CTD HOLDINGS INC
Form 10-Q
November 14, 2014

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549	
FORM 10-Q	
x Quarterly Report Under Section 13 or 15(d) of The Securities E September 30, 2014.	xchange Act of 1934 for the quarterly period ended:
o Transition Report Under Section 13 or 15(d) of the Exchange A	ct for the transition period from to
Commission file number: 0-25466	
CTD HOLDINGS, INC. (Exact name of registrant as specified in its charter)	
	-3029743 RS Employer Identification No.)
14120 N.W. 126th Terrace, Alachua, Florida 32615 (Address of principal executive offices) (Zip Code)	
Registrant's telephone number, including area code: 386-418-8060	0

Former name, former address and former fiscal year, if changed since last report: N/A.

Check whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of
1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2)
has been subject to such filing requirements for the past 90 days.

x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of 'large accelerated filer, 'accelerated filer,' and 'smaller reporting company' in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer o Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) o Yes x No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of November 10, 2014, the Company had outstanding 54,487,355 shares of its common stock.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

CTD HOLDINGS, INC.

LONG-TERM LIABILITIES

CONSOLIDATED BALANCE SHEETS

(Unaudited)

	September 30, 2014	December 31, 2013
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,743,569	\$268,516
Accounts receivable, net	172,778	99,282
Inventory	428,951	241,005
Other current assets	33,934	10,056
Total current assets	3,379,232	618,859
PROPERTY AND EQUIPMENT, NET	1,648,264	1,627,254
OTHER ASSETS		
Property held for sale	400,000	400,000
Deferred tax asset	120,000	120,000
Deferred costs, net	70,755	23,354
Total other assets	590,755	543,354
TOTAL ASSETS	\$ 5,618,251	\$2,789,467
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 199,268	\$142,607
Current portion of long-term debt	59,941	56,318
Total current liabilities	259,209	198,925

Long-term debt, less current portion	749,114	795,457
STOCKHOLDERS' EQUITY Common stock, par value \$.0001 per share, 100,000,000 shares authorized,	5,428	3,745
54,280,882 and 37,455,882 shares issued and outstanding, respectively Preferred stock, par value \$.0001 per share,5,000,000 shares authorized; Series A, 0 and 1 share issued and outstanding	-	-
Additional paid-in capital	7,011,625	3,923,049
Accumulated deficit	(2,407,125)	(2,131,709)
Total stockholders' equity	4,609,928	1,795,085
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 5,618,251	\$2,789,467

See accompanying Notes to Consolidated Financial Statements.

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CTD HOLDINGS, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

	Three Month September 3 2014		Nine Month September 2014	
REVENUES				
Product sales	\$387,500	\$167,288	\$1,121,409	\$1,459,101
EXPENSES				
Personnel	258,134	123,538	495,523	282,828
Cost of products sold (exclusive of depreciation and amortization, shown separately below)	46,351	29,091	141,201	390,420
Research and development	15,000	-	94,133	-
Repairs and maintenance	22,852	6,977	61,069	20,206
Professional fees	109,466	32,962	268,055	120,657
Office and other	90,623	35,151	188,852	84,785
Amortization and depreciation	40,772	40,960	117,073	111,742
Freight and shipping	1,972	1,623	7,868	6,326
	585,170	270,302	1,373,774	1,016,964
OPERATING INCOME (LOSS)	(197,670) (103,014) (252,365) 442,137
OTHER INCOME (EXPENSE)				
Investment and other income	107	900	2,510	1,885
Interest expense	(8,344) (12,396) (25,561) (44,753)
•	(8,237) (11,496) (23,051) (42,868)
INCOME (LOSS) BEFORE INCOME TAXES	(205,907) (114,510) (275,416) 399,269
Income tax benefit (expense)	15,000	20,000	-	(110,000)
NET INCOME (LOSS)	\$(220,907) \$(94,510) \$(275,416) \$289,269
NET INCOME (LOSS) PER COMMON SHARE	\$(.00) \$(.00) \$(.01) \$.01
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING	53,824,771	37,441,310	6 49,449,21	5 37,073,462

See Accompanying Notes to Consolidated Financial Statements.

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CTD HOLDINGS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Increase (Decrease) in Cash and Cash Equivalents

(Unaudited)

CASH FLOWS FROM OPERATING ACTIVITIES	Nine Months September 3 2014	
Net income (loss)	\$(275,416)	\$289,269
Adjustments to reconcile net income (loss) to net cash provided by operating activities: Depreciation and amortization Deferred income taxes Stock compensation to employees Increase or decrease in:	117,073 - 66,400	111,743 110,000 40,000
Accounts receivable Inventory Other current assets Accounts payable and accrued expenses Total adjustments	(73,496) (187,946) (23,878) 56,661 (45,186)	103,777 5,767 (23,885)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	(320,602)	685,973
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of equipment and building improvements NET CASH USED IN INVESTING ACTIVITIES	(135,484) (135,484)	(65,344) (65,344)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from sale of common stock Principal payments on notes payable Retainer for financial advisor Loan costs Payments on line of credit	3,023,859 (42,720) (50,000)	
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	2,931,139	(103,538)
NET INCREASE IN CASH AND CASH EQUIVALENTS	2,475,053	517,091
CASH AND CASH EQUIVALENTS, beginning of period	268,516	22,839
CASH AND CASH EQUIVALENTS, end of period	\$2,743,569	\$539,930

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid for interest \$25,561 \$44,753

Cash paid for income taxes \$- \$-

See Accompanying Notes to Consolidated Financial Statements.

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CTD HOLDINGS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The information presented herein as of September 30, 2014 and for the three and nine months ended September 30, 2014 and 2013 is unaudited.

(1) BASIS OF PRESENTATION:

The accompanying consolidated financial statements include CTD Holdings, Inc. and its subsidiaries.

The accompanying consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included.

Operating results for the three and nine month periods ended September 30, 2014, are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

Effects of Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09 (Revenue from Contracts with Customers (Topic 606)), which requires an entity to recognize revenue from the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance addresses in particular contracts with more than one performance obligation as well as the accounting for some costs to obtain or fulfill a contract with a customer and provides for additional disclosures with respect to revenues and cash flows arising from contracts with customers. With respect to public entities, this update is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016 and early adoption is not permitted. We believe that our implementation of this guidance will have no material impact on our consolidated financial statements.

(2) INVENTORY

Our inventory includes \$156,000 and \$137,000 of work-in-process inventory at September 30, 2014 and December 31, 2013, respectively.

(3) LONG-TERM DEBT

We owed \$556,830 and \$571,227, at September 30, 2014 and December 31, 2013, respectively, on a mortgage note payable, collateralized by land and a building we acquired in September 2010. We refinanced our mortgage in July 2013. Monthly payments of \$3,506, including principal and interest at 3.99%, are due, with a final balloon payment of approximately \$350,000 due in July 2023. The note is secured by a mortgage on our Alachua property. The note has a prepayment penalty that starts at 5% within the first year and decreases 1% annually thereafter. There is no prepayment penalty if the loan is repaid with cash on hand. The loan has a covenant requiring our ratio of EBITDA to interest expense and prior period current maturities of long-term debt to not be less than 1.3. The loan covenant is measured annually.

We owed \$252,225 and \$280,548 at September 30, 2014 and December 31, 2013, respectively, under an equipment loan related to the installation of our pulse dryer and related building renovations. We refinanced our equipment note in July 2013, in conjunction with our mortgage refinancing. Monthly payments of \$4,051, including principal and interest at 3.99%, are due beginning August 2013 through and including July 2020. The note is collateralized by all of our equipment. The mortgage on our High Springs property was released in connection with the refinancing. There is a prepayment penalty of 2% of the outstanding balance if we refinance the loan with another financial institution within five years. There is no prepayment penalty if the loan is repaid with cash on hand.

Long-term debt obligations for the next five years and thereafter are as follows:

Year	
Ending	Year
December	1 Cai
31,	
2015	\$59,941
2016	62,411
2017	64,982
2018	67,658
2019	70,735
Thereafter	483,328
	\$809,055

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CTD HOLDINGS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2014

(4) LINE OF CREDIT

In July 2013, we refinanced our \$100,000 line of credit, with interest due monthly at prime plus 1.8%, with a minimum rate of 4.75% (5.05% at September 30, 2014), due in full July 2015, unless further extended. The line of credit is collateralized by our inventory, accounts receivable, equipment, general intangibles and fixtures. The credit line is also cross collateralized with our mortgage and equipment loans. There was no balance outstanding at September 30, 2014 and December 31, 2013, respectively.

(5) STOCK TRANSACTIONS:

On February 19, 2014, the Company received \$500,000 for the issuance of 10,000,000 shares of its common stock, less \$37,640 in direct legal expenses.

In connection with the closing of the February 2014 common stock transaction, the Company's Chief Executive Officer, C.E. Rick Strattan, converted his share of Series A Preferred Stock into 1,000,000 shares of the Company's common stock. The share of Series A Preferred Stock was the only share of Series A Preferred Stock outstanding. Initially issued in 2004 to Mr. Strattan in exchange for the surrender of 1,029,412 shares of common stock then owned by him, the Series A Preferred Stock carried certain voting rights that entitled its holder to cast a number of votes representing a majority of the votes entitled to be cast by all of the Company's capital stock. It was convertible by its terms into a number of shares of common stock to be agreed mutually by the Company and the holder at the time of conversion. The conversion was effected through a Conversion Agreement, dated as of February 19, 2014, between the Company and Mr. Strattan. The conversion of the Series A Preferred Stock was a condition to the closing of the February 2014 transaction.

On April 9, 2014, the Company entered into a Securities Purchase and Collaboration Agreement with Novit, L.P., a Delaware limited partnership and an investment arm of U.S. Pharmacia, and issued 4,000,000 shares of its common stock to Novit for gross proceeds to the Company of \$1,000,000.

Pursuant to the terms of the Agreement, the Company also agreed to give USP Zdrowie Sp. z o.o. ("USP"), a company organized under the laws of Poland and an affiliated entity of Novit, a "first look" for 60 days from the date of notice to USP by the Company, at any new products involving cyclodextrin technology developed or formulated by the Company for potential use by USP in its own product portfolio in certain Eastern European markets, prior to the Company marketing or selling such products in the same region for use in the over-the-counter pharmaceutical markets, and to explore other ways in which the Company's cyclodextrin products may offer improvements to USP's product portfolio.

The Company entered into an agreement with Scarsdale Equities, LLC ("Scarsdale") to act as financial advisor and exclusive placement agent. The Company will pay a fee to Scarsdale with respect to any private placement of debt or equity securities of the Company in an amount equal to 6% of the proceeds of any such financing, for a period of one year from April 1, 2014. In addition, Scarsdale will be entitled to receive warrants to purchase 6% of the securities issued as a part of such a financing, with a warrant price equal to 100% of the offering price of the securities sold. The warrants will have a seven (7) year term. N. Scott Fine, a director of the Company, is a principal at Scarsdale. In connection with the April 9, 2014 equity financing, the Company paid \$60,000 and issued warrants for 240,000 shares of common stock at an exercise price of \$0.25 per share expiring April 2021 to Scarsdale.

On July 22, 2014, the Company entered into a Securities Purchase Agreement with a group of qualified private investors led by Novit L.P. The Company issued 1,725,000 shares of common stock and received gross proceeds of \$1,725,000. The Company paid \$103,500 and issued warrants for 103,500 shares of common stock at \$1.00 per share expiring July 2021 to Scarsdale in connection with the offering.

In August 2014, the Company granted 100,000 shares of common stock to Jeff Tate (our President). The common stock was valued at 80% of the closing price of our stock on July 31, 2014. The Company expensed \$66,400 for the three and nine months ended September 30, 2014. In July 2013, we granted 555,556 shares of common stock to certain of our officers and employees as discretionary bonuses. Each of Rick Strattan (our Chief Executive Officer at the time), Jeff Tate (our President), George Fails (our Operations Manager) and Kevin Strattan (Director of Operations at our subsidiary, CTD, Inc.) was granted 138,889 shares. Each award was valued at \$10,000 based upon 80% of the closing price on July 3, 2013. The Company expensed \$40,000 for the three and nine months ended September 30, 2013.

At September 30, 2014, the Company also has other common stock warrants outstanding for 314,465 shares of common stock at an exercise price of \$0.25 per share that expire in September 2015.

In September 2013, we issued 10,791 shares of common stock to a construction subcontractor for work performed. The shares were valued at \$1,500 based upon the closing price on August 23, 2013.

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CTD HOLDINGS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(6) INCOME TAXES:
The Company reported a net loss for the three and nine months ended September 30, 2014, but did not record an income tax benefit. We reduced our valuation allowance by \$21,000 during the three months ended September 30,
2014 based on management's expectation of future taxable income.
The Company reported a net loss for the three months ended September 30, 2013 and recorded a \$20,000 income tax benefit, which increased our deferred tax asset. For the nine months ended September 30, 2013, the Company reported
net income and recorded a \$110,000 income tax provision, which decreased our deferred tax asset.
(7) NET INCOME (LOSS) PER COMMON SHARE:
Net income (loss) per common share is computed using a simple weighted average of common shares outstanding
during the periods presented.
(8) CONCENTRATIONS:
Sales to two major customers accounted for 64% of gross sales for the nine months ended September 30, 2014. Sales to two major customers accounted for 66% of gross sales for the nine months ended September 30, 2013.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis provides information to explain our results of operations and financial condition. You should also read our unaudited consolidated interim financial statements and their notes included in this Form10-O, and our audited consolidated financial statements and their notes and other information included in our Annual Report on Form 10-K for the year ended December 31, 2013. This report may contain forward-looking statements. Forward-looking statements within this Form 10-Q are identified by words such as "believes," "anticipates," "expects," "intends," "may," "will" "plans" and other similar expressions; however, these words are not the exclusive means of identifying such statements. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. These forward-looking statements are subject to significant risks, uncertainties and other factors, which may cause actual results to differ materially from those expressed in, or implied by, these forward-looking statements. Except as expressly required by the federal securities laws, we undertake no obligation to publicly update or revise any forward-looking statements to reflect events, circumstances or developments occurring subsequent to the filing of this Form 10-Q with the U.S. Securities and Exchange Commission (the "SEC") or for any other reason and you should not place undue reliance on these forward-looking statements. You should carefully review and consider the various disclosures the Company makes in this report and our other reports filed with the SEC that attempt to advise interested parties of the risks, uncertainties and other factors that may affect our business.

Introduction

CTD Holdings, Inc. (referred to as the "Company," "CTD" or in the first person plural notations of "we," "us," and "our") began operations in 1990. Our revenues are derived from the sale of our orphan drug product Trappsol® CycloTM, and resale of cyclodextrins and cyclodextrin complexes manufactured by third parties for us. Due to the success of our Trappsol® CycloTM product, we are now developing additional biopharmaceutical products using cyclodextrins.

Biopharmaceutical Products and Development

Trappsol® CycloTM

At the end of 2008, we provided a Trappsol® product to a customer for a compassionate use Investigational New Drug to treat a set of twins in the US who were diagnosed with Niemann Pick C ("NPC"). NPC is also called Childhood Alzheimer's. It is a fatal disease caused by a genetic defect that prevents proper handling of cholesterol in the body's cells. The patients' treatment with our Trappsol® HPB (now called Trappsol® CycloTM) proved to provide an

ameliorative benefit. On May 17, 2010, the U.S. Food and Drug Administration (the "FDA") granted orphan drug status to our customer for Trappsol® CycloTM for the treatment of Niemann Pick Type C (NPC) disease. Our annual sales of Trappsol® CycloTM increased to \$875,000 for 2013 from \$263,000 for 2012. Sales for the three months and nine months ended September 30, 2014, were \$106,000, and \$567,000, respectively.

We produce our Trappsol® CycloTM in a liquid form using a contract manufacturer. This product currently has a six month stability claim and we are implementing an accelerated study to support a twenty-four month stability claim expected to cost \$64,000. Once we complete three validation batches of this product, and we assemble the validation data, we plan to increase the quantity of future batches to reduce our unit cost.

Other Sterile Liquid Products

We have utilized the manufacturing processes developed as part of our Cyclo™ product development to create new sterile liquid solutions of selected Trappsol® and Aquaplex® products for the life science research market. We completed the manufacture of 250 vials of our best-selling research grade Trappsol® products in liquid form to test market acceptance.

For the foreseeable future sterile liquid products, including our Trappsol® CycloTM product, will be manufactured at Contract Manufacturing Organizations (CMO's) that have this specialty manufacturing technology in place. The work will be done using our raw materials. Standard Operation Procedures for the manufacturing will be approved by us.

Initiatives for Business and Product Development

We believe we have identified an unmet need for commercial quantities of ultra pure cyclodextrins that can be filled using the proprietary manufacturing capabilities of our NanoSonic Products division. Work on qualifying a trade secret purification system is completed.

The second generation formulation of Trappsol® CycloTM, the orphan drug developed by our Sphingo Biotechnology division, is currently being sold. We have identified significant potential for growth in the South American market and are pursuing those opportunities. We are also conducting the validation of manufacturing batches that will be used in on-going stability studies and for the filing of a Drug Master File with U.S. FDA. We are also planning for clinical trials in Europe.

Our representatives traveled to Asia in 2014 to meet with and qualify suppliers of large quantities of the required raw materials.

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Resale of Cyclodextrin and Cyclodextrin Complexes

Our sales of cyclodextrins and cyclodextrin complexes are primarily to chemical supply houses around the world, to pharmaceutical companies, to food companies for research and development and to diagnostics companies.

We acquire our products principally from outside the United States, including from Wacker Biosolutions, a division of Wacker Chemie AG (Germany), with a production facility located in Adrian, Michigan and Hangzhou Pharma and Chem Co. (China), and Cyclodextrin Research & Development Laboratory (Hungary), but are gradually finding satisfactory supply sources in the United States. While we enjoy lower supply prices from outside the United States, changes in shipping costs for our current order quantities and currency exchange rates are making domestic sources more competitively priced. We make patent information about CDs available to our customers. We also offer our customers our knowledge of the properties and potential new uses of cyclodextrins and complexes.

As most of our customers use our cyclodextrin products in their research and development activities, the timing, product mix, and volume of their orders from us are unpredictable. We also have four large customers (each of whom has historically purchased from us annually and, depending upon the year, may account for greater than 10% of our annual revenues) who have a significant effect on our revenues when they increase or decrease their research and development activities that use cyclodextrins. We keep in constant contact with these customers as to their cyclodextrin needs so we can maintain the proper inventory composition and quantity in anticipation of their needs. The sales to large customers and the product mix and volume of products sold has a significant effect on our revenues and product margins. These factors contribute to our potentially significant revenue volatility from quarter to quarter and year to year.

We are also investigating the establishment of a Foreign Trade Zone at our Alachua site that would be sponsored by the Port of Jacksonville, FL. A Foreign Trade Zone may have the benefit of reducing tariff costs when importing and converting large quantities of cyclodextrin raw materials from Asia. We can give no assurance that these efforts will be successful.

Pulse Drying Operations

In 2010, we acquired a new building. In 2011, we installed a pulse dryer system to manufacture CD complexes, which we started operating in January 2012 as part of NanoSonic Products, Inc., our wholly owned subsidiary. We currently offer the following pulse drying services: (i) drying customer supplied material that includes cyclodextrins, (ii) drying customer supplied material that does not include cyclodextrins and, (iii) drying customer supplied active ingredients in which we will provide cyclodextrins as an added component and (iv) drying in-house complexed raw materials to support our Aquaplex line of API/Cyclodextrin complexes. We intend to use our pulse dryer and a proprietary

purification technology to develop our ultrapure cyclodextrin material. We have prospective clients for this material and potential additional customers for ultrapure grades of cyclodextrins include cell culture supply producers, medical diagnostic test kit manufacturers and pharmaceutical formulation developers. This technology can be easily modified to include other cyclodextrins in our product catalog. We continue to develop new business opportunities for the Aquaplex® brand of water soluble complexes for pharmaceutical, cosmetic and nutritional applications. We view these two lines of business as being compatible. We completed one toll drying contract in the first quarter of 2012. Currently, we do not have any toll drying orders outstanding.

In December 2013, our updated eCommerce web site and online catalog of cyclodextrin research fine chemicals was completed for our CTD, Inc. division. This site has been a consistent source of sales and customer contact and will be improved for sales functionality, site security, and SEO parameters.

Liquidity and Capital Resources

Our cash increased to \$2,744,000 as of September 30, 2014, compared to \$269,000 as of December 31, 2013. Our working capital was \$3,120,000 as of September 30, 2014, compared to \$420,000 at December 31, 2013. Our cash flows from operations for the first nine months of 2014 were \$(321,000) compared to \$686,000 for the same period in 2013. Our increase in cash and working capital is due to additional capital from the issuance of common stock. The decrease in cash flow from operations is due primarily to our net loss.

On February 19, 2014, we received gross proceeds of \$500,000, prior to expenses, and issued 10,000,000 shares of our common stock in a private placement.

On April 9, 2014, the Company entered into a Securities Purchase and Collaboration Agreement with Novit, L.P., a Delaware limited partnership and an investment arm of U.S. Pharmacia, to issue 4,000,000 shares of common stock, for gross proceeds of \$1,000,000 prior to commissions and expenses.

On July 22, 2014, the Company entered into a Securities Purchase Agreement with a group of qualified private investors led by Novit L.P. The Company issued 1,725,000 shares of common stock and received gross proceeds of \$1,725,000 prior to commissions and expenses.

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We plan to use these proceeds for business development purposes, including the expansion of our e-commerce sales; production of ultra-pure cyclodextrin derivatives for the research, cosmetic, and medical industries; and for development of the Trappsol® CycloTM orphan drug, including submission of a Drug Master File with the U.S. Food and Drug Administration, planning for clinical trials in Europe and other developmental work; as well as for general corporate purposes.

During 2014 to date, we have completed our solar thermal hot water system at a cost of \$92,000, dry air intake conditioning system for our dryer at a cost of \$42,000, and a corporate boardroom at a cost of \$26,000. The Company is conducting due diligence and business analysis on a construction project for a new sales and training center, with an estimated construction cost of approximately \$900,000. If constructed, this new building would be used for increased office and meeting space, and a GMP conditioned space warehousing facility for the storage and distribution of bulk cyclodextrins.

In 2012, we began to sell our liquid form of Trappsol® CycloTM. We believe this product provides patients with a more easily usable and thereby more economical form of our CycloTM product. We maintain a larger inventory of THPB based on our estimate of future industry purchase trends and recent product inquiries from our larger customers. This product has a three week or more lead time to acquire from our regular foreign suppliers in bulk quantities. Because we maintain a larger inventory of these products in stock, we have an increased opportunity to fill any large orders we may receive. Due to increased shipping costs, it is also less costly to buy and ship larger quantities from our suppliers. If these large orders do not materialize, we believe we can sell this product in the normal course of business.

We maintain a \$100,000 line of credit, with interest due monthly at prime plus 1.8%, with a minimum rate of 4.75%. There was no balance outstanding at September 30, 2014 and December 31, 2013, respectively.

Our High Springs property is currently classified as available for sale.

We have no off-balance sheet arrangements at September 30, 2014.

Results of Operations - Three and Nine Months Ended September 30, 2014 Compared to 2013

We reported a net loss of \$(221,000) and \$(275,000) for the three and nine months ended September 30, 2014, respectively, compared to a net loss of \$(95,000) for the three months ended September 30, 2013, and net income of \$289,000 for the nine months ended September 30, 2013.

Total product sales for the three month period ended September 30, 2014 increased 132% to \$388,000 compared to \$167,000 for the same period in 2013. Total product sales for the nine month period ended September 30, 2014 decreased 23% to \$1,121,000 compared to \$1,459,000 for the same period in 2013. This decrease is due primarily to an overall decrease in sales of all products. Substantially all of our product sales consisted of Trappsol® products for these periods.

Our change in the mix of our product sales for the three and nine months ended September 30, 2014 and 2013 follows:

Trappsol® HPB

Our sales of Trappsol® HPB increased 155%, to \$324,000 from \$127,000 for the three months ended September 30, 2014 and 2013, respectively. Our sales of Trappsol® HPB decreased 15%, to \$1,016,000 from \$1,201,000 for the nine months ended September 30, 2014 and 2013, respectively.

Trappsol ® CycloTM

Our sales of Trappsol® CycloTM increased 87%, to \$106,000 from \$57,000 for the three months ended September 30, 2014 and 2013, respectively. Our sales of Trappsol® CycloTM decreased 32%, to \$567,000 from \$833,000 for the nine months ended September 30, 2014 and 2013, respectively. Substantially all of our current Trappsol® CycloTM sales are to a distributor who exports to South America. Our annual 2013 sales to this customer were \$835,000. This product is designated as an orphan drug; the population of patients is small and while we expect our future sales to increase, the timing of sales will be unpredictable and our ability to market the drug for use other than research is severely constrained by regulatory restrictions in the applicable jurisdictions. We developed a liquid form of Trappsol® CycloTM, which eliminated the need for a compounding pharmacist to create a solution for infusion of Trappsol® CycloTM into NPC patients. In the second quarter of 2014, we began an accelerated stability study of the liquid form of Trappsol® CycloTM to extend the stability claim from six months to two years.

Trappsol® other products

Our sales of other Trappsol® products increased by 6%, to \$40,000 from \$38,000 for the three months ended September 30, 2014 and 2013, respectively. Our sales of other Trappsol® products decreased by 72%, to \$69,000 from \$243,000 for the nine months ended September 30, 2014 and 2013, respectively.

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Aquaplex®

Our sales of Aquaplex® increased to \$22,000 from \$0 for the three months ended September 30, 2014 and 2013, respectively. Our sales of Aquaplex® increased to \$31,000 from \$5,000 for the nine months ended September 30, 2014 and 2013, respectively. Our pattern of sales is representative of the periodic purchasing pattern of our primary Aquaplex® customer.

Our largest customers continue to follow historical product ordering trends by placing periodic large orders that represent a significant share of our annual sales volume. During the nine months ended September 30, 2014, our three largest customers accounted for 72% of our sales; the largest accounted for 53% of sales. During the nine months ended September 30, 2013, our three largest customers accounted for 72% of our sales; the largest accounted for 54% of sales. Historically, our usual smaller sales of HPB occur more frequently throughout the year compared to our large orders that we receive periodically. The timing of when we receive and are able to complete these two kinds of sales has a significant effect on our quarterly revenues and operating results and makes period to period comparisons difficult. We have not experienced significant price resistance for our products. We have added additional inventory of our most frequently ordered products to better take advantage of sales opportunities as they arise, which also hedges our product costs against short-term price increases.

Cost of products sold (excluding any allocation of direct and indirect overhead and handling costs) as a percentage of sales was 11% for the three months ended September 30, 2014 compared to 17% for the three months ended September 30, 2013. Our cost of products sold (excluding any allocation of direct and indirect overhead and handling costs) as a percentage of sales was 13% for the nine months ended September 30, 2014 compared to 27% for the nine months ended September 30, 2013. This change is the result of the product mix and certain large orders.

Research and development expenses were \$15,000 and \$94,000 for the three and nine months ended September 30, 2014, respectively. We have not financially sponsored research and development activities prior to 2014. We expect research and development costs to increase in 2014 as part of our product development plan.

Personnel expenses increased 109% to \$258,000 for the three months ended September 30, 2014 from \$124,000 for the three months ended September 30, 2013. Personnel expenses increased 75% to \$496,000 for the nine months ended September 30, 2014 from \$283,000 for the nine months ended September 30, 2013. We awarded a cash and common stock bonus to our president totaling approximately \$88,000 in August 2014. We expect personnel costs to continue to increase in 2015 as the result our product development activities, and when we increase the operation time of the pulse dryer.

Repairs and maintenance expenses increased to \$23,000 for the three months ended September 30, 2014 from \$7,000 for 2013. Repairs and maintenance expenses increased to \$61,000 for the nine months ended September 30, 2014 from \$20,000 for 2013. The increase is due to regular maintenance of the dryer and modifying the system for the

installation of a HEPA filtration and air dryer system, which was completed in May 2014. We expect our 2014 repairs and maintenance costs to increase with the increased operation of the dryer.

Professional fees increased 232% to \$110,000 for the three months ended September 30, 2014, compared to \$33,000 for the three months ended September 30, 2013. Professional fees increased 122% to \$268,000 for the nine months ended September 30, 2014, compared to \$121,000 for the nine months ended September 30, 2013. This increase is due to an increase in 2014 for fees paid to board members and financial advisory services, and the legal costs of capital raising activities in 2014. We expect our future recurring professional fees to be comparable to 2014 amounts. However, professional fees may further increase due to new initiatives in raising capital or compliance for developing new products.

Office and other expenses increased 158% to \$91,000 for the three months ended September 30, 2014 compared to \$35,000 for the three months ended September 30, 2013. Office and other expenses increased 123% to \$189,000 for the nine months ended September 30, 2014 compared to \$85,000 for the nine months ended September 30, 2013. This increase is due primarily to increased property taxes, insurance and utilities for our pulse dryer, as well as travel and other administrative costs related to our capital raising activities. We expect to maintain sales, marketing, travel, product development, and other general expenses and attend various industry trade shows to promote our pulse drying capabilities and new products.

Amortization and depreciation was \$41,000 for the three months ended September 30, 2014 and 2013. Amortization and depreciation increased 4% to \$117,000 for the nine months ended September 30, 2014, compared to \$112,000 for the nine months ended September 30, 2013. The increase is due to continued capital improvements to our spray dryer and facility. We expect our depreciation expense to remain constant.

Freight and shipping was \$2,000 for the three months ended September 30, 2014 and 2013. Freight and shipping increased to \$8,000 for the nine months ended September 30, 2014 compared to \$6,000 for the nine months ended September 30, 2013. Freight and shipping is dependent on frequency and quantity of products ordered for inventory and frequency of sales.

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Interest expense decreased 33% to \$8,000 for the three months ended September 30, 2014, compared to \$12,000 for the three months ended September 30, 2013. Interest expense decreased 42% to \$26,000 for the nine months ended September 30, 2014 compared to \$45,000 for the nine months ended September 30, 2013. This decrease is due to our refinancing all of our debt in July 2013, resulting in lower interest rates and expense in 2014. We expect our interest expense to decrease over time as we make scheduled debt payments.

We recorded no income tax benefit for the three months ended September 30, 2014, compared to \$20,000 for the three months ended September 30, 2013. We recorded no income tax benefit compared to an expense of \$(110,000) for the nine months ended September 30, 2014 and 2013. We have unused net operating loss carryforwards totaling approximately \$705,000 at December 31, 2013 that may be applied against 2014 and future taxable income.

Not applicable.

Item 4. Controls and Procedures.

a. Evaluation of Disclosure Controls and Procedures.

Our management, with the participation of our principal executive and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on such evaluation, our principal executive and principal financial officer has concluded that, as of the Evaluation Date, our disclosure controls and procedures are effective.

b. Changes in Internal Control.

We made no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) identified in connection with the evaluation of our internal controls that occurred during our last fiscal quarter that has materially affected, or which is reasonably likely to materially affect our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1A. Risk Factors.

We have identified no additional risk factors other than those included in Part I, Item 1A of our Form 10-K for the fiscal year ended December 31, 2013. Readers are urged to carefully review our risk factors because they may cause our results to differ from the "forward-looking" statements made in this report. Additional risks not presently known to us or other factors not perceived by us to present significant risks to our business at this time also may impair our business, financial condition and results of operations. We do not undertake to update any of the "forward-looking" statements or to announce the results of any revisions to these "forward-looking" statements except as required by law.

Item 6. Exhibits.

EXHIBIT NO.	DESCRIPTION
31.1	Certification of Principal Executive and Principal Financial Officer pursuant to Exchange Act rule 13(a)-14(a) (under Section 302 of the Sarbanes-Oxley Act of 2002).
32.1	Certification of Principal Executive and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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SIGNATURES

Pursuant to the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CTD HOLDINGS, INC.

Date: November 14, 2014 /s/ Jeffrey Tate

Jeffrey Tate

Chief Executive Officer

(principal executive, financial and accounting officer)

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