**DUKE REALTY CORP** Form 10-O August 01, 2014 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q (Mark One) OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2014 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT o OF 1934 For the transition period from Commission File Number: 1-9044 (Duke Realty Corporation) 0-20625 (Duke Realty Limited Partnership) **DUKE REALTY CORPORATION DUKE REALTY LIMITED PARTNERSHIP** (Exact Name of Registrant as Specified in Its Charter) Indiana (Duke Realty Corporation) 35-1740409 (Duke Realty Corporation) Indiana (Duke Realty Limited Partnership) 35-1898425 (Duke Realty Limited Partnership) (State or Other Jurisdiction (I.R.S. Employer Identification Number) of Incorporation or Organization) 600 East 96thStreet, Suite 100 46240 Indianapolis, Indiana (Address of Principal Executive Offices) (Zip Code) Registrant's Telephone Number, Including Area Code: (317) 808-6000 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Duke Realty Corporation** Yes x No o Duke Realty Limited Partnership Yes x No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **Duke Realty Corporation** Yes x No o Duke Realty Limited Partnership Yes x Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. **Duke Realty Corporation:** Smaller reporting Large accelerated filer x Accelerated filer o Non-accelerated filer o company o Duke Realty Limited Partnership: Smaller reporting Large accelerated filer o Accelerated filer o Non-accelerated filer x company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): **Duke Realty Corporation** Yes o No x Duke Realty Limited Partnership Yes o Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable

date: Class

Outstanding Common Shares of Duke Realty Corporation at July 31,

2014

Common Stock, \$.01 par value per share 341,162,059

2

#### **EXPLANATORY NOTE**

This report combines the quarterly reports on Form 10-Q for the period ended June 30, 2014 of both Duke Realty Corporation and Duke Realty Limited Partnership. Unless stated otherwise or the context otherwise requires, references to "Duke Realty Corporation" or the "General Partner" mean Duke Realty Corporation and its consolidated subsidiaries; and references to the "Partnership" mean Duke Realty Limited Partnership and its consolidated subsidiaries. The terms the "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership.

Duke Realty Corporation is a self-administered and self-managed real estate investment trust ("REIT") and is the sole general partner of the Partnership, owning 98.7% of the common partnership interests of the Partnership ("General Partner Units") as of June 30, 2014. The remaining 1.3% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership. The General Partner also owns all of the issued and outstanding preferred partnership interests in the Partnership ("Preferred Units").

The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

We believe combining the quarterly reports on Form 10-Q of the General Partner and the Partnership into this single report results in the following benefits:

enhances investors' understanding of the General Partner and the Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;

eliminates duplicative disclosure and provides a more streamlined and readable presentation of information since a substantial portion of the Company's disclosure applies to both the General Partner and the Partnership; and creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

We believe it is important to understand the few differences between the General Partner and the Partnership in the context of how we operate as an interrelated consolidated company. The General Partner's only material asset is its ownership of partnership interests in the Partnership. As a result, the General Partner does not conduct business itself, other than acting as the sole general partner of the Partnership and issuing public equity from time to time. The General Partner does not issue any indebtedness, but does guarantee some of the unsecured debt of the Partnership. The Partnership holds substantially all the assets of the business, directly or indirectly, and holds the ownership interests related to certain of the Company's investments. The Partnership conducts the operations of the business and has no publicly traded equity. Except for net proceeds from equity issuances by the General Partner, which are contributed to the Partnership in exchange for General Partner Units or Preferred Units, the Partnership generates the capital required by the business through its operations, its incurrence of indebtedness and the issuance of Limited Partner Units to third parties.

Noncontrolling interests, shareholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of the General Partner and those of the Partnership. The noncontrolling interests in the Partnership's financial statements include the interests in consolidated investees not wholly owned by the Partnership. The noncontrolling interests in the General Partner's financial statements include the same noncontrolling interests at the Partnership level, as well as the common limited partnership interests in the Partnership, which are accounted for as partners' capital by the Partnership.

In order to highlight the differences between the General Partner and the Partnership, there are separate sections in this report, as applicable, that separately discuss the General Partner and the Partnership, including separate financial statements and separate Exhibit 31 and 32 certifications. In the sections that combine disclosure of the General Partner and the Partnership, this report refers to actions or holdings as being actions or holdings of the collective Company.

# DUKE REALTY CORPORATION/DUKE REALTY LIMITED PARTNERSHIP INDEX

| Part I - Fir                     | nancial Information  | Page                   |
|----------------------------------|--|------------------------|
| Item 1.                          | Financial Statements   |                        |
|                                  | Duke Realty Corporation:   |                        |
|                                  | Consolidated Balance Sheets - June 30, 2014 (Unaudited) and December 31, 2013  | <u>3</u>               |
|                                  | Consolidated Statements of Operations and Comprehensive Income (Unaudited) -Three and  | <u>4</u>               |
|                                  | Six Months Ended June 30, 2014 and 2013  Consolidated Statements of Control Flores (Heart State Statements). Size Months Ended Length 20, 2014 and | <u> </u>               |
|                                  | Consolidated Statements of Cash Flows (Unaudited) - Six Months Ended June 30, 2014 and 2013  | <u>5</u>               |
|                                  | Consolidated Statement of Changes in Equity (Unaudited) - Six Months Ended June 30, 2014   | <u>46</u>              |
|                                  | Duke Realty Limited Partnership:   |                        |
|                                  | Consolidated Balance Sheets - June 30, 2014 (Unaudited) and December 31, 2013  | <u>7</u>               |
|                                  | Consolidated Statements of Operations and Comprehensive Income (Unaudited) -Three and  | <u>8</u>               |
|                                  | Six Months Ended June 30, 2014 and 2013 Consolidated Statements of Cash Flows (Unaudited) - Six Months Ended June 30, 2014 and                     |                        |
|                                  | 2013   | 9                      |
|                                  | Consolidated Statement of Changes in Equity (Unaudited) - Six Months Ended June 30, 2014   | <u>410</u>             |
|                                  | Duke Realty Corporation and Duke Realty Limited Partnership:   |                        |
|                                  | Notes to Consolidated Financial Statements (Unaudited)   | <u>11</u>              |
| Item 2.                          | Management's Discussion and Analysis of Financial Condition and Results of Operations  | <u>23</u>              |
| Item 3.                          | Quantitative and Qualitative Disclosures About Market Risk   | <u>46</u>              |
| Item 4.                          | Controls and Procedures  | <u>46</u>              |
| Part II - O                      | ther Information   |                        |
| Item 1.                          | Legal Proceedings  | <u>47</u>              |
| Item 1A.                         | Risk Factors   | <u>47</u>              |
| Item 2.                          | Unregistered Sales of Equity Securities and Use of Proceeds  | <u>48</u>              |
| Item 3.                          | Defaults Upon Senior Securities  | <u>48</u>              |
| <u>Item 4.</u><br><u>Item 5.</u> | Mine Safety Disclosures Other Information  | <u>48</u><br><u>48</u> |
| <u>Item 5.</u><br><u>Item 6.</u> | Exhibits   | <u>40</u><br>49        |
| 2.2.111 ().                      |  | <u></u>                |
| 2                                |  |                        |

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

# DUKE REALTY CORPORATION AND SUBSIDIARIES

**Consolidated Balance Sheets** 

(in thousands, except per share amounts)

| (in thousands, except per share amounts)   | June 30,<br>2014<br>(Unaudited)   | December 31, 2013  |
|--|---|--|
| ASSETS Real estate investments: Land and improvements Buildings and tenant improvements Construction in progress Investments in and advances to unconsolidated companies Undeveloped land Accumulated depreciation   |   | \$1,438,007<br>5,531,726<br>256,895<br>342,947<br>590,052<br>8,159,627<br>) (1,368,406 ) |
| Net real estate investments  | 6,884,965   | 6,791,221  |
| Real estate investments and other assets held-for-sale   | 29,780  | 57,466   |
| Cash and cash equivalents Accounts receivable, net of allowance of \$2,629 and \$1,576 Straight-line rent receivable, net of allowance of \$6,088 and \$9,350 Receivables on construction contracts, including retentions Deferred financing costs, net of accumulated amortization of \$41,764 and \$37,016 | 21,225<br>33,642<br>128,949<br>37,708<br>30,949                         | 19,275<br>26,173<br>118,251<br>19,209<br>36,250  |
| Deferred leasing and other costs, net of accumulated amortization of \$305,870 and \$394,049   | 451,515   | 466,979  |
| Escrow deposits and other assets  LIABILITIES AND EQUITY   | 243,771<br>\$7,862,504  | 217,790<br>\$7,752,614   |
| Indebtedness:  |   |  |
| Secured debt Unsecured debt Unsecured line of credit   | \$1,008,662<br>3,065,223<br>60,000<br>4,133,885                         | \$1,100,124<br>3,066,252<br>88,000<br>4,254,376  |
| Liabilities related to real estate investments held-for-sale   | 538   | 2,075  |
| Construction payables and amounts due subcontractors, including retentions Accrued real estate taxes Accrued interest Other accrued expenses Other liabilities Tenant security deposits and prepaid rents Total liabilities Shareholders' equity:  | 101,792<br>84,634<br>56,736<br>61,836<br>122,143<br>49,080<br>4,610,644 | 69,380<br>74,696<br>52,824<br>67,495<br>142,589<br>44,550<br>4,707,985                   |
| Preferred shares (\$.01 par value); 5,000 shares authorized; 1,716 and 1,791 shares issued and outstanding   | 428,926   | 447,683  |

| Common shares (\$.01 par value); 600,000 and 400,000 shares authorized; 338,093 | 3,381       | 3,264        |   |
|---|-------------|--------------|---|
| and 326,399 shares issued and outstanding                                       | 5,561       | 3,204        |   |
| Additional paid-in capital  | 4,820,944   | 4,620,964    |   |
| Accumulated other comprehensive income  | 3,600       | 4,119        |   |
| Distributions in excess of net income   | (2,031,957  | ) (2,062,787 | ) |
| Total shareholders' equity  | 3,224,894   | 3,013,243    |   |
| Noncontrolling interests  | 26,966      | 31,386       |   |
| Total equity  | 3,251,860   | 3,044,629    |   |
|   | \$7,862,504 | \$7,752,614  |   |
| See accompanying Notes to Consolidated Financial Statements                     |             |              |   |
|   |             |              |   |
|   |             |              |   |

## DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Operations and Comprehensive Income

For the three and six months ended June 30,

(in thousands, except per share amounts)

(Unaudited)

| (Unaudited)   |                    |                      |                  |               |   |           |   |
|---|--------------------|----------------------|------------------|---------------|---|-----------|---|
|   | Three Months Ended |                      | Six Months Ended |               |   |           |   |
|   | 2014               | 2013                 |                  | 2014          |   | 2013      |   |
| Revenues:   |                    |                      |                  |               |   |           |   |
| Rental and related revenue  | \$233,518          | \$215,308            |                  | \$470,868     |   | \$425,187 |   |
| General contractor and service fee revenue  | 69,512             | 50,793               |                  | 125,332       |   | 98,197    |   |
|   | 303,030            | 266,101              |                  | 596,200       |   | 523,384   |   |
| Expenses:   |                    |                      |                  |               |   |           |   |
| Rental expenses   | 39,938             | 37,431               |                  | 90,205        |   | 76,291    |   |
| Real estate taxes   | 31,964             | 29,569               |                  | 64,431        |   | 58,609    |   |
| General contractor and other services expenses  | 63,857             | 45,192               |                  | 111,128       |   | 83,533    |   |
| Depreciation and amortization   | 97,641             | 95,322               |                  | 195,700       |   | 188,316   |   |
|   | 233,400            | 207,514              |                  | 461,464       |   | 406,749   |   |
| Other operating activities:   |                    |                      |                  |               |   |           |   |
| Equity in earnings of unconsolidated companies  | 60,826             | 1,091                |                  | 63,147        |   | 50,469    |   |
| Gain on sale of properties  | 70,318             | 940                  |                  | 86,171        |   | 1,108     |   |
| Gain on land sales  | 3,889              |                      |                  | 4,041         |   |           |   |
| Undeveloped land carrying costs   |                    | (2,531               | )                | (3,982        | ) | (4,729    | ) |
| Impairment charges  |                    | (3,777               | )                |               | ) | (3,777    | ) |
| Other operating expenses  | (129               | (35                  | )                | (221          | ) | (103      | ) |
| General and administrative expenses   | (10,365)           | (9,707               | )                | (25,059       | ) | (22,852   | ) |
| T   | 120,158            | (14,019              | j                | 121,574       | _ | 20,116    | , |
| Operating income  | 189,788            | 44,568               | ,                | 256,310       |   | 136,751   |   |
| Other income (expenses):  | ,.                 | ,                    |                  |               |   | ,,        |   |
| Interest and other income, net  | 229                | 921                  |                  | 580           |   | 1,074     |   |
| Interest expense  | (54,872)           | (57,019              | )                | (110,129      | ) | (114,343  | ) |
| Loss on debt extinguishment   | (139)              | —                    | ,                | (139          | ĺ | _         | , |
| Acquisition-related activity  | ` ,                | (2,423               | )                | (761          | ĺ | (1,780    | ) |
| Income (loss) from continuing operations before income taxes  | 134,259            | (13,953              | -                | 145,861       | , | 21,702    | , |
| Income tax expense  | (364)              | (10,500<br>) —       | ,                | (3,038        | ) |           |   |
| Income (loss) from continuing operations  | 133,895            | (13,953              | )                | •             | , | 21,702    |   |
| Discontinued operations:  | 155,655            | (15,755              | ,                | 1 12,025      |   | 21,702    |   |
| Income (loss) before gain on sales  | 327                | 128                  |                  | 195           |   | (358      | ) |
| Gain on sale of depreciable properties, net of tax  | 2,305              | 83,657               |                  | 19,080        |   | 92,611    | , |
| Income from discontinued operations   | 2,632              | 83,785               |                  | 19,275        |   | 92,253    |   |
| Net income  | 136,527            | 69,832               |                  | 162,098       |   | 113,955   |   |
| Dividends on preferred shares   | •                  | (7,355               | )                |               | ` | (16,905   | ) |
| Adjustments for redemption/repurchase of preferred shares   | (7,040 )           |                      | ,                | 483           | , | (5,932    | ) |
| Net income attributable to noncontrolling interests   | (1,793)            | (983                 | `                | (2,127        | ` | (1,581    | ) |
| Net income attributable to common shareholders  | \$127,688          | \$61,494             | ,                | \$146,371     | , | \$89,537  | , |
| Basic net income (loss) per common share:   | Ψ127,000           | Ψ01, <del>1</del> /1 |                  | ψ170,571      |   | Ψ07,331   |   |
| Continuing operations attributable to common shareholders   | \$0.37             | \$(0.07              | )                | \$0.38        |   | \$(0.01   | ) |
| Discontinued operations attributable to common shareholders   | 0.01               | 0.26                 | ,                | 0.06          |   | 0.29      | ) |
| Total   | \$0.38             | \$0.19               |                  | \$0.44        |   | \$0.29    |   |
|   | φυ.30              | φυ.17                |                  | φ <b>υ.44</b> |   | φυ.20     |   |
| Diluted net income (loss) per common share: Continuing operations attributable to common shareholders | \$0.37             | \$(0.07              | `                | \$0.38        |   | \$(0.01   | ` |
| Community operations attributable to common shareholders  | φυ. <i>51</i>      | φ(υ.υ/               | )                | φυ.36         |   | φ(0.01    | ) |
|   |                    |                      |                  |               |   |           |   |

| Discontinued operations attributable to common shareholders<br>Total<br>Weighted average number of common shares outstanding | 0.01<br>\$0.38<br>331,753 | 0.26<br>\$0.19<br>322,489 | 0.06<br>\$0.44<br>329,442 | 0.29<br>\$0.28<br>318,733 |
|--|---------------------------|---------------------------|---------------------------|---------------------------|
| Weighted average number of common shares and potential dilutive securities   | 336,414                   | 327,098                   | 334,102                   | 323,350                   |
| Comprehensive income:  |                           |                           |                           |                           |
| Net income   | \$136,527                 | \$69,832                  | \$162,098                 | \$113,955                 |
| Other comprehensive income (loss):   |                           |                           |                           |                           |
| Amortization of interest contracts   | (287                      | ) 226                     | (574)                     | 683                       |
| Other  | 55                        | 496                       | 55                        | 576                       |
| Total other comprehensive income (loss)  | (232                      | 722                       | (519)                     | 1,259                     |
| Comprehensive income   | \$136,295                 | \$70,554                  | \$161,579                 | \$115,214                 |
| See accompanying Notes to Consolidated Financial Statements  |                           |                           |                           |                           |

# DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

For the six months ended June 30,

(in thousands)

(Unaudited)

| (Ondudited)  | 2014               |   | 2013             |   |
|--|--------------------|---|------------------|---|
| Cash flows from operating activities:  | 2017               |   | 2013             |   |
| Net income   | \$162,098          |   | \$113,955        |   |
| Adjustments to reconcile net income to net cash provided by operating activities:  | Ψ 10 <b>=</b> ,0>0 |   | <b>\$110,500</b> |   |
| Depreciation of buildings and tenant improvements  | 144,618            |   | 141,353          |   |
| Amortization of deferred leasing and other costs   | 51,287             |   | 57,686           |   |
| Amortization of deferred financing costs   | 5,042              |   | 6,867            |   |
| Straight-line rental income and expense, net   | (10,892            | ) | (8,789           | ) |
| Impairment charges   | 2,523              | , | 3,777            | , |
| Gain on acquisitions   |                    |   | (962             | ) |
| Gains on land and depreciated property sales, net of tax   | (107,164           | ) | (93,719          | ) |
| Third-party construction contracts, net  | (10,209            | - | 8,922            | , |
| Other accrued revenues and expenses, net   | 11,181             | , | 9,564            |   |
| Operating distributions received less than equity in earnings from unconsolidated  | 11,101             |   |                  |   |
| companies  | (44,454            | ) | (40,449          | ) |
| Net cash provided by operating activities  | 204,030            |   | 198,205          |   |
| Cash flows from investing activities:  | 204,030            |   | 190,203          |   |
| · · · · · · · · · · · · · · · · · · ·  | (226 575           | ` | (224.202         | ` |
| Development of real estate investments  Acquisition of real estate investments and related intengible assets   | (226,575           | - | (224,202         | ) |
| Acquisition of real estate investments and related intangible assets   | (85,182            | - | (334,287         | ) |
| Acquisition of undeveloped land  | (11,800            | - | (23,234          | ) |
| Second generation tenant improvements, leasing costs and building improvements   | (44,367            | - | (37,133          | ) |
| Other deferred leasing costs   | (14,980            | ) | (17,633          | ) |
| Other assets   | 3,954              |   | (7,774           | ) |
| Proceeds from land and depreciated property sales, net   | 213,040            |   | 259,169          |   |
| Capital distributions from unconsolidated companies  | 40,293             |   | 89,237           |   |
| Capital contributions and advances to unconsolidated companies   | (4,165             | - | (13,260          | ) |
| Net cash used for investing activities   | (129,782           | ) | (309,117         | ) |
| Cash flows from financing activities:  |                    |   |                  |   |
| Proceeds from issuance of common shares, net   | 191,107            |   | 601,927          |   |
| Payments for redemption/repurchase of preferred shares   | (17,656            | ) | (177,955         | ) |
| Proceeds from unsecured debt   | _                  |   | 500,000          |   |
| Payments on unsecured debt   | (1,029             | ) | (425,967         | ) |
| Proceeds from secured debt financings  |                    |   | 1,933            |   |
| Payments on secured indebtedness including principal amortization  | (88,898            | ) | (30,349          | ) |
| Payments on line of credit, net  | (28,000            | ) | (197,000         | ) |
| Distributions to common shareholders   | (111,919           | ) | (109,554         | ) |
| Distributions to preferred shareholders  | (14,186            | ) | (16,905          | ) |
| Distributions to noncontrolling interests, net   | (1,304             | ) | (1,846           | ) |
| Buyout of noncontrolling interests   | (7,717             | ) |                  |   |
| Change in book overdrafts  | 7,659              |   | (38,921          | ) |
| Deferred financing costs   | (355               | ) | (6,938           | ) |
| Net cash provided by (used for) financing activities   | (72,298            | ) | 98,425           |   |
| Net increase (decrease) in cash and cash equivalents   | 1,950              | • | (12,487          | ) |
| Cash and cash equivalents at beginning of period   | 19,275             |   | 33,889           | , |
| Cash and cash equivalents at end of period   | \$21,225           |   | \$21,402         |   |
| The second secon | . ,                |   | . ,              |   |

| Non-cash investing and financing activities:                                 |             |           |
|--|-------------|-----------|
| Assumption of indebtedness and other liabilities in real estate acquisitions | \$54        | \$106,320 |
| Carrying amount of pre-existing ownership interest in acquired property      | <b>\$</b> — | \$630     |
| Conversion of Limited Partner Units to common shares                         | \$56        | \$338     |
| See accompanying Notes to Consolidated Financial Statements                  |             |           |
|  |             |           |

## DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statement of Changes in Equity For the six months ended June 30, 2014 (in thousands, except per share data) (Unaudited)

## Common Shareholders

|  | Preferred<br>Stock | Common<br>Stock | Additional<br>Paid-in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income | Distributions in Excess of Net Income | Non-<br>Controlling<br>Interests | Total       |   |
|--|--------------------|-----------------|----------------------------------|---|---------------------------------------|----------------------------------|-------------|---|
| Balance at December 31, 2013                           | \$447,683          | \$3,264         | \$4,620,964                      | \$4,119   | \$(2,062,787)                         | \$31,386                         | \$3,044,629 |   |
| Net income   | _                  |                 | _                                | _   | 159,971                               | 2,127                            | 162,098     |   |
| Other comprehensive income (loss)                      | e                  | _               | _                                | (519)   | _                                     | _                                | (519        | ) |
| Issuance of common shares                              | _                  | 110             | 190,997                          | _   | _                                     | _                                | 191,107     |   |
| Stock-based compensation plan activity                 | _                  | 7               | 8,309                            | _   | (1,092 )                              | _                                | 7,224       |   |
| Conversion of<br>Limited Partner Unit                  | s                  |                 | 56                               | _   | _                                     | (56 )                            | _           |   |
| Distributions to preferred shareholders                | _                  | _               | _                                | _   | (14,083)                              |                                  | (14,083     | ) |
| Repurchase of preferred shares                         | (18,757)           |                 | 618                              | _   | 483                                   |                                  | (17,656     | ) |
| Distributions to common shareholder (\$0.34 per share) | ·s—                | _               | _                                | _   | (111,919 )                            | _                                | (111,919    | ) |
| Distributions to noncontrolling interests, net         | _                  | _               | _                                | _   | _                                     | (1,304)                          | (1,304      | ) |
| Buyout of noncontrolling interests                     | _                  | _               | _                                | _   | (2,530 )                              | (5,187)                          | (7,717      | ) |
| Balance at June 30, 2014                               | \$428,926          | \$3,381         | \$4,820,944                      | \$3,600   | \$(2,031,957)                         | \$26,966                         | \$3,251,860 |   |

See accompanying Notes to Consolidated Financial Statements

# DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Balance Sheets

(in thousands)

|  | June 30, 2014<br>(Unaudited) | December 31, 2013         |
|--|------------------------------|---------------------------|
| ASSETS   |                              |                           |
| Real estate investments:   |                              |                           |
| Land and improvements  | \$1,460,568                  | \$1,438,007               |
| Buildings and tenant improvements  | 5,610,890                    | 5,531,726                 |
| Construction in progress   | 367,813                      | 256,895                   |
| Investments in and advances to unconsolidated companies                            | 334,473                      | 342,947                   |
| Undeveloped land   | 541,227                      | 590,052                   |
| A communicated dominariation   | 8,314,971                    | 8,159,627                 |
| Accumulated depreciation  Net real estate investments                              | (1,430,006 )<br>6,884,965    | (1,368,406 )<br>6,791,221 |
| Net lear estate investments  | 0,004,903                    | 0,791,221                 |
| Real estate investments and other assets held-for-sale                             | 29,780                       | 57,466                    |
| Cash and cash equivalents  | 21,225                       | 19,275                    |
| Accounts receivable, net of allowance of \$2,629 and \$1,576                       | 33,642                       | 26,173                    |
| Straight-line rent receivable, net of allowance of \$6,088 and \$9,350             | 128,949                      | 118,251                   |
| Receivables on construction contracts, including retentions                        | 37,708                       | 19,209                    |
| Deferred financing costs, net of accumulated amortization of \$41,764 and \$37,016 | 30,949                       | 36,250                    |
| Deferred leasing and other costs, net of accumulated amortization of \$305,870 and | 451,515                      | 466,979                   |
| \$394,049  | ,                            | •                         |
| Escrow deposits and other assets   | 243,771                      | 217,790                   |
| LIADILITIES AND EQUITY   | \$7,862,504                  | \$7,752,614               |
| LIABILITIES AND EQUITY Indebtedness:   |                              |                           |
| Secured debt   | \$1,008,662                  | \$1,100,124               |
| Unsecured debt   | 3,065,223                    | 3,066,252                 |
| Unsecured line of credit   | 60,000                       | 88,000                    |
|  | 4,133,885                    | 4,254,376                 |
|  |                              |                           |
| Liabilities related to real estate investments held-for-sale                       | 538                          | 2,075                     |
| Construction payables and amounts due subcontractors, including retentions         | 101,792                      | 69,380                    |
| Accrued real estate taxes  | 84,634                       | 74,696                    |
| Accrued interest   | 56,736                       | 52,824                    |
| Other accrued expenses   | 62,080                       | 67,739                    |
| Other liabilities  | 122,143                      | 142,589                   |
| Tenant security deposits and prepaid rents   | 49,080                       | 44,550                    |
| Total liabilities  | 4,610,888                    | 4,708,229                 |
| Partners' equity:  |                              |                           |
| General Partner:   |                              |                           |
| Common equity (338,093 and 326,399 General Partner Units issued and                | 2,796,297                    | 2,565,370                 |
| outstanding)   |                              |                           |

| Preferred equity (1,716 and 1,791 Preferred Units issued and outstanding)                      | 428,926<br>3,225,223 | 447,683<br>3,013,053 |
|--|----------------------|----------------------|
| Limited Partners' common equity (4,381 and 4,387 Limited Partner Units issued and outstanding) | 20,554               | 20,158               |
| Accumulated other comprehensive income   | 3,600                | 4,119                |
| Total partners' equity   | 3,249,377            | 3,037,330            |
| Noncontrolling interests   | 2,239                | 7,055                |
| Total equity   | 3,251,616            | 3,044,385            |
|  | \$7,862,504          | \$7,752,614          |
| See accompanying Notes to Consolidated Financial Statements                                    |                      |                      |

## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statements of Operations and Comprehensive Income

For the three and six months ended June 30,

(in thousands, except per unit amounts)

(Unaudited)

| (Unaudited)  |                    |           |                  |                 |  |
|--|--------------------|-----------|------------------|-----------------|--|
|  | Three Months Ended |           | Six Months Ended |                 |  |
|  | 2014               | 2013      | 2014             | 2013            |  |
| Revenues:  |                    |           |                  |                 |  |
| Rental and related revenue                                   | \$233,518          | \$215,308 | \$470,868        | \$425,187       |  |
| General contractor and service fee revenue                   | 69,512             | 50,793    | 125,332          | 98,197          |  |
|  | 303,030            | 266,101   | 596,200          | 523,384         |  |
| Expenses:  |                    |           |                  |                 |  |
| Rental expenses  | 39,938             | 37,431    | 90,205           | 76,291          |  |
| Real estate taxes  | 31,964             | 29,569    | 64,431           | 58,609          |  |
| General contractor and other services expenses               | 63,857             | 45,192    | 111,128          | 83,533          |  |
| Depreciation and amortization                                | 97,641             | 95,322    | 195,700          | 188,316         |  |
| 1  | 233,400            | 207,514   | 461,464          | 406,749         |  |
| Other operating activities:                                  |                    | ,         | ,                | ,               |  |
| Equity in earnings of unconsolidated companies               | 60,826             | 1,091     | 63,147           | 50,469          |  |
| Gain on sale of properties                                   | 70,318             | 940       | 86,171           | 1,108           |  |
| Gain on land sales   | 3,889              | _         | 4,041            |                 |  |
| Undeveloped land carrying costs                              |                    | (2,531    |                  | (4,729)         |  |
| Impairment charges   |                    |           | ) (2,523         | (3,777)         |  |
| Other operating expenses                                     | (129)              | (35)      | ) (2,323 )       | (103)           |  |
| General and administrative expenses                          | (12) $(10,365)$    | (9,707    | ) (25,059 )      |                 |  |
| General and administrative expenses                          | 120,158            |           | ) 121,574        | 20,116          |  |
| Operating income   | 189,788            | 44,568    | 256,310          | 136,751         |  |
|  | 109,700            | 44,500    | 230,310          | 130,731         |  |
| Other income (expenses):                                     | 229                | 921       | 580              | 1.074           |  |
| Interest and other income, net                               |                    |           |                  | 1,074           |  |
| Interest expense   | (54,872 )          | •         | (120)            | , , ,           |  |
| Loss on debt extinguishment                                  | (139               | ) —       | (139 )           | (1.700          |  |
| Acquisition-related activity                                 |                    | •         |                  | (1,780 )        |  |
| Income (loss) from continuing operations before income taxes | 134,259            | (13,953   | ) 145,861        | 21,702          |  |
| Income tax expense   | (364)              | (12.052   | (3,038)          | 01.702          |  |
| Income (loss) from continuing operations                     | 133,895            | (13,953   | ) 142,823        | 21,702          |  |
| Discontinued operations:                                     |                    | 100       | 10.5             | (2. <b>7</b> .0 |  |
| Income (loss) before gain on sales                           | 327                | 128       | 195              | (358)           |  |
| Gain on sale of depreciable properties, net of tax           | 2,305              | 83,657    | 19,080           | 92,611          |  |
| Income from discontinued operations                          | 2,632              | 83,785    | 19,275           | 92,253          |  |
| Net income   | 136,527            | 69,832    | 162,098          | 113,955         |  |
| Distributions on Preferred Units                             | (7,046)            | (7,355    |                  | (16,905)        |  |
| Adjustments for redemption/repurchase of Preferred Units     |                    | _         | 483              | (5,932)         |  |
| Net income attributable to noncontrolling interests          | (100)              | (141      | ) (184 )         | (347)           |  |
| Net income attributable to common unitholders                | \$129,381          | \$62,336  | \$148,314        | \$90,771        |  |
| Basic net income (loss) per Common Unit:                     |                    |           |                  |                 |  |
| Continuing operations attributable to common unitholders     | \$0.37             | \$(0.07   | ) \$0.38         | \$(0.01)        |  |
| Discontinued operations attributable to common unitholders   | 0.01               | 0.26      | 0.06             | 0.29            |  |
| Total  | \$0.38             | \$0.19    | \$0.44           | \$0.28          |  |
| Diluted net income (loss) per Common Unit:                   |                    |           |                  |                 |  |
| Continuing operations attributable to common unitholders     | \$0.37             | \$(0.07   | \$0.38           | \$(0.01)        |  |
| ~ .  |                    | •         |                  | . ,             |  |

| Discontinued operations attributable to common unitholders Total          | 0.01<br>\$0.38 | 0.26<br>\$0.19 | 0.06<br>\$0.44 | 0.29<br>\$0.28 |
|---|----------------|----------------|----------------|----------------|
| Weighted average number of Common Units outstanding                       | 336,139        | 326,877        | 333,828        | 323,130        |
| Weighted average number of Common Units and potential dilutive securities | 336,414        | 327,098        | 334,102        | 323,350        |
| Comprehensive income:   |                |                |                |                |
| Net income  | \$136,527      | \$69,832       | \$162,098      | \$113,955      |
| Other comprehensive income (loss):  |                |                |                |                |
| Amortization of interest contracts  | (287           | ) 226          | (574)          | 683            |
| Other   | 55             | 496            | 55             | 576            |
| Total other comprehensive income (loss)                                   | (232           | ) 722          | (519)          | 1,259          |
| Comprehensive income  | \$136,295      | \$70,554       | \$161,579      | \$115,214      |
| See accompanying Notes to Consolidated Financial Statements               |                |                |                |                |

# DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statements of Cash Flows

For the six months ended June 30,

(in thousands)

(Unaudited)

| (Onaddica)  | 2014      | 2013       |   |
|---|-----------|------------|---|
| Cash flows from operating activities:   | 2014      | 2013       |   |
| Net income  | \$162,098 | \$113,955  | 5 |
| Adjustments to reconcile net income to net cash provided by operating activities: | φ102,070  | Ψ113,735   | , |
| Depreciation of buildings and tenant improvements                                 | 144,618   | 141,353    |   |
| Amortization of deferred leasing and other costs                                  | 51,287    | 57,686     |   |
| Amortization of deferred financing costs  | 5,042     | 6,867      |   |
| Straight-line rental income and expense, net                                      | (10,892   | ) (8,789   | ` |
| Impairment charges  | 2,523     | 3,777      | ) |
| Gain on acquisitions  | 2,323     | (962       | ` |
| Gains on land and depreciated property sales, net of tax                          | (107,164  | ) (93,719  | ) |
| * * * *   | (107,104) | ) 8,922    | , |
| Third-party construction contracts, net   |           | •          |   |
| Other accrued revenues and expenses, net  | 11,181    | 9,601      |   |
| Operating distributions received less than equity in earnings from unconsolidated | (44,454   | ) (40,449  | ) |
| companies   | 204.020   | 100 242    |   |
| Net cash provided by operating activities   | 204,030   | 198,242    |   |
| Cash flows from investing activities:   | (22)( 575 | (224 202   | ` |
| Development of real estate investments  | (226,575  | ) (224,202 |   |
| Acquisition of real estate investments and related intangible assets              | (85,182   | ) (334,287 |   |
| Acquisition of undeveloped land   | (11,800   | ) (23,234  | ) |
| Second generation tenant improvements, leasing costs and building improvements    | (44,367   | ) (37,133  | ) |
| Other deferred leasing costs  | (14,980   | ) (17,633  | ) |
| Other assets  | 3,954     | (7,774     | ) |
| Proceeds from land and depreciated property sales, net                            | 213,040   | 259,169    |   |
| Capital distributions from unconsolidated companies                               | 40,293    | 89,237     |   |
| Capital contributions and advances to unconsolidated companies                    | (4,165    | ) (13,260  | ) |
| Net cash used for investing activities  | (129,782  | ) (309,117 | ) |
| Cash flows from financing activities:   |           |            |   |
| Contributions from the General Partner  | 191,107   | 601,927    |   |
| Payments for redemption/repurchase of Preferred Units                             | (17,656   | ) (177,955 | ) |
| Proceeds from unsecured debt  |           | 500,000    |   |
| Payments on unsecured debt  | (1,029    | ) (425,967 | ) |
| Proceeds from secured debt financings   | _         | 1,933      |   |
| Payments on secured indebtedness including principal amortization                 | (88,898   | ) (30,349  | ) |
| Payments on line of credit, net   | (28,000   | ) (197,000 |   |
| Distributions to common unitholders   | (113,410  | ) (111,088 | ) |
| Distributions to preferred unitholders  | (14,186   | ) (16,905  | ) |
| Contributions from (distributions to) noncontrolling interests, net               | 187       | (349       | ) |
| Buyout of noncontrolling interests  | (7,717    | ) —        |   |
| Change in book overdrafts   | 7,659     | (38,921    | ) |
| Deferred financing costs  | (355      | ) (6,938   | ) |
| Net cash provided by (used for) financing activities                              | (72,298   | ) 98,388   |   |
| Net increase (decrease) in cash and cash equivalents                              | 1,950     | (12,487    | ) |
| Cash and cash equivalents at beginning of period                                  | 19,275    | 33,889     |   |
| Cash and cash equivalents at end of period  | \$21,225  | \$21,402   |   |
|   |           |            |   |

| Non-cash investing and financing activities:                                 |      |           |
|--|------|-----------|
| Assumption of indebtedness and other liabilities in real estate acquisitions | \$54 | \$106,320 |
| Carrying amount of pre-existing ownership interest in acquired property      | \$   | \$630     |
| Conversion of Limited Partner Units to common shares of the General Partner  | \$56 | \$338     |
| See accompanying Notes to Consolidated Financial Statements                  |      |           |
|  |      |           |
| 9  |      |           |

# DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statement of Changes in Equity For the six months ended June 30, 2014 (in thousands, except per unit data) (Unaudited)

| Onaudited) |                    |
|------------|--------------------|
|            | Common Unitholders |

|  | General Part<br>Common<br>Equity |           | Limited Partners' Common Equity | Accumulated<br>Other<br>Comprehensiv<br>Income | Total<br>rePartners'<br>Equity | Noncontrolling<br>Interests | <sup>g</sup> Total Equity |
|--|----------------------------------|-----------|---------------------------------|--|--------------------------------|-----------------------------|---------------------------|
| Balance at<br>December 31, 2013  | \$2,565,370                      | \$447,683 | \$20,158                        | \$4,119  | \$3,037,330                    | \$7,055                     | \$3,044,385               |
| Net income   | 145,888                          | 14,083    | 1,943                           | _  | 161,914                        | 184                         | 162,098                   |
| Other comprehensive income (loss)  | _                                | _         | _                               | (519)  | (519)                          | _                           | (519 )                    |
| Capital contribution from the General Partner                              | 191,107                          | _         | _                               | _  | 191,107                        | _                           | 191,107                   |
| Stock-based compensation plan activity                                     | 7,224                            | _         | _                               | _  | 7,224                          | _                           | 7,224                     |
| Conversion of Limited Partner Units to common shares of the Genera Partner | 56<br>Il                         | _         | (56)                            | _  | _                              | _                           | _                         |
| Distributions to Preferred Unitholders                                     | _                                | (14,083 ) | _                               | _  | (14,083 )                      | _                           | (14,083 )                 |
| Repurchase of Preferred Units  | 1,101                            | (18,757)  | _                               | _  | (17,656 )                      | _                           | (17,656 )                 |
| Distributions to<br>Partners (\$0.34 per<br>Common Unit)                   | (111,919 )                       |           | (1,491 )                        | _  | (113,410 )                     | _                           | (113,410 )                |
| Contributions from<br>noncontrolling<br>interests, net                     | _                                | _         | _                               | _  | _                              | 187                         | 187                       |
| Buyout of noncontrolling interests   | (2,530 )                         | _         | _                               | _  | (2,530 )                       | (5,187)                     | (7,717 )                  |
| Balance at June 30, 2014   | \$2,796,297                      | \$428,926 | \$20,554                        | \$3,600  | \$3,249,377                    | \$2,239                     | \$3,251,616               |

See accompanying Notes to Consolidated Financial Statements

10

# DUKE REALTY CORPORATION AND DUKE REALTY LIMITED PARTNERSHIP NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. General Basis of Presentation

The interim consolidated financial statements included herein have been prepared by Duke Realty Corporation (the "General Partner") and Duke Realty Limited Partnership (the "Partnership"). In this Report, unless the context indicates otherwise, the terms "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership. The 2013 year-end consolidated balance sheet data included in this Quarterly Report on Form 10-Q (this "Report") was derived from the audited financial statements in the combined Annual Report on Form 10-K of the General Partner and the Partnership for the year ended December 31, 2013, but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP"). The financial statements have been prepared in accordance with GAAP for interim financial information and in accordance with Rule 10-01 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. These financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included herein and the consolidated financial statements and notes thereto included in the combined Annual Report on Form 10-K of the General Partner and the Partnership for the year ended December 31, 2013. The General Partner was formed in 1985, and we believe that it qualifies as a real estate investment trust ("REIT") under the provisions of the Internal Revenue Code of 1986, as amended (the "Code"). The Partnership was formed on October 4, 1993, when the General Partner contributed all of its properties and related assets and liabilities, together with the net proceeds from an offering of additional shares of its common stock, to the Partnership. Simultaneously, the Partnership completed the acquisition of Duke Associates, a full-service commercial real estate firm operating in the Midwest whose operations began in 1972.

The General Partner is the sole general partner of the Partnership, owning approximately 98.7% of the common partnership interests of the Partnership ("General Partner Units") at June 30, 2014. The remaining 1.3% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership. The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

Limited Partners have the right to redeem their Limited Partner Units, subject to certain restrictions. Pursuant to the Fifth Amended and Restated Agreement of Limited Partnership (the "Partnership Agreement"), the General Partner is obligated to redeem the Limited Partner Units in shares of its common stock, unless it determines in its reasonable discretion that the issuance of shares of its common stock could cause it to fail to qualify as a REIT. Each Limited Partner Unit shall be redeemed for one share of the General Partner's common stock, or, in the event that the issuance of shares could cause the General Partner to fail to qualify as a REIT, cash equal to the fair market value of one share of the General Partner's common stock at the time of redemption, in each case, subject to certain adjustments described in the Partnership Agreement. The Limited Partner Units are not required, per the terms of the Partnership Agreement, to be redeemed in registered shares of the General Partner. The General Partner also owns preferred partnership interests in the Partnership ("Preferred Units").

We own and operate a portfolio primarily consisting of industrial, office and medical office properties and provide real estate services to third-party owners. Substantially all of our Rental Operations (see Note 10) are conducted through the Partnership. We conduct our Service Operations (see Note 10) through Duke Realty Services, LLC, Duke Realty Services Limited Partnership and Duke Construction Limited Partnership ("DCLP"), which are consolidated entities that are 100% owned by a combination of the General Partner and the Partnership. DCLP is owned through a taxable REIT subsidiary. The consolidated financial statements include our accounts and the accounts of our majority-owned or controlled subsidiaries.

# 2. New Accounting Pronouncements

## **Discontinued Operations**

In April 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity ("ASU 2014-08"). Under ASU 2014-08, only disposals representing a strategic shift in operations (for example, a disposal of a major geographic area or a major line of business) will be presented as discontinued operations, while significant continuing involvement with such dispositions will no longer preclude discontinued operations classification. As current GAAP generally requires companies that sell a single investment property to report the sale as a discontinued operation, the implementation of ASU 2014-08 will result in us reporting only sales that represent strategic shifts in operations as discontinued operations. ASU 2014-08 will also require additional disclosures for discontinued operation classification.

ASU 2014-08 is effective for fiscal years beginning on or after December 15, 2014, with early adoption permitted only for disposals or classifications as held for sale that have not been reported in financial statements previously issued or available for issuance. We adopted ASU 2014-08 early and have applied it with respect to such items since April 1, 2014.

#### Revenue Recognition

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"). ASU 2014-09 is a comprehensive revenue recognition standard that will supersede nearly all existing GAAP revenue recognition guidance as well as impact the existing GAAP guidance governing the sale of nonfinancial assets. The standard's core principle is that a company will recognize revenue when it satisfies performance obligations, by transferring promised goods or services to customers, in an amount that reflects the consideration to which the company expects to be entitled in exchange for fulfilling those performance obligations. In doing so, companies will need to exercise more judgment and make more estimates than under existing GAAP guidance.

ASU 2014-09 will be effective for public entities for annual and interim reporting periods beginning after December 15, 2016 and early adoption is not permitted. ASU 2014-09 allows for either recognizing the cumulative effect of application (i) at the start of the earliest comparative period presented (with the option to use any or all of three practical expedients) or (ii) at the date of initial application, with no restatement of comparative periods presented. We have not yet selected a transition method nor have we determined the effect of ASU 2014-09 on our ongoing financial reporting.

#### 3. Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2013 have been reclassified to conform to the 2014 consolidated financial statement presentation.

#### 4. Variable Interest Entities

In June 2014, one of our unconsolidated joint ventures, which we had previously determined to be a variable interest entity ("VIE"), sold its sole property and repaid all of its third-party debt. The sale of this property caused the joint venture to no longer meet the criteria to be considered a VIE. As such, at June 30, 2014, there was one

remaining unconsolidated joint venture that met the criteria to be considered a VIE. This unconsolidated joint venture was formed with the sole purpose of developing, constructing, leasing, marketing and selling or operating properties. The business activities of this unconsolidated joint venture have been financed through a combination of equity contributions, partner/member loans, and third-party debt that we have guaranteed. All significant decisions for this unconsolidated joint venture, including those decisions that most significantly impact its economic performance, require unanimous approval of the joint venture's partners or members. In certain cases, these decisions also require lender approval. Unanimous approval requirements for this unconsolidated joint venture include entering into new leases, setting annual operating budgets, selling underlying properties, and incurring additional indebtedness. Because no single entity exercises control over the decisions that most significantly affect this joint venture's economic performance, we determined there to be no individual primary beneficiary and that the equity method of accounting is appropriate.

The following table provides a summary of the carrying value in our consolidated balance sheet, as well as our maximum loss exposure under the guarantee for the one unconsolidated subsidiary that we have determined to be a VIE at June 30, 2014 (in millions):

|  | Carrying Value | N    | Maximum Loss Exposure |
|--|----------------|------|-----------------------|
| Investment in unconsolidated companies | \$6.2          | \$   | 6.2                   |
| Guarantee obligations (1)              | \$(5.0         | ) \$ | (99.4)                |

We are party to a guarantee of the third-party debt of the joint venture that we have determined is a VIE, and our (1) maximum loss exposure is equal to the outstanding borrowings on the joint venture's debt. The carrying value of our recorded guarantee obligation is included in other liabilities in our Consolidated Balance Sheets.

Our maximum loss exposure for guarantees of joint venture indebtedness, including guarantees of the debt of joint.

Our maximum loss exposure for guarantees of joint venture indebtedness, including guarantees of the debt of joint ventures that are not VIEs, totaled \$212.9 million at June 30, 2014.

5. Acquisitions and Dispositions

#### 2014 Acquisitions

We acquired two industrial properties, a building in Atlanta, Georgia and a building in the Lehigh Valley region of Pennsylvania, during the six months ended June 30, 2014. The following table summarizes the fair value of amounts recognized for each major class of asset and liability (in thousands) for these acquisitions:

| Real estate assets                | \$80,731 |
|-----------------------------------|----------|
| Lease related intangible assets   | 9,857    |
| Total acquired assets             | 90,588   |
| Other liabilities                 | 54       |
| Total assumed liabilities         | 54       |
| Fair value of acquired net assets | \$90,534 |

The leases in the acquired properties had a remaining life at acquisition of approximately 9.2 years.

We have included \$1.6 million in rental revenues and \$5,000 in earnings from continuing operations during 2014 for these properties since their respective dates of acquisition.

#### Fair Value Measurements

The fair value estimates used in allocating the aggregate purchase price of each acquisition among the individual components of real estate assets and liabilities were determined primarily through calculating the "as-if vacant" value of each building, using the income approach, and relied significantly upon internally determined assumptions. We have determined these estimates to have been primarily based upon Level 3 inputs, which are unobservable

inputs based on our own assumptions. The range of most significant assumptions utilized in making the lease-up and future disposition estimates used in calculating the "as-if vacant" value of each building acquired during the six months ended June 30, 2014 were as follows:

|  | Low    | High   |   |
|--|--------|--------|---|
| Discount rate                                | 7.38   | % 7.68 | % |
| Exit capitalization rate                     | 5.98   | % 6.38 | % |
| Lease-up period (months)                     | 12     | 12     |   |
| Net rental rate per square foot – Industrial | \$2.75 | \$4.46 |   |

#### Acquisition-Related Activity

The acquisition-related activity in our Consolidated Statements of Operations and Comprehensive Income for the six months ended June 30, 2014 and 2013 consisted of transaction costs related to completed acquisitions, which are expensed as incurred, as well as gains or losses related to acquisitions where we had a pre-existing non-controlling ownership interest. We expensed \$761,000 and \$2.7 million, respectively, for acquisition-related transaction costs incurred in the six months ended June 30, 2014 and 2013. During the six months ended June 30, 2013, we also recognized a gain of \$962,000 on the pre-existing ownership interest that we held in an industrial property we acquired in that period.

## Dispositions

We disposed of 21 consolidated income-producing real estate assets and 86 acres of undeveloped land during the six months ended June 30, 2014. We received net cash proceeds from property and land dispositions of \$213.0 million and \$259.2 million during the six months ended June 30, 2014 and 2013, respectively.

Income tax expense from continuing operations of \$3.0 million was the result of the sale of a property that was partially owned by our taxable REIT subsidiary but, due to continuing involvement in managing the property, was not classified as a discontinued operation. Income tax expense included in discontinued operations of \$3.5 million was also the result of the sale of a property that was partially owned by our taxable REIT subsidiary where we have no continuing involvement.

During the six months ended June 30, 2014, two office properties were sold by two of our unconsolidated joint ventures, for which our capital distributions totaled \$40.3 million and our share of gains, which are included in equity in earnings, totaled \$58.3 million. These two office properties included a 436,000 square foot office tower in Atlanta, Georgia.

#### 6. Indebtedness

All debt is held directly or indirectly by the Partnership. The General Partner does not have any indebtedness, but does guarantee some of the unsecured debt of the Partnership. The following table summarizes the book value and changes in the fair value of our debt for the six months ended June 30, 2014 (in thousands):

| Fixed rate secured debt    | Book Value<br>at 12/31/13<br>\$1,081,035 | Book Value<br>at 6/30/14<br>\$1,004,327 | Fair Value<br>at 12/31/13<br>\$1,145,717 | Payments/Pay<br>\$ (74,144 | offs<br>) | Adjustments<br>to Fair Value<br>\$26,987 | Fair Value at 6/30/14 \$1,098,560 |
|----------------------------|--|---|--|----------------------------|-----------|--|-----------------------------------|
| Variable rate secured debt | 19,089                                   | 4,335                                   | 19,089                                   | (14,754                    | )         | _  | 4,335                             |
| Unsecured debt             | 3,066,252                                | 3,065,223                               | 3,250,518                                | (1,029                     | )         | 83,352                                   | 3,332,841                         |
| Unsecured line of credit   | t 88,000                                 | 60,000                                  | 88,383                                   | (28,000                    | )         | (141)                                    | 60,242                            |
| Total                      | \$4,254,376                              | \$4,133,885                             | \$4,503,707                              | \$ (117.927                | )         | \$110,198                                | \$4,495,978                       |

#### Secured Debt

Because our fixed rate secured debt is not actively traded in any marketplace, we utilized a discounted cash flow methodology to determine its fair value. Accordingly, we calculated fair value by applying an estimate of the current market rate to discount the debt's remaining contractual cash flows. Our estimate of a current market rate, which is the most significant input in the discounted cash flow calculation, is intended to replicate debt of similar maturity and loan-to-value relationship. The estimated rates ranged from 2.20% to 4.10%, depending on the attributes of the specific loans. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value for our fixed rate secured debt was primarily based upon Level 3 inputs.

During the six months ended June 30, 2014, we repaid six secured loans, totaling \$82.2 million. These loans had a

During the six months ended June 30, 2014, we repaid six secured loans, totaling \$82.2 million. These loans had a weighted average stated interest rate of 5.59%.

#### **Unsecured Debt**

At June 30, 2014, with the exception of one variable rate term note, all of our unsecured debt bore interest at fixed rates and primarily consisted of unsecured notes that are publicly traded. We utilized broker estimates in estimating the fair value of our fixed rate unsecured debt. Our unsecured notes are thinly traded and, in certain cases, the broker estimates were not based upon comparable transactions. The broker estimates took into account any recent trades within the same series of our fixed rate unsecured debt, comparisons to recent trades of other series of our fixed rate unsecured debt, trades of fixed rate unsecured debt from companies with profiles similar to ours, as well as overall economic conditions. We reviewed these broker estimates for reasonableness and accuracy, considering whether the estimates were based upon market participant assumptions within the principal and most advantageous market and whether any other observable inputs would be more accurate indicators of fair value than the broker estimates. We concluded that the broker estimates were representative of fair value. We have determined that our estimation of the fair value of our fixed rate unsecured debt was primarily based upon Level 3 inputs. The estimated trading values of our fixed rate unsecured debt, depending on the maturity and coupon rates, ranged from 99.00% to 126.00% of face value.

We utilize a discounted cash flow methodology in order to estimate the fair value of our \$250.0 million variable rate term loan. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate was based on estimated market spreads and the quoted yields on federal government treasury securities with similar maturity dates. Our estimate of the current market rate for our variable rate term loan was 1.31% and was based primarily upon Level 3 inputs.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants at June 30, 2014.

Unsecured Line of Credit

Our unsecured line of credit at June 30, 2014 is described as follows (in thousands):

| Description                            | Maximum<br>Capacity | Maturity Date | Balance at June 30, 2014 |
|--|---------------------|---------------|--------------------------|
| Unsecured Line of Credit - Partnership | \$850,000           | December 2015 | \$60,000                 |

The Partnership's unsecured line of credit has an interest rate on borrowings of LIBOR plus 1.25% (equal to 1.40% for outstanding borrowings at June 30, 2014) and a maturity date of December 2015. Subject to certain conditions, the terms also include an option to increase the facility by up to an additional \$400.0 million, for a total of up to \$1.25 billion. This line of credit provides us with an option to obtain borrowings from financial institutions that participate in the line at rates that may be lower than the stated interest rate, subject to certain restrictions.

15

Outstanding

This line of credit contains financial covenants that require us to meet certain financial ratios and defined levels of performance, including those related to fixed charge coverage, unsecured interest expense coverage and debt-to-asset value (with asset value being defined in the Partnership's unsecured line of credit agreement). At June 30, 2014, we were in compliance with all covenants under this line of credit.

To the extent that there are outstanding borrowings, we utilize a discounted cash flow methodology in order to estimate the fair value of our unsecured line of credit. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate is based upon the rate, considering current market conditions and our specific credit profile, at which we estimate we could obtain similar borrowings. The current market rate of 1.41% that we utilized was internally estimated; therefore, we have concluded that our determination of fair value for our unsecured line of credit was primarily based upon a Level 3 input.

# 7. Shareholders' Equity of the General Partner and Partners' Capital of the Partnership General Partner

In the first six months of 2014, pursuant to the share repurchase plan approved by our board of directors, the General Partner repurchased 750,243 preferred shares from among our three outstanding series. The preferred shares repurchased had a total redemption value of approximately \$18.8 million and were repurchased for \$17.7 million. In conjunction with the repurchases, approximately \$618,000 of initial issuance costs, the ratable portion of such costs associated with the repurchased shares, were charged against income attributable to common shareholders. As the result of these repurchases, an adjustment of approximately \$483,000 was included as an increase to net income attributable to common shareholders.

During the six months ended June 30, 2014, the General Partner issued 11.0 million common shares pursuant to its at the market equity program, generating gross proceeds of approximately \$193.1 million and, after deducting commissions and other costs, net proceeds of approximately \$191.1 million. The proceeds from these offerings were used for general corporate purposes, which include the funding of development costs.

In April 2014, the General Partner's shareholders approved an increase in the number of authorized shares of the General Partner's common stock from 400 million to 600 million.

#### Partnership

For each common share or preferred share that the General Partner issues, the Partnership issues a corresponding General Partner Unit or Preferred Unit, as applicable, to the General Partner in exchange for the contribution of the proceeds from the stock issuance. Similarly, when the General Partner redeems or repurchases common shares or preferred shares, the Partnership redeems the corresponding Common Units or Preferred Units held by the General Partner at the same price.

#### 8. Related Party Transactions

We provide property management, asset management, leasing, construction and other tenant-related services to unconsolidated companies in which we have equity interests. We recorded the corresponding fees based on contractual terms that approximate market rates for these types of services and have eliminated our ownership percentage of these fees in the consolidated financial statements. The following table summarizes the fees earned from these companies, prior to the elimination of our ownership percentage, for the three and six months ended June 30, 2014 and 2013, respectively (in thousands):

16

|                 | Three Months Ended |         | Six Months Ended |         |  |
|-----------------|--------------------|---------|------------------|---------|--|
|                 | June 30,           |         | June 30,         |         |  |
|                 | 2014               | 2013    | 2014             | 2013    |  |
| Management fees | \$2,117            | \$2,170 | \$4,336          | \$4,626 |  |
| Leasing fees    | 2,169              | 568     | 2,513            |         |  |