OPEN TEXT CORP Form 10-Q February 04, 2010 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2009.

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number: 0-27544

# **OPEN TEXT CORPORATION**

(Exact name of registrant as specified in its charter)

CANADA (State or other jurisdiction of

98-0154400 (IRS Employer

incorporation or organization)

Identification No.)

275 Frank Tompa Drive, Waterloo, Ontario, Canada N2L 0A1

(Address of principal executive offices)

Registrant s telephone number, including area code: (519) 888-7111

(Former name former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer " Non-accelerated filer " (Do not check if smaller reporting company) Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

At January 25, 2010, there were 56,462,725 outstanding Common Shares of the registrant.

## OPEN TEXT CORPORATION

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## OPEN TEXT CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands of U.S. dollars, except share data)

	December 31, 2009 (unaudited)	June 30, 2009
ASSETS		
Cash and cash equivalents	\$ 247,630	\$ 275,819
Short-term investments (note 3)	8,414	
Accounts receivable trade, net of allowance for doubtful accounts of \$5,063 as of December 31, 2009 and		
\$4,208 as of June 30, 2009 (note 4)	143,446	115,802
Income taxes recoverable (note 13)	7,555	4,496
Prepaid expenses and other current assets	26,255	18,172
Deferred tax assets (note 13)	18,940	20,621
Total current assets	452,240	434,910
Investments in marketable securities		13,103
Capital assets (note 5)	55,884	45,165
Goodwill (note 6)	712,967	576,111
Acquired intangible assets (note 7)	359,987	315,048
Deferred tax assets (note 13)	68,748	69,877
Other assets (note 8)	17,809	13,064
Long-term income taxes recoverable (note 13)	43,876	39,958
Total assets	\$ 1,711,511	\$ 1,507,236
LIABILITIES AND SHAREHOLDERS EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities (note 9)	\$ 122,660	\$ 116,992
Current portion of long-term debt (note 11)	3,508	3,449
Deferred revenues	191,736	189,397
Income taxes payable (note 13)	7,023	10,356
Deferred tax liabilities (note 13)	2,216	508
Total current liabilities	327,143	320,702
Long-term liabilities:		
Accrued liabilities (note 9)	19,333	21,099
Pension liability (note 10)	16,188	15,803
Long-term debt (note 11)	298,601	299,234
Deferred revenues	12,132	7,914
Long-term income taxes payable	53,770	47,131
Deferred tax liabilities (note 13)	126,626	108,889
Total long-term liabilities	526,650	500,070
Shareholders equity:	320,030	200,070
Share capital (note 12)		
56,444,939 and 52,716,751 Common Shares issued and outstanding at December 31, 2009 and June 30, 2009,		
	590,328	457,982
respectively: Authorized Common Shares: unlimited		157,702
respectively; Authorized Common Shares: unlimited Additional paid-in capital		52.152
respectively; Authorized Common Shares: unlimited Additional paid-in capital Accumulated other comprehensive income	57,233 82,747	52,152 71,851

Total shareholders equity 857,718 686,464

Total liabilities and shareholders equity \$ 1,711,511 \$ 1,507,236

Guarantees and contingencies (note 18)

Related party transactions (note 21)

See accompanying Notes to Condensed Consolidated Financial Statements

## OPEN TEXT CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands of U.S. dollars, except share and per share data)

## (Unaudited)

			ree months ended December 31,		l, Decemb			
		2009	1	2008		2009		2008
Revenues:	_							
License	\$	72,691		64,852		20,020		114,926
Customer support		130,283		00,438		53,932		198,867
Service and other		44,816		42,361		85,260		76,481
Total revenues		247,790	2	07,651	4	59,212	3	390,274
Cost of revenues:								
License		4,633		5,281		7,778		8,174
Customer support		21,493		17,356		42,432		32,923
Service and other		36,428		31,881		69,722		59,610
Amortization of acquired technology-based intangible assets		15,152		11,799		29,294		22,546
Total cost of revenues		77,706		66,317	1	49,226	,	123,253
Gross profit		170,084	1	41,334	3	09,986	2	267,021
Operating expenses:								
Research and development		34,347		29,948		65,889		58,526
Sales and marketing		53,891		49,347		04,581		94,179
General and administrative		22,377		18,280		43,602		36,667
Depreciation		4,398		2,920		8,545		5,618
Amortization of acquired customer-based intangible assets		8,735		10,138		17,652		18,353
Special charges (note 16)		10,423		11,446		29,012		11,446
Total operating expenses		134,171	1	22,079	2	69,281	2	224,789
Income from operations		35,913		19,255		40,705		42,232
Other income (expense), net		(1,671)	(	12,464)		1,769		(11,854)
Interest expense, net		(2,716)	,	(5,347)		(5,762)		(8,341)
interest expense, net		(2,710)		(3,317)		(3,702)		(0,511)
Income before income taxes		31,526		1,444		36,712		22,037
Provision for income taxes (note 13)		10,325		683		13,781		6,615
·								
Net income for the period		\$21,201		\$761	\$	22,931	\$	15,422
Net income per share basic (note 20)	\$	0.38	\$	0.01	\$	0.41	\$	0.30
Net income per share diluted (note 20)	\$	0.37	\$	0.01	\$	0.40	\$	0.29

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Weighted average number of Common Shares outstanding basic	56,403	51,873	55,895	51,586
Weighted average number of Common Shares outstanding diluted	57,448	53,242	56,964	52,955

See accompanying Notes to Condensed Consolidated Financial Statements

## OPEN TEXT CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF RETAINED EARNINGS

(In thousands of U.S. dollars)

(Unaudited)

			Six months ended December 31,	
	2009	2008	2009	2008
Retained earnings, beginning of period	\$ 106,209	\$ 62,202	\$ 104,479	\$ 47,541
Net income	21,201	761	22,931	15,422
Retained earnings, end of period	\$ 127,410	\$ 62,963	\$ 127,410	\$ 62,963

See accompanying Notes to Condensed Consolidated Financial Statements

## OPEN TEXT CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands of U.S. dollars)

(Unaudited)

	Six months ended December 31, 2009 20		
Cash flows from operating activities:	2007	2000	
Net income for the period	\$ 22,931	\$ 15,422	
Adjustments to reconcile net income to net cash provided by operating activities:	Ψ 22,>51	ψ 10,:22	
Depreciation and amortization	55,491	46,517	
In-process research and development	22,1,2	121	
Share-based compensation expense	5,449	2,533	
Employee long-term incentive plan	5,646	2,805	
Excess tax benefits on share-based compensation expense	(697)	(6,653)	
Pension expense	410	906	
Amortization of debt issuance costs	734	550	
Unrealized (gain) loss on financial instruments	(3,872)	807	
Loss on sale and write down capital assets	453	269	
Unrealized gain on marketable securities	(4,353)		
Deferred taxes	(1,300)	3,915	
Changes in operating assets and liabilities:	, ,		
Accounts receivable	1,387	32,790	
Prepaid expenses and other current assets	(3,323)	(1,470)	
Income taxes	(8,004)	6,469	
Accounts payable and accrued liabilities	(11,810)	(16,046)	
Deferred revenue	(24,029)	(25,613)	
Other assets	1,857	1,334	
Net cash provided by operating activities	36,970	64,656	
Cash flows from investing activities:			
Additions of capital assets-net	(11,764)	(2,094)	
Purchase of Vignette Corporation, net of cash acquired	(90,600)		
Purchase of Captaris Inc., net of cash acquired		(101,033)	
Purchase of eMotion LLC, net of cash acquired	(556)	(3,635)	
Purchase of a division of Spicer Corporation		(10,836)	
Purchase consideration for prior period acquisitions	(8,240)	(12,366)	
Investments in marketable securities		(3,608)	
Maturity of short-term investments	38,525		
Net cash used in investing activities	(72,635)	(133,572)	
Cash flow from financing activities:			
Excess tax benefits on share-based compensation expense	697	6,653	
Proceeds from issuance of Common Shares	6,142	6,039	
Repayment of long-term debt	(1,734)	(1,721)	
Debt issuance costs	(1,024)		
Net cash provided by financing activities	4,081	10,971	
Foreign exchange gain (loss) on cash held in foreign currencies	3,395	(24,101)	
Decrease in cash and cash equivalents during the period	(28,189)	(82,046)	
Cash and cash equivalents at beginning of the period	275,819	254,916	
	,-	,-	

Cash and cash equivalents at end of the period

\$ 247,630

\$ 172,870

Supplementary cash flow disclosures (note 19)

See accompanying Notes to Condensed Consolidated Financial Statements

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### NOTE 1 BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements (consolidated financial statements) include the accounts of Open Text Corporation and our wholly owned subsidiaries, collectively referred to as Open Text or the Company . All inter-company balances and transactions have been eliminated.

These consolidated financial statements are expressed in U.S. dollars and are prepared in accordance with United States generally accepted accounting principles (U.S. GAAP). These financial statements are based upon accounting policies and the methods of their application are consistent with those used and described in our annual consolidated financial statements for the fiscal year ended June 30, 2009. The consolidated financial statements do not include certain financial statement disclosures included in the annual consolidated financial statements prepared in accordance with U.S. GAAP and therefore should be read in conjunction with the consolidated financial statements and notes included in our Annual Report on Form 10-K for the fiscal year ended June 30, 2009.

The information furnished reflects all adjustments necessary for a fair presentation of the results for the periods presented and includes the financial results of Vignette Corporation (Vignette), with effect from July 22, 2009 (see Note 17). The operating results for the three and six months ended December 31, 2009 are not necessarily indicative of the results expected for any succeeding quarter or the entire fiscal year ending June 30, 2010.

#### Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires us to make estimates, judgments and assumptions that affect the amounts reported in the consolidated financial statements. These estimates, judgments and assumptions are evaluated on an ongoing basis. We base our estimates on historical experience and on various other assumptions that we believe are reasonable at that time, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from those estimates. In particular, significant estimates, judgments and assumptions include those related to: (i) revenue recognition, (ii) allowance for doubtful accounts, (iii) testing goodwill for impairment, (iv) the valuation of acquired intangible assets, (v) the valuation of long-lived assets, (vi) the recognition of contingencies, (vii) restructuring accruals, (viii) acquisition accruals and pre-acquisition contingencies, (ix) asset retirement obligations, (x) realization of investment tax credits, (xi) the valuation of stock options granted and liabilities related to share-based payments, including the valuation of our long-term incentive plan, (xii) the valuation of financial instruments, (xiii) the valuation of pension assets and obligations, and (xiv) accounting for income taxes.

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### Comprehensive income (loss)

The following table sets forth the components of comprehensive income (loss) for the reporting periods indicated:

	Three months ended December 31,			ths ended ber 31,
	2009	2008	2009	2008
Net income for the period	\$ 21,201	\$ 761	\$ 22,931	\$ 15,422
Other comprehensive income (loss) net of tax, where applicable:				
Foreign currency translation adjustments	(1,903)	(12,969)	16,545	(54,224)
Unrealized gain (loss) on short-term investments	3		(34)	
Unrealized loss on investment in marketable securities		(509)		(768)
Release of unrealized gain on marketable securities to income			(4,353)	
Unrealized (loss) on cash flow hedges	(1,475)		(1,062)	
Actuarial gain (loss) relating to defined benefit pension plans	70		(200)	
Comprehensive income (loss) for the period	\$ 17,896	\$ (12,717)	\$ 33,827	\$ (39,570)

#### NOTE 2 NEW ACCOUNTING PRONOUNCEMENTS AND ACCOUNTING POLICY UPDATES

#### **Business Combinations**

On July 1, 2009, we adopted the requirements of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 805 Business Combinations (ASC Topic 805). Our acquisition of Vignette was accounted for in accordance with this new business combination standard (see Notes 6 and 17).

#### **Accounting Standards Codification**

In June 2009, the FASB issued Statement No. 168 The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162 (the Codification). The Codification has become the single source of authoritative non-government U.S generally accepted accounting principles (GAAP), superseding various existing authoritative accounting pronouncements. The Codification eliminates the GAAP hierarchy contained in Statement No. 162 and establishes one level of authoritative GAAP. All other U.S. GAAP literature is considered non-authoritative. This Codification is effective for financial statements issued for interim and annual periods ending after September 15, 2009. We adopted the Codification in our first quarter of Fiscal 2010. There was no change to our consolidated financial statements due to the implementation of the Codification other than changes in reference to various authoritative accounting pronouncements in our Notes to consolidated financial statements.

## Measuring Liabilities at Fair Value

In August 2009, the FASB issued Accounting Standards Update 2009-05, Fair Value Measurements and Disclosures (Topic 820) Measuring Liabilities at Fair Value (ASU 2009-05). ASU 2009-05 provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not

#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

available, a reporting entity is required to measure fair value of such liability using one or more of the techniques prescribed by the update. We adopted ASU 2009-05 in our first quarter of Fiscal 2010 and its adoption did not have a material impact on our consolidated financial statements.

#### Revenue Recognition Updates

In October 2009, the FASB issued Accounting Standards Update 2009-13, Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements (ASU 2009-13). ASU 2009-13 applies to multiple-deliverable revenue arrangements that are currently within the scope of FASB ASC Subtopic 605-25 (previously included in Emerging Issues Task Force Issue no. 00-21, Revenue Arrangements with Multiple Deliverables ). ASU 2009-13 provides principles and application guidance on whether multiple deliverables exist, how the arrangement should be separated, and the consideration allocated. It also requires an entity to allocate revenue in an arrangement using estimated selling prices of deliverables if a vendor does not have vendor-specific objective evidence or third-party evidence of selling price. The guidance eliminates the use of the residual method, requires entities to allocate revenue using the relative-selling-price method, and significantly expands the disclosure requirements for multiple-deliverable revenue arrangements. Additionally, in October 2009 the FASB also issued Accounting Standards Update 2009-14 (Topic 985): Certain Revenue Arrangements that Include Software Arrangements (ASU 2009-14). ASU 2009-14 focuses on determining which arrangements are within the scope of the software revenue guidance in ASC Topic 985 (previously included in AICPA Statement of Position no. 97-2, Software Revenue Recognition) and those that are not. ASU 2009-14 removes tangible products from the scope of the software revenue guidance if the products contain both software and non-software components that function together to deliver a product s essential functionality and provides guidance on determining whether software deliverables in an arrangement that includes a tangible product are within the scope of the software revenue guidance. Both of these updates are effective on a prospective basis for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. We are currently assessing the impact of these updates on our future consolidated financial statements.

#### NOTE 3 SHORT-TERM INVESTMENTS

Short-term investments consist of certain marketable investments in U.S government agencies. These investments were acquired by us as part of our acquisition of Vignette (see Note 17), and are accounted for as Available-for-sale investments. Unrealized gains or losses on these investments are included in Accumulated Other Comprehensive Income (AOCI). An unrealized gain of \$3,000 and an unrealized loss of \$34,000 was recorded within AOCI during the three and six months ended December 31, 2009, respectively, relating to the change in fair value of these investments from the date of acquisition of Vignette (July 21, 2009) to December 31, 2009. As of December 31, 2009, the fair value of these investments was \$8.4 million based upon quoted market prices.

#### NOTE 4 ALLOWANCE FOR DOUBTFUL ACCOUNTS

Balance of allowance for doubtful accounts as of June 30, 2009	\$ 4,208
Bad debt expense for the period	2,632
Write-offs /adjustments	(1,777)
Balance of allowance for doubtful accounts as of December 31, 2009	\$ 5,063

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#### **OPEN TEXT CORPORATION**

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### NOTE 5 CAPITAL ASSETS

	As o	As of December 31, 20 Accumulated		
	Cost	Depreciation	Net	
Furniture and fixtures	\$ 14,981	\$ 9,687	\$ 5,294	
Office equipment	8,176	6,964	1,212	
Computer hardware	89,971	75,332	14,639	
Computer software	33,006	24,546	8,460	
Leasehold improvements	25,435	15,068	10,367	
Land and buildings	17,799	1,887	15,912	
	\$ 189,368	\$ 133,484	\$ 55,884	

	As of June 30, 2009			
	Cost	Depreciation	Net	
Furniture and fixtures	\$ 11,472	\$ 7,677	\$ 3,795	
Office equipment	8,696	7,674	1,022	
Computer hardware	77,813	66,118	11,695	
Computer software	28,094	20,679	7,415	
Leasehold improvements	19,662	13,074	6,588	
Land and buildings	16,163	1,513	14,650	
	\$ 161,900	\$ 116,735	\$ 45,165	

#### NOTE 6 GOODWILL

Goodwill is recorded when the consideration paid for an acquisition of a business exceeds the fair value of identifiable net tangible and intangible assets. The following table summarizes the changes in goodwill since June 30, 2009:

Balance, June 30, 2009	\$ 576,111
Acquisition of Vignette Corporation (note 17)	132,524
Adjustments relating to prior acquisitions	(250)
Adjustments on account of foreign exchange	4,582
Balance, December 31, 2009	\$ 712,967

## NOTE 7 ACQUIRED INTANGIBLE ASSETS

	Technology Assets	Customer Assets	Total
Net book value, June 30, 2009	\$ 173,547	\$ 141,501	\$ 315,048
Acquisition of Vignette Corporation (note 17)	68,200	22,700	90,900
Amortization expense	(29,294)	(17,652)	(46,946)
Foreign exchange and other impacts	519	466	985
Net book value, December 31, 2009	\$ 212,972	\$ 147,015	\$ 359,987

#### OPEN TEXT CORPORATION

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

The range of amortization periods for intangible assets is from 4-10 years.

The following table shows the estimated future amortization expense for the fiscal years indicated below. This calculation assumes no future adjustments to acquired intangible assets:

	Fisc	al years ending
		June 30,
2010 (six months ended June 30)	\$	47,649
2011		93,580
2012		91,049
2013		88,349
2014 and beyond		39,360
Total	\$	359,987

## NOTE 8 OTHER ASSETS

	ecember 31, 2009	f June 30, 2009
Debt issuance costs	\$ 5,022	\$ 4,728
Deposits and restricted cash	7,718	4,615
Long-term prepaid expenses and other long-term assets	4,758	3,130
Pension assets	311	591
	\$ 17,809	\$ 13,064

Debt issuance costs relate primarily to costs incurred for the purpose of obtaining long-term debt used to partially finance the Hummingbird acquisition and are being amortized over the life of the long-term debt. Deposits and restricted cash relate to security deposits provided to landlords in accordance with facility lease agreements and cash restricted per the terms of facility-based lease agreements. Long-term prepaid expenses and other long-term assets primarily relate to certain advance payments on long-term licenses that are being amortized over the applicable terms of the licenses. Pension assets relate to defined benefit pension plans for legacy IXOS employees and directors (see Note 10), recognized under ASC Topic 715 Compensation Retirement Benefits .

#### NOTE 9 ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

#### **Current liabilities**

Accounts payable and accrued liabilities are comprised of the following:

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	As of 1	December 31, 2009	As	of June 30, 2009
Accounts payable trade	\$	3,823	\$	15,465
Accrued salaries and commissions		35,097		31,973
Accrued liabilities		60,171		49,527
Amounts payable in respect of restructuring (note 16)		13,644		5,061
Amounts payable in respect of acquisitions and acquisition related accruals		8,209		12,992
Asset retirement obligations		1,716		1,974
	\$	122,660	\$	116,992

#### OPEN TEXT CORPORATION

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### Long-term accrued liabilities

	As of I	December 31, 2009	As o	of June 30, 2009
Amounts payable in respect of restructuring (note 16)	\$	899	\$	849
Amounts payable in respect of acquisitions and acquisition related accruals		4,186		7,128
Other accrued liabilities		7,516		7,936
Asset retirement obligations		6,732		5,186
	\$	19,333	\$	21,099

#### Asset retirement obligations

We are required to return certain of our leased facilities to their original state at the conclusion of our lease. We have accounted for such obligations in accordance with ASC Topic 410 Asset Retirement and Environmental Obligations . As of December 31, 2009 the present value of this obligation was \$8.4 million (June 30, 2009 \$7.2 million), with an undiscounted value of \$10.0 million (June 30, 2009 \$8.7 million).

#### Accruals relating to acquisitions

In relation to our acquisitions made before July 1, 2009, the date on which we adopted ASC Topic 805, we have accrued for costs relating to legacy workforce reductions and abandonment of excess legacy facilities. Such accruals were capitalized as part of the cost of the subject acquisition and in the case of abandoned facilities, have been recorded at present value less our best estimate for future sub-lease income and costs incurred to achieve sub-tenancy. The accrual for workforce reductions is extinguished against the payments made to the employees and in the case of excess facilities, will be discharged over the term of the respective leases. Any excess of the difference between the present value and actual cash paid for the abandoned facility will be charged to income and any deficits will be reversed to goodwill. The provisions for abandoned facilities are expected to be paid by February 2015.

#### **OPEN TEXT CORPORATION**

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

The following table summarizes the activity with respect to our acquisition accruals during the six months ended December 31, 2009.

	Balance June 30, 2009	Initial Accruals	Usage/ Foreign Exchange/ Other Adjustments	Subsequent Adjustments to Goodwill	Balance December 31, 2009
Captaris					
Employee termination costs	\$ 4,916	\$	\$ (3,072)	\$ (110)	\$ 1,734
Excess facilities	6,123		(1,632)	147	4,638
Transaction-related costs			(49)	49	
	11,039		(4,753)	86	6,372
Hummingbird					
Employee termination costs	25		(25)		
Excess facilities	1,463		(669)	(235)	559
Transaction-related costs					
	1 400		(604)	(225)	550
IXOS	1,488		(694)	(235)	559
Employee termination costs	7.402		(0.122)		5.250
Excess facilities	7,483		(2,133)		5,350
Transaction-related costs					
	7,483		(2,133)		5,350
Centrinity	,,,,,		(=,===)		2,223
Employee termination costs					
Excess facilities	110		4		114
Transaction-related costs	110		·		11.
Transaction Totaled Costs					
	110		4		114
Totals					
Employee termination costs	4,941		(3,097)	(110)	1,734
Excess facilities	15,179		(4,430)	(88)	10,661
Transaction-related costs	2,212		(49)	49	.,,,,,,
	\$ 20,120	\$	\$ (7,576)	\$ (149)	\$ 12,395

The adjustments to goodwill primarily relate to adjustments to amounts accrued for employee termination costs and excess facilities accounted for in accordance with EITF 95-3. The goodwill adjustments relating to amounts accrued for transaction costs are accounted for in accordance with SFAS 141, as they relate to acquisitions consummated prior to the adoption of ASC Topic 805 (on July 1, 2009).

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### NOTE 10 PENSION PLANS AND OTHER POST RETIREMENT BENEFITS

## CDT Defined Benefit Plan and CDT Long-term Employee Benefit Obligations:

On November 1, 2008, the following unfunded defined benefit pension plan and long-term employee benefit obligations were acquired, relating to legacy Captaris employees of a wholly owned subsidiary of Captaris called Captaris Document Technologies GmbH (CDT). As of December 31, 2009 and June 30, 2009, the balances relating to these obligations were as follows:

		benefit gation	be	Current portion of benefit obligation*		Noncurrent portion of benefit obligation	
CDT defined benefit plan	\$ 1	15,539	\$	442	\$	15,097	
CDT Anniversary plan		825		217		608	
CDT early retirement plan		483				483	
Total as of December 31, 2009	Total	16,847 benefit	be	659  portion of nefit		16,188	
		gation	,	gation*		t obligation	
CDT defined benefit plan	\$ 1	14,828	\$	362	\$	14,466	
CDT Anniversary plan		960		214		746	
CDT early retirement plan		591				591	
Total as of June 30, 2009	\$ 1	16,379	\$	576	\$	15,803	

## CDT Defined Benefit Plan

CDT sponsors an unfunded defined benefit pension plan covering substantially all CDT employees (CDT pension plan) which provides for old age, disability and survivors' benefits. Benefits under the CDT pension plan are generally based on age at retirement, years of service and the employee s annual earnings. The net periodic cost of this pension plan is determined using the projected unit credit method and several actuarial assumptions, the most significant of which are the discount rate and estimated service costs.

The following are the components of net periodic benefit costs for the CDT pension plan and the details of the change in the benefit obligation for the periods indicated:

<sup>\*</sup> The current portion of the benefit obligation has been included within Accounts payable and accrued liabilities within the Condensed Consolidated Balance Sheets.

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	As of I	December 31, 2009	f June 30, 2009
Benefit obligation beginning	\$	14,828*	\$ 13,489**
Service cost		213	349
Interest cost		456	585
Benefits paid		(161)	(134)
Curtailment (gain)/ loss		94	(271)
Actuarial gain		(95)	(734)
Foreign exchange		204	1,544
Benefit obligation ending		15,539	14,828
Less: current portion		(442)	(362)
Noncurrent portion of benefit obligation	\$	15,097	\$ 14,466

#### **OPEN TEXT CORPORATION**

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

- \* Benefit obligation as of June 30, 2009.
- \*\* Benefit obligation as of November 1, 2008 (date of acquisition).

The following are the details of net pension expense for the CDT pension plan for the following periods indicated:

	Three months ended December 31, 2009		Six months ended December 31, 2009	
Pension expense:				
Service cost	\$ 105	\$	213	
Interest cost	226		456	
Net pension expense	\$ 331	\$	669	
	Three and six months ended December 31, 2008			
Pension expense:	,			
Service cost	\$ 99			
Interest cost	142			
Net pension expense	\$ 241			

The CDT pension plan is an unfunded plan and therefore no contributions have been made since the inception of the plan.

In determining the fair value of the CDT pension plan as of December 31, 2009 and June 30, 2009, respectively, we used the following weighted-average key assumptions:

Assumptions:	
Salary increases	2.25%
Pension increases	1.50%
Discount rate	6.00%
Employee fluctuation rate:	
to age 30	1.00%
to age 35	0.50%
to age 40	0.00%
to age 45	0.50%
to age 50	0.50%
from age 51	1.00%

Anticipated pension payments under the CDT pension plan, for the fiscal years indicated below are as follows:

2010 (six months ended June 30)	\$ 221
2011	456
2012	482
2013	537
2014	627
2015 to 2019	4,756
Total	\$ 7,079

#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### CDT Long-term Employee Benefit Obligations.

CDT s long-term employee benefit obligations arise under CDT s Anniversary plan and an early retirement plan. The obligation is unfunded and carried at a fair value of \$0.8 million for the Anniversary plan and \$0.5 million for the early retirement plan, as of December 31, 2009 (\$1.0 million and \$0.6 million, respectively, as of June 30, 2009).

The Anniversary plan is a defined benefit plan for long-tenured CDT employees. The plan provides for a lump-sum payment to employees of two months of salary upon reaching the anniversary of twenty-five years of service and three months of salary upon reaching the anniversary of forty years of service. The early retirement plan is designed to create an incentive for employees, within a certain age group, to transition from (full or part-time) employment into retirement before their legal retirement age. This plan allows employees, upon reaching a certain age, to elect to work full-time for a period of time and be paid 50% of their full-time salary. After working within this arrangement for a designated period of time, the employee is eligible to take early retirement and receive payments from the earned but unpaid salaries until they are eligible to receive payments under the postretirement benefit plan discussed above. Benefits under the early retirement plan are generally based on the employee s compensation and the number of years of service.

#### IXOS AG Defined Benefit Plans

Included within Other Assets are net pension assets of \$0.3 million (June 30, 2009 \$0.6 million) relating to two IXOS defined benefit pensions plans (IXOS pension plans) in connection with certain former members of the IXOS Board of Directors and certain IXOS employees, respectively (See Note 8). The net periodic pension cost with respect to the IXOS pension plans is determined using the projected unit credit method and several actuarial assumptions, the most significant of which are the discount rate and the expected return on plan assets. The fair value of our total plan assets under the IXOS pension plans, as of December 31, 2009, is \$3.8 million (June 30, 2009 \$3.5 million). The fair value of our total pension obligation under the IXOS pension plans as of December 31, 2009 is \$3.5 million (June 30, 2009 \$2.9 million).

#### NOTE 11 LONG-TERM DEBT

#### Long-term debt

Long-term debt is comprised of the following:

	As of	As of December 31, 2009		of June 30, 2009
Long-term debt				
Term loan	\$	289,516	\$	291,012
Mortgage		12,593		11,671
		302,109		302,683
Less:				
Current portion of long-term debt				
Term loan		2,993		2,993
Mortgage		515		456
		3,508		3,449

Long-term portion of long-term debt

\$ 298,601

\$ 299,234

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### Term loan and Revolver

On October 2, 2006, we entered into a \$465.0 million credit agreement (the credit agreement) with a Canadian chartered bank (the bank) consisting of a \$390.0 million term loan facility (the term loan) and a \$75.0 million committed revolving long-term credit facility (the revolver). The term loan was used to finance a portion of our Hummingbird acquisition. We have not made any withdrawals under the revolver from the inception date to current date.

#### Term loan

The term loan has a seven year term, expires on October 2, 2013 and bears interest at a floating rate of LIBOR plus 2.25%. The quarterly scheduled term loan principal repayments are equal to 0.25% of the original principal amount, due each quarter with the remainder due at the end of the term, less ratable reductions for any non-scheduled prepayments made. From October 2, 2006 (the inception of the loan) to December 31, 2009, we have made total non-scheduled prepayments of \$90.0 million towards the principal on the term loan. Our current quarterly scheduled principal payment is approximately \$0.7 million.

For the three and six months ended December 31, 2009, we recorded interest expense of \$1.9 million and \$3.7 million, respectively, (three and six months ended December 31, 2008-\$3.7 million and \$7.2 million, respectively), relating to the term loan.

#### Revolver

The revolver has a five year term and expires on October 2, 2011. Borrowings under this facility bear interest at rates specified in the credit agreement. The revolver is subject to a stand-by fee ranging between 0.30% and 0.50% per annum depending on our consolidated leverage ratio. There were no borrowings outstanding under the revolver as of December 31, 2009.

For the three and six months ended December 31, 2009, we recorded interest expense of \$57,000 and \$0.1 million respectively, (three and six months ended December 31, 2008 \$55,000 and \$0.1 million, respectively), on account of stand-by fees relating to the revolver.

### Mortgage

The mortgage consists of a five year mortgage agreement entered into during December 2005 with the bank. The original principal amount of the mortgage was Canadian \$15.0 million. The mortgage: (i) has a fixed term of five years, (ii) matures on January 1, 2011, and (iii) is secured by a lien on our headquarters in Waterloo, Ontario. Interest accrues monthly at a fixed rate of 5.25% per annum. Principal and interest are payable in monthly installments of Canadian \$0.1 million with a final lump sum principal payment of Canadian \$12.6 million due on maturity.

As of December 31, 2009, the carrying value of the building was \$15.9 million (June 30, 2009 \$14.7 million).

For the three and six months ended December 31, 2009, we recorded interest expense of \$0.2 million and \$0.3 million (three and six months ended December 31, 2008 \$0.1 million and \$0.3 million, respectively), relating to the mortgage.

#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### NOTE 12 SHARE CAPITAL, OPTION PLANS AND SHARE-BASED PAYMENTS

#### Share Capital

Our authorized share capital includes an unlimited number of Common Shares and an unlimited number of first preference shares. No preference shares have been issued.

We did not repurchase any Common Shares during the three and six months ended December 31, 2009 and 2008.

#### **Share-Based Payments**

Summary of Outstanding Stock Options

As of December 31, 2009, options to purchase an aggregate of 2,660,879 Common Shares were outstanding and 1,566,595 Common Shares were available for issuance under our stock option plans. Our stock options generally vest over four years and expire between seven and ten years from the date of the grant. The exercise price of the options we grant is set at an amount that is not less than the closing price of our Common Shares on the trading day for the NASDAQ immediately preceding the applicable grant date.

A summary of option activity under our stock option plans for the six months ended December 31, 2009 is as follows:

	Options	Avera	eighted- ge Exercise Price	Weighted- Average Remaining Contractual Term (years)	00 0	e Intrinsic Value (\$ 000s)
Outstanding at June 30, 2009	2,828,989	\$	20.71			
Granted	135,000		37.52			
Exercised	(299,058)		19.03			
Forfeited or expired	(4,052)		17.46			
Outstanding at December 31, 2009	2,660,879	\$	21.76	3.82	\$	50,269
Exercisable at December 31, 2009	1,727,527	\$	18.12	3.20	\$	38,916

Share-based compensation cost included in the Condensed Consolidated Statements of Income for the three and six months ended December 31, 2009 was approximately \$1.9 million and \$5.4 million respectively, inclusive of charges of \$1.0 million and \$3.2 million respectively, booked to Special charges (see Note 16).

Share-based compensation cost included in the Condensed Consolidated Statements of Income for the three and six months ended December 31, 2008 was approximately \$1.1 million and \$2.5 million, respectively.

We estimate the fair value of stock options using the Black-Scholes option pricing model, consistent with the provisions of ASC Topic 718

Compensation Stock Compensation (ASC Topic 718) and SEC Staff Accounting Bulletin No. 107. The option-pricing models require input of

subjective assumptions including the estimated life of the option and the expected volatility of the underlying stock over the estimated life of the option. We use historical volatility as a basis for projecting the expected volatility of the underlying stock and estimate the expected life of our stock options based upon historical data.

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

We believe that the valuation technique and the approach utilized to develop the underlying assumptions are appropriate in calculating the fair value of our stock option grants. Estimates of fair value are not intended, however, to predict actual future events or the value ultimately realized by employees who receive equity awards.

For the periods indicated, the following weighted-average fair value of options and weighted-average assumptions used were as follows:

	Three mon Decemb		Six months ended December 31,	
	2009	2008	2009	2008
Weighted average fair value of options granted	\$ 13.05	\$ 10.13	\$ 13.14	\$ 12.47
Weighted-average assumptions used:				
Expected volatility	39%	41%	39%	42%
Risk free interest rate	2.4%	1.28%	2.4%	2.9%
Expected dividend yield	0%	0%	0%	0%
Expected life (in years)	4.3	4.4	4.3	4.4
Forfeiture rate (based on historical rates)	5%	5%	5%	5%

As of December 31, 2009, the total compensation cost related to the unvested stock awards not yet recognized was \$8.2 million, which will be recognized over a weighted average period of approximately 2 years.

As of December 31, 2008, the total compensation cost related to the unvested stock awards not yet recognized was \$12.5 million, which will be recognized over a weighted average period of approximately 3 years.

In each of the above periods, no cash was used by us to settle equity instruments granted under share-based compensation arrangements.

We have not capitalized any share-based compensation costs as part of the cost of an asset in any of the periods presented.

For the three and six months ended December 31, 2009, cash in the amount of \$1.4 million and \$5.7 million, respectively, was received as the result of the exercise of options granted under share-based payment arrangements. The tax benefit realized by us during the three and six months ended December 31, 2009 from the exercise of options eligible for a tax deduction was \$6,000 and \$0.7 million, respectively, which was recorded as additional paid-in capital.

For the three and six months ended December 31, 2008, cash in the amount of \$0.4 million and \$5.6 million, respectively, was received as the result of the exercise of options granted under share-based payment arrangements. The tax benefit realized by us during the three and six months ended December 31, 2008 from the exercise of options eligible for a tax deduction was \$24,000 and \$6.6 million, respectively, which was recorded as additional paid-in capital.

#### OPEN TEXT CORPORATION

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### Long Term Incentive Plans

On September 10, 2007, our Board of Directors approved the implementation of a Long-Term Incentive Plan called the Open Text Corporation Long-Term Incentive Plan (LTIP). Grants made in Fiscal 2008 under the LTIP (LTIP 1) took effect in Fiscal 2008, starting on July 1, 2007. The LTIP is a rolling three year program whereby we make a series of annual grants, each of which covers a three year performance period, to certain of our employees, and which vests upon the employee and/or the Company meeting pre-determined performance and market-based criteria. Awards under LTIP 1 may be equal to either 100% or 150% of target. The maximum amount that an employee may receive with regard to any single performance criterion is 1.5 times the target award for that criterion. Grants made in Fiscal 2009 under the LTIP (LTIP 2) took effect in Fiscal 2009 starting on July 1, 2008. Awards under LTIP 2 may be equal to 100% of the target. We expect to settle the LTIP 1 and LTIP 2 awards in cash.

Consistent with the provisions of FASB ASC Topic 718, we have measured the fair value of the liability under the LTIP as of December 31, 2009 and recorded an expense relating to such liability to compensation cost in the amount of \$3.0 million for the three months ended December 31, 2009 and \$5.6 million for the six months ended December 31, 2009 (three and six months ended December 31, 2008 \$1.7 million and \$2.8 million, respectively). The outstanding liability under the LTIP as of December 31, 2009 was \$12.1 million (June 30, 2009 \$6.2 million) and is re-measured based upon the change in the fair value of the liability, as of the end of every reporting period, and a cumulative adjustment to compensation cost for the change in fair value is recognized. The cumulative compensation expense recognized upon completion of the LTIP will be equal to the payouts made.

#### NOTE 13 INCOME TAXES

Our effective tax rate represents the net effect of the mix of income earned in various tax jurisdictions that are subject to a wide range of income tax rates.

Upon adoption of FIN 48 we elected to follow an accounting policy to classify interest related to liabilities for income tax expense under the Interest income (expense), net line and penalties related to liabilities for income tax expense under the Other income (expense) line of our Condensed Consolidated Statements of Income. For the three and six months ended December 31, 2009, we recognized interest in the amount of \$0.3 million and \$1.2 million, respectively (three and six months ended December 31, 2008, \$0.6 million and \$1.1 million, respectively) and penalties in the amount of nil and a recovery of \$0.2 million, respectively (three and six months ended December 31, 2008, nil). The amount of interest and penalties accrued as of December 31, 2009 was \$5.8 million (\$4.1 million as of June 30, 2009) and \$9.8 million (\$9.4 million as of June 30, 2009), respectively. Included in these balances as of December 31, 2009, are accrued interest and penalties of \$0.5 million and \$0.6 million, respectively, relating to the acquisition of Vignette (see Note 17).

We believe that it is reasonably possible that the gross unrecognized tax benefits, as of December 31, 2009 could increase in the next 12 months by \$1.1 million (June 30, 2009, decrease by \$0.2 million), relating primarily to the expiration of competent authority relief and tax years becoming statute barred for purposes of future tax examinations by local taxing jurisdictions.

#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

Our three most significant tax jurisdictions are Canada, the United States and Germany. Our tax filings remain subject to examination by applicable tax authorities for a certain length of time following the tax year to which those filings relate. Tax years that remain open to examinations by local taxing authorities vary by jurisdiction up to ten years.

We are subject to tax examinations in all major taxing jurisdictions in which we operate and currently have examinations open in Canada, Germany, the United States, France and Spain. On a quarterly basis we assess the status of these examinations and the potential for adverse outcomes to determine the adequacy of the provision for income and other taxes.

We believe that we have adequately provided for any reasonably foreseeable outcomes related to our tax examinations and that any settlement will not have a material adverse effect on our consolidated financial position or results of operations. However, we cannot predict with any level of certainty the exact nature of any future possible settlements.

#### NOTE 14 FAIR VALUE MEASUREMENTS

ASC Topic 820 Fair Value Measurements and Disclosures (ASC Topic 820) defines fair value, establishes a framework for measuring fair value, and addresses disclosure requirements for fair value measurements. Fair value is the price that would be received upon sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for that asset or liability. The fair value, in this context, should be calculated based on assumptions that market participants would use in pricing the asset or liability, not on assumptions specific to the entity. In addition, the fair value of liabilities should include consideration of non-performance risk including our own credit risk.

In addition to defining fair value and addressing disclosure requirements, ASC Topic 820 establishes a fair value hierarchy for valuation inputs. The hierarchy prioritizes the inputs into three levels based on the extent to which inputs used in measuring fair value are observable in the market. Each fair value measurement is reported in one of the three levels which are determined by the lowest level input that is significant to the fair value measurement in its entirety. These levels are:

Level 1 inputs are based upon unadjusted quoted prices for identical instruments traded in active markets.

Level 2 inputs are based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 inputs are generally unobservable and typically reflect management s estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques.

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#### OPEN TEXT CORPORATION

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

Financial Assets and Liabilities Measured at Fair Value on a Recurring Basis:

Our financial assets and liabilities measured at fair value on a recurring basis consisted of the following types of instruments as of December 31, 2009:

	Decem	ber 31, 2009	Fair Description of the control of t	Sig obs i	Measureme mificant other servable nputs evel 2)	Signi unobs inp	ificant ervable outs vel 3)
Financial Assets:							
Short-term investments	\$	8,414	\$ 8,414	\$	n/a	\$	n/a
Derivative financial instrument assets (note 15)		2,919	n/a		2,919		n/a
	\$	11,333	\$ 8,414	\$	2,919	\$	n/a
Financial Liabilities:							
Derivative financial instrument liabilities (note 15)	\$	226	\$ n/a	\$	226	\$	n/a

Our valuation techniques used to measure the fair values of our marketable securities were derived from quoted market prices as an active market for these securities exists. Our valuation techniques used to measure the fair values of the derivative instruments, the counterparty to which has high credit ratings, were derived from the pricing models including discounted cash flow techniques, with all significant inputs derived from or corroborated by observable market data, as no quoted market prices exist for the derivative instruments. Our discounted cash flow techniques use observable market inputs, such as foreign currency spot and forward rates.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

We measure certain assets at fair value on a nonrecurring basis. These assets are recognized at fair value when they are deemed to be other-than-temporarily impaired. During the three and six months ended December 31, 2009, no indications of impairment were identified and therefore no fair value measurements were required.

#### NOTE 15 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

#### Foreign Currency Forward Contracts

On December 30, 2008, we entered into a hedging program with a Canadian chartered bank, to limit the potential foreign exchange fluctuations on future intercompany royalties and management fees that are expected to be earned by our Canadian subsidiary from one of our U.S. subsidiaries. The program seeks to hedge intercompany royalties and management fees. The contracts settle within eight to twelve months from inception date and we do not use these forward contracts for trading or speculative purposes.

Our hedging strategy, under this program, is to limit the potential volatility associated with the foreign currency gains and losses that may be experienced upon the eventual settlement of these transactions.

We have designated these transactions as cash flow hedges of forecasted transactions under ASC Topic 815 Derivatives and Hedging (ASC Topic 815). Accordingly, quarterly unrealized gains or losses on the effective portion of these forward contracts have been included within other comprehensive income. Unrealized gains or losses on the ineffective portion of these forward contracts, and the gain or loss on ineffective hedges that have

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

been excluded from effectiveness testing have been classified within Other income (expense). The fair value of the contracts, as of December 31, 2009 and June 30, 2009, is recorded within Prepaid expenses and other current assets.

As of December 31, 2009, the notional amount of forward contracts we held, to sell U.S. dollars in exchange for Canadian dollars was \$16.5 million (June 30, 2009 \$44.0 million).

In addition to the above, we acquired a non-material foreign currency forward contract as a part of our acquisition of Vignette (See Note 17). This contract is used to manage balance sheet exposures in a non-functional currency and has not been designated as a hedging instrument pursuant to ASC Topic 815. Accordingly, the change in the fair value of this contract has been recorded within Other income (expenses) and the fair value thereof has been recorded within Accounts payable and accrued liabilities, as noted below. As of December 31, 2009 the notional amount underlying this contract is \$1.2 million.

#### Interest Rate Collar

As part of the requirements of the term loan credit agreement (see Note 11) we were required to maintain, from thirty days following the date on which the term loan was entered into through to the third anniversary or such earlier date on which the term loan is paid, an interest rate hedging arrangement with counter parties in respect of the term loan. Accordingly, in October 2006, we entered into a three year interest rate collar that had the economic effect of circumscribing the floating portion of the interest rate obligations associated with the term loan within an upper limit of 5.34% and a lower limit of 4.79%. As of December 31, 2009, the interest rate collar expired, as per its contractual term (notional amount as of June 30, 2009 \$100.0 million).

ASC Topic 815 requires that written options meet certain criteria in order for hedge accounting to apply. We determined that these criteria were not met and hence hedge accounting was not applied to the interest rate collar.

The quarterly unrealized gains or losses on the interest rate collar and quarterly amounts payable by us to the counter party were included within interest expense and, prior to its expiry, the fair value of the interest rate collar was recorded with Accounts payable and accrued liabilities.

## Fair value of Derivative Instruments and Effect of Derivative Instruments on Financial Performance

The effect of these derivative instruments on our consolidated financial statements as of, and for the three and six months ended December 31, 2009, were as follows (amounts presented do not include any income tax effects).

Fair value of Derivative Instruments in the Condensed Consolidated Balance Sheet (see Note 14)

## **Asset Derivatives Designated as Hedging**

Instruments	Balance Sheet Location	Fai	r Value
Foreign currency forward contracts designated as cash flow hedges	Prepaid expenses and other current assets	\$	2,919

Liability Derivatives Not Designated as Hedging

Instruments

Interest rate collar not designated as a hedging instrument	Accounts payable and accrued liabilities	\$ nil
Foreign currency forward contracts not designated as hedges	Accounts payable and accrued liabilities	226
		\$ 226

#### **OPEN TEXT CORPORATION**

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

Effects of Derivative Instruments on Income and Other Comprehensive Income (OCI)

Derivative in Cash Flow Hedging Relationship	Recogni Derivat F Three mont ended	nt of Gain or (Loss) ized in OCI on tive (Effective Portion) ths Six months ended 31December 31,	Location of Gain or (Loss Reclassified from Accumulated OCI into Income (Effective Portion)	Amoun (Loss) Accun Incom P Three mont ended	nt of Gain or Reclassified from nulated OCI into ne (Effective ortion) hs Six months ended 1December 31,		(Loss) Re Inco Deri (Ineffect and A Exc from Eff Tee mree months ended	of Gain or cognized in ome on ivative ive Portion Amount cluded fectiveness sting) Six months ended december 31,
	December 3 2009	31December 31, 2009		December 3 2009	1December 31, 2009	D	ecember 3 <b>1</b> , 2009	ecember 31, 2009
	Φ 241	Φ 2.076	Other income		Ф. 4.412	Other income	Ф 221	1.750
Foreign currency forward contracts	\$ 241	\$ 3,076	(expense)	\$ 2,381	\$ 4,413	(expense)	\$ 331	1,750

Derivatives Not Designated as Hedging Instruments	Location of Gain or (Loss) Recognized in Income on Derivative	Amount of Recognized Det Three months ended December 31, 2009	d in Incor rivative Six mo	` /
Interest rate collar	Interest income (expense)	\$ 1,151	\$	2,122
Foreign currency forward contracts not designated as hedges	Other income (expense)	(44)		(57)
		\$ 1,107	\$	2,065

#### NOTE 16 SPECIAL CHARGES

Special charges are primarily costs related to certain restructuring initiatives that we have undertaken from time to time under our various restructuring plans. In addition, with effect from July 1, 2009, Special charges also include acquisition-related costs related to acquisitions made on or after July 1, 2009.

The following tables summarize total Special charges incurred during the three and six months ended December 31, 2009.

Three months ended Six months ended December December 31, 2009

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	3	1, 2009	
Fiscal 2010 Restructuring Plan (cash payable portion)	\$	8,112	\$ 20,622
Fiscal 2010 Restructuring Plan (share-based compensation			
expense)		982	3,164
Total Fiscal 2010 Restructuring Plan		9,094	23,786
Fiscal 2009 Restructuring Plan		373	2,878
Acquisition-related costs		504	1,896
Impairment charges		452	452
Total	\$	10,423	\$ 29,012

#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

The total costs to be incurred in conjunction with the Fiscal 2010 restructuring plan are expected to be approximately \$32 million to \$40 million, of which \$23.8 million has been recorded within Special charges to date. Reconciliations of the liability relating to each of our outstanding restructuring plans are provided hereunder:

#### Fiscal 2010 Restructuring Plan (cash payable portion)

In the first quarter of Fiscal 2010, our Board approved, and we began to implement, restructuring activities to streamline our operations and consolidate certain excess facilities (Fiscal 2010 restructuring plan). These charges relate to workforce reductions and other miscellaneous direct costs. The provision related to workforce reduction is expected to be paid by December 2010. On a quarterly basis, we will conduct an evaluation of the remaining balances relating to workforce reduction and revise our assumptions and estimates as appropriate.

A reconciliation of the beginning and ending liability for the six months ended December 31, 2009, is shown below.

Fiscal 2010 Restructuring Plan	Workforce reduction	Facility costs	Total
Balance as of June 30, 2009	\$	\$	\$
Accruals and adjustments	19,185	1,437	20,622
Cash payments	(9,318)	(292)	(9,610)
Noncash draw-downs and foreign exchange	164	123	287
Balance as of December 31, 2009	\$ 10,031	\$ 1,268	\$ 11,299

#### Fiscal 2009 Restructuring Plan

In the second quarter of Fiscal 2009, our Board approved, and we began to implement, restructuring activities to streamline our operations and consolidate certain excess facilities (Fiscal 2009 restructuring plan). These charges related to workforce reductions, abandonment of excess facilities and other miscellaneous direct costs, and do not include costs accrued for under EITF 95-3 in relation to our acquisition of Captaris (Note 9). The total costs to be incurred in conjunction with the Fiscal 2009 restructuring plan is \$17.1 million, which has been recorded within Special charges since the commencement of the plan. The \$17.1 million charge consisted primarily of costs associated with workforce reduction in the amount of \$12.4 million and abandonment of excess facilities in the amount of \$4.7 million. The provision related to workforce reduction has been substantially paid by December 2009 and the provision relating to facility costs is expected to be paid by April 2012.

A reconciliation of the beginning and ending liability for the six months ended December 31, 2009, is shown below.

	Workforce		
Fiscal 2009 Restructuring Plan	reduction	Facility costs	Total
Balance as of June 30, 2009	\$ 2,718	\$ 2,933	\$ 5,651
Accruals and adjustments	2,158	720	2,878
Cash payments	(4,195)	(1,480)	(5,675)
Noncash draw-downs and foreign exchange	73	82	155

Balance as of December 31, 2009 \$ 754 \$ 2,255 \$ 3,009

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### Fiscal 2006 Restructuring Plan

In the first quarter of Fiscal 2006, our Board approved, and we began to implement restructuring activities to streamline our operations and consolidate our excess facilities (Fiscal 2006 restructuring plan). These charges related to workforce reductions, abandonment of excess facilities and other miscellaneous direct costs. The total cost incurred in conjunction with the Fiscal 2006 restructuring plan was \$20.9 million which has been recorded within Special charges since the commencement of the plan. The actions related to workforce reduction were completed as of September 30, 2007. The provisions relating to facility costs are expected to be paid by January 2014.

A reconciliation of the beginning and ending liability for the six months ended December 31, 2009 is shown below.

Fiscal 2006 Restructuring Plan	Facilit	y costs
Balance as of June 30, 2009	\$	259
Accruals and adjustments		
Cash payments		(59)
Noncash draw-downs and foreign exchange		35
Balance as of December 31, 2009	\$	235

#### Impairment charges

Special charges also includes a charge of \$0.5 million relating to certain capital assets that were written down in connection with various leasehold improvements and redundant office equipment at abandoned facilities.

## NOTE 17 ACQUISITIONS

#### Fiscal 2010

#### Vignette Corporation.

On July 21, 2009, we acquired, by way of a merger agreement, all of the issued and outstanding shares of Vignette, an Austin, Texas based company that provides and develops software used for managing and delivering business content. Per the terms of the merger agreement, each share of common stock of Vignette (not already owned by Open Text) issued and outstanding immediately prior to the effective date of the merger (July 21, 2009) was converted into the right to receive \$8.00 in cash and 0.1447 of one Open Text common share (equivalent to a value of \$5.33 as of July 21, 2009). The acquisition of Vignette is expected to strengthen our ability to offer an expanded portfolio of Enterprise Content Management (ECM) solutions to further consolidate our position as an independent leader in the ECM marketplace. In accordance with ASC Topic 805, this acquisition was accounted for as a business combination.

The results of operations of Vignette have been consolidated with those of Open Text beginning July 22, 2009.

#### OPEN TEXT CORPORATION

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

Total consideration for this acquisition was comprised of:

Equity consideration paid	\$ 125,223
Cash consideration paid	182,909
Fair value of total consideration transferred	308,132
Vignette shares already owned by Open Text through open market purchases (at fair value)	13,283
	\$ 321,415
Acquisition related costs (included in Special charges in the Condensed Consolidated Statements of Income) for the six months ended December 31, 2009	\$ 1,896

Assets Acquired and Liabilities Assumed

The recognized amounts of identifiable assets acquired and liabilities assumed, based upon their fair values as of July 21, 2009 are set forth below:

Current assets (inclusive of cash acquired of \$92,309)	\$ 171,959
Long-term assets	22,323
Intangible customer assets	22,700
Intangible technology assets	68,200
Total liabilities assumed	(96,291)
Total identifiable net assets	188,891
Goodwill	132,524
Net assets acquired	\$ 321,415

The fair value of Common shares issued as part of the consideration was determined based upon the closing price of Open Text s common shares on acquisition date.

The factors that impact the qualitative composition of goodwill, the allocation of goodwill to our reporting units and the deductibility thereof for income tax purposes are currently being assessed.

The fair value of current assets acquired includes accounts receivable with a fair value of \$27.1 million. The gross amount receivable was \$28.3 million, of which \$1.2 million was expected to be uncollectible.

As of acquisition date, Vignette had significant deferred tax assets that were subject to valuation allowances including deferred tax assets relating to the domestic federal net operating loss (NOL) carryforwards. Internal Revenue Code Section 382 imposes substantial restrictions on

the utilization of these NOLs in the event of an ownership change of the corporation. We are currently assessing our ability to utilize these tax attributes prior to their expiration. The final valuation of the deferred tax assets could result in a material change in the above indicated amount of goodwill and intangible assets.

The fair value of the acquired intangible customer assets of \$22.7 million, and intangible technology assets of \$68.2 million, is provisional pending any tax related impacts on the valuations of these items.

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#### OPEN TEXT CORPORATION

#### UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

We recognized a gain of \$4.4 million as a result of re-measuring to fair value our investment in Vignette held before the date of acquisition. The gain was recognized in Other income in our consolidated financial statements during the three months ended September 30, 2009.

The amount of Vignette s revenue and net income included in Open Text s consolidated statement of operations for the three and six months ended December 31, 2009 and the revenue and net income of the combined entity, had the acquisition date been July 1, 2009 and July 1, 2008, are set forth below:

			Revenue	Net Income
Actual from October 1, 2009 to December 31, 2009			\$ 30,500	\$ 2,124
			Revenue	Net loss
A . 16 I 1 22 2000 . D 1 21 2000				
Actual from July 22, 2009 to December 31, 2009			\$ 56,800	\$ (2,021)
	Three months ended December 31,		Six months ended December 31,	
Supplemental Proforma Information		2008	2009	2008
Total revenues	\$	244,807	\$ 465,419	\$ 469,306
Net income (loss)	\$	(1,447)	\$ 5,590	\$ 6,889

Included within net income (loss) for the periods reported above are the estimated amortization charges relating to the allocated values of intangible assets.

#### NOTE 18 GUARANTEES AND CONTINGENCIES

## Guarantees and indemnifications

We have entered into license agreements with customers that include limited intellectual property indemnification clauses. Generally, we agree to indemnify our customers against legal claims that our software products infringe certain third party intellectual property rights. In the event of such a claim, we are generally obligated to defend our customers against the claim and either settle the claim at our expense or pay damages that our customers are legally required to pay to the third-party claimant. These intellectual property infringement indemnification clauses generally are subject to limits based upon the amount of the license sale. We have not made any indemnification payments in relation to these indemnification clauses.

In connection with certain facility leases, we have guaranteed payments on behalf of our subsidiaries either by providing a security deposit with the landlord or through unsecured bank guarantees obtained from local banks.

We have not disclosed a liability for guarantees, indemnities or warranties described above in the accompanying Condensed Consolidated Balance Sheets since the maximum amount of potential future payments under such guarantees, indemnities and warranties is not determinable.

## Litigation

We are subject from time to time to legal proceedings and claims, either asserted or unasserted, that arise in the ordinary course of business, and accrue for these items where appropriate. While the outcome of these proceedings and claims cannot be predicted with certainty, we do not believe that the outcome of any of these legal matters will have a material adverse effect on our consolidated financial position, results of operations and cash flows. Currently, we are not involved in any litigation that we reasonably believe could materially impact our financial position or results of operations and cash flows.

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#### **OPEN TEXT CORPORATION**

## UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Three and Six Months Ended December 31, 2009

(Tabular amounts in thousands, except per share data)

#### NOTE 19 SUPPLEMENTAL CASH FLOW DISCLOSURES

Supplemental disclosure of cash flow information:

		Three months ended December 31,		Six months ended December 31,	
	2009	2008	2009	2008	
Cash paid during the period for interest	\$ 3,321	\$ 4,536	\$ 6,486	\$ 9,040	
Cash received during the period for interest	\$ 207	\$ 1,432	\$ 545	\$ 3,199	
Cash paid during the period for income taxes	\$ 9,937	\$ 1,571	\$ 15,673	\$ 5,023	

#### NOTE 20 NET INCOME PER SHARE

Basic earnings per share are computed by dividing net income by the weighted average number of Common Shares outstanding during the period. Diluted earnings per share are computed by dividing net income by the shares used in the calculation of basic net income per share plus the dilutive effect of common share equivalents, such as stock options, using the treasury stock method. Common share equivalents are excluded from the computation of diluted net income per share if their effect is anti-dilutive.

	Decembe	nree months ended December 31,		Six months ended December 31,	
	2009	2008	2009	2008	
Basic earnings per share					
Net income	\$ 21,201	\$ 761			