

SCHWEITZER MAUDUIT INTERNATIONAL INC  
Form DEF 14A  
March 16, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
SCHEDULE 14A  
(RULE 14a-101)  
INFORMATION REQUIRED IN PROXY STATEMENT  
SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934 (Amendment No. )  
Filed by the Registrant [ X ]  
Filed by a Party other than the Registrant [ ]

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

Schweitzer-Mauduit International, Inc.  
(Name of Registrant as Specified in Its Charter)  
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:
- Fee paid previously with preliminary materials.
  - Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
- (1) Amount Previously Paid:
- (2) Form, Schedule or Registration Statement No.:
- (3) Filing Party:
- (4) Date Filed:

March 17, 2017

TO OUR STOCKHOLDERS:

On behalf of the Board of Directors and management of Schweitzer-Mauduit International, Inc., I cordially invite you to the Annual Meeting of Stockholders to be held on Thursday, April 20, 2017 at 11:00 a.m. Eastern Time at the Company's corporate headquarters located at 100 North Point Center East, Suite 600, Alpharetta, Georgia.

Details about the Annual Meeting, nominees for election to the Board of Directors and other matters to be acted on at the Annual Meeting are presented in the Notice of Annual Meeting and Proxy Statement that follow.

It is important that your stock be represented at the meeting regardless of the number of shares you hold. You are encouraged to specify your voting preferences by so marking and dating the enclosed proxy card. If you wish to vote in accordance with the Board's recommendations, all you need to do is sign and date the card. You may also vote over the Internet by following the instructions on the enclosed proxy card.

Please complete and return the proxy card in the enclosed envelope or vote over the Internet whether or not you plan to attend the Annual Meeting. If you do attend and wish to vote in person, you may do so by revoking your proxy at that time.

If you plan to attend the Annual Meeting, please check the card in the space provided. This will assist us with meeting preparations and will enable us to expedite your admittance. If your shares are not registered in your own name and you would like to attend the Annual Meeting, please ask the broker, bank or other nominee which holds the shares to provide you with evidence of your share ownership, which will enable you to gain admission to the Annual Meeting.

Thank you for your support.

Sincerely,

Frédéric Villoutreix

Chairman of the Board and

Chief Executive Officer

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SCHWEITZER-MAUDUIT INTERNATIONAL, INC.

100 North Point Center East, Suite 600

Alpharetta, Georgia 30022-8246

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

March 17, 2017

The Annual Meeting of Stockholders of Schweitzer-Mauduit International, Inc. will be held at the Company's corporate headquarters located at 100 North Point Center East, Suite 600, Alpharetta, Georgia, on Thursday, April 20, 2017 at 11:00 a.m. Eastern Time for the following purposes:

1. To elect the three nominees for director named in the attached proxy statement for terms expiring at the 2020 Annual Meeting of Stockholders;
2. To ratify the selection of Deloitte & Touche LLP as the Company's independent registered public accounting firm for 2017;
3. To hold a non-binding advisory vote to approve executive compensation;
4. To hold a non-binding advisory vote to approve the frequency of the advisory vote regarding executive compensation; and
5. To transact such other business as may properly be brought before the meeting or any adjournments or postponements thereof.

We currently are not aware of any other business to be brought before the Annual Meeting.

You may vote all shares that you owned as of February 23, 2017, which is the record date for the Annual Meeting. A majority of the outstanding shares of our Common Stock must be represented either in person or by proxy to constitute a quorum for the conduct of business. Your vote is important. I urge you to sign, date and promptly return the enclosed proxy card in the enclosed business reply envelope. No postage is required if mailed in the United States. You may also vote over the Internet by following the instructions on the enclosed proxy card.

Sincerely,

Ricardo Nuñez

Interim General Counsel and Secretary

Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting to Be Held on April 20, 2017. Our Proxy Statement and the Schweitzer-Mauduit International, Inc. 2016 Annual Report on Form 10-K are available online at our Investor Relations website at <http://www.swmintl.com/>.

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SCHWEITZER-MAUDUIT INTERNATIONAL, INC.

100 North Point Center East, Suite 600

Alpharetta, Georgia 30022-8246

PROXY STATEMENT

INTRODUCTION

This Proxy Statement and the accompanying proxy card are being furnished to the stockholders of Schweitzer-Mauduit International, Inc., a Delaware corporation, referred to as either the “Company” or “SWM,” in connection with the solicitation of proxies by the Board of Directors of the Company (the “Board”) for use at the 2017 Annual Meeting of Stockholders (the “Annual Meeting”) and at any adjournment or postponement thereof. The Company intends to mail this Proxy Statement and proxy card, together with the 2016 Annual Report to Stockholders, on or about March 17, 2017.

GENERAL INFORMATION ABOUT THE ANNUAL MEETING AND VOTING

When and Where is the Annual Meeting?

The Annual Meeting will be held on April 20, 2017, at 11:00 a.m. Eastern Time, at our principal executive office located at 100 North Point Center East, Suite 600, Alpharetta, Georgia 30022.

What is the Purpose of the Annual Meeting?

At the Annual Meeting, stockholders will act upon the matters listed in the attached Notice of Annual Meeting of Stockholders, including (i) to elect three directors for terms expiring in 2020; (ii) to ratify the Audit Committee’s selection of Deloitte & Touche LLP as our independent registered public accounting firm for 2017; (iii) to hold a non-binding advisory vote to approve executive compensation; (iv) to hold a non-binding advisory vote to approve the frequency of the advisory vote regarding executive compensation; and (v) to consider and act upon the stockholder proposal described in this Proxy Statement if properly presented at the Annual Meeting.

We currently are not aware of any business to be acted upon at the Annual Meeting other than that described in this Proxy Statement. If, however, other matters are properly brought before the Annual Meeting, or any adjournment or postponement of the Annual Meeting, your proxy includes discretionary authority on the part of the individuals appointed to vote your shares to act on those matters according to their best judgment.

Adjournment of the Annual Meeting may be made for the purpose of, among other things, soliciting additional proxies to obtain a quorum. Any adjournment may be made from time to time by the chairman of the Annual Meeting.

Who May Attend the Annual Meeting?

All stockholders of record at the close of business on February 23, 2017, the record date for the Annual Meeting, or their duly appointed proxies may attend the Annual Meeting. Although we encourage you to complete and return the attached proxy card by mail or vote over the Internet to ensure your vote is counted, you may also attend the Annual Meeting and vote your shares in person.

What Constitutes a Quorum for Purposes of the Annual Meeting?

A quorum for the Annual Meeting will be a majority of the issued and outstanding shares of the Company’s common stock, par value \$0.10 per share (the “Common Stock”), present in person or represented by proxy. Abstentions and “broker non votes” are counted as present and entitled to vote for purposes of determining a quorum.

#### Who is Entitled to Vote at the Annual Meeting?

Each stockholder of record at the close of business on February 23, 2017, the record date for the Annual Meeting, will be entitled to one vote for each share registered in such stockholder's name. As of February 23, 2017, there were 30,594,547 shares of Common Stock outstanding.

Participants in the Company's Retirement Savings Plan (the "Plan") may vote the number of shares they hold in that plan. The number of shares shown on a participant's proxy card includes the stock units the participant holds in the Plan and serves as a voting instruction to the trustee of the Plan for the account in the participant's name. Information as to the voting instructions given by individuals who are participants in the Plan will not be disclosed to the Company.

#### How May I Vote My Shares?

You can vote by completing, signing, dating and mailing the enclosed proxy card in the envelope provided. Proxy cards received at the Company's principal executive office prior to the Annual Meeting will be voted as instructed. You may also vote over the Internet by following the instructions on the enclosed proxy card or vote in person at the Annual Meeting.

If your shares are held in "street name" (i.e., if they are held through a broker, bank or other nominee), you may receive a separate voting instruction form with this Proxy Statement, or you may need to contact your broker, bank or other nominee to determine whether you will be able to vote electronically by using the Internet or by telephone. If your shares are held in "street name" and you wish to vote in person, you must obtain a legal proxy from the record holder (the broker, bank or other nominee) giving you the right to vote the shares at the Annual Meeting.

If your vote is received before the Annual Meeting, the named proxies will vote your shares as you direct.

#### How Does the Board Recommend that I Vote?

The Board unanimously recommends that you vote:

- FOR the three nominees for election to the Board named in Proposal One – Election of Directors;
- FOR Proposal Two – Ratification of the Selection of the Independent Registered Public Accounting Firm;
- FOR Proposal Three – Non-Binding Advisory Vote to Approve Executive Compensation; and
- FOR a frequency of every THREE YEARS on Proposal Four – Non-Binding Advisory Vote to Approve the Frequency of the Advisory Vote on Executive Compensation.

#### What Vote is Required to Approve Each Proposal?

Proposal One – Election of Directors. Directors will be elected by a plurality vote of shares of SWM's Common Stock as of the record date present in person or represented by proxy at the Annual Meeting and entitled to vote on the election of directors. This means that the individuals who receive the greatest number of votes cast "FOR" will be elected as directors, up to the maximum number of directors to be chosen at the meeting. Proxies cannot be voted for a greater number of persons than the number of nominees named in this Proxy Statement. Votes may be cast in favor of or withheld from each nominee; votes that are withheld will be excluded entirely from the vote and will have no effect.

Proposal Two – Ratification of the Selection of the Independent Registered Public Accounting Firm. The vote will be decided by the affirmative vote of a majority of shares of the Common Stock as of the record date present in person or represented by proxy and entitled to vote on the subject matter.

Proposal Three – Non-Binding Advisory Vote to Approve Executive Compensation. The vote will be decided by the affirmative vote of a majority of shares of the Common Stock as of the record date present in person or represented by proxy and entitled to vote on the subject matter. This is an advisory vote and is not binding on the Board of

Directors. However, the Compensation Committee and the Board of Directors expect to take into account the outcome of the vote when considering future decisions regarding executive compensation.

Proposal Four – Non-Binding Advisory Vote To Approve the Frequency of the Advisory Vote on Executive Compensation. The vote shall be decided by the affirmative vote of a plurality of shares of the Common Stock as of the record date present in person or represented by proxy and entitled to vote on the subject matter. A “plurality” for Proposal Four means the choice of frequency that receives the greatest number of votes cast will be considered the preference of our stockholders. This is an advisory vote and is not binding on the Board of Directors. However, our Compensation Committee and Board of Directors expect to take into account the outcome of the vote when considering the frequency of future non-binding advisory votes to approve executive compensation.

#### What Happens if I Do Not Vote My Shares?

We encourage you to vote. Voting is an important stockholder right and helps to establish a quorum for the conduct of business. Abstentions and “broker non-votes” are counted as present and entitled to vote for purposes of determining a quorum. In tabulating the voting result for any particular proposal, abstentions and, if applicable, broker non-votes are not counted as votes “FOR” or “AGAINST” the proposals. Accordingly, abstentions will have no effect on Proposal One, since only votes “FOR” a director nominee will be considered in determining the outcome and, similarly, will have no effect on Proposal Four regarding the non-binding advisory vote to approve the frequency of the advisory vote on executive compensation. Because they are considered to be present and entitled to vote for purposes of determining voting results, abstentions will have the effect of a vote “AGAINST” Proposals Two and Three.

Under the New York Stock Exchange (“NYSE”) rules, if your shares are held in “street name” and you do not indicate how you wish to vote, your broker is permitted to exercise its discretion to vote your shares only on certain “routine” matters. Proposal Two is a “routine” matter under NYSE rules and, as such, your broker is permitted to exercise discretionary voting authority to vote your shares “FOR” or “AGAINST” the proposal in the absence of your instruction. The other proposals are not considered “routine” matters. Accordingly, if you do not direct your broker how to vote on such proposals, your broker may not exercise discretionary voting authority and may not vote your shares. This is called a “broker non-vote,” and although your shares will be considered to be represented by proxy at the Annual Meeting and counted for quorum purposes as discussed above, they are not considered to be shares “entitled to vote” on those proposals and will not be counted as having been voted on the applicable proposals. Therefore, they will not have the effect of a vote for or against such proposals.

#### How Can I Revoke My Proxy or Change My Vote?

At any time before it is voted, any proxy may be revoked by the stockholder who granted it by (i) delivering to the Company’s General Counsel and Secretary another signed proxy card or a signed document revoking the earlier proxy or (ii) attending the Annual Meeting and voting in person. You may also change your previously-submitted vote by submitting a subsequent vote over the Internet. The last vote received prior to the Annual Meeting will be the one counted.

If your shares are held in “street name” (i.e., if they are held through a broker, bank or other nominee), you may submit new voting instructions by contacting your broker, bank or other nominee. At any time before your previously-submitted vote or previously-granted proxy is voted, you may change such vote or revoke such proxy in person at the Annual Meeting if you obtain a legal proxy from the record holder (the broker, bank or other nominee) giving you the right to vote the shares.

#### Who Pays For the Proxy Solicitation?

The Company will pay the entire cost of the proxy solicitation. The Company will reimburse brokers, fiduciaries and other nominees for their reasonable expenses in forwarding proxy materials to beneficial owners. In addition to solicitation by mail, directors, officers and employees of the Company may solicit proxies in person, by telephone or by other means of communication. Directors, officers and employees of the Company will not receive any additional compensation in connection with such solicitation.

Who Will Count the Vote?

American Stock Transfer & Trust Company has been engaged to tabulate stockholder votes and act as our independent inspector of election for the Annual Meeting.

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## STOCK OWNERSHIP

## Significant Beneficial Owners

The following table shows the persons known to the Company as of March 2, 2017 to be the beneficial owners of more than 5% of the outstanding shares of the Company's Common Stock. In furnishing the information below, the Company has relied solely on information filed with the Securities and Exchange Commission (the "SEC") by the beneficial owners.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class*	Sole Voting Power	Shared Voting Power	Sole Investment Power	Shared Investment Power
BlackRock Inc. <sup>(1)</sup> 55 East 52nd Street New York, NY 10022	3,494,429	11.4 %	3,427,326	0	3,494,429	0
The Vanguard Group, Inc. <sup>(2)</sup> 100 Vanguard Blvd. Malvern, PA 19355	2,721,860	8.91 %	40,946	4,260	2,678,273	43,587
LSV Asset Management <sup>(3)</sup> 155 N. Wacker Drive Suite 4600 Chicago, IL 60606	1,592,749	5.22 %	944,576	0	1,592,749	0

\* The percentages contained in this column are based solely on information provided in Schedules 13G (or amendments thereto) filed with the SEC by each of the beneficial owners listed above regarding their respective holdings of the Company's Common Stock as of December 31, 2016.

(1) Based solely on information contained in a Schedule 13G filed on January 17, 2017 by BlackRock Inc. to report its beneficial ownership of Common Stock.

(2) Based solely on information contained in a Schedule 13G/A filed on February 13, 2017 by The Vanguard Group, Inc. ("Vanguard") to report its beneficial ownership of Common Stock.

(3) Based solely on information contained in a Schedule 13G filed on February 6, 2017 by LSV Asset Management to report its beneficial ownership of Common Stock.

## Directors and Executive Officers

To assure that the interests of directors and executive officers are aligned with the Company's stockholders, the Company requires both directors and key executive officers (including all of the Company's Named Executive Officers, as described in the section entitled "Executive Compensation - Compensation Discussion & Analysis") to own minimum amounts of Common Stock within five years of becoming subject to the policy. Either directly or through deferred compensation accounts, each director must hold equity, or equity equivalents, in an amount at least equal in value to five times the value of the directors' annual Board cash retainer. Each Named Executive Officer must hold equity (vested or unvested) equal to a multiple (from two to five), depending on the position held, of his or her annual base salary. As of March 2, 2017, all directors and Named Executive Officers have met or, within the applicable period, are expected to meet, these stock ownership guidelines.

The following table sets forth information as of March 2, 2017 regarding the number of shares of Common Stock beneficially owned by all directors and nominees, by each Named Executive Officer and by all directors and executive officers as a group. In addition to shares of Common Stock they own beneficially, all directors have at some point

deferred part of their compensation from the Company through a deferred compensation plan for non-employee directors, explained in more detail under “Director Compensation” below. Under such plan, each director holds the equivalent of stock units in a deferral account. Unless otherwise indicated in a footnote, each person listed below possesses sole voting and investment power with respect to the shares indicated as beneficially owned by that person.

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The Company's insider trading policy prohibits directors and key executives (including all Named Executive Officers) from directly or indirectly hedging or pledging any of the Company's equity securities. The policy also generally prohibits all officers, directors and employees of the Company (and its subsidiaries, independent contractors or consultants) from, among other things, engaging in short sales or transactions in publicly traded options, puts, calls or other derivative securities based on the Company's equity securities on an exchange or any other organized market. No shares listed in the table are pledged as security.

Director and Director and Executive Officer Beneficial Ownership Table

Name of Individual or Identity of	Amount and Nature of Beneficial Ownership	Number of Deferred Stock Units <sup>(1)</sup>	Percent of Class <sup>(2)</sup>
Allison Aden	25,048 <sup>(3)</sup>	0	*
Claire L. Arnold	11,054	54,148	*
K.C. Caldabaugh	4,000	33,570	*
Robert Cardin	17,201 <sup>(4)</sup>	0	*

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The following table contains certain selected financial data that have been derived from our audited financial statements. The data should be read in conjunction with the Financial Statements and Notes thereto incorporated into Item 8 and *Management's Discussion and Analysis of Financial Condition and Results of Operations* incorporated into Item 7.

	2010	Years Ended December 31,			2006
		2009	2008	2007	
(In thousands, except per share data)					
<b>Statement of operations data:</b>					
Revenues	\$ 100,864	\$ 98,453	\$ 97,028	\$ 94,201	\$ 93,831
Cost of revenues	78,096	78,355	75,599	73,947	71,534
Gross profit	22,768	20,098	21,429	20,254	22,297
Distribution expenses	7,525	6,933	7,227	6,394	6,327
Selling and administrative expenses	16,362	16,607	16,289	17,775	17,574
Loss from operations	(1,119)	(3,442)	(2,087)	(3,915)	(1,604)
Interest expense	702	619	1,077	1,385	1,206
Other income	(361)	(367)	(396)	(342)	
Loss before income taxes	(1,460)	(3,694)	(2,768)	(4,958)	(2,810)
Income tax expense (benefit)	100	82	(212)	(1,765)	(857)
Net Loss	\$ (1,560)	\$ (3,776)	\$ (2,556)	\$ (3,193)	\$ (1,953)
Basic loss per common share	\$ (0.24)	\$ (0.58)	\$ (0.40)	\$ (0.50)	\$ (0.31)
Diluted loss per common share	\$ (0.24)	\$ (0.58)	\$ (0.40)	\$ (0.50)	\$ (0.31)
<b>Weighted average common shares outstanding:</b>					
Basic	6,450	6,464	6,434	6,399	6,338
Diluted	6,450	6,464	6,434	6,399	6,338
<b>Balance sheet data (at end of period):</b>					
Reusable surgical products, net	\$ 17,369	\$ 18,151	\$ 20,577	\$ 19,416	\$ 20,954
Total assets	61,708	62,928	69,746	71,968	74,354
Notes payable	5,561	6,124	8,434	2,493	2,497
Mortgages payable	3,780	4,013	4,228	4,286	4,524
Bonds payable	520	520	520	7,060	7,720
Total liabilities	22,764	23,063	26,764	27,342	27,636
Shareholders' equity	38,944	39,865	42,982	44,626	46,718

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis should be read with our financial statements and Notes included elsewhere in this Annual Report on Form 10-K. This discussion and analysis contains trend analysis and might contain forward-looking statements. These statements are based on current expectations and actual results might differ materially. Among the factors that could cause actual results to vary are

*those described in the Overview section below and in Item 1A. Risk Factors.*

**Overview**

We provide daily processing, assembly and delivery of reusable and disposable surgical products and instruments through our state-of-the-art, FDA-regulated service centers. Our integrated closed-loop process starts with daily delivery of reusable and disposable surgical supplies and instruments to healthcare providers.

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After use, we pick up the reusable textiles, basins and instruments used in surgery and return them to our processing facilities. Used products arriving at our processing facilities are sorted, cleaned, inspected, packaged, sterilized and shipped back to the healthcare providers. We also manage the instrumentation and supply chain of hospitals, surgery centers and operating rooms and their central sterilization facilities.

We believe our facilities are strategically situated to capitalize on future market opportunities. These facilities have significant available capacity to access more of the national market.

We derive our revenue from the sale and servicing of reusable and disposable surgical products and instruments and the management of our customers' supply chain and central sterilization functions. Reusable products include linens (gowns, towels and drapes) and basins (stainless steel cups, carafes, trays and basins). Disposable accessory packs supplement the reusable products with highly customizable components. We sell our products and services through a direct sales force located throughout most of the major markets in the United States. Our revenue growth is primarily determined by the number of customers, the number and type of surgical procedures that we service for each customer, and pricing for our various types of surgical packs and procedures. Revenues are recognized as the agreed upon products and services are delivered, generally daily. We incur most of our cost of revenues from processing the reusable surgical products and instruments at our processing facilities.

In November 2008, we signed a five-year Supply and Co-Marketing Agreement (the Co-Marketing Agreement) with Cardinal Health 200, Inc. (Cardinal), an affiliate of Cardinal Health, Inc. We appointed Cardinal as our exclusive provider of disposable surgical products. We jointly market an environmentally friendly combined reusable pack (produced by us) and disposable surgical pack (produced by Cardinal) called the Hybrid Preference Pack. The Co-Marketing Agreement gives us an opportunity to focus on our core strengths: reusable surgical products, instrumentation and management of central sterilization and supply chain activities. The Co-Marketing Agreement gives our environmentally friendly solution greater reach and visibility throughout the healthcare market and combines the strengths of two organizations that are market leaders in their segments for a more efficient and effective delivery of healthcare solutions. We amended and restated the Co-Marketing Agreement in February 2010 to provide, among other things, that we purchase from Cardinal Health the disposable component products included in the Hybrid Preference Packs, instead of receiving them on a consignment basis. See *Item 1. Business The Company* for a further description. The change in the arrangement for disposable component products contributed approximately \$200,000 of the \$2.7 million increase in our gross margins in 2010.

Under the terms of the Co-Marketing Agreement with Cardinal Health, we received \$1.0 million and \$250,000 in January 2009 and 2010, respectively, which was initially recognized in other accrued expenses in our balance sheets. The amounts received from Cardinal Health reimbursed us for certain expenses incurred for marketing and sales, opening depots in territories not currently served by us, and to close our disposable products assembly plant located in Plant City, Florida, among other items. During the years ended December 31, 2010 and 2009, we incurred costs of \$37,000 and \$485,000, respectively, related to certain costs, including severance, asset disposal and other costs, associated with the closing of our disposable assembly facility in Plant City, Florida. The costs directly associated with the plant closing were applied against the payment received from Cardinal Health. Additionally, during the years ended December 31, 2010 and 2009, we incurred costs of \$399,000 and \$329,000, respectively, related to the hiring of sales and marketing professionals to support the agreement, as well as software development, and training and management sessions in an effort to support the agreement. The direct costs incurred in support of the agreement with Cardinal Health were applied against the payment received from Cardinal Health. We accounted for cash incentive payments under the provisions of Accounting Standards Codification (ASC) 605-50-45-13b, *Revenue Recognition: Customer Payments and Incentives*, which requires that consideration received from a vendor that is a reimbursement for cost incurred to sell the vendor's product be characterized as a reduction of that cost when recognized in the income statement.

Most of our surgical instrument supply arrangements with customers use instruments owned by Aesculap, which receives an agreed upon fee for each procedure based on the number and kinds of procedures performed

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with its instruments and the number and combination of instruments used for each procedure. This arrangement allows us to limit our cost of capital for instrument programs. In addition to the Aesculap-owned instruments, we purchase surgical instruments from other vendors to service customers who have requirements that Aesculap cannot fulfill. We expect instrument revenues will continue to grow and, as a result, we expect our instrument inventory will continue to grow.

Our profitability is primarily determined by our revenues, the efficiency with which we deliver products and services to our customers, and our ability to control our costs. We incurred operating and net losses for the year ended December 31, 2010, but our results trended positively to a net profit in the third and fourth quarters of 2010. We incurred a significant loss during the three months ended March 31, 2010, primarily as a result of lower procedure volumes at several of our largest customers, as well as an increase in insurance costs related to higher than normal claims volume, selling expenses, and distribution related costs. During the last nine months of 2010, our reusable surgical product revenues increased as the level of interest in our environmentally friendly products continued to grow, and we experienced higher margins driven by increased reusable surgical product revenue, improved operational efficiencies and lower levels of product loss.

Our principal strategic opportunity to improve our operating results is to capitalize on our service capabilities and considerable infrastructure by leveraging our current relationships with existing customers and adding new customers. We continue to focus on introducing our current and potential new customers to our physician-specific ReadyCase<sup>SM</sup> case cart management system, which has been our principal source of new sales. In addition, the Co-Marketing Agreement with Cardinal Health allows our sales force to focus on our strengths: reusable surgical products, instrumentation, and management of central sterilization and supply chain activities. The agreement gives our environmentally friendly solution greater reach and visibility throughout the healthcare market. It combines the strengths of two organizations that are leaders in their segments for a more efficient and effective delivery of healthcare solutions. See *Item 1. Business The Company*.

*Critical Accounting Policies and Estimates*

The preparation of our financial statements and related disclosures in conformity with accounting principles generally accepted in the United States of America requires management to make judgments, assumptions, and estimates that affect the amounts reported in our financial statements and accompanying notes. On an ongoing basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. We believe that these estimates and assumptions are reasonable under the circumstances; however, actual results may vary from these estimates and assumptions. Note B to our financial statements describes the significant accounting policies and methods that we use in preparing our financial statements. We identified the following critical accounting policies that affect the more significant judgments, assumptions and estimates used in preparing our financial statements.

*Allowance for Doubtful Accounts.* Our allowance for doubtful accounts is based on our assessment of the collectability of specific customer accounts, the overall aging of the balances and the financial stability of the customer. The use of different estimates or assumptions could produce different allowance balances. If a major customer's creditworthiness deteriorates or customer defaults run at a rate higher than historical experience, we would be required to increase this allowance, which could adversely affect our results of operations.

*Reserves for Shrinkage, Obsolescence, and Scrap for Reusable Surgical Products and Instruments.* We determine our reserves for shrinkage and obsolescence of our reusable surgical products and instruments based on historical experience. Any linen products not scanned by our RFID system for a 210-day period are considered lost and written off. We determine our reserve for scrap based upon quality assurance standards and historical evidence. We periodically verify the quantity of other reusable surgical products by counting and by applying observed turn rates. A third party, Aesculap, owns most of the surgical instruments that we use. We base our reserve for owned surgical instrument losses on our assessment of our historical loss experience, including periodic physical counts. Using different estimates or assumptions could produce different reserve





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balances for our reusable products and instruments. We review this reserve quarterly. If actual shrinkage, obsolescence or scrap differs from our estimates, our reserve would increase or decrease accordingly, which could adversely affect our results of operations.

*Reserves for Shrinkage and Obsolescence for Inventories.* We determine our reserves for shrinkage and obsolescence of our inventories based on historical data, including the results of cycle counts performed during the year and the evaluation of the aging of our disposable surgical products. Using different estimates or assumptions could produce different reserve balances. We review this reserve quarterly. If actual losses differ from our estimates, our reserve would increase or decrease accordingly, which could adversely affect our results of operations.

*Amortization of Reusable Surgical Products and Instruments.* Our reusable surgical products are stated at cost. We amortize linens and basins on a basis similar to the units of production method. Estimated useful lives for each product are based on the estimated total number of available uses for each product. The expected total available usage for our linen products using the three principal fabrics (accounting for approximately 73% of the reusable surgical products) is 75, 100, and 125 uses, based on several factors, including our actual historical experience with these products. We believe our RFID technology enables us to evaluate the useful lives of linen products more often. Basins are amortized on a straight-line basis over their estimated useful life, up to 20 years. We amortize owned surgical instruments on the straight-line method based on a four-year useful life. If our actual use experience with these products is shorter than these assumptions, our amortization rates for reusable products and instruments would increase, which could adversely affect our results of operations.

*Health Insurance Reserves.* We offer employee benefit programs including health insurance to eligible employees. We retain a liability up to \$110,000 annually for each health insurance claim. Our policy has an estimated annual aggregate liability limit of \$3.9 million. We accrue health insurance costs using estimates to approximate the liability for reported claims and claims incurred but not reported. Using different estimates or assumptions could produce different reserve balances. If actual claim results exceed our estimates, our health insurance reserve would increase, which could adversely affect our results of operations.

*Workers Compensation Insurance Reserve.* Our workers compensation insurance program is a large dollar deductible, self-funded plan. We retain a liability of \$250,000 for each claim occurrence. Our policy has an annual aggregate liability limit of \$1.6 million. We base our reserve on historical claims experience and reported claims. We accrue workers compensation insurance costs using estimates to approximate the liability for reported claims and claims incurred but not reported. We review this reserve quarterly. If actual claims differ from our estimates, the reserve would increase or decrease accordingly, which could adversely affect our results of operations.

*Income Taxes.* Our effective tax rate is based on our income or losses and statutory tax rates in the various jurisdictions in which we operate. Significant judgment is required in determining our effective tax rate and evaluating our tax positions. Income taxes have been provided using the asset and liability method in accordance with ASC Topic 740, *Income Taxes*, ( ASC 740 ). In accordance with ASC 740, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in the tax rate is recognized in operations in the period that includes the enactment date of the rate change. The tax benefits must be reduced by a valuation allowance in certain circumstances. Realization of the deferred tax benefits is dependent on generating sufficient taxable income prior to the expiration of any net operating loss carry-forwards. We periodically review deferred tax assets for recoverability, and provide valuation allowances as necessary.

*Stock-Based Compensation.* In accordance with ASC Topic 718, *Share-Based Payments* , ( ASC 718 ) and the Security and Exchange Commission Staff Accounting Bulletin No. 107 ( SAB 107 ), we recognize



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stock-based compensation expense in our statements of operations. We have elected to use the binomial model to determine the fair value of our issued options. Option pricing models require the input of subjective assumptions, including the expected life of the option, the price volatility of the underlying stock, expected interest rates and forfeitures. If actual results differ significantly from our assumptions, stock-based compensation could increase or decrease. For further discussion of our stock-based compensation, see *Note B-Summary of Significant Accounting Policies - Stock-Based Compensation* and *Note J - Stock-Based Compensation* to the financial statements.

*Recently Issued Accounting Standards*

In January 2010, the FASB issued ASU No. 2010-6, *Improving Disclosures About Fair Value Measurements*, that amends existing disclosure requirements under ASC 820 by adding required disclosures about items transferring into and out of levels 1 and 2 in the fair value hierarchy; adding separate disclosures about purchase, sales, issuances, and settlements relative to level 3 measurements; and clarifying, among other things, the existing fair value disclosures about the level of disaggregation. This ASU was effective for us for the first quarter of 2010, except for the requirement to provide level 3 activities of purchases, sales, issuances, and settlements on a gross basis, which is effective beginning the first quarter of 2011. Since this standard impacts disclosure requirements only and we do not have any items that meet the classification as Level 2 or Level 3 items, its adoption will not have a material impact on our results of operations or financial condition.

**Results of Operations**

We operate on a 52-53 week fiscal year ending the Sunday nearest December 31st. The financial statements are reflected as of December 31, 2010, 2009 and 2008 for presentation purposes only. The actual end of each period was January 2, 2011, January 3, 2010, and December 28, 2008, respectively. There are 52 weeks in 2010, 53 weeks in 2009 and 52 weeks in 2008.

The following table sets forth for the periods shown the percentage of revenues represented by certain items reflected in our statements of operations:

	<b>Years Ended December 31,</b>		
	<b>2010</b>	<b>2009</b>	<b>2008</b>
Revenues	100.0%	100.0%	100.0%
Cost of revenues	77.4	79.6	77.9
Gross profit	22.6	20.4	22.1
Distribution expenses	7.5	7.0	7.4
Selling and administrative expenses	16.2	16.9	16.8
Loss from operations	(1.1)	(3.5)	(2.1)
Interest expense	0.7	0.6	1.1
Other income	(.4)	(0.4)	(0.4)
Loss before income taxes	(1.4)	(3.7)	(2.8)
Income tax provision (benefit)	0.1	0.1	(0.2)
Net loss	(1.5)%	(3.8)%	(2.6)%

**Year ended December 31, 2010 compared to year ended December 31, 2009***Revenues*

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Revenues increased \$2.4 million, or 2.4%, to \$100.9 million for the year ended December 31, 2010, compared to \$98.4 million for the year ended December 31, 2009. As noted above, we operate on a 52-53 week fiscal year. Those weeks break down into a number of operating days which varies after taking into account

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company holidays. As a result, a key metric we utilize to run our business is our average daily revenue. There were 254 billing days in 2010 and 258 billing days in 2009. Our average daily revenue was \$397,000 and \$382,000 in 2010 and 2009, respectively. The increase in our average daily revenue in 2010 when compared to 2009 is primarily related to the increase in demand for our reusable surgical product offering and the amendment to the co-marketing agreement under which we now recognize all revenues for Hybrid Preference Pack customers. Partially offsetting these increases were lower procedure volumes and industry pricing pressures, as well as, customer losses.

Under the Supply and Co-Marketing Agreement with Cardinal Health, the Company accounted for disposable component products that were included in the Hybrid Preference Packs on a consignment basis and did not recognize any associated revenue. On February 3, 2010 the Company entered into the Amended and Restated Supply Agreement, at which time the Company began purchasing the disposable component products that were included in the Hybrid Preference Packs and recognizing the associated revenue upon sale. During 2010, the Company recognized \$2.7 million of revenue related to the disposable component products of the Hybrid Preference Packs, which accounted for approximately \$11,000 of the average daily revenue increase in 2010 compared to 2009.

*Gross Profit*

Gross profit increased \$2.7 million, or 13.3%, to \$22.8 million for the year ended December 31, 2010, compared to \$20.1 million for the prior year. As a percentage of revenues, gross profit increased by 2.2 percentage points to 22.6% for the year ended December 31, 2010 compared to 20.4% for the prior year. The increase in gross profit was primarily due to higher revenues of approximately \$2.4 million, lower reusable surgical product loss of \$1.8 million, lower instrument usage fees of \$844,000, lower repairs and maintenance of \$301,000 and lower sterilization expense of \$147,000 relating to the closure of our Plant City operations in 2009, as well as improved labor efficiency of \$472,000 and the change in the co-marketing agreement with Cardinal which accounted for less than \$200,000. Partially offsetting these items were higher disposable material costs of \$2.5 million, as well as, higher pack consumable costs of \$223,000, as result of the increase in our revenues.

The lower reusable surgical product loss was due to lower levels of product loss in 2010, as well as the prior year adjustment for additional product loss that was recorded in the three months ended September 30, 2009, see Note P *Third Quarter 2009 Adjustments*. The lower levels of product loss in 2010 are attributable to our focus on the management of linens at customer locations, as well as improved technology to track linens once they leave our facilities. The lower instrument usage fees were primarily the result of the loss of a large instrument customer during 2010, as well as the change in the mix of instrument sets used by our customers. The increase in disposable material costs relates almost entirely to our purchasing disposable materials from Cardinal Health. The disposable products purchased under the Hybrid Preference Pack program have lower margins because we are no longer assembling these products and incur a higher cost per product than in prior years. Prior to February 2010, we received the disposable packs contained in the Hybrid Preference Packs on consignment from Cardinal Health. Consequently, we did not recognize gross revenues or costs associated with these disposable packs. Under the terms of the amended agreement, effective February 2010, we now purchase the disposable packs from Cardinal Health and therefore recognize all associated revenues and costs of the Hybrid Preference Pack. We pay Cardinal Health for the disposable packs that we purchase without regard to our risk of collecting those amounts due from our customers.

*Distribution Expenses*

Distribution expenses increased \$592,000, or 8.5%, to \$7.5 million for the year ended December 31, 2010, compared to \$6.9 million in the prior year. The increase in distribution expenses in 2010 when compared to the prior year was primarily due to higher vehicle fuel costs, as well as increased labor-related costs and vehicle lease expense, as we added additional drivers and vehicles to service new customer routes. The increase in vehicle fuel costs was caused by the increase in diesel fuel costs and miles driven to service new customer routes.



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### *Selling and Administrative Expenses*

Selling and administrative expenses decreased \$244,000, or 1.5%, to \$16.4 million for the year ended December 31, 2010, compared to \$16.6 million in the prior year. The decrease in selling and administrative expenses in 2010 is primarily attributable to the extra week of operations in fiscal 2009 (our 53-week year end), lower other professional fees of \$274,000, lower severance-related costs of \$206,000 primarily due to the departure of a former officer in 2009, and lower payroll-related costs of \$114,000, which were partially offset by higher group purchasing organization ( GPO ) related marketing and administrative fees of \$208,000, as well as \$120,000 of costs incurred in the fourth quarter relating to the unsolicited expression of interest from a potential acquirer.

### *Interest Expense*

For the year ended December 31, 2010, interest expense increased \$83,000, or 13.4%, to \$702,000, compared to \$619,000 in the prior year. The increase in interest expense is primarily due to higher interest rates as well as generally higher average outstanding balances.

### *Other Income*

Other income was \$361,000 for the year ended December 31, 2010, primarily as a result of rental income, which is essentially the same as the prior year. In 2007, we entered into an agreement to lease to a third party a portion of our corporate headquarters under a non-cancelable operating lease.

### *Income Tax Expense*

Our effective tax rate is a function of our income or loss before taxes and statutory tax rates, as well as minimum taxes, in the various jurisdictions in which we operate. Income tax expense (benefit) is a function of our net income or loss, effective tax rate and valuation allowances. Our effective tax rate for 2010 was 6.8%, compared to 2.2% for 2009, principally because of a valuation allowance recorded in 2010 to reduce certain deferred tax assets and the reduced level of loss in 2010.

### *Net loss Per Common Share*

We recorded a net loss per common share of \$0.24 on a basic and diluted per share basis for 2010 compared with a net loss per common share of \$0.58 in 2009.

## **Year ended December 31, 2009 compared to year ended December 31, 2008**

### *Revenues*

Revenues increased \$1.4 million, or 1.5%, to \$98.4 million for the year ended December 31, 2009, compared to \$97.0 million for the year ended December 31, 2008. The increase in revenues is primarily attributable to the growth of our management of instrumentation and central sterilization department service offering and an extra week of operations in fiscal 2009, partially offset by industry pricing trends. Also, our 2008 revenues were favorably impacted by the reversal of an accrued customer discount of \$440,000 that was not realized.

### *Gross Profit*

Gross profit decreased \$1.3 million, or 6.1%, to \$20.1 million for the year ended December 31, 2009 compared to \$21.4 million for the prior year. As a percentage of revenues, gross profit decreased by 1.7 percentage points to 20.4% for the year ended December 31, 2009 compared to 22.1% for the prior year. The decrease in gross profit was primarily due to our reusable surgical product loss being higher than normal in our





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Tampa facility by approximately \$500,000, as well as product loss recognized in 2009 that was not previously captured by our information system in a prior year. As part of our efforts to reduce the level of loss and scrap costs, we performed additional operational reviews of the reusable surgical product usage during the third quarter of 2009, which resulted in identification of additional losses that were not known at January 1, 2009. The amount of the adjustments related to periods prior to January 1, 2009 that were recognized in the three months ended September 30, 2009 decreased gross profit by \$591,000.

### *Distribution Expenses*

Distribution expenses decreased \$294,000, or 4.1%, to \$6.9 million for the year ended December 31, 2009 as compared to \$7.2 million in the prior year primarily due to lower fuel costs, partially offset by an extra week of operations in fiscal 2009.

### *Selling and Administrative Expenses*

Selling and administrative expenses increased \$318,000, or 2.0%, to \$16.6 million for the year ended December 31, 2009 compared to \$16.3 million in the prior year. The increase in selling and administrative expenses for 2009 is primarily attributable to the extra week of operations in fiscal 2009 (our 53-week year end), as well as higher marketing costs and bank fees, partially offset by lower stock option expense. Additionally, selling and administrative expenses in 2008 were lower as a result of a reduction in the provision for doubtful accounts by \$759,000, primarily as a result of a customer that made substantial payment of past due amounts and brought its account current.

### *Interest Expense*

For the year ended December 31, 2009, interest expense decreased \$458,000, or 42.5%, to \$619,000 compared to \$1.1 million in the prior year. The lower expense when compared to 2008 is due primarily to generally lower interest rates and lower average outstanding balances under our revolving credit facility during the year. During the third quarter of 2009, we converted \$4.0 million of our outstanding line of credit and \$4.0 million of our term loan to a LIBOR-based rate which had a lower interest rate compared to the Prime based rate.

### *Other Income*

Other income was \$367,000 for the year ended December 31, 2009, primarily as a result of rental income, which is essentially the same as the prior year. Effective March 1, 2007, we entered into an agreement to lease to a third party a portion of our corporate headquarters under the terms of a non-cancelable operating lease.

### *Income Tax Expense (Benefit)*

Our effective tax rate is a function of our income or loss before taxes and statutory tax rates, as well as minimum taxes, in the various jurisdictions in which we operate. Income tax expense (benefit) is a function of our net income or loss, effective tax rate and valuation allowances. The effective tax rate for the year ended December 31, 2009 was 2.2% compared to (7.7)% for the year ended December 31, 2008. The primary reason for the lower effective tax rate for the year ended December 31, 2009, as compared to the same period last year is primarily attributable to a valuation allowance recorded in 2009 to reduce certain deferred tax assets to the amount that will more likely than not be realized and a deferred tax adjustment recorded during the fourth quarter 2009.

### *Net loss Per Common Share*

We recorded a net loss per common share of \$0.58 on a basic and diluted per share basis for 2009 compared with a net loss per common share of \$0.40 in 2008.



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### **Liquidity and Capital Resources**

Our principal sources of capital have been cash flows from operations and borrowings under our revolving credit facility. As of December 31, 2010, we had approximately \$1.3 million in cash and cash equivalents, compared to approximately \$802,000 as of December 31, 2009. In addition, as of December 31, 2010, we had \$9.6 million available under our credit facility, after accounting for amounts outstanding under the credit facility, certain letters of credit principally associated with our bonds payable (described below) and a general reserve.

Net cash provided by operating activities for 2010 was \$8.5 million as compared to \$10.3 million last year. Net cash from operations during 2010 primarily related to depreciation and amortization expense of \$8.8 million, an increase in accounts payable of \$1.3 million, the provision for slow moving reusable surgical products and shrinkage of \$1.2 million and stock-based compensation expense of \$636,000, which was partially offset by a decrease in employee-related and other accrued expenses of \$833,000, an increase in our accounts receivable of \$682,000, and our net loss of \$1.6 million. When compared to cash from operations during 2009, the decrease is primarily attributable to the decrease in inventories in 2009, as well as the decrease in our provision for slow moving reusable surgical products and shrinkage. The decrease in inventories in 2009 is the result of the Co-Marketing Agreement with Cardinal Health, as we no longer carry the same levels of raw materials and finished goods and we no longer have work in process. The decrease in the provision for slow moving reusable surgical products and shrinkage is the result of lower levels of shrinkage and lost products in 2010 when compared to 2009.

Net cash used in investing activities in 2010 was \$7.2 million as compared to \$7.5 million in 2009. Cash used in investing activities primarily related to purchases of property, plant and equipment and reusable surgical products. We estimate that our expenditures in 2011 for property, plant and equipment will be approximately \$2.5 million and reusable surgical products expenditures will be approximately \$7.0 million, an amount that may fluctuate depending on the growth of our business. We expect instrument revenues will continue to grow and, as a result, we expect our instrument inventory will continue to grow. We estimate that our expenditures in 2011 for instrument inventory will be approximately \$1.2 million.

As noted under *Item 1. Business Products*, as a result of Gore's intent to exit the medical fabrics market, we intend to make advance purchases of fabric to bridge the process of transitioning to another supplier. We anticipate this purchase will cause us to incur between \$10 million and \$13 million of capital expenditures in 2012, which we intend to finance through our renewal or replacement credit facility. There is no assurance that we will be able to secure financing on acceptable terms, if at all.

Net cash used in financing activities in 2010 was \$793,000 compared to \$2.5 million in 2009. Cash used in financing activities was primarily a result of slightly higher repayments on our outstanding notes and mortgage payable, partially offset by our borrowings on our notes payable.

### **Credit Facility**

On August 7, 2008, we entered into a three-year \$24.3 million credit facility (the *Credit Facility*), which includes a revolving loan of up to \$20 million for working capital, letters of credit, capital expenditures and other purposes, and a \$4.3 million term loan, which replaced a prior mortgage loan on our Tampa headquarters. Actual amounts available under the revolving loan are determined by a defined borrowing base, which primarily relates to outstanding receivables, inventories and reusable surgical products. As a result of the borrowing base calculation as of December 31, 2010, we had \$17.3 million available for advances, of which we used \$7.7 million of the revolving loan, including \$5.6 million of advances, \$2.0 million of availability for letters of credit to support our bonds and self-insurance policies, and \$0.1 million to maintain a required reserve. As of December 31, 2010, we had \$3.8 million outstanding on the term loan, which is classified as a mortgage payable. The term loan amortizes based on a 20-year schedule, with the remaining principal balance due when the Credit Facility expires on August 7, 2011. The Credit Facility is secured by substantially all of our assets.



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On March 30, 2010, the Credit Facility was amended to require us to maintain a minimum tangible net worth covenant of at least \$35 million through December 31, 2010 and \$37.5 million thereafter, and to set the fixed charge coverage ratio as no less than 0.90 to 1.00 through August 31, 2010 and 1.10 to 1.00 thereafter. As of December 31, 2010, we were in compliance with all the financial and non-financial covenants under the amended credit facility. As of January 1, 2011, the tangible net worth requirement will increase, as noted above, and based on our current projections we likely will not be in compliance with the tangible net worth requirement in the first quarter of 2011. There can be no assurance that our lender will issue a waiver.

As amended, the interest rate on the revolving loan varies between 250 and 300 basis points over LIBOR or between 150 and 200 basis points over the Prime Rate, depending on the level of the fixed charge coverage ratio. Interest on the term loan varies between 275 and 325 basis points over LIBOR or between 175 and 225 basis points over the Prime Rate, depending on the level of the fixed charge coverage ratio. The type of interest rate is an election we periodically make. As of December 31, 2010, \$5.5 million of the outstanding revolving loan balance was based on LIBOR plus 3.00% (3.375% at December 31, 2010) and the remaining outstanding balance of \$0.1 million was at the Prime Rate plus 2.00% (5.25% at December 31, 2010). As of December 31, 2010, \$3.6 million of the outstanding term loan was based on LIBOR plus 3.25% (3.625% at December 31, 2010) and the remaining outstanding balance of approximately \$0.2 million was at the Prime Rate plus 2.25% (5.50% at December 31, 2010).

The Credit Facility includes typical provisions restricting us from paying dividends, incurring additional debt, making loans and investments, encumbering our assets, entering into a business outside our current operations, or entering into certain merger, consolidation, or liquidation transactions.

Our current Credit Facility expires on August 7, 2011. We are in discussions with our current lender as well as other lenders in regards to establishing a new long-term credit facility. We intend to enter into a new credit facility agreement prior to the expiration of the current Credit Facility. Although it is difficult for us to predict our future liquidity needs with certainty, our continued access to a credit facility is an essential requirement for our continued operations.

## **Bonds and Insurance Financing**

We have outstanding public bonds that we issued to fund the construction of two of our reusable processing facilities. Interest expense on these bonds adjusts based on rates that approximate LIBOR (0.34% at December 31, 2010). Starting in 2004, we began amortizing the bonds through quarterly payments of \$165,000. A balloon principal payment of \$3.1 million is due on the bonds in 2014. The bonds are secured by the two reusable processing facilities and backed by letters of credit issued under the Credit Facility. The letters of credit must be renewed in January of each year through maturity in 2014 and we have complied with this requirement.

In October 2008, \$6.0 million of the bonds were tendered. The holders of the tendered bonds were paid from draws against the letters of credit under our Credit Facility, and will be reflected as outstanding notes payable until they are remarketed. Under the terms of the indentures relating to the bonds, the tendered bonds can be remarketed at any time prior to their maturity in 2014. Letters of credit issued by our lenders for amounts totaling \$7.2 million secure these bonds; however, only \$520,000 of the letters of credit are outstanding as of December 31, 2010 as a result of the bonds being tendered.

**Table of Contents*****Contractual Obligations***

Our contractual cash obligations for future minimum payments, including interest, under our notes payable to bank, bonds payable, mortgage and operating leases as of December 31, 2010, are as follows:

<b>Payments due by period (000 s)</b>	<b>Total</b>	<b>Less than 1 year</b>	<b>2-3 years</b>	<b>4-5 years</b>	<b>More than 5 years</b>
Notes payable, mortgage and bonds payable	\$ 9,861	\$ 9,341	\$	\$ 520	\$
Operating leases	4,610	2,191	1,738	351	330
<b>Total contractual cash obligations</b>	<b>\$ 14,471</b>	<b>\$ 11,532</b>	<b>\$ 1,738</b>	<b>\$ 871</b>	<b>\$ 330</b>

In addition, as part of our ReadyCase<sup>SM</sup> delivery system, we offer instruments for use and reprocessing pursuant to our Joint Marketing Agreement with Aesculap. Under the terms of this agreement, Aesculap furnishes and repairs the surgical instruments that we deliver to customers and receives an agreed upon fee for each procedure. We also had a procurement agreement with Standard Textile under which we agreed to purchase 90% of our reusable surgical products from them. We are not bound to purchase any minimum quantity of products under these agreements; however, we expect to make payments under the contracts to fulfill our requirements. Our agreement with Standard Textile expired in August 2008. We are currently working with Standard Textile on a month-to-month basis. Our purchases under these agreements in 2010 were \$13.5 million. Amounts paid under these agreements will vary based upon changes in customer demand, amortization rates, product prices, and other variables affecting our business.

We believe that our existing cash and cash equivalents together with expected cash provided by operations and the Credit Facility and refinancing of this facility will be adequate to finance our operations for at least the next 12 months.

***Item 7A. Quantitative and Qualitative Disclosures about Market Risk***

Our principal exposure to market risk is changes in interest rates under our various debt instruments and borrowings. The outstanding balance under our revolving credit facility was approximately \$5.6 million as of December 31, 2010. The interest rate on the revolving loan varies between 250 and 300 basis points over LIBOR or between 150 and 200 basis points over the Prime Rate, depending on the level of the fixed charge coverage ratio. We periodically elect the type of interest rate for this loan. As of December 31, 2010, \$5.5 million of the outstanding revolving loan balance was based on LIBOR plus 3.00% (3.375% at December 31, 2010) and the remaining outstanding balance of \$0.1 million was at the Prime Rate plus 2.00% (5.25% at December 31, 2010). Assuming an outstanding balance of this facility of \$5.6 million, if the Prime and LIBOR Rates increase (decrease) by 100 basis points, our interest payments would increase (decrease) by \$13,900 per quarter.

The outstanding balance under the term loan portion of the Credit Facility was approximately \$3.8 million as of December 31, 2010. Interest on the term loan varies between 275 and 325 basis points over LIBOR or between 175 and 225 basis points over the Prime Rate, depending on the level of the fixed charge coverage ratio. We periodically elect the type of interest rate for this loan. As of December 31, 2010, \$3.6 million of the outstanding term loan was based on LIBOR plus 3.25% (3.625% at December 31, 2010) and the remaining outstanding balance of approximately \$0.2 million was at the Prime Rate plus 2.25% (5.50% at December 31, 2010). Assuming an outstanding balance of this facility of \$3.8 million, if the Prime and LIBOR Rates increase (decrease) by 100 basis points, our interest payments would increase (decrease) by \$9,500 per quarter.

Interest on our bonds that financed two of our facilities is at a rate that approximates LIBOR. We are subject to changes in our interest expense on these bonds based on fluctuations in interest rates. Assuming an outstanding balance of these bonds of \$520,000, if LIBOR were to increase (decrease) by 100 basis points, our interest payments would increase (decrease) by \$1,300 per quarter.

We do not have any other material market risk sensitive instruments.



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***Item 8. Financial Statements and Supplementary Data***

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Shareholders of

SRI/Surgical Express, Inc.

We have audited the accompanying balance sheets of SRI/Surgical Express, Inc. (a Florida corporation) as of December 31, 2010 and 2009, and the related statements of operations, shareholders equity, and cash flows for each of the three years in the period ended December 31, 2010. Our audits of the basic financial statements included the financial statement schedule listed in the index appearing under Item 15 (a)(2). These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SRI/Surgical Express, Inc. as of December 31, 2010 and 2009, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2010 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ GRANT THORNTON LLP

Tampa, Florida  
March 7, 2011

**Table of Contents****SRI/SURGICAL EXPRESS, INC.****BALANCE SHEETS****(in thousands, except share data)**

	<b>December 31,</b>	
	<b>2010</b>	<b>2009</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 1,327	\$ 802
Accounts receivable, net	12,117	11,460
Inventories, net	3,398	2,903
Prepaid expenses and other assets	2,092	1,947
Reusable surgical products, net	17,369	18,151
Property, plant and equipment, net	25,405	27,665
 Total assets	 \$ 61,708	 \$ 62,928
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Notes payable	\$ 5,561	\$ 6,124
Accounts payable	8,768	7,439
Employee related accrued expenses	1,642	1,919
Other accrued expenses	2,493	3,048
Mortgage payable	3,780	4,013
Bonds payable	520	520
 Total liabilities	 22,764	 23,063
<b>Commitments and Contingencies (Note G)</b>		
<b>Shareholders Equity</b>		
Preferred Stock authorized 5,000,000 shares of \$0.001 par value; no		
shares issued and outstanding at December 31, 2010 and 2009		
Common Stock authorized 30,000,000 shares of \$0.001 par value; issued		
and outstanding 6,485,678 and 6,485,978 shares at December 31, 2010 and		
2009, respectively		
	6	6
Additional paid-in capital	33,664	33,025
Retained earnings	5,274	6,834
 Total shareholders equity	 38,944	 39,865
 Total liabilities and shareholders equity	 \$ 61,708	 \$ 62,928

The accompanying notes are an integral part of these financial statements.

**Table of Contents****SRI/SURGICAL EXPRESS, INC.****STATEMENTS OF OPERATIONS****(in thousands, except per share data)**

	<b>Years Ended December 31,</b>		
	<b>2010</b>	<b>2009</b>	<b>2008</b>
Revenues	\$ 100,864	\$ 98,453	\$ 97,028
Cost of revenues	78,096	78,355	75,599
Gross profit	22,768	20,098	21,429
Distribution expenses	7,525	6,933	7,227
Selling and administrative expenses	16,362	16,607	16,289
Loss from operations	(1,119)	(3,442)	(2,087)
Interest expense	702	619	1,077
Other income	(361)	(367)	(396)
Loss before income taxes	(1,460)	(3,694)	(2,768)
Income tax expense (benefit)	100	82	(212)
Net loss	\$ (1,560)	\$ (3,776)	\$ (2,556)
Basic loss per common share	\$ (0.24)	\$ (0.58)	\$ (0.40)
Diluted loss per common share	\$ (0.24)	\$ (0.58)	\$ (0.40)
Weighted average common shares outstanding basic	6,450	6,464	6,434
Weighted average common shares outstanding diluted	6,450	6,464	6,434

The accompanying notes are an integral part of these financial statements.

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**SRI/SURGICAL EXPRESS, INC.**  
**STATEMENTS OF SHAREHOLDERS EQUITY**

(In thousands, except share data)

	Common Stock		Additional Paid-in Capital	Retained Earnings	Total
	Shares	Amount			
<b>Balance at January 1, 2008</b>	6,470,978	\$ 6	\$ 31,454	\$ 13,166	\$ 44,626
Restricted stock issued	25,000				
Compensation expense on stock options			912		912
Net loss				(2,556)	(2,556)
<b>Balance at December 31, 2008</b>	6,495,978	6	32,366	10,610	42,982
Common stock cancelled	(10,000)				
Compensation expense on stock options			659		659
Net loss				(3,776)	(3,776)
<b>Balance at December 31, 2009</b>	6,485,978	6	33,025	6,834	39,865
Common stock cancelled	(3,000)				
Exercise of Stock Options	2,700		3		3
Compensation expense on stock options			636		636
Net loss				(1,560)	(1,560)
<b>Balance at December 31, 2010</b>	6,485,678	\$ 6	\$ 33,664	\$ 5,274	\$ 38,944

The accompanying notes are an integral part of these financial statements.

**Table of Contents****SRI/SURGICAL EXPRESS, INC.****STATEMENTS OF CASH FLOWS****(In thousands)**

	Years Ended December 31,		
	2010	2009	2008
<b>Cash flows from operating activities:</b>			
Net loss	\$ (1,560)	\$ (3,776)	\$ (2,556)
Adjustments to reconcile net loss to net cash provided by operating activities:			
Depreciation and amortization	3,250	3,368	3,537
Amortization of reusable surgical products	5,592	5,175	5,180
Stock based compensation expense	636	659	912
Provision (reduction) for doubtful accounts	25	18	(759)
(Reduction) provision for slow moving inventory	(251)	48	(211)
Provision for reusable surgical products shrinkage	1,420	3,155	1,275
Deferred income taxes			(55)
Change in assets and liabilities:			
(Increase) decrease in accounts receivable	(682)	(278)	1,172
(Increase) decrease in inventories	(244)	2,776	643
(Increase) decrease in prepaid expenses and other assets	(145)	323	1,843
Increase (decrease) in accounts payable	1,330	(1,022)	477
Decrease in employee related and other accrued expenses	(833)	(117)	(303)
<b>Net cash provided by operating activities</b>	<b>8,538</b>	<b>10,329</b>	<b>11,155</b>
<b>Cash flows from investing activities:</b>			
Purchases of property, plant and equipment	(990)	(1,582)	(1,394)
Purchases of reusable surgical products	(6,230)	(5,904)	(7,616)
<b>Net cash used in investing activities</b>	<b>(7,220)</b>	<b>(7,486)</b>	<b>(9,010)</b>
<b>Cash flows from financing activities:</b>			
Borrowings on notes payable	105,224	98,215	43,907
Repayments on notes payable	(105,787)	(100,513)	(39,600)
Repayment on bonds payable			(6,540)
Proceeds from mortgage refinancing			4,300
Repayments on mortgage payable	(233)	(215)	(4,358)
Payments on obligation under capital lease		(12)	(26)
Proceeds from exercise of stock options	3		
<b>Net cash used in financing activities</b>	<b>(793)</b>	<b>(2,525)</b>	<b>(2,317)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>525</b>	<b>318</b>	<b>(172)</b>
Cash and cash equivalents at beginning of year	802	484	656
<b>Cash and cash equivalents at end of year</b>	<b>\$ 1,327</b>	<b>\$ 802</b>	<b>\$ 484</b>
<b>Supplemental cash flow information:</b>			
Cash paid for interest	\$ 515	\$ 644	\$ 1,172

Cash paid (received) for income taxes, net	\$	61	\$	(111)	\$	(364)
<b>Supplemental schedule of non-cash investing activities:</b>						
Assets acquired under capital lease	\$		\$		\$	353
Noncash insurance financing	\$		\$		\$	782

The accompanying notes are an integral part of these financial statements.

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**NOTES TO FINANCIAL STATEMENTS**

**NOTE A DESCRIPTION OF ORGANIZATION AND BUSINESS**

SRI/Surgical Express, Inc. ( SRI Surgical or the Company ) is a supplier and reprocessor of reusable surgical linen and instrumentation to hospitals and surgery centers across the United States. The Company offers a combination of high quality reusable surgical products (including gowns, towels, drapes, basins and surgical instruments), disposable surgical products, and instruments in a comprehensive case cart management system. At ten regional facilities, the Company collects, sorts, cleans, inspects, packages, and sterilizes its reusable surgical products and instruments, and delivers daily on a just-in-time basis. The Company also provides an outsource solution for the management of hospital instrumentation and central sterilization. The Company operates in one industry segment.

**NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Financial Statement Presentation*

The Company presents an unclassified balance sheet as a result of the extended amortization period (predominantly three to six years) of its reusable surgical products. The Company provides reusable surgical products to its customers on a per use basis similar to a rental arrangement.

The Company operates on a 52-53 week fiscal year ending the Sunday nearest December 31st. The financial statements reflect the Company's year-end as of December 31st for presentation purposes only. The actual end of each period was January 2, 2011, January 3, 2010, and December 28, 2008. There were 52 weeks included in the year ended December 31, 2010 and 2008, and 53 weeks included in the year ended December 31, 2009 .

*Use of Estimates*

Management is required to make certain estimates and assumptions during the preparation of financial statements and accompanying notes in conformity with accounting principles generally accepted in the United States of America. These estimates and assumptions affect the amounts reported in the financial statements and accompanying notes. Actual results could differ materially from those estimates and assumptions.

*Cash and Cash Equivalents*

The Company considers all highly liquid investments with an original maturity of three months or less to be cash and cash equivalents.

The Company maintains its cash and cash equivalents in financial institutions the Company considers of high credit quality. From time to time, the cash balances in these accounts exceed the Federal Deposit Insurance Corporation insured limits. To date, the Company has not experienced any losses in such accounts and believes it is not exposed to significant credit risk on its cash and cash equivalents.

*Accounts Receivable, Net*

The Company has accounts receivable from hospitals and surgery centers. The Company does not believe that there is sufficient credit risk associated with those receivables to require a form of collateral from its customers. The allowance for doubtful accounts as of December 31, 2010 and 2009 was approximately \$122,000 and \$124,000, respectively. The allowance for doubtful accounts relates to accounts receivable not expected to be collected and is based on management's assessment of specific customer balances, the overall aging of the balances, and the financial stability of the customers.





**Table of Contents***Concentration of Credit Risk*

For the year ended December 31, 2010, revenues relating to hospitals belonging to three group purchasing organizations (Novation, LLC, HealthTrust Purchasing Group, L.P., and MedAssets, Inc.) collectively accounted for approximately 55% of the Company's revenues. For the years ended December 31, 2009 and 2008, revenues relating to hospitals belonging to these group purchasing organizations collectively accounted for approximately 62% and 65%, respectively, of the Company's revenues. No single hospital or surgery center customer accounted for more than 10% of the Company's revenues for the year ended December 31, 2010. The Company had one customer, a healthcare provider, which accounted for approximately 10% and 11% of revenue for the years ended December 31, 2009 and 2008, respectively.

*Unbilled Receivable*

Included in prepaid expenses and other assets are unbilled receivables related to certain instruments purchased on behalf of a vendor in the amounts of \$189,000 and \$49,000 at December 31, 2010 and 2009, respectively.

*Inventories, Net*

Inventories consist of raw materials, principally consumables, supplies, and disposable surgical products; and finished goods consisting of assembled packs of various combinations of raw materials and disposable accessory packs purchased from third parties. Inventories are valued at the lower of cost or market, with cost being determined on the first-in, first-out method. As of December 31, 2010 and 2009, inventory consists of the following:

	<b>December 31,</b>	
	<b>2010</b>	<b>2009</b>
	<b>(in 000's)</b>	
Raw materials	\$ 1,053	\$ 1,274
Finished goods	2,457	1,992
	3,510	3,266
Less: Inventory reserve	(112)	(363)
	<b>\$ 3,398</b>	<b>\$ 2,903</b>

*Reusable Surgical Products, Net*

The Company's reusable surgical products, consisting principally of linens (gowns, towels, and drapes), basins (stainless steel medicine cups, carafes, trays, basins) and owned surgical instruments, are stated at cost. Amortization of linens and basins is computed on a basis similar to the units of production method. Estimated useful lives for each product are based on the estimated total number of available uses for each product. The expected total available usage for our linen products using the three principal fabrics (accounting for approximately 73% of the reusable surgical products) is 75, 100, and 125 uses, based on several factors, including our actual historical experience with these products. The Company believes RFID technology enables it to evaluate the useful lives of linen products more efficiently. Basins are amortized on a straight-line basis over their estimated useful life, up to 20 years. Owned surgical instruments are amortized straight-line over a period of four years. Accumulated amortization as of December 31, 2010 and 2009 was approximately \$15.4 million and \$13.9 million, respectively.

As of December 31, 2010 and 2009, the reusable surgical products balances include reserves for shrinkage, obsolescence and scrap related to reusable surgical products of approximately \$1,140,000

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and \$1,213,000, respectively.

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### *Property, Plant and Equipment, Net*

Property, plant and equipment are stated at cost. Depreciation and amortization are computed on the straight-line method with a half-year convention over the estimated useful lives of the assets, or the term of the related leases for leasehold improvements, whichever is shorter.

### *Health Insurance*

The Company offers employee benefit programs, including health insurance, to eligible employees. The Company retains a liability of up to \$110,000 annually for each health insurance claim. The policy has an annual aggregate liability limit of \$3.9 million. Health insurance costs are accrued using estimates to approximate the liability for reported claims and claims incurred but not reported. As of December 31, 2010 and 2009, the Company accrued a liability of approximately \$357,000 and \$278,000, respectively, for claims incurred and claims incurred but not reported, which is included in employee related accrued expenses in the accompanying balance sheets.

### *Workers Compensation Insurance*

The Company has a large dollar deductible, self-funded plan for its workers compensation insurance program. The Company retains a liability of \$250,000 for each claim occurrence. The policy has an annual aggregate liability limit of \$1.6 million. The Company has obtained letters of credit in the amount of \$1,237,000 with its primary lender to secure the payment of future claims. The Company accrues workers compensation insurance costs using estimates to approximate the liability for reported claims and claims incurred but not reported, as determined by an independent actuary. As of December 31, 2010 and 2009, the Company accrued a liability of approximately \$952,000 and \$1,164,000, respectively, for claims incurred and claims incurred but not reported, which is included in employee related accrued expenses in the accompanying balance sheets.

### *Revenue Recognition*

Revenues are recognized as products and services are delivered, generally daily. Packing slips, signed and dated by the customer evidence delivery of product. The Company's contractual relationships with its customers are primarily evidenced by purchase orders or service agreements with terms varying from one to five years, which are generally cancelable by either party.

The Company owns substantially all of the reusable surgical products provided to customers except the surgical instruments. A third party provides most of the surgical instruments that are included in the Company's comprehensive surgical procedure-based delivery and retrieval service. The Company pays a fee to the third party for the use of the surgical instruments. In accordance with ASC Topic 605, *Revenue Recognition* (ASC 605), the Company acts as a principal in this arrangement and has reported the revenue gross for the comprehensive surgical procedure-based delivery and retrieval service. The third party vendor fee charged to the Company is included in cost of revenues in the statements of operations.

### *Advertising*

Costs associated with advertising are charged to expense as incurred. During the fiscal years ended December 31, 2010, 2009 and 2008, advertising costs of approximately \$30,000, \$28,000, and, \$19,000 respectively, were charged to selling and administrative expenses in the Company's statements of operations.

### *Income Taxes*

Income taxes have been provided using the asset and liability method in accordance with ASC Topic 740, *Income Taxes* (ASC 740). In accordance with ASC 740, deferred tax assets and liabilities are recognized for



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the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in the tax rate is recognized in operations in the period that includes the enactment date of the rate change. The tax benefits must be reduced by a valuation allowance in certain circumstances. The deferred tax assets are reviewed periodically for recoverability, and valuation allowances are provided for as necessary.

In July 2006, the Financial Accounting Standards Board (the FASB) issued an interpretation that is contained in ASC 740, which clarifies the accounting for and disclosure of uncertainty in tax positions. This interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition associated with tax positions. The Company determined that this standard did not have a material impact on its financial statements for the years ended December 31, 2010, 2009 and 2008.

### *Fair Value of Financial Instruments*

The carrying amounts of cash and cash equivalents, accounts payable, accrued expenses and accounts receivable approximate fair value due to their short-term nature. The fair values of notes payable, bonds payable and mortgage payable approximate the carrying amounts as the interest rates are based on market interest rates.

### *Loss Per Share*

Basic loss per share is calculated by dividing net loss available for common shareholders by the weighted average number of common shares outstanding during the period. Diluted loss per share is calculated by dividing net loss available for common shareholders by the weighted average number of common and potential common shares outstanding during the period. The number of potential common shares takes into account the dilutive effect of outstanding options, calculated using the treasury stock method.

### *Employee Termination Costs*

The Company incurred \$98,000, \$326,000 and \$212,000 in 2010, 2009, and 2008, respectively, for expenses related to the termination of executive officers and various employees. The Company had \$0 and \$21,000 of employee termination expense accrued as of December 31, 2010 and 2009, respectively.

### *Stock-based Compensation*

Effective January 1, 2006, the Company adopted the provisions of ASC Topic 718, *Compensation-Stock Compensation*, (ASC 718) for its stock-based compensation plans. Under ASC 718, all stock-based compensation cost is measured at the grant date, based on the fair value of the award, and is recognized as an expense over the requisite service period.

The Company adopted ASC 718 using the modified prospective method. Under this transition method, compensation cost to be recognized in fiscal year 2006 and later periods includes the cost for all share-based awards granted prior to, but not yet vested as of January 1, 2006. This cost was based on the grant-date fair value estimated in accordance with the original provisions of ASC 718. The cost for all stock-based awards granted subsequent to December 31, 2005, represents the grant-date fair value that was estimated in accordance with the provisions of ASC 718, utilizing the binomial (Lattice) model. Results for prior periods have not been restated. For the years ended December 31, 2010, 2009 and 2008, respectively, stock-based compensation expense was \$636,000, \$659,000 and \$912,000, or

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\$636,000, \$659,000 and \$912,000 net of income tax, which contributed to a \$0.10, \$0.10 and \$0.14 reduction in basic and diluted earnings per share.

**Table of Contents***Fair Value Accounting*

The Company defines fair value based on ASC Topic 820, *Fair Value Measurements and Disclosures* ( ASC 820 ). ASC 820 creates a fair value hierarchy, which prioritizes the inputs to be used in determining fair value and requires disclosure of relevant fair value information which should describe the inputs used to measure fair value, and the effect of those measurements on earnings for the periods presented.

*Recently Issued Accounting Standards*

In January 2010, the FASB issued ASU No. 2010-6, *Improving Disclosures About Fair Value Measurements*, that amends existing disclosure requirements under ASC 820 by adding required disclosures about items transferring into and out of levels 1 and 2 in the fair value hierarchy; adding separate disclosures about purchase, sales, issuances, and settlements relative to level 3 measurements; and clarifying, among other things, the existing fair value disclosures about the level of disaggregation. For SRI Surgical, this ASU was effective for the first quarter of 2010, except for the requirement to provide level 3 activities of purchases, sales, issuances, and settlements on a gross basis, which is effective beginning the first quarter of 2011. Since this standard impacts disclosure requirements only and SRI Surgical does not have any items recorded at fair value that meet the classification as Level 2 or Level 3 items, its adoption will not have a material impact on SRI Surgical's results of operations or financial condition.

**NOTE C PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment consist of the following:

	Useful Lives In Years	December 31, 2010	December 31, 2009
(in 000 s)			
Land		\$ 1,582	\$ 1,582
Land improvements	15	646	646
Construction in process		1,267	1,607
Buildings and improvements	20-40	16,100	16,093
Leasehold improvements	2-18	7,943	7,935
Machinery and equipment	3-12	21,482	25,226
Office furniture, equipment and computers	3-10	3,904	8,602
		52,924	61,691
Less: Accumulated depreciation and amortization		(27,519)	(34,026)
		\$ 25,405	\$ 27,665

In accordance with ASC Topic 350, *Intangible-Goodwill and Other* ( ASC 350 ), certain external direct costs of materials and services, and other qualifying costs incurred in connection with developing or obtaining internal use software are capitalized. The Company capitalized costs of internally developed software in the amounts of approximately \$13,000 and \$306,000 during the years ended December 31, 2010 and 2009, respectively. Such capitalized costs primarily relate to the cost of software and certain contracted programming costs, as well as other such qualifying costs.

Construction in process primarily relates to internally developed software-related costs for electronic data interchange, quoting, and data management tools to be used in the Company's daily operations.

For the years ended December 31, 2010, 2009 and 2008, depreciation and amortization expense was approximately \$3.2 million, \$3.4 million, and \$3.5 million, respectively.



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**NOTE D NOTES PAYABLE**

On August 7, 2008, the Company entered into a three-year \$24.3 million credit facility with a financial institution to replace an expiring \$20 million credit facility and \$4.2 million mortgage loan on its Tampa headquarters. The credit facility includes a revolving loan of up to \$20 million for working capital, letters of credit, capital expenditures and other purposes, and a \$4.3 million term loan, which replaces the mortgage loan. Actual amounts available under the revolving loan are determined by a defined borrowing base, which primarily relates to outstanding receivables, inventories and reusable surgical products. As a result of the borrowing base calculation, as of December 31, 2010, the Company had \$17.3 million available for advances of which the Company had used \$7.7 million of the revolving loan, including \$5.6 million of advances, \$2.0 million of availability for letters of credit to support the Company's bonds and self-insurance policies and \$0.1 million maintained as a required reserve. As a result, at December 31, 2010, the Company had excess availability of \$9.6 million. As of December 31, 2010, the Company had \$3.8 million outstanding on the term loan, which is classified as a mortgage payable. The term loan amortizes based on a 20-year schedule, with the remaining principal balance due on the expiration date of the facility, which is August 7, 2011. The credit facility is secured by substantially all of the Company's assets.

On March 30, 2010, the credit facility was amended to require the Company to maintain a minimum tangible net worth covenant of at least \$35 million through December 31, 2010 and \$37.5 million thereafter, and set the fixed charge coverage ratio as no less than 0.90 to 1.00 through August 31, 2010 and 1.10 to 1.00 thereafter. As of December 31, 2010, the Company is in compliance with all the financial and non-financial covenants under the amended credit facility. Based on the increase in the tangible net worth requirement effective January 2011, as noted above, and the Company's current projections the Company will likely not be in compliance with the tangible net worth requirement in the first quarter of 2011. There can be no assurance that the Company's lender will issue a waiver.

As amended, the interest rate on the revolving loan varies between 250 and 300 basis points over LIBOR or between 150 and 200 basis points over the Prime Rate, depending on the level of the fixed charge coverage ratio. Interest on the term loan varies between 275 and 325 basis points over LIBOR or between 175 and 225 basis points over the Prime Rate, depending on the level of the fixed charge coverage ratio. The type of interest rate is an election made periodically by the Company. As of December 31, 2010, \$5.5 million of the outstanding revolving loan balance was based on LIBOR plus 3.00% (3.375% at December 31, 2010) and the remaining outstanding balance of \$0.1 million was at the Prime Rate plus 2.00% (5.25% at December 31, 2010). As of December 31, 2010, \$3.6 million of the outstanding term loan was based on LIBOR plus 3.25% (3.625% at December 31, 2010) and the remaining outstanding balance of approximately \$0.2 million was at the Prime Rate plus 2.25% (5.50% at December 31, 2010).

The credit facility includes typical provisions restricting the Company from paying dividends, incurring additional debt, making loans and investments, encumbering its assets, entering into a business outside of current operations, or entering into certain merger, consolidation, or liquidation transactions.

For the years ended December 31, 2010, 2009, and 2008, interest expense was approximately \$702,000, \$619,000, and \$1.1 million, respectively. Interest expense in 2010 and 2009 included approximately \$132,000 and \$107,000, respectively, of interest related to a mortgage, see Note E Mortgage Payable. Interest expense in 2010 and 2009 included approximately \$62,000 and \$76,000, respectively, of interest related to the bonds, see Note F Bonds Payable.

**NOTE E MORTGAGE PAYABLE**

As noted above under Note D Notes Payable, on August 7, 2008, the Company replaced the previous mortgage note on the Company's corporate headquarters with a new \$4.3 million mortgage. The mortgage loan has a term of three (3) years and an amortization schedule based on 20 years, with a balloon payment due on August 7, 2011. As amended pursuant to the Loan Agreement described in Note D above, interest on the term



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loan varies between 275 and 325 basis points over LIBOR or between 175 and 225 basis points over the Prime Rate, depending on the level of the fixed charge coverage ratio. The type of interest rate is an election made periodically by the Company. At December 31, 2010, \$3.6 million of the mortgage bears an interest rate of LIBOR plus 3.25% (3.625% at December 31, 2010) and the remaining outstanding balance of \$0.2 million was at the Prime Rate plus 2.25% (5.50% at December 31, 2010).

During 2011, the Company will make monthly principal payments of approximately \$18,000 through August 7, 2011, at which time the Company will be required to make a balloon principal payment of \$3.7 million.

**NOTE F BONDS PAYABLE**

In 1999, the Company issued public bonds to fund the construction of two of its reusable processing facilities. Interest expense adjusts based on rates that approximate LIBOR (0.34% at December 31, 2010). Starting in 2004, the Company began amortizing the bonds through quarterly payments of \$165,000. A balloon principal payment of \$3.1 million on the bonds is due in 2014. The bonds payable are secured by the two reusable processing facilities.

In October 2008, \$6.0 million of the Company's bonds were tendered. The holders of the tendered bonds were paid from draws against the letters of credit under the Company's credit facility, see Note D Notes Payable above, and will be reflected as outstanding notes payable until they are remarketed. Under the terms of the indentures relating to the bonds, the tendered bonds can be remarketed at any time prior to their maturity in 2014.

Letters of credit issued by the Company's lenders for amounts totaling \$7.2 million secure these bonds; however, only \$520,000 of the letters of credit are outstanding as of December 31, 2010 as a result of the bonds being tendered. The Company paid a commitment fee of approximately \$62,000 for the letters of credit in 2010. The letters of credit must be renewed each year through the bonds' maturity in 2014, which the Company has complied with.

Bond payments as of December 31, 2010 for the next four years are as follows (in 000's):

<b>Years ending December 31</b>	
2011	\$
2012	
2013	
2014	520
<b>Total</b>	<b>\$ 520</b>

**NOTE G COMMITMENTS AND CONTINGENCIES***Operating Leases*

The Company leases facilities, office equipment, and distribution vehicles under non-cancelable operating leases with terms ranging from one to fifteen years. The processing facility leases contain various renewal options and escalating payments. The Company intends to exercise certain aspects of these renewal options when the initial terms expire. The vehicle leases contain contingent rentals based on mileage.

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Future minimum lease payments as of December 31, 2010 are as follows (in 000 s):

<b>Years ending December 31</b>	
2011	\$ 2,191
2012	1,307
2013	431
2014	222
2015	129
Thereafter	330
<b>Total</b>	<b>\$ 4,610</b>

Rental expense for the years ended December 31, 2010, 2009 and 2008 totaled approximately \$3.7 million, \$3.5 million, and \$3.5 million (including contingent rentals of approximately \$313,000, \$313,000, and \$275,000), respectively. The Company is in the process of negotiating renewals of leases that expire in 2012.

*Contractual Obligations*

The Company offers instruments pursuant to a Joint Marketing Agreement with Aesculap, Inc. ( Aesculap ). Under the terms of this agreement, Aesculap furnishes and repairs most of the surgical instruments that are delivered to customers and receives an agreed upon fee from the Company for each procedure. The Company had a procurement agreement with Standard Textile Co., Inc. ( Standard Textile ) under which the Company agreed to purchase 90% of its reusable surgical linens from Standard Textile through August 2008. The Company is currently working with Standard Textile on a month-to-month basis. The Company utilizes a secondary vendor in addition to Standard Textile.

The Company's management believes that Aesculap and Standard Textile's prices are and will be comparable to prices available from other vendors. Standard Textile is a shareholder of the Company. If Aesculap or Standard Textile were unable to perform under these procurement agreements, the Company would need to obtain alternate sources for its reusable surgical products. The Company is not bound to purchase any minimum quantity of products under these agreements; however, the Company expects to make payments under them to fulfill its requirements. The Company estimates that its payments under these agreements will be between \$14.0 and \$16.0 million in 2011. Amounts in subsequent years will be comparable, adjusted by changes in the Company's customer demand, amortization rates, product prices, and other variables affecting its business. During the years ended December 31, 2010, 2009, and 2008, the Company purchased products in the amounts of \$4.1 million, \$4.8 million, and \$5.6 million, respectively, from Standard Textile. During the years ended December 31, 2010, 2009, and 2008, the Company incurred fees of \$9.4 million, \$11.3 million, and \$11.9 million, respectively, from Aesculap for instrument usage.

Under the terms of the Co-Marketing Agreement with Cardinal Health, the Company received \$1.0 million and \$250,000 in January 2009 and 2010, respectively, which was initially recognized in other accrued expenses in its balance sheets. The amounts received from Cardinal Health were intended to reimburse us for certain expenses incurred for marketing and sales, opening depots in territories not currently served by the Company, and to close its disposable products assembly plant located in Plant City, Florida, among other items. During the years ended December 31, 2010 and 2009, we incurred costs of \$37,000 and \$485,000, respectively, related to certain costs, including severance, asset disposal and other costs, associated with the closing of our disposable assembly facility in Plant City, Florida. The costs directly associated with the plant closing were applied against the payment received from Cardinal Health. Additionally, during the years ended December 31, 2010 and 2009, the Company incurred costs of \$399,000 and \$329,000, respectively, related to the hiring of sales and marketing professionals to support the agreement, as well as software development, and training and management sessions in an effort to support the agreement. The direct costs incurred in support of the agreement with Cardinal Health were applied against the payment received from Cardinal Health. The

Company accounted for cash incentive

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payments under the provisions of ASC 605-50-45-13b, *Revenue Recognition: Customer Payments and Incentives*, which requires that consideration received from a vendor that is a reimbursement for cost incurred to sell the vendor's product be characterized as a reduction of that cost when recognized in the income statement.

*Management Employment Agreements*

The Company has employment agreements with its Chief Executive Officer and Chief Financial Officer that provide for payment of twelve months and nine months base salary, respectively, and a pro-rated bonus as severance, if involuntarily terminated by the Company. The officers are prohibited from competing with the Company during the two-year period following termination of their employment. The Company incurred a charge of approximately \$238,000 in 2009 in connection with the termination agreement between the Company and a former officer.

*Legal Proceedings*

From time to time, the Company is involved in claims that arise in the ordinary course of business. The Company does not believe these proceedings, individually or in the aggregate, will have a material adverse effect on its financial position, results of operations, or cash flows.

**NOTE H INCOME TAX**

The expense (benefit) for income taxes from continuing operations for the three years ended December 31 were as follows (in 000's):

	2010	2009	2008
Current	\$ 100	\$ 82	\$ (157)
Deferred			(55)
<b>Total</b>	<b>\$ 100</b>	<b>\$ 82</b>	<b>\$ (212)</b>

The reconciliation of the federal statutory income tax rate of 34.0% to the effective income tax rate for the three years ended December 31 was as follows:

	2010	2009	2008
Federal statutory income tax rate	34.0%	34.0%	34.0%
State income taxes, net of federal	(10.0)	4.8	3.0
Non-deductible items	(14.0)	(2.7)	(2.3)
Valuation allowance	(14.2)	(38.6)	(27.2)
Alternative Minimum Tax	(2.5)		
Other	(0.1)	0.3	0.2
	(6.8)%	(2.2)%	7.7%

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Significant components of the Company's deferred tax assets and liabilities were as follows (in 000 \$):

	December 31,	
	2010	2009
Deferred tax assets:		
Inventory	\$ 477	\$ 603
Accounts receivable	46	47
Accrued expenses	733	878
State tax credits	866	796
AMT tax credit carryforward	76	
Federal and state net operating losses	438	930
Goodwill	35	46
Stock options	733	674
Other	35	31
	3,439	4,005
Valuation allowance	(3,238)	(2,741)
	201	1,264
Deferred tax liabilities:		
Property, plant & equipment	(85)	(1,135)
Other	(116)	(129)
	(201)	(1,264)
Net deferred income tax asset (liability)	\$	\$

As of December 31, 2010, the Company has federal net operating loss carry-forwards of \$1.0 million that will expire between 2027 and 2029, as well as state net operating loss carry-forwards of \$6.0 million that expire between 2011 and 2029. At December 31, 2010, the Company also has a net state tax credit carry-forward of approximately \$866,000. Approximately \$30,000 of the state tax credit carry-forward has a 15-year carry-forward limitation, which begins to expire in 2012. The remaining state tax credit carry-forward amounts have no expiration period.

ASC Topic 740 requires a valuation allowance to reduce reported deferred tax assets if, based on the weight of the evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. After consideration of all the evidence, as of December 31, 2010, an allowance of \$3,238,000 has been established to reduce the deferred tax assets to the amount that will more likely than not be realized. During 2009, the valuation allowance increased \$1,450,000 primarily as a result of the loss incurred during the year. During 2010, the valuation allowance increased \$497,000. The effects in any of the quarters presented were not material.

**NOTE I SHAREHOLDERS EQUITY***Common Stock*

Subject to preferences which might be applicable to any outstanding preferred stock, the holders of common stock are entitled to receive dividends when, as, and if declared from time to time by the Board of Directors out of funds legally available. The Company's revolving credit facility restricts the Company from paying dividends. In the event of liquidation, dissolution, or winding-up of the Company, holders of the common stock are entitled to share ratably in all assets remaining after payment of liabilities, subject to prior distribution rights of any preferred stock then outstanding. The common stock has no preemptive or conversion rights and is not subject to call or assessment by the

Company. There are no redemption or sinking fund provisions applicable to the common stock.



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### *Preferred Stock*

The Company is authorized to issue 5,000,000 shares of preferred stock, \$.001 par value per share. The Board of Directors has the authority, without any further vote or action by the Company's shareholders, to issue preferred stock in one or more series and to fix the number of shares, designations, relative rights (including voting rights), preferences, and limitations of those series to the full extent now or hereafter permitted by Florida law. The Company does not have any outstanding shares of preferred stock at December 31, 2010 or 2009.

The Company is authorized to issue 50,000 shares of Series A Junior Participating Preferred Stock, \$.001 par value per share. The Board of Directors has the authority, by resolution, to increase or decrease the number of shares, except that a decrease will not reduce the number of shares of the Series A Junior Participating Preferred Stock to a number less than the number of shares then outstanding plus the number of shares reserved for issuance on the exercise of options, rights or warrants or upon the conversion of any outstanding securities issued by the Company convertible into Series A Junior Participating Preferred Stock. The Company did not have any outstanding shares of preferred stock at December 31, 2010 or 2009. The Series A Junior Participating Preferred Stock was authorized in connection with the Rights Plan described below.

### *Rights Plan*

On November 5, 2010, the Company's Board of Directors adopted a Shareholder Rights Plan (the "Rights Plan") and declared a dividend of one right on each outstanding share of its common stock. The Rights Plan has a term of two years. Each right entitles the registered holder to purchase from the Company a unit consisting of one one-thousandth of a share (a "Unit") of Series A Junior Participating Preferred Stock (the "Series A Preferred Stock") at a purchase price of \$15.00 per Unit, subject to adjustment.

Under the Rights Plan, the rights generally become exercisable only if a person or group (i) acquires beneficial ownership of 15% or more of the Company's common stock or (ii) announces or commences a tender or exchange offer that would result in that person or group acquiring 15% or more of its common stock. Thereafter, all rights beneficially owned by the person or group that acquired (or that would acquire as a result of a tender or exchange offer) 15% or more of its common stock will become null and void. If they become exercisable, the rights entitle the holder of each right to purchase for the purchase price that number of shares of the Company's common stock that has a market value of twice the exercise price, subject to certain adjustments as provided under the Rights Plan. The rights are redeemable by the Company for \$.001 per right, subject to adjustment, any time before the rights become exercisable, including to permit an offer to purchase all of its common shares. Until they become exercisable, the rights will not be evidenced by separate certificates and trade automatically with the Company's common stock. The rights expire on November 5, 2012, unless earlier redeemed, exchanged, or amended by the Company.

## **NOTE J STOCK-BASED COMPENSATION**

The Company maintains five stock option plans: the 1995 Stock Option Plan, the 1996 Non-Employee Director Plan, the 1998 Stock Option Plan, the 2004 Stock Compensation Plan and the 2009 Stock Compensation Plan.

### *The 1995 Stock Option Plan*

The 1995 Stock Option Plan was designed to provide employees with incentive or non-qualified options to purchase up to 700,000 shares of common stock. The options vest ratably over four to five years from the date of grant. All outstanding options vest upon a change in control of the Company. Options granted under this Plan expire no later than ten years after the date granted or sooner in the event of death, disability, retirement or termination of employment. As of December 31, 2010 and 2009, options to purchase 10,500 and 50,500 shares, respectively, were outstanding. The 1995 Stock

Option Plan terminated on December 21, 2005, although that termination does not adversely affect any options outstanding under the Plan.

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### *The 1996 Non-Employee Director Plan*

As amended on May 16, 2001, the Non-Employee Plan was designed to provide for the grant of non-qualified stock options to purchase up to 200,000 shares of common stock to members of the Board of Directors who are not employees of the Company. At the completion of the Company's initial public offering, each non-employee director was granted options to purchase 4,000 shares of common stock for each full remaining year of the director's term. Thereafter, on the date on which a new non-employee director was first elected or appointed, he was automatically granted options to purchase 4,000 shares of common stock for each year of his initial term, and was granted options to purchase 4,000 shares of common stock for each year of any subsequent term to which he was elected.

As of March 2006, the equity component of the director compensation plan was restructured, so that each non-employee director received after that date an annual grant of options to purchase 7,500 shares of common stock as of the date of each Annual Shareholder Meeting. All options vest ratably over a three-year term and have an exercise price equal to the fair market value of the common stock on the date of grant. As of December 31, 2010 and 2009, options to purchase 70,000 shares for each year were outstanding. The 1996 Non-Employee Director Plan terminated on July 14, 2006, although that termination does not adversely affect any options outstanding under the Plan.

### *The 1998 Stock Option Plan*

As amended on May 16, 2001, the 1998 Stock Option Plan is designed to provide employees with incentive or non-qualified options to purchase up to 600,000 shares of common stock. The options vest ratably over four to five years from the date of the grant. All outstanding options vest upon a change in control of the Company. Options granted under this Plan expire no later than ten years after the date granted or sooner in the event of death, disability, retirement, or termination of employment. As of December 31, 2010 and 2009, options to purchase 268,000 and 345,800 shares, respectively, were outstanding under this Plan. The 1998 Stock Option Plan terminated on February 17, 2008, although that termination does not adversely affect any options outstanding under the Plan.

### *The 2004 Stock Compensation Plan*

The 2004 Stock Compensation Plan is designed to further the interests of the Company and its shareholders by providing incentives in the form of incentive or non-qualified stock options or restricted stock grants of up to 500,000 shares to key employees and non-employee directors who contribute materially to the success and profitability of the Company. Under this Plan, restricted stock grants are not considered outstanding options upon grant but are considered issued and outstanding stock. When restricted stock awards are forfeited they are considered as available for grant. The equity awards typically vest ratably over five years from the date of the grant. All outstanding grants vest upon a change in control of the Company. Options granted under this Plan expire no later than ten years after the date granted or sooner in the event of death, disability, retirement, or termination of employment. At the Company's annual meeting of shareholders on May 24, 2007, the shareholders approved an amendment to the 2004 Stock Compensation Plan to authorize an additional 500,000 shares under the Plan. As of December 31, 2010 and 2009, options to purchase 908,700 and 589,350 shares respectively, were outstanding, and 30,800 and 339,850 options, respectively, were available to be granted as options or restricted stock under this Plan.

### *The 2009 Stock Compensation Plan*

The 2009 Stock Compensation Plan is designed to further the interests of the Company and its shareholders by providing incentives in the form of incentive or non-qualified stock options or restricted stock grants to key employees and non-employee directors who contribute materially to the success and profitability of the Company. Under this Plan, restricted stock grants are not considered outstanding options upon grant but are considered issued and outstanding stock. Any forfeited restricted stock awards are considered to be available for



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grant. Except for annual grants to non-employee directors described above, the equity awards typically vest ratably over five years from the date of the grant. All outstanding grants vest upon a change in control of the Company. Options granted under this Plan expire no later than ten years after the date granted or sooner in the event of death, disability, retirement, or termination of employment. At the Company's annual meeting of shareholders on May 21, 2009, the shareholders approved the 2009 Stock Compensation Plan and authorized 600,000 shares available for grant under the Plan, all of which were available at December 31, 2010. As of December 31, 2010, there were no options outstanding under this Plan.

*Summary Stock Option Information*

The fair value of each option grant is estimated on the date of grant using a Binomial options-pricing model. The Company's stock-based compensation expense model uses graded vesting, with shares being earned per day under the accrual method. In addition, the Company estimates forfeitures on the date of grant. The following weighted-average assumptions were used for grants in the years ended December 31, 2010, 2009 and 2008, respectively; no dividend yield for all years; expected volatility of 103%, 108% and 101%; risk-free interest rates of approximately 2.9%, 3.5%, and 2.6%; and expected lives of 7.6, 7.2, and 6.9 years. The weighted average fair value of options granted during the years ended December 31, 2010, 2009 and 2008 were \$2.69, \$1.03, and \$2.76, respectively.

A summary of the status of the Company's stock option plans as of December 31, 2010, 2009 and 2008 and changes during the years ended on those dates is presented below:

	<b>Options</b>	<b>Weighted Average Exercise Price</b>
Outstanding as of January 1, 2008	883,600	\$ 7.33
Granted	310,500	\$ 4.06
Exercised		
Forfeited	(87,700)	\$ 10.21
Outstanding as of December 31, 2008	1,106,400	\$ 6.18
Granted	328,350	\$ 1.21
Exercised		
Forfeited	(229,100)	\$ 8.17
Outstanding as of December 31, 2009	1,205,650	\$ 4.45
Granted	359,850	\$ 3.08
Exercised	(2,700)	\$ 0.93
Forfeited	(155,600)	\$ 4.44
Outstanding as of December 31, 2010	1,407,200	\$ 4.11

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The following table summarizes information concerning outstanding and exercisable stock options as of December 31, 2010:

Range of Exercise Prices	Number Outstanding	Weighted Average Remaining Contractual Life (years)	Weighted Average Exercise Price
<b>All Outstanding Options</b>			
\$ 0.93 \$ 5.85	1,300,700	7.5	\$ 3.39
5.86 9.50	39,500	3.1	\$ 6.71
9.51 17.50	52,000	0.9	\$ 15.68
17.51 25.00	15,000	0.2	\$ 19.39
	1,407,200		\$ 4.11
<b>Exercisable Options</b>			
\$ 0.93 \$ 5.85	545,436		\$ 4.19
5.86 9.50	39,500		\$ 6.71
9.51 17.50	52,000		\$ 15.68
17.51 25.00	15,000		\$ 19.39
	651,936		\$ 5.61

As of December 31, 2009 and December 31, 2008, there were 521,200 and 483,633 exercisable options outstanding at weighted average exercise prices of \$6.46 and \$6.53, respectively.

The following table summarizes option grant activity from January 1, 2010 through December 31, 2010:

	Shares Available for Grant	Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life
Balance at January 1, 2010	949,850	1,205,650	\$ 4.45	7.05
Options expired	5,000	(94,800)	\$ 5.29	
Options and restricted stock granted	(359,850)	359,850	\$ 3.08	
Options and restricted stock forfeited	35,800	(60,800)	\$ 3.11	
Options exercised		(2,700)		
Balance at December 31, 2010	630,800	1,407,200	\$ 4.11	7.09
Options exercisable at December 31, 2010		651,936	\$ 5.61	5.53

The weighted-average grant date fair value of options granted during the years ended December 31, 2010, 2009 and 2008 was \$2.69, \$1.03 and \$2.76, respectively. For the year ended December 31, 2010, the total intrinsic value of options exercised was \$5,000. There were no options exercised during the years ended December 31, 2009 or 2008. As of December 31, 2010, there was \$801,000 of unrecognized compensation cost related to non-vested options and restricted stock that is expected to be recognized over a weighted average period of 1.3 years. The total fair value of options and restricted stock vested during the years ended December 31, 2010 and 2009 was \$637,000 and \$659,000,

respectively. The total fair value of options vested during the year ended December 31, 2010 that were issued prior to adoption of ASC 718 was \$3,000. The aggregate intrinsic value of options fully vested at December 31, 2010 was \$382,000. The aggregate intrinsic value of options outstanding at December 31, 2010 and expected to vest was \$1.5 million.

The Company consistently used the binomial model for estimating the fair value of options granted in the years ended December 31, 2010, 2009, and 2008. The Company used historical data to estimate the option

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exercise and employee departure behavior used in the binomial valuation model. Forfeitures are estimated on the date of grant and shares vest on a graded schedule, with shares being earned per day under the accrual method. The expected term of options granted is derived from the output of the option pricing model and represents the period of time that options granted are expected to be outstanding. The risk-free rates for periods within the estimated term of the options are based on the U.S. Treasury stripped coupon interest in effect at the end of the quarter. Because the binomial valuation model accommodates multiple input values, the risk free interest rates and expected term rates used in calculating the fair value of the options, are expressed in ranges. Expected volatility is based on historical volatility of the Company's stock.

Following are the weighted-average and range assumptions, where applicable, used for each respective period:

	December 31, 2010	Twelve Months Ended December 31, 2009 (Binomial)	December 31, 2008
Expected dividend yield	0.0%	0.0%	0.0%
Risk-free interest rate	0.47 to 4.08%	1.10 to 3.96%	0.81 to 4.34%
Weighted-average expected volatility	103.34%	108.32%	100.75%
Expected term	2.5 to 8.9 years	2.5 to 8.8 years	1.8 to 9.5 years
Forfeiture rate	0.52 to 28.01%	0.59 to 28.01%	0.14 to 41.76%
Respective service period	3 to 5 years	3 to 5 years	3 to 5 years

*Restricted Stock Awards*

In fiscal year 2006, the Company granted unvested common stock awards (restricted stock) to certain key employees pursuant to the 2004 Stock Compensation Plan. The shares vest ratably over five years. The restricted stock awards granted in 2006 were accounted for using the measurement and recognition principles of ASC 718. Compensation for restricted stock awards is measured at fair value on the date of grant based on the number of shares expected to vest and the quoted market price of the Company's common stock. Compensation cost for all awards will be recognized in earnings, net of estimated forfeitures, on a straight-line basis over the requisite service period.

The Company recorded \$62,000, \$83,000 and \$107,000 in compensation expense related to the restricted stock that vested during the years ended December 31, 2010, 2009, and 2008, respectively. As of December 31, 2010, there was approximately \$4,000 of total unrecognized compensation cost related to restricted stock awards granted under the Plan which is expected to be recognized over a period of one year.

The Company received proceeds of \$2,500 from stock option exercises under all stock-based payment arrangements for the year ended December 31, 2010. The Company did not receive any proceeds from stock option exercises under all shared-based payment arrangements for the years ended December 31, 2009 or 2008 because no exercises were made during those years. There were no capitalized stock-based compensation costs at December 31, 2010.



**Table of Contents****NOTE K LOSS PER SHARE**

The following table sets forth the computation of basic and diluted loss per share:

	Years ended December 31,		
	2010	2009	2008
	(in 000 s except per share data)		
<b>Basic</b>			
Numerator:			
Loss available for common shareholders	\$ (1,560)	\$ (3,776)	\$ (2,556)
Denominator:			
Weighted average shares outstanding	6,450	6,464	6,434
Loss per common share basic	\$ (0.24)	\$ (0.58)	\$ (0.40)
<b>Diluted</b>			
Numerator:			
Net loss	\$ (1,560)	\$ (3,776)	\$ (2,556)
Denominator:			
Weighted average shares outstanding	6,450	6,464	6,434
Effect of dilutive securities:			
Employee stock options			
Weighted average shares outstanding Diluted	6,450	6,464	6,434
Loss per common share diluted	\$ (0.24)	\$ (0.58)	\$ (0.40)

Options to purchase 1,043,779, 1,161,710 and 1,046,569 shares of common stock for the years ended December 31, 2010, 2009 and 2008, respectively, were not included in the computation of diluted earnings per common share, because the assumed proceeds per share were greater than the average market price, and therefore, were anti-dilutive. The dilutive effect of 322,229, 15,633 and 0 options with assumed proceeds per share less than the average market price, were not included for the years ended December 31, 2010, 2009 and 2008, respectively, because the effect would be anti-dilutive due to the Company's net loss for those periods.

**NOTE L LEASE AGREEMENT**

Effective March 1, 2007, the Company entered into an agreement to lease to a third party a portion of its corporate headquarters under the terms of a non-cancelable operating lease. The lease calls for an initial term of five (5) years with a tenant option to renew for one extension period of five years. The lease agreement provides for escalating rental payments over its term. Under the agreement, the tenant pays an allocated share of the increase over the base year of certain costs, including utilities, maintenance costs and property taxes.

Future minimum lease payments expected to be received as of December 31, 2010 are as follows (in 000 s):

Years ending December 31	
2011	\$ 387

2012

97

\$ 484

Rental income, which is included in other income in the statements of operations, was approximately \$361,000 for each of the years ended December 31, 2010, 2009 and 2008.

**Table of Contents****NOTE M SRI SURGICAL 401(k) PLAN**

The Company sponsors the SRI SURGICAL/Surgical Express, Inc. 401(k) Plan (the Plan), a defined contribution plan established under Section 401(k) of the U.S. Internal Revenue Code. Employees are eligible to contribute voluntarily to the Plan after six months of continued service, satisfying 1,000 hours of service and attaining age 21. In addition to the employees' contributions, at its discretion, the Company may contribute 50% of the first 4% of the employee's contribution. The Plan allows for employee elective contributions up to an amount equivalent to 15% of salary. Employees are always vested in their contributed balance and vest ratably in the Company's contribution over three years. For the years ended December 31, 2010, 2009, and 2008, the Company's expense related to the Plan was approximately \$319,000, \$303,000, and \$269,000, respectively.

**NOTE N RELATED PARTY TRANSACTIONS**

The Company had a procurement agreement with Standard Textile under which the Company agreed to purchase 90% of its reusable surgical products from Standard Textile through August 2008. The Company is currently working with Standard Textile on a month-to-month basis. Standard Textile is a shareholder of the Company. During the years ended December 31, 2010, 2009, and 2008, the Company purchased products in the amounts of \$4.1 million, \$4.8 million, and \$5.6 million, respectively, from Standard Textile.

During the years ended December 31, 2010, 2009 and 2008, the Company paid approximately \$0, \$93,000, and \$258,000 respectively, in consulting fees to a director and shareholder of the Company for assistance with managing the facilities operations while the Company searched for a new operations leader.

**NOTE O SELECTED QUARTERLY FINANCIAL DATA (Unaudited)**

The following selected unaudited quarterly information is being disclosed in accordance with Regulation S-K (Item 302):

	Quarters Ended			
	Mar. 31, 2010	Jun. 30, 2010	Sep. 30, 2010	Dec. 31, 2010
	(In thousands, except per share data)			
Revenues	\$ 24,611	\$ 25,047	\$ 24,824	\$ 26,382
Gross profit	\$ 4,932	\$ 5,840	\$ 5,718	\$ 6,278
Net income (loss)	\$ (1,533)	\$ (313)	\$ 21	\$ 265
Basic income (loss) per share	\$ (0.24)	\$ (0.05)	\$ 0.00	\$ 0.04
Diluted income (loss) per share	\$ (0.24)	\$ (0.05)	\$ 0.00	\$ 0.04

	Quarters Ended			
	Mar. 31, 2009	Jun. 30, 2009	Sep. 30, 2009	Dec. 31, 2009
	(In thousands, except per share data)			
Revenues	\$ 23,926	\$ 24,617	\$ 24,120	\$ 25,790
Gross profit	\$ 5,034	\$ 5,344	\$ 4,094	\$ 5,626
Net loss	\$ (894)	\$ (704)	\$ (1,755)	\$ (422)
Basic loss per share	\$ (0.14)	\$ (0.11)	\$ (0.27)	\$ (0.07)
Diluted loss per share	\$ (0.14)	\$ (0.11)	\$ (0.27)	\$ (0.07)

In 2010, the sum of quarterly basic and diluted per share amounts do not equal full year basic and diluted per share amounts due to rounding.

**NOTE P THIRD QUARTER 2009 ADJUSTMENTS**

*Reusable Surgical Product Loss and Accrued Liabilities*

As disclosed in the Company's third quarter 2009 Form 10-Q, as part of the Company's effort to reduce its loss and scrap costs, the Company performed additional operational reviews of its reusable surgical products

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usage during the third quarter ended September 30, 2009, resulting in identification of additional losses that were not known at January 1, 2009. Additionally, account analyses were conducted on accrued liability accounts resulting in identification of costs recognized in periods prior to January 1, 2009, for which a liability did not exist. The amount of the adjustments related to periods prior to January 1, 2009 that were recognized in the three month period ended September 30, 2009 resulted in an increase in cost of revenues and a decrease in selling and administrative expenses totaling approximately \$591,000 and \$82,000, respectively. During the three months ended September 30, 2009, the Company also recognized, in cost of revenues, reusable surgical product losses of \$181,000, for costs incurred during the six months ended June 30, 2009. There were no income tax effects related to these adjustments.

The above costs recognized in the three months ended September 30, 2009 that were incurred in prior periods were principally associated with reusable surgical product losses. As a result of a system error, the Company's information system did not identify certain products as lost. Reusable surgical products that are tracked using RFID technology are expensed if not returned to the Company by a customer within 210 days. However, when new tracking mechanisms were employed in an earlier period in an effort to better control the location of product, the system was not properly updated to record lost product for certain locations. As a result, the Company incurred but did not recognize losses in earlier periods resulting in the estimate of lost products being understated as discussed above.

The Company reviewed the effect of the above errors on prior periods and determined that (a) the errors did not materially affect the financial statements of prior periods (which errors date back to 2005); and (b) the errors did not have a material effect on the financial statements for the first or second quarters of the current fiscal year. Because the Company also concluded that the amounts were not material to the year ending December 31, 2009, the Company recorded the adjustments during the quarter ended September 30, 2009.

**Table of Contents****SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS****SRI/SURGICAL EXPRESS, INC.**

<b>Description</b>	<b>Balance at Beginning of Period</b>	<b>Charged to Costs and Expenses</b>	<b>Write-offs/ Reductions</b>	<b>Balance at end of Period</b>
<b>Allowance for doubtful accounts:</b>				
Year ended December 31, 2008	\$ 865,000	\$	\$ (759,000)	\$ 106,000
Year ended December 31, 2009	106,000	74,000	(56,000)	124,000
Year ended December 31, 2010	124,000	25,000	(27,000)	122,000
<b>Reserve for shrinkage, obsolescence, and scrap: reusable surgical products</b>				
Year ended December 31, 2008	\$ 1,211,000	\$ 1,275,000	\$ (1,099,000)	\$ 1,387,000
Year ended December 31, 2009	1,387,000	3,155,000	(3,329,000)	1,213,000
Year ended December 31, 2010	1,213,000	1,330,000	(1,403,000)	1,140,000
<b>Reserve for shrinkage and obsolescence: disposable products</b>				
Year ended December 31, 2008	\$ 525,000	\$	\$ (211,000)	\$ 314,000
Year ended December 31, 2009	314,000	145,000	(96,000)	362,000
Year ended December 31, 2010	362,000		(250,000)	112,000

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### ***Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

### ***Item 9A. Controls and Procedures***

#### **Management's Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a and 15(f)). Our internal control over financial reporting process was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of our financial statements in accordance with generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree or compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2010, based upon the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ) in *Internal Control - Integrated Framework*. Based on this assessment under the framework in *Internal Control - Integrated Framework* issued by COSO, our management concluded that our internal control over financial reporting was effective as of December 31, 2010.

#### **Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our chief executive officer and chief financial officer (our Executives ), we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended (the Exchange Act ), as of the end of the period covered by this Annual Report. Based on that evaluation, we concluded that our disclosure controls and procedures are effective to ensure that information we are required to disclose in the reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) accumulated and communicated to our management, including the Executives, as appropriate, to allow timely decisions regarding required disclosure.

We have also evaluated our internal controls for financial reporting, and there have been no changes that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

Any system of disclosure controls and internal controls, even if well conceived, is inherently limited in detecting and preventing all errors and fraud and provides reasonable, but not absolute, assurance that its objectives are met. The design of a control system must reflect resource constraints. Inherent limitations include the potential for faulty judgments in decision-making, breakdowns because of simple errors or mistakes, and circumvention of controls by individual acts, collusion of two or more people, or management override of the controls.

### ***Item 9B. Other Information***

As previously disclosed, on November 5, 2010, our Board of Directors adopted a Shareholder Rights Plan (the Rights Plan ) and declared a dividend of one right on each outstanding share of our common stock. The Rights Plan has a term of two years. Each right entitles the registered holder to purchase from the Company a unit consisting of one one-thousandth of a share (a Unit ) of Series A Junior

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Participating Preferred Stock (the Series A Preferred Stock ) at a purchase price of \$15.00 per Unit, subject to adjustment.



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Under the Rights Plan, the rights generally become exercisable only if a person or group (i) acquires beneficial ownership of 15% or more of our common stock or (ii) announces or commences a tender or exchange offer that would result in that person or group acquiring 15% or more of our common stock. Thereafter, all rights beneficially owned by the person or group that acquired (or that would acquire as a result of a tender or exchange offer) 15% or more of our common stock will become null and void. If they become exercisable, the rights entitle the holder of each right to purchase for the purchase price that number of shares of our common stock which has a market value of twice the exercise price, subject to certain adjustments as provided under the Rights Plan. The rights are redeemable by us for \$0.001 per right, subject to adjustment, any time before the rights become exercisable, including to permit an offer to purchase all of our common shares. Until the rights become exercisable, they will not be evidenced by separate certificates and trade automatically with our common stock. The rights expire on November 5, 2012, unless we earlier redeem, exchange, or amend them.

We previously disclosed that we received in November 2010 an unsolicited expression of interest to purchase the Company. In response to this expression of interest, our Board of Directors engaged McColl Partners, an investment banking firm, as its financial advisor, and pursued discussions with the interested party and other potentially interested parties that were identified by its financial advisor. Following this process, and in reliance on advice from its legal counsel and financial advisor, our Board of Directors unanimously determined that, in light of the Company's value and prospects, our shareholders would be best served by our continuing to pursue our current strategic plan and not further pursuing acquisition discussions at this time.

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**PART III**

***Item 10. Directors, Executive Officers and Corporate Governance***

The information required by this item concerning our executive officers and directors is incorporated by reference to the information set forth under the captions Proposal No. 1: Election of Directors, Executive Officer Compensation, Security Ownership of Directors, Officers and Principal Shareholders and Corporate Governance in our Definitive Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC within 120 days after the end of our fiscal year ended December 31, 2010.

***Item 11. Executive Compensation***

The information required by this item is incorporated by reference to the information set forth under the caption Executive Officer Compensation and Director Compensation in our Definitive Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC within 120 days after the end of our fiscal year ended December 31, 2010.

***Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

The information required by this item is incorporated by reference to the information set forth under the caption Security Ownership of Directors, Officers and Principal Shareholders and Executive Officer Compensation in our Definitive Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC within 120 days after the end of our fiscal year ended December 31, 2010.

***Item 13. Certain Relationships and Related Transactions, and Director Independence***

The information required by this item is incorporated by reference to the information set forth under the caption Certain Relationships and Related Transactions and Corporate Governance in our Definitive Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC within 120 days after the end of our fiscal year ended December 31, 2010.

***Item 14. Principal Accountant Fees and Services***

The information required by this item is incorporated by reference to the information set forth under the caption Ratification of Appointment of Independent Auditors Fees Paid to Independent Auditors in our Definitive Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC within 120 days after the end of our fiscal year ended December 31, 2010.

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**PART IV**

***Item 15. Exhibits and Financial Statement Schedules***

(a) 1. The following Financial Statements of the Registrant are included in Part II, Item 8, Page 20:

<u>Report of Independent Registered Public Accounting Firm</u>	24
<u>Balance Sheets at December 31, 2010 and 2009</u>	25
<u>Statements of Operations for Years Ended December 31, 2010, 2009, and 2008</u>	26
<u>Statements of Shareholders' Equity for Years Ended December 31, 2010, 2009 and 2008</u>	27
<u>Statements of Cash Flows for Years Ended December 31, 2010, 2009 and 2008</u>	28
<u>Notes to Financial Statements</u>	29

2. Financial Statement Schedules of the Registrant: See (c) below.

(b) Exhibits: See Exhibit Index

(c) Financial Statements Schedule: The valuation and qualifying accounts schedule is provided and all other financial statement schedules are omitted because of the absence of conditions requiring them.

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Exhibit Description</b>
3.1	Restated Articles of Incorporation of the Company (incorporated herein by reference to Exhibit 3.1 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
3.2	First Amendment to Restated Articles of Incorporation dated as of August 31, 1998, of the Company (incorporated herein by reference to Exhibit 4.4 to the Current Report on Form 8-K dated August 31, 1998 filed by the Registrant on September 9, 1998).
3.3	Second Articles of Amendment to Restated Articles of Incorporation dated as of November 5, 2010 (incorporated herein by reference to Exhibit 3.1 to the Current Report on Form 8-K filed by the Registrant on November 5, 2010).
3.4	Amended and Restated Bylaws of the Company (incorporated herein by reference to Exhibit 3.3 to the Annual Report on Form 10-K for the 2006 year filed by the Registrant on March 23, 2007).
4.1	Trust Indenture dated as of February 1, 1999, between First Union National Bank and the Industrial Development Board of Hamilton County, Tennessee (incorporated herein by reference to Exhibit 4.2 to the Annual Report on Form 10-K for the 1998 year filed by the Registrant on March 23, 1999).
4.2	Trust Indenture dated as of June 1, 1999, between First Union National Bank and First Security Bank, National Association (incorporated herein by reference to Exhibit 4.3 to the Quarterly Report on Form 10-Q for the 1999 third quarter filed by the Registrant on November 12, 1999).
4.3	

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Rights Agreement dated as of November 5, 2010 between the Company and Registrar and Transfer Company, as rights agent, which includes as Exhibit B the Form of Rights Certificate (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed by the Registrant on November 5, 2010).

- 10.1\* 1995 Stock Option Plan, as amended, of the Company (incorporated herein by reference to Exhibit 10.1 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
- 10.2\* Form of Stock Option Agreement between the Company and participants under the 1995 Stock Option Plan (incorporated herein by reference to Exhibit 10.2 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.3	Texas Industrial Net Lease dated March 19, 1992, between the Trustees of the Estate of James Campbell, Deceased, and Amsco SRI/Surgical Express, Inc., as assigned to the Company (incorporated herein by reference to Exhibit 10.18 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
10.4	Lease dated March 30, 1992, between Walter D Aloisio and Amsco SRI/Surgical Express, Inc., as assigned to the Company (incorporated herein by reference to Exhibit 10.19 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
10.5	Standard Industrial Lease Multi-Tenant (American Industrial Real Estate Association) dated February 24, 1992, between Borstein Enterprises and Amsco SRI/Surgical Express, Inc., as assigned to the Company (incorporated herein by reference to Exhibit 10.20 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
10.6	Carolina Central Industrial Center Lease dated April 22, 1992, between Industrial Development Associates and Amsco SRI/Surgical Express, Inc., as assigned to the Company (incorporated herein by reference to Exhibit 10.21 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
10.7	Lease Agreement dated September 2, 1993, between Price Pioneer Company, Ltd., and AmscoSRI/Surgical Express, Inc., as assigned to the Company (incorporated herein by reference to Exhibit 10.22 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
10.8	Service Center Lease dated December 4, 1991, between QP One Corporation and Amsco SRI/Surgical Express, Inc., as assigned to the Company (incorporated herein by reference to Exhibit 10.23 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
10.9*	1996 Non-Employee Director Stock Option Plan of the Company (incorporated herein by reference to Exhibit 10.29 to the Registration Statement on Form S-1 filed by the Registrant on May 15, 1996).
10.10*	Amendments No. 2 and 3 to the 1995 Stock Option Plan of the Company (incorporated herein by reference to Exhibit 10.24 to the Annual Report on Form 10-K for the 1996 year filed by the Registrant on March 24, 1997).
10.11	Corporate Service Agreement dated October 21, 1997, between Standard Textile Co., Inc. and the Company (incorporated herein by reference to Exhibit 10.26 to the Annual Report on Form 10-K for the 1997 year filed by the Registrant on March 30, 1998).
10.12*	1998 Stock Option Plan of the Company (incorporated herein by reference to Exhibit 10.28 to the Annual Report on Form 10-K for the 1997 year filed by the Registrant on March 30, 1998).
10.13	Lease Agreement dated as of June 15, 1999, between the Company and ProLogis Limited Partnership IV (incorporated herein by reference to Exhibit 10.32 to the Quarterly Report on Form 10-Q for the 1999 third quarter filed by the Registrant on November 12, 1999).
10.14	Lease Agreement dated as of June 10, 1999, between the Company and Riggs & Company, a division of Riggs Bank, N.A., as Trustee of the Multi-Employer Property Trust, a trust organized under 12 C.F.R. Section 9.18 (incorporated by reference to the Annual Report on Form 10-K for the 1999 year filed by the Registrant on March 30, 2000).
10.15	Purchasing Agreement dated as of May 1, 2001, between the Company and HealthTrust Purchasing Group, L.P. (incorporated herein by reference to Exhibit 10.46 to the Quarterly Report on Form 10-Q for the 2001 second quarter filed by the Registrant on July 26, 2001).

- 10.16\* Form of stock option agreement between the Company and non-employee directors (incorporated herein by reference to Exhibit 10.47 to the Annual Report on Form 10-K for the 2001 year filed by the Registrant on April 1, 2002).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.17	Joint Marketing Agreement dated as of March 1, 2003 between the Company and Aesculap, Inc. (incorporated herein by reference to Exhibit 10.54 to the Quarterly Report on Form 10-Q for the 2003 first quarter filed by the Registrant on May 14, 2003).
10.18*	2004 Stock Compensation Plan of the Company (incorporated herein by reference to Exhibit 4.1 to the Registration Statement on Form S-8 filed by the Registrant on March 28, 2005).
10.19*	Employment Agreement dated as of July 1, 2005, between Wallace D. Ruiz and the Company (incorporated herein by reference to Exhibit 99.4 to the Current Report on Form 8-K filed by the Registrant on June 24, 2005).
10.20*	Notice of Restricted Stock Grant and Stock Restriction Agreement (incorporated herein by reference to Exhibit 99.1 to the Current Report on Form 8-K filed by the Registrant on February 3, 2006).
10.21*	Amendment No. 1 to 1998 Stock Option Plan of the Company (as Amended and Restated as of June 17, 2005) (incorporated herein by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the 2006 first quarter filed by the Registrant on May 9, 2006).
10.22*	Amendment No. 1 to 2004 Stock Compensation Plan of the Company (incorporated herein by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q for the 2006 first quarter filed by the Registrant on May 9, 2006).
10.23*	Letter Agreement dated as of March 22, 2006, between Wayne R. Peterson and the Company (incorporated herein by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q for the 2006 first quarter filed by the Registrant on May 9, 2006).
10.24*	Retention Agreement dated as of February 2, 2005, between D. Jon McGuire and the Company (incorporated herein by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by the Registrant on February 5, 2007).
10.25*	Employment Agreement dated as of December 31, 2007, between Gerald Woodard and the Company (incorporated herein by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by the Registrant on January 7, 2008).
10.26*	Restricted Stock Grant Agreement dated as of February 6, 2008, between Gerald Woodard and the Company (incorporated herein by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by the Registrant on February 7, 2008).
10.27*	Stock Option Agreement dated as of February 6, 2008, between Gerald Woodard and the Company (incorporated herein by reference to Exhibit 10.2 to the Current Report on Form 8-K filed by the Registrant on February 7, 2008).
10.28*	First Amendment to Retention Agreement dated November 4, 2008 between D. Jon McGuire and the Company (incorporated herein by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the 2008 third quarter filed by the Registrant on November 4, 2008).
10.29*	First Amendment to Retention Agreement dated December 23, 2008 between Gerald Woodard and the Company (incorporated herein by reference to Exhibit 10.29 to the Annual Report on Form 10-K for the 2008 fiscal year filed by the Registrant on March 10, 2009).
10.30*	First Amendment to Retention Agreement dated December 24, 2008 between Wallace D. Ruiz and the Company (incorporated herein by reference to Exhibit 10.30 to the Annual Report on Form 10-K for the 2008 fiscal year filed by the Registrant on March 10, 2009).
10.31**	Supply and Co-Marketing Agreement dated November 26, 2008 between Cardinal Health 200, Inc. and the Company (incorporated herein by reference to Exhibit 10.30 to

the Annual Report on Form 10-K for the 2008 fiscal year filed by the Registrant on March 10, 2009).



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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.32	Loan and Security Agreement dated August 7, 2008, between the Company and Bank of America, N.A. (incorporated herein by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the 2008 second quarter filed by the Registrant on August 13, 2008).
10.33	Revolving Loan Note dated August 7, 2008, executed by the Company in favor of Bank of America, N.A. (incorporated herein by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q for the 2008 second quarter filed by the Registrant on August 13, 2008).
10.34	Term Loan Note dated August 7, 2008, executed by the Company in favor of Bank of America, N.A. (incorporated herein by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q for the 2008 second quarter filed by the Registrant on August 13, 2008).
10.35	Waiver and Amendment No. 1 to Loan and Security Agreement dated November 13, 2009, between the Company and Bank of America, N.A. (incorporated herein by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the 2009 third quarter filed by the Registrant on November 16, 2009).
10.36**	Amended and Restated Co-Marketing Agreement dated February 1, 2010 between Cardinal Health 200, LLC, formerly known as Cardinal Health 200, Inc., and the Company. (incorporated herein by reference to Exhibit 10.36 to the Annual Report on Form 10-K for the 2009 fiscal year filed by the Registrant on March 31, 2010).
10.37**	National Brand Distribution Agreement dated June 15, 2009 between Cardinal Health 200, Inc. and the Company. (incorporated herein by reference to Exhibit 10.37 to the Annual Report on Form 10-K for the 2009 fiscal year filed by the Registrant on March 31, 2010).
10.38*	Retention Agreement dated as of December 23, 2009, between Mark R. Faris and the Company (incorporated herein by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by the Registrant on December 23, 2009).
10.39	Waiver and Amendment No. 2 to Loan and Security Agreement dated March 30, 2010, between the Company and Bank of America, N.A. (incorporated herein by reference to Exhibit 10.39 to the Annual Report on Form 10-K for the 2009 fiscal year filed by the Registrant on March 31, 2010).
23.1	Consent of Grant Thornton LLP.
31	Certifications by the Chief Executive Officer (CEO) and Chief Financial Officer (CFO) of the Company under Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification by the CEO and CFO of the Company under Section 906 of the Sarbanes-Oxley Act of 2002. (Not deemed to be filed with the Securities and Exchange Commission.)

\* Indicates management contract or compensatory plan or arrangement.

\*\* Certain parts of this exhibit have not been disclosed and have been filed separately with the Secretary of the Securities and Exchange Commission, and are subject to a confidential treatment request pursuant to Rule 24b-2 of the Securities Exchange Act of 1934.

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**SIGNATURES**

PURSUANT TO THE REQUIREMENTS OF SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934, THE REGISTRANT HAS DULY CAUSED THIS REPORT TO BE SIGNED ON ITS BEHALF BY THE UNDERSIGNED, THEREUNTO DULY AUTHORIZED.

SRI/SURGICAL EXPRESS, INC.

BY: /s/ GERALD WOODARD  
**Gerald Woodard,**

BY: /s/ MARK R. FARIS  
**Mark R. Faris,**

**Chief Executive Officer**

**Vice President & Chief Financial Officer**

Dated: March 7, 2011

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES AND EXCHANGE ACT OF 1934, THIS REPORT HAS BEEN SIGNED BELOW BY THE FOLLOWING PERSONS ON BEHALF OF THE REGISTRANT AND IN THE CAPACITIES AND ON THE DATES INDICATED.

Signature	Title	Date
/s/ CHARLES W. FEDERICO  <b>Charles W. Federico</b>	Chairman and Director	March 7, 2011
/s/ GERALD WOODARD  <b>Gerald Woodard</b>	Chief Executive Officer and  Director (Principal Executive  Officer)	March 7, 2011
/s/ MARK R. FARIS  <b>Mark R. Faris</b>	Vice President & Chief Financial  Officer (Principal Financial and  Accounting Officer)	March 7, 2011
/s/ JAMES T. BOOSALES  <b>James T. Boosales</b>	Director	March 7, 2011
/s/ JAMES M. EMANUEL  <b>James M. Emanuel</b>	Director	March 7, 2011
/s/ CHARLES T. ORSATTI  <b>Charles T. Orsatti</b>	Director	March 7, 2011
/s/ WAYNE R. PETERSON	Director	March 7, 2011

**Wayne R. Peterson**

/s/ MICHAEL D. ISRAEL

Director

March 7, 2011

**Michael D. Israel**