

PREFERRED APARTMENT COMMUNITIES INC  
Form 10-Q  
November 07, 2013

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

---

FORM 10-Q

---

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-34995

---

Preferred Apartment Communities, Inc.  
(Exact name of registrant as specified in its charter)

---

|  |                                      |
|--|--------------------------------------|
| Maryland   | 27-1712193                           |
| (State or other jurisdiction of incorporation or organization)     | (I.R.S. Employer Identification No.) |
| 3625 Cumberland Boulevard, Suite 1150, Atlanta, GA 30339           |                                      |
| (Address of principal executive offices) (Zip Code)                |                                      |
| Registrant's telephone number, including area code: (770) 818-4100 |                                      |

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Sec. 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the registrant's Common Stock, as of November 5, 2013 was 11,044,715.



INDEX

|  | Page No. |
|--|----------|
| <b>PART I - FINANCIAL INFORMATION</b>  |          |
| Item 1. Financial Statements   |          |
| Consolidated Balance Sheets (unaudited) – as of September 30, 2013 and December 31, 2012                           | 1        |
| Consolidated Statements of Operations (unaudited) – Three Months and Nine Months Ended September 30, 2013 and 2012 | 2        |
| Consolidated Statements of Stockholders' Equity (unaudited) – Nine Months Ended September 30, 2013 and 2012        | 3        |
| Consolidated Statements of Cash Flows (unaudited) – Nine Months Ended September 30, 2013 and 2012                  | 4        |
| Notes to Consolidated Financial Statements (unaudited)   | 6        |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations                      | 31       |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk   | 51       |
| Item 4. Controls and Procedures  | 51       |
| <b>PART II - OTHER INFORMATION</b>   |          |
| Item 1. Legal Proceedings  | 51       |
| Item 1A Risk Factors   | 51       |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds  | 52       |
| Item 3. Defaults Upon Senior Securities  | 52       |
| Item 4. Mine Safety Disclosures  | 52       |
| Item 5. Other Information  | 52       |
| Item 6. Exhibits   | 52       |
| SIGNATURES   | 53       |
| EXHIBIT INDEX  | 54       |



## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

Preferred Apartment Communities, Inc.

Consolidated Balance Sheets

(Unaudited)

|   | September 30,<br>2013 | December 31,<br>2012 |
|---|-----------------------|----------------------|
| Assets  |                       |                      |
| Real estate   |                       |                      |
| Land  | \$31,300,000          | \$13,052,000         |
| Building and improvements   | 134,309,132           | 60,284,587           |
| Furniture, fixtures, and equipment  | 19,374,423            | 8,771,346            |
| Construction in progress  | 208,527               | 3,023                |
| Gross real estate   | 185,192,082           | 82,110,956           |
| Less: accumulated depreciation  | (12,077,716)          | (6,288,998)          |
| Net real estate   | 173,114,366           | 75,821,958           |
| Real estate loans, net  | 68,368,471            | 35,106,197           |
| Real estate loans to related parties, net                                       | 3,645,069             | —                    |
| Total real estate and real estate loans, net                                    | 245,127,906           | 110,928,155          |
| Cash and cash equivalents   |                       |                      |
| Restricted cash   | 2,286,117             | 540,232              |
| Notes receivable  | 11,210,388            | 2,450,000            |
| Note receivable from related party  | 1,500,000             | —                    |
| Revolving line of credit to related party                                       | 4,079,877             | 936,827              |
| Accrued interest receivable on real estate loans                                | 2,523,449             | 718,901              |
| Tenant receivables, net of allowance of \$60,006 and \$18,623                   | 13,271                | 11,453               |
| Acquired intangible assets, net of amortization of \$12,093,210 and \$5,537,067 | 596,745               | —                    |
| Deferred loan costs, net of amortization of \$755,848 and \$258,492             | 1,725,369             | 681,632              |
| Deferred offering costs   | 4,614,113             | 3,347,965            |
| Other assets  | 695,899               | 703,256              |
| Total assets  | \$279,826,140         | \$123,291,930        |
| Liabilities and equity  |                       |                      |
| Liabilities   |                       |                      |
| Mortgage notes payable  | \$127,516,000         | \$55,637,000         |
| Accounts payable and accrued expenses   | 2,666,698             | 1,110,964            |
| Revolving credit facility   | 24,910,667            | 14,801,197           |
| Accrued interest payable  | 421,258               | 202,027              |
| Dividends and partnership distributions payable                                 | 2,025,591             | 851,484              |
| Security deposits and prepaid rents   | 567,847               | 330,108              |
| Other deferred income   | 29,459                | 301,575              |
| Total liabilities   | 158,137,520           | 73,234,355           |
| Commitments and contingencies (Note 11)   |                       |                      |

## Equity

## Stockholders' equity

Series A Redeemable Preferred Stock, \$0.01 par value per share; 150,000 shares authorized;

72,030 and 19,762 shares issued; 71,960 and 19,762 shares

outstanding at September 30, 2013 and December 31, 2012, respectively 720 198

Common Stock, \$0.01 par value per share; 400,066,666 shares authorized;

11,044,715 and

5,288,444 shares issued and outstanding at September 30, 2013 and December 31, 2012, respectively 110,447 52,885

Additional paid in capital 135,483,844 59,412,744

Accumulated deficit (15,020,422 ) (9,408,253 )

Total stockholders' equity 120,574,589 50,057,574

Non-controlling interest 1,114,031 1

Total equity 121,688,620 50,057,575

Total liabilities and equity \$279,826,140 \$123,291,930

The accompanying notes are an integral part of these consolidated financial statements.

1

---

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Consolidated Statements of Operations  
(Unaudited)

|   | Three months ended<br>September 30, |             | Nine months ended September<br>30, |             |
|---|-------------------------------------|-------------|------------------------------------|-------------|
|   | 2013                                | 2012        | 2013                               | 2012        |
| <b>Revenues:</b>  |                                     |             |                                    |             |
| Rental revenues   | \$5,426,402                         | \$2,309,943 | \$14,789,074                       | \$6,783,328 |
| Other property revenues   | 630,970                             | 297,159     | 1,596,022                          | 843,379     |
| Interest income on loans and notes receivable   | 2,531,116                           | 634,224     | 5,819,146                          | 1,110,501   |
| Interest income on loans and note from related party                                      | 163,787                             | 1,925       | 207,700                            | 1,925       |
| Total revenues  | 8,752,275                           | 3,243,251   | 22,411,942                         | 8,739,133   |
| <b>Operating expenses:</b>  |                                     |             |                                    |             |
| Property operating and maintenance  | 922,762                             | 350,872     | 2,402,837                          | 1,051,880   |
| Property salary and benefits reimbursement to related party                               | 600,547                             | 247,165     | 1,633,530                          | 738,643     |
| Property management fees to related party   | 238,026                             | 104,320     | 643,387                            | 304,827     |
| Real estate taxes   | 640,627                             | 191,262     | 1,656,204                          | 558,170     |
| General and administrative  | 159,646                             | 41,394      | 446,251                            | 132,496     |
| Equity compensation to directors and executives   | 290,860                             | 315,600     | 889,946                            | 921,207     |
| Depreciation and amortization   | 3,682,087                           | 905,988     | 12,678,709                         | 2,800,404   |
| Acquisition costs   | 10,682                              | —           | 212,818                            | 912         |
| Acquisition fees to related party   | —                                   | —           | 1,029,487                          | —           |
| Management fees to related party  | 536,738                             | 214,684     | 1,388,369                          | 583,660     |
| Insurance, professional fees and other  | 161,747                             | 107,745     | 740,799                            | 520,282     |
| Total operating expenses  | 7,243,722                           | 2,479,030   | 23,722,337                         | 7,612,481   |
| Operating income (loss)   | 1,508,553                           | 764,221     | (1,310,395)                        | 1,126,652   |
| Interest expense  | 1,538,567                           | 615,300     | 3,923,331                          | 1,688,957   |
| Loss on early extinguishment of debt  | —                                   | —           | 604,337                            | —           |
| Net (loss) income   | (30,014)                            | 148,921     | (5,838,063)                        | (562,305)   |
| Consolidated net loss attributable to non-controlling interests                           | 127,738                             | —           | 225,894                            | —           |
| Net income (loss) attributable to the Company   | 97,724                              | 148,921     | (5,612,169)                        | (562,305)   |
| Dividends declared to preferred stockholders  | (973,069)                           | (163,059)   | (2,769,001)                        | (242,744)   |
| Deemed non-cash dividend to holders of Series B Preferred Stock                           | —                                   | —           | (7,028,557)                        | —           |
| Earnings attributable to unvested restricted stock  | (4,352)                             | (4,626)     | (13,496)                           | (12,302)    |
| Net loss attributable to common stockholders  | \$(879,697)                         | \$(18,764)  | \$(15,423,223)                     | \$(817,351) |
| Net loss per share of Common Stock attributable to common stockholders, basic and diluted | \$(0.08)                            | \$—         | \$(1.88)                           | \$(0.16)    |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

|   |            |           |           |           |
|---|------------|-----------|-----------|-----------|
| Dividends per share declared on Common Stock  | \$0.15     | \$0.14    | \$0.445   | \$0.40    |
| Weighted average number of shares of Common<br>Stock outstanding, basic and diluted | 11,041,359 | 5,178,822 | 8,197,531 | 5,169,467 |

The accompanying notes are an integral part of these consolidated financial statements.

2

---



Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
 Consolidated Statements of Stockholders' Equity  
 For the nine months ended September 30, 2013 and 2012  
 (Unaudited)

|   | Series<br>A<br>Redeemable<br>Preferred<br>Stock | Common<br>Stock | Additional<br>Paid in Capital | Accumulated<br>(Deficit) | Total<br>Stockholders'<br>Equity | Non<br>Controlling<br>Interest | Total Equity |
|---|---|-----------------|-------------------------------|--------------------------|----------------------------------|--------------------------------|--------------|
| Balance at January 1, 2012  | \$—   | \$51,493        | \$43,828,030                  | \$(9,261,623)            | \$34,617,900                     | \$1                            | \$34,617,901 |
| Issuance of Units   | 122   | —               | 12,165,498                    | —                        | 12,165,620                       | —                              | 12,165,620   |
| Syndication and offering costs  | —   | —               | (1,231,698)                   | —                        | (1,231,698)                      | —                              | (1,231,698)  |
| Equity compensation to executives and directors                           | —   | 38              | 921,169                       | —                        | 921,207                          | —                              | 921,207      |
| Vesting of restricted stock   | —   | 260             | (260)                         | —                        | —                                | —                              | —            |
| Net loss  | —   | —               | —                             | (562,305)                | (562,305)                        | —                              | (562,305)    |
| Dividends to series A preferred stockholders (\$5.00 per share per month) | —   | —               | (242,744)                     | —                        | (242,744)                        | —                              | (242,744)    |
| Dividends to common stockholders (\$0.40 per share)                       | —   | —               | (2,080,357)                   | —                        | (2,080,357)                      | —                              | (2,080,357)  |
| Balance at September 30, 2012   | \$122   | \$51,791        | \$53,359,638                  | \$(9,823,928)            | \$43,587,623                     | \$1                            | \$43,587,624 |
| Balance at January 1, 2013  | \$198   | \$52,885        | \$59,412,744                  | \$(9,408,253)            | \$50,057,574                     | \$1                            | \$50,057,575 |
| Issuance of Units   | 522   | —               | 51,304,427                    | —                        | 51,304,949                       | —                              | 51,304,949   |
| Syndication and offering costs  | —   | —               | (7,816,159)                   | —                        | (7,816,159)                      | —                              | (7,816,159)  |
| Equity compensation to executives and directors                           | —   | 28              | 889,918                       | —                        | 889,946                          | —                              | 889,946      |
| Vesting of restricted stock   | —   | 330             | (330)                         | —                        | —                                | —                              | —            |
| Vesting of Class B Units and conversion to Class A Units                  | —   | —               | (479,841)                     | —                        | (479,841)                        | 479,841                        | —            |
| Conversion of Class A Units to Common Stock                               | —   | 61              | 25,562                        | —                        | 25,623                           | (25,623)                       | —            |
|   | —   | —               | (672,549)                     | —                        | (672,549)                        | 672,549                        | —            |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

|   |        |            |                |                 |                |              |                |
|---|--------|------------|----------------|-----------------|----------------|--------------|----------------|
| Class B Units current period amortization                                 |        |            |                |                 |                |              |                |
| Conversion of Series B Preferred Stock to Common Stock                    | —      | 57,143     | 39,942,857     | —               | 40,000,000     | —            | 40,000,000     |
| Net loss  | —      | —          | —              | (5,612,169 )    | (5,612,169 )   | (225,894 )   | (5,838,063 )   |
| Reallocation adjustment to non-controlling interests                      | —      | —          | (260,767 )     | —               | (260,767 )     | 260,767      | —              |
| Distributions to non-controlling interests                                | —      | —          | —              | —               | —              | (47,610 )    | (47,610 )      |
| Dividends to series A preferred stockholders (\$5.00 per share per month) | —      | —          | (2,078,525 )   | —               | (2,078,525 )   | —            | (2,078,525 )   |
| Dividends to series B preferred stockholders (\$17.26 per share)          | —      | —          | (690,476 )     | —               | (690,476 )     | —            | (690,476 )     |
| Dividends to common stockholders (\$0.445 per share)                      | —      | —          | (4,093,017 )   | —               | (4,093,017 )   | —            | (4,093,017 )   |
| Balance at September 30, 2013   | \$ 720 | \$ 110,447 | \$ 135,483,844 | \$ (15,020,422) | \$ 120,574,589 | \$ 1,114,031 | \$ 121,688,620 |

The accompanying notes are an integral part of these consolidated financial statements.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Consolidated Statements of Cash Flows  
(Unaudited)

|  | Nine months ended September 30, |               |
|--|---------------------------------|---------------|
|  | 2013                            | 2012          |
| Operating activities:  |                                 |               |
| Net loss   | \$(5,838,063 )                  | \$(562,305 )  |
| Reconciliation of net loss to net cash provided by operating activities: |                                 |               |
| Depreciation expense   | 5,788,718                       | 2,796,950     |
| Amortization expense   | 6,889,991                       | 3,454         |
| Amortization of below market lease                                       | (330,394 )                      | —             |
| Deferred fee income amortization   | (241,732 )                      | (41,236 )     |
| Deferred loan cost amortization  | 571,721                         | 91,473        |
| Deferred interest income on real estate loans                            | (1,804,548 )                    | (318,296 )    |
| Equity compensation to executives and directors                          | 889,946                         | 921,207       |
| Deferred cable income amortization                                       | (8,201 )                        | —             |
| Changes in operating assets and liabilities:                             |                                 |               |
| (Increase) in tenant receivables   | (1,818 )                        | (2,127 )      |
| Decrease (increase) in other assets                                      | 84,430                          | (338,579 )    |
| Increase in accounts payable and accrued expenses                        | 13,829                          | 291,743       |
| Increase in accrued interest payable                                     | 28,892                          | 40,103        |
| (Decrease) increase in security deposits                                 | (11,025 )                       | 10,079        |
| Increase in prepaid rents  | 43,309                          | 114,155       |
| Increase in deferred income  | —                               | 16,275        |
| Net cash provided by operating activities                                | 6,075,055                       | 3,022,896     |
| Investing activities:  |                                 |               |
| Investments in real estate loans   | (43,720,651 )                   | (25,190,708 ) |
| Notes receivable issued  | (11,155,618 )                   | (1,580,544 )  |
| Notes receivable repaid  | 956,665                         | 650,000       |
| Draws on line of credit by related party                                 | (6,538,982 )                    | (590,233 )    |
| Repayments of line of credit by related party                            | 3,168,909                       | 245,032       |
| Acquisition fees received on real estate loans                           | 1,410,098                       | 517,057       |
| Acquisition fees paid on real estate loans                               | (705,049 )                      | (258,528 )    |
| Acquisition of properties, net   | (33,447,617 )                   | —             |
| Additions to real estate assets - improvements                           | (1,129,263 )                    | (290,051 )    |
| (Increase) in restricted cash  | (701,770 )                      | (124,566 )    |
| Net cash used in investing activities                                    | (91,863,278 )                   | (26,622,541 ) |
| Financing activities:  |                                 |               |
| Proceeds from mortgage notes payable                                     | 59,045,000                      | —             |
| Payments for mortgage extinguishment                                     | (56,594,389 )                   | —             |
| Payments for mortgage loan costs   | (1,607,394 )                    | (309,500 )    |
| Proceeds from revolving lines of credit                                  | 48,909,149                      | 15,000,000    |
| Payments on revolving lines of credit                                    | (38,799,679 )                   | —             |
| Proceeds from sales of Series B Preferred Stock, net of offering costs   | 36,959,366                      | —             |
| Proceeds from sales of Units, net of offering costs                      | 47,560,602                      | 10,951,202    |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

|  |              |              |
|--|--------------|--------------|
| Common Stock dividends paid                          | (3,203,573 ) | (1,997,573 ) |
| Preferred stock dividends paid                       | (2,500,386 ) | (184,552 )   |
| Class A Unit distributions                           | (31,561 )    | —            |
| Payments for deferred offering costs                 | (1,469,415 ) | (1,911,644 ) |
| Net cash provided by financing activities            | 88,267,720   | 21,547,933   |
| Net increase (decrease) in cash and cash equivalents | 2,479,497    | (2,051,712 ) |
| Cash and cash equivalents, beginning of period       | 2,973,509    | 4,548,020    |
| Cash and cash equivalents, end of period             | \$5,453,006  | \$2,496,308  |

The accompanying notes are an integral part of these consolidated financial statements.

4

---

Preferred Apartment Communities, Inc.  
 Consolidated Statements of Cash Flows (unaudited) - continued

Supplemental cash flow information:

|                        |             |             |
|------------------------|-------------|-------------|
| Cash paid for interest | \$4,175,177 | \$1,636,010 |
|------------------------|-------------|-------------|

Supplemental disclosure of non-cash activities:

|   |              |           |
|---|--------------|-----------|
| Accrued capital expenditures                                    | \$94,747     | \$26,967  |
| Dividends payable - common                                      | \$1,661,060  | \$729,699 |
| Dividends payable - preferred                                   | \$348,483    | \$58,062  |
| Deemed non-cash dividend to holders of Series B Preferred Stock | \$7,028,557  | \$—       |
| Partnership distributions to non-controlling interest           | \$16,048     | \$—       |
| Accrued and payable deferred offering costs                     | \$452,874    | \$291,329 |
| Reclass of offering costs from deferred asset to equity         | \$362,511    | \$31,158  |
| Receivable from third party for offering costs                  | \$—          | \$234,679 |
| Mortgage loans assumed on acquisitions                          | \$69,428,389 | \$—       |
| Mezzanine loan balance applied to purchase of property          | \$6,326,898  | \$—       |

The accompanying notes are an integral part of these consolidated financial statements.

5

---

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements  
September 30, 2013  
(Unaudited)

## 1. Organization

Preferred Apartment Communities, Inc. was formed as a Maryland corporation on September 18, 2009, and elected to be taxed as a real estate investment trust, or REIT, under the Internal Revenue Code of 1986, as amended, or the Code, effective with its tax year ended December 31, 2011. Unless the context otherwise requires, references to the "Company", "we", "us", or "our" refer to Preferred Apartment Communities, Inc., together with its consolidated subsidiaries, including Preferred Apartment Communities Operating Partnership, L.P., or the Operating Partnership. The Company was formed primarily to acquire and operate multifamily properties in select targeted markets throughout the United States. As part of its business strategy, the Company may enter into forward purchase contracts or purchase options for to-be-built multifamily communities and may make mezzanine loans, provide deposit arrangements, or provide performance assurances, as may be necessary or appropriate, in connection with the construction of multifamily communities and other properties. As a secondary strategy, the Company also may acquire or originate senior mortgage loans, subordinate loans or mezzanine debt secured by interests in multifamily properties, membership or partnership interests in multifamily properties and other multifamily related assets and invest not more than 10% of its total assets in other real estate related investments, as determined by its Manager (as defined below) as appropriate for the Company. The Company is externally managed and advised by Preferred Apartment Advisors, LLC, or its Manager, a Delaware limited liability company and related party (see Note 6).

The Company completed its initial public offering, or IPO, on April 5, 2011. As of September 30, 2013, the Company had 11,044,715 shares of common stock, par value \$0.01 per share, or Common Stock, issued and outstanding and owned units in the Operating Partnership which represented a weighted-average ownership percentage of 99.04% for the three-month period ended September 30, 2013. The number of partnership units not owned by the Company totaled 106,988 at September 30, 2013 and represent Class A OP Units of the Operating Partnership. On January 3, 2012, Class B OP Units of the Operating Partnership were granted to the Company's four executive officers for annual service to be provided in 2012. On January 3, 2013, these Class B Units became vested and earned and automatically converted to Class A OP Units. The Class A OP Units are convertible at any time at the option of the holder into the Company's choice of either cash or Common Stock. In the case of cash, the value is determined based upon the trailing 20-day volume weighted average price of the Company's Common Stock.

The consolidated financial statements include the accounts of the Company and the Operating Partnership. The Company controls the Operating Partnership through its sole general partner interest and plans to conduct substantially all of its business through the Operating Partnership.

## 2. Summary of Significant Accounting Policies

### Basis of Presentation

The unaudited consolidated financial statements include all of the accounts of the Company and the Operating Partnership presented in accordance with accounting principles generally accepted in the United States of America, or GAAP. All significant intercompany transactions have been eliminated in consolidation. Certain adjustments have been made consisting of normal recurring accruals, which, in the opinion of management, are necessary for a fair presentation of the Company's financial condition and results of operations. These financial statements should be read in conjunction with our audited financial statements and notes thereto included in our 2012 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 15, 2013.

Out of Period Adjustment

During the three months ended September 30, 2013, we recorded an out of period adjustment in the amount of \$118,069 to correct the allocation of net loss to the non-controlling interest in the Company's statement of operations. The corrections, which related to the first and second quarters of 2013 in the amount of \$20,761 and \$97,308, respectively, increased the amount of net loss that was previously allocated to the non-controlling interest. The Company has concluded the amounts were not material to those periods nor to the three-month period ended September 30, 2013 and has accordingly recorded the correction in the third quarter of 2013. This out of period adjustment had no impact to the reported amount of net income/loss, statement of financial position, or cash flows for any prior periods.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

#### Use of Estimates

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

#### Acquisitions and Impairments of Real Estate Assets

The Company generally records its initial investments in income-producing real estate at fair value at the acquisition date in accordance with ASC 805-10, Business Combinations. The aggregate purchase price of acquired properties is apportioned to the tangible and identifiable intangible assets and liabilities acquired at their estimated fair values. The value of acquired land, buildings and improvements is estimated by formal appraisals, observed comparable sales transactions, and information gathered during pre-acquisition due diligence activities and the valuation approach considers the value of the property as if it were vacant. The values of furniture, fixtures, and equipment are estimated by calculating their replacement cost and reducing that value by factors based upon estimates of their remaining useful lives. Intangible assets include the values of in-place leases and customer relationships. In-place lease values are estimated by calculating the estimated time to fill a hypothetically empty apartment complex to its stabilization level (estimated to be 92% occupancy) based on historical observed move-in rates for each property. Carrying costs during these hypothetical expected lease-up periods are estimated, considering current market conditions and include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates. The intangible assets are calculated by estimating the net cash flows of the in-place leases to be realized, as compared to the net cash flows that would have occurred had the property been vacant at the time of acquisition and subject to lease-up. The acquired in-place lease values are amortized to operating expense over the average remaining non-cancelable term of the respective in-place leases. The values of customer relationships are estimated by calculating the product of the avoided hypothetical lost revenue and the average renewal probability and are amortized to operating expense over the average remaining historical period of residency, plus an estimate of the average expected renewal period. The above-market or below-market lease values are recorded as a reduction or increase, respectively, to rental income over the remaining average non-cancelable term of the respective leases. Acquired intangible assets have no residual value.

The Company evaluates its tangible and identifiable intangible real estate assets for impairment when events such as declines in a property's operating performance, deteriorating market conditions, or environmental or legal concerns bring recoverability of the carrying value of one or more assets into question. The total undiscounted cash flows of the asset group, including proceeds from disposition, are compared to the net book value of the asset group. If this test indicates that impairment exists, an impairment loss is recorded in earnings equal to the shortage of the book value to the discounted net cash flows of the asset group.

#### Loans Held for Investment

The Company carries its investments in real estate loans at amortized cost with assessments made for impairment in the event recoverability of the principal amount becomes doubtful. If, upon testing for impairment, the fair value result is lower than the carrying amount of the loan, a valuation allowance is recorded to lower the carrying amount to fair value, with a loss recorded in earnings. Recoveries of valuation allowances are only recognized in the event of maturity or a sale or disposition in an amount above carrying value. The balances of real estate loans presented on the consolidated balance sheets consist of drawn amounts on the loans, net of deferred loan fee revenue. See the 'Revenue Recognition' section of this note for other loan-related policy disclosures required by ASC 310-10-50-6.



Cash and Cash Equivalents and Restricted Cash

The Company considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents. Restricted cash includes cash restricted by state law or contractual requirement and relates primarily to tax and insurance escrows and resident security deposits.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

#### Fair Value Measurements

Certain assets and liabilities are required to be carried at fair value, or if they are deemed impaired, to be adjusted to reflect this condition. The Company follows the guidance provided by ASC 820, Fair Value Measurements and Disclosures, in accounting and reporting for real estate assets where appropriate, as well as debt instruments both held for investment and as liabilities. The standard requires disclosure of fair values calculated under each level of inputs within the following hierarchy:

- Level 1 – Quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 – Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.
- Level 3 – Unobservable inputs for the asset or liability.

#### Deferred Loan Costs

Deferred loan costs are amortized using the straight-line method, which approximates the effective interest method, over the terms of the related indebtedness.

#### Deferred Offering Costs

Deferred offering costs represent costs incurred by the Company related to current equity offerings, excluding costs specifically identifiable to a closing, such as commissions, dealer-manager fees, and other registration fees. For issuances of equity that occur on one specific date, associated offering costs are reclassified as a reduction of proceeds raised on the date of issue. Our ongoing offering of units, consisting of one share of Series A Redeemable Preferred Stock, or Series A Preferred Stock, and one warrant, or Warrant, to purchase 20 shares of Common Stock, or Units, generally closes on a bimonthly basis in variable amounts. Such offering is referred to herein as the Primary Series A Offering, pursuant to our registration statement on Form S-11 (registration number 333-176604), as may be amended from time to time. Deferred offering costs related to the Primary Series A Offering are reclassified to the stockholders' equity section of the consolidated balance sheet as a reduction of proceeds raised on a pro-rata basis equal to the ratio of total Units issued to the maximum number of Units that are expected to be issued.

#### Non-controlling Interest

Non-controlling interest represents the equity interest of the Operating Partnership that is not owned by the Company. Non-controlling interest is adjusted for contributions, distributions and earnings or loss attributable to the non-controlling interest in the consolidated entity in accordance with the Agreement of Limited Partnership of the Operating Partnership, as amended.

#### Redeemable Preferred Stock

Shares of the Series A Preferred Stock issued pursuant to the Primary Series A Offering (further described in note 5) are redeemable at the option of the holder, subject to a declining redemption fee schedule. Redemptions are therefore outside the control of the Company. However, the Company retains the right to fund any redemptions of Series A Preferred Stock in either Common Stock or cash at its option. Therefore, the Company records the Series A Preferred Stock as a component of permanent stockholders' equity.

## Revenue Recognition

Rental revenue is recognized when earned from residents, which is over the terms of rental agreements, typically of 13 months' duration. Differences from the straight-line method, which recognize the effect of any up-front concessions and other adjustments ratably over the lease term, are not material. The Company evaluates the collectability of amounts due from residents and maintains an allowance for doubtful accounts for estimated losses resulting from the inability of residents to make required payments then due under lease agreements. The balance of amounts due from residents are generally deemed uncollectible 30 days beyond the due date, at which point they are fully reserved.

Interest income on real estate loans and notes receivable is recognized on an accrual basis over the lives of the loans using the effective interest method. In the event that a loan or note is refinanced with the proceeds of another loan issued by the Company,

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

any unamortized loan fee revenue from the first loan will be recognized as interest revenue over the term of the new loan. Direct loan origination fees and origination or acquisition costs applicable to real estate loans are amortized over the lives of the loans as adjustments to interest income. The accrual of interest on all these instruments is stopped when there is concern as to the ultimate collection of principal or interest, which is generally a delinquency of 30 days in required payments of interest or principal. Any payments received on such non-accrual loans are recorded as interest income when the payments are received. Real estate loan assets are reclassified as accrual-basis once interest and principal payments become current. Certain real estate loan assets include limited purchase options and exit fees or additional interest payments that are due the Company at maturity or in the event of a sale of the property or refinancing of the loan by the borrower to a third party. If the Company purchases the subject property, any accrued exit fee will be treated as additional consideration for the acquired project.

Promotional fees received from service providers at the Company's properties are deferred and recognized on a straight-line basis over the term of the agreement.

The PAC Rewards program, implemented in the first quarter of 2012, allows residents to accumulate reward points on a monthly basis for actions such as resident referrals and making rent payments online. A resident must rent an apartment from the Company for at least 14 months before reward points may be redeemed for services or upgrades to a resident's unit. The Company accrues a liability for the estimated cost of these future point redemptions, net of a 35% breakage fee, which is the Company's current estimate of rewards points that will not be redeemed. In accordance with Staff Accounting Bulletin 13.A.3c, the Company deems its obligations under PAC Rewards as inconsequential to the delivery of services according to the lease terms. Therefore, the expense related to the PAC Rewards Program is included in property operating and maintenance expense on the consolidated statements of operations.

#### Stock-Based Compensation

The Company accounts for stock-based compensation in accordance with guidance provided by ASC 505, Equity-Based Payments to Non-Employees and ASC 718, Stock Compensation. We calculate the fair value of equity compensation instruments at the date of grant based upon estimates of their expected term, the expected volatility of and dividend yield on our Common Stock over this expected term period and the market risk-free rate of return. We will also estimate forfeitures of these instruments and accrue the compensation expense, net of estimated forfeitures, over the vesting period(s). We record the fair value of restricted stock awards based upon the closing stock price on the trading day immediately preceding the date of grant.

#### Acquisition Costs

The Company expenses property acquisition costs as incurred, which include costs such as due diligence, legal, certain accounting, environmental and consulting, when the acquisition constitutes a business combination. The Company capitalizes these costs for transactions deemed to be asset acquisitions.

#### Capitalization and Depreciation

The Company capitalizes replacements of furniture, fixtures and equipment, as well as carpet, appliances, air conditioning units, certain common area items, and other assets. Significant repair and renovation costs that improve the usefulness or extend the useful life of the properties are also capitalized. These assets are then depreciated on a straight-line basis over their estimated useful lives, as follows:

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

- Buildings 30 - 40 years
- Furniture, fixtures & equipment 5 - 10 years
- Improvements to buildings and land 5 - 10 years

Operating expenses related to unit turnover costs, such as carpet cleaning, mini-blind replacements, and minor repairs are expensed as incurred.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

### Income Taxes

The Company has elected to be taxed as a REIT under the Code. To continue to qualify as a REIT, the Company must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of the Company's annual REIT taxable income to its stockholders (which is computed without regard to the dividends paid deduction or net capital gain which does not necessarily equal net income as calculated in accordance with GAAP). As a REIT, the Company generally will not be subject to federal income tax to the extent it distributes qualifying dividends to its stockholders. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income tax on its taxable income at regular corporate income tax rates and generally will not be permitted to qualify for treatment as a REIT for federal income tax purposes for the four taxable years following the year during which qualification is lost unless the Internal Revenue Service grants the Company relief under certain statutory provisions. Such an event could materially adversely affect the Company's net income and net cash available for distribution to stockholders. The Company intends to operate in such a manner as to maintain its election for treatment as a REIT.

The Company's provision for income taxes is based on income before taxes reported for financial statement purposes after adjustment for transactions that do not have tax consequences. Deferred tax assets and liabilities are realized according to the estimated future tax consequences attributable to differences between the carrying value of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates as of the date of the balance sheet. The effect of a change in tax rates on deferred tax assets and liabilities is reflected in the period that includes the statutory enactment date. A deferred tax asset valuation allowance is recorded when it has been determined that it is more likely than not that deferred tax assets will not be realized. If a valuation allowance is needed, a subsequent change in circumstances in future periods that causes a change in judgment about the realization of the related deferred tax amount could result in the reversal of the deferred tax valuation allowance.

The Company recognizes a liability for uncertain tax positions. An uncertain tax position is defined as a position taken or expected to be taken in a tax return that is not based on clear and unambiguous tax law and which is reflected in measuring current or deferred income tax assets and liabilities for interim or annual periods. The Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The Company measures the tax benefits recognized based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate resolution. The Company recognizes interest and penalties related to unrecognized tax benefits in its provision for income taxes.

### Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing net income or loss available to common stockholders by the weighted average number of shares of Common Stock outstanding for the period. Net income or loss attributable to common stockholders is calculated by deducting dividends due to preferred stockholders, as well as nonforfeitable dividends due to holders of unvested restricted stock, which are participating securities under the two-class method of calculating earnings per share. Diluted earnings (loss) per share is computed by dividing earnings or net loss available to common stockholders by the weighted average number of shares of Common Stock outstanding adjusted for the effect of dilutive securities such as share grants or warrants. No adjustment is made for potential Common Stock equivalents that are anti-dilutive during the period.

### 3. Real Estate Assets

On June 25, 2013, the Company completed the acquisition of a 96-unit townhome-style multifamily community adjacent to our Trail Creek community in Hampton, Virginia, or Trail II, for approximately \$18.2 million, less a capital improvements reserve of \$250,000, which approximated the fair value of the assets. The construction of Trail II was partially financed by a \$6.0 million mezzanine loan held by the Company, which was applied to the purchase at the closing of the property acquisition, along with an exit fee for accrued interest of \$283,062.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 September 30, 2013  
 (Unaudited)

The Company allocated the purchase price of Trail II to the acquired assets and liabilities based upon their fair values, as follows:

|  | Trail II          |
|--|-------------------|
| Land   | \$ 1,548,000      |
| Buildings and improvements                               | 13,411,080        |
| Furniture, fixtures and equipment                        | 1,968,402         |
| In-place leases  | 908,286           |
| Customer relationships                                   | 129,316           |
| Restricted cash and security deposits                    | 264,689           |
| Prepays, reserves and other assets                       | 62,517            |
| Security deposit liabilities                             | (14,803 )         |
| Accounts payable, accrued expenses and other liabilities | (14,505 )         |
| Below market leases                                      | (106,398 )        |
| <br>Net assets acquired                                  | <br>\$ 18,156,584 |
| <br>Cash paid  | <br>\$ 11,829,686 |
| Reinvested mezzanine funds                               | 6,326,898         |
| <br>Total consideration                                  | <br>\$ 18,156,584 |

Discrete operating results are not available for Trail II subsequent to the acquisition date. The combined Trail Creek community contributed approximately \$1,138,297 and \$2,508,912 of revenue and approximately \$475,553 and \$875,679 of net loss to the Company's consolidated results for the three-month and nine-month periods ended September 30, 2013, respectively.

See note 6 for details regarding the acquisition fee paid related to this transaction.

On January 23, 2013, the Company completed the acquisition of the following three entities from Williams Multifamily Acquisition Fund, LP, a Delaware limited partnership, or WMAF, an entity whose properties were also managed by Preferred Residential Management LLC.

Ashford Park REIT, Inc, the fee-simple owner of a 408-unit multifamily community located in Atlanta, Georgia, or Ashford Park, for a total purchase price of approximately \$39.6 million, exclusive of assumed mortgage debt, acquisition-related and financing-related transaction costs.

- Lake Cameron REIT, Inc, the fee-simple owner of a 328-unit multifamily community located in suburban Raleigh, North Carolina, or Lake Cameron, for a total purchase price of approximately \$30.5 million, exclusive of assumed mortgage debt, acquisition-related and financing-related transaction costs.

McNeil Ranch REIT, Inc, the fee-simple owner of a 192-unit multifamily community located in Austin, Texas, or McNeil Ranch, for a total purchase price of approximately \$21.0 million, exclusive of assumed mortgage debt, acquisition-related and financing-related transaction costs.





Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 September 30, 2013  
 (Unaudited)

The purchase price for each of these three underlying properties was established by the 95% unaffiliated third party equity investor in WMAF, pursuant to terms of the WMAF partnership agreement. The Company allocated the purchase prices of the three properties to the acquired assets and liabilities based upon their fair values, as follows:

|  | Ashford Park | Lake<br>Cameron | McNeil<br>Ranch | Total        |
|--|--------------|-----------------|-----------------|--------------|
| Land   | \$10,600,000 | \$4,000,000     | \$2,100,000     | \$16,700,000 |
| Buildings and improvements                               | 23,067,264   | 21,248,442      | 15,962,582      | 60,278,288   |
| Furniture, fixtures and equipment                        | 3,226,260    | 3,195,131       | 1,593,637       | 8,015,028    |
| In-place leases  | 2,445,317    | 1,787,929       | 1,414,373       | 5,647,619    |
| Customer relationships                                   | 375,859      | 313,498         | 161,903         | 851,260      |
| Restricted cash  | 405,437      | 110,019         | 528,659         | 1,044,115    |
| Prepays, reserves and other assets                       | 67,642       | 41,609          | 36,153          | 145,404      |
| Security deposit liabilities                             | (57,825 )    | (57,606 )       | (60,931 )       | (176,362 )   |
| Intangible liabilities                                   | (164,700 )   | —               | (112,495 )      | (277,195 )   |
| Accounts payable, accrued expenses and other liabilities | (363,226 )   | (138,950 )      | (650,350 )      | (1,152,526 ) |
| Net assets acquired                                      | \$39,602,028 | \$30,500,072    | \$20,973,531    | \$91,075,631 |

|                     | Ashford Park | Lake<br>Cameron | McNeil Ranch | Total        |
|---------------------|--------------|-----------------|--------------|--------------|
| Cash Paid           | \$902,028    | \$13,000,072    | \$7,745,142  | \$21,647,242 |
| Mortgage Assumed    | 38,700,000   | 17,500,000      | 13,228,389   | 69,428,389   |
| Total consideration | \$39,602,028 | \$30,500,072    | \$20,973,531 | \$91,075,631 |

The combined entities of Ashford Park, Lake Cameron, and McNeil Ranch contributed approximately \$2.9 million and \$8.0 million of revenue and approximately \$1.2 million and \$6.7 million of net loss to the Company's consolidated results for the three-month and nine-month periods ended September 30, 2013, respectively.

The Company recorded depreciation and amortization of tangible and intangible assets on all its multifamily communities as follows:

|                                     | Three months ended September 30,<br>2013 | 2012      | Nine months ended September 30,<br>2013 | 2012        |
|-------------------------------------|--|-----------|---|-------------|
| Depreciation:                       |  |           |   |             |
| Buildings and improvements          | \$1,027,767                              | \$412,091 | \$2,845,693                             | \$1,235,725 |
| Furniture, fixtures, and equipment  | 1,077,922                                | 492,746   | 2,943,025                               | 1,561,225   |
|                                     | 2,105,689                                | 904,837   | 5,788,718                               | 2,796,950   |
| Amortization:                       |  |           |   |             |
| Acquired intangible assets          | 1,575,247                                | —         | 6,886,537                               | —           |
| Website development costs           | 1,151                                    | 1,151     | 3,454                                   | 3,454       |
| Total depreciation and amortization | \$3,682,087                              | \$905,988 | \$12,678,709                            | \$2,800,404 |

Amortization of acquired intangible assets for the nine-month period ended September 30, 2013 commenced on January 23, 2013, the date of acquisition of the three newly-acquired WMAF communities, and on June 25, 2013, the acquisition date of Trail II. The intangible assets will be amortized over a period ranging from the average remaining lease term, which was approximately six to seven months, to the average remaining lease term plus the average

estimated renewal period. See note 15 for pro forma operating results of the Company, including the newly-acquired properties.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

4. Real Estate Loans, Notes Receivable, and Line of Credit

At September 30, 2013, our portfolio of real estate loans consisted of:

| Project/Property <sup>(1)</sup> | Location                          | Date of loan | Maturity date | Optional extension date | Total loan commitments | Approved senior loan held by unrelated third party |
|---------------------------------|-----------------------------------|--------------|---------------|-------------------------|------------------------|--|
| Summit II                       | Suburban Atlanta, GA              | 5/7/2012     | 5/8/2017      | N/A                     | \$6,103,027            | \$12,384,000                                       |
| City Park                       | Charlotte, NC                     | 9/6/2012     | 9/5/2017      | N/A                     | 10,000,000             | \$18,600,000                                       |
| City Vista                      | Pittsburgh, PA                    | 8/31/2012    | 6/1/2016      | 7/1/2017                | 12,153,000             | \$28,400,000                                       |
| Madison - Rome                  | Rome, GA <sup>(2)</sup>           | 11/13/2012   | 9/20/2015     | N/A                     | 5,360,042              | \$11,500,000                                       |
| Lely                            | Naples, FL                        | 3/28/2013    | 2/28/2016     | 2/28/2018               | 12,713,242             | \$25,000,000                                       |
| Crosstown Walk                  | Suburban Tampa, FL <sup>(3)</sup> | 4/30/2013    | 11/1/2016     | 5/1/2018                | 10,962,000             | \$25,900,000                                       |
| Overton                         | Atlanta, GA                       | 5/8/2013     | 11/1/2016     | 5/1/2018                | 16,600,000             | \$31,700,000                                       |
| Haven West                      | Carrollton, GA <sup>(4) (6)</sup> | 7/15/2013    | 6/2/2016      | 6/2/2018                | 6,940,795              | \$16,195,189                                       |
| Starkville                      | Starkville, MS <sup>(5) (6)</sup> | 8/21/2013    | 5/31/2014     | N/A                     | 1,730,000              | N/A  |
| Newtown                         | Williamsburg, VA                  | 8/29/2013    | 8/29/2018     | N/A                     | 10,346,000             | \$26,936,000                                       |
|                                 |                                   |              |               |                         | \$92,908,106           |  |

All loans are mezzanine loans pertaining to developments of multifamily communities, except as otherwise indicated. The borrowers for each of these projects are as follows: "Summit II" - Oxford Summit II Apartments LLC; "City Park" - Oxford City Park Development LLC; "City Vista" - Oxford City Vista Development LLC; <sup>(1)</sup> "Madison - Rome" - Madison Retail - Rome LLC; "Lely" - Lely Apartments LLC; "Crosstown Walk" - Iris Crosstown Partners LLC; "Overton" - Newport Overton Holdings, LLC; "Haven West" - Haven Campus Communities Member, LLC; "Starkville" - Haven Campus Communities - Starkville, LLC; and "Newtown" - Oxford NTW Apartments LLC.

<sup>(2)</sup> Madison-Rome is a mezzanine loan for an 88,351 square foot retail development project. On October 16, 2013, the anchor tenant obtained a certificate of occupancy and took possession of approximately 54,340 square feet of space.

<sup>(3)</sup> Crosstown Walk was a land acquisition bridge loan that was converted to a mezzanine loan in April 2013.

<sup>(4)</sup> Planned 568 bed student housing community.

<sup>(5)</sup> A land acquisition loan which pays 8% current interest only, in support of a planned 168-unit, 536-bed student housing community.

<sup>(6)</sup> See note 6 - Related Party Transactions

The mezzanine real estate loans held by the Company pay current monthly interest of 8% per annum, and except for the Starkville loan, which pays no deferred interest, and except for the Newtown loan, which accrues an additional 5% interest and a 1% exit fee, accrue an additional 6% interest which will be due at maturity or if the property is sold to, or refinanced by, a third party. There are no contingent events that are necessary to occur for the Company to realize the additional interest amounts. If the Company exercises a purchase option and acquires the property, the additional interest described below will be treated as additional consideration for the acquired project. The Company receives a fee of 2% of the aggregate amount of the loan at loan inception as partial inducement to offer the funds. The Company

concurrently pays half of the 2% loan fee to its Manager as an acquisition fee (see note 6). The net 1% retained is recognized as revenue over the term of the loan. Except for the Starkville loan, the Company's real estate loans are collateralized by 100% of the membership interests of the underlying project entity, and, where necessary, by unconditional joint and several repayment guaranties and performance guaranties by the principal(s) of the borrower. These guaranties generally remain in effect until the receipt of a final certificate of occupancy. All of the guaranties are subject to the rights held by the senior lender pursuant to a standard intercreditor agreement. The Starkville loan is also collateralized by the acquired land. The Haven West loan is additionally collateralized by an assignment by the developer of security interests in an unrelated project. Prepayment of the mezzanine loans are permitted in whole, but not in part, without the Company's consent.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

Management monitors the level of credit quality for each of the Company's mezzanine real estate loans by tracking the timeliness of scheduled interest and principal payments relative to the due dates as specified in the loan documents, as well as draw requests on the loans relative to the project budgets. In addition, management monitors the actual progress of development and construction relative to the construction plan, as well as local, regional, and national economic conditions as may bear on our current and target markets. The credit quality of the Company's borrowers is primarily based on their payment history on an individual loan basis, as such, the Company does not assign quantitative credit value measures or categories to its real estate loans and notes receivable in credit quality categories.

| Project/Property | Amount drawn | Loan Fee received from borrower - 2% | Acquisition fee paid to Manager - 1% | Unamortized deferred loan fee revenue | Carrying amount |
|------------------|--------------|--------------------------------------|--------------------------------------|---------------------------------------|-----------------|
| Summit II        | \$6,103,027  | \$122,061                            | \$61,030                             | \$(39,376)                            | \$6,063,651     |
| City Park        | 10,000,000   | 200,000                              | 100,000                              | (78,349)                              | 9,921,651       |
| City Vista       | 12,153,000   | 243,060                              | 121,530                              | (97,023)                              | 12,055,977      |
| Madison - Rome   | 5,360,042    | 107,201                              | 53,600                               | (40,492)                              | 5,319,550       |
| Lely             | 8,018,423    | 254,267                              | 127,133                              | (99,793)                              | 7,918,630       |
| Crosstown Walk   | 9,844,642    | 219,240                              | 109,620                              | (52,566)                              | 9,792,076       |
| Overton          | 11,789,478   | 332,000                              | 166,000                              | (142,511)                             | 11,646,967      |
| Haven West       | 2,130,569    | 138,816                              | 69,408                               | (63,424)                              | 2,067,145       |
| Starkville       | 1,590,600    | 34,600                               | 17,300                               | (12,676)                              | 1,577,924       |
| Newtown          | 5,745,036    | 206,920                              | 103,460                              | (95,067)                              | 5,649,969       |
|                  | \$72,734,817 | \$1,858,165                          | \$929,081                            | \$(721,277)                           | \$72,013,540    |

The Company holds options, but not obligations, to purchase certain of the properties which are partially financed by its mezzanine loans, as shown in the table below. The option purchase prices are negotiated at the time of the loan closing.

| Project/Property | Purchase option window |            | Purchase option price | Total units upon completion |
|------------------|------------------------|------------|-----------------------|-----------------------------|
|                  | Begin                  | End        |                       |                             |
| Summit II        | 10/1/2014              | 2/28/2015  | \$19,254,155          | 140                         |
| City Park        | 11/1/2015              | 3/31/2016  | \$30,945,845          | 284                         |
| City Vista       | 2/1/2016               | 5/31/2016  | \$43,560,271          | 272                         |
| Madison - Rome   | N/A                    | N/A        | N/A                   | N/A                         |
| Lely             | 4/1/2016               | 8/30/2016  | \$43,500,000          | 308                         |
| Crosstown Walk   | 7/1/2016               | 12/31/2016 | \$39,654,273          | 342                         |
| Overton          | 7/8/2016               | 12/8/2016  | \$51,500,000          | 294                         |
| Haven West       | 8/1/2016               | 1/31/2017  | \$26,138,466          | 160                         |
| Starkville       | N/A                    | N/A        | N/A                   | —                           |
| Newtown          | 2/1/2016               | 9/15/2016  | \$44,266,000          | 247                         |
|                  |                        |            |                       | 2,047                       |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

At September 30, 2013, our portfolio of notes and line of credit receivable consisted of:

| Borrower                                  | Type of instrument    | Date of loan | Maturity date | Total loan commitments | Amount drawn  | Interest rate       |
|---|-----------------------|--------------|---------------|------------------------|---------------|---------------------|
| 360 Residential, LLC                      | Bridge loan           | 6/25/2013    | 3/20/2014     | \$ 1,000,000           | \$ 872,747    | 8 % <sup>(1)</sup>  |
| TPKG 13th Street Development, LLC         | Land acquisition loan | 7/24/2013    | 1/15/2014     | 6,400,000              | 6,241,484     | 8 % <sup>(2)</sup>  |
| Preferred Capital Marketing Services, LLC | Promissory note       | 1/24/2013    | 1/23/2015     | 1,500,000              | 1,500,000     | 10 %                |
| Riverview Associates, Ltd.                | Promissory note       | 12/17/2012   | 12/31/2013    | 1,300,000              | 1,300,000     | 8 % <sup>(3)</sup>  |
| International Assets Advisory, LLC        | Subordinated loan     | 11/15/2012   | 11/15/2013    | 650,000                | 650,000       | 10 % <sup>(4)</sup> |
| Oxford Properties LLC                     | Promissory note       | 8/27/2013    | 4/30/2017     | 1,500,000              | 1,475,000     | 8 %                 |
| Riverview Office, LLC                     | Promissory note       | 8/20/2013    | 10/31/2013    | 1,000,000              | 671,156       | 8 % <sup>(5)</sup>  |
| Preferred Apartment Advisors, LLC         | Revolving credit line | 6/12/2013    | 12/31/2015    | 6,000,000              | 4,079,878     | 8 % <sup>(6)</sup>  |
|   |                       |              |               | \$ 19,350,000          | \$ 16,790,265 |                     |

(1) Amendment of the bridge loan which was originated on March 20, 2013. The amounts payable under the terms of the loan, which include an additional 6% deferred interest, are collateralized by guaranties of payment and performance by the principals of the borrower.

(2) Note pays current interest at 8% per annum, plus an additional interest amount necessary to provide the Company with a 14% cumulative simple rate of return through August 31, 2013, scaling upward to 20% per annum on January 1, 2014 and thereafter. The amounts payable under the terms of the loan are collateralized by a pledge of 100% of the membership interests of the project entity.

(3) The amounts payable under the terms of the loan are collateralized by an assignment of project documents and guaranties of payment and performance by the principal of the borrower.

(4) The amounts payable under the terms of the loan are collateralized by rights of withholding commissions due IAA from the Company in connection with securing placements of the Primary Series A Offering.

(5) Amendment of the promissory note which was originated on April 30, 2013. See note 17 for discussion of increase in loan amount and an extension of the maturity date.

(6) The amounts payable under the credit line are collateralized by an assignment of the Manager's rights to fees due under the third amended and restated management agreement between the Company and the Manager.

On July 26, 2013, the amount owed to the Company by Pecunia Management, LLC under the terms of the Company's \$1.5 million loan to Pecunia which closed on January 24, 2013 was transferred by a novation to Preferred Capital Marketing Services, LLC, a Georgia limited liability company, or PCMS, which will be performing certain marketing services for the Company related to its capital raising efforts. PCMS is 100% owned by NELL Partners, Inc., a related party.

The Company recorded interest income and other revenue from these instruments as follows:

|                             | Three months ended September 30, 2013 | Three months ended September 30, 2012 | Nine months ended September 30, 2013 | Nine months ended September 30, 2012 |
|-----------------------------|---------------------------------------|---------------------------------------|--------------------------------------|--------------------------------------|
| Real estate loans:          |                                       |                                       |                                      |                                      |
| Current interest payments   | \$ 1,258,636                          | \$ 374,445                            | \$ 2,966,721                         | \$ 689,806                           |
| Additional accrued interest | 932,461                               | 198,449                               | 2,054,297                            | 318,295                              |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

|   |             |           |             |             |
|---|-------------|-----------|-------------|-------------|
| Deferred loan fee revenue                     | 64,603      | 27,455    | 180,297     | 38,884      |
| Total real estate loan revenue                | 2,255,700   | 600,349   | 5,201,315   | 1,046,985   |
| Interest income on notes and line of credit   | 439,203     | 35,800    | 825,531     | 65,441      |
| Interest income on loans and notes receivable | \$2,694,903 | \$636,149 | \$6,026,846 | \$1,112,426 |

The Company extends loans for purposes such as to partially finance the development of multifamily residential communities, to acquire land in anticipation of developing and constructing multifamily residential communities, and for other real estate or real estate related projects. Certain of these loans include characteristics such as exclusive options to purchase the project at a fixed price within a specific time window following project completion and stabilization, the rights to incremental exit fees over and above the amount of periodic interest paid during the life of the loans, or both. These characteristics can cause the loans to create variable interests to the Company and require further evaluation as to whether the variable interest creates a variable interest entity, or VIE, which would necessitate consolidation of the project. The Company considers the facts and circumstances pertinent to each entity borrowing under



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

the loan, including the relative amount of financing the Company is contributing to the overall project cost, decision making rights or control held by the Company, guarantees provided by third parties, and rights to expected residual gains or obligations to absorb expected residual losses that could be significant from the project. If the Company is deemed to be the primary beneficiary of a VIE, consolidation treatment would be required.

The Company has evaluated its real estate loans, where appropriate, for accounting treatment as loans versus real estate development projects, as required by ASC 310. For each loan, the majority of the characteristics and the facts and circumstances indicate that loan accounting treatment is appropriate.

The Company's real estate loans partially finance the development activities of the borrowers' associated legal entities. Each of these loans create variable interests in each of these entities, and according to the Company's analysis, are deemed to be VIEs, due to the combined factors of the sufficiency of the borrowers' investment at risk, the existence of payment and performance guarantees provided by the borrowers, as well as the limitations on the fixed-price purchase options on the Summit II, City Park, City Vista, Overton, Crosstown Walk, Lely, Haven West and Newtown loans. The Company has concluded that it is not the primary beneficiary of the borrowing entities. It has no decision making authority or power to direct activity, except normal lender rights, which are subordinate to the senior loans on the projects. Therefore, since the Company has concluded it is not the primary beneficiary, it has not consolidated these entities in its consolidated financial statements. The Company's maximum exposure to loss from these loans is their drawn amount as of September 30, 2013 of approximately \$72.7 million. The maximum aggregate amount of loans to be funded as of September 30, 2013 was approximately \$92.9 million.

The Company is subject to a concentration of credit risk that could be considered significant with regard to the Summit II, Crosstown Walk, City Park, City Vista and Newtown real estate loans, as identified specifically by the two named principals of the borrowers, W. Daniel Faulk, Jr. and Richard A. Denny, and as evidenced by repayment guarantees offered in support of these loans. The drawn amount of these loans total approximately \$43.8 million (with a total commitment amount of \$49.6 million) and in the event of a total failure to perform by the borrowers and guarantors, would subject the Company to a total possible loss of that amount. The Company generally requires secured interests in one or a combination of the membership interests of the borrowing entity or the entity holding the project, guarantees of loan repayment, and project completion performance guarantees as credit protection with regard to its real estate loans, as is customary in the mezzanine loan industry. The Company has performed assessments of the guarantees with regard to the obligors' ability to perform according to the terms of the guarantees if needed and has concluded that the guarantees reduce the Company's risk and exposure to the above-described credit risk in place as of September 30, 2013.

The borrowers and guarantors behind these real estate loans (excluding the Madison-Rome, Overton, Lely, Haven West and Starkville loans) collectively qualify as a major customer as defined in ASC 280-10-50, as the revenue recorded from this customer exceeded ten percent of the Company's total revenues. The Company recorded revenue from transactions with this major customer for the three-month and nine-month periods ended September 30, 2013 of approximately \$1.4 million and \$3.6 million.

##### 5. Redeemable Preferred Stock

On November 18, 2011, the Securities and Exchange Commission declared effective our registration statement on Form S-11 (registration number 333-176604) for our Primary Series A Offering of up to a maximum of 150,000 Units, with each Unit consisting of one share of Series A Preferred Stock and one Warrant to purchase 20 shares of our Common Stock, which is being offered and sold by IAA on a "reasonable best efforts" basis. Each share of Preferred Stock ranks senior to Common Stock and carries a cumulative annual 6% dividend of the stated per share value of \$1,000, payable monthly as declared by the Company's board of directors. Dividends begin accruing on the date of issuance. The Preferred Stock is redeemable at the option of the holder beginning two years following the date

of issue subject to a 10% redemption fee. After year three the redemption fee decreases to 5%, after year four it decreases to 3%, and after year five there is no redemption fee. Any redeemed shares of Preferred Stock are entitled to any accrued but unpaid dividends at the time of redemption and any redemptions may be in cash or Common Stock, at the Company's discretion. The Warrant is exercisable by the holder at an exercise price of 120% of the current market price per share of the Common Stock on the date of issuance of such warrant with a minimum exercise price of \$9.00 per share. The current market price per share is determined using the volume weighted average closing market price for the 20 trading days prior to the date of issuance of the Warrant. The Warrants are not exercisable until one year following the date of issuance and expire four years following the date of issuance.

On August 16, 2012, the Company filed a registration statement on Form S-11 (registration number 333-183355) for a follow-on offering of an additional 850,000 Units, or Follow-On Offering . On August 29, 2013, the Company filed Pre-Effective Amendment No. 1 for the Follow-On Offering registration statement on Form S-3 increasing the Follow-On Offering to 900,000 Units (see

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

Note 17). The terms of the Follow-On Offering and features of the Units in the Follow-On Offering are substantially the same as the Primary Series A Offering. See note 17.

As of September 30, 2013, offering costs specifically identifiable to Unit offering closing transactions, such as commissions, dealer manager fees, and other registration fees, totaled approximately \$6.6 million. These costs are reflected as a reduction of stockholders' equity at the time of closing. In addition, the costs related to the offering not related to a specific closing transaction totaled approximately \$4.7 million. As of September 30, 2013, the Company had issued 72,030 Units and collected net proceeds of approximately \$65.4 million from the Primary Series A Offering after commissions. A total of 70 shares of Series A Preferred Stock were subsequently redeemed. The number of Units issued was approximately 7.2% of the maximum number of Units anticipated to be issued under the Primary Series A Offering and the Follow-On Offering. Consequently, the Company cumulatively recognized approximately 7.2% of the approximate \$4.7 million deferred to date, or approximately \$340,000 as a reduction of stockholders' equity. The remaining balance of offering costs not yet reflected as a reduction of stockholder's equity, approximately \$4.6 million, are reflected in the asset section of the consolidated balance sheet as deferred offering costs at September 30, 2013. The remainder of current and future deferred offering costs related to the Primary Series A Offering will likewise be recognized as a reduction of stockholders' equity in the proportion of the number of Units issued to the maximum number of Units anticipated to be issued. Offering costs not related to a specific closing transaction are subject to an overall cap of 1.5% of the total gross proceeds raised during the Unit offerings.

On January 17, 2013, the Company issued 40,000 shares of its Series B Preferred Stock at a purchase price of \$1,000 per share through a private placement transaction. The net proceeds totaled approximately \$37.6 million after commissions. On May 9, 2013, the common stockholders approved the issuance of Common Stock upon the conversion of the Series B Preferred Stock. As a result of such approval, the Series B Preferred Stock was converted into 5,714,274 shares of Common Stock on May 16, 2013.

On May 17, 2013, the Company filed with the SEC a universal shelf registration statement on Form S-3 (File No. 333-188677), or the Shelf Registration Statement. The Shelf Registration Statement permits the Company to engage in offerings of shares of common stock or preferred stock, debt securities, depository shares, warrants and units and any combination of the foregoing. The Shelf Registration Statement was declared effective on July 19, 2013. The amount of securities registered was \$200 million, all of which is currently available for future offerings. Deferred offering costs related to the establishment of this offering totaled \$206,921 as of September 30, 2013. These costs will likewise be recognized as a reduction of stockholders' equity in the proportion of the proceeds from securities issued to the maximum amount of securities registered.

The conversion price of the Series B Preferred Stock created a beneficial conversion feature ("BCF") as a result of the conversion price being less than the market price of the Common Stock on January 16, 2013. The BCF of approximately \$7.0 million was recorded when the Series B Preferred Stock became convertible in May 2013. As required by ASC 480, the BCF was recorded as a deemed distribution to the holders upon conversion, with a corresponding increase in additional paid-in capital, with no net effect on total stockholders' equity. The deemed distribution was also recorded as a deemed non-cash preferred dividend in the Company's earnings per share calculations, and due to the Company's deficit position of retained earnings, the deemed non-cash dividend was also recorded as a reduction of additional paid-in capital.

#### 6. Related Party Transactions

John A. Williams, the Company's Chief Executive Officer and Chairman of the Board, and Leonard A. Silverstein, the Company's President and Chief Operating Officer and a member of the Board, are also executive officers and directors of NELL Partners, Inc., which controls the Manager. Mr. Williams is the Chief Executive Officer and President and Mr. Silverstein is the President and Chief Operating Officer of the Manager.

Mr. Williams, Mr. Silverstein and Michael J. Cronin, the Company's Executive Vice President, Chief Accounting Officer and Treasurer are executive officers of Williams Realty Advisors, LLC, or WRA.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

The Management Agreement entitles the Manager to receive compensation for various services it performs related to acquiring assets and managing properties on the Company's behalf:

| Type of Compensation                    | Basis of Compensation  | Three months ended |                    | Nine months ended  |                    |
|---|--|--------------------|--------------------|--------------------|--------------------|
|   |  | September 30, 2013 | September 30, 2012 | September 30, 2013 | September 30, 2012 |
| Acquisition fees                        | 1% of the gross purchase price of real estate assets acquired or loans advanced          | \$ 195,833         | \$ 168,813         | \$ 1,734,040       | \$ 258,528         |
| Asset management fees                   | Monthly fee equal to one-twelfth of 0.50% of the total book value of assets, as adjusted | 363,595            | 148,573            | 944,087            | 409,964            |
| Property management fees                | Monthly fee equal to 4% of the monthly gross revenues of the properties managed          | 238,026            | 104,320            | 643,387            | 304,827            |
| General and administrative expense fees | Monthly fee equal to 2% of the monthly gross revenues of the Company                     | 173,143            | 66,111             | 444,282            | 173,696            |
|   |  | \$ 970,597         | \$ 487,817         | \$ 3,765,796       | \$ 1,147,015       |

In addition to property management fees, the Company incurred the following reimbursable on-site personnel salary and related benefits expenses at the properties, which are included in property operating and maintenance expense on the Consolidated Statements of Operations:

| Three months ended September 30, 2013 | September 30, 2012 | Nine months ended September 30, 2013 | September 30, 2012 |
|---------------------------------------|--------------------|--------------------------------------|--------------------|
| \$ 600,547                            | \$ 247,165         | \$ 1,633,530                         | \$ 738,643         |

The Manager utilizes its own personnel and certain personnel of its affiliates to accomplish certain tasks related to raising capital that would typically be performed by third parties, including, but not limited to, legal and marketing functions. As permitted under the Management Agreement, the Manager requested reimbursement of \$93,776 and \$43,747 for the three-month periods ended September 30, 2013 and 2012, respectively and \$242,530 and \$120,618 for the nine-month periods ended September 30, 2013 and 2012, respectively. These costs are recorded as deferred offering costs until such time as additional closings occur on the Unit offerings, at which time they are reclassified on a pro-rata basis as a reduction of offering proceeds within stockholders' equity.

In addition to the fees described above, the Management Agreement also entitles the Manager to other potential fees, as follows:

- Disposition fees - Based on the lesser of (A) one-half of the commission that would be reasonable and customary; and (B) 1% of the sale price of the asset
- Construction, development, and landscaping fees - Customary and competitive market rates in light of the size, type and location of the asset
-

Special limited partnership interest in the Operating Partnership - distributions from the Operating Partnership equal to 15% of any net proceeds from the sale of a property and prior operations that are remaining after the payment of (i) the capital and expenses allocable to all realized investments (including the sold asset), and (ii) a 7% priority annual return on such capital and expense; provided that all accrued and unpaid dividends on the Series A Preferred Stock have been paid in full

The Company did not incur any of these other potential fees during the three-month or nine-month periods ended September 30, 2013 or 2012.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

The Company has extended a mezzanine loan to partially finance the development of a student housing project in Carrollton, Georgia, and a real estate loan for the acquisition of land for the development of another student housing project in Starkville, Mississippi. The principals of the borrowers of these two loans include a relative of John A. Williams, the Company's Chief Executive Officer.

## 7. Dividends and Distributions

The Company declares and pays monthly cash dividend distributions on its Series A Preferred Stock in the amount of \$5.00 per share per month, prorated for partial months at issuance as necessary. The Company's cash distributions on its Series A Preferred Stock for the nine month periods ended September 30, 2013 and 2012 were:

| 2013               |                  |                              | 2012               |                  |                              |
|--------------------|------------------|------------------------------|--------------------|------------------|------------------------------|
| Declaration date   | Number of shares | Aggregate dividends declared | Declaration date   | Number of shares | Aggregate dividends declared |
| January 24, 2013   | 19,732           | \$107,551                    | N/A                | —                | \$—                          |
| February 7, 2013   | 23,094           | 119,885                      | N/A                | —                | —                            |
| February 7, 2013   | 25,755           | 132,603                      | N/A                | —                | —                            |
| April 20, 2013     | 41,492           | 220,874                      | April 13, 2012     | 2,155            | 11,486                       |
| May 20, 2013       | 48,098           | 247,597                      | May 10, 2012       | 4,985            | 25,406                       |
| June 27, 2013      | 53,749           | 276,946                      | June 22, 2012      | 8,441            | 42,793                       |
| July 19, 2013      | 59,121           | 302,532                      | July 22, 2012      | 10,682           | 50,878                       |
| August 23, 2013    | 63,359           | 322,368                      | August 2, 2012     | 11,491           | 54,119                       |
| September 24, 2013 | 68,198           | 348,483                      | September 18, 2012 | 12,178           | 58,062                       |
|                    | Total            | \$2,078,839                  |                    | Total            | \$242,744                    |

In addition, the Company declared on February 7, 2013 and paid a cash dividend on its Series B Preferred Stock at the same rate and frequency as those dividends declared on the Common Stock, equal to 5,714,274 as-converted shares of Common Stock, in an aggregate amount of \$690,476.

The Company's dividend activity on its Common Stock for the nine-month periods ended September 30, 2013 and 2012 was:

| 2013               |                  |                    |                          | 2012               |                  |                    |                          |
|--------------------|------------------|--------------------|--------------------------|--------------------|------------------|--------------------|--------------------------|
| Record date        | Number of shares | Dividend per share | Aggregate dividends paid | Record date        | Number of shares | Dividend per share | Aggregate dividends paid |
| March 28, 2013     | 5,323,605        | \$0.145            | \$771,923                | March 30, 2012     | 5,178,315        | \$0.13             | \$673,180                |
| June 26, 2013      | 11,066,895       | 0.15               | 1,660,034                | June 29, 2012      | 5,211,362        | 0.13               | 677,477                  |
| September 16, 2013 | 11,073,731       | 0.15               | 1,661,060                | September 28, 2012 | 5,212,139        | 0.14               | 729,700                  |
|                    | Total            | \$0.445            | \$4,093,017              |                    |                  | \$0.40             | \$2,080,357              |

The holders of Class A OP Units of the Operating Partnership are entitled to equivalent distributions as those declared on the Common Stock. At September 30, 2013, the Company had 106,988 Class A OP Units outstanding, which are exchangeable on a one-for-one basis for shares of Common Stock. On February 7, 2013, the Operating Partnership declared cash distributions to its Class A unitholders totaling \$15,513, which were paid on April 25, 2013. On May 9, 2013, the Operating Partnership declared cash distributions to its Class A OP Unitholders totaling \$16,048, which were paid on July 31, 2013. On August 8, 2013, the Operating Partnership declared cash distributions to its Class A OP Unitholders totaling \$16,048, which were paid on October 29, 2013.



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

## 8. Equity Compensation

### Stock Incentive Plan

On February 25, 2011, the Company's board of directors adopted, and the Company's stockholders approved, the Preferred Apartment Communities, Inc. 2011 Stock Incentive Plan, or, as amended, the 2011 Plan, to incentivize, compensate and retain eligible officers, consultants, and non-employee directors. A maximum of 567,500 shares of Common Stock may be issued under the 2011 Plan. Awards may be made in the form of issuances of Common Stock, restricted stock, stock appreciation rights ("SARs"), performance shares, incentive stock options, non-qualified stock options, or other forms. Eligibility for receipt of, amounts, and all terms governing awards pursuant to the 2011 Plan, such as vesting periods and voting and dividend rights on unvested awards, are determined by the Compensation Committee of the Company's Board of Directors.

On May 9, 2013, the Company's stockholders approved the second amendment to the 2011 Plan, to increase the number of authorized shares by 750,000 and to extend the expiration date of the 2011 Plan to December 31, 2016.

Equity compensation expense by award type for the Company was:

|   | Equity compensation expense                        |            |   |            | Unamortized<br>Expense as of<br>September 30,<br>2013 |
|---|--|------------|---|------------|---|
|   | for the three-month periods<br>ended September 30, |            | for the nine-month periods<br>ended September 30, |            |   |
|   | 2013   | 2012       | 2013  | 2012       |   |
| Quarterly board member committee fee grants | \$ 5,983   | \$ 6,146   | \$ 24,151   | \$ 24,433  | \$—   |
| Class B Unit awards:                        |  |            |   |            |   |
| Executive officers - 2012                   | —  | 239,849    | 2,580   | 716,969    | —   |
| Executive officers - 2013                   | 215,555  | —          | 644,345   | —          | 217,874   |
| Vice chairman of board of directors         | 5,125  | 5,125      | 25,623  | 5,125      | —   |
| Restricted stock grants:                    |  |            |   |            |   |
| 2011  | —  | —          | —   | 66,867     | —   |
| 2012  | —  | 64,480     | 86,250  | 107,813    | —   |
| 2013  | 64,197   | —          | 106,997   | —          | 149,795   |
| Total                                       | \$ 290,860   | \$ 315,600 | \$ 889,946  | \$ 921,207 | \$ 367,669  |

### Restricted Stock Grants

On May 10, 2012, the Company granted a total of 33,046 shares of restricted Common Stock to its independent board members, in payment of their annual retainer fees. The Company records the fair value of restricted stock awards based upon the closing stock price on the trading day immediately preceding the date of grant. The fair value per share was deemed to be \$7.83 per share by Board resolution. Compensation cost in the amount of \$258,750 was recognized on a straight-line basis over the period ending on the first anniversary of the grant date and all 33,046 shares vested on May 9, 2013.

On May 9, 2013, the Company granted a total of 29,016 shares of restricted Common Stock to its independent board members, in payment of their annual retainer fees. The per-share fair value was \$8.85 and total compensation cost in the amount of \$256,792 will be recognized on a straight-line basis over the period ending on the earlier of first anniversary of the grant date or the next annual meeting of the Company's stockholders. All 29,016 unvested shares

were outstanding at September 30, 2013.

#### Directors' Stock Grants

On February 2, 2012, the Company granted 2,988 shares of Common Stock to its independent board members, in payment of their quarterly meeting fees. The per-share fair value of this immediate-vesting award was \$6.12, which was the closing price of the Common Stock on the prior business day. The total compensation cost of 18,287 was recorded in full at the grant date.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

On August 2, 2012, the Company granted 780 shares of Common Stock to its independent board members, in payment of their quarterly meeting fees. The per-share fair value of this immediate-vesting award was \$7.88, which was the closing price of the Common Stock on the prior business day. The total compensation cost of \$6,146 was recorded in full at the grant date.

On February 7, 2013, the Company granted 2,115 shares of Common Stock to its independent board members, in payment of their quarterly meeting fees. The per-share fair value of this immediate-vesting award was \$8.59, which was the closing price of the Common Stock on the prior business day. The total compensation cost of \$18,168 was recorded in full at the grant date.

On August 8, 2013, the Company granted 708 shares of Common Stock to its independent board members, in payment of their quarterly meeting fees. The per-share fair value of this immediate-vesting award was \$8.45, which was the closing price of the Common Stock on the prior business day. The total compensation cost of \$5,983 was recorded in full at the grant date.

#### Class B OP Units

On January 3, 2012, pursuant to its Third Amended and Restated Agreement of Limited Partnership of the Operating Partnership, the Company granted 106,988 Class B OP Units, representing ownership interests in the Operating Partnership, to certain of its executive officers as compensation for service in 2012. On January 3, 2013, the Company granted 142,046 Class B OP Units for service during 2013.

The Class B OP Units become Vested Class B OP Units at the Initial Valuation Date, which is one year from the date of grant. For each grant, on the Initial Valuation Date, the market capitalization of the number of shares of Common Stock at the date of grant is compared to the market capitalization of the same number of shares of Common Stock at the Initial Valuation Date. If the market capitalization measure results in an increase which exceeds the target market threshold, the Vested Class B OP Units become Earned Class B OP Units and automatically convert into Class A OP Units of the Operating Partnership, which are henceforth entitled to distributions from the Operating Partnership and become exchangeable for Common Stock on a one-to-one basis at the option of the holder. Vested Class B OP Units may become Earned Class B OP Units on a pro-rata basis should the result of the market capitalization test be an increase of less than the target market threshold. Any Vested Class B OP Units that do not become Earned Class B OP Units on the Initial Valuation Date are subsequently remeasured on a quarterly basis until such time as all Vested Class B OP Units become Earned Class B OP Units or are forfeited due to termination of continuous service as an officer of the Company due to an event other than as a result of a qualified event, which is generally the death or disability of the holder. Continuous service through the final valuation date is required for the Vested Class B OP Units to qualify to become fully Earned Class B OP Units.

On August 15, 2012, the Company granted 6,128 Class B OP Units to its Vice Chairman of the Company's Board of Directors, as additional compensation for acting in an expanded capacity related to board oversight of the Company's capital raising efforts. The vesting conditions, conversion rights and other features are identical to the Class B OP Unit grants described above, and differ only by the amount of the market capitalization threshold. On August 15, 2013, this Class B OP Unit Grant vested in full and was automatically converted to Class A OP Units in the Operating Partnership. On August 16, 2013, the participant elected to convert the Class A OP Units to 6,128 shares of Common Stock.

Because of the market condition vesting requirement that determines the transition of the Vested Class B OP Units to Earned Class B OP Units, a Monte Carlo simulation was utilized to calculate the total fair values, which will be amortized as compensation expense over the one-year periods beginning on the grant dates through the Initial Valuation Dates. On December 30, 2012, the 2011 Class B OP Unit awards became fully vested and earned, and a total of 107,164 Class B OP Units automatically converted to Class A OP Units of the Operating Partnership on that date. On December 31, 2012, all Class A OP Unit holders elected to convert their Class A OP Units into Common Stock. On January 3, 2013, the \$106,988 outstanding Class B OP Units for 2012 became fully vested and earned and automatically converted to Class A OP Units of the Operating Partnership. All unvested 2013 Class B OP Units were outstanding at September 30, 2013.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 September 30, 2013  
 (Unaudited)

The underlying valuation assumptions and results for the Class B OP Unit awards were:

|   |           |           |             |   |
|---|-----------|-----------|-------------|---|
| Grant dates                               | 1/3/2012  | 8/15/2012 | 1/2/2013    |   |
| Stock price                               | \$6.05    | \$8.30    | \$7.88      |   |
| Dividend yield                            | 8.6       | % 6.75    | % 7.36      | % |
| Expected volatility                       | 35.23     | % 31.35   | % 32.1      | % |
| Risk-free interest rate                   | 2.83      | % 2.72    | % 2.91      | % |
| Derived service period (years)            | 1.0       | 1.0       | 1.0         |   |
| Number of Units granted                   | 106,988   | 6,128     | 142,046     |   |
| Calculated fair value per Unit, assuming: |           |           |             |   |
| 50% vesting                               | \$4.50    | \$6.69    | \$—         |   |
| 100% vesting                              | \$4.47    | \$6.68    | \$6.07      |   |
| Total fair value of Units                 | \$479,841 | \$40,996  | \$862,219   |   |
| Target market threshold increase          | \$650,000 | \$50,000  | \$1,150,000 |   |

The expected dividend yield assumptions were derived from the Company's closing prices of the Common Stock on the grant dates and the projected future quarterly dividend payments of \$0.13 per share for the 2012 annual awards, \$0.14 per share for the August 15, 2012 award, and \$0.145 for the 2013 annual awards.

Since the Company has a limited amount of operating history in the public equity market, the expected volatility assumption was derived from the observed historical volatility of the common stock prices of a select group of peer companies within the REIT industry that most closely approximate the Company's size, capitalization, leverage, line of business and geographic focus markets.

The risk-free rate assumptions were obtained from the Federal Reserve yield table and were calculated as the interpolated rate between the 20 and 30 years year yield percentages on U. S. Treasury securities on the grant dates.

Since the likelihood of attainment of the market condition for each of the Class B OP Units to become earned is believed to be high and the vesting period is one year, the forfeiture rate assumption for these Class B OP Units was set to 0%.

Since the Class B OP Units have no expiration date, a derived service period of one year was utilized, which equals the period of time from the grant date to the initial valuation date.

#### Warrant

On March 31, 2011, as partial compensation for services rendered for the IPO, the Company issued to IAA a warrant to purchase up to 150,000 shares of Common Stock. The exercise price is \$12.50 per share, which is 125% of the gross IPO price of \$10.00 per share. The warrant is exercisable, at IAA's option, in whole or in part, by either payment of the aggregate exercise price for the number of shares exercised, plus applicable transfer taxes, or by a cashless net share settlement. Upon exercise of the warrant, shares of Common Stock will be issued from authorized but unissued Common Stock. The warrant is currently exercisable and expires on March 31, 2015.

9. Indebtedness

Mortgage Notes Payable

The Company partially financed the acquisition of the McNeil Ranch, Lake Cameron, and Ashford Park multifamily communities (which were each refinanced on January 24, 2013), with non-recourse mortgage notes collateralized only by the associated real estate assets for each community with no cross-collateralization of any other properties. For each of these three properties, monthly interest only payments are due for the period of March 1, 2013 to February 1, 2018. Beginning on March 1, 2018, the loans will require monthly payments of accrued interest and principal based on a 30-year amortization period. All remaining indebtedness, including all interest and principal, is due by February 1, 2020.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

In conjunction with the acquisition of Trail II, on June 25, 2013, the Company refinanced the original variable rate mortgage on the first phase of the Trail Creek community with a new 4.22% fixed rate mortgage secured by the combined Trail Creek community in the amount of approximately \$28.1 million, for which monthly interest only payments are due through the maturity date of July 1, 2020. In doing so, we recorded a loss on early debt extinguishment, which consisted of a three percent prepayment penalty to the lender of \$458,250 paid from the proceeds of the refinancing, and the non-cash writeoff of unamortized deferred loan costs of \$146,087.

The existing Stone Rise and Summit Crossing mortgages require monthly payments of interest only through May 1, 2014, beyond which point payments of principal and interest calculated on a 30-year amortization schedule are due through the dates of maturity. The variable monthly interest rate for the Stone Rise mortgage is capped at 7.25%. The embedded interest rate cap was deemed to be clearly and closely related to the debt host instrument. The following table shows certain details regarding our mortgage notes payable:

|                 | Acquisition/<br>refinancing<br>date | Principal<br>balance as of<br>September 30,<br>2013 | December 31,<br>2012 | Maturity<br>date | Interest rate      |       |
|-----------------|-------------------------------------|---|----------------------|------------------|--------------------|-------|
| Trail Creek     | 4/29/2011                           | \$—   | \$15,275,000         | 5/1/2018         | 1 month LIBOR<br>+ | 2.8%  |
| Trail Creek     | 6/25/2013                           | 28,109,000  | N/A                  | 7/1/2020         | Fixed              | 4.22% |
| Stone Rise      | 4/15/2011                           | 19,500,000  | 19,500,000           | 5/1/2018         | 1 month<br>LIBOR+  | 2.77% |
| Summit Crossing | 4/21/2011                           | 20,862,000  | 20,862,000           | 5/1/2018         | Fixed              | 4.71% |
| Ashford Park    | 1/24/2013                           | 25,626,000  | N/A                  | 2/1/2020         | Fixed              | 3.13% |
| McNeil Ranch    | 1/24/2013                           | 13,646,000  | N/A                  | 2/1/2020         | Fixed              | 3.13% |
| Lake Cameron    | 1/24/2013                           | 19,773,000  | N/A                  | 2/1/2020         | Fixed              | 3.13% |
| Total           |                                     | \$127,516,000                                       | \$55,637,000         |                  |                    |       |

The Company paid loan origination costs to secure the Ashford Park, McNeil Ranch, and Lake Cameron mortgages of \$907,477, and \$493,314 for the refinancing of the combined Trail Creek community.

#### Credit Facility

On August 31, 2012, the Company and the Operating Partnership entered into a credit agreement with Key Bank National Association, or Key Bank, to obtain a \$15.0 million senior secured revolving credit facility, or the Credit Facility. The permitted uses of the Credit Facility are to fund investments, capital expenditures, dividends (with consent), working capital and other general corporate purposes on an as needed basis. Amounts drawn under the Credit Facility accrued interest at a variable rate of the 1 month LIBOR index, or LIBOR, plus 500 basis points, as well as a commitment fee on the average daily unused portion of the Credit Facility of 0.50% per annum. On April 4, 2013, the Company expanded its total aggregate borrowing limit on its Credit Facility from \$15.0 million to \$30.0 million, extended the maturity date to April 4, 2014, and reduced the spread over LIBOR from 500 basis points to 450 basis points. The Company paid fees and expenses totaling approximately \$200,000 to effect these changes. Accrued interest and commitment fees are payable monthly and principal amounts owed may be repaid in whole or in part without penalty.

Borrowings under the Credit Facility are collateralized by, among other things, pledges of 100% of the ownership of each of the current and future mezzanine loan subsidiaries, and 49% of the ownership of each of the current and future real estate subsidiaries, as well as by joint and several repayment guaranties.

The Credit Facility contains certain affirmative and negative covenants including negative covenants that limit or restrict secured and unsecured indebtedness, mergers and fundamental changes, investments and acquisitions, liens and encumbrances, dividends, transactions with affiliates, burdensome agreements, changes in fiscal year and other matters customarily restricted in such agreements. As of September 30, 2013, the Company was in compliance with all covenants related to the Credit Facility, as follows:



Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

| Covenant <sup>(1)</sup>     | Requirement                         | Result        |
|-----------------------------|-------------------------------------|---------------|
| Senior leverage ratio       | Maximum 60%                         | 43.7%         |
| Net worth                   | Minimum \$50,000,000 <sup>(2)</sup> | \$121,688,620 |
| Debt yield                  | Minimum 7.75%                       | 9.29%         |
| Payout ratio                | Maximum 95%                         | 84.5%         |
| Total leverage ratio        | Maximum 65%                         | 52.2%         |
| Debt service coverage ratio | Minimum 1.50x                       | 3.4x          |

<sup>(1)</sup> All covenants are as defined in the credit agreement for the Credit Facility.

<sup>(2)</sup> Plus 75% of the net proceeds of any equity offering, which totaled approximately \$20.6 million as of September 30, 2013.

Loan fees and closing costs for the establishment of the Credit Facility totaled \$323,918, which were being amortized over the life of the loan. Amortization expense related to these costs was \$188,952 through April 3, 2013, the date of amendment of the Credit Facility. The remaining costs of \$134,966, together with additional closing costs of \$206,455 for the expansion of the Credit Facility will be amortized over the period of April 4, 2013 through April 4, 2014, the new term of the Credit Facility. The weighted average interest rate for the Credit Facility was 4.9% since inception through September 30, 2013.

Interest expense, including amortization of deferred loan costs was:

|                           | Three months ended    |           | Nine months ended September |             |
|---------------------------|-----------------------|-----------|-----------------------------|-------------|
|                           | September 30,<br>2013 | 2012      | 30,<br>2013                 | 2012        |
| Trail Creek               | \$319,246             | \$126,044 | \$585,073                   | \$376,556   |
| Stone Rise                | 155,105               | 157,741   | 461,839                     | 471,240     |
| Summit Crossing           | 257,553               | 257,552   | 764,469                     | 767,198     |
| Ashford Park              | 217,958               | —         | 600,466                     | —           |
| McNeil Ranch              | 119,503               | —         | 331,382                     | —           |
| Lake Cameron              | 167,038               | —         | 464,630                     | —           |
|                           | 1,236,403             | 541,337   | 3,207,859                   | 1,614,994   |
| Revolving credit facility | 302,164               | 73,963    | 715,472                     | 73,963      |
| Interest expense          | \$1,538,567           | \$615,300 | \$3,923,331                 | \$1,688,957 |

The Company's estimated future principal payments due on its debt instruments as of September 30, 2013 were:

| Period     | Future principal<br>payments | (1 ) |
|------------|------------------------------|------|
| 2013       | \$24,910,667                 |      |
| 2014       | 407,822                      |      |
| 2015       | 728,554                      |      |
| 2016       | 752,215                      |      |
| 2017       | 785,490                      |      |
| thereafter | 124,841,919                  |      |
| Total      | \$152,426,667                |      |

<sup>(1)</sup> Represents amount drawn on the Credit Facility at September 30, 2013

24

---

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

#### 10. Income Taxes

The Company elected to be taxed as a REIT effective with its tax year ended December 31, 2011, and therefore, the Company will not be subject to federal and state income taxes after this effective date. For the period preceding this election date, the Company's operations resulted in a tax loss. As of December 31, 2010, the Company had deferred federal and state tax assets totaling approximately \$298,100, none of which were based upon tax positions deemed to be uncertain. These deferred tax assets will most likely not be used since the Company elected REIT status, therefore, management has determined that a 100% valuation allowance is appropriate as of September 30, 2013 and December 31, 2012.

#### 11. Commitments and Contingencies

The Company is not currently subject to any known material commitments or contingencies from its business operations, nor any material known or threatened litigation.

#### 12. Segment Information

The Company's Chief Operating Decision Maker, or CODM, evaluates the performance of the Company's business operations and allocates financial and other resources by assessing the financial results and outlook for future performance across two distinct segments: multifamily communities and real estate related financing.

Multifamily Communities - consists of owned residential multifamily communities.

Financing - consists of the Company's investment portfolio of mezzanine loans, bridge loans, and other instruments deployed by the Company to partially finance the development, construction, and prestabilization carrying costs of new multifamily communities and other real estate and real estate related assets.

The CODM monitors net operating income ("NOI") on a segment and a consolidated basis as a key performance measure for its operating segments. NOI is defined as rental and other property revenue from real estate assets plus interest income from its loan portfolio less total property operating and maintenance expenses, property management fees, real estate taxes, property insurance, and general and administrative expenses. The CODM uses NOI as a measure of operating performance because it provides a measure of the core operations, rather than factoring in depreciation and amortization, financing costs, acquisition expenses, and other expenses generally incurred at the corporate level. NOI differs from AFFO, which the Company used to report segment results through December 31, 2012, in that NOI reflects operating performance of the Company's business operations. AFFO is a measure of liquidity and cash-generating performance. Beginning in the first quarter of 2013, the CODM changed the metric it uses to monitor performance and allocate resources from AFFO to NOI, which the CODM believes is a better gauge of operating performance. As AFFO and NOI are not comparable metrics, there is no relevant reconciliation between NOI to the AFFO reported in prior year comparable periods.

The following tables present the Company's assets, revenues, and NOI results by reportable segment, as well as a reconciliation from NOI to net loss. The assets attributable to 'Other' primarily consist of deferred offering costs recorded but not yet reclassified as reductions of stockholders' equity and cash balances at the Company and Operating Partnership levels.

September 30, 2013      December 31, 2012

Assets:

|                         |                |                |
|-------------------------|----------------|----------------|
| Multifamily communities | \$ 178,353,442 | \$ 77,292,922  |
| Financing               | 91,338,822     | 39,222,062     |
| Other                   | 10,133,876     | 6,776,946      |
| Consolidated assets     | \$ 279,826,140 | \$ 123,291,930 |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.  
 Notes to Consolidated Financial Statements – (continued)  
 September 30, 2013  
 (Unaudited)

For the nine-month period ended September 30, 2013, the Company's total expenditures for long-lived assets were \$34,576,880, all of which were attributable to the multifamily communities segment. This amount consisted of recurring and non-recurring capital expenditures and the purchase of the four newly-acquired communities, net of mortgage debt assumed.

|   | Three months ended    |                       | Nine months ended     |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | September 30,<br>2013 | September 30,<br>2012 | September 30,<br>2013 | September 30,<br>2012 |
| <b>Revenues</b>                                   |                       |                       |                       |                       |
| Multifamily communities                           | \$6,057,371           | \$2,607,102           | \$16,385,096          | \$7,626,707           |
| Financing   | 2,694,903             | 636,149               | 6,026,846             | 1,112,426             |
| Consolidated revenues                             | \$8,752,274           | \$3,243,251           | \$22,411,942          | \$8,739,133           |
| <b>Segment net operating income (Segment NOI)</b> |                       |                       |                       |                       |
| Multifamily communities                           | \$3,451,598           | \$1,627,089           | \$9,486,780           | \$4,711,592           |
| Financing   | 2,694,903             | 636,149               | 6,026,846             | 1,112,426             |
| Consolidated segment net operating income         | 6,146,501             | 2,263,238             | 15,513,626            | 5,824,018             |
| Interest  | 1,538,567             | 615,300               | 4,527,668             | 1,688,957             |
| Depreciation and amortization                     | 3,682,087             | 905,988               | 12,678,709            | 2,800,404             |
| Professional fees                                 | 57,908                | 31,868                | 450,676               | 283,346               |
| Management fees                                   | 536,738               | 214,684               | 1,388,369             | 583,660               |
| Acquisition costs                                 | 10,682                | —                     | 1,242,305             | 912                   |
| Equity compensation to directors and executives   | 290,860               | 315,600               | 889,946               | 921,207               |
| Other   | 59,673                | 30,877                | 174,016               | 107,837               |
| Net loss  | \$(30,014 )           | \$148,921             | \$(5,838,063 )        | \$(562,305 )          |

NOI results for the three-month and nine-month periods ended September 30, 2012 have been retrospectively revised to be comparable to the performance measure used by the Company's CODM during 2013.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

## 13. Loss Per Share

The following is a reconciliation of weighted average basic and diluted shares outstanding used in the calculation of loss per share of Common Stock:

|  | Three months ended<br>September 30, |              | Nine months ended September<br>30, |               |
|--|-------------------------------------|--------------|------------------------------------|---------------|
|  | 2013                                | 2012         | 2013                               | 2012          |
| Numerator:   |                                     |              |                                    |               |
| Net (loss) income  | \$ (30,014 )                        | \$ 148,921   | \$ (5,838,063 )                    | \$ (562,305 ) |
| Net loss attributable to non-controlling interests                 | 127,738                             | —            | 225,894                            | —             |
| Net (loss) income attributable to the Company                      | 97,724                              | 148,921      | (5,612,169 )                       | (562,305 )    |
| Dividends declared to preferred stockholders <sup>(A)</sup>        | (973,069 )                          | (163,059 )   | (2,769,001 )                       | (242,744 )    |
| Deemed non-cash dividend to holders of Series<br>B Preferred Stock | —                                   | —            | (7,028,557 )                       | —             |
| Earnings attributable to unvested restricted stock <sup>(B)</sup>  | (4,352 )                            | (4,626 )     | (13,496 )                          | (12,302 )     |
| Net loss attributable to common stockholders                       | \$ (879,697 )                       | \$ (18,764 ) | \$ (15,423,223 )                   | \$ (817,351 ) |
| Denominator:   |                                     |              |                                    |               |
| Weighted average number of shares of Common<br>Stock - basic       | 11,041,359                          | 5,178,822    | 8,197,531                          | 5,169,467     |
| Effect of dilutive securities: <sup>(C)</sup>                      |                                     |              |                                    |               |
| Warrants   | —                                   | —            | —                                  | —             |
| Class B Units  | —                                   | —            | —                                  | —             |
| Weighted average number of shares of Common<br>Stock - diluted     | 11,041,359                          | 5,178,822    | 8,197,531                          | 5,169,467     |
| Loss per weighted average share - basic and diluted                | \$ (0.08 )                          | \$ —         | \$ (1.88 )                         | \$ (0.16 )    |

<sup>(A)</sup> The Company's 71,960 shares of Series A Preferred Stock outstanding accrue dividends at an annual rate of 6% of the stated value of \$1,000 per share, payable monthly.

<sup>(B)</sup> The Company's unvested restricted share awards (29,016 and 33,046 shares of Common Stock at September 30, 2013 and 2012, respectively) contain non-forfeitable rights to distributions or distribution equivalents. The impact of the unvested restricted share awards on earnings per share has been calculated using the two-class method whereby earnings are allocated to the unvested restricted share awards based on dividends declared and the unvested restricted shares' participation rights in undistributed earnings. Given the Company has incurred net losses, the dividends declared for the three-month and nine-month periods ended September 30, 2013 and 2012 are adjusted in determining the calculation of loss per share of Common Stock since the unvested restricted share awards are defined as participating securities.

<sup>(C)</sup> Potential dilution from 150,000 shares of Common Stock that would be outstanding due to the hypothetical exercise of a warrant issued by the Company to IAA on March 31, 2011 and warrants outstanding from issuances of Units from our Primary Series A Offering that are potentially exercisable into 1,440,600 shares of Common Stock, 106,988 Class A OP Units of the Operating Partnership, and a total of 142,046 unvested Class B OP Units issued on January 2, 2013 were excluded from the diluted shares calculation because the effect was antidilutive.



Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

## 15. Pro Forma Financial Information

The Company's condensed pro forma financial results, assuming the acquisitions of Trail II, McNeil Ranch, Lake Cameron, and Ashford Park were hypothetically completed on January 1, 2012 were:

|  | Three months ended |                | Nine months ended |                 |
|--|--------------------|----------------|-------------------|-----------------|
|  | September 30,      |                | September 30,     |                 |
|  | 2013               | 2012           | 2013              | 2012            |
| Pro forma:   |                    |                |                   |                 |
| Revenues   | \$ 8,683,576       | \$ 6,008,395   | \$ 23,363,936     | \$ 16,906,119   |
| Net income (loss)  | \$ 1,476,534       | \$ (711,107 )  | \$ 2,073,766      | \$ (12,326,441) |
| Net income (loss) attributable to the Company  | \$ 1,468,996       | \$ (711,107 )  | \$ 2,185,164      | \$ (12,326,441) |
| Net (loss) income attributable to common stockholders  | \$ 491,575         | \$ (1,678,790) | \$ (7,763,984 )   | \$ (14,867,196) |
| Net (loss) income per share of Common Stock attributable to common stockholders, basic and diluted | \$ 0.04            | \$ (0.32 )     | \$ (0.95 )        | \$ (2.88 )      |
| Weighted average number of shares of Common Stock outstanding, basic and diluted                   | 11,041,359         | 5,178,822      | 8,197,531         | 5,169,467       |

These pro forma results are not necessarily indicative of what historical performance would have been had these business combinations been effective January 1, 2012, nor should they be interpreted as expectations of future results.

In connection with the preparation of the Company's September 30, 2013 financial statements, the Company identified an error in the pro forma financial information presented in the notes to the financial statements for the three-month period ended June 30, 2013. The erroneous amounts as compared to the correct amounts are as follows:

|   | As presented       | Corrected    |
|---|--------------------|--------------|
|   | Three months ended |              |
|   | June 30, 2013      |              |
| Pro forma:                                    |                    |              |
| Revenues                                      | \$ 6,838,405       | \$ 7,841,955 |
| Net income (loss)                             | \$ (95,986 )       | \$ 693,218   |
| Net income (loss) attributable to the Company | \$ (94,134 )       | \$ 812,154   |
| Net (loss) income attributable to             |                    |              |



Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

|  |               |                 |   |
|--|---------------|-----------------|---|
| common stockholders  | \$ (1,287,533 | ) \$ (6,996,172 | ) |
| Net (loss) income per share of Common Stock attributable to common stockholders, basic and diluted | \$ (0.24      | ) \$ (0.85      | ) |
| Weighted average number of shares of Common Stock outstanding, basic and diluted                   | 5,289,690     | 8,198,340       |   |

The Company evaluated the impact of the errors on the previously-filed financial statements and the pro forma disclosures and concluded that such amounts were immaterial to our Form 10-Q for the period ended June 30, 2013. The errors were related to our pro forma disclosures only and did not affect our consolidated balance sheets, consolidated statements of operations, consolidated statements of comprehensive loss, consolidated statements of equity, or cash balances for any reporting periods.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

## 16. Fair Values of Financial Instruments

Fair value is defined as the price at which an asset or liability is exchanged between market participants in an orderly transaction at the reporting date. The Company's cash equivalents, notes receivable, accounts receivable and payables and accrued expenses all approximate fair value due to their short term nature. The Company does not have any assets or liabilities measured at fair value on a recurring basis.

The following tables provide estimated fair values of the Company's financial instruments. The carrying values of the Company's real estate loans include accrued interest receivable from additional interest or exit fee provisions and are presented net of deferred loan fee revenue, where applicable. Accrued interest included in the carrying values of the Company's real estate loans was approximately \$2.5 million and \$700,000 at September 30, 2013 and December 31, 2012, respectively.

| As of September 30, 2013      |                |                |  |         |                |
|-------------------------------|----------------|----------------|--|---------|----------------|
|                               | Carrying value | Fair Value     | Fair value measurements using fair value hierarchy |         |                |
|                               |                |                | Level 1  | Level 2 | Level 3        |
| <b>Financial Assets:</b>      |                |                |  |         |                |
| Real estate loans             | \$ 74,503,643  | \$ 79,677,402  | \$—  | \$—     | \$ 79,677,402  |
| Notes receivable              | 12,710,388     | 12,710,388     | —  | —       | 12,710,388     |
| Line of Credit receivable     | 4,079,877      | 4,079,877      | —  | —       | 4,079,877      |
|                               | \$ 91,293,908  | \$ 96,467,667  | \$—  | \$—     | \$ 96,467,667  |
| <b>Financial Liabilities:</b> |                |                |  |         |                |
| Mortgage notes payable        | \$ 127,516,000 | \$ 125,065,482 | \$—  | \$—     | \$ 125,065,482 |
| Revolving credit facility     | 24,910,667     | 24,910,667     | —  | —       | 24,910,667     |
|                               | \$ 152,426,667 | \$ 149,976,149 | \$—  | \$—     | \$ 149,976,149 |
| As of December 31, 2012       |                |                |  |         |                |
|                               | Carrying value | Fair Value     | Fair value measurements using fair value hierarchy |         |                |
|                               |                |                | Level 1  | Level 2 | Level 3        |
| <b>Financial Assets:</b>      |                |                |  |         |                |
| Real estate loans             | \$ 35,548,448  | \$ 37,646,753  | \$—  | \$—     | \$ 37,646,753  |
| Notes receivable              | 2,450,000      | 2,450,000      | —  | —       | 2,450,000      |
| Line of Credit receivable     | 936,827        | 936,827        | —  | —       | 936,827        |
|                               | \$ 38,935,275  | \$ 41,033,580  | \$—  | \$—     | \$ 41,033,580  |
| <b>Financial Liabilities:</b> |                |                |  |         |                |
| Mortgage notes payable        | \$ 55,637,000  | \$ 57,012,876  | \$—  | \$—     | \$ 57,012,876  |
| Credit Facility               | 14,801,197     | 14,801,197     | —  | —       | 14,801,197     |
|                               | \$ 70,438,197  | \$ 71,814,073  | \$—  | \$—     | \$ 71,814,073  |

The fair value of the real estate loans within the level 3 hierarchy are comprised of estimates of the fair value of the notes, which were developed utilizing a discounted cash flow model over the remaining terms of the notes until their maturity dates and utilizing discount rates believed to approximate the market risk factor for notes of similar type and duration. The fair values also contain a separately-calculated estimate of any applicable exit fee or additional interest payment due the Company at the maturity date of the loan, based on the outstanding loan balances at September 30,

2013, discounted to the reporting date utilizing a discount rate believed to be appropriate for multifamily development projects.

Preferred Apartment Communities, Inc.  
Notes to Consolidated Financial Statements – (continued)  
September 30, 2013  
(Unaudited)

The fair value of the Company's variable rate mortgage is believed to approximate its carrying value, as long as market interest rates remain below the level of the interest rate cap in place on this note. The fair values of the fixed rate mortgages on the Company's other properties were developed using market quotes of the fixed rate yield index and spread for seven year notes as of the reporting date. Consideration is taken of the current margin rates and spreads relative to the interest rate caps in performing this analysis. The present value of the cash flows were calculated using the original interest rate in place on the fixed rate mortgages and again at the current market rate. The difference between the two results was applied as a fair market adjustment to the carrying value of the mortgages.

#### 17. Subsequent Events

Between October 1, 2013 and October 31, 2013, the Company issued 6,338 Units and collected net proceeds of approximately \$5.7 million.

On October 9, 2013, the Company increased the amount of the Riverview Office, LLC loan to \$2.0 million, to fund the payment of a non-refundable deposit for the acquisition of a parcel of land in Atlanta, Georgia, for the construction of an office building. The maturity date of the loan was moved to December 31, 2013.

On October 11, 2013, the Company's follow on offering of up to 900,000 Units was declared effective by the Securities and Exchange Commission.

On November 4, 2013, the Company signed a purchase agreement to acquire a 276-unit multifamily community in Columbus, Ohio for approximately \$36.2 million.

On November 7, 2013, the Company declared a dividend on its Common Stock of \$0.16 per share, payable on January 15, 2014 to all stockholders of record as of December 16, 2013.

On November 7, 2013, the Company granted 2,178 shares of Common Stock to its independent board members, in payment of their meeting fees. The per-share fair value of this immediate-vesting award was \$8.28, which was the closing price of the Common Stock on the prior business day. The total compensation cost of \$18,034 was recorded in full at the grant date.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Significant Developments

During the third quarter of 2013, we closed two real estate mezzanine loans, one to partially finance the construction of a new multifamily community in Williamsburg, Virginia and another to partially finance the construction of a student housing project in Carrollton, Georgia, as well as a land acquisition bridge loan in support of a student housing project in Starkville, Mississippi. The combined aggregate loan commitment amounts totaled approximately \$19.0 million. Both mezzanine loans include exclusive limited options to purchase the properties once stabilized. Our total aggregate real estate loan commitments totaled approximately \$92.9 million at September 30, 2013, and are discussed in detail in the Results of Operations section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

On June 25, 2013, we acquired the 96-unit townhome-style multifamily community adjacent to our Trail Creek community, in Hampton, Virginia, or Trail II, for approximately \$18.2 million. The construction of Trail II was partially financed by a \$6.0 million mezzanine loan originated by the Company, which was applied to the purchase at the closing of the property acquisition, along with an exit fee for accrued interest of \$283,062. On June 25, 2013, in connection with our financing of the Trail II acquisition, we refinanced the variable rate mortgage on the first phase of the Trail Creek community with seven-year, fixed rate nonrecourse mortgage financing, which totaled approximately \$28.1 million and is secured by the combined phases of the community. Interest-only payments of 4.22% per annum are due monthly through June 2020.

On January 17, 2013, we completed a private placement transaction in which we issued 40,000 shares of our Series B Mandatorily Convertible Preferred Stock, or Series B Preferred Stock, for a purchase price of \$1,000 per share, and collected proceeds of approximately \$37.6 million, net of commissions. On May 9, 2013, the common stockholders approved the issuance of Common Stock upon the conversion of the Series B Preferred Stock. As a result of such approval, the Series B Preferred Stock was converted into 5,714,274 shares of Common Stock on May 16, 2013. The conversion price of the Series B Preferred Stock created a deemed beneficial conversion feature, or BCF, as a result of the conversion price being less than the market price of the Common Stock on the previous business day. The BCF of approximately \$7.0 million was recorded upon the conversion of the Series B Preferred Stock on May 9, 2013. As required by ASC 480, the BCF was recorded as a deemed distribution to the holders upon conversion, with a corresponding increase in additional paid-in capital, with no net effect on total stockholders' equity. The deemed distribution was also recorded as a deemed non-cash preferred dividend in the Company's earnings per share calculations, and due to the Company's deficit position of retained earnings, the deemed non-cash dividend was also recorded as a reduction of additional paid-in capital.

The proceeds from the Series B Preferred Stock issuance partially financed our acquisitions of three multifamily communities on January 23, 2013: McNeil Ranch, a 192 unit multifamily community in Austin, Texas, for approximately \$21.0 million, exclusive of assumed mortgage debt; Lake Cameron, a 328 unit multifamily community in suburban Raleigh, North Carolina, for approximately \$30.5 million, exclusive of assumed mortgage debt; and Ashford Park, a 408 unit multifamily community in Atlanta, Georgia for approximately \$39.6 million, exclusive of assumed mortgage debt. On January 24, 2013, we refinanced these multifamily communities with seven-year, nonrecourse mortgage financing, which totaled approximately \$59.0 million. Fixed rate, interest-only payments of 3.13% per annum are due monthly through February 28, 2018. These three additional communities added 928 units to our portfolio, which, with the Trail II acquisition described above, now total 1,789 units.

As of September 30, 2013, we had cumulatively issued 72,030 Units and collected net proceeds of approximately \$65.4 million from our Primary Series A Offering, which is discussed in detail in the Liquidity and Capital Resources section of this Management's Discussion and Analysis of Financial Condition and Results of Operations. On August

16, 2012, we filed a registration statement on Form S-11 (registration number 333-183355) for our Follow-On Offering. On August 29, 2013, the Company filed Pre-Effective Amendment No. 1 for the Follow-On Offering registration statement on Form S-3 increasing the Follow-On Offering to 900,000 Units. On October 11, 2013, the SEC declared the registration statement for the Follow-On Offering effective. The terms of the Follow-On Offering and features of the Units in the Follow-On Offering are substantially the same as the Primary Series A Offering. The original Primary Series A Offering expires on the earlier of the sale of all 150,000 Units or December 31, 2013.

On April 4, 2013, we increased the aggregate borrowing amount under our revolving Credit Facility with an unrelated third party lender from \$15.0 million to \$30.0 million and extended the maturity date to April 4, 2014. The permitted uses of the Credit Facility are to fund investments, capital expenditures, dividends (with consent) and working capital and other general corporate purposes on an as needed basis. Amounts drawn under the line of credit bear interest at a variable rate which was approximately 4.7%

per annum at September 30, 2013. More details on the line of credit are discussed in the Liquidity and Capital Resources section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Forward-looking Statements

Certain statements contained in this Quarterly Report on Form 10-Q, including, without limitation, statements containing the words "believes," "anticipates," "intends," "expects," "assumes," "trends" and similar expressions, constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based upon our current plans, expectations and projections about future events. However, such statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following:

- our business and investment strategy;
- our projected operating results;
- actions and initiatives of the U.S. Government and changes to U.S. Government policies and the execution and impact of these actions, initiatives and policies;
- the state of the U.S. economy generally or in specific geographic areas;
- economic trends and economic recoveries;
- our ability to obtain and maintain financing arrangements, including through the Federal National Mortgage Association, or Fannie Mae, and the Federal Home Loan Mortgage Corporation, or Freddie Mac;
- financing and advance rates for our target assets;
- our expected leverage;
- changes in the values of our assets;
- our expected portfolio of assets;
- our expected investments;
- interest rate mismatches between our target assets and our borrowings used to fund such investments;
- changes in interest rates and the market value of our target assets;
- changes in prepayment rates on our target assets;
- effects of hedging instruments on our target assets;
- rates of default or decreased recovery rates on our target assets;
- the degree to which our hedging strategies may or may not protect us from interest rate volatility;
- impact of and changes in governmental regulations, tax law and rates, accounting guidance and similar matters;
- our ability to maintain our qualification as a REIT for U.S. federal income tax purposes;
- our ability to maintain our exemption from registration under the Investment Company Act of 1940, as amended;
- availability of investment opportunities in mortgage-related and real estate-related investments and securities;
- availability of qualified personnel;
- estimates relating to our ability to make distributions to our stockholders in the future;
- our understanding of our competition; and
- market trends in our industry, interest rates, real estate values, the debt securities markets or the general economy.

Forward-looking statements are found throughout "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Quarterly Report on Form 10-Q. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission, or SEC, we do not have any intention or obligation to publicly release any revisions to forward-looking statements to reflect unforeseen or other events after the date of this report. The forward-looking statements should be read in light of the risk factors indicated in the section entitled "Risk Factors" in section 1.A of our Annual Report on Form 10-K for the year ended December 31, 2012, in Part II, Section 1.A of our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013, and as may be supplemented by any amendments to our risk factors in our subsequent quarterly reports on Form

10-Q and other reports filed with the SEC, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov).

**General**

The following discussion and analysis provides information that we believe is relevant to an assessment and understanding of our results of operations and financial position. This discussion and analysis should be read in conjunction with our consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q.



## Overview

We are a Maryland corporation formed primarily to acquire and operate multifamily properties in select targeted markets throughout the United States. As part of our business strategy, we may enter into forward purchase contracts or purchase options for to-be-built multifamily communities and we may make mezzanine loans, provide deposit arrangements, or provide performance assurances, as may be necessary or appropriate, in connection with the construction of multifamily communities and other properties. As a secondary strategy, we also may acquire or originate senior mortgage loans, subordinate loans or mezzanine debt secured by interests in multifamily properties, membership or partnership interests in multifamily properties and other multifamily related assets and invest not more than 10% of our total assets in other real estate related investments, as determined by our manager as appropriate for us. We collectively refer to these asset classes as our target assets.

In addition, while we currently do not anticipate investing in unimproved property, developing new construction properties or acquiring new construction, as part of our business strategy, we may enter into forward purchase contracts on, or options to purchase, to-be-built multifamily communities and we may make mezzanine loans, provide deposit arrangements, or provide performance assurances, as may be necessary or appropriate, in connection with the construction of multifamily communities and other properties.

We seek to generate returns for our stockholders by taking advantage of the current environment in the real estate market and the United States economy by acquiring multifamily assets in our targeted markets. The current economic environment still provides some challenges for new development, although new supply is being brought on-line around historically average levels of production. The level of new supply combined with the economic conditions multifamily currently enjoys should continue to provide an opportunity for existing multifamily product to enjoy stable occupancy rates and rising rental rates as the overall economy continues to grow. As the real estate market and economy stabilize, we intend to employ efficient management techniques to grow income and create asset value.

As market conditions change over time, we intend to adjust our investment strategy to adapt to such changes as appropriate. We continue to believe there are abundant opportunities among our target assets that currently present attractive risk-return profiles. However, in order to capitalize on the investment opportunities that may be present in the various other points of an economic cycle, we may expand or change our investment strategy and target assets. We believe that the diversification of the portfolio of assets that we intend to acquire, our ability to acquire and manage our target assets, and the flexibility of our strategy will position us to generate attractive total returns for our stockholders in a variety of market conditions.

We elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, or the Code, effective with our tax year ended December 31, 2011. We also intend to operate our business in a manner that will permit us to maintain our status as a REIT and our exemption from registration under the Investment Company Act of 1940, as amended. We will conduct substantially all of our operations through Preferred Apartment Communities Operating Partnership, L.P., or our Operating Partnership, in which we owned an approximate 99% interest as of September 30, 2013.

## Industry Outlook

We believe continued, albeit potentially sporadic, improvement in the United States' economy will continue over the coming quarters, which should translate into improved job growth and continued improvements in consumer confidence. We believe a growing economy, improved job market and increased consumer confidence should help sustain the current upward momentum in the multifamily sector. We expect current occupancy rates generally to remain stable, on an annual basis, as net absorption of available unit inventory and the new product coming on-line continues over the near term. The pipeline of new multifamily construction, although increasing, is currently around the average historical levels due to a difficult construction financing environment, which, we believe, should help to

keep occupancies stable.

Favorable U.S. Treasury yields and competitive lender spreads have created an improved borrowing environment for multifamily owners and developers. Given the uncertainty around the world's financial markets, investors have been willing to accept lower yields on U.S. Government backed securities, providing Freddie Mac and Fannie Mae with excellent access to investor capital. Even with the recent rise in Treasury rates, we expect the market to continue to remain favorable for borrowing as the equity and debt markets continue to view the U.S. multifamily sector as a desirable investment. We expect the supply of multifamily housing units to continue to grow at a measured rate as market rent increases overcome financing, commodity, and other cost challenges, boosting revenue projections and making more construction projects viable for builders and developers.

We believe the combination of a more sustainable current and future lending approach from the banking industry, coupled with continued hesitance and reluctance among prospective homebuyers concerning the net benefits of home ownership versus renting will continue to work in the multifamily sector's favor, resulting in gradual increases in market rents, lower concessions, and opportunities for increases in ancillary fee income. In addition, we believe immigration rates to the U.S. may be lower than in recent years, driven by legislation in place in certain states and federal legislative efforts aiming to curb illegal immigration. As new residents of the U.S. are believed to be primarily renters rather than home buyers, we expect a marginal softening of market conditions due to this factor. More than offsetting this effect, we believe, will be a firming effect on market conditions by the ongoing migration of the domestic echo-boomer generation into the workforce and the declining rate of homeownership in the United States, resulting in a net increase in demand for rental housing.

#### Critical Accounting Policies

Certain accounting policies are believed by management to be critical, in that they involve significant management judgments, assumptions, and estimates about matters that are inherently uncertain and because they are important for understanding and evaluating our reported financial results. These judgments affect the reported amounts of assets and liabilities and our disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. With different estimates or assumptions, materially different amounts could be reported in our financial statements. Additionally, other companies may utilize different estimates that may impact the comparability of our results of operations to those of companies in similar businesses. We have had no material changes to our critical accounting policies since December 31, 2012.

#### Results of Operations

##### Overview

We commenced business operations in April of 2011 with our initial public offering. Our portfolio of real estate assets, as of September 30, 2013, consisted of six wholly-owned multifamily communities totaling 1,789 units and nine mezzanine real estate construction loans, eight of which are partially financing the construction of multifamily communities. The total aggregate amount of our real estate loan commitments was approximately \$92.9 million at September 30, 2013. Each of our multifamily related mezzanine loans contain exclusive limited options to purchase the properties once developed and stabilized.

We recorded net losses attributable to common stockholders of approximately \$0.9 million and \$19 thousand for the three-month periods ended September 30, 2013 and 2012, respectively, and \$15.4 million and \$817 thousand for the nine-month periods ended September 30, 2013, and 2012, respectively.

The highlights of our third quarter 2013 include:

Funds From Operations, or FFO, was \$2,660,575, or \$0.24 per weighted average common share and unit outstanding for the third quarter of 2013, an increase of approximately 202% from our FFO result of \$881,543, or \$0.17 per weighted average common share and unit outstanding for the third quarter of 2012. <sup>(1)</sup>

Total revenues increased approximately \$5.5 million, or approximately 170%, for the third quarter of 2013 compared to the third quarter of 2012.

Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders, or AFFO, was \$2,062,981 for the third quarter of 2013, an increase of 152% from our AFFO of \$817,996 for the third quarter of 2012. <sup>(1)</sup> AFFO is calculated after deductions for all preferred dividends.

Cash flow from operations for the third quarter of 2013 was \$2,835,304. This represents an increase of approximately \$1.6 million, or 131% compared to net cash provided by operating activities for the third quarter of 2012.

As of September 30, 2013, our total assets were approximately \$280 million, an increase of approximately \$163 million, or 139% compared to our total assets of \$117 million at September 30, 2012.

Same store property revenues (as defined hereinafter) grew 3.8% to \$2,002,979 for the third quarter of 2013, compared to \$1,929,664 for the third quarter of 2012.

As of September 30, 2013, our aggregate physical occupancy was 95.4%.

On July 15, 2013, we closed a mezzanine loan of up to approximately \$6.9 million to partially finance the construction of a 568-bed student housing project located adjacent to the campus of the University of West Georgia in Carrollton, Georgia. At September 30, 2013, the aggregate funded amount of the loan was approximately \$2.1 million. The loan includes an option to purchase the property once developed and stabilized.

On August 21, 2013, we closed a bridge loan of up to \$1,730,000 to finance the acquisition of land in order to develop a planned 536-bed student housing project located adjacent to the campus of Mississippi State University in Starkville, Mississippi.

On August 29, 2013, we closed a mezzanine loan of up to approximately \$10.3 million to partially finance the construction of a 247-unit multifamily community in Williamsburg, Virginia. At September 30, 2013, the aggregate funded amount of the loan was approximately \$5.7 million. The loan includes an option to purchase the property once developed and stabilized.

On August 8, 2013, we declared a quarterly dividend on our Common Stock of \$0.15 per share, which was paid on October 15, 2013 to all common stockholders of record as of September 16, 2013. Our aggregate cash dividend declarations on Common Stock and Class A Units for the third quarter totaled \$1,677,108. In addition, dividends declared on our Series A Redeemable Preferred Stock for the third quarter totaled \$973,069.

On October 11, 2013, the Securities and Exchange Commission declared effective our Follow-On Offering of up to a maximum of \$900 million of Units, with each Unit consisting of one share of Series A Redeemable Preferred Stock and one Warrant to purchase up to 20 shares of our Common Stock.

<sup>(1)</sup> See Reconciliation of Funds From Operations Attributable to Common Stockholders and Unitholders and Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders to Net Loss Attributable to Common Stockholders and Definitions of Non-GAAP Measures in the section entitled "Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders ("AFFO")" later within this Results of Operations discussion.

Acquired properties

On June 25, 2013, we completed the acquisition of Trail II, for approximately \$18.2 million. The construction of Trail II was partially financed by a \$6.0 million mezzanine loan held by us, which was applied to the purchase at the closing of the property acquisition, along with an exit fee of \$283,062.

We allocated the purchase price of Trail II to the acquired assets and liabilities based upon their fair values, as follows:

|  | Trail II      |
|--|---------------|
| Land   | \$ 1,548,000  |
| Buildings and improvements                               | 13,411,080    |
| Furniture, fixtures and equipment                        | 1,968,402     |
| In-place leases  | 908,286       |
| Customer relationships                                   | 129,316       |
| Restricted cash and security deposits                    | 264,689       |
| Prepays, reserves and other assets                       | 62,517        |
| Security deposit liabilities                             | (14,803 )     |
| Below market leases                                      | (106,398 )    |
| Accounts payable, accrued expenses and other liabilities | (14,505 )     |
| Net assets acquired                                      | \$ 18,156,584 |

On January 23, 2013, we acquired the following three entities from the Williams Multifamily Acquisition Fund, or WMAF, an entity with properties managed by Preferred Residential Management LLC, which is an affiliate of the Company:

Ashford Park REIT, Inc, the fee-simple owner of a 408-unit multifamily community located in Atlanta, Georgia, or Ashford Park, for a total purchase price of approximately \$39.6 million, exclusive of acquisition-related and financing-related transaction costs and assumed mortgage debt. In connection with the acquisition, we paid an acquisition fee of \$394,250, or 1.0% of the contract purchase price, to our Manager.

Lake Cameron REIT, Inc, the fee-simple owner of a 328-unit multifamily community located in suburban Raleigh, North Carolina, or Lake Cameron, for a total purchase price of approximately \$30.5 million, exclusive of acquisition-related and financing-related transaction costs and assumed mortgage debt. In connection with the acquisition, we paid an acquisition fee of \$304,200, or 1.0% of the contract purchase price, to our Manager.

McNeil Ranch REIT, Inc, the fee-simple owner of a 192-unit multifamily community located in Austin, Texas, or McNeil Ranch, for a total purchase price of approximately \$21.0 million, exclusive of acquisition-related and financing-related transaction costs and assumed mortgage debt. In connection with the acquisition, we paid an acquisition fee of \$209,950, or 1.0% of the contract purchase price, to our Manager.

The purchase price for each of these three underlying properties was established by the 95% unaffiliated third party equity investor in WMAF, pursuant to terms of the WMAF partnership agreement. Mr. Williams and Mr. Silverstein, through their officer positions at WRA, the manager of WMAF, may have the ability to exert significant influence on the day-to-day business operations of WMAF, other than transactions with Mr. Williams, Mr. Silverstein, or their affiliates.

| Community    | Purchase Price (millions) <sup>(1)</sup> | New Mortgage Amount (millions) |
|--------------|--|--------------------------------|
| Ashford Park | \$39.6                                   | \$25.6                         |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

|              |        |        |
|--------------|--------|--------|
| Lake Cameron | 30.5   | 19.8   |
| McNeil Ranch | 21.0   | 13.6   |
|              | \$91.1 | \$59.0 |

<sup>(1)</sup> Exclusive of assumed mortgage debt

35

---

## Summit II

In May 2012, we made a mezzanine loan investment of approximately \$6.1 million in connection with the construction of a 140-unit multifamily community in Atlanta, Georgia ("Summit II"). As part of our investment, we received a purchase option to acquire Summit II, which option is exercisable commencing October 1, 2014. Summit II is located adjacent to our 345-unit multifamily community called Summit Crossing Apartments. We are currently in negotiations to exercise our purchase option prior to the beginning of the option period. Subject to Summit II meeting its operating income targets and successfully negotiating the right to exercise our purchase option early and subject to the conditions to closing being satisfied, we anticipate completing this acquisition by year end.

## Northern Virginia

On November 4, 2013, we entered into a non-binding commitment letter with Oxford Properties, LLC pursuant to which we have offered to provide an approximately \$16.9 million mezzanine loan in connection with the construction of a 304-unit multifamily community in Northern Virginia. Subject to negotiating definitive mezzanine loan documents and Oxford Properties receiving a commitment for a senior construction loan and subject to the conditions to closing being satisfied, we anticipate originating this mezzanine loan by year end.

## Real estate loans, Notes Receivable, and Line of Credit

Details of our real estate loan portfolio at September 30, 2013 consisted of:

| Project/Property <sup>(1)</sup> | Location                                     | Date of loan | Maturity date | Optional extension date | Total loan commitments | Approved senior loan held by unrelated third party |
|---------------------------------|--|--------------|---------------|-------------------------|------------------------|--|
| Summit II                       | Suburban Atlanta, GA                         | 5/7/2012     | 5/8/2017      | N/A                     | \$6,103,027            | \$12,384,000                                       |
| Crosstown Walk                  | Suburban Tampa, FL <sup>(2)</sup>            | 4/30/2013    | 11/1/2016     | 5/1/2018                | 10,962,000             | \$25,900,000                                       |
| City Park                       | Charlotte, NC                                | 9/6/2012     | 9/5/2017      | N/A                     | 10,000,000             | \$18,600,000                                       |
| City Vista                      | Pittsburgh, PA                               | 8/31/2012    | 6/1/2016      | 7/1/2017                | 12,153,000             | \$28,400,000                                       |
| Madison - Rome                  | Rome, GA <sup>(3)</sup>                      | 11/13/2012   | 9/20/2015     | N/A                     | 5,360,042              | \$11,500,000                                       |
| Lely                            | Naples, FL                                   | 3/28/2013    | 2/28/2016     | 2/28/2018               | 12,713,242             | \$25,000,000                                       |
| Overton                         | Atlanta, GA                                  | 5/8/2013     | 11/1/2016     | 5/1/2018                | 16,600,000             | \$31,700,000                                       |
| Haven West                      | Carrollton, GA <sup>(4)</sup> <sup>(6)</sup> | 7/15/2013    | 6/2/2016      | 6/2/2018                | 6,940,795              | \$16,195,189                                       |
| Starkville                      | Starkville, MS <sup>(5)</sup> <sup>(6)</sup> | 8/21/2013    | 5/31/2014     | N/A                     | 1,730,000              | N/A  |
| Newtown                         | Williamsburg, VA                             | 8/29/2013    | 8/29/2018     | N/A                     | 10,346,000             | \$26,936,000                                       |
|                                 |  |              |               |                         | \$92,908,106           |  |

All loans are mezzanine loans pertaining to developments of multifamily communities, except as otherwise indicated. The borrowers for each of these projects are as follows: "Summit II" - Oxford Summit II Apartments LLC; "City Park" - Oxford City Park Development LLC; "City Vista" - Oxford City Vista Development LLC; "Madison - Rome" - Madison Retail - Rome LLC; "Lely" - Lely Apartments LLC; "Crosstown Walk" - Iris Crosstown Partners LLC; "Overton" - Newport Overton Holdings, LLC; "Haven West" - Haven Campus Communities Member, LLC; "Starkville" - Haven Campus Communities - Starkville, LLC; and "Newtown" - Oxford NTW Apartments LLC.

<sup>(2)</sup> Crosstown Walk was a land acquisition bridge loan that was converted to a mezzanine loan in April 2013.

<sup>(3)</sup>

Madison-Rome is a mezzanine loan for an 88,351 square foot retail development project. On October 16, 2013, the anchor tenant obtained a certificate of occupancy and took possession of approximately 54,340 square feet of space.

- (4) Planned 568 bed student housing community.
- (5) A land acquisition loan which pays 8% current interest only, in support of a planned 168-unit, 536-bed student housing community.
- (6) The principals of the borrowers of these two loans include a relative of John A. Williams, the Company's Chief Executive Officer and a related party.

The mezzanine real estate loans held by us pay current monthly interest of 8% per annum, and except for the Starkville loan, which pays no deferred interest, and except for the Newtown loan, which accrues an additional 5% interest and a 1% exit fee, accrue an additional 6% interest which will be due at maturity or if the property is sold to, or refinanced by, a third party.



There are no contingent events that are necessary to occur for us to realize the additional interest amounts. If we exercise a purchase option and acquire the property, the additional interest described below will be treated as additional consideration for the acquired project. We receive a fee of 2% of the aggregate amount of the loan at loan inception as partial inducement to offer the funds and concurrently pay half of the 2% loan fee to our Manager as an acquisition fee (see note 6). The net 1% retained is recognized as revenue over the term of the loan. Except for the Starkville loan, our real estate loans are collateralized by 100% of the membership interests of the underlying project entity, and, where necessary, by unconditional joint and several repayment guaranties and performance guaranties by the principal(s) of the borrower. These guaranties generally remain in effect until the receipt of a final certificate of occupancy. All of the guaranties are subject to the rights held by the senior lender pursuant to a standard intercreditor agreement. The Starkville loan is also collateralized by the acquired land. The Haven West loan is additionally collateralized by an assignment by the developer of security interests in an unrelated project. Prepayment of the mezzanine loans are permitted in whole, but not in part, without our consent.

We extend loans for purposes such as to partially finance the development of multifamily residential communities, to acquire land in anticipation of developing and constructing multifamily residential communities, and for other real estate or real estate related projects. Certain of these loans include characteristics such as exclusive options to purchase the project at a fixed price within a specific time window following project completion and stabilization, the rights to incremental exit fees over and above the amount of periodic interest paid during the life of the loans, or both. These characteristics can cause the loans to create variable interests and require further evaluation as to whether the variable interest creates a variable interest entity, or VIE, which would necessitate consolidation of the project. We consider the facts and circumstances pertinent to each entity borrowing under the loan, including the relative amount of financing we are contributing to the overall project cost, decision making rights or control held by us, guarantees provided by third parties, and rights to expected residual gains or obligations to absorb expected residual losses that could be significant from the project. If we are deemed to be the primary beneficiary of a VIE, consolidation treatment would be required.

We have evaluated our real estate loans where appropriate for accounting treatment as loans versus real estate development projects, as required by ASC 310. For each loan, the majority of the characteristics and the facts and circumstances indicate that loan accounting treatment is appropriate.

Our real estate loans partially finance the development activities of the borrowers' associated legal entities. Each of these loans create variable interests in each of these entities, and according to our analysis, are deemed to be VIEs, due to the combined factors of the sufficiency of the borrowers' investment at risk, the existence of payment and performance guaranties provided by the borrowers, as well as the limitations on the fixed-price purchase options on the Summit II, City Park, City Vista, Overton, Crosstown Walk, Lely, Haven West and Newtown loans. The Company has concluded that it is not the primary beneficiary of the borrowing entities. It has no decision making authority or power to direct activity, except normal lender rights, which are subordinate to rights held by the senior lenders on the projects. Therefore, since we have concluded we are not the primary beneficiary, we have not consolidated these entities in our consolidated financial statements. Our maximum exposure to loss from these loans is their drawn amount as of September 30, 2013 of approximately \$72.7 million. The maximum aggregate amount of loans to be funded as of September 30, 2013 was approximately \$92.9 million.

We are subject to a concentration of credit risk that could be considered significant with regard to the Summit II, Crosstown Walk, City Park, City Vista, and Newtown real estate loans, as identified specifically by the two named principals of the borrowers, W. Daniel Faulk, Jr. and Richard A. Denny, and as evidenced by repayment guaranties offered in support of these loans. The total aggregate commitment amount of these loans is approximately \$49.6 million and a total failure to perform by the borrowers and guarantors would subject us to a total possible loss of that amount. We generally require secured interests in one or a combination of the membership interests of the borrowing entity or the entity holding the project, guaranties of loan repayment, and project completion performance guaranties as credit protection with regard to its real estate loans, as is customary in the mezzanine loan industry. We have performed assessments of the guaranties with regard to the obligors' ability to perform according to the terms of the guaranties if needed and have concluded that the guaranties reduce our exposure to the above-described credit risk in place as of September 30, 2013.

The borrowers and guarantors behind these real estate loans (excluding the Madison-Rome, Overton, Havens West, Starkville, and Lely loans) collectively qualify as a major customer as defined in ASC 280-10-50, as the revenue recorded from this customer exceeded ten percent of our total revenues. We recorded revenue from transactions with this major customer for the three-month and nine-month periods ended September 30, 2013 of approximately \$1.4 million and \$3.6 million, respectively.

Three Months and Nine Months Ended September 30, 2013 compared to 2012

## Revenues

We recorded total rental revenue of approximately \$5.4 million and \$14.8 million for the three-month and nine-month periods ended September 30, 2013, compared to approximately \$2.3 million and \$6.8 million for the three-month and nine-month periods ended September 30, 2012. The increase in rental revenue for the 2013 periods was primarily due to the acquisitions of our three multifamily communities on January 23, 2013 and the contributions of rental revenue from those properties. The increase for the three-month periods was also driven by the first full quarter of revenue contributed by Trail II, which was acquired on June 25, 2013. Occupancy rates and rent growth are the primary drivers of increases in rental revenue from owned multifamily communities. We define physical occupancy as the number of units occupied divided by total apartment units. We calculate average economic occupancy by dividing gross potential rent less vacancy losses, model expenses, bad debt expenses and concessions by gross potential rent.

Factors which we believe affect market rents include vacant unit inventory in local markets, local and national economic growth and resultant employment stability, income levels and growth, the ease of obtaining credit for home purchases, and changes in demand due to consumer confidence in the above factors.

We also collect revenue from residents for items such as utilities, application fees, lease termination fees, and late charges. The increases in other property revenues for the three-month and nine-month periods ended September 30, 2013 versus September 30, 2012 were also due primarily to the acquisitions of the three communities in January 2013 and of Trail II on June 25, 2013.

Interest income from our real estate loans increased substantially for the three-month and nine-month periods ended September 30, 2013 versus September 30, 2012 due to the addition of five new mezzanine loans and the conversion of one real estate related loan since the end of the third quarter of 2012.

We recorded interest income and other revenue from these instruments as follows:

|   | Three months ended September 30, |            | Nine months ended September 30, |              |
|---|----------------------------------|------------|---------------------------------|--------------|
|   | 2013                             | 2012       | 2013                            | 2012         |
| Real estate loans:                            |                                  |            |                                 |              |
| Current interest payments                     | \$ 1,258,636                     | \$ 374,445 | \$ 2,966,721                    | \$ 689,806   |
| Additional accrued interest                   | 932,461                          | 198,449    | 2,054,297                       | 318,295      |
| Deferred loan fee revenue                     | 64,603                           | 27,455     | 180,297                         | 38,884       |
| Total real estate loan revenue                | 2,255,700                        | 600,349    | 5,201,315                       | 1,046,985    |
| Interest income on notes and line of credit   | 439,203                          | 35,800     | 825,531                         | 65,441       |
| Interest income on loans and notes receivable | \$ 2,694,903                     | \$ 636,149 | \$ 6,026,846                    | \$ 1,112,426 |

## Property operating and maintenance expense

We recorded expenses for the operations and maintenance of our multifamily communities of approximately \$923,000 and \$351,000 for the three-month periods ended September 30, 2013 and 2012, respectively, and approximately \$2.4 million and \$1.1 million for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases were driven primarily by the acquisition of our three newly-acquired multifamily properties in January 2013, and for the three-month period ended September 30, 2013, the addition of Trail II. The primary components of operating and maintenance expense are utilities, property repairs, and landscaping costs. The expenses incurred for property repairs and, to a lesser extent, utilities could generally be expected to increase gradually over time as the buildings and properties age. Utility costs may generally be expected to increase in future periods as rate increases from providing

carriers are passed on to our residents.

Property salary and benefits to related party

We recorded expense reimbursements to our Manager for the salary and benefits expense for individuals who handle the management, operations and maintenance of our multifamily communities of approximately \$601,000 and \$247,000 for the three-month periods ended September 30, 2013 and 2012, respectively, and approximately \$1.6 million and \$739,000 for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases were driven primarily by the acquisition of our three

newly-acquired multifamily properties in January 2013. The number of employees assigned by our property manager to our six multifamily communities at September 30, 2013 is not expected to change materially over the foreseeable future.

#### Property management fees to related party

We pay a fee for property management services to our Manager in an amount of 4% of gross property revenues as compensation for services such as rental, leasing, operation and management of our communities and the supervision of any subcontractors. These costs were approximately \$238,000 and \$104,000 for the three-month periods ended September 30, 2013 and 2012, respectively and approximately \$643,000 and \$305,000 for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases from the 2012 periods were attributable primarily to the ownership and operation of the three newly-acquired multifamily communities acquired in January 2013 and for the three-month period ended September 30, 2013, the addition of Trail II.

We also paid general and administrative expense fees and asset management fees to our Manager which totaled approximately \$1.4 million and \$584,000 for the nine-month periods ended September 30, 2013 and 2012, respectively, and approximately \$537,000 and \$215,000 for the three-month periods ended September 30, 2013 and 2012, respectively. General and administrative expense fees are calculated as 2% of gross property revenues and asset management fees are calculated as one-twelfth of 0.5% of the total value of assets per month, as adjusted. The percentage of these costs charged is governed by the Management Agreement. The increases in general and administrative expense fees and asset management fees for the nine-month period was attributable primarily to the ownership and operation of the three newly-acquired multifamily communities in January 2013, as well as the incremental effect of the additional real estate loans we added subsequent to September 30, 2012 and incrementally for the three-month period ended September 30, 2013, the addition of Trail II.

#### Real estate taxes

We are liable for property taxes due to the various counties and municipalities that levy such taxes on real property for each of our three multifamily communities. These costs were approximately \$641,000 and \$191,000 for the three-month periods ended September 30, 2013 and 2012, respectively and approximately \$1.7 million and \$558,000 for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases from the 2012 periods were attributable primarily to the ownership and operation of the three newly-acquired multifamily communities acquired in January 2013 and for the three-month period ended September 30, 2013, the addition of Trail II, as well as an approximate 64% increase in the assessed value of our Summit Crossing community.

We generally expect the assessed values of our multifamily communities to rise over time, owing to our expectation of improving market conditions, pressure on municipalities to raise revenues and increased activity in the transactional market. However, we have some protection against any potential rise in assessments at Stone Rise because its assessed value is frozen through 2015, unless there is a county wide reassessment.

#### General and Administrative

We recorded general and administrative expenses of approximately \$160,000 and \$41,000 for the three-month periods ended September 30, 2013 and 2012, respectively, and approximately \$446,000 and \$132,000 for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases in 2013 over the corresponding 2012 periods were attributable primarily to the ownership and operation of the McNeil Ranch, Lake Cameron, and Ashford Park communities subsequent to their acquisition in January 2013.



## Equity compensation to directors and executives

Expenses recorded by grant for equity compensation awards were:

|  | Three months ended |            | Nine months ended |            |
|--|--------------------|------------|-------------------|------------|
|  | September 30,      |            | September 30,     |            |
|  | 2013               | 2012       | 2013              | 2012       |
| Quarterly board member committee fee grants                                  | \$ 5,983           | \$ 6,146   | \$ 24,151         | \$ 24,433  |
| Class B Unit awards:   |                    |            |                   |            |
| Executive officers - 2012  | —                  | 239,849    | 2,580             | 716,969    |
| Executive officers - 2013  | 215,555            | —          | 644,345           | —          |
| Vice chairman of board of directors  | 5,125              | 5,125      | 25,623            | 5,125      |
| Grants of Restricted Stock to non-employee board members for annual service: |                    |            |                   |            |
| 2011   | —                  | —          | —                 | 66,867     |
| 2012   | —                  | 64,480     | 86,250            | 107,813    |
| 2013   | 64,197             | —          | 106,997           | —          |
| Total  | \$ 290,860         | \$ 315,600 | \$ 889,946        | \$ 921,207 |

## Depreciation and amortization

We recorded expenses for depreciation and amortization of tangible and identifiable intangible assets of approximately \$3.7 million and \$906,000 for the three-month periods ended September 30, 2013 and 2012, respectively and \$12.7 million and \$2.8 million for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases from the 2012 periods to the 2013 periods was primarily due to the amortization of the acquired intangible assets related to the three newly-acquired WMAF multifamily communities of approximately \$1.2 million and \$6.4 million for the three-month and nine-month periods ended September 30, 2013, respectively, and approximately \$492,000 for Trail II for the three-month period ended September 30, 2013. There were no such expenses for these communities for the comparable 2012 periods. Additionally, depreciation expense of acquired tangible real estate assets related to the McNeil Ranch, Lake Cameron, and Ashford Park communities was approximately \$1.2 million and \$3.3 million for the three-month and nine-month periods ended September 30, 2013, respectively.

## Acquisition costs

We recorded acquisition costs for our three WMAF multifamily communities and Trail II of approximately \$1.2 million for the nine-month period ended September 30, 2013. Acquisition costs consisted of due diligence, purchase negotiation, appraisals, acquisition fees, and other costs. Acquisition costs in 2013 related to the four acquired properties of approximately \$1.0 million were included in acquisition fees paid to reimburse our Manager for expenses incurred such as due diligence, purchase negotiation, appraisals, and other costs related to acquiring these and other real estate assets. These fees are calculated as 1% of the gross purchase price of the multifamily community or of the principal amount of the real estate loan and are governed by the Management Agreement. These costs also include similar expenditures for services provided by third parties.

## Insurance, professional fees and other expenses

We recorded insurance, professional fees and other expenses of approximately \$162,000 and \$108,000 for the three-month periods ended September 30, 2013 and 2012 respectively, and approximately \$741,000 and \$520,000 for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases in these costs consist

principally of fees for audit, Sarbanes-Oxley compliance, tax and legal work performed and were due primarily to higher accounting and legal costs incurred in 2013 related primarily to audits of the property level financial statements of the McNeil Ranch, Ashford Park, and Lake Cameron communities, as well as for Trail II. In addition, the Company realized a property tax refund related to its Ashford Park community which pertained to periods prior to the Company's ownership of the community, in the net amount of approximately \$73,000, which was recorded during the third quarter of 2013.



## Interest expense

We recorded interest expense of approximately \$1.5 million and \$615,000 for the three-month periods ended September 30, 2013 and 2012, respectively and approximately \$3.9 million and \$1.7 million for the nine-month periods ended September 30, 2013 and 2012, respectively. The increases were primarily attributable to the incremental interest and amortization expense of deferred loan costs on additional mortgage indebtedness from the McNeil Ranch, Ashford Park, and Lake Cameron communities and additionally for the combined Trail Creek community for the three-month period ended September 30, 2013.

## Funds From Operations Attributable to Common Stockholders and Unitholders (“FFO”)

Analysts, managers, and investors have, since the first real estate investment trusts were created, made certain adjustments to reported net income amounts under U.S. GAAP in order to better assess these vehicles’ liquidity and cash flows. FFO is one of the most commonly utilized Non-GAAP measures currently in practice. In its 2002 “White Paper on Funds From Operations”, which was most recently revised in 2012, the National Association of Real Estate Investment Trusts, or NAREIT, standardized the definition of how net income/loss should be adjusted to arrive at FFO, in the interests of uniformity and comparability. The NAREIT definition of FFO (and the one we report) is:

Net income/loss:

- ✶ Excluding impairment charges on and gains/losses from sales of depreciable property;
- ✶ Plus depreciation and amortization of real estate assets; and
- ✶ After adjustments for unconsolidated partnerships and joint ventures

Not all companies necessarily utilize the standardized NAREIT definition of FFO, and so caution should be taken in comparing our reported FFO results to those of other companies. Our FFO results are comparable to the FFO results of other companies that follow the NAREIT definition of FFO and report these figures on that basis. We believe FFO is useful to investors as a supplemental gauge of our operating results. FFO is a non-GAAP measure that is a useful supplement to, but not a substitute for, its closest GAAP-compliant measure, which we believe to be net income/loss available to common stockholders.

## Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders (“AFFO”)

AFFO makes further adjustments to FFO results in order to arrive at a more refined measure of operating and financial performance. There is no industry standard definition of AFFO and practice is divergent across the industry. We calculate AFFO as:

FFO, plus:

- ✶ Acquisition costs;
- ✶ Organization costs;
- ✶ Non-cash equity compensation to directors and executives;
- ✶ Amortization of loan closing costs;
- ✶ Depreciation and amortization of non-real estate assets;
- ✶ Net loan fees received;
- ✶ Loan exit fees received;
- ✶ Adjustments for non-cash dividends; and
- ✶ Losses on early debt extinguishment;

Less:

- ✶ Non-cash loan interest income;
- ✶ Cash paid for loan closing costs;
- ✶ Amortization of acquired intangible liabilities; and

Normally recurring capital expenditures.

AFFO figures reported by us are not generally comparable to those reported by other companies. Investors are cautioned that AFFO excludes acquisition costs which are recorded as incurred, which generally occur in the periods in which the properties are acquired (and often preceding periods). We utilize AFFO to measure the liquidity generated by our portfolio of real estate assets. We believe AFFO is useful to investors as a supplemental gauge of our operating performance and is useful in comparing our operating performance with other real estate companies that are not as involved in ongoing acquisition activities. AFFO is a useful supplement to, but not a substitute for, its closest GAAP-compliant measure, which we believe to be net income/loss available to common stockholders.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Reconciliation of Funds From Operations Attributable to Common Stockholders and Unitholders and Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders to Net Loss Attributable to Common Stockholders <sup>(A)</sup>

|  | Three months ended: |               |
|--|---------------------|---------------|
|  | 9/30/2013           | 9/30/2012     |
| Net loss attributable to common stockholders   | \$(879,697          | ) \$(18,764 ) |
| Less: Loss attributable to non-controlling interests (See note 1)  | (127,738            | ) —           |
| Add: Depreciation of real estate assets  | 2,092,763           | 900,307       |
| Amortization of acquired real estate intangible assets   | 1,575,247           | —             |
| Funds from operations attributable to common stockholders and Unitholders  | 2,660,575           | 881,543       |
| Add: Acquisition costs   | 10,682              | —             |
| Non-cash equity compensation to directors and executives   | 290,860             | 315,600       |
| Amortization of loan closing costs (See note 2)  | 150,551             | 48,487        |
| Depreciation/amortization of non-real estate assets  | 14,077              | 5,681         |
| Net loan fees received (See note 3)  | 196,329             | 168,813       |
| Deferred interest income received (See note 4)   | 55,409              | —             |
| Less: Non-cash loan interest income (See note 3)   | (1,055,572          | ) (225,970 )  |
| Cash paid for loan closing costs   | —                   | (323,918 )    |
| Amortization of acquired real estate intangible liabilities (See note 5)   | (68,699             | ) —           |
| Normally recurring capital expenditures (See note 6)   | (191,231            | ) (52,240 )   |
| Adjusted funds from operations attributable to common stockholders and Unitholders   | \$2,062,981         | \$ 817,996    |
| Common Stock dividends and distributions to Unitholders declared:  |                     |               |
| Common Stock dividends   | \$1,661,060         | \$ 729,699    |
| Distributions to Unitholders (See note 1)  | 16,048              | —             |
| Total  | \$1,677,108         | \$ 729,699    |
| Common Stock dividends and Unitholder distributions per share  | \$0.15              | \$0.14        |
| Weighted average shares of Common Stock and Units outstanding: <sup>(A)</sup>  |                     |               |
| Basic:   |                     |               |
| Common Stock   | 11,041,359          | 5,178,822     |
| Class A Units  | 106,988             | —             |
| Common Stock and Class A Units   | 11,148,347          | 5,178,822     |
| Diluted: <sup>(B)</sup>  |                     |               |
| Common Stock and Class A Units   | 11,319,409          | 5,428,752     |
| Actual shares of Common Stock outstanding, including 29,016 and 33,046 unvested shares of restricted Common Stock at September 30, 2013 and 2012, respectively | 11,073,731          | 5,212,139     |

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

|                                  |            |           |
|----------------------------------|------------|-----------|
| Actual Class A Units outstanding | 106,988    | —         |
| Total                            | 11,180,719 | 5,212,139 |

(A) Units and Unitholders refer to holders of Class A Units in our Operating Partnership. On January 3, 2012, Class B Units in our Operating Partnership were granted for annual service provided in 2012. On January 3, 2013, these Class B Units became vested and earned and automatically converted to Class A Units of the Operating Partnership. These Class A Units collectively represent an approximate 0.96% weighted average non-controlling interest in the Operating Partnership for the three-month period ended September 30, 2013.

(B) Since our AFFO results are positive for the periods reflected above, we are presenting recalculated diluted weighted average shares of Common Stock and Class A Units in the Operating Partnership for these periods for purposes of this table, which includes the dilutive effect of common stock equivalents from grants of the Class B Units in the Operating Partnership, as well as annual grants of restricted Common Stock. The weighted average shares of Common Stock outstanding presented on the Consolidated Statements of Operations are the same for basic and diluted since we recorded a net loss available to common stockholders for the periods presented.

Notes to Reconciliation of Funds From Operations Attributable to Common Stockholders and Unitholders and Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders to Net Loss Attributable to Common Stockholders

The 106,988 Class B Units awarded to our key executive officers for service performed during 2012 became vested and earned on January 3, 2013. These Class B OP Units automatically converted to Class A OP Units, and as such are apportioned a percentage of the Company's financial results as non-controlling interests. The weighted average ownership percentage of these holders of Class A OP Units was calculated to be 0.96% for the three-month period ended September 30, 2013. For the three months ended September 30, 2013, we recorded an out of period adjustment related to the first and second quarters of 2013 in the amount of \$118,069 to correct the allocation of net loss to the non-controlling interest in the Company's statement of operations.

We incurred aggregate loan closing costs of approximately \$1.8 million on our existing mortgage loans, which are secured on a property-by-property basis by each of our acquired multifamily communities. In addition, we paid a total of \$323,918 in loan closing costs to secure our \$15.0 million revolving line of credit, and \$206,455 to increase the borrowing limit to \$30.0 million in April 2013. These loan costs are being amortized over the lives of the respective loans, and the non-cash amortization expense is an addition to FFO in the calculation of AFFO. Neither we nor the Operating Partnership have any recourse liability in connection with any of the mortgage loans, nor do we have any cross-collateralization arrangements with respect to these assets, other than in connection with our revolving line of credit.

We receive loan fees and loan commitment fees in conjunction with the origination of certain real estate loans. These fees are then recognized as revenue over the lives of the applicable loans as adjustments of yield using the effective interest method. The total fees received, after the payment of acquisition fees to Preferred Apartment Advisors, LLC, our Manager, are additive adjustments in the calculation of AFFO. Correspondingly, the non-cash income recognized under the effective interest method is a deduction in the calculation of AFFO.

This adjustment is to reflect the receipt in the third quarter of deferred interest income, which had been earned prior to the third quarter on the TPKG 13<sup>th</sup> Street Development, LLC loan. This payment was received in conjunction with an increase in the total loan amount to the borrower.

This adjustment is the reversal of the non-cash amortization of below-market lease intangibles, which were recognized in conjunction with the acquisitions of the Trail II, Ashford Park and McNeil Ranch multifamily communities. These intangibles, totaling approximately \$384,000, are to be amortized over the estimated average remaining lease terms of six to seven months.

We deduct from FFO normally recurring capital expenditures that are necessary to maintain the communities' revenue streams in the calculation of AFFO. No adjustment is made in the calculation of AFFO for non-recurring capital expenditures, which totaled \$418,787 and \$10,699 for the three-month periods ended September 30, 2013 and 2012, respectively.

## Liquidity and Capital Resources

### Short-Term Liquidity

We believe our principal short-term liquidity needs are to fund:

• operating expenses directly related to our portfolio of multifamily communities (including regular maintenance items);

- capital expenditures incurred to lease our multifamily communities;
- interest expense on our outstanding property level debt;
- amounts due on our Credit Facility; and
- distributions that we pay to our preferred stockholders, common stockholders, and unitholders.

On August 31, 2012, we, in conjunction with our Operating Partnership, entered into a credit agreement with Key Bank National Association, or the Lender, to obtain a \$15.0 million senior secured revolving credit facility, or Credit Facility. The permitted uses of the Credit Facility are to fund our investments, capital expenditures, dividends (with consent of the Lender) and working capital and other general corporate purposes on an as needed basis. Amounts drawn under the Credit Facility accrued interest at a variable rate of the 1 month London Interbank Offered Rate, or LIBOR, index plus 500 basis points until April 4,

2013, at which point we amended the Credit Facility to reduce the interest rate to LIBOR plus 450 basis points. This rate was approximately 4.7% per annum at September 30, 2013. The Credit Facility also bears a commitment fee on the average daily unused portion of the Credit Facility of 0.50% per annum. Accrued interest and commitment fees are payable monthly and principal amounts owed may be repaid in whole or in part without penalty. The Credit Facility had a maturity date of August 31, 2013. On April 4, 2013, we increased the aggregate borrowing amount under our Credit Facility from \$15.0 million to \$30.0 million and extended the maturity date to April 4, 2014. We paid fees and expenses of approximately \$200,000 to amend the Credit Facility.

Borrowings under the Credit Facility are secured by, among other things, pledges of 100% of the ownership of each of our current and future mezzanine loan subsidiaries, and 49% of the ownership of each of our current and future real estate subsidiaries, as well as by joint and several repayment guaranties.

The Credit Facility contains certain affirmative and negative covenants including negative covenants that limit or restrict secured and unsecured indebtedness, mergers and fundamental changes, investments and acquisitions, liens and encumbrances, dividends, transactions with affiliates, burdensome agreements, changes in fiscal year and other matters customarily restricted in such agreements. The material financial covenants include minimum net worth and debt service coverage ratios and maximum leverage and dividend payout ratios. As of September 30, 2013, we were in compliance with all covenants related to the Credit Facility.

At September 30, 2013, we had a balance owed of approximately \$24.9 million under the Credit Facility. Interest expense was approximately \$464,000 (excluding deferred loan cost amortization of \$252,000) and the weighted average interest rate was 4.9% for the nine-month period ended September 30, 2013.

Our net cash provided by operating activities for the nine-month periods ended September 30, 2013 and 2012 was approximately \$6.1 million and \$3.0 million, respectively. The increase in net cash provided by operating activities compared to the prior year period was primarily due to the incremental cash generated by property income provided by the acquired McNeil Ranch, Ashford Park, and Lake Cameron properties, the acquisitions of which were partially funded by the net proceeds from the sale of the Series B Preferred Stock, and an increase in cash collections of interest income from our larger portfolio of real estate loans and notes, partially offset by a reduction due to approximately \$1.2 million of acquisition costs paid in the 2013 period.

The majority of our revenue is derived from residents under existing leases at our multifamily communities. Therefore, our operating cash flow is principally dependent on: (1) the number of multifamily communities in our portfolio; (2) rental rates; (3) occupancy rates; (4) operating expenses associated with these multifamily communities; and (5) the ability of our residents to make their rental payments. We believe we are well positioned to take advantage of the recent improvements in multifamily fundamentals, such as higher occupancy rates, positive new and renewal rates over expiring leases, a declining home ownership rate and a decline in turnover, which we believe are all positive developments in the multifamily industry.

We also earn interest revenue from the issuance of real estate-related loans and may receive fees at the inception of these loans for originating them and setting aside funds to procure them. Interest revenue we record on these loans is influenced by (1) market interest rates on similar loans; (2) the availability of credit from alternative financing sources; (3) the desire of borrowers to finance new real estate projects; and (4) unique characteristics attached to these loans, such as exclusive purchase options.

Our net cash used in investing activities was approximately \$91.9 million and \$26.6 million for the nine-month periods ended September 30, 2013 and September 30, 2012, respectively. The 2013 period included disbursements for our acquisitions of the McNeil Ranch, Ashford Park, Lake Cameron, and Trail II properties which totaled approximately \$34.0 million and deployments of cash for real estate loans and notes receivable which totaled approximately \$55.0 million, versus disbursements for loans and notes receivable in the 2012 period of approximately

\$26.8 million.

Cash used in or provided by investing activities is primarily driven by acquisitions and dispositions of multifamily properties and acquisitions and maturities or other dispositions of real estate loans and other real estate and real estate-related assets, and secondarily by capital expenditures related to our owned properties. We will seek to acquire more communities at costs that we expect will be accretive to our financial results. Capital expenditures may be nonrecurring and discretionary, as part of a strategic plan intended to increase a property's value and corresponding revenue-generating power, or may be normally recurring and necessary to maintain the income streams and present value of a property. Certain capital expenditures may be budgeted and reserved for upon acquiring a property as initial expenditures necessary to bring a property up to our standards or to add features or amenities that we believe make the property a compelling value to prospective residents in its individual market. These budgeted nonrecurring capital expenditures in connection with an acquisition are funded from the capital source(s) for the acquisition and are not dependent upon subsequent property operational cash flows for funding.



Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

For the nine-month period ended September 30, 2013, our capital expenditures, not including changes in related payables were:

|   | Summit<br>Crossing | Trail<br>Creek | Stone<br>Rise | Ashford<br>Park | Lake<br>Cameron | McNeil<br>Ranch | Total     |
|---|--------------------|----------------|---------------|-----------------|-----------------|-----------------|-----------|
| Nonrecurring capital expenditures:      |                    |                |               |                 |                 |                 |           |
| Budgeted at property acquisition        | \$—                | \$—            | \$—           | \$288,365       | \$88,572        | \$97,844        | \$474,781 |
| Other nonrecurring capital expenditures | —                  | 5,080          | 13,334        | —               | —               | —               | 18,414    |
| Total nonrecurring capital expenditures | —                  | 5,080          | 13,334        | 288,365         | 88,572          | 97,844          | 493,195   |
| Normally recurring capital expenditures | 63,094             | 60,166         | 51,675        | 156,737         | 81,944          | 73,017          | 486,633   |
| Total capital expenditures              | \$63,094           | \$65,246       | \$65,009      | \$445,102       | \$170,516       | \$170,861       | \$979,828 |

For the nine-month period ended September 30, 2012, our capital expenditures, not including changes in related payables were:

|   | Summit<br>Crossing | Trail Creek | Stone Rise | Total     |
|---|--------------------|-------------|------------|-----------|
| Nonrecurring capital expenditures:      |                    |             |            |           |
| Budgeted at property acquisition        | \$6,681            | \$160,552   | \$10,799   | \$178,032 |
| Other nonrecurring capital expenditures | —                  | 5,850       | 4,166      | 10,016    |
| Total nonrecurring capital expenditures | 6,681              | 166,402     | 14,965     | 188,048   |
| Normally recurring capital expenditures | 59,492             | 60,833      | 41,684     | 162,009   |
| Total capital expenditures              | \$66,173           | \$227,235   | \$56,649   | \$350,057 |

Net cash provided by financing activities was approximately \$88.3 million and \$21.5 million for the nine-month periods ended September 30, 2013 and September 30, 2012, respectively. During the 2013 period, our significant financing cash sources were the receipt of approximately \$47.6 million from proceeds of our Primary Series A Offering and \$37.0 million from the placement of our Series B Preferred Stock, as well as approximately \$2.5 million in net proceeds from the mortgage refinancing transactions related to our four acquisitions of multifamily communities; the 2012 period sources of cash from financing activities consisted of approximately \$11.0 million from proceeds of our Primary Series A Offering. Our significant financing cash disbursements during the nine-month period ended September 30, 2013 were dividend payments of approximately \$5.7 million, deferred offering costs of approximately \$1.5 million, and payments for mortgage loan origination costs of approximately \$1.6 million; the corresponding 2012 period disbursements consisted of payments for dividends of approximately \$2.2 million and deferred offering costs of approximately \$1.9 million.

#### Distributions

In order to maintain our status as a REIT for U.S. federal income tax purposes, we must comply with a number of organizational and operating requirements, including a requirement to distribute 90% of our annual REIT taxable income to our stockholders. As a REIT, we generally will not be subject to federal income taxes on the taxable income we distribute to our stockholders. Generally, our objective is to meet our short-term liquidity requirement of funding the payment of our quarterly Common Stock (including the Series B Preferred Stock which converted to Common Stock on May 16, 2013) and Preferred Stock dividends to stockholders, as well as monthly dividends to holders of our Series A Preferred Stock, through net cash generated from operating results.

For the nine-month period ended September 30, 2013, our dividend activity consisted of dividends on our Series A Preferred Stock and, prior to its conversion to Common Stock, our Series B Preferred Stock, which totaled \$2.8

million, plus Common Stock dividends which totaled \$4.1 million. Our cash-generating activity as measured by cash flows provided by operating activities for the nine-month period ended September 30, 2013 was \$6.2 million, which reflects a reduction of approximately \$1.2 million from acquisition costs that were funded not by current operating results, but from net proceeds of the sale of Series B

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Stock. Excluding the effect of these acquisition costs, our cash flows from operating activities were sufficient to fund our cash dividend distributions. We expect our cash flow from operations for future periods to be sufficient to fund both our quarterly Common Stock dividends and our monthly Preferred Stock dividends, with the possible exceptions of periods in which we incur significant acquisition costs, or periods of significant debt extinguishment charges.

Our Series A Preferred Stock dividend activity consisted of:

| 2013               |                  |                              | 2012               |                  |                              |
|--------------------|------------------|------------------------------|--------------------|------------------|------------------------------|
| Declaration date   | Number of shares | Aggregate dividends declared | Declaration date   | Number of shares | Aggregate dividends declared |
| January 24, 2013   | 19,732           | \$ 107,551                   | N/A                | —                | \$—                          |
| February 7, 2013   | 23,094           | 119,885                      | N/A                | —                | —                            |
| February 7, 2013   | 25,755           | 132,603                      | N/A                | —                | —                            |
| April 20, 2013     | 41,492           | 220,874                      | April 13, 2012     | 2,155            | 11,486                       |
| May 20, 2013       | 48,098           | 247,597                      | May 10, 2012       | 4,985            | 25,406                       |
| June 27, 2013      | 53,749           | 276,946                      | June 22, 2012      | 8,441            | 42,793                       |
| July 19, 2013      | 59,121           | 302,532                      | July 22, 2012      | 10,682           | 50,878                       |
| August 23, 2013    | 63,359           | 322,368                      | August 2, 2012     | 11,491           | 54,119                       |
| September 24, 2013 | 68,198           | 348,483                      | September 18, 2012 | 12,178           | 58,062                       |
|                    |                  | \$2,078,525                  |                    |                  | \$242,744                    |

Our board of directors reviews the Series A Preferred Stock dividend monthly to determine whether we have funds legally available for payment of such dividends in cash, and there can be no assurance that the Series A Preferred Stock dividends will consistently be paid in cash. Dividends may be paid as a combination of cash and stock in order to satisfy the annual distribution requirements applicable to REITs. We expect the aggregate dollar amount of monthly Series A Preferred Stock dividend payments to increase at a rate that approximates the rate at which we issue new Units from our Unit offerings.

On February 7, 2013, we declared a dividend on our Series B Preferred Stock, equivalent to \$0.145 per share of Common Stock on an as-converted basis. Such dividends on the Series B Preferred Stock may only be declared and paid if like-amount dividends are declared and paid on our Common Stock. The Series B Preferred Stock dividend totaled \$690,476 and was paid on April 22, 2013. All 40,000 shares of the Series B Preferred Stock were converted to 5,714,274 shares of Common Stock on May 16, 2013.

Our Common Stock dividend activity consisted of:

| 2013               |                  |                    |                          | 2012               |                  |                    |                          |
|--------------------|------------------|--------------------|--------------------------|--------------------|------------------|--------------------|--------------------------|
| Record date        | Number of shares | Dividend per share | Aggregate dividends paid | Record date        | Number of shares | Dividend per share | Aggregate dividends paid |
| March 28, 2013     | 5,323,605        | \$0.145            | \$771,923                | March 30, 2012     | 5,178,315        | \$0.13             | \$673,180                |
| June 26, 2013      | 11,066,895       | 0.15               | 1,660,034                | June 29, 2012      | 5,211,362        | 0.13               | 677,477                  |
| September 16, 2013 | 11,073,731       | 0.15               | 1,661,060                | September 28, 2012 | 5,212,139        | 0.14               | 729,700                  |
| Total              |                  | \$0.445            | \$4,093,017              |                    |                  | \$0.40             | \$2,080,357              |

Our quarterly Common Stock dividend declaration on August 8, 2013 of \$0.15 per share represented an increase of approximately 20% from our initial Common Stock dividend per share of \$0.125 following our IPO, or an annualized dividend growth rate of approximately 8.9%. Our board of directors reviews the proposed Common Stock dividend declarations quarterly, and there can be no assurance that the current dividend level will be maintained.

## Long-Term Liquidity Needs

We believe our principal long-term liquidity needs are to fund:

- the principal amount of our long-term debt as it becomes due or matures;
- capital expenditures needed for our multifamily communities;
- costs associated with current and future capital raising activities;
- costs to acquire additional multifamily communities and enter into lending opportunities; and
- our minimum distributions necessary to maintain our REIT status.

We intend to finance our future investments with the net proceeds from additional issuances of our securities, including our Primary Series A Offering, Common Stock, and units of limited partnership interest in our Operating Partnership, and/or borrowings. The success of our acquisition strategy may depend, in part, on our ability to access further capital through issuances of additional securities, especially our Primary Series A Offering. See below for details regarding our Follow-on Offering of 900,000 Units. If we are unsuccessful in raising additional funds, we may not be able to obtain any assets in addition to those we have acquired.

On November 18, 2011, the SEC declared effective our registration statement on Form S-11 (registration number 333-176604), or the Registration Statement, for our Primary Series A Offering. The price per Unit is \$1,000. The Series A Preferred Stock ranks senior to the Common Stock with respect to payment of dividends and distribution of amounts upon liquidation, dissolution and winding up. Holders of the Series A Preferred Stock are entitled to receive, when and as authorized by our board of directors and declared by us out of legally available funds, cumulative cash dividends on each share of Series A Preferred Stock at an annual rate of six percent (6%) of the Stated Value, which is \$1,000. Dividends on each share of Series A Preferred Stock will begin accruing on the date of issuance. The Series A Preferred Stock is redeemable at the option of the holder beginning two years following the date of issuance, subject to a 10% redemption fee. After year three the redemption fee decreases to 5%, after year four it decreases to 3%, and after year five there is no redemption fee. Any redemptions are entitled to any accrued but unpaid dividends. The Warrant is exercisable by the holder at an exercise price of 120% of the current market price per share of the Common Stock on the date of issuance of such Warrant with a minimum exercise price of \$9.00 per share. The current market price per share is determined using the volume weighted average closing market price for the 20 trading days prior to the date of issuance of the Warrant. The Warrants are not exercisable until one year following the date of issuance and expire four years following the date of issuance. As of September 30, 2013, we had issued an aggregate of 72,030 Units from our Primary Series A Offering, leaving 77,970 Units available to be issued.

Our registration statement on Form S-3 (Registration No. 333-183355) was declared effective by the SEC on October 11, 2013, or the Follow-On Registration Statement, for our Follow-On Offering. The Follow-On Registration Statement allows us to offer up to a maximum of 900,000 Units. The price per Unit is \$1,000. We expect the Follow-On Offering will provide us with the ability to continue to offer our Series A Redeemable Preferred Stock and Warrants as currently being offered pursuant our Primary Series A Offering. We expect the Primary Series A Offering will terminate on December 31, 2013, at which time we intend to commence sales pursuant to the Follow-On Offering.

On January 17, 2013, we issued 40,000 shares of our Series B Preferred Stock at a purchase price of \$1,000 per share through a private placement transaction. The gross proceeds totaled \$40.0 million, with net proceeds to us of approximately \$37.6 million after commissions. The Series B Preferred Stock was converted into 5,714,274 shares of Common Stock on May 16, 2013. On April 15, 2013, we filed a resale registration statement (registration number 333-187925) for the purpose of registering the resale of the underlying shares of Common Stock into which the shares of Series B Preferred Stock were converted on May 16, 2013.

On May 17, 2013, we filed with the SEC a universal shelf registration statement on Form S-3 (File No. 333-188677), or the Shelf Registration Statement. The Shelf Registration Statement permits us to engage in offerings of shares of common stock or preferred stock, debt securities, depositary shares, warrants and units and any combination of the foregoing. The Shelf Registration Statement was declared effective on July 19, 2013. The amount of securities registered was \$200 million, all of which is currently available for future offerings.

Our ability to raise funds through the issuance of our securities is dependent on, among other things, general market conditions for REIT's, market perceptions about us, and the current trading price of our Common Stock. We will continue to analyze which source of capital is most advantageous to us at any particular point in time, but the equity and credit markets may not consistently be available on terms that are attractive to us or at all.

The sources to fulfill our long-term liquidity in the future may include borrowings from a number of sources, including repurchase agreements, securitizations, resecuritizations, warehouse facilities and credit facilities (including term loans and revolving facilities), in addition to our Credit Facility. We have utilized, and we intend to continue to utilize, leverage in making our investments in multifamily communities. The number of different multifamily communities and other investments we will acquire will be affected by numerous factors, including the amount of funds available to us. By operating on a leveraged basis, we will have more funds available for our investments. This will allow us to make more investments than would otherwise be possible, resulting in a larger and more diversified portfolio.

We intend to target leverage levels (secured and unsecured) between 50% and 65% of the fair market value of our tangible assets (including our real estate assets, real estate loans, notes receivable, accounts receivable and cash and cash equivalents) on a portfolio basis. As of September 30, 2013, our outstanding debt (both secured and unsecured) was approximately 47.2% of the value of our tangible assets on a portfolio basis based on our estimates of fair market value at September 30, 2013. Neither our charter nor our by-laws contain any limitation on the amount of leverage we may use. Our investment guidelines, which can be amended by our board without stockholder approval, limit our borrowings (secured and unsecured) to 75% of the cost of our tangible assets at the time of any new borrowing. These targets, however, will not apply to individual real estate assets or investments. The amount of leverage we will place on particular investments will depend on our Manager's assessment of a variety of factors which may include the anticipated liquidity and price volatility of the assets in our investment portfolio, the potential for losses and extension risk in the portfolio, the availability and cost of financing the asset, our opinion of the creditworthiness of our financing counterparties, the health of the U.S. economy and the health of the commercial real estate market in general. In addition, factors such as our outlook on interest rates, changes in the yield curve slope, the level and volatility of interest rates and their associated credit spreads, the underlying collateral of our assets and our outlook on credit spreads relative to our outlook on interest rate and economic performance could all impact our decision and strategy for financing the target assets. At the date of acquisition of each asset, we anticipate that the investment cost for such asset will be substantially similar to its fair market value. However, subsequent events, including changes in the fair market value of our assets, could result in our exceeding these limits. Finally, we intend to acquire all our properties through separate single purpose entities and we intend to finance each of these properties using debt financing techniques for that property alone without any cross-collateralization to our other multifamily communities or any guarantees by us or our Operating Partnership. We intend to have no long-term unsecured debt at the Company or Operating Partnership levels, except for our Credit Facility.

Our secured and unsecured aggregate borrowings are intended by us to be reasonable in relation to our tangible assets and will be reviewed by our board of directors at least quarterly. In determining whether our borrowings are reasonable in relation to our tangible assets, we expect that our board of directors will consider many factors, including without limitation the lending standards of government-sponsored enterprises, such as Fannie Mae and Freddie Mac, for loans in connection with the financing of multifamily properties, the leverage ratios of publicly traded and non-traded REITs with similar investment strategies, and general market conditions. There is no limitation on the amount that we may borrow for any single investment.

Our ability to incur additional debt is dependent on a number of factors, including our credit ratings (if any), the value of our assets, our degree of leverage and borrowing restrictions imposed by lenders. We will continue to monitor the debt markets, including Fannie Mae and/or Freddie Mac (from both of whom we have obtained single asset secured financing on all of our multifamily communities), and as market conditions permit, access borrowings that are advantageous to us.

If we are unable to obtain financing on favorable terms or at all, we may have to curtail our investment activities, including acquisitions and improvements to real properties, which could limit our growth prospects. This, in turn, could reduce cash available for distribution to our stockholders and may hinder our ability to raise capital by issuing more securities or borrowing more money. We may be forced to dispose of assets at inopportune times in order to

maintain our REIT qualification and Investment Company Act exemption. Our ability to generate cash from asset sales is limited by market conditions and certain rules applicable to REITs. We may not be able to sell a property or properties as quickly as we would like or on terms as favorable as we would like.

Furthermore, if interest rates or other factors at the time of financing result in higher costs of financing, then the interest expense relating to that financed indebtedness would be higher. Higher interest rates on newly incurred debt may negatively impact us as well. If interest rates increase, our interest costs and overall costs of capital will increase, which could adversely affect our transaction and development activity, financial condition, results of operations, cash flow, our ability to pay principal and interest on our debt and our ability to pay distributions to our stockholders. Finally, sellers may be less inclined to offer to sell to us if they believe we may be unable to obtain financing.



As of September 30, 2013, we had long term mortgage indebtedness of approximately \$127.5 million, all of which was incurred by us in connection with the acquisition or refinancing of our six multifamily communities. The outstanding balance includes fixed-rate debt of approximately \$108.0 million, or 84.7% of the total mortgage debt balance, and floating-rate debt of approximately \$19.5 million, or 15.3% of the total mortgage debt balance.

As of September 30, 2013, we had approximately \$5.5 million in unrestricted cash and cash equivalents available to meet our short-term and long-term liquidity needs.

#### Off-Balance Sheet Arrangements

As of September 30, 2013, we had an outstanding warrant to purchase up to 150,000 shares of our Common Stock, or the IPO Warrant issued to IAA for financial advisory services performed in connection with our IPO. The IPO Warrant was issued on March 31, 2011. If IAA exercises the IPO Warrant, the purchase price for each share is \$12.50 per share and expires on March 31, 2015. Neither the IPO Warrant nor the underlying shares of Common Stock to be issued upon the exercise of the IPO Warrant were or will be registered. Under certain circumstances, the IPO Warrant also may be exercised on a “cashless” basis, which allows IAA to elect to pay the exercise price by surrendering the IPO Warrant for that number of shares of our Common Stock equal to the quotient obtained by dividing (x) the product of the number of shares of our Common Stock underlying the IPO Warrant, multiplied by the difference between the exercise price of the IPO Warrant and the “fair market value” (defined below) of the Common Stock by (y) the fair market value of the Common Stock. The “fair market value” shall mean the average reported last sale price of our Common Stock for the five trading days immediately preceding the date as of which the fair market value is being determined.

As of September 30, 2013, we had outstanding 72,030 Warrants from our Primary Series A Offering. The Warrants are exercisable by the holder at an exercise price of 120% of the current market price per share of the Common Stock on the date of issuance of such Warrant with a minimum exercise price of \$9.00 per share. The current market price per share is determined using the volume weighted average closing market price for the 20 trading days prior to the date of issuance of the Warrant. The Warrants are not exercisable until one year following the date of issuance and expire four years following the date of issuance. As of September 30, 2013, a total of 12,178 Warrants had passed the initial exercise date and so became potentially exercisable into a total of 243,560 shares of Common Stock. The remainder of the Warrants outstanding at September 30, 2013 become potentially exercisable between October 17, 2013 and September 30, 2014 and have exercise prices that range between \$9.00 and \$11.64 per share. If all the outstanding Warrants at September 30, 2013 became exercisable and were exercised, gross proceeds to us would be approximately \$15.0 million and we would as a result issue an additional 1,440,600 shares of Common Stock.

#### Contractual Obligations

As of September 30, 2013, our contractual obligations consisted of the six mortgage notes secured by our acquired properties and the Credit Facility. Based on the 1 Month London Interbank Offered Rate, or LIBOR, at September 30, 2013 of 0.18%, our estimated future required payments on these instruments were:

|                             | Total         | Less than one<br>year | 1-3 years    | 3-5 years    | More than five<br>years |
|-----------------------------|---------------|-----------------------|--------------|--------------|-------------------------|
| Long-term debt obligations: |               |                       |              |              |                         |
| Interest                    | \$27,334,547  | \$4,654,844           | \$9,254,684  | \$8,628,725  | \$4,796,294             |
| Principal                   | 127,516,000   | 228,875               | 1,466,924    | 39,355,159   | 86,465,042              |
| Line of credit:             |               |                       |              |              |                         |
| Interest                    | —             | —                     | —            | —            | —                       |
| Principal                   | 24,910,667    | 24,910,667            | —            | —            | —                       |
| Total                       | \$179,761,214 | \$29,794,386          | \$10,721,608 | \$47,983,884 | \$91,261,336            |

In addition, we had commitments to fund real estate loans totaling approximately \$20.2 million at September 30, 2013.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our primary market risk exposure is interest rate risk. All our floating-rate debt is tied to the 30-day LIBOR. As of September 30, 2013, we have one variable rate mortgage, on our Stone Rise community, with a principal amount of \$19.5 million. This mortgage has LIBOR effectively capped at 4.48% (all-in rate of 7.25%) under Freddie Mac's capped adjustable-rate mortgage program. We have limited market risk associated with debt maturity as the Stone Rise instrument matures in May 2018. Our Credit Facility accrued interest at a spread over LIBOR of 5.0% until its amendment on April 4, 2013, after which the interest spread was reduced to 4.5%; this combined rate is uncapped. Because of the short term nature of this loan, we believe our interest rate risk is minimal. We have no business operations which subject us to trading risk.

We have and will continue to manage interest rate risk as follows:

- maintain a reasonable ratio of fixed-rate, long-term debt to total debt so that floating-rate exposure is kept at an acceptable level;

- place interest rate caps on floating-rate debt where appropriate; and

- take advantage of favorable market conditions for long-term debt and/or equity financings.

We use various financial models and advisors to achieve our objectives.

If interest rates under our floating-rate LIBOR-based indebtedness fluctuated by 100 basis points, our interest costs, based on outstanding borrowings at September 30, 2013, would increase by approximately \$196,000 on an annualized basis, or decrease by approximately \$35,000 on an annualized basis. The difference between the interest expense amounts related to an increase or decrease in our floating-rate interest cost is because LIBOR was 0.18% at September 30, 2013, therefore we have limited the estimate of how much our interest costs may decrease because we use a floor of 0% for LIBOR.

### Item 4. Controls and Procedures

Evaluation of disclosure controls and procedures.

The Company's Chief Executive Officer and Chief Accounting Officer have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended, or the Exchange Act) as of the end of the period covered by this report. Based on that evaluation the Company's Chief Executive Officer and Chief Accounting Officer have concluded that the Company's disclosure controls and procedures are effective as of the end of such period to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Changes in internal control over financial reporting.

As required by the Exchange Act Rule 13a-15(d), the Company's Chief Executive Officer and Chief Accounting Officer evaluated the Company's internal control over financial reporting to determine whether any change occurred during the quarter ended September 30, 2013 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting. Based on that evaluation, there has been no such change during such period.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

We and our subsidiaries are not currently subject to any legal proceedings that we consider material.

### Item 1A. Risk Factors

Other than as described in our Quarterly Report on Form 10-Q for the three months ended March 31, 2013 that was filed with the SEC on May 5, 2013, there have been no material changes to our potential risks and uncertainties presented in the section entitled "Risk Factors" in our Annual Report on Form 10-K for the twelve months ended December 31, 2012 that was filed with the SEC on March 15, 2013.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

Item 6. Exhibits

See the Exhibit Index.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PREFERRED APARTMENT COMMUNITIES, INC.

Date: November 7, 2013      By:      /s/ John A. Williams  
John A. Williams  
Chief Executive Officer

Date: November 7, 2013      By:      /s/ Michael J. Cronin  
Michael J. Cronin  
Executive Vice President, Chief Accounting Officer and  
Treasurer

EXHIBIT INDEX

| Exhibit<br>Number | Description  |
|-------------------|--|
| 4.1               | Articles Supplementary classifying additional shares of Series A Redeemable Preferred Stock (1)  |
| 31.1              | Certification of John A. Williams, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 31.2              | Certification of Michael J. Cronin, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.1              | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 32.2              | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 101               | XBRL (eXtensible Business Reporting Language). The following materials from Preferred Apartment Communities, Inc.'s Quarterly Report on Form 10-Q for the period ended September 30, 2013, formatted in XBRL: (i) Consolidated balance sheets at September 30, 2013 and December 31, 2012, (ii) consolidated statements of operations for the three months and nine months ended September 30, 2013 and 2012, (iii) consolidated statement of stockholders' equity, (iv) consolidated statement of cash flows and (v) notes to consolidated financial statements. As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purpose of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934. |

(1) Previously filed with the Current Report on Form 8-K filed by the Registrant with the Securities and Exchange Commission on August 28, 2013