SIEMENS AKTIENGESELLSCHAFT Form 20-F December 02, 2008

As filed with the Securities and Exchange Commission on December 2, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 20-F**

o REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

**b** ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 30, 2008.

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

OR

o SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report \_\_\_\_\_\_
Commission file number: 1-15174

Siemens Aktiengesellschaft
(Exact name of Registrant as specified in its charter)
Federal Republic of Germany
(Jurisdiction of incorporation or organization)
Wittelsbacherplatz 2
D-80333 Munich
Federal Republic of Germany
(Address of principal executive offices)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

### Title of each class

Name of each exchange on which registered

American Depositary Shares, each representing one

Common Share, no par value

Common Shares, no par value\*

New York Stock Exchange New York Stock Exchange

\* Listed, not for trading or quotation purposes, but only in connection with the registration of American Depositary Shares pursuant to the requirements of the Securities and Exchange Commission.

Securities registered or to be registered pursuant to Section 12(g) of the Act: None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None

The number of outstanding shares of each of the issuer s classes of capital or common stock as of September 30, 2008: 861,557,756 common shares, no par value.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes b No o

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes o No b

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o Not applicable o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP o International Financial Reporting Standards as issued by the International Accounting Standards Board b

Other o

If Other has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

Item 17 o Item 18 o

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No b

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### FORWARD LOOKING STATEMENTS

This Form 20-F contains forward-looking statements and information that is, statements related to future, not past, events. These statements may be identified by words such as expects, looks forward to, anticipates, plans project or words of similar meaning. Such statements are based on our current believes. seeks, estimates, will, expectations and certain assumptions, and are, therefore, subject to certain risks and uncertainties. A variety of factors, many of which are beyond Siemens control, affect our operations, performance, business strategy and results and could cause the actual results, performance or achievements of Siemens to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements. For us, particular uncertainties arise, among others, from changes in general economic and business conditions (including margin developments in major business areas); the behavior of financial markets, including fluctuations in interest and exchange rates, commodity and equity prices, debt prices (credit spreads) and financial assets generally; continued volatility and further deterioration of the capital markets; the commercial credit environment and, in particular, additional uncertainties arising out of the subprime, financial market and liquidity crises; future financial performance

of major industries that we serve, including, without limitation, the Sectors Industry, Energy and Healthcare; the challenges of integrating major acquisitions and implementing joint ventures and other significant portfolio measures; introduction of competing products or technologies by other companies; lack of acceptance of new products or services by customers targeted by Siemens; changes in business strategy; the outcome of pending investigations and legal proceedings, especially the corruption investigations we are currently subject to in Germany, the United States and elsewhere and actions resulting from the findings of these investigations; the potential impact of such investigations and proceedings on our ongoing business including our relationships with governments and other customers; the potential impact of such matters on our financial statements; as well as various other factors. More detailed information about certain of these factors is contained throughout this report and in our other filings with the SEC, which are available on the Siemens website, www.siemens.com, and on the SEC s website, www.sec.gov. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in the relevant forward-looking statement as expected, anticipated, intended, planned, believed, sought, estimated or projected. Siemens does not intend or assume any obligation to update or revise these forward-looking statements in light of developments which differ from those anticipated.

In this Form 20-F, references to we, us, our, Company, Siemens or Siemens AG are to Siemens Aktiengesell and, unless the context otherwise requires, to its consolidated subsidiaries. In Item 4: Information on the Company Description of Business, we use the terms we and us to refer to a specific Siemens Sector or Cross-Sector Business. Throughout this annual report, whenever a reference is made to our Company s website, such reference does not incorporate information from the website by reference into this annual report.

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#### PART I

ITEM 1: IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not applicable.

ITEM 2: OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

ITEM 3: KEY INFORMATION

#### **Selected Consolidated Financial and Statistical Data**

Effective with the first quarter of fiscal 2007, we prepare our primary financial reporting according to International Financial Reporting Standards (IFRS) and its interpretations issued by the International Accounting Standards Board (IASB), as adopted by the European Union (EU). The Consolidated Financial Statements of Siemens also comply with IFRS as published by the IASB. Therefore, there are no differences and a reconciliation between IFRS as adopted by the EU and IFRS as published by the IASB is not needed. Until fiscal year end 2006, our primary financial reporting was prepared in accordance with United States Generally Accepted Accounting Principles (U.S. GAAP).

We have presented the selected financial data below as of and for each of the years in the four-year period ended September 30, 2008 in accordance with IFRS. For fiscal years 2008 and 2007, we present our Consolidated Financial Statements prepared in accordance with IFRS. In addition, we published our first IFRS Consolidated Financial Statements for fiscal years 2006 and 2005 as supplemental information in December 2006. The IFRS selected financial data set forth below should be read in conjunction with, and are qualified in their entirety by reference to, the Consolidated Financial Statements and the Notes thereto presented elsewhere in this document.

We have also presented the selected financial data below as of and for each of the years in the four-year period ended September 30, 2007 in accordance with U.S. GAAP. For fiscal 2008, Siemens is not required to prepare and present financial data in accordance with U.S. GAAP. For fiscal years 2007 to 2005, the selected financial data has been derived from a reconciliation of our IFRS Consolidated Financial Statements to U.S. GAAP. For fiscal 2004, we present our Consolidated Financial Statements prepared in accordance with U.S. GAAP.

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### **Income Statement Data**

	2008(1)	$2007^{(1)}$	nded Septemb 2006 <sup>(1)</sup> ns, except per	$2005^{(1)}$	2004
Amounts in accordance with IFRS:					
Revenue	77,327	72,448	66,487	55,781	N/A
Income from continuing operations before income					
taxes	2,874	5,101	3,418	3,594	N/A
Income from continuing operations	1,859	3,909	2,642	2,813	N/A
Income (loss) from discontinued operations, net of					
income taxes	4,027	129	703	(237)	N/A
Net income	5,886	4,038	3,345	2,576	N/A
Basic earnings per share					
Income from continuing operations	1.91	4.13	2.78	2.96	N/A
Income (loss) from discontinued operations	4.50	0.11	0.74	(0.25)	N/A
Net income	6.41	4.24	3.52	2.71	N/A
Diluted earnings per share					
Income from continuing operations	1.90	3.99	2.77	2.85	N/A
Income (loss) from discontinued operations	4.49	0.11	0.74	(0.23)	N/A
Net income	6.39	4.10	3.51	2.62	N/A
	2008(1)	$2007^{(1)}$	nded Septemb 2006 <sup>(1)</sup> ns, except per	$2005^{(1)}$	2004
Amounts in accordance with U.S. GAAP:					
Net sales	N/A	78,890	77,559	66,089	61,480
Income from continuing operations before income	IVA	70,070	11,557	00,007	01,400
taxes	N/A	3,250	3,728	3,549	3,807
Income from continuing operations, net of income	14/21	3,230	3,720	3,347	3,007
taxes	N/A	2,064	2,650	2,543	3,006
Income (loss) from discontinued operations, net of	14/21	2,004	2,030	2,545	3,000
income taxes	N/A	353	393	(379)	399
Net income	N/A	2,417	3,043	2,164	3,405
Basic earnings per share	1 1/1 1	2, ,	2,012	2,10.	5,105
Income from continuing operations	N/A	2.30	2.97	2.85	3.37
Income (loss) from discontinued operations	N/A	0.39	0.45	(0.42)	0.45
Net income	N/A	2.69	3.42	2.43	3.82
Diluted earnings per share	1 1/1 1	2.02	01.2	26	0.02
Income from continuing operations	N/A	2.29	2.85	2.74	3.23
Income (loss) from discontinued operations	N/A	0.39	0.42	(0.41)	0.43
Net income	N/A	2.68	3.27	2.33	3.66
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#### **Balance Sheet Data**

	2008	<b>2007</b>	At September 30, 2006 (in millions)	2005	2004
A			(		
Amounts in accordance with IFRS:					
Total assets	94,463	91,555	87,528	81,579	N/A
Long-term debt	14,260	9,860	13,122	8,040	N/A
Total equity	27,380	29,627	25,895	23,791	N/A
Common stock	2,743	2,743	2,673	2,673	N/A
Amounts in accordance with U.S. GAAP:					
Total assets	N/A	93,470	90,770	85,884	79,239
Long-term debt	N/A	9,853	13,399	8,436	9,785
Shareholders equity	N/A	30,379	28,926	26,632	26,454
Common stock	N/A	2,743	2,673	2,673	2,673

(1) Under IFRS, the historical results of the former segments Communications (Com) and Siemens VDO Automotive (SV) are reported as discontinued operations in the Company s Consolidated Statements of Income for all periods presented and the assets and liabilities were classified on the balance sheet as held for disposal. For further information see Note 4 to Consolidated Financial Statements.

The number of shares outstanding at September 30, 2008, 2007, 2006, 2005 and 2004 was 861,557,756, 914,203,038; 891,086,826; 891,076,457 and 891,075,461, respectively.

#### **Dividends**

The following table sets forth in euros and in dollars the dividend paid per share for the years ended September 30, 2004, 2005, 2006, 2007 and the proposed dividend per share for the year ended September 30, 2008. Owners of our shares who are United States residents should be aware that they will be subject to German withholding tax on dividends received. See Item 10: Additional Information Taxation.

	Dividend paid per share		
Year ended September 30,	Euro	Dollar	
2004	1.25	1.63	
2005	1.35	1.65	
2006	1.45	1.88	
2007	1.60	2.36	
2008	1.60*		

<sup>\*</sup> Proposed by the Managing Board and the Supervisory Board; to be approved by the shareholders at the shareholders annual meeting on January 27, 2009.

### **Exchange Rate Information**

We publish our Consolidated Financial Statements in euros. As used in this document, euro or means the single unified currency that was introduced in the Federal Republic of Germany on January 1, 1999. U.S. dollar, U.S.\$, USD or \$ means the lawful currency of the United States of America. The currency translations made in the case of dividends we have paid have been made at the noon buying rate at the date of the Annual Shareholders Meeting at which the dividends were approved. As used in this document, the term noon buying rate refers to the rate of exchange for euro, expressed in U.S. dollar per euro, as announced by the Federal Reserve Bank of New York for customs purposes as the rate in The City of New York for cable transfers in foreign currencies.

In order that you may ascertain how the trends in our financial results might have appeared had they been expressed in U.S. dollars, the table below shows the average noon buying rates in The City of New York for cable

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transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York for U.S. dollar per euro for our fiscal years. The average is computed using the noon buying rate on the last business day of each month during the period indicated.

Fiscal year ended September 30,	Average
2004	1.2199
2005	1.2727
2006	1.2361
2007	1.3420
2008	1.5067

The following table shows the noon buying rates for euro in U.S. dollars for the last six months and for November, 2008 up to and including November 24, 2008.

High	Low
1.5704	1 5250
	1.5370
1.5749	1.5368
1.5923	1.5559
1.5569	1.4660
1.4737	1.3939
1.4058	1.2446
1.3039	1.2525
	1.5784 1.5749 1.5923 1.5569 1.4737 1.4058

On November 24, 2008, the noon buying rate was U.S.\$1.2890 per 1.00.

Our shares are traded on the Frankfurt Stock Exchange in euro. Fluctuations in the exchange rate between the euro and the U.S. dollar will affect the U.S. dollar equivalent of the euro price of the shares on the Frankfurt Stock Exchange and, as a result, are likely to affect the market price of the American Depositary Shares (ADS) on the New York Stock Exchange. We will declare any cash dividends in euro and exchange rate fluctuations will affect the U.S. dollar amounts received by holders of ADSs on conversion of cash dividends on the shares represented by the ADSs.

#### **Risk Factors**

Our business, financial condition or results of operations could suffer material adverse effects due to any of the following risks. We have described below all the risks that we consider material, but those risks are not the only ones we face. Additional risks not known to us or that we currently consider immaterial may also impair our business operations.

#### **Strategic**

### **Market Dynamics**

*Our business is affected by the uncertainties of economic and political conditions:* Our business environment is influenced by conditions in the domestic and global economies. During fiscal 2008, the capital and credit markets experienced extended volatility and disruption that have reached unprecedented levels. If as a consequence of the

credit market crisis these levels of market volatility and disruption continue or worsen, there can be no assurance that we will not experience an adverse effect that may be material to our revenues, results of operations, financial condition and ability to access capital. For example, the current tightening of credit in the financial markets may make it more difficult for our customers to obtain financing and as a result, they may modify, delay or cancel plans to purchase our products and services or to execute transactions. Additionally, if customers are not successful in generating sufficient revenue or securing access to the capital markets they may not be able to pay, or may delay payment of, the amounts they owe us, which may adversely affect our results of operations and cash flows.

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Numerous other factors, such as fluctuation of energy and raw material prices as well as global political conflicts, including situations in the Middle East and other regions, continue to impact macroeconomic parameters and the international capital and credit markets. The uncertainty of economic and political conditions can have a material adverse impact on our financial condition or results of operations and can also make our budgeting and forecasting more difficult.

In addition, our Sectors and Cross-Sector Businesses are affected by market conditions. For example the Industry Sector would be affected considerably by unfavorable market conditions in segments of the industry market. The Healthcare Sector is dependent on the healthcare markets, particularly in the United States. Our Energy Sector in particular is affected considerably by the markets in Asia as well as the Middle East.

Our financial results and cash flows may be adversely affected by continued strategic reorientations and cost-cutting initiatives: We are in the process of strategic reorientations and constantly perform cost-cutting initiatives, including headcount reduction such as the previously announced SG&A cost reduction program, capacity adjustments through consolidation of business activities and manufacturing facilities, as well as streamlining product portfolios. These measures impact our earnings results, and any future contribution of these measures to our profitability will be influenced by the actual savings achieved and by our ability to sustain these ongoing efforts.

We operate in highly competitive markets, which are subject to price pressures and rapid changes: The worldwide markets for our products are highly competitive in terms of pricing, product and service quality, development and introduction time, customer service and financing terms. We face strong competitors, some of which are larger and may have greater resources in a given business area and some from emerging markets which may have a better cost structure. Siemens faces downward price pressure and is exposed to market downturns or slower growth. Some industries in which we operate are undergoing consolidation, which may result in stronger competitors and a change in our relative market position. In some of our markets, new products must be developed and introduced rapidly in order to capture available opportunities, and this can lead to quality problems. Our operating results depend to a significant extent on our abilities to adapt to changes in markets and to reduce the costs of producing high-quality new and existing products. Any inability to do so could have a material adverse effect on our financial condition or results of operations.

Our businesses must keep pace with technological changes and develop new products and services to remain competitive: The markets in which our businesses operate experience rapid and significant changes due to the introduction of innovative technologies. To meet our customers—needs in these businesses, we must continuously design new, and update existing, products and services and invest in and develop new technologies. This is especially true for our Healthcare Sector. Introducing new offerings and technologies requires a significant commitment to research and development, which may not always result in success. Our sales and profits may suffer if we invest in technologies that do not function as expected or are not accepted in the marketplace as anticipated, if our products or systems are not brought to market in a timely manner or as they become obsolete.

Our financial results and cash flows may be adversely affected by cost overruns or additional payment obligations particularly with respect to our long-term contracts: Our Energy and Industry Sectors as well as our Cross-Sector Business Siemens IT Solutions and Services perform a significant portion of their business, especially large projects, under long-term contracts that are awarded on a competitive bidding basis. The profit margins realized on such fixed-priced contracts may vary from original estimates as a result of changes in costs and productivity over their term. We sometimes bear the risk of quality problems, cost overruns or contractual penalties caused by unexpected technological problems, unforeseen developments at the project sites, performance problems with our subcontractors or other logistical difficulties. Certain of our multi-year contracts also contain demanding installation and maintenance requirements, in addition to other performance criteria relating to timing, unit cost requirements and compliance with government regulations, which, if not satisfied, could subject us to substantial contractual penalties, damages,

non-payment and contract termination. There can be no assurance that all of our fixed-priced contracts can be completed profitably. For additional information, see Item 5: Operating and Financial Review and Prospects Critical Accounting Estimates.

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#### **Equity Interests and Strategic Alliances**

We may be adversely affected by our equity interests and strategic alliances: Our strategy includes strengthening our business interests through joint ventures, associated companies and strategic alliances. Certain of our investments are accounted for using the equity method, including, among others, Nokia Siemens Networks (NSN), BSH Bosch und Siemens Hausgeräte GmbH (BSH) and Areva NP. Any factors negatively influencing the profitability of our equity investments could have a negative impact on our own results and may negatively affect our cash flow and our ability to recover the full amount of our investments. In addition, such portfolio transactions are inherently risky because of the difficulties of integrating people, operations, technologies and products that may arise. Strategic alliances may also pose risks for us because we compete in some business areas with companies with which we have strategic alliances.

### Merger, Acquisition & Divestiture

Our financial results and cash flows may be adversely affected by portfolio measures: Our strategy includes divesting our interests in some business areas and strengthening others through portfolio measures, including mergers and acquisitions.

With respect to dispositions, we may not be able to divest some of our activities as planned, and our divesting activities could have a negative impact on our results of operations, our cash flow at closing, as well as in the future, and on our reputation.

Mergers and acquisitions are inherently risky because of the difficulties of integrating people, operations, technologies and products that may arise. There can be no assurance that any of the businesses we acquire can be successfully integrated or that they will perform well once integrated. In addition, we may incur significant acquisition, administrative and other costs in connection with these transactions, including costs related to integration of acquired businesses. Furthermore, portfolio activities may result in additional financing needs and adversely affect our financial leverage and our debt-to-equity ratio. Acquisitions may also lead to substantial increases in long-lived assets, including goodwill. Write-downs of these assets due to unforeseen business developments may materially and adversely affect our earnings. All of our Sectors have significant amounts of goodwill.

#### **Operations**

### **Supply Chain Management**

We are dependent upon the ability of third parties to deliver parts, components and services on time: We rely on third parties to supply us with parts, components and services. Using third parties to manufacture, assemble and test our products reduces our control over manufacturing yields, quality assurance, product delivery schedules and costs. The third parties that supply us with parts and components also have other customers and may not have sufficient capacity to meet all of their customers—needs, including ours, during periods of excess demand. Component supply delays can affect the performance of certain of our Sectors. Although we work closely with our suppliers to avoid supply-related problems, there can be no assurance that we will not encounter supply problems in the future or that we will be able to replace a supplier that is not able to meet our demand. This risk is particularly evident in businesses with a very limited number of suppliers. Shortages and delays could materially harm our business. Unanticipated increases in the price of components due to market shortages or other reasons could also adversely affect the performance of certain of our Sectors.

We may be adversely affected by rising raw material prices: Our Sectors are exposed to fluctuations in energy and raw material prices. In recent times, commodities such as oil, steel and copper have been subject to volatile markets

and temporarily subject to significant price increases. If we are not able to compensate for or pass on our increased costs to customers, such price increases could have a material adverse impact on our financial results.

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#### **Product Lifecycle Management**

We face operational risks in our value chain processes: Our value chain comprises all steps, from research and development to production, marketing, sales and services. Operational failures in our value chain processes could result in quality problems or potential product, labor safety, regulatory or environmental risks. Such risks are particularly present in relation to our production facilities, which are located all over the world and have a high degree of organizational and technological complexity. From time to time, some of the products we sell have quality issues resulting from the design or manufacture of such products or from the software integrated into them. Such operational failures or quality issues could have a material adverse effect on our financial condition or results of operations.

#### **Human Resources**

We are dependent upon hiring and retaining highly qualified management and technical personnel: Competition for highly qualified management and technical personnel remains intense in the industries and regions in which our Sectors and Cross-Sector Businesses operate. In many of our business areas, we further intend to extend our service businesses significantly, for which we will need highly skilled employees. Our future success depends in part on our continued ability to hire, assimilate and retain engineers and other qualified personnel. There can be no assurance that we will continue to be successful in attracting and retaining highly qualified employees and key personnel in the future, and any inability to do so could have a material adverse effect on our business.

#### **Financial**

#### Market

We are exposed to currency risks and interest rate risks: We are particularly exposed to fluctuations in the exchange rate between the U.S. dollar and the euro, because a high percentage of our business volume is conducted in the United States and as exports from Europe. As a result, a strong euro in relation to the U.S. dollar can have a material impact on our other revenues and results. Certain currency risks as well as interest rate risks are hedged on a company-wide basis using derivative financial instruments. Depending on the development of foreign currency exchange rates, our hedging activities can have significant effects on our cash flow, particularly for our treasury activities (Corporate Treasury). Our Sectors and Cross-Sector Businesses engage in currency hedging activities which sometimes do not qualify for hedge accounting. In addition, our Corporate Treasury has interest rate hedging activities which also do not qualify for hedge accounting, and are subject to changes in interest rates. Accordingly, exchange rate and interest rate fluctuations may influence our financial results and lead to earnings volatility. A strengthening of the euro (particularly against the U.S. dollar) may also change our competitive position, as many of our competitors may benefit from having a substantial portion of their costs based in weaker currencies, enabling them to offer their products at lower prices. For more details regarding currency risks, interest rate risks, hedging activities and other market risks, please see Notes to Consolidated Financial Statements.

We are exposed to widening credit spreads: Regarding our Corporate Treasury activities, widening credit spreads due to decreasing liquidity in the financial markets might lead to decreasing fair market values of our existing derivative financial instruments and traded receivables. In addition, we also see a risk of increasing refinancing costs if the turbulences in the global financial markets would persist. Furthermore, costs for buying protection on credit default risks could increase due to a potential increase of counterparty risks.

#### **Liquidity and Credit**

Our future financing via Corporate Treasury may be affected by the uncertainties of economic conditions and the development of capital and bank markets: Our Corporate Treasury is responsible for the financing of the Company

and our Sectors and Cross-Sector Businesses. A negative development in the capital markets could increase our cost of debt capital. The development in the subprime mortgage market in the U.S. has had a global impact on the capital markets with subsequent losses and worsening liquidity of many financial institutions, so far culminating in the Chapter 11 filing of a large U.S.-based investment bank. Such developments could influence our

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possibilities of obtaining debt financing. Regarding our Corporate Treasury activities, deteriorating credit quality and/or default of counterparties may adversely affect our results.

Our financing activities subject us to various risks including credit, interest rate and foreign exchange risk: We provide to our customers various forms of direct and indirect financing in connection with large projects such as those undertaken by the Energy Sector. We finance a large number of smaller customer orders, for example the leasing of medical equipment, in part, through Siemens Financial Services (SFS). SFS also incurs credit risk by financing third-party equipment, its factoring business or by taking direct or indirect participations in financings, such as syndicated loans. We partially take a security interest in the assets we finance or receive additional collateral. We may lose money if the credit quality of our customers deteriorates or if they default on their payment obligation to us, if the value of the assets that we have taken a security interest in or additional collateral declines, if interest rates or foreign exchange rates fluctuate, or if the projects in which we invest are unsuccessful. The current financial crisis and potential adverse changes in economic conditions could cause a decline in the fair market values of financial assets and customer default rates to increase substantially and asset and collateral values to decline, resulting in losses which could have a negative effect on our financial condition or results of operations.

Downgrades of our ratings may increase our cost of capital and could negatively affect our businesses: Our financial condition, results of operations and cash flows are influenced significantly by the actual and expected performance of the Sectors and Cross-Sector Businesses, as well as the Company s portfolio measures. An actual or expected negative development of our results of operations or cash flows or an increase in our net debt position may result in the deterioration of our credit rating. Expected or actual downgrades by rating agencies may increase our cost of capital, may reduce our potential investor base and may negatively affect our businesses.

### **Capital Structure**

The funded status of our off-balance sheet pension benefit plans and its financial statement impact is dependent on several factors: The funded status of our pension plans may be affected by an increase or decrease in the Defined Benefit Obligation (DBO), as well as by an increase or decrease in the valuation of plan assets. Pensions are accounted for in accordance with actuarial valuations, which rely on statistical and other factors in order to anticipate future events. These factors include key pension plan valuation assumptions such as the discount rate, expected rate of return on plan assets, rate of future compensation increases and pension progression. Assumptions may differ from actual developments due to changing market and economic conditions, thereby resulting in an increase or decrease in the DBO. Significant changes in investment performance or a change in the portfolio mix of invested assets can result in corresponding increases and decreases in the valuation of plan assets, particularly equity securities, or in a change of the expected rate of return on plan assets. Also, changes in pension plan assumptions can affect net periodic pension cost. For example, a change in discount rates or in the expected return on plan assets assumption may result in changes in the net benefit pension cost in the following financial year. For additional information, see Item 5:

Operating and Financial Review and Prospects Critical Accounting Estimates and Notes to Consolidated Financial

### **Compliance**

Statements.

### **Code of Conduct**

Public prosecutors and other government authorities in jurisdictions around the world, including the U.S. Securities and Exchange Commission (SEC) and the U.S. Department of Justice (DOJ), are conducting investigations of Siemens and certain of its current and former employees regarding allegations of public corruption and other illegal acts. The results of these and any future investigations may have a material adverse effect on the development of future business opportunities, our financial results and condition, the price of our

shares and ADSs and our reputation: Public prosecutors and other government authorities in jurisdictions around the world are investigating allegations of corruption at a number of Siemens former business Groups and regional companies. In addition to ongoing investigations, there could be additional investigations launched in the future by governmental authorities in these or other jurisdictions and existing investigations may be expanded. These governmental authorities may take action against us or some of our employees. These actions could include

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criminal and civil fines, in addition to those already imposed on the Company, as well as penalties, sanctions, injunctions against future conduct, profit disgorgement, disqualifications from engaging in certain types of business, the loss of business licenses or permits or other restrictions. In addition to monetary and other penalties, a monitor could be appointed to review future business practices with the goal of ensuring compliance with applicable laws and we may otherwise be required to further modify our business practices and compliance programs. Tax authorities may also impose certain remedies, including potential tax penalties. In fiscal year 2008, Siemens accrued a provision in the amount of approximately 1 billion in connection with ongoing discussions with the Munich public prosecutor, the SEC and DOJ for the purpose of resolving their respective investigations. Depending on the development of the investigations, we may be required to accrue additional material amounts for such penalties, damages, profit disgorgement or other possible actions that may be taken by various governmental authorities. Any of the foregoing could have a material adverse effect on our business, financial results and condition, the price of our shares and ADSs and our reputation.

Additionally, we engage in a substantial amount of business with governments and government-owned enterprises around the world. We also participate in a number of projects funded by government agencies and non-governmental organizations such as the World Bank and other multilateral development banks. If we or our subsidiaries are found to have engaged in certain illegal acts or are found not to have taken effective steps to address the allegations or findings of corruption in our business, this may impair our ability to participate in business with governments or non-governmental organizations and may result in formal exclusions from such business, which may have a material adverse effect on our business. For example, legislation of member states of the European Union could in certain cases result in mandatory or discretionary exclusion from public contracts in case of a conviction for bribery and certain other offences or for other reasons. As described more fully in Item 4: Information on the Company Legal Proceedings, we or our subsidiaries have in the past been excluded from government contracting as a result of findings of corruption or other misconduct. Conviction for illegal behavior, or debarment from participating in contracting with governments or non-governmental organizations, in one jurisdiction may lead to debarment in other jurisdictions or by other non-governmental organizations. Even if we are not formally excluded from participating in government business, government agencies or non-governmental organizations may informally exclude us from tendering for or participating in certain contracts. From time to time, we have received requests for information from government customers and non-governmental organizations regarding the investigations described above and our response to those investigations. We expect such requests to continue.

In addition, our involvement in existing and potential corruption proceedings could also damage our reputation generally and have an adverse impact on our ability to compete for business from both public and private sector customers. The investigations could also impair our relationship with business partners on whom we depend and our ability to obtain new business partners and could also adversely affect our ability to pursue strategic projects and transactions which could be important to our business, such as alliances, joint ventures or other combinations. Current or future investigations could result in the cancellation of certain of our existing contracts, and the commencement of significant third-party litigation, including by our competitors.

Many of the governmental investigations are at this time incomplete and we cannot predict when they will be completed or what their outcome will be, including the potential effect that their results or the reactions of third parties thereto, may have on our business. Future developments in these investigations, responding to the requests of governmental authorities and cooperating with these investigations, especially if we are not able to resolve the investigations in a timely manner, could divert management s attention and resources from other issues facing our business. Management has implemented a remediation plan to address corruption and compliance risk in our business. If this remediation plan is unsuccessful, there could be an increased risk that one or more of the risks described above could materialize.

#### Legal

Our business could suffer as a result of current or future litigation: We are subject to numerous risks relating to legal proceedings to which we are currently a party or that could develop in the future. In the ordinary course of our business, we become party to lawsuits, and/or similar proceedings, and become subject to governmental investigations and proceedings involving allegations of improper delivery of goods or services, product

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liability, product defects, quality problems and intellectual property infringement and/or alleged or suspected violations of applicable laws. In addition, we may face third party claims as a result of the circumstances that led to the corruption proceedings described above. For additional information with respect to legal proceedings, see Item 4: Information on the Company Legal Proceedings. There can be no assurance that the results of these or other legal proceedings will not materially harm our business, reputation or brand. We record a provision for legal proceedings risks when (i) a present obligation as a result of a past event exists; (ii) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (iii) a reliable estimate can be made of the amount of the obligation. We maintain liability insurance for certain legal risks at levels our management believes are appropriate and consistent with industry practice. We may incur losses relating to legal proceedings beyond the limits, or outside the coverage, of such insurance and such losses may have a material adverse effect on the results of our operations or financial condition and our provisions for legal proceedings-related losses may not be sufficient to cover our ultimate loss or expenditure.

### Regulatory

We are subject to risks associated with our international operations: Changes in regulatory requirements, tariffs and other trade barriers and price or exchange controls could impact our sales and profitability and make the repatriation of profits difficult. In addition, the uncertainty of the legal environment in some regions could limit our ability to enforce our rights. We expect that sales to emerging markets will continue to be an increasing portion of total sales, as our business naturally evolves and as developing nations and regions around the world increase their demand for our offerings. Emerging market operations present several risks, including civil disturbances, health concern, cultural differences such as employment and business practices, volatility in gross domestic product, economic and governmental instability, the potential for nationalization of private assets and the imposition of exchange controls. In particular, the Asian markets are important for our long-term growth strategy, and our sizeable operations in China are influenced by a legal system that is still developing and is subject to change. Our growth strategy could be limited by governments supporting local industries. The demand for many of the products of our Sectors and Cross-Sector Businesses, particularly those that derive their revenue from large projects, can be affected by expectations of future demand, prices and gross domestic product in the markets in which those Sectors and Cross-Sector Businesses operate. If any of these risks or similar risks associated with our international operations were to materialize, it could have a material adverse effect on our results of operations and financial condition.

We are subject to environmental and other government regulations: Some of the industries in which we operate are highly regulated. Current and future environmental and other government regulations, or changes thereto, may result in significant increases in our operating or product costs. We could also face liability for damage or remediation for environmental contamination at the facilities we design or operate. See Item 4: Information on the Company Environmental Matters for a discussion of significant environmental matters. We accrue for environmental risks when (i) a present obligation as a result of a past event exists; (ii) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (iii) a reliable estimate can be made of the amount of the obligation. With regard to certain environmental risks, we maintain liability insurance at levels that our management believes are appropriate and consistent with industry practice. We may incur environmental losses beyond the limits, or outside the coverage, of such insurance, and such losses may have a material adverse effect on the results of our operations or financial condition and our provisions for environmental remediation may not be sufficient to cover the ultimate losses or expenditures.

Changes in tax regulations could result in lower earnings and cash flows: We operate in approximately 190 countries and therefore are subject to different tax regulations. Changes in tax regulation could result in higher tax expenses and payments. Furthermore, changes in tax regulation could impact our tax liabilities as well as deferred tax assets.

### ITEM 4: INFORMATION ON THE COMPANY

#### Overview

Siemens traces its origins to 1847. Beginning with advances in telegraph technology, the Company quickly expanded its product line and geographic scope and was already a multi-national business by the end of the 19<sup>th</sup> century. The Company formed a partnership under the name Siemens & Halske in 1847, reorganized as a limited partnership in 1889 and as a stock corporation in 1897. The Company moved its headquarters from Berlin to Munich in 1949, and assumed its current name as Siemens Aktiengesellschaft, a stock corporation under the Federal laws of Germany, in 1966. The address of our principal executive offices is Wittelsbacherplatz 2, D-80333 Munich, Germany; telephone number +49 (89) 636 00.

During fiscal 2008, Siemens employed an average of 420,841 people and operated in approximately 190 countries worldwide. In fiscal 2008, we had revenue of 77.327 billion. Our balanced business portfolio is based on leadership in electronics and electrical engineering. During fiscal 2008, Siemens reorganized its operations to create three Sectors according to its strategic orientation. These Sectors are Industry, Energy and Healthcare. We have combined the expertise in these three Sectors with a commitment to original research and development (R&D) to build strong global market positions. The Industry Sector s portfolio ranges from industry automation and drives products and services to building, lighting and mobility solutions and services as well as system integration and solutions for plant business. The Industry Sector is primarily comprised of the business activities of the former Groups Automation and Drives (A&D), Industrial Solutions and Services (I&S), Transportation Systems (TS), Siemens Building Technologies (SBT) and OSRAM. The Energy Sector offers a complete spectrum of products, services and solutions for the generation, transmission and distribution of power and for the extraction, conversion and transport of oil and gas. Our Energy Sector essentially comprises the business activities of the former Power Generation (PG) and Power Transmission and Distribution (PTD) Groups and the Oil and Gas activities of the former Industrial Solutions and Services (I&S) Group. The Healthcare Sector develops, manufactures and markets diagnostic and therapeutic systems, devices and consumables, as well as information technology systems for clinical and administrative purposes. The Sector comprises the former Medical Solutions Group (Med). Besides these activities, Siemens IT Solutions and Services as well as Siemens Financial Services (SFS) support Sector activities as business partners (Cross-Sector Businesses) while continuing to build up their own business with external customers. Our businesses operate under a range of regional and economic conditions. In internationally-oriented long-cycle industries, for example, customers have multi-year planning and implementation horizons that tend to be independent of short-term economic trends. Our activities in these areas include the Energy and Healthcare Sectors and the mobility solutions business within the Industry Sector. In fields with more industry-specific cycles, customers tend to have shorter horizons for their spending decisions and greater sensitivity to current economic conditions. Our activities in these areas include automation and drives as well as lighting operations within the Industry Sector. Some businesses, especially the Healthcare Sector are also influenced by technological change and the rate of acceptance of new technologies. Effective with the fourth quarter of fiscal 2008, the former Strategic Equity Investments (SEI) has been expanded and renamed Equity Investments. Equity Investments includes equity investments that are not allocated to a Sector or Cross Sector Business by reason of strategic fit; available-for-sale financial assets; and assets held for disposal.

As a globally operating organization, we also conduct business with customers in Iran, Sudan, Syria and Cuba. The U.S. Department of State designates these countries as state sponsors of terrorism and subjects them to export controls. Our activities with customers in these states are insignificant relative to our size (less than 1% of our sales in fiscal 2008) and do not, in our view, represent either individually or in aggregate a material investment risk. In light of current humanitarian conditions in Sudan, Siemens ceased its business activities in that country as of June 30, 2007. However, we may participate in humanitarian efforts of internationally recognized organizations in Sudan. We actively employ systems and procedures for compliance with applicable export control programs, including those in the United States, the European Union and Germany.

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#### Fit<sub>4</sub>2010 Program

Our Fi2010 program, which we initiated in fiscal 2007, has been continued in fiscal 2008. The overall objectives of Fit<sub>4</sub>2010, defined as *Performance* targets, are to achieve profitable growth and to increase the value of the company. Drivers of *Performance* are *Portfolio*, *People Excellence*, *Corporate Responsibility* and *Operational Excellence*.

**Performance** sets medium-term goals for Siemens to further enhance our competitiveness and our company value by defining targets for return, growth, cash, capital structure and reduction of marketing, selling and general administrative expenses for the company as well as margin ranges for our Sectors and their Divisions and our Cross-Sector Businesses.

**Portfolio** involves reaching or holding leading positions in all our businesses with the focus on our three Sectors Industry, Energy and Healthcare where we intend to round out our portfolio with new products and technologies by organic growth as well as acquisitions.

**People Excellence** means achieving and maintaining a high-performance culture. We are committed to systematically developing top talents, especially emerging leaders and technical, subject matter experts. *People Excellence* entails fostering outstanding knowledge and unique skills in every individual and developing the capability to work in high-performance teams across organizational boundaries.

Corporate Responsibility comprises our commitment to the society. This includes Corporate Governance, Compliance, Climate Protection, and Corporate Citizenship. Corporate Governance is the basis of all our decision-making and monitoring processes. With our Compliance system, we are seeking to set the standard for high integrity and transparency. With binding rules and guidelines, we intend to ensure that our employees and managers always conduct themselves in a legal and ethical manner in relation to each other and to our business partners. Climate Protection is an obligation to society but also a business opportunity with significant growth rates. Siemens is developing technological innovations that help save energy and limit greenhouse gas emissions. Furthermore we have launched an energy efficiency program for our production facilities worldwide. Within Corporate Citizenship, the global rollout of both Siemens-wide citizenship programs, Siemens Generation21 in the field of education and Siemens Caring Hands for social assistance services, was continued. During the fourth quarter of fiscal 2008 Siemens established a foundation to enhance the sustainability and visibility of its corporate citizenship activities. The foundation will focus primarily on technology, education, charitable programs, the arts and culture and will begin operations as an independent entity in fiscal 2009 with an endowment of 390 million. Siemens will transfer its Siemens Generation21 and Siemens Caring Hands programs to the foundation. A further goal of our corporate citizenship activities is to implement projects that foster social and business benefits by more strongly integrating Siemens specific expertise for example by providing support for infrastructure deficiencies.

*Operational Excellence* focuses on *Innovation* and *Global supply chain management*. *Innovation* has been a hallmark of Siemens since its inception, and our commitment to innovation remains strong, with increasing R&D expenses in fiscal 2008 compared to fiscal 2007. With *Global supply chain management*, Siemens intends to expand its global market presence and market penetration, especially in fast growing regions like Asia and to close the gap between Siemens and its most profitable competitors through a global value chain network for different functions such as R&D, product development, sourcing or production.

#### **Portfolio Activities**

Since fiscal 2006, we have completed the following significant transactions to optimize our business portfolio for sustainable profitability and growth:

# Acquisitions

Sector Healthcare s, Diagnostics division, acquired Dade Behring at the beginning of November 2007 to further expand Healthcare s position in the growing laboratory diagnostics market;

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Acquisition of three entities in fiscal 2008, which were not significant individually: BJC, Spain, a supplier of switches and socket-outlets at sector Industry, Building Technologies division; Innotec GmbH, a leading software provider for lifecycle management solutions at Sector Industry s Industry Automation division; and the rolling mill technology specialist Morgan Construction Co., USA, at Sector Industry, Industry Solutions division:

At Sector Industry, the Industry Automation division acquired U.S.-based UGS Corp. (UGS), one of the leading providers of product lifecycle management (PLM) software and services for manufacturers, in May 2007;

Sector Healthcare s acquisition of the diagnostics division of Bayer Aktiengesellschaft in January 2007, enabling Healthcare s Diagnostics division to expand its position in the molecular diagnostics market;

Sector Healthcare s, Diagnostics division, acquired the immunodiagnostics provider Diagnostics Products Corporation (DPC), USA, in the fourth quarter of fiscal 2006; and

Acquisition of a number of entities in fiscal 2006, which were not significant individually: the coal gasification business of the Swiss Sustec-Group; Wheelabrator Air Pollution Control, Inc., USA, a supplier of air pollution control and reduction products and solutions for the coal-fired power and industrial market, both belonging to the Sector Energy, Fossil Power Generation division; Electrium, UK, vendor of electrical installation systems; and Bewator, Sweden, a supplier of products and systems for access control solutions, both belonging to Sector Industry, Building Technology division.

### **Dispositions and Discontinued operations**

By the end of September 2008, the Siemens enterprise networks business, reported in discontinued operations and formerly part of Com, was brought into the joint venture Enterprise Networks Holding BV, the Netherlands. In exchange, Siemens received a 49% stake in Enterprise Networks Holdings BV, while the remaining 51% are held by The Gores Group, USA, which contributed two entities Enterasys and SER Solutions to the joint venture. Commencing with closing of the transaction, Siemens accounts its remaining equity interest under the equity method;

The sale of SV, reported as discontinued operations, to Continental AG, Hanover, Germany, closed at the beginning of December 2007;

In April 2007, Siemens contributed its carrier-related operations reported as discontinued operation and Nokia Corporation (Nokia), Finland contributed its Networks Business Group into Nokia Siemens Networks BV, the Netherlands (NSN), in exchange for shares in NSN. Siemens and Nokia each own an economic share of approximately 50% of NSN. Beginning in April 2007, Siemens accounts its remaining interest in NSN under the equity method;

In August 2006, Siemens sold the majority of its Dematic business, which consisted of the Distribution and Industry Logistics (DI) and Material Handling Products (MHP) divisions both presented in Other Operations; and

At the beginning of April 2006, the former operating segment Siemens Business Services (SBS) closed the sale of its Product Related Services (PRS) business to Fujitsu Siemens Computers (Holding) BV.

For a detailed discussion of our acquisitions, dispositions and discontinued operations, see Notes to Consolidated Financial Statements.

### **Financial Performance Measures**

In addition to measures of financial performance calculated in accordance with IFRS, we used the metrics ROCE and Free cash flow as performance indicators with a focus on capital efficiency and cash generation. We also used economic value added (EVA) as a measure for the performance of each of our former Groups and through and including fiscal 2007 also of our Company as a whole.

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The measures and targets for ROCE, EVA and Free cash flow are defined as follows:

ROCE is defined as Income from continuing operations (before interest) divided by average capital employed. Income from continuing operations (before interest) is defined as Income from continuing operations (as presented in the Consolidated Financial Statements) excluding Other interest income (expense), net (as presented in the Notes to Consolidated Financial Statements) and excluding taxes on Other interest income (expense), net. Capital employed is defined as Total equity plus Long-term debt plus Short-term debt and current maturities of long-term debt minus Cash and cash equivalents, each as presented in the Consolidated Financial Statements, plus Liabilities associated with assets classified as held for disposal minus Assets classified as held for disposal, both relating to discontinued operations and as presented in the Notes to Consolidated Financial Statements.

EVA compares the net operating profit after tax of a former Group to the costs of capital for the average capital employed in the business of that Group.

Free cash flow presented in the Notes to Consolidated Financial Statements is defined as net cash provided by (used in) operating activities (continuing operations), less Additions to intangible assets and property, plant and equipment (continuing operations).

Other companies that use EVA, ROCE or Free cash flow may define and calculate these measures differently.

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#### **Description of Business**

Beginning with the third quarter of fiscal 2008, our financial reporting comprises six reportable segments. These segments consist of:

three Sectors Industry, Energy and Healthcare, which are reported along with fourteen Divisions which comprise the Divisions Industry Automation, Drive Technologies, Building Technologies, OSRAM, Industry Solutions and Mobility belonging to the Industry Sector, the Divisions Fossil Power Generation, Renewable Energy, Oil & Gas, Power Transmission and Power Distribution belonging to the Energy Sector and the Divisions Imaging & IT, Workflow & Solutions and Diagnostics belonging to the Healthcare Sector,

two Cross-Sector Businesses Siemens IT Solutions and Services and Siemens Financial Services and

Equity Investments.

The following figure shows Siemens reporting structure:

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#### **Industry**

The Industry Sector offers a complete spectrum of products, services and solutions for efficient use of resources and energy and for improvements of productivity in industry and infrastructure. Our integrated technologies or holistic solutions address primarily industrial customers, such as process and manufacturing industries, and infrastructure customers, especially in the areas of transport, buildings and utilities. The portfolio spans industry automation and drives products and services, building, lighting and mobility solutions and services and system integration and solutions for plant businesses. The Sector consists of six Divisions: Industry Automation, Drive Technologies, Mobility, Industry Solutions, Building Technologies and OSRAM. These six divisions essentially reflect the business activities of the former Groups Automation and Drives (A&D), Transportation Systems (TS), Industrial Solutions and Services (I&S), Siemens Building Technologies (SBT) and OSRAM.

The following chart provides key financial data concerning the Industry Sector.

Year ended September 30, 2008

Total revenue38.085 billionExternal revenue36.908 billionExternal revenue as percentage of Siemens revenue47.73%Sector profit3.861 billion

The following chart shows the geographic distribution of the Industry Sector s revenue in fiscal 2008.

The **Industry Automation** Division offers automation systems such as programmable logic controllers and process control systems, low-voltage switchgear such as circuit protection and distribution products, sensors such as process instrumentation and analytics and industrial software such as product lifecycle management and manufacturing execution systems software. The Division s portfolio ranges from standard products and systems for the manufacturing, process and construction industries to solutions for whole industrial vertical markets that encompass the automation of entire automobile production facilities and chemical plants. In May 2007, to enhance its industrial software portfolio, the Division acquired UGS Corp., a Texas (USA) based leading provider of product lifecycle management software and services. This Industry Automation Division inherited major parts of the former A&D Group.

The **Drive Technologies** Division offers integrated technologies that cover a wide range of drive applications with electrical components such as standard motors and drives for conveyor belts, pumps and compressors, heavy duty motors and drives for rolling steel mills, compressors for oil and gas pipelines and mechanical components such as gears for wind turbines and cement mills. Drive Technologies offers products such as automation systems and services for production machinery and machine tools and complete surface mount technology placement systems that mount components onto printed circuit boards. The Division s portfolio includes standard products as well as industry-specific control and drive solutions for wind power, metal forming, printing and electronic manufacturing as well as solutions for manufacturers of glass, wood, plastic, ceramic, textile and packaging equipment and crane systems. The Division also inherited major parts of the former A&D Group. During fiscal 2008, the Siemens Management Board decided to carve out the surface mount technology placement systems business into a legal sub-group consisting of separate legal entities in Germany and other countries.

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The **Building Technologies** Division offers products, services and solutions for building automation, comfort, building safety and security and building operations. In addition, the Division provides energy solutions and services, aiming to improve a building senergy cost, reliability and performance while minimizing impact on the environment. The Division s broad range of offerings includes heating and ventilation controls, security systems and devices such as intruder detection, video surveillance and building access control, fire safety solutions such as fire detection, protection alarm systems and non-water based fire extinguishing and electrical installation equipment for buildings such as switches, sockets and circuit breakers. All these offerings are focused towards commercial, industrial, public and residential buildings. The Division inherited all businesses of the former SBT Group as well as the electrical installation equipment business of the former A&D Group.

**OSRAM** supplies lighting solutions for all aspects of life and living environments, providing its customers with an extensive product portfolio of lamps such as incandescent, halogen, compact fluorescent, fluorescent, high-intensity discharge and Xenon lamps, opto-electronic semiconductor light sources such as light emitting diodes (LEDs), organic LEDs, high power laser diodes, LED systems and LED luminaires, relevant electronic equipment such as electronic ballasts and lighting control and management systems as well as precision material and components. These products are used in applications in households, in industrial and commercial applications and in public spaces and infrastructure. In fiscal 2008, the division sold its Global Tungsten Powder business with products such as glass for bulbs, phosphor powders, tungsten and other metals for filaments. The Division inherited all businesses of the former OSRAM Group.

The **Industry Solutions** Division is Siemens—systems integrator and solutions provider for industrial plant businesses, and covers planning, construction, operation and maintenance over a plant—s entire lifecycle. The Division helps to increase the productivity and competitiveness of enterprises in various industries—and to meet the need for environmentally compatible solutions—with its water processing and raw material processing systems. Our systems and processes are applied for iron and steel production such environmental technologies and strip rolling and in pulp and paper, cement, marine and mining industries. We also offer treatment equipment for the treatment of potable water and wastewater such as membranes and lab water/high purity water systems, treatment and outsourcing solutions for industrial wastewater, electrical and automation solutions for municipal wastewater and water transport as well as water treatment services. The division inherited a substantial share of businesses of the former I&S Group.

The **Mobility** Division s goal is to network distinct transportation systems with one another to move people and goods efficiently. The Division combines Siemens products, solutions and services in operating systems for rail transportation such as central control systems, interlockings and automated train controls, for road traffic including traffic detection, information and guidance, for airport logistics including cargo tracking and baggage handling, for postal automation including letter parcel sorting, and for rail electrification, as well as rail vehicles for mass transit, regional, long-distance transportation, and locomotives. The Division inherited the businesses of the former TS Group as well as the postal automation, airport logistics and road traffic solutions business of the former I&S Group.

The **Industry Sector** sells its products primarily through its sales force in Germany and through dedicated personnel in Siemens—worldwide network of regional sales units. Apart from direct sales a larger fraction of our sales reaches our end customers through original equipment manufacturers, solution providers, installers, general contractors, third-party distributors and independent agents. Our small project businesses (e.g. Building Technologies) have a decentralized business organization with a local branch network to deliver solutions and services to our customers.

Overall, the end customers of the Industry Sector are industrial and infrastructure customers, which can be grouped in markets such as construction & real estate, transport & logistics (e.g. transport authorities), metals & mining, machinery, utilities and automotive.

The Industry Sector addresses customers and markets globally, with important growth regions in the emerging countries, such as those in the Asia-Pacific region. Apart from the Siemens Brand we market some parts of our portfolio under different brand names (such as OSRAM and Sylvania for lighting products or Flender for gears) depending on geography and technology.

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The large size of some of our projects (especially in the Mobility Division and in parts of the Industry Solutions and Building Technologies Divisions) occasionally exposes us to risks associated with technical performance, a customer or a country. In the past, we have experienced losses in connection with such risks. For additional information with respect to our long-term contracts, Item 3: Key Information Risk Factors.

We have manufacturing locations throughout North and South America, Western and Eastern Europe and Asia, allowing us to stay close to our major customers and keep shipping charges low. In recent years, materials costs have been negatively affected by significant price increases for metals, energy and other raw materials. We continue to work on reducing the use of hazardous materials (e.g. mercury or lead) or to substitute for these in our products and processes. Sustainable products, such as energy-saving lamps, coking coal free iron production processes (COREX), energy efficient motors, and energy management play a major role in our innovation strategy.

Average product lifetimes in our product businesses tend to be short (typically from one to five years from introduction) and are even shorter where software and electronics play an important role. The lifecycle in our solutions businesses tends to be longer, as we support our customers with significant service business through the whole lifecycle of their infrastructures.

No single competitor has a broad business portfolio similar to that of the Industry Sector. Our principal competitors with broad portfolios are multinational companies such as ABB, Alstom, Bombardier, Emerson, General Electric, Honeywell, Johnson Control, Philips, Schneider Electric and Tyco. In our industry consolidation is occurring on several levels. Suppliers of automation solutions have supplemented their activities with actuator or sensor technology. Suppliers of components and products have supplemented their portfolio with adjacent products for their sales channels.

Moreover, our Divisions compete with many specialized companies. The main competitors of our **Industry** Automation Division are ABB, Schneider Electric, Rockwell and Emerson Electric. Within its Product Lifecycle Management business the Division also competes among others with Dassault Systemes and PTC. Competitors of our Drive Technologies Division include companies with broad business portfolios such as ABB, Emerson and Mitsubishi Electric but also specialist companies such as Fanuc, SEW and Baldor. For our Building Technologies Division, the main global competitors of its solutions businesses are large system integrators such as Tyco, Honeywell, Johnson Controls, UTC and Bosch as well as Schneider Electric in some markets. The security business is also facing increased competition from information technology (IT) integrators due to the convergence of physical and IT security. The main competitors of Building Technologies products business are large multi-national suppliers such as GE, Johnson Controls, Honeywell, Bosch and Schneider Electric. We also face competition from niche competitors and from new entrants, such as utility companies and consulting firms, exploiting the fragmented energy efficiency market. Competitors of our **Industry Solutions** Division vary by business area and region. They range from large, diversified multinational to small, highly specialized local companies. Industry Solutions main competitors internationally include ABB, General Electric, SMS, Danieli and Veolia. In the worldwide lighting market, as a result of acquisitions and consolidations over the last decades, **OSRAM**, Philips and General Electric are the key players today. Price competition is intense in some areas of both the traditional and innovative lighting product markets, due to competition among Philips, OSRAM, General Electric and the Japanese LED manufacturer Nichia, as well as rising competition from new entrants, including a growing number of Chinese manufacturers. Our Mobility Division competes in its industry globally with a relatively small number of large companies and with numerous small to midsized competitors who are either active on a regional level or specialize within narrow product spectrums. Mobility s principal competitors are Alstom and Bombardier.

We also compete with many local companies, particularly in the European, Chinese and Indian markets. Asian competitors are generally focused on large-scale production and cost cutting. European competitors are focused on high quality lifecycle service. Nevertheless, most of our major competitors have established global bases for their

businesses. In addition, competition in the field has become increasingly focused on technological improvements and price. Intense competition, budget constraints and rapid technical progress within our industry place significant downward pressure on prices. In addition, competitors continuously shift production to low-cost countries.

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#### **Energy**

The Energy Sector offers a wide spectrum of products, services and solutions for the generation, transmission and distribution of power, and for the extraction, conversion and transport of oil and gas. The Sector primarily addresses the needs of energy providers, but also serves industrial companies, particularly in the oil and gas industry. The Energy Sector consists of six Divisions: Fossil Power Generation, Renewable Energy, Oil and Gas, Energy Service, Power Transmission and Power Distribution. The first four of these essentially comprise the business activities of the former Power Generation Group and the Oil and Gas activities of the former Industrial Solutions and Services Group. Power Transmission and Power Distribution reflect the business activities of the former Power Transmission and Distribution Group.

The following chart provides key financial data concerning the Energy Sector.

Year ended September 30, 2008

Total revenue22.577 billionExternal revenue22.191 billionExternal revenue as percentage of Siemens revenue28.70%Sector profit1.434 billion

The following chart shows the geographic distribution of the Energy Sector s external revenue in fiscal 2008:

The **Fossil Power Generation** Division offers high-efficiency products and solutions for fossil-based power generation. The offerings extend from gas and steam turbines and generators to complete turnkey power plants. The Division concentrates on turbo generators, gas and steam turbines in the larger power range, with an emphasis on combined-cycle gas and steam power plants. The Division also develops process instrumentation and control systems for all types of power plants and for use in power generation, including information technology solutions providing management applications from the plant to the enterprise level and is working on the development and production of systems based on emerging technologies such as fuel cells and fuel gasification. Fossil Power Generation has stakes in joint ventures such as Areva NP in the nuclear power sector and the Russian power plant supplier Power Machines. The Division is also represented in a number of joint ventures in China, including an increasing share in Shanghai Electric Power Generation Equipment Co.

The **Renewable Energy** Division provides solutions for the production of electricity out of renewable energy sources, including wind, photovoltaic and hydropower. In the rapidly growing global wind power market, the Division builds wind turbines from 1.3 MW to 3.6 MW with rotor diameters spanning 62 to 107 meters for on- and offshore applications; provides service to off- and onshore wind farms; in coordination with other Divisions within the Energy Sector the Division ensures the efficient linking of wind farms to power grids. In addition to wind power and solar power, Siemens holds a minority stake in a joint venture in hydropower generation, Voith Siemens Hydro Power Generation, which is accounted for using the equity method.

The **Oil & Gas** Division supplies products and solutions for production, transport and processing of oil, gas and water, which are used in the oil and gas industries as well as other industries. The portfolio includes steam and gas turbines in the small and medium range as well as process turbocompressors, generators, power generation and distribution solutions, process and automation technology and integrated IT solutions. The Division sactivities encompass design, engineering and supply.

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The **Energy Service** Division offers comprehensive services for complete power plants and for rotating machines such as gas and steam turbines, generators and compressors. These services utilize advanced plant diagnostics and systems engineering. The Division is also responsible for power plant maintenance and operations and the provision of emissions control services and systems. All financial results relating to the Energy Service Division are reflected in the Fossil Power Generation Division and the Oil & Gas Division and are therefore not reported separately.

The **Power Transmission** Division covers high-voltage transmission solutions, power transformers, high-voltage switching products and systems, and innovative alternating and direct current transmission systems. The Division supplies energy utilities and large industrial power users with equipment, systems and services used to process and transmit electrical power from the source, typically a power plant, to various points along the power transmission network. In the power transmission process, electricity generated by a power plant is transformed to a high voltage that can be transported efficiently over long distances along overhead lines or underground or subsea cables. This voltage step-up occurs at or near the site of the power plant, and requires transformation, control, transmission, switching and protection systems. High-voltage power then passes through one or more substations, which use distribution switchgear to control the amounts delivered, circuit breakers and surge arresters to protect against transmission hazards and transformers to step-down the voltage to a medium level for safe distribution in populated areas.

Since October 2007, Power Transmission has secured key components through its participation in a joint venture with Infineon Technologies AG in Germany for design, manufacturing and sale of high performance semiconductors. The Division also fosters Siemens Russian market presence through a new joint venture with Elektrozavod OJSHC for project management and engineering of high voltage substations.

The **Power Distribution** Division combines medium-voltage components, systems and solutions, power automation solutions and products as well as services for power equipment and transmission and distribution networks. The Division supplies energy utilities and large industrial power users with equipment, systems and services used to process and distribute power via a distribution grid to the low voltage grid and the end-user respectively. Metering systems measure and record the locations and amounts of power transmitted.

Power Transmission together with Power Distribution provides customers with: turnkey transmission systems and distribution substations; discrete products and equipment for integration by our customers into larger systems; information technology systems and consulting services relating to the design and construction of power transmission and distribution networks. These include power systems control equipment and information technology systems, transformers, high voltage products and power equipment for both alternating and direct current transmission systems; protection and substation control systems; and medium voltage equipment, including circuit breakers and distribution switchgear systems and components.

In addition to equipment and systems, the Power Transmission and Power Distribution Divisions offer a growing range of services and integrated solutions for various stages in the power transmission and distribution process. The Power Transmission and Power Distribution Divisions provide analytical and consulting services, as well as equipment and systems, in the power quality field that are designed to improve the availability and reliability of power transmitted by analyzing and reducing the causes of power fluctuations and failures. Power quality systems and services have become increasingly important with the growing use of sensitive computerized, electronic and other equipment requiring continuous power with very little fluctuation in voltage or frequency.

Overall, the principal customers of the Energy Sector are large power utilities and independent power producers and power distributors, construction engineering firms and developers. Due to ongoing deregulation in the power industry, our customer base continues to diversify from one formerly composed almost exclusively of power utilities responsible for all stages of power generation, transmission and distribution to one that includes an increasing number

of independent system operators and power distributors supplying services at different points of the power generation, transmission and distribution network. Because certain significant areas of our business, such as power plant construction, involve working on medium- or longer-term projects for customers who may not require our services again in the short term, our most significant customers will tend to vary significantly from year to year. In fiscal 2008, Kahramaa in Qatar, Shuaibah Water and Electricity Company in Saudi Arabia, Marchwood

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Power Ltd in the United Kingdom, Dubai Electricity & Water Authority in Dubai, Sloe Centrale B.V. in the Netherlands and Doosan Heavy Industries and Construction Co., Ltd. in South Korea were among the Sector s largest customers. The Energy Sector is generating an increasing portion of revenue from its oil and gas activities as well as from industrial customers, who represent an important market for smaller turbines and compressor solutions. While regions in the developing world represent growth markets for power generation, transmission and distribution products and systems, our activities there can also expose us to risks associated with economic, financial and political disruptions that could result in lower demand or affect our customers abilities to pay.

Our revenues derive mainly from power plant construction, service and maintenance. We have further increased our sales to oil and gas and industrial customers, providing them with equipment and systems for exploration, processing and production, as well as power networks associated with manufacturing facilities. The Energy Sector s revenue is strong in nearly all areas of activity due to high order levels and positive market development. Revenues are evenly distributed geographically, with significant revenues in Europe and the region comprising Asia, Australia and the Middle East. As to our Fossil Power Generation Division, the worldwide market for new power plants is near the high level experienced in the early 2000s. The development in 2008 was driven primarily by strong economic development in China, which again was the strongest single market for worldwide power equipment orders in fiscal 2008. In the next several years, we foresee that the demand for power generation products in China could slow, although this might be compensated for by rising demand in other regional markets including Middle East, Russia, India and rest of Asia. The increasing need to replace older, mainly coal-fired units in industrialized countries has contributed to increased demand. This relatively high level of demand causes tight external supply markets, which are expected to relax over the next several years. The sustained and significant increase in oil and gas prices in recent years, ongoing ecological discussions and uncertainty relating to fuel markets together create uncertainty surrounding the expected distribution of demand among gas, steam and nuclear power plants. As to our Oil & Gas Division, market development is driven by growing demand for energy and business activities vary from component delivery and relatively small projects to complex process solutions. The Power Transmission and Power Distribution Divisions generate their revenue from project business, as well as from sales of systems, equipment and services. A relatively small portion of the Divisions project business involves construction of large power networks and other projects with project values of more than 50 million each. Although the order volume from larger projects increased compared to the previous fiscal year, in fiscal 2008, most of Power Transmission s and Power Distribution s business was still generated from smaller projects and sales of systems and components to a large number of smaller customers. Power Transmission and Power Distribution focus on emerging markets in Brazil, China, India and the Middle East. Both divisions also focus on mature markets with large modernization and new installation potential such as the United States, Russia and Spain.

We distribute our systems, components and services through our own dedicated sales force and through dedicated personnel in the regional Siemens sales units worldwide.

Fossil Power Generation s market has a relatively small number of companies, some with very strong positions in their domestic markets. Siemens principal competitors in gas turbines are General Electric (GE), ALSTOM Power and Mitsubishi Heavy Industries; and in steam turbines are ALSTOM Power, BHEL, Toshiba and GE. In China, Chinese manufacturers are mainly focused on their large steam home market. In instrumentation and controls, ABB is Siemens principal competitor. Siemens principal renewable energy competitors in the growing wind turbine market are Vestas, Gamesa, Enercon and GE, with smaller and low-cost competitors increasingly challenging the dominant players large market share. The oil and gas market is characterized by a relatively small number of companies, some with very strong market positions, including our principal competitors in automation and controls, ABB, Honeywell and GE, and in rotating equipment (compressors and steam and gas turbines), GE, Solar, MAN Turbo and Dresser Rand.

Competition in power transmission and distribution markets comes primarily from a small group of large, multinational companies offering a wide variety of products, systems and services. In power transmission, Siemens key global competitors are ABB and Areva. Further competition comes from regional and niche manufacturers and,

increasingly, local competitors in low-cost countries such as India and China. In power distribution, Siemens key competitors are ABB, Schneider and Areva, as well as regional competitors in certain markets such as China and India where local competitors have lately also begun to venture into export markets. Increasing international

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competition from local and regional competitors in low-cost countries is one driver for the participation of Power Transmission and Power Distribution in several joint ventures in China, our largest single transmission and distribution market.

The Energy Sector s business activities vary widely in size from component delivery and comparatively small projects to turnkey contracts for new power plant construction with contract values of more than half a billion euros each. The large size of some of our projects occasionally exposes the Energy Sector to risks related to technical performance, a customer or a country. For additional information about our long-term contracts, see Item 3: Key Information Risk Factors.

#### Healthcare

The Healthcare Sector develops, manufactures and markets diagnostic and therapeutic systems, devices and consumables, as well as information technology systems for clinical and administrative purposes. The Sector provides technical maintenance, professional and consulting services, as well as financing services together with Siemens Financial Services.

The following chart provides key financial data concerning the Healthcare Sector.

Year ended September 30, 2008

Total revenue11.170 billionExternal revenue11.116 billionExternal revenue as percentage of Siemens revenue14.38%Sector profit1.225 billion

The following chart shows the geographic distribution of the Healthcare Sector s external revenue in fiscal 2008:

The Healthcare Sector comprises the former Medical Solutions Group. Following our recent acquisitions in the field of in-vitro diagnostics, Siemens formed an integrated healthcare company, offering its customers a unique and comprehensive portfolio of medical solutions across the value-added chain ranging from medical imaging, in-vitro diagnostics, interventional systems to clinical IT all from a single source.

The **Imaging & IT** Division comprises our medical imaging systems, including x-ray, computed tomography, magnetic resonance, molecular imaging and ultrasound, as well as computer-based workstations, enabling the healthcare professional to retrieve and process relevant information. Our imaging systems are used to generate morphological and functional images of the human body. This information is used both for diagnostic purposes and in preparation for potential treatment, including interventional and minimally-invasive procedures. The Division also includes information technology systems, which are used to digitally store, retrieve and transmit medical images and other clinical and administrative information. Our solutions also include knowledge-based technologies for assisting diagnoses and facilitating efficient workflows in health care environments.

The **Workflow & Solutions** Division provides integrated solutions for disease areas such as cardiology, oncology, women s health, urology, surgery and audiology. The portfolio includes x-ray imaging systems for mammography and surgery applications as well as urology systems; oncology care systems including linear

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accelerators used for cancer therapy; and audiology products (hearing aids) and their related products and supplies. The Division is also responsible for product related services and consulting services.

The **Diagnostics** Division comprises our in-vitro diagnostics businesses. In-vitro diagnostics is based on the analysis of bodily fluids such as blood or urine, and supplies vital information for the detection and management of disease, and also for an individual patient s risk assessment. Our portfolio represents a full range of diagnostic testing systems and consumables, including clinical chemistry and immunodiagnostics, molecular diagnostics (i.e. testing for nucleic acids), hematology, hemostasis, microbiology, point-of-care testing and clinical laboratory automation solutions. We entered the in-vitro diagnostics business through the acquisitions of Diagnostic Products Corporation (DPC), the Diagnostics Division of Bayer AG, and the acquisition of Dade Behring, Inc., which closed in November 2007. For additional information on the acquisitions of DPC, Bayer Diagnostics and Dade Behring, see Notes to Consolidated Financial Statements.

The Healthcare Sector also provides electromedical systems through our joint venture Dräger Medical of Lübeck, Germany. The portfolio of Dräger Medical includes solutions for patient monitoring, aneastesia and respiratory care, which are primarily used during critical care and surgery.

The customers of the Healthcare Sector include healthcare providers such as hospital groups and individual hospitals, group and individual medical practices, reference and physician office laboratories and outpatient clinics. We typically sell the majority of our product spectrum through direct sales persons who are located within our operations in the individual countries where our products are sold and supported by product specialists. In addition, in some countries we sell primarily low-end products (such as low-end ultrasound and low-end x-ray) through dealers. Our in-vitro diagnostics product spectrum, while typically sold through a dedicated diagnostics sales force, is in some regions sold through dealer relationships. A small portion of our revenue involves delivery of certain of our products and components to competitors on an original equipment manufacturer (OEM) basis. Our products are serviced primarily through our own dedicated personnel.

We have research and development and OEM cooperation agreements with various companies, including with Bruker, in the field of magnetic resonance imaging; Toshiba, in the field of ultrasound and magnetic resonance imaging; Matsushita, for low-and mid-range ultrasound systems; and Jeol in the field of in-vitro diagnostics. We also have joint ventures including with Philips and Thales, to manufacture flat panel detectors for medical imaging; and with Mochida Pharmaceutical Co. Ltd., in the field of ultrasound in Japan.

Our principal competitors in medical imaging are General Electric, Philips, Toshiba, Hitachi and Hologic. Other competitors include McKesson and Cerner, for healthcare information technology systems; Sonova (formerly Phonak), William Demant and GN Resound, for audiology (hearing aids); Elekta and Varian Medical, for oncology care systems; and Roche, Abbott and Beckman Coulter, for in-vitro diagnostics. The trend toward consolidation in our industry continues. Competition among the leading companies in our field is strong, including with respect to price.

### **Equity Investments**

During fiscal 2008, the scope of the former segment Strategic Equity Investments (SEI) was expanded and SEI was renamed as Equity Investments. Results for Equity Investments are stated on a retroactive basis to provide a meaningful comparison with prior periods. In general, the segment Equity Investments comprises investments of Siemens, accounted for by the equity method, at cost, or as assets held for sale, and current available-for-sale financial assets, which are not allocated to a Sector, a Cross-Sector Business, SRE, Pensions or Treasury for strategic reasons.

The main investments within Equity Investments are:

**Nokia Siemens Networks B.V. (NSN)**: NSN began operations in the third quarter of fiscal 2007 and includes the carrier-related operations of Siemens and the Networks Business Group of Nokia. NSN is a leading supplier in the telecommunications infrastructure industry.

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**BSH Bosch und Siemens Hausgeräte GmbH (BSH)**: BSH is a leading manufacturer of household appliances, offering an extensive range of innovative products tailored to customer needs and global megatrends alike. BSH was founded as a joint venture in 1967 between Robert Bosch GmbH and Siemens.

**Fujitsu Siemens Computers (Holding) B.V. (FSC)**: FSC is one of Europe s leading IT manufacturer, offering a broad array of innovative products, services and infrastructure solutions. FSC was established as a joint venture holding company by Fujitsu Limited and Siemens in 1999. In fiscal 2006, FSC acquired the Product Related Services (PRS), the service and maintenance business of the former Siemens Business Services (SBS). As of September 30, 2008, our investment in FSC is classified as held for sale. At the beginning of November 2008 Siemens signed an agreement to sell its 50% stake in FSC to Fujitsu Limited. The transaction, which is subject to the approval of regulatory authorities, is expected to close in the third quarter of fiscal 2009.

Further main investments within Equity Investments resulted from organizational adjustments:

In the fourth quarter of fiscal 2008, Siemens sold a 51% stake in **Siemens Enterprise Communications GmbH & Co. KG (SEN)** a leading provider of open communications solutions for enterprise customers to The Gores Group, U.S, which contributed a network equipment and security solutions provider as well as a call center software company to complement the SEN business and form a new company called Enterprise Networks Holding B.V. (EN) based in the Netherlands. During the fourth quarter of fiscal 2008, Siemens—share of 49% in the newly formed EN business was included in Equity Investments. SEN was previously reported within discontinued operations.

Also at the end of fiscal 2008, Siemens stake of 49% in **Krauss-Maffei Wegmann GmbH & Co. KG**, which was formerly reported within Corporate Items, was reclassified as part of Equity Investments. Krauss-Maffei Wegmann has a leading position in the defence technology market.

Furthermore during the fourth quarter of fiscal 2008 we transferred our share of 50% in **Siemens Elin Buildings & Infrastructure GmbH & Co. KG**, Austria, a provider of technical building equipment and installation services, to Equity Investments. Siemens Elin Buildings & Infrastructure GmbH & Co. KG was previously reported within Other Operations. Beginning of fiscal 2009, Siemens Elin Buildings & Infrastructure GmbH & Co. KG was renamed as **ELIN GmbH & Co. KG**.

Beginning of fiscal 2009, Siemens closed the sale of **Siemens Home and Office Communication Devices GmbH & Co. KG (SHC)** to **ARQUES Invest Potenzial GmbH**, Germany, which was renamed as Gigaset Communications GmbH (GC). In fiscal 2008, SHC was wholly owned by Siemens and reported within Other Operations. During the fourth quarter of fiscal 2008, Siemens acquired a stake of 19.8% in **ARQUES Value Development GmbH**, which owns all shares of GC. Our stake in ARQUES Value Development GmbH is reported within Equity Investments as of September 30, 2008. GC focuses on cordless phones and broadband and home entertainment devices.

For additional information on investments held in Equity Investments, see Item 5: Operating and Financial Review and Prospects Fiscal 2008 Compared to Fiscal 2007 Segment Information Analysis Equity Investments, Item 7: Major Shareholders and Related Party Transactions Related Party Transactions, as well as Notes to Consolidated Financial Statements.

### **Siemens IT Solutions and Services**

Siemens IT Solutions and Services designs, builds and operates both discrete and large scale information and communications systems. Siemens IT Solutions and Services offers comprehensive information technology and

communications solutions from a single source. While mainly performing operations related services, we create solutions for customers by drawing on our management consulting resources to redesign customer processes; on our professional services to integrate, upgrade, build and install information technology systems; and on our operational capabilities to run these systems on an ongoing basis.

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The following chart provides key financial data concerning Siemens IT Solutions and Services.

Year ended September 30, 2008

Total revenue 5.325 billion
External revenue 3.845 billion
External revenue as percentage of Siemens revenue 4.97%
Profit 144 million

The following chart shows the geographic distribution of Siemens IT Solutions and Services external revenue in fiscal 2008:

In its current form, Siemens IT Solutions and Services offers its solutions and services to external customers in the following areas:

*Industry-Energy-Healthcare*, which includes the automotive, discrete manufacturing, mobility and process industries as well as the energy and healthcare markets;

*Public sector*, which includes defense & intelligence, public security, employment services and public administration; and

*Service industries*, which includes customers in telecommunications and internet services, media, and in financial services and consulting services.

On a combined basis, Siemens is the largest customer of Siemens IT Solutions and Services, accounting for 28% of total revenue in fiscal 2008.

The types of services we offer include:

project-oriented consulting, design and implementation services, such as selecting, adapting and introducing new solutions to support business processes, as well as integration of systems and enterprise applications.

outsourcing services (full-scale IT operations spanning hosting, call center, network and desktop services) as well as operation of selected business processes (e.g. financial services back-office operations).

software development such as design and implementation of software solutions for the three Siemens Sectors Industry, Energy and Healthcare as well as for external customers. In fiscal 2009, Siemens will create a central software house within Corporate Technology. This software house will include our software programming capabilities for the three Siemens Sectors.

Siemens IT Solutions and Services solutions and services are designed to support the following core processes of our customers:

customer relationship management, to assist businesses in aligning their organizations to better serve the needs and requirements of their customers;

business information management, to improve our customers business processes, including services and solutions for business information, document and product data management;

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supply chain management, to facilitate the efficient interplay of all of a business operational processes with those of its suppliers;

enterprise resource management, to optimize a customer s internal management and production processes; and

e-commerce systems and solutions in a range of industries, to allow customers to offer a variety of Internet-based services through design and implementation of software for communications and transactions applications.

Most of our consulting and design services involve information technology and communications systems that we also build and operate. At the same time, we also design and build systems and provide services using the software of several companies with which we have established relationships, such as SAP, Microsoft and Fujitsu Siemens Computers.

The largest customers of Siemens IT Solutions and Services in fiscal 2008 included Nokia Siemens Networks (NSN), the BBC, National Savings & Investment, Deutsche Bank and RAG AG.

We have our own sales and delivery force. We operate worldwide in more than 40 countries.

Our most significant competitors vary by region and type of service. A few are global, full-service IT providers such as IBM s Global Services division, EDS, Accenture, CSC and HP Services. One of our competitors that focuses more narrowly on specific regions or customers is T-Systems, a unit of Deutsche Telekom, in Germany. As a service business, we require strong local presences and the ability to build close customer relationships and provide customized solutions while achieving economies of scale and successfully managing risks in large projects.

The IT services market has recovered but continues to be highly competitive; in fiscal 2008 ongoing commoditization of the IT services industry and the entry of new players such as Indian companies into the European market kept price pressure and the need for cost reduction at a high level, and we expect these trends to continue. According to Gartner, Inc., the IT service market is further consolidating.

We enter into large scale, and sometimes long-term projects. The large size of some of these projects, as well as the long-term frame contracts with our largest customers occasionally expose us to technical performance, customer- or country-related risks. Risks associated with long-term outsourcing contracts remain a management priority at Siemens IT Solutions and Services. For additional information with respect to our long-term contracts, see Item 3: Key Information Risk Factors.

### **Siemens Financial Services (SFS)**

Siemens Financial Services provides a variety of financial services and products both to third parties and, on arm s length terms, to other Siemens entities and their customers. We are comprised of five business units, which can be classified as either capital businesses (consisting of the Commercial Finance Europe/APAC (COFEA), Commercial Finance U.S. (COFUS) and the Equity component of the business unit Equity & Project Finance) or fee businesses (consisting of the Treasury and Investment Management business unit, the Insurance business unit and the Project and Export Finance component of the business unit Equity & Project Finance). The capital businesses offer vendor programs to external manufacturers and support Siemens sales with leasing and lending programs. The capital businesses also provide receivables financing to external parties and make equity investments in mainly infrastructure projects where Siemens is a principal supplier. However, receivable financing within the Siemens group has been discontinued. The fee businesses support and advise Siemens concerning financial risk management and investment

management and provide an important contribution to Siemens by arranging financing for Siemens projects. Most of our fee business is generated internally (i.e. with other Siemens entities as the customer), and most of our capital business is generated externally. Within Commercial Finance businesses, which are our largest capital businesses, we use internal vendors (the Siemens group), but also external vendors and other indirect origination channels such as the secondary market as intermediators to generate leasing and lending business.

We act according to banking industry standards in the international financial markets in our transactions with both Siemens and third parties.

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The following chart provides key financial data concerning Siemens Financial Services.

Year ended September 30, 2008

Total assets
Total assets as percentage of Siemens assets
Profit

11.328 billion 12.00% 286 million

Total assets increased from 8.912 billion at September 30, 2007 to 11.328 billion at September 30, 2008, due to increased activities in purchasing loan receivables from the secondary market by business unit COFEA for the United Kingdom and COFUS for the United States. Lease receivables and equipment leased under operating leases (together accounting for approximately 56% of our assets) were our principal assets at September 30, 2008. The main sources of our earnings are interest income, dividends and fee income, with the latter stemming primarily from our internal advisory businesses.

Commercial Finance Europe/APAC (COFEA) and Commercial Finance U.S. (COFUS). Our principal product in these business units is equipment lease financing, where we typically purchase equipment supplied by various Siemens entities or third-party manufacturers and lease it to the customer for a specified term, generally with an option for the customer to purchase the equipment or renew the lease at the end of the term. Our leasing business consists of finance leases, and of operating leases (21% of the total book value of our leased assets at September 30, 2008) where we take residual risks. We also offer our clients services complementary to our leasing business, including services relating to the management of their leased equipment base and product upgrade services.

Siemens Financial Services plans to modify its assets structure going forward to give greater weight to commercial finance and project loans. These are loans that are used not only to finance equipment, but also to provide corporate or project funding, in most cases in senior secured structures. For COFEA we have established a structured finance team through which we participate in large transactions via syndications. This team is also involved in the origination of financings for larger Siemens related transactions. All these transactions are individually assessed by our own risk management team and are intended to be held until maturity.

COFEA purchases trade receivables and other accounts from external customers and COFUS offers our clients asset-based lending, i.e. loans that are primarily secured by accounts receivable and inventory.

COFEA and COFUS finance both Siemens and third-party equipment. The associated Siemens products are delivered primarily by the Healthcare Sector, but to a lesser extent also by Divisions within the Industry and Energy Sectors as well as by Fujitsu Siemens Computers (only COFEA), Siemens IT and Solutions Services.

Equity and Project Finance. The Equity and Project Finance business unit advises other Siemens entities (e.g., Sectors and Divisions) on project and sales financing transactions. Equity and Project Finance advisory comprises the work of structuring and arranging sales related financing for Siemens Sectors or operating companies and consortia where Siemens is participating. Advisory is supplemented by Centers of Competences to complex and state-of-the art financing topics like Public-, Private Partnerships, as well as Forfeiting and Export- and Investment guarantees. We have built up a global network and cooperate with various financial institutions on both the national and international level. We have established contacts with special international financing institutions like World Bank and Asian Developments Bank as well as with national and international export credit agencies, like Euler Hermes, Coface, Sace and USExim and Japanese Trading Houses, et al. Services are centered around administration, application and issuance of bonds, guarantees and other sureties from banks either for Siemens AG or SFS. Furthermore, Services

comprises the letters of credit team. Both Advisory and Services (guarantees) are based and supplemented by its involvement in various corporate governance tasks resulting from corporate directives such as the Credit and Guarantee guidelines.

Through the Equity and Project Finance business unit Siemens Project Ventures GmbH, we also develop and make equity investments in a broad range of infrastructure projects. We concentrate entirely on projects with a visible role for Siemens as a supplier or service provider. Our investment focus is on power projects (thermal and renewable), medical projects and other infrastructure projects such as airports or transportation systems.

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From October 1, 2007, Siemens Venture Capital (SVC), Siemens corporate venture organization, has been integrated into SFS and is today part of the business unit Equity and Project Finance. Its goal is to identify and fund investments in emerging and innovative technologies that will enhance the core business scope of Siemens, particularly in the focus areas Industry, Energy and Healthcare. Siemens Venture Capital therefore conducts direct investment in start-up companies and indirect investments in Venture Capital funds and has built a Private Equity Advisory business as well.

At September 30, 2008, the equity investment in infrastructure projects and Venture Capital amounted to approximately 4% of the total assets of Siemens Financial Services and 0.4% of the total assets of Siemens.

Treasury and Investment Management. The Treasury segment of this business unit provides services to Siemens Corporate Finance, including cash management and payment (including inter-company payments) and capital market financing. It is planned to warehouse all short term trade accounts receivable (essentially all with an original tenor of up to 365 days) of the Siemens group at Siemens Corporate Finance under the roof of Siemens Credit Warehouse. The objective of warehousing the group s trade receivables is central risk management as well as providing the means for receivables securitization, i.e. providing for an additional funding instrument. In addition, we pool and manage interest rate and currency risk exposure of other Siemens entities and, in the name and for the account of Siemens Corporate Finance, enter into derivative financial instruments with third-party financial institutions to offset pooled exposures. Derivative activities in the name of Siemens Corporate Finance are described under Item 11: Quantitative and Qualitative Disclosure About Market Risk. We also offer treasury consulting services and cash management systems to third-party customers. The Investment Management segment of this business unit manages pension assets for Siemens and other institutional clients as well as mutual funds. This segment operates in Germany and Austria through its companies Siemens Kapitalanlagegesellschaft mbH (SKAG) and Innovest AG.

**Insurance.** This business unit acts as insurance broker for Siemens and external customers. With our Industrial Insurance Solutions we support Siemens and non-affiliated industrial companies as a competent partner for all insurance related matters, such as claims management including risk transfer to insurance and financial markets. We also act as a broker of company-financed insurances for employees on business trips and foreign assignments. With our Private Finance Solutions we offer a wide range of quality products in the areas of insurance, asset management, pensions and home loan banking for staff at Siemens and non-affiliated companies. The focus of our activities is in Germany. We offer our services via the Internet partly for direct online conclusion.

Most of our fee business is generated internally (with Siemens being our customer), and more than 75% of the profit of our capital business (leasing, loans, receivables financing, asset-based lending, equity investments) is generated externally. Within the Commercial Finance business our largest capital business we work with internal vendors (the Siemens entities) and external vendors to generate equipment business, but we also have some direct business. Moreover, we use financial intermediaries (i.e. other banks and financial institutions) for business origination mainly on the secondary markets.

Our main sources of risk are our external customers—credit risk and the risk associated with our equity portfolio. If the spill-over effects of the financial market crisis into the real economy continue, increased risk charges may be expected. Interest rate and currency exposures are typically matched. The funding for Siemens Financial Services is provided by the Siemens—corporate treasury.

Our competition mainly includes captive finance companies, independent commercial finance companies and leasing/receivables financing operations related to banks as well as asset management companies. Particularly in the Commercial Finance business, competition consists of many local players and therefore is different from country to country. There are, however, a few international competitors such as General Electric Commercial Finance, CIT Group, Société General Equipment Finance and the De Lage Landen. In the course of the recent credit crisis there are opportunities for financial institutions with a strong balance sheet and funding basis such as SFS as part of Siemens.

Some banks have pulled out of the Commercial Finance business, but there is still significant pressure from companies that have not been hit severely by the credit crisis.

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## **Employees and Labor Relations**

The following tables show the division of our employees by segments and geographic region as of September 30 for each of the years shown:

# **Employees by Segments\***

	As of	As of September 30,		
	2008	2007	2006	
	(in	(in thousands)		
Industry	222	209	193	
Energy	83	73	66	
Healthcare	49	43	36	
Siemens IT Solutions and Services	41	40	34	
Siemens Financial Services	2	2	2	
Other**	30	31	40	
Total	427	398	371	

# **Employees by Geographic Region\***

	As of	As of September 30,		
	2008	2007	2006	
	(in	(in thousands)		
Europe, C.I.S., Africa	250	237	230	
therein Germany	132	126	123	
Americas	98	92	83	
therein U.S.	69	66	59	
Asia, Australia, Middle East	79	69	58	
therein China	32	24	21	
therein India	17	17	13	
Total	427	398	371	

A significant percentage of our manufacturing employees, especially in Germany, are covered by collective bargaining agreements determining working hours and other conditions of employment, and are represented by works

<sup>\*</sup> Continuing Operations.

<sup>\*\*</sup> Includes employees in corporate functions and services and business units not allocated to any Sector or Cross-Sector Businesses.

<sup>\*</sup> Continuing operations.

councils. Works councils have numerous rights to notification and of codetermination in personnel, social and economic matters. Under the German Works Constitution Act (*Betriebsverfassungsgesetz*), works councils are required to be notified in advance of any proposed employee termination, they must confirm hiring and relocations and similar matters, and they have a right to codetermine social matters such as work schedules and rules of conduct. Management considers its relations with the works councils to be good.

During the last three years, we have not experienced any major labor disputes resulting in work stoppages.

#### **Environmental Matters**

In each of the jurisdictions in which we operate, Siemens is subject to national and local environmental and health and safety laws and regulations that affect our operations, facilities, products, and, in particular, our former nuclear power generation business. These laws and regulations impose limitations on the discharge of pollutants into the air, soil and water, establish standards for the treatment, storage and disposal of solid and hazardous waste.

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Whenever necessary, remediation and clean up measures are implemented and budgeted accordingly. Because of our commitments to protecting the environment and conservation and because we recognize that leadership in environmental protection is an important competitive factor in the marketplace, we have incurred significant costs to comply with these laws and regulations and we expect to continue to incur significant compliance costs in the future.

In 1994, we closed a site in Hanau, Germany, that we had used for the production of uranium and mixed-oxide fuel elements. A smaller related site in Karlstein, where we operated a nuclear research and service center, was closed in 1989. We are in the process of cleaning up both facilities in accordance with the German Atomic Energy Act. We have developed a plan to decommission the facilities that involves the following steps: clean-out, decontamination and disassembly of equipment and installations, decontamination of the facilities and buildings, sorting of radioactive materials and intermediate and final storage of radioactive waste. This process will be supported by ongoing engineering studies and radioactive sampling under the supervision of German federal and state authorities. The German Atomic Energy Act requires that radioactive waste be transported to a government-developed storage facility, which, in our case, we do not expect to be available until 2030. We expect that the process of decontamination, disassembly and sorting of radioactive waste will continue until 2012. We will be responsible for storing the material until the government-developed storage facility is available. With respect to the Hanau facility, the process of setting up intermediate storage for radioactive waste has neared completion; on September 21, 2006 we received official notification from the competent authorities that the Hanau facility has been released from the scope of application of the German Atomic Energy Act and that its further use is unrestricted under that Act. However, the State of Hessen still requires us to monitor the ground water until uranium levels consistently meet targets set by the State. The ultimate costs of this project will depend, in part, on where the government-developed storage facility is located and when it becomes available. We have a provision of 648 million at September 30, 2008, with respect to this matter. This provision is based on a number of significant estimates and assumptions as to the ultimate costs of this project. We evaluated this amount to be adequate to cover the present value of the costs associated with this project, based on current estimates. For additional information, see Notes to Consolidated Financial Statements.

The Directive of the European Parliament and of the Council on the Restriction of the Use of Certain Hazardous Substances in Electrical and Electronic Equipment (2002/95/EC RoHS) has an impact on some of our products. The RoHS-Directive bans the use in electrical and electronic equipment of certain hazardous substances. We are complying with the substance bans of the RoHS-Directive. However, with the recent divestitures of SEN and SHC, two of the entities most affected by this directive are no longer members of the Siemens Group, thereby significantly reducing the impact of the directive on Siemens. The current review of the RoHS-Directive by the EU-Commission may lead to changes in the scope of that Directive (e.g. inclusion of medical equipment after 2014), but details are not yet known. Restrictions on the use of certain substances comparable to those of the RoHS-Directive are under discussion in several other states, such as the U.S., Australia, Argentina, China and South Korea.

The Regulation (EC) No 1907/2006 of the European Parliament and of the Council of December 18, 2006 concerning the Registration, Evaluation, Authorisation and Restriction of Chemicals (REACH), which entered into force in part on June 1, 2007, has a certain impact on our business.

We do not expect the existing and the upcoming product related regulations (such as REACH, RoHS and WEEE (Waste Electrical and Electronic Equipment No 2002/96/EC WEEE)) to have a material adverse affect on our results of operations or financial condition.

In Germany a new Environmental Code (Umweltgesetzbuch) is scheduled for the near future. As a first step, the rules regarding an integrated permit for industrial installations will be transferred from the Federal Immissions Protection Law (Bundes-Immissionsschutzgesetz) to the new Environmental Code. However, we do not expect substantial changes as regards content. The codification mainly targets a better systematic arrangement and simplification of the existing law.

A significant number of our production sites are affected by the EU-Directive (2004/35/CE) addressing the prevention and remediation of environmental damage. In addition to the previously applicable remediation measures, the directive requires remediation for damage to protected species and natural habitats. However, the

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directive applies for damages caused by emissions made after 2007. We have obtained insurance coverage which is available in the market for the increased risks.

It is our policy to comply with environmental requirements and to provide workplaces for employees that are safe, environmentally sound, and that do not adversely affect the health or environment of their communities. We have obtained all material environmental permits required for our operations and all material environmental authorizations required for our products. In fiscal year 2008, as in previous years, we conducted an audit of our environmental compliance, and on that basis we believe that we are in substantial compliance with all environmental and health and safety laws and regulations. In principle, however, there is a risk that we may incur expenditures significantly in excess of our expectations to cover environmental liabilities, to maintain compliance with current or future environmental and health and safety laws and regulations and/or to undertake any necessary remediation.

### **Property**

Siemens and its consolidated subsidiaries have, as of September 30, 2008, approximately 216 production and manufacturing facilities (more than 50% production space ratio) throughout the world. Approximately 90 of these are located in the Europe/C.I.S./Africa region, with approximately 42 in Germany, and approximately 89 are located in the Americas region, with approximately 74 in the United States. We also have 37 facilities in the Asia/Australia/Middle East region. Siemens also owns or leases other properties including office buildings, warehouses, research and development facilities and sales offices in approximately 190 countries.

Siemens principal executive offices are located in Munich, Germany.

None of our properties in Germany is subject to mortgages and other security interests granted to secure indebtedness to financial institutions. We have granted security interests in other jurisdictions.

We believe that our current facilities are in good condition and adequate to meet the requirements of our present and foreseeable future operations.

## **Intellectual Property**

Siemens worldwide has several thousand patents and licenses covering its products and services. Research and development is a priority throughout Siemens on a Sector, Cross-Sector Business and Division basis. For a discussion of the main focus of the current research and development efforts of each Sector, see Item 5: Operating and Financial Review and Prospects Business Overview Research and Development. Siemens also has thousands of trademark registrations worldwide. However, neither the Company, nor any Sector or Cross-Sector Business or Division is dependent on any single patent, license or trademark or any group of related patents, licenses or trademarks.

#### **Legal Proceedings**

## **Public Corruption Proceedings**

#### **Governmental and Related Proceedings**

Public prosecutors and other government authorities in jurisdictions around the world are conducting investigations of Siemens and certain of our current and former employees regarding allegations of public corruption, including criminal breaches of fiduciary duty including embezzlement, as well as bribery, money laundering and tax evasion, among others. These investigations involve allegations of corruption at a number of Siemens business units.

On October 4, 2007, pursuant to the application of the Munich prosecutor, the Munich district court imposed a fine of 201 million on Siemens. According to the court s decision, a former manager of the former Communications (Com) Group, acting in concert with others, committed bribery of foreign public officials in Russia,

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Nigeria and Libya in 77 cases during the period from 2001 to 2004 for the purpose of obtaining contracts on behalf of the Company. In determining the fine, the court based its decision on unlawfully obtained economic benefits in the amount of at least 200 million which the court determined the Company had derived from illegal acts of the former employee, to which an additional fine in the amount of 1 million was added. The decision of the Munich district court and the settlement (tatsächliche Verständigung) entered into the same day with the German tax authorities, and which was reflected in the fiscal 2007 consolidated financial statements, concluded the German investigations into illegal conduct and tax violations only as they relate to Siemens AG and only as to the former Com Group.

The Munich public prosecutor continues to conduct an investigation of certain current and former employees of the Company on suspicion of criminal breaches of fiduciary duty including embezzlement, as well as bribery and tax evasion. The investigation of the Munich public prosecutor extends beyond the former Communications (Com) group. To date, the Munich public prosecutor has announced that groups under investigation include Siemens former Power Transmission and Distribution (PTD) group, in which a former member of the Managing Board is a suspect, the former Power Generation (PG) group, the former Medical Solutions (Med) group, the former Transportation Systems (TS) group and Siemens IT Solutions and Services group.

The Munich prosecutor also announced an investigation against the former Chairman of the Supervisory Board, the former CEO and other former members of the Supervisory Board and of the Managing Board of Siemens AG. The investigation is based on Section 130 of the German Law on Administrative Offences regarding violations of the duty to take appropriate supervisory measures required to prevent breaches of criminal and administrative law.

In addition, there is a significant number of ongoing investigations into allegations of public corruption involving the Company, certain of our current and former employees or projects in which the Company is involved in a number of jurisdictions around the world, including Argentina, Austria, Bangladesh, China, Germany, Greece, Hungary, Indonesia, Israel, Italy, Malaysia, Nigeria, Norway, Poland, Russia, Switzerland, Vietnam and the U.S. among others. Specific examples include the following:

As previously reported, there are ongoing investigations in Switzerland, Italy, and Greece into allegations that certain current and former employees of the former Com Group opened slush fund accounts abroad and operated a system to misappropriate funds from the Company. The Company has learned that Liechtenstein prosecutors have transferred their investigation to Swiss and Munich prosecutors.

As previously reported, Milan, Italy and Darmstadt, Germany prosecutors investigated allegations that former Siemens employees provided improper benefits to former employees of Enel in connection with Enel contracts. In Italy, legal proceedings against two former employees ended when the patteggiamento (plea bargaining procedure without the admission of guilt or responsibility) by the charged employees and Siemens AG entered into force in November 2006. Prosecutors in Darmstadt brought charges against two other former employees not covered by the patteggiamento. In May 2007, the Regional Court of Darmstadt sentenced one former employee to two years in prison, suspended on probation, on counts of commercial bribery and embezzlement. Another former employee was sentenced to nine months in prison, suspended on probation, on counts of aiding and abetting commercial bribery. In connection with these sentences, Siemens AG was ordered to disgorge 38 million of profits. In August 2008, the German Federal Supreme Court (Bundesgerichtshof) reversed the convictions of the former employees on counts of commercial bribery and aiding and abetting commercial bribery. As a consequence, the Federal Supreme Court also reversed the disgorgement order of 38 million of profits by Siemens AG.

The public prosecutor in Milan, Italy is investigating allegations as to whether two employees of Siemens S.p.A. made illegal payments to employees of the state-owned gas and power group ENI. In November 2007, the public prosecutor filed charges against the two employees, Siemens S.p.A. and one of its subsidiaries, as

well as against other individuals and companies not affiliated with Siemens.

The public prosecutor in Wuppertal, Germany is conducting an investigation against Siemens employees regarding allegations that they participated in bribery related to the awarding of an EU contract for the refurbishment of a power plant in Serbia in 2002.

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The Norwegian government is investigating payments made by Siemens for golf trips in 2003 and 2004, which were attended by members of the Norwegian Department of Defense, and allegations of bribery and overcharging of the Norwegian Department of Defense related to the awarding of a contract for the delivery of communication equipment in 2001.

The public prosecutor in Athens, Greece concluded his preliminary investigation relating to allegations of active and passive bribery of public officials, money laundering and aiding and abetting the foregoing, in connection with, among others, a telecom contract relating to the 2004 Olympic Games awarded by the Greek government to Siemens and purchases of telecom equipment by the Hellenic Telecommunications Organization SA (OTE) in the late 1990s. In July 2008, the prosecutor named several suspects, including several former Siemens employees, and transferred the case to an investigative Magistrate s Court in Athens, which can issue criminal charges against specific individuals. Separately, preliminary investigations continue into allegations of bribery by Siemens of the Greek national railways and of the Greek Ministry of Defense and the Military. The Greek Ministry of Finance has also announced tax probes into the local operations of Siemens.

Siemens Zrt. Hungary and certain of its employees are being investigated by Hungarian authorities in connection with allegations concerning suspicious payments in connection with consulting agreements with a variety of shell corporations and bribery relating to the awarding of a contract for the delivery of communication equipment to the Hungarian Armed Forces.

The Vienna, Austria public prosecutor is conducting an investigation into payments between 1999 and 2006 relating to Siemens AG Austria and its subsidiary VAI for which valid consideration could not be identified.

Authorities in Russia are conducting an investigation into the award of contracts to Siemens for the delivery of medical equipment to public authorities in Yekaterinburg in the years 2003 to 2005.

In October 2008, U.S. authorities conducted a search at the premises of Siemens Building Technologies Inc. in Cleveland, Ohio in connection with a previously ongoing investigation into activities with Cuyahoga County government agencies.

There are currently numerous public corruption-related governmental investigations in China, involving several divisions of Siemens Ltd. China, primarily the former group Med, but also the former group Automation & Drives and Siemens IT Solutions and Services. The investigations have been initiated by prosecutors in several regions and provinces, including Guangdong, Jilin, Xi an, Wuxi, Shanghai, Ting Hu, Shandong, Hunan, and Guiyang.

The Argentinean Anti-Corruption Authority is conducting an investigation into corruption of government officials in connection with the awarding to Siemens in 1998 of the contract for the development and operation of a system for the production of identity cards, border control, collection of data and voters registers. A search was executed at the premises of Siemens Argentina and Siemens IT Services SA in Buenos Aires in August 2008. The Argentinean investigative judge also requested judicial assistance from the Munich prosecutor and the federal court in New York.

In June 2008, the court of first instance in Kalimantan Province, Indonesia, found the head of the former Med group of Siemens PT Indonesia not guilty of the allegations that he participated in bribery, fraud, and overcharging related to the awarding of a contract for the delivery of medical equipment to a hospital in 2003. The decision has been appealed by the prosecutor.

As previously reported, the U.S. Department of Justice (DOJ) and the U.S. Securities and Exchange Commission s (SEC) enforcement division are conducting investigations of possible criminal and civil violations, respectively, by Siemens of the U.S. Foreign Corrupt Practices Act (FCPA), some of which relate to the matters described above. The Company is cooperating with these investigations.

The SEC and the DOJ are also investigating possible violations of U.S. law by Siemens in connection with the Oil-for-Food Program. The Company is cooperating with the SEC and DOJ. A French investigating magistrate

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commenced a preliminary investigation regarding the participation of French companies, including Siemens France S.A.S., in the Oil-for-Food Program. German prosecutors also began an investigation in this matter in August 2007. Siemens is cooperating with the authorities in France and Germany.

As a result of the above described matters and as a part of its policy of cooperation, Siemens contacted the World Bank and offered to assist the World Bank in any matter that might be of interest to the World Bank. Since that time, Siemens has been in contact with the World Bank Department of Institutional Integrity and intends to continue its policy of cooperation. Siemens was also contacted by representatives of regional development banks, including the Inter-American Development Bank, the Asian Development Bank, the African Development Bank, the European Bank for Reconstruction and Development and the European Investment Bank, regarding anti-corruption inquiries and other matters of relevance to them.

In May 2008, Siemens received a decision issued by the Controller of the United Nations upon the recommendation of the Vendor Review Committee of the United Nations Secretariat Procurement Division (UNPD). According to the decision, which is based on the Fifth and Final Report (IIC Report) of the Independent Inquiry Committee into the United Nations Oil for Food Program, Siemens Medical Solutions was to be suspended for a minimum period of six months, effective as of May 23, 2008, from the UNPD Vendor Roster. Siemens appealed the decision. The review of the decision is pending.

In November 2008, Siemens AG announced that it would accrue a provision in the amount of approximately 1 billion in fiscal year 2008 in connection with ongoing discussions with the Munich public prosecutor, the SEC and DOJ for the purpose of resolving their respective investigations.

#### **Civil Litigation**

In February 2007, an alleged holder of Siemens AG American Depositary Shares filed a derivative lawsuit with the Supreme Court of the State of New York against certain current and former members of Siemens AG s Managing and Supervisory Boards as well as against Siemens AG as a nominal defendant, seeking various forms of relief relating to the allegations of corruption and related violations at Siemens. The suit is currently stayed.

In July 2008, OTE filed a lawsuit against Siemens AG in the district court of Munich, Germany seeking to compel Siemens to disclose the outcome of its internal investigations with respect to OTE. OTE seeks to obtain information with respect to allegations of undue influence and/or acts of bribery in connection with contracts concluded with OTE from 1992 to 2006. On September 25, 2008, Siemens was served with the complaint by the district court.

The Company has become aware of media reports that in June 2008 the Republic of Iraq filed an action requesting unspecified damages against 93 named defendants with the United States District Court for the Southern District of New York on the basis of findings made in the IIC Report. Siemens S.A.S France, Siemens A.S. Turkey and Osram Middle East FZE, Dubai are reported to be among the 93 named defendants. None of the Siemens affiliates have been served to date.

The Company remains subject to corruption-related investigations in the United States and other jurisdictions around the world. As a result, additional criminal or civil sanctions could be brought against the Company itself or against certain of its employees in connection with possible violations of law, including the FCPA. In addition, the scope of pending investigations may be expanded and new investigations commenced in connection with allegations of bribery and other illegal acts. The Company s operating activities, financial results and reputation may also be negatively affected, particularly due to imposed penalties, fines, disgorgements, compensatory damages, third-party litigation, including by competitors, the formal or informal exclusion from public procurement contracts or the loss of business licenses or permits. As previously reported and as described above, the Munich district court imposed a fine in

October 2007 and the Company recorded a provision in fiscal 2008 in connection with the investigations. However, no additional charges or provisions for any such penalties, fines, disgorgements or damages have been recorded or accrued as management does not yet have enough information to estimate such amounts reliably. The Company expects that additional expenses and provisions will need to be recorded in the future for penalties, fines, damages or other charges, which could be material, in connection with the investigations. The Company will also have to bear the costs of continuing investigations and related legal

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proceedings, as well as the costs of on-going remediation efforts. Furthermore, changes affecting the Company s course of business or changes to its compliance programs beyond those already taken may be required, including any changes that may be mandated in connection with a resolution of the ongoing investigations.

# Siemens Response

The Company engaged Debevoise, an independent external law firm, to conduct an independent and comprehensive investigation to determine whether anti-corruption regulations have been violated and to conduct an independent and comprehensive assessment of the compliance and control systems of Siemens. Debevoise reports directly and exclusively to the Compliance Committee of the Supervisory Board and is being assisted by forensic accountants from the international accounting firm Deloitte & Touche.

In July 2008, the Supervisory Board of Siemens AG resolved to claim damages from former members of the former Corporate Executive Committee of the Managing Board of Siemens AG. The claims are based on breaches of their organizational and supervisory duties in view of the accusations of illegal business practices and extensive bribery that occurred in the course of international business transactions and the resulting financial burdens to the Company. Claims are being asserted against ten former executives, including two former Chief Executive Officers of Siemens and a former Chief Financial Officer. Claims for damages are also being brought against one of the aforementioned ten former executives and one additional former member of the Managing Board in connection with payments made to the former head of the independent employee association AUB (Arbeitsgemeinschaft Unabhängiger Betriebsangehöriger). The former executives have been invited to respond to the claims before legal action for damages is taken. In addition, in September 2008, two former chairmen of the Supervisory Board, one of whom is also a former CEO and referred to above, have been invited to respond to allegations that they had breached their supervisory duties, before the Company considers further steps and the possible enforcement of damage claims against them.

As previously reported, during fiscal year 2007, the Company conducted an analysis of the impact on the Company s financial statements of issues raised by allegations of violations of anti-corruption legislation. Please refer to Item 5: Operating and Financial Review and Prospects Financial Impact of Compliance Matters of the Annual Report on Form 20-F for the fiscal year ended September 30, 2007. During fiscal year 2008, Debevoise has identified and reported to the Company evidence of payments to business consultants, sales-related intermediaries and cash payments. The Company has analyzed whether such payments were considered in its analysis of income tax non-deductible payments conducted in fiscal 2007 and identified no additional income tax impact from such payments. The Company is also analyzing certain inter-company transactions identified by Debevoise and does not expect a significant impact on its consolidated financial statements from these transactions.

As previously reported, the Company also investigates evidence of additional bank accounts at various locations. The Company is investigating the amount of the funds, as well as whether such funds can be recorded on the Company s balance sheet. Certain funds have been frozen by authorities. Approximately 11 million was recorded in the Company s consolidated balance sheet for fiscal 2007, mostly relating to funds paid back by a former officer in January 2007 and funds received from a trust account in October and November 2007. In October and November 2008, the Company recovered additional funds in immaterial amounts from certain such accounts.

The Company has implemented a number of remediation measures to improve the compliance procedures and internal controls and is committed to continuing to diligently and vigorously review its anti-corruption controls and processes. Please refer to Item 15: Controls and Procedures.

### **Antitrust Proceedings**

The Company is the subject of antitrust investigations and proceedings in a number of jurisdictions around the world. Specific examples are described below.

A Mexican governmental control authority barred Siemens Mexico from bidding on public contracts for a period of three years and nine months beginning November 30, 2005. This proceeding arose from allegations that Siemens Mexico did not disclose alleged minor tax discrepancies when it was signing a public contract in 2002. Upon appeal by Siemens Mexico, the execution of the debarment was stayed on December 13, 2005 and

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subsequently reduced to a period of four months. Upon further appeal, the execution of the reduced debarment was stayed by the competent Mexican court in April 2006. A final decision on the appeal has not yet been announced.

In December 2006, the Japanese Fair Trade Commission (FTC) searched the offices of more than ten producers and dealers of healthcare equipment, including Siemens Asahi Medical Technologies Ltd., in connection with an investigation into possible antitrust violations. Siemens Asahi Medical Technologies is cooperating with the FTC in the ongoing investigation. In February 2008, the FTC announced its findings. Siemens was found not guilty of participating in antitrust violations, and was therefore not fined or otherwise punished.

In February 2007, the French Competition Authority launched an investigation into possible antitrust violations involving several companies active in the field of suburban trains, including Siemens Transportation Systems S.A.S. in Paris, and the offices were searched. The Company is cooperating with the French Competition Authority.

In February 2007, the Norwegian Competition Authority launched an investigation into possible antitrust violations involving Norwegian companies active in the field of fire security, including Siemens Building Technologies AS. The Company is cooperating in the ongoing investigation with the Norwegian Competition Authority. The Norwegian Competition Authority has not yet announced a schedule for the completion of the investigation.

In February 2007, the European Commission launched an investigation into possible antitrust violations involving European producers of power transformers, including Siemens AG and VA Tech, which Siemens acquired in July 2005. The German Antitrust Authority (Bundeskartellamt) has become involved in the proceeding and is responsible for investigating those allegations which relate to the German market. Power transformers are electrical equipment used as major components in electric transmission systems in order to adapt voltages. The Company is cooperating in the ongoing investigation with the European Commission and the German Antitrust Authority. The European Commission and the German Antitrust Authority have not yet announced a schedule for the completion of their investigation.

In April 2007, Siemens AG and VA Tech filed actions before the European Court of First Instance in Luxemburg against the decisions of the European Commission dated January 24, 2007, to fine Siemens and VA Tech for alleged antitrust violations in the European Market of high-voltage gas-insulated switchgear between 1988 and 2004. Gas-insulated switchgear is electrical equipment used as a major component for turnkey power substations. The fine imposed on Siemens amounted to 396.6 million. The fine imposed on VA Tech, which Siemens AG acquired in July 2005, amounted to 22.1 million. VA Tech was declared jointly liable with Schneider Electric for a separate fine of 4.5 million. The European Court of First Instance has not yet issued a decision. Furthermore, authorities in Brazil, New Zealand, the Czech Republic, Slovakia and South Africa are conducting investigations into the same possible antitrust violations. On October 25, 2007, upon the Company s appeal, a Hungarian competition court reduced administrative fines imposed on Siemens AG from 0.320 million to 0.120 million and from 0.640 million to 0.110 million regarding VA Tech. We have appealed this decision. In January 2008, the Competition Authority of Slovakia imposed a fine of 3.3 million on Siemens and VA Tech. The Company has filed an appeal against this decision. In June 2008, a court of first instance in the Czech Republic reversed the decision by the national competition authority and ordered the authority to repay to Siemens the 11.7 million fine imposed by the authority. The authority has the right to appeal the decision.

In April 2007, the Polish Competition Authority launched an investigation against Siemens Sp. z.o.o. Poland regarding possible antitrust violations in the market for the maintenance of diagnostic medical equipment. In May 2008, the Authority issued a final decision finding that Siemens Poland had not violated antitrust regulations.

In June 2007, the Turkish Antitrust Agency confirmed its earlier decision to impose a fine of approximately 6 million on Siemens AS Turkey based on alleged antitrust violations in the traffic lights market. Siemens Turkey has appealed

this decision and this appeal is still pending. It is possible that as a result of this decision, Siemens could be debarred from participating in public sector tender offers in Turkey for a one- to two-year period.

In December 2007, a suit and motion for approval of a class action was filed in Israel to commence a class action based on the fines imposed by the European Commission for alleged antitrust violations in the high-voltage

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gas-insulated switchgear market. Thirteen companies have been named as defendants in the suit and motion, among them Siemens AG Germany, Siemens AG Austria and Siemens Israel Ltd. The class action alleges damages to electricity consumers in Israel in the amount of approximately 575 million related to higher electricity prices claimed to have been paid because of the alleged antitrust violations. The court has not yet ruled on the motion for approval of the class action.

## **Other Proceedings**

In February 2007, the Company announced that public prosecutors in Nuremberg are conducting an investigation of certain current and former employees of the Company on suspicion of criminal breach of fiduciary duties against Siemens, tax evasion and a violation of the German Works Council Constitution Act (*Betriebsverfassungsgesetz*). The investigation related to an agreement entered into by Siemens with an entity controlled by the former head of the independent employee association AUB (*Arbeitsgemeinschaft Unabhängiger Betriebsangehöriger*) and payments made during the period 2001 to 2006 for which Siemens may not have received commensurate services in return. In April 2007, the labor union IG Metall lodged a criminal complaint against unknown individuals on suspicion that the Company breached the provisions of Section 119 of the Works Council Constitution Act by providing undue preferential support to AUB in connection with elections of the members of the Company s works councils. In November 2008, the Regional Court of Nuremberg-Fürth found a former member of the Managing Board of Siemens AG guilty of criminal breach of fiduciary duty and tax evasion. The Nuremberg-Fürth prosecutor is also conducting an investigation against two other former members of the Managing Board on suspicion of abetting breach of fiduciary duty.

As previously reported, Siemens requested arbitration against the Republic of Argentina before the International Center for Settlement of Investment Disputes (ICSID) of the World Bank. Siemens claimed that Argentina unlawfully terminated its contract with Siemens for the development and operation of a system for the production of identity cards, border control, collection of data and voters registers and thereby violated the Bilateral Investment Protection Treaty between Argentina and Germany (BIT). Siemens sought damages for expropriation and violation of the BIT of approximately U.S.\$500 million. Argentina disputed jurisdiction of the ICSID arbitration tribunal and argued in favor of jurisdiction of the Argentine administrative courts. The arbitration tribunal rendered a decision on August 4, 2004, finding that it had jurisdiction over Siemens claims and that Siemens was entitled to present its claims. A hearing on the merits of the case took place before the ICSID arbitration tribunal in Washington in October 2005. An unanimous decision on the merits was rendered by the ICSID arbitration tribunal on February 6, 2007, awarding Siemens compensation in the amount of U.S.\$217.8 million on account of the value of its investment and consequential damages, plus compound interest thereon at a rate of 2.66% since May 18, 2001. The tribunal also ruled that Argentina is obligated to indemnify Siemens against any claims of subcontractors in relation to the project (amounting to approximately U.S.\$44 million) and, furthermore, that Argentina would be obligated to pay Siemens the full amount of the contract performance bond (U.S.\$20 million) in the event this bond was not returned within the time period set by the tribunal (which period subsequently elapsed without delivery). On June 4, 2007, Argentina filed with ICSID an application for the annulment and stay of enforcement of the award, alleging serious procedural irregularities. An ad hoc committee has been appointed to consider Argentina s application. On June 6, 2008, Argentina filed with ICSID an application for revision and request for stay of enforcement of the award alleging the discovery of new, previously unknown facts that would have decisively affected the award. Argentina relies on information reported in the media alleging bribery by Siemens, which it argues makes the BIT inapplicable. The application for revision was registered by ICSID on June 9, 2008 and forwarded to the original members of the ICSID arbitration tribunal. The application for revision may result in a stay with respect to Argentina s application for annulment pending before the ad hoc committee. On September 12, 2008, the arbitral tribunal issued its initial procedural order requiring that Argentina submit its memorial supporting the application for revision by February 13, 2009. The tribunal postponed its decision regarding leave to submit a counterclaim until the request has been formulated and substantiated. No deadline was set.

Pursuant to an agreement dated June 6, 2005, the Company sold its mobile devices business to Qisda Corp. (formerly named BenQ Corp.), a Taiwanese company. A dispute arose in 2006 between the Company and Qisda concerning the calculation of the purchase price. From September 2006 onwards, several subsidiaries in different

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countries used by Qisda for purposes of the acquisition of various business assets from the Company filed for insolvency protection and failed to fulfill their obligations under various contracts transferred to them by the Company under the 2005 agreement. On December 8, 2006, the Company initiated arbitration proceedings against Qisda requesting a declaratory award that certain allegations made by Qisda in relation to the purchase price calculation are unjustified. The Company further requested an order that Qisda perform its obligations and/or the obligations of its local subsidiaries assumed in connection with the acquisition or, in the alternative, that Qisda indemnify the Company for any losses. The Company s request for arbitration was filed with the International Chamber of Commerce in Paris (ICC). The seat of arbitration is Zurich, Switzerland. In March 2007, Qisda raised a counterclaim alleging that the Company made misrepresentations in connection with the sale of the mobile devices business and asserted claims for the adjustment of the purchase price. In November 2007, the Company expanded its claims that Qisda indemnify the Company in relation to any losses suffered as a result of Qisda s failure to perform its obligations and/or the obligations of its locally incorporated subsidiaries. Qisda amended its counterclaim in March 2008 by (i) changing its request for declaratory relief with regard to the alleged misrepresentations to a request for substantial damages, and (ii) raising further claims for substantial damages and declaratory relief. The Company has requested that the arbitral tribunal dismiss the counterclaim.

Siemens AG is member of a supplier consortium consisting of Siemens AG and a further consortium consisting of Areva NP SAS and its 100% affiliate Areva NP GmbH. The Company holds a 34% share in Areva NP SAS. The supplier consortium was contracted by Teollisuuden Voima Oyj (TVO) for the nuclear power plant project Olkilouto 3 in Finland. The Company s participation in the project is approximately 27%. The project is expected to be delayed by a minimum of 30 months for reasons disputed by TVO and the supplier consortium. TVO and the supplier consortium are attempting to resolve their dispute amicably. However, if they are unsuccessful, the commencement of arbitration proceedings is likely.

In July 2008, Mr. Abolfath Mahvi filed a request for arbitration with the ICC seeking an award of damages against Siemens in the amount of DM 150 million (approximately 77 million) plus interest. Mr. Mahvi s claim is based on a contract concluded in 1974 between a then subsidiary of Siemens and two companies, one domiciled in the Bermudas and the other in Liberia. Mr. Mahvi alleges that he is the successor in interest to the Bermudan and Liberian companies and that the companies assisted Siemens with the acquisition of a power plant project in Bushehr, Iran. Siemens believes Mr. Mahvi s claim to be without merit, particularly because the contract on which his claim is based was the subject of a previous ICC arbitration that resulted in the dismissal of the action filed against Siemens.

The Company has become aware that a claim form and particulars of claim were issued by National Grid Electricity Transmission Plc. (National Grid) in the High Court of England and Wales on November 17, 2008, in connection with the January 24, 2007 decision of the European Commission regarding alleged antitrust violations in the high-voltage gas-insulated switchgear market. Twenty-one companies have been named as defendants, including Siemens AG and eight Siemens affiliates. National Grid asserts claims in the aggregate amount of approximately £249 million (approximately 316 million) for damages and compound interest. Siemens AG has not yet been served in this matter.

On November 25, Siemens announced, that the Company and the BenQ Mobile GmbH & Co. OHG Insolvency Administrator, have reached a settlement after constructive discussions that began in 2006. In the settlement agreement, Siemens agreed to a gross payment of 300 million, which is expected to result in a net payment of approximately 255 million after taking into account Siemens creditor claims. Since Siemens has made a sufficient provision for the expected settlement, the settlement will not have any material negative impact on results of operations for fiscal 2009.

Siemens AG and its subsidiaries have been named as defendants in various other legal actions and proceedings arising in connection with their activities as a global diversified group. Some of these pending proceedings have been previously disclosed. Some of the legal actions include claims for substantial compensatory or punitive damages or

claims for indeterminate amounts of damages. Siemens is from time to time also involved in regulatory investigations beyond those described above. Siemens is cooperating with the relevant authorities in several jurisdictions and, where appropriate, conducts internal investigations regarding potential wrongdoing with the assistance of in-house and external counsel. Given the number of legal actions and other proceedings to which

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Siemens is subject, some may result in adverse decisions. Siemens contests actions and proceedings when it considers it appropriate. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, Siemens often cannot predict what the eventual loss or range of loss related to such matters will be. Although the final resolution of these matters could have a material effect on Siemens consolidated operating results for any reporting period in which an adverse decision is rendered, Siemens believes that its consolidated financial position should not be materially affected by these various other legal actions and proceedings.

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ITEM 4A: UNRESOLVED STAFF COMMENTS

Not applicable.

## ITEM 5: OPERATING AND FINANCIAL REVIEW AND PROSPECTS

#### Introduction

This Form 20-F contains forward-looking statements and information that is, statements related to future, not past, events. These statements may be identified by words such as expects, looks forward to, anticipates, project or words of similar meaning. Such statements are based on our current believes. seeks. estimates. will. expectations and certain assumptions, and are, therefore, subject to certain risks and uncertainties. A variety of factors, many of which are beyond Siemens control, affect our operations, performance, business strategy and results and could cause the actual results, performance or achievements of Siemens to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements. For us, particular uncertainties arise, among others, from changes in general economic and business conditions (including margin developments in major business areas); the behavior of financial markets, including fluctuations in interest and exchange rates, commodity and equity prices, debt prices (credit spreads) and financial assets generally; continued volatility and further deterioration of the capital markets; the commercial credit environment and, in particular, additional uncertainties arising out of the subprime, financial market and liquidity crises; future financial performance of major industries that we serve, including, without limitation, the Sectors Industry, Energy and Healthcare; the challenges of integrating major acquisitions and implementing joint ventures and other significant portfolio measures; introduction of competing products or technologies by other companies; lack of acceptance of new products or services by customers targeted by Siemens; changes in business strategy; the outcome of pending investigations and legal proceedings, especially the corruption investigations we are currently subject to in Germany, the United States and elsewhere and actions resulting from the findings of these investigations; the potential impact of such investigations and proceedings on our ongoing business including our relationships with governments and other customers; the potential impact of such matters on our financial statements; as well as various other factors. More detailed information about certain of these factors is contained throughout this report and in our other filings with the SEC, which are available on the Siemens website, www.siemens.com, and on the SEC s website, www.sec.gov. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in the relevant forward-looking statement as expected, anticipated, intended, planned, believed, sought, estimated or projected. Siemens does not intend or assume any obligation to update or revise these forward-looking statements in light of developments which differ from those anticipated.

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The following discussion of our financial condition and results of operations should be read in conjunction with our Consolidated Financial Statements and the related Notes prepared in accordance with IFRS as described in Notes to Consolidated Financial Statements as of, and for the years ended, September 30, 2008, 2007 and 2006.

In this report, we present a number of financial measures that are or may be non-GAAP financial measures as defined in the rules of the SEC. The following discussion explains these non-GAAP financial measures and the reasons why we believe that they provide useful information to investors. Measures bearing the same or similar names disclosed by other companies may be calculated differently and therefore may not be directly comparable to the measures discussed below. None of the measures discussed below should be viewed in isolation as alternatives to measures of our financial condition, results of operations or cash flows as presented in accordance with IFRS in our Consolidated Financial Statements.

Currency translation effects and portfolio effects The comparability of our Consolidated Financial Statements between different periods is affected by currency translation effects resulting from our international operations. In fiscal 2008, 2007 and 2006, foreign currency translation effects impacted our results arising from the comparison of the euro, in which our Consolidated Financial Statements are denominated, to other currencies, most notably the U.S. dollar. All of our Sectors and their respective Divisions as well as Cross Sector Businesses are subject to foreign currency translation effects; however, some Divisions are particularly affected since they generate a significant portion of their operations through subsidiaries whose results are subject to foreign currency translation effects, particularly in the U.S. In this report, we present, on a worldwide basis and for our Sectors and Cross Sector Businesses, the percentage change in orders and revenue as adjusted for currency translation effects and portfolio effects (i.e. the effects of acquisitions and dispositions). We believe that meaningful analysis of trends in orders and revenue from one year to the next requires an understanding of these factors and accordingly our management considers these factors in its management of our business. For this reason, we believe that investors may find it useful to have portfolio effects and currency translation effects quantified and to consider the percentage change in orders and revenue as adjusted for these effects. Percentage changes in orders and revenue as adjusted for currency

translation effects and portfolio effects should not be viewed in isolation as an alternative to the corresponding unadjusted percentage changes in orders and revenue. For significant quantitative effects of currency translation and portfolio effects on revenue of the Company and for our Sectors and Cross Sector Businesses, see Fiscal 2008 Compared to Fiscal 2007 and Fiscal 2007 Compared to Fiscal 2006. For additional

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information on foreign currency translation, see Notes to Consolidated Financial Statements. In addition, the effect of acquisitions and dispositions on our consolidated revenues and expenses also affects the comparability of our Consolidated Financial Statements between different periods.

**Free cash flow** In this report, we present Free cash flow, which we define as net cash provided by (used in) operating activities less additions to intangible assets and property, plant and equipment. We believe this measure is helpful to investors to compare cash generation among the Sectors and Cross Sector Businesses. Our management considers Free cash flow in its management of our business. Free cash flow should not be viewed in isolation as an alternative to cash flow from operations as reported in accordance with IFRS.

**Net debt** results from total debt less total liquidity. Total debt comprises Short-term debt and current maturities of long-term debt and Long-term debt. Total liquidity comprises Cash and cash equivalents and current Available-for-sale financial assets. Management uses the net debt measure for internal corporate finance management, as well as for external communication with rating agencies, and accordingly we believe that presentation of net debt may be useful for investors. Net debt should not be considered in isolation as an alternative to total debt as presented in accordance with IFRS.

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#### **Business overview and Economic Environment**

#### Fiscal 2008 Summary

In fiscal 2008 we achieved many operating goals while rapidly transforming Siemens as a Company and as a competitor. We exceeded our revenue target, completely realigned our operations, streamlined our management, identified substantial cuts to our cost structure, restructured business activities, divested or closed numerous non-strategic businesses, and integrated a major acquisition. In addition, we closed a successful divestment of Siemens VDO Automotive (SV), resulting in a substantial gain and cash inflows. We further strengthened our cash position, in part through long-term debt transactions in capital markets, under favorable conditions ahead of the global financial crisis. We also reduced the number of outstanding shares by approximately 53 million shares through our share buyback plan.

A number of the steps mentioned above took place under our previously announced transformation programs, principally involving our program for reducing selling and general administrative expenses (SG&A), restructuring programs in our Healthcare Sector and Mobility Division and streamlining our portfolio within Other Operations. These programs were the major factors resulting in 1.741 billion in transformation charges to earnings in fiscal 2008. These include charges for severance, impairments, and other measures. In addition, we booked a provision of approximately 1 billion in connection with ongoing settlement negotiations with authorities in Germany and the U.S. These factors reduced income from continuing operations and net income for the fiscal year, among other measures, and will negatively affect cash flow in fiscal 2009.

As a result of our progress in fiscal 2008, we believe that Siemens is now a faster, more efficient and more focused company with greater potential for profitable growth.

Orders rose 11%, to 93.495 billion, and revenue increased 7%, to 77.327 billion. Orders rose 13% and revenue increased 9% on an organic basis, excluding the net effect of currency translation and portfolio transactions, compared to fiscal 2007. Within these effects, currency translation effects took five percentage points from both orders and revenue growth. Order growth included double-digit expansion in Energy and Healthcare and 9% growth in Siemens s largest Sector, Industry. Revenue growth showed a similar pattern. Our largest region, which comprises Europe, the Commonwealth of Independent States (C.I.S.) and Africa, contributed 15% order growth and 7% revenue growth, including large orders in Industry and Energy. The Asia/Australia/Middle East region contributed 10% order and revenue growth. Due in part to the large orders mentioned above, our book-to-bill ratio for fiscal 2008 was 1.21.

Total Sector profit was burdened by transformation costs and project charges. Total Sectors profit a measure of the combined profit from our three Sectors was 6.520 billion in fiscal 2008 compared to 6.662 billion a year earlier. This represents a decline of 2%, even though the current fiscal year included more than 1 billion in project charges at the Fossil Power Generation and Mobility Divisions as well as 325 million in costs related to transformation programs at the Healthcare Sector and Mobility. The Industry Sector delivered strong profit growth driven by substantial increases in three of its largest Divisions, Industry Automation, Drive Technologies and Industry Solutions. Profit declined in the Energy Sector due to the project charges at Fossil Power Generation. All other Divisions in Energy generated higher profits year-over-year. Healthcare saw strong profit growth in its Diagnostics Division, benefiting from its acquisition of Dade Behring Holdings, Inc. (Dade Behring). Overall Healthcare saw a profit decline primarily due to the transformation costs mentioned above. All three Sectors devoted significant management attention during the year to realigning our eight former operating Groups into three Sectors. For information on our new organizational structure, see Strategic Overview.

Income from continuing operations was 1.859 billion compared to 3.909 billion in fiscal 2007. Basic earnings per share (EPS) from continuing operations declined correspondingly, to 1.91 from 4.13 a year earlier. The largest factor in this decline was the 1.741 billion in pre-tax transformation costs mentioned above. Within these costs were 1.081 million associated with severance programs aimed at a rapid yet sustainable SG&A reduction. Also included in transformation costs were 271 million in charges connected to divesting or closing non-strategic businesses in Other Operations. In addition, continuing operations included the provision of approximately 1 billion (pre-tax) associated with ongoing settlement negotiations and a one-time endowment

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of 390 million (pre-tax) related to the establishment of the Siemens foundation in Germany. The prior year was burdened by 440 million related to a European antitrust investigation.

Net income rose to 5.886 billion from 4.038 billion in fiscal 2007. Basic EPS were 6.41 compared to 4.24 in fiscal 2007. The decline in income from continuing operations discussed above was outweighed by higher income from discontinued operations, principally due to the SV divestment mentioned above. The combined result for SV in fiscal 2008, including positive operating results, was approximately 5.5 billion. This factor was partly offset by a loss of approximately 1.0 billion associated with the transfer of 51% of Siemens Enterprise Communications (SEN) and a 120 million provision related to the expected settlement of a claim by the insolvency administrator of BenQ Mobile GmbH & Co. OHG (BenQ) recorded in the fourth quarter. A year earlier, discontinued operations benefited from a then preliminary pre-tax non-cash gain of approximately 1.6 billion resulting from the transfer of our telecommunications carrier business into Nokia Siemens Networks B.V. (NSN). This positive effect, in addition to positive operating results at SV, was partly offset in the prior-year period by approximately 1.1 billion in tax expense associated with the carve-out of SV pending the close of its sale; a 567 million in impairments at the SEN business; and a penalty of 201 million imposed by German authorities in ending their investigation of past misconduct at the former Communications Group (Com).

**Free cash flow from continuing operations was 5.739 billion.** For comparison, Free cash flow for continuing operations of 6.755 billion in fiscal 2007 benefited from a substantial decrease in receivables of approximately 2.2 billion related to the SV carve-out and the transfer of carrier activities into NSN, only partly offset by a 431 million penalty payment related to a European Union antitrust investigation.

Expenses for compliance investigations reflect progress regarding settlement. Expenses for outside advisors engaged in connection with investigations into alleged violations of anti-corruption laws and related matters as well as remediation activities were 510 million in fiscal 2008 compared to 347 million in the prior year. On a quarterly basis, these expenses reached a peak in the second quarter of fiscal 2008 and then declined significantly in the two subsequent quarters. For fiscal 2008, expenses within continuing operations were 430 million and the remaining 80 million came within discontinued operations. A year earlier, expenses within discontinued operations were 195 million. For more information regarding these matters see Notes to Consolidated Financial Statements.

**Siemens** share buyback plan reduced outstanding shares by approximately 53 million. The first tranche of the program, in the amounts of 2.0 billion and 24,854,541 shares, was completed on April 8, 2008. The second tranche totaled 2.0 billion in purchases for 27,916,664 shares, and was completed on July 22, 2008. For further information, see Liquidity and Capital Resources.

**Dividend.** The Siemens Managing Board and Supervisory Board have proposed a dividend of 1.60 per share. The prior year dividend was also 1.60 per share.

#### **Strategic Overview**

Siemens strategy aims to achieve leading, profitable positions in regional and technological markets where major global trends (so-called megatrends) are creating strong demand for our solutions. Those trends are urbanization, demographic change, climate change and globalization. Our Fit<sub>4</sub>2010 strategic program specifies performance targets for effectively meeting market demand related to megatrends. For example, one of our performance targets is to shape our business portfolio so that we are one of the top two companies in each of our businesses as measured by market share. For further information on our Fit<sub>4</sub>2010 program see Item 4: Information on the Company £2010 Program.

In fiscal 2008 we completed or launched a number of major management initiatives to better enable us to reach our performance targets and execute our strategy. One of the most fundamental was to realign our operating businesses

into a **new organizational structure** with three Sectors and two Cross-Sector Businesses. The three Sectors are Industry, Energy, and Healthcare. The Cross-Sector Businesses support the Sectors in the areas of finance and information technology. For further information on this structure, see Basis of Presentation.

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During fiscal 2008 we defined **new target margins** for the Sectors and their 14 externally reported Divisions. In doing so, we also raised the target ranges for all three Sectors.

We believe the new structure has a number of advantages to Siemens and its investors beyond simplifying our reporting and offering clearer comparisons with our main competitors. In particular, it defines clear lines of responsibility from the top down. Each Sector has a CEO who sits on our Managing Board. In addition, each Sector has a CFO reporting to the CFO of Siemens. CEOs of each Division within the Sector report to the Sector CEO, and accordingly such structure is mirrored on the Business Unit level. We expect the CEO principle to provide clearer responsibilities for profit and loss, streamline decision-making and enable Siemens to respond more quickly to customer needs. In the same way as for the CEOs, a separate reporting line for the CFOs has been established accordingly on the levels below the Sectors.

For similar reasons, we implemented a **new setup for our regional** companies in fiscal 2008. These companies are now grouped into 20 clusters of countries, which in turn are organized into three world regions. The regions are defined as follows: Europe, the Commonwealth of Independent States (C.I.S.) and Africa; the Americas; and Asia, Australia and the Middle East. Regional companies in each cluster now share support functions and administrative resources, so that they can focus more tightly on the customers, suppliers, media and other stakeholders in their respective countries.

Inherent in the organizational changes described above is a substantial opportunity for us to reduce SG&A, such as by consolidating and sharing these activities. Our **SG&A program** targets sustainable elimination of 1.2 billion in SG&A by the end of fiscal 2010 from the level in fiscal 2007. For further information on our SG&A program, see Global SG&A Program.

At the end of fiscal 2008 we introduced a **new management incentive program** to go into effect with fiscal 2008 results. The primary purpose of the new program is to increase the alignment of management interests with those of our shareholders. To that end it mandates that our top 500 managers must hold a defined multiple of their base salary in Siemens shares; awards stock for performance; and rewards employees who hold Siemens shares for a defined period with one free share per three held. The incentive program also pays out financial bonuses based on achievement of personal and organizational targets. The entire program is designed to be effective, objective, easy to understand, and best-in-class.

#### **Worldwide Economic Environment**

According to estimates of Global Insight, Inc., gross domestic product (GDP) in 2008 is expected to grow 2.7% on a global basis. In 2007, GDP grew by 3.9%.

Of Siemens three reporting regions, the largest is **Europe/C.I.S./Africa**. Growth of GDP in this region is expected to be 2.0% in 2008, down from 3.6% in 2007. This decline is due primarily to Europe, which is expected to post 1.3% GDP growth in 2008 compared to 3.0% in 2007. Within Europe, 1.1% GDP expansion is anticipated for the Western Europe nations, down from 2.8% in 2007 due generally to the strong euro and slowing global demand for exports. This was also evident in GDP growth in Germany, which is expected to slow to 1.3% for the year, down from 2.5% a year earlier. Other economies experienced additional impacts, such as a sharp slowing in the housing markets of Spain, Great Britain and Ireland. The C.I.S. countries and Africa are projected to grow 7.1% and 5.6%, respectively, faster than the region overall but slower than in 2007.

In the **Americas** region, GDP growth is expected to fall to 1.8% in 2008 from 2.7% in 2007, primarily because of a decline in U.S. economic growth from 2.0% to 1.3%. This decline includes sharply reduced consumer spending in an environment of rising unemployment, falling house prices, falling equity values and higher living costs. Tighter credit

due to the financial crisis also restricted economic growth. While Latin America benefited from higher raw materials prices, GDP growth in the region is still expected to slow to 4.0% from 5.3% in 2007 due in part to weaker demand for the region s exports in the U.S.

Siemens third region is **Asia/Australia/Middle East**. This region, which had GDP growth of 6.1% in 2007, is projected to grow 4.8% in 2008. Because of its strong dependence on exports, the region is exposed to downturns in demand from importing countries. This was particularly evident in Japan, estimated to grow 0.4% in 2008

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compared to 2.0% in 2007. While China is expected to again grow substantially faster than the region as a whole, reduced export demand and appreciation of its currency are among the factors slowing GDP growth to an estimated 9.8% in 2008 compared to 11.9% the year before. India is seen as posting growth of 6.5%, down from 9.0% in 2007 due in part to inflation. Despite a rapid decline in oil prices in the latter half of 2008, leading to planned cuts in production, the Middle East is anticipated to grow faster in 2008 than in 2007, with GDP expansion rising to 6.9% from 5.5%.

The estimates and projections presented in this section are based upon a report dated November 14, 2008 prepared by Global Insight, Inc. and have not been independently verified by Siemens. Due to effects on the world economy resulting from the financial market crisis, figures for 2008 might deviate significantly.

#### **Market Trends**

The most important market trends for Siemens are the four megatrends that cover the entire range of our activities, both geographically and technologically. These are urbanization, demographic change, climate change and globalization.

**Urbanization** refers to the growing number of large, densely populated cities around the world. This includes both established metropolitan centers in industrialized nations and fast-rising urban centers in emerging economies. Urbanization is driven by a number of forces, including in-migration from rural areas and population growth in urban areas. This megatrend is important to Siemens because we provide solutions for manufacturing, urban transit, building construction, power distribution and hospitals, among others.

**Demographic change** includes a number of trends, with one of the most important being the increasing average age of the populations of many countries, particularly industrialized nations. This trend is important to Siemens because we provide a wide range of solutions for preventative healthcare and early diagnosis of disease two essential requirements for living longer, healthier lives.

Climate change embraces many trends, including but not limited to increasing the efficiency of power generation from fossil fuels; generating energy from renewable sources such as wind; increasing the efficiency and performance of the electrical grid; increasing the energy efficiency of transportation and industrial processes; reducing the energy needs of buildings; and reducing emissions from all of the above. This trend is important because we generate approximately one quarter of our revenues from solutions related to environmental and climate protection, spanning all the trends just mentioned.

**Globalization** in the Siemens context refers to the increasing percentage of the global economy that involves multinational operations both within individual organizations and among disparate organizations. An example of the former is standardized manufacturing in multiple countries by a single company. An example of the latter is the integration required to manufacture products designed in one country from components made in a number of other countries. Globalization is important to Siemens because we operate in approximately 190 countries with common solutions, technologies, logistics, information systems, and business processes across all regions. This global network enables us to help simplify the process of globalizing almost any business for our customers.

#### **Market Development**

A major driver of global growth in GDP is growth in gross fixed investment. Gross fixed investment is important because most of our businesses provide customers with fixed assets including infrastructure, industrial systems and equipment. GDP growth is driven also by expansion in consumer and close-to-consumer industries. In 2008 gross fixed investment grew an estimated 3.5% compared to 5.5% in 2007. Slower growth was due primarily to mature

industrial nations. Growth in gross fixed investment was negative in the U.S., declining an estimated 3% in 2008, and growth in Western Europe slowed to an estimated 2% compared to 5% in 2007. In contrast, growth in emerging and developing countries is projected to expand 12% in 2008 due to pent-up demand for infrastructure and industrial systems.

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Most of the major market segments that are important to our **Industry** Sector follow the global pattern described above. The machinery and equipment market is estimated to contract 7% in the U.S. and grow slowly in Western Europe in 2008, while remaining above 10% in such emerging markets as China and India. The construction markets we serve in the U.S. and Western Europe are also expected to see slower growth in gross fixed investment compared to 2007. Within the global market for the Industry Sector's electronics and electrical engineering solutions, contraction in the U.S. is projected to largely offset 2% growth in Western Europe. While the electronics and electrical engineering market is growing more rapidly in emerging economies, the fast growth of prior years is expected to slow in some nations, such as a decline from 16% to 8% in China and from 30% to 15% in India. The major exception to the global pattern for the Industry Sector was the metals and mining market, where gross fixed investment is expected to grow 6% in 2008.

The overall energy solution market, which we participate in with our **Energy** Sector, is projected to achieve global growth of 17% in 2008 despite supply constraints in a number of segments. The overall development, including fast growth and supply constraints, included both fossil power generation and renewable energy. The power transmission and distribution segments shared in the growth, in part due to the need for higher-efficiency long-distance solutions for off-shore wind farms. The oil and gas production market is expected to expand 7% in 2008.

Gross fixed investment in the global healthcare market, which we serve via our **Healthcare** Sector, is projected to expand approximately 3% and develop similarly to the global pattern discussed above. While expansion in the U.S. market flattens or falls, Western Europe anticipates at least stable investment year-over-year and emerging economies will continue to supply most new growth. China, for example, expects to see 12% growth in gross fixed investments within the healthcare industry in 2008, in line with 13% expansion for emerging markets overall.

The estimates and projections presented in this section are also considering data prepared by Global Insight, Inc. during autumn 2008 and have not been independently verified by Siemens. Due to effects on the world economy resulting from the financial market crisis, figures for 2008 might deviate significantly.

### **Research and Development**

In fiscal 2008, Siemens increased its research and development (R&D) expenses to 3.784 billion from 3.399 billion in the prior year. The average number of employees engaged in R&D in fiscal 2008 was 32.2 thousand, compared to 30.9 thousand in fiscal 2007. Siemens patent portfolio consists of more than 55,000 patents worldwide. In fiscal 2008, our researchers and developers submitted approximately 8,200 inventions and we filed approximately 5,000 patent applications. In the patent statistics for 2007, Siemens is number 2 in Germany, number 3 in Europe and number 11 in the U.S.

Our **corporate R&D organization** provides two primary forms of support to the R&D teams in our Sectors and Divisions, which spend a large majority of our overall R&D budget. The first is looking at least one product generation further ahead than the Sectors, to identify how current technology will evolve to meet society s future needs as well as how those needs might require entirely new technologies or new integration of existing technologies. This activity enables our corporate R&D team to make its second fundamental contribution, which is ensuring a robust flow of scientific and technical information into Siemens from outside the company. The process includes building relationships with external sources of fundamental research in global technology fields important to Siemens, and then facilitating transfer of trend-setting science and technology to the Sectors for application in new products and solutions. The fields include materials and microsystems; production and processes; software and engineering, power and sensors; automation, medical informatics and imaging; information and communication; exploitation and processing of natural resources; off-grid energy and rural healthcare; and the development of so-called SMART products (simple, maintenance-friendly, affordable, reliable, and timely to market) for competing in price-sensitive markets such as Asia.

Among the R&D priorities at our **Industry** Sector is virtual product development, as a part of the entire product lifecycle management. Virtual product development enables our customers to understand and visualize the entire lifecycle of a new product before or along-side creation of the physical facilities and systems for developing and making it. Industry Sector R&D also focuses on complementary production technologies, such as factory

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automation and process automation. A third major category includes contributions to Siemens environmental portfolio, such as climate-friendly motors and drives, technologies for energy-efficient buildings, and energy-saving lighting solutions.

R&D in the **Energy** Sector focuses on more efficient and effective ways to generate, transmit and distribute energy. Examples include coal-fired power plants with an efficiency rating of 50% that are expected to emit 40% less carbon dioxide per kilowatt hour than today s power plant; combined-cycle plants in which the exhaust heat from a gas turbine generates steam for other steam turbines; floating wind turbines for use far offshore; and technologies for carbon dioxide capture and storage.

As a result of recent acquisitions, our **Healthcare** Sector has become the first company capable of offering a comprehensive diagnostics chain incorporating the key solutions of in vitro and in vivo diagnostics in connection with information technology for laboratories, hospitals, clinics and doctors. Thus one focus of R&D at Healthcare is increasing integration among these disciplines, so that healthcare professionals can diagnose disease at an early stage with information from multiple diagnostic sources and better personalize the therapy for patients. Healthcare R&D also includes focused work on the Sector s core imaging technologies as well as miniaturization, instrument throughput, and other topics essential to the field of advanced medicine.

#### **Global SG&A Program**

As mentioned above, we initiated a global SG&A reduction program in fiscal 2008 as part of Siemens transformation programs, with the goal of securing our competitive position against the backdrop of an impending global economic downturn. The program is targeted at improving the efficiency of the selling and administration processes in our corporate functions, in our Sectors, Divisions and Cross-Sector Businesses, as well as in our regional Clusters.

Under this program, we intend to reduce global SG&A costs until fiscal 2010 by approximately 1.2 billion from the level of fiscal 2007. We plan to achieve some of these reductions by cutting expenditures for IT infrastructure and consultants. Savings in personnel are also part of the SG&A program, now that the company has considerably streamlined its top management. Substantial synergies are also being generated internally following the formation of three new Sectors from previous eight Groups. In addition, Siemens is bundling a large number of administrative tasks of its roughly 70 Regional Companies into 20 Regional Clusters. The total cost reduction target was allocated to the Sectors, Cross-Sector Businesses and central functions as well as to the regional Clusters, in order to manage this global project effectively.

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During fiscal 2008, a number of key drivers were identified to support the achievement of the overall cost reduction target. The following chart includes the fiscal 2007 starting point as well as the fiscal 2010 target values of our most important drivers.

As a consequence of the implementation of the SG&A program, Siemens expects to cut around 12,600 jobs worldwide. Expenses in the amount of 1.081 billion were accounted for job reduction measures under the SG&A program and related to the program in fiscal 2008. Within Segment Information, these expenses are recognized under Corporate items.

#### **Basis of Presentation**

In fiscal 2008, the Company rearranged its organization. As announced in November 2007, Siemens AG reorganized its operations to create the three Sectors Industry, Energy and Healthcare which in turn comprise 15 Divisions. Siemens financial reporting was adapted to reflect the new organizational structure in the second half of the current fiscal year. External financial reporting on the basis of three sectors and for 14 divisions was commenced in the third quarter of fiscal 2008. Financial results relating to the Energy Service Division, which is part of the Energy Sector, are reflected in the Fossil Power Generation Division and the Oil & Gas Division. The three Sectors, as well as Equity Investments, Siemens IT Solutions and Services and Siemens Financial Services (SFS), constitute reportable segments in accordance with International Financial Reporting Standards (IFRS).

This new structure consolidates the previous twelve reportable segments referred to as Groups. The following figure contrasts the previous basis of presentation as of September 30, 2007 and the current basis of presentation as of September 30, 2008, and also indicates some additional adjustments made as part of the reorganization.

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Prior-year information in our Management s discussion and analysis and Consolidated Financial Statements is presented according to the new organizational structure on a retroactive basis, to provide a meaningful comparison with results for fiscal 2008.

The Company removed its previous component model presentation which divided Siemens consolidated financial statements into *Operations*, *Financing and Real Estate* and *Eliminations*, *reclassifications and Corporate Treasury*.

As of September 30, 2007, the reportable segment Strategic Equity Investments (SEI) comprised the Company s investments in Nokia Siemens Networks B.V. (NSN), BSH Bosch und Siemens Hausgeräte GmbH (BSH) and Fujitsu Siemens Computers (Holding) B.V. (FSC). During the fourth quarter of fiscal 2008, the scope of the segment was expanded and SEI was renamed Equity Investments. Prior-year figures were adjusted for purposes of comparison. Equity Investments includes equity investments not allocated to a Sector, Cross-Sector Business, SRE, Pensions or Treasury for strategic reasons; assets held for disposal; and available-for-sale financial assets. As of September 30, 2008, equity investments not allocated to a Sector or Cross Sector Business include NSN and BSH, both of which were previously included in SEI; our 49% stake in Enterprise Networks Holding, BV; and our 49% investment in Krauss-Maffei Wegmann GmbH & Co. KG, which was reported within Corporate Items as of September 30, 2007. Assets held for disposal include FSC, which was previously included in SEI.

While we implemented a new organizational structure in fiscal 2008, we largely retained our previous segment performance measures. In the following discussion and analysis, we provide data and comment on these segment performance measures for each Division as well as for the Sectors in which they are included. For further

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information on our reportable segments, definitions of our performance measures and reconciliations to our Consolidated Financial Statements, see Notes to Consolidated Financial Statements.

Under our policy for the recognition of new orders, we generally recognize a new order when we enter into a contract that we consider effective and binding based on our review of a number of different criteria. In general, if a contract is considered effective and binding, we recognize the total contract value as promptly as practicable. Contract value is the agreed price or fee of the irrevocable portion of the contract to deliver goods and/or render services. Agreed fees on service, maintenance and outsourcing contracts with a remaining contractual term of more than 12 months, for which management believes that it is highly uncertain whether all the contract terms will be met by the customer, are recognized as new orders on a revolving basis for the next 12 months. In case an order is cancelled during the current year or its amount is modified, we adjust our new order total for the current period accordingly, rather than retroactively adjusting previously published new order totals. However, if an order from previous year(s) is cancelled, generally, current period new orders are not adjusted, instead, existing orders on hand are revised if the adjustment exceeds a certain threshold. There is no standard system for compiling new order information among companies in our fields of activities. Accordingly, our new order totals may not be comparable with new order totals reported by other companies. Our new order totals are not audited, however we do subject our new orders to internal documentation and review requirements. We may change our policies for recognizing new orders in the future without previous notice.

Further, Siemens implemented a new geographical structure in accordance with Managing Board responsibilities. Accordingly, beginning with the third quarter of fiscal 2008, external financial reporting for Siemens is based on the three regions

Europe, Commonwealth of Independent States (C.I.S.), Africa,

Americas and

Asia, Australia, Middle East .

In addition, information for Germany which is part of the region Europe, C.I.S., Africa , for the United States, which are part of the region Americas, and for China and India, which are part of the region Asia, Australia, Middle East, is reported separately on a Siemens level. As of September 30, 2007, five regions were externally reported, including Germany.

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### Fiscal 2008 Compared to Fiscal 2007

### **Consolidated Operations of Siemens**

#### **Results of Siemens**

The following discussion presents selected information for Siemens for the fiscal year ended September 30, 2008:

Orders were 93.495 billion, up 11% from the prior-year period, while revenue rose 7% year-over-year, to 77.327 billion. This resulted in a book-to-bill ratio of 1.21 for the current period. On an organic basis, excluding the net effect of currency translation and portfolio transactions, orders increased 13% year-over-year and revenue rose 9%. Within the full-year growth trend, we saw signs of slowing demand in the latter half of the year as commercial credit continued to tighten on a global basis and economic growth slowed or stopped in numerous regional and industrial markets important to Siemens. In particular, some Divisions reported lower orders in the second half of the fiscal year or in the fourth quarter compared to the same period a year earlier.

# New Orders (location of customer) % Change

	% Change						
	Year ended September 30, vs. prev			evious year t		therein	
	2008	2007	Actual	Adjusted*	Currency	Portfolio	
	( in m	( in millions)					
Europe, C.I.S.**, Africa	50,029	43,374	15%	15%	(2)%	2%	
therein Germany	14,434	13,562	6%	5%	0%	1%	
Americas	24,010	22,831	5%	11%	(11)%	5%	
therein U.S.	17,437	16,662	5%	14%	(15)%	6%	
Asia, Australia, Middle East	19,456	17,711	10%	12%	(5)%	3%	
therein China	5,446	4,871	12%	13%	(3)%	2%	
therein India	2,268	2,015	13%	17%	(8)%	4%	
Siemens	93,495	83,916	11%	13%	(5)%	3%	

Order growth related to external customers in fiscal 2008 included double-digit increases in all three Sectors. The Industry Sector Siemens largest Sector increased orders by 10% compared to fiscal 2007, with the strongest growth coming at Mobility and Industry Automation. Order growth at Mobility included Siemens largest-ever rolling stock order, a 1.4 billion contract for more than 300 trains from the Belgian state railway system. Two of the larger Divisions of the Industry Sector, Industry Automation and Drive Technologies, saw their book-to-bill ratios slide to 0.98 and 1.03, respectively, in the second half of the fiscal year, compared to 1.08 and 1.22, respectively, in the first half-year. In the Energy Sector, orders rose 17% on growth in all Divisions. Renewable Energy contributed both the

<sup>\*</sup> Excluding currency translation and portfolio effects.

<sup>\*\*</sup> Commonwealth of Independent States.

largest absolute increase and greatest percentage increase compared to the prior year, driven by large wind power orders in the U.S. and the U.K. This Division also reported an expected drop in fourth-quarter orders compared to the same quarter a year earlier. The Healthcare Sector recorded order growth of 15%, which benefited from substantial new volume at Diagnostics due to its first-quarter consolidation of Dade Behring.

The Europe/C.I.S./Africa region recorded order growth of 15%, including double-digit increases in all three Sectors and a higher level of large orders compared to the prior year. These include the major orders noted above as well as a large contract win for Energy in Germany. This latter order helped lift orders in Germany 6% for the year. In the Americas, reported orders of 24.010 billion were 5% higher than in the prior year, highlighted by the Renewable Energy order mentioned above. New volume from acquisitions, primarily in the U.S., only partly offset strong negative currency translation effects in fiscal 2008. Excluding these effects, organic order growth in the Americas was 11% year-over-year. Healthcare saw solid order growth in the region due mainly to the Dade Behring acquisition, while orders at Industry declined compared to a year earlier. In contrast, Industry led growth in Asia/Australia/Middle East, where orders climbed 10% year-over-year. Healthcare also achieved double-digit

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growth in the region as well, again benefiting from Dade Behring. Energy posted a higher level of large orders in the region in fiscal 2007, resulting in a decline in fiscal 2008.

# Revenue (location of customer) % Change

	// Change					
	Year ended September 30, vs. p			evious year	the	rein
	2008	2007	Actual	Adjusted*	Currency	Portfolio
	( in m		3	-		
Europe, C.I.S.**, Africa	40,795	38,180	7%	7%	(2)%	2%
therein Germany	12,797	12,594	2%	1%	0%	1%
Americas	20,107	19,321	4%	9%	(11)%	6%
therein U.S.	14,847	14,832	0%	7%	(14)%	7%
Asia, Australia, Middle East	16,425	14,947	10%	12%	(5)%	3%
therein China	4,878	4,146	18%	18%	(2)%	2%
therein India	1,885	1,676	12%	13%	(9)%	8%
Siemens	77,327	72,448	7%	9%	(5)%	3%

Revenue related to external customers for Siemens in 2008 rose 7% year-over-year, on double-digit growth in Healthcare and Energy. Industry delivered 6% revenue growth, including double-digit increases at Industry Automation and Drive Technologies which more than offset declines at Mobility, Building Technologies and OSRAM. The Energy Sector recorded 12% growth in revenue, with increases in all Divisions including a 53% surge at Renewable Energy. Revenue was up 13% in Healthcare, which benefited substantially from Dade Behring.

In the Europe/C.I.S./Africa region, revenue grew 7% year-over-year, on double-digit increases in Healthcare and Energy and 6% growth in Industry. Within the region, revenue in Germany rose 2%, including growth in all three Sectors. The Americas region posted a 4% increase on 16% growth in Energy and 6% growth in Healthcare. Revenue in Industry declined 1% compared to the prior-year level. Negative currency translation effects took 14 percentage points from reported growth in the U.S. On an organic basis, revenues rose 7% in the U.S. and 9% for the Americas overall. Asia/Australia/Middle East saw 10% expansion in revenue, including double-digit growth in Healthcare and Industry and 4% expansion in Energy. Revenue in China and India climbed 18% and 12%, respectively, compared to the prior year, primarily on high double-digit growth in Industry.

	Year o Septem		
	2008 ( in n	2007 nillions)	% Change
Gross profit on revenue	21,043	20,876	1%

<sup>\*</sup> Excluding currency translation and portfolio effects.

<sup>\*\*</sup> Commonwealth of Independent States.

as percentage of revenue

27.2%

28.8%

Gross profit for fiscal 2008 increased 1% year-over-year, well under the rate of revenue growth. The slower growth in gross profit was due to a number of factors, chief among them the total of more than 1 billion in project charges at Fossil Power Generation and Mobility mentioned earlier. Gross profit growth was also held back by expenses in connection with the Mobility in Motion restructuring program, primarily including severance charges and asset impairments. In combination, the factors just mentioned contributed to a decline in gross profit margin, which came in at 27.2% for fiscal 2008 compared to 28.8% a year earlier.

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	Year en Septemb		
	2008 ( in mi	2007 llions)	% Change
Research and development expenses as percentage of revenue	(3,784) 4.9%	(3,399) 4.7%	11%
Marketing, selling and general administrative expenses as percentage of revenue	(13,586) 17.6%	(12,103) 16.7%	12%
Other operating income	1,047	680	54%
Other operating expense	(2,228)	(1,053)	112%
Income from investments accounted for using the equity method,			
net	260	108	141%
Financial income (expense), net	122	(8)	n.a.

Research and development (R&D) expenses increased to 3.784 billion, or 4.9% of revenue, from 3.399 billion or 4.7% of revenue in fiscal 2007. R&D expenses rose most notably at Industry Automation and Diagnostics, both of which made major acquisitions in the periods under review.

Marketing, selling and general administrative (SG&A) expenses rose to 13.586 billion, or 17.6% of revenues, from 12.103 billion or 16.7% of revenue in the prior year. The difference is due primarily to our SG&A reduction program, as the majority of the 1.081 billion in severance charges mentioned earlier were recorded as SG&A expenses. SG&A expenses for the year were also driven higher by the acquisitions at Industry Automation and Diagnostics.

Other operating income rose to 1.047 billion in fiscal 2008, compared to 680 million a year earlier. This increase is due mainly to higher gains from sales of real estate and sales of businesses, including a pre-tax net gain of 131 million on the sale of the wireless modules business at Industry Automation and a 130 million pre-tax net gain on the sale of the Global Tungsten & Powders unit at OSRAM. The current year benefited also from the release of an accrual of 38 million following reversal of a previous judgment related to Italian electrical utility Enel. A year earlier, other operating income benefited from a net gain of 76 million on the sale of the locomotive leasing business at Mobility.

Other operating expense was 2.228 billion in fiscal 2008, up from 1.053 billion in fiscal 2007. The difference year-over-year is due primarily to the provision of approximately 1 billion mentioned earlier, which we took in connection with ongoing settlement negotiations regarding legal and regulatory matters. The current year also includes an one-time endowment of 390 million related to the establishment of the Siemens foundation and a goodwill impairment of 70 million related to a building and infrastructure business at which 50% were divested during fiscal 2008. A year earlier, other operating expense included the 440 million in sanctions related to an European antitrust investigation mentioned earlier, 81 million primarily to fund job placement companies for former Siemens employees affected by the bankruptcy of BenQ, and a goodwill impairment of 52 million at a regional payphone unit. Expenses for outside advisors engaged in connection with investigations into alleged violations of anti-corruption laws and related matters as well as remediation activities were 430 million in fiscal 2008, substantially higher than 152 million a year earlier.

Income from investments accounted for using the equity method, net rose year-over-year to 260 million in the current period. The change was due primarily to a significantly reduced equity investment loss related to NSN, partly offset by an equity investment loss related to FSC, which posted positive equity investment income in fiscal 2007.

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Financial income (expense), net increased to 122 million, up from a negative 8 million in fiscal 2007, primarily due to a swing in Interest income (expense), net, to a positive 60 million from a negative 139 million a year earlier, stemming mainly from a combination of lower indebtedness in Siemens operating businesses and lower interest rates on U.S. dollar denominated debt compared to the prior fiscal year.

	Year en Septemb				
	2008 2007		% Change		
	( in millions)				
Income from continuing operations before income taxes	2,874	5,101	(44)%		
Income taxes	(1,015)	(1,192)	(15)%		
as percentage of income from continuing operations before income					
taxes	35%	23%			
Income from continuing operations	1,859	3,909	(52)%		
Income from discontinued operations, net of income taxes	4,027	129	>200%		
Net income	5,886	4,038	46%		
Net income attributable to minority interest	161	232			
Net income attributable to shareholders of Siemens AG	5,725	3,806	50%		

Income from continuing operations before income taxes was 2.874 billion in fiscal 2008, compared to 5.101 billion a year earlier. The major factors in the change were the SG&A reduction costs and the provision accrued in connection with the ongoing settlement negotiations, as discussed above, partly offset by an increase in gross profit which was held back by the substantial project charges and restructuring costs mentioned above. The effective tax rate on income from continuing operations was 35% in fiscal 2008. This rate was adversely affected by the provision of approximately 1 billion mentioned above, a majority of which was not deductible for tax purposes. A year earlier, the effective tax rate was significantly lower at 23%, positively influenced by special items arising from tax audits in Germany and Austria. As a result, income from continuing operations after taxes was 1.859 billion in fiscal 2008, down from 3.909 billion a year earlier.

Discontinued operations include former Com activities as well as SV, which was sold to Continental AG in the first quarter of fiscal 2008. The former Com activities include the enterprise networks business (SEN), in which Siemens divested a 51% stake during the fourth quarter of the current fiscal year, the telecommunications carrier activities transferred into NSN in the third quarter of fiscal 2007, and the mobile devices business sold to BenQ Corporation in fiscal 2005. Income from discontinued operations in fiscal 2008 was 4.027 billion, up substantially from 129 million a year earlier, mainly due to SV. A substantial gain on the sale and positive operating results at SV before the sale contributed approximately 5.5 billion to income from discontinued operations in fiscal 2008. This positive contribution was partly offset by effects related to former Com activities, including a preliminary loss related to the above-mentioned divestment of SEN of approximately 1.0 billion and severance charges and impairments of long-lived assets at SEN earlier in the year. As as result, former Com activities reduced income from discontinued operations by 1.433 billion in fiscal 2008. Therein included is a 120 million provision related to expected settlement of a claim by the insolvency administrator of BenQ that was recorded in the fourth quarter of fiscal 2008. In fiscal 2007, discontinued operations included positive results from former Com activities, primarily a then preliminary, pre-tax non-cash gain of approximately 1.6 billion associated with the transfer of Siemens carrier-related assets into NSN. This gain more than offset impairments totaling 567 million at SEN, and a 201 million fine related to Com imposed on Siemens in Germany, of which 200 million was tax deductible. The prior year benefited from positive operating results at SV, more than offset by approximately 1.1 billion in tax expense related to its carve-out. Expenses

for outside advisors engaged in connection with investigations into alleged violations of anti-corruption laws and related matters were 80 million in fiscal 2008, considerably down from 195 million a year earlier. For additional information regarding discontinued operations, see Notes to Consolidated Financial Statements.

Net income for Siemens in fiscal 2008 was 5.886 billion, compared to 4.038 billion in the same period a year earlier. Net income attributable to shareholders of Siemens AG was 5.725 billion, up from 3.806 billion in fiscal 2007.

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## **Segment Information Analysis**

**Sectors** 

**Industry** 

	Year ended September 30,		% C	Change	thei	ein
	2008	2007	Actual	Adjusted*	Currency	Portfolio
	( in mi	( in millions)				
Sector						
Profit	3,861	3,521	10%			
Profit margin	10.1 %	9.8 9	%			
New orders	42,795	39,095	9%	11%	(4) %	2%
Total revenue	38,085	36,059	6%	8%	(4) %	2%
External revenue	36,908	34,976	6%			
Therein:						
Europe, C.I.S.**, Africa	20,808	19,703	6%			
Therein Germany	7,513	7,196	4%			
Americas	8,817	8,947	(1)%			
Asia, Australia, Middle East	7,283	6,326	15%			

<sup>\*</sup> Excluding currency translation and portfolio effects.

In fiscal 2008, Sector profit at **Industry** increased to 3.861 billion, 10% higher than 3.521 billion in fiscal 2007. The Sector's largest Divisions Drive Technologies, Industry Automation, Industry Solutions and Building Technologies all achieved profit increases, pushing up profit margin for the Sector as a whole. Industry delivered these results despite lower profit at OSRAM and a substantial loss at Mobility year-over-year, as both Divisions pursued structural initiatives. Mobility incurred further charges relating to major projects.

Orders at Industry rose to 42.795 billion, a 9% increase compared to 39.095 billion a year earlier, and revenue increased 6% year-over-year, to 38.085 billion. The Drive Technologies, Industry Automation and Industry Solutions Divisions were the major contributors to revenue and order growth on a fiscal-year basis. Nevertheless, the book-to-bill ratios for these Divisions declined quarter by quarter through the fiscal year as macroeconomic conditions worsened. As a result, Industry s book-to-bill ratio in the final quarter of fiscal 2008 came in slightly below one. Orders for the full year included Siemens largest-ever rolling stock order, at Mobility, and strong growth in the Asia/Australia/ Middle East region.

	<b>New Orders</b>	
Year ended		
September 30,	% Change	therein

<sup>\*\*</sup> Commonwealth of Independent States.

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	2008 ( in :	2007 millions)	Actual	Adjusted*	Currency	Portfolio
Divisions						
Industry Automation	8,945	7,846	14%	11%	(3)%	6%
Drive Technologies	9,846	8,883	11%	14%	(3)%	0%
Building Technologies	6,333	6,351	(0)%	3%	(4)%	1%
OSRAM	4,624	4,690	(1)%	4%	(5)%	0%
Industry Solutions	8,415	7,704	9%	12%	(4)%	1%
Mobility	7,842	6,475	21%	25%	(4)%	0%

<sup>\*</sup> Excluding currency translation and portfolio effects.

			F	Revenue		
	Year ended September 30,		% Change		therein	
	2008	2007	Actual	Adjusted*	Currency	Portfolio
	( in m	illions)				
Divisions						
Industry Automation	8,699	7,545	15%	12%	(3)%	6%
Drive Technologies	8,866	7,793	14%	17%	(3)%	0%
Building Technologies	5,984	6,038	(1)%	3%	(5)%	1%
OSRAM	4,624	4,690	(1)%	4%	(5)%	0%
Industry Solutions	7,106	6,601	8%	11%	(4)%	1%
Mobility	5,841	6,160	(5)%	(2)%	(3)%	0%

<sup>\*</sup> Excluding currency translation and portfolio effects.

The **Industry Automation** and **Drive Technologies** Divisions each achieved double-digit growth rates for orders and revenue in fiscal 2008 compared to fiscal 2007. Orders at **Building Technologies** were flat year-over-year and revenue declined slightly, while orders and revenue at **OSRAM** decreased 1% compared to a year earlier. Reported revenue for Building Technologies and OSRAM were influenced by negative currency translation effects related to their substantial presence in the U.S. market. Growth at OSRAM was held back also by adverse market conditions, particularly in the consumer and automotive markets. Orders and revenue at **Industry Solutions** increased 9% and 8%, respectively, with particularly strong demand for the Division s metals technology solutions. The Division increased its strength in this area with an acquisition during fiscal 2008, and also expanded its water treatment business by acquiring a Singapore-based company with operations in the Asia/Australia/Middle East region. Orders at **Mobility** increased 21% to 7.842 billion, including a 1.4 billion contract for more than 300 trains from the Belgium state railway system. Revenue declined 5% to 5.841 billion, in part due to lower billings at large projects in the Division s turnkey systems business.

	Profit Year ended September 30,			Margin Year ended September 30,	
	2008 ( in m	2007 illions)	Change	2008	2007
Divisions					
Industry Automation	1,606	1,102	46%	18.5%	14.6%
Drive Technologies	1,193	913	31%	13.5%	11.7%
Building Technologies	466	429	9%	7.8%	7.1%
OSRAM	401	492	(18)%	8.7%	10.5%
Industry Solutions	439	312	41%	6.2%	4.7%
Mobility	(230)	274		(3.9)%	4.4%

Profit at **Industry Automation** increased 46% year-over-year, to 1.606 billion. The Division s profitability benefited from high capacity utilization and economies of scale. Both periods under review included purchase price accounting

(PPA) effects and integration costs related to acquisition of UGS Corp., acquired in the third quarter of fiscal 2007. PPA effects of 145 million and integration costs of 17 million in the current period were more than offset by a pre-tax net gain on Divisional level of 125 million on the sale of the Division s wireless modules business and a gain of 38 million from the sale of another business. A year earlier, PPA effects were 105 million and integration costs were 16 million. At the end of fiscal 2008, Industry Automation acquired Innotec GmbH of Germany to strengthen its software portfolio.

**Drive Technologies** contributed 1.193 billion to Sector profit, a 31% increase compared to 913 million in fiscal 2007. The Division s profitability benefited from high capacity utilization and economies of scale. Both periods included PPA effects from the fiscal 2005 acquisition of Flender Holding GmbH. These effects were the same, at 38 million in fiscal 2008 and in the prior year. Fiscal 2007 also included integration costs of 7 million.

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Profit at **Building Technologies** rose to 466 million, a 9% increase compared to 429 million in fiscal 2007, which had benefited from a gain on the sale of a business in Germany. Both profit and profit margin in the current period showed the positive influence of a favorable business mix.

**OSRAM** saw its profit decline 18% year-over-year, to 401 million. Profitability was negatively influenced as its two largest businesses, general and automotive lighting were exposed to a challenging market environment at the end of fiscal 2008. Lower capacity utilization and an unfavorable revenue mix contributed to the Division s profit decline year-over-year. Charges related to OSRAM s structural initiatives in the fourth quarter, including severance charges and impairments were offset by a 130 million net gain on the sale of the Division s Global Tungsten & Powders unit. OSRAM expects adverse market conditions to continue in fiscal 2009, particularly in the consumer and automotive markets.

**Industry Solutions** raised its profit to 439 million, a 41% increase compared to fiscal 2007. The metals technologies and industrial technologies businesses drove the Division s profit and margin growth, which benefited also from a 30 million gain on the sale of the Division s hydrocarbon service business.

**Mobility** posted a loss of 230 million in fiscal 2008, compared to a profit of 274 million in the prior year. The result in the current year included charges of 209 million taken in the second-quarter related to major projects, as well as provisions related primarily to software challenges with projects in the rail automation business and further charges of 32 million for the Combino railcar business. Mobility initiated its Mobility in Motion transformation program in the second half of the fiscal year to realign its organization and improve its cost structure. The program resulted in costs of 151 million in the fourth quarter, primarily for severance charges and impairments. Fiscal 2007 included a net gain of 76 million on the sale of Mobility s locomotive leasing business.

## Energy

	Year ended September 30,		% Change		therein		
	2008	2007	Actual	Adjusted*	Currency	Portfolio	
	( in mil	lions)					
Sector							
Profit	1,434	1,818	(21)%				
Profit margin	6.4 %	9.0 %					
New orders	33,428	28,543	17%	23%	(6) %	0%	
Total revenue	22,577	20,309	11%	16%	(5) %	0%	
External revenue	22,191	19,875	12%				
Therein:							
Europe, C.I.S.**, Africa	9,526	8,243	16%				
Therein Germany	1,890	1,876	1%				
Americas	5,643	4,885	16%				
Asia, Australia, Middle East	7,022	6,747	4%				

<sup>\*</sup> Excluding currency translation and portfolio effects.

<sup>\*\*</sup> Commonwealth of Independent States.

Energy posted Sector profit of 1.434 billion, a 21% decline compared to 1.818 billion a year earlier. Four of the Sector s five Divisions delivered rapid growth in profit and profit margin compared to the prior year, including Power Transmission, Oil & Gas, Renewable Energy and Power Distribution. In contrast, Fossil Power Generation posted a loss of 89 million in fiscal 2008 following a profit of 792 million a year earlier.

Orders and revenue grew on a Division-wide basis, with orders climbing 17% to 33.428 billion and revenue rising 11% to 22.577 billion. These increases in turn pushed the Sector s book-to-bill ratio above the high level of fiscal 2007. On a regional basis, the Europe/C.I.S./Africa and Americas regions turned in double-digit increases in both orders and revenue. The Asia/Australia/Middle East region posted a 4% increase in revenue, while slower demand in China and India contributed to a 6% decline in orders for the year for this region.

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	New Orders							
	Year ended September 30,		% Change		therein			
	2008	2007	Actual	Adjusted*	Currency	Portfolio		
	( in millions)			ū	·			
Divisions								
Fossil Power Generation	12,993	11,721	11%	16%	(5)%	0%		
Renewable Energy	4,434	2,452	81%	102%	(21)%	0%		
Oil & Gas	5,630	4,734	19%	20%	(3)%	2%		
Power Transmission	7,290	6,658	9%	15%	(6)%	0%		
Power Distribution	3,578	3,327	8%	14%	(6)%	0%		

<sup>\*</sup> Excluding currency translation and portfolio effects.

	Revenue						
	Year ended September 30,		% Change		therein		
	2008	2007	Actual	Adjusted*	Currency	Portfolio	
	( in m	illions)					
Divisions							
Fossil Power Generation	8,171	8,129	1%	6%	(5)%	0%	
Renewable Energy	2,092	1,365	53%	67%	(14)%	0%	
Oil & Gas	4,038	3,363	20%	22%	(4)%	2%	
Power Transmission	5,497	4,901	12%	17%	(5)%	0%	
Power Distribution	3,211	2,851	13%	18%	(5)%	0%	

<sup>\*</sup> Excluding currency translation and portfolio effects.

Orders at **Fossil Power Generation** grew 11% year-over-year, to 12.993 billion, including major contract wins in Germany, Austria, the UK and Russia. Revenue was up 1%, at 8.171 billion. After the Division s turnkey solutions business took charges at major projects in the second quarter, the Energy Sector adjusted the Division s target business mix with the aim of improving overall profitability. In particular, this adjustment entailed bringing the Division s products business, services business and turnkey solutions business into balance with one third of our volume coming from our turnkey solutions business and two thirds coming from our products and service businesses.

Orders at **Renewable Energy** climbed 81% year-over-year, to 4.434 billion, including large contracts for wind turbines in Europe and the U.S. Revenue rose 53% compared to fiscal 2007. The **Oil & Gas** Division, benefiting from market conditions favoring increased oil and gas production, increased revenue quarter by quarter through the fiscal year for a 20% increase overall compared to the prior year. Demand remained robust at **Power Transmission** and the **Power Distribution** Divisions, including year-over-year order and revenue growth at **Power Transmission** of 9% and 12%, respectively, and 8% and 13% at **Power Distribution**, respectively.

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	Profit Year ended September 30,		Margin Year ended September 30,		
	2008 ( in m	2007 nillions)	% Change	2008	2007
Divisions					
Fossil Power Generation	(89)	792		(1.1)%	9.7%
Renewable Energy	242	134	81%	11.6%	9.8%
Oil & Gas	351	241	46%	8.7%	7.2%
Power Transmission	565	371	52%	10.3%	7.6%
Power Distribution	369	279	32%	11.5%	9.8%
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In fiscal 2008, **Fossil Power Generation** recorded a loss of 89 million compared to a profit of 792 million in fiscal 2007. In contrast, **Renewable Energy**, **Oil & Gas**, **Power Transmission** and **Power Distribution** all achieved high double-digit profit growth. The profit increase at **Renewable Energy** was driven by strong revenue growth and execution of higher-margin orders. **Oil & Gas** benefited from the favorable market conditions mentioned above leading to high capacity utilization and economies of scale. **Power Transmission** and **Power Distribution** continued to gain volume-driven economies of scale by successfully meeting demand for higher efficiency and security in regional power grids.

Within Fossil Power Generation, the substantial decline in profit was due to the turnkey solutions business, where resource constraints leading to project delays, expiring supplier price agreements and significantly higher commodity prices resulted in charges of 559 million in the second quarter of fiscal 2008. Furthermore, the Division took additional charges totaling more than 300 million in the first and fourth quarter of fiscal 2008, involving a number of large projects. The project having the greatest impact was again a large, technologically advanced project in Olkiluoto, Finland, where Fossil Power Generation took 344 million in charges. In fiscal 2007, charges at Olkiluoto and other projects were partly offset by a gain on the sale of a business and positive effects related to the settlement of an arbitration proceeding. Both periods under review included negative equity investment income related to Energy s equity stake in Areva NP, amounting to a negative 26 million in the current period and a negative 45 million a year earlier, which is also substantially affected by the project in Finland mentioned above. The Division expects continued volatility in equity investment income in coming quarters.

### Healthcare

	Year ended September 30,		% Change		therein	
	2008	2007	Actual	Adjusted*	Currency	Portfolio
	( in mil	( in millions)		·		
Sector						
Profit	1,225	1,323	(7)%			
Profit margin	11.0 %	13.4 %				
New orders	11,779	10,271	15%	4%	(7) %	18%
Total revenue	11,170	9,851	13%	2%	(7) %	18%
External revenue	11,116	9,798	13%			
Therein:						
Europe, C.I.S.**, Africa	4,351	3,596	21%			
Therein Germany	980	875	12%			
Americas	4,861	4,578	6%			
Asia, Australia, Middle East	1,904	1,624	17%			

<sup>\*</sup> Excluding currency translation and portfolio effects.

**Healthcare** posted Sector profit of 1.225 billion in fiscal 2008, compared to 1.323 billion a year earlier. The primary factors in the decline year-over-year were 174 million in transformation costs associated primarily with refocusing of certain business activities in the Imaging & IT and the Workflow & Solutions Divisions and reducing costs. This reduced Sector profit margin for the fiscal year by approximately 150 basis points. Profitability in both years under

<sup>\*\*</sup> Commonwealth of Independent States.

review was also negatively influenced by PPA effects and integration costs related to three major acquisitions at the Sector s Diagnostics Division, one each in fiscal 2006, fiscal 2007 and fiscal 2008. These factors took approximately 310 basis points from Sector profit margin in fiscal 2008. PPA effects and integration costs had a lesser impact in the prior year, reducing profitability by approximately 180 basis points, and were also partially offset by a divestment gain of 23 million from the sale of a portion of Healthcare s stake in a joint venture, Draeger Medical AG & Co. KG.

Orders and revenue at Healthcare rose 15% and 13%, respectively, compared to the prior year. These increases include substantial new volume from the acquisition of Dade Behring in the first quarter of fiscal 2008. On an organic basis, orders rose 4% and revenue increased 2%.

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	New Orders								
	Year e		Ø C	hongo	4h ov	.oin			
	Septem 2008	2007	% C Actual	hange Adjusted*	thei Currency	rein Portfolio			
		nillions)	Actual	Aujusteu	Currency	1 of tiono			
Divisions									
Imaging & IT	7,243	7,439	(3)%	3%	(6)%	0%			
Workflow & Solutions	1,653	1,522	9%	14%	(5)%	0%			
Diagnostics	3,195	1,553	106%	3%	(13)%	116%			

<sup>\*</sup> Excluding currency translation and portfolio effects.

	Revenue							
	Year e							
	Septem	ber 30,	% Change		therein			
	2008	2007	Actual	Adjusted*	Currency	Portfolio		
	( in m	nillions)						
Divisions								
Imaging & IT	6,811	7,066	(4)%	2%	(6)%	0%		
Workflow & Solutions	1,490	1,494	(0)%	5%	(5)%	0%		
Diagnostics	3,185	1,553	105%	3%	(13)%	115%		

<sup>\*</sup> Excluding currency translation and portfolio effects.

At the **Imaging & IT** Division, orders came in 3% lower and revenue was 4% lower compared to fiscal 2007. Both results were strongly influenced by negative currency translation effects. Orders rose 9% at the **Workflow & Solutions** Division in part due to a major order in the second quarter. Revenue was level with the prior year. Primarily due to the Dade Behring acquisition, the **Diagnostics** Division doubled its orders and revenue year-over-year. From a regional perspective, the Healthcare Sector found its strongest growth in the region comprising Europe, C.I.S., Africa and the region comprising Asia, Australia, Middle East. Both regions combined steady growth in established markets with faster growth in emerging markets. Overall, the book-to-bill ratio for Healthcare for the fiscal year was 1.05.

	Profit Year ended September 30, %			Margin Year ended September 30,	
	2008 ( in r	2007 millions)	Change	2008	2007
Divisions Imaging & IT Workflow & Solutions	899 66	1,052 163	(15)% (60)%	13.2% 4.4%	14.9% 10.9%

Diagnostics 248 95 161% 7.8% 6.1%

Profit at **Imaging & IT** was 899 million, down from the prior-year level. The decline was due mainly to 90 million in transformation costs, consisting primarily of severance charges, impairments and related costs following the review of certain business activities. In addition to the market challenges mentioned above for the Sector overall, the Division also faced challenges in the medical imaging market in the U.S., including the Deficit Reduction Act (DRA) and uncertainty regarding future reimbursements, and a persistently weak market in Japan.

Profit at **Workflow & Solutions** was 66 million compared to 163 million a year earlier. The decline was influenced strongly by 81 million in transformation costs related primarily to the strategic review of certain business activities.

Profit rose sharply at **Diagnostics**, to 248 million for the fiscal year, benefiting from acquisitions. The Division s profit margin in both fiscal 2008 and fiscal 2007 was influenced similarly by PPA effects and integration costs arising from the acquisitions mentioned above. The negative effect on Diagnostics profit margin was approximately 1080 basis points in fiscal 2008, including PPA effects of 176 million (including 7 million of

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inventory step-up charges) and integration costs of 168 million. A year earlier, the negative effect on profitability was approximately 1120 basis points, including 91 million in PPA effects (including 23 million of inventory step-up charges) and 84 million in integration costs.

## **Equity Investments**

As of September 30, 2007, the reportable segment Strategic Equity Investments (SEI) comprised the Company s investments in NSN, BSH and FSC. During the fourth quarter of fiscal 2008, the scope of the segment was expanded and SEI was renamed into Equity Investments. Prior-year figures were adjusted for purposes of comparison. Equity Investments includes investments accounted for using the equity method; assets held for disposal; and available-for-sale financial assets not allocated to a Sector, Cross-Sector Business, SRE, Pensions or Corporate Treasury for strategic reasons. As of September 30, 2008, Equity Investments include NSN and BSH; our 49% stake in Enterprise Networks Holding, BV (EN); and our 49% investment in Krauss-Maffei Wegmann GmbH & Co. KG, which was reported within Corporate Items as of September 30, 2007. EN was formed during the fourth quarter following the divestment of a 51% stake in Siemens Enterprise Communications GmbH & Co. KG (SEN) to The Gores Group, U.S., which contributed a network equipment and security solutions provider as well as a call center software company to complement the new EN business. SEN was formerly reported within discontinued operations. Assets held for disposal include FSC.

Profit from Equity Investments in fiscal 2008 was a positive 95 million compared to a negative 96 million in fiscal 2007. The major factor in this improvement was NSN, which reported improved operating results and also substantially reduced its restructuring charges and integration costs year-over year. In fiscal 2008 NSN incurred restructuring charges and integration costs of 480 million, down from 991 million in fiscal 2007. As a result, our equity investment loss related to NSN decreased to 119 million in fiscal 2008 from 429 million a year earlier. FSC which posted positive equity income in fiscal 2007, turned negative in fiscal 2008.

## **Cross-Sector Businesses**

#### Siemens IT Solutions and Services

	Year ended September 30,		% Change		therein	
	2008	2007	Actual	Adjusted*	Currency	Portfolio
	( in mil	llions)				
Profit	144	252	(43)%			
Profit margin	2.7 %	4.7 %				
New orders	5,272	5,156	2%	4%	(3) %	1%
Total revenue	5,325	5,360	(1)%	1%	(3) %	1%
External revenue	3,845	3,988	(4)%			
Therein:						
Europe, C.I.S.**, Africa	3,322	3,415	(3)%			
Therein Germany	1,451	1,498	(3)%			
Americas	430	472	(9)%			
Asia, Australia, Middle East	93	101	(8)%			

<sup>\*</sup> Excluding currency translation and portfolio effects.

\*\* Commonwealth of Independent States.

Profit at **Siemens IT Solutions and Services** declined sharply year-over-year to 144 million from 252 million a year earlier. This was due mainly to charges at major projects in the U.K., which had a net negative effect on profit of 76 million. Orders for fiscal 2008 were up 2%, at 5.272 billion, while revenue was down 1% year-over-year, at 5.325 billion.

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Siemens Financial Services (SFS)

	Year e Septemb		
	2008	2007 illions)	% Change
Income before income taxes	286	329	(13)%
Total assets	11,328	8,912	27%

Income before income taxes (IBIT) at SFS was 286 million in fiscal 2008 compared to 329 million a year earlier. IBIT for both fiscal years benefited from special dividends resulting from divestment gains by a company in which SFS holds an equity position. The dividends received in fiscal 2007 were higher. IBIT of SFS equity and project finance business in fiscal 2007 also included gains on the sales of investments. Total assets as of September 30, 2008 increased significantly to 11.328 billion compared to 8.912 billion at the prior year end, primarily due to growth in the commercial finance business including asset purchases in secondary markets.

The following table provides further information on the capital structure of SFS as of September 30, 2008 and 2007:

	September 30,	
	2008	2007
	( in m	illions)
Allocated equity	1,113	1,041
Total debt	9,359	7,081
Therein intragroup financing	9,233	6,822
Therein debt from external sources	126	259
Debt to equity ratio	8.41	6.80
SFS internally purchased receivables		406
SFS debt excluding SFS internally purchased receivables	9,359	6,675
Cash and cash equivalents	28	66

Both Moody s and Standard & Poor s view SFS as a captive finance company. These ratings agencies generally recognize and accept higher levels of debt attributable to captive finance subsidiaries in determining long-term and short-term credit ratings.

The allocated equity for SFS is determined and influenced by the size and quality of its portfolio of commercial finance assets (primarily leases) and equity investments. This allocation is designed to cover the risks of the underlying business and is oriented at common credit risk management standards in banking. The actual risk profile of the SFS portfolio is evaluated and controlled monthly and is reflected in the quarterly (commercial finance) and annual (equity investments) adjustments of allocated equity.

## **Reconciliation to Consolidated Financial Statements**

Reconciliation to Consolidated Financial Statements includes Other Operations, Siemens Real Estate (SRE) and various categories of items which are not allocated to the Sectors and Cross-Sector Businesses because Management

has determined that such items are not indicative of the Sectors and Cross-Sector Businesses performance.

## **Other Operations**

Other Operations consist primarily of operating business activities not allocated to a Sector or Cross-Sector Businesses. Under the previously announced transformation program for Other Operations, by the end of fiscal 2009 all business activities are to be integrated into an existing Siemens Sector or Cross-Sector Business, divested, moved to a joint venture, or closed. By the end of fiscal 2008, Siemens reached or concluded the implementation phase for a majority of business activities. The loss from Other Operations increased to 367 million from 232 million a year earlier. A significant factor in the change are transformation costs in the amount of 271 million in the current period. These include expenses related to the divestment of a 50% stake in a building and

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infrastructure business, including a goodwill impairment of 70 million, as well as costs related to the closure of a regional payphone unit in Europe, primarily for severance. The divestment of SHC resulted in transformation costs of 124 million primarily associated with impairments of assets and a loss on the sale. In addition, the SHC transaction involved costs of 21 million related mainly to carve-out activities. Partly due to reallocation, centrally carried regional costs not allocated to a Sector or Cross-Sector Business declined significantly compared to fiscal 2007. In the prior period, Other Operations also included an impairment of 52 million at the regional payphone unit mentioned above. Revenue for Other Operations was 2.470 billion for fiscal 2008, down 14% from 2.884 billion a year earlier, including negative portfolio effects of 7%.

# Siemens Real Estate (SRE)

Income before income taxes at SRE was 356 million in fiscal 2008, compared to 228 million in the prior year, mainly due to higher gains from sales of real estate. SRE intends to continue real estate disposals in coming quarters, depending on market conditions.

## Corporate items and pensions

Corporate items and pensions totaled a negative 3.853 billion in fiscal 2008 compared to a negative 1.684 billion a year earlier. The major factor in this change was Corporate items, which increased to a negative 3.959 billion from a negative 1.754 billion in fiscal 2007. The current period includes factors already discussed above, including the approximately 1 billion provision related to the ongoing settlement negotiations, 1.081 billion in charges related to the SG&A reduction program, and the one-time endowment of 390 million to the Siemens foundation. These factors were partly offset by the release of an accrual of 38 million following reversal of a previous judgment related to Italian electrical utility Enel. A year earlier, Corporate items included the 440 million related to a European antitrust investigation mentioned earlier and the 81 million primarily to fund job placement companies for former Siemens employees affected by the bankruptcy of BenQ. Both periods under review included expenses related to a regional sales organization in Germany. These totaled 128 million in fiscal 2008 and 108 million in fiscal 2007, in both periods including an impairment. Both periods also included expenses for outside advisors engaged in connection with investigations into alleged violations of anti-corruption laws and related matters as well as remediation activities. These expenses were significantly higher in fiscal 2008, totaling 430 million compared to 152 million the year before.

### Eliminations, Corporate Treasury and other reconciling items

Income before income taxes from Eliminations, Corporate Treasury and other reconciling items in fiscal 2008 was a negative 307 million, compared to a negative 358 million a year earlier. The difference year-over-year is mainly due to an improved interest income (expense), net stemming from a combination of lower indebtedness in Siemens operating businesses as well as lower interest rates on U.S. dollar denominated debt compared to the prior fiscal year. These positive factors were partly offset by charges of approximately 50 million in the fourth quarter of fiscal 2008 related to counter-party risks, principally involving banks adversely affected by developments in international financial markets.

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# Fiscal 2007 Compared to Fiscal 2006

# **Consolidated Operations Of Siemens**

#### **Results of Siemens**

The following discussion presents selected information for Siemens for the fiscal years ended:

#### **New Orders (location of customer)** Year ended September 30. % Change therein 2007 2006 Adjusted\* Currency **Portfolio** Actual ( in millions) Europe, C.I.S.\*\*, Africa 43,374 38,725 12% 11% 0% 1% 13.562 12,782 5% therein Germany 6% 0% 1% Americas 22,831 20,202 13% 18% (9)%4% therein U.S. 16.662 15.819 5% 11% (10)%4% Asia, Australia, Middle East 17,711 16,017 11% 13% (3)%1% therein China 4,357 12% 12% 2% 4,871 (2)%therein India 2.015 1.757 15% 17% (5)%3% **Siemens** 83,916 74,944 12% 13% (3)%2%

Siemens booked 83.916 billion in new orders in fiscal 2007. This 12% rise compared to fiscal 2006 resulted in a book-to-bill ratio of 1.16 for the year. Europe, C.I.S., Africa was the largest region by volume, followed by the Americas and Asia, Australia, Middle East. Order growth was well-balanced, with double-digit expansion in all three regions. Orders in the region consisting of Europe, C.I.S. and Africa increased by 12% to 43.374 billion for the year, supported by numerous large new contracts.

In the Americas region, orders rose 13% in fiscal 2007, to 22.831 billion. Due primarily to the considerable weakening of the U.S. dollar against the euro, the U.S. share of orders in the region fell to 73% compared to 78% in fiscal 2006. On an organic basis, excluding the net effect of portfolio transactions and currency translation effects, orders were up 18% and 11% in the Americas and the U.S. respectively. Orders in Asia, Australia, Middle East came in at 17.711 billion, 11% higher than in fiscal 2006. Orders in China and India were 4.871 billion and 2.015 billion, and grew at 12% and 15% respectively, accounting for 39% of new orders in the region. A year earlier, their combined share was 38%.

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Rovoniio	Hacatian	of customer)	
IXC V CHUC V	uvcauvii	or customer,	

Year ended		
September 30,	% Change	therein

<sup>\*</sup> Excluding currency translation and portfolio effects.

<sup>\*\*</sup> Commonwealth of Independent States.

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	2007	2006	Actual	Adjusted*	Currency	Portfolio
	( in m	illions)				
Europe, C.I.S.**, Africa	38,180	35,347	8%	7%	0%	1%
therein Germany	12,594	12,382	2%	2%	0%	0%
Americas	19,321	18,371	5%	9%	(8)%	4%
therein U.S.	14,832	14,609	2%	7%	(9)%	4%
Asia, Australia, Middle East	14,947	12,769	17%	19%	(3)%	1%
therein China	4,146	3,667	13%	15%	(3)%	1%
therein India	1,676	1,034	62%	61%	(2)%	3%
Siemens	72,448	66,487	9%	10%	(3)%	2%

<sup>\*</sup> Excluding currency translation and portfolio effects.

<sup>\*\*</sup> Commonwealth of Independent States.

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Revenue for fiscal 2007 totaled 72.448 billion, a 9% increase compared to fiscal 2006. Revenue in the region Europe, C.I.S., Africa rose 8% year-over-year, to 38.180 billion, with all Sectors contributing to the increase. Revenue growth was more restrained in the Americas, affected by the considerable weakening of the U.S. dollar against the euro during the year, coming in 5% higher than in fiscal 2006 at 19.321 billion. The U.S. accounted for 77% of the region s revenue for the year, compared to 80% in fiscal 2006. On an organic basis, revenue for the Americas and the U.S. climbed 9% and 7% year-over-year, respectively.

Revenue grew more rapidly in the region Asia, Australia, Middle East, reaching 14.947 billion on a 17% rise. Revenue in China was up 13% to 4.146 billion, as the Industry Sector and the Energy Sector converted major orders from prior periods into current business. While all Sectors booked more sales in China than in India, revenue for India jumped 62% year-over-year from 1.034 billion to 1.676 billion. Together China and India accounted for 39% of the region s revenue, up from 37% in fiscal 2006.

	Year er Septemb		
	2007 ( in mi	2006 illions)	% Change
Gross profit on revenue as percentage of revenue	20,876 28.8%	17,379 26.1%	20%

Gross profit for fiscal 2007 increased 20% year-over-year, as all Sectors increased gross profit. Gross profit margin increased to 28.8% from 26.1% a year earlier. This increase is due to improved gross profit margins over all Sectors, and in particular at Siemens IT Solution and Services, benefiting from an improved cost structure following severance charges in fiscal 2006.

	Year en Septembe			
	2007	2006	% Change	
	( in mi	llions)		
Research and development expenses	(3,399)	(3,091)	10%	
as percentage of revenue	4.7%	4.6%		
Marketing, selling and general administrative expenses	(12,103)	(11,897)	2%	
as percentage of revenue	16.7%	17.9%		
Other operating income	680	629	8%	
Other operating expense	(1,053)	(260)	305%	
Income from investments accounted for using the equity method, net	108	404	(73)%	
Financial income (expense), net	(8)	254	n.a.	

Research and development expenses increased to 3.399 billion, led by higher outlays at the Industry Sector and the Healthcare Sector. Despite the increase in our revenue year-over-year, R&D expenses as a percentage of revenue increased slightly to 4.7% from 4.6% in fiscal 2006. Marketing, selling and general administrative expenses declined as a percentage of revenue, to 16.7% from 17.9% a year earlier, due to the substantial increase in our revenue year-over-year.

Other operating income was 680 million in fiscal 2007, compared to 629 million a year earlier. Gains on sales of property, plant and equipment and intangibles increased from 208 million in fiscal 2006 to 289 million in fiscal 2007. In fiscal 2007, gains on disposals of businesses were 196 million, benefiting from a sale of a locomotive leasing business at the Industry Sector, compared to 55 million in fiscal 2006. Fiscal 2006 included a gain of 70 million related to the settlement of an arbitration proceeding.

Other operating expense increased significantly from 260 million in fiscal 2006 to 1.053 billion in fiscal 2007. The change year-over-year is due to expenses related to major legal and regulatory matters in fiscal 2007. This included 440 million stemming from sanctions on major suppliers of gas-isolated switchgear, and 152 million in expenses for external advisors and consultants related to legal and compliance issues, as well as 81 million in funding primarily for job placement companies for former Siemens employees affected by the bankruptcy of BenQ

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Mobile GmbH & Co. OHG (BenQ). Other operating expense in fiscal 2007 also included 60 million for goodwill impairment.

Income from investments accounted for using the equity method, net decreased to 108 million from 404 million a year earlier, due to the loss of 429 million in fiscal 2007 from NSN. Financial income (expense), net decreased from a positive contribution of 254 million in fiscal 2006 to a negative 8 million in fiscal 2007, primarily due to higher interest for financial liabilities, which were raised primarily at the end of fiscal 2006. Fiscal 2006 benefited from a pre-tax gain of 84 million related to the sale of the Company s interest in SMS Demag AG.

	Year en Septemb		
	-		%
	2007	2006	Change
	( in mi	llions)	
Income from continuing operations before income taxes	5,101	3,418	49%
Income taxes	(1,192)	(776)	54%
as percentage of income from continuing operations before income			
taxes	23%	23%	
Income from continuing operations	3,909	2,642	48%
Income from discontinued operations, net of income taxes	129	703	(82)%
Net income	4,038	3,345	21%
Net income attributable to minority interest	232	210	
Net income attributable to shareholders of Siemens AG	3,806	3,135	21%

Income from continuing operations before income taxes increased by 49% to 5.101 billion in fiscal 2007, from 3.418 billion a year earlier, driven by a combination of increased revenue and margins, partly offset with negative equity investment income of 429 million related to NSN and expenses related to major legal and regulatory matters in fiscal 2007. Fiscal 2006 included severance charges at Siemens IT Solution and Services of 576 million.

Income from continuing operations in fiscal 2007 was 3.909 billion, up 48% from 2.642 billion in fiscal 2006, due to an increased income from continuing operations before income taxes. The effective tax rate was 23% in fiscal 2007 and 2006. Income tax expenses include adjustments related to the previously reported compliance investigation. As a result of that investigation, payments were identified that had been recorded as deductible business expenses in prior periods when determining income tax provisions. The Company s investigation has determined that certain of these payments were non-deductible under the tax laws of Germany and other jurisdictions.

Income from discontinued operations contributed 129 million to net income in fiscal 2007, compared to 703 million a year earlier. Contribution to net income from SV activities was a negative 550 million in fiscal 2007 compared to a positive 410 million in fiscal 2006. This decrease was due to an approximate 1.1 billion tax expense as well as interest expense and closing costs related to the carve-out. Full-year results at Com-related activities contributed positively in both fiscal 2007 and fiscal 2006, with 765 million and 357 million, respectively. The fiscal 2007 result was higher primarily due to the 1.6 billion NSN non-cash gain. This gain was partly offset by 567 million in impairments at the enterprise networking business, a 201 million fine imposed on us in Germany, of which 200 million was tax deductible for tax purposes, and 104 million in other costs related to compliance matters. The remainder of the change year-over-year is due to an operating loss in the fiscal 2007 compared to operating profit at Com a year earlier. While the profitable carrier activities were included for all of fiscal 2006, they were transferred out of discontinued operations and into NSN midway through fiscal 2007. Effects related to BenQ reduced net income by 86 million and

64 million, respectively, in fiscal 2007 and fiscal 2006. For additional information with respect to discontinued operations, see Notes to Consolidated Financial Statements.

Net income for Siemens in fiscal 2007 was 4.038 billion, a 21% increase compared to 3.345 billion in the same period a year earlier. Net income attributable to Shareholders of Siemens AG was 3.806 billion, up 21% from 3.135 billion in fiscal 2006.

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# **Segment Information Analysis**

### **Sectors**

## **Industry**

	Year en	ded				
	Septembe	er 30,	% (	Change	therein	
	2007	2006	Actual	Adjusted*	Currency	Portfolio
	( in mil	lions)				
Sector						
Profit	3,521	2,618	34%			
Profit margin	9.8 %	7.8 %				
New orders	39,095	36,821	6%	8%	(3) %	1%
Total revenue	36,059	33,658	7%	9%	(3) %	1%
External revenue	34,976	32,607	7%			
Therein:						
Europe, C.I.S.**, Africa	19,703	18,027	9%			
Therein Germany	7,196	6,766	6%			
Americas	8,947	8,955	0%			
Asia, Australia, Middle East	6,326	5,625	12%			

<sup>\*</sup> Excluding currency translation and portfolio effects.

In fiscal 2007 profit in the **Industry** Sector was up 34% to 3.521 billion compared to the prior year. All Divisions within the Sector increased profit year-over-year. Apart from OSRAM all Divisions achieved double digit profit growth rates and apart from Industry Automation increased profit margins, raising the Sector s profit margin by two percentage points. Orders in the Industry Sector were up 6% to 39.095 billion, and revenue grew by 7% to 36.059 billion. The two largest Divisions of Sector, Industry Automation and Drive Technologies, drove both orders and revenue growth. On a regional basis, Industry achieved strong growth of external revenue in the region Europe, C.I.S., Africa as well as in the region Asia, Australia, Middle East, while external revenue in the Americas was level with the prior year.

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<sup>\*\*</sup> Commonwealth of Independent States.

	New Orders							
	Year ended September 30,		% Change		therein			
	2007	2006	Actual	Adjusted*	Currency	Portfolio		
	( in m	illions)						
Divisions								
Industry Automation	7,846	6,697	17%	13%	(2) %	6%		
Drive Technologies	8,883	7,412	20%	22%	(2) %	0%		
Building Technologies	6,351	6,206	2%	4%	(3) %	1%		
OSRAM	4,690	4,563	3%	7%	(4) %	0%		
Industry Solutions	7,704	6,887	12%	13%	(3) %	2%		
Mobility	6,475	7,694	(16)%	(13)%	(1) %	(2)%		

<sup>\*</sup> Excluding currency translation and portfolio effects.

	Revenue							
	Year ended September 30,		% Change		therein			
	2007	2006	Actual	Adjusted*	Currency	Portfolio		
	( in m	illions)						
Divisions								
Industry Automation	7,545	6,391	18%	13%	(2) %	7%		
Drive Technologies	7,793	6,428	21%	23%	(2) %	0%		
Building Technologies	6,038	5,728	5%	8%	(4) %	1%		
OSRAM	4,690	4,563	3%	7%	(4) %	0%		
Industry Solutions	6,601	6,465	2%	3%	(2) %	1%		
Mobility	6,160	6,404	(4)%	(2)%	(1) %	(1)%		

<sup>\*</sup> Excluding currency translation and portfolio effects.

Within the Sector all Divisions contributed to growth except for the Mobility Division. Orders and revenue in the **Industry Automation** Division grew by 17% and 18%, respectively compared to fiscal 2006 and benefited from the acquisition of UGS. UGS s PLM business got off to a good start within the Industry Automation Division, launching its technology integration and winning new customers for the Division. In the **Drive Technologies** Division orders increased by 20% to 8.883 billion and revenue grew by 21% to 7.793 billion. **Building Technologies** orders of 6.351 billion grew modestly, rising 2% compared to fiscal 2006, in part due to adverse currency translation effects and slowing construction growth in the U.S., but also as a result of selective order intake. Revenue in the Division rose 5% year-over-year, to 6.038 billion. Building Technologies closed among others the acquisition of an Indian system provider in fiscal 2007 and the acquisition of Bewator in Sweden in fiscal 2006, each bringing the Division new capabilities in building and infrastructure security. **OSRAM** increased orders and revenue to 4.690 billion in fiscal 2007, up from 4.563 billion a year earlier on broad-based demand throughout the Division. Excluding adverse currency translation effects, primarily in OSRAM s large U.S. market, revenue and orders rose 7% compared to the prior year on rising demand in Europe and Asia-Pacific. The trend towards energy-efficient lighting solutions had a positive impact on the performance for the 2007 fiscal year. OSRAM was successful in innovative compact

fluorescent lamps, high-intensity discharge lamps and LEDs. Energy-efficient products accounted for approximately 60 percent of revenue. Orders at **Industry Solutions** for fiscal 2007 rose to 7.704 billion, 12% higher than in fiscal 2006, while revenue of 6.601 billion in fiscal 2007 was up 2%, partly held back by industry-wide resource constraints. In the **Mobility** Division, orders of 6.475 billion in fiscal 2007 reflect a significantly lower level of large orders for the Division as a whole in the second and third quarters of fiscal 2007 compared to the same periods of the prior year. Mobility s revenue of 6.160 billion was 4% below to the prior-year level including a decline in revenue in the mass transit and infrastructure logistics businesses.

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	Profit Year ended September 30, %			Profit Margin Year ended September 30,	
	2007 ( in m	2007	2006		
Divisions					
Industry Automation	1,102	964	14%	14.6%	15.1%
Drive Technologies	913	559	63%	11.7%	8.7%
Building Technologies	429	275	56%	7.1%	4.8%
OSRAM	492	456	8%	10.5%	10.0%
Industry Solutions	312	221	41%	4.7%	3.4%
Mobility	274	144	90%	4.4%	2.2%

Within the Sector the **Industry Automation** Division s profit was 14% higher than in the prior year, though profit growth was held back by 105 million in purchase price accounting (PPA) effects and 16 million in integration costs associated with the acquisition of UGS Corp. (UGS), a leading provider of product lifecycle management (PLM) software which Industry Automation acquired in May 2007 to complement and extend its existing software capabilities. As a result of these effects the profit margin of the Industry Automation Division declined year-over-year and the Division saw a corresponding increase in amortization for intangible assets compared to the prior-year period. Profit of the **Drive Technologies** Division jumped by 63% to 913 million, and the Division achieved a strong increase in profit margin as it gained operating leverage on rising volume. Profit in fiscal 2007 included 38 million in PPA effects and 7 million in integration costs related to the acquisition of Flender Holding GmbH (acquired in fiscal 2005). The **Building Technologies** Division increased profit in fiscal 2007 by 56%, to 429 million, demonstrating increased emphasis on its higher-margin businesses in products and services and improved execution including more selective order intake in its solutions business. The Divisons s fire safety and heating, ventilation and air conditioning businesses made the largest contributions to profit. Profit margins rose on a Division-wide basis as well, strengthening Profit margin for Building Technologies overall by well over two percentage points. **OSRAM** s profit of 492 million in fiscal 2007 was 8% higher than in the prior year. Along with strength in its large general lighting business, OSRAM benefited from higher profits in its optical semiconductors business. Profit at the Industry Solutions Divison climbed to 312 million, a 41% increase year-over-year with strong contributions from the Divisions industrial technologies and metal technologies businesses. The **Mobility** Division recorded a Profit of 274 million for fiscal 2007, including a net gain of 76 million on the sale of its locomotive leasing business. Profit and margins rose on a Division-wide basis except for the mass transit business, which took charges related to its Combino railcar and posted a larger loss than in the prior year.

#### Energy

	Year ended September 30,			% Change		therein	
	2007	2006	Actual	Adjusted*	Currency	Portfolio	
( in millions)							
Sector							
Profit	1,818	1,084	68%				
Profit margin	9.0%	6.4%					
New orders	28,543	21,001	36%	38%	(4)%	2%	

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Total revenue	20,309	16,947	20%	21%	(3)%	2%
External revenue	19,875	16,565	20%			
Therein:						
Europe, C.I.S.**, Africa	8,243	7,046	17%			
Therein Germany	1,876	1,712	10%			
Americas	4,885	4,065	20%			
Asia, Australia, Middle East	6,747	5,455	24%			

<sup>\*</sup> Excluding currency translation and portfolio effects.

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<sup>\*\*</sup> Commonwealth of Independent States.

Profit in the **Energy** Sector climbed 68% year-over-year to 1.818 billion in fiscal 2007. All Divisions in Energy s portfolio generated strong growth in profit and profit margins, which led to a profit margin of 9% in fiscal 2007 for the Sector as a whole. Orders in the Energy Sector rose 36% in fiscal 2007, to 28.543 billion compared to 21.001 billion in fiscal 2006. Revenue in fiscal 2007 climbed 20% above the prior fiscal year to 20.309 billion compared to 16.947 billion in fiscal 2006. On a regional basis growth rates of external revenue for the Sector were well balanced.

	New Orders							
	Year ended September 30,		% Change		therein			
	2007	2006	Actual	Adjusted*	Currency	Portfolio		
	( in m	illions)						
Divisions								
Fossil Power Generation	11,721	8,104	45%	47%	(4)%	2%		
Renewable Energy	2,452	1,561	57%	60%	(3)%	0%		
Oil & Gas	4,734	3,603	31%	24%	(2)%	9%		
Power Transmission	6,658	5,301	26%	31%	(5)%	0%		
Power Distribution	3,327	2,899	15%	17%	(2)%	0%		

<sup>\*</sup> Excluding currency translation and portfolio effects.

	Revenue					
	Year ended September 30,		% Change		therein	
	2007	2006	Actual	Adjusted*	Currency	Portfolio
	( in m	illions)				
Divisions						
Fossil Power Generation	8,129	6,764	20%	22%	(3)%	1%
Renewable Energy	1,365	894	53%	60%	(8)%	1%
Oil & Gas	3,363	2,973	13%	5%	(1)%	9%
Power Transmission	4,901	4,222	16%	19%	(3)%	0%
Power Distribution	2,851	2,425	18%	20%	(2)%	0%

<sup>\*</sup> Excluding currency translation and portfolio effects.

In the **Oil & Gas** Division orders of 4.734 billion grew 31% in fiscal 2007 compared to fiscal 2006 and revenue in fiscal 2007 was up 13% to 3.363 billion. These totals benefited from the acquisition of AG Kühnle Kopp & Kausch in the first quarter of fiscal 2007. Orders for the **Power Transmission** Division in fiscal 2007 climbed 26% to 6.658 billion compared to 5.301 billion in fiscal 2006. The Division s high-voltage direct current (HVDC) technology was a strong driver of large orders during the year, including contract wins in China, India and the U.S.

Profit	Profit Margin
Year ended	Year ended
September 30,	September 30,

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	%				
	2007 ( in n	2006 nillions)	Change	2007	2006
Divisions					
Fossil Power Generation	792	584	36%	9.7%	8.6%
Renewable Energy	134	44	205%	9.8%	4.9%
Oil & Gas	241	112	115%	7.2%	3.8%
Power Transmission	371	138	169%	7.6%	3.3%
Power Distribution	279	177	58%	9.8%	7.3%

In fiscal 2007, profit in the Sector's largest Division, **Fossil Power Generation**, was up 36% to 792 million compared to 584 million in the prior-year period. Both fiscal years included charges at major projects in the Division. While Fossil Power Generation reduced these charges and also benefited from the settlement of an arbitration proceeding and the sale of a business in fiscal 2007, the improvement was partially offset by higher

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equity investment losses related to Areva NP and lower cancellation gains compared to fiscal 2006. In fiscal 2007, equity investment income related to Fossil Power Generation's equity stake in Areva NP, a nuclear power company, was a negative 45 million. In fiscal 2006, equity investment income related to Areva NP was a negative 27 million. The **Renewable Energy** Division more than tripled its profit in fiscal 2007 compared to the prior-year period and sharply increased its profit margin to 9.8%, while the **Oil & Gas** Division more than doubled profit and also improved its profit margin strongly year-over-year. The **Power Transmission** Division's profit was 371 million in fiscal 2007 compared to 138 in fiscal 2006. The Division's profit in fiscal 2007 benefited from 25 million in hedging effects not qualifying for hedge accounting whereas the prior-year period included charges related to restructuring programs. Profit for the **Power Distribution** Division increased to 279 million in fiscal 2007, up from 177 million in fiscal 2006, which also included charges related to restructuring programs.

#### Healthcare

	Year ended September 30,		% (	Change	therein		
	2007	2006	Actual	Adjusted*	Currency	Portfolio	
	( in mi	llions)					
Sector							
Profit	1,323	988	34%				
Profit margin	13.4%	12.0%					
New orders	10,271	9,334	10%	(2)%	(5)%	17%	
Total revenue	9,851	8,227	20%	6%	(5)%	19%	
External revenue	9,798	8,164	20%				
Therein:							
Europe, C.I.S.**, Africa	3,596	2,763	30%				
Therein Germany	875	682	28%				
Americas	4,578	4,044	13%				
Asia, Australia, Middle East	1,624	1,357	20%				

<sup>\*</sup> Excluding currency translation and portfolio effects.

Profit at **Healthcare** climbed to 1.323 billion, 34% higher than in fiscal 2006, and the Profit margin rose to 13.4%. Healthcare in equity investment income in fiscal 2007 rose to 60 million from 27 million a year earlier, benefiting from a 23 million gain on the sale of a portion of its stake in a joint venture, Draeger Medical AG & Co. KG. These factors enabled Healthcare to more than offset the loss of 180 basis points from profit margin due to PPA effects of 91 million and integration costs of 84 million stemming from two major acquisitions. Diagnostic Products Corp. was acquired late in fiscal 2006 for approximately 1.4 billion, and a division of Bayer AG was acquired in the second quarter of fiscal 2007 for approximately 4.5 billion. Healthcare saw a corresponding increase in amortization of intangible assets compared to fiscal 2006. During fiscal 2007, Healthcare integrated the two acquisitions into its new Diagnostics Division. This business provides a wide range of in-vitro solutions, which produce diagnostic information using samples taken from a patient s body and tested in a clinical laboratory. The Diagnostics division thus complements Healthcare s imaging businesses, which provide diagnostic information from images of organs and tissues within the body (in-vivo). With these two acquisitions Healthcare created the first integrated diagnostic company.

<sup>\*\*</sup> Commonwealth of Independent States.

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For the Sector, orders raised 10%, to 10.271 billion and revenue climbed 20% year-over-year, to 9.851 billion, on double-digit growth in all major regions of the world as well as in Germany.

			New	Orders		
	Year ended September 30, % Change			ange	therein	
	2007	2006 nillions)	Actual	Adjusted*	Currency	Portfolio
	( 111 11	iiiiioiis)				
Divisions						
Imaging & IT	7,439	7,851	(5)%	0%	(5)%	0%
Workflow & Solutions	1,522	1,613	(6)%	(3)%	(4)%	1%
Diagnostics	1,553	67	>200%			>200%

<sup>\*</sup> Excluding currency translation and portfolio effects.

			Re	venue			
		Year ended September 30,				therein	
	2007 ( in m	2006 illions)	Actual	Adjusted*	Currency	Portfolio	
Divisions							
Imaging & IT	7,066	6,974	1%	6%	(5)%	0%	
Workflow & Solutions	1,494	1,387	8%	11%	(4)%	1%	
Diagnostics	1,553	67	>200%			>200%	

<sup>\*</sup> Excluding currency translation and portfolio effects.

Orders in the **Imaging & IT** and the **Workflow & Solutions** Divisions declined in fiscal 2007 compared to the prior year. Revenue for the **Imaging & IT** Division were stable year-over-year while the **Workflow & Solutions** Division increased revenue by 8% in fiscal 2007 compared to fiscal 2006. Both orders and revenue included negative currency translation effects. The **Diagnostics** Division brought significant new volume to Healthcare in fiscal 2007.

	Profit Year ended September 30, %		Year e	Profit Margin Year ended September 30,	
	2007 ( in m	2006 illions)	Change	2007	2006
Divisions					
Imaging & IT	1,052	841	25%	14.9%	12.1%
Workflow & Solutions	163	180	(9)%	10.9%	13.0%
Diagnostics	95	(2)	n.a.	6.1%	(3.0)%

Based on its competitive strength and international success **Imaging & IT** Division increased its profit and profit margin compared to the prior year despite continuing market pressure in the U.S., including effects from the U.S. Deficit Reduction Act (DRA). Within the **Diagnostics** Division PPA effects and integration costs mentioned above reduced the Diagnostics Division s profit margin by about 1130 basis points in fiscal 2007.

## **Equity Investments**

In fiscal 2007 and 2006, Equity Investments included results at equity from four companies in which Siemens holds an equity stake: Nokia Siemens Networks B.V. (NSN), BSH Bosch und Siemens Hausgeräte GmbH (BSH), Fujitsu Siemens Computers (Holding) B.V. (FSC) and Krauss-Maffei Wegmann GmbH & Co. KG (KMW). In fiscal 2006, before NSN became part of Equity Investments, equity investment income related to BSH, FSC and KMW was 234 million. In fiscal 2007, equity investment income related to BSH, FSC and KMW increased to 333 million. In contrast, NSN took 991 million in charges including 646 million for severance. As a result, Siemens equity investment income related to NSN was negative 429 million, and fiscal 2007 equity investment income for Equity Investments overall was negative 96 million.

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#### **Cross-Sector Businesses**

## Siemens IT Solutions and Services

	Year e		e e	-	a a	
	Septemb	er 30,	% C	hange	the	rein
	2007	2006	Actual	Adjusted*	Currency	Portfolio
	( in m	illions)				
Profit	252	(731)				
Profit margin	4.7%	(12.8)%				
New orders	5,156	5,574	(7)%	5%	(1)%	(11)%
Total revenue	5,360	5,693	(6)%	5%	(1)%	(10)%
External revenue	3,988	4,466	(11)%			
Therein:						
Europe, C.I.S.**, Africa	3,415	3,885	(12)%			
Therein Germany	1,498	1,788	(16)%			
Americas	472	504	(6)%			
Asia, Australia, Middle East	101	76	32%			

<sup>\*</sup> Excluding currency translation and portfolio effects.

Fiscal 2007 was the first year of operation for Siemens IT Solutions and Services, which combines the former Siemens Business Services (SBS) Group with the four software development entities Program and System Engineering (PSE), Siemens Information Systems Ltd. (SISL), Development Innovation and Projects (DIP) and the Business Innovation Center (BIC). Results for SIS are presented on a retroactive basis, to provide a meaningful comparison with prior periods.

Profit of 252 million resulted largely from a significantly improved cost structure at Siemens IT Solutions and Services, following severance programs in prior-years, which in fiscal 2006 resulted in severance charges of 576 million. The severance charges were a major factor in the Siemens IT Solutions and Services loss of 731 million in fiscal 2006. Furthermore Siemens IT Solutions and Services profit in fiscal 2007 benefited from more selective order intake. Equity investment income of 10 million in fiscal 2007 includes equity income related to BWI Informationstechnik GmbH, which has been set up in connection with the HERKULES project to modernize and manage the non-military information and communications technology of the German Federal Armed Forces. For additional information with respect to HERKULES, see Notes to Consolidated Financial Statements.

Revenue and orders of 5.360 billion and 5.156 billion, respectively, came in lower than the prior-year totals due to the divestment of the Siemens IT Solutions and Services Product Related Services (PRS) business halfway through fiscal 2006. For additional information with respect to the PRS divestment, see Notes to Consolidated Financial Statements. On an organic basis, revenue and orders were up 5% year-over-year. The percentage of the business volume conducted within Siemens rose to 26% from 22% in fiscal 2006. Externally, Siemens IT Solutions and Services conducted a large majority of its business in the region Europe, C.I.S., Africa in both years.

#### Siemens Financial Services (SFS)

Year ended

<sup>\*\*</sup> Commonwealth of Independent States.

September 30,

	2007 ( i	2006 n millions)	% Change
Profit	329	306	8%
Total assets	8,912	10,543	(15)%

Income before income taxes at SFS rose to 329 million in fiscal 2007 from 306 million in fiscal 2006. Fiscal year 2007 benefited from gains on sales of shares in SFS equity and project finance business and special dividends resulting from divestment gains by a company in which SFS holds an equity position. Income before income taxes in the prior period also included a special dividend related to an investment in the equity and project finance

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business. Total assets declined compared to the end of fiscal 2006, due to a significant reduction in accounts receivable related to the carve-out of SV and the transfer of carrier activities into NSN.

The following table provides further information on the capital structure of SFS as of September 30, 2007 and 2006:

	September 30,	
	2007	2006
	( in m	illions)
Allocated equity	1,041	1,131
Total debt	7,081	8,819
Therein intragroup financing	6,822	8,487
Therein debt from external sources	259	333
Debt to equity ratio	6.80	7.80
SFS internally purchased receivables	406	2,761
SFS debt excluding SFS internally purchased receivables	6,675	6,058
Cash and cash equivalents	66	30

### **Reconciliation to Consolidated Financial Statements**

Reconciliation to Consolidated Financial Statements includes Other Operations, Siemens Real Estate (SRE) and various categories of items, which are not allocated to the Sectors and Cross-Sector Businesses because Management has determined that such items are not indicative of the Sectors and Cross-Sector Businesses performance.

## **Other Operations**

Other Operations consist of centrally held business activities, shared services and central costs not allocated to a Sector or Cross-Sector Business, including Siemens Home and Office Communication Devices (SHC) and, in fiscal 2006, the distribution and industry logistics (Dematic) businesses carved out of the former Logistics and Assembly Systems Group. Other Operations improved to negative 232 million in fiscal 2007 compared to negative 346 million in fiscal 2006, when the Dematic business lost 159 million and SHC also posted a negative result. In fiscal 2007, SHC turned its business around and contributed 13 million in profit for the year. Centrally carried regional costs not allocated to a Sector or Cross-Sector Business totaled 96 million in the current period, up from 59 million in the prior year. In addition, fiscal 2007 included an impairment of 52 million at a regional payphone company in Europe. Revenue for Other Operations for fiscal 2007 was 2.884 billion, down from 3.944 billion a year earlier primarily due to the Dematic divestment. Within these totals, revenue at SHC remained stable near 790 million.

## Siemens Real Estate (SRE)

Income before income taxes at SRE was 228 million in fiscal 2007, compared to 115 million a year earlier. In fiscal 2006, SRE s result included significantly higher vacancy charges and a lower level of net gains from real estate disposals.

## Corporate items and pensions

Corporate items and pensions was negative 1.684 billion in fiscal 2007 compared to negative 507 million a year earlier. The major factor in this change was Corporate items, which increased to negative 1.754 billion from negative 533 million in fiscal 2006 due largely to 843 million in costs related to legal and regulatory matters. Within this figure, significant effects included 440 million stemming from sanctions on major suppliers of gas-isolated

switchgear, 152 million in expenses for outside experts engaged to assist with internal and external investigations, and 81 million in funding primarily for job placement companies for former Siemens employees affected by the bankruptcy of BenQ. Corporate items also included higher expenses related to a major asset retirement obligation. Finally, Corporate items in fiscal 2007 also included 106 million related to Siemens regional sales organization in Germany, primarily including an impairment. A year earlier, Corporate items

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benefited from a 95 million gain on the sale of an investment, as well as 70 million in positive effects from settlement of an arbitration proceeding.

## Eliminations, Corporate Treasury and other reconciling items

Income before income taxes from Eliminations, Corporate Treasury and other reconciling items was a negative 358 million in fiscal 2007 compared to a negative 343 million a year earlier.

Within this total, Income before income taxes from Corporate Treasury increased to a 153 million in fiscal 2007 compared to a negative 18 million in fiscal 2006. This increase was mainly due to negative effects in the prior year from mark-to-market valuation of a cash settlement option associated with convertible bonds issued in 2003. Further, the total includes interest expenses of 497 million in the current period compared to 325 million a year earlier, primarily related to our Sectors, for interest paid on debt and corporate financing activities through Corporate Treasury. The increase year-over-year was mainly due to increased intra-company financing.

## **Liquidity and Capital Resources**

# **Financial Strategy and Capital Structure**

## **Financial Strategy**

Siemens is committed to a strong financial profile, which gives us the financial flexibility to achieve our growth and portfolio optimization goals.

Our principal source of Company financing is cash inflows from operating activities. Our Corporate Treasury generally manages cash and cash equivalents for the entire Company and has primary responsibility for raising funds in the capital markets for the entire Company, except in countries with conflicting capital market controls. In these countries, the relevant Siemens subsidiary companies obtain financing primarily from local banks. At September 30, 2008, Siemens held 6.893 billion in cash and cash equivalents in various currencies, of which approximately 76% were managed by Corporate Treasury. Corporate Treasury carefully manages investments of cash and cash equivalents subject to strict credit requirements and counterparty limits. In addition, Corporate Treasury lends funds via intragroup financing to the Sectors and Cross-Sector Businesses.

In addition to the sources of liquidity described below, we monitor funding options available in the capital markets and trends in the availability of funds as well as the cost of such funding, with a view to maintaining financial flexibility and limiting repayment risk. We also closely monitor developments in global capital markets, including the recent deterioration of these markets in connection with the global financial crisis, in order to evaluate possible consequences on our financial and risk profile.

## **Capital Structure**

As of September 30, 2008 and 2007, our capital structure was as follows:

September 30, %
2008 2007 Change (in millions)

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Total equity attributable to shareholders of Siemens AG	26,774	28,996	(8)%
As percentage of total capital	62%	65%	
Short-term debt	1,819	5,637	
Long-term debt	14,260	9,860	
Total debt	16,079	15,497	4%
As percentage of total capital	38%	35%	
Total capital (total debt and total equity)	42,853	44,493	(4)%

In fiscal 2008, total equity attributable to shareholders of Siemens AG decreased by 8% compared to fiscal 2007, in part due to 52,645,665 shares in treasury with a carrying amount of 4.002 billion as of September 30,

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2008. These treasury shares were purchased predominantly under the share buyback plan announced in November 2007, as discussed below. Total debt increased 4% during the last fiscal year as a result of issuance of new long-term debt, partly balanced by the repayment of short-term debt. This resulted in a decrease in equity as a percentage of total capital to 62% compared to 65% in fiscal 2007. Debt as a percentage of total capital increased to 38% from 35% in the prior year. For further information related to the share buyback plan and the issuance and repayment of debt, see Notes to Consolidated Financial Statements.

Siemens is not subject to any statutory capital requirements. Commitments exist to sell or otherwise issue common shares in connection with established share-based compensation plans. In fiscal 2008, commitments for share-based compensation were fulfilled through repurchases of the Company s shares. In fiscal 2009, we also plan to fulfill commitments for share-based compensation through repurchases of the Company s shares. For additional information with respect to share-based compensation and treasury shares, see Notes to Consolidated Financial Statements.

#### **Ratings**

A key factor in maintaining a strong financial profile is Siemens—credit rating, which is affected by, among other factors, the capital structure, the ability to generate cash flow, geographic and product diversification, as well as our competitive market position. Our current corporate credit ratings from Moody—s Investors Service and Standard & Poor—s are noted below:

	Moody s Investors Service	Standard & Poor s
Long-term debt	A1	AA-
Short-term debt	P-1	A-1+

On November 9, 2007, Moody s Investors Service downgraded Siemens long-term corporate credit rating from Aa3 to A1 and changed our outlook from negative to stable. The rating action followed our announcements regarding the share-buyback plan and capital structure target mentioned above. The rating classification A is the third highest rating within the agency s debt ratings category. The numerical modifier 1 indicates that our long-term debt ranks in the higher end of the A category. The Moody s rating outlook is an opinion regarding the likely direction of an issuer s rating over the medium-term. Rating outlooks fall into the following six categories: positive, negative, stable, developing, ratings under review and no outlook.

Moody s Investors Service s rating for our short-term corporate credit and commercial paper is P-1, the highest available rating in the prime rating system, which assesses issuers—ability to honor senior financial obligations and contracts. It applies to senior unsecured obligations with an original maturity of less than one year.

In addition, Moody s Investors Service published a credit opinion. The most recent credit opinion for Siemens as of June 12, 2008 classified the liquidity profile of the Company as very healthy.

Standard & Poor s rates our long-term corporate credit AA—. On June 15, 2007, Standard & Poor s resolved the CreditWatch negative, dated April 26, 2007 and kept a negative outlook. Within Standard & Poor s long-term issue and issuer credit ratings, an obligation rated AA has the second highest rating category assigned. The modifier—indicates that our long-term debt ranks in the lower end of the AA category. The Standard & Poor s rating outlook is an opinion regarding the likely direction of an issuer s rating over the medium-term. Rating outlooks fall into the following four categories: Positive, Negative, Stable and Developing. Outlooks have a time frame of typically two

years. Ratings appear on CreditWatch when an event or deviation from an expected trend has occurred or is expected, and additional information is necessary to take a rating action. A rating review will normally be completed within approximately 90 days, unless the outcome of a specific event is pending.

Our short-term debt and commercial paper is rated A-1+ within Standard & Poor s short-term issue credit ratings, giving Siemens the highest-ranking short-term rating.

Siemens has no other agreements with nationally recognized statistical rating organizations to provide long-term and short-term credit ratings.

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Please be advised that security ratings are not a recommendation to buy, sell or hold securities. Credit ratings may be subject to revision or withdrawal by the rating agencies at any time. Also considering the current deterioration of capital markets, you should evaluate each rating independently of any other rating.

#### Cash Flow Fiscal 2008 Compared to Fiscal 2007

The following discussion presents an analysis of Siemens cash flows for fiscal 2008 and 2007. The table below presents cash flows for both continuing and discontinued operations. In the periods under review the latter category includes SV, which was sold to Continental AG in fiscal 2008, as well as the former Com activities, including the enterprise networks business, transferred into EN in fiscal 2008, and the carrier-related business which was transferred into NSN in fiscal 2007. For further information on discontinued operations, see Notes to Consolidated Financial Statements.

Siemens reports Free cash flow as a performance measure, which is defined as Net cash provided by (used in) operating activities less cash used for Additions to intangible assets and property, plant and equipment. We believe this measure is helpful to our investors as an indicator of our ability to generate cash from operations and to pay for discretionary and non-discretionary expenditures not included in the measure, such as dividends, debt repayment or acquisitions. We also use Free cash flow to compare cash generation among the segments of our business. For further information about this measure, refer to Notes to Consolidated Financial Statements.

		Continuing operations		Discontinued operations Year ended September 30,		Continuing and discontinued operations	
		2008	2007	2008 ( in millio	2007	2008	2007
Net cash provided by (used in): Operating activities Investing activities Herein: Additions to intangible assets and property, plant and	A	9,281 (9,989)	9,822 (10,068)	(657) 9,582	(2,494) (1,289)	8,624 (407)	7,328 (11,357)
equipment Free cash flow*	В <b>А+В</b>	(3,542) <b>5,739</b>	(3,067) <b>6,755</b>	(179) <b>(836)</b>	(684) ( <b>3,178</b> )	(3,721) <b>4,903</b>	(3,751) <b>3,577</b>

<sup>\*</sup> The closest comparable financial measure under IFRS is Net cash provided by (used in) operating activities. Net cash provided by (used in) operating activities from *continuing operations* as well as from *continuing and discontinued operations* is reported within the Consolidated Statements of Cash Flow for Siemens. Additions to intangible assets and property, plant and equipment from *continuing operations* is reconciled to the figures as reported in the Consolidated Statements of Cash Flow in the Notes to Consolidated Financial Statements. Other companies that report Free cash flow may define and calculate it differently.

**Operating activities** provided net cash of 8.624 billion in fiscal 2008, compared to net cash provided of 7.328 billion in fiscal 2007. These results include both continuing and discontinued operations. Within the total, continuing operations provided net cash of 9.281 billion compared to 9.822 billion in the same period a year earlier. While income from continuing operations in fiscal 2008 was substantially lower than in fiscal 2007, the major factors in the decrease will be cash effective in future periods. These factors include the approximately 1 billion provision related to

ongoing settlement negotiations with authorities in Germany and the U.S., the approximately 1.1 billion severance charges related to our SG&A reduction program, and restructuring expense in particular at Healthcare and Industry. The current period includes a higher build-up in inventories, especially for the Industry Sector, largely offset by higher billings in excess related to large projects in Industry and Energy. Partly due to these billings in excess and the matters described above, liabilities and provisions increased substantially year-over-year. The prior-year period benefited from a substantial decrease in receivables of approximately 2.2 billion related to the SV carve-out and the transfer of carrier activities into NSN, only partly offset by a 431 million penalty payment related to a European Union antitrust investigation. Discontinued operations improved to net cash used of 657 million in fiscal 2008, including a 201 million payment for a previously disclosed fine imposed by the Munich district court, related to former Com activities. For comparison, net cash used of 2.494 billion in fiscal 2007 included a substantially higher build up of net working capital, particularly receivables, as mentioned above.

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Investing activities in continuing and discontinued operations used net cash of 407 million in fiscal 2008, compared to net cash used of 11.357 billion in fiscal 2007. Within the total, net cash used in investing activities for continuing operations amounted to 9.989 billion in the current year and to 10.068 billion in the prior-year. Cash outflows in the current period primarily related to the acquisition of Dade Behring at Healthcare for 4.4 billion (net of 69 million cash acquired) and to asset purchases in secondary markets, primarily related to the growth of SFS s commercial finance business, resulting in a cash outflow of approximately 1.5 billion. Cash outflows in the prior-year period included 4.2 billion related to the acquisition of Bayer s diagnostic business at Healthcare, 2.7 billion for the UGS acquisition at Industry as well as a payment to acquire AG Kühnle, Kopp & Kausch at Energy. Discontinued operations provided 9.582 billion in net cash during the current period, due primarily to proceeds of 11.4 billion from the sale of SV and net cash used of approximately 1.1 billion relating to the transfer of SEN activities into EN, compared to net cash used of 1.289 billion in the prior year.

Free cash flow from continuing and discontinued operations for Siemens amounted to 4.903 billion in fiscal 2008, compared to 3.577 billion in fiscal 2007. Within the total, Free cash flow for continuing operations in the current period amounted to 5.739 billion compared to 6.755 billion a year earlier. The change year-over-year was due to the decrease in net cash provided by operating activities as well as by an increase in cash used for additions to intangible assets and property, plant and equipment especially at Energy. Free cash flow from discontinued operations amounted to (836) million and (3.178) billion in fiscal 2008 and 2007, respectively.

Financing activities from continuing and discontinued operations used net cash of 6.129 billion in fiscal 2008 compared to net cash used of 1.187 billion in fiscal 2007. Financing activities in the current period were characterized by substantial cash outflows of approximately 4.350 billion relating to the purchase of common stock, including approximately 4.0 billion in total under the first two tranches of the share buyback plan. Short-term debt was reduced by 4.635 billion, mainly due to the repayment of commercial paper and medium-term notes as well as repayment of debt originally raised by Dade Behring in the amount of 0.4 billion. The execution of three long term capital market transactions in fiscal 2008 provided net cash of approximately 5.7 billion. For further information refer to Capital Resources and Requirements. In the prior-year period, changes in short-term debt provided net cash of 4.386 billion, mainly due to the issuance of commercial paper. Repayment of long-term debt in the prior-year period used 4.595 billion, including approximately 3.2 billion in cash used for the redemption of the outstanding notes of a convertible bond as well as by cash used for the redemption of a CHF250 million bond issue and a 991 million bond. Dividends paid to shareholders (for fiscal 2007) increased in the current period to 1.462 billion, up from 1.292 billion in the prior year.

#### Cash Flow Fiscal 2007 Compared to Fiscal 2006

The following discussion presents an analysis of Siemens cash flows for fiscal 2007 and 2006. The table presents cash flows for continuing and discontinued operations. The latter category includes cash flows relating to Siemens enterprise networks business, which was held for sale in both periods under review, the carrier-related business, which was transferred into NSN, the Mobile Devices business sold to BenQ Corporation, and SV, sold to Continental AG in fiscal 2008. For further information on discontinued operations, see Notes to Consolidated Financial Statements.

				Continu	ing and
Conti	O	Discon	tinued	discon	
opera	tions	opera	tions	opera	tions
		Year ended S	September 30	0,	
2007	2006	2007	2006	2007	2006
		( in milli	ons)		

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Net cash provided by (used in):							
Operating activities	A	9,822	5,003	(2,494)	656	7,328	5,659
Investing activities		(10,068)	(4,315)	(1,289)	(381)	(11,357)	(4,696)
Herein: Additions to intangible							
assets and property, plant and							
equipment	В	(3,067)	(3,183)	(684)	(869)	(3,751)	(4,052)
Free cash flow	A+B	6,755	1,820	(3,178)	(213)	3,577	1,607
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Operating activities provided net cash of 7.328 billion in fiscal 2007, compared to 5.659 billion in fiscal 2006. These results include both continuing operations and discontinued operations. Within the total, continuing operations provided net cash of 9.822 billion, up from 5.003 billion a year earlier. This increase was driven by a significant higher income from continuing operations year-over-year as well as by a substantial improvement in net working capital compared to fiscal 2006. Accordingly, cash outflows relating to net inventories improved and current liabilities increased primarily due to advanced payments at Energy in fiscal 2007. The change year-over-year in net working capital was also due to a substantial decrease in receivables in fiscal 2007 primarily related to the SV carve-out and the transfer of carrier activities into NSN. Fiscal 2007 was impacted by payments of 431 million relating to the antitrust investigation involving suppliers of high-voltage gas-isolated switching systems, while fiscal 2006 included substantially higher cash outflows related to severance payments at Siemens IT Solutions and Services. Discontinued operations used net cash of 2.494 billion in fiscal 2007, including a build-up of net working capital, particularly receivables, and 640 million tax payments related to the carve-out of SV. A year earlier, discontinued operations provided net cash of 656 million.

Investing activities used net cash of 11.357 billion in fiscal 2007, a substantial increase from 4.696 billion in fiscal 2006. Within these results, continuing operations were the primary factor in the change year-over-year, using net cash of 10.068 billion compared to net cash used of 4.315 billion in the same period a year earlier. Cash outflows for acquisitions in fiscal 2007 amounted to 7.334 billion, including approximately 4.2 billion spent for the Bayer acquisition at Healthcare and approximately 2.7 billion spent for the UGS acquisition at Industry. In fiscal 2006 cash outflows for acquisitions amounted to 2.052 billion, including the acquisition of DPC at Healthcare with approximately 1.3 billion net of 94 million cash acquired, as well as Electrium and Bewator at Industry, the coal gasification business of Sustec-Group and Wheelabrator at Energy with a combined purchase price of approximately 0.4 billion. In fiscal 2006, net cash used in investing activities benefited from 1.127 billion in net proceeds from the sale of our shares in Infineon Technologies AG (Infineon). In fiscal 2007 discontinued operations used net cash of 1.289 billion compared to net cash used of 381 million in the prior-year period, which benefited from 465 million in proceeds from the sale of our shares in Juniper Networks, Inc (Juniper).

Free cash flow from continuing and discontinued operations amounted to 3.577 in fiscal 2007, compared to 1.607 in fiscal 2006. Within the total, free cash flow from continuing operations for Siemens was 6.755 billion for fiscal 2007, a significant increase from 1.820 billion in the same period a year earlier. The change year-over-year was due to the increase in net cash provided by operating activities mentioned above, combined with lower capital expenditures (CAPEX), defined as spending for additions to intangible assets and property, plant and equipment. Accordingly, cash flow used for CAPEX decreased to 3.067 billion in fiscal 2007, down from 3.183 billion a year before. Free cash flow from discontinued operations amounted to a negative 3.178 billion in fiscal 2007 compared to a negative 213 million a year earlier.

**Financing activities** from continuing and discontinued operations in fiscal 2007 used net cash of 1.187 billion compared to net cash provided of 1.206 billion in fiscal 2006. In fiscal 2007, changes in short-term debt provided net cash of 4.386 billion, mainly due to the issuance of commercial paper and medium term notes. These cash inflows were compensated by cash outflows for the repayment of long-term debt amounting to 4.595 billion in fiscal 2007, including approximately 3.2 billion in cash used for the redemption of the outstanding notes of a convertible bond as well as by cash used for the redemption of a CHF250 million bond and a 991 million bond. Financing activities in fiscal 2006 were characterized by substantial raising of long-term debt, totaling 6.701 billion. This included the issuance of two tranches of U.S. dollar-denominated bonds totaling U.S.\$1.0 billion (0.8 billion). Further we issued four tranches of U.S. dollar-denominated bonds totaling U.S.\$5.0 billion (3.9 billion), as well as a hybrid bond in two tranches, one denominated in euros (nominal 900 million) and one denominated in British pounds (nominal £750 million, or 1.1 billion). Repayment of long-term debt used 1.710 billion in cash in fiscal 2006, including a 1.6 billion payment for a bond, which was due on July 4, 2006. The repayment of commercial paper programs was the major effect for cash outflows of 1.762 billion related to changes in short term debt. Dividends paid to shareholders

rose year-over-year to 1.292 billion in fiscal 2007 from 1.201 billion in fiscal 2006.

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#### **Capital Resources and Requirements**

Our **capital resources** consist of a variety of short- and long-term financial instruments including loans from financial institutions, commercial paper, medium-term notes and bonds. In addition, other capital resources consist of liquid resources such as cash and cash equivalents, future cash flows from operating activities and current available-for-sale financial assets. Our **capital requirements** include, among others, scheduled debt service, regular capital spending, ongoing cash requirements from operating activities and capital requirements for our share buyback plan.

**Total debt** as stated on the Consolidated Balance Sheets relates to our commercial papers, medium-term notes, bonds, loans from banks and other financial indebtedness such as obligations under finance leases. **Total liquidity** refers to the liquid financial assets we had available at the respective balance sheet dates to fund our business operations and pay for near term obligations. Total liquidity comprises Cash and cash equivalents and current Available-for-sale financial assets. **Net debt** results from total debt less total liquidity. Management uses the net debt measure for internal corporate finance management, as well as for external communication with rating agencies, and accordingly we believe that presentation of net debt may be useful for investors. Net debt should not be considered in isolation as an alternative to total debt as presented in accordance with IFRS.

	September 30,	
	2008	2007
	( in m	nillions)
Short-term debt and current maturities of long-term debt	1,819	5,637
Long-term debt	14,260	9,860
Total debt	16,079	15,497
Cash and cash equivalents	6,893	4,005
Available-for-sale financial assets (current)	152	193
Total liquidity	7,045	4,198
Net debt	9,034	11,299

**Credit facilities** We have three credit facilities at our disposal for general corporate purposes. Our credit facilities at September 30, 2008 consist of approximately 6.7 billion in committed lines of credit.

U.S.\$5.0 billion undrawn syndicated multi-currency revolving credit facility expiring March 2012 provided by a syndicate of international banks;

450 million undrawn revolving credit facility expiring September 2012 provided by a domestic bank;

U.S.\$4.0 billion syndicated multi-currency credit facility expiring August 2013 provided by a syndicate of international banks. The facility comprises a U.S.\$1.0 billion term loan which was drawn in January 2007 and an undrawn U.S.\$3.0 billion revolving tranche.

As of September 30, 2008, approximately 6.0 billion of these lines of credit remained unused.

**Commercial paper program** We have a U.S.\$9 billion (approximately 6.3 billion) global multi-currency commercial paper program in place, including U.S.\$ extendable notes capabilities. As of September 30, 2008, the nominal amount

outstanding under this program was U.S.\$283 million (approximately 198 million). Our issues of commercial paper have a maturity of typically less than 90 days.

Medium-term note program We have a programme for the issuance of debt instruments (medium-term note program) of 5.0 billion in place which we updated in May 2008. In June 2008, we issued a Eurobond under this program in an aggregate amount of 3.4 billion, comprising three tranches: a tranche of 1.2 billion due 2011, a second tranche of 1.0 billion due 2014 and a third tranche of 1.2 billion due 2018. In August 2008, we increased two tranches of this Eurobond issue by 750 million, 350 million due 2011 and 400 million due 2018. In fiscal 2006, we issued bonds of U.S.\$1.0 billion in a tranche of U.S.\$500 million due 2012 and a tranche of U.S.\$500 million due 2016 also under this program. The nominal amount outstanding under the medium-term note program was approximately 4.9 billion as of September 30, 2008.

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None of our **credit facilities** contain a material adverse change provision of the type often found in facilities of such nature and none of our global **commercial paper** and **medium-term note programs** nor our **credit facilities** contain specific financial covenants such as rating triggers or interest coverage, leverage or capitalization ratios that could trigger remedies, such as acceleration of repayment or additional collateral.

**Other financing instruments** In May 2008, we issued four series of assignable loans (Schuldscheindarlehen) in an aggregate amount of 1.1 billion, two tranches totaling 483.5 million maturing 2013 and two tranches totaling 616.5 million maturing 2015.

Also in May 2008, we issued 500 million extendable notes in the format of a private placement, maturing 2009 (or 2010 and 2011, subject to an extension option by the note-holders).

In fiscal 2006, the Company issued two series of notes, each U.S.\$750 million maturing 2009 and 2012, as well as two series of notes, each U.S.\$1.750 billion maturing 2016 and 2026. In fiscal 2001, the Company issued a Eurobond in an aggregate amount of 4.0 billion comprising two tranches, of which a tranche of 2.0 billion maturing 2011 is still outstanding.

In addition, in September 2006 we issued a subordinated Hybrid Capital Bond in two tranches, a euro tranche of 900 million and a British pound tranche of £750 million, both tranches with a final legal maturity in 2066 and with a call option for the Company after 10 years or thereafter. The total nominal amount of our Hybrid bond is approximately 1.8 billion. The reason for these issuances was to better match fund capital and currency requirements, to diversify our investor base and to strengthen the overall balance sheet.

Further information about our bonds and the other components of debt is given in Notes to Consolidated Financial Statements.

Capital expenditures Our total capital expenditures for additions to intangible assets and property, plant and equipment (PPE) amounted to 3.721 billion in fiscal 2008, compared to 3.751 billion in the prior year. The capital expenditure rate for our Sectors, defined as additions to intangible assets and PPE as a percentage of amortization and depreciation, was 116% for fiscal 2008. We have set a mid-term target to keep this percentage in the range of 95%-115%.

Cash flows related to portfolio activities During fiscal 2008, we incurred significant cash outflows in connection with the acquisition of Dade Behring at Healthcare. The aggregate consideration, including the assumption of debt, amounted to approximately 4.9 billion (including 69 million cash acquired). Further, we incurred cash outflows of approximately 1.1 billion related primarily to financing of SEN in connection with its divestment. In contrast, we received approximately 11.4 billion in cash inflows from the sale of SV. For further information, see Notes to Consolidated Financial Statements.

**Share buyback plan** In November 2007, we announced a share buyback plan for up to 10 billion in share repurchases through 2010 for the purpose of cancellation and reduction of capital stock and, to a lesser extent, to fulfill obligations arising out of share-based compensation programs. During fiscal 2008, we repurchased shares in two tranches in a total volume of approximately 4.0 billion with the primary purpose of cancellation and reduction of capital stock under this plan.

**Dividends** At the Annual Shareholders Meeting scheduled for January 27, 2009, the Managing Board, in agreement with the Supervisory Board, will submit the following proposal: to pay 1.60 per share as a dividend, which aggregates to an expected total payout of 1.378 billion. The prior-year dividend was also 1.60 per share. The amount attributable to shares of stock of Siemens AG held in treasury by the Company as of the date, as well as attributable to treasury

stock retired by the date, of the Annual Shareholders Meeting shall be carried forward.

**Other capital requirements** Other expected significant capital requirements include cash outflows in connection with our SG&A reduction program and other restructuring measures, as well as capital requirements for legal and regulatory matters, including the payment of potential fines in connection with investigations conducted by public prosecutors and other government authorities regarding allegations of public corruption, including ongoing settlement negotiations with authorities in Germany and the U.S. In addition, in October 2008, Siemens received a drawdown request by NSN for two tranches of 250 million each in relation to a Shareholder Loan

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Agreement between Siemens and NSN closed at arm s length, thereby utilizing the maximum amount under this agreement. In accordance with the agreement, both tranches of this shareholder loan mature in fiscal 2011.

#### **Contractual Obligations**

In the ordinary course of business, Siemens primary contractual obligations regarding cash involve debt service, purchase obligations and operating lease commitments.

The following table summarizes contractual obligations for future cash outflows as of September 30, 2008:

	Payments due by period				
		Less than			After
	Total	1 year	1-3 years ( in millions)	4-5 years	5 years
Debt	16,079	1,819	2,285	3,761	8,214
Purchase obligations	15,949	13,957	1,707	224	61
Operating leases	2,715	631	845	548	691
Total contractual cash obligations	34,743	16,407	4,837	4,533	8,966

**Debt** At September 30, 2008, Siemens had 16.079 billion of short- and long-term debt, of which 1.819 billion will become due within the next 12 months. Short-term debt includes current maturities of long-term debt, as well as loans from banks coming due within the next 12 months. At September 30, 2008, the weighted average maturity of our bonds and notes due after one year was 7.04 years. At September 30, 2007, total debt was 15.497 billion. Further information about the components of debt is given in Notes to Consolidated Financial Statements.

Debt for Siemens at September 30, 2008 consisted of the following:

	Short-Term	Long-Term ( in millions)	Total
Notes and bonds	1,024	11,942	12,966
Loans from banks	479	1,856	2,335
Other financial indebtedness	265	280	545
Obligations under finance leases	51	182	233
Total debt	1,819	14,260	16,079

**Purchase obligations** At September 30, 2008, Siemens had 15.949 billion in purchase obligations. Purchase obligations include agreements to purchase goods or services that are enforceable and legally binding and which specify all of the following items: (i) fixed or minimum quantities, (ii) fixed, minimum or variable price provisions and (iii) approximate timing of the transaction.

*Operating leases* At September 30, 2008, Siemens had a total of 2.715 billion in total future payment obligations under non-cancelable operating leases. For additional information, see Notes to Consolidated Financial Statements.

Siemens is subject to asset retirement obligations related to certain items of property, plant and equipment. Such asset retirement obligations are primarily attributable to environmental clean-up costs which amounted to 648 million as of September 30, 2008 and to costs primarily associated with the removal of leasehold improvements at the end of the lease term amounting to 34 million as of September 30, 2008. For additional information with respect to asset retirement obligations, see Notes to Consolidated Financial Statements.

## **Off-Balance Sheet Arrangements**

*Guarantees* Guarantees are principally represented by credit guarantees and guarantees of third-party performance. As of September 30, 2008, the undiscounted amount of maximum potential future payments for guarantees was 9.531 billion. Credit guarantees cover the financial obligation of third-parties in cases where

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Siemens is the vendor and/or contractual partner. In addition, Siemens provides credit line guarantees with variable utilization to associated and related companies. The total amount for credit guarantees was 480 million as of September 30, 2008. Performance bonds and guarantees of advanced payments guarantee the fulfillment of contractual commitments of partners in a consortium where Siemens may be the general or subsidiary partner. In the event of non-performance under the contract by the consortium partner(s), Siemens will be required to pay up to an agreed-upon maximum amount. Guarantees of third-party performance amounted to 1.726 billion as of September 30, 2008.

The Federal Republic of Germany has commissioned a consortium consisting of Siemens IT Solutions and Services and IBM Deutschland GmbH (IBM) to modernize and operate the non-military information and communications technology of the German Federal Armed Forces (Bundeswehr). This project is called HERKULES. A project company, BWI Informationstechnik GmbH (BWI) will provide the services required by the terms of the contract. Siemens IT Solutions and Services is a shareholder in the project company. The total contract value amounts to a maximum of approximately 6 billion. In connection with the consortium and execution of the contract between BWI and the Federal Republic of Germany in December 2006, Siemens issued several guarantees connected to each other legally and economically in favor of the Federal Republic of Germany and of the consortium member IBM. The guarantees ensure that BWI has sufficient resources to provide the required services and to fulfill its contractual obligations. These guarantees are listed as a separate item *HERKULES obligations* due to their compound and multilayer nature. Total future payments potentially required by Siemens amount to 3.890 billion as of September 30, 2008 and will be reduced by approximately 400 million per year over the remaining 9-year contract period. Yearly payments under these guarantees are limited to 400 million plus, if applicable, a maximum of 90 million in unused guarantees carried forward from the prior year.

Furthermore, Siemens has provided indemnification in connection with dispositions of certain business entities, which protects the buyer from certain tax, legal, and other risks related to the purchased business entity. These other guarantees were 3.435 billion as of September 30, 2008. In the event that it becomes probable that Siemens will be required to satisfy these guarantees, provisions are established. Such provisions are established in addition to the liabilities recognized for the non-contingent component of the guarantees. Most of the guarantees have fixed or scheduled expiration dates, and in practice such guarantees are rarely drawn. For additional information with respect to our guarantees, see Notes to Consolidated Financial Statements.

#### **Pension Plan Funding**

The defined benefit obligation (DBO) of Siemens principal pension plans, which considers future compensation increases, amounted to 22.7 billion on September 30, 2008, compared to 25.0 billion on September 30, 2007. The fair value of plan assets as of September 30, 2008 was 20.2 billion compared to 24.0 billion on September 30, 2007. Accordingly, the combined funding status of Siemens principal pension plans on September 30, 2008 showed an underfunding of 2.5 billion compared to an underfunding of 1.0 billion at the end of the prior fiscal year. The actual return on plan assets during the last twelve months amounted to (2.177) billion, mainly driven by negative equity markets. This represents a (9.7)% return, compared to the expected return of 6.5%.

Siemens funding policy for its pension funds is part of its overall commitment to sound financial management, which also includes an ongoing analysis of the structure of its pension liabilities, particularly the duration by class of beneficiaries. To balance return and risk, Siemens has developed a pension benefit risk management concept. As prime risk we have identified a decline in the principle plans funded status as a result of adverse developments of plan assets and/or defined benefit obligations. We monitor our investments and our defined benefit obligations in order to measure such prime risk. The prime risk quantifies the expected maximum decline in the funded status for a given confidence level over a given time horizon. A risk budget on group level forms the basis for the determination of our investment strategy, i.e. the strategic assets class allocation of principle plan assets and the degree of interest rate risk

hedging. Both, risk budget and investment strategy, are regularly reviewed with the participation of senior external experts of the international asset management and insurance industry to allow for an integral view on pension assets and pension liabilities. We select asset managers based on our quantitative and qualitative analysis and subsequently constantly monitor their performance and risk, both on a stand-alone basis, as well as in the broader portfolio context. We review the asset allocation of each plan in light of the duration of the related pension

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liabilities and analyze trends and events that may affect asset values in order to initiate appropriate measures at a very early stage.

Siemens also regularly reviews the design of its pension plans. Historically, the majority of Siemens pension plans have included significant defined benefits. However, in order to reduce the Company s exposure to certain risks associated with defined benefit plans, such as longevity, inflation, effects of compensation increases and other factors, we implemented new pension plans in some of our major subsidiaries including Germany, the U.S. and the U.K. during the last several years. The benefits of these new plans are based predominantly on contributions made by the Company and are still affected by longevity, inflation adjustments and compensation increases to a minor extent only. We expect to continue to review the need for the implementation of similar plan designs outside Germany in the coming years to better control future benefit obligations and related costs.

For more information on Siemens pension plans, see Notes to Consolidated Financial Statements.

#### **Overview Financial Position**

During fiscal 2008, total assets increased to 94.463 billion, up from 91.555 billion the year before. Our financial position in fiscal 2008 was influenced primarily by portfolio transactions, especially the sale of SV and the acquisition of Dade Behring. The assets and liabilities of SV classified as of September 30, 2007 on the balance sheet as held for disposal have been derecognized from our Consolidated Financial Statements, while in return the proceeds from the sale have increased cash and cash equivalents. While the integration of Dade Behring during fiscal 2008 increased our assets and liabilities, the acquisition itself resulted in a significant cash outflow. For information on acquisitions and dispositions, see Notes to Consolidated Financial Statements.

The following table shows current assets at the end of fiscal 2008 and fiscal 2007:

	Septem	ber 30,
	2008	2007
	( in m	nillions)
Cash and cash equivalents	6,893	4,005
Available-for-sale financial assets	152	193
Trade and other receivables	15,785	14,620
Other current financial assets	3,116	2,932
Inventories	14,509	12,930
Income tax receivables	610	398
Other current assets	1,368	1,322
Assets classified as held for disposal	809	11,532
Total current assets	43,242	47,932

Cash and cash equivalents totaled 6.893 billion as of September 30, 2008. The increase of 2.888 billion was primarily driven by the large portfolio transactions mentioned above, resulting in net cash inflows, and the issuance of long-term debt during fiscal 2008. These factors were partly offset by the reduction of short-term debt, by the share repurchases in connection with our previously announced share buyback plan and by cash outflows related to the divestment of a 51% stake in SEN. For further information, see Liquidity and Capital Resources Cash Flow Fiscal 2008 Compared to Fiscal 2007.

The increase in trade and other receivables and inventories year-over-year included increases in all three Sectors and was driven by broad-based revenue growth, including new business volume from acquisitions.

Assets classified as held for disposal decreased significantly, to 809 million as of September 30, 2008 compared to 11.532 billion a year earlier. This change is due primarily to the sale of SV and the divestment of SEN.

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Long-term assets at the respective balance sheet dates for fiscal 2008 and 2007 were as follows:

	September 30,	
	2008	2007
	( in million	
Goodwill	16,004	12,501
Other intangible assets	5,413	4,619
Property, plant and equipment	11,258	10,555
Investments accounted for using the equity method	7,017	7,016
Other financial assets	7,785	5,561
Deferred tax assets	3,009	2,594
Other assets	735	777
Total long-term assets	51,221	43,623

In fiscal 2008, the net increase in goodwill and other intangible assets primarily related to the acquisition of Dade Behring, based on the preliminary purchase price allocation. For further information see Notes to Consolidated Financial Statements.

The increase in other financial assets results mainly from SFS growth in the commercial finance business including asset purchases in secondary markets. For further information see Fiscal 2008 Compared to Fiscal 2007 Segment Information Analysis.

The table below shows current and long-term liabilities at the respective balance sheet dates:

	September 30,	
	2008	2007
	( in m	illions)
Short-term debt and current maturities of long-term debt	1,819	5,637
Trade payables	8,860	8,382
Other current financial liabilities	2,427	2,553
Current provisions	5,165	3,581
Income tax payables	1,970	2,141
Other current liabilities	21,644	17,058
Liabilities associated with assets classified as held for disposal	566	4,542
Total current liabilities	42,451	43,894
Long-term debt	14,260	9,860
Pension plans and similar commitments	4,361	2,780
Deferred tax liabilities	726	580
Provisions	2,533	2,103
Other financial liabilities	376	411
Other liabilities	2,376	2,300

## Total long-term liabilities

24,632

18,034

Short-term debt and current maturities of long-term debt totaled 1.819 billion at the end of fiscal 2008, a decrease of 3.818 billion from the prior year-end. This decrease mainly results from a lower level of outstanding commercial paper, totaling 198 million as of September 30, 2008 compared to 4.332 billion a year earlier.

The increase in current provisions is due mainly to the provision in the amount of approximately 1 billion in connection with the ongoing settlement negotiations mentioned earlier.

Other current liabilities increased by 4.586 billion compared to fiscal 2007. The increase was primarily driven by increased billings in excess of cost, particularly in the Energy Sector. Other current liabilities as of September 30, 2008 also include accruals for future severance payments we expect to make under our SG&A program.

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The decrease in liabilities associated with assets classified as held for disposal was driven primarily by the divestments of SV and SEN mentioned above.

Compared to fiscal 2007, long-term debt increased by 4.400 billion to 14.260 billion at the end of fiscal 2008, primarily due to several capital market transactions. During the current period, we updated our medium-term notes program and issued additional fixed-rate notes in the total amount of 4.150 billion. In addition, we issued assignable loans (Schuldscheindarlehen) totaling 1.1 billion in fiscal 2008.

Further information with respect to short- and long-term debt is also provided under Liquidity and Capital Resources Capital Resources and Requirements as well as in the Notes to Consolidated Financial Statements.

Shareholders equity and total assets were as follows:

	September 30,		
	2008	2007	
	( in millions)		
Total equity attributable to shareholders of Siemens AG	26,774	28,996	
Equity ratio	28%	32%	
Minority interest	606	631	
Total assets	94,463	91,555	

Total shareholders equity attributable to shareholders of Siemens AG decreased by 2.222 billion to 26.774 billion at the end of fiscal 2008. The decrease results mainly from an increase in treasury shares of 4.002 billion, that were primarily acquired during fiscal 2008 under our previously announced share-buyback plan, actuarial losses on pension plans and similar commitments of 1.716 billion, and dividend payments of 1.462 billion. These factors were partly offset by net income attributable to shareholders of Siemens AG of 5.725 billion, arising mainly from the sale of SV within discontinued operations.

Total assets increased 3% year-over-year. Total equity attributable to shareholders of Siemens AG decreased by 8%. As a result, our equity ratio fell by four percentage points, to 28%.

For additional information on Siemens financial position, see Notes to Consolidated Financial Statements.

#### **Subsequent Events**

At the beginning of November 2008, Siemens signed an agreement to sell its 50% stake of Fujitsu Siemens Computers (Holding) BV (FSC) to Fujitsu Limited. A gain is expected to arise on the transaction. The transaction, which is subject to the approval of regulatory authorities, is expected to close in the third quarter of fiscal 2009.

At the beginning of October 2008, Siemens completed the transfer of an 80.2% stake in Siemens Home and Office Communication Devices GmbH & Co. KG (SHC), reported in Other Operations, to ARQUES Industries AG.

Effective November 17, 2008, Barbara Kux was appointed to the Siemens Managing Board. Barbara Kux will head the Supply Chain Management and serve as Chief Sustainability Officer.

On November 28, 2008, the Supervisory Board of Siemens AG decided that it will propose the appointment of Ernst & Young AG Wirtschaftsprüfungsgesellschaft Steuerberatungsgesellschaft, Stuttgart, at the Annual Shareholders

Meeting in January 2009 as independent auditors for the fiscal year 2009.

Effective November 30, 2008, Jim Reid-Anderson resigned from his positions as CEO of the Healthcare Sector and as member of the Siemens Managing Board. As of December 1, 2008, Hermann Requardt, already a member of the Managing Board, will be CEO of the Healthcare Sector. Hermann Requardt will also retain his position as Chief Technology Officer and head of the Corporate Technology department.

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#### **Critical Accounting Estimates**

Siemens consolidated financial statements are prepared in accordance with IFRS. Our significant accounting policies, as described in Notes to Consolidated Financial Statements, are essential to understand our results of operations, financial positions and cash flows. Certain of these accounting policies require critical accounting estimates that involve complex and subjective judgments and the use of assumptions, some of which may be for matters that are inherently uncertain and susceptible to change. Such critical accounting estimates could change from period to period and have a material impact on our financial position, results of operations and cash flows. Critical accounting estimates could also involve estimates where management reasonably could have used a different estimate in the current accounting period. Management cautions that future events often vary from forecasts and that estimates routinely require adjustment.

Revenue Recognition on Construction Contracts The Company s Sectors, particularly Energy and Industry, conduct a significant portion of their business under construction contracts with customers. The Company generally accounts for construction projects using the percentage-of-completion method, recognizing revenue as performance on a contract progresses. This method places considerable importance on accurate estimates of the extent of progress towards completion. Depending on the methodology to determine contract progress, the significant estimates include total contract costs, remaining costs to completion, total contract revenues, contract risks and other judgments.

Management of the operating Divisions continually review all estimates involved in such construction contracts and adjusts them as necessary. The Company also uses the percentage-of-completion method for projects financed directly or indirectly by Siemens. In order to qualify for such accounting, the credit quality of the customer must meet certain minimum parameters as evidenced by the customer s credit rating or by a credit analysis performed by Siemens Financial Services (SFS), which performs such reviews on behalf of the Company s Managing Board. At a minimum, a customer s credit rating must be single B from external rating agencies, or an equivalent SFS-determined rating. In cases where the credit quality does not meet such standards, the Company recognizes revenue for construction contracts and financed projects based on the lower of cash if irrevocably received, or contract completion. The Company believes the credit factors used provide a reasonable basis for assessing credit quality.

Trade and other Receivables The allowance for doubtful accounts involves significant management judgment and review of individual receivables based on individual customer creditworthiness, current economic trends and analysis of historical bad debts on a portfolio basis. For the determination of the country-specific component of the individual allowance, we also consider country credit ratings, which are centrally determined based on information from external rating agencies. Regarding the determination of the valuation allowance derived from a portfolio-based analysis of historical bad debts, a decline of receivables in volume results in a corresponding reduction of such provisions and vice versa. As of September 30, 2008 and 2007, Siemens recorded a total valuation allowance for accounts receivable of 1,013 million and 895 million, respectively. Siemens also selectively assists customers through arranging financing from various third-party sources, including export credit agencies, in order to be awarded supply contracts. In addition, the Company provides direct vendor financing and grants guarantees to banks in support of loans to Siemens customers when necessary and deemed appropriate.

*Impairment* Siemens tests at least annually whether goodwill has suffered any impairment, in accordance with its accounting policy. The determination of the recoverable amount of a division to which goodwill is allocated involves the use of estimates by management. The recoverable amount is the higher of the division s fair value less costs to sell and its value in use. The Company generally uses discounted cash flow based methods to determine these values. These discounted cash flow calculations use five-year projections that are based on the financial budgets approved by management. Cash flow projections take into account past experience and represent management s best estimate about future developments. Cash flows after the planning period are extrapolated using individual growth rates. Key

assumptions on which management has based its determination of fair value less costs to sell and value in use include estimated growth rates, weighted average cost of capital and tax rates. These estimates, including the methodology used, can have a material impact on the respective values and ultimately the amount of any goodwill impairment. Likewise, whenever property, plant and equipment and other intangible assets are tested for impairment, the determination of the assets recoverable amount involves the use of estimates by

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management and can have a material impact on the respective values and ultimately the amount of any impairment. See Notes to Consolidated Financial Statements for further information.

Employee Benefit Accounting Obligations for pension and other post-employment benefits and related net periodic benefit costs are determined in accordance with actuarial valuations. These valuations rely on key assumptions including discount rates, expected return on plan assets, expected salary increases, mortality rates and health care trend rates. The discount rate assumptions reflect the rates available on high-quality fixed-income investments of appropriate duration at the balance sheet date. Expected returns on plan assets assumptions are determined on a uniform basis, considering long-term historical returns and asset allocations. Due to changing market and economic conditions the underlying key assumptions may differ from actual developments and may lead to significant changes in pension and other post-employment benefit obligations. Such differences are recognized in full directly in equity in the period in which they occur without affecting profit or loss. For a discussion of the current funding status and a sensitivity analysis with respect to the impact of certain critical assumptions on the net periodic benefit cost.

Siemens has implemented and will continue to run restructuring projects, such as the SG&A programme announced in fiscal year 2008. The program will result in a reduction of primarily administrative workforce. Costs in conjunction with terminating employees and other exit costs are subject to significant estimates and assumptions. See Notes to Consolidated Financial Statements for further information.

**Provisions** Significant estimates are involved in the determination of provisions related to onerous contracts, warranty costs and legal proceedings. A significant portion of the business of certain operating divisions is performed pursuant to long-term contracts, often for large projects, in Germany and abroad, awarded on a competitive bidding basis. Siemens records a provision for onerous sales contracts when current estimates of total contract costs exceed expected contract revenue. Such estimates are subject to change based on new information as projects progress toward completion. Onerous sales contracts are identified by monitoring the progress of the project and updating the estimate of total contract costs which also requires significant judgment relating to achieving certain performance standards, for example in the IT service business, the Mobility Division and the Energy Sector, as well as estimates involving warranty costs.

Siemens is subject to legal and regulatory proceedings and government investigations in various jurisdictions. These proceedings are, amongst others, related to the area of competition law and to possible breaches of anticorruption legislation in Germany, the Foreign Corrupt Practices Act in the United States and similar legislation in other countries. Such proceedings may result in criminal or civil sanctions, penalties or disgorgements against the Company. If it is more likely than not that an obligation of the Company exists and will result in an outflow of resources, a provision is recorded if the amount of the obligation can be reliably estimated. Regulatory and legal proceedings as well as government investigations often involve complex legal issues and are subject to substantial uncertainties. Accordingly, management exercises considerable judgment in determining whether it is more likely than not that such a proceeding will result in an outflow of resources and whether the amount of the obligation can be reliably estimated. The Company periodically reviews the status of these proceedings with both inside and outside counsel. These judgments are subject to change as new information becomes available. The required amount of a provision may change in the future due to new developments in the particular matter. Revisions to estimates may significantly affect results of future operations. Upon resolution of any legal or regulatory proceeding or government investigation, Siemens may incur charges in excess of the recorded provisions for such matters. It can not be excluded that the financial condition or results of operations of Siemens will be materially affected by an unfavorable outcome of legal or regulatory proceedings or government investigations. See Notes to Consolidated Financial Statements for further information.

## **Recent Accounting Pronouncements**

For information on recent accounting pronouncements see Note 2 to Consolidated Financial Statements.

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#### ITEM 6: DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

## Management

In accordance with the German Stock Corporation Act (*Aktiengesetz*), we have a Supervisory Board and a Managing Board. The two boards are separate and no individual may simultaneously be a member of both boards. The Managing Board is responsible for managing our business in accordance with applicable laws, our Articles of Association and the Bylaws of the Managing Board. It represents us in our dealings with third parties. The Supervisory Board appoints and removes the members of the Managing Board. The Supervisory Board oversees our management but is not permitted to make management decisions.

In carrying out their duties, each member of the Managing Board and Supervisory Board must exercise the standard of care of a prudent and diligent businessman, and is liable to Siemens for damages if they fail to do so. Both boards are required to take into account a broad range of considerations in their decisions, including the interests of Siemens and those of its shareholders, employees and creditors. The Managing Board is required to respect the rights of shareholders to be treated on an equal basis and to receive equal information. The Managing Board is also required to ensure appropriate risk management within Siemens and to establish an internal control system.

The Supervisory Board has comprehensive monitoring functions. To ensure that these functions are carried out properly, the Managing Board must, among other things, regularly report to the Supervisory Board with regard to current business operations and future business planning. The Supervisory Board is also entitled to request special reports at any time.

As a general rule under German law, a shareholder has no direct recourse against either the members of the Managing Board or the Supervisory Board in the event that they are believed to have breached a duty to Siemens. Apart from insolvency or other special circumstances, only Siemens may assert a claim for damages against members of either board. Moreover, we may only waive these damages or settle these claims if at least three years have passed and if the shareholders approve the waiver or settlement at the shareholders meeting with a simple majority of the votes cast, provided that opposing shareholders do not hold, in the aggregate, one-tenth or more of our share capital and do not have their opposition formally noted in the minutes maintained by a German notary.

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#### **Supervisory Board**

As required by our Articles of Association and German law, our present Supervisory Board consists of 20 members. Ten were elected by our shareholders and ten were elected by our employees. The shareholders may remove any member of the Supervisory Board they have elected in a general meeting by a simple majority of the votes cast by the shareholders in a general meeting. The employee representatives may be removed by the employee assembly which elected them with a majority of three-quarters of the votes cast.

The Supervisory Board elects a chairman and two deputy chairmen from among its members. The election of the chairman and the first deputy chairman requires a two-thirds majority vote. If either the chairman or the first deputy chairman is not elected by a vote of two-thirds of the members of the Supervisory Board, the shareholder representatives elect the chairman and the employee representatives elect the first deputy chairman by a simple majority of the votes cast. The board elects a second deputy chairman by simple majority vote. The Supervisory Board normally acts by simple majority vote, unless otherwise required by law, with the chairman having a deciding vote in the event of a second deadlock.

The Supervisory Board meets at least twice during each half year, normally five times each year. Its main functions are:

to monitor the management of the Company;

to appoint and dismiss members of our Managing Board;

to represent the Company in its dealings with the Managing Board or when its interests are adverse to those of the Managing Board, for example, when the Company enters into an employment agreement with a Managing Board member, the Supervisory Board determines the salary and other compensation components, including pension benefits; and

to approve matters in any areas that the Supervisory Board has made subject to its approval, either generally or in a specific case.

The members of the Supervisory Board are each elected for a maximum term of about five years. The term expires at the end of the Annual Shareholders Meeting in which the shareholders discharge the Supervisory Board member for the fourth fiscal year following the fiscal year in which he or she was elected. Our Articles of Association establish the compensation of the Supervisory Board members. For further details, see Compensation.

The following table sets forth the names of the members of our Supervisory Board, their dates of birth, the expiration of their respective terms, their board positions and principal occupations, and their principal outside directorships at September 30, 2008:

Name	Date of birth	Term expires	Board position and principal occupation	Companies at which Supervisory Board and similar positions were held
Dr. Gerhard Cromme	2/25/1943	Annual General Meeting 2013	Chairman of the Supervisory Board; Chairman of the Supervisory Board,	Allianz SE; Axel Springer AG; ThyssenKrupp AG; Compagnie de Saint-Gobain S.A.

Ralf Heckmann <sup>(1)</sup>	7/19/1949	Annual General Meeting	ThyssenKrupp AG First Deputy Chairman; Chairman of the Central Works Council,	
Dr. Josef Ackermann	2/7/1948	2013 Annual	Siemens AG Second Deputy	Belenos Clean Power Holding
		General Meeting	Chairman; Chairman of Board of Managing	Ltd.; Royal Dutsch Shell plc
		2013	Directors, Deutsche Bank AG	
Lothar Adler <sup>(1)</sup>	2/22/1949	Annual General	Member; Deputy Chairman of the Central	
		Meeting 2013	Works Council, Siemens AG	
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Name	Date of birth	Term expires	Board position and principal occupation	Companies at which Supervisory Board and similar positions were held
Jean-Louis Beffa	8/11/1941	Annual General Meeting 2013	Member; Chairman of the Board of Directors of Compagnie de Saint Gobain S.A.	BNP Paribas; Compagnie de Saint Gobain S.A.; GDF Suez S.A.; Groupe Bruxelle Lambert; Le Monde S.A.; Le Monde & Partenaires Associés S.A.S.; Saint-Gobain Corporation; Société Editrice du Monde S.A.
Gerhard Bieletzki <sup>(1)(2)</sup>	5/16/1947		Former Member; Chairman of the Works Council of Siemens VDO Automative AG.	
Gerd von Brandenstein	4/6/1942	Annual General Meeting 2013	Member; Economist	DEGEWO Deutsche Gesellschaft zur Förderung des Wohnungsbaues, gemeinnützige Aktiengesellschaft
John David Coombe <sup>(3)</sup>	3/17/1945		Former Member; Chartered Accountant (FCA)	Hogg Robinson Group plc; Home Retail Group plc; HSBC Holdings plc
Hildegard Cornudet <sup>(1)(3)</sup>	4/16/1949		Former Member; Computer Engineer	
Michael Diekmann	12/23/1954	Annual General Meeting 2013	Member; Chairman of the Board of Management of Allianz SE	Allianz Deutschland AG; Allianz Global Investors AG; BASF AG; Dresdner Bank AG; Linde AG; Allianz S.p.A.; Assurances Générales de France
Dr. Hans Michael Gaul	3/2/1942	Annual General Meeting 2013	Member	Evonik Industries AG; HSBC Trinkaus & Burkhardt AG; IVG Immobilien AG; VNG-Verbundnetz Gas AG; Volkswagen AG
Birgit Grube <sup>(1)(3)</sup>	8/21/1945		Former Member; Administrative Clerk	
Prof. Dr. Peter Gruss	6/28/1949	Annual General Meeting 2013	Member, President of the Max Planck Society for the Advancement of Science e.V.	DeveloGen AG
Bettina Haller <sup>(1)</sup>	3/14/1959	Annual General Meeting 2013	Member; Member of the Central Works Council, Siemens AG	
Heinz Hawreliuk <sup>(1)</sup>	3/20/1947	Annual General Meeting 2013	Member; Representative, IG Metall	

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Berthold Huber <sup>(1)</sup>	2/15/1950	Annual General Meeting 2013	Member; First Chairman, IG Metall	Audi AG
Harald Kern <sup>(1)</sup>	3/16/1960	Annual General Meeting 2013	Member; Member of the Central Works Council, Siemens AG	
Prof. Dr. Walter Kröll <sup>(3)</sup>	5/30/1938		Former Member; Consultant 92	MTU Aero Engines GmbH; Wincor Nixdorf AG

Name	Date of birth	Term expires	Board position and principal occupation	Companies at which Supervisory Board and similar positions were held
Dr. Nicola Leibinger-Kammüller	12/15/1959	Annual General Meeting 2013	Member; President and Chairwoman of the Managing Board of TRUMPF GmbH + Co. KG	Claas Kommanditgesellschaft auf Aktien mgh; Deutsche Lufthansa AG; Voith AG
Prof. Dr. Michael Mirow <sup>(3)</sup>	10/6/1938		Former Member; University Professor	
Werner Mönius <sup>(1)</sup>	5/16/1954	Annual General Meeting 2013	Member; Chairman of Siemens Europe Committee	
Roland Motzigemba <sup>(1)(4)</sup>	3/24/1960		Former Member; Chairman of the Central Works Council, Siemens Enterprise Communications Management GmbH & Co. KG	
Thomas Rackow <sup>(1)(3)</sup>	2/6/1952		Former Member; Industrial manager	
Håkan Samuelsson	3/15/1951	Annual General Meeting 2013	•	MAN Diesel SE; MAN Ferrostaal AG; MAN Nutzfahrzeuge AG; manroland AG; MAN TURBO AG; RENK Aktiengesellschaft
Dieter Scheitor <sup>(1)</sup>	11/23/1950	Annual General Meeting 2013	Member; Member of the Executive Committee, IG Metall	Ç
Dr. Albrecht Schmidt <sup>(3)</sup>	3/13/1938		Former Member; Retired Bank Director	Münchener Rückversicherungs-Gesellschaft AG; Thyssen sche Handelsgesellschaft m.b.H.
Dr. Henning Schulte-Noelle <sup>(3)</sup>	8/26/1942		Former Member; Chairman of the Supervisory Board, Allianz SE	Allianz SE; E.ON AG; ThyssenKrupp AG
Dr. Rainer Sieg <sup>(1)</sup>	12/20/1948	Annual General Meeting 2013	Member; Chairman of the Central Committee of Spokespersons, Siemens AG	
Peter von Siemens <sup>(3)</sup>	8/10/1937		Former Member; Industrial Manager	
Jerry I. Speyer <sup>(3)</sup>	6/23/1940			

Former Member; Chairman & CEO, Tishman Speyer Member; Member of Birgit Steinborn<sup>(1)</sup> 3/26/1960 Annual the Central Works General Meeting Council, Siemens AG 2013 Lord Iain Vallance of Tummel 5/20/1943 Annual Member; Chairman, General Amsphere Ltd. Meeting

(1) Elected by employees.

(2) Gernard Bieletzki ceased to be a member of the Supervisory Board on December 3, 2007.

(3) John David Coombe, Hildegard Cornudet, Birgit Grube, Prof. Dr. Walter Kröll, Prof. Dr. Michael Mirow, Thomas Rackow, Dr. Albrecht Schmidt, Dr. Henning Schulte-Noelle, Peter von Siemens and Jerry I. Speyer ceased to be members of the Supervisory Board on January 24, 2008.

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(4) Roland Motzigemba was a member of the Supervisory Board from December 3, 2007 to January 24, 2008.

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There are six Supervisory Board committees: the Chairman's Committee, the Audit Committee, the Compliance Committee, the Finance and Investment Committee, the Nominating Committee and the Mediation Committee. Set forth in the table below are the current members of each committee. For a comprehensive discussion of the functions of our committees, please refer to Item 10: Additional Information Corporate Governance.

Name of committee	Current members
Chairman s Committee	Chairman Dr. Gerhard Cromme, Ralf Heckmann,* Dr. Josef Ackermann,
	Berthold Huber (as of January 24, 2008.)*
Audit Committee	Chairman Dr. Hans Michael Gaul (Chairman as of January 24, 2008,)
	Dr. Henning Schulte-Noelle (Chairman until January 24, 2008,) Dr. Gerhard
	Cromme, Ralf Heckmann,* John David Coombe (until January 24, 2008,) Heinz
	Hawreliuk,* Dieter Scheitor (as of January 24, 2008,) * Lord Iain Vallance of
	Tummel (as of January 24, 2008.)
Compliance Committee	Chairman Dr. Gerhard Cromme, Ralf Heckmann,* John David Coombe (until
	January 24, 2008), Dr. Hans Michael Gaul (as of January 24, 2008), Bettina
	Haller (as of January 24, 2008), * Heinz Hawreliuk,* Dr. Henning
	Schulte-Noelle (until January 24, 2008), Lord Iain Vallance of Tummel (as of
	January 24, 2008).
Finance and Investment	Chairman Dr. Gerhard Cromme, Dr. Josef Ackermann (until January 24,
Committee <sup>(1)</sup>	2008,)(2) Lothar Adler (as of January 24, 2008,)* Gerd von Brandenstein (as of
	January 24, 2008,) Håkan Samuelsson (as of January 24, 2008,) Dieter Scheitor
	(as of January 24, 2008,) * Dr. Albrecht Schmidt (until January 24, 2008,)(2)
	Birgit Steinborn (as of January 24, 2008.)*
Nominating Committee	Chairman Dr. Gerhard Cromme, Dr. Josef Ackermann, Dr. Hans Michael Gaul
	(as of January 24, 2008), Dr. Henning Schulte-Noelle (until January 24, 2008).
Mediation Committee	Chairman Dr. Gerhard Cromme, Ralf Heckmann,* Dr. Josef Ackermann, Heinz
	Hawreliuk (until January 24, 2008,)* Berthold Huber (as of January 24, 2008.)*

- \* Elected by employees.
- (1) Established by a resolution dated January 24, 2008 and replacing the Ownership Rights Committee established under §32 of the German Codetermination Act.
- (2) Member of the Ownership Rights Committee

The business address of the members of our Supervisory Board is the same as our business address, Wittelsbacherplatz 2, D-80333 Munich, Germany, care of Dr. Gerhard Cromme.

#### **Managing Board**

As of January 1, 2008, the Company has implemented changes to the Managing Board of Siemens AG. In the new Managing Board structure, the previous distinction between the Manging Board and the Corporate Executive Committee was eliminated. As of September 30, 2008, our Managing Board consisted of 8 members. Effective November 17, 2008, the Supervisory Board additionally appointed Barbara Kux a full member of the Managing Board of Siemens AG.

Under our Articles of Association, our Supervisory Board determines the Managing Board s size, although it must have more than one member. Under German law, the Managing Board is responsible for all management matters, including the following which are specifically reserved to the Managing Board:

preparation of the annual financial statements;

the calling of the Annual Shareholders Meeting and preparation and execution of the resolutions; and reports to the Supervisory Board and the Annual Shareholders Meeting concerning certain matters.

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Our Managing Board has one committee which is authorized to make certain decisions without seeking the approval of the full Managing Board. The Equity and Employee Stock Committee is responsible for certain capital measures as well as for the issuance of employee stock, including the determination of the terms of such issuances. The members of this committee are President and CEO Peter Löscher; Executive Vice-President and CFO Joe Kaeser and Executive Vice-President Dr. Siegfried Russwurm. Dr. Jürgen Radomski was a member of this committee until December 31, 2007.

The Supervisory Board appoints the members of the Managing Board for a maximum term of five years. They may be re-appointed or have their term extended for one or more terms of up to a maximum of five years each. The Supervisory Board may remove a member of the Managing Board prior to the expiration of his or her term for good cause. According to the Managing Board shall not exceed 65.

The Bylaws require the Managing Board to take action by a two-thirds majority vote unless applicable law requires a larger majority. In practice, the Managing Board reaches its decisions by consensus.

The following table sets forth the names of the members of our Managing Board, their dates of birth, the expiration of their respective terms, their current positions and their principal outside directorships at September 30, 2008:

Name	Date of birth	Term expires	Current position	Companies at which Supervisory Board and similar positions were held
Peter Löscher Joe Kaeser	9/17/1957 6/23/1957	3/31/2012 3/31/2011	President and CEO Executive Vice-President and CFO	Allianz Deutschland AG; Bayerische Börse AG; Enterprise Networks Holdings B.V.
Wolfgang Dehen <sup>(1)</sup> Dr. Heinrich Hiesinger Rudi Lamprecht <sup>(2)</sup>	2/9/1954 5/25/1960 10/12/1948	3/31/2012 3/31/2012	Executive Vice-President Executive Vice-President Former Executive Vice-President	TÜV Süd AG
Eduardo Montes <sup>(2)</sup>	10/02/1951		Former Senior Vice-President	Grupo FerroAtlántica, S.L., Mecalux, S.A.
Dr. Jürgen Radomski <sup>(2)</sup>	10/26/1941		Former Executive Vice-President	ALBA AG; Deutsche Krankenversicherung AG; Dräger Medical AG & Co. KG
Jim Reid-Anderson <sup>(3)</sup> Prof. Dr. Erich R. Reinhardt <sup>(3)</sup>	4/12/1959 10/03/1946	4/30/2013	Executive Vice-President Former Executive Vice-President	Dräger Medical AG & Co. KG
Prof. Dr. Hermann Requardt Dr. Siegfried Russwurm <sup>(1)</sup> Dr. Uriel J. Sharef <sup>(2)</sup>	2/11/1955 6/27/1963 8/19/1944	3/31/2011 3/31/2012	Executive Vice-President Executive Vice-President Former Executive Vice-President	
Peter Y. Solmssen Prof. Dr. Klaus Wucherer <sup>(2)</sup>	1/24/1955 7/09/1944	3/31/2012	Executive Vice-President Former Executive Vice-President	Deutsche Messe AG; Gildemeister AG; Infineon Technologies AG; INPRO Innovationsgesellschaft für

fortgeschrittene Produktionssysteme in der Fahrzeugindustrie mbH, LEONI AG; SAP AG

(1) Wolfgang Dehen and Dr. Siegfried Russwurm were elected as members of the Managing Board, effective January 1, 2008.

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- (2) Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer ceased to be members of the Managing Board, effective December 31, 2007.
- (3) Prof. Dr. Erich Reinhardt ceased to be a member of the Managing Board, effective April 30, 2008. Jim Reid-Anderson was elected as a member of the Managing Board in his place, effective May 1, 2008.

The business address of the members of our Managing Board is the same as our business address, Wittelsbacherplatz 2, D-80333 Munich, Germany.

#### **Compensation Report**

This section outlines the principles used for determining the compensation of the Managing Board of Siemens AG and sets out the level and structure of Managing Board remuneration. In addition, this section describes the policies and levels of compensation paid to Supervisory Board members.

This section is based on the recommendations and suggestions of the German Corporate Governance Code and comprises data that, in accordance with the requirements of the German Commercial Code (HGB) and International Financial Reporting Standards (IFRS), are part of the Notes to Consolidated Financial Statements and of Management s discussion and analysis. It is thus part of the audited consolidated financial statements.

#### **Managing Board remuneration**

The Managing Board compensation system, including fundamental contractual elements, is adopted and regularly reviewed at the Supervisory Board splenary meetings. The Chairman s Committee of the Supervisory Board, which is responsible for the execution, amendment, extension and cancellation of employment contracts and pension agreements with Managing Board members, prepares the relevant proposals for adoption by the Supervisory Board. The Chairman s Committee of the Supervisory Board consists of the Chairman of the Supervisory Board, Dr. Gerhard Cromme, and the two Deputy Chairmen of the Supervisory Board, Dr. Josef Ackermann and Ralf Heckmann, as well as Berthold Huber as another member appointed by the Supervisory Board.

The remuneration of the members of the Managing Board of Siemens is based on the Company s size and global presence, its economic and financial position, and the level and structure of managing board compensation paid by peer companies. In addition, the compensation reflects each Managing Board member s responsibilities and performance. The level of Board compensation is designed to be competitive in the market for highly qualified executives and to provide incentives for successful work.

In fiscal year 2008, the Managing Board remuneration had four components: (i) a fixed annual salary, (ii) a variable bonus which the Chairman s Committee may adjust upward or downward by up to 20 percent of the amount of target attainment, (iii) stock-based compensation, and (iv) a pension benefit contribution. With regard to fixed salary and bonus, a target annual compensation is determined, consisting of 50% fixed and 50% variable components. The target compensation is reviewed every two to three years on the basis of an analysis of the compensation paid by peer companies to their top managers. The last review was conducted as of April 1, 2006.

In fiscal year 2008, the remuneration of the Managing Board members is composed as follows:

The fixed compensation is paid as a monthly salary.

The variable bonus is based on the level of the Company s attainment of certain targets relating to return on capital employed (ROCE), economic value added (EVA) and Free cash flow as well as other financial goals, if any, that are set at the start of the fiscal year by the Chairman s Committee of the Supervisory Board (for information about the definitions of ROCE, EVA and Free cash flow, see Item 4: Information on the Company Financial Performance Measures ). One half of the bonus is paid as an annual bonus and is contingent upon achieving the Company-wide ROCE and/or EVA targets and Free cash flow targets established for the fiscal year. The other half is granted as a long-term bonus, the amount of which depends on the average attainment of ROCE and/or EVA targets or Free cash flow targets over a three-year period. Apart from the ROCE and/or EVA targets and the Free cash flow targets, the compliance targets uniformly applicable to senior management were agreed with the Managing Board.

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As of fiscal year 2006, the stock-based compensation has consisted only of stock awards.

Under the Siemens Defined Contribution Benefit Plan (BSAV), members of the Managing Board receive contributions, the individual amounts of which are determined annually on the basis of a percentage of their respective target annual compensation established by the Chairman's Committee of the Supervisory Board. A portion of these contributions is accounted for by funding of pension commitments earned prior to transfer to the BSAV. In addition, special contributions may be granted on the basis of individual decisions.

On July 29, 2008, the Supervisory Board amended the Managing Board compensation system, effective October 1, 2008, by combining the former variable compensation components, i.e. annual bonus and long-term bonus, into a single bonus. The target amount of the new bonus corresponds to 100 percent of the fixed compensation (base salary).

As of fiscal year 2009, members of the Managing Board may participate in the new Share Matching Plan that will be available to all employees of Siemens worldwide over the medium term. Managing Board members participating in the Share Matching Plan are entitled to invest up to 50 percent of the annual gross bonus payable to them in Siemens shares. After expiration of a three-year holding period, each plan participant will receive one free matching share of Siemens stock for every three Siemens shares acquired and continuously held under the Plan. Furthermore, the members of the Managing Board are entitled to participate in the Company s new Base Share Program replacing the former Employee Share Purchase Program.

Under the uniform Share Ownership Guidelines applicable worldwide within the Company, from 2012 on the members of the Managing Board are required to hold Siemens shares equal to a multiple of their base salary (300 percent in the case of the President and CEO, 200 percent in the case of Managing Board members).

Managing Board contracts concluded on or after June 1, 2007 provide for a compensation payment on premature resignation from office without serious cause, the amount of which must not exceed the value of two years compensation (severance payment cap).

In the event of a change of control i.e. if one or several shareholders acting jointly or in concert acquire a majority of the voting rights in Siemens AG and exercise a controlling influence, or if Siemens AG becomes a dependent enterprise as a result of entering into an enterprise contract within the meaning of § 291 of the German Stock Corporation Act (AktG), or if Siemens AG is to be merged into an existing corporation or other entity any member of the Managing Board has the right to terminate the contract of employment if such change of control results in a substantial change in position (e.g. due to a change in corporate strategy or a change in the Managing Board member s duties and responsibilities). If this right of termination is exercised, the Managing Board member is entitled to receive a severance payment which amounts to the target annual compensation applicable at the time of contract termination for the remaining contractual term of office, but at least for a period of three years. In addition, non-monetary benefits are settled by a cash payment equal to five percent of the severance payment. The stock-based components of compensation for which a firm commitment exists will remain unaffected. Stock options may, alternatively, also be exercised at the time of employment contract termination. No severance payments are made if the Managing Board member receives benefits from third parties in connection with a change of control. A right of termination does not exist if the change of control occurs within a period of twelve (12) months prior to a Managing Board member s retirement. When signing or extending existing Managing Board contracts in the future, the Company intends to limit severance payments resulting from a change of control to the amount recommended by the German Corporate Governance Code.

On November 12, 2008, the Chairman's Committee of the Supervisory Board determined the values of stock awards and the bonus awards to be granted, after assessing the attainment of the targets set at the start of the fiscal year.

For the fiscal year 2008, the aggregate cash compensation amounted to 25.9 million (2007: 33.2 million) and total remuneration amounted to 36.4 million (2007: 41.7 million), representing a decrease in total remuneration of 12.7 percent.

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The following compensation was determined for the members of the Managing Board for fiscal year 2008 (individual disclosure):

	Cash compensation 2008 2007		Fair value of based compersion (Amounts	ensation 2007	Tota 2008	al 2007
Managing Board members serving as of						
September 30, 2008						
Peter Löscher	7,338,777	1,710,038	2,500,035	1,000,065	9,838,812	2,710,103
Wolfgang Dehen <sup>(2)</sup>	1,674,702		1,000,022		2,674,724	
Dr. Heinrich Hiesinger	2,176,043	763,373	1,000,022	750,025	3,176,065	1,513,398
Joe Kaeser	2,463,932	2,502,886	1,000,022	750,025	3,463,954	3,252,911
Jim Reid-Anderson <sup>(3)</sup>	811,741		1,000,022		1,811,763	
Prof. Dr. Hermann						
Requardt	2,466,040	2,560,568	1,000,022	750,025	3,466,062	3,310,593
Dr. Siegfried Russwurm <sup>(2)</sup>	1,770,654		1,000,022		2,770,676	
Peter Y. Solmssen <sup>(4)</sup>	4,015,310		1,000,022		5,015,332	
Former Managing Board						
members						
Dr. Klaus Kleinfeld <sup>(5)</sup>		5,332,028		750,000		6,082,028
Prof. Johannes						
Feldmayer <sup>(5)</sup>		3,006,107				3,006,107
Rudi Lamprecht <sup>(5)</sup>	242,232	2,993,188		750,025	242,232	3,743,213
Eduardo Montes <sup>(5)(6)</sup>	212,258	2,606,764		750,025	212,258	3,356,789
Dr. Jürgen Radomski <sup>(5)(8)</sup>	736,581	2,993,142		750,025	736,581	3,743,167
Prof. Dr. Erich R.						
Reinhardt <sup>(6)(7)</sup>	1,302,235	2,679,371	1,000,022(9)	750,025	2,302,257	3,429,396
Dr. Uriel J. Sharef <sup>(5)</sup>	243,783	3,002,607	. ,	750,025	243,783	3,752,632
Prof. Dr. Klaus						
Wucherer <sup>(5)</sup>	425,854	3,006,413		750,025	425,854	3,756,438
Total	25,880,142	33,156,485	10,500,211	8,500,290	36,380,353	41,656,775

- (1) The fair value of the stock-based compensation relates to stock awards granted in November 2008 and 2007 for fiscal years 2008 and 2007, respectively.
- (2) Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.
- (3) Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.
- (4) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.

- (5) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (6) Deputy members of the Managing Board until December 31, 2007.
- (7) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board, effective April 30, 2008.
- (8) On November 12, 2008, the Chairman s Committee of the Supervisory Board resolved, in view of the damage claims asserted against former Managing Board members, to exercise a right of lien or retention on the payment of annual and long-term bonuses to Dr. Jürgen Radomski.
- (9) 15,494 stock awards with a fair value of 583,349 were granted to Prof. Dr. Erich R. Reinhardt in his capacity as member of the Managing Board; 11,067 stock awards with a fair value of 416,673 were granted to him pursuant to the service agreement in place as of his mutually agreed early resignation from the Managing Board.

Rudi Lamprecht, Eduardo Montes, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer agreed to an early mutual termination of their assignment and employment contracts effective December 31, 2007. Mr. Montes received severance pay in the amount of 6.12 million, and Mr. Lamprecht, Dr. Sharef and Prof. Dr. Wucherer each received 3.372 million. The amount and the composition of each severance payment was determined primarily on the basis of the full remaining term of the terminated employment contract and in consideration of the variable and the stock-based compensation components provided for in the contract. Of the amounts involved, 1.872 million, or

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3.12 million in the case of Mr. Montes, relate to the settlement of bonus payments, and 1.5 million, or 3.0 million in the case of Mr. Montes, to the settlement of stock-based compensation. It was agreed in each case to perform a recalculation of the severance payments due to Managing Board members after the close of the fiscal year on the basis of the actual degrees of target achievement, which may result in a payment claim or a refund obligation on the part of the Managing Board member concerned vis-à-vis the Company. On November 12, 2008, the Chairman s Committee of the Supervisory Board resolved, in view of the damage claims asserted against former Managing Board members, to exercise a right of lien or retention on payments in satisfaction of valid claims by Mr. Lamprecht, Dr. Sharef and Prof. Dr. Wucherer with regard to fiscal year 2008.

In settlement of their respective contractual entitlement to transitional payments, Mr. Lamprecht received 1.56 million, and Dr. Sharef and Prof. Dr. Wucherer each received 1.872 million.

In addition, consulting agreements were signed under which Mr. Lamprecht, Mr. Montes, Dr. Sharef and Prof. Dr. Wucherer, after leaving the Managing Board, are to provide consulting services to the Company for a monthly consulting fee of 78,000 each (Mr. Lamprecht, Dr. Sharef and Prof. Dr. Wucherer) and 65,000 (Mr. Montes), respectively, in particular on the integration of the former operating Groups for which they had been responsible into the new Sector structure, and to cooperate and assist in the transition of existing business contacts to their respective successors.

During the term of their consulting agreements, Mr. Lamprecht, Mr. Montes, Dr. Sharef and Prof. Dr. Wucherer are entitled to contributions to their respective Siemens Defined Contribution Benefit Plan (BSAV).

The existing consulting agreement with Mr. Montes runs until October 31, 2011. The consulting agreement entered into with Dr. Sharef was terminated as of September 30, 2008, while the consulting agreements with Prof. Dr. Wucherer and Mr. Lamprecht were terminated as of December 31, 2008 and March 31, 2009, respectively.

With regard to his mutually agreed early resignation from the Managing Board, Prof. Dr. Erich R. Reinhardt s contract of employment was replaced by a service agreement expiring on March 31, 2011 providing for a target annual compensation in the amount of 1.56 million. Prof. Dr. Reinhardt will continue to serve the Company in a consultative capacity.

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The following table describes the details of cash compensation on an individual basis:

C 1		, T	•	Cash compensation Long term bonus		Od	(1)			
Sala 2008	2007	Annual 2008	2007	2008	2007	Other <b>2008</b>	2007	20		
				(Amoun	ts in )					
1,980,000	495,000	1,972,530	604,132	2,085,473	604,132	1,300,774	6,774	7,3		
585,000	.,2,000	581,357	00.,102	460,442	00.,102	47,903	3,77.	1,6		
780,000	260,000	675,521	311,038	676,699	189,566	43,823	2,769	2,1		
780,000	780,000	761,670	933,114	854,995	756,990	67,267	32,782	2,4		
325,000	,	241,503	,	241,503	,	3,735	,	8		
780,000	780,000	761,670	933,114	862,325	814,320	62,045	33,134	2,4		
585,000		571,253		583,445		30,956		1,7		
780,000		761,670		761,670		1,711,970		4,0		
	1,704,320		1,796,750		1,796,750		34,208			
	936,000		1,119,737		910,822		39,548			
234,000	936,000		1,119,737		910,822	8,232	26,629	2		
195,000	780,000		933,114		824,499	17,258	69,151	2 2 7		
234,000	936,000	228,501	1,119,737	266,683	910,822	7,397	26,583	7		
455,000	780,000	322,799	1,026,051	503,381	843,024	21,055	30,296	1,3		
234,000	936,000		1,119,737		910,822	9,783	36,048	2		
234,000	936,000		1,119,737		910,822	191,854	39,854	4		
8,181,000	10,259,320	6,878,474	12,135,998	7,296,616	10,383,391	3,524,052	377,776	25,8		

- (3) Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.
- (4) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.

<sup>(1)</sup> Other compensation includes non-cash benefits e.g. in the form of company cars of 212,395 (2007: 282,102), subsidized insurance of 65,978 (2007: 48,634), reimbursement of legal and/or tax advice fees, accommodation and moving expenses of 3,245,679 (2007: 47,040).

<sup>(2)</sup> Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.

- (5) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (6) Deputy members of the Managing Board until December 31, 2007.
- (7) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board effective April 30, 2008.
- (8) On November 12, 2008, the Chairman s Committee of the Supervisory Board resolved, in view of the damage claims asserted against former Managing Board members, to exercise a right of lien or retention on the payment of annual and long-term bonuses to Dr. Jürgen Radomski.

To compensate him for short-term and long-term pecuniary disadvantages arising as a result of his change from GE Healthcare, United Kingdom, to Siemens AG, Peter Y. Solmssen was promised a total amount of 10.518 million. It was agreed with Mr. Solmssen that the Company will add this amount to his Siemens Defined Contribution Benefit Plan (BSAV) in January 2009.

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Both the number of units and the values of the stock-based compensation components are shown in the following table. The stock awards were recorded at the market price of the Siemens stock on the date of commitment less the present value of dividends expected during the waiting period, because stock awards are not eligible to receive dividends. The resulting value amounted to 37.65 (2007: 97.94).

Accordingly, stock-based compensation was as follows:

	Number of Stock awa		Fair value of stock awards Stock awards <sup>(2)</sup>		
Stock-based compensation	2008	2007	2008	2007	
	(Aı	mounts in nu	mber of units or (	)	
Managing Board members serving as of					
<b>September 30, 2008</b>					
Peter Löscher	66,402	10,211	2,500,035	1,000,065	
Wolfgang Dehen <sup>(3)</sup>	26,561		1,000,022		
Dr. Heinrich Hiesinger	26,561	7,658	1,000,022	750,025	
Joe Kaeser	26,561	7,658	1,000,022	750,025	
Jim Reid-Anderson <sup>(4)</sup>	26,561		1,000,022		
Prof. Dr. Hermann Requardt	26,561	7,658	1,000,022	750,025	
Dr. Siegfried Russwurm <sup>(3)</sup>	26,561		1,000,022		
Peter Y. Solmssen <sup>(5)</sup>	26,561		1,000,022		
Former Managing Board members					
Dr. Klaus Kleinfeld <sup>(6)</sup>				750,000	
Prof. Johannes Feldmayer <sup>(6)</sup>					
Rudi Lamprecht <sup>(6)</sup>		7,658		750,025	
Eduardo Montes <sup>(6)(7)</sup>		7,658		750,025	
Dr. Jürgen Radomski <sup>(6)</sup>		7,658		750,025	
Prof. Dr. Erich R. Reinhardt <sup>(7)(8)</sup>	26,561(9)	7,658	1,000,022(9)	750,025	
Dr. Uriel J. Sharef <sup>(6)</sup>		7,658		750,025	
Prof. Dr. Klaus Wucherer <sup>(6)</sup>		7,658		750,025	
Total	278,890	79,133	10,500,211	8,500,290	

- (1) The fair value of the stock-based compensation relates to stock awards granted in November 2008 and 2007 for fiscal years 2008 and 2007, respectively.
- (2) After a waiting period of three years, the stock awards will be settled on November 14, 2011 (awards granted for fiscal year 2007 on November 9, 2010). Under the stock award agreement, the eligible recipients will receive a corresponding number of Siemens shares without additional payment.
- (3) Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.
- (4) Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.

- (5) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.
- (6) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (7) Deputy members of the Managing Board until December 31, 2007.
- (8) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board effective April 30, 2008.
- (9) 15,494 stock awards with a fair value of 583,349 were granted to Prof. Dr. Erich R. Reinhardt in his capacity as member of the Managing Board; 11,067 stock awards with a fair value of 416,673 were granted to him pursuant to the service agreement in place as of his mutually agreed early resignation from the Managing Board.

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The following tables contain information concerning the stock awards and stock options held by members of the Managing Board that were components of the stock-based compensation in fiscal year 2008 and prior years. The stock options were issued in fiscal years 1999 through 2005 under the terms and conditions of the 1999 and 2001 Siemens Stock Option Plans approved by the Annual Shareholders Meetings on February 18, 1999 and February 22, 2001 (for details on the Siemens Stock Option Plans, see Notes to Consolidated Financial Statements ).

				St	ock awar	ds				
	Balance at beginning		Gra	anted	Vested		Forfeited during fiscal	Balance a	alance at the end	
	of fiscal y	Weighted average grant-date fair		iscal year Weighted average grant-date fair	- C	fiscal year Weighted average grant-date fair	year Weighte average grant-da fair	e te	Weighted average grant-date fair	
	Awards	value	Awards	value (Amounts in	Awards number		wardyalue	Awards	value	
				(Minounts in	i iidiiibei	or units or	,			
Managing Board members serving as of September 30, 2008										
Peter Löscher			10,211	97.94				10,211	97.94	
Wolfgang Dehen <sup>(2)</sup>	5,233	62.15	,					5,233	62.15	
Dr. Heinrich Hiesinger	4,423	62.76	7,658	97.94				12,081	85.06	
Joe Kaeser Jim Reid-Anderson <sup>(3)</sup>	6,217	64.48	7,658	97.94				13,875	82.95	
Prof. Dr. Hermann	<b>5</b> 100	62.01	7.650	07.04				10.057	02.77	
Requardt	5,199		7,658					12,857	83.77	
Dr. Siegfried Russwurm <sup>(2)</sup> Peter Y. Solmssen <sup>(4)</sup>	2,137	63.04	1,225	97.94				3,362	75.75	
Former Managing Board										
members Dr. Klaus Kleinfeld <sup>(5)</sup> Prof. Johannes	28,095	58.80						28,095	58.80	
Feldmayer <sup>(5)</sup>	16,588	56.44						16,588	56.44	
Rudi Lamprecht <sup>(5)</sup>	13,904		7,658	97.94				21,562	73.40	
Eduardo Montes <sup>(5)(6)</sup>	4,083	64.62	7,658					11,741	86.35	
Dr. Jürgen Radomski <sup>(5)</sup> Prof. Dr. Erich R.	26,481	58.24	7,658		1,639	60.14		32,500	67.50	
Reinhardt <sup>(6)(7)</sup>	6,154	61.92	7,658	97.94				13,812	81.89	
Dr. Uriel J. Sharef <sup>(5)</sup> Prof. Dr. Klaus	26,605	58.25	7,658	97.94	1,763	60.14		32,500	67.50	
Wucherer <sup>(5)</sup>	26,605	58.25	7,658	97.94	1,763	60.14		32,500	67.50	
Total	171,724	59.24	80,358	97.94	5,165	60.14		246,917	71.82	

- (1) Amounts do not include stock awards granted in November 2008 for fiscal year 2008. For details see above. However, these amounts may include stock awards received as compensation by the Managing Board member before appointment to the Managing Board.
- (2) Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.
- (3) Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.
- (4) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.
- (5) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (6) Deputy members of the Managing Board until December 31, 2007.
- (7) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board effective April 30, 2008.

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Managing Board members serving as of September 30, 2008

Jim Reid-Anderson<sup>(3)</sup> Prof. Dr. Hermann

Dr. Klaus Kleinfeld<sup>(5)</sup>

Dr. Siegfried Russwurm<sup>(2)</sup> Peter Y. Solmssen<sup>(4)</sup> **Former Managing Board** 

Peter Löscher Wolfgang Dehen<sup>(2)</sup> Dr. Heinrich Hiesinger

Joe Kaeser

Requardt

members

Total

Prof. Johannes
Feldmayer<sup>(5)</sup>
Rudi Lamprecht<sup>(5)</sup>
Eduardo Montes<sup>(5)(6)</sup>
Dr. Jürgen Radomski<sup>(5)</sup>
Prof. Dr. Erich R.
Reinhardt<sup>(6)(7)</sup>
Dr. Uriel J. Sharef<sup>(5)</sup>
Prof. Dr. Klaus
Wucherer<sup>(5)</sup>

			Sto	ck options				
Balan		Granted	Exerc	dand	Forf	eited	Balance	at the
begin	ning	during fiscal	Exerc	eisea	FORI	eitea	end of fis	
of fiscal y	Weighted average exercise	year Weighted average exercise		Weighted average exercise	J	iscal year Weighted average exercise	2008	Weighted average exercise
<b>Options</b>	price O	ptionsprice	Options	price	Options	price	<b>Options</b>	price
		(A	mounts m	number of	umts or	,		
17,295	74.59		17,295	74.59				
23,755	73.56						23,755	73.56
38,850	70.44		6,000	53.70			32,850	73.50
27,480	73.74						27,480	73.74
18,060	75.04		18,060	75.04				
45,465	73.85		45,465	73.85				
17,800	73.57		17,800	73.57				
28,945	74.59		28,945	74.59	0.775	96.22	54675	72.60
63,450	75.35 68.16		20.000	52.70	8,775	86.23	54,675	73.60
111,480	68.16		30,000	53.70			81,480	73.49

81,480

474,060

73.49

72.46

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81,480

245,045

73.49

70.98

8,775

86.23

220,240

73.56

<sup>(1)</sup> Amounts may include stock options received as compensation by the Managing Board member before appointment to the Managing Board.

<sup>(2)</sup> Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.

- (3) Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.
- (4) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.
- (5) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (6) Deputy members of the Managing Board until December 31, 2007.
- (7) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board effective April 30, 2008.

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		Options outstanding at September 30, 2008 Weighted		=	xercisable per 30, 2008 Weighted
	Exercise	Number of options	average remaining life	Number of options	average remaining life
Stock options	price	outstanding (Amounts	(in years) s in number of	exercisable units or in )	(in years)
Managing Board members serving as of September 30, 2008					
Peter Löscher					
Wolfgang Dehen <sup>(1)</sup>					
Dr. Heinrich Hiesinger	72.54	11,910	1.2	11,910	1.2
Dr. Heinrich Hiesinger	74.59	11,845	2.2	11,845	2.2
Joe Kaeser	73.25	11,000	0.1	11,000	0.1
Joe Kaeser	72.54	10,355	1.2	10,355	1.2
Joe Kaeser	74.59	11,495	2.2	11,495	2.2
Jim Reid-Anderson <sup>(2)</sup>					
Prof. Dr. Hermann Requardt	72.54	11,390	1.2	11,390	1.2
Prof. Dr. Hermann Requardt	74.59	16,090	2.2	16,090	2.2
Dr. Siegfried Russwurm <sup>(1)</sup>					
Peter Y. Solmssen <sup>(3)</sup>					
Former Managing Board members					
Dr. Klaus Kleinfeld <sup>(4)</sup>					
Prof. Johannes Feldmayer <sup>(4)</sup>					
Rudi Lamprecht <sup>(4)</sup>					
Eduardo Montes <sup>(4)(5)</sup>					
Dr. Jürgen Radomski <sup>(4)</sup>	72.05	15,000	0.1	15,000	0.1
Prof. Dr. Erich R. Reinhardt <sup>(5)(6)</sup>	73.25	15,000	0.1	15,000	0.1
Prof. Dr. Erich R. Reinhardt <sup>(5)(6)</sup>	72.54	16,520	1.2	16,520	1.2
Prof. Dr. Erich R. Reinhardt <sup>(5)(6)</sup>	74.59	23,155	2.2	23,155	2.2
Dr. Uriel J. Sharef <sup>(4)</sup>	73.25	25,000	0.1	25,000	0.1
Dr. Uriel J. Sharef <sup>(4)</sup>	72.54	27,535	1.2	27,535	1.2
Dr. Uriel J. Sharef <sup>(4)</sup>	74.59	28,945	2.2	28,945	2.2
Prof. Dr. Klaus Wucherer <sup>(4)</sup>					
Total	73.56	220,240		220,240	

<sup>(1)</sup> Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.

<sup>(2)</sup> Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.

- (3) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.
- (4) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (5) Deputy members of the Managing Board until December 31, 2007.
- (6) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board effective April 30, 2008.

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Stock options exercised in fiscal year 2008		Weighted average market price on date  of exercise mber of units or
Managing Board members serving as of September 30, 2008		
Peter Löscher		
Wolfgang Dehen <sup>(1)</sup>	17,295	96.25
Dr. Heinrich Hiesinger		
Joe Kaeser	6,000	96.25
Jim Reid-Anderson <sup>(2)</sup>		
Prof. Dr. Hermann Requardt		
Dr. Siegfried Russwurm <sup>(1)</sup>	18,060	100.64
Peter Y. Solmssen <sup>(3)</sup>		
Former Managing Board members		
Dr. Klaus Kleinfeld <sup>(4)</sup>		
Prof. Johannes Feldmayer <sup>(4)</sup>		
Rudi Lamprecht <sup>(4)</sup>	45,465	107.99
Eduardo Montes <sup>(4)(5)</sup>	17,800	106.18
Dr. Jürgen Radomski <sup>(4)</sup>	28,945	96.06
Prof. Dr. Erich R. Reinhardt <sup>(5)(6)</sup>		
Dr. Uriel J. Sharef <sup>(4)</sup>	30,000	96.79
Prof. Dr. Klaus Wucherer <sup>(4)</sup>	81,480	102.50
Total	245,045	101.59

- (1) Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.
- (2) Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.
- (3) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.
- (4) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (5) Deputy members of the Managing Board until December 31, 2007.
- (6) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board effective April 30, 2008.

**Pension benefit commitments** The amount of the contributions to the Siemens Defined Contribution Benefit Plan (BSAV) is determined annually by the Chairman's Committee of the Supervisory Board. The contributions under the BSAV are added to the personal pension account each January following the close of the fiscal year, with value date on January 1. Until the beneficiary s time of retirement, the pension account is credited on January 1 each year with an annual interest payment (guaranteed interest).

For fiscal year 2008, the members of the Managing Board were granted contributions under the BSAV totaling 15.1 million (2007: 13.6 million), based on a resolution adopted by the Chairman s Committee of the Supervisory Board on November 12, 2008. Of this amount, 0.2 million (2007: 0.7 million) relates to funding of pension commitments earned prior to transfer to the BSAV and the remaining 14.9 million (2007: 12.9 million) to contributions granted under the BSAV.

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Dr. Uriel J. Sharef<sup>(5)</sup>

**Total** 

Prof. Dr. Klaus Wucherer<sup>(5)</sup>

The following table shows on an individual basis, among other things, the contributions (additions) under the BSAV attributable to the members of the Managing Board for fiscal year 2008.

	Information pursuant to Section 4.2.5 para. 2, 2nd sentence of								
		the							
	Ger	man Corporate (	Governance Co	de					
			Of which,						
			funding						
	Balance		of pension						
	of BSAV		commitments						
	account		earned	Of which,					
	at	Total	prior to	contributions					
	September 30,	contribution	transfer	to					
	•	for fiscal	to the	the BSAV					
<b>Defined Contribution Benefit Plan (BSAV)</b>	$2008^{(1)}$	2008	BSAV	account					
,									
		`	,						
Managing Board members serving as of									
September 30, 2008									
Peter Löscher	8,780,000(10)	1,120,000		1,120,000					
Wolfgang Dehen <sup>(2)</sup>	357,173	436,800	33,660	403,140					
Dr. Heinrich Hiesinger	657,760	436,800	31,322	405,478					
Joe Kaeser	969,292	436,800	24,097	412,703					
Jim Reid-Anderson <sup>(3)</sup>		182,000		182,000					
Prof. Dr. Hermann Requardt	916,710	436,800	27,816	408,984					
Dr. Siegfried Russwurm <sup>(2)</sup>	199,751	436,800	12,750	424,050					
Peter Y. Solmssen <sup>(4)</sup>		436,800		436,800					
		10,518,000(8)		10,518,000					
Former Managing Board members									
Dr. Klaus Kleinfeld <sup>(5)</sup>	1,770,506								
Prof. Johannes Feldmayer <sup>(5)</sup>	1,081,518								
Rudi Lamprecht <sup>(5)</sup>	1,134,849	131,040	28,138	102,902					
Eduardo Montes <sup>(5)(6)</sup>	503,541	109,200	18,593	90,607					
Dr. Jürgen Radomski <sup>(5)(9)</sup>									
Prof. Dr. Erich R. Reinhardt <sup>(6)(7)</sup>	918,535	222,775		222,775					

1,446,830

1,058,960

19,795,425

92,500

92,500

176,376

15,088,815

92,500

92,500

14,912,439

<sup>(1)</sup> In each case, including the additions in January 2008, but without reflecting minimum interest of currently 2.25% accrued in the meantime.

<sup>(2)</sup> Wolfgang Dehen and Dr. Siegfried Russwurm were elected full members of the Managing Board effective January 1, 2008.

- (3) Jim Reid-Anderson was elected a full member of the Managing Board effective May 1, 2008.
- (4) Peter Y. Solmssen was elected a full member of the Managing Board effective October 1, 2007.
- (5) Dr. Klaus Kleinfeld resigned from the Managing Board effective June 30, 2007; Prof. Johannes Feldmayer resigned from the Managing Board effective September 30, 2007; and Rudi Lamprecht, Eduardo Montes, Dr. Jürgen Radomski, Dr. Uriel J. Sharef and Prof. Dr. Klaus Wucherer resigned from the Managing Board effective December 31, 2007.
- (6) Deputy members of the Managing Board until December 31, 2007.
- (7) Prof. Dr. Erich R. Reinhardt was elected a full member of the Managing Board effective January 1, 2008 and resigned from the Managing Board effective April 30, 2008.
- (8) Special additions as of January 2009; for details see above (page 100).
- (9) Dr. Radomski was not transferred to the BSAV.
- (10) Including special additions of 8.5 million promised to Mr. Löscher in fiscal year 2007.

The defined benefit obligation (DBO) of all pension commitments to members of the Managing Board as of September 30, 2008 amounted to 27.6 million (2007: 46.0 million), which amount is included in Note 24 to Consolidated Financial Statements.

Former members of the Managing Board and their surviving dependents received emoluments within the meaning of § 314 (1), no. 6 b of the HGB totaling 22.7 million (2007: 16.0 million) for the year ended September 30, 2008.

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The defined benefit obligation (DBO) of all pension commitments to former members of the Managing Board and their surviving dependents as of September 30, 2008 amounted to 146.0 million (2007: 134.8 million), which amount is included in Note 24 to Consolidated Financial Statements.

Other No loans from the Company are provided to members of the Managing Board.

#### **Supervisory Board remuneration**

The remuneration of the members of the Supervisory Board was determined at the Annual Shareholders Meeting through shareholder approval of a proposal by the Managing and Supervisory Boards. Details of the remuneration are set forth in the Articles of Association of Siemens AG.

The remuneration of the members of the Supervisory Board is based on the Company s size, the assignments and responsibilities of the Supervisory Board members, and the Company s overall business position and performance. In addition to a fixed compensation component, the remuneration includes variable compensation based on the Company s short-term and long-term performance. The Chairman, the Deputy Chairmen, as well as the Chairman and the members of the Audit Committee receive additional compensation. The members of the other committees of the Supervisory Board do not receive additional compensation for these services in fiscal year 2008.

The current remuneration policies for the Supervisory Board were authorized at the Annual Shareholders Meeting of January 27, 2005. Details are set out in § 17 of the Articles of Association of Siemens AG.

As a result, the remuneration of Supervisory Board members for fiscal year 2008 includes three components:

- a fixed compensation component,
- a short-term compensation component based on earnings per share, and
- a long-term compensation component based on earnings per share.

In accordance with these remuneration policies, each Supervisory Board member receives fixed compensation of 50,000 per year and short-term variable compensation of 150 per year for each 0.01 of earnings per share as disclosed in the Consolidated Financial Statements in excess of a minimum amount of 1.00. This minimum amount will be increased annually by 10 percent, beginning with the fiscal year starting on October 1, 2005. In addition, long-term compensation in the amount of 50,000 is granted, payable after expiration of the then applicable five-year term of the Supervisory Board. It was paid last time after the close of the Annual Shareholders Meeting on January 24, 2008. This long-term compensation will only be paid if earnings per share at the end of the Supervisory Board s term of office have increased by more than 50 percent compared to the beginning of the term of office. Earnings per share, on which the calculation of the Supervisory Board s remuneration is based, has to be adjusted for significant extraordinary items. For fiscal year 2008, the Supervisory Board s remuneration was determined on the basis of earnings per share in the amount of 6.26, after adjustment for significant extraordinary items.

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2007

2008

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2008			2007				
Fixed	variable varia	ble	Fixed	Short-term variable	variable		
compensation	compensa <b>tiom</b> pen		-	compensation	compensation	To	
		(Aı	mounts in )				
125,000	184,875	309,875	114,583	122,031	33,333	26	
100,000	147,900	247,900	100,000	106,500	33,333	23	
75,000	110,925	185,925	75,000	79,875	33,333	18	
50,000	73,950	123,950	50,000	53,250	33,333	13	
37,500	55,463	92,963					
37,500	55,463	92,963					
37,500	55,463	92,963					
75,000	110,925	185,925					
37,500	55,463	92,963					
50,000	73,950	123,950	25,000	26,625	8,333	5	
75,000	110,925	185,925	75,000	79,875	33,333	18	
50,000	73,950	123,950	50,000	53,250	33,333	13	
37,500	55,463	92,963					
37,500	55,463	92,963					
37,500	55,463	92,963					
37,500	55,463	92,963					
68,750	101,681	170,431	37,500	39,938	10,833	8	
37,500	55,463	92,963					
37,500	55,463	92,963					
68,750	101,681	170,431	50,000	53,250	33,333	13	
,	,	,	,	,	,		
				·	· ·	17	
	•	· ·	•			13	
25,000	36,975	61,975	62,500	66,563	33,333	16	
16,667	24,650	41,317	50,000	53,250	33,333	13	
16,667	24,650	41,317	50,000	53,250	33,333	13	
16,667	24,650	41,317	50,000	53,250	33,333	13	
16,667	24,650	41,317	25,000	26,625	8,333	5	
8,333	12,325	20,658			1,667(5)		
			16,667	17,750	23,333	5	
			25,000	26,625	25,000	7	
16,667	24,650	41,317	50,000	53,250	20,833	12	
16,667	24,650	41,317	50,000	53,250	33,333	13	
33,333	49,300	82,633	87,500	93,188	33,333	21	
16,667	24,650	41,317	50,000	53,250	33,333	13	
16,667	24,650	41,317	50,000	53,250	33,333	13	
,	•	•		•	13,333	1	
1,325,002	1,959,680	3,284,682	1,266,667	1,349,001	667,493	3,28	
	125,000 100,000 75,000 37,500 37,500 37,500 37,500 50,000 37,500 37,500 37,500 37,500 37,500 37,500 37,500 68,750 37,500 68,750 12,500 25,000 16,667 16,667 16,667 16,667 16,667 16,667 16,667	Fixed variable variatempens (compensation) compensation compensation pensation (compensation pensation pen	Fixed variable variable compensation Total (A)  125,000 184,875 309,875 100,000 147,900 247,900 75,000 110,925 185,925 50,000 73,950 123,950 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 50,000 73,950 123,950 101,925 185,925 50,000 73,950 123,950 75,000 110,925 185,925 50,000 73,950 123,950 75,000 110,925 185,925 50,000 73,950 123,950 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 68,750 101,681 170,431 37,500 55,463 92,963 37,500 55,463 92,963 68,750 101,681 170,43	Fixed variable variable compensation Total compensation (Amounts in )  125,000 184,875 309,875 114,583 100,000 147,900 247,900 100,000 75,000 110,925 185,925 75,000 50,000 73,950 123,950 50,000 37,500 55,463 92,963 37,500 55,463 92,963 37,500 55,463 92,963 75,000 110,925 185,925 75,000 75,000 110,925 185,925 75,000 50,000 73,950 123,950 25,000 75,000 110,925 185,925 75,000 50,000 73,950 123,950 25,000 75,000 110,925 185,925 75,000 50,000 73,950 123,950 50,000 73,950 123,950 50,000 73,950 123,950 50,000 37,500 55,463 92,963 37,50	Fixed compensation         Short-term variable variable variable variable variable variable variable compensation         Fixed compensation rotal compensation compensation compensation (Amounts in )         Short-term variable compensation compensation compensation (Amounts in )           125,000         184,875         309,875         114,583         122,031           100,000         147,900         247,900         100,000         106,500           75,000         110,925         185,925         75,000         79,875           50,000         73,950         123,950         50,000         53,250           37,500         55,463         92,963         92,963         93,750	Fixed compensation         Variable variable variable compensation Total variable varia	

- (1) Each of Dr. Gerhard Cromme as Chairman of the Supervisory Board and member of the Audit Committee; Ralf Heckmann as Deputy Chairman of the Supervisory Board; Dr. Henning Schulte-Noelle as Chairman and member of the Audit Committee (based on length of service in each position); Dr. Hans Michael Gaul as Chairman of the Audit Committee, John David Coombe, Heinz Hawreliuk, Dieter Scheitor and Lord Iain Vallance of Tummel as members of the Audit Committee receive higher fixed and variable compensation (based on the length of service in the case of Dr. Hans Michael Gaul, John David Coombe, Dieter Scheitor and Lord Iain Vallance of Tummel).
- (2) With effect as of the conclusion of the Annual Shareholders Meeting of Siemens AG on January 24, 2008, Jean-Louis Beffa, Gerd von Brandenstein, Michael Diekmann, Dr. Hans Michael Gaul, Prof. Dr. Peter Gruss, Harald Kern, Dr. Nicola Leibinger-Kammüller, Werner Mönius, Håkan Samuelsson, Dr. Rainer Sieg and Birgit Steinborn were elected new members of the Supervisory Board.

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- (3) Roland Motzigemba, formerly a substitute member of the Supervisory Board, became a member of the Supervisory Board of Siemens AG as a successor to Gerhard Bieletzki with effect from December 3, 2007.
- (4) John David Coombe, Hildegard Cornudet, Birgit Grube, Prof. Dr. Walter Kröll, Prof. Dr. Michael Mirow, Roland Motzigemba, Thomas Rackow, Dr. Albrecht Schmidt, Dr. Henning Schulte-Noelle, Peter von Siemens and Jerry I. Speyer resigned from the Supervisory Board at the close of the Annual Shareholders Meeting on January 24, 2008.
- (5) As explained in the Compensation Report 2007, the amounts of the long-term variable compensation shown for 2007 were subject to contuining membership on the Supervisory Board until the close of the Annual Shareholders Meeting on January 24, 2008. As Gerhard Bieletzki resigned from the Supervisory Board with effect from December 3, 2007, the amount payable to him was reduced on a pro rata basis, and a pro rata amount was paid to Roland Motzigemba, who became a member of the Supervisory Board as a successor to Gerhard Bieletzki.

The Chairman of the Supervisory Board receives double, and each Deputy Chairman 1.5 times, the amounts of the fixed compensation and the short-term variable compensation of an ordinary member. Each member of the committees and additionally the chairmen of these committees (in each case other than the Chairman's Committee, the Mediation Committee, and the Ownership Rights Committee) are entitled to receive an additional half of the fixed and the short-term variable compensation. The members of the Supervisory Board are reimbursed for out-of-pocket expenses incurred in connection with their duties and for any sales taxes to be paid on their remuneration. In consideration for the performance of his duties, the Chairman of the Supervisory Board is furthermore entitled to an office with secretarial support and use of the Siemens carpool service.

No loans from the Company are provided to members of the Supervisory Board.

#### Other

The members of the governing bodies of Siemens and all board members of its domestic and foreign subsidiaries are indemnified by Siemens or its subsidiaries against third-party liability claims to the extent permitted by law. For this purpose, the Company provides a group insurance policy for board and committee members and employees of the Siemens organization which is taken out for one year and renewed annually. The insurance covers the personal liability of the insured in the case of a financial loss associated with employment functions. In such a case, the Company may, with effect from October 1, 2005, hold members of the Managing Board liable for such loss up to an amount equivalent to 20 percent of the fixed salary. In the same way, each member of the Supervisory Board has individually agreed to be held liable up to an amount equivalent to 20 percent of the fixed compensation component (i.e. a deductible within the meaning of Section 3.8, paragraph 2, of the German Corporate Governance Code).

#### **Stock-Based Compensation**

### **Stock Option Plan**

We have a stock option plan, the 2001 Siemens Stock Option Plan, for members of our Managing Board, members of the top managements of domestic and foreign subsidiaries and other eligible employees. The authority to distribute options under this plan expired on December 13, 2006. This plan enabled the issuance of non-transferable options exercisable for up to an aggregate of 55 million of our shares, of which options exercisable for no more than 3.3 million shares could have been granted to members of the Managing Board, options exercisable for up to an aggregate of 8.8 million shares could have been granted to members of the top managements of domestic and foreign subsidiaries, and options exercisable for up to 42.9 million shares could have been granted to other eligible

employees.

As of October 31, 2008, we had outstanding options exercisable for 5,060,398 shares under our option plan.

No options were issued to members of our Managing Board during fiscal 2009, 2008 and 2007. Since the authority to distribute options under this plan expired on December 13, 2006, no further options will be granted under this plan.

The 2001 Stock Option Plan replaced our 1999 Stock Option Plan. The right to exercise options issued under the 1999 Plan expired on November 24, 2007. The exercise price for options issued under the 1999 Plan was equal to

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the average market price of the Siemens stock during the five trading days preceding the day of grant of the options. Holders of options under the 1999 Plan were able to exercise them during fixed time periods after the publication of our quarterly, half-year or yearly results within a five-year period following a holding period of two years. In addition, these options were exercisable only if the trading price of our shares on the Xetra-system of the Frankfurt Stock Exchange had reached an exercise threshold, which was based on the Dow Jones Stoxx-Index, at least once during the five-year term of the options. However, options were exercisable only if the threshold had been reached within the six-week period prior to the exercise date. For further information about the terms of these options and the related compensation expenses, see Notes to Consolidated Financial Statements.

The exercise price for options under the 2001 Plan is 120% of the average opening price of our shares on the Xetra-system of the Frankfurt Stock Exchange during the five trading days preceding the day of grant of the options. Holders of options under the 2001 Plan may exercise them during fixed time periods after the publication of our quarterly, half-year or yearly results within a three-year period following a holding period of two years plus one week. In addition, options under the 2001 Plan may be exercised only if the trading price of our shares on the Frankfurt Stock Exchange reaches the option exercise price at least once during the five-year term of the options.

The options may be settled in newly issued shares of common stock of Siemens AG from the conditional capitals reserved for this purpose, in treasury stock or in cash. The alternatives available to optionees are determined by the Managing Board and subsequently approved by the Supervisory Board.

#### **Stock Awards**

In November 2004, we introduced stock awards as another means of providing stock-based compensation to our Managing Board, members of the top managements of domestic and foreign subsidiaries, and other eligible employees. Stock awards are commitments to issue or transfer shares of Siemens AG to the grantee. Each stock award is subject to a waiting period of four years (if granted on or before September 30, 2007) or three years (if granted thereafter). Upon expiration of the waiting period, the grantee receives a corresponding number of shares of Siemens AG without additional payment.

Stock awards cannot be transferred, sold, pledged or otherwise encumbered. They can be inherited only by spouses or in the absence of a spouse by children of the grantee. Stock awards are not entitled to dividends paid during the waiting period.

The Supervisory Board decides annually after the end of each fiscal year how many stock awards to grant to the members of the Managing Board, and the Managing Board decides annually how many stock awards to grant to members of the top managements of domestic and foreign subsidiaries and eligible employees. Stock awards may be granted only once a year within 30 days after publication of the yearly results.

On November 12, 2008, the Supervisory Board decided to grant 278,890 stock awards to members of our Managing Board with a grant date of November 14, 2008. On November 14, 2008, the Managing Board decided to grant 1,713,502 stock awards to members of the top managements of domestic and foreign subsidiaries and other eligible employees of the Company with a grant date of November 14, 2008.

The fair value of the stock awards is recorded at the market price of the Siemens share on the grant date less the present value of dividends expected during the waiting period. The following table sets forth information as to the stock awards we granted during fiscal 2009, 2008 and 2007:

With respect to With respect to With respect to

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	stock awards granted in fiscal 2009	stock awards granted in fiscal 2008	stock awards granted in fiscal 2007
Number of stock awards granted	1,992,392	737,621	1,232,893
Value per stock award at grant date Total value of stock awards	37.65	97.94	67.70
granted	75.0 million	72.2 million	83.5 million

For further details, including the number of awards granted to the individual members of our Managing Board and their fair value, see Compensation.

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Stock awards may be settled in newly issued shares of common stock of Siemens AG from authorized capital which may be reserved for this purpose, in treasury stock or in cash. The settlement method will be determined subsequently by the Managing Board and the Supervisory Board.

#### **Share ownership**

As of October 13, 2008, the Managing Board members serving on the board during the fiscal year held a total of 422,512 Siemens shares as well as stock options and stock awards on Siemens shares (exercisable within sixty days), representing 0.046 percent of the capital stock of Siemens AG. As of the same day, members of the Supervisory Board serving on the board during the fiscal year held a total of 5,492 Siemens shares as well as stock options and stock awards on Siemens shares (exercisable within sixty days), representing 0.0006 percent of the capital stock of Siemens AG. These figures do not include 8,895,939 shares, or 0.97 percent of the capital stock, that are held by the von Siemens-Vermögensverwaltung GmbH (vSV) a German limited liability entity that functions much like a trust and 36,728,783 shares, or some 4.02 percent of the capital stock, over which the vSV has voting control under a power of attorney. Mr. Gerd von Brandenstein is authorized to vote these shares as a representative of the founder s family. The vSV is described in more detail under Item 7: Major Shareholders and Related Party Transactions Major Shareholders.

Pursuant to § 15a of the German Securities Trading Act (WpHG), members of the Managing and Supervisory Boards are required to disclose purchases or sales of shares of Siemens AG or financial instruments based on such shares if the total amount of transactions of a board member and any closely associated person is at least 5,000 during any calendar year.

The following transactions were executed in fiscal 2008 and reported to Siemens:

		Function/ Status at						
Trading Day	Name	Time of Transaction	Security	WKN/ ISIN	Trade	Number of Securities	Price in	Comment
11/19/2007	Jürgen Radomski	Managing Board Member	Siemens Share	7236101	Sale	28,945	96.06	Sale in the context of the Siemens Stock Option Plan 2001
11/20/2007	Uriel Sharef	Managing Board Member	Siemens Share	7236101	Sale	30,000	96.79	Sale in the context of the Siemens Stock Option Plan 2001
11/21/2007	Joe Kaeser	Managing Board Member	Siemens Share	7236101	Sale	4,714	96.25	Sale in the context of the Siemens Stock Option Plan 2001
11/30/2007	Rudi Lamprecht	Managing Board Member	Siemens Share	7236101	Sale	570	102.47	Regular Sale of Siemens Shares

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11/30/2007	Rudi Lamprecht	Managing Board member	Siemens Share	7236101	Sale	1,430	102.48	Regular Sale of Siemens Shares
12/3/2007	Klaus Wucherer	Managing Board Member	Siemens Share	7236101	Sale	81,480	102.50	Sale in the context of the Siemens Stock Option Plan 2001
				111				

## Function/ Status at

		Status at				Number		
Trading Day	Name	Time of Transaction	Security	WKN/ ISIN	Trade	of Securities	Price in	Comment
12/7/2007	Thomas Rackow	Supervisory Board Member	Siemens Share	7236101	Sale	5,145	106.18	Sale in the context of the Siemens Stock Option Plan 2001
12/7/2007	Eduardo Montes	Managing Board Member	Siemens Share	7236101	Sale	17,800	106.18	Sale in the context of the Siemens Stock Option Plan 2001
12/10/2007	Rudi Lamprecht	Managing Board Member	Siemens Share	7236101	Sale	45,465	107.99	Sale in the context of the Siemens Stock Option Plan 2001
12/14/2007	Hermann Requardt	Managing Board Member	Siemens Call Warrants	DE000CM 72684	Sale	20,000	1.20	Regular Sale of Siemens Call Warrants
1/28/2008	Peter Löscher	President of Managing Board	Siemens Share	7236101	Buy	50,000	81.56	Regular Purchase of Siemens Shares
1/28/2008	Erich R. Reinhardt	Managing Board member	Siemens Share	7236101	Buy	6,000	81.35	Regular Purchase of Siemens Shares
1/28/2008	Siegfried Russwurm	Managing Board Member	Siemens Share	7236101	Buy	2,500	81.05	Regular Purchase of Siemens Shares
1/28/2008	Hermann Requardt	Managing Board Member	Siemens Share	7236101	Buy	2,500	82.14	Regular Purchase of Siemens Shares

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1/28/2008	Peter Y Solmssen	Managing Board Member	Siemens ADRs	US8261975010	Buy	1,875	USD 123.53	Regular Purchase of Siemens ADRs
1/28/2008	Heinrich Hiesinger	Managing Board Member	Siemens Share	7236101	Buy	3,050	81.05	Regular Purchase of Siemens Shares
1/28/2008	Joe Kaeser	Managing Board Member	Siemens Share	7236101	Buy	1,000	82.50	Regular Purchase of Siemens Shares
1/29/2008	Wolfgang Dehen	Managing Board Member	Siemens Share	7236101	Buy	2,500	84.25	Regular Purchase of Siemens Shares
1/30/2008	Joe Kaeser	Managing Board Member	Siemens Share	7236101	Buy	1,000	86.78	Regular Purchase of Siemens Shares
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## Function/ Status at

		Status at				Number		
Trading		Time of		WKN/		of	Price	
Day	Name	Transaction	Security	ISIN	Trade	Securities	in	Comment
2/1/2008	Joe Kaeser	Managing Board Member	Siemens Hybrid Bond Siemens Financier ingsmaat schappij N.V.	XS0266838746	Buy	1,500	94.68	Regular Purchase of Siemens Hybrid Bond
2/1/2008	Joe Kaeser	Managing Board Member	Siemens Share	7236101	Buy	1,000	89.07	Regular Purchase of Siemens Shares
3/17/2008	Peter Löscher	President of Managing Board	Siemens Share	7236101	Buy	50,000	66.31	Regular Purchase of Siemens Shares
3/17/2008	Joe Kaeser	Managing Board Member	Siemens Share	7236101	Buy	3,000	65.97	Regular Purchase of Siemens Shares
3/17/2008	Hermann Requardt	Managing Board Member	Siemens Share	7236101	Buy	2,000	67.74	Regular Purchase of Siemens Shares
4/9/2008	Peter Y Solmssen	Managing Board Member	Siemens Share	7236101	Buy	5,000	71.03	Regular Purchase of Siemens Shares
4/11/2008	Peter Y Solmssen	Managing Board Member	Siemens Share	7236101	Buy	6,000	68.00	Regular Purchase of Siemens Shares

These transactions were duly published on the Company s Internet website at www.siemens.com/directors-dealings.

#### ITEM 7: MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

#### **Major Shareholders**

The vSV holds approximately 0.97 percent of our outstanding shares in trust for, and, in addition, has a power of attorney allowing it to vote approximately 4.02 percent of our outstanding shares on behalf of members of the Siemens family and family-sponsored foundations. To the extent these shares are voted on behalf of members of the Siemens family or family-sponsored foundations, these shares are voted together by the vSV. The vSV exercises its voting power in respect of these shares upon approval by the chairman of its shareholders meeting. As a result, the chairman has voting power over these Siemens shares. The current chairman is Mr. Gerd von Brandenstein, who is also a member of our Supervisory Board. To our knowledge and based on public filings, there is no single person that may be considered a beneficial owner of 5 percent or more of our outstanding shares.

Based on our share register, we had 632,741 shareholders of record as of September 30, 2008, and U.S. record holders held approximately 18.21 percent of our ordinary shares at that date. In addition, the records of the depositary under our ADR Program, JPMorgan, show that there were 385 registered holders of our American Depositary Shares (ADSs) at that date.

### **Related Party Transactions**

As reflected in the information in the tables above under Item 6: Directors, Senior Management and Employees Management Supervisory Board and Managing Board, some of our board members hold, or in the last year have held, positions of significant responsibility with other entities. We have relationships with almost all of these entities in the ordinary course of our business whereby we buy and sell a wide variety of products and services on arm s length terms. Dr. Josef Ackermann is the Chairman of the Management Board of Deutsche Bank AG. Our transactions with Deutsche Bank AG are conducted on arm s length basis and include securities underwriting, other investment banking services, and credit, money market and foreign exchange business.

During the last fiscal year, there were no loans outstanding to members of our management.

We have a number of significant joint ventures and associates. We have relationships with many of these entities in the ordinary course of business whereby we buy and sell a wide variety of products and services on arm s length terms. Our principal joint ventures and associates as of September 30, 2008 are Nokia Siemens Networks B.V., the Netherlands (NSN), BSH Bosch und Siemens Hausgeräte GmbH, and Areva NP. For information concerning a loan that Siemens has extended to NSN, see Item 5: Operating and Financial Review and Prospects Liquidity and Capital Resources Capital Resources and Requirements Other Capital Requirements.

In accordance with German law provisions, the Company has provided advancements of attorney s fees to certain present and former members of the Managing and Supervisory Boards in connection with ongoing legal proceedings. These advancements are subject to repayment in the event a member of the Managing or the Supervisory Board is found to have violated his obligations to the Company. The advancement of attorney s fees has been suspended with respect to the claims for damages asserted by the Company against former members of the former Corporate Executive Committee of the Managing Board of Siemens AG pursuant to the resolution of the Supervisory Board on July 29, 2008. For further information on the claims for damages against former Managing Board members, see Item 4: Information on the Company Legal Proceedings. The guarantee in the amount of 4.5 million, provided by the Company in fiscal 2007 as security for a collateral guarantee provided by a former member of the Managing Board, was released in fiscal 2008.

In fiscal 2008, a company that is owned by the brother of one of the employee representatives on Siemens Supervisory Board provided commercial interior planning and decorating services to Siemens for compensation of approximately 215,000.

For additional information, see Notes to Consolidated Financial Statements.

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#### ITEM 8: FINANCIAL INFORMATION

Information required by this Item is incorporated by reference to Item 4: Information on the Company Legal Proceedings, Item 5: Operating and Financial Review and Prospects and Item 17: Financial Statements.

#### ITEM 9: THE OFFER AND LISTING

### **Trading Markets**

The principal trading market for our shares is the Frankfurt Stock Exchange. Our shares are also traded on the other German stock exchanges in Berlin, Düsseldorf, Hamburg, Hanover, Munich and Stuttgart and on the London Stock Exchange, the Swiss Stock Exchange in Zurich and the MTA International in Milan. The ADRs of Siemens AG, each evidencing one ADS, which represents one share, trade on the New York Stock Exchange under the symbol SI.

#### **Market Price Information**

The table below sets forth, for the calendar periods indicated, the high and low closing sales prices on the Frankfurt Stock Exchange for the ordinary shares of Siemens as reported by the Electronic cash market trading system (Xetra). The table also shows, for the periods indicated, the closing highs and lows of the DAX, a German stock index which measures the performance of the 30 largest German companies in terms of order book volume and market capitalization, and the average daily trading volume of our ordinary shares on Xetra. See the discussion under Item 3:

Key Information Exchange Rate Information, for information with respect to rates of exchange between the U.S. dollar and the euro applicable during the periods set forth below.

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	Price per					
	ordinary share		DAX		daily trading	
	High	Low	High	Low	volume <sup>(1)</sup>	
	g		8		(millions of	
		,			shares)	
Annual highs and lows						
2003	64.85	32.55	3,965.2	2,203.0	6.274	
2004	68.30	53.40	4,261.8	3,647.0	4.783	
2005	73.78	56.20	5,458.6	4,178.1	4.728	
2006	79.77	61.37	6,611.8	5,292.1	5.313	
2007	111.17	75.32	8,105.7	6,447.7	7.422	
$2008^{(2)}$	107.29	35.52	7,949.1	4,127.4	7.680	
Quarterly highs and lows						
2006						
First quarter	79.25	70.00	5,984.2	5,334.3	4.940	
Second quarter	79.77	61.37	6,140.7	5,292.1	6.600	
Third quarter	68.80	61.90	6,004.3	5,396.9	4.558	
Fourth quarter	76.27	66.91	6,611.8	5,992.2	5.249	
2007						
First quarter	85.50	75.32	7,027.6	6,447.7	6.660	
Second quarter	107.38	79.93	8,090.5	6,937.2	8.594	
Third quarter	111.17	86.29	8,105.7	7,270.1	7.992	
Fourth quarter	108.86	89.75	8,076.1	7,512.0	6.455	
2008			·	·		
First quarter	107.29	66.42	7,949.1	6,182.3	8.907	
Second quarter	77.10	67.90	7,225.9	6,418.3	5.958	
Third quarter	79.38	64.91	6,609.6	5,807.1	6.059	
Fourth quarter <sup>(2)</sup>	63.73	35.52	5,806.3	4,127.4	11.296	
Monthly highs and lows			·	·		
2008						
June	75.65	69.96	7,019.1	6,418.3	6.664	
July	78.76	68.05	6,536.1	6,081.7	6.782	
August	79.38	73.36	6,609.6	6,237.0	3.895	
September	75.37	64.91	6,518.5	5,807.1	7.367	
October	63,73	35,52	5,806.3	4,295.7	13.374	
November <sup>(2)</sup>	50.38	39.98	5,278.0	4,127.4	8.310	

<sup>(1)</sup> Data from Datastream International.

On November 24, 2008, the closing sale price per Siemens AG ordinary share on Xetra was 46.29 which was equivalent to \$59.13 per ordinary share, translated at the noon buying rate for euros on such date.

# **Trading on the New York Stock Exchange**

<sup>(2)</sup> Up to and including November 24, 2008.

Official trading of Siemens AG ADSs on the New York Stock Exchange (NYSE) commenced on March 12, 2001. Siemens AG ADRs trade under the symbol SI.

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The following table sets forth, for the calendar periods indicated, the high and low closing sales prices per Siemens AG ADR as reported on the NYSE Composite Tape:

	Price p	Price per ADS	
	High	Low	
	_ (	<b>\$</b> )	
Annual highs and lows			
2003	79.98	36.61	
2004	87.50	65.48	
2005	87.02	71.73	
2006	98.76	76.66	
2007	158.48	98.21	
2008(1)	157.14	44.54	
Quarterly highs and lows			
2006			
First quarter	94.05	84.23	
Second quarter	98.76	76.66	
Third quarter	87.64	78.80	
Fourth quarter	98.59	83.98	
2007			
First quarter	112.24	98.21	
Second quarter	143.17	107.26	
Third quarter	154.03	116.75	
Fourth quarter	158.48	127.97	
2008			
First quarter	157.14	104.93	
Second quarter	120.60	106.70	
Third quarter	122.20	92.57	
Fourth quarter <sup>(1)</sup>	90.20	44.54	
Monthly highs and lows			
2008			
June	117.28	109.10	
July	122.20	106.45	
August	121.98	107.96	
September	108.80	92.57	
October	90.20	44.54	
November <sup>(1)</sup>	66.01	47.75	
	00.01	.,,,5	

<sup>(1)</sup> Up to and including November 24, 2008.

On November 24, 2008, the closing sales price per Siemens AG ADS on the New York Stock Exchange as reported on the NYSE Composite Tape was \$59.84.

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#### ITEM 10: ADDITIONAL INFORMATION

#### Articles of Association and Relevant Provisions of German Law

This section summarizes the material provisions of our Articles of Association (*Satzung*) and German law to the extent that they affect the rights of our shareholders. The description is only a summary and does not describe everything that our Articles of Association and German law provide for.

#### **Organization**

We are a stock corporation organized in the Federal Republic of Germany under the German Stock Corporation Act (*Aktiengesetz*). We are registered in the Commercial Register (*Handelsregister*) maintained by the local courts in Berlin Charlottenburg, Germany, under the entry number 12300, and in Munich, Germany, under the entry number 6684. Copies of our Articles of Association are publicly available from the Commercial Register in Berlin and Munich, and an English translation is filed with the Securities and Exchange Commission in the United States. You can also find them in German on our website www.siemens.com/investor/de/corporate\_governance and in English at www.siemens.com/investor/en/corporate\_governance.

# **Corporate Governance**

Siemens fully complies with the recommendations of the German Corporate Governance Code (Code), which was first issued in 2002 and later expanded, most recently in June 2008.

The Managing Board and the Supervisory Board of Siemens AG, respectively, discussed compliance with the recommendations of the Code, in particular with regard to the amendments of June 6, 2008. Based on these deliberations, the Boards approved the Declaration of Conformity (with the Code) which is set forth below, posted on our website and updated as necessary. Siemens voluntarily complies with the Code s non-obligatory suggestions, with only minor exceptions.

Our listing on the New York Stock Exchange (NYSE) subjects us to certain U.S. capital market laws (including the Sarbanes-Oxley Act (SOA)) and regulations of the U.S. Securities and Exchange Commission (SEC) and rules of the NYSE. To facilitate our compliance with the SOA, we have, among other things, established a Disclosure Committee comprising the heads of central units that is responsible for reviewing certain financial and non-financial information and advising the Managing Board in its decision-making about disclosure. We have also introduced procedures that require the management of our Sectors, Cross-Sector Businesses and of our subsidiaries to certify various matters, providing a basis on which our CEO and CFO certify our financial statements to the SEC. Consistent with the requirements of the SOA, Siemens has also implemented procedures for handling accounting complaints and a Code of Ethics for Financial Matters.

### **Management and Control Structure**

#### The Supervisory Board

As a German stock corporation, Siemens is subject to German corporate law and has a two-tier management and oversight structure, consisting of a Managing Board and a Supervisory Board. The German Codetermination Act (*Mitbestimmungsgesetz*) requires that the Company s shareholders and its employees each select one-half of the Supervisory Board s members.

According to the Bylaws for the Supervisory Board, the shareholder representatives on the Supervisory Board must be independent. Some Supervisory Board members hold, or held in the past year, high-ranking positions at other companies with which Siemens does business; nevertheless, our sales and purchases of products and/or services to or from such companies are transacted on an arm s length basis. We believe that these dealings do not compromise the independence of the associated Supervisory Board members.

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The Supervisory Board oversees and advises the Managing Board in its management of Company business. At regular intervals, it discusses business development, planning, strategy and implementation. It also discusses Siemens quarterly and half-yearly reports and approves the annual stand-alone financial statements of Siemens AG as well as the Consolidated Financial Statements of Siemens, taking into account both the audit reports provided by the independent auditors and the results of the review conducted by the Audit Committee. In addition, it is responsible for the monitoring of the Company s adherence to statutory provisions, official regulations and internal Company policies (compliance); for the currently ongoing compliance investigation, the Compliance Committee performs the compliance duties assigned to it by a decision of the Supervisory Board and by the Bylaws for the Compliance Committee. In addition, the Supervisory Board appoints the members of the Managing Board and allocates members individual duties. Important Managing Board decisions such as major acquisitions, divestments and financial measures require Supervisory Board approval, provided that such approval is not to be provided by the Finance and Investment Committee instead, according to the Bylaws for the Supervisory Board. In the Bylaws for the Managing Board, the Supervisory Board has established rules that govern the work of the Managing Board, in particular the allocation of duties among individual Managing Board members, matters reserved for the Managing Board as a whole, and the required majority for Managing Board resolutions.

The Supervisory Board s Bylaws provide for the establishment of committees currently six whose duties, responsibilities and procedures fulfill the requirements of the Code, reflect applicable SOA requirements and incorporate applicable NYSE rules, as well as certain NYSE rules not mandatorily applicable to Siemens AG. Each committee s chairman provides the Supervisory Board with regular reports regarding the activities of the relevant committee.

The **Chairman** s **Committee** comprises the Chairman and Deputy Chairmen of the Supervisory Board as well as one further employee representative to be elected by the Supervisory Board and performs the collective tasks of a nominating, compensation and corporate governance committee to the extent that the tasks are not performed by the Nominating Committee (see below). In particular, it makes proposals regarding the appointment of Managing Board members, reviews the Managing Board contracts and prepares resolutions for the Supervisory Board in full session on the Managing Board s compensation system including the main contract elements.

The **Audit Committee** comprises the Chairman of the Supervisory Board, two of the Supervisory Board s shareholder representatives and three of the Supervisory Board s employee representatives. The Supervisory Board monitors the independence of the members of the committee and sees to it that they have special knowledge and experience in the application of accounting principles and internal control processes. Siemens relies on the exemption afforded by Rule 10A-3(b)(1)(iv)(C) under the Securities Exchange Act. We believe that such reliance does not materially adversely affect the ability of the Audit Committee to act independently or to satisfy the other requirements of Rule 10A-3.

The Audit Committee oversees the appropriateness and the effectiveness of the Company s external and internal accounting processes. Together with the independent auditors, it also reviews the Company s financial statements prepared quarterly, half-yearly and annually by the Managing Board. On the basis of the independent auditors report on the annual financial statements, the Audit Committee makes a recommendation to the Supervisory Board whether or not it should approve those financial statements. In addition, the Audit Committee oversees the Company s internal control system related to financial reporting and its procedures for assessing, monitoring and managing risk. The internal corporate audit unit reports regularly to the Audit Committee. In addition, the Audit Committee monitors the independence, qualifications, rotation and performance of the independent auditors and performs the other functions required of it under the SOA.

The **Compliance Committee**, which was established in April 2007, comprises the Chairman of the Supervisory Board, two of the Supervisory Board s shareholder representatives and three of the Supervisory Board s employee

representatives. For the currently ongoing compliance investigation, the Compliance Committee performs its duty to monitor the Company s adherence to statutory provisions, official regulations and internal Company policies. In addition, the Compliance Committee is responsible for overseeing the currently ongoing compliance investigation, dealing with reports from the independent advisors and other persons appointed by the Compliance Committee on the independent investigation and review of the internal compliance and control systems.

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The **Nominating Committee**, which comprises the Chairman of the Supervisory Board and two shareholder representatives, is responsible for making recommendations to the Supervisory Board s shareholder representatives on the shareholder candidates for election to the Supervisory Board by the Annual Shareholders Meeting.

The **Mediation Committee** comprising the Chairman of the Supervisory Board, the First Deputy Chairman (who is elected in accordance with the German Codetermination Act), one of the Supervisory Board s shareholder representatives and one of the Supervisory Board s employee representatives, submits proposals to the Supervisory Board in the event that the Supervisory Board cannot reach the two-thirds majority required to appoint a Managing Board member.

The **Finance and Investment Committee,** which was established in January 2008 and replaced the Ownership Rights Committee, comprises the Chairman of the Supervisory Board, two of the Supervisory Board s shareholder representatives and three of the Supervisory Board s employee representatives. It shall based on the company s overall strategy, which is the focus of an annual strategy meeting of the Supervisory Board prepare discussions and resolutions of the Supervisory Board on questions relating to the financial situation and structure of the Company as well as on fixed asset and financial investments. In addition, the approval of the Finance and Investment Committee rather than that of the Supervisory Board is required for transactions and measures for which approval is required but whose value does not equal the amount of 600 million. The Finance and Investment Committee also exercises the rights of the Supervisory Board pursuant to § 32 of the German Codetermination Act namely, to make decisions regarding the exercise of ownership rights resulting from interests in other companies. § 32 (1) sentence 2 of the German Codetermination Act sets forth that resolutions made by the Finance and Investment Committee pursuant to § 32 of the German Codetermination Act only require the votes of the shareholder representatives.

#### The Managing Board

The Managing Board, as the Company s top management body, is committed to serving the interests of the Company and achieving sustainable growth in Company value. The members of the Managing Board are jointly accountable for the entire management of the Company and decide on the basic issues of business policy and corporate strategy as well as on the annual and multi-year planning.

The Managing Board prepares the Company s quarterly and half-yearly reports, the annual stand-alone financial statements of Siemens AG and the Consolidated Financial Statements of Siemens. In addition, the Managing Board is responsible for overseeing compliance by the Company with all applicable provisions of law and official regulations and the Company s internal policies and works to achieve compliance with these provisions and policies within the Siemens group (compliance). Further comprehensive information on the compliance program and related activities in fiscal 2008 is available in Item 15: Controls and Procedures Remediation Plan. The Managing Board cooperates closely with the Supervisory Board, informing it regularly, promptly and fully on all issues related to Company strategy and strategy implementation, planning, business development, financial position, earnings, compliance and risks.

#### **Shareholder Relations**

Four times each year, Siemens AG reports to its shareholders regarding its business development, financial position and earnings. An ordinary Annual Shareholders Meeting normally takes place within the first four months of each fiscal year. The Managing Board facilitates shareholder participation in the meeting through electronic communications in particular the Internet and enables shareholders who are unable to attend the meeting to vote by proxy.

Among other things, the Annual Shareholders Meeting decides on the appropriation of net income, ratification of the acts of the Managing and Supervisory Boards, and the appointment of the independent auditors. Amendments to the Articles of Association and measures which change the Company s capital stock are approved exclusively at the Annual Shareholders Meeting and are implemented by the Managing Board. Shareholders may submit counterproposals to the proposals of the Managing and Supervisory Boards and may contest decisions of the

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Annual Shareholders Meeting. Shareholders owning Siemens stock with an aggregate notional value of 100,000 or more may also demand the appointment of special auditors to examine specific occurrences.

As part of our investor relations activities, the CEO, the CFO and other members of the Managing Board and individual members of the Sectors and Cross-Sector Businesses managements meet regularly with analysts and institutional investors. We hold a conference for analysts at least once a year, as well as telephone conferences with analysts upon the publication of our quarterly results.

#### **Business Conduct Guidelines and Code of Ethics**

Our Business Conduct Guidelines and our Code of Ethics for Financial Matters form the basis of our Compliance Program.

The Business Conduct Guidelines, introduced by the Managing Board in 2001 and frequently updated, contain binding standards for law-abiding behavior and precise rules regarding, among others, compliance with applicable fair competition and anticorruption laws, handling of donations and gifts, avoidance of conflicts of interest, prohibition of insider trading, and protection of Company assets. They also specify procedures for dealing with complaints. The Business Conduct Guidelines are binding on all Company employees and Managing Board members worldwide. The members of our Supervisory Board also comply with these Guidelines where applicable.

Furthermore, in 2003 the Managing Board and the Supervisory Board implemented a Code of Ethics for Financial Matters, as required by the SOA rules. Both the Business Conduct Guidelines and the Code of Ethics for Financial Matters are available on our Internet website.

The Business Conduct Guidelines and the Code of Ethics for Financial Matters are complemented by numerous other rules that are applicable Company-wide.

As required by the SOA rules, procedures for the receipt, retention and treatment of potential complaints regarding accounting practices as well as procedures for handling relevant reports from specific attorneys (internal and external) have been implemented. Such complaints and comments, including those submitted anonymously, are processed by the Chief Compliance Officer in the case of complaints related to accounting practices, and by the General Counsel in the case of reports from specific attorneys.

In addition to the existing internal procedures for reporting and handling complaints, an external attorney has been engaged to act as an independent ombudsman to provide a new protected communication channel for Siemens employees and third parties. Since August 2007, our customers, suppliers, business partners and employees worldwide have been offered the opportunity to submit reports on violations to the Tell Us Compliance Helpdesk, either by telephone or online 24 hours a day on seven days per week. The external provider specializes in the secure and confidential handling of sensitive information. In addition, the Company encourages employees to use a centralized question-and-answer platform. Since September 2007, the Ask Us Compliance Helpdesk provides employees with an opportunity to ask questions on compliance-relevant topics. This relates both to the application of compliance-relevant regulations in the day-to-day business and the understanding of requirements for agreements with external partners.

For further information about compliance-related activities in fiscal 2008, please refer to Item 15: Controls and Procedures Remediation Plan.

Corporate Governance Guidelines Our Articles of Association, the Bylaws for the Supervisory Board and those of its most important committees, the Bylaws for the Managing Board, all declarations of conformity, the report on our fulfillment of the requirements of the Code, and various other documents pertaining to our corporate governance may

be found on our Internet website at www.siemens.com/corporate\_governance.

For details of the compensation of our members of the Managing Board and the Supervisory Board please refer to Item 6: Directors, Senior Management and Employees Compensation.

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#### Significant Differences between Siemens Corporate Governance and NYSE Corporate Governance Standards

Companies listed on the NYSE are subject to the Corporate Governance Standards of Section 303A (NYSE Standards) of the NYSE Listed Company Manual. Under the NYSE Standards, Siemens AG, as a foreign private issuer, is permitted to follow its home-country corporate governance practices in lieu of the NYSE Standards, except that it is required to comply with the NYSE Standards relating to the having of an audit committee (comprised of members who are independent under the SOA) and to certain NYSE notification obligations. In addition, the NYSE Standards require that foreign private issuers disclose any significant ways in which their corporate governance practices differ from those required of U.S. domestic companies under the NYSE Standards.

As a company incorporated in Germany, Siemens AG has to primarily comply with the German Stock Corporation Act and the German Codetermination Act and follows the recommendations of the German Corporate Governance Code. Furthermore, Siemens complies with applicable rules and regulations of the markets on which its securities are listed, such as the NYSE, and also voluntarily complies with many of the NYSE requirements that by their terms apply only to U.S. domestic issuers. For additional information on our corporate governance, please refer to Item 6: Directors, Senior Management and Employees and to the other subsections of this Item 10.

The significant differences between our governance practices and those of U.S. domestic NYSE issuers are as follows:

**Two-Tier Board** The German Stock Corporation Act requires Siemens AG to have a two-tier board structure consisting of a Managing Board and a Supervisory Board. The two-tier system provides a strict separation of management and supervision. Roles and responsibilities of each of the two boards are clearly defined by law. The composition of the Supervisory Board is determined in accordance with the Codetermination Act, which requires that one-half of the required 20 Supervisory Board members must be elected by our domestic employees. In the event of a tie vote at the Supervisory Board, the Chairman of the Supervisory Board is entitled to cast a deciding vote.

Independence In contrast to the NYSE Standards, which require the board to affirmatively determine the independence of the individual directors with reference to specific tests of independence, German law does not require the Supervisory Board to make such affirmative findings on an individual basis. At the same time, the Bylaws for Siemens Supervisory Board contain several provisions to help ensure the independence of the Supervisory Board s advice and supervision. Furthermore, the members of the Supervisory and Managing Boards are strictly independent from one another; a member of one board is legally prohibited from being concurrently active on the other. Supervisory Board members have independent decision-making authority and are legally prohibited from following the direction or instruction of any affiliated party. Moreover, Supervisory Board members may not enter into advisory, service or certain other contracts with Siemens, unless approved by the Supervisory Board.

Committees In contrast to the NYSE Standards, which require the creation of several specified board committees, composed of independent directors and operating pursuant to written charters that set forth their tasks and responsibilities, the Supervisory Board of Siemens AG has combined the functions of a nominating, compensation and corporate governance committee substantially in the Chairman's Committee and has delegated the remaining functions to the Nominating Committee. Both the Audit Committee and the Chairman's Committee have written bylaws adopted by the Supervisory Board based on the NYSE Standards addressing their respective purposes and responsibilities.

The Audit Committee of Siemens AG is subject to the standards of the SOA and the Securities Exchange Act of 1934, as applicable to a foreign private issuer, and performs in cooperation with the Compliance Committee established in April 2007 functions similar to those of an audit committee subject to the full NYSE Standards. Nevertheless, German law precludes certain responsibilities from being delegated to a committee, such as the selection of the independent auditors, who are required by German law to be elected at the shareholders meeting.

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In addition, the Supervisory Board of Siemens AG has Finance and Investment Committee and a Mediation Committee, the latter of which is required by German law. Neither of these two committees is required under the NYSE Standards.

Shareholder Approval of Equity Compensation Plans; Stock Repurchases The NYSE Standards generally require U.S. domestic companies listed on the NYSE to obtain shareholder approval of all equity compensation plans (including stock option plans) and any material revisions to such plans. Similarly, our adoption of stock option plans and any material revisions thereto require the approval by our shareholders insofar as any issuance of shares and/or stock options under authorized or contingent capital authorizations requires shareholder approval (which approval requires consideration of the key elements of the applicable option plan or relevant modifications). The 2001 Siemens Stock Option Plan, for example, under which no further options can be issued after December 2006, was approved in 2001 by our shareholders. Similarly, under German law, share buybacks generally require the prior authorization by shareholders. Such approval was provided at our January 24, 2008 Annual Shareholders Meeting and this matter will generally be voted upon annually.

### **Declaration of Conformity with the Code**

At their meetings on November 21 and 28, 2008, respectively, the Managing Board and the Supervisory Board of Siemens AG approved the following Declaration of Conformity pursuant to § 161 of the German Stock Corporation Act:

Siemens AG fully complies and will continue to comply with the recommendations of the German Corporate Governance Code ( Code ) in the version of June 6, 2008. Since making its last Declaration of Conformity dated November 28, 2007, Siemens AG has fully complied with the recommendations of the Code in the version of June 14, 2007.

#### **Objects and Purposes**

According to Section 2 of our Articles of Association, the objects and purposes of our Company are:

to manufacture, distribute and supply industrial products in the fields of electrical engineering and electronics, mechanical engineering and precision mechanics as well as related sectors of engineering, including research and development in these fields;

to develop, plan, distribute, supply, assemble and commission trade-specific and customer-specific systems, solutions and facilities in the fields of electrical engineering and electronics, mechanical engineering and precision mechanics as well as related sectors of engineering; and

to render industrial and other business-related services.

Our Articles of Association authorize us to engage in business of any kind and to take any and all measures related to or which are directly or indirectly useful in promoting our objects. We may also operate both domestic and foreign factories, establish branch offices, found, acquire, consolidate with, or participate in other companies, conclude or participate in other management contracts, and enter into joint ventures.

### **Directors**

Under German law, our Supervisory Board members and Managing Board members owe duties of loyalty and care to our Company. They must exercise the standard of care of a prudent and diligent businessman and bear the burden of

proving they did so if their actions are contested. Both boards have a duty to take into account the interests of our shareholders and our workers and, to some extent, are also required to observe the public interest. Those who violate their duties are jointly and severally liable to the Company for any damage that their violations have caused unless their actions were validly approved by a resolution at a prior shareholders meeting with a simple majority of the votes cast.

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No board member may vote on a matter that concerns formal approval of his own acts or in which he has a material interest, and no member of either our Supervisory Board or our Managing Board may receive loans from us.

There is no mandatory retirement age for members of either board under our Articles of Association. According to the Managing Board s Bylaws, however, the age of a member of the Managing Board shall not exceed 65. Likewise, the Bylaws of the Supervisory Board recommend that members of the Supervisory Board shall not be older than 70.

According to the new Share Ownership Guidelines being effective as of October 1, 2008, there will be a mutually determined share ownership commitment by the members of the Managing Board and further top executive managers.

See also Item 6: Directors, Senior Management and Employees Supervisory Board, and Managing Board, for further information about the Supervisory Board and the Managing Board.

### Rights, Preferences and Restrictions Attaching To Our Shares

### **Voting Rights**

Our shareholders vote at shareholders meetings. A shareholders meeting may be called by either our Managing Board or our Supervisory Board. The Annual Shareholders Meeting must take place within the first eight months of each fiscal year. In addition, shareholders who in the aggregate hold 5% or more of our registered share capital may require that the Managing Board call a meeting or that particular items be placed on the agenda for a meeting. Shareholders holding shares with an aggregate value of at least 500,000 of our registered share capital may also require that particular items be placed on the agenda for a meeting.

Under German law and our Articles of Association, we must publish notices that are required by law or by our Articles of Association in the Electronic German Federal Gazette. Notices of shareholders meetings must be published at least 30 days prior to the deadline stated in the notice by which we ask our shareholders to notify us that they intend to attend the meeting. Under German law and our Articles of Association, we are also entitled, with their approval, to submit information to registered shareholders by way of remote data transmission.

In order to be entitled to participate in and vote at a meeting, a shareholder must be registered in the share register on the meeting date and must have notified us in writing or electronically that he or she wished to attend the meeting no later than six full days before the meeting date or such lesser period as the Managing Board may have specified in the notice of the shareholders meeting.

At our shareholders meetings, each share carries one vote. In certain cases, a shareholder can be prevented from exercising his or her voting rights. This rule applies, for example, if we discharge one of our shareholders from liability or assert a claim against one of our shareholders. Resolutions are generally passed with a simple majority of the votes cast at the meeting. Resolutions that require a capital majority are passed with a simple majority of the issued capital present at the meeting, unless statutory law or our Articles of Association require otherwise. Under the German Stock Corporation Act, a number of significant resolutions must be passed by a vote of at least 75% of the share capital present at the meeting. This 75% majority requirement applies to the following matters, among others:

amendments of our Articles of Association (except amendments that would impose an additional duty upon our shareholders or change certain rights and obligations attaching to our shares, which in addition require the approval of all shareholders concerned);

capital increases and decreases;

exclusion of preemptive rights in connection with a capital increase;

creation of authorized capital or conditional capital or the issue of convertible bonds and bonds with warrants attached;

dissolution of our Company;

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merger or consolidation of our Company with another stock corporation or certain other corporate transformations;

transfer of all or virtually all of our assets; and

approval of any direct control, profit and loss pooling or similar intercompany agreements.

Although we must notify shareholders of an ordinary or extraordinary shareholders — meeting as described above, neither the German Stock Corporation Act nor our Articles of Association fix a minimum quorum requirement. Accordingly, holders of a minority of our shares could control the outcome of actions not requiring a specified majority of our outstanding share capital.

Neither German law nor our Articles of Association restrict the right of non-resident or foreign owners of our shares to hold or vote the shares.

#### **Dividend Rights**

Under applicable German law, we may declare and pay dividends only from annual net income as they are shown in the German statutory, stand-alone annual financial statements of Siemens AG. For each fiscal year, the Managing Board approves the annual financial statements and submits them to the Supervisory Board with its proposal for the allocation of the annual net income. The proposal will set forth what portion of annual net income should be paid out as dividends, transferred to capital or profit reserves or carried forward to the next fiscal year. Upon approval by the Supervisory Board, the Managing Board and the Supervisory Board submit their combined proposal to the shareholders at the Annual Shareholders Meeting. The general assembly of shareholders ultimately determines the allocation of annual net income including the amount of any annual dividend. Our Managing and Supervisory Boards may not allocate more than one half of our annual surplus to other profit reserves. In determining the distribution of profits, however, our shareholders may allocate additional amounts to profit reserves and may carry forward profits in part or in full. Our shareholders receive dividend distributions in proportion to the number of shares they hold.

There are two different types of dividends: cash dividends and dividends in kind. Dividends approved at a shareholders meeting are payable on the first stock exchange trading day after that meeting, unless otherwise decided at the shareholders meeting. If an investor holds shares that are entitled to dividends through a clearing system, the dividends will be paid according to that clearing system s rules. If an investor holds physical certificates, he or she may no longer exercise dividend or other rights attaching to the shares without surrendering the physical certificates to a financial institution that maintains securities accounts. We will publish notice of dividends paid, and the paying agent or agents whom we have appointed, in the Electronic German Federal Gazette.

#### **Liquidation Rights**

In accordance with the German Stock Corporation Act, if we are liquidated, any liquidation proceeds remaining after all our liabilities have been discharged would be distributed to our shareholders in proportion to the number of common shares held.

# **Preemptive Rights**

Under the German Stock Corporation Act, our shareholders generally have preemptive rights. Preemptive rights are preferential rights to subscribe for issues of new shares in proportion to the number of shares that a shareholder already holds in the corporation s existing share capital. These rights do not apply to shares issued out of conditional

capital or if a capital increase has occurred and our shareholders have waived their preemptive rights in connection with that increase. Preemptive rights also apply to securities other than shares if they may be converted into shares, such as options, securities with warrants, profit-sharing certificates and securities with dividend rights. Under German law, preemptive rights may be transferred separately from the underlying shares and may be traded on any of the German stock exchanges on which our shares are traded until a certain number of days prior to the last date on which the preemptive rights may be exercised.

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The German Stock Corporation Act allows companies to exclude or restrict preemptive rights in connection with capital increases only in limited circumstances and only in the same shareholders—resolution that authorizes the capital increase. At least 75% of the share capital represented at the meeting that approves a capital increase has to vote for exclusion or restriction of preemptive rights in connection with that increase. In addition to being approved by the shareholders, any exclusion or restriction of preemptive rights requires a justification, which our Managing Board has to set forth in a written report to our shareholders. The justification requires a showing that our interest in excluding or restricting preemptive rights outweighs the shareholders—interest in exercising these rights. If our Managing Board increases our share capital for cash in accordance with our Articles of Association, it may, for example, exclude preemptive rights:

to the extent that we have an obligation to grant new shares to holders of warrants or convertible bonds that we or any of our subsidiaries have issued;

if the newly issued shares represent 10% or less of our existing share capital at the time we register the authorized capital or issue the new shares and the issue price of the new shares is not substantially less than the stock exchange price as defined under German law; or

to the extent necessary to avoid fractional amounts that may arise in the case of share issuance upon the exercise of preemptive rights.

In addition, our shareholders have waived their preemptive rights with respect to shares issued to employees, with respect to shares issued in exchange for an in-kind contribution out of authorized capital and with respect to treasury stock; see also Repurchase of Our Own Shares. Additionally, our shareholders have waived their preemptive rights in certain cases with respect to the issuance of bonds with conversion rights or warrants:

if the issue price of the bond is not significantly lower than its fair market value determined in accordance with generally accepted actuarial methods;

if this is necessary with regard to small residual amounts that result from the exchange ratio; or

to the extent holders of such rights are entitled, upon their exercise, to subscribe for our common shares in order to avoid dilution of the economic value of such rights.

### Restrictions on voting rights or transfer of shares

Shares of stock issued by Siemens AG to employees under its former employee stock schemes are subject to Company-imposed private law restrictions on disposal for two to five years. As a matter of principle, beneficiary employees may not dispose of any shares transferred to them in this way prior to expiration of the holding period.

Shares of stock issued by Siemens AG to employees worldwide, insofar as legally permissible under the new stock scheme to be implemented as from the beginning of the fiscal year 2009, i.e. the Share Matching Plan for Senior Managers and Employees are freely transferable. However, the participants are required to own and hold the shares issued to them under the rules of the Plan for a waiting period of about three years in order to receive one matching share free of charge for each three shares. Any sale or transfer of the shares prior to vesting of the waiting period will forfeit the right to receive matching shares for the sold or transferred share.

Members of the von Siemens family signed a trust agreement with the von Siemens-Vermögensverwaltung GmbH (vSV), under which they transferred shares of stock owned by them to the vSV as trust property (at October 13, 2008: 8,895,939; at October 12, 2007: 9,904,856). As a trustee, the vSV holds the voting rights with respect to all shares

transferred to it and exercises such voting rights in a uniform manner at the Shareholders Meeting of Siemens AG at its professional discretion. The vSV has to ensure that, as a rule, all voting rights attached to the shares transferred as trust property are represented at the Shareholders Meeting. Several Siemens foundations that are not parties to the trust agreement also authorize the vSV to exercise the voting rights attached to the shares they hold in a fiduciary capacity in the same manner as the vSV exercises the voting rights attached to the shares transferred to the vSV as trust property. In this way, at October 13, 2008 the vSV had voting control under a power of attorney over an additional 36,728,789 (at October 12, 2007: 24,673,050) shares of stock.

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In order to bundle and represent their interests, the family members established a family partnership that makes proposals to the vSV on the exercise of the voting rights at the Shareholders Meeting of Siemens AG, which are taken into account by the vSV when acting within the bounds of its professional discretion. In the event that a trust relationship is terminated or interrupted by shareholders, they are required to continue to manage the shares originally included in the trust relationship in a manner that will not impair the intended purpose of the trust agreement. In particular, they are required to ensure that the voting rights attached to these shares, if possible, are exercised at the Shareholders Meeting in line with the intended purpose of the trust agreement, if this is legally permissible and economically justifiable.

# **Disclosure Requirement**

Our Articles of Association do not require our shareholders to advise us when their holdings exceed specified thresholds. Under the German Securities Trading Act (*Wertpapierhandelsgesetz*), however, holders of the voting rights of an issuer whose home country is the Federal Republic of Germany and whose securities are admitted to trading on an organized market are required to notify without undue delay and in writing the issuer in which they hold the securities and the German Federal Financial Supervisory Authority (*Bundesanstalt für Finanzdienstleistungsaufsicht*) of the level of their holdings whenever such holdings reach, exceed or fall below certain thresholds. These thresholds are set at 3%, 5%, 10%, 15%, 20%, 25%, 30%, 50% and 75% of the issuer s outstanding voting rights. According to the recently enacted Risk Limitation Act (*Risikobegrenzungsgesetz*), these thresholds may also be reached by mutually adding third party voting rights, if the holders of such voting rights agreed to permanently act in concert while exercising their voting rights.

In addition, anyone who holds, directly or indirectly, financial instruments that result in an entitlement to acquire, on one s own initiative alone and under a legally binding agreement, shares in an issuer whose home country is the Federal Republic of Germany that carry voting rights and have already been issued, must, without undue delay, notify this to the issuer and to the German Federal Financial Supervisory Authority if the thresholds mentioned above have been reached, exceeded or fallen below, with the exception of the 3% threshold. Additionally, the recently enacted Risk Limitation Act (*Risikobegrenzungsgesetz*) provides for an aggregation of positions in voting rights and other financial instruments.

The issuer shall publish the notifications received without undue delay, but not later than three trading days following receipt of the notification. A domestic issuer shall also publish the total number of voting rights at the end of each calendar month during which the number of voting rights has increased or decreased. The calculation of the percentage of voting rights shall be based on the latest publication of the total number of voting rights of the issuer. If a shareholder fails to notify the issuer or the German Federal Financial Supervisory Authority as required, he or she cannot exercise any rights associated with the shares for as long as the default continues and, if the violation (i) was due to gross negligence or intent and (ii) reached a certain degree of non-compliance, suspension of such rights continues for six months after the late or corrected notification.

According to the recently enacted Risk Limitation Act (*Risikobegrenzungsgesetz*), holders of voting rights are required to notify the issuer within 20 days after reaching or exceeding the 10% threshold about their intentions with respect to the voting rights and the origin of the funds used for the acquisition of voting rights.

In addition, the German Takeover Act (*Wertpapiererwerbs- und Übernahmegesetz*) requires the publication within seven days of the acquisition of control , which is defined as holding of at least 30% of the voting rights in a target company.

The German Securities Trading Act requires the reporting of certain directors dealings. According to the Act, persons discharging managerial responsibilities within a publicly-traded issuer have to notify both the issuer and the German

Federal Financial Supervisory Authority about their transactions relating to the issuer s shares and derivatives or other financial instruments linked to those shares. Certain persons closely associated with these managers, such as spouses, dependent children, or other relatives sharing the same household, are under the same obligation. Similarly, the reporting obligation also applies to legal entities, trusts and partnerships that are managed or controlled by any such manager or associated person, or that are set up for the benefit of such a person, or whose economic interests are substantially equivalent to those of such person. Nevertheless, there is no notification

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obligation until the total amount of transactions of a covered manager and all his associated persons is at least 5,000 during any calendar year. Such information can be found on our Internet website in German at www.siemens.com/investor/de/corporate\_governance/directors\_dealings and in English at www.siemens.com/investor/en/corporate\_governance/directors\_dealings. For further information about such transactions see also Item 6: Directors, Senior Management and Employees Share Ownership.

### Repurchase of Our Own Shares

We may not acquire our own shares unless so authorized by a resolution duly adopted by our shareholders at a general meeting or in other very limited circumstances set forth in the German Stock Corporation Act.

The German Stock Corporation Act generally limits share repurchases to 10% of our share capital. In addition, any shareholders resolution that authorizes us to repurchase shares may be in effect for a period no longer than 18 months. The resolution currently in effect is valid until July 23, 2009. According to this resolution, shares that are repurchased may be (i) sold via a stock exchange or through a public sales offer made to all shareholders; (ii) retired with the approval of the Supervisory Board; (iii) used to meet the obligations under the 2001 Siemens Stock Option Plan in accordance with the resolution passed at the Annual Shareholder s Meeting on February 22, 2001; (iv) offered for purchase to individuals currently or formerly employed by the Company or any of its subsidiaries or granted and transferred to such individuals with a holding period of at least two years; (v) offered and transferred with the approval of the Supervisory Board to third parties against contributions in kind, particularly in connection with business combinations or the acquisition of companies or interests therein; (vi) sold with the approval of the Supervisory Board to third parties against payment in cash if the price (excluding incidental transaction costs) at which such Siemens shares are to be sold is not significantly lower than the market price of the Siemens stock on the trading day, as determined during the opening auction of the XETRA trading platform (or a comparable successor system); or (vii) used to service conversion or option rights granted by the Company or any of its subsidiaries. In addition, the Supervisory Board is authorized to offer repurchased shares to the members of the Managing Board of Siemens AG for purchase as stock-based compensation under the same terms and conditions as those offered to employees of the Company or to grant and transfer such shares to members of the Managing Board with a holding period of at least two years.

In addition to the above mentioned resolution regarding the repurchase of own shares, a resolution is in effect that authorizes the Company to repurchase its own shares by using equity derivatives, such as put and call options and a combination of put and call options. The term of such options must be chosen in a way that any repurchase of the Company s own shares upon the exercise of the option will take place no later than July 23, 2009.

On November 7, 2007, Siemens announced a Share Buyback Program adopted by the Management Board and approved by the Supervisory Board. The Share Buyback Program provides for repurchase of up to 10 billion of shares through the end of fiscal 2010. Shares repurchased under the Share Buyback Program are purchased solely for the purpose of cancellation and reduction of capital stock or for the purpose of fulfilling obligations arising out of stock compensation programs. For further information about Siemens Share Buyback Program see Item 16E: Purchases of Equity Securities by the Issuer and Affiliated Purchasers and Notes to Consolidated Financial Statements.

#### **Jurisdiction**

Our Articles of Association provide that by subscription to or by otherwise acquiring shares or interim certificates for shares, a shareholder submits to the jurisdiction of the courts of our legal domicile in all disputes with us or our governing bodies.

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#### **Material Contracts**

On July 25, 2007, and with economic effect of June 30, 2007, Siemens entered into an agreement with Continental AG, Hanover, Germany, to sell its entire Siemens VDO Automotive activities for a sales price of approximately 11.4 billion.

Siemens AG, Siemens International Holding B.V. (SIH) Siemens Beteiligungen U.S.A. GmbH (SIBUSA and, together with SIH and Siemens AG, Siemens ) as sellers, entered into a sale and purchase agreement (SPA) with CAS Two Holdinggesellschaft mbh, Hanover, Germany, as purchasers ( Purchaser ) and Continental AG, Hanover, Germany ( Continental ) as guarantor regarding the sale and purchase of the Siemens VDO Automotive Group ( VDO .) Before Siemens entered into the SPA, the VDO business was reorganized and transferred from Siemens to VDO under three contribution agreements entered into May 23, 2007 and June 29, 2007, respectively, in exchange for the issuance of new shares and claims for additional consideration for which payment was deferred such that the respective amounts were owed as shareholder loans. Under the SPA, Siemens sold 100% of the outstanding shares as well as the shareholder loans granted in connection with the contribution of the VDO business with aggregate principal amount of approximately 4.4 billion to Purchaser for a total purchase price (including the amount outstanding under the shareholder loans) of approximately 11.4 billion. Further, Siemens is entitled to interest payments on the shareholder loans and on the equity purchase price. As of the closing, VDO must refrain from using the name, trademark or logo Siemens as well as from the use of any other marks, logos, names or refernces indicating a connection to Siemens, except for the use of existing material for an interim period. Siemens, in turn, may no longer use certain VDO trademarks after the closing. The SPA prohibits Siemens from engaging in certain restricted activities for a period of 30 months after the closing. However, the SPA does not prohibit Siemens from continuing any of its currect activities.

#### **Exchange Controls**

At present, Germany does not restrict the movement of capital between Germany and other countries or individuals except certain persons and entities associated with Osama bin Laden, the Al-Qaida network and the Taliban and certain other individuals and countries subject to embargoes in accordance with German law and applicable resolutions adopted by the United Nations and the EU.

For statistical purposes, with certain exceptions, every corporation or individual residing in Germany must report to the German Central Bank any payment received from or made to a non-resident corporation or individual if the payment exceeds 12,500 (or the equivalent in a foreign currency). Additionally, corporations and individuals residing in Germany must report to the German Central Bank any claims of a resident against, or liabilities payable to, a non-resident corporation or individual exceeding an aggregate of 5 million (or the equivalent in a foreign currency) at the end of any calendar month. In this case all items (i.e. also items with values below 5 million) have to be reported. Resident corporations and individuals are also required to report annually to the German Central Bank any stakes of 10% or more they hold in the equity or voting power of non-resident corporations with a balance sheet total of more than 3 million. Corporations residing in Germany with a balance sheet total in excess of 3 million must report annually to the German Central Bank any stake of 10% or more in the company held by an individual or a corporation located outside Germany.

#### **Taxation**

# **German Taxation**

The following discussion is a summary of the material German tax consequences for beneficial owners of our shares or ADSs (i) who are Non-German residents for German income tax purposes (i.e., generally persons whose residence, habitual abode ( gewöhnlicher Aufenthalt ), statutory seat or place of effective management and control is not located

in Germany) and (ii) whose shares or ADSs do not form part of the business property of a permanent establishment or a fixed base in Germany, and are not held with a German paying agent (including a German branch of a non-German financial services institution). Throughout this section we refer to these owners as Non-German Holders.

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This summary is based on German tax laws and typical tax treaties to which Germany is a party as they are in effect on the date hereof, and is subject to changes in German tax laws or such treaties. The following discussion does not purport to be a comprehensive discussion of all German tax consequences that may be relevant for Non-German Holders. You should consult your tax advisor regarding the German tax consequences of the purchase, ownership and disposition of our shares or ADSs and the procedures to follow to obtain a refund of German taxes withheld from dividends.

### **Taxation of the Company in Germany**

German corporations are subject to a corporate income tax rate of 15%. Moreover, a solidarity surcharge of 5.5% on the net assessed corporate income tax is levied, so that the corporate income tax and the solidarity surcharge, in the aggregate, amount to a tax rate of 15.825%.

In addition, German corporations are subject to profit-related trade tax on income, the exact amount of which depends on the municipality in which the corporation maintains its business establishment(s). As of January 1, 2008, trade tax is no longer a deductible item in calculating the corporation s tax base for corporate income tax and trade tax purposes.

Following the introduction of the German Business Tax Reform 2008 (*Unternehmensteuerreform 2008*), the combined corporate income tax and trade tax rate for German corporate companies was reduced to approximately 30% 33%. On the other hand, certain measures were introduced that will lead to an increase in the taxable assessment basis.

# **Imposition of Withholding Tax**

Dividend distributions made by Siemens are subject to a current withholding tax of 20%. Moreover, a solidarity surcharge of 5.5% on the withholding tax is levied, resulting in a total withholding tax rate from dividends of 21.1%. According to the German Business Tax Reform 2008, the withholding tax rate on dividends will increase to 25% (plus 5.5% solidarity surcharge, in total 26.375%) starting January 1, 2009. Corporate Non-German Holders will generally be entitled to a refund in the amount of two fifths of the withholding tax (including solidarity surcharge). This does not preclude a further reduction of withholding tax, if any, available under a relevant tax treaty.

For many Non-German Holders, e.g. U.S. Shareholders, the withholding tax rate is currently reduced under applicable income tax treaties. Under most income tax treaties to which Germany is a party, the rate of dividend withholding tax is reduced to 15%. To reduce the withholding to the applicable treaty rate of 15%, a Non-German Holder must apply for a refund of withholding taxes paid. The application for refund must be filed with the German Federal Tax Office (Bundeszentralamt für Steuern, An der Küppe 1, D-53225 Bonn, Germany; http://www.bzst.bund.de/). The relevant forms can be obtained from the German Federal Tax Office or from German embassies and consulates. Special rules apply to U.S. shareholders (see below).

Germany and the United States of America have agreed on a Protocol amending the income tax treaty between the United States of America and Germany (the Income Tax Treaty ) and setting into force new regulations. Among other things, the amendments expanded the scope of the limitations on benefits clause in the Income Tax Treaty, as a result of which the entitlement to treaty benefits may under certain circumstances be subject to additional conditions that were not previously applicable.

### Refund Procedure for U.S. Shareholders

For shares and ADSs kept in custody with The Depository Trust Company in New York or one of its participating banks, the German tax authorities have introduced a collective procedure for the refund of German dividend

withholding tax and the solidarity surcharge thereon on a trial basis. Under this procedure, the Depository Trust Company may submit claims for refunds payable to eligible U.S. holders under the Income Tax Treaty collectively to the German tax authorities on behalf of these eligible U.S. holders. The German Federal Tax Office will pay the refund amounts on a preliminary basis to The Depository Trust Company, which will redistribute these amounts to the eligible U.S. holders according to the regulations governing the procedure. The German Federal Tax

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Office may review whether the refund was made in accordance with the law within four years after making the payment to The Depository Trust Company. Details of this collective procedure are available from The Depository Trust Company.

Individual claims for refunds may be made on a special German form which must be filed with the German Federal Tax Office at the address noted above. Copies of this form may be obtained from the German Federal Tax Office at the same address or from the Embassy of the Federal Republic of Germany, 4645 Reservoir Road, N.W., Washington, D.C. 20007-1998. Claims must be filed within a four-year period from the end of the calendar year in which the dividend was received.

As part of the individual refund claim, an eligible U.S. holder must submit to the German tax authorities the original bank voucher (or a certified copy thereof) issued by the paying agent documenting the tax withheld, and an official certification on IRS Form 6166 of its last United States federal income tax return. U.S. holders should consult their own tax advisors regarding how to obtain an IRS Form 6166.

### **Capital Gains**

Under German domestic tax law as currently in effect, capital gains derived by a Non-German Holder from the sale or other disposition of shares or ADSs are subject to tax in Germany only if such Non-German Holder has held, directly or indirectly, shares or ADSs representing 1% or more of the registered share capital of the company at any time during the five-year period immediately preceding the disposition. Based on the current provisions, Capital gains are not taxable if the above mentioned threshold is not exceeded.

In general, corporate Non-German Holders that exceed the above mentioned threshold will be fully exempt from German tax on capital gains derived from the sale or other disposition of shares or ADSs. However, 5% of the capital gains derived by such corporate shareholders will be treated as non-deductible business expenses and are subject to German tax, so effectively only 95% of the capital gains will be tax exempt.

U.S. holders that qualify for benefits under the Income Tax Treaty are exempt from taxation in Germany on capital gains derived from the sale or disposition of shares or ADSs.

#### **Inheritance and Gift Tax**

Under German law, in principle, German gift or inheritance tax will be imposed only on transfers by a holder of shares or ADSs at death or by way of gift, if

- (i) the decedent or donor, or the heir, donee or other transferee has his residence or habitual abode (gewöhnlicher Aufenthalt) in Germany at the time of the transfer;
- (ii) the shares or ADSs are part of the business property of a permanent establishment in Germany;
- (iii) the decedent or donor, or the heir, donee or other transferee is a citizen of Germany, is not a resident in Germany, but has not been continuously outside of Germany for a period of more than five years; or
- (iv) the shares or ADSs subject to such transfer form part of a portfolio that represents 10% or more of the registered share capital of the company and has been held, directly or indirectly, by the decedent or donor, respectively, actually or constructively together with related parties.

Based on a court decision of the Federal Constitutional Court (*Bundesverfassungsgericht*), certain provisions of the current Inheritance and Gift Tax Law have to be adapted.

The right of the German government to impose inheritance or gift tax on a Non-German Holder may be limited by an applicable estate tax treaty (such as the U.S.-German Inheritances and Gifts Tax Treaty of December 3, 1980).

### **Other Taxes**

No German transfer, stamp or similar taxes apply to the purchase, sale or other disposition of shares or ADSs by a Non-German Holder. Currently, net worth tax is not levied in Germany.

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#### **U.S. Federal income Taxation**

This section describes the material United States federal income tax consequences of owning our shares or ADSs. It applies to you only if you are a U.S. holder (as defined below), you hold shares or ADSs as capital assets for U.S. federal income tax purposes and you are eligible for benefits as a U.S. resident under the current income tax convention between the United States and Germany (the Treaty ) in respect of your investment in the shares or ADSs. This section does not address all material U.S. federal income tax consequences of owning shares or ADSs. It does not address special classes of holders, some of which may be subject to other rules, including:

tax-exempt entities;
life insurance companies;
dealers in securities;
traders in securities that elect a mark-to-market method of accounting for securities holdings;
investors liable for alternative minimum tax;
partnerships, or other entities classified as partnerships, for U.S. federal income tax purposes;
investors that actually or constructively own 10% or more of our voting stock;
investors that hold shares or ADSs as part of a straddle or a hedging or conversion transaction; or
investors whose functional currency is not the U.S. dollar.

This section is based on the tax laws of the United States, including the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed Treasury regulations, and published rulings and court decisions, as well as on the Treaty, all as currently in effect. These laws are subject to change, possibly on a retroactive basis.

You are a U.S. holder if you are a beneficial owner of shares or ADSs and you are, for United States federal income tax purposes, a citizen or resident of the United States, a domestic corporation or otherwise subject to United States federal income taxation on a net income basis in respect of shares or ADSs.

This discussion addresses only United States federal income taxation. You should consult your own tax advisor regarding the United States federal, state, local and other tax consequences of owning and disposing of shares and ADSs in your particular circumstances. In particular, you should confirm that you are eligible as a U.S. resident for benefits under the Treaty in respect of your investment in the shares or ADSs.

A U.S. holder of the ADSs generally will be treated for U.S. federal income tax purposes as the beneficial owner of the shares represented by those ADSs, in which case no gain or loss will be recognized upon an exchange of the shares for ADSs or an exchange of the ADSs for shares.

#### **Taxation of Dividends**

U.S. holders must include the gross amount of dividends paid on the shares, without reduction for German withholding tax, in ordinary income as foreign source dividend income on the date that they receive them (or, in the case of ADSs, on the date that the depositary receives them), translating dividends paid in euro into U.S. dollars using

the exchange rate in effect on such date, regardless of whether the payment in fact is converted into U.S. dollars.

Subject to certain exceptions for short-term and hedged positions, the U.S. dollar amount of dividends received by an individual prior to January 1, 2011 with respect to the shares or ADSs will be subject to taxation at a maximum rate of 15% if the dividends are qualified dividends. Dividends paid on the shares or ADSs will be treated as qualified dividends if we were not, in the year prior to the year in which the dividend was paid, and are not, in the year in which the dividend is paid, a passive foreign investment company (PFIC). Based on our audited financial statements and relevant market and shareholder data, we believe that we were not treated as a PFIC for U.S. federal income tax purposes with respect to our 2007 taxable year. In addition, based on our audited financial statements

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and our current expectations regarding the value and nature of our assets, the sources and nature of our income, and relevant market and shareholder data, we do not anticipate becoming a PFIC for our 2008 taxable year. However, as PFIC status is a factual matter that must be determined annually at the close of each taxable year, there can be no certainty as to our actual PFIC status in any particular year until the close of the taxable year in question.

German tax withheld from dividends will be treated, up to the 15% rate provided under the Treaty, as a foreign income tax that, subject to generally applicable limitations under U.S. tax law, is eligible for credit against the U.S. federal income tax liability of U.S. holders or, if they have elected to deduct such taxes, may be deducted in computing taxable income. The rules governing the foreign tax credit are complex. Each U.S. Holder is urged to consult its own tax advisor concerning whether, and to what extent, a foreign tax credit will be available under the Treaty with respect to dividends received from us. Fluctuations in the dollar-euro exchange rate between the date that a U.S. holder includes a dividend in taxable income and the date when the related refund of German withholding tax is received may give rise to foreign currency gain or loss, which generally is treated as ordinary income or loss for U.S. federal income tax purposes. See the description under German Taxation-Refund Procedure for U.S. Shareholders above for the procedures for obtaining a tax refund.

#### **Taxation of Sales or Other Taxable Dispositions**

Sales or other taxable dispositions of shares or ADSs by U.S. holders generally will give rise to U.S. source capital gain or loss equal to the difference between the U.S. dollar value of the amount realized on the disposition and the U.S. holder s U.S. dollar basis in the shares or ADSs. Any such capital gain or loss generally will be long-term capital gain or loss, subject to taxation at reduced rates for non-corporate taxpayers, if the shares were held for more than one year. The deductibility of capital losses is subject to limitations.

### **Information Reporting and Backup Withholding**

Dividend payments made to holders and proceeds paid from the sale, exchange, redemption or disposal of shares or ADSs may be subject to information reporting to the Internal Revenue Service. Such payments may be subject to backup withholding taxes unless the holder (i) is a corporation or other exempt recipient or (ii) provides a taxpayer identification number on a properly completed Internal Revenue Service Form W-9 and certifies that no loss of exemption from backup withholding has occurred. Holders that are not U.S. persons generally are not subject to information reporting or backup withholding. However, such a holder may be required to provide a certification of its non-U.S. status in connection with payments received within the United States or through a U.S.-related financial intermediary.

Backup withholding is not an additional tax. Amounts withheld as backup withholding may be credited against a holder s U.S. federal income tax liability. A holder may obtain a refund of any excess amounts withheld under the backup withholding rules by filing the appropriate claim for refund with the Internal Revenue Service and furnishing any required information.

# **Documents on Display**

We are subject to the informational requirements of the Securities Exchange Act of 1934, as amended. In accordance with these requirements, we file reports and other information with the Securities and Exchange Commission. These materials, including this annual report and the exhibits thereto, may be inspected and copied at the Commission s Public Reference Room at 100 F Street N.E., Washington, D.C. 20549. Copies of the materials may be obtained from the Public Reference Room of the Commission at 100 F Street N.E., Washington, D.C. 20549 at prescribed rates. The public may obtain information on the operation of the Commission s Public Reference Room by calling the Commission in the United States at 1-800-SEC-0330. Our filings, including this annual report, are also available on

the Commission s website at www.sec.gov. In addition, material filed by us can be inspected at the offices of the New York Stock Exchange at 20 Broad Street, New York, New York 10005 and is also available on the New York Stock Exchange s website at www.nyse.com.

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# ITEM 11: QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

For quantitative and qualitative disclosures about market risks see Note 33 to Consolidated Financial Statements.

# ITEM 12: DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES

Not applicable.

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### **PART II**

ITEM 13: DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES

Not applicable.

ITEM 14: MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF

**PROCEEDS** 

Not applicable.

ITEM 15: CONTROLS AND PROCEDURES

#### Overview

As previously reported, as of September 30, 2006, management identified a material weakness in the Company s internal control over financial reporting relating to significant evidence of collusion at the former Com Group to misappropriate funds and abuse authority among certain members of senior management along with others who had responsibility for oversight of the financial reporting of this former Group. Such collusion had allowed elements of the Company s financial control environment to be circumvented or overridden. Through the independent investigation conducted by Debevoise, which commenced in December 2006, the Company s remediation activities, and other procedures, management gained a greater understanding of the scope of and factors contributing to the material weakness. The Company actively designed, initiated, and, during fiscal 2007, was in the process of implementing the remediation plan disclosed in the Annual Report on Form 20-F for fiscal 2007.

As of September 30, 2007, management concluded that the Company s internal control in the area of anti-corruption was not yet sufficiently robust to prevent certain members of management from circumventing or overriding elements of the Company s financial control environment and misusing funds contrary to Company policies. The investigations of this failure, and the implementation of the Company s remediation plan to address it, were not far enough advanced to provide a sufficient level of assurance that such circumvention or override of controls and misuse of funds by management would be prevented. Due to this material weakness, management concluded that the Company s internal control over financial reporting was not effective as of September 30, 2007.

During fiscal 2008, the Company continued to implement the remediation plan and, as noted below, management has concluded that the material weakness has been remediated and its internal control over financial reporting is effective as of September 30, 2008.

### **Disclosure Controls and Procedures**

As of September 30, 2008, Siemens performed an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures. The Company s disclosure controls and procedures are designed so that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported on a timely basis and accumulated and communicated to management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure. The evaluation was performed with the participation of key corporate senior management, senior management of each business sector and under the supervision of the CEO, Peter Löscher, and CFO, Joe Kaeser. There are inherent limitations in the effectiveness of any system of disclosure controls and procedures. These limitations include the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, any such system can only provide reasonable assurance of achieving the desired control objectives and management necessarily was required to apply its

judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the foregoing, the Company s management, including the CEO and CFO, concluded that Siemens disclosure controls and procedures were effective as of September 30, 2008 to achieve their intended objectives.

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### Management s Annual Report on Internal Control Over Financial Reporting

The management of Siemens is responsible for establishing and maintaining adequate internal control over financial reporting. The internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with applicable accounting principles and includes those policies and procedures that:

pertain to the maintenance of records that in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company s assets that could have a material effect on the financial statements.

No system of internal control over financial reporting, including one determined to be effective, may prevent or detect all misstatements. It can provide only reasonable assurance regarding financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management s assessment of the effectiveness of Siemens internal control over financial reporting as of September 30, 2008 excludes, in accordance with applicable guidance provided by the Securities and Exchange Commission, the acquisition of Dade Behring Holdings, Inc. completed in fiscal 2008. Total assets and revenues of this business constituted less than 3% and 2%, respectively, of the related Consolidated Financial Statement line items as of and for the year ended September 30, 2008.

Siemens management assessed the effectiveness of the Company's internal control over financial reporting as of September 30, 2008. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control Integrated Framework. As a result of the evaluation, management has concluded that the Company's internal control over financial reporting was effective as of September 30, 2008.

The effectiveness of the Company s internal control over financial reporting as of September 30, 2008 has also been audited by KPMG AG Wirtschaftsprüfungsgesellschaft (KPMG), an independent registered public accounting firm, as stated in their report, which is included in Item 17: Financial Statements.

### **Remediation Activities**

During fiscal 2008, management continued to be actively engaged in the implementation of remediation measures to address the material weakness identified in fiscal 2006 and 2007, as well as other identified areas of risk and related areas. The plan to remediate the material weakness was described in detail in the Annual Report on Form 20-F for fiscal 2007, and our efforts to implement the plan are summarized below. The design and implementation of these and other remedial efforts are the responsibility of the Company s management.

Management focused on the following areas of high priority of the remediation plan, as further described below:

Tone at the top: management commitment to compliance and integrity

Organizational reform, including reorganization of central control functions (compliance, legal and audit)

Anti-corruption compliance program

Anti-corruption controls over third party intermediaries

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Corruption risk assessment in project acquisition

Control over use of funds and centralization of bank accounts and payment transactions

Tone at the top: Management commitment to compliance and integrity

The Company s management is committed to high ethical standards, transparency, responsibility, financial reporting integrity and no tolerance for illegal behavior. This commitment has been, and will continue to be, actively communicated to and reinforced with every Siemens employee. The CEO, CFO and members of senior management have repeatedly reinforced compliance messages and actions throughout the organization, including through, among others, internal and external compliance-related presentations; training sessions; business reviews; compliance meetings with senior executives; and periodic e-mails and letters to Siemens employees.

The Company has initiated a procedure to assert claims for damages against ten former members of the former Central Executive Committee of the Managing Board, including two former CEOs. The claims are based on breaches of organizational and supervisory duties in view of the accusations of illegal business practices and the resulting financial burdens to the Company. In addition, two former chairmen of the Supervisory Board, one of whom is also a former CEO and referred to above, have been invited to respond to allegations that they had breached their supervisory duties, before the Managing Board considers further steps and the possible enforcement of damage claims against them.

The Company has incorporated compliance targets into its management compensation system. Effective fiscal 2008, a portion of the annual bonus of the members of the Managing Board and senior managers (over 5,000 individuals) depends on meeting specified compliance targets.

In October 2007, the Company established a global amnesty program for employees, other than management personnel above certain levels, who voluntarily provided information regarding possible violations of anti-public-corruption laws. After the amnesty program expired in February 2008, the Company has continued to offer leniency, in individual cases, to select individuals who provided significant information regarding possible violations of anti-public-corruption laws or financial reporting irregularities.

The Company has taken, and will continue to take, appropriate disciplinary actions with respect to employees in cases of misconduct, including terminations, suspensions, formal and informal warnings and imposition of financial penalties in the form of compensation adjustments. The Company established a Corporate Disciplinary Committee, supplementing existing disciplinary processes, to determine the appropriate consequences in cases of alleged misconduct involving employees above a certain level.

In addition, the Company has been pursuing a number of collective action initiatives, partnering with industry peers, and with stakeholders, including non-governmental organizations and international government leaders, to encourage collective action in the fight against official corruption.

Organizational reform, including reorganization of central control functions (compliance, legal and audit)

The Company has made far-reaching changes to the leadership of the organization. In addition to the appointment of a new Chairman of the Supervisory Board and a new CEO in fiscal 2007, the composition of the entire Managing Board has been significantly reshaped and nearly all members (including the CEO) newly appointed.

Effective October 2007, the Company established a new Managing Board position for legal and compliance matters. To fill this position, the Company hired and appointed a new member of Siemens Managing Board, who is also the Company s General Counsel, with overall responsibility for legal, regulatory and compliance issues.

As of January 2008, the Company reorganized its operations into three sectors Industry, Energy and Healthcare and within them, into 15 divisions. The new organizational structure introduces a more

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streamlined reporting process with three sector CEOs, each a Managing Board member, facilitating greater accountability and transparency.

As part of the new organizational structure, CFOs of all Siemens entities report, directly or indirectly, to the CFO of Siemens AG. In addition, all appointments of CFOs and accounting and controlling heads of sectors, divisions, regional clusters and major regional companies must be approved by the Corporate Finance and Controlling department, headed by the CFO of Siemens AG.

The legal function has been reorganized to mirror the new organizational structure of the Company and has also been centralized worldwide, with the General Counsels of all Siemens entities reporting, directly or indirectly, to the Company s General Counsel.

The Company has reorganized and strengthened its Compliance department. Effective September 2007, the Company appointed a new Chief Compliance Officer who reports to the General Counsel, and also reports directly to the CEO. Effective January 2008, the sector, divisional and regional compliance officers report directly to the Chief Compliance Officer. A consistent and rigorous set of mission statements and required skill sets have been established for compliance officers. The compliance officer position has generally become a full-time responsibility. The Company has significantly increased the staff of the Compliance department in entities throughout the organization and at the corporate office from approximately 170 full-time equivalent compliance officers at the end of fiscal 2007 to approximately 520 at the end of fiscal 2008. The Company has also implemented extensive training programs for Compliance personnel.

The Company has reorganized and integrated its audit department and has placed special focus on ensuring adequate outside audit experience as well as professional qualification on all levels. As of October 1, 2008, all Company audit functions have been merged into one Corporate Finance Audit with regional hubs, focusing on six areas financial audit, operational audit, compliance audit, forensic audit, IT audit and transaction support with methodology, support and quality assurance for each area being provided by a central professional practice function. Effective October 2007, the Company appointed a Chief Audit Officer who heads Corporate Finance Audit and reports to the Company s CFO and has an independent reporting line to the Audit Committee and its Chairman.

### Anti-corruption compliance program

The Company has developed an anti-corruption implementation toolkit reflecting Siemens global anti-corruption standards. As of the end of fiscal 2008, the toolkit has been implemented across Siemens entities with elevated corruption risk as well as all Siemens entities which are deemed financially significant, with rollout within the remaining entities scheduled for completion in fiscal 2009.

The implementation toolkit spans specific compliance controls and procedures covering all six areas of the remediation plan and presents clear steps to be taken by management to ensure effective and consistent implementation of Siemens anti-corruption policies and controls. Specifically, the implementation toolkit covers ten focus areas: (1) tone at the top; (2) compliance organization; (3) case tracking (including whistleblowing); (4) training and program communication; (5) use of third parties; (6) tenders and contracts; (7) gifts and hospitality, donations and sponsoring; (8) finance and accounting; (9) integration with personnel processes; and (10) monitoring effectiveness.

The Company has enhanced its anti-corruption policies and procedures by developing, adopting and implementing, among others: a new global anti-public-corruption policy; enhanced restrictions on the use of business partners; enhanced guidance on anti-corruption considerations in M&A transactions, joint ventures and minority investments; enhanced gift and hospitality policies; and a new anti-corruption handbook for

employees in five languages.

During fiscal 2007 and 2008, the Company has completed in-person anti-corruption and compliance training programs for approximately 1,400 senior managers worldwide. The Company also conducted dedicated in-person anti-corruption and compliance training programs for employees who interact with

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government officials. More than 50,000 employees have attended these in-person training programs. The Company also launched web-based anti-corruption and compliance training programs for employees in other positions, including all customer-facing functions, which have been completed by over 122,000 employees.

In September 2007, the Company implemented the Ask us Helpdesk, through which employees have the opportunity to submit questions on day-to-day business compliance topics. Since its inception, approximately 4,000 questions have been submitted through the Ask us Helpdesk.

Effective August 2007, the Company implemented the Tell us Helpdesk, which provides independent worldwide, 24/7 facilities, either online or by telephone, and in any of up to 150 languages to receive and track compliance-related complaints from Siemens employees as well as from non-Siemens affiliated individuals. Approximately 400 reports were submitted to the Tell us Helpdesk during fiscal 2008. The Tell us Helpdesk supplements an external attorney, who has been acting, since December 2006, as an independent ombudsman providing an additional and protected communication channel for Siemens employees and third parties to report violations of the criminal law or the business conduct guidelines.

The Company has implemented and is operating a new process to identify and record in a consolidated manner all significant outstanding compliance cases with possible significant financial statement impact, tracking the progress of these cases, and taking other appropriate action.

The Company has continued to enhance the enterprise risk management process so that compliance, as well as strategic, operational and financial risks, are taken into consideration. The Company has established a process for a periodic compliance program risk assessment, supported by the Corporate Compliance Office, to feed into the Enterprise Risk Management process. The results of the enterprise risk assessment process are presented periodically to the Managing Board and the Audit Committee.

### Anti-corruption controls over third-party intermediaries

In February 2007, the Company adopted a moratorium on entering into new sales-related business consulting agreements (BCAs) or making payments under existing BCAs without the approval of the Company s Chief Compliance Officer. In fiscal 2008, the Company developed and adopted a risk-based policy and process for the retention of sales-related business partners.

In addition to the review of active BCAs completed by the Company, an outside law firm engaged by the Company has substantially completed a due diligence review of currently active sales agents.

During fiscal 2008, in connection with the issuance of the new business partner policy, the Company also modified its controls and introduced a business partner due diligence IT tool to capture and assess relevant business partners used by the Company. The new business partner due diligence process relies on a risk-based approach to classify business partners and determine the level of due diligence, with contract terms and approvals tailored to these risk levels.

Controls around data quality and completeness of business partners included in the business partner tool have been implemented at the corporate level as well as within the sectors, divisions and regional entities.

### Corruption risk assessment in project acquisition

The Company has instituted a corruption risk analysis and a compliance-related approval process in the acquisition phase as well as at key milestones of all projects in excess of 100,000 and any project in which an

intermediary is involved. These controls have been integrated into the Company s project management program that provides global standards for the management of Siemens project business. Approximately 35,000 employees had been trained in the use of the Limits of Authority tool by the end of fiscal 2008.

In addition, controls around data quality and completeness of anti-corruption aspects of project bids included in the Limits of Authority tool have been implemented at the corporate level as well as within the sectors, divisions and regional entities.

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Control over funds and centralization of bank accounts and payment transactions

During fiscal 2008, the Company established a more comprehensive and structured internal control framework to strengthen its control over use of funds. In addition to the local entity controls implemented as part of the anti-corruption implementation toolkit, the Company established additional policies, processes, tools, monitoring and remediation controls, and management reporting that relate to bank accounts and payments.

In April 2007, the Company adopted, and in August 2008 further strengthened, a new policy on bank accounts and payments requiring that all new and existing bank accounts must be centrally authorized and registered and that account statements for all accounts must be centrally submitted and loaded into Siemens central in-house banking platform, on a regular basis. The policy also prohibits bank accounts used for Siemens business activities to be opened or maintained in the name of a third party. CFOs of all Siemens local entities provide quarterly certifications regarding compliance with the policy as well as other policies regarding bank accounts.

The policy also requires that all outgoing payments, where technically and legally feasible, be channeled centrally via Siemens in-house banking platform. The Company has made significant progress in extending this requirement to include not only cross-border and foreign currency payments but also local payments in domestic currencies. All outgoing payments, including local payments that are not channeled via this central banking platform, must be submitted through the enterprise resource planning system and sent electronically to an approved local bank. Additional restrictions were established for cash-on-hand, cash payments, cash advances to employees and the use of checks.

The Company has established a more rigorous process for the requesting, granting, and central retention of all exceptions to the policy. Only Corporate Treasury may grant exceptions to the requirements for bank accounts and payments that are established in the policy. Additional corporate-level controls were implemented to monitor ongoing adherence to key corporate requirements regarding bank accounts and payments. The Company also conducted central, risk-based investigation and remediation of potential deviations from corporate requirements.

The Company has implemented a new policy with regard to signature authorizations and the segregation of duties. The Company has also rolled out a standardized set of segregation of duties rules to ensure that relevant financial obligations are authorized in conformity with corporate principles and an adequate signature authorization concept. In addition, signature authorization guidelines were implemented which govern criteria regarding individuals who may be granted authorizations for payments as well as processes and requirements for the use by authorized signatories of their authorization.

The Company has also taken steps to reduce the number of entities it maintains and to strengthen controls around its inter-company consolidation process.

Management believes the remediation measures described above have been successful in correcting and remediating the material weakness previously identified and have further strengthened and enhanced the Company s internal control over financial reporting. As noted above, management is committed to high ethical standards, transparency, responsibility, financial reporting integrity and no tolerance for illegal behavior. In that regard, management will continue to improve, strengthen, and enhance our internal control processes and will continue to diligently and vigorously review our anti-corruption controls and processes. The Company will continue to strengthen its IT capabilities and related monitoring activities in the area of anti-corruption and internal controls, including its IT-based

continuous monitoring in this area. In addition, the Company will integrate and further harmonize existing control activities under the governance of the Managing Board.

### **Changes in Internal Control over Financial Reporting**

Changes in the Company s internal control over financial reporting that occurred during fiscal 2008, which have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting are described above. Following the structural reorganization of the Company into three sectors and 15

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divisions described above, the Company s financial reporting structure was adjusted accordingly, effective as of April 1, 2008.

### ITEM 16A: AUDIT COMMITTEE FINANCIAL EXPERT

Our Supervisory Board has determined that two members of the Company's Audit Committee, Dr. Gerhard Cromme and Dr. Hans Michael Gaul, are financial experts. Dr. Cromme and Dr. Gaul are independent, as that term is defined in Rule 10A-3 under the Securities Exchange Act for purposes of the listing standards of the New York Stock Exchange that are applicable to Siemens.

### ITEM 16B: CODE OF ETHICS

The Company has adopted a Code of Ethics for Financial Matters that applies to the Chief Executive Officer, the Chief Financial Officer and the Head of its Financial Reporting and Controlling Department, as well as to all of the Company s employees performing similar functions in and outside Germany and to all other senior financial personnel. The code of ethics for financial matters is available on the Company s website at <a href="https://www.siemens.com/corporate\_governance">www.siemens.com/corporate\_governance</a>.

#### ITEM 16C: PRINCIPAL ACCOUNTANT FEES AND SERVICES

Fees related to professional services rendered by the Company s principal accountant, KPMG AG Wirtschaftsprüfungsgesellschaft (KPMG), for the fiscal years 2008 and 2007 were as follows:

	Year e Septeml	
Type of Fees	2008	2007
	( in m	illions)
Audit Fees	50.7	55.3
Audit-Related Fees	14.6	18.4
Tax Fees	2.6	4.8
All Other Fees	0.5	8.5
Total	68.4	87.0

In the above table, Audit Fees are the aggregate KPMG fees for professional services in connection with the audit of the Company's annual consolidated financial statements including the effectiveness of the Company's internal control over financial reporting, opening balance sheet audits, reviews of interim financial statements, as well as audits of statutory financial statements of Siemens AG and its subsidiaries. Audit-related fees are fees for due diligence engagements related to acquisitions and carve-outs, including consultation in accounting matters, post-closing audits, carve-out audits and attestation services in the context of carve-outs, accounting advice on actual or contemplated transactions or events, advice on the introduction and review of new or revised accounting guidelines and requirements, training regarding accounting-related topics, advice on the transition to accounting according to IFRS, advice in the field of financial risk management, comfort letters, employee benefit plan audits, SAS 70 reports, IT system audits that are not part of the annual audit, attestation services subject to regulatory requirements, including regulatory advice, work related to the investigation by the state prosecutor's office and Debevoise & Plimpton, attestation and audits in connection with the European Community Directive on Waste Electrical and Electronic

Equipment, audits in connection with liquidation and insolvency issues, attestation of compliance with provisions or calculations required by agreements, agreed-upon procedures engagements in accordance with applicable standards and voluntary audits and reviews of stand-alone financial statements of subsidiaries. Tax Fees are fees for the preparation of tax returns, assistance with assessing compliance with certain tax regulations, support in tax audits and other inquiries by fiscal authorities, tax advice associated with transfer prices, tax advice relating to indirect tax and custom duties, tax advice and consultation relating to claiming and utilization of investment grants, premiums, subsidies, tax credits etc., payroll tax services, training regarding

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tax-related issues and support with the harmonization of the tax planning and reporting process. All other fees for 2007 are primarily fees for additional services relating to the Com carve-out in the regional companies.

### **Audit Committee Pre-Approval Policies**

In accordance with German law, Siemens independent auditors are appointed at the Annual Shareholders Meeting based on a recommendation of our Supervisory Board. The Audit Committee of the Supervisory Board prepares the board's recommendation on the selection of the independent auditors. Subsequent to the auditors appointment, the Audit Committee awards the contract and in its sole authority approves the terms and scope of the audit and all audit engagement fees, as well as monitors the auditors independence. On January 24, 2008, at the Annual Shareholders Meeting KPMG AG Wirtschaftsprüfungsgesellschaft was appointed to serve as the Company's independent auditors for the 2008 fiscal year.

In order to assure the integrity of independent audits, Siemens Audit Committee established a policy to approve all audit and permissible non-audit services provided by our independent auditors prior to the auditors engagement. As part of this approval process, the Audit Committee adopted pre-approval policies and procedures pursuant to which the Audit Committee annually pre-approves certain types of services to be performed by Siemens independent auditors. Under the policies, the Company s independent auditors are not allowed to perform any non-audit services which may impair the auditors independence under the rules of the U.S. Securities and Exchange Commission and the Public Company Accounting Oversight Board. Furthermore, the Audit Committee has limited the aggregate amount of non-audit fees incurred during a fiscal year to a maximum of 40% of all KPMG fees in the preceding fiscal year.

In fiscal 2008, the Audit Committee has pre-approved the performance by KPMG of the following audit and permitted non-audit services:

### **Audit Services**

Annual audit of Siemens Consolidated Financial Statements and of internal control over financial reporting

Quarterly review of Siemens interim financial statements

Statutory audits of financial statements of Siemens AG and of its subsidiaries under the rules of their respective countries

Opening balance sheet audits in connection with acquisitions including audits with regard to the allocation of purchase prices

### **Audit-Related Services**

Due diligence relating to actual or contemplated acquisitions and carve-outs, including consultation in accounting matters

Post-closing audits

Carve-out audits and attestation services in the context of carve-outs

Accounting advice relating to actual or contemplated transactions or events

Advice on the introduction and review of new or revised accounting guidelines and requirements

Training regarding accounting-related topics

Advice on the transition to accounting according to IFRS

Advice in the field of financial risk management

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Comfort letters

Employee benefit plan audits

SAS 70 reports

IT system audits that are not part of the annual audit

Attestation services subject to regulatory requirements, including regulatory advice

Attestation and audits in connection with the European Community Directive on Waste Electrical and Electronic Equipment

Audits in connection with liquidation and insolvency issues

Attestation of compliance with provisions or calculations required by agreements

Agreed-upon procedures engagements in accordance with applicable standards

Voluntary audits and reviews of stand-alone financial statements of subsidiaries

### **Tax Services**

Preparation of tax returns

Assistance with assessing compliance with certain tax regulations

Support in tax audits and other inquiries by fiscal authorities

Tax advice associated with transfer prices

Tax advice relating to indirect tax and custom duties

Tax advice and consultation relating to claiming and utilization of investment grants, premiums, subsidies, tax credits etc.

Payroll tax services

Training regarding tax-related issues

### **All Other Services**

Forensic services

Examinations/audits regarding compliance with industry standards

Services that are not included in one of the categories listed above require specific pre-approval by the Audit Committee s chairman. Services for which the estimated fee is above 0.3 million require, in addition, a specific

pre-approval by the chairman of the Supervisory Board. An approval may not be granted if the service falls into a category of services not permitted by current law or if it is inconsistent with maintaining auditor independence, as expressed in the four principles promulgated by the U.S. Securities and Exchange Commission: An auditor may not function in the role of management; an auditor may not audit his or her own work; an auditor may not serve in an advocacy role for his or her client; and an auditor may not provide services creating a mutual or conflicting interest.

### ITEM 16D: EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES

Information required by this Item is incorporated by reference to Item 10: Additional Information Corporate Governance Management and Control Structure Supervisory Board.

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# ITEM 16E: PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS

The following table sets out certain information concerning purchases by us during fiscal 2008:

	(a) Total number of shares	(b) Average price paid per share	(c) Total number of shares purchased as  part of publicly announced plans or	(d) Maximum number of shares that may yet be purchased under the plans or programs
Period	purchased	(in )	$programs^{(1)}$	at month-end <sup>(2)</sup>
October 10/1/07-10/31/07				89,163,221
November 11/1/07-11/30/07	1,886,892	99.79	1,886,892	87,276,329
December 12/1/07-12/31/07	1,448,977	104.91	1,448,977	85,827,352
January 1/1/08-1/31/08	1,452,647	85.39	1,452,647	84,374,705
February 2/1/08-2/28/08	10,049,547	88.10	10,049,547	74,325,158
March 3/1/08-3/31/08	8,477,100	76.55	8,477,100	82,943,242
April 4/1/08-4/30/08	4,968,943	70.69	4,968,943	77,974,299
May 5/1/08-5/31/08				77,974,299
June 6/1/08-6/30/08	12,503,495	73.18	12,503,495	65,470,804
July 7/1/08-7/31/08	15,413,169	70.42	15,413,169	50,057,635
August 8/1/08-8/31/08				50,057,635
September 9/1/08-9/30/08	651	105.12	651	50,056,984
Total	56,201,421	77.41	56,201,421	

- (1) On November 7, 2007, Siemens announced a Share Buyback Program adopted by the Management Board and approved by the Supervisory Board. The Share Buyback Program provides for repurchase of up to 10 billion of shares through the end of fiscal 2010. Shares repurchased under the Share Buyback Program are purchased solely for the purpose of cancellation and reduction of capital stock or for the purpose of fulfilling obligations arising out of stock compensation programs.
- (2) Shares repurchased under the Share Buyback Program through February 29, 2008 were purchased pursuant to a resolution of the Annual Shareholders Meeting of January 25, 2007 authorizing the repurchase of up to 89,163,572 Siemens shares. Shares repurchased under the Share Buyback Program between March 1, 2008 and September 30, 2008 were purchased pursuant to a resolution of the Annual Shareholders Meeting of January 24, 2008 authorizing the repurchase of up to 91,420,342 Siemens shares, which took effect on March 1, 2008, superseding the shareholders resolution of January 25, 2007. This authorization was granted until July 23, 2009. The maximum number of shares that may yet be purchased under the plans or programs at month-end as of September 30, 2008, as presented in the table above, represents the 91,420,342 Siemens shares authorized for repurchase on January 24, 2008 less the 41,363,358 Siemens shares repurchased between March 1, 2008 and

September 30, 2008. At current share prices, repurchase of a total of 10 billion of shares by fiscal year end 2010 pursuant to the Share Buyback Program would require that the shareholders grant additional authority to repurchase shares.

The shares recorded in the above table include purchases of 3,556,139 Siemens ordinary shares for the purpose of fulfilling obligations arising out of stock compensation programs.

The table above omits Siemens shares purchased by pension and other postretirement benefit plans sponsored by Siemens. In fiscal 2008, the principal Siemens sponsored pension and other postretirement benefit plans purchased 3,437,485 shares of Siemens AG common stock at an average price of 78.74 per share.

For further information about Siemens Share Buyback Program see Notes to Consolidated Financial Statements.

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# PART III

# **ITEM 17: FINANCIAL STATEMENTS**

# Siemens

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Supervisory Board of Siemens AG:

We have audited the accompanying consolidated balance sheets of Siemens AG and subsidiaries (the Company) as of September 30, 2008 and 2007, and the related consolidated statements of income, income and expense recognized in equity and cash flows for each of the years in the three-year period ended September 30, 2008, including the information included in the Compensation section in Item 6 Directors, Senior Management and Employees. We also have audited the Company s internal control over financial reporting as of September 30, 2008, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the Company s internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Company acquired Dade Behring Holdings, Inc. (Dade Behring) in November 2007, and management excluded from its assessment of the effectiveness of Siemens AG internal control over financial reporting as of September 30, 2008, Dade Behring s internal control over financial reporting associated with assets less than 3% of consolidated

assets and revenues less than 2% of consolidated revenues included in the consolidated financial statements of the Company as of and for the year ended September 30, 2008. Our audit of internal control over financial reporting of the Company also excluded an evaluation of the internal control over financial reporting of Dade Behring.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of September 30, 2008 and 2007, and the results of its operations and its cash flows for each of the years in the three-year period ended September 30, 2008, in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board. Also in our opinion, the Company has maintained, in all material respects, effective internal control over financial reporting as of September 30, 2008, based on criteria established in *Internal Control Integrated Framework* issued by COSO.

KPMG AG Wirtschaftsprüfungsgesellschaft

(previously KPMG Deutsche Treuhand-Gesellschaft Aktiengesellschaft Wirtschaftsprüfungsgesellschaft)

Munich, Germany November 21, 2008

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**SIEMENS** 

### CONSOLIDATED STATEMENTS OF INCOME

For the fiscal years ended September 30, 2008, 2007 and 2006 (in millions of  $\,$  , per share amounts in  $\,$  )

	Note	2008	2007	2006
Revenue		77,327	72,448	66,487
Cost of goods sold and services rendered		(56,284)	(51,572)	(49,108)
Gross profit		21,043	20,876	17,379
Research and development expenses		(3,784)	(3,399)	(3,091)
Marketing, selling and general administrative expenses		(13,586)	(12,103)	(11,897)
Other operating income	6	1,047	680	629
Other operating expense	7	(2,228)	(1,053)	(260)
Income from investments accounted for using the equity method,				
net	8	260	108	404
Financial income (expense), net	9	122	(8)	254
Income from continuing operations before income taxes		2,874	5,101	3,418
Income taxes	10	(1,015)	(1,192)	(776)
Income from continuing operations		1,859	3,909	2,642
Income from discontinued operations, net of income taxes		4,027	129	703
Net income		5,886	4,038	3,345
Attributable to:				
Minority interest		161	232	210
Shareholders of Siemens AG		5,725	3,806	3,135
Basic earnings per share	36			
Income from continuing operations		1.91	4.13	2.78
Income from discontinued operations		4.50	0.11	0.74
Net income		6.41	4.24	3.52
Diluted earnings per share	36			
Income from continuing operations		1.90	3.99	2.77
Income from discontinued operations		4.49	0.11	0.74
Net income		6.39	4.10	3.51

CONSOLIDATED STATEMENTS OF INCOME AND EXPENSE RECOGNIZED IN EQUITY For the fiscal years ended September 30, 2008, 2007 and 2006

### (in millions of )

	2008	2007	2006
Net income	5,886	4,038	3,345
Currency translation differences	(313)	(536)	(349)
Available-for-sale financial assets	(122)	30	(354)
Derivative financial instruments	(237)	100	58
Actuarial gains and losses on pension plans and similar commitments	(1,719)	1,237	245
Revaluation effect related to step acquisitions		3	4
Total income and expense recognized directly in equity, net of tax <sup>(1)(2)</sup>	(2,391)	834	(396)
Total income and expense recognized in equity	3,495	4,872	2,949
Attributable to:			
Minority interest	159	265	181
Shareholders of Siemens AG	3,336	4,607	2,768

<sup>(1)</sup> Includes income and expense resulting from investments accounted for using the equity method of (38), (26) and (50) in 2008, 2007 and 2006, respectively.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

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<sup>(2)</sup> Includes minority interest relating to currency translation differences of 1, 30 and (29) in 2008, 2007 and 2006, respectively and relating to actuarial gains and losses on pension plans and similar commitments of (3), 3 and in 2008, 2007 and 2006, respectively.

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**SIEMENS** 

# CONSOLIDATED BALANCE SHEETS As of September 30, 2008 and 2007 (in millions of )

	Note	9/30/08	9/30/07
ASSETS			
Current assets			
Cash and cash equivalents		6,893	4,005
Available-for-sale financial assets	11	152	193
Trade and other receivables	12	15,785	14,620
Other current financial assets	13	3,116	2,932
Inventories	14	14,509	12,930
Income tax receivables		610	398
Other current assets	15	1,368	1,322
Assets classified as held for disposal		809	11,532
Total current assets		43,242	47,932
Goodwill	16	16,004	12,501
Other intangible assets	17	5,413	4,619
Property, plant and equipment	18	11,258	10,555
Investments accounted for using the equity method	19	7,017	7,016
Other financial assets	20	7,785	5,561
Deferred tax assets	10	3,009	2,594
Other assets		735	777
Total assets		94,463	91,555
LIABILITIES AND EQUITY			
Current liabilities			
Short-term debt and current maturities of long-term debt	23	1,819	5,637
Trade payables	•	8,860	8,382
Other current financial liabilities	21	2,427	2,553
Current provisions	25	5,165	3,581
Income tax payables	22	1,970	2,141
Other current liabilities	22	21,644	17,058
Liabilities associated with assets classified as held for disposal		566	4,542
Total current liabilities		42,451	43,894
Long-term debt	23	14,260	9,860
Pension plans and similar commitments	24	4,361	2,780
Deferred tax liabilities	10	726	580
Provisions	25	2,533	2,103

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Other financial liabilities Other liabilities	26	376 2,376	411 2,300
Total liabilities		67,083	61,928
Equity	27		
Common stock, no par value <sup>(1)</sup>		2,743	2,743
Additional paid-in capital		5,997	6,080
Retained earnings		22,989	20,453
Other components of equity		(953)	(280)
Treasury shares, at cost <sup>(2)</sup>		(4,002)	
Total equity attributable to shareholders of Siemens AG		26,774	28,996
Minority interest		606	631
Total equity		27,380	29,627
Total liabilities and equity		94,463	91,555

<sup>(1)</sup> Authorized: 1,137,913,421 and 1,137,913,421 shares, respectively. Issued: 914,203,421 and 914,203,421 shares, respectively.

(2) 52,645,665 and 383 shares, respectively.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

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### **SIEMENS**

# CONSOLIDATED STATEMENTS OF CASH FLOW

For the fiscal years ended September 30, 2008, 2007 and 2006 (in millions of  $\,$ 

	2008	2007	2006
Cash flows from operating activities			
Net income	5,886	4,038	3,345
Adjustments to reconcile net income to cash provided	,	,	,
Amortization, depreciation and impairments	3,213	3,751	3,118
Income taxes	831	2,193	775
Interest (income) expense, net	(75)	193	(142)
(Gains) on sales and disposals of businesses, intangibles and property, plant and			
equipment,			
net	(5,092)	(2,051)	(113)
(Gains) on sales of investments, net <sup>(1)</sup>	(35)	(95)	(104)
(Gains) losses on sales and impairments of current available-for-sale financial			
assets, net	(5)	32	(466)
(Income) from investments <sup>(1)</sup>	(328)	(223)	(569)
Other non-cash (income) expenses	383	106	372
Change in current assets and liabilities			
(Increase) decrease in inventories	(1,631)	(986)	(2,313)
(Increase) decrease in trade and other receivables	(1,088)	(1,183)	(1,027)
(Increase) decrease in other current assets	167	(486)	572
Increase (decrease) in trade payables	719	1,158	279
Increase (decrease) in current provisions	1,414	(258)	(34)
Increase (decrease) in other current liabilities	4,417	2,858	2,053
Change in other assets and liabilities	200	(883)	41
Income taxes paid	(1,564)	(1,930)	(1,191)
Dividends received	337	337	378
Interest received	875	757	685
Net cash provided by (used in) operating activities continuing and discontinued			
operations	8,624	7,328	5,659
Net cash provided by (used in) operating activities continuing operations Cash flows from investing activities	9,281	9,822	5,003
Additions to intangible assets and property, plant and equipment	(3,721)	(3,751)	(4,052)
Acquisitions, net of cash acquired	(5,721) $(5,407)$	(7,370)	(2,055)
Purchases of investments <sup>(1)</sup>	(3,407) (151)	(7,370) (261)	(389)
Purchases of current available-for-sale financial assets	(16)	(148)	(1,489)
(Increase) decrease in receivables from financing activities	(2,445)	(907)	(469)
Proceeds from sales of investments, intangibles and property, plant and	(2,113)	(507)	(10))
equipment <sup>(1)</sup>	803	1,041	914
Proceeds from disposals of businesses	10,481	(380)	(260)
Proceeds from sales of current available-for-sale financial assets	49	419	3,104
	(407)	(11,357)	(4,696)

Net cash provided by (used in) investing activities continuing and discontinued operations

operations			
Net cash provided by (used in) investing activities continuing operations	(9,989)	(10,068)	(4,315)
Cash flows from financing activities			
Proceeds from issuance of common stock		903	
Purchase of common stock	(4,350)	(101)	(421)
Proceeds from re-issuance of treasury stock	248	66	313
Proceeds from issuance of long-term debt	5,728	766	6,701
Repayment of long-term debt (including current maturities of long-term debt)	(691)	(4,595)	(1,710)
Change in short-term debt	(4,635)	4,386	(1,762)
Interest paid	(829)	(1,169)	(596)
Dividends paid	(1,462)	(1,292)	(1,201)
Dividends paid to minority shareholders	(138)	(151)	(118)
Net cash provided by (used in) financing activities continuing and discontinued			
operations	(6,129)	(1,187)	1,206
Net cash provided by (used in) financing activities continuing operations	3,730	(5,792)	1,540
Effect of exchange rates on cash and cash equivalents	(99)	(58)	(76)
Net increase (decrease) in cash and cash equivalents	1,989	(5,274)	2,093
Cash and cash equivalents at beginning of period	4,940	10,214	8,121
Cash and cash equivalents at end of period	6,929	4,940	10,214
Less: Cash and cash equivalents of assets classified as held for disposal and			
discontinued	2.6	025	
operations at end of period	36	935	
Cash and cash equivalents at end of period (Consolidated balance sheets)	6,893	4,005	10,214

<sup>(1)</sup> Investments include equity instruments either classified as non-current available-for-sale financial assets or accounted for using the equity method.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

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### **SIEMENS** Notes to Consolidated Financial Statements

# CONSOLIDATED CHANGES IN EQUITY

For the fiscal years ended September 30, 2008, 2007 and 2006 (in millions of )

	Common stock	Additional paid-in capital	Retained earnings
Balance at October 1, 2005	2,673	5,167	14,519
Income and expense recognized in equity Dividends Issuance of common stock and share-based payment Purchase of common stock Re-issuance of treasury stock Other changes in equity		44 (36) 487	3,384 (1,201)
Balance at September 30, 2006	2,673	5,662	16,702
Balance at October 1, 2006	2,673	5,662	16,702
Income and expense recognized in equity Dividends Issuance of common stock and share-based payment Purchase of common stock Re-issuance of treasury stock Other changes in equity	70	1,593 (7) (1,168)	5,043 (1,292)
Balance at September 30, 2007	2,743	6,080	20,453
Balance at October 1, 2007	2,743	6,080	20,453
Income and expense recognized in equity Dividends Issuance of common stock and share-based payment Purchase of common stock Re-issuance of treasury stock		(1) (67)	4,009 (1,462)
Other changes in equity		(15)	(11)
Balance at September 30, 2008	2,743	5,997	22,989
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O Currency	ther compone Available- for-sale	ents of equity  Derivative		Treasury	Total equity attributable		
translation	financial	financial		shares	to shareholders of Siemens	Minority	Total
differences	assets	instruments	Total	at cost	AG	interest	equity
411	450	(89)	772	(1)	23,130	661	23,791
(320)	(354)	58	(616)		2,768 (1,201) 44	181 (144)	2,949 (1,345) 44
				(421) 422	(421) 386 487	4	(421) 386 491
91	96	(31)	156		25,193	702	25,895
91	96	(31)	156		25,193	702	25,895
(566)	30	100	(436)		4,607 (1,292) 1,663	265 (146)	4,872 (1,438) 1,663
				(101) 101	(101) 94 (1,168)	(190)	(101) 94 (1,358)
(475)	126	69	(280)		28,996	631	29,627
(475)	126	69	(280)		28,996	631	29,627
(314)	(122)	(237)	(673)		3,336 (1,462) (1)	159 (127)	3,495 (1,589) (1)
				(4,350) 348	(4,350) 281 (26)	(57)	(4,350) 281 (83)
(789)	4	(168)	(953)	(4,002)	26,774	606	27,380
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### **SIEMENS** Notes to Consolidated Financial Statements

SEGMENT INFORMATION (continuing operations)
As of and for the fiscal years ended September 30, 2008, 2007 and 2006 (in millions of )

	New orders (unaudited)			External revenue			<b>Intersegment revenue</b>		
	2008	2007	2006	2008	2007	2006	2008	2007	2006
Sectors									
Industry	42,795	39,095	36,821	36,908	34,976	32,607	1,177	1,083	1,051
Energy	33,428	28,543	21,001	22,191	19,875	16,565	386	434	382
Healthcare	11,779	10,271	9,334	11,116	9,798	8,164	54	53	63
Total Sectors	88,002	77,909	67,156	70,215	64,649	57,336	1,617	1,570	1,496
Equity Investments									
Cross-Sector Businesses									
Siemens IT Solutions									
and Services	5,272	5,156	5,574	3,845	3,988	4,466	1,480	1,372	1,227
Siemens Financial									
Services (SFS)	756	721	645	675	653	581	81	67	64
Reconciliation to									
consolidated financial									
statements									
Other Operations	2,478	2,830	4,068	2,072	2,516	3,427	398	368	517
Siemens Real Estate									
(SRE)	1,665	1,686	1,705	388	476	580	1,277	1,210	1,125
Corporate items and									
pensions	167	175	124	132	166	97	16	14	2
Eliminations, Corporate									
Treasury and other									
reconciling items	(4,845)	(4,561)	(4,328)				(4,869)	(4,601)	(4,431)
Siemens	93,495	83,916	74,944	77,327	72,448	66,487			

- (1) Profit of the Sectors as well as of Equity Investments, Siemens IT Solutions and Services and Other Operations is earnings before financing interest, certain pension costs and income taxes, whereas certain other items not considered performance indicative by Management may be excluded. Profit of SFS and SRE is Income before income taxes.
- (2) Assets of the Sectors as well as of Equity Investments, Siemens IT Solutions and Services and Other Operations is defined as Total assets less income tax assets, less non-interest bearing liabilities/provisions other than tax liabilities. Assets of SFS and SRE is Total assets.
- (3) *Free cash flow* represents net cash provided by (used in) operating activities less additions to intangible assets and property, plant and equipment. *Free cash flow* of the **Sectors, Equity Investments, Siemens IT Solutions and Services** and **Other Operations** primarily exclude income tax, financing interest and certain pension related

payments and proceeds. *Free cash flow* of **SFS**, a financial services business, and of **SRE** includes related financing interest payments and proceeds; income tax payments and proceeds of **SFS** and **SRE** are excluded.

(4) Amortization, depreciation and impairments contains amortization and impairments of intangible assets other than goodwill and depreciation and impairments of property, plant and equipment. **Siemens** Goodwill impairment and impairment of non-current available-for-sale financial assets and investments accounted for under the equity method amount to 108, 158 and 89 for the fiscal years ended September 30, 2008, 2007 and 2006, respectively.

Due to rounding, numbers presented may not add up precisely to totals provided.

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	Profit <sup>(1)</sup>			Assets <sup>(2)</sup>		Free cash flow <sup>(3)</sup>			Additions to intangible assets and property, plant and equipment		
2008	2007	2006	9/30/08	9/30/07	9/30/06	2008	2007	2006	2008	2007	200
3,861	3,521	2,618	12,000	11,836	8,916	3,757	3,342	2,031	1,248	1,051	1,1
1,434	1,818	1,084	1,670	3,367	3,697	2,940	2,513	758	681	426	4
1,225	1,323	988	13,257	8,234	4,975	1,195	1,380	893	541	444	3
6,520	6,662	4,690	26,927	23,437	17,588	7,892	7,235	3,682	2,470	1,921	1,9
95	(96)	234	5,587	5,009	1,069	148	84	90	,	,	,
144	252	(731)	241	253	18	156	18	(661)	158	204	2
286	329	306	11,328	8,912	10,543	(50)	108	71	564	558	4
(367)	(232)	(346)	(1,545)	(704)	(513)	(178)	(293)	(293)	99	166	1
356	228	115	3,489	3,091	3,221	(42)	(35)	(45)	259	196	2
(3,853)	(1,684)	(507)	(6,401)	(2,682)	(4,692)	(1,810)	(1,795)	(1,024)	41	88	
(307)	(358)	(343)	54,837	54,239	60,294	(377)	1,433		(49)	(66)	(
2,874	5,101	3,418	94,463	91,555	87,528	5,739	6,755	1,820	3,542	3,067	3,1

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (in millions of , except where otherwise stated and per share amounts)

## 1. Basis of presentation

The accompanying Consolidated Financial Statements present the operations of Siemens AG and its subsidiaries (the Company or Siemens). They are prepared in accordance with International Financial Reporting Standards and its interpretations effective as of September 30, 2008 as issued by the International Accounting Standards Board (IASB). Certain pronouncements have been early adopted, as described in Note 2.

The Consolidated Financial Statements include all information required by the IFRS as endorsed by the European Union.

Siemens prepares and reports its Consolidated Financial Statements in euros ( ). Siemens is a German based multinational corporation with a balanced business portfolio of activities predominantly in the field of electronics and electrical engineering (for further information see Note 37).

The Consolidated Financial Statements were authorised for issue by the Managing Board on November 21, 2008.

## **Financial statement presentation**

In fiscal 2008, Siemens rearranged its organization and, as a result, removed its previous component model reporting. For further information see Note 37.

## 2. Summary of significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these Consolidated Financial Statements.

Basis of consolidation The Consolidated Financial Statements include the accounts of Siemens AG and its subsidiaries which are directly or indirectly controlled. Control is generally conveyed by ownership of the majority of voting rights. Additionally, the Company consolidates special purpose entities (SPE s) when, based on the evaluation of the substance of the relationship with Siemens, the Company concludes that it controls the SPE. Associated companies are recorded in the Consolidated Financial Statements using the equity method of accounting. Companies in which Siemens has joint control are also recorded using the equity method.

Business combinations All business combinations are accounted for under the purchase method. The cost of an acquisition is measured at the fair value of the assets given and liabilities incurred or assumed at the date of exchange plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities assumed in a business combination (including contingent liabilities) are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Company s share of the identifiable net assets acquired is recorded as goodwill.

Associated companies Companies in which Siemens has the ability to exercise significant influence over operating and financial policies (generally through direct or indirect ownership of 20% to 50% of the voting rights) are recorded in the Consolidated Financial Statements using the equity method of accounting and are initially recognized at cost. The

excess of Siemens initial investment in associated companies over Siemens ownership percentage in the underlying net assets of those companies is attributed to certain fair value adjustments with the remaining portion recognized as goodwill. Goodwill relating to the acquisition of associated companies is included in the carrying amount of the investment and is not amortized but is tested for impairment as part of the overall investment in the associated company. Siemens share of its associated companies post-acquisition profits or losses is recognized in the income statement, and its share of post-acquisition movements in equity that have not been recognized in the associates profit or loss is recognized directly in equity. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment in the associated company. When Siemens

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

share of losses in an associated company equals or exceeds its interest in the associate, Siemens does not recognize further losses, unless it incurs obligations or makes payments on behalf of the associate. Material intercompany results arising from transactions between Siemens and its associated companies are eliminated to the extent of Siemens interest in the associated company.

Foreign currency translation The assets and liabilities of foreign subsidiaries, where the functional currency is other than the euro, are translated using period-end exchange rates, while the statements of income are translated using average exchange rates during the period. Differences arising from such translations are recognized within equity.

The exchange rates of the significant currencies of non-euro countries used in the preparation of the Consolidated Financial Statements were as follows:

		Year exchan 1 q into cur specified Septem	ge rate uoted rencies l below	in sp	ial average  1 quoted to currencie ecified belo Fiscal year	es
Currency	ISO Code	2008	2007	2008	2007	2006
U.S. Dollar	USD	1.430	1.418	1.507	1.333	1.230
British Pound	GBP	0.790	0.697	0.763	0.676	0.685

Revenue recognition Revenue is recognized for product sales when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the risks and rewards of ownership have been transferred to the customer, the amount of revenue can be measured reliably, and collection of the related receivable is reasonably assured. If product sales are subject to customer acceptance, revenue is not recognized until customer acceptance occurs. Revenues from construction-type projects are generally recognized under the percentage-of-completion method, based on the percentage of costs to date compared to the total estimated contract costs, contractual milestones or performance. Revenues from service transactions are recognized as services are performed. For long-term service contracts, revenues are recognized on a straight-line basis over the term of the contract or, if the performance pattern is other than straight-line, as the services are provided. Revenue from software arrangements is recognized at the time persuasive evidence of an arrangement exists, delivery has occurred, the amount of revenue can be measured reliably and collectibility is probable. Revenue from maintenance, unspecified upgrades or enhancements and technical support is allocated using the residual value method and is recognized over the period such items are delivered. If an arrangement to deliver software requires significant production, modification, or customization of software, the entire arrangement is accounted for under the percentage-of-completion method. Operating lease income for equipment rentals is recognized on a straight-line basis over the lease term. Interest is recognized using the effective interest method. Dividends are recognized when the right to receive payment is established. Royalties are recognized on an accrual basis in accordance with the substance of the relevant agreement.

Sales of goods and services sometimes involve the provision of multiple elements. In these cases, the Company determines whether the contract or arrangement contains more than one unit of accounting. An arrangement is separated if (1) the delivered element(s) has value to the customer on a stand-alone basis, (2) there is objective and reliable evidence of the fair value of the undelivered element(s) and (3), if the arrangement includes a general right of return relative to the delivered element(s), delivery or performance of the undelivered element(s) is considered probable and substantially in the control of the Company. If all three criteria are fulfilled, the appropriate revenue recognition convention is then applied to each separate unit of accounting. Generally, the total arrangement consideration is allocated to the separate units of accounting based on their relative fair values. In cases where there is objective and reliable fair value evidence of the undelivered elements but not for one or more of the delivered

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## **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

elements, the residual method is used, i.e. the amount allocated to delivered elements equals the total arrangement consideration less the aggregate fair value of the undelivered elements. Objective and reliable fair values are sales prices for the component when it is regularly sold on a stand-alone basis or third-party prices for similar components. If the three criteria are not met, revenue is deferred until such criteria are met or until the period in which the last undelivered element is delivered. The amount allocable to the delivered elements is limited to the amount that is not contingent upon delivery of additional elements or meeting other specified performance conditions.

Product-related expenses and losses from onerous contracts Provisions for estimated costs related to product warranties are recorded in Cost of goods sold and services rendered at the time the related sale is recognized, and are established on an individual basis, except for the standard product business. The estimates reflect historic trends of warranty costs, as well as information regarding product failure experienced during construction, installation or testing of products. In the case of new products, expert opinions and industry data are also taken into consideration in estimating product warranty provisions. Expected losses from onerous contracts are recognized in the period when the current estimate of total contract costs exceeds contract revenue.

Research and development costs Costs of research activities undertaken with the prospect of gaining new scientific or technical knowledge and understanding are expensed as incurred.

Costs for development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, are capitalized if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and Siemens intends, and has sufficient resources, to complete development and to use or sell the asset. The costs capitalized include the cost of materials, direct labour and directly attributable general overhead expenditure that serves to prepare the asset for use. Such capitalized costs are included in *Other intangible assets* as other internally generated intangible assets (see Note 17). Other development costs are expensed as incurred. Capitalized development costs are stated at cost less accumulated amortization and impairment losses with an amortization period of generally three to five years.

*Earnings per share* Basic earnings per share is computed by dividing income from continuing operations, income from discontinued operations and net income, all attributable to ordinary shareholders of Siemens AG by the weighted average shares outstanding during the year. Diluted earnings per share is calculated by assuming conversion or exercise of all potentially dilutive securities, stock options and stock awards.

Goodwill Goodwill is not amortized, but instead tested for impairment annually, as well as whenever there are events or changes in circumstances (triggering events) which suggest that the carrying amount may not be recoverable. Goodwill is carried at cost less accumulated impairment losses.

The goodwill impairment test is performed at the level of cash-generating unit or groups of cash-generating units which represent the lowest level at which goodwill is monitored for internal management purposes.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the (groups) of cash-generating unit(s) that are expected to benefit from the synergies of the business combination. If the carrying amount of the division, to which the goodwill is allocated, exceeds its recoverable amount goodwill allocated to this division is reduced accordingly. The recoverable amount is the higher of the division s fair value less costs to sell and its value in use. Siemens generally determines the recoverable amount of a division based on its fair value less costs to

sell. These values are generally determined based on discounted cash flow calculations. Impairment losses on goodwill are not reversed in future periods if the recoverable amount exceeds the carrying amount of the (group of) cash-generating unit(s) to which the goodwill is allocated (see Note 16 for further information).

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Other intangible assets Other intangible assets consist of software and other internally generated intangible assets, patents, licenses and similar rights. The Company amortizes intangible assets with finite useful lives on a straight-line basis over their respective estimated useful lives to their estimated residual values. Estimated useful lives for software, patents, licenses and other similar rights generally range from three to five years, except for intangible assets with finite useful lives acquired in business combinations. Intangible assets acquired in business combinations primarily consist of customer relationships and technology. Weighted average useful lives in specific acquisitions ranged from nine to twenty-two years for customer relationships and from seven to twelve years for technology. Intangible assets which are determined to have indefinite useful lives as well as intangible assets not yet available for use are not amortized, but instead tested for impairment at least annually (see Note 17 for further information).

*Property, plant and equipment* Property, plant and equipment is valued at cost less accumulated depreciation and impairment losses. If the costs of certain components of an item of property, plant and equipment are significant in relation to the total cost of the item, they are accounted for and depreciated separately. Depreciation expense is recognized using the straight-line method. Costs of construction of qualifying long-term assets include capitalized interest, which is amortized over the estimated useful life of the related asset. The following useful lives are assumed:

Factory and office buildings
Other buildings
Technical machinery & equipment
Furniture & office equipment
Equipment leased to others

20 to 50 years 5 to 10 years 5 to 10 years generally 5 years generally 3 to 5 years

Impairment of property, plant and equipment and other intangible assets with finite useful lives. The Company reviews property, plant and equipment and other intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets is measured by the comparison of the carrying amount of the asset to the recoverable amount, which is the higher of the asset s value in use and its fair value less costs to sell. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds their recoverable amount. If the fair value cannot be determined, the assets—value in use is applied as their recoverable amount. The assets—value in use is measured by discounting their estimated future cash flows. If there is an indication that the reasons which caused the impairment no longer exist, Siemens would consider the need to reverse all or a portion of the impairment.

The Company s property, plant and equipment and other intangible assets to be disposed of are recorded at the lower of carrying amount or fair value less costs to sell and depreciation is ceased.

Discontinued operations Discontinued operations are reported when a component of an entity comprising operations and cash flows that can be clearly distinguished, operationally and for financial reporting purposes, from the rest of the entity is classified as held for sale or has been disposed of, if the component either (a) represents a separate major line of business or geographical area of operations or (b) is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations or (c) is a subsidiary acquired exclusively with a view to resale.

*Income taxes* The Company applies IAS 12, *Income Taxes*. Under the liability method of IAS 12, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the income statement, unless related to items directly recognized in equity, in the period the new laws are substantively enacted. Deferred tax assets are

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## **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

recognized to the extent that it is probable that future taxable income will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilized.

*Inventories* Inventory is valued at the lower of acquisition or production cost or net realizable value, cost being generally determined on the basis of an average or first-in, first-out method. Production costs comprise direct material and labor and applicable manufacturing overheads, including depreciation charges. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

*Provisions* A provision is recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect is material, provisions are recognized at present value by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money. Provisions for onerous contracts are measured at the lower of the expected cost of fulfilling the contract and the expected cost of terminating the contract. Additions to provisions are generally recognized in the income statement. The present value of legal obligations associated with the retirement of property, plant and equipment (asset retirement obligations) that result from the acquisition, construction, development or normal use of an asset is added to the carrying amount of the associated asset. The additional carrying amount is depreciated over the life of the asset. If the asset retirement obligation is settled for other than the carrying amount of the liability, the Company recognizes a gain or loss on settlement.

*Restructuring charges* are recognized in the period incurred and when the amount is reasonably estimable. Termination benefits are recognised as a liability and an expense when the entity is demonstrably committed, through a formal termination plan, to either provide termination benefits as a result of an offer made in order to encourage voluntary redundancy or terminate employment before the normal retirement date.

Financial instruments A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. Financial assets of the Company mainly include cash and cash equivalents, available-for-sale financial assets, trade receivables, loans receivable, finance lease receivables and derivative financial instruments with a positive fair value. Cash and cash equivalents are not included within the category available-for-sale financial assets as these financial instruments are not subject to value fluctuation within the company. Siemens does not make use of the category held to maturity. Financial liabilities of the Company mainly comprise notes and bonds, loans from banks, commercial paper, trade payables, finance lease payables and derivative financial instruments with a negative fair value. Siemens does not make use of the option to designate financial assets or financial liabilities at fair value through profit or loss at inception (Fair Value Option). Based on their nature, financial instruments are classified as financial assets and financial liabilities measured at cost or amortized cost and financial assets and financial liabilities measured at fair value. See Notes 31 and 32 for further information.

Financial instruments are recognized on the balance sheet when Siemens becomes a party to the contractual obligations of the instrument. For regular way purchases or sales of financial assets, i.e. purchases or sales under a contract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the marketplace concerned, the trade date is applied.

Initially, financial instruments are recognized at their fair value. Transaction costs directly attributable to the acquisition or issue of financial instruments are only recognized in determining the carrying amount, if the financial

instruments are not measured at fair value through profit or loss. Finance lease receivables are recognized at an amount equal to the net investment in the lease. Subsequently, financial assets and liabilities are measured according to the category cash and cash equivalents, available-for-sale financial assets, loans and receivables, financial liabilities measured at amortized cost or financial assets and liabilities classified as held for trading to which they are assigned.

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

*Cash and cash equivalents* The Company considers all highly liquid investments with less than three months maturity from the date of acquisition to be cash equivalents. Cash and cash equivalents are measured at cost.

Available-for-sale financial assets Investments in equity instruments, debt instruments and fund shares are all classified as available-for-sale financial assets. They are accounted for at fair value if reliably measurable, with unrealized gains and losses included in *Other components of equity*, net of applicable deferred income taxes. Equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are recorded at cost.

When available-for-sale financial assets incur a decline in fair value below acquisition cost and there is objective evidence that the asset is impaired, the cumulative loss that has been recognized in equity is removed from equity and recognized in the Consolidated Statements of Income. The Company considers all available evidence such as market conditions and prices, investee-specific factors and the duration and the extent to which fair value is less than acquisition cost in evaluating potential impairment of its available-for-sale financial assets. An impairment loss may be reversed in subsequent periods for debt instruments, if the reasons for the impairment no longer exist.

Loans and receivables Financial assets classified as loans and receivables are measured at amortized cost using the effective interest method less any impairment losses. Impairment losses on trade and other receivables are recognized using separate allowance accounts. See Note 3 for further information regarding the determination of impairment. Loans and receivables bearing no or lower interest rates compared to market rates with a maturity of more than one year are being discounted.

*Financial liabilities* Siemens measures financial liabilities, except for derivative financial instruments, at amortized cost using the effective interest method.

Derivative financial instruments Derivative financial instruments, such as foreign currency exchange contracts and interest rate swap contracts, are measured at fair value. Derivative instruments are classified as held for trading unless they are designated as hedging instruments, for which hedge accounting is applied. Changes in the fair value of derivative financial instruments are recognized periodically either in net income or, in the case of a cash flow hedge, in *Other components of equity*, net of applicable deferred income taxes. Certain derivative instruments embedded in host contracts are also accounted for separately as derivatives.

Fair value hedges The carrying amount of the hedged item is adjusted by the gain or loss attributable to the hedged risk. Where an unrecognized firm commitment is designated as the hedged item, the subsequent cumulative change in its fair value is recognized as a separate financial asset or liability with corresponding gain or loss recognized in net income.

For hedged items carried at amortized cost, the adjustment is amortized such that it is fully amortized by maturity of the hedged item. For hedged firm commitments the initial carrying amount of the assets or liabilities that result from meeting the firm commitments are adjusted to include the cumulative changes in the fair value that were previously recognized as separate financial assets or liabilities.

Cash flow hedges The effective portion of changes in the fair value of derivative instruments designated as cash flow hedges are recognized in *Other components of equity*, net of applicable deferred income taxes, and any ineffective

portion is recognized immediately in net income. Amounts accumulated in equity are reclassified into net income in the same periods in which the hedged item affects net income (see Note 32 for further information).

Share-based payment As permitted under IFRS 1, First-time Adoption of International Financial Reporting Standards, IFRS 2, Share-based Payment, has not been retrospectively applied to all share-based payment awards. This exemption has been applied for all equity awards which were granted prior to November 7, 2002, as well as those equity awards granted prior to October 1, 2003, which vested before January 1, 2005. IFRS 2 distinguishes between cash-settled and equity-settled share-based payment transactions. For both types, the fair value is measured

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

at grant date and the compensation expense is allocated over the period during which the employees become unconditionally entitled to the awards. Cash-settled awards are remeasured at fair value on each reporting date until the award is settled. Siemens uses an option pricing model to determine the fair value of its share-based payment plans. See Note 34 for further information on share-based payment transactions.

*Prior year information* The presentation of certain prior year information has been reclassified to conform to the current year presentation.

## Recently adopted accounting pronouncements

In August 2005, the International Accounting Standards Board (IASB) issued IFRS 7, *Financial Instruments: Disclosures*. This standard requires extensive disclosures about the significance of financial instruments for an entity s financial position and results of operations, and qualitative and quantitative disclosures on the nature and extent of risks arising from financial instruments. The standard is effective for fiscal periods beginning on or after January 1, 2007. Siemens decided to early adopt IFRS 7 in its 2006 financial statements. IFRS 7 was also considered in determining the presentation of items on the face of the Consolidated Balance Sheets and the Consolidated Statements of Income.

In November 2006, the IASB issued *IFRS 8, Operating Segments*, which replaces IAS 14, *Segment Reporting*. IFRS 8 requires an entity to report financial and descriptive information about its reportable segments. Reportable operating segments are components of an entity or aggregations of operating segments that meet specified criteria and for which separate financial information is available that is evaluated regularly by the entity schief operating decision maker in allocating resources and in assessing performance. Generally, financial information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments. IFRS 8 is effective for fiscal periods beginning on or after January 1, 2009. However, Siemens decided to early adopt IFRS 8 in the first quarter of fiscal 2007.

In November 2006, International Financial Reporting Interpretation Committee (IFRIC) 12 *Service Concession Arrangements* was issued, which provides guidance to private sector entities on certain recognition and measurement issues that arise in accounting for public-to-private service concession arrangements. In the past, Siemens interpreted existing standards in accordance with IFRIC 12. Accordingly, IFRIC 12 did not have a material impact on the Company s Consolidated Financial Statements.

## Recent accounting pronouncements, not yet adopted

The following pronouncements have been issued by the IASB. These standards are not yet endorsed by the EU and have not yet been adopted by the Company. The Company is still evaluating the potential effects of these pronouncements on its Consolidated Financial Statements and will determine an adoption date.

In September 2007, the International Accounting Standards Board (IASB) issued IAS 1, *Presentation of Financial Statements: A Revised Presentation (IAS 1 revised)*. IAS 1 revised replaces IAS 1, *Presentation of Financial Statements (revised in 2003)*, as amended in 2005. The revision is aimed at improving users—ability to analyze and compare the information given in financial statements. IAS 1 revised sets overall requirements for the presentation of financial statements, guidelines for their structure and minimum requirements for their content. The new standard is

effective for fiscal periods beginning on or after January 1, 2009, early adoption being permitted.

In January 2008, the IASB published the amended standards IFRS 3, *Business Combinations* (IFRS 3 (2008)) and IAS 27, *Consolidated and Separate Financial Statements* (IAS 27 (2008)).

IFRS 3 (2008) reconsiders the application of acquisition accounting for business combinations. Major changes relate to the measurement of non-controlling interests, the accounting for business combinations achieved in stages as well as the treatment of contingent consideration and acquisition-related costs. Based on the new regulation, non-

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## **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

controlling interests may be measured at their fair value (full-goodwill-methodology) or at the proportional fair value of assets acquired and liabilities assumed. In business combinations achieved in stages, any previously held equity interest in the acquiree is remeasured to its acquisition date fair value. Any changes to contingent consideration classified as a liability at the acquisition date are recognized in profit and loss. Acquisition-related costs are expensed in the period incurred.

Major changes in relation to IAS 27 (2008) relate to the accounting for transactions which do not result in a change of control as well as to those leading to a loss of control. If there is no loss of control, transactions with non-controlling interests are accounted for as equity transactions not affecting profit and loss. At the date control is lost, any retained equity interests are remeasured to fair value. Based on the amended standard, non-controlling interests may show a deficit balance since both profits and losses are allocated to the shareholders based on their equity interests.

The amended standards are effective for business combinations in annual periods beginning on or after July 1, 2009.

In January 2008, the IASB issued an amendment to IFRS 2, *Share-based Payment, Vesting Conditions and Cancellations*. The amendment clarifies that vesting conditions are service conditions and performance conditions only. Other features of a share-based payment are not vesting conditions. It also specifies that all cancellations, whether by the entity or by other parties, should receive the same accounting treatment. The amended IFRS 2 is effective for annual periods beginning on or after January 1, 2009.

## 3. Management estimates and judgments

Siemens consolidated financial statements are prepared in accordance with IFRS. Siemens significant accounting policies, as described in Note 2 are essential to understanding the Company s results of operations, financial positions and cash flows. Certain of these accounting policies require critical accounting estimates that involve complex and subjective judgments and the use of assumptions, some of which may be for matters that are inherently uncertain and susceptible to change. Such critical accounting estimates could change from period to period and have a material impact on the Company s results of operations, financial positions and cash flows. Critical accounting estimates could also involve estimates where management reasonably could have used a different estimate in the current accounting period. Management cautions that future events often vary from forecasts and that estimates routinely require adjustment.

Revenue Recognition on Construction Contracts The Company s Sectors, particularly Energy and Industry, conduct a significant portion of their business under construction contracts with customers. The Company generally accounts for construction projects using the percentage-of-completion method, recognizing revenue as performance on a contract progresses. This method places considerable importance on accurate estimates of the extent of progress towards completion. Depending on the methodology to determine contract progress, the significant estimates include total contract costs, remaining costs to completion, total contract revenues, contract risks and other judgments.

Management of the operating Divisions continually review all estimates involved in such construction contracts and adjusts them as necessary. The Company also uses the percentage-of-completion method for projects financed directly or indirectly by Siemens. In order to qualify for such accounting, the credit quality of the customer must meet certain minimum parameters as evidenced by the customer s credit rating or by a credit analysis performed by Siemens Financial Services (SFS), which performs such reviews on behalf of the Company s Managing Board. At a minimum, a customer s credit rating must be single B from external rating agencies, or an equivalent SFS-determined rating. In

cases where the credit quality does not meet such standards, the Company recognizes revenue for construction contracts and financed projects based on the lower of cash if irrevocably received, or contract completion. The Company believes the credit factors used provide a reasonable basis for assessing credit quality.

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Trade and other Receivables The allowance for doubtful accounts involves significant management judgment and review of individual receivables based on individual customer creditworthiness, current economic trends and analysis of historical bad debts on a portfolio basis. For the determination of the country-specific component of the individual allowance, we also consider country credit ratings, which are centrally determined based on information from external rating agencies. Regarding the determination of the valuation allowance derived from a portfolio-based analysis of historical bad debts, a decline of receivables in volume results in a corresponding reduction of such provisions and vice versa. As of September 30, 2008 and 2007, Siemens recorded a total valuation allowance for accounts receivable of 1,013 million and 895 million, respectively. Siemens also selectively assists customers through arranging financing from various third-party sources, including export credit agencies, in order to be awarded supply contracts. In addition, the Company provides direct vendor financing and grants guarantees to banks in support of loans to Siemens customers when necessary and deemed appropriate.

Impairment Siemens tests at least annually whether goodwill has suffered any impairment, in accordance with its accounting policy. The determination of the recoverable amount of a division to which goodwill is allocated involves the use of estimates by management. The recoverable amount is the higher of the division s fair value less costs to sell and its value in use. The Company generally uses discounted cash flow based methods to determine these values. These discounted cash flow calculations use five-year projections that are based on the financial budgets approved by management. Cash flow projections take into account past experience and represent management s best estimate about future developments. Cash flows after the planning period are extrapolated using individual growth rates. Key assumptions on which management has based its determination of fair value less costs to sell and value in use include estimated growth rates, weighted average cost of capital and tax rates. These estimates, including the methodology used, can have a material impact on the respective values and ultimately the amount of any goodwill impairment. Likewise, whenever property, plant and equipment and other intangible assets are tested for impairment, the determination of the assets recoverable amount involves the use of estimates by management and can have a material impact on the respective values and ultimately the amount of any impairment.

Employee Benefit Accounting Obligations for pension and other post-employment benefits and related net periodic benefit costs are determined in accordance with actuarial valuations. These valuations rely on key assumptions including discount rates, expected return on plan assets, expected salary increases, mortality rates and health care trend rates. The discount rate assumptions reflect the rates available on high-quality fixed-income investments of appropriate duration at the balance sheet date. Expected returns on plan assets assumptions are determined on a uniform basis, considering long-term historical returns and asset allocations. Due to changing market and economic conditions the underlying key assumptions may differ from actual developments and may lead to significant changes in pension and other post-employment benefit obligations. Such differences are recognized in full directly in equity in the period in which they occur without affecting profit or loss. For a discussion of the current funding status and a sensitivity analysis with respect to the impact of certain critical assumptions on the net periodic benefit cost see Note 24.

Siemens has implemented and will continue to run restructuring projects, such as the SG&A program announced in fiscal year 2008. The program will result in a reduction of primarily administrative workforce. Costs in conjunction with terminating employees and other exit costs are subject to significant estimates and assumptions. See Note 5 for further information.

**Provisions** Significant estimates are involved in the determination of provisions related to onerous contracts, warranty costs and legal proceedings. A significant portion of the business of certain operating divisions is performed pursuant to long-term contracts, often for large projects, in Germany and abroad, awarded on a competitive bidding basis. Siemens records a provision for onerous sales contracts when current estimates of total contract costs exceed expected contract revenue. Such estimates are subject to change based on new information as projects progress toward completion. Onerous sales contracts are identified by monitoring the progress of the project and updating the estimate of total contract costs which also requires significant judgment relating to

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

achieving certain performance standards, for example in the IT service business, the Mobility Division and the Energy Sector as well as estimates involving warranty costs.

Siemens is subject to legal and regulatory proceedings and government investigations in various jurisdictions. These proceedings are, amongst others, related to the area of competition law and to possible breaches of anticorruption legislation in Germany, the Foreign Corrupt Practices Act in the United States and similar legislation in other countries. Such proceedings may result in criminal or civil sanctions, penalties or disgorgements against the Company. If it is more likely than not that an obligation of the Company exists and will result in an outflow of resources, a provision is recorded if the amount of the obligation can be reliably estimated. Regulatory and legal proceedings as well as government investigations often involve complex legal issues and are subject to substantial uncertainties. Accordingly, management exercises considerable judgment in determining whether it is more likely than not that such a proceeding will result in an outflow of resources and whether the amount of the obligation can be reliably estimated. The Company periodically reviews the status of these proceedings with both inside and outside counsel. These judgments are subject to change as new information becomes available. The required amount of a provision may change in the future due to new developments in the particular matter. Revisions to estimates may significantly affect results of future operations. Upon resolution of any legal or regulatory proceeding or government investigation, Siemens may incur charges in excess of the recorded provisions for such matters. It can not be excluded that the financial condition or results of operations of Siemens will be materially affected by an unfavorable outcome of legal or regulatory proceedings or government investigations. See Note 30 for further information.

## 4. Acquisitions, dispositions and discontinued operations

## a) Acquisitions

During the years ended September 30, 2008, 2007 and 2006, the Company completed a number of acquisitions. These acquisitions have been accounted for under the purchase method and have been included in the Company s Consolidated Financial Statements since the date of acquisition.

## aa) Acquisitions in fiscal 2008

At the beginning of November 2007, Siemens completed the acquisition of Dade Behring Holdings, Inc. (Dade Behring), USA, a leading manufacturer and distributor of diagnostic products and services to clinical laboratories. Dade Behring, which was consolidated as of November 2007 will be integrated into Sector Healthcare s Diagnostics division and complements the acquisitions of Diagnostic Products Corporation and Bayer Diagnostics. The aggregate consideration, including the assumption of debt, amounts to approximately 4.9 billion (including 69 cash acquired). The company has not yet finalized the purchase price allocation. Based on the preliminary purchase price allocation, approximately 1,171 was allocated to intangible assets subject to amortization and approximately 3,349 was recorded as goodwill. Of the 1,171 intangible assets, 955 was allocated to customer relationships, 116 to trademarks and 74 to patented and unpatented technology.

In fiscal 2008, Siemens completed the acquisitions of a number of entities which are not significant individually including BJC, Spain, a supplier of switches and socket-outlets at Sector Industry, Building Technologies Division; Innotec, a leading software provider for lifecycle management solutions at Sector Industry s Industry Automation division; and the rolling mill technology specialist Morgan Construction Co., USA, at Sector Industry, Industry

Solutions Division. The combined preliminary purchase price of these acquisitions amounts to 302.

ab) Acquisitions in fiscal 2007

On January 2, 2007, Siemens completed the acquisition of the diagnostic division of Bayer Aktiengesellschaft (Bayer). The acquisition, which was consolidated as of January 2007, was integrated into Sector Healthcare s

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Diagnostics division. The purchase price, payable in cash, amounts to 4.4 billion (including 185 cash acquired). Based on the final purchase price allocation, 753 was allocated to intangible assets subject to amortization and 2,735 to goodwill. Of the 753 intangible assets, 573 relate to customer relationships with a weighted average useful life of 14 years and 139 to trademarks and tradenames with a weighted average useful life of 10 years.

On May 4, 2007, Siemens completed the acquisition of U.S.-based UGS Corp. (UGS), one of the leading providers of product lifecycle management (PLM) software and services for manufacturers. UGS was integrated into Sector Industry s division Industry Automation and consolidated as of May 2007. The acquisition enables Siemens to provide an end-to-end software and hardware portfolio for manufacturers encompassing the complete lifecycle of products and production facilities. The acquisition costs including the assumption of debt, amount to 2.752 billion (including 75 cash acquired). Based on the final purchase price allocation, 1,094 was allocated to intangible assets subject to amortization and approximately 1,983 was recorded as goodwill. Of the 1,094 intangible assets, 294 relate to customer relationships with a weighted average useful life of 12 years and 718 to technology with a weighted average useful life of 7 years.

## ac) Acquisitions in fiscal 2006

In the fourth quarter of fiscal 2006, Siemens completed the acquisition of all of the shares of the immunodiagnostics provider DPC. The acquisition, which is integrated into Sector Healthcare s, Diagnostics division, enables Siemens to expand its existing healthcare solutions portfolio. Acquisition costs were payable in cash and amounted to 1,416 (including 94 cash acquired). DPC is consolidated as of August 2006. The purchase price allocation resulted in 267 intangible assets subject to amortization and 774 goodwill. Of the 267 intangible assets, 196 relate to customer relationships with a weighted average useful life of 11 years and 54 to trademarks and tradenames with a weighted average useful life of 10 years.

In fiscal 2006, the Company acquired a number of other entities, which are also not significant individually, including the coal gasification business of the Swiss Sustec-Group, Wheelabrator Air Pollution Control, Inc., USA, a supplier of air pollution control and reduction products and solutions for the coal-fired power and industrial markets, both Sector Energy, Fossil Power Generation division; Electrium Limited, UK, a vendor of electrical installation systems and Bewator, Sweden, a supplier of products and systems for access control solutions, both belonging to Sector Industry, Building Technology division. The combined purchase price of these acquisitions amounts to 416.

The Company made certain other acquisitions during the years ended September 30, 2008, 2007 and 2006, which did not have a significant effect on the Consolidated Financial Statements.

## b) Dispositions and Discontinued Operations

Siemens VDO Automotive (SV) discontinued operation

At the beginning of December 2007, Siemens sold its SV activities to Continental AG, Hanover, Germany for a sales price of approximately 11.4 billion. The transaction resulted in a preliminary gain, net of related costs of 5,522, which is included in discontinued operations. The historical results of SV are reported as discontinued operations in the Consolidated Statements of Income for all periods presented.

## **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

The assets and liabilities of SV were presented as held for disposal on the balance sheet as of September 30, 2007 and measured at the lower of their carrying amount and fair value less costs to sell. The carrying amounts of the major classes of assets and liabilities of SV were as follows:

	September 30, 2007
Trade and other receivables	1,917
Inventories	989
Goodwill	1,543
Property, plant and equipment	2,030
Deferred tax assets	1,334
Other assets*	1,291
Assets classified as held for disposal	9,104
Trade payables	1,402
Current provisions	245
Other current liabilities	596
Pension plans and similar commitments	359
Other liabilities	445
Liabilities associated with assets classified as held for disposal	3,047

<sup>\*</sup> As of September 30, 2007, this caption includes 185 of cash and cash equivalents.

The net results of SV reported in the Consolidated Statements of Income consist of the following components:

	Year ended September 30,		
	2008	2007	2006
Revenue	1,842	10,324	10,017
Costs and expenses, including gain on disposal	3,553	(9,744)	(9,449)
Income from discontinued operations before income taxes	5,395	580	568
Income taxes	65	(1,130)	(158)
Income from discontinued operations, net of income taxes	5,460	(550)	410

As a result of taxable reorganizations in fiscal 2007, prior to the completion of the sale, no disposal gain related income taxes arose on the disposal of SV in December 2007.

Former operating segment Communications (Com) discontinued operation

The historical results of the former operating segment Communications (Com), with the exception of certain business activities which became part of Other Operations are reported as discontinued operations in the Company's Consolidated Statements of Income for all periods presented. The Com activities previously included the Mobile Devices (MD) business, which was sold in fiscal 2005, the carrier-related operations which were contributed to Nokia Siemens Networks B.V., The Netherlands (NSN) in April 2007 and Siemens Enterprise Communications (SEN) of which 51% were sold as of September 30, 2008.

In April 2007, Siemens contributed its carrier-related operations and Nokia Corporation (Nokia), Finland contributed its Networks Business Group into NSN, in exchange for shares in NSN. Siemens and Nokia each own an economic share of approximately 50% of NSN. The transaction resulted in a preliminary non-cash pre-tax gain of 1,627 which is included in discontinued operations.

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Siemens has the ability to exercise significant influence over operating and financial policies of NSN and beginning April 2007, reports its equity interest in NSN in *Investments accounted for using the equity method* and its share of income (loss) in NSN in *Income* (loss) from investments accounted for using the equity method, net (see Note 8).

At the end of September 2008, Siemens sold a 51% stake in SEN to The Gores Group, a U.S.-based financial and operational management firm. The Gores Group will contribute two businesses into Enterprise Networks Holdings B.V., The Netherlands (EN), which will complement the business of SEN. The transaction resulted in a preliminary loss of 1,015, which is included in discontinued operations. The historical results of SEN are reported as discontinued operations in the Consolidated Statements of Income for all periods presented.

Siemens has the ability to exercise significant influence over operating and financial policies of EN and beginning September 30, 2008 reports its equity interest in EN in *Investments accounted for using the equity method* (see Note 19).

The assets and liabilities of SEN (and also certain amounts relating to the carrier-related operations) are presented as held for disposal on the balance sheet as of September 30, 2007 and measured at the lower of their carrying amount and fair value less costs to sell. As of September 30, 2007 the carrying amounts of the major classes of assets and liabilities were as follows:

	September 30, 2007
Cash and cash equivalents*	750
Trade and other receivables	572
Inventories	246
Goodwill	
Property, plant and equipment	6
Other financial assets	265
Other assets	281
Assets classified as held for disposal	2,120
Trade payables	388
Current provisions	67
Pension plans and similar commitments	148
Payroll and social security taxes	101
Other liabilities	694
Liabilities associated with assets classified as held for disposal	1,398

<sup>\*</sup> As of September 30, 2007, this caption also includes a portion still related to the carrier-related operations.

### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

The net results of discontinued operations presented in the Consolidated Statements of Income reflecting the former Com activities consist of the following components:

	Year ended September 30,		
	2008	2007	2006
Revenue	3,155	7,576	13,428
Costs and expenses	(3,592)	(8,086)	(13,294)
Loss on measurement to fair value less costs to sell	(88)	(567)	
Gain (loss) related to the contribution of the carrier-related			
operations to NSN	(12)	1,627	
Loss on disposal of the SEN business	(1,015)		
Income (loss) from discontinued operations before income taxes	(1,552)	550	134
Income taxes corresponding to ordinary activities including the			
measurement to fair value less costs to sell	59	196	159
Income taxes corresponding to the gain (loss) related to the			
contribution of the carrier-related operations to NSN	7	(67)	
Income taxes corresponding to the loss related to the contribution			
of the Siemens Enterprise Business to EN	53		
Income (loss) from discontinued operations, net of income taxes	(1,433)	679	293

Discontinued operations in fiscal 2008, 2007 and 2006 include charges pursuant to the terms of the MD disposal transaction, including substantial effects stemming from the insolvency of BenQ Mobile GmbH & Co. OHG, Germany.

In fiscal 2008, the loss on disposal of the SEN business was substantially non tax deductible. The income tax benefit from ordinary activities for fiscal year 2007 is impacted by goodwill impairment and tax reserves. The carve-out of the Com business is mainly tax-free. In fiscal 2006, the tax benefit includes tax benefits generated on pre-tax losses in jurisdictions with higher statutory income tax rates that were only partially offset by income tax expense generated on pre-tax income in jurisdictions with lower statutory income tax rates.

## Other Dispositions:

At the end of May 2008, the Company sold its Wireless Modules Business, which was part of the Sector Industry s Division Industry Automation. The transaction resulted in a pre-tax gain of 131, net of related costs, which is included in *Other operating income*.

At the end of July 2008, the Sector Industry s Division Osram completed the sale of its Global Tungsten & Powders unit. The transaction resulted in a pre-tax gain of 130, net of related costs, which is included in *Other operating income*.

At the beginning of October 2006, the Company sold Siemens Dispolok GmbH, Germany, which was part of the Sector Industry s Mobility Division, to Mitsui Group. The transaction resulted in a pre-tax gain, net of related costs of 76, which is included in *Other operating income*.

In the fourth quarter of fiscal 2006, Siemens closed the divestiture of a significant portion of its Dematic business, previously reported in Other Operations, to Triton Managers II Limited based in Jersey. The disposal loss on the transaction amounted to a total of 32 and is reported in *Other operating expense*.

At the beginning of April 2006, the former operating segment Siemens Business Services (SBS) closed the sale of its Product Related Services (PRS) business to Fujitsu Siemens Computers (Holding) BV.

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

At the end of September 2008, Siemens classified its investment in Fujitsu Siemens Computers (Holding) BV (FSC) reported up to that date in *Investments accounted for using the equity method* as *assets classified as held for disposal* (see Note 41 subsequent events).

The consolidated balance sheets as of September 30, 2008 and 2007 include assets of 809 and 308 and liabilities of 566 and 97, respectively, of liabilities classified as held for disposal relating to minor transactions not presented as discontinued operations.

## 5. Restructuring expense

Siemens has implemented and will continue to run various restructuring projects, such as the SG&A program initiated in fiscal 2008, aimed at reducing marketing, selling, general and administrative expense (SG&A) by approximately 1.2 billion by the year 2010. The reductions are mainly expected to be achieved by cutbacks in SG&A-related jobs, cutting expenses for IT infrastructure and consultants and bundling and streamlining the number of Siemens legally separate companies and regional entities. Restructuring costs under the SG&A program as well as related to the program incurred in fiscal 2008 primarily consist of termination benefits of 1,081 in conjunction with an offer made to employees in the form of severance payments, partial and early retirement costs and costs for transfer companies (e.g. the German Betriebsorganisatorische eigenständige Einheit (BeE)), among other employee related costs. Restructuring costs also comprises termination related costs. In fiscal 2008, Restructuring costs for the SG&A project are recorded in *Income (loss) from continuing operations before income taxes*. As of September 30, 2008, *Other current liabilities* include the majority of SG&A project-related costs. SG&A project-related termination benefits, incurred in fiscal 2008, are reported in Corporate items and pensions.

## 6. Other operating income

	Year ended September 30,		ber 30,
	2008	2007	2006
Gains on sales of property, plant and equipment and intangibles	314	289	208
Gains on disposals of businesses	447	196	54
Other	286	195	367
	1,047	680	629

Gains on disposals of businesses in fiscal 2008 include a 131 gain from the sale of the Wireless Modules Business and a 130 gain from the disposal of the Global Tungsten & Powders unit, both at the Industry Sector. Fiscal 2007, includes a gain on the sale of Siemens Dispolok GmbH (see Note 4 for further information).

Other in fiscal 2006 includes a gain of 70 related to the settlement of an arbitration proceeding.

## 7. Other operating expense

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	Year ended September 30,		
	2008	2007	2006
Losses on disposals of businesses	(112)	(48)	(109)
Impairment of goodwill (see Note 16)	(78)	(60)	
Losses on sales of property, plant and equipment and intangibles	(49)	(86)	(40)
Other	(1,989)	(859)	(111)
	(2,228)	(1,053)	(260)

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Other in fiscal 2008, comprises approximately 1 billion in estimated fines (see Note 25) in connection with ongoing settlement negotiations of legal matters with authorities in Germany and the U.S. and 430 in fees for outside advisors engaged in connection with investigations into alleged violations of anti-corruption laws and related matters as well as remediation activities (see Note 30). Other in fiscal 2008 also includes 390 in connection with a not-for-profit foundation set up by Siemens in fiscal 2008. The foundation is aimed at sponsoring science and research, art, educational, cultural, charitable, environmental and other social responsibility-related purposes. Siemens contributed 390 in cash to the foundation in fiscal 2008. Of the 390, 300 is to remain in the foundation and 90 shall be used to serve the foundations purposes.

Other in fiscal 2007, primarily includes expenses related to legal and regulatory matters. Included are (440) related to a fine imposed by the European Commission in connection with an antitrust investigation involving suppliers of high-voltage gas-isolated switching systems in the power transmission and distribution industry between 1988 and 2004 (see Note 30). The fine is not deductible for income tax purposes. In addition, *Other* in fiscal 2007 includes (152) for outside advisors engaged by the Company in connection with investigations into alleged violations of anti-corruption laws and related matters as well as remediation activities (see Note 30). *Other* in fiscal 2007 also includes (81) primarily to fund job placement companies for former Siemens employees affected by the bankruptcy of BenQ Mobile GmbH & Co. OHG.

## 8. Income (loss) from investments accounted for using the equity method, net

	Year en	Year ended September 30,		
	2008	2007	2006	
Share of profit, net	259	75	416	
Gains (losses) on sales, net	1	35	(7)	
Impairment		(2)	(5)	
	260	108	404	

*Share of profit, net* in fiscal 2008 and 2007, respectively, includes (119) and (429) from NSN (see also Note 4). For further information on the Company s principal investments accounted for under the equity method see Note 19.

## 9. Financial income (expense), net

	Year ended September 30,		
	2008	2007	2006
Income from pension plans and similar commitments, net	136	196	225
Income from available-for-sale financial assets, net	89	58	152
Interest income (expense), net	60	(139)	160
Other financial income (expense), net	(163)	(123)	(283)

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

The components of *Income from pension plans and similar commitments*, net were as follows:

	Year ended September 30,		
	2008	2007	2006
Expected return on plan assets Interest cost	1,510 (1,374)	1,457 (1,261)	1,373 (1,148)
Income from pension plans and similar commitments, net	136	196	225

Service cost for pension plans and similar commitments are allocated among functional costs (*Cost of goods sold and services rendered, Research and development expenses*).

The components of *Income from available-for-sale financial assets*, *net* were as follows:

	Year ended September 30,		
	2008	2007	2006
Dividends received	70	102	82
Gains on sales, net	45	30	171
Impairment	(36)	(94)	(95)
Other	10	20	(6)
Income from available-for-sale financial assets, net	89	58	152

In fiscal 2006, *Gains on sales, net* includes gains of 15 and 33, respectively, on the sales of the Company s remaining interests in Epcos AG (Epcos) and Infineon Technologies AG (Infineon) and a pre-tax gain of 84 related to the sale of the Company s interest in SMS Demag AG.

The total amounts of interest income and expense were as follows:

	Year ended September 30,		
	2008	2007	2006
Interest income	894	758	685
Interest expense	(834)	(897)	(525)
Interest income (expense), net	60	(139)	160

Thereof: Interest income (expense) of operations, net 60 (42) (61) Thereof: Other interest income (expense), net (97) 221

Interest income (expense) of operations, net includes interest income and expense primarily related to receivables from customers and payables to suppliers, interest on advances from customers and advanced financing of customer contracts. Other interest income (expense), net includes all other interest amounts primarily consisting of interest relating to corporate debt and related hedging activities, as well as interest income on corporate assets.

Other financial income (expense), net mainly includes the interest component from measuring provisions amounting to (81), 31, and 28 in fiscal 2008, 2007 and 2006, respectively. In fiscal 2006, (143) related to the valuation of the conversion right of the convertible notes (see also Note 23).

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### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

## 10. Income taxes

Income (loss) from continuing operations before income taxes is attributable to the following geographic regions:

	Year en	Year ended September 30,		
	2008	2007	2006	
Germany	(449)	1,556	1,282	
Foreign	3,323	3,545	2,136	
	2,874	5,101	3,418	

Income tax expense (benefit) consists of the following:

	Year ended September 30,		
	2008	2007	2006
German corporation and trade taxes	124	450	306
Foreign income taxes	1,001	760	599
	1,125	1,210	905
Deferred tax:			
Germany	(212)	(156)	(133)
Foreign	102	138	4
	(110)	(18)	(129)
Income tax expense	1,015	1,192	776

The current income tax expense in fiscal 2008, 2007 and 2006 includes adjustments recognized for current tax of prior periods in the amount of (58), (44) and 151, respectively.

Of the deferred tax benefit in fiscal 2008, 2007 and 2006, (52), (72) and (136), respectively, relate to the origination and reversal of temporary differences.

In Germany, the calculation of current tax is based on a corporate tax rate of 15% (in fiscal 2007 and 2006: 25%) and thereon a solidarity surcharge of 5.5% for all distributed and retained earnings. In addition to corporate taxation, trade tax is levied on profits earned in Germany. As an effect of the German Corporation Tax Reform 2008, trade tax is a non deductible expense since 2008 resulting in an average trade tax rate of 15% and a combined total tax rate of 31%.

Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realised or the liability is settled. As the German Corporation Tax Reform 2008 has already been enacted in 2007, deferred tax assets and liabilities have been measured with the combined total tax rate of 31% in fiscal 2007 (in fiscal 2006: 39%).

For foreign subsidiaries, current taxes are calculated based on the regulation of the national tax law and using the tax rates applicable in the individual foreign countries. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Income tax expense differs from the amounts computed by applying statutory German income tax rates (31% for fiscal year ended September 30, 2008 and 39% for fiscal years ended September 30, 2007 and 2006) as follows:

	Year ended September 30,		
	2008	2007	2006
Expected income tax expense	891	1,989	1,333
Increase (decrease) in income taxes resulting from:			
Non-deductible losses and expenses	533	545	217
Goodwill	1	(34)	(21)
Tax-free income	(259)	(552)	(475)
Taxes for prior years	(31)	(572)	(112)
Change in judgment of realizability of deferred tax assets	34	(147)	123
Change in tax rate effect	6	323	4
Foreign tax rate differential	(86)	(310)	(120)
Tax effect of investments accounted for using the equity			
method	(79)	(40)	(160)
Other, net	5	(10)	(13)
Actual income tax expense	1,015	1,192	776

In fiscal 2008, the tax effect of non-deductible losses and expenses were impacted by estimated fines in connection with ongoing settlement negotiations of legal matters with authorities in the U.S.; in fiscal 2007 mainly by antitrust fines.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Deferred income tax assets and liabilities on a gross basis are summarized as follows:

	As of	
	September 30,	
	2008	2007
Assets:		
Financial assets	50	58
Other intangible assets	40	48
Property, plant and equipment	455	431
Inventories	425	550
Receivables	694	965
Pension plans and similar commitments	1,431	1,422
Provisions	1,611	1,588
Liabilities	1,548	860
Tax loss and credit carryforward	2,500	1,936
Other	331	264
Deferred tax assets	9,085	8,122
Liabilities:		
Other intangible assets	743	667
Property, plant and equipment	752	678
Inventories	1,687	1,606
Receivables	1,307	908
Provisions	983	872
Liabilities	875	888
Other	455	489
Deferred tax liabilities	6,802	6,108
Total deferred tax assets, net	2,283	2,014

In assessing the realizability of deferred tax assets, management considers to which extent it is probable that the deferred tax asset will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profits during the periods in which those temporary differences and tax loss carryforwards become deductible. Management considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is probable the Company will realize the benefits of these deductible differences.

In jurisdictions that incurred significant losses in fiscal 2008, a net deferred tax asset of 1,481 is recognized. The losses are mainly caused by one-time expenses due to the transformation programs, e.g. restructuring expense (see Note 5).

As of September 30, 2008, the Company had 8,571 of gross tax loss carryforwards. The Company assumes that the future operations will generate sufficient taxable income to realize the deferred tax assets.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Deferred tax assets have not been recognized in respect of the following items (gross amounts):

		As of September 30,	
	2008	2007	
Deductible temporary differences	260	182	
Tax loss carryforward	602	565	
	862	747	

As of September 30, 2008 and 2007, respectively, 190 and 203 of the unrecognized tax loss carryforwards expire over the periods to 2024.

The Company provides for income taxes or foreign withholding taxes on the cumulative earnings of subsidiaries when it is determined that such earnings either will be subject to taxes or are intended to be repatriated. In fiscal year 2008, income taxes on cumulative earnings of subsidiaries of 12,110 have not been provided for, because such earnings will either not be subject to any such taxes or are intended to be indefinitely reinvested in those operations. It is not practicable to estimate the amount of the unrecognized deferred tax liabilities for these undistributed earnings.

Including the items charged or credited directly to equity and the expense (benefit) from continuing and discontinued operations, the income tax expense (benefit) consists of the following:

	Year ended September 30,		
	2008	2007	2006
Continuing operations	1,015	1,192	776
Discontinued operations	(184)	1,001	(1)
Income and expense recognized directly in equity	(120)	326	(294)
Other changes in equity*		(499)	316
	711	2,020	797

<sup>\*</sup> Tax effect of reclassification on conversion right (see Notes 23 and 27 for further information).

### 11. Available-for-sale financial assets

The following tables summarize the current portion of the Company s investment in available-for-sale financial assets:

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Sei	ntem	her	30.	2008
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		•		Unrealized	
	Cost	Fair Value	Gain	Loss	
Equity instruments	32	26		(6)	
Debt instruments	84	85	1		
Fund shares	40	41	1		
	156	152	2	(6)	

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

	<b>September 30, 2007</b>			
		Fair	Unrea	alized
	Cost	Value	Gain	Loss
Equity instruments	44	65	21	
Debt instruments	94	94		
Fund shares	34	34		
	172	193	21	

Proceeds from sales of available-for-sale financial assets traded in an active market for the years ended September 30, 2008, 2007 and 2006 were 49, 419 and 2,701, respectively. Gross realized gains on sales of such available-for-sale financial assets for continuing and discontinued operations for the years ended September 30, 2008, 2007 and 2006 were 13, 10 and 409, respectively. Gross realized losses on sales of such available-for-sale financial assets for continuing and discontinued operations for the years ended September 30, 2008, 2007 and 2006 were 1, 31 and 7, respectively.

In fiscal 2006, the Company sold various equity investments resulting in gains totaling 404, thereof 48 reported in *Financial income*, *net* and 356 reported in *Income* (*loss*) *from discontinued operations*, *net of income taxes*:

In April 2006, the Company completed the sale of its remaining interest in Infineon, representing 136.3 million shares, for net proceeds of 1,127. The transaction resulted in a gain of 33 (see also Note 9). In connection with the sale, 50 was reclassified from *Other components of equity*, net of income tax to net income. As a result of the transaction, the Company no longer owns any shares of Infineon.

In March 2006, the Company sold its remaining interest in Epcos, representing 8.2 million shares, for net proceeds of 90. The transaction resulted in a pre-tax gain of 15 (see also Note 9).

In November 2005, the Company s former segment Com, sold its remaining interest in Juniper, representing 22.8 million shares, for net proceeds of 465. The transaction resulted in a pre-tax gain of 356, included in *Income* (loss) from discontinued operations, net of income taxes.

In fiscal 2006, the Company made total investments of 1,409 in debt instruments. Net proceeds from the sale of debt instruments in fiscal 2008, 2007 and 2006 totaled , 365 and 986, respectively.

Available-for-sale financial assets classified as non-current are included in *Other financial assets* (see Note 20).

#### 12. Trade and other receivables

September 30, 2008 2007

Trade receivables from the sale of goods and services	14,062	12,864
Receivables from finance leases	1,674	1,658
Receivables from joint ventures and associates and other companies*	49	98
	15,785	14,620

<sup>\*</sup> Other companies, in the context of the above line item, are those in which Siemens has an ownership interest of less than 20% and exercises no significant influence over their operating and financial policies.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

The valuation allowance on the Company s current and long-term receivables (see Notes 12 and 20), which belong to the class of financial assets and liabilities measured at (amortised) cost, changed as follows:

	Year ended September 30,		
	2008	2007	2006
Valuation allowance as of beginning of fiscal year	895	956	1,199
Increase in valuation allowances recorded in the income statement in			
the current period	271	116	167
Write-offs charged against the allowance	(154)	(130)	(263)
Recoveries of amounts previously written-off	18	24	40
Foreign exchange translation differences	(6)	(30)	(22)
Reclassification to Assets held for disposal	(11)	(41)	(165)
Valuation allowance as of fiscal year-end	1,013	895	956

Receivables from finance leases are presented in the balance sheet as follows:

	Septem	September 30,	
	2008	2007	
Receivables from finance leases, current	1,674	1,658	
Receivables from finance leases, long-term portion	3,486	3,112	
	5,160	4,770	

Minimum future lease payments to be received are as follows:

	September 30, 2008
2009	2,067
2010	1,482
2011	1,093
2012	627
2013	326
Thereafter	210

5,805

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

The following table shows a reconciliation of minimum future lease payments to the gross and net investment in leases and to the present value of the minimum lease payments receivable:

	September 30,	
	2008	2007
Minimum future lease payments	5,805	5,332
Plus: Unguaranteed residual values	190	190
Gross investment in leases	5,995	5,522
Less: Unearned finance income	(735)	(662)
Less: Allowance for doubtful accounts	(100)	(90)
Net investment in leases	5,160	4,770
Less: Present value of unguaranteed residual value	(151)	(157)
Present value of minimum lease payments receivable	5,009	4,613

The gross investment in leases and the present value of minimum lease payments receivable are due as follows:

	Septem	ber 30,
	2008	2007
Gross investment in leases	5,995	5,522
Within 1 year	2,100	1,969
1 to 5 years	3,650	3,302
Thereafter	245	251
Present value of minimum lease payments receivable	5,009	4,613
Within 1 year	1,722	1,608
1 to 5 years	3,095	2,814
Thereafter	192	191

Investments in finance leases primarily relate to equipment for information technology and office machines, industrial machinery, medical equipment and transportation systems. Actual cash flows will vary from contractual maturities due to future sales of finance receivables, prepayments and write-offs.

See Note 4 for further information on Trade and other receivables reclassified to Assets classified as held for disposal.

### 13. Other current financial assets

	Septem	ber 30,
	2008	2007
Derivative financial instruments	593	758
Loans receivable	701	491
Receivables from joint ventures and associates and related companies	100	229
Other	1,722	1,454
	3,116	2,932

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

#### 14. Inventories

	Septemb	er 30,
	2008	2007
Raw materials and supplies	2,593	2,201
Work in process	3,588	3,196
Costs and earnings in excess of billings on uncompleted contracts	7,537	7,099
Finished goods and products held for resale	2,835	2,558
Advances to suppliers	794	751
	17,347	15,805
Advance payments received	(2,838)	(2,875)
	14,509	12,930

Costs and earnings in excess of billings on uncompleted contracts relates to construction contracts with net asset balances where contract costs plus recognized profits less recognized losses exceed progress billings. Liabilities from contracts for which progress billings exceed costs and recognized profits less recognized losses are recognized in *Other current liabilities*.

The aggregate amount of costs incurred and recognized profits less recognized losses for construction contracts in progress as of September 30, 2008, 2007 and 2006 amounted to 52,814, 44,865 and 37,395, respectively. Advance payments received on construction contracts in progress were 8,902, 6,159 and 5,415 as of September 30, 2008, 2007 and 2006. Revenue from construction contracts amounted to 23,694, 20,465 and 19,209, respectively, for fiscal 2008, 2007 and 2006. Information concerning construction contracts does not include disposal groups.

See Note 4 for further information on *Inventories* reclassified to *Assets held for disposal*.

#### 15. Other current assets

	Septem	nber 30,
	2008	2007
Other tax receivables	742	635
Prepaid expenses	322	345
Other	304	342
	1,368	1,322

#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

### 16. Goodwill

Goodwill has changed as follows:

	Year ended September 30, 2008 200'	
	2008	2007
Cost		
Balance at beginning of year	13,589	10,818
Translation differences and other	(135)	(726)
Acquisitions and purchase accounting adjustments	3,737	5,096
Adjustments from the subsequent recognition of deferred tax assets	(3)	(34)
Dispositions and reclassifications to assets held for disposal	(630)	(1,565)
Balance at year-end	16,558	13,589
Accumulated impairment losses and other changes		
Balance at beginning of year	1,088	1,129
Translation differences and other	(16)	(92)
Impairment losses recognized during the period	78	60
Dispositions and reclassifications to assets held for disposal	(596)	(9)
Balance at year-end	554	1,088
Net book value		
Balance at beginning of year	12,501	9,689
Balance at year-end	16,004	12,501

				and		
	Net book value as of	Translation differences and	Acquisitions and purchase accounting	reclassification to assets	ns	Net book value as of
	10/1/2007	other	adjustments	* disposal	<b>Impairments</b>	9/30/2008
Sectors						
Industry	4,739	(48)	233	$3 \qquad (17)$		4,907
Energy	2,210	(55)	8:	5		2,240
Healthcare	5,197	7	3,413	3		8,617

**Dispositions** 

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### **Cross-Sector Businesses**

Siemens	12,501	(119)	3,734	(34)	(78)	16,004
Other Operations	100	1		(17)	(78)	6
Siemens Financial Services (SFS)	126	(15)				111
Services	129	(9)	3			123
Siemens IT Solutions and						

<sup>\*</sup> Includes adjustments from the subsequent recognition of deferred tax assets.

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# SIEMENS NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

**Dispositions** 

				and	
	value as	Translation differences and	Acquisitions and purchase accounting	reclassification to assets held for	s Net book value as of
	10/1/2006	other	adjustments*	disposal	Impairments 9/30/2007
Sectors					
Industry	2,869	(169)	2,050	(11)	4,739
Energy	2,081	(64)	203	(10)	2,210
Healthcare	2,793	(396)	2,800		5,197
<b>Cross-Sector Businesses</b>					
Siemens IT Solutions and					
Services	127	(1)	3		129
Siemens Financial Services (SFS)	130	(4)			126
Other Operations	159	1			(60) 100
Siemens VDO Automotive (SV)	1,530	(1)	6	(1,535)	
Siemens	9,689	(634)	5,062	(1,556)	(60) 12,501

<sup>\*</sup> Includes adjustments from the subsequent recognition of deferred tax assets.

Commencing with the third quarter of fiscal 2008, the Company adjusted its reporting format to its rearranged organization. The previous twelve segments were consolidated and newly structured into six remaining reportable segments (for further information see Note 37). New cash generating units have been identified. The goodwill impairment test is primarily performed at the division level. Goodwill has been allocated based on expected synergies derived from the business combination in which the goodwill arose.

In fiscal 2008, acquisitions and purchase accounting adjustments relate primarily to Healthcare s acquisition of Dade Behring (see Note 4). The purchase accounting adjustments in the Industry Sector amounting to 103 relate to the UGS transaction (see Note 4). Impairment of goodwill of (70) relates to the buildings and infrastructure activities of VA Technologie AG, which was presented in Other Operations.

In fiscal 2007, SV goodwill of (1,518) was reclassified to *Assets classified as held for disposal* (see Note 4). Acquisitions and purchase accounting adjustments related primarily to Healthcare s acquisition of the diagnostics division of Bayer and Industry s acquisition of UGS, as well as to a Energy Sector acquisition. For further information on acquisitions, dispositions and discontinued operations see Note 4. Impairment of goodwill in fiscal 2007 includes (52) related to a cash-generating unit made up principally of regional payphone activities, which is part of Other Operations.

Siemens tests at least annually whether goodwill suffered any impairment, in accordance with the accounting policy stated in Note 2. Key assumptions on which management has based its determinations of the recoverable amount for the divisions carrying goodwill include growth rates up to 3% and 3.5% in fiscal 2008 and 2007, respectively and after-tax discount rates of 7.5% to 9% in fiscal 2008 and 7.5% to 10% in fiscal 2007. Where possible, reference to market prices is made.

The following divisions are allocated a significant amount of goodwill: a) Diagnostics within Sector Healthcare 6,131 (2007: 3,331) and b) Imaging & IT in Sector Healthcare 2,418 (2007: 1,856), as well as Industry Automation within Sector Industry 2,259 (2007: 2,169).

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

### 17. Other intangible assets

	Gross carrying amount		Additions					Net book		
	as		through			carrying amount		value Amortization during		
	of	Translation	business				Accumulated	as of	fiscal	
	10/1/200	7differences	ombination !	additionRe	tirements*	¢9/30/2008	amortization	9/30/2008	year 2008**	
Software and other internally generated intangible assets Patents, licenses and similar rights	2,362 5,406	` '	33 1,260	420 102	(307) (174)	2,492 6,524		960 4,453	(368) (528)	
Other intangible assets	7,768	(86)	1,293	522	(481)	9,016	(3,603)	5,413	(896)	

<sup>\*\*</sup> Includes Impairments of (98).

	Gross carrying amount		Additions			Gross		Net book A	mortization
	as		through	carrying amount				value during fiscal	
	of 10/1/2006	Translation differences	70 0230 222 0 70 70	&dditio <b>₽</b>	etirements <sup>,</sup>	****	Accumulated 7amortization	**** **	year 2007***
Software and other	2,318	(111)	34	396	(275)	2,362	(1,468)	894	(429)**

<sup>\*</sup> Includes Other intangible assets reclassified to Assets classified as held for disposal (see Note 4).

internally generated intangible assets Patents, licenses and									
similar rights	4,075	(209)	2,015	78	(553)	5,406	(1,681)	3,725	(450)
Other intangible assets	6,393	(320)	2,049	474	(828)	7,768	(3,149)	4,619	(879)

<sup>\*</sup> Includes Other intangible assets reclassified to Assets classified as held for disposal (see Note 4).

Amortization expense on intangible assets is included in *Cost of goods sold and services rendered*, *Research and development expenses* or *Marketing, selling and general administrative expenses*, depending on the use of the asset.

As of September 30, 2008 and 2007, contractual commitments for purchases of other intangible assets amount to 37 and 74.

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<sup>\*\*</sup> Includes (106) impairment in connection with the Company s regional sales organization in Germany.

<sup>\*\*\*</sup> Includes amortization expense of (71) (fiscal 2006 184) reported in *Income* (loss) from discontinued operations, net of income taxes.

**SIEMENS** 

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

## 18. Property, plant and equipment

	Gross carrying amount		Addition through business				Gross carrying amount		Net book value	Depreciation and impairment
	as of	Translation	n combi-		Reclassi-		as of	Accumulated	as of	during fiscal
	10/1/07	differences	nations	Additions	s ficationsI	Retirements*	9/30/08	depreciation	9/30/08	year 2008**
Land and buildings Technical machinery	8,639	(13)	169	251	189	(1,007)	8,228	(3,877)	4,351	(334)
and equipment Furniture	7,885	(40)	165	519	294	(571)	8,252	(5,668)	2,584	(619)
and office equipment Equipment leased to	6,740	(60)	88	791	126	(1,031)	6,654	(5,085)	1,569	(818)
others Advances to suppliers and construction	2,019	(38)	200	550	39	(140)	2,630	(1,055)	1,575	(347)
in progress	894	(4)	27	937	(648)	(26)	1,180	(1)	1,179	(1)
Property, plant and equipment	26,177	(155)	649	3,048		(2,775)	26,944	(15,686)	11,258	(2,119)

<sup>\*</sup> Includes Property, plant and equipment reclassified to Assets classified as held for disposal (see Note 4).

<sup>\*\*</sup> Includes Impairments of (213).

Gross	Additions through		Gross	Net book	Depreciation and
carrying	business		carrying	value	impairment
amount Trans	slation combi-	Reclassi-	amount Accumulated	as of	during fiscal

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	10/1/06	differences	nations	Additions	ficationsR	etirements*	9/30/07	depreciation	9/30/07	year 2007**
Land and buildings Technical machinery	9,800	(148)	239	341	177	(1,770)	8,639	(4,174)	4,465	(292)
and equipment Furniture and office	9,780	(231)	137	564	353	(2,718)	7,885	(5,501)	2,384	(709)
equipment Equipment leased to	8,406	(141)	76	786	117	(2,504)	6,740	(5,196)	1,544	(873)
others Advances to suppliers and construction	1,614	(128)	160	548	23	(198)	2,019	(751)	1,268	(256)
in progress	1,100	(24)	63	728	(670)	(303)	894		894	
Property, plant and equipment	30,700	(672)	675	2,967		(7,493)	26,177	(15,622)	10,555	(2,130)

<sup>\*</sup> Includes Property, plant and equipment reclassified to Assets classified as held for disposal (see Note 4).

As of September 30, 2008 and 2007, contractual commitments for purchases of property, plant and equipment amount to 463 and 467, respectively.

Investment property

Investment property consists of all property held to earn rentals or for capital appreciation or both and not used in production or for administrative purposes.

The carrying amount of investment property amounts to 151 and 209 compared to a fair value of 357 and 365 as of September 30, 2008 and 2007, respectively. The fair value is primarily based on a discounted cash flow approach and in rare cases on appraisal values.

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<sup>\*\*</sup> Includes (313) (fiscal 2006: (532)) depreciation and impairment expense reported in *Income* (loss) from discontinued operations, net of income taxes.

#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

#### 19. Investments accounted for using the equity method

As of September 30, 2008 NSN (see Note 4), BSH Bosch und Siemens Hausgeräte GmbH (BSH), and AREVA NP S.A.S., France (Areva), which are all unlisted, were the principal investments accounted for using the equity method. Summarized financial information for NSN, BSH and AREVA, not adjusted for the percentage of ownership held by Siemens is presented below. See Note 4 for additional information on EN.

	Septem	ber 30,
	2008	2007
Total assets*	27,300	26,457
Total liabilities*	18,642	17,355

<sup>\*</sup> Balance sheet information for BSH and Areva as of June 30, for NSN as of September 30.

	Year	Year ended September 30,			
	2008	2007	2006		
Revenue**	27,871	18,631	10,723		
Net income (loss)**	(24)	(628)	322		

<sup>\*\*</sup> Income statement information for NSN for the twelve months ended September 30, 2008 and the six months ended September 30, 2007; for BSH and Areva for the twelve months ended June 30, 2008, 2007 and 2006.

By the end of September 2008, the investment in FSC has been classified as assets held for disposal and accounting under the equity method has been ceased from that date on. Summarized financial information for FSC, not adjusted for the percentage of ownership held by Siemens is presented below:

		September 30,		
		2008	2007	
Total assets		3,063	3,352	
Total liabilities		2,771	2,960	
	Year en	ded Septemb	er 30,	
	2008	2007	2006	
Revenue	6,169	6,895	6,847	
Net income (loss)	(23)	68	71	

For further information see also Note 8.

### 20. Other financial assets

	September 30,	
	2008	2007
Receivables from finance leases (see Note 12)	3,486	3,112
Loans receivable	1,417	596
Available-for-sale financial assets	551	742
Trade receivables from sale of goods and services	471	382
Derivative financial instruments	404	185
Other	1,456	544
	7,785	5,561

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Available-for-sale financial assets include interests in other companies that are recorded at cost or at fair value if reliably measurable. Derivative financial instruments included in this item represent the non-current portion of derivatives designated as hedging instruments, for which hedge accounting is applied. The increase in Loans receivables primarily relates to long-term secured syndicated debt transactions of SFS.

#### 21. Other current financial liabilities

	September 30,	
	2008	2007
Derivative financial instruments (see Notes 31 and 32)	1,198	721
Accrued interest expense	191	147
Liabilities to joint ventures and associated and other companies	101	315
Other	937	1,370
	2,427	2,553

As of September 30, 2007, *Other* includes 201 related to the penalty imposed by German authorities in ending their investigation of past misconduct at the former segment Com.

#### 22. Other current liabilities

	September 30,	
	2008	2007
Billings in excess of costs and estimated earnings on uncompleted		
contracts and related advances	11,390	8,463
Other employee related costs	3,160	2,261
Payroll and social security taxes	2,048	1,956
Bonus obligations	1,132	1,073
Other tax liabilities	743	663
Deferred income	651	561
Other	2,520	2,081
	21,644	17,058

Other employee related costs primarily includes vacation payments, accrued overtime and service anniversary awards, severance payments, as well as the majority of liabilities related to the SG&A program (see Note 5).

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

#### 23. Debt

	September 30,	
	2008	2007
Short-term		
Notes and bonds	1,024	693
Loans from banks	479	478
Other financial indebtedness	265	4,418
Obligations under finance leases	51	48
Short-term debt and current maturities of long-term debt Long-term	1,819	5,637
Notes and bonds (maturing 2009 2066)	11,942	8,196
Loans from banks (maturing 2009 2016)	1,856	871
Other financial indebtedness (maturing 2009 2027)	280	555
Obligations under finance leases	182	238
Long-term debt	14,260	9,860
	16,079	15,497

As of September 30, 2008, weighted-average interest rates for loans from banks, other financial indebtedness and obligations under finance leases were 4.9% (2007: 5.7%), 3.5% (2007: 4.9%) and 5.7% (2007: 5.8%), respectively. In some countries, the Company has pledged securities and executed promissory notes to secure borrowings in conformity with local practice.

#### Commercial paper

We have a U.S.\$9.0 billion (approximately 6.3 billion) global multi-currency commercial paper program in place including U.S.\$ extendable notes capabilities. As of September 30, 2008 and 2007, outstanding global commercial paper totaled 198 and 4,332. Interest rates ranged from 2.10% to 2.25% and from 4.23% to 5.31%, respectively as of September 30, 2008 and 2007 (see also *Other financial indebtedness* below). Our issues of commercial paper have a maturity of typically less than 90 days.

#### Credit facilities

The credit facilities at September 30, 2008 and 2007 consisted of approximately 6.7 and 6.8 billion, respectively, in committed lines of credit. These include a U.S.\$5.0 billion syndicated multi-currency revolving credit facility expiring March 2012 and a U.S.\$4.0 billion syndicated multi-currency revolving credit facility expiring August 2013. The U.S.\$4 billion facility comprises a U.S.\$1.0 billion term loan which was drawn in January 2007, bearing interest of 0.15% above LIBOR (London Interbank Offered Rate) as well as a U.S.\$3.0 billion revolving tranche not yet drawn.

It also includes a third revolving credit facility provided by a domestic bank with an aggregate amount of 450 expiring in September 2012. As of September 30, 2008 and 2007, approximately 6.0 and 6.1 billion, respectively, of these lines of credit remained unused. Commitment fees for the years ended September 30, 2008, 2007 and 2006 totaled approximately 2.8, 2.7 and 2, respectively. The facilities are for general business purposes.

Assignable loans

In the third quarter of fiscal 2008, the Company raised assignable loans. The loans, totaling 1.1 billion in nominal and carrying amount as of September 30, 2008, are for general corporate purposes and were issued in four tranches: 370 floating rate notes (European Interbank Offered Rate (EURIBOR + 0.55%) due June 12, 2013;

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

113.5, 5.283% notes due June 12, 2013 with a carrying amount of 114; 283.5 floating rate notes (EURIBOR + 0.70%) due June 12, 2015 and 333, 5.435% notes due June 12, 2015.

Notes and bonds

The Company has agreements with financial institutions under which it may issue up to 5.0 billion in medium-term notes. As of September 30, 2008 and 2007, 4.9 billion and 1.4 billion, respectively, were issued and are outstanding. In March 2006, the Company issued U.S.\$1 billion under this program, comprising U.S.\$500 floating rate notes due March 2012, bearing interest of 0.15% above LIBOR and U.S.\$500, 5.625% fixed rate notes due March 2016 in addition to the outstanding amount of U.S.\$970 (approximately 678) of the 6.0% U.S.\$-bond, which was redeemed in fiscal 2008. In fiscal 2008, Siemens updated the program and issued in total additional 4.15 billion fixed-rate notes in three tranches comprising 1.55 billion 5.250% note due December 12, 2011, 1 billion 5.375% note due June 11, 2014, and 1.6 billion 5.625% note due June 11, 2018.

In fiscal 2008, the Company issued 500 floating rate extendible notes initially maturing in June 2009. The maturity date can be extended twice by the note-holder to June 2010 and June 2011 (extension option). The notes bear 0.23% interest above EURIBOR (0.25% and 0.27% above EURIBOR, respectively, subject to the extension option).

In August 2006, the Company issued U.S.\$5.0 billion notes (approximately 3.5 billion). These notes were issued in four tranches comprising: U.S.\$750 Floating Rate Notes (U.S.\$ LIBOR + 0.05%) due August 14, 2009; U.S.\$750, 5.5% Notes due February 16, 2012; U.S.\$1.750 billion 5.75% Notes due October 17, 2016 and U.S.\$1.750 billion 6.125% Notes due August 17, 2026. With respect to the floating rate notes, the Company may, on or after February 14, 2008, redeem all or some of the Notes at the early redemption amount, according to the conditions of the bond. For the fixed rate notes, the Company may redeem at any time all or some of the notes at the early redemption amount (call) according to the conditions of the bond.

In September 2006, the Company issued a subordinated Hybrid Capital Bond, which is on a subordinated basis guaranteed by Siemens. The subordinated bond was issued in a EUR tranche of 900 and a British pound tranche of £750 million, both with a legal final maturity on September 14, 2066 and with a call option for Siemens after 10 years or thereafter. The bonds bear a fixed interest rate (5.25% for the EUR tranche and 6.125% for the British pound tranche) until September 14, 2016, thereafter, floating rate interest according to the conditions of the bond.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Details of the Company s notes and bonds are as follows:

	September 30, 2008 Currency			September 30, 2007 Currency		
	(notional	•	*	(notional	-	*
6% 1998/2008 U.S.\$ notes				USD	970	693
U.S.\$ LIBOR+0.05% 2006/2009 U.S.\$						
notes	USD	750	524	USD	750	529
5.75% 2001/2011 EUR bonds	EUR	2,000	2,031	EUR	2,000	2,041
5.5% 2006/2012 U.S.\$ notes	USD	750	552	USD	750	540
U.S.\$ LIBOR+0.15% 2006/2012 U.S.\$						
notes	USD	500	349	USD	500	351
5.75% 2006/2016 U.S.\$ notes	USD	1,750	1,323	USD	1,750	1,259
5.625% 2006/2016 U.S.\$ notes	USD	500	374	USD	500	356
6.125% 2006/2026 U.S.\$ notes	USD	1,750	1,367	USD	1,750	1,251
5.25% 2006/2066 EUR bonds	EUR	900	857	EUR	900	849
6.125% 2006/2066 GBP bonds	GBP	750	928	GBP	750	1,020
ER3M 2008/2009 (Extendible)	EUR	500	500			
5.25% 2008/2011 EUR Medium Term Note	EUR	1,550	1,555			
5.375% 2008/2014 EUR Medium Term						
Note	EUR	1,000	999			
5.625% 2008/2018 EUR Medium Term						
Note	EUR	1,600	1,607			
			12,966			8,889

<sup>\*</sup> Includes adjustments for fair value hedge accounting.

As of September 30, 2008, the aggregate amounts of indebtedness maturing during the next five years and thereafter are as follows (excluding finance leases which are disclosed separately):

<b>Fiscal</b>	vear
riscai	vear

2009	1,768
2010	169
2011	2,069
2012	2,514
2013	1,190
Thereafter	8,136

15,846

#### Convertible notes

Since fiscal 2003, Siemens maintained approximately 2.5 billion of convertible notes through its wholly owned Dutch subsidiary, Siemens Finance B.V., which were fully and unconditionally guaranteed by Siemens AG. The convertible notes had a 1.375% coupon and were convertible into approximately 44.5 million shares of Siemens AG at a conversion price of 56.1681 per share, which was subject to change under certain circumstances.

Due to the cash settlement option the conversion right component was considered a derivative instrument recognized at fair value, which was reported in *Other current financial liabilities* as of September 30, 2005. In the third quarter of fiscal 2006, the Company irrevocably waived its option to pay a cash amount in lieu of the delivery of shares upon exercise of the conversion right. Immediately before notification of such waiver, the derivative component was remeasured for the last time through profit or loss and reclassified to *Additional paid-in capital* (see Note 27).

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

The conversion right was contingently exercisable by the holders upon the occurrence of one of several conditions, including, upon the Company s share price having exceeded 110% of the conversion price on at least 20 trading days in a period of 30 consecutive trading days ending on the last trading day of any calendar quarter. This condition was met in the first quarter of fiscal 2004. In fiscal 2006, approximately 3 of convertible notes were exercised and were settled primarily in cash.

Until August 2007, the Company repurchased a principal amount of approximately 1.9 billion of its outstanding convertible notes of the 2.5 billion 1,375% -bond and paid approximately 3.3 billion in cash. The purchase price was allocated to the liability component and the conversion right component. The fair value of the liability component was charged against the carrying amount of the liability component with the difference being recognized in profit and loss. The amount allocated to the conversion right component was charged directly against *Additional paid-in capital* (see Note 27 for further information).

The Company had the right, at any time from June 18, 2007, to redeem the notes outstanding at their principal amount together with interest accrued thereon, if Siemens—share price exceeded 130% of the conversion price on any 15 of 30 consecutive trading days before notice of early redemption. In July 2007 these conditions were met and the Company exercised on July 16, 2007 its option to prematurely redeem at their principal amount the remaining amount of outstanding notes on August 17, 2007. Until the end of the conversion period on August 10, 2007 the remaining notes were converted almost entirely to shares by the note-holders, resulting in approximately 10 million shares issued from the conditional capital (see Note 27 for further information).

#### Other financial indebtedness

Other financial indebtedness includes 256, and 469, as of September 30, 2008 and 2007, respectively, for the Company's real estate assets that were sold or transferred and in which Siemens has retained significant risks and rewards of ownership, including circumstances in which Siemens participates directly or indirectly in the change in market value of the property. Therefore, these transactions have been accounted for as financing obligations. These real estate properties are carried on the Company's Consolidated Balance Sheets and no sale and profit have been recognized. As of September 30, 2008 and 2007, Other financial indebtedness also includes 198 and 4,332, respectively, of outstanding global commercial paper.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

Obligations under finance leases

As of September 30, 2008 and 2007, the finance lease liabilities are as follows:

	S	September 30, 20	008	<b>September 30, 2007</b>			
Due	Minimum lease payment obligation	Unamortized interest expense	Present value of minimum lease payment obligation	Minimum lease payment obligation	Unamortized interest expense	Present value of minimum lease payment obligation	
Within 1 year	63	12	51	64	16	48	
1 to 2 years	29	9	20	63	12	51	
2 to 3 years	34	7	27	29	9	20	
3 to 4 years	46	6	40	65	6	59	
4 to 5 years	22	5	17	14	6	8	
Thereafter	93	15	78	120	20	100	
Total	287	54	233	355	69	286	
Less: Current portion			(51)			(48)	
			182			238	

#### 24. Pension plans and similar commitments

Pension benefits provided by Siemens are currently organized primarily through defined benefit pension plans which cover almost all of the Company s domestic employees and many of the Company s foreign employees. To reduce the risk exposure to Siemens arising from its pension plans, the Company performed a redesign of some major pension plans during the last several years towards benefit schemes which are predominantly based on contributions made by the Company. In order to fund Siemens pension obligations, the Company s major pension plans are funded with assets in segregated pension entities.

Furthermore, the Company provides other post-employment benefits, which primarily consist of transition payments to German employees after retirement as well as post-employment health care and life insurance benefits to employees in the U.S. and Canada. These predominantly unfunded other post-employment benefit plans qualify as defined benefit plans under IFRS.

In addition to the above, the Company has foreign defined contribution plans for pensions and other post-employment benefits or makes contributions to social pension funds based on legal regulations (State plans). The recognition of a liability is not required because the obligation of the Company is limited to the payment of the contributions into these plans or funds.

### Accounting for defined benefit plans

### **Consolidated Balance Sheets**

Defined benefit plans determine the entitlements of their beneficiaries. An employee s final benefit entitlement at regular retirement age may be higher than the fixed benefits at the balance sheet date due to future compensation or benefit increases. The net present value of this ultimate future benefit entitlement for service already rendered is represented by the **Defined Benefit Obligation (DBO)**, which is actuarially calculated with consideration for future compensation increases.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

In the case of unfunded plans, the recognized pension liability is equal to the DBO adjusted by unrecognized past service cost. In the case of funded plans, the fair value of the plan assets is offset against the benefit obligations. The net amount, after adjusting for the effects of unrecognized past service cost and any asset ceiling, is recognized as pension liability or pension asset.

The Consolidated Balance Sheets include the following significant components related to pension plans and similar commitments based upon the situation as of September 30, 2008 and 2007:

	September 30,		
	2008	2007	
Principal pension benefit plans	2,580	1,289	
Principal other post-employment benefit plans	639	766	
Other	1,142	1,232	
Reclassification to liabilities held for disposal		(507)	
Liabilities for pension plans and similar commitments	4,361	2,780	
Prepaid costs for post-employment benefits	99	182	
Actuarial (losses)/gains and effects due to asset ceiling	(1,591)	127	
Income tax effect	(16)	(18)	
Net amount recognized in the Consolidated Statements of Income and			
Expense recognized in Equity (net of tax)	(1,607)	109	

#### Consolidated Statements of Income

The recognized expense related to pension plans and similar commitments in the Consolidated Statements of Income is referred to as **net periodic benefit cost** (**NPBC**) and consists of several separately calculated and presented components. NPBC is regularly comprised of the **service cost**, which is the actuarial net present value of the part of the DBO for the service rendered in the respective fiscal year; the **interest cost** for the expense derived from the addition of accrued interest on the DBO at the end of the preceding fiscal year on the basis of the identified **discount rate**; and the **expected return on plan assets** in the case of funded benefit plans. **Past service cost** is amortized on a straight-line basis over the average vesting period of the related benefits.

In the Consolidated Statements of Income, interest cost and the income from the expected return on plan assets are reported as part of *Financial income*, *net*. All other regular components of NPBC are allocated among functional costs (*Cost of goods sold and services rendered*, *Research and development expenses*, *Marketing, selling and general administrative expenses*), according to the function of the employee groups accruing benefits.

In the Consolidated Statements of Income, NPBC expenses before income taxes for the Company's principal pension and other post-employment benefits in fiscal 2008 aggregated to 293 compared to 461 in fiscal 2007 and 578 in fiscal 2006. Thereof (16), 112 and 130 related to discontinued operations in fiscal 2008, 2007 and 2006, respectively.

### Consolidated Statements of Income and Expense recognized in Equity

Actuarial gains and losses, resulting for example from an adjustment of the discount rate or from a difference between actual and expected return on plan assets, are recognized in the Consolidated Statements of Income and Expense recognized in Equity in the year in which they occur. They are recorded in their entirety directly in equity.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

### Consolidated Statements of Cash Flow

The Company makes payments directly to the participants in the case of unfunded benefit plans and these payments are included in net cash used in operating activities. For funded pension plans, the participants are paid by the external pension fund and accordingly these payments are cash neutral to the Company. In this case, the Company s regular funding and supplemental cash contributions result in net cash used in operating activities.

In the Consolidated Statements of Cash Flow, the Company s principal pension and other post-employment benefits resulted in net cash used in operating activities of 631 in fiscal 2008, compared to 906 and 797 in fiscal 2007 and 2006, respectively.

#### Principal pension benefits

The principal pension benefit plans cover approximately 487,000 participants, including 193,000 active employees, 99,000 former employees with vested benefits and 195,000 retirees and surviving dependents. Individual benefits are generally based on eligible compensation levels and/or ranking within the Company hierarchy and years of service. Retirement benefits under these plans vary depending on legal, fiscal and economic requirements in each country. The majority of Siemens active employees in Germany participate in a pension scheme introduced in fiscal 2004, the BSAV (Beitragsorientierte Siemens Altersversorgung). The BSAV is a funded defined benefit pension plan whose benefits are predominantly based on contributions made by the company and returns earned on such contributions, subject to a minimum return guaranteed by the Company. The BSAV is funded via the BSAV Trust. In connection with the implementation of the BSAV, benefits provided under defined benefit pension plans funded via the Siemens German Pension Trust were modified to substantially eliminate the effects of compensation increases.

The Company s principal pension benefit plans are explicitly explained in the subsequent sections with regard to:

Pension obligations and funded status,

Components of NPBC,

Amounts recognized in the Consolidated Statements of Income and Expense recognized in Equity,

Assumptions used for the calculation of the DBO and NPBC,

Sensitivity analysis,

Plan assets,

Pension plan funding, and

Pension benefit payments.

The Company had no asset ceiling in its principal pension benefit plans in fiscal 2008 and an immaterial asset ceiling in fiscal 2007.

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

### Pension benefits: Pension obligations and funded status

A reconciliation of the funded status of the principal pension benefit plans to the amounts recognized in the Consolidated Balance Sheets is as follows:

	<b>September 30, 2008</b>			<b>September 30, 2007</b>		
	Total	Domestic	Foreign	Total	Domestic	Foreign
Fair value of plan assets	20,194	12,340	7,854	24,013	14,753	9,260
Total defined benefit obligation	22,654	13,782	8,872	25,052	15,488	9,564
Defined benefit obligation (funded)	22,474	13,782	8,692	24,581	15,210	9,371
Defined benefit obligation (unfunded)	180		180	471	278	193
Funded status*	(2,460)	(1,442)	(1,018)	(1,039)	(735)	(304)
Germany	(1,442)			(735)		
U.S.	(588)			(202)		
U.K.	(156)			(40)		
Other	(274)			(62)		
Unrecognized past service cost						
(benefits)	(70)		(70)	(75)		(75)
Effects due to asset ceiling				(14)		(14)
Net amount recognized	(2,530)	(1,442)	(1,088)	(1,128)	(735)	(393)
Amounts recognized in the						
Consolidated Balance Sheets consist of:						
Pension asset	50	17	33	161	33	128
Pension liability	(2,580)	(1,459)	(1,121)	(1,289)	(768)	(521)

<sup>\*</sup> Funded status: The funded status shows the surplus (deficit) of the DBO relative to the plan assets as of the balance sheet date. The DBO is calculated based on the projected unit credit method and reflects the net present value as of the balance sheet date of the accumulated pension entitlements of active employees, former employees with vested rights and of retirees and their surviving dependents with consideration of future compensation and pension increases.

The fair value of plan assets, DBO and funded status as of September 30, 2006 amounted to 23,755, 26,696 and (2,941), respectively. As of September 30, 2005, the fair value of plan assets, DBO and funded status were 21,581, 24,972 and (3,391).

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#### **SIEMENS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (in millions of , except where otherwise stated and per share amounts)

A detailed reconciliation of the changes in the DBO for fiscal 2008 and 2007 as well as additional information by country is provided in the following table:

	September 30, 2008			<b>September 30, 2007</b>		
	Total	Domestic	Foreign	Total	Domestic	Foreign
Change in defined benefit obligations:						
Defined benefit obligation at beginning						
of year	25,052	15,488	9,564	26,696	16,372	10,324
Foreign currency exchange rate changes	(340)		(340)	(556)		(556)
Service cost	511	279	232	684	358	326
Interest cost	1,246	765	481	1,233	725	508
Settlements and curtailments	(46)	(26)	(20)	(13)		(13)
Plan participants contributions	135	87	48	180	119	61
Amendments and other	22	12	10	283	(7)	290
Actuarial (gains) losses	(1,748)	(1,612)	(136)	(1,660)	(863)	(797)
Acquisitions	109	68	41	101	55	46
Divestments	(1,026)	(408)	(618)	(670)	(453)	(217)
Benefits paid	(1,261)	(871)	(390)	(1,226)	(818)	(408)
Defined benefit obligation at end of						
year	22,654	13,782	8,872	25,052	15,488	9,564
Germany	13,782			15,488		
U.S.	2,933			3,250		
U.K.	3,003			3,229		
Other	2,936			3,085		

The total defined benefit obligation at the end of the current fiscal year includes approximately 7,480 for active employees,