FIRST BANCORP /NC/ Form 10-Q May 10, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

\_\_\_\_\_

#### FORM 10-Q

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010

Commission File Number 0-15572

# FIRST BANCORP

(Exact Name of Registrant as Specified in its Charter)

North Carolina (State or Other Jurisdiction of Incorporation or Organization) 56-1421916 (I.R.S. Employer Identification Number)

341 North Main Street, Troy, North Carolina (Address of Principal Executive Offices)

27371-0508 (Zip Code)

(Registrant's telephone number, including area code)

(910) 576-6171

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. TYES o NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). o YES o NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

o Large Accelerated Filer T Accelerated Filer

o Non-Accelerated Filer

o Smaller Reporting

Company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o YES T NO
The number of shares of the registrant's Common Stock outstanding on April 30, 2010 was 16,741,255.

# INDEX FIRST BANCORP AND SUBSIDIARIES

		Page
Part I. Financial Information		
Item 1 -	Financial Statements	
Consolidated Balance Sheets March 31, 2010 and March 3 (With Comparative Amounts	1, 2009	4
Consolidated Statements of I For the Periods Ended March		5
Consolidated Statements of C For the Periods Ended March	· · ·	6
Consolidated Statements of S For the Periods Ended March		7
Consolidated Statements of C For the Periods Ended March		8
Notes to Consolidated Finance	cial Statements	9
Item 2 –	Management's Discussion and Analysis of Consolidated Results of Operations and Financial Condition	27
Item 3 –	Quantitative and Qualitative Disclosures About Market Risk	43
Item 4 –	Controls and Procedures	45
Part II. Other Information		
Item 2 –	Unregistered Sales of Equity Securities and Use of Proceeds	45
Item 6 –	<u>Exhibits</u>	46
<u>Signatures</u>		47
Page 2		

#### **Index**

#### FORWARD-LOOKING STATEMENTS

Part I of this report contains statements that could be deemed forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act, which statements are inherently subject to risks and uncertainties. Forward-looking statements are statements that include projections, predictions, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often characterized by the use of qualifying words (and their derivatives) such as "expect," "believe," "estimate," "plan," "project," or other statements concerning our opinions or judgment about future events. Factors that could influence the accuracy of such forward-looking statements include, but are not limited to, the financial success or changing strategies of our customers, our level of success in integrating acquisitions, actions of government regulators, the level of market interest rates, and general economic conditions. For additional information that could affect the matters discussed in this paragraph, see the "Risk Factors" section of our 2009 Annual Report on Form 10-K.

# <u>Index</u>

Part I. Financial Information Item 1 - Financial Statements

## First Bancorp and Subsidiaries Consolidated Balance Sheets

(\$ in thousands-unaudited)	March 31, 2010	December 31, 2009 (audited)	March 31, 2009
ASSETS	<b></b>		
Cash and due from banks, noninterest-bearing	\$51,827	60,071	62,760
Due from banks, interest-bearing	200,343	283,175	113,493
Federal funds sold	2,948	7,626	13,277
Total cash and cash equivalents	255,118	350,872	189,530
Securities available for sale	169,887	179,755	168,593
Securities available for sale	100,007	175,700	100,555
Securities held to maturity (fair values of \$44,074, \$34,947, and			
\$15,512)	43,206	34,413	15,600
Presold mortgages in process of settlement	1,494	3,967	5,014
Loans – non-covered	2,117,873	2,132,843	2,187,466
Loans – covered by FDIC loss share agreement	488,259	520,022	2,107,400
Total loans	2,606,132	2,652,865	2,187,466
Less: Allowance for loan losses	(39,690 )	(37,343)	(31,912)
Net loans	2,566,442	2,615,522	2,155,554
Net ioans	2,300,442	2,013,322	2,133,334
Premises and equipment	54,009	54,159	52,097
Accrued interest receivable	14,122	14,783	12,118
FDIC loss share receivable	117,003	143,221	_
Goodwill	65,835	65,835	65,835
Other intangible assets	5,182	5,113	1,847
Other	100,890	77,716	25,362
Total assets	\$3,393,188	3,545,356	2,691,550
LIABILITIES  Description Description of Louisian	<b>\$292.209</b>	272 422	221.262
Deposits: Demand - noninterest-bearing	\$282,298	272,422	231,263
NOW accounts	313,975	362,366	209,985
Money market accounts	537,296	496,940	381,362
Savings accounts	155,603	149,338	128,914
Time deposits of \$100,000 or more	833,537	816,540	603,187
Other time deposits	747,843	835,502	584,408
Total deposits	2,870,552	2,933,108	2,139,119
Securities sold under agreements to repurchase	67,394	64,058	59,293
Borrowings	76,695	176,811	182,159
Accrued interest payable	2,935	3,054	4,324
Other liabilities	29,983	25,942	21,213
Total liabilities	3,047,559	3,202,973	2,406,108

Edgar Filing: FIRST BANCORP /NC/ - Form 10-Q

Commitments and contingencies
-------------------------------

#### SHAREHOLDERS' EQUITY Preferred stock, no par value per share. Authorized: 5,000,000 shares Issued and outstanding: 65,000 shares at March 31, 2010 and 2009 65,000 65,000 65,000 Discount on preferred stock (4,391 (3,575)(3,789)Common stock, no par value per share. Authorized: 20,000,000 shares Issued and outstanding: 16,739,005, 16,722,423, and 16,620,896 shares 98,440 98,099 96,687 Common stock warrants 4,592 4,592 4,592 Retained earnings 184,982 182,908 133,762 Accumulated other comprehensive income (loss) (3.810)(4,427 (10,208)Total shareholders' equity 345,629 342,383 285,442 Total liabilities and shareholders' equity \$3,393,188 3,545,356 2,691,550

See notes to consolidated financial statements

Page 4

# <u>Index</u>

## First Bancorp and Subsidiaries Consolidated Statements of Income

		onths Ended rch 31,
(\$ in thousands, except share data-unaudited)	2010	2009
INTEREST INCOME		
Interest and fees on loans	\$38,218	32,552
Interest on investment securities:		
Taxable interest income	1,530	1,780
Tax-exempt interest income	354	152
Other, principally overnight investments	207	39
Total interest income	40,309	34,523
INTEREST EXPENSE		
Savings, NOW and money market	1,864	2,135
Time deposits of \$100,000 or more	3,472	4,796
Other time deposits	3,224	4,494
Securities sold under agreements to repurchase	114	196
Borrowings	458	792
Total interest expense	9,132	12,413
Net interest income	31,177	22,110
Provision for loan losses	7,623	4,485
Net interest income after provision	7,023	1,105
for loan losses	23,554	17,625
NONINTEREST INCOME		
Service charges on deposit accounts	3,465	2,974
Other service charges, commissions and fees	1,345	1,121
Fees from presold mortgages	372	159
Commissions from sales of insurance and financial products	422	494
Data processing fees	32	29
Securities gains (losses)	9	(63)
Other gains	49	32
Total noninterest income	5,694	4,746
NONINTED COT EVENICES		
NONINTEREST EXPENSES	0.616	6 167
Salaries Employee benefits	8,616	6,467
1 1	2,484	2,359
Total personnel expense	11,100	8,826
Net occupancy expense	1,888 1,139	1,088 981
Equipment related expenses Intangibles amortization	215	981
Other operating expenses	7,938	4,944
Total noninterest expenses	22,280	
Total hommerest expenses	22,200	15,937
Income before income taxes	6,968	6,434

Income taxes	2,530	2,353
Nat house	4 420	4.001
Net income	4,438	4,081
Preferred stock dividends and accretion	(1,027 )	(941 )
Net income available to common shareholders	\$3,411	3,140
Earnings per common share:		
Basic	\$0.20	0.19
Diluted	0.20	0.19
Dividends declared per common share	\$0.08	0.08
Weighted average common shares outstanding:		
Basic	16,732,518	16,608,625
Diluted	16,763,110	16,617,732

See notes to consolidated financial statements.

Page 5

# <u>Index</u>

# First Bancorp and Subsidiaries Consolidated Statements of Comprehensive Income

(\$ in thousands-unaudited)	Three Months Ended March 31, 2010 2009			
Net income	\$4,438		4,081	
Other comprehensive income (loss):				
Unrealized gains (losses) on securities available for sale:				
Unrealized holding gains (losses) arising during the				
period, pretax	895		(3,639	)
Tax (expense) benefit	(349	)	1,419	
Reclassification to realized (gains) losses	(9	)	63	
Tax expense (benefit)	4		(25	)
Postretirement Plans:				
Amortization of unrecognized net actuarial loss	117		205	
Tax expense	(46	)	(80	)
Amortization of prior service cost and transition obligation	9		9	
Tax expense	(4	)	(4	)
Other comprehensive income (loss)	617		(2,052	)
Comprehensive income	\$5,055		2,029	

See notes to consolidated financial statements.

# <u>Index</u>

# First Bancorp and Subsidiaries Consolidated Statements of Shareholders' Equity

(In thousands, except per share unaudited)	Preferred	Preferred Stock	Comm	on Stock	Common Stock		Accumulate Other omprehens Income		Total e Share- holders'
	Stock	Discount	Shares	Amount	Warrants		(Loss)		Equity
Balances, January 1, 2009	\$		16,574	\$96,072		131,952	(8,156	)	219,868
Net income						4,081			4,081
Preferred stock issued	65,000	(4,592)				,			60,408
Common stock warrants issued					4,592				4,592
Common stock issued under					,				,
stock option plans			17	140					140
Common stock issued into									
dividend reinvestment plan			30	412					412
Cash dividends declared (\$0.08									
per common share)						(1,330)			(1,330)
Preferred dividends						(740)			(740 )
Accretion of preferred stock						(, , ,			
discount		201				(201)			_
Tax benefit realized from						,			
exercise of nonqualified stock									
options				63					63
Other comprehensive income							(2,052	)	(2,052)
•							•		
Balances, March 31, 2009	\$65,000	(4,391)	16,621	\$96,687	4,592	133,762	(10,208	)	285,442
Balances, January 1, 2010	\$65,000	(3,789)	16,722	\$98,099	4,592	182,908	(4,427	)	342,383
Net income						4,438			4,438
Common stock issued under									
stock option plans			2	16					16
Common stock issued into									
dividend reinvestment plan			15	226					226
Cash dividends declared (\$0.08									
per common share)						(1,337)			(1,337)
Preferred dividends						(813)			(813)
Accretion of preferred stock									
discount		214				(214)			-
Stock-based compensation			_	99					99
Other comprehensive income							617		617
Balances, March 31, 2010	\$65,000	(3,575)	16,739	\$98,440	4,592	184,982	(3,810	)	345,629

See notes to consolidated financial statements.

# <u>Index</u>

## First Bancorp and Subsidiaries Consolidated Statements of Cash Flows

	Three Months Ende March 31,			
(\$ in thousands-unaudited)	2010		2009	
Cash Flows From Operating Activities				
Net income	\$4,438		4,081	
Reconciliation of net income to net cash provided by operating activities:				
Provision for loan losses	7,623		4,485	
Net security premium amortization	472		76	
Net purchase accounting adjustments	(2,735	)	(267	)
Loss (gain) on securities available for sale	(9	)	63	
Other gains	(49	)	(32	)
Increase in net deferred loan costs	(123	)	(74	)
Depreciation of premises and equipment	984		863	
Stock-based compensation expense	99		_	
Amortization of intangible assets	215		98	
Origination of presold mortgages in process of settlement	(17,134	)	(15,135	)
Proceeds from sales of presold mortgages in process of settlement	19,607		10,544	
Decrease in accrued interest receivable	661		535	
Decrease (increase) in other assets	1,692		(57	)
Decrease in accrued interest payable	(119	)	(753	)
Increase in other liabilities	5,264		415	
Net cash provided by operating activities	20,886		4,842	
Cash Flows From Investing Activities				
Purchases of securities available for sale	(16,282	)	(46,319	)
Purchases of securities held to maturity	(9,935	)	(513	)
Proceeds from maturities/issuer calls of securities available for sale	26,598		45,217	
Proceeds from maturities/issuer calls of securities held to maturity	1,117		890	
Net decrease in loans	18,878		20,352	
Proceeds from FDIC loss share agreements	20,914		_	
Proceeds from sales of foreclosed real estate	3,016		1,163	
Purchases of premises and equipment	(834	)	(704	)
Net cash paid for acquisition	(170	)	_	
Net cash provided by investing activities	43,302		20,086	
Cash Flows From Financing Activities				
Net increase (decrease) in deposits and repurchase agreements	(58,036	)	62,681	
Repayments of borrowings, net	(100,000	)	(185,000	)
Cash dividends paid – common stock	(1,335	)	(3,149	)
Cash dividends paid – preferred stock	(813	)	(325	)
Proceeds from issuance of preferred stock and common stock warrants	_		65,000	
Proceeds from issuance of common stock	242		552	
Tax benefit realized from exercise of nonqualified stock options	-		63	
Net cash used by financing activities	(159,942	)	(60,178	)
Decrease in cash and cash equivalents	(95,754	)	(35,250	)

Edgar Filing: FIRST BANCORP /NC/ - Form 10-Q

Cash and cash equivalents, beginning of period	350,872	224,780
Cash and cash equivalents, end of period	\$255,118	189,530
Supplemental Disclosures of Cash Flow Information:		
Cash paid during the period for: Interest	\$9,251	13,166
Income taxes	77	370
Non-cash transactions:		
Unrealized (loss) gain on securities available for sale, net of taxes	541	(2,182)
Foreclosed loans transferred to other real estate	29,441	1,693

See notes to consolidated financial statements.

**Index** 

# First Bancorp and Subsidiaries Notes to Consolidated Financial Statements

(unaudited)

For the Periods Ended March 31, 2010 and 2009

#### Note 1 - Basis of Presentation

In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments necessary to present fairly the consolidated financial position of the Company as of March 31, 2010 and 2009 and the consolidated results of operations and consolidated cash flows for the periods ended March 31, 2010 and 2009. All such adjustments were of a normal, recurring nature. Reference is made to the 2009 Annual Report on Form 10-K filed with the SEC for a discussion of accounting policies and other relevant information with respect to the financial statements. The results of operations for the periods ended March 31, 2010 and 2009 are not necessarily indicative of the results to be expected for the full year. The Company has evaluated all subsequent events through the date the financial statements were issued.

#### Note 2 – Accounting Policies

Note 1 to the 2009 Annual Report on Form 10-K filed with the SEC contains a description of the accounting policies followed by the Company and discussion of recent accounting pronouncements. The following paragraphs update that information as necessary.

In June 2009, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2009-16, which removes the concept of a special purpose entity (SPE) from Accounting Standards Codification (ASC) 860, "Transfers and Servicing." The guidance limits the circumstances in which a financial asset should be derecognized when the transferor has not transferred the entire financial asset by taking into consideration the transferor's continuing involvement. The standard requires that a transferor recognize and initially measure at fair value all assets obtained (including a transferor's beneficial interest) and liabilities incurred as a result of a transfer of financial assets accounted for as a sale. The concept of a qualifying SPE is no longer applicable. The guidance was effective for all interim and annual periods beginning after November 15, 2009. The adoption of this guidance on January 1, 2010 did not have a material impact on the Company's consolidated statements.

In January 2010, the FASB issued ASU 2010-06, which is intended to improve disclosures about fair value measurements. The guidance requires entities to disclose significant transfers in and out of fair value hierarchy levels, and the reasons for the transfers, and to present information about purchases, sales, issuances and settlements separately in the reconciliation of fair value measurements using significant unobservable inputs (Level 3). Additionally, the guidance clarifies that a reporting entity should provide fair value measurements for each class of assets and liabilities and disclose the inputs and valuation techniques used for fair value measurements using significant other observable inputs (Level 2) and significant unobservable inputs (Level 3). The Company has applied the new disclosure requirements as of January 1, 2010, except for the disclosures about purchases, sales, issuances and settlements in the Level 3 reconciliation, which will be effective for interim and annual periods beginning after December 15, 2010. The adoption of this guidance has not had and is not expected to have a material impact on the Company's consolidated financial statements.

In February 2010, the FASB issued ASU 2010-09 which amended the subsequent events pronouncement issued in May 2009. The amendment removed the requirement to disclose the date through which subsequent events have been evaluated. This pronouncement became effective immediately upon issuance and is to be applied prospectively. The adoption of this pronouncement did not have a material impact on the Company's consolidated financial statements.

#### **Index**

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

#### Note 3 – Reclassifications

Certain amounts reported in the period ended March 31, 2009 have been reclassified to conform to the presentation for March 31, 2010. These reclassifications had no effect on net income or shareholders' equity for the periods presented, nor did they materially impact trends in financial information.

#### Note 4 – Equity-Based Compensation Plans

At March 31, 2010, the Company had the following equity-based compensation plans: the First Bancorp 2007 Equity Plan, the First Bancorp 2004 Stock Option Plan, the First Bancorp 1994 Stock Option Plan, and one plan that was assumed from an acquired entity. The Company's shareholders approved all equity-based compensation plans, except for those assumed from acquired companies. The First Bancorp 2007 Equity Plan became effective upon the approval of shareholders on May 2, 2007. As of March 31, 2010, the First Bancorp 2007 Equity Plan was the only plan that had shares available for future grants.

The First Bancorp 2007 Equity Plan and its predecessor plans, the First Bancorp 2004 Stock Option Plan and the First Bancorp 1994 Stock Option Plan ("Predecessor Plans"), are intended to serve as a means to attract, retain and motivate key employees and directors and to associate the interests of the plans' participants with those of the Company and its shareholders. The Predecessor Plans only provided for the ability to grant stock options, whereas the First Bancorp 2007 Equity Plan, in addition to providing for grants of stock options, also allows for grants of other types of equity-based compensation, including stock appreciation rights, restricted stock, restricted performance stock, unrestricted stock, and performance units. Since the First Bancorp 2007 Equity Plan became effective on May 2, 2007, the Company has granted the following stock-based compensation: 1) the grant of 2,250 stock options to each of the Company's non-employee directors on June 1, 2007, 2008, and 2009, 2) the grant of 5,000 incentive stock options to an executive officer on April 1, 2008 in connection with a corporate acquisition, 3) the grant of 262,599 stock options and 81,337 performance units to 19 senior officers on June 17, 2008 (each performance unit represents the right to acquire one share of the Company's common stock upon satisfaction of the vesting conditions), and 4) the grant of 29,267 long-term restricted shares of common stock to certain senior executive officers on December 11, 2009.

Prior to the June 17, 2008 grant, stock option grants to employees generally had five-year vesting schedules (20% vesting each year) and had been irregular, usually falling into three categories - 1) to attract and retain new employees, 2) to recognize changes in responsibilities of existing employees, and 3) to periodically reward exemplary performance. Compensation expense associated with these types of grants is recorded pro-ratably over the vesting period. As it relates to directors, the Company has historically granted 2,250 vested stock options to each of the Company's non-employee directors in June of each year. Compensation expense associated with these director grants is recognized on the date of grant since there are no vesting conditions.

The June 17, 2008 grant of a combination of performance units and stock options have both performance conditions (earnings per share (EPS) targets) and service conditions that must be met in order to vest. The 262,599 stock options and 81,337 performance units represent the maximum number of options and performance units that could have vested if the Company were to achieve specified maximum goals for EPS during the three annual performance periods ending on December 31, 2008, 2009, and 2010. Up to one-third of the total number of options and performance units granted are subject to vesting annually as of December 31 of each year beginning in 2010, if (1) the Company achieves specific EPS goals during the corresponding performance period and (2) the executive or key employee continues employment for a period of two years beyond the corresponding performance period. Compensation

expense for this grant is recorded over the various service periods based on the estimated number of options and performance units that are probable to vest. If the awards do not vest, no compensation cost

#### **Index**

is recognized and any previously recognized compensation cost will be reversed. The Company did not achieve the minimum EPS performance goal for 2008, and thus one-third of the above grant was permanently forfeited. As a result of a significant acquisition gain realized in June 2009 related to a failed bank acquisition, the Company achieved the EPS goal for 2009 and recorded compensation expense of \$300,000 in 2009. Assuming no forfeitures, the Company will record compensation expense of approximately \$300,000 in both 2010 and 2011 as a result of the vesting of the 2009 performance period awards. The Company does not believe that the EPS goals for 2010 will be met, and thus no compensation expense has been recorded related to that performance period.

The December 11, 2009 grant of 29,267 long-term restricted shares of common stock to senior executives vests in accordance with the minimum rules for long-term equity grants for companies participating in the U.S. Treasury's Troubled Asset Relief Program (TARP). These rules require that the vesting of the stock be tied to repayment of the financial assistance. For each 25% of total financial assistance repaid, 25% of the total long-term restricted stock may become transferrable. The total compensation expense associated with this grant was \$398,000 and is being initially amortized over a four year period, with approximately \$25,000 being expensed in each quarter of 2010-2013. See Note 13 for further information related to the Company's participation in the TARP.

Under the terms of the Predecessor Plans and the 2007 Equity Plan, options can have a term of no longer than ten years, and all options granted thus far under these plans have had a term of ten years. The Company's options provide for immediate vesting if there is a change in control (as defined in the plans).

At March 31, 2010, there were 742,145 options outstanding related to the three First Bancorp plans, with exercise prices ranging from \$10.50 to \$22.12. At March 31, 2010, there were 864,941 shares remaining available for grant under the First Bancorp 2007 Equity Plan. The Company also has a stock option plan as a result of a corporate acquisition. At March 31, 2010, there were 9,288 stock options outstanding in connection with the acquired plan, with option prices ranging from \$10.66 to \$15.22.

The Company issues new shares of common stock when options are exercised.

The Company measures the fair value of each option award on the date of grant using the Black-Scholes option-pricing model. The Company determines the assumptions used in the Black-Scholes option pricing model as follows: the risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of the grant; the dividend yield is based on the Company's dividend yield at the time of the grant (subject to adjustment if the dividend yield on the grant date is not expected to approximate the dividend yield over the expected life of the option); the volatility factor is based on the historical volatility of the Company's stock (subject to adjustment if historical volatility is reasonably expected to differ from the past); and the weighted-average expected life is based on the historical behavior of employees related to exercises, forfeitures and cancellations.

There were no option grants during the first quarters of 2010 or 2009.

The Company recorded stock-based compensation expense of \$99,000 for the three-month period ended March 31, 2010 and recorded no stock-based compensation expense for the same period in 2009. All of the 2010 expense is classified as "personnel expense" on the Consolidated Statements of Income with approximately \$74,000 relating to the June 17, 2008 grants to 19 senior officers and \$25,000 relating to the vesting of the restricted stock awards granted in December 2009. Stock-based compensation expense is reflected as an adjustment to cash flows from operating activities on the Company's Consolidated Statement of Cash Flows. The Company recognized \$39,000 in income tax benefits in the income statement related to stock-based compensation for the three-month period ended March 31, 2010 and none in the three month period ended March 31, 2009.

At March 31, 2010, the Company had \$31,000 of unrecognized compensation costs related to unvested stock options that have vesting requirements based solely on service conditions. The cost is expected to be amortized over a weighted-average life of 2.5 years, with \$18,000 being expensed in 2010, \$6,000 being expensed in each of 2011 and 2012, and \$1,000 being expensed in 2013. At March 31, 2010, the Company had \$1.4 million in

#### **Index**

unrecognized compensation expense associated with the June 17, 2008 award grant that has both performance conditions and service conditions. Based on the performance conditions, the Company believes that only the 2009 performance awards will ultimately vest, and therefore, the Company will record \$75,000 in each quarter of 2010 and 2011.

As noted above, certain of the Company's stock option grants contain terms that provide for a graded vesting schedule whereby portions of the award vest in increments over the requisite service period. The Company has elected to recognize compensation expense for awards with graded vesting schedules on a straight-line basis over the requisite service period for the entire award. Compensation expense is based on the estimated number of stock options and awards that will ultimately vest. Over the past five years, there have only been minimal amounts of forfeitures or expirations, and therefore the Company assumes that all options granted without performance conditions will become vested.

The following table presents information regarding the activity for the first three months of 2010 related to all of the Company's stock options outstanding:

		Options O	•	
	Number of Shares	Weighted- Average Exercise Price	Weighted- Average Contractual Term (years)	Aggregate Intrinsic Value
Balance at December 31, 2009	753,116	\$ 17.73		
Granted	_	-		
Exercised	(1,667)	9.75		\$ 6,168
Forfeited	_	_		
Expired	_	_		
Outstanding at March 31, 2010	751,449	\$ 17.74	4.8	\$ 63,657
Exercisable at March 31, 2010	571,865	\$ 18.09	3.8	\$ 63,657

The Company received \$16,000 and \$140,000 as a result of stock option exercises during the three months ended March 31, 2010 and 2009, respectively. The Company recorded no tax benefits from the exercise of nonqualified stock options during the three months ended March 31, 2010 compared to \$63,000 in the first quarter of 2009.

As discussed above, the Company granted 81,337 performance units to 19 senior officers on June 17, 2008. Each performance unit represents the right to acquire one share of the Company's common stock upon satisfaction of the vesting conditions (discussed above). The fair market value of the Company's common stock on the grant date was \$16.53 per share. One-third of this grant was forfeited on December 31, 2008 because the Company failed to meet the minimum performance goal required for vesting. Also, as discussed above, the Company granted 29,267 long-term restricted shares of common stock to certain senior executives on December 11, 2009.

#### **Index**

The following table presents information regarding the activity during 2010 related to the Company's outstanding performance units and restricted stock:

	Nonvested Perf	ormance Units	Long-Term Restricted Stock		
		Weighted-		Weighted-	
		Average		Average	
	Number of	Grant-Date	Number of	Grant-Date	
Three months ended March 31, 2010	Units	Fair Value	Units	Fair Value	
Nonvested at the beginning of the					
period	54,225	\$ 16.53	29,267	\$ 13.59	
Granted during the period	_	_	_	_	
Vested during the period	_	_	_	_	
Forfeited or expired during the					
period	_	_	_	_	
Nonvested at end of period	54,225	\$ 16.53	29,267	\$ 13.59	

Note 5 – Earnings Per Common Share

Basic earnings per common share were computed by dividing net income available to common shareholders by the weighted average common shares outstanding. Diluted earnings per common share includes the potentially dilutive effects of the Company's equity plan and the warrant issued to the U.S. Treasury in connection with the Company's participation in the Treasury's Capital Purchase Program – see Note 13 for additional information. The following is a reconciliation of the numerators and denominators used in computing basic and diluted earnings per common share:

	For the Three Months Ended March 31,									
		2010			2009					
	Income	Shares		Income	Shares					
(\$ in thousands except per share amounts)	(Numer- ator)	(Denominator)	Per Share Amount	(Numerator)	(Denominator)	Per Share Amount				
Basic EPS										
Net income available to										
common shareholders	\$3,411	16,732,518	\$0.20	\$3,140	16,608,625	\$0.19				
Effect of Dilutive Securities	-	30,592		-	9,107					
Diluted EPS per common share	\$3,411	16,763,110	\$0.20	\$3,140	16,617,732	\$0.19				

For the three months ended March 31, 2010 and 2009, there were 704,002 and 704,018 options, respectively, that were antidilutive because the exercise price exceeded the average market price for the period. In addition, the warrant issued to the U.S. Treasury (see Note 13) was anti-dilutive for the three months ended March 31, 2010 and 2009. Antidilutive options and warrants have been omitted from the calculation of diluted earnings per share for the respective period.

Page 13

#### **Index**

#### Note 6 – Securities

The book values and approximate fair values of investment securities at March 31, 2010 and December 31, 2009 are summarized as follows:

		December 31, 2009								
	Amortized	Fair	Unrea	llized	Α	mortized	Fair	Unrea	lized	
(\$ in thousands)	Cost	Value	Gains	(Losses)	)	Cost	Value	Gains	(Losses)	)
Securities available for sale: Government-sponsored										
enterprise securities	\$26,554	26,828	274	_		36,106	36,518	412		
Mortgage-backed										
securities	108,229	110,961	2,785	(53	)	109,430	111,797	2,423	(56	)
Corporate bonds	15,765	15,069	1	(697	)	15,769	14,436		(1,333	)
Equity securities	16,618	17,029	440	(29	)	16,618	17,004	417	(31	)
Total available for sale	\$167,166	169,887	3,500	(779	)	177,923	179,755	3,252	(1,420	)
Securities held to maturity:										
State and local										
governments	\$43,190	44,058	950	(82	)	34,394	34,928	612	(78	)
Other	16	16	_	_		19	19			
Total held to maturity	\$43,206	44,074	950	(82	)	34,413	34,947	612	(78	)

Included in mortgage-backed securities at March 31, 2010 were collateralized mortgage obligations with an amortized cost of \$4,818,000 and a fair value of \$4,995,000. Included in mortgage-backed securities at December 31, 2009 were collateralized mortgage obligations with an amortized cost of \$5,413,000 and a fair value of \$5,601,000.

The Company owned Federal Home Loan Bank stock with a cost and fair value of \$16,519,000 at March 31, 2010 and December 31, 2009, which is included in equity securities above and serves as part of the collateral for the Company's line of credit with the Federal Home Loan Bank. The investment in this stock is a requirement for membership in the Federal Home Loan Bank system.

The following table presents information regarding securities with unrealized losses at March 31, 2010:

	Securities in an Unrealized Loss Position for		Unre Loss Pos	ies in an alized sition for	Total		
(\$ in thousands)	Less than	12 Months	More than	12 Months	Total		
		Unrealized		Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses	
Government-sponsored enterprise							
securities	\$-	_	_	_	_	_	
Mortgage-backed securities	18,184	53	_	_	18,184	53	
Corporate bonds	_	_	14,610	697	14,610	697	
Equity securities	15	6	24	23	39	29	

State and local governments	8,464	82	_	-	8,464	82	
Total temporarily impaired							
securities	\$26,663	141	14,634	720	41,297	861	
Page 14							

**Index** 

The following table presents information regarding securities with unrealized losses at December 31, 2009:

	Securities in an Unrealized Loss Position for		Securiti Unrea Loss Pos	alized sition for	Total		
	Less than 1		More than		Total		
		Unrealized		Unrealized		Unrealized	
(in thousands)	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses	
Government-sponsored							
enterprise							
securities	\$-	_	_	_	_	_	
Mortgage-backed securities	9,575	56	_	_	9,575	56	
Corporate bonds	1,609	224	12,827	1,109	14,436	1,333	
Equity securities	17	10	27	21	44	31	
State and local governments	5,821	77	230	1	6,051	78	
Total temporarily impaired							
securities	\$17,022	367	13,084	1,131	30,106	1,498	

In the above tables, all of the non-equity securities that were in an unrealized loss position at March 31, 2010 and December 31, 2009 are bonds that the Company has determined are in a loss position due to interest rate factors, the overall economic downturn in the financial sector, and the broader economy in general. The Company has evaluated the collectability of each of these bonds and has concluded that there is no other-than-temporary impairment. The Company does not intend to sell these securities, and it is more likely than not that the Company will not be required to sell these securities before recovery of the amortized cost. The Company has also concluded that each of the equity securities in an unrealized loss position at March 31, 2010 and December 31, 2009 was in such a position due to temporary fluctuations in the market prices of the securities. The Company's policy is to record an impairment charge for any of these equity securities that remains in an unrealized loss position for twelve consecutive months unless the amount is insignificant.

The aggregate carrying amount of cost-method investments was \$16,535,000 and \$16,538,000 at March 31, 2010 and December 31, 2009, respectively, which included the Federal Home Loan Bank stock discussed above. The Company determined that none of its cost-method investments were impaired at either period end.

The book values and approximate fair values of investment securities at March 31, 2010, by contractual maturity, are summarized in the table below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Securities Ava	ailable for Sale	Securities Held to Maturity			
	Amortized	Fair	Amortized	Fair		
	Cost	Value	Cost	Value		
Debt securities						
Due within one year	\$ 5,020	5,027	346	353		
Due after one year but within five	+ 2,020	-,				
years	21,535	21,801	1,614	1,680		
Due after five years but within ten						
years	2,994	2,776	11,557	11,987		
Due after ten years	12,771	12,293	29,689	30,054		
Mortgage-backed securities	108,229	110,961	_	_		

Edgar Filing: FIRST BANCORP /NC/ - Form 10-Q

Total debt securities	150,549	152,858	43,206	44,074
Equity securities	16,618	17,029	_	_
Total securities	\$ 167,167	169,887	43,206	44,074

At March 31, 2010 and December 31, 2009, investment securities with book values of \$91,873,000 and \$85,438,000, respectively, were pledged as collateral for public and private deposits and securities sold under agreements to repurchase.

There were no securities sales during the three months ended March 31, 2010 or 2009. During the three months ended March 31, 2010, the Company recorded a gain of \$9,000 related to the call of a municipal security. During

Page 15

#### **Index**

the three months ended March 31, 2009, the Company recorded net losses of \$63,000 related to write-downs of the Company's equity portfolio.

#### Note 7 – Loans and Asset Quality Information

On June 19, 2009 the Company acquired substantially all of the assets and liabilities of Cooperative Bank. (See the Company's 2009 Annual Report on Form 10-K for more information regarding this transaction.) The loans and foreclosed real estate that were acquired in this transaction are covered by loss share agreements between the FDIC and the Bank, which afford the Bank significant loss protection. Under the loss share agreements, the FDIC will cover 80% of covered loan and foreclosed real estate losses up to \$303 million and 95% of losses that exceed that amount. Because of the loss protection provided by the FDIC, the risk of the Cooperative Bank loans and foreclosed real estate are significantly different from those assets not covered under the loss share agreements. Accordingly, the Company presents separately loans subject to the loss share agreements as "covered loans" in the information below and loans that are not subject to the loss share agreements as "non-covered loans."

The following is a summary of the major categories of total loans outstanding:

(\$ in thousands)	March 31, 2010		December 31, 2009			March 31, 2009			
All loans (non-covered and covered):	Amount	Percentag	e	Amount	Percenta	ige	Amount	Percent	age
Commercial, financial, and									
agricultural	\$164,792	6	%	173,611	7	%	180,135	8	%
Real estate – construction, land									
development & other land									
loans	527,394	20	%	551,714	21	%	461,120	21	%
Real estate – mortgage – residential (1-4									
family) first mortgages	831,484	32	%	849,875	32	%	577,107	27	%
Real estate – mortgage – home equity									
loans / lines of credit	271,182	11	%	270,054	10	%	245,847	11	%
Real estate – mortgage – commercial and									
other	724,923	28	%	718,723	27	%	634,787	29	%
Installment loans to individuals	85,860	3	%	88,514	3	%	88,161	4	%
Subtotal	2,605,635	100	%	2,652,491	100	%	2,187,157	100	%
Unamortized net deferred loan									
costs	497			374			309		
Total loans	\$2,606,132			2,652,865			2,187,466		

As of March 31, 2010, December 31, 2009, and March 31, 2009, net loans include an unamortized premium of \$834,000, \$883,000 and \$1,030,000, respectively, on loans acquired from Great Pee Dee Bancorp.

<u>Index</u>

The following is a summary of the major categories of non-covered loans outstanding:

(\$ in thousands)	March 31, 2010			December 31, 2009			March 31, 2009		
	Amount	Percentag	ge	Amount	Percent	age	Amount	Percent	age
Non-covered loans:									
Commercial, financial, and									
agricultural	\$158,891	8	%	164,225	8	%	180,135	8	%
Real estate – construction, land									
development & other land									
loans	388,704	18	%	408,458	19	%	461,120	21	%
Real estate – mortgage – residential (1-4									
family) first mortgages	603,375	28	%	594,470	28	%	577,107	27	%
Real estate – mortgage – home equity									
loans / lines of credit	248,613	12	%	247,995	11	%	245,847	11	%
Real estate – mortgage – commercial and									
other	635,533	30	%	632,985	30	%	634,787	29	%
Installment loans to individuals	82,260	4	%	84,336	4	%	88,161	4	%
Subtotal	2,117,376	100	%	2,132,469	100	%	2,187,157	100	%
Unamortized net deferred loan									
costs	497			374			309		
Total non-covered loans	\$2,117,873			2,132,843			2,187,466		

The carrying amount of the covered loans at March 31, 2010 consisted of impaired and nonimpaired purchased loans, as follows:

(\$ in thousands) Covered loans:		Impaired Purchased Loans	Nonimpaired Purchased Loans	Total Covered Loans	Unpaid Principal Balance
Commercial, financial, and agricultural	\$	-	5,901	5,901	6,856
Real estate – construction, land					
development & other land loans		22,781	115,909	138,690	239,014
Real estate – mortgage – residential (1-4					
family) first mortgages		_	228,109	228,109	278,561
Real estate – mortgage – home equity loa	ns				
/ lines of credit		_	22,569	22,569	25,798
Real estate – mortgage – commercial and					
other		4,386	85,004	89,390	119,344
Installment loans to individuals		_	3,600	3,600	4,001
Total	\$	27,167	461,092	488,259	673,574
	\$	- 27,167			

The carrying amount of covered loans at December 31, 2009 was as follows:

Edgar Filing: FIRST BANCORP /NC/ - Form 10-Q

(\$ in thousands)		mpaired urchased Loans	Nonimpaired Purchased Loans	Total Covered Loans	Unpaid Principal Balance
Covered loans:					
Commercial, financial, and agricultural	\$	_	9,386	9,386	12,406
Real estate – construction, land					
development & other land loans		29,479	113,777	143,256	254,897
Real estate – mortgage – residential (1-4					
family) first mortgages		-	255,405	255,405	329,141
Real estate – mortgage – home equity loa	ns				
/ lines of credit		-	22,059	22,059	24,504
Real estate - mortgage - commercial and					
other		4,971	80,767	85,738	108,908
Installment loans to individuals		-	4,178	4,178	4,673
Total	\$	34,450	485,572	520,022	734,529

Page 17

#### **Index**

The following table presents information regarding purchased nonimpaired loans at the Cooperative Bank acquisition date of June 19, 2009 and changes from that date to March 31, 2010. The amounts include principal only and do not reflect accrued interest as of the date of the acquisition or beyond.

#### (\$ in thousands)

Contractual loan principal payments receivable	\$738,182
Estimate of contractual principal not expected to be collected – loan discount	(194,460)
Fair value of purchased nonimpaired loans at June 19, 2009	543,722
Principal repayments	(45,670 )
Transfers to foreclosed real estate	(13,949)
Accretion of loan discount	1,469
Carrying amount of nonimpaired Cooperative loans at December 31, 2009	\$485,572
Principal repayments	(9,069)
Transfers to foreclosed real estate	(16,895)
Accretion of loan discount	1,484
Carrying amount of nonimpaired Cooperative loans at March 31, 2010	\$461,092

As reflected in the table above, the Company accreted \$1,484,000 of the loan discount on purchased nonimpaired loans into interest income during the first quarter of 2010 in order to recognize the difference between the initial recorded investment and the loans' expected principal and interest cash flows using a method that approximates the interest method.

The following table presents information regarding purchased impaired loans at the Cooperative Bank acquisition date of June 19, 2009 and changes from that date to March 31, 2010. The Company has initially applied the cost recovery method to all purchased impaired loans at the acquisition date of June 19, 2009 due to the uncertainty as to the timing of expected cash flows as reflected in the following table.

#### (\$ in thousands)

Contractually required principal payments receivable	\$90,776
Nonaccretable difference	(33,394)
Present value of cash flows expected to be collected	57,382
Accretable difference	_
Fair value of purchased impaired loans at June 19, 2009	57,382
Transfer to foreclosed real estate	(22,932)
Carrying amount of impaired Cooperative Bank loans at December 31, 2009	\$34,450
Principal repayments	(481)
Transfer to foreclosed real estate	(6,482)
Change due to loan-charge-off	(320)
Carrying amount of impaired Cooperative Bank loans at March 31, 2010	\$27,167

The following table presents information regarding all purchased impaired loans accounted for under ASC 310-30, which includes the Company's acquisition of Great Pee Dee on April 1, 2008, and the Company's acquisition of certain assets and liabilities of Cooperative Bank on June 19, 2009:

#### **Index**

	Fair Market						
(\$ in thousands)	Value						
			A	Adjustment -	_		
	C	ontractual	V	Vrite Down			
Purchased Impaired Loans	J	Principal	(N	onaccretabl	e	Carrying	
•	R			Difference)		Amount	
As of April 1, 2008 Great Pee Dee acquisition date	\$	7,663		4,695		2,968	
Additions due to borrower advances		663		_		663	
Change due to payments received		(510	)	_		(510	)
Change due to legal discharge of debt		(102	)	(102	)	_	
Balance at December 31, 2008		7,714		4,593		3,121	
Additions due to acquisition of Cooperative Bank		90,776		33,394		57,382	
Change due to payments received		(822	)	(150	)	(672	)
Transfer to foreclosed real estate		(31,102	)	(7,817	)	(23,285	)
Change due to loan charge-off		(27,273	)	(26,778	)	(495	)
Balance at December 31, 2009		39,293		3,242		36,051	
Change due to payments received		(678	)	_		(678	)
Transfer to foreclosed real estate		(6,543	)	(61	)	(6,482	)
Change due to loan charge-off		(945	)	(625	)	(320	)
Balance at March 31, 2010	\$	31,127		2,556		28,571	

Each of the purchased impaired loans are on nonaccrual status and considered to be impaired. Because of the uncertainty of the expected cash flows, the Company is accounting for each purchased impaired loan under the cost recovery method, in which all cash payments are applied to principal. Thus, there is no accretable yield associated with the above loans. During the first quarter of 2010, the Company received \$67,000 in payments that exceeded the initial carrying amount of the purchased impaired loans. These payments were recorded as interest income.

Page 19

#### <u>Index</u>

Nonperforming assets are defined as nonaccrual loans, restructured loans, loans past due 90 or more days and still accruing interest, and other real estate. Nonperforming assets are summarized as follows:

ASSET QUALITY DATA (\$ in thousands)	March 31, 2010	December 31, 2009	March 31, 2009
Non-covered nonperforming assets			
Nonaccrual loans	\$63,415	62,206	35,296
Restructured loans	27,207	21,283	3,995
Accruing loans >90 days past due	_	_	_
Total non-covered nonperforming loans	90,622	83,489	39,291
Other real estate	10,818	8,793	5,428
Total non-covered nonperforming assets	\$101,440	92,282	44,719
Covered nonperforming assets (1)			
Nonaccrual loans (2)	\$105,043	117,916	_
Restructured loans	11,379	_	_
Accruing loans > 90 days past due	_	_	_
Total covered nonperforming loans	116,422	117,916	_
Other real estate	68,044	47,430	_
Total covered nonperforming assets	\$184,466	165,346	_
Total nonperforming assets	\$285,906	257,628	44,719

- (1) Covered nonperforming assets consist of assets that are included in loss-share agreements with the FDIC.
- (2) At March 31, 2010, the contractual balance of the nonaccrual loans covered by FDIC loss share agreements was \$166.3 million.

The following table presents information related to impaired loans, as defined by relevant accounting standards.

(\$ in thousands)	As of /for the three months ended March 31, 2010	As of /for the year ended December 31, 2009	As of /for the three months ended March 31, 2009
	31, 2010	2009	31, 2009
Impaired loans at period end			
Non-covered Non-covered	\$90,622	55,574	24,198
Covered	116,422	94,746	_
Total impaired loans at period end	\$207,044	150,320	24,198
•	,	,	, and the second
Average amount of impaired loans for period			
Non-covered	\$73,098	36,171	23,172
Covered	105,584	34,161	_
Average amount of impaired loans for period – total	\$178,682	70,332	23,172
·			
Allowance for loan losses related to impaired loans at period end (1)	\$10,450	9,717	3,817

Amount of impaired loans with no related allowance at period end

Timount of imparted found with no folded uno wante at period end			
Non-covered	\$54,829	30,236	14,985
Covered	116,422	94,746	_
Total impaired loans with no related allowance at period end	\$171,251	124,982	14,985

## (1) Relates entirely to non-covered loans.

All of the impaired loans noted in the table above were on nonaccrual status at each respective period end except for those classified as restructured loans (see previous table above for balances).

#### **Index**

#### Note 8 – Deferred Loan Costs

The amount of loans shown on the Consolidated Balance Sheets includes net deferred loan costs of approximately \$497,000, \$374,000, and \$309,000 at March 31, 2010, December 31, 2009, and March 31, 2009, respectively.

#### Note 9 – Goodwill and Other Intangible Assets

The following is a summary of the gross carrying amount and accumulated amortization of amortizable intangible assets as of March 31, 2010, December 31, 2009, and March 31, 2009 and the carrying amount of unamortized intangible assets as of those same dates. The Company recorded \$284,000 in customer lists intangibles in connection with the acquisition of an insurance agency in February 2010.

	March	31, 2010	December 31, 2009		March	31, 2009
	Gross Carryin	g Accumulated C	ross Carryir	ng Accumulated C	iross Carryir	ng Accumulated
(\$ in thousands)	Amount	Amortization	Amount	Amortization	Amount	Amortization
Amortizable intangible						
assets:						
Customer lists	\$678	263	394	241	394	218
Core deposit premiums	7,590	2,823	7,590	2,630	3,792	2,121
Total	\$8,268	3,086	7,984	2,871	4,186	2,339
Unamortizable intangible						
assets:						
Goodwill	\$65,835		65,835		65,835	

Amortization expense totaled \$215,000 and \$98,000 for the three months ended March 31, 2010 and 2009, respectively.

The following table presents the estimated amortization expense for the last three quarters of calendar year 2010 and for each of the four calendar years ending December 31, 2014 and the estimated amount amortizable thereafter. These estimates are subject to change in future periods to the extent management determines it is necessary to make adjustments to the carrying value or estimated useful lives of amortized intangible assets.

Estima	Estimated Amortization						
(\$ in thousands)	(\$ in thousands) Expense						
April 1 to December 31, 2010	\$659						
2011	864						
2012	853						
2013	742						
2014	639						
Thereafter	1,425						
Total	\$5,182						

#### Note 10 – Pension Plans

The Company sponsors two defined benefit pension plans – a qualified retirement plan (the "Pension Plan") which is generally available to all employees, and a Supplemental Executive Retirement Plan (the "SERP"), which is for the benefit of certain senior management executives of the Company.

The Company recorded pension expense totaling \$783,000 and \$897,000 for the three months ended March 31, 2010 and 2009, respectively, related to the Pension Plan and the SERP. The following table contains the components of the pension expense.

#### **Index**

	For the Three Months Ended March 31,						
	2010	2009	2010	2009	2010 Total	2009 Total	
	Pension	Pension					
(\$ in thousands)	Plan	Plan	SERP	SERP	Both Plans	<b>Both Plans</b>	
Service cost – benefits earned							
during the period	\$424	405	118	125	542	530	
Interest cost	378	343	92	75	470	418	
Expected return on plan assets	(355	) (264	)		(355)	(264)	
Amortization of transition							
obligation	1	1			1	1	
Amortization of net (gain)/loss	99	190	18	14	117	204	
Amortization of prior service							
cost	3	3	5	5	8	8	
Net periodic pension cost	\$550	678	233	219	783	897	

The Company's contributions to the Pension Plan are based on computations by independent actuarial consultants and are intended to provide the Company with the maximum deduction for income tax purposes. The contributions are invested to provide for benefits under the Pension Plan. The Company has contributed \$1,500,000 to the Pension Plan in 2010. During 2009, the Company amended the Pension Plan to prohibit new entrants into the plan.

The Company's funding policy with respect to the SERP is to fund the related benefits from the operating cash flow of the Company.

#### Note 11 – Comprehensive Income

Comprehensive income is defined as the change in equity during a period for non-owner transactions and is divided into net income and other comprehensive income. Other comprehensive income includes revenues, expenses, gains, and losses that are excluded from earnings under current accounting standards. The components of accumulated other comprehensive income (loss) for the Company are as follows:

	March 31, 2010		December 3		,	March 31, 2009
Unrealized gain (loss) on securities						
available for sale	\$	2,721	1	,832		(3,303)
Deferred tax asset (liability)		(1,062	) (	715	)	1,288
Net unrealized gain (loss) on securities						
available for sale		1,659	1	,117		(2,015)
Additional pension liability		(9,038	) (	9,164	)	(13,479)
Deferred tax asset		3,569	3	,620		5,286
Net additional pension liability		(5,469	) (	5,544	)	(8,193)
Total accumulated other						
comprehensive income (loss)	\$	(3,810	) (	4,427	)	(10,208)

Page 22

#### **Index**

#### Note 12 – Fair Value

The carrying amounts and estimated fair values of financial instruments at March 31, 2010 and December 31, 2009 are as follows:

	March 3	31, 2010	December 31, 2009		
	Carrying	Estimated	Carrying	Estimated	
(\$ in thousands)	Amount	Fair Value	Amount	Fair Value	
Cash and due from banks, noninterest-bearing	\$51,827	51,827	60,071	60,071	
Due from banks, interest-bearing	200,343	200,343	283,175	283,175	
Federal funds sold	2,948	2,948	7,626	7,626	
Securities available for sale	169,887	169,887	179,755	179,755	
Securities held to maturity	43,206	44,074	34,413	34,947	
Presold mortgages in process of settlement	1,494	1,494	3,967	3,967	
Loans	2,566,442	2,530,031	2,615,522	2,583,289	
FDIC loss share receivable	117,003	114,392	143,221	141,253	
Accrued interest receivable	14,122	14,122	14,783	14,783	
Deposits	2,870,552	2,877,484	2,933,108	2,942,539	
Securities sold under agreements to repurchase	67,394	67,394	64,058	64,058	
Borrowings	76,695	44,632	176,811	141,176	
Accrued interest payable	2,935	2,935	3,054	3,054	

Fair value methods and assumptions are set forth below for the Company's financial instruments.

Cash and Due from Banks, Federal Funds Sold, Presold Mortgages in Process of Settlement, Accrued Interest Receivable, and Accrued Interest Payable – The carrying amounts approximate their fair value because of the short maturity of these financial instruments.

Available for Sale and Held to Maturity Securities – Fair values are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

Loans – Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, financial and agricultural, real estate construction, real estate mortgages and installment loans to individuals. Each loan category is further segmented into fixed and variable interest rate terms. The fair value for each category is determined by discounting scheduled future cash flows using current interest rates offered on loans with similar risk characteristics. Fair values for impaired loans are estimated based on discounted cash flows or underlying collateral values, where applicable.

FDIC loss share receivable – Fair value is equal to the FDIC reimbursement rate of the expected losses to be incurred and reimbursed by the FDIC and then discounted over the estimated period of receipt.

Deposits and Securities Sold Under Agreements to Repurchase – The fair value of securities sold under agreements to repurchase and deposits with no stated maturity, such as non-interest-bearing demand deposits, savings, NOW, and money market accounts, is equal to the amount payable on demand as of the valuation date. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

Borrowings – The fair value of borrowings is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered by the Company's lenders for debt of similar remaining maturities.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from

#### **Index**

offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no highly liquid market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial assets or liabilities include net premises and equipment, intangible and other assets such as foreclosed properties, deferred income taxes, prepaid expense accounts, income taxes currently payable and other various accrued expenses. In addition, the income tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the estimates.

FASB ASC 820 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) of identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Quoted prices for similar instrument in active or non-active markets and model-derived valuations in which all significant inputs are observable in active markets.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The following table summarizes the Company's assets and liabilities that were measured at fair value at March 31, 2010.

(\$ in thousands)			
		Quoted	
		Prices in	
		Active	
		Markets Significant Other	Significant
	Fair Value	for Identical Observable	Unobservable
	at March	Assets (Level Inputs (Level	Inputs (Level
	31, 2010	1) 2)	3)
Recurring			
Securities available for sale:			
Government-sponsored enterprise			
securities	\$ 26,828	\$ — \$ 26,828	\$ —
Mortgage-backed securities	110,961	— 110,961	
Corporate bonds	15,069	<del></del>	
Equity securities	17,029	510 16,519	
Total available for sale securities	169,887	510 169,377	
Nonrecurring			

Impaired loans – covered	\$ 116,422	\$ 	\$ 116,422	\$ 	
Impaired loans – non-covered	90,622		90,622		
Other real estate – covered	68,044		68,044		
Other real estate – non-covered	10,818		10,818		

#### **Index**

The following is a description of the valuation methodologies used for instruments measured at fair value.

Securities — When quoted market prices are available in an active market, the securities are classified as Level 1 in the valuation hierarchy. Level 1 securities for the Company include certain equity securities. If quoted market prices are not available, but fair values can be estimated by observing quoted prices of securities with similar characteristics, the securities are classified as Level 2 on the valuation hierarchy. For the Company, Level 2 securities include mortgage backed securities, collateralized mortgage obligations, government sponsored enterprise securities, and corporate bonds. In cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

Impaired loans —Fair values for impaired loans in the above table are collateral dependent and are estimated based on underlying collateral values, which are then adjusted for the cost related to liquidation of the collateral.

Other real estate – Other real estate, consisting of properties obtained through foreclosure or in satisfaction of loans, is reported at the lower of cost or fair value, determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs. At the time of foreclosure, any excess of the loan balance over the fair value of the real estate held as collateral is treated as a charge against the allowance for loan losses.

There were no transfers to or from Level 1 and 2 during the three months ended March 31, 2010.

For the three months ended March 31, 2010, the increase in the fair value of securities available for sale was \$886,000 which is included in other comprehensive income (net of tax expense of \$345,000). Fair value measurement methods at March 31, 2010 are consistent with those used in prior reporting periods.

Note 13 – Participation in the U.S. Treasury Capital Purchase Program

On January 9, 2009, the Company completed the sale of \$65 million of Series A preferred stock to the United States Treasury Department (Treasury) under the Treasury's Capital Purchase Program. The program was designed to attract broad participation by healthy banking institutions to help stabilize the financial system and increase lending for the benefit of the U.S. economy.

Under the terms of the stock purchase agreement, the Treasury received (i) 65,000 shares of fixed rate cumulative perpetual preferred stock with a liquidation value of \$1,000 per share and (ii) a warrant to purchase 616,308 shares of the Company's common stock, no par value, in exchange for \$65 million.

The preferred stock qualifies as Tier 1 capital and will pay cumulative dividends at a rate of 5% for the first five years, and 9% thereafter. Subject to regulatory approval, the Company is generally permitted to redeem the preferred shares at par plus unpaid dividends.

The warrant has a 10-year term and is immediately exercisable upon its issuance, with an exercise price equal to \$15.82 per share. The Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the warrant.

#### **Index**

The Company allocated the \$65 million in proceeds to the preferred stock and the common stock warrant based on their relative fair values. To determine the fair value of the preferred stock, the Company used a discounted cash flow model that assumed redemption of the preferred stock at the end of year five. The discount rate utilized was 13% and the estimated fair value was determined to be \$36.2 million. The fair value of the common stock warrant was estimated to be \$2.8 million using the Black-Scholes option pricing model with the following assumptions:

Expected dividend yield	4.83 %
Risk-free interest rate	2.48 %
Expected life	10 years
Expected volatility	35.00 %
Weighted average fair value	\$ 4.47

The aggregate fair value result for both the preferred stock and the common stock warrant was determined to be \$39.0 million, with 7% of this aggregate total attributable to the warrant and 93% attributable to the preferred stock. Therefore, the \$65 million issuance was allocated with \$60.4 million being assigned to the preferred stock and \$4.6 million being assigned to the common stock warrants.

The \$4.6 million difference between the \$65 million face value of the preferred stock and the \$60.4 million allocated to it upon issuance was recorded as a discount on the preferred stock. The \$4.6 million discount will be accreted, using the effective interest method, as a reduction in net income available to common shareholders over the next four years at approximately \$0.8 million to \$1.0 million per year.

For the first three months of 2010 and 2009, the Company accrued approximately \$813,000 and \$740,000, respectively, in preferred dividend payments and accreted \$214,000 and \$201,000, respectively, of the discount on the preferred stock. These amounts are deducted from net income in computing "Net income available to common shareholders."

#### Index

Item 2 - Management's Discussion and Analysis of Consolidated Results of Operations and Financial Condition

#### CRITICAL ACCOUNTING POLICIES

We follow and apply accounting principles that conform with accounting principles generally accepted in the United States of America and with general practices followed by the banking industry. Certain of these principles involve a significant amount of judgment and/or use of estimates based on our best assumptions at the time of the estimation. We have identified three policies as being more sensitive in terms of judgments and estimates, taking into account their overall potential impact to our consolidated financial statements – 1) the allowance for loan losses, 2) intangible assets, and 3) valuation of acquired assets.

#### Allowance for Loan Losses

Due to the estimation process and the potential materiality of the amounts involved, we have identified the accounting for the allowance for loan losses and the related provision for loan losses as an accounting policy critical to our consolidated financial statements. The provision for loan losses charged to operations is an amount sufficient to bring the allowance for loan losses to an estimated balance considered adequate to absorb losses inherent in the portfolio.

Our determination of the adequacy of the allowance is based primarily on a mathematical model that estimates the appropriate allowance for loan losses. This model has two components. The first component involves the estimation of losses on loans defined as "impaired loans." A loan is considered to be impaired when, based on current information and events, it is probable we will be unable to collect all amounts due according to the contractual terms of the loan agreement. The estimated valuation allowance is the difference, if any, between the loan balance outstanding and the value of the impaired loan as determined by either 1) an estimate of the cash flows that we expect to receive from the borrower discounted at the loan's effective rate, or 2) in the case of a collateral-dependent loan, the fair value of the collateral.

The second component of the allowance model is an estimate of losses for all loans not considered to be impaired loans. Loans that we have classified as having normal credit risk are segregated by loan type, and estimated loss percentages are assigned to each loan type, based on the historical losses, current economic conditions, and operational conditions specific to each loan type. Loans that we have risk graded as having more than "standard" risk but not considered to be impaired are segregated between those relationships with outstanding balances exceeding \$500,000 and those that are less than that amount. For those loan relationships with outstanding balances exceeding \$500,000, we review the attributes of each individual loan and assign any necessary loss reserve based on various factors including payment history, borrower strength, collateral value, and guarantor strength. For loan relationships less than \$500,000 with more than standard risk but not considered to be impaired, loss percentages are based on a multiple of the estimated loss rate for loans of a similar loan type with normal risk. The multiples assigned vary by type of loan, depending on risk, and we have consulted with an external credit review firm in assigning those multiples.

The reserve estimated for impaired loans is then added to the reserve estimated for all other loans. This becomes our "allocated allowance." In addition to the allocated allowance derived from the model, we also evaluate other data such as the ratio of the allowance for loan losses to total loans, net loan growth information, nonperforming asset levels and trends in such data. Based on this additional analysis, we may determine that an additional amount of allowance for loan losses is necessary to reserve for probable losses. This additional amount, if any, is our "unallocated allowance." The sum of the allocated allowance and the unallocated allowance is compared to the actual allowance for loan losses recorded on our books and any adjustment necessary for the recorded allowance to equal the computed allowance is recorded as a provision for loan losses. The provision for loan losses is a direct charge to earnings in the

period recorded.

#### Index

Loans covered under loss share agreements are recorded at fair value at acquisition date. Therefore, amounts deemed uncollectible at acquisition date become a part of the fair value calculation and are excluded from the allowance for loan losses. Subsequent decreases in the amount expected to be collected result in a provision for loan losses with a corresponding increase in the allowance for loan losses. Subsequent increases in the amount expected to be collected result in a reversal of any previously recorded provision for loan losses and related allowance for loan losses, or prospective adjustment to the accretable yield if no provision for loan losses had been recorded. Proportional adjustments are also recorded to the FDIC receivable under the loss share agreements.

Although we use the best information available to make evaluations, future material adjustments may be necessary if economic, operational, or other conditions change. In addition, various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize additions to the allowance based on the examiners' judgment about information available to them at the time of their examinations.

For further discussion, see "Nonperforming Assets" and "Summary of Loan Loss Experience" below.

#### **Intangible Assets**

Due to the estimation process and the potential materiality of the amounts involved, we have also identified the accounting for intangible assets as an accounting policy critical to our consolidated financial statements.

When we complete an acquisition transaction, the excess of the purchase price over the amount by which the fair market value of assets acquired exceeds the fair market value of liabilities assumed represents an intangible asset. We must then determine the identifiable portions of the intangible asset, with any remaining amount classified as goodwill. Identifiable intangible assets associated with these acquisitions are generally amortized over the estimated life of the related asset, whereas goodwill is tested annually for impairment, but not systematically amortized. Assuming no goodwill impairment, it is beneficial to our future earnings to have a lower amount assigned to identifiable intangible assets and higher amount of goodwill as opposed to having a higher amount considered to be identifiable intangible assets and a lower amount classified as goodwill.

The primary identifiable intangible asset we typically record in connection with a whole bank or bank branch acquisition is the value of the core deposit intangible, whereas when we acquire an insurance agency, the primary identifiable intangible asset is the value of the acquired customer list. Determining the amount of identifiable intangible assets and their average lives involves multiple assumptions and estimates and is typically determined by performing a discounted cash flow analysis, which involves a combination of any or all of the following assumptions: customer attrition/runoff, alternative funding costs, deposit servicing costs, and discount rates. We typically engage a third party consultant to assist in each analysis. For the whole bank and bank branch transactions recorded to date, the core deposit intangibles have generally been estimated to have a life ranging from seven to ten years, with an accelerated rate of amortization. For insurance agency acquisitions, the identifiable intangible assets related to the customer lists were determined to have a life of ten to fifteen years, with amortization occurring on a straight-line basis.

Subsequent to the initial recording of the identifiable intangible assets and goodwill, we amortize the identifiable intangible assets over their estimated average lives, as discussed above. In addition, on at least an annual basis, goodwill is evaluated for impairment by comparing the fair value of our reporting units to their related carrying value, including goodwill (our community banking operation is our only material reporting unit). At our last evaluation, the fair value of our community banking operation exceeded its carrying value, including goodwill. If the carrying value of a reporting unit were ever to exceed its fair value, we would determine whether the implied fair value of the goodwill, using a discounted cash flow analysis, exceeded the carrying value of the goodwill. If the carrying value of

the goodwill exceeded the implied fair value of the goodwill, an impairment loss would be recorded in an amount equal to that excess. Performing such a discounted cash flow analysis would involve the significant use of estimates and assumptions.

#### **Index**

We review identifiable intangible assets for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Our policy is that an impairment loss is recognized, equal to the difference between the asset's carrying amount and its fair value, if the sum of the expected undiscounted future cash flows is less than the carrying amount of the asset. Estimating future cash flows involves the use of multiple estimates and assumptions, such as those listed above.

#### Fair Value and Discount Accretion of Acquired Loans

We consider that the determination of the initial fair value of loans acquired in the June 19, 2009, FDIC-assisted transaction, the initial fair value of the related FDIC loss share receivable, and the subsequent discount accretion of the purchased loans to involve a high degree of judgment and complexity. The carrying value of the acquired loans and the FDIC loss share receivable reflect management's best estimate of the amount to be realized on each of these assets. We determined current fair value accounting estimates of the assumed assets and liabilities in accordance with the Financial Accounting Standard Board's (FASB) Accounting Standard Codification (ASC) 805 "Business Combinations." However, the amount that we realize on these assets could differ materially from the carrying value reflected in our financial statements, based upon the timing of collections on the acquired loans in future periods. To the extent the actual values realized for the acquired loans are different from the estimates, the FDIC loss share receivable will generally be impacted in an offsetting manner due to the loss-sharing support from the FDIC.

Because of the inherent credit losses associated with the acquired loans, the amount that we recorded as the fair values for the loans was less than the contractual unpaid principal balance due from the borrowers, with the difference being referred to as the "discount" on the acquired loans. For the acquired loans that were impaired on the date of acquisition, we are applying the guidance in ASC 310-30 (originally issued as AICPA Statement of Position No. 03-3, "Accounting for Certain Loans or Debt Securities Acquired in a Transfer") in accounting for the discount. We have initially applied the cost recovery method permitted by ASC 310-30 to all purchased impaired loans due to the uncertainty as to the timing of expected cash flows. This will result in the recognition of interest income on these impaired loans only when the cash payments received from the borrower exceed the recorded net book value of the related loans.

For nonimpaired purchased loans, we have elected to accrete the discount in a manner consistent with the guidance for accounting for loan origination fees and costs that is included in FASB ASC 310-20 (originally issued as FASB Statement No. 91, "Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring loans and Initial Direct Costs of Leases").

## **Current Accounting Matters**

See Note 2 to the Consolidated Financial Statements above for information about accounting standards that we have recently adopted.

#### **RESULTS OF OPERATIONS**

## Overview

Net income available to common shareholders for the first quarter of 2010 amounted to \$3,411,000 compared to \$3,140,000 reported in the first quarter of 2009. Earnings per diluted common share were \$0.20 in the first quarter of 2010 compared to \$0.19 in the first quarter of 2009.

#### **Index**

Net Interest Income and Net Interest Margin

Net interest income for the first quarter of 2010 amounted to \$31.2 million, a 41.0% increase over the first quarter of 2009. The increase in net interest income was primarily due to balance sheet growth and a higher net interest margin.

Our net interest margin (tax-equivalent net interest income divided by average earnings assets) in the first quarter of 2010 was 4.16%, a 24 basis point increase from the 3.92% realized in the fourth quarter of 2009 and a 48 basis point increase from the 3.68% margin realized in the first quarter of 2009. The primary reason for the increase in the net interest margin is that we have been able to lower rates on maturing time deposits that were originated in periods of higher interest rates.

Provision for Loan Losses and Asset Quality

Our provision for loan losses amounted to \$7.6 million in the first quarter of 2010 compared to \$6.6 million in the fourth quarter of 2009 and \$4.5 million in the first quarter of 2009. The higher provision for loan losses is a result of higher levels of classified and nonperforming assets primarily in our "non-covered" loan portfolio, which excludes loans assumed from Cooperative Bank that are subject to loss share agreements with the FDIC.

Our non-covered nonperforming assets amounted to \$101 million at March 31, 2010, compared to \$92 million at December 31, 2009 and \$45 million at March 31, 2009. At March 31, 2010, the ratio of non-covered nonperforming assets to total non-covered assets was 3.58%, compared to 3.10% at December 31, 2009, and 1.66% at March 31, 2009.

Our ratio of annualized net charge-offs to average non-covered loans was 1.01% for the first quarter of 2010 compared to 0.69% for the fourth quarter of 2009 and 0.34% in the first quarter of 2009.

#### Noninterest Income

Total noninterest income was \$5.7 million in the first quarter of 2010, a 20.0% increase from the \$4.7 million recorded in the first quarter of 2009. Increased levels of noninterest income were realized across most categories of income as a result of a larger customer base that resulted from the Cooperative Bank acquisition in June 2009.

## Noninterest Expenses

Noninterest expenses amounted to \$22.3 million in the first quarter of 2010, a 39.8% increase over the \$15.9 million recorded in the same period of 2009. The increase is primarily attributable to incremental operating expenses associated with the Cooperative acquisition, including approximately \$1.0 million in expenses related to collection activities on Cooperative loans and foreclosed properties (net of FDIC reimbursements) compared to \$794,000 in the fourth quarter of 2009 and zero in the first quarter of 2009. The increase in noninterest expense in the first quarter of 2010 was also impacted by a fraud loss of \$600,000 and an increase in FDIC insurance premiums, which increased from \$756,000 in the first quarter of 2009 to \$1.2 million in the current quarter.

Our effective tax rate was approximately 36%-37% for all periods presented.

## Balance Sheet and Capital

Total assets at March 31, 2010 amounted to \$3.4 billion, 26.1% higher than a year earlier. Total loans at March 31, 2010 amounted to \$2.6 billion, a 19.1% increase from a year earlier, and total deposits amounted to \$2.9 billion at March 31, 2010, a 34.2% increase from a year earlier. Substantially all of the balance sheet growth

#### **Index**

relates to the 2009 acquisition of Cooperative Bank, a bank with assets of \$958 million that was closed by regulatory authorities on June 19, 2009.

We continue to experience a general decline in loans, with loans decreasing approximately \$47 million, or 1.8%, since December 31, 2009. Although we originate and renew a significant amount of loans each month, normal paydowns of loans are exceeding new loan growth. Overall, loan growth remains weak in most of our market areas.

Our deposits declined by \$63 million, or 2.1%, during the first quarter of 2010. This decrease was primarily a result of the loss of \$70 million in relatively high cost time deposits, including \$51 million in internet time deposits, that matured and were not renewed during the first quarter of 2010. Brokered deposits remained at a low level at March 31, 2010, comprising just 3.1% of total deposits, with internet deposits comprising an additional 2.7%.

During the first quarter of 2010, we utilized a portion of our excess liquidity to pay down our borrowings by \$100 million.

We remain well-capitalized by all regulatory standards with a Total Risk-Based Capital Ratio of 15.58%. Our tangible common equity to tangible assets ratio was 6.31% at March 31, 2010. We continue to have outstanding \$65 million in preferred stock that was issued to the U.S. Treasury in January 2009. We have no immediate plans to redeem this stock in light of the challenging economic conditions.

Our annualized return on average assets for the first quarter of 2010 was 0.40% compared to 0.49% for the first quarter of 2009. This ratio was calculated by dividing annualized net income available to common shareholders by average assets.

Our annualized return on average common equity for the first quarter of 2010 was 4.91% compared to 5.70% for the first quarter of 2009. This ratio was calculated by dividing annualized net income available to common shareholders by average common equity.

#### Components of Earnings

Net interest income is the largest component of earnings, representing the difference between interest and fees generated from earning assets and the interest costs of deposits and other funds needed to support those assets. Net interest income for the three month period ended March 31, 2010 amounted to \$31,177,000, an increase of \$9,067,000, or 41.0% from the \$22,110,000 recorded in the first quarter of 2009. Net interest income on a tax-equivalent basis for the three month period ended March 31, 2010 amounted to \$31,472,000, an increase of \$9,199,000, or 41.3% from the \$22,273,000 recorded in the first quarter of 2009. We believe that analysis of net interest income on a tax-equivalent basis is useful and appropriate because it allows a comparison of net interest income amounts in different periods without taking into account the different mix of taxable versus non-taxable investments that may have existed during those periods.

	Three Months Ended				
	March 31	,			
(\$ in thousands)	2010	2009			
Net interest income, as					
reported	\$ 31,177	22,110			
Tax-equivalent					
adjustment	295	163			
	\$ 31,472	22,273			

# Net interest income, tax-equivalent

There are two primary factors that cause changes in the amount of net interest income we record - 1) growth in loans and deposits, and 2) our net interest margin (tax-equivalent net interest income divided by average interest-earning assets).

#### **Index**

For the three months ended March 31, 2010, the increase in net interest income over the comparable period in 2009 was due to both growth in loans and deposits (see discussion below) and a higher net interest margin.

Our net interest margin in the first quarter of 2010 was 4.16%, a 24 basis point increase from the 3.92% realized in the fourth quarter of 2009 and a 48 basis point increase from the 3.68% realized in the first quarter of 2009. There have been no changes in the interest rates set by the Federal Reserve since December 2008, and we have been able to lower rates on maturing time deposits that were originated in periods of higher rates. Also, to a lesser degree, we have been able to progressively lower interest rates on various types of savings, NOW and money market accounts.

Our net interest margin also benefitted from purchase accounting adjustments associated with the Cooperative acquisition and, to a lesser degree, the acquisition of Great Pee Dee Bancorp in 2008. For the three months ended March 31, 2010 and 2009, we recorded \$2,735,000 and \$267,000, respectively, in net positive purchase accounting adjustments that increased net interest income. The table below presents the components of the purchase accounting adjustments.

	For the Three Months Ended				
	N	March 31,			
\$ in thousands		2010		March 31,2009	
Interest income – reduced by premium amortization on loans	\$	(49	)	(49)	
Interest income – increased by accretion of loan discount		1,484		_	
Interest expense – reduced by premium amortization of deposits		1,184		200	
Interest expense – reduced by premium amortization of borrowings		116		116	
Impact on net interest income	\$	2,735		267	

Page 32

<u>Index</u>

The following table presents net interest income analysis on a tax-equivalent basis.

		Fo 2010						
(\$ in thousands)	Average Volume	Average Rate		Interest Earned or Paid	Average Volume	Average Rate		Interest Earned or Paid
Assets Loans (1)	\$2,627,638	5.90	0%	\$38,218	\$2,202,782	5.99	%	\$32,552
Taxable securities	174,395	3.56	%	1,530	161,483	4.47	%	1,780
Non-taxable securities (2)	39,356	6.69	%	649	15,709	8.13	%	315
Short-term investments,	37,330	0.07	70	077	13,707	0.13	70	313
principally federal funds	223,745	0.38	%	207	72,505	0.22	%	39
Total interest-earning assets	3,065,134	5.37	%	40,604	2,452,479	5.74	%	34,686
Total interest-earning assets	3,003,134	3.31	70	+0,00+	2,732,77	3.74	70	54,000
Cash and due from banks	56,984				38,603			
Premises and equipment	54,281				52,250			
Other assets	264,138				73,558			
Total assets	\$3,440,537				\$2,616,890			
Total assets	ψ3,110,237				Ψ2,010,090			
Liabilities								
NOW deposits	\$326,406	0.27	%	\$216	\$199,162	0.18	%	\$90
Money market deposits	534,204	1.00	%	1,315	360,790	1.85	%	1,647
Savings deposits	152,937	0.88	%	333	123,238	1.31	%	398
Time deposits >\$100,000	831,862	1.69	%	3,472	607,429	3.20	%	4,796
Other time deposits	789,302	1.66	%	3,224	586,462	3.11	%	4,494
Total interest-bearing deposits	2,634,711	1.32	%	8,560	1,877,081	2.47	%	11,425
Securities sold under				,	, ,			,
agreements								
to repurchase	58,069	0.80	%	114	51,032	1.56	%	196
Borrowings	106,769	1.74	%	458	152,644	2.10	%	792
Total interest-bearing liabilities	2,799,549	1.32	%	9,132	2,080,757	2.42	%	12,413
Non-interest-bearing deposits	275,832				229,343			
Other liabilities	18,630				24,275			
Shareholders' equity	346,526				282,515			
Total liabilities and								
shareholders' equity	\$3,440,537				\$2,616,890			
Net yield on interest-earning								
assets and net interest income		4.16		\$31,472		3.68		\$22,273
Interest rate spread		4.05	%			3.32	%	
Average prime rate		3.25	%			3.25	%	

<sup>(1)</sup> Average loans include nonaccruing loans, the effect of which is to lower the average rate shown.

<sup>(2)</sup>Includes tax-equivalent adjustments of \$295,000 and \$163,000 in 2010 and 2009, respectively, to reflect the tax benefit that we receive related to tax-exempt securities, which carry interest rates lower than similar taxable

investments due to their tax exempt status. This amount has been computed assuming a 39% tax rate and is reduced by the related nondeductible portion of interest expense.

Average loans outstanding for the first quarter of 2010 were \$2.628 billion, which was 19.3% higher than the average loans outstanding for the first quarter of 2009 (\$2.203 billion). The mix of our loan portfolio remained substantially the same at March 31, 2010 compared to December 31, 2009, with approximately 91% of our loans being real estate loans, 6% being commercial, financial, and agricultural loans, and the remaining 3% being consumer installment loans. The majority of our real estate loans are personal and commercial loans where real estate provides additional security for the loan.

Average total deposits outstanding for the first quarter of 2010 were \$2.911 billion, which was 38.2% higher than the average deposits outstanding for the first quarter of 2009 (\$2.106 billion). Generally, we can reinvest

#### **Index**

funds from deposits at higher yields than the interest rate being paid on those deposits, and therefore increases in deposits typically result in higher amounts of net interest income.

A majority of the increase in average loans and deposits over the past year came as a result of the acquisition of Cooperative Bank. On June 19, 2009, we acquired most of the assets and liabilities of Cooperative Bank, including approximately \$601 million in loans and \$712 million in deposits. The effect of the higher amounts of average loans and deposits was to increase net interest income in 2010.

The yields earned on assets and rates paid on liabilities (funding costs) have both declined, primarily as a result of the maturity and repricing of assets and liabilities that were originated during periods of higher interest rates. Due largely to a steep yield curve and our continued initiative to require generally higher loan interest rates to better compensate us for our risk, our funding costs have declined by a greater amount than our asset yields have decreased, which has resulted in a higher net interest margin in the first quarter of 2010. As derived from the above table, in the first quarter of 2010, the average yield on interest-earning assets was 5.37%, a 37 basis point decline from the 5.74% yield in the first quarter of 2009, while the average rate on interest bearing liabilities declined by 110 basis points, from 2.42% in the first quarter of 2009 to 1.32% in the first quarter of 2010.

See additional information regarding net interest income in the section entitled "Interest Rate Risk."

The current economic environment has resulted in an increase in our loan losses and nonperforming assets, which has led to significantly higher provisions for loan losses. Our provision for loan losses amounted to \$7,623,000 in the first quarter of 2010 versus \$4,485,000 in the first quarter of 2009.

The increases in the provisions for loan losses are solely attributable to our "non-covered" loan portfolio, which excludes loans assumed from Cooperative that are subject to loss share agreements with the FDIC. We do not expect to record any significant loan loss provisions in the foreseeable future related to Cooperative's loan portfolio because these loans were written down to estimated fair market value in connection with the recording of the acquisition.

Our non-covered nonperforming assets amounted to \$101 million at March 31, 2010, compared to \$92 million at December 31, 2009 and \$45 million at March 31, 2009. At March 31, 2010, the ratio of non-covered nonperforming assets to total non-covered assets was 3.58%, compared to 3.10% at December 31, 2009, and 1.66% at March 31, 2009.

Our ratio of annualized net charge-offs to average non-covered loans was 1.01% for the first quarter of 2010 compared to 0.69% in the fourth quarter of 2009 and 0.34% in the first quarter of 2009.

Our nonperforming assets that are covered by FDIC loss share agreements have increased from \$91 million at June 30, 2009 to \$184 million at March 31, 2010. We continue to submit claims to the FDIC on a regular basis pursuant to the loss share agreements and have received total cash reimbursements from the FDIC of over \$60 million since the Cooperative acquisition.

Noninterest income amounted to \$5.7 million for the first quarter of 2010, a 20.0% increase from the first quarter of 2009. Increased levels of noninterest income were realized across most categories of income as a result of a larger customer base that resulted from the Cooperative Bank acquisition.

Noninterest expenses amounted to \$22.3 million in the first quarter of 2010, a 39.8% increase over 2009. A majority of this increase is attributable to incremental operating expenses associated with the Cooperative acquisition, including higher personnel expenses, higher occupancy expenses, and higher expenses related to collection activities on Cooperative loans and foreclosed properties (approximately \$1.0 million, net of FDIC reimbursements, for the first

three months of 2010). Also, during the first quarter of 2010 we recorded approximately \$0.6 million in expense related to a fraud loss. FDIC insurance expense increased to \$1.2 million for the first three months of 2010, compared to \$0.8 million in the comparable quarter of 2009.

#### **Index**

The provision for income taxes was \$2,530,000 in the first quarter of 2010, an effective tax rate of 36.3%, compared to \$2,353,000 in the first quarter of 2009, an effective tax rate of 36.6%. We expect our effective tax rate to remain at approximately 36-37% for the foreseeable future. The Company's 2007 and 2008 tax returns are currently being audited by the Internal Revenue Service.

The Consolidated Statements of Comprehensive Income reflect other comprehensive income of \$617,000 during the first quarter of 2010 and other comprehensive losses of \$2,052,000 during the first quarter of 2009. The primary component of other comprehensive income/loss for the periods presented was changes in unrealized holding gains/losses of our available for sale securities. Our available for sale securities portfolio is predominantly comprised of fixed rate bonds that generally increase in value when market yields for fixed rate bonds decrease and decline in value when market yields for fixed rate bonds increase. Management has evaluated any unrealized losses on individual securities at each period end and determined that there is no other-than-temporary impairment.

#### FINANCIAL CONDITION

Total assets at March 31, 2010 amounted to \$3.39 billion, 26.1% higher than a year earlier. Total loans at March 31, 2010 amounted to \$2.61 billion, a 19.1% increase from a year earlier, and total deposits amounted to \$2.87 billion, a 34.2% increase from a year earlier.

The following table presents information regarding the nature of our growth for the twelve months ended March 31, 2010 and for the first quarter of 2010.

April 1, 2009 to March 31, 2010	Balance at beginning of period	Internal Growth		Growth from Acquisitions (\$ in th	Balance at end of period nousands)	Total percenta growth	ge	ercentage gro excluding acquisition	3
Loans	\$2,187,466	(182,438	)	601,104	2,606,132	19.1	%	-8.3	%
Deposits - Noninterest bearing Deposits - NOW Deposits - Money market Deposits - Savings Deposits - Brokered time	\$231,263 209,985 381,362 128,914 80,578	15,811 71,975 110,177 5,446 (33,460	)	35,224 32,015 45,757 21,243 42,943	282,298 313,975 537,296 155,603 90,061	22.1 49.5 40.9 20.7 11.8	% % % %	6.8 34.3 28.9 4.2 -41.5	% % % %
Deposits – Internet time Deposits - Time>\$100,000	6,494 530,895	(90,957 32,232	)	161,672 148,104	77,209 711,231	n/m 34.0	%	n/m 6.1	%
Deposits - Time \$100,000 Deposits - Time \$100,000	569,628	•	)	225,103	702,879	23.4	%	-16.1	%
Total deposits	\$2,139,119	19,372		712,061	2,870,552	34.2	%	0.9	%
January 1, 2010 to March 31, 2010									
Loans	\$2,652,865	(46,733	)		2,606,132	-1.8	%	-1.8	%
Deposits - Noninterest									
bearing	\$272,422	9,876			282,298	3.6	%	3.6	%
Deposits – NOW	362,366	( - )	)		313,975	-13.4	%	-13.4	%
Deposits - Money market	496,940	40,356			537,296	8.1	%	8.1	%
Deposits – Savings	149,338	6,265			155,603	4.2	%	4.2	%

Edgar Filing: FIRST BANCORP /NC/ - Form 10-Q

Deposits - Brokered time	76,332	13,729	90,061	18.0	%	18.0	%
Deposits – Internet time	128,024	(50,815)	77,209	-39.7	%	-39.7	%
Deposits - Time>\$100,000	704,128	7,103	711,231	1.0	%	1.0	%
Deposits - Time<\$100,000	743,558	(40,679 )	702,879	-5.5	%	-5.5	%
Total deposits	\$2,933,108	(62,556)	2,870,552	-2.1	%	-2.1	%

Page 35

#### **Index**

As derived from the table above, for the twelve months preceding March 31, 2010, our loans increased by \$419 million, or 19.1%, all of which was related to our acquisition of Cooperative Bank on June 19, 2009. Over that same period, deposits increased \$731 million, or 34.2%, of which \$19 million was internal growth and \$712 million was from the Cooperative acquisition. For the first three months of 2010, internally generated loans decreased \$47 million, or 1.8%, while internally generated deposits decreased by \$63 million, or 2.1%. We believe internally generated loans have declined due to lower loan demand in the recessionary economy, as well as an initiative that began in 2008 to require generally higher loan interest rates to better compensate us for our risk. During the first quarter of 2010, approximately \$70 million in relatively high cost time deposits, including \$51 million in internet time deposits, matured and were not renewed.

The deposit portfolio assumed from Cooperative had a high concentration of time deposits, comprising approximately 81% of total deposits compared to our recent historical average of 55%-57%. Time deposits are generally our bank's most expensive funding source. Additionally, Cooperative's time deposits were more heavily concentrated in brokered time deposits and time deposits gathered by placing interest rates on internet websites. Prior to the Cooperative acquisition, we had \$66 million in brokered deposits and \$7 million in internet deposits. The acquisition brought us an additional \$43 million in brokered deposits and \$162 million in internet deposits. We believe these two types of deposit sources have little long term value, as the interest rates are relatively high and there is no opportunity to develop additional business with those customers. We expect that our level of internet deposits will continue a steady decline in future quarters as those deposits mature, because we plan to offer interest rates on renewals that are less competitive than the relatively high rates that Cooperative was offering. We expect to replace those deposits with either retail deposits or brokered deposits at lower interest rates.

The mix of our loan portfolio remains substantially the same at March 31, 2010 compared to December 31, 2009. The majority of our real estate loans are personal and commercial loans where real estate provides additional security for the loan.

Note 7 to the consolidated financial statements presents additional detailed information regarding our mix of loans, including a break-out between loans covered by FDIC loss sharing agreements and non-covered loans.

#### Nonperforming Assets

Nonperforming assets are defined as nonaccrual loans, restructured loans, loans past due 90 or more days and still accruing interest, and other real estate. As previously discussed, in our acquisition of Cooperative Bank, we entered into loss sharing agreements with the FDIC, which afford us significant protection from losses from all loans and other real estate acquired in the acquisition.

Because of the loss protection provided by the FDIC, the financial risk of the Cooperative loans and foreclosed real estate are significantly different from those assets not covered under the loss share agreements. Accordingly, we present separately loans subject to the loss share agreements as "covered loans" in the information below and loans that are not subject to the loss share agreements as "non-covered loans."

**Index** 

Nonperforming assets are summarized as follows:

ASSET QUALITY DATA (\$ in thousands)	March 31, 2010	]	December 3 2009	1,	March 31 2009	·,
Non-covered nonperforming assets						
Nonaccrual loans	\$63,415		62,206		35,296	
Restructured loans	27,207		21,283		3,995	
Accruing loans >90 days past due	_		_		_	
Total non-covered nonperforming loans	90,622		83,489		39,291	
Other real estate	10,818		8,793		5,428	
Total non-covered nonperforming assets	101,440		92,282		44,719	
Covered nonperforming assets (1)						
Nonaccrual loans (2)	\$105,043		117,916		_	
Restructured loans	11,379		_		_	
Accruing loans > 90 days past due	_		_		_	
Total covered nonperforming loans	116,422		117,916		_	
Other real estate	68,044		47,430		_	
Total covered nonperforming assets	\$184,466		165,346		_	
Total nonperforming assets	\$285,906		257,628		44,719	
Asset Quality Ratios – All Assets	0.04	~	0 7 4	~	0.04	~
Net charge-offs to average loans - annualized		%	0.54	%	0.34	%
Nonperforming loans to total loans		%	7.59	%	1.80	%
Nonperforming assets to total assets		%	7.27	%	1.66	%
Allowance for loan losses to total loans		%	1.41	%	1.46	%
Allowance for loan losses to nonperforming loans	19.17	%	18.54	%	81.22	%
Asset Quality Ratios – Based on Non-covered Assets only						
Net charge-offs to average non-covered loans - annualized		%	0.69	%	0.34	%
Non-covered nonperforming loans to non-covered loans		%	3.91	%	1.80	%
Non-covered nonperforming assets to total non-covered assets		%	3.10	%	1.66	%
Allowance for loan losses to non-covered loans		%	1.75	%	1.46	%
Allowance for loan losses to non-covered nonperforming loans	43.80	%	44.73	%	81.22	%

- (1) Covered nonperforming assets consist of assets that are included in loss-share agreements with the FDIC.
- (2) At March 31, 2010, the contractual balance of the nonaccrual loans covered by FDIC loss share agreements was \$166.3 million.

We have reviewed the collateral for our nonperforming assets, including nonaccrual loans, and have included this review among the factors considered in the evaluation of the allowance for loan losses discussed below.

Consistent with the recessionary economy, we have experienced increases in loan losses, delinquencies and nonperforming assets. Our total nonperforming assets were also significantly impacted by the Cooperative acquisition. Our non-covered nonperforming assets were \$101.4 million at March 31, 2010 compared to \$92.3 million

at December 31, 2009 and \$44.7 million at March 31, 2009. Our ratio of annualized net charge-offs to average non-covered loans was 1.01% for the first quarter of 2010 compared to 0.69% in the fourth quarter of 2009 and 0.34% in the first quarter of 2009.

#### **Index**

The following is the composition by loan type of all of our nonaccrual loans at each period end:

	At	At	At
	March 31,	December 31,	March 31,
(\$ in thousands)	2010(1)	2009 (1)	2009
Commercial, financial, and agricultural	\$3,201	4,033	2,546
Real estate – construction, land development, and other land loans	81,170	80,669	11,836
Real estate – mortgage – residential (1-4 family) first mortgages	41,387	48,424	12,384
Real estate – mortgage – home equity loans/lines of credit	14,287	16,951	2,837
Real estate – mortgage – commercial and other	27,412	28,476	4,469
Installment loans to individuals	1,001	1,569	1,224
Total nonaccrual loans	\$168,458	180,122	35,296

(1) Includes both covered and non-covered loans.

The following segregates our nonaccrual loans at March 31, 2010 into covered and non-covered loans:

	Covered	Non-covered	Total
	Nonaccrual	Nonaccrual	Nonaccrual
(\$ in thousands)	Loans	Loans	Loans
Commercial, financial, and agricultural	\$316	2,885	3,201
Real estate – construction, land development, and other land loans	53,737	27,433	81,170
Real estate – mortgage – residential (1-4 family) first mortgages	22,963	18,424	41,387
Real estate – mortgage – home equity loans/lines of credit	9,934	4,353	14,287
Real estate – mortgage – commercial and other	18,075	9,337	27,412
Installment loans to individuals	18	983	1,001
Total nonaccrual loans	\$105,043	63,415	168,458

The following is the composition of our nonaccrual loans at December 31, 2009:

	Covered Nonaccrual	Non-covered Nonaccrual	Total Nonaccrual
(\$ in thousands)	Loans	Loans	Loans
Commercial, financial, and agricultural	\$263	3,770	4,033
Real estate – construction, land development, and other land loans	54,023	26,646	80,669
Real estate – mortgage – residential (1-4 family) first mortgages	31,315	17,109	48,424
Real estate – mortgage – home equity loans/lines of credit	13,451	3,500	16,951
Real estate – mortgage – commercial and other	18,595	9,881	28,476
Installment loans to individuals	269	1,300	1,569
Total nonaccrual loans	\$117,916	62,206	180,122

At March 31, 2010, troubled debt restructurings amounted to \$38.6 million, compared to \$21.3 million at December 31, 2009, and \$4.0 million at March 31, 2009. This increase was the result of our working with borrowers experiencing financial difficulties by modifying certain loan terms. The increase between March 31, 2009 and December 31, 2009 was also impacted by our analysis of the Federal Reserve's October 2009 guidance related to real estate loan workouts, which provided clarification of situations involving borrowers that should be reported as troubled debt restructurings.

Other real estate includes foreclosed, repossessed, and idled properties. Non-covered other real estate has increased since March 31, 2009, amounting to \$10.8 million at March 31, 2010, \$8.8 million at December 31, 2009, and \$5.4 million at March 31, 2009. At March 31, 2010, we also held \$68.0 million in other real estate that is subject to the loss share agreement with the FDIC. We believe that the fair values of the items of other real estate, less estimated costs to sell, equal or exceed their respective carrying values at the dates presented.

#### **Index**

The following table presents the detail of our other real estate at each period end:

	At	At	At
	March 31,	December 31,	March 31,
(\$ in thousands)	2010(1)	2009 (1)	2009
Vacant land	\$53,556	44,078	1,244
1-4 family residential properties	22,400	10,004	2,846
Commercial real estate	2,906	2,141	1,323
Other	_	_	15
Total other real estate	\$78,862	56,223	5,428

(1) Includes both covered and non-covered real estate.

The following segregates our other real estate at March 31, 2010 into covered and non-covered:

	Covered Other 1	Covered Other Non-covered Other Total Other Real		
(\$ in thousands)	Real Estate	Real Estate	Estate	
Vacant land	\$ 49,914	3,642	53,556	
1-4 family residential properties	16,612	5,788	22,400	
Commercial real estate	1,518	1,388	2,906	
Other	_	_	_	
Total other real estate	\$ 68,044	10,818	78,862	

#### Summary of Loan Loss Experience

The allowance for loan losses is created by direct charges to operations. Losses on loans are charged against the allowance in the period in which such loans, in management's opinion, become uncollectible. The recoveries realized during the period are credited to this allowance.

We have no foreign loans, few agricultural loans and do not engage in significant lease financing or highly leveraged transactions. Commercial loans are diversified among a variety of industries. The majority of our real estate loans are primarily personal and commercial loans where real estate provides additional security for the loan. Collateral for virtually all of these loans is located within our principal market area.

Our provision for loan losses amounted to \$7.6 million in the first quarter of 2010 compared to \$4.5 in the first quarter of 2009. The higher 2010 amounts were due to negative trends in asset quality as previously discussed.

In the first quarter of 2010, we recorded \$5.3 million in net charge-offs, which amounted to 1.01% annualized net charge-offs to average non-covered loans, compared to \$1.8 million (0.34%) in the first quarter of 2009. Our ratio of non-covered nonperforming assets to total non-covered assets was 3.58% at March 31, 2010 compared to 1.66% at March 31, 2009.

At March 31, 2010, the allowance for loan losses amounted to \$39.7 million compared to \$37.3 million at December 31, 2009 and \$31.9 million at March 31, 2009. The allowance for loan losses as a percentage of total non-covered loans was 1.87% at March 31, 2010, 1.75% at December 31, 2009, and 1.46% at March 31, 2009.

We believe our reserve levels are adequate to cover probable loan losses on the loans outstanding as of each reporting date. It must be emphasized, however, that the determination of the reserve using our procedures and methods rests

upon various judgments and assumptions about economic conditions and other factors affecting loans. No assurance can be given that we will not in any particular period sustain loan losses that are sizable in relation to the amounts reserved or that subsequent evaluations of the loan portfolio, in light of conditions and factors then prevailing, will not require significant changes in the allowance for loan losses or future charges to earnings. See "Critical Accounting Policies – Allowance for Loan Losses" above.

## <u>Index</u>

In addition, various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses and value of other real estate. Such agencies may require us to recognize adjustments to the allowance or the carrying value of other real estate based on their judgments about information available at the time of their examinations.

For the periods indicated, the following table summarizes our balances of loans outstanding, average loans outstanding, changes in the allowance for loan losses arising from charge-offs and recoveries, additions to the allowance for loan losses that have been charged to expense, and additions that were recorded related to acquisitions.

Three Months Ended March 31,