation, some trading of ICG, Inc. s common stock has occurred. See Price range of ICG, Inc. common stock. ICG has not previously been a reporting company under the Securities Exchange Act of 1934, as amended. In addition, Lexington Coal Company, LLC, a newly formed entity, was organized by the founding ICG, Inc. stockholders to assume certain reclamation liabilities and assets not otherwise being purchased by A.T. Massey or ICG, Inc. In order to provide support to Lexington Coal Company in consideration for assuming these liabilities, we agreed to provide a \$10.0 million letter of credit to support reclamation obligations and to pay a 0.75% additional payment on the gross sales receipts for coal mined and sold from the assets we acquired from Horizon until the completion by Lexington Coal Company of all reclamation liabilities acquired from Horizon. Other than this support and a limited commonality of ownership of ICG and Lexington Coal Company, there is no relationship between the entities.

The bankruptcy court confirmed the sale on September 16, 2004 as part of the completion of the Horizon bankruptcy proceedings. At closing, we increased the purchase price by \$6.25 million, primarily to satisfy increased administrative expenses, and the sale was completed as of September 30, 2004.

The acquisition was financed through equity investments and borrowings under our senior secured credit facility, which we entered into at the closing of the Horizon acquisition. See Description of indebtedness for a discussion of our senior credit facility. We expect to repay a portion of the term loan facility with the proceeds of this offering.

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# The Anker and CoalQuest acquisitions

On March 31, 2005, ICG, Inc. entered into a business combination agreement with Anker Coal Group, Inc., ICG (then known as ICG Holdco, Inc.), at that time a wholly owned subsidiary of ICG, Inc., ICG Merger Sub, Inc., an indirect wholly owned subsidiary of ICG, and Anker Merger Sub, Inc., an indirect wholly owned subsidiary of ICG. Under the terms of the business combination agreement, ICG Merger Sub will merge with and into ICG, Inc. and Anker Merger Sub will merge with and into Anker, with each of ICG, Inc. and, Anker surviving their respective mergers as indirect wholly owned subsidiaries of ICG and ICG will be the new parent holding company. The agreement was amended May 10, 2005 to allow the exchange ratio formula to be adjusted if ICG engages in a stock split. The agreement was amended June 29, 2005 to remove the condition that the CoalQuest acquisition close simultaneously with the Anker acquisition.

The stockholders of Anker, collectively, are entitled to receive the lesser of (i) 19,498,581 shares of ICG common stock and (ii) the number of shares of ICG common stock equal to the quotient of 173,250,000 divided by the price per share at which our stock is offered in this offering (the base merger share number), subject to the following possible adjustments. If certain events relating to the commencement of specified coal production and the execution of a coal purchase contract do not occur prior to the effectiveness of the merger, ICG will only issue shares equal to the lesser of (i) 18,373,122 shares of ICG common stock and (ii) the number of shares of ICG common stock equal to the quotient of 163,250,000 divided by the price per share at which our common stock is offered in this offering (the adjusted merger share number) at the effective time of the merger and will reserve but not issue the number of shares equal to the difference between the adjusted merger share number and base merger share number (this difference, the contingent shares). These contingent shares are only issuable to the former stockholders of Anker if one of the following events occurs before the earlier of April 1, 2006 and the effectiveness of this registration statement: (i) the commencement of the production of coal at Anker s Stoney River mine or (ii) the execution of a contract for the purchase of coal from the Glady s Fork mine; provided in either case that such event, at the time it occurs, could reasonably be expected (alone or with the other event) to generate at least \$6.0 million of EBITDA during calendar years of 2005 and 2006.

On March 31, 2005, ICG, Inc. also entered into a business combination agreement with CoalQuest, ICG and CoalQuest Merger Sub LLC, an indirect wholly owned subsidiary of ICG, and the members of CoalQuest. Under the terms of the business combination agreement, the members of CoalQuest will contribute their interests in CoalQuest to us in exchange for shares of our common stock. As a result of this contribution, CoalQuest will become our wholly owned subsidiary. The agreement was amended May 10, 2005 to allow the exchange ratio formula to be adjusted if ICG engages in a stock split. The agreement was amended June 29, 2005 to remove the condition that the Anker acquisition close simultaneously with the CoalQuest acquisition.

The members of CoalQuest, collectively, will receive the lesser of (i) 11,451,548 shares of ICG common stock and (ii) the number of shares of common stock equal to the quotient of 101,750,000 divided by the price per share at which our common stock is offered in this offering.

The shares being issued in the Anker and CoalQuest acquisitions will be deposited with an escrow agent for the benefit of the holders of shares of Anker common stock and CoalQuest membership interests, until the final determination of the number of shares issuable on account of the acquisitions. These escrowed shares will be deemed outstanding from and after the effective time of the Anker and CoalQuest acquisitions; any dividends or distributions or other rights in respect of these shares will be added to and also held in escrow, and these escrowed shares will be voted in accordance with the instructions of the beneficial owners of those shares in accordance with their relative interest. If the shares deposited exceeds the finally determined number of shares to be issued in the Anker and CoalQuest acquisitions, the excess shares will be returned to ICG.

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The former stockholders of Anker and former members of CoalQuest will be granted certain piggyback registration rights with respect to the ICG common stock issued to them. For additional information on registration rights, see Description of capital stock Registration rights.

The completion of both transactions is subject to various conditions, all of which have been fulfilled other than the approval by the ICG, Inc. stockholders of the corporate reorganization. In addition, the completion of the transactions under each business combination agreement is conditioned upon the satisfaction of the conditions precedent of the transactions under the other business combination agreement.

# Our reorganization

On or about the same time as the Anker and CoalQuest acquisitions, we will complete a corporate reorganization. Prior to this reorganization, our current top-tier parent holding company is ICG, Inc. Upon completion of this reorganization, ICG will become the new top-tier parent holding company. In the corporate reorganization, the stockholders of ICG, Inc. are expected to receive one share of ICG common stock for each share of ICG, Inc. common stock. We have filed a registration statement with the SEC to register the shares of our common stock being issued to the ICG, Inc. stockholders. All stockholders of ICG, Inc., all Anker stockholders and all CoalQuest members will be stockholders of ICG after the reorganization and the Anker and CoalQuest acquisitions.

# **OUR COMPETITIVE STRENGTHS**

We believe that the following competitive strengths enhance our prominent market position in the United States: *Ability to provide variety of high-quality steam and metallurgical coal.* Our customers, which include largely investment grade electric utilities, as well as domestic and international industrial customers, demand a variety of coal products. Our variety of coal qualities also allows us to blend coal in order to meet the exact specifications of our customers. Our access to a comprehensive range of high Btu steam and metallurgical quality coal allows us to market differentiated coal products to a variety of customers with different coal quality demands, which allows us to benefit from particularly strong pricing dynamics in the current metallurgical coal market.

Concentration in highly valued Central Appalachian region. Our operations are primarily located in Central Appalachia, a region known for its high quality coal characterized by low sulfur and high Btu content. Production from Central Appalachian mines accounted for approximately 73.2% of our 2004 coal sales volume, pro forma for the Anker and CoalQuest acquisitions. Increased electricity generation and steel production both domestically and internationally has lead to a substantial increase in demand and a significantly improved pricing environment. In addition to general market factors creating a favorable environment, the Central Appalachian region has experienced production declines in five out of the last six years, primarily due to difficult mining conditions, yet demand continues to increase. We believe that generally favorable market dynamics and trends in Central Appalachian coal supply and demand, the high quality of Central Appalachian coal and the low transportation costs that result from the relative proximity of Central Appalachian producers and customers have created favorable pricing dynamics that provide us with an advantage over producers from other regions.

Significant reserves providing internal expansion opportunities. We own approximately 613 million tons of reserves and control an additional 274 million tons of reserves through long-term leases, pro forma for the Anker and CoalQuest acquisitions. We own or control an additional 707 million tons of non-reserve coal deposits, pro forma for the Anker and CoalQuest acquisitions. We have not yet developed approximately 73% of these owned and controlled reserves. We believe these owned and controlled but as yet undeveloped reserves and non-reserve coal deposits would allow us to as much as double our existing production levels over the next several years. Prospecting and testing on our

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properties in West Virginia indicates the presence of coalbed methane, the development of which is expected to provide us with additional growth opportunities in this complementary energy market.

Ability to capitalize on strong coal market dynamics. A significant portion of our coal supply contracts were renegotiated during the second half of 2004 in connection with Horizon's bankruptcy and were re-priced at that time to then-current (and more favorable) market prices and terms. On average, our coal supply contracts have a life of approximately five years, however, the majority of our contracts contain annual price reopeners. Our marketing effort is focused on maintaining a balance of longer-term contracts and spot sales. We typically have 50% of our production contracted by the early part of the previous year with another 35% contracted by the second half of the year with the remainder of our production used to take advantage of market dynamics and maximize value in the spot market. Diversity of reserves, non-reserve coal deposits and production. Our reserves, non-reserve coal deposits and production are located in three of the four major coal regions in the United States. Our production, reserves and non-reserve coal deposits in Northern and Central Appalachia and the Illinois Basin provide important geographical diversity in terms of markets, transportation and labor. We believe the diversity of our operations and reserves provides us with a significant advantage over competitors with operations located primarily in a single coal producing region as it allows us to source coal from multiple operations to meet the needs of our customers and reduce transportation costs.

Minimal level of long-term liabilities. We believe that compared to other publicly-traded U.S. coal producers we have among the lowest legacy reclamation liabilities and post-retirement employee obligations. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had total accrued reclamation liabilities of only \$67.9 million, post-retirement employee obligations of only \$9.1 million, black lung liabilities of approximately \$11.7 million and Coal Act liabilities of only \$4.3 million. We maintain a comprehensive mine reclamation plan which we believe ensures that all of our mining operations are current on reclamation requirements. In addition, our entire workforce is union free, which minimizes employee-related liabilities commonly associated with union-represented mines. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), our total debt was \$236.2 million and after this offering we expect to retire all of this debt, excluding \$4.8 million of capitalized leases and other debt obligations. We believe that our financial leverage is among the lowest of the publicly traded U.S. coal producers. We believe this low leverage will afford significant financial and operational flexibility. Highly skilled management team. The members of our senior management team have, on average, 23 years of industry work experience across a variety of mining methods, including longwall mining. We have substantial Appalachian mining experience in increasing productivity, reducing costs, enhancing work safety practices, and maintaining strong customer relationships. In addition, the majority of our senior management team has extensive mine development and expansion experience.

Recognized leadership in safety and environmental stewardship. The injury incident rates at our mines throughout 2004, according to MSHA, were below industry averages. We have been recognized by safety and environmental agencies with several prestigious awards for our safety and environmental record, such as the Sentinels of Safety Award from MSHA, The Department of Interior Excellence in Surface Coal Mining and Reclamation Award and a reclamation award for innovative methods from the West Virginia Coal Association. Our focus on safety and environmental performance results in the reduced likelihood of disruption of production at our mines, which leads to higher productivity and improved financial performance.

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## **Business**

## **OUR BUSINESS STRATEGY**

Our objective is to increase stockholder value through sustained earnings and cash flow growth. Our key strategies to achieve this objective are described below:

Maximize profitability through highly efficient and productive mining operations. We are continuing to evaluate and assess our current operations in order to maximize operating efficiency and returns on invested capital. We are focused on maintaining low-cost, highly productive operations by continuing to invest substantial capital in state-of-the-art equipment and advanced technologies. We expect to internally fund approximately \$304 million of capital expenditures in the next two years. As we take advantage of planned expansion opportunities from 2007 through 2009 principally as a result of the Anker and CoalQuest acquisitions, we expect to spend approximately \$627 million on capital expenditures, which may require external financing. We have developed and cultivated a productivity-focused culture through incentive programs that encourage employees to work efficiently, safely and productively. We intend to further leverage the scale of our purchasing power to obtain favorable pricing from suppliers of raw materials in addition to developing reserves and utilizing mining techniques, such as longwall mining and dragline operation, to enhance and streamline our operations.

Leverage owned and controlled reserves to generate substantial internal growth. We own a large undeveloped reserve in Northern Appalachia containing approximately 194 million tons of high Btu, low to medium sulfur steam and metallurgical quality coal, pro forma for the Anker and CoalQuest acquisitions. We currently expect underground longwall mining operations at this reserve to commence within the next four years, which will increase our production level by providing highly valued premium quality coal in an increasingly tight supply market. In addition, we have two substantial reserves in Central Appalachia (pro forma for the Anker and CoalQuest acquisitions), which contain 56.5 million tons of premium metallurgical coal and are expected to be developed in the next three to six years. Further, the substantial reserve position that we own in the Illinois Basin is expected to allow us to benefit from the expected increase in demand for high sulfur coal to generate electricity. In addition, CoalQuest has entered into an arrangement that will allow the recovery of coalbed methane from 9,600 acres within the Hillman property. Finally, we intend to opportunistically acquire new coal reserves and/or coal companies to expand our coal market opportunities and increase shareholder value.

Capitalize on favorable industry fundamentals by opportunistically marketing coal. U.S. coal market fundamentals are among the strongest in the last 20 years. We believe this generally favorable pricing environment will persist given systemic changes in market dynamics such as long-term supply constraints and increasing demand, particularly in Central Appalachia and for our metallurgical coal. Furthermore, because of the high quality of our coal, our access to a variety of alternative transportation methods, including truck, rail and barge, and our mix of long-term contract and spot market sales, we will be able to capitalize on the favorable industry dynamics to maximize our revenues and profits. We plan to extend the life of our longer-term contract arrangements and limit price reopeners in order to lock in margins and enhance our financial stability, while at the same time, we plan to maintain an uncommitted portion of planned production to allow for additional future pricing upside exposure. As of September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), we had entered into contracts to sell all of 2005 planned production, approximately 75% of 2006 planned production and approximately 51% of 2007 planned production.

Continue to focus on improving workplace safety and environmental compliance. We have maintained and plan to

continue to jocus on improving workplace sajety and environmental compliance. We have maintained and plan to continue to maintain an excellent safety and environmental performance record. We continue to implement safety measures and environmental initiatives that are designed to promote safe operating practices and improved environmental stewardship among our employees. Our ability to maintain a good safety and environmental record improves our productivity and lowers our overall cost structure as well as bolsters employee morale.

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## **Business**

## **COAL MINING METHODS**

We produce coal using two mining methods: underground room-and-pillar mining using continuous and longwall mining equipment, and surface mining, which are explained as follows:

# **Underground mining**

Underground mines in the United States are typically operated using one of two different techniques: room-and-pillar mining or longwall mining. In 2004, approximately 36% of our produced and processed coal volume came from underground mining operations generally using the room-and-pillar method with continuous mining equipment. *Room-and-pillar mining* 

In room-and-pillar mining, rooms are cut into the coalbed leaving a series of pillars, or columns of coal, to help support the mine roof and control the flow of air. Continuous mining equipment is used to cut the coal from the mining face. Generally, openings are driven 20 feet wide and the pillars are generally rectangular in shape measuring 35-50 feet wide by 35-80 feet long. As mining advances, a grid-like pattern of entries and pillars is formed. Shuttle cars are used to transport coal to the conveyor belt for transport to the surface. When mining advances to the end of a panel, retreat mining may begin. In retreat mining, as much coal as is feasible is mined from the pillars that were created in advancing the panel, allowing the roof to cave. When retreat mining is completed to the mouth of the panel, the mined panel is abandoned. The room-and-pillar method is often used to mine smaller coal blocks or thinner seams. It is also employed whenever subsidence is prohibited. Seam recovery ranges from 35% to 70%, with higher seam recovery rates applicable where retreat mining is combined with room and pillar mining. Productivity for continuous room-and-pillar mining in the United States averages 3.3 tons per employee per hour, according to the EIA. *Longwall mining* 

The other underground mining method commonly used in the United States is the longwall mining method. ICG does not currently have any longwall mining operations, but expects to use this mining method in the development for two of its undeveloped mining properties in West Virginia. In longwall mining, a rotating drum is trammed mechanically across the face of coal and a hydraulic system supports the roof of the mine while it advances through the coal. Chain conveyors then move the loosened coal to an underground mine conveyor system for delivery to the surface.

# **Surface mining**

Surface mining is used when coal is found close to the surface. In 2004, approximately 64% of our produced and processed coal volume came from surface mines. This method involves the removal of overburden (earth and rock covering the coal) with heavy earth moving equipment and explosives, loading out the coal, replacing the overburden and topsoil after the coal has been excavated and reestablishing vegetation and plant life and making other improvements that have local community and environmental benefit. Overburden is typically removed at our mines using large, rubber-tired diesel loaders. Seam recovery for surface mining is typically between 80% and 90%. Productivity depends on equipment, geological composition and mining ratios and averages 4.2 tons per employee per hour in eastern regions of the United States, according to the EIA.

We use the following four types of surface mining methods.

Truck-and-shovel/loader mining

Truck-and-shovel/loader mining is a surface mining method that uses large shovels or loaders to remove overburden which is used to backfill pits after coal removal. Shovels or loaders load coal into haul trucks for transportation to a preparation plant or unit train loadout facility. Seam recovery using the truck-and-shovel/ loader mining method is typically 85% or more.

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# Dragline mining

Dragline mining is a surface mining method that uses large capacity draglines to remove overburden to expose the coal seams. Shovels load coal in haul trucks for transportation to a preparation plant or unit train loadout facility. Seam recovery using the dragline method is typically 85% or more and productivity levels are similar to those for truck-and-shovel/loader mining.

# Highwall mining

Highwall mining is a surface mining method generally utilized in conjunction with truck-and-shovel/ loader surface mining. At the highwall exposed by the truck-and-shovel/ loader operation a modified continuous miner with an attached beltline system cuts horizontal passages from the highwall into a seam. These passages can penetrate to a depth of up to 1,600 feet. This method typically can recover up to 65% of the reserve block penetrated.

# Coal preparation and blending

Depending on coal quality and customer requirements, raw coal may in some cases be shipped directly from the mine to the customer. Generally, raw coal from mountaintop removal, contour and strip mines can be shipped in this manner. However, the quality of most underground raw coal does not allow it to be shipped directly to the customer without processing in a preparation plant. Preparation plants separate impurities from coal. This processing upgrades the quality and heating value of the coal by removing or reducing sulfur and ash-producing materials, but entails additional expense and results in some loss of coal. Coals of various sulfur and ash contents can be mixed or blended at a preparation plant or loading facility to meet the specific combustion and environmental needs of customers. Coal blending helps increase profitability by reducing the cost of meeting the quality requirements of specific customer contracts, thereby optimizing contract revenue.

# **COAL CHARACTERISTICS**

In general, coal of all geological composition is characterized by end use as either steam coal or metallurgical coal. Heat value and sulfur content are the most important variables in the profitable marketing and transportation of steam coal, while ash, sulfur and various coking characteristics are important variables in the profitable marketing and transportation of metallurgical coal. We mine, process, market and transport bituminous and sub-bituminous coal, characteristics of which are described below.

#### Heat value

The heat value of coal is commonly measured in Btus per pound of coal. A Btu is the amount of heat needed to raise one pound of water one degree Fahrenheit. Coal found in the Eastern and Midwestern regions of the United States tends to have a heat content ranging from 10,000 to 14,000 Btus per pound, as received. As received Btus per pound includes the weight of moisture in the coal on an as sold basis. Most coal found in the Western United States ranges from 8,000 to 10,000 Btus per pound, as received.

# **Bituminous coal**

Bituminous coal is a relatively soft black coal with a heat content that ranges from 10,000 to 14,000 Btus per pound. This coal is located primarily in Appalachia, Arizona, Colorado, the Midwest and Utah, and is the type most commonly used for electricity generation in the United States. Bituminous coal is also used for industrial steam purposes by utility and industrial customers, and as metallurgical coal in steel production. Coal used in metallurgical processes has higher expansion/contraction characteristics than steam coal.

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## **Sulfur content**

Sulfur content can vary from seam to seam and sometimes within each seam. When coal is burned, it produces sulfur dioxide, the amount of which varies depending on the chemical composition and the concentration of sulfur in the coal. Compliance coal is coal which, when burned, emits 1.2 pounds or less of sulfur dioxide per million Btus and complies with the requirements of the Clean Air Act Acid Rain program. Low sulfur coal is coal which, when burned, emits approximately 1.6 pounds or less of sulfur dioxide per million Btus.

High sulfur coal can be burned in electric utility plants equipped with sulfur-reduction technology, such as scrubbers, which can reduce sulfur dioxide emissions by up to 90%. Plants without scrubbers can burn high sulfur coal by blending it with lower sulfur coal, or by purchasing emission allowances on the open market, which credits allow the user to emit a ton of sulfur dioxide. Each emission allowance permits the user to emit a ton of sulfur dioxide. By 2000, 90,000 megawatts of electric generation capacity utilized scrubbing technologies. According to the EIA, by 2025, an additional 27,000 megawatts of electric generation capacity will have installed scrubbers. Additional scrubbing will provide new market opportunities for our medium to high sulfur coal. All new coal-fired electric utility generation plants built in the United States will use clean coal-burning technology.

## Other characteristics

Ash is the inorganic residue remaining after the combustion of coal. As with sulfur content, ash content varies from coal seam to coal seam. Ash content is an important characteristic of coal because it increases transportation costs and electric generating plants must handle and dispose of ash following combustion.

Moisture content of coal varies by the type of coal, the region where it is mined and the location of coal within a seam. In general, high moisture content decreases the heat value per pound of coal, thereby increasing the delivered cost per Btu. Moisture content in coal, as sold, can range from approximately 5% to 30% of the coal s weight.

# **COAL RESERVES**

Reserves are defined by SEC Industry Guide 7 as that part of a mineral deposit which could be economically and legally extracted or produced at the time of the reserve determination. Proven (Measured) Reserves are defined by SEC Industry Guide 7 as reserves for which (1) quantity is computed from dimensions revealed in outcrops, trenches, workings or drill holes; grade and/or quality are computed from the results of detailed sampling and (2) the sites for inspection, sampling and measurement are spaced so closely and the geologic character is so well defined that size, shape, depth and mineral content of reserves are well-established. Probable reserves are defined by SEC Industry Guide 7 as reserves for which quantity and grade and/or quality are computed from information similar to that used for proven (measured) reserves, but the sites for inspection, sampling, and measurement are farther apart or are otherwise less adequately spaced. The degree of assurance, although lower than that for proven (measured) reserves, is high enough to assume continuity between points of observation.

We estimate that there are approximately 242 million tons of coal reserves (pro forma for the Anker and CoalQuest acquisitions) that can be developed by our existing operations which will allow us to maintain current production levels for an extended period of time. ICG Natural Resources, LLC and CoalQuest own and lease all of our reserves that are not currently assigned to or associated with one of our mining operations. These reserves contain approximately 645 million tons of mid to high Btu, low and high sulfur coal located in Kentucky, West Virginia, Maryland, Illinois, Pennsylvania and Virginia. Our multi-region base and flexible product line allows us to adjust to changing market conditions and sustain high sales volume by supplying a wide range of customers.

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Our total coal reserves could support current production levels for more than 49 years. The following table provides the location of our mining operations and the type and amount of coal produced at those complexes as of January 1, 2005:

						Owned proven		Steam Matallang	gical <sup>(3)</sup>
				Mining	and	and	and	and	prove ar
				methodp	probablej	probablej	probable	probablep	
	Operat	ting (O)	\$	Surface re (S) or	eserves <sup>(2)</sup>	reserves	reserves	reserves	reserv
	Assigned or		Under	ground	(in million	(in	(in million	(in	n millio
ning complex	Unassig <b>iled</b> /elo	pme	ent (B)ate	(UG)	tons)	tons)	tons)	tons)	ton
rthern Appalachia									
index Energy Corp.	Assigned Unassigned	O D	MD MD	S/UG	10.44 6.21	0.00 0.47	10.44 5.74		2.6 6.0
otal Vindex Energy Corp.					16.66	0.47	16.19	7.98	8.0
triot Mining Co.	Assigned	0	PA/WV	S	0.66	0.52	0.14		0.0
	Unassigned	D	WV	S	0.39	0.19	0.20	0.39	0.0
otal Patriot Mining Co.					1.05	0.71	0.34	1.05	0.0
oruce Fork Division	Assigned Unassigned	O D	WV WV	UG UG	8.02 40.55	7.95 38.75	0.07 1.80		8.0 39.2
otal Spruce Fork Division					48.57	46.70	1.87	1.30	47.
vcamore Group	Assigned	O	WV	UG	18.72	0.40	18.32	18.72	0.
otal Sycamore Group					18.72	0.40	18.32	18.72	0.0
nilippi Development Division	Assigned	0	WV	UG	36.03	32.34	3.69		36.
	Unassigned	D	WV	UG	4.94	0.00	4.94	0.00	4.
otal Phillipi Development Division					40.97	32.34	8.63	0.00	40.
oalQuest Development LLC	Unassigned (Hillman)	D	WV	UG	194.30	194.30	0.00	32.71	161.:
otal CoalQuest Development LLC					194.30	194.30	0.00	32.71	161.:
rthern Appalachia Total					320.27	274.92	45.35	61.76	258.:
ntral Appalachia									

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CG-Eastern	Assigned	О	WV	S	23.69	7.27	16.42	23.69	0.0
otal ICG-Eastern					23.69	7.27	16.42	23.69	0.0
G-Hazard	Assigned Unassigned	O D	KY KY	S/UG S/UG	51.27 20.11	0.23	51.04 20.11	51.27 20.11	0.0
otal ICG-Hazard	Unassigned	D	ΚI	3/00	71.38	0.00	71.15	71.38	0.0
G-Knott County	Assigned	O	KY	UG	6.73	5.81	0.92	6.73	0.0
otal ICG-Knott County					6.73	5.81	0.92	6.73	0.0
G-East Kentucky	Assigned	0	KY	S	2.62	0.00	2.62	2.62	0.0
otal ICG-East Kentucky					2.62	0.00	2.62	2.62	0.0
G-Natural Resources	Unassigned (Mt. Sterling)	D	KY	S	5.91	4.36	1.55	5.91	0.0
G-Natural Resources	Unassigned (Jennie Creek)	D	WV	S/UG	44.90	2.20	42.69	44.90	0.0
eckley-Smokeless Division(3)	Unassigned (Bay Hill)	D	WV	UG	28.97	1.28	27.69	0.00	28.9
nker Virginia Mining Company <sup>(3)</sup>	Unassigned (Big Creek)	D	V	UG	27.50	0.00	27.50	0.00	27.5
ntral Appalachia Total					211.70	21.16	190.55	155.23	56.4
her									
CG-Illinois	Assigned (Viper)	O	IL	UG	29.63	11.38	18.25	29.63	0.0
CG-Natural Resources	Unassigned	D	IL	UG	325.21	305.06	20.15	325.21	0.0
tal Other					354.84	316.44	38.39	354.84	0.0

tal Proven and Probable Reserves

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886.81 612.52 274.29 571.82 314.9

<sup>(1)</sup> The proven and probable reserves indicated for each mine are Assigned. Unassigned proven and probable reserves for each mining complex are shown separately. Assigned reserves means coal which has been committed by the coal company to operating mine shafts, mining equipment, and plant facilities, and all coal which has been leased by the company to others. Unassigned reserves represent coal which has not been committed, and which would require new

## **Business**

mineshafts, mining equipment, or plant facilities before operations could begin in the property. The primary reason for this distinction is to inform investors, which coal reserves will require substantial capital investments before production can begin.

- (2) The proven and probable reserves are reported as recoverable reserves, which is that part of a coal deposit which could be economically and legally extracted or produced at the time of the reserve determination, taking into account mining recovery and preparation plant yield.
- (3) Beckley-Smokeless and Anker Virginia meet historical metallurgical coal quality specifications.
- (4) Currently, ICG reports selling coal with ash and sulfur contents as high as 10% and 1.5%, respectively into the current metallurgical market from the Vindex Energy, Spruce Fork and Phillipi Divisions. Similarly, we believe all production from Mount Storm and portions of Hillman could be sold on this metallurgical market when production begins.

The following table provides the quality (average moisture, ash, sulfur and Btu content, sulfur content and ash content per pound) of our coal reserves as of January 1, 2005:

			As received quality			<b>Total reserves</b>			
	Assigned or	%	%	%		$50_2$	os. SQ <sub>2</sub> 2 ]		
Mining complex	Unassigned <sup>(1)</sup> M	Ioisture	Ash	Sulfur	Btu/lb. <sup>n</sup>	nillion Comp Btu s	<b>nlóanace</b> m	pliance	
Northern Appalachia									
Vindex Energy Corp.	Assigned	6.00	14.01	1.74	12,407	2.81	0.00	10.44	
	Unassigned	6.00	9.47	0.86	13,193	1.31	0.00	6.21	
Total Vindex Energy Corp.		6.00	12.32	1.42	12,700	2.25	0.00	16.66	
Patriot Mining Co.	Assigned	6.00	14.55	2.01	11,975	3.36	0.00	0.66	
	Unassigned	6.00	19.06	2.13	11,240	3.85	0.00	0.39	
Total Patriot Mining Co.		6.00	16.22	2.05	11,704	3.54	0.00	1.05	
Spruce Fork Division	Assigned	6.00	9.13	1.05	13,000	1.62	0.00	8.02	
•	Unassigned	6.00	8.87	1.11	13,076	1.70	0.00	40.55	
Total Spruce Fork Division	-	6.00	8.92	1.10	13,063	1.69	0.00	48.57	
Sycamore Group	Assigned	6.00	7.19	3.05	13,099	4.65	0.00	18.72	
Total Sycamore Group		6.00	7.19	3.05	13,099	4.65	0.00	18.72	
Philippi Development Division	Assigned	6.00	8.17	1.32	13,299	1.98	0.00	36.03	
	Unassigned	6.00	8.04	1.44	13,353	2.15	0.00	4.94	

Total Phillipi Development Division		6.00	8.15	1.33	13,306	2.00	0.00	40.97
Coal CoalQuest Development LLC	Unassigned (Hillman)	6.00	9.21	1.15	13,179	1.74	0.00	194.30
Northern Appalachia Total							0.00	320.27
Central Appalachia								
ICG-Eastern	Assigned	6.00	14.42	1.24	11,964	2.07	0.00	23.69
Total ICG-Eastern		6.00	14.42	1.24	11,964	2.07	0.00	23.69
ICG-Hazard	Assigned	6.00	9.23	1.44	12,438	2.32	0.00	51.27
	Unassigned	6.00	12.98	1.63	12,047	2.72	0.00	20.11
	_							
Total ICG-Hazard		6.00	10.33	1.49	12,316	2.43	0.00	71.38
ICG-Knott County	Assigned	6.00	4.47	1.22	13,463	1.87	3.50	3.23
T . LICC V C		6.00	4 47	1 00	12.462	1.07	2.50	2.02
Total ICG-Knott County		6.00	4.47	1.22	13,463	1.87	3.50	3.23
ICG-East Kentucky	Assigned	4.50	11.59	1.36	12,680	2.14	0.00	2.62
Total ICG-East Kentucky		4.50	11.59	1.36	12,680	2.14	0.00	2.62
,					,			
ICG-Natural Resources	Unassigned							
	(Mt. Sterling)	6.00	9.18	0.83	12,430	1.33	0.00	5.91
ICG-Natural Resources	Unassigned							
	(Jennie Creek)	7.00	6.47	1.10	12,935	1.69	0.00	44.90
Beckley-Smokeless Division <sup>(2)</sup>	Unassigned (Bay Hill)	6.00	4.87	0.70	13,913	1.01	28.97	0.00
Anker Virginia Mining Company <sup>(2)</sup>	Unassigned (Big Creek)	6.00	4.00	0.65	14,073	0.92	27.50	0.00
Cantral Annalashia Total							59.98	151.73
Central Appalachia Total							39.90	151./5
Other								
ICG-Illinois	Assigned							
	(Viper)	16.00	8.80	2.86	10,692	5.35	0.00	29.63
ICG-Natural Resources	Unassigned	10.00	8.99	3.24	11,377	5.70	0.00	325.21
	-							
Total Other		10.50	8.98	3.21	11,320	5.67	0.00	354.84
<b>Total Proven and Probable Reserves</b>							59.98	826.83

<sup>(1)</sup> The proven and probable reserves indicated for each mine are Assigned. Unassigned proven and probable reserves for each mining complex are shown separately. Assigned reserves means coal which has been committed by the coal company to operating mine shafts, mining equipment, and plant facilities, and all coal which has been leased by the company to others.

## **Business**

Unassigned reserves represent coal which has not been committed, and which would require new mine shafts, mining equipment, or plant facilities before operations could begin in the property. The primary reason for this distinction is to inform investors which coal reserves will require substantial capital investments before production can begin.

(2) Beckley-Smokeless and Anker Virginia meet historical metallurgical coal quality specifications. Our reserve estimate is based on geological data assembled and analyzed by our staff of geologists and engineers. Reserve estimates are periodically updated to reflect past coal production, new drilling information and other geologic or mining data. Acquisitions or sales of coal properties will also change the reserves. Changes in mining methods may increase or decrease the recovery basis for a coal seam as will plant processing efficiency tests. We maintain reserve information in secure computerized databases, as well as in hard copy. The ability to update and/or modify the reserves is restricted to a few individuals and the modifications are documented.

Actual reserves may vary substantially from the estimates. Estimated minimum recoverable reserves are comprised of coal that is considered to be merchantable and economically recoverable by using mining practices and techniques prevalent in the coal industry at the time of the reserve study, based upon then-current prevailing market prices for coal. We use the mining method that we believe will be most profitable with respect to particular reserves. We believe the volume of our current reserves exceeds the volume of our contractual delivery requirements. Although the reserves shown in the table above include a variety of qualities of coal, we presently blend coal of different qualities to meet contract specifications. See Risk factors Risks relating to our business.

Periodically, we retain outside experts to independently verify our coal reserves. The most recent review was completed during the first quarter of 2005 and covered all of our reserves. The results verified our reserve estimates, with very minor adjustments, and included an in-depth review of our procedures and controls. As of January 1, 2005 (pro forma for the Anker and CoalQuest acquisitions), Marshall Miller & Associates, Inc. confirmed our reserves of 887 million tons on a consolidated basis.

We currently own approximately 69% of our coal reserves, with the remainder of our coal reserves subject to leases from third-party landowners. Generally, these leases convey mining rights to the coal producer in exchange for a percentage of gross sales in the form of a royalty payment to the lessor, subject to minimum payments. Leases generally last for the economic life of the reserves. The average royalties paid by us for coal reserves from our producing properties was \$1.48 per ton in 2004, representing approximately 4.2% of our coal sales revenue in 2004, pro forma for the Anker and CoalQuest acquisitions. Consistent with industry practice, we conduct only limited investigations of title to our coal properties prior to leasing. Title to lands and reserves of the lessors or grantors and the boundaries of our leased priorities are not completely verified until we prepare to mine those reserves.

## NON-RESERVE COAL DEPOSITS

Non-reserve coal deposits are coal-bearing bodies that have been sufficiently sampled and analyzed in trenches, outcrops, drilling, and underground workings to assume continuity between sample points, and therefore warrants further exploration stage work. However, this coal does not qualify as a commercially viable coal reserve as prescribed by SEC standards until a final comprehensive evaluation based on unit cost per ton, recoverability, and other material factors concludes legal and economic feasibility. Non-reserve coal deposits may be classified as such by either limited property control or geologic limitations, or both.

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# **Business**

The following table provides the location of our mining operations and the type and amount of non-reserve coal deposits at those complexes as of January 1, 2005:

	Oper	atina		mod Mining method Surface	Total on-reservence coal deposits (in		lurgical <sup>(2)</sup> n-reserve coal deposits (in
Mining complex	Assigned Oper	(O)		(S) or	million	million	million
	Unassign <b>Ðt/√</b> èlop	or Undo opment State (D)		erground (UG)	tons)	tons)	tons)
Northern							
Appalachia							
Patriot Mining		0	WV	S	0.13	0.13	0.00
Co.	Assigned Unassigned	O D		S	1.77	1.77	0.00
	Ullassigneu	D		S	1.//	1.//	0.00
Total Patriot Mining					1.89	1.89	0.00
Spruce Fork			WV	UG	0.18	0.18	0.00
Division	Assigned	O					
	Unassigned	D	WV	UG	2.24	2.24	0.00
m . 1.0					2.42	2.42	0.00
Total Spruce Fork Division					2.42	2.42	0.00
FOIR DIVISION							
Sycamore			WV	UG	1.28	1.28	0.00
Group	Assigned	O					
	Unassigned	D	WV	UG	0.00	0.00	0.00
Total Sycamore					1.28	1.28	0.00
Group							
Philippi Development		0	WV	UG	1.64	1.64	0.00
Division	Assigned Unassigned	O D	WV	UG	0.76	0.76	0.00
	Ullassigneu	D	VV V	UG	0.70	0.70	0.00
Total Phillipi Development Division					2.40	2.40	0.00
	Unassigned (Hillman)	D	WV	UG	37.04	37.04	0.00

CoalQuest Development LLC

Upshur Property	Unassigned (Upshur)		WV	S	92.96	92.96	0.00
Northern Appalachia Total					137.99	137.99	0.00
Central							
Appalachia							
ICG-Eastern	Assigned	O	WV	S	0.02	0.02	0.00
ICG-Hazard	Assigned	O	KY	S/UG	3.00	3.00	0.00
ICG-Knott			KY	UG	0.00	0.00	0.00
County	Assigned	O					
ICG-East	Assigned		KY	S	0.00	0.00	0.00
Kentucky	(Blackberry)	O					
ICG-Natural			KY	S/UG	35.60	35.60	0.00
Resources	Unassigned						
	(Mt. Sterling)					• • • •	
ICG-Natural			WV	UG	20.64	20.64	0.00
Resources	Unassigned						
	(Jennie Creek)			0.510	4.00	1.00	0.00
Anker West			WV	S/UG	1.20	1.20	0.00
Virginia Mining		ъ.					
Co.	Unassigned (Juliana)	D					
D 11 0 1 1			XX /X /	T.C	1.00	0.00	1.00
Beckley-Smokeless		ъ	WV	UG	1.88	0.00	1.88
Division (3)	Unassigned (Bay Hill)	D	X.7	HC	2.57	2.57	0.00
Anker Virginia	Harris and (Dis Carelly)	Ъ	V	UG	2.57	2.57	0.00
Mining Co. (3)	Unassigned (Big Creek)	D					
Central Appalachia Total					64.91	63.02	1.88
Other							
Other ICG-Illinois	Assigned		IL	UG	38.47	38.47	0.00
ICG-IIIIIOIS	(Viper)	O	IL	UG	36.47	30.47	0.00
ICG-Natural	(Viper)	U	IL	UG	263.07	263.07	0.00
Resources	Unassigned (Illinois)		IL	UG	203.07	203.07	0.00
ICG-Natural	Onassigned (minois)		AR	S	39.15	39.15	0.00
Resources	Unassigned (Arkansas)		AK	3	39.13	39.13	0.00
Resources	Unassigned (California)		CA	UG	10.00	10.00	0.00
	Unassigned (Ohio)		OH	UG	98.00	98.00	0.00
	Unassigned (Montana)		MT	S	12.00	12.00	0.00
	Unassigned (Washington)		WA	S	43.08	43.08	0.00
	Chassigned (Washington)		*** 11	S S	13.00	13.00	0.00
<b>Total Other</b>					503.77	503.77	0.00

Total 706.68 704.79 1.88 Non-Reserve Coal Deposits

- (1) Assigned non-reserve coal deposits mean coal which has been committed by the company to operating mine shafts, mining equipment, and plant facilities, and all coal which has been leased by the company to others.

  Unassigned non-reserve coal deposits represent coal which has not been committed, and which would require new mine shafts, mining equipment, or plant facilities before operations could begin in the property.
- (2) Currently, ICG reports selling coal with ash and sulfur contents as high as 10% and 1.5%, respectively into the current metallurgical market from the Vindex Energy, Spruce Fork, and Philippi Divisions. Similarly, we believe all production from Mount Storm and portions of Hillman can be sold on this metallurgical market.
- (3) Beckley-Smokeless and Anker Virginia meet historical metallurgical coal quality specifications.

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# **Business**

The following table provides the quality (average moisture, ash, sulfur and Btu content per pound) of our non-reserve coal deposits as of January 1, 2005:

# As received quality

	Assigned or	%	%	%		Lbs. SO <sub>2</sub> /
Mining complex	Unassigned <sup>(1)</sup>	Moisture	Ash	Sulfur	Btu/lb.	million Btu s
Northern Appalachia						
Patriot Mining Co.	Assigned	N/A	N/A	N/A	N/A	N/A
	Unassigned	N/A	N/A	N/A	N/A	N/A
Spruce Fork Division	Assigned	6.00	9.00	1.20	13,000	1.85
	Unassigned	6.00	9.00	1.20	13,000	1.85
Sycamore Group	Assigned	6.00	7.21	3.05	13,097	4.66
	Unassigned	N/A	N/A	N/A	N/A	N/A
Philippi Development Division	Assigned	6.00	8.30	1.40	13,100	2.14
	Unassigned	6.00	8.30	1.40	13,100	2.14
CoalQuest Development LLC	Unassigned (Hillman)	N/A	N/A	N/A	N/A	N/A
Upshur Property	Unassigned	6.00	43.00	2.00	8,000	5.00
	(Upshur)					
Central Appalachia						
ICG-Eastern	Assigned	6.00	12.20	1.20	12,400	1.94
ICG-Hazard	Assigned	6.00	8.26	1.41	12,732	2.22
ICG-Knott County	Assigned	N/A	N/A	N/A	N/A	N/A
ICG-East Kentucky	Assigned					
	(Blackberry)	N/A	N/A	N/A	N/A	N/A
ICG-Natural Resources	Unassigned	6.00	11.63	1.93	11,774	3.28
	(Mt. Sterling)					
ICG-Natural Resources	Unassigned	6.00	12.50	1.10	12,000	1.83
	(Jennie Creek)					
Anker West Virginia Mining Co.	Unassigned	6.00	7.50	0.82	13,100	1.25
	(Juliana)					
Beckley-Smokeless Division <sup>(2)</sup>	Unassigned	6.00	4.80	0.70	13,800	1.01
	(Bay Hill)					
Anker Virginia Mining Co.(2)	Unassigned	6.00	7.40	0.60	13,500	0.89
	(Big Creek)					
Other						
ICG-Illinois	Assigned (Viper)	16.00	9.50	3.50	10,500	6.67
ICG-Natural Resources	Unassigned	13.00	9.00	3.00	11,000	5.45
	(Illinois)	10.00	7.00	2.00	11,000	3.10
ICG-Natural Resources	Unassigned	N/A	8.00	0.40	5,650	1.42
	(Arkansas)	11/11	0.00	0.10	2,000	2.,2
	Unassigned	6.00	13.00	3.50	11,700	5.98
	Chabbighed	3.00	15.00	2.30	11,700	3.70

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(Cal	ifornia)				
Unas	signed 6.00	8.40	2.50	12,650	3.95
	(Ohio)				
Unas	signed N/A	8.00	0.30	8,900	0.67
(M	ontana)				
Unas	signed N/A	8.00	0.50	7,025	1.42
(Wash	ington)				

- (1) Assigned non-reserve coal deposits mean coal which has been committed by the company to operating mine shafts, mining equipment, and plant facilities, and all coal which has been leased by the company to others.

  Unassigned non-reserve coal deposits represent coal which has not been committed, and which would require new mineshafts, mining equipment, or plant facilities before operations could begin in the property.
- (2) Beckley-Smokeless and Anker Virginia meet historical metallurgical coal quality specifications.

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## **Business**

## **OPERATIONS**

As of December 31, 2004, we operated a total of 13 surface and 10 underground coal mines located in Kentucky, Maryland, West Virginia and Illinois. Historically, approximately 64% of our production has come from surface mines, and the remaining production has come from our underground mines. These mining facilities include eight preparations plants, each of which receive, blend, process and ship coal that is produced from one or more of our 23 active mines. Our underground mines generally consist of one or more single or dual continuous miner sections which are made up of the continuous miner, shuttle cars, roof bolters and various ancillary equipment. Our surface mines are a combination of mountain top removal, dragline, highwall contour and cross ridge operations using truck/loader equipment fleets along with large production tractors. Most of our preparation plants are modern heavy media plants that generally have both coarse and fine coal cleaning circuits. We currently own most of the equipment utilized in our mining operations. We employ preventive maintenance and rebuild programs to ensure that our equipment is modern and well maintained. The mobile equipment utilized at our mining operation is scheduled to be replaced on an on-going basis with new, more efficient units during the next five years. Each year we endeavor to replace the oldest units, thereby maintaining productivity while minimizing capital expenditures. The following table provides summary information regarding our principal mining complexes as of September 30, 2005.

# Number and type of mines

Tono

PreparationUnder-							Mining	Tons produced	
Mining complex	Location	plant(s	s)grou	<b>Sd</b> rfa	ace To	tal	$method^{(1)}$	Transportation	in 2004
									(in thousands)
ICG Eastern, LLC	Cowen, WV		1	0	1	1	MTR-DL-TSL	Rail	2,712.1
ICG Hazard, LLC	Hazard, KY		1	1	6	7	R&P, HW, MTR, TSL	Rail	3,978.0
ICG Knott County, LLC	Kite, KY		1	4	0	4	R&P	Rail	1,386.6
ICG East Kentucky, LLC	Pike Co., KY	•	0	0	1	1	MTR-TSL	Rail	1,576.3
ICG Illinois, LLC	Williamsville IL	e,	1	1	0	1	R&P	Truck	2,117.6
Vindex Energy Corporation	Garrett Co., MD		1	0	2	2	CRM, CTR, R&P	Truck, Rail <sup>(2)</sup>	170.7
Patriot Mining Company	Monongalia Co., WV		0	0	3	3	CTR	Barge, Rail	921.3(3)
Spruce Fork Division	Upshur Co., WV		1	2	0	2	R&P	Rail	1,213.9
Philippi Development Division	Barbour Co., WV		1 <sup>(4)</sup>	1	0	1	R&P	Rail	255.4
Beckley-Smokeless Division	Raleigh Co., WV		1	0	0	0	R&P	Rail	$0.0^{(2)}$
Sycamore Group	Harrison Co., WV	,	0	2	0	2	R&P	Truck	259.3(5)(6)
CoalQuest Development LLC	Taylor Co., WV		0	0	0	0	R&P & LW	Rail	$0.0^{(7)}$

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Juliana Complex Webster Co., 1 0 0 0 R&P & CTR Rail 0.0 WV

- (1) CRM = Cross Ridge Mining; CTR = Contour Mining; R&P = Room and Pillar; LW = Longwall; MTR = Mountain Top Removal; DL = Dragline; HW = Highwall; TSL = Truck and Shovel/Loader
- (2) Utilizing third-party loadout
- (3) Including waste-fuel
- (4) Currently utilizing one circuit
- (5) Mine permitted but undeveloped
- (6) Represents Anker s 50% share in The Sycamore Group LLC joint venture plus the Sycamore No. 2 mine, expected to begin production in 2005
- (7) Undeveloped, permit in progress

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# **Business**

The following table provides the last three years annual production for each of our mines and our weighted average prices received for our coal.

2002

2004

2002

	2002			2003			2004		
Mining complex	Tons Produced	Sales Realizations		Tons Produced	Sales Realizations		Tons Produced	Sales Realization	
ICG Eastern, LLC	2,998,654	\$	28.59	2,657,537	\$	26.23	2,712,067	\$	34.12
ICG Hazard, LLC	3,592,719	\$	26.72	4,116,115	\$	27.82	3,978,038	\$	33.22
ICG Knott County, LLC	986,552	\$	27.39	1,333,603	\$	28.60	1,386,554	\$	39.45
ICG East Kentucky, LLC	2,033,372	\$	27.30	1,799,740	\$	29.00	1,576,345	\$	40.42
ICG Illinois, LLC	1,759,215	\$	23.36	2,134,096	\$	22.98	2,117,567	\$	23.54
Vindex Energy									
Corporation	123,394	\$	25.74	96,335	\$	31.65	170,745	\$	32.13
Patriot Mining Company	487,654(1)	) \$	20.25	425,638(1)	\$	19.41	423,448(1)	) \$	20.25
Sycamore Group, LLC	284,040	\$	24.13	269,801	\$	24.75	259,270	\$	24.84
Spruce Fork Division	1,203,212	\$	30.58	1,353,896	\$	31.11	1,213,851	\$	34.16
Philippi Development									
Division	354,948	\$	32.75	299,167	\$	26.54	255,439	\$	44.47
Beckley Smokeless									
Division	136,999	\$	45.50						
Mount Storm Division	494,731	\$	20.40	8,520	\$	26.55			
	14,455,490			14,494,448			14,093,324		

The following provides a description of the operating characteristics of the principal mines and reserves of each of our mining operations.

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<sup>(1)</sup> Does not include Patriot s waste fuel.

## **Business**

## MINING OPERATIONS

# Northern and Central Appalachia mining operations

Below is a map showing the location and access to our coal properties in Northern and Central Appalachia: Our Northern and Central Appalachian mining facilities are strategically located across West Virginia, Kentucky, Maryland, Pennsylvania and Virginia and are used to produce and ship coal to its customers located primarily in the eastern half of the United States. We believe that the quality and experience of our workforce in Northern and Central Appalachia are among the highest in the coal mining industry. All of our Northern and Central Appalachia mining operations are union free.

Our mines in Central Appalachia produced 9.7 million tons of coal in 2004 and our mines in Northern Appalachia produced 2.8 million tons of coal in 2004, pro forma for the Anker and CoalQuest acquisitions. The coal produced in 2004 from our Northern and Central Appalachian mining operations was, on average, 12,207 Btu/lb, 1.2% sulfur and 12.4% ash by content. This year we estimate that our mines in Central Appalachia region will produce approximately 10.5 million tons, pro forma for the Anker and CoalQuest acquisitions. This year we estimate that our mines in the Northern Appalachian region will produce approximately 4.5 million tons, pro forma for the Anker

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## **Business**

and CoalQuest acquisitions. This high Btu, low to medium sulfur coal is very marketable to major utility customers throughout the eastern United States. Shipments to electric utilities, accounted for approximately 78% of the coal shipped by these mines in 2004, compared to 80% of shipments in 2003. Within each mining complex, mines have been developed at strategic locations in proximity to our preparation plants and rail shipping facilities. The mines located in Central Appalachia ship the majority of their coal by the Norfolk Southern and CSX rail lines, although production may also be delivered by truck or barge, depending on the customer. ICG Natural Resources, LLC owns two idle river docks along the Kanawha River from which we could ship coal to our customers.

As of September 30, 2005, these mines had 1,490 employees.

ICG Eastern, LLC

ICG Eastern, LLC operates the Birch River surface mine, located 60 miles east of Charleston, near Cowen in Webster County, West Virginia. Birch River started operations in 1990 under Shell Mining Company, was purchased by Zeigler Coal Holding Company, or Zeigler, in 1992, and was subsequently acquired by AEI Resources, Inc. from Zeigler in 1998.

Birch River is extracting coal from five distinct coalbeds: (i) Freeport; (ii) Upper Kittanning; (iii) Middle Kittanning; (iv) Upper Clarion and (v) Lower Clarion. Coal mined from this operation has an average sulfur content of 1.1%, an average ash content of 12.2% and an average Btu content of 12,300. We estimate that Birch River controls 23.7 million tons of coal reserves.

Approximately 69% of the coal reserves are leased, while approximately 31% are owned in fee. Most of the leased reserves are held by four lessors. The leases are retained by annual minimum payments and by tonnage-based royalty payments. All leases can be renewed until all mineable and merchantable coal has been exhausted.

Overburden is removed by a dragline, shovel, front-end loaders, end dumps and bulldozers. Approximately one-third of the coal can be marketed run-of-mine, while the other two-thirds is washed at Birch River s preparation plant. Coal is transported by conveyor belt from the preparation plant to Birch River s rail loadout, which is served by CSX. *ICG Hazard, LLC* 

ICG Hazard, LLC is currently operating six surface mines and one underground mine, a unit train loadout (Kentucky River Loading) and other support facilities in eastern Kentucky, near Hazard. The coal reserves and operations were acquired in late-1997 and 1998 by AEI Resources.

ICG Hazard s six surface mines include: (i) County Line; (ii) Flint Ridge; (iii) Vicco; (iv) Rowdy Gap; (v) Tip Top; and (vi) Thunder Ridge. The coal from these mines is being extracted from the Hazard 11, Hazard 10, Hazard 9, Hazard 8, Hazard 7 and Hazard 5A seams, and has an average sulfur content of 1.2%, an average ash content of 12% and an average Btu content of 12,000. Nearly all of the coal is marketed run-of-mine. We estimate that ICG Hazard controls 71.4 million tons of coal reserves, plus 3.0 million tons of coal that is classified as non-reserve coal deposits. Most of the property has been adequately explored, but additional core drilling will be conducted within specified locations to better define the reserves.

Approximately 99.7% of ICG Hazard s reserves are leased, while 0.3% are owned in fee. Most of the leased reserves are held by seven lessors. In several cases, ICG Hazard has multiple leases with each lessor. The leases are retained by annual minimum payments and by tonnage-based royalty payments. Most leases can be renewed until all mineable and merchantable coal has been exhausted.

Overburden is removed by front-end loaders, end dumps, bulldozers and blast casting. Coal is transported from the mines to the Kentucky River Loading rail loadout by on-highway trucks. The loadout is served by CSX. Most of the coal is transported by rail, but some coal is direct shipped to the customer by truck from the mine pits.

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## **Business**

An existing preparation plant structure was recently extensively upgraded in June 2005. Since July 2005, it has been processing coal from ICG Hazard s new Flint Ridge underground mine complex. Flint Ridge is be a room-and-pillar mine, producing coal from the Hazard 8 coalbed. It utilizes continuous miners and shuttle cars.

ICG Knott County, LLC

ICG Knott County, LLC operates four underground mines, the Supreme Energy preparation plant and rail loadout and other facilities necessary to support the mining operations in eastern Kentucky, near Kite. ICG Knott County was acquired by AEI Resources from Zeigler in 1998.

ICG Knott County is producing coal from the Hazard 4 and the Elkhorn 3 coalbeds. Three mines are operating in the Hazard 4 coalbed: Calvary, Clean Energy and Elk Hollow. The Classic mine is operating in the Elkhorn 3 coalbed. The coal produced from the four mines has an average sulfur content of 1.3%, an average ash content of 9% and an average Btu content of 12,700. We estimate these properties contain 6.7 million tons of coal reserves. Most of the property has been extensively explored, but additional core drilling will be conducted within specified locations to better define the reserves.

Approximately 86% of ICG Knott County s reserves are owned in fee, while approximately 14% are leased. The leases are retained by annual minimum payments and by tonnage-based royalty payments. The leases can be renewed until all mineable and merchantable coal has been exhausted.

ICG Knott County s four underground mines are room-and-pillar operations, utilizing continuous miners and shuttle cars. Nearly all of the run-of-mine coal is processed at the Supreme Energy preparation plant; some of the Hazard 4 run-of-mine coal is blended with the washed coal.

Nearly all of ICG Knott County s coal is transported by rail. The loadout is served by CSX.

ICG East Kentucky, LLC

ICG East Kentucky, LLC is a surface mining operation located in Pike County, Kentucky, near Phelps. ICG East Kentucky currently operates the Blackberry surface mine and the Phelps Loadout. ICG East Kentucky was acquired by AEI Resources in the second quarter of 1999.

Blackberry is an area surface mine that produces coal from three separate coalbeds: (i) Taylor; (ii) Fireclay; and (iii) Lower Fireclay. All of the coal is sold run-of-mine, with an average sulfur content of 1.2%, an average ash content of 12% and an average Btu content of 12,400.

We estimate that the Blackberry mine controls 2.6 million tons of coal reserves; no additional exploration is required. After Blackberry is depleted, ICG East Kentucky will begin mining the Mount Sterling property, which contains an additional 5.9 million tons of coal reserves. Mount Sterling is located in Martin and Pike Counties, Kentucky near the Tug Fork River. Although Mount Sterling is expected to be mined by ICG East Kentucky, the property is held by ICG Natural Resources, LLC. The leases are retained by annual minimum payments and by tonnage-based royalty payments. The leases can be renewed until all mineable and merchantable coal has been exhausted.

Overburden at the Blackberry mine is removed by front end loaders, end dumps, bull dozers and blast casting. Coal from the pits is transported by truck to the Phelps Loadout.

Vindex Energy Corporation

Vindex Energy Corporation operates two surface mines, the Island mine and the Douglas mine, in the Potomac Basin in Garrett County, Maryland. The reserves at Vindex are leased primarily from one major landowner. The lease expires in 2010 and is renewable on a year-by-year basis with a minimum annual holding cost. Vindex Energy is a cross-ridge mining operation extracting coal from the Upper

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## **Business**

Freeport, Middle Kittanning and Upper Kittanning seams. Both mines are truck-and-shovel/loader mining operations utilizing dozers, hydraulic excavators, loaders and trucks. Operations are conducted with relatively new equipment and exploration and development is conducted on a continual basis ahead of mining.

Vindex has been operating its mines at full production since the first quarter 2005, and it is projected that the mines will produce a combined 654,000 tons in 2005. Approximately 20% of the raw coal production is screened at the Island Mine for sales directly to the customers. The remainder of the coal is processed at our preparation plant located near Mount Storm, West Virginia, where the product is shipped to the customer by either truck or rail using a third-party rail loading facility.

Four new surface mines are under development in the Potomac Basin in Garrett County, Maryland. Anker anticipates mining to commence at one of these operations in 2007, an additional two in 2008 and the last mine producing by 2009. Like the Island and Douglas mines, these four mines will utilize truck-and-shovel/loaders and will be extracting coal from the Bakerstown, Upper Freeport, Mahoning, Upper Kittanning and Middle Kittanning seams. These future reserves are currently being explored and permitted for mining.

# Patriot Mining Company

Patriot Mining Company consists of three active surface mines near Morgantown, West Virginia: Crown No. 2 and New Hill East located in Monongalia County, West Virginia and Keener located in Green County, Pennsylvania. The majority of the coal and surface is leased under renewable contracts with small annual minimum holding costs. Patriot s mines are extracting coal from the Waynesburg seam using contour mining methods with dozers, loaders and trucks. As mining progresses, reserves are being acquired and permitted for future operations. The mining equipment is maintained in good condition.

We have projected that Patriot s three mines will produce approximately 750,000 tons in 2005. Patriot is planning six new mines on property currently being acquired, explored and permitted that will begin phasing into production starting next year through 2009. These mines will also extract coal from the Waynesburg seam using contour mining methods with dozers, loaders and trucks.

Spruce Fork Division Anker West Virginia Mining Company

The Spruce Fork Division currently consists of two active underground mines: Spruce No. 1 and Sago located in Upshur County, West Virginia, near the town of Buckhannon. The Spruce No. 1 Mine is extracting coal from the Upper Freeport seam and the Sago mine is extracting coal from the Middle Kittanning seam. Nearly all of the reserves in the Spruce Fork Division are owned by ICG. The Spruce No. 1 Mine opened in 1997 and we anticipate that its reserves will be depleted sometime during the third quarter of 2005. The Sago mine, which was originally opened in 1999 as a contract mine, closed in 2002, and then reopened as a captive operation in the first quarter of 2004. Sago is expected to reach full production by the fourth quarter of 2005.

Both operations utilize the room-and-pillar mining method with continuous miners and shuttle cars for coal extraction. All of the coal extracted from these mines is processed through the nearby Sawmill Run preparation plant where coal is then primarily shipped by CSX rail, although some coal is trucked to local industrial customers.

We have projected that the Spruce Fork Division will produce approximately 1.3 million tons of coal in 2005. The Sago 3 mine, scheduled for production in 2007, is a replacement for the Spruce No. 1 Mine. The reserves at Spruce Fork have characteristics that make it marketable to both steam and metallurgical coal customers.

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## **Business**

# Sycamore Group

Sycamore Group consists of The Sycamore Group LLC and the Harrison Division. The Sycamore Group LLC is a joint venture between ICG and Emily Gibson Coal Company. The joint venture operates one underground mine, the Sycamore No. 1 Mine (a.k.a. the Fairfax No. 3 Mine), in Harrison County, West Virginia, approximately ten miles west of Clarksburg, where coal is extracted from the Pittsburgh seam by room-and-pillar mining method with continuous miners and shuttle cars for coal extraction.

The majority of the coal is leased with an annual minimum holding cost. It is anticipated that this reserve will be depleted and the mine closed during the second quarter of 2006. Operations are conducted utilizing the room-and-pillar mining method. Newly rebuilt mining equipment was recently installed to facilitate the complete extraction of the remaining reserves. We expect that ICG s 50% share of the 2005 production to be approximately 210,000 tons, all of which is sold on a raw basis and shipped to Allegheny Power Service Corporation s Harrison Power Station by truck.

The Harrison Division consists of the Sycamore No. 2 Mine, which is located in Harrison County, West Virginia, approximately ten miles west of Clarksburg. The Sycamore No. 2 Mine is expected to begin producing coal from the Pittsburgh seam by room-and-pillar mining method with continuous miners and shuttle cars in the second quarter of 2005. The reserve is primarily leased from one major landowner with an annual minimum holding cost and an automatic renewal based on an annual minimum production of 250,000 tons.

The planned annual production is expected to increase from approximately 430,000 tons in 2005 to over 1.6 million tons in 2006. The coal produced from the Sycamore No. 2 Mine will be sold on a raw basis and shipped to Allegheny Power Service Corporation s Harrison Power Station by truck under a new life of mine, total production coal supply agreement.

Philippi Development Division Anker West Virginia Mining Company

The Philippi Development Division operates the Sentinel mine, in Barbour County, West Virginia near the town of Philippi. The mine was acquired by Anker in 1990 and has been operating ever since. Historically, coal was extracted from the Lower Kittanning seam; however, mining is currently conducted in the Upper Kittanning seam by room-and-pillar mining method with a new low-seam continuous miner which was installed in the fourth quarter of 2004. The current operations are expected to be supplemented with a second continuous miner in the first quarter of 2007.

Coal is fed directly from the mine to our preparation plant and loadout facility served by the CSX railroad. The product can be shipped on steam or metallurgical markets. The Sentinel Mine is projected to produce approximately 317,000 tons in 2005. Production is expected to increase to 634,000 tons by 2008 with the addition of the second continuous miner.

# New Appalachian mine developments

Hillman property

The Hillman property, located in Northern Appalachia, includes 194 million tons of deep coal reserves of both steam and metallurgical quality coal in the Lower Kittanning seam covering approximately 65,000-acres located predominantly in Taylor County, West Virginia, near Grafton. The reserve extends into parts of Barbour, Marion, and N. Harrison Counties as well. ICG owns the Hillman coal reserve in addition to nearly 4,000 acres of surface property to accommodate the development of three projected mining operations. In addition to the Lower Kittanning reserves, we also own significant non-reserve coal deposits in the Kittanning, Freeport, Clarion and Mercer seams on the Hillman property.

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#### **Business**

The Hillman reserves are currently being permitted for the development of three mining operations; two longwall and one room-and-pillar. Production from the first complex is projected to begin in 2007 with a full annual production of 9 million tons expected from the three mines by 2010.

Upshur property

The Upshur Property, located in Northern Appalachia, is an 88 million tons of non-reserve coal deposits owned or controlled by us in the Middle and Lower Kittanning seams. The non-reserve coal deposits are surface mineable at a ratio of slightly greater than 2 to 1. Both Kittanning seams will be mined as a 7,500 Btu fuel by extracting all of the coal splits and associated partings. The low product heat content limits the distance over which the fuel can be transported and sold; however, the low mining cost makes Upshur an attractive location for an on-site power plant. Some preliminary research, including air quality monitoring, has been completed in association with the future construction of a circulating fluidized bed power plant at Upshur.

# Big Creek property

Our Big Creek reserve, located in Central Appalachia, covers 10,000 acres of leased coal lands located north of the town of Richlands in Tazewell County, Virginia. Total recoverable reserves are 27.5 million tons in the Jawbone, Greasy Creek and War Creek seams. The largest coal block is a deep reserve in the War Creek seam, which is a high-quality metallurgical coal ranging from low to mid vol. The Big Creek reserve is all leased from Southern Regional Industrial Reality. Production from the permitted War Creek Mine is expected to begin in 2007 utilizing the room and pillar mining method with continuous haulage. The mine is expected to reach full production of nearly 1 million tons per year by 2008. The coalbed methane at Big Creek is currently leased to and being produced by Pocahontas Gas Partnership with an overriding royalty paid to us.

# Bay Hill property

The Bay Hill reserve, located in Central Appalachia, is a 29 million-ton deep reserve of high quality low-vol metallurgical coal in the Pocahontas No. 3 seam in Raleigh County west of Beckley, West Virginia. The southwest portion of the reserve underlies part of the recently closed BayBeck Mine in the Beckley seam. Most of the 16,800 acre Bay Hill reserve is leased from three land companies: Western Pocahontas Properties, Crab Orchard Coal Company and Beaver Coal Company. We have permitted a portion of the Bay Hill reserve for deep mine development.

## Juliana Complex

Mining on the Juliana property, located in Central Appalachia, in Webster County, WV, began in 1979 and was stopped in December 1999. Contour and mountain top removal stripping methods were utilized to produce coal from the Kittanning and Upper Freeport seams. In addition, a substantial amount of deep-mined coal was produced from the Middle Kittanning seam. A 500 TPH preparation facility with 100,000 tons of raw and clean coal storage and a unit-train loadout was used to process and load coal on the CSX railroad.

Currently at Juliana, there are two Kittanning deep mine permits and one surface mine permit in place. Permitted deep and surface non-reserve coal deposits are 1.2 million tons and 1.9 million tons, respectively. The ratio for the surface reserve is 17.3 to 1 bulk cubic yard per clean ton. The projected clean coal quality for deep and surface-mined coal combined is an average sulfur content of 0.82%, an average ash content of 7.5% and an average Btu content of 13,100, on an as received basis.

# Jennie Creek property

The Jennie Creek reserve, located in Mingo County, West Virginia, is a 44.9 million ton reserve of surface and deep mineable steam coal. Permitting is now in progress for a surface mine and preparation plant complex that is planned for production in 2007 on this Central Appalachian

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#### **Business**

property. The development of the Jennie Creek reserve is subject to the resolution of certain disputes with lessors arising out of the Horizon bankruptcy proceedings. This property is expected to include 7.8 million tons of highwall mineable coal in the low sulfur Coalburg seam that will be recovered as part of the contour and mountaintop surface mining operation. A deep reserve in the high Btu, medium sulfur Alma seam constitutes the largest block of coal at 30.2 million tons.

## Illinois Basin mining operations

Below is a map showing the location and access to our coal operations in the Illinois Basin:

ICG Illinois, LLC operates one large underground coal mine, the Viper mine, in central Illinois. Viper commenced mining operations in 1982 as a union free operation for Shell Oil Company. Viper was acquired by Ziegler in 1992 and subsequently acquired by AEI Resources in 1998.

The Viper Mine is working the Illinois No. 5 Seam, also referred to as the Springfield Seam, with all raw coal production washed at Viper s preparation plant. Coal mined from this operation has an average sulfur content of 3.2%, an average ash content of 9.5% and an average Btu content of 10,500. We estimate that Viper controls approximately 29.6 million tons of coal reserves, plus an

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#### **Business**

additional 38.5 million resource tons. Viper has an ongoing exploration program to accurately assess floor and roof conditions within the immediate mine plan.

Approximately two-thirds of the coal reserves are leased, while one-third is owned in fee. The leases are retained by annual minimum payments and by tonnage-based royalty payments. The leases can be renewed until all mineable and merchantable coal has been exhausted.

The Viper mine is a room-and-pillar operation, utilizing continuous miners and shuttle cars. Management believes that ICG Illinois is one of the lowest cost and highest productivity mines in the Illinois Basin. All of the raw coal is processed at Viper s preparation plant. The clean coal is transported to the customers by on-highway trucks. A major rail line is located a short distance from the plant, giving Viper the option of constructing a rail loadout. ICG Illinois ships by independent trucking companies to utility and industrial customers located in North Central Illinois. Shipments to electric utilities account for approximately 71% of coal sales. Currently 1.7 million tons (80%) of ICG Illinois 2005 production is under contract. The City of Springfield Water, Light and Power purchases nearly 50% of Viper s production and the contract does not expire until 2020.

The underground equipment, infrastructure and preparation plant are well maintained. The underground equipment will be replaced or rebuilt over the next five years.

## OTHER OPERATIONS

#### Coal sales

In addition to the coal we mine, from time to time we also opportunistically secure coal purchase agreements with other coal producers to take advantage of differences in market prices.

## ICG ADDCAR Systems, LLC

In our highwall mining business, we operate or lease six systems using our patented ADDCAR highwall mining system and intend to build additional ADDCAR systems as required. ADDCAR<sup>tm</sup> is the registered trademark of ICG, Inc. The ADDCAR highwall mining system is an innovative and efficient mining system. The system is often deployed at reserves that cannot be economically mined by other methods.

In a typical ADDCAR highwall mining system, there is a launch vehicle, continuous miner, conveyor cars, a stacker conveyor, electric generator, water tanker for cooling and dust suppression and a wheel loader with forklift attachment.

A five person crew operates the entire ADDCAR highwall mining system with control of the continuous miner being performed remotely by one person from the climate-controlled cab located at the rear of the launch vehicle. Our system utilizes a navigational package to provide horizontal guidance, which helps to control rib width and thus roof stability. Also, the system provides vertical guidance for control out of seam dilutions. The ADDCAR highwall mining system is also equipped with high-quality video monitors to provide the operator with visual displays of the mining process from inside each entry being mined.

The mining cycle begins by aligning the ADDCAR highwall mining system onto the desired heading and starting the entry. As the remotely controlled continuous miner penetrates the coal seam, ADDCAR conveyor cars are added behind it, forming a continuous cascading conveyor train. This continues until the entry is at the planned full depths of up to 1,200 to 1,500 feet. After retraction, the launch vehicle is moved to the next entry, leaving a support pillar of coal between entries. This process recovers as much as 65% of the reserves while keeping all personnel outside the coal seam in a safe working environment. A wide range of seam heights can be mined with high production in seams as low as 3.5 feet and as high as 15 feet in a single pass. If the seam height is greater than 15 feet, then

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multi lifts can be mined to create an unlimited entry height. The navigational features on the ADDCAR highwall mining system allow for multi lift mining while ensuring that the designed pillar width is maintained.

During the mining cycle, in addition to the tractive effort provided by the crawler drive of the continuous miner the ADDCAR highwall mining system bolsters the cutting capability of the machine through an additional pumping force provided by hydraulic cylinders which transmit thrust to the back of the miner through blocks mounted on the side of the conveyor cars. This additional energy allows the continuous miner to achieve maximum cutting and loading rates as it moves forward into the seam.

We currently have the exclusive North American distribution rights for the ADDCAR highwall mining system.

#### Coalbed methane

CoalQuest has entered into a joint operating agreement pursuant to which it will seek to produce coalbed methane, which is pipeline quality gas that resides in coal seams, from its properties in Barbour, Harrison and Taylor counties in West Virginia. In the eastern United States, conventional natural gas fields are typically located in various sedimentary formations at depths ranging from 2,000 to 15,000 feet. Exploration companies often put capital at risk by searching for gas in commercially exploitable quantities at these depths. By contrast, the coal seams from which we anticipate recovering coalbed methane are typically less than 1,000 feet deep and are usually better defined than deeper formations. We believe that this contributes to lower exploration costs than those incurred by producers that operate in deeper, less defined formations. We believe this project will be part of the first application of proprietary horizontal drilling technology for coalbed methane in northern West Virginia coalfields. We have not filed reserve estimates with any federal agency.

#### **CUSTOMERS AND COAL CONTRACTS**

#### **Customers**

Our primary customers are investment grade electric utility companies primarily in the eastern half of the United States. The majority of our customers purchase coal for terms of one year or longer, but we also supply coal on a spot basis for some of our customers. Our three largest customers for the nine months ended September 30, 2005, pro forma for the Anker and CoalQuest acquisitions, were Georgia Power Company, Carolina Power & Light Company and Duke Power and we derived approximately 53% of our coal revenues from sales to our five largest customers, pro forma for the Anker and CoalQuest acquisitions.

## Long-term coal supply agreements

As is customary in the coal industry, we enter into long-term supply contracts (exceeding one year in duration) with many of our customers when market conditions are appropriate. These contracts allow customers to secure a supply for their future needs and provides us with greater predictability of sales volume and sales price. For the nine months ended September 30, 2005 (pro forma for the Anker and CoalQuest acquisitions), approximately 75% of our revenues were derived from long-term supply contracts. We sell the remainder of our coal through short-term contracts and on the spot market. We have also entered into certain brokered transactions to purchase certain amounts of coal to meet our sales commitments. The purchase coal contracts expire between 2006 and 2010 and provide us a minimum of approximately 10.5 million tons of coal through the remaining lives of the contracts.

As a result of the Horizon bankruptcy process, we were able to renegotiate certain contracts at significantly higher prices that reflected the current pricing environment and not purchase unfavorable contracts. However, we do have certain contracts which are set below current market rates because Anker entered into these contracts before the recent rise in the coal prices. As the net costs associated with producing coal have risen, such as higher energy, transportation and steel prices, the price

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#### **Business**

adjustments within several of our long-term contracts have not caught up to the new coal prices. This has resulted in certain counterparties to these contracts benefiting from below market prices for our coal.

The terms of our coal supply agreements result from competitive bidding and extensive negotiations with customers. Consequently, the terms of these contracts vary significantly by customer, including price adjustment features, price reopener terms, coal quality requirements, quantity parameters, permitted sources of supply, future regulatory changes, extension options, force majeure provisions and termination and assignment provisions.

Some of our long-term contracts provide for a pre-determined adjustment to the stipulated base price at times specified in the agreement or at other periodic intervals to account for changes due to inflation or deflation. In addition, most of our contracts contain provisions to adjust the base price due to new statutes, ordinances or regulations that impact our costs related to performance of the agreement. Also, some of our contracts contain provisions that allow for the recovery of costs impacted by modifications or changes in the interpretations or application of any applicable government statutes.

Price reopener provisions are present in most of our long-term contracts. These price reopener provisions may automatically set a new price based on prevailing market price or, in some instances, require the parties to agree on a new price, sometimes between a specified range of prices. In a limited number of agreements, failure of the parties to agree on a price under a price reopener provision can lead to termination of the contract. Under some of our contracts, we have the right to match lower prices offered to our customers by other suppliers. These price reopener provisions have enabled us to negotiate higher selling prices in several contracts over the last several months.

Quality and volumes for the coal are stipulated in coal supply agreements, and in some instances buyers have the option to vary annual or monthly volumes. Most of our coal supply agreements contain provisions requiring us to deliver coal within certain ranges for specific coal characteristics such as heat content, sulfur, ash, hardness and ash fusion temperature. Failure to meet these specifications can result in economic penalties, suspension or cancellation of shipments or termination of the contracts. Assuming steady or increasing coal prices over the near-term, we expect to renew many of our expiring sales contracts at significantly higher prices.

## Transportation/logistics

We ship coal to our customers by rail, truck or barge. We typically pay the transportation costs for our coal to be delivered to the barge or rail loadout facility, where the coal is then loaded for final delivery. Once the coal is loaded in the barge or railcar, our customer is typically responsible for the freight costs to the ultimate destination. Transportation costs vary greatly based on the customer s proximity to the mine and our proximity to the loadout facilities. We use a variety of independent companies for our transportation needs and typically enter into multiple non-contract agreements with trucking companies throughout the year.

In 2004, approximately 85% of our coal from our Central Appalachian operations was delivered to our customers by rail on either the Norfolk Southern or CSX rail lines, with the remaining 15% delivered by truck. For our Illinois Basin operations, all of our coal was delivered by truck to customers, generally within an 80 mile radius of our Illinois mine.

We believe we enjoy good relationships with rail carriers and barge companies due, in part, to our modern coal-loading facilities and the experience of our transportation and distribution employees.

#### **SUPPLIERS**

We have historically spent more than \$188 million per year to procure goods and services in support of our business activities, excluding capital expenditures. Principal commodities include maintenance and repair parts and services, electricity, fuel, roof control and support items, explosives, tires, conveyance

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#### **Business**

structure, ventilation supplies and lubricants. We use suppliers for a significant portion of our equipment rebuilds and repairs both on- and off-site, as well as construction and reclamation activities.

Each of our regional mining operations has developed its own supplier base consistent with local needs. We have a centralized sourcing group for major supplier contract negotiation and administration, for the negotiation and purchase of major capital goods and to support the business units. The supplier base has been relatively stable for many years, but there has been some consolidation. We are not dependent on any one supplier in any region. We promote competition between suppliers and seek to develop relationships with those suppliers whose focus is on lowering our costs. We seek suppliers who identify and concentrate on implementing continuous improvement opportunities within their area of expertise.

#### **COMPETITION**

The coal industry is intensely competitive. Our main competitors are Massey Energy Company and Alpha Natural Resources. As we develop additional reserves and expand our operations into Central and Northern West Virginia, we will face additional competition from Northern Appalachia coal producers, including Consol Energy and Foundation Coal Holdings. The most important factors on which we compete are coal price at the mine, coal quality and characteristics, transportation costs and the reliability of supply. Demand for coal and the prices that we will be able to obtain for our coal are closely linked to coal consumption patterns of the domestic electric generation industry which has accounted for approximately 92% of domestic coal consumption in recent years. These coal consumption patterns are influenced by factors beyond our control, including the demand for electricity which is significantly dependent upon economic activity and summer and winter temperatures in the United States, government regulation, technological developments and the location, availability, quality and price of competing sources of coal, alternative fuels such as natural gas, oil and nuclear and alternative energy sources such as hydroelectric power.

## **EMPLOYEES**

As of September 30, 2005, we had 1,957 employees of which 22% were salaried and 78% were hourly. We believe our relationship with our employees is good. All of our workforce is union free.

## **LEGAL PROCEEDINGS**

From time to time, we are involved in legal proceedings arising in the ordinary course of business. We believe we have recorded adequate reserves for these liabilities and that there is no individual case or group of related cases pending that is likely to have a material adverse effect on our financial condition, results of operations or cash flows. With respect to any claims relating to Horizon which arose prior to November 12, 2002, such claims are subject to an automatic stay of the U.S. Bankruptcy Code. In limited circumstances, the Bankruptcy Court has lifted the stay but only to the extent of insurance coverage relating to Horizon. In any event, we believe all or substantially all of the claims will be resolved in accordance with Horizon s plan of reorganization.

## **EQUIPMENT AND CAPITAL EXPENDITURES**

As of December 31, 2004, our leased equipment was, on average, 8.5 years old. We believe that a significant portion of our equipment needs to be upgraded in the near-term. Accordingly, we expect to retire much of our current equipment and invest approximately \$304 million in new equipment and for mining development operations in the next two years. We believe our capital investment plan will provide us with a cost-effective fleet of equipment and enable us to improve production efficiencies. As we take advantage of planned expansion opportunities from 2007 through 2009 principally as a result of the Anker and CoalQuest acquisitions, we expect to spend approximately \$627 million on capital expenditures which may require external financing.

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#### **Business**

While we currently operate our mines with a high percentage of leased equipment due primarily to Horizon s preference for leasing, we will be purchasing equipment in the future. Current equipment is leased primarily from Caterpillar Finance, GE Capital and other leasing companies. Our operating leases typically have a term of three to five years, with us having the right to purchase the equipment at the end of the lease at fair market value.

#### RECLAMATION

Reclamation expenses are a significant part of any coal mining operation. Prior to commencing mining operations, a company is required to apply for numerous permits in the state where the mining is to occur. Before a state will approve and issue these permits, it typically requires the mine operator to present a reclamation plan which meets regulatory criteria and to secure a surety bond to guarantee performance of reclamation in an amount determined under state law. These bonding companies, in turn, require that we backstop the surety bonds with cash and/or letters of credit. While bonds are issued against reclamation liability for a particular permit at a particular site, collateral posted in support of the bond is not allocated to a specific bond, but instead is part of a collateral pool supporting all bonds issued by that particular insurer. Bonds are released in phases as reclamation is completed in a particular area.

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Environmental and other regulatory matters

Federal, state and local authorities regulate the U.S. coal mining industry with respect to matters such as permitting and licensing requirements, employee health and safety, air quality standards, water pollution, plant and wildlife protection, the reclamation and restoration of mining properties after mining has been completed, the discharge of materials into the environment, surface subsidence from underground mining, and the effects of mining on groundwater quality and availability. These laws and regulations have had and will continue to have a significant effect on our costs of production and competitive position. Future legislation, regulations or orders may be adopted or become effective which may adversely affect our mining operations, cost structure or the ability of our customers to use coal. For instance, new legislation, regulations or orders, as well as future interpretations and more rigorous enforcement of existing laws, may require substantial increases in equipment and operating costs to us and delays, interruptions, or a termination of operations, the extent of which we cannot predict. Future legislation, regulations or orders may also cause coal to become a less attractive fuel source, resulting in a reduction in coal s share of the market for fuels used to generate electricity.

We endeavor to conduct our mining operations in compliance with all applicable federal, state and local laws and regulations. However, due in part to the extensive and comprehensive regulatory requirements, violations during mining operations occur from time to time in the industry.

## MINING PERMITS AND APPROVALS

Numerous governmental permits or approvals are required for mining operations. In connection with obtaining these permits and approvals, we may be required to prepare and present to federal, state or local authorities data pertaining to the effect or impact that any proposed production or processing of coal may have upon the environment. The requirements imposed by any of these authorities may be costly and time consuming and may delay commencement or continuation of mining operations. Regulations also provide that a mining permit or modification can be delayed, refused or revoked if an officer, director or a stockholder with a 10% or greater interest in the entity is affiliated with or is in a position to control another entity that has outstanding permit violations. Thus, past or ongoing violations of federal and state mining laws could provide a basis to revoke existing permits and to deny the issuance of additional permits.

In order to obtain mining permits and approvals from state regulatory authorities, mine operators must submit a reclamation plan for restoring, upon the completion of mining operations, the mined property to its prior condition, productive use or other permitted condition. Typically, we submit our necessary mining permit applications several months before we plan to begin mining a new area. In our experience, mining permit approvals generally require 12 to 18 months after initial submission.

#### SURFACE MINING CONTROL AND RECLAMATION ACT

The Surface Mining Control and Reclamation Act of 1977, or SMCRA, which is administered by the Office of Surface Mining Reclamation and Enforcement, or OSM, establishes mining, environmental protection and reclamation standards for all aspects of surface mining as well as many aspects of deep mining. Mine operators must obtain SMCRA permits and permit renewals from the OSM or the appropriate state regulatory agency for authorization of certain mining operations that result in a disturbance of the surface. If a state regulatory agency adopts federal mining programs under SMCRA, the state becomes the regulatory authority. States in which we have active mining operations have achieved primary control of enforcement through federal authorization. SMCRA permit provisions include requirements for coal prospecting, mine plan development, topsoil removal, storage and replacement, selective handling of overburden materials, mine pit backfilling and grading, protection of the hydrologic balance, subsidence control for underground mines, surface drainage control, mine drainage and mine discharge control and treatment and revegetation.

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#### **Environmental and other regulatory matters**

These requirements seek to limit the adverse impacts of coal mining and more restrictive requirements may be adopted from time to time. An example is the proposed amendment to the Stream Buffer Rule issued by the OSM on January 7, 2004. This proposal seeks to further minimize the adverse environmental effects from construction of excess spoil fills and to clarify when excess spoil fills may be constructed within 100 feet of a perennial or intermittent stream. On June 16, 2005, the OSM asked for public comment on the preparation of an environmental impact statement with respect to this proposal.

The mining permit application process is initiated by collecting baseline data to adequately characterize the pre-mine environmental condition of the permit area. This work includes surveys of cultural resources, soils, vegetation, wildlife, assessment of surface and ground water hydrology, climatology and wetlands. In conducting this work, we collect geologic data to define and model the soil and rock structures and coal that it will mine. We develop mine and reclamation plans by utilizing this geologic data and incorporating elements of the environmental data. The mine and reclamation plan incorporates the provisions of SMCRA, the state programs and the complementary environmental programs that impact coal mining.

Also included in the permit application are documents defining ownership and agreements pertaining to coal, minerals, oil and gas, water rights, rights of way and surface land, and documents required by the OSM s Applicant Violator System, including the mining and compliance history of officers, directors and principal owners of the entity. Once a permit application is prepared and submitted to the regulatory agency, it goes through a completeness review and technical review. Public notice and opportunity for public comment on a proposed permit is required before a permit can be issued. Some SMCRA mine permits take over a year to prepare, depending on the size and complexity of the mine and may take six months to two years or even longer to be issued. Regulatory authorities have considerable discretion in the timing of the permit issuance and the public has rights to comment on and otherwise engage in the permitting process including through intervention in the courts.

Before a SMCRA permit is issued, a mine operator must submit a bond or otherwise secure the performance of reclamation obligations. The Abandoned Mine Land Fund, which is part of SMCRA, requires a fee on all coal produced. The proceeds are used to reclaim mine lands closed or abandoned prior to 1977. This program is currently set to expire June 30, 2006, and Congress is considering various reauthorization proposals.

SMCRA stipulates compliance with many other major environmental statues, including: the Clean Air Act, the Clean Water Act, the Resource Conservation and Recovery Act, or RCRA, and the Comprehensive Environmental Response, Compensation and Liability Act, or either CERCLA or Superfund.

#### **SURETY BONDS**

Federal and state laws require us to obtain surety bonds to secure payment of certain long-term obligations including mine closure or reclamation costs, federal and state workers—compensation costs, coal leases and other miscellaneous obligations. Many of these bonds are renewable on a yearly basis.

Surety bond costs have increased in recent years while the market terms of such bonds have generally become more unfavorable. In addition, the number of companies willing to issue surety bonds has decreased.

## **CLEAN AIR ACT**

The federal Clean Air Act, and comparable state laws that regulate air emissions, directly affect coal mining operations, but have a far greater indirect affect. Direct impacts on coal mining and processing operations may occur through permitting requirements and/or emission control requirements relating

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#### **Environmental and other regulatory matters**

to particulate matter, such as fugitive dust or fine particulate matter measuring 2.5 micrometers in diameter or smaller. The Clean Air Act indirectly affects coal mining operations by extensively regulating the air emissions of sulfur dioxide, nitrogen oxides, mercury and other compounds emitted by coal-fired electricity generating plants and coke ovens. The general effect of such extensive regulation of emissions from coal-fired power plants could be to reduce demand for coal.

Clean Air Act requirements that may directly or indirectly affect our operations include the following:

#### Acid rain

Title IV of the Clean Air Act required a two-phase reduction of sulfur dioxide emissions by electric utilities. Phase II became effective in 2000 and extended the Title IV requirements to all coal-fired power plants with generating capacity greater than 25 Megawatts. The affected electricity generators have sought to meet these requirements by, among other compliance methods, switching to lower sulfur fuels, installing pollution control devices, reducing electricity generating levels or purchasing sulfur dioxide emission allowances. We cannot accurately predict the effect of these provisions of the Clean Air Act on us in future years. At this time, we believe that implementation of Phase II has resulted in an upward pressure on the price of lower sulfur coals, as coal-fired power plants continue to comply with the more stringent restrictions of Title IV.

# Fine particulate matter and ozone

The Clean Air Act requires the EPA to set standards, referred to as National Ambient Air Quality Standards, or NAAQS, for certain pollutants. Areas that are not in compliance (referred to as non-attainment areas ) with these standards must take steps to reduce emissions levels. In 1997, the EPA revised the NAAQS for particulate matter and ozone; although previously subject to legal challenge, these revisions were subsequently upheld but implementation was delayed for several years.

For ozone, these changes include replacement of the existing one-hour average standard with a more stringent eight-hour average standard. On April 15, 2004, the EPA announced that counties in 32 states fail to meet the new eight-hour standard for ozone. The EPA is also considering whether to revise the ozone standard. States which fail to meet the new standard will have until June 2007 to develop plans for pollution control measures that allow them to come into compliance with the standards.

For particulates, the changes include retaining the existing standard for particulate matter with an aerodynamic diameter less than or equal to 10 microns, or PM10, and adding a new standard for fine particulate matter with an aerodynamic diameter less than or equal to 2.5 microns, or PM2.5. On December 17, 2004, the EPA announced that regions in 20 states and the District of Columbia did not achieve the fine particulate matter standard. Following identification of non-attainment areas, each individual state will identify the sources of emissions and develop emission reduction plans. These plans may be state-specific or regional in scope. Under the Clean Air Act, individual states have up to twelve years from the date of designation to secure emissions reductions from sources contributing to the problem. In addition, on April 25, 2005, the EPA issued a finding that states have failed to submit State Implementation Plans that satisfy the requirements of the Clean Air Act with respect to the interstate transport of pollutants relative to the achievement of the 8-hour ozone and the PM2.5 standards. Because of this finding, the EPA must promulgate a Federal Implementation Plan for any state which does not submit its own plan. The EPA issued a proposed PM2.5 rule on September 8, 2005. Meeting the new PM2.5 standard may require reductions of nitrogen oxide and sulfur dioxide emissions. Future regulation and enforcement of these new ozone and PM2.5 standards will affect many power plants, especially coal-fired plants and all plants in nonattainment areas.

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#### **Environmental and other regulatory matters**

#### **Ozone**

Significant additional emissions control expenditures will be required at coal-fired power plants to meet the current NAAQS for ozone. Nitrogen oxides, which are a by-product of coal combustion, can lead to the creation of ozone. Accordingly, emissions control requirements for new and expanded coal-fired power plants and industrial boilers will continue to become more demanding in the years ahead.

#### **NOx SIP Call**

The NOx SIP Call program was established by the EPA in October of 1998 to reduce the transport of ozone on prevailing winds from the Midwest and South to states in the Northeast, which said they could not meet federal air quality standards because of migrating pollution. Under Phase I of the program, the EPA is requiring 90,000 tons of nitrogen oxides reductions from power plants in 22 states east of the Mississippi River and the District of Columbia beginning in May 2004. Phase II of the rule requires a further reduction of about 100,000 tons of nitrogen oxides per year by May 1, 2007. Installation of additional control measures, such as selective catalytic reduction devices, required under the final rules will make it more costly to operate coal-fired electricity generating plants, thereby making coal a less attractive fuel.

#### **Clear Skies Initiative**

The Bush Administration has proposed new legislation, commonly referred to as the Clear Skies Initiative, that could require dramatic reductions in nitrous oxide, sulfur dioxide, and mercury emissions by power plants through cap-and-trade programs similar to the existing acid rain regulations and current NOx budget programs. The proposed bill also authorizes up to \$2.5 billion for clean coal technology demonstration projects. There are mixed views on whether this legislation will have a net positive or negative effect. Congress has also considered several competing bills. Recently, the EPA adopted a set of regulations which are intended to limit emissions for new and existing power plants in ways similar to the Clear Skies Initiative. The principle regulations are the Clean Air Interstate Rule and the Clean Air Mercury Rule, which were adopted in March 2005. The EPA predicts that these rules will cause coal production to rise in the Appalachian and Interior coal regions based on EPA s predictions as to how states and electric utilities will decide to implement these rules. However, those decisions have not been made, and it is not possible to predict with certainty what, if any, impact these rules will have on coal-buying decisions in the future.

#### Interstate air quality rule

On March 10, 2005, the EPA adopted new rules for reducing emissions of sulfur dioxide and nitrogen oxides. This Clean Air Interstate Rule calls for power plants in 29 eastern states and the District of Columbia to reduce emission levels of sulfur dioxide and nitrous oxide. The rule regulates these pollutants under a cap and trade program similar to the system now in effect for acid deposition control and to that proposed by the Clear Skies Initiative. The stringency of the cap may require many coal-fired sources to install additional pollution control equipment, such as wet scrubbers. This increased sulfur emission removal capability caused by the rule could result in decreased demand for low sulfur coal, potentially driving down prices for low sulfur coal. Emissions would be permanently capped and could not increase. The rule seeks to cut sulfur dioxide emissions by 45% in 2010, and by 57% in 2015. The rule is subject to judicial challenge, which makes it difficult to determine its precise impact. Many of the challengers seek to impose more stringent rules.

# **Clean Air Mercury Rule**

On March 15, 2005, the EPA issued the Clean Air Mercury Rule to control mercury emissions from power plants. The rule sets a mandatory, declining cap on the total mercury emissions allowed from coal-fired power plants nationwide. This approach, which allows emissions trading, seeks to reduce mercury emissions by nearly 70 percent from current levels once facilities reach a final mercury cap

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#### **Environmental and other regulatory matters**

which takes effect in 2018. The rule is subject to judicial challenge, which makes it difficult to determine its precise impact. Many of the challengers seek to impose more stringent rules. In addition, there have been efforts in Congress to legislatively disapprove the rule. Also subject to judicial challenge is the EPA s decision, which was announced concurrently with the rule, not to pursue regulation of mercury and other pollutants from coal-fired power plants under the Clean Air Act hazardous air pollutant program. The EPA recently stated that it is reconsidering this decision, but it declined to stay the implementation of the Clean Air Mercury Rule. On October 21, 2005, the EPA announced that it would seek additional public comments for 45 days on the Clean Air Mercury Rule and on portions of the decision not to regulate mercury and other pollutants emitted from power plants under the hazardous air pollutant program. Other proposals for controlling mercury emissions from coal-fired power plants have been made, such as establishing regional emission standards. If these proposals were enacted, the mercury content and variability of our coal would become a factor in future sales.

#### Carbon dioxide

In February 2003, a number of states notified the EPA that they planned to sue the agency to force it to set new source performance standards for utility emissions of carbon dioxide and to tighten existing standards for sulfur dioxide and particulate matter for utility emissions. In June 2003, three of these states sued the EPA seeking a court order requiring the EPA to designate carbon dioxide as a criteria pollutant and to issue a new NAAQS for carbon dioxide. If these lawsuits result in the issuance of a court order requiring the EPA to set emission limitations for carbon dioxide and/or lower emission limitations for sulfur dioxide and particulate matter, it could reduce the amount of coal our customers would purchase from us.

## Regional haze

The EPA has initiated a regional haze program designed to protect and to improve visibility at and around national parks, national wilderness areas and international parks. This program restricts the construction of new coal-fired power plants whose operation may impair visibility at and around federally protected areas. Moreover, this program may require certain existing coal-fired power plants to install additional control measures designed to limit haze-causing emissions, such as sulfur dioxide, nitrogen oxides, volatile organic chemicals and particulate matter. These limitations could affect the future market for coal. On July 6, 2005, the EPA issued regulations revising its regional haze program.

## **CLEAN WATER ACT**

The federal Clean Water Act, or CWA, and corresponding state laws, affect coal mining operations by imposing restrictions of the discharge of certain pollutants into water and on dredging and filling wetlands. The CWA establishes in-stream water quality standards and treatment standards for wastewater discharge through the National Pollutant Discharge Elimination System, or NPDES. Regular monitoring, as well as compliance with reporting requirements and performance standards, are preconditions for the issuance and renewal of NPDES permits that govern the discharge of pollutants into water.

Permits under Section 404 of the CWA are required for coal companies to conduct dredging or filling activities in jurisdictional waters for the purpose of conducting any instream activities, including installing culverts, creating water impoundments, constructing refuse areas, placing valley fills or performing other mining activities. Jurisdictional waters typically include intermittent and perennial streams and may in certain instances include man-made conveyances that have a hydrologic connection to a stream or wetland.

In particular, permits under Section 404 of the Clean Water Act are required for coal companies to conduct dredging or filling activities in jurisdictional waters for the purpose of creating slurry ponds,

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#### **Environmental and other regulatory matters**

water impoundments, refuse areas, or valley fills or other mining activities. The Army Corps of Engineers, or ACOE, is empowered to issue nationwide permits for specific categories of filling activity that are determined to have minimal environmental adverse effects in order to save the cost and time of issuing individual permits under Section 404. Nationwide Permit 21 authorizes the disposal of dredge-and-fill material from mining activities into the waters of the United States. On October 23, 2003, several citizens groups sued ACOE in the U.S. District Court for the Southern District of West Virginia seeking to invalidate nationwide permits utilized by ACOE and the coal industry for permitting most in-stream disturbances associated with coal mining, including excess spoil valley fills and refuse impoundments. The plaintiffs sought to enjoin the prospective approval of these nationwide permits and to enjoin some coal operators from additional use of existing nationwide permit approvals until they obtain more detailed individual permits. On July 8, 2004, the court issued an order enjoining the further issuance of Nationwide 21 permits within the Southern District of West Virginia. This decision is being appealed. Although we had no operations that were immediately impacted or interrupted, this decision, if more widely adopted, may require us to convert certain current and planned applications for Nationwide 21 permits to applications for individual permits. A similar suit challenging the validity of Nationwide Permit 21 by ACOE for coal mining operations in Kentucky was filed on January 27, 2005 by a number of environmental groups, Kentucky RiverKeeper v. Rowlette, in the United States Court for the Eastern District of Kentucky. The suit seeks, among other things, an injunction preventing ACOE to authorize pursuant to Nationwide Permit 21, further discharges of mining rock, dirt or coal refuse into valley fills or surface impoundments associated with certain specific mining permits, including permits issued to some of our mines in Kentucky. Granting of such relief would interfere with the further operation of these mines. Total Maximum Daily Load, or TMDL, regulations established a process by which states designate these stream segments considered to be impaired (i.e., not meeting present water quality standards). Industrial dischargers, including coal mines, will be required to meet new TMDL effluent standards for these stream segments. Under the Clean Water Act, states must conduct an anti-degradation review before approving permits for the discharge of pollutants to waters that have been designated as high quality beyond prescribed limits. A state s anti-degradation regulations prohibit the diminution of water quality in these streams. Several environmental groups and individuals recently challenged, and in part successfully, West Virginia s anti-degradation policy. In general, waters discharged from coal mines to high quality streams will be required to meet or exceed new high quality standards. This could cause increases in the costs, time and difficulty associated with obtaining and complying with NPDES permits, and could aversely affect our coal production.

#### MINE SAFETY AND HEALTH

Stringent health and safety standards have been in effect since Congress enacted the Coal Mine Health and Safety Act of 1969. The Federal Mine Safety and Health Act of 1977 significantly expanded the enforcement of safety and health standards and imposed safety and health standards on all aspects of mining operations. All of the states in which we operate have state programs for mine safety and health regulation and enforcement. Collectively, federal and state safety and health regulation in the coal mining industry is perhaps the most comprehensive and pervasive system for protection of employee health and safety affecting any segment of U.S. industry. While this regulation has a significant effect on our operating costs, the Company s U.S. competitors are subject to the same degree of regulation. Under the Black Lung Benefits Revenue Act of 1977 and the Black Lung Benefits Reform Act of 1977, as amended in 1981, each coal mine operator must secure payment of federal black lung benefits to claimants who are current and former employees and to a trust fund for the payment of benefits and

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medical expenses to claimants who last worked in the coal industry prior to July 1, 1973. The trust fund is funded by an excise tax on production of up to \$1.10 per ton for underground coal and up to \$0.55 per ton for surface-mined coal, neither amount to exceed 4.4% of the gross sales price. The excise tax does not apply to coal shipped outside the United States. In 2003, we recorded \$10.3 million of expense related to this excise tax.

## RESOURCE CONSERVATION AND RECOVERY ACT

RCRA affects coal mining operations by establishing requirements for the treatment, storage, and disposal of hazardous wastes. Certain coal mine wastes, such as overburden and coal cleaning wastes, are exempted from hazardous waste management.

Subtitle C of RCRA exempted fossil fuel combustion wastes from hazardous waste regulation until the EPA completed a report to Congress and, in 1993, made a determination on whether the wastes should be regulated as hazardous. In the 1993 regulatory determination, the EPA addressed some high volume-low toxicity coal combustion wastes generated at electric utility and independent power producing facilities, such as coal ash.

In May 2000, the EPA concluded that coal combustion wastes do not warrant regulation as hazardous under RCRA and that the hazardous waste exemption for these wastes. However, the EPA has determined that national non-hazardous waste regulations under RCRA Subtitle D are needed for coal combustion wastes disposed in surface impoundments and landfills and used as mine-fill. The agency also concluded beneficial uses of these wastes, other than for mine-filling, pose no significant risk and no additional national regulations are needed. As long as this exemption remains in effect, it is not anticipated that regulation of coal combustion waste will have any material effect on the amount of coal used by electricity generators. Most state hazardous waste laws also exempt coal combustion waste, and instead treat it as either a solid waste or a special waste. Any costs associated with handling or disposal of coal combustion wastes would increase our customers—operating costs and potentially reduce their coal purchases. In addition, contamination caused by the past disposal of ash can lead to material liability.

Due to the hazardous waste exemption for coal combustion waste such as ash, much coal combustion waste is currently put to beneficial use. For example, in one Pennsylvania mine from which we have the right to receive coal, the Company has used some ash as mine fill. The ash used for this purpose is mixed with lime and serves to help alleviate the potential for acid mine drainage.

## FEDERAL AND STATE SUPERFUND STATUTES

Superfund and similar state laws affect coal mining and hard rock operations by creating liability for investigation and remediation in response to releases of hazardous substances into the environment and for damages to natural resources caused by such releases. Under Superfund, joint and several liability may be imposed on waste generators, site owners or operators and others regardless of fault. In addition, mining operations may have reporting obligations under these laws.

### **CLIMATE CHANGE**

Although the United States has refused to join the 1992 Framework Convention on Global Climate Change, commonly known as the Kyoto Protocol, future regulation of greenhouse gas could occur either pursuant to future U.S. treaty obligations or pursuant to statutory or regulatory changes under the Clean Air Act. The Bush Administration has proposed a package of voluntary emission reductions for greenhouse gases reduction targets which provide for certain incentives if targets are met. Some states, such as Massachusetts, have already issued regulations regulating greenhouse gas emissions from large power plants. Increased efforts to control greenhouse gas emissions, including the future joining of the Kyoto Protocol, could result in reduced demand for coal if electric power generators switch to lower carbon sources of fuel. If the United States were to ratify the Kyoto Protocol, our nation would

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be required to reduce greenhouse gas emissions to 93% of 1990 levels in a series of phased reductions from 2008 to 2012.

## COAL INDUSTRY RETIREE HEALTH BENEFIT ACT OF 1992

Unlike many companies in the coal business, we do not have significant liabilities under the Coal Industry Retiree Health Benefit Act of 1992 (the Coal Act ), which requires the payment of substantial sums to provide lifetime health benefits to union-represented miners (and their dependents) who retired before 1992, because liabilities under the Coal Act that had been imposed on our predecessor or acquired companies were retained by the sellers and, if applicable, their parent companies, in the applicable acquisition agreements. We should not be liable for these liabilities retained by the sellers unless they and, if applicable, their parent companies, fail to satisfy their obligations with respect to Coal Act claims and retained liabilities covered by the acquisition agreements.

## **ENDANGERED SPECIES ACT**

The federal Endangered Species Act and counterpart state legislation protect species threatened with possible extinction. Protection of threatened and endangered species may have the effect of prohibiting or delaying us from obtaining mining permits and may include restrictions on timber harvesting, road building and other mining or agricultural activities in areas containing the affected species or their habitats. A number of species indigenous to our properties are protected under the Endangered Species Act. Based on the species that have been identified to date and the current application of applicable laws and regulations, however, we do not believe there are any species protected under the Endangered Species Act that would materially and adversely affect our ability to mine coal from our properties in accordance with current mining plans.

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#### Management

## **EXECUTIVE OFFICERS AND DIRECTORS**

The following table sets forth the names, ages and positions of our executive officers and directors:

Name	Age	Position(s)
Wilbur L. Ross, Jr.	67	Non-Executive Chairman and Director
Bennett K. Hatfield	48	President, Chief Executive Officer and Director
William D. Campbell	57	Vice President, Treasurer and Secretary
Roger L. Nicholson	45	Senior Vice President and General Counsel
Samuel R. Kitts	44	Senior Vice President, West Virginia and Maryland
		Operations
William Scott Perkins	50	Senior Vice President, Kentucky and Illinois
		Operations
Phillip Michael Hardesty	42	Senior Vice President, Sales and Marketing
Oren Eugene Kitts	50	Senior Vice President, Mining Services
Charles G. Snavely	49	Vice President, Planning and Acquisitions
Jon R. Bauer	49	Director
Cynthia B. Bezik	52	Director
William J. Catacosinos	75	Director
Marcia L. Page	45	Director
Wendy L. Teramoto	31	Director

Each executive officer serves at the discretion of our board of directors and holds office until his or her successor is elected and qualified or until his or her earlier resignation or removal. There are no family relationships among any of our directors or executive officers other than among two of our executive officers, Samuel R. Kitts and Oren Eugene Kitts, who are brothers.

Set forth below is certain background information relating to our executive officers and directors as of September 30, 2005.

#### Wilbur L. Ross, Jr. Non-Executive Chairman

Mr. Ross has served as the Non-Executive Chairman of our board of directors since April 2005 and has served in the same capacity at ICG, Inc. since October 2004. Mr. Ross is the Chairman and Chief Executive Officer of WL Ross & Co. LLC, a merchant banking firm, a position he has held since April 2000. Mr. Ross is also the Chairman and Chief Executive Officer of WLR Recovery Fund L.P., WLR Recovery Fund II L.P., WLR Recovery Fund III L.P., Asia Recovery Fund, Asia Recovery Fund Co-Investment, Nippon Investment Partners and Absolute Recovery Hedge Fund, each of which is an investment advisory firm. Mr. Ross is also Chairman of International Textile Group, Inc. a provider of global textile solutions and distinguished market brands to apparel and interior furnishings customers worldwide and Nano-Tex, LLC, a fabric innovations company, in the United States. Mr. Ross is a board member of Mittal Steel Company, N.V., a global steel producer, (which recently acquired International Steel Group, Inc.) in the Netherlands, Insuratex, Ltd., an insurance company, in Bermuda, Nikko Electric Industry Co. Ltd., an electrical equipment company, and Ohizumi Manufacturing Company, an electrical equipment company, in Japan, Tong Yang Life Insurance Co. in Korea, and of Syms Corp., an off-price apparel retailer, Clarent Hospital Corp., an operator of acute care hospitals and related healthcare businesses, and News Communications Inc., a publisher and distributor of community oriented newspapers and targeted audience publications, in the United States. Mr. Ross is also a member of the Business Roundtable. Previously, Mr. Ross served as the Executive Managing Director at Rothschild Inc.,

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an investment banking firm, from October 1974 to March 2000. Mr. Ross was also formerly Chairman of the Smithsonian Institution National Board and currently is a board member of the Japan Society and the Yale University School of Management. He holds an A.B. from Yale University and an M.B.A., with distinction, from Harvard University.

### Bennett K. Hatfield President, Chief Executive Officer and Director

Mr. Hatfield has been our President and Chief Executive Officer since March 2005. Prior to joining us, Mr. Hatfield served as President, Eastern Operations of Arch Coal, Inc., a producer of coal in the eastern and western United States, from March 2003 until March 2005. Prior to joining Arch Coal, Inc., Mr. Hatfield was Executive Vice President of El Paso Energy s Coastal Coal Company, a Central Appalachian coal producer, from December 2001 through February 2003. That assignment was preceded by a lengthy career with Massey Energy Company, a Central Appalachian coal producer, where he last served as Executive Vice President and Chief Operating Officer from June 1998 through December 2001. Mr. Hatfield has a B.S. in mining engineering from Virginia Polytechnic Institute and University.

# William D. Campbell Vice President, Treasurer and Secretary

Mr. Campbell has been our Vice President and Treasurer since March 2005 and our Secretary since April 2005.

Mr. Campbell was a Vice President and Treasurer of ICG, Inc. since October 2004. Prior to his employment with us,

Mr. Campbell held various positions with our predecessor. From November 2003 until September 2004,

Mr. Campbell was Horizon s Vice President and Controller and Vice President, Planning and Budgets from June 2002 until October 2003. From 1998 until June 2002, Mr. Campbell was Assistant Controller Operations/ Budget/ Forecasts at AEI Resources, Inc. Mr. Campbell received his B.S. in accounting from Brescia College.

## Roger L. Nicholson Senior Vice President and General Counsel

Mr. Nicholson has been our Senior Vice President and General Counsel since April 2005. Prior to joining us, Mr. Nicholson was a member at the law firm of Jackson Kelly, PLLC from April 2002 to April 2005. His practice focused on energy and natural resources, mergers and acquisitions and commercial and mineral real estate. Before joining Jackson Kelly, PLLC, Mr. Nicholson served as Vice President, Secretary and General Counsel of Massey Energy Company, a Central Appalachian coal producer, from February 2000 to April 2002. From June 1995 to February 2000, Mr. Nicholson was assistant general counsel of Massey Energy Company. He earned a B.S. in economics from Georgetown College and a J.D. from the University of Kentucky.

## Samuel R. Kitts Senior Vice President, West Virginia and Maryland Operations

Mr. Kitts has been our Senior Vice President, West Virginia Operations since April 2005. Prior to his employment with us, Mr. Kitts was the Vice President of Alpha Natural Resources Services from April 2004 to April 2005 and the President of Brooks Run Mining Co., LLC, a Central Appalachian coal producer, from February 2003 to April 2005. From March 2002 to February 2003, Mr. Kitts was the President of Brooks Run Coal Company. Prior to that time, Mr. Kitts held various management positions at Massey Energy Company from December 1986 to March 2002. Mr. Kitts received both a B.S. in geology and an M.B.A. from Marshall University.

## William Scott Perkins Senior Vice President, Kentucky and Illinois Operations

Mr. Perkins has been our Senior Vice President, Eastern Operations since April 2005 and held the same positions at ICG, Inc. since January 2005. Prior to his employment with us, Mr. Perkins held various positions with our predecessors. From July 2003 through January 2005, Mr. Perkins was the Vice President and General Manager of the Evergreen Mining Company Division of Horizon, the Vice President and General Manager of Horizon s Kentucky Division Union Free Horizon Natural

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Resources from October 2001 until June 2003 and the Vice President Appalachian region Union Free Surface Operations of AEI Resources from May 1999 until September 2001. Mr. Perkins received his B.S. in geology from Kent State University.

# Phillip Michael Hardesty Senior Vice President, Sales and Marketing

Mr. Hardesty has been our Senior Vice President, Sales and Marketing since April 2005. Previously, Mr. Hardesty held various positions with Arch Coal, Inc., a producer of coal in the eastern and western United States. From January 2005 through April 2005, Mr. Hardesty was Vice President, Commercial Optimization, Vice President, Marketing Services from July 2002 through January 2005 and Director of Marketing Services from August 1998 until July 2002. Mr. Hardesty received his B.S. in accounting from University of Kentucky.

## Oren Eugene Kitts Senior Vice President, Mining Services

Mr. Kitts has been our Senior Vice President, Mining Services since May 2005. Prior to his employment with us, Mr. Kitts was most recently Vice President, Environmental & Technical Affairs for Eastern Operations at Arch Coal, Inc. from May 2003 until joining us. Prior to Arch, Mr. Kitts was a partner in Summit Engineering Company, a Central Appalachian regional mining and civil engineering company, from May 1996 until May 2003. Prior to March 1996, Mr. Kitts spent over twelve years with Massey Coal, a Central Appalachian coal producer, in a variety of technical and management assignments, including president of Massey Coal Services. Mr. Kitts initially worked for Pickands Mather & Company, an iron ore mining and shipping company, as the environmental engineer for their coal mining operations in southern West Virginia and eastern Kentucky. Mr. Kitts has a B.S. in civil engineering from West Virginia University.

## Charles G. Snavely Vice President, Planning and Acquisitions

Mr. Snavely has been our Vice President, Planning and Acquisitions since July 2005. Prior to his employment with us, Mr. Snavely was most recently President of Bell County Coal Corporation at James River Coal Company, a Central Appalachia coal producer, from February 1995 until joining us. While at Bell County Coal, Mr. Snavely was also the President of Bledsoe Coal Corporation, Bledsoe Coal Leasing Corporation and Shamrock Coal Company, all subsidiaries of James River Coal Company, from February 2003 until joining us. Mr. Snavely has a B.S. in mining engineering from Virginia Tech University.

#### Jon R. Bauer Director

Mr. Bauer has served as our Director since April 2005 and as a Director of ICG, Inc. since October 2004. Since May 1995, Mr. Bauer has been the managing member and chief investment officer of Contrarian Capital Management LLC, a multi-strategy distressed securities money management firm. From July 1986 to May 1995, he was managing director at Oppenheimer & Co., Inc., an investment services company, where he founded the High Yield Department. Mr. Bauer is also a director of Arpeggio Acquisition Corp., a blank check and acquisition company Mr. Bauer received a bachelors degree (with honors) from Rutgers College and an M.B.A. from Harvard Business School.

#### Cynthia B. Bezik Director

Ms. Bezik has been a Director since April 2005 and as a Director of ICG, Inc. since December 2004. Ms. Bezik has over thirty years of financial management experience. Since May 2004, Ms. Bezik has been a financial consultant to the \$300 million Senior Secured Noteholders in the contested WCI Steel bankruptcy proceedings. She was Senior Vice President Finance and Chief Financial Officer at Cleveland-Cliffs Inc, from November 1997 through July 2003. Prior to that, she was the Treasurer at Cleveland-Cliffs from October 1994 through October 2003. Cleveland-Cliffs Inc, a NYSE-listed company, is a major supplier to the steel industry. Earlier in her career, she was on the audit staff of Ernst & Young, LLP, a professional services organization, and worked for AM International, a large

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manufacturing concern. In September 2005, Ms. Bezik joined the Board of Managers of New Venture Holdings, LLC, a privately held, tier-one automatic supplier, and in October 2005, was appointed to its Audit Committee. From February through September 2004, Ms. Bezik was a Director and chair of the Audit Committee of Oxford Automotive, Inc., a privately held, tier-one automotive supplier, prior to its filing for reorganization in 2004. In addition, she is on the Board of Trustees and the Executive Committee and serves as Treasurer of the Achievement Centers for Children, a non-profit organization serving special needs children in Northeastern Ohio. Ms. Bezik is a CMA (Certified Management Accountant) and holds an M.B.A. from Case Western Reserve University.

## William J. Catacosinos Director

Dr. Catacosinos has been a Director since April 2005 and as a Director of ICG, Inc. since December 2004. Since November 1998, Dr. Catacosinos has served as Managing Partner of Laurel Hill Capital Partners, a private equity investment firm. He also serves as the Chairman, President and CEO of TNP Enterprises, Inc., the parent of Texas-New Mexico Power, an electric utility located in Fort Worth, Texas. Dr. Catacosinos was Chairman and Chief Executive Officer of Long Island Lighting Company, a non-profit electric utility, from January 1984 to July 1998. Dr. Catacosinos is also a director of Preservation Sciences, Inc., a company in St. Petersburg, Florida, that researches, develops and markets preservatives and preservative technologies for food, beverage and industrial products. He earned a B.S. degree, an M.B.A. and a Ph.D. in Economics from New York University.

# Marcia L. Page Director

Ms. Page has served as a Director since April 2005 and as a Director of ICG, Inc. since October 2004. Since May 1994, Ms. Page has been a Managing Partner of Värde Partners, Inc., an investment management firm focused on distressed debt and other event-driven strategies. Prior to funding Värde, Ms. Page was Vice President of EBF & Associates, a hedge fund based in Minnetonka, Minnesota. Prior to EBF, she managed fixed-income portfolios for Cargill Financial Services Corporation, a venture capital company. Ms. Page earned her B.A. (magna cum laude) from Gustavus Adolphus College and an M.B.A. from the University of Minnesota.

# Wendy L. Teramoto Director

Ms. Teramoto has been a Director since October 2004 and was Secretary of ICG, Inc. from October 2004 until April 2005. Ms. Teramoto is also chairman of the Board of Directors of Anker and Sole Manager and chief executive officer of CoalQuest. Currently, Ms. Teramoto is a Senior Vice President at WL Ross & Co. LLC. Prior to this position, Ms. Teramoto was a Vice President at WL Ross & Co. from April 2000 through July 2005. Prior to joining WL Ross & Co., Ms. Teramoto worked at Rothschild Inc., an investment banking firm. Ms. Teramoto received a B.S. in accounting and finance from the University of Colorado.

## **COMPOSITION OF THE BOARD**

Our board of directors currently consists of seven directors, six of whom meet the independence standards of The New York Stock Exchange. Following this offering, we expect to appoint an additional director.

#### **Classified board of directors**

Our amended and restated certificate of incorporation provides that our board of directors be divided into three classes of directors, as nearly equal in number as possible, serving staggered terms. Approximately one-third of our board will be elected each year. At any meeting of stockholders at which directors are to be elected, the number of directors elected may not exceed the greatest number of directors then in office in any class of directors. Under Section 141 of the General Corporation Law of Delaware, directors serving on a classified board can only be removed for cause. The provision for

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our classified board may be amended, altered or repealed only upon the affirmative vote of the holders of 80% of our outstanding voting stock.

The provision for a classified board could prevent a party that acquires control of a majority of the outstanding voting stock from obtaining control of our board until the second annual stockholders meeting following the date the acquiror obtains the controlling stock interest. The classified board provision could have the effect of discouraging a potential acquiror from making a tender offer for our shares or otherwise attempting to obtain control of us and could increase the likelihood that our incumbent directors will retain their positions.

We believe that a classified board helps to assure the continuity and stability of our board and our business strategies and policies as determined by our board, because a majority of the directors at any given time will have prior experience on our board. The classified board provision also helps to ensure that our board, if confronted with an unsolicited proposal from a third party that has acquired a block of our voting stock will have sufficient time to review the proposal and appropriate alternatives and to seek the best available result for all stockholders.

## Number of directors; removal; vacancies

Our amended and restated certificate of incorporation and bylaws provide that the number of directors be set by resolution adopted by the affirmative vote of a majority of the total number of directors that we would have if there were no vacancies on our board. This provision regarding the size of our board may not be amended, altered, changed or repealed in any respect without the affirmative vote of 80% of our outstanding voting stock.

Pursuant to our amended and restated certificate of incorporation, each director serves until his or her successor is duly elected and qualified, unless he or she dies, resigns, retires, becomes disqualified or is removed. Our amended and restated certificate of incorporation also provides that, subject to the rights of the holders of any series of preferred stock, directors may be removed, but only for cause by the affirmative vote of the holders of at least 80% of our voting stock.

Our amended and restated certificate of incorporation further provides that newly created directorships in our board may only be filled by a resolution approved by a majority of our board, provided a quorum is present, and any other vacancies in our board may be filled by a resolution approved by a majority of our board then in office, even if less than a quorum, or by a sole remaining director. Any director chosen to fill a newly created directorship will hold office for a term that will coincide with the remaining term of that class. For other vacancies, the chosen director will hold office for the remaining term as that of his or her predecessor.

## COMMITTEES OF THE BOARD OF DIRECTORS

Our board of directors has a standing audit committee, compensation committee and a nominating and corporate governance committee.

#### Audit committee

Our audit committee currently consists of Jon R. Bauer, Cynthia B. Bezik and William J. Catacosinos, all of whom meet the relevant New York Stock Exchange independence requirements. In addition, Cynthia B. Bezik meets The New York Stock Exchange standard of possessing accounting or related financial management expertise. The audit committee oversees the engagement of independent public accountants, reviews our annual financial statements and the scope of annual audits and considers matters relating to accounting policies and internal controls.

The board of directors has approved and adopted a Code of Business Conduct and Ethics for all directors, officers and employees, a copy of which will be available on our website and upon written request by our stockholders at no cost.

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## **Compensation committee**

Our compensation committee currently consists of Cynthia B. Bezik and Marcia L. Page, both of whom meet the relevant New York Stock Exchange requirements. The compensation committee reviews, approves and makes recommendations to our board of directors concerning our compensation practices, policies and procedures for our executive officers. The compensation committee s duties include the administration of our stock option plans, equity incentive plans and compensation arrangements for our executives.

## Nominating and corporate governance committee

Our nominating and corporate governance committee currently consists of Jon R. Bauer and William J. Catacosinos, both of whom meet the relevant New York Stock Exchange requirements. The duties of the nominating and corporate governance committee include, among other things, identifying individuals qualified to become members of our board of directors, recommending candidates to fill vacancies and newly-created positions on our board of directors, recommending whether incumbent directors should be nominated for re-election to our board of directors and developing and recommending corporate governance principles applicable to our board of directors and our employees. We intend to comply with the recently enacted New York Stock Exchange corporate governance rules with respect to nominating and corporate governance committees once we are listed on The New York Stock Exchange.

#### DIRECTORS COMPENSATION

Members of our board of directors currently are not compensated for serving on the board of directors other than for travel or other expenses incurred in connection with their service, nor are they paid a retainer or additional compensation for attendance at board or committee meetings. However, we currently compensate two of our non-employee directors, Cynthia B. Bezik and William J. Catacosinos, in the amount of \$50,000 per year and \$1,600 per meeting and upon completion of this offering, we will compensate our other non-employee directors in the same manner.

## COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

None of our executive officers serves or has served as a member of the board of directors, compensation committee or other board committee performing equivalent functions of any entity that has one or more executive officers serving as one of our directors or on our compensation committee.

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#### **EXECUTIVE COMPENSATION**

The following table sets forth information concerning the compensation of our chief executive officer and our other four most highly compensated executive officers for the year ended December 31, 2004.

## **Summary compensation table**

## **Annual compensation**

Name and principal position	Year	Salary (\$)	Bonus comp	Other annual pensation <sup>(1)</sup> com (\$)	All other spensation (\$)
Bennett K. Hatfield, President and					
Chief Executive Officer <sup>(2)</sup>	2004				(3)
George R. Desko, Chief Executive Officer <sup>(4)</sup>	2004	450,000			
Coy K. Lane, Senior Vice President of Operations <sup>(5)</sup>	2004	300,000			
William D. Campbell, Vice President and		,			
Treasurer <sup>(6)</sup>	2004	265,000			(3)
William Scott Perkins, President ICG Eastern <sup>(7)</sup>	2004	200,000			(3)
James Ketron, Vice President and General Counsel <sup>(8)</sup>	2004	190,000			
Roger L. Nicholson, Senior Vice President and General Counsel <sup>(9)</sup>	2004	,,,,,,,			(3)
Samuel R. Kitts, Senior Vice President, West Virginia and Maryland Operations (10)	2004				(3)

- (1) Other annual compensation for fiscal 2005 has not been disclosed when the total value is less than the lesser of 10% of individual s annual salary or \$50,000.
- (2) Mr. Hatfield became our President and Chief Executive Officer in March 2005. For 2005, Mr. Hatfield will receive an annual salary of \$500,000, and is entitled to certain other perquisites. For other information about his compensation, see Employment agreements below.
- (3) Executives are entitled to the use of a company-owned vehicle.
- (4) Mr. Desko was ICG, Inc. s Interim President and Chief Executive Officer from October 2004 until March 2005.
- (5) Mr. Lane was ICG, Inc. s Senior Vice President of Operations until January 2005.
- (6) Mr. Campbell also became our Secretary in April 2005.

(7)

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Mr. Perkins was ICG, Inc. s Vice President, ICG Eastern until January 2005, when he became our Senior Vice President, Kentucky and Illinois.

- (8) Mr. Ketron was ICG, Inc. s Vice President and General Counsel until February 2005.
- (9) Mr. Nicholson became our Senior Vice President and General Counsel in April 2005. For 2005, Mr. Nicholson will receive an annual salary of \$260,000 and certain other perquisites, see Employment agreements below.
- (10) Mr. Kitts became our Senior Vice President, West Virginia and Maryland Operations in April 2005. For 2005, Mr. Kitts will receive an annual salary of \$250,000.

## 2005 Equity and performance incentive plan

Our board of directors has adopted an equity and performance incentive plan which is designed to assist us in attracting and retaining key employees, directors and consultants of outstanding ability and to motivate such employees, directors and consultants to exert their best efforts on our behalf by providing compensation and incentives through the granting of awards. The plan permits us to grant to our key employees, directors and consultants stock options, restricted shares, stock appreciation rights, restricted share units, performance shares or performance units. In connection with the plan, we

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have entered into stock option and restricted stock agreements with Messrs. Hatfield, Campbell, Hardesty, Kitts, Kitts, Nicholson, Perkins and Snavely.

Administration. Our board of directors administers the 2005 Equity and Performance Incentive Plan. The board may delegate its authority to a committee of the board. The board determines who will receive awards under the 2005 Equity and Performance Incentive Plan, as well as the form of the awards, the number of shares underlying the awards, and the terms and conditions of the awards consistent with the terms of the plan. The board is authorized to interpret the 2005 Equity and Performance Incentive Plan, to establish, amend and rescind any rules and regulations relating to the 2005 Equity and Performance Incentive Plan, and to make any other determinations that it deems necessary or desirable for the administration of the plan. The board may correct any defect or supply any omission or reconcile any inconsistency in the 2005 Equity and Performance Incentive Plan in the manner and to the extent they deem necessary or desirable.

Shares Reserved for Awards, Limits on Awards and Shares Outstanding. The total numbers of shares of our common stock initially available for issuance or delivery under the 2005 Equity and Performance Incentive Plan is 8,000,000 shares. As of September 30, 2005, the total number of shares that may be issued upon the exercise of the incentive stock options was 644,052, of which 319,052 shares are issuable at an exercise price of \$10.97 per share and the remaining shares are issuable at the price of the shares of common stock offered in this offering. As of September 30, 2005, there were 450,000 shares of restricted common stock outstanding, as the restrictions on 68,750 shares of the initial 518,750 shares of restricted common stock have lapsed since the date of issuance. In the event of any other stock dividend or split, reorganization, recapitalization, merger, share exchange or any other similar transaction or event having an effect to any of the foregoing, the board may adjust (i) the number or kind of shares or other securities that may be issued or reserved for issuance pursuant to the 2005 Equity and Performance Incentive Plan or pursuant to any outstanding awards and/or (ii) the option price or exercise price.

*Stock Options*. The 2005 Equity and Performance Incentive Plan permits the board to grant participants incentive stock options, which qualify for special tax treatment in the United States, as well as nonqualified stock options. The board establishes the duration of each option at the time it is granted, with a maximum ten-year duration for incentive stock options. The board may establish vesting and performance requirements that must be met prior to the exercise of options.

Stock option grants may include provisions that permit the option holder to exercise all or part of the holder s vested options by tendering shares of common stock already owned by the option holder for at least six months with a fair market value equal to the exercise price. Stock option grants may also include provisions that permit the option holder to exercise all or part of the holder s vested options through an exercise procedure, which requires the delivery of irrevocable instructions to a broker to sell the shares obtained upon exercise of the option and deliver promptly to us the proceeds of the sale equal to the aggregate exercise price of the common stock being purchased.

Restricted Shares. The board may also grant restricted shares of our common stock, which constitute an immediate transfer of ownership in consideration of the performance of services and entitle the recipient to voting, dividend and other ownership rights. The restricted shares generally are subject to a risk of forfeiture dependent on the completion of periods of service and to restrictions or prohibitions on their transferability. The board, however, may determine that a portion of the shares covered by an award will be immediately vested upon grant. Grants may also specify performance goals that, if achieved, will result in the termination or early termination of the restrictions applicable to such shares.

*Other Stock-Based Awards*. The 2005 Equity and Performance Incentive Plan permits the board and compensation committee to grant awards that are valued by reference to, or otherwise based on, the fair market value of our common stock, including appreciation rights, restricted share units and

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performance shares. The 2005 Equity and Performance Incentive Plan also permits the board to grant performance units. These awards will be in such form and subject to such conditions as the board may determine, including the satisfaction of performance goals, the completion of periods of service or the occurrence of certain events. *Change of Control Provisions*. The board may, in the event of a change of control, provide that any outstanding awards that are unexercisable or otherwise unvested will become fully vested and immediately exercisable. In addition, the board may, in its discretion, provide for the termination of an award upon the consummation of the change of control and the payment of a cash amount in exchange for the cancellation of an award, and/or the issuance of substitute awards that will substantially preserve the otherwise applicable terms of any affected award. *Amendment and Termination*. The board may amend or terminate the 2005 Equity and Performance Incentive Plan at any time, provided that no amendment or termination will be made that diminishes the rights of the holder of any award. The board may amend the plan in such manner as it deems necessary to permit awards to meet the requirements of applicable laws.

There were no individual grants of stock options made during the year ended December 31, 2004 to any of the named executive officers. Since the adoption of the 2005 Equity and Performance Incentive Plan, we have granted stock options and restricted shares to our executive officers, including the following:

	Number of Securities			
	Underlying	<b>Underlying</b> Restricted		Exercise Price
Name	Options Granted <sup>(1)</sup>	Stock <sup>(1)</sup>	pe	er Share
William D. Campbell	45,000	45,000		(2)
Phillip Michael Hardesty	40,000	40,000		(2)
Bennett K. Hatfield	319,052	206,250	\$	10.97
Oren Eugene Kitts	50,000	50,000		(2)
Samuel R. Kitts	50,000	50,000		(2)
Roger L. Nicholson	50,000	37,500		(2)
William Scott Perkins	50,000	50,000		(2)
Charles G. Snavely	40,000	40,000		(2)

- (1) All option and restricted share grants will be 25% vested upon grant, with the remaining vesting ratably over three years.
- (2) To be priced at the price of the shares of common stock sold in this offering.

## **Employment agreements**

We currently have an employment agreement with Bennett K. Hatfield our President and Chief Executive Officer and Roger L. Nicholson, our Senior Vice President and General Counsel.

Bennett K. Hatfield. On March 14, 2005, we entered into an employment agreement with Bennett K. Hatfield to serve as our President, Chief Executive Officer and as a member of our board of directors. The initial term of Mr. Hatfield s employment agreement ends on March 31, 2008, unless extended in one-year increments beginning on March 31, 2007. The employment agreement provides a base salary to Mr. Hatfield of \$500,000 per year, subject to annual review by the board of directors. In addition, Mr. Hatfield is entitled to receive an annual bonus based upon the achievement of certain results measured by us meeting certain EBITDA, earnings before interest taxes, depreciation

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and amortization, targets. For 2005 and 2006, Mr. Hatfield s bonus will not be less than \$500,000 per year. Under the terms of the employment agreement, Mr. Hatfield will receive term life insurance in the amount of \$3.0 million for a period of 120 months owned by a designee of Mr. Hatfield, and is eligible to participate in employee benefit plans and programs adopted by us for executive level employees.

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Pursuant to the employment agreement, Mr. Hatfield has been granted (i) \$3.5 million of stock options, which vest 25% on the date of grant and 25% annually on each March 14, 2006, 2007 and 2008, (ii) 206,250 restricted shares of common stock, which vest in three equal installments annually on each March 14, 2006, 2007 and 2008, and (iii) 68,750 shares of common stock. Pursuant to his employment agreement, Mr. Hatfield also purchased 25,000 shares of common stock of ICG, Inc. in September 2005 at \$8.00 per share. Should certain events occur, such as an underwritten public offering that meets certain criteria, a change of control or the termination of Mr. Hatfield s employment for cause or for good reason (as such terms are defined in the employment agreement), all of the unrestricted shares and options will immediately vest and the options will become immediately exercisable. If Mr. Hatfield makes a timely election under Section 83(b) of the Internal Revenue Code to include the restricted shares in gross income for 2005, we will pay Mr. Hatfield an income tax gross-up payment to make Mr. Hatfield whole for the income tax impact of the restricted and unrestricted shares of common stock received by Mr. Hatfield. We may terminate Mr. Hatfield s employment at any time and for any reason and Mr. Hatfield may resign at any time and for any reason. If Mr. Hatfield s employment is terminated by us without cause or if Mr. Hatfield resigns for good reason (as such terms are defined in the employment agreement), we will be required to pay Mr. Hatfield (i) his accrued but unpaid salary and bonus compensation through the date of termination, (ii) the bonus compensation for the year of termination, prorated to the amount of time actually employed during such year and (iii) subject to Mr. Hatfield s compliance with the non-solicitation provisions, a severance payment of three times base salary and three times annual bonus compensation (measured using the previous year s bonus payment), along with coverage under the Company s welfare benefit programs for a period not to exceed two years. Such severance compensation will be paid quarterly over the two year period following the date of Mr. Hatfield s termination of employment. In the event that the severance payments or benefits would subject Mr. Hatfield to an excise tax because such payments or benefits are deemed to be excess parachute payments within the meaning of Section 280G of the Internal Revenue Code, then Mr. Hatfield would be entitled to a tax gross-up payment to restore Mr. Hatfield to the same after-tax position that he would have been in if the excise tax had not been imposed.

Under the terms of the employment agreement, Mr. Hatfield may not disclose any confidential information or data concerning us or our business during the term of Mr. Hatfield s employment and thereafter. In addition, during Mr. Hatfield s term of employment and for a period of two years following the date Mr. Hatfield ceases to be employed by us, Mr. Hatfield may neither solicit certain of our employees to leave our employment nor solicit our customers or business associates to cease doing business with us.

Roger L. Nicholson. We entered into an employment agreement with Roger L. Nicholson, effective as of April 25, 2005, to serve as Senior Vice President and General Counsel. The initial term of Mr. Nicholson is employment agreement ends on March 31, 2008. The employment agreement provides a base salary to Mr. Nicholson of \$260,000 per year, subject to annual review by the board of directors. Mr. Nicholson received a signing bonus payment of \$20,000 as compensation for certain unvested benefits lost by virtue of his resignation of employment from his prior employer. In addition, Mr. Nicholson is entitled to receive an annual bonus based upon the achievement of certain results measured by us meeting certain EBITDA, earnings before interest taxes, depreciation and amortization, targets. For 2005, Mr. Nicholson is bonus will not be less than \$104,000. Under the terms of the employment agreement, Mr. Nicholson is eligible to participate in employee benefit plans and programs adopted by us for executive level employees.

Pursuant to the employment agreement and the terms of the 2005 Equity and Performance incentive plan, Mr. Nicholson has been granted (i) options to purchase 50,000 shares of common stock, 25% of which vested on the date of grant and 25% which will vest annually on each April 25, 2006, 2007 and 2008,

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(ii) 37,500 restricted shares of common stock, which will vest in three equal installments annually on each April 25, 2006, 2007 and 2008, and (iii) 12,500 unrestricted shares of common stock.

We may terminate Mr. Nicholson s employment at any time and for any reason and Mr. Nicholson may resign at any time and for any reason. If Mr. Nicholson s employment is terminated by us without cause or if Mr. Nicholson resigns for good reason (as such terms are defined in the employment agreement), we will be required to pay Mr. Nicholson (i) his accrued but unpaid salary and bonus compensation through the date of termination, (ii) the bonus compensation for the year of termination, prorated to the amount of time actually employed during such year and (iii) subject to Mr. Nicholson s compliance with the non-solicitation provisions, a severance payment of three times base salary and three times annual bonus compensation (measured using the previous year s bonus payment), along with coverage under the our medical and dental programs for a period not to exceed two years. Such severance compensation will be paid quarterly over the two year period following the date of Mr. Nicholson s termination of employment. Under the terms of the employment agreement, Mr. Nicholson may not disclose any confidential information or data concerning us or our business during the term of Mr. Nicholson s employment and thereafter. In addition, during Mr. Nicholson s term of employment and for a period of two years following the date Mr. Nicholson ceases to be employed by us, Mr. Nicholson may neither solicit certain of our employees to leave our employment nor solicit our customers or business associates to cease doing business with us.

#### RELATED MATTERS

Mr. Hatfield, along with Massey Energy Company and certain other executive officers and directors of Massey Energy Company, was named as an individual defendant in a shareholder derivative action, *Philip R. Arlia v. Don L. Blankenship, et al., and Massey Energy Company,* filed on August 5, 2002, in the Circuit Court of Boone County, West Virginia, Civil Action No. 02-C-139. The plaintiff alleges three separate claims: (1) breach of fiduciary duties based upon the individual defendants positions as directors and/or officers of Massey; (2) misappropriation of Massey s confidential information in connection with alleged insider trading by certain individual defendants; and (3) waste of corporate assets in connection with the alleged insider trading. All of the defendants have filed motions to dismiss in 2003. The Circuit Court has preliminarily approved a settlement. Massey Energy Company is completing the process of notifying its shareholders about the settlement. Shareholders who have any objections to the proposed settlement must file any challenges on or before November 28, 2005. The Circuit Court has scheduled a hearing on December 9, 2005, to hear any objections. If no objections are filed, the Circuit Court will give its final approval of the settlement, and the case will be dismissed.

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#### Principal stockholders

The following table and accompanying footnotes show information regarding the beneficial ownership of our common stock before and after this offering by:

- 4 each person who is known by us to own beneficially more than 5% of our common stock;
- 4 each member of our board of directors and each of our named executive officers; and
- 4 all members of our board of directors and our executive officers as a group.

We have determined beneficial ownership in accordance with the rules of the Securities and Exchange Commission. We believe that each stockholder named in the table has sole voting and dispositive power for the shares shown as beneficially owned by them.

The number of shares and percentages of beneficial ownership before the offering set forth below are based on 107,230,999 shares of our common stock issued and outstanding as of September 30, 2005. The number of shares and percentages of beneficial ownership after the offering are based on 20,000,000 shares of our common stock to be issued and outstanding immediately after this offering, and includes the 20,072,992 shares of common stock to be issued in connection with the Anker and CoalQuest acquisitions, assuming a public offering price of \$13.70 per share.

# Shares beneficially owned after the offering

Name and address of	Shares beneficially owned prior to the offering		Assuming the underwriters option is not exercised		Assuming the underwriters option is exercised in full	
beneficial owner	Number	Percent	Number	Percent	Number	Percent
Värde Coal Inc. <sup>(1)</sup> Attn: Kathy Ricke 8500 Normandale Lake Boulevard Suite 1570 Minneapolis, MN 55347	6,373,755	5.94%	6,373,755	4.33%	6,373,755	4.24%
Contrarian Capital <sup>(2)</sup> Management LLC Attn: Michael J. Restifo 411 West Putnam Avenue Suite 225 Greenwich, CT 06830	10,822,865	10.09%	10,822,865	7.35%	10,822,865	7.20%
WLR Recovery Fund II, L.P. <sup>(3)</sup> Attn: Wendy Teramoto 101 East 52 <sup>nd</sup> Street 19 <sup>th</sup> Floor New York, NY 10022	9,804,172	9.14%	19,073,193	12.95%	19,073,193	12.69%
Shepherd International Coal <sup>(4)</sup> Holdings, Ltd.	5,325,349	4.97%	5,325,349	3.62%	5,325,349	3.54%

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Attn: Colin M. Lancaster 3600 S. Lake Drive St. Francis, WI 53235						
Stark Trading <sup>(5)</sup>	5,325,350	4.97%	5,325,350	3.62%	5,325,350	3.54%
Attn: Colin M. Lancaster						
3600 S. Lake Drive						
St. Francis, WI 53235						

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## **Principal stockholders**

# Shares beneficially owned after the offering

Name and address of	Shares beneficially owned prior to the offering		Assuming the underwriters option is not exercised		Assuming the underwriters option is exercised in full	
beneficial owner	Number	Percent	Number	Percent	Number	Percent
Third Point LLC <sup>(6)</sup> Attn: Lloyd Blumberg 390 Park Ave New York, NY 10022	10,001,045	9.33%	10,001,045	6.79%	10,001,045	6.65%
Wilbur L. Ross, Jr. <sup>(3)</sup>	9,804,172	9.14%	19,073,193	12.95%	19,073,193	12.69%
Bennett K. Hatfield (7)	379,763	*	379,763	*	379,763	*
William D. Campbell <sup>(7)</sup>	56,250	*	56,250	*	56,250	*
Phillip Michael Hardesty <sup>(7)</sup>	50,000	*	50,000	*	50,000	*
Oren Eugene Kitts <sup>(7)</sup>	62,500	*	62,500	*	62,500	*
Samuel R. Kitts <sup>(7)</sup>	62,500	*	62,500	*	62,500	*
Roger L. Nicholson <sup>(7)</sup>	62,500	*	62,500	*	62,500	*
William Scott Perkins (7)	62,500	*	62,500	*	62,500	*
Charles G. Snavely <sup>(7)</sup>	50,000	*	50,000	*	50,000	*
Jon R. Bauer <sup>(2)</sup>	10,822,865	10.09%	10,822,865	7.35%	10,822,865	7.20%
George R. Desko			1,856,752	1.26%	1,856,752	1.24%
Marcia L. Page <sup>(1)</sup>	6,373,755	5.94%	6,373,755	4.33%	6,373,755	4.24%
All directors and executive officers as a group (15 persons) <sup>(1)(2)(3)(7)</sup>	27,786,805	25.91%	38,912,578	26.42%	38,912,578	25.89%

<sup>\*</sup> Less than 1%.

<sup>(1)</sup> Represents 6,373,755 shares of common stock held of record by Värde Coal Inc. All of these shares are controlled by Värde Partners, Inc., Värde Management, Inc. or Värde Management International, Inc., which are controlled by Ms. Page, Gregory S. McMillan and George G. Hicks. Ms. Page and Messrs. McMillan and Hicks are (i) the principals, directors and managing partners of Värde Partners, Inc. and (ii) the principals, directors and vice president of Värde Management, Inc. and Värde Management International, Inc. To the extent Ms. Page is deemed to beneficially own these shares as a result of her position as a principal director or managing partner or vice president of Värde Partners, Inc. Värde Management Inc. or Värde Management International, Inc., Ms. Page disclaims beneficial ownership of these shares.

<sup>(2)</sup> Represents 10,822,865 shares of common stock held of record by investment management clients of Contrarian Capital Management LLC. Mr. Bauer serves as the Managing Member of Contrarian Capital Management LLC. To the extent Mr. Bauer is deemed to beneficially own these shares as a result of his position as the Managing Member of Contrarian Capital Management LLC, Mr. Bauer disclaims beneficial ownership of these shares.

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- (3) Represents 9,804,172 shares of common stock held of record by WLR Recovery Fund II L.P. Mr. Ross serves as a principal of WL Ross & Co. LLC, which manages WLR Recovery Fund II L.P. To the extent Mr. Ross is deemed to beneficially own these shares as a result of his position as a principal of WL Ross & Co. LLC, Mr. Ross disclaims beneficial ownership of these shares.
- (4) Michael A. Roth and Brian J. Stark are the Managing Members of Stark Onshore Management, LLC which acts as the Managing General Partner and has the sole dispositive power to direct the management of Stark Trading.
- (5) Michael A. Roth and Brian J. Stark are the Managing Members of Stark Offshore Management, LLC, which acts as the Investment Manager of Shepherd Investments International, Ltd., the sole Shareholder of Shepherd International Coal Holdings, Ltd. The Investment Manager has the sole dispositive power to direct the management of Shepherd International Coal Holdings, Ltd.

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#### **Principal stockholders**

- (6) Represents 540,000 shares of common stock beneficially owned or held of record by Third Point Partners Qualified L.P., 1,271,705 shares of common stock beneficially owned or held of record by Third Point Partners L.P., 6,045,206 shares of common stock beneficially owned or held of record by Third Point Offshore Fund, Ltd., 844,604 shares of common stock beneficially owned or held of record by Third Point Resources LP, 439,373 shares of common stock beneficially owned or held of record by Third Point Resources LP, 439,373 shares of common stock beneficially owned or held of record by Third Point Resources Ltd., and 592,900 shares of common stock beneficially owned or held of record by Lyxor/Third Point Fund Ltd. All of these shares are controlled by Third Point LLC, which serves as investment manager or advisor to these accounts, which in turn is controlled by Daniel S. Loeb. Mr. Loeb is the managing member of Third Point LLC. To the extent Mr. Loeb is deemed to beneficially own these shares as a result of his position as the managing member of Third Point LLC, Mr. Loeb disclaims beneficial ownership of these shares.
- (7) Represents restricted shares and options to purchase shares of our common stock which are currently exercisable.

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Certain relationships and related party transactions

Under the Advisory Services Agreement, dated as of October 1, 2004 between ICG, Inc. and WL Ross & Co. LLC, WLR has agreed to provide advisory services to ICG, Inc. (consisting of consulting and advisory services in connection with strategic and financial planning, investment management and administration and other matters relating to the business and operation of ICG, Inc. of a type customarily provided by sponsors of U.S. private equity firms to companies in which they have substantial investments, including any consulting or advisory services which the Board of Directors reasonably requests). WLR is to be paid a quarterly fee of \$500,000 and reimbursed for any reasonable out of pocket expenses (including expenses of third-party advisors retained by WLR). ICG will assume the Advisory Services Agreement in connection with the corporate reorganization.

The advisory services agreement is for a term until the earlier of (i) the entry of a final non-appealable judgment that WLR is in breach of its obligation under the agreement or in breach of its duty of loyalty to ICG, Inc. as an equity holder; (ii) the seventh anniversary of the effective date; or (iii) the 30th day after receipt by WLR of a termination payment (as defined in the agreement). ICG, Inc. also has the right to terminate the agreement upon written notice to WLR following (i) the 90th day after which WLR and its affiliated entities cease to own at least 25% of the ICG, Inc. equity beneficially owned by them on the effective date of the agreement or (ii) the 30th day after which Wilbur L. Ross, Jr. is no longer affiliated with or involved in the business of WLR.

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## Description of indebtedness

## **OUR CREDIT FACILITY**

In connection with the Horizon asset acquisition in the third quarter of 2004, our subsidiary, ICG, LLC, entered into a new credit facility, which, among other things, financed a portion of the Horizon acquisition and provided working capital for us and our subsidiaries. Our current amended and restated credit facility consists of a \$110.0 million revolving credit facility, of which up to a maximum of \$75.0 million may be utilized for letters of credit, and a \$210.0 million term loan facility. The revolving credit facility has a five-year term and is due on October 1, 2009. The term loan facility has a six-year term and is due on October 1, 2010. As of September 30, 2005, we had \$173.7 million outstanding under our term loan facility and \$52.9 million and \$15.0 million of outstanding and undrawn letters of credit and borrowings under our revolving credit facility, respectively. \$35.0 million of our term loan facility will not be advanced until we consummate the Anker and CoalQuest acquisitions. Borrowings under the revolving credit facility are subject to our total leverage ratio and bear interest, at our option, at either LIBOR (adjusted for statutory reserves) plus a margin ranging from 2.00% to 2.50% per annum or the alternate base rate plus a margin ranging from 1.00% to 1.50% per annum. Borrowings under the term loan bear interest, at our option, at either LIBOR (adjusted for statutory reserves) plus 2.75% per annum or the alternate base rate plus 1.75% per annum. As discussed below, we recently amended our credit facility.

Borrowings under our credit facility are secured by substantially all of our assets and the assets of all of our subsidiaries, as well as by a pledge of all of the stock of our subsidiaries. In addition, we and each of our other non-borrower subsidiaries guarantee all of the indebtedness under the credit facility.

Our current credit facility requires certain mandatory prepayments upon the receipt of the proceeds from certain asset sales, casualty events, debt or equity offerings, including this offering, and in the event that we have excess cash flow as determined in accordance with the credit facility. Our current credit facility requires 50% of the proceeds of this offering (net of any customary fees, underwriting discounts, commissions and other costs and expenses) to be applied as a prepayment of the term loan facility, with such prepayment to be applied, first, to the next scheduled amortization payment and, second, to the remaining amortization payments on a pro rata basis.

Our current credit facility, as amended, contains customary affirmative and negative covenants for senior credit facilities of this type, including, but not limited to, limitations on the incurrence of indebtedness, asset dispositions, acquisitions, investments, dividends and other restricted payments, liens and transactions with affiliates. Our credit facility, as amended, also currently contains the following financial covenants:

- 4 a maximum leverage ratio, set at 2.75 to 1.00 from the closing date of the credit facility through December 31, 2005 and decreasing to 2.50 to 1.00 for the 2006 fiscal year, and 2.25 to 1.00 from January 1, 2007 through the final maturity date of the credit facility;
- 4 a minimum interest coverage ratio set at 4.00 to 1.00 for each of the four consecutive quarters then last ended; and
- 4 a limit on capital expenditures for the 2005 fiscal year of \$155.0 million (or \$175.0 million upon a Successful IPO), for the 2006 fiscal year of \$180.0 million (or \$200.0 million upon a Successful IPO), for the 2007 fiscal year of \$255.0 million (or \$350.0 million upon a Successful IPO), for the 2008 fiscal year of \$125.0 million (or \$315.0 million upon a Successful IPO), for the 2009 fiscal year of \$75.0 million (or \$125.0 million upon a Successful IPO) and from January 1, 2010 through the final maturity date of the credit facility of \$85.0 million (or \$125.0 million upon a Successful IPO). A Successful IPO is defined to mean a public offering with at least \$250 million in gross proceeds.

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#### **Description of indebtedness**

Although we have not reached a covenant test period we believe that ICG, LLC maintained the leverage and interest coverage ratios specified in, and were in compliance with, the credit facility as of September 30, 2005. We expect that some of our financial covenant requirements will be modified in connection with the amendment to the credit agreement.

Our current credit facility contains customary events of default, including, but not limited to, failure to pay principal or interest, breach of covenants or representations and warranties, cross-default to other indebtedness, judgment default and insolvency. If an event of default occurs under the credit facility, the lenders under the credit facility will be entitled to take various actions, including demanding payment for all amounts outstanding thereunder and foreclosing on any collateral.

In connection with the Anker and CoalQuest acquisition, we amended our credit facility on June 29, 2005. This amendment made the following changes to our credit facility:

- 4 provided for the consent by our lenders under the credit facility to the consummation of the Anker and CoalQuest acquisitions and to the corporate reorganization of ICG and certain of its subsidiaries;
- 4 increased the amount of our term loan facility by an additional \$35.0 million which, upon consummation of the Anker and CoalQuest acquisitions, will bring the total outstanding amount of this term loan facility to \$210.0 million;
- 4 increased the sublimit of our revolving credit facility that is available for the issuance of letters of credit from \$60.0 million to \$75.0 million;
- 4 permits us to make certain cash dividends, upon the completion of this offering in an amount not to exceed \$40.0 million in any fiscal year;
- 4 eliminated the minimum fixed charge coverage ratio;
- 4 modify the limit on capital expenditures as detailed above;
- 4 allow us to increase the amount of our revolving credit facility at a later date by an additional \$190.0 million to \$300.0 million, without lender approval at the time of the requested increase; and
- 4 allow us to increase the amount of our term loans at a later date by an additional \$50.0 million, without lender approval at the time of the requested increase.

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## Description of capital stock

The following is a description of the material terms of our amended and restated certificate of incorporation and bylaws as each is in effect as of the date of this prospectus. We refer you to our amended and restated certificate of incorporation and bylaws, copies of which have been filed as exhibits to the registration statement of which this prospectus forms a part.

## **COMMON STOCK**

As of September 30, 2005, our authorized capital stock consisted of 2,000,000,000 shares of common stock, par value \$0.01 per share, of which 107,230,999 shares (including 600,000 shares of restricted stock) were issued and outstanding immediately prior to this offering, and 200,000,000 shares of preferred stock, par value \$0.01 per share, of which no shares were issued and outstanding immediately prior to this offering. Shares of our common stock were held of record by 166 stockholders. Immediately following the completion of this offering and completion of the Anker and CoalQuest acquisitions, we will have 147,303,991 shares of our common stock, and no shares of our preferred stock, outstanding, assuming 20,072,992 shares are issued in connection with the Anker and CoalQuest acquisitions based upon a public offering price of \$13.70 per share.

Holders of common stock are entitled to one vote per share on all matters submitted to be voted upon by the stockholders. The holders of our common stock do not have cumulative voting rights in the election of directors. Subject to any superior rights of any holders of preferred stock or any class or series of stock having a preference over the common stock with respect to payment of dividends, holders of our common stock are entitled to such dividends as may be declared and paid from time to time by our board of directors out of legally available funds. Our current credit facility imposes restrictions on our ability to declare dividends with respect to our common stock. For additional information, see Dividend policy below.

In the event of our liquidation, dissolution or winding up, the holders of common stock are entitled to receive ratably the assets available for distribution to the stockholders after payment of liabilities and any amounts due to the holders of preferred stock.

The holders of our common stock have no preemptive rights and no rights to convert or exchange their common stock into any other securities. There are no redemption or sinking fund provisions applicable to our common stock. All outstanding shares of our common stock, including the common stock offered in this offering, are and will be fully paid and non-assessable.

## PREFERRED STOCK

Our amended and restated certificate of incorporation authorizes our board of directors to, without stockholder approval, issue up to 200,000,000 shares of preferred stock in one or more series and to fix the rights, preferences, privileges and restrictions granted to or imposed upon the preferred stock, including voting rights, dividend rights, conversion rights, terms of redemption, liquidation preference, sinking fund terms, subscription rights and the number of shares constituting any series or the designation of a series.

Our board of directors can issue preferred stock with voting and conversion rights that could adversely affect the voting power of the holders of common stock, without stockholder approval. No shares of preferred stock are currently outstanding and we have no present plan to issue any shares of preferred stock.

## DIVIDEND POLICY

We may retain any future earnings to support the development and expansion of our business or make additional payments under our credit facility and, as a result, we may not pay cash dividends in the foreseeable future. Our payment of any future dividends will be at the discretion of our board of directors after taking into account various factors, including our financial condition, operating results,

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#### **Description of capital stock**

cash needs, growth plans and the terms of any credit agreements that we may be a party to at the time. Our credit facility limits us from paying any cash dividends or other payments or distributions with respect to our capital stock in excess of certain limitations. In addition, the terms of any future credit agreement may contain similar restrictions on our ability to pay dividends or making any distributions or payments with respect to our capital stock.

## **REGISTRATION RIGHTS**

We have granted our founding stockholders demand and piggyback registration rights relating to their shares of common stock pursuant to a registration rights agreement. The former Anker and CoalQuest holders will receive piggyback registration rights with respect to the shares of ICG common stock they are receiving in the Anker and CoalQuest acquisitions pursuant to a registration rights agreement to be entered into at the closing of the Anker and CoalQuest acquisitions. These rights are summarized below.

After the completion of this offering and assuming the maximum number of shares issuable in the Anker and CoalQuest acquisitions, holders of 71,269,981 shares of common stock, or their permitted transferees, will be entitled to unlimited piggyback registration rights. These rights will entitle the holders to notice of a registration prior to the filing of a registration statement and to include, at our expense, their shares of common stock in any of our registrations of our common stock (other than registrations we file on Form S-4 or S-8, or any successor forms thereto, or filed solely in connection with an offering made solely to our existing stockholders or employees). We and our underwriters can reduce the number of shares of common stock requested to be included by holders of piggyback registration rights in view of market conditions.

In addition, WLR or any other founding stockholder or stockholders representing 30% of all registrable securities or their permitted transferees are entitled to demand rights to register all or a portion of their registrable securities under the Securities Act if the reasonably anticipated aggregate price to the public of these shares (net of underwriting discounts and commission) would exceed \$75.0 million. We are also obligated to undertake three demand registrations by WLR, one demand registration by each other individual founding stockholder and two additional demand registrations by a group of the founding stockholders representing 30% of the registrable securities. If at any time we are eligible to register our securities on a Form S-3 under the Securities Act, holders can specify that the requested registration be a shelf registration for an offering on a delayed or continuous basis pursuant to Rule 415 of the Securities Act.

If our stockholders with registration rights cause a large number of securities to be registered and sold in the public market, those sales could cause the market price of our common stock to decline. If we initiate a registration and include registrable securities as a result of the exercise of registration rights, the inclusion of registrable securities could adversely affect our ability to raise capital.

# ANTI-TAKEOVER EFFECTS OF CERTAIN PROVISIONS OF OUR AMENDED AND RESTATED CERTIFICATE OF INCORPORATION AND BYLAWS

Our amended and restated certificate of incorporation and bylaws contain several provisions that may make it more difficult to acquire us by means of a tender offer, open market purchase, proxy fight or otherwise.

These provisions in our amended and restated certificate of incorporation and bylaws are designed to encourage persons seeking to acquire control of us to negotiate with our board. We believe that, as a general rule, our interests and the interests of our stockholders would be served best if any change in control results from negotiations with our board based upon careful consideration of the proposed terms, such as the price to be paid to stockholders, the form of consideration to be paid and the anticipated tax effects of the transaction.

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#### **Description of capital stock**

These anti-takeover provisions in our amended and restated certificate of incorporation and bylaws could, however, have the effect of discouraging a prospective acquiror from making a tender offer for our shares or otherwise attempting to obtain control of us. To the extent that these provisions discourage takeover attempts, they could deprive stockholders of opportunities to realize takeover premiums for their shares. Moreover, these provisions could discourage accumulations of large blocks of common stock, thus depriving stockholders of any advantages which large accumulations of stock might provide.

Set forth below is a summary of the relevant provisions of our amended and restated certificate of incorporation and bylaws and certain applicable sections of the General Corporation Law of the State of Delaware. This summary does not purport to be complete and is subject to, and qualified in its entirety by reference to, all of the provisions of our amended and restated certificate of incorporation, our bylaws and sections of the General Corporation Law of the State of Delaware.

#### **Delaware anti-takeover statute**

We are governed by Section 203 of the General Corporation Law of the State of Delaware. Section 203, subject to certain exceptions, prohibits a Delaware corporation from engaging in any business combination with any interested stockholder for a period of three years following the time that such stockholder became an interested stockholder, unless:

- 4 prior to such time, the board of directors of the corporation approved either the business combination or the transaction which resulted in the stockholder becoming an interested stockholder;
- 4 upon consummation of the transaction that resulted in the stockholder becoming an interested stockholder, the interested stockholder owned at least 85% of the voting stock of the corporation outstanding at the time the transaction commenced, excluding specified shares; or
- 4 at or subsequent to such time, the business combination is approved by the board of directors and authorized at an annual or special meeting of stockholders, and not by written consent, by the affirmative vote of at least 66<sup>2</sup>/3% of the outstanding voting stock that is not owned by the interested stockholder.

The application of Section 203 may limit the ability of stockholders to approve a transaction that they may deem to be in their best interests.

In general, Section 203 defines business combination to include:

- 4 any merger or consolidation involving the corporation and the interested stockholder;
- 4 any sale, lease, exchange, mortgage, pledge, transfer or other disposition of 10% or more of the assets of the corporation to or with the interested stockholder;
- 4 subject to certain exceptions, any transaction which results in the issuance or transfer by the corporation of any stock of the corporation to the interested stockholder;
- 4 any transaction involving the corporation which has the effect of increasing the proportionate share of the stock of any class or series of the corporation beneficially owned by the interested stockholder; or
- 4 the receipt by the interested stockholder of the benefit of any loans, advances, guarantees, pledges or other financial benefits provided by or through the corporation.

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#### **Description of capital stock**

In general, Section 203 defines an interested stockholder as any person that is:

- 4 the owner of 15% or more of the outstanding voting stock of the corporation;
- 4 an affiliate or associate of the corporation and was the owner of 15% or more of the outstanding voting stock of the corporation at any time within three years immediately prior to the relevant date; and
- 4 the affiliates and associates of the above.

Under specific circumstances, Section 203 makes it more difficult for an interested stockholder to effect various business combinations with a corporation for a three-year period, although the stockholders may, by adopting an amendment to the corporation s certificate of incorporation or bylaws, elect not to be governed by this section, effective twelve months after adoption.

Our amended and restated certificate of incorporation and bylaws do not exclude us from the restrictions imposed under Section 203. We anticipate that the provisions of Section 203 may encourage companies interested in acquiring us to negotiate in advance with our board of directors since the stockholder approval requirement would be avoided if a majority of the directors then in office approve either the business combination or the transaction that resulted in the stockholder becoming an interested stockholder.

## Stockholder action; special meetings

Our certificate of incorporation provides that stockholder action can be taken only at an annual or special meeting of stockholders and cannot be taken by written consent in lieu of a meeting. Our certificate of incorporation and our bylaws provide that, except as otherwise required by law, special meetings of the stockholders can only be called by the chairman of our board, our chief executive officer, our president or our secretary at the request of a majority of the number of directors that we would have if there were no vacancies on our board. Stockholders are not permitted to call a special meeting or to require our board to call a special meeting.

## Stockholder proposals

At an annual meeting of stockholders, only business that is properly brought before the meeting will be conducted or considered. To be properly brought before an annual meeting of stockholders, business must be specified in the notice of the meeting (or any supplement to that notice), brought before the meeting by the presiding officer or by or at the direction of the majority of the total number of directors that our board would have if there were no vacancies, or properly requested by a stockholder to be brought before the meeting.

For business to be properly requested by a stockholder to be brought before an annual meeting, the stockholder must:

- 4 be a stockholder of record at the time of the giving of the notice for the meeting;
- 4 be entitled to vote at the meeting; and
- 4 have given timely written notice of the business to our secretary.

To be timely, a stockholder s notice must be delivered to or mailed and received at our principal executive offices not less than 60, nor more than 90, calendar days prior to the first anniversary date on which we first mailed our proxy materials for the preceding year s annual meeting of stockholders; provided, however, that if there was no annual meeting in the preceding year or the date of the annual meeting is advanced more than 30 calendar days prior to, or delayed by more than 30 calendar days after the anniversary of the preceding year s annual meeting, notice by the stockholder to be timely must be so delivered not later than the close of business on the later of the 90th calendar day prior to such annual meeting or the 10th calendar day following the day on which public disclosure of the date

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#### **Description of capital stock**

of such meeting is first made. A stockholder s notice must set forth, as to each matter the stockholder proposes to bring before the meeting:

- 4 a description in reasonable detail of the business proposed to be brought before the meeting and the reasons for conducting such business at the meeting;
- 4 the name and address of the stockholder proposing such business and of the beneficial owner, if any, on whose behalf the proposal is made;
- 4 the class and series and number of shares that are owned of record and beneficially by the stockholder proposing the business and by the beneficial owner, if any, on whose behalf the proposal is made;
- 4 a description of all arrangements or understandings among the stockholder, the beneficial owner on whose behalf the proposal is made, if any, and any other person or persons (including their names) in connection with the proposal of such business by the stockholders and any material interest of the stockholder in such business;
- 4 whether such stockholder or beneficial owner intends to deliver a proxy statement and forms of proxy to holders of at least the percentage of shares of our voting stock required to approve such proposal; and
- 4 a representation that the stockholder intends to appear in person or by proxy at the annual meeting to bring such business before the meeting.

Similarly, at a special meeting of stockholders, only such business as is properly brought before the meeting will be conducted or considered. To be properly brought before a special meeting, business must be specified in the notice of the meeting (or any supplement to that notice) given by or at the direction of the chairman of our board, our chief executive officer, our president or our secretary at the request of a majority of the number of directors that we would have if there were no vacancies on our board or, otherwise brought before the meeting by the presiding officer or by or at the direction of the majority of the total number of directors that our board would have if there were no vacancies.

## Nomination of candidates for election to our board

Under our bylaws, only persons that are properly nominated will be eligible for election to be members of our board. To be properly nominated, a director candidate must be nominated at an annual meeting of the stockholders by or at the direction of our board or committee thereof or properly nominated by a stockholder. To be properly nominated by a stockholder, such stockholder must have delivered a proxy statement and form of proxy to the holders of at least the percentage of shares of our voting stock required to approve such nomination and included in such materials a timely and proper notice in proper written form to our secretary.

To be timely, a stockholder s notice must be delivered to or mailed and received at our principal executive offices not less than 60 nor more than 90 calendar days prior to the first anniversary of the date on which we first mailed our proxy materials for the preceding year s annual meeting of stockholders. If, however, there was no annual meeting in the preceding year or the date of the annual meeting is advanced more than 30 calendar days prior to, or delayed by more than 30 calendar days after the anniversary of the preceding year s annual meeting, notice by the stockholder to be timely must be so delivered not later than the later of the 90th calendar day prior to such annual meeting or the tenth calendar day following the day on which public announcement of the date of such meeting is first made.

To be in proper written form, such stockholder s notice must include:

4 the name and address of the stockholder giving the notice and of the beneficial owner, if any, on whose behalf the nomination is made;

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#### **Description of capital stock**

- 4 a representation that the stockholder giving the notice is a holder of record of shares of our voting stock entitled to vote at such annual meeting and intends to appear in person or by proxy at the annual meeting to nominate the person or persons specified in the notice;
- 4 the class and series and number of shares of stock owned beneficially and of record by the stockholder giving the notice and by the beneficial owner, if any, on whose behalf the nomination in made;
- 4 a description of all arrangements or understandings between or among any of:
  - 4 the stockholder giving the notice;
  - 4 the beneficial owner on whose behalf the notice is given;
  - 4 each nominee; and
  - 4 any other person or persons (naming such person or persons) pursuant to which the nomination or nominations are to be made by the stockholder giving the notice;
- 4 the name, age, business address, residence address and occupation of the nominee proposed by the stockholder;
- 4 such other information regarding each nominee proposed by the stockholder giving the notice as would be required to be included in a proxy statement filed pursuant to the proxy rules of the SEC had the nominee been nominated, or intended to be nominated, by our board;
- 4 the signed consent of each nominee to serve as a director on our board if so elected; and
- 4 whether such stockholder or beneficial owner intends to deliver a proxy statement and form of proxy to holders of at least the percentage of shares of our voting stock required to elect such nominee or nominees. In addition, a stockholder must also comply with all applicable requirements of the Exchange Act and the rules and regulations thereunder with respect to matters relating to nomination of candidates for directors.

#### Amendment to our bylaws

Except for certain provisions indicated above, our bylaws may be amended, altered or repealed by the affirmative vote of the holders of a majority of our voting stock or by the affirmative vote of a majority of our board. Certain provisions that require the affirmative vote of the holders of 80% of our voting stock may make it more difficult to change our bylaws for the purpose of gaining control over us.

## TRANSFER AGENT AND REGISTRAR

We have appointed Registrar and Transfer Company as the transfer agent and registrar for our common stock.

#### **LISTING**

We have applied to have our common stock listed on The New York Stock Exchange under the symbol ICO.

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Shares eligible for future sale

Prior to this offering, there was no public market for our common stock. Future sales of substantial amounts of our common stock in the public market, or the perception that these sales could occur, could adversely affect the price of our common stock.

Based on the number of shares outstanding as of September 30, 2005, we will have approximately 147,303,991 shares of our common stock outstanding after the completion of this offering and after giving effect to the corporate reorganization and the Anker and CoalQuest acquisitions, assuming 20,072,992 shares issued in connection with the Anker and CoalQuest acquisitions based upon a public offering price of \$13.70 per share (approximately 150,303,991 shares if the underwriters exercise their over-allotment option in full). Of those shares, the 20,000,000 shares of common stock sold in this offering (23,000,000 shares if the underwriters exercise their over-allotment option in full) and the 106,630,999 shares issued to the holders of ICG, Inc. s common stock in connection with the corporate reorganization will be freely tradable without restriction or further registration under the Securities Act, except that any shares held by our affiliates, as that term is defined under Rule 144 of the Securities Act, may be sold only in compliance with the limitations described below. The remaining outstanding shares of common stock will be deemed restricted securities as that term is defined under Rule 144. Restricted securities may not be resold except pursuant to an effective registration statement or an applicable exemption from registration, including an exemption under Rule 144 or 144(k) under the Securities Act, which are summarized below.

#### **RULE 144**

In general, under Rule 144, as currently in effect, an affiliate of ours who beneficially owns shares of our common stock that are not restricted securities, or a person who beneficially owns for more than one year shares of our common stock that are restricted securities, may generally sell, within any three-month period, a number of shares that does not exceed the greater of:

- 4 1% of the then-outstanding shares of common stock or approximately 1,473,039 shares assuming no exercise by the underwriters of their option to purchase additional shares; and
- 4 the average weekly reported volume of trading in the common stock on The New York Stock Exchange during the four calendar weeks preceding the date on which notice of sale is filed, subject to restrictions.Sales under Rule 144 are also subject to requirements with respect to manner of sale, notice and the availability of current public information about us. Generally, a person who was not our affiliate at any time during the three months before the sale, and who has beneficially owned shares of our common stock that are restricted securities for at least two years, may sell those shares without regard to the volume limitations, manner of sale provisions, notice requirements or the requirements with respect to availability of current public information about us.Rule 144 does not supersede the contractual obligations of our security holders set forth in the lock-up agreements described above.

#### **RULE 144(K)**

In addition, a person who is not deemed to have been an affiliate of ours at any time during the 90 days preceding a sale and who has beneficially owned the shares proposed to be sold for at least two years, would be entitled to sell those shares under Rule 144(k) without regard to the manner of sale, public information, volume limitation or notice requirements of Rule 144. To the extent that our affiliates sell their shares, other than pursuant to Rule 144 or a registration statement, the purchaser sholding period for the purpose of effecting a sale under Rule 144 commences on the date of transfer from the affiliate.

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#### Shares eligible for future sale

#### **RULE 701**

Generally, an employee, officer, director or consultant who purchased shares of our common stock before the effective date of the registration statement of which this prospectus is a part, or who holds options as of that date, pursuant to a written compensatory plan or contract, may rely on the resale provisions of Rule 701 under the Securities Act. Under Rule 701, these persons who are not our affiliates may generally sell their eligible securities, commencing 90 days after the effective date of the registration statement of which this prospectus is a part, without having to comply with the public information, holding period, volume limitation or notice provisions of Rule 144. These persons who are our affiliates may generally sell their eligible securities under Rule 701, commencing 90 days after the effective date of the registration statement of which this prospectus is a part, without having to comply with Rule 144 s one-year holding period restriction.

Neither Rule 144 nor Rule 701 supersedes the contractual obligations of our security holders set forth in the lock-up agreements described above.

#### SALE OF RESTRICTED SHARES

The 27,786,805 shares of restricted stock and shares held by affiliates that were outstanding on September 30, 2005 together with the 20,072,992 shares to be issued in the Anker and Coal Quest acquisitions, assuming a public offering price of \$13.70 per share, will become eligible for sale, pursuant to Rule 144 or Rule 701, without registration approximately as follows:

- 4 no shares of such common stock will be immediately eligible for sale in the public market without restriction;
- 4 no shares of such common stock will be eligible for sale in the public market under Rule 144 or Rule 701, beginning 90 days after the effective date of the registration statement of which this prospectus is a part, subject to the volume, manner of sale and other limitations under those rules; and
- 4 58,736,934 of such shares of common stock will become eligible under Rule 144 for sale in the public market from time to time after the effective date of the registration statement of which this prospectus is a part upon expiration of their respective holding periods.

The above does not take into consideration the effect of the lock-up agreements described above.

## **LOCK-UP AGREEMENTS**

The holders of approximately 48,725,736 shares of outstanding common stock as of the closing of this offering and the holders of 644,052 shares of common stock underlying options as of the closing of this offering, including all of our executive officers and directors, have entered into lock-up agreements pursuant to which they have generally agreed, subject to certain exceptions, not to offer or sell any shares of common stock or securities convertible into or exchangeable or exercisable for shares of common stock for a period of at least 180 days from the date of this prospectus without the prior written consent of UBS Securities LLC. See Underwriting No sale of similar securities.

# STOCK OPTIONS

Pursuant to our stock option plans, we granted options to members of senior management to purchase an aggregate of 644,052 shares of our common stock. Of the outstanding shares of common stock to be granted as options, approximately 25% of these shares will, subject to the continued employment of such members of senior management, vest and become exercisable on each of the three succeeding anniversaries of the first day of employment.

As soon as practicable following this offering, we intend to file one or more registration statements on Form S-8 under the Securities Act to register all shares of common stock subject to outstanding stock options. After expiration of the applicable contractual resale restrictions, shares covered by these registration statements will be eligible for sale in the public markets, other than shares owned by our affiliates, which may be sold in the public market if they are registered or qualify for an exemption from registration under Rule 144.

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Certain U.S. federal income and estate tax consequences to non-U.S. holders

The following is a summary of certain material United States federal income and estate tax consequences of the purchase, ownership and disposition of our common stock as of the date hereof. Except where noted, this summary deals only with common stock that is held as a capital asset by a non-U.S. holder.

A non-U.S. holder means a person (other than a partnership) that is not for United States federal income tax purposes any of the following:

- 4 an individual citizen or resident of the United States:
- 4 a corporation (or any other entity treated as a corporation for United States federal income tax purposes) created or organized in or under the laws of the United States, any state thereof or the District of Columbia;
- 4 an estate the income of which is subject to United States federal income taxation regardless of its source; or
- 4 a trust if it (1) is subject to the primary supervision of a court within the United States and one or more United States persons have the authority to control all substantial decisions of the trust or (2) has a valid election in effect under applicable United States Treasury regulations to be treated as a United States person.

This summary is based upon provisions of the Internal Revenue Code of 1986, as amended (the Code), and regulations, rulings and judicial decisions as of the date hereof. Those authorities may be changed, perhaps retroactively, so as to result in United States federal income and estate tax consequences different from those summarized below. This summary does not address all aspects of United States federal income and estate taxes and does not deal with foreign, state, local or other tax considerations that may be relevant to non-U.S. holders in light of their personal circumstances. In addition, it does not represent a detailed description of the United States federal income and estate tax consequences applicable to you if you are subject to special treatment under the United States federal income tax laws (including if you are a United States expatriate, controlled foreign corporation, passive foreign investment company, corporation that accumulates earnings to avoid United States federal income tax or an investor in a pass-through entity). A change in law may alter significantly the tax considerations that we describe in this summary.

If a partnership holds our common stock, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. If you are a partner of a partnership holding our common stock, you should consult your tax advisors.

If you are considering the purchase of our common stock, we recommend that you consult your own tax advisors concerning the particular United States federal income and estate tax consequences to you of the ownership of the common stock, as well as the consequences to you arising under the laws of any other taxing jurisdiction.

#### **DIVIDENDS**

Cash distributions on our common stock will constitute dividends for U.S. federal income tax purposes to the extent paid from our current or accumulated earnings and profits, as determined under U.S. federal income tax principals. Distributions in excess of our earnings and profits will constitute a return of capital that is applied ag