

AVIS BUDGET GROUP, INC.  
Form 10-Q  
May 08, 2014  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-10308

Avis Budget Group, Inc.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or organization)

6 Sylvan Way  
Parsippany, NJ  
(Address of principal executive offices)

06-0918165  
(I.R.S. Employer Identification Number)

07054  
(Zip Code)

(973) 496-4700  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the issuer's common stock was 105,396,505 shares as of April 30, 2014.

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FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q may be considered “forward-looking statements” as that term is defined in the Private Securities Litigation Reform Act of 1995. The forward-looking statements contained herein are subject to known and unknown risks, uncertainties, assumptions and other factors that may cause our actual results, performance or achievements to be materially different from those expressed or implied by any such forward-looking statements. Forward-looking statements include information concerning our future financial performance, business strategy, projected plans and objectives. These statements may be identified by the fact that they do not relate to historical or current facts and may use words such as “believes,” “expects,” “anticipates,” “will,” “should,” “could,” “may,” “would,” “intends,” “projects,” “estimates,” “plans,” and similar words, expressions or phrases. The following important factors and assumptions could affect our future results and could cause actual results to differ materially from those expressed in such forward-looking statements:

the high level of competition in the vehicle rental industry and the impact such competition may have on pricing and rental volume;

a change in travel demand, including changes in airline passenger traffic;

a change in our fleet costs as a result of a change in the cost of new vehicles, manufacturer recalls, disruption in the supply of new vehicles, and/or a change in the price at which we dispose of used vehicles either in the used vehicle market or under repurchase or guaranteed depreciation programs;

risks related to our March 2013 acquisition of Zipcar, Inc. (“Zipcar”), including our ability to realize the synergies contemplated by the transaction and our ability to promptly and efficiently integrate the business into Avis Budget Group;

the results of operations or financial condition of the manufacturers of our cars, which could impact their ability to perform their payment obligations under our agreements with them, including repurchase and/or guaranteed depreciation arrangements, and/or their willingness or ability to make cars available to us or the rental car industry as a whole on commercially reasonable terms or at all;

any change in economic conditions generally, particularly during our peak season or in key market segments;

our ability to continue to achieve and maintain cost savings and successfully implement our business strategies;

our ability to obtain financing for our global operations, including the funding of our vehicle fleet through the issuance of asset-backed securities and use of the global lending markets;

an occurrence or threat of terrorism, pandemic disease, natural disasters, military conflict or civil unrest in the locations in which we operate;

our dependence on third-party distribution channels, third-party suppliers of other services and co-marketing arrangements with third parties;

our ability to utilize derivative instruments, and the impact of derivative instruments we utilize, which can be affected by fluctuations in interest rates, gasoline prices and exchange rates, changes in government regulations and other factors;

our ability to accurately estimate our future results;

- any major disruptions in our communication networks or information systems;

our exposure to uninsured claims in excess of historical levels;

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our failure or inability to comply with laws, regulations or contractual obligations or any changes in laws, regulations or contractual obligations, including with respect to personally identifiable information and taxes;

any impact on us from the actions of our licensees, dealers and independent contractors;

any substantial changes in the cost or supply of fuel, vehicle parts, energy, labor or other resources on which we depend to operate our business;

risks related to our indebtedness, including our substantial outstanding debt obligations and our ability to incur substantially more debt;

our ability to meet the financial and other covenants contained in the agreements governing our indebtedness;

the terms of agreements among us and our former real estate, hospitality and travel distribution businesses following the separation of those businesses from us in 2006, particularly with respect to the allocation of assets and liabilities, including contingent liabilities and guarantees, the ability of each of the separated companies to perform its obligations, including indemnification obligations, under these agreements, and the right of our former real estate business to control the process for resolving disputes related to contingent liabilities and assets;

risks associated with litigation or governmental or regulatory inquiries or investigations involving our Company;

risks related to tax obligations and the effect of future changes in accounting standards;

risks related to our October 2011 acquisition of Avis Europe plc (“Avis Europe”), including our ability to realize the synergies contemplated by the transaction;

risks related to completed or future acquisitions or investments that we may pursue, including any incurrence of incremental indebtedness to help fund such transactions and our ability to promptly and effectively integrate any acquired businesses; and

other business, economic, competitive, governmental, regulatory, political or technological factors affecting our operations, pricing or services.

We operate in a continuously changing business environment and new risk factors emerge from time to time. New risk factors, factors beyond our control, or changes in the impact of identified risk factors may cause actual results to differ materially from those set forth in any forward-looking statements. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. Moreover, we do not assume responsibility for the accuracy and completeness of those statements. Other factors and assumptions not identified above, including those discussed in “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, “Risk Factors” and other portions of our 2013 Annual Report on Form 10-K may contain forward-looking statements and involve uncertainties that could cause actual results to differ materially from those projected in such statements. Such statements are based upon assumptions and known risks and uncertainties.

Although we believe that our assumptions are reasonable, any or all of our forward-looking statements may prove to be inaccurate and we can make no guarantees about our future performance. Should unknown risks or uncertainties materialize or underlying assumptions prove inaccurate, actual results could differ materially from past results and/or those anticipated, estimated or projected. Except to the extent of our obligations under the federal securities laws, we undertake no obligation to release any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events. For any forward-looking statements contained in any document, we claim the

protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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## PART I — FINANCIAL INFORMATION

## Item 1. Financial Statements

Avis Budget Group, Inc.

## CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

(In millions, except per share data)

(Unaudited)

	Three Months Ended March 31,		
	2014	2013	
Revenues			
Vehicle rental	\$1,329	\$1,217	
Other	533	474	
Net revenues	1,862	1,691	
Expenses			
Operating	1,000	931	
Vehicle depreciation and lease charges, net	433	386	
Selling, general and administrative	248	224	
Vehicle interest, net	64	57	
Non-vehicle related depreciation and amortization	41	34	
Interest expense related to corporate debt, net:			
Interest expense	56	58	
Early extinguishment of debt	—	40	
Transaction-related costs	8	8	
Restructuring expense	7	10	
Total expenses	1,857	1,748	
Income (loss) before income taxes	5	(57)	)
Provision for (benefit from) income taxes	1	(11)	)
Net income (loss)	\$4	\$(46)	)
Comprehensive income (loss)	\$7	\$(69)	)
Earnings (loss) per share			
Basic	\$0.03	\$(0.43)	)
Diluted	\$0.03	\$(0.43)	)

See Notes to Consolidated Condensed Financial Statements (Unaudited).





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Avis Budget Group, Inc.  
 CONSOLIDATED CONDENSED BALANCE SHEETS  
 (In millions, except share data)  
 (Unaudited)

	March 31, 2014	December 31, 2013
Assets		
Current assets:		
Cash and cash equivalents	\$841	\$693
Receivables, net	646	619
Deferred income taxes	174	177
Other current assets	501	455
Total current assets	2,162	1,944
Property and equipment, net	613	614
Deferred income taxes	1,264	1,299
Goodwill	713	691
Other intangibles, net	932	923
Other non-current assets	362	361
Total assets exclusive of assets under vehicle programs	6,046	5,832
Assets under vehicle programs:		
Program cash	104	116
Vehicles, net	10,617	9,582
Receivables from vehicle manufacturers and other	240	391
Investment in Avis Budget Rental Car Funding (AESOP) LLC—related party	362	363
	11,323	10,452
Total assets	\$17,369	\$16,284
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable and other current liabilities	\$1,474	\$1,479
Short-term debt and current portion of long-term debt	393	89
Total current liabilities	1,867	1,568
Long-term debt	3,303	3,305
Other non-current liabilities	840	847
Total liabilities exclusive of liabilities under vehicle programs	6,010	5,720
Liabilities under vehicle programs:		
Debt	1,640	1,681
Debt due to Avis Budget Rental Car Funding (AESOP) LLC—related party	6,359	5,656
Deferred income taxes	2,141	2,177
Other	516	279
	10,656	9,793
Commitments and contingencies (Note 10)		
Stockholders' equity:	—	—

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Preferred stock, \$0.01 par value—authorized 10 million shares; none issued and outstanding			
Common stock, \$0.01 par value—authorized 250 million shares; issued 137,081,117 and 137,081,056 shares	1	1	
Additional paid-in capital	7,729	7,893	
Accumulated deficit	(2,356	) (2,360	)
Accumulated other comprehensive income	120	117	
Treasury stock, at cost—31,457,613 and 30,515,721 shares	(4,791	) (4,880	)
Total stockholders' equity	703	771	
Total liabilities and stockholders' equity	\$17,369	\$16,284	

See Notes to Consolidated Condensed Financial Statements (Unaudited).

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Avis Budget Group, Inc.

## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(In millions)

(Unaudited)

	Three Months Ended March 31,		
	2014	2013	
Operating activities			
Net income (loss)	\$4	\$(46)	)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Vehicle depreciation	407	353	
Gain on sale of vehicles, net	(11)	) —	
Non-vehicle related depreciation and amortization	41	34	
Amortization of debt financing fees	9	11	
Net change in assets and liabilities, excluding the impact of acquisitions and dispositions:			
Receivables	(27)	) (57)	)
Income taxes and deferred income taxes	1	(21)	)
Accounts payable and other current liabilities	(71)	) (35)	)
Other, net	37	61	
Net cash provided by operating activities	390	300	
Investing activities			
Property and equipment additions	(36)	) (21)	)
Proceeds received on asset sales	3	4	
Net assets acquired (net of cash acquired)	(124)	) (476)	)
Other, net	(7)	) 26	
Net cash used in investing activities exclusive of vehicle programs	(164)	) (467)	)
Vehicle programs:			
Decrease (increase) in program cash	12	(24)	)
Investment in vehicles	(3,275)	) (3,111)	)
Proceeds received on disposition of vehicles	2,470	2,394	
	(793)	) (741)	)
Net cash used in investing activities	(957)	) (1,208)	)

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Avis Budget Group, Inc.

## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Continued)

(In millions)

(Unaudited)

	Three Months Ended March 31,	
	2014	2013
Financing activities		
Proceeds from long-term borrowings	295	1,225
Payments on long-term borrowings	(5	) (788
Net change in short-term borrowings	11	(31
Purchases of warrants	—	(28
Proceeds from sale of call options	—	37
Repurchases of common stock	(67	) —
Debt financing fees	(5	) (10
Other, net	(1	) 2
Net cash provided by financing activities exclusive of vehicle programs	228	407
Vehicle programs:		
Proceeds from borrowings	3,775	3,762
Payments on borrowings	(3,280	) (3,279
Debt financing fees	(7	) (17
	488	466
Net cash provided by financing activities	716	873
Effect of changes in exchange rates on cash and cash equivalents	(1	) (2
Net increase (decrease) in cash and cash equivalents	148	(37
Cash and cash equivalents, beginning of period	693	606
Cash and cash equivalents, end of period	\$841	\$569

See Notes to Consolidated Condensed Financial Statements (Unaudited).

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Avis Budget Group, Inc.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

(Unless otherwise noted, all dollar amounts in tables are in millions, except per share amounts)

1. Basis of Presentation

Avis Budget Group, Inc. provides car and truck rentals and ancillary services to businesses and consumers worldwide. The accompanying unaudited Consolidated Condensed Financial Statements include the accounts and transactions of Avis Budget Group, Inc. and its subsidiaries (“Avis Budget”), as well as entities in which Avis Budget directly or indirectly has a controlling financial interest (collectively, the “Company”), and have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission for interim financial reporting.

The Company operates the following business segments:

• North America—provides car rentals in the United States and vehicle rentals in Canada, as well as ancillary products and services, and operates the Company’s Zipcar car sharing business in North America.

• International—provides and licenses the Company’s brands to third parties for vehicle rentals and ancillary products and services in Europe, the Middle East, Africa, Asia, South America, Central America, the Caribbean, Australia and New Zealand, and operates the Company’s car sharing business in certain of these markets.

• Truck Rental—provides truck rentals and ancillary products and services to consumers and commercial users in the United States.

In conjunction with a change in the Company’s management structure, the financial results of the Company’s Zipcar operations outside of North America will now be reported in the Company’s International segment rather than in the Company’s North America segment. The Company’s business segment financial information presented in these Notes to Consolidated Condensed Financial Statements has been recast to conform with the Company’s current business segment reporting alignment for all periods presented. The Company’s consolidated condensed results were not affected by this change.

In presenting the Consolidated Condensed Financial Statements in accordance with accounting principles generally accepted in the United States of America (“GAAP”), management makes estimates and assumptions that affect the amounts reported and related disclosures. Estimates, by their nature, are based on judgment and available information. Accordingly, actual results could differ from those estimates. In management’s opinion, the Consolidated Condensed Financial Statements contain all adjustments necessary for a fair presentation of interim results reported. The results of operations reported for interim periods are not necessarily indicative of the results of operations for the entire year or any subsequent interim period. These financial statements should be read in conjunction with the Company’s 2013 Annual Report on Form 10-K.

Vehicle Programs. The Company presents separately the financial data of its vehicle programs. These programs are distinct from the Company’s other activities since the assets under vehicle programs are generally funded through the issuance of debt that is collateralized by such assets. The income generated by these assets is used, in part, to repay the principal and interest associated with the debt. Cash inflows and outflows relating to the acquisition of such assets and the principal debt repayment or financing of such assets are classified as activities of the Company’s vehicle programs. The Company believes it is appropriate to segregate the financial data of its vehicle programs because, ultimately, the source of repayment of such debt is the realization of such assets.

Currency Transactions. The Company records the gain or loss of foreign-currency transactions on certain intercompany loans and gain or loss on intercompany loan hedges within interest expense related to corporate debt, net. During the three months ended March 31, 2014 and 2013, the Company recorded losses of \$2 million and \$4 million, respectively, on such items.

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## Adoption of New Accounting Standards

On January 1, 2014, the Company adopted, as required, Accounting Standards Update No. 2013-04, "Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligations Is Fixed at the Reporting Date," which requires companies to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. The adoption of this pronouncement did not have a material impact on the Company's financial statements.

## 2. Restructuring Activities

Subsequent to the acquisition of Avis Europe, the Company began a restructuring initiative, identifying synergies across the Company, enhancing organizational efficiencies and consolidating and rationalizing processes. During the three months ended March 31, 2014, as part of this process, the Company formally communicated the termination of employment to approximately 130 employees and recorded \$7 million of expense in connection with these initiatives. These expenses primarily represent severance, outplacement services and other costs associated with employee terminations. As of March 31, 2014, the Company has terminated approximately 90 of these employees. The Company expects further restructuring expense of approximately \$15 million to be incurred in 2014.

The following tables summarize the changes to our restructuring-related liabilities and identify the amounts recorded within the Company's reportable segments, and by category, for restructuring expense and corresponding payments and utilizations:

	North America	International	Total
Balance as of January 1, 2014	\$1	\$21	\$22
Restructuring expense	1	6	7
Cash payment/utilization	(1	) (11	) (12
Balance as of March 31, 2014	\$1	\$16	\$17
	Personnel Related	Facility Related	Total
Balance as of January 1, 2014	\$17	\$5	\$22
Restructuring expense	7	—	7
Cash payment/utilization	(12	) —	(12
Balance as of March 31, 2014	\$12	\$5	\$17



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## 3. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share (“EPS”) (shares in millions):

	Three Months Ended March 31,		
	2014	2013	
Net income (loss) for basic and diluted EPS	\$4	\$(46	)
Basic weighted average shares outstanding	106.6	107.7	
Options, warrants and non-vested stock <sup>(a)</sup> <sup>(b)</sup>	2.0	—	
Convertible debt <sup>(c)</sup> <sup>(d)</sup>	—	—	
Diluted weighted average shares outstanding	108.6	107.7	
Earnings per share:			
Basic	\$0.03	\$(0.43	)
Diluted	\$0.03	\$(0.43	)

<sup>(a)</sup> For the three months ended March 31, 2014, the number of anti-dilutive securities which were excluded from the computation of diluted earnings per share was not significant.

As the Company incurred a net loss for the three months ended March 31, 2013, 1.5 million outstanding options,

<sup>(b)</sup> 4.7 million warrants and 3.4 million non-vested stock awards have an anti-dilutive effect and therefore are excluded from the computation of diluted weighted average shares outstanding.

For the three months ended March 31, 2014, 4.0 million issuable shares underlying the 3½% convertible notes due

<sup>(c)</sup> 2014 have an anti-dilutive effect and therefore are excluded from the computation of diluted weighted average shares outstanding.

For the three months ended March 31, 2013, 4.7 million issuable shares underlying the 3½% convertible notes due

<sup>(d)</sup> 2014 have an anti-dilutive effect and therefore are excluded from the computation of diluted weighted average shares outstanding.

## 4. Acquisitions

## Edmonton

In February 2014, the Company completed the acquisition of its Budget licensee for Edmonton and certain other cities in Alberta for approximately \$33 million, plus \$86 million for acquired fleet. The investment will enable the Company to expand its footprint of Company-operated locations in Canada. The acquired fleet was financed under the Company's existing vehicle financing arrangements in Canada. The excess of the purchase price over preliminary fair value of net assets acquired was allocated to goodwill, which was assigned to the Company's North America segment and most of which is expected to be deductible for tax purposes. The fair value of the assets acquired and liabilities assumed has not yet been finalized and is therefore subject to change. In connection with this acquisition, approximately \$17 million was recorded in identifiable intangible assets (consisting of \$11 million related to customer relationships and \$6 million related to the reacquired license agreements) and \$9 million was recorded in goodwill. The customer relationships will be amortized over a weighted average useful life of approximately 12 years and the license agreements will be amortized over approximately 4 years. In addition, at the time of the acquisition, the Company recorded a \$3 million non-cash charge related to the unfavorable license rights reacquired by the Company.

## Portugal

In February 2014, the Company reacquired the right to operate the Budget brand in Portugal for approximately \$15 million. Approximately \$9 million of the total consideration was paid during first quarter 2014 and the remainder is expected to be paid in 2014. The fair value of the intangible assets acquired has not yet been finalized and is therefore subject to change. In connection with this acquisition, approximately \$2 million was recorded within license agreements and \$13 million was recorded in goodwill. The license agreements will be amortized over 2 years. The goodwill, which was assigned to the Company's International segment, is expected to be deductible for tax purposes.

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## Brazil

In August 2013, the Company acquired a 50% ownership stake in its Brazilian licensee for \$53 million, of which the remaining consideration of \$6 million was paid during first quarter 2014.

## Zipcar

In March 2013, the Company completed the acquisition of the entire issued share capital of Zipcar, the leading car sharing company, for \$473 million, net of acquired cash. Differences between the preliminary allocation of the purchase price and the final allocation were not material.

## 5. Intangible Assets

Intangible assets consisted of:

	As of March 31, 2014			As of December 31, 2013		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
<b>Amortized Intangible Assets</b>						
License agreements <sup>(a)(b)</sup>	\$280	\$55	\$225	\$272	\$52	\$220
Customer relationships <sup>(a)</sup>	177	39	138	166	35	131
Other	2	1	1	2	1	1
Total	\$459	\$95	\$364	\$440	\$88	\$352
<b>Unamortized Intangible Assets</b>						
Goodwill <sup>(a)(b)</sup>	\$713			\$691		
Trademarks	\$568			\$571		

<sup>(a)</sup> The increases in carrying amounts reflect the acquisition of the Budget licensee for Edmonton.

<sup>(b)</sup> The increases in carrying amounts reflect the reacquired right to operate the Budget brand in Portugal.

Amortization expense relating to all intangible assets was approximately \$7 million and \$5 million during first quarter 2014 and 2013, respectively. Based on the Company's amortizable assets at March 31, 2014, the Company expects amortization expense of approximately \$25 million for the remainder of 2014 and approximately \$31 million for each of the five fiscal years thereafter.

## 6. Vehicle Rental Activities

The components of the Company's vehicles, net within assets under vehicle programs were as follows:

	As of March 31, 2014	As of December 31, 2013
Rental vehicles	\$11,657	\$10,234
Less: Accumulated depreciation	(1,388)	(1,411)
Vehicles held for sale	348	759
Vehicles, net	\$10,617	\$9,582

The components of vehicle depreciation and lease charges, net are summarized below:

	Three Months Ended	
	March 31,	
	2014	2013
Depreciation expense	\$407	\$353
Lease charges	37	33
Gain on sales of vehicles, net	(11	) —
Vehicle depreciation and lease charges, net	\$433	\$386

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At March 31, 2014 and 2013, the Company had purchases of vehicles included in payables of \$498 million and \$496 million, respectively, and sales of vehicles included in receivables of \$231 million and \$285 million, respectively.

## 7. Income Taxes

The Company's effective tax rate for the three months ended March 31, 2014 is a provision of 20.0%. Such rate differs from the Federal statutory rate of 35.0% primarily due to state income taxes.

The Company's effective tax rate for the three months ended March 31, 2013 was a benefit of 19.3%. Such rate differs from the Federal statutory rate of 35.0% primarily due to the treatment of the expenses for the early extinguishment of corporate debt.

## 8. Long-term Debt and Borrowing Arrangements

Long-term and other borrowing arrangements consisted of:

	Maturity Dates	As of March 31, 2014	As of December 31, 2013
3½% Convertible Notes <sup>(a)</sup>	October 2014	\$66	\$66
4 % Senior Notes	November 2017	300	300
Floating Rate Senior Notes <sup>(b)</sup>	December 2017	247	247
8¼% Senior Notes <sup>(c)</sup>	January 2019	691	691
Floating Rate Term Loan <sup>(d)</sup>	March 2019	988	989
9¾% Senior Notes	March 2020	223	223
6% Euro-denominated Senior Notes	March 2021	638	344
5½% Senior Notes	April 2023	500	500
		3,653	3,360
Other		43	34
Total		3,696	3,394
Less: Short-term debt and current portion of long-term debt		393	89
Long-term debt		\$3,303	\$3,305

<sup>(a)</sup> As of March 31, 2014, the 3½% convertible notes are convertible by the holders into approximately 4 million shares of the Company's common stock.

The interest rate on these notes is equal to three-month LIBOR plus 275 basis points, for an aggregate rate of

<sup>(b)</sup> 3.00% at March 31, 2014; the Company has entered into an interest rate swap to hedge its interest rate exposure related to these notes at an aggregate rate of 3.58%.

<sup>(c)</sup> As of March 31, 2014, the Company called \$292 million of the 8¼% Senior Notes due 2019 for redemption; accordingly, these are included in current portion of long-term debt.

The floating rate term loan is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property. As of March 31, 2014, the floating term rate loan due 2019 bears interest at the greater of three-month LIBOR or 0.75%, plus 225 basis points, for an aggregate rate of 3.00%. The Company has entered into a swap to hedge \$600 million of its interest rate exposure related to the floating rate term loan at an aggregate rate of 3.96%.

In March 2014, the Company issued €200 million (approximately \$275 million) of additional 6% Euro-denominated Senior Notes due 2021. These additional notes were sold at 106.75% of their face value, for aggregate proceeds of approximately \$295 million, with a yield to maturity of 4.85%. In April 2014, the Company used the proceeds to

repurchase \$292 million principal amount of its 8¼% Senior Notes for \$316 million plus accrued interest.

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## COMMITTED CREDIT FACILITIES AND AVAILABLE FUNDING ARRANGEMENTS

At March 31, 2014, the committed corporate credit facilities available to the Company and/or its subsidiaries were as follows:

	Total Capacity	Outstanding Borrowings	Letters of Credit Issued	Available Capacity
Revolving credit facility maturing 2018 <sup>(a)</sup>	\$1,650	\$—	\$638	\$1,012
Other facilities <sup>(b)</sup>	13	1	—	12

<sup>(a)</sup> The senior revolving credit facility bears interest at one-month LIBOR, plus 225 basis points. The senior revolving credit facility is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property.

<sup>(b)</sup> These facilities encompass bank overdraft lines of credit, bearing interest of 5.14% to 5.69% as of March 31, 2014.

At March 31, 2014, the Company had various uncommitted credit facilities available, under which it had drawn approximately \$16 million, which bear interest at rates between 0.52% and 2.50%.

## DEBT COVENANTS

The agreements governing the Company's indebtedness contain restrictive covenants, including restrictions on dividends paid to the Company by certain of its subsidiaries, the incurrence of additional indebtedness by the Company and certain of its subsidiaries, acquisitions, mergers, liquidations, and sale and leaseback transactions. The Company's senior credit facility contains maximum leverage and minimum interest coverage ratio requirements. As of March 31, 2014, the Company was in compliance with the financial covenants of its senior credit facility.

## 9. Debt Under Vehicle Programs and Borrowing Arrangements

Debt under vehicle programs including related party debt due to Avis Budget Rental Car Funding (AESOP) LLC ("Avis Budget Rental Car Funding"), consisted of:

	As of March 31, 2014	As of December 31, 2013
North America - Debt due to Avis Budget Rental Car Funding <sup>(a)</sup>	\$6,359	\$5,656
North America - Canadian borrowings <sup>(a)(b)</sup>	482	400
International - Debt borrowings <sup>(c)</sup>	584	731
International - Capital leases <sup>(a)</sup>	353	289
Truck Rental - Debt borrowings	211	226
Other	10	35
Total	\$7,999	\$7,337

<sup>(a)</sup> The increase reflects additional borrowings principally to fund an increase in the Company's fleet driven by increased rental volume.

<sup>(b)</sup> The increase reflects additional borrowings principally to fund an increase in the Company's fleet driven by the acquisition of its Budget licensee for Edmonton.

<sup>(c)</sup> The decrease is principally related to the timing of borrowings related to recently acquired fleet.

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## DEBT MATURITIES

The following table provides the contractual maturities of the Company's debt under vehicle programs, including related party debt due to Avis Budget Rental Car Funding at March 31, 2014.

	Debt Under Vehicle Programs
Within 1 year <sup>(a)</sup>	\$1,131
Between 1 and 2 years	2,218
Between 2 and 3 years	1,571
Between 3 and 4 years	902
Between 4 and 5 years	1,601
Thereafter	576
Total	\$7,999

<sup>(a)</sup> Vehicle-backed debt maturing within one year includes term asset-backed securities of approximately \$952 million and bank and bank-sponsored borrowings of \$179 million.

## COMMITTED CREDIT FACILITIES AND AVAILABLE FUNDING ARRANGEMENTS

As of March 31, 2014, available funding under the Company's vehicle programs (including related party debt due to Avis Budget Rental Car Funding) consisted of:

	Total Capacity <sup>(a)</sup>	Outstanding Borrowings	Available Capacity
North America - Debt due to Avis Budget Rental Car Funding <sup>(b)</sup>	\$8,544	\$6,359	\$2,185
North America - Canadian borrowings <sup>(c)</sup>	724	482	242
International - Debt borrowings <sup>(d)</sup>	1,511	584	927
International - Capital leases <sup>(e)</sup>	468	353	115
Truck Rental - Debt borrowings <sup>(f)</sup>	230	211	19
Other	10	10	—
Total	\$11,487	\$7,999	\$3,488

<sup>(a)</sup> Capacity is subject to maintaining sufficient assets to collateralize debt.

<sup>(b)</sup> The outstanding debt is collateralized by approximately \$8.1 billion of underlying vehicles and related assets.

<sup>(c)</sup> The outstanding debt is collateralized by \$604 million of underlying vehicles and related assets.

<sup>(d)</sup> The outstanding debt is collateralized by approximately \$1.0 billion of underlying vehicles and related assets.

<sup>(e)</sup> The outstanding debt is collateralized by \$387 million of underlying vehicles and related assets.

<sup>(f)</sup> The outstanding debt is collateralized by \$351 million of underlying vehicles and related assets.

## DEBT COVENANTS

Debt agreements under the Company's vehicle-backed funding programs contain restrictive covenants, including restrictions on dividends paid to the Company by certain of its subsidiaries and restrictions on indebtedness, mergers, liens, liquidations and sale and leaseback transactions and in some cases also require compliance with certain financial requirements. As of March 31, 2014, the Company is not aware of any instances of non-compliance with any of the financial or restrictive covenants contained in the debt agreements under its vehicle-backed funding programs.

## 10. Commitments and Contingencies



Contingencies

In 2006, the Company completed the spin-offs of its Realogy and Wyndham subsidiaries. In connection with the spin-offs, Realogy assumed 62.5% and Wyndham assumed 37.5% of certain contingent and other corporate liabilities of the Company that are not primarily related to any of the respective businesses of Realogy, Wyndham, our former Travelport subsidiary and/or the Company's vehicle rental operations, and in each case incurred or allegedly incurred on or prior to each subsidiary's disposition ("Assumed Liabilities"). If Realogy or Wyndham were to default on its payment of costs or expenses to the Company

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related to any Assumed Liabilities, the Company would be responsible for 50% of the defaulting party's obligation. The Company does not believe that the impact of any resolution of contingent liabilities constituting Assumed Liabilities should result in a material liability to the Company in relation to its consolidated financial position or liquidity, as Realogy and Wyndham each have agreed to assume responsibility for these liabilities. In accordance with the terms of relevant documents, Realogy posted a letter of credit in April 2007 for the benefit of the Company to cover its estimated share of the Assumed Liabilities discussed above, subject to adjustment, although there can be no assurance that such letter of credit will be sufficient or effective to cover Realogy's actual obligations if and when they arise.

The Company is also named in various litigation that is primarily related to the businesses of its former subsidiaries, including Realogy, and Wyndham and their current or former subsidiaries. The Company is entitled to indemnification from such entities for any liability resulting from such litigation.

Additionally, the Company is also involved in claims, legal proceedings and governmental inquiries related, among other things, to its vehicle rental operations, including, among others, contract and licensee disputes, wage-and-hour claims, competition matters, employment matters, insurance claims, intellectual property claims and other regulatory, environmental, commercial and tax matters. Litigation is inherently unpredictable and, although the Company believes that its accruals are adequate and/or that it has valid defenses in these matters, unfavorable resolutions could occur, which could materially impact the Company's financial position, results of operations or cash flows.

### Commitments to Purchase Vehicles

The Company maintains agreements with vehicle manufacturers under which the Company has agreed to purchase approximately \$5.6 billion of vehicles from manufacturers over the next 12 months. The majority of these commitments are subject to the vehicle manufacturers' satisfying their obligations under their respective repurchase and guaranteed depreciation agreements. The purchase of such vehicles is financed primarily through the issuance of vehicle-backed debt and cash received upon the disposition of vehicles.

### Other Purchase Commitments

In the normal course of business, the Company makes various commitments to purchase other goods or services from specific suppliers, including those related to marketing, advertising and capital expenditures. As of March 31, 2014, the Company had approximately \$154 million of purchase obligations, which extend through 2018.

### Concentrations

Concentrations of credit risk at March 31, 2014 include (i) risks related to the Company's repurchase and guaranteed depreciation agreements with domestic and foreign car manufacturers, including Ford, General Motors, Chrysler, Peugeot, Volkswagen, Kia, Fiat, Subaru, BMW and Toyota, and primarily with respect to receivables for program cars that have been disposed but for which the Company has not yet received payment from the manufacturers and (ii) risks related to Realogy and Wyndham, including receivables of \$61 million and \$37 million, respectively, related to certain contingent, income tax and other corporate liabilities assumed by Realogy and Wyndham in connection with their disposition.

### Other Guarantees

The Company has provided certain guarantees to, or for the benefit of, subsidiaries of Realogy, Wyndham and Travelport, which, as previously discussed, were sold or spun-off in 2006. These guarantees relate primarily to various real estate operating leases. The maximum potential amount of future payments that the Company may be required to make under the guarantees relating to these leases is estimated to be approximately \$47 million, the majority of which expire by the end of 2015. At March 31, 2014, the liability recorded by the Company in connection with these

guarantees was approximately \$1 million. To the extent that the Company would be required to perform under any of these guarantees, the Company is entitled to indemnification by Realogy and Wyndham, as applicable. The Company monitors the credit ratings and other relevant information for Realogy and Wyndham in order to assess the status of the payment/performance risk of these guarantees.

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## 11. Stockholders' Equity

## Share Repurchases

In August 2013, the Company obtained Board approval to repurchase of up to \$200 million of its common stock. During the three months ended March 31, 2014, the Company repurchased approximately 1,635,000 shares of common stock at a cost of approximately \$75 million under the repurchase program. The Company did not repurchase any of its common stock during the three months ended March 31, 2013.

## Accumulated Other Comprehensive Income

The components of accumulated other comprehensive income were as follows:

	Currency Translation Adjustments	Net Unrealized Gains on Cash Flow Hedges	Net Unrealized Gains (Losses) on Available-for- Sale Securities	Minimum Pension Liability Adjustment	Accumulated Other Comprehensive Income
Balance, January 1, 2014	\$ 166	\$ 1	\$ 2	\$(52)	) \$ 117
Net current-period other comprehensive income <sup>(a)</sup>	3	1	(1)	—	3
Balance, March 31, 2014	\$ 169	\$ 2	\$ 1	\$(52)	) \$ 120
Balance, January 1, 2013	\$ 193	\$—	\$ 2	\$(85)	) \$ 110
Net current-period other comprehensive loss <sup>(a)</sup>	(23)	) —	—	—	(23)
Balance, March 31, 2013	\$ 170	\$—	\$ 2	\$(85)	) \$ 87

All components of accumulated other comprehensive income are net of tax, except currency translation adjustments, which exclude income taxes related to indefinite investments in foreign subsidiaries and include \$11 million loss, net of tax, related to the Company's hedge of its net investment in Euro-denominated foreign operations (See Note 13 - Financial Instruments).

<sup>(a)</sup> For the periods ended March 31, 2014 and 2013, amounts reclassified from accumulated other comprehensive income were not material.

## Total Comprehensive Income

Comprehensive income consists of net income and other gains and losses affecting stockholders' equity that, under GAAP, are excluded from net income.

The components of other comprehensive income were as follows:

	Three Months Ended March 31,	
	2014	2013
Net income (loss)	\$ 4	\$(46)
Other comprehensive income (loss):		
Currency translation adjustments	3	(23)
Net unrealized loss on available-for-sale securities	(1)	) —
Net unrealized gain on cash flow hedges <sup>(a)</sup>	1	—
	3	(23)

Total comprehensive income (loss) \$7 \$(69 )

All components of other comprehensive income are net of tax, except currency translation adjustments, which exclude income taxes related to indefinite investments in foreign subsidiaries.

(a) The Company's net unrealized gain on cash flow hedges was \$1 million before tax during the three months ended March 31, 2014 and was not material for the three months ended March 31, 2013.

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## 12. Stock-Based Compensation

The Company records compensation expense for all stock-based awards based on the estimated fair value of the award at the grant date, which is recognized over the vesting period. The Company recorded stock-based compensation expense of \$8 million and \$4 million (\$5 million and \$3 million, net of tax) during the three months ended March 31, 2014 and 2013, respectively, related to stock-based awards that were granted by the Company. In jurisdictions with net operating loss carryforwards, tax deductions for exercises and/or vestings of stock-based awards have generated a \$57 million tax benefit at March 31, 2014, with a corresponding increase to additional paid-in capital. Approximately \$22 million of incremental tax benefits will be recorded in additional paid-in capital when realized in these jurisdictions.

## Stock Unit Awards

The Company's performance-based restricted stock units granted in 2014 and 2013 incorporate a total shareholder return metric. The grant date fair value of these awards is estimated using a Monte Carlo simulation model to estimate the Company's shareholder-return ranking relative to an applicable stock index. The weighted average assumptions used in the Monte Carlo simulation model to calculate the fair value of the Company's stock unit awards are as follows:

	Three Months Ended	
	March 31,	
	2014	2013
Expected volatility of stock price	40%	43%
Risk-free interest rate	0.85%	0.39%
Expected term of awards	3 years	3 years
Dividend yield	0.0%	0.0%

The activity related to the Company's restricted stock units ("RSUs") and cash units, consisted of (in thousands of shares):

	Time-Based RSUs		Performance-Based and Market-Based RSUs		Cash Unit Awards	
	Number of Shares	Weighted Average Grant Date Fair Value	Number of Shares	Weighted Average Grant Date Fair Value	Number of Units	Weighted Average Grant Date Fair Value
Outstanding at January 1, 2014 <sup>(a)</sup>	1,308	\$17.92	2,043	\$13.79	267	\$14.90
Granted	352	41.15	235	39.37	—	—
Vested <sup>(b)</sup>	(588)	) 16.62	(432)	) 10.91	—	—
Forfeited/expired	(56)	) 23.49	(32)	) 21.48	—	—
Outstanding at March 31, 2014 <sup>(c)</sup>	1,016	\$26.40	1,814	\$17.66	267	\$14.90

Reflects the maximum number of stock units assuming achievement of all performance-, market- and time-vesting criteria and does not include those for non-employee directors. The weighted-average fair value of time-based RSUs, performance-based and market-based RSUs, and cash units granted in 2013 was \$21.20, \$20.30 and \$17.14, respectively.

<sup>(b)</sup> The total grant date fair value of RSUs vested during the three months ended March 31, 2014 and 2013 was \$14 million and \$14 million, respectively.

<sup>(c)</sup> The Company's outstanding time-based RSUs, performance-based and market-based RSUs, and cash units had aggregate intrinsic value of \$49 million, \$88 million and \$13 million, respectively. Aggregate unrecognized compensation expense related to time-based RSUs and performance-based and market-based RSUs amounted to

\$43 million and will be recognized over a weighted average vesting period of 1.3 years. The Company assumes that substantially all outstanding awards will vest over time.

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## Stock Options

The stock option activity consisted of (in thousands of shares):

	Number of Options	Weighted Average Exercise Price	Aggregate Intrinsic Value (in millions)	Weighted Average Remaining Contractual Term (years)
Outstanding at January 1, 2014	979	\$2.82	\$37	5.2
Granted	—	—	—	
Exercised	(87	) 2.22	4	
Forfeited/expired	—	—	—	
Outstanding at March 31, 2014 <sup>(a)</sup>	892	2.88	41	5.0
Exercisable at March 31, 2014	860	\$2.56	\$40	5.0

<sup>(a)</sup> The Company assumes that substantially all outstanding stock options will vest over time.

## 13. Financial Instruments

## Derivative Instruments and Hedging Activities

The Company uses currency exchange contracts to manage its exposure to changes in currency exchange rates associated with its non-U.S.-dollar denominated receivables and forecasted royalties, forecasted earnings of non-U.S. subsidiaries and forecasted non-U.S.-dollar denominated acquisitions. The Company primarily hedges a portion of its current-year currency exposure to the Australian, Canadian and New Zealand dollars, the Euro and the British pound sterling. The majority of forward contracts do not qualify for hedge accounting treatment. The fluctuations in the value of these forward contracts do, however, largely offset the impact of changes in the value of the underlying risk they economically hedge. Forward contracts used to hedge forecasted third-party receipts and disbursements up to 12 months are designated and do qualify as cash flow hedges.

The Company has designated its 6% Euro-denominated notes as a hedge of its net investment in Euro-denominated foreign operations. For the three months ended March 31, 2014, the Company recorded no gain or loss in accumulated other comprehensive income as part of currency translation adjustments. There was no ineffectiveness related to the Company's cash flow or net investment hedges during the three months ended March 31, 2014 and the Company does not expect to reclassify any amounts from accumulated other comprehensive income into earnings over the next 12 months.

The Company uses various hedging strategies including interest rate swaps and interest rate caps to create an appropriate mix of fixed and floating rate assets and liabilities. The Company uses interest rate swaps and interest rate caps to manage the risk related to its floating rate corporate debt and its floating rate vehicle-backed debt. The Company records the effective portion of changes in the fair value of its cash flow hedges to other comprehensive income, net of tax, and subsequently reclassifies these amounts into earnings in the period during which the hedged transaction is recognized. The Company records the gains or losses related to freestanding derivatives, which are not designated as a hedge for accounting purposes, in its consolidated results of operations. The changes in fair values of hedges that are determined to be ineffective are immediately reclassified from accumulated other comprehensive income into earnings. The Company estimates that \$6 million of losses currently recorded in accumulated other comprehensive income will be recognized in earnings over the next 12 months.

From time to time, the Company enters into derivative commodity contracts to manage its exposure to changes in the price of unleaded gasoline. Changes in the fair value of these derivatives are recorded within operating expenses.



Certain of the Company's derivative instruments contain collateral support provisions that require the Company to post cash collateral to the extent that such derivatives are in a liability position. The aggregate fair value of such derivatives and the aggregate fair value of assets needed to settle these derivatives as of March 31, 2014 was approximately \$1 million, for which the Company has posted cash collateral in the normal course of business.

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The Company held derivative instruments with absolute notional values as follows:

	As of March 31, 2014
Interest rate caps <sup>(a)</sup>	\$ 11,981
Interest rate swaps	1,503
Foreign exchange swaps	548
Foreign exchange forward contracts	400
Commodity contracts (millions of gallons of unleaded gasoline)	7

Represents \$9.7 billion of interest rate caps sold, partially offset by approximately \$2.3 billion of interest rate caps <sup>(a)</sup> purchased. These amounts exclude \$7.5 billion of interest rate caps purchased by the Company's Avis Budget Rental Car Funding subsidiary.

Fair values (Level 2) of derivative instruments were as follows:

	As of March 31, 2014		As of December 31, 2013	
	Fair Value, Asset Derivatives	Fair Value, Liability Derivatives	Fair Value, Asset Derivatives	Fair Value, Liability Derivatives
Derivatives designated as hedging instruments				
Interest rate swaps <sup>(a)</sup>	\$ 3	\$—	\$ 2	\$ 1
Derivatives not designated as hedging instruments				
Interest rate caps <sup>(b)</sup>	1	9	2	13
Interest rate swaps	—	—	—	—
Foreign exchange swaps and forward contracts <sup>(c)</sup>	3	13	3	5
Commodity contracts	—	—	—	—
Total	\$ 7	\$ 22	\$ 7	\$ 19

Amounts in this table exclude derivatives issued by Avis Budget Rental Car Funding, as it is not consolidated by the Company; however, certain amounts related to the derivatives held by Avis Budget Rental Car Funding are included within accumulated other comprehensive income, as discussed in Note 11—Stockholders' Equity.

<sup>(a)</sup> Included in other non-current assets or other non-current liabilities.

<sup>(b)</sup> Included in assets under vehicle programs or liabilities under vehicle programs.

<sup>(c)</sup> Included in other current assets or other current liabilities.

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The effects of derivatives recognized in the Company's Consolidated Condensed Financial Statements were as follows:

	Three Months Ended March 31,	
	2014	2013
Derivatives designated as hedging instruments		
Interest rate swaps <sup>(a)</sup>	\$1	\$—
Derivatives not designated as hedging instruments <sup>(b)</sup>		
Interest rate caps <sup>(c)</sup>	—	3
Foreign exchange swaps and forward contracts <sup>(d)</sup>	(18	) 1
Commodity contracts <sup>(e)</sup>	—	2
Total	\$(17	) \$6

<sup>(a)</sup> Recognized, net of tax, as a component of other comprehensive income within stockholders' equity.

<sup>(b)</sup> Gains (losses) related to derivative instruments are expected to be largely offset by (losses) gains on the underlying exposures being hedged.

<sup>(c)</sup> Included in interest expense.

<sup>(d)</sup> For the three months ended March 31, 2014, included a \$14 million loss in interest expense and a \$4 million loss in operating expenses. For the three months ended March 31, 2013, included a \$1 million loss in interest expense and a \$2 million gain in operating expenses.

<sup>(e)</sup> Included in operating expenses.

## Debt Instruments

The carrying amounts and estimated fair values (Level 2) of debt instruments were as follows:

	As of March 31, 2014		As of December 31, 2013	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Corporate debt				
Short-term debt and current portion of long-term debt, excluding convertible debt	\$327	\$348	\$23	\$23
Convertible debt	66	197	66	159
Long-term debt	3,303	3,397	3,305	3,416
Debt under vehicle programs				
Vehicle-backed debt due to Avis Budget Rental Car Funding	\$6,359	\$6,493	\$5,656	\$5,732
Vehicle-backed debt	1,631	1,640	1,668	1,675
Interest rate swaps and interest rate contracts <sup>(a)</sup>	9	9	13	13

<sup>(a)</sup> Derivatives in a liability position.

## 14. Segment Information

The Company's chief operating decision maker assesses performance and allocates resources based upon the separate financial information from the Company's operating segments. In identifying its reportable segments, the Company considered the nature of services provided, the geographical areas in which the segments operated and other relevant factors. The Company aggregates two of its operating segments into each of its North America and International

reportable segments.

Management evaluates the operating results of each of its reportable segments based upon revenue and “Adjusted EBITDA,” which the Company defines as income from continuing operations before non-vehicle related depreciation and amortization, any impairment charge, restructuring expense, early extinguishment of debt costs, non-vehicle related interest, transaction-related costs and income taxes. The Company’s presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies. In the first quarter of 2014, the Company revised its definition of Adjusted EBITDA to exclude

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restructuring expense and has recast its 2013 Adjusted EBITDA to conform with the revised definition, consistent with the manner in which management assesses performance and allocates resources. The Company's presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

	Three Months Ended March 31,				
	2014	Adjusted	2013	Adjusted	
	Revenues	EBITDA	Revenues <sup>(a)</sup>	EBITDA <sup>(b)</sup>	
North America	\$1,236	\$114	\$1,098	\$93	
International	551	17	517	17	
Truck Rental	75	(2	) 76	(5	)
Corporate and Other <sup>(c)</sup>	—	(12	) —	(12	)
Total Company	\$1,862	117	\$1,691	93	
Less: Non-vehicle related depreciation and amortization		41		34	
Interest expense related to corporate debt, net:					
Interest expense		56		58	
Early extinguishment of debt		—		40	
Transaction-related costs <sup>(d)</sup>		8		8	
Restructuring expense		7		10	
Income (loss) before income taxes		\$5		\$(57	)

(a) Amounts reflect the Company's realignment of its operating segments (see Note 1 - Basis of Presentation for details). As a result, previously reported amounts were recast decreasing North America revenues and increasing International revenues by \$2 million in the three months ended March 31, 2013.

(b) Amounts reflect the revised definition of Adjusted EBITDA to exclude restructuring expense, which resulted in an increase in Adjusted EBITDA in North America, International and Truck Rental of \$3 million, \$3 million and \$4 million, respectively, in the three months ended March 31, 2013. The realignment of the Company's operating segments had no effect on Adjusted EBITDA for the three months ended March 31, 2013.

(c) Includes unallocated corporate overhead which is not attributable to a particular segment.

(d) During the three months ended March 31, 2014, transaction-related costs primarily comprised of a non-cash charge for re-acquired license rights and acquisition integration expenses. During the three months ended March 31, 2013, transaction-related costs primarily related to the integration of Avis Europe and the acquisition of Zipcar.

Since December 31, 2013, there have been no significant changes in segment assets other than in the Company's North America segment. As of March 31, 2014 and December 31, 2013, North America assets under vehicle programs were approximately \$8.8 billion and \$7.9 billion, respectively.

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15. Guarantor and Non-Guarantor Consolidating Condensed Financial Statements

The following consolidating financial information presents Consolidating Condensed Statements of Comprehensive Income for the three months ended March 31, 2014 and 2013, Consolidating Condensed Balance Sheets as of March 31, 2014 and December 31, 2013, and Consolidating Condensed Statements of Cash Flows for the three months ended March 31, 2014 and 2013 for: (i) Avis Budget Group, Inc. (the “Parent”); (ii) ABCR and Avis Budget Finance, Inc. (the “Subsidiary Issuers”); (iii) the guarantor subsidiaries; (iv) the non-guarantor subsidiaries; (v) elimination entries necessary to consolidate the Parent with the Subsidiary Issuers, and the guarantor and non-guarantor subsidiaries; and (vi) the Company on a consolidated basis. The Subsidiary Issuers and the guarantor and non-guarantor subsidiaries are 100% owned by the Parent, either directly or indirectly. All guarantees are full and unconditional and joint and several. This financial information is being presented in relation to the Company’s guarantee of the payment of principal, premium (if any) and interest on the senior notes issued by the Subsidiary Issuers. These senior notes consist of Floating rate notes due 2017, 4 % notes due 2017, 8¼% notes due 2019, 9¾% notes due 2020 and 5½% notes due April 2023 (collectively, the “Notes”). See Note 8—Long-term Debt and Borrowing Arrangements for additional information regarding these Notes. The Notes are guaranteed by the Parent and certain subsidiaries.

Investments in subsidiaries are accounted for using the equity method of accounting for purposes of the consolidating presentation. The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions. For purposes of the accompanying Consolidating Condensed Statements of Comprehensive Income, certain expenses incurred by the Subsidiary Issuers are allocated to the guarantor and non-guarantor subsidiaries. Certain reclassifications have been made to the 2013 consolidating condensed financial statements to report intercompany transactions on a gross basis and to conform to the current-year presentation. The reclassified amounts had no impact on reported net income, stockholders’ equity, or the net change in cash for the periods presented for the Parent, Subsidiary Issuer, Guarantor Subsidiaries, Non-Guarantor Subsidiaries, Eliminations or the Company on a consolidated basis.

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## Consolidating Condensed Statements of Comprehensive Income

Three Months Ended March 31, 2014

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Revenues</b>						
Vehicle rental	\$—	\$—	\$916	\$413	\$—	\$1,329
Other	—	—	267	755	(489)	) 533
Net revenues	—	—	1,183	1,168	(489)	) 1,862
<b>Expenses</b>						
Operating	—	4	604	392	—	1,000
Vehicle depreciation and lease charges, net	—	—	441	432	(440)	) 433
Selling, general and administrative	7	4	140	97	—	248
Vehicle interest, net	—	—	45	68	(49)	) 64
Non-vehicle related depreciation and amortization	—	—	27	14	—	41
Interest expense related to corporate debt, net:						
Interest expense	1	47	—	8	—	56
Intercompany interest expense (income)	(3)	) (3)	) 1	5	—	—
Transaction-related costs	—	2	3	3	—	8
Restructuring expense	—	—	2	5	—	7
Total expenses	5	54	1,263	1,024	(489)	) 1,857
Income (loss) before income taxes and equity in earnings of subsidiaries	(5)	) (54)	) (80)	) 144	—	5
Provision for (benefit from) income taxes	(2)	) (21)	) 18	6	—	1
Equity in earnings of subsidiaries	7	40	138	—	(185)	) —
Net income	\$4	\$7	\$40	\$138	\$(185)	) \$4
Comprehensive income	\$7	\$11	\$43	\$141	\$(195)	) \$7

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Three Months Ended March 31, 2013

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total	
<b>Revenues</b>							
Vehicle rental	\$—	\$—	\$837	\$380	\$—	\$1,217	
Other	—	—	246	526	(298)	) 474	
Net revenues	—	—	1,083	906	(298)	) 1,691	
<b>Expenses</b>							
Operating	2	1	558	370	—	931	
Vehicle depreciation and lease charges, net	—	—	260	243	(117)	) 386	
Selling, general and administrative	9	1	131	83	—	224	
Vehicle interest, net	—	—	42	58	(43)	) 57	
Non-vehicle related depreciation and amortization	—	—	22	12	—	34	
Interest expense related to corporate debt, net:							
Interest expense	1	54	—	3	—	58	
Intercompany interest expense (income)	(3	) (11	) 3	11	—	—	
Early extinguishment of debt	39	1	—	—	—	40	
Restructuring expense	—	—	6	4	—	10	
Transaction-related costs	—	4	1	3	—	8	
Total expenses	48	50	1,023	787	(160)	) 1,748	
Income (loss) before income taxes and equity in earnings of subsidiaries	(48	) (50	) 60	119	(138)	) (57	)
Provision for (benefit from) income taxes	(4	) (20	) 14	(1	) —	(11	)
Equity in earnings of subsidiaries	(2	) 28	(18	) —	(8	) —	
Net income (loss)	\$(46	) \$(2	) \$28	\$120	\$(146	) \$(46	)
Comprehensive income (loss)	\$(69	) \$(25	) \$2	\$95	\$(72	) \$(69	)



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## Consolidating Condensed Balance Sheets

As of March 31, 2014

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Assets</b>						
<b>Current assets:</b>						
Cash and cash equivalents	\$5	\$459	\$—	\$377	\$—	\$841
Receivables, net	—	—	183	463	—	646
Deferred income taxes	1	—	155	23	(5	) 174
Other current assets	3	75	93	330	—	501
Total current assets	9	534	431	1,193	(5	) 2,162
Property and equipment, net	—	104	312	197	—	613
Deferred income taxes	20	1,107	141	—	(4	) 1,264
Goodwill	—	—	339	374	—	713
Other intangibles, net	—	41	516	375	—	932
Other non-current assets	104	91	18	149	—	362
Intercompany receivables	146	—	865	626	(1,637	) —
Investment in subsidiaries	617	2,944	3,340	—	(6,901	) —
Total assets exclusive of assets under vehicle programs	896	4,821	5,962	2,914	(8,547	) 6,046
<b>Assets under vehicle programs:</b>						
Program cash	—	—	—	104	—	104
Vehicles, net	—	7	14	10,596	—	10,617
Receivables from vehicle manufacturers and other	—	—	—	240	—	240
Investment in Avis Budget Rental Car Funding (AESOP) LLC-related party	—	—	—	362	—	362
	—	7	14	11,302	—	11,323
Total assets	\$896	\$4,828	\$5,976	\$14,216	\$(8,547	) \$17,369
<b>Liabilities and stockholders' equity</b>						
<b>Current liabilities:</b>						
Accounts payable and other current liabilities	\$28	\$211	\$502	\$738	\$(5	) \$1,474
Short-term debt and current portion of long-term debt	66	306	3	18	—	393
Total current liabilities	94	517	505	756	(5	) 1,867
Long-term debt	—	2,660	5	638	—	3,303
Other non-current liabilities	99	93	229	423	(4	) 840
Intercompany payables	—	932	345	360	(1,637	) —
Total liabilities exclusive of liabilities under vehicle programs	193	4,202	1,084	2,177	(1,646	) 6,010

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Liabilities under vehicle programs:

Debt	—	9	—	1,631	—	1,640
Due to Avis Budget Rental Car Funding (AESOP) LLC-related party	—	—	—	6,359	—	6,359
Deferred income taxes	—	—	1,948	193	—	2,141
Other	—	—	—	516	—	516
	—	9	1,948	8,699	—	10,656
Total stockholders' equity	703	617	2,944	3,340	(6,901	) 703
Total liabilities and stockholders' equity	\$896	\$4,828	\$5,976	\$14,216	\$(8,547	) \$17,369

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As of December 31, 2013

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Assets</b>						
<b>Current assets:</b>						
Cash and cash equivalents	\$ 14	\$242	\$ 12	\$425	\$—	\$693
Receivables, net	—	—	150	469	—	619
Deferred income taxes	1	—	156	21	(1	) 177
Other current assets	4	80	82	289	—	455
Total current assets	19	322	400	1,204	(1	) 1,944
Property and equipment, net	—	109	312	193	—	614
Deferred income taxes	20	1,142	141	—	(4	) 1,299
Goodwill	—	—	342	349	—	691
Other intangibles, net	—	41	519	363	—	923
Other non-current assets	104	96	18	143	—	361
Intercompany receivables	145	210	853	331	(1,539	) —
Investment in subsidiaries	671	2,900	3,347	—	(6,918	) —
Total assets exclusive of assets under vehicle programs	959	4,820	5,932	2,583	(8,462	) 5,832
<b>Assets under vehicle programs:</b>						
Program cash	—	—	—	116	—	116
Vehicles, net	—	10	9	9,563	—	9,582
Receivables from vehicle manufacturers and other	—	—	—	391	—	391
Investment in Avis Budget Rental Car Funding (AESOP) LLC-related party	—	—	—	363	—	363
	—	10	9	10,433	—	10,452
Total assets	\$959	\$4,830	\$5,941	\$13,016	\$(8,462	) \$16,284
<b>Liabilities and stockholders' equity</b>						
<b>Current liabilities:</b>						
Accounts payable and other current liabilities	\$25	\$238	\$487	\$730	\$(1	) \$1,479
Short-term debt and current portion of long-term debt	65	14	3	7	—	89
Total current liabilities	90	252	490	737	(1	) 1,568
Long-term debt	—	2,955	6	344	—	3,305
Other non-current liabilities	98	96	221	436	(4	) 847
Intercompany payables	—	844	340	355	(1,539	) —
Total liabilities exclusive of liabilities under vehicle programs	188	4,147	1,057	1,872	(1,544	) 5,720
<b>Liabilities under vehicle programs:</b>						

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Debt	—	11	—	1,670	—	1,681
Due to Avis Budget Rental Car						
Funding (AESOP) LLC-related	—	—	—	5,656	—	5,656
party						
Deferred income taxes	—	—	1,984	193	—	2,177
Other	—	1	—	278	—	279
	—	12	1,984	7,797	—	9,793
Total stockholders' equity	771	671	2,900	3,347	(6,918	) 771
Total liabilities and stockholders'	\$959	\$4,830	\$5,941	\$13,016	\$(8,462	) \$16,284
equity						

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## Consolidating Condensed Statements of Cash Flows

Three Months Ended March 31, 2014

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total	
Net cash provided by (used in) operating activities	\$2	\$284	\$14	\$90	\$—	\$390	
Investing activities							
Property and equipment additions	—	(3	) (17	) (16	) —	(36	)
Proceeds received on asset sales	—	2	—	1	—	3	
Net assets acquired (net of cash acquired)	—	—	—	(124	) —	(124	)
Other, net	57	(7	) —	—	(57	) (7	)
Net cash provided by (used in) investing activities exclusive of vehicle programs	57	(8	) (17	) (139	) (57	) (164	)
Vehicle programs:							
Decrease in program cash	—	—	—	12	—	12	
Investment in vehicles	—	(1	) (8	) (3,266	) —	(3,275	)
Proceeds received on disposition of vehicles	—	3	—	2,467	—	2,470	
	—	2	(8	) (787	) —	(793	)
Net cash provided by (used in) investing activities	57	(6	) (25	) (926	) (57	) (957	)
Financing activities							
Proceeds from long-term borrowings	—	—	—	295	—	295	
Payments on long-term borrowings	—	(4	) (1	) —	—	(5	)
Net change in short-term borrowings	—	—	—	11	—	11	
Repurchases of common stock	(67	) —	—	—	—	(67	)
Debt financing fees	—	—	—	(5	) —	(5	)
Other, net	(1	) (57	) —	—	57	(1	)
Net cash provided by (used in) financing activities exclusive of vehicle programs	(68	) (61	) (1	) 301	57	228	
Vehicle programs:							
Proceeds from borrowings	—	—	—	3,775	—	3,775	
Payments on borrowings	—	—	—	(3,280	) —	(3,280	)
Debt financing fees	—	—	—	(7	) —	(7	)
	—	—	—	488	—	488	
Net cash provided by (used in) financing activities	(68	) (61	) (1	) 789	57	716	

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Effect of changes in exchange rates on cash and cash equivalents	—	—	—	(1	)	—	(1	)	
Net increase (decrease) in cash and cash equivalents	(9	)	217	(12	)	(48	)	—	148
Cash and cash equivalents, beginning of period	14	242	12	425	—	693			
Cash and cash equivalents, end of period	\$5	\$459	\$—	\$ 377	\$—	\$841			

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Three Months Ended March 31, 2013

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Net cash provided by (used in) operating activities	\$(17 )	\$(59 )	\$(25 )	\$ 401	\$—	\$300
Investing activities						
Property and equipment additions	—	(5 )	(10 )	(6 )	—	(21 )
Proceeds received on asset sales	—	2	—	2	—	4
Net assets acquired (net of cash acquired)	—	(513 )	16	21	—	(476 )
Intercompany loan receipts	—	70	—	—	(70 )	—
Other, net	96	(1 )	28	(1 )	(96 )	26
Net cash provided by (used in) investing activities exclusive of vehicle programs	96	(447 )	34	16	(166 )	(467 )
Vehicle programs:						
Increase in program cash	—	—	—	(24 )	—	(24 )
Investment in vehicles	—	(1 )	—	(3,110 )	—	(3,111 )
Proceeds received on disposition of vehicles	—	1	—	2,393	—	2,394
	—	—	—	(741 )	—	(741 )
Net cash provided by (used in) investing activities	96	(447 )	34	(725 )	(166 )	(1,208 )
Financing activities						
Proceeds from long-term borrowings	—	1,225	—	—	—	1,225
Payments on long-term borrowings	(89 )	(698 )	(1 )	—	—	(788 )
Net change in short-term borrowings	—	—	—	(31 )	—	(31 )
Purchase of warrants	(28 )	—	—	—	—	(28 )
Proceeds from sale of call options	37	—	—	—	—	37
Intercompany loan payments	—	—	—	(70 )	70	—
Debt financing fees	—	(10 )	—	—	—	(10 )
Other, net	2	(96 )	—	—	96	2
Net cash provided by (used in) financing activities exclusive of vehicle programs	(78 )	421	(1 )	(101 )	166	407
Vehicle programs:						
Proceeds from borrowings	—	—	—	3,762	—	3,762
Payments on borrowings	—	—	—	(3,279 )	—	(3,279 )
Debt financing fees	—	—	—	(17 )	—	(17 )
	—	—	—	466	—	466

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Net cash provided by (used in) financing activities	(78	) 421	(1	) 365	166	873	
Effect of changes in exchange rates on cash and cash equivalents	—	—	—	(2	) —	(2	)
Net increase (decrease) in cash and cash equivalents	1	(85	) 8	39	—	(37	)
Cash and cash equivalents, beginning of period	5	102	—	499	—	606	
Cash and cash equivalents, end of period	\$6	\$17	\$8	\$ 538	\$—	\$569	

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16. Subsequent Events

In April 2014, the Company's Board of Directors authorized a \$235 million increase to the Company's share repurchase program.

In April 2014, the Company used proceeds from its issuance of €200 million of additional 6% Euro-denominated Senior Notes to repurchase \$292 million principal amount of its 8<sup>1</sup>/<sub>4</sub>% Senior Notes. In connection with this repurchase, the Company expects to record debt extinguishment costs of approximately \$26 million.

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### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our Consolidated Condensed Financial Statements and accompanying Notes thereto included elsewhere herein and with our 2013 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 20, 2014 (the "2013 Form 10-K"). Our actual results of operations may differ materially from those discussed in the forward-looking statements as a result of various factors, including but not limited to those included elsewhere in this Quarterly Report on Form 10-Q and those included in the "Risk Factors" set forth in Item 1A of our 2013 Form 10-K. Unless otherwise noted, all dollar amounts in tables are in millions and those relating to our results of operations are presented before taxes.

#### OVERVIEW

##### Our Company

We operate three of the most recognized brands in the global vehicle rental and car sharing industry, Avis, Budget and Zipcar. We are a leading vehicle rental operator in North America, Europe, Australia, New Zealand and certain other regions we serve, with a fleet of approximately 500,000 vehicles. We also license the use of the Avis and Budget trademarks to licensees in the areas in which we do not operate directly. We and our licensees operate the Avis, Budget and/or Zipcar brands in approximately 175 countries throughout the world.

##### Our Segments

We categorize our operations into three reportable business segments: North America, consisting of our Avis and Budget car rental operations in the United States, our Avis and Budget vehicle rental operations in Canada, and our Zipcar car sharing operations in North America; International, consisting of our Avis and Budget vehicle rental operations in Europe, the Middle East, Africa, Asia, South America, Central America, the Caribbean, Australia and New Zealand, and our car sharing operations in certain of these markets; and Truck Rental, consisting of our Budget truck rental operations in the United States. Our segments include the financial results of Zipcar since our acquisition of such business in March 2013. In conjunction with a change in our management structure in first quarter 2014, we re-aligned components of our Zipcar operations among our business segments. Segment financial information presented below has been recast to conform with our current business segment reporting alignment for all periods presented.

##### Business and Trends

Our revenues are derived principally from car and truck rentals in our Company-owned operations and include:

- time and mileage ("T&M") fees charged to our customers for vehicle rentals;
- payments from our customers with respect to certain operating expenses we incur, including gasoline and vehicle licensing fees, as well as concession fees, which we pay in exchange for the right to operate at airports and other locations;
- sales of loss damage waivers and insurance and rentals of navigation units and other items in conjunction with vehicle rentals; and
- royalty revenue from our licensees in conjunction with their vehicle rental transactions.

Our operating results are subject to variability due to seasonality, macroeconomic conditions and other factors. Car rental volumes tend to be associated with the travel industry, particularly airline passenger volumes, or enplanements, which in turn tend to reflect general economic conditions. Our vehicle rental operations are also seasonal, with the third quarter of the year historically having been our strongest due to the increased level of leisure travel during such quarter. We have a partially variable cost structure and routinely adjust the size, and therefore the cost, of our rental fleet in response to fluctuations in demand.

We believe that the following factors, among others, may affect and/or impact our financial condition and results of operations:

• worldwide enplanements;

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fleet, pricing, marketing and strategic decisions made by us and by our competitors;

• changes in fleet costs and in conditions in the used vehicle marketplace;

• changes in borrowing costs and in market willingness to purchase corporate and vehicle-related debt;

• our acquisitions, our integration of acquired operations and our realization of synergies, particularly with respect to Zipcar and Avis Europe;

• demand for car sharing services;

• changes in the price of gasoline;

• changes in currency exchange rates; and

• demand for truck rentals.

Thus far in 2014, we continue to operate in an uncertain and uneven economic environment. Nonetheless, we anticipate that worldwide demand for vehicle rental and car sharing services will increase in 2014, most likely against a backdrop of modest economic growth in most of the geographic markets in which we operate directly. We also expect that our access to new fleet vehicles will be adequate to meet our needs for both replacement of existing vehicles in the normal course and for growth to meet incremental demand. We will look to pursue opportunities for further pricing increases in 2014 in order to maintain our returns on invested capital and to enhance our profitability.

Our objective is to focus on strategically accelerating our growth, strengthening our global position as a leading provider of vehicle rental services, continuing to enhance our customers' rental experience, and controlling costs and driving efficiency throughout the organization. We operate in a highly competitive industry and we expect to continue to face challenges and risks. We seek to mitigate our exposure to risks in numerous ways, including delivering upon our core strategic initiatives and through continued optimization of fleet levels to match changes in demand for vehicle rentals, maintenance of liquidity to fund our fleet and our operations, and adjustments in the size, nature and terms of our relationships with vehicle manufacturers.

Year-to-Date Highlights

In the three months ended March 31, 2014:

• Our net revenues increased 10% year-over-year to \$1.9 billion in 2014.

• Pricing (our average T&M revenue per rental day) increased 2% in North America, excluding Zipcar and Payless Car Rental ("Payless") driven by increases in both commercial and leisure pricing.

• Adjusted EBITDA increased 26% to \$117 million in 2014, as a result of increased revenue (excluding acquisitions) as well as our acquisitions of Zipcar and Payless.

• We repurchased \$75 million of our common stock, reducing our diluted shares outstanding by approximately 1.6 million shares.

• We acquired our Budget licensee in Edmonton, Alberta, Canada and also re-acquired the right to operate the Budget brand in Portugal.



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## RESULTS OF OPERATIONS

We measure performance using the following key operating statistics: (i) rental days, which represents the total number of days (or portion thereof) a vehicle was rented, and (ii) T&M revenue per rental day, which represents the average daily revenue we earned from rental and mileage fees charged to our customers. We also measure our ancillary revenues (rental-transaction revenue other than T&M revenue), such as from the sale of collision and loss damage waivers, insurance products and fuel service options and portable GPS navigation unit rentals. Our vehicle rental operating statistics (rental days and T&M revenue per rental day) are all calculated based on the actual rental of the vehicle during a 24-hour period. We believe that this methodology, while conservative, provides our management with the most relevant statistics in order to manage the business. Our calculation may not be comparable to other companies' calculation of similarly-titled statistics.

We assess performance and allocate resources based upon the separate financial information of our operating segments. In identifying our reportable segments, we also consider the nature of services provided by our operating segments, the geographical areas in which our segments operate and other relevant factors. Management evaluates the operating results of each of our reportable segments based upon revenue and "Adjusted EBITDA", which we define as income from continuing operations before non-vehicle related depreciation and amortization, any impairment charges, restructuring expense, early extinguishment of debt costs, non-vehicle related interest, transaction-related costs and income taxes. Our presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies. In the first quarter of 2014, we revised our definition of Adjusted EBITDA to exclude restructuring expense and have recast our 2013 Adjusted EBITDA amounts to conform with the revised definition. For additional information regarding the impact of the change in our definition of Adjusted EBITDA, refer to Note 14 - Segment Information.

## Three Months Ended March 31, 2014 vs. Three Months Ended March 31, 2013

Our consolidated results of operations comprised the following:

	Three Months Ended March 31,				
	2014	2013	Change	% Change	
Revenues					
Vehicle rental	\$1,329	\$1,217	\$112	9	%
Other	533	474	59	12	%
Net revenues	1,862	1,691	171	10	%
Expenses					
Operating	1,000	931	69	7	%
Vehicle depreciation and lease charges, net	433	386	47	12	%
Selling, general and administrative	248	224	24	11	%
Vehicle interest, net	64	57	7	12	%
Non-vehicle related depreciation and amortization	41	34	7	21	%
Interest expense related to corporate debt, net:					
Interest expense	56	58	(2)	(3)	%
Early extinguishment of debt	—	40	(40)	*	
Transaction-related costs	8	8	—	0	%
Restructuring expense	7	10	(3)	(30)	%
Total expenses	1,857	1,748	109	6	%
Income (loss) before income taxes	5	(57)	62	*	

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Provision for (benefit from) income taxes	1	(11	) 12	*
Net income (loss)	\$4			