PACIFIC MERCANTILE BANCORP Form 10-Q August 15, 2011 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 0-30777

# PACIFIC MERCANTILE BANCORP

(Exact name of Registrant as specified in its charter)

California 33-0898238 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification Number)

949 South Coast Drive, Suite 300,

Costa Mesa, California (Address of principal executive offices)

92626 (Zip Code)

(714) 438-2500

(Registrant s telephone number, including area code)

#### Not Applicable

(Former name, former address and former fiscal year, if changed, since last year)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.) (Check one):

Large accelerated filer " Accelerated filer

Non-accelerated filer "Smaller reporting company x Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

12,273,003 shares of Common Stock as of August 12, 2011

# QUARTERLY REPORT ON FORM 10Q

# **FOR**

# THE QUARTER ENDED JUNE 30, 2011

# TABLE OF CONTENTS

Part I. Fi	nancial Information	Page
Item 1.	Financial Statements (unaudited)	
	Consolidated Statements of Financial Condition at June 30, 2011 and December 31, 2010	1
	Consolidated Statements of Operations for the Three and Six Months ended June 30, 2011 and 2010	2
	Consolidated Statements of Comprehensive Income (Loss) for the Three and Six Months ended June 30, 2011 and 20	
	Consolidated Statements of Cash Flows for the Six Months ended June 30, 2011 and 2010	4
	Consolidated Statement of Shareholders Equity for the Six Months ended June 30, 2011	6
	Notes to Consolidated Financial Statements	7
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	31
Item 4T.	Controls and Procedures	59
Part II. O	ther Information	
Item 1.	<u>Legal Proceedings</u>	60
Item 1A.	Risk Factors	60
Item 6.	Exhibits	60
Signature	<u>s</u>	S-1
Exhibit I	<u>ndex</u>	E-1
Exhibit 31	.1 Certification of Chief Executive Officer under Section 302 of the Sarbanes Oxley Act of 2002	
Exhibit 31	.2 Certification of Chief Financial Officer under Section 302 of the Sarbanes Oxley Act of 2002	
Exhibit 32	2.1 Certification of Chief Executive Officer under Section 906 of the Sarbanes Oxley Act of 2002	
Exhibit 32	2.2 Certification of Chief Financial Officer under Section 906 of the Sarbanes Oxley Act of 2002	
Exhibit 10	O1.INS XBRL Instance Document	
Exhibit 10	O1.SCH XBRL Taxonomy Extension Schema Document	
Exhibit 10	O1.CAL XBRL Taxonomy Extension Calculation Linkbase Document	
Exhibit 10	O1.DEF XBRL Taxonomy Extension Definition Linkbase Document	
Exhibit 10	O1.LAB XBRL Taxonomy Extension Labels Linkbase Document	
Exhibit 10	11.PRE XBRL Taxonomy Extension Presentation Linkbase Document	

# PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# PACIFIC MERCANTILE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Dollars in thousands, except per share data)

(Unaudited)

	June 30, 2011	December 31, 2010
ASSETS		
Cash and due from banks	\$ 10,581	\$ 7,306
Interest bearing deposits with financial institutions	66,513	25,372
Cash and cash equivalents	77.094	32.678
Interest-bearing time deposits with financial institutions	1,618	2,078
Federal Reserve Bank and Federal Home Loan Bank Stock, at cost	11.878	12,820
Securities available for sale, at fair value	134,181	178,301
Loans held for sale, at lower of cost or market	20,620	12,469
Loans (net of allowances of \$17,383 and \$18,101, respectively)	701,024	722,210
Investment in unconsolidated subsidiaries	682	682
Other real estate owned	25,012	33,170
Accrued interest receivable	2,965	3,259
Premises and equipment, net	825	935
Other assets	12,005	17,268
Total assets	\$ 987,904	\$ 1,015,870
Total assets	\$ 987,904	\$ 1,013,870
LIABILITIES AND SHAREHOLDERS EQUITY		
Deposits:		
Noninterest-bearing	\$ 149,863	\$ 144,079
Interest-bearing	692,731	672,147
Total donorite	942.504	916 996
Total deposits	842,594	816,226
Borrowings	53,000	112,000
Accrued interest payable Other liabilities	1,170	985
Junior subordinated debentures	5,589	5,716
Jumor subordinated debentures	17,527	17,527
Total liabilities	919,880	952,454
Commitments and contingencies (Note 2) Shareholders equity:		
Preferred stock, no par value, 2,000,000 shares authorized, 126,550 shares issued and outstanding at June 30,		
2011 and December 31, 2010, liquidation preference \$100 per share plus accumulated declared and unpaid		
dividends at June 30, 2011 and December 31, 2010	12,655	12,655
Common stock, no par value, 20,000,000 shares authorized, 10,434,665 shares issued and outstanding at		
June 30, 2011 and December 31, 2010	73,186	73,058

Accumulated deficit	(14,633)	(17,553)
Accumulated other comprehensive loss	(3,184)	(4,744)
Total shareholders equity	68,024	63,416
Total liabilities and shareholders equity	\$ 987,904	\$ 1,015,870

The accompanying notes are an integral part of these consolidated financial statements.

# Part I. Item 1. (continued)

#### PACIFIC MERCANTILE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except for shares and per share data)

(Unaudited)

	Three Months Ended .June 30.			Six Months Ended June 30,			ed	
		2011	ic 50,	2010		2011	c 50,	2010
Interest income								
Loans, including fees	\$	10,291	\$	11,725	\$	20,453	\$	23,690
Securities available for sale and stock		1,125		1,074		2,398		2,658
Interest-bearing deposits with financial institutions		41		132		67		242
Total interest income		11,457		12,931		22,918		26,590
Interest expense								
Deposits		2,507		4,119		5,004		8,407
Borrowings		358		594		716		1,518
Total interest expense		2,865		4,713		5,720		9,925
Net interest income		8,592		8,218		17,198		16,665
Provision for loan losses				4,600				5,800
Net interest income after provision for loan losses		8,592		3,618		17,198		10,865
Noninterest income		-,		- ,		,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total other-than-temporary impairment of securities		54		(1,912)		95		(1,912)
Less: Portion of other-than-temporary impairment losses				, , ,				
recognized in other comprehensive loss		117		(1,712)		210		(1,678)
8				(-,, -=)				(2,0,0)
Net impairment loss recognized in earnings		(63)		(200)		(115)		(234)
Service fees on deposits and other banking services		251		313		524		652
Mortgage banking (including net gains on sales of loans held for		201		010		02.		002
sale)		1,328		1,061		2,167		1,630
Net gains on sale of securities available for sale		29		198		40		403
Net gains (losses) on sale of other real estate owned		99		(59)		206		(59)
Other		214		392		394		658
				-,-				
Total noninterest income		1,858		1,705		3,216		3,050
Noninterest expense		1,050		1,705		3,210		3,030
Salaries and employee benefits		4,008		3,707		7,985		8.044
Occupancy		637		666		1,267		1,347
Equipment and depreciation		358		302		715		657
Data processing		168		178		331		358
Customer expense		61		79		126		180
FDIC expense		380		808		1.182		1,266
Other real estate owned expense		822		557		1,196		891
Professional fees		1,081		1,067		2,042		1,980
Other operating expense		1,065		982		2,042		1,980
Outer operating expense		1,005		904		2,020		1,990

Edgar Filing: PACIFIC MERCANTILE BANCORP - Form 10-Q

Total noninterest expense		8,580		8,346		16,864		16,713
Income (loss) before income taxes		1,870		(3,023)		3,550		(2,798)
Income tax provision		630		8,960		630		9,059
Net income (loss)		1,240		(11,983)		2,920		(11,857)
Accumulated undeclared dividends on preferred stock		(316)		(221)		(628)		(429)
Net income (loss) allocable to common shareholders	\$	924	\$	(12,204)	\$	2,292	\$	(12,286)
Income (loss) per common share								
Basic	\$	0.09	\$	(1.17)	\$	0.22	\$	(1.18)
Diluted	\$	0.08	\$	(1.17)	\$	0.19	\$	(1.18)
Weighted average number of common shares outstanding								
Basic	10,	434,665	10,434,665		10,434,665		10	0,434,665
Diluted	12,	12,097,476 10,434,665		12,103,105		10,434,66		

The accompanying notes are an integral part of these consolidated financial statements.

# Part I. Item 1. (continued)

#### PACIFIC MERCANTILE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)

(Dollars in thousands)

(Unaudited)

		onths Ended ne 30,	Six Months Ended June 30,		
	2011	2010	2011	2010	
Net income (loss)	\$ 1,240	\$ (11,983)	\$ 2,920	\$ (11,857)	
Other comprehensive loss net of tax:					
Change in unrealized (loss) gain on securities available for sale	2,403	414	1,597	968	
Change in net unrealized (loss) gain and prior service benefit on supplemental executive retirement plan	5	(24)	(37)	(30)	
retirement plan	3	(24)	(31)	(30)	
Total comprehensive income (loss)	\$ 3,648	\$ (11,593)	\$ 4,480	\$ (10,919)	

The accompanying notes are an integral part of these consolidated financial statements.

# Part I. Item 1. (continued)

# PACIFIC MERCANTILE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# $(Dollars\ in\ thousands)$

# (Unaudited)

Net income (loss)         \$ 2,920         \$ (11,857)           Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:         ***           Depreciation and amortization         249         264           Provision for losan losses         \$,800           Net amortization of premium on securities         322         311           Net agains on sales of securities available for sale         (40)         (403)           Net gains on sales of mortgage loans held for sale         (1,621)         (1,393)           Proceeds from sales of mortgage loans held for sale         (127,913)         (97,655)           Originations and purchases of mortgage loans held for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         (127,913)         (97,655)           Net gain on sale of fixed assess         (180         (206)         59           Net gain on sale of fixed assess         (206)         59           Write down of other real estate owned         (206)         376         367           Stock-based compensation expense		Six Month June	
Net income (loss)         \$ 2,920         \$ (11,857)           Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:         ***           Depreciation and amortization         249         264           Provision for losan losses         \$,800           Net amortization of premium on securities         322         311           Net agains on sales of securities available for sale         (40)         (403)           Net gains on sales of mortgage loans held for sale         (1,621)         (1,393)           Proceeds from sales of mortgage loans held for sale         (127,913)         (97,655)           Originations and purchases of mortgage loans held for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         (127,913)         (97,655)           Net gain on sale of fixed assess         (180         (206)         59           Net gain on sale of fixed assess         (206)         59           Write down of other real estate owned         (206)         376         367           Stock-based compensation expense		2011	2010
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:         249         264           Depreciation and amortization         249         264           Provision for loan losses         322         311           Net agnis on sales of securities available for sale         (40)         (436)           Net gains on sales of securities available for sale         (1,621)         (1,393)           Proceeds from sales of mortgage loans held for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         (177,913)         (97,655)           Other than temporary impairment on securities available for sale         (115)         234           Net amortization of deferred fees and uncarned income on loans         (349)         (236)         59           Net gain on sales of other real estate owned         (36)         59           Net gain on sale of fixed assets         (18)         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (55)         (1,88)           Changes in operating assets and liabilities         (2,26)         270           Accrue interest receivable         7	Cash Flows From Operating Activities:		
Depreciation and amortization         249         264           Provision for Ioan losses         5,800           Net amortization of premium on securities         322         31           Net gains on sales of securities available for sale         (40)         (403)           Net gains on sales and mark to market of mortgage loans held for sale         (12,96)         82,472           Originations and purchases of mortgage loans held for sale         (127,913)         97,655           Other than temporary impairment on securities available for sale         (115         234           Net amortization of deferred fees and uncarned income on loans         (349)         (236)         59           Net gain on sale of fixed assets         (18)         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Changes in operating assets and liabilities:         294         571           Charge in interest receivable         2,652         270           Other assets         (2,262)         270           Other assets         (2,262)	Net income (loss)	\$ 2,920	\$ (11,857)
Provision for loan losses         5,800           Net amortization of premium on securities         32         311           Net gains on sales of securities available for sale         (40)         403           Net gains on sales and mark to market of mortgage loans held for sale         (1,621)         (1,329)         82,421           Originations and purchases of mortgage loans held for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         115         234           Net amortization of deferred fees and uncarned income on loans         (34)         (236)           Net gain on sale of fixed assets         (18)         (18)           Write down of other real estate owned         (18)         (18)           Stock based compensation expense         128         64           Changes in operating assets and liabilities         294         571           Accrued interest receivable         294         571           Other assets         (2,26)         270           Deferred taxes         (2,26)         270           Deferred taxes         (2,26)         380           Mccued interest payable         16         380           Mccued interest payable         16         380           Mct cash provide			
Net agains on sales of securities available for sale         322         311           Net agains on sales of securities available for sale         (40)         (403)           Net agains on sales and mark to market of mortgage loans held for sale         122,969         82,472           Originations and purchases of mortgage loans held for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         115         234           Net again on sale of deferred fees and uncarned income on loans         (349)         (236)           Net again on sales of other real estate owned         (206)         59           Net again on sale of fixed assets         (18)         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Charges in operating assets and liabilities         294         571           Other assets         (2,262)         270           Deferred taxes         2,262         270           Deferred taxes         1,654         980           Accrued interest receivable         7,654         980           Accrued interest payable         185		249	
Net gains on sales of securities available for sale         (40)         (403)           Net gains on sales and mark to market of mortgage loans held for sale         (1,621)         (1,393)           Proceeds from sales of mortgage loans held for sale         (122,963)         82,472           Originations and purchases of mortgage loans held for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         115         234           Net amortization of deferred fees and unearned income on loans         (349)         (236)           Net gain joss on sales of other real estate owned         (36)         59           Net gain on sale of fixed assets         (18)         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Charges in operating assets and liabilities         294         571           Cherred taxes         2,262         270           Other assets         2,262         270           Other assets         2,244         571           Other assets         2,245         370           Ofter assets         2,244         571 <td></td> <td></td> <td>5,800</td>			5,800
Net gains on sales and mark to market of mortgage loans held for sale         (1,621)         (1,393)           Proceeds from sales of mortgage loans held for sale         122,969         82,472           Originations and purchases of mortgage loans held for sale         115         234           Other than temporary impairment on securities available for sale         115         234           Net tamortization of deferred fees and uncarned income on loans         (349)         (236)           Net gain on sale of fixed assets         (18)         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Stock-based compensation expense         28         64           Changes in operating assets and liabilities         294         571           Other assets         (2,92)         270           Deferred taxes         (2,92)         270           Deferred taxes         2,94         571           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         164         (888)           Net cash prowid			311
Proceeds from sales of mortgage loans held for sale         122,969         82,472           Originations and purchases of mortgage loans held for sale         (127,913)         69,655           Other than temporary impairment on securities available for sale         115         234           Net amortization of deferred fees and unearned income on loans         (349)         (236)           Net gain loss on sales of other real estate owned         (306)         59           Net gain on sales of fixed assets         (18)         46           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         51           Changes in operating assets and liabilities:         294         51           Other assets         (2,262)         270           Deferred taxes         8,078         8           Income taxes receivable         7,654         980           Accrued interest payable         185         924           Other liabilities         484         (15,374)           Cash Flows From Investing Activities:         2,484         (15,374)           Cash Flows are in interest-bearing time deposits with financial institutions         460			
Originations and purchases of mortgage loans held for sale         (127,913)         (97,655)           Other than temporary impairment on securities available for sale         115         234           Net amortization of deferred fees and unearned income on loans         (349)         (236)           Net (gain) loss on sales of other real estate owned         (18)         ***           Net gain on sale of fixed assets         (18)         ***           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Changes in operating assets and liabilities:         294         571           Deferred taxes         (2,262)         270           Dreferred taxes         8,078         180           Income taxes receivable         7,654         980           Accrued interest payable         164         (888)           Met cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         2         18,02         46,02           Cash Flows From Investing Activities:         39,451			
Other than temporary impairment on securities available for sale         115         234           Net amortization of deferred fees and unearned income on loans         (349)         (236)         59           Net gain loss on sales of other real estate owned         (18)         18           Write down of other real estate owned         376         367         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Other assets         (2,262)         270           Deferred taxes         2,262         270           Deferred taxes         7,654         980           Accrued interest payable         185         924           Other liabilities         186         924           Other liabilities         2,484         (15,374)           Cash Flows From Investing Activities:         888           Net cash provided by (used in) operating activities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         39,451         <		•	
Net amortization of deferred fees and unearned income on loans         (349)         (236)           Net (gain) loss on sales of other real estate owned         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Other assets         (2,262)         270           Deferred taxes         8,078           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Ret decrease in interest-bearing time deposits with financial institutions         460         902           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         6,811         25,434           Proceeds from sale of securities available for sale and other stock         8,430         84           Net decrease in loans         18,002		(127,913)	
Net (gain) loss on sales of other real estate owned         (206)         59           Net gain on sale of fixed assets         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Accrued interest receivable         294         571           Other assets         (2,262)         270           Deferred taxes         8,078           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         2,484         (15,374)           Net cash provided by (used in) operating activities available for sale and other stock         6,811         25,434           Proceeds from Investing Activities:         (107,044)         10,454           Proceeds in interest-bearing time deposits with financial institutions         460         902           Maturities of and principal payments r	Other than temporary impairment on securities available for sale		
Net gain on sale of fixed assets         (18)           Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Accrued interest receivable         294         571           Other assets         (2,262)         270           Deferred taxes         8,078         8078           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         2,484         (15,374)           Ret cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         807         807           Net cash provided by (used in) operating activities available for sale and other stock         6,811         25,434           Proceeds from Investing Activities:         809         809           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         39,451         161,475	Net amortization of deferred fees and unearned income on loans		(236)
Write down of other real estate owned         376         367           Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Accrued interest receivable         294         571           Other assets         (2,262)         270           Deferred taxes         8,078         8           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         2         484         (15,374)           Cash Flows From Investing Activities:         2         484         (15,374)           Cash Flows From Investing Activities         460         902           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         39,451         161,475           Proceeds from sale of other real estate owned         39,451         16			59
Stock-based compensation expense         128         64           Capitalized cost of other real estate owned         (155)         (1,488)           Changes in operating assets and liabilities:         294         571           Other assets         (2,262)         270           Deferred taxes         (2,262)         270           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         2         460         902           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         (107,044)           Proceeds from sale of securities available for sale and other stock         39,451         161,475           Proceeds from sale of other real estate owned         8,430         84           Net carease in other real estate owned         8,430         84           Net increase in other real estate owned         18,002         56,690           Net increase in other real estate owned         1,586			
Capitalized cost of other real estate owned       (155)       (1,488)         Changes in operating assets and liabilities:       294       571         Other assets       (2,262)       270         Deferred taxes       8,078         Income taxes receivable       7,654       980         Accrued interest payable       185       (924)         Other liabilities       (164)       (888)         Net cash provided by (used in) operating activities       2,484       (15,374)         Cash Flows From Investing Activities:       2       460       902         Net decrease in interest-bearing time deposits with financial institutions       460       902         Maturities of and principal payments received for securities available for sale and other stock       (107,044)         Proceeds from sale of securities available for sale and other stock       39,451       161,475         Proceeds from sale of other real estate owned       8,430       84         Net decrease in other real estate owned       8,800       84         Net increase in other real estate owned       (8,011)       1,586         Net gain on sales of loans       1,586       1,586         Net gain on sales of loans       1,586       1,586       1,586         Net gain on sales of loans		376	367
Changes in operating assets and liabilities:         294         571           Other assets         (2,262)         270           Deferred taxes         8,078           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         807         164         164           Net decrease in interest-bearing time deposits with financial institutions         460         902         902           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         39,451         161,475           Proceeds from sale of securities available for sale and other stock         39,451         161,475           Proceeds from sale of other real estate owned         8,430         84           Net decrease in loans         18,002         56,690           Net increase in other real estate owned         (8,011)           Purchases of premises and equipment         (139)         (48)           Proceeds from sales of loans         (55)	Stock-based compensation expense	128	64
Accrued interest receivable         294         571           Other assets         (2,262)         270           Deferred taxes         8,078         8,078           Income taxes receivable         7,654         980           Accrued interest payable         185         0924           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         8         460         902           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         6,811         25,434           Proceeds from sale of securities available for sale and other stock         39,451         161,475           Proceeds from sale of other real estate owned         8,430         84           Net decrease in loans         18,002         56,690           Net increase in other real estate owned         (8,011)           Proceeds from sales of loans         1,586           Net gain on sales of loans         1,586           Proceeds from sale of premises and equipment         18           Net cash provided by investing activities         74,564	Capitalized cost of other real estate owned	(155)	(1,488)
Other assets         (2,262)         270           Deferred taxes         8,078           Income taxes receivable         7,654         980           Accrued interest payable         185         (924)           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         ***           Net decrease in interest-bearing time deposits with financial institutions         460         902           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         6,811         25,434           Proceeds from sale of securities available for sale and other stock         39,451         161,475           Proceeds from sale of other real estate owned         8,430         84           Net decrease in loans         18,002         56,690           Net increase in other real estate owned         (8,011)           Proceeds from sales of loans         (55)           Proceeds from sales of loans         (55)           Proceeds from sale of premises and equipment         18           Net cash provided by investing activities         74,564         <	Changes in operating assets and liabilities:		
Deferred taxes         8,078           Income taxes receivable         7,654         980           Accrued interest payable         185         0924           Other liabilities         (164)         (888)           Net cash provided by (used in) operating activities         2,484         (15,374)           Cash Flows From Investing Activities:         ***           Net decrease in interest-bearing time deposits with financial institutions         460         902           Maturities of and principal payments received for securities available for sale and other stock         6,811         25,434           Purchase of securities available for sale and other stock         (107,044)           Proceeds from sale of securities available for sale and other stock         39,451         161,475           Proceeds from sale of other real estate owned         8,430         84           Net decrease in loans         18,002         56,690           Net increase in other real estate owned         (8,011)           Proceeds from sales of loans         (55)           Proceeds from sales of loans         (55)           Net gain on sales of loans         (55)           Proceeds from sale of premises and equipment         18           Net cash provided by investing activities         74,564         129,482 <td>Accrued interest receivable</td> <td>294</td> <td>571</td>	Accrued interest receivable	294	571
Income taxes receivable7,654980Accrued interest payable185(924)Other liabilities(164)(888)Net cash provided by (used in) operating activities2,484(15,374)Cash Flows From Investing Activities:8Net decrease in interest-bearing time deposits with financial institutions460902Maturities of and principal payments received for securities available for sale and other stock6,81125,434Purchase of securities available for sale and other stock(107,044)Proceeds from sale of securities available for sale and other stock39,451161,475Proceeds from sale of other real estate owned8,43084Net decrease in loans18,00256,690Net increase in other real estate owned(8,011)Purchases of premises and equipment(139)(48)Proceeds from sales of loans(55)Proceeds from sale of premises and equipment18Net gain on sales of loans(55)Proceeds from sale of premises and equipment18	Other assets	(2,262)	270
Accrued interest payable Other liabilities (164) Other liabilities (164) Other liabilities (164) Other liabilities (164) Other liabilities  Net cash provided by (used in) operating activities  Net cash Provided by (used in) operating activities  Net decrease in interest-bearing time deposits with financial institutions Maturities of and principal payments received for securities available for sale and other stock Maturities of securities available for sale and other stock Other liabilities  Meturities of and principal payments received for securities available for sale and other stock Other liabilities  Maturities of and principal payments received for securities available for sale and other stock Other liabilities  Meturities of and principal payments received for securities available for sale and other stock Other liabilities  Meturities of and principal payments received for securities available for sale and other stock Other liabilities  Meturities of and principal payments received for securities available for sale and other stock Other liabilities  Met decrease in other real estate owned  Net increase in other real estate owned Other	Deferred taxes		8,078
Other liabilities(164)(888)Net cash provided by (used in) operating activities2,484(15,374)Cash Flows From Investing Activities:	Income taxes receivable	7,654	980
Net cash provided by (used in) operating activities  Cash Flows From Investing Activities:  Net decrease in interest-bearing time deposits with financial institutions  Maturities of and principal payments received for securities available for sale and other stock  Purchase of securities available for sale and other stock  Proceeds from sale of securities available for sale and other stock  Proceeds from sale of other real estate owned  Net decrease in loans  Net increase in other real estate owned  Net increase in other real estate owned  Proceeds from sales of loans  Net gain on sales of loans  Net gain on sales of loans  Proceeds from sale of premises and equipment  Net cash provided by investing activities  74,564  129,482	Accrued interest payable	185	(924)
Cash Flows From Investing Activities:  Net decrease in interest-bearing time deposits with financial institutions  Maturities of and principal payments received for securities available for sale and other stock  Purchase of securities available for sale and other stock  Proceeds from sale of securities available for sale and other stock  Proceeds from sale of securities available for sale and other stock  Proceeds from sale of other real estate owned  Net decrease in loans  Net increase in other real estate owned  Proceeds from sales of loans  Net gain on sales of loans  Net gain on sales of loans  Proceeds from sale of premises and equipment  Net cash provided by investing activities  74,564  129,482	Other liabilities	(164)	(888)
Net decrease in interest-bearing time deposits with financial institutions460902Maturities of and principal payments received for securities available for sale and other stock6,81125,434Purchase of securities available for sale and other stock(107,044)Proceeds from sale of securities available for sale and other stock39,451161,475Proceeds from sale of other real estate owned8,43084Net decrease in loans18,00256,690Net increase in other real estate owned(8,011)Purchases of premises and equipment(139)(48)Proceeds from sales of loans1,586Net gain on sales of loans(55)Proceeds from sale of premises and equipment18	Net cash provided by (used in) operating activities	2,484	(15,374)
Maturities of and principal payments received for securities available for sale and other stock Purchase of securities available for sale and other stock (107,044) Proceeds from sale of securities available for sale and other stock Proceeds from sale of other real estate owned Net decrease in loans Net increase in other real estate owned Net increase in other real estate owned Purchases of premises and equipment (139) Proceeds from sales of loans Net gain on sales of loans Net gain on sales of premises and equipment  Net cash provided by investing activities  74,564 129,482			
Purchase of securities available for sale and other stock(107,044)Proceeds from sale of securities available for sale and other stock39,451161,475Proceeds from sale of other real estate owned8,43084Net decrease in loans18,00256,690Net increase in other real estate owned(8,011)Purchases of premises and equipment(139)(48)Proceeds from sales of loans1,586Net gain on sales of loans(55)Proceeds from sale of premises and equipment18		460	902
Proceeds from sale of securities available for sale and other stock Proceeds from sale of other real estate owned Ret decrease in loans Net decrease in loans Net increase in other real estate owned Ret increase in other real estate owned Ret increase in other real estate owned Ret increase of premises and equipment Ret gain on sales of loans Ret gain on sales of loans Ret gain on sales of premises and equipment Ret cash provided by investing activities Ret cash provided by investing activities Ret gain on sales of loans Ret cash provided by investing activities Ret gain on sales of loans Ret cash provided by investing activities Ret gain on sales of loans Ret cash provided by investing activities		6,811	
Proceeds from sale of other real estate owned8,43084Net decrease in loans18,00256,690Net increase in other real estate owned(8,011)Purchases of premises and equipment(139)(48)Proceeds from sales of loans1,586Net gain on sales of loans(55)Proceeds from sale of premises and equipment18Net cash provided by investing activities74,564129,482	Purchase of securities available for sale and other stock		. , ,
Net decrease in loans18,00256,690Net increase in other real estate owned(8,011)Purchases of premises and equipment(139)(48)Proceeds from sales of loans1,586Net gain on sales of loans(55)Proceeds from sale of premises and equipment18Net cash provided by investing activities74,564129,482	Proceeds from sale of securities available for sale and other stock		161,475
Net increase in other real estate owned (8,011) Purchases of premises and equipment (139) (48) Proceeds from sales of loans 1,586 Net gain on sales of loans (55) Proceeds from sale of premises and equipment 18  Net cash provided by investing activities 74,564 129,482	Proceeds from sale of other real estate owned	8,430	
Purchases of premises and equipment (139) (48) Proceeds from sales of loans 1,586 Net gain on sales of loans (55) Proceeds from sale of premises and equipment 18  Net cash provided by investing activities 74,564 129,482	Net decrease in loans	18,002	56,690
Proceeds from sales of loans  Net gain on sales of loans  Proceeds from sale of premises and equipment  Net cash provided by investing activities  1,586  (55)  18	Net increase in other real estate owned		(8,011)
Net gain on sales of loans Proceeds from sale of premises and equipment  18  Net cash provided by investing activities  74,564  129,482	Purchases of premises and equipment	(139)	(48)
Proceeds from sale of premises and equipment 18  Net cash provided by investing activities 74,564 129,482	Proceeds from sales of loans	1,586	
Net cash provided by investing activities 74,564 129,482	Net gain on sales of loans	(55)	
	Proceeds from sale of premises and equipment	18	
	Net cash provided by investing activities	74,564	129,482
	Cash Flows From Financing Activities:	, <u> </u>	, , , , , , , , , , , , , , , , , , ,

Net increase in deposits	26,368	12,663
Proceeds from issuances of Series A Cumulative Preferred Stock		2,855
Net decrease in borrowings	(59,000)	(54,979)
Net cash used in financing activities	(32,632)	(39,461)

The accompanying notes are an integral part of these consolidated financial statements.

4

# Part I. Item 1. (continued)

# PACIFIC MERCANTILE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Dollars in thousands)

# (Unaudited)

	Six Mont June 2011	e 30,	
Net increase in cash and cash equivalents	44,416		74,647
Cash and Cash Equivalents, beginning of period	32,678	1	41,651
Cash and Cash Equivalents, end of period	\$ 77,094	\$ 2	16,298
Supplementary Cash Flow Information:			
Cash paid for interest on deposits and other borrowings	\$ 5,535	\$	10,848
Cash paid for income taxes	\$ 815	\$	
Non-Cash Investing Activities:			
Net decrease in net unrealized losses and prior year service cost on supplemental employee retirement plan, net of tax	\$ (37)	\$	(30)
Net increase in net unrealized gains and losses on securities held for sale, net of income tax	\$ 1,597	\$	968
Transfer into other real estate owned	\$ 416	\$	9,218
Transfer of loans held for sale to loans held for investment	\$ 1,586	\$	2,176
Mark to market (gain) loss adjustment of equity securities	\$ 39	\$	(70)

The accompanying notes are an integral part of these consolidated financial statements.

# Part I. Item 1. (continued)

#### PACIFIC MERCANTILE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY

(Shares and dollars in thousands)

(Unaudited)

# For The Six Months Ended June 30, 2011

	Number	red Stock	Commo Number	~	Ac	cumulated	Com	cumulated Other prehensive	
	of Shares	Amount	of Shares	Amount		Deficit		(Loss)	Total
Balance at December 31, 2010	127	\$ 12,655	10,435	\$ 73,058	\$	(17,553)	\$	(4,744)	\$ 63,416
Stock based compensation expense				128					128
Comprehensive income:									
Net income						2,920			2,920
Change in unrealized loss on securities held for sale,									
net of taxes								1,597	1,597
Change in unrealized loss on supplemental									
executive retirement plan								(37)	(37)
Total comprehensive income									4,480
Balance at June 30, 2011	127	\$ 12,655	10,435	\$ 73,186	\$	(14,633)	\$	(3,184)	\$ 68,024

The accompanying notes are an integral part of this consolidated financial statement.

Part I. Item 1. (continued)

#### PACIFIC MERCANTILE BANCORP AND SUBSIDIARIES

#### **Notes to Interim Consolidated Financial Statements**

(Unaudited)

#### 1. Nature of Business

Pacific Mercantile Bancorp ( PMBC ) is a bank holding company which, through its wholly owned subsidiary, Pacific Mercantile Bank (the Bank ) is engaged in the commercial banking business in Southern California. PMBC is registered as a one bank holding company under the United States Bank Holding Company Act of 1956, as amended. The Bank is chartered by the California Department of Financial Institutions (the DFI ) and is a member of and subject to regulation by the Federal Reserve Bank of San Francisco (FRB). In addition, the deposit accounts of the Bank s customers are insured by the Federal Deposit Insurance Corporation (FDIC) up to the maximum amount allowed by law. PMBC and the Bank, together, shall sometimes be referred to in this report as the Company or as we, us or our.

Substantially all of our operations are conducted and substantially all our assets are owned by the Bank, which accounts for substantially all of our consolidated revenues and expenses, and earnings. The Bank provides a full range of banking services to small and medium-size businesses, professionals and the general public in Orange, Los Angeles, San Bernardino and San Diego Counties of California and is subject to competition from other financial institutions and from financial services organizations conducting operations in those same markets.

During 2002, we organized three business trusts, under the names Pacific Mercantile Capital Trust I, PMB Capital Trust I, and PMB Statutory Trust III, respectively, to facilitate our issuance of \$5.155 million, \$5.155 million and \$7.217 million, respectively, principal amount of junior subordinated debentures, all with maturity dates in 2032. In October 2004, we organized PMB Capital Trust III to facilitate our issuance of an additional \$10 million principal amount of junior subordinated debentures, with a maturity date in 2034. The financial statements of these trusts are not included in the Company s consolidated financial statements. In July 2007, we redeemed the \$5.155 million principal amount of junior subordinated debentures issued in conjunction with the organization of Pacific Mercantile Capital Trust I and in August 2007, we redeemed the \$5.155 million principal amount of junior subordinated debentures issued in conjunction with the organization of PMB Capital Trust I. Those trusts were dissolved as a result of those redemptions.

### 2. Significant Accounting Policies, Recent Accounting Pronouncements, Commitments and Contingencies

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all footnotes that would be required for a full presentation of financial position, results of operations, changes in cash flows and comprehensive income (loss) in accordance with generally accepted accounting principles in the United States ( GAAP ). However, these interim financial statements reflect all adjustments (consisting of normal recurring adjustments and accruals) which, in the opinion of our management, are necessary for a fair presentation of our financial position and our results of operations for the interim periods presented.

These unaudited consolidated financial statements have been prepared on a basis consistent with prior periods, and should be read in conjunction with our audited consolidated financial statements as of and for the year ended December 31, 2010, and the notes thereto, included in our Annual Report on Form 10-K for the year ended December 31, 2010, as filed with the Securities and Exchange Commission (SEC) under the Securities Exchange Act of 1934.

Our consolidated financial position at June 30, 2011, and the consolidated results of operations for the three and six month periods ended June 30, 2011, are not necessarily indicative of what our financial position will be as of December 31, 2011, or of the results of our operations that may be expected for the full year ending December 31, 2011.

#### Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make certain estimates and assumptions that could affect the reported amounts of certain of our assets, liabilities, and contingencies at the date of the financial statements and the reported amounts of our revenues and expenses during the reporting periods. For the fiscal periods covered by this Report,

those estimates related primarily to our determinations of the allowance for loan losses, the fair value of securities available for sale, loans held for sale and the valuation of our deferred tax assets. If circumstances or financial trends on which those estimates were based were to change in the future or there were to occur any currently unanticipated events affecting the amounts of those estimates, our future financial position or results of operations could differ, possibly materially, from those expected at the current time.

7

#### 2. Significant Accounting Policies, Recent Accounting Pronouncements, Commitments and Contingencies (Cont.-)

#### Recent Accounting Pronouncements

In July 2010, the FASB issued guidance that requires enhanced disclosures surrounding the credit characteristics of Company s loan portfolio. Under the new guidance, the Company is required to disclose its accounting policies, the methods it uses to determine the components of the allowance for credit losses, and qualitative and quantitative information about the credit risk inherent in the loan portfolio, including additional information on certain types of loan modifications. For the Company, the new disclosures became effective for the 2010 annual report. For additional information, see Note 9. The adoption of this guidance only affects the Company s disclosures of financing receivables and not its consolidated balance sheets or results of operations. In January 2011, the FASB issued guidance that deferred the effective date of certain disclosures in this guidance regarding troubled debt restructurings ( TDR ), pending resolution on the FASB s project to amend the scope of TDR guidance.

In April 2011, the FASB issued Accounting Standards Update No. 2011-02, *A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring* (ASU No. 2011-02). ASU No. 2011-02 requires a creditor to separately conclude that 1) the restructuring constitutes a concession and 2) the debtor is experiencing financial difficulties in order for a modification to be considered a troubled debt restructuring (TDR). The guidance was issued to provide clarification and to address diversity in practice in identifying TDR s. It is effective for the Company in the third quarter of 2011 and will be applied retrospectively to the beginning of the year. Although evaluation of the impact is not complete, it is not expected to have a material impact on the Company s results of operations, financial position, or disclosures.

In May 2011, the FASB issued ASU 2011-04 Amendments to achieve common fair value measurement and disclosure requirements ( ASU 2011-04 ), clarifying how to measure and disclose fair value. This guidance amends the application of the highest and best use concept to be used only in the measurement of fair value of nonfinancial assets, clarifies that the measurement of the fair value of equity-classified financial instruments should be performed from the perspective of a market participant who holds the instrument as an asset, clarifies that an entity that manages a group of financial assets and liabilities on the basis of its net risk exposure can measure those financial instruments on the basis of its net exposure to those risks, and clarifies when premiums and discounts should be taken into account when measuring fair value, the fair value disclosure requirements also were amended. For public entities, the amendments in ASU 2011-04 are effective prospectively for interim and annual periods beginning after December 15, 2011. The Company does not believe that the adoption of the amended guidance will have a significant effect on its consolidated financial statements.

#### **Commitments and Contingencies**

#### Commitments

To meet the financing needs of our customers in the normal course of business, we are a party to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated financial statements. At June 30, 2011, loan commitments and letters of credit totaled \$126 million and \$2.5 million, respectively. The contractual amount of a credit-related financial instrument such as a commitment to extend credit, a credit-card arrangement or a letter of credit represents the amounts of potential accounting loss should the commitment be fully drawn upon, the customer were to default, and the value of any existing collateral securing the customer s payment obligation become worthless.

8

#### **Table of Contents**

#### 2. Significant Accounting Policies, Recent Accounting Pronouncements, Commitments and Contingencies (Cont.-)

As a result, we use the same credit policies in making commitments to extend credit and conditional obligations as we do for on-balance sheet instruments. Commitments generally have fixed expiration dates; however, since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. We evaluate each customer—s creditworthiness on a case-by-case basis, using the same credit underwriting standards that are employed in making commercial loans. The amount of collateral obtained, if any, upon an extension of credit is based on management—s credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, real estate and income-producing commercial properties.

#### Legal Proceedings

<u>James Laliberte, et al. vs. Pacific Mercantile Bank</u>, filed in May 2003 in the California Superior Court for the County of Orange (Case No. 030007092). Information regarding this law suit is contained under the caption Commitments and Contingencies Legal Proceeding in, and is incorporated herein by reference to, Note 15 of Item 8 of Part II of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010 (the 2010 10-K) filed with the SEC on March 31, 2011.

We also are subject to legal actions that arise from time to time in the ordinary course of our business. Currently there are no such pending legal proceedings that we believe will become material to our financial condition or results of operations.

#### **Current Regulatory Matters**

On August 31, 2010, the members of the respective Boards of Directors of Pacific Mercantile Bancorp (the Company) and its wholly-owned banking subsidiary, Pacific Mercantile Bank (the Bank), entered into a Written Agreement (the Agreement) with the Federal Reserve Bank of San Francisco (the FRB). On the same date, the Bank consented to the issuance of a Final Order (the Order) by the California Department of Financial Institutions (the DFI). The principal purposes of the Agreement and Order, which constitute formal supervisory actions by the FRB and the DFI, are to require us to adopt and implement formal plans and take certain actions, as well as to continue to implement other measures that we previously adopted, to address the adverse consequences that the economic recession has had on the performance of our loan portfolio and our operating results, to improve our operating results, and to increase our capital to strengthen our ability to weather any further adverse conditions that might arise if the hoped-for improvement in the economy does not materialize.

The Agreement and Order contain substantially similar provisions. They require the Boards of Directors of the Company and the Bank to prepare and submit written plans to the FRB and the DFI that address the following matters: (i) strengthening board oversight of the management operations of the Bank; (ii) strengthening credit risk management practices; (iii) improving credit administration policies and procedures; (iv) improving the Bank s position with respect to problem assets; (v) maintaining adequate reserves for loan and lease losses in accordance with applicable supervisory guidelines; (vi) improving the capital position of the Bank and, in the case of the FRB Agreement, the capital position of the Company; (vii) improving the Bank s earnings through the formulation, adoption and implementation of a strategic plan and a budget for fiscal 2011; and (viii) submitting a satisfactory funding contingency plan for the Bank that identifies available sources of liquidity and includes a plan for dealing with adverse economic and market conditions. The Bank is also prohibited from paying dividends to the Company without the prior approval of the DFI, and the Company may not declare or pay cash dividends, repurchase any of its shares, make payments on its trust preferred securities or incur or guarantee any debt, without the prior approval of the FRB.

Under the Agreement, the Company also must submit a capital plan to the FRB that will meet with its approval and then implement that plan. Under the Order, the Bank was required to achieve a ratio of adjusted tangible shareholders—equity to its tangible assets to 9.0% by January 31, 2011, by raising additional capital, generating earnings or reducing the Bank—s tangible assets (subject to a 15% limitation on such a reduction) or a combination thereof and, upon achieving that ratio, to thereafter maintain that ratio during the Term of the Order.

9

#### 2. Significant Accounting Policies, Recent Accounting Pronouncements, Commitments and Contingencies (Cont.-)

However, as previously reported, notwithstanding those efforts, which are continuing, we were not able to raise the capital needed to increase the Bank s ratio of tangible equity-to-tangible assets to 9.0% by January 31, 2011, as required by the DFI Order. Nevertheless, the DFI has notified us that it will not take any action against the Bank at this time because the Bank has not, as yet, met that capital requirement. We understand that this decision was based on the progress we have made since August 31, 2010 in increasing the Bank s capital ratio, improvements made in the Bank s financial condition, including reductions in loan charge-offs, and the Bank s classification as a well-capitalized banking institution under federal bank regulatory guidelines and federally established prompt corrective action regulations.

We cannot, however, predict when or even if we will succeed in meeting the capital requirements of the DFI Order in the near term and the DFI is not precluded from taking enforcement action against the Bank if its financial condition were to worsen or if Bank failed to achieve further improvements in its capital ratio.

#### 3. Earnings Per Share (EPS)

Basic EPS excludes dilution and is computed by dividing net income or loss available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in our earnings. For the three and six months ended June 30, 2011 and 2010, outstanding options to purchase 900,020 and 1,146,344 shares, respectively, were not considered in computing diluted earnings (loss) per common share because they were anti-dilutive.

The following table shows how we computed basic and diluted EPS for the three and six month periods ended June 30, 2011 and 2010.

	Three Mon		Six Months Ended June 30,			
(In thousands, except earnings per share data)	2011	2010	2011	2010		
Net income (loss)	\$ 1,240	\$ (11,983)	\$ 2,920	\$ (11,857)		
Accumulated undeclared dividends on preferred stock	(316)	(221)	(628)	(429)		
Net income (loss) allocable to common shareholders (A)	\$ 924	\$ (12,204)	\$ 2,292	\$ (12,286)		
Weighted average outstanding shares of common stock (B)	10,435	10,435	10,435	10,435		
Dilutive effect of employee stock options and warrants	1,663		1,668			
Common stock and common stock equivalents (C)	12,098 10,435		12,103	10,435		
Income (Loss) per common share:						
Basic (A/B)	\$ 0.09	\$ (1.17)	\$ 0.22	\$ (1.18)		
Diluted (A/C)	\$ 0.08	\$ (1.17)	\$ 0.19	\$ (1.18)		

# 4. Stock-Based Employee Compensation Plans

At the Company s 2010 Annual Meeting, held on May 25, 2010, our shareholders approved a 2010 Equity Incentive Plan (the 2010 Plan), which provides for the grant of equity incentives, consisting of options, restricted shares and stock appreciation rights (SARs) to officers, other key employees and directors of the Company and the Bank. The 2010 Plan sets aside, for the grant or awarding of such equity incentives, 400,000 shares of our common stock, plus an additional 158,211 shares of common stock which was equal to the total of the shares that were then available for the grant of equity incentives under our shareholder-approved 2008 and 2004 Plans (the Previously Approved Plans). At the same time, those 158,211 shares ceased to be issuable under the Previously Approved Plans. As a result, upon approval of the 2010 Plan by our shareholders, a total of 558,211 shares were available for the grant or awarding of equity incentives under the that plan.

10

#### 4. Stock-Based Employee Compensation Plans (Cont-)

Options to purchase a total of 1,146,344 shares of our common stock granted under the Previously Approved Plans were outstanding at March 31, 2010. Those plans had provided that, if any of the outstanding options were to expire or otherwise terminate, rather than being exercised, the shares that had been subject to those options would become available for the grant of new options under those plans. However, the 2010 Plan provides that if any of the outstanding options granted under the Previously Approved Plans expire or are terminated for any reason, then, the number of shares that would become available for grants or awards of equity incentives under the 2010 Plan would be increased by an equivalent number of shares, instead of becoming available for new equity incentive grants under the Previously Approved Plans. Assuming that all of the options that were outstanding under the Previously Approved Plans on the date the 2010 Plan was adopted were to expire or be cancelled, then the maximum number of shares that could be issued pursuant to equity incentives under the 2010 Plan would be 1,704,555 shares

Stock options entitle the recipients to purchase common stock at a price per share that may not be less than 100% of the fair market value of the Company s shares on the respective grant dates of the stock options. Restricted shares may be granted at such purchase prices and on such other terms, including restrictions and Company repurchase rights, as are fixed by the Compensation Committee at the time rights to purchase such restricted shares are granted. SARs entitle the recipient to receive a cash payment in an amount equal to the difference between the fair market value of the Company s shares on the date of vesting and a base price (which, in most cases, will be equal to fair market value of the Company s shares on the date of grant), subject to the right of the Company to make such payment in shares of its common stock at their then fair market value. Options, restricted shares and SARs may vest immediately or in installments over various periods generally ranging up to five years, subject to the recipient s continued employment or service or the achievement of specified performance goals, as determined by the Compensation Committee at the time it grants or awards the options, the restricted shares or the SARs. Stock options and SARs may be granted for terms of up to 10 years after the date of grant, but will terminate sooner upon or shortly after a termination of service occurring prior to the expiration of the term of the option or SAR. The Company will become entitled to repurchase any unvested restricted shares, at the same price that was paid for the shares by the recipient, in the event of a termination of employment or service of the holder of such shares or if any performance goals specified in the award are not satisfied. To date, the Company has not granted any restricted shares or any SARs.

Under ASC 718-10, we recognize in our financial statements the fair values of the options or any restricted shares that we grant as compensation cost over their respective service periods.

The fair values of the options that were outstanding at June 30, 2011 under the 2010 Plan or the Previously Approved Plans (collectively referred to as the Plans) were estimated as of their respective dates of grant using the Black-Scholes option-pricing model. For additional information regarding the Company s stock based compensation plans, refer to Note 12 Stock-Based Employee Compensation Plans in the Notes to Consolidated Financial Statement included in the Company s Form 10-K for the year ended December 31, 2010. The table below summarizes the weighted average assumptions used to determine the fair values of the options granted during the following periods:

	Three Months Ende	Six Months End	ed June 30,	
	2011	(1)	2011	2010
Assumptions with respect to:				
Expected volatility	40%		40%	34%
Risk-free interest rate	2.74%		2.74%	3.07%
Expected dividends	0.26%		0.26%	0.26%
Expected term (years)	6.6 8.2		6.6 8.2	6.9
Weighted average fair value of options granted during period	\$ 2.00	\$	\$ 2.00	\$ 1.20

(1) There were no options granted in the second quarter of 2010.

11

#### 4. Stock-Based Employee Compensation Plans (Cont-)

The following tables summarize the stock option activity under the Plans during the six months ended June 30, 2011 and 2010, respectively.

	Number of Shares	Av Ex I	ighted- verage vercise Price Share	Number of Shares	A E	eighted- verage xercise Price r Share
	201	1		201	0	
Outstanding January 1,	1,177,642	\$	7.57	1,162,744	\$	8.93
Granted	45,500		4.34	169,122		2.97
Exercised						
Forfeited/Canceled	(84,901)		7.65	(329,024)		7.56
Outstanding June 30,	1,138,241		7.43	1,002,842		8.37
Options Exercisable June 30,	706,350	\$	9.72	680,367	\$	10.37

There were no options exercised during either of the three and six months ended June 30, 2011 and 2010. The fair values of vested options at June 30, 2011 and 2010 were \$55,000 and \$123,300, respectively.

The following table provides additional information regarding the vested and unvested options that were outstanding at June 30, 2011.

		Ontio	Options Outstanding as of June 30, 2011				Options Exercisable as of June 30, 2011 <sup>(1)</sup>			
		Орио	Options Outstanding		eighted verage	Weighted Average Remaining Contractual	June 3	w	eighted	
		Vested	Unvested		xercise Price	Life (Years)	Shares		verage cise Price	
\$ 2.97	\$5.99	162,732	418,390	\$	3.44	8.79	162,732	\$	3.36	
\$ 6.00	\$9.99	97,976	7,200		7.49	1.49	97,976		7.53	
\$10.00	\$12.99	311,100			11.23	2.63	311,100		11.23	
\$13.00	\$17.99	115,042	6,301		15.09	4.15	115,042		15.07	
\$18.00	\$18.84	19,500			18.06	4.59	19,500		18.06	
		706,350	431,891	\$	7.43	5.87	706,350	\$	9.72	

<sup>(1)</sup> The weighted average remaining contractual life of the options that were exercisable as of June 30, 2011 was 4.05 years. The aggregate intrinsic values of options that were outstanding and exercisable under the Plans at June 30, 2011, and 2010, were \$146,000 and zero, respectively.

A summary of the status of the unvested options as of December 31, 2010, and changes in the number of shares subject to and in the weighted average grant date fair values of the unvested options during the six months ended June 30, 2011, are set forth in the following table.

Number Weighted of Shares Average

Edgar Filing: PACIFIC MERCANTILE BANCORP - Form 10-Q

	Subject to Options	1	rant Date r Value
Unvested at December 31, 2010	461,480	\$	1.43
Granted	45,500		2.00
Vested	(73,297)		1.67
Forfeited/Cancelled	(1,792)		1.25
Unvested at June 30, 2011	431,891	\$	1.45

#### 4. Stock-Based Employee Compensation Plans (Cont-)

The aggregate amounts of stock based compensation expense recognized in our consolidated statements of operations for the six months ended June 30, 2011 and 2010, were \$106,000 and \$64,000, respectively, in each case net of taxes. At June 30, 2011, the weighted average period over which nonvested awards were expected to be recognized was 1.34 years.

The following table sets forth the compensation expense which was expected to be recognized during the periods presented below in respect of non-vested stock options outstanding at June 30, 2011:

	Estimated Sto Based Compensatio Expense (In thousands	n
For the years ending June 30,		
2011	\$ 13	0
2012	23	3
2013	14	9
2014	2	2
2015	1	1
	\$ 54	5

#### 5. Employee Benefit Plan

The Company has established a Supplemental Retirement Plan ( SERP ) for its Chief Executive Officer. The components of net periodic benefit cost for the SERP are set forth in the table below:

		Three Months Ended June 30,		ths Ended e 30,
	2011	2010	2011	2010
		(In tho	usands)	
Service cost	\$ 50	\$ 47	\$ 99	\$ 94
Interest cost	36	34	71	66
Expected return on plan assets				
Amortization of prior service cost	4	4	8	8
Amortization of net actuarial loss	2	6	3	12
Net periodic SERP cost	\$ 92	\$ 91	\$ 181	\$ 180

#### 6. Income Taxes

We record as a deferred tax asset on our balance sheet an amount equal to the tax credit and tax loss carryforwards and tax deductions (tax benefits) that we believe will be available to us to offset or reduce the amounts of our income taxes in future periods. Under applicable federal and state income tax laws and regulations, such tax benefits will expire if not used within specified periods of time. Accordingly, the ability to fully use our deferred tax asset depends on the amount of taxable income that we generate during those time periods. At least once each year, or more frequently, if warranted, we make estimates of future taxable income that we believe we are likely to generate during those future periods. If we conclude, on the basis of those estimates and the amount of the tax benefits available to us, that it is more likely than not that we will be able to fully utilize those tax benefits prior to their expiration, we recognize the deferred tax asset in full on our balance sheet. On the other hand,

if we conclude on the basis of those estimates and the amount of the tax benefits available to us that it has become more likely than not that we will be unable to utilize those tax benefits in full prior to their expiration, then, we would establish (or increase any existing) valuation allowance to reduce the deferred tax asset on our balance sheet to the amount which we believe we are more likely than not to be able to utilize. Such a reduction is implemented by recognizing a non-cash charge that would have the effect of increasing the provision, or reducing any credit, for income taxes that we would otherwise have recorded in our statements of operations. The determination of whether and the extent to which we will be able to utilize our deferred tax asset involves significant management judgments and assumptions that are subject to period changes as a result of changes in tax laws, changes in market or economic conditions that could affect our operating results or variances between our actual operating results and our projected operating results, as wells as other factors.

During the fourth quarter of 2008, we concluded that it had become more likely than not that our taxable income in the foreseeable future would not be sufficient to enable us to realize our deferred tax asset in its entirety. That conclusion was based on our consideration of the relative weight of the available evidence, including the rapid deterioration in market and economic conditions, and the uncertainties regarding the duration of and how our future operating results would be affected by those conditions. As a result, we recorded a \$3.0 million valuation allowance against our deferred tax asset for the portion of the tax benefits which, based on our assessment, we were more likely, than not, to be unable to use prior to their expiration.

13

#### 6. Income Taxes (Cont-)

At June 30, 2010 we conducted an assessment of the realizability of our remaining deferred tax asset. Based on that assessment and due, in part, to continued weakness in the economy and financial markets, we concluded that it had become more likely, than not, that we would be unable to utilize our remaining tax benefits comprising our deferred tax asset prior to their expiration. Therefore, we recorded an additional valuation allowance against our net deferred tax asset in the amount of \$10.7 million by means of a non-cash charge to income tax expense in the quarter ended June 30, 2010.

We have recorded income tax expense of approximately \$630,000 for the three and six months ended June 30, 2011. Our deferred tax asset consists of approximately \$1.5 million of federal net operating loss carryforward ( NOL ) and \$2.5 million of California NOL. California has suspended its NOL carryforward indefinitely at this time. Therefore, we are recording California state income tax expense without being able to realize any benefit from the California NOL carryforward. We are recognizing the benefit related to our federal NOL carryforward, but since our projected 2011 income exceeds the amount needed to utilize the full amount of our federal NOL, we are recording income tax expense based on our income projections for 2011. The recognition of the federal NOL has resulted in a reduction of our annual effective income tax rate from the combined federal and state statutory rate of approximately 41% down to approximately 17%. We will continue to evaluate our deferred tax asset to determine if and when we are able to reverse any or all of the valuation allowance thus reducing the amount of income tax expense that would otherwise have to be recorded in future periods.

The Company files income tax returns with the U.S. federal government and the state of California. As of June 30, 2011, we were subject to examination by the Internal Revenue Service with respect to our U.S. federal tax returns and the Franchise Tax Board for California, for the 2006 to 2009 tax years.

Our policy is to recognize interest and penalties accrued on any unrecognized tax benefits as a component of tax expense. We did not have any accrued interest or penalties associated with any unrecognized tax benefits, and no interest expense was recognized during the three and six months ended June 30, 2011 and 2010. Our effective tax rate differs from the federal statutory rate primarily due to tax free income on municipal bonds and certain non-deductible expenses recognized for financial reporting purposes and state taxes.

#### 7. Fair Value Measurements

<u>Fair Value Hierarchy</u>. Under ASC 820-10, we group assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

14

#### 7. Fair Value Measurements (Cont.-)

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

#### Assets Measured at Fair Value on a Recurring Basis

Investment Securities Available for Sale. Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 investments securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 investment securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

The following table shows the recorded amounts of assets measured at fair value on a recurring basis.

Assets at Fair Value:	Total	Level 1	Level 2	Level 3
Investment securities available for sale				
Mortgage backed securities issued by U.S. agencies	\$ 120,184	\$	\$ 120,184	\$
Municipal securities	6,222		6,222	
Collateralized mortgage obligations issued by non agency	2,994		1,657	1,337
Asset backed securities	492			492
Mutual funds	4,289	4,289		
Total assets at fair value on a recurring basis	\$ 134,181	\$ 4,289	\$ 128,063	\$ 1,829

The changes in Level 3 assets measured at fair value on a recurring basis are summarized in the following table:

	Investment Seco Available for (In thousand	
Balance of recurring Level 3 instruments at January 1, 2011	\$	1,243
Total gains or losses (realized/unrealized):		
Included in earnings-realized		
Included in earnings-unrealized(1)		(115)
Included in other comprehensive income		2,069
Purchases		
Sales		
Issuances		
Settlements		
Transfers in and/or out of Level 3		(1,368)
Balance of Level 3 assets at June 30, 2011	\$	1,829

<sup>(1)</sup> Amount reported as other than temporary impairment loss in the noninterest income portion of the Statement of Operations. Assets Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market or that were recognized at a fair value below cost at the end of the period.

We have elected to use fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available for sale are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a nonrecurring basis, such as loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

Impaired Loans. ASC 820-10 applies to loans measured for impairment in accordance with ASC 310-10, Accounting by Creditors for Impairment of a Loan, including impaired loans measured at an observable market price (if available), and at the fair value of the loan's collateral (if the loan is collateral dependent). The fair value of an impaired loan is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance for possible losses represent loans for which the fair value of the expected repayments or collateral exceeds the recorded investments in such loans. When the fair value of the collateral is based on an observable market price or a current appraised value, we record the impaired loan at Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, we record the impaired loan at Level 3.

15

#### 7. Fair Value Measurements (Cont.-)

<u>Foreclosed Assets</u>. Foreclosed assets are adjusted to fair value, less estimated costs to sell, at the time the loans are transferred to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value less estimated costs to sell. Fair value is determined based upon independent market prices, appraised values of the collateral or management s estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, we record the foreclosed asset at Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, we record the foreclosed asset at Level 3.

Mortgage Loans Held for Sale. Loans held for sale are carried at the lower of cost or market value. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies loans subjected to nonrecurring fair value adjustments as Level 2. There were no fair value adjustments related to the \$20.6 million of loans held for sale at June 30, 2011.

Information regarding assets measured at fair value on a nonrecurring basis is set forth in the table below.

		At June 30, 2011 (in thousands)				
	Total	Level 1	Level 2	Level 3		
Impaired Loans	\$ 31,222	\$	\$ 17,913	\$ 13,309		
Mortgage Loans held for sale	20,620		20,620			
Other assets <sup>(1)</sup>	25,012		25,012			
Total	\$ 76,854	\$	\$ 63,545	\$ 13,309		

#### (1) includes foreclosed assets.

There were no transfers in or out of level 3 measurements for nonrecurring items during the six months ended June 30, 2011.

Fair value estimates are made at a discrete point in time based on relevant market information and other information about the financial instruments. Because no active market exists for a significant portion of our financial instruments, fair value estimates are based in large part on judgments we make primarily regarding current economic conditions, risk characteristics of various financial instruments, prepayment rates, and future expected loss experience. These estimates are subjective in nature and invariably involve some inherent uncertainties. Additionally unexpected changes in events or circumstances can occur that could require us to make changes to our assumptions and which, in turn, could significantly affect and require us to make changes to our previous estimates of fair value.

In addition, the fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of existing and anticipated future customer relationships and the value of assets and liabilities that are not considered financial instruments, such as premises and equipment and other real estate owned.

The following methods and assumptions were used to estimate the fair value of financial instruments.

Cash and Cash Equivalents. The fair value of cash and cash equivalents approximates its carrying value.

Interest-Bearing Deposits with Financial Institutions. The fair values of interest-bearing deposits maturing within ninety days approximate their carrying values.

Investment Securities Available for Sale. Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as

the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as level 3 include asset-backed securities in less liquid markets.

16

#### 7. Fair Value Measurements (Cont.-)

Federal Home Loan Bank and Federal Reserve Bank Stock. The Bank is a member of the Federal Home Loan Bank (the FHLB) and the Federal Reserve Bank of San Francisco (the FRB). As members, we are required to own stock of the FHLB and the FRB, the amount of which is based primarily on the level of our borrowings from those institutions. We also have the right to acquire additional shares of stock in either or both of the FHLB and the FRB; however, to date, we have not done so. The fair values of that stock are equal to their respective carrying amounts, are classified as restricted securities and are periodically evaluated for impairment based on our assessment of the ultimate recoverability of our investments in that stock. Any cash or stock dividends paid to us on such stock are reported as income.

Mortgage Loans Held for Sale. Loans held for sale are carried at the lower of cost or market value. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies loans subjected to nonrecurring fair value adjustments as Level 2. There were no fair value adjustments related to the \$20.6 million of loans held for sale at June 30, 2011.

Loans. The fair value for loans with variable interest rates is the carrying amount. The fair value of fixed rate loans is derived by calculating the discounted value of future cash flows expected to be received by the various homogeneous categories of loans. All loans have been adjusted to reflect changes in credit risk.

Impaired Loans. ASC 820-10 applies to loans measured for impairment in accordance with ASC 310-10, Accounting by Creditors for Impairment of a Loan , including impaired loans measured at an observable market price (if available), and at the fair value of the loan s collateral (if the loan is collateral dependent) less selling cost. The fair value of an impaired loan is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance for possible losses represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. When the fair value of the collateral is based on an observable market price or a current appraised value, we record the impaired loan at nonrecurring Level 2. When an appraised value is not available, or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price or a discounted cash flow has been used to determine the fair value, we record the impaired loan at nonrecurring Level 3.

Foreclosed Assets. Foreclosed assets are adjusted to the lower of cost or fair value, less estimated costs to sell, at the time the loans are transferred to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value, less estimated costs to sell. Fair value is determined on the basis of independent market prices, appraised values of the collateral or management s estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, we record the foreclosed asset at nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, we record the foreclosed asset at nonrecurring Level 3.

*Deposits*. The fair value of demand deposits, savings deposits, and money market deposits is defined as the amounts payable on demand at quarter-end. The fair value of fixed maturity certificates of deposit is estimated based on the discounted value of the future cash flows expected to be paid on the deposits.

*Borrowings*. The fair value of borrowings is the carrying amount for those borrowings that mature on a daily basis. The fair value of term borrowings is derived by calculating the discounted value of future cash flows expected to be paid out by the Company.

*Junior Subordinated Debentures*. The fair value of the junior subordinated debentures is based on quoted market prices of the underlying securities. These securities are variable rate in nature and reprice quarterly.

Commitments to Extend Credit and Standby Letters of Credit. The fair value of commitments to extend credit and standby letters of credit, are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties credit standing. These fees were not material in amount either at June 30, 2011, or December 31, 2010.

17

#### 7. Fair Value Measurements (Cont.-)

The estimated fair values and related carrying amounts of the Company s financial instruments are as follows:

	June 30, 2011 Carrying Estimated Amount Fair Value (Dollars in t		Carrying Amount	r 31, 2010 Estimated Fair Value
Financial Assets:		(2011115111	ono agamas)	
Cash and cash equivalents	\$ 77,094	\$ 77,094	\$ 32,678	\$ 32,678
Interest-bearing deposits with financial institutions	1,618	1,618	2,078	2,078
Federal Reserve Bank and Federal Home Loan Bank stock	11,878	11,878	12,820	12,820
Securities available for sale	134,181	134,181	178,301	178,301
Mortgage loans held for sale	20,620	20,620	12,469	12,469
Loans, net	701,024	693,181	722,210	712,878
Financial Liabilities:				
Noninterest bearing deposits	149,863	149,863	144,079	144,079
Interest-bearing deposits	692,732	694,504	672,147	674,264
Borrowings	53,000	52,580	112,000	112,763
Junior subordinated debentures	17,527	17,527	17,527	17,527

#### 8. Investment Securities Available For Sale

The following table sets forth the major components of securities available for sale and compares the amortized costs and estimated fair market values of, and the gross unrealized gains and losses on, these securities at June 30, 2011 and December 31, 2010:

	Amortized Cost	_	230, 2011 Unrealized Loss	Fair Value (Dollars in	Amortized Cost thousands)		per 31, 2010 Unrealized Loss	Fair Value
Securities Available for Sale								
Mortgage backed securities issued by U.S.	101.011		(0.50)	100 101			(2.000)	151.105
Agencies <sup>(1)</sup>	121,011	26	(853)	120,184	166,421	24	(2,009)	164,436
Municipal securities	6,389	35	(202)	6,222	6,389		(417)	5,972
Collateralized mortgage obligations issued by								
non agency <sup>(1)</sup>	3,266		(272)	2,994	3,500	21	(244)	3,277
Asset backed securities <sup>(2)</sup>	2,378		(1,886)	492	2,493		(2,122)	371
Mutual funds <sup>(3)</sup>	4,289			4,289	4,245			4,245
Total Securities Available for Sale	\$ 137,333	\$61	\$ (3,213)	\$ 134,181	\$ 183,048	\$ 45	\$ (4,792)	\$ 178,301

At June 30, 2011 and December 31, 2010, U.S. agencies/mortgage backed securities and collateralized mortgage obligations with an aggregate fair market value of \$14 million and \$13 million, respectively, were pledged to secure Federal Home Loan Bank borrowings, repurchase agreements, local agency deposits and Treasury, tax and loan accounts.

<sup>(1)</sup> Secured by closed-end first lien 1-4 family residential mortgages.

<sup>(2)</sup> Comprised of a security that represents an interest in a pool of trust preferred securities issued by U.S.-based banks and insurance companies

<sup>(3)</sup> Consists primarily of mutual fund investments in closed-end first lien 1-4 family residential mortgages.

#### 8. Investment Securities Available For Sale (Cont.-)

The amortized cost and estimated fair values of securities available for sale at June 30, 2011 and December 31, 2010, are shown in the table below by contractual maturities and historical prepayments based on the prior twelve months of principal payments. Expected maturities will differ from contractual maturities and historical prepayments, particularly with respect to collateralized mortgage obligations, primarily because prepayment rates are affected by changes in conditions in the interest rate market and, therefore, future prepayment rates may differ from historical prepayment rates.

	At June 30, 2011 Maturing in					
		Over one	Over five			
(Dollars in thousands)	One year or less	year through five years	years through ten years	Over ten Years	Total	
Securities available for sale, amortized cost	\$ 8,139	\$ 29,611	\$ 28,385	\$ 71,198	\$ 137,333	
Securities available for sale, estimated fair value	8,094	29,469	27,873	68,745	134,181	
Weighted average yield	2.63%	2.71%	2.73%	2.60%	2.65%	

	At December 31, 2010 Maturing in						
	One vear	Over one year through	Over five years through	Over ten			
(Dollars in thousands)	or less	five years	ten years	Years	Total		
Securities available for sale, amortized cost	\$ 11,892	\$ 33,652	\$ 29,542	\$ 107,962	\$ 183,048		
Securities available for sale, estimated fair value	11,813	33,334	28,939	104,215	178,301		
Weighted average yield	2.31%	2.69%	2.86%	2.79%	2.75%		

The Company recognized net gains on sales of securities available for sale of \$24,000 net of \$16,000 of taxes, on sale proceeds of \$39 million during the six months ended June 30, 2011 and \$403,000, on sale proceeds of \$161 million, during the six months ended June 30, 2010.

The table below shows, as of June 30, 2011, the gross unrealized losses and fair values of our investments, in thousands of dollars, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position.

	Securities with Unrealized Loss at June 30, 2011								
	Less than 12 months			12 months or more			Total		
	Unrealized		Unrealized			U		realized	
	Fair Value		Loss	Fair Value		Loss	Fair Value		Loss
Mortgage backed securities issued By U.S. Agencies	\$ 117,338	\$	(852)	\$ 41	\$	(1)	\$ 117,379	\$	(853)
Municipal securities	3,993		(172)	440		(30)	4,433		(202)
Non-agency collateralized mortgage obligations	922		(5)	2,073		(267)	2,995		(272)
Asset backed securities				492		(1,886)	492		(1,886)
Total temporarily impaired securities	\$ 122,253	\$	(1,029)	\$ 3,046	\$	(2,184)	\$ 125,299	\$	(3,213)

We regularly monitor investments for significant declines in fair value. We have determined that declines in the fair values of these investments below their respective amortized costs, as set forth in the table above, are temporary because (i) those declines were due to interest rate changes and not to a deterioration in the creditworthiness of the issuers of those investment securities, and (ii) we have the ability to hold those securities until there is a recovery in their values or until their maturity.

#### 8. Investment Securities Available For Sale (Cont.-)

Effective April 1, 2009 we adopted ASC 320-10 and, as a result, we recognize other-than-temporary impairments (OTTI) for our available-for-sale debt securities in accordance with ASC 320-10. Therefore, when there are credit losses associated with an impaired debt security, but we have no intention to sell, and it is more likely than not that we will not have to sell, the security before recovery of its cost basis, we will separate the amount of impairment, or OTTI, between the amount that is credit related and the amount that is related to non-credit factors. Credit-related impairments are recognized in our consolidated statements of operations. Any non-credit-related impairments are recognized and reflected in other comprehensive income (loss).

Through the impairment assessment process, we determined that the available-for-sale securities discussed below were other-than-temporarily impaired at June 30, 2011. We recorded in our consolidated statements of operations for the three month period ended June 30, 2011 impairment credit losses of \$63,000 on available-for-sale securities. The OTTI related to factors other than credit losses, in the aggregate amount of \$1.9 million, was recognized as other comprehensive loss in our balance sheet.

Certain of the other-than-temporary impairments (OTTI) amounts were related to credit losses and recognized as a charge to income in our statement of operations, with the remainder recognized in other comprehensive loss. The table below presents a roll-forward of OTTI where a portion attributable to non-credit related factors was recognized in other comprehensive loss for the six months ended June 30, 2011:

	Gross Other- Than- Temporary Impairments	Imp Includ Com	an- Temporary pairments ed in Other prehensive Loss ars in thousands)	Tem Impa Incl Re	Net Other-Than Temporary Impairments Included in Retained Earnings		
Balance March 31, 2011	\$ (2,625)	\$	(2,088)	\$	(537)		
Additions for credit losses on securities for which an OTTI was not previously							
recognized	54		117		(63)		
Balance June 30, 2011	\$ (2,571)	\$	(1,971)	\$	(600)		
Datance June 30, 2011	$\psi(2,3/1)$	φ	(1,9/1)	Ф	(000)		

In determining the component of OTTI related to credit losses, we compare the amortized cost basis of each OTTI security to the present value of its expected cash flows, discounted using the effective interest rate implicit in the security at the date of acquisition.

As a part of our OTTI assessment process with respect to securities held for sale with unrealized losses, we consider available information about (i) the performance of the collateral underlying each such security, including credit enhancements, (ii) historical prepayment speeds, (iii) delinquency and default rates, (iv) loss severities, (v) the age or vintage of the security, and, (vi) rating agency reports on the security. Significant judgments are required with respect to these and other factors in order to make a determination of the future cash flows that can be expected to be generated by the security.

Based on our OTTI assessment process, we determined that there were two different investment securities in our portfolio of securities held for sale that had become or were impaired as of June 30, 2011: An asset backed security and a non-agency collateralized mortgage obligation ( CMO ).

Asset-Backed Securities. At June 30, 2011, we had one asset backed security in our portfolio of investment securities available for sale. This security is a multi-class, cash flow collateralized bond obligation backed by a pool of trust preferred securities issued by a diversified pool of 56 issuers consisting of 45 U.S. depository institutions and 11 insurance companies at the time of the security s issuance in November 2007. This security was part of a \$363 million issuance. The security that we own (CUSIP 74042CAE8) is the mezzanine class B piece security with a variable interest rate of 3 month LIBOR +60 basis points and had a rating of Aa2/AA by Moody s and Fitch at the time of issuance. We purchased \$3.0 million face value of this security in November 2007 at a price of 95.21% for a total purchase price of \$2,856,420.

20

#### 8. Investment Securities Available For Sale (Cont.-)

As of June 30, 2011 the book value of this security was \$2.4 million with a fair value of \$492,000 for an approximate unrealized loss of \$1.9 million. Currently, the security has a Ca rating from Moody s and CC rating from Fitch and has experienced \$47.5 million in defaults (13% of total current collateral) and \$37.5 million in payment deferrals (10% of total current collateral) from issuance to June 30, 2011. The security did not pay its scheduled first quarter interest payment. The Company is not currently accruing interest on this security. The Company estimates that the security could experience another \$65 million in defaults before we would not receive all of its contractual cash flows. This analysis is based on the following assumptions: future default rates of 2.2%, prepayment rates of 1% until maturity, and 15% recovery of future defaults. We have recognized impairment losses in earnings of \$63,000 for the three months ended June 30, 2011 and \$115,000 for the six months ended June 30, 2010.

Non Agency CMO. Through our impairment analysis, we identified one non-agency collateralized mortgage obligation security (a CMO) with respect to which we recognized OTTI at June 30, 2011. This CMO is a Super Senior Support bond, which was originated in 2005, was then rated AAA by Standard & Poor s and Aa1 by Moody s, and had a credit support of 2.5% of the total balance at issuance. As of June 30, 2011, the security was rated BBB and Caa3 by Standard and Poor s and Moody s, respectively, and was determined to have a fair value of \$736,000, as compared to an amortized cost of \$820,000, resulting in an unrealized loss of approximately \$84,000. The CMO is collateralized by a pool of one-to-four family, fully amortizing residential first mortgage loans that bear interest at a fixed rate for approximately five years, after which they bear interest at variable rates with annual resets.

At June, 30, 2011, credit support underlying this CMO was approximately 5.5% and delinquencies that were 60 days or over totaled approximately 8.8%. Factors considered in determining that this security was impaired included the changes in the ratings of the security, the current level of subordination from other CMO classes, anticipated prepayment rates, cumulative default rates and the loss severity given a default. There were no credit impairments of this security for the three and six month periods ending June 30, 2011.

We have made a determination that the remainder of our securities with respect to which there were unrealized losses as of June 30, 2011 are not other-than-temporarily impaired, because we have concluded that we have the ability to continue to hold those securities until their respective fair market values increase above their respective amortized costs or, if necessary, until their respective maturities. In reaching that conclusion we considered a number of factors and other information, which included: (i) the significance of each such security, (ii) the amount of the unrealized losses attributable to each such security, (iii) our liquidity position, (iv) the impact that retention of those securities could have on our capital position and (v) our evaluation of the expected future performance of these securities (based on the criteria discussed above).

#### **Impairment Losses on OTTI Securities**

. Six Monti	Six Months Ended		
June	June 30,		
2011	2010		
(Dollars in thousands)			
\$ 115	\$ 147		
	87		
\$ 115	\$ 234		
	June 2011 in thousands) \$ 115		

21

#### 9. Loans and Allowance for Loan Losses

The composition of the Company s loan portfolio as of June 30, 2011 and December 31, 2010 was as follows:

	June 30,	2011	December 31, 2010			
	Amount	Percent	Amount	Percent		
	(Dollars in thousands)					
Commercial loans	\$ 196,563	27.4%	\$ 218,690	29.5%		
Commercial real estate loans owner occupied	181,264	25.2%	178,085	24.0%		
Commercial real estate loans all other	138,528	19.3%	136,505	18.4%		
Residential mortgage loans multi-family	79,358	11.0%	84,553	11.4%		
Residential mortgage loans single family	74,373	10.3%	72,442	9.8%		
Construction loans	2,185	0.3%	3,048	0.5%		
Land development loans	26,464	3.7%	29,667	4.0%		
Consumer loans	20,460	2.8%	18,017	2.4%		
Gross loans	719,195	100.0%	741,007	100.0%		
Deferred fee (income) costs, net	(788)		(696)			
Allowance for loan losses	(17,383)		(18,101)			
Loans, net	\$ 701,024		\$ 722,210			

At June 30, 2011 and December 31, 2010, real estate loans of approximately \$194 million and \$211 million, respectively, were pledged to secure borrowings obtained from the Federal Home Loan Bank.

#### Allowance for Loan Losses

The allowance for loan losses represents our estimate of credit losses inherent in the loan portfolio at the balance sheet date. We employ economic models that are based on bank regulatory guidelines, industry standards and our own historical loan loss experience, as well as a number of more subjective qualitative factors, to determine both the sufficiency of the allowance for loan losses and the amount of the provisions that are required to be made for potential loan losses.

The allowance for loan losses is first determined by analyzing all classified loans (Substandard and Doubtful) on non-accrual for loss exposure and establishing specific reserves as needed. ASC 310-10 defines loan impairment as the existence of uncertainty concerning collection of all principal and interest per the contractual terms of a loan. For collateral dependent loans, impairment is typically measured by comparing the loan amount to the fair value of collateral, less closing costs to sell, with a specific reserve established for the shortfall amount. Other methods can be used in estimating impairment (market price or present value of expected future cash flows discounted at the loan s original interest rate).

On a quarterly basis, we utilize a classification migration model and individual loan review analysis tools as starting points for determining the adequacy of the allowance for the homogenous pools of loans that are not subject to specific reserve allocations. Our loss migration analysis tracks a certain number of quarters of loan loss history and industry loss factors to determine historical losses by classification category for each loan type, except certain consumer loans. These calculated loss factors are then applied to outstanding loan balances for all loans on accrual designated as Pass, Special Mention, and Substandard or Doubtful (classified loans or classification categories). Additionally a qualitative that is determined utilizing external economic factors and internal assessments is applied to each homogenous loan pool. We also conduct individual loan review analysis, as part of the allowance for loan losses allocation process, applying specific monitoring policies and procedures in analyzing the existing loan portfolios.

# 9. Loans and Allowance for Loan Losses (Cont.-)

Set forth below is a summary of the Company s activity in the allowance for loan losses for the three and six months ended June 30, 2011 and the year ended December 31, 2010:

	Three Months Ended June 30, 2011	Jun	onths Ended e 30, 2011 lars in thousands)	ar Ended aber 31, 2010
Balance, beginning of period	\$ 18,366	\$	18,101	\$ 20,345
Charged off loans	(1,119)		(1,589)	(13,565)
Recoveries on loans previously charged off	136		871	3,033
Provision for loan losses				8,288
Balance, end of period	\$ 17,383	\$	17,383	\$ 18,101

23

# 9. Loans and Allowance for Loan Losses (Cont.-)

Set forth below is information regarding loan balances and the related allowance for loan losses, by portfolio type, for the three and six months ended June 30, 2011 and the year ended December 31, 2010.

	Commercial	Re	eal Estate (I	ar Dev	nstruction nd Land relopment s in thousan	] <b>M</b>	sumer and Single Family ortgages		Total
Six Months Ended June 30, 2011									
Allowance for loan losses:									
Balance at beginning of period	\$ 10,017	\$	6,351	\$	830	\$	903	\$	18,101
Charge offs	(721)		(837)				(31)		(1,589)
Recoveries	845		3				23		871
Provision									
Balance at end of period	\$ 10,141	\$	5,517	\$	830	\$	895	\$	17,383
Three Months Ended June 30, 2011 Allowance for loan losses:									
Balance at beginning of period	\$ 10,276	\$	6,354	\$	830	\$	906	Ф	18,366
Charge offs	(271)	Ф	(837)	Ф	630	Ф	(11)	Ф	(1,119)
Recoveries	136		(637)				(11)		136
Provision	130								130
FIOVISIOII									
Balance at end of period	\$ 10,141	\$	5,517	\$	830	\$	895	\$	17,383
Allowance balance at end of period related to:									
Loans individually evaluated for impairment	\$ 1,016	\$	1,485	\$	138	\$	12	\$	2,651
Loans collectively evaluated for impairment	\$ 9,125	\$	4,032	\$	692	\$	883	\$	14,732
Loans balance at end of period:									
Loans individually evaluated for impairment	\$ 2,524	\$	24,128	\$	3,174	\$	1,396	\$	31,222
Loans collectively evaluated for impairment	194,039	Ψ	375,022	Ψ	25,475	Ψ	93,437		687,973
Ending Balance	\$ 196,563	\$	399,150	\$	28,649	\$	94,833	\$ 7	719,195
December 31, 2010									
Allowance for loan losses:									
Balance at beginning of period	\$ 11,119	\$	5,968	\$	2,179	\$	1,079		20,345
Charge offs	(11,473)		(660)		(649)		(783)		(13,565)
Recoveries	2,327		345		4		357		3,033
Provision	8,044		698		(704)		250		8,288
Balance at end of period	\$ 10,017	\$	6,351	\$	830	\$	903	\$	18,101
Allowance balance at end of period related to:									
Loans individually evaluated for impairment	\$ 141	\$	3,155			\$	128	\$	3,424
Loans collectively evaluated for impairment	\$ 9,876	\$	3,196	\$	830	\$	775	\$	14,677

Loans balance at end of period:

Loans balance at end of period.					
Loans individually evaluated for impairment	\$ 2,036	\$ 24,318	\$ 2,624	\$ 2,473	\$ 31,451
Loans collectively evaluated for impairment	216,654	374,825	30,091	87,986	709,556
Ending Balance	\$ 218.690	\$ 399,143	\$ 32.715	\$ 90,459	\$ 741.007

#### 9. Loans and Allowance for Loan Losses (Cont.-)

#### Credit Quality

The quality of the loans in the Company s loan portfolio is assessed as a function of net credit losses, levels of nonperforming assets and delinquencies, as defined by the Company. These factors are an important part of the Company s overall credit risk management process and its evaluation of the adequacy of the allowance for loan losses.

The following table provides a summary of the delinquency status of the Bank s loans by portfolio type:

		9 Days st Due	9 Days at Due	Days and Greater (De	Pa	Γotal st Due s in thous	Current ands)	Ou	Total Loans itstanding	Da	ans >90 nys and ecruing
June 30, 2011											
Commercial loans	\$		\$	\$ 1,328	\$	1,328	\$ 195,235	\$	196,563	\$	1,007
Commercial real estate loans owner-occupied				7,364		7,364	173,900		181,264		
Commercial real estate loans all other				12,384		12,384	126,144		138,528		2,477
Residential mortgage loans multi-family							79,358		79,358		
Residential mortgage loans single family		347		1,314		1,661	72,712		74,373		
Construction loans				2,185		2,185			2,185		
Land development loans			435	554		989	25,475		26,464		
Consumer loans							20,460		20,460		
Total	\$	347	\$ 435	\$ 25,129	\$ 2	25,911	\$ 693,284	\$	719,195	\$	3,484
December 31, 2010											
Commercial loans	\$	782	\$ 624	\$ 1,784	\$	3,190	\$ 215,500	\$	218,690	\$	250
Commercial real estate loans owner occupied							178,085		178,085		
Commercial real estate loans all other		9,958	239	1,111		11,308	125,197		136,505		
Residential mortgage loans multi-family							84,553		84,553		
Residential mortgage loans single family		432		636		1,068	71,374		72,442		
Construction loans				2,185		2,185	863		3,048		
Land development loans							29,667		29,667		
Consumer loans				129		129	17,888		18,017		
Total	\$ 1	1,172	\$ 863	\$ 5,845	\$	17,880	\$ 723,127	\$	741,007	\$	250

Generally, the accrual of interest on a loan is discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and it is in the process of collection. However, in certain instances, when a loan is placed on non-accrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Non-accrual loans may be restored to accrual status when principal and interest become current and full repayment is expected.

As the above table indicates, total past due loans increased by \$8 million, to \$25.9 million as of June 30, 2011, from \$17.9 million as of December 31, 2010. In addition, loans past due 90 days and greater increased \$19.3 million, to \$25.1 million as of June 30, 2011, from \$5.8 million as of December 31, 2010. Those increases were primarily due to three loans totaling \$19.2 million as of June 30, 2011. Two of those loans, totaling \$17.3 million, were deemed impaired in prior quarters with portions either charged-off or specifically reserved for, with the remaining balance being fully collateralized by real property mortgages. The third loan, in the amount of \$1.9 million, became greater than 90 days past due and was deemed impaired in the second quarter, however no charge-off or specific reserve was recorded due to sufficient collateral.

# 9. Loans and Allowance for Loan Losses (Cont.-)

The following table provides information as of June 30, 2011 and December 31, 2010, with respect to loans on nonaccrual status, by portfolio type:

	June 30, 2011 (Dollars	30, 2011 December 31 (Dollars in thousands)		
Nonaccrual loans:				
Commercial loans	\$ 1,516	\$	1,800	
Commercial real estate loans owner occupied	7,363		297	
Commercial real estate loans all other	14,289		15,808	
Residential mortgage loans single family	1,396		1,832	
Construction loans	2,185		2,185	
Land development loans	554			
Consumer loans			129	
Total	\$ 27,303	\$	22,051	

# 9. Loans and Allowance for Loan Losses (Cont.-)

The Company classifies its loan portfolios using internal credit quality ratings. The following table provides a summary of loans by portfolio type and the Company s internal credit quality ratings as of June 30, 2011 and December 31, 2010.

	June 30, 2011	cember 31, 2010 s in thousands)	Increase (Decrease)
Pass:			
Commercial loans	\$ 173,129	\$ 187,054	\$ (13,925)
Commercial real estate loans owner occupied	154,695	162,330	(7,635)
Commercial real estate loans all other	113,077	112,093	984
Residential mortgage loans multi family	75,163	81,482	(6,319)
Residential mortgage loans single family	72,581	70,171	2,410
Construction loans		863	(863)
Land development loans	5,293	24,028	(18,735)
Consumer loans	20,460	17,847	2,613
Total pass loans	\$ 614,398	\$ 655,868	\$ (41,470)
Special Mention:			
Commercial loans	\$ 2,621	\$ 9,748	\$ (7,127)
Commercial real estate loans owner occupied	12,208	456	11,752
Commercial real estate loans all other	2,587		2,587
Residential mortgage loans multi family	4,195	1,974	2,221
Residential mortgage loans single family			
Construction loans			
Land development loans	13,523	5,639	7,884
Consumer loans		41	(41)
Total special mention loans	\$ 35,134	\$ 17,858	\$ 17,276
Substandard:			
Commercial loans	\$ 20,725	\$ 21,887	\$ (1,162)
Commercial real estate loans owner occupied	6,998	15,299	(8,301)
Commercial real estate loans all other	22,864	24,412	(1,548)
Residential mortgage loans multi family		1,097	(1,097)
Residential mortgage loans single family	1,792	2,271	(479)
Construction loans	2,185	2,185	
Land development loans	7,648		7,648
Consumer loans			
Total substandard loans	\$ 62,212	\$ 67,151	\$ (4,939)
Doubtful:			
Commercial loans	\$ 88	\$ 1	\$ 87
Commercial real estate loans owner occupied	7,363		7,363
Commercial real estate loans all other			
Residential mortgage loans multi family			
Residential mortgage loans single family			
Construction loans			
Land development loans			
Consumer loans		129	(129)

 Total doubtful loans
 \$ 7,451
 \$ 130
 \$ 7,321

 Total Outstanding Loans, gross:
 \$ 719,195
 \$ 741,007
 \$ (21,812)

27

#### 9. Loans and Allowance for Loan Losses (Cont.-)

As the above table indicates, total loans with credit quality ratings of pass decreased by \$42 million, to \$614 million at June 30, 2011 from \$656 million at December 31, 2010, due primarily to the overall decrease in total loans outstanding and the net transfer of approximately \$17 million in loans to the special mention category.

Although loans in the special mention category increased approximately \$17 million as of June 30, 2011 when compared to December 30, 2010, special mention loans decreased \$14.7 million when compared to the first quarter of 2011, to \$35.1 million at June 30, 2011 from \$49.8 million at March 31, 2011, due in large part to \$11.8 million of loans classified as special mention at March 31, 2011, being downgraded to substandard at June 30, 2011.

The transfer of these loans to the special mention category was primarily attributable to identified emerging weaknesses in the individual borrower's financial condition and/or identified secondary sources of repayment on twelve loans which indicated that, although the loans were performing, the borrowers were facing potential cash flow issues. However, at June 30, 2011, the majority of the loans transferred to special mention were fully collateralized by first priority real property mortgages.

Despite the migration of \$11.8 million of special mention loans to the substandard category as of June 30, 2011 from March 31, 2011, substandard loans decreased \$6.7 million and \$5.0 million from \$68.9 million and \$67.2 million at March 31, 2011 and December 31, 2011, respectively, to \$62.2 million at June 30, 2011, due to three loans totaling \$3.8 million and previously classified as substandard being upgraded to pass as of June 30, 2011, and one loan in the amount of \$4.5 million paying off that was previously classified as substandard.

Loans classified as doubtful increased \$6.4 million and \$7.3 million from \$1.1 million and \$130,000 at March 31, 2011 and December 31, 2011, respectively, to \$7.5 million at June 30, 2011. The increases were due primarily to one loan in the amount of \$7.4 million being downgraded from substandard to doubtful in the second quarter of 2011. This loan had been deemed impaired in the fourth quarter 2010 and specifically reserved for. In the three months ended June 30, 2011, a charge-off in the amount of \$836,000 was recorded, with the remaining balance being fully collateralized by a real property mortgage.

Due in part to the decrease in classified loans from quarter to quarter, along with the reduction in outstanding loans at June 30, 2011, the reduction in charge-offs when compared to prior periods, and a decrease in loans 30-89 days past due, we made a determination that the allowance for loan losses was adequate and, as a result, it was not necessary to make any provisions for loan losses in this year s second quarter.

#### **Impaired Loans**

A loan is generally classified as impaired and placed on nonaccrual status when, in management s opinion, the principal or interest will not be collectible in accordance with the contractual terms of the loan agreement. The Company measures and reserves for impairment on a loan-by-loan basis, using either the present value of expected future cash flows discounted at the loan s effective interest rate, or the fair value of the collateral if the loan is collateral dependent.

The following table sets forth information regarding nonaccrual loans and restructured loans, at June 30, 2011 and December 31, 2010:

	June 30, 2011		ember 31, 2010
	(Dollars	in thous	ands)
Impaired loans:			
Nonaccruing loans	\$ 13,014	\$	6,743
Nonaccruing restructured loans	14,289		15,308
Accruing restructured loans	435		1,187
Accruing impaired loans	3,484		8,213
Total impaired loans	\$ 31,222	\$	31,451
Impaired loans less than 90 days delinquent and included in total impaired loans	\$ 6,094	\$	25,856

### 9. Loans and Allowance for Loan Losses (Cont.-)

The table below contains additional information with respect to impaired loans, by portfolio type, for the periods ended June 30, 2011 and December 31, 2010:

	Recorded Investment	Unpaid Principal Balance	Related Allowance <sup>(1)</sup> (Dollars in thousand	Average Recorded Investment	Interest Income Recognized
June 30, 2011					
With no related allowance recorded:					
Commercial loans	\$ 1,508	\$ 1,923	\$	\$ 1,349	\$ 28
Commercial real estate loans owner occupied	7,363	8,200		2,553	
Commercial real estate loans all other	2,476	2,476		337	100
Residential mortgage loans multi-family					
Residential mortgage loans single family	753	760		1,108	
Construction loans				708	
Land development loans	989	989		476	13
Consumer loans				86	
With an allowance recorded:					
Commercial loans	\$ 1,016	\$ 1,041	\$ 1,016	\$ 794	
Commercial real estate loans owner occupied				2,733	
Commercial real estate loans all other	14,289	15,713	1,485	18,037	
Residential mortgage loans multi-family					
Residential mortgage loans single family	643	679	12	531	
Construction loans	2,185	2,215	138	1,477	
Land development loans					
Consumer loans					
Total:					
Commercial loans	\$ 2,524	\$ 2,964	\$ 1,016	\$ 2,143	\$ 28
Commercial real estate loans owner occupied	7,363	8,200		5,286	
Commercial real estate loans all other	16,765	18,189	1,485	18,374	100
Residential mortgage loans multi-family					
Residential mortgage loans single family	1,396	1,439	12	1,639	
Construction loans	2,185	2,215	138	2,185	
Land development loans	989	989		476	13
Consumer loans				86	

#### 9. Loans and Allowance for Loan Losses (Cont.-)

	Unpaid Recorded Principal Investment Balance		 Related Allowance (1)		Average Recorded Investment		erest ome gnized	
December 31, 2010								
With no related allowance recorded:								
Commercial loans	\$	1,752	\$ 3,125	\$	\$	4,202	\$	18
Commercial real estate loans owner occupied		297	960			1,948		
Commercial real estate loans all other		1,349	1,382			3,630		
Residential mortgage loans multi-family						1,525		
Residential mortgage loans single family		1,887	2,134			1,477		14
Construction loans		2,185	2,215			2,992		
Land development loans		439	439			3,782		
Consumer loans		129	238			123		26
With an allowance recorded:								
Commercial loans	\$	284	\$ 787	\$ 141	\$	4,921	\$	
Commercial real estate loans owner occupied						1,150		
Commercial real estate loans all other		22,672	23,978	3,155		13,664		
Residential mortgage loans multi-family								
Residential mortgage loans single family		457	461	128		537		
Construction loans						1,185		
Land development loans						1,071		
Consumer loans						59		
Total:								
Commercial loans	\$	2,036	\$ 3,912	\$ 141	\$	9,123	\$	18
Commercial real estate loans owner occupied		297	960			3,098		
Commercial real estate loans all other		24,021	25,360	3,155		17,294		
Residential mortgage loans multi-family						1,525		
Residential mortgage loans single family		2,344	2,595	128		2,014		14
Construction loans		2,185	2,215			4,177		
Land development loans		439	439			4,853		
Consumer loans		129	238			182		26

<sup>(1)</sup> When the discounted cash flows and collateral value or market price equals or exceeds the recorded investment in the loan, then the loan does not require an allowance. This typically occurs when the impaired loans have been partially charged-off and/or there have been interest payments received and applied to the loan balance.

The allowance for loan losses at June 30, 2011 included \$2.7 million of reserves for \$31.2 million in impaired loans as compared to \$3.4 million of reserves for \$31.5 million of impaired loans at December 31, 2010. At June 30, 2011 and December 31, 2010 there were impaired loans of \$13.1 million and \$5.9 million, respectively, for which no specific reserves were allocated because these loans were sufficiently collateralized. Of the \$13.1 million in impaired loans at June 30, 2011, for which no specific reserves were allocated, \$8.5 million had been deemed impaired in prior quarters.

### 10. Subsequent Events

Effective July 1, 2011 the holders of \$11,555,000 of the Series A Shares voluntarily converted their Series A Shares, at a conversion price of \$7.65, into a total of 1,510,238 shares of our common stock and, with their consent, we issued a total of 328,100 additional shares of common stock as payment in exchange for waiver of their rights to receive the payment in cash of the accrued, but unpaid dividends on those Series A Shares. As a result, dividends ceased to accrue on those Series A Shares effective July 1, 2011 and only \$1,100,000 Series A Shares remain outstanding.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Introduction

Pacific Mercantile Bancorp is a bank holding company (the Company ) which owns all of the stock of Pacific Mercantile Bank (the Bank ), which is a commercial bank that provides a full range of banking services to small and medium-size businesses and to professionals and the general public in Orange, Los Angeles, San Bernardino and San Diego counties, in Southern California. Substantially all of our operations are conducted and substantially all of our assets are owned by the Bank, which accounts for substantially all of our consolidated revenues, expenses and operating income. For ease of reference we will sometimes refer to the Company as we, us or our.

The following discussion presents information about (i) our consolidated results of operations for the three and six months ended June 30, 2011 and comparisons of those results with the results of operations for the corresponding three and six month periods of 2010, and (ii) our consolidated financial condition, liquidity and capital resources at June 30, 2011. The information in the following discussion should be read in conjunction with our interim consolidated financial statements and the notes thereto included elsewhere in this Report.

#### Forward-Looking Information

Statements contained in this Report that are not historical facts or that discuss our expectations, beliefs or views regarding our future operations or future financial performance, or financial or other trends in our business or in the markets in which we operate, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. Often, they include words such as believe, expect, anticipate, intend, plan, estimate, project, forecast or words of similar meaning, or futur conditional verbs such as will, would, should, could, or may. The information contained in such forward-looking statements is based on curr information and on assumptions that we make about future events over which we do not have control. In addition, our business and the markets in which we operate are subject to a number of risks and uncertainties. Such risks and uncertainties, and the occurrence of events in the future that had not been anticipated, could cause our financial condition or actual operating results in the future to differ significantly from our expected financial condition or operating results that are set forth in the forward-looking statements contained in this Report and could, therefore, also affect the price performance of our shares. Certain of those risks and uncertainties are discussed below in this Item 2 of this Report, and in Item 1A, entitled Risk Factors contained in our Annual Report on Form 10-K for our fiscal year ended December 31, 2010 (our 2010 10-K ). Therefore, you are urged to read not only the information contained in this section of this Report, but also the risk factors that are discussed in our 2010 10-K in conjunction with your review of the following discussion and analysis of our results of operations for the three and six months ended, and our financial condition at, June 30, 2011.

Due to those risks and uncertainties, readers are cautioned not to place undue reliance on the forward-looking statements contained in this Report, which speak only as of the date of this Report, or to make predictions about future performance based solely on historical financial performance. We also disclaim any obligation to update forward-looking statements contained in this Report or in our 2010 10-K, except as may otherwise be required by law or Nasdaq rules.

31

#### Overview of Operating Results in the Three and Six Months Ended June 30, 2011 and Recent Developments

The following table provides comparative information with respect to our results of operations for the three and six month periods ended June 30, 2011 and 2010, respectively.

		Three N	Aonth:	s Ended Jun	e 30,	Six Months Ended June 30,						
		2011 nount	A	2010 Amount	2011 vs. 2010 % Change		2011 Amount		2010 Amount	2011 vs. 2010 % Change		
				(Doll	ars in thousands	, except	per share dat	a)				
Interest income	\$	11,457	\$	12,931	(11.4)%	\$	22,918	\$	26,590	(13.8)%		
Interest expense		2,865		4,713	(39.2)%	)	5,720		9,925	(42.4)%		
Net interest income		8,592		8,218	4.6%		17,198		16,665	3.2%		
Provision for loan losses				4,600	N/M				5,800	N/M		
Net interest income after provision for												
loan losses		8,592		3,618	137.5%		17,198		10,865	58.3%		
Noninterest income		1,858		1,705	9.0%		3,216		3,050	5.4%		
Noninterest expense		8,580		8,346	2.8%		16,864		16,713	0.9%		
Income (loss) before income taxes		1,870		(3,023)	161.9%		3,550		(2,798)	226.9%		
Income tax expense		630		8,960	(93.0)%	)	630		9,059	(93.0)%		
Net income (loss)		1,240		(11,983)	110.3%		2,920		(11,857)	124.6%		
Accumulated undeclared dividends on												
Series A Preferred Stock		(316)		(221)	(43.0)%	)	(628)		(429)	(46.4)%		
Net income (loss) allocable to												
common shareholders	\$	924	\$	(12,204)	107.6%	\$	2,292	\$	(12,286)	118.7%		
Net income (loss) per common share												
Basic	\$	0.09	\$	(1.17)	107.7%	\$	0.22	\$	(1.18)	118.6%		
Diluted	\$	0.08	\$	(1.17)	106.8%	\$	0.19	\$	(1.18)	116.1%		
Weighted average number of shares outstanding												
Basic	10,	434,665	1	0,434,665			10,434,665	1	0,434,665			
Diluted	12,	097,476	1	0,434,665			12,103,105	1	0,434,665			

*Pre-Tax Income.* As the above table indicates, our results of operations improved significantly in the three and six months ended June 30, 2011, as compared to the respective corresponding periods of 2010. In the three months ended June 30, 2011, we recorded pre-tax income of \$1.9 million, which represented a \$4.9 million, or 162%, improvement from a pre-tax loss of \$3.0 million in the same three months of 2010. In the six months ended June 30, 2011, we recorded pre-tax income of \$3.6 million, which was a \$6.4 million, or 227%, improvement from a pre-tax loss of \$2.8 million in the same six months of 2010. These improvements were primarily attributable to (i) reductions of \$4.6 million and \$5.8 million, respectively, in the provisions we made for loan losses, and (ii) increases of \$374,000 and \$533,000, or 4.6% and 3.2%, respectively, in net interest income, in the three and six months ended June 30, 2011, as compared to the respective corresponding periods of 2010.

The reductions in the provisions we made for loan losses in the three and six months ended June 30, 2011 were made possible by a \$22.9 million, or 42.7%, decrease in non-performing loans and a reduction in outstanding loans at June 30, 2011 as compared to June 30, 2010. The increases in net interest income in the three and six months ended June 30, 2011 were due to primarily to reductions in interest expense of \$1.8 million and \$4.2 million, or 39% and 42%, respectively, which more than offset decreases of \$1.5 million, or 11%, and \$3.7 million, or 14%, respectively, in interest income.

Net Income. During the three months ended June 30, 2011, we generated net income of \$1.2 million, of which \$924,000, or \$0.08 per diluted share, was allocable to the Company s common shareholders and \$316,000 was allocable to accrued but unpaid dividends on the Company s Series A Preferred Stock (the Series A Shares). By comparison, during the three months ended June 30, 2010, we generated a net loss of \$12 million, of which \$12.2 million, or \$(1.17) per diluted share, was allocable to the Company s common shareholders and \$221,000 was allocable to accrued but unpaid dividends on the Series A Shares.

During the six months ended June 30, 2011, we generated net income of \$2.9 million, of which \$2.3 million, or \$0.19 per diluted share, was allocable to the Company s common shareholders and \$628,000 was allocable to accrued but unpaid dividends on the Series A Preferred Stock. By comparison, during the six months ended June 30, 2010, we generated a net loss of \$11.9 million, of which \$12.3 million, or \$(1.18) per diluted share, was allocable to the Company s common shareholders and \$429,000 was allocable to accrued but unpaid dividends on the Series A Shares.

While the above-described reductions in the provisions for loan losses and the increases in net interest income contributed to these improvements in our net income, the principal factor that led to these improvements was a reduction in income tax expense of approximately \$8.3 million, or nearly 93%, to \$630,000 for both the three and six months ended June 30, 2011, from approximately \$9.0 million in the three and six months ended June 30, 2010. That \$9.0 million provision for income taxes resulted from our establishment, in the second quarter of 2010, of a valuation allowance of \$10.7 million against our net deferred tax asset by means of a \$9.0 million non-cash charge to income tax expense that we recognized due to a determination that it had become more likely, than not, that we would be unable to utilize our deferred tax asset to reduce our income tax expense in future periods. See Critical Accounting Policies below.

The following table indicates the impact that the increase in our net interest income and the improvement in our operating results in the three and six months ended June 30, 2011 had on our net interest margin and the returns on average assets and average equity during those periods, as compared to the same three and six months of 2010:

	Three Months E	nded June 30,	Six Months Ended June 30,			
	2011	2010	2011	2010		
Net interest margin <sup>(1)(2)</sup>	3.51%	2.87%	3.56%	2.92%		
Return on average assets <sup>(1)</sup>	0.49%	(2.04)%	0.58%	(2.01)%		
Return on average shareholders equity)	7.55%	(30.60)%	9.10%	(31.17)%		

- (1) Annualized.
- (2) Net interest income expressed as a percentage of total average interest earning assets.

#### **Recent Developments**

Conversion of Series A Shares into Common Stock. Effective July 1, 2011, the holders of \$11,555,000, out of total of \$12,655,000, of the Company s outstanding Series A Shares (the Series A Shares), voluntarily converted their Series A Shares, at a conversion price of \$7.65 per common share, into a total of 1,510,238 shares of our common stock. At the same time, we issued to those Series A holders a total of 328,100 additional shares of common stock in exchange for the waiver by them of their rights to receive the payment in cash of the unpaid dividends that had accrued on those Series A Shares. As a result of the conversion of those Series A Shares, dividends on those shares ceased to accrue on those Series A Shares as of July 1, 2011 and only \$1,100,000 of the Series A Shares remain outstanding.

#### **Critical Accounting Policies**

Introduction. Our consolidated financial statements are prepared in accordance with generally accepted accounting principles in the United States (GAAP) and general practices in the banking industry. Certain of those accounting policies are considered critical accounting policies, because they require us to make assumptions and judgments regarding circumstances or trends that could affect the carrying values of our material assets, such as, for example, assumptions regarding economic conditions or trends that could impact our ability to fully collect our loans or ultimately realize the carrying values of certain of our other assets, such as securities available for sale and our deferred tax assets. Those assumptions and judgments are necessarily based on current information available to us regarding those economic conditions or trends or other circumstances. If adverse changes were to occur in the events, trends or other circumstances on which our assumptions or judgments had been based, or other unanticipated events were to happen that might affect our operating results, under GAAP it could become necessary for us to reduce the carrying values of the affected assets on our balance sheet. In addition, because reductions in the carrying value of assets are sometime effectuated by or require charges to income, such reductions also may have the effect of reducing our income.

Our critical accounting policies consist of the accounting policies and practices we follow in determining (i) the sufficiency of the allowance we establish for loan losses; (ii) the fair values of our investment securities that we hold for sale, and (iii) the amount of our deferred tax asset, consisting primarily of tax loss carryforwards and tax credits that we believe will be able to use to offset income taxes in future periods. There were no significant changes in the Company s critical accounting policies or their application during the six months ended June 30, 2011, as compared to our critical accounting policies in 2010.

33

Additional information regarding our critical accounting policies is contained in the sections captioned Critical Accounting Policies and Allowance for Loan Losses in Item 7, entitled Management s Discussion and Analysis of Financial Condition and Results of Operations contained in our 2010 10-K and readers of this Report are urged to read that section of the 2010 10-K, which contains a discussion regarding the establishment in the second quarter of 2010 of a \$10.7 million valuation allowance against our deferred tax asset by means of a \$9.0 million non-cash charge to income tax expense.

#### **Results of Operations**

Table of Contents

#### Net Interest Income

One of the principal determinants of a bank s income is its net interest income, which is the difference between (i) the interest that a bank earns on loans, investment securities and other interest-earning assets, on the one hand, and (ii) its interest expense, which consists primarily of the interest it must pay to attract and retain deposits and the interest that it pays on borrowings and other interest-bearing liabilities, on the other hand. As a general rule, all other things being equal, the greater the difference or spread between the amount of our interest income and the amount of our interest expense, the greater will be our net income; whereas, a decline in that difference or spread will generally result in a decline in our net income.

A bank s interest income and interest expense are, in turn, affected by a number of factors, some of which are outside of its control, including national and local economic conditions and the monetary policies of the Federal Reserve Board which affect interest rates, competition in the market place for loans and deposits, and the demand for loans and the ability of borrowers to meet their loan payment obligations. Net interest income, when expressed as a percentage of total average interest earning assets, is a banking organization s net interest margin.

The following table sets forth our interest income, interest expense and net interest income (in thousands of dollars) and our net interest margin for the three and six months ended June 30, 2011 and 2010, respectively:

	Three	Months Ende	ed June 30,	Six Months Ended June 30,					
	Amount 2011	Amount 2010	Percentage Change 2011 vs. 2010	Amount 2011	Amount 2010	Percentage Change 2011 vs. 2010			
Interest income	\$ 11,457	\$ 12,931	(11.4)%	\$ 22,918	\$ 26,590	(13.8)%			
Interest expense	2,865	4,713	(39.2)%	5,720	9,925	(42.4)%			
Net interest income	\$ 8,592	\$ 8,218	4.6%	\$ 17,198	\$ 16,665	3.2%			
Net interest margin	3.51%	2.87%		3.56%	2.92%				

Our net interest income increased by \$374,000, or 4.6%, and \$533,000, or 3.2%, respectively, in the three and six months ended June 30, 2011, as compared to the respective corresponding periods of 2010, due to decreases in interest expense of \$1.8 million, or 39.2%, and \$4.2 million, or 42.4% in interest expense. Those decreases in interest expense more than offset decreases in interest income of \$1.5 million, or 11.4%, and \$3.7 million, or 13.8% in the three and six months ended June 30, 2011, respectively.

The decreases in interest expense were primarily attributable to (i) decreases in market rates of interest, which enabled us to reduce the interest we paid on time deposits and resulted in a lowering of the rates at which we pay interest on our borrowings and (ii) a change in the mix of deposits to a lower proportion of higher cost time deposits, which was primarily attributable to a decision we made not to seek the renewal of some of those deposits upon their expiration.

As indicated in the table above, our net interest margin increased by 64 basis points to 3.51% and 3.56%, respectively, in the three and six months ended June 30, 2011, due primarily to the significant decrease in interest expense in those periods, during which the average interest rate that we paid on interest-bearing liabilities decreased to 1.46% and 1.49%, respectively, from 2.01% and 2.13%, in the same respective periods of 2010.

53

### **Average Balances**

#### Information Regarding Average Assets and Average Liabilities

The following table sets forth information regarding our average balance sheet, yields on interest earning assets, interest expense on interest-bearing liabilities, the interest rate spread and the interest rate margin for the three months ended June 30, 2011 and 2010.

		2011	Three Months Ended June 30,	2010	
	Average Balance	Interest Earned/Paid	Average Average Yield/Rate Balance (Dollars in thousands)	Interest Earned/Paid	Average Yield/Rate
Interest earning assets:			,		
Short-term investments <sup>(1)</sup>	\$ 66,341	\$ 41	0.25% \$ 200,175	\$ 132	0.26%
Securities available for sale and stock <sup>(2)</sup>	170,251	1,125	2.65% 132,745	1,074	3.25%
Loans (3)	744,531	10,291	5.54% 814,009	11,725	5.78%
Total earning assets	981,123	11,457	4.68% 1,146,929	12,931	4.52%
Noninterest earning assets	35,663		38,941	·	
Total Assets	\$ 1,016,786		\$ 1,185,870		
1041715505	Ψ 1,010,700		Ψ 1,105,070		
Interest-bearing liabilities:					
Interest-bearing checking accounts	\$ 25,204	21	0.33% \$ 44,708	89	0.80%
Money market and savings accounts	142,370	337	0.95%	413	1.25%
Certificates of deposit	520,350	2,149	1.66% 639,615	3,617	2.27%
Other borrowings	84,978	227	1.07% 105,458	468	1.78%
Junior subordinated debentures	17,682	131	2.97% 17,682	126	2.86%
Total interest-bearing liabilities	790,584	2,865	1.46% 939,742	4,713	2.01%
Noninterest-bearing liabilities	160,356		167,288		
Tromineress couring manning	100,550		107,200		
Total Liabilities	950,940		1,107,030		
Shareholders equity	65,846		78,840		
Shareners equity	00,010		, 0,0 10		
Total Liabilities and Shareholders Equity	\$ 1,016,786		\$ 1,185,870		
Net interest income		\$ 8,592		\$ 8,218	
Interest rate spread			3.22%		2.51%
Net interest margin			3.51%		2.87%

<sup>(1)</sup> Short-term investments consist of federal funds sold and interest bearing deposits with financial institutions that we maintain at other financial institutions.

<sup>(2)</sup> Stock consists of Federal Home Loan Bank Stock and Federal Reserve Bank Stock.

<sup>(3)</sup> Loans include the average balance of nonaccrual loans.

35

The following table sets forth information regarding our average balance sheet, yields on interest earning assets, interest expense on interest-bearing liabilities, the interest rate spread and the interest rate margin for the six months ended June 30, 2011 and 2010.

	Six Months Ended June 30, 2011				2010	
	Average Balance	Interest Earned/Paid	Average Yield/Rate (Dollars in tho	Average Balance ousands)	Interest Earned/Paid	Average Yield/Rate
Interest earning assets:			(2011151110110	.u.suu.s)		
Short-term investments <sup>(1)</sup>	\$ 54,155	\$ 67	0.25%	\$ 161,699	\$ 242	0.30%
Securities available for sale and stock <sup>(2)</sup>	179,303	2,398	2.70%	167,478	2,658	3.20%
Loans (3)	741,865	20,453	5.56%	823,345	23,690	5.80%
Total earning assets	975,323	22,918	4.74%	1,152,522	26,590	4.65%
Noninterest earning assets	40,955			38,975		
Total Assets	\$ 1,016,278			\$ 1,191,497		
	, , ,					
Interest-bearing liabilities:						
Interest-bearing checking accounts	\$ 26,325	45	0.34%	\$ 42,770	163	0.77%
Money market and savings accounts	140,890	649	0.93%	128,326	808	1.27%
Certificates of deposit	508,862	4,310	1.71%	640,430	7,436	2.34%
Other borrowings	96,740	450	0.94%	112,039	1,267	2.28%
Junior subordinated debentures	17,682	266	3.03%	17,682	251	2.86%
Total interest-bearing liabilities	790,499	5,720	1.49%	941,247	9,925	2.13%
Noninterest-bearing liabilities	161,073			173,612		
Ţ.	,			·		
Total Liabilities	951,572			1,114,859		
Shareholders equity	64,706			76,638		
1 3						
Total Liabilities and Shareholders Equity	\$ 1,016,278			\$ 1,191,497		
Net interest income		\$ 17,198			\$ 16,665	
Interest rate spread			3.25%			2.52%
Net interest margin			3.56%			2.92%

<sup>(1)</sup> Short-term investments consist of federal funds sold and interest bearing deposits with financial institutions that we maintain at other financial institutions.

<sup>(2)</sup> Stock consists of Federal Home Loan Bank Stock and Federal Reserve Bank Stock.

<sup>(3)</sup> Loans include the average balance of nonaccrual loans.

The following table sets forth, in thousands of dollars, the changes in our interest income, including loan fees, and interest expense in the three and six months ended June 30, 2011, as compared to the same respective periods of 2010, and the extent to which those changes were attributable to changes in (i) the volumes of or in the rates of interest earned on interest-earning assets and (ii) the volumes of or the rates of interest paid on our interest-bearing liabilities.

	Jui	ree Months En ne 30, 2011 vs. 2 crease) due to:		Six Months Ended June 30, 2011 vs. 2010 Increase (Decrease) due to:			
	Volume	Rate	Total	Volume	Rate	Total	
Interest income:							
Short term investments <sup>(1)</sup>	\$ (84)	\$ (7)	\$ (91)	\$ (139)	\$ (36)	\$ (175)	
Securities available for sale and stock <sup>(2)</sup>	270	(219)	51	179	(439)	(260)	
Loans	(973)	(461)	(1,434)	(2,275)	(962)	(3,237)	
Total earning assets	(787)	(687)	(1,474)	(2,235)	(1,437)	(3,672)	
Interest expense							
Interest bearing checking accounts	(29)	(39)	(68)	(48)	(70)	(118)	
Money market and savings accounts	30	(106)	(76)	73	(232)	(159)	
Certificates of deposit	(600)	(868)	(1,468)	(1,349)	(1,777)	(3,126)	
Borrowings	(79)	(162)	(241)	(154)	(663)	(817)	
Junior subordinated debentures		5	5		15	15	
Total interest bearing liabilities	(678)	(1,170)	(1,848)	(1,478)	(2,727)	(4,205)	
	(0,0)	(-,110)	(=,0.0)	(-,)	(=,,,_,)	( -,200)	
Net interest income	\$ (109)	\$ 483	\$ 374	\$ (757)	\$ 1,290	\$ 533	

<sup>(1)</sup> Short-term investments consist of federal funds sold and interest bearing deposits with financial institutions.

<sup>(2)</sup> Stock consists of Federal Home Loan Bank Stock and Federal Reserve Bank Stock.

#### **Provision for Loan Losses**

Like virtually all banks and other financial institutions, we follow the practice of maintaining reserves to provide for possible loan losses that occur from time to time as an incidental part of the banking business. When it is determined that the payment in full of a loan has become unlikely, the carrying value of the loan is reduced ( written down ) to what management believes is its realizable value or, if it is determined that a loan no longer has any realizable value, the carrying value of the loan is written off in its entirety (a loan charge-off). Loan charge-offs and write-downs are charged against those reserves (which are commonly referred to as the Allowance for Loan Losses or the ALL). The amount of the ALL is increased periodically (i) to replenish the ALL after it has been reduced due to loan write-downs and charge-offs, (ii) to reflect increases in the volume of outstanding loans, and (iii) to take account of changes in the risk of potential loan losses due to a deterioration in the condition of borrowers or in the value of property securing non performing loans or adverse changes in economic conditions. See Financial Condition Nonperforming Loans and the Allowance for Loan Losses below in this Item 2. Increases in the ALL are made through a charge, recorded as an expense in the statement of operations, referred to as the provision for loan losses. Recoveries of loans previously charged-off are added back to the ALL and, therefore, have the effect of increasing the ALL and reducing the amount of the provision that might otherwise have had to be made to replenish or increase the ALL.

We employ economic models that are based on bank regulatory guidelines, industry standards and our own historical loan loss experience, as well as a number of more subjective qualitative factors, to determine both the sufficiency of the ALL and the amount of the provisions that need to be made for potential loan losses. However, those determinations involve judgments and assumptions about trends in current economic conditions and other events that can affect the ability of borrowers to meet their loan obligations to us and a weighting among the quantitative and qualitative factors we consider in determining the amount of the ALL. Moreover, the duration and anticipated effects of prevailing economic conditions or trends can be uncertain and can be affected by number of risks and circumstances that are outside of our ability to control. See the discussion below in this Item 2 under the caption Financial Condition Nonperforming Loans and the Allowance for Loan Losses . If changes in economic or market conditions or unexpected subsequent events were to occur, or if changes were made to bank regulatory guidelines or industry standards that are used to assess the sufficiency of the ALL, it could become necessary for us to record additional, and possibly significant, charges to increase the allowance for loan losses, which would have the effect of reducing our income or causing us to incur losses.

In addition, the FRB and the DFI, as an integral part of their examination processes, periodically review the adequacy of our ALL. These agencies may require us to make additional provisions for possible loan losses, over and above the provisions that we have already made, the effect of which would be to reduce our income or increase any losses we might incur.

Due primarily to a reduction in outstanding loans at June 30, 2011 as compared to June 30, 2010, and reductions in classified loans and loan charge-offs during the three and six months ended June 30, 2011 when compared to prior periods, we made a determination that the allowance for loan losses was adequate and, as a result, it was not necessary to make any provisions for loan losses in the three and six months ended June 30, 2011.

By comparison, we recorded net loan charge-offs of \$2.2 million and \$2.8 million, respectively, and made provisions for loan losses totaling \$4.6 million and \$5.8 million, respectively, in the three and six months ended June 30, 2010. Even though we did not make any provisions for loan losses during the three and six months ended June 30, 2011, the allowance for loan losses at June 30, 2011 totaled nearly \$17.4 million, or 2.42% of the loans then outstanding, as compared to \$18.1 million, or 2.44% of the loans outstanding at December 31, 2010 and \$23.3 million, or 3.00% of the loans outstanding at June 30, 2010.

38

#### Noninterest Income

The following table identifies the components of and the percentage changes in noninterest income in the three and six months ended June 30, 2011, as compared to the same period of 2010:

		e Months End	ed June 30, Percent Change		Months Ende	d June 30, Percent Change	
	Amounts 2011 2010		2011 vs. 2010	2011	2010	2011 vs. 2010	
			(Dollars in t	nousands)			
Total other-than-temporary impairment of securities	\$ 54	\$ (1,912)	(102.8)%	\$ 95	\$ (1,912)	(105.0)%	
Less: Portion of other-than-temporary impairment							
losses recognized in other comprehensive loss	117	(1,712)	(106.8)%	210	(1,678)	(112.5)%	
·						, ,	
Net impairment loss recognized in earnings	(63)	(200)	(68.5)%	(115)	(234)	(50.9)%	
Service fees on deposits and other banking services	251	313	(19.8)%	524	652	(19.6)%	
Mortgage banking (including net gains on sales of loans							
held for sale)	1,328	1,061	25.2%	2,167	1,630	32.9%	
Net gains on sale of securities available for sale	29	198	(85.4)%	40	403	(90.1)%	
Net gain (loss) on sale of other real estate owned	99	(59)	N/M	206	(59)	N/M	
Other	214	392	(45.4)%	394	658	(40.1)%	
			` ,			, ,	
Total noninterest income	\$ 1,858	\$ 1,705	9.0%	\$ 3,216	\$ 3,050	5.4%	

As the table above indicates, the increase in noninterest income in the three and six months ended June 30, 2011, as compared to the same period in 2010, was primarily attributable to (i) \$267,000 and \$537,000, or 25.2% and 32.9% respectively, increases in income generated by our mortgage banking division, (ii) \$137,000 and \$119,000, or 68.5% and 50.9% respectively, reductions in impairment losses recognized in earnings, and (iii) \$158,000 and \$265,000 increases in net gains on sale of other real estate owned, all of which was partially offset by \$169,000 and \$363,000, or 85.4% and 90.1%, respectively, reductions in net gains on sale of securities available for sale.

39

#### Noninterest Expense

The following table compares the amounts of the principal components of noninterest expense in the three and six months ended June 30, 2011 and 2010.

		Months Encounts	ded June 30, Percent Change 2011 vs.	Six M Amo	June 30, Percent Change 2011 vs.	
	2011	2010	2010	2011	2010	2010
			(Dollars in	thousands)		
Salaries and employee benefits	\$ 4,008	\$3,707	8.1%	\$ 7,985	\$ 8,044	(0.7)%
Occupancy	637	666	(4.4)%	1,267	1,347	(5.9)%
Equipment and depreciation	358	302	18.5%	715	657	8.8%
Data processing	168	178	(5.6)%	331	358	(7.5)%
Customer expense	61	79	(22.8)%	126	180	(30.0)%
FDIC expense	380	808	(53.0)%	1,182	1,266	(6.6)%
Other real estate owned expense	822	557	47.6%	1,196	891	34.2%
Professional fees	1,081	1,067	1.3%	2,042	1,980	3.1%
Other operating expense <sup>(1)</sup>	1,065	982	8.5%	2,020	1,990	1.5%
Total noninterest expense	\$ 8,580	\$8,346	2.8%	\$ 16,864	\$ 16,713	0.9%

(1) Other operating expenses primarily consist of telephone, advertising, and investor relations, promotional, business development, and regulatory expenses, insurance premiums and correspondent bank fees.

In the three months ended June 30, 2011, noninterest expense increased by \$234,000, or 2.8%, as compared to the same three months of 2010. That increase was primarily attributable to (i) a \$301,000, or 8.1%, increase in salaries and employee benefits, and (ii) a \$265,000, or 47.6%, increase in the carrying costs of other real estate owned which were substantially, although not entirely, offset by a \$428,000, or 53%, decrease in FDIC insurance premiums.

In the six months ended June 30, 2011, noninterest expense increased by \$151,000, or 0.9%, as compared to the same six months of 2010, primarily as a result of a \$305,000, or 34.2%, increase in other real estate owned expenses.

The increases in the carrying costs of other real estate owned in the three and six months ended June 30, 2011 were primarily due to a \$5.3 million, or 26.9%, increase in OREO from \$19.7 million at June 30, 2010 to \$25.0 million at June 30, 2011. The declines in FDIC insurance premiums were attributable to new regulations issued by the FDIC, implementing revisions to the assessment system mandated by the Financial Reform Act, which became effective on April 1, 2011. The final rule changed the assessment base for insured depository institutions and effectively reduced our FDIC insurance premiums.

A measure of our ability to control noninterest expense is our efficiency ratio, which is the ratio of noninterest expense to net revenue (net interest income plus noninterest income). As a general rule, a lower efficiency ratio indicates an ability to generate increased revenue without a commensurate increase in the staffing and equipment and third party services and, therefore, would be indicative of greater operational efficiencies. For the three and six months ended June 30, 2011, our efficiency ratios improved to 82.1% and 82.6% from 84.1% and 84.8%, respectively, in the corresponding three and six month periods of 2010.

#### Income Tax Expense

We have recorded income tax expense of approximately \$630,000 for the three and six months ended June 30, 2011. Our deferred tax asset consists of approximately \$1.5 million of federal net operating loss carryforward ( NOL ) and \$2.5 million of California NOL. California has suspended its NOL carryforward indefinitely at this time. Therefore, we are recording California state income tax expense without being able to realize any benefit from the California NOL carryforward. We are recognizing the benefit related to our federal NOL carryforward, but since our projected 2011 income exceeds the amount needed to utilize the full amount of our federal NOL, we are recording income tax expense based on our income projections for 2011. The recognition of the federal NOL has resulted in a reduction of our annual effective income tax rate from the

combined federal and state statutory rate of approximately 41% down to approximately 17.5%.

Although we incurred pre-tax losses of \$3.0 million in the second quarter of 2010, we recorded a non-cash charge of \$9.0 million to income tax expense in that quarter in order to increase the valuation allowance against our net deferred tax asset to \$10.7 million, based on an assessment that it had become more likely, than not, that we would be unable to utilize our remaining tax benefits comprising our deferred tax asset prior to their expiration.

40

#### **Table of Contents**

#### **Asset/Liability Management**

The primary objective of asset/liability management is to reduce our exposure to interest rate fluctuations, which can affect our net interest margins and, therefore, our net interest income and net earnings. We seek to achieve this objective by matching interest rate sensitive assets and liabilities, and maintaining the maturities of and repricing these assets and liabilities in response to the changes in the interest rate environment. Generally, if rate sensitive assets exceed rate sensitive liabilities, net interest income will be positively impacted during a rising interest rate environment and negatively impacted during a declining interest rate environment. When rate sensitive liabilities exceed rate sensitive assets, net interest income generally will be positively impacted during a declining interest rate environment and negatively impacted during a rising interest rate environment. However, interest rates for different asset and liability products offered by depository institutions respond differently to changes in the interest rate environment. As a result, the relationship or gap between interest sensitive assets and interest sensitive liabilities is only a general indicator of interest rate sensitivity and how our net interest income might be affected by changing rates of interest.

For example, rates on certain assets or liabilities typically lag behind changes in market rates of interest. Additionally, prepayments of loans and securities available for sale, and early withdrawals of certificates of deposit, can cause the interest sensitivities to vary.

41

The table below sets forth information concerning our rate sensitive assets and liabilities at June 30, 2011. The assets and liabilities are classified by the earlier of maturity or repricing dates in accordance with their contractual terms. As described above, certain shortcomings are inherent in the method of analysis presented in this table.

	Three Months or Less	Over Three Through Twelve Months	Over One Year Through Five Years (Dollars in t	Over Five Years housands)	Non- Interest- Bearing	Total
Assets			`	,		
Interest-bearing time deposits in other						
financial institutions	\$ 1,225	\$ 144	\$ 249	\$	\$	\$ 1,618
Investment in unconsolidated trust subsidiaries				682		682
Securities available for sale	13,241	19,662	58,450	42,828		134,181
Federal Reserve Bank and Federal Home Loan Bank						
stock	11,878					11,878
Interest bearing deposits with financial institutions	66,513					66,513
Loans held for sale, at fair value	20,620					20,620
Loans, gross	278,960	80,100	284,786	74,561		718,407
Noninterest earning assets, net	,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , ,	34,005	34,005
- 10					2 1,002	2 1,0 02
Total assets	\$ 392,437	\$ 99,906	\$ 343,485	\$ 118,071	\$ 34,005	\$ 987,904
Liabilities and Shareholders Equity						
Noninterest-bearing deposits	\$	\$	\$	\$	\$ 149,863	\$ 149,863
Interest-bearing deposits <sup>(1)(2)</sup>	241,899	364,281	86,551		, ,,,,,,,	692,731
Borrowings	,,,,,,,	29,000	24,000			53,000
Junior subordinated debentures	17,527	,	ĺ			17,527
Other liabilities	. ,-				6,759	6,759
Shareholders equity					68,024	68,024
Shareholders equity					00,02	00,02.
Total liabilities and shareholders equity	\$ 259,426	\$ 393,281	\$ 110,551	\$	\$ 224,646	\$ 987,904
Interest rate sensitivity gap	\$ 133,011	\$ (293,375)	\$ 232,934	\$ 118,071	\$ (190,641)	\$
7 8 1	,		,	,		
Cumulative interest rate sensitivity gap	\$ 133,011	\$ (160,364)	\$ 72,570	\$ 190,641	\$	\$
Cumulative % of rate sensitive assets in maturity period	40%	50%	85%	97%	100%	
Rate sensitive assets to rate sensitive liabilities and shareholders equity	151%	25%	311%	N/A	15%	
Cumulative ratio	151%	75%	110%	125%	100%	

<sup>(1)</sup> Excludes savings accounts that we maintain at the Bank totaling \$4.4 million.

<sup>(2)</sup> Excludes a \$250,000 certificate of deposit issued to us by the Bank, which matures January 2012.

At June 30, 2011, our rate sensitive balance sheet was shown to be in a negative twelve-month gap position. This would imply that our net interest margin would decrease in the short-term if interest rates were to rise and would increase in the short-term if interest rates were to fall. However, as noted above, the extent to which our net interest margin will be impacted by changes in prevailing interests rates will depend on a number of factors, including how quickly rate sensitive assets and liabilities react to interest rate changes, the mix of our interest earning assets (loans versus other lower yielding interest earning assets, such as securities or federal funds sold) and the mix of our interest bearing deposits

(between, for example, lower interest core deposits and higher cost time certificates of deposit) and our other interest-bearing liabilities.

42

#### **Financial Condition**

#### Assets

Our consolidated assets totaled \$988 million at June 30, 2011, which represents a \$28 million decrease from our total consolidated assets of \$1.016 billion at December 31, 2010.

The following table sets forth the composition of our interest-earning assets (in thousands of dollars) at:

	June 30, 2011	December 2010	,
Interest-bearing deposits with financial institutions <sup>(1)</sup>	\$ 77,094	\$ 32	,678
Interest-bearing time deposits with financial institutions	1,618	2	,078
Federal Reserve Bank and Federal Home Loan Bank Stock, at cost	11,878	12	,820
Securities available for sale, at fair value	134,181	178	,301
Loans held for sale, at lower of cost or market	20,620	12	,469
Loans (net of allowances of \$17,383 and \$18,101, respectively)	701,024	722	,210

# (1) Includes interest-earning balances maintained at the Federal Reserve Bank of San Francisco.

#### Loans Held for Sale

We commenced a new mortgage banking business during the second quarter of 2009 to originate, primarily in Southern California, residential real estate mortgage loans that qualify for resale into the secondary mortgage markets. Our mortgage originations have been primarily for the financing of purchases of residential property and, to a lesser extent, refinancing of existing residential mortgage loans. In addition to conventional mortgage loans, we offer loan programs for low to moderate income families that qualify for mortgage assistance, such as the FHLB s Wish Program, Homepath-financing on FNMA repossessed homes, and Southern California Home Financing Authority and various mortgage assistance programs in counties and cities within our branch network. As a general rule, most of the residential mortgage loans that we originate are sold in the secondary mortgage market within a period of 3 to 14 days following their origination. The following table reflects the quarterly activity, in thousands of dollars, of our mortgage loan operations.

	Three Mon	Six Months Ended		
	March 31, 2011	June 30, 2011	•	June 30, 2011
Single family mortgage loans funded	\$ 56,804	\$81,741	\$	138,545
Single family mortgage loan sales	49,164	72,597		121,761
Loans held for sale, at lower of cost or market	19,260	20,620		N/A

#### Loans

The following table sets forth the composition, by loan category, of our loan portfolio at June 30, 2011 and December 31, 2010, respectively:

	June 30,	2011	December 31, 2010		
	Amount	Percent	Amount	Percent	
Commercial loans	¢ 107 572	(Dollars in t		20.50	
	\$ 196,563	27.4%	\$ 218,690	29.5%	
Commercial real estate loans owner occupied	181,264	25.2%	178,085	24.0%	
Commercial real estate loans all other	138,528	19.3%	136,505	18.4%	
Residential mortgage loans multi-family	79,358	11.0%	84,553	11.4%	
Residential mortgage loans single-family	74,373	10.3%	72,442	9.8%	
Construction loans	2,185	0.3%	3,048	0.5%	
Land development loans	26,464	3.7%	29,667	4.0%	
Consumer loans	20,460	2.8%	18,017	2.4%	
Gross loans	719,195	100.0%	741,007	100.0%	
Deferred fee (income) costs, net	(788)		(696)		
Allowance for loan losses	(17,383)		(18,101)		
	` '				
Loans, net	\$ 701,024		\$ 722,210		

Commercial loans are loans to businesses to finance capital purchases or improvements, or to provide cash flow for operations. Commercial real estate and residential mortgage loans are loans secured by trust deeds on real property, including commercial property and single family and multi-family residences. Construction and land development loans are interim loans to finance specific construction projects. Consumer loans consist primarily of installment loans to consumers.

The following table sets forth the maturity distribution of our loan portfolio (excluding consumer and residential mortgage loans) at June 30, 2011:

		June 30, 2011 Over One				
	One Year or Less	Year through Five Years (Dollars in t	Over Five Years housands)	Total		
Real estate and construction loans <sup>(1)</sup>						
Floating rate	\$ 55,886	\$ 96,123	\$ 2,587	\$ 154,596		
Fixed rate	34,232	86,231	73,382	193,845		
Commercial loans						
Floating rate	12,708	1,088		13,796		
Fixed rate	112,267	52,169	18,331	182,767		
Total	\$ 215,093	\$ 235,611	\$ 94,300	\$ 545,004		

<sup>(1)</sup> Does not include mortgage loans on single and multi-family residences and consumer loans, which totaled \$153.7 million and \$20.5 million, respectively, at June 30, 2011.

Loans held for sale are carried at the lower of cost or estimated fair value in the aggregate. Net unrealized losses on loans held for sale, if any, would be recognized through a valuation allowance established by a charge to income. As of June 30, 2011, loans held for sale included \$10.7 million of loans with interest rate lock commitments providing a hedge to interest rates and \$9.8 million of loans pending investor commitments.

Non-Performing Loans, Other Non-Performing Assets and Allowance for Loan Losses

Nonperforming Loans and Other Nonperforming Assets. Non-performing loans consist of (i) loans on non-accrual status because we have ceased accruing interest on those loans, including restructured loans with respect to which there has not been a history of past performance on debt service in accordance with the contractual terms of those loans, and (ii) loans 90 days or more past due and still accruing interest.

Non-performing assets consist primarily of non-performing loans and real properties that have been acquired by foreclosure or similar means and which we intend to offer for sale (OREO). Loans are placed on non-accrual status when, in the opinion of management, the full and timely collection of

44

principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and the loan is in the process of collection. However, in certain instances, we may place a particular loan on non-accrual status earlier, depending upon the individual circumstances involved in loan s delinquency. When a loan is placed on non-accrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of unpaid amounts on such a loan are applied to reduce principal when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Non-accrual loans may be restored to accrual status if and when principal and interest become current and full repayment is expected. Interest income is recognized on the accrual basis for impaired loans not meeting the criteria for non-accrual.

The following table sets forth information regarding our nonperforming assets, as well as restructured loans, at June 30, 2011 and December 31, 2010:

	At June 30, 2011 (Dolla:	At Dece rs in thousan	mber 31, 2010
Nonaccrual loans:	(= 3		
Commercial loans	\$ 1,516	\$	1,800
Commercial real estate	21,652		16,105
Residential real estate	1,396		1,832
Construction and land development	2,739		2,185
Consumer loans			129
Total nonaccrual loans	\$ 27,303	\$	22,051
Loans past due 90 days and still accruing:			
Commercial loans	\$ 1,007	\$	250
Commercial real estate	2,477		
Total loans past due 90 days and still accruing	\$ 3,484	\$	250
Other real estate owned (OREO):			
Commercial loans	\$ 3,739	\$	3,989
Commercial real estate	6,091		4,900
Residential real estate	171		7,093
Construction and land development	15,011		17,188
Total other real estate owned	\$ 25,012	\$	33,170
Other nonperforming assets:			
Other assets owned	\$ 129	\$	
Asset backed security	492		372
Total other nonperforming assets	\$ 621	\$	372
Total nonperforming assets	\$ 56,420	\$	55,843
Restructured loans:			
Accruing loans	\$ 435	\$	1,187
Nonaccruing loans (included in nonaccrual loans above)	14,289		15,308
Total restructured loans	\$ 14,724	\$	16,495

As the table above indicates, non-performing loans increased \$8.7 million, or 39.6%, primarily as a result of a \$7.4 million loan becoming more than 90-days past due during the second quarter of 2011. However, that increase was substantially offset by a \$8.2 million, or 24.6%, decrease in

other real estate owned as a result of our disposal of OREO properties acquired by or in lieu of foreclosure, on which we recognized gains of \$99,000 and \$206,000, respectively, in the three and six months ended June 30, 2011. As a result of these two factors, our nonperforming assets increased by \$577,000, or 1.5%, to \$56.4 million at June 30, 2011, as compared to \$55.8 million at December 31, 2010.

We have allocated specific reserves within the allowance for loan losses to provide for losses we may incur on the loans that were classified as nonaccrual loans, and we have established specific reserves on the real properties classified as other real estate owned.

Information Regarding Impaired Loans. At June 30, 2011, there were \$31.2 million of loans deemed impaired as compared to \$31.5 million at December 31, 2010. We had an average investment in impaired loans for the period ended June 30, 2011 of \$29.7 million as compared to an investment in impaired loans of \$44.3 million for the year ended December 31, 2010. The interest that would have been earned during the three and six months ended June 30, 2011 had the impaired loans in nonaccrual remained current in accordance with their original terms was \$369,000 and \$709,000, respectively.

The following table sets forth the amount of impaired loans for which there is a related allowance for loan losses determined in accordance with ASC 310-10 and the amount of that allowance and the amount of impaired loans for which there is no allowance for loan losses, at June 30, 2011 and December 31, 2010:

		June 30, 2011				December 31, 2010		
Impaired Loans	Loans		erves for an Losses	% of Reserves to Loans (Dollars in t	Loans housands)		erves for an Losses	% of Reserves to Loans
Impaired loans with reserves	\$ 18,133	\$	2,651	14.6%	\$ 25,598	\$	3,424	13.4%
Impaired loans without reserves	13,089				5,853			
Total impaired loans	\$ 31,222	\$	2,651	8.5%	\$ 31,451	\$	3,424	10.9%

Allowance for Loan Losses. The allowance for loan losses (the Allowance ) was \$17.4 million, and 2.42% of loans outstanding, at June 30, 2011, as compared to \$18.1 million, and 2.44% of loans outstanding, at December 31, 2010.

The adequacy of the Allowance is determined through periodic evaluations of the loan portfolio and other factors that can reasonably be expected to affect the ability of borrowers to meet their loan obligations. Those factors are inherently subjective as the process for determining the adequacy of the Allowance involves some significant estimates and assumptions about such matters as (i) the amounts and timing of expected future cash flows of borrowers, (ii) the fair value of the collateral securing non-performing loans, (iii) estimates of losses that the Bank may incur on non-performing loans, which are determined on the basis of historical loss experience, industry loss factors and bank regulatory guidelines, and (iv) various qualitative factors. Those factors are subject to changes in economic and other conditions and changes in regulatory guidelines or circumstances over which we have no control. As a result, the amount of the Allowance may prove in the future to be insufficient to cover all of the loan losses we might incur in the future and, therefore, it may become necessary for us to increase the Allowance from time to time to maintain its adequacy.

The allowance for loan losses is first determined by analyzing all classified loans (Substandard and Doubtful) on non-accrual for loss exposure and establishing specific reserves as needed. ASC 310-10 defines loan impairment as the existence of uncertainty concerning collection of all principal and interest per the contractual terms of a loan. For collateral dependent loans, impairment is typically measured by comparing the loan amount to the fair value of collateral, less closing costs to sell, with a specific reserve established for the shortfall amount. Other methods can be used in estimating impairment (market price or present value of expected future cash flows discounted at the loan s original interest rate).

On a quarterly basis, we utilize a classification migration model and individual loan review analysis tools as starting points for determining the adequacy of the allowance for the homogenous pools of loans that are not subject to specific reserve allocations. Our loss migration analysis tracks a certain number of quarters of loan loss history and industry loss factors to determine historical losses by classification category for each loan type, except certain consumer loans. These calculated loss factors are then applied to outstanding loan balances for all loans on accrual designated as Pass, Special Mention, and Substandard or Doubtful ( classified loans or classification categories ).

In determining whether and the extent to which we will make adjustments to our loan loss migration model for purposes of determining the Allowance, we also consider a number of qualitative factors that can affect the performance and the collectability of the loans in our loan portfolio. Such qualitative factors include:

The effects of changes that we may make in our loan policies or underwriting standards on the quality of the loans and the risks in our loan portfolios;

46

#### **Table of Contents**

Trends and changes in local, regional and national economic conditions, as well as changes in industry specific conditions, and any other reasonably foreseeable events that could affect the performance or the collectability of the loans in our loan portfolios;

Material changes that may occur in the mix or in the volume of the loans in our loan portfolios that could alter, whether positively or negatively, the risk profile of those portfolios;

Changes in management or loan personnel or other circumstances that could, either positively or negatively, impact the application of our loan underwriting standards, the monitoring of nonperforming loans or our loan collection efforts;

Changes in the concentration of risk in the loan portfolio; and

External factors that, in addition to economic conditions, can affect the ability of borrowers to meet their loan obligations, such as fires, earthquakes and terrorist attacks.

Determining the effects that these qualitative factors may have on the performance of our loan portfolio requires numerous judgments, assumptions and estimates about conditions, trends and events which may subsequently prove to have been incorrect due to circumstances outside of our control. Moreover, the effects of qualitative factors such as these on the performance of our loan portfolio are often difficult to quantify. As a result, we may sustain loan losses in any particular period that are sizable in relation to the Allowance or that may even exceed the Allowance.

47

The following table compares the total amount of loans outstanding, and the allowance for loan losses, by loan category, in each case, in thousands of dollars, and certain related ratios, as of June 30, 2011 and December 31, 2010.

	Im	ne 30, 2011	Decem	nber 31, 2010	Increase (Decrease) December 31, 2010 to June 30, 2011
Commercial loans	\$ \$	196,563	\$	218,690	\$(22,127)
Loans impaired (1)	\$	2,524	\$	2,036	\$488
Loans 90 days past due	\$	1,328	\$	1,784	\$(456)
Loans 30 days past due  Loans 30 days past due	\$	1,320	\$	1,406	\$(1,406)
Allowance for loan losses	Ф		Ф	1,400	\$(1,400)
General component	\$	9,125	\$	9,876	\$(751)
Specific component <sup>(1)</sup>	\$ \$	1,016	\$	141	\$875
Specific components	φ	1,010	Φ	141	φ0 <i>13</i>
T-t-l -ll	¢	10 141	¢	10.017	\$124
Total allowance	\$	10,141 5.16%	\$	4.58%	\$124
Ratio of allowance to loan category	Φ		ф		0.58%
Real estate loans:	\$	399,150	\$	399,143	\$7
Loans impaired <sup>(1)</sup>	\$	24,128	\$	24,021 1,111	\$107
Loans 90 days past due	\$ \$	19,748	\$		\$18,637
Loans 30 days past due Allowance for loan losses	Þ		\$	10,197	\$(10,197)
	¢	4.022	¢	2 106	¢026
General component	\$	4,032	\$	3,196	\$836
Specific component <sup>(1)</sup>	\$	1,485	\$	3,155	\$(1,670)
Total allowance	\$	5,517	\$	6,351	\$(834)
Ratio of allowance to loan category		1.38%		1.59%	(0.21)%
Construction loans and land development	\$	28,649	\$	32,715	\$(4,066)
Loans impaired <sup>(1)</sup>	\$	3,174	\$	2,624	\$550
Loans 90 days past due	\$	2,739	\$	2,185	\$554
Loans 30 days past due	\$	435	\$		\$435
Allowance for loan losses					
General component	\$	692	\$	830	\$(138)
Specific component <sup>(1)</sup>	\$	138	\$		\$138
Total allowance	\$	830	\$	830	\$
Ratio of allowance to loan category		2.90%		2.54%	0.36%
Consumer loans and family mortgages	\$	94,833	\$	90,459	\$4,374
Loans impaired <sup>(1)</sup>	\$	1,396	\$	2,473	\$(1,077)
Loans 90 days past due	\$	1,314	\$	765	\$549
Loans 30 days past due	\$	347	\$	432	\$(85)
Allowance for loan losses					
General component	\$	883	\$	775	\$108
Specific component <sup>(1)</sup>	\$	12	\$	128	\$(116)
Total allowance	\$	895	\$	903	\$(8)
Ratio of allowance to loan category		0.94%		1.00%	(0.05)%
Total loans outstanding	\$	719,195	\$	741,007	\$(21,812)
Loans impaired <sup>(1)</sup>	\$	31,222	\$	31,154	\$68
Loans 90 days past due	\$	25,129	\$	5,845	\$19,284
Loans 30 days past due	\$	782	\$	12,035	\$(11,253)
Allowance for loan losses					
General component	\$	14,732	\$	14,677	\$55
Specific component <sup>(1)</sup>	\$	2,651	\$	3,424	\$(773)
Total allowance	\$	17,383	\$	18,101	\$(718)

Ratio of allowance to total loans outstanding

2.42%

2.44%

(0.03)%

(1) Amounts in impaired loans and in specific components include nonperforming delinquent loans.

48

The Company classifies its loan portfolios using internal credit quality ratings. The following table provides a summary of loans by portfolio type and the Company s internal credit quality ratings as of June 30, 2011 and December 31, 2010.

	June 30, 2011		eember 31, 2010 s in thousands)		icrease ecrease)
Pass:					
Commercial loans	\$ 173,129	\$	187,054	\$	(13,925)
Commercial real estate loans owner occupied	154,695		162,330		(7,635)
Commercial real estate loans all other	113,077		112,093		984
Residential mortgage loans multi family	75,163		81,482		(6,319)
Residential mortgage loans single family	72,581		70,171		2,410
Construction loans	,		863		(863)
Land development loans	5,293		24,028		(18,735)
Consumer loans	20,460		17,847		2,613
	_0,100		- 1,0 11		_,===
Total pass loans	\$ 614,398	\$	655,868	\$	(41,470)
Special Mention:					
Commercial loans	\$ 2,621	\$	9,748	\$	(7,127)
Commercial real estate loans owner occupied	12,208		456		11,752
Commercial real estate loans all other	2,587				2,587
Residential mortgage loans multi family	4,195		1,974		2,221
Residential mortgage loans single family	,		<b>,</b>		,
Construction loans					
Land development loans	13,523		5,639		7,884
Consumer loans	10,020		41		(41)
Consumer round					(11)
Total special mention loans	\$ 35,134	\$	17,858	\$	17,276
Substandard:					
Commercial loans	\$ 20,725	\$	21,887	\$	(1,162)
Commercial real estate loans owner occupied	6,998	Ψ	15,299	Ť	(8,301)
Commercial real estate loans all other	22,864		24,412		(1,548)
Residential mortgage loans multi family	22,00.		1,097		(1,097)
Residential mortgage loans single family	1,792		2,271		(479)
Construction loans	2,185		2,185		(17)
Land development loans	7,648		2,103		7,648
Consumer loans	7,010				7,010
Consumer toans					
Total substandard loans	\$ 62,212	\$	67,151	\$	(4,939)
Doubtful:					
Commercial loans	\$ 88	\$	1	\$	87
Commercial real estate loans owner occupied	7,363	Ψ	•	Ψ	7,363
Commercial real estate loans all other	7,505				7,505
Residential mortgage loans multi family					
Residential mortgage loans single family					
Construction loans					
Land development loans					
Consumer loans			129		(129)
CONSUMO 10408			129		(129)
Total doubtful loans	\$ 7,451	\$	130	\$	7,321

## **Total Outstanding Loans, gross:**

\$ 719,195 \$ 741,007 \$ (21,812)

As the above table indicates, the Company s total loans approximated \$719 million at June 30, 2011, down from \$741 million at December 31, 2010. The disaggregation of the portfolio by risk rating in the table above reflects the following changes between December 31, 2010 and June 30, 2011:

Loans rated pass were \$614 million at June 30, 2011, down from \$656 million, due primarily to the decline in total loans outstanding and a migration of loans into the special mention risk rating;

49

Loans in the special mention category increased approximately \$17 million as of June 30, 2011 when compared to December 30, 2010. However, special mention loans decreased \$14.7 million when compared to the first quarter of 2011, to \$35.1 million at June 30, 2011 from \$49.8 million at March 31, 2011, due in large part to \$11.8 million of loans classified as special mention at March 31, 2011, being downgraded to substandard at June 30, 2011;

Loans classified as substandard decreased \$6.7 million and \$5.0 million from \$68.9 million and \$67.2 million at March 31, 2011 and December 31, 2011, respectively, to \$62.2 million at June 30, 2011, due to three loans totaling \$3.8 million and previously classified as substandard being upgraded to pass as of June 30, 2011, and one loan in the amount of \$4.5 million paying off that was previously classified as substandard;

Loans classified as doubtful increased \$6.4 million and \$7.3 million from \$1.1 million and \$130,000 at March 31, 2011 and December 31, 2011, respectively, from \$7.5 million at June 30, 2011. The increases were due primarily to one loan in the amount of \$7.4 million being downgraded from substandard to doubtful in the second quarter of 2011.

The \$17.3 million increase in loans rated Special Mention during the first six months of 2011 was attributable primarily to one or more identified emerging weaknesses in the financial condition of the borrowers or in their secondary sources of repayment. The incremental reserves required to support the increased risk attributable to the increase in Special Mention loans was offset by a reduction in reserves made possible by the \$21.8 million net decline in total loans outstanding in the quarter ended June 30, 2011. Furthermore, \$32.9 million of loans that migrated to Special Mention for the period are collateralized primarily by first deeds of trust with an average loan to value ratio of 60% with the highest individual loan to value ratio of 78%.

The Company uses a rolling eight quarter loss migration analysis in order to determine loss factors to apply to each of its loan categories. In the fourth quarter of 2008, the Company incurred charge-offs of approximately \$9.2 million. The fourth quarter of 2008 was the second highest quarter of charge-offs with the highest being the fourth quarter of 2009. In determining the loss factors for the quarter ended June 30, 2011, the fourth quarter 2008 charge-offs are no longer considered in the calculation resulting in slight decreases to the commercial real estate loss factor used. Despite the reduction in the loss factors in the quantitative component of our June 30, 2011 allowance for loan loss analysis, we have determined that this reasonably reflects the current economic conditions and the risks inherent in our loan portfolio at June 30, 2011. The qualitative factors utilized in determining the reserves, as discussed above under *Allowance for Loan Losses* in this section, did increase nominally in the allocation to the consumer and mortgage portfolio as a result of continued economic weakness in this sector. This resulted in an overall increase in qualitative reserves by \$18,770.

The table below sets forth loan delinquencies, by quarter, from June 30, 2011 to June 30, 2010.

	20	)11		2010	
	At June 30	At March 31	At December 31 Dollars in thousa	At September 30 ands)	At June 30
Loans Delinquent:				,	
90 days or more:					
Commercial loans	\$ 1,328	\$ 5,851	\$ 1,784	\$ 7,861	\$ 5,588
Commercial real estate	19,748		1,111	1,123	3,834
Residential mortgages	1,314		636	7,660	853
Construction and land development loans	2,739	2,185	2,185	9,398	5,429
Consumer loans		129	129		
	25,129	8,165	5,845	26,042	15,704
30-89 days:					
Commercial loans		2,079	1,406	1,296	5,742
Commercial real estate		20,045	10,197	4,648	3,380
Residential mortgages	347	1,030	432	144	8,129
Construction and land development loans	435	554			3,999
Consumer loans				142	

	782	23,708	12,035	6,230	21,250
Total Past Due (1):	\$ 25,911	\$ 31,873	\$ 17,880	\$ 32,272	\$ 36,954

(1) Past due balances include nonaccrual loans.

50

As the above table indicates, total past due loans increased by \$8 million, to \$25.9 million as of June 30, 2011, from \$17.9 million as of December 31, 2010. In addition, loans 90 days or more delinquent increased by \$17.0 million and \$19.3 million to \$25.1 million at June 30, 2011, from \$8.2 million and \$5.8 million at March 31, 2011 and December 31, 2010, respectively. Those increases were primarily due to three loans totaling \$19.2 million as of June 30, 2011. Two of those loans, totaling \$17.3 million, were deemed impaired in prior quarters with portions either charged-off or specifically reserved for, with the remaining balance being fully collateralized by real property mortgages. The third loan, in the amount of \$1.9 million, became greater than 90 days past due and was deemed impaired in the second quarter, however no charge-off or specific reserve was recorded due to sufficient collateral.

Loans 30 to 89 days delinquent decreased by \$22.9 million and \$11.3 million to \$782,000 at June 30, 2011, down from \$23.7 million and \$12.0 million at March 31, 2011 and December 31, 2010, respectively. As a result, total past due loans decreased \$6 million, or 18.7%, to \$25.9 million at June 30, 2011, from \$31.9 million at March 31, 2011.

During the quarter ended June 30, 2011, we recovered approximately \$136,000 of previously charged off loans, which was offset by loan charge offs during the quarter of approximately \$1.1 million. This resulted in a net decrease to the allowance for loan losses of approximately \$983,000 at June 30, 2011. Coupled with the decline in dollar amount of outstanding loans and the factors discussed in the paragraphs above, as a percentage of gross loans the allowance decreased from 2.44% at December 31, 2010 to 2.42% at June 30, 2011.

Set forth below is a summary of the transactions in the allowance for loan losses in the three and six months ended June 30, 2011 and the year ended December 31, 2010:

	Three Months Ended June 30, 2011	June	Months Ended e 30, 2011 rs in thousan	Dec	ar Ended ember 31, 2010
Balance, beginning of period	\$ 18,366	\$	18,101	\$	20,345
Charged off loans	(1,119)		(1,589)		(13,565)
Recoveries on loans previously charged off	136		871		3,033
Provision for loan losses					8,288
Balance, end of period	\$ 17,383	\$	17,383	\$	18,101

#### Deposits

Average Balances of and Average Interest Rates Paid on Deposits

Set forth below are the average amounts (in thousands of dollars) of, and the average rates paid on, deposits in the three months ended June 30, 2011:

	Three Mont June 30	
	Average Balance	Average Rate
Noninterest-bearing demand deposits	\$ 153,997	
Interest-bearing checking accounts	26,325	0.34%
Money market and savings deposits	140,890	0.93%
Time deposits	508,862	1.71%
Average total deposits	\$ 830,074	1.22%

51

Deposit Totals. Deposits totaled \$843 million at June 30, 2011 as compared to \$816 million at December 31, 2010 and \$973 million at June 30, 2010. The following table compares the mix of our deposits, as between lower cost core deposits and higher cost time deposits, at June 30, 2011, December 31, 2010 and June 30, 2010, respectively:

	At June 3	30, 2011	At Decemb	er 31, 2010	At June	30, 2010
	Amounts	Percent of Total Deposits	Amounts (Dollars in	Percent of Total Deposits thousands)	Amounts	Percent of Total Deposits
Core deposits			`	ĺ		
Noninterest bearing demand deposits	\$ 149,863	17.8%	\$ 144,079	17.7%	\$ 162,128	16.7%
Savings and other interest-bearing transaction deposits	167,998	19.9%	163,948	20.0%	175,823	18.1%
Time deposits	524,733	62.3%	508,199	62.3%	635,150	65.2%
Total deposits	\$ 842,594	100.0%	\$ 816,226	100.0%	\$ 973,101	100.0%

As indicated in the above table, savings and other interest-bearing deposits increased to 19.9% of total deposits at June 30, 2011, from 18.1% of total deposits at June 30, 2010; while time deposits, which bear higher rates of interest than our core deposits, decreased to 62.3% of total deposits at June 30, 2011 from 65.2% of total deposits at June 30, 2010. That change in the mix of deposits contributed to the decline in interest expense and, therefore, in the improvement in our net interest income and net interest margin in this year s second quarter, as compared to the same period of 2010. See Results of Operations *Net Interest Income* above in this Section of this Report.

Set forth below, in thousands of dollars, is a maturity schedule of domestic time certificates of deposit outstanding at June 30, 2011:

	At June 30, 2011					
	Certificates of Deposit under \$100,000	D	rtificates of Deposit of ,000 or More			
Maturities						
Three months or less	\$ 17,155	\$	62,093			
Over three and through twelve months	67,655		296,735			
Over twelve months	15,096		65,999			
Total certificates of deposit	\$ 99,906	\$	424,827			

### Liquidity

We actively manage our liquidity needs to ensure that sufficient funds are available to meet our needs for cash, including to fund new loans to and deposit withdrawals by our customers. We project the future sources and uses of funds and maintain liquid funds for unanticipated events. Our primary sources of cash include cash we have on deposit at other financial institutions, payments on loans, proceeds from the sale or maturity of securities, and from sales of residential mortgage loans, increases in deposits and increases in borrowings principally from the Federal Home Loan Bank. The primary uses of cash include funding new loans and making advances on existing lines of credit, purchasing investments, including securities available for sale, funding new residential mortgage loans, funding deposit withdrawals and paying operating expenses. We maintain funds in overnight federal funds and other short-term investments to provide for short-term liquidity needs. We also have obtained credit lines from the Federal Home Loan Bank and other financial institutions to meet any additional liquidity requirements.

Our liquid assets, which included cash and due from banks, federal funds sold, interest earning deposits with financial institutions and unpledged securities available for sale (excluding Federal Reserve Bank and Federal Home Loan Bank stock) totaled \$159 million, which represented 16% of total assets, at June 30, 2011.

Cash Flow Provided by Operating Activities. In the six months ended June 30, 2011, operating activities provided net cash of \$2.4 million, comprised primarily of \$2.9 million in net income and \$123.0 million of proceeds from sales of mortgage loans held for sale, which more than

offset the use of cash to fund \$127.9 million in originations of mortgage loans available for sale.

Cash Flow Provided by Investing Activities. In the six months ended June 30, 2011, investing activities provided net cash of \$75 million, comprised primarily of \$39 million from sales of securities available for sale, \$18 million of loan repayments, \$8 million from sales of other real estate owned and nearly \$7 million from the maturities of and principal payments on securities available for sale.

Cash Flow Used in Financing Activities. In the six months ended June 30, 2011, we used net cash of \$33 million in financing activities, primarily to fund a net decrease of \$59 million in borrowings, partially offset by a \$26 million increase in deposits.

Ratio of Loans to Deposits. The relationship between gross loans and total deposits can provide a useful measure of a bank s liquidity. Since repayment of loans tends to be less predictable than the maturity of investments and other liquid resources, the higher the loan-to-deposit ratio the less liquid are our assets. On the other hand, since we realize greater yields on loans than we do on investments, a lower loan-to-deposit ratio can adversely affect interest income and earnings. As a result, our goal is to achieve a loan-to-deposit ratio that appropriately balances the requirements of liquidity and the need to generate a fair return on our assets. At June 30, 2011 and December 31, 2010, the loan-to-deposit ratios were 86% and 90%, respectively.

#### **Off Balance Sheet Arrangements**

Loan Commitments and Standby Letters of Credit. In order to meet the financing needs of our customers, in the normal course of business we make commitments to extend credit and issue standby commercial letters of credit to or for our customers. At June 30, 2011 and December 31, 2010, we were committed to fund certain loans, including letters of credit, amounting to approximately \$128 million and \$141 million, respectively.

Commitments to extend credit and standby letters of credit generally have fixed expiration dates or other termination clauses and the customer may be required to pay a fee and meet other conditions in order to draw on those commitments or standby letters of credit. We expect, based on historical experience, that many of the commitments will expire without being drawn upon and, therefore, the total commitment amounts do not necessarily represent future cash requirements.

To varying degrees, commitments to extend credit involve elements of credit and interest rate risk for us that are in excess of the amounts recognized in our balance sheets. Our maximum exposure to credit loss in the event of nonperformance by the customers to whom such commitments are made could potentially be equal to the amount of those commitments. As a result, before making such a commitment to a customer, we evaluate the customer s creditworthiness using the same underwriting standards that we would apply if we were approving loans to the customer. In addition, we often require the customer to secure its payment obligations for amounts drawn on such commitments with collateral such as accounts receivable, inventory, property, plant and equipment, income-producing commercial properties, residential properties and properties under construction. As a consequence, our exposure to credit and interest rate risk on such commitments is not different in character or amount than risks inherent in the outstanding loans in our loan portfolio.

Standby letters of credit are conditional commitments issued by the Bank to guarantee a payment obligation of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan commitments to customers.

We believe that our cash and cash equivalent resources, together with available borrowings under our credit facilities, will be sufficient to enable us to meet any increases in demand for loans or in the utilization of outstanding loan commitments or standby letters of credit and any increase in deposit withdrawals that might occur in the foreseeable future.

#### **Contractual Obligations**

Borrowings. As a source of additional funds that we have used primarily to fund loans and to purchase other interest earning assets, and to provide us with a supplemental source of liquidity, we have obtained long and short term borrowings from the Federal Home Loan Bank (the FHLB ). As of June 30, 2011, our outstanding FHLB borrowings totaled \$53 million, comprised of (i) \$24 million of long-term borrowings, with maturities ranging from August 2012 to August 2013, and (ii) \$29 million of short-term borrowings, with maturities ranging from November 2011 to February 2012. These borrowings have a weighted-average annualized interest rate of 1.25%. By comparison, as of December 31, 2010, our outstanding FHLB borrowings totaled \$112 million, comprised of (i) \$44 million of long-term borrowings and (ii) \$68 million of short-term borrowings which had a weighted-average annualized interest rate of 0.82%.

At June 30, 2011, U.S. agency and mortgage backed securities, U.S. Government agency securities and collateralized mortgage obligations with an aggregate fair market value of \$13.5 million and \$174 million of residential mortgage and other real estate secured loans were pledged to secure these Federal Home Loan Bank borrowings, repurchase agreements and local agency deposits.

The highest amount of FHLB borrowings that were outstanding at any month-end during the six months ended June 30, 2011 was \$114 million. During 2010, the highest amount of borrowings outstanding at any month-end was \$132 million of FHLB borrowings and \$11.8 million of overnight borrowings in the form of securities sold under repurchase agreements.

Junior Subordinated Debentures. Pursuant to rulings of the Federal Reserve Board, bank holding companies were permitted to issue long term subordinated debt instruments that, subject to certain conditions, would qualify as and, therefore, augment capital for regulatory purposes. At June 30, 2011, we had outstanding approximately \$17.5 million principal amount of 30-year junior subordinated floating rate debentures (the Debentures); of which \$16.8 million qualified as Tier 1 capital for regulatory purposes as of June 30, 2011. See discussion below under the subcaption Capital Resources-Regulatory Capital Requirements.

Set forth below is certain information regarding the Debentures:

	Princi	pal Amount	Interest Rate	Maturity Dates(1)
September 2002	\$	7,217	Libor plus 3.40%	September 2032
October 2004		10,310	Libor plus 2.00%	October 2034
Total	\$	17,527		

(1) Subject to the receipt of prior regulatory approval, we may redeem the Debentures, in whole or in part, without premium or penalty, at any time prior to maturity.

Interest on the Debentures is payable quarterly. However, subject to certain conditions, we are entitled by the express terms of the Debentures to defer those interest payments for up to five years.

As previously reported, since July 2009 we have been required to obtain the prior approval of the Federal Reserve Bank of San Francisco (the FRBSF) to make interest payments on the Debentures. During the quarter ended June 30, 2010, we were advised by the FRBSF that it would not approve the payments of interest on the Debentures scheduled to be made on June 24 and July 19, 2010. During the six months ended June 30, 2011, we were unable to obtain regulatory approvals to pay, and it became necessary for us to defer, two quarterly interest payments on the Debentures issued in 2002 and two quarterly interest payments on the Debentures that we issued in 2004. We cannot predict when the FRBSF will approve our resumption of such interest payments and until such approval can be obtained it will be necessary for us to continue deferring interest payments on the Debentures. Since we have the right, under the terms of the Debentures, to defer interest payments for up to five years, the deferrals of interest payments to date did not, and any deferral of future interest payments through January, 2015, will not constitute a default under or with respect to the Debentures. However, if by that date we have not been able to obtain regulatory approval to pay all of the deferred interest payments, we would then be in default under the Debentures. Additional information regarding the restrictions on the payment by us of interest payments on the Debentures, as well as other regulatory restrictions that apply to us and the Bank under a regulatory agreement entered into with the FRBSF (the FRB Agreement ) and an Order of the California Department of Financial Institutions (the DFI Order ), see Capital Resources-Capital and Other Requirements under FRB Agreement and DFI Order below in this section of this report and Supervision and Regulation-Regulatory Action by the FRB and DFI in Item 1 and RISK FACTORS in Item 1A of our 2010 10-K.

#### **Investment Policy and Securities Available for Sale**

Our investment policy is designed to provide for our liquidity needs and to generate a favorable return on investments without undue interest rate risk, credit risk or asset concentrations.

Our investment policy:

authorizes us to invest in obligations issued or fully guaranteed by the United States Government, certain federal agency obligations, time deposits issued by federally insured depository institutions, municipal securities and in federal funds sold;

54

provides that the aggregate weighted average life of U.S. Government obligations and federal agency securities exclusive of variable rate securities cannot, without approval by the Board of Directors, exceed 10 years and municipal obligations cannot exceed 25 years;

provides that time deposits must be placed with federally insured financial institutions, cannot exceed the current federally insured amount in any one institution and may not have a maturity exceeding 60 months, unless that time deposit is matched to a liability instrument issued by the Bank; and

prohibits engaging in securities trading activities.

Securities available for sale are those that we intend to hold for an indefinite period of time, but which may be sold in response to changes in liquidity needs, changes in interest rates, changes in prepayment risks or other similar factors. Such securities are recorded at fair value. Any unrealized gains and losses are reported as Other Comprehensive Income (Loss) rather than included in or deducted from earnings.

The following is a summary of the major components of securities available for sale and a comparison of the amortized cost, estimated fair values and gross unrealized gains and losses, in thousands of dollars, as of June 30, 2011 and December 31, 2010:

	Amortized Cost	_	ross ized Gain (Dollars in	Unre	Gross alized Loss ds)	Estimated Fair Value
Securities available for sale at June 30, 2011:						
Mortgage-backed securities issued by US agencies	\$ 121,011	\$	26	\$	(853)	\$ 120,184
Municipal securities	6,389		35		(202)	6,222
Non-agency collateralized mortgage obligations	3,266				(272)	2,994
Asset backed securities	2,378				(1,886)	492
Mutual fund	4,289					4,289
Total securities available for sale	\$ 137,333	\$	61	\$	(3,213)	\$ 134,181
Securities available for sale at December 31, 2010:						
Mortgage-backed securities issued by US agencies	\$ 166,421	\$	24	\$	(2,009)	\$ 164,436
Municipal securities	6,389				(417)	5,972
Non-agency collateralized mortgage obligations	3,500		21		(244)	3,277
Asset backed securities	2,493				(2,122)	371
Mutual fund	4,245					4,245
Total securities available for sale	\$ 183,048	\$	45	\$	(4,792)	\$ 178,301

At June 30, 2011, U.S. agencies and mortgage backed securities, U.S. Government agency securities, collateralized mortgage obligations and time deposits with an aggregate fair market value of \$13.5 million were pledged to secure Federal Home Loan Bank borrowings, repurchase agreements, local agency deposits, to secure lines of credit at our correspondent banks and treasury, tax and loan accounts.

55

The amortized cost, at June 30, 2011, of securities available for sale are shown in the following table, by contractual maturities and historical prepayments based on the prior three months of principal payments. Expected maturities will differ from contractual maturities and historical prepayments, particularly with respect to collateralized mortgage obligations, because borrowers may react to interest rate market conditions differently than the historical prepayment rates.

	One or l Book Value	•	Over year th five y Book Value	rough	Over years the ten years Book Value (Dollars in	rough		8		al Weighted Average Yield
Securities available for sale:										
Mortgage-backed securities										
issued by U.S. Agencies	\$7,212	2.64%	\$ 25,322	2.64%	\$ 25,519	2.64%	\$ 62,958	2.55%	121,011	2.59%
Non-agency collateralized										
mortgage obligations	927	2.60%			1,519	3.05%	820	3.82%	3,266	3.11%
Municipal securities					1,347	4.10%	5,042	4.29%	6,389	4.25%
Asset backed securities							2,378	0.00%	2,378	0.00%
Mutual funds			4,289	3.14%					4,289	3.14%
Total Securities Available for										
sale	\$ 8,139	2.63%	\$ 29,611	2.71%	\$ 28,385	2.73%	\$71,198	2.60%	\$ 137,333	2.65%

The table below shows, as of June 30, 2011, the gross unrealized losses and fair values of our investments, aggregated by investment category, and the length of time that the individual securities have been in a continuous unrealized loss position.

	Securities With Unrealized Loss as of June 30, 2011									
	Less than 12 months				12 montl	hs or	more	Total		
	Unrealized			Unrealized						realized
(Dollars In thousands)	Fair Value		Loss	Fair	r Value		Loss	Fair Value		Loss
Mortgage backed securities issued by U.S. Agencies	\$ 117,338	\$	(852)	\$	41	\$	(1)	\$ 117,379	\$	(853)
Municipal securities	3,993		(172)		440		(30)	4,433		(202)
Non-agency collateralized mortgage obligations	922		(5)		2,073		(267)	2,995		(272)
Asset-backed securities					492		(1,886)	492		(1,886)
Total temporarily impaired securities	\$ 122,253	\$	(1,029)	\$ :	3,046	\$	(2,184)	\$ 125,299	\$	(3,213)

Impairment exists when the fair value of the security has declined below its cost. We perform a quarterly assessment of the securities that have an unrealized loss to determine whether the decline in fair value of those securities below their cost is other-than-temporary.

We adopted ASC 321-10 effective April 1, 2009 and, accordingly, we recognize other-than-temporary impairments (OTTI) to our available-for-sale debt securities. In accordance with ASC 321-10, when there are credit losses associated with an impaired debt security and (i) we do not have the intent to sell the security and (ii) it is more likely than not that we will not have to sell the security before recovery of its cost basis, then, we will separate the amount of an impairment that is credit-related from the amount thereof related to non-credit factors. The credit-related impairment is recognized in our consolidated statements of operations. The non-credit-related impairment is recognized and reflected in Other Comprehensive Income.

#### **Capital Resources**

Capital Regulatory Requirements Applicable to Banking Institutions.

Under federal banking regulations that apply to all United States based bank holding companies and federally insured banks, the Company (on a consolidated basis) and the Bank (on a stand-alone basis) must meet specific capital adequacy requirements that, for the most part, involve quantitative measures, primarily in terms of the ratios of their

56

capital to their assets, liabilities, and certain off-balance sheet items, calculated under regulatory accounting practices. Under those regulations, which are based primarily on those quantitative measures, each bank holding company must meet a minimum capital ratio and each federally insured bank is determined by its primary federal bank regulatory agency to come within one of the following capital adequacy categories on the basis of its capital ratios.

well capitalized;
adequately capitalized;
undercapitalized;

significantly undercapitalized; or

critically undercapitalized.

Certain qualitative assessments also are made by a banking institution s primary federal regulatory agency that could lead the agency to determine that the banking institution should be assigned to a lower capital category than the one indicated by the quantitative measures used to assess the institution s capital adequacy. At each successive lower capital category, a banking institution is subject to greater operating restrictions and increased regulatory supervision by its federal bank regulatory agency.

The following table sets forth the capital and capital ratios of the Company (on a consolidated basis) and the Bank (on a stand-alone basis) at June 30, 2011, as compared to the respective regulatory requirements applicable to them.

			Applicable Federal Regulatory Requirement			
	Actual		To be Categorized as Adequately Capitalized		To be Categorized as Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital to Risk Weighted Assets:						
Company	\$ 97,407	11.9%	\$ 65,390	At least 8.0%	N/A	N/A
Bank	94,601	11.6%	65,274	At least 8.0%	\$ 81,593	At least 10.0%
Tier 1 Capital to Risk Weighted Assets:						
Company	\$77,116	9.4%	\$ 32,695	At least 4.0%	N/A	N/A
Bank	84,310	10.3%	32,637	At least 4.0%	\$ 48,956	At least 6.0%
Tier 1 Capital to Average Assets:						
Company	\$77,116	7.6%	\$ 40,633	At least 4.0%	N/A	N/A
Bank	84,310	8.3%	40,559	At least 4.0%	\$ 50,698	At least 5.0%

At June 30, 2011, the Bank (on a stand-alone basis) continued to qualify as a well-capitalized institution, and the Company continued to exceed the minimum required capital ratios, under the capital adequacy guidelines described above.

The consolidated total capital and Tier 1 capital of the Company, at June 30, 2011, includes an aggregate of \$16.8 million principal amount of the \$17.5 million of Junior Subordinated Debentures that we issued in 2002 and 2004. We contributed that amount to the Bank over the six year period ended December 31, 2009, thereby providing it with additional cash to fund the growth of its banking operations and, at the same time, to increase its total capital and Tier 1 capital.

Capital and Other Requirements under FRB Agreement and DFI Order.

On August 31, 2010, the Company and the Bank entered into the FRB Agreement and the Bank consented to the issuance of the DFI Order. The principal purposes of the FRB Agreement and the DFI Order, which constitute formal supervisory actions by the FRB and the DFI, are to require

us to adopt and implement formal plans and take certain actions, as well as to continue implementing measures that we previously adopted, to address the adverse consequences that the economic recession has had on the performance of our loan portfolio and our operating results and to increase our capital to strengthen our ability to weather any further adverse conditions that might arise if the improvement in the economy does not materialize or remains sluggish.

The Agreement and Order contain substantially similar provisions. They require the Boards of Directors of the Company and the Bank to prepare and submit written plans to the FRB and the DFI that address a number of matters, including improving the Bank s position with respect to problem assets, maintaining adequate reserves for loan and lease losses in accordance with applicable supervisory guidelines, and improving the capital position of the Bank and, in the case of the FRB Agreement, the capital position of the Company. The Bank is also prohibited from paying dividends to the Company without the prior approval of the DFI, and without the prior approval of the FRB the Company may not declare or pay cash dividends, repurchase any of its shares, make interest or principal payments on its Junior Subordinated Debentures or incur or guarantee any debt.

57

#### **Table of Contents**

The DFI Order also states that if we were to violate or fail to comply with the Order the Bank could be deemed to be conducting business in an unsafe manner which could subject the Bank to further regulatory enforcement action.

The FRB Agreement also requires us to submit a capital plan to the FRB that will meet its approval and then to implement that plan. Under the DFI Order, the Bank was required to achieve a ratio of adjusted tangible shareholders—equity to its tangible assets to 9.0% by January 31, 2011, by raising additional capital, generating earnings or reducing the Bank—s tangible assets (subject to a 15% limitation on such a reduction) or a combination thereof and, upon achieving that ratio, to maintain that ratio during the remaining Term of the Order.

The Company and the Bank already have made substantial progress with respect to several of the requirements of the FRB Agreement and the DFI Order and both the Board and management are committed to achieving all of the requirements on a timely basis. Among other things, in August 2010, we completed a private placement of Series A Convertible Preferred Stock (the Series A Shares), raising gross proceeds of \$12,655,000, of which \$10,250,000 was contributed to the Bank to increase its equity capital.

Moreover, effective July 1, 2011 the holders of \$11,555,000 of the \$12,655,000 Series A Shares outstanding voluntarily converted their Series A Shares, at a conversion price of \$7.65, per common share into a total of 1,510,238 shares of our common stock. At the same time we issued to those Series A holders a total of 328,100 additional shares of common stock in exchange for the waiver of their rights to receive the payment in cash of the unpaid dividends that had accrued on those Series A Shares. As a result of the conversion of those Series A Shares, dividends on those shares ceased to accrue as of July 1, 2011 and only \$1,100,000 of the Series A Shares remain outstanding.

Since the issuance of the DFI Order, we also have made a concerted effort to raise the additional capital needed to increase the Bank s ratio of tangible equity-to-tangible assets to 9.0% by January 31, 2011, as required by the DFI Order. Among other things, we retained a nationally recognized investment banking firm to assist us in those efforts and we have engaged in substantive discussions with a number of institutional investors that have expressed an interest in making a capital investment in the Company and we are in negotiations with some of them with respect to the terms of such a capital investment.

However, as previously reported, notwithstanding those efforts, which are continuing, we were not able to raise the capital needed to increase the Bank s ratio of tangible equity-to-tangible assets to 9.0% by January 31, 2011, as required by the DFI Order. Nevertheless, in January 2011 the DFI notified us that it would not take any action against the Bank at that time due to the Bank s inability to meet that capital requirement. We understand that this decision was based on the progress we have made since August 31, 2010 in increasing the Bank s capital ratio, improvements made in the Bank s financial condition, including reductions in loan charge-offs, and the Bank s classification as a well-capitalized banking institution under federal bank regulatory guidelines and federally established prompt corrective action regulations.

We cannot, however, predict when or even if we will succeed in meeting the capital requirements of the DFI Order in the near term and the DFI is not precluded from taking enforcement action against the Bank if its financial condition were to worsen or if Bank failed to achieve further improvements in its capital ratio.

Additional information regarding the FRB Agreement and the DFI Order is set forth in the Section entitled Supervision and Regulation-Regulatory Action by the FRB and DFI in Item 1, and in the Section entitled Risk Factors in Item 1A, of our 2010 10-K.

Dividend Policy and Share Repurchase Programs. It is, and since the beginning of 2009 it has been, the policy of the Board of Directors of the Company and the Bank to preserve cash to enhance their capital positions and the Bank s liquidity. Moreover, since mid-2009, bank regulatory restrictions, including those under the FRB Agreement and DFI Order, have precluded the Company and the Bank from paying cash dividends and we have been precluded from repurchasing our shares without the prior approval of the FRBSF. Accordingly, we do not expect to pay dividends or make share repurchases at least for the foreseeable future.

58

#### **Table of Contents**

#### ITEM 4T. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934, as amended (the Exchange Act ) is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, our management recognized that any system of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rules 13a-15 and 15d-15 under the Exchange Act, in connection with the filing of this Quarterly Report on Form 10-Q, an evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2011. Based on that evaluation, our CEO and CFO have concluded that, as of June 30, 2011, the Company s disclosure controls and procedures were effective to provide reasonable assurance that information required to disclose in our reports filed under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules of the Securities and Exchange Commission and that such information is accumulated and communicated to management, including our Chief Executive and Chief Financial Officers, to allow timely decisions regarding required disclosure.

### Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting during the three months ended June 30, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

59

#### PART II

### ITEM 1. LEGAL PROCEEDINGS

<u>James Laliberte, et al. vs. Pacific Mercantile Bank</u>. This lawsuit was originally filed in May 2003 in the California Superior Court for the County of Orange (Case No. 030007092). Information regarding this lawsuit is contained in Item 3 of Part I of our 2010 10-K and is incorporated herein by this reference, and there have been no material developments in that case since we filed the 2010 10-K with the SEC on April 1, 2011.

We also are subject to legal actions that arise from time to time in the ordinary course of our business. Currently there are no such pending legal proceedings that we believe will become material to our financial condition or results of operations.

#### Item 1A. Risk Factors

There are no material changes in the risk factors previously disclosed in Item 1A of Part 1 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010 that we filed with the SEC on April 1, 2011.

#### ITEM 6. EXHIBITS

The following documents are filed as Exhibits to this Quarterly Report on Form 10-Q:

Exhibit No.	Description of Exhibit
Exhibit 31.1	Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 31.2	Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32.1	Certification of Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2	Certification of Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 101.INS	XBRL Instance Document
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
Exhibit 101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

60

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PACIFIC MERCANTILE BANCORP

Date: August 15, 2011

By: /s/ Nancy A. Gray

Nancy A. Gray, Chief Financial Officer

S-1

## EXHIBIT INDEX

Exhibit No.	Description of Exhibit
Exhibit 31.1	Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 31.2	Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32.1	Certification of Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act of $2002$
Exhibit 32.2	Certification of Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 101.INS	XBRL Instance Document
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
Exhibit 101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

E-1