**ALICO INC** Form 4 January 14, 2015

# FORM 4

#### **OMB APPROVAL**

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

OMB 3235-0287 Number:

Check this box if no longer subject to Section 16.

Washington, D.C. 20549

January 31, Expires: 2005

Form 4 or Form 5

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Estimated average burden hours per response... 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, obligations Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940 See Instruction

1(b).

(Last)

(City)

(Print or Type Responses)

1. Name and Address of Reporting Person \* Brokaw George R

(First)

(Street)

(State)

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to Issuer

ALICO INC [alco]

(Month/Day/Year)

01/12/2015

(Check all applicable)

410 PARK AVENUE, 17TH

(Middle)

(Zin)

3. Date of Earliest Transaction

\_X\_\_ 10% Owner \_X\_\_ Director \_\_ Other (specify Officer (give title

**FLOOR** 

4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check

Applicable Line)

Filed(Month/Day/Year)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

below)

NEW YORK, NY 10022

(City)	(State)	(Zip) Tab	le I - Non-l	Derivative	Secu	rities Acqui	red, Disposed of,	or Beneficiall	y Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		sed of		5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Alico, Inc., Common Stock, Par Value \$1.00	01/12/2015	01/12/2015	P	4,195	A	\$ 52.2395	64,376	I	By Delta Offshore Master II, LTD (1)
Alico, Inc., Common Stock, Par Value \$1.00	01/13/2015	01/13/2015	P	8,200	A	\$ 54.5678	72,576	I	By Delta Offshore Master II, LTD (1)

Alico,

 Inc.,
 By 734

 Common
 3,705,457
 I
 Investors

 Stock, Par
 LLC (2)

\$1.00

Alico, Inc.,

Common Stock, Par 24,149 D

Value \$1.00

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474

(9-02)

9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date	3A. Deemed	4.		5.	6. Date Exerc	cisable and	7. Titl	e and	8. Price of
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transa	ectio	rNumber	Expiration Da	ate	Amou	nt of	Derivative
Security	or Exercise		any	Code		of	(Month/Day/	Year)	Under	lying	Security
(Instr. 3)	Price of		(Month/Day/Year)	(Instr.	8)	Derivative	•		Securi	ities	(Instr. 5)
	Derivative					Securities			(Instr.	3 and 4)	
	Security					Acquired					
						(A) or					
						Disposed					
						of (D)					
						(Instr. 3,					
						4, and 5)					
										A manust	
										Amount	
							Date	Expiration	Title	Number	
							Exercisable	Date	Title	of	
				Code	V	(A) (D)				Shares	
				Code	V	(A) (D)				Shares	

# **Reporting Owners**

Reporting Owner Name / Address		Kelationsi	nps	
	Director	10% Owner	Officer	Other
Brokaw George R				
410 PARK AVENUE, 17TH FLOOR	X	X		
NEW YORK, NY 10022				

Reporting Owners 2

# **Signatures**

George R. 01/14/2015 Brokaw

\*\*Signature of Date
Reporting Person

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

On January 12, 2015, Delta Offshore Master II, LTD (the "Fund") purchased 4,195 shares of the Company's Common Stock and on January 13, 2015, the Fund purchased 8,200 shares of the Company's Common Stock. Trafelet Brokaw Capital Management, L.P.

- (1) ("TBCM") serves as investment manager to the Fund and, in such capacity, exercises voting and investment control over securities held for the accounts of the Fund. Trafelet & Company, LLC ("TLC") serves as the general partner of TBCM. Mr. Brokaw may be deemed to have indirect beneficial ownership of the shares reported herein based on his relationship with TBCM. Mr. Brokaw disclaims beneficial ownership of the Company's Common Stock held by the Fund except to the extent of his pecuniary interest therein.
- On November 19, 2013, 734 Investors, LLC purchased 3,705,457 shares of the Company's Common Stock. 734 Agriculture, LLC is the managing member of 734 Investors, LLC. Mr. Brokaw and Remy W. Trafelet are the members of 734 Agriculture, LLC. Mr. Brokaw disclaims beneficial ownership of the Company, Common Stock held by 734 Investors, LLC except to the extent of his pecuniary interest therein.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. ams, including the Executive Annual Incentive Plan awards, based upon achievement of financial performance goals and individual participant goals.

#### **Executive Compensation Tables**

The following tables and narratives apply to the Company s Named Executive Officers.

#### **Summary Compensation Table**

								Change in		
								Pension value		
								and Non-		
							Non-Equity		All Other	
							Incentive	quamicu	All Oulci	
					Stock	Option	Plan	Deferred	Comp-	
Name and			R	onus(1)		_	Compensatio 6			
rume una			ים	Onus	1 I W ara	52 <b>1</b> W d1 d5 · C	compensation	earnings	one iis a circuit	
Principal Position	Year	Salary (\$)		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	Total
Francis J.		2 5 (+)		(+)	(+)	(+)	(+)	(+)	(+)	
Evanitsky,	2008	\$197,341	\$	500	\$	\$17,838	\$48,000	\$60,186	\$21,452	\$345,317
President	2007	185,892		485		15,724	44,000	90,687	13,660	350,448
and Chief	2006	172,480		485		14,458	22,646	90,351	13,019	313,439
Executive Officer										
JoAnn N.										
McMinn, Senior										
Vice	2008	\$120,145	\$	500	\$	\$ 5,135	\$ 23,000	\$22,393	\$ 4,249	\$175,422
President and	2007	114,699		485		3,361	21,000	11,301		150,846
Chief Financial	2006	108,844		485		1,759	7,514	9,021		127,623
Officer										
	2008	\$124,804	\$	500	\$	\$ 2,185	\$ 23,000	\$13,665	\$ 4,269	\$168,423

Signatures 3

Marcie A. Barber

Senior Vice

President, 2007 105,316 485 388 17,000 7,324 130,513 Chief Operations 2006 5,865 15,000 20,865

Officer

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- (1) Amounts shown include a Holiday Bonus that is generally paid to all qualifying employees, as well as a signing bonus for Ms. Barber in her first year of employment.
- (2) Amounts shown reflect expense recognized for outstanding stock awards calculated in accordance with SFAS 123R.
- (3) Amounts shown represent awards paid to executives in the following year, for performance achievements in the stated year.
- (4) Included in All Other Compensation for each of the named executive officers is a safe-harbor employer contribution to the Company s defined contribution plan. Also included in this column are the

fees Mr. Evanitsky received as compensation for serving as a director of the Company and the Bank: \$10,500 in 2008, \$10,200 in 2007 and \$9,600 in 2006, as well as the compensation element of Mr. Evanitsky s use of an automobile.

#### **Grants of Plan-Based Awards**

All

									7 111		
									Other		
								All			
	Grant Date							Other	Option		
	and Date of							Stock	Awards:	Exercise	
									Number		Grant
	Board	Estimated	Future Pay	outs Under				Awards	s: of	or Base	Date
					Е	stimat	ted				
		Non-Eq	uity Incent	tive Plan	Futı	ıre Pa	youts	Numbe	r		Fair
	Meeting at		Awards			Unde	r	of	Securities	Price of	Value
						Equit	y				
						_		Shares			
	Which Grant		(1)			Award	ls	of 1	Underlying	Option	of Stock
								Stock		(#)	and
	Was	Threshold		Maximuffil	nresh	o∏drg\d	taxim	um or	Options	Awards	Option
			Target					Units	-		Awards
Name	Approved	(\$)	(\$)	(\$)	(#)	(#)	(#)	(#)	(2)	(\$/Sh)	(\$)
Francis J.											
Evanitsky	10/21/2008	\$24,960	\$41,600	\$62,400				\$	4,742	\$21.10	\$15,981
Evailitsky	10/21/2008	\$24,900	\$41,000	\$02,400				Ф	4,742	\$21.10	\$15,901
JoAnn N.											
McMinn	10/21/2008	7,588	20,234	31,616					2,017	\$21.10	6,797
		,	,	,					,		,
Marcie A.											
Barber	10/21/2008	7,987	21,299	33,280					2,400	\$21.10	8,088
(1) The an	nounts										
presen	ted are										
estima	tes of										
potenti	ial										

payments
pursuant to the
Executive
Annual
Incentive Plan
for 2009. Actual
payments are
shown in the
Summary
Compensation
Table under the
heading of
Non-Equity
Incentive Plan
Compensation .

(2) The option awards were granted under the Company s 2000 Incentive **Stock Option** Plan. Each of the executive officers met the performance criteria established by the board of directors to qualify for grants. A formula, based upon salary, was used to determine the number of shares granted to each executive. The grant price was set at \$21.10, which was the fair market value of the Company s stock on the grant date. The grant

> expires on October 21, 2018, ten years

after the grant date, and the options vest according to the plan s vesting schedule, as follows: if the optionee s age is under 55, the options will vest evenly over five years. If the optionee is 55 or older, the options vest evenly over three years. In the case of Mr. Evanitsky and Ms. McMinn, the options granted vest over three years. The options granted to Ms. Barber vest over five years.

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#### **Outstanding Equity Awards at Year-End**

				Equity		
				Incentive		
				Plan		
				Awards:		
				Number		
				of		
		Number of	Number of	Securities		
		Securities	Securities	Underlying		
		Underlying	Underlying	Unexercised		0.1
		Unexercised	Unexercised	Unearned	Other	Other
		Options	Options	Options	Exercise	Expiration
Nome	Cuant Data	(#) Exercisable	(#) Unexercisable	(41)	Duine (\$)	Data
Name	Grant Date	Exercisable	Unexercisable	(#)	Price (\$)	Date
Francis J.						
Evanitsky	10/21/2008		4,742		\$21.100	10/21/2018
	10/16/2007	1,580	3,158		20.050	10/16/2017
	10/17/2006	2,773	1,387		21.000	10/17/2016
	10/18/2005	3,467			24.000	10/18/2015
	11/15/2004	3,952			20.250	11/15/2014
	11/18/2003	5,080			15.125	11/18/2013
	11/19/2002	5,088			14.250	11/19/2012
	11/20/2001	4,858			14.100	11/20/2011
JoAnn N. McMinn	10/21/2008		2,017		\$21.100	10/21/2018
JOAIIII IN. IVICIVIIIIII	10/21/2008	406	1,625		20.050	10/21/2018
	10/10/2007	735	1,103		21.000	10/17/2016
	10/17/2006	918	613		24.000	10/17/2016
	10/16/2003	910	013		24.000	10/16/2013
Marcie A. Barber	10/21/2008		2,400		\$21.100	10/21/2018
	10/16/2007	478	1,916		\$20.050	10/16/2017

Vesting information for unexercised, unexercisable options in table above:

#### Mr. Evanitsky

For options granted in 2006, the currently unexercisable options will vest and become exercisable on October 17, 2009.

For options granted in 2007, one half of the currently unexercisable options will vest and become exercisable on each of October 16, 2009 and 2010.

#### Mr. Evanitsky and Ms. McMinn

For options granted in 2008, one third of the currently unexercisable options will vest and become exercisable on each of October 21, 2009, 2010 and 2011.

#### Ms. McMinn and Ms. Barber

For options granted in 2005, one half of the currently unexercisable options will vest and become exercisable on each of October 18, 2009 and 2010.

For options granted in 2006, one third of the currently unexercisable options will vest and become exercisable on each of October 17, 2009, 2010 and 2011.

For options granted in 2007, one fourth of the currently unexercisable options will vest and become exercisable on each of October 16, 2009, 2010, 2011 and 2012.

#### Ms. Barber

For options granted in 2008, one fifth of the currently unexercisable options will vest and become exercisable on each of October 21, 2009, 2010, 2011, 2012 and 2013.

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#### **Option Exercises and Stock Vested**

	Option	Awards	Stoc	k Awards
	Number		Number	
	of		of	
	Shares	Value	Shares	Value
			Acquired	
	Acquired	Realized	on	
	on	on	Vesting	Realized
	Exercise	Exercise		on Vesting
Name	(#)	(\$)	(#)	(\$)
		\$		\$

Marcie A. Barber

Francis J. Evanitsky

#### JoAnn N. McMinn

The value realized on exercise represents the difference between the exercise price and the market price on the date of exercise. There were no options exercised during 2008.

#### **Pension Benefits Table**

		Number of	Present Value of	Dormanta
		Years Credited	Accumulated	Payments During Last Fiscal Year
Name	Plan Name	Service (#)	Benefit (\$)	(\$)
Francis J. Evanitsky	Defined Benefit Retirement	12	\$372,281	\$
	Salary Continuation Agreement	8	263,345	
	Director Retirement Agreement	8	52,274	
JoAnn N. McMinn	Defined Benefit Retirement	3	\$ 28,379	\$
	Salary Continuation Agreement	2	11,963	
Marcie A. Barber	Defined Benefit Retirement	2	\$ 11,579	\$
	Salary Continuation Agreement	2	8,106	

The present value of accumulated benefits have been calculated as of December 31, 2008, which is the measurement date used for financial statement reporting purposes. The following assumptions were used in the development of the present value of the accumulated benefits:

Discount rate 6.00%

Mortality IRS 2009 Static Mortality Table. No pre-retirement mortality was assumed.

Retirement Date Normal retirement date unless participant was eligible for unreduced benefits due to age 62 and at least 20 years of service.

## **Nonqualified Deferred Compensation**

The Company has no deferred compensation plans for executive officers.

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#### Potential Payments upon Termination or Change in Control

The following tables reflect the amount of compensation payable to each of the named executive officers in the event of voluntary or involuntary termination of employment with the Company due to the scenarios described below, as if such termination had occurred on December 31, 2008.

#### Francis J. Evanitsky, President and Chief Executive Officer

Assuming the following events occurred on December 31, 2008, Mr. Evanitsky s payments and benefits would consist of the following:

				,	Termination by Company	Termination by Company	
Francis J. Evanitsky	Retirement	Death	Disability	Voluntary Resignation	with	without Cause	Change of Control
Employment							
Agreement (1)	\$	\$	\$	\$	\$	\$ 519,914	\$ 519,914
Salary Continuation Agreement <sup>(2)</sup> Group Term	450,000	450,000	450,000	450,000	450,000	450,000	450,000
Carve-out Plan (3)	400,000	400,000	400,000		400,000	400,000	400,000
Value of Options (4) Director Split-Dollar	67,657	67,657	67,657	67,657	67,657	67,657	67,657
Life Insurance							
Agreement (5)	25,000	25,000	25,000	25,000		25,000	25,000
Director Retirement Agreement (6)	72,250	72,250	72,250	72,250	72,250	72,250	72,250
Total	\$1,014,907	\$1,014,907	\$1,014,907	\$614,907	\$989,907	\$1,534,821	\$1,534,821

#### (1) Employment Agreement

Mr. Evanitsky s Employment Agreement will expire upon his retirement, death, disability or voluntary resignation (without cause) with no payment due. If the Company had terminated Mr. Evanitsky s employment without cause or Mr. Evanitsky had terminated his employment with cause, he would have been entitled to receive a severance amount calculated in accordance with the terms of the contract. The amount, when reduced to its present value (using a discount rate of 1.63%) is equal to 2.95 times his average compensation for the most recent 5 years. The payment would have been payable in a lump sum payment within 30 days of his termination date.

#### (2) Salary Continuation Agreement

Mr. Evanitsky has reached normal retirement age and has fully vested in the benefits in his Salary Continuation Agreement. As such, in each circumstance listed in the table above, he would receive annual payments of \$30,000 for a period of 15 years.

#### (3) Group Term Carve-out Plan

Because Mr. Evanitsky is fully vested in the Group Term Carve-out Plan, his beneficiary would be entitled to a death benefit under all circumstances listed, with the exception of termination by the Company with cause. In the hypothetical case of his death at December 31, 2008, while he was still employed, his beneficiary would have received the maximum amount allowed under the provisions of the agreement. All other cases assume his death occurred post-employment, which would result in a death benefit to his beneficiary of two times his ending salary.

#### (4) Value of Options

Because Mr. Evanitsky has reached the age of 62, he (or his beneficiary) would have a right to exercise 100% of his outstanding stock options, without regard to the remaining vesting schedule, for a total of 36,085 shares, under any circumstances of his termination. Assuming the market value of the Company s stock is \$19.00, the closing price as of December 31, 2008, the value of those options would be \$67,657.

#### (5) <u>Director Split-Dollar Life Insurance Agreement</u>

Because Mr. Evanitsky is elected by the shareholders, it is assumed that his termination as an employee would not result in his termination as a member of the Board of Directors.

#### (6) Director Retirement Agreement

As Mr. Evanitsky has reached his 65<sup>th</sup> birthday and has begun receiving his benefit under this agreement. He will continue to receive \$8,500 per year over a ten-year period that will end in May of 2017. As of December 31, 2008, the remaining amount to be received is \$72,250.

Termination

### JoAnn N. McMinn, Senior Vice President and Chief Financial Officer

Assuming one of the following events occurred on December 31, 2008, Ms. McMinn s payments and benefits would consist of the following:

						ei iiiiiauoi	1
						by	
				Te	ermination	Company	
					by		
				Voluntary (	_	without	Change of
				, , , , , , , , , , , , , , , , , , , ,	with		g
JoAnn N. McMinn	Retirement	Death	Disability	Resignation		Cause	Control
Salary Continuation							
Agreement (1)	N/A	240,000	38,175				22,500
Group Term Carve-out							
Plan (2)	N/A	364,728	243,152				243,152
Value of Options (3)	N/A						
Change of Control							
Severance Agreement							
(4)	N/A						339,405
		\$604,728	\$281,327	\$	\$	\$	\$605,057

#### (1) Salary Continuation Agreement

Ms. McMinn s Salary Continuation Agreement was executed in 2007. Her agreement provides for a pre-retirement death benefit in the form of annual payments of \$16,000 for a period of 15 years. Pre-retirement benefits payable in the events of disability and change in control increase each year until Ms. McMinn reaches age 65 up to a percentage of the accrued account value and would be paid in the form of equal annual payments over 15 years.

#### (2) Group Term Carve-out Plan

Ms. McMinn s Group Term Carve-out Plan became effective in 2007. Ms. McMinn s beneficiary would be entitled to a death benefit of three times base salary up to a maximum of \$453,000. In the hypothetical case of her death at December 31, 2008, while she was still employed, her beneficiary would have received \$364,728, which is three times base salary. In the case of disability or change of control, the death benefit would have been \$243,152, two times her salary.

#### (3) Value of Options

If Ms. McMinn s employment had been terminated on December 31, 2008 due to death, disability or change of control, she, or her beneficiary, would have the right to exercise 100% of her outstanding stock options, without

regard to the remaining vesting schedule, for a total of 7,417 shares. Assuming the market value of the Company s stock was \$19.00 the closing price as of December 31, 2008, there would have been no value upon the

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exercise of those options. Under any other termination scenario, Ms. McMinn would have the right to exercise any vested options. As of December 31, 2008, there would have been no value upon exercise.

#### (4) Change of Control Severance Agreement

A severance payment is triggered by Ms. McMinn s Change of Control Severance Agreement only in the event of a change of control. If the Company had terminated Ms. McMinn s employment as a result of a change of control, she would have been entitled to receive a severance amount calculated in accordance with the terms of the contract. The amount, when reduced to its present value (using a discount rate of 1.63%) is equal to 2.95 times her average compensation for the most recent 5 years. The payment would have been payable in a lump sum within 30 days of her termination date.

#### Marcie A. Barber, Senior Vice President and Chief Operating Officer

Assuming one of the following events occurred on December 31, 2008, Ms. Barber s payments and benefits would consist of the following:

					1	ermination	1
				To		by Company	
				Voluntary	by Company with	without	Change of
Marcie A. Barber	Retirement	Death	Disability	Resignation	Cause	Cause	Control
Salary Continuation							
Agreement (1)	N/A	\$300,000	\$ 35,775	\$	\$	\$	\$ 15,240
Group Term Carve-out							
Plan (2)	N/A	379,830	253,220				253,220
Value of Options (3)	N/A						
Change of Control							
Severance Agreement (4)	N/A						340,880
							,
		\$679,830	\$288,995	\$	\$	\$	\$609,340

#### (1) Salary Continuation Agreement

Ms. Barber s Salary Continuation Agreement was executed in 2007. Her agreement provides for a pre-retirement death benefit in the form of annual payments of \$20,000 for a period of 15 years. Pre-retirement benefits payable in the events of disability and change in control increase each year until Ms. Barber reaches age 65 up to a percentage of the accrued account value and would be paid in the form of equal annual payments over 15 years.

#### (2) Group Term Carve-out Plan

Ms. Barber s Group Term Carve-out Plan became effective in 2007. Ms. Barber s beneficiary would be entitled to a death benefit of three times base salary up to a maximum of \$603,000. In the hypothetical case of her death at December 31, 2008, while she was still employed, her beneficiary would have received \$379,830, which is three times base salary. In the case of disability or change of control, the death benefit would have been \$253,220, two times her salary.

#### (3) Value of Options

If Ms. Barber s employment had been terminated on December 31, 2008 due to death, disability or change of control, she, or her beneficiary, would have the right to exercise 100% of her outstanding stock options, without regard to the remaining vesting schedule, for a total of 4,794 shares. Assuming the market value of the Company s stock was \$19.00, the closing price as of December 31, 2008, there would have been no value upon the exercise of those options. Under any other termination scenario, Ms. Barber would have the right to exercise any vested options.

Under any other termination scenario, Ms. Barber would have the right to exercise any vested options. As of December 31, 2008, there would have been no value upon exercise.

2.1

#### (4) Change of Control Severance Agreement

A severance payment is triggered by Ms. Barber s Change of Control Severance Agreement only in the event of a change of control. If the Company had terminated Ms. Barber s employment as a result of a change of control, she would have been entitled to receive a severance amount calculated in accordance with the terms of the contract. The amount, when reduced to its present value (using a discount rate of 1.63%) is equal to 2.95 times her average compensation for the most recent 5 years. The payment would have been payable in a lump sum within 30 days of her termination date.

#### **Personnel Committee Report on Executive Compensation**

The Personnel Committee has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of the SEC s Regulation S-K with management and, based upon such review and discussion, the Personnel Committee has recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

By: Philip Gingerich, Jr., Chairman, Timothy Havice, Jan Snedeker and Joe Benner

#### **DIRECTOR S COMPENSATION**

Presented below is data concerning the compensation of members of the Company s Board of Directors for the year 2008.

#### **Director Compensation Table**

Changain

					Change in		
					Pension		
					value		
					and Non-		
	Fees				qualified		
	Earned or	Stock	Option	Non-Equity	Deferred	All Other	
				Incentive			
	Paid in	Awards	Awards	Plan	Compensation	Compensation <sup>1</sup>	
Name	Cash	(\$)	(\$)	Compensation	earnings (\$)	(\$)	Total
Joe Benner	\$13,500	\$	\$	\$	\$ 3,070	\$ 500	\$17,070
A. Jerome Cook (2)	13,375	,	T	Ť	43,355	500	57,230
Martin Dreibelbis	15,375				2,771	500	18,646
Philip Gingerich	13,875				1,705	5,716	21,296
Marshall Hartman	13,625				2,997	3,856	20,478
Timothy Havice	15,125				5,729	5,155	26,009
Charles Hershberger	13,750				7,244	5,429	26,423
Robert Metz	11,625				4,109	2,283	18,017
Dale Nace	14,125				12,692	3,992	30,809
Richard Scanlon	12,125				4,770	1,611	18,506
Jan Snedeker	11,500				6,062	4,487	22,049
Ronald Witherite	13,500				8,411	500	22,411

(1) Other compensation includes a \$500 discretionary holiday bonus and interest earned on deferred

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(2) In addition to the above, as a retired employee of the Company, Mr. Cook also received \$34,000 in 2008 pursuant to his Key Employee Supplement Retirement Plan and \$33,696 pursuant to the Company s **Defined Benefit** Plan.

Each director was paid an annual fee of \$10,500. Attendance at a minimum of 10 regularly scheduled meetings is required to receive full payment. Additionally, all non-employee directors also received \$125 per meeting to attend committee and special meetings of the Board. These fees, whether paid in cash or deferred as part of the Director's Deferred Compensation Plan, are included in the column titled. Fees Earned or Paid in Cash in the above table. In addition to the fees, the Company provides benefits to the directors under several other non-qualified plans described below. The amount listed in the above table in the column titled. Change in Pension Value and Nonqualified Deferred Compensation Earnings includes the aggregate increase in carrying value during 2008 for the plans in which each director participates.

#### **Director s Deferred Compensation Plans**

The 1982 Plan. In 1982, a director—s deferred compensation plan was established. This plan permitted participating directors to defer \$3,900 in director—s fees each year for a five year period beginning with the election to participate in the plan. In return, the Company agreed to pay each participating director a specified amount in 120 equal payments beginning at the age of 65 or five years after the date the director elects to participate in the plan, whichever is later. If the director were to die before that time, payments would begin upon the death of the director. Deferred compensation was used to the purchase life insurance policies which will fund the Company—s obligations under the plan. The Company is the owner and the beneficiary of these life insurance policies. The only current director participating in the 1982 Plan is Mr. Cook.

**The 1987 Plan.** In 1987, when the first director s deferred compensation plan was fully funded, directors were offered a second deferred compensation plan. Each director could elect to defer \$4,700 in director s fees each year for five years in exchange for an additional benefit similar to that offered under the 1982 plan. The only current director participating in the 1987 Plan is Mr. Cook.

**The 1991 Plan.** In 1991, when the second plan was funded, a third deferred compensation plan was offered to directors. Each director could elect to defer \$6,000 in director s fees each year for five years in order to receive an additional benefit similar to that offered under the 1982 and 1987 plans. Current directors participating in the 1991 Plan are Messrs. Cook, Nace and Witherite.

All three plans described above operate in substantially the same manner and all are funded by insurance policies as described above. The 1982, 1987 and 1991 plans continue to be in effect.

**The 1999 Plan.** Effective January 1, 1999, the Board of Directors adopted a director s deferred compensation plan which is in addition to the other plans described above. The 1999 plan is an unfunded plan. The Company makes no contributions to the plan. This plan simply allows our directors to defer receipt of their compensation to future dates.

Prior to each calendar year, a director may elect to defer receipt of all or a part of his or her compensation for that calendar year. The Company will credit the deferred amounts to an account maintained at the Bank. Each participating

director has a separate account. The deferred compensation will earn interest, compounded quarterly, at the current interest rate of the Bank s floating IRA savings program.

A participating director who resigns as director before reaching age 55 will receive his or her account balance in one lump sum distribution. A participating director who resigns as director after reaching age 55 will receive his or her account balance in equal semi-annual payments over the ten years beginning on the earlier of January 1 or July 1 after the director resigns.

If a participating director dies prior to receiving all of his or her account balance, the director s remaining account balance will be paid in one lump sum to the director s designated beneficiary. In the event of a director s

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permanent disability or unforeseeable emergency, the Board of Directors has the discretion to accelerate payment of that director s account balance.

Participants in the 1999 Plan are Messrs. Gingerich, Hartman, Havice, Hershberger, Metz, Nace, Snedeker and Dr. Scanlon.

**Director** s **Retirement Plan.** In December 1988, the Bank established a retirement program for directors. The plan provides for a target retirement benefit of \$7,800 per year for 10 years beginning at age 65, or, if later, when the director has completed 10 years of credited service (as defined in the plan) with the Board. The retirement benefit for each director accrues over his or her remaining projected period of service until he or she reaches age 65 or completes 10 years of credited service. Lesser benefits are payable in the event of the director s death, disability, or other termination (except terminations caused by the director s fraud or dishonesty). Of the directors that served during 2008, only Mr. Cook was a participant in this plan. He has vested in his benefit under this plan and has begun receiving payments.

In January 2001, a new Director s Retirement Plan was established, applicable to all active directors who would commence benefit payments in 2001 or later. The provisions in the new plan are the same as the 1988 plan, except that the target retirement benefit is \$8,500 per year. Current directors included in the plan are Messrs. Benner, Dreibelbis, Gingerich, Hartman, Havice, Hershberger, Metz, Nace, Snedeker, Witherite and Dr. Scanlon. Mr. Evanitsky, an employee director, is also included in the plan.

**Split Dollar Life Insurance.** In 2001, the Bank purchased split-dollar life insurance policies on each of the current directors. Directors who remain on the Board until age 65 or later will be eligible to retain \$25,000 of life insurance coverage for the rest of their lives. The eligible directors are not required to pay premiums on the life insurance policy, but will have the imputed value of the insurance coverage included in their taxable income.

#### STOCK OWNERSHIP BY MANAGEMENT AND BENEFICIAL OWNERS

No individual, group or business owns of record more than five percent of the Company s stock. The following table shows the number of shares of common stock beneficially owned by each of the Company s Directors and Named Executive Officers and of all the Directors and Officers as a group as of February 27, 2009. Common stock is the only class of equity securities of the Company that is outstanding.

	Amount and		
	Nature	Percentage of	
		Outstanding	
	of Beneficial	Common	
Owner	Ownership	Stock	
Marcie A. Barber	2,738(3)	*	
Joe E. Benner	11,447(1)(2)	*	
A. Jerome Cook	10,638(1)(2)(4)	*	
Martin L. Dreibelbis	9,287 <sub>(2)(4)</sub>	*	
Francis J. Evanitsky	33,884(2)(3)	*	
Philip E. Gingerich, Jr.	14,213(2)	*	
Marshall L. Hartman	35,092	*	
Timothy I. Havice	50,466(1)(2)	1.16%	
Charles L. Hershberger	17,075 <sub>(5)</sub>	*	
JoAnn N. McMinn	3,059(2)(3)	*	
Robert K. Metz	32,826	*	
Dale G. Nace	10,158(2)	*	
Richard M. Scanlon, DMD	5,289(2)	*	
Jan Snedeker	9,468(2)(6)	*	
Ronald H. Witherite	4,038(2)	*	
Directors & Executive Officers as a group	249,678	$5.71\%^{(7)}$	

\* Indicates ownership of less than 1% of the outstanding common stock.

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- (1) Includes shares held solely by the individual s spouse: as to Mr. Benner, 1,438 shares; as to Mr. Cook, 676 shares; as to Mr. Havice, 22,042 shares.
- (2) Includes shares held jointly with spouse as follows: Mr. Benner, 10,009 shares; Mr. Cook, 730 shares: Mr. Dreibelbis, 8,212 shares; Mr. Evanitsky, 6,086 shares; Mr. Gingerich, 13,480 shares; Mr. Havice. 1,080 shares; Ms. McMinn, 1,000 shares; Mr. Nace, 10,158 shares; Dr. Scanlon, 5,289 shares; Mr. Snedeker, 5,496 shares; and Mr. Witherite, 4,038 shares.
- (3) Includes shares that may be acquired within 60 days of the Record Date through the exercise of stock options as follows:

  Ms. Barber,

478; Mr. Evanitsky, 26,798; Ms. McMinn, 2,059.

- (4) Includes shares held jointly with children or grandchildren: as to Mr. Cook, 1,852 shares; and as to Mr. Dreibelbis as custodian for minor children, 1,075 shares.
- (5) Includes 16,761 shares held by Stonewall Equity, a limited liability partnership owned by Mr. Hershberger and his spouse.
- (6) Includes 1,200 shares held by Snedeker Oil Co., Inc.
- (7) Based on the total shares outstanding plus the number of shares underlying exercisable stock options of all directors and officers as a group.

#### SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the Company s directors and executive officers, and persons who own more than 10 percent of a registered class of the Company s equity securities, to file reports of ownership and change in ownership with the SEC. Directors, executive officers, and other 10 percent shareholders are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms they file.

Based solely on its review of the copies of such forms or written representations from certain reporting persons that no Form 5 s were required for those persons, the Company believes that during 2008 all filing requirements under

Section 16(a) applicable to its directors and executive officers were met in a timely manner.

#### **OTHER MATTERS**

#### **Shareholder Proposals for the 2010 Annual Meeting of Shareholders**

Under the Company s Bylaws, no business may be brought before the Annual Meeting unless it is specified in the notice of the meeting or is otherwise brought before the meeting by the Board of Directors or by a shareholder entitled to vote who has delivered notice to the Company (containing information specified in the Bylaws) by December 14, 2009. These requirements are separate from and in addition to the SEC s requirements that a shareholder must meet in order to have a shareholder proposal included in the Company s proxy statement. A shareholder wishing to submit a proposal for consideration at the 2010 Annual Meeting of Shareholders, either under SEC Rule 14a-8, or otherwise, should do so no later than December 14, 2009. A proposal submitted after that date will be considered untimely.

If the corporate secretary of the Company receives notice of a shareholder proposal that complies with the governing Bylaw provision on or prior to the required date, and if such proposal is properly presented at the 2010 Annual Meeting of shareholders, the proxy-holders appointed by the Company may exercise discretionary authority in voting on such proposal if, in the Company s proxy statement for such meeting, the Company advises shareholders of the nature of such proposal and how the proxies appointed by the Company intend to vote on such proposal, unless the shareholder submitting the proposal satisfies certain SEC requirements, including the mailing of a separate statement to the Company s shareholders.

The presiding officer of the Annual Meeting may refuse to permit any proposal to be made at an Annual Meeting by a shareholder who has not complied with all of the governing Bylaw procedures, including receipt of the required notice by the corporate secretary for the Company by the date specified. If a shareholder proposal is received by the Company after the required notice date but the presiding officer of the meeting nevertheless permits such proposal to be made at the 2010 Annual Meeting of shareholders, the proxies appointed by the Company may exercise discretionary authority when voting on such proposal.

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If the date of our next Annual Meeting is advanced or delayed more than 30 days from the anniversary of the 2009 Annual Meeting, we will promptly inform you of the change of the Annual Meeting and the date by which shareholder proposals must be received.

#### **Other Business**

At the date of this proxy statement, we are not aware of any business to be presented at the Annual Meeting other than the election of directors discussed in this proxy statement. If other proposals are properly brought before the Annual Meeting, the proxy holders named in the enclosed proxy card will vote your shares in accordance with their best judgment.

#### **Independent Registered Public Accounting Firm**

The Audit Committee has engaged Beard Miller Company LLP, Lancaster, Pennsylvania, as principal accountant to audit the financial statements of the Company and the Bank for the year 2009. This firm has no material relationship with the Company or the Bank and is considered to be well qualified. A representative of the firm is expected to be at the Annual Meeting. That representative will have the opportunity to make a statement if he or she so desires, and will be available to respond to appropriate questions.

Before Beard Miller Company LLP performs any non-audit services for the Company, the Audit Committee is informed at a meeting that such services are necessary and is advised of the estimated costs of such services. The Audit Committee then decides whether to approve Beard Miller s performance of the non-audit services. In 2008, all non-audit services performed by Beard Miller Company were approved in advance pursuant to these procedures. The Audit Committee has determined that the performance by Beard Miller Company LLP of benefit plan audits, the preparation of tax returns and advice on SEC accounting issues is compatible with maintaining that firm s independence. The Company has paid the following fees to Beard Miller Company LLP in the last two years:

Year		Audit-Related		
	Audit Fees <sup>(1)</sup>	Fees (2)	Tax Fees (3)	All Other Fees
2008	\$105,725	\$15,000	\$15,725	-0-
2007	\$102,873	\$14,500	\$13,735	-0-

(1) Includes professional services rendered for the audit of the Company s annual financial statements and review of financial statements included in Form 10-O, and the audit of internal control in accordance with Section 404 of Sarbanes-Oxley

Act, including out-of-pocket expenses.

- (2) Assurance and related services related to the performance of employee benefit audits.
- (3) Tax fees include the following: preparation of state and federal tax returns and tax consultation.

#### **Annual Report on Form 10-K**

Shareholders can obtain a copy of our annual report on Form 10-K free of charge by sending a written request to Ms. JoAnn N. McMinn, Senior Vice President/Chief Financial Officer, Juniata Valley Financial Corp., PO Box 66, Mifflintown, PA 17059.

#### **Electronic Availability of Proxy Materials**

The proxy statement and proxy card are available for viewing and printing at <a href="www.JVBonline.com">www.JVBonline.com</a>, following the Investor Relations path under Documents .

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# PLEASE MARK VOTES REVOCABLE PROXY AS IN THIS EXAMPLE JUNIATA VALLEY FINANCIAL CORP. THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF JUNIATA VALLEY FINANCIAL CORP.

The undersigned hereby appoints **Willa M. Allison, John E. Robertson and Harold B. Shearer** or any of them, as Proxies, each with the power to appoint his or her substitute, and authorizes them to represent and vote, as designated below, all the shares of common stock of Juniata Valley Financial Corp. held of record by the undersigned on February 27, 2009, at the annual meeting of shareholders to be held on May 19, 2009.

With- For All For hold Except

#### **ELECTION OF DIRECTORS (check**

1. **one**):

#### **CLASS A**

A. Jerome Cook Robert K. Metz
Martin L. Dreibelbis Richard M. Scanlon
Marshall L. Hartman

INSTRUCTION: To withhold authority to vote for any individual nom-inee(s), mark for all except , and write the nominee s name(s) in the space immediately below.

THE BOARD AND ANY ADJOURNMENTS THEREOF RECOMMENDS A VOTE FOR THE FOREGOING NOMINEES.

THE SHARES REPRESENTED BY THIS PROXY WILL BE VOTED AS SPECIFIED. IF NO DIRECTIONS ARE GIVEN, THIS PROXY WILL BE VOTED FOR THE ELECTION OF THE NOMINEES LISTED. ALTHOUGH THE BOARD OF DIRECTORS KNOWS OF NO OTHER BUSINESS TO BE PRESENTED, THIS PROXY ALSO CONFERS AUTHORITY TO VOTE ON ANY OTHER BUSINESS THAT MAY PROPERLY COME BEFORE THE MEETING, OR ANY ADJOURNMENT THEREOF, IN ACCORDANCE WITH THE RECOMMENDATIONS OF THE BOARD OF DIRECTORS. THIS PROXY MAY BE REVOKED PRIOR TO ITS EXERCISE.

Please be sure to date and sign this proxy card in the box below.

Date

Sign above

# THE PROXY STATEMENT AND PROXY CARD ARE AVAILABLE AT: www.JVBonline.com.

# Detach above card, sign, date and mail in postage paid envelope provided. JUNIATA VALLEY FINANCIAL CORP.

P.O. Box 66 Mifflintown, PA 17059 Telephone: (717) 436-8211

Please sign exactly as your name appears hereon. When signing as an Attorney, Executor, Administrator, Trustee or Guardian, please give full title. If more than one Trustee, **all must sign. All joint owners must sign.** 

# PLEASE ACT PROMPTLY SIGN, DATE & MAIL YOUR PROXY CARD TODAY

IF YOUR ADDRESS HAS CHANGED, PLEASE CORRECT THE ADDRESS IN THE SPACE PROVIDED BELOW AND RETURN THIS PORTION WITH THE PROXY IN THE ENVELOPE PROVIDED.

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