

PEPSICO INC  
Form 8-K  
January 19, 2005

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**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Form 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934

January 19, 2005

\_\_\_\_\_  
Date of Report (Date of earliest event reported)

**PepsiCo, Inc.**

\_\_\_\_\_  
(Exact name of registrant as specified in its charter)

North Carolina

\_\_\_\_\_  
(State or other jurisdiction of incorporation)

1-1183  
(Commission File  
Number)

13-1584302  
(IRS Employer Identification  
No.)

700 Anderson Hill Road, Purchase, New York 10577

\_\_\_\_\_  
(Address of Principal Executive Offices)

Registrant's telephone number, including area code: (914) 253-2000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written Communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14a-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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### Item 7.01. Regulation FD Disclosure.

PepsiCo is furnishing this Current Report on Form 8-K to clarify certain information contained in a Reuters News service report issued January 18, 2005 regarding PepsiCo's China operations.

PepsiCo's beverage volume in China increased by an estimated 26% in 2004.

The PepsiCo China sales figure of \$1 billion quoted in the Reuters report reflects an estimate of sales at retail value for the PepsiCo beverage system, which includes products produced by PepsiCo's bottling partners. PepsiCo's China net sales comprise less than one percent of PepsiCo's total net sales.

PepsiCo confirms it expects its beverage operations in China to achieve double digit volume growth in 2005.

The foregoing information in this Current Report is being furnished pursuant to Item 7.01 and shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933, as amended. In addition, this Current Report on Form 8-K contains statements concerning expectations for future performance. Any such forward-looking statements are inherently speculative and are based on currently available information, operating plans and projections about future events and trends. As such, they are subject to numerous risks and uncertainties. Actual results and performance may be significantly different from expectations.

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### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 19, 2005

**PepsiCo, Inc.**

By: /s/ Robert E. Cox  
Robert E. Cox  
Vice President, Deputy  
General  
Counsel and Assistant  
Secretary