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UMPQUA HOLDINGS CORP Form 10-Q August 07, 2008 Table of Contents

### UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# **FORM 10-Q**

|   | for the quarterly period ended:  | June 30, 2008      |
|---|--|--------------------|
|   |  |                    |
|   |  |                    |
| T | ransition Report Pursuant to Section 13 or 15(d) of the Securities Exc | change Act of 1934 |
|   | for the transition period from   | to                 |
|   |  |                    |
|   | Commission File Number:  | 000-25597          |

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

# **Umpqua Holdings Corporation**

(Exact Name of Registrant as Specified in Its Charter)

OREGON (State or Other Jurisdiction of Incorporation or Organization) 93-1261319 (I.R.S. Employer Identification Number)

One SW Columbia Street, Suite 1200

Portland, Oregon 97258

(Address of Principal Executive Offices)(Zip Code)

(503) 727-4100

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

x Yes "No

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| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting |                    |                         |     |                           |   |  |  |  |  |
|---|--------------------|-------------------------|-----|---------------------------|---|--|--|--|--|
| company. See definition of  | accelerated filer, | large accelerated filer | and | smaller reporting company | in Rule 12b-2 of the Exchange Act. (Check |  |  |  |  |
| one):   |                    |                         |     |                           |   |  |  |  |  |

x Large accelerated filer "Accelerated filer "Non-accelerated filer "Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

" Yes x No

Indicate the number of shares outstanding for each of the issuer s classes of common stock, as of the latest practical date:

Common stock, no par value: 60,093,235 shares outstanding as of July 31, 2008

## UMPQUA HOLDINGS CORPORATION

## FORM 10-Q

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#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements (unaudited)

### UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES

### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (UNAUDITED)

(in thousands, except shares)

|   | June 3<br>2008 |           | December 31,<br>2007 |
|---|----------------|-----------|----------------------|
| ASSETS  |                |           |                      |
| Cash and due from banks                           | \$ 19          | 94,458 \$ | 188,782              |
| Temporary investments                             |                | 1,353     | 3,288                |
| Total cash and cash equivalents                   | 19             | 5,811     | 192,070              |
| Investment securities                             |                |           |                      |
| Trading   |                | 2,087     | 2,837                |
| Available for sale, at fair value                 | 99             | 8,307     | 1,050,756            |
| Held to maturity, at amortized cost               |                | 5,115     | 6,005                |
| Loans held for sale                               | Í              | 2,694     | 13,047               |
| Loans and leases                                  | 6,11           | 1,488     | 6,055,635            |
| Allowance for loan and lease losses               |                | 3,721)    | (84,904)             |
| Net loans and leases                              | 6,03           | 7,767     | 5,970,731            |
| Restricted equity securities                      |                | 8,892     | 15,273               |
| Premises and equipment, net                       |                | 4,861     | 106,267              |
| Goodwill and other intangible assets, net         | 76             | 51,738    | 764,906              |
| Mortgage servicing rights, net                    | 1              | 1,576     | 10,088               |
| Other assets                                      | 19             | 7,141     | 208,073              |
| Total assets                                      | \$ 8,34        | 5,989 \$  | 8,340,053            |
| LIABILITIES AND SHAREHOLDERS EQUITY               |                |           |                      |
| Deposits  |                |           |                      |
| Noninterest bearing                               | \$ 1,25        | 66,236 \$ | 1,272,872            |
| Interest bearing                                  |                | 3,673     | 5,316,454            |
| Total deposits                                    | 6,35           | 9,909     | 6,589,326            |
| Securities sold under agreements to repurchase    | 4              | 1,281     | 36,294               |
| Federal funds purchased                           | 14             | 7,945     | 69,500               |
| Term debt   |                | 6,774     | 73,927               |
| Junior subordinated debentures, at fair value     | 12             | 26,539    | 131,686              |
| Junior subordinated debentures, at amortized cost | 10             | 4,146     | 104,680              |
| Other liabilities                                 | 8              | 35,161    | 94,702               |
| Total liabilities                                 | 7,10           | 01,755    | 7,100,115            |

# **COMMITMENTS AND CONTINGENCIES (NOTE 5)**

### SHAREHOLDERS EQUITY

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| Preferred stock, no par value, 2,000,000 shares authorized; none issued and outstanding | _               | _               |
|---|-----------------|-----------------|
| Common stock, no par value, 100,000,000 shares authorized; issued and                   |                 |                 |
| outstanding: 60,087,850 in 2008 and 59,980,161 in 2007                                  | 990,952         | 988,780         |
| Retained earnings   | 263,446         | 251,545         |
| Accumulated other comprehensive loss  | (10,164)        | (387)           |
|   |                 |                 |
| Total shareholders equity   | 1,244,234       | 1,239,938       |
|   |                 |                 |
| Total liabilities and shareholders equity   | \$<br>8,345,989 | \$<br>8,340,053 |

See notes to condensed consolidated financial statements

### UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

### (UNAUDITED)

(in thousands, except per share amounts)

|  | Three months ended June 30, |           |    |         |      | Six months ended<br>June 30, |    |         |  |
|--|-----------------------------|-----------|----|---------|------|------------------------------|----|---------|--|
|  | 2                           | 008       | ,  | 2007    | 2008 |                              |    | 2007    |  |
| INTEREST INCOME  |                             |           |    |         |      |                              |    |         |  |
| Interest and fees on loans                                     | \$                          | 97,963    | \$ | 111,797 | \$   | 202,115                      | \$ | 215,778 |  |
| Interest and dividends on investment securities                |                             |           |    |         |      |                              |    |         |  |
| Taxable  |                             | 10,882    |    | 8,720   |      | 20,211                       |    | 16,239  |  |
| Exempt from federal income tax                                 |                             | 1,677     |    | 1,335   |      | 3,356                        |    | 2,563   |  |
| Dividends  |                             | 116       |    | 88      |      | 194                          |    | 153     |  |
| Interest on temporary investments                              |                             | 87        |    | 616     |      | 290                          |    | 1,510   |  |
| Total interest income  | 1                           | 110,725   |    | 122,556 |      | 226,166                      |    | 236,243 |  |
| INTEREST EXPENSE   |                             |           |    |         |      |                              |    |         |  |
| Interest on deposits   |                             | 31,468    |    | 44,581  |      | 71,093                       |    | 85,612  |  |
| Interest on securities sold under agreements to repurchase and |                             | , , , , , |    | ,       |      | ,,,,,,                       |    | , ,     |  |
| federal funds purchased  |                             | 495       |    | 824     |      | 1,244                        |    | 1,227   |  |
| Interest on term debt  |                             | 2,011     |    | 813     |      | 3,136                        |    | 893     |  |
| Interest on junior subordinated debentures                     |                             | 3,216     |    | 4,022   |      | 7,138                        |    | 7,885   |  |
| Total interest expense   |                             | 37,190    |    | 50,240  |      | 82,611                       |    | 95,617  |  |
| Net interest income  |                             | 73,535    |    | 72,316  |      | 143,555                      |    | 140,626 |  |
| PROVISION FOR LOAN AND LEASE LOSSES                            |                             | 25,137    |    | 3,413   |      | 40,269                       |    | 3,496   |  |
| Net interest income after provision for loan and lease losses  |                             | 48,398    |    | 68,903  |      | 103,286                      |    | 137,130 |  |
| NON-INTEREST INCOME  |                             |           |    |         |      |                              |    |         |  |
| Service charges on deposit accounts                            |                             | 8,819     |    | 8,148   |      | 17,196                       |    | 15,200  |  |
| Brokerage commissions and fees                                 |                             | 2,070     |    | 2,679   |      | 4,245                        |    | 5,096   |  |
| Mortgage banking revenue, net                                  |                             | 3,687     |    | 2,607   |      | 1,817                        |    | 4,406   |  |
| Net (loss) gain on sale of investment securities               |                             | (2)       |    | (2)     |      | 3,899                        |    | 3       |  |
| Other income   |                             | 2,554     |    | 2,498   |      | 18,954                       |    | 5,190   |  |
| Total non-interest income                                      |                             | 17,128    |    | 15,930  |      | 46,111                       |    | 29,895  |  |
| NON-INTEREST EXPENSE   |                             |           |    |         |      |                              |    |         |  |
| Salaries and employee benefits                                 |                             | 27,668    |    | 28,898  |      | 55,912                       |    | 57,167  |  |
| Net occupancy and equipment                                    |                             | 9,149     |    | 8,782   |      | 18,265                       |    | 17,608  |  |
| Communications   |                             | 1,610     |    | 1,683   |      | 3,388                        |    | 3,486   |  |
| Marketing  |                             | 1,137     |    | 1,576   |      | 1,908                        |    | 2,423   |  |
| Services   |                             | 4,368     |    | 4,598   |      | 9,075                        |    | 9,202   |  |
| Supplies   |                             | 730       |    | 808     |      | 1,395                        |    | 1,588   |  |
| Intangible amortization  |                             | 1,491     |    | 1,490   |      | 2,982                        |    | 2,633   |  |
| Merger related expenses  |                             | -         |    | 2,383   |      | -                            |    | 2,937   |  |
| Other expenses   |                             | 5,285     |    | 3,727   |      | 5,389                        |    | 6,913   |  |

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| Total non-interest expense   | 51,438       | 53,945       | 98,314       | 103,957      |
|--|--------------|--------------|--------------|--------------|
| Income before provision for income taxes   | 14,088       | 30,888       | 51,083       | 63,068       |
| Provision for income taxes   | 3,932        | 10,975       | 16,256       | 22,493       |
| Net income   | \$<br>10,156 | \$<br>19,913 | \$<br>34,827 | \$<br>40,575 |
|  |              |              |              |              |
| Basic earnings per share   | \$<br>0.17   | \$<br>0.33   | \$<br>0.58   | \$<br>0.68   |
| Diluted earnings per share  See notes to condensed consolidated financial statements | \$<br>0.17   | \$<br>0.32   | \$<br>0.58   | \$<br>0.67   |

### UMPQUA HOLDINGS CORPORATION AND SUBSIDIARIES

### CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

### (UNAUDITED)

**Common Stock** 

Accumulated

(in thousands, except shares)

|  | Commi       | toen |                |                      |       |                     |    |                 |
|--|-------------|------|----------------|----------------------|-------|---------------------|----|-----------------|
|  |             |      |                |                      | Other |                     |    |                 |
|  | Shares      | A    | Amount         | Retained<br>Earnings | Con   | nprehensive<br>Loss |    | Total           |
| BALANCE AT JANUARY 1, 2007                                     | 58,080,171  | \$   | 930,867        | \$ 234,783           | \$    | (9,439)             | \$ | 1,156,211       |
| Adoption of fair value option - junior subordinated debentures |             |      |                | (2,064)              |       |                     |    | (2,064)         |
| Net income   |             |      |                | 63,268               |       |                     |    | 63,268          |
| Other comprehensive income, net of tax:                        |             |      |                |                      |       |                     |    |                 |
| Unrealized gains on securities arising during the year         |             |      |                |                      |       | 9,052               |    | 9,052           |
| Comprehensive income   |             |      |                |                      |       |                     | \$ | 72,320          |
| 1  |             |      |                |                      |       |                     |    | , in the second |
| Stock-based compensation                                       |             |      | 2,684          |                      |       |                     |    | 2,684           |
| Stock repurchased and retired                                  | (4,061,439) |      | (96,291)       |                      |       |                     |    | (96,291)        |
| Issuances of common stock under stock plans and related tax    | (1,001,107) |      | (, , , , , , , |                      |       |                     |    | (> 0,=> 1)      |
| benefit  | 797,856     |      | 9,408          |                      |       |                     |    | 9,408           |
| Stock issued in connection with acquisition                    | 5,163,573   |      | 142,112        |                      |       |                     |    | 142,112         |
| Cash dividends (\$0.74 per share)                              | -,,-        |      | ,              | (44,442)             |       |                     |    | (44,442)        |
|  |             |      |                | , , ,                |       |                     |    | , , ,           |
| Balance at December 31, 2007                                   | 59,980,161  | \$   | 988,780        | \$ 251,545           | \$    | (387)               | \$ | 1,239,938       |
| Buttinee at December 31, 2007                                  | 37,700,101  | Ψ    | 700,700        | Ψ 231,313            | Ψ     | (307)               | Ψ  | 1,237,730       |
|  |             |      |                |                      |       |                     |    |                 |
| BALANCE AT JANUARY 1, 2008                                     | 59,980,161  | \$   | 988,780        | \$ 251,545           | \$    | (387)               | \$ | 1,239,938       |
| Net income   |             |      |                | 34,827               |       |                     |    | 34,827          |
| Other comprehensive income, net of tax:                        |             |      |                |                      |       |                     |    |                 |
| Unrealized losses on securities arising during the period      |             |      |                |                      |       | (9,777)             |    | (9,777)         |
|  |             |      |                |                      |       |                     |    |                 |
| Comprehensive income   |             |      |                |                      |       |                     | \$ | 25,050          |
| 1  |             |      |                |                      |       |                     |    | ŕ               |
| Stock-based compensation                                       |             |      | 1,745          |                      |       |                     |    | 1,745           |
| Stock repurchased and retired                                  | (6,214)     |      | (100)          |                      |       |                     |    | (100)           |
| Issuances of common stock under stock plans and related tax    | (0,21.)     |      | (100)          |                      |       |                     |    | (100)           |
| benefit  | 113,903     |      | 527            |                      |       |                     |    | 527             |
| Cash dividends (\$0.38 per share)                              | ,-00        |      |                | (22,926)             |       |                     |    | (22,926)        |
|  |             |      |                | ( -, 0)              |       |                     |    | ( -, )          |
| Balance at June 30, 2008                                       | 60,087,850  | \$   | 990,952        | \$ 263,446           | \$    | (10,164)            | \$ | 1,244,234       |
| Dalance at June 30, 2000                                       | 00,007,000  | Ψ    | 790,932        | Ψ 203,770            | Ψ     | (10,104)            | Ψ  | 1,477,434       |

See notes to condensed consolidated financial statements