FIRST MERCHANTS CORP Form 10-Q August 09, 2018

FORM 10-O SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 [x] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2018 [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Transition Period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission File Number 0-17071 FIRST MERCHANTS CORPORATION (Exact name of registrant as specified in its charter) Indiana 35-1544218 (I.R.S. Employer (State or other jurisdiction of incorporation or organization) Identification No.) 200 East Jackson Street, Muncie, IN 47305-2814 (Address of principal executive offices) (Zip code) (Registrant's telephone number, including area code): (765) 747-1500 Not Applicable (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [X] No [ ]

-	2	e accelerated filer, an accelerated filer, a non-accelerated filer, a					
smaller reporting company,	or an emerging growth com	npany. See the definitions of "large accelerated filer," "accelerated					
filer," "smaller reporting co	mpany," and "emerging gro	owth company" in Rule 12b-2 of the Exchange Act.					
Large accelerated filer [X]	Accelerated filer []	Non-accelerated filer [ ] (Do not check if smaller reporting company)					
Smaller reporting company	Emerging growth company	<i>,</i>					
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. []							
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]							
As of July 31, 2018, there were 49,560,536 outstanding common shares of the registrant.							
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#### FIRST MERCHANTS CORPORATION

Arlington Bank, which was acquired by the Corporation on May 19, 2017.

ASC Accounting Standards Codification

Bank First Merchants Bank, a wholly-owned subsidiary of the Corporation

CET1 Common Equity Tier 1
CMT Constant Maturity Treasury
Corporation
ESPP Employee Stock Purchase Plan

FDIC Federal Deposit Insurance Corporation

FHLB Federal Home Loan Bank FTE Fully taxable equivalent

GAAP Generally Accepted Accounting Principles

IAB Independent Alliance Banks, Inc., which was acquired by the Corporation on July 14, 2017.

OREO Other real estate owned RSA Restricted Stock Awards

TEFRA Tax Equity and Fiscal Responsibility Act. The TEFRA disallowance reduces the amount of interest

expense an entity may deduct for the purpose of carrying tax-free investment securities.

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#### PART I. FINANCIAL INFORMATION

#### ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(table dollar amounts in thousands, except share data)

#### CONSOLIDATED CONDENSED BALANCE SHEETS

ACCETC	June 30, 2018 (Unaudited)	December 31, 2017
ASSETS  Cook and each aguinalants	¢122.002	¢ 154 005
Cash and cash equivalents	\$133,893	\$ 154,905
Interest-bearing time deposits	36,599	35,027
Investment securities available for sale	1,096,837	999,947
Investment securities held to maturity (fair value of \$519,643 and \$568,208)	522,846	560,655
Loans held for sale	2,046	7,216
Loans, net of allowance for loan losses of \$77,543 and \$75,032	7,003,516	6,676,167
Premises and equipment	94,397	95,852
Federal Home Loan Bank stock	24,588	23,825
Interest receivable	38,530	37,130
Goodwill	445,355	445,355
Other intangibles	27,704	31,148
Cash surrender value of life insurance	222,905	223,557
Other real estate owned	9,071	10,373
Tax asset, deferred and receivable	24,619	23,983
Other assets	51,809	42,338
TOTAL ASSETS	\$9,734,715	\$9,367,478
LIABILITIES		
Deposits:		
Noninterest-bearing	\$1,571,194	\$ 1,761,553
Interest-bearing	5,932,621	5,410,977
Total Deposits	7,503,815	7,172,530
Borrowings:		
Federal funds purchased	109,000	144,038
Securities sold under repurchase agreements	122,513	136,623
Federal Home Loan Bank advances	469,261	414,377
Subordinated debentures and term loans	138,352	139,349
Total Borrowings	839,126	834,387
Interest payable	4,807	4,390
Other liabilities	46,639	52,708
Total Liabilities	8,394,387	8,064,015
COMMITMENTS AND CONTINGENT LIABILITIES		•
STOCKHOLDERS' EQUITY		
Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value:		
Authorized - 600 shares		
Issued and outstanding - 125 shares	125	125
Common Stock, \$.125 stated value:		
Authorized - 100,000,000 shares		
Issued and outstanding - 49,280,188 and 49,158,238 shares	6,160	6,145
Additional paid-in capital	836,549	834,870
	200,017	,

Retained earnings	522,362	465,231	
Accumulated other comprehensive loss	(24,868	)(2,908	)
Total Stockholders' Equity	1,340,328	1,303,463	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$9,734,715	\$ \$9,367,478	)

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

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(table dollar amounts in thousands, except share data)

# CONSOLIDATED CONDENSED STATEMENTS OF INCOME (Unaudited)

Three Months Six Months Ended Ended June 30. June 30. 2018 2017 2018 2017 INTEREST INCOME Loans receivable: Taxable \$84,663 \$59,386 \$162,930 \$115,743 7,228 Tax exempt 3,632 2,492 4,825 Investment securities: Taxable 5,434 4,180 10,530 8,488 Tax exempt 6,246 5,091 12,372 10,094 Deposits with financial institutions 633 114 764 158 Federal Home Loan Bank stock 263 204 667 393 Total Interest Income 100,871 71,467 194,491 139,701 INTEREST EXPENSE 12,165 5,137 21,167 9,261 **Deposits** Federal funds purchased 61 103 441 331 Securities sold under repurchase agreements 172 110 345 198 Federal Home Loan Bank advances 1.845 1,177 4,004 2,155 Subordinated debentures and term loans 2,057 1,840 4,047 3,657 **Total Interest Expense** 16,300 8,367 30,004 15,602 NET INTEREST INCOME 84,571 164,487 124,099 63,100 1.663 2.875 4.163 Provision for loan losses 5.260 NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 82,908 60,225 160,324 118,839 OTHER INCOME Service charges on deposit accounts 4,438 5,038 9.815 8,612 Fiduciary and wealth management fees 3,150 2,609 6,566 5,249 Other customer fees 5,362 5,406 10,778 10,269 Increase in cash surrender value of life insurance 907 817 1,985 1,715 Gains on life insurance benefits 2,154 198 2,154 100 Net gains and fees on sales of loans 1.617 2,892 1,600 3,421 Net realized gains on sales of available for sale securities 1,122 567 2,731 1,165 Other income 912 826 2,258 1.224 **Total Other Income** 18,191 18,434 37,752 33,280 OTHER EXPENSES Salaries and employee benefits 27,076 64,418 32,192 52,808 Net occupancy 4,348 3,965 9,018 8,181 Equipment 2,907 7,224 3,556 5,714 Marketing 1,474 792 2,358 1,357 Outside data processing fees 3,462 3,086 6,426 5,702 Printing and office supplies 324 275 658 539

Intangible asset amortization	1,718	991	3,444	1,894
FDIC assessments	711	579	1,430	1,149
Other real estate owned and foreclosure expenses	362	731	764	1,262
Professional and other outside services	1,789	3,266	3,330	5,000
Other expenses	3,568	3,648	8,121	6,809
Total Other Expenses	53,504	47,316	107,191	90,415
INCOME BEFORE INCOME TAX	47,595	31,343	90,885	61,704
Income tax expense	7,961	7,207	14,572	14,375
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$39,634	\$24,136	\$76,313	\$47,329
Per Share Data:				
Basic Net Income Available to Common Stockholders	\$0.80	\$0.57	\$1.55	\$1.14
Diluted Net Income Available to Common Stockholders	\$0.80	\$0.57	\$1.54	\$1.13
Cash Dividends Paid	\$0.22	\$0.18	\$0.40	\$0.33
Average Diluted Shares Outstanding (in thousands)	49,451	42,244	49,440	41,735

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(table dollar amounts in thousands, except share data)

# CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

	Three Months Ended June 30,		Six Months En June 30,		ed.
	2018	2017	2018	2017	
Net income	\$39,634	\$24,136	\$76,313	\$47,329	9
Other comprehensive income (loss), net of tax:					
Unrealized holding gain (loss) on securities available for sale arising during the period, net of tax of \$683, \$3,033, \$4,874 and \$8,476	(2,570	5,632	(20,268	)15,741	
Unrealized gain on cash flow hedges arising during the period, net of tax of \$61, \$142, \$167 and \$131	230	(262	)874	(239	)
Reclassification adjustment for net gains included in net income, net of tax of \$214, \$110, \$516 and \$226	(803	) (206	)(1,940	)(420	)
Defined benefit pension plan amortization of prior service cost, net of tax of \$31 and \$63	_	(58	)—	(117	)
Total other comprehensive income (loss), net of tax	(3,143	5,106	(21,334	)14,965	
Comprehensive income	\$36,491	\$29,242	\$54,979	\$62,29	4

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

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PART I. FINANCIAL INFORMATION

#### ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(table dollar amounts in thousands, except share data)

# CONSOLIDATED CONDENSED STATEMENT OF STOCKHOLDERS' EQUITY (Unaudited)

	Preferred	Common Ste	ock	Additional		Accumulate Other	ed		
	Sharesmoun	tShares	Amount	Paid in Capital	Retained Earnings	Comprehent Income (Loss)	siv	re Total	
Balances, December 31, 2017	125 \$ 125	49,158,238	\$6,145	\$834,870	\$465,231	\$ (2,908	)	\$1,303,46	3
Comprehensive income: Net income					76,313			76,313	
Other comprehensive income (loss), net of tax						(21,334	)	(21,334	)
Cash dividends on common stock (\$.40 per share)					(19,808 )			(19,808	)
Reclassification adjustment under ASU 2018-02					626	(626	)	_	
Share-based compensation		98,021	12	1,641				1,653	
Stock issued under employee benefit plans		9,205	1	343				344	
Stock issued under dividend		10.111							
reinvestment and		12,111	2	553				555	
stock purchase plan Stock options exercised Stock redeemed		44,932 (42,319 )	6	947				953 (1,811	`
Balances, June 30, 2018	125 \$ 125	49,280,188	(6 ) \$6,160	(1,805) \$836,549	\$522,362	\$ (24,868	)	\$1,340,32	8

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

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#### ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(table dollar amounts in thousands, except share data)

# CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited)

(Unaudited)		
	Six Month June 30, 2018	s ended June 30, 2017
Cash Flow From Operating Activities:		
Net income	\$76,313	\$47,329
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	4,163	5,260
Depreciation and amortization	4,409	3,669
Change in deferred taxes	3,043	3,697
Share-based compensation	1,653	1,061
Loans originated for sale	(178,913)	(127,275)
Proceeds from sales of loans held for sale	186,556	136,014
Gains on sales of loans held for sale	(2,473)	(2,220)
Gains on sales of securities available for sale	(2,731)	(1,165)
Increase in cash surrender of life insurance	(1,985)	(1,715)
Gains on life insurance benefits	(198)	(2,154)
Change in interest receivable	(1,400 )	(750)
Change in interest payable	417	123
Other adjustments	(7,132)	(4,379 )
Net cash provided by operating activities	81,722	57,495
Cash Flows from Investing Activities:		
Net change in interest-bearing deposits	(1,572)	(23,554)
Purchases of:		
Securities available for sale	(260,786)	(104,956)
Securities held to maturity		(30,220)
Proceeds from sales of securities available for sale	100,293	41,180
Proceeds from maturities of:		
Securities available for sale	36,124	32,838
Securities held to maturity	36,750	36,150
Change in Federal Home Loan Bank stock	(763)	40
Net change in loans	(337,800)	(257,201)
Net cash and cash equivalents received in acquisition		48,528
Proceeds from the sale of other real estate owned	1,746	4,703
Proceeds from life insurance benefits	2,835	5,415
Other adjustments	3,082	(608)
Net cash used in investing activities	(420,091)	(247,685)
Cash Flows from Financing Activities:		
Net change in:		
Demand and savings deposits	291,984	127,901
Certificates of deposit and other time deposits	39,301	79,922
Borrowings	901,407	697,727
Repayment of borrowings	(895,568)	(688,153)

Cash dividends on common stock Stock issued under employee benefit plans Stock issued under dividend reinvestment and stock purchase plans Stock options exercised	(19,808 ) 344 555 953	(14,001 ) 246 446 2,082
Stock redeemed	(1,811)	(1,257)
Net cash provided by financing activities	317,357	204,913
Net Change in Cash and Cash Equivalents	(21,012)	14,723
Cash and Cash Equivalents, January 1	154,905	127,927
Cash and Cash Equivalents, June 30	\$133,893	\$142,650
Additional cash flow information:		
Interest paid	\$29,587	\$15,235
Income tax paid (refunded)	8,019	10,000
Loans transferred to other real estate owned	252	7,556
Non-cash investing activities using trade date accounting	210	7,759
In conjunction with the acquisitions, liabilities were assumed as follows:		
Fair value of assets acquired		\$338,725
Cash paid in acquisition		(4)
Less: Common stock issued		82,588
Liabilities assumed	<b>\$</b> —	\$256,133

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

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ITEM 1. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(table dollar amounts in thousands, except share data)
(Unaudited)

NOTE 1

**GENERAL** 

#### **Financial Statement Preparation**

The significant accounting policies followed by the Corporation and its wholly owned subsidiaries for interim financial reporting are consistent with the accounting policies followed for annual financial reporting. All adjustments, which are of a normal recurring nature and are in the opinion of management necessary for a fair statement of the results for the periods reported, have been included in the accompanying Consolidated Condensed Financial Statements.

The Consolidated Condensed Balance Sheet of the Corporation as of December 31, 2017, has been derived from the audited consolidated balance sheet of the Corporation as of that date. Certain information and note disclosures normally included in the Corporation's annual financial statements, prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted. These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the Securities and Exchange Commission. The results of operations for the three and six months ended June 30, 2018, are not necessarily indicative of the results to be expected for the year. Reclassifications have been made to prior financial statements to conform to the current financial statement presentation. These reclassifications had no effect on net income.

#### Recent Accounting Changes

ASU 2018-02 "Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income" ("ASU 2018-02") allows a reclassification from accumulated other comprehensive income (loss) to retained earnings for the stranded tax effects caused by the revaluation of deferred taxes resulting from the newly enacted corporate tax rate in the Tax Cuts and Jobs Act. The ASU is effective in years beginning after December 15, 2018, but permits early adoption in a period for which financial statements have not yet been issued. The Corporation elected to early adopt the ASU as of January 1, 2018. The adoption of the guidance resulted in an insignificant cumulative-effect adjustment that decreased accumulated other comprehensive income (loss) and increased retained earnings in the first quarter of 2018.

ASU 2017-07 "Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost" ("ASU 2017-07") applies to all employers, including not-for-profit entities, that offer to their employees defined benefit pension plans, other postretirement benefit plans, or other types of benefits accounted for under Topic 715, Compensation - Retirement Benefits. The amendments require that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. If a separate line item or items are used to present the other components of net

benefit cost, that line item or items must be appropriately described. If a separate line item or items are not used, the line item or items used in the income statement to present the other components of net benefit cost must be disclosed. The amendments also allow only the service cost component to be eligible for capitalization when applicable (e.g., as a cost of internally manufactured inventory or a self-constructed asset). The amendments are effective for public business entities for annual periods beginning after December 15, 2017, including interim periods within those annual periods. For other entities, the amendments are effective for annual periods beginning after December 15, 2018, and interim periods within annual periods beginning after December 15, 2019. Early adoption is permitted as of the beginning of an annual period for which financial statements (interim or annual) have not been issued or made available for issuance. The Corporation adopted this ASU in the first quarter of 2018. It did not have a significant impact on the Corporation's consolidated financial statements.

ASU 2016-15 "Statement of Cash Flows (Topic 230)" ("ASU 2016-15") is intended to reduce the diversity in practice around how certain transactions are classified within the statement of cash flows. ASU 2016-15 became effective for the Corporation on January 1, 2018 and did not have a significant impact on the Corporation's financial statements.

ASU 2016-01 "Financial Instruments - Overall (Subtopic 825-10): Recognition of Financial Assets and Financial Liabilities" ("ASU 2016-01") makes targeted amendments to the guidance for recognition, measurement, presentation and disclosure of financial instruments. ASU 2016-01 requires equity investments, other than equity method investments, to be measured at fair value with changes in fair value recognized in net income. The ASU requires a cumulative-effect adjustment to retained earnings as of the beginning of the reporting period of adoption to reclassify the cumulative change in fair value of equity securities previously recognized in accumulated other comprehensive income (loss). ASU 2016-01 became effective for the Corporation on January 1, 2018. The adoption of the guidance did not result in any cumulative effect adjustment in the first quarter of 2018. ASU 2016-01 also emphasizes the existing requirement to use exit prices to measure fair value for disclosure purposes and clarifies that entities should not make use of a practicability exception in determining the fair value of loans. Accordingly, the Corporation refined the calculation used to determine the disclosed fair value of loans held for investment as part of adopting this standard. The refined calculation did not have a significant impact on the fair value disclosures included in NOTE 9. DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES of these Notes to Consolidated Condensed Financial Statements.

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(Unaudited)

ASU 2014-09 "Revenue from Contracts with Customers (Topic 606)" ("ASU 2014-09") implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 establishes a five-step model which entities must follow to recognize revenue and removes inconsistencies and weaknesses in existing guidance. The guidance does not apply to revenue associated with financial instruments, including loans and investment securities that are accounted for under other GAAP, which comprises a significant portion of our revenue stream. ASU 2014-09 became effective for the Corporation on January 1, 2018. The adoption of ASU 2014-09 did not result in a change to the accounting for any of the in-scope revenue streams; as such, no cumulative effect adjustment was recorded. Additional information related to revenue generated from contracts with customers is detailed below.

#### Revenue Recognition

ASU 2014-09 establishes principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts to provide goods or services to customers. The core principle requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration that it expects to be entitled to receive in exchange for those goods or services recognized as performance obligations are satisfied.

The majority of the Corporation's revenue-generating transactions are not subject to ASU 2014-09, including revenue generated from financial instruments, such as loans, letters of credit, derivatives and investment securities, as well as revenue related to mortgage servicing activities, as these activities are subject to other GAAP discussed elsewhere within the disclosures. The Corporation has evaluated the nature of its contracts with customers and determined that further disaggregation of revenue from contracts with customers into more granular categories beyond what is presented in the Consolidated Condensed Statements of Income was not necessary. Descriptions of revenue-generating activities that are within the scope of ASU 2014-09, which are presented in our income statements are as follows:

Service charges on deposit accounts: The Corporation earns fees from its deposit customers for transaction-based, account maintenance and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment charges, statement rendering and ACH fees, are recognized at the time the transaction is executed, which is the point in time the Corporation fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned monthly, representing the period which the Corporation satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

Fiduciary activities: This represents monthly fees due from wealth management customers as consideration for managing the customers' assets. Wealth management and trust services include custody of assets, investment management, fees for trust services and similar fiduciary activities. These fees are primarily earned over time as the Corporation provides the contracted monthly or quarterly services and are generally assessed based on the market value of assets under management at month-end. Fees that are transaction-based are recognized at the point in time

that the transaction is executed.

Investment Brokerage Fees: The Corporation earns fees from investment brokerage services provided to its customers by a third-party service provider. The Corporation receives commissions from the third-party provider on a monthly basis based upon customer activity for the month. The fees are paid to us by the third party on a monthly basis and are recognized when received.

Interchange income: The Corporation earns interchange fees from debit and credit cardholder transactions conducted through the Visa and MasterCard payment networks. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized concurrent with the transaction processing services provided to the cardholder.

Gains (Losses) on Sales of OREO: The Corporation records a gain or loss from the sale of OREO when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. When the Corporation finances the sale of OREO to the buyer, the Corporation assesses whether the buyer is committed to perform their obligations under the contract and whether collectability of the transaction price is probable. Once these criteria are met, the OREO asset is derecognized and the gain or loss on sale is recorded upon the transfer of control of the property to the buyer. In determining the gain or loss on the sale, the Corporation adjusts the transaction price and related gain (loss) on sale if a significant financing component is present.

#### NOTE 2

#### **ACQUISITIONS**

Independent Alliance Banks, Inc.

On November 21, 2016, the Corporation purchased 495,112 shares, or 12.1 percent, of IAB's outstanding common stock from an IAB shareholder for \$19.8 million, or \$40.00 per share. On July 14, 2017, the Corporation acquired the remaining shares of IAB common stock. IAB, an Indiana Corporation, merged with and into the Corporation, whereupon the separate corporate existence of IAB ceased and the Corporation survived. Immediately following the merger, IAB's wholly-owned subsidiary, iAB Financial Bank, merged with and into the Bank, with the Bank continuing as the surviving bank.

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(table dollar amounts in thousands, except share data)

(Unaudited)

IAB was headquartered in Fort Wayne, Indiana and had 16 banking centers serving the Fort Wayne market. Pursuant to the merger agreement, each IAB shareholder received 1.653 shares of the Corporation's common stock for each outstanding share of IAB common stock held. The Corporation issued approximately 6.0 million shares of common stock. The transaction value for the remaining shares of common stock, not owned by the Corporation, was approximately \$238.8 million, resulting in a total purchase price of \$258.6 million. The Corporation engaged in this transaction with the expectation that it would be accretive to income and add a new market area with a demographic profile consistent with many of the current Indiana markets served by the Bank. Goodwill resulted from this transaction due to the expected synergies and economies of scale.

In the third quarter of 2017, ASC 805-10 - Business Combinations, required the Corporation to remeasure the 12.1 percent equity interest in IAB's common stock and recognize the resulting gain or loss, if any, in earnings. The remeasurement was based upon the closing price of IAB's common stock immediately prior to the acquisition announcement, and prior to the Corporation obtaining control of IAB. The trading price of IAB's common stock subsequent to the acquisition announcement included a control or acquisition premium and was not indicative of the fair value of the Corporation's pre-existing equity interest immediately prior to the acquisition announcement. The fair value of the equity interest in IAB's common stock after the remeasurement was \$19.8 million. The Corporation recorded a \$50,000 loss in the third quarter of 2017 as a result of the remeasurement.

Under the acquisition method of accounting, the total purchase price is allocated to net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on valuations of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on assumptions that are subject to change, the purchase price for the IAB acquisition is detailed in the following table.

	Fair Value
Cash and cash equivalents	\$6,016
Interest-bearing time deposits	248,212
Investment securities	4,078
Loans held for sale	594
Loans	725,382
Premises and equipment	10,107
Federal Home Loan Bank stock	4,810
Interest receivable	3,445
Cash surrender value of life insurance	26,964
Other assets	11,780
Deposits	(862,271)
Securities sold under repurchase agreements	(17,915 )
Federal Home Loan Bank Advances	(47,575)
Subordinated debentures	(10,583)
Interest payable	(1,005)
Other liabilities	(14,472)
Net tangible assets acquired	87,567
Other Intangible assets	17,403
Goodwill	153,636

Purchase price \$258,606

Of the total purchase price, \$17,403,000 has been allocated to other intangible assets. Approximately \$13.6 million was allocated to a core deposit intangible, which will be amortized over its estimated life of 10 years. Approximately \$3.8 million was allocated to a non-compete intangible, which will be amortized over its estimated life of 2 years. The remaining purchase price has been allocated to goodwill, which is not deductible for tax purposes.

Post

Acquired loan data for IAB can be found in the table below:

			Dest
		Gross	Estimate at
	Fair Value	Contractual	Acquisition
	of Acquired		Date of
	Loans at	Receivable	Contractual
	Acquisition	at	Cash Flows
	Date	Acquisition	Not
	Date	Date	Expected to
		Date	be
			Collected
Acquired receivables subject to ASC 310-30	\$ 4,838	\$ 14,131	\$ 8,352
Acquired receivables not subject to ASC 310-30	\$ 720,544	\$ 864,613	\$ 9,786

Purchased loans with evidence of credit deterioration since origination and for which it is probable at the date of acquisition that the acquirer will not collect all contractually required principal and interest payments are accounted for under ASC 310-30, Loans Acquired with Deteriorated Credit Quality. The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. The accretable portion of the fair value discount or premium is the difference between the expected cash flows and the net present value of expected cash flows, with such difference accreted into earnings over the term of the loans.

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(Unaudited)

#### The Arlington Bank

On May 19, 2017, the Corporation acquired 100 percent of Arlington Bank. Arlington Bank, an Ohio savings bank, merged with and into the Bank, with the Bank continuing as the surviving bank. Arlington Bank was headquartered in Columbus, Ohio and had 3 banking centers serving the Columbus, Ohio market. Pursuant to the merger agreement, each Arlington Bank shareholder received 2.7245 shares of the Corporation's common stock for each outstanding share of Arlington Bank common stock held. The Corporation issued approximately 2.1 million shares of common stock, which was valued at approximately \$82.6 million. The Corporation engaged in this transaction with the expectation that it would be accretive to income and expand the existing footprint in Columbus, Ohio. Goodwill resulted from this transaction due to the expected synergies and economies of scale.

Under the acquisition method of accounting, the total purchase price is allocated to net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on valuations of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on assumptions that are subject to change, the purchase price for the Arlington Bank acquisition is detailed in the following table.

	Fair
	Value
Cash and cash equivalents	\$48,532
Interest-bearing time deposits	292
Loans held for sale	7,626
Loans	224,680
Premises and equipment	1,986
Federal Home Loan Bank stock	1,091
Interest receivable	653
Other assets	1,620
Deposits	(252,783)
Interest payable	(244)
Other liabilities	(3,106)
Net tangible assets acquired	30,347
Core deposit intangible	4,526
Goodwill	47,719
Purchase price	\$82,592

Of the total purchase price, \$4,526,000 has been allocated to a core deposit intangible that will be amortized over its estimated life of 10 years. The remaining purchase price has been allocated to goodwill, which is not deductible for tax purposes.

Acquired loan data for Arlington Bank can be found in the table below:

Fair Value Gross Best of Acquired Contractual Estimate at Loans at Amounts Acquisition

	Acquisition	Receivable	Date of
	Date	at	Contractual
		Acquisition	Cash Flows
		Date	Not
			Expected to
			be
			Collected
Acquired receivables subject to ASC 310-30	\$ 2,625	\$ 6,183	\$ 2,891
Acquired receivables not subject to ASC 310-30	\$ 222,055	\$ 308,857	\$ 2,741

#### Pro Forma Financial Information

The results of operations of Arlington Bank and IAB have been included in the Corporation's consolidated financial statements since the acquisition dates. The following schedule includes pro forma results for the year ended December 31, 2017, as if the Arlington Bank and IAB acquisitions occurred as of the beginning of the period presented.

	2017
Total revenue (net interest income plus other income)	\$380,324
Net income	\$95,009
Net income available to common shareholders	
Earnings per share:	
Basic	\$1.94
Diluted	\$1.93

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The pro forma information includes adjustments for interest income on loans, interest expense on deposits and borrowings, premises expense for banking centers acquired and amortization of intangibles arising from the transaction and the related income tax effects. The pro forma information for the year ended December 31, 2017 includes operating revenue of \$9.0 million and \$21.4 million from the Arlington Bank and IAB acquisitions since the date of acquisition, respectively. Additionally, \$15.4 million, net of tax, of expenses directly attributable to the Arlington Bank and IAB acquisitions were included in the year ended December 31, 2017 pro forma information. The pro forma information is presented for information purposes only and is not indicative of the results of operations that actually would have been achieved had the acquisitions been consummated as of that time, nor is it intended to be a projection of future results.

# NOTE 3 INVESTMENT SECURITIES

The amortized cost, gross unrealized gains, gross unrealized losses and approximate market value of the Corporation's investment securities at the dates indicated were:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale at June 30, 2018				
U.S. Government-sponsored agency securities	\$11,491	\$ 4	\$ 23	\$11,472
State and municipal	546,737	5,555	7,419	544,873
U.S. Government-sponsored mortgage-backed securities	553,187	258	12,984	540,461
Corporate obligations	31			31
Total available for sale	1,111,446	5,817	20,426	1,096,837
Held to maturity at June 30, 2018				
U.S. Government-sponsored agency securities	22,618		755	21,863
State and municipal	225,084	2,626	955	226,755
U.S. Government-sponsored mortgage-backed securities	274,144	586	4,699	270,031
Foreign Investments	1,000		6	994
Total held to maturity	522,846	3,212	6,415	519,643
Total Investment Securities	\$1,634,292	\$ 9,029	\$ 26,841	\$1,616,480
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale at December 31, 2017	Φ.5.1.0.0.5.C	<b>4.16.022</b>	Φ 1 001	Φ.7.2.6.602
State and municipal	\$510,852	\$ 16,932	\$ 1,091	\$526,693
U.S. Government-sponsored mortgage-backed securities		964	3,423	470,866
Corporate obligations	31			31
Equity securities	2,357			2,357

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Total available for sale	986,565	17,896	4,514	999,947
Held to maturity at December 31, 2017				
U.S. Government-sponsored agency securities	22,618		435	22,183
State and municipal	235,594	6,295	244	241,645
U.S. Government-sponsored mortgage-backed securities	301,443	3,341	1,404	303,380
Foreign Investment	1,000			1,000
Total held to maturity	560,655	9,636	2,083	568,208
Total Investment Securities	\$1,547,220	\$ 27,532	\$ 6,597	\$1,568,155

The amortized cost and fair value of available for sale and held to maturity securities at June 30, 2018 and December 31, 2017, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

penaries.	Available for Amortized Cost	or Sale Fair Value	Held to M Amortized Cost	•
Maturity Distribution at June 30, 2018:				
Due in one year or less	\$545	\$548	\$24,829	\$25,203
Due after one through five years	9,984	10,051	59,713	59,075
Due after five through ten years	79,118	80,457	53,004	53,453
Due after ten years	468,612	465,320	111,156	111,881
	558,259	556,376	248,702	249,612
U.S. Government-sponsored mortgage-backed securities	553,187	540,461	274,144	270,031
Total Investment Securities	\$1,111,446	\$1,096,837	\$522,846	\$519,643

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	AmortizedFair		Held to M Amortized	•
	Cost	Value	Cost	Value
Maturity Distribution at December 31, 2017				
Due in one year or less	\$425	\$425	\$12,015	\$12,158
Due after one through five years	5,040	5,204	76,146	76,334
Due after five through ten years	74,921	78,806	54,441	55,679
Due after ten years	430,497	442,289	116,610	120,657
	510,883	526,724	259,212	264,828
U.S. Government-sponsored mortgage-backed securities	473,325	470,866	301,443	303,380
Equity securities	2,357	2,357		
Total Investment Securities	\$986,565	\$999,947	\$560,655	\$568,208

The carrying value of securities pledged as collateral, to secure borrowings and for other purposes, was \$484,218,000 at June 30, 2018, and \$475,999,000 at December 31, 2017.

The book value of securities sold under agreements to repurchase amounted to \$125,412,000 at June 30, 2018, and \$136,639,000 at December 31, 2017.

Gross gains on the sales and redemptions of available for sale securities for the three and six months ended June 30, 2018 and 2017 are shown below.

Three Months Ended		Six Mo Ended June 30	
June 30	),		- ,
2018	2017	2018	2017

Sales and Redemptions of Available for Sale Securities:

Gross gains \$1,122 \$567 \$2,731 \$1,165

Gross losses

The following tables show the Corporation's gross unrealized losses and fair value, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position at June 30, 2018, and December 31, 2017:

Less that	n	12 Months	S	Total	
12 Mont	hs	or Longer		Total	
Fair	Gross	Fair	Gross	Fair	Gross
Value	Unrealized	Volue	Unrealized	l Value	Unrealized
v arue	Losses	value	Losses	value	Losses

Temporarily Impaired Available for Sale Securities at June 30, 2018

U.S. Government-sponsored agency securities State and municipal	\$6,468 252,460	\$ 23 5,573	\$28,187	\$ 1,846	\$6,468 280,647	\$ 23 7,419
U.S. Government-sponsored mortgage-backed securities	410,442	9,466	62,943	3,518	473,385	12,984
Total Temporarily Impaired Available for Sale Securities	669,370	15,062	91,130	5,364	760,500	20,426
Temporarily Impaired Held to Maturity Securities at June 30, 2018						
U.S. Government-sponsored agency securities State and municipal	9,834 23,507	285 339	,	470 616	21,863 38,528	755 955
U.S. Government-sponsored mortgage-backed securities	171,516	2,878	38,947	1,821	210,463	4,699
Corporate Obligations	994	6			994	6
Total Temporarily Impaired Held to Maturity Securities	205,851	3,508	65,997	2,907	271,848	6,415
Total Temporarily Impaired Investment Securities	\$875,221 Less tha		\$157,127 12 Mon	-	\$1,032,348	\$ 26,841
	12 Mon	iths	or Long	er	Total	
	Fair Value	Gross Unreali Losses	Fair	Gross Unreali Losses	zed Fair Value	Gross Unrealized Losses
Temporarily Impaired Available for Sale Securitie December 31, 2017	s at	205505		105505		Losses
State and municipal	\$13,29	5 \$ 198	\$35,324	\$ 893	\$48,620	\$ 1,091
U.S. Government-sponsored mortgage-backed securities	182,755		68,667	1,903	251,422	3,423
Total Temporarily Impaired Available for Sale Securities	196,05	1,718	103,991	2,796	300,042	4,514
Temporarily Impaired Held to Maturity Securities December 31, 2017	at					
U.S. Government-sponsored agency securities State and municipal	9,988 2,430	131 36	12,196 15,805	304 208	22,184 18,235	435 244
U.S. Government-sponsored mortgage-backed securities	62,508	485	43,078	919	105,586	1,404
Total Temporarily Impaired Held to Maturity Securities	74,926	652	71,079	1,431	146,005	2,083
Total Temporarily Impaired Investment Securities	\$270,9	77 \$ 2,370	\$175,07	0 \$ 4,227	\$446,047	\$ 6,597
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Certain investments in debt and equity securities are reported in the financial statements at an amount less than their historical cost as indicated in the table below.

June 30, 2018 December 31, 2017

Investments reported at less than historical cost:

 Historical cost
 \$1,059,191
 \$452,644

 Fair value
 \$1,032,348
 \$446,047

 Percent of the Corporation's investment portfolio
 63.7
 % 28.6
 %

Except as discussed below, management believes the decline in fair value for these securities was temporary. Should the impairment of any of these securities become other-than-temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income during the period the OTTI is identified.

The Corporation's management has evaluated all securities with unrealized losses for OTTI as of June 30, 2018. The evaluations are based on the nature of the securities, the extent and duration of the loss and the intent and ability of the Corporation to hold these securities either to maturity or through the expected recovery period.

In determining the fair value of the investment securities portfolio, the Corporation utilizes a third party for portfolio accounting services, including market value input, for those securities classified as Level 1 and Level 2 in the fair value hierarchy. The Corporation has obtained an understanding of what inputs are being used by the vendor in pricing the portfolio and how the vendor classified these securities based upon these inputs. From these discussions, the Corporation's management is comfortable that the classifications are proper. The Corporation has gained trust in the data for two reasons: (a) independent spot testing of the data is conducted by the Corporation through obtaining market quotes from various brokers on a periodic basis; and (b) actual gains or loss resulting from the sale of certain securities has proven the data to be accurate over time. Fair value of securities classified as Level 3 in the valuation hierarchy was determined using a discounted cash flow model that incorporated market estimates of interest rates and volatility in markets that have not been active.

State and Municipal and U.S. Government-Sponsored Agency Securities

The unrealized losses on the Corporation's investments in securities of state and political subdivisions and U.S. Government-Sponsored Agency securities were caused by interest rate increases. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost basis of the investments. Because the Corporation does not intend to sell the investments and it is not more likely than not that the Corporation will be required to sell the investments before recovery of their amortized cost basis, which may be maturity, the Corporation does not consider those investments to be other-than-temporarily impaired at June 30, 2018. The state and municipal securities portfolio contains unrealized losses of \$7,419,000 on two hundred twenty-three securities and \$955,000 on forty-eight securities in the available for sale and held to maturity portfolios, respectively. The U.S. Government-Sponsored Agency securities portfolio contains unrealized losses of \$23,000 on five securities and \$755,000 on five securities in the available for sale and held to maturity portfolios, respectively.

#### U.S. Government-Sponsored Mortgage-Backed Securities

The unrealized losses on the Corporation's investment in mortgage-backed securities were a result of interest rate changes. The Corporation expects to recover the amortized cost basis over the term of the securities. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Corporation does not intend to sell the investments and it is not more likely than not that the Corporation will be required to sell the investments before recovery of their amortized cost basis, which may be maturity, the Corporation does not consider those investments to be other-than-temporarily impaired at June 30, 2018. The mortgage-backed securities portfolio contains unrealized losses of \$12,984,000 on one hundred fourteen securities and \$4,699,000 on eighty securities in the available for sale and held to maturity portfolios, respectively. All these securities are issued by a U.S. government-sponsored entity.

#### NOTE 4

#### LOANS AND ALLOWANCE

The Corporation's primary lending focus is small business and middle market commercial, commercial real estate and residential real estate, which results in portfolio diversification. The following tables show the composition of the loan portfolio, the allowance for loan losses and credit quality characteristics by collateral classification, excluding loans held for sale. Loans held for sale as of June 30, 2018, and December 31, 2017, were \$2,046,000 and \$7,216,000, respectively.

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The following table illustrates the composition of the Corporation's loan portfolio by loan class for the periods indicated:

	June 30, 2018	December 31, 2017
Commercial and industrial loans	\$1,657,591	\$1,493,493
Agricultural production financing and other loans to farmers	89,093	121,757
Real estate loans:		
Construction	714,866	612,219
Commercial and farmland	2,652,782	2,562,691
Residential	965,720	962,765
Home equity	518,699	514,021
Individuals' loans for household and other personal expenditures	92,809	86,935
Lease financing receivables, net of unearned income	1,945	2,527
Other commercial loans	387,554	394,791
Loans	\$7,081,059	\$6,751,199
Allowance for loan losses	(77,543	)(75,032
Net Loans	\$7,003,516	\$6,676,167

#### Allowance, Credit Quality and Loan Portfolio

The Corporation maintains an allowance for loan losses to cover probable credit losses identified during its loan review process. Management believes the allowance for loan losses is adequate to cover probable losses inherent in the loan portfolio at June 30, 2018. The process for determining the adequacy of the allowance for loan losses is critical to the Corporation's financial results. It requires management to make difficult, subjective and complex judgments to estimate the effect of uncertain matters. The allowance for loan losses considers current factors, including economic conditions and ongoing internal and external examinations, and will increase or decrease as deemed necessary to ensure it remains adequate. In addition, the allowance as a percentage of charge-offs and nonperforming loans will change at different points in time based on credit performance, portfolio mix and collateral values.

The allowance for loan losses is maintained through the provision for loan losses, which is a charge against earnings. The allowance is increased by provision expense and decreased by charge-offs less recoveries. All charge-offs are approved by the Bank's senior credit officers and in accordance with established policies. The Bank charges off a loan when a determination is made that all or a portion of the loan is uncollectable. The amount provided for loan losses in a given period may be greater than or less than net loan losses experienced during the period, and is based on management's judgment as to the appropriate level of the allowance for loan losses. The determination of the provision amount is based on management's ongoing review and evaluation of the loan portfolio, including an internally administered loan "watch" list and independent loan reviews. The evaluation takes into consideration identified credit problems, the possibility of losses inherent in the loan portfolio that are not specifically identified and management's judgment as to the impact of the current environment and economic conditions on the portfolio.

The allowance consists of specific impairment reserves as required by ASC 310-10-35, a component for historical losses in accordance with ASC 450 and the consideration of current environmental factors in accordance with ASC 450. A loan is deemed impaired when, based on current information or events, it is probable that all amounts due of principal and interest according to the contractual terms of the loan agreement will not be collected.

The historical loss allocation for loans not deemed impaired according to ASC 450 is the product of the volume of loans within the non-impaired criticized and non-criticized risk grade classifications, each segmented by call code, and the historical loss factor for each respective classification and call code segment. The historical loss factors are based upon actual loss experience within each risk and call code classification. The historical look back period for non-criticized loans looks to the most recent rolling-four-quarter average and aligns with the look back period for non-impaired criticized loans. Each of the rolling four quarter periods used to obtain the average, include all charge-offs for the previous twelve-month period, therefore the historical look back period includes seven quarters. The resulting allocation is reflective of current conditions. Criticized loans are grouped based on the risk grade assigned to the loan. Loans with a special mention grade are assigned a loss factor, and loans with a classified grade but not impaired are assigned a separate loss factor. The loss factor computation for this allocation includes a segmented historical loss migration analysis of risk grades to charge-off.

In addition to the specific reserves and historical loss components of the allowance, consideration is given to various environmental factors to ensure that losses inherent in the portfolio are reflected in the allowance for loan losses. The environmental component adjusts the historical loss allocations for non-impaired loans to reflect relevant current conditions that, in management's opinion, have an impact on loss recognition. Environmental factors that management reviews in the analysis include: national and local economic trends and conditions; trends in growth in the loan portfolio and growth in higher risk areas; levels of, and trends in, delinquencies and non-accruals; experience and depth of lending management and staff; adequacy of, and adherence to, lending policies and procedures including those for underwriting; industry concentrations of credit; and adequacy of risk identification systems and controls through the internal loan review and internal audit processes.

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In conformance with ASC 805 and ASC 820, purchased loans are recorded at the acquisition date fair value. Such loans are included in the allowance to the extent a specific impairment is identified that exceeds the fair value adjustment on an impaired loan or the historical loss and environmental factor analysis indicates losses inherent in a purchased portfolio exceeds the fair value adjustment on the portion of the purchased portfolio not deemed impaired.

The following tables summarize changes in the allowance for loan losses by loan segment for the three and six months ended June 30, 2018 and June 30, 2017:

ended June 30, 2018 and J	une 30, 20	J1 / .				
	Three M	onths Ende	ed June 30,	2018		
	Commer	Commerc	ial Consum	erResidential L	inanc	e Total
	Comme	cial Real Esta	te	L	eases	1 Otal
Allowance for loan losses:						
Balances, March 31, 2018	\$30,768	\$ 27,705	\$ 3,896	\$ 14,049 \$	2	\$76,420
Provision for losses	471	954	60	178		1,663
Recoveries on loans	1,283	1,213	98	596		3,190
Loans charged off	(1,057	)(2,141	) (133	) (399 )		(3,730 )
Balances, June 30, 2018	\$31,465	\$ 27,731	\$ 3,921	\$ 14,424 \$	2	\$77,543
	Six N	Ionths End	led June 30,	2018		
	Com	Comm	nercial Cara	umer Residenti	Fina	ance Total
	Com	merciai Real E	Estate Cons	umer Kesidenti	ai Lea	ises
Allowance for loan losses:	•					
Balances, December 31, 2	017 \$30,4	118 \$ 27,3	43 \$ 3,7	32 \$13,537	\$	2 \$75,032
Provision for losses	1,311		334	1,480		4,163
Recoveries on loans	1,402	1,552	187	750		3,891
Loans charged off	(1,66	6 )(2,202	) (332	) (1,343	)	(5,543)
Balances, June 30, 2018	\$31,4	165 \$ 27,7	31 \$ 3,92	21 \$ 14,424	\$	2 \$77,543
	Three M	onths Ende	ed June 30,			
	<b>C</b>	Commerc	ial		inanc	e
	Commer	Commerc cial Real Esta	te Consum	erResidential L	eases	Total
Allowance for loan losses:	•					
Balances, March 31, 2017	\$28,524	\$ 24,320	\$ 3,120	\$ 12,259 \$	2	\$68,225
Provision for losses	161	1,402	286	1,026		2,875
Recoveries on loans	297	175	101	153		726
Loans charged off	(76	)(661	) (135	) (483		(1,355)
Balances, June 30, 2017	\$28,906	\$ 25,236	\$ 3,372	\$ 12,955 \$	2	\$70,471
	Six N	Ionths End	led June 30,	2017		
					Fin	ance Total
	Com	mercial Real E	Estate Cons	umer Residenti	ai Lea	ses
Allowance for loan losses:						
Balances, December 31, 2	016 \$27,6	596 \$ 23,6	61 \$ 2,92	23 \$11,755	\$	2 \$66,037
Provision for losses	1,358	-	535	1,718		5,260
Recoveries on loans	663	739	202	390		1,994
Loans charged off	(811	)(813	) (288	) (908	)	(2,820 )
	(011	,(010	, (===	, ( - 00	,	(=,0=0 )

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Balances, June 30, 2017 \$28,906 \$ 25,236 \$3,372 \$12,955 \$ 2 \$70,471

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The tables below show the Corporation's allowance for loan losses and loan portfolio by loan segment as of the periods indicated. There was no related allowance for loan losses for loans acquired with deteriorated credit quality at June 30, 2018 or December 31, 2017.

2010 01 2 00011001 0 1, 20111	June 30, 20	)18				
	Commercia	Commercia Real Estate	Consume	rResidentia	Finance Leases	Total
Allowance Balances:						
Individually evaluated for impairment	\$76			\$421		\$497
Collectively evaluated for impairment	31,389	27,731	\$ 3,921	14,003	\$2	77,046
Total Allowance for Loan Losses	\$31,465	\$27,731	\$ 3,921	\$14,424	\$2	\$77,543
Loan Balances:						
Individually evaluated for impairment	\$1,746	\$10,251	\$ 10	\$2,069		\$14,076
Collectively evaluated for impairment	2,129,626	3,338,815	92,799	1,480,769	\$1,945	7,043,954
Loans acquired with deteriorated credit quality	2,866	18,582		1,581		23,029
Loans	\$2,134,238	3\$3,367,648	\$ 92,809	\$1,484,419	9\$1,945	\$7,081,059
	December	31, 2017				
		Commercia	l Consume	rResidentia	Finance	<sup>2</sup> Total
		31, 2017 Commercia Real Estate	l Consume	r Residentia	Finance Leases	Total
Allowance Balances:	Commercia	Commercia Real Estate	l Consume		Finance Leases	
Individually evaluated for impairment	Commercial \$666	Commercia Real Estate \$567		\$404	Leases	\$1,637
Individually evaluated for impairment Collectively evaluated for impairment	Commercia	Commercia Real Estate	Consume		\$2	
Individually evaluated for impairment	Commercial \$666	Commercia Real Estate \$567		\$404	Leases	\$1,637
Individually evaluated for impairment Collectively evaluated for impairment	\$666 29,752	Commercia Real Estate \$567 26,776	\$ 3,732	\$404 13,133	\$2	\$1,637 73,395
Individually evaluated for impairment Collectively evaluated for impairment Total Allowance for Loan Losses	\$666 29,752	Commercia Real Estate \$567 26,776	\$ 3,732	\$404 13,133	\$2	\$1,637 73,395
Individually evaluated for impairment Collectively evaluated for impairment Total Allowance for Loan Losses Loan Balances:	\$666 29,752 \$30,418	Commercia Real Estate \$ 567 26,776 \$ 27,343	\$ 3,732 \$ 3,732	\$404 13,133 \$13,537 \$2,429	\$ 2 \$ 2	\$1,637 73,395 \$75,032
Individually evaluated for impairment Collectively evaluated for impairment Total Allowance for Loan Losses Loan Balances: Individually evaluated for impairment	\$666 29,752 \$30,418 \$3,345 2,005,275	Commercia Real Estate \$567 26,776 \$27,343 \$17,432	\$ 3,732 \$ 3,732 \$ 5	\$404 13,133 \$13,537 \$2,429	\$ 2 \$ 2	\$1,637 73,395 \$75,032 \$23,211

Loans individually evaluated for impairment are comprised of commercial and consumer loans deemed impaired in accordance with ASC 310-10 and include loans acquired with deteriorated credit quality totaling \$268,000 and \$315,000 at June 30, 2018 and December 31, 2017, respectively.

The risk characteristics of the Corporation's material portfolio segments are as follows:

#### Commercial

Commercial lending is primarily based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the tangible assets being financed such as equipment or real estate or other business assets such as accounts receivable or inventory and may incorporate

a personal guarantee. Other loans may be unsecured, secured but under-collateralized or otherwise made on the basis of the enterprise value of an organization. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

#### Commercial real estate

These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. Management monitors and evaluates commercial real estate loans based on collateral and risk grade criteria. In addition, management tracks the level of owner-occupied commercial real estate loans versus non-owner occupied loans.

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(table dollar amounts in thousands, except share data)

(Unaudited)

#### Consumer and Residential

With respect to residential loans that are secured by 1-4 family residences and are typically owner occupied, the Corporation generally establishes a maximum loan-to-value ratio and requires private mortgage insurance if that ratio is exceeded. Home equity loans are secured by a subordinate interest in 1-4 family residences, and consumer loans are secured by consumer assets such as automobiles or recreational vehicles. Some consumer loans are unsecured such as small installment loans and certain lines of credit. Repayment of these loans is primarily dependent on the personal income and credit rating of the borrowers, which can be impacted by economic conditions in their market areas such as unemployment levels. Repayment on loans secured by 1-4 family residences can be impacted by changes in property values. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

Loans are reclassified to a non-accruing status when, in management's judgment, the collateral value and financial condition of the borrower do not justify accruing interest. When the interest accrual is discontinued, all unpaid accrued interest is reversed against earnings when considered uncollectable. Payments subsequently received on non-accrual loans are applied to principal. A loan is returned to accrual status when principal and interest are no longer past due and collectability is probable, typically after a minimum of six consecutive months of performance. Payments received on impaired accruing or delinquent loans are applied to interest income as accrued.

The following table summarizes the Corporation's non-accrual loans by loan class as of the periods indicated:

	June 30, December 31,		
	2018	2017	
Commercial and industrial loans	\$2,736	\$ 3,275	
Agriculture production financing and other loans to farmers	640	1,027	
Real estate loans:			
Construction	695	65	
Commercial and farmland	9,431	12,951	
Residential	5,522	9,444	
Home equity	1,082	1,928	
Individuals' loans for household and other personal expenditures	37	34	
Total	\$20,143	3\$ 28,724	

Impaired loans include loans deemed impaired according to the guidance set forth in ASC 310-10. Commercial loans under \$500,000 and consumer loans, with the exception of troubled debt restructures, are not individually evaluated for impairment.

Allowable methods for determining the amount of impairment include estimating fair value using the fair value of the collateral for collateral dependent loans. If the impaired loan is identified as collateral dependent, then the fair value method for measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and applying a discount factor, which includes selling costs if applicable, to the value. The

fair value of real estate is generally based on appraisals by qualified licensed appraisers. The appraisers typically determine the value of the real estate by utilizing an income or market valuation approach. If an appraisal is not available, the fair value may be determined by using a cash flow analysis. Fair value on other collateral such as business assets is typically ascertained by assessing, either singularly or some combination of, asset appraisals, accounts receivable aging reports, inventory listings and or customer financial statements. Both appraised values and values based on borrower's financial information are discounted as considered appropriate based on age and quality of the information and current market conditions.

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(Unaudited)

The following tables show the composition of the Corporation's impaired loans, related allowance and interest income recognized while impaired by loan class as of the periods indicated:

	June 30, 2018 Unpaid Recorded Related		
	Principal Balance		Allowance
Impaired loans with no related allowance:			
Commercial and industrial loans	\$6,145	\$ 999	
Agriculture production financing and other loans to farmers	660	640	
Real estate Loans:			
Construction	1,352	614	
Commercial and farmland	11,262	9,636	
Residential	82	63	
Individuals' loans for household and other personal expenditures	10	10	
Total	\$19,511	\$ 11,962	
Impaired loans with related allowance:			
Commercial and industrial loans	\$108	\$ 108	\$ 76
Real estate Loans:			
Residential	1,773	1,706	348
Home equity	320	300	73
Total	\$2,201	\$ 2,114	\$ 497
Total Impaired Loans	\$21,712	\$ 14,076	\$ 497
	December 31, 2017		
	**		
	Unpaid	Recorded	Related
	Unpaid Principal Balance	Recorded Investment	Related Allowance
Impaired loans with no related allowance:	Unpaid Principa Balance	Recorded Investment	Related Allowance
Impaired loans with no related allowance: Commercial and industrial loans	Unpaid Principal Balance	Investment	Related Allowance
•	Principal Balance	Investment	Related Allowance
Commercial and industrial loans	Principal Balance \$7,611	Investment \$ 1,536	Related Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers	Principal Balance \$7,611	Investment \$ 1,536	Related Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans:	Principal Balance \$7,611 732	\$ 1,536 700	Related Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland	Principal Balance \$7,611 732 16,758 833 40	\$ 1,536 700 15,162 519 8	Related Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland Residential	Principal Balance \$7,611 732 16,758 833 40 5	\$ 1,536 700 15,162 519 8 5	Related Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Total	Principal Balance \$7,611 732 16,758 833 40 5	\$ 1,536 700 15,162 519 8	Related Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Total Impaired loans with related allowance:	Principal Balance \$7,611 732 16,758 833 40 5 \$25,979	\$ 1,536 700 15,162 519 8 5 \$ 17,930	Related Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Total Impaired loans with related allowance: Commercial and industrial loans	Principal Balance \$7,611 732 16,758 833 40 5 \$25,979	\$ 1,536 700 15,162 519 8 5 \$ 17,930 \$ 782	Allowance \$ 552
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Total Impaired loans with related allowance: Commercial and industrial loans Agriculture production financing and other loans to farmers	Principal Balance \$7,611 732 16,758 833 40 5 \$25,979	\$ 1,536 700 15,162 519 8 5 \$ 17,930	Allowance
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Total Impaired loans with related allowance: Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans:	Principal Balance \$7,611 732 16,758 833 40 5 \$25,979 \$812 357	\$ 1,536 700 15,162 519 8 5 \$ 17,930 \$ 782 327	Allowance \$ 552 114
Commercial and industrial loans Agriculture production financing and other loans to farmers Real estate Loans: Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Total Impaired loans with related allowance: Commercial and industrial loans Agriculture production financing and other loans to farmers	Principal Balance \$7,611 732 16,758 833 40 5 \$25,979	\$ 1,536 700 15,162 519 8 5 \$ 17,930 \$ 782	Allowance \$ 552

Home equity	349	330	77
Total	\$6,123	\$ 5,281	\$ 1,637
Total Impaired Loans	\$32,102	\$ 23,211	\$ 1,637

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(Unaudited)

	June 30 Averag Record	), 20 eInte e <b>d</b> nc	18 erest ome	dSix Months Ended June 30, 2018 AverageInterest RecordedIncome Investmentecognized			
Impaired loans with no related allowance:	<b></b>			<b></b>			
Commercial and industrial loans	\$1,004			\$1,006			
Agriculture production financing and other loans to farmers	640			640			
Real estate Loans:							
Construction	1,106			1,167			
Commercial and farmland	9,935	\$	40	10,241	\$	87	
Residential	63	1		63	2		
Individuals' loans for household and other personal expenditures	10			11			
Total	\$12,75	8\$	41	\$13,12	8\$	89	
Impaired loans with related allowance:							
Commercial and industrial loans	\$108			\$108			
Real estate Loans:							
Residential	1,714	\$	12	1,726	\$	24	
Home equity	302	2		303	5		
Total	\$2,124	\$	14	\$2,137	\$	29	
Total Impaired Loans	\$14,88		55	\$15,26		118	
10m impuned Zound	-			dSix Mo			
	June 30			June 30			
	Averag			Averag			
	_			_			
	Recorded ncome			Recordedincome d Investmentecognized			
Impaired loans with no related allowance:	III v CStII	ICINC	cogmzed	i iiivestii	ICINC	cogmzea	
Commercial and industrial loans	\$1,053	\$	2	\$1,211	\$	2	
Agriculture production financing and other loans to farmers	660	Ψ	2	660	Ψ	<i>_</i>	
Real estate Loans:	000			000			
Commercial and farmland	20,339	00		20,623	17	5	
Residential	20,339	00		20,023	1 /	3	
				8			
Individuals' loans for household and other personal expenditures	7	<i>c</i>	00		ስ ¢	177	
Total	\$22,26	0.3	90	\$22,70	9\$	177	
Impaired loans with related allowance:							
Real estate Loans:	φa <b>2</b> 02			Φ2.200			
Commercial and farmland	\$3,282	Φ.		\$3,288			
Residential	1,871	\$	6	1,873	\$	11	
Home equity	279	2	0	281	4		
Total	\$5,432		8	\$5,442		15	
Total Impaired Loans	\$27,69	8\$	98	\$28,15	1\$	192	

Impaired loans in the December 31, 2017 table do not include loans accounted for under ASC 310-30, or any other loan, unless deemed impaired in accordance with ASC 310-10.

As part of the ongoing monitoring of the credit quality of the Corporation's loan portfolio, management tracks certain credit quality indicators including trends related to: (i) the level of criticized commercial loans, (ii) net charge-offs, (iii) non-performing loans, (iv) covenant failures and (v) the general national and local economic conditions.

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(Unaudited)

The Corporation utilizes a risk grading of pass, special mention, substandard, doubtful and loss to assess the overall credit quality of large commercial loans. All large commercial credit grades are reviewed at a minimum of once a year for pass grade loans. Loans with grades below pass are reviewed more frequently depending on the grade. A description of the general characteristics of these grades is as follows:

Pass - Loans that are considered to be of acceptable credit quality.

Special Mention - Loans which possess some credit deficiency or potential weakness, which deserves close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Corporation's credit position at some future date. Special mention assets are not adversely classified and do not expose the Corporation to sufficient risk to warrant adverse classification. The key distinctions of this category's classification are that it is indicative of an unwarranted level of risk; and weaknesses are considered "potential", not "defined", impairments to the primary source of repayment. Examples include businesses that may be suffering from inadequate management, loss of key personnel or significant customer or litigation.

Substandard - A substandard loan is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified have a well-defined weakness that jeopardizes the liquidation of the debt. They are characterized by the distinct possibility that the Corporation will sustain some loss if the deficiencies are not corrected. Other characteristics may include:

the likelihood that a loan will be paid from the primary source of repayment is uncertain or financial deterioration is underway and very close attention is warranted to ensure that the loan is collected without loss,

- the primary source of repayment is gone, and the Corporation is forced to rely on a secondary source of repayment, such as collateral liquidation or guarantees,
- oloans have a distinct possibility that the Corporation will sustain some loss if deficiencies are not corrected, ounusual courses of action are needed to maintain a high probability of repayment,
- the borrower is not generating enough cash flow to repay loan principal; however, it continues to make interest payments,
- othe Corporation is forced into a subordinated or unsecured position due to flaws in documentation,
- loans have been restructured so that payment schedules, terms and collateral represent concessions to the borrower when compared to the normal loan terms,
- the Corporation is seriously contemplating foreclosure or legal action due to the apparent deterioration of the loan,
  - there is significant deterioration in market conditions to which the borrower is highly 0 vulnerable.

Doubtful - Loans that have all of the weaknesses of those classified as Substandard. However, based on currently existing facts, conditions and values, these weaknesses make full collection of principal highly questionable and improbable. Other credit characteristics may include considerable doubt as to the quality of the secondary sources of repayment. The possibility of loss is high, but because of certain important pending factors that may strengthen the loan, loss classification is deferred until the exact status of repayment is known.

Loss – Loans that are considered uncollectable and of such little value that continuing to carry them as an asset is not warranted. Loans will be classified as Loss when it is neither practical not desirable to defer writing off or reserving all or a portion of a basically worthless asset, even though partial recovery may be possible at some time in the future.

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(Unaudited)

The following tables summarize the credit quality of the Corporation's loan portfolio, by loan class for the periods indicated. Consumer non-performing loans include accruing consumer loans 90 plus days delinquent and consumer non-accrual loans. The entire balance of a loan is considered delinquent if the minimum payment contractually required to be made is not received by the specified date. Loans that evidenced deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected are included in the applicable categories below.

	June 3	0, 2018	3									
	Comm Pass	ercial S <sub>]</sub>	ommerci pecial Iention	Con			ommer <b>Cial</b> oubtfu <b>L</b> os		ercial		Consumer g Non-Perfor	Total ming
Commercial and industrial loans Agriculture production	\$1,577	,925\$	33,722	\$ 45	,944							\$1,657,591
financing and other loans to farmers	62,750	1	1,319	15,0	)24							89,093
Real estate Loans: Construction	678,48	3 2.	,180	9,30	)2					\$24,836	\$ 65	714,866
Commercial and farmland	2,513,			75,7		\$	51			2,499	1	2,652,782
Residential Home equity	182,69 27,895		,360 72	3,81 374		31				768,627 488,329	5,198 1,129	965,720 518,699
Individuals' loans for household and other personal expenditures										92,756	53	92,809
Lease financing receivables, net of unearned income	1,945											1,945
Other commercial loans Loans	387,20 \$5,432		114,856	353 \$ 15	0,575	\$	82			\$1,377,04	7 \$ 6,446	387,554 \$7,081,059
	Dec	ember	31, 2017	7								
	Pas	mmerci	Comme Special Mentio	•	L Commer Substanc	rcia dar	aCommerc Doubtful	ciał Lo	omme oss	er <b>Ciath</b> sumer Performing	Consumer g Non-Perform	Total ming
Commercial and industrial loans	al \$1,	418,40	1\$51,33	6 \$	3 23,386	5	\$ 370					\$1,493,493
Agriculture production financing and other loans farmers	s to 73,	800	27,502	2	20,018		387	\$	50			121,757
Real estate Loans: Construction Commercial and farmlan		,906 08,329	828 70,074		981 79,769		1,536			\$22,374 2,980	\$ 130 3	612,219 2,562,691

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Residential	185,725	4,376	4,209	114			759,900	8,441	962,765
Home equity	28,554	457	286				482,661	2,063	514,021
Individuals' loans for									
household and other							86,875	60	86,935
personal expenditures									
Lease financing receivables	, 2 527								2,527
net of unearned income	2,321								2,321
Other commercial loans	394,222		569						394,791
Loans	\$5,099,46	4\$ 154,573	\$ 129,218	\$ 2,407	\$ :	50	\$1,354,790	0\$ 10,697	\$6,751,199

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(Unaudited)

The tables below show a past due aging of the Corporation's loan portfolio, by loan class, as of June 30, 2018, and December 31, 2017:

	June 30, 2		60-89	Loans >		Total Past	
	Current	Days Past	Days Past	90 Days And	Non-Accru	Due al &	Total
		Due	Due	Accruin	~	Non-Accrua	
Commercial and industrial loans Agriculture production financing and other	\$1,654,67	4\$181			\$ 2,736	\$ 2,917	\$1,657,591
	87,937	200	\$316		640	1,156	89,093
loans to farmers	. ,,,		+			-,	,
Real estate loans:	712.042	220			<i>(</i> 0 <i>5</i>	024	714066
Construction	713,942	229	4 400		695	924	714,866
Commercial and farmland	2,635,978			¢ 02	9,431	16,804	2,652,782
Residential	956,273	3,280 1,947	552 569	\$ 93 75	5,522	9,447	965,720
Home equity Individuals' loans for household and other	515,026	1,947	309	13	1,082	3,673	518,699
personal expenditures	92,356	248	152	16	37	453	92,809
Lease financing receivables, net of unearned							
income	1,945						1,945
Other commercial loans	387,554						387,554
Loans	\$7,045,68	35\$9,050	\$5,997	7\$ 184	\$ 20,143	\$ 35,374	\$7,081,059
	December	-	-		,		
		30-59	60-89	Loans >		<b>Total Past</b>	
	Comment	Days	Days	90 Days	Non-Accru	Due	
			-			ച	Total
	Current	Past	Past	And	Non-Acciu		Total
		Due	Past Due	And Accruin	g	Non-Accrua	al
Commercial and industrial loans	\$1,487,221	Due	Past Due				
Agriculture production financing and other	\$1,487,221	Due	Past Due		g \$ 3,275	Non-Accrua \$ 6,272	al \$1,493,493
Agriculture production financing and other loans to farmers		Due \$2,967	Past Due		g	Non-Accrua	al
Agriculture production financing and other loans to farmers Real estate loans:	\$1,487,221 120,720	Due \$2,967 10	Past Due	Accruin	g \$ 3,275 1,027	Non-Accrua \$ 6,272 1,037	al \$1,493,493 121,757
Agriculture production financing and other loans to farmers Real estate loans: Construction	\$1,487,221 120,720 610,896	Due \$2,967 10 1,193	Past Due \$30	Accruin \$ 65	g \$ 3,275 1,027	Non-Accrua \$ 6,272 1,037	al \$1,493,493 121,757 612,219
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland	\$1,487,221 120,720 610,896 2,542,048	Due \$2,967 10 1,193 6,923	Past Due \$30	\$ 65 603	g \$ 3,275 1,027 65 12,951	Non-Accrua \$ 6,272 1,037 1,323 20,643	11 \$1,493,493 121,757 612,219 2,562,691
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland Residential	\$1,487,221 120,720 610,896 2,542,048 948,947	Due \$2,967 10 1,193 6,923 4,010	Past Due \$30	\$ 65 603 56	g \$ 3,275 1,027 65 12,951 9,444	Non-Accrua \$ 6,272 1,037 1,323 20,643 13,818	11,493,493 121,757 612,219 2,562,691 962,765
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland Residential Home equity	\$1,487,221 120,720 610,896 2,542,048 948,947 510,362	Due \$2,967 10 1,193 6,923 4,010 1,372	Past Due \$30 166 308 184	\$ 65 603 56 175	g \$ 3,275 1,027 65 12,951 9,444 1,928	Non-Accrua \$ 6,272 1,037 1,323 20,643	11 \$1,493,493 121,757 612,219 2,562,691
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland Residential Home equity Individuals' loans for household and other	\$1,487,221 120,720 610,896 2,542,048 948,947	Due \$2,967 10 1,193 6,923 4,010	Past Due \$30	\$ 65 603 56	g \$ 3,275 1,027 65 12,951 9,444	Non-Accrua \$ 6,272 1,037 1,323 20,643 13,818	11,493,493 121,757 612,219 2,562,691 962,765
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures	\$1,487,221 120,720 610,896 2,542,048 948,947 510,362 85,744	Due \$2,967 10 1,193 6,923 4,010 1,372	Past Due \$30 166 308 184	\$ 65 603 56 175	g \$ 3,275 1,027 65 12,951 9,444 1,928	Non-Accrua \$ 6,272 1,037 1,323 20,643 13,818 3,659	11 \$1,493,493 121,757 612,219 2,562,691 962,765 514,021 86,935
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Lease financing receivables, net of unearned	\$1,487,221 120,720 610,896 2,542,048 948,947 510,362	Due \$2,967 10 1,193 6,923 4,010 1,372	Past Due \$30 166 308 184	\$ 65 603 56 175	g \$ 3,275 1,027 65 12,951 9,444 1,928	Non-Accrua \$ 6,272 1,037 1,323 20,643 13,818 3,659	11 \$1,493,493 121,757 612,219 2,562,691 962,765 514,021
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures	\$1,487,221 120,720 610,896 2,542,048 948,947 510,362 85,744	Due \$2,967 10 1,193 6,923 4,010 1,372	Past Due \$30 166 308 184	\$ 65 603 56 175	g \$ 3,275 1,027 65 12,951 9,444 1,928	Non-Accrua \$ 6,272 1,037 1,323 20,643 13,818 3,659	11 \$1,493,493 121,757 612,219 2,562,691 962,765 514,021 86,935 2,527
Agriculture production financing and other loans to farmers Real estate loans: Construction Commercial and farmland Residential Home equity Individuals' loans for household and other personal expenditures Lease financing receivables, net of unearned income	\$1,487,221 120,720 610,896 2,542,048 948,947 510,362 85,744 2,527	Due \$2,967 10 1,193 6,923 4,010 1,372 298	Past Due \$30 166 308 184 834	\$ 65 603 56 175 25	g \$ 3,275 1,027 65 12,951 9,444 1,928	Non-Accrua \$ 6,272 1,037 1,323 20,643 13,818 3,659	11 \$1,493,493 121,757 612,219 2,562,691 962,765 514,021 86,935

See the information regarding the analysis of loan loss experience in the "LOAN QUALITY/PROVISION FOR LOAN LOSSES" section of Management's Discussion and Analysis of Financial Condition and Results of Operations included as Item 2 of this Quarterly Report on Form 10-Q.

On occasion, borrowers experience declines in income and cash flow. As a result, these borrowers seek to reduce contractual cash outlays including debt payments. Concurrently, in an effort to preserve and protect its earning assets, specifically troubled loans, the Corporation works to maintain its relationship with certain customers who are experiencing financial difficulty by contractually modifying the borrower's debt agreement with the Corporation. In certain loan restructuring situations, the Corporation may grant a concession to a debtor experiencing financial difficulty, resulting in a trouble debt restructuring. A concession is deemed to be granted when, as a result of the restructuring, the Corporation does not expect to collect all original amounts due, including interest accrued at the original contract rate. If the payment of principal at original maturity is primarily dependent on the value of collateral, the current value of the collateral is considered in determining whether the principal will be paid.

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(table dollar amounts in thousands, except share data) (Unaudited)

The following tables summarize troubled debt restructures in the Corporation's loan portfolio that occurred during the periods indicated:

			5	Three Months Ended June 30,					, Six Months Ended June 30,				
			2	2018					2018				
			]	Pre-Moldost-Modification umbe						pePre-ModisticMindification umber			
			]	Rec	ord Robco	orded		of	Recor	dRed	corded	of	
			]	Bala	anc&ala	nce		Loans	Balan	сВа	lance	Loans	
Real estate loans:													
Residential				\$ 12	22 \$	125		2	\$ 336	\$	347	7	
Home equity									16	16		2	
Individuals' loans for household	and othe	er pe	rsonal						7	8		1	
expenditures									,	o		1	
Total			9	\$ 12	22 \$	125		2	\$ 359	\$	371	10	
	Three I	Mont	hs Ended Jui	ne 3	30, 2017	Six Mo	nth	s Ende	d June	30,	2017		
	Pre-Mo	dific	ation -Modificatio	n l	Number	Pre-Mo	фfi	cation	lificatio	n l	Number		
	Record	ed	orded Balanc		of	Record	ല		Balan	- (	of		
	Balanc	e	orded Darane	I	Loans	Balance	•	coraca	Daran	l l	Loans		
Commercial and industrial loans	\$ 394	\$	170	1	1	\$394	\$	170		1	1		
Real estate loans:													
Commercial and farmland	250	250		3	3	357	49	1		(	5		
Residential	329	276		5	5	450	39	8		7	7		
Home equity						122							
Total	\$ 973	\$	696	ç	9	\$1,323	\$	1,059			14		

The following tables summarize the recorded investment of troubled debt restructures as of June 30, 2018 and 2017, by modification type, that occurred during the periods indicated:

	Six Months Ended TermRate ModiMentification	,	Total Modification	
Real estate loans:	Wiodiwikation		Wiodiffcation	
Residential	\$37 \$ 163	\$ 139	\$ 339	
Home Equity	60 10		70	
Individuals' loans for household and other personal expenditures	7		7	
Total	\$97 \$ 180	\$ 139	\$ 416	

	Three Months Ended June 30, 2017							
	TernRa	te	Co	mbination	To	tal		
	ModMi	<b>odition</b> ation	ı	momation	¹M(	odification		
Commercial and industrial loans			\$	169	\$	169		
Real estate loans:								
Commercial and farmland	\$41\$	154			19:	5		
Residential	23	1	43		274	4		
Total	\$41\$	385	\$	212	\$	638		
	Six Months Ended June 30, 2017							
	DIMINIC			, .				
	TernRa			,	То	tal		
	TernRa		Co	mbination	То	tal odification		
Commercial and industrial loans	TernRa	te	Co	,	То			
Commercial and industrial loans Real estate loans:	TernRa	te	Co	mbination	To Mo	odification		
	TernRa	te <b>whifiwa</b> tion	Co	mbination	To Mo	odification 169		
Real estate loans:	TernRa ModWi	te <b>whitiwa</b> tion 154	Co \$	mbination	To Mo \$	odification 169		

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Loans secured by residential real estate made up 100 percent of the post-modification balance of troubled debt restructured loans made in the three months ended June 30, 2018. The same loan classification made up 98 percent of the post-modification balance of troubled debt restructured loans made in the six months ended June 30, 2018.

The following tables summarize troubled debt restructures that occurred during the twelve months ended June 30, 2018 that subsequently defaulted during the period indicated and remained in default at period end. There were no troubled debt restructures that occurred during the twelve months ended June 30, 2017 that subsequently defaulted during the three and six month periods ended June 30, 2017 and remained in default at June 30, 2017. A loan is considered in default if it is 30 or more days past due.

Three Six
Months Months
Ended Ended
June 30, June 30,
2018 2018
Number Recorded of Recorded of Balance Loans

Real estate loans:

 Commercial and farmland
 1 \$ 272

 Residential
 2 \$ 132
 3 190

 Total
 2 \$ 132
 4 \$ 462

For potential consumer loan restructures, impairment evaluation occurs prior to modification. Any subsequent impairment is typically addressed through the charge-off process, or may be addressed through a specific reserve. Consumer troubled debt loan restructures are generally included in the general historical allowance for loan loss at the post modification balance. Consumer non-accrual and delinquent troubled debt loan restructures are also considered in the calculation of the non-accrual and delinquency trend environmental allowance allocation. Consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are in process totaled \$2,177,000 and \$2,302,000 at June 30, 2018 and December 31, 2017, respectively.

Commercial troubled debt restructured loans risk graded special mention, substandard, doubtful and loss are individually evaluated for impairment under ASC 310. Any resulting specific reserves are included in the allowance for loan losses. Commercial troubled debt loan restructures 30 - 89 days delinquent are included in the calculation of the delinquency trend environmental allocation in the allowance for loan losses. With the exception of the acquired loans excluded from the allowance for loan losses, all commercial non-impaired loans, including non-accrual and 90+ day delinquents, are included in the ASC 450 loss estimate.

### NOTE 5

Purchased Credit Impaired Loans are included in NOTE 4. LOANS AND ALLOWANCE, in the Notes to Consolidated Condensed Financial Statements of this Quarterly Report on Form 10-Q. As described in NOTE 4, purchased loans are recorded at the acquisition date fair value, which could result in a fair value discount or premium. Purchased loans with evidence of credit deterioration since origination and for which it is probable at the date of acquisition that the acquirer will not collect all contractually required principal and interest payments are accounted for under ASC 310-30, Loans Acquired with Deteriorated Credit Quality. The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. The accretable portion of the fair value discount or premium is the difference between the expected cash flows and the net present value of expected cash flows, with such difference accreted into earnings over the term of the loans.

The carrying amount of Purchased Credit Impaired Loans as of June 30, 2018 and December 31, 2017 was \$23.3 million and \$25.3 million, respectively; with no required allowance for loan losses. As customer cash flow expectations improve, nonaccretable yield can be reclassified to accretable yield. The accretable yield, or income expected to be collected, and reclassifications from nonaccretable, are identified in the table below.

Three Six Months Months Ended Ended June 30, June 30, 2018 2018 \$2,675 \$2,890

Beginning balance

A 11'4' - - -

Additions

Accretion (927 )(1,437 ) Reclassification from nonaccretable 675 970

**Disposals** 

Ending balance \$2,423 \$2,423

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Three Six Months Months Ended Ended June 30. June 30. 2017 2017 \$3,083 \$3,951 Beginning balance Additions 667 667 Accretion (1.158)(4.396)Reclassification from nonaccretable 682 3,052 **Disposals** (667)(667)Ending balance \$2,607 \$2,607

The following table presents loans acquired, as of the respective acquisition date, during the three and six months ended June 30, 2017, for which it was probable that all contractually required payments would not be collected. There were no loans acquired during the three and six months ended June 30, 2018.

Arlington
Bank

Contractually required payments receivable at acquisition date \$ 6,183

Nonaccretable difference 2,891

Expected cash flows at acquisition date 3,292

Accretable difference 667

Basis in loans at acquisition date \$ 2,625

#### NOTE 6

### **GOODWILL**

Goodwill is recorded on the acquisition date of an entity. During the measurement period, the Corporation may record subsequent adjustments to goodwill for provisional amounts recorded at the acquisition date. The IAB acquisition on July, 14, 2017 resulted in \$153,636,000 of goodwill. The Arlington Bank acquisition on May 19, 2017 resulted in \$47,719,000 of goodwill, which includes a reduction of \$469,000. This reduction was recorded in the third quarter of 2017 as a measurement period adjustment. Details regarding the IAB and Arlington Bank acquisitions are discussed in NOTE 2. ACQUISITIONS of these Notes to Consolidated Condensed Financial Statements. There have been no changes in goodwill since December 31, 2017, resulting in a goodwill balance of \$445,355,000 as of June 30, 2018.

	2017
Balance, January 1	\$244,000
Goodwill acquired	201,824
Measurement period adjustment	(469)
Balance, December 31	\$445,355

#### NOTE 7

#### OTHER INTANGIBLES

Core deposit intangibles and other intangibles are recorded on the acquisition date of an entity. During the measurement period, the Corporation may record subsequent adjustments to these intangibles for provisional amounts recorded at the acquisition date. The IAB acquisition on July 14, 2017 resulted in a core deposit intangible of \$13,638,000 and other intangibles, consisting of non-compete intangibles, of \$3,765,000. The Arlington Bank acquisition on May 19, 2017 resulted in a core deposit intangible of \$4,526,000. Details regarding the IAB and Arlington Bank acquisitions are discussed in NOTE 2. ACQUISITIONS of these Notes to Consolidated Condensed Financial Statements.

The carrying basis and accumulated amortization of recognized core deposit intangibles and other intangibles are noted below.

	June 30,	December	31,
	2018	2017	
Gross carrying amount	\$85,869	\$ 63,940	
Core deposit intangibles acquired		18,164	
Other intangibles acquired		3,765	
Accumulated amortization	(58,165)	(54,721	)
Total other intangibles	\$27,704	\$ 31,148	

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The core deposit intangibles and other intangibles are being amortized primarily on an accelerated basis over their estimated useful lives, generally over a period of two to ten years. Estimated future amortization expense is summarized as follows:

	Amortization
	Expense
2018	\$ 3,275
2019	5,169
2020	3,632
2021	3,427
2022	3,325
After 2022	8,876
	\$ 27,704

#### NOTE 8

#### DERIVATIVE FINANCIAL INSTRUMENTS

#### Risk Management Objective of Using Derivatives

The Corporation is exposed to certain risks arising from both its business operations and economic conditions. The Corporation principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Corporation manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its assets and liabilities and through the use of derivative financial instruments. Specifically, the Corporation enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Corporation's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Corporation's known or expected cash payments principally related to certain variable-rate liabilities. The Corporation also has derivatives that are a result of a service the Corporation provides to certain qualifying customers, and, therefore, are not used to manage interest rate risk in the Corporation's assets or liabilities. The Corporation manages a matched book with respect to its derivative instruments offered as a part of this service to its customers in order to minimize its net risk exposure resulting from such transactions.

### Cash Flow Hedges of Interest Rate Risk

The Corporation's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish these objectives, the Corporation primarily uses interest rate swaps and interest rate caps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the payment of fixed amounts to a counterparty in exchange for the Corporation receiving variable payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable amounts from a counterparty if interest rates rise

above the strike rate on the contract in exchange for an up-front premium. As of June 30, 2018 and December 31, 2017, the Corporation had five interest rate swaps with a notional amount of \$56.0 million and one interest rate cap with a notional amount of \$13.0 million that were designated as cash flow hedges.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings.

During 2018, \$26.0 million of the interest rate swaps and the \$13.0 million interest rate cap were used to hedge the variable cash outflows (LIBOR-based) associated with existing trust preferred securities when the outflows converted from a fixed rate to variable rate in September of 2012. In addition, the remaining \$30.0 million of interest rate swaps were used to hedge the variable cash outflows (LIBOR-based) associated with three Federal Home Loan Bank advances. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the six months ended June 30, 2018, and 2017, the Corporation did not recognize any ineffectiveness.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Corporation's variable-rate liabilities. During the next twelve months, the Corporation expects to reclassify \$315,000 from accumulated other comprehensive income to interest expense.

#### Non-designated Hedges

The Corporation does not use derivatives for trading or speculative purposes. Derivatives not designated as hedges are not speculative and result from a service the Corporation provides to certain customers. The Corporation executes interest rate swaps with commercial banking customers to facilitate their respective risk management strategies. Those interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Corporation executes with a third party, such that the Corporation minimizes its net risk exposure resulting from such transactions. As the interest rate swaps associated with this program do not meet the strict hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings. As of June 30, 2018, the notional amount of customer-facing swaps was approximately \$416,506,000. This amount is offset with third party counterparties, as described above.

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Fair Values of Derivative Instruments on the Balance Sheet

The table below presents the fair value of the Corporation's derivative financial instruments, as well as their classification on the Balance Sheet, as of June 30, 2018, and December 31, 2017.

	Asset Derivatives			Liability Derivatives				
	June 30, 2	June 30, 2018		31,	June 30, 2018	8	December 3	1, 2017
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives designated as hedging								
instruments:								
Interest rate contracts	Other Assets	\$409	Other Assets	\$18	Other Liabilities	\$496	Other Liabilities	\$1,383
Derivatives not designated as hedging instruments:								
Interest rate contracts	Other Assets	\$13,118	Other Assets	\$7,305	Other Liabilities	\$13,11	8 Other Liabilities	\$7,305

The amount of gain (loss) recognized in other comprehensive income is included in the table below for the periods indicated.

> Amount of Gain (Loss) Recognized in Other Comprehensive Income on

Derivative

(Effective Portion)

Derivatives in Cash Flow Hedging Relationships

Three Months

Six Months

Ended

Ended

2018 2017

June 30ne 30, June 30ne 30, 2018 2017

**Interest Rate Products** 

\$291\$(404)\$799\$(370)

Effect of Derivative Instruments on the Income Statement

The Corporation did not recognize any gains or losses from derivative financial instruments in the Consolidated Condensed Statements of Income for the three and six months ended June 30, 2018 and 2017.

The amount of gain (loss) reclassified from other comprehensive income into income is included in the table below for the periods indicated.

Amount of Gain

(Loss)

Reclassed from

Other

Comprehensive

Income into

Derivatives Designated as Location of Gain (Loss) Income Hedging Instruments under Recognized Income on (Effective

FASB ASC 815-10

Derivative

Portion)

Three Three Months

Months Ended Ended June June 30.

30. 2017 2018

Interest Expense Interest rate contracts

\$(105)\$(251)

Amount of Gain

(Loss)

Reclassed from

Other

Comprehensive

Income into

Derivatives Designated as Location of Gain (Loss) Income Hedging Instruments under Recognized Income on (Effective

**FASB ASC 815-10** Derivative

Portion)

Six

Six Months Months Ended Ended June

30.

2017 2018

Interest rate contracts

Interest Expense

\$(275)\$(519)

June 30,

The Corporation's exposure to credit risk occurs because of nonperformance by its counterparties. The counterparties approved by the Corporation are usually financial institutions, which are well capitalized and have credit ratings through Moody's and/or Standard & Poor's at or above investment grade. The Corporation's control of such risk is through quarterly financial reviews, comparing mark-to-market values with policy limitations, credit ratings and collateral pledging.

### Credit-risk-related Contingent Features

The Corporation has agreements with certain of its derivative counterparties that contain a provision where if the Corporation fails to maintain its status as a well or adequately capitalized institution, then the Corporation could be required to terminate or fully collateralize all outstanding derivative contracts. Additionally, the Corporation has agreements with certain of its derivative counterparties that contain a provision where if the Corporation defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Corporation could also be declared in default on its derivative obligations. As of June 30, 2018, the termination value of derivatives in a net liability position related to these agreements was \$557,000. As of June 30, 2018, the Corporation has minimum collateral posting thresholds with certain of its derivative counterparties and has posted collateral of \$3,315,000. If the Corporation had breached any of these provisions at June 30, 2018, it could have been required to settle its obligations under the agreements at their termination value.

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#### NOTE 9

### DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES

The Corporation used fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The accounting guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 applies only when other guidance requires or permits assets or liabilities to be measured at fair value; it does not expand the use of fair value in any new circumstances.

As defined in ASC 820, fair value is the price to sell an asset or transfer a liability in an orderly transaction between market participants. It represents an exit price at the measurement date. Market participants are buyers and sellers, who are independent, knowledgeable, and willing and able to transact in the principal (or most advantageous) market for the asset or liability being measured. Current market conditions, including imbalances between supply and demand, are considered in determining fair value. The Corporation values its assets and liabilities in the principal market where it sells the particular asset or transfers the liability with the greatest volume and level of activity. In the absence of a principal market, the valuation is based on the most advantageous market for the asset or liability (i.e., the market where the asset could be sold or the liability transferred at a price that maximizes the amount to be received for the asset or minimizes the amount to be paid to transfer the liability).

Valuation inputs refer to the assumptions market participants would use in pricing a given asset or liability. Inputs can be observable or unobservable. Observable inputs are those assumptions which market participants would use in pricing the particular asset or liability. These inputs are based on market data and are obtained from a source independent of the Corporation. Unobservable inputs are assumptions based on the Corporation's own information or estimate of assumptions used by market participants in pricing the asset or liability. Unobservable inputs are based on the best and most current information available on the measurement date. All inputs, whether observable or unobservable, are ranked in accordance with a prescribed fair value hierarchy which gives the highest ranking to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest ranking to unobservable inputs for which there is little or no market activity (Level 3). Fair values for assets or liabilities classified as Level 2 are based on one or a combination of the following factors: (i) quoted prices for similar assets; (ii) observable inputs for the asset or liability, such as interest rates or yield curves; or (iii) inputs derived principally from or corroborated by observable market data. The level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Corporation considers an input to be significant if it drives 10 percent or more of the total fair value of a particular asset or liability.

#### RECURRING MEASUREMENTS

Assets and liabilities are considered to be measured at fair value on a recurring basis if fair value is measured regularly (i.e., daily, weekly, monthly or quarterly). Recurring valuation occurs at a minimum on the measurement date. Assets and liabilities are considered to be measured at fair value on a nonrecurring basis if the fair value measurement of the instrument does not necessarily result in a change in the amount recorded on the balance sheet. Generally,

nonrecurring valuation is the result of the application of other accounting pronouncements which require assets or liabilities to be assessed for impairment or recorded at the lower of cost or fair value. The fair value of assets or liabilities transferred in or out of Level 3 is measured on the transfer date, with any additional changes in fair value subsequent to the transfer considered to be realized or unrealized gains or losses.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying Consolidated Condensed Balance Sheets, as well as the general classification of such instruments pursuant to the valuation hierarchy.

#### **Investment Securities**

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. The Corporation currently has no securities classified within Level 1 of the hierarchy. Where significant observable inputs, other than Level 1 quoted prices, are available, securities are classified within Level 2 of the valuation hierarchy. Level 2 securities include government-sponsored mortgage backs and state and municipal securities. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy and include state and municipal, government-sponsored mortgage backs and corporate obligations securities. Level 3 fair value for securities was determined using a discounted cash flow model that incorporated market estimates of interest rates and volatility in markets that have not been active.

Third party vendors compile prices from various sources and may apply such techniques as matrix pricing to determine the value of identical or similar investment securities (Level 2). Matrix pricing is a mathematical technique widely used in the banking industry to value investment securities without relying exclusively on quoted prices for specific investment securities but rather relying on the investment securities' relationship to other benchmark quoted investment securities. Any investment security not valued based upon the methods above are considered Level 3.

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### **Interest Rate Derivative Agreements**

See information regarding the Corporation's interest rate derivative products in NOTE 8. DERIVATIVE FINANCIAL INSTRUMENTS of these Notes to Consolidated Condensed Financial Statements. The following table presents the fair value measurements of assets and liabilities recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the ASC 820-10 fair value hierarchy in which the fair value measurements fall at June 30, 2018, and December 31, 2017.

		Fair Value M	Measurements Using:		
June 30, 2018	Fair Value	Quoted Price Identical Ass (Level 1)	es in Active Markets sets	for Other Observ Inputs (Level	Inputs (Level 3)
Available for sale securities:					
U.S. Government-sponsored agency securities	\$11,472			\$ 11,4	72
State and municipal	544,873			540,93	8 \$ 3,935
U.S. Government-sponsored mortgage-backed securities	540,461			540,45	7 4
Corporate obligations	31				31
Interest rate swap asset	13,118			13,118	
Interest rate cap	409			409	
Interest rate swap liability	13,614			13,614	-
			Fair Value Measure	_	:
December 31, 2017		Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available for sale securities:					
State and municipal		\$526,693		\$ 522,750	\$ 3,943
U.S. Government-sponsored mortgage-back	ed securiti			470,866	2.1
Corporate obligations		31		0.252	31
Equity securities		2,357		2,353	4
Interest rate swap asset		7,305 18		7,305 18	
Interest rate cap Interest rate swap liability		8,688		8,688	
increst rate swap natinty		0,000		0,000	

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the Consolidated Condensed Balance Sheets using significant unobservable (Level 3) inputs for the three and six months ended June 30, 2018 and 2017.

	Available for Sale Securities				
	Three Months Six Mont			ths	
	Ended		Ended		
	June 30	June 30,	June 30,	June 30,	
	2018	2017	2018	2017	
Balance at beginning of the period	\$3,966	\$3,279	\$3,978	\$5,169	
Included in other comprehensive income	1	48	(24)	59	
Principal payments	3	3	16	(1,898)	
Ending balance	\$3,970	\$3,330	\$3,970	\$3,330	

There were no gains or losses for the period included in earnings that were attributable to the changes in unrealized gains or losses related to assets or liabilities held at June 30, 2018 or December 31, 2017.

#### Transfers Between Levels

There were no transfers in or out of Level 3 for the three and six months ended June 30, 2018 and 2017.

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### Nonrecurring Measurements

Following is a description of valuation methodologies used for instruments measured at fair value on a non-recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such instruments pursuant to the valuation hierarchy for June 30, 2018, and December 31, 2017.

		Fair Value Measurements Using				
		Quoted Prices in	Significant Other	Significant		
June 20, 2019	Fair	Active Markets for	Observable	Unobservable		
June 30, 2018	Value	Identical Assets	Inputs	Inputs		
		(Level 1)	(Level 2)	(Level 3)		
Impaired loans (collateral dependent)	\$5,168	3		\$ 5,168		
Other real estate owned	916			916		
		Fair Value Measure	ements Using			
		Fair Value Measure Quoted Prices in	•	Significant		
December 21, 2017	Fair		Significant Other	Significant Unobservable		
December 31, 2017		Quoted Prices in	Significant Other	0		
December 31, 2017		Quoted Prices in Active Markets for	Significant Other Observable	Unobservable		
December 31, 2017 Impaired loans (collateral dependent)	Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs	Unobservable Inputs		

### Impaired Loans (collateral dependent)

Loans for which it is probable that the Corporation will not collect all principal and interest due according to contractual terms are measured for impairment. Allowable methods for determining the amount of impairment include estimating fair value of the collateral for collateral dependent loans. If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and applying a discount factor to the value. A portion of the allowance for loan losses is allocated to impaired loans if the value of such loans is deemed to be less than the unpaid balance. If these allocations cause the allowance for loan losses to increase, such increase is reported as a component of the provision for loan losses. Loan losses are charged against the allowance when management believes the uncollectability of the loan is confirmed. During 2017 and 2018, certain impaired loans were partially charged off or re-evaluated. Impaired loans that are collateral dependent are classified within Level 3 of the fair value hierarchy when impairment is determined using the fair value method.

#### Other Real Estate Owned

The fair value for impaired loans and other real estate owned is measured based on the value of the collateral securing those loans or real estate and is determined using several methods. The fair value of real estate is generally determined based on appraisals by qualified licensed appraisers. The appraisers typically determine the value of the real estate by utilizing an income or market valuation approach. If an appraisal is not available, the fair value may be determined by

using a discounted cash flow analysis. Fair value on other collateral such as business assets is typically ascertained by assessing, either singularly or some combination of, asset appraisals, accounts receivable aging reports, inventory listings and or customer financial statements. Both appraised values and values based on borrower's financial information are discounted as considered appropriate based on age and quality of the information and current market conditions.

### Unobservable (Level 3) Inputs

The following table presents quantitative information about unobservable inputs used in recurring and nonrecurring Level 3 fair value measurements, other than goodwill, at June 30, 2018 and December 31, 2017.

June 30, 2018	Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted-Average)
State and municipal securities	\$3,935	Discounted cash flow	Maturity/Call date	1 month to 20 yrs
			US Muni BQ curve Discount rate	A- to BBB- 1% - 5%
Corporate obligations and U.S. Government-sponsored mortgage backed securities	\$35	Discounted cash flow	Risk free rate plus premium for illiquidity	3 month LIBOR plus 200bps
Impaired loans (collateral dependent)	\$5,168	Collateral based measurements	Discount to reflect current market conditions and ultimate collectability	0% - 10% (2%)
Other real estate owned	\$916	Appraisals	Discount to reflect current market conditions	0% - 24% (4%)
32				

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December 31, 2017	Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted-Average)
State and municipal securities	\$3,943	Discounted cash flow	Maturity/Call date	1 month to 20 yrs
			US Muni BQ curve Discount rate	A- to BBB- .69% - 5%
Corporate obligations and equity securities	\$35	Discounted cash flow		3 month LIBOR
			plus premium for illiquidity	plus 200bps
Impaired loans (collatera dependent)	l \$9,576	Collateral based measurements	Discount to reflect current market conditions and ultimate collectability	0% - 10% (1%)
Other real estate owned	\$859	Appraisals	Discount to reflect current market conditions	0% - 10% (2%)

The following is a discussion of the sensitivity of significant unobservable inputs, the interrelationships between those inputs and other unobservable inputs used in recurring fair value measurement and how those inputs might magnify or mitigate the effect of changes in the unobservable inputs on the fair value measurement.

State and Municipal Securities, Corporate Obligations, U.S. Government-sponsored Mortgage Backed and Equity Securities

The significant unobservable inputs used in the fair value measurement of the Corporation's state and municipal securities, corporate obligations and U.S. Government-sponsored mortgage backed securities are premiums for unrated securities and marketability discounts. Significant increases or decreases in either of those inputs in isolation would result in a significantly lower or higher fair value measurement. Generally, changes in either of those inputs will not affect the other input.

#### Fair Value of Financial Instruments

The following table presents estimated fair values of the Corporation's financial instruments and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2018, and December 31, 2017.

June 30, 2018

Quoted Significant Significant Prices in Other Unobservable

Active Observable Inputs

Markets Inputs

for Identical

		Assets		
	Carrying Amount	(Level 1)	(Level 2)	(Level 3)
Assets:				
Cash and cash equivalents	\$133,893	\$133,893		
Interest-bearing time deposits	36,599	36,599		
Investment securities available for sale	1,096,837		\$1,092,867	\$ 3,970
Investment securities held to maturity	522,846		509,022	10,621
Loans held for sale	2,046		2,046	
Loans	7,003,516			6,769,759
Federal Home Loan Bank stock	24,588		24,588	
Interest rate swap and cap asset	13,527		13,527	
Interest receivable	38,530		38,530	
Liabilities:				
Deposits	\$7,503,815	\$6,033,005	\$1,444,672	
Borrowings:				
Federal funds purchased	109,000		109,000	
Securities sold under repurchase agreements	122,513		122,438	
Federal Home Loan Bank advances	469,261		463,027	
Subordinated debentures and term loans	138,352		124,214	
Interest rate swap liability	13,614		13,614	
Interest payable	4,807		4,807	

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		December 31, 2017 Quoted		
		Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
	Carrying Amount	(Level 1)	(Level 2)	(Level 3)
Assets:				
Cash and cash equivalents	\$154,905	\$154,905		
Interest-bearing time deposits	35,027	35,027		
Investment securities available for sale	999,947		\$995,969	\$ 3,978
Investment securities held to maturity	560,655		556,305	11,903
Loans held for sale	7,216		7,216	
Loans	6,676,167			6,534,877
Federal Home Loan Bank stock	23,825		23,825	
Interest rate swap and cap asset	7,323		7,323	
Interest receivable	37,130		37,130	
Liabilities:				
Deposits	\$7,172,530	\$5,741,019	9\$1,406,526	5
Borrowings:				
Federal funds purchased	144,038		144,038	
Securities sold under repurchase agreements	136,623		136,562	
Federal Home Loan Bank advances	414,377		361,085	
Subordinated debentures and term loans	139,349		120,085	
Interest rate swap liability	8,688		8,688	
Interest payable	4,390		4,390	

The following methods were used to estimate the fair value of all other financial instruments recognized in the Consolidated Condensed Balance

Sheets at amounts other than fair value.

Cash and cash equivalents: The fair value of cash and cash equivalents approximates carrying value.

Interest-bearing time deposits: The fair value of interest-bearing time deposits approximates carrying value.

Investment securities: Fair value is based on quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted prices for similar securities. The fair values of certain Level 3 securities were estimated using discounted cash flow analysis, using interest rates currently being offered on investments with

similar maturities and investment quality.

Loans held for sale: The carrying amount approximates fair value due to the short duration between origination and date of sale.

Loans: For June 30, 2018, fair values of loans are estimated on an exit price basis incorporating discounts for credit, liquidity and marketability factors. This is not comparable with the fair values disclosed for December 31, 2017, which were based on an entrance price basis. For that date, fair values of variable rate loans that reprice frequently and with no significant change in credit risk were based on carrying values. The fair values of other loans as of that date were estimated using discounted cash flow analysis which used interest rates then being offered for loans with similar terms to borrowers of similar credit quality.

Federal Home Loan Bank stock: The fair value of Federal Home Loan Bank stock is based on the price which it may be resold to the Federal Home Loan Bank.

Derivative instruments: The fair value of interest rate swaps reflects the estimated amounts that would have been received to terminate these contracts at the reporting date based upon pricing or valuation models applied to current market information. Interest rate caps are valued using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates rose above the strike rate of the caps. The projected cash receipts on the caps are based on an expectation of future interest rates derived from observed market interest rate curves and volatilities.

Interest receivable and Interest payable: The fair value of interest receivable and payable approximates carrying value.

Deposits: The fair values of noninterest-bearing and interest-bearing demand accounts and savings deposits are equal to the amount payable on demand at the balance sheet date. The carrying amounts for variable rate, fixed-term certificates of deposit approximate their fair values at the balance sheet date. Fair values for fixed-rate certificates of deposit and other time deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered to a schedule of aggregated expected monthly maturities on such time deposits.

Borrowings: The fair value of federal funds purchased approximates the carrying amount. The fair value of all other borrowings is estimated using a discounted cash flow calculation, based on current rates for similar debt.

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#### NOTE 10

#### TRANSFERS ACCOUNTED FOR AS SECURED BORROWINGS

The collateral pledged for all repurchase agreements that are accounted for as secured borrowings as of June 30, 2018 and December 31, 2017 were:

June 30, 2018

Remaining Contractual Maturity of the

Agreements

Greater Overnight 30-90 Than and Up to 30 Days Days 90 Continuous

Days

U.S. Government-sponsored mortgage-backed securities \$113,393 \$1,505\$7,615\$122,513

December 31, 2017

Remaining Contractual Maturity of the

Agreements

Greater OvernightUp to 30-90 Than **Total** and 30 Days 90 Continuou Days

Days

U.S. Government-sponsored mortgage-backed securities \$126,187\$1,340\$1,500\$7,596\$136,623

### NOTE 11

### ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table summarizes the changes in the balances of each component of accumulated other comprehensive income (loss), net of tax, as of June 30, 2018 and 2017:

	Accumulated Other C	omprehensiv	ve Income	•
	(Loss)			
	Unrealized Unrealization	Unrealized		
	Gains Unrealized	Gains		
	(Losses) Gains	(Losses)		
	on (Losses)	on	Total	
	Securities on Cash	Defined		
	Available Flow	Benefit		
	for Sale Hedges	Plans		
Balance at December 31, 2017	\$8,970 \$(1,125)	\$(10,753)	\$(2,908	)
Other comprehensive income before reclassifications	(20,268 ) 874		(19,394	)
Amounts reclassified from accumulated other comprehensive income	(2,157) 217		(1,940	)

Period change Reclassification adjustment under ASU 2018-02 Balance at June 30, 2018	(22,425 ) 1,932 \$(11,523)	1,091 (242 \$ (276			_	(21,334 (626 \$(24,86	)
Balance at December 31, 2016	\$1,035	\$ (1,774	)	\$(12,842	)	\$(13,58	1)
Other comprehensive income before reclassifications	15,741	(239	)		-	15,502	
Amounts reclassified from accumulated other comprehensive income	(757)	337		(117	)	(537	)
Period change	14,984	98		(117	)	14,965	
Balance at June 30, 2017	\$16,019	\$ (1,676	)	\$(12,959	)	\$1,384	

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The following tables present the reclassification adjustments out of accumulated other comprehensive income (loss) that were included in net income in the Consolidated Condensed Statements of Income for the three and six months ended June 30, 2018 and 2017

ended June 30, 2018 and 2017.			
	Amount Reclassifie from Accumula Other Comprehe Income (L For the Th Months En June 30,	ensive Loss)	
Details about Accumulated Other Comprehensive Income (Loss)Components Unrealized gains (losses) on available for sale securities (1)	2018 2	2017	Affected Line Item in the Statements of Income
Realized securities gains reclassified into income	\$1,122 \$	\$567	Other income - net realized gains on sales of available for sale securities
Related income tax expense		(198) \$369	Income tax expense
Unrealized gains (losses) on cash flow hedges (2)			
Interest rate contracts	\$(105)\$	\$(251)	Interest expense - subordinated debentures and term loans
Related income tax benefit		88 \$(163)	Income tax expense
Unrealized gains (losses) on defined benefit plans			
Amortization of prior service costs	\$	\$89	Other expenses - salaries and employee benefits
Related income tax expense	,	(31 ) \$58	Income tax expense
Total reclassifications for the period, net of tax	\$803 \$	\$264	
	Amount Reclassifie from Accumulat Other		

	Compre Income For the Months June 30,	(Loss) Six Ended	
Details about Accumulated Other Comprehensive Income (Loss)Components Unrealized gains (losses) on available for sale securities (1)	2018	2017	Affected Line Item in the Statements of Income
Realized securities gains reclassified into income	\$2,731	\$1,165	Other income - net realized gains on sales of available for sale securities
Related income tax expense	(574) \$2,157		Income tax expense
Unrealized gains (losses) on cash flow hedges (2)			
Interest rate contracts	\$(275)	\$(519)	Interest expense - subordinated debentures and term loans
Related income tax benefit	58 \$(217)	182 \$(337)	Income tax expense
Unrealized gains (losses) on defined benefit plans			
Amortization of net loss and prior service costs		\$180	Other expenses - salaries and employee benefits
Related income tax expense	\$—	(63 \$117	Income tax expense

<sup>(1)</sup> For additional detail related to unrealized gains (losses) on available for sale securities and related amounts reclassified from accumulated other comprehensive income see NOTE 3. INVESTMENT SECURITIES of these Notes to Consolidated Condensed Financial Statements.

\$1,940 \$537

36

Total reclassifications for the period, net of tax

<sup>&</sup>lt;sup>(2)</sup> For additional detail related to unrealized gains (losses) on cash flow hedges and related amounts reclassified from accumulated other comprehensive income see NOTE 8. DERIVATIVE FINANCIAL INSTRUMENTS of these Notes to Consolidated Condensed Financial Statements.

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#### NOTE 12

#### SHARE-BASED COMPENSATION

Stock options and RSAs have been issued to directors, officers and other management employees under the Corporation's 1999 Long-term Equity Incentive Plan and the 2009 Long-term Equity Incentive Plan. The stock options, which have a ten year life, become 100 percent vested ranging from six months to two years and are fully exercisable when vested. Option exercise prices equal the Corporation's common stock closing price on NASDAQ on the date of grant. RSAs issued to employees and non-employee directors provide for the issuance of shares of the Corporation's common stock at no cost to the holder and generally vest after three years. The RSAs vest only if the employee is actively employed by the Corporation on the vesting date and, therefore, any unvested shares are forfeited. For non-employee directors, the RSAs vest only if the non-employee director remains as an active board member on the vesting date and, therefore, any unvested shares are forfeited. RSAs for employees and non-employee directors retired from the Corporation are either immediately vested at retirement or continue to vest after retirement, depending on the plan under which the shares were granted. Deferred Stock Units ("DSU") can be credited to non-employee directors who have elected to defer payment of compensation under the Corporation's 2008 Equity Compensation Plan for Non-employee Directors. DSUs credited are equal to the restricted shares that the non-employee director would have received under the plan. As of June 30, 2018, there were no outstanding DSUs.

The Corporation's 2009 ESPP provides eligible employees of the Corporation and its subsidiaries an opportunity to purchase shares of common stock of the Corporation through quarterly offerings financed by payroll deductions. The price of the stock to be paid by the employees shall be equal to 85 percent of the average of the closing price of the Corporation's common stock on each trading day during the offering period. However, in no event shall such purchase price be less than the lesser of an amount equal to 85 percent of the market price of the Corporation's stock on the offering date or an amount equal to 85 percent of the market value on the date of purchase. Common stock purchases are made quarterly and are paid through advance payroll deductions up to a calendar year maximum of \$25,000.

Compensation expense related to unvested share-based awards is recorded by recognizing the unamortized grant date fair value of these awards over the remaining service periods of those awards, with no change in historical reported fair values and earnings. Awards are valued at fair value in accordance with provisions of share-based compensation guidance and are recognized on a straight-line basis over the service periods of each award. To complete the exercise of vested stock options, RSA's and ESPP options, the Corporation generally issues new shares from its authorized but unissued share pool. Share-based compensation for the three and six months ended June 30, 2018 was \$776,000 and \$1,653,000, respectively, compared to \$488,000 and \$1,061,000, respectively, for the three and six months ended June 30, 2017. Share-based compensation has been recognized as a component of salaries and benefits expense in the accompanying Consolidated Condensed Statements of Income.

Share-based compensation expense recognized in the Consolidated Condensed Statements of Income is based on awards ultimately expected to vest and is reduced for estimated forfeitures. Share-based compensation guidance requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods, if actual forfeitures differ from those estimates. Pre-vesting forfeitures were estimated to be approximately 2.2 percent for the six months ended June 30, 2018, based on historical experience.

The following table summarizes the components of the Corporation's share-based compensation awards recorded as expense and the income tax benefit of such awards.

Three Months Ended June 30,	Six Months Ended June 30,
2018 2017	2018 2017
\$24 \$22	\$49 \$70
(80 ) (59 )	(138 ) (305 )
\$(56) \$(37)	\$(89) \$(235)
\$752 \$466	\$1,604 \$991
(181) (170)	(747 ) (880 )
\$571 \$296	\$857 \$111
\$776 \$488	\$1,653 \$1,061
(261) (229)	(885) (1,185)
\$515 \$259	\$768 \$(124)
	Months Ended June 30, 2018 2017  \$24 \$22 (80 ) (59 ) \$(56 ) \$(37 )  \$752 \$466 (181 ) (170 ) \$571 \$296  \$776 \$488 (261 ) (229 )

As of June 30, 2018, unrecognized compensation expense related to RSAs was \$4,847,000 and is expected to be recognized over a weighted-average period of 1.45 years. The Corporation did not have any unrecognized compensation expense related to stock options as of June 30, 2018.

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Stock option activity under the Corporation's stock option plans as of June 30, 2018 and changes during the six months ended June 30, 2018, were as follows:

	Number of	Weighted Average Weighted-Average Remaining		Aggregate Intrinsic
	Shares	Exercise Price	Contractual Term (in Years)	Value
Outstanding at January 1, 2018	152,652	\$ 16.71		
Exercised	(44,932)	\$ 21.20		
Cancelled	(200)	\$ 28.25		
Outstanding June 30, 2018	107,520	\$ 14.80	2.54	\$3,397,202
Vested and Expected to Vest at June 30,	2018 107,520	\$ 14.80	2.54	\$3,397,202
Exercisable at June 30, 2018	107,520			