County Bancorp, Inc.
Form 10-Q
November 12, 2015

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q
(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2015
OR
"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number: 001-36808

COUNTY BANCORP, INC.
(Exact Name of Registrant as Specified in its Charter)

| Wisconsin <br> (State or other jurisdiction of | $39-1850431$ |
| :--- | :--- |
| incorporation or organization) | (I.R.S. Employer <br> Identification No.) |
| 860 North Rapids Road |  |
| Manitowoc, WI | 54221 |

(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (920) 686-9998

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No *
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No *•

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o
Accelerated filer
o
Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes * No x

As of November 10, 2015, the registrant had $5,751,579$ shares of common stock, $\$ 0.01$ par value per share, outstanding.

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## PART I—FINANCIAL INFORMATION

Item 1. Financial Statements.

COUNTY BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

September 30, 2015 and December 31, 2014
(Unaudited)

September 30, 2015
(dollars in thousands)

| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 13,026 | \$ | 10,480 |
| Securities available-for-sale, at fair value |  | 85,783 |  | 81,282 |
| FHLB Stock, at cost |  | 3,507 |  | 1,252 |
| Loans held for sale |  | 13,712 |  | 4,114 |
| Loans, net of allowance for loan losses of $\$ 9,833$ as of September 30, 2015; |  |  |  |  |

$\$ 10,603$ as of December

| 31,2014 | 694,196 | 637,519 |
| :--- | :--- | :--- |
| Premises and equipment, <br> net | 5,771 | 4,596 |
| Loan servicing rights <br> Other real estate owned, <br> net | 7,721 | 7,746 |
| Cash surrender value of <br> bank owned life insurance | 3,024 | 7,137 |
| Deferred tax asset, net <br> Accrued interest receivable <br> and other assets | 11,082 | 10,863 |
| Total assets | 2,047 | 2,321 |

LIABILITIES
Deposits:

| Noninterest-bearing | $\$$ | 60,685 | $\$$ |
| :--- | :--- | :--- | :--- |
| Interest-bearing | 575,536 | 81,534 |  |
| Total deposits | 636,221 | 523,935 |  |
| Other borrowings | 4,383 | 605,469 |  |


| Advances from FHLB | 64,000 | 28,000 |
| :--- | :--- | :--- |
| Subordinated debentures | 12,372 | 12,372 |
| Accrued interest <br> payable and other <br> liabilities |  |  |
| Total liabilities | 8,379 | 7,015 |

## Small Business Lending

Fund redeemable preferred
stock-variable rate,
noncumulative,
nonparticipating, \$1,000
stated value; 15,000 shares
authorized and
issued, \$15,000
$\begin{array}{lllll}\text { redemption amount } & \$ 15,000 & \$ & 15,000\end{array}$

## SHAREHOLDERS' <br> EQUITY

Preferred stock-variable rate, non-cumulative, nonparticipating, $\$ 1,000$
stated value;
15,000 shares
authorized; 8,000 shares
$\begin{array}{lll}\text { issued } & 8,000 & 8,000\end{array}$
Common stock - $\$ 0.01$ par
value; 50,000,000
authorized; 6,143,689
shares issued and
5,733,919 shares
outstanding at September
30, 2015 and 4,908,560
shares issued
and $4,498,790$ shares
outstanding at December
31, $2014 \quad 18 \quad 5$

Surplus
34,118
16,970
Retained earnings 66,274
59,254
Treasury stock, at cost,
409,770 shares at
September 30, 2015 and
December 31, 2014 (4,572 ) (4,572)
Accumulated other
comprehensive income
598
386
Total shareholders' equity
104,436
80,043

| Total liabilities and <br> shareholders' equity | $\$ \quad 844,791$ | $\$$ | 771,756 |
| :--- | :--- | :--- | :--- | :--- |

See accompanying notes to consolidated financial statements.

COUNTY BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

| For the Three | For the Nine |
| :--- | :--- |
| Months Ended | Months Ended |
| September 30, | September 30, |
| 2015 2014 | $2015 \quad 2014$ |
| (dollars in thousands except per |  |
| share data) |  |

INTEREST AND DIVIDEND INCOME

| Loans, including fees | $\$ 8,393$ | $\$ 7,225$ | $\$ 23,687$ | $\$ 21,704$ |
| :--- | :---: | :---: | :---: | :--- |
| Taxable securities | 251 | 217 | 715 | 662 |
| Tax-exempt securities | 109 | 117 | 322 | 364 |
| Federal funds sold and other | 11 | 23 | 41 | 90 |
| Total interest and dividend income | 8,764 | 7,582 | 24,765 | 22,820 |

INTEREST EXPENSE

| Deposits | 1,575 | 1,549 | 4,541 | 4,666 |
| :--- | :--- | :--- | :--- | :--- |
| FHLB advances and other borrowed funds | 219 | 108 | 624 | 695 |
| Subordinated debentures | 99 | 120 | 339 | 360 |
| Total interest expense | 1,893 | 1,777 | 5,504 | 5,721 |
| Net interest income | 6,871 | 5,805 | 19,261 | 17,099 |
| Provision for loan losses | $(867)$ | - | $(1,325)$ | - |
| Net interest income after provision for loan losses | 7,738 | 5,805 | 20,586 | 17,099 |
| Non-interest income: |  |  |  |  |
| Services charges | 238 | 388 | 744 | 559 |
| Gain on sale of loans, net | 44 | 69 | 166 | 251 |
| Loan servicing fees | 1,185 | 1,267 | 3,623 | 3,634 |
| Other | 256 | 74 | 777 | 723 |
| Total non-interest income | 1,723 | 1,798 | 5,310 | 5,167 |
| Non-interest expense: |  |  |  |  |
| Employee compensation and benefits | 2,643 | 2,570 | 8,232 | 7,628 |
| Occupancy | 100 | 75 | 260 | 229 |
| Write-down of other real estate owned | - | 44 | 182 | 729 |
| Other | 1,392 | 1,575 | 4,309 | 4,149 |
| Total non-interest expense | 4,135 | 4,264 | 12,983 | 12,735 |
| Income before income taxes | 5,326 | 3,339 | 12,913 | 9,531 |
| Income tax expense | 1,996 | 1,068 | 4,839 | 3,403 |
| NET INCOME | $\$ 3,330$ | $\$ 2,271$ | $\$ 8,074$ | $\$ 6,128$ |

NET INCOME PER SHARE:

| Basic | $\$ 0.56$ | $\$ 0.48$ | $\$ 1.37$ | $\$ 1.29$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$ 0.55$ | $\$ 0.47$ | $\$ 1.34$ | $\$ 1.26$ |
| Dividends paid per share | $\$ 0.04$ | $\$-$ | $\$ 0.12$ | $\$-$ |

See accompanying notes to consolidated financial statements.

## COUNTY BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three and Nine Months Ended September 30, 2015 and 2014
(Unaudited)

|  | For the Th <br> Months E <br> September <br> 2015 <br> (dollars in | Three <br> Ended <br> er 30, <br> 2014 <br> in thous | For the Months Septemb 2015 ands) | Nine <br> Ended <br> ber 30, <br> 2014 |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$3,330 | \$2,271 | \$8,074 | \$6,128 |
| Other comprehensive income (loss): |  |  |  |  |
| Unrealized gains (losses) on securities available for sale | 524 | (155 | 347 | 549 |
| Income tax (expense) benefit | (204) | 61 | (135 | (216) |
| Total other comprehensive income (loss) | 320 | (94 | 212 | 333 |
| Comprehensive income | \$3,650 | \$2,177 | \$8,286 | \$6,461 |

See accompanying notes to consolidated financial statements.

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## COUNTY BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

For the Nine Months Ended September 30, 2015 and 2014
(Unaudited)

|  | PreferredCommon |  |  |  | Accumulated <br> Other <br> Total <br> Comprehensive |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Retained | Treasury | Income <br> (Loss) |  | Shareholders' |
|  | Stock (dollars |  |  | Surplus <br> ds) | Earnings | Stock |  |  | Equity |
| Balance at December 31, 2013 | \$8,000 |  | 5 | \$16,004 | \$51,514 | \$ $(3,683)$ | \$ | (31 | \$ 71,809 |
| Net income | - |  | - | - | 6,128 | - |  | - | 6,128 |
| Other comprehensive income | - |  | - | - | - | - |  | 333 | 333 |
| Stock compensation expense, net of tax | - |  | - | 110 | - | - |  | - | 110 |
| Purchase of treasury stock $(44,790$ shares) | - |  | - | - | - | (812 ) |  | - | (812 |
| Cash dividends declared on preferred stock | - |  | - | - | (239 | - |  | - | (239 |
| Cash dividends declared on SBLF preferred stock | - |  | - | - | (113 ) | - |  | - | (113 |
| Proceeds from sale of common stock (44,790 shares) | - |  | - | 506 | - | - |  | - | 506 |
| Balance at September 30, 2014 | \$8,000 |  | 5 | \$16,620 | \$57,290 | \$ $(4,495)$ | \$ | 302 | \$ 77,722 |
| Balance at December 31, 2014 | \$8,000 | \$ | 5 | \$16,970 | \$59,254 | \$ (4,572) | \$ | 386 | \$ 80,043 |
| Net income | - |  | - | - | 8,074 | - |  | - | 8,074 |
| Other comprehensive income | - |  | - | - | - | - |  | 212 | 212 |
| Stock compensation expense, net of tax | - |  | - | 266 | - | - |  | - | 266 |
| Cash dividends declared on common stock | - |  | - | - | (687 ) | - |  | - | (687 ) |
| Cash dividends declared on preferred stock | - |  | - | - | (239 ) | - |  | - | (239 ) |
| Cash dividends declared on SBLF preferred stock | - |  | - | - | (128 ) | - |  | - | (128 |
| Proceeds from sale of common stock ( $1,220,750$ shares) | - |  | 13 | 16,882 | - | - |  | - | 16,895 |
| Balance at September 30, 2015 | \$8,000 | \$ | 18 | \$34,118 | \$66,274 | \$(4,572 ) |  | 598 | \$ 104,436 |

See accompanying notes to consolidated financial statements.

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COUNTY BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Nine Months Ended September 30, 2015 and 2014
(Unaudited)

|  | September 3Aeptember 30, |  |
| :--- | :--- | :--- |
|  | 2015 | 2014 |
| (dollars in thousands) |  |  |


| Dividends paid on common stock | $(687$ | $)$ | - |
| :--- | :---: | :---: | :---: |
| Dividends paid on preferred stock | $(239$ | $)$ | $(239$ |
| Dividends paid on SBLF preferred stock | $(128$ | $)$ | $(113$ |
| Net cash provided by (used in) financing activities | 63,121 | $(21,857$ |  |
| Net change in cash and cash equivalents | 2,546 | $(28,054$ |  |
| Cash and cash equivalents, beginning of period | 10,480 | 71,780 |  |
| Cash and cash equivalents, end of period | $\$ 13,026$ | $\$ 43,726$ |  |
|  |  |  |  |
| Supplemental disclosure of cash flow information: |  |  |  |
| Cash paid during the period for: | $\$ 5,516$ | $\$ 5,674$ |  |
| Interest | 3,960 | 2,925 |  |
| Income taxes | $\$ 1,530$ | $\$ 1,321$ |  |
| Noncash investing activities: | 1,894 | 218 |  |

See accompanying notes to consolidated financial statements.

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County Bancorp, Inc. and Subsidiaries
Notes to Unaudited Consolidated Financial Statements

## NOTE 1 - BASIS OF PRESENTATION

The unaudited consolidated financial statements of County Bancorp, Inc. (the "Company") and its subsidiaries have been prepared, in the opinion of management, to reflect all adjustments necessary for a fair presentiation of the financial position, results of operations, and cash flows for the interim period. The results of operations for the nine months ended September 30, 2015 may not necessarily be indicative of the results to be expected for the entire fiscal year.

Management of the Company is required to make estimates and assumptions which affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements, as well as the reported amounts of income and expenses during the reported periods. Actual results could differ significantly from those estimates.

These unaudited interim financial statements have been prepared in conformity with U.S. generally accepted accounting principles ("GAAP"). Certain information in footnote disclosure normally included in financial statements prepared in accordance with GAAP has been condensed or omitted pursuant to rules and regulations of the Securities and Exchange Commission ("SEC"). These financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K for the year ended December 31, 2014.

The Company qualifies as an "emerging growth company" under the Jumpstart Our Business Startups Act (the "JOBS Act"). Section 107 of the JOBS Act provides that an emerging growth company can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act of 1933, as amended (the "Securities Act"), for complying with new or revised accounting standards. As an emerging growth company, the Company can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies. The Company elected to take advantage of the benefits of this extended transition period.

## NOTE 2 - EARNINGS PER SHARE

Earnings per common share ("EPS") is computed using the two-class method. Basic earnings per common share is computed by dividing net income by the weighted-average number of common shares outstanding during the applicable period. Diluted earnings per share is computed using the weighted-average number of shares determined for the basic earnings per common share plus the dilutive effect of share-based compensation using the treasury stock method.

|  | For the Three <br> Months Ended | For the Nine <br> Months Ended |  |
| :--- | :--- | :--- | :--- |
| September 30, | September 30, |  |  |
| Net income from continuing operations | 2015 | $2014^{*}$ | 2015 |


| Less: preferred stock dividends including SBLF | 118 | 116 | 367 | 352 |
| :--- | :--- | :--- | :--- | :--- |
| Income available to common shareholders for basic EPS | $\$ 3,212$ | $\$ 2,155$ | $\$ 7,707$ | $\$ 5,776$ |
|  |  |  |  |  |
|  | 6,545 | 5,248 | 6,428 | 5,247 |
| Average number of common shares issued | 410 | 380 | 410 | 365 |
| Less: weighted average treasury shares | 401 | 404 | 383 | 417 |
| Less: weighted average nonvested equity incentive plan shares | 5,734 | 4,464 | 5,635 | 4,465 |
| Weighted average number of common shares outstanding | 124 | 115 | 119 | 118 |
| Effect of dilutive options |  |  |  |  |
| Weighted average number of common shares outstanding |  |  |  |  |
|  | 5,858 | 4,579 | 5,754 | 4,583 |

* Adjusted for 10-for-1 stock split on April 4, 2014


## NOTE 3 - SECURITIES AVAILABLE FOR SALE

The amortized cost and fair value of securities available for sale as of September 30, 2015 and December 31, 2014 are as follows (dollars in thousands):

|  | Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| September 30, 2015 |  |  |  |  |
| U.S. government and agency securities | \$ 2,004 | \$ 6 | \$ - | \$2,010 |
| Municipal securities | 46,580 | 387 | (5 | 46,962 |
| Mortgage-backed securities | 36,213 | 635 | (37 | 36,811 |
|  | \$ 84,797 | \$ 1,028 | \$ (42 | \$85,783 |
| December 31, 2014 |  |  |  |  |
| U.S. government and agency securities | \$ 2,006 | \$ 1 | \$ (2 | ) \$2,005 |
| Municipal securities | 41,751 | 237 | (139 | 41,849 |
| Mortgage-backed securities | 36,889 | 636 | (97 | 37,428 |
|  | \$ 80,646 | \$ 874 | \$ (238 | ) \$81,282 |

The amortized cost and fair value of securities at September 30, 2015 and December 31, 2014, by contractual maturity, are shown below (dollars in thousands). Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized <br> Cost | Fair <br> Value |
| :---: | :---: | :---: |
| September 30, 2015 |  |  |
| Due in one year or less | \$ 5,318 | \$5,346 |
| Due from one to five years | 39,406 | 39,728 |
| Due from five to ten years | 3,860 | 3,898 |
| Due after ten years | - | - |
| Mortgage-backed securities | 36,213 | 36,811 |
|  | \$ 84,797 | \$85,783 |
| December 31, 2014 |  |  |
| Due in one year or less | \$ 2,007 | \$2,011 |
| Due from one to five years | 41,750 | 41,843 |
| Due from five to ten years | - | - |
| Due after ten years | - | - |
| Mortgage-backed securities | 36,889 | 37,428 |
|  | \$ 80,646 | \$81,282 |

There were no sales for realized gains or losses for the nine months ended September 30, 2015 and 2014, respectively.

The following table shows the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temorarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2015 and December 31, 2014 (dollars in thousands):

|  | Less Than 12 <br> Months |  | 12 Months or Greater |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Unrealized Losses | Fair Value | Unrealized <br> Losses | Fair <br> Value | Unrealized Losses |
| September 30, 2015 |  |  |  |  |  |  |
| U.S. government and agency securities | \$- | \$ - | \$- | \$ - | \$- | \$ - |
| Municipal securities | 2,106 | (5 | 283 | - | 2,389 | (5 |
| Mortgage-backed securities | 4,087 | (20 | 2,150 | (17 | 6,237 | (37 |
|  | \$6,193 | \$ (25 | ) \$2,433 | \$ (17 | ) \$8,626 | \$ (42 |
| December 31, 2014 |  |  |  |  |  |  |
| U.S. government and agency securities | \$997 | \$ (2 | ) \$- | \$ - | \$997 | \$ (2 |
| Municipal securities | 16,724 | (100 | ) 3,736 | (39 | 20,460 | (139 |
| Mortgage-backed securities | 6,698 | (33 | ) 5,651 | (64 | 12,349 | (97 |
|  | \$24,419 | \$ (135 | ) \$9,387 | \$ (103 | ) \$33,806 | \$ (238 |

The unrealized loss on the investments at September 30, 2015 and December 31, 2014 is due to normal fluctuations and pricing inefficiencies. The contractual terms of the investments do not permit the issuers to settle the securities at a price less than the amortized cost basis of the investment. Because the Company does not intend to sell the investments and it is not more-likely-than-not that the Company will be required to sell the investments before recovery of the amortized cost basis, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2015 and December 31, 2014.

## NOTE 4 - LOANS

The components of loans were as follows (dollars in thousands):

|  | September 30, <br>  <br> 2015 | December 31, <br> 2014 <br> Agricultural loans$\$ 469,166$ |
| :--- | :--- | :--- |
| Commercial real estate loans | 147,638 | 1315,164 |
| Commercial loans | 52,597 | 53,745 |
| Residential real estate loans | 34,326 | 40,885 |
| Installment and consumer other | 302 | 811 |
| Total gross loans | 704,029 | 648,122 |
| Allowance for loan losses | $(9,833$ | $(10,603$ |
| Loans, net | $\$ 694,196$ | $\$ 637,519$ |

Changes in the allowance for loan losses by portfolio segment for the nine months ended September 30, 2015 and 2014 were as follows (dollars in thousands):


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The following tables present the balances in the allowance for loan losses and the recorded investment and unpaid principal balance in loans by portfolio segment and based on impairment method as of September 30, 2015 and December 31, 2014 (dollars in thousands) :

|  | September 30, 2015 <br> Individuallyollectively |  |  |
| :--- | :--- | :--- | :--- |
|  | Evaluated Evaluated <br> for |  | for |

December 31, 2014
Individualfyollectively
Evaluated Evaluated
for for

|  | Impairmerimpairment | Total |  |
| :--- | :--- | :--- | :--- |
| Allowance for loan losses: |  |  |  |
| Agricultural loans | $\$ 242$ | $\$ 3,214$ | $\$ 3,456$ |
| Commercial real estate loans | 519 | 2,807 | 3,326 |
| Commercial loans | 1,848 | 572 | 2,420 |
| Residential real estate loans | 285 | 1,107 | 1,392 |
| Installment and consumer other | - | 9 | 9 |
| Total ending allowance for loan losses | 2,894 | 7,709 | 10,603 |
| Loans: |  |  |  |
| Agricultural loans | 10,897 | 404,267 | 415,164 |
| Commercial real estate loans | 3,041 | 134,476 | 137,517 |
| Commercial loans | 8,910 | 44,835 | 53,745 |
| Residential real estate loans | 1,996 | 38,889 | 40,885 |
| Installment and consumer other | - | 811 | 811 |

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$\begin{array}{lrrr}\text { Total loans } & 24,844 & 623,278 & 648,122\end{array}$
Net loans
\$21,950 \$ 615,569 \$637,519

The following tables present the aging of the recorded investment in past due loans at September 30, 2015 and December 31, 2014 (dollars in thousands):

|  | $\begin{aligned} & 30-59 \\ & \text { Days } \end{aligned}$ | $\begin{aligned} & 60-89 \\ & \text { Days } \end{aligned}$ | $\begin{aligned} & 90+ \\ & \text { Days } \end{aligned}$ | Total | Loans <br> Not | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Past | Past | Past | Past |  |  |
|  | Due | Due | Due | Due | Past Due | Loans |
| September 30, 2015 |  |  |  |  |  |  |
| Agricultural loans | \$730 | \$584 | \$1,989 | \$3,303 | \$465,863 | \$469,166 |
| Commercial real estate loans | - | - | 2,418 | 2,418 | 145,220 | 147,638 |
| Commercial loans | 185 | - | 2,907 | 3,092 | 49,505 | 52,597 |
| Residential real estate loans | - | - | 8 | 8 | 34,318 | 34,326 |
| Installment and consumer other | - | - | - | - | 302 | 302 |
| Total | \$915 | \$584 | \$7,322 | \$8,821 | \$695,208 | \$704,029 |
| December 31, 2014 |  |  |  |  |  |  |
| Agricultural loans | \$355 | \$9 | \$238 | \$602 | \$414,562 | \$415,164 |
| Commercial real estate loans | - | - | 2,592 | 2,592 | 134,925 | 137,517 |
| Commercial loans | - | 42 | 3,366 | 3,408 | 50,337 | 53,745 |
| Residential real estate loans | 6 | - | 534 | 540 | 40,345 | 40,885 |
| Installment and consumer other | - | - | - | - | 811 | 811 |
| Total | \$361 | \$51 | \$6,730 | \$7,142 | \$640,980 | \$648,122 |

The following table lists information on nonaccrual, restructured, and certain past due loans (dollars in thousands):

|  |  | December |
| :--- | :--- | :--- |
|  | September 30, | 31, |
|  | 2015 | 2014 |
| Nonaccrual loans, 90 days or more past due | $\$ 7,322$ | $\$ 6,730$ |
| Nonaccrual loans 30-89 days past due | 642 | 200 |
| Nonaccrual loans, less than 30 days past due | 3,208 | 4,625 |
| Restructured loans not on nonaccrual status | 617 | 846 |
| 90 days or more past due and still accruing | - | - |

The following table presents the recorded investment in nonaccrual and loans past due 90 days or more at September 30, 2015 and December 31, 2014 (dollars in thousands):

December
September 30, 31, 20152014

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| Agricultural loans | $\$ 2,512$ | $\$ 1,293$ |
| :--- | :--- | :---: |
| Commercial real estate loans | 4,899 | 5,163 |
| Commercial loans | 3,744 | 3,409 |
| Residential real estate loans | 17 | 1,690 |
| Total | $\$ 11,172$ | $\$ 11,555$ |

The average recorded investment in total impaired loans for the nine months ended September 30, 2015 and for the year ended December 31, 2014 amounted to approximately $\$ 28,296,000$ and $\$ 38,565,000$, respectively. Interest income recognized on total impaired loans for the nine months ended September 30, 2015 and for the year ended December 31, 2014 amounted to approximately $\$ 1,331,000$ and $\$ 1,326,000$, respectively. For nonaccrual loans included in impaired loans, the interest income that would have been recognized had those loans been performing in accordance with their original terms would have been approximately $\$ 605,000$ and $\$ 778,000$ for the nine months ended September 30, 2015 and for the year ended December 31, 2014, respectively.

## Troubled Debt Restructurings

The Company has allocated approximately $\$ 214,000$ and $\$ 538,000$ of specific reserves to customers whose loan terms have been modified in troubled debt restructurings ("TDR") at September 30, 2015 and December 31, 2014, respectively. The Company has no additional lending commitments at September 30, 2015 and December 31, 2014 to customers with outstanding loans that are classified as TDRs.

A TDR on nonaccrual status is classified as a nonaccrual loan until evaluation supports reasonable assurance of repayment and of performance according to the modified terms of the loan. Once this assurance is reached, the TDR is classified as a restructured loan. There were no unfunded commitments on these loans at September 30, 2015, and December 31, 2014. The following table presents the TDRs by loan class at September 30, 2015 and December 31, 2014 (in thousands):


December 31, 2014

| Agricultural loans | $\$-$ | $\$-$ | $\$-$ |
| :--- | :---: | :---: | :---: |
| Commercial real estate loans | 2,571 | 542 | 3,113 |
| Commercial loans | - | 304 | 304 |
| Residential real estate loans | 1,156 | - | 1,156 |
| Installment and consumer other | - | - | - |
| Total | $\$ 3,727$ | $\$ 846$ | $\$ 4,573$ |

## Credit Quality Indicators

The Company categorizes loans into risk categories based on relevant information about the ability of the borrowers to service their debt, such as current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. The Company analyzes agricultural, commercial, and commercial real estate loans individually by classifying the credits as to credit risk. The process of analyzing loans for changes in risk rating is ongoing through routine monitoring of the portfolio and annual internal credit reviews for credits with total exposure in excess of $\$ 300,000$. The Company uses the following definitions for credit risk ratings:

Sound. Credits classified as sound show very good probability of ongoing ability to meet and/or exceed obligations.
Acceptable. Credits classified as acceptable show a good probability of ongoing ability to meet and/or exceed obligations.

Satisfactory. Credits classified as satisfactory show fair probability of ongoing ability to meet and/or exceed obligations.

Low Satisfactory. Credits classified as low satisfactory show fair probability of ongoing ability to meet and/or exceed obligations. Low satisfactory credits may be newer or have less of an established track record of financial performance, inconsistent earnings, or may be going through an expansion.

Watch. Credits classified as watch show some questionable probability of ongoing ability to meet and/or exceed obligations.

Special Mention. Credits classified as special mention show potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loans or of the institution's credit position at some future date.

Substandard. Credits classified as substandard generally have well-defined weaknesses that jeopardize the repayment of the debt. They have a distinct possibility that a loss will be sustained if the deficiencies are not corrected.

Doubtful. Credits classified as doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable.

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The Company categorizes residential real estate, installment and consumer other loans as satisfactory at the time of origination based on information obtained as to the ability of the borrower(s) to service their debt, such as current financial information, employment status and history, historical payment experience, credit scores and type and amount of collateral among other factors. The Company updates relevant information on these types of loans at the time of refinance, troubled debt restructuring or other indications of financial difficulty, downgrading as needed using the same category descriptions as for agricultural, commercial, and commercial real estate loans. In addition, the Company further considers current payment status as an indicator of which risk category to assign the borrower.

The greater the level of deteriorated risk as indicated by a loan's assigned risk category, the greater the likelihood a loss will occur in the future. If the loan is impaired then the loan loss reserves for the loan is recorded at the loss level of impairment. If the loan is not impaired, then its loan loss reserves are determined by the application of a loss rate that increases with risk in accordance with the allowance for loan loss analysis.

Based on the most recent analysis performed by management, the risk category of loans by class of loans is as follows as of September 30, 2015 and December 31, 2014 (dollars in thousands):

As of September 30, 2015
Sound/
Acceptable/

|  | Satisfactory/ | Special |  | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  | Low Satisfabtatch | Mention | Substandard | Loans |  |
| Agricultural loans | $\$ 407,488$ | $\$ 37,940$ | $\$ 3,139$ | $\$ 20,599$ | $\$ 469,166$ |
| Commercial real estate loans | 123,301 | 13,782 | 4,664 | 5,891 | 147,638 |
| Commercial loans | 40,435 | 5,459 | 1,463 | 5,240 | 52,597 |
| Residential real estate loans | 26,527 | 4,579 | 3,203 | 17 | 34,326 |
| Installment and consumer other | 302 | - | - | - | 302 |
| Total | $\$ 598,053$ | $\$ 61,760$ | $\$ 12,469$ | $\$ 31,747$ | $\$ 704,029$ |

As of December 31, 2014
Sound/
Acceptable/

|  | Satisfactory/ | Special |  | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  | Low SatisfaWtatch | Mention | Substandard | Loans |  |
| Agricultural loans | $\$ 342,598$ | $\$ 59,078$ | $\$ 2,591$ | $\$ 10,897$ | $\$ 415,164$ |
| Commercial real estate loans | 104,609 | 23,540 | 6,327 | 3,041 | 137,517 |
| Commercial loans | 36,205 | 7,568 | 1,062 | 8,910 | 53,745 |
| Residential real estate loans | 29,738 | 6,288 | 2,863 | 1,996 | 40,885 |
| Installment and consumer other | 811 | - | - | - | 811 |
| Total | $\$ 513,961$ | $\$ 96,474$ | $\$ 12,843$ | $\$ 24,844$ | $\$ 648,122$ |

## NOTE 5 - LOAN SERVICING RIGHTS

Loans serviced for others are not included in the accompanying consolidated balance sheets. The risks inherent in servicing assets relate primarily to changes in prepayments that result from shifts in interest rates. The unpaid principal balances of mortgage and other loans serviced for others were approximately $\$ 468.2$ million and $\$ 429.3$ million at September 30, 2015 and December 31, 2014, respectively. The fair value of these rights were approximately $\$ 10.2$ million and $\$ 10.0$ million at September 30, 2015 and December 31, 2014, respectively. The fair value of servicing rights was determined using an assumed discount rate of 10 percent and prepayment speeds primarily ranging from 4 percent to 9 percent, depending upon the stratification of the specific right, and nominal credit losses.

The following summarizes servicing rights capitalized and amortized, along with the aggregate activity in related valuation allowances (dollars in thousands):

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$\left.\begin{array}{lll} & \begin{array}{l}\text { September 30, } \\ 2015\end{array} & \begin{array}{l}\text { December 31, } \\ 2014\end{array} \\ \hline \begin{array}{l}\text { Loan servicing rights: }\end{array} & & \\ \hline \text { Balance, beginning of period } & \$ 7,746 & \$ 7,529 \\ \hline \text { Additions } & 2,444 & 3,414 \\ \hline \text { Disposals } & (1,039 & (1,243 \\ \hline \text { Amortization } & (1,430 & (1,954\end{array}\right)$

## NOTE 6 - DEPOSITS

Deposits are summarized as follows at September 30, 2015 and December 31, 2014 (dollars in thousands):

|  |  | December |
| :--- | :--- | :--- |
|  | September 30, |  |
|  | 2015 | 2014 |
|  | $\$ 60,685$ | $\$ 81,534$ |
| Demand deposits | 160,624 | 140,296 |
| Savings | 414,912 | 383,639 |
| Certificates of deposit | $\$ 636,221$ | $\$ 605,469$ |

At September 30, 2015 and December 31, 2014, brokered deposits amounted to $\$ 158.3$ million and $\$ 125.4$ million, respectively, and are included in savings and certificates of deposit categories.

## NOTE 7 - EQUITY INCENTIVE PLAN

Under the Company's 2012 Equity Incentive Compensation Plan (the "Plan"), the Company may grant options to purchase shares of common stock and issue restricted stock to its directors, officers and employees. Both qualified and non-qualified stock options and restricted stock may be granted and issued, respectively, under the Plan.

The exercise price of each option equals the market price of the Company's stock on the date of grant and an option's maximum term is ten years. Vesting periods range from one to five years from the date of grant. The restricted stock has a cliff vesting period of five years from the date of issuance.

The status of the Company's Plan and changes in the Plan as of September 30, 2015 are as follows:

September 30, 2015
Number Weighted-Average Aggregate
of Exercise Price Intrinsic

|  | Options |  | Value (1) |  |
| :--- | :--- | :--- | :--- | :--- |
| Outstanding, beginning of year | 336,051 | $\$$ | 11.57 |  |
| Granted | 79,415 | 19.31 |  |  |
| Exercised | $(10,000$ | $)$ | 6.90 |  |
| Forfeited/expired | $(5,000$ | $)$ | 12.18 |  |
| Outstanding, end of period | 400,466 | $\$$ | 13.21 | $\$ 2,375$ |
| Options exercisable at period-end | 240,400 | $\$$ | 11.29 | $\$ 1,887$ |
| Weighted-average fair value of options granted during |  |  |  |  |
|  |  | $\$$ | 4.99 |  |

(1)In thousands. The aggregate intrinsic value of a stock option in the table above represents the total pre-tax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price of the option) that would have been received by the option holders had all option holders exercised their options on September 30, 2015 and December 31, 2014. This amount changes based on changes in the market value of the Company's stock.
(2) The fair value (present value of the estimated future benefit to the option holder) of each option grant is estimated on the date of grant using the Black-Scholes option pricing model.
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Activity in restricted stock awards ("RSA") as of September 30, 2015 is as follows:

September 30,
2015
Weighted
Average
Grant

|  | RSAs | Price |
| :--- | :--- | :--- |
| Outstanding, beginning of year | 34,080 | $\$ 12.88$ |
| Granted | 14,379 | 19.71 |
| Vested | - | - |
| Forfeited/expired | - | - |
| Outstanding, end of period | 48,459 | $\$ 14.90$ |

For the nine months ended September 30, 2015 and 2014, share-based compensation expense, including options and restricted stock awards, applicable to the Plan was $\$ 266,000$ and $\$ 110,000$, respectively.

As of September 30, 2015, unrecognized share-based compensation expense related to nonvested options amounted to $\$ 728,000$ and is expected to be recognized over a weighted average period of 2.66 years.

## NOTE 8 - REGULATORY MATTERS

The Company (on a consolidated basis) and Investors Community Bank (the "Bank") are each subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of Total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets, as such terms are defined in the regulations. Management believed, as of September 30, 2015 and December 31, 2014, that the Company and the Bank met all capital adequacy requirements to which they were subject.

As of September 30, 2015, the Bank's capital ratios met those required to be considered as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the following tables.

The Company's and Bank's actual capital amounts and ratios are presented in the following table (dollars in thousands):

|  | Actual <br> Amount | Ratio | Minimum For |  | Minimum To Be Well <br> Capitalized <br> Under |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  | Prompt |  |
|  |  |  | Capital <br> Adequacy |  | Corrective |  |
|  |  |  | Purposes: <br> Amount | Ratio | Action Provisions Amount | Ratio |
| September 30, 2015 |  |  |  |  |  |  |
| Total Capital (to risk weighted assets): |  |  |  |  |  |  |
| Consolidated | \$ 140,064 | 17.78\% | \$63,035 | 8.00\% | Not applic | cable |
| Bank | 121,947 | 15.48\% | 63,020 | 8.00\% | \$78,775 | 10.00\% |
| Tier 1 Capital (to risk weighted assets): |  |  |  |  |  |  |
| Consolidated | 130,210 | 16.53\% | 47,276 | 6.00\% | Not applic | cable |
| Bank | 112,093 | 14.23\% | 47,265 | 6.00\% | 63,020 | 8.00 \% |
| Tier 1 Capital (to average assets): |  |  |  |  |  |  |
| Consolidated | 130,210 | 15.91\% | 32,744 | 4.00\% | Not applic | cable |
| Bank | 112,093 | 13.70\% | 32,723 | 4.00\% | 40,904 | 5.00 \% |
| Tier 1 Common Equity Ratio (to risk weighted assets): |  |  |  |  |  |  |
| Consolidated | 94,838 | 12.04\% | 35,457 | 4.50\% | Not applic | cable |
| Bank | 112,093 | 14.23\% | 35,449 | 4.50\% | 51,204 | 6.50 \% |
| December 31, 2014 |  |  |  |  |  |  |
| Total Capital (to risk weighted assets): |  |  |  |  |  |  |
| Consolidated | \$ 115,471 | 17.16\% | \$53,819 | 8.00\% | Not applic | cable |
| Bank | 112,725 | 16.77\% | 53,778 | 8.00\% | \$67,223 | 10.00\% |
| Tier 1 Capital (to risk weighted assets): |  |  |  |  |  |  |
| Consolidated | 107,029 | 15.91\% | 26,909 | 4.00\% | Not applic | cable |
| Bank | 104,289 | 15.51\% | 26,889 | 4.00\% | 40,334 | 6.00 \% |
| Tier 1 Capital (to average assets): |  |  |  |  |  |  |
| Consolidated | 107,029 | 14.32\% | 29,901 | 4.00\% | Not applic | cable |
| Bank | 104,289 | 13.96\% | 29,880 | 4.00\% | 37,351 | 5.00 \% |

The Basel III Capital Rules, which became effective January 1, 2015, revised the prompt corrective action requirements by, among other things: (i) introducing a Common Equity Tier 1 ratio requirement at each level (other than critically undercapitalized), with the required Common Equity Tier 1 ratio being $6.5 \%$ for "well-capitalized" status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category (other than critically undercapitalized), with the minimum Tier 1 capital ratio for "well-capitalized" status being $8 \%$ (compared to the prior ratio of $6 \%$ ); and (iii) eliminating the former provision that provided that a bank with a composite supervisory rating of 1 may have a $3 \%$ Leverage Ratio and still be adequately capitalized. The Basel III Capital Rules do not change the total risk based capital requirement for any prompt corrective action category.

## NOTE 9 - FAIR VALUE MEASUREMENTS

ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are independent, knowledgeable, and both able and willing to transact.

ASC 820-10 requires the use of valuation techniques that are consistent with the market approach, the income approach, and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable or unobservable. Observable inputs reflect the assumptions market participants would use in pricing the asset or liability
developed based on market data obtained from independent sources. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, ASC 820-10 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1—Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2—Valuation is based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3-Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following methods and assumptions were used by the Company in estimating the fair value disclosures for financial instruments:

Cash and Cash Equivalents and Interest-Bearing Deposits in Banks
The carrying amounts of cash and short-term instruments approximate fair values based on the short-term nature of the assets.

Fair values of other interest-bearing deposits are estimated using discounted cash flow analyses based on current rates for similar types of deposits.

## Securities Available for Sale

Where quoted prices are available in an active market, the Company classifies the securities within Level 1 of the valuation hierarchy. Securities are defined as both long and short positions. Level 1 securities include highly liquid government bonds and exchange-traded equities.

If quoted market prices are not available, the Company estimates fair values using pricing models and discounted cash flows that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes and credit spreads.

Examples of such instruments, which would generally be classified within Level 2 of the valuation hierarchy, include U.S. government and agency securities, corporate bonds and other securities. Mortgage-backed securities are included in Level 2 if observable inputs are available. In certain cases where there is limited activity or less transparency around inputs to the valuation, the Company classifies those securities in Level 3.

Loans

For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one-to-four family residential), credit card loans, and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for other loans (e.g., commercial and agricultural loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

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## Loans Held for Sale

The carrying value of loans held for sale generally approximates fair value based on the short-term nature of the assets. If management identifies a loan held for sale that will ultimately sell at a value less than its carrying value, it is recorded at the estimated value.

## Loan Servicing Rights

Fair value is based on market prices for comparable loan servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income.

Other Real Estate Owned
Loans on which the underlying collateral has been repossessed are adjusted to fair value upon transfer to other real estate owned. Subsequently, other real estate owned is carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised values of the collateral, or management's estimation of the value of the collateral. Due to the significance of the unobservable inputs, all other real estate owned are classified as Level 3.

## Deposits

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, statement savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Other Borrowings
The carrying amounts of federal funds purchased, other borrowings, and other short-term borrowings maturing within ninety days approximate their fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analyses based on current market rates for similar types of borrowing arrangements.

## Advances from FHLB

Current market rates for debt with similar terms and remaining maturities are used to estimate fair value of existing debt. Fair values are estimated using discounted cash flow analyses based on current market rates for similar types of borrowing arrangements.

## Subordinated Debentures

The carrying amounts approximate fair value.
Accrued Interest
The carrying amounts approximate fair value.
Commitments to Extend Credit and Standby Letters of Credit

As of September 30, 2015 and December 31, 2014, the carrying and fair values of the commitment to extend credit and standby letters of credit are not considered significant.

Assets and liabilities measured at fair value on a recurring basis are summarized below (dollars in thousands):

Total

| Level |  | Level |  |
| :--- | :--- | :--- | :--- |
| 1 | Level 2 | 3 | Fair |

Inputs Inputs Inputs Value
September 30, 2015
Securities available for sale:

| U.S. government and agency securities | $\$-\$ 2,010$ | $\$$ | $-\$ 2,010$ |  |
| :--- | :---: | :---: | :---: | :---: |
| Municipal securities | $-46,962$ | $-46,962$ |  |  |
| Mortgage-backed securities | $-36,811$ | $-36,811$ |  |  |
| Total assets at fair value | $\$-\$ 85,783$ | $\$$ | $-\$ 85,783$ |  |
| December 31, 2014 |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| U.S. government and agency securities | $\$-\$ 2,005$ | $\$$ | $-\$ 2,005$ |  |
| Municipal securities | $-41,849$ | $-41,849$ |  |  |
| Mortgage-backed securities |  | $-37,428$ | - | 37,428 |
| Total assets at fair value | $\$$ | $-\$ 81,282$ | $\$$ | $-\$ 81,282$ |

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, they are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents the financial instruments carried on the consolidated balance sheet by caption and by level in the fair value hierarchy for which a nonrecurring change in fair value has been recorded (dollars in thousands):

|  | Level <br>  <br> 1 | Level <br> 2 | Level 3 | Impairment |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  | Inputs | Inputs | Inputs | Losses |  |
| September 30, 2015 |  |  |  |  |  |
| Impaired loans | $\$$ | $-\$$ | $-\$ 29,460$ | $\$ 2,287$ |  |
| Other real estate owned | - | - | 3,024 | 182 |  |
| Total assets at fair value | $\$$ | $-\$$ | - | $\$ 32,484$ | $\$ 2,469$ |
| December 31, 2014 |  |  |  |  |  |
| Impaired loans | $\$$ | $-\$$ | $-\$ 21,950$ | $\$ 2,894$ |  |
| Other real estate owned | - | - | 7,137 | 1,190 |  |
| Total assets at fair value | $\$$ | $-\$$ | $-\$ 29,087$ | $\$ 4,084$ |  |

The significant inputs used in the fair value measurements for Level 3 assets measured at fair value on a nonrecurring basis are as follows:

September 30, 2015

|  | Valuation | Unobservable | Range |
| :--- | :--- | :--- | :--- |
|  | Techniques | Inputs | (Average) |
| Impaired loans | Evaluation of collateral | Estimation of value | NM $^{*}$ |
| Other real estate owned | Appraisal | Appraisal adjustment | $4 \%-28 \%(14 \%)$ |

December 31, 2014

|  | Valuation | Unobservable | Range |
| :--- | :--- | :--- | :--- |
|  | Techniques | Inputs | (Average) |
| Impaired loans | Evaluation of collateral | Estimation of value | NM $^{*}$ |
| Other real estate owned | Appraisal | Appraisal adjustment | $3 \%-28 \%(9 \%)$ |

* Not Meaningful. Evaluations of the underlying assets are completed for each impaired loan with a specific reserve. The types of collateral vary widely and could include accounts receivables, inventory, a variety of equipment, and real estate. Collateral evaluations are reviewed and discounted as appropriate based on knowledge of the specific type of collateral. In the case of real estate, an independent appraisal may be obtained. Types of discounts considered include aging of receivables, condition of the collateral, potential market for the collateral, and estimated disposal costs. These discounts will vary from loan to loan, thus providing a range would not be meaningful.

The estimated fair values, and related carrying or notional amounts, of the Company's financial instruments are as follows (dollars in thousands):

|  | September 30, <br> 2015 <br> Carrying | Fair | December 31, <br> 2014 <br> Carrying | Fair | Input |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Amount | Value | Amount | Value | Level |
| Financial assets: |  |  |  |  |  |
| Cash and cash equivalents | $\$ 13,026$ | $\$ 13,026$ | $\$ 10,480$ | $\$ 10,480$ | 1 |
| FHLB Stock | 3,507 | 3,507 | 1,252 | 1,252 | 2 |
| Securities available for sale | 85,783 | 85,783 | 81,282 | 81,282 | 2 |
| Loans, net of allowance for loan losses | 694,196 | 706,041 | 637,519 | 647,973 | 3 |
| Loans held for sale | 13,712 | 13,712 | 4,114 | 4,114 | 3 |
| Accrued interest receivable | 2,476 | 2,476 | 2,219 | 2,219 | 2 |
| Loan servicing rights | 7,721 | 10,191 | 7,746 | 10,043 | 3 |
| Financial liabilities: |  |  |  |  |  |
| Deposits: | 414,912 | 421,208 | 383,639 | 388,141 | 3 |
| Time | 221,309 | 221,309 | 221,830 | 221,830 | 1 |
| Other deposits | 4,383 | 4,383 | 23,857 | 23,857 | 3 |
| Other borrowings | 64,000 | 65,130 | 28,000 | 28,510 | 3 |
| Advances from FHLB | 12,372 | 12,372 | 12,372 | 12,372 | 3 |
| Subordinated debentures | 1,273 | 1,273 | 1,284 | 1,284 | 2 |
| Accrued interest payable |  |  |  |  |  |

## NOTE 10 - OTHER REAL ESTATE OWNED

Changes in other real estate owned are as follows (dollars in thousands):

|  | For the three <br> months ended <br> September 30, | For the nine <br> months ended <br> September 30, |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | 2015 | 2014 |  |
| Balance, beginning of period | $\$ 3,166$ | $\$ 11,445$ | $\$ 7,137$ | $\$ 16,083$ |  |
| Assets foreclosed | 1,485 | 1,321 | 1,530 | 1,321 |  |
| Write-down of other real estate owned | - | $(44$ | $(182)$ | $(729)$ |  |
| Net gain (loss) on sales of other real estate owned | 26 | $(173$ | $)$ | $(260$ | $)$ |
| Capitalized additions to other real estate owned | - | - | 39 | 423 |  |
| Proceeds from sale of other real estate owned | $(1,653)$ | $(4,400)$ | $(5,240)$ | $(8,714)$ |  |
| Balance, end of period | $\$ 3,024$ | $\$ 8,149$ | $\$ 3,024$ | $\$ 8,149$ |  |

Expenses applicable to other real estate owned include the following (dollars in thousands):

|  | For the three |  | For the nine |  |
| :--- | :---: | :---: | :---: | :---: |
| months ended | months ended |  |  |  |
|  | September 30, | September 30, |  |  |
|  | 2015 | 2014 | 2015 | 2014 |
| Net loss (gain) on sales of other real estate owned | $\$(26$ | $\$ 173$ | $\$ 260$ | $\$ 235$ |
| Write-down of other real estate owned | - | 44 | 182 | 729 |
| Operating expenses, net of rental income | 88 | 90 | 18 | 175 |
|  | $\$ 62$ | $\$ 307$ | $\$ 460$ | $\$ 1,139$ |

## NOTE 11 - COMMITMENTS AND CONTINGENCIES

During the second quarter of 2015, the Company began construction on its new branch in Stevens Point, Wisconsin. The project is estimated to be completed during the first quarter of 2016 at a cost of $\$ 3.6$ million, of which $\$ 1.5$ million has been incurred as of September 30, 2015.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.
The following discussion and analysis should be read in conjunction with our consolidated financial statements and related notes thereto included elsewhere in this Form 10-Q. This report contains forward-looking statements that reflect our plans, estimates and beliefs. Our actual results could differ materially from those discussed in the forward-looking statements. Factors that could cause such differences are discussed in the sections titled "Forward-Looking Statements" and "Risk Factors" and other sections of the Company's December 31, 2014 Annual Report on Form 10-K. Furthermore, forward-looking statements speak only as of the date they are made. Except as required under the federal securities laws or the rules and regulations of the SEC, we do not undertake any obligation to update or review any forward-looking information, whether as a result of new information, future events or otherwise.

## Overview

County Bancorp, Inc. ("we," "us," "our" or the "Company") is a Wisconsin corporation founded in May 1996 and is registered as a bank holding company under the Bank Holding Company Act of 1956, as amended. Our primary activities consist of operating through our wholly-owned subsidiary bank, Investors Community Bank, headquartered in Manitowoc, Wisconsin, and providing a wide range of banking and related business services through the Bank and our other subsidiaries.

In addition to the Bank, we have two wholly-owned subsidiaries, County Bancorp Statutory Trust II and County Bancorp Statutory Trust III, which are Delaware statutory trusts. The Bank is the sole shareholder of ICB Investments Corp., a Nevada corporation, and is the sole member of Investors Insurance Services, LLC and ABS 1, LLC, which are both Wisconsin limited liability companies.

Our results of operations depend primarily on our net interest income. Net interest income is the difference between the interest income we earn on our interest-earning assets, such as loans, and the interest we pay on interest-bearing liabilities, such as deposits. We generate most of our revenue from interest on loans and investments and loan- and deposit-related fees. Our loan portfolio consists of a mix of agricultural, commercial real estate, commercial, residential real estate, and installment and consumer loans. Our primary source of funding is deposits. Our largest expenses are interest on these deposits and salaries and related employee benefits. We measure our performance through various metrics, including our pre-tax net income, net interest margin, efficiency ratio, return on average assets, return on average common shareholders' equity, earnings per share, and non-performing assets to total assets. We are also required to maintain appropriate regulatory leverage and risk-based capital ratios.

## Initial Public Offering

On January 22, 2015, we closed our initial public offering ("IPO"), in which we offered 1,357,000 shares of common stock for gross proceeds of $\$ 21.4$ million. Of the $1,357,000$ shares sold, $1,210,750$ shares were sold by the Company and 146,250 shares were sold by certain selling shareholders. The Company did not receive any proceeds from the sale of shares by the selling shareholders. The offer and sale of all shares of the IPO were registered under the Securities Act, pursuant to a registration statement on Form S-1, which was declared effective by the SEC on January 15, 2015.

The net proceeds from our IPO were $\$ 16.9$ million after deducting underwriting discounts and commissions of $\$ 1.2$ million and other offering expenses of $\$ 1.0$ million for total expenses of $\$ 2.2$ million.

Operational Highlights
-Total loans were $\$ 704.0$ million at September 30, 2015 compared to $\$ 654.4$ million at June 30, 2015, an increase of 7.6\%.
$\cdot$ Net income was up $\$ 2.0$ million from $\$ 6.1$ million for the nine months ended September 30, 2014, to $\$ 8.1$ million for the nine months ended September 30, 2015.
-For the three months ended September 30, 2015, a negative provision for loan losses of $\$ 867$ thousand was recorded compared to $\$ 0$ for three months ended September 30, 2014. For the nine months ended September 30, 2015, a negative provision for loan losses of $\$ 1.3$ million was recorded compared to $\$ 0$ for the nine months ended September 30, 2014.
-Return on average assets was $1.63 \%$ for the three months ended September 30, 2015 compared to $1.22 \%$ for the three months ended September 30, 2014.
-Non-performing assets as a percentage of total assets was $1.68 \%$ at September 30, 2015 compared to $2.79 \%$ at September 30, 2014.

Selected Financial Data

| Three Months Ended | Nine Months Ended | Year Ended |
| :--- | :--- | :--- |
| September 30, September 30, | September 30, September 30, | December 31, |
| 2015 | 2014 | 2015 |
| (unaudited) |  | (unaudited) |

Selected Income Statement Data:
(In thousands, except per share data)

| Interest income | $\$ 8,764$ | $\$ 7,582$ | $\$ 24,765$ | $\$ 22,820$ | $\$ 30,897$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Interest expense | 1,893 | 1,777 | 5,504 | 5,721 | 7,537 |
| Net interest income | 6,871 | 5,805 | 19,261 | 17,099 | 23,360 |
| Provision for (recovery of ) loan <br> losses | $(867$ |  | - | $(1,325$ | $)$ |
| Net interest income after provision |  |  | - | 589 |  |
| for (recovery of) loan losses | 7,738 | 5,805 | 20,586 | 17,099 | 22,771 |
| Non-interest income | 1,723 | 1,798 | 5,310 | 5,167 | 7,148 |
| Non-interest expense | 4,135 | 4,264 | 12,983 | 12,735 | 17,025 |
| Income tax expense | 1,996 | 1,068 | 4,839 | 3,403 | 4,684 |
| Net income | $\$ 3,330$ | $\$ 2,271$ | $\$ 8,074$ | $\$ 6,128$ | $\$ 8,210$ |

Per Common Share Data:

| Basic | $\$ 0.56$ | $\$ 0.48$ | $\$ 1.37$ | $\$ 1.29$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$ 0.55$ | $\$ 0.47$ | $\$ 1.34$ | $\$ 1.26$ |
| Cash dividends per common share | $\$ 0.04$ | $\$-$ | $\$ 0.12$ | $\$-$ |
| Weighted average common shares - <br> basic | $5,733,919$ | $4,463,790$ | $5,635,515$ | $4,465,548$ |

Selected Balance Sheet Data (at period end):

| Total assets | $\$ 844,791$ | $\$ 743,018$ | $\$ 771,756$ |
| :--- | :--- | :--- | :---: |
| Securities | 85,783 | 77,673 | 81,282 |
| Total loans | 704,029 | 591,623 | 648,122 |
| Allowance for loan losses | $(9,833$ | $)$ | $(10,374$ |
| Total deposits | 636,221 | 599,931 | $(10,603$ |
| Other borrowings and FHLB |  |  | 605,469 |
| advances | 68,383 | 31,347 | 51,857 |
| Subordinated debentures | 12,372 | 12,372 | 12,372 |
| Total shareholders' equity | 104,436 | 77,722 | 80,043 |

Performance Ratios:

| Return on average assets <br> Return on average common <br> shareholders' equity ${ }^{(1)}$ | 1.63 | $\%$ | 1.22 | $\%$ | 1.36 | $\%$ | 1.10 | $\%$ | 1.10 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net interest margin | 13.58 | $\%$ | 12.51 | $\%$ | 11.28 | $\%$ | 11.50 | $\%$ | 11.37 | $\%$ |

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| Interest rate spread | 3.25 | $\%$ | 3.06 | $\%$ | 3.13 | $\%$ | 3.01 | $\%$ | 3.07 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Non-interest income to average <br> assets | 0.84 | $\%$ | 1.07 | $\%$ | 0.89 | $\%$ | 0.96 | $\%$ | 0.96 | $\%$ |
| Non-interest expense to average <br> assets | 2.02 | $\%$ | 2.29 | $\%$ | 2.18 | $\%$ | 2.28 | $\%$ | 2.28 | $\%$ |
| Net overhead ratio (2) <br> Efficiency ratio (1) | 1.18 | $\%$ | 1.22 | $\%$ | 1.29 | $\%$ | 1.32 | $\%$ | 1.32 | $\%$ |
| Asset Quality Ratios: <br> Nonperforming loans to total loans <br> Allowance for loan losses to: | 1.59 | $\%$ | 2.12 | $\%$ | 1.59 | $\%$ | 2.12 | $\%$ | 1.78 |  |

Capital Ratios:
Shareholders' common equity to

| assets | 11.42 | $\%$ | 9.38 | $\%$ | 11.42 | $\%$ | 9.38 | $\%$ | 9.33 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 risk-based capital (Bank) | 14.23 | $\%$ | 16.58 | $\%$ | 14.23 | $\%$ | 16.58 | $\%$ | 15.51 | $\%$ |
| Total risk-based capital (Bank) | 15.48 | $\%$ | 17.84 | $\%$ | 15.48 | $\%$ | 17.84 | $\%$ | 16.77 | $\%$ |
| Tier 1 Common Equity Ratio <br> (Bank) | 14.23 | $\%$ | N/A |  | 14.23 | $\%$ | N/A |  | N/A |  |
| Leverage ratio (Bank) | 13.70 | $\%$ | 13.74 | $\%$ | 13.70 | $\%$ | 13.74 | $\%$ | 13.96 | $\%$ |

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(1) The return on average common shareholders' equity and the efficiency ratio are not recognized under GAAP and are therefore considered to be non-GAAP financial measures. See below for reconciliations of the return on average common shareholders' equity and the efficiency ratio to their most comparable GAAP measures.
(2)Net overhead ratio represents the difference between noninterest expense and noninterest income, divided by average assets.
(3)Non-performing assets consist of nonaccrual loans and other real estate owned.

## Non-GAAP Financial Measures

"Efficiency ratio" is defined as non-interest expenses, excluding gains and losses on sales, and write-downs of other real estate owned, divided by operating revenue, which is equal to net interest income plus non-interest income excluding gains and losses on sales of securities. In our judgment, the adjustments made to non-interest expense allow investors to better asses our operating expenses in relation to our core operating revenue by removing the volatility that is associated with certain one-time items and other discrete items that are unrelated to our core business.

|  | Three Months Ended SeptemberSexptember 30, 20152014 |  |  |  | Nine Months Ended September Keptember 30, 20152014 |  |  | Year Ended December 31, 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency Ratio GAAP to Non-GAAP reconciliation: |  |  |  |  |  |  |  |  |
| Non-interest expense | \$4,135 |  | 4,264 |  | \$ 12,983 | \$ 12,735 |  | \$ 17,025 |
| Less: net gain (loss) on sales and write-downs of OREO | 26 |  | (217 | ) | (442 ) | (964 | ) | (1,468 |
| Adjusted non-interest expense (non-GAAP) | \$4,161 |  | 4,047 |  | \$12,541 | \$ 11,771 |  | \$ 15,557 |
| Net interest income | \$6,871 |  | 5,805 |  | \$ 19,261 | \$ 17,099 |  | \$ 23,360 |
| Non-interest income | 1,723 |  | 1,798 |  | 5,310 | 5,167 |  | 7,148 |
| Operating revenue | \$8,594 |  | 7,603 |  | \$24,571 | \$ 22,266 |  | \$ 30,508 |
| Efficiency ratio | 48.42\% |  | 53.23 | \% | 51.04 \% | 52.87 | \% | 50.99 |

Return on average common shareholders' equity is a non-GAAP based financial measure calculated using non-GAAP based amounts. The most directly comparable GAAP based measure is return on average shareholders' equity. We calculate return on average common shareholders' equity by excluding the average preferred shareholders' equity and the related dividends. Management uses the return on average common shareholders' equity in order to review our core operating results and our performance.

|  | Three Months Ended SeptembeS30tember 30, 20152014 | Nine Months Ended SeptembeS30tember 30, 20152014 | Year Ended December 31, 2014 |
| :---: | :---: | :---: | :---: |
| Return on Average Common |  |  |  |
| Shareholders' Equity GAAP |  |  |  |

to Non-GAAP reconciliation:
Return on average common shareholders' equity

| Return on average shareholders' equity | $11.32 \%$ | 9.88 | $\%$ | 9.44 | $\%$ | 9.08 | $\%$ | 9.02 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Effect of excluding average preferred <br> shareholders' equity | 2.26 | $\%$ | 2.63 | $\%$ | 1.84 | $\%$ | 2.42 | $\%$ | 2.35 |

Results of Operations

Our operating revenue is comprised of interest income and non-interest income. Net interest income increased by $18.4 \%$ to $\$ 6.9$ million for the three months ended September 30, 2015 compared to the three months ended September 30, 2014; the increase is attributable to loan growth of $19.0 \%$ for the same period. Non-interest income decreased $4.2 \%$ to $\$ 1.7$ million for the three months ended September 30, 2015 from the same period in 2014.

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For the nine months ended September 30, 2015, net interest income was $\$ 19.3$ million, an increase $\$ 2.2$ million, or $12.6 \%$, compared to the nine months ended September 30, 2014. Non-interest income increased to $\$ 5.3$ million for the first three quarters of 2015 which represents a $2.8 \%$ increase compared to the nine months ended September 30, 2014.

## Analysis of Net Interest Income

Net interest income is the largest component of our income, and is dependent on the amounts of and yields on interest-earning assets as compared to the amounts of and rates paid on interest bearing liabilities. The following tables reflect the components of net interest income for the three and nine months ended September 30, 2015 and 2014 (dollars in thousands):

|  | Three Months Ended <br> September 30, 2015 |  |  |  | September 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average | Income/ | Yields/ |  | Average | Income/ | Yields/ |
|  | $\underset{(1)}{\text { Balance }}$ | Expense | Rates |  | Balance <br> (1) | Expense | Rates |
| Assets |  |  |  |  |  |  |  |
| Investment securities | \$84,528 | \$359 | 1.70 | \% | \$76,259 | \$ 334 | 1.75 \% |
| Loans ${ }^{(2)}$ | 691,049 | 8,393 | 4.86 | \% | 590,272 | 7,225 | 4.90 \% |
| Interest bearing deposits due from other banks | 12,741 | 11 | 0.35 | \% | 43,837 | 23 | 0.21 \% |
| Total interest-earning assets | \$788,318 | \$8,763 | 4.45 | \% | \$710,368 | \$7,582 | 4.27 \% |


| Allowance for loan losses | $(10,462)$ | $(10,474)$ |
| :--- | :---: | :---: |
| Other assets | 40,043 | 45,542 |
| Total assets | $\$ 817,899$ | $\$ 745,436$ |


| Liabilities |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings, NOW, money market, interest checking | 162,719 | 194 | 0.48 | $\%$ | 138,713 | 166 | 0.48 | $\%$ |
| Time deposits | 395,967 | 1,381 | 1.40 | $\%$ | 404,854 | 1,383 | 1.37 | $\%$ |
| Total interest-bearing deposits | $\$ 558,686$ | $\$ 1,575$ | 1.13 | $\%$ | $\$ 543,567$ | $\$ 1,549$ | 1.14 | $\%$ |
| Other borrowings | 8,830 | 63 | 2.83 | $\%$ | 10,629 | 32 | 1.19 | $\%$ |
| FHLB advances | 52,058 | 157 | 1.20 | $\%$ | 19,609 | 77 | 1.56 | $\%$ |
| Junior subordinated debentures | 12,372 | 99 | 3.21 | $\%$ | 12,372 | 120 | 3.88 | $\%$ |
| Total interest-bearing liabilities | $\$ 631,946$ | $\$ 1,894$ | 1.20 | $\%$ | $\$ 586,177$ | $\$ 1,778$ | 1.21 | $\%$ |


| Non-interest bearing deposits | 60,196 |  | 60,156 |  |
| :--- | :--- | :--- | :--- | :--- |
| Other liabilities | 8,099 | 7,188 |  |  |
| Total liabilities | 700,241 | 653,521 |  |  |
| SBLF preferred stock ${ }^{(3)}$ | 15,000 |  | 15,000 |  |
| Shareholders' equity | 102,658 |  | 76,915 |  |
| Total liabilities and equity | $\$ 817,899$ |  | $\$ 745,436$ |  |
|  |  | 6,869 |  |  |
| Net interest income |  | 3.25 | $\%$ | 5,804 |
| Interest rate spread ${ }^{(4)}$ |  |  |  | 3.06 |

Net interest margin ${ }^{(5)}$
$3.49 \%$
$3.27 \%$
Ratio of interest-earning assets to interest -bearing
liabilities
1.25
1.21

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|  | Nine Months Ended September 30, 2015 |  |  |  | September 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average | Income/ | Yields/ |  | Average | Income/ | Yields/ |
|  | Balance <br> (1) | Expense | Rates |  | Balance <br> (1) | Expense | Rates |
| Assets |  |  |  |  |  |  |  |
| Investment securities | \$82,187 | \$ 1,037 | 1.68 | \% | \$74,402 | \$ 1,026 | 1.84 \% |
| Loans ${ }^{(2)}$ | 661,797 | 23,687 | 4.77 | \% | 582,616 | 21,704 | 4.97 \% |
| Interest bearing deposits due from other banks | 17,715 | 41 | 0.31 | \% | 50,305 | 90 | 0.24 \% |
| Total interest-earning assets | \$761,699 | \$24,765 | 4.34 | \% | \$707,323 | \$22,820 | 4.30 \% |
| Allowance for loan losses | (10,438) |  |  |  | (10,531) |  |  |
| Other assets | 42,010 |  |  |  | 48,751 |  |  |
| Total assets | \$793,271 |  |  |  | \$745,543 |  |  |
| Liabilities |  |  |  |  |  |  |  |
| Savings, NOW, money market, interest checking | 154,046 | 543 | 0.47 | \% | 130,884 | 468 | 0.48 \% |
| Time deposits | 395,005 | 3,998 | 1.35 | \% | 417,125 | 4,198 | 1.34 \% |
| Total interest-bearing deposits | \$549,051 | \$4,541 | 1.10 | \% | \$548,009 | \$4,666 | 1.14 \% |
| Other borrowings | 9,369 | 221 | 3.15 | \% | 12,377 | 463 | 4.99 \% |
| FHLB advances | 39,276 | 403 | 1.37 | \% | 19,271 | 232 | 1.61 \% |
| Junior subordinated debentures | 12,372 | 339 | 3.66 | \% | 12,372 | 360 | 3.88 \% |
| Total interest-bearing liabilities | \$610,068 | \$5,504 | 1.20 | \% | \$592,029 | \$5,721 | 1.29 \% |
| Non-interest bearing deposits | 61,236 |  |  |  | 56,733 |  |  |
| Other liabilities | 7,900 |  |  |  | 6,828 |  |  |
| Total liabilities | 679,204 |  |  |  | 655,590 |  |  |
| SBLF preferred stock ${ }^{(3)}$ | 15,000 |  |  |  | 15,000 |  |  |
| Shareholders' equity | 99,067 |  |  |  | 74,953 |  |  |
| Total liabilities and equity | \$793,271 |  |  |  | \$745,543 |  |  |
| Net interest income |  | 19,261 |  |  |  | 17,099 |  |
| Interest rate spread ${ }^{(4)}$ |  |  | 3.13 | \% |  |  | 3.01 \% |
| Net interest margin ${ }^{(5)}$ |  |  | 3.37 | \% |  |  | 3.22 \% |
| Ratio of interest-earning assets to interest -bearing |  |  |  |  |  |  |  |

liabilities
1.25
1.19
(1) Average balances are calculated on amortized cost.
(2) Includes loan fee income, nonaccruing loan balances, and interest received on such loans.
(3) The SBLF preferred stock refers to the 15,000 shares of our Series C noncumulative perpetual preferred stock, no par value, issued to the U.S. Treasury through the U.S. Treasury's Small Business Lending Fund program.
(4) Interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest bearing liabilities.
(5)Net interest margin represents net interest income divided by average total interest-earning assets.

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## Rate/Volume Analysis

The following tables present the effects of changing rates and volumes on our net interest income for the periods indicated. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The net column represents the sum of the volume and rate columns. For purposes of these tables, changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately based on the changes due to rate and the changes due to volume (dollars in thousands).

|  | Three Months Ended September 30, 2015 v. 2014 Increase (Decrease) |  |  |
| :---: | :---: | :---: | :---: |
|  | Due to Change in Average Volume Rate Net |  |  |
| Interest Income: |  |  |  |
| Investment securities | \$38 | \$(12 | ) \$26 |
| Loans | 1,224 | (56 | 1,168 |
| Federal funds sold and interest-bearing deposits with |  |  |  |
| banks | (254) | 242 | (12 ) |
| Total interest income | 1,008 | 174 | 1,182 |
| Interest Expense: |  |  |  |
| Savings, NOW, money market and interest checking | 29 | (1 | ) 28 |
| Time deposits | (49 ) | 47 | (2) |
| Other borrowings |  | 35 | 31 |
| FHLB advances | 93 | (13 | ) 80 |
| Junior subordinated debentures | - | (21 | ) (21 ) |
| Total interest expense | 69 | 47 | 116 |
| Net interest income | \$939 | \$127 | \$ 1,066 |


|  | Nine Months Ended <br> September 30, 2015 v. <br>  <br> 2014 <br>  <br> Increase (Decrease) |  |
| :--- | :--- | :--- | :--- |
|  | Due to Change in |  |
|  | Average |  |
|  | Volume Rate | Net |


| banks |  |  |  |
| :--- | :--- | :--- | :--- |
| Total interest income | 2,754 | $(809)$ | 1,945 |
| Interest Expense: |  |  |  |
| Savings, NOW, money market and interest checking | 81 | $(6$ | $)$ |
| Time deposits | $(225$ | 75 |  |
| Other borrowings | $(96$ | 25 | $(200)$ |
| FHLB advances | 199 | $(29)$ | $(241)$ |
| Junior subordinated debentures | - | $(21)$ | 170 |
| Total interest expense | $(41$ | $)$ | $(176)$ |
| Net interest income | $\$ 2,795$ | $\$(633)$ | $\$ 2,162$ |

Provision for Loan Losses
Based on our analysis of the components of the allowance for loan losses, management recorded a negative provision for loan losses of $\$ 867$ thousand for the three months ended September 30, 2015 compared to a provision of $\$ 0$ for the three months ended September 30, 2014. During the third quarter of 2015, we experienced a decrease in specific reserve related to impaired loans of $15.8 \%$ from $\$ 2.7$ million at June 30, 2015 to $\$ 2.3$ million at September 30, 2015. During the third quarter, we received a $\$ 1.9$ million payment of principal and interest to pay-off a forbearance agreement for loans that had been completely charged-off in 2013. The payment resulted in a $\$ 1.6$ million recovery of loan losses and $\$ 0.3$ million of interest income and fee income. This recovery was partially offset by $\$ 1.2$ million in loans that we charged-off.

We have seen an improvement in credit quality year-over-year. As a result of our improved credit quality, the specific reserve related to impaired loans has decreased 38.3\% from $\$ 3.7$ million at September 30, 2014 to $\$ 2.3$ million at September 30, 2015. For
the nine months ended September 30, 2015, we have recorded a negative provision of $\$ 1.3$ million, compared to $\$ 0$ for the nine months ended September 30, 2014.

There have been no substantive changes to our methodology for estimating the appropriate level of allowance for loan losses from what was previously outlined in our 2014 Annual Report on Form 10-K. Based upon this methodology, which includes actively monitoring the asset quality and inherent risks within the loan and lease portfolio, management concluded that an allowance for loan losses of $\$ 9.8$ million, or $1.40 \%$ of total loans, was appropriate as of September 30, 2015. This is compared to an allowance for loan losses of $\$ 10.4$ million, or $1.75 \%$ of total loans, at September 30, 2014, and $\$ 10.6$ million, or $1.64 \%$ of total loans, at December 31, 2014.

Non-Interest Income
Non-interest income for the three months ended September 30, 2015 decreased by $4.2 \%$ compared to the three months ended September 30, 2014 from $\$ 1.8$ million to $\$ 1.7$ million. The decrease was primarily the result of decreases in service charges, loan servicing rights, and income on other real estate owned ("OREO") partially offset by the reimbursement of legal fees related to the repayment of the forbearance agreement discussed above, which is included in other expenses.

For the nine months ended September 30, 2015, non-interest income increased $2.8 \%$ to $\$ 5.3$ million from $\$ 5.2$ million for the nine months ended September 30, 2014. The following table reflects the components of non-interest income for the three months and nine months ended September 30, 2015 and 2014 (dollars in thousands):

|  | Three Months Ended <br> Septembeceptember 30, |  | Nine Months Ended <br> Septemb\&eptember 30, |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2015 | 2014 | 2015 | 2014 |  |
| Service charges | $\$ 238$ | $\$ 388$ | $\$ 744$ | $\$ 559$ |  |
| Gain on sale of loans, net | 44 | 69 | 166 | 251 |  |
| Loan servicing fees | 1,236 | 1,183 | 3,648 | 3,518 |  |
| Loan servicing rights | $(51$ | 84 | $(25$ | 116 |  |
| Income on other real estate owned | 33 | 100 | 243 | 509 |  |
| Other | 223 | $(26$ | $)$ | 534 | 214 |
| Total non-interest income | $\$ 1,723$ | $\$ 1,798$ | $\$ 5,310$ | $\$ 5,167$ |  |

## Non-Interest Expense

Non-interest expense decreased $3.0 \%$ to $\$ 4.1$ million for the three months ended September 30, 2015 compared to $\$ 4.3$ million for the three months ended September 30, 2014, primarily as the result of gains on sales of other real estate owned. This decrease was partially offset by increased professional fees.

For the nine months ended September 30, 2015, non-interest expense increased $1.9 \%$ to $\$ 13.0$ million from $\$ 12.7$ million for the nine months ended September 30, 2014. The increase is primarily due to increased compensation and benefits, which resulted from an increased headcount, an approximate $10 \%$ increase in insurance premiums, and higher performance based compensation, resulting from improved year-over-year bottom line results. The increase was partially offset by lower expenses associated with the write-down of our OREO properties. The following table reflects the components of our non-interest expense for the three and nine months ended September 30, 2015 and 2014 (dollars in thousands):

|  | Three Months Ended Septemb\&eptember 30, |  |  | Nine Months Ended Septembers 2 eptember 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits | \$2,643 | \$ | 2,570 | \$8,232 |  | 7,628 |
| Occupancy | 100 |  | 75 | 260 |  | 229 |
| Information processing | 183 |  | 361 | 527 |  | 641 |
| Professional fees | 513 |  | 343 | 900 |  | 696 |
| FDIC assessment | 101 |  | 121 | 321 |  | 397 |
| Other real estate owned expenses | 121 |  | 192 | 261 |  | 686 |
| Write-down of other real estate owned | - |  | 44 | 182 |  | 729 |
| Net loss/(gain) on other real estate owned | (26 |  | 173 | 260 |  | 235 |
| Business development | 147 |  | 203 | 371 |  | 402 |
| Other | 353 |  | 182 | 1,669 |  | 1,092 |
| Total non-interest expense | \$4,135 | \$ | 4,264 | \$12,983 |  | 12,735 |

Income taxes

The Company accounts for income taxes in accordance with income tax accounting guidance, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions.

The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than $50 \%$; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than $50 \%$ likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not the some portion or all of the deferred tax asset will not be realized.

The Company files income taxes returns in the U.S. federal jurisdiction and in the state of Wisconsin. The Company is no longer subject to U.S. federal or state income tax examinations by tax authorities for years before 2011.

The Company recognizes interest and penalties on income taxes as a component of other non-interest expense.
Certain results previously reported as of and for the period ended September 30, 2014 have been insignificantly revised from those previously reported on our Form S-1 to reflect a revision to the estimated income tax impact of a net operating loss carryforward.

## Financial Condition

Total assets increased $\$ 73.0$ million, or $9.5 \%$, from $\$ 771.8$ million at December 31, 2014 to $\$ 844.8$ million at September 30, 2015. The increase is primarily due to an increase in total loans of $\$ 55.9$ million, an increase in loans held for sale of $\$ 9.6$ million, and an increase in securities available for sale of $\$ 4.5$ million.

Total liabilities increased $\$ 48.6$ million, or $7.2 \%$, from $\$ 676.7$ million at December 31, 2014 to $\$ 725.4$ million at September 30, 2015. This increase is attributed to the cash needs associated with our increased loan demand and consists of a $\$ 32.9$ million increase in brokered deposits and by a $\$ 36.0$ million advance from the Federal Home Loan Bank. This increase was partially offset by the repayment of a $\$ 15.0$ million Federal Discount Window advance that was taken out at the end of 2014.

Shareholders' equity increased $\$ 24.4$ million, or $30.5 \%$, to $\$ 104.4$ million at September 30, 2015 from $\$ 80.0$ million at December 31, 2014. This increase was the result of income for the nine months ended September 30, 2015 of $\$ 8.1$
million and the approximately $\$ 16.9$ million of net proceeds from our IPO that closed on January 22, 2015.

## Net Loans

Total net loans increased by $\$ 56.7$ million, or $8.9 \%$, from $\$ 637.5$ million at December 31, 2014 to $\$ 694.2$ million at September 30, 2015. The increase in loans was due primarily to increased agriculture loans of $13.0 \%$ and increased commercial real estate loans of $7.4 \%$, and was partially offset by residential real-estate pay-downs.

The following table sets forth the composition of our loan portfolio at the dates indicated (dollars in thousands):

|  | September 30, 2015 |  |  | December 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent |  | Amount | Percent |
| Agriculture loans | \$469,166 | 66.6 | \% | \$415,164 | 64.1 \% |
| Commercial real estate loans | 147,638 | 21.0 | \% | 137,517 | 21.2 \% |
| Commercial loans | 52,597 | 7.5 | \% | 53,745 | 8.3 \% |
| Residential real estate loans | 34,326 | 4.9 | \% | 40,885 | 6.3 \% |
| Installment and consumer other | 302 | 0.0 | \% | 811 | 0.1 \% |
| Total gross loans | \$704,029 | 100.0 | \% | \$648,122 | 100.0 \% |
| Allowance for loan losses | (9,833 ) |  |  | (10,603) |  |
| Loans, net | \$694,196 |  |  | \$637,519 |  |

## Allowance for Loan Losses

The allowance for loan losses is established through a provision for loan losses charged to expense, which affects our earnings directly. Loans are charged against the allowance for loan losses when management believes that the collectability of all or some of the principal is unlikely. Subsequent recoveries are added to the allowance. The allowance is an amount that reflects management's estimate of the level of probable incurred losses in the loan portfolio. Factors considered by management in determining the adequacy of the allowance include, but are not limited to, detailed reviews of individual loans, historical and current trends in loan charge-offs for the various portfolio segments evaluated, the level of the allowance in relation to total loans and to historical loss levels, levels and trends in non-performing and past due loans, volume and migratory direction of adversely graded loans, external factors including regulation, reputation, and competition, and management's assessment of economic conditions. Our board of directors reviews the recommendations of management regarding the appropriate level for the allowance for loan losses based upon these factors.

The provision for loan losses is the charge to operating earnings necessary to maintain an adequate allowance for loan losses. We have developed policies and procedures for evaluating the overall quality of our loan portfolio and the timely identification of problem credits. Management continuously reviews these policies and procedures and makes further improvements as needed. The adequacy of our allowance for loan losses and the effectiveness of our internal policies and procedures are also reviewed periodically by our regulators and our auditors and external loan review personnel. Our regulators may advise us to recognize additions to the allowance based upon their judgments about information available to them at the time of their examination. Such regulatory guidance is taken under consideration by management, and we may recognize additions to the allowance as a result.

We continually refine our methodology for determining the allowance for loan losses by comparing historical loss ratios utilized to actual experience and by classifying loans for analysis based on similar risk characteristics. Cash receipts for accruing loans are applied to principal and interest under the contractual terms of the loan agreements; however, cash receipts on impaired and nonaccrual loans for which the accrual of interest has been discontinued are applied to principal and interest income depending upon the overall risk of principal loss to us.

At September 30, 2015 and December 31, 2014, the allowance for loan losses was $\$ 9.8$ million and $\$ 10.6$ million, respectively, which resulted in a ratio to total loans of $1.40 \%$ and $1.64 \%$, respectively. The decreased allowance was the result of a lower level of specific reserves related to impaired loans during the nine months ended September 30,

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2015.

Charge-offs and recoveries by loan category for the three and nine months ended September 30, 2015 and 2014 are as follows (dollars in thousands):

|  | Three Months Ended September SӨptember 30, |  |  | Nine Months Ended September 38eptember 30, 20152014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of period | \$9,897 | \$ 10,556 |  | \$10,603 |  | \$ 10,49 |  |
| Loans charged off: |  |  |  |  |  |  |  |
| Agriculture loans | 1,145 | 115 |  | 1,145 |  | 115 |  |
| Commercial real estate loans | 31 | - |  | 162 |  | - |  |
| Commercial loans | 4 | 100 |  | 415 |  | 103 |  |
| Residential real estate loans | - | - |  | 172 |  | - |  |
| Installment and consumer other | - | - |  | - |  | - |  |
| Total loans charged off | \$1,180 | \$ 215 |  | \$ 1,894 |  | \$ 218 |  |
| Recoveries: |  |  |  |  |  |  |  |
| Agriculture loans | 42 | 5 |  | 47 |  | 17 |  |
| Commercial real estate loans | 740 | 27 |  | 743 |  | 36 |  |
| Commercial loans | 740 | - |  | 1,196 |  | 43 |  |
| Residential real estate loans | 461 | - |  | 463 |  | - |  |
| Installment and consumer other | - | 1 |  | - |  | 1 |  |
| Total recoveries | 1,983 | 33 |  | 2,449 |  | 97 |  |
| Net loans charged off (recovered) | \$(803 ) | \$ 182 |  | \$(555 ) |  | \$ 121 |  |
| Provision for (recovery of) loan losses | (867) | - |  | (1,325) |  | - |  |
| Allowance for loan losses, end of period | \$9,833 | \$ 10,374 |  | \$9,833 |  | \$ 10,37 |  |
| Selected loan quality ratios: |  |  |  |  |  |  |  |
| Net charge-offs (recoveries) to average loans | (0.12)\% | 0.03 | \% | (0.08 )\% | \% | 0.02 | \% |
| Allowance for loan losses to total loans | 1.40 \% | 1.75 | \% | 1.40 \% | \% | 1.75 | \% |
| Allowance for loan losses to non-performing assets |  |  |  |  |  |  |  |
| and performing troubled debt restructurings | 66.38\% | 47.99 | \% | 66.38 \% |  | 47.99 | \% |

## Loan Servicing Rights

As part of our growth and risk management strategy, we have actively developed a loan participation and loan sales network. Our ability to sell loan participations and whole loans benefits us by freeing up capital and funding to lend to new customers as well as to increase non-interest income through the recognition of loan sale and servicing revenue. Because we continue to service these loans, we are able to maintain a relationship with the customer. Additionally, we receive a servicing fee that offsets some of the cost of administering the loan, while maintaining the customer relationship.

Servicing assets are recognized as separate assets when rights are acquired through the sale of financial assets. Servicing rights resulting from the sale or securitization of loans originated by the Company are initially measured at fair value at the date of transfer. The Company subsequently measures each class of servicing asset using the
amortization method. Under the amortization method, servicing rights are amortized in proportion to and over the period of estimated net servicing income. The amortized assets are assessed for impairment or increased obligation based on fair value at each reporting date.

Fair value is based on market prices for comparable servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. These variables may have an adverse impact on the value of the servicing right and may result in a reduction to non-interest income.

Servicing assets measured using the amortization method are evaluated and measured for impairment. Impairment is determined by stratifying rights into tranches based on predominant characteristics, such as interest rate, loan type and investor type. Impairment
is recognized through a valuation allowance for an individual tranche, to the extent that fair value is less than the carrying amount of the servicing assets for that tranche. The valuation allowance is adjusted to reflect changes in the measurement of impairment after the initial measure of the impairment.

Changes in the valuation allowances are reported with loan servicing fees on the income statement. Fair value in excess of the carrying amount of servicing assets for that stratum is not recognized.

Servicing fee income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal or a fixed amount per loan and are recorded as income when earned. The amortization of loan servicing rights is netted against loan servicing fee income.

The loan servicing portfolio is shown below (dollars in thousands):

|  | September 30, | December 31, |
| :--- | :--- | :--- |
|  | 2015 | 2014 |
| Total loans | $\$ 704,029$ | $\$ 648,122$ |
| Less: nonqualified loan sales included below | $(4,383$ | $)$ |
| Loans serviced: | 459,494 |  |
| Agricultural | 8,002 | 413,933 |
| Commercial | 4,785 | 10,419 |
| Commercial real estate | 468,205 | 4,941 |
| Total loans serviced | $\$ 1,167,851$ | $\$ 1,068,521$ |
| Total loans and loans serviced |  |  |

## Securities

Our securities portfolio is predominately composed of municipal securities, investment grade mortgage-backed securities, and U.S. Government and agency securities. We classify substantially all of our securities as available for sale. We do not engage in active securities trading in carrying out our investment strategies.

Securities increased to $\$ 85.8$ million at September 30, 2015 from $\$ 81.3$ million at December 31, 2014. During the nine months ended September 30, 2015, we recognized unrealized holding gains of $\$ 0.3$ million before income taxes through other comprehensive income.

The following table sets forth the amortized cost and fair values of our securities portfolio at September 30, 2015 and December 31, 2014 (dollars in thousands):

|  | September 30, <br> 2015 <br> AmortizedFair | December 31, <br> 2014 <br> AmortizedFair |
| :--- | :--- | :--- | :--- |
|  | Cost $\quad$ Value | Cost $\quad$ Value |


| Mortgage-backed securities | 36,213 | 36,811 | 36,889 | 37,428 |
| :--- | :---: | :---: | :---: | :---: |
| U.S. Government and agency securities | 2,004 | 2,010 | 2,006 | 2,005 |
| Total available for sale | $\$ 84,797$ | $\$ 85,783$ | $\$ 80,646$ | $\$ 81,282$ |

## Deposits

Deposits are the major source of our funds for lending and other investment purposes. Deposits are attracted principally from within our primary market area through the offering of a broad variety of deposit instruments including checking accounts, money market accounts, regular savings accounts, time deposit accounts (including "jumbo" certificates in denominations of $\$ 100,000$ or more) and retirement savings plans. We will also obtain brokered deposits on an as-needed basis.

Deposit growth was $5.1 \%$ to $\$ 636.2$ million at September 30, 2015 from $\$ 605.5$ million at December 31, 2014. Management believes that raising deposits has been challenging in recent years in a market with compressed interest rates. We are continually focusing our strategic efforts on expanding our relationships and generating new deposit accounts. As of September 30, 2015 and December 31, 2014, the distribution by type of deposit accounts was as follows (dollars in thousands):

|  | September 30, 2015 |  |  | December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of |  |  | \% of |  |
|  | Amount | Deposits |  | Amount | Deposits |  |
| Time deposits | \$301,835 | 47.5 | \% | \$296,921 | 49.0 | \% |
| Brokered deposits | 158,346 | 24.9 | \% | 125,396 | 20.7 | \% |
| Money market accounts | 81,854 | 12.9 | \% | 69,742 | 11.5 | \% |
| Demand, noninterest-bearing | 60,685 | 9.5 | \% | 81,534 | 13.5 | \% |
| NOW accounts and interest checking | 28,212 | 4.4 | \% | 27,312 | 4.5 | \% |
| Savings | 5,289 | 0.8 | \% | 4,564 | 0.8 | \% |
| Total deposits | \$636,221 | 100.0 |  | \$605,469 | 100.0 |  |

## Liquidity Management and Capital Resources

Liquidity is the ability to meet current and future financial obligations of a short-term and long-term nature including, but not limited to, funding loans and depositor withdrawals. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of securities and borrowings from the Federal Home Loan Bank (the "FHLB"). While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows, calls of investment securities and borrowed funds and prepayments on loans are greatly influenced by general interest rates, economic conditions and competition.

Management adjusts our investments in liquid assets based upon an assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities, (4) the objectives of our interest-rate risk and investment policies and (5) the risk tolerance of management and our board of directors.

Our cash flows are composed of three primary classifications: cash flows from operating activities, investing activities, and financing activities. Net cash provided by (used in) operating activities was $\$(0.4)$ million and $\$ 14.9$ million for the nine months ended September 30, 2015 and September 30, 2014, respectively. Net cash used in investing activities, which consists primarily of purchases of and proceeds from the sale, maturities/calls, and principal repayments of securities available for sale, as well as loan purchases, sales and originations, net of repayments was $\$ 60.1$ million and $\$ 21.1$ million for the nine months ended September 30, 2015 and 2014, respectively. Net cash provided by (used in) financing activities, consisting primarily of the activity in deposit accounts, FHLB advances, and proceeds from our IPO was $\$ 63.1$ million and $\$(21.9)$ million for the nine months
ended September 30, 2015 and 2014, respectively.
At September 30, 2015, the Bank exceeded all of its regulatory capital requirements with Tier 1 leverage capital of $\$ 112.1$ million, or $13.70 \%$ of adjusted average total assets, which is above the minimum level to be well-capitalized of $\$ 40.9$ million, or $5.0 \%$ of adjusted total assets, and total risk-based capital of $\$ 121.9$ million, or $15.48 \%$ of risk-weighted assets, which is above the minimum level to be well-capitalized of $\$ 78.8$ million, or $10.0 \%$ of risk-weighted assets.

At the holding company level, our primary sources of liquidity are dividends from the Bank, investment income and net proceeds from investment sales, borrowings and capital offerings. The main uses of liquidity are the payment of interest to holders of our junior subordinated debentures and the payment of interest or dividends to common and preferred shareholders. The Bank is subject to certain regulatory limitations regarding its ability to pay dividends to the Company; however, we do not believe that the Company will be adversely affected by these dividend limitations. At September 30, 2015, there were $\$ 54.8$ million of retained earnings available for the payment of dividends by the Bank to us.

## Off-Balance Sheet Arrangements

As of September 30, 2015, there were no significant changes to our contractual obligations and off-balance sheet arrangements disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014. We continue to believe that we have adequate capital and liquidity available from various sources to fund projected obligations and commitments.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.
Not required.

Item 4. Controls and Procedures.
Disclosure Controls and Procedures
Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of September 30, 2015. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of September 30, 2015, our disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act.

There are inherent limitations in the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and circumvention or overriding of controls. Accordingly, even an effective system of disclosure controls and procedures can provide only reasonable assurance with respect to financial statement preparation. Projections of any evaluation of effectiveness to future periods are subject to the risks that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

## Changes in Internal Control over Financial Reporting

There was no change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act that occurred during the quarter ended September 30, 2015 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II—OTHER INFORMATION

Item 1. Legal Proceedings.
We and our subsidiaries may be involved from time-to-time in ordinary routine litigation incidental to our respective businesses. Neither we nor any of our subsidiaries are currently engaged in any legal proceedings that are expected to have a material adverse effect on our results of operations or financial position.

Item 1A. Risk Factors.
There are no material changes to the risk factors set forth in "Risk Factors" in Item 1A to Part I of our annual report on Form 10-K for the year ended December 31, 2014.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
Unregistered Sale of Equity Securities
The Company did not issue any unregistered equity securities or repurchase any shares of its common stock during the quarter ended September 30, 2015.

Use of Proceeds from Public Offering of Common Stock
On January 22, 2015, we closed our IPO, in which we offered $1,357,000$ shares of common stock for gross proceeds of $\$ 21.4$ million. Of the $1,357,000$ shares sold, $1,210,750$ shares were sold by the Company and 146,250 shares were sold by certain selling shareholders. The Company did not receive any proceeds from the sale of shares by the selling shareholders. The offer and sale of all shares of the IPO were registered under the Securities Act, pursuant to a registration statement on Form S-1 (File no. 333-200081), which was declared effective by the SEC on January 15, 2015. Robert W. Baird \& Co. Incorporated and Sterne, Agee \& Leach, Inc. served as joint book-running managers for the IPO.

The net proceeds from our IPO were $\$ 16.9$ million after deducting underwriting discounts and commissions of $\$ 1.2$ million and other offering expenses of $\$ 1.0$ million for total expenses of approximately $\$ 2.2$ million. There has been no material change in the planned use of proceeds from our IPO as described in our final prospectus filed with the SEC on January 16, 2015 pursuant to Rule 424(b) under the Exchange Act.

Item 3. Defaults Upon Senior Securities.
None.
Item 4. Mine Safety Disclosures.
Not applicable.
Item 5. Other Information.

None.

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Item 6. Exhibits.

Exhibit

Number Description
31.1 Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
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101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

County Bancorp, Inc.
Date: November 10, 2015 By:/s/ Timothy J. Schneider
Timothy J. Schneider
President

Date: November 10, 2015 By:/s/ Gary R. Abramowicz
Gary R. Abramowicz
Chief Financial Officer

Exhibit Index

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