

PILLARSTONE CAPITAL REIT

Form 10-Q/A

September 18, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q/A

(AMENDMENT NO. 1)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-15409

PILLARSTONE CAPITAL REIT

(Exact name of registrant as specified in its charter)

Maryland 39-6594066

(State or other jurisdiction of (IRS Employer  
incorporation or organization) Identification No.)

2600 South Gessner, Suite 555

Houston, Texas 77063

(Address of principal executive offices)

(832) 810-0100

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☐ No ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

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Large accelerated filer ☐ Accelerated filer ☐  
Non-accelerated filer ☐ Smaller reporting company ☒  
Emerging growth company ☐

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes ☐ No ☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

The Registrant had 405,169 Common Shares outstanding as of November 10, 2017.

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## EXPLANATORY NOTE

### Restatement of Consolidated Financial Statements

This Amendment No. 1 on Form 10-Q/A (this “Form 10-Q/A”) amends and restates certain items noted below in the quarterly report on Form 10-Q of Pillarstone Capital REIT (the “Company”) for the period ended September 30, 2017, as originally filed with the Securities and Exchange Commission (the “SEC”) on November 13, 2017 (the “Original Filing”). This Form 10-Q/A restates the Company's consolidated financial statements and related disclosures for the period ended September 30, 2017 to reflect the correction of an accounting error described below.

### Background and Effect of Restatement

As previously disclosed, on December 8, 2016, the Company and Pillarstone Capital REIT Operating Partnership LP, a subsidiary and the operating partnership of the Company (the “Operating Partnership” or “Pillarstone OP”), entered into a Contribution Agreement (the “Contribution Agreement”) with Whitestone REIT Operating Partnership, L.P. (“Whitestone OP”), a subsidiary and the operating partnership of Whitestone REIT (“Whitestone”), both of which are related parties to the Company and the Operating Partnership. Pursuant to the Contribution Agreement, Whitestone OP contributed to the Operating Partnership all of the equity interests in four of its wholly-owned subsidiaries (the “Subsidiaries”): Whitestone CP Woodland Ph. 2, LLC, a Delaware limited liability company; Whitestone Industrial-Office, LLC, a Texas limited liability company; Whitestone Offices, LLC, a Texas limited liability company; and Whitestone Uptown Tower, LLC, a Delaware limited liability company. The Subsidiaries own 14 real estate assets and, in exchange for this contribution, Whitestone OP received aggregate consideration of approximately \$84.0 million, consisting of (i) approximately \$18.1 million of Class A units representing limited partnership interests in the Operating Partnership (“OP Units”), issued at a price of \$1.331 per OP Unit; and (ii) the assumption of approximately \$65.9 million of liabilities by the Operating Partnership (collectively, the “Acquisition”). The Company is the general partner of the Operating Partnership and, immediately after the Acquisition, had an equity ownership interest in the Operating Partnership representing approximately 18.6% and valued at approximately \$4.1 million.

In connection with the Contribution Agreement, on December 8, 2016, the Company, as the general partner of the Operating Partnership, entered into an Amended and Restated Agreement of Limited Partnership of the Operating Partnership (as amended and restated, the “Limited Partnership Agreement”). Pursuant to the Limited Partnership Agreement, subject to certain protective rights of the limited partners described below, the general partner has responsibility and discretion in the management and control of the Operating Partnership, including the ability to cause the Operating Partnership to enter into certain major transactions including a merger of the Operating Partnership or a sale of substantially all of the assets of the Operating Partnership. The limited partners have no power to remove the general partner without the general partner's consent. In addition, pursuant to the Limited Partnership Agreement, the general partner may not conduct any business other than in connection with the ownership, acquisition and disposition of the Operating Partnership's interest and management of its business without the consent of a majority of the limited partners other than in connection with certain actions described therein. As such, the Company was deemed to exercise significant influence but not complete control over the Operating Partnership. As of the date of the Acquisition, the Company determined that it was not the primary beneficiary of the Operating Partnership under the variable interest entity (“VIE”) rules prescribed by U.S. generally accepted accounting principles (“U.S. GAAP”), and thus the Company's investment in the Operating Partnership qualified for usage of the equity method of accounting.

In November 2017, the Company and Whitestone each received a comment letter from the Staff (the “Staff”) of the Division of Corporation Finance of the SEC relating to the Company's and Whitestone's Annual Reports on Form 10-K for the year ended December 31, 2016. In their letters, the Staff requested that the Company and Whitestone provide them with an analysis to support the determination that the Operating Partnership is a VIE of which Whitestone is the primary beneficiary. In response to the Staff's comment, Whitestone, on its own behalf and on behalf of the Company, provided the Staff with its analysis of Whitestone's accounting and financial reporting obligations relating to its

interest in the Operating Partnership. After communicating its analysis and conclusions to the Staff and responding to additional questions from the Staff relating to this matter, the Staff did not object to or otherwise take exception to the initial determinations at the time of the consummation of the Acquisition in December 2016 but provided a verbal reminder in that the determination of the primary beneficiary of a VIE should be continually reassessed, and recommended that Whitestone consider pre-clearing future accounting treatment of the Operating Partnership with the Staff of the Office of the Chief Accountant (“OCA”).

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In connection with the preparation and review of its financial statements for the quarter ended March 31, 2018, Whitestone concluded, in accordance with the Staff's recommendation, and after consultation with its outside accounting advisors, that it would be prudent to seek pre-clearance from the OCA of Whitestone's proposed treatment of the Operating Partnership in its financial statements for such quarter. Accordingly, in April 2018, Whitestone submitted a letter to the OCA seeking their concurrence with its determinations that Whitestone maintained its status as the primary beneficiary of the Operating Partnership and, accordingly, should continue to consolidate the Operating Partnership in its financial statements for the quarter ended March 31, 2018 in accordance U.S. GAAP. After further correspondence, including telephonic meetings between Whitestone, its advisors and the OCA, the OCA informed Whitestone that it objected to Whitestone's and the Company's conclusions that Whitestone was the primary beneficiary of the Operating Partnership since the Acquisition in December 2016 and during the subsequent periods. Whitestone and the Company respectfully disagreed with the OCA's determination and Whitestone, on its own behalf and on behalf of the Company, made a formal appeal to the Chief Accountant of the SEC in June 2018.

In July 2018, Whitestone and its advisory team of accounting and legal professionals met with the Chief Accountant, members of the OCA and Division of Corporate Finance. On July 30, 2018, the Chief Accountant of the SEC informed Whitestone that its formal appeal was denied and that the OCA objected to Whitestone's and the Company's presentation of their investments in the Operating Partnership under the VIE accounting guidance since the consummation of the Acquisition in December 2016. As a result, the Company's management has determined that the Company should not have used the equity method of accounting to present its investment in the Operating Partnership in its audited consolidated financial statements for the years ended December 31, 2016 and December 31, 2017 and unaudited consolidated financial statements for the quarters ended March 31, 2017; June 30, 2017; September 30, 2017 and March 31, 2018 (collectively, the "Prior Period Financial Statements"). After consideration of the OCA's objection to Whitestone's original accounting, the Company evaluated its original accounting of the equity method and the materiality of the error quantitatively and qualitatively and concluded that it was material to the Prior Period Financial Statements. The Company revised its original accounting treatment accordingly in the amended filings. The Company determined that it is the primary beneficiary of the Operating Partnership through the Company's power to direct the activities that most significantly impact the Operating Partnership's economic performance and the Company's right to receive benefits based on its ownership percentage in the Operating Partnership. Accordingly, the Company accounts for the Operating Partnership as a VIE and fully consolidates it in the Company's financial statements prospectively and in the amended filings. Whitestone OP's 81.4% interest in the Operating Partnership is accounted for as a non-controlling interest and is deducted from the Company's share of net income and equity in the Operating Partnership.

#### Items Amended in This Filing

This Form 10-Q/A amends and restates the following indicated parts of the Original Filing:

Item 1. Financial Statements

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 4. Controls and Procedures

FORM 10-Q/A  
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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## Pillarstone Capital REIT and Subsidiaries

## CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	September 30, 2017 Restated (unaudited)	December 31, 2016
<b>ASSETS<sup>(1)</sup></b>		
Real estate assets, at cost		
Property	\$ 82,690	\$ 80,564
Accumulated depreciation	(2,150 )	(150 )
Total real estate assets	80,540	80,414
Cash and cash equivalents	2,327	1,243
Escrows and acquisition deposits	2,087	2,274
Accrued rents and accounts receivable, net of allowance for doubtful accounts	861	213
Receivable due from related party	2,220	2,818
Unamortized lease commissions and deferred legal costs, net	1,180	1,150
Prepaid expenses and other assets	211	149
Total assets	\$ 89,426	\$ 88,261
<b>LIABILITIES AND EQUITY <sup>(2)</sup></b>		
Liabilities:		
Notes payable	\$ 64,610	\$ 65,474
Accounts payable and accrued expenses	3,525	3,509
Payable due to related party	1,326	265
Convertible notes payable - related parties	198	198
Accrued interest payable	37	22
Tenants' security deposits	1,129	996
Dividends and distributions payable	494	—
Total liabilities	71,319	70,464
Commitments and contingencies	—	—
Shareholders' Equity:		
Preferred A Shares - \$0.01 par value, 1,518,000 authorized: 256,636 Class A cumulative convertible shares issued and outstanding at September 30, 2017 and December 31, 2016, \$10.00 per share liquidation preference	3	3
Preferred C Shares - \$0.01 par value, 300,000 authorized: 244,444 Class C cumulative convertible shares issued and outstanding, \$10.00 per share liquidation preference at September 30, 2017 and December 31, 2016	2	2
Common Shares - \$0.01 par value, 400,000,000 authorized: 443,299 shares issued and 405,169 outstanding at September 30, 2017 and December 31, 2016	4	4
Additional paid-in capital	28,147	28,147
Accumulated deficit	(27,675 )	(27,850 )
Treasury stock, at cost, 38,130 shares	(801 )	(801 )
Total Pillarstone Capital REIT shareholders' deficit	(320 )	(495 )
Noncontrolling interest in subsidiary	18,427	18,292
Total equity	18,107	17,797
Total liabilities and equity	\$ 89,426	\$ 88,261

The accompanying notes are an integral part of the condensed consolidated financial statements.

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Pillarstone Capital REIT and Subsidiaries  
CONSOLIDATED BALANCE SHEETS - Continued  
(in thousands)

	September 30, 2017	December 31, 2016
	Restated	
	(unaudited)	
(1) Assets of consolidated Variable Interest Entity included in the total assets above:		
Real estate assets, at cost		
Property	\$82,687	\$80,564
Accumulated depreciation	(2,150 )	(150 )
Total real estate assets	80,537	80,414
Cash and cash equivalents	2,246	1,236
Escrows and acquisition deposits	2,087	2,274
Accrued rents and accounts receivable, net of allowance for doubtful accounts	861	213
Receivable due from related party	2,220	2,818
Unamortized lease commissions and deferred legal costs, net	1,180	1,150
Prepaid expenses and other assets	209	134
Total assets	\$89,340	\$88,239
(2) Liabilities of consolidated Variable Interest Entity included in the total liabilities above:		
Notes payable	\$64,610	\$65,474
Accounts payable and accrued expenses	3,480	3,481
Payable due to related party	1,326	265
Tenants' security deposits	1,129	996
Dividends and distributions payable	494	—
Total liabilities	\$71,039	\$70,216

The accompanying notes are an integral part of the condensed consolidated financial statements.

Pillarstone Capital REIT and Subsidiaries  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(unaudited)  
(in thousands, except share and per share data)

	Three Months Ended September 30, 2017		Nine Months Ended September 30, 2017	
	2016		2016	
	Restated		Restated	
Property revenues				
Rental revenues	\$3,561	\$—	\$10,617	\$—
Other revenues	665	—	1,951	—
Total property revenues	4,226	—	12,568	—
Property expenses				
Property operation and maintenance	1,121	—	3,484	—
Real estate taxes	901	—	2,201	—
Total property expenses	2,022	—	5,685	—
Other expenses				
General and administrative	83	247	409	352
Depreciation and amortization	795	—	2,366	—
Interest expense	685	5	2,043	15
Total other expense	1,563	252	4,818	367
Income (loss) before loss on disposal of assets and income taxes	641	(252 )	2,065	(367 )
Loss on disposal of assets	(14 )	—	(25 )	—
Provision for income taxes	(20 )	—	(65 )	—
Net income (loss)	607	(252 )	1,975	(367 )
Less: Non-controlling interest in subsidiary	532	—	1,800	—
Net income (loss) attributable to Common Shareholders	\$75	\$(252 )	\$175	\$(367 )
Earnings (Loss) Per Share:				
Basic income (loss) per Common Share:				
Net income (loss) available to Common Shareholders	\$0.19	\$(0.62 )	\$0.43	\$(0.91 )
Diluted income (loss) per Common Share:				
Net income (loss) available to Common Shareholders	\$0.03	\$(0.62 )	\$0.06	\$(0.91 )
Weighted average number of Common Shares outstanding:				
Basic:	405,169	405,169	405,169	405,169
Diluted:	2,903,219	405,169	2,903,219	405,169

The accompanying notes are an integral part of the condensed consolidated financial statements.



Pillarstone Capital REIT and Subsidiaries  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)  
(in thousands)

	Nine Months Ended September 30, 2017    2016 Restated	
Cash flows from operating activities:		
Net income (loss)	\$ 1,975	\$(367)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	2,366	—
Amortization of deferred loan costs	75	—
Loss on disposal of assets	25	—
Bad debt expense	144	—
Changes in operating assets and liabilities:		
Accrued rents and accounts receivable	(792 )	—
Receivable due from related party	(729 )	—
Escrows and acquisition deposits	187	—
Unamortized lease commissions and deferred legal cost	(371 )	—
Prepaid expenses and other assets	(62 )	6
Accounts payable and accrued expenses	525	244
Payable due to related party	1,061	—
Tenants' security deposits	133	—
Net cash provided by (used in) operating activities	4,537	(117 )
Cash flows from investing activities:		
Additions to real estate	(849 )	—
Net cash used in investing activities	(849 )	—
Cash flows from financing activities:		
Distributions paid to noncontrolling interest in Consolidated Partnership	(1,665 )	—
Repayments of notes payable	(939 )	—
Net cash used in financing activities	(2,604 )	—
Net change in cash and cash equivalents	1,084	(117 )
Cash and cash equivalents at beginning of period	1,243	174
Cash and cash equivalents at end of period	\$2,327	\$57
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 1,960	\$—
Non cash investing activities:		
Disposal of fully depreciated real estate	\$ 15	\$—
Additions to real estate contributed by related party	\$ 1,327	\$—

The accompanying notes are an integral part of the condensed consolidated financial statements.



Pillarstone Capital REIT  
Notes to Condensed Consolidated Financial Statements  
(unaudited)

1. RESTATEMENT OF CONSOLIDATED FINANCIAL STATEMENTS

In November 2017, the Company and Whitestone each received a comment letter from the Staff (the “Staff”) of the Division of Corporation Finance of the SEC relating to the Company’s and Whitestone’s Annual Reports on Form 10-K for the year ended December 31, 2016. In the respective letters, the Staff requested that the Company and Whitestone provide them with an analysis to support the determination that the Operating Partnership is a VIE of which Whitestone is the primary beneficiary. In response to the Staff’s comment, Whitestone, on its own behalf and on behalf of the Company, provided the Staff with its analysis of Whitestone’s accounting and financial reporting obligations relating to its interest in the Operating Partnership. After communicating its analysis and conclusions to the Staff and responding to additional questions from the Staff relating to this matter, the Staff did not object to or otherwise take exception to the initial determinations at the time of the consummation of the Acquisition in December 2016 but provided a verbal reminder in that the determination of the primary beneficiary of a VIE should be continually reassessed, and recommended that Whitestone consider pre-clearing future accounting treatment of the Operating Partnership with the Staff of the Office of the Chief Accountant (“OCA”).

In connection with the preparation and review of its financial statements for the quarter ended March 31, 2018, Whitestone concluded, in accordance with the Staff’s recommendation, and after consultation with its outside accounting advisors, that it would be prudent to seek pre-clearance from the OCA of Whitestone’s proposed treatment of the Operating Partnership in its financial statements for such quarter. Accordingly, in April 2018, Whitestone submitted a letter to the OCA seeking their concurrence with its determinations that Whitestone maintained its status as the primary beneficiary of the Operating Partnership and, accordingly, should continue to consolidate the Operating Partnership in its financial statements for the quarter ended June 30, 2018 in accordance with generally accepted accounting principles in the United States (“U.S. GAAP”). After further correspondence, including telephonic meetings between Whitestone, its advisors and the OCA, the OCA informed Whitestone that it objected to Whitestone’s and the Company’s conclusions that Whitestone was the primary beneficiary of the Operating Partnership since the Acquisition in December 2016 and during the subsequent periods. Whitestone and the Company respectfully disagreed with the OCA’s determination and Whitestone, on its own behalf and on behalf of the Company, made a formal appeal to the Chief Accountant of the SEC in June 2018.

In July 2018, Whitestone and its advisory team of accounting and legal professionals met with the Chief Accountant, members of the OCA and Division of Corporate Finance. On July 30, 2018, the Chief Accountant of the SEC informed Whitestone that its formal appeal was denied and that the OCA objected to Whitestone’s and the Company’s presentation of their investments in the Operating Partnership under the VIE accounting guidance since the consummation of the Acquisition in December 2016. As a result, the Company’s management has determined that the Company should not have used the equity method of accounting to present its investment in the Operating Partnership in its audited consolidated financial statements for the years ended December 31, 2016 and December 31, 2017 and unaudited consolidated financial statements for the quarters ended March 31, 2017, June 30, 2017, September 30, 2017 and March 31, 2018 (collectively, the “Prior Period Financial Statements”). After consideration of the OCA’s objection to Whitestone’s original accounting, the Company evaluated its original accounting of the equity method and the materiality of the error quantitatively and qualitatively and concluded that it was material to the Prior Period Financial Statements. The Company revised its original accounting treatment accordingly in the amended filings. The Company determined that it is the primary beneficiary of the Operating Partnership through the Company’s power to direct the activities that most significantly impact the Operating Partnership’s economic performance and the Company’s right to receive benefits based on its ownership percentage in the Operating Partnership. Accordingly, the Company accounts for the Operating Partnership as a VIE and fully consolidates it in the Company’s financial statements. Whitestone OP’s 81.4% interest in the Operating Partnership is accounted for as a non-controlling interest

and is deducted from the Company's share of net income and equity in the Operating Partnership.

Pillarstone Capital REIT  
Notes to Condensed Consolidated Financial Statements  
(unaudited)

The following table presents the effects of the restatement on the consolidated balance sheet as of September 30, 2017 (in thousands):

	September 30, 2017		
	As Reported	Adjustment	As Restated
Real estate assets, at cost			
Property	\$3	\$ 82,687	\$82,690
Accumulated depreciation	—	(2,150 )	(2,150 )
Total real estate assets	3	80,537	80,540
Cash and cash equivalents	81	2,246	2,327
Escrows and acquisition deposits	—	2,087	2,087
Accrued rents and accounts receivable, net of allowance for doubtful accounts	—	861	861
Receivable due from related party	—	2,220	2,220
Unamortized lease commissions and deferred legal costs, net	—	1,180	1,180
Prepaid expenses and other assets	2	209	211
Total assets	\$198	\$ 89,228	\$89,426
Notes payable	\$—	\$ 64,610	\$64,610
Accounts payable and accrued expenses	45	3,480	3,525
Payable due to related party	316	1,010	1,326
Convertible notes payable - related parties	198	—	198
Accrued interest payable	37	—	37
Negative equity investment in Pillarstone Capital REIT Operating Partnership LP	145	(145 )	—
Tenants' security deposits	—	1,129	1,129
Dividends and distributions payable	—	494	494
Total liabilities	741	70,578	71,319
Commitments and contingencies	—	—	—
Shareholders' Equity:			
Preferred A Shares - \$0.01 par value, 1,518,000 authorized: 256,636 Class A cumulative convertible shares issued and outstanding at September 30, 2017 and December 31, 2016, \$10.00 per share liquidation preference	3	—	3
Preferred C Shares - \$0.01 par value, 300,000 authorized: 244,444 Class C cumulative convertible shares issued and outstanding, \$10.00 per share liquidation preference at September 30, 2017 and December 31, 2016	2	—	2
Common Shares - \$0.01 par value, 400,000,000 authorized: 443,299 shares issued and 405,169 outstanding at September 30, 2017 and December 31, 2016, respectively	4	—	4
Additional paid-in capital	28,147	—	28,147
Accumulated deficit	(27,898)	223	(27,675 )
Treasury stock, at cost, 38,130 shares	(801 )	—	(801 )
Total Pillarstone Capital REIT shareholders' deficit	(543 )	223	(320 )
Noncontrolling interest in subsidiary	—	18,427	18,427
Total equity	(543 )	18,650	18,107
Total liabilities and equity	\$198	\$ 89,228	\$89,426





Pillarstone Capital REIT  
Notes to Condensed Consolidated Financial Statements  
(unaudited)

The following table presents the effects of the restatement on the consolidated statement of operations for the three months ended September 30, 2017 (in thousands):

	Three Months Ended September 30, 2017		
	As Reported	Adjustment	As Restated
Property revenues			
Rental revenues	\$—	\$ 3,561	\$ 3,561
Other revenues	—	665	665
Total property revenues	—	4,226	4,226
Property expenses			
Property operation and maintenance	—	1,121	1,121
Real estate taxes	—	901	901
Total property expenses	—	2,022	2,022
Other expenses			
General and administrative	41	42	83
Depreciation and amortization	—	795	795
Interest expense	5	680	685
Total other expense	46	1,517	1,563
Income (loss) before loss on disposal of assets and income taxes	(46 )	687	641
Loss on disposal of assets	—	(14 )	(14 )
Equity in income of Pillarstone Capital REIT Operating Partnership LP	60	(60 )	—
Provision for income taxes	—	(20 )	(20 )
Net income	14	593	607
Less: Non-controlling interest in subsidiary	—	532	532
Net income attributable to Common Shareholders	\$ 14	\$ 61	\$ 75
Net income attributable to Common Shareholders per Common Share:			
Basic	\$0.03	\$ 0.16	\$ 0.19
Diluted	\$0.03	\$ —	\$ 0.03

Pillarstone Capital REIT  
Notes to Condensed Consolidated Financial Statements  
(unaudited)

The following table presents the effects of the restatement on the consolidated statement of operations for the nine months ended September 30, 2017 (in thousands):

	Nine Months Ended September 30, 2017		
	As Reported	Adjustment	As Restated
Property revenues			
Rental revenues	\$—	\$ 10,617	\$10,617
Other revenues	—	1,951	1,951
Total property revenues	—	12,568	12,568
Property expenses			
Property operation and maintenance	—	3,484	3,484
Real estate taxes	—	2,201	2,201
Total property expenses	—	5,685	5,685
Other expenses			
General and administrative	220	189	409
Depreciation and amortization	—	2,366	2,366
Interest expense	15	2,028	2,043
Total other expense	235	4,583	4,818
Income (loss) before loss on disposal of assets and income taxes	(235 )	2,300	2,065
Loss on disposal of assets	—	(25 )	(25 )
Equity in income of Pillarstone Capital REIT Operating Partnership LP	219	(219 )	—
Provision for income taxes	—	(65 )	(65 )
Net income (loss)	(16 )	1,991	1,975
Less: Non-controlling interests in subsidiary	—	1,800	1,800
Net income (loss) attributable to Common Shareholders	\$(16 )	\$ 191	\$175
Net income attributable to Common Shareholders per Common Share:			
Basic	\$(0.04)	\$ 0.47	\$0.43
Diluted	\$(0.04)	\$ 0.10	\$0.06

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Accounting.** Our financial records are maintained on the accrual basis of accounting whereby revenues are recognized when earned and expenses are recorded when incurred.



Pillarstone Capital REIT  
Notes to Condensed Consolidated Financial Statements  
(unaudited)

**Use of estimates.** In order to conform with U.S. GAAP, management, in preparation of our consolidated financial statements, is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of September 30, 2017 and December 31, 2016, and the reported amounts of revenues and expenses for the three and nine months ended September 30, 2017 and 2016. Actual results could differ from those estimates. Significant estimates include fair value of properties acquired, estimated useful lives of properties, allowance for bad debt, impairment, deferred taxes and the related valuation allowance for deferred taxes, and these significant estimates, as well as other estimates and assumptions, may change in the near term.

**Cash and cash equivalents.** We consider all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents as of September 30, 2017 and December 31, 2016 consisted of demand deposits at commercial banks and brokerage accounts. We maintain our cash in bank accounts that are federally insured.

**Acquired Properties and Acquired Lease Intangibles.** We allocate the purchase price of the acquired properties to land, building and improvements, identifiable intangible assets and to the acquired liabilities based on their respective fair values at the time of purchase. Identifiable intangibles include amounts allocated to acquired out-of-market leases, the value of in-place leases and customer relationship value, if any. We determine fair value based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends and specific market and economic conditions that may affect the property. Factors considered by management in our analysis of determining the as-if-vacant property value include an estimate of carrying costs during the expected lease-up periods considering market conditions, and costs to execute similar leases. In estimating carrying costs, management includes real estate taxes, insurance and estimates of lost rentals at market rates during the expected lease-up periods, tenant demand and other economic conditions. Management also estimates costs to execute similar leases including leasing commissions, tenant improvements, legal and other related expenses. Intangibles related to out-of-market leases and in-place lease value are recorded as acquired lease intangibles and are amortized as an adjustment to rental revenue or amortization expense, as appropriate, over the remaining terms of the underlying leases. Premiums or discounts on acquired out-of-market debt are amortized to interest expense over the remaining term of such debt.

**Depreciation.** Depreciation is computed using the straight-line method over the estimated useful lives of 5 to 39 years for improvements and buildings, respectively. Tenant improvements are depreciated using the straight-line method over the life of the improvement or remaining term of the lease, whichever is shorter.

**Impairment.** We review our properties for impairment at least annually or whenever events or changes in circumstances indicate that the carrying amount of the assets, including accrued rental income, may not be recoverable through operations. We determine whether an impairment in value has occurred by comparing the estimated future cash flows (undiscounted and without interest charges), including the estimated residual value of the property, with the carrying cost of the property. If impairment is indicated, a loss will be recorded for the amount by which the carrying value of the property exceeds its fair value. Management has determined that there has been no impairment in the carrying value of our real estate assets as of September 30, 2017.

**Accrued Rents and Accounts Receivable.** Included in accrued rent and accounts receivable are base rents, tenant reimbursements and receivables attributable to recording rents on a straight-line basis. An allowance for the uncollectible portion of accrued rents and accounts receivable is determined based upon customer credit-worthiness (including expected recovery of our claim with respect to any tenants in bankruptcy), historical bad debt levels, and

current economic trends. As of September 30, 2017 and December 31, 2016, we had an allowance for uncollectible accounts of \$271,000 and \$125,000, respectively. For the three and nine months ended September 30, 2017, we had bad debt expense of \$66,000 and \$144,000, respectively. We had no bad debt expense for the three and nine months ended September 30, 2016.

Unamortized Lease Commissions and Deferred Legal Costs. Leasing commissions and deferred legal costs are amortized using the straight-line method over the terms of the related lease agreements. Loan costs are amortized on the straight-line method over the terms of the loans, which approximates the interest method. Costs allocated to in-place leases whose terms differ from market terms related to acquired properties are amortized over the remaining life of the respective leases.

Prepays and Other assets. Prepays and other assets include escrows established pursuant to certain mortgage financing arrangements for real estate taxes and insurance.

Pillarstone Capital REIT  
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**Noncontrolling Interests.** Noncontrolling interests are the portion of equity in a subsidiary not attributable to a parent. The ownership interests not held by the parent are considered noncontrolling interests. Accordingly, we have reported noncontrolling interest in equity on the consolidated balance sheets but separate from Pillarstone's equity. On the consolidated statements of operations and comprehensive income, subsidiaries are reported at the consolidated amount, including both the amount attributable to Pillarstone and noncontrolling interest.

**Revenue recognition.** All leases on our properties are classified as operating leases, and the related rental income is recognized on a straight-line basis over the terms of the related leases. Differences between rental income earned and amounts due per the respective lease agreements are capitalized or charged, as applicable, to accrued rents and accounts receivable. Percentage rents are recognized as rental income when the thresholds upon which they are based have been met. Recoveries from tenants for taxes, insurance, and other operating expenses are recognized as revenues in the period the corresponding costs are incurred. We have established an allowance for doubtful accounts against the portion of tenant accounts receivable which is estimated to be uncollectible.

**Stock-based compensation.** The Company accounts for stock-based compensation in accordance with ASC 718, "Compensation - Stock Compensation," which addresses the accounting for stock-based payment transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. ASC 718 generally requires that these transactions be accounted for using a fair-value-based method. The Company uses the Black-Scholes option-pricing model to determine the fair-value of stock-based awards.

**Income taxes.** Because we have not elected to be taxed as a REIT for federal income tax purposes, we account for income taxes using the liability method under which deferred tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates in effect for the period in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. We are also subject to certain state and local income, excise and franchise taxes. The provision for state and local taxes has been reflected in provision for income taxes in the consolidated statements of operations and has not been separately stated due to its insignificance.

The Company evaluates potential uncertain tax positions on an annual basis in conjunction with the board of trustees and its tax accountants. Authoritative literature provides a two-step approach to recognize and measure tax benefits when realization of the benefits is uncertain. The first step is to determine whether the benefit meets the more-likely-than-not condition for recognition and the second step is to determine the amount to be recognized based on the cumulative probability that exceeds 50%. The Company has no uncertain tax positions that required adjustments to our consolidated financial statements in 2017 or 2016.

**Concentration of Risk.** Substantially all of our revenues are obtained from office and warehouse locations in the Dallas-Fort Worth and Houston metropolitan areas. We maintain cash accounts in major U.S. financial institutions. The terms of these deposits are on demand to minimize risk. The balances of these accounts sometimes exceed the federally insured limits, although no losses have been incurred in connection with these deposits.

**Recent accounting pronouncements.** In May 2014, the FASB issued guidance, as amended in subsequent updates, establishing a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most of the existing revenue recognition guidance. The standard also requires an entity to

recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services and also requires certain additional disclosures. This guidance became effective for the reporting periods beginning on or after December 15, 2017, and interim periods within those fiscal years. We have adopted this guidance on a modified retrospective basis beginning January 1, 2018, and the adoption of this guidance did not have a material impact on our consolidated financial statements.



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In February 2016, the FASB issued guidance requiring lessees to recognize a lease liability and a right-of-use asset for all leases. Lessor accounting will remain largely unchanged with the exception of changes related to costs which qualify as initial direct costs. The guidance will also require new qualitative and quantitative disclosures to help financial statement users better understand the timing, amount and uncertainty of cash flows arising from leases. This guidance will be effective for reporting periods beginning on or after December 15, 2018, with early adoption permitted. We will adopt this guidance on a modified retrospective basis beginning January 1, 2019, and such adoption will result in certain costs (primarily legal costs related to lease negotiations) being expensed rather than capitalized. We capitalized \$8,000 and \$20,000 in legal related costs for the three and nine months ended September 30, 2017, respectively.

In November 2016, the FASB issued guidance requiring that the statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. This guidance will become effective for the reporting periods beginning on or after December 15, 2017, and interim periods within those fiscal years. We adopted this guidance effective January 1, 2018, and we have reconciled cash and cash equivalents and restricted cash and restricted cash equivalents on a retrospective basis, whereas under the previous guidance, we reported restricted cash and restricted cash equivalents under cash flows from financing activities.

In January 2017, the FASB issued guidance clarifying the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. This guidance will become effective for the reporting periods beginning on or after December 15, 2017, and interim periods within those fiscal years. We adopted this guidance on a prospective basis beginning January 1, 2018 and believe the majority of our future acquisitions will qualify as asset acquisitions and the associated transaction costs will be capitalized as opposed to expensed under previous guidance.

In February 2017, the FASB issued guidance clarifying the scope of asset derecognition guidance, added guidance for partial sales of nonfinancial assets and clarified recognizing gains and losses from the transfer of nonfinancial assets in contracts with noncustomers. This guidance will become effective for the reporting periods beginning on or after December 15, 2017, and interim periods within those fiscal years. We adopted this guidance on a modified retrospective basis beginning January 1, 2018, and the adoption of this guidance did not have a material impact on our consolidated financial statements.

### 3. ACCRUED RENTS AND ACCOUNTS RECEIVABLE, NET

Accrued rents and accounts receivable, net consists of amounts accrued, billed and due from tenants, allowance for doubtful accounts and other receivables as follows (in thousands):

	September 30, 2017	December 31, 2016
Tenant receivables	\$ 666	\$ 293
Accrued rents and other recoveries	466	45
Allowance for doubtful accounts	(271 )	(125 )
Total	\$ 861	\$ 213



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#### 4. UNAMORTIZED LEASE COMMISSIONS AND DEFERRED LEGAL COSTS, NET

Costs which have been deferred consist of the following (in thousands):

	September 30, 2017	December 31, 2016
Leasing commissions	\$ 1,413	\$ 1,163
Deferred legal costs	20	—
Total costs	1,433	1,163
Less: leasing commissions accumulated amortization	(249 )	(13 )
Less: deferred legal costs accumulated amortization	(4 )	—
Total costs, net of accumulated amortization	\$ 1,180	\$ 1,150

#### 5. VARIABLE INTEREST ENTITY

On December 8, 2016, Pillarstone and Pillarstone OP, entered into a Contribution Agreement (the “Contribution Agreement”) with Whitestone REIT Operating Partnership, L.P. (“Whitestone OP”), a subsidiary and the operating partnership of Whitestone REIT (“Whitestone”), both of which are related parties to Pillarstone and Pillarstone OP, pursuant to which Whitestone OP contributed to Pillarstone OP all of the equity interests in four of its wholly-owned subsidiaries (the “Subsidiaries”): Whitestone CP Woodland Ph. 2, LLC, a Delaware limited liability company; Whitestone Industrial-Office, LLC, a Texas limited liability company; Whitestone Offices, LLC, a Texas limited liability company; and Whitestone Uptown Tower, LLC, a Delaware limited liability company (“Uptown Tower”). The Subsidiaries own 14 real estate assets (the “Real Estate Assets” and, together with the Subsidiaries, the “Property”) for aggregate consideration of approximately \$84 million, consisting of (i) approximately \$18.1 million of Class A units representing limited partnership interests in Pillarstone OP (“OP Units”), issued at a price of \$1.331 per OP Unit; and (ii) the assumption of approximately \$65.9 million of liabilities by Pillarstone OP. Pillarstone is the general partner of Pillarstone OP and, as a result of the Contribution Agreement, has equity ownership interest in Pillarstone OP totaling approximately 18.6% valued at approximately \$4.1 million as of the date of the agreement.

In connection with the Contribution Agreement, on December 8, 2016, the Company, as the general partner of Pillarstone OP, entered into an Amended and Restated Agreement of Limited Partnership of Pillarstone OP (as amended and restated, the “Amended and Restated Agreement of Limited Partnership”). Pursuant to the Amended and Restated Agreement of Limited Partnership, subject to certain protective rights of the limited partners described below, the general partner has full, exclusive and complete responsibility and discretion in the management and control of Pillarstone OP, including the ability to cause Pillarstone OP to enter into certain major transactions including a merger of Pillarstone OP or a sale of substantially all of the assets of Pillarstone OP. The limited partners have no power to remove the general partner without the general partner's consent. In addition, pursuant to the Amended and Restated Agreement of Limited Partnership, the general partner may not conduct any business without the consent of a majority of the limited partners other than in connection with certain actions described therein. The Company is deemed to exercise significant influence over Pillarstone OP as it has the power to direct the activities that most significantly impact Pillarstone OP's economic performance and the Company's right to receive benefits based on its ownership percentage in Pillarstone OP. Accordingly, the Company accounts for Pillarstone OP as a VIE.

The Amended and Restated Agreement of Limited Partnership designates two classes of units of limited partnership interest in Pillarstone OP: the OP Units and LTIP units. In general, LTIP units are similar to the OP Units and will receive the same quarterly per-unit profit distributions as the OP Units. The rights, privileges, and obligations related

to each series of LTIP units will be established at the time the LTIP units are issued. As profits interests, LTIP units initially will not have full parity, on a per-unit basis, with OP Units with respect to liquidating distributions. Upon the occurrence of specified events, LTIP units can over time achieve full parity with the OP Units and therefore accrete to an economic value for the holder equivalent to OP Units. If such parity is achieved, vested LTIP units may be converted on a one-for-one basis into OP Units, which in turn are redeemable by the holder for cash or, at the Company's election, exchangeable for Common Shares on a one-for-one basis.

During the period from December 8, 2016 through December 31, 2016, Pillarstone received a distribution in kind equal to the value of the original investment of \$4.1 million.

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The carrying amounts and classification of certain assets and liabilities for Pillarstone OP in our consolidated balance sheet as of September 30, 2017 and December 31, 2016 consists of the following (in thousands):

	September 30, 2017	December 31, 2016
Real estate assets, at cost		
Property	\$ 82,687	\$ 80,564
Accumulated depreciation	(2,150 )	(150 )
Total real estate assets	80,537	80,414
Cash and cash equivalents	2,246	1,236
Escrows and acquisition deposits	2,087	2,274
Accrued rents and accounts receivable, net of allowance for doubtful accounts <sup>(1)</sup>	861	213
Receivable due from related party	2,220	2,818
Unamortized lease commissions and deferred legal cost, net	1,180	1,150
Prepaid expenses and other assets	209	134
Total assets	\$ 89,340	\$ 88,239
Liabilities		
Notes payable	\$ 64,610	\$ 65,474
Accounts payable and accrued expenses	3,480	3,481
Payable due to related party	1,326	265
Tenants' security deposits	1,129	996
Dividends and distributions payable	494	—
Total liabilities	\$ 71,039	\$ 70,216

<sup>(1)</sup> Excludes approximately \$0.3 million in accounts receivable due from Pillarstone that was eliminated in consolidation as of September 30, 2017 and December 31, 2016.

## 6. REAL ESTATE

As of September 30, 2017, Pillarstone OP owned 14 commercial properties in the Dallas and Houston areas comprised of approximately 1.5 million square feet of gross leasable area.

Unaudited pro forma results of operations. The following unaudited pro forma results summarized below reflect our consolidated results of operations as if the Contribution Agreement had occurred on January 1, 2016. Revenue and net income attributable to the Property of \$4.2 million and \$0.7 million, respectively, have been included in our results of operations for the three months ended September 30, 2017. Revenue and net income attributable to the Property of \$12.6 million and \$2.2 million, respectively, have been included in our results of operations for the nine months ended September 30, 2017. The related acquisition expenses of approximately \$400,000 for the year ended December 31, 2016 have been reflected as a pro forma expense as of January 1, 2016. The unaudited consolidated pro forma results of operations is not necessarily indicative of what the actual results of operations would have been, assuming the transactions had been completed as set forth above, nor do they purport to represent our results of operations for future periods.



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(in thousands, except per share data)	Three Months Ended September 30,	
	2017	2016
	Actuals	Pro Forma
Total property revenues	\$4,226	\$4,141
Net income	\$607	\$786
Net income attributable to Common Shareholders	\$75	\$136
Basic earnings per share:	\$0.19	\$0.34
Diluted earnings per share:	\$0.03	\$0.05

  

(in thousands, except per share data)	Nine Months Ended September 30,	
	2017	2016
	Actuals	Pro Forma
Total property revenues	\$12,568	\$12,233
Net income	\$1,975	\$2,231
Net income attributable to Common Shareholders	\$175	\$25
Basic earnings per share:	\$0.43	\$0.06
Diluted earnings per share:	\$0.06	\$0.01

## 7. DEBT

Mortgages and other notes payable consist of the following (in thousands):

Description	September 30, 2017	December 31, 2016
Fixed rate notes		
\$37.0 million 3.76% Note, due December 1, 2020	\$ 33,406	\$ 34,166
\$16.5 million 4.97% Note, due September 26, 2023	16,119	16,298
Floating rate notes		
Related party Note, LIBOR plus 1.40% to 1.95%, due December 8, 2018	15,473	15,473
Total notes payable principal	64,998	65,937
Less: deferred financing costs, net of accumulated amortization	(388 )	(463 )
Total notes payable	\$ 64,610	\$ 65,474

Our mortgage debt was collateralized by 10 operating properties as of September 30, 2017 with a combined net book value of \$63.1 million. Our loans contain restrictions that would require the payment of prepayment penalties for the acceleration of outstanding debt and are secured by deeds of trust on certain of our properties and the assignment of certain rents and leases associated with those properties. Certain other of our loans are subject to customary covenants. As of September 30, 2017, we were in compliance with all loan covenants.





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Scheduled maturities of notes payable as of September 30, 2017 are due as follows:

Year	Amount Due (in thousands)
2017	\$ 340
2018	16,795
2019	1,376
2020	31,286
2021	308
Thereafter	14,893
Total	\$ 64,998

#### 8. CONVERTIBLE NOTES PAYABLE - RELATED PARTIES

On November 20, 2015, five trustees on our board of trustees loaned \$197,780 to the Company in exchange for convertible notes payable. The convertible notes payable accrue interest at 10% per annum and mature on November 20, 2018. The convertible notes payable can be converted by the noteholders into Common Shares at the rate of \$1.331 per Common Share at any time. After six months, the Company can convert the notes payable into Common Shares. At maturity or when the Company chooses to convert the convertible notes payable into Common Shares, the noteholders have the option to receive cash plus accrued interest or convert the convertible notes payable into Common Shares.

#### 9. EARNINGS (LOSS) PER SHARE

Net earnings (loss) per weighted average Common Share outstanding, basic and diluted, is computed based on the weighted average number of Common Shares outstanding for the period. The following table shows the weighted average number of Common Shares outstanding and reconciles the numerator and denominator of both earnings (loss) per Common Share calculations for the three and nine month periods ended September 30, 2017 and 2016.

For the three and nine month periods ended September 30, 2016, Class A Preferred Shares and Class C Preferred Shares were not included in net income (loss) per weighted average Common Share outstanding-diluted as they would be anti-dilutive. During the three and nine month periods ended September 30, 2017 and 2016, the Company had \$197,780 of convertible notes payable as discussed in Note 8. The convertible notes payable were not included in the computation of diluted earnings per share because the effect of conversion would be anti-dilutive.

Pillarstone Capital REIT  
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	Three Months Ended September 30, 2017		Nine Months Ended September 30, 2016	
(in thousands, except share and per share data)				
Numerator:				
Net income (loss) available to common shareholders	\$75	\$(252 )	\$175	\$(367 )
Dilutive effect of interest from convertible notes payable	—	—	—	—
Net income (loss) available to common shareholders with assumed conversion	\$75	\$(252 )	\$175	\$(367 )
Denominator:				
Weighted average number of common shares - basic	405,169	405,169	405,169	405,169
Effect of dilutive securities:				
Assumed conversion of Preferred A Shares	53,610	—	53,610	—
Assumed conversion of Preferred C Shares	2,444,440	—	2,444,440	—
Assumed conversion of convertible notes payable	—	—	—	—
Weighted average number of common shares - dilutive	2,903,219	2,903,219	2,903,219	2,903,219
Earnings (Loss) Per Share:				
Basic income (loss) per common share:				
Net income (loss) available to common shareholders	\$0.19	\$(0.62 )	\$0.43	\$(0.91 )
Diluted income (loss) per common share:				
Net income (loss) available to common shareholders	\$0.03	\$(0.62 )	\$0.06	\$(0.91 )

## 10. RELATED PARTY TRANSACTIONS

During the ordinary course of business, we have transactions with Whitestone that include, but are not limited to, rental income, interest expense, general and administrative costs, commissions, management and asset management fees, and property expenses.

In connection with the Contribution Agreement, on December 8, 2016, the Company and Pillarstone OP entered into a Management Agreement (collectively, the “Management Agreements”) with Whitestone TRS, Inc., a subsidiary of Whitestone (“Whitestone TRS”). Pursuant to the Management Agreements with respect to each property, other than Uptown Tower, Whitestone TRS agreed to provide certain property management, leasing and day-to-day advisory and administrative services to such properties in exchange for (1) a monthly property management fee equal to 5.0% of the monthly revenues of each property and (2) a monthly asset management fee equal to 0.125% of GAV (as defined in each Management Agreement as, generally, the purchase price of the respective property based upon the purchase price allocations determined pursuant to the Contribution Agreement, excluding all indebtedness, liabilities or claims of any nature) of such property. Pursuant to the Management Agreement with respect to Uptown Tower, Whitestone TRS agreed to provide certain property management, leasing and day-to-day advisory and administrative services in exchange for (1) a monthly property management fee equal to 3.0% of the monthly revenues of Uptown Tower and (y) a monthly asset management fee equal to 0.125% of GAV of Uptown Tower.

The following table presents the revenue and expenses with Whitestone included in our consolidated statements of operations for the three and nine months ended September 30, 2017 (in thousands):

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		Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
	Location of Revenue (Expense)		
Rent	Rental revenues	\$ 200	\$ 581
Property management fees	Property operation and maintenance	\$ (186 )	\$ (554 )
Asset management fees	Property operation and maintenance	\$ (52 )	\$ (198 )
Interest expense	Interest expense	\$ (136 )	\$ (392 )

Receivables due from related parties consisted of the following as of September 30, 2017 and December 31, 2016 (in thousands):

	September 30, 2017	December 31, 2016
Construction in process <sup>(1)</sup>	\$ 111	\$ 1,439
Tenant receivables and other	2,109	1,379
Total	\$ 2,220	\$ 2,818

Amount relates to future tenant and building improvement expenditures implicit within the Contribution

<sup>(1)</sup> Agreement to be paid by Whitestone and capitalized by the Company in subsequent periods when placed in service.

Payables due to related parties consisted of the following as of September 30, 2017 and December 31, 2016 (in thousands):

	September 30, 2017	December 31, 2016
Payable due to related party	\$ 1,326	\$ 265
Total	\$ 1,326	\$ 265

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

The use of the words "we," "us," "our," "Company" or "Pillarstone" refers to Pillarstone Capital REIT and our consolidated subsidiaries, except where the context otherwise requires.

### FORWARD LOOKING INFORMATION

This report on Form 10-Q/A contains historical information, as well as forward-looking statements that involve known and unknown risks and relate to future events, our future financial performance, or our expected future operations and actions. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "future," "intend," "could," "hope," "predict," "target," "potential," or "may continue," and the negative of these terms or other similar expressions. These forward-looking statements are only our predictions based upon current information and involve numerous assumptions, risks and uncertainties. Our actual results or actions may differ materially from these forward-looking statements for many reasons. While it is impossible to identify all such factors, those that could cause actual results to differ materially from those estimated by us include:

- uncertainties related to the national economy, including liquidity in the capital markets and lending requirements imposed by financial institutions;
- changes in values for commercial real estate properties and companies;
- increases in interest rates and in the availability, cost and terms of mortgage funds;
- decreases in market prices of the shares of publicly traded real estate companies;
- adverse changes in governmental rules and fiscal policies; and
- other factors which are beyond our control.

In addition, an investment in the Company involves numerous risks that potential investors should consider carefully, including, without limitation:

- our cash resources are limited;
- we have a history of losses;
- we have not raised funds through a public equity offering;
- our trustees control a significant percentage of our voting shares;
- shareholders could experience possible future dilution through the issuance of additional equity;
- we are dependent on a small number of key senior professionals who are part-time employees; and
- we currently do not plan to distribute dividends to the holders of our shares.

### OVERVIEW

Pillarstone Capital REIT (the "Company," "Pillarstone," "we," "our," or "us") is a Maryland real estate investment trust engaged in investing in, owning and operating commercial properties. Future real estate investments may include (i) acquisition and development of retail, office, office warehouse, industrial, multifamily, hotel, and other commercial properties, (ii) acquisition of or merger with a real estate investment trust ("REIT") or a real estate operating company and (iii) joint venture investments. Excess funds can be invested in cash equivalents depending on market conditions.

The Company was formed on March 15, 1994 as a Maryland REIT. The Company operated as a traditional real estate investment trust by buying, selling, owning and operating commercial and residential properties through December 31, 1999. In 2000, the Company purchased a software technology company, resulting in the Company no longer meeting qualifications to be a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). In 2002, the Company discontinued the operations of the technology segment.



From 2003 through 2006, we pursued a value-added business plan primarily focused on acquiring well located, under-performing multi-family residential properties, including affordable housing communities, and repositioning them through renovation, leasing, improved management and branding. In 2006, the Company did not complete a public offering for a portfolio acquisition due to market conditions, and consequently, was not able to meet the listing requirements of the former American Stock Exchange (“Amex”). Accordingly, Pillarstone’s common shares were delisted from the Amex and commenced being quoted on the Over-The-Counter Bulletin Board (“OTC Bulletin Board”) and on the pink sheets under the symbol “PRLE”.

From 2006 until December 2016, the Company continued its existence as a corporate shell filing its quarterly and annual reports with the Securities and Exchange Commission (“SEC”) so that it could be used for future real estate transactions. During this time, the Company was funded by the trustees who contributed \$500,000 in exchange for 125,000 Class C Convertible Preferred Shares and \$197,780 in exchange for convertible notes payable. In 2016, the shareholders of Pillarstone approved changing the Company’s name from Paragon Real Estate Equity and Investment Trust to Pillarstone Capital REIT.

Substantially all of our business is conducted through Pillarstone Capital REIT Operating Partnership, a Delaware limited partnership organized in 2016 (“Pillarstone OP”). We are the sole general partner of Pillarstone OP. As of September 30, 2017, we owned 18.6% of the outstanding equity in Pillarstone OP and fully consolidate it on our financial statements.

As of September 30, 2017, the Company is a smaller reporting company current in its quarterly and annual financial statement filings with the SEC, that may make future real estate investments. There can be no assurance that we will be able to close additional transactions. Even if our management is successful in closing additional transactions, investors may not value the transactions or the Company in the same manner as we do, and investors may not value the transactions as they would value other transactions or alternatives. Failure to obtain additional sources of capital will materially and adversely affect the Company’s ability to continue operations, as well as its liquidity and financial results.

## RECENT DEVELOPMENTS AND EXECUTIVE OVERVIEW

During most of 2016, the Company existed as a corporate shell current in its SEC filings.

On December 8, 2016, Pillarstone and Pillarstone OP, entered into a Contribution Agreement (the “Contribution Agreement”) with Whitestone REIT Operating Partnership, L.P. (“Whitestone OP”), a subsidiary and the operating partnership of Whitestone REIT (“Whitestone”), both of which are related parties to Pillarstone and Pillarstone OP, pursuant to which Whitestone OP contributed to Pillarstone OP all of the equity interests in four of its wholly-owned subsidiaries (the “Subsidiaries”): Whitestone CP Woodland Ph. 2, LLC, a Delaware limited liability company; Whitestone Industrial-Office, LLC, a Texas limited liability company; Whitestone Offices, LLC, a Texas limited liability company; and Whitestone Uptown Tower, LLC, a Delaware limited liability company. The Subsidiaries own 14 real estate assets (the “Real Estate Assets” and, together with the Subsidiaries, the “Property”) for aggregate consideration of approximately \$84 million, consisting of (i) approximately \$18.1 million of Class A units representing limited partnership interests in Pillarstone OP (“OP Units”), issued at a price of \$1.331 per OP Unit; and (ii) the assumption of approximately \$65.9 million of liabilities by Pillarstone OP (collectively, the “Acquisition”). Pillarstone is the general partner of Pillarstone OP and, as a result of the Contribution Agreement, has an equity ownership interest in Pillarstone OP representing approximately 18.6% valued at approximately \$4.1 million as of the date of the agreement.

## RESULTS OF OPERATIONS

The following is a discussion of our results of operations for the three and nine month periods ended September 30, 2017 and 2016 and our financial condition, including:

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Explanation of changes in the results of operations in the Consolidated Statements of Operations for the three and nine month periods ended September 30, 2017 compared to the three and nine month periods ended September 30, 2016.

• Our critical accounting policies and estimates that require our subjective judgment and are important to the presentation of our financial condition and results of operations.

• Our primary sources and uses of cash for the three and nine month periods ended September 30, 2017 and 2016, and how we intend to generate cash for long-term capital needs.

• Our current income tax status.

The following discussion and analysis should be read in conjunction with the consolidated financial statements and notes thereto appearing elsewhere herein.

#### Leasing Activity

As of September 30, 2017 we owned 14 properties with 1,531,737 square feet of GLA, which were approximately 80% occupied.

#### Comparison of the Nine Month Periods Ended September 30, 2017 and 2016

##### Revenues from Operations

We had rental income and tenant reimbursements of approximately \$12,568,000 for the nine months ended September 30, 2017 due to our Acquisition of Real Estate Assets through Pillarstone OP on December 8, 2016.

##### Expenses from Operations

We had property expenses of approximately \$5,685,000 for the nine months ended September 30, 2017 due to the Acquisition of the Real Estate Assets through Pillarstone OP on December 8, 2016. General and administrative expenses increased approximately \$57,000 from approximately \$352,000 for the nine month period ended September 30, 2016 to approximately \$409,000 for the nine month period ended September 30, 2017. This increase is primarily the result of approximate increases in accounting fees of \$148,000 and other expenses of \$71,000, offset by approximate decreases in legal fees of \$162,000. Interest expense increased approximately \$2,028,000 as a result of the assumption of \$65,937,000 in debt on the Real Estate Assets on December 8, 2016. Depreciation and amortization was approximately \$2,366,000 for the nine months ended September 30, 2017 due to the Acquisition of the Real Estate Assets through Pillarstone OP on December 8, 2016.

#### Comparison of the Three Month Periods Ended September 30, 2017 and 2016

##### Revenues from Operations

We had rental income and tenant reimbursements of approximately \$4,226,000 for the three months ended September 30, 2017 due to our Acquisition of Real Estate Assets through Pillarstone OP on December 8, 2016.

##### Expenses from Operations

We had property expenses of approximately \$2,022,000 for the three months ended September 30, 2017 due to the Acquisition of the Real Estate Assets through Pillarstone OP on December 8, 2016. General and administrative expenses decreased approximately \$164,000 from approximately \$247,000 for the three month period ended September 30, 2016 to approximately \$83,000 for the three month period ended September 30, 2017. This decrease is the result of decreases in legal costs of \$174,000 and miscellaneous expenses of \$8,000, offset by increases in accounting fees of \$18,000. Interest expense increased approximately \$680,000 as a result of the assumption of \$65,937,000 in debt on the Real Estate Assets on December 8, 2016. Depreciation and amortization was approximately \$795,000 for the three months ended September 30, 2017 due to the Acquisition of the Real Estate Assets through Pillarstone OP on December 8, 2016.

#### Liquidity and Capital Resources



During most of 2016 the Company was a corporate shell current in its SEC filings. In December 2016, after the Acquisition, cash was provided by operations, equity transactions, and borrowings from affiliates and lending institutions as the primary sources of liquidity to the Company. During most of 2016, we were dependent on cash provided by loans in 2015 of \$197,780 from five trustees on our board of trustees in exchange for convertible notes payable. The funds were utilized for due diligence costs incurred in connection with the development and execution of the Contribution Agreement and other transaction documents executed in connection with the Acquisition as well as maintaining the Company's status as a smaller reporting company current in its quarterly and annual financial statement filings with the SEC. We have kept the public entity available for value-added real estate opportunities, including (i) acquisition and development of retail, office, office warehouse, industrial, multifamily, hotel, and other commercial properties, (ii) acquisition of or merger with a REIT or real estate operating company, and (iii) joint venture investments. Excess funds can be invested in cash equivalents depending on market conditions.

## Cash Flows

As of September 30, 2017, our unrestricted cash resources were approximately \$2,327,000. During most of 2016, we were dependent on cash loaned during 2015 by five trustees on our board of trustees in exchange for convertible notes payable, to meet our liquidity needs because we did not have cash from operations to meet our operating requirements. During 2017 and future years, we will be dependent on cash generated by Pillarstone OP through Pillarstone OP's ownership of the Real Estate Assets acquired in the Acquisition to meet our liquidity needs.

During the nine months ended September 30, 2017, the Company's cash balance increased by approximately \$1,084,000 from approximately \$1,243,000 at December 31, 2016 to approximately \$2,327,000 at September 30, 2017.

Cash flow from operating activities contributed \$4,537,000 and was offset by cash flow used for investing and financing activities of \$849,000 and \$2,604,000, respectively.

## Future Obligations

As part of the Acquisition on December 8, 2016, the Operating Partnership assumed approximately \$65.9 million of liabilities related to the 14 real estate assets contributed by Whitestone OP. As the general partner of the Operating Partnership, we are ultimately liable for the repayment of the loans.

## Long Term Liquidity and Operating Strategies

Historically, we have financed our long term capital needs, including acquisitions, as follows:

- borrowings from new loans;
- additional equity issuances of our common and preferred shares; and
- proceeds from the sales of our marketable securities.

From 2006 until December 2016, the Company continued its existence as a corporate shell filing its quarterly and annual reports with the SEC so that it could be used for future real estate transactions or sold to another company. During this time, the Company was funded by its trustees who contributed \$500,000 in exchange for 125,000 Class C Convertible Preferred Shares and \$197,780 in exchange for convertible notes payable.

Subsequent to the Acquisition, Pillarstone intends to develop strategies for the Properties in order to create value for the enterprise and our shareholders. As part of the Acquisition, Pillarstone OP and Whitestone OP have agreed that Pillarstone OP may require Whitestone OP to purchase up to an aggregate of \$3.0 million of additional OP Units from Pillarstone OP at \$1.331 per unit over a two year period ending December 8, 2018. To implement the strategy to create value with the Real Estate Assets, additional capital will need to be raised.

## Current Tax Status

At September 30, 2017, we have net operating loss carryforwards of approximately \$767,000. While these losses created a deferred tax asset, a valuation allowance was applied against the asset because of the uncertainty as to whether we will be able to use these loss carryforwards, which will expire in varying amounts through the year 2036.

For the three and nine months ended September 30, 2017, provision of income taxes consisted of approximately \$20,000 and \$65,000, respectively, accrual of Texas franchise tax.

## Interest Rates and Inflation

Interest rates fell during 2008 as the Federal Reserve Bank lowered the discount rate which remained low through 2016. Due to record low interest rates, capital markets were generally not accessible by small real estate companies like Pillarstone from 2009 through 2011, and debt financing was only available to larger creditworthy companies. Financial institutions tightened financial covenant tests, decreased loan-to-value ratios, and charged higher fees for loans, which has reduced the number of real estate transactions. While credit markets have been more active since 2013, Pillarstone has not participated in any transactions to raise capital.

The Company was not significantly affected by inflation during the periods presented in this report due primarily to the relative low nationwide inflation rates and the Company having minimal operations prior to December 8, 2016.

### Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have, or are likely to have, a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

### Application of Critical Accounting Estimates

Our consolidated financial statements are prepared in accordance with U.S. GAAP, which require us to make certain estimates and assumptions. The following section is a summary of certain estimates that both require our most subjective judgment and are most important to the presentation of our financial condition and results of operations. It is possible that the use of different estimates or assumptions in making these judgments could result in materially different amounts being reported in our consolidated financial statements.

**Revenue recognition.** All leases on our properties are classified as operating leases, and the related rental income is recognized on a straight-line basis over the terms of the related leases. Differences between rental income earned and amounts due per the respective lease agreements are capitalized or charged, as applicable, to accrued rents and accounts receivable. Percentage rents are recognized as rental income when the thresholds upon which they are based have been met. Recoveries from tenants for taxes, insurance, and other operating expenses are recognized as revenues in the period the corresponding costs are incurred. We have established an allowance for doubtful accounts against the portion of tenant accounts receivable which is estimated to be uncollectible.

**Acquired Properties and Acquired Lease Intangibles.** We allocate the purchase price of the acquired properties to land, building and improvements, identifiable intangible assets and to the acquired liabilities based on their respective fair values at the time of purchase. Identifiable intangibles include amounts allocated to acquired out-of-market leases, the value of in-place leases and customer relationship value, if any. We determine fair value based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends and specific market and economic conditions that may affect the property. Factors considered by management in our analysis of determining the as-if-vacant property value include an estimate of carrying costs during the expected lease-up periods considering market conditions, and costs to execute similar leases. In estimating carrying costs, management includes real estate taxes, insurance and estimates of lost rentals at market rates during the expected lease-up periods, tenant demand and other economic conditions. Management also estimates costs to execute similar leases including leasing commissions, tenant improvements, legal and other related expenses. Intangibles related to out-of-market leases and in-place lease value are recorded as acquired lease intangibles and are amortized as an adjustment to rental revenue or amortization expense, as appropriate, over the remaining terms of the underlying leases. Premiums or discounts on acquired out-of-market debt are amortized to interest expense over the remaining term of such debt.

**Depreciation.** Depreciation is computed using the straight-line method over the estimated useful lives of 5 to 39 years for improvements and buildings, respectively. Tenant improvements are depreciated using the straight-line method over the life of the improvement or remaining term of the lease, whichever is shorter.

**Impairment.** We review our properties for impairment at least annually or whenever events or changes in circumstances indicate that the carrying amount of the assets, including accrued rental income, may not be recoverable through operations. We determine whether an impairment in value has occurred by comparing the estimated future cash flows (undiscounted and without interest charges), including the estimated residual value of the property, with the carrying cost of the property. If impairment is indicated, a loss will be recorded for the amount by which the carrying value of the property exceeds its fair value. Management has determined that there has been no impairment

in the carrying value of our real estate assets as September 30, 2017.

## ITEM 4. CONTROLS AND PROCEDURES

### Evaluation of Disclosure Controls and Procedures

We conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of September 30, 2017. This evaluation was carried out under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2017, our disclosure controls and procedures were not effective due to the presence of material weaknesses in internal control over financial reporting.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. Management concluded that, as of September 30, 2017, our disclosure controls and procedures were not effective due to material weaknesses related to insufficient written policies and procedures over accounting transaction processing and period end financial disclosures, resulting in effective oversight in the establishment and proper controls over accounting and financial reporting.

In light of this material weakness, we have designed and implemented additional controls, including the performance of additional analyses and procedures, in order to conclude that the consolidated financial statements in this Quarterly Report on Form 10-Q are fairly presented, in all material respects, in accordance with GAAP.

### Management's Plans for Remediation

As soon as management became aware of this material weakness in internal control over financial reporting we began taking immediate actions to remediate the material weakness.

The specific material weakness related to the misapplication of ASC 810 upon the formation of the Company. The Company adjusted its accounting of the Operating Partnership, changing the accounting from the equity method (ASC 323, "Investments - Equity Method and Joint Venture") to consolidation under ASC 810. This change in accounting is a one-time adjustment that effected the first year of reporting after the December 8, 2016 Contribution Agreement (the "Contribution Agreement") with Whitestone REIT Operating Partnership, L.P.

We intend to strengthen our controls around the application of ASC 810 and the adoption of any unique accounting applications by preparing formal written memos for every new standard that is applicable to the Company as opposed to the more material ones as we have historically done. We have taken steps to remediate the material weaknesses described above, including (1) reviewing the processes that identify unique accounting transactions, (2) implementing new control procedures that clearly document how unique transactions will be assessed under U.S. GAAP and use of external resources as necessary and (3) adjusted our communications with the Audit Committee that describe the results of such documentation.

We do not expect to incur material costs to remediate this control and expect to have this material weakness remediated no later than September 30, 2018.

### Changes in Internal Control over Financial Reporting

Except as described above, there was no change during the three months ended September 30, 2017 in the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

We may from time to time become a party to legal proceedings and claims that arise in the ordinary course of our business. These matters are generally covered by insurance. While the frequency and resolutions of any such matters cannot be predicted with certainty, we believe that occurrence and outcomes of these matters will not have a material effect on our financial position, results of operations or cash flows.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

### ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable

### ITEM 5. OTHER INFORMATION

None



## ITEM 6. EXHIBITS

### Exhibit Number Exhibit Description

<u>31.1</u>	<u>Section 302 Certification pursuant to the Sarbanes-Oxley Act of 2002 - Chief Executive Officer</u>
<u>31.2</u>	<u>Section 302 Certification pursuant to the Sarbanes-Oxley Act of 2002 - Chief Financial Officer</u>
<u>32.1</u>	<u>CEO/CFO Certification under Section 906 of Sarbanes-Oxley Act of 2002.</u>
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document

\* The following financial information of the Registrant for the quarter ended September 30, 2017, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets (unaudited), (ii) Condensed Consolidated Statements of Operations and Comprehensive Income (unaudited), (iii) Condensed Consolidated Statements of Cash Flows (unaudited), and (iv) Notes to Condensed Consolidated Financial Statements (unaudited).

SIGNATURES

In accordance with the requirements of the Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PILLARSTONE CAPITAL  
REIT

By: /s/ James C. Mastandrea  
James C. Mastandrea  
Chief Executive Officer  
(Principal executive officer)

Date: September 18, 2018

PILLARSTONE CAPITAL REIT

By: /s/ John J. Dee  
John J. Dee  
Chief Financial Officer  
(Principal financial and accounting officer)

Date: September 18, 2018