Innophos Holdings, Inc. Form 10-Q August 03, 2010 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

•

to

Commission File Number 001-33124

INNOPHOS HOLDINGS, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of 20-1380758 (I.R.S. Employer

Incorporation or Organization)

Identification No.)

259 Prospect Plains Road

Cranbury, New Jersey 08512
(Address of Principal Executive Offices) (Zip Code)
Registrant s Telephone Number, Including Area Code: (609) 495-2495

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of accelerated filer, large accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer " Accelerated Filer x

Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of June 30, 2010, the registrant had 21,419,198 shares of common stock outstanding

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PART I

ITEM 1. FINANCIAL STATEMENTS

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets (Unaudited)

(In thousands, except per share amounts, share amounts or where otherwise noted)

	June 30, 2010	Dec	cember 31, 2009
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 67,149	\$	132,451
Restricted cash			1,749
Accounts receivable - trade	78,807		56,345
Inventories	115,194		113,636
Other current assets	53,731		49,865
Total current assets	314,881		354,046
Property, plant and equipment, net	196,642		204,527
Goodwill	51,706		51,706
Intangibles and other assets, net	49,353		52,189
Total assets	\$ 612,582	\$	662,468
LIABILITIES AND STOCKHOLDERS EQUITY			
Current liabilities:			
Current portion of long-term debt	\$	\$	
Accounts payable, trade and other	23,128		21,379
Other current liabilities	41,861		59,696
Total current liabilities	64,989		81,075
Long-term debt	190,000		246,000
Other long-term liabilities	38,861		40,015
Total liabilities	293,850		367,090
Commitments and contingencies (note 12)			
Stockholders equity:			
Common stock, par value \$.001 per share; authorized 100,000,000; issued and outstanding 21,419,198 and			
21,333,940 shares	21		21
Paid-in capital	102,688		100,066
Retained earnings	218,063		197,541
Accumulated other comprehensive loss	(2,040)		(2,250)
Total stockholders equity	318,732		295,378
Total liabilities and stockholders equity	\$ 612,582	\$	662,468

See notes to condensed consolidated financial statements

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidated Statement of Operations (Unaudited)

(In thousands, except per share amounts, share amounts or where otherwise noted)

	Thr	ee months ended June 30, 2010	Thre	e months ended June 30, 2009
Net sales	\$	184,032	\$	166,766
Cost of goods sold		136,971		117,371
Gross profit		47,061		49,395
Operating expenses:				
Selling, general and administrative		13,771		17,427
Research & development expenses		614		533
Total operating expenses		14,385		17,960
Operating income		32,676		31,435
Interest expense, net		5,278		3,612
Foreign exchange loss (gain)		711		(690)
Other loss, net				208
Income before income taxes		26,687		28,305
Provision for income taxes		9,064		10,696
Net income	\$	17,623	\$	17,609
Per share data (see Note 2):				
Income per Common share:				
Basic	\$	0.82	\$	0.83
Diluted	\$	0.79	\$	0.81
Weighted average common shares outstanding:				
Basic		21,415,978		21,268,580
Diluted		22,321,234		21,852,810
Dividends paid per share of common stock	\$	0.17	\$	0.17
Dividends declared per share of common stock	\$	0.17	\$	0.17

See notes to condensed consolidated financial statements

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidated Statement of Operations (Unaudited)

(In thousands, except per share amounts, share amounts or where otherwise noted)

	Six	months ended June 30, 2010	Six	months ended June 30, 2009
Net sales	\$	353,039	\$	357,583
Cost of goods sold		269,272		238,395
Gross profit		83,767		119,188
Operating expenses:				
Selling, general and administrative		28,291		31,405
Research & development expenses		1,177		1,062
Total operating expenses		29,468		32,467
Operating income		54,299		86,721
Interest expense, net		11,105		11,333
Foreign exchange loss (gain)		481		(275)
Other income, net				
Income before income taxes		42,713		75,663
Provision for income taxes		14,740		27,810
Net income	\$	27,973	\$	47,853
Per share data (see Note 2):				
Income per Common share:				
Basic	\$	1.31	\$	2.26
Diluted	\$	1.26	\$	2.19
Weighted average common shares outstanding:				
Basic		21,397,491		21,205,505
Diluted		22,264,771		21,806,077
Dividends paid per share of common stock	\$	0.34	\$	0.34
Dividends declared per share of common stock	\$	0.34	\$	0.34

See notes to condensed consolidated financial statements

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows (Unaudited)

$(Dollars\ in\ thousands)$

	Six months ended June 30, 2010		Six months end June 30, 2009		
Cash flows from operating activities	Φ.	27.072	Φ.	45.050	
Net income	\$	27,973	\$	47,853	
Adjustments to reconcile net income to net cash provided from operating activities:				22.040	
Depreciation and amortization		24,914		23,849	
Amortization of deferred financing charges		1,414		2,269	
Deferred income tax provision		899		3,473	
Deferred profit sharing		(414)		(230)	
Share-based compensation		1,916		1,219	
Gain on retirement of bonds				(3,500)	
Changes in assets and liabilities:		4 = 40		(4 = 40)	
Decrease (increase) in restricted cash		1,749		(1,748)	
(Increase) decrease in accounts receivable		(22,462)		12,567	
(Increase) decrease in inventories		(1,558)		31,243	
(Increase) decrease in other current assets		(6,008)		1,187	
Increase (decrease) in accounts payable		1,749		(6,812)	
(Decrease) increase in other current liabilities		(17,849)		4,615	
Changes in other long-term assets and liabilities		250		674	
Net cash provided from operating activities		12,573		116,659	
Cash flows from investing activities:					
Capital expenditures		(15,308)		(7,640)	
Net cash used for investing activities		(15,308)		(7,640)	
Cash flows from financing activities:					
Proceeds from exercise of stock options		173		576	
Principal repayment of senior unsecured notes		(56,000)		(6,500)	
Principal payments of term-loan				(126,500)	
Deferred financing costs		700		(1,050)	
Excess tax benefits from exercise of stock options		533		2	
Dividends paid		(7,273)		(7,201)	
Net cash used for financing activities		(62,567)		(140,673)	
Net change in cash		(65,302)		(31,654)	
Cash and cash equivalents at beginning of period		132,451		125,328	
Cash and cash equivalents at end of period	\$	67,149	\$	93,674	

See notes to condensed consolidated financial statements

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

(Dollars and shares in thousands)

	Number of Common Shares	Common Stock	Retained Earnings	Paid-in Capital	Accumulated Other Comprehensive Income (Loss)		Other Comprehensive		 Total ockholders Equity
Balance, January 1, 2009	21,091	21	\$ 149,192	\$ 95,571	\$	(2,024)	\$ 242,760		
Net income			63,144				63,144		
Change in pension and post-retirement plans, net of tax						(226)	(226)		
Other comprehensive income, net of tax							62,918		
Proceeds from exercise of stock options and restricted stock	224			633			633		
Issuance of annual retainer stock to external Board of									
Directors	19								
Share-based compensation				3,367			3,367		
Excess tax benefits from exercise of stock options				495			495		
Dividends declared			(14,795)				(14,795)		
Balance, December 31, 2009	21,334	21	\$ 197,541	\$ 100,066	\$	(2,250)	\$ 295,378		
Net income			27,973				27,973		
Change in pension and post- retirement plans, net of tax						210	210		
Other comprehensive income, net of tax							28,183		
Proceeds from exercise of stock options	85			173			173		
Share-based compensation				1,916			1,916		
Excess tax benefits from exercise of stock options				533			533		
Dividends declared			(7,451)				(7,451)		
							, , , ,		
Balance, June 30, 2010	21,419	\$ 21	\$ 218,063	\$ 102,688	\$	(2,040)	\$ 318,732		

See notes to condensed consolidated financial statements

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

1. Basis of Statement Presentation:

Summary of Significant Accounting Policies

The accompanying unaudited condensed consolidated financial statements of Innophos Holdings, Inc. and Subsidiaries, or Company, have been prepared in accordance with generally accepted accounting principles for interim financial reporting and do not include all disclosures required by generally accepted accounting principles for annual financial reporting, and should be read in conjunction with the audited consolidated and combined financial statements of the Company at December 31, 2009 and for the three years then ended.

The accompanying unaudited condensed consolidated financial statements of the Company reflect all adjustments, consisting only of normal recurring accruals, which management considers necessary for a fair statement of the results of operations for the interim periods and is subject to year end adjustments. The results of operations for the interim periods are not necessarily indicative of the results for the full year. The December 31, 2009 condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

Recently Issued Accounting Standards

In June 2009, the FASB issued an amendment to ASC topic 860 Transfers and Servicing. Among other items the provision removes the concept of a qualifying special-purpose entity and clarifies that the objective of paragraph ASC 860-10-40-4 is to determine whether a transferor and all of the entities included in the transferor s financial statements being presented have surrendered control over transferred financial assets. This pronouncement is effective January 1, 2010. The implementation of this standard did not have a material impact on the Company s consolidated financial position and results of operations.

In June 2009, the FASB issued an amendment to ASC topic 810 Consolidation. The provisions of ASC 810 provide guidance in determining whether an enterprise has a controlling financial interest in a variable interest entity. This determination identifies the primary beneficiary of a variable interest entity as the enterprise that has both the power to direct the activities of a variable interest entity that most significantly impacts the entity seconomic performance, and the obligation to absorb losses or the right to receive benefits of the entity that could potentially be significant to the variable interest entity. This pronouncement also requires ongoing reassessments of whether an enterprise is the primary beneficiary and eliminates the quantitative approach previously required for determining the primary beneficiary. New provisions of this pronouncement are effective January 1, 2010. The implementation of this standard did not have a material impact on the Company s consolidated financial position and results of operations.

In October 2009, the FASB issued Accounting Standards Update (ASU) No. 2009-13, Multiple-Deliverable Revenue Arrangements—a consensus of the FASB Emerging Issues Task Force (EITF), which provides principles for allocation of consideration among its multiple-elements, allowing more flexibility in identifying and accounting for separate deliverables under an arrangement. The EITF introduces an estimated selling price method for valuing the elements of a bundled arrangement if vendor-specific objective evidence or third-party evidence of selling price is not available, and significantly expands related disclosure requirements. This standard is effective on a prospective basis for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Alternatively, adoption may be on a retrospective basis, and early application is permitted. The implementation of this standard will not have a material impact on the Company s consolidated financial position and results of operations.

2. Earnings Per Share:

The Company accounts for earnings per share in accordance with ASC 260 (Earnings Per Share) and related guidance, which requires two calculations of earnings per share (EPS) to be disclosed: basic EPS and diluted EPS. Under ASC Subtopic 260-10-45, as of January 1, 2009 unvested awards of share-based payments with rights to receive dividends or dividend equivalents, such as our restricted stock, are considered participating securities for purposes of calculating EPS. Under the two-class method, a portion of net income is allocated to these participating securities and therefore is excluded from the calculation of EPS allocated to common stock, as shown in the table below.

The numerator for basic and diluted earnings per share is net earnings attributable to shareholders reduced by dividends attributable to unvested shares with rights to receive dividends or dividend equivalents. The denominator for basic earnings per share is the weighted average number of common stock outstanding during the period. The denominator for diluted earnings per share is weighted average shares outstanding adjusted for the effect of dilutive outstanding stock options, performance share awards and restricted stock awards.

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

Total outstanding stock options, performance share awards and unvested restricted stock not included in the calculation of diluted earnings per share as the effect would be anti-dilutive are 627,642 and 794,234 for the three months ended June 30, 2010 and June 30, 2009, respectively and 665,618 and 777,892 for the six months ended June 30, 2010 and June 30, 2009, respectively. The following is a reconciliation of the basic number of common shares outstanding to the diluted number of common and common stock equivalent shares outstanding:

	N I	Three Ionths Ended e 30, 2010	M H	Three Ionths Ended 2 30, 2009	Six Months Ended June 30, 2010		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended		Ended June 30, 2010		Ended		Ended June 30, 2010		Ended June 30, 2010		Ended		Ended June 30, 2010		Ended		Ended June 30, 2010		Ended June 30, 2010		Ended		Ended		1	Months Ended e 30, 2009																																						
Net income		17,623	17,609			27,973		47,853																																																																																																																						
Less: earnings attributable to unvested shares		(5)	(1)		(8)			(1)																																																																																																																						
Net income available to common shareholders	\$	17,618	\$	17,608	\$	27,965	\$	47,852																																																																																																																						
Weighted average number of common and potential common shares outstanding: Basic number of common shares outstanding Dilutive effect of stock equivalents	21	,415,978 905,256	21,268,580 584,230				21,397,491 867,280		21	,205,505 600,572																																																																																																																				
Diluted number of weighted average common shares outstanding	22	,321,234	21	,852,810	22	2,264,771	21	,806,077																																																																																																																						
Earnings per common share:		,		,		,		,																																																																																																																						
Income per common share Basic	\$	0.82	\$	0.83	\$	1.31	\$	2.26																																																																																																																						
Income per common share Diluted 3. Dividends:	\$	0.79	\$	0.81	\$	1.26	\$	2.19																																																																																																																						

The following is the dividend activity for the three and six months ended June 30, 2010 and June 30, 2009:

	Three Mon	ths Ended	Six Mont	hs Ended	
	June	e 30	June 30		
	2010	2009	2010	2009	
Dividends declared per share	\$ 0.17	\$ 0.17	\$ 0.34	\$ 0.34	
Dividends declared aggregate	3,641	3,619	7,281	7,230	
Dividends paid per share	0.17	0.17	0.34	0.34	
Dividends paid aggregate	3,640	3,611	7,273	7,201	

We are a holding company that does not conduct any business operations of our own. As a result, we are dependent upon cash dividends, distributions and other transfers from our subsidiaries, most directly Innophos, Inc., our primary operating subsidiary, and Innophos Investments Holdings, Inc., its parent, to make dividend payments on our Common Stock.

4. Share-Based Compensation:

Our compensation programs include share-based payments. The primary share-based awards and their general terms and conditions currently in effect are as follows:

Restricted stock grants, which entitle the holder to receive, at the end of each vesting term, a specified number of shares of the Company's common stock, and which also entitle the holder to receive dividends paid on such grants throughout the vesting period.

Stock options, which entitle the holder to purchase, after the end of a vesting term, a specified number of shares of the Company s common stock at an exercise price per share set equal to the market price of the Company s common stock on the date of grant.

Performance share awards which entitle the holder to receive, at the end of a vesting term, a number of shares of the Company s common stock, within a range of shares from zero to a specified maximum (generally 200%), calculated using a three year future average return on invested capital (i.e. the three year period 2010-2012 for a 2010 award) as defined solely by reference to the Company s own activities. Dividends will accrue over the vesting period and are paid on performance share awards when fully vested.

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

Annual stock retainer grants, which entitle independent members of the Board of Directors to receive a number of shares of the Company s common stock equal to a fixed retainer value.

The following table summarizes the components of share-based compensation expense, all of which has been classified as selling, general and administrative expense:

	Ju	hree Mon ine 30, 2010	Ju	Ended ne 30, 2009	Jui	ix Mont ne 30, 2010	Ju	nded ne 30, 2009
Stock options	\$	424	\$	204	\$	635	\$	371
Restricted stock		20		6		24		7
Performance shares		751		467	J	1,257		841
Total share-based compensation expense	\$	1,195	\$	677	\$ 1	1,916	\$	1,219

The fair value of the options granted during 2010 was determined using the Black-Scholes option-pricing model. The assumptions used in the Black-Scholes option-pricing model were as follows:

Non-qualified stock options	
Expected volatility	57.5%
Dividend yield	3.6%
Risk-free interest rate	2.8%
Expected term	6 years
Weighted average grant date fair value of stock options	\$ 10.46

There were 169,150 options granted with a fair value of \$1.7 million on March 11, 2010. These awards are classified as equity awards and vest equally through March 11, 2013. The related compensation expense is based on the date of grant fair value of \$25.68 per common share. The compensation expense is amortized on a straight-line basis over the requisite vesting period. For these grants, the Company had chosen a blended volatility which consists of 50% historical volatility average of a peer group and 50% historical volatility of Innophos. The expected term for the stock options is based on the simplified method since the Company has limited data on the exercises of stock options. These stock options qualify as plain vanilla stock options in accordance with SAB 110. The dividend yield is the expected annual dividend payments divided by the average stock price up to the date of grant. The risk-free interest rates are derived from the U.S. Treasury securities in effect on the date of grant whose maturity period equals the options expected term. The Company applies an expected forfeiture rate to stock-based compensation expense. The estimate of the forfeiture rate is based primarily upon historical experience of employee turnover. As actual forfeitures become known, stock-based compensation expense is adjusted accordingly.

There were 79,500 performance shares granted, assuming achieving targeted return on invested capital, on March 11, 2010 with a fair value of \$25.68 per common share, or \$1.8 million in the aggregate which reflects forfeiture assumptions. The expected term for the performance shares is a 3 year cliff vesting. Declared dividends will accrue on the performance shares and will vest over the same period. The compensation expense is amortized on a straight-line basis over the requisite vesting period.

5. Inventories:

Inventories consist of the following:

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	June 30, 2010	Dec	cember 31, 2009
Finished products	\$ 73,258	\$	73,924
Raw materials	35,445		31,770
Spare parts	6,491		7,942
	\$ 115,194	\$	113,636

Inventory reserves as of June 30, 2010 and December 31, 2009 were \$13,097 and \$13,189, respectively.

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

The Company maintained finished goods, raw material and packaging inventories at an independently owned and operated warehouse in Nashville, Tennessee. As a result of major flooding in the greater Nashville area during the first few days of May 2010, the warehouse suffered extensive water damage and has been shut down indefinitely. The inventory value affected by the flood was approximately \$3.7 million. The Company has commenced the insurance claims process and currently anticipates that the full amount of the inventory losses will be recovered. The Company has recorded an insurance receivable of an equal amount.

6. Other Current Assets:

Other current assets consist of the following:

	June 30, 2010	Dec	eember 31, 2009
Creditable taxes (value added taxes)	\$ 10,816	\$	4,028
Prepaid income taxes	16,870		10,435
Deferred taxes	13,877		16,019
Prepaids	9,681		13,110
Other	2,487		6,273
	A 70 704		40.045
	\$ 53 731		49 865

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

7. Intangibles and Other Assets, net:

Intangibles and other assets consist of the following:

	Useful life (years)	June 30, 2010	nber 31,
Developed technology and application patents, net of accumulated amortization of \$11,112 for 2010			
and \$10,168 for 2009	10-20	25,488	26,432
Customer relationships, net of accumulated amortization of \$4,435 for 2010 and \$3,961 for 2009	5-15	6,895	7,369
Tradenames and license agreements, net of accumulated amortization of \$3,608 for 2010 and \$3,401			
for 2009	5-20	5,752	5,959
Capitalized software, net of accumulated amortization of \$2,600 for 2010 and \$2,279 for 2009	3-5	266	700
Non-compete agreement, net of accumulated amortization of \$378 for 2010 and \$315 for 2009	5	252	315
Total Intangibles		\$ 38,653	\$ 40,775
Deferred financing costs, net of accumulated amortization of \$7,072 for 2010 and \$7,473 for 2009		\$ 5,507	\$ 6,921
Deferred income taxes		1,623	1,409
Other assets		3,570	3,084
Total other assets		\$ 10,700	\$ 11,414
		\$ 49,353	\$ 52,189

8. Other Current Liabilities:

Other current liabilities consist of the following:

	June 30, 2010	Dec	ember 31, 2009
Payroll related	\$ 10,512	\$	13,480
Taxes	6,808		8,984
Interest	6,411		7,505
Benefits and pensions	4,274		5,104
Dividends payable	3,641		3,627
Freight and rebates	2,905		3,794
Legal	135		2,820
Other	7,175		14,382
	\$ 41,861	\$	59,696

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

9. Debt and Interest:

Short-term borrowings and long-term debt consist of the following:

	June 30, 2010	De	cember 31, 2009
Senior subordinated notes	190,000		190,000
Senior unsecured notes			56,000
	\$ 190,000	\$	246,000
Less current portion			
	\$ 190,000	\$	246,000

In the second quarter of 2009, our wholly owned subsidiary Innophos, Inc. and its wholly owned subsidiary, Innophos Canada, Inc. (the Borrowers) entered into a Loan and Security Agreement (the Loan Agreement) with certain lenders (collectively, the Lenders) including Wachovia Bank, National Association, as agent.

As of June 30, 2010, the Borrowers had \$55.6 million excess availability above the minimum excess availability requirements, as calculated in accordance with the Loan Agreement, and there was no amount outstanding on the revolving credit line. A total of \$1.4 million in face amount of letters of credit are issued under the sub-facility.

In connection with the termination of the 2004 Credit Facility dated as of August 13, 2004 in the second quarter of 2009, the Company paid the \$72.7 million of outstanding term loan balance (principal and accrued interest) from cash on hand. This payment resulted in an approximate \$0.4 million charge to earnings for the acceleration of deferred financing charges. Prior to the termination of the term loan, the Company made a \$53.6 million excess cash flow payment in the first quarter of 2009 which resulted in an approximate \$0.4 million charge to earnings for the acceleration of deferred financing charges.

The Senior Subordinated Notes accrue interest from the issue date at a rate of 8.875% per annum, payable semi-annually in arrears on February 15 and August 15 of each year.

The Senior Unsecured Notes accrued interest from the issue date at a rate of 9.5% per annum, payable semi-annually in arrears on April 15 and October 15 of each year. On April 13, 2009 the Company purchased \$10.0 million of the 9.5% Senior Unsecured Notes due April 2012 for \$6.5 million. The \$3.5 million retirement gain is reflected in interest expense, net in our Consolidated Statement of Operations in the second quarter of 2009. The Company also recorded accelerated deferred financing costs of approximately \$0.2 million in the second quarter of 2009.

The Company redeemed for cash all remaining \$56.0 million of the Senior Unsecured Notes on April 15, 2010, the Redemption Date. The redemption price for the Notes was 100% of the principal amount plus accrued and unpaid interest to the Redemption Date. Accelerated deferred financing charges of \$0.6 million were recorded in the second quarter of 2010.

As of June 30, 2010, the Company was in full compliance with all debt covenant requirements.

Total interest cash payments by the Company for all indebtedness for the six months ended June 30, 2010 and June 30, 2009 was \$11,359 and \$13,389, respectively.

The carrying value and fair value (excluding accrued interest) of our Senior Subordinated Notes are \$190.0 million and \$194.8 million at June 30, 2010, respectively.

Interest expense, net consists of the following:

	Three mo	nths ended	Six mont	hs ended
	June 30, 2010	June 30, 2009	June 30, 2010	June 30, 2009
Interest expense	\$ 4,579	6,132	\$ 10,266	13,094
Deferred financing cost	983	1,214	1,414	2,269
Interest income	(18)	(162)	(144)	(441)
Gain on retirement of bonds		(3,500)		(3,500)
Less: amount capitalized for capital projects	(266)	(72)	(431)	(89)
Total interest expense, net	\$ 5,278	\$ 3,612	\$ 11,105	\$ 11,333

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

10. Other Long-term liabilities:

Other long-term liabilities consist of the following:

	June 30, 2010	ember 31, 2009
Environmental liabilities	\$ 1,100	1,100
Profit sharing liabilities	1,936	2,350
Deferred income taxes	22,587	23,617
Pension and post retirement liabilities (U.S. and Canada only)	4,962	5,240
Other liabilities	8,276	7,708
	\$ 38.861	\$ 40.015

11. Income Taxes:

The effective income tax rate on income before taxes was approximately 35% for the six months ended June 30, 2010 compared to approximately 38% for the comparable period in 2009. The change in the effective tax rate is a result of increased earnings before tax in lower tax jurisdictions combined with a change in tax rates for our operations in multiple tax jurisdictions. Currently, the Company is under examination by certain foreign jurisdictions for its income tax returns for the years 2004 through 2008. As of June 30, 2010, no significant adjustments have been proposed to the Company s tax positions and the Company currently does not anticipate any adjustments that would result in a material change to its financial position.

Income taxes paid were \$23,319 and \$37,565 for the six months ended June 30, 2010 and June 30, 2009, respectively.

12. Commitments and Contingencies

Environmental

The Company s operations are subject to extensive and changing federal and state environmental laws and regulations. The Company s manufacturing sites have an extended history of industrial use, and soil and groundwater contamination have or may have occurred in the past and might occur or be discovered in the future.

Environmental efforts are difficult to assess for numerous reasons, including the discovery of new remedial sites, discovery of new information and scarcity of reliable information pertaining to certain sites, improvements in technology, changes in environmental laws and regulations, numerous possible remedial techniques and solutions, difficulty in assessing the involvement of and the financial capability of other potentially responsible parties and the extended time periods over which remediation occurs. Other than the items listed below, the Company is not aware of material environmental liabilities which are probable and estimable. As the Company s environmental contingencies are more clearly determined, it is reasonably possible that amounts may need to be accrued. However, management does not believe, based on current information, that environmental remediation requirements will have a material impact on the Company s results of operations, financial position or cash flows.

Under the agreements by which the Company acquired the Phosphates Business and related assets, the Company has certain rights of indemnification from the sellers for breach of representations, warranties, covenants and other agreements. The indemnification rights relating to undisclosed environmental matters are subject to certain substantial limitations and exclusions and expired as of August 13, 2009.

Future environmental spending is probable at our site in Nashville, TN, the eastern portion of which had been used historically as a landfill, and a western parcel previously acquired from a third party, which reportedly had housed, but no longer does, a fertilizer and pesticide manufacturing facility. We have an estimated liability with a range of \$0.9-\$1.2 million. The remedial action plan has yet to be finalized, and as such, the Company has recorded a liability, which represents the Company s best estimate, of \$1.1 million as of June 30, 2010.

The U.S. Environmental Protection Agency, or EPA, has indicated that compliance at facilities in the phosphate industry is a high enforcement priority. After several years of expressing various concerns (without issuing any notice of violation) about aspects of our Geismar, LA operations, in March 2008, we received a letter from the Department of Justice, or DOJ, indicating that EPA had referred the case for civil enforcement, contending, among other things, that we do not qualify for certain exemptions we have claimed, and alleging that we violate the Resource Conservation and Recovery Act (RCRA) at Geismar by failing to manage two materials appropriately. Although the letter stated that EPA/DOJ intended to seek unspecified penalties and corrective action, it proposed discussions to explore possible resolution, which we undertook and are pursuing. During the fourth quarter of 2008, the

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

DOJ/EPA demanded that Innophos and its neighboring interconnected supplier, PCS, undertake certain interim measures to address DOJ/EPA s chief environmental concerns. We and PCS have initiated joint technical efforts to explore solutions to the government concerns. Based on our contact with the agencies to date, we have determined it is probable that one of the process modifications will need to be undertaken in the near term, and likewise probable that the capital expenditure and future operating expense of that modification will not be material, unless the DOJ adds terms and conditions that could result in the parties not reaching agreement. However, the second measure sought by DOJ/EPA has not yet been fully evaluated from a technological or cost standpoint. The companies have proposed to DOJ/EPA a schedule for such evaluation, and although the government has not formally approved the schedule, the companies are proceeding as proposed. Based upon work so far, there appears to be at least one technically viable approach, but both detailed costing and other approaches need to be evaluated. Even though the companies have begun substantial technical work in an attempt to develop a feasible approach to address DOJ/EPA s concerns, we cannot guarantee that our technical efforts will be successful, whether either party would be willing to implement solutions or, depending on those factors and the agencies position, whether this matter will be settled with DOJ/EPA or will require litigation. Should litigation become necessary to defend our operations at Geismar as compliant with environmental laws and regulations, no assurance can be given as to its outcome. We have determined that a contingent liability is neither probable nor estimable at this time, but liability is reasonably possible.

Litigation

Mexican CNA Water Tax Claims

Nature and Extent. In November 2004, our Mexican subsidiary, Innophos Fosfatados, or Fosfatados, received notice from the CNA of the Fresh Water Claims relating to water usage at our Coatzacoalcos, Veracruz, Mexico plant. As initially assessed, the claims extended from 1998-2002, but subsequently the 1998 claim was determined to be beyond the applicable statute of limitations. As now assessed, the claims through 2002 total approximately \$23.8 million (at current exchange rates), including basic charges of \$7.1 million and \$16.7 million for interest, inflation and penalties. Management believes that Fosfatados has valid bases for challenging the Fresh Water Claims, and that matter is being defended vigorously.

Rhodia Indemnity Confirmed. As a result of favorably concluded litigation in New York state courts against Rhodia, S.A. and affiliates, or the New York Litigation, concerning their indemnification obligation for CNA claims as taxes under the agreement by which we purchased our business from those parties, Innophos is fully indemnified against the Fresh Water Claims, as well as any like claims pertaining to periods prior to the closing date of purchase, August 13, 2004, were such liabilities to be sustained.

Further Proceedings. The Fresh Water Claims are currently pending reconsideration from appeals in the Mexican fiscal court system. Following a May 25, 2010 unfavorable ruling by the intermediate appellate court as to Fosfatados substantive defenses and its favorable ruling as to 1998 being beyond the applicable statute of limitations, on June 8, 2010, Fosfatados appealed the unfavorable rulings to the Supreme Court of Mexico. The timing of a decision on this round of appeals is not known.

A final determination of the Fresh Water Claims may require remands to the CNA or to lower courts. In the event that the appeals were to be decided against us and Rhodia were then unable to pay on its indemnification obligations, our subsidiary could be required to satisfy a judgment for the entire amount claimed.

Possible Post-2002 Claims. If the CNA Fresh Water Claims were sustained for the period now at issue, it is possible that the CNA would seek to claim similar higher duties, fees and other charges for fresh water extraction and usage from 2005 on into the future (2003 and 2004 are believed to be beyond the statute of limitations), or the Post-2002 Fresh Water Claims. Management estimates that amounts involved would be approximately \$6.5 million of additional basic charges to date at current exchange rates, \$6.9 million relating to interest, inflation, and penalties, and, under current operating conditions, approximately \$1.6 million of additional basic charges per year at current exchange rates.

On June 28, 2010, Fosfatados received a CNA notice of audit and request for documents concerning fresh water usage for the period 2005-2009. Although not included in our court judgments in the New York Litigation against Rhodia, we believe Rhodia is required to indemnify us fully for post-closing losses caused by breaches of covenants set forth in the agreement, which could represent the remainder of the Post-2002 Fresh

Water Claims exposure. Rhodia has contested indemnification responsibility for those breaches, but its motion for partial summary judgment to dismiss our claims was denied by the New York trial court in January 2009. It is possible that the New York Litigation will proceed to trial or involve further motions to resolve remaining issues. Upon receipt of the new CNA notice we renewed our claim for indemnification by Rhodia, which was declined. Fosfatados is defending the matter.

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

Based upon advice of counsel and our review of the CNA Fresh Water Claims and the Post-2002 Fresh Water Claims, the facts and applicable law, management has determined that liability is reasonably possible, but is neither probable nor reasonably estimable. Accordingly, we did not establish a liability on the balance sheet as of June 30, 2010. As additional information is gained, management will reassess the potential liability and establish any loss reserve as appropriate. The ultimate liability amount could be material to our results of operations and financial condition.

Even though our indemnification rights have been confirmed by court judgments, ultimately we are also dependent on Rhodia having sufficient financial capacity to meet its obligations should they arise. Rhodia s financial position has improved significantly in recent quarters and we currently see no reason to suspect they would be unable to meet their obligations.

Other Legal Matters

In June 2005, our subsidiary, Innophos Canada, Inc., was contacted by representatives of The Mosaic Company (a division of Cargill Corporation), or Mosaic, seeking a meeting to discuss the status of an ongoing remedial investigation and clean-up Mosaic is conducting at its former fertilizer manufacturing site located north of Innophos Pt. Maitland, Ontario, Canada plant site. The remediation is being overseen by the Provincial Ministry of Environment, or MOE. Mosaic stated that, in its view, we and Rhodia (our predecessor in interest prior to August 2004) were responsible for some phosphorus compound contamination at a rail yard between the Innophos and Mosaic sites, and will be asked to participate in the clean-up. We have determined that this contingent liability is neither probable nor estimable at this time, but liability is reasonably possible. We have notified Rhodia of the Mosaic claim, and we will seek all appropriate indemnification.

In March 2008, Sudamfos S.A., or Sudamfos, an Argentine phosphate producer, filed a request for arbitration before the ICC International Court of Arbitration, Paris, France, or ICC, of a commercial dispute with Mexicana. Sudamfos claimed Mexicana agreed to sell Sudamfos certain quantities of phosphoric acid for delivery in 2007 and 2008, and sought an order requiring Mexicana to sell approximately 12,500 metric tons during 2008 in accordance with the claimed agreement. Subsequently, Sudamfos withdrew the request for arbitration. In October 2008, Mexicana filed a lawsuit in Mexico against Sudamfos to collect approximately \$1.2 million representing the contract price for prior deliveries of acid that Sudamfos had refused to pay. In October 2009, Sudamfos answered the suit and counterclaimed for \$3.0 million based upon the agreement alleged in the arbitration request to sell additional acid, which agreement Mexicana denies. In June 2010, Mexico s trial court ruled in favor of Mexicana s claim and denied Sudamfos s counterclaim. In July 2010, Sudamfos appealed that ruling. The timing of a decision on the appeal is not known. Management has determined that the outstanding receivable is fully collectible, and that the contingent liability from the Sudamfos counterclaim is remote, and therefore no accrual is required.

In addition, we are party to legal proceedings and contractual disputes that arise in the ordinary course of our business. Except as to the matters specifically discussed, management does not believe that these matters represent probable liabilities. However, these matters cannot be predicted with certainty and an unfavorable resolution of one or more of them could have a material adverse effect on our business, results of operations, financial condition, and/or cash flows.

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

13. Pension:

Net periodic benefit expense for the United States plans for the three months ended June 30, 2010:

	Pension	2010 Other	
	benefits	benefits	Total
Service cost	\$	\$ 90	\$ 90
Interest cost	28	46	74
Expected return on assets	(21)		(21)
Amortization of prior service cost		66	66
Amortization of unrecognized (gains)/losses	(1)	(20)	(21)
Net periodic benefit expense	\$ 6	\$ 182	\$ 188

Net periodic benefit expense for the United States plans for the three months ended June 30, 2009:

		200)9	
	Pension	Oth		TD 4.1
	benefits	benef		Total
Service cost	\$	\$	88	\$ 88
Interest cost	26		40	66
Expected return on assets	(24)			(24)
Amortization of prior service cost			66	66
Amortization of unrecognized (gains)/losses		((21)	(21)
Net periodic benefit expense	\$ 2	\$ 1	.73	\$ 175

Net periodic benefit expense for the United States plans for the six months ended June 30, 2010:

		2010	
	Pension	Other	m
	benefits	benefits	Total
Service cost	\$	\$ 180	\$ 180
Interest cost	55	92	147
Expected return on assets	(42)		(42)
Amortization of prior service cost		131	131
Amortization of unrecognized (gains)/losses	(2)	(39)	(41)
Net periodic benefit expense	\$ 11	\$ 364	\$ 375

Net periodic benefit expense for the United States plans for the six months ended June 30, 2009:

	Pension	Other		
	benefits	benefits	Total	
Service cost	\$	\$ 176	\$ 176	
Interest cost	52	81	133	
Expected return on assets	(48)		(48)	
Amortization of prior service cost		131	131	
Amortization of unrecognized (gains)/losses		(42)	(42)	
Net periodic benefit expense	\$ 4	\$ 346	\$ 350	

We made our entire cash contributions of \$2.6 million for our U.S. defined contribution plan during the first quarter of 2010 for the plan year 2009. The U.S. defined benefit cash contributions will be, at a minimum, approximately \$0.1 million for 2010 which payment was made in the second quarter of 2010.

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INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

Net periodic benefit expense for the Canadian plans for the three months ended June 30, 2010:

	Pension benefits	2010 Other benefits	Total
Service cost	\$ 53	\$ 14	\$ 67
Interest cost	138	22	160
Expected return on assets	(219)		(219)
Amortization of transition obligation			
Amortization of prior service cost	21	3	24
Amortization of unrecognized (gains)/losses	28	10	38
Exchange rate changes	74	(16)	58
Net periodic benefit expense	\$ 95	\$ 33	\$ 128

Net periodic benefit expense for the Canadian plans for the three months ended June 30, 2009:

	Pension		
	benefits	Other benefits	Total
Service cost	\$ 36	\$ 10	\$ 46
Interest cost	110	16	126
Expected return on assets	(147)		(147)
Amortization of transition obligation		6	6
Amortization of prior service cost	4		4
Amortization of unrecognized (gains)/losses	19	1	20
Exchange rate changes	(235)	73	(162)
Net periodic benefit expense	\$ (213)	\$ 106	\$ (107)

Net periodic benefit expense for the Canadian plans for the six months ended June 30, 2010:

		2010	
	Pension	Other	
	benefits	benefits	Total
Service cost	\$ 105	\$ 27	\$ 132
Interest cost	271	43	314
Expected return on assets	(431)		(431)
Amortization of transition obligation			
Amortization of prior service cost	46	10	56
Amortization of unrecognized (gains)/losses	51	15	66
Exchange rate changes	(5)	(1)	(6)

Net periodic benefit expense \$ 37 \$ 94 \$ 131

Net periodic benefit expense for the Canadian plans for the six months ended June 30, 2009:

	Pension benefits	2009 Other benefits	Total
Service cost	\$ 73	\$ 19	\$ 92
Interest cost	220	33	253
Expected return on assets	(294)		(294)
Amortization of transition obligation		12	12
Amortization of prior service cost	8		8
Amortization of unrecognized (gains)/losses	38	2	40
Exchange rate changes	(173)	53	(120)
Net periodic benefit expense	\$ (128)	\$ 119	\$ (9)

We made cash contributions to our Canadian defined benefit plan of \$0.5 million during the six months ended June 30, 2010. We expect to make additional cash contributions to our Canadian defined benefit plans of \$0.5 million during the remainder of 2010.

INNOPHOS HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(Dollars in thousands, except where noted)

14. Segment Reporting:

The Company discloses certain financial and supplementary information about its reportable segments, revenue by products and revenues by geographic area. Operating segments are defined as components of an enterprise about which separate discrete financial information is evaluated regularly by the chief operating decision maker, in order to decide how to allocate resources and assess performance. The primary key performance indicators for the chief operating decision maker are Sales and Operating Income.

Beginning with the second quarter, the Company realigned the reportable segments to better reflect the core businesses in which Innophos operates and how it is managed. The Company will report its core specialty phosphates business separately from GTSP and other non-specialty phosphate products. The previous reported segments of the United States, Mexico and Canada changed to Specialty Phosphates US & Canada, Specialty Phosphates Mexico and GTSP & Other. Specialty phosphates consists of the products lines Specialty Salts and Specialty Acids, Food & Technical Grade Acid, and STPP & Detergent Grade Acid. GTSP & Other includes fertilizer co-product GTSP and other non-specialty phosphate products. The Company has restated all corresponding items of segment information for earlier periods. Total asset changes were immaterial from the amounts disclosed in the last annual report.

	Ph	pecialty nosphates	Ph	pecialty osphates				
For the three months ended June 30, 2010		& Canada	I	Mexico	GTS	P & Other	Eliminations	
Sales	\$	123,086		39,298		21,648	\$	\$ 184,032
Intersegment sales		372		12,854		45	(13,271))
Total sales		123,458		52,152		21,693	(13,271)	184,032
Operating income	\$	26,757		4,011		1,908		\$ 32,676
Depreciation and amortization expense	\$	7,060		3,957		1,243		\$ 12,260
For the three months ended June 30, 2009	Ph	pecialty nosphates US & Canada	Ph	pecialty osphates Mexico	_	TSP & Other	Eliminations	Total
Sales	\$	127,097		34,001		5,668		\$ 166,766
Intersegment sales		9,428		2,878		106	(12,412))
Total sales		136,525		36,879		5,774	(12,412)	166,766
Operating income	\$	33,020		5,779		(7,364)		\$ 31,435
Depreciation and amortization expense	\$	7,217	\$	3,707	\$	1,328	\$	\$ 12,252
	Specialty Phosphates US &		Specialty Phosphates		_	TSP &		
For the six months ended June 30, 2010		Canada		Mexico		Other	Eliminations	
Sales	\$	246,444	\$	72,497	\$	34,098	\$	\$ 353,039
Intersegment sales		1,568		22,037		92	(23,697))

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Total sales	\$ 248,012		94,534		34,190	(23,697)	\$ 353,039
Operating income	\$ 46,816	\$	5,438	\$	2,045		\$ 54,299
Depreciation and amortization expense	\$ 14,485		7,854		2,575	\$	\$ 24,914
	Specialty hosphates US &	•	oecialty osphates		TSP &		
For the six months ended June 30, 2009	Canada	N	Texico		Other	Eliminations	Total
For the six months ended June 30, 2009 Sales	\$ Canada 259,487		1exico 74,782	1	Other 23,314	Eliminations	Total \$ 357,583
- Control of the Cont						Eliminations (14,772)	
Sales	259,487		74,782	1	23,314		
Sales Intersegment sales	\$ 259,487 11,085		74,782 3,534		23,314 153	(14,772)	\$ 357,583

ITEM 2. MANAGEMENT S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION & RESULTS OF OPERATIONS

This discussion contains forward-looking statements about our markets, the demand for our products and services and our future results. We based these statements on assumptions that we consider reasonable. Actual results may differ materially from those suggested by our forward-looking statements for various reasons including those discussed in the Risk Factors as contained in our 2009 Annual Report on Form 10-K and Forward-Looking Statements sections of that report.

Innophos is a leading North American producer of specialty phosphates. Most specialty phosphates are highly customized, application-specific compounds that are engineered to meet customer performance requirements. Specialty phosphates are often critical to the taste, texture and performance of foods, beverages, pharmaceuticals, oral care products and other applications. For example, specialty phosphates act as flavor enhancers in beverages, electrolytes in sports drinks, texture additives in cheeses, leavening agents in baked goods, calcium and phosphorus sources for nutritional supplements, pharmaceutical excipients and cleaning agents in toothpaste.

Recent Trends and Outlook

Second quarter 2010 results demonstrated strong ongoing year over year volume growth for specialty phosphates, with recovery evident in the industrial markets most affected by recessionary conditions in 2009 and in the ongoing strength in sales to consumer oriented end markets. Volume growth is expected to continue for the third quarter, leading to an expected sequential net sales growth in excess of 5% for specialty phosphates and over 10% sales growth on a year over year basis.

Specialty phosphates selling prices improved moderately in comparison to first quarter following increases implemented in March and April, and going forward management expects to maintain its operating income margin level through the third quarter.

GTSP volume for the second half 2010 is expected to be similar to the first half, although the timing of large orders generally leads to variability in individual quarterly results. Market pricing is currently stable.

As expected, second quarter gross profit benefited from the impact of adjustments to contracted purchase prices effective January 2010, reflecting market conditions at the beginning of the year. Since these contract prices reset, commodity fertilizer and related raw material prices such as sulfur have increased. Although Innophos continues to expect some moderation in market prices before contract prices reset for 2011, management s expectation remains that an approximate \$5 million per quarter cost increase from higher contract raw material prices will phase in beginning with the fourth quarter 2010 and take full effect in the second quarter 2011.

Continued progress has been made on executing our rock diversification strategy. The Company signed its first new rock contract on May 3rd, and has taken shipload quantities from three different potential sources and continues to advance negotiations for both short and long term supply.

Capital expenditure expectations for 2010 remain approximately \$35 million, with expenditure for the balance of the year to continue debottlenecking of US / Canada specialty salts facilities and to enhance Mexico s capability to process multiple grades of rock consistent with the Company s supply chain diversification strategy. In addition, limited investment continues to evaluate Innophos Mexican phosphate rock concessions. Following a review of the status of the Company s ERP project, management anticipates an implementation in early 2011 with expenditure continuing at a reduced rate versus the first half of 2010.

Net debt (defined as total debt less cash and cash equivalents) improved moderately to \$123 million at the end of the second quarter despite a build of working capital to support higher operating rates in Mexico. Strong cash flow generation is expected for the balance of the year. This will allow management to continue with its previously stated objectives of maintaining the dividend, pursuing several bolt-on acquisition projects and actively seeking opportunities to optimize the cost and profile of the Company s debt structure.

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Historical Performance

Results of Operations

The following table sets forth a summary of the Company s operations and their percentages of total revenue for the periods indicated.

	Three months ended June 30, 2010		Three months ended June 30, 2009		
		mount	%	Amount	%
Net sales	\$	184.0	100.0	\$ 166.8	100.0
Cost of goods sold.		136.9	74.4	117.4	70.4
Gross profit		47.1	25.6	49.4	29.6
Operating expenses:					
Selling, general and administrative		13.8	7.5	17.5	10.5
Research & development expenses		0.6	0.3	0.5	0.3
Operating income		32.7	17.8	31.4	18.8
Interest expense, net		5.3	2.9	3.6	2.2
Foreign exchange loss (gain), net		0.7	0.4	(0.7)	(0.4)
Other income				0.2	0.1
Provision for income taxes		9.1	4.9	10.7	6.4
Net income	\$ S	17.6		\$ 17.6	
		June 30,		June 30, 2009	
Net sales	\$	mount 353.0	% 100.0	Amount \$ 357.6	% 100.0
Cost of goods sold.	Ψ	269.2	76.3	238.4	66.7
Gross profit		83.8	23.7	119.2	33.3
Operating expenses:					
Selling, general and administrative		20.2	0.0	21.4	0.0
o, o who wommoved to		28.3	8.0	31.4	8.8
Research & development expenses		1.2	0.3	1.1	0.3
Research & development expenses		1.2	0.3	1.1	0.3
Research & development expenses Operating income		1.2 54.3	0.3	1.1 86.7	0.3 24.2
Research & development expenses Operating income Interest expense, net		1.2 54.3 11.1	0.3 15.4 3.1	1.1 86.7 11.3	0.3 24.2 3.2

Three months ended June 30, 2010 compared to the three months ended June 30, 2009

Net Sales

Net sales represent the selling price of the products, net of any customer-related rebates, plus freight and any other items invoiced to customers. Net sales for the three months ended June 30, 2010 were \$184.0 million, an increase of \$17.2 million, or 10.3%, as compared to \$166.8 million for the same period in 2009. Volume effects upon revenue were positive 27.5% or \$45.9 million which occurred across all product lines and segments. Selling price decreases had a negative effect on revenue of 17.2% or \$28.7 million which occurred in both US/Canada and Mexico Specialty Phosphates. GTSP prices improved in line with market prices in comparison to last year. GTSP sales volumes increased significantly as a result both of increased purified acid production leading to higher co-product volumes and favorable order pattern in the quarter.

The Company calculates pure selling price dollar variances as the selling price for the current period minus the selling price for the prior period, and then multiplies the resulting selling price difference by the prior period volume. The selling price dollar variance is then divided by the prior period sales dollars to calculate the percentage change. Volume/mix variance is calculated as the total sales variance minus the selling price variance. The following table illustrates for the three months ended June 30, 2010 the percentage changes in net sales by reportable segment compared with the same period in 2009, including the effects of price and volume/mix upon revenue:

	Price	Volume/Mix	Total
Specialty Phosphates US & Canada	(19.0%)	15.8%	(3.2%)
Specialty Phosphates Mexico	(23.3%)	38.9%	15.6%
GTSP & Other	59.1%	222.8%	281.9%

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The following table illustrates for the three months ended June 30, 2010 the percentage changes for net sales by major product lines compared with the same period in 2009, including the effect of price and volume/mix effects upon revenue:

	Price	Volume/Mix	Total
Specialty Salts and Specialty Acids	(16.6%)	17.0%	0.4%
Food & Technical Grade Acid	(26.6%)	34.6%	8.0%
STPP & Detergent Grade Acid	(28.3%)	23.4%	(4.9%)
GTSP & Other	59.1%	222.8%	281.9%

Gross Profit

Gross profit represents net sales less cost of goods sold. Gross profit for the three months ended June 30, 2010 was \$47.1 million, a decrease of \$2.3 million, or 4.7%, as compared to \$49.4 million for the same period in 2009. Gross margin decreased to 25.6% for the three months ended June 30, 2010 versus 29.6% for the same period in 2009. The change in gross profit was primarily due to lower selling prices which had an unfavorable effect of \$28.7 million, \$0.8 million unfavorable exchange rate impact mostly from our Mexican peso based costs, and \$1.1 million expense for the planned maintenance outage at our Geismar La. manufacturing facility. This was mostly offset by favorable sales volume, lower raw material cost, and lower manufacturing cost which resulted in a net favorable effect of \$22.8 million. Included in the 2009 second quarter results were \$1.2 million Mexican workforce reduction costs, \$1.8 million inventory write-downs of granular triple super-phosphate, and a charge of \$2.5 million for anticipated unfulfilled contractual natural gas purchase commitments.

Operating Expenses and Research and Development

Operating expenses consist primarily of selling, general and administrative, and R&D expenses. For the three months ended June 30, 2010, these costs were \$14.4 million, a decrease of \$3.6 million, or 20.0%, as compared to \$18.0 million for the same period in 2009. The decrease is due to \$1.9 million lower enterprise resource planning system and business redesign project (ERP) expenses as a result of capitalizing the implementation phase costs, \$0.9 million lower legal expenses related to our OCP arbitration, and \$0.4 million reduction in all other costs. Included in 2009 second quarter results was a charge of \$0.4 million Mexican workforce reduction costs.

Operating Income

Operating income for the three months ended June 30, 2010 was \$32.7 million, an increase of \$1.3 million, or 4.1%, as compared to \$31.4 million for the same period in 2009. Operating income as a percentage of net sales for the Company decreased to 17.8% versus 18.8% for the same period in 2009.

Interest Expense, net

Net interest expense, including deferred financing amortization expense, for the three months ended June 30, 2010 was \$5.3 million, an increase of \$1.7 million, compared to \$3.6 million for the same period in 2009. This increase is primarily due to a gain of \$3.5 million in the second quarter of 2009 on the retirement of \$10.0 million of the 9.5% Senior Unsecured Notes due April 2012, and recognizing accelerated deferred financing costs of \$0.6 related to the redemption of the remaining \$56 million 9.5% Senior Unsecured Notes due April 2012.

Foreign Exchange

Foreign exchange loss for the three months ended June 30, 2010 was \$0.7 million compared to a gain of \$0.7 million for the same period in 2009 as a result of the remeasurement of the non-U.S. dollar denominated monetary assets and liabilities. The U.S. dollar is the functional currency of our Mexican and Canadian operations. Consequently, foreign exchange gain or loss is recorded on remeasurement of non-U.S. dollar denominated monetary assets and liabilities. Such gains and losses fluctuate from period to period as the foreign currencies strengthen or weaken against the U.S. dollar and the amount of non-U.S. dollar denominated assets and liabilities increases or decreases.

Provision for Income Taxes

The effective income tax rate on income before taxes was 34% for the three months ended June 30, 2010 compared to 38% for the same period in 2009. The change in the effective tax rate is a result of increased earnings before tax in lower tax rate jurisdictions combined with a change in tax rates for our operations in multiple tax jurisdictions.

Net Income

Net income for the three months ended June 30, 2010 was \$17.6 million, the same as net income of \$17.6 million for the same period in 2009, due to the factors described above.

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Six months ended June 30, 2010 compared to the six months ended June 30, 2009

Net Sales

Net sales represent the selling price of the products, net of any customer-related rebates, plus freight and any other items invoiced to customers. Net sales for the six months ended June 30, 2010 were \$353.0 million, a decrease of \$4.6 million, or 1.3%, as compared to \$357.6 million for the same period in 2009. Selling price decreases had a negative effect on revenue of 20.6% or \$73.5 million which occurred in US/Canada and Mexico Specialty Phosphates. GTSP prices increased for the comparable period in line with market prices. Volume effects upon revenue were positive 19.3% or \$68.9 million which occurred across all product lines and segments.

The following table illustrates for the six months ended June 30, 2010 the percentage changes in net sales by reportable segment compared with the same period in 2009, including the effect of price and volume/mix effects upon revenue:

	Price	Volume/Mix	Total
Specialty Phosphates US & Canada	(23.3%)	18.3%	(5.0%)
Specialty Phosphates Mexico	(27.1%)	24.0%	(3.1%)
GTSP & Other	30.7%	15.6%	46.3%

The following table illustrates for the six months ended June 30, 2010 the percentage changes for net sales by major product lines compared with the same period in 2009, including the effect of price and volume/mix effects upon revenue:

	Price	Volume/Mix	Total
Specialty Salts and Specialty Acids	(19.7%)	19.0%	(0.7%)
Food & Technical Grade Acid	(35.9%)	27.5%	(8.4%)
STPP & Detergent Grade Acid	(29.8%)	13.2%	(16.6%)
GTSP & Other	30.7%	15.6%	46.3%

Gross Profit

Gross profit represents net sales less cost of goods sold. Gross profit for the six months ended June 30, 2010 was \$83.8 million, a decrease of \$35.4 million, or 29.7%, as compared to \$119.2 million for the same period in 2009. Gross margin decreased to 23.7% for the six months ended June 30, 2010 versus 33.3% for the same period in 2009. The change in gross profit was primarily due to lower selling prices which had an unfavorable effect of \$73.5 million, \$1.4 million unfavorable exchange rate impact mostly from our Mexican peso based costs, and \$1.1 million expense for the planned maintenance outage at our Geismar La. manufacturing facility. This was partially offset by favorable sales volume combined with lower raw material and manufacturing costs which resulted in a net favorable effect of \$34.7 million. Included in the 2009 results were \$1.6 million Mexican workforce reduction costs, \$1.8 million inventory write-downs of granular triple super-phosphate, and a charge of \$2.5 million for anticipated unfulfilled contractual natural gas purchase commitments.

Operating Expenses and Research and Development

Operating expenses consist primarily of selling, general and administrative, and R&D expenses. For the six months ended June 30, 2010, these costs were \$29.5 million, a decrease of \$3.0 million, or 9.2%, as compared to \$32.5 million for the same period in 2009. The decrease is due to \$1.9 million lower ERP expenses as a result of capitalizing the implementation phase costs, \$1.5 million lower legal and other professional services, and \$0.9 million lower legal expenses related to our OCP arbitration. This was partially offset by \$1.6 million increased short term incentive accruals. Included in 2009 second quarter results was a charge of \$0.4 million Mexican workforce reduction costs.

Operating Income

Operating income for the six months ended June 30, 2010 was \$54.3 million, a decrease of \$32.4 million, or 37.4%, as compared to \$86.7 million for the same period in 2009. Operating income as a percentage of net sales for the Company decreased to 15.4% versus 24.2% for the same period in 2009.

Interest Expense, net

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Net interest expense, including deferred financing amortization expense, for the six months ended June 30, 2010 was \$11.1 million, a decrease of \$0.2 million, compared to \$11.3 million for the same period in 2009. Lower interest expense resulting from the pay off of the remaining balance of the Term Loan in the second quarter of 2009 and the pay off of the remaining balance of the Senior Unsecured Notes in the second quarter of 2010 was offset by the gain of \$3.5 million in the second quarter of 2009 on the retirement of \$10.0 million of the 9.5% Senior Unsecured Notes due April 2012.

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Foreign Exchange

Foreign exchange loss for the six months ended June 30, 2010 was \$0.5 million compared to a gain of \$0.3 million for the same period in 2009 as a result of the remeasurement of the non-U.S. dollar denominated monetary assets and liabilities. The U.S. dollar is the functional currency of our Mexican and Canadian operations. Consequently, foreign exchange gain or loss is recorded on remeasurement of non-U.S. dollar denominated monetary assets and liabilities. Such gains and losses fluctuate from period to period as the foreign currencies strengthen or weaken against the U.S. dollar and the amount of non-U.S. dollar denominated assets and liabilities increases or decreases.

Provision for Income Taxes

The effective income tax rate on income before taxes was 35% for the six months ended June 30, 2010 compared to 37% for the same period in 2009. The change in the effective tax rate is a result of increased earnings before tax in lower tax rate jurisdictions combined with a change in tax rates for our operations in multiple tax jurisdictions.

Net Income

Net income for the six months ended June 30, 2010 was \$28.0 million, a decrease of \$19.9 million, compared to net income of \$47.9 million for the same period in 2009, due to the factors described above.

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Segment Reporting

Beginning with the second quarter, the Company reported its core specialty phosphates business separately from GTSP and other non-specialty phosphate products. The previous reported segments of the United States, Mexico and Canada changed to Specialty Phosphates US & Canada, Specialty Phosphates Mexico and GTSP & Other. Specialty phosphates consists of the products lines Specialty Salts and Specialty Acids, Food & Technical Grade Acid, and STPP & Detergent Grade Acid. GTSP & Other includes fertilizer co-product GTSP and other non-specialty phosphate products. The primary performance indicators for the chief operating decision maker are sales and operating income. The following table sets forth the historical results of these indicators by segment:

	Three months ended June 30, 2010		months ended une 30, 2009	Net Sales % Change
Segment Net Sales				
Specialty Phosphates US & Canada	\$ 123,086	\$	127,098	(3.2%)
Specialty Phosphates Mexico	39,298		34,000	15.6%
Total Specialty Phosphates	\$ 162,384	\$	161,098	0.8%
GTSP & Other	21,648		5,668	281.9%
Total	\$ 184,032	\$	166,766	10.4%
Segment Operating Income				
Specialty Phosphates US & Canada	\$ 26,757	\$	33,021	
Specialty Phosphates Mexico	4,011		5,778	
Total Specialty Phosphates	\$ 30,768	\$	38,799	
GTSP & Other	1,908		(7,364)	
Total	\$ 32,676	\$	31,435	
Segment Operating Income % of net sales				
Specialty Phosphates US & Canada	21.7%		26.0%	
Specialty Phosphates Mexico	10.2%		17.0%	
Total Specialty Phosphates	18.9%		24.1%	
GTSP & Other	8.8%		(129.9%)	
Depreciation and amortization expense				
Specialty Phosphates US & Canada	\$ 7,060	\$	7,217	
Specialty Phosphates Mexico	3,957		3,707	
Total Specialty Phosphates	\$ 11,017	\$	10,924	
GTSP & Other	1,243		1,328	
Total	\$ 12,260	\$	12,252	

		Six months ended June 30, 2010		onths ended une 30, 2009	Net Sales % Change	
Segment Net Sales	Φ.	246.444	Φ.	250 400	(5.0%)	
Specialty Phosphates US & Canada	\$	246,444	\$	259,488	(5.0%)	
Specialty Phosphates Mexico		72,497		74,781	(3.1%)	
Total Specialty Phosphates	\$	318,941		334,269	(4.6%)	
GTSP & Other		34,098		23,314	46.3%	
Total	\$	353,039	\$	357,583	(1.3%)	
Segment Operating Income						
Specialty Phosphates US & Canada	\$	46,816	\$	80,790		
Specialty Phosphates Mexico		5,434		14,938		
Total Specialty Phosphates	\$	52,250		95,728		
GTSP & Other		2,049		(9,007)		
Total	\$	54,299	\$	86,721		
Segment Operating Income % of net sales						
Specialty Phosphates US & Canada		19.0%		31.1%		
Specialty Phosphates Mexico		7.5%		20.0%		
Total Specialty Phosphates		16.4%		28.6%		
GTSP & Other		6.0%		(38.6%)		
Depreciation and amortization expense						
Specialty Phosphates US & Canada	\$	14,485	\$	13,859		
Specialty Phosphates Mexico		7,854		8,045		
Total Specialty Phosphates	\$	22,339	\$	21,904		
GTSP & Other		2,575		1,944		
Total	\$	24,914	\$	23,848		

Three months ended June 30, 2010 compared to the three months ended June 30, 2009

Segment Net Sales:

Specialty Phosphates US & Canada net sales decreased 3.2% for the three months ended June 30, 2010 when compared with the same period in 2009. Selling prices decreased 19.0% with decreases across all product lines. Volume impact upon revenue increased of 15.8% with increases across all product lines but most notably in Food & Technical Grade Acid.

Specialty Phosphates Mexico net sales increased 15.6% for the three months ended June 30, 2010 when compared with the same period in 2009. Selling prices decreased 23.3% with decreases across all product lines. Volume impact upon revenue was an increase of 38.9% with increases across all product lines.

GTSP & Other net sales increased 281.9% for the three months ended June 30, 2010 when compared with the same period in 2009 on higher selling prices and substantially higher volumes. GTSP sales volumes increased significantly as a result both of increased purified acid production leading to higher co-product volumes and favorable order pattern in the quarter. GTSP prices improved in line with market prices in comparison to last year.

Segment Operating Income % of Net Sales:

The 4.3% decrease in Specialty Phosphates US & Canada for the three months ended June 30, 2010 compared with the same period in 2009 is mainly due to decreased selling prices, partially offset by increased volume/mix effects on revenue, lower raw material costs, and lower operating expenses.

The 6.8% decrease in Specialty Phosphates Mexico for the three months ended June 30, 2010 compared with the same period in 2009 is mainly due to decreased selling prices partially offset by increased volume effects on revenue, decreased manufacturing expenses, and lower operating expenses. Included in the 2009 second quarter results were \$1.2 million Mexican workforce reduction costs.

The 138.7% increase in GTSP & Other for the three months ended June 30, 2010 compared with the same period in 2009 is primarily due to higher selling prices and significantly higher volumes. Included in the 2009 second quarter results were \$1.8 million inventory write-downs of granular triple super-phosphate, and a charge of \$2.5 million for anticipated unfulfilled contractual natural gas purchase commitments.

Six months ended June 30, 2010 compared to the six months ended June 30, 2009

Segment Net Sales:

Specialty Phosphates US & Canada net sales decreased 5.0% for the six months ended June 30, 2010 when compared with the same period in 2009. Selling prices decreased 23.3% with decreases across all product lines. Volume effects upon revenue was an increase of 18.3% with increases across all product lines but most notably in Specialty Salts and Specialty Acids.

Specialty Phosphates Mexico net sales decreased 3.1% for the six months ended June 30, 2010 when compared with the same period in 2009. Selling prices decreased 27.1% with decreases across all product lines. Volume effects upon revenue was an increase of 24.0% with increases across all product lines.

GTSP & Other net sales increased 46.3% for the six months ended June 30, 2010 when compared with the same period in 2009 primarily on higher selling prices. GTSP prices improved in line with market prices in comparison to last year.

Segment Operating Income % of Net Sales:

The 12.1% decrease in Specialty Phosphates US & Canada for the six months ended June 30, 2010 compared with the same period in 2009 is mainly due to decreased selling prices and increased manufacturing expenses (higher volumes and Geismar turnaround), partially offset by increased volumes, lower raw material costs and lower operating expenses.

The 12.5% decrease in Specialty Phosphates Mexico for the six months ended June 30, 2010 compared with the same period in 2009 is mainly due to decreased selling prices partially offset by increased volumes and decreased manufacturing expenses. Included in the 2009 results were \$1.6 million Mexican workforce reduction costs.

The 44.6% increase in GTSP & Other for the six months ended June 30, 2010 compared with the same period in 2009 is primarily due to higher selling prices. Included in the 2009 results were \$1.8 million inventory write-downs of granular triple super-phosphate, and a charge of \$2.5 million for anticipated unfulfilled contractual natural gas purchase commitments.

Liquidity and Capital Resources

The following table sets forth a summary of the Company s cash flows for the periods indicated.

	Six	Six months ended June 30, 2010		Six months ended June 30, 2009	
Operating Activities	\$	12.6	\$	116.7	
Investing Activities		(15.3)		(7.6)	

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Financing Activities (62.6) (140.7)

Six months ended June 30, 2010 compared to six months ended June 30, 2009

Net cash from operating activities was a source of \$12.6 million for the six months ended June 30, 2010 as compared to source of \$116.7 million for the same period in 2009, a decrease in cash of \$104.1 million. The decrease in operating activities cash resulted primarily from unfavorable changes of \$85.4 million in working capital and \$19.9 million in net income as described earlier.

The change in working capital is a use of cash of \$44.3 million in 2010 compared to a source of cash of \$41.1 million in 2009, a decrease in cash of \$85.4 million. The decrease in cash is mainly due to increases in accounts receivable and inventory levels due to higher operating rates in Mexico, and decreased other current liabilities.

Net cash used for investing activities was \$15.3 million for the six months ended June 30, 2010, compared to \$7.6 million for the same period in 2009, an increase in the use of cash of \$7.7 million. This increase was mainly due to the Company s ERP project.

In the second quarter of 2009 the Company launched an ERP project to upgrade its systems technology and to improve its position as a reliable specialty phosphate supplier. To date the Company has spent approximately \$20.0 million on this project, of which approximately \$13.1 million was capitalized as of June 30, 2010. Following a review of the status of the Company s ERP project, management anticipates an implementation in early 2011 with expenditure continuing at a reduced rate versus the first half of 2010.

The Company is investing to grow its food, beverage and pharmaceutical phosphate business, especially geographically, and also to diversify its raw material supply long term. Projects are underway in the U.S. to debottleneck and increase production capabilities of various specialty salts. Additionally, in conjunction with the investment in the Coatzacoalcos facility to more than double its existing food grade purified phosphoric acid capacity which was completed in the first quarter 2010, the site personnel have conducted successful production tests of several additional food grade salts to enable a shift in focus from detergency to the multiple food market segments served by salts and acid.

Innophos currently estimates that full exploration costs to a proven reserves standard for the Baja California Sur deposits could require expenditures of \$10 to \$15 million over a three year period, inclusive of expenditures to date. This estimate includes mineral rights payments, taxes, mineral resource measurement, beneficiation process design and completion of feasibility studies. Full expenditures would only occur if interim milestone goals were successfully attained. It is estimated that 2010 expenditures will be approximately \$0.7 to \$1.5 million. Innophos intends to seek one or more partners for these efforts, but anticipates no difficulties in completing the exploration phase without a partnership.

Management projects total 2010 capital expenditures to approximate \$30 to \$35 million with the likely outcome at the high end of the range.

Net cash from financing activities for the six months ended June 30, 2010 was a use of \$62.6 million compared to \$140.7 million for the same period in 2009, an increase in cash of \$78.1 million. This is mainly due to \$126.5 million of Term Loan principal payments in 2009 offset by a \$56.0 million Senior Unsecured Note redemption in 2010.

On April 13, 2009 the Company purchased \$10.0 million of the 9.5% Senior Unsecured Notes due April 2012 for \$6.5 million. The \$3.5 million retirement gain is reflected as interest income in our Consolidated Statement of Operations in the second quarter of 2009. The Company also recorded accelerated deferred financing costs of approximately \$0.2 million in the second quarter of 2009.

The Company redeemed for cash all remaining \$56.0 million of the Senior Unsecured Notes on April 15, 2010, the Redemption Date. The redemption price for the Notes was 100% of the principal amount plus accrued interest of \$2.7 million to the Redemption Date. Accelerated deferred financing charges of \$0.6 million were recorded in the second quarter of 2010.

Innophos and its subsidiaries and affiliates may from time to time seek to acquire or otherwise retire outstanding debt (including publicly issued debt) through open market purchases, privately negotiated transactions including refinancing, tender offers, exchanges or otherwise. Debt repurchases, refinancing or exchanges, if any, will depend on prevailing market conditions, Company liquidity requirements, restrictive financial covenants and other factors applicable at the time. The amounts involved may be material.

We believe that on-hand cash combined with cash generated from operations, including our Mexican operations, will be sufficient to meet our obligations such as debt service, tax payments, capital expenditures and working capital requirements for at least the next twelve months. We expect to fund all these obligations through our existing cash and our future operating cash flows. However, future operating performance for the Company is subject to prevailing economic and competitive conditions and various other factors that are uncertain. If the cash flows and other capital resources available to the Company are insufficient to fund our debt and other liquidity needs, the Company may have to take alternative actions that differ from the Company scurrent operating plan.

We re subject to Rhodia s ability to perform its obligations under our 2004 acquisition agreements, primarily to indemnify us (or provide security) against potential liabilities such as the CNA Fresh Water Claims currently estimated at \$24 million for the periods through 2002. Even though our indemnification rights have been confirmed by court judgments, ultimately we are also dependent on Rhodia having sufficient financial capacity to meet its obligations should they arise. Rhodia s financial position has improved significantly in recent quarters and we currently see no reason to suspect they would be unable to meet their obligations.

If the CNA Fresh Water Claims were sustained for the periods through 2002, it is possible that the CNA would seek to claim similar higher duties, fees and other charges for fresh water extraction and usage from 2005 on into the future (2003 and 2004 are believed to be beyond the statute of limitations). Management estimates that amounts involved would be approximately \$13 million of additional basic charges, interest, inflation, and penalties, and, under current operating conditions, approximately \$1.6 million of additional basic charges per year. Although not included in our court judgments in the New York Litigation against Rhodia, we believe Rhodia is required to indemnify us fully for post-closing losses—caused by breaches of covenants set forth in the agreement. Rhodia has contested indemnification responsibility for those breaches, but its motion for partial summary judgment to dismiss our claims was denied by the New York trial court in January 2009. It is possible that the New York Litigation will proceed to trial or involve further motions to resolve remaining issues. Please refer to Note 12 of Notes to Consolidated Financial Statements in Item 1. Financial Statements for additional information.

	Years ending December 31,						
Contractual Obligations	Total	2010	2011	2012	2013	2014	Thereafter
2004 Senior Subordinated Notes							
Due 2014 (1)	265,882	8,431	16,863	16,862	16,863	206,863	
Future service pension benefits	9,632	537	642	735	825	902	5,991
Other (2)	459,249	89,845	48,764	48,764	48,764	48,764	174,348
Operating leases	18,538	4,111	3,688	2,824	2,690	2,246	2,979
Total	\$ 753,301	102,924	\$ 69,957	\$ 69,185	\$ 69,142	258,775	\$ 183,318

- (1) Amounts include fixed rate interest payments at 8.875% for years 2010 and thereafter.
- (2) Represents minimum annual purchase commitments to buy raw materials from suppliers.

Critical Accounting Estimates

There have been no material changes from the critical accounting estimates previously disclosed in our 2009 Annual Report on Form 10-K.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to certain market risks as part of our ongoing business operations. Primary exposures include changes in interest rates, as borrowings under our Loan Agreement will bear interest at floating rates based on LIBOR plus an applicable borrowing margin. We manage our interest rate risk by balancing the amount of fixed-rate and floating-rate debt to the extent practicable consistent with our credit status. For fixed-rate debt, interest rate changes do not affect earnings or cash flows. Conversely, for floating-rate debt, interest rate changes generally affect our earnings and cash flows, assuming other factors are held constant.

At June 30, 2010, we had \$190.0 million principal amount of fixed-rate debt and a \$65.0 million revolving credit facility, which has not been drawn upon, of which we had \$55.6 million available above the minimum excess availability requirements.

Changes in economic conditions could result in higher interest rates, thereby increasing our interest expense should we need to draw on our revolving line of credit. Changes in economic conditions may also result in higher other operating expenses, reducing our funds available for capital investment, operations or other purposes. In addition, a substantial portion of our cash flow has been used to service debt and funding working capital needs, which may affect our ability to make future acquisitions or capital expenditures. We may from time to time use interest rate protection agreements to minimize our exposure to interest rate fluctuation. Regardless of hedges, we may experience economic loss and a negative impact on earnings or net assets as a result of interest rate fluctuations.

We do not currently, but may from time to time, hedge our interest rate or currency rate risks. In the second quarter of 2010 we purchased forward natural gas price cap contracts which allow us to purchase a portion of our monthly natural gas usage requirements at a fixed price if prevailing market prices are greater than this contractual fixed price amount. These contracts are for periods expiring through April 2011, and apply to our U.S., Canadian and Mexican facilities.

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We believe that our concentration of credit risk related to trade accounts receivable is limited since these receivables are spread among a number of customers and are geographically dispersed. Our largest customer in 2008 represented 11% of that year s sales, otherwise, no other customer accounted for more than 10% of our sales in the last 3 years.

Foreign Currency Exchange Rates

The U.S. dollar is the functional currency of the Canadian and Mexican operations. Accordingly, these operations monetary assets and liabilities are translated at current exchange rates, non-monetary assets and liabilities are translated at historical exchange rates, and revenue and expenses are translated at average exchange rates and at historical exchange rates for the related revenue and expenses of non-monetary assets and liabilities. All translation gains and losses are included in net income.

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Our principal source of exchange rate exposure in our foreign operations consists of expenses, such as labor expenses and utilities, which are denominated in the foreign currency of the country in which we operate. A decline in the value of the U.S. dollar relative to the local currency would generally cause our operational expenses (particularly labor costs) to increase (conversely, a decline in the value of the foreign currency relative to the U.S. dollar would cause these expenses to decrease). We believe that normal exchange rate fluctuations consistent with recent historical trends would have a modest impact on our expenses, and would not materially affect our financial condition or results of operations. Nearly all of our sales and raw material purchases are denominated in U.S. dollars and our exchange rate exposure in terms of sales revenues and raw material costs is minimal.

Inflation and changing prices

Our costs and expenses will be subject to inflation and price fluctuations. Significant price fluctuations in raw materials, freight, and energy costs, if not compensated for by cost savings from production efficiencies or price increases passed on to customers, could have a material effect on our financial condition and results of operations.

Off-Balance Sheet Arrangements

We do not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities , which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Control and Procedures

The Company maintains disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) that are designed to provide reasonable assurance that information required to be reported in the Company s consolidated financial statements and filings is recorded, processed, summarized and reported within the periods specified in the rules and forms of the Securities and Exchange Commission, or SEC, and that such information is accumulated and communicated to the Company s management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure. Any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives.

As of June 30, 2010, the Company completed an evaluation under the supervision and with the participation of the Company s management, including the Company s principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures. Based upon that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that the Company s disclosure controls and procedures are effective at the reasonable assurance level.

Changes in Internal Control Over Financial Reporting

There have been no changes in our internal control over financial reporting during or with respect to the second quarter of 2010 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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PART II

ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note 12 to our consolidated condensed financial statements, Commitments and Contingencies, contained in this Quarterly Report on Form 10-Q is incorporated herein by reference.

ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors previously disclosed in our 2009 Annual Report on Form 10-K.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. (REMOVED AND RESERVED)

ITEM 5. OTHER INFORMATION.

None.

ITEM 6. EXHIBITS

a) Exhibits. The following exhibits are filed or furnished as part of this report:

Exhibit No. 31.1	Description Certification of Principal Executive Officer dated August 3, 2010 pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Financial Officer dated August 3, 2010 pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Principal Executive Officer dated August 3, 2010 pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Principal Financial Officer dated August 3, 2010 pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

^{*} Not to be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liability of that section, nor deemed to be incorporated by reference into any filing under that Act or the Securities Act of 1933.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INNOPHOS HOLDINGS, INC.

/s/ Randolph Gress

By: Randolph Gress

Its: Chief Executive Officer and Director (Principal Executive Officer)

Dated: August 3, 2010

INNOPHOS HOLDINGS, INC.

/s/ Neil I. Salmon

By: Neil I. Salmon

Its: Vice President and Chief Financial Officer (Principal Financial Officer)

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Dated: August 3, 2010

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EXHIBIT INDEX

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