

BRASKEM SA  
Form 6-K  
March 13, 2008

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**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

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**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16  
OR 15D-16 OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the month of March, 2008**  
**(Commission File No. 1-14862 )**

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**BRASKEM S.A.**

*(Exact Name as Specified in its Charter)*

**N/A**

*(Translation of registrant's name into English)*

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**Rua Eteno, 1561, Polo Petroquimico de Camacari**  
**Camacari, Bahia - CEP 42810-000 Brazil**  
*(Address of principal executive offices)*

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Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K  
in paper as permitted by Regulation S-T Rule 101(b)(1).

Indicate by check mark if the registrant is submitting the Form 6-K  
in paper as permitted by Regulation S-T Rule 101(b)(7).

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to  
the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- \_\_\_\_\_.

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**Strictly private and confidential**

**Valuation Report to Ultrapar Participações**

Ultrapar Participações S.A., Refinaria Petroleo Ipiranga S.A., Distribuidora de  
Produtos de Petroleo Ipiranga S.A., Companhia Brasileira de Petroleo Ipiranga

April 4, 2007

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**Disclaimer**

- These materials may only be used by Ultrapar Participações S.A. ( Ultrapar ) for the purposes defined in the engagement letter signed with Deutsche Bank Securities Inc. ( Deutsche Bank ). Neither Deutsche Bank nor any of its affiliates or any of its or their officers, directors, employees, affiliates, advisors, agents or representatives (collectively, Deutsche Bank Representatives ) makes any express or implied representation or warranty as to the accuracy or completeness of any of the materials set forth herein or provides advice relating to tax, accounting, legal, antitrust, or other regulatory matters. Nothing contained in the accompanying materials is, or shall be relied upon as, a promise or representation as to the past or the future
  - In connection with Deutsche Bank s role of conducting a valuation analysis / preparing a valuation report for Ultrapar, and in preparing its report as to the respective valuations of Companhia Brasileira de Petróleo Ipiranga ( CBPI ), Distribuidora de Produtos de Petróleo Ipiranga S.A. ( DPPI ) and Refinaria de Petróleo Ipiranga S.A. ( RIPI ) (collectively, Ipiranga , or the Ipiranga Group ) and Ultrapar, Deutsche Bank has reviewed certain publicly available financial and other information concerning Ultrapar and the Ipiranga Group and certain internal analyses and other information furnished to it by Ultrapar and the Ipiranga Group. Deutsche Bank has also held discussions with members of the senior managements of Ultrapar and the Ipiranga Group, and with respect to certain assets, the senior management of Braskem, regarding the businesses and prospects of their respective companies and the operations of the combined company following the transactions described herein. In addition, Deutsche Bank has (i) reviewed the reported prices and trading activity for Ultrapar s and the Ipiranga Group s stock, (ii) compared certain financial and stock market information for Ultrapar and the Ipiranga Group with similar information for certain other companies whose securities are publicly traded, (iii) reviewed the financial terms of certain recent business combinations which it deemed comparable in whole or in part, (iv) reviewed the terms of the agreements governing the transaction, and (v) performed such other studies and analyses and considered such other factors as it deemed appropriate
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**Disclaimer** (continued)

- Deutsche Bank has not assumed responsibility for independent verification of, and has not independently verified, any information, whether publicly available or furnished to it, concerning Ultrapar or the Ipiranga Group, including, without limitation, any financial information, forecasts or projections considered in connection with the preparation of its report as to the respective valuations of Ultrapar and the Ipiranga Group. Accordingly, for purposes of its report, Deutsche Bank has assumed and relied upon the accuracy and completeness of all such information and Deutsche Bank has not conducted a physical inspection of any of the properties or assets, and has not prepared or obtained any independent evaluation or appraisal of any of the assets or liabilities, of Ultrapar or the Ipiranga Group
  - It should be understood that any valuations, financial and other forecasts and/or estimates or projections and other assumptions contained in the accompanying materials (including, without limitation, regarding financial and operating performance), were prepared or derived from information (whether oral or in writing) supplied solely by the respective managements of Ultrapar, the Ipiranga Group and Braskem or derived from other public sources, without any independent verification by Deutsche Bank, and involve numerous and significant subjective determinations and assumptions by Ultrapar and the Ipiranga Group, which may not be correct. As a result, it is expected that there will be a difference between actual and estimated or projected results, and actual results may vary materially from those shown herein. In addition, with respect to any such information made available to Deutsche Bank and used in its analyses, Deutsche Bank has assumed that they have been reasonably prepared on bases reflecting the best currently available estimates and judgments of the respective managements of Ultrapar and the Ipiranga Group as to the matters covered thereby. The Report observes the requirements imposed by Brazilian Securities Regulation, in particular Rule #361/02 of the Brazilian Securities Commission ( CVM )
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**Disclaimer** (continued)

- Accordingly, in preparing its report as to the respective valuations of Ultrapar and the Ipiranga Group, neither Deutsche Bank nor any of the Deutsche Bank Representatives make any express or implied representation or warranty, or express any view, as to the accuracy, reasonableness, completeness or achievability of any such financial and other forecasts and/or estimates or projections, or as to the determinations or assumptions on which they are based. Deutsche Bank's report is necessarily based upon economic, market and other conditions as in effect on, and the information made available to it as of, the date hereof
  - Deutsche Bank has also assumed that all material governmental, regulatory or other approvals and consents required in connection with the consummation of the transaction will be obtained and that in connection with obtaining any necessary governmental, regulatory or other approvals and consents, or any amendments, modifications or waivers to any agreements, instruments or orders to which either Ultrapar or the Ipiranga Group is a party or is subject or by which it is bound, no limitations, restrictions or conditions will be imposed or amendments, modifications or waivers made that would have a material adverse effect on Ultrapar or the Ipiranga Group or materially reduce the contemplated benefits of the transaction to Ultrapar
  - This presentation was based on the information available until today, and the views expressed are subject to change based upon a number of factors, including market conditions and Ultrapar's and the Ipiranga Group's business and prospects. Deutsche Bank does not undertake any obligation to update or otherwise revise these materials after the date hereof
  - This Report and its conclusions are not recommendations by Deutsche Bank as to whether Ipiranga shareholders should tender their shares in the mandatory tender offer, or to Ultrapar or Ipiranga shareholders as to the fairness to such shareholders, from a financial point of view, of the exchange ratio in the incorporation of RIPI, CBPI, DPPI shares in Ultrapar. Each shareholder must reach its own conclusions about the advisability of accepting the offer presented by Ultrapar and the incorporation of the shares of CBPI, DPPI and RIPI by Ultrapar
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**Section 1**

Executive summary

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**Initial considerations**

- This appraisal report ( Report or Valuation Report ) was prepared by Deutsche Bank as requested by Ultrapar
  - The Report observes the requirements imposed by Brazilian Securities Regulation, in particular Rule #361/02 of the Brazilian Securities Commission ( CVM ). Ultrapar requested this Report to be used in connection with (i) the mandatory tender offers related to the acquisition by Ultrapar of the control of Ipiranga Group, and (ii) the incorporation of CBPI, DPPI and RIPI shares in Ultrapar
  - The ranges for the respective valuations of Ultrapar, CBPI, DPPI and RIPI are limited to 10% due to a requirement imposed by Rule #361/02 of the CVM
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**Scope of Deutsche Bank's analysis**

The objective of this Valuation Report is to present economic valuations of both Ultrapar and Ipiranga Group in accordance with the criteria defined as mandatory by the CVM

Under the CVM Rule #361/02, Deutsche Bank has conducted an analysis using the following methodologies and assumptions:

- **Economic value** based on discounted cash flow ( DCF ) analysis for the main operating companies and comparable multiples for some smaller operating subsidiaries  
Based on publicly available information and discussions with management of Ultrapar and Ipiranga
- **Market value** based on average share prices weighted by traded volume  
Average share price weighted by traded volume during the last twelve months ended March 16, 2007 (last trading day pre-announcement)
- **Book value** of the shares  
Based on Ultrapar and Ipiranga's audited financial statements as of December 31,2006

Among the different valuation methodologies presented in this Valuation Report, Deutsche Bank believes the economic value based on DCF and comparable multiples is the most applicable methodology for valuing Ultrapar and Ipiranga

**Economic value methodologies for different business lines**

<b>Discounted cash flow</b>	<b>Codename</b>	<b>WACC</b>	<b>Public company comparables</b>	<b>Codename</b>
Companhia Brasileira de Petróleo Ipiranga	CBPI	12.2%	Ipiranga Química S.A.	IQ
Distribuidora de Prod. de Petróleo Ipiranga	DPPI	12.3%	Empresa Carioca de Prod. Químicos S.A.	EMCA
Copesul Central Química	Copesul	11.2%	Ipiranga Asfaltos	IASA
Ipiranga Petroquímica S.A.	IPQ	11.8%	AM/PM Comestíveis	AM/PM
Ultrapar Participações	Ultrapar	10.6%	Isa-Sul Administração e Part. Ltda	Isa-sul
			Refinaria Petróleo Ipiranga S.A.	Refinery

**Valuation range**   **price per share**

**Conducting the economic valuation**

		<b>Discounted Cash Flow - DCF Analysis</b>	<b>Comparable Public Company Analysis</b>	<b>Comparable Precedent Transaction Analysis</b>
<p><b>The three main economic valuation methodologies used were:</b>  <b>Discounted Cash Flow (DCF)</b>  <b>Comparable public companies multiples and comparable precedent transaction multiples</b></p>	<p><b>Methodology</b></p>	<ul style="list-style-type: none"> <li>• Un-levered projections of cash flow to the firm</li> <li>• Terminal value calculation based on perpetuity growth (Gordon's growth model) or exit multiple</li> <li>• Cash flow and terminal value discounted by a discount rate that corresponds to the Company's Weighted Average Cost of Capital (WACC)</li> </ul>	<ul style="list-style-type: none"> <li>• Identification of listed companies that are comparable to the business being assessed</li> <li>• Calculation of value (TEV or equity) as a multiple of value drivers (sales, ebitda, earnings, etc.)</li> <li>• Multiples of value are applied to the corresponding value driver of the Company being assessed</li> </ul>	<ul style="list-style-type: none"> <li>• of transactions involving Identification companies with comparable activities</li> <li>• Calculation of the implied multiples of value in those transactions</li> <li>• Multiples of value are applied to the corresponding value driver of the Company being assessed</li> </ul>
	<p><b>Potential advantages</b></p>	<ul style="list-style-type: none"> <li>• Estimates the intrinsic value of the Company</li> <li>• Valuation takes into consideration the risk-return profile of the investment, and can be adjusted for</li> </ul>	<ul style="list-style-type: none"> <li>• In efficient markets, it properly reflects the market consensus of value of a given industry</li> <li>• Reflects historical performance and industry trends</li> </ul>	<ul style="list-style-type: none"> <li>• Reflects the implied value of transactions in a given industry</li> </ul>

	<p>the country risk</p> <ul style="list-style-type: none"> <li>• Takes into consideration the company's capital structure</li> <li>• More flexibility to incorporate expected changes in the business profile such as change in product mix, capacity expansion, etc.</li> </ul>
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<p><b>Potential disadvantages</b></p>	<ul style="list-style-type: none"> <li>• Subject to different view of the Company's future generation of cash and risk</li> <li>• Uncertainties of longer forecasts</li> </ul>	<ul style="list-style-type: none"> <li>• Difficulty to identify companies that are comparable to the asset being assessed</li> <li>• Does not reflect differences among the companies such as capital structure, profitability, management, etc</li> <li>• Results can be affected by adverse situations not linked to valuation (macroeconomic, political, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>• Difficulty to identify companies/ transactions that are comparable</li> <li>• Characteristics of the transaction might affect valuation such as competitiveness of the sale process, estimated synergies of the potential buyer, defensive play, etc</li> <li>• It does not reflect the differences among the companies</li> </ul>
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		<p>potential returns Limited public information available</p>
<p><b>Considerations</b></p>	<ul style="list-style-type: none"> <li>• Maximum flexibility to incorporate in the valuation several value drivers such as discount rate (driven by capital structure, country risk, cost of equity), perpetuity growth and expected performance (as opposed to historical performance)</li> </ul>	<ul style="list-style-type: none"> <li>• Limited sample in the local market requires evaluator to expand to different markets (normally with different characteristics)</li> <li>• Does not incorporate specific nature of the company being assessed</li> <li>• Based on historical performance, it incorporates market trend</li> </ul>

Notes: (1) TEV = Total Enterprise Value = Equity plus Net debt.

## Deutsche Bank credentials

- Deutsche Bank and its affiliates provide a full range of investment banking products and services worldwide. The Corporate and Investment Bank ( CIB ) is responsible for providing capital markets products and investment banking services to corporations, financial institutions and governments and their agencies
- Deutsche Bank and its affiliates expertise in assessing Brazilian publicly listed companies includes: the advisory to Ashmore Energy International on the acquisition of Prisma Energy International in 2006, the fairness opinion valuation of Companhia Siderúrgica Belgo Mineira in 2005, and the valuation report of Cia. Metalic Nordeste for Companhia Siderurgica Nacional ( CSN ) in 2002
- Deutsche Bank or its affiliates also advised La Seda de Barcelona S.A. ( LSB ) on the acquisition of Eastman Chemical Iberica S.A. from Eastman Chemical Company in 2007, advised Linde AG on the sale of equipment business of BOC Edwards to CCMP Capital in 2007, advised Gazprom on the sale of a 10.7% stake to Rosneftegaz, advised ConocoPhillips on the divestment of selected European downstream assets (pending), advised Giant Industries on its sale to Western Refining Inc. and provided a fairness opinion valuation (pending), and is advising Valero on strategic alternatives for the Lima, Ohio refinery, among other assignments
- Other selected transactions that involved valuation of public companies include: the advisory to Fairchild Semiconductor International in its acquisition of System General Corp, and the advisory to Healthcare REIT in its acquisition of Windrose Medical Properties Trust. Deutsche Bank also acted as advisor to International DisplayWorks Inc. when it was acquired by Flextronics International Ltd. and to US LEC Corp when it merged with Paetec Communications, Inc. All these transactions required a fairness opinion valuation
- Deutsche Bank and its affiliates have a qualified team of professionals based in New York and São Paulo led by Mr. Ian Reid who was responsible for producing this Report
- In delivering the Report, Deutsche Bank followed its internal policies applicable to the delivery of valuation reports, including forming an internal valuation committee to review and approve the report

**Additional considerations**

- The date of this Report is April 4, 2007
- This Report may be solely used in the context of the request made by Ultrapar to Deutsche Bank n Research reports prepared by different areas of Deutsche Bank may utilize different assumptions with respect to the future performance of Ultrapar and Ipiranga than those used in the Valuation Report, and thus potentially present significantly different conclusions with respect to valuation
- In compliance with the resolution CVM #361/02, Deutsche Bank states that as of April 4 , 2007:

There is no conflict of interest that compromises the independence necessary to prepare this Report

Deutsche Bank and its affiliates held 8,527 non-voting shares of Braskem and 171,000 ADRs of Braskem; 62,175 voting shares of Petrobras, and 500,540 ADRs of Petrobras; Deutsche Bank and its affiliates did not hold, directly or indirectly, any shares of CBPI, DPPI and RIPI, nor did they hold shares or ADRs of Ultrapar, Petrobras or Braskem other than the shares/ADRs mentioned above

Deutsche Bank is engaged in sales and trading transactions with Petrobras and Braskem, which includes, but is not limited to , derivatives

In May 2006, Deutsche Bank received R\$2,673,760.50 net of taxes from Petrobras for the advisory and structuring services rendered in connection with the acquisition of ABB's stake in Termobahia. Deutsche Bank did not receive any other fees from Ultrapar, Braskem or Petrobras in connection with financial advisory, consulting or auditing services, or any other investment banking services over the past 12 months

Deutsche Bank will receive US\$3,000,000 net of taxes as a fee for the delivery of this Report

**Additional considerations** (continued)

- The preparation of this Valuation Report was overseen by Ian Reid, Managing Director – Corporate Finance and Mergers & Acquisitions for Latin America. Selected advisory assignments in which Mr. Ian Reid was involved include, among others:

The merger of Brahma and Antarctica to form Ambev, the unwinding of CSN's controlling interest in CVRD (advisor to CVRD), the acquisition of a Bolivian refinery by Petrobras (advisor to Petrobras), the sale of Latasa to Rexam by Bradesco, Alcoa and JP Morgan (advisor to sellers), the acquisition of Panamco by Coca-Cola FEMSA (advisor to Coca-Cola FEMSA), and the repurchase by FEMSA of Interbrew's stake in Femsal Cerveza (advisor to FEMSA) among others

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**Ian Reid** – Managing Director



**Valuation summary**

**Section 2**

**Section 2**

Valuation summary

**Tab A**

Ultrapar

**Ultrapar Participações S.A.**

2006 sales

Corporate structure

Company description

Ultrapar is a holding company for 3 separate operating companies: Oxiteno, Ultragas, and Ultracargo

**Major subsidiaries**

• **Ultragas Participações LTDA**

Ultragas is the leading distributor of liquefied petroleum gas (LPG) in Brazil, and one of the largest distributors in the world by volume

Distributes bottled and bulk LPG to residential, commercial, and industrial clients in Brazil

2006 revenue of US\$1.4 billion, and volume sold of 1.5 million tons

• **Oxiteno S.A.**

A second-generation producer of commodity & specialty petrochemicals

Oxiteno is the largest producer of ethylene oxide and its main derivatives in Latin America

2006 revenue of US\$707 million, and volume sold of 544,000 tons

• **Ultracargo Oper. Logísticas e Participações LTDA**

Provides integrated logistics services for special products

2006 revenue of \$ 103 million

Storage capacity at 2006 year end of 240 thousand cubic meters.

Total kilometrage traveled in 2006 was 43 million kilometers

*Source: Public Ultrapar information*    *Source: Public Ultrapar information*

## Ultrapar valuation

Prior to the share merger, Ultrapar share value ranges from R\$64.48 to R\$71.26 based on the economic value	Economic value (R\$)		Book value	Ultrapar
				12/31/2006
Ultrapar TEV (before steps 1 and 2)		5,879		
(+) net cash		19	Shareholder equity (R\$ million)	
Ultrapar Equity value (before steps 1 and 2)		5,898	Total number of shares (million)	1,940.7 81.3
(+) assets acquired (a)		497	Book value per share (R\$ per share)	23.86
(-) price paid(b)		(876)		
<b>Ultrapar equity value (after steps 1 and 2)</b>		<b>5,520</b>		
Total number of shares (million)		81.3		
<b>Price per share R\$ per share</b>		<b>64.48</b>		<b>67.87</b>
				<b>71.26</b>
		<b>-5%</b>		<b>+5%</b>

Note: Figures in R\$ million unless otherwise noted.

(a) refer to page 38 of the Valuation Report for more details

(b) R\$890 million minus R\$14 million received from Dynamo for the sale of certain Ipiranga PN shares

Source: Ultrapar information and Deutsche Bank

Note: Book value based on operating company financials as of 12/31/2006

Source: Company filings

### Weighted average share price LTM to announcement (a)

	ON	PN
Total volume (000 shares)	NA	17,108
W.A. share price (R\$ per share)	NA	43.08

(a) From 03/15/2006 to 03/16/2007

Note: Ultrapar's ON shares have not traded for over 12 months.

Source: FactSet

### Weighted average share price announcement to April 2, 2007 (a)

	ON	PN
Total volume (000 shares)	NA	2,822
W.A. share price (R\$ per share)	NA	56.10

(a) From 03/16/2007 to 04/02/2007

Source: FactSet

**Tab B**

RIPI

**Refinaria Petroleo Ipiranga SA RIPI**

**Corporate structure**

**Company description**

RIPI is a holding company for certain Ipiranga investments and operates a refinery

**Major subsidiaries**

- **Companhia Brasileira de Petroleo Ipiranga (CBPI)**
  - A fuel distributor with a network of 3,324 stations in Brazil, except in Rio Grande do Sul, Roraima and Amapá
  - 2006 revenue of US\$9.8 billion and volume sold of 12.2 billion cubic meters
- **Distrib. de Produtos de Petroleo Ipiranga (DPPI)**
  - A gasoline distributor with a network of 916 stations in Southern Brazil
  - 2006 revenue of \$1.6 billion and volume sold of 1.8 billion cubic meters
- **Ipiranga Química (IQ)**
  - A wholesale distributor of chemical products with over 5,000 clients in 50 different markets
  - 2006 revenue of US\$212.3 million and EBITDA of US\$9.5 million
  - Through its ownership in IQ, RIPI indirectly controls Copesul (with Braskem) and IPQ
- **Ipiranga Petroquímica (IPQ)**
  - A 2<sup>nd</sup> generation producer of high-end petrochemicals -2006 revenue of US\$924.3 million and volume sold of 636,100 tons
- **Copesul**
  - A naphtha-based cracker owned by Ipiranga & Braskem
  - 2006 revenue of US\$2.9 billion and volume of 2.962 million tons

Note: Families include Gouvêa, Tellechea, Mello, Bastos, and Ormazabal families

Source: Public Ipiranga information

Note: Volume sold refers to total volume; Revenue figures not consolidated

Source: Public Ipiranga information





## RIFI valuation

RIFI s share value ranges from R\$51.63 to R\$57.06 based on the economic value	Economic value				Book value RIFI SA	
	(R\$ million)	100% TEV	Proportionate TEV			12/31/2006
IQ SA	3,051	58.53%	1,786		Shareholder equity (R\$ million)	577.3
CBPI SA	4,029	11.42%	460		Total number of shares (million)	29.6
DPPI SA	1,552	7.65%	119		Book value per share (R\$ per share)	19.50
RIFI Opco	9	100.0%	9			
<b>RIFI Total Enterprise Value</b>			<b>2,373</b>			
(-) net debt			(765)			
RIFI Equity value			1,609			
Total number of shares (million)			29.6			
<b>Price per share R\$ per share</b>		<b>51.63</b>	<b>54.35</b>	<b>57.06</b>		
		<b>-5%</b>		<b>+5%</b>		

Note: Figures in R\$ million unless otherwise noted.  
Source: Ipiranga information and Deutsche Bank

Note: Book value based on operating company financials as of 12/31/2006  
Source: Company s filings

Weighted average share price LTM to announcement <sup>(a)</sup>	ON		PN		Weighted average share price announcement to April 2, 2007 <sup>(a)</sup>	ON		PN	
Total volume (000 s)	1,843	5,850			Total volume (000 s)	528	1,495		
	45.81	32.75			W.A. share price (R\$ per share)	91.57	44.85		

(a) From  
03/15/2006 to 03/  
16/2007  
Source: FactSet

(a) From 03/16/2007 to  
04/02/2007  
Source: FactSet

**Tab C**

DPPI

**Distribuidora de Produtos de Petroleo Ipiranga SA DPPI**

**Corporate structure**

**Company description**

- DPPI is a distributor of fuel in Southern Brazil
- The Company delivers fuel to retail gas stations, industrial sites
- Approximately 65% of volume is sold to retail gas stations
- In 2006, core volume (gasoline, alcohol, and diesel fuel) was 1.8 billion cubic meters. Total volume (including GNV, lubricants, & others) was marginally higher
- In 2006, the Company had 2.5% of the Brazilian market by volume sold

**Major subsidiaries:**

- **Isa-Sul Administração e Participações (Isa-Sul):**
  - Owns 152 of the gas stations in DPPI's region
  - 2006 revenue of US\$8.7 million and EBITDA of US\$7.5 million
- **Companhia Brasileira de Petroleo Ipiranga (CBPI)**
  - A fuel distributor with a network of 3,324 stations in Brazil, except in Rio Grande do Sul, Roraima and Amapá
  - 2006 revenue of US\$9.8 billion and volume sold of 12.2 billion cubic meters
  - Through its ownership in CBPI, DPPI indirectly owns a minority stake in IQ, IPQ, and Copesul
- **Ipiranga Química (IQ)**
  - A wholesale distributor of chemical products with over 5,000 clients in 50 different markets
  - 2006 revenue of US\$212.3 million and EBITDA of US\$9.5 million
- **Ipiranga Petroquímica (IPQ)**
  - A 2<sup>nd</sup> generation producer of high-end petrochemicals
  - 2006 revenue of US\$924.3 million and volume sold of 636,100 tons

- **Copesul**

- A naphtha-based cracker owned by Ipiranga & Braskem

- 2006 revenue of US\$2.9 billion and volume of 2.962 million tons

Note: Families include Gouvêa, Tellechea, Mello, Bastos, and Ormazabal families *Source: Public Ipiranga information*      Note: Volumes refer to volumes sold. Revenues are not consolidated *Source: Public Ipiranga information*

**DPPI valuation**

DPPI s share value ranges from R\$41.11 to R\$45.44 based on the economic value	Economic value				Book value	DPPI SA
	(R\$ million)	100% TEV	Proportionate TEV			12/31/2006
CBPI	4,029	21.01%	847		Shareholder equity (R\$ million)	
DPPI Opco	706	100.00%	706		Total number of shares (million)	804.0 32.0
<b>DIPPI Total Enterprise Value</b>			<b>1,552</b>		Book value per share (R\$ per share)	25.13
(-) net debt			(168)			
DPPI equity value			1,385			
Total number of shares (million)			32.0			
<b>Price per share R\$ per share</b>		<b>41.11</b>	<b>43.28</b>	<b>45.44</b>		
		<b>-5%</b>		<b>+5%</b>		

Note: Figures in R\$ million, except unless otherwise noted  
Source: Ipiranga information and Deutsche Bank

Note: Book value based on operating company financials as of 12/31/2006  
Source: Company s filings

**Weighted average share price**  
LTM to announcement (a)

**Weighted average share price**  
announcement to April 2, 2007 (a)

	ON	PN
Total volume (000 s)	24	2,919
W.A. share price (R\$ per share)	41.69	24.99

(a) From 03/15/2006 to 03/16/2007

Source: FactSet

	ON	PN
Total volume (000 s)	61	514
W.A. share price (R\$ per share)	96.53	34.69

(a) From 03/16/2007 to 04/02/2007

Source: FactSet

**Tab D**

CBPI

**Companhia Brasileira de Petróleo Ipiranga CBPI**

**Corporate structure**

**Company description**

- The largest company in the Ipiranga Group by revenue, CBPI is a distributor of fuel in Brazil, except in Rio Grande do Sul, Roraima and Amapá
- The Company delivers fuel to retail gas stations, industrial sites
- Approximately 65% of volume is sold to retail gas stations
- In 2006, core volume (gasoline, alcohol, and diesel fuel) was 11.6 billion cubic meters. Total volume (including GNV, lubricants, & others) was 12.2 billion cubic meters
- In 2006, the Company had 16.9% of the Brazilian market

**Major subsidiaries**

- **Empresa Carioca de Produtos Químicos (EMCA)**
  - Produces specialty oils with applications in the pharmaceutical, food, cosmetic, and plastics industries
  - 2006 revenue of US\$42.5 million and EBITDA of US\$1.4 million
- **Ipiranga Asfaltos (IASA)**
  - Produces asphalt and asphalt additives, and provides pavement services
  - 2006 sales of US\$114.3 million and EBITDA of US\$6.1 million
- **AM/PM Comestíveis**
  - A chain of retail convenience stores attached to CBPI gas stations
  - 2006 sales of US\$8.4 million and EBITDA of US\$14.7 million, which includes other operating income
- **Ipiranga Química SA (IQ)**
  - A wholesale distributor of chemical products with over 5,000 clients in 50 different markets
  - 2006 revenue of US\$212.3 million and EBITDA of US\$9.5 million
  - Through its ownership in IQ, CBPI, indirectly has a stake in IPQ and Copesul

- **Ipiranga Petroquímica (IPQ)**

- A 2<sup>nd</sup> generation producer of high-end petrochemicals

- 2006 revenue of US\$924.3 million and volume sold of 636,100 tons

- **Copesul**

- A naphtha-based cracker owned by Ipiranga & Braskem

- 2006 revenue of US\$2.9 billion and volume of 2.962 million tons

Note: Families include Gouvêa, Tellechea, Mello, Bastos, and Ormazabal families

*Source: Public Ipiranga information*

*Source: Public Ipiranga information*



## CBPI valuation

CBPI s share value ranges from R\$26.97 to R\$29.81 based on the	(R\$ million)	Economic value				Book value (R\$ million)	CBPI 12/31/2006
		100% TEV		Proportionate TEV			
Copesul		5,635	29.46%	1,660	(1)	Shareholder equity	
IPQ Opco		1,452	100.00%	1,452	(2)	Total number of shares (million)	1,555.2 106.0
<b>100% IPQ SA.</b>				<b>3,112</b>	(3)=(1)+(2)	Book value per s hare (R\$ per share)	14.68
IPQ SA.		3,112	92.39%	2,875	(4)=(3)x stake		
IQ Opco		176	100.00%	176	(5)		
<b>100% IQ SA</b>				<b>3,051</b>	(6)=(4)+(5)		
IQ SA		3,051	41.47%	1,265	(7)=(6)x stake		
CBPI Opco		2,764	100.00%	2,764	(8)		
CBPI Total Enterprise Value (-) net debt				4,029	(9)=(7)+(8)		
CBPI - Equity Value				(1,021)			
				3,008			
Total number of shares (million)				106.0			
<b>Price per share - R\$ per share</b>			<b>26.97</b>	<b>28.39</b>	<b>29.81</b>		
			<b>-5%</b>		<b>+5%</b>		

Note: Figures in R\$ million, except unless otherwise noted  
Source: Ipiranga information and Deutsche Bank

Note: Book value based on operating  
company financials as of 12/31/2006  
Source: Company's filings

**Weighted average share price**  
LTM to announcement <sup>(a)</sup>

**Weighted average share price**  
announcement to April 2, 2007 <sup>(a)</sup>

	ON	PN		ON	PN
Total volume (000 s)	123	62.524	Total volume (000 s)	168	7,946
W.A. share price (R\$ per share)	21.72	18.32	W.A. share price (R\$ per share)	52.55	23.28

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(a) From 03/15/2006 to 03/16/2007  
*Source: FactSet*

(a) From 03/16/2007 to 04/02/2007  
*Source: FactSet*

**Section 3**

Economic value of assets

**Valuation considerations**

**The companies were valued on a stand-alone basis. The valuation of each asset excludes any potential synergies that could be achieved as a result of the transaction.**

**DCF**

Basic assumptions  
 10-year projections  
 Base date of DCF valuation is December 31, 2006  
 Assumes exchange rate of 2.1385 R\$/US\$ as of 12/31/2006  
 Models projected in nominal reais; cash flows were converted to US Dollars based on average exchange rate for the year  
 WACC in nominal US Dollars  
 Considers that cash flow is generated evenly throughout the year  
 Perpetuity  
 Calculated based on Gordon's growth formula  
 Adjustments to capex/ depreciation, tax rates, net operating working capital  
 Petrochemical companies: perpetuity cash flow adjusted for mid-cycle  
 Equity value  
 TEV minus net debt (as defined in the glossary)

**Multiples**

Basic assumptions  
 Based on multiples of EBITDA  
 Precedent transactions  
 Applied to LTM EBITDA  
 Trading comparables  
 Applied to 2006 EBITDA except for petrochemicals, where an average of 3-5 years (normalized EBITDA) was used depending on the company

**DCF valuation**

Companhia Brasileira de Petróleo Ipiranga  
 Distribuidora de Prod. de Petróleo Ipiranga  
 Copesul Central Química  
 Ipiranga Petroquímica S.A.  
 Ultrapar Participações

*Source: Ultrapar and Deutsche Bank*

**Multiple -based valuation**

Ipiranga Química S.A. precedent transactions  
 Empresa Carioca de Prod. Químicos S.A. trading comps  
 Ipiranga Asfaltos precedent transactions  
 AM/PM Comestíveis trading comps  
 Isa-Sul Adm. e Part. Ltda implied multiple from DPPI DCF

*Source: Ultrapar and Deutsche Bank*

**Weighted Average Cost of Capital and Cost of Equity  
WACC and Ke**

**WACC definition**

<i>(US\$ nominal)</i>	<b>Ipiranga companies</b>				
	<b>Ultrapar</b>	<b>CBPI</b>	<b>DPPI</b>	<b>Copesul</b>	<b>IPQ</b>
<b><u>I. Beta calculation</u></b> <sup>(a)</sup>					
<b>1. Beta un-levered</b>	<b>0.64</b>	<b>0.90</b>	<b>0.90</b>	<b>0.86</b>	<b>0.86</b>
Long-term optimal debt (D)/cap (D+E) ratio	35% <sup>(b)</sup>	40% <sup>(c)</sup>	40% <sup>(c)</sup>	50% <sup>(c)</sup>	50% <sup>(c)</sup>
Long-term optimal equity (E) /cap (D+E) ratio	65% <sup>(b)</sup>	60% <sup>(c)</sup>	60% <sup>(c)</sup>	50% <sup>(c)</sup>	50% <sup>(c)</sup>
Marginal tax rate (tax) <sup>(d)</sup>	22%	26%	23%	33%	25%
<b>2. Re-levered equity beta (b)</b>	<b>0.92</b>	<b>1.35</b>	<b>1.36</b>	<b>1.44</b>	<b>1.50</b>
<b><u>II. Calculation of Cost of Capital</u></b>					
US risk free rate (Rfr) <sup>(e)</sup>	4.5% p.a.	4.5% p.a.	4.5% p.a.	4.5% p.a.	4.5% p.a.
Local risk premium (CRP) <sup>(f)</sup>	200 bps	200 bps	200 bps	200 bps	200 bps
Local long-term risk free rate	6.5% p.a.	6.5% p.a.	6.5% p.a.	6.5% p.a.	6.5% p.a.
US equity risk premium (ERP) <sup>(g)</sup>	7.1% p.a.	7.1% p.a.	7.1% p.a.	7.1% p.a.	7.1% p.a.
<b>3. Cost of Equity (Ke)</b>	<b>13.0% p.a.</b>	<b>16.1% p.a.</b>	<b>16.2% p.a.</b>	<b>16.7% p.a.</b>	<b>17.2% p.a.</b>
Local long-term risk free rate	6.5% p.a.	6.5% p.a.	6.5% p.a.	6.5% p.a.	6.5% p.a.
Long-term corporate risk spread <sup>(h)</sup>	150 bps <b>8.0%</b>	200 bps <b>8.50%</b>	200 bps <b>8.50%</b>	200 bps <b>8.50%</b>	200 bps <b>8.50%</b>
<b>4. Cost of Debt (Kd)</b>	<b>p.a.</b>	<b>p.a.</b>	<b>p.a.</b>	<b>p.a.</b>	<b>p.a.</b>
<b>5. WACC</b>	<b>10.6% p.a.</b>	<b>12.2% p.a.</b>	<b>12.3% p.a.</b>	<b>11.2% p.a.</b>	<b>11.8% p.a.</b>

Note: (a) 2 years weekly Betas against the S&P 500 for the sample of companies that represent each industry (*source: Bloomberg*)

(b) Based on a more conservative company risk profile than the optimal capital structure for the industry

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- (c) Based on comparable public companies
- (d) Marginal tax rates as provided by the management of the companies
- (e) US risk free rate is the yield of the US Treasury (*source: FactSet*)
- (f) Local risk premium based on spread of the sovereign bond to the equivalent US Treasury (*source: Bloomberg*)
- (g) Equity risk premium from Ibbotson's 2006 report
- (h) Long term corporate risk spreads are based on companies outstanding debt (*source: the companies' financials*)

*Source: Bloomberg, Factset and the companies*

**Macroeconomic assumptions****US**

<b>Economy</b>	<b>2004A</b>	<b>2005A</b>	<b>2006A</b>	<b>2007E</b>	<b>2008E</b>	<b>2009E</b>	<b>2010E</b>	<b>2011E</b>	<b>2012E</b>	<b>2013E</b>	<b>2014E</b>	<b>2015E</b>	<b>2016E</b>
Inflation <sup>(a)</sup>	1.6%	2.6%	2.3%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
US Treasury <sup>(a)</sup>	4.1%	4.1%	4.7%	4.5%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%

**Brazil**

<b>Economy</b>	<b>2004A</b>	<b>2005A</b>	<b>2006A</b>	<b>2007E</b>	<b>2008E</b>	<b>2009E</b>	<b>2010E</b>	<b>2011E</b>	<b>2012E</b>	<b>2013E</b>	<b>2014E</b>	<b>2015E</b>	<b>2016E</b>
GDP - real growth <sup>(b)</sup>	0.5%	4.9%	3.4%	3.5%	3.7%	3.6%	3.4%	3.3%	3.1%	3.0%	3.0%	3.0%	3.0%
GDP - nominal growth	5.7%	10.9%	6.6%	7.4%	7.8%	7.2%	7.0%	6.9%	6.7%	6.6%	6.6%	6.6%	6.6%
Brazilian population growth <sup>(c)</sup>	1.5%	1.4%	1.4%	1.4%	1.3%	1.3%	1.3%	1.2%	1.2%	1.2%	1.1%	1.1%	1.1%
Inflation (IPCA) <sup>(a)</sup>	5.2%	5.7%	3.1%	3.8%	4.0%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
Selic (average) <sup>(b)</sup>	23.0%	16.4%	15.3%	12.2%	11.1%	10.0%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%
CDI (Brazilian interbank rate) <sup>(b)</sup>	23.5%	16.9%	15.8%	12.7%	11.6%	10.5%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
FX rate eop <sup>(d)</sup>	2.85	2.34	2.14	2.18	2.29	2.32	2.36	2.39	2.43	2.46	2.50	2.54	2.57
FX rate avg	3.05	2.43	2.19	2.16	2.24	2.31	2.34	2.38	2.41	2.45	2.48	2.52	2.56
Average R\$ devaluation		(20.3%)	(9.9%)	(1.5%)	3.7%	3.0%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%

*Sources:*

(a) Based on Wall Street consensus

(b) Market consensus for 2007 and 2008. Based on Wall Street consensus for 2009 onwards

(c) IBGE Brazilian Institute of Geography and Statistics

(d) Market consensus for 2007 and 2008. Fixed purchase power parity (PPP) between Brazil and USA for 2009 onwards

**Tab A**

Ultrapar



## Economic value of assets

## Section 3

## Ultrapar consolidated DCF valuation

Ultrapar consolidates:	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E	P
<b>Ultragaz, the #1 LPG distributor in Brazil, Oxiteno, the main producer of Ethylene Oxide and its derivatives in Latin America, and Ultracargo, a logistic company for special products</b>											
<b>1. EBIT</b>	<b>157</b>	<b>163</b>	<b>218</b>	<b>239</b>	<b>249</b>	<b>251</b>	<b>257</b>	<b>286</b>	<b>297</b>	<b>347</b>	<b>5</b>
annual growth	n.a.	4.1%	33.2%	9.7%	4.4%	0.6%	2.4%	11.3%	3.9%	16.8%	5
<b>(-) tax</b>	<b>(37)</b>	<b>(38)</b>	<b>(47)</b>	<b>(51)</b>	<b>(53)</b>	<b>(54)</b>	<b>(56)</b>	<b>(64)</b>	<b>(67)</b>	<b>(77)</b>	<b>5</b>
effective tax rate	(23.4%)	(23.5%)	(21.6%)	(21.3%)	(21.1%)	(21.5%)	(21.7%)	(22.4%)	(22.6%)	(22.1%)	(22.1%)
<b>3. EBIT (-)</b>	<b>120</b>	<b>125</b>	<b>171</b>	<b>188</b>	<b>197</b>	<b>197</b>	<b>201</b>	<b>222</b>	<b>230</b>	<b>270</b>	<b>5</b>
<b>(+) Depreciation &amp; Amortization</b>	<b>93</b>	<b>103</b>	<b>111</b>	<b>119</b>	<b>127</b>	<b>131</b>	<b>134</b>	<b>116</b>	<b>119</b>	<b>87</b>	<b>5</b>
<b>(-) Capex</b>	<b>(253)</b>	<b>(154)</b>	<b>(103)</b>	<b>(96)</b>	<b>(99)</b>	<b>(101)</b>	<b>(104)</b>	<b>(106)</b>	<b>(100)</b>	<b>(98)</b>	<b>5</b>
<b>(-) Changes in net operating working capital</b>	<b>(7)</b>	<b>(19)</b>	<b>(50)</b>	<b>(21)</b>	<b>(19)</b>	<b>(17)</b>	<b>(16)</b>	<b>(13)</b>	<b>(11)</b>	<b>(11)</b>	<b>5</b>
<b>4. Free cash flow to the Firm</b>	<b>(47)</b>	<b>56</b>	<b>129</b>	<b>190</b>	<b>206</b>	<b>209</b>	<b>215</b>	<b>218</b>	<b>238</b>	<b>248</b>	<b>5</b>
annual growth	-	-	130.4%	47.8%	8.3%	1.5%	3.0%	1.5%	9.0%	4.0%	9

Note: Annual free cash flow in US\$ millions

Effective tax rate based on the effective tax rates of Ultragaz, Oxiteno, and Ultracargo

Source: Company information and Ultrapar management guidance



**Assumptions** **Ultragaz**  
Selected income statement drivers

**Assumptions** **Ultragaz** (continued)

Selected income statement drivers

**Assumptions Ultragaz (continued)**

Selected balance sheet drivers

**Change in net operating working capital**

<b>Net operating working capital</b>													
<b>operating working capital</b>	<b>assumptions</b>	<b>2005A</b>	<b>2006A</b>	<b>2007E</b>	<b>2008E</b>	<b>2009E</b>	<b>2010E</b>	<b>2011E</b>	<b>2012E</b>	<b>2013E</b>	<b>2014E</b>	<b>2015E</b>	<b>2016E</b>
Net operating working capital	are operating working capital	150.2	126.4	133.5	141.9	150.0	158.5	167.4	176.6	186.2	196.3	207.0	218.0
(+)	current assets	216	203	215	228	241	255	269	284	299	316	333	350
(-)	current liabilities	(65)	(77)	(81)	(87)	(91)	(97)	(102)	(107)	(113)	(119)	(126)	(133)
<b>Change in net operating working capital</b>													
(Increase) / Decrease in net operating working capital				(7)	(8)	(8)	(8)	(9)	(9)	(10)	(10)	(11)	(11)

Source: Company information and Ultrapar management guidance

**Assumptions Oxiteno**  
Selected income statement drivers

**Assumptions Oxiteno** (continued)

Selected income statement drivers

**Assumptions Oxiteno (continued)**

Selected balance sheet drivers

**Change in net operating working capital**

	<b>Net operating working capital</b>											
<b>operating working capital</b>	<b>(R\$ million)</b>											
<b>assumptions are in line with 2006</b>	<b>2005A</b>	<b>2006A</b>	<b>2007E</b>	<b>2008E</b>	<b>2009E</b>	<b>2010E</b>	<b>2011E</b>	<b>2012E</b>	<b>2013E</b>	<b>2014E</b>	<b>2015E</b>	<b>2016E</b>
Net operating working capital	259.5	361.2	368.0	400.0	504.5	543.7	580.0	611.8	641.0	661.7	677.3	694.2
(+) current assets	352	468	478	520	651	700	747	791	830	858	878	898
(-) current liabilities	(92)	(107)	(110)	(120)	(147)	(157)	(167)	(179)	(189)	(196)	(200)	(204)
<b>Change in net operating working capital</b>												
(Increase) / Decrease in net operating working capital			(7)	(32)	(105)	(39)	(36)	(32)	(29)	(21)	(16)	(17)

*Source: Company information and Ultrapar management guidance*



**Assumptions Ultracargo**  
Selected income statement drivers

**Assumptions Ultracargo** (continued)

Selected income statement drivers

**Assumptions Ultracargo** (continued)  
 Selected balance sheet drivers

**Change in net operating working capital**

<b>Net operating working capital</b>													
<b>operating</b>	<b>(R\$</b>												
<b>working</b>	<b>million)</b>	<b>2005A</b>	<b>2006A</b>	<b>2007E</b>	<b>2008E</b>	<b>2009E</b>	<b>2010E</b>	<b>2011E</b>	<b>2012E</b>	<b>2013E</b>	<b>2014E</b>	<b>2015E</b>	<b>2016E</b>
<b>capital</b>	<b>assumptions</b>												
<b>are</b>	<b>in line with</b>												
<b>2006</b>	<b>2006</b>												
Net operating working capital		14.0	16.1	17.7	19.4	21.1	22.9	23.9	24.9	26.0	27.1	28.2	29.5
(+)													
current assets		33	35	38	42	46	50	52	54	57	59	62	64
(-)													
current liabilities		(19)	(19)	(20)	(23)	(25)	(27)	(28)	(29)	(31)	(32)	(33)	(35)
<b>Change in net operating working capital</b>													
(Increase) / Decrease in net operating working capital				(2)	(2)	(2)	(2)	(1)	(1)	(1)	(1)	(1)	(1)

*Source: Company information and Ultracargo management guidance*

**Tab B**

Ultrapar prior to the share merger

### Ultrapar prior to the share merger

#### Stake at SA vs. Stake at Opco

After completing steps 1 and 2, Ultrapar will have acquired 41.3% of RIPI, 35.4% of DPPI, and 4.1% of CBPI

(R\$ million)

**TEV**  
(5)

Ultrapar will spend R\$876 million on steps 1 and 2

**Assets acquired by  
Ultrapar**

**591**

**Equity  
497**

These stakes are equivalent to 41.3% of the refinery, 38.5% of the distribution business of DPPI, and 16.9% of the distribution business of CBPI

Refinery				
DPPI				
distribution	(1)	41,3%	1	(10)
CBPI	(2)	38,5%	272	290
distribution	(3)	16,9%	315	217
CBPI EMCA	(4)	16,9%	3	0

(1) Includes 1/3 of the Refinery only

(2) Includes ISA-Sul

(3) Includes CBPI distribution and the AM/PM convenience stores in the South and Southeast

(3) Assumes that Petrobras will pay with cash for 100% of its stake and will assume no debt from CBPI

(4) EMCA will be 100% owned by Ultrapar

(5) Represents Ultrapar's stake in the acquired assets

<b>Ipiranga</b>	<b>Stake</b>	<b>Stake at</b>	
<b>SA</b>	<b>at</b>	<b>Opco</b>	
<b>RIPI SA</b>	<b>S.A.</b>		<b>Refinery</b>
DPPI SA	41.3%	41.3%	DPPI
CBPI	35.4%	38.5%	distribution
SA	4.1%	16.9%	CBPI
			distribution

*Note: Takes into consideration the cross ownership of the companies in the underlying assets as indicated in the chart.*

*Source: Public company information*



**Tab C**

Fuel distribution    CBPI

**CBPI distribution DCF valuation**

		2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E
<b>CBPI: A fuel distributor operating in Brazil, except Rio Grande do Sul, Roraima and Amapa</b> <b>In addition to the distribution business, CBPI also consolidates AM/PM, IASA, and EMCA totaling R\$2.7 billion TEV</b> (refer to page 61)	<b>1. EBIT</b>	90	106	122	142	164	251	268	298	340	361
	annual growth	n.a.	18.3%	14.7%	16.5%	15.7%	52.6%	6.9%	11.0%	14.1%	6.3%
	<b>(-) tax</b>	(23)	(27)	(31)	(36)	(42)	(64)	(69)	(76)	(87)	(93)
	effective tax rate	(25.6%)	(25.6%)	(25.6%)	(25.6%)	(25.6%)	(25.6%)	(25.6%)	(25.6%)	(25.6%)	(25.6%)
	<b>3. EBIT (-) tax (+)</b>	67	79	91	106	122	187	200	222	253	269
	Depreciation & Amortization	41	47	52	60	69	78	86	84	73	84
	<b>(-) Capex, net reimbursement</b>	(74)	(63)	(91)	(116)	(134)	(98)	(105)	(127)	(144)	(137)
	<b>(-) Changes in net operating working capital</b>	(8)	(46)	(55)	(58)	(61)	(37)	(50)	(51)	(52)	(59)
	<b>4. Free cash flow to the Firm</b>	27	17	(3)	(8)	(4)	130	131	128	130	156
	annual growth	n.a.	(37.9%)	(120.4%)	125.6%	(43.1%)	n.a.	0.4%	(1.8%)	1.1%	20.1%

*Note: Annual free cash flow in US\$ millions*

*Source: Based on company information, confirmed by Ipiranga management*





**Assumptions**   **CBPI distribution**  
Selected income statement drivers

**Assumptions CBPI distribution** (continued)

Selected income statement drivers

**Assumptions CBPI distribution** (continued)

Selected income statement drivers

Net operating working capital assumptions are in line with 2006	<b>Change in net operating working capital</b>												
Net operating working capital (R\$ million)	2005A	2006A	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E	
Net operating working capital	671	872	889	992	1,119	1,253	1,399	1,487	1,608	1,734	1,863	2,015	
(+) current assets	1,342	1,491	1,681	1,882	2,126	2,386	2,668	2,888	3,123	3,377	3,651	3,947	
(-) current liabilities	671	618	792	890	1,007	1,133	1,270	1,401	1,515	1,644	1,788	1,931	
<b>Change in net operating working capital</b> (Increase) / Decrease in net operating working capital				(17)	(103)	(127)	(135)	(145)	(88)	(122)	(125)	(130)	(152)
<i>Source: Based on company information and an external consultant, confirmed by Ipiranga management</i>													



**Tab D**

Fuel distribution DPPI

## Economic value of assets

## Section 3

## DPPI distribution DCF Valuation

DPPI: A fuel distributor operating in 2 states in the South of Brazil	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E	P
<b>1. EBIT</b>	29	34	35	37	39	41	44	48	55	58	
annual growth	n.a.	14.3%	4.5%	6.5%	4.6%	5.3%	5.5%	11.2%	13.6%	4.8%	9
<b>(-) tax</b>	(7)	(8)	(8)	(9)	(9)	(9)	(10)	(11)	(13)	(13)	
effective tax rate	(22.8%)	(22.8%)	(22.8%)	(22.8%)	(22.8%)	(22.8%)	(22.8%)	(22.8%)	(22.8%)	(22.8%)	(22.8%)
<b>3. EBIT (-) tax</b>	23	26	27	29	30	32	34	37	42	44	
(+) Depreciation & Amortization	8	9	10	10	11	12	13	11	8	9	
(-) Capex	(15)	(8)	(6)	(11)	(8)	(13)	(12)	(12)	(12)	(9)	
(-) Changes in net operating working capital	(12)	(13)	(13)	(12)	(10)	(11)	(11)	(12)	(12)	(13)	
<b>4. Free cash flow to the Firm</b>	5	14	18	17	23	20	23	25	27	31	
annual growth	n.a.	199.4%	28.0%	(6.2%)	38.7%	(12.7%)	14.0%	6.4%	7.7%	18.4%	1

Note: Annual free cash flow in US\$ millions

Source: Based on company information, confirmed by Ipiranga management



**Economic value of assets**

**Section 3**

**Assumptions**   **DPPI distribution**  
Selected income statement drivers

**Economic value of assets**

**Section 3**

**Assumptions** **DPPI distribution** (continued)  
Selected income statement drivers

## Economic value of assets

## Section 3

Assumptions DPPI distribution  
Selected balance sheet drivers

Net operating working capital Net assumptions operating are in line working with 2006 capital (R\$ million)	Change in net operating working capital											
	2005A	2006A	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E
Net operating working capital	145	255	280	310	340	368	392	417	445	475	506	531
(+) current assets	232	310	338	375	412	446	474	505	539	575	613	650
(-) current liabilities	87	55	59	65	71	77	82	88	93	100	107	119
<b>Change in net operating working capital</b>												
(Increase) / Decrease in net operating			(25)	(30)	(31)	(28)	(23)	(26)	(28)	(29)	(31)	(31)

working  
capital

*Source: Based on company information and an external consultant, confirmed by Ipiranga management*

**Economic value of assets**

**Section 3**

**Tab E**

Copesul

## Economic value of assets

## Section 3

## Copesul DCF valuation

		2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E	P	
Copesul is a naphtha-based cracker jointly controlled by Ipiranga (29.5%) and Braskem (29.5%)  2006 production consisted of 39% ethylene, 20% propylene, 10% benzene, and 31% other by-products	<b>1. EBIT</b>	402	294	273	228	231	315	365	454	521	488		
	annual growth	(3.6%)	(26.9%)	(6.9%)	(16.5%)	1.1%	36.6%	15.6%	24.6%	14.6%	(6.4%)		
	<b>(-) tax</b>	(132)	(96)	(90)	(75)	(76)	(103)	(119)	(149)	(171)	(160)		
	effective tax rate	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)	(32.8%)
	<b>3. EBIT (-)</b>												
	<b>tax (+)</b>	270	198	184	154	155	212	245	306	350	328		
	Depreciation & Amortization	109	107	105	105	45	8	9	11	12	13		
	(-) Capex	(26)	(26)	(27)	(27)	(28)	(28)	(29)	(29)	(30)	(30)		
	(-) Changes in net operating working capital	24	41	4	17	(5)	(42)	(26)	(45)	(35)	10		
	<b>4. Free cash flow to the Firm</b>	378	319	266	248	169	150	199	242	297	321		
	annual growth	n.a.	(15.5%)	(16.6%)	(6.6%)	(32.2%)	(11.2%)	33.1%	21.3%	23.0%	7.9%	(2)	

Note: Annual free cash flow in US\$ millions

Source: Based on company information, confirmed by Ipiranga management



**Economic value of assets**

**Section 3**

**Assumptions Copesul**

**Selected income statement drivers**



**Economic value of assets**

**Section 3**

**Assumptions** Copesul (continued)  
Selected income statement drivers

## Economic value of assets

## Section 3

## Assumptions Copesul (continued)

## Selected balance sheet drivers

Net operating working capital Net assumptions operating are in line working with 2006 capital (R\$ million)	Change in net operating working capital											
	2005A	2006A	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E
Net operating working capital	459	557	506	414	406	366	377	478	543	655	744	716
(+) current assets	795	1,061	982	795	776	694	714	917	1,046	1,272	1,450	1,390
(-) current liabilities	336	504	476	380	370	328	337	439	503	617	706	674
<b>Change in net operating working capital</b>												
(Increase) / Decrease in net operating			51	92	8	40	(11)	(101)	(65)	(112)	(89)	2

working  
capital

*Source: Based on company information, confirmed by Ipiranga management*

**Economic value of assets**

**Section 3**

**Tab F**

IPQ

## Economic value of assets

## Section 3

## IPQ DCF valuation

IPQ is a 2nd generation producer of high-end petrochemicals		2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E
	<b>1. EBIT</b>	87	89	86	73	83	79	86	96	106	116
	annual										
	growth	n.a.	2.2%	(3.2%)	(15.9%)	14.2%	(4.7%)	8.8%	12.2%	10.5%	(2.1%)
	<b>(-) tax</b>	(22)	(22)	(22)	(18)	(21)	(20)	(21)	(24)	(27)	(30)
	effective tax										
	rate	(25.0%)	(25.0%)	(25.0%)	(25.0%)	(25.0%)	(25.0%)	(25.0%)	(25.0%)	(25.0%)	(25.0%)
		65	67	65	54	62	59	64	72	80	86
	<b>3. EBIT (-)</b>										
	<b>tax</b>										
	(+)										
	Depreciation										
	&										
	Amortization	15	15	15	15	15	16	16	16	16	16
	(-) Capex	(5)	(5)	(5)	(6)	(6)	(6)	(6)	(6)	(6)	(6)
	(-) Changes										
	in net										
	operating										
	working										
	capital	15	(0)	0	(1)	1	(1)	(1)	(1)	1	1
	<b>4. Free cash</b>										
	<b>flow to the</b>										
	<b>Firm</b>	90	77	75	63	73	68	74	82	91	100
	annual										
	growth	n.a.	(15.2%)	(2.3%)	(15.5%)	14.9%	(6.4%)	8.6%	10.5%	11.1%	(3.3%)

Note: Annual free cash flow in US\$ millions

Source: Based on company information, confirmed by Ipiranga management

**Economic value of assets**

**Section 3**

**Assumptions IPQ**

Selected income statement drivers

**Economic value of assets**

**Section 3**

**Assumptions** IPQ (continued)  
Selected income statement drivers

## Economic value of assets

## Section 3

Assumptions IPQ (continued)  
Selected balance sheet drivers

Net operating working capital assumptions are in line with 2006	Change in net operating working capital												
	Net operating working capital (R\$ million)	2005A	2006A	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E	2015E	2016E
Net operating working capital (+)		(36)	68	36	36	36	38	37	40	41	43	41	43
current assets (-)		409	619	517	522	474	438	437	462	509	588	570	564
current liabilities		445	551	481	486	439	400	400	422	468	545	529	522
<b>Change in net operating working capital (Increase) / Decrease</b>				32	(0)	1	(3)	1	(3)	(1)	(2)	2	(2)



in net  
operating  
working  
capital

*Source: Based on company information, confirmed by Ipiranga management*

**Tab G**

Valuation of other assets based on multiples

## Economic value of assets

## Section 3

## Valuation summary Other

Company	Description	TEV (R\$mm)	TEV/ 06 EBITDA
Refinaria de Petróleo Ipiranga (RIPI)	The business has operated on a break even basis (sometimes given special tax incentives by the State) Valuation based on comparable trading companies	9	6.5x
Ipiranga Química S.A. (IQ)	A chemical products distributor with over 5,000 clients in 50 different markets Valuation based on precedent transactions	176	8.6x
Empresa Carioca de Produtos Químicos S.A. (EMCA)	A producer of specialty petrochemicals; consolidated by CBPI SA Valuation based on comparable trading companies Comparable sample includes both specialty and commodity petrochemical trading companies	18	6.3x
Ipiranga Asfaltos (IASA)	A producer of asphalt and pavement surface products Valuation based on precedent transactions	89	6.8x
AM/PM Comestíveis	A retail convenience store chain attached to DPPI and CBPI gas stations, consolidated by CBPI Valuation based on comparable trading companies	236	7.5x
Isa-Sul Administração e Part. Ltda.	A subsidiary that owns 152 and operates 15 of the gas stations in DPPI's region Valuation based on the same implied multiple as DPPI	140	8.8x

Note: All valuation based on the median of the sample unless otherwise noted

Calculation in US Dollars translated to Reais at 2.14 R\$/US\$

Source: Company information and Wall Street Research

**Final considerations**

**Section 4**

**Section 4**

Final considerations

## Share price range

## Share price range based on the economic value (R\$ per share)

	-5%	Mid-range	+5%
CBPI	26.97	28.39	29.81
DPPI	41.11	43.28	45.44
RIPI	51.63	54.35	57.06
Ultrapar	64.48	67.87	71.26

Note: 10% range in compliance with the CVM Resolution #361/02.

**Glossary**

**Section 5**

**Section 5**

Glossary

**Terms used in the report**

**Beta:** beta against the S&P500, a measure of systemic risk

**Capital Asset Pricing Model (CAPM):** methodology used to define the cost of equity

**Capex: Capital Expenditures**

**Cost of Equity (Ke):** return required by the equity holder

**Cost of debt(Kd):** cost of third party financing

**CVM:** Comissão de Valores Mobiliários

**D&A:** depreciation and amortization

Net debt: Cash and cash equivalents, net position in derivatives, export notes, short and long-term bank loans, receivable and payable dividends, short and long-term receivables and payables related to debentures, short and long-term pension funds deficits, provisions, and other receivables and payables to related parties, including subscription bonus ( bonus de subscrição )

**Drivers:** value drivers or key drivers

**EBIT:** Earnings Before Interests and Taxes

**EBITDA:** Earnings Before Interest, Taxes, Depreciation and Amortization

**EV or TEV: Enterprise value**

**Equity value:** TEV minus net debt

**Dollar:** American Dollar

**DCF: Discounted cash flow**

**FCFF:** Free Cash Flow to Firm

**Operating cash flow:** relates to cash inflows and outflows solely related to the operations

**Terms used in the report** (continued)

**JCP:** interest on capital ( Juros sobre Capital Próprio )

**LTM:** Last twelve months

**IPCA:** consumer price index

**NOPLAT:** Net Operating Profit Less Adjusted Taxes

**ON:** Ação Ordinária ordinary or voting share

**PN:** Ação Preferencial preferred or non-voting share

**ERP:** equity risk premium is the expected premium for investing in stocks

**CRP:** country risk premium is the expected premium for investing in a certain specific country

**Spread:** price or yield differential

**Tag-along** : (minority) shareholders right to join a transaction in which another shareholder (usually controlling shareholder) is selling their stake. In Brazil, the legislation specifies that voting shareholders of public entities have the right to receive a minimum offer of 80% the price to be paid for control (the 80% tag-along right)

**Risk free rate:** US Treasury

**TJLP:** Taxa de Juros de Longo Prazo , Brazilian long term interest rate

**Terminal value::** value of the company at the end of the projection

**NPV:** net present value

**VPL:** vValor pPresente lLíquido

**WACC:** Weighted Average Cost of Capital



**Share price evolution**

**Appendix I**

**Appendix I**

Share price evolution

## Share price evolution

## Appendix I

## Weighted average share prices LTM to announcement

Ultrapar (Share price in R\$, Volume in 000 s)

Month	PN Price	Volume	ON Price	Volume
March-06 <sup>(a)</sup>	38.27	676		
April-06	36.41	990		
May-06	36.99	1,078		
June-06	34.49	1,511		
July-06	33.88	1,159		
August-06	35.51	1,503		
September-06	38.48	905		
October-06	40.40	1,296		
November-06	47.58	1,702		
December-06	47.75	1,088		
January-07	51.07	1,938		
February-07	53.02	2,530		
March-07 <sup>(b)</sup>	50.78	733		

WA share

price R\$43.1

Notes: (a) March 17, 2006, to March 31, 2006 (15 days)

(b) March 1, 2007, to March 16, 2007 (16 days)

Source: FactSet

RIPI (Share price in R\$, Volume in 000 s)

Month	PN Price	Volume	ON Price	Volume
March-06 <sup>(a)</sup>	23.61	84	39.05	83
April-06	24.96	665	35.83	123
May-06	28.95	1,134	36.52	266
June-06	30.59	425	36.99	144
July-06	30.10	323	36.21	72
August-06	31.22	497	37.35	166
September-06	33.17	415	38.45	56
October-06	35.80	437	39.69	95
November-06	37.01	353	41.51	139
December-06	37.36	289	42.56	93
January-07	37.44	568	43.72	95
February-07	40.63	371	50.00	141
March-07 <sup>(b)</sup>	42.54	292	70.48	370

WA share

price R\$32.7 R\$45.8

Notes: (a) March 17, 2006, to March 31, 2006 (15 days)

(b) March 1, 2007, to March 16, 2007 (16 days)

Source: FactSet

CBPI (Share price in R\$, Volume in 000 s)

Month	PN Price	Volume	ON Price	Volume
March-06 <sup>(a)</sup>	15.65	3,401	20.00	6
April-06	17.94	6,389	20.75	16
May-06	17.84	5,933	21.83	3
June-06	17.48	5,717	20.63	7
July-06	17.02	5,001	21.83	4
August-06	17.30	6,600	24.12	0
September-06	17.28	4,821	21.11	3
October-06	18.78	4,459	21.29	24
November-06	18.56	4,189	21.67	17
December-06	18.96	4,221	21.93	23
January-07	19.18	4,891	22.22	12
February-07	22.28	3,579	26.04	7
March-07 <sup>(b)</sup>	22.36	3,322	27.87	1

WA share

price R\$18.3 R\$21.7

Notes: (a) March 17, 2006, to March 31, 2006 (15 days)

DPPI (Share price in R\$, Volume in 000 s)

Month	PN Price	Volume	ON Price	Volume
March-06 <sup>(a)</sup>	23.03	38	39.00	2
April-06	24.01	251	42.47	2
May-06	25.12	185	38.05	2
June-06	24.02	398	42.92	1
July-06	24.09	113	35.74	2
August-06	23.20	261	32.25	2
September-06	23.09	115	36.54	0
October-06	23.08	318	30.20	2
November-06	23.71	460	27.71	1
December-06	25.54	316	28.69	2
January-07	27.98	239	30.00	1
February-07	32.70	138	35.00	0
March-07 <sup>(b)</sup>	33.08	87	55.96	8

WA share

price R\$25.0 R\$41.7

Notes: (a) March 17, 2006, to March 31, 2006 (15 days)

(b) March 1, 2007, to March 16, 2007 (16 days)

*Source: FactSet*

(b) March 1, 2007, to March 16, 2007 (16 days)

*Source: FactSet*

## Share price evolution

## Appendix I

## Ultrapar

## 12 months prior to announcement date (R\$ per share)

**LTM ending  
3/16/2007**

	ON - R\$	PN - R\$
Max	N.A	56.95
W.A.	N.A	43.08
Min	N.A	31.77

## Ultrapar ON s

Ultrapar s ON shares have not traded in over 12 months

There is limited float available less than 3% is held by the public

*Note: R\$ per share*

*Source: Factset*

## Announcement date to April 2, 2007 (R\$ per share)

**3/16/2007 to 4/2/2007**

	ON - R\$	PN - R\$
Max	N.A	63.75
W.A.	N.A	56.10
Min	N.A	49.29

## Ultrapar ON s

Ultrapar s ON shares have not traded in over 12 months

There is limited float available less than 3% is held by the public

*Note: R\$ per share*

*Source: Factset*

## Share price evolution

## Appendix I

## RIPI

## 12 months prior to announcement date (R\$ per share)

**LTM ending  
3/16/2007**

	<b>ON - R\$</b>	<b>PN - R\$</b>
Max	80.15	45.70
W.A.	45.81	32.75
Min	34.00	22.55

*Note: R\$ per share*

*Source: Factset*

## Announcement date to April 2, 2007 (R\$ per share)

**3/16/2007 to 4/2/2007**

	<b>ON - R\$</b>	<b>PN - R\$</b>
Max	97.68	47.50
W.A.	91.57	44.85
Min	80.15	41.51

*Note: R\$ per share*

*Source: Factset*

## Share price evolution

## Appendix I

## CBPI

## 12 months prior to announcement date (R\$ per share)

**LTM ending  
3/16/2007**

	<b>ON - R\$</b>	<b>PN - R\$</b>
Max	30.80	23.88
W.A.	21.72	18.32
Min	20.00	14.58

*Note: R\$ per share*

*Source: Factset*

## Announcement date to April 2, 2007 (R\$ per share)

**3/16/2007 to 4/2/2007**

	<b>ON - R\$</b>	<b>PN - R\$</b>
Max	53.30	25.30
W.A.	52.55	23.28
Min	30.80	22.10

*Note: R\$ per share*

*Source: Factset*

## Share price evolution

## Appendix I

## DPPI

## 12 months prior to announcement date (R\$ per share)

**LTM ending  
3/16/2007**

	<b>ON - R\$</b>	<b>PN - R\$</b>
Max	60.00	34.99
W.A.	41.69	24.99
Min	27.50	22.00

*Note: R\$ per share*

*Source: Factset*

## Announcement date to April 2, 2007 (R\$ per share)

**3/16/2007 to 4/2/2007**

	<b>ON - R\$</b>	<b>PN - R\$</b>
Max	102.02	38.98
W.A.	96.53	34.69
Min	60.00	33.00

*Note: R\$ per share*

*Source: Factset*

**Comparable multiples**

**Appendix II**

**Appendix II**

Comparable multiples



## Comparable multiples

## Appendix II

## Selected comparable multiples Petrochemicals

## Comparable public company analysis commodities

Company name	3/14/2007	Market	TEV	TEV / EBITDA		TEV / Sales	
	Share price	Cap.		2006A	2007E	2006A	2007E
Nova	\$29.70	\$2,477	\$4,208	6.2x	5.2x	0.6x	0.7x
BASF	\$100.83	50,506	65,198	4.9x	4.9x	0.9x	0.9x
Westlake	\$27.32	1,784	1,992	4.9x	5.1x	0.8x	0.7x
Dow	\$43.38	41,949	49,950	6.4x	6.4x	1.0x	1.0x
Lyondell PF(pigments sale)	\$30.40	7,664	14,714	4.7x	4.9x	0.6x	0.6x
Braskem	\$6.46	2,332	4,484	5.7x	5.6x	0.8x	0.9x
Suzano Petroquimica	\$2.16	488	1,220	n.a.	6.4x	1.1x	0.9x
Petroquimica União	\$4.94	518	716	5.2x	6.6x	0.5x	0.5x
			<b>Mean</b>	5.5x	5.6x	0.8x	0.8x
			<b>Median</b>	5.2x	5.4x	0.8x	0.8x
			<b>Max</b>	6.4x	6.6x	1.1x	1.0x
			<b>Min</b>	4.7x	4.9x	0.5x	0.5x

Notes: All figures in US\$ million unless otherwise noted.

Source: Companies information, FactSet and Bloomberg.

## Comparable public company analysis specialties

Company name	3/14/2007	Market	TEV	EV / EBITDA		EV / Sales	
	Share price	Cap.		2006A	2007E	2006A	2007E
Clariant	\$16.05	3,637	4,973	6.9x	6.8x	0.7x	0.7x
Rhodia	\$3.50	4,220	6,794	7.1x	6.7x	1.1x	1.0x
Lubrizol	\$51.10	3,601	4,665	8.2x	7.7x	1.2x	1.1x
Huntsman	\$18.94	4,433	7,432	7.7x	6.4x	0.8x	0.8x
Celanese	\$30.40	5,288	7,619	6.6x	6.8x	1.3x	1.2x
			<b>Mean</b>	7.3x	6.9x	1.0x	1.0x
			<b>Median</b>	7.1x	6.8x	1.1x	1.0x
			<b>Max</b>	8.2x	7.7x	1.3x	1.2x
			<b>Min</b>	6.6x	6.4x	0.7x	0.7x

Notes: All figures in US\$ million unless otherwise noted. Sample based on surfactant chemical companies - specialty.

Source: *Companies information, FactSet and Bloomberg.*

## Comparable multiples

## Appendix II

## Selected comparable multiples Chemical distributors &amp; Retail Brazil

## Precedent transaction analysis Chemical distributors

Target - Buyer	Date	TEV/LTM		LTM Metric
		TEV	EBITDA	EBITDA
ChemCentral - Univar	Mar-07	\$650	9.3x	\$70
INT Muellor Chemical - NIB Capital	Jun-01	228	8.8x	26
HCI - Brenntag	Nov-00	306	8.5x	36
Ellis & Everard - Vopak Distribution	Jan-01	480	6.1x	79
		<b>Mean</b>	8.2x	
		<b>Median</b>	8.6x	
		<b>Max</b>	9.3x	
		<b>Min</b>	6.1x	

Notes: All figures in US\$ million unless otherwise noted.

Source: Companies information, FactSet and Bloomberg.

## Comparable public company analysis Retail Brazil

Company name	Market Cap.	TEV	TEV/EBITDA	
			2006A	2007E
Pao de Acucar - CBD	\$4,042	\$4,687	7.5x	5.8x

Notes: All figures in US\$ million unless otherwise noted.

Source: Companies information, FactSet and Bloomberg.



## Comparable multiples

## Appendix II

## Selected comparable multiples Refiners and Asphalt producers

## Comparable public company analysis Refiners

Company	Share price	Market Cap	TEV	TEV / EBITDA			Price to earnings		
	3/23/2007			2006A	2007E	2008E	2006A	2007E	2008E
Alon USA	\$36.30	\$1,699	\$2,175	8.7x	6.6x	8.4x	14.4x	10.6x	13.4x
Delek US Holdings	18.77	973	1,158	6.5	6.4	6.3	9.7	10.4	11.1
Frontier Oil	33.08	3,628	3,372	5.5	6.3	6.3	9.8	11.9	12.9
			<b>Average</b>	<b>6.9</b>	<b>6.5</b>	<b>7.0</b>	<b>11.3</b>	<b>11.0</b>	<b>12.5</b>
			<b>Median</b>	<b>6.5</b>	<b>6.4</b>	<b>6.3</b>	<b>9.8</b>	<b>10.6</b>	<b>12.9</b>
			<b>Max</b>	<b>8.7</b>	<b>6.6</b>	<b>8.4</b>	<b>14.4</b>	<b>11.9</b>	<b>13.4</b>
			<b>Min</b>	<b>5.5</b>	<b>6.3</b>	<b>6.3</b>	<b>9.7</b>	<b>10.4</b>	<b>11.1</b>

Notes: All figures in US\$ million unless otherwise noted.

Market Cap. includes options and in-the-money convertibles.

Source: Companies information, FactSet and Bloomberg.

## Precedent transaction analysis Asphalt producers

Target / Buyer	Date	TEV	TEV /	TEV /
			LTM EBITDA	LTM Sales
Frehner Construction / Aggregate Industries	5/11/2004	95.8	NA	0.6x
Better Materials Corp. / Hanson Building Materials	7/18/2003	155	7.3x	1.3x
S.E. Johnson / CRH plc	5/16/2003	177	6.3x	0.7x
Kiewit Materials / CSR	10/2/2002	648	8.8x	1.3x
	4/30/2001	138	7.3x	1.3x

Mount Hope Rock Products / CRH plc				
Northern Ohio Paving and Dolomite Group / CRH plc	6/21/2000	172	5.9x	1.3x
The Shelly Company / CRH plc	2/24/2000	362	5.7x	1.1x
Thompson-McCully / CRH plc	7/12/1999	422	8.0x	1.7x
Dell Contractors and Millington Quarry / CRH plc	7/5/1999	146	5.6x	1.0x
MA Segale - Icon Materials / CRH plc	5/1/1998	60	NA	1.2x
		<b>Mean</b>	6.9x	1.1x
		<b>Median</b>	6.8x	1.2x
		<b>Max</b>	8.8x	1.7x
		<b>Min</b>	5.6x	0.6x

Notes: All figures in US\$ million unless otherwise noted.

CRH plc was previously known as Oldcastle Materials

Source: Companies information, FactSet and Bloomberg.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 13, 2008

### BRASKEM S.A.

By:           /s/           Carlos José Fadigas de Souza Filho

Name: Carlos José Fadigas de Souza Filho

Title: Chief Financial Officer

### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

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