# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)

## $x$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010
or

## .. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> $\qquad$ to <br> $\qquad$

# CHICOPEE BANCORP, INC. 

(Exact name of registrant as specified in its charter)

## Massachusetts

(State or other jurisdiction of

## incorporation or organization)

| 70 Center Street, Chicopee, Massachusetts | 01013 |
| :--- | :---: |
| (Address of principal executive offices) | (Zip Code) |

20-4840562
( I.I. (I.R.S. Employer

Identification No.)

01013
(413) 594-6692

## (Registrant $s$ telephone number, including area code)

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{*}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation $\mathrm{S}-\mathrm{T}$ during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ." No ..

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 \mathrm{~b}-2$ of the Exchange Act.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## CHICOPEE BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## (Dollars In Thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2010 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 9,879 | \$ | 9,757 |
| Short-term investments |  |  |  | 16 |
| Federal funds sold |  | 15,703 |  | 10,302 |
| Total cash and cash equivalents |  | 25,582 |  | 20,075 |
| Securities available-for-sale, at fair value |  | 487 |  | 503 |
| Securities held-to-maturity, at cost (fair value $\$ 61,685$ and $\$ 63,130$ at June 30, 2010 and December 31, 2009, respectively) |  | 61,607 |  | 62,983 |
| Federal Home Loan Bank stock, at cost |  | 4,489 |  | 4,306 |
| Loans, net of allowance for loan losses (\$4,123 at June 30, 2010 and \$4,077 at December 31, 2009) |  | 432,798 |  | 424,655 |
| Loans held for sale |  | 986 |  | 534 |
| Other real estate owned |  | 278 |  | 80 |
| Mortgage servicing rights |  | 297 |  | 297 |
| Bank owned life insurance |  | 12,823 |  | 12,610 |
| Premises and equipment, net |  | 10,420 |  | 10,652 |
| Accrued interest and dividends receivable |  | 1,618 |  | 1,629 |
| Deferred income tax asset |  | 2,113 |  | 2,112 |
| FDIC prepaid insurance |  | 1,586 |  | 1,900 |
| Other assets |  | 1,889 |  | 1,814 |
| Total assets | \$ | 556,973 | \$ | 544,150 |

## Liabilities and Stockholders Equity

| Deposits |  |  |  |
| :--- | ---: | ---: | ---: |
| Non-interest-bearing | 38,008 | $\$$ | 42,629 |
| Interest-bearing | 327,875 | 322,869 |  |
| Total deposits | 365,883 | 365,498 |  |
| Securities sold under agreements to repurchase | 18,352 | 20,422 |  |
| Federal Home Loan Bank of Boston advances | 77,923 | 63,675 |  |
| Accrued expenses and other liabilities | 223 | 383 |  |
| Total liabilities | 462,381 | 449,978 |  |

Stockholders equity


See accompanying notes to unaudited consolidated financial statements.

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## CHICOPEE BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

## (In Thousands, Except for Number of Shares and Per Share Amounts)

## (Unaudited)

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Interest and dividend income: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 5,934 | \$ | 5,922 | \$ | 11,852 | \$ | 11,820 |
| Interest and dividends on securities |  | 343 |  | 203 |  | 605 |  | 406 |
| Other interest-earning assets |  | 6 |  | 8 |  | 11 |  | 8 |
| Total interest and dividend income |  | 6,283 |  | 6,133 |  | 12,468 |  | 12,234 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 1,464 |  | 1,822 |  | 2,951 |  | 3,702 |
| Securities sold under agreements to repurchase |  | 19 |  | 55 |  | 46 |  | 114 |
| Other borrowed funds |  | 524 |  | 401 |  | 1,042 |  | 806 |
| Total interest expense |  | 2,007 |  | 2,278 |  | 4,039 |  | 4,622 |
| Net interest income |  | 4,276 |  | 3,855 |  | 8,429 |  | 7,612 |
| Provision for loan losses |  | 112 |  | 71 |  | 385 |  | 165 |


| Non-interest income: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Service charges, fees and commissions | 427 | 352 | 856 | 686 |
| Loan sales and servicing, net | 68 | 237 | 151 | 436 |
| Net (loss) gain on sales of securities available-for-sale |  | (9) |  | 27 |
| Loss on sale of other real estate owned | (8) |  | (8) |  |
| Other than temporary impairment charge |  | (106) | (13) | (106) |
| Income from bank owned life insurance | 105 | 116 | 212 | 232 |
| Total non-interest income | 592 | 590 | 1,198 | 1,275 |


| Non-interest expenses: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 2,708 | 2,586 | 5,244 | 8,938 |
| Occupancy expenses | 399 | 391 | 858 |  |
| Furniture and equipment | 288 | 313 | 556 | 591 |
| FDIC insurance assessment | 112 | 285 | 333 | 308 |
| Data processing | 286 | 255 | 565 | 264 |
| Professional fees | 109 | 140 | 258 | 265 |
| Advertising | 127 | 117 | 253 | 227 |
| Stationery, supplies and postage | 66 | 98 | 155 | 205 |
| Other non-interest expense | 525 | 513 | 964 | 1,005 |


| Total non-interest expense |  | 4,620 |  | 4,698 |  | 9,156 |  | 8,931 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) before income taxes |  | 136 |  | (324) |  | 86 |  | (209) |
| Income tax expense (benefit) |  | 9 |  | (150) |  | 9 |  | (150) |
| Net income (loss) | \$ | 127 | \$ | (174) | \$ | 77 | \$ | (59) |
| Earnings (loss) per share: (1) |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.02 | \$ | (0.03) | \$ | 0.01 | \$ | (0.01) |
| Diluted | \$ | 0.02 | \$ | (0.03) | \$ | 0.01 | \$ | (0.01) |
| Adjusted weighted average shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 5,720,669 |  | 5,715,068 |  | 5,723,736 |  | 5,728,305 |
| Diluted |  | 5,745,476 |  | 5,715,068 |  | 5,742,983 |  | 5,728,305 |

(1) Common stock equivalents are excluded from the computation of diluted net loss per share for the three and six months ended June 30, 2009 , since the inclusion of such equivalents would be anti-dilutive.
See accompanying notes to unaudited consolidated financial statements.

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CHICOPEE BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

Six Months Ended June 30, 2010 and 2009 (Dollars In Thousands)

## (Unaudited)

|  | Common Stock | Treasury Stock | Additional Paid-in Capital |  | Unearned Compensation (restricted stock awards) |  | Unearned Compensation (Employee Stock Ownership Plan) |  |  | Retained <br> Earnings | Accumulated Other <br> Comprehensive Income (Loss) |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2009 | \$ 72,479 | \$ $(13,951)$ | \$ | 1,765 | \$ | $(2,269)$ |  | \$ | $(4,761)$ | \$ 40,843 | \$ | 66 | \$ 94,172 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  |  |  | 77 |  |  | 77 |
| Change in net unrealized gain on securities available-for-sale (net of deferred income taxes of $\$ 1$ ) |  |  |  |  |  |  |  |  |  |  |  | (2) | (2) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  | 75 |
| Treasury stock purchased (43,600 shares) |  | (513) |  |  |  |  |  |  |  |  |  |  | (513) |
| Change in unearned compensation: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stock option expense |  |  |  | 260 |  |  |  |  |  |  |  |  | 260 |
| Restricted stock award expense |  |  |  |  |  | 413 |  |  |  |  |  |  | 413 |
| Common stock held by ESOP committed to be released |  |  |  | 36 |  |  |  |  | 149 |  |  |  | 185 |
| Balance at June 30, 2010 | \$ 72,479 | \$ $(14,464)$ | \$ | 2,061 | \$ | $(1,856)$ |  | \$ | $(4,612)$ | \$ 40,920 | \$ | 64 | \$ 94,592 |
| Balance at December 31, 2008 | \$ 72,479 | \$ $(12,483)$ | \$ | 1,168 | \$ | $(3,107)$ |  | \$ | $(5,059)$ | \$ 42,439 | \$ | $(1,420)$ | \$ 94,017 |
| Comprehensive loss: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  |  |  |  | (59) |  |  | (59) |
| Change in net unrealized loss on securities available-for-sale (net of deferred income taxes of \$7) |  |  |  |  |  |  |  |  |  |  |  | 12 | 12 |
| Total comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  | (47) |
| Treasury stock purchased (54,400 shares) |  | (632) |  |  |  |  |  |  |  |  |  |  | (632) |
| Change in unearned compensation: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stock option expense |  |  |  | 260 |  |  |  |  |  |  |  |  | 260 |
| Restricted stock award expense |  |  |  |  |  | 415 |  |  |  |  |  |  | 415 |
| Common stock held by ESOP committed to be released |  |  |  | 28 |  |  |  |  | 149 |  |  |  | 177 |

Balance at June 30, $2009 \quad \$ 72,479 \quad \$(13,115) \quad \$ 1,456 \quad \$ \quad(2,692) \quad \$ \quad(4,910) \quad \$ 42,380 \quad \$ \quad(1,408) \quad \$ 94,190$
See accompanying notes to unaudited consolidated financial statements.

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## CHICOPEE BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

$\left.\begin{array}{l|c|c} & \begin{array}{c}\text { Six Months Ended June 30, } \\ \text { 2009 }\end{array} \\ \text { (In thousands) }\end{array}\right)$

| Cash and cash equivalents at beginning of period | 20,075 | 23,100 |
| :--- | :---: | :---: |
| Cash and cash equivalents at end of period | $\$$ | 25,582 |
|  | $\$$ | 48,324 |
| Supplemental cash flow information: | $\$$ | 2,951 |
| Interest paid on deposits | $\$, 041$ | 3,702 |
| Interest paid on borrowings | 209 |  |
| Income taxes paid | 278 |  |
| Transfers from loans to other real estate owned |  | 613 |
| See accompanying notes to unaudited consolidated financial statements. |  |  |

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## CHICOPEE BANCORP, INC. AND SUBSIDIARIES

Notes to Unaudited Consolidated Financial Statements

At and for the Three and Six Months Ended June 30, 2010 and 2009

## 1. Basis of Presentation

Chicopee Bancorp, Inc. (the Corporation ) has no significant assets other than all of the outstanding shares of its wholly-owned subsidiaries, Chicopee Savings Bank (the Bank ) and Chicopee Funding Corporation (collectively, the Company ). The Corporation was formed on March 14, 2006 by the Bank to become the holding company for the Bank upon completion of the Bank s conversion from a mutual savings bank to a stock savings bank. The conversion of the Bank was completed on July 19, 2006. The accounts of the Bank include both of its wholly-owned subsidiaries. The consolidated financial statements of the Company as of June 30, 2010 and for the periods ended June 30, 2010 and 2009 included herein are unaudited. In the opinion of management, all adjustments, consisting only of normal recurring adjustments necessary for a fair presentation of the financial condition, results of operations, changes in stockholders equity and cash flows, as of and for the periods covered herein, have been made. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2009 included in the Company s Annual Report on Form 10-K.

The results for the three and six month interim periods ended June 30, 2010 are not necessarily indicative of the operating results for a full year.

## 2. Earnings Per Share

Basic earnings per share represents income available to common stockholders divided by the adjusted weighted-average number of common shares outstanding during the period. The adjusted outstanding common shares equals the gross number of common shares issued less average treasury shares, unallocated shares of the Chicopee Savings Bank Employee Stock Ownership Plan (ESOP ), and average dilutive restricted stock awards under the 2007 Equity Incentive Plan. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the Company relate to outstanding stock options and certain stock awards and are determined using the treasury stock method.

Earnings (loss) per share is computed as follows:

|  | $\begin{array}{cc}\text { Three Months Ended June 30, } \\ 2010 & 2009\end{array}$ |  | Six Months Ended June 30, 20102009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income (loss) (in thousands) | 127 | (174) | 77 | (59) |
| Weighted average number of common shares issued | 7,439,368 | 7,439,368 | 7,439,368 | 7,439,368 |
| Less: average number of treasury shares | $(1,066,509)$ | $(983,667)$ | $(1,063,442)$ | $(970,430)$ |
| Less: average number of unallocated ESOP shares | $(476,120)$ | $(505,878)$ | $(476,120)$ | $(505,878)$ |
| Less: average number of dilutive restricted stock awards | $(176,070)$ | $(234,755)$ | $(176,070)$ | $(234,755)$ |
| Adjusted weighted average number of common shares outstanding | 5,720,669 | 5,715,068 | 5,723,736 | 5,728,305 |
| Plus: dilutive outstanding restricted stock awards | 24,807 |  | 19,247 |  |
| Plus: dilutive outstanding stock options |  |  |  |  |
| Weighted average number of diluted shares outstanding | 5,745,476 | 5,715,068 | 5,742,983 | 5,728,305 |


| Earnings (loss) per share: |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic- common stock | $\$$ | 0.02 | $\$$ | $(0.03)$ | $\$$ | 0.01 | $(\$$ |
| Basic- unvested share-based payment awards | $\$$ | 0.02 | $\$$ | $(0.03)$ | $\$$ | 0.01 | $(\$$ |
| Diluted- common stock | $\$$ | 0.02 | $\$$ | $(0.03)$ | $\$$ | 0.01 | $(\$$ |

$\begin{array}{lllllllll}\text { Diluted- unvested share-based payment awards } & \$ & 0.02 & \$ & (0.03) & \$ & 0.01 & (\$) & 0.01)\end{array}$
There were 683,667 and 671,667 stock options that were not included in the diluted earnings per share for the three and six months ended June 30, 2010 and 2009, respectively, because their effect was anti-dilutive.

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## 3. Equity Incentive Plan

## Stock Options

Under the Company s 2007 Equity Incentive Plan (the Plan ), the Company may grant options to directors, officers and employees for up to 743,936 shares of common stock. Both incentive stock options and non-qualified stock options may be granted under the Plan. The exercise price for each option is equal to the market price of the Company s stock on the date of grant and the maximum term of each option is ten years. The stock options vest over five years in five equal installments on each anniversary of the date of grant.

The Company recognizes compensation expense over the vesting period, based on the grant-date fair value of the options granted. The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions for options granted during the years ended December 31, 2009 and 2008:

|  | Years Ended December 31, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| Expected dividend yield | 2.00\% | 2.00\% |
| Expected term | 6.5 years | 6.5 years |
| Expected volatility | 25.89\% | 24.52\% |
| Risk-free interest rate | 2.95\% | 1.99\% |

No options were granted during 2010. Expected volatility is based on the historical volatility of the Company stock and other factors. The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. The Company uses historical data, such as option exercise and employee termination rates, to calculate the expected option life.

A summary of options under the Plan as of June 30, 2010, and changes during the six months then ended, is as follows:

|  | Number of Shares | Weighted Average Exercise Price |  | Weighted Average Remaining Contractual Term (in years) | Aggregate Intrinsic Value (000 s) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2009 | 688,167 | \$ | 14.22 | 7.50 |  |  |
| Granted |  |  |  |  |  |  |
| Exercised |  |  |  |  |  |  |
| Forfeited or expired | 4,500 |  | 14.29 |  |  |  |
| Outstanding at June 30, 2010 | 683,667 | \$ | 14.22 | 6.97 | \$ | 9,722 |
| Exercisable at June 30, 2010 | 267,665 | \$ | 14.28 | 6.86 | \$ | 3,822 |
| Exercisable at June 30, 2009 | 133,331 | \$ | 14.29 | 7.93 |  | 1,905 |

The weighted-average grant-date fair value of options granted during 2009 and 2008 was $\$ 3.07$ and $\$ 2.37$, respectively. The weighted average grant-date fair value of the options outstanding and exercisable at June 30,2010 is $\$ 3.89$ and $\$ 3.91$, respectively. For the six months ended June 30, 2010 and 2009, share based compensation expense applicable to the Plan was $\$ 260,000$ and the related tax benefit was $\$ 52,000$ for both periods, respectively. No options have been exercised as of June 30, 2010 and no options were granted prior to July 1, 2007. As of June 30, 2010, unrecognized stock-based compensation expense related to non-vested options amounted to $\$ 1.1$ million. This amount is expected to be recognized over a period of 2.18 years.

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## Stock Awards

Under the Company s 2007 Equity Incentive Plan, the Company may grant stock awards to its directors, officers and employees for up to 297,574 shares of common stock. The stock awards vest $20 \%$ per year beginning on the first anniversary of the date of grant. The fair market value of the stock awards, based on the market price at the date of grant, is recorded as unearned compensation. Unearned compensation is amortized over the applicable vesting period. The weighted-average grant-date fair value of stock awards as of June 30, 2010 is $\$ 14.29$. The Company recorded compensation cost related to stock awards of $\$ 413,000$ and $\$ 415,000$, respectively and $\$ 141,000$ of related tax benefit in the six months ended June 30, 2010 and 2009. Stock awards with a fair value of $\$ 777,000$ and $\$ 765,000$ have vested during the years ended December 31, 2009 and 2008, respectively. No stock awards have vested during 2010 and no stock awards were granted prior to July 1, 2007. As of June 30, 2010, unrecognized stock-based compensation expense related to non-vested restricted stock awards amounted to $\$ 1.7$ million. This amount is expected to be recognized over a period of 2.07 years.

A summary of the status of the Company s stock awards as of June 30,2010 , and changes during the six months ended June 30 , 2010, is as follows:

|  |  | Weighted <br> Average |  |
| :--- | :---: | :---: | :---: |
| Nonvested Shares | Number of <br> Grant-Date <br> Fair Value |  |  |
| Balance at December 31, 2009 | 176,070 | $\$$ | 14.29 |
| Granted |  |  |  |
| Vested |  |  |  |
| Forfeited | 176,070 | $\$$ | 14.29 |

## 4. Recent Accounting Pronouncements (Applicable to the Company)

In June 2009, the Financial Accounting Standards Board ( FASB ) issued guidance (incorporated in the FASB Accounting Standards Codification ( ASC ) via Accounting Standards Update ( ASU ) 2009-16, Transfers and Servicing: Accounting for Transfers of Financial Assets, in December 2009) which provides amended guidance relating to transfers of financial assets that eliminates the concept of a qualifying special-purpose entity. This guidance must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. This guidance must be applied to transfers occurring on or after its effective date. On and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities should be evaluated for consolidation by reporting entities on and after the effective date in accordance with the applicable consolidation guidance. The new guidance also changed the requirements which must be satisfied in order for an entity to treat a loan participation as a sale. The disclosure provisions were also amended and apply to transfers that occurred both before and after the effective date of this guidance. The adoption of this update did not have a significant impact on the Company s consolidated financial statements.

In June 2009, the FASB issued guidance (incorporated in the FASB ASC via ASU 2009-17, Consolidations: Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities, in December 2009) which provides amended guidance for consolidation of a variable interest entity by replacing the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity. The amended guidance uses an approach that focuses on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly impact the entity s economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. Additional disclosures about an enterprise s involvement in variable interest entities are also required. This guidance is effective as of the beginning of each reporting entity sfirst annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. The adoption of this update did not have a significant impact on the Company s consolidated financial statements.

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In January 2010, the FASB issued ASU 2010-06, Fair Value Measurements and Disclosures: Improving Disclosures about Fair Value Measurements, to amend the disclosure requirements related to recurring and nonrecurring fair value measurements. The guidance requires new disclosures regarding transfers of assets and liabilities between Level 1 (quoted prices in active market for identical assets or liabilities) and Level 2 (significant other observable inputs) of the fair value measurement hierarchy, including the reasons and the timing of the transfers. Additionally, the guidance requires a rollforward of activities, separately reporting purchases, sales, issuance, and settlements, for assets and liabilities measured using significant unobservable inputs (Level 3 fair value measurements). The guidance is effective for annual reporting periods that begin after December 15, 2009, and for interim periods within those annual reporting periods except for the changes to the disclosure of rollforward activities for any Level 3 fair value measurements, which are effective for annual reporting periods that begin after December 15, 2010, and for interim periods within those annual reporting periods. Other than requiring additional disclosures, adoption of this new guidance did not have a material impact on the Company s consolidated financial statements.

In February 2010, the FASB issued ASU 2010-09, Subsequent Events: Amendments to Certain Recognition and Disclosure Requirements, related to events that occur after the statement of condition date but before financial statements are issued. This guidance amends existing standards to address potential conflicts with Securities and Exchange Commission (SEC) guidance and refines the scope of the reissuance disclosure requirements to include revised financial statements only. Under this guidance, SEC filers are no longer required to disclose the date through which subsequent events have been evaluated. The adoption of this update did not have a material effect on the Company s consolidated financial statements.

In July 2010, the FASB issued ASU No. 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. This ASU is intended to provide additional information to assist financial statement users in assessing an entity s credit risk exposures and evaluating the adequacy of its allowance for credit losses. The guidance is effective for interim and annual reporting periods ending after December 15, 2010. Other than requiring additional disclosures, adoption of this new guidance is not expected to have a material impact on the Company s consolidated financial statements.

## Reclassification

Certain amounts in the 2009 financial statements have been reclassified to conform to the current period s presentation. These reclassifications had no effect on the net income previously reported.

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## 5. Comprehensive Income or Loss

Accounting principles generally require recognized revenue, expenses, gains, and losses to be included in net income or loss. Certain changes in assets and liabilities, such as the after-tax effect of unrealized gains and losses on securities available-for-sale, are not reflected in the statement of operations, but the cumulative effect of such items from period-to-period is reflected as a separate component of the equity section of the statement of financial condition (accumulated other comprehensive income or loss). Other comprehensive income or loss, along with net income or loss, comprises the Company s total comprehensive income or loss.

Comprehensive income (loss) is comprised of the following:
\(\left.$$
\begin{array}{l|cc|} & \begin{array}{c}\text { Three Months Ended } \\
\text { June 30, } \\
\text { 2009 }\end{array}
$$ <br>

(In Thousands)\end{array}\right]\)| $\$(174)$ |
| :--- |
| Net income (loss) |

$\left.\begin{array}{l|cc} & \begin{array}{c}\text { Six Months Ended } \\ \text { June 30, } \\ \text { 2009 }\end{array} \\ \text { 2010 } \\ \text { (In Thousands) }\end{array}\right)$

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## 6. Investment Securities

While the Company prefers lending as the primary use of its excess cash flows, the Company maintains an investment portfolio for managing interest-rate risk and liquidity while generating an acceptable level of revenue. The securities portfolio is managed in accordance with regulatory guidelines and established internal corporate investment policies. Adverse changes in the factors used in management s assessment of other-than-temporary impairment could lead to additional impairment charges.

At June 30, 2010 and December 31, 2009, the Company s investment securities portfolio amounted to $\$ 62.1$ million and $\$ 63.5$ million, or $11.1 \%$ and $11.7 \%$ of total assets, respectively. The following table sets forth, at the dates indicated, information regarding the amortized cost and fair values, with gross unrealized gains and losses of the Company s investment securities:

|  | June 30, 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Gross <br> Unrealized Unrealized <br> Gains Losses <br> (In Thousands)  |  |  | Fair <br> Value |  |
| Securities available-for-sale |  |  |  |  |  |  |  |
| Marketable equity securities ${ }^{1}$ | \$ | 389 | \$ 105 | \$ | (7) | \$ | 487 |
| Total securities available-for-sale | \$ | 389 | \$ 105 | \$ | (7) | \$ |  |


| Securities held-to-maturity |  |  |  |  |  |
| :--- | ---: | :--- | ---: | ---: | ---: |
| Debt securities of U.S. Government sponsored enterprises | $\$$ | $\$$ | $\$$ | (4) | 34,485 |
| U.S. Treasury securities | 34,489 |  |  |  | 22,053 |
| Corporate and industrial revenue bonds | 22,053 |  |  | 5,147 |  |
| Collateralized mortgage obligations | 5,065 | 105 |  | (23) |  |
|  |  |  |  |  |  |
| Total securities held-to-maturity | $\$ 61,607$ | $\$ 105$ | $\$$ | (27) | $\$ 61,685$ |


|  | $\begin{array}{c}\text { December 31, 2009 } \\ \text { Gross }\end{array}$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross |  |  |  |  |  |
| Unrealized |  |  |  |  |  |
| Losses |  |  |  |  |  |\(\left.\quad \begin{array}{c}Fair <br>

Value\end{array}\right]\)

1 Does not include investments in FHLB-Boston stock of $\$ 4.5$ million and $\$ 4.3$ million, and Banker s Bank stock of $\$ 183,000$ and $\$ 183,000$, respectively, at June 30, 2010 and December 31, 2009.

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The fair value of securities available-for-sale decreased $\$ 16,000$, or $3.2 \%$, to $\$ 487,000$ at June 30, 2010 from December 31, 2009, primarily due to changes in the market values of each equity security. The decrease in amortized cost of securities available-for-sale of $\$ 13,000$ is the result of writing down a security to fair value due to a charge for other-than-temporary impairment. Available-for-sale securities are fully comprised of equity securities: 5 individual issues of highly traded stocks, representing 3 companies in the financial industry. The amortized cost of held-to-maturity securities decreased $\$ 1.4$ million, or $2.2 \%$, to $\$ 61.6$ million due to maturities of U.S. Treasury securities of $\$ 56.0$ million and a maturity of the debt security of U.S. Government sponsored enterprises of $\$ 2.0$ million, and pay downs and maturities of collateralized mortgage obligations and bonds of $\$ 748,000$, partially offset by the purchase of a $\$ 10.0$ million bond and purchases of $\$ 47.4$ million in U.S. Treasury securities.

At June 30, 2010 and December 31, 2009, securities with a carrying value of $\$ 18.8$ million and $\$ 30.4$ million, respectively, were pledged as collateral to support securities sold under agreements to repurchase.

The amortized cost and estimated fair value of debt securities by contractual maturity at June 30, 2010 are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties. The collateralized mortgage obligations are allocated to maturity categories according to final maturity date.

|  | $\begin{array}{c}\text { Held-to-Maturity } \\ \text { Amortized } \\ \text { Cost } \\ \text { (In Thousands) }\end{array}$ |  |
| :--- | ---: | ---: |
| Value |  |  |$]$

## Unrealized Losses on Investment Securities

Management conducts, at least on a monthly basis, a review of its investment portfolio including available-for-sale ( AFS ) and held-to-maturity ( HTM ) securities to determine if the value of any security has declined below its cost or amortized cost and whether such security is other-than-temporarily impaired ( OTTI ). Securities are evaluated individually based on guidelines established by the FASB and include but are not limited to: (1) intent and ability of the Company to retain the investment for a period of time sufficient to allow for the anticipated recovery in market value; (2) percentage and length of time which an issue is below book value; (3) financial condition and near-term prospects of the issuer; (4) whether the debtor is current on contractually obligated interest and principal payments; (5) the volatility of the market price of the security; and (6) any other information and observable data considered relevant in determining whether other-than-temporary impairment has occurred, including the expectation of receipt of all principal and interest due. The Company s OTTI policy provides for the following: once a security is identified as impaired, the Company will test for OTTI; if the security fails the OTTI test, the security will be written down to the fair value as of the balance sheet date; an impaired security that passes the OTTI test will be reviewed by Management, to determine if a write-down is warranted, for other objective indicators such as: credit rating downgrades, reduced dividend payouts, inverse current ratios, and other adverse financial information.

During the year ended December 31, 2009, the Company incurred other-than-temporary impairment charges of $\$ 1.4$ million, representing 30 companies, or 56 individual issues. The Company also sold securities that were other-than-temporarily impaired with total losses of $\$ 241,000$. Management evaluated these securities according to the Company s OTTI policy and determined the declines in value to be other-than-temporary.

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The Company sold $\$ 5.9$ million of its equity securities during the fourth quarter of 2009. As a result, the Company had a remaining portfolio of $\$ 503,000$ at December 31, 2009. The sales of equity securities during the fourth quarter of 2009 reflected management s determination to revise its investment strategy and reduce its overall level of investment in equity securities and overall risk in the equities markets. As part of this revised strategy, it was determined to sell most of the equity securities in the portfolio. The Company expects to continue to hold the remaining securities. The Company s equity securities portfolio was primarily designed to assist the Company in managing its liquidity and interest rate risk on a long-term basis. However, due to the unprecedented decline in the stock market over the past two years, the value of such portfolio has been significantly reduced which resulted in management $s$ reevaluation of the investment strategy and reliance on its equity portfolio for liquidity.

During the six months ended June 30, 2010, management determined that one of the equity securities in the financial industry had other-than-temporary impairment for which a charge was recorded in the amount of $\$ 13,000$.

The following table presents the fair value of investments with continuous unrealized losses for less than 12 months and those that have been in a continuous unrealized loss position for more than 12 months as of June 30, 2010 and December 31, 2009:

|  | Less Than Twelve Months |  |  | Twelve Months and Over (In Thousands) |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  |  | Fair <br> Value | Gross Unrealized Losses |  | Fair Value |  | lized <br> ses |
| Marketable equity securities | \$ 307 | \$ | (7) | \$ | \$ | \$ | 307 | \$ | (7) |
| Collateralized mortgage obligations | 2,901 |  | (23) |  |  |  | 2,901 |  | (23) |
| U.S. Treasury securities | 28,985 |  | (4) |  |  |  | 28,985 |  | (4) |
| Total temporarily impaired securities | \$ 32,193 | \$ | (34) | \$ | \$ |  | 32,193 | \$ | (34) |


|  | Less Than Twelve Months |  |  | December 31, 2009 Twelve Months and Over (In Thousands) |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  | Gross Unrealized Losses |  | Fair <br> Value |  | Gross Unrealized Losses |  |
| Marketable equity securities | \$ | \$ |  | \$ | 311 | \$ | (15) | \$ | 311 | \$ | (15) |
| Collateralized mortgage obligations | 190 |  | (5) |  |  |  |  |  | 190 |  | (5) |
| U.S. Treasury securities | 19,436 |  | (4) |  |  |  |  |  | 9,436 |  | (4) |
| Total temporarily impaired securities | \$ 19,626 | \$ | (9) | \$ | 311 | \$ | (15) |  | 9,937 | \$ | (24) |

## U.S. Treasury Securities

Unrealized losses within the U.S. Treasury securities category at June 30, 2010, related to 20 U.S. Treasury securities, which all had losses for less than 12 months. At December 31, 2009, the unrealized losses related to 12 U.S. Treasury securities, which all had losses for less than 12 months. Management deemed the losses in this category to be immaterial.

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## Collateralized Mortgage Obligations

Unrealized losses within the collateralized mortgage obligations ( CMO ) category at June 30, 2010, related to 15 securities, which all had continuous losses for less than 12 months. At December 31, 2009, the unrealized losses related to 2 CMO securities, which all had continuous losses for less than 12 months.

Management reviews these securities on a regular basis for OTTI and considers if the issuer is an agency sponsored by the U.S. Government and whether downgrades by rating agencies have occurred. The Company reviews its CMO portfolio for OTTI similar to its OTTI analysis for its other securities, whereby it considers the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, whether the debtors are current on contractually obligated interest and principal payments, the volatility of the market price of the security, and the Company s intent and ability to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value or until maturity. The Company has the ability and intent to hold these securities until maturity.

As of June 30, 2010, the Company has 17 CMO bonds, or 23 individual issues, with an aggregate book value of $\$ 5.1$ million, which included 5 bonds, or 6 individual issues, with a FICO score of less than 650 . This risk is mitigated by loan-to-value ratios of less than $75 \%$. The total exposure of these 5 bonds to the Company is $\$ 22,000$. Since the purchase of these bonds, interest payments have been current and the Company expects to receive all principal and interest due.

The Company s remaining 12 CMO bonds are all investment grade and classified as HTM. All of these securities were issued by government sponsored agencies and are all collateralized primarily by AAA rated Federal Home Loan Mortgage Corporation ( FHLMC ) and Federal National Mortgage Association ( FNMA ) mortgage loans and, to the best of the Company sknowledge, are not collateralized by sub-prime or Alt-A loans. FHLMC and FNMA guarantees the contractual cash flows of these CMOs. The loans collateralizing such CMOs consist of fixed-rate, 15-year loans, originated in early 2003 and 2004, with average FICO scores between 725 and 775, and average LTV of $57 \%$.

These 17 CMO bonds have been substantially paid down with an average current factor of $25 \%$, and are backed by well seasoned loans of an earlier vintage, which have not been significantly affected by high delinquency levels or vulnerable to lower collateral coverage as seen in later issued pools. All such CMOs are paying according to their contractual terms and are expected to continue to pay their contractual cash flows.

Based on management sanalysis, which included the above indicators, the Company has determined that no OTTI exists within the CMO portfolio as of June 30, 2010.

## Marketable Equity Securities

Unrealized losses within the marketable equity securities category at December 31, 2009 related to four securities issued by two companies in the financial industry, which had continuous losses for more than 12 months. As of June 30, 2010, three of these securities recovered their value during the first quarter, but then declined below book value by the end of the second quarter. During the first quarter of 2010, one security failed the Company s OTTI test and was written-down in the amount of $\$ 13,000$. During the second quarter of 2010 , none of the four securities with unrealized losses had losses for more than 12 months.

The FHLB recorded a net loss of $\$ 186.8$ million for the year ending December 31, 2009. Losses due to the other-than-temporary impairment of investments in private-label mortgage-backed securities resulted in a credit loss of $\$ 444.1$ million for the year. The associated non-credit loss on these securities in 2009 was $\$ 885.4$ million, which is recorded in capital rather than through earnings, and contributed largely to an accumulated other comprehensive loss of $\$ 1.0$ billion at December 31, 2009.

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The FHLB remained in compliance with all regulatory capital ratios as of December 31, 2009, and, in the most recent information available, was classified adequately capitalized by its regulator, the Federal Housing Finance Agency, as of September 30, 2009.

Notwithstanding continued significant credit losses in its investment portfolio, the FHLB s net income for the fourth quarter of 2009 was $\$ 6.3$ million. The FHLB s net interest income continues to be strong, and totaled $\$ 311.7$ million for the year ending December 31, 2009 and $\$ 88.0$ million for the fourth quarter of 2009. The FHLB expects to see volatility in its earnings in the next several quarters as it works through continued challenges. In particular, high and prolonged unemployment rates, high delinquency and foreclosure rates, and declining housing prices may result in additional credit losses from the FHLB s private-label mortgage-backed securities investments. The FHLB will continue to monitor this situation closely in 2010.

The FHLB remains focused on returning the FHLB to stable profitability and enhancing the FHLB s capital base by building retained earnings. The FHLB s board of directors is unlikely to declare any dividends until a consistent pattern of positive net income is demonstrated, allowing growth in retained earnings, which will likely preclude a declaration of dividends for at least the first two quarters of 2010. The opportunity to pay a dividend after that, and the amount of any such dividend, will be a function of the success that the FHLB has in stabilizing earnings and building retained earnings, which will be driven in large part by the performance of its private-label mortgage-backed securities portfolio. The FHLB s current retained earnings target is estimated at $\$ 925$ million, a target adopted in connection with the FHLB s Revised Operating Plan to preserve capital in light of the various challenges to the FHLB. The FHLB s retained earnings target could be superseded by mandates from its primary regulator, the Federal Housing Finance Agency, either in the form of an order specific to the FHLB or by promulgation of new regulations requiring a level of retained earnings that is different from the FHLB s currently targeted level. Moreover, Management and the board of directors of the FHLB may, at any time, change the FHLB s methodology or assumptions for modeling the FHLB s retained earnings requirement. Either of these could result in the FHLB further increasing its retained earnings target or reducing or eliminating the dividend payout, as necessary.

The Company periodically evaluates its investment in FHLB stock for impairment based on, among other factors, the capital adequacy of the FHLB and its overall financial condition. No impairment losses have been recorded through June 30, 2010. The Company will continue to monitor its investment in FHLB stock.

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## 7. Fair Value Measurements

ASC Topic 820, Fair Value Measurements and Disclosures, provides a framework for measuring fair value under U.S. generally accepted accounting principles ( GAAP ).

The Company groups its financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the observability of the assumptions used to determine fair value:

Level 1 Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury Notes and U.S. government and agency mortgage-backed securities that are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 Valuations for assets and liabilities with inputs that are observable either directly or indirectly for substantially the full term or valuations obtained from third party pricing services based on quoted market prices for comparable assets or liabilities. Level 2 also includes assets and liabilities traded in inactive markets.

There were no transfers of assets and liabilities between Level 1 and Level 2 during the three and six months ended June 30, 2010.
Level 3 Valuations for assets and liabilities with inputs that are unobservable, which are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and are not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets and liabilities. There were no level 3 valuations as of June 30, 2010 or December 31, 2009.

Assets measured at fair value on a recurring basis are summarized below:

|  | June 30, 2010 | Fair Value Measurements Using Quoted |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prices in |  |  |  |
|  |  |  | Active <br> Markets for <br> Identical | Active <br> Markets | Significant <br> Unobservable |
|  |  |  | Assets <br> (Level 1) <br> (Dolla |  | $\begin{aligned} & \text { Inputs } \\ & \text { (Level 3) } \end{aligned}$ |
| Assets |  |  |  |  |  |
| Securities available-for-sale |  |  |  |  |  |
| Equity securities by industry type: |  |  |  |  |  |
| Financial | \$ 487 | \$ | 487 | \$ | \$ |
| Total equity securities | \$ 487 | \$ | 487 | \$ | \$ |


|  | Fair Value Measurements Using |  |  |
| :--- | :---: | :---: | :---: |
|  | Quoted |  |  |
|  | Prices in |  |  |
|  | Active |  |  |
|  | Markets | Significant |  |
|  | for | Other | Significant |
|  | Identical | Observable | Unobservable |
| December 31, 2009 | Assets | Inputs | Inputs |
|  | (Level 1) | (Level 2) | (Level 3) |

(Dollars In Thousands)

| Assets |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Securities available-for-sale |  |  |  |  |  |
| Equity securities by industry type: | $\$ 503$ | $\$$ | 503 | $\$$ |  |
| Financial |  |  |  |  |  |
|  | $\$ 503$ | $\$$ | 503 | $\$$ | $\$$ |
| Total equity securities |  |  |  | $\$$ |  |

The valuation approach used to value the securities available-for-sale was the market approach.

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Also, the Company may be required, from time to time, to measure certain other financial assets on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. The following table summarizes the fair value hierarchy used to determine each adjustment and the carrying value of the related individual assets:

Fair Value Measurements Using


Prices in

for Significant
Identical Other

Assets Observable

June 30, 2010

Inputs
(Level 2)
(Dollars In Thousands)

Significant Unobservable Inputs (Level 3)

| Assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with a valuation allowance, net | \$ 4,309 | \$ | \$ | 4,309 | \$ |
| Other real estate owned | 278 |  |  | 278 |  |
| Loans held for sale | 986 |  |  | 986 |  |
| Total assets | \$ 5,573 | \$ | \$ | 5,573 | \$ |

Fair Value Measurements Using
Quoted
Prices in
Active

| Active | Significant |  |
| :---: | :---: | :---: |
| Markets for | Other | Significant |
| Identical | Observable | Unobservable |
| Assets | Inputs | Inputs |
| (Level 1) | (Level 2) | (Level 3) |
| (Dollars In Thousands) |  |  |

(Dollars In Thousands)

| Assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with a valuation allowance, net | \$ 1,527 | \$ | \$ | 1,527 | \$ |
| Other real estate owned | 80 |  |  | 80 |  |
| Loans held for sale | 534 |  |  | 534 |  |
| Total assets | \$ 2,141 | \$ | \$ | 2,141 | \$ |

A valuation reserve, for the above impaired loans, of $\$ 536,000$ and $\$ 501,000$ as of June 30,2010 and December 31, 2009, respectively, was included in the allowance for loan losses. The amount of impaired loans represents the carrying value, net of the related allowance for loan losses on impaired loans for which adjustments are based on the appraised value of the collateral which is based on the market approach of valuation.

Real estate acquired through foreclosure ( OREO ): OREO is recorded at fair value less costs to sell. The Company acquires property through foreclosure or acceptance of a deed in lieu-of-foreclosure as OREO. The valuation of this property is accounted for individually based on its net realizable value on the date of acquisition. At the acquisition date, if the net realizable value of the property is less than the book value of the loan, a charge or reduction in the allowance for loan losses is recorded. If the value of the property becomes subsequently impaired, as determined by an appraisal or an evaluation in accordance with the Company $s$ appraisal policy, the decline is recorded by a charge against current earnings. Upon acquisition of a property, a current appraisal or broker s opinion must substantiate market value for the property. As such, the Company records other real estate owned as nonrecurring Level 2.

ASC Topic 825, Fair Value Measurements and Disclosures, requires disclosures of fair value information about financial instruments, whether or not recognized in the balance sheet, if the fair values can be reasonably determined. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company s various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or

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other valuation techniques using observable inputs when available. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and cash equivalents: The carrying amounts of cash and short-term instruments approximate fair values.
Securities: Fair values for securities, excluding Federal Home Loan Bank stock, are based on quoted market prices. The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

Loans receivable: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Mortgage loans held for sale: Loans held for sale are recorded at the lower of carrying value or market value. The fair value of mortgage loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies mortgage loans held for sale as nonrecurring Level 2.

Mortgage servicing rights: Mortgage servicing rights are recognized when they are acquired through the sale of loans, and are reported in other assets. They are amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Management uses an independent firm which specializes in the valuation of mortgage servicing rights to determine the fair value. The Company uses the amortization method for financial reporting. As such, the Company classifies mortgage servicing rights as nonrecurring Level 2.

Deposit liabilities and mortgagors escrow accounts: The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregate expected monthly maturities on time deposits.

Securities sold under agreements to repurchase: The carrying amounts of borrowings under repurchase agreements maturing within ninety days approximate their fair values.

Advances from Federal Home Loan Bank: The fair values of these borrowings are estimated using discounted cash flow analyses based on the Company s current incremental borrowing rates for similar types of borrowing arrangements.

Accrued interest and dividends: The carrying amounts of accrued interest and dividends approximate fair value.

Off-balance-sheet instruments: The Company s off-balance-sheet instruments consist of loan commitments. Fair values for loan commitments have not been presented as the future revenue derived from such financial instruments is not significant.

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The carrying amounts and estimated fair values of the Company's financial instruments are as follows:

|  | June 30, 2010 |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Fair <br> Value | Carrying <br> Amount | Fair <br> Value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ 25,582 | \$ 25,582 | \$ 20,075 | \$ 20,075 |
| Securities available-for-sale | 487 | 487 | 503 | 503 |
| Securities held-to-maturity | 61,607 | 61,685 | 62,983 | 63,130 |
| Federal Home Loan Bank stock | 4,489 | 4,489 | 4,306 | 4,306 |
| Loans, net | 432,798 | 433,087 | 424,655 | 421,155 |
| Loans held for sale | 986 | 986 | 534 | 534 |
| Accrued interest and dividends receivable | 1,618 | 1,618 | 1,629 | 1,629 |
| Mortgage servicing rights | 297 | 322 | 297 | 582 |
| Financial liabilities: |  |  |  |  |
| Deposits | \$ 365,883 | \$ 367,234 | \$ 365,498 | \$ 361,114 |
| Repurchase agreements | 18,352 | 18,352 | 20,422 | 20,422 |
| Advances from Federal Home Loan Bank | 77,923 | 79,941 | 63,675 | 64,002 |
| Accrued interest payable | 176 | 176 | 175 | 175 |
| 8. Common Stock |  |  |  |  |

On February 26, 2010, the Company announced that its Board of Directors authorized a fourth stock repurchase program (the Fourth Stock Repurchase Program ) for the purchase of up to 318,952 shares of the Company s common stock, or approximately $5 \%$ of its outstanding common stock. The repurchase under the Fourth Stock Repurchase Program will be conducted solely through a Rule 10b5-1 repurchase plan with Stifel, Nicolaus \& Company, Inc. Repurchased shares will be held in treasury. This plan will continue until it is completed or terminated by the Board of Directors.

## 9. Subsequent Events

Subsequent Events represent events or transactions occurring after the balance sheet date but before the financial statements are issued or are available to be issued. Financial statements are considered issued when they are widely distributed to shareholders and others for general use and reliance in a form and format that complies with GAAP. Financial statements are considered available to be issued when they are complete in form and format that complies with GAAP and all approvals necessary for their issuance have been obtained.

Specifically, there are two types of subsequent events:

Those comprising events or transactions providing additional evidence about conditions that existed at the balance sheet date, including estimates inherent in the financial statement preparation process (referred to as recognized subsequent events).

Those comprising events that provide evidence about conditions not existing at the balance sheet date but, rather, that arose after such date (referred to as non-recognized subsequent events).
The Company is an SEC filer and management has evaluated subsequent events through the date that the financial statements were issued.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.
The following analysis discusses changes in the financial condition and results of operations of the Company at and for the three and six months ended June 30, 2010 and 2009, and should be read in conjunction with the Company s Unaudited Consolidated Financial Statements and the notes thereto, appearing in Part I, Item 1 of this document.

## Forward-Looking Statements

This Form 10-Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and is including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identified by use of the words believe, expect, intend, anticipate, estimate, project or similar expressions. The Company s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company include, but are not limited to: changes in interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company s market area and accounting principles and guidelines. Additional factors are discussed in the Company s 2009 Annual Report on Form 10-K under Item 1A-Risk Factors and in Part II. Item 1A. Risk Factors of this 10-Q. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

Except as required by law, the Company does not undertake and specifically disclaims any obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

## General

Chicopee Savings Bank is a community-oriented financial institution dedicated to serving the financial services needs of consumers and businesses within its market area. We attract deposits from the general public and use such funds to originate primarily one- to four-family residential real estate loans, commercial real estate loans and commercial loans. To a lesser extent, we originate multi-family loans, construction loans and consumer loans. At June 30, 2010, we operated out of our main office, lending and operations center, and seven branch offices located in Chicopee, Ludlow, South Hadley, Ware, and West Springfield. All of our offices are located in western Massachusetts.

## Critical Accounting Policies

Management s discussion and analysis of the Company sfinancial condition is based on the consolidated financial statements which are prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of such financial statements requires Management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, Management evaluates its estimates, including those related to the allowance for loan losses, other-than-temporary impairment on securities, the valuation of mortgage servicing rights, and the valuation of other real estate owned. Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis in making judgments about the carrying values of assets that are not readily apparent from other sources. Actual results could differ from the amount derived from Management s estimates and assumptions under different assumptions or conditions. Additional accounting policies are more fully described in Note 1 in the Notes to Consolidated Financial Statements presented in our 2009 Annual Report on Form 10-K. A brief description of our current accounting policies involving significant management judgment follows.

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Allowance for Loan Losses. Management believes the allowance for loan losses requires the most significant estimates and assumptions used in the preparation of the consolidated financial statements. The allowance for loan losses is based on Management $s$ evaluation of the level of the allowance required in relation to the probable losses inherent in the loan portfolio. Management believes the allowance for loan losses is a significant estimate and therefore regularly evaluates it for adequacy by taking into consideration factors such as: levels and historical trends in delinquencies, impaired loans, non-accruing loans, charge-offs and recoveries, and classified assets; trends in the volume and terms of the loans; effects of any change in underwriting policies, procedures, and practices; experience, ability, and depth of management staff; national and local economic trends and conditions; trends and conditions in the industries in which borrowers operate; and effects of changes in credit concentrations. The use of different estimates or assumptions could produce different provisions for loan losses.

Other-Than-Temporary Impairment of Securities. One of the significant estimates related to investment securities is the evaluation of other-than-temporary impairments. The evaluation of securities for other-than- temporary impairments is a quantitative and qualitative process, which is subject to risks and uncertainties and is intended to determine whether declines in the fair value of investments should be recognized in current period earnings. The risks and uncertainties include changes in general economic conditions, the issuer sfinancial condition and/or future prospects, the effects of changes in interest rates or credit spreads and the expected recovery period of unrealized losses. Securities that are in an unrealized loss position are reviewed at least quarterly to determine if other-than-temporary impairment is present based on certain quantitative and qualitative factors and measures. The primary factors considered in evaluating whether a decline in value of securities is other-than-temporary include: (a) the length of time and extent to which the fair value has been less than cost or amortized cost and the expected recovery period of the security, (b) the financial condition, credit rating and future prospects of the issuer, (c) whether the debtor is current on contractually obligated interest and principal payments, (d) the volatility of the securities market price, (e) the intent and ability of the Company to retain the investment for a period of time sufficient to allow for recovery, which may be at maturity and (f) any other information and observable data considered relevant in determining whether other-than-temporary impairment has occurred, including the expectation of receipt of all principal and interest due.

Mortgage Servicing Rights. The valuation of mortgage servicing rights is a critical accounting policy which requires significant estimates and assumptions. The Bank often sells mortgage loans it originates and retains the ongoing servicing of such loans, receiving a fee for these services, generally $1 \%$ of the outstanding balance of the loan per annum. Mortgage servicing rights are recognized when they are acquired through the sale of loans, and are reported in other assets. They are amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Management uses an independent firm which specializes in the valuation of mortgage servicing rights to determine the fair value. The Company uses the amortization method for financial reporting. The most important assumption is the anticipated loan prepayment rate, and increases in prepayment speeds result in lower valuations of mortgage servicing rights. Management evaluates for impairment based upon the fair value of the rights, which can vary depending upon current interest rates and prepayment expectations, as compared to amortized cost. The use of different assumptions could produce a different valuation. All of the assumptions are based on standards the Company believes would be utilized by market participants in valuing mortgage servicing rights and are consistently derived and/or benchmarked against independent public sources.

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Valuation of Other Real Estate Owned ( OREO ). Periodically, we acquire property through foreclosure or acceptance of a deed in lieu-of-foreclosure as OREO. OREO is recorded at fair value less costs to sell. The valuation of this property is accounted for individually based on its net realizable value on the date of acquisition. At the acquisition date, if the net realizable value of the property is less than the book value of the loan, a charge or reduction in the allowance for loan losses is recorded. If the value of the property becomes subsequently impaired, as determined by an appraisal or an evaluation in accordance with our appraisal policy, we will record the decline by a charge against current earnings. Upon acquisition of a property, a current appraisal or broker s opinion must substantiate market value for the property. At June 30, 2010, the Company had $\$ 278,000$ of property classified as OREO.

## Comparison of Financial Condition at June 30, 2010 and December 31, 2009

The Company s assets increased $\$ 12.8$ million, or $2.4 \%$, to $\$ 557.0$ million at June 30, 2010 compared to $\$ 544.2$ million at December 31, 2009, primarily due to the increase in net loans of $\$ 8.1$ million, or $1.9 \%$, to $\$ 432.8$ million. The increase in net loans was attributed to the $\$ 10.6$ million, or $15.4 \%$, increase in commercial and industrial loans and $\$ 1.9$ million, or $1.5 \%$, increase in commercial real estate loans, partially offset by a $\$ 3.4$ million, or $2.2 \%$, decrease in one-to four-family residential loans from $\$ 150.3$ million at December 31, 2009 to $\$ 146.9$ million at June 30, 2010 and decrease in construction loans of $\$ 1.4$ million, or $3.8 \%$, from $\$ 38.3$ million to $\$ 36.9$ million. The decrease in one- to four-family residential loans was primarily due to prepayments and refinancing activity attributed to the decline in interest rates to historically low levels. In accordance with the Company s asset/liability management strategy and in an effort to reduce interest rate risk, the Company sold $\$ 7.7$ million fixed rate, low coupon residential real estate loans originated in 2010 to the secondary market. Servicing rights will continue to be retained on all loans written and sold in the secondary market.

Total deposits at June 30, 2010 were $\$ 365.9$ million compared to $\$ 365.5$ million at December 31, 2009. The increase in deposits is primarily due to increases in money market accounts of $\$ 8.5$ million, or $15.4 \%$, to $\$ 63.8$ million and passbook accounts of $\$ 785,000$, or $1.8 \%$, to $\$ 43.7$ million, primarily offset by the decreases in demand deposit accounts of $\$ 4.6$ million, or $10.8 \%$, to $\$ 38.0$ million and certificate of deposit balances of $\$ 4.5$ million, or $2.2 \%$, to $\$ 201.8$ million.

Total stockholders equity increased $\$ 420,000$ to $\$ 94.6$ million at June 30,2010 and represented $17.0 \%$ of total assets compared to $17.3 \%$ of total assets at December 31, 2009. The Company s balance sheet continues to be strong and regulatory capital ratios continue to exceed the levels required to be well-capitalized under applicable federal banking regulations. The increase of $\$ 420,000$ was mainly due to the decrease in unearned compensation of $\$ 562,000$, increase in additional paid-in-capital of $\$ 296,000$ and net income of $\$ 77,000$, partially offset by the purchase of 43,600 shares of the Company s common stock through the Company s stock repurchase program, at a cost of $\$ 513,000$ and average price of $\$ 11.76$. Our capital management strategies allowed us to increase our book value per share by $1.2 \%$ to $\$ 14.93$ at June 30, 2010 compared to $\$ 14.76$ at December 31, 2009.

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## Lending Activities

At June 30, 2010, the Company s net loan portfolio was $\$ 432.8$ million, or $77.7 \%$ of total assets, compared to $\$ 424.7$ million, or $78.0 \%$ of total assets at December 31, 2009. The following table sets forth the composition of the Company s loan portfolio in dollar amounts and as a percentage of the respective portfolio at the dates indicated.

|  | June 30, 2010 |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Total (Dollars In | Amount ousands) | Percent of Total |
| Real estate loans: |  |  |  |  |
| One- to four-family ${ }^{1}$ | \$ 146,945 | 33.7\% | \$ 150,311 | 35.1\% |
| Multi-family | 11,436 | 2.6\% | 10,790 | 2.5\% |
| Home equity | 29,680 | 6.8\% | 29,320 | 6.9\% |
| Commercial | 127,972 | 29.4\% | 126,090 | 29.5\% |
| Total | 316,033 | 72.5\% | 316,511 | 74.0\% |
| Construction-residential | 7,844 | 1.8\% | 9,193 | 2.2\% |
| Construction-commercial | 29,034 | 6.7\% | 29,122 | 6.8\% |
| Total construction | 36,878 | 8.5\% | 38,315 | 9.0\% |
| Total real estate loans | 352,911 | 81.0\% | 354,826 | 83.0\% |
| Consumer loans | 3,780 | 0.9\% | 4,390 | 1.0\% |
| Commercial loans | 79,119 | 18.1\% | 68,541 | 16.0\% |
| Total loans | 435,810 | 100.0\% | 427,757 | 100.0\% |
| Undisbursed portion of loans in process | 161 |  | 10 |  |
| Net deferred loan origination costs | 950 |  | 965 |  |
| Allowance for loan losses | $(4,123)$ |  | $(4,077)$ |  |
| Loans, net | \$ 432,798 |  | \$ 424,655 |  |

1 Excludes loans held for sale of \$986 and \$534 at June 30, 2010 and December 31, 2009, respectively.
The Company s net loan portfolio increased $\$ 8.1$ million, or $1.9 \%$, during the first six months of 2010 primarily due the $\$ 10.6$ million, or $15.4 \%$, increase in commercial and industrial loans and $\$ 1.9$ million, or $1.5 \%$, increase in commercial real estate loans, partially offset by a $\$ 3.4$ million, or $2.2 \%$, decrease in one-to four-family residential loans from $\$ 150.3$ million at December 31, 2009 to $\$ 146.9$ million at June 30, 2010 and a decrease in construction loans of $\$ 1.4$ million, or $3.8 \%$, from $\$ 38.3$ million to $\$ 36.9$ million. The decrease in one- to four-family residential loans was primarily due to prepayments and refinancing activity attributed to the decline in interest rates to historically low levels. In accordance with the Company s asset/liability management strategy and in an effort to reduce interest rate risk, the Company sold $\$ 7.7$ million fixed rate, low coupon residential real estate loans originated in 2010 to the secondary market. Servicing rights will continue to be retained on all loans written and sold in the secondary market.

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## Non-performing Assets

The following table sets forth information regarding nonaccrual loans, real estate owned, and restructured loans at the dates indicated.

|  | $\begin{aligned} & \text { June 30, } \\ & \text { 2010, } \\ & \text { (Dollar } \end{aligned}$ | De <br> hous | mer 31, <br> 09 <br> ds) |
| :---: | :---: | :---: | :---: |
| Nonaccrual loans: |  |  |  |
| Residential mortgages | \$ 2,201 | \$ | 2,740 |
| Construction | 111 |  | 184 |
| Commercial mortgages | 2,213 |  | 982 |
| Commercial \& Industrial | 289 |  | 664 |
| Home equity | 70 |  | 182 |
| Consumer | 74 |  | 92 |
| Total nonaccrual loans | 4,958 |  | 4,844 |
| Other real estate owned, net | 278 |  | 80 |
| Total nonperforming assets | \$ 5,236 | \$ | 4,924 |
| Ratios: |  |  |  |
| Total nonperforming loans as a percentage of total loans (1) | 1.13\% |  | 1.13\% |
| Total nonperforming assets as a percentage of total assets | 0.94\% |  | 0.90\% |

(1) Total loans includes net loans plus the allowance for loan losses.

Loans are placed on nonaccrual status either when reasonable doubt exists as to the timely collection of principal and interest or when a loan becomes 90 days past due unless an evaluation clearly indicates that the loan is well-secured and in the process of collection. There were no loans that were over 90 days delinquent and still accruing interest.

Nonaccrual loans increased $\$ 114,000$, or $2.4 \%$, to $\$ 5.0$ million as of June 30, 2010 compared to $\$ 4.8$ million as of December 31, 2009. The increase in nonaccrual loans is primarily due to the increase in commercial real estate nonaccrual loans of $\$ 1.2$ million, offset by decreases in all other loan categories. Management reviews nonaccrual loans on a loan by loan basis and applies specific reserves to loan balances in excess of collateral values if sufficient borrower cash flows cannot be identified.

Analysis and Determination of the Allowance for Loan Losses. The allowance for loan losses is a valuation allowance for probable credit losses inherent in the loan portfolio. Management evaluates the need to establish allowances against losses on loans on a quarterly basis. When additional allowances are necessary, a provision for loan losses is charged to earnings. The allowance for loan losses is maintained at an amount that management considers appropriate to cover inherent probable losses in the loan portfolio.

Our methodology for assessing the appropriateness of the allowance for loan losses consists of: (1) a specific allowance on identified problem loans; and (2) a general valuation allowance on the remainder of the loan portfolio. Although we determine the amount of each element of the allowance separately, the entire allowance for loan losses is available for the entire portfolio. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

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Specific Allowance Required for Identified Problem Loans. We establish an allowance on certain identified problem loans based on such factors as: (1) the strength of the customer s personal or business cash flows; (2) the availability of other sources of repayment; (3) the amount due or past due; (4) the type and value of collateral; (5) the strength of our collateral position; (6) the estimated cost to sell the collateral; and (7) the borrower s effort to cure the delinquency.

General Valuation Allowance on the Remainder of the Loan Portfolio. We establish a general allowance for loans that are not evaluated individually for impairment under ASC 310, Receivables, in order to recognize probable losses associated with lending activities. This general valuation allowance is determined by segregating the loans by loan category and assigning percentages to each category. The percentages are adjusted for significant factors that, in management s judgment, affect the collectability of the portfolio as of the evaluation date. These significant factors include: levels and historical trends in delinquencies, impaired loans, non-accrual loans, charge-offs, recoveries, and classified assets; trends in the volume and terms of loans; effects of any change in underwriting, policies, procedures, and practices; experience, ability, and depth of management and staff; national and local economic trends and conditions; trends and conditions in the industries in which borrowers operate; effects of changes in credit concentrations. The applied loss factors are reevaluated quarterly to ensure their relevance in the current economic environment.

We identify loans that may need to be charged off as a loss by reviewing all delinquent loans, classified loans and other loans for which management may have concerns about collectability. For individually reviewed loans, the borrower s inability to make payments under the terms of the loan or a shortfall in the fair value of the collateral if the loan is collateral dependent would result in our allocating a portion of the allowance to the loan that was impaired.

The allowance for loan losses is based on management s estimate of the amount required to reflect the potential inherent losses in the loan portfolio, based on circumstances and conditions known or anticipated at each reporting date. There are inherent uncertainties with respect to the collectability of the Bank s loans and it is reasonably possible that actual loss experience in the near term may differ from the amounts reflected in this report.

At June 30, 2010, Management believed that the current allowance for loan losses is appropriate to cover losses inherent in the current loan portfolio.

At June 30, 2010, our allowance for loan losses represented $0.94 \%$ of total loans and $83.16 \%$ of nonperforming loans. The allowance for loan losses remained consistent at $\$ 4.1$ million at December 31, 2009 and June 30, 2010. At June 30, 2010 the allowance for loan losses is the result of a provision of $\$ 385,000$, mostly offset by net charge-offs of $\$ 339,000$. The increase in the provision of $\$ 112,000$ for the quarter ended June 30, 2010 from March 31, 2010 reflects management s assessment of the continued growth of the loan portfolio, particularly the increase in commercial business loans of $\$ 7.0$ million from the previous quarter. Net charge-offs increased $\$ 292,000$ from $\$ 47,000$ at March 31, 2010, primarily due to one charge-off for a commercial loan of $\$ 132,000$ related to deteriorating economic conditions.

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The following table sets forth activity in the Company s allowance for loan losses for the periods set forth:
$\left.\begin{array}{lcc|} & \begin{array}{c}\text { At or for the Six Months } \\ \text { Ended June 30, } \\ \text { 2009 }\end{array} \\ \text { (Dollars In Thousands) }\end{array}\right)$
(1) Total loans includes net loans plus the allowance for loan losses.
(2) Nonperforming loans consist of all loans 90 days or more past due or other loans which have been identified by the Company as presenting uncertainty with respect to the collectability of interest or principal.

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## Deposits

The following table sets forth the Company's deposit accounts at the dates indicated:

|  | June 30, 2010 |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance | Percent of Total Deposits (Dollars In | $\begin{aligned} & \text { Balance } \\ & \text { ousands) } \end{aligned}$ | Percent of Total Deposits |
| Demand deposits | \$ 38,008 | 10.4\% | \$ 42,629 | 11.7\% |
| NOW accounts | 18,651 | 5.1\% | 18,466 | 5.1\% |
| Passbook accounts | 43,660 | 11.9\% | 42,875 | 11.7\% |
| Money market deposit accounts | 63,805 | 17.5\% | 55,293 | 15.1\% |
| Total transaction accounts | 164,124 | 44.9\% | 159,263 | 43.6\% |
| Certificates of deposit | 201,759 | 55.1\% | 206,235 | 56.4\% |
| Total deposits | \$ 365,883 | 100.0\% | \$ 365,498 | 100.0\% |

Deposits increased $\$ 385,000$, or $0.1 \%$, to $\$ 365.9$ million at June 30, 2010 from $\$ 365.5$ million at December 31, 2009. Money market accounts increased $\$ 8.5$ million, or $15.4 \%$, to $\$ 63.8$ million and passbook accounts increased $\$ 785,000$, or $1.8 \%$, to $\$ 43.7$ million, primarily offset by the decreases in demand deposit accounts of $\$ 4.6$ million, or $10.8 \%$, and certificates of deposits of $\$ 4.5$ million, or $2.2 \%$, to $\$ 201.8$ million.

## Borrowings

The following sets forth information concerning our borrowings for the periods indicated.

|  | $\begin{aligned} & \text { June 30, } \\ & 2010 \\ & \text { (Dollar: } \end{aligned}$ | D | $\begin{aligned} & \text { mber 31, } \\ & 2009 \\ & \text { 1ds) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Maximum amount of advances outstanding at any month-end during the period: |  |  |  |
| FHLB Advances | \$ 80,907 | \$ | 71,258 |
| Securities sold under agreements to repurchase | 29,639 |  | 27,334 |
| Average advances outstanding during the period: |  |  |  |
| FHLB Advances | \$ 75,299 | \$ | 58,278 |
| Securities sold under agreements to repurchase | 20,057 |  | 21,339 |
| Weighted average interest rate during the period: |  |  |  |
| FHLB Advances | 2.79\% |  | 2.90\% |
| Securities sold under agreements to repurchase | 0.46\% |  | 0.98\% |
| Balance outstanding at end of period: |  |  |  |
| FHLB Advances ${ }^{1}$ | \$ 77,923 | \$ | 63,675 |
| Securities sold under agreements to repurchase | 18,352 |  | 20,422 |
| Weighted average interest rate at end of period: |  |  |  |
| FHLB Advances | 2.71\% |  | 3.04\% |
| Securities sold under agreements to repurchase | 0.25\% |  | 0.50\% |

1 Balance includes a one time put option of $\$ 5$ million, the FHLB may call this advance on June 30, 2011.
We utilize borrowings from a variety of sources to supplement our supply of funds for loans and investments. FHLB advances increased $\$ 14.2$ million, or $22.4 \%$, from $\$ 63.7$ million at December 31, 2009 to $\$ 77.9$ million at June 30, 2010 due to proceeds from long-term advances of $\$ 24.5$ million, offset by payments on long-term advances of $\$ 10.3$ million. Securities sold under agreements to repurchase decreased $\$ 2.1$ million, primarily due to fluctuations in the balances of these accounts.

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During the six months ended June 30, 2010, the Company restructured $\$ 4.9$ million in FHLB advances in order to lower the cost of borrowing and to increase the time until maturity. In executing this restructuring

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of FHLB advances, the Company incurred a prepayment penalty, which was blended with the effective rate and will be amortized over the life of the restructured advances. This restructuring did not meet the 10 percent cash flow test and is not required to be accounted for as a debt extinguishment. The new effective interest rate was determined based on the carrying amount of the original advance, adjusted for the present value of the new advance and the prepayment penalty. From time to time, management may use borrowed money to engage in various leverage strategies to increase income as opportunities arise.

## Comparison of Operating Results for the Three Months Ended June 30, 2010 and 2009

## General

For the quarter ended June 30, 2010, the Company recorded net income of $\$ 127,000$, compared to a net loss of $\$ 174,000$ for the same quarter last year. The net income for the three months ended June 30,2010 was the result of an increase in net interest income of $\$ 421,000$, or $10.9 \%$, from the same period in 2009. The increase in net interest income was mostly due to an increase in investment income of $\$ 140,000$, or $69.0 \%$, and a decrease in the cost of deposits of $\$ 358,000$, or $19.6 \%$, partially offset by an increase of $\$ 123,000,30.7 \%$, in the cost of borrowed funds. The increase in net interest income contributed to the increase in net interest margin of 28 basis points to $3.49 \%$.

## Analysis of Net Interest Income

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends on the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them.

The following table sets forth average balances, interest income and expense and yields earned or rates paid on the major categories of assets and liabilities for the periods indicated. The average yields and costs are derived by dividing interest income or expense by the average balance of interest-earning assets or interest-bearing liabilities, respectively. The yields and costs are annualized. Average balances are derived from average daily balances. The yields and costs include fees which are considered adjustments to yields. Loan interest and yield data does not include any accrued interest from non-accruing loans.

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|  | For the Three Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Average <br> Yield/ <br> Rate <br> (Dollars In | Average <br> Balance <br> housands) | Interest | Average Yield/ Rate |
| Interest-earning assets: |  |  |  |  |  |  |
| Investment securities (1) | \$ 65,196 | \$ 528 | 3.25\% | \$ 49,298 | \$ 240 | 1.95\% |
| Loans: |  |  |  |  |  |  |
| Residential real estate loans | 160,888 | 2,197 | 5.48\% | 171,122 | 2,445 | 5.73\% |
| Commercial real estate loans | 163,671 | 2,426 | 5.95\% | 157,142 | 2,392 | 6.11\% |
| Consumer loans | 34,012 | 413 | 4.87\% | 31,615 | 409 | 5.19\% |
| Commercial loans | 76,764 | 898 | 4.69\% | 57,701 | 676 | 4.70\% |
| Loans, net (2) | 435,335 | 5,934 | 5.47\% | 417,580 | 5,922 | 5.69\% |
| Other | 12,216 | 6 | 0.20\% | 19,926 | 8 | 0.16\% |
| Total interest-earning assets | 512,747 | \$ 6,468 | 5.06\% | 486,804 | \$ 6,170 | 5.08\% |
| Noninterest-earning assets | 40,193 |  |  | 39,924 |  |  |
| Total assets | \$ 552,940 |  |  | \$ 526,728 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Money market accounts | \$ 63,714 | \$ 124 | 0.78\% | \$ 57,729 | \$ 137 | 0.95\% |
| Savings accounts (3) | 44,328 | 28 | 0.25\% | 41,843 | 41 | 0.39\% |
| NOW, ATS, and other transaction accounts | 19,220 | 9 | 0.19\% | 17,186 | 10 | 0.23\% |
| Certificates of deposit | 195,525 | 1,303 | 2.67\% | 201,852 | 1,634 | 3.25\% |
| Total interest-bearing deposits | 322,787 | 1,464 | 1.82\% | 318,610 | 1,822 | 2.29\% |
| FHLB advances | 78,993 | 524 | 2.66\% | 60,465 | 401 | 2.66\% |
| Securities sold under agreement to repurchase | 18,609 | 19 | 0.41\% | 21,880 | 55 | 1.01\% |
| Total interest-bearing borrowings | 97,602 | 543 | 2.23\% | 82,345 | 456 | 2.22\% |
| Total interest-bearing liabilities | 420,389 | 2,007 | 1.91\% | 400,955 | 2,278 | 2.28\% |
| Demand deposits | 36,985 |  |  | 31,021 |  |  |
| Other noninterest-bearing liabilities | 227 |  |  | 159 |  |  |
| Total liabilities | 457,601 |  |  | 432,135 |  |  |
| Total stockholders' equity | 95,339 |  |  | 94,593 |  |  |
| Total liabilities and stockholders' equity | \$ 552,940 |  |  | \$ 526,728 |  |  |
| Net interest-earning assets | \$ 92,358 |  |  | \$ 85,849 |  |  |
| Tax equivalent net interest income/interest rate spread (4) |  | 4,461 | 3.15\% |  | 3,892 | 2.80\% |
| Tax equivalent net interest income as a percentage of interest-earning assets |  |  | 3.49\% |  |  | 3.21\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  |  | 121.97\% |  |  | 121.41\% |
| Less: tax equivalent adjustment (1) |  | (185) |  |  | (37) |  |

(1) Municipal securities income and net interest income are presented on a tax equivalent basis using a tax rate of $41 \%$. The tax equivalent adjustment is deducted from the tax equivalent net interest income to agree to the amount reported on the statement of operations. See 'Explanation of Use of Non-GAAP Financial Measurements'.
(2) Loans, net excludes loans held for sale.
(3) Savings accounts include mortgagors' escrow deposits.
(4) Tax equivalent interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.

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The following table presents the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected the Company's tax equivalent interest income and interest expense during the periods indicated. Information is provided in each category with respect to: (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) the net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

(1) The changes in state and municipal income are reflected on a tax equivalent basis using a tax rate of $41 \%$.
(2) Includes interest on mortgagors' escrow deposits.
(3) The changes in net interest income are reflected on a tax equivalent basis and thus do not correspond to the statement of operations.

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Net interest income, on a tax equivalent basis, increased $\$ 569,000$, or $14.6 \%$, to $\$ 4.5$ million for the three months ended June 30, 2010, primarily due to the increase in income of interest-earning assets of $\$ 298,000$ and decrease in cost of interest-bearing liabilities of $\$ 271,000$. Net interest margin increased 28 basis points from $3.21 \%$ to $3.49 \%$ for the three months ended June 30, 2010 from the comparable period in 2009.

Interest and dividend income, on a tax equivalent basis, increased $\$ 298,000$, or $4.8 \%$, to $\$ 6.5$ million for the three months ended June 30,2010 , compared to $\$ 6.2$ million for the same period last year. Average interest-earning assets totaled $\$ 512.7$ million for the three months ended June 30,2010 compared to $\$ 486.8$ million for the same period last year, an increase of $\$ 25.9$ million, or $5.3 \%$. Average loans increased $\$ 17.8$ million, or $4.3 \%$, primarily due to strong commercial originations. Average investment securities increased $\$ 15.9$ million for the period and tax equivalent investment securities interest income increased $\$ 288,000$, or $120.0 \%$, primarily due to the increase in bond income of $\$ 213,000$ for the quarter. The yield on average interest-earning assets decreased 2 basis points to $5.06 \%$ for the three months ended June 30, 2010, due to lower market rates of interest.

Total interest expense decreased $\$ 271,000$, or $11.9 \%$, to $\$ 2.0$ million for the three months ended June 30,2010 from $\$ 2.3$ million for the same period in 2009, due to lowering deposit costs by $\$ 358,000$. Average interest-bearing liabilities increased $\$ 19.4$ million, or $4.8 \%$ to $\$ 420.4$ million for the three months ended June 30, 2010 from $\$ 401.0$ million for the comparable period in 2009, reflecting increases in interest-bearing borrowings of $\$ 15.3$ million and deposits of $\$ 4.2$ million. Rates paid on average interest-bearing liabilities declined 37 basis points from $2.28 \%$ to $1.91 \%$ for the first quarter of 2010, largely reflecting the lower interest rates paid on deposits. The lower interest rate environment led to a decrease in rates paid for certificates of deposit as well as the repricing of a portion of the Company's outstanding certificates of deposit.

## Provision for Loan Losses

The provision for loan losses for the second quarter of 2010 was $\$ 112,000$ compared to $\$ 71,000$ for the same period in 2009. The increase in the provision for loan losses was primarily due to an increase in the general reserve related to the increase in commercial business loans of $\$ 20.5$ million from the same quarter in 2009, as well as an increase in specific reserves related to certain nonperforming loans individually evaluated for impairment.

## Non-interest Income

Total non-interest income increased $\$ 2,000$, or $0.3 \%$, to $\$ 592,000$ for the second quarter of 2010 compared to $\$ 590,000$ for the same period in 2009. The increase in non-interest income was primarily due to the decrease in other-than-temporary impairment charge of $\$ 106,000$ and the increase in service charges, fees, and commissions of $\$ 75,000$, mostly offset by the decrease in income from loan sales of $\$ 169,000$. The increase in service charges, fees, and commissions is primarily due to the increases in service charge income of $\$ 32,000$, investment services commission of $\$ 23,000$, and point of sale and ATM transaction fees of $\$ 13,000$. The decrease in net loan sales and servicing resulted from significantly reduced residential real estate refinancing volume during 2010.

## Non-interest Expenses

Non-interest expenses decreased $\$ 78,000$, or $1.7 \%$, to $\$ 4.6$ million for the three months ended June 30, 2010 compared to $\$ 4.7$ million in the first quarter of 2009. The decrease is mostly the result of the decrease in FDIC insurance expenses of $\$ 173,000$, primarily due to the special assessment recorded in June 2009 of \$229,000.

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## Comparison of Operating Results for the Six Months Ended June 30, 2010 and 2009

## General

For the six months ended June 30, 2010, the Company recorded net income of $\$ 77,000$, compared to a net loss of $\$ 59,000$ for the same period last year. The net income for the six months ended June 30,2010 was the result of an increase in net interest income of $\$ 817,000$, or $10.7 \%$, from the same period in 2009. The increase in net interest income was mostly due to an increase in investment income of $\$ 199,000$, or $49.0 \%$, and a decrease in the cost of deposits of $\$ 751,000$, or $20.3 \%$, partially offset by an increase of $\$ 236,000$, or $29.3 \%$, in the cost of borrowed funds. The increase in net interest income contributed to the increase in net interest margin of 26 basis points to $3.46 \%$. We will continue to monitor the cost of funds in an effort to protect the net interest margin during this unprecedented low interest rate environment.

## Analysis of Net Interest Income

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends on the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them.

The following table sets forth average balances, interest income and expense and yields earned or rates paid on the major categories of assets and liabilities for the periods indicated. The average yields and costs are derived by dividing interest income or expense by the average balance of interest-earning assets or interest-bearing liabilities, respectively. The yields and costs are annualized. Average balances are derived from average daily balances. The yields and costs include fees which are considered adjustments to yields. Loan interest and yield data does not include any accrued interest from non-accruing loans.

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|  | For the Six Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  | 2009 |  |  |
|  | Average Balance | Interest | Average Yield/ Rate (Dollars In | Average Balance housands) | Interest | Average Yield/ Rate |
| Interest-earning assets: |  |  |  |  |  |  |
| Investment securities (1) | \$ 64,733 | \$ 916 | 2.85\% | \$ 49,307 | \$ 480 | 1.96\% |
| Loans: |  |  |  |  |  |  |
| Residential real estate loans | 161,566 | 4,448 | 5.55\% | 172,890 | 4,922 | 5.74\% |
| Commercial real estate loans | 163,429 | 4,875 | 6.02\% | 157,293 | 4,775 | 6.12\% |
| Consumer loans | 33,879 | 831 | 4.95\% | 31,455 | 814 | 5.22\% |
| Commercial loans | 73,937 | 1,698 | 4.63\% | 56,602 | 1,309 | 4.66\% |
| Loans, net (2) | 432,811 | 11,852 | 5.52\% | 418,240 | 11,820 | 5.70\% |
| Other | 11,666 | 11 | 0.19\% | 16,231 | 8 | 0.10\% |
| Total interest-earning assets | 509,210 | 12,779 | 5.06\% | 483,778 | 12,308 | 5.13\% |
| Noninterest-earning assets | 39,829 |  |  | 42,394 |  |  |
| Total assets | \$ 549,039 |  |  | \$ 526,172 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Money market accounts | \$ 59,145 | \$ 224 | 0.76\% | \$ 53,675 | \$ 246 | 0.92\% |
| Savings accounts (3) | 44,275 | 55 | 0.25\% | 41,513 | 83 | 0.40\% |
| NOW, ATS, and other transaction accounts | 19,012 | 19 | 0.20\% | 16,903 | 27 | 0.32\% |
| Certificates of deposit | 197,826 | 2,653 | 2.70\% | 202,214 | 3,346 | 3.34\% |
| Total interest-bearing deposits | 320,258 | 2,951 | 1.86\% | 314,305 | 3,702 | 2.38\% |
| FHLB advances | 75,299 | 1,042 | 2.79\% | 63,803 | 806 | 2.55\% |
| Securities sold under agreement to repurchase | 20,057 | 46 | 0.46\% | 22,592 | 114 | 1.02\% |
| Total interest-bearing borrowings | 95,356 | 1,088 | 2.30\% | 86,395 | 920 | 2.15\% |
| Total interest-bearing liabilities | 415,614 | 4,039 | 1.96\% | 400,700 | 4,622 | 2.33\% |
| Demand deposits | 38,044 |  |  | 30,779 |  |  |
| Other noninterest-bearing liabilities | 210 |  |  | 208 |  |  |
| Total liabilities | 453,868 |  |  | 431,687 |  |  |
| Total stockholders' equity | 95,171 |  |  | 94,485 |  |  |
| Total liabilities and stockholders' equity | \$ 549,039 |  |  | \$ 526,172 |  |  |
| Net interest-earning assets | \$ 93,596 |  |  | \$ 83,078 |  |  |
| Tax equivalent net interest income/interest rate spread (4) |  | 8,740 | $3.10 \%$ |  | 7,686 | 2.80\% |
| Tax equivalent net interest income as a percentage of interest-earning assets |  |  | 3.46\% |  |  | 3.20\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  |  | $122.52 \%$ |  |  | 120.73\% |
| Less: tax equivalent adjustment (1) |  | (311) |  |  | (74) |  |


| Net interest income as reported on statement of operations | $\$ 8,429$ | 7,612 |
| :--- | :--- | :--- |

(1) Municipal securities income and net interest income are presented on a tax equivalent basis using a tax rate of $41 \%$. The tax equivalent adjustment is deducted from the tax equivalent net interest income to agree to the amount reported on the statement of operations. See 'Explanation of Use of Non-GAAP Financial Measurements'.
(2) Loans, net excludes loans held for sale
(3) Savings accounts include mortgagors' escrow deposits.
(4) Tax equivalent interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.

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The following table presents the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected the Company's tax equivalent interest income and interest expense during the periods indicated. Information is provided in each category with respect to: (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) the net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

|  | Six Months Ended June 30, <br> 2010 compared to 2009 <br> Increase (Decrease) <br> Due to <br> Rate |
| :--- | :---: | :---: | :---: | :---: |

(1) The changes in state and municipal income are reflected on a tax equivalent basis using a tax rate of $41 \%$.
(2) Includes interest on mortgagors' escrow deposits.
(3) The changes in net interest income are reflected on a tax equivalent basis and thus do not correspond to the statement of operations.

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Net interest income, on a tax equivalent basis, increased $\$ 1.1$ million, or $13.7 \%$, to $\$ 8.7$ million for the six months ended June 30, 2010, primarily due to the increase in income of interest-earning assets of $\$ 471,000$ and decrease in cost of interest-bearing liabilities of $\$ 583,000$. Net interest margin increased 26 basis points from $3.20 \%$ to $3.46 \%$ for the six months ended June 30, 2010 from the comparable period in 2009.

Interest and dividend income, on a tax equivalent basis, increased $\$ 471,000$, or $3.8 \%$, to $\$ 12.8$ million for the six months ended June 30 , 2010, compared to $\$ 12.3$ million for the same period last year. Average interest-earning assets totaled $\$ 509.2$ million for the six months ended June 30 , 2010 compared to $\$ 483.8$ million for the same period last year, an increase of $\$ 25.4$ million, or $5.3 \%$. Average loans increased $\$ 14.6$ million, or $3.5 \%$, primarily due to strong commercial originations. Average investment securities increased $\$ 15.4$ million for the period and tax equivalent investment securities interest income increased $\$ 436,000$, or $90.8 \%$, primarily due to the increase in bond income of $\$ 342,000$ for the quarter. The yield on average interest-earning assets decreased 7 basis points to $5.06 \%$ for the six months ended June 30, 2010, due to lower market rates of interest.

Total interest expense decreased $\$ 583,000$, or $12.6 \%$, to $\$ 4.0$ million for the six months ended June 30, 2010 from $\$ 4.6$ million for the same period in 2009, due to lowering deposit costs by $\$ 751,000$. Average interest-bearing liabilities increased $\$ 14.9$ million, or $3.7 \%$ to $\$ 415.6$ million for the six months ended June 30, 2010 from $\$ 400.7$ million for the comparable period in 2009, reflecting increases in interest-bearing borrowings of $\$ 9.0$ million and deposits of $\$ 6.0$ million. Rates paid on average interest-bearing liabilities declined 37 basis points from $2.33 \%$ to $1.96 \%$ for the first quarter of 2010 , largely reflecting the lower interest rates paid on deposits. The lower interest rate environment led to a decrease in rates paid for certificates of deposit as well as the repricing of a portion of the Company's outstanding certificates of deposit.

## Provision for Loan Losses

The provision for loan losses for the six months ended June 30 , 2010 was $\$ 385,000$ compared to $\$ 165,000$ for the same period in 2009. The increase in the provision for loan losses was primarily due to the increase in specific reserves of $\$ 398,000$ and an increase in the general reserve related to the increase in commercial business loans of $\$ 20.5$ million from the same period in 2009.

## Non-interest Income

Total non-interest income decreased $\$ 77,000$, or $6.0 \%$, to $\$ 1.2$ million for the six months ended 2010 compared to $\$ 1.3$ million for the same period in 2009. The decrease in non-interest income is primarily attributable to the decrease in loan sales and servicing, net of $\$ 285,000$ to $\$ 151,000$, partially offset by the increase in service charges, fees, and commissions of $\$ 170,000$ to $\$ 856,000$ from the same period in 2009. The increase in service charges, fees, and commissions is primarily due to the increases in service charge income of $\$ 76,000$, investment services commission of $\$ 49,000$, and point of sale and ATM transaction fees of $\$ 33,000$. The decrease in net loan sales and servicing resulted from significantly reduced residential real estate refinancing volume during 2010.

## Non-interest Expenses

Non-interest expenses increased $\$ 225,000$, or $2.5 \%$, to $\$ 9.2$ million for the six months ended June 30, 2010 compared to $\$ 8.9$ million for the same period of 2009. The increase was primarily due to the increase in salaries and employee benefits of $\$ 306,000$, partially offset by the decreases in stationery, supplies and postage of $\$ 50,000$ and other non-interest expense of $\$ 41,000$.

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## Explanation of Use of Non-GAAP Financial Measurements

We believe that it is common practice in the banking industry to present interest income and related yield information on tax exempt securities on a tax-equivalent basis and that such information is useful to investors because it facilitates comparisons among financial institutions. However, the adjustment of interest income and yields on tax exempt securities to a tax equivalent amount may be considered to include financial information that is not in compliance with U.S. generally accepted accounting principles (GAAP). A reconciliation from GAAP to non-GAAP is provided below.

|  | Three Months Ended June 30, |  |  |  |  | Six Months Ended June 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  | 2010 |  | 2009 |  |  |
|  | (Dollars in Thousands) |  |  |  |  | (Dollars in Thousands) |  |  |  |  |
|  | Interest | Average Yield |  | terest | Average Yield | Interest | Average <br> Yield |  | erest | Average Yield |
| Investment securities (no tax adjustment) | \$ 343 | 2.11\% | \$ | 203 | 1.65\% | \$ 605 | 1.88\% | \$ | 406 | 1.66\% |
| Tax equivalent adjustment (1) | 185 |  |  | 37 |  | 311 |  |  | 74 |  |
| Investment securities (tax equivalent basis) | \$ 528 | 3.25\% | \$ |  | 1.95\% | \$ 916 | 2.85\% | \$ | 480 | 1.96\% |
| Net interest income (no tax adjustment) | \$ 4,276 |  |  | 3,855 |  | \$8,429 |  |  | 7,612 |  |
| Tax equivalent adjustment (1) | 185 |  |  | 37 |  | 311 |  |  | 74 |  |
| Net interest income (tax equivalent basis) | \$ 4,461 |  |  | 3,892 |  | \$ 8,740 |  |  | 7,686 |  |
| Interest rate spread (no tax adjustment) |  | 3.00\% |  |  | 2.77\% |  | 2.98\% |  |  | 2.77\% |
| Net interest margin (no tax adjustment) |  | 3.34\% |  |  | 3.18\% |  | 3.34\% |  |  | 3.17\% |

(1) The tax equivalent adjustment is based on a combined federal and state tax rate of $41 \%$ for all periods presented.

## Liquidity Management

Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of securities, borrowings from the Federal Home Loan Bank of Boston and securities sold under agreements to repurchase. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition. Prepayment rates can have a significant impact on interest income. Because of the large percentage of loans we hold, rising or falling interest rates have a significant impact on the prepayment speeds of our earning assets that, in turn, affect the rate sensitivity position. When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. Our asset sensitivity would be reduced if prepayments slow and vice versa. While we believe these assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual loan repayment activity. Our short-term securities are primarily consisted of U.S. Treasury and government agencies, which we use primarily for the collateral purposes for sweep accounts maintained by commercial customers. The balances of these securities fluctuate as the aggregate balance of our sweep accounts fluctuate.

We regularly adjust our investments in liquid assets based upon our assessment of: (1) expected loan demands; (2) expected deposit flows; (3) yields available on interest-earning deposits and securities; and (4) the objectives of our asset/liability management policy.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At June 30, 2010, cash and cash equivalents, net of reserve requirements, totaled $\$ 25.6$ million. The fair value of agency and U.S. Treasury securities, net of pledged securities, totaled $\$ 15.7$ million. Our over collateralized securities pledging position is $\$ 432,000$. We had loans held-for-sale of $\$ 986,000$ at June 30, 2010. The fair value of collateralized mortgage obligations, net of a $5 \%$ liquidity discount, totaled $\$ 4.9$ million. Securities

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classified as available-for-sale with unrealized gains had a fair value of $\$ 181,000$ and unrealized gains of $\$ 105,000$ at June 30, 2010. In addition, at June 30, 2010, we had the ability to borrow a total of approximately $\$ 94.9$ million from the Federal Home Loan Bank of Boston. On June 30, 2010, we had $\$ 77.9$ million of borrowings outstanding. In addition, we had the following available lines of credit to use as contingency sources: $\$ 3.0$ million with Bankers Bank, N.E. and available Fed Funds to purchase of $\$ 3.0$ million.

Certificates of deposit due within one year of June 30, 2010 totaled $\$ 97.1$ million, or $48.1 \%$, of our certificates of deposit. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before June 30, 2011. We believe, however, based on past experience that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

## Capital Management

We are subject to various regulatory capital requirements administered by the Federal Deposit Insurance Corporation, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At June 30, 2010, the Bank exceeded all of its regulatory capital requirements. The Bank is considered well capitalized under regulatory guidelines. The Company is subject to the Federal Reserve Board's capital adequacy guidelines for bank holding companies (on a consolidated basis) substantially similar to those of the Federal Deposit Insurance Corporation. The Company exceeded these requirements at June 30, 2010.

The Company's and Bank's actual capital amounts and ratios as of June 30, 2010 and December 31, 2009 are presented in the following table:
$\left.\begin{array}{llllll} & & & \begin{array}{c}\text { Minimum } \\ \text { to be Well } \\ \text { Capitalized Under } \\ \text { Prompt } \\ \text { Corrective }\end{array} \\ \hline \text { Astion Provisions } \\ \text { Ratio }\end{array}\right]$

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## As of December 31, 2009:

Total Capital to Risk Weighted Assets

| Company | $\$ 97,878$ | $23.4 \%$ | $\$ 33,418$ | $8.0 \%$ | N/A |
| :--- | :--- | :--- | :--- | :--- | :--- |
| N/A |  |  |  |  |  |
| Bank | $\$ 84,779$ | $20.4 \%$ | $\$ 33,303$ | $8.0 \%$ | $\$ 41,628$ |

## Restrictions on Dividends

Dividends from Chicopee Bancorp, Inc. may depend, in part, upon receipt of dividends from the Bank. The subsidiary may pay dividends to its parent out of so much of its net income as the Bank's directors deem appropriate, subject to the limitation that the total of all dividends declared by the Bank in any calendar year may not exceed the total of its net income of that year combined with its retained net income of the preceding two years and subject to minimum regulatory capital requirements. The approval of the Massachusetts Commissioner of Banks is required if the total of all dividends declared in any calendar year exceeds the total of its net profits for that year combined with its retained net profits of the preceding two years. Net profits for this purpose means the remainder of all earnings from current operations plus actual recoveries on loans and investments and other assets after deducting from the total thereof all current operating expenses, actual losses, accrued dividends on preferred stock, if any and all federal and state taxes.

A total of $\$ 500,000$ in dividends was declared in December 2009 from the Bank to the Company. The Bank paid the dividend in January 2010.

## Off-Balance Sheet Arrangements

In the normal course of operations, we engage in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments, letters of credit and lines of credit. We currently have no plans to engage in hedging activities in the future.

## Credit-related financial instruments

The Company is a party to credit related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and various financial instruments with off-balance-sheet risk. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance-sheet instruments.

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The following financial instruments were outstanding whose contract amounts represent credit risk:

|  |  | December |
| :--- | ---: | ---: |
|  | June 30, | 31, |
|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Commitments to grant loans | $\$ 17,403$ | $\$ 17,429$ |
| Unfunded commitments for construction loans | 7,683 | 8,203 |
| Unfunded commitments under lines of credit | 60,291 | 62,006 |
| Standby letters of credit | 2,376 | 2,334 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer. Collateral held varies but may include cash, securities, accounts receivable, inventory, property, plant and equipment, and real estate.

Unfunded commitments under commercial lines of credit, revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are uncollateralized, usually do not contain a specified maturity date, and may not be drawn upon to the total extent to which the Company is committed.

Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others , requires certain disclosures and liability recognition for the fair value at issuance of guarantees that fall within its scope. The Company does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. The Company has issued conditional commitments in the form of standby letters of credit to guarantee payment on behalf of a customer and guarantee the performance of a customer to a third party. Standby letters of credit generally arise in connection with lending relationships. The credit risk involved in issuing these instruments is essentially the same as that involved in extending loans to customers. Contingent obligations under standby letters of credit totaled $\$ 2,376$ at June 30, 2010 and $\$ 2,334$ at December 31, 2009, respectively, and represent the maximum potential future payments the Company could be required to make. Typically, these instruments have terms of 12 months or less and expire unused; therefore, the total amounts do not necessarily represent future cash requirements. Each customer is evaluated individually for creditworthiness under the same underwriting standards used for commitments to extend credit and on-balance sheet instruments. The Company's policies governing loan collateral apply to standby letters of credit at the time of credit extension. Loan-to-value ratios are generally consistent with loan-to-value requirements for other commercial loans secured by similar types of collateral. The fair value of the Company's standby letters of credit at June 30, 2010 and December 31, 2009 was insignificant.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Qualitative Aspects of Market Risk

We manage the interest rate sensitivity of our interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread. Our strategy for managing interest rate risk emphasizes: adjusting the maturities of borrowings; adjusting the investment portfolio mix and duration; increasing our focus on shorter-term, adjustable-rate commercial and multi-family lending; selling fixed-rate

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mortgage loans; and periodically selling available-for-sale securities. We currently do not participate in hedging programs, interest rate swaps or other activities involving the use of derivative financial instruments.

We have an Asset/Liability Committee, which includes members of management, to communicate, coordinate and control all aspects involving asset/liability management. The committee reports to the Board of Directors of the Bank quarterly and establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

## Quantitative Aspects of Market Risk

We analyze our interest rate sensitivity to manage the risk associated with interest rate movements through the use of interest income simulation. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are interest rate sensitive. An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period.

Our goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income. Interest income simulations are completed quarterly and presented to the Asset/Liability Committee and Board of Directors of the Bank. The simulations provide an estimate of the impact of changes in interest rates on net interest income under a range of assumptions. The numerous assumptions used in the simulation process are reviewed by the Asset/Liability Committee and the Board of Directors of the Bank on a quarterly basis. Changes to these assumptions can significantly affect the results of the simulation. The simulation incorporates assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates. The simulation analysis incorporates management's current assessment of the risk that pricing margins will change adversely over time due to competition or other factors.

Simulation analysis is only an estimate of our interest rate risk exposure at a particular point in time. We continually review the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

The table below sets forth an approximation of our exposure as a percentage of estimated net interest income for the next 12 month period using interest income simulation. The simulation uses projected repricing of assets and liabilities at June 30, 2010 on the basis of contractual maturities, anticipated repayments and scheduled rate adjustments. Prepayment rates can have a significant impact on interest income simulation. Because of the large percentage of loans we hold, rising or falling interest rates have a significant impact on the prepayment speeds of our earning assets that, in turn, affect the rate sensitivity position. When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. Our asset sensitivity would be reduced if prepayments slow and vice versa. While we believe such assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate future mortgage-backed security and loan repayment activity.

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The following table reflects changes in estimated net interest income for the Bank at June 30, 2010 through June 30, 2011.

| Increase (Decrease) <br> in Market Interest <br> Rates (Rate Shock) | $\$$ Amount | Net Interest Income |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 500 bp | $\$ 19,367$ | $\$$ Change | \% Change |
| 400 | $\$ 18,791$ | $\$ 3,021$ | $18.5 \%$ |
| 300 | $\$ 18,270$ | $\$ 2,445$ | $15.0 \%$ |
| 200 | $\$ 17,946$ | $\$ 1,924$ | $11.8 \%$ |
| 100 | $\$ 17,163$ | $\$ 1,600$ | $9.8 \%$ |
| $(100)$ | $\$ 16,346$ | 817 | $5.0 \%$ |
| $(200)$ | $\$ 14,976$ | $(\$ 1,370)$ | $-8.4 \%$ |

The basis point changes in rates in the above table are assumed to occur evenly over the following 12 months.

## Item 4. Controls and Procedures

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the Exchange Act ). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the SEC ) (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

There have been no changes in the Company's internal control over financial reporting during the quarter ended June 30, 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings.

The Company is not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to the financial condition and results of operations of the Company.

## Item 1A. Risk Factors.

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009, and set forth below in this Form 10-Q, which could materially affect our business, financial condition or future results. Additional risks not presently known to us, or that we currently deem

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immaterial, may also adversely affect our business, financial condition or results of operations. At June 30, 2010, the risk factors for the Company have not changed materially from those reported in our 2009 Annual Report on Form 10-K, except as described below. However, the risks described in our 2009 Annual Report on Form 10-K are not the only risks that we face.

Financial reform legislation recently enacted will, among other things, create a new Consumer Financial Protection Bureau, tighten capital standards and result in new laws and regulations that are expected to increase our costs of operations.

On July 21, 2010 the President signed the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ). This new law will significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impacts of the Dodd-Frank Act may not be known for many months or years.

The Dodd-Frank Act creates a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit unfair, deceptive or abusive acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks with more than $\$ 10$ billion in assets. Banks with $\$ 10$ billion or less in assets will continue to be examined for compliance with the consumer laws by their primary bank regulators. The Dodd-Frank Act also weakens the federal preemption rules that have been applicable for national banks and federal savings associations, and gives state attorneys general the ability to enforce federal consumer protection laws.

The Dodd-Frank Act requires minimum leverage (Tier 1) and risk based capital requirements for bank and savings and loan holding companies that are no less than those applicable to banks, which will exclude certain instruments that previously have been eligible for inclusion by bank holding companies as Tier 1 capital, such as trust preferred securities.

The new law provides that the Office of Thrift Supervision will cease to exist one year from the date of the new law's enactment. The Office of the Comptroller of the Currency, which is currently the primary federal regulator for national banks, will become the primary federal regulator for federal thrifts. The Board of Governors of the Federal Reserve System will supervise and regulate all savings and loan holding companies that were formerly regulated by the Office of Thrift Supervision.

Effective one year after the date of enactment is a provision of the Dodd-Frank Act that eliminates the federal prohibitions on paying interest on demand deposits, thus allowing businesses to have interest bearing checking accounts. Depending on competitive responses, this significant change to existing law could have an adverse impact on our interest expense.

The Dodd-Frank Act also broadens the base for Federal Deposit Insurance Corporation deposit insurance assessments. Assessments will now be based on the average consolidated total assets less tangible equity capital of a financial institution, rather than deposits. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to $\$ 250,000$ per depositor, retroactive to January 1, 2009, and non-interest bearing transaction accounts have unlimited deposit insurance through December 31, 2012. The legislation also increases the required minimum reserve ratio for the Deposit Insurance Fund, from $1.15 \%$ to $1.35 \%$ of insured deposits, and directs the FDIC to offset the effects of increased assessments on depository institutions with less than $\$ 10$ billion in assets.

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The Dodd-Frank Act will require publicly traded companies to give stockholders a non-binding vote on executive compensation and so-called golden parachute payments, and authorizes the Securities and Exchange Commission to promulgate rules that allow stockholders to nominate their own candidates using a company's proxy materials. It also provides that the listing standards of the national securities exchanges shall require listed companies to implement and disclose clawback policies mandating the recovery of incentive compensation paid to executive officers in connection with accounting restatements. The legislation also directs the Federal Reserve Board to promulgate rules prohibiting excessive compensation paid to bank holding company executives.

It is difficult to predict at this time what specific impact the Dodd-Frank Act and the yet to be written implementing rules and regulations will have on community banks. However, it is expected that at a minimum they will increase our operating and compliance costs and could increase our interest expense.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(a) Unregistered Sales of Equity Securities Not applicable
(b) Use of Proceeds Not applicable
(c) Repurchase of Our Equity Securities

On February 26, 2010, the Company announced that its Board of Directors authorized a fourth stock repurchase program (the Fourth Stock Repurchase Program ) for the purchase of up to 318,952 shares of the Company's common stock, or approximately $5 \%$ of its outstanding common stock. The repurchase under the Fourth Stock Repurchase Program will be conducted solely through a Rule 10b5-1 repurchase plan with Stifel, Nicolaus \& Company, Inc. Repurchased shares will be held in treasury. This plan will continue until it is completed or terminated by the Board of Directors. Repurchases made in the second quarter of 2010 were as follows:

| Period | (a) <br> Total Number of Shares (or Units) Purchased | (b) <br> Average Price Paid Per Share (or Unit) | (c) <br> Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | (d) <br> Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: |
| April 1 -30, 2010 |  | \$ |  | 318,852 |
| May 1-31, 2010 |  |  |  | 318,852 |
| June 1-30, 2010 | 43,500 | 11.75 | 43,600 | 275,352 |
| Total | 43,500 | \$ 11.75 | 43,600 |  |

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## Item 3. Defaults Upon Senior Securities.

None.

## Item 5. Other Information.

None.

## Item 6. Exhibits.

3.1 Articles of Incorporation of Chicopee Bancorp, Inc. (1)
3.2 Bylaws of Chicopee Bancorp, Inc. (2)
4.0 Stock Certificate of Chicopee Bancorp, Inc. (1)
31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.0 Section 1350 Certification
(1) Incorporated herein by reference to the Exhibits to the Company s Registration Statement on Form S-1 (File No. 333-132512), as amended, initially filed with the Securities and Exchange Commission on March 17, 2006.
(2) Incorporated herein by reference to Exhibit 3.2 to the Company s 8-K (File No. 000-51996) filed with the Securities and Exchange Commission on August 1, 2007.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: August 6, 2010

Dated: August 6, 2010

CHICOPEE BANCORP, INC.

By: /s/ William J. Wagner William J. Wagner
Chairman of the Board, President and Chief Executive Officer (principal executive officer)

By: /s/ Guida R. Sajdak Guida R. Sajdak
Senior Vice President, Chief Financial Officer and Treasurer (principal financial and chief accounting officer)

