### LACLEDE GAS CO Form 424B2 August 07, 2013 Table of Contents

#### Filed Pursuant to Rule 424(b)(2)

#### Registration No. 333-190388-01

#### CALCULATION OF REGISTRATION FEE

			Proposed	
		Proposed	maximum	
	Amount	maximum	aggregate	
	to be	offering	offering	Amount of
Title of each class of securities to be registered	registered	price	price	registration fee (1)(2)
2.000% Series First Mortgage Bonds due 2018	\$100,000,000	99.622%	\$ 99,622,000	\$13,588
3.400% Series First Mortgage Bonds due 2023	\$250,000,000	99.697%	\$249,242,500	\$33,997
4.625% Series First Mortgage Bonds due 2043	\$100,000,000	99.373%	\$ 99,373,000	\$13,555
Total	\$450,000,000		\$448,237,500	\$61,140

(1) The filing fee is calculated in accordance with Rule 457(r) under the Securities Act of 1933, as amended.

(2) Pursuant to Rule 457(p) under the Securities Act of 1933, as amended, unused filing fees of \$24,955 have already been paid with respect to unsold securities that were previously registered pursuant to Registration Statement No. 333-165974 filed by Laclede Gas Company on April 9, 2010 and such amount is offset against the registration fee due for this offering.

**PROSPECTUS SUPPLEMENT** (to Prospectus dated August 6, 2013)

### \$450,000,000

## Laclede Gas Company

# \$100,000,000 2.000% Series First Mortgage Bonds due 2018 \$250,000,000 3.400% Series First Mortgage Bonds due 2023

# \$100,000,000 4.625% Series First Mortgage Bonds due 2043

Laclede Gas Company is offering \$100,000,000 aggregate principal amount of its 2.000% Series First Mortgage Bonds due 2018, which we refer to as the 2018 Bonds, \$250,000,000 aggregate principal amount of its 3.400% Series First Mortgage Bonds due 2023, which we refer to as the 2023 Bonds, and \$100,000,000 aggregate principal amount of its 4.625% Series First Mortgage Bonds due 2043, which we refer to as the 2043 Bonds, and, together with the 2018 Bonds and 2023 Bonds, the Bonds, as described under Description of First Mortgage Bonds in the accompanying prospectus. The Bonds will be our senior secured obligations and will rank equally with all of our other existing and future senior secured indebtedness.

Interest on the Bonds will be payable semi-annually on February 15 and August 15 of each year, beginning on February 15, 2014, and at maturity. The 2018 Bonds will mature on August 15, 2018, the 2023 Bonds will mature on August 15, 2023 and the 2043 Bonds will mature on August 15, 2043.

We may redeem some or all of the Bonds from time to time prior to their maturity at the redemption prices more fully described under the heading Description of the Bonds Optional Redemption in this prospectus supplement. We intend to use the net proceeds of this offering, together with other funds, to finance the MGE Acquisition (as defined herein) as described under Use of Proceeds in this prospectus supplement. If the MGE Acquisition is not consummated by May 31, 2014 or the related MGE acquisition agreement is terminated at any time prior to May 31, 2014, we must redeem all of the Bonds under the circumstances and at the redemption price described under the heading Description of the Bonds Special Mandatory Redemption in this prospectus supplement. For a more detailed description of the Bonds, see Description of the Bonds beginning on page S-23 of this prospectus supplement.

# Investing in the Bonds involves risks. Please see Risk Factors beginning on page S-15 of this prospectus supplement.

	Price to	Underwriting	Proceeds,
	Public(1)	<b>Discounts and</b>	Before
		Commissions	Expenses,
			to Laclede
Per 2018 Bond	99.622%	0.600%	99.022%
2018 Bond Total	\$99,622,000	\$600,000	\$99,022,000
Per 2023 Bond	99.697%	0.650%	99.047%
2023 Bond Total	\$249,242,500	\$1,625,000	\$247,617,500
Per 2043 Bond	99.373%	0.875%	98.498%
2043 Bond Total	\$99,373,000	\$875,000	\$98,498,000

(1) Plus accrued interest, if any, from August 13, 2013, if settlement occurs after that date.

Neither the Securities and Exchange Commission nor any other regulatory body has approved or disapproved of these securities or passed upon the accuracy or adequacy of this prospectus supplement or the accompanying prospectus. Any representation to the contrary is a criminal offense.

The underwriters expect to deliver the Bonds in book-entry form only through the facilities of The Depository Trust Company for the accounts of its participants, including Clearstream Banking, *societe anonyme*, and Euroclear Bank S.A./N.V., as operator of the Euroclear System, on or about August 13, 2013.

### **Wells Fargo Securities**

**US Bancorp** 

Fifth Third Securities, Inc.

**Commerce Bank** Capital

**UMB Financial Services, Inc.** 

Markets Group The date of this prospectus supplement is August 6, 2013.

You should rely only on the information contained in or incorporated by reference in this prospectus supplement, the accompanying prospectus and any free writing prospectus prepared by or on behalf of us or to which we have referred you. Neither we nor the underwriters have authorized anyone to provide you with different or additional information. We are not making an offer of these securities in any state where the offer is not permitted. You should not assume that the information contained in or incorporated by reference in this prospectus supplement, the accompanying prospectus or any free writing prospectus is accurate as of any date other than the date on the front of this prospectus supplement, the date of the accompanying prospectus or the date of such free writing prospectus, as applicable.

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#### ABOUT THIS PROSPECTUS SUPPLEMENT

This prospectus supplement and the accompanying prospectus are part of a registration statement that we filed with the Securities and Exchange Commission, or SEC, utilizing a shelf registration process. This document contains two parts. The first part consists of this prospectus supplement, which provides you with specific information about the Bonds that we are selling in this offering and about the offering itself. The second part is the accompanying prospectus, which provides more general information, some of which does not apply to this offering. If the description of this offering varies between this prospectus supplement and the accompanying prospectus or any related free writing prospectus, you should rely on the information contained in this prospectus supplement.

Both this prospectus supplement and the accompanying prospectus include or incorporate by reference important information about us, the Bonds and other information you should know before investing in the Bonds. Before purchasing any Bonds, you should carefully read both this prospectus supplement and the accompanying prospectus, together with the additional information described under the heading Where You Can Find More Information in this prospectus supplement.

The terms we, our, us and Laclede refer to Laclede Gas Company unless the context suggests otherwise. The term you refers to a prospectiv investor.

#### FORWARD-LOOKING STATEMENTS

Certain matters contained in or incorporated by reference in this prospectus supplement and the accompanying prospectus, excluding historical information, include forward-looking statements. Certain words, such as may, anticipate, believe, estimate, expect, intend, plan, seek words and expressions identify forward-looking statements that involve uncertainties and risks. Future developments may not be in accordance with our expectations or beliefs and the effect of future developments may not be those anticipated. Among the factors that may cause results to differ materially from those contemplated in any forward-looking statement are:

weather conditions and catastrophic events, particularly severe weather in the natural gas producing areas of the country;

volatility in gas prices, particularly sudden and sustained changes in natural gas prices, including the related impact on margin deposits associated with the use of natural gas derivative instruments;

the impact of changes and volatility in natural gas prices on our competitive position in relation to suppliers of alternative heating sources, such as electricity;

changes in gas supply and pipeline availability, including decisions by natural gas producers to reduce production or shut in producing natural gas wells, as well as other changes that impact supply for and access to our service area;

legislative, regulatory and judicial mandates and decisions, some of which may be retroactive, including those affecting

allowed rates of return

incentive regulation

industry structure

#### purchased gas adjustment provisions

rate design structure and implementation

regulatory assets

non-regulated and affiliate transactions

franchise renewals

environmental or safety matters, including the potential impact of legislative and regulatory actions related to climate change and pipeline safety

taxes

pension and other postretirement benefit liabilities and funding obligations

accounting standards, including the effect of potential changes relative to adoption of or convergence with international accounting standards;

the results of litigation;

retention of, ability to attract, ability to collect from, and conservation efforts of, customers;

capital and energy commodity market conditions, including the ability to obtain funds with reasonable terms for necessary capital expenditures and general operations and the terms and conditions imposed for obtaining sufficient gas supply;

discovery of material weakness in internal controls; and

employee workforce issues. In addition, actual results may differ materially from those contemplated in any forward-looking statement due to:

the timing and likelihood of the closing of the purchase of substantially all of the assets and liabilities of Missouri Gas Energy, or MGE, from Southern Union Company, or SUG; and

the other factors discussed in Risks Related to the Utility's Acquisition Agreement with Southern Union Company under Item 1A of Part II of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, which is incorporated herein by reference. Readers are urged to consider the risks, uncertainties and other factors that could affect our business as described in this prospectus supplement and the accompanying prospectus and the information incorporated by reference therein. All forward-looking statements made or incorporated by reference in this prospectus supplement and the accompanying prospectus rely upon the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995. We do not, by including this statement, assume any obligation to review or revise any particular forward-looking statement in light of future events.

#### PROSPECTUS SUPPLEMENT SUMMARY

This summary highlights certain information contained elsewhere, or incorporated by reference, in this prospectus supplement and the accompanying prospectus. As a result, this summary is not complete and does not contain all of the information that you should consider before investing in the Bonds. You should read the following summary in conjunction with the more detailed information contained in this prospectus supplement, the accompanying prospectus and the documents incorporated by reference, which are described under Where You Can Find More Information in this prospectus supplement. This prospectus supplement and the accompanying prospectus contain or incorporate forward-looking statements. Forward-looking statements should be read with the cautionary statements and important factors included under Risk Factors and Forward-Looking Statements in this prospectus supplement, as well as the Risk Factors sections in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012 and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2013.

#### Laclede Gas Company

Laclede Gas Company is the largest natural gas distribution utility in Missouri, founded in 1857 as The Laclede Gas Light Company. Laclede provides natural gas service to approximately 630,000 residential, commercial and industrial customers in metropolitan St. Louis and surrounding counties in eastern Missouri as of June 30, 2013. The population of its service territory is approximately 2.2 million, which represents approximately 36% of the population of the State of Missouri. Of Laclede s revenues in 2012, approximately 64% were from residential customers, 21% from commercial and industrial customers, 12% from off-system sales and capacity release, 2% transportation and 1% interruptible. We employed 1,641 persons at September 30, 2012.

We are a wholly-owned subsidiary of The Laclede Group, Inc. (NYSE:LG), which we refer to as Laclede Group, a holding company, and we contributed approximately 68% of Laclede Group s consolidated operating revenues for the fiscal year ended September 30, 2012.

We continue to invest in our distribution system, further promoting its safety and reliability. In fiscal year 2012, through our accelerated cast iron main replacement program, we replaced 41 miles of cast iron main, nearly doubling the amount of cast iron main replaced in fiscal year 2011. The amounts spent for these replacements are recoverable through our infrastructure system replacement surcharge, a mechanism approved by the Missouri Public Service Commission, or MoPSC, that allows us to recover from our customers, between base rate cases, surcharges for the capital costs associated with main replacement. In addition, in July 2013, we completed a three-year project, referred to as newBLUE, to replace our core information technology systems. The initial phase of this project, which included the new financial reporting system, was implemented in the first quarter of fiscal year 2013.

Our capital expenditures are expected to be approximately \$117 million in fiscal year 2013, as compared to \$106.7 million for fiscal 2012, \$67.3 million for fiscal 2011 and \$56.2 million for fiscal 2010. The increasing capital expenditures are primarily attributable to additional expenditures for distribution plant and information technology investments.

Our principal offices are located at 720 Olive Street, St. Louis, Missouri, 63101 and our telephone number is 314-342-0500.

#### Pending MGE Acquisition

On December 14, 2012, Laclede Group, through two wholly owned subsidiaries, Plaza Missouri Acquisition, Inc., or Plaza Missouri, and Plaza Massachusetts Acquisition, Inc., or Plaza Massachusetts (which we refer to together with Plaza Missouri as the Acquisition Subsidiaries), entered into definitive acquisition agreements to acquire from SUG, an affiliate of Energy Transfer Equity, L.P., or ETE, and Energy Transfer Partners, L.P., substantially all of the assets and liabilities of MGE and New England Gas

Company, or NEG, which we refer to collectively as the Transactions. MGE and NEG are each a division of SUG primarily engaged in the local distribution of natural gas to, in the case of MGE, approximately 500,000 residential, commercial and industrial customers in western Missouri and, in the case of NEG, approximately 50,000 residential, commercial and industrial customers in Massachusetts. The consideration for the Transactions is \$1.035 billion, consisting of \$975 million for MGE and \$60 million for NEG less, in the case of NEG, the assumption of approximately \$19.5 million of long-term debt. In each case, the consideration will be subject to certain post-closing adjustments in accordance with the terms of the applicable acquisition agreement. Laclede Group has guaranteed the performance of all obligations of each Acquisition Subsidiary under each acquisition agreement, including the payment of the purchase price.

On January 11, 2013, Laclede Group entered into a consent to assignment with Plaza Missouri and SUG, and we and Plaza Missouri entered into an assignment and assumption agreement pursuant to which we assumed all of Plaza Missouri s duties and obligations under the MGE acquisition agreement effective as of January 11, 2013, which we refer to as the MGE Acquisition. As a result, we will now be the acquiror of MGE under the MGE acquisition agreement, and upon closing MGE will become one of our operating divisions. Consummation of the MGE Acquisition is subject to numerous closing conditions, including the ability to close Plaza Massachusetts acquisition of NEG concurrently with the MGE Acquisition or receipt of a waiver by SUG of such condition. We received the MoPSC s final approval on July 17, 2013. The approval is effective July 31, 2013 and permits the closing of the MGE Acquisition on or after September 1, 2013. Our financing of the purchase price for the MGE Acquisition, including this offering, was authorized to occur on or after July 31, 2013. On May 29, 2013, Laclede Group received approximately \$427 million in net proceeds from an offering of shares of its common stock, which funds are expected to be provided to us through a sale of additional shares of our stock to Laclede Group.

On February 11, 2013, Laclede Group entered into a stock purchase agreement with Algonquin Power & Utilities Corp., or APUC, pursuant to which APUC, through its subsidiary Liberty Utilities Co., or Liberty Utilities, agreed to acquire from Laclede Group all of the outstanding shares of Plaza Massachusetts s common stock for a purchase price of \$11 million, which we refer to as the NEG Transaction. Laclede Group will provide these funds to us to fund part of the consideration for the MGE Acquisition. Liberty Utilities will acquire Plaza Massachusetts immediately prior to the closing of the acquisition under the NEG acquisition agreement, and Laclede Group will not acquire NEG. Consummation of the NEG Transaction is subject to numerous closing conditions, including receipt of regulatory approval of the sale of NEG to APUC by the Massachusetts Department of Public Utilities, or MDPU. MDPU final approval is expected to be received before the end of the fourth quarter of fiscal year 2013.

Concurrently with the execution of the acquisition agreements in December 2012, Laclede Group entered into a commitment letter with Wells Fargo Bank, National Association and Wells Fargo Securities, LLC, which we refer to, collectively, as Wells Fargo. Pursuant to the commitment letter, as amended, Wells Fargo has committed to provide a 364-day senior bridge term loan credit facility in an aggregate principal amount of up to \$525 million to fund the Transactions. The commitment is subject to various conditions, including (i) the absence of a material adverse effect having occurred with respect to either Laclede Group or MGE and NEG on a combined basis, (ii) no event of default existing under any other financing immediately prior to or after the making of any loan under the bridge loan facility, (iii) the execution of satisfactory definitive documentation and (iv) other customary closing conditions. The equity financing obtained by Laclede Group on May 29, 2013 reduced, and any additional permanent debt or equity financing obtained on or prior to the closing of the Transactions, including the financing contemplated by this offering of the Bonds, will further reduce, the amount of the commitment. As a result of this offering, Laclede Group s equity offering and cash on hand, we do not expect to borrow under the bridge loan facility.

After giving effect to the MGE Acquisition, pro forma net income, pro forma net economic earnings and pro forma adjusted EBITDA for the year ended September 30, 2012 would have been \$63.3 million,

\$69.4 million and \$216.9 million, respectively. For a reconciliation of pro forma net economic earnings and pro forma adjusted EBITDA to pro forma net income, see Non-GAAP Financial Measures in this prospectus supplement. We expect the MGE Acquisition to be accretive to our net economic earnings in fiscal year 2014 and thereafter.

#### Acquisition Rationale

We believe the MGE Acquisition will provide us with the following significant benefits:

#### Transformative Transaction Increases Utility Scale

The MGE Acquisition is a transformative transaction for us, increasing our size and scale dramatically. Among other things, the MGE Acquisition increases our top line revenue, our gas supply diversity by adding additional sources of gas and our visibility in Missouri and in the natural gas distribution business generally. By leveraging our core gas utility expertise and further expanding our footprint, we will be able to develop growth initiatives in new markets with a new customer base. In addition, with a significantly larger market capitalization and enterprise value, Laclede Group expects to have improved trading liquidity and better access to the capital markets. Upon consummation of the MGE Acquisition, Laclede Group will be the fourth largest publicly traded natural gas distribution company in the United States by number of customers.

#### Strong Geographic and Regulatory Fit

Upon the closing of the MGE Acquisition, we will serve Missouri s two largest metropolitan areas St. Louis and Kansas City. Both market areas are served by interstate pipelines that have direct access to major natural gas supply sources in the Gulf Coast, Mid-Continent and Rockies, which will enable us to obtain a level of supply diversity that facilitates the optimization of pricing differentials, as well as protects against potential regional supply disruptions. In addition, as both companies have long histories operating in the State of Missouri, we know MGE and its leadership well and have a constructive working relationship with Missouri regulators.

#### Earnings and Cash Flow Accretive

We expect the MGE Acquisition to be accretive to our net economic earnings in fiscal year 2014 and thereafter. The MGE Acquisition is expected to be immediately accretive to cash flow, to increase Laclede Group s share of earnings generated from stable regulated utility operations and to support Laclede Group s dividend.

#### Significant Stakeholder Benefits

We have a history of providing safe and reliable service to customers and a shared focus on maintaining a safe work environment. We expect to build upon this history by leveraging our organizational strengths and business processes to enable future growth and high quality operations to benefit all stakeholders.

#### **Combined Business**

Following the MGE Acquisition, all of the MGE assets acquired from SUG will be held by us.

Net income, net economic earnings, adjusted EBITDA, customers and last filed rate base, in each case for fiscal year 2012 on a pro forma basis, are \$63.3 million, \$69.4 million, \$216.9 million, 1.1 million and \$1.6 billion, respectively. The pro forma amounts are based on our fiscal year ending September 30, 2012 and the MGE fiscal year ending December 31, 2012. For a reconciliation of pro forma net economic earnings and pro forma EBITDA to pro forma net income, see Summary Historical and Pro Forma Financial Information Non-GAAP Financial Measures in this prospectus supplement.

#### Sources and Uses

The estimated sources and uses of the funds for the MGE Acquisition, assuming the MGE Acquisition had closed on June 30, 2013, are shown in the table below. Actual amounts will vary from estimated amounts depending on several factors, including:

the amount of net proceeds that we receive from this offering of the Bonds; and

changes in our other debt balances and net working capital from June 30, 2013 to the closing. There can be no assurance that the MGE Acquisition will be consummated under the terms contemplated or at all.

	Sources		Uses
	( <b>\$ in t</b> h	nousands)	
Cash	\$ 8,20	00 Purchase of Assets	\$ 975,000
NEG Proceeds	11,0	00 Fees and Expenses	7,900
Short-term Debt	50,00	00	
New Long-term Debt(1)	450,00	00	
Common Stock	463,70	00	
Total Sources	\$ 982,9	00 Total Uses	\$ 982,900

(1) Assumes gross proceeds from this offering based on \$450,000,000 in aggregate principal amount of Bonds offered hereby at an offering price of 100%.

#### **Other Information**

Our principal executive offices are located at 720 Olive Street, St. Louis Missouri, 63101 and our telephone number is 314-342-0500. We maintain a website at www.lacledegas.com where general information about us is available. We are not incorporating the contents of the website into this prospectus supplement. For additional information regarding our business, we refer you to our filings with the SEC incorporated into this prospectus supplement by reference. Please read Where You Can Find More Information in this prospectus supplement.

The Offering		
Issuer	Laclede Gas Company, a Missouri corporation	
Bonds offered by us	\$100,000,000 aggregate principal amount of 2.000% Series First Mortgage Bonds due 2018, \$250,000,000 aggregate principal amount of 3.400% Series First Mortgage Bonds due 2023 and \$100,000,000 aggregate principal amount of 4.625% Series First Mortgage Bonds due 2043.	
Maturity	The 2018 Bonds will mature on August 15, 2018, the 2023 Bonds will mature on August 15, 2023 and the 2043 Bonds will mature on August 15, 2043.	
Interest rate	The 2018 Bonds will accrue interest at a rate of 2.000% per annum, the 2023 Bonds will accrue interest at a rate of 3.400% per annum and the 2043 Bonds will accrue interest at a rate of 4.625% per annum.	
Interest payment dates	Interest on the Bonds will accrue from the date of original issuance and will be payable semi-annually in arrears on each February 15 and August 15, beginning on February 15, 2014, and at maturity.	
Optional redemption	The Bonds will be redeemable, in whole or in part, at our option, at any time prior to maturity at a make-whole redemption price as described under Description of the Bonds Optional Redemption in this prospectus supplement. After the date that is three months prior to maturity for the 2023 Bonds and the date that is six months prior to maturity for the 2043 Bonds, such Bonds will be redeemable at par.	
Special mandatory redemption	In the event that the MGE Acquisition is not consummated by May 31, 2014 or the MGE acquisition agreement is terminated at any time prior to May 31, 2014, we will redeem all of the Bonds on the special mandatory redemption date (as defined below) at a redemption price equal to 101% of their aggregate principal amount, plus accrued and unpaid interest to, but not including, the special mandatory redemption date (subject to the right of holders of record on the relevant record date to receive interest due on the relevant interest payment date).	
Ranking	The Bonds will be our senior secured obligations and will be secured equally and ratably with all of our other existing and future first mortgage bonds. As of June 30, 2013, we had approximately \$440 million aggregate principal amount of first mortgage bonds outstanding.	
Collateral	The Bonds are secured by a first mortgage lien on substantially all of our real properties, subject to limited exceptions.	

Consolidation, merger, etc.

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Our ability to sell, transfer, convey or otherwise dispose of our properties and assets substantially as an entirety to any other person is limited. See Description of First Mortgage Bonds Consolidation, Merger and Sale of Assets in the accompanying prospectus.

Form and denomination	The Bonds will be issued in fully registered form only in denominations of \$1,000 and integral multiples thereof. For more information, see Description of the Bonds Book-Entry in this prospectus supplement.
Use of proceeds	We intend to use the net proceeds of this offering, together with short-term debt and cash on hand (including cash received from the sale of our stock to Laclede Group, representing the proceeds of Laclede Group s recently completed equity offering), to fund the consideration for the MGE Acquisition and for general corporate purposes. See Use of Proceeds in this prospectus supplement. If we do not consummate the MGE Acquisition, we will be required to redeem all of the Bonds as described under the heading Description of the Bonds Special Mandatory Redemption in this prospectus supplement.
Risk factors	An investment in the Bonds involves various risks. Prospective investors should carefully consider the matters described under the caption entitled Risk Factors beginning on page S-15 of this prospectus supplement, as well as the additional risk factors referred to therein and described in Item 1A of Part I of our Annual Report on Form 10-K for the year ended September 30, 2012 and in Item 1A of Part II of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2013.
Trading	The Bonds will constitute new series of securities with no established trading market. We do not intend to apply to list the Bonds for trading on any national securities exchange or to include the Bonds in any automated quotation system. No assurance can be given as to the liquidity of or trading market for the Bonds.
Trustee and Paying Agent	UMB Bank & Trust, N.A.

#### Summary Historical and Pro Forma Financial Information

The following tables set forth certain historical financial information for us, as well as certain pro forma financial information after giving effect to the MGE Acquisition.

#### **Our Summary Historical Financial Information**

The following tables set forth, for the periods and at the dates indicated, our summary financial information. We have derived the summary income statement information for each of the three years in the period ended September 30, 2012 and the summary balance sheet information at September 30, 2012 and 2011 from our audited financial statements incorporated by reference in this prospectus supplement. We have derived the summary balance sheet information at June 30, 2013 and June 30, 2012 from our unaudited financial statements incorporated by reference in this prospectus supplement. Historical results are not indicative of the results to be expected in the future. In addition, our results for the nine months ended June 30, 2013 are not necessarily indicative of results expected for the full year ending September 30, 2013. This summary financial information should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and our financial statements and related notes in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012 and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, which are incorporated by reference in this prospectus supplement.

Years	Ended Septem	ıber 30,		ths Ended e 30,
2012	2011	2010 (thousands)	2013	2012
\$767,627	\$ 932,328	\$ 874,624	\$ 747,837	\$668,651
676,817	830,836	792,466	647,939	576,868
90,810	101,492	82,158	99,898	91,783
49,899	53,777	39,725	59,283	52,252
40,784	39,234	37,572	33,758	30,483
49,789	53,803	39,816	62,951	52,271
134,299	141,551	122,299	141,077	125,462
	<b>2012</b> \$ 767,627 676,817 90,810 49,899 40,784 49,789	2012         2011           \$ 767,627         \$ 932,328           676,817         \$ 30,836           90,810         101,492           49,899         53,777           40,784         39,234           49,789         53,803	\$ 767,627         \$ 932,328         \$ 874,624           676,817         \$ 30,836         792,466           90,810         101,492         \$ 2,158           49,899         53,777         39,725           40,784         39,234         37,572           49,789         53,803         39,816	Years Ended September 30, 2012         June 2011           2012         2011         2010 (thousands)         2013           \$ 767,627         \$ 932,328         \$ 874,624         \$ 747,837           676,817         830,836         792,466         647,939           90,810         101,492         82,158         99,898           49,899         53,777         39,725         59,283           40,784         39,234         37,572         33,758           49,789         53,803         39,816         62,951

	At Sep	At September 30,		At June 30,	
	2012	2011	2013	2012	
		(tho	usands)		
Balance Sheet Information:					
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voting instructions from other participants in the Plan. The Trustee must receive your voting instructions no later than August 8, 2016 or, if you are voting via the Internet or by phone, by 11:59 p.m., Eastern Daylight Time, on August 9, 2016. Please note that Plan participants may vote their shares through the Trustee only and accordingly may not vote their Plan shares in person at the Annual Meeting.

#### How to Attend the Annual Meeting

Registered stockholders may be admitted to the meeting upon providing picture identification. If you own shares in street name (i.e., your shares are held in street name through a broker, bank, trustee or other nominee), please bring your most recent brokerage statement, along with picture identification, to the meeting. We will use your brokerage statement to verify your ownership of common stock and admit you to the meeting.

Please note that cameras, sound or video recording equipment, or other similar equipment, electronic devices, large bags or packages will not be permitted in the Annual Meeting.

#### Quorum

A quorum of stockholders is necessary to transact business at the 2016 Annual Meeting. A quorum exists if the holders of at least a majority of the shares of common stock entitled to vote are present either in person or by proxy at the meeting. Abstentions and broker non-votes will be counted in determining whether a quorum exists.

#### **Cost of Solicitation**

For information regarding the costs of this solicitation, please see the section titled Cost of Solicitation.

#### 2017 Stockholder Proposals

At each annual meeting, stockholders are asked to elect directors to serve on the Board. The Board or stockholders may submit other proposals to be included in the proxy statement. To be considered for inclusion in the 2017 Annual Meeting Proxy Statement, stockholder proposals must meet the requirements of SEC Rule 14a-8 and must be received no later than March 1, 2017. After such date, any shareholder proposal will be considered untimely and may be excluded from consideration at the meeting. Our Bylaws provide that a stockholder may otherwise propose business for consideration or nominate persons for election to the Board, in compliance with federal proxy rules, applicable state law and other legal requirements and without seeking to have the proposal included in our proxy statement pursuant to Rule 14a-8. Our Bylaws currently require that notice of such proposals or nominations for our 2017 Annual Meeting be received by us from April 13, 2017 to May 13, 2017. Any such notice must satisfy the other requirements in our Bylaws applicable to such proposals and nominations.

#### **Householding Information**

SEC regulations permit the Company to send a single set of proxy materials, which includes this Proxy Statement, the Annual Report to Stockholders and the Notice of Internet Availability of Proxy Materials, to two or more stockholders that share the same address. Each stockholder will continue to receive his or her own separate proxy card. Upon written or oral request, the Company will promptly deliver a separate set of proxy materials to a stockholder at a shared address that only received a single set of proxy materials for this year. If a stockholder would prefer to receive his or her own copy, please contact William H. Dengler, Jr., Corporate Secretary, at the Company s principal executive office: One Commerce Square, 2005 Market Street, 17th Floor, Philadelphia, PA 19103; or by email addressed to hil@openboard.info. Similarly, if a stockholder would like to receive his or her own set of the Company s proxy materials in future years or if a stockholder shares an address with another stockholder and both would like to receive only a single set of the Company s proxy materials in future years, please contact Mr. Dengler.

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#### PROPOSAL 1 ELECTION OF DIRECTORS

The Board is divided into three classes. One class is elected each year for a term of three years.

Three directors will be elected at this Annual Meeting to serve for a three-year term expiring at our annual meeting in 2019. Upon the recommendation of the Governance and Nominating Committee, the Board has renominated Irvin E. Richter, Steven M. Kramer and Gary F. Mazzucco to serve for terms expiring in 2019.

The persons named in the proxy card will vote such proxy for the election of Messrs. Richter, Kramer and Mazzucco unless you indicate that your vote should be withheld. If elected, Messrs. Richter, Kramer and Mazzucco will continue in office until his successor has been duly elected and qualified, or until the earliest of his death, resignation, retirement or removal. Messrs. Richter, Kramer and Mazzucco have indicated to the Company that they will serve if elected. We do not anticipate that Messrs. Richter, Kramer and Mazzucco will be unable to stand for election, but, if that happens, your proxy will be voted in favor of another person nominated by the Board upon the recommendation of the Governance and Nominating Committee.

In addition to the information set forth below, Appendix A sets forth information relating to each individual who may be considered participants in our solicitation under the applicable Securities and Exchange Commission rules by reason of their position as directors of the Company, as nominees for directors or because they may be soliciting proxies on our behalf.

# OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT OUR STOCKHOLDERS VOTE FOR ALL THE ELECTION OF MESSRS. RICHTER, KRAMER AND MAZZUCCO AS DIRECTORS.

Bulldog, on behalf of Full Value, has provided the Company with notice that it intends to nominate five alternative nominees for election as directors at the Annual Meeting. Pursuant to our Bylaws, the three nominees receiving the largest pluralities of the votes cast will be elected.

The Board unanimously recommends that you disregard any proxy card that may be sent to you by Bulldog. Voting AGAINST Bulldog s nominees on its proxy card is NOT the same as voting FOR our Board s nominees, because a vote against Bulldog s nominees on its proxy card will revoke any previous proxy submitted by you. If you vote using a proxy card sent to you by Bulldog, you have every right and we urge you to revoke that proxy by voting in favor of our Board s nominees by using the enclosed WHITE proxy card. Only the latest validly executed proxy that you submit will be counted.

#### NOMINEES FOR DIRECTOR TERM EXPIRING IN 2019

IRVIN E. RICHTER has been Chairman of our Board of Directors since 1985 and he has been a member of our Board of Directors since he founded the company in 1976. He previously served as our Chief Executive Officer from 1976 to 2014. Mr. Richter is a Fellow of the Construction Management Association of America (CMAA) and a member of the World Presidents Organization. He is the author of several books including *Handbook of Construction Law & Claims* and *International Construction Claims: Avoiding and Resolving Disputes*. He has served on a number of Boards of Directors, including Rutgers University, Temple University Hospital and the CMAA. Mr. Richter holds a B.A. in government from Wesleyan University and a J.D. from Rutgers University School of Law at Camden, and he has been named a Distinguished Alumnus at both schools. Mr. Richter s substantial expertise in the areas of project management and construction claims has made him highly regarded in our industry. His strategic vision, leadership and construction industry knowledge have helped to guide the Company on its path of growth and success. Age: 71.

STEVEN M. KRAMER has been a director since June 2010. He is the President of Synchema, a consulting company to the graphic arts industry which assists companies in various aspects of strategic planning. He is currently also the Chief Executive Officer of Toms River Volkswagen which he acquired in February 2015. Prior to Synchema, Mr. Kramer was President and Chief Operating Officer of Kelstar International, which he co-founded, in 1987 until it was sold to Altana, a publicly-owned German specialty chemical and pharmaceutical company, in October 2005. Kelstar is a manufacturer of aqueous coatings, ultraviolet-curable coatings and specialty chemicals for the international printing industry. A year after the acquisition and transition he resigned from Kelstar in 2006. From the time of his resignation from Kelstar in 2006 until his founding of Synchema in 2009, Mr. Kramer pursued a variety of business interests independently. Mr. Kramer earned his B.S. in graphic communications from the Rochester Institute of Technology. Mr. Kramer was a member of the Board of Directors of Dragonfly Forest, Inc., a non-profit organization from 2010

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until 2015 that was dedicated to providing overnight camp experiences to seriously ill children. He was a member of the Young Presidents Organization from 2003 to 2012 and he has been a member of the World Presidents Organization since 2012. Mr. Kramer s experience as founder and executive of his own companies and his experience with respect to strategic planning provides valuable insight regarding the Company s growth and direction. Age: 54.

GARY F. MAZZUCCO has been a director since June 2013. Mr. Mazzucco founded Mazzucco & Company, CPAs in February 1977 and has served as its Managing Partner ever since. He has been providing accounting, tax and consulting services for over forty years. Prior to founding Mazzucco & Company, he was an accountant with Lybrand, Ross Brothers and Montgomery (a predecessor company of PricewaterhouseCoopers LLP) for two years and worked in private accounting for five years. Mr. Mazzucco earned his B.S. in accounting from Mount Saint Mary s University and has also served as a college professor, coach, mentor, board member, officer and trusted advisor to many individuals and organizations throughout his career. He is a certified public accountant in New Jersey. He is a member of the American Institute of Certified Public Accountants and a Fellow of the New Jersey Society of Certified Public Accountants. Age: 67.

#### CONTINUING DIRECTORS TERM EXPIRING IN 2017

DAVID L. RICHTER has been our President and Chief Executive Officer since December 2014 and he has been a member of our Board of Directors since 1998. Prior to his current position, he was our President and Chief Operating Officer from March 2004 to December 2014. Before that, Mr. Richter was President of our Project Management Group from 2001 to 2004, Senior Vice President and General Counsel from 1999 to 2001 and Vice President and General Counsel from 1995 to 1999. Prior to joining us, he was an attorney with the New York City law firm of Weil, Gotshal & Manges LLP from 1992 to 1995. Mr. Richter is a Fellow of both the Construction Management Association of America (CMAA) and the Chartered Institute of Building (CIOB). He is a member of the World Presidents Organization, the Construction Industry Round Table and the American Society of Civil Engineers. He is a member of the Board of Directors of the Greater Philadelphia Chamber of Commerce and the Board of Trustees of Princeton Day School. He is a former member of the Board of Directors of the CMAA and the Board of Trustees of the Southern New Jersey Development Council. He is also Chairman of the Oxford Alumni Society of Philadelphia. Mr. Richter earned his B.S. in management, his B.S.E. in civil engineering and his J.D. from the University of Pennsylvania and his M.Sc. in major program management from the University of Oxford. He has been designated a Chartered Construction Manager by the CIOB. Mr. Richter is a son of Irvin E. Richter has more than two decades of executive leadership with the Company and has developed great expertise in the construction management industry. Age: 50.

ALAN S. FELLHEIMER has been a director since June 2006. He has been Chairman of the Philadelphia law firm of Fellheimer & Eichen LLP since January 2006. He was Chairman of the Board of the Pennsylvania Business Bank, a state-chartered bank, from 1998, when he founded the bank, until 2008 when the bank was sold. He also served as the bank s President and Chief Executive Officer from 1998 until 2006. From 1991 to 1998, Mr. Fellheimer was a Partner in the Philadelphia law firm of Fellheimer Eichen Braverman & Kaskey. During 1990, he was a Partner with the Philadelphia law firm of Spector Gadon & Rosen, P.C. From 1985 to 1990, Mr. Fellheimer was Chairman and Chief Executive Officer of Equimark Corp., then a New York Stock Exchange-listed bank holding company. He currently serves as a member of the Board of Trustees and Executive Committee of Gratz College, an emeritus member of the Board of Trustees of the Pennsylvania Ballet, a member of the University and a member of the Dean s Advisory Board of the School of Social Policy & Practice of the University of Pennsylvania. Mr. Fellheimer earned his A.B. in liberal arts and his J.D. *summa cum laude* from Temple University. He is a member of the New Jersey, New York and Pennsylvania bars. Mr. Fellheimer has significant banking expertise and brings to the Company experience in leadership positions with public and non-public entities. Age: 73.

STEVEN R. CURTS has been a director since October 2015. Since May 2014, he has been the Chief Strategy Officer for American Express Global Business Travel. Prior to that, he was a Vice President with Dell, Inc. from November 2009 to December 2013. Before that, he worked

for 20 years with Perot Systems Corp. in numerous roles, including President of its Commercial Solutions Group, Vice President of Corporate Planning and Financial Operations, and Vice President of Finance. Mr. Curts received his B.B.A in accounting from Southern Methodist University. Among other things, Mr. Curts brings experience as a senior finance leader with executive roles encompassing financial operations, business development, treasury and corporate planning. Age: 55.

#### CONTINUING DIRECTORS TERM EXPIRING IN 2018

CAMILLE S. ANDREWS has been a director since June 2009. Since 1998, Ms. Andrews has been an Associate Dean, and since 1996 a member of the faculty, of Rutgers University School of Law at Camden. From 2007 to 2015, Ms. Andrews served as Counsel to Context Capital Partners, a private equity firm. Between 1986 and 1996, Ms. Andrews was a Partner with the law firm of Dilworth Paxson LLP, and between 2006 and 2008, she was Of Counsel to that firm, with expertise in antitrust, securities, class actions, derivative and shareholder suits, and other complex litigation matters. Ms. Andrews earned a B.A. *magna cum laude* in rhetoric and communication from the University of Pittsburgh and a J.D. *with honors* from Rutgers University School of Law at Camden, where she served on the Law Review. She was a member of the Board of Trustees for the Leap Academy Charter School in Camden, NJ from 2000 2007 and has served on a number of charitable boards, including the Walnut Street Theater, ACYO Charitable Foundation (a subsidiary of The Goldman Sachs Group, Inc.), New Jersey Child Cares, and the Philadelphia Zoo Chairman s Council. She has also served on the New Jersey Supreme Court Committee on Judicial Education. Ms. Andrews is admitted to practice law in New Jersey, Pennsylvania and before the U.S. Supreme Court. Ms. Andrews offers a wealth of legal expertise in commercial matters and her service on the boards of other organizations provides cross-board experience. Age: 56.

BRIAN W. CLYMER has been a director since June 2006. Mr. Clymer retired from Prudential Financial, Inc. where he was Senior Vice President of External Affairs from July 1997 to January 2013. Prior to Prudential, he served as New Jersey State Treasurer under Governor Christine Todd Whitman from 1994 to 1997. Prior to that, Mr. Clymer was President and Chief Executive Officer of Railway System Design, Inc. and Vice President of its parent company, Gannett Fleming, Inc., an engineering design firm, from 1993 to 1994. From 1989 to 1993, he served under President George H.W. Bush as Administrator of the U.S. Federal Transit Administration. Mr. Clymer has served on numerous Boards of Directors, including the New Jersey Sports and Exposition Authority, the New Jersey Casino Reinvestment Development Authority, the New Jersey Performing Arts Center, the Southeastern Pennsylvania Transportation Authority, the American Public Transit Association, Security First Bank, and Motor Coach Industries International, Inc., then a New York Stock Exchange-listed designer and manufacturer of buses and coaches. He also served on the Board of Directors of the New Jersey Alliance for Action from 1997 to 2014 and currently serves on the Board of the Independent College Fund of New Jersey as past Chairman. Mr. Clymer earned his B.S. in business and economics from Lehigh University and holds an honorary doctorate from Drexel University. He is a Certified Public Accountant in the Commonwealth of Pennsylvania. Mr. Clymer has spent almost 20 years in the field of public accounting and brings extensive experience as an executive and board member of various publicly and non-publicly held entities and offers deep knowledge of financial, economic and accounting matters. Age: 69.

CRAIG L. MARTIN has been a director since February 2016. In December 2014, Mr. Jacobs retired as the President and Chief Executive Officer of Jacobs Engineering Group, Inc. He became President in July 2002 and Chief Executive in April 2006. He also served as a member of Jacobs Board of Directors from 2002 until his retirement. Prior to July 2002, he served in several positions, most recently as Executive Vice President of Global Sales and Marketing. Before joining Jacobs in 1994, he worked in various roles at CRSS International Inc. and Martin K. Eby Construction Co. He received his B.S. in civil engineering from the University of Kansas and his M.B.A. from the University of Denver. Mr. Martin has nearly 45 years of experience in the international engineering and construction industry. Age: 66.

#### CORPORATE GOVERNANCE

Pursuant to the Delaware General Corporation Law and the Company s Amended and Restated Bylaws, the Company s business, property and affairs are managed by or under the direction of the Board of Directors. Members of the Board are kept informed of the Company s business through discussions with the Chief Executive Officer and other officers, by reviewing materials provided to them and by participating in meetings of the Board and its committees. We currently have nine members on our Board.

During 2015, the Board held nine meetings and the committees held a total of fifteen meetings. Each director attended more than 75% of the total number of meetings of the Board of Directors and the Board committees of which he or she was a member during the period he or she served as a director in 2015. Although, we do not have a policy requiring all directors to attend annual meetings of stockholders, we expect all directors to attend, absent extenuating circumstances. All of our directors attended the 2015 Annual Meeting of Stockholders.

As a result of our discussions with stockholders, the Company has taken numerous actions since our 2015 annual meeting to enhance the Company s corporate governance, including the following:

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• Appointed two new independent directors to the Board, each of whom was also appointed to the Compensation and Audit Committees;

• Appointed one of the new independent directors as Chairman of the Board s Compensation Committee;

• Revised our Bylaws to establish a Lead Independent Director position and appointed a Lead Independent Director;

• Revised our Bylaws to modernize and clarify certain provisions in a manner that is favorable to stockholders, including lowering the ownership threshold for stockholders to call a special meeting to 25% from a majority;

• Adopted Corporate Governance Guidelines which include a stockholder engagement policy, annual director education and Board confidentiality policy;

• Engaged an independent compensation consultant, Pay Governance LLC, to support the Compensation Committee s strategic review and provide executive compensation program design recommendations; and

• Revised our Insider Trading Policy to prohibit speculative transactions, hedging transactions and, without prior Board approval, pledging or trading on margin of Company stock.

Also, the Company s Compensation Committee has already implemented a number of changes for 2016 executive officer compensation based on feedback from our stockholders and consultation with the Compensation Committee s compensation consultant. These changes are as follows:

• Revised our compensation philosophy to target total compensation of all executive officers at the 50th percentile of the market, except for our Chief Executive Officer (see the section titled Executive Officer Compensation Employment Agreement with Our President and CEO );

Approved modest salary increases for our executive officers, averaging three percent;

• Established an incentive bonus program for the Company s executive officers, including its NEOs, which is exclusively tied to achieving superior EPS performance during 2016.

- 2016 EPS goal has been set at a premium to our Board-approved budget;
- No award for actual EPS less than 80% of target; and
- A bonus up to 200% of target can be earned for performance up to 140% of the EPS goal.

• 2016 equity awards for the CEO and COO are 100% in the form of premium priced stock options where the exercise price is set higher than the market price. Premium exercise prices were set by the Board at \$4.00 and \$5.00, representing 22.3% and 52.9% premiums over the closing price of our stock on the date of grant;

• 2016 equity awards for other executive officers are 50% in the form of premium priced stock options where the exercise price is set higher than the market price. Premium exercise prices were set by the Board at 20% over the closing price of our stock on the date of grant;

• Adopted stock ownership guidelines which require directors and executive officers to maintain ownership of a certain amount of the Company s common stock prior to being allowed to sell stock; and

• Lowered the per-director compensation provided to our non-employee directors from approximately \$180,000 per year to \$120,000 per year as we added two new non-employee directors.

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Further information on the actions we have taken in response or discussions with stockholders is included below and in Compensation Discussion and Analysis in this Proxy Statement.

#### **Board Leadership Structure**

Our Amended and Restated Bylaws provide that we will have a Chairman who will chair Board meetings and perform such other duties as set forth in our Amended and Restated Bylaws or as otherwise assigned to him by our Board. The Chairman and Chief Executive Officer may be the same person; however, our Board may separate these two positions if it deems it to be in the best interests of our Company and our stockholders to do so. Presently, the Chairman and Chief Executive Officer positions are held by two different individuals.

Prior to January 21, 2016, the Board had not appointed a Lead Independent Director; however, Alan S. Fellheimer, Chair of the Compensation Committee, presided over executive session meetings of independent directors. At its January 21, 2016 meeting, the Board appointed Brian W. Clymer as its Lead Independent Director.

#### Role of the Board in Risk Oversight

The Board as a whole has responsibility for risk oversight, with reviews of certain areas conducted by relevant Board committees that report on their findings to the Board. The oversight responsibility of the Board and the Board committees is facilitated by management reporting processes designed to provide information to the Board concerning the identification, assessment and management of critical risks and management s risk mitigation strategies and practices. These areas of focus include operational, economic, competitive, financial (including accounting, reporting, credit, liquidity and tax), legal, regulatory, compliance, environmental, political and strategic risks. The full Board (or the appropriate Board committee), in concert with the appropriate management within the Company, reviews management reports to formulate risk identification, risk management and risk mitigation strategies. When a Board committee initially reviews management reports, the Chairman of the relevant Board committee briefs the full Board on the specifics of the matter at the next Board meeting. This process enables the Board to coordinate the risk oversight role, particularly with respect to risks spanning more than one operational area. The Compensation Committee reviews compensation policies to ensure that they do not, among other things, encourage unnecessary or excessive risk-taking.

#### **Corporate Governance Guidelines**

The Corporate Governance Guidelines adopted by the Board, which include guidelines for determining director independence, are published on the Company s website at *www.hillintl.com*, in the Investors section, and are available in print to any stockholder upon request. That section of the website makes available the Company s corporate governance materials, including Board committee charters. Those materials are also available in print to any stockholder upon request.

**Committees of the Board of Directors** 

During 2015, the Board had standing Audit, Compensation, and Governance and Nominating Committees. All members of each committee have been determined by the Board of Directors to be independent under applicable NYSE rules. In addition, the Board has determined that each member of the Audit Committee meets SEC independence requirements which require that members of the Audit Committee may not accept directly or indirectly any consulting, advisory or other compensatory fee from Hill or any of its subsidiaries other than their directors compensation. The charter of each committee is available on our website at *www.hillintl.com*, in the Investors section.

Audit Committee

Prior to November 10, 2015, the Audit Committee consisted of Brian W. Clymer (Chair), Alan S. Fellheimer, Steven M. Kramer and Gary F. Mazzucco. On November 10, 2015, Steven R. Curts joined the Audit Committee and Steven M. Kramer was replaced and, on February 1, 2016, Craig L. Martin joined the Audit Committee. The Board has determined that each member of the Audit Committee is financially literate. The Board has also determined that Brian W. Clymer possesses accounting or related financial management expertise within the meaning of the NYSE listing standards and qualifies as an audit committee financial expert, as defined by the rules of the SEC.

The Audit Committee assists the Board in fulfilling its oversight responsibilities by (a) reviewing the financial reports and other financial information provided by Hill to its stockholders, the SEC and others, (b) monitoring the Company s

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financial reporting processes and internal control systems, (c) retaining Hill s independent registered public accounting firm, (d) overseeing the Company s independent registered public accounting firm and internal auditors and (e) monitoring the Company s compliance with its ethics policies and with applicable legal and regulatory requirements. The Audit Committee also reviews and approves any transactions between Hill and any related parties. During 2015, the Audit Committee met nine times. The Audit Committee has been established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934 (as amended, the Exchange Act ).

#### Compensation Committee

Prior to November 10, 2015, the Compensation Committee consisted of Alan S. Fellheimer (Chair), Camille S. Andrews and Steven M.
Kramer. On November 10, 2015, Steven R. Curts joined the Compensation Committee and was appointed chair. On February 1, 2016, Craig L.
Martin joined the Compensation Committee. Each member of the Compensation Committee is a non-employee director as defined in
Rule 16b-3 of the Exchange Act and an outside director for purposes of Section 162(m) of the Internal Revenue Code of 1986, as amended (the Code ).

The Compensation Committee oversees Hill s executive compensation programs. The Compensation Committee reviews and recommends to the Board for approval the compensation arrangements for all of the Company s executive officers. During 2015, the Compensation Committee met four times. The processes of the Compensation Committee are described below in Compensation Discussion & Analysis.

Governance and Nominating Committee

During 2015, the Governance and Nominating Committee consisted of Camille S. Andrews (Chair), Brian W. Clymer, Steven M. Kramer and Gary F. Mazzucco. The Governance and Nominating Committee oversees matters relating to the evaluation and recommendation to the Board of the persons to be nominated for election as directors at any meeting of stockholders, and the persons to be appointed by the Board to fill any vacancy on the Board.

The Governance and Nominating Committee is responsible for reviewing and assessing with the Board the appropriate skills, experience, and background sought of Board members in the context of our business and the then-current membership on the Board. This assessment includes a consideration of independence, diversity, age, skills, experience, and industry backgrounds in the context of the needs of the Board and the Company, as well as the ability of current and prospective directors to devote sufficient time to performing their duties in an effective manner. Although the Company does not have a formal policy with respect to diversity standards, as a matter of practice, the Governance and Nominating Committee considers matters commonly viewed as matters of diversity in the context of the Board as a whole and, in its effort to select a Board that it believes will best serve the interests of the Company and its stockholders, takes into account the personal characteristics and experience of current and prospective directors to facilitate Board deliberations that reflect a broad range of perspectives.

The Governance and Nominating Committee carefully considers all director candidates recommended by our stockholders, and the Governance and Nominating Committee does not and will not evaluate such candidate recommendations any differently from the way it evaluates other candidates. On January 21, 2016, the Board amended its Bylaws which, among other things, set forth minimum qualifications for an individual to serve as a director on the Company. These minimum qualifications provide that no person shall qualify for service or serve as a director of the Company: (a) unless such person is in compliance with all applicable laws and regulatory requirements to which the Company s directors

may be subject in connection with such person s service as a director, (b) if such person has been convicted in, or entered a plea of nolo contendere with respect to, a criminal proceeding involving fraud, misappropriation or other similar charge during the ten years preceding the date of election, or if such person has been found responsible for or admitted responsibility for fraud, misappropriation or other similar charge in any governmental investigation or proceeding or other civil judicial proceeding during the ten years preceding the date of election, or if such person has been found responsibility for any material violation of any foreign, federal or state securities law or federal commodities law during the ten years preceding the date of election, (c) if such person has been convicted of, or entered a plea of nolo contendere with respect to, any felony, (d) if such person serves on the board of directors of more than three other public companies, (e) if such person is a director, officer or holder of more than a five percent (5%) equity interest, directly or indirectly, in a business that competes, directly or indirectly, with the Company, (f) if such person has made or makes any contribution or expenditure in connection with the election of any candidate for political office, including any contribution to any committee supporting such a candidate or to a political party, in any jurisdiction which results in the Company becoming ineligible to conduct its business or any portion thereof, or (g) if such person has ever been the subject of a filing of personal bankruptcy in any jurisdiction, either

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voluntarily or involuntarily (and in the case of an involuntary filing, if such filing was not dismissed within 60 days) during the ten years preceding the applicable date of election.

Any stockholder who wishes to recommend an individual as a potential nominee for election to the Board should submit such recommendation in writing by mail to Hill International, Inc., One Commerce Square, 2005 Market Street, 17th Floor, Philadelphia, Pennsylvania 19103, Attn: Chair of Governance and Nominating Committee, together with information regarding the experience, education and general background of the individual and a statement as to why the stockholder believes such individual to be an appropriate candidate for the Board of Directors of Hill. Such recommendation should be provided to Hill no later than the close of business on the 120th day prior to the one-year anniversary of the date the Company s proxy statement was released to stockholders in connection with the previous year s annual meeting. During 2015, the Governance and Nominating Committee held two meetings.

#### **Communicating Concerns to Directors**

The Company encourages all interested persons to communicate any concern that an officer, employee, director or representative of Hill may have engaged in illegal, dishonest or fraudulent activity, or may have violated Hill s Code of Ethics and Business Conduct. Such persons may report their concerns or other communications including suggestions or comments to the Board in one of the following ways: by mail sent to William H. Dengler, Jr., Corporate Secretary, at the Company s principal executive office: One Commerce Square, 2005 Market Street, 17th Floor, Philadelphia, Pennsylvania 19103; by telephone at (866) 352-2792; or by email addressed to hil@openboard.info. All such communications will be referred to Mr. Dengler who will circulate them to the members of the Board, or in the case of potential violations of the Code of Ethics and Business Conduct, to the Chairman of the Audit Committee. If the communication is directed to a particular director, Mr. Dengler will forward the communication to that director. The Board does not screen stockholder communications.

#### **Code of Ethics**

All directors, officers and employees of the Company are expected to act ethically at all times and in accordance with the policies comprising Hill s Code of Ethics and Business Conduct (the Code ) which is available on our website at www.hillintl.com, in the Investor Relations section, and is available in print to any stockholder upon request. Any waiver or any implicit waiver from a provision of the Code applicable to Hill s chief executive officer, chief financial officer, chief accounting officer or controller, or any amendment to the Code must be approved by the Board. We will disclose on our website amendments to, and, if any are granted, any such waiver of, the Code. Hill s Audit Committee is responsible for applying the Code to specific situations in which questions are presented to it and has the authority to interpret the Code in any particular situation. If, after investigating any potential breach of the Code reported to it, the Audit Committee determines (by majority decision) that a breach has occurred, it will inform the Board of Directors. Upon being notified that a breach has occurred, the Board (by majority decision) will take or authorize such disciplinary or preventive action as it deems appropriate, after consultation with the Audit Committee and/or the Company s General Counsel, up to and including dismissal or, in the event of criminal or other serious violations of law, notification of the SEC or other appropriate law enforcement authorities.

#### **EXECUTIVE COMPENSATION**

#### **Our Compensation Philosophy and Guiding Principles**

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In support of our business and our long-term success, the Company s compensation program is designed to attract, motivate, reward and retain high-quality executives necessary to continually improve financial performance, achieve profitable growth and enhance stockholder value.

To that end, our Compensation Committee (the Committee ) has developed a compensation philosophy designed to reflect the following principles:

There should be a strong link between pay and performance;

The interests of executives should be aligned with the interests of our stockholders; and

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• Compensation programs should reinforce our business strategy, focus the executive team on priorities and ultimately drive growth in stockholder value.

#### **Investor Outreach and Response**

• At our 2014 annual meeting of stockholders, 54.2% of stockholders supported our Named Executive Officers ( NEO ) compensation program. This result, however, fell short of our expectations.

• To better understand any potential concerns of stockholders, members of management met with many of our stockholders during 2015 and discussed the compensation paid to our executive officers, including our NEOs, and explained the rationale behind the Committee s approaches, which included:

Investor Questions	Our Responses
Why don t we use Total Stockholder Return (TSR) or other relative performance metrics in our executive compensation program?	While the Committee considers our overall performance relative to external markets when making compensation decisions, the Board believes it is more effective to focus our executives on achieving improvements in our own results rather than to pay them primarily based on how other companies perform.
	Further, administration of a relative performance plan requires that we identify a peer group of sufficient size and of appropriately comparable companies. For a number of reasons, including our size, our significant international operations and our portfolio of focused services, there are too few companies to construct what we believe to be a viable performance peer group.
	For these reasons, and as explained more fully below, the Committee believes that the best approach for the Company is to tie our executive compensation to performance metrics that are aligned with our strategy that can be directly impacted by our executives, and promotes growth in stockholder value over the long term.
Why do we target executive compensation at the 75th percentile of peer companies?	In January 2016, the Committee revised our compensation philosophy to target total executive officer compensation at the market median. We believe that the new market median philosophy is aligned with compensation governance best practices and still provides us with sufficient flexibility to reward our leaders. Due to terms of his 2014 employment agreement, the new philosophy does not currently apply to our CEO.

Why do we provide a compensation opportunity to our CEO that generally is more heavily weighted on salary than incentives?	Historically, due in large part to the substantial equity ownership held by our company founder and previous CEO and his family, including our current CEO, the Board determined that there was sufficient direct economic alignment with external stockholder interests and chose to deliver CEO compensation with a heavier emphasis on salary.
	As with all other aspects of our executive compensation program, appropriate pay mix and delivery is being considered as part of the executive compensation strategic review going forward.
Why don t we provide details regarding annual bonus goals and award determination?	We have expanded our disclosure regarding annual bonus performance targets and award determination for 2015 performance in the section below titled Our 2015 Annual Incentive Compensation Program.

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Further, as a result of our discussions with investors, the Company has taken the following actions since August 2015:

1. Appointed two new independent directors to the Board, each of whom was also appointed to the Compensation Committee;

2. Appointed one of the new independent directors as Chairman of the Compensation Committee;

3. Initiated a comprehensive strategic review of our executive compensation programs, policies and practices;

4. Engaged an independent compensation consultant, Pay Governance LLC, to support the Compensation Committee s strategic review and provide executive officer compensation design recommendations;

5. Revised our Insider Trading Policy to prohibit future speculative transactions, hedging transactions and, without prior Board approval, pledging or trading on margin of Company Stock; and

6. Committed to expanding our executive compensation-related stockholder outreach efforts during 2016 as part of the strategic review.

We value the feedback provided by our stockholders and look forward to continuing this dialogue.

#### **2015 Financial Highlights**

Overall, 2015 was a turnaround year in terms of profitability despite some significant events and items negatively impacting our performance.

• Our Project Management and Construction Claims segments had strong years with consulting fee revenue increasing 9.1% and 10.0%, respectively, and operating profit increasing 5.2% and 6.8%, respectively.

• We initiated and completed a review of our global overhead cost structure; these efforts resulted in the elimination of annualized overhead costs of approximately \$21 million.

• 2015 interest expense was lower by over \$15.8 million compared to the prior year as a result of our successful 2014 equity raise and debt refinancing.

• Despite these successes, we experienced significant expenses associated with bad debt expense related to certain accounts receivable primarily in the Middle East, severance costs associated with our cost optimization plan, legal and professional fees related to a stockholder proxy contest and legal fees and settlement costs in connection with an employment dispute with a former executive. As a result, we fell short of our internal operating profit and earnings per share ( EPS ) goals.

#### 2015 Performance-Based Bonuses (Cash)

2015 Annual Incentive Plan ( AIP ) payouts for our CEO and COO were based on our performance against two weighted financial metrics: 60% based on EPS and 40% based on earnings before interest expense, income taxes, depreciation and amortization ( EBITDA ). If actual performance on either measure was below 50% of target, no bonus was paid.

The target bonus opportunity for the CEO and COO was set as a fixed dollar amount (\$1,000,000 and \$200,000 respectively).

The 2015 AIP threshold and target performance goals were set by the Board upon the Committee s recommendation that the Board-approved budget-based targets were appropriate.

During 2015, we achieved 56.7% of established EPS target performance and 85.1% of established EBITDA target performance. These levels of performance were above our required thresholds but below our targets and resulted in AIP payouts of \$680,583 for our CEO and \$136,117 for our COO. These bonus determinations are detailed in the section below titled Our 2015 Annual Incentive Compensation Program.

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Though below our expectations, the 2015 AIP payouts were more favorable compared to 2014 due principally to the stronger financial performance in 2015 and demonstrate our pay-for-performance philosophy.

AIP payouts for our other executive officers, including the other NEOs, are awarded by the Board upon the Committee s recommendation after considering the input of our CEO. In preparing recommended award levels, the CEO and Committee considered Company performance as well as individual performance against personal and operating/functional unit goals. AIP payouts for the other NEOs ranged from \$50,000 to \$140,000.

Our Chairman, Irvin Richter, did not receive any bonus payment in 2015.

### 2015 Long-Term Incentive Awards (Equity)

Long-term incentive compensation opportunities for our executive officers, including the NEOs, are entirely equity-based. In 2015, NEOs received an award of stock options that vests in equal installments over five years and expires in seven years. Stock options have been used to focus our executive officers on actions that will lead to growth in the Company share price and increased value for our stockholders.

In determining the value of each NEO s 2015 long-term grant the Committee considered the performance of each individual as well as the executive s roles and responsibilities, his or her impact on our results, and advancement potential. 2015 stock option awards for our NEOs were as follows:

- CEO: \$1,010,000
- COO: \$414,000
  - Other NEOs: ranged from \$51,750 to \$103,500

Our Chairman, Irvin Richter, did not receive any equity award in 2015.

#### 2015 Compensation Governance Practices

We are committed to executive compensation practices that drive performance and that align the interests of our leadership team with the interests of our stockholders. We are considering the appropriateness of these and other policies and practices as part of our comprehensive executive compensation strategic review. Best practices that we have implemented with respect to the compensation of our NEOs include:

1. A significant portion of our executives target compensation is related to performance based upon and tied to pre-established performance goals and the performance of our share price;

2. Total direct compensation for all of our NEOs is targeted at the market median, except for our Chief Executive Officer (see the section titled Executive Officer Compensation Employment Agreement with Our President and CEO );

3. Engaged an independent compensation consultant;

4. Maintain a clawback policy; and

5. Double-trigger severance payments for executive officers requiring both a change of control and termination of employment.

Practices we avoid with respect to the compensation of our NEOs include:

1. No tax gross ups for perquisites or change in control severance benefits provided to our executive officers:

- 2. No speculative trading of Company stock;
- 3. No hedging transactions;
- 4. No repricing of stock options; and
- 5. No unapproved pledging of Company stock.

### Actions Related to 2016 Executive Compensation

In addition to the actions taken in 2015, the Committee has already implemented a number of changes for 2016 executive compensation based on the results of a preliminary market compensation review prepared by Pay

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Governance, LLC, the Company s performance in 2015 and stockholder and proxy voting advisor feedback. These changes are as follows:

1. Revised our executive officer compensation philosophy to target aggregate total compensation of all executive officers at the 50th percentile of the market, except for our Chief Executive Officer (see the section titled Executive Officer Compensation Employment Agreement with Our President and CEO );

## 2. Approved modest, average 3%, salary increases for all executive officers;

3. Established a bonus program for our executive officers, including our NEOs, which is tightly tied to achieving superior EPS performance during 2016 (details are provided in Part 3 of the Compensation Discussion and Analysis below).

- 2016 EPS goal has been set at a premium to our Board-approved budget;
- No award for actual EPS less than 80% of target; and
- A bonus up to 200% of target can be earned for performance up to 140% of the EPS goal.

4. 2016 equity awards for the CEO and COO are 100% in the form of premium priced stock options. Premium exercise prices were set by the Board at \$4.00 and \$5.00, representing 22.3% and 52.9% premiums over the closing price of our stock on the date of grant (details are provided in Part 3 of the Compensation Discussion and Analysis below);

5. 2016 equity awards for other executive officers are 50% in the form of premium priced stock options where the exercise price is set higher than the market price. Premium exercise prices were set by the Board at 20% over the closing price of our stock on the date of grant;

6. Adopted stock ownership guidelines which require directors and executive officers to maintain ownership of a certain amount of the Company s common stock prior to being allowed to sell stock; and

7. Lowered the per-director total compensation provided to our non-employee directors from approximately \$180,000 per year to \$120,000 per year as we added two new non-employee directors.

We expect to continue meeting with many of our stockholders regarding executive compensation throughout 2016 to gather feedback and discuss possible changes as we work through the strategic review of our compensation programs and prepare for our triennial say-on-pay stockholder vote in 2017.

## **COMPENSATION DISCUSSION AND ANALYSIS**

This section discusses our executive compensation programs for 2015, the compensation decisions made under those programs and the factors that were considered by the Committee in making those decisions. It focuses on the compensation for each of our NEOs for 2015:

## David L. Richter, President and Chief Executive Officer;

- John Fanelli III, Senior Vice President and Chief Financial Officer;
- Raouf S. Ghali, Chief Operating Officer;

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- Mohammed Al Rais, President (Middle East), Project Management Group; and
  - Frederic Z. Samelian, President, Construction Claims Group.

This Compensation Discussion and Analysis is divided into three parts:

**Part 1** discusses our 2015 performance, the Committee s actions in 2015, our compensation practices and the compensation decisions for our NEOs.

**Part 2** discusses our compensation framework in more detail, including how we apply our compensation philosophy and determine competitive positioning of our executive compensation and other policies.

Part 3 discusses certain actions taken by the Committee in 2016 regarding compensation decisions for our NEOs.

#### Part 1 2015 Performance, Compensation Governance Practices and Decisions

#### 2015 Performance Overview

Despite some challenges, 2015 was a turnaround year for the Company in terms of profitability. The accomplishments of our executive team, led by our CEO David Richter, include the following:

Consolidated consulting fee revenue increased by \$53,834,000 or 9.3%;

• Increased consulting fee revenue and operating profit of our Project Management segment by 9.1% and 5.2%, respectively;

• Increased consulting fee revenue and operating profit of our Construction Claims segment by 10.0% and 6.8%, respectively;

• Completed a review of our global overhead cost structure which eliminated annualized overhead costs of approximately \$21,000,000; and

• Decreased interest expense by \$15,822,000 compared to the prior year as a result of our successful equity raise and debt refinancing in 2014.

#### 2015 Compensation Governance Practices

We are committed to executive compensation practices that drive performance and that align the interests of our leadership team with the interests of our stockholders. We are considering the appropriateness of these and other policies and practices as part of our comprehensive executive compensation strategic review. Below is a summary of best practices that we have implemented and practices we avoid with respect to the compensation of our NEOs.

What We Do

<b>Pay for Performance</b> A significant portion of our CEO and COO target compensation is related to performance based upon and tied to pre-established performance goals and stock price aligned with our short- and long-term objectives.	<b>No Gross Ups</b> We do not provide tax gross-ups for perquisites or change in control severance benefits provided to our executive officers.
<b>Target Market Median</b> Our compensation philosophy targets total direct compensation of our NEOs that is competitive with the companies with which we compete for executive talent. Beginning in 2016, this target is the market median (i.e., the 50th percentile) for all NEOs, except for our Chief Executive Officer (see the section titled Executive Officer Compensation Employment Agreement with Our President and CEO ).	<b>No Speculative Trading</b> Board members and executive officers are prohibited from short-selling our stock and buying or selling puts and calls on our stock.
<b>Independent Compensation Consultant</b> The Committee has engaged an independent outside compensation consultant. See Actions Related to 2016 Executive Compensation.	<b>No Hedging</b> Board members and officers are prohibited from engaging in hedging transactions that could eliminate or limit the risks and rewards of owning our stock.
<b>Clawback</b> The Committee may cancel or recover any cash- or equity-based incentive compensation based on achievement of specified financial results that are the subject of a subsequent restatement. We will seek repayment of any amount determined to have been inappropriately received due to mathematical errors, fraud, misconduct or gross negligence.	<b>No Repricing of Options</b> Our 2006 Employee Stock Option Plan does not allow for the repricing of stock options without stockholder approval, and we have never repriced any stock option grants.

Severance Payments Require Double-Trigger The Company s recently adopted 2015 Senior Executive Retention Plan provides change in control severance benefits only upon a double-trigger (change in control and termination of employment).

The Company sNo Unapproved Pledging of Hill StockThe Company sRetention Planrecently revised insider trading policy prohibits pledgingefits only upon aof Hill stock without review and prior approval by thenination ofBoard.

#### 2015 Executive Compensation Elements

The following chart summarizes the key features of each element of our executive compensation program: cash (salary and annual bonus); equity (long-term incentive); retirement (401(k) Plan); and other compensation (perquisites). Each type is discussed in detail in the remainder of this Compensation Discussion and Analysis and the accompanying tables.

Element	Туре	Key Features
Cash	Salary	• Fixed amount of compensation based on experience, contribution and responsibilities.
		• Salaries reviewed annually and adjusted based on market practice, individual responsibility, performance and contribution, length of service and other internal factors.
	Annual Incentive Award	• For the CEO and COO, payouts can vary from 50% to 100% of the targeted amount. Performance was assessed, 60% on EPS and 40% on EBITDA. No annual bonus is awarded if less than 50% of either the EPS target or the EBITDA target is achieved.
		• For NEOs other than the CEO and COO, performance-based cash awards are based on an overall assessment of the executive s experience, contribution and responsibilities and the Company s performance.
Long-Term (Equity) Incentive Compensation	Stock Options	• Exercise price is at least equal to the closing price of our stock on the date of grant.

		• Awards vest over five years and expire seven years from the grant date.
Retirement	401(k) Plan	• Qualified 401(k) plan offered to all U.S. employees that provides participants the opportunity to defer taxation on a portion of their income, up to code limits, and receive a 50% Company matching contribution up to 2% of the employee s salary.
Other	Perquisites	• Perquisites are limited to benefits generally available to all employees of the Company, including the option to be paid in cash for vacation, sick days and/or personal days not taken. In addition, the CEO s employment agreement entitles him to receive two automobiles for his use.

## Summary of Key 2015 Compensation Decisions

The following highlights the Committee s key compensation decisions for 2015, as reported in section below titled Executive Officer Compensation Summary Compensation Table.

### **Chairman Compensation**

In 2014, Irvin Richter received total compensation of \$3,717,512 plus benefits.

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During 2015, Irvin Richter received no compensation for serving on the Board of Directors. For services to the Company as an employee during 2015, Mr. Richter received the following compensation:

Salary of \$1,400,000;

Other benefits (insurance, medical and disability and use of two vehicles);

No 2015 AIP award; and

No 2015 equity award.

Taking into account the above, Irvin Richter s total compensation decreased from 2014 to 2015 by \$2,317,512, a decline of 62.3%.

#### **CEO** Compensation

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On December 31, 2014, David Richter became our President and CEO. His employment agreement establishes his total direct compensation (TDC) opportunity, consisting of base salary and annual and long-term incentive opportunities which must be at least at the 75th percentile of CEOs in our Selected Peer Group (as defined in Part 2 of the Compensation Discussion and Analysis below). In recognition of his promotion to President and CEO, for 2015 the Committee took the following actions on Mr. Richter s compensation:

Annual base salary was increased from \$1,000,000 to \$1,500,000;

Annual incentive target award opportunity was set at \$1,000,000; and

• Long-term (equity) incentive established as 500,000 stock options with a fair value at the grant date of \$1,010,000.

## **Compensation of Other NEOs**

The Committee approved salaries of all NEOs and set incentive-compensation targets for our COO Raouf S. Ghali taking into account the CEO s recommendations, relative duties and responsibilities, advancement potential and impact on our financial and strategic performance. In recognition of his promotion to COO in January 2015, Mr. Ghali received a 16% salary increase. The Committee approved salary increases ranging from 4% to 10% for all other NEOs.

Details of 2015 NEO compensation are provided in the table below.

Pay Mix

One of our compensation objectives is to emphasize the creation of long-term stockholder value. To support this goal, a portion of each NEO s pay is awarded under our long-term incentive plan in the form of stock options. Nearly 29% of Mr. Richter s targeted TDC and approximately 12% of the targeted TDC for the COO is based upon long-term value creation as measured by growth in our share price.

President and CEO 2015 Total Direct Compensation COO 2015 Total Direct Compensation

## 2015 NEO Base Salaries, Annual Incentive Target and Long-Term Incentive Expected Value

Name	Base Salary (1)	Annual Incentive Award Target	Annual Incentive Award Target as % of Salary (2)	I	Long-Term ncentive Expected Value (3)	Total Achievable Direct Compensation (4)
David L. Richter	\$ 1,500,000	\$ 1,000,000	66.7%	\$	1,010,000	\$ 3,510,000
John Fanelli III	\$ 450,000	n/a	n/a	\$	103,500	\$ 553,500
Raouf S. Ghali (5)	\$ 1,100,000	\$ 200,000	18.2%	\$	414,000	\$ 1,714,000
Mohammed Al Rais	\$ 720,000	n/a	n/a	\$	103,500	\$ 823,500
Frederic Z. Samelian	\$ 750,000	n/a	n/a	\$	51,750	\$ 801,750

(1) All base salaries effective as of January 1, 2015.

(2) The Committee recommended and the Board established targets for 2015 performance for Mr. Richter and Mr. Ghali only.

(3) The expected value of the stock options was based on a pricing model using the grant date closing price of \$3.72 per share on January 2, 2015 for Mr. Richter and \$4.03 per share on January 27, 2015 for Mr. Ghali. For the assumptions made in determining grant date fair values, refer to Note 11 to the consolidated financial statements included in our Annual Report on Form 10-K which was filed with the SEC on March 29, 2016.

(4) Total achievable direct compensation consists of base salary, annual incentive bonus target and long-term equity award expected value. The Committee recommended and the Board granted bonuses in its discretion to the NEOs other than Mr. Richter and Mr. Ghali of \$50,000, \$140,000 and \$50,000 which were awarded on April 2, 2016 to Mr. Fanelli, Mr. Al Rais and Mr. Samelian, respectively.

(5) The Committee recommended and the Board established Mr. Ghali s annual bonus target on January 27, 2015, when he was promoted to COO.

## **Our 2015 Annual Incentive Compensation Program**

## **Plan Criteria and Rationale**

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The 2015 annual incentive opportunities for our CEO and COO are based on our financial performance as measured by EPS and EBITDA.

In 2015, as in past years, the Committee evaluated the continued use of the AIP financial measures using the following principles:

Metrics that support achievement of an annual Board-approved budget;

Metrics that support profitable growth while preserving cash for longer-term investment;

• Metrics that are clearly understood and can be affected by the performance of our executives and employees; and

• Metrics that are consistent with market practice and commonly used by analysts in assessing our performance.

Following this review, the Committee concluded that the continued use of the AIP financial measures support the foregoing principles for the following reasons:

• EPS is a comprehensive measure of income and provides an emphasis on profitable growth while focusing managers on expense control.

• EBITDA provides a focus on our core operating results by removing the impact of our capital structure (interest expense from outstanding debt), asset base (depreciation and amortization) and tax consequences, as well as specified non-core operating items, specified non-operating items, specified non-cash items and specified extraordinary items.

### **Target Setting**

The 2015 target annual incentive awards for our CEO and COO were set as a fixed dollar amount (\$1,000,000 and \$200,000, respectively). Target awards are reviewed annually to ensure alignment with our compensation philosophy.

Variances from these target payout values are based upon Company performance against the pre-established EPS and EBITDA goals. The performance/payout relationship around targeted performance levels was set at the beginning of the performance year and reflected our expectation for the year that management should strive to achieve our plan and be held accountable with lower than target payouts if performance fell below plan. Our 2015 plan used the following performance and payout relationship:

	<b>Performance</b> (% of Target)	Payout (% of Target)
Below Threshold	<50%	0%
Threshold	50%	50%
Target	100%	100%
Maximum	100%	100%

#### **Financial Results for AIP Purposes**

The Committee set the AIP EPS and EBITDA targets based on its evaluation of the budget-based amounts and its assessment that the targets contained a sufficient degree of stretch. These targets, actual 2015 performance on each metric, the resulting Bonus Payout Factor and 2015 AIP bonus payouts for the CEO and COO are shown in the tables below.

## 2015 AIP Performance Metrics, Weight and Achievement

	<b>Financial Objectives</b>									
	Metric								Actual 2015	% of Target
Metric	Weight		Threshold		Target		Maximum		Results	Performance
EPS (1)	60%	\$	0.1190	\$	0.2381	\$	0.2381	\$	0.1351	56.7252%
EBITDA (2)	40%	\$	24,125,000	\$	48,250,000	\$	48,250,000	\$	41,041,000	85.0580%
Bonus Payout Factor										
(3)										68.0583%

(1) EPS for annual incentive purposes is based on diluted earnings per common share.

(2) EBITDA for annual incentive purposes is based on net earnings before interest, taxes, depreciation and amortization. There were no specified non-core operating, non-operating, non-cash or extraordinary items considered by the Committee in determining EBITDA.

(3) Reflects metric weights applied to percentage of target for each metric.

#### 2015 AIP Threshold, Target, Maximum and Actual Payouts and Achievement

	2015 Target	2015 Threshold Award (50% of Target Award)	2015 Maximum Award (100% of Target Award)		2015 AIP Award
Name	Award (\$)	(\$)	(\$)	<b>Bonus Payout Factor</b>	(\$)
David L. Richter	1,000,000	500,000	1,000,000	68.0583%	680,583
Raouf S. Ghali	200,000	100,000	200,000	68.0583%	136,117

For the 2015 AIP bonus awarded to the NEOs other than the CEO and COO, the Committee considered the recommendations of the CEO for each such individual which were based on the Company s performance, respective experience, contribution and responsibilities of each individual.

	2015 AIP
Name	Award
John Fanelli III	\$ 50,000
Mohammed Al Rais	\$ 140,000
Frederic Z. Samelian	\$ 50,000

#### **Our Long-Term Equity Incentive Program**

#### **Plan Criteria and Rationale**

Long-term incentive compensation for all our executive officers, including our NEOs, is entirely equity-based. Historically, we have delivered this compensation opportunity through the use of stock options.

Stock option awards are used to complement the AIP financial metric focus by aligning the team around actions that will promote the long-term growth of our share price. Our options also have a, five-year vesting schedule in order to promote retention of our leaders.

In this way, the combination of our AIP and options balance the focus of our team in a coordinated way around short-term financial and longer-term share price performance, both of which are directly linked to value creation for stockholders.

**Equity Award Grant Practices** 

Historically, equity awards are made to the CEO and COO once per year and to other NEOs every other year. The awards are historically made at the annual grant meeting in January. The Committee s equity-based awards policy contains rules on determining the grant date of equity awards and the exercise price of any stock options, which must be at least equal to the fair market value of our stock on the grant date.

After benchmarking with our Selected Peer Group, the Committee did not make significant changes to the size of the awards for 2015 other than for Mr. Ghali in recognition of his promotion to COO in January 2015.

### 2015 Long-Term Equity Awards

In 2015, long-term equity plan participants, including our NEOs, received a grant of stock options.

The value of each NEO award was determined by the Committee after considering company performance, individual impact on our financial results, market norms and relative duties, responsibilities and advancement potential. The value of the grants made in January 2015 are shown in the following table.

(2)

### 2015 Long-Term Equity Award Value

		Aggregate Grant Date Fair Value of	
	Number of Shares Underlying Stock	Stock Options (1)	
Name	Options	(\$)	Percentage of TDC (2)
David L. Richter	500,000	1,010,000	28.8%
John Fanelli III	50,000	103,500	17.1%
Raouf S. Ghali	200,000	414,000	24.2%
Mohammed Al Rais	50,000	103,500	10.7%
Frederic Z. Samelian	25,000	51,750	6.17%

(1) The expected fair value of the stock options was based on the closing price of the Company s common stock of \$3.72 per share on January 2, 2015 for Mr. Richter and \$4.03 per share on January 27, 2015 for the other NEOs. For the assumptions made in determining grant date fair values, refer to Note 11 to the consolidated financial statements included in our Annual Report on Form 10-K filed with the SEC on March 29, 2016.

TDC consists of base salary and annual and long-term incentive opportunities.

### Part 2 Compensation Framework

### **Compensation Philosophy and Objectives**

Our compensation philosophy is to provide competitive executive officer pay opportunities tied to our short-term and long-term success. This overriding pay-for-performance approach enables us to attract, motivate and retain the type of executive leadership that will help us achieve our strategic objectives and realize increased stockholder value. To reach these goals, we have adopted the following program objectives:

Link management compensation with the interests of stockholders.

• Support achievement of operating performance, strategic objectives and share price growth through variable compensation programs.

Be fair and market-competitive to assure access to needed talent and encourage retention.

• Provide compensation opportunities that are consistent with each executive s responsibilities, experience and performance.

• Design compensation incentive programs that promote a sensible risk/reward balance, and that do not encourage unnecessary or unreasonable risk-taking.

• Use perquisites sparingly.

## **Applying our Compensation Philosophy**

We apply our compensation philosophy and objectives as follows:

Compensation Component	Objectives
Base Salary	Fair and competitive compensation to attract, retain and reward executive officers by providing a fixed level of cash compensation tied to experience, skills and capability relative to the market.
Annual Incentive (Non-Equity) Award	Cash bonus aligns executives with annual goals and objectives. Creates direct link to annual financial and operational performance.
	Provides the opportunity for NEOs to receive market-competitive total cash compensation when commensurate with performance.

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Long-Term Incentive Award	Aligns executive officers interests with those of stockholders by linking compensation with corporate performance that will lead to increased share price for our stockholders.
	Retains and provides incentives to executive officers through multi-year stock option vesting.
	Promotes a sensible balance of risk and reward, without encouraging unnecessary or unreasonable risk-taking.
	Provides the opportunity for NEOs to receive market-competitive TDC when commensurate with performance
Change in Control Severance Plan	Minimizes distractions and personal financial uncertainty created by a pending or threatened change in control by providing compensation and benefit arrangements for NEOs upon termination due to a change in control.
401(k) Plan	Attracts and retains U.S. executives by providing a level of retirement investment in a tax-efficient manner.
Employee Stock Purchase Plan	Attracts, retains and aligns executives with stockholders by providing an opportunity to be compensated through the benefits of stock ownership and to acquire an interest in the Company.

#### **Competitive Positioning**

In support of our compensation philosophy, we target the compensation values consistent with the markets with which we compete for executive talent, capital and business; for the CEO, this market is defined as our Selected Peer Group.

The Selected Peer Group is composed of companies with size, industry, operational and client characteristics that are similar to Hill.

Generally, we use data drawn from this group as a reference which the Committee reviews competitive pay practices, design approaches and for pay-for-performance comparisons.

Where compensation data and practices are not available from companies within the Selected Peer Group, the Committee may, from time to time, also reference broader survey sources which include other companies of comparable size, scope and complexity, with which we compete for talent. This approach provides the Committee with decision-quality data and context. The Committee annually evaluates and, if appropriate,

updates the composition of the Selected Peer Group. In 2015, the Committee evaluated a few potential additions, but no changes were made to the Selected Peer Group. The 2015 Selected Peer Group consisted of the following companies:

### 2015 Selected Peer Group

CRA International, Inc. Exponent, Inc. Huron Consulting Group, Inc. Navigant Consulting, Inc.

#### Setting Compensation Targets and Performance Goals

The Committee annually reviews the total compensation opportunity of each executive officer i.e., cash compensation (salary and target annual incentive opportunity) and long-term equity compensation (target long-term equity value).

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The Committee, with periodic input from an independent consultant, then sets the executive s compensation target for the current year. Salary adjustments, if any, typically become effective as of January 1 of each year or upon a promotion. The compensation proposal for the CEO and COO is reviewed with and ratified by the independent directors of the Board in executive session.

In making its decisions, the Committee uses several resources and tools, including competitive market information and peer group compensation trends, broader survey sources and the larger executive compensation environment.

For 2015, the Committee set target performance levels for the financial objectives used in the AIP and concluded that there was an appropriate correlation between payout and performance levels (at target, threshold and maximum) in light of the business environment, risks associated with achieving our five-year strategic plan and other factors.

#### **Evaluating Performance**

For the CEO and COO, performance determination under the AIP was 100% based on financial metrics. For other NEOs, the Committee uses its judgment in making decisions about individual compensation elements and total compensation, with a focus on individual, business/unit and overall company performance. The Committee also considers competitive market norms in making final compensation decisions.

#### **Post-Employment Compensation Arrangements**

### **Termination Payments**

In the event of a change in control, we provide certain senior executive officers with benefits upon termination in various circumstances under our 2015 Senior Executive Retention Plan (the Retention Plan ). The Retention Plan provides change in control severance benefits only upon a double-trigger (change in control and termination of employment). Generally, these benefits provide for one year of salary and benefits continuation. For 2015, each of our NEOs, except our CEO, was eligible to receive benefits under the Retention Plan.

Under his employment agreement, Mr. Richter is eligible to receive certain benefits if (i) his employment is terminated by the Company without cause, (ii) he terminates his employment for good reason or (iii) he terminates his employment within two years of a change in control of the Company. Generally, these benefits provide for three years of salary and benefits continuation.

We detail the compensation estimated to be paid to our NEOs under various termination circumstances in the section below titled Executive Officer Compensation Potential Payments Upon Termination or Change in Control.

#### **Other Compensation Policies**

## **Personal Benefits**

We provide our NEOs with other benefits that we believe are reasonable and competitive so that we may attract and retain talented senior executives. In total, they represent a small percentage of each NEO s overall compensation and generally are identical to the benefits provided to all other Hill employees.

### Policy on Hedging and Pledging

Our insider trading policy contains restrictions on certain transactions in Company stock by executive officers and directors. All trades by executive officers and directors must be pre-cleared. The executive officers and directors are prohibited from any trading in puts or calls, from engaging in short sales of Company stock or from hedging Company stock. Making pledges of Company stock or using it as loan collateral or as part of a margin account in the future is prohibited unless expressly approved by the Board.

#### **Risk Considerations in Our Compensation Programs**

The Committee has reviewed our compensation policies and practices for the Company s executive officers and concluded that any risks arising from these policies and programs are not reasonably likely to have a material adverse effect. The Committee believes that the mix and design of the elements of our compensation program are appropriate

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and encourage executive officers and key employees to strive to achieve goals that benefit the Company and our stockholders over the long term. Our compensation policies and procedures are applied uniformly to all eligible participants and when viewed in aggregate, our programs provide sufficient safeguards, balance and governance that does not encourage excessive risk-taking by our employees.

#### Part 3 2016 Compensation Committee Actions

#### **2016** Committee Actions

The Committee is in the process of reviewing the Company s compensation philosophy and is evaluating the design and performance of our executive compensation programs to ensure we have a program that aligns with governance and market best practices to the fullest extent possible while ensuring it is structured to best support achievement of our business strategy and human capital needs. As a result of this ongoing review and evaluation, the Committee has already taken the following actions at this point in 2016:

**Compensation Philosophy for Executive Officers** Revised the compensation philosophy to target total compensation of executive officers at the 50th percentile of the market, except for our Chief Executive Officer (see the section titled Executive Officer Compensation Employment Agreement with Our President and CEO ).

**Modest Salary Increases** Approved modest salary increases for executive officers with an average 3% increase year-over-year for 2016; determined that there will be generally no or limited salary adjustments in the near future.

**2016 AIP Bonus Plan for CEO and COO** Adopted 2016 Annual Incentive Award for CEO and COO entirely based on achieving superior EPS results for the year with annual targets of \$1,050,000 and \$300,000, respectively. Target EPS performance has been set at a premium over the 2016 operating budget and in excess of last year s actual EPS results. The overall performance/payout range for 2016 has been set as follows:

Level	EPS Performance (% of Target Performance )	Payout (% of Target Pay Opportunity)
Below Threshold	<80%	0%
Threshold	80%	50%
Target	100%	100%
Superior	120%	150%
Maximum	140%	200%

**2016** Bonus Plan for other executive officers, including the other NEOs Set target payout bonuses equal to 20% to 25% of total salary for each executive officer. The overall performance/payout range for other executive officers is the same as for

the CEO and COO.

**Premium Priced Stock Option Grants** The 2016 Long-Term Incentive Awards to the CEO and COO were in the form of Premium Priced stock options.

• CEO: granted 250,000 stock options with a premium exercise price of \$4.00 and 250,000 options with a premium exercise price of \$5.00, representing 22.3% and 52.9% premiums, respectively, over the \$3.27 closing price of our common stock on the date of grant.

• COO: granted 250,000 stock options with a premium exercise price of \$4.00, representing a 22.3% premium over the \$3.27 closing price of our common stock on the date of grant.

• Other executive officers, including the other NEOs: granted stock options for between 25,000 to 75,000 shares with half of the options having an exercise price of \$4.31, representing the closing price of our common stock on the date of grant, and half of the options having a premium exercise price of \$5.17, representing a 20% premium over the closing price of our common stock on the date of grant.

**Insider Trading Policy** Revised the Company Insider Trading Policy to generally prohibit speculative transactions, hedging transactions and pledging or trading on margin of the Company s common stock.

**Stock Ownership Guidelines** Requires directors and executive officers, including the NEOs, to own certain amounts of the Company s common stock before they are permitted to sell as set forth below:

Title	Multiplier of Current Base Salary or Annual Cash Retainer (as applicable)
Directors	3 x
CEO	6 x
COO & CFO	2 x
Other executive officers	1 x

### **Compensation Committee Report**

The Compensation Committee has reviewed and discussed with management the Compensation Discussion and Analysis. Based on our review and discussions with management, the Compensation Committee recommended to the Board, and the Board approved, the inclusion of the Compensation Discussion and Analysis in this Annual Report on Form 10-K/A for the fiscal year ended December 31, 2015.

#### **Compensation Committee**

Steven R. Curts (Chairman)

Camille S. Andrews

Alan S. Fellheimer

Steven M. Kramer

Craig L. Martin

### **EXECUTIVE OFFICER COMPENSATION**

**Summary Compensation Table** 

The following table contains information concerning the annual compensation for our NEOs during 2015, 2014 and 2013.

## **Summary Compensation Table**

		Salary	Bonus	Option Awards	Non-Equity Incentive Plan Compensation	All Other Compensation	Total
Name and Principal Position	Year	\$	\$	<b>\$ (1) (2)</b>	\$	\$ (3)	\$
David L. Richter	2015	1,500,000		1,010,000	680,583	119,505	3,629,505
President and Chief Executive	2014	1,000,000		1,100,000	272,000	103,050	2,475,050
Officer	2013	900,000		895,000	233,700	84,686	2,113,386
John Fanelli III	2015	450,000	50,000	103,500		15,487	618,987
Senior Vice President and Chief	2014	410,000	50,000	65,750		11,989	537,739
Financial Officer	2013	375,000	40,000	54,750		11,472	481,222
Raouf S. Ghali	2015	1,100,000		414,000	136,117	45,935	1,759,935
Chief Operating Officer	2014	950,000	150,000	263,000		58,285	1,421,285
r c	2013	850,000	150,000	219,000		80,114	1,299,114
		,	,	,		,	, ,
Frederic Z. Samelian	2015	750,000	50,000	51,750		19,123	870,873
President, Construction Claims	2014	720,000	50,000	105,200		18,488	893,688
Group	2013	660,000	50,000	109,500		30,025	849,525
•		,	,	,		,	,
Mohammed Al Rais	2015	684,294	140,028	103,500		45,919	973,741
Regional President (Middle East),	2014	622,086	125,020	131,500		32,741	911,347
Projects Management Group	2013	518,946	75,010	87,600		26,743	708,299

(1) The amounts reported in this column reflect the aggregate grant date fair value of grants of stock options calculated in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718 (ASC 718). The calculation of these amounts disregards the estimate of forfeitures related to time-based vesting conditions. The amounts in this column do not reflect compensation actually received by the named executive officer. The actual value, if any, which an executive may realize from an award is contingent upon the satisfaction of the conditions to vesting in that award, and upon the excess of the stock priced over the exercise price, if any, on the date the award is exercised. Thus, there is no assurance that the value, if any, eventually realized by the named executive officer will correspond to the amount shown.

(2) The Black-Scholes option valuation model is used to estimate the fair value of the options in accordance with ASC 718. For a discussion of the assumptions used, see Note 11 to the Company s 2015 consolidated financial statements included in our Annual Report on Form 10-K filed with the SEC on March 29, 2016.

(3) Hill provides its NEOs with additional benefits, reflected in the table below for 2015, that Hill believes are reasonable, competitive and consistent with the Company s overall executive compensation program.

Name	Life Insurance \$	Vehicle(s) \$	Private Club \$	Unused Vacation \$	Medical and Disability \$	401(k) Match \$	Total Other Compensation \$
David L. Richter	1,632	59,879	5,640	28,835	20,869	2,650	119,505
John Fanelli III	1,469	3,000		3,460	4,908	2,650	15,487
Raouf S. Ghali	1,632			21,145	20,508	2,650	45,935
Frederic Z. Samelian	1,632				14,841	2,650	19,123
Mohammed Al Rais	2,360	36,015			7,544		45,919

### Grants of Plan-Based Awards

The following table presents information about plan-based awards made to our named executive officers in 2015:

Name	Grant	Threshold	Estimated Future Payments Under Non-Equity Incentive Plan Awards(1) Target	Maximum	All other option awards: number of securities underlying options (#) (2)	Exercise or base price of option awards	Grant date fair value of stock and option awards
Name	Date	(\$)	(\$)	(\$)	(#) (2)	(\$/Sh)	(\$) (3)
David L. Richter	1/2/2015	500,000	1,000,000	1,000,000	500,000	3.91	1,010,000
John Fanelli III	1/27/2015				50,000	4.03	103,500
Raouf S. Ghali	1/27/2015	100,000	200,000	200,000	200,000	4.03	414,000
Frederic Z. Samelian	1/27/2015				25,000	4.03	51,750
Mohammed Al Rais	1/27/2015				50,000	4.03	103,500

(1) The amounts listed represent potential threshold, target and maximum bonuses available to the CEO and the COO under the AIP for 2015. The actual payments are reported above in the Summary Compensation Table in the column entitled Non-Equity Incentive Plan Compensation.

(2) Represents options issued under the 2006 Employee Stock Option Plan. Information regarding the vesting schedules and expiration of these options is included in the Outstanding Equity Awards at Fiscal Year-End table and the footnotes thereto. Options will vest on an accelerated basis upon the executive s termination of employment under certain circumstances. Additional information regarding the vesting acceleration provisions applicable to equity awards is included under the heading Potential Payments upon Termination or Change in Control.

(3) See footnotes 1 and 2 to the Summary Compensation Table regarding calculation of these amounts.

### **Outstanding Equity Awards at Fiscal Year-End**

The following table presents information with respect to outstanding equity awards held by our named executive officers as of December 31, 2015.

Name	Number of securities underlying unexercised options (#) exercisable	Number of securities underlying unexercised options (#) unexercisable	Option exercise price (\$)	Option expiration date
David L. Richter	150,000	(1)	2.45	3/9/2016
	265,000	(2)	5.83	3/31/2017
	453,668	(3)	7.32(4)	1/26/2016
	330,075	110,025(5)	5.47(4)	3/6/2017
	250,000	250,000(6)	4.04(4)	1/21/2018
	100,000	400,000(7)	3.95	1/2/2021
		500,000(8)	3.91	1/2/2022
John Fanelli III	20,000	(1)	2.45	3/9/2016
	8,000	2,000(9)	6.31	6/3/2018
	10,000	15,000(10)	3.67	1/21/2020
	5,000	20,000(11)	4.95	3/10/2021
		50,000(12)	4.03	1/27/2022
Raouf S. Ghali	55,489	(1)	2.45	3/9/2016
	40,000	10,000(9)	6.31	6/3/2018
	40,000	60,000(10)	3.67	1/21/2020
	20,000	80,000(11)	4.95	3/10/2021
		200,000(12)	4.03	1/27/2022
Frederic Z. Samelian	20,000	(1)	2.45	3/9/2016
	20,000	5,000(9)	6.31	6/3/2018
	20,000	30,000(10)	3.67	1/21/2020
	8,000	32,000(11)	4.95	3/10/2021
		25,000(12)	4.03	1/27/2022
Mohammed Al Rais	25,000	(1)	2.45	3/9/2016
	16,000	24,000(10)	3.67	1/21/2020
	10,000	40,000(11)	4.95	3/10/2021
		50,000(12)	4.03	1/27/2022

<sup>(1)</sup> These options were granted on March 9, 2009 and vest at the rate of 20% per year with vesting dates of March 9, 2010, 2011, 2012, 2013 and 2014.

<sup>(2)</sup> These options were granted on March 31, 2010 and vest at the rate of 20% per year with vesting dates of March 31, 2011, 2012, 2013, 2014 and 2015.

(3) These options were granted on January 26, 2011 and vest at the rate of 25% per year with vesting dates of January 26, 2012, 2013, 2014 and 2015.

(4) The named executive officer s beneficial ownership of the Company s common stock exceeded 10% on the grant date. The 2006 Employee Stock Option Plan requires that the grant of incentive stock options to a stockholder whose ownership of the Company exceeds 10% at the time of grant be made at an exercise price equal to 110% of the fair market value of the Company s common stock at the date of grant.

(5) These options were granted on March 6, 2012 and vest at the rate of 25% per year with vesting dates of March 6, 2013, 2014, 2015 and 2016.

(6) These options were granted on January 21, 2013 and vest at the rate of 25% per year with vesting dates of January 21, 2014, 2015, 2016 and 2017.

(7) These options were granted on January 2, 2014 and vest at the rate of 20% per year with vesting dates of January 2, 2015, 2016, 2017, 2018 and 2019.

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(8) These options were granted on January 2, 2015 and vest at the rate of 20% per year with vesting dates of January 2, 2016, 2017, 2018, 2019 and 2020.

(9) These options were granted on June 3, 2011 and vest at the rate of 20% per year with vesting dates of June 3, 2012, 2013, 2014, 2015 and 2016.

(10) These options were granted on January 21, 2013 and vest at the rate of 20% per year with vesting dates of January 21, 2014, 2015, 2016, 2017 and 2018.

(11) These options were granted on March 10, 2014 and vest at the rate of 20% per year with vesting dates of March 10, 2015, 2016, 2017, 2018 and 2019.

(12) These options were granted on January 27, 2015 and vest at the rate of 20% per year with vesting dates of January 27, 2016, 2017, 2018, 2019 and 2020.

### **Option Exercises**

The following table provides information on the exercise of stock options by our named executive officers during 2015.

	Option A	wards
News	Number of Shares acquired on exercise	Value realized on exercise
Name	(#)	(\$)
David L. Richter		
John Fanelli III		
Raouf S. Ghali		
Frederic Z. Samelian	20,000	27,180
Mohammed Al Rais		

#### **Employment Agreement with Our President and CEO**

Under an agreement effective December 31, 2014 with a five-year term, our President and CEO, David L. Richter, receives a base salary of no less than \$1,000,000, to be adjusted annually, and is eligible to receive an annual bonus based upon the achievement of performance criteria to be established by the Board or its Compensation Committee for the applicable year. He also is eligible to receive an annual long-term incentive award, which may consist of stock options issued by the Company, shares of restricted stock of the Company, and other forms of equity-based, equity-linked or other long-term incentive compensation. The amount and other terms of long-term incentive awards made to him, if any, are determined by the Board or its Compensation Committee. The agreement establishes his total direct compensation opportunity, consisting of base salary and annual and long-term incentive opportunities at least at the 75th percentile of CEOs in our Selected Peer Group. The agreement further provides that he is entitled to all benefits of employment provided to other employees of the Company and provides Mr. Richter with two vehicles for his use during the employment term.

## Potential Payments Upon Termination or Change in Control

The Company has entered into agreements and maintains plans that will require the Company to provide compensation to certain individuals in the event of a termination of employment and/or a change in control of the Company. The potential amount of compensation payable to each individual in each situation is set forth in the tables below. The amounts shown in the tables assume that termination of the individual and/or a change in control occurred on December 31, 2015 and are based on the closing price per share of Hill common stock on that date of \$3.88. The actual amounts to be paid will depend on the circumstances and time of the termination or change in control. Please see Employment Agreement with Our President and CEO for a description of the material terms of the employment agreement we have entered into with our President and Chief Executive Officer. In addition, the Company has change in control arrangements with our other NEOs.

### David L. Richter

		By Company Without	By Executive for Good	By Executive Within Two Years Following a Change in
Payments and Benefits	Death	Cause	Reason	Control
Cash payment	\$ 375,000(1) \$	4,500,000(2) \$	4,500,000(2) \$	4,500,000(2)
Cost of continued benefits of employment				
accorded to Company employees		62,606(3)	62,606(3)	62,606(3)
Automobile expenses		179,637(4)	179,637(4)	179,637(4)
Vesting of stock options		(5)		

(1) Upon David L. Richter s death, the Company shall continue to pay to his surviving spouse his then base salary, for a period of 90 days. On December 31, 2015, Mr. Richter s base salary was \$1,500,000.

(2) The Company is required to make this cash payment to Mr. Richter within thirty days after the effective date of such termination in an amount equal to three years of his then base salary if (i) his employment is terminated by the Company without cause, (ii) he terminates his employment for good reason or (iii) he terminates his employment within two years of a change in control of the Company.

(3) Mr. Richter is entitled to all benefits of employment provided to other employees of the Company in comparable positions for a period of three years.

(4) The Company is required to continue to provide Mr. Richter with two Company vehicles appropriate to his position and pay all insurance, fuel, maintenance and operating expenses of such vehicles for a period of three years if (i) his employment is terminated by the Company without cause, (ii) he terminates his employment for good reason or (iii) he terminates his employment within two years of a change in control in the Company.

(5) Mr. Richter s stock options immediately vest if the Company terminates him without cause. As of December 31, 2015, Mr. Richter had unvested stock options to purchase 110,025 shares at \$5.47 per share, 250,000 shares at \$4.04 per share, 400,000 shares at \$3.95 per share and 500,000 shares at \$3.91 per share. This amount represents the intrinsic value of the award based on the difference between the exercise price and \$3.88, the closing price of the Company s common stock on December 31, 2015. The amount reported does not include the value of accelerated options where the exercise price of such options exceeded the closing price of the Company s common stock on December 31, 2015.

John Fanelli III

For Involuntary Termination

	Within Two
	Years
	Following
	a Change in
Payments and Benefits	Control
Cash payment	\$ 450,000(1)
Vesting of stock options	3,150(2)

(1) The Company is required to make this cash payment to Mr. Fanelli at the effective date of such termination in an amount equal to his then base salary.

(2) Mr. Fanelli s stock options immediately vest if he is involuntarily terminated within two years following a change in control. As of December 31, 2015, Mr. Fanelli had unvested stock options to purchase 2,000 shares at an exercise price of \$6.31 per share, 15,000 shares at \$3.67 per share, 20,000 shares at \$4.95 per share and 50,000 shares at \$4.03 per share. This amount represents the intrinsic value of the award base on the difference between the exercise price and \$3.88, the closing price of the Company s common stock on December 31, 2015. The amount does not include the value of accelerated options where the exercise price of such options exceeded the closing price of the Company s stock on December 31, 2015.

### **Raouf S. Ghali**

Payments and Benefits		For Involuntary Termination Within Two Years Following a Change in Control
Cash payment	\$	1,100,000(1)
Vesting of stock options	Ŧ	12,600(2)

(1) The Company is required to make this cash payment to Mr. Ghali at the effective date of such termination in an amount equal to his then base salary.

(2) Mr. Ghali s stock options immediately vest if he is involuntarily terminated within two years following a change in control. As of December 31, 2015, Mr. Ghali had unvested stock options to purchase 10,000 shares at an exercise price of \$6.31 per share, 60,000 shares at \$3.67 per share, 80,000 shares at \$4.95 per share and 200,000 shares at \$4.03 per share. This amount represents the intrinsic value of the award base on the difference between the exercise price and \$3.88, the closing price of the Company s common stock on December 31, 2015. The amount reported does not include the value of accelerated options where the exercise price of such options exceeded the closing price of the Company s stock on December 31, 2015.

### Frederic Z. Samelian

		For
	Inv	oluntary
	Tei	mination
	Wi	thin Two
		Years
	F	ollowing
	a (	Change of
Payments and Benefits	(	Control
Cash payment	\$	750,000(1)
Vesting of stock options		6,300(2)

<sup>(1)</sup> The Company is required to make this cash payment to Mr. Samelian at the effective date of such termination in an amount equal to his then base salary.

<sup>(2)</sup> Mr. Samelian s stock options immediately vest if he is involuntarily terminated within two years following a change in control. As of December 31, 2015, Mr. Samelian had unvested stock options to purchase 5,000 shares at an exercise price of \$6.31 per share, 30,000 shares at an exercise price of \$3.67 per share, 32,000 shares at an exercise price of \$4.95 per share and 25,000 shares at an exercise price of \$4.03 per share. This amount represents the

intrinsic value of the award based on the difference between the exercise price and \$3.88 per share, the closing price of the Company s common stock on December 31, 2015. The amount reported does not include the value of accelerated options where the exercise price of such options exceeded the closing price of the Company s common stock on December 31, 2015.

## **Mohammed Al Rais**

		For
	Т	nvoluntary ermination
		Vithin Two Years
		Following Change In
Payments and benefits	¢	Control
Cash payment Vesting of stock options	\$	684,294(1) 5 040(2)
Vesting of stock options		5,040(2)

(1) The Company is required to make this cash payment to Mr. Al Rais at the effective date of such termination in an amount equal to his then base salary.

(2) Mr. Al Rais stock options immediately vest if he is involuntarily terminated within one year following a change in control. As of December 31, 2015, Mr. Al Rais had unvested stock options to purchase 24,000 shares at \$3.67 per share, 40,000 shares at \$4.95 per share and 50,000 shares at \$4.03 per share. This amount represents the intrinsic value of the award base on the difference between the exercise price and \$3.88, the closing price of the Company s common stock on December 31, 2015. The amount does not include the value of accelerated options where the exercise price of such options exceeded the closing price of the Company s stock on December 31, 2015.

## DIRECTOR COMPENSATION

Other than our President and CEO whose compensation is reflected on the Summary Compensation Table above, the table below details the compensation paid to our directors for their service as a director in 2015. The Chairman of the Compensation Committee and the Chairman of the Governance and Nominating Committee each receive an annual committee chairman s fee of \$5,000 payable in cash, and the Chairman of the Audit Committee receives an annual committee chairman s fee of \$10,000 payable in cash. In August 2015, the Compensation Committee lowered the per-director compensation provided to our non-employee directors to approximately \$120,000 per year as we intended to add two new independent directors.

	Fees Earned or Paid in Cash \$	Stock Awards (1) \$	Option Awards (1) \$	Total \$
Irvin E. Richter	(2)			(2)
Camille S. Andrews	100,000	20,000(3)	20,000(5)	140,000
Brian W. Clymer	105,000	20,000(3)	20,000(5)	145,000
Steven R. Curts	21,250	15,000(4)	15,000(6)	51,250
Alan S. Fellheimer	100,000	20,000(3)	20,000(5)	140,000
Steven M. Kramer	95,000	20,000(3)	20,000(5)	135,000
Craig L. Martin (7)				
Gary F. Mazzucco	95,000	20,000(3)	20,000(5)	135,000

<sup>(1)</sup> The amounts reported in these columns reflect the aggregate grant date fair value of stock awards and grants of stock options calculated in accordance with ASC 718. The amounts for options do not reflect compensation actually received by the director. The actual value, if any, which a director may realize from an option award is contingent upon the excess of the stock price over the exercise price, if any, on the date the option is exercised. Thus, there is no assurance that the value, if any, eventually realized by the director will correspond to the amount shown.

(2) The Company has an employment agreement with Mr. Richter under which the Company is required to pay Mr. Richter a salary of \$1,400,000 annually plus certain perquisites. Mr. Richter is an employee of the Company but not an executive officer. Please see the section below titled Employment Agreement with Irvin E. Richter for a description of the material terms of Mr. Richter s agreement.

(3) On August 7, 2015, these non-employee directors were granted 4,132 shares of the Company s common stock under the 2009 Non-Employee Director Stock Grant Plan. The amount of the 2015 award is based on the closing price (\$4.84) of the Company s common stock on August 7, 2015.

(4) On November 10, 2015, this non-employee director was granted 4,335 shares of the Company s common stock under the 2009 Non-Employee Director Stock Grant Plan. The amount of the 2015 award is based on the closing price (\$3.46) of the Company s common stock on August 7, 2015.

(5) On August 7, 2015, these non-employee directors were granted an option to purchase 12,658 shares of the Company s common stock at an exercise price of \$4.84 per share, the closing price of the Company s common stock on the date of grant. The fair value of the options was \$1.58 per share, determined using the Black-Scholes

option valuation model. For a description of the assumptions used, see Note 11 to the Company s 2015 consolidated financial statements included in our Annual Report on Form 10-K which was filed with the SEC on March 29, 2016.

(6) On November 10, 2015, this non-employee director was granted an option to purchase 13,274 shares of the Company s common stock at an exercise price of \$3.46 per share, the closing price of the Company s common stock on the date of grant. The fair value of the options was \$1.13 per share, determined using the Black-Scholes option valuation model. For a description of the assumptions used, see Note 11 to the Company s 2015 consolidated financial statements included in our Annual Report on Form 10-K which was filed with the SEC on March 29, 2016.

(7) Mr. Martin was appointed to the Board on February 3, 2016.

#### **Option Exercises**

The following table provides information on the exercise of options by our non-employee directors during 2015.

	Option Awards Number	
	of shares Val	
	acquired on	realized on
	exercise	exercise
	(#)	(\$)
Camille S. Andrews	21,217	25,885
Brian W. Clymer	21,217	23,339
Alan S. Fellheimer	21,217	21,854
Steven M. Kramer	21,217	22,490

## **Employment Agreement with Irvin E. Richter**

Under an employment agreement effective December 31, 2014 with a five-year term, our Chairman, Irvin E. Richter, receives an annual compensation of \$1,400,000, to be adjusted at the discretion of the Board, and is eligible to receive an annual bonus in an amount, if any, to be determined by the Board. The agreement further provides that he is entitled to all benefits provided to employees of the Company during the term of the agreement. In addition, the Company agrees to provide him with two vehicles for his use and pays certain life insurance, medical and disability premiums during the term of the agreement. During 2015, Mr. Richter received a base salary of \$1,400,000 and no bonus. Mr. Richter is entitled to severance benefits upon the occurrence of certain events as set forth in the agreement, including by the Company without cause, by Mr. Richter for good reason or by Mr. Richter within two years of a change of control. If such an event would have occurred on December 31, 2015, Mr. Richter would have been eligible to receive \$4,833,309 in severance benefits.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The following table shows information regarding the beneficial ownership of our common stock as of June 17, 2016, unless otherwise stated in a footnote to the table below, by each person or entity known by us to beneficially own more than five percent of our common stock, by our directors, by our named executive officers and by all our directors and executive officers as a group. For purposes of the following table,

beneficial ownership means the sole or shared power to vote, or to direct the voting of, a security, or sole or shared investment power with respect to a security, or any combination thereof, and the right to acquire such power (for example, through the exercise of employee stock options granted by the Company) within 60 days. Unless otherwise indicated, the address of each of the beneficial owners is c/o Hill International, Inc., One Commerce Square, 2005 Market Street, 17th Floor, Philadelphia, PA 19103. As of June 17, 2016, there were 51,746,076 shares of our common stock outstanding.

Shares of Common Stock Beneficially Owned Number of

Name and Address of Beneficial Owner	Shares	Percent
Bulldog Investors, LLC (1)	6,763,686(3)	13.1%
Full Value Partners LP (1)		
Andrew Dakos (1)		
Phillip Goldstein (1)		
Steven Samuels (1)		
Crescendo Partners II LP (2)		
Crescendo Investments II LLC (2)		
Crescendo Partners III LP (2)		
Crescendo Investments III LLC (2)		
Crescendo Advisors II LLC (2)		
Jamarant Capital LP (2)		
Jamarant Investors LLC (2)		
Eric Rosenfeld (2)		
Gregory Monahan (2)		
David Sgro (2)		
Cornwall Capital Management LP (4)	3,432,956(5)	6.6%
NAMED EXECUTIVE OFFICERS AND DIRECTORS		
Irvin E. Richter	6,306,369(6)	11.9%
David L. Richter	5,510,145(7)	10.3%
Raouf S. Ghali	389,371(8)	*
Steven M. Kramer	202,797(9)	*
Brain W. Clymer	164,185(10)	*
Frederic Z. Samelian	180,712(11)	*
Alan S. Fellheimer	142983(12)	*
Camille S. Andrews	118,294(13)	*
Mohammed Al Rais	95,417(14)	*
John Fanelli III	85,608(15)	*
Gary Mazzucco	68,496(16)	*
Steven R. Curts	17,609(17)	*
Craig L. Martin	13,434(18)	*
All directors and executive officers as a group (17 persons)	13,549,472	24.3%

\*Represents less than 1% of the shares outstanding

(1) The business address for Bulldog Investors, LLC, Andrew Dakos, Phillip Goldstein and Steven Samuels is Park 80 West - Plaza Two, 250 Pehle Avenue, Suite 708, Saddle Brook, NJ 07663.

(2) The business address for Crescendo Advisors II LLC, Jamarant Capital LP, Jamarant Investors LLC, Jamarant Advisors LLC, Eric Rosenfeld, Gregory Monahan and David Sgro is 777 3rd Avenue, 37th Floor, New York, NY 10017.

(3) The beneficial ownership information is based solely upon the Schedule 13D/A filed with the SEC on March 30, 2016, by Bulldog Investors, LLC, Andrew Dakos, Phillip Goldstein, Steven Samuels, Crescendo Partners II LP, Crescendo Investments II LLC, Crescendo Partners III LP, Crescendo Investments III LLC, Crescendo Partners III LP, Crescendo Investments III LLC, Crescendo Advisors II LLC, Jamarant Capital LP, Jamarant Investors LLC, Jamarant Advisors LLC, Eric Rosenfeld, Gregory Monahan and David Sgro, all of which may be deemed a group for purposes of Section 13(d)(3) of the Exchange Act.

(4) The business address for Cornwall Capital Management LP is 570 Lexington Avenue, Suite 1001, New York, NY 10166.

(5) The beneficial ownership information is based solely on a Schedule 13D/A filed with the SEC on May 2, 2016.

(6) Includes 1,408,743 shares issuable upon the exercise of options held by Mr. Richter and 3,820 shares held in the Company s 401(k) Plan for the benefit of Mr. Richter. Includes 3,000,000 shares held as collateral.

(7) Includes 1,723,743 shares issuable upon the exercise of options held by Mr. Richter and 53,958 shares held in the Company s 401(k) Plan for the benefit of Mr. Richter. Does not include 44,000 shares of common stock held by Mr. Richter s minor children or 5,000 shares held by Mr. Richter s spouse, for which Mr. Richter disclaims beneficial ownership. Includes 3,002,840 shares held as collateral.

(8) Includes 190,000 shares issuable upon the exercise of options held by Mr. Ghali, 24,493 shares of common stock held in the Company s 401(k) Plan and 1,847 shares of common stock held in the Company s employee stock purchase plan.

(9) Includes 71,415 shares issuable upon the exercise of options held by Mr. Kramer.

(10) Includes 71,415 shares issuable upon the exercise of options held by Mr. Clymer.

(11) Includes 76,000 shares issuable upon the exercise of options held by Mr. Samelian and 4,826 shares held in the Company s 401(k) Plan for the benefit of Mr. Samelian.

(12) Includes 71,415 shares issuable upon the exercise of options held by Mr. Fellheimer.

(13) Includes 71,415 shares issuable upon the exercise of options held by Ms. Andrews.

(14) Includes 54,000 shares issuable upon the exercise of options held by Mr. Al Rais.

(15) Includes 45,000 shares issuable upon the exercise of options held by Mr. Fanelli, 7,608 shares held in the Company s 401(k) Plan for the benefit of Mr. Fanelli and 12,070 shares held in the Company s employee stock purchase plan.

(16) Includes 48,688 shares issuable upon the exercise of options held by Mr. Mazzucco.

# (17) Includes 13,724 shares issuable upon the exercise of options held by Mr. Curts.

(18) Includes 10,101 shares issuable upon the exercise of options held by Mr. Martin.

#### Equity Compensation Plan Information

The following table provides information as of December 31, 2015 for common shares of the Company that may be issued under our 2006 Employee Stock Option Plan, our 2008 Employee Stock Purchase Plan and our 2009 Non-Employee Director Stock Grant Plan. See Note 11 to our consolidated financial statements included in our Annual Report on Form 10-K filed with the SEC on March 29, 2016 for further information related to these plans.

	Number of securities to be issued upon exercise of outstanding options, warrants and rights A		Weighted-average exercise price of outstanding options, warrants and rights B	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column A) C	
Equity compensation plans approved by					
security holders	7,711,372	\$	4.41	2,882,553(1)	
Equity compensation plans not approved by security holders					
Total	7,711,372	\$	4.41	2,882,553	

(1) As of December 31, 2015, the Company had 1,431,410 shares remaining available for future issuance under our 2006 Employee Stock Option Plan, 1,332,623 shares remaining available for future issuance under our 2008 Employee Stock Purchase Plan and 118,520 shares remaining available for future issuance under our 2009 Non-Employee Director Stock Grant Plan.

#### Certain Relationships and Related Transactions, and Director Independence.

## **Transactions with Related Persons**

For the year ended December 31, 2015, there were no transactions, or series of similar transactions, to which the Company was or is to be a party in which the amount exceeded \$120,000, and in which any of our directors or executive officers, any holders of more than 5% of our common stock or any members of any such person s immediate family, had or will have a direct or indirect material interest, other than compensation described in Executive Compensation and Director Compensation.

It is the policy and practice of our Board to review and assess information concerning transactions involving related persons. Related persons include our directors and executive officers and their immediate family members. If the determination is made that a related person has a material interest in a transaction involving us, then the disinterested members of the Board would review and, if appropriate, approve or ratify it, and we would disclose the transaction in accordance with SEC rules and regulations. If the related person is a member of the Board, or a family member of a director, then that director would not participate in any determination involving the transaction at issue.

Our Code of Ethics and Business Conduct prohibits all employees, including our executive officers, from benefitting personally from any transactions with us other than approved compensation benefits.

## **Director Independence**

The standards applied by the Board in affirmatively determining whether a director is independent, in compliance with the rules of the NYSE, generally provide that a director is not independent if:

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(1) the director is, or has been within the last three years, our employee, or an immediate family member (defined as including a person s spouse, parents, children, siblings, mothers- and fathers-in-law, sons- and daughters-in-law, brothers- and sisters-in-law, and anyone, other than domestic employees, who shares such person s home), is, or has been within the last three years, one of our executive officers;

(2) the director has received, or has an immediate family member who has received, during any 12-month period within the last three years, more than \$120,000 per year in direct compensation from us, other than director and committee fees and pension or other forms of deferred compensation for prior service (provided such compensation is not contingent in any way on continued service);

(a) the director is a current partner or employee of a firm that is our internal or external auditor;
(b) the director has an immediate family member who is a current partner of such a firm; (c) the director has an immediate family member who is a current employee of such a firm and who works on our audit; or (d) the director or an immediate family member was, within the last three years, a partner or employee of such a firm and personally worked on our audit within that time;

(4) the director or an immediate family member is, or has been within the last three years, employed as an executive officer of another company where any of our present executive officers at the same time serves or served on that company s compensation committee; or

(5) the director is a current employee, or an immediate family member is a current executive officer, of a company that has made payments to or received payments from us for property or services in an amount which, in any of the last three fiscal years, exceeds the greater of \$1,000,000 or two percent of such other company s consolidated gross revenues.

In addition to these objective standards, the Board of Directors has adopted a general standard, also in compliance with NYSE rules, to the effect that no director qualifies as independent unless the Board of Directors affirmatively determines that the director has no material relationship with us. In making this determination, the Board considers all relevant facts and circumstances regarding any transactions, relationships and arrangements between Hill and the director, and also between Hill and any company or organization with which the director is affiliated. The Board of Directors has determined that our current independent directors are Camille S. Andrews, Brian W. Clymer, Steven R. Curts, Alan S. Fellheimer, Steven M. Kramer, Craig L. Martin and Gary F. Mazzucco.

# PRINCIPAL ACCOUNTING FEES AND SERVICES

EisnerAmper LLP ( EisnerAmper ) served as the Company s independent registered public accounting firm for the fiscal years ended December 31, 2015 and 2014. The fees and expenses for services rendered in the past two fiscal years are set forth in the table below. The Audit Committee pre-approved all of these services.

Type of Fees	2015	2014
Audit Fees (1)	\$ 1,368,000	\$ 1,028,000
Audit - Related Fees (2)	108,200	125,000
Total Fees	\$ 1,476,200	\$ 1,153,000

(1) Audit fees consist of fees billed for services rendered for the audit of our financial statements (including the restatement of our consolidated financial statements for the years ended December 31, 2014, 2013 and 2012) and review of our financial statements included in our quarterly reports on Form 10-Q and services provided in connection with other statutory or regulatory filings.

(2) Audit-Related Fees consist of assurance and related services rendered by EisnerAmper that are reasonably related to the performance of the audit or the review of our financial statements that are not included as audit fees. These services included employee benefit plan audits, consultation on accounting matters in foreign jurisdictions, due diligence related to mergers and acquisitions and consultation on financial accounting and reporting.

#### **Relationship with Auditors**

The Audit Committee has reapproved the engagement of EisnerAmper for the year ended December 31, 2016. We have been advised that one or more representatives of EisnerAmper will be present at the Annual Meeting. The representative(s) will have an opportunity to make a statement as desired and will be available to respond to appropriate questions.

#### Pre-Approval Policy of Audit Services and Permitted Non-Audit Services of Independent Auditors

The Audit Committee pre-approves all audit and permissible non-audit services provided by the independent registered public accounting firm. These services may include audit services, audit-related services, tax services and other services and are pre-approved in one of two methods. Under the first method, the engagement to render the services would be entered into pursuant to pre-approval policies and procedures established by the Audit Committee, provided (i) the policies and procedures are detailed as to the services to be performed, (ii) the Audit Committee is informed of each service, and (iii) such policies and procedures do not include delegation of the Audit Committee s responsibilities under the Exchange Act to the Company s management. Under the second method, the engagement to render the services would be presented to and pre-approved by the Audit Committee (subject to the de minimis exceptions for non-audit services described in Section 10A(i)(1)(B) of the Exchange Act that are approved by the Audit Committee prior to the completion of the audit). The Chairman of the Audit Committee has the authority to grant pre-approvals of audit and permissible non-audit services by the independent registered public accounting firm, provided that all pre-approvals by the Chairman must be presented to the full Audit Committee at its next scheduled meeting. The Company will provide for appropriate funding, as determined by the Audit Committee, for payment of compensation to the independent registered public accounting firm and to any consultants, experts or advisors engaged by the Audit Committee.

#### Audit Committee Report

The Audit Committee oversees the Company s financial reporting process on behalf of, and reports to, the Board. The Audit Committee has oversight of: (a) the integrity of the Company s financial statements; (b) the Company s compliance with legal and regulatory requirements; (c) the qualifications and independence of the Company s independent registered public accounting firm; (d) the Company s systems of internal controls established for finance, accounting, legal compliance and ethics; (e) the performance of the Company s registered independent public accounting firm; and (f) the integrity of the financial reports and other financial information prepared by the Company for submission to any governmental or regulatory body or the public.

Management of the Company has the primary responsibility for the financial reporting process (including establishing and maintaining adequate internal financial controls), for preparing the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the Company s internal control over financial reporting. EisnerAmper, the Company s independent registered public accounting firm for 2015, is responsible for auditing those consolidated financial statements and expressing an opinion as to their conformity with U.S. generally accepted accounting principles and on the effectiveness of the Company s internal control over financial reporting.

The Audit Committee has reviewed and discussed with management and EisnerAmper the audited financial statements for the year ended December 31, 2015 and EisnerAmper s evaluation of the Company s internal control over financial reporting. The Audit Committee has discussed with EisnerAmper the matters that are required to be discussed by standards of the Public Company Accounting Oversight Board.

EisnerAmper has provided to the Audit Committee the written disclosures and the letter required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant s communications with the Audit Committee concerning independence, and the Audit Committee has discussed with EisnerAmper that firm s independence. The Audit Committee has reviewed and approved the compatibility of EisnerAmper providing both audit and non-audit services to the Company and its affiliates with EisnerAmper s independence. The Audit Committee has also reviewed and approved, among other things, the amount of fees paid to EisnerAmper for audit and non-audit services.

Based on the review and discussions referred to above, the Audit Committee recommended to the Company s Board of Directors that the audited financial statements for the year ended December 31, 2015 be included in the Company s 2015 Annual Report on Form 10-K for filing with the Securities and Exchange Commission. This report is provided by the following independent directors, who comprise the Audit Committee:

Brian W. Clymer (Chairman)

Steven R. Curts

Alan S. Fellheimer

Craig L. Martin

Gary F. Mazzucco

#### PROPOSAL 2 AMENDMENT OF CERTAIN BYLAW PROVISIONS TO IMPLEMENT MAJORITY VOTING

#### **Recommendation and Vote Required**

Approval of the proposal to amend certain Bylaw provisions to implement majority voting for elections of directors will require the affirmative vote of the holders of a majority of the outstanding shares of our common stock represented in person or by proxy and entitled to vote at the meeting.

# OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT OUR STOCKHOLDERS VOTE FOR THE PROPOSAL TO AMEND CERTAIN BYLAW PROVISIONS TO IMPLEMENT MAJORITY VOTING.

#### Background

The Board of Directors proposes that the Bylaws be amended to provide that the members of the Board of Directors in uncontested elections are elected upon a relative majority of the votes cast at the general meeting, instead of upon a plurality of the votes cast at an annual meeting. Contested elections would continue to be subject to a plurality vote standard, meaning that the candidate who receives the greatest number of for votes is elected. Under the proposed amendment to the Bylaws, a contested election occurs where the number of the candidates exceeds the number of the directors to be elected.

Additionally, the Board of Directors proposes that the Bylaws be amended to provide that any candidate who is an incumbent member of the Board that fails to be elected and no successor has been elected will tender his or her resignation to the Board of Directors promptly following the certification of election results. The Board of Directors would then decide, taking into account a recommendation from the Nominating and Governance Committee, whether to accept the resignation.

If approved, these changes would become effective at the 2017 Annual Meeting of Stockholders.

The proposed amendments to the Bylaws are attached as Annex A.

## Explanation

The Board of Directors has, for some time, been considering implementing a majority voting standard for uncontested elections to replace the current plurality standard, and the Company has communicated with several stockholders regarding this topic. After discussions with stockholders in 2015, the Board decided to propose amendments to its Bylaws to adopt a majority voting standard for uncontested elections of directors.

The Board believes that a majority vote standard is becoming the more prevalent voting standard among public companies. Additionally, the Board believes that a majority vote standard provides stockholders with a powerful voice in the Company s corporate governance, allowing them to register disapproval, even without a contested election. For these reasons, the Company believes it is in the best interest of the Company and its stockholders to increase the accountability of directors and the Board as a whole to stockholders by adopting a majority voting standard within the Company s Bylaws.

# PROPOSAL 3 ADVISORY VOTE ON THE FREQUENCY OF ADVISORY VOTE ON NAMED

# **EXECUTIVE OFFICER COMPENSATION**

Pursuant to Section 14A of the Exchange Act, we are asking stockholders to vote, in an advisory manner, on whether future advisory votes on named executive officer compensation should occur every year, every two years, or every three years. This vote is commonly referred to as say on frequency. Our next vote on say on frequency was originally

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scheduled for the 2017 Annual Meeting of Stockholders. However, after careful consideration of the various arguments supporting each frequency level, the Board believes that an annual advisory vote on executive compensation is appropriate for the Company and, accordingly, is accelerating its plans for stockholders to consider say on frequency to allow the Company s stockholders to vote on the timing of the advisory vote on executive compensation. The Board believes that an annual advisory vote to approve the compensation of the named executive officers will allow our stockholders to provide timely, direct input on the Company s executive compensation philosophy, policies and practices disclosed in the proxy statement each year.

This vote is advisory and non-binding. However, the Company is providing stockholders with an advisory vote on this matter as a matter of good corporate practice. The Compensation Committee may consider the outcome along with other relevant factors in recommending a voting frequency to the Board of Directors.

# OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT OUR STOCKHOLDERS VOTE 1 YR ON THE PROPOSAL FOR THE FREQUENCY OF THE ADVISORY VOTE ON NAMED EXECUTIVE OFFICER COMPENSATION.

#### STOCKHOLDER PROPOSALS

## PROPOSAL 4 STOCKHOLDER PROPOSAL TO REPEAL CERTAIN BYLAWS REGARDING

#### ADVANCE NOTICE

# The Board welcomes open dialogue on the topic presented in the following stockholder proposal. This proposal may contain inaccurate assertions or other errors, which the Board has not attempted to correct. However, the Board has thoroughly considered the proposal and recommends a vote AGAINST this proposal as set forth below.

Bulldog Investors LLC, the general partner of Full Value Partners L.P. (with an address of 250 Pehle Avenue, Suite 708, Saddle Brook, NJ 07663) which is a beneficial holder of an aggregate of 7.6% of the Company s common stock, has given formal notice that it intends to introduce the following resolution for action at the 2016 Annual Meeting, which would allow stockholders of the Company to amend and repeal certain amendments to the Bylaws adopted by the Board related to the Company s Annual Meeting of Stockholders and Director Nominations. Adoption of this proposal requires the affirmative vote of a majority of the shares present in person or represented by proxy.

#### **Bulldog s Proposal:**

Section 2.2 and Section 3.3 of the Bylaws are hereby rescinded, and Sections 3.4 through 3.14 shall accordingly be renumbered as Sections 3.3 through 3.13. An amended Section 2.2 as set forth below is hereby adopted.

2.2 Annual Meetings. The annual meeting of stockholders shall be held on such date and at such time as may be fixed by the Board of Directors and stated in the notice of the meeting, for the purpose of electing directors and for the transaction of only such other business as is properly brought before the meeting in accordance with these Bylaws (the Bylaws ).

Written notice of an annual meeting stating the place, date and hour of the meeting, shall be given to each stockholder entitled to vote at such meeting not less than ten (10) nor more than sixty (60) days before the date of the annual meeting.

To be properly brought before the annual meeting, the business (including nominations of persons for election to the Board of Directors of the Corporation) must be either (i) specified in the notice of annual meeting (or any supplement or amendment thereto) given by or at the direction of the Board of Directors, (ii) otherwise brought before the annual meeting by or at the direction of the Board of Directors, or (iii) otherwise properly brought before the annual meeting by any stockholder (a) who is

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a beneficial stockholder of the Corporation at the annual meeting, and (b) provides notice containing the names and addresses of any nominees for election as directors and a brief description of any proposal(s) to be presented for a vote at the annual meeting in writing to the Secretary of the Corporation not less than the later of (i) sixty (60) days in advance of the anniversary of the previous year s annual meeting date (the Anniversary Date ) or (ii) ten (10) days following the date of public disclosure of the date of such meeting reasonably calculated to inform stockholders.

## OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT YOU VOTE AGAINST THIS PROPOSAL.

Bulldog seeks to repeal and amend provisions of the Company s Bylaws which were recently amended by the Board to enhance the process by which stockholders could present business proposals and nominate directors at the Company s annual meeting. In addition to revising the Company s Bylaws during the Board s corporate governance review, both Sections 2.2 and 3.3 of our Bylaws, in particular, were revised in response to last year s litigation by Bulldog surrounding the advance notice provisions. The Board believes that the manner in which it amended the Bylaws was clear and responded in a fair manner to the uncertainty addressed in the litigation.

The language that would be deleted if Bulldog s proposal is adopted was designed to provide additional information to stockholders regarding proposals by other stockholders without being unduly burdensome to proponents of stockholder proposals. Among other things, Bulldog s proposal would eliminate the requirement for a stockholder:

• as to any matter such stockholder proposes to bring before the annual meeting, to describe any material interest of the stockholder in such matter, and

• as to any nominees for director, to provide certain information regarding the nominees, to describe any arrangements between the stockholder and such nominees, and to represent that the nominees are qualified to serve as directors under our Bylaws.

#### Bulldog s Proposal Limits Information to Stockholders

Bulldog s proposal would limit the information that the Company and stockholders receive regarding the proposing stockholder, its interests in the business, and the qualifications of potential director nominees. The Board believes that such information is useful both to stockholders in evaluating a proposal and the Company and that providing such information is not an undue burden on proponents of proposals or nominees.

#### Bulldog s Proposal Creates Technical Problems in Conducting Meetings

Bulldog s proposal would shorten the advance notice window from no later than 90 days prior to the anniversary date of the prior annual meeting of stockholders to 60 days. As most proxy statements are issued approximately 40 days in advance of an annual meeting, Bulldog s proposal would leave little time for the Company to respond appropriately. If the Company is required to file a preliminary proxy statement, it would leave no more than 10 days for the Company to consider the proposal and, potentially, incorporate the proposal and the Company s response into its proxy statement. In addition, if the Company were to advance its annual meeting from the prior year s date, the Company may not be able to comply with the SEC s proxy rules, which require the filing of a preliminary proxy statement in a proxy contest and other circumstances at least 10 days prior to the filing of the final proxy statement.

Bulldog s proposal would also allow <u>a beneficial</u> stockholde<u>r at the time of the annual meeting</u> to be allowed to present business. Bulldog s proposal fails to define beneficial but a plain reading would mean that Bulldog is proposing to allow persons who are not direct stockholders of the Company s common stock on the record date to bring business at the Company s annual meetings of stockholders. The issue for the Company is that it may not have a way of verifying on the date of the annual meeting exactly who is a stockholder on that day. This issue is why companies use a record date to determine who is entitled to vote at a meeting. In addition, this requirement would presumably require stockholders to obtain evidence from brokers that they are beneficial owners of shares as of the date of the annual meeting and present such evidence to the Company at the meeting, but obtaining such evidence in time for the meeting may prove to be difficult for some stockholders.

As the Board is fully empowered by its corporate documents and Delaware law to alter, amend, repeal or add provisions to the Company s Bylaws in accordance with its fiduciary duties, we believe this proposal is merely designed to make it easier for Bulldog to continue to submit director nominees and proposals to the Company while eliminating the provision of valid and relevant information to the Company and to introduce uncertainty and risk into the process pursuant to which stockholders have the right to make proposals. The amendments adopted by the Board were specifically designed to be clear and avoid such uncertainty and risk.

#### PROPOSAL 5 STOCKHOLDER PROPOSAL TO LIMIT THE SIZE OF THE BOARD

# The Board welcomes open dialogue on the topic presented in the following stockholder proposal. This proposal may contain inaccurate assertions or other errors, which the Board has not attempted to correct. However, the Board has thoroughly considered the proposal and recommends a vote AGAINST this proposal as set forth below.

Bulldog, on behalf of Full Value which is a beneficial holder of an aggregate of 7.6% of the Company s common stock, has given formal notice that it intends to present a proposal for action at the 2016 Annual Meeting, which would limit the size of the Board to no more than nine (9) directors. Adoption of this proposal requires the affirmative vote of a majority of the shares present in person or represented by proxy.

#### OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT YOU VOTE AGAINST THIS PROPOSAL.

Bulldog seeks to limit the size of the Board to no more than nine (9) directors. The Board is currently comprised of nine (9) directors who provide the Company with broad and deep experience. In the past, the Company has benefitted from such experience of the directors when it has faced challenges. The Board believes that maintaining the flexibility to increase the size of the Board will better position the Company to address future challenges by identifying and appointing an expert to assist in addressing such challenge, while maintaining continuity among the Board. Additionally, as the Board is fully empowered by its corporate documents and Delaware law to alter, amend, repeal or add provisions to the Company s Bylaws in accordance with its fiduciary duties, we believe this proposal represents no purpose other than to undo valid and reasonable Board actions otherwise permitted by the Company s governing documents and Delaware law.

#### **Other Matters**

The Board is not aware of any matters other than those set forth in this proxy statement that will be presented for action at the annual meeting. However, if any other matter should properly come before the meeting, the persons authorized by the accompanying proxy will vote and act with respect thereto, in what according to their judgment is in the interests of Hill and its stockholders.

#### **Cost of Solicitation**

We will bear the cost of the solicitation of proxies by the Company. In addition to mail and e-mail, proxies may be solicited personally, via the Internet or by telephone or facsimile, by a few of our regular employees without additional compensation. We will reimburse brokers and other persons holding stock in their names, or in the names of nominees, for their expenses for forwarding proxy materials to principals and beneficial owners and obtaining their proxies. As a result of the potential proxy solicitation by Bulldog, we may incur additional costs in connection with our solicitation of proxies. We have hired Alliance Advisors LLC (Alliance), 200 Broadacres Drive, 3rd Floor, Bloomfield, NJ 07003 to assist us in the solicitation of proxies for a fee of up to \$100,000 plus out-of-pocket expenses. Alliance expects that approximately 25 of its employees will assist in the solicitation. Our expenses related to the solicitation of proxies from stockholders this year will significantly exceed those normally spent for an Annual Meeting. Such costs are expected to aggregate approximately \$130,000, exclusive of any potential litigation costs in connection with the Annual Meeting. These additional solicitation costs are expected to include the fee payable to our proxy solicitor; fees of

outside counsel and financial and other advisors to advise the Company in connection with a contested solicitation of proxies; increased mailing costs, such as the costs of additional mailings of solicitation material to stockholders, including printing costs, mailing costs and the reimbursement of reasonable expenses of banks, brokerage houses and other agents incurred in forwarding solicitation materials to beneficial owners of our common stock, as described above; and the costs of retaining an independent inspector of election. To date, we have incurred approximately \$70,000 of these solicitation costs.

#### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires our directors and executive officers and persons who beneficially own more than 10% of our common stock to file initial reports of ownership and changes in ownership with the SEC. To the Company s knowledge based on a review of copies of such reports furnished to Hill and on written representations made by such persons, all of the Company s directors, executive officers and beneficial owners of more than 10% of our common stock have complied with all Section 16(a) filing requirements with respect to 2015 except that, due to administrative oversights, required Form 4 reports were not filed on a timely basis on behalf of the following persons: Irvin E. Richter (2 transactions), David L. Richter (1 transaction), Brian W. Clymer (1 transaction), Steven L. Curts (1 transaction), Alan Fellheimer (2 transactions), Steven M. Kramer (2 transactions), Catherine H. Emma (1 transaction), Ronald F. Emma (1 transaction) and Frederic Z. Samelian (1 transaction).

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#### **Annual Report**

In addition to the proxy statement and proxy card, a copy of the Company s 2015 Annual Report, which includes the Company s Annual Report on Form 10-K and Form 10-K/A for the fiscal year ended December 31, 2015, and which is not part of the proxy soliciting material, is enclosed. The 2015 Annual Report is being furnished to our stockholders without the exhibits to the Form 10-K and Form 10-K/A. The Company will provide a copy of the exhibits to any stockholder upon request. Stockholders may under some circumstances be responsible for the Company s reasonable expenses in furnishing such exhibits.

Stockholders who directly hold their shares of Hill and who previously have elected not to receive an annual report for a specific account may request Hill to promptly mail the 2015 Annual Report to that account by writing to William H. Dengler, Jr., Corporate Secretary, at the Company s principal executive office: One Commerce Square, 2005 Market Street, 17th Floor, Philadelphia, PA 19103; or by calling Hill s investor relations consultant, The Equity Group, Inc., at (212) 836-9600.

#### Delivery of Documents to Stockholders Sharing an Address

If you are the beneficial owner, but not the record holder, of shares of Hill common stock, your broker, bank or other nominee may only deliver one copy of this proxy statement and the 2015 Annual Report to multiple shareowners who share an address, unless that nominee has received contrary instructions from one or more of the stockholders. Hill will deliver promptly, upon written or oral request, a separate copy of this proxy statement and the 2015 Annual Report to a stockholder at a shared address to which a single copy of the documents was delivered. A stockholder who wishes to receive a separate copy of the proxy statement and annual report, now or in the future, should submit this request in writing to William H. Dengler, Jr., Corporate Secretary, at the Company s principal executive office: One Commerce Square, 2005 Market Street, 17th Floor, Philadelphia, PA 19103; or by calling Hill s Investor Relations consultant, The Equity Group, Inc., at (212) 836-9600.

## Appendix A

# ADDITIONAL INFORMATION REGARDING PARTICIPANTS IN THE SOLICITATION

Under applicable SEC rules and regulations, members of the Board of Directors and certain officers of the Company are participants with respect to the Company s solicitation of proxies in connection with the Annual Meeting. The following sets forth certain information about the persons who are participants.

The principal occupations or employment of our directors who are considered participants in the Company s solicitation are set forth in the section of the Proxy Statement entitled Proposal 1 Election of Directors. The name, principal business and address of any corporation or other organization of employment, if any, of such directors are as set forth below:

Name	Present Principal Occupation or Employment	Name, Principal Business and Address of any Corporation or Other Organization of Employment
Camille S. Andrews	Associate Dean	Rutgers University School of Law at Camden 217 N. 5th Street Camden, New Jersey 08102
Brian W. Clymer	Retired	
Steven R. Curts	Chief Strategy Officer	American Express Global Business Travel 101 E. Park Blvd., Suite 711 Plano, Texas 75074
Alan S. Fellheimer	Chairman	Fellheimer & Eichen LLP Two Liberty Place 50 South 16th Street, Suite 3401 Philadelphia, Pennsylvania 19102
Steven M. Kramer	President	Synchema, LLC 728 Mill Street Moorestown, New Jersey 08057
Craig L. Martin	Retired	
Gary F. Mazzucco	Managing Partner	Mazzucco & Co. 110 Marter Avenue, Suite 210 Moorestown, New Jersey 08057
David L. Richter	President and Chief Executive Officer	Hill International, Inc. One Commerce Square 2005 Market Street, 17th Floor Philadelphia, Pennsylvania 19103
Irvin E. Richter	Chairman	Hill International, Inc. One Commerce Square 2005 Market Street, 17th Floor Philadelphia, Pennsylvania 19103

Stock Ownership

The number of shares of the Company s common stock beneficially owned by each of our directors is as set forth in the section of the Proxy Statement entitled Security Ownership of Certain Beneficial Owners and Management. Except as otherwise disclosed in the Proxy Statement, each of those participants beneficially owns the shares of record listed in that table opposite such participant s name.

#### **Employment Agreements**

Except as described in this Proxy Statement, no participant or Participant Affiliate has entered into any agreement or understanding with any person with respect to any future employment by the Company or any of its affiliates or any future transactions to which the Company or any of its affiliates will or may be a party.

#### Information Regarding Transactions in Company Securities by Participants

The following table sets forth purchases and sales of equity securities of the Company, if any, by the participants since June 15, 2014. Unless otherwise indicated, all transactions were in the public market or pursuant to our equity compensation plans, and none of the purchase price or market value of those securities is represented by funds borrowed or otherwise obtained for the purpose of acquiring or holding such securities.

## Equity Securities Purchased or Sold (June 15, 2014 June 17, 2016)

Name	Date	Number of Shares	Transaction Description
Camille S. Andrews	5/28/15	21,217	Acquisition: stock option exercise
	5/28/15	16,485	Disposition: payment of exercise price
	8/10/15	4,132	Acquisition: stock grant
Brian W. Clymer	5/19/15	21,217	Acquisition: stock option exercise
	5/19/15	16,855	Disposition: payment of exercise price
	8/10/15	4,132	Acquisition: stock grant
Steven R. Curts	11/10/15	4,335	Acquisition: stock grant
Alan S. Fellheimer	5/26/15	21,217	Acquisition: stock option exercise
	5/26/15	17,078	Disposition: payment of exercise price
	8/10/15	4,132	Acquisition: stock grant
Steven M. Kramer	5/15/15	21,217	Acquisition: stock option exercise
	5/15/15	16,982	Disposition: payment of exercise price
	8/10/15	4,132	Acquisition: stock grant
Craig L. Martin	2/3/16	3,333	Acquisition: stock grant
Gary F. Mazzucco	8/10/15	4,132	Acquisition: stock grant
David L. Richter	3/9/16	150,000	Acquisition: stock option exercise
	3/9/16	113,777	Disposition: payment of exercise price
Irvin E. Richter	11/11/14	1,428,481	Disposition: open market sale
	8/10/2015	5,000	Disposition: open market sale
	8/11/2015	5,800	Disposition: open market sale
	8/14/2015	5,200	Disposition: open market sale
	8/21/2015	20,000	Disposition: open market sale
	8/24/2015	36,167	Disposition: open market sale
	9/4/2015	5,218	Disposition: open market sale
	9/18/2015	8,897	Disposition: open market sale
	9/21/2015	7,484	Disposition: open market sale
	9/22/2015	2,040	Disposition: open market sale
	12/10/2015	25,000	Disposition: open market sale
	12/11/2015	11,500	Disposition: open market sale
	12/14/2015	10,000	Disposition: open market sale
	12/16/2015	63,500	Disposition: open market sale
	12/17/2015	200	Disposition: open market sale
	12/18/2015	14,800	Disposition: open market sale
	1/12/2016	14,947	Disposition: open market sale pursuant to a 10b5-1 trading plan
	1/13/2016	5,177	Disposition: open market sale pursuant to a 10b5-1 trading plan
	1/22/2016	9,876	Disposition: open market sale pursuant to a 10b5-1 trading plan
	2/1/2016	3,195	Disposition: open market sale pursuant to a 10b5-1 trading plan
	2/18/2016	26,805	Disposition: open market sale pursuant to a 10b5-1 trading plan
	3/1/2016	23,400	Disposition: open market sale pursuant to a 10b5-1 trading plan

3/2/2016	6,600	Disposition: open market sale pursuant to a 10b5-1 trading plan
4/1/2016	26,750	Disposition: open market sale pursuant to a 10b5-1 trading plan
4/4/2016	3,250	Disposition: open market sale pursuant to a 10b5-1 trading plan
5/2/2016	14,490	Disposition: open market sale pursuant to a 10b5-1 trading plan
5/3/2016	15,510	Disposition: open market sale pursuant to a 10b5-1 trading plan
6/1/2016	5,051	Disposition: open market sale pursuant to a 10b5-1 trading plan
6/2/2016	6,316	Disposition: open market sale pursuant to a 10b5-1 trading plan
6/3/2016	18,633	Disposition: open market sale pursuant to a 10b5-1 trading plan

## **Miscellaneous Information Concerning Participants**

Except as described otherwise disclosed in the Proxy Statement, to the knowledge of the Company:

• None of the participants nor any of their respective affiliates or associates (together, the Participant Affiliates ) (a) directly or indirectly beneficially owns any shares of Company common stock or any securities of any subsidiary of the Company or (b) has had any relationship with the Company in any capacity other than as a stockholder, employee, officer or director. An affiliate of a person is a person who directly or indirectly through one or more intermediaries controls, is controlled or is under common control with the person specified. The term associate is defined in Rule 14a-1(a) under the Exchange Act to mean (a) any corporation or organization of which such person is an officer or partner or is, directly or indirectly, the beneficial owner of 10% or more of any class of equity securities, (b) any trust or estate in which such person has a substantial beneficial interest or as to which such person serves as a trustee or in a similar fiduciary capacity, and (c) any relative or spouse of such person, or any relative of such spouse, who has the same home as such person or who is a director or officer of the Company or any of its subsidiaries.

• No participant or Participant Affiliate is either a party to any transaction or series of transactions since January 1, 2015, or has knowledge of any currently proposed transaction or series of transactions, (a) in which the Company or any of its subsidiaries was or is to be a party, (b) in which the amount involved exceeds \$120,000, and (c) in which any participant or Participant Affiliate had or will have a direct or indirect material interest. The term transaction includes, but is not limited to, any financial transaction, arrangement or relationship (including any indebtedness) or any series of similar transactions, arrangements or relationships.

• No participant or Participant Affiliate has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon at the 2016 Annual Meeting.

• No participant or Participant Affiliate has entered into any agreement or understanding with any person respecting any future employment by the Company or any of its affiliates or any future transactions to which the Company or any of its affiliates will or may be a party.

• There are no contracts, arrangements or understandings by any participant or Participant Affiliate within the past year with any person with respect to Company securities, including, but not limited to, joint ventures, loan or option arrangements, puts or calls, guarantees against loss or guarantees of profit, division of losses or profits, or the giving or withholding of proxies.

## ANNEX A

## Proposal Regarding Majority Voting for 2016 Annual Meeting of Stockholders

Delete Section 2.6 and replace with the following (deleted text is struck and new text is underlined below):

2.6 Voting. Unless otherwise required by law, the Certificate of Incorporation or these Bylaws, any question (other than the election of directors) brought before any meeting of stockholders shall be decided by the vote of the holders of a majority of the stock represented and entitled to vote thereat. At all meetings of stockholders for the election of directors, a plurality of the votes cast shall be sufficient to elect. Each stockholder represented at a meeting of stockholders shall be entitled to cast one vote for each share of the capital stock entitled to vote thereat held by such stockholder, unless otherwise provided by the Certificate of Incorporation. Each stockholder entitled to vote at a meeting of stockholders or to express consent or dissent to corporate action in writing without a meeting may authorize any person or persons to act for him by proxy. All proxies shall be executed in writing and shall be filed with the Secretary of the Corporation not later than the day on which exercised. No proxy shall be voted or acted upon after three (3) years from its date, unless the proxy provides for a longer period. The Board of Directors, in its discretion, or the officer of the Corporation presiding at a meeting of stockholders, in his discretion, may require that any votes cast at such meeting shall be cast by written ballot.

Each director to be elected by stockholders shall be elected by the vote of the majority of the votes cast at any meeting for the election of directors at which a quorum is present. For purposes of this paragraph, a majority of votes cast shall mean that the number of shares voted for a director s election exceeds 50% of the number of votes cast with respect to that director s election. Votes cast shall include votes to withhold authority in each case and exclude abstentions with respect to that director s election. Notwithstanding the foregoing, if an election of directors is contested, then directors shall be elected by the vote of a plurality of the votes cast at any meeting for the election of directors at which a quorum is present. For purposes of this bylaw, a contested election shall mean any election of directors in which, as of the record date, the Company has received notice that the number of nominees for election as directors exceeds the number of directors to be elected.

Insert the following as a new second paragraph of Section 3.9:

If a nominee for director who is an incumbent director is not elected and no successor has been elected at such meeting, the director shall tender his or her resignation to the Board promptly following the certification of election results by the inspector of elections. The Nominating and Governance Committee shall make a recommendation to the Board as to whether to accept or reject the tendered resignation, or whether other action should be taken. The Board shall act on the tendered resignation, taking into account the Nominating and Governance Committee\_s recommendation, and publicly disclose (by press release, filing with the SEC or other manner reasonably calculated to inform stockholders) its decision regarding the tendered resignation and the rationale behind the decision within 90 days from the date of the certification of the election results. The Nominating and Governance Committee in making its recommendation, and the Board in making its decision, may each consider any factors or other information that it considers appropriate and relevant. The director who tenders his or her resignation shall not participate in the recommendation of the Nominating and Governance Committee or the decision of the Board with respect to his or her resignation. If such incumbent director\_s resignation is not accepted by the Board, such director shall continue to serve until the end of his or her term and until his or her successor is duly elected, or his or her earlier resignation or removal. If a director\_s resignation is accepted by the Board pursuant to this paragraph, or if a nominee for director is not elected and the nominee is not an incumbent director, then the Board in its sole discretion, may fill any resulting vacancy pursuant to the provisions of Section 3.2 of this Article III or may decrease the size of the Board pursuant to the provisions of Section 3.1 of this Article III.