TRIO TECH INTERNATIONAL Form 10-Q February 18, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

R QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended December 31, 2010

OR

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to ____

Commission File Number 1-14523

TRIO-TECH INTERNATIONAL (Exact name of Registrant as specified in its Charter)

California (State or other jurisdiction of incorporation or organization) 95-2086631 (I.R.S. Employer Identification Number)

16139 Wyandotte Street Van Nuys, California (Address of principal executive offices)

91406 (Zip Code)

Registrant's Telephone Number, Including Area Code: 818-787-7000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" (and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Edgar Filing: TRIO TECH INTERNATIONAL - Form 10-Q

| Large Accelerated Filer | 0 | Accelerated Filer | 0 |
|-------------------------------------|------------|---------------------------|---|
| Non-Accelerated Filer | 0 | Smaller Reporting Company | х |
| Do not check if a smaller reporting | g company) | | |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes \pounds No R

As of February 10, 2011, there were 3,303,805 shares of the issuer's Common Stock, no par value, outstanding.

TRIO-TECH INTERNATIONAL

INDEX TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION, OTHER INFORMATION AND SIGNATURE

| | | Page |
|-------------------|--|------|
| <u>Part I.</u> | Financial Information | |
| | | |
| <u>Item 1.</u> | Financial Statements | |
| | (a) Condensed Consolidated Balance Sheets as of December 31, 2010 (Unaudited) | |
| | and June 30, 2010 | 2 |
| | (b) Condensed Consolidated Statements of Operations and Comprehensive Income for | |
| | the Three Months and Six Months Ended December 31, 2010 (Unaudited) and | 3 |
| | December 31, 2009 (Unaudited) | |
| | (c) Condensed Consolidated Statements of Shareholders Equity for the Six Months | |
| | Ended December 31, 2010 (Unaudited) and the year ended June 30, 2010 | 4 |
| | (d) Condensed Consolidated Statements of Cash Flows for the Six Months Ended | 5 |
| | December 31, 2010 (Unaudited) and December 31, 2009 (Unaudited) | |
| | (e) Notes to Condensed Consolidated Financial Statements (Unaudited) | 5 |
| <u>Item 2.</u> | Management's Discussion and Analysis of Financial Condition and Results of | 27 |
| | Operations | |
| <u>Item 3.</u> | Quantitative and Qualitative Disclosures about Market Risk | 50 |
| <u>Item 4.</u> | Controls and Procedures | 50 |
| | | |
| <u>Part II.</u> | Other Information | |
| | | |
| <u>Item 1.</u> | Legal Proceedings | 51 |
| <u>Item 1A.</u> | Risk Factors | 51 |
| <u>Item 2.</u> | Unregistered Sales of Equity Securities and Use of Proceeds | 51 |
| <u>Item 3.</u> | Defaults upon Senior Securities | 51 |
| <u>Item 4.</u> | Removed and Reserved | 51 |
| Item 5. | Other Information | 51 |
| Item 6. | Exhibits | 51 |
| | | |
| <u>Signatures</u> | | 52 |
| | | |

-i-

FORWARD-LOOKING STATEMENTS

The discussions of Trio-Tech International's (the "Company") business and activities set forth in this Form 10-Q and in other past and future reports and announcements by the Company may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and assumptions regarding future activities and results of operations of the Company. In light of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the following factors, among others, could cause actual results to differ materially from those reflected in any forward-looking statements made by or on behalf of the Company: market acceptance of Company products and services; changing business conditions or technologies and volatility in the semiconductor industry, which could affect demand for the Company's products and services; the impact of competition; problems with technology; product development schedules; delivery schedules; changes in military or commercial testing specifications which could affect the market for the Company's products and services; difficulties in profitably integrating acquired businesses, if any, into the Company; risks associated with conducting business internationally and especially in Southeast Asia, including currency fluctuations and devaluation, currency restrictions, local laws and restrictions and possible social, political and economic instability; changes in U.S. and global financial and equity markets, including market disruptions and significant interest rate fluctuations; and other economic, financial and regulatory factors beyond the Company's control. Other than statements of historical fact, all statements made in this Quarterly Report are forward-looking, including, but not limited to, statements regarding industry prospects, future results of operations or financial position, and statements of our intent, belief and current expectations about our strategic direction, prospective and future financial results and condition. In some cases, you can identify forward-looking statements by the use of terminology such as "may," "will," "expects," "plans," "anticipates," "estimates," "potential," "believes," "can impact," "continue," or the negative thereof or other comparable terminology. Forward-looking statements involve risks and uncertainties that are inherently difficult to predict, which could cause actual outcomes and results to differ materially from our expectations, forecasts and assumptions.

Unless otherwise required by law, we undertake no obligation to update forward-looking statements to reflect subsequent events, changed circumstances, or the occurrence of unanticipated events. Important factors that could cause or contribute to such material differences include those discussed in "Item 1A. Risk Factors" in our most recent Annual Report on Form 10-K. You are cautioned not to place undue reliance on such forward-looking statements.

-1-

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

TRIO-TECH INTERNATIONAL AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT NUMBER OF SHARES)

| ASSETS CURRENT ASSETS: | | December 31, 2010 (Unaudited) | June 30, 2010 |
|--|----|-------------------------------------|------------------|
| | \$ | 5 207 ¢ | 2 244 |
| Cash & cash equivalent | ¢ | 5,307 \$ 388 | 3,244 |
| Short-term deposits | | 9,385 | 2,714 |
| Trade accounts receivable, less allowance for doubtful accounts of \$59 and \$91 | | 9,383 | 12,142 |
| Other receivables | | 401 | 778 |
| | | 1,057 | 110 |
| Loan receivables from property development projects | | 1,037 | |
| Inventories, less provision for obsolete inventory of \$867 and \$907 | | 2,794 | 3,400 |
| | | 2,794 | 887 |
| Investment in property development Prepaid expenses and other current assets | | 482 | 296 |
| Total current assets | | 19,814 | 290 |
| Total current assets | | 19,814 | 25,401 |
| INVESTMENT IN UNCONSOLIDATED JOINT VENTURE | | 755 | |
| INVESTMENT IN UNCONSOLIDATED JOINT VENTORE | | 2,135 | 2,141 |
| PROPERTY, PLANT AND EQUIPMENT, Net | | 13,720 | 12,695 |
| OTHER ASSETS | | 1,930 | 1,180 |
| RESTRICTED TERM DEPOSITS | | 2,426 | 2,247 |
| TOTAL ASSETS | \$ | 40,780 \$ | 41,724 |
| TOTAL ABBLID | Ψ | -0,700 φ | 71,724 |
| LIABILITIES | | | |
| CURRENT LIABILITIES: | | | |
| Lines of credit | \$ | 2,003 \$ | 2,532 |
| Accounts payable | Ψ | 5,099 | 7,968 |
| Accrued expenses | | 2,757 | 3,419 |
| Income taxes payable | | 628 | 342 |
| Current portion of bank loans payable | | 277 | 478 |
| Current portion of capital leases | | 124 | 57 |
| Total current liabilities | | 10,888 | 14,796 |
| | | -) | · |
| BANK LOANS PAYABLE, net of current portion | | 2,638 | 2,566 |
| CAPITAL LEASES, net of current portion | | 265 | |
| DEFERRED TAX LIABILITIES | | 706 | 718 |
| OTHER NON-CURRENT LIABILITIES | | 478 | 569 |
| TOTAL LIABILITIES | \$ | 14,975 \$ | 18,649 |
| | | | |
| COMMITMENT AND CONTINGENCIES | | | |
| | | | |

EQUITY

TRIO-TECH INTERNATIONAL'S SHAREHOLDERS' EQUITY:

Common stock, no par value, 15,000,000 shares authorized; 3,303,805 and 3,

227,430 shares issued and outstanding as at December 31, 2010, and June 30,

| 2010, respectively | \$ 10,500 \$ | 10,365 |
|--|-----------------|--------|
| Paid-in capital | 2,133 | 1,597 |
| Accumulated retained earnings | 7,164 | 6,486 |
| Accumulated other comprehensive gain-translation adjustments | 3,099 | 1,818 |
| Total Trio-Tech International shareholders' equity | 22,896 | 20,266 |
| NON-CONTROLLING INTEREST | 2,909 | 2,809 |
| TOTAL EQUITY | \$ 25,805 \$ | 23,075 |
| TOTAL LIABILITIES AND EQUITY | \$ 40,780 \$ | 41,724 |

See notes to condensed consolidated financial statements.

-2-

TRIO-TECH INTERNATIONAL AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME UNAUDITED (IN THOUSANDS, EXCEPT EARNINGS PER SHARE)

| | Six Months Ended | | | Three Months Ended | | | |
|--|------------------|-------------------|----|--------------------|-------------|----------|---------------------|
| | | Dec. 31, Dec. 31, | | Dec. 31, | | Dec. 31, | |
| | | 2010 | | 2009 | 2010 | | 2009 |
| Revenue | | | | | | | |
| Products | \$ | 14,694 | \$ | 7,001 | \$ 5,491 | \$ | 3,139 |
| Testing Services | | 6,667 | | 5,250 | 3,193 | | 2,591 |
| Fabrication Services | | 258 | | 704 | 93 | | 200 |
| Others | | 959 | | 328 | 772 | | 260 |
| | | 22,578 | | 13,283 | 9,549 | | 6,190 |
| Cost of Sales | | | | | | | |
| Cost of products sold | | 12,542 | | 6,071 | 4,634 | | 2,784 |
| Cost of testing services rendered | | 3,875 | | 3,773 | 1,766 | | 1,710 |
| Cost of fabrication services rendered | | 403 | | 1,193 | 188 | | 699 |
| Others | | 128 | | 71 | 78 | | 36 |
| | | 16,948 | | 11,108 | 6,666 | | 5,229 |
| | | 5 (20) | | 0.175 | 2 0 0 2 | | 0.61 |
| Gross Margin | | 5,630 | | 2,175 | 2,883 | | 961 |
| Operating Expenses / (Gains): | | | | | | | |
| General and administrative | | 4,134 | | 3,006 | 2,304 | | 1,423 |
| Selling | | 249 | | 227 | 121 | | 95 |
| Research and development | | 116 | | 20 | 87 | | 10 |
| Loss / (Gain) on disposal of property, | | 110 | | 20 | 07 | | 10 |
| plant and equipment | | 7 | | (1) | | | |
| Total operating expenses | | 4,506 | | 3,252 | 2,512 | | 1,528 |
| | | ., | | 0,202 | _,0 1_ | | 1,020 |
| Income / (Loss) from Operations | | 1,124 | | (1,077) | 371 | | (567) |
| | | | | | | | |
| Other Income / (Expenses) | | | | | | | |
| Interest expenses | | (119) | | (74) | (59) | | (55) |
| Other income / (expenses), net | | 143 | | 136 | 183 | | 139 |
| Total other income / (expenses) | | 24 | | 62 | 124 | | 84 |
| | | | | | | | |
| Income / (Loss) from Continuing | | | | | | | |
| Operations before Income Taxes | | 1,148 | | (1,015) | 495 | | (483) |
| | | (150) | | 20 | (1(2)) | | $\langle 0 \rangle$ |
| Income Tax (Expenses) / Benefits | | (158) | | 28 | (162) | | (9) |
| Income / (loss) from continuing | | | | | | | |
| operations before non-controlling | | | | | | | |
| interest, net of tax | | 990 | | (987) | 333 | | (492) |
| | | // // | | ()01) | | | (1)=) |
| Other Operating Activities | | | | | | | |
| Equity in earnings of unconsolidated | | | | | | | |
| joint venture, net of tax | | | | | | | |
| | | | | | | | |

Edgar Filing: TRIO TECH INTERNATIONAL - Form 10-Q

| Discontinued Operations (Note 18) | | | | |
|--|-----------|----------------|-----|-------------|
| Loss from discontinued operations, net | | | | |
| of tax | (2) | (45) | | (27) |
| NET INCOME / (LOSS) | 988 | (1,032) | 333 | (519) |
| | | | | |
| Less: net income / (loss) attributable to | | | | |
| the non-controlling interest | 310 | (241) | 146 | (150) |
| Net Income / (Loss) Attributable to | | | | |
| Trio-Tech International Common | | | | |
| Shareholder | \$ 678 | \$ (791) \$ | 187 | \$ (369) |
| | | | | |
| Amounts Attributable to Trio-Tech | | | | |
| International Common Shareholders: | | | | |
| Shareholder Amounts Attributable to Trio-Tech | \$ 678 | \$ (791) \$ | 187 | \$ (369) |