

WASHINGTON TRUST BANCORP INC  
Form 10-Q  
August 09, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended JUNE 30, 2011 or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 001-32991

WASHINGTON TRUST BANCORP, INC.

(Exact name of registrant as specified in its charter)

RHODE ISLAND  
(State or other jurisdiction of  
incorporation or organization)

05-0404671  
(I.R.S. Employer  
Identification No.)

23 BROAD STREET  
WESTERLY, RHODE ISLAND  
(Address of principal executive  
offices)

02891  
(Zip Code)

(401) 348-1200  
(Registrant's  
telephone number,  
including area  
code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes       No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes       No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting

company” in Rule 12b-2 of the Exchange Act. (Mark one)

|   |                       |                   |                                  |
|---|-----------------------|-------------------|----------------------------------|
| Large accelerated filer                       | <input type="radio"/> | Accelerated filer | <input checked="" type="radio"/> |
| Non-accelerated filer                         | <input type="radio"/> | Smaller reporting | <input type="radio"/>            |
| (Do not check if a smaller reporting company) |                       | company           | <input type="radio"/>            |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
 Yes  No

The number of shares of common stock of the registrant outstanding as of August 5, 2011 was 16,279,449.

---

Table of Contents

FORM 10-Q  
WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
For the Quarter Ended June 30, 2011

TABLE OF CONTENTS

|  | Page<br>Number |
|--|----------------|
| <u>PART I. Financial Information</u>   |                |
| <u>Item 1. Financial Statements (Unaudited)</u>  |                |
| <u>Consolidated Balance Sheets</u>   |                |
| <u>June 30, 2011 and December 31, 2010</u>   | <u>3</u>       |
| <u>Consolidated Statements of Income</u>   |                |
| <u>Three and Six Months Ended June 30, 2011 and 2010</u>   | <u>4</u>       |
| <u>Consolidated Statements of Cash Flows</u>   |                |
| <u>Six Months Ended June 30, 2011 and 2010</u>   | <u>5</u>       |
| <u>Condensed Notes to Unaudited Consolidated Financial Statements</u>  | <u>6</u>       |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>   | <u>40</u>      |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>  | <u>64</u>      |
| <u>Item 4. Controls and Procedures</u>   | <u>64</u>      |
| <u>PART II. Other Information</u>  |                |
| <u>Item 1. Legal Proceedings</u>   | <u>64</u>      |
| <u>Item 1A. Risk Factors</u>   | <u>65</u>      |
| <u>Item 6. Exhibits</u>  | <u>65</u>      |
| <u>Signatures</u>  | <u>66</u>      |
| <u>Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>   |                |
| <u>Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>   |                |
| <u>Exhibit 32.1 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u> |                |



Table of Contents

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (unaudited)(Dollars in thousands,  
except par value)

|  | June 30,<br>2011 | December 31,<br>2010 |
|--|------------------|----------------------|
| <b>Assets:</b>   |                  |                      |
| Cash and due from banks  | \$ 64,265        | \$ 85,971            |
| Other short-term investments   | 7,480            | 6,765                |
| Mortgage loans held for sale   | 8,825            | 13,894               |
| Securities available for sale, at fair value;<br>amortized cost \$570,905 in 2011 and \$578,897 in 2010                            | 591,580          | 594,100              |
| Federal Home Loan Bank stock, at cost  | 42,008           | 42,008               |
| <b>Loans:</b>  |                  |                      |
| Commercial and other   | 1,073,495        | 1,027,065            |
| Residential real estate  | 658,347          | 645,020              |
| Consumer   | 325,310          | 323,553              |
| Total loans  | 2,057,152        | 1,995,638            |
| Less allowance for loan losses   | 29,353           | 28,583               |
| Net loans  | 2,027,799        | 1,967,055            |
| Premises and equipment, net  | 25,265           | 26,069               |
| Investment in bank-owned life insurance  | 52,802           | 51,844               |
| Goodwill   | 58,114           | 58,114               |
| Identifiable intangible assets, net  | 7,377            | 7,852                |
| Other assets   | 50,791           | 55,853               |
| Total assets   | \$ 2,936,306     | \$ 2,909,525         |
| <b>Liabilities:</b>  |                  |                      |
| <b>Deposits:</b>   |                  |                      |
| Demand deposits  | \$ 261,016       | \$ 228,437           |
| NOW accounts   | 236,162          | 241,974              |
| Money market accounts  | 355,096          | 396,455              |
| Savings accounts   | 227,014          | 220,888              |
| Time deposits  | 916,755          | 948,576              |
| Total deposits   | 1,996,043        | 2,036,330            |
| Federal Home Loan Bank advances  | 558,441          | 498,722              |
| Junior subordinated debentures   | 32,991           | 32,991               |
| Other borrowings   | 22,005           | 23,359               |
| Other liabilities  | 45,401           | 49,259               |
| Total liabilities  | 2,654,881        | 2,640,661            |
| <b>Shareholders' Equity:</b>   |                  |                      |
| Common stock of \$.0625 par value; authorized 30,000,000 shares;<br>issued 16,266,483 shares in 2011 and 16,171,618 shares in 2010 | 1,017            | 1,011                |
| Paid-in capital  | 86,838           | 84,889               |
| Retained earnings  | 186,078          | 178,939              |
| Accumulated other comprehensive income   | 7,492            | 4,025                |
| Total shareholders' equity   | 281,425          | 268,864              |
| Total liabilities and shareholders' equity   | \$ 2,936,306     | \$ 2,909,525         |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-3-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND  
SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (unaudited)

(Dollars and shares in thousands,  
except per share amounts)

| Periods ended June 30,   | Three Months  |               | Six Months    |               |
|--|---------------|---------------|---------------|---------------|
|  | 2011          | 2010          | 2011          | 2010          |
| <b>Interest income:</b>  |               |               |               |               |
| Interest and fees on loans   | \$ 24,707     | \$ 24,180     | \$ 48,966     | \$ 48,148     |
| Interest on securities:Taxable   | 4,869         | 5,837         | 9,642         | 11,888        |
| Nontaxable   | 758           | 770           | 1,527         | 1,539         |
| Dividends on corporate stock and Federal Home Loan Bank stock                | 66            | 54            | 133           | 109           |
| Other interest income  | 13            | 13            | 37            | 34            |
| <b>Total interest income</b>   | <b>30,413</b> | <b>30,854</b> | <b>60,305</b> | <b>61,718</b> |
| <b>Interest expense:</b>   |               |               |               |               |
| Deposits   | 4,030         | 5,331         | 8,232         | 11,100        |
| Federal Home Loan Bank advances  | 4,685         | 6,000         | 9,417         | 12,219        |
| Junior subordinated debentures   | 392           | 447           | 782           | 1,077         |
| Other interest expense   | 242           | 243           | 483           | 485           |
| <b>Total interest expense</b>  | <b>9,349</b>  | <b>12,021</b> | <b>18,914</b> | <b>24,881</b> |
| <b>Net interest income</b>   | <b>21,064</b> | <b>18,833</b> | <b>41,391</b> | <b>36,837</b> |
| Provision for loan losses  | 1,200         | 1,500         | 2,700         | 3,000         |
| <b>Net interest income after provision for loan losses</b>                   | <b>19,864</b> | <b>17,333</b> | <b>38,691</b> | <b>33,837</b> |
| <b>Noninterest income:</b>   |               |               |               |               |
| <b>Wealth management services:</b>   |               |               |               |               |
| Trust and investment advisory fees   | 5,822         | 5,153         | 11,498        | 10,170        |
| Mutual fund fees   | 1,135         | 1,105         | 2,258         | 2,215         |
| Financial planning, commissions and other service fees                       | 553           | 505           | 834           | 684           |
| Wealth management services   | 7,510         | 6,763         | 14,590        | 13,069        |
| Service charges on deposit accounts  | 909           | 913           | 1,841         | 1,762         |
| Merchant processing fees   | 2,682         | 2,406         | 4,626         | 4,012         |
| Card interchange fees  | 581           | 487           | 1,068         | 876           |
| Income from bank-owned life insurance  | 482           | 474           | 958           | 913           |
| Net gains on loan sales and commissions on loans originated for others       | 537           | 318           | 1,062         | 878           |
| Net realized gains on securities   | 226           | –             | 197           | –             |
| Net (losses) gains on interest rate swap contracts                           | (35 )         | (121 )        | 41            | (53 )         |
| Equity in losses of unconsolidated subsidiaries                              | (145 )        | (50 )         | (289 )        | (102 )        |
| <b>Other income</b>  | <b>538</b>    | <b>323</b>    | <b>921</b>    | <b>688</b>    |
| <b>Noninterest income, excluding other-than-temporary impairment losses</b>  | <b>13,285</b> | <b>11,513</b> | <b>25,015</b> | <b>22,043</b> |
| <b>Total other-than-temporary impairment losses on securities</b>            | <b>–</b>      | <b>(243 )</b> | <b>(54 )</b>  | <b>(245 )</b> |
| <b>Portion of loss recognized in other comprehensive income (before tax)</b> | <b>–</b>      | <b>(111 )</b> | <b>21</b>     | <b>(172 )</b> |
|  | <b>–</b>      | <b>(354 )</b> | <b>(33 )</b>  | <b>(417 )</b> |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|  |                                   |          |           |           |         |
|--|-----------------------------------|----------|-----------|-----------|---------|
| Net impairment losses recognized in earnings         |                                   |          |           |           |         |
| Total noninterest income                             | 13,285                            | 11,159   | 24,982    | 21,626    |         |
| Noninterest expense:                                 |                                   |          |           |           |         |
| Salaries and employee benefits                       | 12,398                            | 11,726   | 24,226    | 23,227    |         |
| Net occupancy  | 1,236                             | 1,237    | 2,557     | 2,461     |         |
| Equipment  | 1,070                             | 1,014    | 2,119     | 2,011     |         |
| Merchant processing costs                            | 2,345                             | 2,057    | 4,014     | 3,414     |         |
| Outsourced services                                  | 875                               | 855      | 1,747     | 1,695     |         |
| FDIC deposit insurance costs                         | 464                               | 784      | 1,187     | 1,578     |         |
| Legal, audit and professional fees                   | 467                               | 408      | 959       | 926       |         |
| Advertising and promotion                            | 427                               | 419      | 780       | 783       |         |
| Amortization of intangibles                          | 237                               | 290      | 475       | 581       |         |
| Foreclosed property costs                            | 338                               | 87       | 504       | 123       |         |
| Debt prepayment penalties                            | 221                               | —        | 221       | —         |         |
| Other expenses                                       | 2,186                             | 2,106    | 4,215     | 3,861     |         |
| Total noninterest expense                            | 22,264                            | 20,983   | 43,004    | 40,660    |         |
| Income before income taxes                           | 10,885                            | 7,509    | 20,669    | 14,803    |         |
| Income tax expense                                   | 3,320                             | 2,211    | 6,304     | 4,333     |         |
| Net income   | \$ 7,565                          | \$ 5,298 | \$ 14,365 | \$ 10,470 |         |
| Weighted average common shares outstanding - basic   |                                   |          |           |           |         |
|  | 16,251.6                          | 16,104.6 | 16,224.5  | 16,081.3  |         |
| Weighted average common shares outstanding - diluted |                                   |          |           |           |         |
|  | 16,284.3                          | 16,111.3 | 16,257.0  | 16,116.3  |         |
| Per share information:                               |                                   |          |           |           |         |
|  | Basic earnings per common share   | \$ 0.46  | \$ 0.33   | \$ 0.88   | \$ 0.65 |
|  | Diluted earnings per common share | \$ 0.46  | \$ 0.33   | \$ 0.88   | \$ 0.65 |
|  | Cash dividends declared per share | \$ 0.22  | \$ 0.21   | \$ 0.44   | \$ 0.42 |

The accompanying notes are an integral part of these unaudited consolidated financial statements



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(Dollars in thousands)

| Six months ended June 30,   | 2011      | 2010      |
|---|-----------|-----------|
| <b>Cash Flows from Operating Activities:</b>  |           |           |
| Net income  | \$ 14,365 | \$ 10,470 |
| Adjustments to reconcile net income to net cash provided by operating activities:                             |           |           |
| Provision for loan losses   | 2,700     | 3,000     |
| Depreciation of premises and equipment  | 1,540     | 1,540     |
| Foreclosed and repossessed property valuation adjustments   | 392       | 50        |
| Net gain on sale of premises  | (203 )    | -         |
| Net amortization of premium and discount  | 664       | 207       |
| Net amortization of intangibles   | 475       | 581       |
| Share-based compensation  | 680       | 395       |
| Earnings from bank-owned life insurance   | (958 )    | (913 )    |
| Net gains on loan sales and commissions on loans originated for others  | (1,062 )  | (878 )    |
| Net realized gains on securities  | (197 )    | -         |
| Net impairment losses recognized in earnings  | 33        | 417       |
| Net (gains) losses on interest rate swap contracts  | (41 )     | 53        |
| Equity in losses of unconsolidated subsidiaries   | 289       | 102       |
| Proceeds from sales of loans  | 52,714    | 59,487    |
| Loans originated for sale   | (46,587 ) | (57,518 ) |
| Decrease in other assets  | 2,291     | 2,279     |
| Decrease in other liabilities   | (5,888 )  | (3,140 )  |
| Net cash provided by operating activities   | 21,207    | 16,132    |
| <b>Cash Flows from Investing Activities:</b>  |           |           |
| Purchases of:   |           |           |
| Mortgage-backed securities available for sale   | (90,855 ) | (44,479 ) |
| Other investment securities available for sale  | -         | (15,000 ) |
| Proceeds from sale of:  |           |           |
| Mortgage-backed securities available for sale   | 42,783    | -         |
| Other investment securities available for sale  | 1,000     | 711       |
| Maturities and principal payments of mortgage-backed securities available for sale                            | 54,494    | 82,301    |
| Net increase in loans   | (60,274 ) | (54,553 ) |
| Purchases of loans, including purchased interest  | (3,116 )  | (558 )    |
| Proceeds from the sale of property acquired through foreclosure or repossession                               | 1,675     | 219       |
| Purchases of premises and equipment   | (1,239 )  | (1,266 )  |
| Purchases of bank-owned life insurance  | -         | (5,000 )  |
| Net proceeds from the sale of premises  | 1,279     | -         |
| Equity investments in real estate limited partnerships  | (294 )    | (414 )    |
| Net cash used in investing activities   | (54,547 ) | (38,039 ) |
| <b>Cash Flows from Financing Activities:</b>  |           |           |
| Net (decrease) increase in deposits   | (40,287 ) | 26,895    |
| Net decrease in other borrowings  | (1,354 )  | (587 )    |
| Proceeds from Federal Home Loan Bank advances   | 248,078   | 164,500   |
| Repayment of Federal Home Loan Bank advances  | (188,360) | (156,679) |
| Issuance of treasury stock, including deferred compensation plan activity                                     | -         | 44        |
| Net proceeds from the issuance of common stock under dividend reinvestment plan                               | 484       | 517       |
| Net proceeds from the exercise of stock options and issuance of other compensation-related equity instruments | 725       | 558       |
| Tax benefit from stock option exercises and issuance of other compensation-related equity instruments         | 68        | 47        |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|  |           |           |
|--|-----------|-----------|
| Cash dividends paid                                  | (7,005 )  | (6,759 )  |
| Net cash provided by financing activities            | 12,349    | 28,536    |
| Net (decrease) increase in cash and cash equivalents | (20,991 ) | 6,629     |
| Cash and cash equivalents at beginning of period     | 92,736    | 57,260    |
| Cash and cash equivalents at end of period           | \$ 71,745 | \$ 63,889 |

Noncash Investing and Financing

|             |   |          |          |
|-------------|---|----------|----------|
| Activities: | Loans charged off   | \$ 2,096 | \$ 2,538 |
|             | Net transfers from loans to property acquired through foreclosure or repossession | 801      | 630      |

|                           |                     |        |        |
|---------------------------|---------------------|--------|--------|
| Supplemental Disclosures: | Interest payments   | 18,710 | 24,148 |
|                           | Income tax payments | 5,836  | 4,513  |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(1) General and Basis of Presentation

Washington Trust Bancorp, Inc. (the “Bancorp”) is a publicly-owned registered bank holding company that has elected to be a financial holding company. The Bancorp owns all of the outstanding common stock of The Washington Trust Company (the “Bank”), a Rhode Island chartered commercial bank founded in 1800. Through its subsidiaries, the Bancorp offers a complete product line of financial services including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and southeastern Connecticut.

The consolidated financial statements include the accounts of the Bancorp and its subsidiaries (collectively, the “Corporation” or “Washington Trust”). All significant intercompany transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year classification. Such reclassifications have no effect on previously reported net income or shareholders’ equity.

The accounting and reporting policies of the Corporation conform to accounting principles generally accepted in the United States of America (“GAAP”) and to general practices of the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to change are the determination of the allowance for loan losses and the review of goodwill, other intangible assets and investments for impairment. The current economic environment has increased the degree of uncertainty inherent in such estimates and assumptions.

In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) and disclosures necessary to present fairly the Corporation’s financial position as of June 30, 2011 and December 31, 2010, respectively, and the results of operations and cash flows for the interim periods presented. Interim results are not necessarily reflective of the results of the entire year. The unaudited consolidated financial statements of the Corporation presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (“SEC”) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by GAAP. The accompanying consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2010.

(2) Recently Issued Accounting Pronouncements

Receivables – Topic 310

Accounting Standards Update No. 2010-20 “Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses” (“ASU 2010-20”) was issued in July 2010. ASU 2010-20 significantly enhances disclosures that entities must make about the credit quality of financing receivables and the allowance for credit losses. The Financial Accounting Standards Board (“FASB”) issued the ASU to give financial statement users greater transparency about entities’ credit-risk exposures and the allowance for credit losses. The disclosures provide financial statement users with additional information about the nature of credit risks inherent in entities’ financing receivables, how credit risk is analyzed and assessed when determining the allowance for credit losses, and the reasons for the change in the allowance for credit losses. Accounting Standards Update No. 2011-01 “Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update 2010-20” (“ASU 2011-01”) was issued in January 2011 and delayed the effective date of the ASU 2010-20 disclosures pertaining to troubled debt restructurings. The disclosures required by ASU 2011-01 are effective for interim and annual periods beginning after June 15, 2011. Effective December 31, 2010, we adopted the provisions of ASU 2010-20 requiring end of period disclosures about credit quality of financing receivables and the allowance for credit losses. ASU 2010-20 provisions encourage, but do not

require, comparative disclosures for earlier reporting periods that ended before initial adoption. The adoption of the remaining provisions of ASU 2010-20 and ASU 2011-01 is not expected to have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

Accounting Standards Update No. 2011-02 "A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring" ("ASU 2011-02") was issued in April 2011. ASU 2011-02 provides additional guidance to assist creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

difficulties for purposes of determining whether a restructuring constitutes a trouble debt restructuring. ASU 2011-02 will be effective for interim and reporting periods beginning after June 15, 2011 and should be applied retrospectively to the beginning of the 2011 annual period. The adoption of ASU 2011-02 is not expected to have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

## Fair Value Measurement – Topic 820

Accounting Standards Update No. 2011-04 “Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards (“ASU 2011-04”) was issued in May 2011. The amendments in ASU 2011-04 change the wording used to describe many of the requirements in GAAP for measuring fair value and for disclosing information about fair value measurements. For many of the requirements, the FASB does not intend for ASU 2011-04 to result in a change in the application of the requirements in GAAP. The amendments required by ASU 2011-04 should be applied prospectively and are effective for fiscal years and interim periods within those years, beginning after December 15, 2011. The adoption of ASU 2011-04 is not expected to have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

## Comprehensive Income – Topic 220

Accounting Standards Update No. 2011-05 “Presentation of Comprehensive Income” (“ASU 2011-05”) was issued in June 2011. The FASB issued ASU 2011-05 to improve the comparability, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. ASU 2011-05 eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. ASU 2011-05 requires that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The provisions of ASU 2011-05 should be applied retrospectively and are effective for fiscal years and interim periods within those years, beginning after December 15, 2011. The adoption of ASU 2011-05 is not expected to have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

## (3) Cash and Due from Banks

The Bank is required to maintain certain average reserve balances with the Board of Governors of the Federal Reserve System. Such reserve balances amounted to \$4.0 million at June 30, 2011 and December 31, 2010 and are included in cash and due from banks in the Consolidated Statements of Condition.

As of June 30, 2011 and December 31, 2010, cash and due from banks included interest-bearing deposits in other banks of \$24.4 million and \$50.5 million, respectively.

## (4) Securities

The amortized cost, gross unrealized holding gains, gross unrealized holding losses, and fair value of securities by major security type and class of security at June 30, 2011 and December 31, 2010 were as follows:

(Dollars in thousands)

| June 30, 2011  | Amortized<br>Cost (1) | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value |
|--|-----------------------|---------------------|----------------------|---------------|
| Securities Available for Sale:                       |                       |                     |                      |               |
| Obligations of U.S. government-sponsored enterprises | \$ 29,415             | \$ 3,834            | \$ –                 | \$ 33,249     |
| Mortgage-backed securities issued by U.S. government |                       |                     |                      |               |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|  |            |           |             |            |
|--|------------|-----------|-------------|------------|
| agencies and U.S. government-sponsored enterprises | 411,629    | 20,098    | (35 )       | 431,692    |
| States and political subdivisions                  | 78,445     | 3,595     | (65 )       | 81,975     |
| Trust preferred securities:                        |            |           |             |            |
| Individual name issuers                            | 30,620     | –         | (5,009 )    | 25,611     |
| Collateralized debt obligations                    | 4,414      | –         | (3,480 )    | 934        |
| Corporate bonds                                    | 13,870     | 1,098     | –           | 14,968     |
| Common stocks                                      | 658        | 224       | –           | 882        |
| Perpetual preferred stocks (2)                     | 1,854      | 415       | –           | 2,269      |
| Total securities available for sale                | \$ 570,905 | \$ 29,264 | \$ (8,589 ) | \$ 591,580 |

-7-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands)

| December 31, 2010   | Amortized<br>Cost (1) | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value     |
|---|-----------------------|---------------------|----------------------|-------------------|
| <b>Securities Available for Sale:</b>   |                       |                     |                      |                   |
| Obligations of U.S. government-sponsored enterprises  | \$ 36,900             | \$ 4,094            | \$ –                 | \$ 40,994         |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises |                       |                     |                      |                   |
| States and political subdivisions   | 411,087               | 19,068              | (384 )               | 429,771           |
| Trust preferred securities:   |                       |                     |                      |                   |
| Individual name issuers   | 30,601                | –                   | (7,326 )             | 23,275            |
| Collateralized debt obligations   | 4,466                 | –                   | (3,660 )             | 806               |
| Corporate bonds   | 13,874                | 1,338               | –                    | 15,212            |
| Common stocks   | 660                   | 149                 | –                    | 809               |
| Perpetual preferred stocks (2)  | 1,854                 | 324                 | –                    | 2,178             |
| <b>Total securities available for sale</b>  | <b>\$ 578,897</b>     | <b>\$ 26,948</b>    | <b>\$ (11,745 )</b>  | <b>\$ 594,100</b> |

- (1) Net of other-than-temporary impairment losses.  
(2) Callable at the discretion of the issuer.

Securities available for sale with a fair value of \$499 million and \$507 million were pledged in compliance with state regulations concerning trust powers and to secure Treasury Tax and Loan deposits, borrowings, certain public deposits and certain interest rate swap agreements at June 30, 2011 and December 31, 2010, respectively. See Note 7 for additional disclosure regarding Federal Home Loan Bank of Boston (“FHLBB”) borrowings. In addition, securities available for sale with a fair value of \$23.0 million and \$22.0 million were pledged for potential use at the Federal Reserve Bank discount window at June 30, 2011 and December 31, 2010, respectively. There were no borrowings with the Federal Reserve Bank at either date. As of June 30, 2011 and December 31, 2010, securities available for sale with a fair value of \$4.8 million and \$5.5 million, respectively, were designated in rabbi trusts for nonqualified retirement plans.

The following table presents a roll forward of the balance of credit-related impairment losses on debt securities, for which a portion of an other-than-temporary impairment was recognized in other comprehensive income:

(Dollars in thousands)

| Periods ended June 30,   | Three Months    |                 | Six Months      |                 |
|--|-----------------|-----------------|-----------------|-----------------|
|  | 2011            | 2010            | 2011            | 2010            |
| Balance at beginning of period   | \$ 2,946        | \$ 2,559        | \$ 2,913        | \$ 2,496        |
| Credit-related impairment loss on debt securities for which an other-than-temporary impairment was not previously recognized                                   | –               | –               | –               | –               |
| Additional increases to the amount of credit-related impairment loss on debt securities for which an other than-temporary impairment was previously recognized | –               | 354             | 33              | 417             |
| <b>Balance at end of period</b>  | <b>\$ 2,946</b> | <b>\$ 2,913</b> | <b>\$ 2,946</b> | <b>\$ 2,913</b> |

During the second quarter of 2011, there were no credit-related impairment losses recognized in earnings, compared to \$354 thousand of credit-related impairment losses in the same quarter a year earlier. For the six months ended June 30, 2011 and 2010, credit-related impairment losses recognized in earnings on pooled trust preferred debt securities totaled \$33 thousand and \$417 thousand, respectively. The anticipated cash flows expected to be collected from these debt securities were discounted at the rate equal to the yield used to accrete the current and prospective beneficial interest for each security. Significant inputs included estimated cash flows and prospective deferrals, defaults and recoveries. Estimated cash flows are generated based on the underlying seniority status and subordination structure of the pooled trust preferred debt tranche at the time of measurement. Prospective deferral, default and recovery estimates affecting projected cash flows were based on analysis of the underlying financial condition of individual issuers, and took into account capital adequacy, credit quality, lending concentrations, and other factors.



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

All cash flow estimates were based on the underlying security's tranche structure and contractual rate and maturity terms. The present value of the expected cash flows was compared to the current outstanding balance of the tranche to determine the ratio of the estimated present value of expected cash flows to the total current balance for the tranche. This ratio was then multiplied by the principal balance of Washington Trust's holding to determine the credit-related impairment loss. The estimates used in the determination of the present value of the expected cash flows are susceptible to changes in future periods, which could result in additional credit-related impairment losses.

The following table summarizes temporarily impaired securities as of June 30, 2011, segregated by length of time the securities have been in a continuous unrealized loss position:

| (Dollars in thousands)  | Less than 12 Months |            |                   | 12 Months or Longer |            |                   | Total |            |                   |
|---|---------------------|------------|-------------------|---------------------|------------|-------------------|-------|------------|-------------------|
|   | #                   | Fair Value | Unrealized Losses | #                   | Fair Value | Unrealized Losses | #     | Fair Value | Unrealized Losses |
| June 30, 2011   |                     |            |                   |                     |            |                   |       |            |                   |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 2                   | \$ 30,685  | \$ 35             | –                   | \$ –       | \$ –              | 2     | \$ 30,685  | \$ 35             |
| States and political subdivisions   | 1                   | 783        | 4                 | 2                   | 1,269      | 61                | 3     | 2,052      | 65                |
| Trust preferred securities:   |                     |            |                   |                     |            |                   |       |            |                   |
| Individual name issuers   | –                   | –          | –                 | 11                  | 25,611     | 5,009             | 11    | 25,611     | 5,009             |
| Collateralized debt obligations   | –                   | –          | –                 | 2                   | 934        | 3,480             | 2     | 934        | 3,480             |
| Total temporarily impaired securities   | 3                   | \$ 31,468  | \$ 39             | 15                  | \$ 27,814  | \$ 8,550          | 18    | \$ 59,282  | \$ 8,589          |

The following table summarizes temporarily impaired securities as of December 31, 2010, segregated by length of time the securities have been in a continuous unrealized loss position:

| (Dollars in thousands)  | Less than 12 Months |            |                   | 12 Months or Longer |            |                   | Total |            |                   |
|---|---------------------|------------|-------------------|---------------------|------------|-------------------|-------|------------|-------------------|
|   | #                   | Fair Value | Unrealized Losses | #                   | Fair Value | Unrealized Losses | #     | Fair Value | Unrealized Losses |
| December 31, 2010   |                     |            |                   |                     |            |                   |       |            |                   |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 6                   | \$ 76,382  | \$ 369            | 3                   | \$ 5,208   | \$ 15             | 9     | \$ 81,590  | \$ 384            |
| States and political subdivisions   | 15                  | 14,209     | 273               | 2                   | 1,228      | 102               | 17    | 15,437     | 375               |
| Trust preferred securities:   |                     |            |                   |                     |            |                   |       |            |                   |
| Individual name issuers   | –                   | –          | –                 | 11                  | 23,275     | 7,326             | 11    | 23,275     | 7,326             |
| Collateralized debt obligations   | –                   | –          | –                 | 2                   | 806        | 3,660             | 2     | 806        | 3,660             |

|                                       |    |           |        |    |           |           |    |            |           |
|---------------------------------------|----|-----------|--------|----|-----------|-----------|----|------------|-----------|
| Total temporarily impaired securities | 21 | \$ 90,591 | \$ 642 | 18 | \$ 30,517 | \$ 11,103 | 39 | \$ 121,108 | \$ 11,745 |
|---------------------------------------|----|-----------|--------|----|-----------|-----------|----|------------|-----------|

Unrealized losses on debt securities generally occur as a result of increases in interest rates since the time of purchase, a structural change in an investment or from deterioration in credit quality of the issuer. Management evaluates impairments in value whether caused by adverse interest rates or credit movements to determine if they are other-than-temporary.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic downturn, or additional declines in real estate values, among other things, may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods, and the Corporation may incur additional write-downs.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Trust Preferred Debt Securities of Individual Name Issuers

Included in debt securities in an unrealized loss position at June 30, 2011 were 11 trust preferred security holdings issued by seven individual companies in the financial services/banking industry. The aggregate unrealized losses on these debt securities amounted to \$5.0 million at June 30, 2011. Management believes the decline in fair value of these trust preferred securities primarily reflects investor concerns about global economic growth and how it will affect the recent and potential future losses in the financial services industry. These concerns resulted in increased risk premiums for securities in this sector. Based on the information available through the filing date of this report, all individual name trust preferred debt securities held in our portfolio continue to accrue and make payments as expected with no payment deferrals or defaults on the part of the issuers. As of June 30, 2011, trust preferred debt securities with a carrying value of \$9.6 million and unrealized losses of \$2.2 million were rated below investment grade by Standard & Poors, Inc. ("S&P"). Management reviewed the collectibility of these securities taking into consideration such factors as the financial condition of the issuers, reported regulatory capital ratios of the issuers, credit ratings including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report and other information. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Based on these analyses, management concluded that it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at June 30, 2011.

## Trust Preferred Debt Securities in the Form of Collateralized Debt Obligations

Washington Trust has two pooled trust preferred holdings in the form of collateralized debt obligations with a total amortized cost of \$4.4 million and aggregate unrealized losses of \$3.5 million at June 30, 2011. These pooled trust preferred holdings consist of trust preferred obligations of banking industry companies and, to a lesser extent, insurance industry companies. For both of these pooled trust preferred securities, Washington Trust's investment is senior to one or more subordinated tranches which have first loss exposure. Valuations of the pooled trust preferred holdings are dependent in part on cash flows from underlying issuers. Unexpected cash flow disruptions could have an adverse impact on the fair value and performance of pooled trust preferred securities. Management believes the unrealized losses on these pooled trust preferred securities primarily reflect investor concerns about global economic growth and how it will affect the recent and potential future losses in the financial services industry and the possibility of further incremental deferrals of or defaults on interest payments on trust preferred debentures by financial institutions participating in these pools. These concerns have resulted in a substantial decrease in market liquidity and increased risk premiums for securities in this sector. Credit spreads for issuers in this sector have remained wide during recent months, causing prices for these securities holdings to remain at low levels.

As of June 30, 2011, one of the pooled trust preferred securities had an amortized cost of \$3.2 million. This amortized cost was net of \$1.7 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. This security was placed on nonaccrual status in March 2009. The tranche instrument held by Washington Trust has been deferring a portion of interest payments since April 2010. As of June 30, 2011, this security has unrealized losses of \$2.3 million and a below investment grade rating of "Ca" by Moody's Investors Service Inc. ("Moody's"). Through the filing date of this report, there have been no further rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security. The analysis of the expected cash flows for this security as of June 30, 2011 did not negatively affect the amount of credit-related impairment losses previously recognized on this security.

As of June 30, 2011, the second pooled trust preferred security held by Washington Trust had an amortized cost of \$1.3 million. This amortized cost was net of \$1.2 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. This security was placed on nonaccrual status in December 2008. The tranche instrument held by Washington Trust has been deferring interest payments since December 2008. As of June 30, 2011, this security has unrealized losses of \$1.1 million and a below investment grade rating of "C" by Moody's. Through the filing date of this report, there have been no material rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security. The analysis of the expected cash flows for this security as of June 30, 2011 did not negatively affect the amount of credit-related impairment losses previously recognized on this security.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Based on information available through the filing date of this report, there have been no further adverse changes in the deferral or default status of the underlying issuer institutions within either of these trust preferred collateralized debt obligations. Based on cash flow forecasts for these securities, management expects to recover the remaining amortized cost of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider the unrealized losses on these investments to be other-than-temporary.

As of June 30, 2011, the amortized cost of debt securities by maturity is presented below. Mortgage-backed securities are included based on weighted average maturities, adjusted for anticipated prepayments. All other securities are included based on contractual maturities. Actual maturities may differ from amounts presented because certain issuers have the right to call or prepay obligations with or without call or prepayment penalties. Yields on tax exempt obligations are not computed on a tax equivalent basis. Included in the securities portfolio at June 30, 2011 were debt securities with an amortized cost balance of \$100 million and a fair value of \$94 million that are callable at the discretion of the issuers. Final maturities of the callable securities range from four to twenty-six years, with call features ranging from one month to six years.

| (Dollars in thousands)  | Due in<br>1 Year<br>or Less | After 1<br>Year<br>but within<br>5 Years | After 5<br>Years<br>but within<br>10 Years | After<br>10 Years | Totals     |
|---|-----------------------------|--|--|-------------------|------------|
| <b>Securities Available for Sale:</b>   |                             |  |  |                   |            |
| <b>Obligations of U.S.<br/>government-sponsored<br/>enterprises:</b>  |                             |  |  |                   |            |
| Amortized cost  | \$ –                        | \$ 29,415                                | \$ –                                       | \$ –              | \$ 29,415  |
| Weighted average yield  | – %                         | 5.41 %                                   | – %  | – %               | 5.41 %     |
| <b>Mortgage-backed securities issued by<br/>U.S.<br/>government agencies &amp; U.S.<br/>government-sponsored enterprises:</b> |                             |  |  |                   |            |
| Amortized cost  | 86,992                      | 204,993                                  | 92,680                                     | 26,964            | 411,629    |
| Weighted average yield  | 4.39 %                      | 4.12 %                                   | 2.89 %                                     | 2.84 %            | 3.82 %     |
| <b>State and political subdivisions:</b>  |                             |  |  |                   |            |
| Amortized cost  | 9,495                       | 45,057                                   | 23,893                                     | –                 | 78,445     |
| Weighted average yield  | 3.88 %                      | 3.85 %                                   | 3.96 %                                     | – %               | 3.88 %     |
| <b>Trust preferred securities:</b>  |                             |  |  |                   |            |
| Amortized cost (1)  | –                           | –  | –  | 35,034            | 35,034     |
| Weighted average yield  | – %                         | – %                                      | – %  | 1.46 %            | 1.46 %     |
| <b>Corporate bonds:</b>   |                             |  |  |                   |            |
| Amortized cost  | 4,989                       | 8,881                                    | –  | –                 | 13,870     |
| Weighted average yield  | 6.50 %                      | 6.30 %                                   | – %  | – %               | 6.37 %     |
| <b>Total debt securities:</b>   |                             |  |  |                   |            |
| Amortized cost  | \$ 101,476                  | \$ 288,346                               | \$ 116,573                                 | \$ 61,998         | \$ 568,393 |
| Weighted average yield  | 4.44 %                      | 4.28 %                                   | 3.11 %                                     | 2.06 %            | 3.83 %     |
| Fair value  | \$ 103,486                  | \$ 299,466                               | \$ 122,165                                 | \$ 63,312         | \$ 588,429 |

(1) Net of other-than-temporary impairment losses.

-11-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## (5) Loans

The following is a summary of loans:

| (Dollars in thousands)           | June 30, 2011 |       | December 31, 2010 |       |
|----------------------------------|---------------|-------|-------------------|-------|
|                                  | Amount        | %     | Amount            | %     |
| <b>Commercial:</b>               |               |       |                   |       |
| Mortgages (1)                    | \$ 562,976    | 27 %  | \$ 518,623        | 26 %  |
| Construction and development (2) | 19,448        | 1     | 47,335            | 2     |
| Other (3)                        | 491,071       | 24    | 461,107           | 23    |
| Total commercial                 | 1,073,495     | 52    | 1,027,065         | 51    |
| <b>Residential real estate:</b>  |               |       |                   |       |
| Mortgages (4)                    | 644,210       | 31    | 634,739           | 31    |
| Homeowner construction           | 14,137        | 1     | 10,281            | 1     |
| Total residential real estate    | 658,347       | 32    | 645,020           | 32    |
| <b>Consumer:</b>                 |               |       |                   |       |
| Home equity lines (5)            | 223,284       | 11    | 218,288           | 11    |
| Home equity loans (5)            | 46,797        | 2     | 50,624            | 3     |
| Other (6)                        | 55,229        | 3     | 54,641            | 3     |
| Total consumer                   | 325,310       | 16    | 323,553           | 17    |
| Total loans (7)                  | \$ 2,057,152  | 100 % | \$ 1,995,638      | 100 % |

(1) Amortizing mortgages and lines of credit, primarily secured by income producing property. As of June 30, 2011 and December 31, 2010, \$111 million and \$122 million, respectively, of these loans were pledged as collateral for FHLBB borrowings (see Note 7).

(2) Loans for construction of residential and commercial properties and for land development.

(3) Loans to businesses and individuals, a substantial portion of which are fully or partially collateralized by real estate. As of June 30, 2011, \$29 million and \$48 million, respectively, of these loans were pledged as collateral for FHLBB borrowings and were collateralized for the discount window at the Federal Reserve Bank. Comparable amounts for December 31, 2010 were \$30 million and \$61 million, respectively (see Note 7).

(4) As of June 30, 2011 and December 31, 2010, \$579 million and \$570 million, respectively, of these loans were pledged as collateral for FHLBB borrowings (see Note 7).

(5) As of June 30, 2011 and December 31, 2010, \$206 million and \$203 million, respectively, of these loans were pledged as collateral for FHLBB borrowings (see Note 7).

(6) Fixed rate consumer installment loans.

(7) Includes unamortized loan origination costs, net of fees, totaling \$218 thousand and \$271 thousand at June 30, 2011 and December 31, 2010, respectively. Also includes \$54 thousand and \$39 thousand of net premiums on purchased loans at June 30, 2011 and December 31, 2010, respectively.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Nonaccrual Loans

Loans, with the exception of certain well-secured residential mortgage loans that are in the process of collection, are placed on nonaccrual status and interest recognition is suspended when such loans are 90 days or more overdue with respect to principal and/or interest or sooner if considered appropriate by management. Well-secured residential mortgage loans are permitted to remain on accrual status provided that full collection of principal and interest is assured and the loan is in the process of collection. Loans are also placed on nonaccrual status when, in the opinion of management, full collection of principal and interest is doubtful. Interest previously accrued but not collected on such loans is reversed against current period income. Subsequent cash receipts on nonaccrual loans are applied to the outstanding principal balance of the loan or recognized as interest income depending on management's assessment of the ultimate collectability of the loan. Loans are removed from nonaccrual status when they have been current as to principal and interest for a period of time, the borrower has demonstrated an ability to comply with repayment terms, and when, in management's opinion, the loans are considered to be fully collectible.

The following is a summary of nonaccrual loans, segregated by class of loans, as of the dates indicated:

| (Dollars in thousands)                  | June 30,<br>2011 | December 31,<br>2010 |
|---|------------------|----------------------|
| Commercial:                             |                  |                      |
| Mortgages                               | \$ 7,476         | \$ 6,624             |
| Construction and development            | -                | -                    |
| Other                                   | 3,152            | 5,259                |
| Residential real estate:                |                  |                      |
| Mortgages                               | 9,570            | 6,414                |
| Homeowner construction                  | -                | -                    |
| Consumer:                               |                  |                      |
| Home equity lines                       | 390              | 152                  |
| Home equity loans                       | 199              | 53                   |
| Other                                   | 191              | 8                    |
| Total nonaccrual loans                  | \$ 20,978        | \$ 18,510            |
| Accruing loans 90 days or more past due | \$ -             | \$ -                 |



Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES

(Continued)

## CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## Past Due Loans

The following tables present an age analysis of past due loans, segregated by class of loans, as of the dates indicated:

| (Dollars in thousands)          | Days Past Due |          |           | Total Past Due | Current      | Total Loans  |
|---------------------------------|---------------|----------|-----------|----------------|--------------|--------------|
|                                 | 30-59         | 60-89    | Over 90   |                |              |              |
| June 30, 2011                   |               |          |           |                |              |              |
| <b>Commercial:</b>              |               |          |           |                |              |              |
| Mortgages                       | \$ 1,507      | \$ 1,013 | \$ 5,553  | \$ 8,073       | \$ 554,903   | \$ 562,976   |
| Construction and development    | –             | –        | –         | –              | 19,448       | 19,448       |
| Other                           | 1,783         | 80       | 1,378     | 3,241          | 487,830      | 491,071      |
| <b>Residential real estate:</b> |               |          |           |                |              |              |
| Mortgages                       | 3,355         | 992      | 6,549     | 10,896         | 633,314      | 644,210      |
| Homeowner construction          | –             | –        | –         | –              | 14,137       | 14,137       |
| <b>Consumer:</b>                |               |          |           |                |              |              |
| Home equity lines               | 1,539         | 21       | 75        | 1,635          | 221,649      | 223,284      |
| Home equity loans               | 429           | –        | 77        | 506            | 46,291       | 46,797       |
| Other                           | 11            | 99       | 93        | 203            | 55,026       | 55,229       |
| Total loans                     | \$ 8,624      | \$ 2,205 | \$ 13,725 | \$ 24,554      | \$ 2,032,598 | \$ 2,057,152 |

| (Dollars in thousands)          | Days Past Due |          |           | Total Past Due | Current      | Total Loans  |
|---------------------------------|---------------|----------|-----------|----------------|--------------|--------------|
|                                 | 30-59         | 60-89    | Over 90   |                |              |              |
| December 31, 2010               |               |          |           |                |              |              |
| <b>Commercial:</b>              |               |          |           |                |              |              |
| Mortgages                       | \$ 2,185      | \$ 514   | \$ 5,322  | \$ 8,021       | \$ 510,602   | \$ 518,623   |
| Construction and development    | –             | –        | –         | –              | 47,335       | 47,335       |
| Other                           | 1,862         | 953      | 3,376     | 6,191          | 454,916      | 461,107      |
| <b>Residential real estate:</b> |               |          |           |                |              |              |
| Mortgages                       | 3,073         | 1,477    | 4,041     | 8,591          | 626,148      | 634,739      |
| Homeowner construction          | –             | –        | –         | –              | 10,281       | 10,281       |
| <b>Consumer:</b>                |               |          |           |                |              |              |
| Home equity lines               | 1,255         | 170      | –         | 1,425          | 216,863      | 218,288      |
| Home equity loans               | 529           | 180      | 11        | 720            | 49,904       | 50,624       |
| Other                           | 221           | 98       | –         | 319            | 54,322       | 54,641       |
| Total loans                     | \$ 9,125      | \$ 3,392 | \$ 12,750 | \$ 25,267      | \$ 1,970,371 | \$ 1,995,638 |

Included in past due loans as of June 30, 2011 and December 31, 2010, were nonaccrual loans of \$16.7 million and \$14.9 million, respectively.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Impaired Loans

Impaired loans are loans for which it is probable that the Corporation will not be able to collect all amounts due according to the contractual terms of the loan agreements and loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogenous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. The following is a summary of impaired loans, as of the dates indicated:

| (Dollars in thousands)          | Recorded<br>Investment (1) |                  | Unpaid<br>Principal |                  | Related<br>Allowance |                  |
|---------------------------------|----------------------------|------------------|---------------------|------------------|----------------------|------------------|
|                                 | Jun. 30,<br>2011           | Dec. 31,<br>2010 | Jun. 30,<br>2011    | Dec. 31,<br>2010 | Jun. 30,<br>2011     | Dec. 31,<br>2010 |
| <b>No Related Allowance</b>     |                            |                  |                     |                  |                      |                  |
| <b>Recorded:</b>                |                            |                  |                     |                  |                      |                  |
| <b>Commercial:</b>              |                            |                  |                     |                  |                      |                  |
| Mortgages                       | \$ 1,773                   | \$ 3,113         | \$ 1,771            | \$ 3,128         | \$ -                 | \$ -             |
| Construction and<br>development | -                          | -                | -                   | -                | -                    | -                |
| Other                           | 2,114                      | 3,237            | 2,249               | 3,834            | -                    | -                |
| <b>Residential real estate:</b> |                            |                  |                     |                  |                      |                  |
| Mortgages                       | 2,472                      | 928              | 2,542               | 937              | -                    | -                |
| Homeowner construction          | -                          | -                | -                   | -                | -                    | -                |
| <b>Consumer:</b>                |                            |                  |                     |                  |                      |                  |
| Home equity lines               | -                          | -                | -                   | -                | -                    | -                |
| Home equity loans               | -                          | 163              | -                   | 159              | -                    | -                |
| Other                           | -                          | -                | -                   | -                | -                    | -                |
| <b>Subtotal</b>                 | <b>\$ 6,359</b>            | <b>\$ 7,441</b>  | <b>\$ 6,562</b>     | <b>\$ 8,058</b>  | <b>\$ -</b>          | <b>\$ -</b>      |
| <b>With Related Allowance</b>   |                            |                  |                     |                  |                      |                  |
| <b>Recorded:</b>                |                            |                  |                     |                  |                      |                  |
| <b>Commercial:</b>              |                            |                  |                     |                  |                      |                  |
| Mortgages                       | \$ 12,273                  | \$ 15,287        | \$ 13,374           | \$ 15,930        | \$ 708               | \$ 629           |
| Construction and<br>development | -                          | -                | -                   | -                | -                    | -                |
| Other                           | 5,085                      | 6,632            | 6,784               | 9,311            | 547                  | 1,245            |
| <b>Residential real estate:</b> |                            |                  |                     |                  |                      |                  |
| Mortgages                       | 3,899                      | 3,773            | 4,245               | 3,971            | 474                  | 258              |
| Homeowner construction          | -                          | -                | -                   | -                | -                    | -                |
| <b>Consumer:</b>                |                            |                  |                     |                  |                      |                  |
| Home equity lines               | 105                        | 105              | 172                 | 172              | 1                    | 1                |
| Home equity loans               | 253                        | 307              | 275                 | 330              | 1                    | 4                |
| Other                           | 257                        | 145              | 256                 | 143              | 1                    | -                |
| <b>Subtotal</b>                 | <b>\$ 21,872</b>           | <b>\$ 26,249</b> | <b>\$ 25,106</b>    | <b>\$ 29,857</b> | <b>\$ 1,732</b>      | <b>\$ 2,137</b>  |
| <b>Total impaired loans</b>     | <b>\$ 28,231</b>           | <b>\$ 33,690</b> | <b>\$ 31,668</b>    | <b>\$ 37,915</b> | <b>\$ 1,732</b>      | <b>\$ 2,137</b>  |
| <b>Total:</b>                   |                            |                  |                     |                  |                      |                  |
| <b>Commercial</b>               | <b>\$ 21,245</b>           | <b>\$ 28,269</b> | <b>\$ 24,178</b>    | <b>\$ 32,203</b> | <b>\$ 1,255</b>      | <b>\$ 1,874</b>  |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                         |           |           |           |           |          |          |
|-------------------------|-----------|-----------|-----------|-----------|----------|----------|
| Residential real estate | 6,371     | 4,701     | 6,787     | 4,908     | 474      | 258      |
| Consumer                | 615       | 720       | 703       | 804       | 3        | 5        |
| Total impaired loans    | \$ 28,231 | \$ 33,690 | \$ 31,668 | \$ 37,915 | \$ 1,732 | \$ 2,137 |

(1) The recorded investment in impaired loans consists of unpaid principal balance, net of charge-offs, interest payments received applied to principal and unamortized deferred loan origination fees and costs. For impaired accruing loans (those troubled debt restructurings for which management has concluded that the collectibility of the loan is not in doubt), the recorded investment also includes accrued interest. As of June 30, 2011 and December 31, 2010, recorded investment in impaired loans included accrued interest of \$48 thousand and \$62 thousand, respectively.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following tables present the average recorded investment and interest income recognized on impaired loans segregated by loan class for the periods indicated:

| (Dollars in thousands)          | Average Recorded Investment |           | Interest Income Recognized |        |
|---------------------------------|-----------------------------|-----------|----------------------------|--------|
|                                 | 2011                        | 2010      | 2011                       | 2010   |
| Three months ended June 30,     |                             |           |                            |        |
| <b>Commercial:</b>              |                             |           |                            |        |
| Mortgages                       | \$ 15,231                   | \$ 14,195 | \$ 149                     | \$ 245 |
| Construction and development    | –                           | –         | –                          | –      |
| Other                           | 8,564                       | 10,806    | 117                        | 103    |
| <b>Residential real estate:</b> |                             |           |                            |        |
| Mortgages                       | 6,114                       | 4,837     | 46                         | 41     |
| Homeowner construction          | –                           | –         | –                          | –      |
| <b>Consumer:</b>                |                             |           |                            |        |
| Home equity lines               | 96                          | 336       | 2                          | 3      |
| Home equity loans               | 396                         | 924       | 5                          | 15     |
| Other                           | 260                         | 196       | 4                          | 4      |
| Totals                          | \$ 30,661                   | \$ 31,294 | \$ 323                     | \$ 411 |

| (Dollars in thousands)          | Average Recorded Investment |           | Interest Income Recognized |        |
|---------------------------------|-----------------------------|-----------|----------------------------|--------|
|                                 | 2011                        | 2010      | 2011                       | 2010   |
| Six months ended June 30,       |                             |           |                            |        |
| <b>Commercial:</b>              |                             |           |                            |        |
| Mortgages                       | \$ 16,682                   | \$ 15,417 | \$ 322                     | \$ 414 |
| Construction and development    | –                           | –         | –                          | –      |
| Other                           | 10,014                      | 10,304    | 211                        | 169    |
| <b>Residential real estate:</b> |                             |           |                            |        |
| Mortgages                       | 5,574                       | 4,604     | 90                         | 93     |
| Homeowner construction          | –                           | –         | –                          | –      |
| <b>Consumer:</b>                |                             |           |                            |        |
| Home equity lines               | 101                         | 320       | 3                          | 6      |
| Home equity loans               | 427                         | 773       | 11                         | 27     |
| Other                           | 231                         | 203       | 8                          | 8      |
| Totals                          | \$ 33,029                   | \$ 31,621 | \$ 645                     | \$ 717 |

At June 30, 2011, there were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status or had been restructured.

## Credit Quality Indicators

## Commercial

The Corporation utilizes an internal rating system to assign a risk to each of its commercial loans. Loans are rated on a scale of 1 to 10. This scale can be assigned to three broad categories including “pass” for ratings 1 through 6, “special mention” for 7-rated loans, and “classified” for loans rated 8, 9 or 10. The loan rating system takes into consideration parameters including the borrower’s financial condition, the borrower’s performance with respect to loan terms, and the adequacy of collateral. As of June 30, 2011 and December 31, 2010, the weighted average risk rating of the

Corporation's commercial loan portfolio was 4.95 and 5.01, respectively.

For non-impaired loans, the Corporation assigns a loss allocation factor to each loan, based on its risk rating for purposes of establishing an appropriate allowance for loan losses. See Note 6 for additional information.

A description of the commercial loan categories are as follows:

Pass – Loans with acceptable credit quality, defined as ranging from superior or very strong to a status of lesser

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

stature. Superior or very strong credit quality is characterized by a high degree of cash collateralization or strong balance sheet liquidity. Lesser stature loans have an acceptable level of credit quality but exhibit some weakness in various credit metrics such as collateral adequacy, cash flow, or performance inconsistency or may be in an industry or of a loan type known to have a higher degree of risk.

Special Mention – Loans with potential weaknesses that deserve management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Bank’s position as creditor at some future date. Special Mention assets are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification. Examples of these conditions include but are not limited to outdated or poor quality financial data, strains on liquidity and leverage, losses or negative trends in operating results, marginal cash flow, weaknesses in occupancy rates or trends in the case of commercial real estate and frequent delinquencies.

Classified – Loans identified as “substandard”, “doubtful” or “loss” based on criteria consistent with guidelines provided by banking regulators. A "substandard" loan has defined weaknesses which make payment default or principal exposure likely, but not yet certain. Such loans are apt to be dependent upon collateral liquidation, a secondary source of repayment or an event outside of the normal course of business. The loans are closely watched and are either already on nonaccrual status or may be placed in nonaccrual status when management determines there is uncertainty of collectibility. A “doubtful” loan is placed on non-accrual status and may be dependent upon collateral having a value that is difficult to determine or upon some near-term event which lacks certainty. A loan in the “loss” category is considered generally uncollectible or the timing or amount of payments cannot be determined. "Loss" is not intended to imply that the loan has no recovery value but rather it is not practical or desirable to continue to carry the asset.

The following table presents the commercial loan portfolio, segregated by category of credit quality indicator:

(Dollars in thousands)

|                                 | Pass             |                  | Special Mention  |                  | Classified       |                  |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                 | Jun. 30,<br>2011 | Dec. 31,<br>2010 | Jun. 30,<br>2011 | Dec. 31,<br>2010 | Jun. 30,<br>2011 | Dec. 31,<br>2010 |
| Mortgages                       | \$ 524,777       | \$ 485,668       | \$ 23,711        | \$ 16,367        | \$ 14,488        | \$ 16,588        |
| Construction and<br>development | 18,743           | 43,119           | 705              | 4,216            | –                | –                |
| Other                           | 442,953          | 425,522          | 40,032           | 28,131           | 8,086            | 7,454            |
| Total commercial loans          | \$ 986,473       | \$ 954,309       | \$ 64,448        | \$ 48,714        | \$ 22,574        | \$ 24,042        |

The Corporation’s procedures call for loan ratings and classifications to be revised whenever information becomes available that indicates a change is warranted. On a quarterly basis, the criticized loan portfolio which consists of commercial and commercial real estate loans that are risk rated special mention or worse, are reviewed by management, focusing on the current status and strategies to improve the credit. An annual loan review program is conducted by a third party to provide an independent evaluation of the creditworthiness of the commercial loan portfolio, the quality of the underwriting and credit risk management practices and the appropriateness of the risk rating classifications. This review is supplemented with selected targeted internal reviews of the commercial loan portfolio.

## Residential and Consumer

The residential and consumer portfolios are monitored on an ongoing basis by the Corporation using delinquency information and loan type as credit quality indicators. These credit quality indicators are assessed on an aggregate

basis in these relatively homogenous portfolios. The following table presents the residential and consumer loan portfolios, segregated by category of credit quality indicator:

-17-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

| (Dollars in thousands)                     | Under 90 Days<br>Past Due |                   | Over 90 Days<br>Past Due |                  |
|--|---------------------------|-------------------|--------------------------|------------------|
|  | Jun. 30,<br>2011          | Dec. 31,<br>2010  | Jun. 30,<br>2011         | Dec. 31,<br>2010 |
| <b>Residential Real Estate:</b>            |                           |                   |                          |                  |
| Accruing mortgages                         | \$ 634,640                | \$ 628,325        | \$ –                     | \$ –             |
| Nonaccrual mortgages                       | 3,021                     | 2,373             | 6,549                    | 4,041            |
| Homeowner construction                     | 14,137                    | 10,281            | –                        | –                |
| <b>Total residential real estate loans</b> | <b>\$ 651,798</b>         | <b>\$ 640,979</b> | <b>\$ 6,549</b>          | <b>\$ 4,041</b>  |
| <b>Consumer:</b>                           |                           |                   |                          |                  |
| Home equity lines                          | \$ 223,209                | \$ 218,288        | \$ 75                    | \$ –             |
| Home equity loans                          | 46,720                    | 50,613            | 77                       | 11               |
| Other                                      | 55,136                    | 54,641            | 93                       | –                |
| <b>Total consumer loans</b>                | <b>\$ 325,065</b>         | <b>\$ 323,542</b> | <b>\$ 245</b>            | <b>\$ 11</b>     |

For non-impaired loans, the Corporation assigns loss allocation factors to each respective loan type and delinquency status. See Note 6 for additional information.

Various other techniques are utilized to monitor indicators of credit deterioration in the portfolios of residential real estate mortgages and home equity lines and loans. Among these techniques is the periodic tracking of loans with an updated FICO score and an estimated loan to value (“LTV”) ratio. LTV is determined via statistical modeling analyses. The indicated LTV levels are estimated based on such factors as the location, the original LTV, and the date of origination of the loan and do not reflect actual appraisal amounts. The results of these analyses are taken into consideration in the determination of loss allocation factors for residential mortgage and home equity consumer credits. See Note 6 for additional information.

**(6) Allowance for Loan Losses**

The allowance for loan losses is management’s best estimate of inherent risk of loss in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. The methodology includes three elements: (1) identification of loss allocations for individual loans deemed to be impaired, (2) loss allocation factors for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar economic indicators, and (3) general loss allocations for other environmental factors, which is classified as “unallocated”.

Periodic assessments and revisions to the loss allocation factors used in the assignment of loss exposure are made to appropriately reflect the analysis of migrational loss experience. The Corporation analyzes historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. The Corporation adjusts the loss allocations for various factors it believes are not adequately presented in historical loss experience including trends in real estate values, continued weakness in general economic conditions, changes in unemployment levels, our assessments of credit risk associated with industry concentrations and an ongoing trend toward larger credit relationships and changes in asset quality. These factors are also evaluated taking into account the geographic location of the underlying loans. Revisions to loss allocation factors are not retroactively applied.



Loss allocations for loans deemed to be impaired are measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or, if the loan is collateral dependent, at the fair value of the collateral less costs to sell. For collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property.

-18-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Loss allocation factors are used for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar credit quality indicators. Individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using the internal rating system described in Note 5 under the caption "Credit Quality Indicators" and the application of loss allocation factors. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower's financial condition, the borrower's performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogenous populations of loans including residential mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators and our historical loss experience for each type of credit product.

An additional unallocated allowance is maintained based on a judgmental process whereby management considers qualitative and quantitative assessments of other environmental factors, including, but not limited to, portfolio composition; regional concentration; trends in and severity of credit quality metrics; economic trends and business conditions; conditions that may affect the collateral position such as environmental matters, tax liens, and regulatory changes affecting the foreclosure process; and conditions that may affect the ability of borrowers to meet debt service requirements.

Because the methodology is based upon historical experience and trends, current economic data as well as management's judgment, factors may arise that result in different estimations. Significant factors that could give rise to changes in these estimates may include, but are not limited to, changes in economic conditions in our market area, concentration of risk, and declines in local property values. Adversely different conditions or assumptions could lead to increases in the allowance. In addition, various regulatory agencies periodically review the allowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to them at the time of their examination.

The following is an analysis of activity in the allowance for loan losses for the three months ended June 30, 2011:

(Dollars in thousands)

|                   | Commercial |              |          | Total      |             |          | Un-allocated | Total     |
|-------------------|------------|--------------|----------|------------|-------------|----------|--------------|-----------|
|                   | Mortgages  | Construction | Other    | Commercial | Residential | Consumer |              |           |
| Beginning Balance | \$ 7,600   | \$ 532       | \$ 6,256 | \$ 14,388  | \$ 4,805    | \$ 2,046 | \$ 7,870     | \$ 29,109 |
| Charge-offs       | (124 )     | –            | (617 )   | (741 )     | (146 )      | (157 )   | –            | (1,044 )  |
| Recoveries        | 2          | –            | 76       | 78         | –           | 10       | –            | 88        |
| Provision         | (104 )     | (315 )       | 1,278    | 859        | (188 )      | 253      | 276          | 1,200     |
| Ending Balance    | \$ 7,374   | \$ 217       | \$ 6,993 | \$ 14,584  | \$ 4,471    | \$ 2,152 | \$ 8,146     | \$ 29,353 |

The following is an analysis of activity in the allowance for loan losses for the six months ended June 30, 2011:

(Dollars in thousands)

|                   | Commercial |              |          | Total      |             |          | Un-allocated | Total     |
|-------------------|------------|--------------|----------|------------|-------------|----------|--------------|-----------|
|                   | Mortgages  | Construction | Other    | Commercial | Residential | Consumer |              |           |
| Beginning Balance | \$ 7,330   | \$ 723       | \$ 6,495 | \$ 14,548  | \$ 4,129    | \$ 1,903 | \$ 8,003     | \$ 28,583 |
| Charge-offs       | (459 )     | –            | (1,195)  | (1,654 )   | (265 )      | (177 )   | –            | (2,096 )  |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                |          |        |          |           |          |          |          |           |
|----------------|----------|--------|----------|-----------|----------|----------|----------|-----------|
| Recoveries     | 4        | –      | 146      | 150       | 1        | 15       | –        | 166       |
| Provision      | 499      | (506 ) | 1,547    | 1,540     | 606      | 411      | 143      | 2,700     |
| Ending Balance | \$ 7,374 | \$ 217 | \$ 6,993 | \$ 14,584 | \$ 4,471 | \$ 2,152 | \$ 8,146 | \$ 29,353 |

-19-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table presents an analysis of the activity in the allowance for loan losses for the periods indicated:

| Periods ended June 30, 2010    |                              | Three Months | Six Months |
|--------------------------------|------------------------------|--------------|------------|
| Balance at beginning of period |                              | \$ 27,711    | \$ 27,400  |
| Charge-offs:                   |                              |              |            |
| Commercial:                    | Mortgages                    | (533 )       | (1,026 )   |
|                                | Construction and development | —            | —          |
|                                | Other                        | (561 )       | (1,096 )   |
| Residential real estate:       | Mortgages                    | (116 )       | (287 )     |
|                                | Homeowner construction       | —            | —          |
| Consumer                       |                              | (53 )        | (129 )     |
| Total charge-offs              |                              | (1,263 )     | (2,538 )   |
| Recoveries:                    |                              |              |            |
| Commercial:                    | Mortgages                    | 2            | 4          |
|                                | Construction and development | —            | —          |
|                                | Other                        | 3            | 30         |
| Residential real estate:       | Mortgages                    | 26           | 76         |
|                                | Homeowner construction       | —            | —          |
| Consumer                       |                              | 6            | 13         |
| Total recoveries               |                              | 37           | 123        |
| Net charge-offs                |                              | (1,226 )     | (2,415 )   |
| Provision charged to expense   |                              | 1,500        | 3,000      |
| Balance at end of period       |                              | \$ 27,985    | \$ 27,985  |

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table presents the Corporation's loan portfolio and associated allowance for loan loss at June 30, 2011 and December 31, 2010 by portfolio segment and disaggregated on the basis of the Corporation's impairment methodology.

| (Dollars in thousands)                              | June 30, 2011 |                   | December 31, 2010 |                   |
|---|---------------|-------------------|-------------------|-------------------|
|   | Loans         | Related Allowance | Loans             | Related Allowance |
| <b>Loans Individually Evaluated for Impairment:</b> |               |                   |                   |                   |
| <b>Commercial:</b>                                  |               |                   |                   |                   |
| Mortgages   | \$ 14,028     | \$ 708            | \$ 18,360         | \$ 629            |
| Construction & development                          | –             | –                 | –                 | –                 |
| Other   | 7,178         | 547               | 9,854             | 1,245             |
| Residential real estate mortgages                   | 6,363         | 474               | 4,699             | 258               |
| Consumer  | 614           | 3                 | 715               | 5                 |
| Subtotal  | \$ 28,183     | \$ 1,732          | \$ 33,628         | \$ 2,137          |
| <b>Loans Collectively Evaluated for Impairment:</b> |               |                   |                   |                   |
| <b>Commercial:</b>                                  |               |                   |                   |                   |
| Mortgages   | \$ 548,948    | \$ 6,666          | \$ 500,263        | \$ 6,701          |
| Construction & development                          | 19,448        | 217               | 47,335            | 723               |
| Other   | 483,893       | 6,446             | 451,253           | 5,250             |
| Residential real estate mortgages                   | 651,984       | 3,997             | 640,321           | 3,871             |
| Consumer  | 324,696       | 2,149             | 322,838           | 1,898             |
| Subtotal  | \$ 2,028,969  | \$ 19,475         | \$ 1,962,010      | \$ 18,443         |
| Unallocated   | –             | 8,146             | –                 | 8,003             |
| Total   | \$ 2,057,152  | \$ 29,353         | \$ 1,995,638      | \$ 28,583         |

## (7) Borrowings

## Federal Home Loan Bank of Boston Advances

Advances payable to the FHLBB amounted to \$558.4 million at June 30, 2011 and \$498.7 million at December 31, 2010. In connection with the Corporation's ongoing interest rate risk management efforts, in May 2011, the Corporation modified the terms to extend the maturity dates of \$10 million of its FHLBB advances with original maturity dates in 2012. During the second quarter of 2011, the Corporation prepaid \$5 million in advances payable to the FHLBB resulting in a debt prepayment penalty charge, recorded in noninterest expense, of \$221 thousand. In July 2011, the Corporation modified the terms to extend the maturity dates of an additional \$34 million of its FHLBB advances with original maturity dates in 2013. The following table presents maturities and weighted average interest rates paid on FHLBB advances outstanding at June 30, 2011, on a pro-forma basis, reflecting the July 2011 modification:



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

| (Dollars in thousands)                  | Scheduled<br>Maturity | Redeemed at<br>Call Date (1) | Weighted<br>Average Rate<br>(2) |   |
|---|-----------------------|------------------------------|---------------------------------|---|
| July 1, 2011 through December 31, 2011: | \$ 116,641            | \$ 121,641                   | 0.64                            | % |
| 2112                                    | 42,078                | 42,078                       | 3.66                            | % |
| 2113                                    | 123,390               | 118,390                      | 3.80                            | % |
| 2114                                    | 98,109                | 98,109                       | 3.70                            | % |
| 2115                                    | 114,310               | 114,310                      | 3.75                            | % |
| 2116                                    | 20,100                | 20,100                       | 5.33                            | % |
| 2117 and after                          | 43,813                | 43,813                       | 4.95                            | % |
| Total                                   | \$ 558,441            | \$ 558,441                   |                                 |   |

(1) Callable FHLBB advances are shown in the respective periods assuming that the callable debt is redeemed at the call date while all other advances are shown in the periods corresponding to their scheduled maturity date.

(2) Weighted average rate based on scheduled maturity dates.

In addition to the outstanding advances, the Bank also has access to an unused line of credit with the FHLBB amounting to \$8.0 million at June 30, 2011. Under agreement with the FHLBB, the Bank is required to maintain qualified collateral, free and clear of liens, pledges, or encumbrances that, based on certain percentages of book and fair values, has a value equal to the aggregate amount of the line of credit and outstanding advances. The FHLBB maintains a security interest in various assets of the Corporation including, but not limited to, residential mortgage loans, commercial mortgages and other commercial loans, U.S. government agency securities, U.S. government-sponsored enterprise securities, and amounts maintained on deposit at the FHLBB. The Corporation maintained qualified collateral in excess of the amount required to collateralize the line of credit and outstanding advances at June 30, 2011. Included in the collateral were securities available for sale with a fair value of \$286.6 million and \$273.7 million, respectively, which were specifically pledged to secure FHLBB borrowings at June 30, 2011 and December 31, 2010. See Note 5 for discussion on loans pledged as collateral for FHLBB borrowings. Unless there is an event of default under the agreement, the Corporation may use, encumber or dispose any portion of the collateral in excess of the amount required to secure FHLBB borrowings, except for that collateral which has been specifically pledged.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## (8) Shareholders' Equity

## Regulatory Capital Requirements

The following table presents the Corporation's and the Bank's actual capital amounts and ratios at June 30, 2011 and December 31, 2010, as well as the corresponding minimum and well capitalized regulatory amounts and ratios:

| (Dollars in thousands)                       | Actual     |        | For Capital Adequacy<br>Purposes |       | To Be Well Capitalized<br>Under Prompt Corrective<br>Action Provisions |        |
|--|------------|--------|----------------------------------|-------|--|--------|
|  | Amount     | Ratio  | Amount                           | Ratio | Amount   | Ratio  |
| June 30, 2011:                               |            |        |                                  |       |  |        |
| Total Capital (to<br>Risk-Weighted Assets):  |            |        |                                  |       |  |        |
| Corporation                                  | \$ 269,210 | 12.98% | \$ 165,865                       | 8.00% | \$ 207,331   | 10.00% |
| Bank   | \$ 265,165 | 12.81% | \$ 165,656                       | 8.00% | \$ 207,070   | 10.00% |
| Tier 1 Capital (to<br>Risk-Weighted Assets): |            |        |                                  |       |  |        |
| Corporation                                  | \$ 242,960 | 11.72% | \$ 82,932                        | 4.00% | \$ 124,399   | 6.00%  |
| Bank   | \$ 238,947 | 11.54% | \$ 82,828                        | 4.00% | \$ 124,242   | 6.00%  |
| Tier 1 Capital (to Average<br>Assets): (1)   |            |        |                                  |       |  |        |
| Corporation                                  | \$ 242,960 | 8.61%  | \$ 112,852                       | 4.00% | \$ 141,064   | 5.00%  |
| Bank   | \$ 238,947 | 8.48%  | \$ 112,687                       | 4.00% | \$ 140,859   | 5.00%  |
| December 31, 2010:                           |            |        |                                  |       |  |        |
| Total Capital (to<br>Risk-Weighted Assets):  |            |        |                                  |       |  |        |
| Corporation                                  | \$ 259,122 | 12.79% | \$ 162,083                       | 8.00% | \$ 202,603   | 10.00% |
| Bank   | \$ 255,078 | 12.61% | \$ 161,878                       | 8.00% | \$ 202,347   | 10.00% |
| Tier 1 Capital (to<br>Risk-Weighted Assets): |            |        |                                  |       |  |        |
| Corporation                                  | \$ 233,540 | 11.53% | \$ 81,041                        | 4.00% | \$ 121,562   | 6.00%  |
| Bank   | \$ 229,528 | 11.34% | \$ 80,939                        | 4.00% | \$ 121,408   | 6.00%  |
| Tier 1 Capital (to Average<br>Assets): (1)   |            |        |                                  |       |  |        |
| Corporation                                  | \$ 233,540 | 8.25%  | \$ 113,188                       | 4.00% | \$ 141,485   | 5.00%  |
| Bank   | \$ 229,528 | 8.12%  | \$ 113,001                       | 4.00% | \$ 141,252   | 5.00%  |

## (1) Leverage ratio

## (9) Financial Instruments with Off-Balance Sheet Risk and Derivative Financial Instruments

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to manage the Corporation's exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit, equity commitments to affordable housing partnerships, interest rate swap agreements and commitments to originate and commitments to sell fixed rate mortgage loans. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the Corporation's Consolidated Balance Sheets. The contract or notional amounts of these



instruments reflect the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation's credit policies with respect to interest rate swap agreements with commercial borrowers, commitments to extend credit, and financial guarantees are similar to those used for loans. The interest rate swaps with other counterparties are generally subject to bilateral collateralization terms. The contractual and notional amounts of financial instruments with off-balance sheet risk are as follows:

-23-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

| (Dollars in thousands)   | June 30,<br>2011 | Dec. 31,<br>2010 |
|--|------------------|------------------|
| Financial instruments whose contract amounts represent credit risk:            |                  |                  |
| Commitments to extend credit:  |                  |                  |
| Commercial loans   | \$ 173,086       | \$ 176,436       |
| Home equity lines  | 180,386          | 182,260          |
| Other loans  | 26,802           | 23,971           |
| Standby letters of credit  | 9,228            | 9,510            |
| Equity commitments to affordable housing partnerships                          | 156              | 449              |
| Financial instruments whose notional amounts exceed the amount of credit risk: |                  |                  |
| Forward loan commitments:  |                  |                  |
| Commitments to originate fixed rate mortgage loans to be sold                  | 17,637           | 10,893           |
| Commitments to sell fixed rate mortgage loans                                  | 26,444           | 24,901           |
| Customer related derivative contracts:   |                  |                  |
| Interest rate swaps with customers   | 62,209           | 59,749           |
| Mirror swaps with counterparties   | 62,209           | 59,749           |
| Interest rate risk management contracts:                                       |                  |                  |
| Interest rate swap contracts   | 32,991           | 32,991           |

**Commitments to Extend Credit**

Commitments to extend credit are agreements to lend to a customer as long as there are no violations of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each borrower's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the borrower.

**Standby Letters of Credit**

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Under a standby letter of credit, the Corporation is required to make payments to the beneficiary of the letter of credit upon request by the beneficiary contingent upon the customer's failure to perform under the terms of the underlying contract with the beneficiary. Standby letters of credit extend up to five years. At June 30, 2011 and December 31, 2010, the maximum potential amount of undiscounted future payments, not reduced by amounts that may be recovered, totaled \$9.2 million and \$9.5 million, respectively. At June 30, 2011 and December 31, 2010, there was no liability to beneficiaries resulting from standby letters of credit. Fee income on standby letters of credit for the three and six months ended June 30, 2011 amounted to \$33 thousand and \$97 thousand, respectively. Comparable amounts for the three and six months ended June 30, 2010 were \$20 thousand and \$40 thousand, respectively.

At June 30, 2011 and December 31, 2010, a substantial portion of the standby letters of credit was supported by pledged collateral. The collateral obtained is determined based on management's credit evaluation of the customer. Should the Corporation be required to make payments to the beneficiary, repayment from the customer to the Corporation is required.

**Equity Commitments**

As of June 30, 2011, Washington Trust has investments in two real estate limited partnerships, one of which was entered into in the latter portion of 2010. The partnerships were created for the purpose of renovating and operating low-income housing projects. Equity commitments to affordable housing partnerships represent funding commitments by Washington Trust to the limited partnerships. The funding of commitments is generally contingent upon substantial completion of the projects.

#### Forward Loan Commitments

Interest rate lock commitments are extended to borrowers that relate to the origination of readily marketable mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed mortgage loans held for sale, best efforts forward commitments are established to sell individual mortgage loans. Commitments to

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

originate and commitments to sell fixed rate mortgage loans are derivative financial instruments and, therefore, changes in fair value of these commitments are recognized in earnings.

**Interest Rate Risk Management Agreements**

Interest rate swaps are used from time to time as part of the Corporation's interest rate risk management strategy. Swaps are agreements in which the Corporation and another party agree to exchange interest payments (e.g., fixed-rate for variable-rate payments) computed on a notional principal amount. The credit risk associated with swap transactions is the risk of default by the counterparty. To minimize this risk, the Corporation enters into interest rate agreements only with highly rated counterparties that management believes to be creditworthy. The notional amounts of these agreements do not represent amounts exchanged by the parties and, thus, are not a measure of the potential loss exposure.

At of June 30, 2011 and December 31, 2010, the Bancorp had three interest rate swap contracts designated as cash flow hedges to hedge the interest rate associated with \$33 million of variable rate junior subordinated debenture. The effective portion of the changes in fair value of derivatives designated as cash flow hedges is recorded in other comprehensive income and subsequently reclassified to earnings when gains or losses are realized. The ineffective portion of changes in fair value of the derivatives is recognized directly in earnings as interest expense. The Bancorp pledged collateral to derivative counterparties in the form of cash totaling \$1.6 million and \$1.9 million, respectively, as of June 30, 2011 and December 31, 2010. The Bancorp may need to post additional collateral in the future in proportion to potential increases in unrealized loss positions.

The Bank has entered into interest rate swap contracts to help commercial loan borrowers manage their interest rate risk. The interest rate swap contracts with commercial loan borrowers allow them to convert floating rate loan payments to fixed rate loan payments. When we enter into an interest rate swap contract with a commercial loan borrower, we simultaneously enter into a "mirror" swap contract with a third party. The third party exchanges the client's fixed rate loan payments for floating rate loan payments. We retain the risk that is associated with the potential failure of counterparties and inherent in making loans. At June 30, 2011 and December 31, 2010, Washington Trust had interest rate swap contracts with commercial loan borrowers with notional amounts of \$62.2 million and \$59.7 million, respectively, and equal amounts of "mirror" swap contracts with third-party financial institutions. These derivatives are not designated as hedges and therefore, changes in fair value are recognized in earnings.

The following table presents the fair values of derivative instruments in the Corporation's Consolidated Balance Sheets as of the dates indicated:

| (Dollars in thousands)                                   | Asset Derivatives      |               |               | Liability Derivatives  |               |               |
|--|------------------------|---------------|---------------|------------------------|---------------|---------------|
|  | Balance Sheet Location | Fair Value    |               | Balance Sheet Location | Fair Value    |               |
|  |                        | June 30, 2011 | Dec. 31, 2010 |                        | June 30, 2011 | Dec. 31, 2010 |
| Derivatives Designated as Cash Flow Hedging Instruments: |                        |               |               |                        |               |               |
| Interest rate risk management contracts:                 |                        |               |               |                        |               |               |
| Interest rate swap contracts                             |                        | \$ -          | \$ -          | Other liabilities      | \$ 1,369      | \$ 1,098      |
| Derivatives not Designated                               |                        |               |               |                        |               |               |

as Hedging Instruments:

Forward loan commitments:

|   |              |          |          |                   |          |          |
|---|--------------|----------|----------|-------------------|----------|----------|
| Commitments to originate fixed rate mortgage loans to be sold | Other assets | 33       | 31       | Other liabilities | 104      | 135      |
| Commitments to sell fixed rate mortgage loans                 | Other assets | 127      | 571      | Other liabilities | 94       | 32       |
| Customer related derivative contracts:                        |              |          |          |                   |          |          |
| Interest rate swaps with customers                            | Other assets | 3,893    | 3,690    |                   | –        | –        |
| Mirror swaps with counterparties                              |              | –        | –        | Other liabilities | 4,015    | 3,806    |
| Total   |              | \$ 4,053 | \$ 4,292 |                   | \$ 5,582 | \$ 5,071 |

-25-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following tables present the effect of derivative instruments in the Corporations' Consolidated Statements of Income and Changes in Shareholders' Equity for the periods indicated:

(Dollars in thousands)

| Periods ended June 30,<br>Derivatives in Cash Flow<br>Hedging Relationships: | Gain (Loss)                                    |                    |         |         | Location of Gain<br>(Loss) Recognized<br>in<br>Income on<br>Derivative<br>(Ineffective<br>Portion<br>and Amount<br>Excluded from<br>Effectiveness<br>Testing) | Gain (Loss)                            |                    |      |        |
|--|--|--------------------|---------|---------|---|--|--------------------|------|--------|
|  | Recognized in Other                            |                    |         |         |   | Recognized in Income                   |                    |      |        |
|  | Comprehensive<br>Income<br>(Effective Portion) |                    |         |         |   | on Derivative<br>(Ineffective Portion) |                    |      |        |
|  | Three Months<br>2011                           | Six Months<br>2010 | 2011    | 2010    |   | Three Months<br>2011                   | Six Months<br>2010 | 2011 | 2010   |
| Interest rate risk management contracts:                                     |  |                    |         |         |   |  |                    |      |        |
| Interest rate swap contracts   | \$(346)  | \$(551)            | \$(174) | \$(544) | Interest Expense  | \$ -                                   | \$ -               | \$ - | \$(78) |
| Total  | \$(346)  | \$(551)            | \$(174) | \$(544) |   | \$ -                                   | \$ -               | \$ - | \$(78) |

(Dollars in thousands)

| Periods ended June 30,<br>Derivatives not Designated<br>as Hedging Instruments: | Location of Gain<br>(Loss) Recognized in<br>Income on Derivative           | Amount of Gain (Loss)<br>Recognized in Income on Derivative |           |           |                    |
|---|--|---|-----------|-----------|--------------------|
|   |  | Three Months<br>2011  | 2010      | 2011      | Six Months<br>2010 |
| Forward loan commitments:   |  |   |           |           |                    |
| Commitments to originate fixed<br>rate<br>mortgage loans to be sold             | Net gains on loan sales &<br>commissions on<br>loans originated for others | \$ (53 )  | \$ 249    | \$ 33     | \$ 398             |
| Commitments to sell fixed rate<br>mortgage loans                                | Net gains on loan sales &<br>commissions on<br>loans originated for others | 42  | (442 )    | (506 )    | (735 )             |
| Customer related derivative<br>contracts:                                       |  |   |           |           |                    |
| Interest rate swaps with customers  | Net gains (losses) on<br>interest rate swaps                               | 1,214   | 2,007     | 1,118     | 3,114              |
| Mirror swaps with counterparties  | Net gains (losses) on<br>interest rate swaps                               | (1,249)   | (2,128)   | (1,077)   | (3,167)            |
| Total   |  | \$ (46 )  | \$ (314 ) | \$ (432 ) | \$ (390 )          |

## (10) Fair Value Measurements

The Corporation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available for sale and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a nonrecurring basis,

such as loans held for sale, collateral dependent impaired loans, property acquired through foreclosure or repossession and mortgage servicing rights. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets.

Fair value is a market-based measurement, not an entity-specific measurement. Fair value measurements are determined based on the assumptions the market participants would use in pricing the asset or liability. In addition, GAAP specifies a hierarchy of valuation techniques based on whether the types of valuation information (“inputs”) are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Corporation’s market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 – Quoted prices for identical assets or liabilities in active markets.
- Level 2 – Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable in the markets and which reflect the Corporation’s market assumptions.

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Determination of Fair Value

Fair values are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When available, the Corporation uses quoted market prices to determine fair value. If quoted prices are not available, fair value is based upon valuation techniques such as matrix pricing or other models that use, where possible, current market-based or independently sourced market parameters, such as interest rates. If observable market-based inputs are not available, the Corporation uses unobservable inputs to determine appropriate valuation adjustments using methodologies applied consistently over time.

The following is a description of valuation methodologies for assets and liabilities recorded at fair value, including the general classification of such assets and liabilities pursuant to the valuation hierarchy.

Items Measured at Fair Value on a Recurring Basis

Securities Available for Sale

Securities available for sale are recorded at fair value on a recurring basis. When available, the Corporation uses quoted market prices to determine the fair value of securities; such items are classified as Level 1. This category includes exchange-traded equity securities.

Level 2 securities include debt securities with quoted prices, which are traded less frequently than exchange-traded instruments, whose value is determined using matrix pricing with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes obligations of U.S. government-sponsored enterprises, mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises, municipal bonds, trust preferred securities, corporate bonds and certain preferred equity securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities may be classified as Level 3. As of June 30, 2011 and December 31, 2010, Level 3 securities were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations, which were not actively traded. As of June 30, 2011 and December 31, 2010, the Corporation concluded that the low level of activity for its Level 3 pooled trust preferred debt securities continued to indicate that quoted market prices are not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes (Level 2) as management believed that the broker quotes reflected limited sales evidenced by a relatively inactive market. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions.

Our internal review procedures have confirmed that the fair values provided by the aforementioned third party valuation sources utilized by the Corporation are consistent with GAAP. Our fair values assumed liquidation in an orderly market and not under distressed circumstances. Due to the continued market illiquidity and credit risk for securities in the financial sector, the fair value of these securities is highly sensitive to assumption changes and market volatility.

Derivatives



Substantially all of our derivatives are traded in over-the-counter markets where quoted market prices are not readily available. Fair value measurements are determined using independent pricing models that utilize primarily market observable inputs, such as swap rates of different maturities and LIBOR rates and, accordingly, are classified as Level 2. Examples include interest rate swap contracts. Our internal review procedures have confirmed that the fair values determined with independent pricing models and utilized by the Corporation are consistent with GAAP. Any derivative for which we measure fair value using significant assumptions that are unobservable are classified as Level 3. Level 3 derivatives include commitments to sell fixed rate residential mortgages and interest rate lock commitments written for our residential mortgage loans that we intend to sell. The valuation of these items is determined by management based on internal calculations using external market inputs.

Table of Contents

For purposes of potential valuation adjustments to its interest rate swap contracts, the Corporation evaluates the credit risk of its counterparties as well as that of the Corporation. Accordingly, Washington Trust considers factors such as the likelihood of default by the Corporation and its counterparties, its net exposures and remaining contractual life, among other factors, in determining if any fair value adjustments related to credit risk are required. Counterparty exposure is evaluated by netting positions that are subject to master netting agreements, as well as considering the amount of collateral securing the position.

Items Measured at Fair Value on a Nonrecurring Basis

Collateral Dependent Impaired Loans

Collateral dependent loans that are deemed to be impaired are valued based upon the fair value of the underlying collateral less costs to sell. Such collateral primarily consists of real estate and, to a lesser extent, other business assets. Management adjusts appraised values to reflect estimated market value declines or applies other discounts to appraised values resulting from its knowledge of the property. Internal valuations are utilized to determine the fair value of other business assets. Collateral dependent impaired loans are categorized as Level 3.

Loan Servicing Rights

Loan servicing rights do not trade in an active market with readily observable prices. Accordingly, we determine the fair value of loan servicing rights using a valuation model that calculates the present value of the estimated future net servicing income. The model incorporates assumptions used in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service and contractual servicing fee income. Loan servicing rights are subject to fair value measurements on a nonrecurring basis. Fair value measurements of our loan servicing rights use significant unobservable inputs and, accordingly, are classified as Level 3.

Property Acquired Through Foreclosure or Repossession

Property acquired through foreclosure or repossession is adjusted to fair value less costs to sell upon transfer out of loans. Subsequently, it is carried at the lower of carrying value or fair value less costs to sell. Fair value is generally based upon independent market prices or appraised values of the collateral. Management adjusts appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of the property, and such property is categorized as Level 3.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Items Recorded at Fair Value on a Recurring Basis

The table below presents the balances of assets and liabilities reported at fair value on a recurring basis:

(Dollars in thousands)

| June 30, 2011   | Fair Value Measurements Using |                   |                 | Assets/<br>Liabilities at<br>Fair Value |
|---|-------------------------------|-------------------|-----------------|---|
|   | Level 1                       | Level 2           | Level 3         |   |
| <b>Assets:</b>  |                               |                   |                 |   |
| <b>Securities Available for Sale:</b>   |                               |                   |                 |   |
| Obligations of U.S. government-sponsored enterprises  | \$ –                          | \$ 33,249         | \$ –            | \$ 33,249                               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | –                             | 431,692           | –               | 431,692                                 |
| States and political subdivisions   | –                             | 81,975            | –               | 81,975                                  |
| <b>Trust preferred securities:</b>  |                               |                   |                 |   |
| Individual name issuers   | –                             | 25,611            | –               | 25,611                                  |
| Collateralized debt obligations   | –                             | –                 | 934             | 934                                     |
| Corporate bonds   | –                             | 14,968            | –               | 14,968                                  |
| Common stocks   | 882                           | –                 | –               | 882                                     |
| Perpetual preferred stocks  | 2,269                         | –                 | –               | 2,269                                   |
| <b>Derivative Assets (1)</b>  |                               |                   |                 |   |
| Interest rate swap contracts with customers   | –                             | 3,893             | –               | 3,893                                   |
| Forward loan commitments  | –                             | –                 | 160             | 160                                     |
| <b>Total assets at fair value on a recurring basis</b>  | <b>\$ 3,151</b>               | <b>\$ 591,388</b> | <b>\$ 1,094</b> | <b>\$ 595,633</b>                       |
| <b>Liabilities:</b>   |                               |                   |                 |   |
| <b>Derivative Liabilities (1)</b>   |                               |                   |                 |   |
| Mirror swaps with counterparties  | \$ –                          | \$ 4,015          | \$ –            | \$ 4,015                                |
| Interest rate risk management contracts   | –                             | 1,369             | –               | 1,369                                   |
| Forward loan commitments  | –                             | –                 | 198             | 198                                     |
| <b>Total liabilities at fair value on a recurring basis</b>   | <b>\$ –</b>                   | <b>\$ 5,384</b>   | <b>\$ 198</b>   | <b>\$ 5,582</b>                         |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands)

| December 31, 2010   | Fair Value Measurements Using |            |          | Assets/<br>Liabilities at<br>Fair Value |
|---|-------------------------------|------------|----------|---|
|   | Level 1                       | Level 2    | Level 3  |   |
| <b>Assets:</b>  |                               |            |          |   |
| <b>Securities Available for Sale:</b>   |                               |            |          |   |
| Obligations of U.S. government-sponsored enterprises  | \$ -                          | \$ 40,994  | \$ -     | \$ 40,994                               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | -                             | 429,771    | -        | 429,771                                 |
| States and political subdivisions   | -                             | 81,055     | -        | 81,055                                  |
| <b>Trust preferred securities:</b>  |                               |            |          |   |
| Individual name issuers   | -                             | 23,275     | -        | 23,275                                  |
| Collateralized debt obligations   | -                             | -          | 806      | 806                                     |
| Corporate bonds   | -                             | 15,212     | -        | 15,212                                  |
| Common stocks   | 809                           | -          | -        | 809                                     |
| Perpetual preferred stocks  | 2,178                         | -          | -        | 2,178                                   |
| <b>Derivative Assets (1)</b>  |                               |            |          |   |
| Interest rate swap contracts with customers   | -                             | 3,690      | -        | 3,690                                   |
| Forward loan commitments  | -                             | -          | 602      | 602                                     |
| Total assets at fair value on a recurring basis   | \$ 2,987                      | \$ 593,997 | \$ 1,408 | \$ 598,392                              |
| <b>Liabilities:</b>   |                               |            |          |   |
| <b>Derivative Liabilities (1)</b>   |                               |            |          |   |
| Mirror swaps with counterparties  | \$ -                          | \$ 3,806   | \$ -     | \$ 3,806                                |
| Interest rate risk management contract  | -                             | 1,098      | -        | 1,098                                   |
| Forward loan commitments  | -                             | -          | 167      | 167                                     |
| Total liabilities at fair value on a recurring basis  | \$ -                          | \$ 4,904   | \$ 167   | \$ 5,071                                |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

It is the Corporation's policy to review and reflect transfers between Levels as of the financial statement reporting date. There were no transfers in and/or out of Level 1, Level 2 and Level 3 during the three and six months ended June 30, 2011 and 2010.

The following table presents the changes in Level 3 assets and liabilities measured at fair value on a recurring basis during the periods indicated:

| Three months ended June 30, | 2011                          |                                   |        | 2010                          |                                   |          |
|-----------------------------|-------------------------------|-----------------------------------|--------|-------------------------------|-----------------------------------|----------|
|                             | Securities Available for Sale | Derivative Assets / (Liabilities) | Total  | Securities Available for Sale | Derivative Assets / (Liabilities) | Total    |
| (Dollars in thousands)      | (1)                           | (2)                               |        | (1)                           | (2)                               |          |
|                             | \$ 752                        | \$ (27 )                          | \$ 725 | \$ 1,154                      | \$ 9                              | \$ 1,163 |

|   |        |          |        |        |           |        |
|---|--------|----------|--------|--------|-----------|--------|
| Balance at beginning of period              |        |          |        |        |           |        |
| Gains and losses (realized and unrealized): |        |          |        |        |           |        |
| Included in earnings (3)                    | –      | (11 )    | (11 )  | (354 ) | (193 )    | (547 ) |
| Included in other comprehensive income      | 182    | –        | 182    | 72     | –         | 72     |
| Purchases                                   | –      | –        | –      | –      | –         | –      |
| Issuances                                   | –      | –        | –      | –      | –         | –      |
| Settlements                                 | –      | –        | –      | –      | –         | –      |
| Transfers into Level 3                      | –      | –        | –      | –      | –         | –      |
| Transfers out of Level 3                    | –      | –        | –      | –      | –         | –      |
| Balance at end of period                    | \$ 934 | \$ (38 ) | \$ 896 | \$ 872 | \$ (184 ) | \$ 688 |

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Six months ended June  
30,

| (Dollars in thousands)                      | 2011                              |                                       |          | 2010                              |                                       |          |
|---|-----------------------------------|---------------------------------------|----------|-----------------------------------|---------------------------------------|----------|
|   | Securities Available for Sale (1) | Derivative Assets / (Liabilities) (2) | Total    | Securities Available for Sale (1) | Derivative Assets / (Liabilities) (2) | Total    |
| Balance at beginning of period              | \$ 806                            | \$ 435                                | \$ 1,241 | \$ 1,065                          | \$ 153                                | \$ 1,218 |
| Gains and losses (realized and unrealized): |                                   |                                       |          |                                   |                                       |          |
| Included in earnings (3)                    | (33 )                             | (473 )                                | (506 )   | (417 )                            | (337 )                                | (754 )   |
| Included in other comprehensive income      | 161                               | —                                     | 161      | 224                               | —                                     | 224      |
| Purchases                                   | —                                 | —                                     | —        | —                                 | —                                     | —        |
| Issuances                                   | —                                 | —                                     | —        | —                                 | —                                     | —        |
| Settlements                                 | —                                 | —                                     | —        | —                                 | —                                     | —        |
| Transfers into Level 3                      | —                                 | —                                     | —        | —                                 | —                                     | —        |
| Transfers out of Level 3                    | —                                 | —                                     | —        | —                                 | —                                     | —        |
| Balance at end of period                    | \$ 934                            | \$ (38 )                              | \$ 896   | \$ 872                            | \$ (184 )                             | \$ 688   |

- (1) During the periods indicated, Level 3 securities available for sale were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations.
- (2) During the periods indicated, Level 3 derivative assets / liabilities consisted of interest rate lock commitments written for our residential mortgage loans that we intend to sell.
- (3) Losses included in earnings for Level 3 securities available for sale consisted of credit-related impairment losses on two Level 3 pooled trust preferred debt securities. No credit-related impairment losses were recognized during the second quarter of 2011 and \$354 thousand were recognized during the second quarter of 2010. Credit-related impairment losses of \$33 thousand and \$417 thousand, respectively, were recognized during the six months ended June 30, 2011 and 2010. The losses included in earnings for Level 3 derivative assets and liabilities, which were comprised of interest rate lock commitments written for our residential mortgage loans that we intend to sell, were included in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

## Items Recorded at Fair Value on a Nonrecurring Basis

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or write-downs of individual assets. The valuation methodologies used to measure these fair value adjustments are described above.

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the six months ended June 30, 2011:

| (Dollars in thousands)                                | Carrying Value at June 30, 2011 |         |          |          |
|---|---------------------------------|---------|----------|----------|
|   | Level 1                         | Level 2 | Level 3  | Total    |
| Assets:   |                                 |         |          |          |
| Collateral dependent impaired loans                   | \$ —                            | \$ —    | \$ 3,292 | \$ 3,292 |
| Property acquired through foreclosure or repossession | —                               | —       | 1,449    | 1,449    |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|  |    |   |    |   |    |       |    |       |
|--|----|---|----|---|----|-------|----|-------|
| Total assets at fair value on a nonrecurring basis | \$ | – | \$ | – | \$ | 4,741 | \$ | 4,741 |
|--|----|---|----|---|----|-------|----|-------|

Collateral dependent impaired loans with a carrying value of \$3.3 million at June 30, 2011 were subject to nonrecurring fair value measurement during the six months ended June 30, 2011. As of June 30, 2011, the allowance for loan losses allocation on these loans amounted to \$900 thousand.

During the six months ended June 30, 2011, properties acquired through foreclosures or repossession with a fair value of \$801 thousand were transferred from loans. Prior to the transfer, the assets whose fair value less costs to sell was less than the carrying value were written down to fair value through a charge to the allowance for loan losses. For the three and six months ended June 30, 2011, such valuation adjustments charged to the allowance for loan losses amounted to \$124 thousand. Subsequent to foreclosures, valuations are updated periodically and assets may be marked down further, reflecting a new cost basis. Subsequent valuation adjustments charged to earnings totaled \$238 thousand for the three and six months ended June 30, 2011.

-31-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the six months ended June 30, 2010:

| (Dollars in thousands)                                | Carrying Value at June 30, 2010 |         |          | Total    |
|---|---------------------------------|---------|----------|----------|
|   | Level 1                         | Level 2 | Level 3  |          |
| Assets:   |                                 |         |          |          |
| Collateral dependent impaired loans                   | \$ –                            | \$ –    | \$ 2,824 | \$ 2,824 |
| Loan servicing rights                                 | –                               | –       | 492      | 492      |
| Property acquired through foreclosure or repossession | –                               | –       | 535      | 535      |
| Total assets at fair value on a nonrecurring basis    | \$ –                            | \$ –    | \$ 3,851 | \$ 3,851 |

Collateral dependent impaired loans with a carrying value of \$2.8 million at June 30, 2010 were subject to nonrecurring fair value measurement during the six months ended June 30, 2010. As of June 30, 2010, the allowance for loan losses allocation on these loans amounted to \$1.5 million.

During the six months ended June 30, 2010, certain loan servicing rights were written down to their fair value resulting in an immaterial valuation allowance increase, which was recorded as a component of net gains on loan sales and commissions on loans originated for others in the Corporation's Consolidated Statement of Income.

During the six months ended June 30, 2010, properties acquired through foreclosures or repossession with a fair value of \$630 thousand was transferred from loans. Prior to the transfer, the assets whose fair value less costs to sell was less than the carrying value were written down to fair value through a charge to the allowance for loan losses. For the three and six months ended June 30, 2010, there were no such valuation adjustments charged to the allowance for loan losses. Subsequent to foreclosures, valuations are updated periodically and assets may be marked down further, reflecting a new cost basis. Subsequent valuation adjustments charged to earnings totaled \$50 thousand in the three and six months ended June 30, 2010.

## Valuation of Other Financial Instruments

The methodologies for estimating the fair value of financial instruments that are measured at fair value on a recurring or nonrecurring basis are discussed above. The methodologies for other financial instruments are discussed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2010.



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table presents the fair values of financial instruments:

| (Dollars in thousands)                        | June 30, 2011   |                      | December 31, 2010 |                      |
|---|-----------------|----------------------|-------------------|----------------------|
|   | Carrying Amount | Estimated Fair Value | Carrying Amount   | Estimated Fair Value |
| <b>Financial Assets:</b>                      |                 |                      |                   |                      |
| Cash and cash equivalents                     | \$ 71,745       | \$ 71,745            | \$ 92,736         | \$ 92,736            |
| Mortgage loans held for sale                  | 8,825           | 9,033                | 13,894            | 13,894               |
| Securities available for sale                 | 591,580         | 591,580              | 594,100           | 594,100              |
| FHLBB stock                                   | 42,008          | 42,008               | 42,008            | 42,008               |
| Loans, net of allowance for loan losses       | 2,027,799       | 2,097,501            | 1,967,055         | 2,029,951            |
| Accrued interest receivable                   | 8,637           | 8,637                | 8,568             | 8,568                |
| Bank-owned life insurance                     | 52,802          | 52,802               | 51,844            | 51,844               |
| Customer related interest rate swap contracts | 3,893           | 3,893                | 3,690             | 3,690                |
| Forward loan commitments (1)                  | 160             | 160                  | 602               | 602                  |
| <b>Financial Liabilities:</b>                 |                 |                      |                   |                      |
| Noninterest-bearing demand deposits           | \$ 261,016      | \$ 261,016           | \$ 228,437        | \$ 228,437           |
| NOW accounts                                  | 236,162         | 236,162              | 241,974           | 241,974              |
| Money market accounts                         | 355,096         | 355,096              | 396,455           | 396,455              |
| Savings accounts                              | 227,014         | 227,014              | 220,888           | 220,888              |
| Time deposits                                 | 916,755         | 930,099              | 948,576           | 962,608              |
| FHLBB advances                                | 558,441         | 594,883              | 498,722           | 533,802              |
| Junior subordinated debentures                | 32,991          | 22,765               | 32,991            | 22,092               |
| Securities sold under repurchase agreements   | 19,500          | 20,128               | 19,500            | 20,543               |
| Other borrowings                              | 2,505           | 2,505                | 3,859             | 3,859                |
| Accrued interest payable                      | 3,795           | 3,795                | 3,999             | 3,999                |
| Customer related interest rate swap contracts | 4,015           | 4,015                | 3,806             | 3,806                |
| Interest rate risk management contract        | 1,369           | 1,369                | 1,098             | 1,098                |
| Forward loan commitments (1)                  | 198             | 198                  | 167               | 167                  |

(1) Interest rate lock commitments written for our residential mortgage loans that we intend to sell.

## (11) Defined Benefit Pension Plans

The Corporation offers a tax-qualified defined benefit pension plan for the benefit of certain eligible employees. Effective October 1, 2007, the pension plan was amended to freeze plan entry to new hires and rehires. Existing employees hired prior to October 1, 2007 continue to accrue benefits under the plan. The Corporation also has non-qualified retirement plans to provide supplemental retirement benefits to certain employees, as defined in the plans. The supplemental retirement plans provide eligible participants with an additional retirement benefit.

For the periods indicated, the composition of net periodic benefit cost was as follows:

| (Dollars in thousands) | Qualified | Non-Qualified |
|------------------------|-----------|---------------|
|------------------------|-----------|---------------|

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

| Periods ended June 30,             | Pension Plan |        |            |          | Retirement Plans |        |            |        |
|------------------------------------|--------------|--------|------------|----------|------------------|--------|------------|--------|
|                                    | Three Months |        | Six Months |          | Three Months     |        | Six Months |        |
|                                    | 2011         | 2010   | 2011       | 2010     | 2011             | 2010   | 2011       | 2010   |
| Service cost                       | \$ 578       | \$ 585 | \$ 1,157   | \$ 1,169 | \$ 18            | \$ 23  | \$ 36      | \$ 46  |
| Interest cost                      | 644          | 626    | 1,289      | 1,253    | 124              | 129    | 248        | 258    |
| Expected return on plan assets     | (698 )       | (630 ) | (1,397)    | (1,260)  | -                | -      | -          | -      |
| Amortization of prior service cost | (9 )         | (9 )   | (17 )      | (17 )    | -                | 2      | -          | 4      |
| Recognized net actuarial loss      | 99           | 80     | 196        | 160      | 3                | 5      | 6          | 10     |
| Net periodic benefit cost          | \$ 614       | \$ 652 | \$ 1,228   | \$ 1,305 | \$ 145           | \$ 159 | \$ 290     | \$ 318 |

-33-

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Employer Contributions:

The Corporation previously disclosed in its financial statements for the year ended December 31, 2010 that it expected to contribute \$3.0 million to its qualified pension plan and make \$723 thousand in benefit payments under its non-qualified retirement plans in 2011. The Corporation contributed \$3.0 million to the qualified pension plan on April 1, 2011. During the six months ended June 30, 2011, \$341 thousand in benefit payments have been made under the non-qualified retirement plans and it presently anticipates making an additional \$382 thousand in benefit payments throughout the remainder of 2011.

## (12) Share-Based Compensation Arrangement

Washington Trust has two share-based compensation plans, Bancorp's 2003 Stock Incentive Plan, as amended, and Bancorp's 1997 Equity Incentive Plan, as amended, (collectively "the Plans").

Amounts recognized in the consolidated financial statements for share options, nonvested share units, nonvested share awards and nonvested performance shares are as follows:

(Dollars in thousands)

| Periods ended June 30,           | Three Months |        | Six Months |        |
|----------------------------------|--------------|--------|------------|--------|
|                                  | 2011         | 2010   | 2011       | 2010   |
| Share-based compensation expense | \$ 352       | \$ 218 | \$ 680     | \$ 395 |
| Related tax benefit              | \$ 125       | \$ 78  | \$ 242     | \$ 141 |

Compensation expense for share options and nonvested share units and shares is recognized over the service period based on the fair value at the date of grant. Nonvested performance share compensation expense is based on the most recent performance assumption available and is adjusted as assumptions change. If the goals are not met, no compensation cost will be recognized and any recognized compensation costs will be reversed.

## Share Options

During the six months ended June 30, 2011 and 2010, the Corporation granted 57,450 and 83,700 non-qualified share options, respectively. The share options awarded were granted to certain key employees with three-year cliff vesting and provide for accelerated vesting upon a change in control, death or retirement (as defined in the plans).

The fair value of the share option awards granted were estimated on the date of grant using the Black-Scholes Option-Pricing Model based on assumptions noted in the following table. Washington Trust uses historical data to estimate share option exercise and employee departure behavior used in the option-pricing model; groups of employees that have similar historical behavior are considered separately for valuation purposes. The expected term of options granted was derived from the output of the option valuation model and represents the period of time that options granted are expected to be outstanding. Expected volatility was based on historical volatility of Washington Trust shares. The risk-free rate for periods within the contractual life of the share option was based on the U.S. Treasury yield curve in effect at the date of grant.

| Six months ended        | 2011  | 2010  |
|-------------------------|-------|-------|
| June 30,                |       |       |
| Expected term (years)   | 9.0   | 9.0   |
| Expected dividend yield | 3.33% | 3.16% |

|  |       |       |
|--|-------|-------|
| Weighted average expected volatility     | 41.90 | 41.95 |
| Expected forfeiture rate                 | 0%    | 0%    |
| Weighted average risk-free interest rate | 3.05% | 3.42% |

The weighted average grant-date fair value of the share options awarded during the six months ended June 30, 2011 and 2010 was \$7.46 and \$6.29, respectively.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

A summary of share option activity under the Plans as of June 30, 2011, and changes during the six months ended June 30, 2011, is presented below:

| (Dollars in thousands)                     | Number<br>Of<br>Share<br>Options | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Term (Years) | Aggregate<br>Intrinsic<br>Value |
|--|----------------------------------|--|---|---------------------------------|
| Outstanding at January 1, 2011             | 795,257                          | \$ 22.46                                 |   |                                 |
| Granted                                    | 57,450                           | 21.71                                    |   |                                 |
| Exercised                                  | (83,426 )                        | 18.38                                    |   |                                 |
| Forfeited or expired                       | (21,150 )                        | 23.65                                    |   |                                 |
| Outstanding at June 30, 2011               | 748,131                          | \$ 22.82                                 | 4.4 years   | \$ 1,354                        |
| As of June 30, 2011:                       |                                  |  |   |                                 |
| Options exercisable                        | 591,799                          | \$ 23.81                                 | 3.2 years   | \$ 748                          |
| Options expected to vest in future periods | 156,332                          | \$ 19.09                                 | 9.2 years   | \$ 606                          |

The total intrinsic value (which is the amount by which the fair value of the underlying stock exceeds the exercise price of an option on the exercise date) of share options exercised during the six months ended June 30, 2011 and 2010 was \$359 thousand and \$212 thousand, respectively.

## Nonvested Shares and Share Units

The Corporation granted 31,950 and 46,500 nonvested share units to directors and certain key employees during the six months ended June 30, 2011 and 2010, respectively. The nonvested share units awarded were granted with one to three-year cliff vesting and also provide for accelerated vesting if there is a change in control, death or retirement (as defined in the plans).

A summary of the status of Washington Trust's nonvested shares as of June 30, 2011, and changes during the six months ended June 30, 2011, is presented below:

|                              | Number<br>of<br>Shares | Weighted<br>Average<br>Grant Date<br>Fair Value |
|------------------------------|------------------------|---|
| Nonvested at January 1, 2011 | 85,907                 | \$ 20.11  |
| Granted                      | 31,950                 | 22.25   |
| Vested                       | (25,400 )              | 23.93   |
| Forfeited                    | —                      | —   |
| Nonvested at June 30, 2011   | 92,457                 | \$ 19.80  |

## Nonvested Performance Shares

Performance share awards are granted providing the opportunity to earn shares of common stock of the Corporation, the number of which will be determined pursuant to, and subject to the attainment of, performance goals during a specified measurement period. The number of shares awarded upon vesting will range from zero to 200% of the target number of shares dependent upon the Corporation's core return on equity and core earnings per share growth ranking compared to an industry peer group.

During the six months ended June 30, 2011, performance share awards were granted to certain executive officers providing the opportunity to earn shares of common stock of the Corporation ranging from zero to 73,502 shares. The performance shares awarded were valued at \$21.62, the fair market value at the date of grant, and vest over a three-year period. The current assumption based on the most recent peer group information results in the shares vesting at 155% of the target, or 56,966 shares.

-35-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

During the six months ended June 30, 2010, a performance share award was granted to an executive officer providing the opportunity to earn shares of common stock of the Corporation ranging from zero to 25,000 shares. The performance shares awarded were valued at \$15.11, the fair market value at the date of grant, and vest over a three-year period. The current assumption based on the most recent peer group information results in the shares vesting at 155% of the target, or 19,375 shares.

A summary of the status of Washington Trust's performance share awards as of June 30, 2011, and changes during the six months ended June 30, 2011, is presented below:

|                                       | Number<br>of<br>Shares | Weighted<br>Average<br>Grant Date<br>Fair Value |
|---------------------------------------|------------------------|---|
| Performance shares at January 1, 2011 | 16,500                 | \$ 15.11  |
| Granted                               | 59,841                 | 21.31   |
| Vested                                | —                      | —   |
| Forfeited                             | —                      | —   |
| Performance shares at June 30, 2011   | 76,341                 | \$ 19.97  |

As of June 30, 2011, there was \$3.2 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements (including share options, nonvested share awards and performance share awards) granted under the Plans. That cost is expected to be recognized over a weighted average period of 2.5 years.

## (13) Business Segments

Washington Trust segregates financial information in assessing its results among two operating segments: Commercial Banking and Wealth Management Services. The amounts in the Corporate column include activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units. The Corporate column is not considered to be an operating segment. The methodologies and organizational hierarchies that define the business segments are periodically reviewed and revised. Results may be restated, when necessary, to reflect changes in organizational structure or allocation methodology. Any changes in estimates and allocations that may affect the reported results of any business segment will not affect the consolidated financial position or results of operations of Washington Trust as a whole. The following table presents the statement of operations and total assets for Washington Trust's reportable segments:

(Dollars in  
thousands)

|                                     | Commercial<br>Banking |           | Wealth<br>Management<br>Services |         | Corporate |        | Consolidated<br>Total |           |
|-------------------------------------|-----------------------|-----------|----------------------------------|---------|-----------|--------|-----------------------|-----------|
|                                     | 2010                  | 2011      | 2010                             | 2011    | 2010      | 2011   | 2010                  | 2011      |
| Three months<br>ended June 30, 2011 |                       |           |                                  |         |           |        |                       |           |
| Net interest<br>income<br>(expense) | \$ 18,809             | \$ 18,116 | \$(3 )                           | \$(18 ) | \$ 2,258  | \$ 735 | \$ 21,064             | \$ 18,833 |
| Noninterest<br>income               | 5,053                 | 4,276     | 7,510                            | 6,763   | 722       | 120    | 13,285                | 11,159    |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                                       |           |           |          |          |         |           |           |           |
|---------------------------------------|-----------|-----------|----------|----------|---------|-----------|-----------|-----------|
| Total income                          | 23,862    | 22,392    | 7,507    | 6,745    | 2,980   | 855       | 34,349    | 29,992    |
| Provision for loan losses             | 1,200     | 1,500     | –        | –        | –       | –         | 1,200     | 1,500     |
| Depreciation and amortization expense | 599       | 568       | 341      | 366      | 70      | 124       | 1,010     | 1,058     |
| Other noninterest expenses            | 13,581    | 12,453    | 4,917    | 4,673    | 2,756   | 2,799     | 21,254    | 19,925    |
| Total noninterest expenses            | 15,380    | 14,521    | 5,258    | 5,039    | 2,826   | 2,923     | 23,464    | 22,483    |
| Income (loss) before income taxes     | 8,482     | 7,871     | 2,249    | 1,706    | 154     | (2,068 )  | 10,885    | 7,509     |
| Income tax expense (benefit)          | 2,835     | 2,680     | 838      | 602      | (353 )  | (1,071 )  | 3,320     | 2,211     |
| Net income (loss)                     | \$ 5,647  | \$ 5,191  | \$ 1,411 | \$ 1,104 | \$ 507  | \$ (997 ) | \$ 7,565  | \$ 5,298  |
| Total assets at period end            | 2,151,315 | 2,063,381 | 51,520   | 50,132   | 733,471 | 816,340   | 2,936,306 | 2,929,853 |
| Expenditures for long-lived assets    | 394       | 395       | 90       | 58       | 42      | 192       | 526       | 645       |



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

(Dollars in  
thousands)

| Six months<br>ended June 30,                   | Commercial<br>Banking |           | Wealth<br>Management<br>Services |          | Corporate |             | Consolidated<br>Total |           |
|--|-----------------------|-----------|----------------------------------|----------|-----------|-------------|-----------------------|-----------|
|  | 2011                  | 2010      | 2011                             | 2010     | 2011      | 2010        | 2011                  | 2010      |
| Net interest<br>income<br>(expense)            | \$ 37,213             | \$ 36,146 | \$ (9 )                          | \$ (34 ) | \$ 4,187  | \$ 725      | \$ 41,391             | \$ 36,837 |
| Noninterest<br>income<br>(expense)             | 9,234                 | 8,032     | 14,590                           | 13,069   | 1,158     | 525         | 24,982                | 21,626    |
| Total income                                   | 46,447                | 44,178    | 14,581                           | 13,035   | 5,345     | 1,250       | 66,373                | 58,463    |
| Provision for<br>loan losses                   | 2,700                 | 3,000     | –                                | –        | –         | –           | 2,700                 | 3,000     |
| Depreciation<br>and<br>amortization<br>expense | 1,199                 | 1,185     | 678                              | 762      | 138       | 174         | 2,015                 | 2,121     |
| Other<br>noninterest<br>expenses               | 26,271                | 23,996    | 9,587                            | 9,394    | 5,131     | 5,149       | 40,989                | 38,539    |
| Total<br>noninterest<br>expenses               | 30,170                | 28,181    | 10,265                           | 10,156   | 5,269     | 5,323       | 45,704                | 43,660    |
| Income (loss)<br>before income<br>taxes        | 16,277                | 15,997    | 4,316                            | 2,879    | 76        | (4,073 )    | 20,669                | 14,803    |
| Income tax<br>expense<br>(benefit)             | 5,423                 | 5,473     | 1,608                            | 1,018    | (727 )    | (2,158 )    | 6,304                 | 4,333     |
| Net income<br>(loss)                           | \$ 10,854             | \$ 10,524 | \$ 2,708                         | \$ 1,861 | \$ 803    | \$ (1,915 ) | \$ 14,365             | \$ 10,470 |
| Total assets at<br>period end                  | 2,151,315             | 2,063,381 | 51,520                           | 50,132   | 733,471   | 816,340     | 2,936,306             | 2,929,853 |
| Expenditures<br>for<br>long-lived<br>assets    | 816                   | 721       | 348                              | 106      | 75        | 439         | 1,239                 | 1,266     |

Management uses certain methodologies to allocate income and expenses to the business lines. A funds transfer pricing methodology is used to assign interest income and interest expense to each interest-earning asset and interest-bearing liability on a matched maturity funding basis. Certain indirect expenses are allocated to segments. These include support unit expenses such as technology and processing operations and other support

functions. Taxes are allocated to each segment based on the effective rate for the period shown.

#### Commercial Banking

The Commercial Banking segment includes commercial, commercial real estate, residential and consumer lending activities; equity in losses of unconsolidated investments in real estate limited partnerships, mortgage banking, secondary market and loan servicing activities; deposit generation; merchant credit card services; cash management activities; and direct banking activities, which include the operation of ATMs, telephone and internet banking services and customer support and sales.

#### Wealth Management Services

Wealth Management Services includes asset management services provided for individuals and institutions and mutual funds; personal trust services, including services as executor, trustee, administrator, custodian and guardian; institutional trust services, including services as trustee for pension and profit sharing plans; and other financial planning and advisory services.

#### Corporate

Corporate includes the Treasury Unit, which is responsible for managing the wholesale investment portfolio and wholesale funding needs. It also includes income from bank-owned life insurance as well as administrative and executive expenses not allocated to the business lines and the residual impact of methodology allocations such as funds transfer pricing offsets.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## (14) Comprehensive Income

(Dollars in thousands)

| Three months ended June 30,   | 2011      | 2010     |
|---|-----------|----------|
| Net income  | \$ 7,565  | \$ 5,298 |
| Unrealized gains on securities, net of income tax expense of \$1,958 in 2011 and \$1,878 in 2010                  | 3,537     | 3,401    |
| Unrealized losses on cash flow hedges, net of income tax benefits of \$259 in 2011 and \$307 in 2010              | (468 )    | (556 )   |
| Less reclassification adjustments:  |           |          |
| (Gains) losses on securities, net of income tax expense of \$81 in 2011 and income tax benefit of \$86 in 2010    | (145 )    | 157      |
| Change in non-credit portion of other-than-temporary impairment losses, net of income tax benefit of \$40 in 2010 | –         | 72       |
| Gains on cash flow hedges, net of income tax expense of \$68 in 2011 and \$3 in 2010                              | 122       | 5        |
| Net periodic pension cost, net of income tax benefit of \$33 in 2011 and \$28 in 2010                             | 60        | 50       |
| Total comprehensive income  | \$ 10,671 | \$ 8,427 |

(Dollars in thousands)

| Six months ended June 30,   | 2011      | 2010      |
|---|-----------|-----------|
| Net income  | \$ 14,365 | \$ 10,470 |
| Unrealized gains on securities, net of income tax expense of \$2,010 in 2011 and \$2,961 in 2010  | 3,626     | 5,397     |
| Unrealized losses on cash flow hedges, net of income tax benefit of \$232 in 2011 and \$372 in 2010   | (419 )    | (673 )    |
| Less reclassification adjustments:  |           |           |
| (Gains) losses on securities, net of income tax expense of \$51 in 2011 and income tax benefit of \$87 in 2010  | (92 )     | 158       |
| Change in non-credit portion of other-than-temporary impairment losses, net of income tax expense of \$8 in 2011 and income tax benefit of \$61 in 2010 | (13 )     | 111       |
| Gains on cash flow hedges, net of income tax expense of \$136 in 2011 and \$71 in 2010  | 245       | 129       |
| Net periodic pension cost, net of income tax benefit of \$66 in 2011 and \$56 in 2010   | 120       | 101       |
| Total comprehensive income  | \$ 17,832 | \$ 15,693 |

## (15) Earnings Per Common Share

Washington Trust utilizes the two-class method earnings allocation formula to determine earnings per share of each class of stock according to dividends and participation rights in undistributed earnings. Share based payments that entitle holders to receive non-forfeitable dividends before vesting are considered participating securities and included in earnings allocation for computing basic earnings per share under this method. Undistributed income is allocated to common shareholders and participating securities under the two-class method based upon the proportion of each to the total weighted average shares available.



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The calculation of earnings per common share is presented below.

(Dollars and shares in thousands, except per share amounts)

| Periods ended June 30,  | Three Months |          | Six Months |           |
|---|--------------|----------|------------|-----------|
|   | 2011         | 2010     | 2011       | 2010      |
| Net income  | \$ 7,565     | \$ 5,298 | \$ 14,365  | \$ 10,470 |
| Less dividends and undistributed earnings allocated to participating securities | (30 )        | (19 )    | (57 )      | (27 )     |
| Net income applicable to common shareholders                                    | 7,535        | 5,279    | 14,308     | 10,443    |
| Weighted average basic common shares  | 16,251.6     | 16,104.6 | 16,224.5   | 16,081.3  |
| Dilutive effect of common stock equivalents                                     | 32.7         | 38.5     | 32.5       | 35.0      |
| Weighted average diluted common shares  | 16,284.3     | 16,143.1 | 16,257.0   | 16,116.3  |
| Earnings per common share:  |              |          |            |           |
| Basic   | \$ 0.46      | \$ 0.33  | \$ 0.88    | \$ 0.65   |
| Diluted   | \$ 0.46      | \$ 0.33  | \$ 0.88    | \$ 0.65   |

Weighted average common stock equivalents, not included in common stock equivalents above because they were anti-dilutive, totaled 349 thousand and 717 thousand, respectively, for the three months ended June 30, 2011 and 2010. These amounts totaled 374 thousand and 707 thousand, respectively, for the six months ended June 30, 2011 and 2010.

## (16) Litigation

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

## Table of Contents

### ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Corporation's consolidated financial statements, and notes thereto, for the year ended December 31, 2010, included in the Annual Report on Form 10-K for the year ended December 31, 2010, and in conjunction with the condensed consolidated financial statements and notes thereto included in Item 1 of this report. Operating results for the three and six months ended June 30, 2011 are not necessarily indicative of the results for the full-year ended December 31, 2011 or any future period.

#### Forward-Looking Statements

This report contains statements that are "forward-looking statements." We may also make written or oral forward-looking statements in other documents we file with the SEC, in our annual reports to shareholders, in press releases and other written materials, and in oral statements made by our officers, directors or employees. You can identify forward-looking statements by the use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume," "outlook," "will," "should," and other expressions that predict or indicate future events and trends and which do not relate to historical matters. You should not rely on forward-looking statements, because they involve known and unknown risks, uncertainties and other factors, some of which are beyond the control of the Corporation. These risks, uncertainties and other factors may cause the actual results, performance or achievements of the Corporation to be materially different from the anticipated future results, performance or achievements expressed or implied by the forward-looking statements.

Some of the factors that might cause these differences include the following: changes in general national, regional or international economic conditions or conditions affecting the banking or financial services industries or financial capital markets, volatility and disruption in national and international financial markets, government intervention in the U.S. financial system, reductions in net interest income resulting from interest rate volatility as well as changes in the balance and mix of loans and deposits, reductions in the market value of wealth management assets under administration, changes in the value of securities and other assets, reductions in loan demand, changes in loan collectibility, default and charge-off rates, changes in the size and nature of the Corporation's competition, changes in legislation or regulation and accounting principles, policies and guidelines such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, and changes in the assumptions used in making such forward-looking statements. In addition, the factors described under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010, as filed with the SEC, may result in these differences. You should carefully review all of these factors, and you should be aware that there may be other factors that could cause these differences. These forward-looking statements were based on information, plans and estimates at the date of this report, and we assume no obligation to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

#### Critical Accounting Policies

Accounting policies involving significant judgments and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact income are considered critical accounting policies. The Corporation considers the following to be its critical accounting policies: allowance for loan losses, review of goodwill and intangible assets for impairment, and valuation of investment securities for impairment. There have been no significant changes in the Corporation's critical accounting policies from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2010.

#### Recently Issued Accounting Pronouncements

See Note 2 to the Consolidated Financial Statements for details of recently issued accounting pronouncements and their expected impact on the Corporation's consolidated financial position, results of operations or cash flows.

#### Overview

Washington Trust offers a comprehensive product line of financial services to individuals and businesses including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and southeastern Connecticut, ATMs, and its Internet website ([www.washtrust.com](http://www.washtrust.com)).

Our largest source of operating income is net interest income, the difference between interest earned on loans and securities and interest paid on deposits and other borrowings. In addition, we generate noninterest income from a number of sources including wealth management services, deposit services, merchant credit card processing, card interchange fees, bank-owned life insurance, loan sales, commissions on loans originated for others and sales of

## Table of Contents

investment securities. Our principal noninterest expenses include salaries and employee benefits, occupancy and facility-related costs, merchant processing costs, FDIC deposit insurance costs, technology and other administrative expenses.

Our financial results are affected by interest rate volatility, changes in general and local economic and market conditions, competitive conditions within our market area and changes in legislation, regulation and/or accounting principles.

Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue for the next few quarters.

### Composition of Earnings

Net income for the second quarter of 2011 amounted to \$7.6 million, or 46 cents per diluted share; compared to \$5.3 million, or 33 cents per diluted share, reported for the second quarter a year earlier. The returns on average equity and average assets for the second quarter of 2011 were 10.83% and 1.04%, respectively, compared to 8.05% and 0.73%, respectively, for the same quarter in 2010.

Net income for the six months ended June 30, 2011 amounted to \$14.4 million, or 88 cents per diluted share, compared to \$10.5 million, or 65 cents per diluted share, for the same period in 2010. The returns on average equity and average assets for the first six months of 2010 were 10.44% and 0.99%, respectively, compared to 8.03% and 0.72%, respectively, for the first six months of 2010.

The increase in profitability over 2010 was largely due to higher net interest income and growth in wealth management revenues.

During the second quarter of 2011, a modest balance sheet management transaction was conducted which resulted in net realized gains on securities of \$226 thousand and a \$221 thousand debt prepayment penalty. See additional disclosure under the caption "Noninterest Income." Also included in other income in the second quarter of 2011 results was a gain on sale of a bank property of \$203 thousand (\$141 thousand after tax; 1 cent per diluted share).

Net interest income for the second quarter and first half of 2011 increased by 12% compared to the same periods a year ago. The increase in net interest income reflects improvement in the net interest margin (fully taxable equivalent net interest income as a percentage of average interest-earnings assets.) The net interest margin for the second quarter of 2011 was 3.21%, up by 35 basis points from the second quarter a year earlier. For the first half of 2011, the net interest margin was 3.19%, up by 37 basis points from the same period in 2010. This result was driven in large part by a reduction in funding costs, as indicated by a 45 basis point decline in the cost of interest-bearing liabilities from the first six months 2010.

The loan loss provision charged to earnings for the three and six months ended June 30, 2011 amounted to \$1.2 million and \$2.7 million, respectively. Comparable amounts for the same periods in 2010 were \$1.5 million and \$3.0 million, respectively. Management believes that the provision for loan losses has been consistent with the trend in asset quality and credit quality indicators.

Revenue from wealth management services, our primary source of noninterest income, for the three and six months ended June 30, 2011 increased by \$747 thousand, or 11%, and \$1.5 million, or 12%, respectively from the same periods in 2010. Wealth management revenues are largely dependent on the value of the assets under administration and are closely tied to the performance of the financial markets. Wealth management assets under administration totaled \$4.1 billion at June 30, 2011, up by \$181 million from the balance at December 31, 2010 and up by \$522 million from the balance at June 30, 2010.



Noninterest expenses amounted to \$22.3 million and \$43.0 million, respectively, for the second quarter and first half of 2011. Noninterest expenses for 2011 included \$221 thousand of debt prepayment charges recognized in the second quarter. Excluding the debt prepayment charges, noninterest expenses for both the second quarter and first half of 2011 increased by 5% from the comparable periods in 2010. The increase in noninterest expenses reflected increases in salaries and employee benefit costs, merchant processing costs and foreclosed property costs, offset in part by lower FDIC deposit insurance costs.

## Table of Contents

Income tax expense amounted to \$3.3 million and \$6.3 million, respectively, for the three and six months ended June 30, 2011, up by \$1.1 million and \$2.0 million, respectively, from the same periods a year earlier. The effective tax rate for the first half of 2011 was 30.5%, up from 29.3% for the first half of 2010, reflecting a higher portion of taxable income to pretax book income in 2011.

### Results of Operations

#### Segment Reporting

Washington Trust manages its operations through two business segments, Commercial Banking and Wealth Management Services. Activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units are considered Corporate. The Corporate unit also includes the residual impact of methodology allocations such as funds transfer pricing offsets. Methodologies used to allocate income and expenses to business lines are periodically reviewed and revised. First quarter 2011 Commercial Banking segment results, as reported in our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2011, were revised to reflect current funds transfer pricing estimates and methodologies. These revisions are reflected in the year-to-date Commercial Banking disclosures below and did not affect the consolidated financial position or results of operations of Washington Trust as a whole. The Corporate unit's net interest income increased in 2011 as funding costs declined more than asset yields, reflecting the asset sensitive position of Washington Trust's balance sheet. See Note 13 to the Consolidated Financial Statements for additional disclosure related to business segments.

The Commercial Banking segment's net income for the second quarter and first six months of 2011 increased by \$456 thousand, or 9%, and \$330 thousand, or 3%, from the same periods a year earlier. Commercial Banking net interest income for the three and six months ended June 30, 2011 increased by \$693 thousand and \$1.1 million, respectively, from the same periods a year ago, reflecting improvement in the net interest margin. Commercial Banking noninterest income for the second quarter and first half of 2011 increased by \$777 thousand and \$1.2 million, respectively, from the comparable 2010 periods, due largely to increases in merchant processing fees and mortgage banking revenues. For the three and six months ended June 30, 2011, noninterest expenses for the Commercial Banking segment increased by \$859 thousand and \$2.0 million, respectively, from the same periods a year earlier. This increase was largely due to increases in salaries and benefits, foreclosed property costs, and merchant expenses, offset in part by decreases in the provision of loan losses and FDIC insurance expenses.

The Wealth Management Services segment's net income for three and six months ended June 30, 2011 increased by \$307 thousand, or 28%, and \$847 thousand, or 46%, respectively, compared to the same periods in 2010. Noninterest income derived from the Wealth Management Services segment for the three and six months ended June 30, 2011 increased by \$747 thousand and \$1.5 million, respectively, from the comparable 2010 periods. This revenue is dependent to a large extent on the value of assets under administration and is closely tied to the performance of the financial markets. Wealth management assets under administration totaled \$4.148 billion at June 30, 2011, up by \$181 million, or 5%, from the balance at December 31, 2010, reflecting net investment appreciation and income of \$147 million and net client cash inflows of \$34 million. Assets under administration were up by \$522 million, or 14%, from June 30, 2010. For the second quarter and first six months of 2011, noninterest expenses for Wealth Management Services segment increased by \$219 thousand and \$109 thousand, respectively, compared to the same periods in 2010.

#### Net Interest Income

Net interest income continues to be the primary source of Washington Trust's operating income. Net interest income is affected by the level of interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Included in interest income are loan prepayment fees and certain other fees, such as late charges.

The following discussion presents net interest income on a fully taxable equivalent (“FTE”) basis by adjusting income and yields on tax-exempt loans and securities to be comparable to taxable loans and securities. For more information see the section entitled “Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis” below.

FTE net interest income for the second quarter and first half of 2011 increased by \$2.2 million, or 12%, and \$4.6 million, or 12%, respectively, from the same periods in 2010. The net interest margin for the second quarter and first six months of 2011 amounted to 3.21% and 3.19%, respectively, compared to 2.86% and 2.82%, respectively, for the same periods a year earlier. The increase in the net interest margin from 2010 was due in large part to lower funding costs. The cost of interest-bearing liabilities for the second quarter and first half of 2011 declined by 39 basis points and 45 basis points, respectively, from the comparable 2010 periods.

Table of Contents

Average interest-earning assets amounted to \$2.7 billion for the three and six months ended June 30, 2011, essentially unchanged from the same periods a year earlier. A decline in the investment securities portfolio balance was partially offset by growth in the loan portfolio. Total average securities for the three and six months ended June 30, 2011 decreased by \$111 million and \$110 million, respectively, from the same periods last year due largely to maturities and pay-downs on mortgage-backed securities offset, in part, by purchases of debt securities. The decline in average securities also reflected the second quarter 2011 balance sheet management transaction described previously. The FTE rate of return on securities for the three and six months ended June 30, 2011 increased by 11 basis points and 1 basis point, respectively, from the same periods last year. Total average loans for the three and six months ended June 30, 2011 increased by \$90 million and \$86 million, respectively, from the same periods in 2010, largely due to growth in the commercial loan portfolio. The yield on total loans for the second quarter and first half of 2011 decreased by 11 basis points and 13 basis points, respectively, from the comparable 2010 periods, reflecting declines in short-term interest rates.

Average interest-bearing liabilities for the second quarter and first six months of 2011, decreased by \$79 million, or 3%, and \$77 million, or 3%, respectively, from the comparable periods in 2010. Declines in average FHLBB advances and out-of-market brokered certificates of deposit were offset, in part, by growth in deposits. The average balance of FHLBB advances for the three and six months ended June 30, 2011 decreased by \$95 million, or 16%, and \$106 million, or 18%, respectively, from the same periods a year earlier. The average rate paid on such advances for the for the second quarter and first six months of 2011, decreased by 28 basis points and 26 basis points, respectively, from the comparable periods in 2010. Average interest-bearing deposits for the second quarter and first six months of 2011, increased by \$15 million, or 1%, and \$27 million, or 2%, respectively, while the average rate paid on interest-bearing deposits for the second quarter and first six months of 2011 decreased by 30 basis points and 34 basis points, respectively, from the comparable periods a year earlier. Interest-bearing deposits include out-of-market brokered certificates of deposit, which are utilized by the Corporation as part of its overall funding program along with FHLBB advances and other sources. Average out-of-market brokered certificates of deposit for the second quarter and first six months of 2011 decreased by \$30 million and \$35 million, respectively, from the comparable 2010 periods, with a 75 basis point and 62 basis point decline in the average rate paid. Excluding out-of-market brokered certificates of deposit, average in-market interest-bearing deposits for the second quarter and first six months of 2011 increased by \$45 million, or 3%, and \$62 million, or 4%, respectively, from same periods a year earlier, while the average rate paid on in-market interest-bearing deposits decreased by 24 basis points and 27 basis points. See additional discussion on brokered certificates of deposits in the “Financial Condition” section under the caption “Deposits.”

Table of Contents

## Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis

The following tables present average balance and interest rate information. Tax-exempt income is converted to a FTE basis using the statutory federal income tax rate adjusted for applicable state income taxes net of the related federal tax benefit. For dividends on corporate stocks, the 70% federal dividends received deduction is also used in the calculation of tax equivalency. Unrealized gains (losses) on available for sale securities are excluded from the average balance and yield calculations. Nonaccrual and renegotiated loans, as well as interest earned on these loans (to the extent recognized in the Consolidated Statements of Income) are included in amounts presented for loans.

| Three months ended June 30,<br>(Dollars in thousands)        | 2011               |           |                | 2010               |           |                |
|--|--------------------|-----------|----------------|--------------------|-----------|----------------|
|  | Average<br>Balance | Interest  | Yield/<br>Rate | Average<br>Balance | Interest  | Yield/<br>Rate |
| <b>Assets:</b>   |                    |           |                |                    |           |                |
| Commercial and other loans                                   | \$ 1,065,619       | \$ 13,900 | 5.23 %         | \$ 1,008,153       | \$ 13,149 | 5.23 %         |
| Residential real estate loans,<br>including                  |                    |           |                |                    |           |                |
| mortgage loans held for sale                                 | 656,570            | 7,732     | 4.72 %         | 618,907            | 7,790     | 5.05 %         |
| Consumer loans   | 324,890            | 3,166     | 3.91 %         | 329,562            | 3,289     | 4.00 %         |
| Total loans  | 2,047,079          | 24,798    | 4.86 %         | 1,956,622          | 24,228    | 4.97 %         |
| Cash, federal funds sold and<br>other short-term investments | 34,166             | 13        | 0.15 %         | 30,660             | 13        | 0.17 %         |
| FHLBB stock  | 42,008             | 32        | 0.31 %         | 42,008             | —         | — %            |
| Taxable debt securities                                      | 486,905            | 4,869     | 4.01 %         | 595,523            | 5,837     | 3.93 %         |
| Nontaxable debt securities                                   | 78,447             | 1,150     | 5.88 %         | 79,467             | 1,154     | 5.82 %         |
| Corporate stocks   | 2,513              | 47        | 7.50 %         | 4,012              | 76        | 7.60 %         |
| Total securities   | 567,865            | 6,066     | 4.28 %         | 679,002            | 7,067     | 4.17 %         |
| Total interest-earning assets                                | 2,691,118          | 30,909    | 4.61 %         | 2,708,292          | 31,308    | 4.64 %         |
| Noninterest-earning assets                                   | 212,968            |           |                | 212,546            |           |                |
| Total assets   | \$ 2,904,086       |           |                | \$ 2,920,838       |           |                |
| <b>Liabilities and Shareholders' Equity:</b>                 |                    |           |                |                    |           |                |
| <b>Equity:</b>   |                    |           |                |                    |           |                |
| NOW accounts   | \$ 229,746         | \$ 60     | 0.10 %         | \$ 213,045         | \$ 63     | 0.12 %         |
| Money market accounts  | 393,945            | 249       | 0.25 %         | 392,691            | 547       | 0.56 %         |
| Savings accounts   | 224,588            | 69        | 0.12 %         | 205,582            | 85        | 0.17 %         |
| Time deposits  | 935,813            | 3,652     | 1.57 %         | 957,311            | 4,636     | 1.94 %         |
| FHLBB advances   | 494,989            | 4,685     | 3.80 %         | 589,577            | 6,000     | 4.08 %         |
| Junior subordinated debentures                               | 32,991             | 392       | 4.77 %         | 32,991             | 447       | 5.43 %         |
| Other  | 21,663             | 242       | 4.48 %         | 21,073             | 243       | 4.63 %         |
| Total interest-bearing liabilities                           | 2,333,735          | 9,349     | 1.61 %         | 2,412,270          | 12,021    | 2.00 %         |
| Demand deposits  | 251,585            |           |                | 207,271            |           |                |
| Other liabilities  | 39,485             |           |                | 38,159             |           |                |
| Shareholders' equity   | 279,281            |           |                | 263,138            |           |                |
| Total liabilities and<br>shareholders' equity                | \$ 2,904,086       |           |                | \$ 2,920,838       |           |                |
| Net interest income  |                    | \$ 21,560 |                |                    | \$ 19,287 |                |
| Interest rate spread   |                    |           | 3.00 %         |                    |           | 2.64 %         |
| Net interest margin  |                    |           | 3.21 %         |                    |           | 2.86 %         |

Interest income amounts presented in the preceding table include the following adjustments for taxable equivalency:

(Dollars in thousands)

| Three months ended June 30, | 2011   | 2010   |
|-----------------------------|--------|--------|
| Commercial and other loans  | \$ 91  | \$ 48  |
| Nontaxable debt securities  | 392    | 384    |
| Corporate stocks            | 13     | 22     |
| Total                       | \$ 496 | \$ 454 |

-44-

---

Table of Contents

| Six months ended June 30,<br>(Dollars in thousands)          | 2011               |           |                | 2010               |           |                |
|--|--------------------|-----------|----------------|--------------------|-----------|----------------|
|  | Average<br>Balance | Interest  | Yield/<br>Rate | Average<br>Balance | Interest  | Yield/<br>Rate |
| <b>Assets:</b>   |                    |           |                |                    |           |                |
| Commercial and other loans                                   | \$ 1,051,577       | \$ 27,406 | 5.26 %         | \$ 997,042         | \$ 26,053 | 5.27 %         |
| Residential real estate loans,<br>including                  |                    |           |                |                    |           |                |
| mortgage loans held for sale                                 | 653,938            | 15,432    | 4.76 %         | 617,216            | 15,664    | 5.12 %         |
| Consumer loans   | 324,471            | 6,310     | 3.92 %         | 329,438            | 6,528     | 4.00 %         |
| Total loans  | 2,029,986          | 49,148    | 4.88 %         | 1,943,696          | 48,245    | 5.01 %         |
| Cash, federal funds sold and<br>other short-term investments | 39,029             | 37        | 0.19 %         | 33,201             | 34        | 0.21 %         |
| FHLBB stock  | 42,008             | 64        | 0.31 %         | 42,008             | —         | — %            |
| Taxable debt securities                                      | 489,544            | 9,642     | 3.97 %         | 597,337            | 11,888    | 4.01 %         |
| Nontaxable debt securities                                   | 78,947             | 2,316     | 5.92 %         | 79,524             | 2,310     | 5.86 %         |
| Corporate stocks   | 2,512              | 96        | 7.71 %         | 4,012              | 151       | 7.59 %         |
| Total securities   | 571,003            | 12,054    | 4.26 %         | 680,873            | 14,349    | 4.25 %         |
| Total interest-earning assets                                | 2,682,026          | 61,303    | 4.61 %         | 2,699,778          | 62,628    | 4.68 %         |
| Noninterest-earning assets                                   | 212,379            |           |                | 208,787            |           |                |
| Total assets   | \$ 2,894,405       |           |                | \$ 2,908,565       |           |                |
| <b>Liabilities and Shareholders' Equity:</b>                 |                    |           |                |                    |           |                |
| NOW accounts   | \$ 227,375         | \$ 118    | 0.10 %         | \$ 203,809         | \$ 127    | 0.13 %         |
| Money market accounts  | 396,614            | 572       | 0.29 %         | 400,907            | 1,164     | 0.59 %         |
| Savings accounts   | 222,481            | 144       | 0.13 %         | 201,255            | 170       | 0.17 %         |
| Time deposits  | 941,093            | 7,398     | 1.59 %         | 954,398            | 9,639     | 2.04 %         |
| FHLBB advances   | 485,233            | 9,417     | 3.91 %         | 590,769            | 12,219    | 4.17 %         |
| Junior subordinated debentures                               | 32,991             | 782       | 4.78 %         | 32,991             | 1,077     | 6.58 %         |
| Other  | 22,389             | 483       | 4.35 %         | 21,030             | 485       | 4.65 %         |
| Total interest-bearing liabilities                           | 2,328,176          | 18,914    | 1.64 %         | 2,405,159          | 24,881    | 2.09 %         |
| Demand deposits  | 250,550            |           |                | 203,757            |           |                |
| Other liabilities  | 40,520             |           |                | 38,828             |           |                |
| Shareholders' equity   | 275,159            |           |                | 260,821            |           |                |
| Total liabilities and<br>shareholders' equity                | \$ 2,894,405       |           |                | \$ 2,908,565       |           |                |
| Net interest income  |                    | \$ 42,389 |                |                    | \$ 37,747 |                |
| Interest rate spread   |                    |           | 2.97 %         |                    |           | 2.59 %         |
| Net interest margin  |                    |           | 3.19 %         |                    |           | 2.82 %         |

Interest income amounts presented in the preceding table include the following adjustments for taxable equivalency:

(Dollars in thousands)

| Six months ended June 30,  | 2011   | 2010   |
|----------------------------|--------|--------|
| Commercial and other loans | \$ 182 | \$ 97  |
| Nontaxable debt securities | 789    | 771    |
| Corporate stocks           | 27     | 42     |
| Total                      | \$ 998 | \$ 910 |





Table of Contents

## Volume / Rate Analysis - Interest Income and Expense (Fully Taxable Equivalent Basis)

The following table presents certain information on a FTE basis regarding changes in our interest income and interest expense for the period indicated. The net change attributable to both volume and rate has been allocated proportionately.

| (Dollars in thousands)  | Three months ended<br>June 30, 2011 vs. 2010 |          |               | Six months ended<br>June 30, 2011 vs. 2010 |          |               |
|---|--|----------|---------------|--|----------|---------------|
|   | Volume                                       | Rate     | Net<br>Change | Volume                                     | Rate     | Net<br>Change |
| <b>Interest on Interest-Earning Assets:</b>                           |  |          |               |  |          |               |
| Commercial and other loans  | \$ 751                                       | \$ –     | \$ 751        | \$ 1,403                                   | \$ (50 ) | \$ 1,353      |
| Residential real estate loans, including mortgage loans held for sale | 463  | (521 )   | (58 )         | 904  | (1,136 ) | (232 )        |
| Consumer loans  | (48 )  | (75 )    | (123 )        | (94 )                                      | (124 )   | (218 )        |
| Cash, federal funds sold and other short-term investments             | 2  | (2 )     | –             | 6  | (3 )     | 3             |
| FHLBB stock   | –  | 32       | 32            | –  | 64       | 64            |
| Taxable debt securities   | (1,085 )                                     | 117      | (968 )        | (2,128 )                                   | (118 )   | (2,246 )      |
| Nontaxable debt securities  | (15 )  | 11       | (4 )          | (17 )                                      | 23       | 6             |
| Corporate stocks  | (28 )  | (1 )     | (29 )         | (57 )                                      | 2        | (55 )         |
| Total interest income   | 40   | (439 )   | (399 )        | 17   | (1,342 ) | (1,325 )      |
| <b>Interest on Interest-Bearing Liabilities:</b>                      |  |          |               |  |          |               |
| NOW accounts  | 6  | (9 )     | (3 )          | 17   | (26 )    | (9 )          |
| Money market accounts   | 2  | (300 )   | (298 )        | (12 )                                      | (580 )   | (592 )        |
| Savings accounts  | 8  | (24 )    | (16 )         | 17   | (43 )    | (26 )         |
| Time deposits   | (104 )                                       | (880 )   | (984 )        | (133 )                                     | (2,108 ) | (2,241 )      |
| FHLBB advances  | (921 )                                       | (394 )   | (1,315 )      | (2,077 )                                   | (725 )   | (2,802 )      |
| Junior subordinated debentures  | –  | (55 )    | (55 )         | –  | (295 )   | (295 )        |
| Other   | 7  | (8 )     | (1 )          | 30   | (32 )    | (2 )          |
| Total interest expense  | (1,002 )                                     | (1,670 ) | (2,672 )      | (2,158 )                                   | (3,809 ) | (5,967 )      |
| Net interest income   | \$ 1,042                                     | \$ 1,231 | \$ 2,273      | \$ 2,175                                   | \$ 2,467 | \$ 4,642      |

## Provision and Allowance for Loan Losses

The provision for loan losses is based on management's periodic assessment of the adequacy of the allowance for loan losses which in turn, is based on such interrelated factors as the composition of the loan portfolio and its inherent risk characteristics, the level of nonperforming loans and net charge-offs, both current and historic, local economic and credit conditions, the direction of real estate values, and regulatory guidelines. The provision for loan losses is charged against earnings in order to maintain an allowance for loan losses that reflects management's best estimate of probable losses inherent in the loan portfolio at the balance sheet date.

Based on our analysis of trends in asset quality and credit quality indicators, as well as the absolute level of loan loss allocation, the provision for loan losses charged to earnings for the second quarter of 2011 amounted to \$1.2 million, down by \$300 thousand from the first quarter of 2011 and second quarter of 2010 levels. Net charge-offs totaled \$956 thousand in the second quarter of 2011, down from \$1.2 million in the second quarter a year ago. The provision for loan losses totaled \$2.7 million and \$3.0 million, respectively, for the first six months of 2011 and 2010. Net

charge-offs amounted to \$1.9 million for the first half of 2011, compared to \$2.4 million for the same period in 2010.

For the first six months of 2011, 57% of the \$2.7 million provision for loan losses has been provided on the commercial loan portfolio, primarily due to the increase in the Special Mention credit quality category of commercial loans. Approximately 38% of the year-to-date 2011 loan loss provision has been provided on the residential real estate and consumer loan portfolios. The provision reflects management's assessment of loss exposure associated with continued weakness in general economic conditions affecting these loan categories.

The allowance for loan losses was \$29.4 million, or 1.43% of total loans, at June 30, 2011, compared to \$28.6 million, or 1.43% of total loans, at December 31, 2010. Management will continue to assess the adequacy of its allowance for loan losses in accordance with its established policies. See additional discussion under the caption "Asset Quality" for further information on the Allowance for Loan Losses.

Table of Contents

## Noninterest Income

Noninterest income is an important source of revenue for Washington Trust. For the three and six months ended June 30, 2011 noninterest income represented 39% and 38% of total revenues, respectively. The principal categories of noninterest income are shown in the following table:

| (Dollars in thousands)  | Three Months           |                  |                 |             | Six Months       |                  |                 |             |
|---|------------------------|------------------|-----------------|-------------|------------------|------------------|-----------------|-------------|
|   | Periods ended June 30, | 2011             | 2010            | Incr (Decr) | 2011             | 2010             | Incr (Decr)     |             |
| \$  |                        |                  |                 | %           |                  |                  | \$              |             |
| <b>Noninterest Income:</b>  |                        |                  |                 |             |                  |                  |                 |             |
| Wealth management services:   |                        |                  |                 |             |                  |                  |                 |             |
| Trust and investment advisory fees                                      | \$ 5,822               | \$ 5,153         | \$ 669          | 13 %        | \$ 11,498        | \$ 10,170        | \$ 1,328        | 13 %        |
| Mutual fund fees  | 1,135                  | 1,105            | 30              | 3           | 2,258            | 2,215            | 43              | 2           |
| Financial planning, commissions and other service fees                  | 553                    | 505              | 48              | 10          | 834              | 684              | 150             | 22          |
| Wealth management services  | 7,510                  | 6,763            | 747             | 11          | 14,590           | 13,069           | 1,521           | 12          |
| Service charges on deposit accounts                                     | 909                    | 913              | (4 )            | –           | 1,841            | 1,762            | 79              | 4           |
| Merchant processing fees  | 2,682                  | 2,406            | 276             | 11          | 4,626            | 4,012            | 614             | 15          |
| Card interchange fees   | 581                    | 487              | 94              | 19          | 1,068            | 876              | 192             | 22          |
| Income from bank-owned life insurance                                   | 482                    | 474              | 8               | 2           | 958              | 913              | 45              | 5           |
| Net gains on loan sales and commissions on loans originated for others  | 537                    | 318              | 219             | 69          | 1,062            | 878              | 184             | 21          |
| Net realized gains on securities  | 226                    | –                | 226             | –           | 197              | –                | 197             | –           |
| Net (losses) gains on interest rate swap contracts                      | (35 )                  | (121 )           | 86              | 71          | 41               | (53 )            | 94              | 177         |
| Equity in losses of unconsolidated subsidiaries                         | (145 )                 | (50 )            | (95 )           | (190)       | (289 )           | (102 )           | (187 )          | (183)       |
| Other income  | 538                    | 323              | 215             | 67          | 921              | 688              | 233             | 34          |
| Noninterest income, excluding other-than-temporary impairment losses    |                        |                  |                 |             |                  |                  |                 |             |
| Total other-than-temporary impairment losses on securities              | –                      | (243 )           | 243             | 100         | (54 )            | (245 )           | 191             | 78          |
| Portion of loss recognized in other comprehensive income (before taxes) | –                      | (111 )           | 111             | 100         | 21               | (172 )           | 193             | 112         |
| Net impairment losses recognized in earnings                            | –                      | (354 )           | 354             | 100         | (33 )            | (417 )           | 384             | 92          |
| <b>Total noninterest income</b>   | <b>\$ 13,285</b>       | <b>\$ 11,159</b> | <b>\$ 2,126</b> | <b>19 %</b> | <b>\$ 24,982</b> | <b>\$ 21,626</b> | <b>\$ 3,356</b> | <b>16 %</b> |

Revenue from wealth management services is our largest source of noninterest income. It is largely dependent on the value of wealth management assets under administration and is closely tied to the performance of the financial markets. The following table presents the changes in wealth management assets under administration for the three and six months ended June 30, 2011 and 2010.

(Dollars in thousands)

| Periods ended June 30,                                    | Three Months |              | Six Months   |              |
|---|--------------|--------------|--------------|--------------|
|   | 2011         | 2010         | 2011         | 2010         |
| <b>Wealth Management Assets under Administration (1):</b> |              |              |              |              |
| Balance at the beginning of period                        | \$ 4,119,207 | \$ 3,869,502 | \$ 3,967,207 | \$ 3,735,646 |
| Net investment appreciation & income                      | 1,625        | (250,445 )   | 147,188      | (151,324 )   |
| Net client cash flows                                     | 27,601       | 7,814        | 34,038       | 42,549       |
| Balance at the end of period                              | \$ 4,148,433 | \$ 3,626,871 | \$ 4,148,433 | \$ 3,626,871 |

(1) Amounts prior to 2011 have been revised to reflect current reporting practices. The most significant change was related to a change in the nature of a client relationship, which reduced the scope and frequency of services provided by Washington Trust. This change occurred at the beginning of the third quarter of 2010. In 2011, management concluded that a declassification of these client assets from assets under administration was appropriate, based on its current reporting practices. Accordingly, the 2010 assets under administration have been reduced by \$106 million, beginning in the third quarter of that year. This revision to previously reported assets under administration did not result in any change to the reported amounts of wealth management revenues.

#### Noninterest Income Analysis

Wealth management revenues for the three months and six months ended June 30, 2011 increased by \$747 thousand, or 11%, and by \$1.5 million, or 12%, from the same periods a year earlier. Wealth management assets under administration totaled \$4.148 billion at June 30, 2011. Assets under administration were up by \$181 million, or 5%,

Table of Contents

from December 31, 2010, with net investment appreciation and income of \$147 million and net client cash inflows of \$34 million.

Service charges on deposit accounts for the three months and six months ended June 30, 2011 totaled \$909 thousand and \$1.8 million, respectively. Comparable amounts for the same periods a year earlier were \$913 thousand and \$1.8 million. The largest component of this revenue source is overdraft and non-sufficient funds fees, which is largely driven by customer activity. Overdraft and non-sufficient funds fees for the second quarter and first half of 2011 amounted to \$523 thousand and \$1.1 million, respectively, down by \$84 thousand and \$141 thousand compared to the same periods a year earlier. This decline, primarily due to regulatory changes which became effective in the third quarter of 2010, was offset by increases in income from other deposit service charges.

Merchant processing fee revenue represents charges to merchants for credit card transactions processed. Merchant processing fees for the three and six months ended June 30, 2011 increased by \$276 thousand, or 11%, and \$614 thousand, or 15%, from the same periods a year earlier primarily due to increases in the volume of transactions processed for existing and new customers. See discussion on the corresponding increase in merchant processing costs under the caption "Noninterest Expense."

Card interchange fees represent fees related to debit card transactions. Card interchange fees for the three and six months ended June 30, 2011 increased by \$94 thousand, or 19%, and \$192 thousand, or 22%, from the same periods a year earlier primarily due to increases in the volume of transactions.

Net gains on loan sales and commissions on loans originated for others for the three and six months ended June 30, 2011 totaled \$537 thousand and \$1.1 million, respectively, up by \$219 thousand, or 69%, and \$184 thousand, or 21%, respectively, from the same periods a year earlier. This revenue source is dependent on mortgage origination volume, which is sensitive to rates and the condition of housing markets.

Net realized gains on securities for the three and six months ended June 30, 2011 amounted to \$226 thousand and \$197 thousand. There were no net realized gains on securities recognized in the comparable 2010 periods. In the second quarter of 2011, a balance sheet management transaction was conducted, which consisted of the sale of \$5.7 million in mortgage-backed securities and the prepayment of \$5.0 million in FHLBB advances. As a result, \$226 thousand of net realized gains on securities and a \$221 thousand debt prepayment charge were recognized in the second quarter of 2011.

Equity in losses of unconsolidated subsidiaries, primarily losses generated by real estate limited partnerships, for the three and six months ended June 30, 2011 amounted to \$145 thousand and \$289 thousand, respectively, compared to \$50 thousand and \$102 thousand for the same periods a year earlier. As of June 30, 2011, Washington Trust has investments in two real estate limited partnerships, one of which was entered into in the latter portion of 2010. Washington Trust accounts for its investment in these partnerships using the equity method. Losses generated by the partnerships are recorded as a reduction in other assets in the Consolidated Balance Sheets and as a reduction of noninterest income in the Consolidated Statements of Income. Tax credits generated by the partnerships are recorded as a reduction in the income tax provision.

Other income for the second quarter and first half of 2011 totaled \$538 thousand and \$921 thousand, respectively, up by \$215 thousand and \$233 thousand from the same periods in 2010. Included in other income for the three and six months ended June 30, 2011 was a gain on a sale of bank property of \$203 thousand.

Table of Contents

## Noninterest Expense

The following table presents a noninterest expense comparison for the three and six months ended June 30, 2011 and 2010.

| (Dollars in thousands)             | Three Months           |                  |                 |             | Six Months       |                  |                 |             |  |
|------------------------------------|------------------------|------------------|-----------------|-------------|------------------|------------------|-----------------|-------------|--|
|                                    | Periods ended June 30, | 2011             | 2010            | Incr (Decr) |                  | 2011             | 2010            | Incr (Decr) |  |
| \$                                 |                        |                  |                 | %           | \$               |                  |                 | %           |  |
| <b>Noninterest Expense</b>         |                        |                  |                 |             |                  |                  |                 |             |  |
| Salaries and employee benefits     | \$ 12,398              | \$ 11,726        | \$ 672          | 6 %         | \$ 24,226        | \$ 23,227        | \$ 999          | 4 %         |  |
| Net occupancy                      | 1,236                  | 1,237            | (1 )            | –           | 2,557            | 2,461            | 96              | 4           |  |
| Equipment                          | 1,070                  | 1,014            | 56              | 6           | 2,119            | 2,011            | 108             | 5           |  |
| Merchant processing costs          | 2,345                  | 2,057            | 288             | 14          | 4,014            | 3,414            | 600             | 18          |  |
| Outsourced services                | 875                    | 855              | 20              | 2           | 1,747            | 1,695            | 52              | 3           |  |
| FDIC deposit insurance costs       | 464                    | 784              | (320 )          | (41 )       | 1,187            | 1,578            | (391 )          | (25 )       |  |
| Legal, audit and professional fees | 467                    | 408              | 59              | 14          | 959              | 926              | 33              | 4           |  |
| Advertising and promotion          | 427                    | 419              | 8               | 2           | 780              | 783              | (3 )            | –           |  |
| Amortization of intangibles        | 237                    | 290              | (53 )           | (18 )       | 475              | 581              | (106 )          | (18 )       |  |
| Foreclosed property costs          | 338                    | 87               | 251             | 289         | 504              | 123              | 381             | 310         |  |
| Debt prepayment penalties          | 221                    | –                | 221             | –           | 221              | –                | 221             | –           |  |
| Other                              | 2,186                  | 2,106            | 80              | 4           | 4,215            | 3,861            | 354             | 9           |  |
| <b>Total noninterest expense</b>   | <b>\$ 22,264</b>       | <b>\$ 20,983</b> | <b>\$ 1,281</b> | <b>6 %</b>  | <b>\$ 43,004</b> | <b>\$ 40,660</b> | <b>\$ 2,344</b> | <b>6 %</b>  |  |

## Noninterest Expense Analysis

Salaries and employee benefit expense, the largest component of noninterest expense, for the three and six months ended June 30, 2011 totaled \$12.4 million and \$24.2 million, respectively, up by \$672 thousand, or 6%, and \$999 thousand, or 4%, from the same periods a year earlier. The increase reflected higher staffing levels at the Burlington, Massachusetts mortgage production office, which was opened in the first quarter of 2011, other selected staffing additions, and increases in commissions and incentives and stock based compensation, which were being recognized at lower levels in 2010.

Merchant processing costs for the three and six months ended June 30, 2011 increased by \$288 thousand, or 14%, and \$600 thousand, or 18%, from the same periods a year earlier, primarily due to increases in volume of transactions processed for existing and new customers. Merchant processing costs represent third-party costs incurred that are directly attributable to handling merchant credit card transactions. See discussion on the corresponding increase in merchant processing fees under the caption “Noninterest Income”.

FDIC deposit insurance costs for the three and six months ended June 30, 2011 amounted to \$464 thousand and \$1.2 million, respectively, down by \$320 thousand, or 41%, and \$391 thousand, or 25%, from the same periods a year earlier, reflecting lower assessment rates and a statutory change in the calculation method that became effective for the second quarter of 2011. Based on assessment rates and the calculation method currently in effect, we believe that the second quarter 2011 level of FDIC deposit insurance costs is generally representative of such costs for the third and fourth quarters of 2011. We cannot predict whether the FDIC will in the future require increases to deposit insurance levels.

Foreclosed property costs for the three and six months ended June 30, 2011 totaled \$338 thousand and \$504 thousand, respectively, up by \$251 thousand and \$381 thousand from the same periods a year earlier, due largely to valuation adjustments on other real estate owned properties.

As previously described, a balance sheet management transaction was consummated in the second quarter of 2011, which resulted in \$226 thousand of net realized gains on securities and a \$221 thousand debt prepayment charge. There were no debt prepayment penalty charges recognized in comparable 2010 periods.

Other noninterest expenses for the first six months of 2011 increased by \$354 thousand, or 9%, from the same period a year earlier, including a \$75 thousand increase in credit and collection costs associated with loan workouts.

#### Income Taxes

Income tax expense amounted to \$3.3 million and \$6.3 million, respectively, for the three and six months ended June 30, 2011, as compared to \$2.2 million and \$4.3 million, respectively, for the same periods in 2010. The Corporation's effective tax rate for both the three and six months ended June 30, 2011 was 30.5%, as compared to 29.4% and 29.3%,

## Table of Contents

respectively, for the same periods in 2010, reflecting a higher portion of taxable income to pretax book income in 2011. The effective tax rates differed from the federal rate of 35% due largely to the benefits of tax-exempt income, the dividends received deduction, income from BOLI and federal tax credits.

### Financial Condition

#### Summary

Total assets amounted to \$2.9 billion at June 30, 2011, up by \$27 million from the end of 2010. Total loans grew by \$62 million, or 3%, during the first six months of 2011, with a \$46 million increase in commercial loans. The investment securities portfolio decreased by \$3 million from the balance at December 31, 2010.

Nonperforming assets (nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession) amounted to \$24.1 million, or 0.82% of total assets, at June 30, 2011, compared to \$23.0 million, or 0.79% of total assets, at December 31, 2010. Overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue for the next few quarters.

Total liabilities increased by \$14 million from the balance at December 31, 2010. Total deposits decreased by \$40 million, or 2%, in the first half of 2011, reflecting a seasonal decrease in governmental and other deposits, which are expected to build again during the third quarter of 2011. FHLBB advances increased by \$60 million from the balance at the end of 2010.

Shareholders' equity totaled \$281 million at June 30, 2011, compared to \$269 million at December 31, 2010. As of June 30, 2011, the Corporation is categorized as "well-capitalized" under the regulatory framework for prompt corrective action.

#### Securities

Washington Trust's securities portfolio is managed to generate interest income, to implement interest rate risk management strategies, and to provide a readily available source of liquidity for balance sheet management. Securities are designated as either available for sale, held to maturity or trading at the time of purchase. The Corporation does not currently maintain portfolios of held to maturity or trading securities. Securities available for sale may be sold in response to changes in market conditions, prepayment risk, rate fluctuations, liquidity, or capital requirements. Securities available for sale are reported at fair value, with any unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of tax, until realized. See Note 4 and Note 10 to the Consolidated Financial Statements for additional information.

As noted in Note 10 to the Consolidated Financial Statements, a majority of our fair value measurements utilize Level 2 inputs, which utilize quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, and model-derived valuations in which all significant input assumptions are observable in active markets. Our Level 2 financial instruments consist primarily of available for sale debt securities. Level 3 financial instruments utilize valuation techniques in which one or more significant input assumptions are unobservable in the markets and which reflect the Corporation's market assumptions. As of June 30, 2011 and December 31, 2010, our Level 3 financial instruments consisted primarily of two available for sale pooled trust preferred securities, which were not actively traded.

As of June 30, 2011 and December 31, 2010, the Corporation concluded that the low level of trading activity for our Level 3 pooled trust preferred securities continued to indicate that quoted market prices were not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes



(Level 2) as management believed that the broker quotes reflected limited sales evidenced by a relatively inactive market. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions. Our internal review procedures have confirmed that the fair values provided by the referenced sources and utilized by the Corporation are consistent with GAAP. If Washington Trust was required to sell these securities in an un-orderly fashion, actual proceeds received could potentially be significantly less than their fair values.

Table of Contents

The carrying amounts of securities as of the dates indicated are presented in the following tables:

| (Dollars in thousands)  | June 30, 2011     |              |  | December 31, 2010 |              |  |
|---|-------------------|--------------|--|-------------------|--------------|--|
|   | Amount            | % of Total   |  | Amount            | % of Total   |  |
| <b>Securities Available for Sale:</b>   |                   |              |  |                   |              |  |
| Obligations of U.S. government-sponsored enterprises  | \$ 33,249         | 6 %          |  | \$ 40,994         | 7 %          |  |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 431,692           | 73 %         |  | 429,771           | 72 %         |  |
| States and political subdivisions   | 81,975            | 14 %         |  | 81,055            | 14 %         |  |
| <b>Trust preferred securities:</b>  |                   |              |  |                   |              |  |
| Individual name issuers   | 25,611            | 4 %          |  | 23,275            | 4 %          |  |
| Collateralized debt obligations   | 934               | – %          |  | 806               | – %          |  |
| Corporate bonds   | 14,968            | 3 %          |  | 15,212            | 3 %          |  |
| Common stocks   | 882               | – %          |  | 809               | – %          |  |
| Perpetual preferred stocks  | 2,269             | – %          |  | 2,178             | – %          |  |
| <b>Total securities available for sale</b>  | <b>\$ 591,580</b> | <b>100 %</b> |  | <b>\$ 594,100</b> | <b>100 %</b> |  |

At June 30, 2011, the investment portfolio totaled \$592 million, down by \$3 million from the balance at December 31, 2010. See additional disclosure regarding the second quarter 2011 balance sheet management transaction under the caption “Noninterest Income.”

At June 30, 2011 and December 31, 2010, the net unrealized gain position of the investment securities portfolio was \$20.7 million and \$15.2 million, respectively. Included in these amounts were \$8.6 million and \$11.7 million, respectively, in gross unrealized losses. Nearly all of these gross unrealized losses were concentrated in variable rate trust preferred securities issued by financial services companies.

The Bank owns trust preferred security holdings of seven individual name issuers in the financial industry and two pooled trust preferred securities in the form of collateralized debt obligations. The following tables present information concerning the named issuers and pooled trust preferred obligations, including credit ratings. The Corporation’s Investment Policy contains rating standards that specifically reference ratings issued by Moody’s and S&P.

## Individual Issuer Trust Preferred Securities

(Dollars in thousands)

| Named Issuer<br>(parent holding<br>company) | June 30, 2011 |                       |               |                    | Credit Ratings |         |                          |         |
|---|---------------|-----------------------|---------------|--------------------|----------------|---------|--------------------------|---------|
|   | (a)           | Amortized<br>Cost (b) | Fair<br>Value | Unrealized<br>Loss | June 30, 2011  |         | Form 10-Q Filing<br>Date |         |
|   |               |                       |               |                    | Moody's        | S&P     | Moody's                  | S&P     |
| JPMorgan Chase & Co.                        | 2             | \$9,730               | 8,003         | (1,727)            | A2             | BBB+    | A2                       | BBB+    |
| Bank of America<br>Corporation              | 3             | 5,739                 | 4,768         | (971)              | Baa3           | BB+ (c) | Baa3                     | BB+ (c) |
| Wells Fargo &<br>Company                    | 2             | 5,113                 | 4,525         | (588)              | A3/ Baa1       | A-      | A3/Baa1                  | A-      |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                                    |    |          |        |              |         |         |         |
|------------------------------------|----|----------|--------|--------------|---------|---------|---------|
| SunTrust Banks, Inc.               | 1  | 4,167    | 3,262  | (905)Baa3    | BB (c)  | Baa3    | BB (c)  |
| Northern Trust Corporation         | 1  | 1,981    | 1,712  | (269)A3      | A-      | A3      | A-      |
| State Street Corporation           | 1  | 1,970    | 1,726  | (244)A3      | BBB+    | A3      | BBB+    |
| Huntington Bancshares Incorporated | 1  | 1,920    | 1,615  | (305)Ba1 (c) | BB- (c) | Ba1 (c) | BB- (c) |
| Totals                             | 11 | \$30,620 | 25,611 | (5,009)      |         |         |         |

- (a) Number of separate issuances, including issuances of acquired institutions.
- (b) Net of other-than-temporary impairment losses recognized in earnings.
- (c) Rating is below investment grade.

The Corporation's evaluation of the impairment status of individual name trust preferred securities includes various considerations in addition to the degree of impairment and the duration of impairment. We review the reported regulatory capital ratios of the issuer and, in all cases, the regulatory capital ratios were deemed to be in excess of the regulatory minimums. Credit ratings were also taken into consideration, including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this

Table of Contents

report. Where available, credit ratings from multiple rating agencies are obtained and rating downgrades are specifically analyzed. Our review process for these credit-sensitive holdings also includes a periodic review of relevant financial information for each issuer, such as quarterly financial reports, press releases and analyst reports. This information is used to evaluate the current and prospective financial condition of the issuer in order to assess the issuer's ability to meet its debt obligations. Through the filing date of this report, each of the individual name issuer securities was current with respect to interest payments. Based on our evaluation of the facts and circumstances relating to each issuer, management concluded that all principal and interest payments for these individual issuer trust preferred securities would be collected according to their contractual terms and it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at June 30, 2011.

## Pooled Trust Preferred Obligations

(Dollars in thousands)

June 30, 2011

| Deal Name                     | Amortized Cost | Fair Value | Unrealized Loss | No. of Cos. in Issuance | Deferrals and Defaults (a) | Credit Ratings |                       |
|-------------------------------|----------------|------------|-----------------|-------------------------|----------------------------|----------------|-----------------------|
|                               |                |            |                 |                         |                            | June 30, 2011  | Form 10-Q Filing Date |
|                               |                |            |                 |                         |                            | Moody's S&P    | Moody's S&P           |
| Tropic CDO 1, tranche A4L (d) | \$3,150,806    | (2,344)    | 38              | 40.5%                   | Ca                         | (c)(b)         | Ca (c) (b)            |
| Preferred Term Securities     |                |            |                 |                         |                            |                |                       |
| [PreTSL] XXV, tranche C1 (e)  | 1,264,128      | (1,136)    | 73              | 36.7%                   | C                          | (c)(b)         | C (c) (b)             |
| Totals                        | \$4,414,934    | (3,480)    |                 |                         |                            |                |                       |

(a) Percentage of pool collateral in deferral or default status.

(b) Not rated by S&amp;P.

(c) Rating is below investment grade.

(d) As of June 30, 2011, this pooled trust preferred security had an amortized cost of \$3.2 million. The amortized cost was net of \$1.7 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. The analysis of the expected cash flows for this security as of June 30, 2011 did not negatively affect the amount of credit-related impairment losses previously recognized on this security. This security was placed on nonaccrual status in March 2009. The tranche instrument held by Washington Trust has been deferring a portion of interest payments since April 2010. As of June 30, 2011, this security has unrealized losses of \$2.3 million and a below investment grade rating of "Ca" by Moody's Investors Service Inc. ("Moody's"). Through the filing date of this report, there have been no rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security.

(e) As of June 30, 2011, this pooled trust preferred security had an amortized cost of \$1.3 million. The amortized cost was net of \$1.2 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. The analysis of the expected cash flows for this security as of June 30, 2011 did not negatively affect the amount of credit-related impairment losses previously recognized on this security. This security was placed on nonaccrual status in December 2008. The tranche instrument held by Washington Trust has been deferring interest payments since December 2008. As of June 30,

2011, the security has unrealized losses of \$1.1 million and a below investment grade rating of “C” by Moody’s. Through the filing date of this report, there have been no rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security.

These pooled trust preferred holdings consist of trust preferred obligations of banking industry companies and, to a lesser extent, insurance industry companies. For both of these pooled trust preferred securities, Washington Trust’s investment is senior to one or more subordinated tranches which have first loss exposure. Valuations of the pooled trust preferred holdings are dependent in part on cash flows from underlying issuers. Unexpected cash flow disruptions could have an adverse impact on the fair value and performance of pooled trust preferred securities. Management believes the unrealized losses on these pooled trust preferred securities primarily reflect investor concerns about global economic growth and how it will affect the recent and potential future losses in the financial services industry and the possibility of further incremental deferrals of or defaults on interest payments on trust preferred debentures by financial institutions participating in these pools. These concerns have resulted in a substantial decrease in market liquidity and increased risk premiums for securities in this sector. Credit spreads for issuers in this sector have remained wide during recent months, causing prices for these securities holdings to remain at low levels.

Table of Contents

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic downturn, or additional declines in real estate values may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods and the Corporation may incur additional write-downs.

See Note 4 to the Consolidated Financial Statements for additional discussion on securities.

## Loans

Total loans amounted to \$2.1 billion at June 30, 2011. In the first six months of 2011, loans grew by \$62 million, or 3%, with a \$46 million increase in the commercial loan portfolio, a \$13 million increase in the residential real estate portfolio and a \$2 million increase in consumer loans.

## Commercial Loans

Commercial loans fall into two major categories, commercial real estate and other commercial loans (commercial and industrial). A significant portion of the Bank's commercial and industrial loans are also collateralized by real estate, but are not classified as commercial real estate loans because such loans are not made for the purpose of acquiring, developing, constructing, improving or refinancing the real estate securing the loan, nor is the repayment source income generated directly from such real property.

## Commercial Real Estate Loans

Commercial real estate loans amounted to \$582 million at June 30, 2011, up by \$16 million, or 3%, from the \$566 million balance at December 31, 2010. Included in these amounts were commercial construction loans of \$19 million and \$47 million, respectively. Commercial real estate loans are secured by a variety of property types, with approximately 80% of the total composed of retail facilities, office buildings, lodging, commercial mixed use, multi-family dwellings, industrial & warehouse properties and research & development use.

The following table presents a geographic summary of commercial real estate loans, including commercial construction, by property location.

| (Dollars in thousands)                   | June 30, 2011 |            |   | December 31, 2010 |            |   |
|--|---------------|------------|---|-------------------|------------|---|
|  | Amount        | % of Total |   | Amount            | % of Total |   |
| Rhode Island, Connecticut, Massachusetts | \$ 528,500    | 91         | % | \$ 512,173        | 91         | % |
| New York, New Jersey, Pennsylvania       | 40,462        | 7          | % | 40,232            | 7          | % |
| New Hampshire                            | 11,758        | 2          | % | 11,846            | 2          | % |
| Other                                    | 1,704         | –          | % | 1,707             | –          | % |
| Total                                    | \$ 582,424    | 100        | % | \$ 565,958        | 100        | % |

## Other Commercial Loans

Other commercial loans amounted to \$491 million at June 30, 2011, up by \$30 million, or 6%, from the balance at December 31, 2010, primarily due to originations in our general market area of southern New England. This portfolio includes loans to a variety of business types. Approximately 73% of the total is composed of retail trade, owner occupied & other real estate, health care/social assistance, manufacturing, construction businesses, accommodation & food services, other services and wholesale trade businesses.

## Residential Real Estate Loans

Residential real estate mortgages amounted to \$658 million at June 30, 2011, up by \$13 million, or 2%, from the balance at December 31, 2010. Washington Trust originates residential real estate mortgages within our general market area of Southern New England for portfolio and for sale in the secondary market. The majority of loans

originated for sale are sold with servicing released. Washington Trust also originates residential real estate mortgages for various investors in a broker capacity, including conventional mortgages and reverse mortgages. For the six months ended June 30, 2011, total residential real estate mortgage loan originations, including brokered loans as agent totaled \$136 million, compared to \$153 million for the same period a year earlier. Of these amounts, \$57 million and \$78 million, respectively, were originated for sale in the secondary market, including brokered loans as agent.

When selling a residential real estate mortgage loan or acting as originating agent on behalf of a third party, Washington Trust generally makes various representations and warranties relating to, among other things, the following: ownership of the loan, the validity of the lien securing the loan, the absence of delinquent taxes or liens against the property

Table of Contents

securing the loan, the effectiveness of title insurance, compliance with applicable loan criteria established by the buyer, compliance with applicable local, state and federal laws, and the absence of fraud on the part of parties involved in the origination. The specific representations and warranties depend on the nature of the transaction and the requirements of the buyer. Contractual liability may arise when the representations and warranties are breached. In the event of a breach of these representations and warranties, Washington Trust may be required to either repurchase the residential real estate mortgage loan (generally at unpaid principal balance plus accrued interest) with the identified defects or indemnify (“make-whole”) the investor for their losses.

In the case of a repurchase, Washington Trust will bear any subsequent credit loss on the residential real estate mortgage loan. Washington Trust has experienced an insignificant number of repurchase demands over a period of many years. The unpaid principal balance of loans repurchased due to representation and warranty claims as of June 30, 2011 was \$729 thousand, compared to \$249 thousand as of December 31, 2010. Washington Trust has recorded a reserve for its exposure to losses from the obligation to repurchase previously sold residential real estate mortgage loans. This reserve is not material and is included in other liabilities in the Consolidated Balance Sheets and any change in the estimate is recorded in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

From time to time Washington Trust purchases one-to-four family residential mortgages originated in other states as well as southern New England from other financial institutions. All residential mortgage loans purchased from other financial institutions have been individually evaluated by us at the time of purchase using underwriting standards similar to those employed for Washington Trust’s self-originated loans. Purchased residential mortgage balances totaled \$83 million and \$92 million, respectively, as of June 30, 2011 and December 31, 2010.

The following is a geographic summary of residential mortgages by property location.

| (Dollars in thousands)  | June 30, 2011 |            |   | December 31, 2010 |            |   |
|---|---------------|------------|---|-------------------|------------|---|
|   | Amount        | % of Total |   | Amount            | % of Total |   |
| Rhode Island, Connecticut, Massachusetts  | \$ 629,477    | 96         | % | \$ 612,419        | 95         | % |
| New York, Virginia, New Jersey, Maryland,<br>Pennsylvania, District of Columbia | 12,488        | 2          | % | 13,921            | 2          | % |
| Ohio  | 7,038         | 1          | % | 8,086             | 1          | % |
| California, Washington, Oregon  | 3,453         | 1          | % | 4,562             | 1          | % |
| Colorado, New Mexico, Utah  | 2,095         | –          | % | 2,613             | 1          | % |
| Georgia   | 1,669         | –          | % | 1,680             | –          | % |
| New Hampshire   | 1,655         | –          | % | 1,263             | –          | % |
| Wyoming   | 472           | –          | % | 476               | –          | % |
| Total   | \$ 658,347    | 100        | % | \$ 645,020        | 100        | % |

**Consumer Loans**

Consumer loans amounted to \$325 million at June 30, 2011, up by \$2 million, or 1%, from the balance at December 31, 2010. Our consumer portfolio is predominantly home equity lines and home equity loans, representing 83% of the total consumer portfolio at June 30, 2011. Consumer loans also include personal installment loans and loans to individuals secured by general aviation aircraft and automobiles.

**Asset Quality****Nonperforming Assets**

Nonperforming assets include nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession.





Table of Contents

The following table presents nonperforming assets and additional asset quality data for the dates indicated:

| (Dollars in thousands)                                     | June 30,<br>2011 |               | December 31,<br>2010 |               |
|--|------------------|---------------|----------------------|---------------|
| <b>Nonaccrual loans:</b>                                   |                  |               |                      |               |
| Commercial mortgages                                       | \$               | 7,476         | \$                   | 6,624         |
| Commercial construction and development                    |                  | –             |                      | –             |
| Other commercial   |                  | 3,152         |                      | 5,259         |
| Residential real estate mortgages                          |                  | 9,570         |                      | 6,414         |
| Consumer   |                  | 780           |                      | 213           |
| <b>Total nonaccrual loans</b>                              |                  | <b>20,978</b> |                      | <b>18,510</b> |
| Nonaccrual investment securities                           |                  | 934           |                      | 806           |
| Property acquired through foreclosure or repossession, net |                  | 2,189         |                      | 3,644         |
| <b>Total nonperforming assets</b>                          | \$               | <b>24,101</b> | \$                   | <b>22,960</b> |
| Nonperforming assets to total assets                       |                  | 0.82          | %                    | 0.79          |
| Nonperforming loans to total loans                         |                  | 1.02          | %                    | 0.93          |
| Total past due loans to total loans                        |                  | 1.19          | %                    | 1.27          |
| Accruing loans 90 days or more past due                    | \$               | –             | \$                   | –             |

Nonperforming assets amounted to \$24.1 million, or 0.82% of total assets, at June 30, 2011. Nonperforming assets increased by \$1.1 million from the balance of \$23.0 million, or 0.79% of total assets, at December 31, 2010. Nonaccrual loans totaled \$21.0 million as of June 30, 2011, up by \$2.5 million in the first half of 2011, reflecting a \$3.2 million increase in nonaccrual residential mortgage loans, offset in part by decreases in nonaccrual commercial loans and property acquired through foreclosure or repossession. The balance of property acquired through foreclosure or repossession amounted to \$2.2 million at June 30, 2011 and consisted of seven commercial properties, two residential properties and one repossessed asset.

Nonaccrual investment securities at June 30, 2011 were comprised of two pooled trust preferred securities. See additional information herein under the caption “Securities.”

**Nonaccrual Loans**

During the first six months of 2011, the Corporation has made no changes in its practices or policies concerning the placement of loans or investment securities into nonaccrual status. See Note 5 to the Consolidated Financial Statements for additional information on nonaccrual loans.

There were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status at June 30, 2011.

The following table presents additional detail on nonaccrual loans as of the dates indicated:

| (Dollars in thousands)       | June 30, 2011 |          |          | December 31, 2010 |          |          |
|------------------------------|---------------|----------|----------|-------------------|----------|----------|
|                              | Days Past Due |          |          | Days Past Due     |          |          |
|                              | Over 90       | Under 90 | Total    | Over 90           | Under 90 | Total    |
| <b>Commercial:</b>           |               |          |          |                   |          |          |
| Mortgages                    | \$ 5,553      | \$ 1,923 | \$ 7,476 | \$ 5,322          | \$ 1,302 | \$ 6,624 |
| Construction and development | –             | –        | –        | –                 | –        | –        |
| Other                        | 1,378         | 1,774    | 3,152    | 3,376             | 1,883    | 5,259    |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                                   |           |          |           |           |          |           |
|-----------------------------------|-----------|----------|-----------|-----------|----------|-----------|
| Residential real estate mortgages | 6,549     | 3,021    | 9,570     | 4,041     | 2,373    | 6,414     |
| Consumer                          | 245       | 535      | 780       | 11        | 202      | 213       |
| Total nonaccrual loans            | \$ 13,725 | \$ 7,253 | \$ 20,978 | \$ 12,750 | \$ 5,760 | \$ 18,510 |

Nonaccrual commercial mortgage loans increased by \$852 thousand from the balance at the end of 2010. The \$7.5 million balance of nonaccrual commercial mortgage loans as of June 30, 2011 was comprised of 7 relationships.

Table of Contents

The loss allocation on total nonaccrual commercial mortgage loans was \$670 thousand at June 30, 2011. All of the nonaccrual commercial mortgage loans were located in Rhode Island and Connecticut. As of June 30, 2011, the largest nonaccrual relationship in the commercial mortgage category totaled \$4.3 million and is secured by several properties including office, light industrial and retail space. Based on management's assessment of the operating condition of the borrower, a \$181 thousand loss allocation on this relationship was deemed necessary at June 30, 2011. The Bank has additional accruing commercial real estate and residential mortgage loans totaling \$4.7 million to this borrower. These additional loans have performed in accordance with terms of the loans, were not past due as of June 30, 2011 and management has concluded that these loans have properly been classified as accruing.

Nonaccrual other commercial loans (commercial and industrial loans) amounted to \$3.2 million at June 30, 2011, down by \$2.1 million from the December 31, 2010 balance of \$5.3 million. There were a total of 56 loans included in nonaccrual other commercial loans as of June 30, 2011. The loss allocation on total nonaccrual other commercial loans was \$491 thousand at June 30, 2011.

Nonaccrual residential mortgage loans increased by \$3.2 million from the balance at the end of 2010. As of June 30, 2011, nonaccrual residential mortgage loans consisted of 34 loans and approximately \$7.8 million were located in Rhode Island, Massachusetts and Connecticut. The loss allocation on total nonaccrual residential mortgages amounted to \$1.5 million at June 30, 2011. Included in total nonaccrual residential mortgages were 17 loans purchased for portfolio and serviced by others amounting to \$5.3 million. Management monitors the collection efforts of its third party servicers as part of its assessment of the collectibility of nonperforming loans.

Nonaccrual consumer loans increased by \$567 thousand from the balance at the end of 2010. The increase primarily included nonaccrual home equity lines and loans.

## Past Due Loans

The following tables present past due loans by category as of the dates indicated:

(Dollars in thousands)

|                                   | June 30, 2011 |        | December 31, 2010 |        |
|-----------------------------------|---------------|--------|-------------------|--------|
|                                   | Amount        | % (1)  | Amount            | % (1)  |
| Commercial real estate loans      | \$ 8,073      | 1.39 % | \$ 8,021          | 1.42 % |
| Other commercial loans            | 3,241         | 0.66 % | 6,191             | 1.34 % |
| Residential real estate mortgages | 10,896        | 1.66 % | 8,591             | 1.33 % |
| Consumer loans                    | 2,344         | 0.72 % | 2,464             | 0.76 % |
| Total past due loans              | \$ 24,554     | 1.19 % | \$ 25,267         | 1.27 % |

(1) Percentage of past due loans to the total loans outstanding within the respective category.

At June 30, 2011, total delinquencies amounted to \$24.6 million, or 1.19% of total loans, down by \$713 thousand from December 31, 2010. Included in past due loans as of June 30, 2011 were nonaccrual loans of \$16.7 million. All loans 90 days or more past due at June 30, 2011 and December 31, 2010 were classified as nonaccrual.

The decrease in total delinquencies in the six months ended June 30, 2011 reflected a \$3.0 million decrease in commercial and industrial loans (other commercial loans), which was partially offset by a \$2.3 million increase in residential mortgage loan delinquencies. Included in this increase was one residential mortgage loan with a carrying value of \$942 thousand. As of June 30, 2011, residential mortgage loan delinquencies consisted of 36 loans and approximately \$7.5 million were located in Rhode Island, Connecticut and Massachusetts.

## Troubled Debt Restructurings

Loans are considered restructured when the Corporation has granted concessions to a borrower due to the borrower's financial condition that it otherwise would not have considered. These concessions include modifications of the terms of the debt such as reduction of the stated interest rate other than normal market rate adjustments, extension of maturity dates, or reduction of principal balance or accrued interest. The decision to restructure a loan, versus aggressively enforcing the collection of the loan, may benefit the Corporation by increasing the ultimate probability of collection.

Restructured loans are classified as accruing or non-accruing based on management's assessment of the collectibility of the loan. Loans which are already on nonaccrual status at the time of the restructuring generally remain on nonaccrual

Table of Contents

status for approximately six months before management considers such loans for return to accruing status. Accruing restructured loans are placed into nonaccrual status if and when the borrower fails to comply with the restructured terms and management deems it unlikely that the borrower will return to a status of compliance in the near term.

Troubled debt restructurings are reported as such for at least one year from the date of the restructuring. In years after the restructuring, troubled debt restructured loans are removed from this classification if the restructuring did not involve a below market rate concession and the loan is not deemed to be impaired based on the terms specified in the restructuring agreement.

At June 30, 2011, there were no significant commitments to lend additional funds to borrowers whose loans had been restructured.

The following table sets forth information on troubled debt restructured loans as of the dates indicated:

| (Dollars in thousands)                       | June 30,<br>2011 | December 31,<br>2010 |
|--|------------------|----------------------|
| Accruing troubled debt restructured loans:   |                  |                      |
| Commercial mortgages                         | \$ 6,552         | \$ 11,736            |
| Other commercial                             | 4,026            | 4,594                |
| Residential real estate mortgages            | 2,279            | 2,863                |
| Consumer                                     | 317              | 509                  |
| Accruing troubled debt restructured loans    | 13,174           | 19,702               |
| Nonaccrual troubled debt restructured loans: |                  |                      |
| Commercial mortgages                         | 2,555            | 1,302                |
| Other commercial                             | 455              | 431                  |
| Residential real estate mortgages            | 2,303            | 948                  |
| Consumer                                     | 131              | 41                   |
| Nonaccrual troubled debt restructured loans  | 5,444            | 2,722                |
| Total troubled debt restructured loans       | \$ 18,618        | \$ 22,424            |

At June 30, 2011, loans classified as troubled debt restructurings totaled \$18.6 million, down by \$3.8 million from the balance at December 31, 2010, reflecting payoffs and declassification from troubled debt restructuring status.

#### Potential Problem Loans

The Corporation classifies certain loans as “substandard,” “doubtful,” or “loss” based on criteria consistent with guidelines provided by banking regulators. Potential problem loans consist of classified accruing commercial loans that were less than 90 days past due at June 30, 2011 and other loans for which known information about possible credit problems of the related borrowers causes management to have doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as nonperforming at some time in the future. These loans are not included in the amounts of nonaccrual or restructured loans presented above. Management cannot predict the extent to which economic conditions may worsen or other factors which may impact borrowers and the potential problem loans. Accordingly, there can be no assurance that other loans will not become 90 days or more past due, be placed on nonaccrual, become restructured, or require increased allowance coverage and provision for loan losses. The Corporation has identified approximately \$10.4 million in potential problem loans at June 30, 2011, as compared to \$6.7 million at December 31, 2010. Approximately 75% of the potential problem loans at June 30, 2011 consisted of eight commercial lending relationships, which have been classified based on our evaluation of the financial condition of the borrowers. Potential problem loans are assessed for loss exposure using the methods described in Note 5 to the Consolidated Financial Statements under the caption “Credit Quality Indicators.”

Allowance for Loan Losses

Establishing an appropriate level of allowance for loan losses necessarily involves a high degree of judgment. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. For a more detailed discussion on the allowance for loan losses, see additional information in Item 7 under the caption "Critical Accounting Policies" of Washington Trust's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

-57-

---

Table of Contents

The allowance for loan losses is management's best estimate of the probable loan losses inherent in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans.

The Bank's general practice is to identify problem credits early and recognize full or partial charge-offs as promptly as predictable when it is determined that the collection of loan principal is unlikely. The Bank recognizes full or partial charge-offs on collateral dependent impaired loans when the collateral is deemed to be insufficient to support the carrying value of the loan. The Bank does not recognize a recovery when an updated appraisal indicates a subsequent increase in value.

At June 30, 2011, the allowance for loan losses was \$29.4 million, or 1.43% of total loans, which compares to an allowance of \$28.6 million, or 1.43% of total loans at December 31, 2010. The status of nonaccrual loans, delinquent loans and performing loans were all taken into consideration in the assessment of the adequacy of the allowance for loans losses. In addition, the balance and trends of credit quality indicators, including the commercial loan categories of Pass, Special Mention and Classified, are integrated into the process used to determine the allocation of loss exposure. See Note 5 to the Consolidated Financial Statements for additional information under the caption "Credit Quality Indicators." Management believes that the allowance for loan losses is adequate and consistent with asset quality and credit quality indicators.

The estimation of loan loss exposure inherent in the loan portfolio includes, among other procedures, (1) identification of loss allocations for individual loans deemed to be impaired in accordance with GAAP, (2) loss allocation factors for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar economic indicators, and (3) general loss allocations for other environmental factors, which is classified as "unallocated". We periodically reassess and revise, if appropriate, the loss allocation factors used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience. We analyze historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. Revisions to loss allocation factors are not retroactively applied.

The methodology to measure the amount of estimated loan loss exposure includes an analysis of individual loans deemed to be impaired. Impaired loans are loans for which it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreements and all loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogenous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. Impairment is measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or if the loan is collateral dependent, at the fair value of the collateral less costs to sell. For collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property. The following is a summary of impaired loans by measurement type:

| (Dollars in thousands)                                     | June 30,<br>2011 | December 31,<br>2010 |
|--|------------------|----------------------|
| Collateral dependent impaired loans (1)                    | \$ 14,685        | \$ 14,872            |
| Impaired loans measured on discounted cash flow method (2) | 13,498           | 18,756               |
| Total impaired loans                                       | \$ 28,183        | \$ 33,628            |

(1) Net of partial charge-offs of \$1.8 million and \$2.3 million at June 30, 2011 and December 31, 2010, respectively.

(2) Net of partial charge-offs of \$1.1 million and \$1.5 million at June 30, 2011 and December 31, 2010, respectively.



Impaired loans consist of nonaccrual commercial loans, troubled debt restructured loans and other loans classified as impaired. See Note 5 to the Consolidated Financial Statements for additional disclosure on impaired loans. The loss allocation on impaired loans amounted to \$1.7 million and \$2.1 million, respectively, at June 30, 2011 and December 31, 2010. Various loan loss allowance coverage ratios are affected by the timing and extent of charge-offs, particularly with respect to impaired collateral dependent loans. For such loans the Bank generally recognizes a partial charge-off equal to the identified loss exposure, therefore the remaining allocation of loss is minimal.

Other individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using the internal rating system and the application of loss allocation factors. The loan rating system is described under the

Table of Contents

caption “Credit Quality Indicators” in Note 5 to the Consolidated Financial Statements. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower’s financial condition, the borrower’s performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogeneous populations of loans including residential real estate mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators and our historical loss experience for each type of credit product.

Appraisals are generally obtained with values determined on an “as is” basis from independent appraisal firms for real estate collateral dependent commercial loans in the process of collection or when warranted by other deterioration in the borrower’s credit status. Updates to appraisals are obtained when management believes it is warranted. The Corporation has continued to maintain appropriate professional standards regarding the professional qualifications of appraisers and has an internal review process to monitor the quality of appraisals.

For residential mortgages and real estate collateral dependent consumer loans that are in the process of collection, valuations are obtained from independent appraisal firms with values determined on an “as is” basis or, in some cases, broker price opinions.

For the three and six months ended June 30, 2011, the loan loss provision totaled \$1.2 million and \$2.7 million, respectively compared to \$1.5 million and \$3.0 million for the same periods a year earlier. The provision for loan losses was based on management’s assessment of economic and credit conditions, with particular emphasis on commercial and commercial real estate categories, as well as growth in the loan portfolio. For the three and six months ended June 30, 2011, net charge-offs totaled \$956 thousand and \$1.9 million, respectively compared to \$1.2 million and \$2.4 million, respectively, for the same periods a year earlier. Commercial and commercial real estate loan net charge-offs amounted to 78% of total net charge-offs in the six months ended June 30, 2011 compared to 86% for the same period a year earlier.

Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue for the next few quarters. While management believes that the level of allowance for loan losses at June 30, 2011 is appropriate, management will continue to assess the adequacy of the allowance for loan losses in accordance with its established policies. The allocation below is neither indicative of the specific amounts or the loan categories in which future charge-offs may occur, nor is it an indicator of future loss trends. The allocation of the allowance to each category does not restrict the use of the allowance to absorb losses in any category.

The following table presents the allocation of the allowance for loan losses as of the periods indicated:

| (Dollars in thousands)          | June 30, 2011 |       | December 31, 2010 |       |
|---------------------------------|---------------|-------|-------------------|-------|
|                                 | Amount        | % (1) | Amount            | % (1) |
| <b>Commercial:</b>              |               |       |                   |       |
| Mortgages                       | \$ 7,374      | 27 %  | \$ 7,330          | 26 %  |
| Construction and development    | 217           | 1     | 723               | 2     |
| Other                           | 6,993         | 24    | 6,495             | 23    |
| <b>Residential real estate:</b> |               |       |                   |       |
| Mortgage                        | 4,392         | 31    | 4,081             | 31    |
| Homeowner construction          | 79            | 1     | 48                | 1     |
| Consumer                        | 2,152         | 16    | 1,903             | 17    |
| Unallocated                     | 8,146         | –     | 8,003             | –     |
| Balance at end of period        | \$ 29,353     | 100 % | \$ 28,583         | 100 % |

(1) Percentage of loans within the respective category to the total loans outstanding.

Sources of Funds

Our sources of funds include deposits, brokered certificates of deposit, FHLBB borrowings, other borrowings and proceeds from the sales, maturities and payments of loans and investment securities. Washington Trust uses funds to originate and purchase loans, purchase investment securities, conduct operations, expand the branch network and pay dividends to shareholders.

-59-

---

## Table of Contents

Management's preferred strategy for funding asset growth is to grow low cost deposits (demand deposit, NOW savings accounts). Asset growth in excess of low cost deposits is typically funded through higher cost deposits (certificates of deposit and money market accounts), brokered certificates of deposit, FHLBB borrowings, and securities portfolio cash flow.

### Deposits

Washington Trust offers a wide variety of deposit products to consumer and business customers. Deposits provide an important source of funding for the Bank as well as an ongoing stream of fee revenue.

Total deposits amounted to \$2 billion at June 30, 2011, down by \$40 million, or 2%, from the balance at December 31, 2010. Included in total deposits were out-of-market brokered certificates of deposits of \$86 million and \$52 million, at June 30, 2011 and December 31, 2010, respectively. Excluding out-of-market brokered certificates of deposits, in-market deposits decreased by \$74 million, or 4%, in the first six months of 2011, reflecting a seasonal decrease in governmental and other deposits, which are expected to build again during the third quarter of 2011.

Demand deposits totaled \$261 million at June 30, 2011, up by \$33 million, or 14%, from the balance at December 31, 2010. NOW account balances decreased by \$6 million, or 2%, in the first six months of 2011 and totaled \$236 million at June 30, 2011. Money market account balances amounted to \$355 million at June 30, 2011, a decrease of \$41 million, or 10%, from the balance at December 31, 2010. During the first six months of 2011, savings deposits increased by \$6 million, or 3%, and amounted to \$227 million at June 30, 2011.

Time deposits (including brokered certificates of deposit) amounted to \$917 million at June 30, 2011, down by \$32 million from the balance at December 31, 2010. The Corporation utilizes out-of-market brokered time deposits as part of its overall funding program along with other sources. Out-of-market brokered time deposits amounted to \$86 million at June 30, 2011, compared to \$52 million at December 31, 2010. Excluding out-of-market brokered certificates of deposits, in-market time deposits were down by \$59 million, or 22%, from the balance at December 31, 2010. Washington Trust is a member of the Certificate of Deposit Account Registry Service ("CDARS") network. Included in in-market time deposits at June 30, 2011 were CDARS reciprocal time deposits of \$207 million, which were down by \$59 million from December 31, 2010.

### Borrowings

The Corporation utilizes advances from the FHLBB as well as other borrowings as part of its overall funding strategy. FHLBB advances are used to meet short-term liquidity needs, to purchase securities and to purchase loans from other institutions. FHLBB advances amounted to \$558 million at June 30, 2011, up by \$60 million from the balance at the end of 2010.

In connection with the Corporation's ongoing interest rate risk management efforts in May 2011, the Corporation modified the terms to extend the maturity dates of \$10 million of its FHLBB advances with original maturity dates in 2012. In July 2011, the Corporation modified the terms to extend the maturity dates of an additional \$34 million of its FHLBB advances with original maturity dates in 2013. As a result of the 2011 modifications, the Corporation estimates total interest expense savings of approximately \$156 thousand in the year 2011. In addition, see discussion regarding the second quarter 2011 balance sheet management transaction under the caption "Noninterest Income".

See Note 8 to the Consolidated Financial Statements for additional information on borrowings.

### Liquidity and Capital Resources

#### Liquidity Management

Liquidity is the ability of a financial institution to meet maturing liability obligations and customer loan demand. Washington Trust's primary source of liquidity is deposits, which funded approximately 70% of total average assets in

the six months ended June 30, 2011. While the generally preferred funding strategy is to attract and retain low cost deposits, the ability to do so is affected by competitive interest rates and terms in the marketplace. Other sources of funding include discretionary use of purchased liabilities (e.g., FHLBB term advances and other borrowings), cash flows from the Corporation's securities portfolios and loan repayments. Securities designated as available for sale may also be sold in response to short-term or long-term liquidity needs although management has no intention to do so at this time. For a more detailed discussion on Washington Trust's detailed liquidity funding policy and contingency funding plan, see additional information in Item 7 under the caption "Liquidity and Capital Resources" of Washington Trust's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Table of Contents

Liquidity remained well within target ranges established by the Corporation's Asset/Liability Committee ("ALCO") during the six months ended June 30, 2011. Based on its assessment of the liquidity considerations described above, management believes the Corporation's sources of funding will meet anticipated funding needs.

For the six months ended June 30, 2011, net cash provided by financing activities amounted to \$12 million. In the first six months of 2011, total deposits decreased by \$40 million, while FHLBB advances increased by \$60 million. Net cash used by investing activities totaled \$55 million for the six months ended June 30, 2011. Proceeds from the sale of securities as well as maturities and principal payments were offset by purchases of securities and loan growth. Net cash provided by operating activities amounted to \$21 million for the six months ended June 30, 2011, most of which was generated by net income. See the Corporation's Consolidated Statements of Cash Flows for further information about sources and uses of cash.

**Capital Resources**

Total shareholders' equity amounted to \$281 million at June 30, 2011, compared to \$269 million at December 31, 2010.

The ratio of total equity to total assets amounted to 9.6% at June 30, 2011. This compares to a ratio of 9.2% at December 31, 2010. Book value per share at June 30, 2011 and December 31, 2010 amounted to \$17.30 and \$16.63, respectively.

The Bancorp and the Bank are subject to various regulatory capital requirements. As of June 30, 2011, the Bancorp and the Bank is categorized as "well-capitalized" under the regulatory framework for prompt corrective action. See Note 8 to the Consolidated Financial Statements for additional discussion of capital requirements.

**Contractual Obligations and Commitments**

The Corporation has entered into numerous contractual obligations and commitments. The following table summarizes our contractual cash obligations and other commitments at June 30, 2011:

(Dollars in thousands)

|                                      | Payments Due by Period |                         |                   |                   |                  |
|--------------------------------------|------------------------|-------------------------|-------------------|-------------------|------------------|
|                                      | Total                  | Less Than 1<br>Year (1) | 1-3 Years         | 4-5 Years         | After<br>5 Years |
| <b>Contractual Obligations:</b>      |                        |                         |                   |                   |                  |
| FHLBB advances (2)                   | \$ 558,441             | \$ 118,836              | \$ 255,326        | \$ 135,629        | \$ 48,650        |
| Junior subordinated debentures       | 32,991                 | —                       | —                 | —                 | 32,991           |
| Operating lease obligations          | 13,034                 | 1,783                   | 3,305             | 2,545             | 5,401            |
| Software licensing arrangements      | 865                    | 865                     | —                 | —                 | —                |
| Treasury, tax and loan demand note   | 1,351                  | 1,351                   | —                 | —                 | —                |
| Other borrowings                     | 20,654                 | 20,415                  | 83                | 97                | 59               |
| <b>Total contractual obligations</b> | <b>\$ 627,336</b>      | <b>\$ 143,250</b>       | <b>\$ 258,714</b> | <b>\$ 138,271</b> | <b>\$ 87,101</b> |

- (1) Maturities or contractual obligations are considered by management in the administration of liquidity and are routinely refinanced in the ordinary course of business.
- (2) All FHLBB advances are shown in the period corresponding to their scheduled maturity. Some FHLBB advances are callable at earlier dates. See Note 7 to the Consolidated Financial Statements for additional information.

Table of Contents

| (Dollars in thousands)  | Amount of Commitment Expiration – Per Period |                     |                  |                  |                   |
|---|--|---------------------|------------------|------------------|-------------------|
|   | Total  | Less Than<br>1 Year | 1-3 Years        | 4-5 Years        | After<br>5 Years  |
| <b>Other Commitments:</b>                                       |  |                     |                  |                  |                   |
| Commercial loans  | \$ 173,086                                   | \$ 128,668          | \$ 28,875        | \$ 3,770         | \$ 11,773         |
| Home equity lines   | 180,386                                      | 230                 | –                | –                | 180,156           |
| Other loans   | 26,802                                       | 22,203              | 1,043            | 3,556            | –                 |
| Standby letters of credit                                       | 9,228  | 1,089               | 8,139            | –                | –                 |
| Forward loan commitments to:                                    |  |                     |                  |                  |                   |
| Originate loans   | 17,637                                       | 17,637              | –                | –                | –                 |
| Sell loans  | 26,444                                       | 26,444              | –                | –                | –                 |
| Customer related derivative contracts:                          |  |                     |                  |                  |                   |
| Interest rate swaps with customers                              | 62,209                                       | –                   | 19,087           | 30,432           | 12,690            |
| Mirror swaps with counterparties                                | 62,209                                       | –                   | 19,087           | 30,432           | 12,690            |
| Interest rate risk management contract:                         |  |                     |                  |                  |                   |
| Interest rate swap contracts                                    | 32,991                                       | –                   | 10,310           | 22,681           | –                 |
| Equity commitment to affordable housing limited partnership (1) |  |                     |                  |                  |                   |
|   | 156  | 156                 | –                | –                | –                 |
| <b>Total commitments</b>  | <b>\$ 591,148</b>                            | <b>\$ 196,427</b>   | <b>\$ 86,541</b> | <b>\$ 90,871</b> | <b>\$ 217,309</b> |

(1) The funding of this commitment is generally contingent upon substantial completion of the project.

## Off-Balance Sheet Arrangements

For information on financial instruments with off-balance sheet risk and derivative financial instruments see Note 9 to the Consolidated Financial Statements.

## Asset/Liability Management and Interest Rate Risk

Interest rate risk is the primary market risk category associated with the Corporation's operations. The ALCO is responsible for establishing policy guidelines on liquidity and acceptable exposure to interest rate risk. Periodically, the ALCO reports on the status of liquidity and interest rate risk matters to the Bank's Board of Directors. Interest rate risk is the risk of loss to future earnings due to changes in interest rates. The objective of the ALCO is to manage assets and funding sources to produce results that are consistent with Washington Trust's liquidity, capital adequacy, growth, risk and profitability goals.

The ALCO manages the Corporation's interest rate risk using income simulation to measure interest rate risk inherent in the Corporation's on-balance sheet and off-balance sheet financial instruments at a given point in time by showing the effect of interest rate shifts on net interest income over a 12-month horizon, the 13- to month 24- month horizon and a 60-month horizon. The simulations assume that the size and general composition of the Corporation's balance sheet remain static over the simulation horizons, with the exception of certain deposit mix shifts from low-cost core savings to higher-cost time deposits in selected interest rate scenarios. Additionally, the simulations take into account the specific repricing, maturity, call options, and prepayment characteristics of differing financial instruments that may vary under different interest rate scenarios. The characteristics of financial instrument classes are reviewed periodically by the ALCO to ensure their accuracy and consistency.

The ALCO reviews simulation results to determine whether the Corporation's exposure to a decline in net interest income remains within established tolerance levels over the simulation horizons and to develop appropriate strategies

to manage this exposure. As of June 30, 2011 and December 31, 2010, net interest income simulations indicated that exposure to changing interest rates over the simulation horizons remained within tolerance levels established by the Corporation. The Corporation defines maximum unfavorable net interest income exposure to be a change of no more than 5% in net interest income over the first 12 months, no more than 10% over the second 12 months, and no more than 10% over the full 60-month simulation horizon. All changes are measured in comparison to the projected net interest income that would result from an "unchanged" rate scenario where both interest rates and the composition of the Corporation's balance sheet remain stable for a 60-month period. In addition to measuring the change in net interest income as compared to an unchanged interest rate scenario, the ALCO also measures the trend of both net interest income and net interest margin over a 60-month horizon to ensure the stability and adequacy of this source of earnings in different interest rate scenarios.



Table of Contents

The ALCO regularly reviews a wide variety of interest rate shift scenario results to evaluate interest risk exposure, including scenarios showing the effect of steepening or flattening changes in the yield curve of up to 500 basis points as well as parallel changes in interest rates of up to 400 basis points. Because income simulations assume that the Corporation's balance sheet will remain static over the simulation horizon, the results do not reflect adjustments in strategy that the ALCO could implement in response to rate shifts.

The following table sets forth the estimated change in net interest income from an unchanged interest rate scenario over the periods indicated for parallel changes in market interest rates using the Corporation's on- and off-balance sheet financial instruments as of June 30, 2011 and December 31, 2010. Interest rates are assumed to shift by a parallel 100, 200 or 300 basis points upward or 100 basis points downward over a 12-month period, except for core savings deposits, which are assumed to shift by lesser amounts due to their relative historical insensitivity to market interest rate movements. Further, deposits are assumed to have certain minimum rate levels below which they will not fall. It should be noted that the rate scenarios shown do not necessarily reflect the ALCO's view of the "most likely" change in interest rates over the periods indicated.

|                               | June 30, 2011 |                | December 31, 2010 |                |
|-------------------------------|---------------|----------------|-------------------|----------------|
|                               | Months 1 - 12 | Months 13 - 24 | Months 1 - 12     | Months 13 - 24 |
| 100 basis point rate decrease | -1.89%        | -6.18%         | -2.18%            | -6.34%         |
| 100 basis point rate increase | 1.54%         | 3.01%          | 2.12%             | 2.50%          |
| 200 basis point rate increase | 3.41%         | 6.36%          | 4.50%             | 5.10%          |
| 300 basis point rate increase | 6.00%         | 8.35%          | 7.64%             | 6.18%          |

The ALCO estimates that the negative exposure of net interest income to falling rates as compared to an unchanged rate scenario results from a more rapid decline in earning asset yields compared to rates paid in deposits. If market interest rates were to fall from their already low levels and remain lower for a sustained period, certain core savings and time deposit rates could decline more slowly and by a lesser amount than other market rates. Asset yields would likely decline more rapidly than deposit costs as current asset holdings mature or reprice, since cash flow from mortgage-related prepayments and redemption of callable securities would increase as market rates fall.

The positive exposure of net interest income to rising rates as compared to an unchanged rate scenario results from a more rapid projected relative rate of increase in asset yields than funding costs over the near term. For simulation purposes, deposit rate changes are anticipated to lag other market rates in both timing and magnitude. The ALCO's estimate of interest rate risk exposure to rising rate environments, including those involving changes to the shape of the yield curve, incorporates certain assumptions regarding the shift in deposit balances from low-cost core savings categories to higher-cost deposit categories, which has characterized a shift in funding mix during the past rising interest rate cycles.

While the ALCO reviews simulation assumptions and periodically back-tests the simulation results to ensure that they are reasonable and current, income simulation may not always prove to be an accurate indicator of interest rate risk or future net interest margin. Over time, the repricing, maturity and prepayment characteristics of financial instruments and the composition of the Corporation's balance sheet may change to a different degree than estimated. Simulation modeling assumes a static balance sheet, with the exception of certain modeled deposit mix shifts from low-cost core savings deposits to higher-cost time deposits in rising rate scenarios as noted above. Due to the low current level of market interest rates, the banking industry has experienced relatively strong growth in low-cost FDIC-insured core savings deposits over the past several quarters. The ALCO recognizes that a portion of these increased levels of low-cost balances could shift into higher yielding alternatives in the future, particularly if interest rates rise and as confidence in financial markets strengthens, and has modeled increased amounts of deposit shifts out of these low-cost categories into higher-cost alternatives in the rising rate simulation scenarios presented above. It should be noted that the static balance sheet assumption does not necessarily reflect the Corporation's expectation for future balance sheet

growth, which is a function of the business environment and customer behavior. Another significant simulation assumption is the sensitivity of core savings deposits to fluctuations in interest rates. Income simulation results assume that changes in both core savings deposit rates and balances are related to changes in short-term interest rates. The assumed relationship between short-term interest rate changes and core deposit rate and balance changes used in income simulation may differ from the ALCO's estimates. Lastly, mortgage-backed securities and mortgage loans involve a level of risk that unforeseen changes in prepayment speeds may cause related cash flows to vary significantly in differing rate environments. Such changes could affect the level of reinvestment risk associated with cash flow from these

Table of Contents

instruments, as well as their market value. Changes in prepayment speeds could also increase or decrease the amortization of premium or accretion of discounts related to such instruments, thereby affecting interest income.

The Corporation also monitors the potential change in market value of its available for sale debt securities in changing interest rate environments. The purpose is to determine market value exposure that may not be captured by income simulation, but which might result in changes to the Corporation's capital position. Results are calculated using industry-standard analytical techniques and securities data. Available for sale equity securities are excluded from this analysis because the market value of such securities cannot be directly correlated with changes in interest rates.

The following table summarizes the potential change in market value of the Corporation's available for sale debt securities as of June 30, 2011 and December 31, 2010 resulting from immediate parallel rate shifts:

| (Dollars in thousands)  | Down 100<br>Basis<br>Points | Up 200<br>Basis<br>Points |
|---|-----------------------------|---------------------------|
| Security Type   |                             |                           |
| U.S. government-sponsored enterprise securities (non-callable)  | \$ 937                      | \$ (1,783 )               |
| States and political subdivision  | 2,911                       | (6,499 )                  |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 5,794                       | (23,145 )                 |
| Trust preferred debt and other corporate debt securities  | 251                         | 1,110                     |
| Total change in market value as of June 30, 2011  | \$ 9,893                    | \$ (30,317 )              |
| Total change in market value as of December 31, 2010  | \$ 10,953                   | \$ (30,438 )              |

See Note 9 to the Consolidated Financial Statements for more information regarding the nature and business purpose of financial instruments with off-balance sheet risk and derivative financial instruments.

### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," under the caption "Asset/Liability Management and Interest Rate Risk."

### ITEM 4. Controls and Procedures

#### Disclosure Controls and Procedures

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Corporation carried out an evaluation under the supervision and with the participation of the Corporation's management, including the Corporation's principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as of the end of the quarter ended June 30, 2011. Based upon that evaluation, the principal executive officer and principal financial officer concluded that the Corporation's disclosure controls and procedures are effective and designed to ensure that information required to be disclosed by the Corporation in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. The Corporation will continue to review and document its disclosure controls and procedures and consider such changes in future evaluations of the effectiveness of such controls and procedures, as it deems appropriate.

#### Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during the period ended June 30, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

Other Information

Item 1. Legal Proceedings

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

-64-

---

Table of Contents

Item 1A. Risk Factors

There have been no material changes in the risk factors described in Item 1A of Washington Trust's Annual Report on Form 10-K for the year ended December 31, 2010.

Item 6. Exhibits

(a) Exhibits. The following exhibits are included as part of this Form 10-Q:

Exhibit  
Number

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.
- 32.1 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Furnished herewith.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WASHINGTON TRUST BANCORP, INC.  
(Registrant)

Date: August 9, 2011    By: /s/ Joseph J. MarcAurele  
Joseph J. MarcAurele  
Chairman, President and Chief Executive Officer  
(principal executive officer)

Date: August 9, 2011    By: /s/ David V. Devault  
David V. Devault  
Senior Executive Vice President, Secretary and Chief  
Financial Officer  
(principal financial and accounting officer)

Table of Contents

Exhibit Index

Exhibit  
Number

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. – Filed herewith.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. – Filed herewith.
- 32.1 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Furnished herewith.