Nationstar Mortgage Holdings Inc. Form 10-O

November 07, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file number: 001-35449

Nationstar Mortgage Holdings Inc.

(Exact name of registrant as specified in its charter)

Delaware 45-2156869 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

350 Highland Drive

Lewisville, TX

75067

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code:

(469) 549-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12(b)-2 of the Exchange Act

Large Accelerated Filer x

Accelerated Filer

Non-Accelerated Filer "(Do not check if a smaller reporting company.) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Number of shares of common stock, \$0.01 par value, outstanding as of November 3, 2014: 90,982,859

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### PART I. Financial Information

# Item 1. Consolidated Financial Statements NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (amounts in thousands)

|   | September 30,<br>2014<br>(unaudited) | December 31,<br>2013 |  |
|---|--------------------------------------|----------------------|--|
| Assets  | (                                    |                      |  |
| Cash and cash equivalents   | \$269,735                            | \$441,902            |  |
| Restricted cash   | 294,044                              | 592,747              |  |
| Accounts receivable   | 3,060,382                            | 5,636,482            |  |
| Mortgage loans held for sale, \$1,695,502 and \$2,585,340 at fair value, respectively | 1,697,041                            | 2,603,380            |  |
| Mortgage loans held for investment, net of allowance for loan losses of \$3,54        | <sup>9</sup> 195,432                 | 211.050              |  |
| and \$2,144 respectively  | 195,432                              | 211,050              |  |
| Reverse mortgage interests  | 1,956,952                            | 1,434,506            |  |
| Mortgage servicing rights, \$2,898,209 and \$2,488,283 at fair value, respectively    | 2,910,640                            | 2,503,162            |  |
| Property and equipment, net of accumulated depreciation of \$100,515 and              | 121 625                              | 110 105              |  |
| \$74,723 respectively   | 121,635                              | 119,185              |  |
| Derivative financial instruments  | 88,333                               | 123,878              |  |
| Other assets  | 282,850                              | 360,397              |  |
| Total assets  | \$10,877,044                         | \$14,026,689         |  |
| Liabilities and stockholders' equity  |                                      |                      |  |
| Notes payable   | \$3,532,743                          | \$6,984,351          |  |
| Unsecured senior notes  | 2,159,651                            | 2,444,062            |  |
| Payables and accrued liabilities  | 1,344,895                            | 1,308,450            |  |
| Derivative financial instruments  | 9,621                                | 8,526                |  |
| Mortgage servicing liabilities  | 78,954                               | 82,521               |  |
| Other nonrecourse debt  | 2,552,856                            | 2,208,881            |  |
| Total liabilities   | 9,678,720                            | 13,036,791           |  |
| Commitments and contingencies – See Note 15   | _                                    | _                    |  |
| Preferred stock at \$0.01 par value - 300,000 shares authorized, no shares            |                                      |                      |  |
| issued and outstanding  |                                      |                      |  |
| Common stock at \$0.01 par value - 1,000,000 shares authorized, 90,975 shares         | es                                   |                      |  |
| and 90,330 shares issued at September 30, 2014 and December 31, 2013,                 | 910                                  | 906                  |  |
| respectively  |                                      |                      |  |
| Additional paid-in-capital  | 586,929                              | 566,642              |  |
| Retained earnings   | 624,057                              | 422,341              |  |
| Treasury shares; 531 shares and 168 shares at cost, respectively                      | (18,449                              | ) (6,944             |  |
| Accumulated other comprehensive income  | _                                    | 1,963                |  |
| Total Nationstar stockholders' equity   | 1,193,447                            | 984,908              |  |
| Noncontrolling interest   | 4,877                                | 4,990                |  |
| Total equity  | 1,198,324                            | 989,898              |  |
| Total liabilities and equity  | \$10,877,044                         | \$14,026,689         |  |
| See accompanying notes to the consolidated financial statements.                      |                                      |                      |  |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (amounts in thousands, except for earnings per share data)

|  | For the three months ended September 30, |   |             |   | For the nine months end September 30, |   |           |   |
|--|--|---|-------------|---|---------------------------------------|---|-----------|---|
|  | 2014                                     |   | 2013        |   | 2014                                  |   | 2013      |   |
| Revenues:  |  |   |             |   |                                       |   |           |   |
| Servicing fee income                                 | \$235,408                                |   | \$341,679   |   | \$733,671                             |   | \$802,584 |   |
| Other fee income                                     | 126,101                                  |   | 84,203      |   | 346,366                               |   | 186,877   |   |
| Total fee income                                     | 361,509                                  |   | 425,882     |   | 1,080,037                             |   | 989,461   |   |
| Gain on mortgage loans held for sale                 | 142,815                                  |   | 205,956     |   | 443,667                               |   | 677,104   |   |
| Total revenues                                       | 504,324                                  |   | 631,838     |   | 1,523,704                             |   | 1,666,565 |   |
| Expenses and impairments:                            |  |   |             |   |                                       |   |           |   |
| Salaries, wages and benefits                         | 160,757                                  |   | 193,258     |   | 471,404                               |   | 499,875   |   |
| General and administrative                           | 157,068                                  |   | 187,517     |   | 494,453                               |   | 472,241   |   |
| Loss on foreclosed real estate and other             | 2,731                                    |   | 9,498       |   | 5,826                                 |   | 13,363    |   |
| Occupancy  | 6,668                                    |   | 5,581       |   | 23,385                                |   | 18,797    |   |
| Total expenses and impairments                       | 327,224                                  |   | 395,854     |   | 995,068                               |   | 1,004,276 |   |
| Other income (expense):                              |  |   |             |   |                                       |   |           |   |
| Interest income                                      | 43,314                                   |   | 63,903      |   | 130,198                               |   | 145,948   |   |
| Interest expense                                     | (116,673                                 | ) | (168,215    | ) | (412,695                              | ) | (378,500  | ) |
| Gain on disposal of property                         | 4,898                                    |   | _           |   | 4,898                                 |   | _         |   |
| Gain on interest rate swaps and caps                 | 940                                      |   | 400         |   | 2,808                                 |   | 2,457     |   |
| Total other income (expense)                         | (67,521                                  | ) | (103,912    | ) | (274,791                              | ) | (230,095  | ) |
| Income before taxes                                  | 109,579                                  | • | 132,072     |   | 253,845                               |   | 432,194   |   |
| Income tax expense                                   | (1,700                                   | ) | 50,187      |   | 52,242                                |   | 164,233   |   |
| Net income   | 111,279                                  | • | 81,885      |   | 201,603                               |   | 267,961   |   |
| Less: Net gain (loss) attributable to noncontrolling |  |   |             |   |                                       | , |           |   |
| interests  | 54                                       |   | _           |   | (113                                  | ) |           |   |
| Net income attributable to Nationstar                | 111,225                                  |   | 81,885      |   | 201,716                               |   | 267,961   |   |
| Other comprehensive income (loss), net of tax:       |  |   |             |   |                                       |   |           |   |
| Change in value of designated cash flow hedge        |  |   | (407        | ) | (1,963                                | ) | 1,412     |   |
| Comprehensive income                                 | \$111,225                                |   | \$81,478    |   | \$199,753                             | ĺ | \$269,373 |   |
| Earnings per share:                                  |  |   |             |   |                                       |   |           |   |
| Basic earnings per share                             | \$1.23                                   |   | \$0.92      |   | \$2.24                                |   | \$3.00    |   |
| Diluted earnings per share                           | \$1.22                                   |   | \$0.91      |   | \$2.22                                |   | \$2.97    |   |
| Weighted average shares:                             |  |   |             |   |                                       |   |           |   |
| Basic  | 90,120                                   |   | 89,477      |   | 89,990                                |   | 89,398    |   |
| Dilutive effect of stock awards                      | 1,001                                    |   | 921         |   | 690                                   |   | 752       |   |
| Diluted  | 91,121                                   |   | 90,398      |   | 90,680                                |   | 90,150    |   |
| Dividends declared per share                         | <b>\$</b> —                              |   | <b>\$</b> — |   | \$                                    |   | \$—       |   |
| See accompanying notes to the consolidated finance   | ial statements.                          |   |             |   |                                       |   |           |   |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (amounts in thousands)

|   | Commo<br>Shares | nComm<br>Stock | Additional<br>on<br>Paid-in<br>Capital | Retained<br>Earnings | •        | shares<br>held by | Acculfoutdated OtheNationstar Comptohkholvers yIncolfiquity | Non-cont | _         |   |
|---|-----------------|----------------|--|----------------------|----------|-------------------|---|----------|-----------|---|
| Balance at<br>December 31,<br>2012  | 90,460          | \$905          | \$556,056                              | \$205,287            | \$—      | \$(4,566)         | \$\$757,682   | \$       | \$757,682 |   |
| Shares issued under incentive plan  | 82              | 3              | (3)                                    | _                    | _        | _                 |   | _        | _         |   |
| Change in the value of cash flow hedge, net of tax of \$1,183                   |                 | _              | _                                      | _                    | _        | _                 | 1,963,963   | _        | 1,963     |   |
| Share-based compensation Excess tax   | _               | _              | 10,574                                 | _                    | _        | _                 | — 10,574  | _        | 10,574    |   |
| benefit from<br>share-based<br>compensation                                     | _               | _              | 4,579                                  | _                    | _        | _                 | <b>—</b> 4,579  | _        | 4,579     |   |
| Withholding tax<br>related to share<br>based settlemen<br>of common<br>stock by |                 | _              | _                                      | _                    | (6,944 ) | _                 | — (6,944 )  | _        | (6,944    | ) |
| management Shares canceled Contributions from joint                             | 1 (212 )        | (2)            | (4,564 )                               | _                    | _        | 4,566             |   | _        | _         |   |
| venture<br>members to<br>non-controlling  | _               | _              | _                                      | _                    | _        | _                 |   | 4,990    | 4,990     |   |
| interests Net income Balance at   | _               | _              | _                                      | 217,054              | _        | _                 | — 217,054   | _        | 217,054   |   |
| December 31,<br>2013<br>(unaudited)<br>Shares                                   | 90,330          | 906            | 566,642                                | 422,341              | (6,944 ) | _                 | 1,96 <b>3</b> 84,908  | 4,990    | 989,898   |   |
| (including<br>forfeitures)<br>issued under<br>incentive plan                    | 1,176           | 4              | (4 )                                   | _                    | _        | _                 |   | _        | _         |   |
| Change in the value of cash   | _               | _              | _                                      | _                    | _        | _                 | (1,963,963 )  | _        | (1,963    | ) |

| flow hedge, net          |        |       |           |           |            |    |             |             |         |             |   |
|--------------------------|--------|-------|-----------|-----------|------------|----|-------------|-------------|---------|-------------|---|
| of tax of \$1,183        |        |       |           |           |            |    |             |             |         |             |   |
| Share-based compensation | _      |       | 11,344    | _         | _          | _  |             | 11,344      | _       | 11,344      |   |
| Excess tax               |        |       |           |           |            |    |             |             |         |             |   |
| benefit from share-based |        | _     | 2,197     | _         | _          | _  | _           | 2,197       | _       | 2,197       |   |
| compensation             |        |       |           |           |            |    |             |             |         |             |   |
| Shares acquired          |        |       |           |           |            |    |             |             |         |             |   |
| by Nationstar            |        |       |           |           |            |    |             |             |         |             |   |
| related to incentive     | _      |       | 6,750     | _         | (11,505)   |    |             | (4,755)     | _       | (4,755      | ) |
| compensation             |        |       |           |           |            |    |             |             |         |             |   |
| awards                   |        |       |           |           |            |    |             |             |         |             |   |
| Net income               | _      | _     | _         | 201,716   | _          | _  | _           | 201,716     | (113)   | 201,603     |   |
| Balance at               |        |       |           |           |            |    |             |             |         |             |   |
| September 30,            | 91,506 | \$910 | \$586,929 | \$624,057 | \$(18,449) | \$ | <b>\$</b> — | \$1,193,447 | \$4,877 | \$1,198,324 | 1 |
| 2014                     |        |       |           |           |            |    |             |             |         |             |   |

See accompanying notes to the consolidated financial statements.

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (amounts in thousands)

|  | For the nine m | onth | s ended Septem | ber |
|--|----------------|------|----------------|-----|
|  | 30,            |      |                |     |
|  | 2014           |      | 2013           |     |
| Operating activities   |                |      |                |     |
| Net income attributable to Nationstar  | \$201,716      |      | \$267,961      |     |
| Reconciliation of net income to net cash attributable to operating activities: |                |      |                |     |
| Share-based compensation   | 11,344         |      | 8,140          |     |
| Net tax effect of stock grants   | (2,197         | )    | (2,660         | )   |
| Loss on foreclosed real estate and other                                       | 5,826          |      | 13,363         |     |
| Gain on mortgage loans held for sale   | (443,667       | )    | (677,104       | )   |
| Mortgage loans originated and purchased, net of fees                           | (16,548,058    | )    | (17,166,460    | )   |
| Proceeds on sale of and payments of mortgage loans held for sale and held for  | 17,757,055     |      | 15,376,486     |     |
| investment   | 17,737,033     |      | 13,370,460     |     |
| Gain on derivatives including ineffectiveness                                  | (2,808         | )    | (2,457         | )   |
| Cash settlement on derivative financial instruments                            | 1,352          |      | (4,544         | )   |
| Depreciation and amortization  | 29,963         |      | 16,686         |     |
| Amortization of premiums/discounts   | 16,660         |      | 39,261         |     |
| Fair value changes in excess spread financing                                  | 61,080         |      | 33,229         |     |
| Fair value changes and amortization/accretion of mortgage servicing rights     | 128,227        |      | (38,117        | )   |
| Fair value change in mortgage servicing rights financing liability             | (38,260        | )    | _              |     |
| Changes in assets and liabilities:   |                |      |                |     |
| Accounts receivable, including servicing advances, net                         | 601,549        |      | (96,120        | )   |
| Reverse mortgage interests   | (572,544       | )    | (460,534       | )   |
| Other assets   | 62,286         |      | (331,855       | )   |
| Payables and accrued liabilities   | (25,460        | )    | 503,061        |     |
| Net cash attributable to operating activities                                  | 1,244,064      |      | (2,521,664     | )   |
| Investing activities   |                |      |                |     |
| Property and equipment additions, net of disposals                             | (41,567        | )    | (47,883        | )   |
| Proceeds from the sale of building   | 10,412         |      | _              |     |
| Purchases of reverse mortgage servicing rights and interests                   | _              |      | (15,059        | )   |
| Purchase of forward mortgage servicing rights, net of liabilities incurred     | (317,247       | )    | (2,331,658     | )   |
| Proceeds on sale of servicer advances  | 512,527        |      | _              |     |
| Loan repurchases from Ginnie Mae   | (9,134         | )    | _              |     |
| Proceeds from sales of REO   | 70,480         |      | 60,389         |     |
| Acquisitions, net  | (18,000        | )    | (78,200        | )   |
| Net cash attributable to investing activities                                  | 207,471        |      | (2,412,411     | )   |
| Continued on following page.   |                |      |                |     |
|  |                |      |                |     |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(amounts in thousands)

| (unounts in thousands)  |            |                     |   |
|---|------------|---------------------|---|
|   |            | ths ended September |   |
|   | 30,        |                     |   |
|   | 2014       | 2013                |   |
| Financing activities  |            |                     |   |
| Transfers (to) / from restricted cash, net                                  | 282,289    | (348,499            | ) |
| Issuance of unsecured senior notes, net                                     | _          | 1,365,244           |   |
| Repayment of unsecured senior notes   | (285,000   | ) —                 |   |
| Debt financing costs  | (11,461    | ) (46,784           | ) |
| Increase (decrease) in notes payable  | (1,942,141 | ) 3,042,623         |   |
| Issuance of excess spread financing   | 150,951    | 707,640             |   |
| Repayment of excess spread financing  | (135,897   | ) (77,505           | ) |
| Increase in participating interest financing in reverse mortgage interests  | 279,636    | 422,787             |   |
| Proceeds from mortgage servicing rights financing                           | 52,835     | _                   |   |
| Repayment of nonrecourse debt – Legacy assets                               | (12,356    | ) (9,925            | ) |
| Contributions from joint venture member to noncontrolling interests         | _          | 4,990               |   |
| Net tax benefit for stock grants issued                                     | 2,197      | 2,660               |   |
| Redemption of shares for stock vesting                                      | (4,755     | ) (6,554            | ) |
| Net cash attributable to financing activities                               | (1,623,702 | ) 5,056,677         |   |
| Net increase (decrease) in cash and cash equivalents                        | (172,167   | ) 122,602           |   |
| Cash and cash equivalents at beginning of period                            | 441,902    | 152,649             |   |
| Cash and cash equivalents at end of period                                  | \$269,735  | \$275,251           |   |
| Supplemental disclosures of cash activities                                 |            |                     |   |
| Cash paid for interest expense  | \$385,739  | \$282,417           |   |
| Net cash (received)/paid for income taxes                                   | (15,847    | ) 112,392           |   |
| Supplemental disclosures of non-cash activities                             |            |                     |   |
| Transfer of mortgage loans held for investment to REO at fair value         | \$2,901    | \$3,238             |   |
| Transfer of reverse mortgage interest to REO at fair value                  | 50,098     | 12,036              |   |
| Mortgage servicing rights resulting from sale or securitization of mortgage | 105 000    | 177 502             |   |
| loans   | 185,822    | 177,583             |   |
| Tax related share-based settlement of common stock                          | 4,755      | 6,554               |   |
| Excess tax benefit from share based compensation                            | 2,197      | 2,660               |   |
| Payable to seller of forward mortgage servicing rights                      | 63,231     | 78,091              |   |
| Change in value of cash flow hedge, net of tax - accumulated other          |            |                     |   |
| comprehensive income (loss)   | (1,963     | ) 1,412             |   |
| See accompanying notes to the consolidated financial statements.            |            |                     |   |
|   |            |                     |   |

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

### 1. Nature of Business and Basis of Presentation

#### Nature of Business

Nationstar Mortgage Holdings Inc. (Nationstar or the Company), a Delaware corporation, earns fees through the delivery of quality servicing, origination and transaction based services related principally to single-family residences. Nationstar presents financial performance utilizing reportable segments aligned with how the operations are managed. The Servicing segment reflects the results of operations attributable to residential mortgage servicing rights (MSRs) acquired from and loans subserviced for third-parties and originated loans. The Solutionstar segment reflects financial performance related to real estate services (e.g., collateral valuation, title, closing services) and real estate exchange, including our HomeSearch.com residential market portal. The Originations segment includes fees associated with loan originations and gains from the sale and securitization of loans. The Corporate and Other segment encompasses certain identified corporate costs as well as the 'Legacy' portfolio which includes primarily all subprime mortgage loans originated in the latter portion of 2006 and 2007 or acquired from Nationstar's predecessor.

#### **Basis of Presentation**

The consolidated financial statements include the accounts of Nationstar, its wholly-owned subsidiaries, and other entities in which the Company has a controlling financial interest, and those variable interest entities (VIEs) where Nationstar's wholly-owned subsidiaries are the primary beneficiaries. Intercompany balances and transactions have been eliminated. Results of operations, assets and liabilities of VIEs are included from the date that Nationstar became the primary beneficiary through the date Nationstar ceases to be the primary beneficiary.

The interim consolidated financial statements are unaudited; however, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the results of the interim periods have been included. The consolidated interim financial statements of Nationstar have been prepared in accordance with generally accepted accounting principles for interim information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission (SEC). Accordingly, the financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States (GAAP) for complete financial statements and should be read in conjunction with the audited consolidated financial statements and notes thereto included in Nationstar's Annual Report on Form 10-K filed on February 27, 2014. The results of operations for the interim periods disclosed are not necessarily indicative of the results that may be expected for the full year or any future period. Certain prior period amounts have been reclassified to conform to the current period presentation. Nationstar evaluated subsequent events through the date these interim consolidated financial statements were issued.

#### 2. Recent Accounting Developments

Accounting Standard Update No 2014-04, Receivables: Troubled Debt Restructuring by Creditors Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (ASU 2014-04), was created to clarify when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage so that the asset would be derecognized in the receivable and recognized as real estate property. This update specifies that an in substance repossession occurs when either the creditor has obtained the legal title to the property after a foreclosure or the borrower has transferred all interest in the property to the creditor through a deed in lieu of foreclosure or similar legal agreement so that at that time the asset should be reclassified from a loan receivable to real estate property. This update also provides that a disclosure of the amount of foreclosed residential real estate property and the recorded investment in consumer mortgage loans collateralized by residential real estate property that is in the process of foreclosure must be included in both interim and annual financial reports. This amendment update is effective for periods for fiscal years beginning after December 15, 2014. The adoption of ASU 2014-04 is not expected to have a material impact on our financial condition, liquidity or results

of operations.

Accounting Standards Update No 2014-09, Revenue from Contracts with Customers (ASU 2014-09), was created to standardize revenue recognition process between public and private companies as well as across industries in an effort to more closely align GAAP revenue recognition with international standards to provide a more comparable revenue number for the users of the financial statements. The standard outlines that for all contracts, revenue should be recognized when or as the entity satisfies a performance obligation. Revenue is recognized either over a period or at one point in time in accordance with how the control of the service or good is transferred. This amendment update is for all year-end and interim periods beginning after December 15, 2016 and early application is not permitted. The Company is evaluating the impact of the adoption of ASU 2014-09 on our financial condition, liquidity and results of operations.

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

Accounting Standards Update No 2014-11, Transfers and Servicing: Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures (ASU 2014-11), was created to provide greater disclosure in reference to repurchase agreements and similar transactions. For repurchase agreements, the entity must disclose the carrying amount of the assets derecognized at the derecognition date, the amount of gross proceeds received by the transferror at the time of derecognition, information about the transferror's ongoing exposure to economic return on the transferred financial assets, amounts that are reported in the balance sheet arising from the transactions, disaggregation of the gross obligation by class of collateral pledged, remaining contractual tenor of the agreement, and a discussion of the potential risks associated with the agreements and the related collateral pledged and how these risks are managed. This amendment update is effective for year-end periods beginning after December 15, 2014 and early application is not permitted. The adoption of ASU 2014-11 is not expected to have a material impact on our financial condition, liquidly or results of operations.

ASU No. 2014-12, Compensation-Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period, (ASU 2014-12), requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. As such, the performance target should not be reflected in estimating the grant-date fair value of the award. Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. ASU 2014-12 is effective for annual and interim periods beginning after December 15, 2015, with early adoption permitted. The adoption of ASU 2014-12 is not expected to have a material impact on our financial condition, liquidity or results of operation. Accounting Standards Update No. 2014-14, Receivables - Troubled Debt Restructuring by Creditors (Subtopic 310-40), Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure, (ASU 2014-14), streamlines how companies classify government-guaranteed mortgage loans upon foreclosure. This update specifies that the mortgage loan be derecognized and a separate other receivable be recognized upon foreclosure when specific conditions are met. The conditions are that the government guarantee is not separable from the loan prior to foreclosure, at foreclosure, the creditor has the intent and ability to convey property to guarantor and make a claim on the guarantee and the amount recoverable under the guarantee is fixed and determinable. ASU 2014-14 is effective for all interim and annual periods beginning after December 14, 2014. Upon the adoption ASU 2014-14, the Company will appropriately reclassify amounts previously classified as real estate owned into accounts receivable on its consolidated balance sheet.

Accounting Standards Update No. 2014-15, Presentation of Financial Statements - Going Concern (Subtopic 205-40), Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern, (ASU 2014-15), creates a consistency in the disclosures made by an entity when there is doubt that the entity will continue as a going concern. The updates requires that management must evaluate whether there are conditions that would prevent the entity to continue as a going concern and if there is substantial doubt, they must disclose their plans to alleviate the substantial doubt or mitigate the conditions that create it within a footnote disclosure. ASU 2014-15 also provides the definition of substantial doubt in order to provide consistency as to when an entity should provide a footnote disclosure. ASU 2014-15 is effective for annual periods ending after December 15, 2016. The adoption of ASU 2014-15 is not expected to have a material impact on our financial condition, liquidity or results of operations.

#### 3. Securitizations and Financings

In the normal course of business, Nationstar enters into various types of securitizations and asset-backed financing arrangements secured by assets. For disclosure purposes, Nationstar aggregates these transactions based upon whether the transaction was treated as a sale (securitizations), accounted for as a secured borrowing (financings) or consolidated because the Company is the primary beneficiary of a variable interest entity (VIE).

#### Securitizations Treated as Sales

With respect to securitizations of residential mortgage loans, Nationstar's continuing involvement typically includes acting as servicer for the mortgage loans held by the trust and holding beneficial interests in the trust. Nationstar's responsibilities as servicer include, among other things, collecting monthly payments, maintaining escrow accounts, providing periodic reports and managing insurance in exchange for a contractually specified servicing fee. The beneficial interests held consist of both

subordinate and residual securities that were retained at the time of securitization. These securitizations generally do not result

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands, unless otherwise stated)

in consolidation of the VIE as the beneficial interests that the Company holds in the securitization trusts have no value and no potential for significant cash flows in the future. In addition, at September 30, 2014 and December 31, 2013, the Company had no other significant assets in our consolidated financial statements related to these trusts. The Company has no obligation to provide financial support to unconsolidated securitization trusts and has provided no such support. The creditors of the trusts can look only to the assets of the trusts themselves for satisfaction of the debt issued by the trusts and have no recourse against the assets of Nationstar. The general creditors of Nationstar have no claim on the assets of the trusts. Nationstar's exposure to loss as a result of its continuing involvement with the trusts is limited to the carrying values, if any, of its investments in the residual and subordinate securities of the trusts, the MSRs that are related to the trusts and the advances to the trusts. The Company considers the probability of loss arising from its advances to the trust to be remote because of its position ahead of most of the other liabilities of the trusts. See Note 4, Accounts Receivable, and Note 6, Mortgage Servicing Rights, for additional information regarding advances and MSRs.

Gains and losses on the assets transferred are recognized based on the carrying amount of the financial assets involved in the transfer, allocated between the assets transferred and the retained interests based on their relative fair value at the date of transfer, other than MSRs. Retained MSRs are recorded at their fair value on the transfer date.

A summary of the outstanding collateral and certificate balances for securitization trusts for which Nationstar was the transferor, including any retained beneficial interests and MSRs, that were not consolidated by Nationstar for the periods indicated are as follows:

|                            | September 30, 2014 | December 31, 2013 |
|----------------------------|--------------------|-------------------|
| Total collateral balances  | \$3,368,452        | \$3,831,473       |
| Total certificate balances | 3,394,555          | 3,843,694         |

A summary of mortgage loans transferred to unconsolidated securitization trusts that are 60 days or more past due and the credit losses incurred in the unconsolidated securitization trusts are presented below:

| Principal Amount of Loans 60 Days or More Past Due | September 30, 2014 | September 30, 2013 |
|--|--------------------|--------------------|
| Unconsolidated securitization trusts               | \$887,105          | \$1,183,582        |

|                                      | For the three |                 | For the nine           |           |  |
|--------------------------------------|---------------|-----------------|------------------------|-----------|--|
|                                      | months ended  | l September 30, | months ended September |           |  |
| Credit Losses                        | 2014          | 2013            | 2014                   | 2013      |  |
| Unconsolidated securitization trusts | \$71.757      | \$57.879        | \$219.189              | \$185,612 |  |

Certain cash flows received from securitization trusts related to the transfers of mortgage loans accounted for as sales for the dates indicated were as follows:

|                                      |                               |                     |                               |                     | For the nine months ended September 30, |      |                               |                     |
|--------------------------------------|-------------------------------|---------------------|-------------------------------|---------------------|---|------|-------------------------------|---------------------|
|                                      | 2014                          | •                   | 2013                          |                     | 2014                                    | •    | 2013                          |                     |
|                                      | Servicing<br>Fees<br>Received | Loan<br>Repurchases | Servicing<br>Fees<br>Received | Loan<br>Repurchases | Servicing<br>Fees<br>Received           | Loan | Servicing<br>Fees<br>Received | Loan<br>Repurchases |
| Unconsolidated securitization trusts | \$2,632                       | \$—                 | \$9,515                       | \$                  | 20,818                                  | \$   | \$29,219                      | \$—                 |

### Financings

Nationstar maintains various agreements with special purpose entities under which Nationstar transfers mortgage loans in exchange for cash. These entities issue debt supported by collections on the transferred mortgage loans. These transfers do not qualify for sale treatment because Nationstar continues to retain control over the transferred assets. As a result, Nationstar accounts for these transfers as financings and continues to carry the transferred assets and recognizes the related liabilities on

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

Nationstar's consolidated balance sheets. Collections on the mortgage loans pledged to the entities are used to repay principal and interest and to pay the expenses of the entity. The holders of these beneficial interests issued by these entities do not have recourse to Nationstar and can only look to the assets of the entities themselves for satisfaction of the debt.

Nationstar has issued pools of Home Equity Conversion Mortgage Backed Securities to third-party investors collateralized by advances on the related Home Equity Conversion Mortgages. These transfers do not meet the requirement for sale accounting and are accounted for as secured financings with the reverse mortgage interests and the related financing included in the consolidated financial statements of Nationstar. The assets and liabilities are reported in reverse mortgage interest and other nonrecourse debt, respectively, on Nationstar's consolidated balance sheet.

Nationstar also transfers servicing advance receivables to special purpose entities in exchange for cash. We consolidate these entities because Nationstar is the primary beneficiary of the VIE. These VIEs issue debt supported by collections on the transferred advances. Nationstar made these transfers under the terms of the advance facility agreements. The Company classifies the transferred advances on its consolidated balance sheets as accounts receivable and the related liabilities as notes payable.

A summary of the assets and liabilities of Nationstar's transactions with VIEs included in the Company's consolidated financial statements as of September 30, 2014 and December 31, 2013 is presented in the following tables:

|   | September 30, 20<br>Transfer<br>Included in the<br>Consolidated<br>Financial<br>Statements | Reverse Secured<br>Borrowings | December 31, 20<br>Transfer<br>Included in the<br>Consolidated<br>Financial<br>Statements | Reverse Secured<br>Borrowings |
|---|--|-------------------------------|---|-------------------------------|
| ASSETS                                  |  |                               |   |                               |
| Restricted cash                         | \$98,115   | <b>\$</b> —                   | \$272,188   | <b>\$</b> —                   |
| Reverse mortgage interests              |  | 1,296,420                     | _   | 1,039,645                     |
| Accounts receivable                     | 1,170,414  | _                             | 4,031,444   | _                             |
| Mortgage loans held for investment, net | 193,429  | _                             | 208,263   | _                             |
| Derivative financial instruments        | 1,349  | _                             | 3,691   |                               |
| Other assets                            | 1,550  | _                             | 2,375   | _                             |
| Total Assets                            | \$1,464,857  | \$1,296,420                   | \$4,517,961   | \$1,039,645                   |
| LIABILITIES                             |  |                               |   |                               |
| Notes payable                           | \$1,003,200  | <b>\$</b> —                   | \$3,672,726   | <b>\$</b> —                   |
| Payables and accrued liabilities        | 1,357  | _                             | 4,242   | _                             |
| Nonrecourse debt–Legacy Assets          | 78,481   | _                             | 89,107  | _                             |
| Participating interest financing        |  | 1,367,382                     | _   | 1,080,718                     |
| Total Liabilities                       | \$1,083,038  | \$1,367,382                   | \$3,766,075   | \$1,080,718                   |

#### 4. Accounts Receivable

**VIEs** 

Accounts receivable consists primarily of accrued revenues, including accrued servicing fees and commissions, accrued interest on mortgage loans and securitizations and borrower advances made to securitization trusts, and other third parties as required under various servicing agreements related to delinquent loans, which are ultimately repaid from the securitization trusts or the borrower.

Accounts receivable consist of the following:

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|  | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Servicer advances, net of purchase discount \$8,875 and \$62,217, respectively | \$2,594,106        | \$5,099,670       |
| Reverse mortgage servicer advances   | 201,541            | 93,494            |
| Accrued revenues   | 158,861            | 134,440           |
| Receivables from trusts and agencies   | 84,171             | 105,917           |
| Accrued interest   | 2,805              | 6,970             |
| Other  | 18,898             | 195,991           |
| Total accounts receivable  | \$3,060,382        | \$5,636,482       |

During the three month period ending September 30, 2014, there was no accretion of purchase discounts. However for the nine month period ended September 30, 2014, the Company accreted \$8.4 million of the purchase discounts from recovered servicer advances into interest income. During the three and nine month periods ended September 30, 2013, the Company accreted \$11.3 million and \$22.5 million, respectively, of the purchase discounts from recovered servicer advances.

In 2014, Nationstar sold approximately \$2.2 billion of servicer advances to a joint venture entity capitalized by New Residential and other investors. See Note 17, Disclosures Related to Transactions with Affiliates of Fortress Investment Group LLC, for additional information. Consequently, the related purchase discount of \$52.9 million was eliminated from Nationstar's consolidated balance sheet. See Note 10, Indebtedness, for additional information.

As of September 30, 2014 and December 31, 2013, Nationstar carried an allowance for uncollectible servicer advances of \$94.4 million and \$40.7 million respectively, primarily related to acquired interest advances on Ginnie Mae loans originally purchased at a discount.

### 5. Mortgage Loans Held for Sale and Investment, including Reverse Mortgage Interests Mortgage loans held for sale

Nationstar maintains a strategy of originating mortgage loan products primarily for the purpose of selling to GSEs or other third-party investors in the secondary market. Generally, all newly originated mortgage loans held for sale are delivered to third-party purchasers or securitized shortly after origination.

Mortgage loans held for sale consist of the following:

| Mortgage loans held for sale – unpaid principal balance                     | September 30, 2014<br>\$1,629,030 | December 31, 2013<br>\$2,532,881 |
|---|-----------------------------------|----------------------------------|
| Mark-to-market adjustment, included in Gain on Mortgage Loans Held for Sale | 68,011                            | 70,499                           |
| Total mortgage loans held for sale  | \$1,697,041                       | \$2,603,380                      |

Nationstar had \$36.6 million and \$69.5 million mortgage loans held for sale on nonaccrual status at September 30, 2014 and December 31, 2013, respectively. The majority of loans on nonaccrual status are Ginnie Mae repurchased loans that were repurchased solely to modify the loans. Upon completion of the modification the loans are expected to be subject to sale to a GSE. The fair value of loans held for sale on nonaccrual status at September 30, 2014 and December 31, 2013, was approximately \$30.8 million and \$63.5 million, respectively.

A reconciliation of the changes in mortgage loans held for sale for the dates indicated is presented in the following table:

|   | For the nine months ended |               |   |
|---|---------------------------|---------------|---|
|   | September 30,             | September 30, |   |
|   | 2014                      | 2013          |   |
| Mortgage loans held for sale – beginning balance                                | \$2,603,380               | \$1,480,537   |   |
| Mortgage loans originated and purchased, net of fees                            | 16,548,058                | 17,166,460    |   |
| Proceeds on sale of and payments of mortgage loans held for sale                | (17,449,261               | ) (14,780,987 | , |
| Transfer of mortgage loans held for sale to held for investment or other assets | (5,136                    | ) 2,450       |   |
| Mortgage loans held for sale – ending balance                                   | \$1,697,041               | \$3,868,460   |   |
|   |                           |               |   |

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

For certain loans sold to Ginnie Mae, Nationstar, as the servicer has the right to repurchase any individual loan in a Ginnie Mae securitization pool if that loan meets certain criteria, including being delinquent greater than 90 days. The majority of Ginnie Mae repurchased loans are repurchased solely with the intent to repool into new Ginnie Mae securitizations or to otherwise sell to third-party investors. For the nine months ended September 30, 2014 and September 30, 2013, Nationstar repurchased \$3.1 billion and \$0.7 billion of mortgage loans, respectively, out of Ginnie Mae securitization pools.

Mortgage loans held for investment, net

Mortgage loans held for investment, net consist of nonconforming mortgage loans securitized which serve as collateral for the issued nonrecourse debt principally associated with our Legacy Assets.

An allowance for loan losses is established by recording a provision for loan losses in the Consolidated Statement of Income and Comprehensive Income when management believes a loss is probable on a loan held for investment. When management determines that a loan held for investment is partially or fully uncollectible, the loss is charged against the allowance for loan losses. Recoveries on losses previously charged to the allowance are credited to the allowance at the time the recovery is collected.

Mortgage loans held for investment, net as of the dates indicated include:

|  | September 30, 2014 | December 31, 2013 |   |
|--|--------------------|-------------------|---|
| Mortgage loans held for investment, net – unpaid principal balance | \$283,115          | \$305,085         |   |
| Transfer discount:   |                    |                   |   |
| Accretable   | (16,025)           | (17,362           | ) |
| Non-accretable   | (68,109)           | (74,529           | ) |
| Allowance for loan losses  | (3,549)            | (2,144            | ) |
| Total mortgage loans held for investment, net                      | \$195,432          | \$211,050         |   |

The changes in accretable yield on loans transferred to mortgage loans held for investment, net were as follows:

|  | For the nine months ended September 30, 2014 | Year ended December 31, 2013 |
|--|--|------------------------------|
| Accretable Yield                                   |  |                              |
| Balance at the beginning of the period             | \$17,362                                     | \$19,749                     |
| Accretion  | (2,258                                       | (3,235)                      |
| Reclassifications from (to) nonaccretable discount | 921  | 848                          |
| Balance at the end of the period                   | \$16,025                                     | \$17,362                     |

Nationstar may periodically modify the terms of any outstanding mortgage loans held for investment, net for loans that are either in default or in imminent default. Modifications often involve reduced payments by borrowers, modification of the original terms of the mortgage loans, forgiveness of debt and/or modified servicing advances. As a result of the volume of modification agreements entered into, the estimated average outstanding life in this pool of mortgage loans has been extended. Nationstar records interest income on the transferred loans on a level-yield method. To maintain a level-yield on these transferred loans over the estimated extended life, Nationstar reclassified approximately \$0.9 million of transfer discount to accretable yield for the nine months ended September 30, 2014 and \$0.8 million for the year ended December 31, 2013. Furthermore, Nationstar considers the decrease in principal, interest, and other cash flows expected to be collected arising from the transferred loans as an impairment.

Delinquency status and loan-to-value ratio (LTV) are common credit quality indicators that Nationstar monitors and utilizes in its evaluation of the adequacy of the allowance for loan losses, of which the primary indicator of credit quality is delinquency status. Loan delinquencies and unpaid principal balances are updated based upon collection

activity. Collateral values are updated from third-party providers on a periodic basis. The collateral values used to derive the LTVs are obtained at various dates, but the majority are within the last twenty-four months. For an event requiring a decision based at least in part on the collateral value, Nationstar takes its last known value provided by a third party and then adjusts the value based on the applicable home price index.

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands, unless otherwise stated)

#### Reverse mortgage interests

Reverse mortgage interests include advances, recoverable upon the sale of the subject property, and defaulted advances that can be securitized and sold. As of September 30, 2014 and December 31, 2013, Nationstar had \$2.0 billion and \$1.4 billion, respectively, in outstanding reverse mortgage interests. When Nationstar determines that a loss on the advance balance is probable and that the carrying balance may be partially or fully uncollectible, an allowance for loan loss is established by recording a provision for loan losses in the consolidated statement of income and comprehensive income.

Reverse mortgage interests as of the dates indicated include:

|  | September 30, 2014 | December 31, 2013 |   |
|--|--------------------|-------------------|---|
| UPB of advances previously securitized by Nationstar | \$1,296,420        | \$1,039,645       |   |
| UPB of advances not securitized                      | 661,962            | 395,663           |   |
| Allowance for losses - reverse mortgage interests    | (1,430             | ) (802            | ) |
| Total reverse mortgage interests                     | \$1,956,952        | \$1,434,506       |   |
| NT 2 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1             |                    |                   |   |

Nationstar collectively evaluates all reverse mortgage interest assets for impairment.

### 6. Mortgage Servicing Rights MSRs at fair value

MSRs arise from contractual agreements between Nationstar and investors in mortgage securities and mortgage loans. Nationstar records MSR assets when it sells loans on a servicing-retained basis, at the time of a securitization that qualifies and meets requirements for sale accounting or through the acquisition or assumption of the right to service a financial asset. Under these contracts, Nationstar performs loan servicing functions in exchange for fees and other remuneration. Nationstar has elected to record these MSRs at fair value.

The fair value of the MSRs is based upon the present value of the expected future cash flows related to servicing these loans. Nationstar receives a base servicing fee ranging from 0.25% to 0.50% annually on the remaining outstanding principal balances of the loans. The servicing fees are collected from investors. Nationstar determines the fair value of the MSRs by the use of a cash flow model that incorporates prepayment speeds, delinquencies, discount rate, ancillary fees and other assumptions (including servicing costs) that management believes are consistent with the assumptions other major market participants use in valuing the MSRs. The nature of the forward loans underlying the MSRs affects the assumptions used in the cash flow model. Nationstar obtains third-party valuation for boarded MSRs to assess the reasonableness of the fair value calculated by the cash flow model.

Most of the forward loans underlying the MSRs carried at fair value that are owned by Nationstar are credit sensitive in nature and the value of these MSRs are more likely to be affected by changes in credit losses than by interest rate movement. The remaining forward loans underlying Nationstar's MSRs held at fair value are prime agency and government conforming residential mortgage loans for which the value of these MSRs are more likely to be affected by interest rate movement than changes in credit losses.

Nationstar used the following weighted average assumptions in estimating the fair value of MSRs for the dates indicated:

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(amounts in thousands, unless otherwise stated)

| Credit Sensitive MSRs          | September 30, 2014 |   | December 31, 2013  | er 31, 2013 |                   |   |
|--------------------------------|--------------------|---|--------------------|-------------|-------------------|---|
| Discount rate                  | 12.15              | % | 14.17              | %           |                   |   |
| Total prepayment speeds        | 17.24              | % | 20.34              | %           |                   |   |
| Expected weighted-average life | 5.59 years         |   | 4.63 years         |             |                   |   |
| Credit losses                  | 7.35               | % | 22.87              | %           |                   |   |
| Interest Rate Sensitive MSRs   | September 30, 2014 |   | September 30, 2014 |             | December 31, 2013 | 3 |
| Discount rate                  | 9.60               | % | 10.50              | %           |                   |   |
| Total prepayment speeds        | 9.77               | % | 8.97               | %           |                   |   |
| Expected weighted-average life | 7.01 years         |   | 7.88 years         |             |                   |   |
| Credit losses                  | 2.22               | % | 9.12               | %           |                   |   |

Changes in assumptions used to estimate the fair value of MSRs reflect changes in our view of market conditions affecting MSR values as well as changes based on the performance in the underlying pools of loans.

Discount rates were reduced to reflect increasing market trading multiples. Prepayment speed on interest sensitive loans increased due to a decline in mortgage interest rates over the period.

Reduced prepayment speeds in credit sensitive loans along with improved credit losses in both credit and interest sensitive pools are driven by lower overall actual prepayments as well as a higher proportion of voluntary versus involuntary prepayments.

The activity of MSRs carried at fair value is as follows for the dates indicated:

| For the nine months ended September 30, 2014 | For the year ended December 31, 2013  |   |
|--|---|---|
| \$2,488,283                                  | \$635,860   |   |
|  |   |   |
| 185,822                                      | 248,381   |   |
| 353,450                                      | 1,545,584   |   |
|  |   |   |
| 10 770                                       | 355 586   |   |
| 77,117                                       | 555,500   |   |
| (179,125                                     | (297,128  | )   |
| \$2,898,209                                  | \$2,488,283   |   |
|  |   |   |
| \$242,991,593                                | \$266,757,777   |   |
| 75,980,389                                   | 56,056,362  |   |
| \$318,971,982                                | \$322,814,139   |   |
|  | September 30, 2014<br>\$2,488,283<br>185,822<br>353,450<br>49,779<br>(179,125<br>\$2,898,209<br>\$242,991,593<br>75,980,389 | September 30, 2014       December 31, 2013         \$2,488,283       \$635,860         185,822       248,381         353,450       1,545,584         49,779       355,586         (179,125       ) (297,128         \$2,898,209       \$2,488,283         \$242,991,593       \$266,757,777         75,980,389       56,056,362 |

The \$49.8 million in changes in fair value due to valuation inputs or assumptions for the nine months ended September 30, 2014 includes \$64.6 million in scheduled principal payments.

The following table shows the hypothetical effect on the fair value of the MSRs using various unfavorable variations of the expected levels of certain key assumptions used in valuing these assets at September 30, 2014 and December 31, 2013:

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|                           | Discount R | Late        | Total Prepa<br>Speeds | ayment      | Credit Los  | sses         |   |
|---------------------------|------------|-------------|-----------------------|-------------|-------------|--------------|---|
|                           | 100 bps    | 200 bps     | 10%                   | 20%         | 10%         | 20%          |   |
|                           | Adverse    | Adverse     | Adverse               | Adverse     | Adverse     | Adverse      |   |
|                           | Change     | Change      | Change                | Change      | Change      | Change       |   |
| September 30, 2014        |            |             |                       |             |             |              |   |
| Mortgage servicing rights | \$(109,213 | )\$(205,224 | ) \$(107,917          | )\$(206,835 | ) \$(37,922 | ) \$ (75,760 | ) |
| December 31, 2013         |            |             |                       |             |             |              |   |
| Mortgage servicing rights | \$(74,681  | )\$(151,899 | ) \$(101,590          | )\$(195,445 | ) \$(89,958 | )\$(178,669  | ) |

These sensitivities are hypothetical and should be evaluated with care. The effect on fair value of a 10% variation in assumptions generally cannot be determined because the relationship of the change in assumptions to the fair value may not be linear. Additionally, the impact of a variation in a particular assumption on the fair value is calculated while holding other assumptions constant. In reality, changes in one factor may lead to changes in other factors (i.e., a decrease in total prepayment speeds may result in an increase in credit losses), which could impact the above hypothetical effects.

#### MSRs at amortized cost

Additionally, Nationstar owns servicing rights for reverse mortgage loans. For this class of servicing rights, Nationstar applies the amortization method (e.g., lower of cost or market) with the capitalized cost of the MSRs amortized in proportion and over the period of the estimated net future servicing income and recognized as an adjustment to servicing fee income. The expected period of the estimated net servicing income is based, in part, on the expected prepayment period of the underlying reverse mortgages. This class of MSRs is periodically evaluated for impairment. For purposes of measuring impairment, MSRs are stratified based on predominant risk characteristics of the underlying serviced loans. These risk characteristics include loan type (fixed or adjustable rate), term and interest rate. Impairment, if any, represents the excess of amortized cost of an individual stratum over its estimated fair value and is recognized through a valuation allowance.

Nationstar owns the right to service certain reverse mortgage MSRs with an unpaid principal balance of \$28.4 billion and \$28.9 billion as of September 30, 2014 and December 31, 2013. Nationstar utilizes a variety of assumptions in assessing the fair value of its servicing assets or liabilities, with the primary assumptions including discount rates, prepayment speeds, home price index, collateral values and the expected weighted average life. At September 30, 2014 and December 31, 2013, no impairment was identified. Interest and servicing fees collected on reverse mortgage interests are included as a component of either interest or service fee income based on whether Nationstar acquired the related borrower draws from a predecessor servicer or funded borrower draws under its obligation to service the related HECMs subsequent to the acquisition of the rights to service these loans.

The activity of MSRs carried at amortized cost is as follows for the dates indicated:

|   | For the nine months ended September 30, 2014 |   | For the nine months ended For the year September 30, 2014 December 3 |   |          |   |             |   |
|---|--|---|--|---|----------|---|-------------|---|
|   | Assets                                       |   | Liabilities  |   | Assets   |   | Liabilities |   |
| Activity of MSRs at amortized cost                    |  |   |  |   |          |   |             |   |
| Balance at the beginning of the period                | \$14,879                                     |   | \$82,521   |   | \$10,973 |   | \$83,238    |   |
| Additions:  |  |   |  |   |          |   |             |   |
| Purchase /Assumptions of servicing rights/obligations | _  |   | _  |   | 3,980    |   | _           |   |
| Deductions:   |  |   |  |   |          |   |             |   |
| Amortization/Accretion                                | (2,448                                       | ) | (3,567   | ) | (74      | ) | (717        | ) |

| Balance at end of the period | \$12,431 | \$78,954 | \$14,879 | \$82,521 |
|------------------------------|----------|----------|----------|----------|
| Fair value at end of period  | \$35,475 | \$61,853 | \$29,192 | \$63,996 |
| Subserviced loans            |          |          |          |          |

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

Nationstar also subservices loans on behalf of owners of MSRs or loans for a fee. Nationstar has no recorded value for its subservicing arrangements. At September 30, 2014 and December 31, 2013, the unpaid balances under subservicing arrangements and rights to service certain foreclosed loans were \$20.4 billion and \$35.4 billion, respectively.

### 7. Other Assets

Other assets consisted of the following:

|   | September 30, 2014 | December 31, 2013 |
|---|--------------------|-------------------|
| Loans subject to repurchase right from Ginnie Mae | \$83,547           | \$120,736         |
| Goodwill  | 54,701             | 38,820            |
| Real estate owned (REO), net                      | 53,264             | 45,632            |
| Deferred financing costs                          | 48,949             | 73,030            |
| Intangible assets                                 | 20,187             | 21,737            |
| Prepaid expenses                                  | 9,942              | 21,993            |
| Collateral deposits on derivative instruments     | 5,487              | 25,932            |
| Receivables from affiliates                       | 5,479              | 8,861             |
| Other   | 1,294              | 3,656             |
| Total other assets                                | \$282,850          | \$360,397         |

For certain loans that Nationstar sold to Ginnie Mae, Nationstar as the issuer has the unilateral right to repurchase, without Ginnie Mae's prior authorization, any individual loan in a Ginnie Mae securitization pool if that loan meets certain criteria, including being delinquent greater than 90 days. Once Nationstar has the unilateral right to repurchase a delinquent loan, Nationstar has effectively regained control over the loan, and under GAAP, must re-recognize the loan on its consolidated balance sheets and establish a corresponding repurchase liability regardless of Nationstar's intention to repurchase the loan. Nationstar's re-recognized loans included in other assets and the corresponding liability in payables and accrued liabilities was \$83.5 million at September 30, 2014 and \$120.7 million at December 31, 2013.

In May 2014, Nationstar acquired Real Estate Digital, LLC (RED). In the initial purchase price allocations, Nationstar recorded \$15.9 million in goodwill on its consolidated balance sheet.

### 8. Payables and Accrued Liabilities

Payables and accrued liabilities consist of the following:

| September 30, 2014 | December 31, 2013  |
|--------------------|--|
| \$314,864          | \$359,214  |
| 159,351            | 164,244  |
| 100,190            | 35,961   |
| 83,547             | 120,736  |
| 65,374             | 135,759  |
| 64,559             | 76,303   |
| 62,023             | 66,755   |
| 48,252             | 40,695   |
| 446,735            | 308,783  |
| \$1,344,895        | \$1,308,450  |
|                    | \$314,864<br>159,351<br>100,190<br>83,547<br>65,374<br>64,559<br>62,023<br>48,252<br>446,735 |

<sup>(1)</sup> Payables to servicing and subservicing investors represents amounts due to investors in connection with loans serviced and that are paid from collections of the underlying loans, insurance proceeds or at time of property disposal.

(2) Other payables primarily consist of accrued legal and professional fees, capital lease obligations and amounts payable to securitization trusts.

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

#### 9. Derivative Financial Instruments

Derivatives instruments utilized by Nationstar primarily include interest rate lock commitments (IRLCs), Loan Purchase Commitments (LPCs), Forward MBS trades and interest rate swap agreements.

Nationstar enters into IRLCs with prospective borrowers. These commitments are carried at fair value in accordance with ASC 815, Derivatives and Hedging. ASC 815 clarifies that the expected net future cash flows related to the associated servicing of a loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The estimated fair values of IRLCs are based on the fair value of the related mortgage loans which is based on observable market data and is recorded in derivative financial instruments within the consolidated balance sheets. Nationstar adjusts the outstanding IRLCs with prospective borrowers based on an expectation that it will be exercised and the loan will be funded. The initial and subsequent changes in the value of IRLCs are a component of gain on mortgage loans held for sale.

Nationstar actively manages the risk profiles of its IRLCs and mortgage loans held for sale on a daily basis. To manage the price risk associated with IRLCs, Nationstar enters into forward sales of MBS in an amount equal to the portion of the IRLC expected to close, assuming no change in mortgage interest rates. In addition, to manage the interest rate risk associated with mortgage loans held for sale, Nationstar enters into forward sale commitments to deliver mortgage loan inventory to investors. The estimated fair values of forward sales of MBS and forward sale commitments are based on exchange prices or the dealer market price and are recorded as a component of derivative financial instruments and mortgage loans held for sale, respectively, in the consolidated balance sheets. The initial and subsequent changes in value on forward sales of MBS and forward sale commitments are a component of gain on mortgage loans held for sale.

Nationstar may occasionally enter into contracts with other mortgage lenders to purchase residential mortgage loans at a future date, which are referred to as LPCs. LPCs are accounted for as derivatives under ASC 815 and recorded at fair value in derivative financial instruments on Nationstar's consolidated balance sheet. Subsequent changes in LPCs are recorded as a charge or credit to gain on mortgage loans held for sale.

Periodically, Nationstar has entered into interest rate swap agreements to hedge the interest payment on the warehouse debt and securitization of its mortgage loans held for sale. These interest rate swap agreements generally require Nationstar to pay a fixed interest rate and receive a variable interest rate based on LIBOR. Unless designated as an accounting hedge, Nationstar records gains and losses on interest rate swaps as a component of gain/(loss) on interest rate swaps and caps in Nationstar's consolidated statements of income and comprehensive income. Unrealized losses on undesignated interest rate derivatives are separately disclosed under operating activities in the consolidated statements of cash flows. Interest rate swaps designated as cash flow hedges under ASC 815 are recorded at fair value on the Company's consolidated balance sheet, with any changes in fair value related to the effective portion of the hedge being recorded as an adjustment to other comprehensive income and subsequently recognized in interest expense in the same period the hedged forecast transaction affects earnings. To qualify as a cash flow hedge, the hedge must be highly effective at reducing the risk associated with the exposure being hedged and must be formally designated at hedge inception. Nationstar considers a hedge to be highly effective if the change in fair value of the derivative hedging instrument is within 80% to 125% of the change in the fair value of the hedged item attributable to the hedged risk. Ineffective portions of the cash flow hedge are reflected in earnings as they occur as a component of interest expense. There are no designated accounting hedges outstanding as of September 30, 2014.

Associated with the Company's derivatives is \$5.5 million and \$25.9 million in collateral deposits on derivative instruments recorded in other assets on the Company's balance sheets as of September 30, 2014 and December 31, 2013, respectively. The Company does not offset fair value amounts recognized for derivative instruments and the amounts collected and/or deposited on derivative instruments in its consolidated balance sheets.

The following tables provide the outstanding notional balances and fair values of outstanding positions for the dates indicated, and recorded gains/(losses) during the periods indicated:

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|  | Expiration Dates | Outstanding<br>Notional | Fair<br>Value | Recorded<br>Gains /<br>(Losses) |   |
|--|------------------|-------------------------|---------------|---------------------------------|---|
| For the nine months ended September 30, 2014 |                  |                         |               |                                 |   |
| ASSETS                                       |                  |                         |               |                                 |   |
| MORTGAGE LOANS HELD FOR SALE                 |                  |                         |               |                                 |   |
| Loan sale commitments                        | 2014             | \$13,933                | \$609         | \$602                           |   |
| DERIVATIVE FINANCIAL INSTRUMENTS             |                  |                         |               |                                 |   |
| IRLCs  | 2014             | 2,388,232               | 83,446        | (3,682                          | ) |
| Forward MBS trades                           | 2014             | 1,101,888               | 1,488         | (30,778                         | ) |
| LPCs   | 2014             | 274,716                 | 2,050         | 1,257                           |   |
| Interest rate swaps and caps                 | 2018             | 147,600                 | 1,349         | 2,157                           |   |
| LIABILITIES                                  |                  |                         |               |                                 |   |
| DERIVATIVE FINANCIAL INSTRUMENTS             |                  |                         |               |                                 |   |
| IRLCs  | 2014             | 867                     | 3             | 2,695                           |   |
| Interest rate swaps on ABS debt              | 2014 - 2017      | 249,704                 | 183           | 651                             |   |
| Forward MBS trades                           | 2014             | 2,424,775               | 8,415         | (5,110                          | ) |
| LPCs   | 2014             | 76,385                  | 1,020         | 669                             |   |
| For the year ended December 31, 2013         |                  |                         |               |                                 |   |
| ASSETS                                       |                  |                         |               |                                 |   |
| MORTGAGE LOANS HELD FOR SALE                 |                  |                         |               |                                 |   |
| Loan sale commitments                        | 2014             | \$57,965                | \$7           | \$(14                           | ) |
| DERIVATIVE FINANCIAL INSTRUMENTS             |                  |                         |               |                                 |   |
| IRLCs  | 2014             | 3,083,131               | 87,128        | (69,856                         | ) |
| Forward MBS trades                           | 2014             | 5,425,663               | 32,266        | 19,084                          |   |
| LPCs   | 2014             | 197,475                 | 793           | (460                            | ) |
| Interest rate swaps and caps                 | 2018             | 167,000                 | 3,691         | 544                             |   |
| LIABILITIES                                  |                  |                         |               |                                 |   |
| DERIVATIVE FINANCIAL INSTRUMENTS             |                  |                         |               |                                 |   |
| IRLCs  | 2014             | 260,407                 | 2,698         | (1,613                          | ) |
| Interest rate swaps and caps (1)             |                  |                         |               | 1,576                           |   |
| Interest rate swaps on ABS debt              | 2014-2017        | 424,269                 | 834           | 1,012                           |   |
| Forward MBS trades                           | 2014             | 1,351,870               | 3,305         | 8,713                           |   |
| LPCs   | 2014             | 204,486                 | 1,689         | (1,603                          | ) |
|  |                  | *                       | •             | . ,                             |   |

<sup>(1)</sup> In January and June 2013, Nationstar terminated these interest rate swaps.

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

### 10. Indebtedness Notes Payable

A summary of the balances of notes payable for the dates indicated is presented below.

| September 30, 2014 December 31, 2013                                  |                      |                                       |   |                    |             |            | 31, 2013    |            |
|---|----------------------|---------------------------------------|---|--------------------|-------------|------------|-------------|------------|
|   | Interest Rate        | Maturity<br>Date                      | Collateral                                | Capacity<br>Amount | Outstanding | Collateral | Outstanding | Colleteral |
| Servicing Seg   | ment Notes           |                                       |   |                    |             |            |             |            |
| Payable<br>MBS advance<br>financing<br>facility                       | LIBOR+2.50% to 4.00% | March<br>2015                         | Servicing advance receivables             | \$775,000          | \$455,629   | \$514,841  | \$560,814   | \$651,953  |
| Securities repurchase facility (2011)                                 | LIBOR<br>) +3.50%    | 90 day<br>revolving                   | Nonrecourse<br>debt -<br>Legacy<br>Assets | _                  | 34,613      | 55,603     | 35,546      | 55,603     |
| Nationstar<br>agency<br>advance<br>financing<br>facility (1)          | LIBOR+1.20% to 3.75% | October<br>2015                       | Servicing advance receivables             | 1,100,000          | 603,354     | 718,970    | 851,957     | 918,574    |
| Reverse participations financing facility                             | LIBOR+4.00%          | June 2014 <sup>(7)</sup>              | Reverse<br>mortgage<br>loans (2)          | 150,000            | _           | _          | 102,031     | 124,536    |
| MBS advance<br>financing<br>facility (2012)<br>Nationstar<br>Mortgage | LIBOR+5.00%          | April<br>2015                         | Servicing<br>advance<br>receivables       | 50,000             | 39,654      | 47,467     | 179,306     | 220,833    |
|   | LIBOR+1.15% to 5.30% | June 2014 (4) June 2016 (6) June 2018 | Servicing<br>advance<br>receivables       | 475,000            | 399,846     | 450,345    | 1,240,940   | 1,347,410  |
| MBS servicer<br>advance<br>facility (2014)<br>Nationstar              | LIBOR + 3 50%        | July 2015                             | Servicing advance receivables             | 80,000             | 68,123      | 92,165     | _           | _          |
| Servicer<br>Advance<br>Receivables<br>Trust 2013 -<br>BA (5)          | LIBOR+2.50%          | June 2014                             | Servicing advance receivables             | 1,000,000          | _           | _          | 1,579,830   | 1,764,296  |
| DIX · ·   |                      |                                       |   |                    | 1,601,219   | 1,879,391  | 4,550,424   | 5,083,205  |
|   |                      |                                       |   |                    | September   | 30, 2014   | December 3  | 31, 2013   |
|   | Interest Rate        | Maturity<br>Date                      | Collateral                                | Capacity<br>Amount | Outstanding |            | Outstanding | Collateral |

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### Originations Segment Notes

| Payable                                   | 8                            |                               |  |             |                          |                          |                          |                          |
|---|------------------------------|-------------------------------|--|-------------|--------------------------|--------------------------|--------------------------|--------------------------|
| \$1.5 billion warehouse facility          | LIBOR+2.00% to 2.875%        | October 2015                  | Mortgage<br>loans or<br>MBS            | \$1,500,000 | \$698,300                | \$793,342                | \$797,281                | \$891,648                |
| \$750 million warehouse facility          | LIBOR+1.75% to 2.50%         | April<br>2015                 | Mortgage<br>loans or<br>MBS            | 750,000     | 428,970                  | 447,121                  | 639,378                  | 673,599                  |
| \$500 million warehouse facility          | LIBOR+1.75% to 2.75%         | September 2015                | Mortgage<br>loans or<br>MBS            | 500,000     | 253,713                  | 260,443                  | 111,980                  | 115,629                  |
| \$500 million warehouse facility          | LIBOR+0.75% to 3.50%         | June 2015                     | Mortgage<br>loans or<br>MBS            | 500,000     | 197,067                  | 209,060                  | 214,570                  | 224,162                  |
| \$500 million warehouse facility          | LIBOR+<br>1.50% to<br>2.25%  | June 2015                     | Mortgage<br>loans or<br>MBS            | 500,000     | 226,249                  | 231,696                  | 447,926                  | 477,980                  |
| \$300 million<br>warehouse<br>facility    | LIBOR<br>+2.50%              | September 2014 <sup>(8)</sup> | Mortgage<br>loans or<br>MBS            | 300,000     | _                        | _                        | 159,435                  | 166,482                  |
| \$200 million<br>warehouse<br>facility    | LIBOR+2.75%                  | February 2015                 | Mortgage<br>loans or<br>MBS            | 200,000     | 87,145                   | 103,804                  | 63,357                   | 93,098                   |
| \$75 million warehouse facility (HCM) (9) | LIBOR+<br>2.25% to<br>2.875% | October 2015                  | Mortgage<br>loans or<br>MBS            | 75,000      | 40,080                   | 41,786                   | _                        | _                        |
| ASAP+ facility                            | LIBOR+1.50%                  | Up to 45 days                 | GSE<br>mortgage<br>loans or<br>GSE MBS | _           | _                        | _                        | _                        | _                        |
|   |                              |                               |  |             | 1,931,524<br>\$3,532,743 | 2,087,252<br>\$3,966,643 | 2,433,927<br>\$6,984,351 | 2,642,598<br>\$7,725,803 |

 $<sup>^{(1)}</sup>$  This facility has both variable funding notes (VFN) and term notes. Nationstar issued \$300.0 million in term notes to institutional investors. The notes have a weighted average interest rate of 1.46% and a weighted average term of 3 years.

<sup>(2)</sup> This facility is partially secured by reverse mortgage loans and partially unsecured.

### NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands, unless otherwise stated)

- (3) This facility has both VFNs and term notes. Nationstar issued \$1.0 billion of term notes to institutional investors of which \$300.0 million remains outstanding. The notes have an average interest rate of 1.51% and mature in June 2018.
- (4) The notes that were scheduled to mature in June 2014 were redeemed in January 2014.
- (5) Nationstar terminated this advance receivable facility in May 2014 at which time all outstanding balances had been repaid.
- (6) The notes that were scheduled to mature in June 2016 were redeemed in June 2014.
- (7) This facility expired in June 2014 and was not renewed.
- (8) This facility expired in September 2014 and was not renewed.
- (9) This facility is a sublimit of the \$1.5 billion facility specific to HCM.

**Unsecured Senior Notes** 

A summary of the balances of unsecured senior notes is presented below:

| 1  | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| \$285 million face value, 10.875% interest rate payable semi-annually, due April 2015 <sup>(1)</sup> | <b>\$</b> —        | \$283,153         |
| \$475 million face value, 6.500% interest rate payable semi-annually, due August 2018                | 475,000            | 475,000           |
| \$375 million face value, 9.625% interest rate payable semi-annually, due May 2019                   | 378,756            | 379,360           |
| \$400 million face value, 7.875% interest rate payable semi-annually, due October 2020               | 400,565            | 400,634           |
| \$600 million face value, 6.500% interest rate payable semi-annually, due July 2021                  | 605,330            | 605,915           |
| \$300 million face value, 6.500% interest rate payable semi-annually, due June 2022                  | 300,000            | 300,000           |
| Total  | \$2,159,651        | \$2,444,062       |

(1) Nationstar redeemed all of its outstanding 10.875% Senior Notes due 2015 on July 25, 2014 (the Redemption Date) at a redemption price of 100% of the principal amount of the notes, plus accrued and unpaid interest on the notes redeemed to, but not including, the Redemption Date. Deferred debt issuance costs of \$3.4 million were written off in connection with this redemption.

The indentures for the unsecured senior notes contain various covenants and restrictions that limit Nationstar's, or certain of its subsidiaries', ability to incur additional indebtedness, pay dividends, make certain investments, create liens, consolidate, merge or sell substantially all of their assets, or enter into certain transactions with affiliates. The indentures contain certain events of default, including (subject, in some cases, to customary cure periods and materiality thresholds) defaults based on (i) the failure to make payments under the indenture when due, (ii) breach of covenants, (iii) cross-defaults to certain other indebtedness, (iv) certain bankruptcy or insolvency events, (v) material judgments and (vi) invalidity of material guarantees.

The indentures for the unsecured senior notes provide that Nationstar may redeem all or a portion of the notes prior to certain fixed dates by paying a make-whole premium plus accrued and unpaid interest and additional interest, if any, to the redemption dates. In addition, Nationstar may redeem all or a portion of the senior notes at any time on or after certain fixed dates at the applicable redemption prices set forth in the indentures plus accrued and unpaid interest and additional interest, if any, to the redemption dates.

Additionally, the indentures provide that on or before certain fixed dates, Nationstar may redeem up to 35% of the aggregate principal amount of the senior notes with the net proceeds of certain equity offerings at fixed redemption prices, plus accrued and unpaid interest and additional interest, if any, to the redemption dates, subject to compliance

with certain conditions.

The ratios included in the indentures for the senior notes are incurrence-based compared to the customary ratio covenants that are often found in credit agreements that require a company to maintain a certain ratio. As of September 30, 2014, the expected maturities of Nationstar's unsecured senior notes based on contractual maturities are as follows:

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands, unless otherwise stated)

 Year
 Amount

 2014
 \$—

 2015
 —

 2016
 —

 2017
 —

 2018
 475,000

 Thereafter
 1,675,000

 Total
 \$2,150,000

Other Nonrecourse Debt

A summary of the balances of other nonrecourse debt is presented below:

|   | September 30, 2014 | December 31, 2013 |
|---|--------------------|-------------------|
| Nonrecourse debt - Legacy Assets                | \$78,481           | \$89,107          |
| Excess spread financing - fair value            | 1,062,544          | 986,410           |
| Participating interest financing                | 1,367,382          | 1,103,490         |
| Mortgage servicing rights financing liabilities | 44,449             | 29,874            |
| Total   | \$2,552,856        | \$2,208,881       |

#### Nonrecourse Debt-Legacy Assets

In November 2009, Nationstar completed the securitization of approximately \$222.0 million of ABS, which was accounted for as a secured borrowing. This structure resulted in Nationstar carrying the securitized loans as mortgages on Nationstar's consolidated balance sheet and recognizing the asset-backed certificates acquired by third parties as nonrecourse debt, totaling approximately \$78.5 million and \$89.1 million at September 30, 2014, and December 31, 2013, respectively. The principal and interest on these notes are paid using the cash flows from the underlying mortgage loans, which serve as collateral for the debt. The interest rate paid on the outstanding securities is 7.50%, which is subject to an available funds cap. The total outstanding principal balance on the underlying mortgage loans serving as collateral for the debt was approximately \$274.0 million and \$302.0 million at September 30, 2014 and December 31, 2013, respectively. Accordingly, the timing of the principal payments on this nonrecourse debt is dependent on the payments received on the underlying mortgage loans. The unpaid principal balance on the outstanding notes was \$91.3 million and \$103.6 million at September 30, 2014 and December 31, 2013, respectively. Excess Spread Financing Debt at Fair Value

In conjunction with Nationstar's acquisition of certain MSRs on various pools of residential mortgage loans (the Portfolios), Nationstar has entered into sale and assignment agreements with certain entities formed by New Residential Investment Corp. (New Residential) in which New Residential and/or certain funds managed by Fortress own an interest. Nationstar, in transactions accounted for as financing arrangements, sold to such entities the right to receive a specified percentage of the excess cash flow generated from the Portfolios after receipt of a fixed basic servicing fee per loan. Nationstar has elected fair value accounting for these financing agreements. Nationstar retains all ancillary income associated with servicing the Portfolios and the remaining portion of the excess

cash flow after receipt of a fixed basic servicing fee. Nationstar continues to be the servicer of the Portfolios and provides all servicing and advancing functions. New Residential has no prior or ongoing obligations associated with the Portfolios.

Contemporaneous with the above, Nationstar entered into refinanced loan agreements with New Residential. Should Nationstar refinance any loan in the Portfolios, subject to certain limitations, Nationstar can be required to transfer the new loan or a replacement loan of similar economic characteristics into the Portfolios. The new or replacement loan will be governed by the same terms set forth in the sale and assignment agreement described above.

The following table shows the hypothetical effect on fair value of excess spread financing using various unfavorable variations of the expected levels of certain key assumptions used in valuing these liabilities at the dates indicated:

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands, unless otherwise stated)

|                         | Discount Rate |          | Total Prepared Speeds | ayment   | Credit Losses |          |  |
|-------------------------|---------------|----------|-----------------------|----------|---------------|----------|--|
|                         | 100 bps       | 200 bps  | 10% 20%               |          | 10%           | 20%      |  |
|                         | Adverse       | Adverse  | Adverse               | Adverse  | Adverse       | Adverse  |  |
|                         | Change        | Change   | Change                | Change   | Change        | Change   |  |
| September 30, 2014      |               |          |                       |          |               |          |  |
| Excess spread financing | \$38,897      | \$79,644 | \$34,979              | \$73,083 | \$3,066       | \$7,665  |  |
| December 31, 2013       |               |          |                       |          |               |          |  |
| Excess spread financing | \$33,156      | \$68,636 | \$26,492              | \$53,753 | \$29,219      | \$42,611 |  |

As the fair value on the outstanding excess spread financing is linked to the future economic performance of certain MSRs, any adverse changes in the MSRs would inherently benefit the net carrying amount of the excess spread financing, while any beneficial changes in certain key assumptions used in valuing the MSRs would negatively impact the net carrying amount of the excess spread financing.

These sensitivities are hypothetical and should be evaluated with care. The effect on fair value of a 10% variation in assumptions generally cannot be determined because the relationship of the change in assumptions to the fair value may not be linear. Additionally, the impact of a variation in a particular assumption on the fair value is calculated while holding other assumptions constant. In reality, changes in one factor may lead to changes in other factors (e.g., a decrease in total prepayment speeds may result in an increase in credit losses), which could impact the above hypothetical effects. Also, a positive change in the above assumptions would not necessarily correlate with the corresponding decrease in the net carrying amount of the excess spread financing.

### Participating Interest Financing

Participating interest financing represents the issuance of pools of Home Equity Conversion Mortgage Backed Securities (HMBS) to third-party security holders which are guaranteed by certain GSEs. Nationstar has accounted for the transfer of these advances in the related Home Equity Conversion Mortgages (HECM) loans as secured borrowings, retaining the initial reverse mortgage interests on its consolidated balance sheet, and recording the pooled HMBS as participating interest financing liabilities on the Company's consolidated balance sheet. Monthly cash flows generated from the HECM loans are used to service the HMBS. The interest rate is based on the underlying HMBS rate with a range of 0.14% to 6.98%. The participating interest financing was \$1,367.4 million and \$1,103.5 million at September 30, 2014 and December 31, 2013, respectively.

#### Mortgage Servicing Rights Financing Liabilities

Nationstar has entered into agreements to sell the basic fee component of certain MSRs and servicer advances under specified terms. Under the terms of these agreements, the transfer of servicing is contingent on the receipt of consents from various third parties. Until these required consents are obtained Nationstar continues to be the named servicer and, for accounting purposes, ownership of the mortgage servicing rights continues to reside with Nationstar. Nationstar continues to account for the MSRs on its consolidated balance sheets. In addition, Nationstar records a MSRs financing liability associated with this financing transaction. See Note 17 - Disclosures Related to Transactions with Affiliates of Fortress Investment Group LLC.

Nationstar has elected to measure the mortgage servicing rights financings at fair value with all changes in fair value recorded as a charge or credit to servicing fee income in the consolidated statements of income and comprehensive income.

#### **Financial Covenants**

As of September 30, 2014, management believes Nationstar was in compliance with its financial covenants on its borrowing arrangements and credit facilities. These covenants generally relate to Nationstar's tangible net worth,

liquidity reserves and leverage requirements.

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

Nationstar is required to maintain a minimum tangible net worth of at least \$517.3 million as of each quarter-end related to its outstanding Master Repurchase Agreements on its outstanding repurchase facilities. As of September 30, 2014, Nationstar was in compliance with these minimum tangible net worth requirements.

#### 11. Income Taxes

Income tax expense was as follows:

|                    | For the three months ended September 30, |   |                  | For the nine months ended September 30, |                  |   |                   |   |
|--------------------|--|---|------------------|---|------------------|---|-------------------|---|
| Tax Expense        | 2014<br>\$(1,700                         | ) | 2013<br>\$50,187 |   | 2014<br>\$52,242 |   | 2013<br>\$164,233 |   |
| Effective tax rate | 1.6                                      | % | 38.0             | %                                       | 20.6             | % | 38.0              | % |

The primary reason for the significant variation in the expected tax rate and the actual tax rate was the partial release of the deferred tax valuation allowance that was recorded against the Company's loss carryforwards. Excluding the release of the valuation allowance, the Company's effective tax rate would have been 38.8% for the three months ended September 30, 2014 and 38.0% for the nine months ended September 30, 2014.

The Company had a net deferred tax liability of \$116.0 million at September 30, 2014 and \$102.7 million at December 31, 2013. A valuation allowance of \$6.4 million and \$46.7 million was recorded against deferred tax assets at September 30, 2014 and December 31, 2013, respectively, as management believes that it is more likely than not that not all of the deferred tax assets will be realized.

The Company has federal net operating loss carryforwards (NOL) of approximately \$199.4 million that will begin to expire in 2027, if unused. The Company also has state NOLs that will begin to expire in 2014 if unused. The amount of the state NOLs varies by state based on whether the NOL is derived from the pre-apportioned Federal NOL or calculated based on the apportioned Federal NOL. The Company also has net capital loss carryforwards of approximately \$15.9 million that begin to expire in 2015. The Federal NOL is limited under Sections 382 and 383 of the Internal Revenue Code as a result of a reorganization that occurred in advance of the Company's initial public offering. The annual limitation is approximately \$11 million.

The Company regularly reviews the carrying amount of its deferred tax assets to determine if a valuation allowance is necessary. If based on the available evidence, it is more likely than not that all or a portion of the Company's deferred tax assets will not be realized in future periods, a valuation allowance is established. Management considers all available evidence, both positive and negative, in evaluating the need for a valuation allowance. Significant judgment is required in assessing future earnings trends and the timing of reversals of temporary differences. The Company's evaluation is based on current tax laws as well as management's expectations of future performance. At the date of the Company's initial public offering, the Company was in a three year cumulative loss and the Company concluded it was not more likely than not that the net operating loss would be used.

The Company has generated significant pretax income over the past three years and has increased the size of its servicing portfolio to \$347.3 billion as of September 30, 2014 from \$159.2 billion as of December 31, 2012. Management is forecasting sufficient earnings for the coming year and the foreseeable future due to the increased servicing portfolio along with a profitable originations platform and a growing mortgage services business. Accordingly, management believes that, while the Company's NOL is limited by Section 382 of the Internal Revenue

Code, the amount of earnings needed in each year to fully utilize the allowable limitation are more likely than not to occur given the three year earnings history and management's current projections.

The Company has not released the \$5.6 million valuation allowance recorded against the capital loss carryforward because management does not believe it is more likely than not that the Company will generate sufficient capital gains to utilize the loss carryforward prior to expiration. Additionally, the Company has not released the \$0.5 million valuation allowance recorded

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

against the portion of the Federal NOL carryforward and the \$0.3 million valuation allowance recorded against the State NOL carryforward that are expected to expire unutilized. Accordingly, a valuation allowance of \$6.4 million remains as of September 30, 2014.

#### 12. Fair Value Measurements

ASC 820, Fair Value Measurements and Disclosures (ASC 820), provides a definition of fair value, establishes a framework for measuring fair value, and requires expanded disclosures about fair value measurements. The standard applies when GAAP requires or allows assets or liabilities to be measured at fair value, but does not expand the use of fair value in any new circumstance.

ASC 820 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, ASC 820 establishes a three-tiered fair value hierarchy based on the level of observable inputs used in the measurement of fair value (e.g., Level 1 representing quoted prices for identical assets or liabilities in an active market; Level 2 representing values using observable inputs other than quoted prices included within Level 1; and Level 3 representing estimated values based on significant unobservable inputs). In addition, ASC 820 requires an entity to consider all aspects of nonperformance risk, including its own credit standing, when measuring the fair value of a liability. Under ASC 820, related disclosures are segregated for assets and liabilities measured at fair value based on the level used within the hierarchy to determine their fair values.

The following describes the methods and assumptions used by Nationstar in estimating fair values: Cash and Cash Equivalents, Restricted Cash – The carrying amount reported in the consolidated balance sheets approximates fair value. Cash, cash equivalents, and restricted cash are classified as Level 1 in the fair value disclosures.

Mortgage Loans Held for Sale – Nationstar originates mortgage loans in the U.S. that it intends to sell to Fannie Mae, Freddie Mac, and Ginnie Mae (collectively, the Agencies). Additionally, Nationstar holds mortgage loans that it intends to sell into the secondary markets via whole loan sales or securitizations. Nationstar measures newly originated prime residential mortgage loans held for sale at fair value.

Mortgage loans held for sale are typically pooled together and sold into certain exit markets, depending upon underlying attributes of the loan, such as agency eligibility, product type, interest rate, and credit quality. Mortgage loans held for sale are valued using a market approach by utilizing either: (i) the fair value of securities backed by similar mortgage loans, adjusted for certain factors to approximate the fair value of a whole mortgage loan, including the value attributable to mortgage servicing and credit risk, (ii) current commitments to purchase loans or (iii) recent observable market trades for similar loans, adjusted for credit risk and other individual loan characteristics. As these prices are derived from market prices, Nationstar classifies these valuations as Level 2 in the fair value disclosures.

The Company may acquire mortgage loans held for sale from various securitization trusts for which it acts as servicer through the exercise of various clean-up call options as permitted through the respective pooling and servicing agreements. The Company has elected to account for these loans at the lower of cost or market. Nationstar classifies these valuations as Level 2 in the fair value disclosures.

Nationstar may also purchase loans out of a Ginnie Mae securitization pool if that loan meets certain criteria, including being delinquent greater than 90 days. These purchased loans are accounted for at fair value, and Nationstar classifies these valuations as Level 2 in the fair value disclosures.

Mortgage Loans Held for Investment, net – Nationstar determines the fair value of loans held for investment using internally developed valuation models. These valuation models estimate the exit price Nationstar expects to receive in the loan's principal market. Although Nationstar utilizes and gives priority to observable market inputs such as interest rates and market spreads within these models, Nationstar typically is required to utilize internal inputs, such as

prepayment speeds, credit losses, and discount rates. These internal inputs require the use of judgment by Nationstar and can have a significant impact on the determination of the loan's fair value. As these prices are derived from a combination of internally developed valuation models and quoted market prices, Nationstar classifies these valuations as Level 3 in the fair value disclosures.

Mortgage Servicing Rights – Fair Value – Nationstar estimates the fair value of its forward MSRs using a process that combines the use of a discounted cash flow model and analysis of current market data to arrive at an estimate of fair value. The cash flow assumptions and prepayment assumptions used in the model are based on various factors, with the key assumptions

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

being mortgage prepayment speeds, discount rates, ancillary fees, credit losses and costs to service. These assumptions are generated and applied based on collateral stratifications including product type, remittance type, geography, delinquency and coupon dispersion. These assumptions require the use of judgment by Nationstar and can have a significant impact on the determination of the MSR's fair value. Periodically, management obtains third party valuations on the portfolio to assess the reasonableness of the fair value calculations provided by the cash flow model. Because of the nature of the valuation inputs, Nationstar classifies these valuations as Level 3 in the fair value disclosures.

Reverse Mortgage Interests – Nationstar's reverse mortgage interests consist of fees paid to taxing authorities for borrowers' unpaid taxes and insurance, and payments made to borrowers for line of credit draws on reverse mortgages. These advances include due and payable advances, which are recovered upon the foreclosure and sale of the subject property, and defaulted advances that can be securitized. These interests are carried at amortized cost less an allowance for loan loss in the consolidated financial statements. Nationstar estimates the fair value using a market approach by utilizing the fair value of securities backed by similar advances on reverse mortgage loans, adjusted for certain factors. Nationstar classifies these valuations as Level 3 in the fair value disclosures.

REO – Nationstar carries REO at fair value and determines the fair value of REO properties through the use of third-party appraisals and broker price opinions, adjusted for estimated selling costs. Such estimated selling costs include realtor fees and other anticipated closing costs. These values are adjusted to take into account factors that could cause the actual liquidation value of foreclosed properties to be different than the appraised values. This valuation adjustment is based upon Nationstar's historical experience with REO. REO is classified as Level 3 in the fair value disclosures.

Derivative Financial Instruments – Nationstar enters into a variety of derivative financial instruments as part of its hedging strategy. The majority of these derivatives are exchange-traded or traded within highly active dealer markets. In order to determine the fair value of these instruments, Nationstar utilizes the exchange price or dealer market price for the particular derivative contract; therefore, these contracts are classified as Level 2. In addition, Nationstar enters into IRLCs and LPCs with prospective borrowers and other loan originators. These commitments are carried at fair value based on the fair value of related mortgage loans which are based on observable market data. Nationstar adjusts the outstanding IRLCs with prospective borrowers based on an expectation that it will be exercised and the loan will be funded. IRLCs and LPCs are recorded in derivative financial instruments in the consolidated balance sheets. These commitments are classified as Level 2 in the fair value disclosures.

Notes Payable – Notes payable consists of outstanding borrowings on Nationstar's warehouse and advance financing facilities. As the underlying warehouse and advance finance facilities bear interest at rates that are periodically adjusted based on a market index, the carrying amount reported on the consolidated balance sheet approximates fair value. Nationstar classifies these valuations as Level 3 in the fair value disclosures.

Unsecured Senior Notes – The fair value of unsecured senior notes, which are carried at amortized cost, is based on quoted market prices and is considered Level 1 from the market observable inputs used to determine fair value. Nonrecourse Debt – Legacy Assets – Nationstar estimates fair value based on the present value of future expected discounted cash flows with the discount rate approximating current market value for similar financial instruments. These prices are derived from a combination of internally developed valuation models and quoted market prices, and are classified as Level 3.

Excess Spread Financing – Nationstar estimates fair value based on the present value of future expected discounted cash flows with the discount rate approximating current market value for similar financial instruments. The cash flow assumptions and prepayment assumptions used in the model are based on various factors, with the key assumptions at September 30, 2014 being mortgage prepayment speeds of 12.8%, average life of 5.7 years, recapture rates of 6.6% to 31.9%, and discount rate of 11.8%. Key assumptions at December 31, 2013, were mortgage prepayment speeds of 9.6%, average life of 4.7 years, recapture rates of 5.0% to 35.8%, and discount rate of 13.9%. Changes in fair value of

the excess spread financing are recorded as a component of service fee income in Nationstar's consolidated statement of income and comprehensive income. As these prices are derived from a combination of internally developed valuation models and quoted market prices based on the value of the underlying MSRs, Nationstar classifies these valuations as Level 3 in the fair value disclosures.

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

The range of various assumptions used in Nationstar's valuation of excess spread financing were as follows:

| Excess Spread financing | Prepayment<br>Speeds | Average Life (years) | Discount Rate | Recapture Rate |
|-------------------------|----------------------|----------------------|---------------|----------------|
| September 30, 2014      |                      |                      |               |                |
| Low                     | 5.5%                 | 3.9 years            | 9.0%          | 6.6%           |
| High                    | 19.3%                | 7.4 years            | 14.2%         | 31.9%          |
| December 31, 2013       |                      |                      |               |                |
| Low                     | 4.0%                 | 3.4 years            | 10.1%         | 5.0%           |
| High                    | 17.6%                | 5.7 years            | 20.0%         | 35.8%          |

A positive change in the above assumptions would not necessarily correlate with the corresponding decrease in the net carrying amount of the excess spread financing.

Mortgage Servicing Rights Financing - Nationstar estimates fair value based on the present value of future expected discounted cash flows with the discount rate approximating current market value for similar financial instruments. The cash flow assumptions and prepayment assumptions used in the model are based on various factors, with the key assumptions at September 30, 2014 being advance financing rates of 2.72%, annual advance recovery rates of 24.60%, and working capital. Changes in fair value of the mortgage servicing rights financing liability are recorded as a component of service fee income in Nationstar's consolidated statements of income and comprehensive income. As these prices are derived from a combination of internally developed valuation models and quoted market prices based on the value of the underlying MSRs, Nationstar classifies these valuations as Level 3 in the fair value disclosures. Participating Interest Financing – Nationstar estimates the fair value using a market approach by utilizing the fair value of securities backed by similar participating interests in reverse mortgage loans. Nationstar classifies these valuations as Level 2 in the fair value disclosures.

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

The estimated carrying amount and fair value of Nationstar's financial instruments and other assets and liabilities measured at fair value on a recurring basis is as follows for the dates indicated:

| measured at rail value on a recurring basis is as | ionows for the dates | September 30, | 2014                      |   |
|---|----------------------|---------------|---------------------------|---|
|   |                      | •             | nanta                     |   |
|   | Total Fair Value     | Level 1       | Value Measuren<br>Level 2 | Level 3                                   |
| ASSETS  | Total Fall Value     | Level 1       | Level 2                   | Level 3                                   |
| Mortgage loans held for sale <sup>(1)</sup>       | ¢1 605 500           | <b>\$</b> —   | ¢ 1 605 502               | \$—                                       |
|   | \$1,695,502          | <b>5</b> —    | \$1,695,502               |   |
| Mortgage servicing rights                         | 2,898,209            | _             | <del>_</del>              | 2,898,209                                 |
| Other assets:                                     | 02.446               |               | 02 446                    |   |
| IRLCs   | 83,446               | _             | 83,446                    | _   |
| Forward MBS trades                                | 1,488                | _             | 1,488                     |   |
| LPCs  | 2,050                |               | 2,050                     |   |
| Interest rate swaps and caps                      | 1,349                | <del></del>   | 1,349                     | —<br>•••••••••••••••••••••••••••••••••••• |
| Total assets                                      | \$4,682,044          | <b>\$</b> —   | \$1,783,835               | \$2,898,209                               |
| LIABILITIES                                       |                      |               |                           |   |
| Derivative financial instruments                  | * •                  |               | * •                       |   |
| IRLCs   | \$3                  | \$—           | \$3                       | <b>\$</b> —                               |
| Interest rate swaps on ABS debt                   | 183                  | _             | 183                       |   |
| Forward MBS trades                                | 8,415                |               | 8,415                     |   |
| LPCs  | 1,020                | <del></del>   | 1,020                     |   |
| Mortgage servicing rights financing               | 44,449               | <del></del>   | _                         | 44,449                                    |
| Excess spread financing (at fair value)           | 1,062,544            | <del></del>   | _                         | 1,062,544                                 |
| Total liabilities                                 | \$1,116,614          | <b>\$</b> —   | \$9,621                   | \$1,106,993                               |
|   |                      | December 31,  |                           |   |
|   |                      | •             | Value Measuren            |   |
|   | Total Fair Value     | Level 1       | Level 2                   | Level 3                                   |
| ASSETS  |                      |               |                           |   |
| Mortgage loans held for sale <sup>(1)</sup>       | \$2,585,340          | <b>\$</b> —   | \$2,585,340               | <b>\$</b> —                               |
| Mortgage servicing rights                         | 2,488,283            | _             | _                         | 2,488,283                                 |
| Derivative financial instruments:                 |                      |               |                           |   |
| IRLCs   | 87,128               |               | 87,128                    |   |
| Forward MBS trades                                | 32,266               |               | 32,266                    |   |
| LPCs  | 793                  |               | 793                       | —   |
| Interest rate swaps and caps                      | 3,691                |               | 3,691                     |   |
| Total assets                                      | \$5,197,501          | \$—           | \$2,709,218               | \$2,488,283                               |
| LIABILITIES                                       |                      |               |                           |   |
| Derivative financial instruments                  |                      |               |                           |   |
| IRLCs   | \$2,698              | <b>\$</b> —   | \$2,698                   | <b>\$</b> —                               |
| Interest rate swaps on ABS debt                   | 834                  | _             | 834                       |   |
| Forward MBS trades                                | 3,305                | _             | 3,305                     |   |
| LPCs  | 1,689                |               | 1,689                     |   |
| Mortgage servicing rights financing               | 29,874               |               | _                         | 29,874                                    |
| Excess spread financing (at fair value)           | 986,410              |               | _                         | 986,410                                   |
| Total liabilities                                 | \$1,024,810          | \$—           | \$8,526                   | \$1,016,284                               |
| 1 Otal Habilities                                 | Ψ1,027,010           | Ψ             | Ψ0,520                    | Ψ1,010,204                                |

Based on the nature and risks of these assets, the Company has determined that presenting them as a single class is appropriate.

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

The table below presents a reconciliation for all of Nationstar's Level 3 assets and liabilities measured at fair value on a recurring basis for the dates indicated:

|   |                   | ASSETS    | S                   | LIA   | BILITIES                         |                                     |
|---|-------------------|-----------|---------------------|-------|----------------------------------|-------------------------------------|
| For the three months ended September 30, 2014 |                   |           |                     |       | ess spread<br>ncing              | Mortgage Servicing Rights Financing |
| Beginning balance                             |                   | \$2,678,  | 134                 | \$1,0 | 036,038                          | \$33,452                            |
| Transfers into Level 3                        |                   |           |                     |       |                                  | _                                   |
| Transfers out of Level 3                      |                   | _         |                     |       |                                  | _                                   |
| Total gains or losses                         |                   |           |                     |       |                                  |                                     |
| Included in earnings                          |                   | (5,308    | )                   | 37,3  | 313                              | 10,997                              |
| Included in other comprehensive income        |                   |           |                     |       |                                  | _                                   |
| Purchases, issuances, sales and settlements   |                   |           |                     |       |                                  |                                     |
| Purchases                                     |                   | 159,773   |                     |       |                                  | _                                   |
| Issuances                                     |                   | 65,610    |                     | 39,8  | 333                              | _                                   |
| Sales   |                   | _         |                     | —     |                                  | _                                   |
| Settlements                                   |                   | _         |                     | (50,  |                                  | )—                                  |
| Ending balance                                |                   | \$2,898,2 | 209                 | \$1,0 | 062,544                          | \$44,449                            |
|   | ASSE              | ΓS        | LIABILI             | ΓIES  | Mortgage                         |                                     |
| For the nine months ended September 30, 2014  | Mortga<br>servici | _         | Excess sp financing |       | Servicing<br>Rights<br>Financing |                                     |
| Beginning balance                             | \$2,488           | 3,283     | \$986,410           |       | \$29,874                         |                                     |
| Transfers into Level 3                        |                   | ,         |                     |       |                                  |                                     |
| Transfers out of Level 3                      | _                 |           | _                   |       |                                  |                                     |
| Total gains or losses                         |                   |           |                     |       |                                  |                                     |
| Included in earnings                          | (129,3)           | 46 )      | 61,080              |       | (38,260                          | )                                   |
| Included in other comprehensive income        |                   |           |                     |       | _                                |                                     |
| Purchases, issuances, sales and settlements   |                   |           |                     |       |                                  |                                     |
| Purchases                                     | 353,45            | 0         |                     |       |                                  |                                     |
| Issuances                                     | 185,82            | 2         | 150,951             |       | 52,835                           |                                     |
| Sales   | _                 |           | _                   |       | _                                |                                     |
| Settlements                                   | _                 |           | (135,897            |       | )—                               |                                     |
| Ending balance                                | \$2,898           | 3,209     | \$1,062,54          | 14    | \$44,449                         |                                     |
|   |                   |           |                     |       |                                  |                                     |

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|   | ASSETS                    | LIABILITIES             |                                     |
|---|---------------------------|-------------------------|-------------------------------------|
| For the year ended December 31, 2013        | Mortgage servicing rights | Excess spread financing | Mortgage Servicing Rights Financing |
| Beginning balance                           | \$635,860                 | \$288,089               | \$—                                 |
| Transfers into Level 3                      | _                         |                         |                                     |
| Transfers out of Level 3                    | _                         | _                       | _                                   |
| Total gains or losses                       |                           |                         |                                     |
| Included in earnings                        | 58,458                    | 73,333                  | _                                   |
| Included in other comprehensive income      | _                         | _                       | _                                   |
| Purchases, issuances, sales and settlements |                           |                         |                                     |
| Purchases                                   | 1,545,584                 |                         |                                     |
| Issuances                                   | 248,381                   | 755,344                 | 29,874                              |
| Sales                                       | _                         | _                       |                                     |
| Settlements                                 | _                         | (130,356                | )—                                  |
| Ending balance                              | \$2,488,283               | \$986,410               | \$29,874                            |
|   |                           |                         |                                     |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

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The table below presents a summary of the estimated carrying amount and fair value of Nationstar's financial instruments.

|   | September 30, Carrying | Fair Value    | L12         | L12         |
|---|------------------------|---------------|-------------|-------------|
| Einen eiel esseter  | Amount                 | Level 1       | Level 2     | Level 3     |
| Financial assets:   | ¢260.725               | ¢260.725      | <b>\$</b> — | <b>\$</b> — |
| Cash and cash equivalents                                   | \$269,735              | \$269,735     | <b>\$</b> — | <b>5</b> —  |
| Restricted cash   | 294,044                | 294,044       | 1 (0) (57   |             |
| Mortgage loans held for investment and                      | 1,697,041              | _             | 1,696,657   | 169.050     |
| Mortgage loans held for investment, net                     | 195,432                | _             | _           | 168,959     |
| Reverse mortgage interests Derivative financial instruments | 1,956,952              | _             | <del></del> | 1,937,199   |
|   | 88,333                 | _             | 88,333      | <del></del> |
| Financial liabilities:                                      | 2 522 742              |               |             | 2 522 742   |
| Notes payable   | 3,532,743              |               | _           | 3,532,743   |
| Unsecured senior notes                                      | 2,159,651              | 2,150,702     | 0.621       | <del></del> |
| Derivative financial instruments                            | 9,621                  | _             | 9,621       | <u> </u>    |
| Nonrecourse debt - Legacy assets                            | 78,481                 | _             | _           | 89,018      |
| Excess spread financing                                     | 1,062,544              | _             |             | 1,062,544   |
| Participating interest financing                            | 1,367,382              |               | 1,336,722   |             |
| Mortgage servicing rights financing liability               | 44,449                 |               |             | 44,449      |
|   | December 31,           |               |             |             |
|   | Carrying               | Fair Value    | T 10        | . 12        |
|   | Amount                 | Level 1       | Level 2     | Level 3     |
| Financial assets:   | Φ 4 4 1 O O O          | Φ 4 4 1 O O O | Ф           | <b>d</b>    |
| Cash and cash equivalents                                   | \$441,902              | \$441,902     | <b>\$</b> — | <b>\$</b> — |
| Restricted cash   | 592,747                | 592,747       |             |             |
| Mortgage loans held for sale                                | 2,603,380              | <del>-</del>  | 2,601,520   |             |
| Mortgage loans held for investment, net                     | 211,050                | _             |             | 180,435     |
| Reverse mortgage interests                                  | 1,434,506              | _             |             | 1,405,197   |
| Derivative financial instruments                            | 123,878                | _             | 123,878     |             |
| Financial liabilities:                                      |                        |               |             |             |
| Notes payable   | 6,984,351              |               | _           | 6,984,351   |
| Unsecured senior notes                                      | 2,444,062              | 2,489,886     |             |             |
| Derivative financial instruments                            | 8,526                  |               | 8,526       |             |
| Nonrecourse debt - Legacy assets                            | 89,107                 | _             | _           | 95,345      |
| Excess spread financing                                     | 986,410                | _             | _           | 986,410     |
| Participating interest financing                            | 1,103,490              |               | 1,093,747   |             |
| Mortgage servicing rights financing liability               | 29,874                 | _             | _           | 29,874      |
|   |                        |               |             |             |

#### 13. Capital Requirements

Certain of Nationstar's secondary market investors require minimum net worth (capital) requirements, as specified in the respective selling and servicing agreements. In addition, these investors may require capital ratios in excess of the stated requirements to approve large servicing transfers. To the extent that these requirements are not met, Nationstar's secondary market investors may utilize a range of remedies ranging from sanctions, suspension or ultimately termination of Nationstar's selling and servicing agreements, which would prohibit Nationstar from further originating or securitizing these specific types of mortgage loans or being an approved servicer.

Among Nationstar's various capital requirements related to its outstanding selling and servicing agreements, the most restrictive of these requires Nationstar to maintain a minimum adjusted net worth balance of \$653.5 million. As of September 30, 2014, Nationstar was in compliance with its selling and servicing capital requirements.

#### 14. Commitments and Contingencies

#### Litigation and Regulatory Matters

Nationstar and its affiliates are routinely and currently involved in a significant number of legal proceedings concerning matters that arise in the ordinary course of business, including putative class actions and other litigation. These actions and proceedings are generally based on alleged violations of consumer protection, securities, employment, contract and other laws, including, without limitation, the Equal Credit Opportunity Act, Fair Debt Collection Practices Act, Fair Credit Reporting Act, Real Estate Settlement Procedures Act, Servicemember's Civil Relief Act, Telephone Consumer Protection Act, Truth in Lending Act, Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA) and False Claims Act. Additionally, along with others in our industry, the Company is subject to repurchase and indemnification claims and may continue to receive claims in the future, relating to the sale of mortgage loans and/or the servicing of mortgage loans and securitizations. The Company is also subject to legal actions or proceedings related to loss sharing and indemnification provisions of our various acquisitions. Certain of the actual legal actions and proceedings include claims for substantial compensatory, punitive and/or statutory damages or claims for an indeterminate amount of damages. The outcome of such proceedings is difficult to predict or estimate until late in the proceedings, which may last several years. In particular, ongoing and other legal proceedings brought under federal or state consumer protection laws may result in a separate fine for each violation of the laws, which, particularly in the case of class action lawsuits, could result in damages substantially in excess of the amount earned from the underlying activities and that could have a material adverse effect on the Company's liquidity and financial position. The certification of any putative class action could substantially increase the Company's exposure to damages.

Further, in the ordinary course of business the Company and its subsidiaries can be or are involved in governmental and regulatory examinations, information gathering requests, investigations and proceedings (both formal and informal), regarding the Company's business, certain of which may result in adverse judgments, settlements, fines, penalties, injunctions or other relief. Such inquiries may include those into servicer foreclosure processes and procedures, lender-placed insurance and originations.

The Company seeks to resolve all litigation and regulatory matters in the manner management believes is in the best interest of the Company and contests liability, allegations of wrongdoing and, where applicable, the amount of damages or scope of any penalties or other relief sought as appropriate in each pending matter. On at least a quarterly basis, the Company assesses its liabilities and contingencies in connection with outstanding legal and regulatory proceedings utilizing the latest information available. Where available information indicates that it is probable a liability has been incurred and the Company can reasonably estimate the amount of that loss an accrued liability is established. The actual costs of resolving these proceedings may be substantially higher or lower than the amounts accrued.

When a loss contingency is not both probable and estimable, the Company does not establish an accrued liability. As a litigation or regulatory matter develops, the Company, in conjunction with any outside counsel handling the matter, evaluates on an ongoing basis whether such matter presents a loss contingency that is both probable and estimable. If, at the time of evaluation, the loss contingency is not both probable and estimable, the matter will continue to be

monitored for further developments that would make such loss contingency both probable and estimable. Once the matter is deemed to be both probable and estimable, the Company will establish an accrued liability and record a corresponding amount to litigation related expense. The Company will continue to monitor the matter for further developments that could affect the amount of the accrued liability that has been previously established. Litigation related expense, which includes the fees paid to external legal service providers, of \$3.6 million and \$18.8 million were included in general and administrative expense on the consolidated statements of income and comprehensive income for the three and nine months ended September 30, 2014, respectively, and \$6.2 million and \$14.2 million for the three and nine months ended September 30, 2013, respectively, were included in general and administrative expenses on the consolidated statements of income and comprehensive income.

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

For a number of matters for which a loss is probable or reasonably possible in future periods, whether in excess of a related accrued liability or where there is no accrued liability, the Company may be able to estimate a range of possible loss. In determining whether it is possible to provide an estimate of loss or range of possible loss, the Company reviews and evaluates its material litigation and regulatory matters on an ongoing basis, in conjunction with any outside counsel handling the matter. For those matters for which an estimate is possible, management currently believes the aggregate range of reasonably possible loss is \$2.6 million to \$6.9 million in excess of the accrued liability (if any) related to those matters as of September 30, 2014. This estimated range of possible loss is based upon currently available information and is subject to significant judgment, numerous assumptions and known and unknown uncertainties. The matters underlying the estimated range will change from time to time, and actual results may vary substantially from the current estimate. Those matters for which an estimate is not possible are not included within the estimated range. Therefore, this estimated range of possible loss represents what management believes to be an estimate of possible loss only for certain matters meeting these criteria. It does not represent the Company's maximum loss exposure.

Based on current knowledge, and after consultation with counsel, management believes that the current legal accrued liability is appropriate, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the consolidated financial condition of the Company, although the outcome of such proceedings could be material to the Company's operating results and cash flows for a particular period depending, on among other things, the level of the Company's revenues or income for such period. However, in the event of significant developments on existing cases, it is possible that the ultimate resolution, if unfavorable, may be material to the Company's consolidated financial statements.

#### Loan and Other Commitments

Nationstar enters into IRLCs with prospective borrowers whereby the Company commits to lend a certain loan amount under specific terms and interest rates to the borrower. Nationstar also enters into LPCs with prospective sellers. These loan commitments are treated as derivatives and are carried at fair value (See Note 9 - Derivative Financial Instruments).

Nationstar has certain MSRs related to approximately \$28.4 billion of unpaid principal balance in reverse mortgage loans. As servicer for these reverse mortgage loans, among other things, the Company is obligated to make advances to the loan customers as required. At September 30, 2014, the Company's maximum unfunded advance obligation related to these MSRs was approximately \$4.2 billion. Upon funding any portion of these advances, the Company expects to securitize and sell the advances in transactions that will be accounted for as a financing arrangement.

#### 15. Business Segment Reporting

As of the second quarter of 2014, the Company realigned its business segment reporting structure as a result of the change in the Chief Operating Decision Maker. While this financial data reflects the change in the Company's reportable segments described below, including the historical data presented for comparison purposes, the Company has not revised or restated its historical financial statements for any period. The realignment principally involved the separation of the former 'Servicing' segment into two segments and the reclassification of previously allocated corporate costs, including interest costs related to Nationstar's unsecured senior debt, into the Corporate and Other segment. Corporate costs included within the Corporate and Other segment include expenses related to certain executive salaries and other corporate functions that are not directly attributable to our operating segments.

Nationstar's segments are based upon Nationstar's organizational structure which focuses primarily on the services offered. The accounting policies of each reportable segment are the same as those of Nationstar except for 1) expenses for consolidated back-office operations and general overhead-type expenses such as executive administration and

accounting, and 2) revenues generated on inter-segment services performed. Expenses are allocated to individual segments based on the estimated value of services performed, including estimated utilization of square footage and corporate personnel as well as the equity invested in each segment. Revenues generated or inter-segment services performed are valued based on similar services provided to external parties.

To reconcile to Nationstar's consolidated results, certain inter-segment revenues and expenses are eliminated in the "Eliminations" column in the following tables.

The following tables are a presentation of financial information by segment for the periods indicated:

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

Three months ended September 30, 2014

|                      | i nree mon | ın | s ended Septe | ember 30, 201 |                          |   |                     |   |             |    |             |   |
|----------------------|------------|----|---------------|---------------|--------------------------|---|---------------------|---|-------------|----|-------------|---|
|                      | Servicing  |    | Originations  | Solutionstar  | Total Operating Segments |   | Corporate and Other |   | Elimination | 18 | Consolidate | d |
| <b>REVENUES:</b>     |            |    |               |               | _                        |   |                     |   |             |    |             |   |
| Servicing fee income | \$253,434  |    | \$105         | \$4           | \$253,543                |   | \$(1,002            | ) | \$(17,133   | )  | \$235,408   |   |
| Other fee income     | 28,113     |    | 10,334        | 85,519        | 123,966                  |   | 2,135               |   | _           |    | 126,101     |   |
| Total fee income     | 281,547    |    | 10,439        | 85,523        | 377,509                  |   | 1,133               |   | (17,133     | )  | 361,509     |   |
| Gain/(loss) on       |            |    |               |               |                          |   |                     |   |             |    |             |   |
| mortgage loans held  | (1,147     | )  | 128,355       | _             | 127,208                  |   | (1,172              | ) | 16,779      |    | 142,815     |   |
| for sale             |            |    |               |               |                          |   |                     |   |             |    |             |   |
| Total revenues       | 280,400    |    | 138,794       | 85,523        | 504,717                  |   | (39                 | ) | (354        | )  | 504,324     |   |
| Total expenses and   | 160,975    |    | 89,369        | 50,006        | 300,350                  |   | 26,874              |   |             |    | 327,224     |   |
| impairments          | 100,773    |    | 07,507        | 30,000        | 300,330                  |   | 20,074              |   |             |    | 321,224     |   |
| Other income         |            |    |               |               |                          |   |                     |   |             |    |             |   |
| (expense):           |            |    |               |               |                          |   |                     |   |             |    |             |   |
| Interest income      | 18,369     |    | 18,903        | _             | 37,272                   |   | 5,688               |   | 354         |    | 43,314      |   |
| Interest expense     | (48,651    | )  | (17,085)      | (352)         | (66,088                  | ) | (50,585             | ) | _           |    | (116,673    | ) |
| Gain on sale of      | _          |    |               |               |                          |   | 4,898               |   | _           |    | 4,898       |   |
| property             |            |    |               |               |                          |   | 7,070               |   |             |    | 7,070       |   |
| Gain (loss) on       |            |    |               |               |                          |   |                     |   |             |    |             |   |
| interest rate swaps  | 795        |    |               | _             | 795                      |   | 145                 |   | _           |    | 940         |   |
| and caps             |            |    |               |               |                          |   |                     |   |             |    |             |   |
| Total other income   | (29,487    | )  | 1,818         | (352          | (28,021                  | ) | (39,854             | ) | 354         |    | (67,521     | ) |
| (expense)            | (2),407    | ,  | 1,010         | (332          | (20,021                  | , | (37,034             | , | 334         |    | (07,321     | , |
| Income (loss)        | \$89,938   |    | \$51,243      | \$35,165      | \$176,346                |   | \$(66,767           | ) | <b>\$</b> — |    | \$109,579   |   |
| before taxes         | Ψ07,730    |    | Ψ31,2-3       | Ψ33,103       | φ170,540                 |   | Ψ(00,707            | , | Ψ           |    | Ψ102,572    |   |
| Depreciation and     | \$2,886    |    | \$1,049       | \$922         | \$4,857                  |   | \$4,705             |   | <b>\$</b> — |    | \$9,562     |   |
| amortization         | •          |    |               |               |                          |   |                     |   | Ψ           |    |             |   |
| Total assets         | 8,370,695  |    | 1,929,239     | 319,910       | 10,619,844               |   | 257,200             |   | _           |    | 10,877,044  |   |
|                      |            |    |               |               |                          |   |                     |   |             |    |             |   |
| 34                   |            |    |               |               |                          |   |                     |   |             |    |             |   |

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|                                | Three month     | ns ended Septe | ember 30, 201 |                            |                     |              |                    |
|--------------------------------|-----------------|----------------|---------------|----------------------------|---------------------|--------------|--------------------|
|                                | Servicing       | Originations   | Solutionstar  | Total Operating Segments   | Corporate and Other | Eliminations | Consolidated       |
| <b>REVENUES:</b>               |                 |                |               | C                          |                     |              |                    |
| Servicing fee income           | \$357,262       | \$(1)          | \$13          | \$357,274                  | \$551               | \$(16,146)   | \$341,679          |
| Other fee income               | 19,782          | 23,117         | 41,254        | 84,153                     | 50                  |              | 84,203             |
| Total fee income               | 377,044         | 23,116         | 41,267        | 441,427                    | 601                 | (16,146)     | 425,882            |
| Gain/(loss) on                 |                 |                |               |                            |                     |              |                    |
| mortgage loans                 | 124             | 190,186        |               | 190,310                    | (101 )              | 15,747       | 205,956            |
| held for sale                  |                 |                |               |                            |                     |              |                    |
| Total revenues                 | 377,168         | 213,302        | 41,267        | 631,737                    | 500                 | (399)        | 631,838            |
| Total expenses and impairments | 158,247         | 176,600        | 31,964        | 366,811                    | 29,043              | _            | 395,854            |
| Other income                   |                 |                |               |                            |                     |              |                    |
| (expense):                     |                 |                |               |                            |                     |              |                    |
| Interest income                | 31,913          | 28,273         |               | 60,186                     | 3,318               | 399          | 63,903             |
| Interest expense               | (85,653)        | (32,879)       | (103          | ) (118,635 )               | (49,580)            |              | (168,215)          |
| Gain (loss) on                 | ,               | ,              |               | , , , ,                    | ,                   |              |                    |
| interest rate swaps            | 94              | _              |               | 94                         | 306                 | _            | 400                |
| and caps                       |                 |                |               |                            |                     |              |                    |
| Total other income             | (50.646)        | (4.606         | (100          | \ (50.055 \ \              | (45.056             | 200          | (102.012           |
| (expense)                      | (53,646)        | (4,606)        | (103          | ) (58,355 )                | (45,956)            | 399          | (103,912 )         |
| Income (loss)                  | <b>4165.055</b> | <b>#22</b> 006 | Φο 200        | <b>4.206 57.1</b>          | Φ.( <b>7.4.40</b> 0 | Φ.           | ф 100 0 <b>7</b> 0 |
| before taxes                   | \$165,275       | \$32,096       | \$9,200       | \$206,571                  | \$(74,499)          | <b>\$</b> —  | \$132,072          |
| Depreciation and               | Φ2.650          | Φ1 O14         | Ф 400         | Φ. <b>5</b> . 0.0 <b>2</b> | ¢1.012              | ¢.           | Φ.C. 00.5          |
| amortization                   | \$3,659         | \$1,914        | \$409         | \$5,982                    | \$1,013             | <b>\$</b> —  | \$6,995            |
| Total assets                   | 10,067,020      | 4,256,216      | 38,977        | 14,362,213                 | 2,705,859           |              | 17,068,072         |
|                                |                 |                |               |                            |                     |              |                    |
|                                |                 |                |               |                            |                     |              |                    |

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|   | Nine months | s ended Septem | nber 30, 2014 | T-4-1                    |                     |             |                       |
|---|-------------|----------------|---------------|--------------------------|---------------------|-------------|-----------------------|
|   | Servicing   | Originations   | Solutionstar  | Total Operating Segments | Corporate and Other | Elimination | s Consolidated        |
| <b>REVENUES:</b>                                  |             |                |               | C                        |                     |             |                       |
| Servicing fee income                              | \$787,972   | \$317          | \$17          | \$788,306                | \$(429              | ) \$(54,206 | \$733,671             |
| Other fee income                                  | 71,722      | 38,071         | 233,869       | 343,662                  | 2,704               | _           | 346,366               |
| Total fee income                                  | 859,694     | 38,388         | 233,886       | 1,131,968                | 2,275               | (54,206     | 1,080,037             |
| Gain/(loss) on<br>mortgage loans held<br>for sale | (2,972      | 395,756        | _             | 392,784                  | (2,223              | ) 53,106    | 443,667               |
| Total revenues                                    | 856,722     | 434,144        | 233,886       | 1,524,752                | 52                  | (1,100      | ) 1,523,704           |
| Total expenses and                                | 511,998     | 291,503        | 134,725       | 938,226                  | 56,842              |             | 995,068               |
| impairments                                       | 311,770     | 271,505        | 13 1,723      | )30 <u>,22</u> 0         | 30,012              |             | 772,000               |
| Other income                                      |             |                |               |                          |                     |             |                       |
| (expense):<br>Interest income                     | 59,191      | 57,751         |               | 116,942                  | 12,156              | 1,100       | 120 100               |
| Interest income Interest expense                  | *           | *              | —<br>(496 )   | ,                        | 12,130              | 1,100       | 130,198<br>(412,695 ) |
| Gain on sale of                                   | (199,404    | (30,333 )      | (490 )        | (230,293)                | (130,402            | ) —         | (412,695)             |
| property  |             |                |               |                          | 4,898               |             | 4,898                 |
| Figure  |             |                |               |                          | 1,000               |             | .,020                 |
| Gain (loss) on                                    |             |                |               |                          |                     |             |                       |
| interest rate swaps                               | 2,156       |                |               | 2,156                    | 652                 |             | 2,808                 |
| and caps  |             |                |               |                          |                     |             |                       |
| Total other income (expense)                      | (138,117    | 1,418          | (496 )        | (137,195)                | (138,696            | ) 1,100     | (274,791 )            |
| Income (loss)<br>before taxes                     | \$206,607   | \$144,059      | \$98,665      | \$449,331                | \$(195,486          | ) \$—       | \$253,845             |
| Depreciation and amortization                     | \$11,453    | \$7,754        | \$2,764       | \$21,971                 | \$7,992             | <b>\$</b> — | \$29,963              |
| Total assets                                      | 8,370,695   | 1,929,239      | 319,910       | 10,619,844               | 257,200             |             | 10,877,044            |
|   |             |                |               |                          |                     |             |                       |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands, unless otherwise stated)

|                                | Nine months | ended Septen | nber 30, 2013 | Total              |                     |              |                |
|--------------------------------|-------------|--------------|---------------|--------------------|---------------------|--------------|----------------|
|                                | Servicing   | Originations | Solutionstar  | Operating Segments | Corporate and Other | Eliminations | s Consolidated |
| REVENUES:                      |             |              |               | C                  |                     |              |                |
| Servicing fee income           | \$848,324   | \$95         | \$41          | \$848,460          | \$1,322             | \$(47,198)   | \$802,584      |
| Other fee income               | 58,795      | 36,479       | 91,694        | 186,968            | (91                 | ) —          | 186,877        |
| Total fee income               | 907,119     | 36,574       | 91,735        | 1,035,428          | 1,231               | (47,198)     | 989,461        |
| Gain/(loss) on                 |             |              |               |                    |                     |              |                |
| mortgage loans held            | (61)        | 631,212      | _             | 631,151            |                     | 45,953       | 677,104        |
| for sale                       |             |              |               |                    |                     |              |                |
| Total revenues                 | 907,058     | 667,786      | 91,735        | 1,666,579          | 1,231               | (1,245)      | 1,666,565      |
| Total expenses and impairments | 432,219     | 424,368      | 75,906        | 932,493            | 71,783              | _            | 1,004,276      |
| Other income                   |             |              |               |                    |                     |              |                |
| (expense):                     |             |              |               |                    |                     |              |                |
| Interest income                | 66,961      | 65,936       | —             | 132,897            | 11,806              | 1,245        | 145,948        |
| Interest expense               | (195,089)   | (56,732)     | (195)         | (252,016)          | (126,484            | ) —          | (378,500)      |
| Gain (loss) on                 |             |              |               |                    |                     |              |                |
| interest rate swaps and caps   | 1,466       |              |               | 1,466              | 991                 |              | 2,457          |
| Total other income (expense)   | (126,662)   | 9,204        | (195)         | (117,653 )         | (113,687            | ) 1,245      | (230,095 )     |
| Income (loss) before taxes     | \$348,177   | \$252,622    | \$15,634      | \$616,433          | \$(184,239          | ) \$—        | \$432,194      |
| Depreciation and amortization  | \$9,315     | \$4,149      | 712           | \$14,176           | \$2,510             | \$           | \$16,686       |
|                                |             |              |               |                    |                     |              |                |

#### 16. Guarantor Financial Statement Information

10,067,020 4,256,216

Total assets

As of September 30, 2014, Nationstar Mortgage LLC and Nationstar Capital Corporation<sup>(1)</sup> (collectively, the Issuer), both wholly owned subsidiaries of Nationstar, have issued \$2.2 billion aggregate principal amount of unsecured senior notes which mature on various dates through June 1, 2022. The unsecured senior notes are unconditionally guaranteed, jointly and severally, by all of Nationstar Mortgage LLC's existing and future domestic subsidiaries other than its securitization and certain finance subsidiaries, certain other restricted subsidiaries, excluded restricted subsidiaries and subsidiaries that in the future Nationstar Mortgage LLC designates as unrestricted subsidiaries. All guarantor subsidiaries are 100% owned by Nationstar Mortgage LLC. Nationstar and its two direct wholly-owned subsidiaries are guarantors of the unsecured senior notes as well. Presented below are the condensed consolidating financial statements of Nationstar, Nationstar Mortgage LLC and the guarantor subsidiaries for the periods indicated. In the condensed consolidating financial statements presented below, Nationstar allocates income tax expense to Nationstar Mortgage LLC as if it were a separate tax payer entity pursuant to ASC 740, Income Taxes.

(1) Nationstar Capital Corporation has no assets, operations or liabilities other than being a co-obliger of the unsecured senior notes.

14,362,213 2,705,859

38,977

17,068,072

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

### NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING BALANCE SHEET SEPTEMBER 30, 2014 (IN THOUSANDS)

| Assets                                  | Nationstar  | Issuer       | Guarantor (Subsidiaries | Non-Guaranto<br>)(Subsidiaries) | r<br>Eliminations | Consolidated |
|---|-------------|--------------|-------------------------|---------------------------------|-------------------|--------------|
| Cash and cash equivalents               | <b>\$</b> — | \$256,513    | \$691                   | \$ 12,531                       | <b>\$</b> —       | \$269,735    |
| Restricted cash                         | _           | 195,522      | _                       | 98,522                          | _                 | 294,044      |
| Accounts receivable                     | _           | 2,989,520    | 2,115                   | 68,747                          | _                 | 3,060,382    |
| Mortgage loans held for sale            |             | 1,655,677    |                         | 41,364                          |                   | 1,697,041    |
| Mortgage loans held for investment, net | _           | 1,549        | _                       | 193,883                         | _                 | 195,432      |
| Reverse mortgage interests              |             | 1,956,952    |                         |                                 |                   | 1,956,952    |
| Mortgage servicing rights               |             | 2,910,640    |                         | _                               |                   | 2,910,640    |
| Investment in subsidiaries              | 1,181,205   | 305,193      |                         |                                 | (1,486,398)       |              |
| Property and equipment, net             | _           | 108,980      | 835                     | 11,820                          | _                 | 121,635      |
| Derivative financial instruments        | _           | 83,627       | _                       | 4,706                           | _                 | 88,333       |
| Other assets                            | 17,118      | 523,979      | 268,420                 | 1,036,860                       | (1,563,527)       | 282,850      |
| Total assets                            | \$1,198,323 | \$10,988,152 | \$ 272,061              | \$ 1,468,433                    | \$(3,049,925)     | \$10,877,044 |
| Liabilities and stockholders' equity    |             |              |                         |                                 |                   |              |
| Notes payable                           | \$—         | \$2,489,464  | \$—                     | \$ 1,043,279                    | \$                | \$3,532,743  |
| Unsecured senior notes                  |             | 2,159,651    |                         | _                               |                   | 2,159,651    |
| Payables and accrued liabilities        | _           | 1,343,809    | _                       | 32,619                          | (31,533)          | 1,344,895    |
| Payables to affiliates                  |             | 1,251,073    | 116,349                 | 164,572                         | (1,531,994)       | _            |
| Derivative financial instruments        |             | 9,621        | _                       | _                               |                   | 9,621        |
| Mortgage servicing liabilities          |             | 78,954       |                         | _                               | _                 | 78,954       |
| Other nonrecourse debt                  |             | 2,474,375    |                         | 78,481                          |                   | 2,552,856    |
| Total liabilities                       |             | 9,806,947    | 116,349                 | 1,318,951                       | (1,563,527)       | 9,678,720    |
| Total equity                            | 1,198,323   | 1,181,205    | 155,712                 | 149,482                         | (1,486,398)       | 1,198,324    |
| Total liabilities and equity            | \$1,198,323 | \$10,988,152 | \$272,061               | \$ 1,468,433                    | \$(3,049,925)     | \$10,877,044 |
|   |             |              |                         |                                 |                   |              |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

### NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014 (IN THOUSANDS)

|  | Nationstar  | Issuer     | Guarantor<br>(Subsidiarie | es) | Non-Guaranto (Subsidiaries) | r<br>Elimination | S | Consolidate | ed |
|--|-------------|------------|---------------------------|-----|-----------------------------|------------------|---|-------------|----|
| Revenues:  |             |            |                           |     |                             |                  |   |             |    |
| Servicing fee income                                 | <b>\$</b> — | \$252,537  | \$4                       |     | \$                          | \$(17,133        | ) | \$235,408   |    |
| Other fee income                                     |             | 58,284     | (12,973                   | )   | 80,790                      |                  |   | 126,101     |    |
| Total fee income                                     |             | 310,821    | (12,969                   | )   | 80,790                      | (17,133          | ) | 361,509     |    |
| Gain on mortgage loans held for sale                 |             | 121,912    | _                         |     | 4,124                       | 16,779           |   | 142,815     |    |
| Total revenues                                       |             | 432,733    | (12,969                   | )   | 84,914                      | (354             | ) | 504,324     |    |
| Expenses and impairments:                            |             |            |                           |     |                             |                  |   |             |    |
| Salaries, wages and benefits                         | _           | 135,686    | 750                       |     | 24,321                      | _                |   | 160,757     |    |
| General and administrative                           | _           | 130,356    | (3,002                    | )   | 29,714                      |                  |   | 157,068     |    |
| Loss on foreclosed real estate                       |             | 1,230      |                           |     | 1,501                       | _                |   | 2,731       |    |
| and other  |             | •          |                           |     | •                           |                  |   |             |    |
| Occupancy  | _           | 5,606      | 44                        |     | 1,018                       |                  |   | 6,668       |    |
| Total expenses and impairments                       | _           | 272,878    | (2,208                    | )   | 56,554                      | _                |   | 327,224     |    |
| Other income (expense):                              |             |            |                           |     |                             |                  |   |             |    |
| Interest income                                      | _           | 38,403     | _                         |     | 4,557                       | 354              |   | 43,314      |    |
| Interest expense                                     | _           | (106,771   | ) —                       |     | (9,902)                     | _                |   | (116,673    | )  |
| Gain on disposal of property                         |             | 4,898      | _                         |     |                             |                  |   | 4,898       |    |
| Gain/(Loss) on interest rate swaps and caps          |             | 145        | _                         |     | 795                         | _                |   | 940         |    |
| Gain/(loss) from subsidiaries                        | 111,225     | 13,049     | _                         |     |                             | (124,274         | ) |             |    |
| Total other income (expense)                         | 111,225     | (50,276    | ) —                       |     | (4,550)                     | (123,920         | ) | (67,521     | )  |
| Income before taxes                                  | 111,225     | 109,579    | (10,761                   | )   | 23,810                      | (124,274         | ) | 109,579     |    |
| Income tax expense/(benefit)                         | _           | (1,700     | ) —                       |     | _                           | _                |   | (1,700      | )  |
| Net income/(loss)                                    | 111,225     | 111,279    | (10,761                   | )   | 23,810                      | (124,274         | ) | 111,279     |    |
| Less: Net loss attributable to                       |             | <i>5 1</i> |                           |     |                             |                  |   | <i>5.</i>   |    |
| noncontrolling interests                             | _           | 54         | _                         |     | _                           | _                |   | 54          |    |
| Net income/(loss) excluding noncontrolling interests | \$111,225   | \$111,225  | \$(10,761                 | )   | \$ 23,810                   | \$(124,274       | ) | \$111,225   |    |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

### NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (IN THOUSANDS)

| ,   | Nationstar | Issuer    | Guarantor (Subsidiaries | Non-Guarantos)(Subsidiaries) | or<br>Elimination | s Consolidate | ed |
|---|------------|-----------|-------------------------|------------------------------|-------------------|---------------|----|
| Revenues:   |            |           |                         |                              |                   |               |    |
| Servicing fee income                                    | \$         | \$787,860 | \$ 17                   | \$ <i>-</i>                  | \$(54,206         | \$733,671     |    |
| Other fee income  |            | 90,309    | 45,569                  | 210,488                      |                   | 346,366       |    |
| Total fee income  |            | 878,169   | 45,586                  | 210,488                      | (54,206           | ) 1,080,037   |    |
| Gain on mortgage loans held for sale                    | ·          | 386,461   | _                       | 4,100                        | 53,106            | 443,667       |    |
| Total revenues  |            | 1,264,630 | 45,586                  | 214,588                      | (1,100            | ) 1,523,704   |    |
| Expenses and impairments:                               |            |           |                         |                              |                   |               |    |
| Salaries, wages and benefits                            |            | 418,190   | 4,257                   | 48,957                       |                   | 471,404       |    |
| General and administrative                              |            | 407,220   | 1,461                   | 85,772                       |                   | 494,453       |    |
| Loss on foreclosed real estate                          |            | (160      | ) —                     | 5,986                        |                   | 5,826         |    |
| and other   | _          | •         | ,                       | 3,700                        |                   | 3,020         |    |
| Occupancy   | _          | 20,609    | 277                     | 2,499                        | _                 | 23,385        |    |
| Total expenses and impairments                          | _          | 845,859   | 5,995                   | 143,214                      | _                 | 995,068       |    |
| Other income (expense):                                 |            |           |                         |                              |                   |               |    |
| Interest income   | _          | 116,258   | _                       | 12,840                       | 1,100             | 130,198       |    |
| Interest expense  | _          | (367,784  | ) —                     | (44,911 )                    | · —               | (412,695      | )  |
| Gain on disposal of property                            | _          | 4,898     | _                       | _                            | _                 | 4,898         |    |
| Gain/(Loss) on interest rate swaps and caps             | _          | 652       | _                       | 2,156                        | _                 | 2,808         |    |
| Gain/(loss) from subsidiaries                           | 201,716    | 81,050    | _                       | _                            | (282,766          | ) —           |    |
| Total other income (expense)                            | 201,716    | (164,926  | ) —                     | (29,915)                     | (281,666          | ) (274,791    | )  |
| Income before taxes                                     | 201,716    | 253,845   | 39,591                  | 41,459                       | (282,766          | ) 253,845     |    |
| Income tax expense/(benefit)                            |            | 52,242    |                         |                              |                   | 52,242        |    |
| Net income/(loss)                                       | 201,716    | 201,603   | 39,591                  | 41,459                       | (282,766          | ) 201,603     |    |
| Less: Net loss attributable to noncontrolling interests | _          | (113      | ) —                     | _                            | _                 | (113          | )  |
| Net income/(loss) excluding noncontrolling interests    | \$201,716  | \$201,716 | \$ 39,591               | \$41,459                     | \$(282,766        | ) \$201,716   |    |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

### NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (IN THOUSANDS)

| (IN THOUSANDS)                                       |              |              |                        |                            |              |                   |    |            |     |
|--|--------------|--------------|------------------------|----------------------------|--------------|-------------------|----|------------|-----|
|  | Nationstar   | Issuer       | Guarantor (Subsidiario | Non-Guara<br>es)(Subsidiar | anto<br>ies) | or<br>Elimination | ns | Consolidat | ted |
| Operating activities:                                |              |              |                        |                            |              |                   |    |            |     |
| Net income/(loss)                                    | \$201,716    | \$201,716    | \$ 39,591              | \$ 41,459                  |              | \$ (282,766       | )  | \$201,716  |     |
| Adjustments to reconcile net                         |              |              |                        |                            |              |                   |    |            |     |
| income/(loss) to net cash provided                   |              |              |                        |                            |              |                   |    |            |     |
| by/(used in) operating activities:                   |              |              |                        |                            |              |                   |    |            |     |
| (Gain)/loss from subsidiaries                        | (201,716)    | (81,050      | ) —                    | _                          |              | 282,766           |    | _          |     |
| Share-based compensation                             | _            | 11,344       | <u> </u>               | _                          |              |                   |    | 11,344     |     |
| Net tax effect of stock grants                       |              | (2,197       | ) —                    |                            |              |                   |    | (2,197     | )   |
| Loss on foreclosed real estate and                   |              |              | ,                      |                            |              |                   |    |            | ,   |
| other  |              | (160         | ) —                    | 5,986                      |              |                   |    | 5,826      |     |
| Gain on mortgage loans held for                      |              |              |                        |                            |              |                   |    |            |     |
| sale   |              | (386,461     | ) —                    | (4,100                     | )            | (53,106           | )  | (443,667   | )   |
| Mortgage loans originated and                        |              |              |                        |                            |              |                   |    |            |     |
| purchased, net of fees                               |              | (16,548,058) | ) —                    | _                          |              | _                 |    | (16,548,05 | 58) |
| Proceeds on sale of and payments                     |              |              |                        |                            |              |                   |    |            |     |
| of mortgage loans held for sale                      |              | 17,729,442   |                        | (25,493                    | )            | 53,106            |    | 17,757,055 | 5   |
|  | ~            |              |                        |                            |              |                   |    |            |     |
| (Gain)/loss on derivatives including ineffectiveness | g            | (652         | <b>—</b>               | (2,156                     | )            |                   |    | (2,808     | )   |
| Cash settlement on derivative                        |              |              |                        |                            |              |                   |    |            |     |
| financial instruments                                |              | _            | _                      | 1,352                      |              |                   |    | 1,352      |     |
|  |              | 27 140       | 90                     | 2.726                      |              |                   |    | 20.062     |     |
| Depreciation and amortization                        | _            | 27,148       | 89                     | 2,726                      |              | _                 |    | 29,963     |     |
| Amortization (accretion) of                          |              | 18,578       |                        | (1,918                     | )            |                   |    | 16,660     |     |
| premiums/discounts                                   | 1            |              |                        |                            |              |                   |    |            |     |
| Fair value changes in excess spread                  | 1            | 61,080       |                        |                            |              |                   |    | 61,080     |     |
| financing  |              | ,            |                        |                            |              |                   |    | ,          |     |
| Fair value changes and                               |              | 100.00       |                        |                            |              |                   |    | 100 00=    |     |
| amortization/accretion of mortgage                   | <del>-</del> | 128,227      |                        |                            |              |                   |    | 128,227    |     |
| servicing rights                                     |              |              |                        |                            |              |                   |    |            |     |
| Fair value change in mortgage                        |              | (38,260      | ) —                    |                            |              |                   |    | (38,260    | )   |
| servicing rights liability                           |              | (88,288      | ,                      |                            |              |                   |    | (50,200    | ,   |
| Changes in assets and liabilities:                   |              |              |                        |                            |              |                   |    |            |     |
| Accounts receivable, including                       |              | (3,395,051   | 467                    | 3,996,133                  |              |                   |    | 601,549    |     |
| servicing advances, net                              |              | (3,373,031   | 7 407                  | 3,770,133                  |              |                   |    | 001,547    |     |
| Reverse mortgage funded advances                     | s —          | (572,544     | ) —                    | _                          |              | _                 |    | (572,544   | )   |
| Other assets   | 4,755        | 1,659,322    | (37,347                | ) (1,564,513               | )            | 69                |    | 62,286     |     |
| Payables and accrued liabilities                     |              | (38,452      | (5,950                 | ) 19,011                   |              | (69               | )  | (25,460    | )   |
| Net cash attributable to operating                   | 4,755        | (1,226,028   | (3.150                 | ) 2,468,487                |              |                   |    | 1,244,064  |     |
| activities   | 7,133        | (1,220,020   | (3,130                 | , 2,400,407                |              |                   |    | 1,444,004  |     |

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|  | Nationstar  | Issuer                    |   | Guarantor<br>(Subsidiar |   | Non-Guarar<br>(Subsidiarie | itoi<br>s) | Elimination | sConsolida                | ted |
|--|-------------|---------------------------|---|-------------------------|---|----------------------------|------------|-------------|---------------------------|-----|
| Investing activities:  |             |                           |   |                         |   |                            |            |             |                           |     |
| Property and equipment additions,                                | _           | (29,517                   | ) | (69                     | ) | (11,981                    | )          | _           | (41,567                   | )   |
| net of disposals Gain on disposal of building                    |             | 10,412                    |   |                         |   | •                          |            |             | 10,412                    |     |
| Purchase of forward mortgage                                     | _           | 10,412                    |   | _                       |   | <del></del>                |            | _           | 10,412                    |     |
| servicing rights, net of liabilities                             | _           | (317,247                  | ) | _                       |   | _                          |            | _           | (317,247                  | )   |
| incurred   |             | (==,,==,                  | , |                         |   |                            |            |             | (==-,==-                  | ,   |
| Proceeds from sale of servicer                                   |             | 512,527                   |   |                         |   |                            |            |             | 512 527                   |     |
| advances   | _           | 312,321                   |   | _                       |   | _                          |            | _           | 512,527                   |     |
| Loan repurchases from Ginnie Ma                                  | e—          | (9,134                    | ) | _                       |   | _                          |            | _           | (9,134                    | )   |
| Proceeds from sales of REO                                       | _           | 70,480                    |   | _                       |   | _                          |            | _           | 70,480                    | ,   |
| Acquisitions, net  |             | (18,000                   | ) |                         |   | _                          |            |             | (18,000                   | )   |
| Net cash attributable to investing                               |             | 219,521                   |   | (69                     | ) | (11,981                    | )          |             | 207,471                   |     |
| activities Financing activities:                                 |             |                           |   |                         |   |                            |            |             |                           |     |
| Transfers (to)/from restricted cash                              |             |                           |   |                         |   |                            |            |             |                           |     |
| net  | · —         | 100,185                   |   | 3                       |   | 182,101                    |            | _           | 282,289                   |     |
| Repayment of unsecured senior                                    |             | ( <b>2</b> 0 <b>7</b> 000 |   |                         |   |                            |            |             | ( <b>2</b> 0 <b>7</b> 000 | ,   |
| notes  | _           | (285,000                  | ) |                         |   | _                          |            | _           | (285,000                  | )   |
| Debt financing costs   |             | (11,461                   | ) |                         |   |                            |            |             | (11,461                   | )   |
| Increase/(decrease) in notes                                     |             | 687,306                   |   |                         |   | (2,629,447                 | `          |             | (1,942,141                | 1 \ |
| payable  |             | 087,300                   |   |                         |   | (2,029,447                 | ,          |             | (1,942,14)                | 1 ) |
| Issuance of excess spread  |             | 150,951                   |   |                         |   |                            |            |             | 150,951                   |     |
| financing  |             | 150,551                   |   |                         |   |                            |            |             | 150,551                   |     |
| Repayment of excess spread                                       |             | (135,897                  | ) |                         |   | _                          |            |             | (135,897                  | )   |
| financing  |             |                           |   |                         |   |                            |            |             |                           | ,   |
| Increase in participating interest financing in reverse mortgage |             | 279,636                   |   |                         |   |                            |            |             | 279,636                   |     |
| interests  | _           | 279,030                   |   | _                       |   | <del></del>                |            | _           | 219,030                   |     |
| Proceeds from mortgage servicing                                 |             |                           |   |                         |   |                            |            |             |                           |     |
| rights financing   |             | 52,835                    |   | _                       |   |                            |            | _           | 52,835                    |     |
| Repayment of nonrecourse   |             |                           |   |                         |   | (10.056                    | `          |             | (10.256                   | `   |
| debt-Legacy assets   | _           | _                         |   | _                       |   | (12,356                    | )          | _           | (12,356                   | )   |
| Net tax benefit for stock grants                                 |             | 2,197                     |   |                         |   |                            |            |             | 2,197                     |     |
| issued   |             | 2,197                     |   |                         |   | <del></del>                |            |             | 2,197                     |     |
| Redemption of shares for stock                                   | (4,755)     |                           |   | _                       |   |                            |            | _           | (4,755                    | )   |
| vesting  | (1,700)     |                           |   |                         |   |                            |            |             | (1,700                    | ,   |
| Net cash attributable to financing                               | (4,755)     | 840,752                   |   | 3                       |   | (2,459,702                 | )          | _           | (1,623,702                | 2)  |
| activities   |             |                           |   |                         |   |                            | ,          |             |                           | ,   |
| Net increase in cash and cash equivalents                        | _           | (165,755                  | ) | (3,216                  | ) | (3,196                     | )          | _           | (172,167                  | )   |
| Cash and cash equivalents at                                     |             |                           |   |                         |   |                            |            |             |                           |     |
| beginning of period  | _           | 422,268                   |   | 3,907                   |   | 15,727                     |            |             | 441,902                   |     |
| 5 6 r  | <b>\$</b> — | \$256,513                 |   | \$ 691                  |   | \$ 12,531                  |            | \$ <i>—</i> | \$ 269,735                |     |
|  |             |                           |   |                         |   |                            |            |             |                           |     |

Cash and cash equivalents at end of period

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

### NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING BALANCE SHEET DECEMBER 31, 2013 (IN THOUSANDS)

|   | Nationstar | Issuer       | Guarantor (Subsidiaries) | Non-Guarantor<br>(Subsidiaries) | Eliminations  | Consolidated |
|---|------------|--------------|--------------------------|---------------------------------|---------------|--------------|
| Assets                                  |            |              |                          |                                 |               |              |
| Cash and cash equivalents               | \$—        | \$422,268    | \$3,907                  | \$ 15,727                       | <b>\$</b> —   | \$441,902    |
| Restricted cash                         |            | 312,120      | 3                        | 280,624                         | _             | 592,747      |
| Accounts receivable                     | _          | 1,569,021    | 2,582                    | 4,064,879                       | _             | 5,636,482    |
| Mortgage loans held for sale            | _          | 2,603,380    |                          | _                               | _             | 2,603,380    |
| Mortgage loans held for investment, net | _          | 2,786        | _                        | 208,264                         | _             | 211,050      |
| Reverse mortgage interests              | _          | 1,434,506    |                          | _                               | _             | 1,434,506    |
| Mortgage servicing rights               | _          | 2,503,162    |                          |                                 | _             | 2,503,162    |
| Investment in subsidiaries              | 968,027    | 181,545      |                          |                                 | (1,149,572)   | _            |
| Property and equipment, net             | _          | 115,765      | 855                      | 2,565                           | _             | 119,185      |
| Derivative financial                    |            | 120,187      |                          | 3,691                           |               | 123,878      |
| instruments                             |            | 120,167      |                          | 3,091                           | _             | 123,676      |
| Other assets                            | 21,872     | 4,683,749    | 323,346                  | 3,373,048                       | (8,041,618)   | 360,397      |
| Total assets                            | \$989,899  | \$13,948,489 | \$330,693                | \$ 7,948,798                    | \$(9,191,190) | \$14,026,689 |
| Liabilities and members' equi           | ty         |              |                          |                                 |               |              |
| Notes payable                           | \$—        | \$3,311,625  | \$                       | \$ 3,672,726                    | <b>\$</b> —   | \$6,984,351  |
| Unsecured senior notes                  |            | 2,444,062    |                          |                                 | _             | 2,444,062    |
| Payables and accrued liabilities        |            | 1,319,172    | 5,950                    | 14,791                          | (31,463)      | 1,308,450    |
| Payables to affiliates                  | _          | 3,694,782    | 116,349                  | 4,199,023                       | (8,010,154)   |              |
| Derivative financial instruments        | _          | 8,526        | _                        | _                               | _             | 8,526        |
| Mortgage servicing liabilities          |            | 82,521       |                          |                                 | _             | 82,521       |
| Other nonrecourse debt                  |            | 2,119,774    |                          | 89,107                          | _             | 2,208,881    |
| Total liabilities                       | _          | 12,980,462   | 122,299                  | 7,975,647                       | (8,041,617)   | 13,036,791   |
| Total equity                            | 989,899    | 968,027      | 208,394                  | (26,849 )                       | (1,149,573)   | 989,898      |
| Total liabilities and equity            | \$989,899  | \$13,948,489 | \$330,693                | \$ 7,948,798                    | \$(9,191,190) | \$14,026,689 |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

## NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING STATEMENT OF OPERATIONS FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013 (IN THOUSANDS)

|                                      | Nationstar  | Issuer    | Guarantor (Subsidiaries | Non-Guaranto<br>(Subsidiaries) | er<br>Eliminatio | ons Consolidated |
|--------------------------------------|-------------|-----------|-------------------------|--------------------------------|------------------|------------------|
| Revenues:                            |             |           |                         |                                |                  |                  |
| Servicing fee income                 | <b>\$</b> — | \$357,832 | \$ —                    | \$ —                           | \$(16,153        | ) \$ 341,679     |
| Other fee income                     | _           | 23,404    | 58,780                  | 2,019                          |                  | 84,203           |
| Total fee income                     |             | 381,236   | 58,780                  | 2,019                          | (16,153          | ) 425,882        |
| Gain on mortgage loans held for sale |             | 190,202   | _                       | _                              | 15,754           | 205,956          |
| Total revenues                       |             | 571,438   | 58,780                  | 2,019                          | (399             | ) 631,838        |
| Expenses and impairments:            |             |           |                         |                                |                  |                  |
| Salaries, wages and benefits         | _           | 181,366   | 11,799                  | 93                             |                  | 193,258          |
| General and administrative           |             | 167,409   | 19,566                  | 542                            | _                | 187,517          |
| Loss on foreclosed real estate and   |             | 5,221     |                         | 4 277                          |                  | 9,498            |
| other                                | <del></del> | 3,221     | <del></del>             | 4,277                          | _                | 9,490            |
| Occupancy                            |             | 5,237     | 344                     |                                |                  | 5,581            |
| Total expenses and impairments       |             | 359,233   | 31,709                  | 4,912                          | _                | 395,854          |
| Other income / (expense):            |             |           |                         |                                |                  |                  |
| Interest income                      |             | 60,150    |                         | 3,354                          | 399              | 63,903           |
| Interest expense                     |             | (132,701  | ) —                     | (35,514)                       |                  | (168,215)        |
| Gain on interest rate swaps and caps | _           | 306       | _                       | 94                             | _                | 400              |
| Gain /(loss) from subsidiaries       | 81,885      | (7,888    | ) —                     |                                | (73,997          | ) —              |
| Total other income /(expense)        | 81,885      | (80,133   | ) —                     | (32,066)                       | (73,598          | ) (103,912 )     |
| Income before taxes                  | 81,885      | 132,072   | 27,071                  | (34,959)                       | (73,997          | ) 132,072        |
| Income tax expense                   |             | 50,187    | _                       | <del></del>                    |                  | 50,187           |
| Net income (loss)                    | \$81,885    | \$81,885  | \$ 27,071               | \$ (34,959 )                   | \$(73,997        | \$81,885         |

## NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

## NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013 (IN THOUSANDS)

| D.                                       | Nationstar | Issuer           | Guarantor<br>(Subsidiaries | Non-Guaranto<br>s)(Subsidiaries) | Or<br>Elimination  | s Consolidated |
|--|------------|------------------|----------------------------|----------------------------------|--------------------|----------------|
| Revenues:                                | Φ.         | <b>4040 7</b> 00 | Ф                          | Φ.                               | Φ ( <b>45.0</b> 05 | \              |
| Servicing fee income                     | \$—        | \$849,789        | \$ —                       | \$ <del></del>                   | \$ (47,205         | ) \$802,584    |
| Other fee income                         | _          | 37,800           | 146,791                    | 2,286                            | _                  | 186,877        |
| Total fee income                         |            | 887,589          | 146,791                    | 2,286                            | (47,205            | ) 989,461      |
| Gain on mortgage loans held for sale     |            | 631,144          | _                          | _                                | 45,960             | 677,104        |
| Total revenues                           |            | 1,518,733        | 146,791                    | 2,286                            | (1,245             | ) 1,666,565    |
| Expenses and impairments:                |            | ,                | ,                          | ,                                | . ,                | , , ,          |
| Salaries, wages and benefits             |            | 470,020          | 29,762                     | 93                               |                    | 499,875        |
| General and administrative               |            | 425,268          | 46,378                     | 595                              |                    | 472,241        |
| Loss on foreclosed real estate and other | _          | 9,288            | _                          | 4,075                            | _                  | 13,363         |
| Occupancy                                |            | 18,038           | 759                        | _                                |                    | 18,797         |
| Total expenses and impairments           |            | 922,614          | 76,899                     | 4,763                            | _                  | 1,004,276      |
| Other income / (expense):                |            | ,                | ,                          | ,                                |                    | , ,            |
| Interest income                          |            | 133,834          |                            | 10,869                           | 1,245              | 145,948        |
| Interest expense                         |            | (299,225         | ) —                        | (79,275)                         |                    | (378,500)      |
| Gain on interest rate swaps and caps     | _          | 726              | <u> </u>                   | 1,731                            | _                  | 2,457          |
| Gain /(loss) from subsidiaries           | 267,961    | 740              |                            | _                                | (268,701           | ) —            |
| Total other income /(expense)            | 267,961    | (163,925         | ) —                        | (66,675)                         | (267,456           | ) (230,095 )   |
| Income before taxes                      | 267,961    | 432,194          | 69,892                     | (69,152)                         | (268,701           | ) 432,194      |
| Income tax expense                       |            | 164,233          | _                          | <u> </u>                         | <del>-</del>       | 164,233        |
| Net income (loss)                        | \$267,961  | \$267,961        | \$ 69,892                  | \$ (69,152 )                     | \$(268,701         |                |
| 45                                       |            |                  |                            |                                  |                    |                |

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

# NATIONSTAR MORTGAGE HOLDINGS INC. CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013 (IN THOUSANDS)

| (IN THOUSANDS)                       |              |              |                         |                             |              |              |
|--------------------------------------|--------------|--------------|-------------------------|-----------------------------|--------------|--------------|
|                                      | Nationstar   | Issuer       | Guarantor (Subsidiaries | Non-Guaran<br>(Subsidiaries | Himingfione  | Consolidated |
| Operating activities:                |              |              |                         |                             |              |              |
| Net income/(loss)                    | \$267,961    | \$267,961    | \$ 69,892               | \$ (69,152                  | \$ (268,701) | \$267,961    |
| Adjustments to reconcile net         |              |              |                         |                             |              |              |
| income/(loss) to net cash provided   |              |              |                         |                             |              |              |
| by/(used in) operating activities:   |              |              |                         |                             |              |              |
| (Gain)/loss from subsidiaries        | (267,961)    | (740         | · —                     | _                           | 268,701      | _            |
| Share-based compensation             | _            | 8,140        |                         |                             | <del></del>  | 8,140        |
| Net tax effect of stock grants       |              | (2,660       | ·                       |                             |              | (2,660 )     |
| Loss on foreclosed real estate and   |              |              |                         |                             |              |              |
| other                                |              | 9,288        |                         | 4,075                       |              | 13,363       |
| Gain on mortgage loans held for      |              |              |                         |                             |              |              |
| sale                                 |              | (631,144)    | · —                     |                             | (45,960)     | (677,104)    |
|                                      |              |              |                         |                             |              |              |
| Mortgage loans originated and        | _            | (17,166,460) | · —                     |                             |              | (17,166,460) |
| purchased, net of fees               |              |              |                         |                             |              |              |
| Proceeds on sale of and payments     |              | 15,314,755   |                         | 15,771                      | 45,960       | 15,376,486   |
| of mortgage loans held for sale      |              | ,            |                         | ,                           | ,            | , ,          |
| (Gain) / loss on derivatives         | _            | (726         | · —                     | (1,731                      |              | (2,457)      |
| including ineffectiveness            |              | (,=0)        |                         | (1,701                      |              | (=, /        |
| Cash settlement on derivatives       |              |              |                         | (4,544                      |              | (4,544)      |
| financial instruments                |              |              |                         |                             |              | ,            |
| Depreciation and amortization        | _            | 15,987       | 651                     | 48                          | _            | 16,686       |
| Amortization (accretion) of          |              | 40,937       |                         | (1,676                      |              | 39,261       |
| premiums/discounts                   |              | 40,937       |                         | (1,070                      | <del></del>  | 39,201       |
| Fair value changes in excess         |              | 22 220       |                         |                             |              | 22.220       |
| spread financing                     | _            | 33,229       | _                       | _                           |              | 33,229       |
| Fair value changes and               |              |              |                         |                             |              |              |
| amortization/accretion of            |              | (38,117      | · —                     | _                           |              | (38,117)     |
| mortgage servicing rights            |              | , , ,        |                         |                             |              | ,            |
| Fair value change in mortgage        |              |              |                         |                             |              |              |
| servicing rights financing liability |              | _            |                         |                             |              |              |
| Changes in assets and liabilities:   |              |              |                         |                             |              |              |
| Accounts receivable, including       |              |              |                         |                             |              |              |
| servicing' advances, net             | _            | (68,473      | (27,589)                | (58                         | _            | (96,120 )    |
| _                                    |              |              |                         |                             |              |              |
| Reverse mortgage funded              |              | (460,534)    | · —                     | _                           |              | (460,534)    |
| advances                             | 2 904        | 2.076.794    | (50.016                 | (2.270.916.)                | 17 200       | (221.055     |
| Other assets                         | 3,894        | 3,076,784    | (50,016 )               | (3,379,816)                 |              | (331,855 )   |
| Payable and accrued liabilities      |              | 507,301      | 10,954                  | 2,105                       | (17,299 )    | 503,061      |
| Net cash attributable to operating   | 3,894        | 905,528      | 3,892                   | (3,434,978                  |              | (2,521,664)  |
| activities                           | <i>y</i> = - | ,            | y = =                   | (= ) = -70 . 9 )            |              | , ,- ,       |

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

|   | Nationstar | Issuer     |   | Guarantor<br>(Subsidiar |   | Non-Guara<br>)(Subsidiari |   | Elimination | n:Consolida | ted |
|---|------------|------------|---|-------------------------|---|---------------------------|---|-------------|-------------|-----|
| Investing activities:                                       |            |            |   |                         |   |                           |   |             |             |     |
| Property and equipment additions, net of disposals          | _          | (45,767    | ) | (1,064                  | ) | (1,052                    | ) | _           | (47,883     | )   |
| Purchase of reverse mortgage servicing rights and interests | _          | (15,059    | ) | _                       |   | _                         |   | _           | (15,059     | )   |
| Purchase of forward mortgage                                |            |            |   |                         |   |                           |   |             |             |     |
| servicing rights, net of liabilities incurred               | _          | (2,331,658 | ) | _                       |   | _                         |   | _           | (2,331,658  | 3)  |
| Proceeds on sale of servicer                                |            |            |   |                         |   |                           |   |             |             |     |
| advances  | _          |            |   |                         |   |                           |   | _           | _           |     |
| Loan repurchases from Ginnie Mae                            |            |            |   |                         |   | _                         |   |             |             |     |
| Proceeds from sales of REO                                  |            | 60,389     |   |                         |   |                           |   |             | 60,389      |     |
| Acquisitions, net   | _          | (78,200    | ) |                         |   |                           |   | _           | (78,200     | )   |
| Net cash attributable to investing                          |            | •          |   | (1.061                  |   | /4 0 <b>7</b> 0           |   |             |             |     |
| activities  | _          | (2,410,295 | ) | (1,064                  | ) | (1,052                    | ) | _           | (2,412,411  | l ) |
| Financing activities:                                       |            |            |   |                         |   |                           |   |             |             |     |
| Transfers (to)/from restricted cash,                        |            | (27.4.005  | , | (0.454                  | ` | (71.060                   | , |             | (2.40, 400  | ,   |
| net   |            | (274,085   | ) | (2,454                  | ) | (71,960                   | ) | _           | (348,499    | )   |
| Issuance of unsecured senior notes,                         |            | 1 265 244  |   |                         |   |                           |   |             | 1 265 244   |     |
| net   |            | 1,365,244  |   |                         |   |                           |   |             | 1,365,244   |     |
| Debt financing costs  | _          | (46,784    | ) |                         |   | _                         |   | _           | (46,784     | )   |
| Increase/(decrease) in notes                                |            | (487,360   | ) |                         |   | 3,529,983                 |   |             | 3,042,623   |     |
| payable   |            |            | , |                         |   | 3,327,703                 |   |             |             |     |
| Issuance of excess spread financing                         |            | 707,640    |   |                         |   |                           |   |             | 707,640     |     |
| Repayment of excess servicing                               |            | (77,505    | ) |                         |   |                           |   |             | (77,505     | )   |
| spread financing  |            | (1.1)      | _ |                         |   |                           |   |             | ( )         | ,   |
| Increase in participating interest                          |            | 100 707    |   |                         |   |                           |   |             | 400 707     |     |
| financing in reverse mortgage interests                     |            | 422,787    |   |                         |   |                           |   |             | 422,787     |     |
| Proceeds from mortgage servicing                            |            |            |   |                         |   |                           |   |             |             |     |
| rights financing  | _          | _          |   | _                       |   | _                         |   | _           | _           |     |
| Repayment of nonrecourse                                    |            |            |   |                         |   | (0.025                    | , |             | (0.025      | ,   |
| debt-Legacy assets  |            | _          |   |                         |   | (9,925                    | ) | _           | (9,925      | )   |
| Due to financial services company                           | _          |            |   | _                       |   | _                         |   | _           | _           |     |
| Contributions from joint venture                            |            | 4,990      |   |                         |   | _                         |   |             | 4,990       |     |
| member to noncontrolling interest                           |            | 4,220      |   |                         |   |                           |   |             | 1,220       |     |
| Net tax benefit for stock grants                            | 2,660      |            |   |                         |   | _                         |   | _           | 2,660       |     |
| issued  | _,         |            |   |                         |   |                           |   |             | _, -,       |     |
| Redemption of shares for stock                              | (6,554)    | _          |   |                         |   |                           |   | _           | (6,554      | )   |
| vesting   | ,          |            |   |                         |   |                           |   |             | . ,         |     |
| Net cash attributable to financing                          | (3,894)    | 1,614,927  |   | (2,454                  | ) | 3,448,098                 |   | _           | 5,056,677   |     |
| activities Net increase in cash and cash                    |            |            |   |                         |   |                           |   |             |             |     |
| equivalents   | _          | 110,160    |   | 374                     |   | 12,068                    |   | _           | 122,602     |     |
| oqui vuiciius   |            |            |   |                         |   |                           |   |             |             |     |

| Cash and cash equivalents at        | 152,248   | 401    |             |             | 152,649    |
|-------------------------------------|-----------|--------|-------------|-------------|------------|
| beginning of period                 | 132,240   | 401    | <del></del> | <del></del> | 132,049    |
| Cash and cash equivalents at end of | \$262,408 | \$ 775 | \$ 12.068   | <b>s</b> —  | \$ 275,251 |
| period y—                           | Ψ202,700  | Ψ 113  | Ψ 12,000    | Ψ —         | Ψ 213,231  |

## 17. Disclosures Related to Transactions with Affiliates of Fortress Investment Group LLC

Nationstar has several agreements to act as the loan subservicer for Springleaf Home Equity, Inc., Springleaf General Financial Services of Arkansas, Inc. and MorEquity, Inc. (collectively, Springleaf) totaling \$2.2 billion for which Nationstar receives a monthly per loan subservicing fee and other performance incentive fees subject to the agreements with Springleaf. For the three months ended September 30, 2014 and 2013 Nationstar recognized revenue of \$1.1 million and \$2.1 million, respectively in additional servicing and other performance incentive fees related to these portfolios. For the nine months ended September 30, 2014 and 2013, Nationstar recognized revenue of \$4.7 million and \$6.1 million, respectively in additional servicing and

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

other performance incentive fees related to these portfolios. At September 30, 2014 and December 31, 2013, Nationstar had an outstanding receivable from Springleaf of \$0.5 million and \$0.6 million, respectively, which was included as a component of accounts receivable.

In August 2014, Nationstar entered into a Mortgage Servicing Rights Purchase and Sale Agreement with Springleaf Finance Corporation and MorEquity, Inc., whereby Nationstar agreed to purchase certain servicing rights related to loans previously subserviced for Springleaf. Under the terms of this Mortgage Servicing Rights Purchase and Sale Agreement, Nationstar purchased the servicing rights related to a pool of loans with an aggregate UPB of approximately \$4.8 billion. The purchase price related to this Mortgage Servicing Rights Purchase and Sale Agreement was approximately \$38.8 million.

Nationstar is the loan servicer for several securitized loan portfolios managed by Newcastle Investment Corp. (Newcastle), which is managed by an affiliate of Fortress Investment Group LLC, for which Nationstar receives a monthly net servicing fee equal to 0.50% per annum on the unpaid principal balance of the portfolios, which was \$0.8 billion and \$0.9 billion, as of September 30, 2014 and 2013, respectively. For the three months ended September 30, 2014 and 2013, Nationstar received servicing fees and other performance incentive fees of \$1.0 million and \$1.1 million, respectively. For the nine months ended September 30, 2014 and 2013, Nationstar received servicing fees and other performance incentive fees of \$3.1 million and \$3.5 million, respectively.

Additionally, Nationstar has entered into several agreements with certain entities formed by New Residential, in which New Residential and/or certain funds managed by Fortress own an interest (each a "New Residential Entity"), where Nationstar sold to the related New Residential Entity the right to receive a portion of the excess cash flow generated from certain acquired MSRs after receipt of a fixed basic servicing fee per loan. Nationstar retains all ancillary income associated with servicing such MSRs and the remaining portion of the excess cash flow after receipt of the fixed basic servicing fee. Nationstar is the servicer of the loans and provides all servicing and advancing functions for the portfolio. The related New Residential Entity does not have prior or ongoing obligations associated with these MSR portfolios. Furthermore, should Nationstar refinance any loan in such portfolios, subject to certain limitations, Nationstar will be required to transfer the new loan or a replacement loan of similar economic characteristics into the portfolios. The new or replacement loan will be governed by the same terms set forth in the agreements described above.

In addition, Nationstar has paid \$20.2 million to New Residential for delinquent service fees in advance of the contractual due date. This amount will be ultimately netted against future remittances. This amount is recorded as an offset to outstanding excess spread financing in our consolidated financial statements. The fair value of the outstanding liability related to these agreements was \$1,062.5 million and \$986.4 million at September 30, 2014 and December 31, 2013, respectively.

In February 2013, Nationstar acquired certain fixed and adjustable rate reverse mortgage loans with an unpaid principal balance totaling \$83.1 million for a purchase price of \$50.2 million. In conjunction with this acquisition, Nationstar entered into an agreement with NIC Reverse Loan LLC, a subsidiary of Newcastle, to sell a participating interest amounting to 70% of the acquired reverse mortgage loans. Both Nationstar and NIC Reverse Loan LLC are entitled to the related percentage interest of all amounts received with respect to the reverse mortgage loans, net of payments of servicing fees and the reimbursement to Nationstar of servicing advances. Nationstar receives a fixed payment per loan for servicing these reverse mortgage loans. Nationstar records these reverse mortgage loans as reverse mortgage interests on the Company's consolidated balance sheet.

In December 2013, Nationstar launched a new servicing acquisition structure. Under this structure, Nationstar agreed to sell to a joint venture entity capitalized by New Residential and other investors (collectively, the Purchaser),

approximately \$2.7 billion of servicer advances currently outstanding on three pools of residential, non-agency mortgage loans, with the potential for up to \$6.3 billion. Nationstar also agreed to the sale of the basic fee component of related mortgage servicing rights of approximately \$44.3 billion of UPB with potential for up to \$130.1 billion of UPB. Nationstar will continue to act as named servicer under each servicing agreement until servicing is transferred to the Purchaser. After the transfer of servicing under any servicing agreement to the Purchaser, Nationstar will subservice the applicable residential mortgage loans.

While the transfer of the mortgage servicing rights to New Residential is intended to achieve the economic result of a sale of

mortgage servicing rights, Nationstar will account for the transactions as financings until the required third party consents are obtained and ownership, for accounting purposes, of the MSRs transfer to New Residential.

Special purpose subsidiaries of Nationstar previously issued approximately \$2.1 billion of nonrecourse variable funding notes

# NATIONSTAR MORTGAGE HOLDINGS INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands, unless otherwise stated)

(the Notes) to finance the advances funded or acquired by Nationstar. The Notes were issued through two wholly-owned special purpose entities (the Issuers) pursuant to two servicer advance facilities. Pursuant to the Sale Agreement, New Residential purchased the outstanding equity of the wholly-owned special purpose entities of Nationstar that own the Issuers (the Depositors). On the sale date, New Residential and Nationstar amended and restated the transaction documents for each facility. Under these amended and restated transaction documents for each facility, Nationstar will continue to sell future service advances to New Residential, and New Residential will sell the new servicer advances to the Depositors.

Nationstar received approximately \$307.3 million in cash proceeds from the Sale Agreement. The fair value of the outstanding

liability related to the Sale Agreement was \$44.4 million at September 30, 2014.

In January 2014, Nationstar entered into one Sale Supplements (together with the Master Servicing Rights Purchase Agreement, collectively the "January Sale Agreement") with the Purchaser. Under the January Sale Agreement, Nationstar sold to the Purchaser the right to repayment on approximately \$253.5 million of servicer advances related to non-agency mortgage loans. In addition, Nationstar also sold the right to receive the basic fee component of the related mortgage servicing rights of approximately \$8.3 billion of UPB, in exchange for the Purchaser remitting a portion of the basic fee to Nationstar continuing to service the mortgage loans. Nationstar received approximately \$253.5 million in cash proceeds from the January Sale Agreement.

In February 2014, Nationstar entered into a Sale Supplement (together with the Master Servicing Rights Purchase Agreement, collectively the February Sale Agreement) with the Purchaser. Under the February Sale Agreement, Nationstar sold to the Purchaser the right to repayment on approximately \$756.2 million of servicer advances related to non-agency mortgage loans. In addition, Nationstar also sold the right to receive the basic fee component of the related mortgage servicing rights of approximately \$9.4 billion of UPB, in exchange for the Purchaser remitting a portion of the basic fee to Nationstar continuing to service the mortgage loans. Nationstar received approximately \$91.4 million in cash proceeds from the February Sale Agreement.

In March 2014, Nationstar entered into a Sale Supplement (together with the Master Servicing Rights Purchase Agreement, collectively the March Sale Agreement) with the Purchaser. Under the March Sale Agreement, Nationstar sold to the Purchaser the right to repayment on approximately \$299.1 million of servicer advances related to non-agency mortgage loans. In addition, Nationstar also sold the right to receive the basic fee component of the related mortgage servicing rights of approximately \$10.5 billion of UPB, in exchange for the Purchaser remitting a portion of the basic fee to Nationstar continuing to service the mortgage loans. Nationstar received approximately \$41.4 million in cash proceeds from the March Sale Agreement.

In May 2014, Nationstar entered into Sale Supplements (together with the Master Servicing Rights Purchase Agreement, collectively the May Sale Agreement) with the Purchaser. Under the May Sale Agreement, Nationstar sold to the Purchaser the right to repayment on approximately \$617.5 million of servicer advances related to non-agency mortgage loans. In addition, Nationstar also sold the right to receive the basic fee component of the related mortgage servicing rights of approximately \$12.0 billion of UPB, in exchange for the Purchaser remitting a portion of the basic fee to Nationstar for continuing to service the mortgage loans. Nationstar received approximately \$75.2 million in cash proceeds from the May Sale Agreement.

In June 2014, Nationstar entered into Sale Supplements (together with the Master Servicing Rights Purchase Agreement, collectively the June Sale Agreement) with the Purchaser. Under the June Sale Agreement, Nationstar sold to the Purchaser the right to repayment on approximately \$303.8 million of servicer advances related to non-agency mortgage loans. In addition, Nationstar also sold the right to receive the basic fee component of the related mortgage servicing rights of approximately \$14.0 billion of UPB, in exchange for the Purchaser remitting a portion of the basic fee to Nationstar for continuing to service the mortgage loans. Nationstar received approximately \$51.0 million in cash proceeds from the June Sale Agreement.

In May 2014, Nationstar entered into a servicing arrangement with New Residential whereby Nationstar will service residential mortgage loans that New Residential and/or its various affiliates and trust entities acquire. The terms and fees of this servicing arrangement generally conform with industry standards for stand-alone residential mortgage loan servicing. For the three and nine months ended September 30, 2014, Nationstar recognized revenue of \$1.6 million related to these servicing arrangements.

18. Subsequent Events

In October 2014, Nationstar amended its \$1.1 billion outstanding agency advance financing facility with a financial institution. Under the terms of the amended agreement, the maturity dates related to the outstanding variable funding notes was extended to October 2015.

In October 2014, Nationstar amended its \$200 million outstanding master repurchase agreement with a financial institution. Under the terms of the amended agreement, the maturity date related to this facility was extended to October 2015.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### INTRODUCTION

Management's discussion and analysis of financial condition and results of operations (MD&A) is a supplement to and should be read in conjunction with the accompanying unaudited consolidated financial statements and provides additional information on our businesses, current developments, financial condition, cash flows and results of operations. References in this document to "Nationstar," "Company," "we," "us," and "our," mean Nationstar Mortgage Holdings Inc. and our consolidated subsidiaries, unless the context requires otherwise.

Significant components of the MD&A are as follows:

Overview. We provide a description of our business segments as well as items we believe are important in understanding the results of operations or in understanding future trends.

Results of operations. We provide an analysis of our results of operations both on a consolidated and a segment basis.

Liquidity and capital resources. We provide a review of our sources and uses of liquidity.

Other. We provide an analysis of the critical accounting policies and estimates and a summary of our contractual obligations.

#### **OVERVIEW**

We are a leading residential mortgage services company. Our success ultimately depends on providing quality solutions to homeowners, home sellers, investors and other market participants. As of the second quarter of 2014, the Company recast its business segment reporting structure as a result of a change in the Chief Operating Decision Maker. The realignment principally involved the separation of the former Servicing segment into two segments and the reclassification of previously allocated corporate costs, including interest costs related to Nationstar's unsecured senior debt, into the Corporate and Other segment. Corporate costs included within the Corporate and Other segment include expenses related to certain executive salaries and other corporate functions that are not directly attributable to our operating segments.

We report our operations via three operating segments:

#### Servicing

Our Nationstar Mortgage and Champion Mortgage brands together comprise the fifth largest residential mortgage servicing platform providing services to approximately 2.2 million customers with an outstanding principal balance in excess of \$377.8 billion. Whether servicing mortgages we originate or on behalf of others, our approach is a customer centric model that emphasizes borrower interaction to minimize complaints, improve loan performance and cure loan delinquencies. Our commitment is to preserve neighborhoods and communities principally through continued home ownership. We earn fees for collecting monthly mortgage payments from homeowners, processing those payments and passing them on to investors that ultimately own the mortgage.

We view our servicing portfolio as a relatively stable annuity that generates reliable and predictable cash flows. Although mortgage loans by definition are an amortizing asset, our ability to modify nonperforming loans, assist our existing customers with a refinance or new home purchase and take advantage of existing flow opportunities generally allows us to maintain or replenish our servicing portfolio. Bulk acquisitions of MSRs generally serve to grow the servicing portfolio. We have a proven track record of reducing the delinquencies within portfolios and ultimately

extending the duration of our overall MSR pool of loans which in turn increases the future earnings potential of such pools.

We generally acquire MSRs on a standalone basis or via an innovative model in which financial partners co-invest in "excess MSRs." Typically, we utilize cash on hand to pay for smaller acquisitions of MSRs; however, we believe we have the ability to access debt and equity markets for these opportunities when prudent. We anticipate that current market and regulatory conditions will limit significant purchases and will generally result in a preference by sellers to dispose of potentially more, but smaller, portfolios of \$25 billion or less. Subservicing represents another means of growing our servicing business, as subservicing contracts are typically awarded on a no-cost basis and do not require substantial capital.

As of September 30, 2014, primary servicing and subservicing represented 87.6% and 4.9%, respectively, of our total servicing portfolio, with 7.5% of our outstanding servicing portfolio consisting of reverse residential mortgage loans.

## Originations

Our originations segment comprises both the Greenlight Loans and Nationstar brands. We originate primarily conventional agency (GSE) and government-insured residential mortgage loans and, to mitigate credit risk, typically sell these loans within approximately 30 days while retaining the associated servicing rights. Our primary focus is assisting customers currently in our servicing portfolio with refinances or loans for new home purchases ("recapture"). This serves the dual purpose of increasing our origination margins by reducing marketing and other costs to acquire customers as well as replenishment of our servicing portfolio.

In 2014, our focus areas include right-sizing the operations, maximizing capacity utilization, moving to a single integrated platform and developing new solutions that will ultimately increase our ability to recapture additional loans from our servicing portfolio.

#### Solutionstar

Solutionstar provides technology and data enhanced solutions to homebuyers, home sellers, real estate agents and companies engaged in the origination and/or servicing of mortgage loans. Solutionstar intends to transform the home buying experience through the utilization of a next generation real estate exchange and the delivery of quality residential real estate services. We intend on making significant investments in innovative technology and services to make the home purchase experience simpler and more accessible for all market participants.

This segment principally operates two divisions:

Real Estate Exchange - comprises our Homesearch.com and Real Estate Digital offerings, which utilize the power of technology, data analytics and the internet to deliver technologies and services that facilitate the efficient exchange of homes over an internet based real estate marketplace.

Real Estate Services - comprises the Solutionstar and Veripro branded residential services which principally include title and escrow, collateral valuation and asset management services.

Today, we sell over 1,000 properties a month through our Homesearch.com exchange, which increases transparency in the home buying process, reduces fraud risk and provides better execution as evidenced generally by higher sales price and lower average days to sell compared to traditional sales. As we integrate the recent Real Estate Digital acquisition and invest in the overall service offerings, we intend to enhance the ability to search, evaluate and transact for homes on Homesearch.com.

From a search perspective, Homesearch.com is increasingly supported by a data rich and analytically enhanced engine utilizing MLS data as well as significant quantities of off market data to provide homebuyers and sellers a real time window into both their existing real estate market and desired real estate markets. Behind the portal we intend to provide real estate agents and service providers the ability to handle the transaction in a systematic process that enhances the experience for the homebuyer and seller. Finally, the multiple offer management system that currently allows us to sell properties sourced from the servicing portfolio will be expanded to cover the broader market providing a true transparent real estate exchange.

With respect to our Real Estate Services, we are focused on the creation and delivery of high quality services for purchase, refinance and default transactions. Our focus to date has been to serve existing third-party customers and capture refinance and default transactions generated by our servicing and originations platform. Today, significant opportunity still exists with respect to penetration of our own operations and current customers. To capitalize on the

opportunities, we have or are putting into place, dedicated business development teams focused on increasing allocations from our existing customers, identifying new clients and launching new products and services.

## **RESULTS OF OPERATIONS**

Consolidated Results

| Consolidated Statements of Operations | For the three months ended September 30 |            | For the nine months ended September 3 |              |  |
|---------------------------------------|---|------------|---------------------------------------|--------------|--|
| (In thousands)                        | 2014                                    | 2013       | 2014                                  | 2013         |  |
| Revenues                              | 504,324                                 | 631,838    | 1,523,704                             | 1,666,565    |  |
| Expenses and impairments              | 327,224                                 | 395,854    | 995,068                               | 1,004,276    |  |
| Other income (expense), net           | (67,521                                 | ) (103,912 | ) (274,791                            | ) (230,095 ) |  |
| Income before taxes                   | \$109,579                               | \$132,072  | \$253,845                             | \$432,194    |  |

#### Revenues

Revenues declined both in the three and nine months ended September 30, 2014, when compared to the prior year primarily as a result of a reduction in the gain on loans held for sale generated by our Originations segment as well as reduced servicing fee income from the Servicing Segment. Revenues in the Solutionstar Segment more than doubled over both periods, offsetting declines in the other segments due principally to increased property sales as a result of additional portfolio boardings in the servicing platform in the latter half of 2013 and the rollout of new services.

## Expenses and impairments

Expenses and impairments as a percent of revenues increased both in the three and nine month periods principally due to the composition of revenues being more heavily weighted towards our Servicing segment which has lower margins than our Originations segment. Expenses in the Servicing segment are generally driven by the increase in the average UPB of our servicing portfolio.

## Other income (expense), net

Other income (expense), net is primarily comprised of interest income and expense as well the impact of derivative positions. Other income (expense), net decreased in the three month period as interest expense from our warehouse lines declined in the servicing business. This item increased in the nine month period primarily due to higher interest expense as a result of higher average corporate debt and servicing advance financing expense, as well as lower interest income from the reduced volume of mortgage loans held for sale.

## Segment Results

Revenues generated on inter-segment services performed are valued based on estimated market value. Expenses are allocated to individual segments based on the estimated value of services performed, total revenue contributions, personnel headcount, or the equity invested in each segment based on the type of expense allocated. Expenses for consolidated back-office operations and general overhead expenses such as executive administration and accounting are not allocated to the business segments.

The following table presents income (loss) before taxes by segment for the indicated periods.

| Income (loss) before taxes | For the three   |              | For the nine               |            |  |  |  |
|----------------------------|-----------------|--------------|----------------------------|------------|--|--|--|
| meome (loss) before taxes  | months ended Se | eptember 30, | months ended September 30, |            |  |  |  |
|                            | 2014            | 2013         | 2014                       | 2013       |  |  |  |
| Servicing                  | \$89,938        | \$165,275    | \$206,607                  | \$348,177  |  |  |  |
| Originations               | 51,243          | 32,096       | 144,059                    | 252,622    |  |  |  |
| Solutionstar               | 35,165          | 9,200        | 98,665                     | 15,634     |  |  |  |
| Corporate and Other        | (66,767         | ) (74,499    | (195,486                   | ) (184,239 |  |  |  |

Total Income before taxes \$109,579 \$132,072 \$253,845 \$432,194

Servicing Segment

The following table summarizes our Servicing Segment's pre-tax operating results for the periods presented:

|   | For the three months ended September 30, |   | For the nine months ended Se |   | eptember 30, |   |           |   |
|---|--|---|------------------------------|---|--------------|---|-----------|---|
|   | 2014                                     |   | 2013                         |   | 2014         |   | 2013      |   |
| Primary servicing                                 | \$293,069                                |   | \$297,835                    |   | \$898,139    |   | \$724,069 |   |
| Reverse servicing                                 | 13,983                                   |   | 13,909                       |   | 41,999       |   | 42,486    |   |
| Other revenue                                     | 26,966                                   |   | 36,724                       |   | 68,750       |   | 136,258   |   |
| Total revenue before MSR fair value adjustment    | s 334,018                                |   | 348,468                      |   | 1,008,888    |   | 902,813   |   |
| MSR fair value adjustments                        | (5,308                                   | ) | 14,257                       |   | (129,346     | ) | 37,474    |   |
| Fair value adjustments on MSR financing liability | (10,997                                  | ) |                              |   | 38,260       |   |           |   |
| Fair value adjustments on excess spread financing | (37,313                                  | ) | 14,443                       |   | (61,080      | ) | (33,229   | ) |
| Total revenues                                    | 280,400                                  |   | 377,168                      |   | 856,722      |   | 907,058   |   |
| Expenses and impairments                          | 160,975                                  |   | 158,247                      |   | 511,998      |   | 432,219   |   |
| Other income (expense), net                       | (29,487                                  | ) | (53,646                      | ) | (138,117     | ) | (126,662  | ) |
| Income before taxes                               | \$89,938                                 |   | \$165,275                    |   | \$206,607    |   | \$348,177 |   |
| Income before taxes margin                        | 32.1                                     | % | 43.8                         | % | 24.1         | % | 38.4      | % |
| Average UPB - Boarded Servicing Portfolio         | \$357,771                                |   | \$312,600                    |   | \$359,625    |   | \$271,021 |   |

Total Servicing Fee Income before MSR fair value adjustments

Servicing fee income before MSR mark decreased in the three month period but increased in the nine month period. The three month decline was driven by a reduction in other revenue due to retained fees remitted to New Residential Investment Corp. (NRZ) related to the advance sales completed in December 2013 and during 2014. The increase in the nine month period was due to higher average UPB on our forward servicing portfolio in the 2014 period compared to the 2013 period. The increase in our servicing portfolio was primarily driven by an increase in average UPB for loans serviced for GSEs and other subservicing contracts for third-party investors to \$209.4 billion in 2014 compared to \$155.2 billion for 2013.

The growth in average UPB is a key driver of servicing fee income. The growth in average UPB of our boarded forward servicing portfolio for the nine months ended September 30, 2014 was 30% over the average for the year ended December 31, 2013. Growth in average UPB for 2013 compared to 2012 was 87%. The UPB growth in 2014 was largely driven by acquisitions from late 2013. During 2014, increasing regulatory reviews and capital requirements resulted in fewer opportunities to acquire large bulk transfers of servicing assets which depressed our UPB growth rate in the first nine months of 2014.

Other revenue includes income from modifications and workouts. The table below provides a summary of units processed for the periods noted:

|                        | For the three |                 | For the nine |                 |
|------------------------|---------------|-----------------|--------------|-----------------|
|                        | months ended  | l September 30, | months ended | l September 30, |
|                        | 2014          | 2013            | 2014         | 2013            |
| HAMP modifications     | 3,854         | 4,100           | 15,232       | 8,624           |
| Non HAMP modifications | 7,073         | 6,338           | 26,505       | 16,050          |
| Workouts               | 7,884         | 7,579           | 23,067       | 20,492          |
| Total Units            | 18,811        | 18,017          | 64,804       | 45,166          |

**Expenses and Impairments** 

Expenses and impairments increased primarily due to general and administrative and occupancy-related expenses associated with increased headcount and growth in the servicing portfolio.

Other income (expense), net

Total other income (expense) decreased in the three month period due to reduced average outstanding servicer advance balances. Total other expense increased in the nine month period primarily due to higher average outstanding servicer advance balances from portfolio growth and additional excess spread financing related to MSR purchases in 2013.

## MSR Fair Value Adjustments, net

The fair value of our MSRs is based upon the present value of the expected future cash flows related to servicing these loans. The revenue components of the cash flows are servicing fees, interest earned on custodial accounts and other ancillary income. The expense components include operating costs related to servicing the loans (including delinquency and foreclosure costs) and interest expense on servicing advances. The expected future cash flows are primarily impacted by prepayment estimates, delinquencies and market discount rates. Generally, the value of interest-sensitive MSRs increases when interest rates increase and decreases when interest rates decline due to the effect those changes in interest rates have on prepayment estimates. MSR valuations are also affected by expanding or contracting trading multiples in MSR transactions. We believe our fair value estimates are consistent with those of other major market participants as we utilize third-party valuation experts to assist in our MSR valuation and determination or market assumptions. See Note 6, Mortgage Servicing Rights, of the notes to the consolidated financial statements for certain additional information regarding our MSR valuation methodology.

The following table provides information on the fair value of the Company's owned forward MSR portfolio together with the UPB of the portfolios. The UPB associated with our Credit Sensitive MSRs decline due to normal runoff in the period. Our interest rate sensitive UPB increased due to additions from retained servicing on newly originated loans as well as flow MSR purchases.

|                                 | September 30, 2014 | 4 December 31, 2013 | Variance     | % Increase (decrease) |    |
|---------------------------------|--------------------|---------------------|--------------|-----------------------|----|
| MSR - Fair Value                | \$2,898,209        | \$2,488,283         | \$409,926    | 16.5                  | %  |
| Unpaid principal balance on for | ward               |                     |              |                       |    |
| loans serviced for others       |                    |                     |              |                       |    |
| Credit Sensitive loans          | 242,991,593        | 266,757,777         | (23,766,184  | ) (8.9                | )% |
| Interest Sensitive loans        | 75,980,389         | 56,056,362          | 19,924,027   | 35.5                  | %  |
| Total                           | \$318,971,982      | \$322,814,139       | \$(3,842,157 | ) (1.2                | )% |
| NT 4' 4 1.4 C 11 '              | . 1 . 1            |                     | 1 CMCD       | C 41 1 4              |    |

Nationstar used the following weighted average assumptions in estimating the fair value of MSRs for the dates indicated:

|                                      | September 30, 2014 |   | December 31, 2013 |   | Variance |    | % Increase (decrease) |    |
|--------------------------------------|--------------------|---|-------------------|---|----------|----|-----------------------|----|
| Credit Sensitive MSRs                |                    |   |                   |   |          |    |                       |    |
| Discount rate                        | 12.15              | % | 14.17             | % | (2.02    | )% | (14.3                 | )% |
| Total prepayment speeds              | 17.24              | % | 20.34             | % | (3.1     | )% | (15.2                 | )% |
| Expected weighted-average life (yrs) | 5.59               |   | 4.63              |   | 0.96     |    | 20.7                  | %  |
| Credit losses                        | 7.35               | % | 22.87             | % | (15.52   | )% | (67.9                 | )% |
| Interest Rate Sensitive MSRs         |                    |   |                   |   |          |    |                       |    |
| Discount rate                        | 9.60               | % | 10.50             | % | (0.90)   | )% | (8.6)                 | )% |
| Total prepayment speeds              | 9.77               | % | 8.97              | % | 0.8      | %  | 8.9                   | %  |
| Expected weighted average life (yrs) | 7.01               |   | 7.88              |   | (0.87)   |    | (11.0                 | )% |
| Credit losses                        | 2.22               | % | 9.12              | % | (6.9     | )% | (75.7                 | )% |

Changes in assumption used to estimate the fair value of MSRs reflect changes in our view of market conditions affecting MSR values as well as changes based on the performance in the underlying pools of loans. We refined our estimates of servicing costs in our model in both credit and interest rate sensitive pools to changes our cost structure and to align more closely with market participant assumptions.

Discount rates were reduced to reflect increasing market trading multiples. Prepayment speed on interest sensitive loans increased due to a decline in mortgage interest rates over the period.

Reduced prepayment speeds in credit sensitive loans along with improved credit losses in both credit and interest sensitive pools are driven by lower overall actual prepayments as well as a higher proportion of voluntary versus involuntary prepayments.

Another component of our service fee income is the fair value changes in our excess spread financings. In conjunction with various MSR acquisitions, we have entered into sale and assignment agreements, which we account for as financings, whereby we sold the right to receive a portion of the excess cash flow generated from certain underlying MSR portfolios after receipt of a fixed basic servicing fee per loan. We measure these financing arrangements at fair value. The fair value on excess spread financing is based on the present value of future expected discounted cash flows with the discount rate approximately current market value for similar financial instruments.

The following table provides information on the fair value of the Company's excess spread financing for the periods

The following table provides information on the fair value of the Company's excess spread financing for the periods indicated (dollars in thousands).

|                                      | September 30, 201 | 14 | December 31, 201 | 3 | Variance  |    | % Increase (decrease) |    |
|--------------------------------------|-------------------|----|------------------|---|-----------|----|-----------------------|----|
| Excess spread financing - fair value | \$1,062,544       |    | \$986,410        |   | \$76,134  |    | 7.7                   | %  |
| Weighted-average assumptions:        |                   |    |                  |   |           |    |                       |    |
| Mortgage prepayment speeds           | 12.8              | %  | 9.6              | % | 3.2       | %  | 33.3                  | %  |
| Average life of mortgage loans       | 5.7 years         |    | 4.7 years        |   | 1.0 years |    | 21.3                  | %  |
| Discount rate                        | 11.8              | %  | 13.9             | % | (2.1      | )% | (15.1                 | )% |

As of September 30, 2014, we were a party to several excess spread financing arrangements with similar, but not identical, contract terms. With respect to the weighted average assumptions utilized in determining the fair value of the Company's excess spread financing, the assumed mortgage prepayment speed increase and the assumed discount rate decrease is consistent with similar assumption changes to the underlying MSR asset.

The activity in our excess spread financing carried at fair value is as follows for the date indicated (in thousands):

|   | For the nine months ended | For the year ended |   |
|---|---------------------------|--------------------|---|
|   | September 30, 2014        | December 31, 2013  |   |
| Fair value at the beginning of the period                 | \$986,410                 | \$288,089          |   |
| Additions:  |                           |                    |   |
| New financings  | 150,951                   | 755,344            |   |
| Deductions:   |                           |                    |   |
| Settlements   | (135,897                  | ) (130,356         | ) |
| Changes in fair value:                                    |                           |                    |   |
| Due to changes in valuation inputs or assumptions used in | 71,439                    | 148,852            |   |
| the valuation model                                       | 71,439                    | 140,032            |   |
| Other changes in fair value                               | (10,359                   | ) (75,519          | ) |
| Fair value at the end of the period                       | \$1,062,544               | \$986,410          |   |

Other changes in fair value includes \$127.0 million in accretion for the nine months ended September 30, 2014 and \$145.5 million for the twelve months ended December 31, 2013. Fair value changes in our mortgage servicing rights financing liability also impact service fee income. In conjunction with this servicing acquisition structure, we entered into several sale agreements on our outstanding advances whereby we sold the right to repayment on outstanding servicer advances. We also sold the right to receive the basic fee component on the related MSRs. We continue to service the loans in exchange for a portion of the basic fee. We measure these financings at fair value. The activity in our mortgage servicing financing liability carried at fair value is as follows for the dates indicated (in thousands):

| Fair value at the beginning of the period  | For the nine months ended<br>September 30, 2014<br>\$29,874 | For the year ended December 31, 2013 \$— |
|--|---|--|
| Additions:   |   |  |
| New financings   | 52,835  | 29,874                                   |
| Changes in fair value:   |   |  |
| Due to changes in valuation inputs or assumptions used in<br>the valuation model | (18,443   | ) —                                      |
| Other changes in fair value  | (19,817   | ) —                                      |
| Fair value at the end of the period  | \$44,449  | \$29,874                                 |

Nationstar estimates fair value of the MSR financing liability based on the present value of future expected discounted cash flows with the discount rate approximating current market value for similar financial instruments. The cash flow assumptions and prepayment assumptions used in the model are based on various factors, with the key assumptions at September 30, 2014 and December 31, 2013 being advance financing rates, advance recovery rates and working capital assumptions.

The table below provides detail of the characteristics and key performance metrics of our boarded forward servicing portfolio for the periods indicated.

|   | September 30, 2014 <sup>(1)</sup> | September 30, 2013 <sup>(2)</sup> |
|---|-----------------------------------|-----------------------------------|
| (\$ in millions, except for average loan amount)            |                                   |                                   |
| Loan count-servicing  | 1,897,640                         | 1,866,247                         |
| Ending unpaid principal balance                             | \$325,403                         | \$311,662                         |
| Average unpaid principal balance                            | \$330,656                         | \$242,799                         |
| Average loan amount   | \$171,478                         | \$166,999                         |
| Average coupon <sup>(3)</sup>                               | 5.07 %                            | 5.30 %                            |
| Average FICO  | 685                               | 684                               |
| 60+ delinquent (% of loans) (4)                             | 10.6 %                            | 12.1 %                            |
| Total prepayment speed (12 month constant pre-payment rate) | 13.6 %                            | 18.6 %                            |

- (1) 2014 characteristics and key performance metrics of our servicing portfolio excludes approximately \$24.0 billion and approximately 165,366 units of forward residential mortgage loans acquired and currently serviced by others.
- 2013 characteristics and key performance metrics of our servicing portfolio excludes approximately \$35.2 billion and approximately 216,780 units of forward residential mortgage loans acquired and serviced by others.
- The Company's servicing portfolio contains a wide range of coupons ranging from 2.0% to more than 8.0%. The
- (3) average coupon listed in the table above is the arithmetic mean coupon of boarded loans in the Company's servicing portfolio as of September 30, 2014 and 2013.
- (4) Loan delinquency is based on the current contractual due date of the loan. In the case of a completed loan modification, delinquency is based on the modified due date of the loan.

The following table represents our total forward servicing portfolio, including amounts previously transferred as part of our excess spread finance arrangements and amounts for which we serviced loans for others:

|  | September 30, 2014 | September 30, 2013 |
|--|--------------------|--------------------|
| UPB (in millions)  |                    |                    |
| Owned forward servicing portfolio - unencumbered                       | \$82,504           | \$74,698           |
| Owned forward servicing portfolio - subject to excess spread financing | 248,515            | 232,834            |
| Subserviced forward servicing portfolio                                | 18,405             | 39,293             |
| Total unpaid principal balance   | \$349,424          | \$346,825          |

The table below provides detail of the UPB of our servicing portfolio at the periods indicated.

|   | September 30, 2014 | September 30, 2013 |
|---|--------------------|--------------------|
| Servicing Portfolio (in millions)                         | •                  | -                  |
| Unpaid principal balance (by investor):                   |                    |                    |
| Special servicing   | \$11,033           | \$11,574           |
| Government-sponsored enterprises                          | 207,668            | 200,632            |
| Non-Agency securitizations                                | 106,702            | 99,456             |
| Total boarded forward servicing portfolio                 | 325,403            | 311,662            |
| Acquired Servicing Rights owned - serviced by others      | 16,249             | 25,976             |
| Acquired Servicing Rights owned - serviced by predecessor | 7,772              | 9,187              |
| Total forward servicing portfolio                         | 349,424            | 346,825            |
| Reverse mortgage servicing                                | 28,361             | 28,062             |
| Total servicing portfolio unpaid principal balance        | \$377,785          | \$374,887          |

## Reverse Mortgage Servicing Rights

The table below provides detail of the characteristics and key performance metrics of our reverse servicing portfolio for the nine months ended September 30:

| (\$ in millions, except for average loan amount) | 2014      |   | 2013      |   |
|--|-----------|---|-----------|---|
| Loan count                                       | 161,905   |   | 164,206   |   |
| Ending unpaid principal balance                  | \$28,361  |   | \$28,062  |   |
| Average loan amount                              | \$175,173 |   | \$170,893 |   |
| Average coupon                                   | 2.95      | % | 3.52      | % |
| Average borrower age                             | 78        |   | 77        |   |

We have also acquired reverse MSRs and funded but unsecuritized advances from third parties. We recorded the assets acquired and obligations assumed at relative fair value on the acquisition date, which included the funded advances and a servicing asset or liability, net of cash paid or received. Any premium or discount associated with the recording of the funded advances is accreted into interest income as the underlying HECMs are liquidated.

We use the lower of cost or market to value reverse MSRs with the capitalized cost of the MSRs amortized in proportion and over the period of the estimated net future servicing income and recognized as an adjustment to servicing fee income for our reverse MSRs. The most significant assumptions utilized in determining the fair value of the reverse MSRs were weighted average life, which was assumed to be 5.64 years and 6.07 years as of September 30, 2014 and December 31, 2013, respectively, and lifetime constant prepayment rate, for which a 13.96% and 13.23% was utilized as of September 30, 2014 and December 31, 2013, respectively. This class of MSRs is periodically evaluated for impairment. For purposes of measuring impairment, MSRs will be stratified based on predominant risk characteristics of the underlying serviced loans. These risk characteristics include loan type (fixed or adjustable rate), term and interest rate. Impairment, if any, represents the excess of amortized cost of an individual stratum over its estimated fair value and is recognized through a valuation allowance. Based on our computations, there was no impairment on this asset as of September 30, 2014 or December 31, 2013.

#### **Originations Segment**

Our originations segment can be segregated into direct to consumer, which consists of our Nationstar and Greenlight brands and third-party originations which includes our correspondent and builder networks. In 2013, third-party originations would have also included our retail and wholesale channels.

|                                      |          | For the three months ended September 30, |           | d September 30, |
|--------------------------------------|----------|--|-----------|-----------------|
| (in thousands)                       | 2014     | 2013                                     | 2014      | 2013            |
| Revenues                             |          |  |           |                 |
| Fee income                           | \$10,439 | \$23,116                                 | \$38,388  | \$36,574        |
| Gain on mortgage loans held for sale | 128,355  | 190,186                                  | 395,756   | 631,212         |
| Total revenues                       | 138,794  | 213,302                                  | 434,144   | 667,786         |
| Expenses and impairments             | 89,369   | 176,600                                  | 291,503   | 424,368         |
| Other income (expense), net          | 1,818    | (4,606                                   | ) 1,418   | 9,204           |
| Income before taxes                  | \$51,243 | \$32,096                                 | \$144,059 | \$252,622       |
| Income before taxes margin           | 36.9     | % 15.0                                   | % 33.2    | % 37.8 %        |

## Revenues

Total revenue declined primarily due to reductions in volume from a less favorable interest rate environment in the 2014 periods compared to the 2013 periods as well as a strategic decision in 2013 to exit the retail and wholesale distribution channels, combined with a significant decrease in HARP volume period over period. The decline in volume was partially offset by increased margins on originated loans.

Gain on mortgage loans held for sale consists of the following for the periods indicated:

|  | For the three   |            | For the nine |                 |
|--|---|------------|--------------|-----------------|
|  | months ended September 30, months ended September 30, |            |              | d September 30, |
| (in thousands)                             | 2014  | 2013       | 2014         | 2013            |
| Gain on sale                               | \$230,513   | \$297,383  | \$794,883    | \$624,025       |
| Fair value mark-to-market adjustments      | (149,999  | ) 51,481   | (422,785     | ) (78,701 )     |
| Mark-to-market on derivatives/hedges       | (15,045   | ) (246,200 | ) (149,144   | ) (69,518       |
| Provision for repurchases                  | (2,724  | ) (8,732   | ) (13,020    | ) (22,177 )     |
| Capitalized servicing rights               | 65,610  | 96,254     | 185,822      | 177,583         |
| Total gain on mortgage loans held for sale | \$128,355   | \$190,186  | \$395,756    | \$631,212       |

## Expenses and impairments

Expenses and impairments declined due to our restructuring efforts executed in late 2013 and early 2014 related to expectations of the current market environment for originations as well as expense savings from the exit of the retail and wholesale businesses.

## Other income(expense), net

Other income (expense), net declined as interest income from reduced origination volume was down approximately 27.3% for the nine months ended 2014 versus the comparable 2013 period.

Decrease in originations volume primarily governs the decrease in revenues, expenses and other income (expense) of our Originations Segment. The table below provides detail of the loan characteristics of our originations pipeline and loans funded for the periods indicated.

|                                       | For the th | ree months ended | For the nine months ended |          |   |
|---------------------------------------|------------|------------------|---------------------------|----------|---|
|                                       | Septembe   | r 30,            | September                 | 30,      |   |
| (in millions)                         | 2014       | 2013             | 2014                      | 2013     |   |
| Application Pipeline                  | \$3,520    | \$9,784          | \$3,520                   | \$9,784  |   |
| Total Locked Pipeline                 | \$2,388    | \$8,150          | \$2,388                   | \$8,150  |   |
| Total Funded Volume                   | \$4,140    | \$8,019          | \$13,265                  | \$18,329 |   |
| HARP Volume                           | \$1,460    | \$3,792          | \$5,646                   | \$9,088  |   |
| Recapture percentage                  | 29.4       | % 42.6           | %35.6                     | %46.5    | % |
| Purchase percentage of funded volume  | 31.0       | % 23.0           | %28.0                     | % 19.0   | % |
| Refinance percentage of funded volume | 69.0       | %77.0            | %72.0                     | %81.0    | % |

#### **Indemnification Reserves**

Our reserve for indemnifications and repurchases represents our (i) estimate of losses to be incurred on the repurchase of certain loans that we previously sold and (ii) estimate of losses to be incurred for indemnification of losses incurred by purchasers or insurers with respect to loans that we sold. Certain sale contracts include provisions requiring us to repurchase a loan or indemnify the purchaser or insurer for losses if a borrower fails to make certain initial loan payments due to the acquirer or if the accompanying mortgage loan fails to meet certain customary representations and warranties. These representations and warranties are made to the loan purchasers or insurers about various characteristics of the loans, such as the manner of origination, the nature and extent of underwriting standards applied and the types of documentation being provided and typically are in place for the life of the loan. Although the representations and warranties are in place for the life of the loan, we believe that most repurchase requests occur within the first five years of the loan. In the event of a breach of the representations and warranties, we may be required to either repurchase the loan or indemnify the purchaser for losses it sustains on the loan. In addition, an investor may request that we refund a portion of the premium paid on the sale of mortgage loans if a loan is prepaid within a certain amount of time from the date of sale. We record a provision for estimated repurchases, loss indemnification and premium recapture on loans sold, which is charged to gain on mortgage loans held for sale.

The activity of our outstanding repurchase reserves were as follows for the periods indicated (in thousands).

| For the nine months ended | For the year ended                                 |   |
|---------------------------|--|---|
| September 30, 2014        | December 31, 2013                                  |   |
| \$40,695                  | \$18,511   |   |
| 13,020                    | 33,121   |   |
| (5,463                    | ) (10,937  | )   |
| \$48,252                  | \$40,695   |   |
|                           | September 30, 2014<br>\$40,695<br>13,020<br>(5,463 | September 30, 2014       December 31, 2013         \$40,695       \$18,511         13,020       33,121         (5,463       ) (10,937 |

The following table summarizes the changes in UPB and loan count related to unresolved repurchase and indemnification requests for the periods indicated (dollars in millions):

|                                | For the ni         | For the y |         |        |   |
|--------------------------------|--------------------|-----------|---------|--------|---|
|                                | September 30, 2014 |           | Decembe |        |   |
|                                | UPB                | Count     | UPB     | Count  |   |
| Beginning balance              | \$43.0             | 176       | \$14.0  | 79     |   |
| Repurchases & indemnifications | (9.2               | ) (51     | ) (8.9  | ) (55  | ) |
| Claims initiated               | 132.5              | 538       | 93.4    | 439    |   |
| Rescinded                      | (99.3              | ) (404    | ) (55.5 | ) (287 | ) |
| Ending Balance                 | \$67.0             | 259       | \$43.0  | 176    |   |
|                                |                    |           |         |        |   |

The following table details our loan sales by period (dollars in billions):

institutions for which we believe we have limited repurchase exposure.

Nine months ended September Year Ended December 31,  $2014^{(1)}$ 2013 2012 2011 2010 Total \$ \$ \$ \$ \$ Count Count \$ Count Count Count Count Loan Sales \$13.8 74.655 \$23.0 109.963 \$6.9 31.261 \$3.3 16.629 \$2.6 13.090 \$49.6 245.598 (1) 2014 loan sale amounts and loan counts exclude certain non-agency transactions with financial origination

We increase the reserve by applying an estimated loss factor to the principal balance of loan sales. Secondarily, the reserve may be increased based on outstanding claims received. We have observed an increase in repurchase requests in each of the last five years. We believe that because of the increase in our loan originations since 2008, repurchase requests are likely to increase. Should home values decrease, our realized loan losses from loan repurchases and indemnifications may increase as well. As such, our reserve for repurchases may increase beyond our current expectations. While the ultimate amount of repurchases and premium recapture is an estimate, we consider the liability to be appropriate at each balance sheet date.

## Solutionstar Segment

|                             | For the three months ended September 30, 2014 2013 |   | For the nine months ended September 3 2014 2013 |   | September 30,<br>2013 | , |          |   |
|-----------------------------|--|---|---|---|-----------------------|---|----------|---|
| (in thousands)              | 2014   |   | 2013  |   | 2014                  |   | 2013     |   |
| Revenues                    |  |   |   |   |                       |   |          |   |
| Real Estate Exchange        | \$25,368   |   | \$12,219  |   | \$88,547              |   | \$28,228 |   |
| Real Estate Services        | 60,155   |   | 29,048  |   | 145,339               |   | 63,507   |   |
| Total revenues              | 85,523   |   | 41,267  |   | 233,886               |   | 91,735   |   |
| Expenses and impairments    | 50,006   |   | 31,964  |   | 134,725               |   | 75,906   |   |
| Other income (expense), net | (352   | ) | (103  | ) | (496                  | ) | (195     | ) |
| Income before taxes         | \$35,165   |   | \$9,200   |   | \$98,665              |   | \$15,634 |   |
| Income before taxes margin  | 41.1   | % | 22.3  | % | 42.2                  | % | 17.0     | % |

## Revenues

Revenues for the Real Estate Exchange operations consist principally of buyers premium and certain brokerage fees in connection with the sale of properties on Homesearch.com. Revenues for Real Estate Services include fees earned in the delivery of collateral valuation services, insured and uninsured title services, closing, escrow and asset management.

Real Estate Exchange revenue increased principally due to an increase in the volume of property sales, combined with a higher average blended commission rate earned on all sales due to a shift in the mix of properties sold via online offer portals versus traditional retail sales channels.

Real Estate Servicing revenue increased primarily due to a growth in unit volume sales in our BPO, Property Report and Title and Close services as a result of the expansion in our existing client relationships. These increases were partially offset by a decline in Appraisal services volume principally due to a market-wide decline in refinance

transactions.

Expenses and impairment

The increase in expenses and impairments was principally due to the build-out of the operations infrastructure to support our growth initiatives including headcount growth both onshore and offshore. Direct vendor costs associated with fulfillment of customer orders also increased due to an increase in order volumes. Key Metrics

The following table provides key metrics as it relates to Solutionstar:

|                             |       | For the three months ended September 30, |        | For the nine months ended September 30, |  |  |
|-----------------------------|-------|--|--------|---|--|--|
|                             | 2014  | 2013                                     | 2014   | 2013                                    |  |  |
| Number of property sales    | 5,225 | 2,819                                    | 15,423 | 8,306                                   |  |  |
| REO inventory at period end | 9,639 | 7,261                                    | 9,639  | 7,261                                   |  |  |

## Corporate and Other

Our Corporate and Other reporting unit consists of non-prime and nonconforming residential mortgage loans that we primarily originated prior to July 2007. Revenues and expenses are a result of mortgage loans transferred to a securitization trust that was structured as a secured borrowings resulting in carrying the securitized loans as mortgage loans on our consolidated balance sheets and recognizing the asset-backed certificates as nonrecourse debt. These loans were transferred on October 1, 2009, from mortgage loans held for sale to a held-for-investment classification at fair value on the transfer date. This structure resulted in carrying the securitized loans as mortgages on our consolidated balance sheet and recognizing the asset-backed certificates acquired by third parties as nonrecourse debt.

We also include certain non-allocated corporate expenses, principally interest expense on corporate debt as well as the administrative costs of executive management and other corporate functions that are not directly attributable to our operating segments.

|                             | For the three months ended September 30, |             | For the nine months ended September 30, |              |   |
|-----------------------------|--|-------------|---|--------------|---|
|                             | 2014                                     | 2013        | 2014                                    | 2013         |   |
| Revenues                    | \$(39                                    | ) \$500     | \$52                                    | \$1,231      |   |
| Expenses and impairments    | 26,874                                   | 29,043      | 56,842                                  | 71,783       |   |
| Other income (expense), net | (39,854                                  | ) (45,956   | ) (138,696                              | ) (113,687   | ) |
| Income before taxes         | \$(66,767                                | ) \$(74,499 | ) \$(195,486                            | ) \$(184,239 | ) |

## Expenses and impairments

The decrease in total expenses and impairments was primarily due to our corporate restructuring and other cost savings initiatives which was instituted during the fourth quarter of 2013, combined with lower salaries, incentive compensation and benefits as a result of lower headcount and profitability.

Other income (expense), net

Interest expense, net of interest income, increased in the nine month period as a result of higher average unsecured senior notes in 2014 versus the comparable 2013 period. In July 2014, we redeemed our outstanding \$285 million senior unsecured notes, which led to a decrease in our interest expense, net of interest income, for the three month period ended September 30, 2014 versus the comparable 2013 period.

#### Liquidity

Sources and Uses of Cash

Our primary sources of funds for liquidity include: (i) servicing fees and ancillary fees; (ii) payments received from sale or

securitization of loans; (iii) payments received from mortgage loans held for sale; (iv) payments from the liquidation or

securitization of our outstanding participating interests in reverse mortgage loans; (v) lines of credit, other secured borrowings

and the unsecured senior notes; and (vi) payments received in connection with the sale of advance receivables and excess

spread.

Our primary uses of funds for liquidity include: (i) funding of servicing advances; (ii) originations of loans; (iii) payment of

interest expenses; (iv) payment of operating expenses; (v) repayment of borrowings; (vi) payments for acquisitions of MSRs;

and (vii) scheduled and unscheduled draws on our serviced reverse residential mortgage loans.

We believe that our cash flows from operating activities as well as existing facilities provide us with adequate resources to fund our anticipated ongoing cash requirements. We anticipate that future debt maturities will be funded with cash and cash equivalents, cash flow from operating activities and, if necessary, future access to capital markets. In the third quarter of 2014, we redeemed \$285 million of senior notes that were due in July of 2015 as cash flow from operations improved and our access to credit on favorable terms continues to expand. We continue to optimize the use of balance sheet cash to avoid unnecessary interest carry costs.

We intend to continue to seek opportunities to acquire loan servicing portfolios and/or businesses that engage in loan servicing and/or loan originations. Any future acquisitions could require substantial additional capital in excess of cash from operations. We are also subject to capital requirements from GSE's and secondary market investors that are subject to change and may be subject to additional capital requirements in connection with future acquisitions. See Note 13 - Capital Requirements. We would expect to finance the necessary capital through a combination of additional issuances of equity, corporate indebtedness, asset backed acquisition financing and/or cash from operations.

We may continue to access external financing from time to time depending on our cash requirements, assessments of current and anticipated market conditions and after-tax cost of capital. Our access to capital markets can be impacted by factors outside our control, including economic conditions, however, we believe that our strong cash flows, balance sheet and existing facilities provide us adequate access to funding given our expected cash needs.

## Cash Flows

Our cash balance decreased to \$269.7 million as of September 30, 2014 from \$441.9 million as of December 31, 2013, as we used cash provided by operations to pay down \$285 million of our unsecured senior notes. Variances in cash inflows from operating, investing and financing activities are described below.

## **Operating Activities**

Our operating activities provided \$1,244.1 million of cash flow for the nine months ended September 30, 2014 and used \$2,521.7 million of cash flow for the same period in the prior year. The increase in cash provided by operating activities of \$3,765.8 million during the 2014 period was primarily due to:

The increase in cash proceeds of \$2,380.6 million from proceeds received from the sale of our residential mortgage loans and payments received on mortgage loans. We received \$17,757.1 million in cash proceeds from loan sales and principal collections for the nine months ended September 30, 2014, compared to \$15,376.5 million for the comparable 2013 period.

The origination and purchase of \$16,548.1 million in residential mortgage loans during the nine month period ended September 30, 2014, compared to \$17,166.5 million in mortgage originations and purchases for the comparable 2013 period.

An increase of \$451.2 million cash inflows from working capital primarily due to increased collections on servicer advances. This provided \$65.8 million for the nine months ended September 30, 2014 compared to \$385.4 million in cash outflow for the comparable 2013 period.

## **Investing Activities**

Our investing activities provided \$207.5 million and used \$2,412.4 million of cash flow for the nine months ended September 30, 2014 and 2013, respectively. The \$2,619.9 million increase in cash flows provided by investing activities from the 2013 period to the 2014 period was partially a result of our sale of servicer advances during the 2014 period. We received cash proceeds of \$512.5 million on the sale of servicer advances in 2014, with no corresponding cash receipts during the 2013 period. In addition, we paid out \$317.2 million for the purchase of mortgage servicing rights for the nine months ended September 2014, compared to \$2,331.7 million for the comparable 2013 period.

## Financing Activities

Our financing activities used \$1,623.7 million and provided \$5,056.7 million of cash flow during the nine months ended September 30, 2014 and 2013, respectively. The \$6,680.4 million decrease in cash flows from our financing activities was

primarily the result of the decrease in our notes payable balance as a result of our sale of advance receivables. In addition, in July 2014, we redeemed all of our \$285.0 million outstanding senior notes due 2015.

## Capital Resources

Capital Structure and Debt

From 2010 through 2013, we completed offerings of \$2.4 billion of unsecured senior notes, with maturity dates ranging

from April 2015 to June 2022. We pay interest semi-annually to the holders of these notes at interest rates ranging from

6.500% to 10.875%. We redeemed all of our outstanding 10.875% Senior Notes due 2015 on July 25, 2014 (the Redemption Date) at a redemption price of 100% of the principal amount of the notes, plus accrued and unpaid interest on the notes redeemed to, but not including, the Redemption Date.

As of September 30, 2014, the expected maturities of Nationstar's unsecured senior notes based on contractual maturities are as follows:

| Year       | Amount      |
|------------|-------------|
| 2014       | \$          |
| 2015       |             |
| 2016       |             |
| 2017       |             |
| 2018       | 475,000     |
| Thereafter | 1,675,000   |
| Total      | \$2,150,000 |

## Servicing

Our servicing agreements impose on us various rights and obligations that affect our liquidity. Among the most significant of

these obligations is the requirement that we advance our own funds to meet contractual principal and interest payments for

certain investors and to pay taxes, insurance, foreclosure costs and various other items that are required to preserve the assets

being serviced. Delinquency rates and prepayment speed affect the size of servicing advance balances along with stop advance policies. As part of our normal course of our business, we borrow money to fund servicing advances. We rely upon several counterparties to provide us with financing facilities to fund a portion of our servicing advances. In 2014, we sold approximately \$2.2 billion of servicer advances to New Residential Investment Corp. (New Residential) and others. Pursuant to the terms of our agreements with New Residential, for these pools of loans, New Residential now has the obligation to fund future advances on the related loans. We also sold the related notes payable facilities associated with financing these advances.

In 2012, we acquired the servicing rights to approximately \$28.4 billion in unpaid principal balance in reverse mortgage loans. As servicer for these reverse mortgage loans, among other things, we are required to make advances to borrowers. These advances are financed through specific advance facilities. We typically hold the participation interests which are made up of the related advances for approximately 30 days and then pool the participation interests into a government securitization and repay the financing facility. At September 30, 2014, our maximum unfunded advance obligation related to these reverse mortgage loans was approximately \$4.2 billion.

## Originations

Loan origination activities generally require short-term liquidity substantially in excess of that generated by our operations. The loans we originate are financed through several warehouse lines on a short-term basis. We typically hold the loans for approximately 30 days and then sell the loans or place them in government securitizations and repay the borrowings under the warehouse lines. Our ability to fund current operations depends upon our ability to secure these types of short-term financings on acceptable terms and to renew or replace the financings as they expire.

## **Critical Accounting Policies**

Various elements of our accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. In particular, we have identified four policies that, due to the judgment,

estimates and assumptions inherent in those policies, are critical to an understanding of our consolidated financial statements. These policies relate to: (a) fair value measurements, (b) sale of mortgage loans, (c) accounting for mortgage loans held for investment, subject to nonrecourse debt and (d) valuation of deferred tax assets. We believe that the judgment, estimates and assumptions used in the preparation of our consolidated financial statements are appropriate given the factual circumstances at the time. However, given the sensitivity of our consolidated financial statements to these critical accounting policies, the use of other judgments, estimates and assumptions could result in material differences in our results of operations or financial condition.

For further information on our critical accounting policies, please refer to our Annual Report or Form 10-K for the year ended December 31, 2013. There have been no material changes to our critical accounting policies since December 31, 2013.

#### Recent Accounting Developments

See Note 2, Recent Accounting Developments, of the notes to the consolidated financial statements for details of recently issued accounting pronouncements and their expected impact on our consolidated financial statements.

### Impact of Inflation and Changing Prices

Our consolidated financial statements and notes thereto presented herein have been prepared in accordance with GAAP, which requires the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike most industrial companies, nearly all of our assets and liabilities are monetary in nature. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflations. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

### **Contractual Obligations**

There were no material changes to our outstanding contractual obligations as of September 30, 2014, from amounts previously

disclosed on our Form 10-Q filed on August 6, 2014.

Variable Interest Entities and Off Balance Sheet Arrangements

See Note 3, Securitizations and Financings, of the notes of the consolidated financial statements for a summary of Nationstar's transactions with VIEs and unconsolidated balances details of their impact on our consolidated financial statements, which is herein incorporated by reference.

#### Derivatives

See Note 9, Derivative Financial Instruments, of the notes to the consolidated financial statements for a summary of Nationstar's derivative transactions, which is herein incorporated by reference.

#### CAUTIONS REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of the U.S. federal securities laws. These forward-looking statements include, but are not limited to, statements regarding: our ability to access debt and equity markets; the preference of sellers to dispose of more, but smaller, servicing portfolios; our 2014 focus areas; Solutionstar's ability to transform the home buying experience particularly through the Real Estate Exchange division; the adequacy of and uses for our cash; potential acquisition opportunities; and other statements, which are not

statements of historical facts. When used in this discussion, the words "anticipate," "appears," "believe," "foresee," "intend," "should," "expect," "estimate," "project," "plan," "may," "could," "will," "are likely" and similar expressions are intended to identify forward-looking statements. These statements involve predictions of our future financial condition, performance, plans and strategies, and are thus dependent on a number of factors including, without limitation, assumptions and data that may be imprecise or incorrect. Specific factors that may impact performance or other predictions of future actions have, in many but not all cases, been identified in connection with specific forward-looking statements.

There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. These factors are difficult to predict, contain uncertainties that may materially affect actual results, and may be beyond our control. New factors emerge from time to time, and it is not possible for our management to predict all such factors or to assess the effect of each such new factor on our business. Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be

inaccurate, and therefore any of these statements included herein may prove to be inaccurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved. Please refer to Item 1A. Risk Factors included in our Annual Report on Form 10-K filed February 27, 2014 for further information on these and other risk factors affecting us.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Refer to the discussion of market risks included in Part II, Item 7A of our Form 10-K filed February 27, 2014, which is herein incorporated by reference. There has been no material change in the types of market risks faced by us since December 31, 2013.

We assess our market risk based on changes in interest rates utilizing a sensitivity analysis. The sensitivity analysis measures the potential impact on fair values based on hypothetical changes (increases and decreases) in interest rates. We use a duration-based model in determining the impact of interest rate shifts on our loan portfolio, certain other interest-bearing liabilities measured at fair value and interest rate derivatives portfolios. The primary assumption used in these models is that an increase or decrease in the benchmark interest rate produces a parallel shift in the yield curve across all maturities.

We utilize discounted cash flows and analysis to determine the fair value of MSRs and the impact of parallel interest rate shifts on MSRs. The primary assumptions in this model are prepayment speeds, market discount rates and cost to service. However, this analysis ignores the impact of interest rate changes on certain material variables, such as the benefit or detriment on the value of future loan originations, non-parallel shifts in the spread relationships between MBS, swaps and U.S. Treasury rates and changes in primary and secondary mortgage market spreads. For mortgage loans, IRLCs and forward delivery commitments on MBS, we rely on a model in determining the impact of interest rate shifts. In addition, for IRLCs, the borrower's propensity to close their mortgage loans under the commitment is used as a primary assumption.

Our total market risk is influenced by a wide variety of factors including market volatility and the liquidity of the markets. There are certain limitations inherent in the sensitivity analysis presented, including the necessity to conduct the analysis based on a single point in time and the inability to include the complex market reactions that normally would arise from the market shifts modeled.

We use market rates on our instruments to perform the sensitivity analysis. The estimates are based on the market risk sensitive portfolios described in the preceding paragraphs and assume instantaneous, parallel shifts in interest rate yield curves. Changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in fair value may not be linear. We do not believe that on the whole that our estimated net changes to the fair value of our assets and liabilities at September 30, 2014 would be materially different than previously presented.

### Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (Exchange Act), as of September 30, 2014.

Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2014, our disclosure controls and procedures are effective. Disclosure controls and procedures are designed at a reasonable assurance level and are effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to

allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2014 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Limitations on Effectiveness of Controls and Procedures

In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

### PART II - OTHER INFORMATION

Item 1. Legal Proceedings

There have been no material changes or additions to the legal proceedings previously disclosed under "Legal Proceedings" included in our Annual Report on Form 10-K filed with the SEC on February 27, 2014. From time to time, we are party to various legal proceedings that have arisen in the normal course of conducting business. Although the outcome of these proceedings cannot be predicted with certainty, management does not currently expect any of the proceedings pending against us, individually or in the aggregate, to have a material effect on our business, financial condition and results of operations (see Note 15 - Commitments and Contingencies).

Item 1A. Risk Factors

There have been no material changes or additions to the risk factors previously disclosed under "Risk Factors" included in our Annual Report on Form 10-K filed with the SEC on February 27, 2014.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Purchase of Equity Securities By the Issuer and Affiliated Purchasers (shares in thousands)

| Period                                 | (a) Total Number<br>of Shares (or<br>Units)<br>Purchased <sup>1</sup> | (b) Average<br>Price Paid per<br>Share (or Unit) | (b) Total Number of<br>Shares (or Units)<br>Purchased as Part of<br>Publicly Announced<br>Plans or Programs | (d) Maximum Number<br>(or Appropriate Dollar<br>Value) of Shares (or<br>Units) that May Yet Be<br>Purchased Under the<br>Plans or Program |
|--|---|--|---|---|
| July 1, 2014 - July 31, 2014           | 6,040   | \$35.32  | _   | _   |
| August 1, 2014 - August 31<br>2014     | ,<br>247  | \$30.94  | _   | _   |
| September 1, 2014 - September 30, 2014 | 184   | \$34.52  | _   | _   |
| Total                                  | 6,471   |  | _   | _   |

<sup>(1)</sup> The 6,471 shares of common stock of Nationstar reported herein represent the surrender of these shares to Nationstar in an amount equal to the amount of tax withheld by Nationstar in satisfaction of the withholding obligations of certain employees in connection with the vesting of restricted shares. As of the date of this report, Nationstar has no publicly announced plans or programs to repurchase Nationstar common stock.

Item 3. Defaults Upon Senior Securities None.

Item 4. Mine Safety Disclosures Not applicable. Item 5. Other Information None.

### Item 6. Exhibits

| Exhibit Number Description |   | Incorpo |           |         |             |                                   |
|----------------------------|---|---------|-----------|---------|-------------|-----------------------------------|
|                            |   | Form    | File No.  | Exhibit | Filing Date | Filed or<br>Furnished<br>Herewith |
| 4.1                        | Amendment No. 3, dated as of October 14, 2014 to the Series 2013-VF1 Indenture Supplement, dated as of January 31, 2013 to the Fourth Amended and Restated Indenture dated as of January 31, 2013, between Nationstar Agency Advance Funding Trust, as issuer, The Bank of New York Mellon, as indenture trustee, calculation agent, paying agent and securities intermediary, and Barclays Bank PLC, as administrative agent and as sole noteholder of the Class A-VF1 variable funding notes, the Class B-VF1 variable funding notes and the Class D-VF1 variable funding notes |         |           |         |             | X                                 |
| 10.1                       | Amendment Number Eight, dated August 21 2014 to the Amended and Restated Master Repurchase Agreement among Barclays Ban PLC, Sutton Funding LLC and Nationstar Mortgage LLC   |         |           |         |             | X                                 |
| 10.2                       | Amendment Number Nine, dated October 20<br>2014, to the Amended and Restated Master<br>Repurchase Agreement, dated as of May 17,<br>2013, among Barclays Bank PLC, Sutton<br>Funding LLC and Nationstar Mortgage LLC  |         |           |         |             | X                                 |
| 10.3                       | Amendment Number Seven, dated August 2 2014, to the Mortgage Loan Participation Purchase and Sale Agreement, dated as of March 25, 2011 between Barclays Bank PLC and Nationstar Mortgage LLC   |         |           |         |             | X                                 |
| 10.4                       | Amendment Number Eight, dated October 20, 2014, to the Mortgage Loan Participation Purchase and Sale Agreement, dated as of March 25, 2011, between Barclays Bank PLO and Nationstar Mortgage LLC   |         |           |         |             | X                                 |
| 10.5**                     |   | 8-K     | 001-35449 | 9 10.1  | 7/8/2014    |                                   |

Severance Agreement dated as of July 1, 2014 between Nationstar Mortgage Holdings Inc. and Harold Lewis Form of Restricted Stock Unit Agreement for 10.6\*\* Non-Employee Directors under the 2012 X **Incentive Compensation Plan** Form of Restricted Stock Unit Agreement for 10.7\*\* Employees under the 2012 Incentive X Compensation Plan Certification by Chief Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) as X 31.1 adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 Certification by Chief Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) as X 31.2 adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 Certification by Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as 32.1 X adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 69

# Incorporated by Reference

| Exhibit Number Description |  | Form | File No. | Exhibit | Filing Date | Filed or<br>Furnished<br>Herewith |
|----------------------------|--|------|----------|---------|-------------|-----------------------------------|
| 32.2                       | Certification by Chief Financial Officer<br>Pursuant to 18 U.S.C. Section 1350, as<br>adopted pursuant to Section 906 of the<br>Sarbanes-Oxley Act of 2002 |      |          |         |             | X                                 |
| 101.INS                    | XBRL Instance Document   |      |          |         |             | X                                 |
| 101.SCH                    | XBRL Taxonomy Extension Schema<br>Document   |      |          |         |             | X                                 |
| 101.CAL                    | XBRL Taxonomy Extension Calculation Linkbase Document  |      |          |         |             | X                                 |
| 101.DEF                    | XBRL Taxonomy Extension Definition Linkbase Document   |      |          |         |             | X                                 |
| 101.LAB                    | XBRL Taxonomy Extension Label Linkbase Document  |      |          |         |             | X                                 |
| 101.PRE                    | XBRL Taxonomy Extension Presentation Linkbase Document   |      |          |         |             | X                                 |

<sup>\*\*</sup>Management contract, compensatory plan or arrangement.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NATIONSTAR MORTGAGE HOLDINGS INC.

November 6, 2014 /s/ Jay Bray

Jay Bray

Date Chief Executive Officer

(Principal Executive Officer)

November 6, 2014 /s/ Robert D. Stiles

Robert D. Stiles

Date Chief Financial Officer

(Principal Accounting and Financial Officer)

# Exhibit Index

|        |  | Incorpo |           |         |             |                                   |
|--------|--|---------|-----------|---------|-------------|-----------------------------------|
|        |  | Form    | File No.  | Exhibit | Filing Date | Filed or<br>Furnished<br>Herewith |
| 4.1    | Amendment No. 3, dated as of October 14, 2014 to the Series 2013-VF1 Indenture Supplement, dated as of January 31, 2013 to the Fourth Amended and Restated Indenture, dated as of January 31, 2013, between Nationstar Agency Advance Funding Trust, as issuer, The Bank of New York Mellon, as indenture trustee, calculation agent, paying agent and securities intermediary, and Barclays Bank PLC, as administrative agent and as sole noteholder of the Class A-VF1 variable funding notes, the Class C-VF1 variable funding notes and the Class D-VF1 variable funding notes |         |           |         |             | X                                 |
| 10.1   | Amendment Number Eight, dated August 21 2014 to the Amended and Restated Master Repurchase Agreement among Barclays Ban PLC, Sutton Funding LLC and Nationstar Mortgage LLC  |         |           |         |             | X                                 |
| 10.2   | Amendment Number Nine, dated October 20<br>2014, to the Amended and Restated Master<br>Repurchase Agreement, dated as of May 17,<br>2013, among Barclays Bank PLC, Sutton<br>Funding LLC and Nationstar Mortgage LLC   | ),      |           |         |             | X                                 |
| 10.3   | Amendment Number Seven, dated August 22 2014, to the Mortgage Loan Participation Purchase and Sale Agreement, dated as of March 25, 2011 between Barclays Bank PLC and Nationstar Mortgage LLC   |         |           |         |             | X                                 |
| 10.4   | Amendment Number Eight, dated October 20, 2014, to the Mortgage Loan Participation Purchase and Sale Agreement, dated as of March 25, 2011, between Barclays Bank PLO and Nationstar Mortgage LLC  |         |           |         |             | X                                 |
| 10.5** |  | 8-K     | 001-35449 | 9 10.1  | 7/8/2014    |                                   |

|        | Severance Agreement dated as of July 1,<br>2014 between Nationstar Mortgage Holdings<br>Inc. and Harold Lewis  |   |
|--------|--|---|
| 10.6** | Form of Restricted Stock Unit Agreement for<br>Non-Employee Directors under the 2012<br>Incentive Compensation Plan  | X |
| 10.7** | Form of Restricted Stock Unit Agreement for Employees under the 2012 Incentive Compensation Plan   | X |
| 31.1   | Certification by Chief Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002          | X |
| 31.2   | Certification by Chief Financial Officer<br>Pursuant to Rules 13a-14(a) and 15d-14(a) as<br>adopted pursuant to Section 302 of the<br>Sarbanes-Oxley Act of 2002 | X |
| 72     |  |   |

## Incorporated by Reference

| Exhibit Number Description |  | Form | File No. | Exhibit | Filing Date | Filed or<br>Furnished<br>Herewith |
|----------------------------|--|------|----------|---------|-------------|-----------------------------------|
| 32.1                       | Certification by Chief Executive Officer<br>Pursuant to 18 U.S.C. Section 1350, as<br>adopted pursuant to Section 906 of the<br>Sarbanes-Oxley Act of 2002 |      |          |         |             | X                                 |
| 32.2                       | Certification by Chief Financial Officer<br>Pursuant to 18 U.S.C. Section 1350, as<br>adopted pursuant to Section 906 of the<br>Sarbanes-Oxley Act of 2002 |      |          |         |             | X                                 |
| 101.INS                    | XBRL Instance Document   |      |          |         |             | X                                 |
| 101.SCH                    | XBRL Taxonomy Extension Schema<br>Document   |      |          |         |             | X                                 |
| 101.CAL                    | XBRL Taxonomy Extension Calculation<br>Linkbase Document   |      |          |         |             | X                                 |
| 101.DEF                    | XBRL Taxonomy Extension Definition Linkbase Document   |      |          |         |             | X                                 |
| 101.LAB                    | XBRL Taxonomy Extension Label Linkbase Document  |      |          |         |             | X                                 |
| 101.PRE                    | XBRL Taxonomy Extension Presentation Linkbase Document   |      |          |         |             | X                                 |

<sup>\*\*</sup>Management contract, compensatory plan or arrangement.