

LOGIC DEVICES INC  
Form 10-Q  
May 15, 2007

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended

**March 31, 2007**

Commission File Number

**0-17187**

**LOGIC Devices Incorporated**

(Exact name of registrant as specified in its charter)

**California**

(State or other jurisdiction of

incorporation or organization)

**94-2893789**

(I.R.S. Employer

Identification Number)

**395 West Java Drive, Sunnyvale, California 94089**

(Address of principal executive offices)

(Zip Code)

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(408) 542-5400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act (Check One):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer

Indicate by check whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of the issuer's classes of common stock, as of the latest practicable date. On May 15, 2007, 6,799,188 shares of Common Stock, without par value, were issued and outstanding.

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**LOGIC Devices Incorporated**

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**Part I - Financial Information****Item 1. Financial Statements****Condensed Balance Sheets**

|  | March 31,<br>2007<br>(unaudited) | September 30,<br>2006 |
|--|----------------------------------|-----------------------|
| <b>ASSETS</b>                                  |                                  |                       |
| Current assets:                                |                                  |                       |
| Cash and cash equivalents                      | \$ 568,600                       | \$ 1,478,100          |
| Investments in available-for-sale securities   | 1,032,900                        | 507,000               |
| Accounts receivable                            | 1,026,400                        | 830,900               |
| Inventories                                    | 5,318,400                        | 5,239,700             |
| Prepaid expenses and other current assets      | 241,100                          | 141,600               |
| Total current assets                           | 8,187,400                        | 8,197,300             |
| Property and equipment, net                    | 1,114,500                        | 1,100,700             |
| Other assets, net                              | 497,400                          | 418,800               |
|  | \$ 9,799,300                     | \$ 9,716,800          |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>    |                                  |                       |
| Current liabilities:                           |                                  |                       |
| Accounts payable                               | \$ 106,300                       | \$ 146,900            |
| Accrued payroll and vacation                   | 101,000                          | 142,700               |
| Accrued commissions and other accrued expenses | 20,700                           | 10,400                |
| Total current liabilities                      | 228,000                          | 300,000               |
| Deferred rent                                  | 9,800                            | 19,700                |
| Total liabilities                              | 237,800                          | 319,700               |
| Commitments and contingencies                  |                                  |                       |
| Shareholders' equity:                          |                                  |                       |

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|  |              |              |
|--|--------------|--------------|
| Preferred stock, no par value; 1,000,000 shares authorized;<br>5,000 designated as Series A; 0 shares issued and outstanding | -            | -            |
| Common stock, no par value; 10,000,000 shares authorized<br>6,795,438 and 6,763,188 shares issued and outstanding            | 18,508,800   | 18,458,500   |
| Additional paid-in capital   | 137,500      | 118,700      |
| Accumulated deficit  | (9,084,800)  | (9,180,100)  |
| Total shareholders' equity   | 9,561,500    | 9,397,100    |
|  | \$ 9,799,300 | \$ 9,716,800 |

*See accompanying Notes to Condensed Financial Statements.*

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## Condensed Statements of Operations

(unaudited)

|  | For the quarter ended: |                   |
|--|------------------------|-------------------|
|  | March 31,<br>2007      | March 31,<br>2006 |
| Net revenues                                       | \$ 1,258,500           | \$ 1,048,100      |
| Cost of revenues                                   | 480,700                | 475,000           |
| Gross margin                                       | 777,800                | 573,100           |
| Operating expenses:                                |                        |                   |
| Research and development                           | 338,700                | 213,400           |
| Selling, general, and administrative               | 415,000                | 377,400           |
| Total operating expenses                           | 753,700                | 590,800           |
| Income (loss) from operations                      | 24,100                 | (17,700)          |
| Interest and other income, net                     | 17,500                 | 6,300             |
| Income (loss) before provision for income taxes    | 41,600                 | (11,400)          |
| Provision for income taxes                         | 800                    | -                 |
| Net income (loss)                                  | \$ 40,800              | \$ (11,400)       |
| Basic earnings (loss) per common share             | \$ 0.01                | \$ (0.00)         |
| Diluted earnings (loss) per common share           | \$ 0.01                | \$ (0.00)         |
| Basic weighted average common shares outstanding   | 6,795,438              | 6,753,188         |
| Diluted weighted average common shares outstanding | 6,929,311              | 6,753,188         |

*See accompanying Notes to Condensed Financial Statements.*

**Condensed Statements of Operations**

(unaudited)

|  | For the six months ended: |                   |
|--|---------------------------|-------------------|
|  | March 31,<br>2007         | March 31,<br>2006 |
| Net revenues                                       | \$ 2,620,900              | \$ 2,148,100      |
| Cost of revenues                                   | 1,137,700                 | 1,129,500         |
| Gross margin                                       | 1,483,200                 | 1,019,400         |
| Operating expenses:                                |                           |                   |
| Research and development                           | 681,700                   | 352,900           |
| Selling, general, and administrative               | 742,200                   | 681,100           |
| Total operating expenses                           | 1,423,900                 | 1,034,000         |
| Income (loss) from operations                      | 59,300                    | (14,600)          |
| Interest and other income, net                     | 36,800                    | 12,900            |
| Income (loss) before provision for income taxes    | 96,100                    | (1,700)           |
| Provision for income taxes                         | 800                       | 800               |
| Net income (loss)                                  | \$ 95,300                 | \$ (2,500)        |
| Basic earnings (loss) per common share             | \$ 0.01                   | \$ (0.00)         |
| Diluted earnings (loss) per common share           | \$ 0.01                   | \$ (0.00)         |
| Basic weighted average common shares outstanding   | 6,791,813                 | 6,753,188         |
| Diluted weighted average common shares outstanding | 6,972,890                 | 6,753,188         |





## Condensed Statements of Cash Flows

(unaudited)

|  | For the six months ended: |                   |
|--|---------------------------|-------------------|
|  | March 31,<br>2007         | March 31,<br>2006 |
| Cash flows from operating activities:  |                           |                   |
| Net income (loss)  | \$ 95,300                 | \$ (2,500)        |
| Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities: |                           |                   |
| Depreciation   | 156,600                   | 126,300           |
| Inventory reserve  | 310,800                   | 250,000           |
| Loss on disposal of capital equipment  | -                         | 3,500             |
| AMT deferred tax asset   | (77,200)                  | -                 |
| Deferred rent  | (9,900)                   | (7,100)           |
| Stock-based compensation   | 18,800                    | 14,000            |
| Change in operating assets and liabilities:  |                           |                   |
| Accounts receivable  | (195,500)                 | 92,000            |
| Inventories  | (389,500)                 | 335,500           |
| Prepaid expenses and other current assets  | (99,500)                  | (68,700)          |
| Accounts payable   | (40,600)                  | (175,700)         |
| Accrued payroll and vacation   | (41,700)                  | 9,200             |
| Accrued commissions and other accrued expenses   | 10,300                    | 4,900             |
| Net cash (used in) provided by operating activities  | (262,100)                 | 581,400           |
| Cash flows from investing activities:  |                           |                   |
| Purchases of available-for-sale securities   | (525,900)                 | -                 |
| Capital expenditures   | (170,400)                 | (95,100)          |
| Other assets   | (1,400)                   | (91,100)          |
| Net cash used in investing activities  | (697,700)                 | (186,200)         |
| Cash flows from financing activities:  |                           |                   |
| Exercise of former director stock options  | 47,400                    | -                 |
| Exercise of employee stock options   | 2,900                     | -                 |
| Net cash provided by financing activities  | 50,300                    | -                 |
| Net (decrease) increase in cash and cash equivalents   | (909,500)                 | 395,200           |
| Cash and cash equivalents, beginning of period   | 1,478,100                 | 1,292,900         |
| Cash and cash equivalents, end of period   | \$ 568,600                | \$ 1,688,100      |

*See accompanying Notes to Condensed Financial Statements.*

**LOGIC Devices Incorporated**

**Notes to Condensed Financial Statements**

**1. Basis of Presentation**

The accompanying unaudited interim financial statements reflect all adjustments that are, in the opinion of management, necessary to present fairly the financial position, results of operations, and cash flows of the Company for the periods indicated.

The accompanying unaudited interim financial statements have been prepared in accordance with the instructions for Form 10-Q, and, therefore, do not include all information and footnotes necessary for a complete presentation of the financial position, results of operations, and cash flows for the Company, in conformity with accounting principles generally accepted in the United States of America. The Company has filed audited financial statements that include all information and footnotes necessary for such a presentation of the financial position, results of operations, and cash flows for the fiscal years ended September 30, 2006 and 2005, with the Securities and Exchange Commission. It is suggested that the accompanying unaudited interim financial statements be read in conjunction with the aforementioned audited financial statements. In the opinion of management, the unaudited interim financial statements reflect all adjustments (consisting of normal and recurring accruals) necessary to make the results of operations for the interim periods a fair statement of such operations. The results of operations for the interim period ended March 31, 2007 are not necessarily indicative of the results to be expected for the full fiscal year to end September 30, 2007.

**2. Inventories**

A summary of inventories follows:

|                 | <i>March 31,</i>    | <i>September 30,</i> |
|-----------------|---------------------|----------------------|
|                 | <i>2007</i>         | <i>2006</i>          |
| Raw materials   | \$ 938,500          | \$ 577,000           |
| Work-in-process | 1,276,100           | 1,597,600            |
| Finished goods  | 3,103,800           | 3,065,100            |
|                 | <b>\$ 5,318,400</b> | <b>\$ 5,239,700</b>  |

**3. Shareholders' Equity**

The Company issues common stock options to its employees, certain consultants, and certain of its board members. Effective January 1, 2006, the Company adopted Financial Accounting Standards Board ("FASB") Statement No. 123 (revised 2004) ("FAS 123 (R)"), *Share-Based Payments*. FAS 123 (R) requires all entities to recognize compensation expense in an amount equal to the fair value of share-based payments, such as stock options granted to employees. The Company elected to apply FAS 123 (R) on a modified prospective method. Under this method, the Company is required to record compensation expense for newly granted options and (as previous awards continue to vest) for the unvested portion of previously granted awards that remain outstanding at the date of adoption. Additionally, the financial statements for the prior interim periods and fiscal year do not reflect any adjusted amounts.

**4. Earnings Per Share**

Basic earnings per share is calculated by dividing net income by the weighted average common shares outstanding during the period. Diluted earnings per share reflects the net incremental shares that would be issued if dilutive outstanding stock options were exercised, using the treasury stock method. In the case of a net loss, no incremental shares would be issued because they are antidilutive. Stock options with exercise prices above the average market price during the period are also antidilutive.

For the quarter and six months ended March 31, 2007, the Company had 133,873 and 181,077 dilutive common shares as the weighted average price of the Company's common stock during the quarter and six months was \$2.25 and \$2.74. No stock options were included in the computation of diluted loss per share for the quarter and six months ended March 31, 2006 because the Company incurred a net loss in those periods.

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Item 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Reported financial results may not be indicative of the financial results of future periods. All non-historical information contained in the following discussion constitutes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words such as "anticipates, appears, expects, intends, hopes, plans, believes, seeks, estimates, may, will," and variations of these words or similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve a number of risks and uncertainties, including but not limited to operating results, new product introductions and sales, competitive conditions, customer demand, capital expenditures and resources, manufacturing capacity utilization, and intellectual property claims and defense. Factors that could cause actual results to differ materially are included in, but not limited to, those identified in "Item 1A - Risk Factors" in the Annual Report on Form 10-K for the Company's fiscal year ended September 30, 2006 and in any Quarterly Report on Form 10-Q for a prior quarter in the Company's fiscal year ending September 30, 2007 and in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" in such Annual Report on Form 10-K and in this Quarterly Report on Form 10-Q. The Company undertakes no obligation to publicly release the results of any revisions to these forward-looking statements that may reflect events or circumstances after the date of this report.

Results of Operations

*Revenues*

The Company's net revenues for the quarter and six-month period ended March 31, 2007 increased by \$210,400 or 20% and \$472,800 or 22%, respectively, compared to the same periods of fiscal 2006. The increase in both the quarter and six-month period is due to a strong contribution from a digital cinema customer, which is expected to continue. The Company's interest and other income, net, for the quarter and six-month period of fiscal 2007 increased by \$11,100 or 176% and \$23,800 or 185%, respectively, compared to the same periods of fiscal 2006. This increase was mainly a result of earnings from investments in available-for-sale securities, which increased from zero at March 31, 2006 to \$1,032,900 at March 31, 2007.

*Expenses*

The cost of revenues for the quarter and six-month period ended March 31, 2007 were similar compared with the same periods of fiscal 2006, with slight increases of \$5,700 or 1% for the quarterly period and \$8,200 or 1.0% for the six-month period. With the net revenues increasing and the cost of revenues remaining relatively constant in absolute dollars, the gross margin increased for the 2007 quarter and six-month period by \$204,700 or 36% and \$463,800 or 46%, respectively, compared to the same periods of fiscal 2006. These results were obtained while still increasing inventory reserves by \$310,800 during fiscal 2007.

Research and development expenditures for the quarter and six-month period ended March 31, 2007 increased by \$125,300 or 59% and \$328,800 or 93%, respectively, compared to the same periods of fiscal 2006. These increases were the result of staffing additions as the Company continues its primary focus on new product development and the retooling of product lines to new wafer foundry sources.

Selling, general, and administrative (SG&A) expenditures for the quarter and six-month period ended March 31, 2007 increased by \$37,600 or 10% and \$61,100 or 9%, respectively, compared to the same periods of fiscal 2006. This is mainly the result of expensing certain prepaid expenses whose useful life had expired in the normal course of business.

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As a result of the increase in net revenues partially offset by increases in operating expenses, the Company had net income of \$40,800 and \$95,300 in the quarter and six-month period ended March 31, 2007, respectively, which represents an improvement of \$52,200 and \$97,800, respectively, from the same periods of fiscal 2006.

#### Liquidity and Capital Resources

##### *Cash Flows*

While the Company had a net income of \$95,300 for the six months ended March 31, 2007, it used net cash of \$262,100 for operations during the period, mainly the result of net purchases of \$389,500 of inventory. The Company used \$525,900 and \$170,400 for the purchase of available-for-sale securities and capital expenditures, respectively. The Company used \$77,200 to pay alternative minimum tax and received \$50,300 from the exercise of previously issued common stock options during the six-month period.

Although the Company had a net loss of \$2,500 for the six months ended March 31, 2006, it produced net cash of \$581,400 from operations during the period. The Company used \$175,700 to reduce accounts payable, while it generated \$335,500 from the reduction of its inventories. The Company used \$91,100 for capitalized software development costs. The Company also received a property tax refund of \$45,000 during the six months ended March 31, 2006.

##### *Working Capital*

Historically, due to order scheduling by our customers, up to 80% of the Company's quarterly revenues are often shipped in the last month of the fiscal quarter, so a large portion of the shipments included in quarter-end accounts receivable are not yet due per the Company's net 30-day terms. As a result, quarter-end accounts receivable balances are often at their highest point for the respective period, but are normally collected within the 30-day terms. The Company collected \$524,000 of its March 31, 2007 balance within the first 20 days of April.

Our investment in inventories has been significant and will continue to be significant in the future. However, during the past few years, we have been able to reduce our levels of inventories as we shift from more competitive second source products to proprietary sole source products. We seek to further streamline our inventories as we continue to shift to sole source proprietary products. Although high levels of inventory impact liquidity, the Company believes these costs are a less costly alternative to owning a wafer fabrication facility.

During fiscal 2006, the Company reduced its inventory by 7%, or \$386,700. While the Company increased its inventory levels slightly during the first six months of fiscal 2007, it expects to continue its efforts to reduce inventory during the remainder of fiscal 2007 and in future periods. The Company establishes reserves through periodic reviews of inventory on-hand, including lower-of-cost-or-market and excess analyses. For example, if a product type has unit costs higher than the average selling price or has more on-hand than it has sold or expects to sell, the Company provides a reserve. The Company believes its current reserve (approximately 36% of total gross inventories) provides a reasonable estimate of the recoverability of inventories. The Company also takes physical inventory write-downs for obsolete and slow-moving items when deemed necessary.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company conducts all of its transactions, including those with foreign suppliers and customers, in U.S. dollars. It is therefore not directly subject to the risks of foreign currency fluctuations and does not hedge or otherwise deal in currency instruments in an attempt to minimize such risks. Demand from foreign customers and the ability or willingness of foreign suppliers to perform their obligations to the Company may be affected by the relative change in value of such customer or supplier's domestic currency to the value of the U.S. dollar. Furthermore, changes in the relative value of the U.S. dollar may change the price of the Company's prices relative to the prices of its foreign competitors.

Item 4. Controls and Procedures

Based upon an evaluation as of March 31, 2007, the Company's President and Acting Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective. There have been no changes in the Company's internal control over financial reporting that occurred during the Company's quarter ended March 31, 2007 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II - OTHER INFORMATION**

Item 1. Legal Proceedings

From time to time, we receive demands from various parties asserting patent or other claims in the ordinary course of business. These demands are often not based on any specific knowledge of our products or operations. Because of the uncertainties inherent in litigation, the outcome of any such claim, including simply the cost of a successful defense against such a claim, could have a material adverse impact on us.

Item 1A. Risk Factors

The Company's lease expires September 30, 2007, which will require the Company to move its headquarters to a new facility. This move may cause a disruption of the Company's operations, which could have an adverse impact on the financial condition of the Company. The Company is in active negotiations for another facility.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders

At 9:00 a.m. on March 8, 2007, the Company held its Annual Meeting of Shareholders at its headquarters, located at 395 West Java Drive, Sunnyvale, California 94089. There were 5,608,447 shares present or represented by proxy at the meeting, representing a quorum. There were three items of business to be voted on during the meeting.





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The first item of business was a vote to amend the Company's Bylaws to decrease the minimum number of directors required on the Board of Directors to four from five and to decrease the maximum number of directors allowed on the Board of Directors to seven from nine. This item obtained 5,585,566 votes FOR, 12,796 votes AGAINST, and 10,085 votes to ABSTAIN. As the number of votes FOR represented a majority of the outstanding shares entitled to vote and the number of votes AGAINST did not equal more than 16-2/3 percent of the outstanding shares entitled to vote, this proposal passed and the Bylaws were amended as such.

The second item of business was the election of directors. Shareholders are permitted to vote cumulatively in the election of directors, which allows each shareholder to cast a number of votes equal to the number of directors to be elected multiplied by the number of shares owned, and to distribute such votes among the candidates in such proportion as such shareholder may determine. In order to vote cumulatively, a shareholder must give notice of this intention by proxy or at the meeting. The votes for each nominee, listed alphabetically, are as set forth in the following table:

|                   | FOR       | WITHHELD |
|-------------------|-----------|----------|
| Brian P. Cardozo  | 5,600,247 | 6,800    |
| Howard L. Farkas  | 5,600,247 | 7,200    |
| Steven R. Settles | 5,600,247 | 7,200    |
| William J. Volz   | 5,600,247 | 6,800    |

As a result of the vote, all nominees were elected as directors at the meeting.

The final item of business was a vote to amend the 1996 Stock Incentive Plan to extend the expiration date of such plan by one year. As this item did not obtain enough FOR votes, it did not pass.

### Item 5.                      Other Information

Not applicable.

### Item 6.                      Exhibits

The Index to Exhibits appears as Page 14 of this report.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LOGIC Devices Incorporated

(Registrant)

Date: May 15, 2007

By: /s/ William J. Volz

William J. Volz

President and Principal Executive Officer

Date: May 15, 2007

By: /s/ John Merlesena

John Merlesena

Acting Chief Financial Officer

(Principal Financial and Accounting Officer)

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**INDEX TO EXHIBITS**

ExhibitDescription  
No.

- 3.1 Articles of Incorporation, as amended in 1988. [3.1] (1)
- 3.2 Bylaws, as amended and restated effective March 8, 2007.
- 10.1 Real Estate lease regarding Registrant's Sunnyvale, California facilities. [10.2] (2)
- 10.2 Amended and Restated LOGIC Devices Incorporated 1998 Director Stock Incentive Plan, as amended. [10.3] (4)
- 10.3 Rights Agreement, dated April 30, 1997. [1] (5)
- 10.4 Registration Rights Agreement dated October 3, 1998 between William J. Volz, BRT Partnership, and Registrant. [10.19] (6)
- 31.1 Certification of Principal Executive Officer pursuant to Exchange Act Rules 13a-14 and 15d-14.
- 31.2 Certification of Acting Chief Financial Officer pursuant to Exchange Act Rules 13a-14 and 15d-14.
- 32.1 Certifications of Principal Executive Officer and Acting Chief Financial Officer pursuant to 18 U.S.C. Section 1350.

[ ] Exhibits so marked have been previously filed with the Securities and Exchange Commission (SEC) as exhibits to the filings shown below under the exhibit numbers indicated following the respective document description and are incorporated herein by reference.

- (1) Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2004, as filed with the SEC on January 26, 2005.
- (2) Annual Report on Form 10-K for the fiscal year ended September 29, 2002, as filed with the SEC on December 10, 2002.
- (3) Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2004, as filed with the SEC on May 12, 2004.
- (4) Registration Statement on Form 8-A, as filed with the SEC on May 5, 1997 [Registration No. 000-17187].
- (5) Annual Report on Form 10-K for the transition period from January 1, 1998 to September 30, 1998, as filed with the SEC on January 13, 1999.