#### Edgar Filing: HIXON JAMES A - Form 4

HIXON JAN Form 4	MES A											
December 0	6, 2011											
	ПЛ									OMB AF	PROVAL	
FORM 4 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549								OMB Number:	3235-0287			
	Check this box if no longer CTLATED (EDVT) OF CHANCES DUPENEED CHAL OWNED SHIP OF									Expires:	January 31, 2005	
subject to Section 1 Form 4 c	F CHAN			BENEFI RITIES	(CIA	ERSHIP OF	Estimated a burden hour response	ed average nours per				
Form 5 obligatio may com <i>See</i> Instr 1(b).	tinue. Section 17(	a) of the l	Public U	tility I	Hole		ipany	Act of 1	Act of 1934, 1935 or Section	·		
(Print or Type ]	Responses)											
			Symbol			l Ticker or		I	5. Relationship of Reporting Person(s) to Issuer			
NOI [NS				OLK S	OU	THERN	COF	RP	(Check all applicable)			
				e of Earliest Transaction n/Day/Year) //2011					Director 10% Owner X Officer (give title Other (specify below) below) Exec.VP-Law & Corp. Relatiions			
	(Street)		1 If Am	nendment, Date Original								
(Steet) 4. II Am Filed(Mo						-		1	6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting			
NORFOLK	, VA 23510							Ī	Form filed by Mo Person	ore than One Re	porting	
(City)	(State)	(Zip)	Tab	le I - N	on-E	Derivative	Secur	ities Acqui	ired, Disposed of,	or Beneficial	ly Owned	
1.Title of Security (Instr. 3)	curity (Month/Day/Year) Execution Date, if			Code (Instr. 3, 4 and 5)					Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
~				Code	V	Amount	(D)	Price	(Instr. 3 and 4)			
Common Stock	12/05/2011			М		19,905	А	\$ 19.625	156,376	D		
Common Stock	12/05/2011			S		19,905	D	\$ 76.15 (1)	136,471	D		
Common Stock	12/06/2011			G	V	1,954	D	\$0	134,517	D		
Common Stock									7,856.0091 (2)	Ι	By 401(k) Plan	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactio Code (Instr. 8)	TransactionDerivative Code Securities		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Option to buy (granted 2003)	\$ 19.625	12/05/2011		M <u>(3)</u>		19,905 ( <u>3)</u>	02/03/2004	02/02/2013	Common Stock	19,905

### **Reporting Owners**

Reporting Owner Name / Address	Relationships							
<b>rs</b>	Director	10% Owner	Officer	Other				
HIXON JAMES A THREE COMMERCIAL PLACE NORFOLK, VA 23510			Exec.VP-Law & Corp. Relatiions					
Signatures								

# Signatures

H. D. McFadden, via P.O.A. for James A. Hixon

\*\*Signature of Reporting Person

12/06/2011 Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Reports weighted average sale price of shares sold. The price range was \$76.00 to 76.30.

Represents the approximate number of whole shares of Common Stock estimated -- on the basis of the unit accounting system used by the Plan Administrator -- as of December 5, 2011, to have been credited to the reporting person's account in the Norfolk Southern

- (2) That Administrator is a sor becomer 5, 2011, to have been electricated to the reporting person's account in the Administrator is a sort becomer 5, 2011, to have been electricated to the reporting person's account in the Administrator is a sort becomer 5, 2011, to have been electricated to the reporting person's account in the Administrator is a sort becomer 5, 2011, to have been electricated to the reporting person's account in the Administrator is a sort becomer 5, 2011, to have been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort become been electricated to the reporting person's account in the Administrator is a sort been electricated to the report been
- (3) Reflects exercise and resulting cancellation of stock option, in a single transaction, exempt from Section 16(b). The stock option was granted under the Long-Term Incentive Plan (a Rule 16b-3 plan).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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