GOOD TIMES RESTAURANTS INC Form 10QSB May 03, 2002

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

#### QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For quarterly period ended: March 31, 2002

Commission file number: 0-18590

GOOD TIMES RESTAURANTS INC.

(Exact name of small business issuer as specified in its charter)

#### **NEVADA**

(State or other jurisdiction of incorporation or organization)

84-1133368

(I.R.S. Employer Identification No.)

#### 601 CORPORATE CIRCLE, GOLDEN, CO 80401

(Address of principal executive offices)

(303) 384-1400

(Issuer's telephone number)

(Former name, former address and former fiscal year, since last report.)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

[X] Yes [] No

#### APPLICABLE ONLY TO CORPORATE ISSUERS

Total number of shares of common stock outstanding at May 3, 2002.

# Edgar Filing: GOOD TIMES RESTAURANTS INC - Form 10QSB 2,252,030 SHARES OF COMMON STOCK, .001 PAR VALUE

Transitional Small Business Disclosure Format (check one): [ ] Yes [X ] No

Form 10-QSB

Quarter Ended March 31, 2002

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(Unaudited)

## **ASSETS**

|                                                | March 31,     | September 30, |
|------------------------------------------------|---------------|---------------|
|                                                | <u>2002</u>   | <u>2001</u>   |
| CURRENT ASSETS:                                |               |               |
| Cash and cash equivalent                       | \$ 859,000    | \$1,201,000   |
| Investments, at fair value                     | 199,000       | 199,000       |
| Receivables                                    | 143,000       | 60,000        |
| Inventories                                    | 104,000       | 95,000        |
| Prepaid expenses and other                     | 33,000        | 23,000        |
| Notes receivable                               | 45,000        | 32,000        |
| Total current assets                           | 1,383,000     | 1,610,000     |
|                                                |               |               |
| PROPERTY AND EQUIPMENT, at cost:               |               |               |
| Land and building                              | 4,327,000     | 4,251,000     |
| Leasehold improvements                         | 2,699,000     | 2,692,000     |
| Fixtures and equipment                         | 5,115,000     | 4,833,000     |
|                                                | 12,141,000    | 11,776,000    |
|                                                |               |               |
| Less accumulated depreciation and amortization | (5,046,000)   | (4,610,000)   |
|                                                | 7,095,000     | 7,166,000     |
| OTHER ASSETS:                                  |               |               |
| Notes receivable                               | 480,000       | 389,000       |
| Deposits & other                               | <u>78,000</u> | <u>77,000</u> |
|                                                | 558,000       | 466,000       |

| TOTAL ASSETS                                                 | <u>\$9,036,000</u> | \$9,242,000    |
|--------------------------------------------------------------|--------------------|----------------|
| LIABILITIES AND STOCKHOL                                     | DERS' EQUITY       |                |
| CURRENT LIABILITIES:                                         |                    |                |
| Current maturities of long-term debt and capital leases      | \$ 417,000         | \$ 375,000     |
| Accounts payable                                             | 228,000            | 643,000        |
| Lease obligations, RTC and Las Vegas                         | 67,000             | 91,000         |
| Deferred income                                              | 0                  | 49,000         |
| Accrued liabilities - other                                  | <u>705,000</u>     | 642,000        |
| Total current liabilities                                    | 1,417,000          | 1,800,000      |
|                                                              |                    |                |
| LONG-TERM LIABILITIES:                                       |                    |                |
| Debt and capitalized leases, net of current portion          | 2,357,000          | 2,157,000      |
| Lease obligations, RTC and Las Vegas, net of current portion | 50,000             | 61,000         |
| Deferred liabilities                                         | 403,000            | <u>379,000</u> |
| Total long-term liabilities                                  | 2,810,000          | 2,597,000      |
|                                                              |                    |                |
| MINORITY INTERESTS IN PARTNERSHIPS                           | 1,048,000          | 1,071,000      |
| GOOD TIMES RESTAURANTS INC.                                  | AND SUBSIDIARIES   |                |
| CONSOLIDATED BALANCE SH                                      | IEET (Continued)   |                |
| (Unaudited)                                                  |                    |                |
|                                                              | March 31,          | September 30,  |
|                                                              |                    |                |

#### STOCKHOLDERS' EQUITY:

Preferred stock, \$.01 par value; 5,000,000 shares authorized, none issued and outstanding.

Common stock, \$.001 par value; 50,000,000 shares authorized, 2,252,030 shares issued and outstanding as of March 31, 2002 and

2001

2002

| 2.242.063  | shares  | issued | and | outstanding  | as of | Ser | otember    | 30 | 2001 |
|------------|---------|--------|-----|--------------|-------|-----|------------|----|------|
| 2,2 12,000 | bilaics | 100000 | unu | Outstallalli | ub OI |     | , tollioti | -0 | 2001 |

2,000

2,000

| Capital contributed in excess of par value | 13,258,000  | 13,240,000  |
|--------------------------------------------|-------------|-------------|
| Accumulated deficit                        | (9,499,000) | (9,468,000) |
| Total stockholders' equity                 | 3,761,000   | 3,774,000   |

| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$9,036,000 | <u>\$9,242,000</u> |
|--------------------------------------------|-------------|--------------------|
|--------------------------------------------|-------------|--------------------|

## GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

|                        | Three Months Ended |               | Six Months Ended |                |      |       |
|------------------------|--------------------|---------------|------------------|----------------|------|-------|
|                        | March 31,          |               | March 31,        |                | Marc | h 31, |
|                        | 2002               | <u>2001</u>   | 2002             | 2001           |      |       |
| NET REVENUES:          |                    |               |                  |                |      |       |
| Restaurant sales, net  | \$3,877,000        | \$3,732,000   | \$8,128,000      | \$7,639,000    |      |       |
| Franchise net revenues | 82,000             | <u>69,000</u> | <u>169.000</u>   | <u>145,000</u> |      |       |
| Total revenues         | 3,959,000          | 3,801,000     | 8,297,000        | 7,784,000      |      |       |

## RESTAURANT OPERATING EXPENSES:

| Food & paper costs                   | 1,276,000 | 1,331,000 | 2,642,000      | 2,685,000      |
|--------------------------------------|-----------|-----------|----------------|----------------|
| Labor, occupancy & other             | 1,787,000 | 1,698,000 | 3,613,000      | 3,398,000      |
| Opening expenses                     | 1,000     | 7,000     | 4,000          | 22,000         |
| Accretion of deferred rent           | 8,000     | 10,000    | 15,000         | 20,000         |
| Depreciation & amortization          | 242,000   | 205,000   | <u>477,000</u> | <u>406,000</u> |
| Total restaurant operating costs     | 3,314,000 | 3,251,000 | 6,751,000      | 6,531,000      |
| INCOME FROM RESTAURANT<br>OPERATIONS | 645,000   | 550,000   | 1,546,000      | 1,253,000      |

#### OTHER OPERATING EXPENSES:

| Selling, general & administrative expenses                                         | <u>641,000</u> | <u>582,000</u> | <u>1,324,000</u> | 1,202,000  |
|------------------------------------------------------------------------------------|----------------|----------------|------------------|------------|
| INCOME (LOSS) FROM OPERATIONS                                                      | 4,000          | (32,000)       | 222,000          | 51,000     |
| OTHER INCOME & (EXPENSES):                                                         |                |                |                  |            |
| Minority income (expense), net                                                     | (59,000)       | (36,000)       | (182,000)        | (107,000)  |
| Interest, net                                                                      | (32,000)       | (21,000)       | (64,000)         | (44,000)   |
| Other, net                                                                         | (5,000)        | 2,000          | (6,000)          | 2,000      |
| Total other income & (expenses)                                                    | (96,000)       | (55,000)       | (252,000)        | (149,000)  |
| NET INCOME (LOSS)                                                                  | (\$92,000)     | (\$87,000)     | (\$30,000)       | (\$98,000) |
| BASIC & DILUTED NET INCOME (LOSS) PER COMMON SHARE                                 | (\$.04)        | (\$.04)        | <u>(\$ .01)</u>  | (\$.04)    |
| WEIGHTED AVERAGE COMMON<br>SHARES AND EQUIVALENTS USED<br>IN PER SHARE CALCULATION |                |                |                  |            |
| BASIC                                                                              | 2,252,030      | 2,242,263      | 2,248,918        | 2,237,062  |
| DILUTED                                                                            | N/A            | N/A            | N/A              | N/A        |

## GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

|                                       | Three Months Ended |             | Six Months Ended |             |
|---------------------------------------|--------------------|-------------|------------------|-------------|
|                                       | Marc               | eh 31,      | Marc             | h 31,       |
|                                       | 2002               | <u>2001</u> | 2002             | <u>2001</u> |
| CASH FLOWS FROM OPERATING ACTIVITIES: |                    |             |                  |             |
| Net income (loss)                     | (\$92,000)         | (\$87,000)  | (\$30,000)       | (\$98,000)  |

215,000

499,000

427,000

253,000

Depreciation and amortization

| Minority interest                                     | 59,000       | 36,000    | 182,000   | 107,000   |
|-------------------------------------------------------|--------------|-----------|-----------|-----------|
| Changes in operating assets & liabilities             |              |           |           |           |
| (Increase) decrease in:                               |              |           |           |           |
| Prepaids & receivables                                | (95,000)     | (18,000)  | (93,000)  | 46,000    |
| Inventories                                           | 15,000       | (3,000)   | (9,000)   | (6,000)   |
| Other assets                                          | (143,000)    | 39,000    | (107,000) | 53,000    |
| (Decrease) increase in:                               |              |           |           |           |
| Accounts payable                                      | (105,000)    | 154,000   | (416,000) | (144,000) |
| Accrued interest                                      | 0            | 0         | (7,000)   | 0         |
| Accrued property taxes                                | 41,000       | 25,000    | 81,000    | 65,000    |
| Accrued payroll & P/R taxes                           | 12,000       | 11,000    | 2,000     | 1,000     |
| Other accrued liabilities/deferred income             | <u>3,000</u> | (13,000)  | (73,000)  | (23,000)  |
| Net cash provided by (used in) operating activity     | (52,000)     | 359,000   | 29,000    | 428,000   |
| CASH FLOWS FROM INVESTING ACTIVITIES:                 |              |           |           |           |
| (Purchase) sale - FF&E, land, building & improvements | (117,000)    | (204,000) | (427,000) | (450,000) |
| CASH FLOWS FROM FINANCING ACTIVITIES:                 |              |           |           |           |
| Debt incurred (paid), net                             | 61,000       | (65,000)  | 242,000   | (121,000) |
| Distributions to minority interests in partnerships   | (92,000)     | (76,000)  | (245,000) | (186,000) |
| Contributions to minority interests in partnerships   | 15,000       | 0         | 40,000    | 0         |

| Paid in capital activity                            | <u>0</u>    | <u>0</u>         | <u>18,000</u>  | <u>20,000</u> |
|-----------------------------------------------------|-------------|------------------|----------------|---------------|
| Net cash provided by (used in) financing activities | (16,000)    | (141,000)        | 55,000         | (287,000)     |
| INCREASE (DECREASE) IN CASH<br>AND CASH EQUIVALENTS | (\$185,000) | <u>\$ 14,000</u> | (\$343,000)    | (\$309,000)   |
| CASH AND CASH EQUIVALENTS, beginning of period      | 1,044,000   | 904,000          | 1,202,000      | 1,227,000     |
| CASH AND CASH EQUIVALENTS, end of period            | 859,000     | 918,000          | <u>859,000</u> | 918,000       |

GOOD TIMES RESTAURANTS INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### 1. UNAUDITED FINANCIAL STATEMENTS:

In the opinion of management, the accompanying unaudited consolidated financial statements contain all of the normal recurring adjustments necessary to present fairly the financial position of the Company as of March 31, 2002, the results of its operations and its cash flow for the three month period ended March 31, 2002 and for the six month period ended March 31, 2002. Operating results for the three month period ended March 31, 2002 and for the six month period ended March 31, 2002 are not necessarily indicative of the results that may be expected for the year ending September 30, 2002.

The consolidated balance sheet as of September 30, 2001 is derived from the audited financial statements, but does not include all disclosures required by generally accepted accounting principles. As a result, these financial statements should be read in conjunction with the Company's Form 10-KSB for the fiscal year ended September 30, 2001.

#### 2. CONTINGENT LIABILITY

The Company remains contingently liable on several leases of restaurants that were previously sold. The Company is also a guarantor on a Small Business Administration loan to a franchisee.

#### 3. STOCK TRANSACTIONS

None.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL

CONDITION AND RESULTS OF OPERATIONS FOR THE COMPANY

General

This Form 10-QSB contains or incorporates by reference forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended. Also, documents subsequently filed by the Company with the SEC and incorporated herein by reference may contain forward-looking statements. The Company cautions investors that any forward-looking statements made by the Company are not guarantees of future performance and that actual results could differ materially from those in the forward-looking statements as a result of various factors, including but not limited to the following:

- (I) The Company competes with numerous well established competitors who have substantially greater financial resources and longer operating histories than the Company. Competitors have increasingly offered selected food items and combination meals, including hamburgers, at discounted prices, and continued discounting by competitors may adversely affect revenues and profitability of Company restaurants.
- (II) The Company may be negatively impacted if the Company experiences consistent same store sales declines. Same store sales comparisons will be dependent, among other things, on the success of Company advertising and promotion of new and existing menu items. No assurances can be given that such advertising and promotions will in fact be successful.

The Company may also be negatively impacted by other factors common to the restaurant industry such as: changes in consumer tastes away from red meat and fried foods; increases in the cost of food, paper, labor, health care, workers' compensation or energy; inadequate number of hourly paid employees; and/or decreases in the availability of affordable capital resources. The Company cautions the reader that such risk factors are not exhaustive, particularly with respect to future filings.

The Company had thirty-five restaurants open at March 31, 2002 and at March 31, 2001, of which fifteen were franchised or licensed units, nine joint-venture units and eleven company-owned units. Management anticipates that the Company and its existing franchisees will develop a total of two to three Good Times restaurants in the Denver metropolitan area in 2002.

The following presents certain historical financial information of the operations of the Company. This financial information includes the results of the Company for the three months and six months ended March 31, 2001 and the results of the Company for the three months and six months ended March 31, 2002.

#### **Results of Operations**

#### Net Revenues

Net revenues for the three months ended March 31, 2002 increased \$158,000 (4.2%) to \$3,959,000 from \$3,801,000 for the three months ended March 31, 2001. Same store restaurant sales increased \$169,000, or 5.0%, during the three months ended March 31, 2002 for restaurants that were open for the full periods ending March 31, 2002 and March 31, 2001. Same store sales were positively impacted by the introduction of the frozen custard product in the last quarter of fiscal 2001. Restaurant sales decreased \$18,000 due to high sales during the prior year period at one new company-owned restaurant that opened in October 2000, and \$6,000 at one restaurant in Silverthorne, Colorado. Franchise revenues increased \$13,000 to \$82,000 from \$69,000 for the three months ended March 31, 2001 due to an increase in franchise royalties and licensing fees.

Net revenues for the six months ended March 31, 2002 increased \$513,000 (6.6%) to \$8,297,000 from \$7,784,000 for the six months ended March 31, 2001. Same store restaurant sales increased \$599,000, or 8.7%, during the six months ended March 31, 2002 for restaurants that were open for the full six month periods ending March 31, 2002 and March 31, 2001. Same store sales for the six months ending March 31, 2002 were positively impacted by the introduction of the frozen custard product. In addition, weather in Colorado was unseasonably cold in October and November 2000

negatively impacting sales in the prior year. Restaurant sales decreased \$93,000 due to high sales during the prior year period at one new company-owned restaurant that opened in October 2000 and \$17,000 at one restaurant in Silverthorne, Colorado. Franchise revenues increased \$24,000 to \$169,000 from \$145,000 for the six months ended March 31, 2001 due to an increase in franchise royalties and licensing fees.

#### Food and Paper Costs

For the three months ended March 31, 2002 the Company's food and paper costs decreased \$55,000 to \$1,276,000 from \$1,331,000. Food and paper costs decreased to 32.9% of restaurant sales for the three months ended March 31, 2002, compared to 35.7% for the same prior year period.

For the six months ended March 31, 2002 the Company's food and paper costs decreased \$43,000 to \$2,642,000 from \$2,685,000. Food and paper costs decreased to 32.5% of restaurant sales for the six months ended March 31, 2002 compared to 35.1% for the same prior year period.

For the three month and six month periods ended March 31, 2002 food and paper costs decreased as a percentage of restaurant sales primarily due to commodity cost decreases in beef and from menu portion and pricing changes on select items.

#### Labor, Occupancy and Other Expenses

For the three months ended March 31, 2002 the Company's labor, occupancy and other expenses increased \$89,000 from \$1,698,000 (45.5% of restaurant sales) to \$1,787,000 (46% of restaurant sales) compared to the same prior year period. The increase in labor, occupancy and other expenses for the three months ended March 31, 2002 is partially attributable to the increase in restaurant sales of \$145,000 as labor and other restaurant expenses increase as sales increase.

In addition there was a \$25,000 increase in property tax expense and bank fees. The increase in property tax expense is attributable to an increase in property values in the Denver metropolitan area. The increase in bank fees is attributable to a greater number of customers using credit cards instead of cash compared to the same prior year period.

For the six months ended March 31, 2002 the Company's labor, occupancy and other expenses increased \$215,000 from \$3,398,000 (44.5% of restaurant sales) to \$3,613,000 (44.5% of restaurant sales) compared to the same prior year period. The increase in labor, occupancy and other expenses for the six months ended March 31, 2002 is primarily attributable to the increase in restaurant sales of \$489,000, as well as an increase of \$30,000 in property tax expense and bank fees compared to the same prior year period.

#### Depreciation and Amortization Expenses

For the three months ended March 31, 2002 the Company's depreciation and amortization expenses increased \$37,000, from \$205,000 to \$242,000 compared to the same prior year period.

For the six months ended March 31, 2002 the Company's depreciation and amortization expenses increased \$71,000, from \$406,000 to \$477,000 compared to the same prior year period.

The increase in depreciation and amortization expenses for the three month and six month periods ended March 31, 2002 is due to the capital asset additions in fiscal 2001 and 2002 related to the frozen custard implementation.

#### **Income From Restaurant Operations**

For the three months ended March 31, 2002, income from restaurant operations increased \$95,000 to \$645,000 from \$550,000 for the same prior year period. The Company's income from restaurant operations as a percentage of restaurant sales increased to 16.6% for the three months ended March 31, 2002 from 14.7% for the same prior year period. Cash flow from restaurant operations (income from restaurant operations plus depreciation, opening expenses and accretion of deferred rent) increased to 23.1% of restaurant sales for the three months ended March 31, 2002 from 20.7% for the same prior year period. The increase is a result of the increase in same store sales in the current period as well as the reduction in food and paper costs as a percentage of restaurant sales compared to the same prior year period.

For the six months ended March 31, 2002, income from restaurant operations increased \$293,000 to \$1,546,000 from \$1,253,000 for the same prior year period. The Company's income from restaurant operations as a percentage of restaurant sales increased to 19% for the six months ended March 31, 2002 from 16.4% for the same prior year period. Cash flow from restaurant operations (income from restaurant operations plus depreciation, opening expenses and accretion of deferred rent) increased to 25.1% of restaurant sales for the six months ended March 31, 2002 from 22.3% for the same prior year period. The increase is a result of the increase in same store sales in the current six month period as well as the reduction in food and paper costs as a percentage of restaurant sales compared to the same prior year period. Additionally, the current year period includes new store opening expenses of only \$4,000 compared to \$22,000 for the same prior year period.

#### Selling, General and Administrative Expenses

For the three months ended March 31, 2002, selling, general and administrative expenses increased \$59,000 to \$641,000 (16.5% of restaurant sales) from \$582,000 (15.6% of restaurant sales) for the same prior year period. The increase in selling, general and administrative expenses is partially attributable to increased advertising expenses in the three months ended March 31, 2002, which increased \$9,000 to \$226,000 (5.8% of restaurant sales) from \$217,000 (5.8% of restaurant sales) for the same prior year period, and partially attributable to an increase in general and administrative expenses from increased salary and health insurance expenses.

For the six months ended March 31, 2002, selling, general and administrative expenses increased \$122,000 to \$1,324,000 (16.3% of restaurant sales) from \$1,202,000 (15.7% of restaurant sales) for the same prior year period. The increase in selling, general and administrative expenses is partially attributable to increased advertising expenses in the six months ended March 31, 2002, which increased \$29,000 to \$473,000 (5.8% of restaurant sales) from \$444,000 (5.8% of restaurant sales) for the same prior year period, and partially attributable to an increase in general and administrative expenses from increased salary and health insurance expenses.

#### Income (Loss) From Operations

The Company had income from operations of \$4,000 in the three months ended March 31, 2002 compared to a loss from operations of (\$32,000) for the same prior year period. The increase in income from operations of \$36,000 is attributable to an increase in income from restaurant operations of \$95,000, offset by an increase in selling, general and administrative expenses of \$59,000.

The Company had income from operations of \$222,000 in the six months ended March 31, 2002 compared to income from operations of \$51,000 for the same prior year period. The increase in income from operations of \$171,000 is attributable to an increase in income from restaurant operations of \$293,000, offset by an increase in selling, general and administrative expenses of \$122,000.

#### Net Income (Loss)

The net loss for the Company was (\$92,000) for the three months ended March 31, 2002 compared to a net loss of (\$87,000) for the same prior year period. The change from the three months ended March 31, 2001 to March 31, 2002

was partially attributable to the increase in income from operations for the three months ended March 31, 2002. The increase was offset by an increase in net interest expense of \$11,000 due to a decrease in interest earning cash reserves and an increase in debt financing for the implementation of frozen custard. Additionally, minority interest expense increased \$23,000 for the three months ended March 31, 2002 due to increased income from operations of the joint-venture restaurants compared to the same prior year period.

The net loss for the Company was (\$30,000) for the six months ended March 31, 2002 compared to a net loss of (\$98,000) for the same prior year period. The change from the six months ended March 31, 2001 to March 31, 2002 was primarily attributable to the increase in income from operations for the six months ended March 31, 2002. The increase was partially offset by an increase in net interest expense of \$20,000 for the six months ended March 31, 2002 due to increased income from restaurant operations of the joint-venture restaurants compared to the same prior year period.

#### Liquidity and Capital Resources

#### Cash and Working Capital

As of March 31, 2002, the Company had \$1,058,000 cash and liquid short-term investments on hand. The Company currently plans to use the cash balance and cash generated from operations for increasing the Company's working capital reserves, purchase of its common stock under the stock repurchase plan and, along with additional debt financing, for the development of new company-owned restaurants. Management believes that the current cash on hand and additional cash expected from operations in fiscal 2002 will be sufficient to cover the Company's working capital requirements for fiscal 2002.

As of March 31, 2002, the Company had a working capital deficit of \$34,000. Because restaurant sales are collected in cash and accounts payable for food and paper products are paid two to four weeks later, restaurant companies often operate with working capital deficits. The Company anticipates that working capital deficits will be incurred in the future as new Drive Thru restaurants are opened.

In July 2001 the Company secured \$1.2 million in debt financing through GE Capital for the purchase of equipment, signage and building remodeling related to the frozen custard implementation. The balance outstanding under this note was \$934,000 at September 30, 2001, the balance of \$266,000 was borrowed in the three months ended December 31, 2001. Monthly payments of principal and interest of \$18,600 began in December 2001 with the final payment due in November 2008.

In January 2002 the Company secured \$175,000 in debt financing through GE Capital for the purpose of lending these funds to the Company's franchisees to purchase signage related to the frozen custard implementation. Through March 31, 2002 the Company had loaned \$128,000 of the \$175,000 to four separate franchisees. The Company has secured and personally guaranteed notes receivable from each franchisee at a higher rate of interest than the Company is obligated to under the GE Capital loan.

#### Cash Flows

Net cash used in operating activities was \$52,000 for the three months ended March 31, 2002 compared to net cash provided by operating activities of \$359,000 for the same prior year period. The net cash used in operating activities for the three months ended March 31, 2002 was the result of a net loss of (\$92,000) and non-cash reconciling items totaling \$40,000 (comprised of depreciation and amortization of \$253,000, minority interest of \$59,000, an increase in other assets of \$143,000, a decrease in accounts payable of \$105,000 and decreases in other operating assets and liabilities totaling \$24,000).

Net cash used in investing activities for the three months ended March 31, 2002 was \$117,000, which reflects payments for the purchase of property and equipment related to the frozen custard implementation.

Net cash used in investing activities for the three months ended March 31, 2001 was \$204,000, which reflects payments for the purchase of property and equipment. Included in the \$204,000 is \$162,000, which was used to reinvest in existing restaurants for the implementation of frozen custard.

Net cash used in financing activities for the three months ended March 31, 2002 was \$16,000, which includes net proceeds from debt financing of \$61,000 and distributions, net of contributions, to minority interests in partnerships of \$77,000.

Net cash used in financing activities for the three months ended March 31, 2001 was \$141,000, which includes principal payments on notes payable and long term debt of \$65,000 and distributions to minority interests in partnerships of \$76,000.

For the six months ended March 31, 2002, cash decreased \$343,000. Net cash provided by operations was \$29,000 (including a \$416,000 reduction in accounts payable), net cash used in investing activities was \$427,000 and net cash provided by financing activities was \$55,000.

#### Impact of Inflation

The Company has not experienced a significant impact from inflation. It is anticipated that any operating expense increases will be recovered by increasing menu prices to the extent that is prudent considering competition.

#### Seasonality

Revenues of the Company are subject to seasonal fluctuation based primarily on weather conditions adversely affecting restaurant sales in January, February and March.

Part II. Other Information

Item 1. Legal Proceedings

Good Times Restaurants is subject to legal proceedings which are incidental to its business. These legal proceedings are not expected to have a material impact on the Company.

Item 2. Changes in Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

On January 25, 2002, Good Times Restaurants held its annual meeting of Shareholders. At that meeting the following matters were voted upon as indicated below:

1. Election of the following directors to serve during the ensuring year:

|                   | <u>FOR</u> | WITHHOLD |
|-------------------|------------|----------|
| GEOFFREY R BAILEY | 1,820,012  | 196,823  |
| DAN W JAMES, II   | 1,820,012  | 196,823  |
| BOYD E HOBACK     | 1,820,012  | 196,823  |
| RICHARD J STARK   | 1,820,012  | 196,823  |
| THOMAS P MCCARTY  | 1,820,012  | 196,823  |
| ALAN A TERAN      | 1,820,012  | 196,823  |
| DAVID E BAILEY    | 1,820,012  | 196,823  |

#### 2. Approval of 2001 Stock Option Plan

| <u>FOR</u> | <u>AGAINST</u> | <u>ABSTAIN</u> | NOT VOTED |
|------------|----------------|----------------|-----------|
| 1,445,077  | 145,269        | 9,059          | 417,430   |

Item 5. Other Information

None.

Item 6. Exhibits and Reports on Form 8-K

None.

\*filed herewith

#### **SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DATE: May 3, 2002 GOOD TIMES RESTAURANTS INC.

BY: /s/ Boyd E. Hoback

Boyd E. Hoback, President and

Chief Executive Officer

BY: /s/ Sue Knutson

Sue Knutson, Controller