NATIONAL BANKSHARES INC Form 10-Q May 09, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 10-Q

[x]QUARTERLY REPORT PURSUANT TO SECTION EXCHANGE ACT OF 1934	N 13 OR 15(d) OF THE SECURITIES
For the quarterly period ended March 31, 2011	
[]TRANSITION REPORT PURSUANT TO SECTION EXCHANGE ACT OF 1934	N 13 OR 15(d) OF THE SECURITIES
For the transition period	d from to
Commission I	File Number 0-15204
	BANKSHARES, INC.
(Exact name of registr	rant as specified in its charter)
Virginia	54-1375874
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
101 Hubbard Street	
P. O. Box 90002	
Blacksburg, VA	24062-9002
(Address of principal executive offices)	(Zip Code)
(540	0) 951-6300
(Registrant's telephone	e number, including area code)
Securities Exchange Act of 1934 during the preceding	led all reports required to be filed by Section 13 or 15(d) of the g 12 months (or for such shorter period that the registrant was to such filing requirements for the past 90 days. [x] Yes []
any, every Interactive Data File required to be submitted	itted electronically and posted on its corporate Web site, if d and posted pursuant to Rule 405 of Regulation S-T ths (or for such shorter period that the registrant was required
•	accelerated filer, an accelerated filer, a non-accelerated filer, large accelerated filer," "accelerated filer" and "smaller reporting
Large accelerated filer [] Accelerated filer [x] Monot check if a smaller reporting company)	Non-accelerated filer [] Smaller reporting company []
Indicate by check mark whether the registrant is a shell	company (as defined in Rule 12b–2 of the Exchange Act).

[] Yes [x] No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class Common Stock, \$1.25 Par Value Outstanding at May 1, 2011 6,935,974

(This report contains 42 pages)

NATIONAL BANKSHARES, INC. AND SUBSIDIARIES

Form 10-Q Index

<u>Part I – Financial</u> <u>Information</u>		Page
Item 1	Financial Statements	3
	Consolidated Balance Sheets, March 31, 2011 (Unaudited) and December 31, 2010	3 - 4
	Consolidated Statements of Income for the Three Months Ended March 31, 2011 and 2010 (Unaudited)	5 - 6
	Consolidated Statements of Changes in Stockholders' Equity for the Three Months Ended March 31, 2011 and 2010 (Unaudited)	7
	Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2011 and 2010 (Unaudited)	8 - 9
	Notes to Consolidated Financial Statements (Unaudited)	10 - 26
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	27 - 36
Item 3	Quantitative and Qualitative Disclosures About Market Risk	36
Item 4	Controls and Procedures	36
Part II – Other Information		
Item 1	<u>Legal Proceedings</u>	36
Item 1A	Risk Factors	36
Item 2	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	36
Item 3	Defaults Upon Senior Securities	36
Item 4	Reserved	36
Item 5	Other Information	37
Item 6	Exhibits	37

<u>Signatures</u>	37
Index of Exhibits	38 - 39
Certifications	40 - 42
2	

Part I Financial Information

Item 1. Financial Statements

National Bankshares, Inc. and Subsidiaries Consolidated Balance Sheets

	J)	Jnaudited)		
			I	December
	N	March 31,		31,
\$ in thousands, except per share data		2011		2010
Assets				
Cash and due from banks	\$	11,800	\$	9,858
Interest-bearing deposits		55,674		69,400
Securities available for sale, at fair value		190,844		184,907
Securities held to maturity (fair value approximates \$133,858 at March 31, 2011 and				
\$129,913 at December 31, 2010)		132,669		131,000
Mortgage loans held for sale				2,460
Loans:				
Real estate construction loans		48,671		46,169
Real estate mortgage loans		173,785		173,533
Commercial and industrial loans		280,607		269,818
Loans to individuals		85,816		87,868
Total loans		588,879		577,388
Less unearned income and deferred fees		(977)		(945)
Loans, net of unearned income and deferred fees		587,902		576,443
Less allowance for loan losses		(8,245)		(7,664)
Loans, net		579,657		568,779
Premises and equipment, net		10,366		10,470
Accrued interest receivable		6,514		6,016
Other real estate owned, net		2,222		1,723
Intangible assets and goodwill		11,272		11,543
Other assets		25,540		26,082
Total assets	\$	1,026,558	\$	1,022,238
Liabilities and Stockholders' Equity				
Noninterest-bearing demand deposits	\$	136,769	\$	131,540
Interest-bearing demand deposits		372,470		365,040
Savings deposits		58,273		55,800
Time deposits		318,383		332,203
Total deposits		885,895		884,583
Accrued interest payable		260		257
Other liabilities		6,738		8,211
Total liabilities		892,893		893,051
Commitments and contingencies				

Stockholders' Equity

Preferred stock, no par value, 5,000,000 shares authorized; none issued and			
outstanding	\$	\$	
Common stock of \$1.25 par value.			
Authorized 10,000,000 shares; issued and outstanding 6,935,974 shares at March 31,			
2011 and 6,933,474 shares at December 31, 2010	8,670	8,6	667
Retained earnings	127,218	123,1	161
Accumulated other comprehensive loss, net	(2,223)	(2,6)	541)
Total stockholders' equity	133,665	129,1	187
Total liabilities and stockholders' equity	\$ 1,026,558	\$ 1,022,2	238

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries Consolidated Statements of Income Three Months Ended March 31, 2011 and 2010 (Unaudited)

\$ in thousands, except per share data Interest Income		arch 31, 2011		arch 31, 2010
Interest and fees on loans	\$	9,095	\$	9,176
Interest on interest-bearing deposits	Ψ	32	Ψ	19
Interest on securities – taxable		1,662		1,443
Interest on securities – nontaxable		1,676		1,602
Total interest income		12,465		12,240
2011.11.11.11.11.11.11.11.11.11.11.11.11.		12,100		12,210
Interest Expense				
Interest on time deposits of \$100,000 or more		561		946
Interest on other deposits		1,818		2,033
Total interest expense		2,379		2,979
Net interest income		10,086		9,261
Provision for loan losses		800		647
Net interest income after provision for loan losses		9,286		8,614
•				
Noninterest Income				
Service charges on deposit accounts		612		714
Other service charges and fees		58		47
Credit card fees		733		666
Trust income		246		269
BOLI income		184		185
Other income		91		104
Realized securities gains (losses), net		10		(14)
Total noninterest income		1,934		1,971
Noninterest Expense				
Salaries and employee benefits		2,904		2,856
Occupancy and furniture and fixtures		423		491
Data processing and ATM		444		357
FDIC assessment		346		263
Credit card processing		586		508
Intangible assets amortization		271		271
Net costs of other real estate owned		134		33
Franchise taxes		242		239
Other operating expenses		734		766
Total noninterest expense		6,084		5,784
Income before income taxes		5,136		4,801
Income tax expense		1,112		1,032
Net Income	\$	4,024	\$	3,769

Basic net income per share	\$	0.58	\$ 0.54
Fully diluted net income per share	\$	0.58	\$ 0.54
Weighted average number of commonshares outstanding – basic	6,	933,780	6,933,474
Weighted average number of commonshares outstanding – diluted	6,9	957,450	6,952,812
Dividends declared per share	\$		\$

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries Consolidated Statements of Changes in Stockholders' Equity Three Months Ended March 31, 2011 and 2010 (Unaudited)

			Α	Accumulated			
				Other			
	Common	Retained	Co	omprehensiv	e Co	omprehensive	
\$ in thousands	Stock	Earnings	In	come (Loss))	Income	Total
Balances at December 31, 2009	\$8,667	\$113,901	\$	(492)		\$122,076
Net income		3,769			\$	3,769	3,769
Other comprehensive income, net of tax:							
Unrealized gain on securities available for							
sale, net of income tax \$350						650	
Reclass adjustment, net of tax \$5						9	
Other comprehensive income, net of tax							
\$355				659		659	659
Comprehensive income					\$	4,428	
Balances at March 31, 2010	\$8,667	\$117,670	\$	167			\$126,504
Balances at December 31, 2010	\$8,667	\$123,161	\$	(2,641)		\$129,187
Net income		4,024			\$	4,024	4,024
Stock options exercised	3	33					36
Other comprehensive income, net of tax:							
Unrealized gains on securities available							
for sale, net of income tax \$228						423	
Reclass adjustment, net of tax \$(3)						(5)	
Other comprehensive income, net of tax							
\$225				418		418	418
Comprehensive income					\$	4,442	
Balances at March 31, 2011	\$8,670	\$127,218	\$	(2,223)		\$133,665

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries Consolidated Statements of Cash Flows Three Months Ended March 31, 2011 and 2010 (Unaudited)

\$ in thousands	March 31 2011	,	March 31 2010	,
Cash Flows from Operating Activities				
Net income	\$4,024		\$3,769	
Adjustments to reconcile net income to net cash provided by operating activities:				
Provision for loan losses	800		647	
Depreciation of bank premises and equipment	209		223	
Amortization of intangibles	271		271	
Amortization of premiums and accretion of discounts, net	61		79	
(Gains) losses on sales and calls of securities available for sale, net	(8)	14	
(Gains) on calls of securities held to maturity, net	(2)		
Losses and write-downs on other real estate owned	100		29	
Net change in:				
Mortgage loans held for sale	2,460		(1,232)
Accrued interest receivable	(498)	64	
Other assets	228		(63)
Accrued interest payable	3		56	
Other liabilities	(1,368)	740	
Net cash provided by operating activities	6,280	,	4,597	
Cash Flows from Investing Activities				
Net change interest-bearing deposits	13,726		(22,976)
Proceeds from calls, principal payments, sales and maturities of securities available for				
sale	10,659		13,782	
Proceeds from calls, principal payments and maturities of securities held to maturity	5,449		9,833	
Purchases of securities available for sale	(16,000)	(6,359)
Purchases of securities held to maturity	(7,138)	(6,030)
Collections of loan participations	25		66	
Loan originations and principal collections, net	(12,622)	671	
Proceeds from disposal of other real estate owned	295		210	
Recoveries on loans charged off	25		24	
Additions to bank premises and equipment	(105)	(324)
Net cash used in investing activities	(5,686)	(11,103)
Cash Flows from Financing Activities				
Net change in time deposits	(13,820)	(5,188)
Net change in other deposits	15,132		10,544	
Stock options exercised	36			
Net cash provided by financing activities	1,348		5,356	
Net change in cash and due from banks	1,942		(1,150)
Cash and due from banks at beginning of period	9,858		12,894	
Cash and due from banks at end of period	\$11,800		\$11,744	

Supplemental Disclosures of Cash Flow Information

Interest paid on deposits and borrowed funds	\$2,376	\$2,923
Income taxes paid	\$	\$576
Supplemental Disclosure of Noncash Activities		
Loans charged against the allowance for loan losses	\$243	\$456
Loans transferred to other real estate owned	\$894	\$680
Unrealized gains on securities available for sale	\$643	\$1,014

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries Notes to Consolidated Financial Statements March 31, 2011 (Unaudited)

\$ in thousands, except per share data and % data

Note 1: General

The consolidated financial statements of National Bankshares, Inc. ("NBI") and its wholly-owned subsidiaries, The National Bank of Blacksburg ("NBB") and National Bankshares Financial Services, Inc. ("NBFS") (collectively, the "Company"), conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The accompanying interim period consolidated financial statements are unaudited; however, in the opinion of management, all adjustments consisting of normal recurring adjustments, which are necessary for a fair presentation of the consolidated financial statements, have been included. The results of operations for the three months ended March 31, 2011 are not necessarily indicative of results of operations for the full year or any other interim period. The interim period consolidated financial statements and financial information included in this Form 10-Q should be read in conjunction with the notes to consolidated financial statements included in the Company's 2010 Form 10-K. The Company posts all reports required to be filed under the Securities and Exchange Act of 1934 on its web site at www.nationalbankshares.com.

Subsequent events have been considered through the date when the Form 10-Q was issued.

Note 2: Stock-Based Compensation

The Company had a stock option plan, the 1999 Stock Option Plan, that was adopted in 1999 and that was terminated on March 9, 2009. From 1999 to 2005, incentive stock options were granted annually to key employees of NBI and its subsidiaries. None have been granted since 2005. All of the outstanding stock options are vested. Because there have been no options granted in 2011 and all options were fully vested at December 31, 2008, there is no expense included in net income for the periods presented.

			Weighted	
		Weighted	Average	
		Average	Remaining	Aggregate
		Exercise	Contractual	Intrinsic
Options	Shares	Price	Term	Value
Outstanding at January 1, 2011	109,500	\$22.14		
Exercised	2,500	14.825		
Forfeited or expired				
Outstanding March 31, 2011	107,000	\$22.31	4.28	\$706
Exercisable at March 31, 2011	107,000	\$22.31	4.28	\$706

During the three months ended March 31, 2011, there were 2,500 shares exercised with an intrinsic value of \$35. During the first three months of 2010, there were no stock options exercised.

Note 3: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans

The allowance for loan losses methodology incorporates individual evaluation of impaired loans and collective evaluation of groups of non-impaired loans. The Company performs ongoing analysis of the loan portfolio to determine credit quality and identify impaired loans. Credit quality is rated based on the loan's payment history, the

borrower's current financial situation and value of the underlying collateral.

Impaired loans are those loans that have been modified in a troubled debt restructure and larger, non-homogeneous loans that are in nonaccrual or exhibit payment history or financial status that indicate the probability that collection will not occur according to the loan's terms. Generally, impaired loans are risk rated "classified" or "other assets especially mentioned." Impaired loans are measured at the lower of the invested amount or the fair market value. Impaired loans with an impairment loss are designated nonaccrual. Please refer to Note 1 of the 10-K, "Summary of Significant Accounting Policies" for additional information on evaluation of impaired loans and associated specific reserves, and policies regarding nonaccruals, past due status and charge-offs.

Using a risk-based perspective, the Company determined five major categories, called segments, within the non-impaired portfolio. Characteristics of loans within portfolio segments are further analyzed to determine sub-groups. These characteristics include collateral type, repayment sources, and (if applicable) the borrower's business model. Subgroups with total balances exceeding 5% of Tier I and Tier II Capital are designated as loan classes.

The Company's segments consist of real estate-secured consumer loans, non-real estate-secured consumer loans, commercial real estate, commercial and industrial loans and construction, development and land loans. Consumer real estate is composed of loans to purchase or build a primary residence as well as equity lines secured by a primary residence. Consumer non-real estate contains credit cards, automobile and other installment loans, and deposit overdrafts. Commercial real estate is composed of all commercial loans that are secured by real estate. The commercial and industrial segment is commercial loans that are not secured by real estate. Construction, development and other land loans are composed of loans to developers of residential and commercial properties.

The Company's segments and classes are as follows:

Consumer Real Estate
Equity lines
Closed-end consumer real estate

Commercial Real Estate
College housing
Office/Retail space

Consumer construction Nursing homes Hotels

Consumer, Non-Real Estate Municipalities

Credit cards Medical professionals
Consumer, general Religious organizations
Consumer overdraft Convenience stores
Entertainment and sports

Commercial & Industrial Nonprofits
Commercial & industrial Restaurants

General contractors

Construction, Development and Land Other commercial real estate

Residential Commercial

Risk factors are analyzed for each class to estimate collective reserves. Factors include allocations for the historical charge-off percentage and changes in national and local economic and business conditions, in the nature and volume of the portfolio, in loan officers' experience and in loan quality. Increased allocations for the risk factors applied to each class are made for special mention and classified loans. The Company allocates additional reserves for "high risk" loans, determined to be junior lien mortgages, high loan-to-value loans and interest-only loans.

An analysis of the allowance for loan losses follows:

					Year ende	ed	
	Three Months ended				Decembe		
	March 31,						
	2011		2010		2010		
Balance at beginning of period	\$7,664		\$6,926		\$6,926		
Provision for loan losses	800		647		3,409		
Loans charged off	(244)	(456)	(2,810)	
Recoveries of loans previously charged off	25		24		139		
Balance at the end of period	\$8,245		\$7,141		\$7,664		
Ratio of allowance for loan losses to the end of period loans, net of							
unearned income and deferred fees	1.40	%	1.21	%	1.33	%	
Ratio of net charge-offs to average loans, net of unearned income and							
deferred fees(1)	0.15	%	0.30	%	0.46	%	
Ratio of allowance for loan losses to nonperforming loans(2)	96.58	%	92.23	%	91.01	%	

(1) Net charge-offs are on an annualized basis.

(2) The Company defines nonperforming loans as total nonaccrual and restructured loans. Loans 90 days past due and still accruing are excluded.

A detailed analysis showing the allowance roll-forward by portfolio segment follows:

March 31, 2011

					Construction,		
		Consumer		Commercial	Development		
	Consumer	Non-Real	Commercial	&	& Other		
	Real Estate	Estate	Real Estate	Industrial	Land	Unallocated	Total
Allowance for Loa	n Losses						
Beginning							
Balance	\$1,059	\$586	\$4,033	\$1,108	\$ 749	\$129	\$7,664
Charge-offs	(36)	(90)	(118)				(244)
Recoveries	7	18					25
Provision for loan							
losses	72	(50)	740	113	(59)	(16)	800
Ending Balance	\$1,102	\$464	\$4,655	\$1,221	\$ 690	\$113	\$8,245
December 31, 2010	0						
		Consumer		Commercial	Construction,		
	Consumer	Non-Real	Commercial	&	Development		
	Real Estate	Estate	Real Estate	Industrial	& Land	Unallocated	Total
Allowance for Loa	n Losses						
Beginning							
Balance	\$249	\$1,049	\$4,321	\$459	\$ 562	\$286	\$6,926
Charge-offs	(89)	(358)	(1,021)	(927)	(415)		(2,810)
Recoveries	10	67	61	1			139
Provision for loan							
losses	889	(172)	672	1,575	602	(157)	3,409

An analysis of the components of the ending balance of the allowance for loan losses by portfolio segment follows:

\$1,108

\$ 749

\$4,033

March 31, 2011

Ending Balance

\$1,059

\$586

		Consumer		Commercial	Construction, Development		
	Consumer	Non-Real	Commercial	&	& Other		
	Real Estate	Estate	Real Estate	Industrial	Land	Unallocated	Total
Allowance for loans individually evaluated for							
impairment	\$30	\$	\$626	\$558	\$ 42	\$	\$1,256
Allowance for loans collectively evaluated for							
impairment	1,072	464	4,029	663	648	113	6,989
Total allowance for loan losses	\$1,102	\$464	\$4,655	\$1,221	\$ 690	\$113	\$8,245

\$129

\$7,664

December 31, 2010

					Construction,		
		Consumer		Commercial	Development		
	Consumer	Non-Real	Commercial	&	& Other		
	Real Estate	Estate	Real Estate	Industrial	Land	Unallocated	Total
Allowance for loans individually evaluated for							
impairment	\$27	\$	\$565	\$508	\$ 100	\$	\$1,200
Allowance for loans collectively evaluated for							
impairment	1,032	586	3,468	600	649	129	6,464
Total allowance							
for loan losses	\$1,059	\$586	\$4,033	\$1,108	\$ 749	\$129	\$7,664

The ending balance of loans associated with the components of the allowance for loan losses follows:

March 31, 2011

	Consumer Real Estate	Consumer Non-Real Estate	Commercial Real Estate	Commercial & Industrial	Construction, Development & Other Land	Unallocated	Total
Loans individually evaluated for impairment	\$614	\$	\$5,172	\$608	\$ 1,536	\$	\$7,930
Loans collectively evaluated for						·	
impairment	115,438	30,566	350,893	38,597	44,478		579,972
Total loans	\$116,052	\$30,566	\$356,065	\$39,205	\$ 46,014	\$	\$587,902
December 31, 201	O Consumer Real Estate	Consumer Non-Real Estate	Commercial Real Estate	Commercial & Industrial	Construction, Development & Other Land	Unallocated	Total
Loans individually evaluated for impairment	\$505	\$	\$5,151	\$698	\$ 2,437	\$	\$8,791
Loans collectively evaluated for impairment	108,855	35,679	343,780	36,374	42,964		567,652
Total loans	\$109,360	\$35,679	\$348,931	\$37,072	\$ 45,401	\$	\$576,443
1 otal louis	Ψ107,500	Ψ 33,017	$\psi J = 0, J J = 1$	Ψ31,012	Ψ 13,101	Ψ	$\psi J I U, T T J$

A summary of nonperforming assets follows:

	March 31,		December 31,	r
	2011 2010		2010	
Nonperforming assets:				
Nonaccrual loans	\$7,653	\$7,743	\$1,938	
Restructured loans not in nonaccrual	884		6,483	
Total nonperforming loans	8,537	7,743	8,421	
Other real estate owned, net	2,222	2,567	1,723	
Total nonperforming assets	\$10,759	\$10,310	\$10,144	
Ratio of nonperforming assets to loans, net of unearned income and				
deferred fees, plus other real estate owned	1.83	% 1.75	% 1.75	%

A summary of loans past due 90 days or more and impaired loans follows:

		March 31,	December 31,	
	2011	2010	2010	
Loans past due 90 days or more and still accruing	\$1,078	\$2,217	\$1,336	
Ratio of loans past due 90 days or more and still accruing to loans, net				
of unearned income and deferred fees	0.18	% 0.38	% 0.23	%
Impaired loans:				
Total impaired loans	\$7,930	\$7,743	\$8,791	
Impaired loans with a valuation allowance	\$7,084	\$7,693	\$7,676	
Valuation allowance	1,256	2,438	1,200	
Impaired loans, net of allowance	\$5,828	\$5,255	\$6,476	
Impaired loans with no valuation allowance	\$846	\$50	\$1,115	
Average recorded investment in impaired loans(1)	\$7,690	\$7,712	\$7,526	
Income recognized on impaired loans	\$20	\$	\$17	
Amount of income recognized on a cash basis	\$	\$	\$	

⁽¹⁾ Recorded investment includes principle and accrued interest.

A detailed analysis of investment in impaired loans, associated reserves and interest income recognized, segregated by loan class follows:

March 31, 2011

Consumer Real Estate	Average Recorded Investment in Impaired Loans	Unpaid Principal Balance of Impaired Loans	(A) Total Recorded Investment in Impaired Loans	Recorded Investment in (A) for Which There is No Related Allowance	Recorded Investment in (A) for Which There is a Related Allowance	Related Allowance for Impaired Loans	Interest Income Recognized
Closed-end Consumer Real							
Estate	\$542	\$614	\$614	\$75	\$539	\$30	\$ 1
Commercial Real Estate							
Hotels	3,496	3,502	3,502	285	3,217	113	
Medical							
Professionals	52	79	79		79	79	5
College Housing	121	82	82		82		
Undeveloped Land	254	252	254	254			3
Other Commercial							
Real Estate	1,159	1,257	1,259		1,259	434	10

Commercial &								
Industrial								
Commercial &								
Industrial	608	608	608		608	558		
Construction,								
Development and								
Land								
Residential	1,458	1,536	1,536	358	1,178	42	1	
	•	ŕ	ĺ					
Total	\$7,690	\$7,930	\$7,934	\$972	\$6,962	\$1,256	\$ 20	
	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 - 7	1 - 7	,	, -,-	, ,	, -	
14								
14								

December 31, 2010

December 31, 20	010						
Consumer Real Estate	Average Recorded Investment in Impaired Loans	Unpaid Principal Balance of Impaired Loans	(A) Total Recorded Investment in Impaired Loan	Recorded Investment in (A) for Which There is No Related Allowance	Recorded Investment in (A) for Which There is a Related Allowance	Related Allowance for Impaired Loans	Interest Income Recognized
Closed-end Consumer Real Estate	\$337	\$505	\$505	\$	\$505	\$26	\$
Commercial Real Estate							
Office & Retail	253						
Hotel	2,767	3,509	3,509	287	3,222	267	
Convenience							
stores	49	577	592	592			15
Other commercial							
real estate	337	1,065	1,066		1,066	299	1
		,	,		,		
Commercial & Industrial							
Commercial &							
Industrial	1,183	698	698		698	508	
Construction, Development and Land							
Residential	2,579	2,185	2,185		2,185	100	
Commercial	21	252	253	253			1
Total	\$7,526	\$8,791	\$8,808	\$1,132	\$7,676	\$1,200	\$ 17

Note: Only classes with impaired loans are shown.

The Company collects and discloses data in compliance with accounting guidance in effect for the year disclosed. The table above and the following tables disclose information only for December 31, 2010 and March 31, 2011, following accounting guidance adopted during 2010. Information for periods prior to December 31, 2010 was collected according to guidance in effect at that time and is not available in the format adopted in 2010.

An analysis of past due and nonaccrual loans follows:

March 31, 2011

	30 – 89 Days Past Due	90 or More Days Past Due	90 Days Past Due and Still Accruing	Nonaccruals (Including Impaired Nonaccruals)
Consumer Real Estate	\$30	\$	\$	\$
Equity Lines Closed-ended Consumer Real Estate	948	1,514	321	1,193
Consumer Construction				
Consumer Construction				
Consumer, Non-Real Estate				
Credit Cards	24	28	28	
Consumer General	246	65	65	
Consumer Overdraft				
Commercial Real Estate				
College Housing	681	182		182
Office/Retail				
Nursing Homes				
Hotels	624	526		3,502
Municipalities				
Medical Professionals				
Religious Organizations				
Convenience Stores	38			
Entertainment and Sports				
Nonprofits				
Restaurants	332			
General Contractors		66	43	163
Other Commercial Real Estate	1,159	1,191	582	609
Commercial and Industrial				
Commercial and Industrial	14	507	39	468
Commercial and industrial	14	307	39	408
Construction, Development and Land				
Residential		1,301		1,536
Commercial				
Total	\$4,096	\$5,380	\$1,078	\$ 7,653

December 31, 2010

December 31, 2010			00 D	NT 1
Consumer Real Estate	30 – 89 Days Past Due	90 or More Days Past Due	90 Days Past Due and Still Accruing	Nonaccruals (Including Impaired Nonaccruals)
Equity Lines	\$69	\$	\$	\$
Closed-ended Consumer Real Estate	1,868	1,178	612	783
Consumer Construction				
Consumer Construction				
Consumer, Non-Real Estate				
Credit Cards	67	42	29	
Consumer General	518	45	37	
Consumer Overdraft				
Commercial Real Estate				
College Housing	224	262		
Office/Retail				
Nursing Homes				
Hotels		802		3,509
Municipalities				
Medical Professionals		181		
Religious Organizations				
Convenience Stores	9	577	577	
Entertainment and Sports				
Nonprofits				
Restaurants				
General Contractors		85		
Other Commercial Real Estate	792	136		715
Commercial and Industrial				
Commercial and Industrial	740	600	0.1	970
Commercial and Industrial	740	609	81	879
Construction, Development and Land				
Residential		2,185		2,185
Commercial	25			
Total	\$4,312	\$6,102	\$1,336	\$ 8,071

Nonaccrual loans that meet the Company's balance thresholds are designated as impaired. Total nonaccrual loans at March 31, 2011 were \$7,653, of which \$6,794 were impaired, compared with \$7,743 in nonaccruals at March 31, 2010, all of which were impaired. As of December 31, 2010 nonaccruals totaled \$8,071, of which \$7,612 were impaired. No interest income was recognized on nonaccrual loans for the three months ended March 31, 2011 or March 31, 2010.

Loans past due greater than 90 days that continue to accrue interest totaled \$1,078 at March 31, 2011, compared with \$1,336 at December 31, 2010, and \$2,217 at March 31, 2010.

The estimate of credit risk for non-impaired loans is obtained by applying allocations for internal and external factors. The allocations are increased for loans that exhibit greater credit quality risk.

Credit quality indicators, which the Company terms risk grades, are assigned through the Company's credit review function for larger loans and selective review of loans that fall below credit review thresholds. Loans that do not indicate heightened risk are graded as "pass." Loans that appear to have elevated credit risk because of frequent or persistent past due status, which is less than 75 days, or that show weakness in the borrower's financial condition are risk graded "special mention." Loans with frequent or persistent delinquency exceeding 75 days or that have a higher level of weakness in the borrower's financial condition are graded "classified." Classified loans have regulatory risk ratings of "substandard" and "doubtful." Allocations are increased by 50% and by 100% for loans with grades of "special mention" and "classified," respectively.

Determination of risk grades was completed for the portfolio as of March 31, 2011 and 2010.

The following displays non-impaired loans by credit quality indicator:

March 31, 2011

	Pass	Special Mention	Classified (Excluding Impaired)
Consumer Real Estate			
Equity Lines	\$16,286	\$20	\$25
Closed-end Consumer Real Estate	93,083	620	2,413
Consumer Construction	2,991		
Consumer, Non-Real Estate			
Credit Cards	6,418		24
Consumer General	23,594	89	165
Consumer Overdraft	276		
Commercial Real Estate			
College Housing	87,392	459	708
Office/Retail	68,910	3,500	270
Nursing Homes	13,801		
Hotels	21,805	1,870	621
Municipalities	16,693		
Medical Professionals	16,410		
Religious Organizations	17,374		
Convenience Stores	9,858	38	
Entertainment and Sports	7,631		
Nonprofits	6,070		
Restaurants	6,581		152
General Contractors	4,728	59	1,423
Other Commercial Real Estate	63,490		1,051
Commercial and Industrial			
Commercial and Industrial	38,474	59	64
Construction, Development and Land			
Residential	16,550		2,400
Commercial	25,392		136
Total	\$563,807	\$6,714	\$9,452

December 31, 2010

	Pass	Special Mention	Classified (Excluding Impaired)
Consumer Real Estate			
Equity Lines	\$15,735	\$	\$119
Closed-ended Consumer Real Estate	85,313	731	2,969
Consumer Construction	3,988		
Consumer, Non-Real Estate			
Credit Cards	6,446		14
Consumer General	28,730	392	94
Consumer Overdraft	3		
Commercial Real Estate			
College Housing	88,110	461	1,016
Office/Retail	60,540	3,500	848
Nursing Homes	28,018		
Hotel	10,689	1,878	625
Municipalities	16,979		
Medical Professionals	17,111		181
Religious Organizations	12,643		
Convenience Stores	9,010	9	
Entertainment and Sports	7,694		
Nonprofit	6,421		
Restaurants	6,740		153
General Contractors	6,175		240
Other Commercial Real Estate	63,679	111	951
Commercial and Industrial			
Commercial and Industrial	34,826	129	1,419
Construction, Development and Land			
Residential	25,760		2,633
Commercial	14,405		164
Total	\$549,015	\$7,211	\$11,426

Sales, Purchases and Reclassification of Loans

The Company finances mortgages under "best efforts" contracts with mortgage purchasers. The mortgages are designated as held for sale upon initiation. There have been no major reclassifications from portfolio loans to held for sale. Occasionally, the Company purchases or sells participations in loans. The Company has not purchased any participations in 2011. All participation loans previously purchased met the Company's normal underwriting standards at the time the participation was entered. Participation loans are included in the appropriate portfolio balances to which the allowance methodology is applied.

Note 4: Securities

The amortized costs, gross unrealized gains, gross unrealized losses and fair values for securities available for sale by major security type as of March 31, 2011 are as follows:

	March 31, 2011			
		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Costs	Gains	Losses	Values
Available for sale:				
U.S. Treasury	\$2,014	\$158	\$	\$2,172
U.S. Government agencies	99,624	397	2,588	97,433
Mortgage-backed securities	9,643	599		10,242
States and political subdivisions	58,475	1,529	177	59,827
Corporate	16,890	741		17,631
Federal Home Loan Bank stock	1,677			1,677
Federal Reserve Bank stock	92			92
Other securities	1,935		165	1,770
Total	\$190,350	\$3,424	\$2,930	\$190,844

The amortized costs, gross unrealized gains, gross unrealized losses and fair values for securities held to maturity by major security type as of March 31, 2011 are as follows:

	March 31, 2011			
		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Costs	Gains	Losses	Values
Held to maturity:				
U.S. Government agencies	\$14,070	\$297	\$161	\$14,206
Mortgage-backed securities	1,079	93		1,172
States and political subdivisions	114,861	1,924	978	115,807
Corporate	2,659	38	24	2,673
Total	\$132,669	\$2,352	\$1,163	\$133,858

Information pertaining to securities with gross unrealized losses at March 31, 2011 and December 31, 2010, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	March 31, 2011			
	Less Than 12 Months		12 Mon	ths or More
	Fair	Unrealized	Fair	Unrealized
	Value	Loss	Value	Loss
Temporarily impaired securities:				
U.S. Government agencies	\$82,825	\$2,749	\$	\$
States and political subdivisions	35,483	983	2,614	172
Corporate	976	24		
Other securities	186	3	142	162
Total	\$119,470	\$3,759	\$2,756	\$334

		December 31, 2010			
	Less Than	Less Than 12 Months		12 Months or More	
	Fair	Unrealized	Fair	Unrealized	
	Value	Loss	Value	Loss	
Temporarily impaired securities:					
U.S. Government agencies	\$64,850	\$3,127	\$	\$	
States and political subdivisions	65,640	2,605	2,528	258	
Corporate	969	31			
Other securities			247	246	
Total	\$131,459	\$5,763	\$2,775	\$504	

The Company had 136 securities with a fair value of \$122,226 which were temporarily impaired at March 31, 2011. The total unrealized loss on these securities was \$4,093. Of the temporarily impaired total, five securities with a fair value of \$2,756 and an unrealized loss of \$334 have been in a continuous loss position for twelve months or more. The Company has determined that these securities are temporarily impaired at March 31, 2011 for the reasons set out below.

U.S. Government agencies. The unrealized losses in this category of investments were caused by interest rate and market fluctuations. The contractual terms of the investments do not permit the issuer to settle the securities at a price less than the cost basis of each investment. Because the Company does not intend to sell any of the investments and it is not likely that the Company will be required to sell any of these investments before recovery of its amortized cost basis, which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired.

States and political subdivisions. This category's unrealized losses are primarily the result of interest rate and market fluctuations and also a certain few ratings downgrades brought about by the impact of the economic downturn on states and political subdivisions. The contractual terms of the investments do not permit the issuer to settle the securities at a price less than the cost basis of each investment. Because the Company does not intend to sell any of the investments and it is not likely that the Company will be required to sell any of the investments before recovery of its amortized cost basis, which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired.

Corporate debt securities. The Company's unrealized losses in corporate debt securities are related to interest rate and market fluctuations and to ratings downgrades for a limited number of securities. The contractual terms of the investments do not permit the issuer to settle the securities at a price less than the cost basis of each investment. Because the Company does not intend to sell any of the investments before recovery of its amortized cost basis, which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired.

Other. The Company holds an investment in an LLC and a small amount of community bank stock. The value of these investments has been negatively affected by market conditions. Because the Company does not intend to sell these investments before recovery of amortized cost basis, the Company does not consider these investments to be other-than-temporarily impaired.

As a member of the Federal Reserve and the Federal Home Loan Bank ("FHLB") of Atlanta, NBB is required to maintain certain minimum investments in the common stock of those entities. Required levels of investment are based upon NBB's capital and a percentage of qualifying assets. In addition, NBB is eligible to borrow from the FHLB with borrowings collateralized by qualifying assets, primarily residential mortgage loans and NBB's capital stock investment in the FHLB. Redemption of FHLB stock is subject to certain limitations and conditions. At its discretion, the FHLB may declare dividends on the stock. Management reviews for impairment based upon the ultimate recoverability of the cost basis of the FHLB stock, and at March 31, 2011, management did not consider there to be any impairment.

Management regularly monitors the credit quality of the investment portfolio. Changes in ratings are noted and follow-up research on the issuer is undertaken when warranted. Management intends to carefully follow any changes

in bond quality. Refer to "Securities" in this report for additional information.

Note 5: Recent Accounting Pronouncements

In January 2010, the Financial Accounting Standards Board (FASB) issued ASU 2010-06, "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements." ASU 2010-06 amends Subtopic 820-10 to clarify existing disclosures, require new disclosures, and includes conforming amendments to guidance on employers' disclosures about postretirement benefit plan assets. ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In July 2010, the FASB issued ASU 2010-20, "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." The new disclosure guidance significantly expands the existing requirements and will lead to greater transparency into a company's exposure to credit losses from lending arrangements. The extensive new disclosures of information as of the end of a reporting period became effective for both interim and annual reporting periods ending on or after December 15, 2010. Specific disclosures regarding activity that occurred before the issuance of the ASU, such as the allowance roll forward and modification disclosures, will be required for periods beginning on or after December 15, 2010. The Company has included the required disclosures in its consolidated financial statements.

In December 2010, the FASB issued ASU 2010-29, "Disclosure of Supplementary Pro Forma Information for Business Combinations." The guidance requires pro forma disclosure for business combinations that occurred in the current reporting period as though the acquisition date for all business combinations that occurred during the year had been as of the beginning of the annual reporting period. If comparative financial statements are presented, the pro forma information should be reported as though the acquisition date for all business combinations that occurred during the current year had been as of the beginning of the comparable prior annual reporting period. ASU 2010-29 is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. Early adoption is permitted. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In December 2010, the FASB issued ASU 2010-28, "When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts." The amendments in this ASU modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. The amendments in this Update are effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. Early adoption is not permitted. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

The Securities Exchange Commission (SEC) has issued Final Rule No. 33-9002, "Interactive Data to Improve Financial Reporting", which requires companies to submit financial statements in XBRL (extensible business reporting language) format with their SEC filings on a phased-in schedule. Large accelerated filers and foreign large accelerated filers using U.S. GAAP were required to provide interactive data reports starting with their first quarterly report for fiscal periods ending on or after June 15, 2010. All remaining filers are required to provide interactive data reports starting with their first quarterly report for fiscal periods ending on or after June 15, 2011.

In March 2011, the SEC issued Staff Accounting Bulletin (SAB) 114. This SAB revises or rescinds portions of the interpretive guidance included in the codification of the Staff Accounting Bulletin Series. This update is intended to make the relevant interpretive guidance consistent with current authoritative accounting guidance issued as a part of the FASB's Codification. The principal changes involve revision or removal of accounting guidance references and other conforming changes to ensure consistency of referencing through the SAB Series. The effective date for SAB 114 is March 28, 2011. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In April 2011, the FASB issued ASU 2011-02, "A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring." The amendments in this ASU clarify the guidance on a creditor's evaluation of whether it has granted a concession to a debtor. They also clarify the guidance on a creditor's evaluation of whether a debtor is experiencing financial difficulty. The amendments in this Update are effective for the first interim or annual period beginning on or after June 15, 2011. Early adoption is permitted. Retrospective application to the beginning of the annual period of adoption for modifications occurring on or after the beginning of the annual adoption period is required. As a result of applying these amendments, an entity may identify receivables that are newly considered to be impaired. For purposes of measuring impairment of those receivables, an entity should apply the amendments prospectively for the first interim or annual period beginning on or after June 15, 2011. The Company is currently assessing the impact that ASU 2011-02 will have on its consolidated financial statements.

Note 6: Defined Benefit Plan

Components of Net Periodic Benefit Cost:

	Pension Benefits	
	Three Months ende	d
	March 31,	
	2011	2010
Service cost	\$109 \$100	
Interest cost	176 172	•
Expected return on plan assets	(203) (15)	2)
Amortization of prior service cost	(25) (25)
Amortization of net obligation at transition	(3)
Recognized net actuarial loss	73 62	
Net periodic benefit cost	\$130 \$154	

2011 Plan Year Employer Contribution

Without considering the prefunding balance, NBI's minimum required contribution to the National Bankshares, Inc. Retirement Income Plan (the "Plan") is \$816. Considering the prefunding balance, the 2011 minimum required contribution is \$0. The Company elected to contribute \$146 to the Plan in the quarter ended March 31, 2011.

2010 Plan Year Employer Contributions

On March 29, 2011, NBI made an additional 2010 plan year contribution of \$2,500,000 to the Plan. Taken together with the \$585,047 the Company previously contributed to the defined benefit plan, the total 2010 plan year contribution was \$3,085,047. The Company accrues a liability for pension plan contributions based on actuarial calculations. The 2010 additional contribution was made from the accrued liability and had no material effect on the Company's income statement, capital ratios or liquidity.

Note 7: Fair Value Measurements

The Company records fair value adjustments to certain assets and liabilities and determines fair value disclosures utilizing a definition of fair value of assets and liabilities that states that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Additional considerations come into play in determining the fair value of financial assets in markets that are not active.

The Company uses a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy based on these two types of inputs are as follows:

Level Valuation is based on quoted prices in active markets for identical assets and liabilities.

1 –

Level Valuation is based on observable inputs including quoted prices in active markets for similar

2 – assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level Valuation is based on model-based techniques that use one or more significant inputs or

3 – assumptions that are unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

Securities Available for Sale

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). The carrying value of restricted Federal Reserve Bank and Federal Home Loan Bank stock approximates fair value based upon the redemption provisions of each entity and is therefore excluded from the following table.

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis:

Fair Value Measurements at March 31, 2011 Using Ouoted Prices in Active Significant Markets for Other Balance as Significant Identical Observable Unobservable of March 31, Assets **Inputs** Inputs 2011 (Level 1) (Level 2) (Level 3) Description \$2,172 \$---\$2,172 \$ ---U.S. Treasury U.S. Government agencies and corporations 97,433 ---97,433 ---States and political subdivisions 59,827 59,827 Mortgage-backed securities 10,242 10,242 Corporate debt securities 17,631 17,631 Other securities 1,770 1,770 Total securities available for sale \$190,844 \$---\$190,844 \$ ---

Fair Value Measurements at December 31, 2010 Using Quoted Prices Balance as in Active Significant of Markets for Other Significant Unobservable December Identical Observable 31. Assets Inputs Inputs 2010 (Level 1) (Level 2) (Level 3) Description U.S. Treasury \$2,183 \$---\$2,183 \$ ---U.S. Government agencies and corporations 88,152 88,152 States and political subdivisions 61,682 61,682 Mortgage-backed securities 11,379 11,379 ---Corporate debt securities 17,680 17,680 Other securities 2.062 2,062

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

\$183,138

\$---

\$183,138

\$ ---

The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a nonrecurring basis in the financial statements:

Loans Held for Sale

Total securities available for sale

Loans held for sale are carried at the lower of cost or market value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a

nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale at March 31, 2011 or December 31, 2010. Gains and losses on the sale of loans are recorded within income from mortgage banking on the Consolidated Statements of Income.

Impaired Loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that the Company will be unable to collect all the contractual interest and principal payments as scheduled in the loan agreement. Troubled debt restructurings are impaired loans. The measurement of loss associated with impaired loans may be based on either the observable market price of the loan, the present value of the expected cash flows or the fair value of the collateral. Fair value of the Company's impaired loans is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal using observable market data, if the collateral is deemed significant. If the collateral is not deemed significant, the value of business equipment is based on the net book value on the borrower's financial statements. Likewise, values for inventory and accounts receivables collateral are based on the borrower's financial statement balances or aging reports (Level 3). Estimated losses on impaired loans allocated to the allowance for loan losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

The following table summarizes the Company's financial assets that were measured at fair value on a nonrecurring basis at March 31, 2011 and at December 31, 2010.

			Carrying Value		
			Quoted		
			Prices		
			in Active	Significant	
			Markets for	Other	Significant
			Identical	Observable	Unobservable
			Assets	Inputs	Inputs
Date	Description	Balance	(Level 1)	(Level 2)	(Level 3)
	Assets:				
	Impaired loans net of				
March 31, 2011	valuation allowance	\$5,706	\$	\$	\$5,706
	Impaired loans net of				
December 31, 2010	valuation allowance	6,476			6,476

Other Real Estate Owned

Certain assets such as other real estate owned (OREO) are measured at fair value less cost to sell.

The following table summarizes the Company's other real estate owned that was measured at fair value on a nonrecurring basis at March 31, 2011 and at December 31, 2010.

				Carrying Valu	ie
			Quoted		
			Prices		
			in Active	Significant	
			Markets for	Other	Significant
			Identical	Observable	Unobservable
			Assets	Inputs	Inputs
Date	Description	Balance	(Level 1)	(Level 2)	(Level 3)
	Assets:				
	Other real estate owned net of				
March 31, 2011	valuation allowance	\$590	\$	\$	\$ 590
	Other real estate owned net of				
December 31, 2010	valuation allowance	535			535

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and Due from Banks, Interest-Bearing Deposits, and Federal Funds Sold

The carrying amounts approximate fair value.

Securities

The fair value of securities, excluding restricted stock, is determined by quoted market prices or dealer quotes. The fair value of certain state and municipal securities is not readily available through market sources other than dealer

quotations, so fair value estimates are based on quoted market prices of similar instruments adjusted for differences between the quoted instruments and the instruments being valued. The carrying value of restricted securities approximates fair value based upon the redemption provisions of the applicable entities.

Loans Held for Sale

The fair value of loans held for sale is based on commitments on hand from investors or prevailing market prices.

Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, real estate – commercial, real estate – construction, real estate – mortgage, credit card and other consumer loans. Each loan category is further segmented into fixed and adjustable rate interest terms and by performing and nonperforming categories.

The fair value of performing loans is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan, as well as estimates for prepayments. The estimate of maturity is based on the Company's historical experience with repayments for loan classification, modified, as required, by an estimate of the effect of economic conditions on lending. Fair value for significant nonperforming loans is based on estimated cash flows which are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows and discount rates are determined within management's judgment, using available market information and specific borrower information.

Deposits

The fair value of demand and savings deposits is the amount payable on demand. The fair value of fixed maturity term deposits and certificates of deposit is estimated using the rates currently offered for deposits with similar remaining maturities.

Accrued Interest

The carrying amounts of accrued interest approximate fair value.

Commitments to Extend Credit and Standby Letters of Credit

The only amounts recorded for commitments to extend credit, standby letters of credit and financial guarantees written are the deferred fees arising from these unrecognized financial instruments. These deferred fees are not deemed significant at March 31, 2011 and, as such, the related fair values have not been estimated.

The estimated fair values, and related carrying amounts, of the Company's financial instruments are as follows:

	March 31, 2011		Decembe	er 31, 2010	
		Estimated		Estimated	
	Carrying	Fair	Carrying	Fair	
	Amount	Value	Amount	Value	
Financial assets:					
Cash and due from banks	\$11,800	\$11,800	\$9,858	\$9,858	
Interest-bearing deposits	55,674	55,674	69,400	69,400	
Securities	323,513	324,702	315,907	314,820	
Mortgage loans held for sale			2,460	2,460	
Loans, net	579,657	546,764	568,779	539,152	
Accrued interest receivable	6,514	6,514	6,016	6,016	
Financial liabilities:					

Deposits	\$885,895	882,278	\$884,583	\$880,290
Accrued interest payable	260	260	257	257

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations \$ in thousands, except per share data

The purpose of this discussion and analysis is to provide information about the financial condition and results of operations of National Bankshares, Inc. and its wholly-owned subsidiaries (the "Company"), which are not otherwise apparent from the consolidated financial statements and other information included in this report. Please refer to the financial statements and other information included in this report as well as the 2010 Annual Report on Form 10-K for an understanding of the following discussion and analysis.

Cautionary Statement Regarding Forward-Looking Statements

We make forward-looking statements in this Form 10-Q that are subject to significant risks and uncertainties. These forward-looking statements include statements regarding our profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy, and financial and other goals, and are based upon our management's views and assumptions as of the date of this report. The words "believes," "expects," "may," "will," "should," "proje "contemplates," "anticipates," "forecasts," "intends," or other similar words or terms are intended to identify forward-looking statements.

These forward-looking statements are based upon or are affected by factors that could cause our actual results to differ materially from historical results or from any results expressed or implied by such forward-looking statements. These factors include, but are not limited to, changes in:

- interest rates,
- general economic conditions,
- the legislative/regulatory climate,
- monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury, the Office of the Comptroller of the Currency and the Federal Reserve Board, and the impact of any policies or programs implemented pursuant to the Emergency Economic Stabilization Act of 2008 (EESA) and other financial reform legislation,
- the effects of increased regulation of financial service companies and banks as a result of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010,
- unanticipated increases in the level of unemployment in the Company's trade area,
- the quality or composition of the loan and/or investment portfolios,
- demand for loan products,
- deposit flows,
- competition,
- demand for financial services in the Company's trade area,
- the real estate market in the Company's trade area,
- the Company's technology initiatives, and
- applicable accounting principles, policies and guidelines.

These risks and uncertainties should be considered in evaluating the forward-looking statements contained in this report. We caution readers not to place undue reliance on those statements, which speak only as of the date of this report. This discussion and analysis should be read in conjunction with the description of our "Risk Factors" in Item 1A. of our 2010 Annual Report on Form 10-K.

The Company was not negatively impacted during the initial phases of the economic slowdown in late 2008. Its markets did not experience the dramatic declines in real estate values seen in some other areas of the country. In addition, the diverse economy of the Company's market area, including several large employers that are public colleges or universities, helped to insulate the Company from the worst effects of the recession. As the recession continued into 2009, real estate values in the Company's trade area declined moderately. In early 2010, the Company experienced an increasing level of nonperforming assets, including nonperforming loans and other real estate owned.

If the economic recovery progresses slowly or is reversed, it is likely that unemployment will continue to rise in the Company's trade area. Because of the importance to the Company's markets of state-funded universities, cutbacks in the funding provided by the State as a result of the recession could also negatively impact employment. This could lead to an even higher rate of delinquent loans and a greater number of real estate foreclosures. Higher unemployment and the fear of layoffs causes reduced consumer demand for goods and services, which negatively impacts the Company's business and professional customers. In conclusion, a slow economic recovery could have an adverse effect on all financial institutions, including the Company.

Critical Accounting Policies

General

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). The financial information contained within our statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset or relieving a liability. The Company uses historical loss factors as one factor in determining the inherent loss that may be present in the loan portfolio. Actual losses could differ significantly from one previously acceptable method to another method. Although the economics of the Company's transactions would be the same, the timing of events that would impact the transactions could change.

Allowance for Loan Losses

The allowance for loan losses is an accrual of estimated losses that have been sustained in our loan portfolio. The allowance is reduced by charge-offs of loans and increased by the provision for loan losses and recoveries of previously charged-off loans. The determination of the allowance is based on two accounting principles, FASB Topic 450-20 (Contingencies) which requires that losses be accrued when occurrence is probable and the amount of the loss is reasonably estimable, and FASB Topic 310-10 (Receivables) which requires accrual of losses on impaired loans if the recorded investment exceeds fair value.

Probable losses are accrued through two calculations, individual evaluation of impaired loans and collective evaluation of the remainder of the portfolio. Impaired loans are larger non-homogeneous loans for which there is a probability that collection will not occur according to the loan terms, as well as loans whose terms have been modified in a troubled debt restructuring. Impaired loans with an estimated impairment loss are placed on nonaccrual status.

Estimated loss for an impaired loan is the amount of recorded investment that exceeds the loan's fair value. Fair value of an impaired loan is measured by one of three methods, the fair value (less cost to sell) of collateral, the present value of future cash flows, or observable market price. For loans that are not collateral dependent, the potential loss is accrued in the allowance. For collateral-dependent loans, the potential loss is charged off against the allowance, instead of being accrued. Impaired loans with partial charge-offs are maintained as impaired until it becomes evident that the borrower can repay the remaining balance of the loan according to the terms.

Non-impaired loans are grouped by portfolio segment and loan class. Loans within a segment or class have similar risk characteristics. Each segment and class is evaluated for probable loss by applying quantitative and qualitative factors, including net charge-off trends, delinquency rates, concentration trends and economic trends. The Company accrues additional estimated loss for criticized loans within each class and for loans designated high risk. High risk loans are defined as junior lien mortgages, loans with high loan-to-value ratios and loans with payments of interest-only required. Both criticized loans and high risk loans are included in the base risk analysis for each class and are allocated additional reserves.

The estimation of the accrual involves analysis of internal and external variables, methodologies, assumptions and our judgment and experience. Key judgments used in determining the allowance for loan losses include internal risk rating determinations, market and collateral values, discount rates, loss rates, and our view of current economic conditions. These judgments are inherently subjective and our actual losses could be greater or less than the estimate. Future estimates of the allowance could increase or decrease based on changes in the financial condition of individual borrowers, concentrations of various types of loans, economic conditions or the markets in which collateral may be sold. The estimate of the allowance accrual determines the amount of provision expense and directly affects our financial results.

During 2009 and 2010, we experienced increases in delinquencies and net charge-offs due to deterioration of the housing market and the economy as a whole. The estimate of the allowance considered these market conditions in determining the accrual. However, given the continued economic difficulties, the ultimate amount of loss could vary from that estimate. For additional discussion of the allowance, see Note 3 to the financial statements and "Asset Quality," and "Provision and Allowance for Loan Losses."

Goodwill and Core Deposit Intangibles

Goodwill is subject to at least an annual assessment for impairment by applying a fair value based test. The Company performs impairment testing in the fourth quarter. The Company's goodwill impairment analysis considered three valuation techniques appropriate to the measurement. The first technique uses the Company's market capitalization as an estimate of fair value; the second technique estimates fair value using current market pricing multiples for companies comparable to NBI; while the third technique uses current market pricing multiples for change-of-control transactions involving companies comparable to NBI. Each measure indicated that the Company's fair value exceeded its book value, validating that goodwill is not impaired.

Certain key judgments were used in the valuation measurement. Goodwill is held by the Company's bank subsidiary. The bank subsidiary is 100% owned by the Company, and no market capitalization is available. Because most of the Company's assets are comprised of the subsidiary bank's equity, the Company's market capitalization was used to estimate NBB's capitalization. Other judgments include the assumption that the companies and transactions used as comparables for the second and third technique were appropriate to the estimate of the Company's fair value, and that the comparable multiples are appropriate indicators of fair value, and compliant with accounting guidance.

Acquired intangible assets (such as core deposit intangibles) are recognized separately from goodwill if the benefit of the asset can be sold, transferred, licensed, rented, or exchanged, and amortized over its useful life. The Company amortizes intangible assets arising from branch transactions over their useful life. Core deposit intangibles are subject to a recoverability test based on undiscounted cash flows, and to the impairment recognition and measurement provisions required for other long-lived assets held and used. The impairment testing showed that the expected cash flows of the intangible assets exceeded the carrying value.

Overview

National Bankshares, Inc. ("NBI") is a financial holding company incorporated under the laws of Virginia. Located in southwest Virginia, NBI has two wholly-owned subsidiaries, the National Bank of Blacksburg ("NBB") and National Bankshares Financial Services, Inc. ("NBFS"). NBB, which does business as National Bank from twenty-five office locations, is a community bank. NBB is the source of nearly all of the Company's revenue. NBFS does business as National Bankshares Investment Services and National Bankshares Insurance Services. Income from NBFS is not significant at this time, nor is it expected to be so in the near future.

NBI common stock is listed on the NASDAQ Capital Market and is traded under the symbol "NKSH."

Performance Summary

The following table presents NBI's key performance ratios for the three months ended March 31, 2011 and the year ended December 31, 2010. The measures for March 31, 2011 are annualized, except for basic net earnings per share and fully diluted net earnings per share.

		December
	March 31,	31,
	2011	2010
Return on average assets	1.60 %	1.57 %
Return on average equity	12.44 %	12.07 %
Basic net earnings per share	\$0.58	\$2.25
Fully diluted net earnings per share	\$0.58	\$2.24
Net interest margin (1)	4.68 %	4.52 %
Noninterest margin (2)	1.66 %	1.49 %

- (1) Net interest margin: Year-to-date tax-equivalent net interest income divided by year-to-date average earning assets.
- (2) Noninterest margin: Noninterest expense (excluding the provision for bad debts and income taxes) less noninterest income (excluding securities gains and losses) divided by average year-to-date assets.

The return on average assets for the three months ended March 31, 2011 was 1.60%, 3 basis points higher than the 1.57% for the year ended December 31, 2010. The return on average equity grew from 12.07% for the year ended December 31, 2010 to 12.44% for the three months ended March 31, 2011. The net interest margin was a healthy 4.68% at the end of the first quarter of 2011, up 16 basis points from the 4.52% reported at year-end. The primary factor driving the increase in the net interest margin was the declining cost to fund interest-earning assets. Even

though the Company had a modest decline in the yield on earning assets for the first three months of 2011, the decline was more than offset by declining interest expense.

The noninterest margin increased from 1.49% at December 31, 2010 to 1.66% at March 31, 2011, primarily because of an increase in noninterest expense. Please refer to the discussion under noninterest expense for further information.

Growth

NBI's key growth indicators are shown in the following table:

	N	March 31,		ecember 31,	Percent	
		2011		2010	Change	
Securities	\$	323,513	\$	315,907	2.41	%
Loans, net		579,657		568,779	1.91	%
Deposits		885,895		884,583	0.15	%
Total assets		1,026,558		1,022,238	0.42	%

Securities increased by \$7,606, or 2.41%, from \$315,907 at December 31, 2010 to \$323,513 at March 31, 2011. Net loans at March 31, 2011 were \$579,657, up \$10,878, or 1.91%, from \$568,779 at December 31, 2010. Deposits increased 0.15%, from \$884,583 at year-end to \$885,895 at March 31, 2011, or \$1,312. Total assets were \$1,022,238 at December 31, 2010 and were \$1,026,558 at March 31, 2011, an increase of \$4,320, or 0.42%.

Asset Quality

Key indicators of NBI's asset quality are presented in the following table:

	N	March 31, 2011	I	March 31, 2010	Г	December 31 2010	1,
Nonperforming loans	\$	8,537	\$	7,743	\$	8,421	
Loans past due 90 days or more, and still accruing		1,078		2,217		1,336	
Other real estate owned		2,222		2,567		1,723	
Allowance for loan losses to loans		1.40	%	1.21	%	1.33	%
Net charge-off ratio		0.15	%	0.30	%	0.46	%
Ratio of nonperforming assets to loans, net of unearned							
income and deferred fees, plus other real estate owned		1.83	%	1.75	%	1.75	%
Ratio of allowance for loan losses to nonperforming loans		96.58	%	92.23	%	91.01	%

Total nonperforming loans at March 31, 2011 were \$8,537, which compares with \$8,421 at December 31, 2010 and \$7,743 at March 31, 2010. Of the nonperforming loans, \$884 are accruing restructured loans, \$5,314 are nonaccrual restructured loans and \$2,339 are other loans in nonaccrual status. At March 31, 2011, the ratio of nonperforming loans to loans net of unearned income and deferred fees was 1.45%.

The prolonged recession and the slow recovery of the national and local economies contributed to the increase in nonperforming loans. The higher level of nonperforming loans impacted the amount of the provision for loan losses. Among other factors, the total of nonperforming loans is considered in calculating the Company's allowance for loan losses, which in turn determines the amount needed in the provision for loan losses. The provision for loan losses for the three months ended March 31, 2011 was \$800, and it was \$647 for the three months ended March 31, 2010. This represents an increase of \$153, or 23.65%, when the two periods are compared. At March 31, 2011, the ratio of the allowance for loan losses to loans was 1.40%, and it was 1.33% at December 31, 2010 and 1.21% at March 31, 2010. Prior year charge-off ratios are factored into the reserve calculations and contributed to the increase. Because known nonperforming loans have been included in the calculation for the allowance for loan losses, further additions to the provision for loan losses would be the result of the refinement of loss estimates and are not expected to dramatically affect net income.

The net charge-off ratio was 0.15% at March 31, 2011, 0.46% at December 31, 2010 and 0.30% at March 31, 2010. Loans past due 90 days or more and still accruing declined to \$1,078 at March 2011, from \$1,336 at December 31,

2010 and \$2,217 at March 31, 2010. The decline is the result of loans being charged-off or placed on nonaccrual status. Collateral that previously secured some charged-off loans is now in other real estate owned because of foreclosure or deeds in lieu of foreclosure. The total of other real estate owned was \$2,222 at March 31, 2011, up from \$1,723 at December 31, 2010 but down from \$2,567 at March 31, 2010. Because of the level of nonperforming loans, it is likely that the total of other real estate owned will increase in the remaining three quarters of 2011, as the real estate collateral associated with some of these loans is acquired in foreclosure. It is not possible to accurately predict the future total of other real estate owned, because property sold at foreclosure may be acquired by third parties and NBB's other real estate owned properties are regularly marketed and sold.

Net Interest Income

The net interest income analysis for the three months ended March 31, 2011 and 2010 follows:

		March 31, 2011				March 31, 2010		
			Average				Average	;
	Average		Yield/		Average		Yield/	
	Balance	Interest	Rate		Balance	Interest	Rate	
Interest-earning assets:								
Loans, net $(1)(2)(3)$	\$585,162	\$9,159	6.35	%	\$588,940	\$9,275	6.39	%
Taxable securities	153,501	1,662	4.39	%	127,032	1,443	4.61	%
Nontaxable securities (1)(4)	166,799	2,592	6.30	%	158,816	2,483	6.34	%
Interest-bearing deposits	54,089	32	0.24	%	34,866	19	0.22	%
Total interest-earning assets	\$959,551	\$13,445	5.68	%	\$909,654	\$13,220	5.89	%
Interest-bearing liabilities:								
Interest-bearing demand								
deposits	\$368,191	\$979	1.08	%	\$305,194	\$786	1.04	%
Savings deposits	56,184	11	0.08	%	52,549	12	0.09	%
Time deposits	323,237	1,389	1.74	%	365,364	2,181	2.42	%
Total interest-bearing liabilities	\$747,612	\$2,379	1.29	%	\$723,107	\$2,979	1.67	%
Net interest income and interest								
rate spread		\$11,066	4.39	%		\$10,241	4.22	%
Net yield on average								
interest-earning assets			4.68	%			4.57	%

- (1) Interest on nontaxable loans and securities is computed on a fully taxable equivalent basis using a Federal income tax rate of 35% in the two three-month periods presented.
- (2) Included in interest income are loan fees of \$205 and \$182 for the three months ended March 31, 2011 and 2010, respectively.
 - (3) Nonaccrual loans are included in average balances for yield computations.
 - (4) Daily averages are shown at amortized cost.

The net interest margin increased 11 basis points from 4.57% to 4.68% for the three months ended March 31, 2011 and March 31, 2010, respectively. The increase in net interest margin was driven by a decline in the cost to fund earning assets of 38 basis points offset by a decline in the yield on interest earning assets of 21 basis points. The decline in the cost to fund earning assets came primarily from a 68 basis point reduction in the cost of time deposits offset by a 4 basis point increase in the cost of interest-bearing deposits, when the three-month periods ended March 31, 2011 and March 31, 2010 are compared. The 21 basis point decline in the yield on earning assets can be accounted for mostly by declines in both the yields on loans and on taxable securities. The yield on loans declined 4 basis points from March 31, 2010 to March 31, 2011, because of contractual repricing terms and the renegotiation of loan interest rates in response to competition. The yield on taxable securities was 22 basis points lower for the three months ended March 31, 2011, when compared with the same period in 2010. The market yield for securities of a comparable term has declined over the past year, causing matured and called bonds to be replaced with lower yielding investments.

The Company's yield on earning assets and cost of funds are largely dependent on the interest rate environment. In the recent past, with interest rates at historic lows, funding costs declined at a faster pace than the yield on earning assets. The Company's cost of funding is more sensitive to interest rate changes than is the yield on earning assets.

Provision and Allowance for Loan Losses

The provision for loan losses for the three month period ended March 31, 2011 was \$800, compared with \$647 for the first three months of 2010. The ratio of the allowance for loan losses to total loans at the end of the first quarter of 2011 was 1.40%, which compares to 1.33% at December 31, 2010. The net charge-off ratio was 0.15% at March 31, 2011 and 0.46% at December 31, 2010. The Company increased the provision and allowance for loan losses to reflect economic and asset quality trends. See "Asset Quality" for additional information.

Noninterest Income

	Three Mo		
	March 31,	March 31,	Percent
	2011	2010	Change
Service charges on deposits	\$ 612	\$ 714	(14.29)%
Other service charges and fees	58	47	23.40 %
Credit card fees	733	666	10.06 %
Trust fees	246	269	(8.55)%
BOLI income	184	185	(0.54)%
Other income	91	104	(12.50)%
Realized securities gains (losses)	10	(14)	(171.43)%

Service charges on deposit accounts totaled \$612 for the three months ended March 31, 2011. This is a 14.29% decrease, or \$102, when compared with the same period in 2010. The decline was in large part the result of a decrease of \$111 in fees from checking account overdrafts and fees for checks returned for insufficient funds, offset by minor increases in other service charges. The decline in fees for overdrafts and insufficient funds is representative of a nationwide trend of depositors managing bank accounts to reduce fees and service charges.

Other service charges and fees includes charges for official checks, income from the sale of checks to customers, safe deposit rent, fees for letters of credit and the income earned from commissions on the sale of credit life, accident and health insurance. Income for the three months ended March 31, 2011 increased \$11, or 23.40%, from the same period in 2010, due to minor, typical fluctuations.

Credit card fees for the first three months of 2011 were \$733. This was an increase of \$67, or 10.06%, when compared with the \$666 total reported for the same period last year. The increase was due to a higher volume of merchant transaction fees and credit card fees. Management anticipates that this category of noninterest income may be negatively affected by provisions included in the Dodd-Frank Wall Street Reform and Consumer Protection Act. This recent legislation directs the Federal Reserve Bank to control the level of merchant fees. It is not yet known the extent to which the legislation may impact the level of credit card fees or when that impact will occur.

Income from Trust fees was \$246 for the three months ended March 31, 2011. This is an 8.55% decrease from the \$269 earned in the same period of 2010. Trust income varies depending on the total assets held in Trust accounts, the type of accounts under management and financial market conditions. The decrease in Trust income is attributable to a combination of all of these factors.

BOLI income did not change materially from March 31, 2010 to March 31, 2011.

Other income includes net gains from the sales of fixed assets, rent from foreclosed properties, revenue from investment and insurance sales and other smaller miscellaneous components. Other income for the three months ended March 31, 2011 was \$91. This represents a decrease of \$13, or 12.50%, when compared with the three months ended March 31, 2010. These areas fluctuate with market conditions and because of competitive factors.

Realized securities gains for the three months ended March 31, 2011 were \$10, as compared with losses of \$14 for the same period in 2010. Net realized securities gains and losses are market driven and have resulted from calls of securities.

Noninterest Expense

	Three Mo			
	March 31,	March 31,	Percent	
	2011	2010	Change	
Salaries and employee benefits	\$ 2,904	\$ 2,856	1.68 %	
Occupancy, furniture and fixtures	423	491	(13.85)%	

Edgar Filing: NATIONAL BANKSHARES INC - Form 10-Q

Data processing and ATM	444	357	24.37	%
FDIC assessment	346	263	31.56	%
Credit card processing	586	508	15.35	%
Intangibles amortization	271	271		%
Net costs of other real estate owned	134	33	306.06	%
Franchise taxes	242	239	1.26	%
Other operating expenses	734	766	(4.18)	%

Salary and benefits expense increased \$48, or 1.68%, from \$2,856 for the three months ended March 31, 2010 to \$2,904 for the three months ended March 31, 2011. There was also a decrease of \$24 in net periodic pension expense associated with the Company's defined benefit pension plan. Net periodic expense varies because of changes in the number of plan participants, the age of participants, the level of employer contributions, the investment performance of the plan trust and the interest rate environment. Please refer to Note 6 to the financial statements for additional information.

Occupancy, furniture and fixtures expense was \$423 for the three months ended March 31, 2011, a decrease of \$68, or 13.85%, from the same period last year. The decline is a result of general cost control measures with no significant decreases in any one factor.

Data processing and ATM expense was \$444 for the three months ended March 31, 2011, an increase of \$87, or 24.37%, from the three months ended March 31, 2010. Higher data processing expense in the first three months of 2011 is associated with increased costs for communications because of infrastructure upgrades.

The Federal Deposit Insurance Corporation Deposit Insurance Fund assessment for the three months ended March 31, 2011 was \$346. This compares with \$263 for the same period in 2010. The FDIC assessment is currently based on the level of deposits. The assessment reflects increases in deposits, as well as additional premiums associated with the increase in the FDIC insurance threshold to \$250. Given the severe impact of the economic downturn on some of the nation's banks, the Company has no assurance that the FDIC will not increase assessments on insured banks to maintain the integrity of the Deposit Insurance Fund.

Credit card processing expense was \$586 for the three months ended March 31, 2011, an increase of \$78, or 15.35%, from the total for the three months ended March 31, 2010. This expense is driven by volume and other factors such as merchant discount rates and is subject to a degree of variability.

The expense for intangibles amortization is related to acquisitions. There were no acquisitions in the past year, and the expense was \$271 for both periods ended March 31, 2011 and 2010.

Net costs of other real estate owned have increased from \$33 for the three months ended March 31, 2010 to \$134 for the three months ended March 31, 2011. This expense category includes maintenance costs as well as valuation write-downs and gains and losses on the sale of properties. The expense varies with the number of properties, the maintenance required and changes in the real estate market. Management anticipates that the total of other real estate owned and related expenses will increase as the slow economy and weak real estate market continue to impact borrowers.

Bank franchise taxes have grown 1.26%, from \$239 at March 31, 2010 to \$242 for the three months ended 2011. State bank franchise taxes are based upon total equity, which has increased.

The category of other operating expenses includes noninterest expense items such as professional services, stationery and supplies, telephone costs, postage and charitable donations. Other operating expenses for the three months ended March 31, 2011 declined \$32 or 4.18% from \$766 to \$734 when compared with the same period in 2010. Management has made concerted efforts to control costs.

Balance Sheet

Year-to-date daily averages for the major balance sheet categories are as follows:

Assets	ľ	March 31, 2011	De	cember 31, 2010	Perce Chang	
Interest-bearing deposits	\$	54,089	\$	55,477	(2.50)%
Securities available for sale		187,510		161,504	16.10	%
Securities held to maturity		132,322		128,028	3.35	%
Mortgage loans held for sale		696		1,339	(48.02)%
Real estate construction loans		48,231		47,262	2.05	%
Real estate mortgage loans		173,279		169,856	2.02	%

Edgar Filing: NATIONAL BANKSHARES INC - Form 10-Q

Commercial and industrial loans	276,534	276,829	(0.11)%
Loans to individuals	87,400	91,657	(4.64)%
Total Assets	1,016,979	989,952	2.73	%
Liabilities and stockholders' equity				
Noninterest-bearing demand deposits	\$ 129,682	\$ 122,818	5.59	%
Interest-bearing demand deposits	368,191	322,705	14.10	%
Savings deposits	56,184	54,543	3.01	%
Time deposits	323,237	352,887	(8.40)%
Stockholders' equity	131,191	129,003	1.70	%

Securities

The total amortized cost of securities available for sale and securities held to maturity at March 31, 2011 was \$323,019, and total fair value was \$324,702. At March 31, 2011, the Company held individual securities with a total fair value of \$122,226 that had a total unrealized loss of \$4,093. Of this total, securities with a fair value of \$2,756 and an unrealized loss of \$334 have been in a continuous loss position for 12 months or more. At March 31, 2011, there were no securities that management determined to be other-than-temporarily impaired.

Management regularly monitors the quality of the securities portfolio, and management closely follows the uncertainty in the economy and the volatility of financial markets. The value of individual securities will be written down if the decline in fair value is considered to be other than temporary based upon the totality of circumstances.

Loans

	ľ	March 31, 2011	Dec	ember 31, 2010	Percent Change	
Commercial and industrial loans	\$	280,607	\$	269,818	4.00	%
Real estate construction loans		48,671		46,169	5.42	%
Real estate mortgage loans		173,785		173,533	0.15	%
Loans to individuals		85,816		87,868	(2.34)%
Total loans	\$	588,879	\$	577,388	1.99	%

The Company's total gross loans increased by \$11,491 or 1.99%, from \$577,388 at December 31, 2010 to \$588,879 at March 31, 2011. Commercial and industrial loans and real estate construction accounted for the majority of the increase, partially offset by a decrease in loans to individuals.

Commercial and industrial loans increased 4.00% from \$269,818 at December 31, 2010 to \$280,607 at March 31, 2011. The \$10,789 increase is due to higher loan demand.

The 2.34% decline in loans to individuals continues a trend that has been evident over the past several years. The availability of low cost dealer auto loans and other products, such as home equity lines of credit, make traditional consumer installment loans less attractive to customers. Loans to individuals totaled \$85,816 at March 31, 2011. This compares with \$87,868 at year-end 2010.

Real estate construction loans grew 5.42% from \$46,169 at December 31, 2010 to \$48,671 at March 31, 2011. Real estate mortgage loans grew 0.15% or \$252 from \$173,533 at December 31, 2010 to \$173,785 at March 31, 2011.

The Company does not now, nor has it ever, offered certain types of higher-risk loans such as subprime loans, option ARM products or loans with initial teaser rates.

Deposits

]	March 31, 2011	De	ecember 31, 2010	Percent Change	
Noninterest-bearing demand deposits	\$	136,769	\$	131,540	3.98	%
Interest-bearing demand deposits		372,470		365,040	2.04	%
Saving deposits		58,273		55,800	4.43	%
Time deposits		318,383		332,203	(4.16)%
Total deposits	\$	885,895	\$	884,583	0.15	%

Total deposits increased \$1,312, or 0.15% from \$884,583 at December 31, 2010 to \$885,895 at March 31, 2011. Increases in all deposit categories other than time deposits totaled \$15,132, or 2.74%. These increases were

offset by a decline in time deposits of \$13,820, or 4.16%, when March 31, 2011 is compared with December 31, 2010. Historically low rates have caused a migration from time deposits to other types of deposits. As longer-term certificates of deposit mature, customers are unwilling to commit their funds for extended periods at low interest rates. Time deposits do not include any brokered deposits.

Liquidity

Liquidity measures the Company's ability to meet its financial commitments at a reasonable cost. Demands on the Company's liquidity include funding additional loan demand and accepting withdrawals of existing deposits. The Company has diverse sources of liquidity, including customer and purchased deposits, customer repayments of loan principal and interest, sales, calls and maturities of securities, Federal Reserve discount window borrowing, short-term borrowing, and FHLB advances. At March 31, 2011, the bank did not have purchased deposits, discount window borrowings, short-term borrowings, or FHLB advances. To assure that short-term borrowing is readily available, the Company tests accessibility annually.

Liquidity from securities is restricted by accounting and business considerations. The securities portfolio is segregated into available-for-sale and held-to-maturity. The Company considers only securities designated available-for-sale for typical liquidity needs. Further, portions of the securities portfolio are pledged to meet state requirements for public funds deposits. Discount window borrowings also require pledged securities. Increased or decreased liquidity from public funds deposits or discount window borrowings results in increased or decreased liquidity from pledging requirements. The Company monitors public funds pledging requirements and the amount of unpledged available-for-sale securities that are accessible for liquidity needs.

Regulatory capital levels determine the Company's ability to utilize purchased deposits and the Federal Reserve discount window for liquidity needs. At March 31, 2011, the Company is considered well capitalized and does not have any restrictions on purchased deposits or the Federal Reserve discount window.

The Company monitors factors that may increase its liquidity needs. Some of these factors include deposit trends, large depositor activity, maturing deposit promotions, interest rate sensitivity, maturity and repricing timing gaps between assets and liabilities, the level of unfunded loan commitments and loan growth. At March 31, 2011, the Company's liquidity is sufficient to meet projected trends in these areas.

To monitor and estimate liquidity levels, the Company performs stress testing under varying assumptions on credit sensitive liabilities. It also tests the sources and amounts of balance sheet and external liquidity available to replace outflows. The Company's Contingency Funding Plan sets forth avenues for rectifying liquidity shortfalls. At March 31, 2011, the analysis indicated adequate liquidity under the tested scenarios.

The Company utilizes several other strategies to maintain sufficient liquidity. Loan and deposit growth are managed to keep the loan to deposit ratio within the Company's own policy range of 65% to 75%. At March 31, 2011, the loan to deposit ratio was 66.36%. The investment strategy takes into consideration the term of the investment, and securities in the available for sale portfolio are laddered to account for projected funding needs.

Capital Resources

Total stockholders' equity at March 31, 2011 was \$133,665, an increase of \$4,478, or 3.47%, from the \$129,187 at December 31, 2010. The Tier I and Tier II risk-based capital ratios at March 31, 2011 were 18.57% and 19.80%, respectively. Capital levels remain significantly above the regulatory minimum capital requirements of 4.0% for Tier I and 8.0% for Tier II capital.

Off-Balance Sheet Arrangements

In the normal course of business, NBB extends lines of credit and letters of credit to its customers. Depending on their needs, customers may draw upon lines of credit at any time, in any amount up to a pre-approved limit. Standby letters of credit are issued for two purposes. Financial letters of credit guarantee payments to facilitate customer purchases. Performance letters of credit guarantee payment if the customer fails to complete a specific obligation. Historically, the full approved amount of letters and lines of credit has not been drawn at any one time. The Company has developed plans to meet a sudden and substantial funding demand. These plans include accessing a line of credit with a correspondent bank, borrowing from the FHLB, selling available for sale investments or loans and raising

additional deposits.

The Company sells mortgages on the secondary market for which there are recourse agreements should the borrower default. Mortgages must meet strict underwriting and documentation requirements for the sale to be completed. The Company has determined that its risk in this area is not significant because of a low volume of secondary market mortgage loans and high underwriting standards. The Company estimates a potential loss reserve for recourse provisions that is not material as of March 31, 2011. To date, no recourse provisions have been invoked. If funds were needed, the Company would access the same sources as noted above for funding lines and letters of credit. There were no material changes in off-balance sheet arrangements during the three months ended March 31, 2011, except for normal seasonal fluctuations in the total of mortgage loan commitments.

Contractual Obligations

The Company had no capital lease or purchase obligations and no long-term debt at March 31, 2011. Operating lease obligations, which are for buildings used in the Company's day-to-day operations, were not material at the end of the three months of 2011 and have not changed materially from those which were disclosed in the Company's 2010 Form 10-K.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company considers interest rate risk to be a significant market risk and has systems in place to measure the exposure of net interest income to adverse movement in interest rates. Interest rate shock analyses provide management with an indication of potential economic loss due to future rate changes. There have not been any changes which would significantly alter the results disclosed as of December 31, 2010 in the Company's 2010 Form 10-K.

Item 4. Controls and Procedures

The Company's management evaluated, with the participation of the Company's principal executive officer and principal financial officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective as of March 31, 2011 to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended March 31, 2011 that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

Because of the inherent limitations in all control systems, the Company believes that no system of controls, no matter how well designed and operated, can provide absolute assurance that all control issues have been detected.

Part II Other Information

Item 1. Legal Proceedings

There are no pending or threatened legal proceedings to which the Company or any of its subsidiaries is a party or to which the property of the Company or any of its subsidiaries is subject that, in the opinion of management, may materially impact the financial condition of the Company.

Item 1A.Risk Factors

Please refer to the "Risk Factors" previously disclosed in Item 1A of our 2010 Annual Report on Form 10-K and the factors discussed under "Cautionary Statement Regarding Forward-Looking Statements" in Part I. Item 2 of this Form 10-Q.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Company did not repurchase stock during the first three months of 2011.

Item 3. Defaults Upon Senior Securities

There were no defaults upon senior secuirites for the three months ended March 31, 2011.

Item 4.Reserved

Item 5. Other Information

Subsequent Events

From March 31, 2011, the balance sheet date of this Form 10-Q, through the date of filing the Form 10-Q with the Securities and Exchange Commission, there have been no material subsequent events that 1) provide additional evidence about conditions that existed on the date of the balance sheet, or 2) provide evidence about conditions that did not exist at the date of the balance sheet, but arose after the balance sheet date.

Item 6. Exhibits

See Index of Exhibits.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NATIONAL BANKSHARES, INC.

DATE: May 9, 2011 /s/ JAMES G. RAKES

James G. Rakes President and

Chief Executive Officer (Authorized Officer)

DATE May 9, 2011 /s/ DAVID K. SKEENS

David K. Skeens Treasurer and

Chief Financial Officer (Principal Financial Officer) (Principal Accounting Officer)

Index of Exhibits

Exhibit No.	Description	Page No. in Sequential System
3(i)	Amended and Restated Articles of Incorporation of National Bankshares, Inc.	(incorporated herein by reference to Exhibit 3.1 of the Form 8K for filed on March 16, 2006)
3(ii)	Amended By-laws of National Bankshares, Inc.	(incorporated herein by reference to Exhibit 3(ii) of the Annual Report on Form 10K for fiscal year ended December 31, 2007)
4(i)	Specimen copy of certificate for National Bankshares, Inc. common stock	(incorporated herein by reference to Exhibit 4(a) of the Annual Report on Form 10K for fiscal year ended December 31, 1993)
*10(iii)(A)	National Bankshares, Inc. 1999 Stock Option Plan	(incorporated herein by reference to Exhibit 4.3 of the Form S-8, filed as Registration No. 333-79979 with the Commission on June 4, 1999)
*10(iii)(A)	Executive Employment Agreement dated December 17, 2008, between National Bankshares, Inc. and James G. Rakes	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
*10(iii)(A)	Employee Lease Agreement dated August 14, 2002, between National Bankshares, Inc. and The National Bank of Blacksburg	(incorporated herein by reference to Exhibit 10 (iii) (A) of Form 10Q for the period ended September 30, 2002)
*10(iii)(A)	Executive Employment Agreement dated December 17, 2008, between National Bankshares, Inc. and F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
	Executive Employment Agreement dated December 17, 2008, between National Bankshares, Inc. and Marilyn B. Buhyoff	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
*10(iii)(A)	Salary Continuation Agreement dated February 8, 2006, between The National Bank of Blacksburg and James G. Rakes	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on February 8, 2006)
*10(iii)(A)	Salary Continuation Agreement dated February 8, 2006, between The National Bank of Blacksburg and F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on February 8, 2006)
*10(iii)(A)	Salary Continuation Agreement dated February 8, 2006, between National Bankshares, Inc. and Marilyn B. Buhyoff	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form
*10(iii)(A)	·	

	First Amendment, dated December 19, 2007, to The National Bank of Blacksburg Salary Continuation Agreement for James G. Rakes	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on December 19, 2007)
*10(iii)(A)	First Amendment, dated December 19, 2007, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on December 19, 2007)
*10(iii)(A)	First Amendment, dated December 19, 2007, to National Bankshares, Inc. Salary Continuation Agreement for Marilyn B. Buhyoff	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on December 19, 2007)
*10(viii)(A)	Second Amendment, dated June 12, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	•

*10(viii)(A)	Second Amendment, dated December 17, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for James G. Rakes	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
*10(viii)(A)	Second Amendment, dated December 17, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for Marilyn B. Buhyoff	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
*10(viii)(A)	Third Amendment, dated December 17, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
31(i)	Section 906 Certification of Chief Executive Officer	e(included herewith)
31(ii)	Section 906 Certification of Chief Financia Officer	l(included herewith)
32(i)	18 U.S.C. Section 1350 Certification of Chie Executive Officer	f(included herewith)
32(ii)	18 U.S.C. Section 1350 Certification of Chiefinancial Officer	f(included herewith)

^{*} Indicates a management contract or compensatory plan.

Exhibit 31(i)

CERTIFICATIONS

- I, James G. Rakes, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of National Bankshares, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2011

/s/ JAMES G. RAKES James G. Rakes President and Chief Executive Officer (Principal Executive Officer)

Exhibit 31(ii)

CERTIFICATIONS

I, David K. Skeens, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of National Bankshares, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2011

/s/ DAVID K. SKEENS David K. Skeens Treasurer and Chief Financial Officer (Principal Financial Officer)

Exhibit 32 (i)

CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Form 10-Q of National Bankshares, Inc. for the quarter ended March 31, 2011, I, James G. Rakes, President and Chief Executive Officer (Principal Executive Officer) of National Bankshares, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

- (1) such Form 10-Q for the quarter ended March 31, 2011, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-Q for the quarter ended March 31, 2011, fairly presents, in all material respects, the financial condition and results of operations of National Bankshares, Inc.

/s/ JAMES G. RAKES James G. Rakes President and Chief Executive Officer (Principal Executive Officer) May 9, 2011

Exhibit 32 (ii)

CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Form 10-Q of National Bankshares, Inc. for the quarter ended March 31, 2011, I, David K. Skeens, Treasurer and Chief Financial Officer (Principal Financial Officer) of National Bankshares, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

- (1) such Form 10-Q for the quarter ended March 31, 2011, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-Q for the quarter ended March 31, 2011, fairly presents, in all material respects, the financial condition and results of operations of National Bankshares, Inc.

/s/ DAVID K. SKEENS David K. Skeens Treasurer and Chief Financial Officer (Principal Financial Officer)