

OFFICEMAX INC  
Form 10-Q  
November 08, 2007

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 29, 2007  
or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from                      to  
Commission File Number: 1-5057  
OFFICEMAX INCORPORATED  
(Exact name of registrant as specified in its charter)**

**Delaware**  
(State or other jurisdiction of incorporation or organization)

**82-0100960**  
(I.R.S. Employer Identification No.)

**263 Shuman Boulevard  
Naperville, Illinois**  
(Address of principal executive offices)

**60563**  
(Zip Code)

**(630) 438-7800**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<b>Class</b>	<b>Shares Outstanding as of October 31, 2007</b>
Common Stock, \$2.50 par value	75,397,045

**TABLE OF CONTENTS**

**PART I FINANCIAL INFORMATION**

<u>Item 1.</u>	<u>Financial Statements</u>	3
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	22
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	33
<u>Item 4.</u>	<u>Controls and Procedures</u>	34

**PART II OTHER INFORMATION**

<u>Item 1.</u>	<u>Legal Proceedings</u>	35
<u>Item 1A.</u>	<u>Risk Factors</u>	35
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	38
<u>Item 3.</u>	<u>Defaults Upon Senior Securities</u>	38
<u>Item 4.</u>	<u>Submission of Matters to a Vote of Security Holders</u>	38
<u>Item 5.</u>	<u>Other Information</u>	38
<u>Item 6.</u>	<u>Exhibits</u>	38

Exhibit 31.1

Exhibit 31.2

Exhibit 32

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

**OfficeMax Incorporated and Subsidiaries**  
**Consolidated Statements of Income**  
(thousands, except per-share amounts)

	<b>Quarter Ended</b>	
	<b>September 29, 2007</b>	<b>September 30, 2006 (unaudited)</b>
Sales	\$ 2,315,219	\$ 2,244,414
Cost of goods sold and occupancy costs	1,727,161	1,659,603
<b>Gross profit</b>	588,058	584,811
Operating expenses:		
Operating and selling	419,765	413,185
General and administrative	79,581	91,479
Other operating (income) expense, net	(1,521)	17,860
<b>Operating income</b>	90,233	62,287
Interest expense	(31,220)	(30,557)
Interest income	21,814	22,900
Other income (expense), net	(179)	(1,401)
<b>Income from operations before income taxes and minority interest</b>	80,648	53,229
Income taxes	(29,080)	(20,250)
<b>Income from operations before minority interest</b>	51,568	32,979
Minority interest, net of income tax	(1,639)	(1,604)
<b>Net Income</b>	49,929	31,375
Preferred dividends	(931)	(1,009)
<b>Net income applicable to common shareholders</b>	\$ 48,998	\$ 30,366
<b>Net income per common share:</b>		
<b>Basic</b>	\$ 0.65	\$ 0.41
<b>Diluted</b>	\$ 0.64	\$ 0.41

See accompanying notes to quarterly consolidated financial statements.



Table of Contents

**OfficeMax Incorporated and Subsidiaries**  
**Consolidated Statements of Income**  
(thousands, except per-share amounts)

	Nine Months Ended	
	September 29, 2007	September 30, 2006
	(unaudited)	
Sales	\$ 6,883,890	\$ 6,708,902
Cost of goods sold and occupancy costs	5,136,809	4,978,340
<b>Gross profit</b>	1,747,081	1,730,562
Operating expenses:		
Operating and selling	1,233,114	1,231,529
General and administrative	262,237	267,383
Other operating (income) expense, net	(4,543)	131,156
<b>Operating income</b>	256,273	100,494
Interest expense	(91,296)	(92,274)
Interest income	66,628	66,117
Other income (expense), net	(5,858)	3,160
<b>Income from continuing operations before income taxes and minority interest</b>	225,747	77,497
Income taxes	(85,669)	(29,540)
<b>Income from continuing operations before minority interest</b>	140,078	47,957
Minority interest, net of income tax	(4,174)	(3,293)
<b>Income from continuing operations</b>	135,904	44,664
Discontinued operations:		
Operating loss		(17,972)
Income tax benefit		6,991
<b>Loss from discontinued operations</b>		(10,981)
<b>Net income</b>	135,904	33,683
Preferred dividends	(2,947)	(3,027)
<b>Net income applicable to common shareholders</b>	\$ 132,957	\$ 30,656

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Basic income (loss) per common share:				
Continuing operations	\$	1.77	\$	0.57
Discontinued operations				(0.15)
<b>Basic income (loss) per common share</b>	<b>\$</b>	<b>1.77</b>	<b>\$</b>	<b>0.42</b>
Diluted income (loss) per common share:				
Continuing operations	\$	1.74	\$	0.57
Discontinued operations				(0.15)
<b>Diluted income (loss) per common share</b>	<b>\$</b>	<b>1.74</b>	<b>\$</b>	<b>0.42</b>

See accompanying notes to quarterly consolidated financial statements.

**Table of Contents**

**OfficeMax Incorporated and Subsidiaries**  
**Consolidated Balance Sheets**  
(thousands, except share and per-share amounts)

	<b>September 29, 2007 (unaudited)</b>	<b>December 30, 2006</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 147,351	\$ 282,070
Receivables, net	749,902	556,733
Related party receivables	7,260	5,795
Inventories	997,613	1,071,486
Deferred income taxes	69,463	129,496
Other	60,830	51,264
<b>Total current assets</b>	<b>2,032,419</b>	<b>2,096,844</b>
Property and equipment:		
Land and land improvements	38,062	36,195
Buildings and improvements	389,322	359,481
Machinery and equipment	828,730	794,010
<b>Total property and equipment</b>	<b>1,256,114</b>	<b>1,189,686</b>
Accumulated depreciation	(675,130)	(610,061)
<b>Net property and equipment</b>	<b>580,984</b>	<b>579,625</b>
Goodwill	1,242,095	1,216,032
Intangible assets, net	200,173	201,304
Investments in affiliates	175,000	175,000
Timber notes receivable	1,635,000	1,635,000
Restricted investments	22,377	22,292
Deferred charges	51,484	40,439
Other non-current assets	169,492	249,512
<b>Total assets</b>	<b>\$ 6,109,024</b>	<b>\$ 6,216,048</b>

See accompanying notes to quarterly consolidated financial statements.



**Table of Contents**

**OfficeMax Incorporated and Subsidiaries**  
**Consolidated Balance Sheets**  
(thousands, except share and per-share amounts)

	September 29, 2007 (unaudited)	December 30, 2006
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current liabilities:		
Short-term borrowings	\$ 28	\$
Current portion of long-term debt	34,888	25,634
Accounts payable:		
Trade	798,522	965,218
Related parties	45,920	32,482
Accrued expenses and other current liabilities:		
Compensation and benefits	141,299	172,632
Other	364,272	332,937
<b>Total current liabilities</b>	<b>1,384,929</b>	<b>1,528,903</b>
Long-term debt:		
Long-term debt, less current portion	349,517	384,246
Timber notes securitized	1,470,000	1,470,000
<b>Total long-term debt</b>	<b>1,819,517</b>	<b>1,854,246</b>
Other long-term obligations:		
Compensation and benefits	266,139	287,122
Deferred gain on sale of assets	179,757	179,757
Other long-term obligations	270,866	350,491
<b>Total other long-term obligations</b>	<b>716,762</b>	<b>817,370</b>
<b>Minority interest</b>	<b>30,997</b>	<b>29,885</b>
<b>Commitments and contingent liabilities</b>		
Shareholders' equity:		
Preferred stock - no par value; 10,000,000 shares authorized; Series D ESOP: \$.01 stated value; 1,138,860 and 1,216,335 shares outstanding	51,249	54,735
Common stock - \$2.50 par value; 200,000,000 shares authorized; 75,394,765 and 74,903,220 shares outstanding	188,462	187,226
Additional paid-in capital	913,079	893,848
Retained earnings	1,035,937	941,830
Accumulated other comprehensive loss	(31,908)	(91,995)
<b>Total shareholders' equity</b>	<b>2,156,819</b>	<b>1,985,644</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 6,109,024</b>	<b>\$ 6,216,048</b>

See accompanying notes to quarterly consolidated financial statements.

**Table of Contents**

**OfficeMax Incorporated and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
(thousands)

	Nine Months Ended	
	September 29, 2007	September 30, 2006
	(unaudited)	
<b>Cash provided by operations:</b>		
Net income	\$ 135,904	\$ 33,683
Items in net income not using (providing) cash:		
Earnings from affiliates	(4,543)	(4,356)
Depreciation and amortization	97,512	92,570
Minority interest, net of income tax	4,174	3,293
Pension and other postretirement benefits expense	6,086	10,321
Discontinued operations	4	6,566
Other	23,453	30,997
Changes other than from acquisition of business:		
Receivables	(173,568)	48,972
Inventories	86,329	205,890
Accounts payable and accrued liabilities	(205,878)	(133,226)
Current and deferred income taxes	16,641	43,911
Other	45,339	1,151
Cash provided by operations	31,453	339,772
<b>Cash used for investment:</b>		
Expenditures for property and equipment	(101,339)	(96,775)
Proceeds from sale of assets	1,200	4,438
Other	(1,948)	
Cash used for investment	(102,087)	(92,337)
<b>Cash used for financing:</b>		
Cash dividends paid	(35,758)	(34,376)
Short-term borrowings, net	28	(18,666)
Payments of long-term debt	(25,510)	(65,478)
Proceeds from exercise of stock options	5,852	112,682
Other	(10,022)	(34)
Cash used for financing	(65,410)	(5,872)
<b>Effect of exchange rates on cash and cash equivalents</b>	1,325	(7)
<b>Increase (decrease) in cash and cash equivalents</b>	(134,719)	241,556
<b>Cash and cash equivalents at beginning of period</b>	282,070	72,198
<b>Cash and cash equivalents at end of period</b>	<b>\$ 147,351</b>	<b>\$ 313,754</b>

See accompanying notes to quarterly consolidated financial statements.



**Table of Contents*****Notes to Quarterly Consolidated Financial Statements (Unaudited)******1. Basis of Presentation***

OfficeMax Incorporated ( OfficeMax , the Company , we or our ) is a leader in both business-to-business and retail office products distribution. The Company provides office supplies and paper, print and document services, technology products and solutions and furniture to large, medium and small businesses, governmental offices, and consumers. OfficeMax customers are served by more than 36,000 associates through direct sales, catalogs, the Internet and a network of retail stores located throughout the United States, Canada, Australia, New Zealand and Mexico. The accompanying quarterly consolidated financial statements include the accounts of OfficeMax and all majority-owned subsidiaries as well as those of variable interest entities in which the Company is the primary beneficiary. All significant intercompany balances and transactions have been eliminated in consolidation. These financial statements are for the thirteen and thirty-nine week periods ended on September 29, 2007 (also referred to as the third quarter of 2007 and year-to-date 2007 ) and the thirteen and thirty-nine week periods ended on September 30, 2006 (also referred to as the third quarter of 2006 and year-to-date 2006 ). The Company s fiscal year ends on the last Saturday in December. Due primarily to statutory audit requirements, the Company s international businesses maintain December 31 year-ends.

The Company has prepared the quarterly consolidated financial statements included herein pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). Some information and note disclosures, which would normally be included in comprehensive annual financial statements prepared in accordance with accounting principles generally accepted in the United States, have been condensed or omitted pursuant to those rules and regulations. These quarterly consolidated financial statements should be read together with the consolidated financial statements and the accompanying notes included in the Company s Annual Report on Form 10-K for the year ended December 30, 2006.

The quarterly consolidated financial statements included herein have not been audited by an independent registered public accounting firm, but in the opinion of management, include all adjustments necessary to present fairly the results for the periods. Except as may be disclosed within these Notes to Quarterly Consolidated Financial Statements, the adjustments made were of a normal, recurring nature. Quarterly results are not necessarily indicative of results which may be expected for a full year.

In 2006, the Emerging Issues Task Force (EITF) reached a consensus on Issue No. 06-03, How Sales Tax Collected from Customers and Remitted to Governmental Authorities Should be Presented in the Income Statement (That is, Gross versus Net Presentation). This EITF Issue clarifies that the presentation of taxes collected from customers and remitted to governmental authorities on a gross (included in revenues and costs) or net (excluded from revenues) basis is an accounting policy decision that should be disclosed pursuant to Accounting Principles Board (APB) Opinion No. 22, Disclosure of Accounting Policies. The EITF Issue is effective for the Company beginning in fiscal year 2007. We collect such taxes from our customers and account for them on a net (excluded from revenues) basis. The adoption of EITF Issue No. 06-03 did not impact our consolidated financial statements.

In September 2006, the Financial Accounting Standards Board (FASB) issued (Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of SFAS 157 are effective beginning January 1, 2008. The Company is currently evaluating the impact of the provisions of SFAS 157.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of SFAS 115, ( SFAS 159 ). SFAS 159 allows entities to choose, at specific election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. If a company elects the fair value option for an eligible item, changes in that item s fair value in subsequent reporting periods must be recognized in current earnings. SFAS 159 is effective beginning January 1, 2008. The Company is currently evaluating the impact of the provisions of SFAS 159.



**Table of Contents*****2. Discontinued Operations***

In December 2004, the Company's board of directors authorized management to pursue the divestiture of a facility near Elma, Washington that manufactured integrated wood-polymer building materials. The board of directors and management concluded that the operations of the facility were no longer consistent with the Company's strategic direction. As a result of that decision, the Company recorded the facility's assets as held for sale on the Consolidated Balance Sheets and reported the results of its operations as discontinued operations.

During 2005, the Company experienced unexpected difficulties in achieving anticipated levels of production at the facility. These issues delayed the process of identifying and qualifying a buyer for the business and as a result, the Company concluded that it was unable to attract a buyer in the near term and elected to cease operations at the facility during the first quarter of 2006.

During the first quarter of 2006, the Company recorded pre-tax expenses of \$18.0 million for contract termination and other closure costs. These charges and expenses were reflected within discontinued operations in the Consolidated Statements of Income (Loss).

The liabilities of the Elma, Washington facility are included in current liabilities (\$15.5 million at September 29, 2007 and \$15.5 million at December 30, 2006, respectively) in the Consolidated Balance Sheets. The estimated fair value of the related assets was zero at September 29, 2007 and December 30, 2006.

See Note 3, Discontinued Operations, of the Notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data in the Company's Annual Report on Form 10-K for the year ended December 30, 2006 for additional information related to the discontinued operations.

***3. Integration Activities and Facility Closures***

In September 2005, the board of directors approved a plan to relocate and consolidate the Company's retail headquarters in Shaker Heights, Ohio and its existing corporate headquarters in Itasca, Illinois into a new facility in Naperville, Illinois. The Company began the consolidation and relocation process in the latter half of 2005. During the third quarter and first nine months of 2006, the Company incurred and expensed approximately \$11.5 million and \$38.1 million, respectively, of costs related to the headquarters consolidation, all of which were reflected in the Corporate and Other segment. The consolidation and relocation process was completed during the second half of 2006.

During the first nine months of 2006, the Company closed 109 underperforming domestic retail stores and recorded a pre-tax charge of \$89.5 million (\$11.3 million for employee severance, asset write-off and impairment and other closure costs and \$78.2 million for estimated future lease obligations, net of estimated sublease income). Also, during the third quarter of 2006, the Company announced the reorganization of our Contract segment and recorded a pre-tax charge of \$7.9 million for employee severance.

At September 29, 2007, approximately \$31.3 million of the reserve for integration and facility closures was included in accrued liabilities, other, and \$51.8 million was included in other long-term liabilities. At September 29, 2007, the integration and facility closure reserve included approximately \$78.2 million for estimated future lease obligations, which represents the estimated net present value of the lease obligations and is net of anticipated future sublease income of approximately \$86.7 million.

**Table of Contents**

Integration and facility closure reserve account activity during the first nine months of 2007 and 2006, including the headquarters consolidation, the 2006 store closures and the Contract segment reorganization, as well as other previously disclosed integration and facility closure activities, was as follows:

	<b>Lease\ Contract Terminations</b>	<b>Severance\ Retention</b>	<b>Asset Write-off &amp; Impairment (thousands)</b>	<b>Other</b>	<b>Total</b>
Balance at December 30, 2006	\$ 107,824	\$ 10,838	\$	\$ 3,142	\$ 121,804
Charges to income					
Change in goodwill					
Changes to estimated costs included in income					
Cash payments	(32,455)	(7,462)		(1,656)	(41,573)
Non-cash charges					
Accretion	2,825				2,825
Balance at September 29, 2007	\$ 78,194	\$ 3,376	\$	\$ 1,486	\$ 83,056

	<b>Lease\ Contract Terminations</b>	<b>Severance\ Retention</b>	<b>Asset Write-off &amp; Impairment (thousands)</b>	<b>Other</b>	<b>Total</b>
Balance at December 31, 2005	\$ 91,455	\$ 21,502	\$	\$ 739	\$ 113,696
Charges to income	81,830	18,801	9,089	25,792	135,512
Change in goodwill	(11,000)				(11,000)
Changes to estimated costs included in income		(1,080)			(1,080)
Cash payments	(55,572)	(24,808)		(17,988)	(98,368)
Non-cash charges			(9,089)	(5,978)	(15,067)
Accretion	4,850				4,850
Balance at September 30, 2006	\$ 111,563	\$ 14,415	\$	\$ 2,565	\$ 128,543

**4. Net Income (Loss) Per Common Share**

The computation of basic and diluted income (loss) per common share for the third quarter and first nine months of 2007 and 2006 is as follows:

	<b>Quarter Ended</b>		<b>Nine Months Ended</b>	
	<b>September 29, 2007</b>	<b>September 30, 2006</b>	<b>September 29, 2007</b>	<b>September 30, 2006</b>
	(thousands, except per-share amounts)			
<b>Basic income (loss) per common share:</b>				
Income (loss) from continuing operations	\$ 49,929	\$ 31,375	\$ 135,904	\$ 44,664
Preferred dividends	(931)	(1,009)	(2,947)	(3,027)
	48,998	30,366	132,957	41,637



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Basic income (loss) before discontinued operations								
Loss from discontinued operations					(10,981)			
Basic income (loss)	\$	<b>48,998</b>	\$	<b>30,366</b>	\$	<b>132,957</b>	\$	<b>30,656</b>
Average shares basic income (loss) per common share		<b>75,376</b>		<b>74,235</b>		<b>75,237</b>		<b>72,648</b>
Basic income (loss) per common share:								
Continuing operations	\$	0.65	\$	0.41	\$	1.77	\$	0.57
Discontinued operations								(0.15)
Basic income (loss) per common share	\$	<b>0.65</b>	\$	<b>0.41</b>	\$	<b>1.77</b>	\$	<b>0.42</b>

**Table of Contents**

	<b>Quarter Ended</b>		<b>Nine Months Ended</b>	
	<b>September</b>	<b>September</b>	<b>September</b>	<b>September</b>
	<b>29,</b>	<b>30,</b>	<b>29,</b>	<b>30,</b>
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	<b>(thousands, except per-share amounts)</b>			
<b>Diluted income (loss) per common share:</b>				
Basic income (loss) from continuing operations	\$ 48,998	\$ 30,366	\$ 132,957	\$ 41,637
Preferred dividends eliminated				
Diluted income (loss) before discontinued operations	48,998	30,366	132,957	41,637
Loss from discontinued operations				(10,981)
Diluted income (loss)	<b>\$ 48,998</b>	<b>\$ 30,366</b>	<b>\$ 132,957</b>	<b>\$ 30,656</b>
Average shares basic income (loss) per common share	75,376	74,235	75,237	72,648
Restricted stock, stock options and other	1,182	544	1,061	603
Average shares diluted income (loss) per common share	<b>76,558</b>	<b>74,779</b>	<b>76,298</b>	<b>73,251</b>
Diluted income (loss) per common share:				
Continuing operations	\$ 0.64	\$ 0.41	\$ 1.74	\$ 0.57
Discontinued operations				(0.15)
Diluted income (loss) per common share	<b>\$ 0.64</b>	<b>\$ 0.41</b>	<b>\$ 1.74</b>	<b>\$ 0.42</b>

**5. Other Operating (Income) Expense, Net**

The components of Other operating (income) expense, net in the Consolidated Statements of Income (Loss) are as follows:

	<b>Quarter Ended</b>		<b>Nine Months Ended</b>	
	<b>September</b>	<b>September</b>	<b>September</b>	<b>September</b>
	<b>29,</b>	<b>30,</b>	<b>29,</b>	<b>30,</b>
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	<b>(thousands)</b>			
Integration activities and facility closures (See Note 3)	\$	\$ 19,345	\$	\$ 135,512
Earnings from affiliates	(1,521)	(1,485)	(4,543)	(4,356)
	<b>\$ (1,521)</b>	<b>\$ 17,860</b>	<b>\$ (4,543)</b>	<b>\$ 131,156</b>

**6. Other Income (Expense), Net (non-operating)**

The components of Other income (expense), net (non-operating) in the Consolidated Statements of Income (Loss) are as follows:

<b>Quarter Ended</b>	<b>Nine Months Ended</b>
----------------------	--------------------------

	<b>September 29, 2007</b>	<b>September 30, 2006</b>	<b>September 29, 2007</b>	<b>September 30, 2006</b>
			<b>(thousands)</b>	
Additional Consideration Agreement adjustment (See Note 16)	\$	\$	\$	\$ 9,232
Receivable securitization program costs	(302)	(2,774)	(5,562)	(7,929)
Other	123	1,373	(296)	1,857
	<b>\$ (179)</b>	<b>\$ (1,401)</b>	<b>\$ (5,858)</b>	<b>\$ 3,160</b>

**Table of Contents****7. Income Taxes**

The Company adopted FASB Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109 at the beginning of 2007. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in accordance with SFAS No. 109, Accounting for Income Taxes. The Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As a result of the implementation, the Company recognized a \$4.0 million increase to reserves for uncertain tax positions. This increase was accounted for as an adjustment to the beginning balance of retained earnings on the Consolidated Balance Sheet. Including the cumulative effect of this increase, at the beginning of 2007, the Company had \$70.2 million of total gross unrecognized tax benefits. As of September 29, 2007, the Company had \$72.3 million of total gross unrecognized tax benefits. The change in gross unrecognized tax benefits during the first nine months of 2007 includes a decrease of \$11.3 million from settlements with tax authorities, an increase of \$10.1 million in unrecognized tax benefits and an increase of \$3.3 million in penalties and interest. Of the total gross unrecognized tax benefits, approximately \$32 million (net of the federal benefit on state issues) represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods. The remaining balance of approximately \$40 million, if recognized, would be recorded as an adjustment to goodwill and would not affect the effective tax rate. It is possible that the Company's liability for uncertain tax positions will be reduced by as much as \$22.4 million by the end of third quarter 2008. Approximately \$17.0 million of this amount would impact the Company's effective tax rate with the remaining \$5.4 million impacting goodwill. Such reductions would result from the effective settlement of tax positions with various tax authorities.

The Company or its subsidiaries file income tax returns in the U.S. Federal jurisdiction, and multiple state and foreign jurisdictions. The Company has substantially concluded all U.S. Federal income tax matters for 2002 and prior years. Years prior to 2003 are no longer subject to U.S. Federal income tax examination. The Company is no longer subject to state income tax examinations by tax authorities in its major state jurisdictions for years before 2002.

The Company recognizes accrued interest and penalties associated with uncertain tax positions as part of income tax expense. As of January 1, 2007, the Company had \$5.8 million of accrued interest and penalties associated with uncertain tax positions. Income tax expense for the nine months ended September 29, 2007 includes interest and penalties of \$3.3 million.

For the nine months ended September 29, 2007, the Company paid income taxes, net of refunds received, of \$68.6 million. For the nine months ended September 30, 2006, the Company received income tax refunds, net of income taxes paid, of \$20.4 million.

**8. Comprehensive Income (Loss)**

Comprehensive income (loss) includes the following:

	Quarter Ended		Nine Months Ended	
	September 29, 2007	September 30, 2006	September 29, 2007	September 30, 2006
	(thousands)			
Net income	\$ 49,929	\$ 31,375	\$ 135,904	\$ 33,683
Other comprehensive income (loss):				
Foreign currency translation adjustments	11,304	10,067	52,414	(279)
Amortization of unrecognized retirement and benefit costs (net of tax)	2,550		7,673	
Comprehensive income (loss)	\$ 63,783	\$ 41,442	\$ 195,991	\$ 33,404

**9. Sales of Accounts Receivable**

The Company sold, on a revolving basis, an undivided interest in a defined pool of receivables while retaining a subordinated interest in a portion of the receivables. The receivables were sold without legal recourse to third party conduits through a wholly owned bankruptcy-remote special purpose entity that was consolidated for financial reporting purposes. At December 30, 2006, \$180.0 million of sold accounts receivable were excluded from receivables in the accompanying Consolidated Balance Sheets. The Company's subordinated retained interest in the transferred receivables was \$111.2 million at December 30, 2006, and is included in receivables, net in the Consolidated Balance Sheets.

On July 12, 2007, the Company entered into a new loan agreement (See Note 13. Debt). The new loan agreement amended the Company's existing revolving credit facility and replaced the Company's accounts receivable securitization program. The sold accounts receivable under the accounts receivable securitization program at that date were refinanced with borrowings under the new loan agreement and excess cash. The Company no longer sells any of its accounts receivable.

**Table of Contents****10. Investments in Affiliates**

In October 2004, the Company sold substantially all of its paper, forest products and timberland assets for approximately \$3.7 billion in cash and other consideration to affiliates of Boise Cascade, L.L.C. (the Sale). In conjunction with the Sale, the Company invested \$175 million in the equity units of affiliates of Boise Cascade, L.L.C. A portion (approximately \$66 million) of the equity units received in exchange for the Company's investment carry no voting rights. This investment is accounted for under the cost method as Boise Cascade, L.L.C. does not maintain separate ownership accounts for its members, the Company has less than a 20 percent voting interest in Boise Cascade, L.L.C. and does not have the ability to significantly influence its operating and financial policies. This investment is included in investment in affiliates in the Consolidated Balance Sheets. The Company has determined that it is not practicable to estimate the fair value of this investment. However, the Company has not observed any events or changes in circumstances that would have had a significant adverse effect on the fair value of the investment.

The Boise Cascade, L.L.C. non-voting equity units accrue dividends daily at the rate of 8% per annum on the liquidation value plus accumulated dividends. Dividends accumulate semiannually to the extent not paid in cash on the last day of June or December. The Company recognized dividend income on this investment of \$1.5 million and \$4.5 million for the quarter and nine months ended September 29, 2007, respectively, and \$1.5 million and \$4.4 million for the quarter and nine months ended September 30, 2006, respectively.

**11. Goodwill and Intangible Assets***Goodwill*

Goodwill represents the excess of purchase price and related costs over the value assigned to the net tangible and intangible assets of businesses acquired. In accordance with the provisions of SFAS 142, Goodwill and Other Intangible Assets, we assess our acquired goodwill and intangible assets with indefinite lives for impairment at least annually in the absence of an indicator of possible impairment, and immediately upon an indicator of possible impairment. We completed our annual assessment in accordance with the provisions of the standard during the first quarters of 2007 and 2006, and concluded there was no impairment. During the first quarters of 2007 and 2006, we also evaluated the remaining useful lives of our finite-lived purchased intangible assets to determine if any adjustments to the useful lives were necessary. We determined that no adjustments to the useful lives of our finite-lived purchased intangible assets were necessary.

Changes in the carrying amount of goodwill by segment were as follows:

	<b>OfficeMax, Contract</b>	<b>OfficeMax, Retail (thousands)</b>	<b>Total</b>
Balance at December 30, 2006	\$ 528,090	\$ 687,942	\$ 1,216,032
Effect of foreign currency translation	25,147		25,147
Businesses acquired	916		916
Balance at September 29, 2007	<b>\$ 554,153</b>	<b>\$ 687,942</b>	<b>\$ 1,242,095</b>

**Table of Contents***Acquired Intangible Assets*

Intangible assets represent the values assigned to trade names, customer lists and relationships, noncompete agreements and exclusive distribution rights of businesses acquired. The trade name assets have an indefinite life and are not amortized. All other intangible assets are amortized on a straight-line basis over their expected useful lives. Customer lists and relationships are amortized over three to 20 years, noncompete agreements over their terms, which are generally three to five years, and exclusive distribution rights over ten years. Intangible assets consisted of the following:

	<b>September 29, 2007</b>		
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization (thousands)</b>	<b>Net Carrying Amount</b>
Trade names	\$ 173,150	\$	\$ 173,150
Customer lists and relationships	42,601	(21,843)	20,758
Noncompete agreements	12,882	(10,187)	2,695
Exclusive distribution rights	6,158	(2,588)	3,570
	<b>\$ 234,791</b>	<b>\$ (34,618)</b>	<b>\$ 200,173</b>

	<b>December 30, 2006</b>		
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization (thousands)</b>	<b>Net Carrying Amount</b>
Trade names	\$ 173,150	\$	\$ 173,150
Customer lists and relationships	39,681	(17,678)	22,003
Noncompete agreements	12,853	(8,213)	4,640
Exclusive distribution rights	3,616	(2,105)	1,511
	<b>\$ 229,300</b>	<b>\$ (27,996)</b>	<b>\$ 201,304</b>

Intangible asset amortization expense totaled \$2.0 million and \$5.2 million for the quarter and nine months ended September 29, 2007, respectively. Intangible asset amortization expense totaled \$1.0 million and \$4.8 million for the quarter and nine months ended September 30, 2006, respectively.

**12. Timber Notes Receivable**

In October 2004, OfficeMax sold its timberlands in exchange for timber installment notes receivable in the amount of \$1,635 million, which were credit enhanced with guarantees. The guarantees were issued by highly-rated financial institutions and were secured by the pledge of underlying collateral notes issued by the credit enhancement banks. The timber installment notes receivable are 15-year non-amortizing. There are two notes that total \$817.5 million bearing interest at 4.982% and a third note in the amount of \$817.5 million bearing interest at 5.112%. Interest earned on all of the notes is received semiannually. See sub-caption Timber Notes in Note 13, Debt, for additional information concerning a securitization transaction involving the timber installment notes receivable.

**13. Debt***Credit Agreements*

On July 12, 2007, the Company entered into an Amended and Restated Loan and Security Agreement (the Loan Agreement) with a group of banks. The Loan Agreement amended the Company's existing revolving credit facility and replaced the Company's accounts receivable securitization program. The new Loan Agreement permits the Company

to borrow up to a maximum of \$700 million in accordance with a borrowing base calculation equal to a percentage of eligible accounts receivable plus a percentage of the value of eligible inventory less certain reserves. The Loan Agreement may be increased (up to a maximum of \$800 million) at the Company's request or reduced from time to time, in each case according to terms detailed in the Loan Agreement. There were no borrowings outstanding under the revolver as of September 29, 2007 and December 30, 2006. Letters of credit, which may be issued under the revolver up to a maximum of \$250 million, reduce available borrowing capacity under the revolving credit facility. Letters of credit issued under the revolver totaled \$82.3 million as of September 29, 2007 and \$75.5 million as of December 30, 2006. As of September 29, 2007, the maximum aggregate borrowing amount available under the revolver was \$700.0 million and excess availability under the revolver totaled \$617.7 million.



**Table of Contents**

Borrowings under the revolver bear interest at rates based on either the prime rate or the London Interbank Offered Rate ( LIBOR ). Margins are applied to the applicable borrowing rates and letter of credit fees under the revolver depending on the level of average excess availability. Fees on letters of credit issued under the revolver were charged at a weighted average rate of 0.875% during the third quarter of 2007. The Company is also charged an unused line fee of 0.25% on the amount by which the maximum available credit exceeds the average daily outstanding borrowings and letters of credit.

*Timber Notes*

In October 2004, the Company sold its timberlands and received credit-enhanced timber installment notes receivable in the amount of \$1,635 million. (See Note 12, Timber Notes Receivable). In December 2004, the Company completed a securitization transaction in which its interest in the timber installment notes receivable and related guarantees were transferred to wholly-owned bankruptcy remote subsidiaries that were designated to be qualifying special purpose entities (the OMXQs ). The OMXQs pledged the timber installment notes receivable and related guarantees and issued securitization notes in the amount of \$1,470 million. Recourse on the securitization notes is limited to the pledged timber installment notes receivable. The securitization notes are 15-year non-amortizing, and were issued in two equal \$735 million tranches paying interest of 5.42% and 5.54%, respectively.

As a result of these transactions, OfficeMax received \$1,470 million in cash from the OMXQ s, and over 15 years will earn approximately \$82.5 million per year in interest income on the timber installment notes receivable and incur interest expense of approximately \$80.5 million on the securitization notes. The pledged timber installment notes receivable and nonrecourse securitization notes will mature in 2020 and 2019, respectively. The securitization notes have an initial term that is approximately three months shorter than the installment notes. The Company expects to refinance its ownership of the installment notes in 2019 with a short-term secured borrowing to bridge the period from initial maturity of the securitization notes to the maturity of the installment notes.

The original entities issuing the credit enhanced timber installment notes are variable-interest entities (the VIE s ) under FASB Interpretation 46R, Consolidation of Variable Interest Entities . The OMXQs are considered to be the primary beneficiary, and therefore, the VIE s are required to be consolidated with the OMXQ s, which are also the issuers of the securitization notes. As a result, the accounts of the OMXQ s have been consolidated into those of their ultimate parent, OfficeMax. The effect of the Company s consolidation of the OMXQs is that the securitization transaction is treated as a financing, and both the timber notes receivable and the securitization notes payable are reflected in the Consolidated Balance Sheets.

*Note Agreements*

In October 2003, the Company issued \$300 million of 6.50% senior notes due in 2010 and \$200 million of 7.00% senior notes due in 2013. At the time of issuance, the senior note indentures contained a number of restrictive covenants, substantially all of which have been eliminated through the execution of supplemental indentures as described below. On November 5, 2004, the Company repurchased approximately \$286.3 million of the 6.50% senior notes and received the requisite consents to adopt amendments to the indenture pursuant to a tender offer for these securities. As a result, the Company and the trustee executed a supplemental indenture that eliminated substantially all of the restrictive covenants, certain events of default and related provisions, and replaced them with the covenants contained in the Company s other public debt. Those covenants include a limitation on mergers and similar transactions, a restriction on secured transactions involving Principal Properties, as defined, and a restriction on sale and leaseback transactions involving Principal Properties.

On December 23, 2004, both Moody s Investors Service, Inc., and Standard & Poor s Rating Services upgraded the credit rating on the Company s 7.00% senior notes to investment grade. The upgrades were the result of actions the Company took to collateralize the notes by granting the note holders a security interest in \$113 million in principal amount of General Electric Capital and Bank of America Corp. notes maturing in 2008 (the pledged instruments ). These pledged instruments are reflected as restricted investments in the Consolidated Balance Sheets. As a result of these ratings upgrades, the original 7.00% senior note covenants have been replaced with the covenants found in the Company s other public debt. During the first quarter of 2005, the Company purchased and cancelled \$87.3 million of the 7.00% senior notes. As a result, \$92.8 million of the pledged instruments were released from the security interest granted to the 7.00% senior note holders, and were sold during the second quarter of 2005. The remaining pledged

instruments continue to be subject to the security interest, and are reflected as restricted investments in the Consolidated Balance Sheets.

**Table of Contents***Other*

The Company had leased certain equipment at its integrated wood-polymer building materials facility near Elma, Washington under a capital lease. The lease agreement had a base term of seven years and an interest rate of 4.67%. During the first quarter of 2006, the Company paid \$29.1 million to terminate the lease agreement. Cash payments for interest were \$5.7 million and \$26.4 million for the quarter and nine months ended September 29, 2007, respectively, and \$5.3 million and \$27.1 million for the quarter and nine months ended September 30, 2006, respectively.

**14. Retirement and Benefit Plans**

The following represents the components of net periodic pension and other postretirement benefit costs (income):

	<b>Pension Benefits</b>		<b>Other Benefits</b>	
	<b>Quarter Ended</b>		<b>Quarter Ended</b>	
	<b>September</b>	<b>September</b>	<b>September</b>	<b>September</b>
	<b>29,</b>	<b>30,</b>	<b>29,</b>	<b>30,</b>
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	(thousands)			
Service cost	\$ 419	\$ 400	\$ 72	\$ 217
Interest cost	19,270	18,670	314	395
Expected return on plan assets	(22,254)	(21,838)		
Recognized actuarial loss	5,055	5,790	124	173
Plan settlement/curtailment/closures expense				
Amortization of prior service costs and other			(1,050)	(893)
Net periodic benefit cost (income)	\$ 2,490	\$ 3,022	\$ (540)	\$ (108)

	<b>Pension Benefits</b>		<b>Other Benefits</b>	
	<b>Nine Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September</b>	<b>September</b>	<b>September</b>	<b>September</b>
	<b>29,</b>	<b>30,</b>	<b>29,</b>	<b>30,</b>
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	(thousands)			
Service cost	\$ 1,257	\$ 1,200	\$ 237	\$ 651
Interest cost	57,812	56,010	963	1,185
Expected return on plan assets	(66,763)	(65,514)		
Recognized actuarial loss	15,165	17,370	369	519
Plan settlement/curtailment/closures expense		1,580		
Amortization of prior service costs and other			(2,954)	(2,680)
Net periodic benefit cost (income)	\$ 7,471	\$ 10,646	\$ (1,385)	\$ (325)

The minimum contribution requirement for the Company's plans for 2007 is approximately \$11 million. As of September 29, 2007, the Company has made contributions totaling \$12.8 million.

**15. Segment Information**

The Company manages its business using three reportable segments: OfficeMax, Contract; OfficeMax, Retail; and Corporate and Other. Each of the Company's segments represents a business with differing products, services and/or distribution channels. Each of these segments requires distinct operating and marketing strategies. Management reviews the performance of the Company based on these segments.



**Table of Contents**

OfficeMax, Contract distributes a broad line of items for the office, including office supplies and paper, technology products and solutions and office furniture. OfficeMax, Contract sells directly to large corporate and government offices, as well as small and medium-sized offices in the United States, Canada, Australia and New Zealand. This segment markets and sells through field salespeople, outbound telesales, catalogs, the Internet and in some markets, including Canada, Hawaii, Australia and New Zealand, through office products stores.

OfficeMax, Retail is a retail distributor of office supplies and paper, print and document services, technology products and solutions and office furniture. OfficeMax, Retail has operations in the United States, Puerto Rico and the U.S. Virgin Islands. OfficeMax, Retail office supply stores feature OfficeMax ImPress, an in-store module devoted to print-for-pay and related services. The retail segment also operates office supply stores in Mexico through a 51%-owned joint venture.

Substantially all products sold by OfficeMax, Contract and OfficeMax, Retail are purchased from independent third-party manufacturers or industry wholesalers, except office papers. These segments purchase office papers primarily from the paper operations of Boise Cascade, L.L.C., under a 12-year paper supply contract. (See Note 18, Commitments and Guarantees, of the Notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data in the Company's Annual Report on Form 10-K for the year ended December 30, 2006 for additional information related to the paper supply contract).

Corporate and Other includes corporate support staff services and related assets and liabilities.

Management evaluates the segments based on operating profits before interest expense, income taxes, minority interest, extraordinary items and cumulative effect of accounting changes. The income and expense related to certain assets and liabilities that are reported in the Corporate and Other segment have been allocated to the Contract and Retail segments. Certain expenses that management considers unusual or non-recurring are not allocated to the Contract and Retail segments.

An analysis of our operations by segment is as follows:

	Sales		Income (Loss) Before Taxes and Minority Interest (a)	
	Quarter Ended		Quarter Ended	
	September 29, 2007	September 30, 2006	September 29, 2007	September 30, 2006
	(thousands)			
OfficeMax, Contract	\$ 1,185,670	\$ 1,158,273	\$ 54,979	\$ 37,793
OfficeMax, Retail	1,129,549	1,086,141	45,279	54,794
Corporate and Other			(10,025)	(30,300)
	<b>\$ 2,315,219</b>	<b>\$ 2,244,414</b>	90,233	62,287
Interest expense			(31,220)	(30,557)
Interest income and other			21,635	21,499
			<b>\$ 80,648</b>	<b>\$ 53,229</b>

	Sales		Income (Loss) Before Taxes and Minority Interest (a)	
	Nine Months Ended		Nine Months Ended	
	September 29, 2007	September 30, 2006	September 29, 2007	September 30, 2006
	(thousands)			

	(thousands)			
OfficeMax, Contract	\$ 3,647,331	\$ 3,535,777	\$ 155,875	\$ 149,266
OfficeMax, Retail	3,236,559	3,173,125	134,572	43,988
Corporate and Other			(34,174)	(92,760)
	<b>\$ 6,883,890</b>	<b>\$ 6,708,902</b>	256,273	100,494
Interest expense			(91,296)	(92,274)
Interest income and other			60,770	69,277
			<b>\$ 225,747</b>	<b>\$ 77,497</b>

a) See Note 3, Integration Activities and Facility Closures and Note 5, Other Operating (Income) Expense, Net for an explanation of certain unusual and/or non-recurring items affecting the segments.

**Table of Contents****16. Commitments and Guarantees**

In addition to commitments for leases and long-term debt, and purchase obligations for goods and services and capital expenditures entered into in the normal course of business, the Company has various other commitments, guarantees and obligations that are described in Note 18, Commitments and Guarantees, of the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 30, 2006 (Item 8. Financial Statements and Supplementary Data). At September 29, 2007, other than a change in the average market price per ton of the benchmark paper grade used to calculate payments under the Additional Consideration Agreement with Boise Cascade L.L.C., described below, there had not been a material change to the information regarding commitments, guarantees and contractual obligations disclosed in the Company's Annual Report on Form 10-K for the year ended December 30, 2006.

Pursuant to an Additional Consideration Agreement between OfficeMax and Boise Cascade, L.L.C., we may be required to make substantial cash payments to, or receive substantial cash payments from, Boise Cascade, L.L.C. Under the Additional Consideration Agreement, the Sale proceeds may be adjusted upward or downward based on paper prices during the six years following the Sale, subject to annual and aggregate caps. Specifically, we have agreed to pay Boise Cascade, L.L.C. \$710,000 for each dollar by which the average market price per ton of a specified benchmark grade of cut-size office paper during any 12-month period ending on September 30 is less than \$800. Boise Cascade, L.L.C. has agreed to pay us \$710,000 for each dollar by which the average market price per ton exceeds \$920. Under the terms of the agreement, neither party will be obligated to make a payment in excess of \$45 million in any one year. Payments by either party are also subject to an aggregate cap of \$125 million that declines to \$115 million in the fifth year and \$105 million in the sixth year.

We record changes in the fair value of the Additional Consideration Agreement in our net income (loss) in the period they occur; however, any potential payments from Boise Cascade, L.L.C. to us are not recorded in net income (loss) until all contingencies have been satisfied, which is generally at the end of a 12-month measurement period ending on September 30. As of September 30, 2007, the last day of the third 12-month measurement period, the average market price per ton of the benchmark grade used to calculate payments due under the Additional Consideration Agreement was \$966. Based on this price, we expect to receive a payment of approximately \$33 million from Boise Cascade L.L.C. and we will recognize income of \$33 million in the fourth quarter of 2007. As of September 29, 2007 and December 30, 2006, the net amount recognized in our Consolidated Balance Sheet related to the Additional Consideration Agreement (either receivable or payable) was zero.

**17. Legal Proceedings and Contingencies**

We are involved in litigation and administrative proceedings arising in the normal course of our business. In the opinion of management, our recovery, if any, or our liability, if any, under pending litigation or administrative proceedings would not materially affect our financial position or results of operations. For information regarding legal proceedings and contingencies, see Note 19, Legal Proceedings and Contingencies, of the Notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data in the Company's Annual Report on Form 10-K for the year ended December 30, 2006 and Item 16. Legal Proceedings and Contingencies in the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007.

In June 2005, the Company announced that the SEC issued a formal order of investigation arising from the Company's previously announced internal investigation into its accounting for vendor income. The Company launched its internal investigation in December 2004 when the Company received claims by a vendor to its retail business that certain employees acted inappropriately in requesting promotional payments and in falsifying supporting documentation. The internal investigation was conducted under the direction of the Company's audit committee and was completed in March 2005. The Company cooperated fully with the SEC. In a letter dated October 23, 2007, the Company received notification from the SEC that it had completed its investigation against the Company and was not recommending any enforcement action.

The Company and several former officers and/or directors of the Company or its predecessor are defendants in a consolidated, putative class action proceeding (*Roth v. OfficeMax Inc., et. al*, U.S. District Court, Northern District of Illinois) alleging violations of the Securities Exchange Act of 1934. The Complaint alleges, in summary, that the Company failed to disclose (a) that vendor income had been improperly recorded, (b) that the Company lacked

internal controls necessary to ensure the proper reporting of revenue and compliance with generally accepted accounting principles, and (c) that the Company's 2004 and later results would be adversely affected by the Company's allegedly improper practices. The relief sought includes unspecified compensatory damages, interest and costs, including attorneys' fees. On September 21, 2005, the defendants filed a motion to dismiss the consolidated amended complaint. On September 12, 2006, the court granted the defendant group's joint motion to dismiss the consolidated amended complaint. On November 9, 2006, the plaintiffs filed a purported amended complaint. On January 19, 2007, the defendants filed a motion to dismiss the amended complaint. On September 26, 2007, the court granted the motion to dismiss and terminated the case.

**18. Share Based Payments**

Effective January 1, 2006, the Company adopted SFAS No. 123R, Share Based Payment using the modified prospective transition method. Under SFAS 123R, the Company must record compensation expense for all awards granted after the adoption date and for the unvested portion of previously granted awards that remain outstanding at the adoption date, under the fair value method. Prior to the adoption of SFAS 123R, the Company recognized compensation expense for share-based awards to employees using the fair-value-based guidance in SFAS 123. Due to the fact that the Company had previously accounted for share-based awards using SFAS 123, the adoption of SFAS 123R did not have a material impact on the Company's financial position, results of operations or cash flows.



**Table of Contents**

The Company sponsors several share-based compensation plans, which are described below. Compensation costs related to the Company's share-based plans were \$6.9 million and \$21.3 million for the quarter and nine months ended September 29, 2007, respectively. Compensation costs related to the Company's share-based plans were \$7.8 million and \$18.1 million for the quarter and nine months ended September 30, 2006, respectively. Compensation expense is generally recognized on a straight-line basis over the vesting period of grants. The total income tax benefit recognized in the Consolidated Statements of Income (Loss) for share-based compensation arrangements was \$2.7 million and \$8.3 million for the quarter and nine months ended September 29, 2007, respectively. The total income tax benefit recognized in the Consolidated Statements of Income (Loss) for share-based compensation arrangements was \$3.0 million and \$7.0 million for the quarter and nine months ended September 30, 2006, respectively.

*2003 Director Stock Compensation Plan and OfficeMax Incentive and Performance Plan*

In February 2003, the Company's Board of Directors adopted the 2003 Director Stock Compensation Plan (the 2003 DSCP) and the 2003 OfficeMax Incentive and Performance Plan (the 2003 Plan), which were approved by shareholders in April 2003.

A total of 57,187 shares of common stock is reserved for issuance under the 2003 DSCP. Prior to December 8, 2005, the 2003 DSCP permitted non-employee directors to elect to receive some or all of their annual retainer and meeting fees in the form of options to purchase shares of the Company's common stock. Non-employee directors who elected to receive a portion of their compensation in the form of stock options did not receive cash for that portion of their compensation. The difference between the \$2.50-per-share exercise price of the options and the market value of the common stock on the date of grant was equal to the cash compensation that participating directors elected to forego and was recognized as compensation expense in the Consolidated Statements of Income (Loss). On December 8, 2005, the Board of Directors amended the 2003 DSCP to require the exercise price of any options issued to be fair market value. On February 14, 2007, the Board of Directors amended the 2003 DSCP to eliminate the choice to receive stock options. All options granted under the 2003 DSCP expire three years after the holder ceases to be a director.

The 2003 Plan was effective January 1, 2003, and replaced the Key Executive Performance Plan for Executive Officers, Key Executive Performance Plan for Key Executives/Key Managers, 1984 Key Executive Stock Option Plan (KESOP), Key Executive Performance Unit Plan (KEPUP) and Director Stock Option Plan (DSOP). No grants or awards have been made under the Key Executive Performance Plans, KESOP, KEPUP, or DSOP since 2003 and no future grants or awards will be made under these plans. A total of 5,208,024 shares of common stock is reserved for issuance under the 2003 Plan. The Company's executive officers, key employees and nonemployee directors are eligible to receive awards under the 2003 Plan at the discretion of the Executive Compensation Committee of the Board of Directors. Eight types of awards may be granted under the 2003 Plan, including stock options, stock appreciation rights, restricted stock, restricted stock units, performance units, performance shares, annual incentive awards and stock bonus awards.

*Restricted Stock and Restricted Stock Units*

In the first nine months of 2007, the Company granted to employees and independent directors 765,731 restricted stock units (RSUs). The weighted-average grant-date fair value of the RSUs was \$50.84. As of September 29, 2007, 713,457 of these RSUs remained outstanding which vest after defined service periods as follows: 23,778 units in 2008, 344,840 in 2009 and 344,839 in 2010. The remaining compensation expense to be recognized related to this grant, net of estimated forfeitures, is \$22 million.

In 2006, the Company granted to employees and independent directors 1,157,479 RSUs. The weighted-average grant-date fair value of the RSUs was \$28.79. As of September 29, 2007, 971,720 of these RSUs remained outstanding which vest after defined service periods as follows: 10,808 units in 2007, 480,456 in 2008 and 480,456 in 2009. The remaining compensation expense to be recognized related to this grant, net of estimated forfeitures, is approximately \$12 million.

In 2005, the Company granted to employees and independent directors 728,123 RSUs. The weighted-average grant-date fair value of the RSUs was \$33.15. As of September 29, 2007, 81,566 of these RSUs remained outstanding, which vest after defined service periods as follows: 29,666 units in 2007, 45,900 units in 2008 and 3,000 units in both 2009 and 2010. The remaining compensation expense to be recognized related to this grant, net of estimated

forfeitures, is \$0.3 million.

**Table of Contents**

In 2004, the Company granted 14,765 shares of restricted stock to nonemployee directors. The restricted stock granted to directors vests nine months from their termination or retirement from board service, and 7,170 of these restricted stock shares remain outstanding at September 29, 2007.

Shares of restricted stock are restricted until they vest and cannot be sold by the recipient until the restriction has lapsed. RSUs are restricted until they vest and are convertible into one common share after the restriction has lapsed. No entries are made in the financial statements on the grant date of restricted stock and RSU awards. The Company recognizes compensation expense related to these awards over the vesting periods based on the closing prices of the Company's common stock on the grant dates. If these awards contain performance criteria, management periodically reviews actual performance against the criteria and adjusts compensation expense accordingly. For the quarter and nine months ended September 29, 2007, the Company recognized \$6.8 million and \$20.9 million, respectively, of pretax compensation expense and additional paid-in capital related to restricted stock and RSU awards. For the quarter and nine months ended September 30, 2006, the Company recognized \$7.6 million and \$17.7 million, respectively, of pretax compensation expense and additional paid-in capital related to restricted stock and RSU awards.

Restricted shares and RSUs are not included as shares outstanding in the calculation of basic earnings per share, but are included in the number of shares used to calculate diluted earnings per share, if dilutive. When the restriction lapses on restricted stock, the par value of the stock is reclassified from additional paid-in-capital to common stock. When the restriction lapses on RSUs, the units are converted to unrestricted common shares, and the par value of the stock is reclassified from additional paid-in-capital to common stock. Unrestricted shares are included in shares outstanding for purposes of calculating both basic and diluted earnings per share. Restricted stock and RSUs may be eligible to receive all dividends declared on the Company's common shares during the vesting period; however, such dividends are not paid until the restrictions lapse.

*Stock Units*

The Company has a shareholder approved deferred compensation program for certain of its executive officers that allows them to defer a portion of their cash compensation. Previously, these officers could allocate their deferrals to a stock unit account. The Company matched deferrals used to purchase stock units with a 25% Company allocation of stock units. As a result of an amendment to the plan, no additional deferrals can be allocated to the stock unit accounts. At September 29, 2007, 12,789 stock units were allocated to the accounts of executive officers. A stock unit is equal in value to one share of the Company's common stock. The value of deferred stock unit accounts is paid in shares of the Company's common stock when an officer retires or terminates employment.

*Stock Options*

In addition to the 2003 DSCP and the 2003 Plan discussed above, the Company has the following shareholder-approved stock option plans: the Key Executive Stock Option Plan ( KESOP ), the Director Stock Option Plan ( DSOP ) and the Director Stock Compensation Plan ( DSCP ). No further grants will be made under the KESOP, DSOP and DSCP.

The KESOP provided for the grant of options to purchase shares of common stock to key employees of the Company. The exercise price of awards under the KESOP was equal to the fair market value of the Company's common stock on the date the options were granted. Options granted under the KESOP expire, at the latest, ten years and one day following the grant date.

The DSOP, which was available only to nonemployee directors, provided for annual grants of options. The exercise price of awards under the DSOP was equal to the fair market value of the Company's common stock on the date the options were granted. The options granted under the DSOP expire upon the earlier of three years after the director ceases to be a director or ten years after the grant date.

The DSCP permitted nonemployee directors to elect to receive grants of options to purchase shares of the Company's common stock in lieu of cash compensation. The difference between the \$2.50-per-share exercise price of DSCP options and the market value of the common stock subject to the options was intended to offset the cash compensation that participating directors elected not to receive. Options granted under the DSCP expire three years after the holder ceases to be a director.



**Table of Contents**

Under the KESOP and DSOP, options may not, except under unusual circumstances, be exercised until one year following the grant date. Under the DSCP, options may be exercised nine months after the grant date.

A summary of stock option activity for the quarters ended September 29, 2007 and September 30, 2006 is presented in the table below:

	2007		2006	
	Shares	Weighted Avg. Exercise Price	Shares	Weighted Avg. Exercise Price
Balance at beginning of period	1,753,188	\$ 31.81	5,759,545	\$ 32.39
Options granted	35,000	31.39		
Options exercised	(185,563)	31.53	(3,454,784)	32.71
Options forfeited and expired	(1,650)	36.88	(12,500)	37.57
Balance at end of period	1,600,975	\$ 31.83	2,292,261	\$ 31.88
Exercisable at end of period	1,397,843		2,044,729	

The following table provides summarized information about stock options outstanding at September 29, 2007:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Options Outstanding	Weighted Average Contractual Life (Years)	Weighted Average Exercise Price	Options Exercisable	Weighted Average Exercise Price
\$2.50	11,171		\$ 2.50	11,171	\$ 2.50
\$18.00 \$28.00	571,944	2.9	27.65	571,944	27.65
\$28.01 \$39.00	1,017,860	4.3	34.49	814,728	35.08

The remaining compensation expense to be recognized related to outstanding stock options, net of estimated forfeitures, is approximately \$0.7 million. At September 29, 2007, the aggregate intrinsic value of outstanding stock options and exercisable stock options was \$5.1 million and \$4.7 million, respectively. The aggregate intrinsic value represents the total pre-tax intrinsic value (i.e. the difference between the Company's closing stock price on the last trading day of the third quarter of 2007 and the exercise price, multiplied by the quantities of in-the-money options at the end of the quarter).

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

***Summary***

The following discussion contains statements about our future financial performance. These statements are only predictions. Our actual results may differ materially from these predictions. In evaluating these statements, you should review Part II, Item 1A, "Risk Factors" of this Form 10-Q, including "Cautionary and Forward-Looking Statements."

***Financial Performance***

Our results for 2007 and 2006 included various items related to the Company's previously announced restructuring activities and our transition from a commodity manufacturing-based company to an independent office products distribution company, which are not expected to be ongoing, including the following:

Results for the first nine months of 2007 included a loss from a sale of OfficeMax, Contract's operations in Mexico. These operations were sold to OfficeMax de Mexico, our 51% owned joint venture that operates OfficeMax stores in Mexico. The net impact of the transaction was a \$1.1 million increase in minority interest, net of income tax, which is included in the Consolidated Statement of Income (Loss).

In the first nine months of 2006, we recorded pre-tax charges of \$89.5 million related to the closing of 109 retail stores, \$7.9 million related to the reorganization of our contract segment and \$38.1 million related to the consolidation of our corporate headquarters, respectively. These charges were included in Other operating (income) expense, net in the Consolidated Statements of Income (Loss) and were reflected in the Retail segment (store closures), Contract segment (reorganization) and the Corporate and Other segment (headquarters consolidation), respectively. See sub-caption "Integration Activities and Facility Closures" below for additional information regarding the store closures and the headquarters consolidation.

In the first nine months of 2006, we recognized an \$11 million loss from discontinued operations related to a manufacturing facility near Elma, Washington. See sub-caption "Discontinued Operations" below for more information regarding the loss from discontinued operations.

During the second quarter of 2006, we reduced a liability related to the Additional Consideration Agreement that was entered into in connection with the sale of the paper, forest products and timberland assets, which resulted in a credit to Other, income (expense), net (non-operating) of \$9.2 million.

We evaluate our results of operations both before and after certain gains and losses that management believes are not indicative of our core operating activities, such as the items described above. We believe our presentation of financial measures before, or excluding, these items, which are non-GAAP measures, enhances our investors' overall understanding of the impact of the Company's restructuring activities and our recurring operational performance and provides useful information to both investors and management to evaluate the ongoing operations and prospects of OfficeMax by providing better comparisons and information regarding significant trends and variability in our earnings. Whenever we use non-GAAP financial measures, we designate those measures as "adjusted" and provide a reconciliation of non-GAAP financial measures to the most closely applicable GAAP financial measure. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measure.

Although we believe the non-GAAP financial measures enhance an investor's understanding of our performance, our management does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. The non-GAAP financial measures we use may not be consistent with the presentation of similar companies in our industry. However, we present such non-GAAP financial measures in reporting our financial results to provide investors with an additional tool to evaluate our operating results in a manner that focuses on what we believe to be our ongoing business operations. In addition, use of the non-GAAP measures that exclude certain gains and losses is not intended to suggest that our future financial results will not be impacted by additional unusual items.



**Table of Contents**

The following tables summarize the impact of the gains and losses summarized above on our results of operations for 2007 and 2006 and provide a reconciliation of our non-GAAP measures to the corresponding GAAP measure. Both GAAP and non-GAAP measures are used throughout this Management's Discussion and Analysis.

	As Reported	Quarter Ended September 30, 2006 Special Items	As Adjusted
<b>Segment income (loss)</b>			
OfficeMax, Contract	\$ 37.8	\$ 7.9(a)	\$ 45.7
OfficeMax, Retail	54.8		54.8
Corporate and Other	(30.3)	11.5(c)	(18.8)
Operating income (loss)	62.3	19.4	81.7
<b>Operating income margin</b>			
OfficeMax, Contract	3.3%	0.6%	3.9%
OfficeMax, Retail	5.0%		5.0%
Consolidated	2.8%	0.8%	3.6%
Interest expense	(30.6)		(30.6)
Interest income and other	21.5		21.5
<b>Income (loss) from operations before income taxes and minority interest</b>	53.2	19.4	72.6
Income taxes	(20.2)	(7.6) (g)	(27.8)
<b>Income (loss) from operations before minority interest</b>	33.0	11.8	44.8
Minority interest, net of income tax	(1.6)		(1.6)
<b>Net income</b>	\$ 31.4	\$ 11.8	\$ 43.2
<b>Diluted income (loss) per common share</b>			
Continuing operations	\$ 0.41	\$ 0.15	\$ 0.56
Discontinued operations			
<b>Diluted income (loss) per common share</b>	\$ 0.41	\$ 0.15	\$ 0.56



**Table of Contents**

	Nine Months Ended					
	September 29 , 2007			September 30, 2006		
	As Reported	Special Items	As Adjusted	As Reported	Special Items	As Adjusted
<b>Segment income (loss)</b>						
OfficeMax, Contract	\$ 155.9	\$	\$ 155.9	\$ 149.3	\$ 7.9(a)	\$ 157.2
OfficeMax, Retail	134.6		134.6	44.0	89.5(b)	133.5
Corporate and Other	(34.2)		(34.2)	(92.8)	38.1(c)	(54.7)
Operating income (loss)	256.3		256.3	100.5	135.5	236.0
<b>Operating income margin</b>						
OfficeMax, Contract	4.3%		4.3%	4.2%	0.2%	4.4%
OfficeMax, Retail	4.2%		4.2%	1.4%	2.8%	4.2%
Consolidated	3.7%		3.7%	1.5%	2.0%	3.5%
Interest expense	(91.3)		(91.3)	(92.3)		(92.3)
Interest income and other	60.8		60.8	69.3	(9.2) (d)	60.1
<b>Income (loss) from continuing operations before income taxes and minority interest</b>	225.8		225.8	77.5	126.3	203.8
Income taxes	(85.7)		(85.7)	(29.5)	(49.2) (g)	(78.7)
<b>Income (loss) from continuing operations before minority interest</b>	140.1		140.1	48.0	77.1	125.1
Minority interest, net of income tax	(4.2)	1.1(e)	(3.1)	(3.3)		(3.3)
<b>Income (loss) from continuing operations</b>	135.9	1.1	137.0	44.7	77.1	121.8
Discontinued operations						
Operating loss				(18.0)	18.0(f)	
Write-down of assets				7.0	(7.0) (g)	
Income tax benefit						
<b>Loss from discontinued operations</b>				(11.0)	11.0	

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<b>Net income</b>	\$ 135.9	\$ 1.1	\$ 137.0	\$ 33.7	\$ 88.1	\$ 121.8
<b>Diluted income (loss) per common share</b>						
Continuing operations	\$ 1.74	\$ 0.02	\$ 1.76	\$ 0.57	\$ 1.05	\$ 1.62
Discontinued operations				(0.15)	0.15	
<b>Diluted income (loss) per common share</b>	\$ 1.74	\$ 0.02	\$ 1.76	\$ 0.42	\$ 1.20	\$ 1.62

(a) Charges associated with the reorganization of our Contract segment included in Contract segment operating expenses.

(b) Charges associated with the closing of 109 retail stores included in Retail segment operating expenses.

(c) Charges associated with the consolidation of our corporate headquarters included in Corporate and Other segment operating expenses.

(d) Income related to the Additional Consideration Agreement adjustment

included in  
interest income  
and other.

- (e) Loss from a sale  
of OfficeMax,  
Contract s  
operations in  
Mexico  
included in  
minority  
interest, net of  
income tax.
- (f) Loss from  
discontinued  
operations  
related to a  
manufacturing  
facility near  
Elma,  
Washington.
- (g) Income tax  
effect of special  
items.

**Table of Contents****Results of Operations, Consolidated**

(\$ in millions, except per share amounts)

	Quarter Ended		Nine Months Ended	
	September 29, 2007	September 30, 2006	September 29, 2007	September 30, 2006
Sales	\$ 2,315.2	\$ 2,244.4	\$ 6,883.9	\$ 6,708.9
Income from continuing operations before income taxes and minority interest	\$ 80.6	\$ 53.2	\$ 225.7	\$ 77.5
Net income	\$ 49.9	\$ 31.4	\$ 135.9	\$ 33.7
Diluted income (loss) per common share:				
Continuing operations	\$ 0.64	\$ 0.41	\$ 1.74	\$ 0.57
Discontinued operations				(0.15)
Diluted income per common share	\$ 0.64	\$ 0.41	\$ 1.74	\$ 0.42

**(percentage of sales)**

Gross profit margin	25.4%	26.1%	25.4%	25.8%
Operating and selling expenses	18.1%	18.4%	17.9%	18.4%
General and administrative expenses	3.4%	4.1%	3.8%	4.0%
Other operating (income) expense, net	%	0.8%	%	1.9%
Operating profit margin	3.9%	2.8%	3.7%	1.5%

Sales for the third quarter of 2007 increased 3.2% to \$2,315.2 million from \$2,244.4 million for the third quarter of 2006. Year-to-date, sales increased 2.6% to \$6,883.9 million in 2007 from \$6,708.9 million in 2006. The year-over-year sales increases reflect same-location sales growth for both our Contract and Retail segments as well as the impact of new stores. For more information about our segment results, see the discussion of segment results below.

Gross profit margin declined 0.7% of sales to 25.4% of sales for the third quarter of 2007 compared to 26.1% of sales in the previous year. The gross margin decrease for the third quarter of 2007 compared to the prior year reflects lower gross margins in both our Contract and Retail segments. Gross profit margin declined 0.4% of sales to 25.4% of sales for the first nine months of 2007 compared to 25.8% of sales in the previous year. The gross profit margin decrease for the first nine months of 2007 compared to the previous year reflects lower gross margins in our Contract segment while gross margins in our Retail segment were unchanged.

Operating and selling expenses decreased by 0.3% of sales to 18.1% of sales in the third quarter of 2007 from 18.4% of sales a year earlier. The improvements in operating and selling expenses as a percent of sales in the third quarter of 2007 compared to the previous year were primarily the result of a shift of expense to general and administrative, reduced incentive compensation expense and lower marketing expenses in the Contract segment, partially offset by higher store labor costs in the Retail segment and a write-off of software costs of \$2.9 million in our international operations. Year-to-date, operating and selling expenses decreased by 0.5% of sales to 17.9% of sales in 2007 from 18.4% of sales a year earlier. The improvements in operating and selling expenses as a percent of sales were primarily the result of lower incentive compensation expense and a shift of expense to general and administrative in the Contract segment.

General and administrative expenses were 3.4% of sales for the third quarter of 2007 and 4.1% of sales for the third quarter of 2006. General and administrative expenses were 3.8% of sales for the first nine months of 2007 and 4.0% of sales for the first nine months of 2006. General and administrative expenses as a percent of sales reflect lower

incentive compensation expense and legacy-related costs, partially offset by a shift in expense from operating and selling in the Contract segment.

**Table of Contents**

Other operating (income) expense, net includes dividends earned on our investment in affiliates of Boise Cascade, L.L.C., which were \$1.5 million and \$4.5 million for the third quarter and first nine months of 2007, respectively, and \$1.5 million and \$4.4 million for the third quarter and first nine months of 2006, respectively. In the third quarter of 2006, we reported \$17.9 million of expense in Other operating (income) expense, net which included expenses of \$7.9 million related to the Contract segment reorganization and \$11.5 million related to the headquarters consolidation. In the first nine months of 2006, we reported \$131.2 million of expense in Other operating (income) expense, net which included \$89.5 million related to the 109 domestic store closures, \$38.1 million related to the headquarters consolidation and the aforementioned \$7.9 million related to the reorganization of the Contract segment.

Interest expense was \$31.2 million in the third quarter of 2007 versus \$30.6 million for the prior year. Year-to-date, interest expense was \$91.3 million in 2007 and \$92.3 million in 2006. Both periods in 2007 include the write-off of deferred financing fees of \$1.2 million on the previous bank facility which was replaced in the third quarter of 2007 (See the caption Liquidity and Capital Resources in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q). Interest expense includes interest related to the timber securitization notes of approximately \$20.1 million for the third quarters of 2007 and 2006 and \$60.4 million for the first nine months of 2007 and 2006. The interest expense associated with the timber securitization notes is offset by interest income earned on the timber notes receivable of approximately \$20.6 million for the third quarters of 2007 and 2006 and \$61.9 million for the first nine months of 2007 and 2006. The interest income on the timber notes receivable is included in interest income and is not netted against the related interest expense in our Consolidated Statements of Income (Loss).

Excluding the interest income earned on the timber notes receivable, interest income was \$1.2 million and \$2.3 million for the quarters ended September 29, 2007 and September 30, 2006, respectively, and \$4.7 million and \$4.2 million for the nine months ended September 29, 2007 and September 30, 2006, respectively.

Other income (expense), net (non-operating) was (\$0.2) million and \$(1.4) million for the third quarters of 2007 and 2006, respectively, and (\$5.9) million and \$3.2 million for the first nine months of 2007 and 2006, respectively. During the first nine months of 2006, we reduced a portion of the liability related to the Additional Consideration Agreement that was entered into in connection with the sale of the paper, forest products and timberland assets, which resulted in a credit to Other income (expense), net (non-operating) of \$9.2 million. Other income (expense), net (non-operating) also includes costs related to the receivable securitization program, which amounted to (\$0.3) million and (\$2.8) million for the third quarters of 2007 and 2006, respectively, and (\$5.6) million and (\$7.9) million for the first nine months of 2007 and 2006, respectively.

Our effective tax rate attributable to continuing operations for the third quarter of 2007 was 36.1% compared to 38.0% for the comparable period of 2006. Year-to-date, our effective tax rate attributable to continuing operations was 37.9% in 2007 compared to 38.1% in 2006. Income taxes for both periods were affected by the impact of state income taxes, non-deductible expenses and the mix of domestic and foreign sources of income.

As a result of the foregoing factors, net income for the third quarter of 2007 was \$49.9 million, or \$0.64 per diluted share, compared with a net income of \$31.4 million, or \$0.41 per diluted share, for the third quarter of 2006. For the third quarter of 2006, excluding the after-tax effect of charges associated with the reorganization of our contract segment and our headquarters consolidation, adjusted net income, which is a non-GAAP measure, was \$43.2 million, or \$0.56 per diluted share. Net income for the first nine months of 2007 was \$135.9 million, or \$1.74 per diluted share, compared with net income of \$33.7 million, or \$0.42 per diluted share, for the first nine months of 2006. For the first nine months of 2007, excluding the after-tax effect of a loss from the sale of our Contract operations in Mexico to our joint venture in Mexico, adjusted net income, which is a non-GAAP measure, was \$137.0 million, or \$1.76 per diluted share. For the first nine months of 2006, excluding the after-tax effect of charges associated with the store closures, charges associated with our headquarters consolidation, the income from the Additional Consideration Agreement adjustment, charges associated with the reorganization of our contract segment and the loss from discontinued operations related to the manufacturing facility, adjusted net income, which is a non-GAAP measure, was \$121.8 million, or \$1.62 per diluted share.



**Table of Contents****OfficeMax, Contract**  
(\$ in millions)

	Quarter Ended		Nine Months Ended	
	September 29, 2007	September 30, 2006	September 29, 2007	September 30, 2006
Sales	\$ 1,185.7	\$ 1,158.3	\$ 3,647.3	\$ 3,535.8
Segment income	\$ 55.0	\$ 37.8	\$ 155.9	\$ 149.3
<b>Sales by Product Line</b>				
Office supplies and paper	\$ 662.8	\$ 635.5	\$ 2,034.2	\$ 1,919.0
Technology products	\$ 374.5	\$ 378.9	\$ 1,170.2	\$ 1,167.9
Office furniture	\$ 148.4	\$ 143.9	\$ 442.9	\$ 448.9
<b>Sales by Geography</b>				
United States	\$ 870.4	\$ 887.0	\$ 2,699.8	\$ 2,671.6
International	\$ 315.3	\$ 271.3	\$ 947.5	\$ 864.2
Sales growth	2.4%	1.2%	3.2%	3.8%
Same-location sales growth	2.2%	1.2%	3.0%	0.4%

**(percentage of sales)**

Gross profit margin	22.1%	22.3%	21.8%	22.6%
Operating expenses	17.5%	19.0%	17.5%	18.4%
Operating profit margin	4.6%	3.3%	4.3%	4.2%

For the third quarter of 2007, Contract segment sales were \$1,185.7 million, up 2.4% from \$1,158.3 million for the third quarter of 2006. For the first nine months of 2007, Contract segment sales were \$3,647.3 million, up 3.2% from \$3,535.8 million for the first nine months of 2006. The year-over-year sales growth in the third quarter reflects an increase in sales from our International operations, partially offset by a decline in sales from our United States operations. The sales growth for the first nine months of 2007 was realized in both the United States and International operations, primarily in large corporate accounts. Contract segment same-location sales increased 2.2% and 3.0%, year-over-year during the third quarter and first nine months of 2007, respectively. Same-location sales growth excluding the impact of foreign currency exchange rates was (0.4)% and 1.4%, year-over-year during the third quarter and first nine months of 2007, respectively. Contract sales growth was impacted by our initiative to terminate existing unprofitable contracts and be more disciplined in new account acquisition.

Contract segment gross profit margin decreased 0.2% of sales year-over-year to 22.1% of sales for the third quarter of 2007. Contract segment gross profit margin decreased 0.8% of sales year-over-year to 21.8% of sales for the first nine months of 2007. The decreases in gross profit margin were primarily due to the continued impact of new and renewing accounts with lower gross margin rates and the impact of paper price increases.

Operating expenses for the Contract segment were 17.5% of sales for the third quarter of 2007, down from 19.0% of sales for the third quarter of 2006. Operating expenses for the Contract segment were 17.5% of sales for the first nine months of 2007, down from 18.4% in the prior year. Both periods in 2006 include costs related to the Contract reorganization of \$7.9 million. Excluding these costs, adjusted operating expenses, which is a non-GAAP measure, for the Contract segment were 18.4% of sales for the third quarter of 2006 and 18.1% of sales for the first nine months of 2006. The year-over-year improvements in operating expenses as a percentage of sales were the result of targeted cost controls, including the reorganization of the Contract segment that we began in the fourth quarter of 2006 and lower incentive compensation costs. The cost savings were partially offset by a write-off of software of \$2.9 million in our international operations.

Contract segment operating income increased to \$55.0 million for the third quarter of 2007, or 4.6% of sales, compared to \$37.8 million, or 3.3% of sales, for 2006. Contract segment operating income increased to \$155.9 million



for the first nine months of 2007, or 4.3% of sales, compared to \$149.3 million, or 4.2% of sales, for 2006. Both periods in 2006 include costs related to the Contract reorganization of \$7.9 million. Excluding these costs, Contract segment adjusted operating income, which is a non-GAAP measure, for the third quarter of 2006 was \$45.7 million or 3.9% of sales and \$157.2 million or 4.4% of sales for the first nine months of 2006.

**Table of Contents****OfficeMax, Retail**  
(\$ in millions)

	Quarter Ended		Nine Months Ended	
	September 29, 2007	September 30, 2006	September 29, 2007	September 30, 2006
Sales	\$ 1,129.5	\$ 1,086.1	\$ 3,236.6	\$ 3,173.1
Segment income (loss)	\$ 45.3	\$ 54.8	\$ 134.6	\$ 44.0
<b>Sales by Product Line</b>				
Office supplies and paper	\$ 468.2	\$ 457.7	\$ 1,261.6	\$ 1,249.5
Technology products	\$ 564.5	\$ 527.0	\$ 1,687.4	\$ 1,620.4
Office furniture	\$ 96.8	\$ 101.4	\$ 287.6	\$ 303.2
<b>Sales by Geography</b>				
United States	\$ 1,060.6	\$ 1,031.3	\$ 3,058.6	\$ 3,028.8
International	\$ 68.9			