

DOWNEY FINANCIAL CORP

Form 10-Q

August 03, 2005

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2005**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number **1-13578**

**DOWNEY FINANCIAL CORP.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**33-0633413**

(I.R.S. Employer Identification No.)

**3501 Jamboree Road, Newport Beach, CA**

(Address of principal executive office)

**92660**

(Zip Code)

Registrant's telephone number, including area code

**(949) 854-0300**

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant

was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  
 Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At June 30, 2005, 27,853,783 shares of the Registrant's Common Stock, \$0.01 par value were outstanding.

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## DOWNEY FINANCIAL CORP.

### JUNE 30, 2005 QUARTERLY REPORT ON FORM 10-Q

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**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****DOWNEY FINANCIAL CORP. AND SUBSIDIARIES****Consolidated Balance Sheets**

| <i>(Dollars in Thousands, Except Per Share Data)</i>              | <i>June 30,<br/>2005</i> | <i>December 31,<br/>2004</i> | <i>June 30,<br/>2004</i> |
|---|--------------------------|------------------------------|--------------------------|
| <b>Assets</b>   |                          |                              |                          |
| Cash  | \$ 128,670               | \$ 119,502                   | \$ 126,361               |
| Federal funds   | 30,001                   | -                            | -                        |
| <hr/>   |                          |                              |                          |
| Cash and cash equivalents   | 158,671                  | 119,502                      | 126,361                  |
| U.S. Treasury securities, agency obligations and other investment |                          |                              |                          |
| securities available for sale, at fair value                      | 504,965                  | 497,009                      | 630,785                  |
| Loans held for sale, at lower of cost or fair value               | 914,277                  | 1,118,475                    | 661,481                  |
| Mortgage-backed securities available for sale, at fair value      | 292                      | 304                          | 321                      |
| Loans held for investment   | 14,528,766               | 13,458,713                   | 12,343,385               |
| Allowance for loan losses   | (36,380 )                | (34,714 )                    | (33,450 )                |
| <hr/>   |                          |                              |                          |
| Loans held for investment, net                                    | 14,492,386               | 13,423,999                   | 12,309,935               |
| Investments in real estate and joint ventures                     | 58,941                   | 55,411                       | 31,517                   |
| Real estate acquired in settlement of loans                       | 2,201                    | 2,555                        | 2,424                    |
| Premises and equipment  | 105,230                  | 106,238                      | 107,277                  |
| Federal Home Loan Bank stock, at cost                             | 265,849                  | 243,613                      | 167,797                  |
| Investment in Downey Financial Capital Trust I                    | -                        | -                            | 3,711                    |
| Mortgage servicing rights, net                                    | 16,833                   | 17,964                       | 92,049                   |
| Other assets  | 92,482                   | 63,738                       | 88,689                   |
| <hr/>   |                          |                              |                          |
|   | \$ 16,612,127            | \$ 15,648,808                | \$ 14,222,347            |
| <hr/>   |                          |                              |                          |
| <b>Liabilities and Stockholders Equity</b>                        |                          |                              |                          |
| Deposits  | \$ 11,042,072            | \$ 9,657,978                 | \$ 8,948,238             |
| Securities sold under agreements to repurchase                    | -                        | -                            | 239,688                  |
| Federal Home Loan Bank advances                                   | 4,002,757                | 4,559,622                    | 3,556,087                |
| Senior notes  | 198,004                  | 197,924                      | 198,179                  |
| Junior subordinated debentures                                    | -                        | -                            | 123,711                  |
| Accounts payable and accrued liabilities                          | 126,521                  | 108,217                      | 88,608                   |
| Deferred income taxes   | 126,628                  | 117,416                      | 125,384                  |
| <hr/>   |                          |                              |                          |
| Total liabilities   | 15,495,982               | 14,641,157                   | 13,279,895               |

**Stockholders equity**

Preferred stock, par value of \$0.01 per share; authorized 5,000,000 shares;

outstanding none

- - -

Common stock, par value of \$0.01 per share; authorized 50,000,000 shares;

issued 28,235,022 shares at June 30, 2005,  
December 31, 2004 andJune 30, 2004; outstanding 27,853,783 shares at  
both June 30, 2005 andDecember 31, 2004 and 27,968,283 shares at  
June 30, 2004

282 282 282

Additional paid-in capital

93,792 93,792 93,792

Accumulated other comprehensive income (loss)

(1,427 ) 318 (5,745 )

Retained earnings

1,040,290 930,051 864,704

Treasury stock, at cost, 381,239 shares at both June 30,  
2005 andDecember 31, 2004 and 266,739 shares at June  
30, 2004

(16,792 ) (16,792 ) (10,581 )

Total stockholders equity

1,116,145 1,007,651 942,452

\$ 16,612,127 \$ 15,648,808 \$ 14,222,347

*See accompanying notes to consolidated financial statements.*

**DOWNEY FINANCIAL CORP. AND SUBSIDIARIES****Consolidated Statements of Income**

|  | <i>Three Months Ended</i> |                | <i>Six Months Ended</i> |                |
|--|---------------------------|----------------|-------------------------|----------------|
|  | <i>June 30,</i>           |                | <i>June 30,</i>         |                |
| <i>(Dollars in Thousands, Except Per Share Data)</i>       | <i>2005</i>               | <i>2004</i>    | <i>2005</i>             | <i>2004</i>    |
| <b>Interest income</b>                                     |                           |                |                         |                |
| Loans  | \$ 189,641                | \$ 123,313     | \$ 362,648              | \$ 238,843     |
| U.S. Treasury securities and agency obligations            | 5,029                     | 6,332          | 9,867                   | 10,396         |
| Mortgage-backed securities                                 | 3                         | 3              | 6                       | 6              |
| Other investments  | 3,120                     | 1,594          | 5,658                   | 2,792          |
| <b>Total interest income</b>                               | <b>197,793</b>            | <b>131,242</b> | <b>378,179</b>          | <b>252,037</b> |
| <b>Interest expense</b>                                    |                           |                |                         |                |
| Deposits   | 60,962                    | 34,662         | 109,985                 | 67,262         |
| Federal Home Loan Bank advances and other borrowings       | 39,572                    | 16,543         | 73,552                  | 32,248         |
| Senior notes   | 3,296                     | 292            | 6,591                   | 292            |
| Junior subordinated debentures                             | -                         | 3,134          | -                       | 6,268          |
| <b>Total interest expense</b>                              | <b>103,830</b>            | <b>54,631</b>  | <b>190,128</b>          | <b>106,070</b> |
| <b>Net interest income</b>                                 | <b>93,963</b>             | <b>76,611</b>  | <b>188,051</b>          | <b>145,967</b> |
| <b>Provision for loan losses</b>                           | <b>583</b>                | <b>1,458</b>   | <b>2,621</b>            | <b>3,262</b>   |
| <b>Net interest income after provision for loan losses</b> | <b>93,380</b>             | <b>75,153</b>  | <b>185,430</b>          | <b>142,705</b> |
| <b>Other income, net</b>                                   |                           |                |                         |                |
| Loan and deposit related fees                              | 25,645                    | 14,419         | 45,152                  | 26,875         |
| Real estate and joint ventures held for investment, net    | 1,728                     | 7,048          | 4,308                   | 7,974          |
| Secondary marketing activities:                            |                           |                |                         |                |
| Loan servicing income (loss), net                          | (2,529 )                  | 13,786         | (1,045 )                | (459 )         |
| Net gains on sales of loans and mortgage-backed securities | 48,848                    | 15,675         | 79,463                  | 17,047         |
| Net gains on sales of mortgage servicing rights            | -                         | -              | 981                     | -              |
| Net gains (losses) on sales of investment securities       | 1                         | (21,271 )      | 28                      | (19,159 )      |
| Litigation award   | 1,767                     | -              | 1,767                   | -              |
| Other  | 339                       | 523            | 859                     | 855            |
| <b>Total other income, net</b>                             | <b>75,799</b>             | <b>30,180</b>  | <b>131,513</b>          | <b>33,133</b>  |

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|  |            |            |            |            |
|--|------------|------------|------------|------------|
| <b>Operating expense</b>                                     |            |            |            |            |
| Salaries and related costs                                   | 39,042     | 37,575     | 78,197     | 73,144     |
| Premises and equipment costs                                 | 7,891      | 8,200      | 15,891     | 16,408     |
| Advertising expense  | 1,551      | 1,165      | 2,901      | 2,873      |
| SAIF insurance premiums and regulatory assessments           | 927        | 744        | 1,854      | 1,501      |
| Professional fees  | 345        | 356        | 681        | 724        |
| Other general and administrative expense                     | 8,605      | 9,432      | 16,997     | 17,914     |
| <hr/>  |            |            |            |            |
| Total general and administrative expense                     | 58,361     | 57,472     | 116,521    | 112,564    |
| Net operation of real estate acquired in settlement of loans | (79 )      | (237 )     | (15 )      | (309 )     |
| <hr/>  |            |            |            |            |
| Total operating expense                                      | 58,282     | 57,235     | 116,506    | 112,255    |
| <hr/>  |            |            |            |            |
| <b>Income before income taxes</b>                            | 110,897    | 48,098     | 200,437    | 63,583     |
| Income taxes   | 46,827     | 20,277     | 84,628     | 26,850     |
| <hr/>  |            |            |            |            |
| <b>Net income</b>  | \$ 64,070  | \$ 27,821  | \$ 115,809 | \$ 36,733  |
| <hr/>  |            |            |            |            |
| <b>Per share information</b>                                 |            |            |            |            |
| Basic  | \$ 2.30    | \$ 0.99    | \$ 4.16    | \$ 1.31    |
| Diluted  | \$ 2.29    | \$ 0.99    | \$ 4.15    | \$ 1.31    |
| Cash dividends declared and paid                             | \$ 0.10    | \$ 0.10    | \$ 0.20    | \$ 0.20    |
| <hr/>  |            |            |            |            |
| <b>Weighted average shares outstanding</b>                   |            |            |            |            |
| Basic  | 27,853,783 | 27,962,031 | 27,853,783 | 27,953,219 |
| Diluted  | 27,884,276 | 27,990,588 | 27,883,058 | 27,985,565 |
| <hr/>  |            |            |            |            |

See accompanying notes to consolidated financial statements.

**DOWNEY FINANCIAL CORP. AND SUBSIDIARIES****Consolidated Statements of Comprehensive Income**

|  | <i>Three Months Ended</i> |           | <i>Six Months Ended</i> |           |
|--|---------------------------|-----------|-------------------------|-----------|
|  | <i>June 30,</i>           |           | <i>June 30,</i>         |           |
| <i>(In Thousands)</i>  | 2005                      | 2004      | 2005                    | 2004      |
| <b>Net income</b>  | \$ 64,070                 | \$ 27,821 | \$ 115,809              | \$ 36,733 |
| <b>Other comprehensive income (loss), net of income taxes (benefits)</b>       |                           |           |                         |           |
| Unrealized gains (losses) on securities available for sale:                    |                           |           |                         |           |
| U.S. Treasury securities, agency obligations and other investment              |                           |           |                         |           |
| securities available for sale, at fair value                                   | 728                       | (5,962 )  | (1,715 )                | (6,272 )  |
| Mortgage-backed securities available for sale, at fair value                   | 1                         | -         | 1                       | (1 )      |
| Reclassification of realized amounts included in net income                    | -                         | 158       | (17 )                   | 158       |
| Unrealized gains (losses) on cash flow hedges:                                 |                           |           |                         |           |
| Net derivative instruments   | 23                        | 1,869     | (55 )                   | 2,507     |
| Reclassification of realized amounts included in net income                    | (228 )                    | (3,563 )  | 41                      | (2,944 )  |
| <b>Total other comprehensive income (loss), net of income taxes (benefits)</b> | 524                       | (7,498 )  | (1,745 )                | (6,552 )  |
| <b>Comprehensive income</b>  | \$ 64,594                 | \$ 20,323 | \$ 114,064              | \$ 30,181 |

*See accompanying notes to consolidated financial statements.*



**DOWNEY FINANCIAL CORP. AND SUBSIDIARIES****Consolidated Statements of Cash Flows**

| <i>(In Thousands)</i>  | <i>Six Months Ended</i> |                   |
|--|-------------------------|-------------------|
|  | <i>2005</i>             | <i>2004</i>       |
| <b>Cash flows from operating activities</b>  |                         |                   |
| Net income   | \$ 115,809              | \$ 36,733         |
| Adjustments to reconcile net income to net cash used for operating activities:   |                         |                   |
| Depreciation and amortization  | 46,148                  | 42,168            |
| Provision for losses on loans, real estate acquired in settlement of loans, investments  |                         |                   |
| in real estate and joint ventures, mortgage servicing rights and other assets  | 4,018                   | 1,937             |
| Net gains on sales of loans and mortgage-backed securities, mortgage servicing rights,   |                         |                   |
| investment securities, real estate and other assets  | (83,141 )               | (4,579 )          |
| Interest capitalized on loans (negative amortization)  | (47,860 )               | (4,965 )          |
| Federal Home Loan Bank stock dividends   | (4,875 )                | (2,399 )          |
| Loans originated and purchased for sale  | (4,947,439 )            | (2,206,985 )      |
| Proceeds from sales of loans held for sale, including those sold   |                         |                   |
| as mortgage-backed securities  | 5,200,591               | 1,822,422         |
| Other, net   | (61,312 )               | (48,685 )         |
| <b>Net cash provided by (used for) operating activities</b>  | <b>221,939</b>          | <b>(364,353 )</b> |
| <b>Cash flows from investing activities</b>  |                         |                   |
| Proceeds from sales of:  |                         |                   |
| U.S. Treasury securities, agency obligations and other investment securities available for sale  | -                       | 1,259,216         |
| Wholly owned real estate and real estate acquired in settlement of loans   | 1,752                   | 10,446            |
| Proceeds from maturities of U.S. Treasury securities, agency obligations and other investment securities available for sale  | 26,555                  | 383,746           |
| Purchase of:   |                         |                   |
| U.S. Treasury securities, agency obligations and other investment securities available for sale  | (37,528 )               | (1,613,453 )      |
| Loans held for investment  | (29,675 )               | (142,995 )        |
| Federal Home Loan Bank stock   | (17,361 )               | (42,309 )         |
| Premises and equipment   | (7,673 )                | (5,189 )          |
| Originations of loans held for investment (net of refinances of \$336,310 for the six months ended June 30, 2005 and \$329,019 for the six months ended June 30, 2004) | (3,068,844 )            | (4,146,060 )      |
| Principal payments on loans held for investment and mortgage-backed securities available for sale  | 2,092,954               | 2,029,626         |
| <b>Net change in undisbursed loan funds</b>  | <b>33,621</b>           | <b>132,137</b>    |

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|  |              |              |
|--|--------------|--------------|
| Investments in real estate held for investment | (869 )       | (2,916 )     |
| Other, net                                     | 2,559        | 922          |
| <hr/>  |              |              |
| Net cash used for investing activities         | (1,004,509 ) | (2,136,829 ) |
| <hr/>  |              |              |

*See accompanying notes to consolidated financial statements.*

**DOWNEY FINANCIAL CORP. AND SUBSIDIARIES****Consolidated Statements of Cash Flows (Continued)**

*Six Months Ended*  
*June 30,*

*(In Thousands)*

2005

2004

**Cash flows from financing activities**

|  |               |              |
|--|---------------|--------------|
| Net increase in deposits   | \$ 1,384,094  | \$ 654,480   |
| Proceeds from Federal Home Loan Bank advances and other borrowings       | 19,078,375    | 7,815,383    |
| Repayments of Federal Home Loan Bank advances and other borrowings       | (19,632,875 ) | (6,134,856 ) |
| Proceeds from the issuance of senior notes                               | -             | 198,182      |
| Proceeds from reissuance of treasury stock and exercise of stock options | -             | 843          |
| Cash dividends   | (5,570 )      | (5,590 )     |
| Other, net   | (2,285 )      | (14,066 )    |

|   |         |           |
|---|---------|-----------|
| Net cash provided by financing activities | 821,739 | 2,514,376 |
|---|---------|-----------|

|  |         |         |
|--|---------|---------|
| Net increase in cash and cash equivalents        | 39,169  | 13,194  |
| Cash and cash equivalents at beginning of period | 119,502 | 113,167 |

|   |                   |                   |
|---|-------------------|-------------------|
| <b>Cash and cash equivalents at end of period</b> | <b>\$ 158,671</b> | <b>\$ 126,361</b> |
|---|-------------------|-------------------|

**Supplemental disclosure of cash flow information:**

Cash paid during the period for:

|              |            |            |
|--------------|------------|------------|
| Interest     | \$ 183,597 | \$ 105,500 |
| Income taxes | 81,426     | 4,987      |

**Supplemental disclosure of non-cash investing:**

|   |         |           |
|---|---------|-----------|
| Loans transferred to held for investment from held for sale                 | 19,814  | 3,940     |
| Loans transferred from held for investment to held for sale                 | 106     | 283       |
| Loans exchanged for mortgage-backed securities                              | 480,497 | 1,153,683 |
| Real estate acquired in settlement of loans                                 | 1,141   | 2,508     |
| Loans to facilitate the sale of real estate acquired in settlement of loans | 65      | 98        |

*See accompanying notes to consolidated financial statements.*

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE (1) Basis of Financial Statement Presentation**

In the opinion of Downey Financial Corp. and subsidiaries ( Downey, we, us and our ), the accompanying consolidated financial statements contain all adjustments (consisting of normal recurring accruals unless otherwise disclosed in this Form 10-Q) necessary for a fair presentation of Downey's financial condition as of June 30, 2005, December 31, 2004 and June 30, 2004, the results of operations and comprehensive income for the three months and six months ended June 30, 2005 and 2004, and changes in cash flows for the six months ended June 30, 2005 and 2004. Certain prior period amounts have been reclassified to conform to the current period presentation.

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial statements and are in compliance with the instructions for Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial condition, results of operations, comprehensive income and cash flows. The information under the heading Management's Discussion and Analysis of Financial Condition and Results of Operations presumes that the interim consolidated financial statements will be read in conjunction with Downey's Annual Report on Form 10-K for the year ended December 31, 2004, which contains among other things, a description of the business, the latest audited consolidated financial statements and notes thereto, together with Management's Discussion and Analysis of Financial Condition and Results of Operations as of December 31, 2004 and for the year then ended. Therefore, only material changes in financial condition and results of operations are discussed in the remainder of Part I.

**NOTE (2) Mortgage Servicing Rights ("MSRs")**

The following table summarizes the activity in MSRs and its related allowance for the periods indicated and other related financial data.

|  | <i>Three Months Ended</i>      |                                 |                                    |                                     |                                |
|--|--------------------------------|---------------------------------|------------------------------------|-------------------------------------|--------------------------------|
|  | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December 31,</i><br><i>2004</i> | <i>September 30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| <i>(Dollars in Thousands)</i>                |                                |                                 |                                    |                                     |                                |
| Gross balance at beginning of period         | \$ 20,834                      | \$ 20,502                       | \$ 99,127                          | \$ 95,813                           | \$ 91,766                      |
| Additions                                    | 1,217                          | 1,609                           | 1,835                              | 12,114                              | 12,074                         |
| Amortization                                 | (1,398 )                       | (1,160 )                        | (2,998 )                           | (5,190 )                            | (4,082 )                       |
| Sales  | -                              | (14 )                           | (61,663 )                          | -                                   | -                              |
| Impairment write-down                        | (27 )                          | (103 )                          | (15,799 )                          | (3,610 )                            | (3,945 )                       |
| Gross balance at end of period               | 20,626                         | 20,834                          | 20,502                             | 99,127                              | 95,813                         |
| Allowance balance at beginning of period     | 1,224                          | 2,538                           | 16,832                             | 3,764                               | 22,045                         |
| Provision for (reduction of) impairment      | 2,596                          | (1,211 )                        | 1,505                              | 16,678                              | (14,336 )                      |
| Impairment write-down                        | (27 )                          | (103 )                          | (15,799 )                          | (3,610 )                            | (3,945 )                       |
| Allowance balance at end of period           | 3,793                          | 1,224                           | 2,538                              | 16,832                              | 3,764                          |
| Total mortgage servicing rights, net         | \$ 16,833                      | \$ 19,610                       | \$ 17,964                          | \$ 82,295                           | \$ 92,049                      |
| As a percentage of associated mortgage loans | 0.75 %                         | 0.89 %                          | 0.86 %                             | 0.82 %                              | 1.00 %                         |
| Estimated fair value <sup>(a)</sup>          | \$ 16,863                      | \$ 19,665                       | \$ 17,968                          | \$ 82,401                           | \$ 92,483                      |
| Weighted average expected life (in months)   | 40                             | 54                              | 53                                 | 57                                  | 67                             |

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|                                 |        |        |        |        |        |
|---------------------------------|--------|--------|--------|--------|--------|
| Custodial account earnings rate | 3.45 % | 3.21 % | 2.69 % | 2.24 % | 2.10 % |
| Weighted average discount rate  | 9.12   | 9.13   | 9.03   | 9.27   | 8.97   |

**At period end**

Mortgage loans serviced for others:

|       |               |              |              |               |              |
|-------|---------------|--------------|--------------|---------------|--------------|
| Total | \$ 10,287,991 | \$ 8,043,655 | \$ 6,672,984 | \$ 10,568,339 | \$ 9,279,359 |
|-------|---------------|--------------|--------------|---------------|--------------|

With capitalized mortgage servicing rights:<sup>(a)</sup>

|        |           |           |           |            |           |
|--------|-----------|-----------|-----------|------------|-----------|
| Amount | 2,249,030 | 2,207,403 | 2,100,452 | 10,075,028 | 9,242,641 |
|--------|-----------|-----------|-----------|------------|-----------|

|                                |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|
| Weighted average interest rate | 5.57 % | 5.57 % | 5.59 % | 5.52 % | 5.61 % |
|--------------------------------|--------|--------|--------|--------|--------|

Total loans sub-serviced without mortgage

servicing rights:<sup>(b)</sup>

|      |                      |            |            |            |         |      |
|------|----------------------|------------|------------|------------|---------|------|
| Term | less than six months | \$ 315,448 | \$ 475,327 | \$ 610,263 | \$ -    | \$ - |
| Term | indefinite           | 7,698,176  | 5,332,613  | 3,931,483  | 459,307 | -    |

|                            |            |            |            |            |            |
|----------------------------|------------|------------|------------|------------|------------|
| Custodial account balances | \$ 237,722 | \$ 157,624 | \$ 143,765 | \$ 229,704 | \$ 238,914 |
|----------------------------|------------|------------|------------|------------|------------|

<sup>(a)</sup> The estimated fair value may exceed book value for certain asset strata and excluded loans sold or securitized prior to 1996 and loans sub-serviced without capitalized MSR.

<sup>(b)</sup> Servicing is performed for a fixed fee per loan each month.

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Six Months Ended June 30,

(Dollars in Thousands)

|   | 2005             | 2004             |
|---|------------------|------------------|
| Gross balance at beginning of period        | \$ 20,502        | \$ 95,183        |
| Additions                                   | 2,826            | 18,042           |
| Amortization                                | (2,558 )         | (9,601 )         |
| Sales                                       | (14 )            | -                |
| Impairment write-down                       | (130 )           | (7,811 )         |
| <b>Gross balance at end of period</b>       | <b>20,626</b>    | <b>95,813</b>    |
| Allowance balance at beginning of period    | 2,538            | 13,008           |
| Provision for (reduction of) impairment     | 1,385            | (1,433 )         |
| Impairment write-down                       | (130 )           | (7,811 )         |
| <b>Allowance balance at end of period</b>   | <b>3,793</b>     | <b>3,764</b>     |
| <b>Total mortgage servicing rights, net</b> | <b>\$ 16,833</b> | <b>\$ 92,049</b> |

Key assumptions, which vary due to changes in market interest rates and are used to determine the fair value of mortgage servicing rights, include: expected prepayment speeds, which impact the average life of the portfolio; the earnings rate on custodial accounts, which impacts the value of custodial accounts; and the discount rate used in valuing future cash flows. The table below summarizes the estimated changes in the fair value of mortgage servicing rights for changes in those assumptions individually and in combination associated with an immediate 100 basis point increase or decrease in market rates. The table also summarizes the earnings impact associated with provisions for or reductions of the valuation allowance for mortgage servicing rights. Impairment is measured on a disaggregated basis based upon the predominant risk characteristics of the underlying mortgage loans, such as term and interest rate. Certain stratum may have impairment, while other stratum may not. Therefore, changes in overall fair value may not equal provisions for or reductions of the valuation allowance.

The sensitivity analysis in the table below is hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 100 basis point variation in assumptions generally cannot be easily extrapolated because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in this table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumptions. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

| (Dollars in Thousands)                          | Expected<br>Prepayment<br>Speeds | Custodial<br>Accounts<br>Rate | Discount<br>Rate | Combination |
|---|----------------------------------|-------------------------------|------------------|-------------|
| Increase rates 100 basis points: <sup>(a)</sup> |                                  |                               |                  |             |
| Increase (decrease) in fair value               | \$ 4,141                         | \$ 1,101                      | \$ (550 )        | \$ 4,539    |
| Reduction of (increase in) valuation allowance  | 3,062                            | 1,073                         | (541 )           | 3,461       |
| Decrease rates 100 basis points: <sup>(b)</sup> |                                  |                               |                  |             |
| Increase (decrease) in fair value               | (7,028 )                         | (1,141 )                      | 537              | (8,249 )    |
| Reduction of (increase in) valuation allowance  | (6,998 )                         | (1,117 )                      | 528              | (8,219 )    |

<sup>(a)</sup> The weighted-average expected life of the MSRs portfolio is 57 months.

<sup>(b)</sup> The weighted-average expected life of the MSRs portfolio is 12 months.

The following table presents a breakdown of the components of loan servicing income (loss), net included in Downey's results of operations for the periods indicated.

|   | <i>Three Months Ended</i>      |                                 |                                    |   |                                |
|---|--------------------------------|---------------------------------|------------------------------------|---|--------------------------------|
|   | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December 31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| <i>(In Thousands)</i>   |                                |                                 |                                    |   |                                |
| Net cash servicing fees   | \$ 1,753                       | \$ 1,627                        | \$ 3,595                           | \$ 6,031                                      | \$ 5,615                       |
| Payoff and curtailment interest cost <sup>(a)</sup>                     | (288 )                         | (194 )                          | (968 )                             | (1,053 )                                      | (2,083 )                       |
| Amortization of mortgage servicing rights                               | (1,398 )                       | (1,160 )                        | (2,998 )                           | (5,190 )                                      | (4,082 )                       |
| (Provision for) reduction of impairment<br>of mortgage servicing rights | (2,596 )                       | 1,211                           | (1,505 )                           | (16,678 )                                     | 14,336                         |
| <b>Total loan servicing income (loss), net</b>                          | <b>\$ (2,529 )</b>             | <b>\$ 1,484</b>                 | <b>\$ (1,876 )</b>                 | <b>\$ (16,890 )</b>                           | <b>\$ 13,786</b>               |

<sup>(a)</sup> Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. This does not include the benefit of the use of repaid loan funds to increase net interest income.

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Six Months Ended June 30,

(In Thousands)

2005 2004

|  | 2005               | 2004             |
|--|--------------------|------------------|
| Net cash servicing fees  | \$ 3,380           | \$ 11,319        |
| Payoff and curtailment interest cost <sup>(a)</sup>                  | (482 )             | (3,610 )         |
| Amortization of mortgage servicing rights                            | (2,558 )           | (9,601 )         |
| (Provision for) reduction of impairment of mortgage servicing rights | (1,385 )           | 1,433            |
| <b>Total loan servicing loss, net</b>                                | <b>\$ (1,045 )</b> | <b>\$ (459 )</b> |

<sup>(a)</sup> Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. This does not include the benefit of the use of repaid loan funds to increase net interest income.

**NOTE (3) Derivatives, Hedging Activities, Financial Instruments with Off-Balance Sheet Risk and Other Contractual Obligations (Risk Management)**

**Derivatives**

Downey offers short-term interest rate lock commitments to help attract potential home loan borrowers. The commitments guarantee a specified interest rate for a loan if underwriting standards are met, but do not obligate the potential borrower. Accordingly, some commitments never become loans and merely expire. The residential one-to-four unit rate lock commitments Downey ultimately expects to result in loans and sell in the secondary market are treated as derivatives. Consequently, as derivatives, the hedging of the expected rate lock commitments do not qualify for hedge accounting. Associated fair value adjustments to the notional amount of the expected rate lock commitments are recorded in current earnings under net gains (losses) on sales of loans and mortgage-backed securities with an offset to the balance sheet in either other assets, or accounts payable and accrued liabilities. Fair values for the notional amount of expected rate lock commitments are based on observable market prices acquired from third parties. The carrying amount of loans held for sale includes a basis adjustment to the loan balance at funding resulting from the change in fair value of the rate lock derivative from the date of commitment to the date of funding. At June 30, 2005, Downey had a notional amount of expected rate lock commitments identified to sell as part of its secondary marketing activities of \$625 million, with a change in fair value resulting in a gain of \$0.1 million.

Downey does not generally enter into derivative transactions for purely speculative purposes.

**Hedging Activities**

As part of secondary marketing activities, Downey typically utilizes short-term forward sale and purchase contracts derivatives that mature in less than one year to offset the impact of changes in market interest rates on the value of residential one-to-four unit expected rate lock commitments and loans held for sale. In general, rate lock commitments associated with fixed rate loans require a higher percentage of forward sale contracts to mitigate interest rate risk than those associated with adjustable rate loans. Contracts designated as hedges for the forecasted sale of loans from the held for sale portfolio are accounted for as cash flow hedges because these contracts have a high correlation to the price movement of the loans being hedged (within a range of 80% - 125%). The measurement approach for determining the ineffective aspects of the hedge is established at the inception of the hedge. Changes in fair value of the notional amount of forward sale contracts not designated as cash flow hedges and the ineffectiveness of hedge transactions that are not perfectly correlated are recorded in net gains (losses) on sales of loans and mortgage-backed securities. Changes in expected future cash flows related to the fair value of the notional amount of forward sale contracts designated as cash flow hedges for the forecasted sale of loans held for sale are recorded in other comprehensive income, net of tax, provided cash flow hedge requirements are met. The offset to these changes are recorded in the balance sheet as either other assets, or accounts payable and accrued liabilities. The amounts recorded in accumulated other comprehensive income will be recognized in the income statement when the hedged forecasted transactions settle. Downey estimates that all of the related unrealized gains or losses in accumulated other comprehensive income will be reclassified into earnings within the next three months. Fair values for the notional amount of forward sale contracts are based on observable market prices acquired from third parties. At June 30, 2005, the notional amount of forward sale contracts amounted to \$1.478 billion, with a change in fair value resulting in a loss of less than \$0.1 million related to undesignated contracts and a gain of \$0.7 million related to designated cash flow hedges with a notional amount of \$905 million. There were no forward purchase contracts at June 30, 2005.



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Downey has not discontinued any designated derivative instruments associated with loans held for sale due to a change in the probability of settling a forecasted transaction.

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In connection with its interest rate risk management, Downey from time-to-time enters into interest rate exchange agreements ("swap contracts") with certain national investment banking firms or the Federal Home Loan Bank ("FHLB") under terms that provide mutual payment of interest on the outstanding notional amount of swap contracts. These swap contracts help Downey manage the effects of adverse changes in interest rates on net interest income. Downey has interest rate swap contracts on which Downey pays variable interest based on the 3-month London Inter-Bank Offered Rate ("LIBOR") while receiving fixed interest. The swaps were designated as a hedge of changes in the fair value of certain FHLB fixed rate advances due to changes in market interest rates. The payment and maturity dates of the swap contracts match those of the advances. This hedge effectively converts fixed interest rate advances into debt that adjusts quarterly to movements in 3-month LIBOR. Because the terms of the swap contracts match those of the advances, the hedge has no ineffectiveness and results are reported in interest expense. The fair value of interest rate swap contracts is based on observable market prices acquired from third parties and represents the estimated amount Downey would receive or pay upon terminating the contracts, taking into consideration current interest rates and the remaining contract terms. The fair value of the swap contracts is recorded on the balance sheet in either other assets or accounts payable and accrued liabilities. With no ineffectiveness, the recorded swap contract values will essentially act as fair value adjustments to the advances being hedged. At June 30, 2005, swap contracts with a notional amount totaling \$430 million were outstanding and had a fair value loss of \$10.8 million recorded on the balance sheet in accounts payable and accrued liabilities and as a decrease to the advances being hedged.

The following table summarizes Downey's interest rate swap contracts at June 30, 2005:

| <i>(Dollars in Thousands)</i> | <i>Notional<br/>Amount</i> | <i>Weighted<br/>Average<br/>Interest<br/>Rate</i> | <i>Term</i> |               |
|-------------------------------|----------------------------|---|-------------|---------------|
| Pay Variable (3-month LIBOR)  | \$ (100,000 )              | 3.32 %  | March 2004  | October 2008  |
| Receive Fixed                 | 100,000                    | 3.20  |             |               |
| Pay Variable (3-month LIBOR)  | (130,000 )                 | 3.32  | March 2004  | October 2008  |
| Receive Fixed                 | 130,000                    | 3.21  |             |               |
| Pay Variable (3-month LIBOR)  | (100,000 )                 | 3.32  | March 2004  | November 2008 |
| Receive Fixed                 | 100,000                    | 3.26  |             |               |
| Pay Variable (3-month LIBOR)  | (100,000 )                 | 3.32  | March 2004  | November 2008 |
| Receive Fixed                 | 100,000                    | 3.27  |             |               |

The following table shows the impact from non-qualifying hedges and the ineffectiveness of cash flow hedges on net gains (losses) on sales of loans and mortgage-backed securities (*i.e.*, SFAS 133 effect), as well as the impact to other comprehensive income (loss) from qualifying cash flow transactions for the periods indicated. Also shown is the notional amount or balance for Downey's non-qualifying and qualifying hedge transactions.

| <i>(In Thousands)</i>  | <i>Three Months Ended</i> |                           |                              |                                   |                          |
|--|---------------------------|---------------------------|------------------------------|-----------------------------------|--------------------------|
|  | <i>June 30,<br/>2005</i>  | <i>March 31,<br/>2005</i> | <i>December 31,<br/>2004</i> | <i>September<br/>30,<br/>2004</i> | <i>June 30,<br/>2004</i> |
| Net gains (losses) on non-qualifying hedge transactions        | \$ 1,258                  | \$ 2,913                  | \$ (5,030 )                  | \$ 2,595                          | \$ 3,352                 |
| Net gains (losses) on qualifying cash flow hedge transactions: |                           |                           |                              |                                   |                          |
| Unrealized hedge ineffectiveness                               | -                         | -                         | -                            | -                                 | -                        |
| Less reclassification of realized hedge ineffectiveness        | -                         | -                         | -                            | -                                 | -                        |

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|   |        |       |          |       |          |
|---|--------|-------|----------|-------|----------|
| Total net gains (losses) recognized in sales of loans and |        |       |          |       |          |
| mortgage-backed securities (SFAS 133 effect)              | 1,258  | 2,913 | (5,030 ) | 2,595 | 3,352    |
| Other comprehensive income (loss)                         | (205 ) | 191   | (293 )   | 822   | (1,694 ) |

**Notional amount or balance at period end**

Non-qualifying hedge transactions:

|                                       |            |            |            |            |            |
|---------------------------------------|------------|------------|------------|------------|------------|
| Expected rate lock commitments        | \$ 624,604 | \$ 727,899 | \$ 367,650 | \$ 462,441 | \$ 541,358 |
| Associated forward sale contracts     | 572,977    | 633,031    | 368,822    | 448,999    | 374,462    |
| Associated forward purchase contracts | -          | -          | -          | -          | -          |

Qualifying cash flow hedge transactions:

|   |         |           |           |         |         |
|---|---------|-----------|-----------|---------|---------|
| Loans held for sale, at lower of cost or fair value | 914,277 | 1,255,104 | 1,118,475 | 845,913 | 661,481 |
| Associated forward sale contracts                   | 905,373 | 1,247,969 | 1,115,636 | 838,567 | 652,796 |

Qualifying fair value hedge transactions:

|   |         |         |         |         |         |
|---|---------|---------|---------|---------|---------|
| Designated FHLB advances pay-fixed                                  | 430,000 | 430,000 | 430,000 | 430,000 | 430,000 |
| Associated interest rate swap contracts pay-variable, receive-fixed | 430,000 | 430,000 | 430,000 | 430,000 | 430,000 |

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Six Months Ended June  
30,

(In Thousands)

|  | 2005         | 2004      |
|--|--------------|-----------|
| Net gains on non-qualifying hedge transactions   | \$ 4,171     | \$ 70     |
| Net gains on qualifying cash flow hedge transactions:  |              |           |
| Unrealized hedge ineffectiveness   | -            | -         |
| Less reclassification of realized hedge ineffectiveness  | -            | -         |
| <b>Total net gains recognized in sales of loans and mortgage-backed securities (SFAS 133 effect)</b> | <b>4,171</b> | <b>70</b> |
| Other comprehensive loss   | (14 )        | (437 )    |

These forward and swap contracts expose Downey to credit risk in the event of nonperformance by the other parties national investment banking firms, government-sponsored enterprises such as Federal National Mortgage Association and the FHLB. This risk consists primarily of the termination value of agreements where Downey is in a favorable position with an asset recorded. Downey controls the credit risk associated with these parties to the various derivative agreements through credit review, exposure limits and monitoring procedures. Downey does not anticipate nonperformance by the other parties.

**Financial Instruments with Off-Balance Sheet Risk**

Downey utilizes financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to originate fixed and variable rate mortgage loans held for investment, undisbursed loan funds, lines and letters of credit, commitments to purchase loans and mortgage-backed securities for portfolio and commitments to invest in community development funds. The contract or notional amounts of those instruments reflect the extent of involvement Downey has in particular classes of financial instruments.

Commitments to originate fixed and variable rate mortgage loans are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Commitments generally have fixed expiration dates or other termination clauses and some require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Undisbursed loan funds on construction projects and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments issued by Downey to guarantee the performance of a customer to a third party. Downey also enters into commitments to purchase loans and mortgage-backed securities, investment securities and to invest in community development funds.

The following is a summary of commitments with off-balance sheet risk at the dates indicated.

| (In Thousands)  | June 30,<br>2005 | March 31,<br>2005 | December 31,<br>2004 | September 30,<br>2004 | June 30,<br>2004 |
|---|------------------|-------------------|----------------------|-----------------------|------------------|
| Commitments to originate loans held for investment:                 |                  |                   |                      |                       |                  |
| Adjustable  | \$ 228,310       | \$ 241,414        | \$ 738,102           | \$ 683,429            | \$ 479,968       |
| Undisbursed loan funds and unused lines of credit                   | 491,375          | 494,210           | 457,815              | 426,055               | 372,464          |
| Commitments to invest in community development funds <sup>(a)</sup> | 1,832            | 5,445             | 5,129                | 5,771                 | 5,226            |

*<sup>(a)</sup> At June 30, 2005, outstanding commitments to invest in community development funds totaled \$5.9 million. Of this amount, \$4.1 million was related to projects with disbursements that are likely to occur and are therefore placed on the balance sheet and recorded in other assets and other liabilities.*

Downey uses the same credit policies in making commitments to originate loans held for investment and lines and letters of credit as it does for on-balance sheet instruments. For commitments to originate loans held for investment, the committed amounts represent exposure to loss from market fluctuations as well as credit loss. For these commitments, adverse changes from market fluctuations are generally not hedged. Downey controls the credit risk of its commitments to originate loans held for investment through credit approvals, limits and monitoring procedures. The credit risk involved in issuing lines and letters of credit requires the same creditworthiness evaluation as that involved in extending loan facilities to customers. Downey evaluates each customer's creditworthiness.

Downey receives collateral to support commitments when deemed necessary. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on personal property and cash on deposit with Downey.

**Other Contractual Obligations**

Downey sells all loans without recourse. When a loan sold to an investor without recourse fails to perform according to the contractual terms, the investor will typically review the loan file to determine whether defects in the origination process occurred and whether such defects give rise to a violation of a representation or warranty made to the investor in connection with the sale. If such a defect is identified, Downey may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, Downey has no commitment to repurchase the loan. During the first six months of 2005, Downey recorded less than a \$1 million repurchase loss related to defects in the origination process. These loan and servicing sale contracts typically contain provisions to refund sales price premiums to the purchaser if the related loans prepay during a period not to exceed 120 days from the sale settlement date. Downey had a reserve of \$1 million at June 30, 2005, \$7 million at December 31, 2004 and less than \$1 million at June 30, 2004 to cover the estimated loss exposure related to early payoffs.

Through the normal course of business, Downey has entered into certain contractual obligations generally related to the funding of operations through deposits and borrowings, as well as leases for premises and equipment. Downey has obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend, and are non-cancelable. Downey also has vendor contractual relationships, but the contracts are not considered to be material.

At June 30, 2005, scheduled maturities of certificates of deposit, FHLB advances, senior notes and future operating minimum lease commitments were as follows:

| <i>(In Thousands)</i>                      | <i>Within<br/>1 Year</i> | <i>1 3<br/>Years</i> | <i>4 5<br/>Years</i> | <i>Over<br/>5 Years</i> | <i>Total<br/>Balance</i> |
|--|--------------------------|----------------------|----------------------|-------------------------|--------------------------|
| Certificates of deposit                    | \$ 6,387,443             | \$ 907,441           | \$ 213,752           | \$ -                    | \$ 7,508,636             |
| FHLB advances and other borrowings         | 3,417,457                | 126,300              | 430,000              | 29,000                  | 4,002,757                |
| Senior notes                               | -                        | -                    | -                    | 198,004                 | 198,004                  |
| Operating leases                           | 4,004                    | 7,796                | 4,256                | 2,445                   | 18,501                   |
| <b>Total other contractual obligations</b> | <b>\$ 9,808,904</b>      | <b>\$ 1,041,537</b>  | <b>\$ 648,008</b>    | <b>\$ 229,449</b>       | <b>\$ 11,727,898</b>     |

**Litigation**

On July 23, 2004, two former in-store banking employees brought an action in Los Angeles Superior Court, Case No. BC318964, entitled "Michelle Cox and Mary Ann Tierra et al. v. Downey Savings and Loan Association." The complaint seeks unspecified damages for alleged unpaid overtime wages, inadequate meal and rest breaks, and other unlawful business practices and related claims. The plaintiffs also obtained class action status to represent all other current and former California employees who held the position of branch manager or assistant manager at in-store branches who (a) were treated as exempt and not paid overtime between July 23, 2000 and November 2002 and (b) allegedly received inadequate meal/rest periods since October 1, 2000. At a mediation in March 2005, the parties agreed to settle the lawsuit and in June 2005 the court preliminarily approved the settlement, with final approval expected later this year. Based upon the proposed settlement, management previously established a reserve for this matter and believes it constitutes a reasonable estimate of the loss exposure. Therefore, management believes that the ultimate outcome of this matter will not have a material adverse effect on its operations, cash flows or financial position.

Downey has been named as a defendant in other legal actions arising in the ordinary course of business, none of which, in the opinion of management, is material.

**NOTE (4) Income Taxes**

Downey and its wholly owned subsidiaries file a consolidated federal income tax return and various state income and franchise tax returns on a calendar year basis. The Internal Revenue Service has examined Downey's tax returns for all tax years through 2002, while state taxing authorities have reviewed tax returns through 2000. Downey's management believes it has adequately provided for potential exposure to issues that may be raised by tax auditors in years which remain open to review.

**NOTE (5) Employee Stock Option Plans**

Downey has a Long Term Incentive Plan (the LTIP), which provides for the granting of stock appreciation rights, restricted stock, performance awards and other awards. The LTIP specifies an authorization of 434,110 shares (adjusted for stock dividends and splits) of common stock to be available for issuance, of which 131,851 shares are available for future grants. Under the LTIP, options are exercisable over vesting periods specified in each grant and, unless exercised, the options terminate in five or ten years from the date of the grant. Further, under the LTIP, the option price shall at least equal or exceed the fair market value of such shares on the date the options are granted. No shares have been granted under the LTIP since 1998. At June 30, 2005, Downey had 381,239 shares of treasury stock that may be used to satisfy the exercise of options or for payment of other awards. No other stock-based compensation plan exists.

Downey measures its employee stock-based compensation arrangements under the provisions of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25). Accordingly, no compensation expense has been recognized for the stock options, as stock options were granted at fair value at the date of grant. Had compensation expense for stock options been determined based on the fair value at the grant date for previous awards, stock-based compensation would have been fully expensed as of December 31, 2002.

**NOTE (6) Earnings Per Share**

Earnings per share is calculated on both a basic and diluted basis, excluding common shares in treasury. Basic earnings per share excludes dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings.

The following table presents a reconciliation of the components used to derive basic and diluted earnings per share for the periods indicated.

|  | <i>Three Months Ended June 30,</i> |  |                                 |               |  |                                 |
|--|------------------------------------|--|---------------------------------|---------------|--|---------------------------------|
|  | <i>2005</i>                        |  |                                 | <i>2004</i>   |  |                                 |
|  | <i>Net</i>                         | <i>Weighted<br/>Average<br/>Shares<br/>Outstanding</i> | <i>Per<br/>Share<br/>Amount</i> | <i>Net</i>    | <i>Weighted<br/>Average<br/>Shares<br/>Outstanding</i> | <i>Per<br/>Share<br/>Amount</i> |
| <i>(Dollars in Thousands, Except Per Share Data)</i> | <i>Income</i>                      |  |                                 | <i>Income</i> |  |                                 |
| Basic earnings per share                             | \$ 64,070                          | 27,853,783   | \$ 2.30                         | \$ 27,821     | 27,962,031   | \$ 0.99                         |
| Effect of dilutive stock options                     | -                                  | 30,493   | 0.01                            | -             | 28,557   | -                               |
| Diluted earnings per share                           | \$ 64,070                          | 27,884,276   | \$ 2.29                         | \$ 27,821     | 27,990,588   | \$ 0.99                         |

|  | <i>Six Months Ended June 30,</i> |  |                                 |               |  |                                 |
|--|----------------------------------|--|---------------------------------|---------------|--|---------------------------------|
|  | <i>2005</i>                      |  |                                 | <i>2004</i>   |  |                                 |
|  | <i>Net</i>                       | <i>Weighted<br/>Average<br/>Shares<br/>Outstanding</i> | <i>Per<br/>Share<br/>Amount</i> | <i>Net</i>    | <i>Weighted<br/>Average<br/>Shares<br/>Outstanding</i> | <i>Per<br/>Share<br/>Amount</i> |
| <i>(Dollars in Thousands, Except Per Share Data)</i> | <i>Income</i>                    |  |                                 | <i>Income</i> |  |                                 |

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|                                  |            |            |         |           |            |         |
|----------------------------------|------------|------------|---------|-----------|------------|---------|
| Basic earnings per share         | \$ 115,809 | 27,853,783 | \$ 4.16 | \$ 36,733 | 27,953,219 | \$ 1.31 |
| Effect of dilutive stock options | -          | 29,275     | 0.01    | -         | 32,346     | -       |

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|                            |            |            |         |           |            |         |
|----------------------------|------------|------------|---------|-----------|------------|---------|
| Diluted earnings per share | \$ 115,809 | 27,883,058 | \$ 4.15 | \$ 36,733 | 27,985,565 | \$ 1.31 |
|----------------------------|------------|------------|---------|-----------|------------|---------|

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There were no options excluded from the computation of earnings per share due to anti-dilution.



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**NOTE (7) Business Segment Reporting**

The following table presents the operating results and selected financial data by business segments for the periods indicated.

| <i>(In Thousands)</i>                         | <i>Banking</i> | <i>Real Estate<br/>Investment</i> | <i>Elimination</i> | <i>Totals</i> |
|---|----------------|-----------------------------------|--------------------|---------------|
| <b>Three months ended June 30, 2005</b>       |                |                                   |                    |               |
| Net interest income                           | \$ 93,853      | \$ 110                            | \$ -               | \$ 93,963     |
| Provision for loan losses                     | 583            | -                                 | -                  | 583           |
| Other income                                  | 73,768         | 2,031                             | -                  | 75,799        |
| Operating expense                             | 58,030         | 252                               | -                  | 58,282        |
| Net intercompany income (expense)             | (39 )          | 39                                | -                  | -             |
| <hr/>   |                |                                   |                    |               |
| Income before income taxes                    | 108,969        | 1,928                             | -                  | 110,897       |
| Income taxes                                  | 46,037         | 790                               | -                  | 46,827        |
| <hr/>   |                |                                   |                    |               |
| Net income                                    | \$ 62,932      | \$ 1,138                          | \$ -               | \$ 64,070     |
| <hr/>   |                |                                   |                    |               |
| <b>At June 30, 2005</b>                       |                |                                   |                    |               |
| Assets:                                       |                |                                   |                    |               |
| Loans and mortgage-backed securities, net     | \$ 15,406,955  | \$ -                              | \$ -               | \$ 15,406,955 |
| Investments in real estate and joint ventures | -              | 58,941                            | -                  | 58,941        |
| Other   | 1,196,756      | 17,833                            | (68,358 )          | 1,146,231     |
| <hr/>   |                |                                   |                    |               |
| Total assets                                  | 16,603,711     | 76,774                            | (68,358 )          | 16,612,127    |
| <hr/>   |                |                                   |                    |               |
| Equity  | \$ 1,116,145   | \$ 68,358                         | \$ (68,358 )       | \$ 1,116,145  |
| <hr/>   |                |                                   |                    |               |
| <b>Three months ended June 30, 2004</b>       |                |                                   |                    |               |
| Net interest income (expense)                 | \$ 76,842      | \$ (231 )                         | \$ -               | \$ 76,611     |
| Provision for loan losses                     | 1,458          | -                                 | -                  | 1,458         |
| Other income                                  | 22,724         | 7,456                             | -                  | 30,180        |
| Operating expense                             | 56,908         | 327                               | -                  | 57,235        |
| Net intercompany income (expense)             | (43 )          | 43                                | -                  | -             |
| <hr/>   |                |                                   |                    |               |
| Income before income taxes                    | 41,157         | 6,941                             | -                  | 48,098        |
| Income taxes                                  | 17,431         | 2,846                             | -                  | 20,277        |
| <hr/>   |                |                                   |                    |               |
| Net income                                    | \$ 23,726      | \$ 4,095                          | \$ -               | \$ 27,821     |
| <hr/>   |                |                                   |                    |               |
| <b>At June 30, 2004</b>                       |                |                                   |                    |               |
| Assets:                                       |                |                                   |                    |               |
|   | \$ 12,971,737  | \$ -                              | \$ -               | \$ 12,971,737 |

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|   |                   |                  |                     |                   |
|---|-------------------|------------------|---------------------|-------------------|
| Loans and mortgage-backed securities, net     |                   |                  |                     |                   |
| Investments in real estate and joint ventures | -                 | 31,517           | -                   | 31,517            |
| Other   | 1,239,475         | 11,845           | (32,227 )           | 1,219,093         |
| <b>Total assets</b>                           | <b>14,211,212</b> | <b>43,362</b>    | <b>(32,227 )</b>    | <b>14,222,347</b> |
| <b>Equity</b>                                 | <b>\$ 942,452</b> | <b>\$ 32,227</b> | <b>\$ (32,227 )</b> | <b>\$ 942,452</b> |

| <i>(In Thousands)</i>                 | <i>Real Estate</i> |                   |                    | <i>Totals</i>     |
|---------------------------------------|--------------------|-------------------|--------------------|-------------------|
|                                       | <i>Banking</i>     | <i>Investment</i> | <i>Elimination</i> |                   |
| <b>Six months ended June 30, 2005</b> |                    |                   |                    |                   |
| Net interest income                   | \$ 187,838         | \$ 213            | \$ -               | \$ 188,051        |
| Provision for loan losses             | 2,621              | -                 | -                  | 2,621             |
| Other income                          | 126,666            | 4,847             | -                  | 131,513           |
| Operating expense                     | 115,888            | 618               | -                  | 116,506           |
| Net intercompany income (expense)     | (77 )              | 77                | -                  | -                 |
| <b>Income before income taxes</b>     | <b>195,918</b>     | <b>4,519</b>      | <b>-</b>           | <b>200,437</b>    |
| Income taxes                          | 82,776             | 1,852             | -                  | 84,628            |
| <b>Net income</b>                     | <b>\$ 113,142</b>  | <b>\$ 2,667</b>   | <b>\$ -</b>        | <b>\$ 115,809</b> |

|                                       |                  |                 |             |                  |
|---------------------------------------|------------------|-----------------|-------------|------------------|
| <b>Six months ended June 30, 2004</b> |                  |                 |             |                  |
| Net interest income (expense)         | \$ 146,286       | \$ (319 )       | \$ -        | \$ 145,967       |
| Provision for loan losses             | 3,262            | -               | -           | 3,262            |
| Other income                          | 24,415           | 8,718           | -           | 33,133           |
| Operating expense                     | 111,607          | 648             | -           | 112,255          |
| Net intercompany income (expense)     | (81 )            | 81              | -           | -                |
| <b>Income before income taxes</b>     | <b>55,751</b>    | <b>7,832</b>    | <b>-</b>    | <b>63,583</b>    |
| Income taxes                          | 23,638           | 3,212           | -           | 26,850           |
| <b>Net income</b>                     | <b>\$ 32,113</b> | <b>\$ 4,620</b> | <b>\$ -</b> | <b>\$ 36,733</b> |

**NOTE (8) Current Accounting Issues**

***Statement of Financial Accounting Standards No. 123R***

Statement of Financial Accounting Standards No. 123R, "Share-Based Payment" ("SFAS 123R"), is a revision of SFAS No. 123, "Accounting for Stock-Based Compensation." SFAS 123R does not change the accounting guidance for share-based payment transactions with parties other than employees provided in SFAS 123 as originally issued and EITF Issue No. 96-18, "Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services." Accounting for employee-stock-ownership-plan transaction ("ESOP s") will continue to be accounted for in accordance with SOP 93-6, "Employers Accounting for Employee Stock Ownership Plans." SFAS 123R requires companies to recognize in the income statement the grant-date fair value of stock options and other equity-based compensation issued to employees, but expresses no preference for a type of valuation model. In April 2005, the Securities and Exchange commission extended compliance with SFAS 123R so that it is effective for the first interim reporting period in the next fiscal year beginning after June 15, 2005. It is not expected that SFAS 123R will have a material financial impact on Downey, unless a significant number of new option grants are made.

***Statement of Financial Accounting Standards No. 153***

Statement of Financial Accounting Standards No. 153, "Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29" ("SFAS 153"), requires exchanges of nonmonetary assets be measured based on the fair value of the assets exchanged. SFAS 153 eliminates the narrow exception for nonmonetary exchanges of similar productive assets and replaces it with a broader exception for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. Previously, APB Opinion No. 29, "Accounting for Nonmonetary Transactions," required that the accounting for an exchange of a productive asset for a similar productive asset should be based on the recorded amount of the asset relinquished with no gain recognition. SFAS 153 is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005 and is to be applied prospectively. SFAS 153 is not expected to have a material financial impact on Downey.

***Statement of Financial Accounting Standards No. 154***

Statement of Financial Accounting Standards No. 154, "Accounting Changes and Error Corrections" ("SFAS 154"), replaces APB No. 20, Accounting Changes, and FASB Statement No. 3, Reporting Changes in Interim Financial Statements. APB No. 20 previously required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. SFAS 154 changes the accounting for, and reporting of, a change in accounting principle. SFAS 154 requires retrospective application to prior period s financial statements of voluntary changes in accounting principle and changes required by new accounting standards when the standard does not include specific transition provisions, unless it is impracticable to do so. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005, though early adoption is permitted as of the date this Statement was issued, which was May of 2005. SFAS 154 is not expected to have a material financial impact on Downey.

***Emerging Issues Task Force Issue No. 03-1***

In March of 2004, the Emerging Issues Task Force ("EITF") reached consensus on the guidance provided in EITF Issue No. 03-1, "The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments." Among other investments, this guidance is applicable to debt and equity securities that are within the scope of Statement No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Paragraph 10 of EITF 03-1 specifies that an impairment would be considered other-than-temporary unless (a) the investor has the ability and intent to hold an investment for a reasonable period of time sufficient for the recovery of the fair value up to (or beyond) the cost of the investment and (b) evidence indicating that the cost of the investment is recoverable within a reasonable period of time outweighs evidence to the contrary. A company s liquidity and capital requirements should be considered when assessing its intent and ability to hold an investment for a reasonable period of time that would allow the fair value of the investment to recover up to or beyond its cost. A pattern of selling investments prior to the forecasted fair value recovery may call into question a company s intent. In addition, the severity and duration of the impairment should also be considered when determining whether the impairment is other-than-temporary. This guidance was effective for reporting periods beginning after June 15, 2004 with the exception of paragraphs 10 - 20 of EITF 03-1, which was to be deliberated further.

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Subsequently, the Board decided not to provide additional guidance on the meaning of other-than-temporary impairment, but directed the staff to issue proposed FASB Staff Position ( FSP ) EITF 03-1a, Implementation Guidance for the Application of Paragraph 16 of EITF Issue No. 03-1, as final. The final FSP (retitled FSP FAS 115-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments ) will replace the guidance set forth in paragraphs 10-18 of Issue 03-1. FSP FAS 115-1 will clarify that an investor should recognize an impairment loss no later than when the impairment is deemed other than temporary, even if a decision to sell has not been made. The Board decided that FSP FAS 115-1 would be effective for other-than-temporary impairment analysis conducted in periods beginning after September 15, 2005. It is not expected to have a material financial impact on Downey.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*Certain statements under this caption may constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995, which involve risks and uncertainties. Forward-looking statements do not relate strictly to historical information or current facts. Some forward-looking statements may be identified by use of terms such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Our actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which we conduct our operations, fluctuations in interest rates, credit quality and government regulation. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.*

**OVERVIEW**

Our net income for the second quarter of 2005 totaled \$64.1 million or \$2.29 per share on a diluted basis, up from \$27.8 million or \$0.99 per share in the second quarter of 2004.

The increase in our net income between second quarters primarily reflected:

- a \$33.2 million increase in our net gains from sales of loans and mortgage-backed securities due to a higher volume and gain per dollar of loans sold;
- a \$21.3 million favorable change associated with securities gains/losses, as the year-ago quarter included a loss associated with a partial economic hedge against value changes in mortgage servicing rights (MSRs);
- a \$17.4 million or 22.6% increase in our net interest income reflecting growth in average interest-earning assets; and
- a \$11.2 million increase in loan and deposit related fees primarily reflecting higher loan prepayment fees.

Those favorable factors were partially offset by:

- a \$16.3 million unfavorable change in loan servicing activities, as the year-ago quarter included a \$14.3 million recapture from the valuation allowance for MSRs compared to a \$2.6 million provision in the current quarter; and
- a \$5.3 million decline in our income from real estate and joint ventures held for investment due primarily to lower gains from sales.

For the first six months of 2005, our net income totaled \$115.8 million or \$4.15 per share on a diluted basis, more than triple the \$36.7 million or \$1.31 per share for the first six months of 2004. The increase primarily reflected higher gains from sales of loans and mortgage-backed securities, higher net interest income, a favorable change in securities gains/losses and an increase in loan and deposit related fees. Those favorable items were partially offset by higher operating expense and a decline in our income from real estate held for investment.

For the current quarter, our return on average assets was 1.51%, up from 0.83% a year ago, while our return on average equity was 23.62%, up from 11.95% a year ago. For the first six-month periods, our return on average assets increased from 0.58% a year ago to 1.40%, while our return on average equity increased from 7.94% to 21.90%.

Our loan originations (including purchases) totaled \$4.133 billion in the current quarter, up 6.8% from \$3.869 billion a year ago. Loans originated for sale increased \$1.487 billion to \$2.766 billion, while single family loans originated for portfolio declined by \$1.117 billion to \$1.272 billion. Of the current quarter total originated for portfolio, \$133 million represented subprime credits. At quarter end, the subprime portfolio totaled \$1.3 billion, with an average loan-to-value ratio at origination of 71% and, of the total, 96% represented "Alt. A and A-" credits. In addition to single family loans, \$94 million of other loans were originated in the current quarter.

At quarter end, our assets totaled \$16.612 billion, up \$2.390 billion or 16.8% from a year ago and up \$963 million or 6.2% from year-end 2004. During the current quarter, our assets declined \$281 million due primarily to a \$341 million decline in loans held for sale.

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At June 30, 2005, our deposits totaled \$11.042 billion, up 23.4% from the year-ago level and \$1.384 billion or 14.3% since year-end 2004. During the quarter, three new traditional branches were opened. This brings our total number of branches to 172, of which 92 were in-store and four were located in Arizona. A year ago, we had 167 branches, of which 95 were in-store and three were located in Arizona.

Our non-performing assets declined \$4 million during the quarter to \$25 million or 0.15% of total assets. The decrease occurred in our prime residential loan category, which was partially offset by an increase in our subprime residential loan category.

At June 30, 2005, Downey Savings and Loan Association, F.A. (the "Bank"), our primary subsidiary, exceeded all regulatory capital tests, with capital-to-asset ratios of 7.31% for both tangible and core capital and 14.11% for risk-based capital. These capital levels are significantly above the well capitalized standards defined by the federal banking regulators of 5% for core and tangible capital and 10% for risk-based capital.

**CRITICAL ACCOUNTING POLICIES**

We have established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in Downey's Annual Report on Form 10-K for the year ended December 31, 2004. Certain accounting policies require us to make significant estimates and assumptions which could have a material impact on the carrying value of certain assets and liabilities, and we consider these to be critical accounting policies. The estimates and assumptions are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions which could have a material impact on the future carrying value of assets and liabilities and our results of operations. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of our Board of Directors.

We believe the following are critical accounting policies that require the most judicious estimates and assumptions, which are particularly susceptible to significant change in the preparation of our financial statements:

- The valuation of expected interest rate lock commitments. We enter into commitments to make loans that we intend to sell to investors whereby the interest rate on the loan is set prior to funding. These interest rate lock commitments are considered to be derivatives and are recorded at fair value. This value is calculated using market sources, adjusted by an anticipated fallout factor for interest rate lock commitments that are not expected to fund. Interest rate lock derivatives are accounted for individually and are not netted for balance sheet presentation. Consequently, at June 30, 2005, we had an asset recorded for interest rate lock derivatives of \$0.4 million and a liability of \$0.3 million. We recorded a capitalized basis adjustment at June 30, 2005 increasing loans held for sale by \$0.1 million, which reflects the change in fair value of the interest rate lock derivative from the date of commitment to the date of funding. At June 30, 2004, we had a liability recorded for interest rate lock derivatives of \$0.6 million and a capitalized basis adjustment decreasing loans held for sale by \$0.9 million. The offset to these items was recorded in net gains on sales of loans and mortgage-backed securities. For further information, see Note 3 on page 8 of Notes to Consolidated Financial Statements.
- The allowance for losses on loans and real estate. The allowance for losses on loans and real estate are maintained at an amount management deems adequate to cover inherent losses in the portfolios as of the balance sheet date. We use an internal asset review system and loan loss allowance methodology designed to provide for the detection of problem assets and an adequate allowance to cover losses. In determining the allowance for loan losses related to loans over \$5 million, we evaluate the loans on an individual basis, including an analysis of the creditworthiness, cash flows and financial status of the borrower, and the condition and the estimated value of the collateral. Generally, we review all loans under \$5 million by analyzing their performance and the composition of their collateral as a whole because of the relatively homogeneous nature of the loans, unless an individual loan or borrower relationship warrants separate analysis. This allowance is determined by applying against asset balances the associated factors for each major asset type that consider past loss experience and asset duration or loss statistics against current classified asset balances. These allowances totaled \$38 million at June 30, 2005 and \$35 million at June 30, 2004. For further information, see Allowance for Losses on Loans and Real Estate on page 42.
- The valuation of MSRs. The fair value of MSRs is measured using a discounted cash flow analysis based on available market quotes, anticipated prepayment speeds, a custodial account rate and market-adjusted discount rates. Market sources are used to determine prepayment speeds, the net cost of servicing per loan, inflation rate, and default and interest rates for mortgages. MSRs are reviewed for impairment based on their fair value. We capitalize and measure MSR impairment on a disaggregated basis based on predominant risk characteristics of the underlying mortgage loans, which include fixed-rate mortgage loans by loan term and coupon rate (less than 7%, 150 basis point increments between 7% and 10%, and greater than 10%) and adjustable rate mortgages by loan term. Impairment losses are recognized through a valuation allowance for each impaired stratum, with any associated provision recorded as a component of loan servicing income (loss). At June 30, 2005, the MSR valuation allowance totaled \$4 million, unchanged from June 30, 2004. For further information, see Note 2 on page 6 of Notes to Consolidated Financial Statements.
- The prepayment reserves related to sales of loans and of MSRs. The gains on sales of loans and of MSRs are recorded net of reserves for anticipated prepayments. These sales contracts typically contain provisions to refund sale price premiums to the purchaser if the related loans prepay during a period not to exceed 120 days from the sale settlement date. Loan and MSR sales reserves are estimated using the prepayment experience of similar products. The estimates are updated during the 120 day period for actual payoffs. At June 30, 2005, the reserves were \$1 million, compared to reserves of less than \$1 million at June 30, 2004. For further information, see Note 2 on page 6 and Note 3 on page 8 of Notes to Consolidated Financial Statements and Secondary Marketing Activities on page 23.

## RESULTS OF OPERATIONS

### Net Interest Income

Net interest income is the difference between the interest and dividends earned on loans, mortgage-backed securities and investment securities ( interest-earning assets ) and the interest paid on deposits and borrowings ( interest-bearing liabilities ). The spread between the yield on interest-earning assets and the cost of interest-bearing liabilities and the relative dollar amounts of these assets and liabilities principally affects net interest income.

Our net interest income totaled \$94.0 million in the current quarter, up \$17.4 million or 22.6% from the same period last year. The increase reflected an increase of 27.6% in average interest-earning assets to \$16.540 billion in the current quarter. The effective interest rate spread averaged 2.27% in the current quarter, down from 2.36% a year ago and 2.38% in the previous quarter. The decline in our effective interest rate spread was due to a higher level of deferred loan origination costs being written-off in the current quarter related to loan repayments. Those write-offs were, in part, offset by higher loan prepayment fees recognized in other income.

For the first six months of 2005, net interest income totaled \$188.1 million, up \$42.1 million from a year ago. The increase was due to higher interest-earning asset levels, partially offset by a lower effective interest rate spread.

The following table presents for the periods indicated the total dollar amount of:

- interest income from average interest-earning assets and the resultant yields; and
- interest expense on average interest-bearing liabilities and the resultant costs, expressed as rates.

The table also sets forth our net interest income, interest rate spread and effective interest rate spread. The effective interest rate spread reflects the relative level of interest-earning assets to interest-bearing liabilities and equals:

- the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities, divided by
- average interest-earning assets for the period.

The table also sets forth our net interest-earning balance the difference between the average balance of interest-earning assets and the average balance of total deposits and borrowings for the quarters indicated. We included non-accrual loans in the average interest-earning assets balance. We included interest from non-accrual loans in interest income only to the extent we received payments and believe we will recover the remaining principal balance of the loans. We computed average balances for the quarter using the average of each month's daily average balance during the periods indicated.



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Three Months Ended June 30,

| (Dollars in Thousands)   | 2005                 |                     |                       | 2004                 |                     |                       |
|--|----------------------|---------------------|-----------------------|----------------------|---------------------|-----------------------|
|  | Average<br>Balance   | Average<br>Interest | Average<br>Yield/Rate | Average<br>Balance   | Average<br>Interest | Average<br>Yield/Rate |
| <b>Interest-earning assets:</b>                                |                      |                     |                       |                      |                     |                       |
| Loans  | \$ 15,761,341        | \$ 189,641          | 4.81 %                | \$ 12,120,003        | \$ 123,313          | 4.07 %                |
| Mortgage-backed securities                                     | 294                  | 3                   | 4.08                  | 325                  | 3                   | 3.69                  |
| Investment securities <sup>(a)</sup>                           | 778,672              | 8,149               | 4.20                  | 842,703              | 7,926               | 3.78                  |
| <b>Total interest-earning assets</b>                           | <b>16,540,307</b>    | <b>197,793</b>      | <b>4.78</b>           | <b>12,963,031</b>    | <b>131,242</b>      | <b>4.05</b>           |
| Non-interest-earning assets                                    | 412,604              |                     |                       | 415,503              |                     |                       |
| <b>Total assets</b>  | <b>\$ 16,952,911</b> |                     |                       | <b>\$ 13,378,534</b> |                     |                       |
| <b>Transaction accounts:</b>                                   |                      |                     |                       |                      |                     |                       |
| Non-interest-bearing checking                                  | \$ 699,998           | \$ -                | - %                   | \$ 496,445           | \$ -                | - %                   |
| Interest-bearing checking <sup>(b)</sup>                       | 537,003              | 480                 | 0.36                  | 550,258              | 536                 | 0.39                  |
| Money market   | 157,761              | 411                 | 1.04                  | 144,344              | 376                 | 1.05                  |
| Regular passbook   | 2,289,652            | 6,129               | 1.07                  | 3,844,436            | 10,283              | 1.08                  |
| <b>Total transaction accounts</b>                              | <b>3,684,414</b>     | <b>7,020</b>        | <b>0.76</b>           | <b>5,035,483</b>     | <b>11,195</b>       | <b>0.89</b>           |
| Certificates of deposit  | 6,921,807            | 53,942              | 3.13                  | 3,851,486            | 23,467              | 2.45                  |
| <b>Total deposits</b>  | <b>10,606,221</b>    | <b>60,962</b>       | <b>2.31</b>           | <b>8,886,969</b>     | <b>34,662</b>       | <b>1.57</b>           |
| FHLB advances and other borrowings <sup>(c)</sup>              | 4,827,696            | 39,572              | 3.29                  | 3,251,957            | 16,543              | 2.05                  |
| Senior notes and junior subordinated debentures <sup>(d)</sup> | 197,988              | 3,296               | 6.66                  | 141,419              | 3,426               | 9.69                  |
| <b>Total deposits and borrowings</b>                           | <b>15,631,905</b>    | <b>103,830</b>      | <b>2.66</b>           | <b>12,280,345</b>    | <b>54,631</b>       | <b>1.79</b>           |
| Other liabilities  | 236,109              |                     |                       | 166,886              |                     |                       |
| Stockholders equity  | 1,084,897            |                     |                       | 931,303              |                     |                       |
| <b>Total liabilities and stockholders equity</b>               | <b>\$ 16,952,911</b> |                     |                       | <b>\$ 13,378,534</b> |                     |                       |
| <b>Net interest income/interest rate spread</b>                |                      | <b>\$ 93,963</b>    | <b>2.12 %</b>         |                      | <b>\$ 76,611</b>    | <b>2.26 %</b>         |
| Excess of interest-earning assets over deposits and borrowings | \$ 908,402           |                     |                       | \$ 682,686           |                     |                       |
| Effective interest rate spread                                 |                      |                     | 2.27                  |                      |                     | 2.36                  |

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Six Months Ended June 30,

Interest-earning assets:

|                                      |               |            |        |               |            |        |
|--------------------------------------|---------------|------------|--------|---------------|------------|--------|
| Loans                                | \$ 15,421,287 | \$ 362,648 | 4.70 % | \$ 11,472,856 | \$ 238,843 | 4.16 % |
| Mortgage-backed securities           | 298           | 6          | 4.03   | 328           | 6          | 3.66   |
| Investment securities <sup>(a)</sup> | 759,588       | 15,525     | 4.12   | 751,726       | 13,188     | 3.53   |

|                               |            |         |      |            |         |      |
|-------------------------------|------------|---------|------|------------|---------|------|
| Total interest-earning assets | 16,181,173 | 378,179 | 4.67 | 12,224,910 | 252,037 | 4.12 |
| Non-interest-earning assets   | 398,562    |         |      | 410,796    |         |      |

|              |               |  |  |               |  |  |
|--------------|---------------|--|--|---------------|--|--|
| Total assets | \$ 16,579,735 |  |  | \$ 12,635,706 |  |  |
|--------------|---------------|--|--|---------------|--|--|

Transaction accounts:

|  |            |        |      |            |        |      |
|--|------------|--------|------|------------|--------|------|
| Non-interest-bearing checking            | \$ 656,971 | \$ -   | - %  | \$ 471,031 | \$ -   | - %  |
| Interest-bearing checking <sup>(b)</sup> | 534,710    | 956    | 0.36 | 534,915    | 996    | 0.37 |
| Money market                             | 158,126    | 821    | 1.05 | 142,199    | 740    | 1.05 |
| Regular passbook                         | 2,462,755  | 13,295 | 1.09 | 3,880,975  | 21,145 | 1.10 |

|                            |           |        |      |           |        |      |
|----------------------------|-----------|--------|------|-----------|--------|------|
| Total transaction accounts | 3,812,562 | 15,072 | 0.80 | 5,029,120 | 22,881 | 0.91 |
| Certificates of deposit    | 6,469,258 | 94,913 | 2.96 | 3,655,960 | 44,381 | 2.44 |

|                |            |         |      |           |        |      |
|----------------|------------|---------|------|-----------|--------|------|
| Total deposits | 10,281,820 | 109,985 | 2.16 | 8,685,080 | 67,262 | 1.56 |
|----------------|------------|---------|------|-----------|--------|------|

|   |           |        |      |           |        |      |
|---|-----------|--------|------|-----------|--------|------|
| FHLB advances and other borrowings <sup>(c)</sup> | 4,809,754 | 73,552 | 3.08 | 2,729,433 | 32,248 | 2.38 |
|---|-----------|--------|------|-----------|--------|------|

|  |         |       |      |         |       |      |
|--|---------|-------|------|---------|-------|------|
| Senior notes and junior subordinated debentures <sup>(d)</sup> | 197,969 | 6,591 | 6.66 | 132,565 | 6,560 | 9.90 |
|--|---------|-------|------|---------|-------|------|

|                               |            |         |      |            |         |      |
|-------------------------------|------------|---------|------|------------|---------|------|
| Total deposits and borrowings | 15,289,543 | 190,128 | 2.51 | 11,547,078 | 106,070 | 1.85 |
|-------------------------------|------------|---------|------|------------|---------|------|

|                   |         |  |  |         |  |  |
|-------------------|---------|--|--|---------|--|--|
| Other liabilities | 232,652 |  |  | 163,118 |  |  |
|-------------------|---------|--|--|---------|--|--|

|                     |           |  |  |         |  |  |
|---------------------|-----------|--|--|---------|--|--|
| Stockholders equity | 1,057,540 |  |  | 925,510 |  |  |
|---------------------|-----------|--|--|---------|--|--|

|   |               |  |  |               |  |  |
|---|---------------|--|--|---------------|--|--|
| Total liabilities and stockholders equity | \$ 16,579,735 |  |  | \$ 12,635,706 |  |  |
|---|---------------|--|--|---------------|--|--|

|  |            |        |  |            |        |  |
|--|------------|--------|--|------------|--------|--|
| Net interest income/interest rate spread | \$ 188,051 | 2.16 % |  | \$ 145,967 | 2.27 % |  |
|--|------------|--------|--|------------|--------|--|

|  |            |  |  |            |  |  |
|--|------------|--|--|------------|--|--|
| Excess of interest-earning assets over deposits and borrowings | \$ 891,630 |  |  | \$ 677,832 |  |  |
|--|------------|--|--|------------|--|--|

|                                |  |      |  |  |      |  |
|--------------------------------|--|------|--|--|------|--|
| Effective interest rate spread |  | 2.32 |  |  | 2.39 |  |
|--------------------------------|--|------|--|--|------|--|

<sup>(a)</sup> Yields for securities available for sale are calculated using historical cost balances and do not give effect to changes in fair value that are reflected as a component of stockholders equity.

<sup>(b)</sup> Included amounts swept into money market deposit accounts.

<sup>(c)</sup> Starting in the first quarter of 2004, the impact of swap contracts was included, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

<sup>(d)</sup> In June 2004, we issued \$200 million of 6.5% 10-year senior notes. In July 2004, we redeemed our junior subordinated debentures before

*their maturity.*

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Changes in our net interest income are a function of changes in both rates and volumes of interest-earning assets and interest-bearing liabilities. The following table sets forth information regarding changes in our interest income and expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes attributable to:

- changes in volume changes in volume multiplied by comparative period rate;
- changes in rate changes in rate multiplied by comparative period volume; and
- changes in rate/volume changes in rate multiplied by changes in volume.

Interest-earning asset and interest-bearing liability balances used in the calculations represent quarterly average balances computed using the average of each month's daily average balance during the period indicated.

| (In Thousands)                         | Three Months Ended June 30,<br>2005 Versus 2004<br>Changes Due To |                 |                    |                  | Six Months Ended June 30,<br>2005 Versus 2004<br>Changes Due To |                  |                    |                  |
|--|---|-----------------|--------------------|------------------|---|------------------|--------------------|------------------|
|  | Volume  | Rate            | Rate/<br>Volume    | Net              | Volume  | Rate             | Rate/<br>Volume    | Net              |
| <b>Interest income:</b>                |   |                 |                    |                  |   |                  |                    |                  |
| Loans                                  | \$ 37,048   | \$ 22,515       | \$ 6,765           | \$ 66,328        | \$ 82,199   | \$ 30,953        | \$ 10,653          | \$ 123,805       |
| Mortgage-backed securities             | -   | -               | -                  | -                | (1 )  | 1                | -                  | -                |
| Investment securities                  | (670 )  | 966             | (73 )              | 223              | 135   | 2,179            | 23                 | 2,337            |
| <b>Change in interest income</b>       | <b>36,378</b>   | <b>23,481</b>   | <b>6,692</b>       | <b>66,551</b>    | <b>82,333</b>   | <b>33,133</b>    | <b>10,676</b>      | <b>126,142</b>   |
| <b>Interest expense:</b>               |   |                 |                    |                  |   |                  |                    |                  |
| <b>Transaction accounts:</b>           |   |                 |                    |                  |   |                  |                    |                  |
| Interest-bearing checking              | (13 )   | (44 )           | 1                  | (56 )            | -   | (40 )            | -                  | (40 )            |
| Money market                           | 36  | (1 )            | -                  | 35               | 81  | -                | -                  | 81               |
| Regular passbook                       | (4,142 )  | (20 )           | 8                  | (4,154 )         | (7,764 )  | (136 )           | 50                 | (7,850 )         |
| <b>Total transaction accounts</b>      | <b>(4,119 )</b>   | <b>(65 )</b>    | <b>9</b>           | <b>(4,175 )</b>  | <b>(7,683 )</b>   | <b>(176 )</b>    | <b>50</b>          | <b>(7,809 )</b>  |
| Certificates of deposit                | 18,798  | 6,497           | 5,180              | 30,475           | 33,974  | 9,357            | 7,201              | 50,532           |
| <b>Total interest-bearing deposits</b> | <b>14,679</b>   | <b>6,432</b>    | <b>5,189</b>       | <b>26,300</b>    | <b>26,291</b>   | <b>9,181</b>     | <b>7,251</b>       | <b>42,723</b>    |
| <b>FHLB advances and other</b>         |   |                 |                    |                  |   |                  |                    |                  |
| borrowings                             | 7,772   | 10,054          | 5,203              | 23,029           | 24,014  | 9,518            | 7,772              | 41,304           |
| <b>Senior notes and junior</b>         |   |                 |                    |                  |   |                  |                    |                  |
| subordinated debentures                | 1,360   | (1,064 )        | (426 )             | (130 )           | 3,237   | (2,147 )         | (1,059 )           | 31               |
| <b>Change in interest expense</b>      | <b>23,811</b>   | <b>15,422</b>   | <b>9,966</b>       | <b>49,199</b>    | <b>53,542</b>   | <b>16,552</b>    | <b>13,964</b>      | <b>84,058</b>    |
| <b>Change in net interest income</b>   | <b>\$ 12,567</b>  | <b>\$ 8,059</b> | <b>\$ (3,274 )</b> | <b>\$ 17,352</b> | <b>\$ 28,791</b>  | <b>\$ 16,581</b> | <b>\$ (3,288 )</b> | <b>\$ 42,084</b> |

### Provision for Loan Losses

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Provision for loan losses totaled \$0.6 million in the current quarter, down \$0.9 million from the year-ago quarter. For the first six months of 2005, provision for loan losses totaled \$2.6 million, compared to \$3.3 million in the year-ago period. For further information, see Allowance for Losses on Loans and Real Estate on page 42.

### **Other Income**

Our total other income was \$75.8 million in the current quarter, up \$45.6 million from a year ago. Contributing to the increase between second quarters was:

- a \$33.2 million increase in net gains from sales of loans and mortgage-backed securities;
- a \$21.3 million favorable change in securities gains/losses; and
- a \$11.2 million increase in loan and deposit related fees.

Those favorable items were partially offset by:

- a \$16.3 million unfavorable change in loan servicing activities; and
- a \$5.3 million decline in our income from real estate and joint ventures held for investment.

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For the first six months of 2005, our total other income was \$131.5 million, up \$98.4 million from a year ago. The increase primarily reflected higher gains from sales of loans and mortgage-backed securities, a favorable change in securities gains/losses and higher loan and deposit related fees. Those favorable items were partially offset by a decline in our income from real estate and joint ventures held for investment.

Below is a further discussion of the major other income categories.

### *Loan and Deposit Related Fees*

Loan and deposit related fees totaled \$25.6 million in the current quarter, up \$11.2 million from a year ago. The increase was primarily in our loan related fees which were up \$10.5 million due to higher loan prepayment fees. Deposit related fees were up \$0.7 million or 10.2%.

The following table presents a breakdown of loan and deposit related fees for the quarters indicated.

| <i>(In Thousands)</i>                      | <i>Three Months Ended</i>      |                                 |  |   |                                |
|--|--------------------------------|---------------------------------|--|---|--------------------------------|
|  | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December</i><br><i>31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| <b>Loan related fees:</b>                  |                                |                                 |  |   |                                |
| Prepayment fees                            | \$ 15,743                      | \$ 10,255                       | \$ 8,284                                     | \$ 6,435                                      | \$ 5,090                       |
| Other fees                                 | 2,061                          | 1,888                           | 2,152  | 2,175   | 2,215                          |
| <b>Deposit related fees:</b>               |                                |                                 |  |   |                                |
| Automated teller machine fees              | 2,784                          | 2,581                           | 2,387  | 2,418   | 2,455                          |
| Other fees                                 | 5,057                          | 4,783                           | 5,013  | 4,800   | 4,659                          |
| <b>Total loan and deposit related fees</b> | <b>\$ 25,645</b>               | <b>\$ 19,507</b>                | <b>\$ 17,836</b>                             | <b>\$ 15,828</b>                              | <b>\$ 14,419</b>               |

For the first six months of 2005, loan and deposit related fees totaled \$45.2 million, up \$18.3 million from the same period of 2004. The increase was primarily in loan prepayment fees and deposit related fees.

The following table presents a breakdown of loan and deposit related fees during the year-to-date periods indicated.

| <i>(In Thousands)</i>                      | <i>Six Months Ended June 30,</i> |                  |
|--|----------------------------------|------------------|
|  | <i>2005</i>                      | <i>2004</i>      |
| <b>Loan related fees:</b>                  |                                  |                  |
| Prepayment fees                            | \$ 25,998                        | \$ 8,889         |
| Other fees                                 | 3,949                            | 4,215            |
| <b>Deposit related fees:</b>               |                                  |                  |
| Automated teller machine fees              | 5,365                            | 4,698            |
| Other fees                                 | 9,840                            | 9,073            |
| <b>Total loan and deposit related fees</b> | <b>\$ 45,152</b>                 | <b>\$ 26,875</b> |

**Real Estate and Joint Ventures Held for Investment**

Income from our real estate and joint ventures held for investment totaled \$1.7 million in the current quarter, down \$5.3 million from the year-ago quarter due primarily to lower gains from sales. Net gains from sales declined \$5.1 million to \$1.1 million in the current quarter, most of which related to joint venture projects and is reported within equity in net income from joint ventures.

The following table sets forth the key components comprising our income from real estate and joint venture operations for the quarters indicated.

|   | <i>Three Months Ended</i>      |                                 |  |   |                                |
|---|--------------------------------|---------------------------------|--|---|--------------------------------|
|   | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December</i><br><i>31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| <i>(In Thousands)</i>                                   |                                |                                 |  |   |                                |
| Rental operations, net of expenses                      | \$ 300                         | \$ 456                          | \$ 153                                       | \$ 113  | \$ 172                         |
| Net gains on sales of wholly owned real estate          | 39                             | 31                              | 1  | -   | 5,616                          |
| Equity in net income from joint ventures                | 906                            | 1,458                           | 4,563  | (2 )  | 1,014                          |
| Interest from joint venture advances                    | 483                            | 635                             | 846  | 254   | 246                            |
| <b>Total income from real estate and joint ventures</b> |                                |                                 |  |   |                                |
| held for investment, net                                | \$ 1,728                       | \$ 2,580                        | \$ 5,563                                     | \$ 365  | \$ 7,048                       |

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For the first six months of 2005, income from real estate and joint ventures held for investment totaled \$4.3 million, down \$3.7 million from the same period of 2004 due primarily to lower gains from sales.

The following table sets forth the key components comprising our income from real estate and joint venture operations during the year-to-date periods indicated.

| (In Thousands)   | Six Months Ended<br>June 30, |                 |
|--|------------------------------|-----------------|
|  | 2005                         | 2004            |
| Rental operations, net of expenses   | \$ 756                       | \$ 748          |
| Net gains on sales of wholly owned real estate                                   | 70                           | 5,656           |
| Equity in net income from joint ventures   | 2,364                        | 1,094           |
| Interest from joint venture advances   | 1,118                        | 476             |
| <b>Total income from real estate and joint ventures held for investment, net</b> | <b>\$ 4,308</b>              | <b>\$ 7,974</b> |

### Secondary Marketing Activities

We service loans for others and those activities generated a loss of \$2.5 million in the current quarter, compared to income of \$13.8 million in the year-ago quarter. The primary reason for the \$16.3 million unfavorable change was that the current quarter included an addition to the impairment for MSR of \$2.6 million, whereas the year-ago quarter included a \$14.3 million reduction of impairment.

Loans we service for others with capitalized MSR of \$2.249 billion at quarter end, up from \$2.100 billion at year-end 2004, but down from \$9.243 billion a year ago. The decline from a year ago reflected our sale of approximately 80% of our MSR during the fourth quarter of 2004. In addition to the loans we serviced for others with capitalized MSR at June 30, 2005, we serviced \$8.014 billion of loans on a sub-servicing basis for which we have no risk associated with changing MSR values. On loans we sub-service, we receive a fixed fee per loan each month.

The following table presents a breakdown of the components of our loan servicing income (loss), net for the quarters indicated.

| (In Thousands)  | Three Months Ended |                   |                         |                          |                  |
|---|--------------------|-------------------|-------------------------|--------------------------|------------------|
|   | June 30,<br>2005   | March 31,<br>2005 | December<br>31,<br>2004 | September<br>30,<br>2004 | June 30,<br>2004 |
| Net cash servicing fees   | \$ 1,753           | \$ 1,627          | \$ 3,595                | \$ 6,031                 | \$ 5,615         |
| Payoff and curtailment interest cost <sup>(a)</sup>                     | (288 )             | (194 )            | (968 )                  | (1,053 )                 | (2,083 )         |
| Amortization of mortgage servicing rights                               | (1,398 )           | (1,160 )          | (2,998 )                | (5,190 )                 | (4,082 )         |
| (Provision for) reduction of impairment<br>of mortgage servicing rights | (2,596 )           | 1,211             | (1,505 )                | (16,678 )                | 14,336           |
| <b>Total loan servicing income (loss), net</b>                          | <b>\$ (2,529 )</b> | <b>\$ 1,484</b>   | <b>\$ (1,876 )</b>      | <b>\$ (16,890 )</b>      | <b>\$ 13,786</b> |

<sup>(a)</sup> Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. This does not include the benefit of the use of repaid loan funds to increase net



interest income.

For the first six months of 2005, a loss of \$1.0 million was recorded in loan servicing, compared to a \$0.5 million loss for the same period of 2004.

The following table presents a breakdown of the components of our loan servicing loss during the year-to-date periods indicated.

| <i>(In Thousands)</i>  | <i>Six Months Ended June 30,</i> |                  |
|--|----------------------------------|------------------|
|  | <i>2005</i>                      | <i>2004</i>      |
| Net cash servicing fees  | \$ 3,380                         | \$ 11,319        |
| Payoff and curtailment interest cost <sup>(a)</sup>                  | (482 )                           | (3,610 )         |
| Amortization of mortgage servicing rights                            | (2,558 )                         | (9,601 )         |
| (Provision for) reduction of impairment of mortgage servicing rights | (1,385 )                         | 1,433            |
| <b>Total loan servicing loss, net</b>                                | <b>\$ (1,045 )</b>               | <b>\$ (459 )</b> |

<sup>(a)</sup> Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. This does not include the benefit of the use of repaid loan funds to increase net interest income.

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For further information, see Note 2 on page 6 of Notes to Consolidated Financial Statements.

Sales of loans and mortgage-backed securities we originated for sale increased from \$1.139 billion a year ago to \$3.093 billion in the current quarter. Net gains associated with these sales totaled \$48.8 million in the current quarter, up from \$15.7 million a year ago. The increase was due to a higher volume and gain per dollar of loans sold. Excluding the impact of SFAS 133, a gain of 1.54% of secondary market sales was realized, up from 1.08% a year ago. Net gains in the current quarter included the capitalization of MSRs of \$1.2 million, compared to \$12.1 million a year ago.

The following table presents a breakdown of the components of our net gains on sales of loans and mortgage-backed securities for the quarters indicated.

| <i>(In Thousands)</i>   | <i>Three Months Ended</i>      |                                 |  |   |                                |
|---|--------------------------------|---------------------------------|--|---|--------------------------------|
|   | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December</i><br><i>31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| Mortgage servicing rights   | \$ 1,217                       | \$ 1,609                        | \$ 1,835                                     | \$ 12,114                                     | \$ 12,074                      |
| All other components excluding SFAS 133   | 46,373                         | 26,093                          | 25,954                                       | (72 )   | 249                            |
| SFAS 133  | 1,258                          | 2,913                           | (5,030 )                                     | 2,595   | 3,352                          |
| <b>Total net gains on sales of loans and mortgage-backed securities</b>         | <b>\$ 48,848</b>               | <b>\$ 30,615</b>                | <b>\$ 22,759</b>                             | <b>\$ 14,637</b>                              | <b>\$ 15,675</b>               |
| Secondary marketing gain excluding SFAS 133 as a percentage of associated sales | 1.54 %                         | 1.36 %                          | 0.87 %                                       | 0.64 %  | 1.08 %                         |

For the first six months of 2005, sales of loans and mortgage-backed securities totaled \$5.123 billion, up from \$1.818 billion a year ago. Net gains associated with these sales totaled \$79.5 million, \$62.4 million higher than the prior year amount.

The following table presents a breakdown of the components of our net gains on sales of loans and mortgage-backed securities during the year-to-date periods indicated.

| <i>(In Thousands)</i>   | <i>Six Months Ended June 30,</i> |                  |
|---|----------------------------------|------------------|
|   | <i>2005</i>                      | <i>2004</i>      |
| Mortgage servicing rights   | \$ 2,826                         | \$ 18,042        |
| All other components excluding SFAS 133   | 72,466                           | (1,065 )         |
| SFAS 133  | 4,171                            | 70               |
| <b>Total net gains on sales of loans and mortgage-backed securities</b>         | <b>\$ 79,463</b>                 | <b>\$ 17,047</b> |
| Secondary marketing gain excluding SFAS 133 as a percentage of associated sales | 1.47 %                           | 0.93 %           |

***Securities Available for Sale***

In the second quarter of 2004, we purchased and sold securities classified as available for sale that we acquired as a partial economic hedge against value changes in our MSR's and recognized a loss of \$21.3 million. No securities were held as a partial economic hedge against value changes in our MSR's during the current quarter due to the sale of approximately 80% of our MSR's during the fourth quarter of 2004. In the current quarter, we recorded a gain of \$1,000 from sales of securities as a result of normal business activity.

For the first six months of 2005, we recorded gains on sales of securities of \$28,000, compared to the year-ago period loss of \$19.2 million as a result of the partial economic hedge against value changes in our MSR's. For further information, see Asset/Liability Management and Market Risk on page 37.

***Litigation Award***

The current quarter included a \$1.8 million litigation award associated with an other real estate owned asset that suffered damage from earth movement.

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**Operating Expense**

Our operating expense totaled \$58.3 million in the current quarter, up \$1.0 million or 1.8% from a year ago. The increase was primarily due to a \$1.5 million or 3.9% increase in salaries and related costs.

The following table presents a breakdown of key components comprising operating expense for the quarters indicated.

| <i>(In Thousands)</i>  | <i>Three Months Ended</i>      |                                 |  |   |                                |
|--|--------------------------------|---------------------------------|--|---|--------------------------------|
|  | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December</i><br><i>31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| Salaries and related costs                                   | \$ 39,042                      | \$ 39,155                       | \$ 38,448                                    | \$ 36,629                                     | \$ 37,575                      |
| Premises and equipment costs                                 | 7,891                          | 8,000                           | 8,801  | 8,771   | 8,200                          |
| Advertising expense  | 1,551                          | 1,350                           | 1,158  | 1,494   | 1,165                          |
| SAIF insurance premiums and regulatory assessments           | 927                            | 927                             | 825  | 825   | 744                            |
| Professional fees  | 345                            | 336                             | 717  | 387   | 356                            |
| Other general and administrative expense                     | 8,605                          | 8,392                           | 9,238  | 9,909   | 9,432                          |
| <b>Total general and administrative expense</b>              | <b>58,361</b>                  | <b>58,160</b>                   | <b>59,187</b>                                | <b>58,015</b>                                 | <b>57,472</b>                  |
| Net operation of real estate acquired in settlement of loans | (79 )                          | 64                              | 17   | 36  | (237 )                         |
| <b>Total operating expense</b>                               | <b>\$ 58,282</b>               | <b>\$ 58,224</b>                | <b>\$ 59,204</b>                             | <b>\$ 58,051</b>                              | <b>\$ 57,235</b>               |

For the first six months of 2005, operating expenses totaled \$116.5 million, up \$4.3 million or 3.8% from the same period of 2004, primarily reflecting higher salaries and related costs.

The following table presents a breakdown of key components comprising operating expense during the year-to-date periods indicated.

| <i>(In Thousands)</i>  | <i>Six Months Ended June 30,</i> |                   |
|--|----------------------------------|-------------------|
|  | <i>2005</i>                      | <i>2004</i>       |
| Salaries and related costs                                   | \$ 78,197                        | \$ 73,144         |
| Premises and equipment costs                                 | 15,891                           | 16,408            |
| Advertising expense  | 2,901                            | 2,873             |
| SAIF insurance premiums and regulatory assessments           | 1,854                            | 1,501             |
| Professional fees  | 681                              | 724               |
| Other general and administrative expense                     | 16,997                           | 17,914            |
| <b>Total general and administrative expense</b>              | <b>116,521</b>                   | <b>112,564</b>    |
| Net operation of real estate acquired in settlement of loans | (15 )                            | (309 )            |
| <b>Total operating expense</b>                               | <b>\$ 116,506</b>                | <b>\$ 112,255</b> |

**Provision for Income Taxes**

Income taxes for the second quarter totaled \$46.8 million, compared to \$20.3 million a year ago. Our effective tax rate in the current quarter and first six months of 2005 was unchanged from the year-ago periods at 42.2%. For further information, see Note 4 of Notes to Consolidated Financial Statements on page 11.

**Business Segment Reporting**

The previous discussion and analysis of the Results of Operations pertained to our consolidated results. This section discusses and analyzes the results of operations of our two business segments banking and real estate investment. For further information, see Note 7 of Notes to Consolidated Financial Statements on page 13.

The following table presents by business segment our net income for the periods indicated.

|                                   | <i>Three Months Ended</i> |                  |                  |                  |                  |
|-----------------------------------|---------------------------|------------------|------------------|------------------|------------------|
|                                   | <i>June 30,</i>           | <i>March 31,</i> | <i>December</i>  | <i>September</i> | <i>June 30,</i>  |
| <i>(In Thousands)</i>             | <i>2005</i>               | <i>2005</i>      | <i>31,</i>       | <i>30,</i>       | <i>2004</i>      |
|                                   |                           |                  | <i>2004</i>      | <i>2004</i>      |                  |
| Banking net income                | \$ 62,932                 | \$ 50,210        | \$ 43,103        | \$ 24,262        | \$ 23,726        |
| Real estate investment net income | 1,138                     | 1,529            | 3,316            | 248              | 4,095            |
| <b>Total net income</b>           | <b>\$ 64,070</b>          | <b>\$ 51,739</b> | <b>\$ 46,419</b> | <b>\$ 24,510</b> | <b>\$ 27,821</b> |

|                                   | <i>Six Months Ended June 30,</i> |                  |
|-----------------------------------|----------------------------------|------------------|
|                                   | <i>2005</i>                      | <i>2004</i>      |
| <i>(In Thousands)</i>             |                                  |                  |
| Banking net income                | \$ 113,142                       | \$ 32,113        |
| Real estate investment net income | 2,667                            | 4,620            |
| <b>Total net income</b>           | <b>\$ 115,809</b>                | <b>\$ 36,733</b> |

**Banking**

Net income from our banking operations for the current quarter totaled \$62.9 million, up \$39.2 million from a year ago. The increase between second quarters primarily reflected:

- a \$33.2 million increase in our net gains from sales of loans and mortgage-backed securities due to a higher volume and gain per dollar of loans sold;
- a \$21.3 million favorable change associated with securities gains/losses, as the year-ago quarter included a loss associated with a partial economic hedge against value changes in MSR's;
- a \$17.0 million or 22.1% increase in our net interest income reflecting growth in average interest-earning assets; and
- a \$11.3 million increase in loan and deposit related fees primarily reflecting higher loan prepayment fees.

Those favorable factors were partially offset by:

- a \$16.3 million unfavorable change in loan servicing activities, as the year-ago quarter included a \$14.3 million recapture from the valuation allowance for MSR's compared to a \$2.6 million provision in the current quarter; and
- a \$1.1 million increase in operating expense.

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The following table sets forth our banking operational results and selected financial data for the quarters indicated.

| <i>Three Months Ended</i>                |                                |                                 |                                    |                                     |                                |
|--|--------------------------------|---------------------------------|------------------------------------|-------------------------------------|--------------------------------|
| <i>(In Thousands)</i>                    | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December 31,</i><br><i>2004</i> | <i>September 30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| Net interest income                      | \$ 93,853                      | \$ 93,985                       | \$ 89,968                          | \$ 81,924                           | \$ 76,842                      |
| Provision for (reduction of) loan losses | 583                            | 2,038                           | (1,553 )                           | 1,186                               | 1,458                          |
| Other income                             | 73,768                         | 52,898                          | 42,172                             | 9,557                               | 22,724                         |
| Operating expense                        | 58,030                         | 57,858                          | 58,931                             | 57,742                              | 56,908                         |
| Net intercompany expense                 | (39 )                          | (38 )                           | (19 )                              | (48 )                               | (43 )                          |
| Income before income taxes               | 108,969                        | 86,949                          | 74,743                             | 32,505                              | 41,157                         |
| Income taxes                             | 46,037                         | 36,739                          | 31,640                             | 8,243                               | 17,431                         |
| Net income                               | \$ 62,932                      | \$ 50,210                       | \$ 43,103                          | \$ 24,262                           | \$ 23,726                      |
| <b>At period end</b>                     |                                |                                 |                                    |                                     |                                |
| Assets:                                  |                                |                                 |                                    |                                     |                                |
| Loans and mortgage-backed securities     | \$ 15,406,955                  | \$ 15,728,508                   | \$ 14,542,778                      | \$ 14,257,374                       | \$ 12,971,737                  |
| Other                                    | 1,196,756                      | 1,155,426                       | 1,097,534                          | 1,374,840                           | 1,239,475                      |
| Total assets                             | 16,603,711                     | 16,883,934                      | 15,640,312                         | 15,632,214                          | 14,211,212                     |
| Equity                                   | \$ 1,116,145                   | \$ 1,054,336                    | \$ 1,007,651                       | \$ 965,625                          | \$ 942,452                     |

For the first six months of 2005, net income from our banking operations totaled \$113.1 million, up \$81.0 million from the same period a year ago. The increase primarily reflected higher gains from sales of loans and mortgage-backed securities, higher net interest income, a favorable change in securities gains/losses and an increase in loan and deposit related fees. Those favorable items were partially offset by an unfavorable change in our loan servicing activities and higher operating expense.

The following table sets forth our banking operational results for the year-to-date periods indicated.

| <i>Six Months Ended June 30,</i> |             |             |
|----------------------------------|-------------|-------------|
| <i>(In Thousands)</i>            | <i>2005</i> | <i>2004</i> |
| Net interest income              | \$ 187,838  | \$ 146,286  |
| Provision for loan losses        | 2,621       | 3,262       |
| Other income                     | 126,666     | 24,415      |
| Operating expense                | 115,888     | 111,607     |

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Net intercompany expense (77 ) (81 )

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|                            |         |        |
|----------------------------|---------|--------|
| Income before income taxes | 195,918 | 55,751 |
| Income taxes               | 82,776  | 23,638 |

---

|            |            |           |
|------------|------------|-----------|
| Net income | \$ 113,142 | \$ 32,113 |
|------------|------------|-----------|

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**Real Estate Investment**

Net income from our real estate investment operations totaled \$1.1 million in the current quarter, down from \$4.1 million a year ago. The decline primarily reflected lower gains from sales.

The following table sets forth real estate investment operational results and selected financial data for the quarters indicated.

| <i>(In Thousands)</i>                         | <i>Three Months Ended</i>      |                                 |                                    |   |                                |
|---|--------------------------------|---------------------------------|------------------------------------|---|--------------------------------|
|   | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December 31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| Net interest income (expense)                 | \$ 110                         | \$ 103                          | \$ 15                              | \$ 13   | \$ (231 )                      |
| Other income                                  | 2,031                          | 2,816                           | 5,858                              | 665   | 7,456                          |
| Operating expense                             | 252                            | 366                             | 273                                | 309   | 327                            |
| Net intercompany income                       | 39                             | 38                              | 19                                 | 48  | 43                             |
| Income before income taxes                    | 1,928                          | 2,591                           | 5,619                              | 417   | 6,941                          |
| Income taxes                                  | 790                            | 1,062                           | 2,303                              | 169   | 2,846                          |
| Net income                                    | \$ 1,138                       | \$ 1,529                        | \$ 3,316                           | \$ 248  | \$ 4,095                       |
| <b>At period end</b>                          |                                |                                 |                                    |   |                                |
| Assets:                                       |                                |                                 |                                    |   |                                |
| Investments in real estate and joint ventures | \$ 58,941                      | \$ 56,964                       | \$ 55,411                          | \$ 44,242                                     | \$ 31,517                      |
| Other   | 17,833                         | 19,659                          | 18,776                             | 2,883   | 11,845                         |
| Total assets                                  | 76,774                         | 76,623                          | 74,187                             | 47,125  | 43,362                         |
| Equity  | \$ 68,358                      | \$ 67,220                       | \$ 65,691                          | \$ 39,875                                     | \$ 32,227                      |

For the first six months of 2005, our net income from real estate investment operations totaled \$2.7 million, down \$2.0 million from the same period of 2004. The decline primarily reflected lower gains from sales.

The following table sets forth our real estate investment operational results for the year-to-date periods indicated.

| <i>(In Thousands)</i>         | <i>Six Months Ended June 30,</i> |             |
|-------------------------------|----------------------------------|-------------|
|                               | <i>2005</i>                      | <i>2004</i> |
| Net interest income (expense) | \$ 213                           | \$ (319 )   |
| Other income                  | 4,847                            | 8,718       |
| Operating expense             | 618                              | 648         |
| Net intercompany income       | 77                               | 81          |

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|                            |       |       |
|----------------------------|-------|-------|
| Income before income taxes | 4,519 | 7,832 |
| Income taxes               | 1,852 | 3,212 |

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|            |          |          |
|------------|----------|----------|
| Net income | \$ 2,667 | \$ 4,620 |
|------------|----------|----------|

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Our investments in real estate and joint ventures amounted to \$59 million at June 30, 2005, up from \$55 million at December 31, 2004 and \$32 million at June 30, 2004.

For information on valuation allowances associated with real estate and joint venture loans, see Allowances for Losses on Loans and Real Estate on page 42.

## FINANCIAL CONDITION

## Loans and Mortgage-Backed Securities

Total loans and mortgage-backed securities, including those we hold for sale, declined \$322 million during the current quarter to a total of \$15.4 billion or 92.7% of total assets at June 30, 2005. The decline was due primarily to a \$341 million decline in loans held for sale.

Our loan originations, including loans purchased, totaled \$4.133 billion in the current quarter, up 6.8% from the \$3.869 billion we originated in the second quarter of 2004 but 2.8% below the \$4.250 billion we originated in the first quarter of 2005. Loans originated for sale increased \$1.487 billion over the year-ago quarter to \$2.766 billion, while one-to-four unit residential loans originated for portfolio declined \$1.117 billion to \$1.272 billion. Of our current quarter originations for portfolio, \$133 million represented subprime credits. Our prepayment speed, which measures the annualized percentage of loans repaid, for one-to-four unit residential loans declined from 47% a year ago to 37% in the current quarter, but was up from 30% in the first quarter of 2005. During the current quarter, 79% of our residential one-to-four unit originations represented refinance transactions. This is down slightly from 81% in the first quarter of 2005 but up from 77% in the year-ago quarter. In addition to single family loans, we originated \$94 million of other loans in the current quarter.

As to our current quarter originations of adjustable one-to-four unit residential loans originated for portfolio, including loans purchased,:

- 72% had monthly adjustable interest rates tied primarily to the FHLB Eleventh District Cost of Funds Index ( COFI ) and generally provide for negative amortization, while essentially the remainder were tied to the 12-month moving average of annual yields on actively traded U.S. Treasury securities adjusted to a constant maturity of one year ( MTA ). This is in contrast to the year-ago quarter when COFI-related loans represented 58% and MTA-related loans represented 29%; and
- Less than 1% had adjustable interest rates tied to London Inter-Bank Offered Rate ( LIBOR ) that typically adjust every six months.

The following table sets forth loans originated, including purchases, for investment and for sale for the periods indicated.

## Three Months Ended

| <i>(In Thousands)</i>                      | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December 31,</i><br><i>2004</i> | <i>September 30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
|--|--------------------------------|---------------------------------|------------------------------------|-------------------------------------|--------------------------------|
| <b>Loans originated and purchased</b>      |                                |                                 |                                    |                                     |                                |
| <b>Investment portfolio:</b>               |                                |                                 |                                    |                                     |                                |
| Residential one-to-four units:             |                                |                                 |                                    |                                     |                                |
| Adjustable by index:                       |                                |                                 |                                    |                                     |                                |
| COFI                                       | \$ 920,152                     | \$ 1,904,087                    | \$ 1,846,514                       | \$ 1,903,602                        | \$ 1,390,834                   |
| MTA  | 350,462                        | 2,241                           | 46,467                             | 38,363                              | 699,445                        |
| LIBOR                                      | 1,765                          | 10,003                          | 33,830                             | 130,425                             | 299,470                        |
| Adjustable fixed for 3-5 years             | -                              | -                               | -                                  | -                                   | -                              |
| Fixed                                      | -                              | -                               | -                                  | 482                                 | -                              |
| <b>Total residential one-to-four units</b> | <b>1,272,379</b>               | <b>1,916,331</b>                | <b>1,926,811</b>                   | <b>2,072,872</b>                    | <b>2,389,749</b>               |
| Other                                      | 94,100                         | 152,084                         | 141,238                            | 162,069                             | 200,017                        |
| <b>Total for investment portfolio</b>      | <b>1,366,479</b>               | <b>2,068,415</b>                | <b>2,068,049</b>                   | <b>2,234,941</b>                    | <b>2,589,766</b>               |
| Sale portfolio <sup>(a)</sup>              | 2,766,047                      | 2,181,392                       | 2,522,101                          | 2,054,632                           | 1,279,208                      |

|  |              |              |              |              |              |
|--|--------------|--------------|--------------|--------------|--------------|
| Total for investment and sale portfolios | \$ 4,132,526 | \$ 4,249,807 | \$ 4,590,150 | \$ 4,289,573 | \$ 3,868,974 |
|--|--------------|--------------|--------------|--------------|--------------|

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<sup>(a)</sup> Primarily residential one-to-four unit loans.

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Six Months Ended June 30,

(In Thousands)

2005

2004

**Loans originated and purchased**

Investment portfolio:

Residential one-to-four units:

Adjustable by index:

COFI \$ 2,824,239 \$ 2,245,201

MTA 352,703 1,420,583

LIBOR 11,768 502,972

Adjustable fixed for 3-5 years - 124,008

Fixed - -

Total residential one-to-four units 3,188,710 4,292,764

Other 246,184 325,408

Total for investment portfolio 3,434,894 4,618,172

Sale portfolio <sup>(a)</sup> 4,947,439 2,206,985

Total for investment and sale portfolios \$ 8,382,333 \$ 6,825,157

<sup>(a)</sup> Primarily residential one-to-four unit loans.

The following table sets forth our investment portfolio of residential one-to-four unit adjustable rate loans by index, excluding our adjustable fixed for 3-5 year loans which are still in their initial fixed rate period, at the dates indicated.

June 30, 2005 March 31, 2005 December 31, 2004 September 30, 2004 June 30, 2004

% of % of % of % of % of % of

(Dollars in Thousands) Amount Total Amount Total Amount Total Amount Total Amount Total

**Investment Portfolio**

Residential one-to-four units:

Adjustable by index:

COFI \$ 9,964,759 77 % \$ 9,810,346 77 % \$ 8,461,835 72 % \$ 7,179,528 62 % \$ 5,845,753 56 %

MTA 2,185,982 17 2,068,230 16 2,224,130 19 3,362,196 29 3,563,210 35

LIBOR 675,872 5 813,800 6 908,596 8 934,728 8 857,211 8

Other, primarily CMT 128,281 1 148,566 1 119,475 1 108,612 1 142,796 1

Total adjustable loans

<sup>(a)</sup> \$ 12,954,894 100 % \$ 12,840,942 100 % \$ 11,714,036 100 % \$ 11,585,064 100 % \$ 10,408,970 100 %

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<sup>(a)</sup> Excludes residential one-to-four unit adjustable fixed for 3-5 year loans still in their initial fixed rate period.

Our adjustable rate mortgages:

- generally either begin with an incentive interest rate, which is an interest rate below the current market rate, that adjusts to the applicable index plus a defined spread, subject to periodic and lifetime caps, after one, three, six or twelve months, or are fixed for a period of three to five years then adjust semi-annually or annually thereafter;
- generally provide that the maximum interest rate cannot exceed the incentive rate by more than six to ten percentage points, depending on the type of loan and the initial rate offered; and
- limit interest rate adjustments, for loans that adjust both the interest rate and payment amount simultaneously, to 1% per adjustment for those that adjust semi-annually and 2% per adjustment for those that adjust annually.

Most of our adjustable rate mortgages adjust the interest rate monthly and the payment amount annually. These mortgages:

- have a lifetime interest rate cap, but no specified periodic interest rate adjustment cap;
- have a periodic cap on changes in required monthly payments; and
- allow for negative amortization, which is the addition to loan principal of accrued interest that exceeds the required monthly loan payments.

If a loan incurs significant negative amortization, the loan-to-value ratio could increase which also increases credit risk, as the fair value of the underlying collateral could be insufficient to satisfy fully the outstanding loan obligation. A loan-to-value ratio is the proportion of the principal amount of the loan to the lower of the sales price or appraised value of the property securing the loan at origination. Our loan documents limit the amount of negative amortization that can occur. Our current practice imposes a limit on the amount of negative amortization to 110% of the original loan amount. However, our loan portfolio held for investment does contain loans previously originated with a limit of principal plus negative amortization of 125% of the original loan amount. At June 30, 2005, loans with the higher 125% limit on negative amortization represented 8% of our adjustable rate one-to-four unit residential portfolio, while those with the 110% limit represented 79%. We permit adjustable rate mortgages to be assumed by qualified borrowers.

At June 30, 2005, \$12.0 billion or 87% of the adjustable rate mortgages in our loan portfolio were subject to negative amortization, of which \$72 million or approximately 0.6% represented the amount of negative amortization included in the loan balance. The amount of negative amortization increased \$21 million from the March 31, 2005 level. During the current quarter, approximately 15% of our loan interest income represented negative amortization, up from 11% in the first quarter of 2005 and 3% in the year-ago second quarter.

We also will continue to originate residential fixed interest rate mortgage loans to meet consumer demand, but we intend to sell the majority of these loans. We expect to sell some of our production of adjustable rate loans into the secondary market as needed to manage our balance sheet to remain in compliance with regulatory capital requirements. We sold \$3.093 billion of loans and mortgage-backed securities in the current quarter, compared to \$2.030 billion in the first quarter of 2005 and \$1.139 billion in the year-ago second quarter. All but minor amounts were secured by residential one-to-four unit property, and at June 30, 2005, loans held for sale totaled \$914 million.

At June 30, 2005, our unfunded loan application pipeline totaled \$2.6 billion. Within that pipeline, we had commitments to borrowers for short-term interest rate locks, excluding expected fallout, of \$1.0 billion, of which \$807 million were related to residential one-to-four unit loans being originated for sale in the secondary market. Furthermore, at June 30, 2005, we had commitments on undrawn lines of credit of \$409 million and loans in process of \$82 million. We believe our current sources of funds will enable us to meet these obligations.

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The following table sets forth the origination, purchase and sale activity relating to our loans and mortgage-backed securities for the quarters indicated.

### Three Months Ended

| (In Thousands)  | June 30,<br>2005 | March 31,<br>2005 | December 31,<br>2004 | September 30,<br>2004 | June 30,<br>2004 |
|---|------------------|-------------------|----------------------|-----------------------|------------------|
| <b>Investment Portfolio</b>                           |                  |                   |                      |                       |                  |
| Loans originated:                                     |                  |                   |                      |                       |                  |
| Loans secured by real estate:                         |                  |                   |                      |                       |                  |
| Residential one-to-four units:                        |                  |                   |                      |                       |                  |
| Adjustable  | \$ 1,135,573     | \$ 1,719,398      | \$ 1,672,606         | \$ 1,788,864          | \$ 2,114,055     |
| Adjustable subprime                                   | 132,491          | 171,573           | 214,370              | 228,110               | 198,731          |
| Adjustable fixed for 3-5 years                        | -                | -                 | -                    | -                     | -                |
| Adjustable fixed for 3-5 years subprime               | -                | -                 | -                    | -                     | -                |
| <b>Total adjustable residential one-to-four units</b> | <b>1,268,064</b> | <b>1,890,971</b>  | <b>1,886,976</b>     | <b>2,016,974</b>      | <b>2,312,786</b> |
| Fixed   | -                | -                 | -                    | 284                   | -                |
| Fixed subprime  | -                | -                 | -                    | -                     | -                |
| Residential five or more units adjustable             | -                | -                 | 625                  | 2,695                 | 9,029            |
| <b>Total residential</b>                              | <b>1,268,064</b> | <b>1,890,971</b>  | <b>1,887,601</b>     | <b>2,019,953</b>      | <b>2,321,815</b> |
| Commercial real estate                                | -                | -                 | -                    | 875                   | 1,070            |
| Construction  | 35,483           | 21,172            | 17,464               | 4,858                 | 8,165            |
| Land  | 9,514            | 35,211            | 2,100                | -                     | 25,953           |
| Non-mortgage:   |                  |                   |                      |                       |                  |
| Commercial  | -                | -                 | -                    | 1,000                 | -                |
| Automobile  | -                | -                 | -                    | -                     | -                |
| Other consumer  | 49,103           | 95,701            | 121,049              | 152,641               | 155,305          |
| <b>Total loans originated</b>                         | <b>1,362,164</b> | <b>2,043,055</b>  | <b>2,028,214</b>     | <b>2,179,327</b>      | <b>2,512,308</b> |
| Real estate loans purchased:                          |                  |                   |                      |                       |                  |
| One-to-four units                                     | 4,170            | 23,609            | 36,169               | 51,476                | 71,006           |
| One-to-four units subprime                            | 145              | 1,751             | 3,666                | 4,138                 | 5,957            |
| Other <sup>(a)</sup>                                  | -                | -                 | -                    | -                     | 495              |
| <b>Total real estate loans purchased</b>              | <b>4,315</b>     | <b>25,360</b>     | <b>39,835</b>        | <b>55,614</b>         | <b>77,458</b>    |
| <b>Total loans originated and purchased</b>           | <b>1,366,479</b> | <b>2,068,415</b>  | <b>2,068,049</b>     | <b>2,234,941</b>      | <b>2,589,766</b> |
| Loan repayments                                       | (1,385,603 )     | (1,043,649 )      | (1,088,690 )         | (1,123,307 )          | (1,294,340 )     |
| Other net changes <sup>(b)</sup>                      | 38,402           | 24,343            | (966,506 )           | (10,423 )             | (50,177 )        |
| <b>Increase in loans held for investment, net</b>     | <b>19,278</b>    | <b>1,049,109</b>  | <b>12,853</b>        | <b>1,101,211</b>      | <b>1,245,249</b> |
| <b>Sale Portfolio</b>                                 |                  |                   |                      |                       |                  |



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Originated whole loans:

|   |              |              |              |              |            |
|---|--------------|--------------|--------------|--------------|------------|
| Residential one-to-four units                                       | 2,741,341    | 2,171,625    | 2,499,648    | 2,016,218    | 1,273,042  |
| Non-mortgage loans  | -            | -            | -            | -            | -          |
| Loans purchased   | 24,706       | 9,767        | 22,453       | 38,414       | 6,166      |
| Loans transferred from (to) the investment portfolio <sup>(b)</sup> | (9,842 )     | (9,866 )     | 981,282      | -            | (3,940 )   |
| Originated whole loans sold   | (2,881,687 ) | (1,760,376 ) | (2,865,724 ) | (1,560,485 ) | (508,482 ) |
| Loans exchanged for mortgage-backed securities                      | (211,086 )   | (269,411 )   | (331,777 )   | (310,741 )   | (630,547 ) |
| Capitalized basis adjustment <sup>(c)</sup>                         | 1,516        | 2,656        | (7,053 )     | 3,901        | (2,261 )   |
| Other net changes   | (5,775 )     | (7,766 )     | (26,267 )    | (2,875 )     | (1,582 )   |

|  |            |         |         |         |         |
|--|------------|---------|---------|---------|---------|
| Increase (decrease) in loans held for sale | (340,827 ) | 136,629 | 272,562 | 184,432 | 132,396 |
|--|------------|---------|---------|---------|---------|

Mortgage-backed securities, net:

|                                |            |            |            |            |            |
|--------------------------------|------------|------------|------------|------------|------------|
| Received in exchange for loans | 211,086    | 269,411    | 331,777    | 310,741    | 630,547    |
| Sold                           | (211,086 ) | (269,411 ) | (331,777 ) | (310,741 ) | (630,547 ) |
| Repayments                     | (6 )       | (6 )       | (6 )       | (6 )       | (6 )       |
| Other net changes              | 2          | (2 )       | (5 )       | -          | -          |

|   |      |      |       |      |      |
|---|------|------|-------|------|------|
| Decrease in mortgage-backed securities available for sale | (4 ) | (8 ) | (11 ) | (6 ) | (6 ) |
|---|------|------|-------|------|------|

|  |            |         |         |         |         |
|--|------------|---------|---------|---------|---------|
| Increase (decrease) in loans held for sale and mortgage-backed securities available for sale | (340,831 ) | 136,621 | 272,551 | 184,426 | 132,390 |
|--|------------|---------|---------|---------|---------|

|  |               |              |            |              |              |
|--|---------------|--------------|------------|--------------|--------------|
| Total increase (decrease) in loans and mortgage-backed securities, net | \$ (321,553 ) | \$ 1,185,730 | \$ 285,404 | \$ 1,285,637 | \$ 1,377,639 |
|--|---------------|--------------|------------|--------------|--------------|

<sup>(a)</sup> Included five or more unit residential loans.

<sup>(b)</sup> Primarily included changes in undisbursed funds for lines of credit and construction loans, changes in loss allowances, loans transferred to real estate acquired in settlement of loans or from (to) the held for sale portfolio, and the change in interest capitalized on loans (negative amortization). During the fourth quarter of 2004, we transferred to our sale portfolio and sold approximately \$1 billion of our loans held for investment.

<sup>(c)</sup> Reflected the change in fair value of the rate lock derivative from the date of commitment to the date of funding.

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The following table sets forth the composition of our loan and mortgage-backed securities portfolio at the dates indicated.

| <i>(In Thousands)</i>                       | <i>June 30,<br/>2005</i> | <i>March 31,<br/>2005</i> | <i>December 31,<br/>2004</i> | <i>September 30,<br/>2004</i> | <i>June 30,<br/>2004</i> |
|---|--------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|
| <b>Investment Portfolio</b>                 |                          |                           |                              |                               |                          |
| Loans secured by real estate:               |                          |                           |                              |                               |                          |
| Residential one-to-four units:              |                          |                           |                              |                               |                          |
| Adjustable                                  | \$ 11,600,453            | \$ 11,498,211             | \$ 10,425,738                | \$ 10,422,234                 | \$ 9,342,177             |
| Adjustable subprime                         | 1,244,386                | 1,269,695                 | 1,231,911                    | 1,140,995                     | 1,043,557                |
| Adjustable fixed for 3-5 years              | 823,518                  | 885,029                   | 1,017,958                    | 1,152,604                     | 1,302,726                |
| Adjustable fixed for 3-5 years subprime     | 14,583                   | 16,495                    | 19,415                       | 22,882                        | 28,938                   |
| Fixed                                       | 56,630                   | 60,361                    | 65,371                       | 70,524                        | 76,913                   |
| Fixed subprime                              | 2,705                    | 3,014                     | 3,126                        | 3,688                         | 4,028                    |
| <b>Total residential one-to-four units</b>  | <b>13,742,275</b>        | <b>13,732,805</b>         | <b>12,763,519</b>            | <b>12,812,927</b>             | <b>11,798,339</b>        |
| Residential five or more units:             |                          |                           |                              |                               |                          |
| Adjustable                                  | 89,408                   | 92,554                    | 95,163                       | 95,555                        | 102,176                  |
| Fixed                                       | 1,208                    | 1,371                     | 1,424                        | 1,808                         | 1,840                    |
| Commercial real estate:                     |                          |                           |                              |                               |                          |
| Adjustable                                  | 25,935                   | 25,409                    | 28,384                       | 37,641                        | 37,075                   |
| Fixed                                       | 3,314                    | 4,255                     | 4,294                        | 4,838                         | 5,465                    |
| Construction                                | 93,016                   | 77,428                    | 67,519                       | 72,599                        | 80,608                   |
| Land  | 65,377                   | 59,470                    | 25,569                       | 25,764                        | 26,770                   |
| Non-mortgage:                               |                          |                           |                              |                               |                          |
| Commercial                                  | 4,496                    | 4,766                     | 4,997                        | 5,990                         | 5,083                    |
| Automobile                                  | 320                      | 542                       | 858                          | 1,297                         | 1,911                    |
| Other consumer                              | 325,096                  | 313,177                   | 283,798                      | 235,113                       | 179,793                  |
| <b>Total loans held for investment</b>      | <b>14,350,445</b>        | <b>14,311,777</b>         | <b>13,275,525</b>            | <b>13,293,532</b>             | <b>12,239,060</b>        |
| Increase (decrease) for:                    |                          |                           |                              |                               |                          |
| Undisbursed loan funds                      | (85,377 )                | (67,869 )                 | (49,089 )                    | (50,709 )                     | (62,478 )                |
| Net deferred costs and premiums             | 263,698                  | 265,913                   | 232,277                      | 202,874                       | 166,803                  |
| Allowance for losses                        | (36,380 )                | (36,713 )                 | (34,714 )                    | (34,551 )                     | (33,450 )                |
| <b>Total loans held for investment, net</b> | <b>14,492,386</b>        | <b>14,473,108</b>         | <b>13,423,999</b>            | <b>13,411,146</b>             | <b>12,309,935</b>        |
| <b>Sale Portfolio</b>                       |                          |                           |                              |                               |                          |
| Loans held for sale:                        |                          |                           |                              |                               |                          |
| Residential one-to-four units               | 914,164                  | 1,256,507                 | 1,122,534                    | 842,853                       | 662,321                  |
| Non-mortgage                                | -                        | -                         | -                            | 63                            | 64                       |
| Capitalized basis adjustment <sup>(a)</sup> | 113                      | (1,403 )                  | (4,059 )                     | 2,997                         | (904 )                   |
| <b>Total loans held for sale</b>            | <b>914,277</b>           | <b>1,255,104</b>          | <b>1,118,475</b>             | <b>845,913</b>                | <b>661,481</b>           |

Mortgage-backed securities available for sale:

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|   |               |               |               |               |               |
|---|---------------|---------------|---------------|---------------|---------------|
| Adjustable  | 292           | 296           | 304           | 315           | 321           |
| Fixed   | -             | -             | -             | -             | -             |
| <hr/>   |               |               |               |               |               |
| Total mortgage-backed securities available for sale                         | 292           | 296           | 304           | 315           | 321           |
| <hr/>   |               |               |               |               |               |
| Total loans held for sale and mortgage-backed securities available for sale | 914,569       | 1,255,400     | 1,118,779     | 846,228       | 661,802       |
| <hr/>   |               |               |               |               |               |
| Total loans and mortgage-backed securities, net                             | \$ 15,406,955 | \$ 15,728,508 | \$ 14,542,778 | \$ 14,257,374 | \$ 12,971,737 |
| <hr/>   |               |               |               |               |               |

<sup>(a)</sup> Reflected the change in fair value of the rate lock derivative from the date of commitment to the date of funding.

We carry loans for sale at the lower of cost or fair value. At June 30, 2005, no valuation allowance was required as the fair value exceeded book value on an aggregate basis.

At June 30, 2005, our residential one-to-four units subprime portfolio totaled \$1.3 billion and consisted of 96% Alt. A and A- credit, 3% B credit and 1% C credit loans. The average loan-to-value ratio at origination for these loans was 71%.

We carry mortgage-backed securities available for sale at fair value which, at June 30, 2005, was essentially equal to our cost basis.

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**Investment Securities**

The following table sets forth the composition of our investment securities portfolios at the dates indicated.

| <i>(In Thousands)</i>                     | <i>June 30,</i><br>2005 | <i>March 31,</i><br>2005 | <i>December</i><br>31,<br>2004 | <i>September</i><br>30,<br>2004 | <i>June 30,</i><br>2004 |
|---|-------------------------|--------------------------|--------------------------------|---------------------------------|-------------------------|
| Federal funds                             | \$ 30,001               | \$ 10,003                | \$ -                           | \$ -                            | \$ -                    |
| Investment securities available for sale: |                         |                          |                                |                                 |                         |
| U.S. Treasury                             | -                       | -                        | -                              | 248,047                         | 238,906                 |
| Agency                                    | 504,900                 | 511,638                  | 496,944                        | 484,766                         | 391,813                 |
| Other                                     | 65                      | 65                       | 65                             | 65                              | 66                      |
| <b>Total investment securities</b>        | <b>\$ 534,966</b>       | <b>\$ 521,706</b>        | <b>\$ 497,009</b>              | <b>\$ 732,878</b>               | <b>\$ 630,785</b>       |

The fair value of temporarily impaired securities, the amount of unrealized losses and the length of time these unrealized losses existed as of June 30, 2005 are presented in the following table. The \$0.2 million unrealized loss on the security that has been in a loss position for 12 months or longer is due to changes in market interest rates. We have the intent and ability to hold the security until that temporary impairment is eliminated.

| <i>(In Thousands)</i>                        | <i>Less than 12 months</i>             |                 | <i>12 months or longer</i>             |               | <i>Total</i>                           |                 |
|--|--|-----------------|--|---------------|--|-----------------|
|  | <i>Unrealized</i><br><i>Fair Value</i> | <i>Losses</i>   | <i>Unrealized</i><br><i>Fair Value</i> | <i>Losses</i> | <i>Unrealized</i><br><i>Fair Value</i> | <i>Losses</i>   |
| Investment securities available for sale:    |  |                 |  |               |  |                 |
| U.S. Treasury                                | \$ -                                   | \$ -            | \$ -                                   | \$ -          | \$ -                                   | \$ -            |
| Agency                                       | 410,420                                | 2,136           | 44,423                                 | 226           | 454,843                                | 2,362           |
| Other  | -                                      | -               | -                                      | -             | -                                      | -               |
| <b>Total temporarily impaired securities</b> | <b>\$ 410,420</b>                      | <b>\$ 2,136</b> | <b>\$ 44,423</b>                       | <b>\$ 226</b> | <b>\$ 454,843</b>                      | <b>\$ 2,362</b> |

The following table sets forth the maturities of our investment securities and their weighted average yields at June 30, 2005.

| <i>(Dollars in Thousands)</i>             | <i>As of June 30, 2005 Amount Due</i> |   |   |                                 |              |
|---|---------------------------------------|---|---|---------------------------------|--------------|
|   | <i>In 1 Year</i><br><i>or Less</i>    | <i>After 1 Year</i><br><i>Through 5</i><br><i>Years</i> | <i>After 5 Years</i><br><i>Through 10</i><br><i>Years</i> | <i>After</i><br><i>10 Years</i> | <i>Total</i> |
| Federal funds                             | \$ 30,001                             | \$ -  | \$ -  | \$ -                            | \$ 30,001    |
| Weighted average yield                    | 3.25 %                                | -   | -   | -                               | 3.25 %       |
| Investment securities available for sale: |                                       |   |   |                                 |              |

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|                             |           |           |            |          |            |
|-----------------------------|-----------|-----------|------------|----------|------------|
| U.S. Treasury               | -         | -         | -          | -        | -          |
| Weighted average yield      | - %       | - %       | - %        | - %      | - %        |
| Agency <sup>(a)</sup>       | 2,487     | 46,386    | 447,470    | 8,557    | 504,900    |
| Weighted average yield      | 2.94 %    | 3.74 %    | 4.03 %     | 3.94 %   | 4.00 %     |
| Other                       | -         | -         | -          | 65       | 65         |
| Weighted average yield      | - %       | - %       | - %        | 6.25 %   | 6.25 %     |
| <hr/>                       |           |           |            |          |            |
| Total investment securities | \$ 32,488 | \$ 46,386 | \$ 447,470 | \$ 8,622 | \$ 534,966 |
| Weighted average yield      | 3.23 %    | 3.74 %    | 4.03 %     | 3.96 %   | 3.96 %     |
| <hr/>                       |           |           |            |          |            |

*<sup>(a)</sup> At June 30, 2005, virtually all of our securities had step-up provisions that stipulate increases in the coupon rate ranging from 0.25% to 4.00% at various specified times over a range from May 2005 to September 2014. Yields for securities available for sale are calculated using historical cost balances and do not give effect to changes in fair value that are reflected as a component of stockholders' equity.*

### Deposits

At June 30, 2005, our deposits totaled \$11.0 billion, up \$2.1 billion or 23.4% from the year-ago level and up \$733 million or 7.1% since March 31, 2005. Compared to the year-ago period, our certificates of deposit increased \$3.3 billion or 78.5%, which was partially offset by a decrease in our transaction accounts *i.e.*, checking, money market and regular passbook of \$1.2 billion or 25.5%. As short-term market interest rates have continued to rise over the past year, our customers have moved monies from regular passbook accounts into certificates of deposit.

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During the quarter, three new traditional branches were opened. This brings our total number of branches to 172, of which 92 were in-store and four were located in Arizona. A year ago, we had 167 branches, of which 95 were in-store and three were located in Arizona. At June 30, 2005, the average deposit size of our 80 traditional branches was \$110 million, while the average deposit size of our 92 in-store branches was \$24 million.

The following table sets forth information concerning our deposits and weighted average rates paid at the dates indicated.

|                               | June 30, 2005    |               | March 31, 2005   |               | December 31, 2004 |              | September 30, 2004 |              | June 30, 2004    |              |
|-------------------------------|------------------|---------------|------------------|---------------|-------------------|--------------|--------------------|--------------|------------------|--------------|
|                               | Weighted Average |               | Weighted Average |               | Weighted Average  |              | Weighted Average   |              | Weighted Average |              |
|                               | Rate             | Amount        | Rate             | Amount        | Rate              | Amount       | Rate               | Amount       | Rate             | Amount       |
| <i>(Dollars in Thousands)</i> |                  |               |                  |               |                   |              |                    |              |                  |              |
| Transaction accounts:         |                  |               |                  |               |                   |              |                    |              |                  |              |
| Non-interest-bearing          |                  |               |                  |               |                   |              |                    |              |                  |              |
| checking                      | - %              | \$ 715,152    | - %              | \$ 672,531    | - %               | \$ 601,588   | - %                | \$ 506,981   | - %              | \$ 483,566   |
| Interest-bearing              |                  |               |                  |               |                   |              |                    |              |                  |              |
| checking <sup>(a)</sup>       | 0.31             | 513,559       | 0.31             | 538,842       | 0.33              | 534,775      | 0.34               | 525,124      | 0.35             | 532,682      |
| Money market                  | 1.05             | 159,402       | 1.05             | 159,241       | 1.05              | 158,519      | 1.05               | 150,716      | 1.05             | 146,756      |
| Regular passbook              | 1.06             | 2,145,323     | 1.09             | 2,465,789     | 1.12              | 2,813,078    | 1.08               | 3,144,606    | 1.10             | 3,578,383    |
| Total transaction accounts    |                  |               |                  |               |                   |              |                    |              |                  |              |
| accounts                      | 0.74             | 3,533,436     | 0.79             | 3,836,403     | 0.85              | 4,107,960    | 0.86               | 4,327,427    | 0.90             | 4,741,387    |
| Certificates of deposit:      |                  |               |                  |               |                   |              |                    |              |                  |              |
| Less than 2.00%               | 1.68             | 218,223       | 1.62             | 446,819       | 1.59              | 912,234      | 1.46               | 1,131,677    | 1.33             | 1,480,511    |
| 2.00-2.49                     | 2.45             | 1,222,193     | 2.40             | 2,232,900     | 2.38              | 3,003,000    | 2.37               | 2,711,948    | 2.39             | 1,463,613    |
| 2.50-2.99                     | 2.79             | 429,479       | 2.81             | 474,212       | 2.80              | 495,119      | 2.77               | 363,305      | 2.71             | 263,753      |
| 3.00-3.49                     | 3.22             | 3,341,993     | 3.17             | 2,494,034     | 3.19              | 327,552      | 3.28               | 200,480      | 3.28             | 211,428      |
| 3.50-3.99                     | 3.72             | 1,568,814     | 3.80             | 171,466       | 3.84              | 94,611       | 3.85               | 93,163       | 3.83             | 87,374       |
| 4.00-4.49                     | 4.21             | 266,015       | 4.23             | 196,138       | 4.26              | 257,369      | 4.25               | 262,531      | 4.27             | 240,864      |
| 4.50-4.99                     | 4.83             | 429,941       | 4.83             | 425,732       | 4.83              | 424,937      | 4.83               | 425,352      | 4.83             | 423,229      |
| 5.00 and greater              | 5.60             | 31,978        | 5.59             | 31,373        | 5.62              | 35,196       | 5.62               | 35,450       | 5.62             | 36,079       |
| Total certificates of deposit |                  |               |                  |               |                   |              |                    |              |                  |              |
| of deposit                    | 3.27             | 7,508,636     | 2.94             | 6,472,674     | 2.66              | 5,550,018    | 2.58               | 5,223,906    | 2.49             | 4,206,851    |
| Total deposits                |                  |               |                  |               |                   |              |                    |              |                  |              |
|                               | 2.46 %           | \$ 11,042,072 | 2.14 %           | \$ 10,309,077 | 1.89 %            | \$ 9,657,978 | 1.80 %             | \$ 9,551,333 | 1.65 %           | \$ 8,948,238 |

<sup>(a)</sup> Included amounts swept into money market deposit accounts.

### Borrowings

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During the current quarter, our borrowings declined \$1.1 billion to \$4.2 billion, due to a decrease in FHLB advances. This followed a \$534 million increase in borrowings during the first quarter of 2005.

The following table sets forth information concerning our FHLB advances and other borrowings at the dates indicated.

| <i>(Dollars in Thousands)</i>   | <i>June 30,</i><br>2005 | <i>March 31,</i><br>2005 | <i>December 31,</i><br>2004 | <i>September 30,</i><br>2004 | <i>June 30,</i><br>2004 |
|---|-------------------------|--------------------------|-----------------------------|------------------------------|-------------------------|
| Securities sold under agreements to repurchase                        | \$ -                    | \$ -                     | \$ -                        | \$ 251,875                   | \$ 239,688              |
| Federal Home Loan Bank advances                                       | 4,002,757               | 5,093,874                | 4,559,622                   | 4,418,729                    | 3,556,087               |
| Senior notes  | 198,004                 | 197,964                  | 197,924                     | 197,886                      | 198,179                 |
| Junior subordinated debentures <sup>(a)</sup>                         | -                       | -                        | -                           | -                            | 123,711                 |
| <b>Total borrowings</b>   | <b>\$ 4,200,761</b>     | <b>\$ 5,291,838</b>      | <b>\$ 4,757,546</b>         | <b>\$ 4,868,490</b>          | <b>\$ 4,117,665</b>     |
| Weighted average rate on borrowings during the quarter <sup>(b)</sup> | 3.42 %                  | 3.03 %                   | 2.67 %                      | 2.40 %                       | 2.37 %                  |
| Total borrowings as a percentage of total assets                      | 25.29                   | 31.33                    | 30.40                       | 31.13                        | 28.95                   |

<sup>(a)</sup> On July 23, 2004, we redeemed our junior subordinated debentures before their maturity.

<sup>(b)</sup> Included the impact of swap contracts, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

### **Off-Balance Sheet Arrangements**

We consolidate majority-owned subsidiaries that we control. We account for other affiliates, including joint ventures, in which we do not exhibit significant control or have majority ownership, by the equity method of accounting. For those relationships in which we own less than 20%, we generally carry them at cost. In the course of our business, we participate in real estate joint ventures through our wholly-owned subsidiary, DSL Service Company. Our real estate joint ventures do not require consolidation as a result of applying the provisions of Financial Accounting Standards Board Interpretation 46 (revised December 2003).

We also utilize financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers and to reduce our own exposure to fluctuations in interest rates. These financial instruments include commitments to originate fixed and variable rate mortgage loans held for investment, undisbursed loan funds, lines and letters of credit, commitments to purchase loans and mortgage-backed securities for our portfolio and commitments to invest in community development funds. The contract or notional amounts of these instruments reflect the extent of involvement we have in particular classes of financial instruments. For further information, see Asset/Liability Management and Market Risk on page 37 and Note 3 of Notes to the Consolidated Financial Statements on page 8.

We use the same credit policies in making commitments to originate or purchase loans, lines of credit and letters of credit as we do for on-balance sheet instruments. For commitments to originate loans held for investment, the contract amounts represent exposure to loss from market fluctuations as well as credit loss. In regard to these commitments, adverse changes from market fluctuations are generally not hedged. We control the credit risk of our commitments to originate loans held for investment through credit approvals, limits and monitoring procedures.

We do not dispose of troubled loans or problem assets by means of unconsolidated special purpose entities.

### **Transactions with Related Parties**

There are no related party transactions required to be disclosed in accordance with FASB Statement No. 57, Related Party Disclosures. Loans to our executive officers and directors were made in the ordinary course of business and were made on substantially the same terms as comparable transactions.



**Asset/Liability Management and Market Risk**

Market risk is the risk of loss from adverse changes in market prices and interest rates. Our market risk arises primarily from interest rate risk in our lending and deposit taking activities. Interest rate risk primarily occurs to the degree that our interest-bearing liabilities reprice or mature on a different basis than our interest-earning assets. Since our earnings depend primarily on our net interest income, which is the difference between the interest and dividends earned on interest-earning assets and the interest paid on interest-bearing liabilities, our principal objectives are to actively monitor and manage the effects of adverse changes in interest rates on net interest income. Our primary strategy to manage interest rate risk is to emphasize the origination for investment of adjustable rate mortgages or loans with relatively short maturities. Interest rates on adjustable rate mortgages are primarily tied to COFI, MTA, LIBOR and CMT. We also may execute swap contracts to change interest rate characteristics of our interest-earning assets or interest-bearing liabilities to better manage interest rate risk.

In addition to the interest rate risk associated with our lending for investment and deposit taking activities, we also have market risk associated with our secondary marketing activities. Changes in mortgage interest rates, primarily fixed rate mortgages, impact the fair value of loans held for sale as well as our interest rate lock commitment derivatives, where we have committed to an interest rate with a potential borrower for a loan we intend to sell. Our objective is to hedge against fluctuations in interest rates through use of forward sale and purchase contracts with national investment banking firms and government-sponsored enterprises and whole loan sale contracts with various parties. These contracts are typically obtained at the time the interest rate lock commitments are made. Therefore, as interest rates fluctuate, the changes in the fair value of our interest rate lock commitments and loans held for sale tend to be offset by changes in the fair value of the hedge contracts. We continue to hedge as previously done before the issuance of SFAS 133. As applied to our risk management strategies, SFAS 133 may increase or decrease reported net income and stockholders' equity, depending on interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on the overall economics of the transactions. The method used for assessing the effectiveness of a hedging derivative, as well as the measurement approach for determining the ineffective aspects of the hedge, is established at the inception of the hedge. We generally do not enter into derivative contracts for speculative purposes.

Changes in mortgage interest rates also impact the value of our MSR. Rising interest rates typically result in slower prepayment speeds on the loans being serviced for others which increase the value of MSR. Declining interest rates typically result in faster prepayment speeds which decrease the value of MSR. We may use securities or derivatives, or a combination of both, to provide an economic hedge against value changes in our MSR. In addition, the dollar amount used as an economic hedge may vary due to changes in the volume of MSR or their sensitivity to changes in market interest rates.

There has been no significant change in our market risk since December 31, 2004.

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One measure of our exposure to differential changes in interest rates between assets and liabilities is shown in the following table which sets forth the repricing frequency of our major asset and liability categories as of June 30, 2005, as well as other information regarding the repricing and maturity differences between our interest-earning assets and total deposits and borrowings in future periods. We refer to these differences as *gap*. We have determined the repricing frequencies by reference to projected maturities, based upon contractual maturities as adjusted for scheduled repayments and repricing mechanisms provisions for changes in the interest and dividend rates of assets and liabilities. We assume prepayment rates on substantially all of our loan portfolio based upon our historical loan prepayment experience and anticipated future prepayments. Repricing mechanisms on a number of our assets are subject to limitations, such as caps on the amount that interest rates and payments on our loans may adjust, and accordingly, these assets do not normally respond to changes in market interest rates as completely or rapidly as our liabilities. The interest rate sensitivity of our assets and liabilities illustrated in the following table would vary substantially if we used different assumptions or if actual experience differed from the assumptions set forth.

| <i>June 30, 2005</i>                                       |                            |                        |                      |                       |                          |                          |
|--|----------------------------|------------------------|----------------------|-----------------------|--------------------------|--------------------------|
| <i>(Dollars in<br/>Thousands)</i>                          | <i>Within<br/>6 Months</i> | <i>7 12<br/>Months</i> | <i>1 5<br/>Years</i> | <i>6 10<br/>Years</i> | <i>Over<br/>10 Years</i> | <i>Total<br/>Balance</i> |
| <b>Interest-earning assets:</b>                            |                            |                        |                      |                       |                          |                          |
| Investment securities and stock <sup>(a)</sup>             | \$ 366,584                 | \$ 115,291             | \$ 318,940           | \$ -                  | \$ -                     | \$ 800,815               |
| <b>Loans and mortgage-backed securities:<sup>(b)</sup></b> |                            |                        |                      |                       |                          |                          |
| <b>Loans secured by real estate:</b>                       |                            |                        |                      |                       |                          |                          |
| <b>Residential:</b>  |                            |                        |                      |                       |                          |                          |
| Adjustable   | 14,120,821                 | 239,932                | 453,923              | -                     | -                        | 14,814,676               |
| Fixed  | 120,655                    | 10,427                 | 30,633               | 4,491                 | 754                      | 166,960                  |
| <b>Commercial real estate:</b>                             |                            |                        |                      |                       |                          |                          |
| Construction   | 41,975                     | -                      | -                    | -                     | -                        | 41,975                   |
| Land   | 30,516                     | 7                      | 647                  | -                     | -                        | 31,170                   |
| <b>Non-mortgage loans:</b>                                 |                            |                        |                      |                       |                          |                          |
| Commercial   | 985                        | -                      | -                    | -                     | -                        | 985                      |
| Consumer   | 322,412                    | 96                     | 133                  | -                     | -                        | 322,641                  |
| Mortgage-backed securities                                 | 292                        | -                      | -                    | -                     | -                        | 292                      |
| <b>Total loans and mortgage-backed securities, net</b>     | <b>14,656,550</b>          | <b>250,775</b>         | <b>494,034</b>       | <b>4,842</b>          | <b>754</b>               | <b>15,406,955</b>        |
| <b>Total interest-earning assets</b>                       | <b>\$ 15,023,134</b>       | <b>\$ 366,066</b>      | <b>\$ 812,974</b>    | <b>\$ 4,842</b>       | <b>\$ 754</b>            | <b>\$ 16,207,770</b>     |

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|  |               |                 |               |               |         |               |
|--|---------------|-----------------|---------------|---------------|---------|---------------|
| Transaction accounts:                              |               |                 |               |               |         |               |
| Non-interest-bearing checking                      | \$ 715,152    | \$ -            | \$ -          | \$ -          | \$ -    | \$ 715,152    |
| Interest-bearing checking <sup>(c)</sup>           | 513,559       | -               | -             | -             | -       | 513,559       |
| Money market <sup>(d)</sup>                        | 159,402       | -               | -             | -             | -       | 159,402       |
| Regular passbook <sup>(d)</sup>                    | 2,145,323     | -               | -             | -             | -       | 2,145,323     |
| <hr/>  |               |                 |               |               |         |               |
| Total transaction accounts                         | 3,533,436     | -               | -             | -             | -       | 3,533,436     |
| Certificates of deposit <sup>(e)</sup>             | 4,896,708     | 1,490,735       | 1,121,193     | -             | -       | 7,508,636     |
| <hr/>  |               |                 |               |               |         |               |
| Total deposits                                     | 8,430,144     | 1,490,735       | 1,121,193     | -             | -       | 11,042,072    |
| FHLB advances and other borrowings                 | 3,402,457     | 15,000          | 556,300       | 29,000        | -       | 4,002,757     |
| Senior notes                                       | -             | -               | -             | 198,004       | -       | 198,004       |
| Impact of swap contracts hedging borrowings        | 430,000       | -               | (430,000 )    | -             | -       | -             |
| <hr/>  |               |                 |               |               |         |               |
| Total deposits and borrowings                      | \$ 12,262,601 | \$ 1,505,735    | \$ 1,247,493  | \$ 227,004    | \$ -    | \$ 15,242,833 |
| <hr/>  |               |                 |               |               |         |               |
| Excess (shortfall) of interest-earning assets over |               |                 |               |               |         |               |
| deposits and borrowings                            | \$ 2,760,533  | \$ (1,139,669 ) | \$ (434,519 ) | \$ (222,162 ) | \$ 754  | \$ 964,937    |
| Cumulative gap                                     | 2,760,533     | 1,620,864       | 1,186,345     | 964,183       | 964,937 |               |
| Cumulative gap as a percentage of total assets:    |               |                 |               |               |         |               |
| June 30, 2005                                      | 16.62 %       | 9.76 %          | 7.14 %        | 5.80 %        | 5.81 %  |               |
| December 31, 2004                                  | 17.05         | 9.25            | 6.96          | 5.54          | 5.55    |               |
| June 30, 2004                                      | 20.33         | 12.58           | 4.79          | 6.35          | 4.98    |               |

<sup>(a)</sup> Includes FHLB stock and is based upon contractual maturity and repricing date.

<sup>(b)</sup> Based upon contractual maturity, repricing date and projected repayment and prepayments of principal reported.

<sup>(c)</sup> Included amounts swept into money market deposit accounts and is subject to immediate repricing.

<sup>(d)</sup> Subject to immediate repricing.

<sup>(e)</sup> Based upon contractual maturity and repricing date.

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Our six-month gap at June 30, 2005 was a positive 16.62%. This means that more interest-earning assets mature or reprice within six months than total deposits and borrowings. This compares to our positive six-month gap of 17.05% at December 31, 2004 and 20.33% a year ago.

We continue to emphasize the origination of adjustable rate mortgages for our investment portfolio and plan to sell the originations in excess of our balance sheet needs into the secondary market to the extent we can do so profitably. For the twelve months ended June 30, 2005, we originated and purchased for investment \$7.7 billion of adjustable rate loans which represented essentially all of the loans we originated and purchased for investment during the period.

At June 30, 2005, December 31, 2004 and June 30, 2004 essentially all of our interest-earning assets mature, reprice or are estimated to prepay within five years. At June 30, 2005, \$14.3 billion or essentially all of our loans held for investment and mortgage-backed securities portfolios consisted of adjustable rate loans and loans with a due date of five years or less, compared to \$13.2 billion or 99% at December 31, 2004, and \$12.2 billion or 99% a year ago. During the current quarter, we continued to offer residential fixed rate loan products to our customers primarily for sale in the secondary market. We price and originate fixed rate mortgage loans for sale into the secondary market to increase opportunities to originate adjustable rate mortgages and to generate fees and servicing income. We also occasionally originate a small number of fixed rate loans for portfolio to facilitate the sale of real estate acquired in settlement of loans and which meet specific yield and other approved guidelines.

The following table sets forth the interest rate spread between our interest-earning assets and interest-bearing liabilities at the dates indicated.

|  | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December</i><br><i>31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
|--|--------------------------------|---------------------------------|--|---|--------------------------------|
| <b>Weighted average yield: <sup>(a)</sup></b>  |                                |                                 |  |   |                                |
| Loans and mortgage-backed securities           | 5.42 %                         | 5.00 %                          | 4.67 %                                       | 4.46 %  | 4.37 %                         |
| Federal Home Loan Bank stock                   | 4.44                           | 4.26                            | 3.89   | 3.90  | 4.42                           |
| Investment securities <sup>(b)</sup>           | 3.96                           | 3.86                            | 3.88   | 3.96  | 3.61                           |
| <b>Interest-earning assets yield</b>           | <b>5.36</b>                    | <b>4.95</b>                     | <b>4.63</b>                                  | <b>4.43</b>                                   | <b>4.34</b>                    |
| <b>Weighted average cost:</b>                  |                                |                                 |  |   |                                |
| Deposits                                       | 2.46                           | 2.14                            | 1.89   | 1.80  | 1.65                           |
| <b>Borrowings:</b>                             |                                |                                 |  |   |                                |
| Securities sold under agreements to repurchase | -                              | -                               | -  | 1.60  | 0.60                           |
| Federal Home Loan Bank advances <sup>(c)</sup> | 3.57                           | 3.08                            | 2.77   | 2.32  | 2.06                           |
| Senior notes                                   | 6.50                           | 6.50                            | 6.50   | 6.50  | 6.50                           |
| Junior subordinated debentures <sup>(d)</sup>  | -                              | -                               | -  | -   | 10.00                          |
| <b>Total borrowings</b>                        | <b>3.71</b>                    | <b>3.21</b>                     | <b>2.93</b>                                  | <b>2.45</b>                                   | <b>2.43</b>                    |
| <b>Combined funds cost</b>                     | <b>2.80</b>                    | <b>2.50</b>                     | <b>2.23</b>                                  | <b>2.02</b>                                   | <b>1.90</b>                    |
| <b>Interest rate spread</b>                    | <b>2.56 %</b>                  | <b>2.45 %</b>                   | <b>2.40 %</b>                                | <b>2.41 %</b>                                 | <b>2.44 %</b>                  |

<sup>(a)</sup> Excludes adjustments for non-accrual loans, and amortization of net deferred costs to originate loans, premiums and discounts.

<sup>(b)</sup> Yields for securities available for sale are calculated using historical cost balances and do not give effect to changes in fair value that are reflected as a component of stockholders' equity.

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*(c) Included the impact of swap contracts, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.*

*(d) On July 23, 2004, we redeemed our junior subordinated debentures before maturity.*

The period-end weighted average yield on our loan portfolio increased to 5.42% at June 30, 2005, up from 4.67% at December 31, 2004 and 4.37% at June 30, 2004. At June 30, 2005, our adjustable rate mortgage portfolio of single family residential loans, including mortgage-backed securities, totaled \$14.7 billion with a weighted average rate of 5.37%, compared to \$13.9 billion with a weighted average rate of 4.61% at December 31, 2004, and \$12.4 billion with a weighted average rate of 4.30% at June 30, 2004.

**Problem Loans and Real Estate*****Non-Performing Assets***

Non-performing assets consist of loans on which we have ceased accruing interest (which we refer to as non-accrual loans), loans restructured at a below market rate, real estate acquired in settlement of loans and repossessed automobiles. Our non-performing assets declined \$4 million during the current quarter to \$25 million or 0.15% of total assets. The decrease occurred in our prime residential loan category, which was partially offset by an increase in our subprime residential loan category.

The following table summarizes our non-performing assets at the dates indicated.

| <i>(Dollars in Thousands)</i>                         | <i>June 30,</i><br>2005 | <i>March 31,</i><br>2005 | <i>December 31,</i><br>2004 | <i>September</i><br>30,<br>2004 | <i>June 30,</i><br>2004 |
|---|-------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|
| <b>Non-accrual loans:</b>                             |                         |                          |                             |                                 |                         |
| Residential one-to-four units                         | \$ 12,004               | \$ 16,835                | \$ 20,470                   | \$ 23,091                       | \$ 24,445               |
| Residential one-to-four units subprime                | 10,599                  | 8,798                    | 10,696                      | 12,870                          | 12,615                  |
| Other   | 456                     | 466                      | 468                         | 464                             | 475                     |
| <b>Total non-accrual loans</b>                        | <b>23,059</b>           | <b>26,099</b>            | <b>31,634</b>               | <b>36,425</b>                   | <b>37,535</b>           |
| Real estate acquired in settlement of loans           | 2,201                   | 2,783                    | 2,555                       | 2,819                           | 2,424                   |
| Repossessed automobiles                               | -                       | -                        | -                           | -                               | 9                       |
| <b>Total non-performing assets</b>                    | <b>\$ 25,260</b>        | <b>\$ 28,882</b>         | <b>\$ 34,189</b>            | <b>\$ 39,244</b>                | <b>\$ 39,968</b>        |
| <b>Allowance for loan losses:</b>                     |                         |                          |                             |                                 |                         |
| Amount  | \$ 36,380               | \$ 36,713                | \$ 34,714                   | \$ 34,551                       | \$ 33,450               |
| As a percentage of non-performing loans               | 157.77 %                | 140.67 %                 | 109.74 %                    | 94.86 %                         | 89.12 %                 |
| Non-performing assets as a percentage of total assets | 0.15                    | 0.17                     | 0.22                        | 0.25                            | 0.28                    |

***Delinquent Loans***

Loans delinquent 30 days or more as a percentage of total loans was 0.27% at June 30, 2005, unchanged from March 31, 2005 and down from 0.40% a year ago. The declines primarily occurred in our residential one-to-four units category.

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The following table indicates the amounts of our past due loans at the dates indicated.

|   | <i>June 30, 2005</i>  |                       |                                   |                           | <i>March 31, 2005</i> |                       |                                   |                  |
|---|-----------------------|-----------------------|-----------------------------------|---------------------------|-----------------------|-----------------------|-----------------------------------|------------------|
|   | <i>30-59<br/>Days</i> | <i>60-89<br/>Days</i> | <i>90+<br/>Days<sup>(a)</sup></i> | <i>Total</i>              | <i>30-59<br/>Days</i> | <i>60-89<br/>Days</i> | <i>90+<br/>Days<sup>(a)</sup></i> | <i>Total</i>     |
| <i>(Dollars in Thousands)</i>                       |                       |                       |                                   |                           |                       |                       |                                   |                  |
| Loans secured by real estate:                       |                       |                       |                                   |                           |                       |                       |                                   |                  |
| Residential:  |                       |                       |                                   |                           |                       |                       |                                   |                  |
| One-to-four units                                   | \$ 14,311             | \$ 3,620              | \$ 11,144                         | \$ 29,075                 | \$ 14,341             | \$ 4,837              | \$ 12,562                         | \$ 31,740        |
| One-to-four units subprime                          | 3,136                 | 3,043                 | 5,566                             | 11,745                    | 2,474                 | 1,961                 | 5,487                             | 9,922            |
| Five or more units                                  | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| Commercial real estate                              | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| Construction  | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| Land  | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| <b>Total real estate loans</b>                      | <b>17,447</b>         | <b>6,663</b>          | <b>16,710</b>                     | <b>40,820</b>             | <b>16,815</b>         | <b>6,798</b>          | <b>18,049</b>                     | <b>41,662</b>    |
| Non-mortgage:                                       |                       |                       |                                   |                           |                       |                       |                                   |                  |
| Commercial  | -                     | -                     | 428                               | 428                       | -                     | -                     | 428                               | 428              |
| Automobile  | -                     | -                     | -                                 | -                         | 11                    | -                     | -                                 | 11               |
| Other consumer                                      | 373                   | 11                    | 28                                | 412                       | 169                   | 11                    | 38                                | 218              |
| <b>Total delinquent loans</b>                       | <b>\$ 17,820</b>      | <b>\$ 6,674</b>       | <b>\$ 17,166</b>                  | <b>\$ 41,660</b>          | <b>\$ 16,995</b>      | <b>\$ 6,809</b>       | <b>\$ 18,515</b>                  | <b>\$ 42,319</b> |
| <b>Delinquencies as a percentage of total loans</b> | <b>0.12 %</b>         | <b>0.04 %</b>         | <b>0.11 %</b>                     | <b>0.27 %</b>             | <b>0.11 %</b>         | <b>0.04 %</b>         | <b>0.12 %</b>                     | <b>0.27 %</b>    |
|   |                       |                       |                                   |                           |                       |                       |                                   |                  |
| <i>December 31, 2004</i>                            |                       |                       |                                   | <i>September 30, 2004</i> |                       |                       |                                   |                  |
| Loans secured by real estate:                       |                       |                       |                                   |                           |                       |                       |                                   |                  |
| Residential:  |                       |                       |                                   |                           |                       |                       |                                   |                  |
| One-to-four units                                   | \$ 13,446             | \$ 4,089              | \$ 16,949                         | \$ 34,484                 | \$ 9,858              | \$ 6,480              | \$ 16,283                         | \$ 32,621        |
| One-to-four units subprime                          | 3,756                 | 2,143                 | 5,998                             | 11,897                    | 4,650                 | 3,818                 | 5,940                             | 14,408           |
| Five or more units                                  | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| Commercial real estate                              | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| Construction  | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| Land  | -                     | -                     | -                                 | -                         | -                     | -                     | -                                 | -                |
| <b>Total real estate loans</b>                      | <b>17,202</b>         | <b>6,232</b>          | <b>22,947</b>                     | <b>46,381</b>             | <b>14,508</b>         | <b>10,298</b>         | <b>22,223</b>                     | <b>47,029</b>    |
| Non-mortgage:                                       |                       |                       |                                   |                           |                       |                       |                                   |                  |
| Commercial  | -                     | -                     | 428                               | 428                       | -                     | -                     | 428                               | 428              |
| Automobile  | 22                    | 2                     | -                                 | 24                        | 1                     | -                     | -                                 | 1                |
| Other consumer                                      | 31                    | 44                    | 40                                | 115                       | 30                    | 43                    | 36                                | 109              |
| <b>Total delinquent loans</b>                       | <b>\$ 17,255</b>      | <b>\$ 6,278</b>       | <b>\$ 23,415</b>                  | <b>\$ 46,948</b>          | <b>\$ 14,539</b>      | <b>\$ 10,341</b>      | <b>\$ 22,687</b>                  | <b>\$ 47,567</b> |

|  |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|
| Delinquencies as a percentage of total loans | 0.13 % | 0.04 % | 0.16 % | 0.33 % | 0.11 % | 0.07 % | 0.16 % | 0.34 % |
|--|--------|--------|--------|--------|--------|--------|--------|--------|

*June 30, 2004*

Loans secured by real estate:

Residential:

|                            |           |          |           |           |
|----------------------------|-----------|----------|-----------|-----------|
| One-to-four units          | \$ 11,844 | \$ 6,333 | \$ 18,004 | \$ 36,181 |
| One-to-four units subprime | 3,935     | 2,427    | 7,854     | 14,216    |
| Five or more units         | -         | -        | -         | -         |
| Commercial real estate     | -         | -        | -         | -         |
| Construction               | -         | -        | -         | -         |
| Land                       | -         | -        | -         | -         |

|                         |        |       |        |        |
|-------------------------|--------|-------|--------|--------|
| Total real estate loans | 15,779 | 8,760 | 25,858 | 50,397 |
|-------------------------|--------|-------|--------|--------|

Non-mortgage:

|                |     |    |     |     |
|----------------|-----|----|-----|-----|
| Commercial     | -   | -  | 428 | 428 |
| Automobile     | -   | 11 | 8   | 19  |
| Other consumer | 309 | 13 | 39  | 361 |

|                        |           |          |           |           |
|------------------------|-----------|----------|-----------|-----------|
| Total delinquent loans | \$ 16,088 | \$ 8,784 | \$ 26,333 | \$ 51,205 |
|------------------------|-----------|----------|-----------|-----------|

|  |        |        |        |        |
|--|--------|--------|--------|--------|
| Delinquencies as a percentage of total loans | 0.13 % | 0.07 % | 0.20 % | 0.40 % |
|--|--------|--------|--------|--------|

<sup>(a)</sup> All 90 day or greater delinquencies are on non-accrual status and reported as part of non-performing assets.



*Allowance for Losses on Loans and Real Estate*

We maintain a valuation allowance for losses on loans and real estate to provide for losses inherent in those portfolios. Management evaluates the adequacy of the allowance quarterly to maintain the allowance at levels sufficient to provide for inherent losses at the balance sheet date.

We use an internal asset review system and loss allowance methodology to provide for timely recognition of problem assets and adequate general valuation allowances to cover asset losses. The amount of the allowance is based upon the total of general valuation allowances, allocated allowances and an unallocated allowance. General valuation allowances relate to assets with no well-defined deficiency or weakness and take into consideration losses that are imbedded within the portfolio but have not yet been realized. Allocated allowances relate to assets with well-defined deficiencies or weaknesses. Included in these allowances are those amounts associated with assets where it is probable that the value of the asset has been impaired and the loss can be reasonably estimated. If we determine the carrying value of our asset exceeds the net fair value and no alternative payment source exists, then a specific allowance is recorded for the amount of that difference. The unallocated allowance is more subjective and is reviewed quarterly to take into consideration estimation errors and economic trends that are not necessarily captured in determining the general valuation and allocated allowances.

Allowances for losses on all assets were \$38 million at June 30, 2005, compared to \$36 million at December 31, 2004, and \$35 million a year ago.

In the current quarter, our provision for loan losses was \$0.6 million and net loan charge-offs totaled \$0.9 million, resulting in a decrease in the allowance for loan losses from \$37 million to \$36 million at June 30, 2005. The current quarter decrease in the allowance reflected a decrease of \$0.4 million in the general valuation allowance due to a decrease in the loan portfolio. There was no change in our unallocated allowance of \$2.8 million.

The following table summarizes the activity in our allowance for loan losses for the quarters indicated.

|                                 | <i>Three Months Ended</i> |                  |                  |                  |                  |
|---------------------------------|---------------------------|------------------|------------------|------------------|------------------|
|                                 | <i>June 30,</i>           | <i>March 31,</i> | <i>December</i>  | <i>September</i> | <i>June 30,</i>  |
| <i>(In Thousands)</i>           | <i>2005</i>               | <i>2005</i>      | <i>31,</i>       | <i>30,</i>       | <i>2004</i>      |
|                                 |                           |                  | <i>2004</i>      | <i>2004</i>      | <i>2004</i>      |
| Balance at beginning of period  | \$ 36,713                 | \$ 34,714        | \$ 34,551        | \$ 33,450        | \$ 32,072        |
| Provision (reduction)           | 583                       | 2,038            | (1,553 )         | 1,186            | 1,458            |
| Charge-offs                     | (925 )                    | (46 )            | (107 )           | (94 )            | (86 )            |
| Recoveries                      | 9                         | 7                | 1,823            | 9                | 6                |
| <b>Balance at end of period</b> | <b>\$ 36,380</b>          | <b>\$ 36,713</b> | <b>\$ 34,714</b> | <b>\$ 34,551</b> | <b>\$ 33,450</b> |

Since year-end 2004, our allowance for loan losses increased by \$1.7 million, reflecting an increase in the general valuation allowances of \$2.1 million and a decline in allocated allowances of \$0.4 million.

The following table summarizes the activity in our allowance for loan losses during the year-to-date periods indicated.

|                                | <i>Six Months Ended June 30,</i> |             |
|--------------------------------|----------------------------------|-------------|
|                                | <i>2005</i>                      | <i>2004</i> |
| <i>(In Thousands)</i>          |                                  |             |
| Balance at beginning of period | \$ 34,714                        | \$ 30,330   |
| Provision                      | 2,621                            | 3,262       |
| Charge-offs                    | (971 )                           | (182 )      |

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|                          |           |           |
|--------------------------|-----------|-----------|
| Recoveries               | 16        | 40        |
| <hr/>                    |           |           |
| Balance at end of period | \$ 36,380 | \$ 33,450 |
| <hr/>                    |           |           |

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The following table presents gross charge-offs, gross recoveries and net charge-offs by category of loan for the periods indicated.

|                                     | <i>Three Months Ended</i>      |   |                                    |   | <i>Six Months Ended</i>        |  |            |
|-------------------------------------|--------------------------------|---|------------------------------------|---|--------------------------------|--|------------|
|                                     | <i>June 30,</i><br><i>2005</i> | <i>March</i><br><i>31,</i><br><i>2005</i> | <i>December 31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2005      2004</i> |            |
| <i>(Dollars in Thousands)</i>       |                                |   |                                    |   |                                |  |            |
| <b>Gross loan charge-offs</b>       |                                |   |                                    |   |                                |  |            |
| Loans secured by real estate:       |                                |   |                                    |   |                                |  |            |
| Residential:                        |                                |   |                                    |   |                                |  |            |
| One-to-four units                   | \$ 879                         | \$ -                                      | \$ 78                              | \$ 56   | \$ 27                          | \$ 879                                   | \$ 72      |
| One-to-four units subprime          | -                              | -   | -                                  | -   | -                              | -  | -          |
| Five or more units                  | -                              | -   | -                                  | -   | -                              | -  | -          |
| Commercial real estate              | -                              | -   | -                                  | -   | -                              | -  | -          |
| Construction                        | -                              | -   | -                                  | -   | -                              | -  | -          |
| Land                                | -                              | -   | -                                  | -   | -                              | -  | -          |
| Non-mortgage:                       |                                |   |                                    |   |                                |  |            |
| Commercial                          | -                              | -   | -                                  | -   | -                              | -  | -          |
| Automobile                          | 1                              | 8   | 2                                  | 7   | 3                              | 9  | 13         |
| Other consumer                      | 45                             | 38  | 27                                 | 31  | 56                             | 83                                       | 97         |
| <b>Total gross loan charge-offs</b> | <b>925</b>                     | <b>46</b>                                 | <b>107</b>                         | <b>94</b>                                     | <b>86</b>                      | <b>971</b>                               | <b>182</b> |
| <b>Gross loan recoveries</b>        |                                |   |                                    |   |                                |  |            |
| Loans secured by real estate:       |                                |   |                                    |   |                                |  |            |
| Residential:                        |                                |   |                                    |   |                                |  |            |
| One-to-four units                   | -                              | -   | -                                  | -   | -                              | -  | -          |
| One-to-four units subprime          | -                              | -   | -                                  | -   | 1                              | -  | 26         |
| Five or more units                  | -                              | -   | -                                  | -   | -                              | -  | -          |
| Commercial real estate              | -                              | -   | 1,819                              | -   | -                              | -  | -          |
| Construction                        | -                              | -   | -                                  | -   | -                              | -  | -          |
| Land                                | -                              | -   | -                                  | -   | -                              | -  | -          |
| Non-mortgage:                       |                                |   |                                    |   |                                |  |            |
| Commercial                          | -                              | -   | -                                  | -   | -                              | -  | -          |
| Automobile                          | -                              | -   | 2                                  | 3   | 2                              | -  | 7          |
| Other consumer                      | 9                              | 7   | 2                                  | 6   | 3                              | 16                                       | 7          |
| <b>Total gross loan recoveries</b>  | <b>9</b>                       | <b>7</b>                                  | <b>1,823</b>                       | <b>9</b>                                      | <b>6</b>                       | <b>16</b>                                | <b>40</b>  |
| <b>Net loan charge-offs</b>         |                                |   |                                    |   |                                |  |            |
| Loans secured by real estate:       |                                |   |                                    |   |                                |  |            |
| Residential:                        |                                |   |                                    |   |                                |  |            |
| One-to-four units                   | 879                            | -   | 78                                 | 56  | 27                             | 879                                      | 72         |
| One-to-four units subprime          | -                              | -   | -                                  | -   | (1 )                           | -  | (26 )      |
| Five or more units                  | -                              | -   | -                                  | -   | -                              | -  | -          |
| Commercial real estate              | -                              | -   | (1,819 )                           | -   | -                              | -  | -          |

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|                             |        |       |             |       |       |        |        |
|-----------------------------|--------|-------|-------------|-------|-------|--------|--------|
| Construction                | -      | -     | -           | -     | -     | -      | -      |
| Land                        | -      | -     | -           | -     | -     | -      | -      |
| Non-mortgage:               |        |       |             |       |       |        |        |
| Commercial                  | -      | -     | -           | -     | -     | -      | -      |
| Automobile                  | 1      | 8     | -           | 4     | 1     | 9      | 6      |
| Other consumer              | 36     | 31    | 25          | 25    | 53    | 67     | 90     |
| <hr/>                       |        |       |             |       |       |        |        |
| Total net loan charge-offs  | \$ 916 | \$ 39 | \$ (1,716 ) | \$ 85 | \$ 80 | \$ 955 | \$ 142 |
| <hr/>                       |        |       |             |       |       |        |        |
| Net loan charge-offs as a   |        |       |             |       |       |        |        |
| percentage of average loans | 0.02 % | - %   | (0.05 )%    | - %   | - %   | 0.01 % | - %    |
| <hr/>                       |        |       |             |       |       |        |        |

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The following table indicates our allocation of the allowance for loan losses to the various categories of loans at the dates indicated.

| <i>(Dollars in Thousands)</i>              | <i>June 30,</i><br>2005 | <i>March 31,</i><br>2005 | <i>December</i><br><i>31,</i><br>2004 | <i>September</i><br><i>30,</i><br>2004 | <i>June 30,</i><br>2004 |
|--|-------------------------|--------------------------|---------------------------------------|--|-------------------------|
| <b>Loans secured by real estate:</b>       |                         |                          |                                       |  |                         |
| <b>Residential:</b>                        |                         |                          |                                       |  |                         |
| One-to-four units                          | \$ 20,577               | \$ 21,700                | \$ 20,452                             | \$ 20,562                              | \$ 19,547               |
| One-to-four units subprime                 | 6,877                   | 6,355                    | 6,130                                 | 5,997                                  | 5,569                   |
| Five or more units                         | 680                     | 704                      | 724                                   | 730                                    | 780                     |
| Commercial real estate                     | 350                     | 297                      | 492                                   | 561                                    | 1,096                   |
| Construction                               | 1,083                   | 917                      | 797                                   | 855                                    | 951                     |
| Land                                       | 855                     | 781                      | 352                                   | 321                                    | 333                     |
| <b>Non-mortgage:</b>                       |                         |                          |                                       |  |                         |
| Commercial                                 | 446                     | 446                      | 451                                   | 461                                    | 460                     |
| Automobile                                 | 5                       | 8                        | 13                                    | 19                                     | 37                      |
| Other consumer                             | 2,707                   | 2,705                    | 2,503                                 | 2,245                                  | 1,877                   |
| Not specifically allocated                 | 2,800                   | 2,800                    | 2,800                                 | 2,800                                  | 2,800                   |
| <b>Total for loans held for investment</b> | <b>\$ 36,380</b>        | <b>\$ 36,713</b>         | <b>\$ 34,714</b>                      | <b>\$ 34,551</b>                       | <b>\$ 33,450</b>        |

The following table indicates our allowance for loan losses as a percentage of loan category balance for the various categories of loans at the dates indicated.

| <i>(Dollars in Thousands)</i>              | <i>June 30,</i><br>2005 | <i>March 31,</i><br>2005 | <i>December</i><br><i>31,</i><br>2004 | <i>September</i><br><i>30,</i><br>2004 | <i>June 30,</i><br>2004 |
|--|-------------------------|--------------------------|---------------------------------------|--|-------------------------|
| <b>Loans secured by real estate:</b>       |                         |                          |                                       |  |                         |
| <b>Residential:</b>                        |                         |                          |                                       |  |                         |
| One-to-four units                          | 0.16 %                  | 0.17 %                   | 0.18 %                                | 0.18 %                                 | 0.18 %                  |
| One-to-four units subprime                 | 0.55                    | 0.49                     | 0.49                                  | 0.51                                   | 0.52                    |
| Five or more units                         | 0.75                    | 0.75                     | 0.75                                  | 0.75                                   | 0.75                    |
| Commercial real estate                     | 1.20                    | 1.00                     | 1.51                                  | 1.32                                   | 2.58                    |
| Construction                               | 1.16                    | 1.18                     | 1.18                                  | 1.18                                   | 1.18                    |
| Land                                       | 1.31                    | 1.31                     | 1.38                                  | 1.25                                   | 1.24                    |
| <b>Non-mortgage:</b>                       |                         |                          |                                       |  |                         |
| Commercial                                 | 9.92                    | 9.36                     | 9.03                                  | 7.70                                   | 9.05                    |
| Automobile                                 | 1.56                    | 1.48                     | 1.52                                  | 1.46                                   | 1.94                    |
| Other consumer                             | 0.83                    | 0.86                     | 0.88                                  | 0.95                                   | 1.04                    |
| <b>Total for loans held for investment</b> | <b>0.25 %</b>           | <b>0.26 %</b>            | <b>0.26 %</b>                         | <b>0.26 %</b>                          | <b>0.27 %</b>           |

The following table indicates by loan category the percentage mix of our total loans held for investment at the dates indicated.

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(Dollars in Thousands)

|  | <i>June 30,</i><br>2005 | <i>March 31,</i><br>2005 | <i>December</i><br><i>31,</i><br>2004 | <i>September</i><br><i>30,</i><br>2004 | <i>June 30,</i><br>2004 |
|--|-------------------------|--------------------------|---------------------------------------|--|-------------------------|
|--|-------------------------|--------------------------|---------------------------------------|--|-------------------------|

Loans secured by real estate:

|  |                 |                 |                 |                 |                 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Residential:</b>                        |                 |                 |                 |                 |                 |
| One-to-four units                          | 86.97 %         | 86.95 %         | 86.69 %         | 87.60 %         | 87.60 %         |
| One-to-four units subprime                 | 8.79            | 9.01            | 9.45            | 8.78            | 8.80            |
| Five or more units                         | 0.63            | 0.66            | 0.73            | 0.73            | 0.85            |
| Commercial real estate                     | 0.20            | 0.21            | 0.25            | 0.32            | 0.35            |
| Construction                               | 0.65            | 0.54            | 0.51            | 0.55            | 0.66            |
| Land                                       | 0.46            | 0.41            | 0.19            | 0.19            | 0.22            |
| <b>Non-mortgage:</b>                       |                 |                 |                 |                 |                 |
| Commercial                                 | 0.03            | 0.03            | 0.04            | 0.05            | 0.04            |
| Automobile                                 | -               | -               | 0.01            | 0.01            | 0.01            |
| Other consumer                             | 2.27            | 2.19            | 2.13            | 1.77            | 1.47            |
| <b>Total for loans held for investment</b> | <b>100.00 %</b> | <b>100.00 %</b> | <b>100.00 %</b> | <b>100.00 %</b> | <b>100.00 %</b> |

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At June 30, 2005, there were no loans for which we recognized impairment. This was down from \$3 million at December 31, 2004 and \$12 million a year ago. There was no allowance for losses related to impaired loans at quarter end. There was less than a \$1 million allowance for losses related to impaired loans at December 31, 2004 and \$1 million at June 30, 2004. During the current quarter, there was no interest recognized on the impaired loan portfolio. The year-to-date total interest recognized on the impaired loan portfolio was less than \$1 million.

The following table summarizes the activity in our allowance for loan losses associated with impaired loans for the quarters indicated.

| <i>(In Thousands)</i>          | <i>Three Months Ended</i>      |                                 |  |   |                                |
|--------------------------------|--------------------------------|---------------------------------|--|---|--------------------------------|
|                                | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December</i><br><i>31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| Balance at beginning of period | \$ -                           | \$ 193                          | \$ 41  | \$ 699  | \$ 704                         |
| Provision (Reduction)          | -                              | (193 )                          | 152  | (658 )  | (5 )                           |
| Charge-offs                    | -                              | -                               | -  | -   | -                              |
| Recoveries                     | -                              | -                               | -  | -   | -                              |
| Balance at end of period       | \$ -                           | \$ -                            | \$ 193                                       | \$ 41   | \$ 699                         |

The following table summarizes the activity in our allowance for loan losses associated with impaired loans for the year-to-date periods indicated.

| <i>(In Thousands)</i>          | <i>Six Months Ended June 30,</i> |             |
|--------------------------------|----------------------------------|-------------|
|                                | <i>2005</i>                      | <i>2004</i> |
| Balance at beginning of period | \$ 193                           | \$ 709      |
| Reduction                      | (193 )                           | (10 )       |
| Charge-offs                    | -                                | -           |
| Recoveries                     | -                                | -           |
| Balance at end of period       | \$ -                             | \$ 699      |

The following table summarizes the activity in our allowance for real estate and joint ventures held for investment for the quarters indicated.

| <i>(In Thousands)</i>          | <i>Three Months Ended</i>      |                                 |  |   |                                |
|--------------------------------|--------------------------------|---------------------------------|--|---|--------------------------------|
|                                | <i>June 30,</i><br><i>2005</i> | <i>March 31,</i><br><i>2005</i> | <i>December</i><br><i>31,</i><br><i>2004</i> | <i>September</i><br><i>30,</i><br><i>2004</i> | <i>June 30,</i><br><i>2004</i> |
| Balance at beginning of period | \$ 1,436                       | \$ 1,436                        | \$ 1,436                                     | \$ 1,436                                      | \$ 1,436                       |
| Provision                      | -                              | -                               | -  | -   | -                              |
| Charge-offs                    | -                              | -                               | -  | -   | -                              |

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|                          |          |          |          |          |          |
|--------------------------|----------|----------|----------|----------|----------|
| Recoveries               | -        | -        | -        | -        | -        |
| Balance at end of period | \$ 1,436 | \$ 1,436 | \$ 1,436 | \$ 1,436 | \$ 1,436 |

The following table summarizes the activity in our allowance for real estate and joint ventures held for investment for the year-to-date periods indicated.

*Six Months Ended June 30,*

*(In Thousands)*

2005                      2004

|                                |          |          |
|--------------------------------|----------|----------|
| Balance at beginning of period | \$ 1,436 | \$ 1,436 |
| Provision                      | -        | -        |
| Charge-offs                    | -        | -        |
| Recoveries                     | -        | -        |
| Balance at end of period       | \$ 1,436 | \$ 1,436 |



## Capital Resources and Liquidity

Our sources of funds include deposits, advances from the FHLB and other borrowings; proceeds from the sale of loans, mortgage-backed securities and real estate; payments of loans and mortgage-backed securities and payments for and sales of loan servicing; and income from other investments. Interest rates, real estate sales activity and general economic conditions significantly affect repayments on loans and mortgage-backed securities and deposit inflows and outflows.

Our primary sources of funds generated in the second quarter of 2005 were from:

- principal repayments of \$1.216 billion including prepayments, but excluding refinances of our existing loans on loans and mortgage-backed securities;
- an increase of \$733 million in deposits; and
- a net decline of \$341 million in our loans held for sale.

We used these funds to:

- originate and purchase \$1.197 billion of loans held for investment, excluding refinances of our existing loans; and
- repay \$1.098 billion in FHLB advances and other borrowings.

Our principal source of liquidity is our ability to utilize borrowings, as needed. Our primary source of borrowings is the FHLB. At June 30, 2005, our FHLB borrowings totaled \$4.0 billion, representing 24.1% of total assets. We currently are approved by the FHLB to borrow up to 50% of total assets to the extent we provide qualifying collateral and hold sufficient FHLB stock. That approved limit would have permitted us, as of quarter end, to borrow an additional \$4.3 billion. To the extent deposit growth over the remainder of 2005 falls short of satisfying ongoing commitments to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and make investments, we may utilize the additional capacity from our FHLB borrowing arrangement or other sources. As of June 30, 2005, we had commitments to borrowers for short-term rate locks, excluding expected fallout, of \$1.0 billion, undisbursed loan funds and unused lines of credit of \$491 million, operating leases of \$19 million and commitments to invest in community development funds of \$2 million. We believe our current sources of funds, including repayments of existing loans, enable us to meet our obligations while maintaining liquidity at appropriate levels.

The holding company currently has adequate liquid assets to meet its obligations and can obtain further funds by means of dividends from subsidiaries, subject to certain limitations, or issuance of further debt or equity. At June 30, 2005, the holding company's liquid assets, including due from Bank interest bearing balances, totaled \$41 million.

Stockholders' equity totaled \$1.1 billion at June 30, 2005, up from \$1.0 billion at December 31, 2004 and \$942 million a year ago.

## *Contractual Obligations and Other Commitments*

Through the normal course of operations, we have entered into certain contractual obligations and other commitments. Our obligations generally relate to funding of our operations through deposits and borrowings as well as leases for premises and equipment, and our commitments generally relate to our lending operations. We have obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend, and are non-cancelable. Currently, we have no material contractual vendor obligations.

We executed interest rate swap contracts to change interest rate characteristics of a portion of our FHLB advances to better manage interest rate risk. The contracts have notional amounts totaling \$430 million of receive-fixed, pay 3-month LIBOR variable interest and serve as a permitted fair value hedge.

Our commitments to originate fixed and variable rate mortgage loans are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Undisbursed loan funds on construction projects and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments issued by us to guarantee the performance of a customer to a third party.

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Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The credit risk involved in issuing lines and letters of credit requires the same creditworthiness evaluation as that involved in extending loan facilities to customers. We evaluate each customer's creditworthiness.

We receive collateral to support commitments when deemed necessary. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on personal property and cash on deposit with us.

We enter into derivative financial instruments as part of our interest rate risk management process, including forward sale and purchase contracts related to our sale of loans in the secondary market. The associated fair value changes to the notional amount of the derivative instruments are recorded on-balance sheet. The total notional amount of our derivative financial instruments do not represent future cash requirements. For further information, see Asset/Liability Management and Market Risk on page 37 and Note 3 of Notes to the Consolidated Financial Statements on page 8.

We sell all loans without recourse. When a loan sold to an investor without recourse fails to perform according to the contractual terms, the investor will typically review the loan file to determine whether defects in the origination process occurred and whether such defects give rise to a violation of a representation or warranty made to the investor in connection with the sale. If such a defect is identified, we may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, we have no commitment to repurchase the loan. During the first six months of 2005, we recorded less than a \$1 million repurchase loss related to defects in the origination process. These loan and servicing sale contracts typically contain provisions to refund sales price premiums to the purchaser if the related loans prepay during a period not to exceed 120 days from the sale settlement date. We reserved \$1 million at June 30, 2005, \$7 million at December 31, 2004 and less than \$1 million at June 30, 2004 to cover the estimated loss exposure related to early payoffs. See Note 3 of Notes to the Consolidated Financial Statements on page 8.

At June 30, 2005, scheduled maturities of obligations and commitments were as follows:

| <i>(In Thousands)</i>  | <i>Within<br/>1 Year</i> | <i>1 - 3<br/>Years</i> | <i>4 - 5<br/>Years</i> | <i>Over<br/>5 Years</i> | <i>Total<br/>Balance</i> |
|--|--------------------------|------------------------|------------------------|-------------------------|--------------------------|
| Certificates of deposit  | \$ 6,387,443             | \$ 907,441             | \$ 213,752             | \$ -                    | \$ 7,508,636             |
| FHLB advances  | 3,417,457                | 126,300                | 430,000                | 29,000                  | 4,002,757                |
| Senior notes   | -                        | -                      | -                      | 198,004                 | 198,004                  |
| <b>Secondary marketing activities:</b>                               |                          |                        |                        |                         |                          |
| <b>Non-qualifying hedge transactions:</b>                            |                          |                        |                        |                         |                          |
| Expected rate lock commitments                                       | 624,604                  | -                      | -                      | -                       | 624,604                  |
| Associated forward sale contracts                                    | 572,977                  | -                      | -                      | -                       | 572,977                  |
| <b>Qualifying cash flow hedge transactions:</b>                      |                          |                        |                        |                         |                          |
| Loans held for sale, at lower of cost or fair value                  | 914,277                  | -                      | -                      | -                       | 914,277                  |
| Associated forward sale contracts                                    | 905,373                  | -                      | -                      | -                       | 905,373                  |
| <b>Qualifying fair value hedge transactions:</b>                     |                          |                        |                        |                         |                          |
| Designated FHLB advances pay-fixed                                   | -                        | -                      | 430,000                | -                       | 430,000                  |
| Associated interest rate swap contracts pay-variable, receive-fixed  | -                        | -                      | 430,000                | -                       | 430,000                  |
| <b>Commitments to originate adjustable loans held for investment</b> |                          |                        |                        |                         |                          |
| Undisbursed loan funds and unused lines of credit                    | 228,310                  | -                      | -                      | -                       | 228,310                  |
| Operating leases   | 42,130                   | 39,161                 | -                      | 410,084                 | 491,375                  |
| Operating leases   | 4,004                    | 7,796                  | 4,256                  | 2,445                   | 18,501                   |
| <b>Commitments to invest in community development funds</b>          |                          |                        |                        |                         |                          |
| development funds  | -                        | -                      | -                      | 1,832                   | 1,832                    |
| <b>Total obligations and commitments</b>                             | <b>\$ 13,096,575</b>     | <b>\$ 1,080,698</b>    | <b>\$ 1,508,008</b>    | <b>\$ 641,365</b>       | <b>\$ 16,326,646</b>     |



**Regulatory Capital Compliance**

At June 30, 2005, our core and tangible capital ratios were both 7.31% and our risk-based capital ratio was 14.11%. The Bank's capital ratios compare favorably with the well capitalized standards of 5.00% for core capital and 10.00% for risk-based capital, as defined by regulation.

The following table is a reconciliation of the Bank's stockholder's equity to federal regulatory capital as of June 30, 2005.

| <i>(Dollars in Thousands)</i>  | <i>Tangible Capital</i> |                     | <i>Core Capital</i> |              | <i>Risk-Based Capital</i> |                      |
|--|-------------------------|---------------------|---------------------|--------------|---------------------------|----------------------|
|  | <i>Amount</i>           | <i>Ratio</i>        | <i>Amount</i>       | <i>Ratio</i> | <i>Amount</i>             | <i>Ratio</i>         |
| Stockholder's equity   | \$ 1,280,041            |                     | \$ 1,280,041        |              | \$ 1,280,041              |                      |
| Adjustments:   |                         |                     |                     |              |                           |                      |
| Deductions:  |                         |                     |                     |              |                           |                      |
| Investment in subsidiary, primarily real estate                      | (68,060 )               |                     | (68,060 )           |              | (68,060 )                 |                      |
| Excess cost over fair value of branch acquisitions                   | (3,150 )                |                     | (3,150 )            |              | (3,150 )                  |                      |
| Non-permitted mortgage servicing rights                              | (1,683 )                |                     | (1,683 )            |              | (1,683 )                  |                      |
| Additions:   |                         |                     |                     |              |                           |                      |
| Unrealized losses on securities available for sale                   | 1,427                   |                     | 1,427               |              | 1,427                     |                      |
| General loss allowance investment in DSL                             |                         |                     |                     |              |                           |                      |
| Service Company  | 730                     |                     | 730                 |              | 730                       |                      |
| Allowance for loan losses, net of specific allowances <sup>(a)</sup> | -                       |                     | -                   |              | 35,941                    |                      |
| Regulatory capital   | 1,209,305               | 7.31 %              | 1,209,305           | 7.31 %       | 1,245,246                 | 14.11 %              |
| Well capitalized requirement   | 248,027                 | 1.50 <sup>(b)</sup> | 826,755             | 5.00         | 882,223                   | 10.00 <sup>(c)</sup> |
| Excess   | \$ 961,278              | 5.81 %              | \$ 382,550          | 2.31 %       | \$ 363,023                | 4.11 %               |

<sup>(a)</sup> Limited to 1.25% of risk-weighted assets.

<sup>(b)</sup> Represents the minimum requirement for tangible capital, as no well capitalized requirement has been established for this category.

<sup>(c)</sup> A third requirement is Tier 1 capital to risk-weighted assets of 6.00%, which the Bank met and exceeded with a ratio of 13.71%.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For information regarding quantitative and qualitative disclosures about market risk, see Asset/Liability Management and Market Risk on page 37.

**ITEM 4. CONTROLS AND PROCEDURES**

As of June 30, 2005, Downey carried out an evaluation, under the supervision and with the participation of Downey's management, including Downey's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Downey's disclosure controls and procedures pursuant to Securities and Exchange Commission (SEC) rules. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that Downey's disclosure controls and procedures were effective as of the end of the period covered by this report. There have been no significant changes during the most recent quarter in Downey's internal controls over financial reporting or in other factors that could significantly affect these controls subsequent to the evaluation date.

Disclosure controls and procedures are defined in SEC rules as controls and other procedures designed to ensure that information required to be disclosed in Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Downey's disclosure controls and procedures were designed to ensure that material information related to Downey, including subsidiaries, is made known to management, including the Chief Executive Officer and Chief Financial Officer, in a timely manner.

## PART II OTHER INFORMATION

### ITEM 1. Legal Proceedings

On July 23, 2004, two former in-store banking employees brought an action in Los Angeles Superior Court, Case No. BC318964, entitled "Michelle Cox and Mary Ann Tierra et al. v. Downey Savings and Loan Association." The complaint seeks unspecified damages for alleged unpaid overtime wages, inadequate meal and rest breaks, and other unlawful business practices and related claims. The plaintiffs also obtained class action status to represent all other current and former California employees who held the position of branch manager or assistant manager at in-store branches who (a) were treated as exempt and not paid overtime between July 23, 2000 and November 2002 and (b) allegedly received inadequate meal/rest periods since October 1, 2000. At a mediation in March 2005, the parties agreed to settle the lawsuit and in June 2005 the court preliminarily approved the settlement, with final approval expected later this year. Based upon the proposed settlement, management previously established a reserve for this matter and believes it constitutes a reasonable estimate of the loss exposure. Therefore, management believes that the ultimate outcome of this matter will not have a material adverse effect on its operations, cash flows or financial position.

Downey has been named as a defendant in other legal actions arising in the ordinary course of business, none of which, in the opinion of management, is material.

### ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

### ITEM 3. Defaults Upon Senior Securities

None.

### ITEM 4. Submission of Matters to a Vote of Security Holders

On April 27, 2005, Downey held its annual meeting of shareholders to elect three Class 1 Directors for terms of three years each and to ratify the Board of Directors' appointment of KPMG LLP as auditors for the year ending December 31, 2005. The number of votes cast at the meeting as to each matter acted upon was as follows:

1. Election of Directors:

| <i>Nominees</i>      | <i>Votes For</i> | <i>Votes Withheld</i> | <i>Unvoted</i> |
|----------------------|------------------|-----------------------|----------------|
| Gerald E. Finnell    | 24,377,647       | 367,620               | 3,108,516      |
| Maurice L. McAlister | 17,919,388       | 6,825,879             | 3,108,516      |
| Daniel D. Rosenthal  | 18,700,146       | 6,045,121             | 3,108,516      |

The Directors whose terms continued and the years their terms expire are as follows:

| <i>Continuing Directors</i> | <i>Year Term Expires</i> |
|-----------------------------|--------------------------|
| James H. Hunter             | 2007                     |
| Brent McQuarrie             | 2007                     |
| Jane Wolfe                  | 2007                     |
| Lester C. Smull             | 2006                     |
| Michael B. Abrahams         | 2006                     |
| Cheryl E. Olson             | 2006                     |

2. Ratification of appointment of KPMG LLP as auditors for the year ending December 31, 2005:

| <i>Votes For</i> | <i>Votes Against</i> | <i>Abstain</i> | <i>Unvoted</i> |
|------------------|----------------------|----------------|----------------|
|------------------|----------------------|----------------|----------------|

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24,492,316

246,456

6,495

3,108,516

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**ITEM 5. Other Information**

None.

**ITEM 6. Exhibits**

| <i>Exhibit<br/>Number</i> | <i>Description</i>  |
|---------------------------|---|
| <b>31.1</b>               | Certification of Chief Executive Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002. |
| <b>31.2</b>               | Certification of Chief Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002. |
| <b>32.1</b>               | Certification of Chief Executive Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002. |
| <b>32.2</b>               | Certification of Chief Financial Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002. |

## AVAILABILITY OF REPORTS

Corporate governance guidelines, charters for the audit, compensation, and nominating and corporate governance committees of the Board of Directors and codes of business conduct and ethics are available free of charge from our internet site, [www.downneysavings.com](http://www.downneysavings.com) by clicking on **Investor Relations** on our home page and proceeding to **Corporate Governance**. Annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports are posted on our internet site as soon as reasonably practical after we file them with the SEC and available free of charge under **Corporate Filings** on our **Investor Relations** page.

We will furnish any or all of the non-confidential exhibits upon payment of a reasonable fee. Please send request for exhibits and/or fee information to:

Downey Financial Corp.  
3501 Jamboree Road  
Newport Beach, California 92660  
Attention: Corporate Secretary

## SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## DOWNEY FINANCIAL CORP.

*/s/ Daniel D. Rosenthal*

Date: August 3, 2005

\_\_\_\_\_  
Daniel D. Rosenthal  
President and Chief Executive Officer

*/s/ Thomas E. Prince*



Date: August 3, 2005

Thomas E. Prince  
Chief Operating Officer and Chief Financial Officer

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[Navigation Links](#)

## NAVIGATION LINKS

### FORM 10-O COVER

### **PART I - FINANCIAL INFORMATION**

#### ITEM 1. FINANCIAL STATEMENTS

- CONSOLIDATED BALANCE SHEETS
- CONSOLIDATED STATEMENTS OF INCOME
- CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
- CONSOLIDATED STATEMENTS OF CASH FLOWS
- NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
  - NOTE (1) Basis of Financial Statement Presentation
  - NOTE (2) Mortgage Servicing Rights ("MSRs")
  - NOTE (3) Derivatives, Hedging Activities, Financial Instruments with Off-Balance Sheet Risk and Other Contractual Obligations (Risk Management)
  - NOTE (4) Income Taxes
  - NOTE (5) Employee Stock Option Plans
  - NOTE (6) Earnings Per Share
  - NOTE (7) Business Segment Reporting
  - NOTE (8) Current Accounting Issues

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

- OVERVIEW
- CRITICAL ACCOUNTING POLICIES
- RESULTS OF OPERATIONS
  - Net Interest Income
  - Provision for Loan Losses
  - Other Income
    - Loan and Deposit Related Fees
    - Real Estate and Joint Ventures Held for Investment
    - Secondary Marketing Activities
    - Securities Available for Sale
    - Litigation Award
  - Operating Expense
  - Provision for Income Taxes
  - Business Segment Reporting
    - Banking
    - Real Estate Investment
- FINANCIAL CONDITION
  - Loans and Mortgage-Backed Securities
  - Investment Securities
  - Deposits
  - Borrowings
  - Off-Balance Sheet Arrangements
  - Transactions with Related Parties
  - Asset/Liability Management and Market Risk
  - Problem Loans and Real Estate
    - Non-Performing Assets
    - Delinquent Loans
    - Allowance for Losses on Loans and Real Estate
  - Capital Resources and Liquidity
    - Contractual Obligations and Other Commitments
  - Regulatory Capital Compliance

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### ITEM 4. CONTROLS AND PROCEDURES

**PART II OTHER INFORMATION**

ITEM 1. Legal Proceedings

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

ITEM 3. Defaults Upon Senior Securities

ITEM 4. Submission of Matters to a Vote of Security Holders

ITEM 5. Other Information

ITEM 6. Exhibits

- **31.1 Certification of Chief Executive Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002**
- **31.2 Certification of Chief Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002**
- **32.1 Certification of Chief Executive Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002**
- **32.2 Certification of Chief Financial Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002**

AVAILABILITY OF REPORTS

SIGNATURES