GRAFTECH INTERNATIONAL LTD Form 10-Q July 29, 2008 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

for the quarterly period ended June 30, 2008

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
for the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number: 1-13888

# GRAFTECH INTERNATIONAL LTD.

(Exact name of registrant as specified in its charter)

## Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

Delaware (State or other jurisdiction of

06-1385548 (I.R.S. Employer

incorporation or organization)

**Identification Number)** 

12900 Snow Road

Parma, OH 44130 (Address of principal executive offices) (Zip code)

Registrant s telephone number, including area code: (216) 676-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer x Accelerated Filer Non-Accelerated Filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes " No x

As of July 17, 2008, 119,527,909 shares of common stock, par value \$.01 per share, were outstanding.

## TABLE OF CONTENTS

## **PART I. FINANCIAL INFORMATION:**

Item 1.	Fina	ncial	Staten	ents:

Consolidated Balance Sheets at December 31, 2007 and June 30, 2008 (unaudited)	Page 3
Consolidated Statements of Operations for the Three Months and Six Months ended June 30, 2007 and 2008 (unaudited)	Page 4
Consolidated Statements of Cash Flows for the Six Months ended June 30, 2007 and 2008 (unaudited)	Page 5
Consolidated Statement of Stockholders Equity	Page 6
Notes to Consolidated Financial Statements (unaudited)	Page 7
Introduction to Part I, Item 2, and Part II, Item 1	Page 31
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	Page 36
Item 3. Quantitative and Qualitative Disclosures About Market Risk	Page 51
Item 4. Controls and Procedures	Page 53
PART II. OTHER INFORMATION:	
Item 1. Legal Proceedings	Page 54
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	Page 54
Item 4. Submission of Matters to a Vote of Security Holders	Page 54
Item 6. Exhibits	Page 55
<u>SIGNATURE</u>	Page 56
EXHIBIT INDEX	Page 57

2

## PART I. FINANCIAL INFORMATION

## **Item 1. Financial Statements**

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except share data)

(Unaudited)

	At I	December 31, 2007	At June 30, 2008	
ASSETS				
Current assets:				
Cash and cash equivalents	\$	54,741	\$	13,563
Restricted cash				1,713
Accounts and notes receivable, net of allowance for doubtful accounts of \$2,971 at December 31, 2007				
and \$1,832 at June 30, 2008		158,486		188,590
Inventories		285,433		302,060
Prepaid expenses and other current assets		10,133		10,829
Total current assets		508,793		516,755
		ŕ		,
Property, plant and equipment		881,067		933,837
Less: accumulated depreciation		564,613		594,432
· · · · · · · · · · · · · · · · · · ·		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, -
Net property, plant and equipment		316,454		339,405
Deferred income taxes		7,144		6,254
Goodwill		9,683		8,604
Other assets		23,080		18,499
Long-term investment		ĺ		136,123
Restricted cash		1,547		,
		,		
Total assets	\$	866,701	\$ 1	,025,640
	·	,		, - ,
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Accounts payable	\$	58,975	\$	82,875
Interest payable		9,633		3,119
Short-term debt		1,014		16,358
Accrued income and other taxes		29,996		44,805
Other accrued liabilities		104,066		84,937
Total current liabilities		203,684		232,094
Long-term debt:		,		, , , ,
Principal value		423,234		160,376
Fair value adjustments for hedge instruments		2,421		814
Unamortized bond premium		481		162
Total long-term debt		426,136		161,352
rotal fong-term deot		720,130		101,332

# Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

94,010	96,770
30,171	29,429
1,052	1,223
988,662	1,262,468
(278,316)	(246,130)
(506,666)	(414,328)
(85,197)	(96,629)
(6,835)	(609)
112,700	505,995
·	,
\$ 866,701	\$ 1,025,640
\$	1,052 988,662 (278,316) (506,666) (85,197) (6,835)

See accompanying Notes to Consolidated Financial Statements

## $PART\ I\ (CONT\ D)$

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share data)

(Unaudited)

	For the Three Months Ended June 30, 2007 2008		For the Si Ended J	June 30,
Net sales	\$ 255,889	\$ 319,538	<b>2007</b> \$ 484,120	<b>2008</b> \$ 609,540
Cost of sales	163,189	205,188	316,132	387,089
Cost of sales	103,109	203,100	310,132	367,069
Gross profit	92,700	114,350	167,988	222,451
Research and development	2,045	1,835	4,279	4,100
Selling and administrative	25,462	23,688	47,856	46,279
Restructuring (credits) charges, net	(138)	190	746	342
Operating income	65,331	88,637	115,107	171,730
Other (income) expense, net	(24,305)	6,979	(14,281)	28,014
Interest expense	9,546	3,790	21,257	9,476
Interest income	(258)	(206)	(1,224)	(578)
	(200)	(200)	(1,22.)	(273)
Income from continuing operations before provision for income taxes and minority				
stockholders share of subsidiaries income	80,348	78,074	109,355	134,818
Provision for income taxes	15,376	24,382	25,906	42,480
Income from continuing operations before minority interest	64,972	53,692	83,449	92,338
Minority stockholders share of subsidiaries income	2		35	
Income from continuing operations	64,970	53,692	83,414	92,338
Loss from discontinued operations, net of tax			(3,117)	
Net income	\$ 64,970	\$ 53,692	\$ 80,297	\$ 92,338
Basic income (loss) per common share:	Φ 0.65	Φ 0.51	Φ 0.04	Φ 0.00
Income per share from continuing operations	\$ 0.65	\$ 0.51	\$ 0.84	\$ 0.89
Loss per share from discontinued operations			(0.03)	
Net income per share	\$ 0.65	\$ 0.51	\$ 0.81	\$ 0.89
Weighted average common shares outstanding	99,759	106,050	99,202	104,161
Diluted earnings (loss) per common share:				
Income per share from continuing operations	\$ 0.57	\$ 0.46	\$ 0.75	\$ 0.80
Loss per share from discontinued operations			(0.03)	

# Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

 Net income per share
 \$ 0.57
 \$ 0.46
 \$ 0.72
 \$ 0.80

 Weighted average common shares outstanding
 116,549
 119,521
 114,508
 118,581

See accompanying Notes to Consolidated Financial Statements

4

## $PART\;I\;(CONT\;\;D)$

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

(Unaudited)

		ix Months June 30, 2008
Cash flow from operating activities:		2000
Net income	\$ 80,297	\$ 92,338
Adjustments to reconcile net income to net cash used in operating activities:		
Loss from discontinued operations, net of tax	3,117	
Depreciation and amortization	16,202	17,416
Deferred income taxes	3,623	1,189
Restructuring charges	746	342
Currency (gains) losses	(495)	14,313
Stock based compensation	2,172	2,373
Interest expense	2,396	3,013
Other (credits) charges, net	(4,137)	3,982
Increase in working capital*	(20,764)	(35,002)
(Gain) loss on sale of assets	(23,662)	8
Long-term assets and liabilities	(5,703)	2,389
Net cash provided by operating activities	53,792	102,361
Cash flow from investing activities: Capital expenditures	(20,218)	(27,554)
Proceeds from derivative instruments		224
Purchase of equity investment		(134,611)
Proceeds from sale of assets	24,663	18
Increase in restricted cash		(166)
Payments for purchase price adjustments	(2,794)	
Patents capitalization	(472)	
Net cash provided by (used in) investing activities	1,179	(162,089)
Cash flow from financing activities:		
Short-term debt borrowings	574	14,993
Revolving Facility borrowings	183,645	155,625
Revolving Facility reductions	(183,000)	(70,810)
Long-term debt reductions	(184,750)	(124,508)
Excess tax benefit from stock-based compensation		12,136
Purchase of treasury shares		(5,323)
Proceeds from exercise of stock options	12,331	36,315
Net cash (used in) provided by financing activities	(171,200)	18,428

# Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

Net decrease in cash and cash equivalents	(116,229)	(41,300)
Effect of exchange rate changes on cash and cash equivalents	186	122
Cash and cash equivalents at beginning of period	149,517	54,741
Cash and cash equivalents at end of period	\$ 33,474	\$ 13,563
* Net change in working capital due to the following components:		
(Increase) decrease in current assets:		
Accounts and notes receivable	\$ (6,699)	\$ (48,186)
Effect of factoring on accounts receivable	22,533	23,773
Inventories	(7,116)	(5,559)
Prepaid expenses and other current assets	918	(976)
Payments for antitrust investigations and related lawsuits and claims	(5,380)	
Restructuring payments	(4,469)	(816)
(Decrease) increase in accounts payable and accruals	(13,427)	3,276
Decrease in interest payable	(7,124)	(6,514)
• •		
Increase in working capital	\$ (20,764)	\$ (35,002)

See accompanying Notes to Consolidated Financial Statements

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

(Dollars in thousands, except per share data)

(Unaudited)

							Common Stock		
	Issued Shares of Common Stock	Common Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Loss	e Accumulated Deficit	Treasury Stock	Held in Employee Benefit & Compensations Trust		Total Comprehensive Income (Loss)
Balance at December 31,									
2007	105,169,507	\$ 1,052	\$ 988,662	2 \$ (278,316)	\$ (506,666)	\$ (85,197)	(6,835)	\$ 112,700	
Comprehensive income (loss): Net income Other comprehensive income: Actuarial gain					92,338			92,338	\$ 92,338
Amortization of initial net asset Amortization of prior service				(43)				(43)	(43)
credit				(596)				(596)	(596)
Amortization of net loss				2,889				2,889	2,889
Plan settlements				171				171	171
Unrealized gains on securities				152				152	152
Foreign currency translation adjustments				29,613				29,613	29,613
Total comprehensive income (loss)									\$ 124,524
Debenture conversion	13,559,604	136	221,753	3				221,889	
Treasury stock	61,078					(11,432)	)	(11,432)	
Stock-based compensation	295,710		14,352	2				14,352	
Stock held in employee benefit and compensation trusts							6,226	6,226	
Common stock issued to savings and pension plan trusts	86,923		1,386	ó				1,386	

# Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

Sale of common stock under

stock options 3,095,797 35 36,315 36,350

**Balance at June 30, 2008** 122,268,619 \$ 1,223 \$ 1,262,468 \$ (246,130) \$ (414,328) \$ (96,629) \$ (609) \$ 505,995

See accompanying Notes to Consolidated Financial Statements

6

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### (1) Interim Financial Presentation

These interim Consolidated Financial Statements are unaudited; however, in the opinion of management, they have been prepared in accordance with Rule 10-01 of Regulation S-X and reflect all adjustments (all of which are of a normal, recurring nature) which management considers necessary for a fair statement of financial position, results of operations and cash flows for the periods presented. These interim Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements, including the accompanying Notes, contained in our Annual Report on Form 10-K for the year ended December 31, 2007 (the Annual Report ). The year-end Consolidated Balance Sheet was derived from audited Consolidated Financial Statements, but does not include all disclosures required annually by accounting principles generally accepted in the United States of America.

Certain amounts in the Consolidated Financial Statements for the three and six months ended June 30, 2007 have been reclassified to conform with the current period presentation.

As previously disclosed in our second quarter 2007 Form 10-Q, we identified and corrected an error in the 2007 second quarter for expenses associated with final price adjustments relating to the sale of our former cathodes business in 2006. By correcting the error in the 2007 second quarter, we understated income from discontinued operations in the 2007 second quarter by \$2.5 million and overstated income from discontinued operations by \$2.5 million in the 2007 first quarter. We determined that this adjustment was not material to our consolidated financial statements for any of the periods affected; therefore, no revisions were made to the 2007 quarterly financial statements included in our previously filed Form 10-Q s for this matter. However, consistent with Item 6, Selected Financial Data in our 2007 Annual Report, we have revised our results of operations for the three and six months ended June 30, 2007 to reflect the purchase price adjustments in 2007 in the appropriate reporting period.

During the first quarter of 2008, we revised our segment structure. Please refer to Note 6 for more information.

#### (2) New Accounting Standards

In May 2008, the Financial Accounting Standards Board (FASB) issued SFAS No. 162 *The Hierarchy of Generally Accepted Accounting Principles* (SFAS 162). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (the GAAP hierarchy). SFAS 162 will become effective 60 days following the SEC s approval of the Public Company Accounting Oversight Board amendments to AICPA Professional Standards AU Section 411, *The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles*. The adoption of SFAS 162 is not expected to have a material impact on our consolidated financial statements.

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

In May 2008, the FASB issued FASB Staff Position (FSP) Accounting Principles Board (APB) 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement). FSP APB 14-1 applies to convertible debt instruments that, by their stated terms, may be settled in cash (or other assets) upon conversion, including partial cash settlement of the conversion option. FSP APB 14-1 requires bifurcation of the instrument into a debt component that is initially recorded at fair value and an equity component. The difference between the fair value of the debt component and the initial proceeds from issuance of the instrument is recorded as a component of equity. The liability component of the debt instrument is accreted to par using the effective yield method; accretion is reported as a component of interest expense. The equity component is not subsequently re-valued as long as it continues to qualify for equity treatment. FSP APB 14-1 must be applied retrospectively to previously issued cash-settleable convertible instruments as well as prospectively to newly issued instruments. FSP APB 14-1 is effective for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. We are currently evaluating the impact of FSP APB 14-1 to our consolidated financial statements.

In March 2008, the FASB issued SFAS 161, *Disclosures about Derivative Instruments and Hedging Activities* (SFAS 161), which amends and expands the disclosure requirements of SFAS 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS 133), to provide an enhanced understanding of an entity suse of derivative instruments, how they are accounted for under SFAS 133 and their effect on the entity s financial position, financial performance and cash flows. The provisions of SFAS 161 are effective as of the beginning of our 2009 fiscal year. We are currently evaluating the impact of adopting SFAS 161 on our financial statements.

In December 2007, the FASB issued SFAS 141 (revised 2007), *Business Combinations* (SFAS 141R), and SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements* (SFAS 160), to improve, simplify, and converge internationally the accounting for business combinations and the reporting of non-controlling interests in consolidated financial statements. The provisions of SFAS 141R and SFAS 160 are effective as of the beginning of our 2009 fiscal year. We are currently evaluating the impact of adopting SFAS 141R and SFAS 160 on our financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115*, (SFAS 159). This standard permits an entity to choose to measure many financial instruments and certain other items at fair value. Most of the provisions in SFAS 159 are elective; however, the amendment to FASB Statement No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, applies to all entities with available-for-sale and trading securities. The fair value option established by SFAS 159 permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option: (a) may be applied instrument by instrument, with a few exceptions,

8

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

such as investments otherwise accounted for by the equity method; (b) is irrevocable (unless a new election date occurs); and (c) is applied only to entire instruments and not to portions of instruments. We have adopted SFAS 159 as of January 1, 2008. The adoption of SFAS No. 159 did not have an impact on our consolidated results of operations and financial position.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, (SFAS 157). This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 requires disclosure of information that enables users of the financial statements to assess the inputs used to develop fair value measurements and, for recurring fair value measurements using significant unobservable inputs, the effects of the measurements on earnings for the period. This statement is effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB issued Staff Position 157-2, Effective Date of FASB Statement No. 157, which delays the effective date of SFAS No. 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The delay is intended to allow the Board and constituents additional time to consider the effect of various implementation issues that have arisen, or that may arise, from the application of Statement 157.

In accordance with the Staff Position, we adopted SFAS No. 157 for financial assets and liabilities as of January 1, 2008. The adoption did not have an impact on our consolidated results of operations and financial position.

#### (3) Stock-Based Compensation

In the three months ended June 30, 2007 and 2008, we recognized \$1.4 million and \$1.5 million, respectively, in stock-based compensation expense. A majority of the expense, \$1.2 million and \$1.4 million respectively, was recorded as selling and administrative expenses in the Consolidated Statement of Operations, with the remaining expenses incurred as cost of sales and research and development.

In the six months ended June 30, 2007 and 2008, we recognized \$2.8 million and \$2.7 million, respectively, in stock-based compensation expense. A majority of the expense, \$2.5 million in each period, was recorded as selling and administrative expenses in the Consolidated Statement of Operations, with the remaining expenses incurred as cost of sales and research and development.

As of June 30, 2008, the total compensation cost related to non-vested restricted stock and stock options not yet recognized was \$3.5 million, which will be recognized over the weighted average life of 1.09 years.

Restricted stock activity under the plans for the six months ended June 30, 2008 was as follows:

	Number of Shares	Av Gra	eighted- verage ant Date r Value
Outstanding at January 1, 2008	1,077,300	\$	7.32
Granted	19,002		15.25
Vested	(271,649)		6.31
Forfeited	(23,667)		15.70
Outstanding at June 30, 2008	800,986	\$	7.60

9

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Stock option activity under the plans for the six months ended June 30, 2008 was as follows:

	Number of Shares	Av Gra	ighted- verage int Date r Value
Outstanding at January 1, 2008	5,079,566	\$	7.16
Granted			
Vested			
Expired	(8,000)		11.50
Exercised	(3,066,895)		7.28
Outstanding at June 30, 2008	2,004,671	\$	6.93

## (4) Equity Investment

On June 30, 2008, we acquired 100% of the outstanding capital stock of Falcon-Seadrift Holding Corp (Falcon). Falcon s only material assets are limited partnership units constituting approximately 18.9% of the equity interest in Seadrift Coke, L.P. (Seadrift), a producer of needle coke. As of June 30, 2008, a controlling interest of Seadrift is owned by one investor and the balance of the partnership is owned by various other investors and Seadrift employees.

The investment balance of \$136.1 million includes the purchase price of \$135.0 million and transaction costs of \$1.7 million, net of cash of acquired of \$0.4 million and prepaid assets of \$0.2 million. The acquisition was paid for in cash, of which \$100 million was funded through borrowings under our principal revolving credit facility. The balance of the purchase price was paid from cash on hand.

Falcon has certain contractual rights related to Seadrift. These include the right to one of five seats on the board of directors of Seadrift (or, at our election, board observation rights in lieu thereof), a right of approval with respect to certain mergers and other transactions involving Seadrift, the right to veto Seadrift s repurchase of its own equity (other than from former employees), the right to receive certain information concerning Seadrift, certain registration rights, and customary tag along rights permitting us to participate in any proposed sale of the

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

majority owners interests on the same terms and conditions. Falcon is subject to customary drag along obligations requiring us, if the majority owners sell their interests, to sell our interests on the same terms and conditions. Falcon has the right to require Seadrift to buy its equity interests in Seadrift (a put to Seadrift) at then fair market value beginning May 1, 2011. Upon exercise of the put, the fair market value would be determined assuming a sale of Seadrift as a going concern and without applying a discount for lack of liquidity, marketability, or lack of control.

Due to the limited partnership structure, we will account for the investment in Seadrift under FASB Staff Position SOP 78-9-1, *Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5*, which requires the application of the equity method of accounting for the investment. As of June 30, 2008, the carrying value of our equity method investee exceeded our share of its equity by approximately \$122 million. Due to the timing of the transaction, we are in the process of completing a valuation, which will determine the basis difference attributable to the assets and liabilities of Seadrift, which will primarily consist of fixed assets, goodwill and deferred taxes.

#### (5) Earnings Per Share

Basic and diluted EPS are calculated based upon the provisions of SFAS No. 128, Earnings Per Share, and EITF No. 04-08, Accounting Issues Related to Certain Features of Contingently Convertible Debt and the Effects on Diluted Earnings Per Share, using the following share data:

	For the Three Months Ended June 30,			For the Six Months Ended June 30,				
		2007	(Is	2008 n thousands, e.	voont sh	2007		2008
Net income as reported	\$	64,970	\$	53,692	scepi sni \$	80,297	\$	92,338
Interest on Debentures, net of tax benefit	Ψ	898	Ψ	802	Ψ	1,795	Ψ	1,718
Amortization of Debentures issuance costs, net of tax benefit		422		385		845		816
Net income as adjusted	\$	66,290	\$	54,879	\$	82,937	\$	94,872
Weighted average common shares outstanding for basic								
calculation	9	9,759,078	10	6,050,313	9	9,202,210	10	4,160,899
Add: Effect of stock options and restricted stock		3,218,867		1,870,313		1,735,446		1,834,515
Add: Effect of Debentures	1	3,570,560	1	1,600,335	1	3,570,560	1	2,585,447
Weighted average common shares outstanding for diluted calculation	11	6,548,505	11	9,520,961	11	4,508,216	11	8,580,861

Basic earnings per common share are calculated by dividing net income by the weighted average number of common shares outstanding. Diluted earnings per share are calculated by dividing net income, as adjusted, by the sum of the weighted average number of common shares outstanding plus the additional common shares that would have been outstanding if potentially dilutive securities had been issued.

11

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The calculation of weighted average common shares outstanding for the diluted calculation excludes consideration of stock options covering 2,161,413 and 92,398 shares in the three months ended June 30, 2007 and 2008, respectively, and 3,873,521 and 1,018,856 shares in the six months ended June 30, 2007 and 2008, respectively, because the exercise of these options would not have been dilutive for those periods due to the fact that the exercise prices were greater than the weighted average market price of our common stock for each of those periods.

#### (6) Segment Reporting

Previously, until the fourth quarter of 2007, our businesses were reported in the following reportable segments: graphite electrode, advanced graphite materials, and other businesses, which consisted of natural graphite products, refractories and carbon electrodes.

During the fourth quarter of 2007 and first quarter of 2008, we made certain organizational changes and have realigned the management of our segment structure to better serve our customers in a cost effective manner. Information utilized by our chief operating decision maker to assess the performance and allocate resources was also changed so that it more closely aligned with the new operating structure of the company. With these changes, we evaluated our segments under SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information.

*Industrial Materials*. Our industrial materials segment manufactures and delivers high quality graphite electrodes and refractories products. Electrodes are key components of the conductive power systems used to produce steel and other non-ferrous metals. Refractory products are used in blast furnaces and submerged arc furnaces due to their high thermal conductivity and the ease with which they can be machined to large or complex shapes.

*Engineered Solutions*. Engineered solutions include advanced graphite materials products for the transportation, solar, and oil and gas exploration industries, as well as natural graphite products.

We continue to evaluate the performance of our segments based on segment operating income. Intersegment sales and transfers are not material and the accounting policies of the reportable segments are the same as those for our Consolidated Financial Statements as a whole. Corporate expenses are allocated to segments based on each segment specified or consolidated sales.

Segment information for the three and six months ended June 30, 2007 has been restated to reflect the current presentation.

The following tables summarize financial information concerning our reportable segments:

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

	For the Thi Ended J 2007		For the Si Ended J 2007	
	2007	(Dollars in		2000
Net sales to external customers:		`	ĺ	
Industrial materials	\$ 220,857	\$ 275,121	\$ 415,370	\$ 523,410
Engineered solutions	35,032	44,417	68,750	86,130
Total net sales	\$ 255,889	\$ 319,538	\$ 484,120	\$ 609,540
Segment operating income:				
Industrial materials	\$ 61,439	\$ 79,646	\$ 109,556	\$ 154,311
Engineered solutions	3,892	8,991	5,551	17,419
Total segment operating income	\$ 65,331	\$ 88,637	\$ 115,107	\$ 171,730
	,			•
Reconciliation of segment operating income to income from continuing operations before				
provision for income taxes and minority stockholders share of subsidiaries income:				
Other income, net	(24,305)	6,979	(14,281)	28,014
Interest expense	9,546	3,790	21,257	9,476
Interest income	(258)	(206)	(1,224)	(578)
Income from continuing operations before provision for income taxes and minority				
stockholders share of subsidiaries income	\$ 80,348	\$ 78,074	\$ 109,355	\$ 134,818

Assets by reportable segment are estimated based on the value of long-lived assets at each location and the sales mix to third party customers at that location.

	At December 31, 2007 (Dollars in t)	At June 30, 2008
Long lived assets (a)	(Dotturs in th	iousunus)
Long-lived assets (a):		
Industrial materials	\$ 275,115	\$ 296,574
Engineered solutions	51,022	51,435
Total long-lived assets	\$ 326,137	\$ 348,009

(a) Long-lived assets represent fixed assets, net of accumulated depreciation and goodwill.

## (7) Restructuring

# Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

At June 30, 2008, the outstanding balance of our restructuring reserve was \$2.4 million. We expect approximately half of the remaining payments to be paid by the end of 2008, with the remaining payments made during 2009 and after. The balance at June 30, 2008 consisted of the following:

Industrial Materials Segment:

\$0.8 million related to the restructuring of our manufacturing facilities in France.

13

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

\$1.6 million related to the closure of our graphite electrode manufacturing operations in Caserta, Italy. For the three months ended June 30, 2008, we recorded a net restructuring charge of \$0.2 million. For the six months ended June 30, 2008, we recorded a net restructuring charge of \$0.3 million. These charges related to severance and related costs associated with our Switzerland facility.

The following table summarizes activity relating to the restructuring liability at June 30, 2008:

	Severance and Related Costs	Plant Shut and Rela Costs (Dollars in the	ited	Total
Balance at January 1, 2008	\$ 2,393	\$	237	\$ 2,630
Restructuring charges	342			342
Payments and settlements	(668)		(148)	(816)
Effect of change in currency exchange rates	165		42	207
Balance at June 30, 2008	\$ 2,232	\$	131	\$ 2,363

## (8) Other (Income) Expense, Net

The following table presents an analysis of other (income) expense, net:

	For the Thr Ended Ju		For the Siz	
	2007 2008 2007 (Dollars in thousands)			2008
Currency (gains) losses	\$ (2,753)	\$ (2,772)	\$ (1,305)	\$ 12,692
Loss on extinguishment of debt	2,765		10,288	4,725
Debenture make-whole payment		9,034		9,034
Loss (gain) on sale of assets	(23,893)	40	(23,187)	(8)
Bank and other financing fees	493	538	1,159	983
Loss on the sale of accounts receivable	325	235	475	575
Other	(1,242)	(96)	(1,711)	13
Total other (income) expense, net	\$ (24,305)	\$ 6,979	\$ (14,281)	\$ 28,014

We have non-dollar-denominated intercompany loans between our GrafTech Finance, Inc. subsidiary (Finco) and some of our foreign subsidiaries. At December 31, 2007 and June 30, 2008, the aggregate principal amount of these loans was \$493.5 million and \$529.3 million, respectively (based on currency exchange rates in effect at such dates). These

14

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

loans are subject to remeasurement gains and losses due to changes in currency exchange rates. A portion of these loans are deemed to be essentially permanent and, as a result, remeasurement gains and losses on these loans are recorded in accumulated other comprehensive loss in the stockholders equity section of the Consolidated Balance Sheets. The balance of these loans is deemed to be temporary and, as a result, remeasurement gains and losses on these loans are recorded as currency gains / losses in other income / expense, net, on the Consolidated Statements of Operations. In the three and six months ended June 30, 2007, we had a net total of \$2.8 million and \$1.3 million, respectively, of currency gains, primarily due to the remeasurement of intercompany loans and the effect of transaction losses related to foreign subsidiaries which use the dollar as their functional currency. In the three and six months ended June 30, 2008, we had a net total of \$2.8 million of currency gains and \$12.7 million of currency losses, respectively, due to the remeasurement of intercompany loans related to foreign subsidiaries which use the dollar as their functional currency. These losses were primarily driven by fluctuations in the euro.

In the three months ended June 30, 2007, we sold land and certain assets related to our former graphite electrode manufacturing facility in Caserta, Italy. The gain recognized on this sale was \$23.7 million.

In connection with the redemption of \$185 million of the outstanding principal of the Senior Notes in the six months ended June 30, 2007, we incurred a \$10.3 million loss on the extinguishment of debt, \$9.5 million of which related to the call premium and \$0.8 million of charges for the accelerated amortization of the debt issuance fees, terminated interest rate swaps and the premium related to the Senior Notes.

In connection with the redemption of \$125 million of the outstanding principal of the Senior Notes during the six months ended June 30, 2008, we incurred a \$4.7 million loss on the extinguishment of debt, which includes \$4.3 million related to the call premium and \$0.4 million of charges for the accelerated amortization of the debt issuance fees, terminated interest rate swaps and the premium related to the Senior Notes.

In connection with the conversion of our \$225 million of Convertible Senior Debentures in the three months ended June 30, 2008, we incurred a \$9.0 million charge related to the make-whole provision. This charge represented the present value of all remaining scheduled interest payments from the date of conversion through January 15, 2011.

#### (9) Benefit Plans

The components of our consolidated net pension and postretirement cost (benefit) are set forth in the following tables:

		Pension Benefits						
		ree Months June 30,	For the Six Month Ended June 30,					
	2007	2008	2007	2008				
		(Dollars in	thousands)					
Service cost	\$ 245	\$ 246	\$ 488	\$ 492				
Interest cost	2,857	2,890	5,684	5,780				
Expected return on plan assets	(3,112)	(3,254)	(6,194)	(6,509)				
Amortization of transition obligation	(22)	(22)	(43)	(43)				
Amortization of prior service cost	30	34	60	68				
Amortization of unrecognized loss	579	497	1,155	995				
Settlements	102	171	102	171				

Net cost \$ 679 \$ 562 \$ 1,252 \$ 954

15

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

	<b>Post Retirement Benefits</b>							
	For the Three Months				1 01 1110 0111 1/1011			
	]	Ended J	une	30,	]	Ended J	une	30,
	2	007	2	2008	2	007	2	2008
			(Do	llars in	thous	sands)		
Service cost	\$	125	\$	120	\$	247	\$	240
Interest cost		210		554		418		1,108
Amortization of prior service benefit	(	2,838)		(332)	(:	5,670)		(664)
Amortization of unrecognized loss		1,126		1,051	2	2,246	2	2,102
Net (benefit) cost	\$(	1,377)	\$ 3	1,393	\$ (2	2,759)	\$ 2	2,786

## (10) Long-Term Debt and Liquidity

The following table presents our long-term debt:

	At December 31, 2007 (Dollars in t	At June 30, 2008 housands)
Revolving Facility	\$	\$ 84,815
Senior Notes:		
Senior Notes due 2012	199,649	74,816
Fair value adjustments for terminated hedge instruments*	2,421	814
Unamortized bond premium	481	162
Total Senior Notes	202,551	75,792
Debentures	222,905	
Other European debt	680	745
Total	\$ 426,136	\$ 161,352

<sup>\*</sup> Fair value adjustments for terminated hedge instruments will be amortized as a credit to interest expense over the remaining term of the Senior Notes.

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

In the six months ended June 30, 2007, we redeemed a total of \$185 million of the outstanding principal amount of the 10 <sup>1</sup>/4% Senior Notes, due 2012, at 105.125% plus accrued interest. In connection with this redemption, we incurred a \$10.3 million loss on the extinguishment of debt.

In the six months ended June 30, 2008, we redeemed a total of \$125 million of the outstanding principal amount of the 10 1/4% Senior Notes, due 2012, at 103.417% plus accrued interest. In connection with this redemption, we incurred a \$4.7 million loss on the extinguishment of debt.

On May 30, 2008, we called for redemption of the \$225 million outstanding principal amount of our 1 5/8% Convertible Senior Debentures.

On the redemption date, the Debenture holders who exercised their conversion rights received 60.3136 shares of our common stock for each \$1,000 principal amount of Debentures on conversion, together with a make-whole payment totaling approximately \$9.0 million, which represented the present value of all remaining scheduled payments of interest on the redeemed Debentures from the date of conversion through January 15, 2011. We also made a payment of \$0.2 million to the Debenture holders who did not exercise their conversion rights and opted to receive a redemption price in cash equal to 100% of the principal plus accrued but unpaid interest until the redemption date. These Debenture holders received the make-whole value in shares.

#### (11) Inventories

Inventories are comprised of the following:

	At December 31, 2007	At June 30, 2008
	(Dollars in t	housands)
Inventories:		
Raw materials and supplies	\$ 97,009	\$ 103,537
Work in process	132,709	145,880
Finished goods	57,183	54,198
	286,901	303,615
Reserves	(1,468)	(1,555)
	, ,	
	\$ 285,433	\$ 302,060
Reserves	,	

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## (12) Interest Expense

The following table presents an analysis of interest expense:

	For the Three Months Ended June 30,		For the Siz Ended J	
	2007	2008 (Dollars in	2007 thousands)	2008
Interest incurred on debt	\$ 8,693	\$ 2,999	\$ 19,442	\$ 7,831
Amortization of fair value adjustments for terminated hedge instruments	(155)	(45)	(358)	(116)
Amortization of premium on Senior Notes	(31)	(9)	(69)	(23)
Amortization of discount on Debentures	168	150	334	320
Amortization of debt issuance costs	809	628	1,684	1,324
Interest incurred on other items	62	67	224	140
Total interest expense	\$ 9,546	\$ 3,790	\$ 21,257	\$ 9,476

## (13) Other Comprehensive Income

Other comprehensive income consisted of the following:

		For the Three Months Ended June 30,		Six Months June 30,
	2007			2008
		(Dollars in	thousands)	
Net income	\$ 64,970	\$ 53,692	\$ 80,297	\$ 92,338
Other comprehensive income:				
Foreign currency translation adjustments, net of tax	5,137	6,008	7,737	29,613
Amortization of prior service costs and unrecognized gains and losses	977	1,097	2,252	2,573
Total comprehensive income	\$ 71,084	\$ 60,797	\$ 90,286	\$ 124,524

#### (14) Contingencies

We are involved in various investigations, lawsuits, claims, demands, environmental compliance programs and other legal proceedings arising out of or incidental to the conduct of our business. While it is not possible to determine the ultimate disposition of each of these matters, we do not believe that their ultimate disposition will have a material adverse effect on our financial position, results of operations or cash flows.

18

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### **Product Warranties**

We generally sell products with a limited warranty. We accrue for known warranty claims if a loss is probable and can be reasonably estimated. We also accrue for estimated warranty claims incurred based on a historical claims charge analysis. Claims accrued but not yet paid amounted to \$1.5 million at December 31, 2007 and \$1.4 million at June 30, 2008. The following table presents the activity in this accrual for the six months ended June 30, 2008:

	(Dollars in	n Thousands)
Balance at January 1, 2008	\$	1,452
Product warranty charges		1,491
Payments and settlements		(1,578)
Balance at June 30, 2008	\$	1,365

# (15) Financial Information About the Issuers and Guarantors of Our Debt Securities and Subsidiaries Whose Securities Secure the Senior Notes and Related Guarantees

On February 15, 2002, Finco, a direct subsidiary of GTI (the **Parent**), issued \$400 million aggregate principal amount of Senior Notes and, on May 6, 2002, \$150 million aggregate principal amount of additional Senior Notes. All of the Senior Notes have been issued under a single Indenture and constitute a single class of debt securities. The Senior Notes mature on February 15, 2012. The Senior Notes have been guaranteed on a senior basis by the Parent and the following wholly-owned direct and indirect subsidiaries of the Parent: GrafTech Global, GrafTech International Holdings Inc., GrafTech International Trading Inc. (formerly named UCAR International Trading Inc.), and GrafTech Technology LLC (formerly named UCAR Carbon Technology LLC). The Parent, Finco and these subsidiaries together hold a substantial majority of our U.S. assets.

On January 22, 2004, the Parent issued \$225 million aggregate principal amount of Debentures. The guarantors of the Debentures were the same as the guarantors of the Senior Notes, except for the Parent (which was the issuer of the Debentures but a guarantor of the Senior Notes) and Finco (which was a guarantor of the Debentures but the issuer of the Senior Notes). The Parent and Finco were both obligors on the Senior Notes and the Debentures, although in different capacities.

The Debentures were called for redemption during the three months ended June 30, 2008. In connection therewith, the entire \$225 million outstanding principal amount of the Debentures was either converted into shares of common stock or redeemed and the obligations of the guarantors of the Debentures under the applicable guarantees thereof were released. The guarantees of the Senior Notes remain in full force and effect.

The guarantors of the Senior Notes, solely in their respective capacities as such, are collectively called the **U.S. Guarantors**. Our other subsidiaries, which are not guarantors of the Senior Notes, are called the **Non-Guarantors**.

Table of Contents 29

19

#### PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

All of the guarantees are unsecured. All of the guarantees are full, unconditional and joint and several. Finco and each of the other U.S. Guarantors (other than the Parent) are 100% owned, directly or indirectly, by the Parent. All of the guarantees of the Senior Notes continue until the Senior Notes have been paid in full, and payment under such guarantees could be required immediately upon the occurrence of an event of default under the Senior Notes. If a guarantor makes a payment under its guarantee of the Senior Notes, it would have the right under certain circumstances to seek contribution from the other guarantors of the Senior Notes.

Provisions in the Revolving Facility restrict the payment of dividends by our subsidiaries to the Parent. At June 30, 2008, retained earnings of our subsidiaries subject to such restrictions were approximately \$1,199 million. Investments in subsidiaries are recorded on the equity basis.

The following table sets forth condensed consolidating balance sheets at December 31, 2007 and June 30, 2008 and condensed consolidating statements of operations and cash flows for each of the three month and six months ended June 30, 2007 and 2008 of the Parent, Finco, all other U.S. Guarantors and the Non-Guarantors.

20

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## **Condensed Consolidating Balance Sheet**

## at December 31, 2007

	Senior of Senior		All Other U.S. Guarantors (Dollars	U.S. Non-		Consolidated	
ASSETS							
Current assets:							
Cash and cash equivalents	\$ 168	\$	31,021	\$	\$ 23,670	\$ (118)	\$ 54,741
Intercompany loans			155,568		495,849	(651,417)	
Intercompany accounts receivable			8,446		7,525	(15,971)	
Accounts receivable - third party				25,945	132,541		158,486
Accounts and notes receivable, net			164,014	25,945	635,915	(667,388)	158,486
Inventories				46,674	238,759	, , ,	285,433
Prepaid expenses and other current assets			13	4,585	5,535		10,133
Total current assets	168		195,048	77,204	903,879	(667,506)	508,793
Property, plant and equipment, net				74,464	241,990		316,454
Deferred income taxes				850	6,404	(110)	7,144
Intercompany loans			585,739			(585,739)	,,=
Investments in affiliates	333,897		,	330,848		(664,745)	
Goodwill	ĺ				9,683	, , ,	9,683
Other assets	3,216		7,013	5,197	7,654		23,080
Assets held for sale							
Restricted cash					1,547		1,547
Total assets	\$ 337,281	\$	787,800	\$ 488,563	\$ 1,171,157	\$ (1,918,100)	\$ 866,701
LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)							
Current liabilities:							
Accounts payable	\$	\$		\$ 10,709	\$ 48,384	\$ (118)	\$ 58,975
Interest payable	1,676		7,949		8		9,633
Intercompany loans			503,373	142,775	21,240	(667,388)	
Third party loans					1,014		1,014
-							
Short-term debt			503,373	142,775	22,254	(667,388)	1,014
Accrued income and other taxes				2,780	27,216		29,996

Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

Other accrued liabilities		99	29,582	74,385		104,066
Total current liabilities	1,676	511,421	185,846	172,247	(667,506)	203,684
Long-term debt	222,905	202,551		680		426,136
Intercompany loans				585,739	(585,739)	
Other long-term obligations			42,648	51,362		94,010
Payable to equity of investees						
Deferred income taxes				30,281	(110)	30,171
Minority stockholders equity in consolidated Entities						
Stockholders equity (deficit)	112,700	73,828	260,069	330,848	(664,745)	112,700
Total liabilities and stockholders deficit	\$ 337.281	\$ 787,800	\$ 488,563	\$ 1.171.157	\$ (1.918.100)	\$ 866,701

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## **Condensed Consolidating Balance Sheet**

at June 30, 2008

	Parent (Guarantor of Finco (Issuer Senior of Senior Notes) Notes)		U. Guara	All Other U.S. Non- Guarantors Guarantors (Dollars in thousands)		rs	Consolidation/ Eliminations		Consolidated	
ASSETS										
Current assets:	φ 10	<b>.</b> .	6.041	ф		Φ ((		Φ (1.60)	Φ.	10.560
Cash and cash equivalents	\$ 19	5 \$	6,841	\$		\$ 6,69		\$ (169)	\$	13,563
Restricted cash			258,707			1,7		(011.426)		1,713
Inter-company loans			/		49	652,77		(911,436)		
Inter-company accounts receivable			8,334	2		9,53		(17,941)		100 500
Accounts receivable - third party				3	8,369	150,22	21			188,590
			267.041		0.410	010.5		(000 000)		100.500
Accounts and notes receivable, net			267,041		8,418	812,50		(929,377)		188,590
Inventories			00		8,099	253,90				302,060
Prepaid expenses and other current assets			88		4,482	6,2	9			10,829
Total current assets	19	5	273,970	9	0,999	1,081,13	37	(929,546)		516,755
Property, plant and equipment, net					7,138	262,20				339,405
Deferred income taxes					1,741	4,7	34	(221)		6,254
Intercompany loans			621,600					(621,600)		
Investments in affiliates	505,80	0		45	9,724			(965,524)		
Goodwill						8,60				8,604
Other assets			3,949		5,433	9,1	17			18,499
Long-term investment				13	6,123					136,123
Total assets	\$ 505,99	5 \$	899,519	\$ 77	1,158	\$ 1,365,83	59	\$ (2,516,891)	\$	1,025,640
LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)										
Current liabilities:										
Accounts payable	\$	\$		\$ 1	0,570	\$ 72,4		\$ (169)	\$	82,875
Interest payable			3,107				12			3,119
Intercompany loans			662,357	24	5,516	21,50	)4	(929,377)		
Third party loans			12,000			4,3	58			16,358
Short-term debt			674,357	24	5,516	25,80		(929,377)		16,358
Accrued income and other taxes					1,874	42,93	31			44,805

Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

Other accrued liabilities				24,666	60,271		84,937
Total current liabilities		(	677,464	282,626	201,550	(929,546)	232,094
Long-term debt			160,792		560		161,352
Intercompany loans					621,600	(621,600)	
Other long-term obligations				43,995	52,775		96,770
Payable to equity of investees  Deferred income taxes					20.650	(221)	20, 420
Stockholders equity	505,995		61,263	444,537	29,650 459,724	(221) (965,524)	29,429 505,995
Tangara and a samula and a samu	,		,	,	, .	(* * * * )	,
Total liabilities and stockholders deficit	\$ 505,995	\$	899,519	\$ 771,158	\$ 1,365,859	\$ (2,516,891)	\$ 1,025,640

**Table of Contents** 

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## **Condensed Consolidating Statements of Operations**

## for the Three Months Ended June 30, 2007

	Parent (Guarantor of Senior Notes)	of	o (Issuer Senior Votes)		All Other U.S. uarantors		Guarantors ousands)		nsolidation/ iminations	Cor	nsolidated
Net sales	\$	\$		\$	61,809	s in ino \$	194,080	\$		\$	255,889
Cost of sales	ψ	Ψ		Ψ	54,514	Ψ	108,675	Ψ		Ψ	163,189
Gross profit					7,295		85,405				92,700
Research and development					2,045						2,045
Selling and administrative expenses					17,021		8,441				25,462
Restructuring charges					197		(335)				(138)
Operating income					(11,968)		77,299				65,331
Other (income) expense, net			(9,738)		(5,354)		(26,477)		17,264		(24,305)
Interest expense	1,350		13,259		2,794		9,407		(17,264)		9,546
Interest income			(1)		(17)		(240)				(258)
Income (loss) from continuing operations before provision for (benefit from) income taxes and minority stockholders share of subsidiaries											
income (loss)	(1,350)		(3,520)		(9,391)		94,609				80,348
Provision for (benefit from) income taxes	1,753		(1,661)		3,508		11,776				15,376
Income (loss) from continuing operations before minority interest	(3,103)		(1,859)		(12,899)		82,833				64,972
Minority stockholders share of subsidiaries income (loss)							2				2
Income (loss) from continuing operations	(3,103)		(1,859)		(12,899)		82,831				64,970
Loss from discontinued operations, net of tax			, ,				,				,
Equity (deficit) in earnings of subsidiaries	68,073				82,831				(150,904)		
Net income (loss)	\$ 64,970	\$	(1,859)	\$	69,932	\$	82,831	\$	(150,904)	\$	64,970

35

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## **Condensed Consolidating Statements of Operations**

## for the Six Months Ended June 30, 2007

	Parent (Guarantor of Senior Notes)	f Finco (Issuer of Senior Notes)	All Other U.S. Guarantors (Dollars	Non- Guarantors in thousands)	Consolidation/ Eliminations	Consolidated
Net sales	\$	\$	\$ 114,138	\$ 369,982	\$	\$ 484,120
Cost of sales			100,051	216,081		316,132
Gross profit			14,087	153,901		167,988
Research and development			4,279			4,279
Selling and administrative expenses			32,202	15,654		47,856
Restructuring charges			726	20		746
Operating income			(23,120)	138,227		115,107
Other (income) expense, net		(12,464)	(5,031)	(31,169)	34,383	(14,281)
Interest expense	2,698	28,231	5,602	19,109	(34,383)	21,257
Interest income	2,000	(711)	(17)	(496)	(6.1,666)	(1,224)
Income (loss) from continuing operations before provision for (benefit from) income taxes and minority						
stockholders share of subsidiaries income (loss)	(2,698)	(15,056)	(23,674)	150,783		109,355
Provision for (benefit from) income taxes	(927)	(5,675)	11,802	20,706		25,906
Income (loss) from continuing operations before	(1.771)	(0.201)	(25.476)	120.077		02 440
minority interest	(1,771)	(9,381)	(35,476)	130,077		83,449
Minority stockholders share of subsidiaries income (loss)				35		35
Income (loss) from continuing operations	(1,771)	(9,381)	(35,476)	130,042		83,414
Loss from discontinued operations, net of tax	, , ,		(3,117)	,		(3,117)
Equity (deficit) in earnings of subsidiaries	82,068		130,042		(212,110)	
	, ,		,			
Net income (loss)	\$ 80,297	\$ (9,381)	\$ 91,449	\$ 130,042	\$ (212,110)	\$ 80,297

Table of Contents 36

24

# PART I (CONT D)

# GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

# **Condensed Consolidating Statements of Operations**

# for the Three Months June 30, 2008

	Parent (Guarantor of Senior	of Senior	U.	Other	Non-		nsolidation/	~	
	Notes)	Notes)			Guarantors thousands)	Eli	iminations	Co	nsolidated
Net sales	\$	\$	\$ 7	4,057	\$ 245,481	\$		\$	319,538
Cost of sales			30	6,919	168,269				205,188
Gross profit			3'	37,138	77,212				114,350
Research and development				1,807	28				1,835
Selling, administrative, and other expenses			14	4,647	9,041				23,688
Restructuring charges				1	189				190
Operating income			20	20,683	67,954				88,637
Other (income) expense, net	9,040	(15,767)		(940)	(6,907)		21,553		6,979
Interest expense	1,187	11,820		1,888	10,448		(21,553)		3,790
Interest income		(12)			(194)				(206)
Income (loss) from continuing operations before provision for (benefit from) income taxes and minority									
stockholders share of income (loss)	(10,227)	3,959	19	9,735	64,607				78,074
Provision for (benefit from) income taxes		280		9,938	14,164				24,382
Income (loss) from continuing operations	(10,227)	3,679	9	9,797	50,443				53,692
Minority stockholders share of income (loss)									
Income (loss) from continuing operations	(10,227)	3,679		9,797	50,443				53,692
Loss from discontinued operations, net of tax									
Equity (deficit) in earnings of subsidiaries	63,919		50	50,443			(114,358)		
Net income (loss)	\$ 53,692	\$ 3,679	\$ 60	60,240	\$ 50,443	\$	(114,358)	\$	53,692

# PART I (CONT D)

# GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

# **Condensed Consolidating Statements of Operations**

# for the Six Months June 30, 2008

	Parent (Guarantor of Senior	Finco (Issuer of Senior	All Other U.S.	Non-	Consolidation/	
	Notes)	Notes)	Guarantors	Guarantors in thousands)	Eliminations	Consolidated
Net sales	\$	\$	\$ 132,558	\$ 476,982	\$	\$ 609,540
Cost of sales			103,781	283,308		387,089
Gross profit			28,777	193,674		222,451
Research and development			4,073	27		4,100
Selling, administrative, and other expenses			28,918	17,361		46,279
Restructuring charges			(1)	343		342
Operating income			(4,213)	175,943		171,730
Other (income) expense, net	9,040	(7,985)	2,234	(18,961)	43,686	28,014
Interest expense	2,539	24,205	5,770	20,648	(43,686)	9,476
Interest income		(211)		(367)		(578)
Income (loss) from continuing operations before provision for (benefit from) income taxes and minority						
stockholders share of income (loss)	(11,579)	(16,009)	(12,217)	174,623		134,818
Provision for (benefit from) income taxes		560	12,906	29,014		42,480
Income (loss) from continuing operations	(11,579)	(16,569)	(25,123)	145,609		92,338
Minority stockholders share of income (loss)						
Income (loss) from continuing operations	(11,579)	(16,569)	(25,123)	145,609		92,338
Loss from discontinued operations, net of tax						
Equity (deficit) in earnings of subsidiaries	103,917		145,609		(249,526)	
Net income (loss)	\$ 92,338	\$ (16,569)	\$ 120,486	\$ 145,609	\$ (249,526)	\$ 92,338

# PART I (CONT D)

# GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

# **Condensed Consolidating Statements of Cash Flows**

# for the Six Months Ended June 30, 2007

	Parent (Guarantor of Senior Notes)	Finco (Issuer of Senior Notes)	All Other U.S. Guarantors (Dollars in	Non- Guarantors athousands)	Consolidation/ Eliminations	Consolidated
Cash flow from operating activities:						
Net income	\$ 80,297	\$ (9,381)	\$ 91,449	\$ 130,042	\$ (212,110)	\$ 80,297
Adjustments to reconcile net income to net cash used in:						
Loss from discontinued operations, net of tax			3,117			3,117
Depreciation and amortization			3,674	12,528		16,202
Deferred income taxes	(360)	557	639	2,786		3,622
Restructuring charges			726	20		746
Currency gains				(495)		(495)
Interest expense	(71)	2,137	330			2,396
Other charges, net	93,104	(167,180)	(86,796)	(119,861)	278,769	(1,964)
(Increase) decrease in working capital	(522)	(13,531)	(3,959)	(1,897)	(855)	(20,764)
Gain on sale of assets			(141)	(23,968)	447	(23,662)
Increase in long-term assets and liabilities			(5,028)	(675)		(5,703)
Net cash provided by operating activities	172,448	(187,398)	4,011	(1,520)	66,251	53,792
Cash flow from investing activities:						
Inter-company receivable/payable		70,396		(1,191)	(69,205)	
Capital expenditures			(4,409)	(15,809)		(20,218)
Proceeds from sale of assets			57	21,659	2,947	24,663
Purchase price adjustments				(2,794)		(2,794)
Patent capitalization			(472)			(472)
Net cash used in investing activities		70,396	(4,824)	1,865	(66,258)	1,179
Cash flow from financing activities:						
Short-term debt borrowings, net			813	(239)		574
Revolving Facility borrowings		183,645				183,645
Revolving Facility reductions		(183,000)				(183,000)
Long term debt reduction	(184,750)					(184,750)
Proceeds from exercise of stock options	12,331					12,331
Net cash used in financing activities	(172,419)	645	813	(239)		(171,200)
Net decrease in cash and cash equivalents	29	(116,357)		106	(7)	(116,229)
•				186		186

# Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

Effect of exchange rate changes on cash and cash

equivalents	_	-	
$\alpha$ 1 1 1		1	

Cash and cash equivalents at beginning of period	151	125,161	24.335	(130)	149,517	
cush and cush equivalents at deginning of period	101	120,101	2.,556	(100)	1 15,611	
Cash and cash equivalents at end of period	\$ 180	\$ 8,804	\$ \$ 24,627	\$ (137)	\$ 33,474	

27

# PART I (CONT D)

# GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

# **Condensed Consolidating Statements of Cash Flows**

# for the Six Months Ended June 30, 2008

	Parent (Guarantor of Senior Notes)	Finco (Issuer of Senior Notes)	All Other U.S. Guarantors (Dollars in	Non- Guarantors a thousands)	Consolidation/ Eliminations	Consolidated
Cash flow from operating activities:						
Net income	\$ 92,338	\$ (16,569)	\$ 120,486	\$ 145,609	\$ (249,526)	\$ 92,338
Adjustments to reconcile net income to net cash used in:						
Depreciation and amortization			2,950	14,466		17,416
Deferred income taxes			606	583		1,189
Restructuring charges				342		342
Currency losses		14,313				14,313
Stock based compensation	2,373					2,373
Interest expense	185	2,828				3,013
Other non-cash charges (credits), net	(137,692)	(278,699)	40,171	282,970	97,232	3,982
(Increase) decrease in working capital	(305)	(109,529)	(25,170)	(177,387)	277,389	(35,002)
Gain on sale of assets			(18)	26		8
Long-term assets and liabilities			1,069	1,320		2,389
Net cash used in operating activities  Cash flow from investing activities:	(43,101)	(387,656)	140,094	267,929	125,095	102,361
Inter-company receivable/payable		390,945		(265,824)	(125,121)	
Capital expenditures			(5,484)	(22,070)		(27,554)
Proceeds from derivative instruments		224				224
Purchase of equity investment			(134,611)			(134,611)
Proceeds from sale of assets				18		18
Increase in restricted cash				(166)		(166)
Net cash used in investing activities		391,169	(140,095)	(288,042)	(125,121)	(162,089)
Cash flow from financing activities:		2,1,10,	(1.0,000)	(200,0 .2)	(120,121)	(102,00)
Short-term debt borrowings, net		12,000		2,993		14,993
Revolving Facility borrowings		155,625		,		155,625
Revolving Facility reductions		(70,810)				(70,810)
Long term debt reduction		(124,508)				(124,508)
Excess tax benefit	12,136					12,136
Purchase of treasury shares	(5,323)					(5,323)
Proceeds from exercise of stock options	36,315					36,315
•	,					•
Net cash used in financing activities	43,128	(27,693)		2,993		18,428

# Edgar Filing: GRAFTECH INTERNATIONAL LTD - Form 10-Q

Net decrease in cash and cash equivalents	27	(24,180)	(17,120)	(26)	(41,300)
Effect of exchange rate changes on cash and cash					
equivalents			122		122
Cash and cash equivalents at beginning of period	168	31,021	23,670	(118)	54,741
Cash and cash equivalents at end of period	\$ 195	\$ 6,841	\$ \$ 6,672 \$	(143) \$	13,563

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## (16) Income Taxes

The effective tax rates were 31.5% and 23.7% for the six months ended June 30, 2008 and 2007, respectively. The effective tax rates were 31.2% and 19.1% for the three months ended June 30, 2008 and 2007, respectively. The increases in the effective tax rate were primarily due to the shift of income in lower tax jurisdictions, as well as changes in the utilization of attributes and related valuation allowances.

Our cumulative year-to-date unrecognized tax benefits have increased by \$1.3 million, which has an unfavorable impact on our effective rate. As of June 30, 2008, we had unrecognized tax benefits of \$6.8 million, of which \$6.8 million would have a favorable impact on our effective tax rate. It is reasonably possible that a reduction in a range of \$2.5 million to \$3.0 million of unrecognized tax benefits may occur within 12 months as a result of the expiration of statutes of limitation.

The company files income tax returns in the U.S. federal jurisdiction, and various state and foreign jurisdictions. We are currently under federal audit by the Internal Revenue Service (IRS) for tax year 2004. All U.S. tax years prior to 2004 are closed by statute or have been audited and settled with the domestic tax authorities. We are also currently under audit for tax years 2005-2007 by the French tax authorities. Generally, all tax years beginning after 2002 are still open to examination in our other foreign taxing jurisdictions.

Our tax provision for the six months ended June 30, 2008 and 2007 was primarily for taxes on our international income. We continue to adjust the tax provision rate through the establishment, or release, of a non-cash valuation allowance attributable to several taxing jurisdictions, including foreign tax credit utilization. Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes, requires us to weigh both positive and negative evidence in determining whether a valuation allowance is required. Positive evidence would include, for example, a strong earnings history, an event that will increase the Company's taxable income through a continuing reduction in expenses and tax planning strategies indicating an ability to realize deferred tax assets. While the performance of these tax jurisdictions has improved significantly in recent quarters, and our interest expense has been significantly reduced through debt repayment during 2007 and 2008, we have determined that the valuation allowances related to these jurisdictions deferred tax assets should continue to be maintained as the balance of significant positive evidence does not yet outweigh the negative evidence in regards to whether or not a valuation allowance is required. However, as we have generated taxable income in 2007 and 2008, this has created a reversal of some of our valuation allowances, thereby reflecting a provision on pretax income in these jurisdictions.

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## (17) Discontinued Operations

On December 5, 2006, we completed the sale of our 70% equity interest in Carbone Savoie and other assets used in and liabilities related to our former cathode business to Alcan France, for approximately \$135.0 million less certain price adjustments and the purchaser s assumption of liabilities. As a result of this sale, under SFAS No. 144, the cathode business is reflected as a discontinued operation.

In the six months ended June 30, 2007, we recorded a \$3.1 million charge, net of tax of \$1.6 million, related to the finalization of purchase price adjustments stated in the contract and other transaction related items. Please refer to Note 1 for more information.

## (18) Subsequent Event

On July 25, 2008, we and certain of our subsidiaries requested U.S. National Association, as Trustee, to redeem \$35.0 million of the outstanding principal amount of the 10¼% Senior Notes due 2012, at 103.417% of the principal amount, plus accrued interest. This redemption is expected to occur in August 2008. After this redemption, \$40 million in principal amount of the Senior Notes remains outstanding. In connection with this redemption we expect to incur a \$1.1 million loss on the extinguishment of debt, which includes \$1.0 million related to the call premium and \$0.1 million of charges for accelerated amortization of the debt issuance fees, terminated interest rate swaps and the premium related to the Notes.

30

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### Introduction to Part I, Item 2, and Part II, Item 1

*Important Terms.* We define various terms to simplify the presentation of information in this Report. These terms, which definitions are incorporated herein by reference, are defined in the Annual Report.

Presentation of Financial, Market and Legal Data. We present our financial information on a consolidated basis.

Unless otherwise noted, when we refer to dollars, we mean U.S. dollars.

Unless otherwise specifically noted, market and market share data in this Report are our own estimates or derived from sources described in Part I Preliminary Notes Presentation of Financial, Market and Legal Data in the Annual Report, which description is incorporated herein by reference. Our estimates involve risks and uncertainties and are subject to change based on various factors, including those discussed under Forward Looking Statements and Risks in this Report and Forward Looking Statements and Risk Factors in the Annual Report. We cannot guarantee the accuracy or completeness of this market and market share data and have not independently verified it. None of the sources has consented to the disclosure or use of data in this Report.

Reference is made to the Annual Report for background information on various risks and contingencies and other matters related to circumstances affecting us and our industry.

Neither any statement made in this Report nor any charge taken by us relating to any legal proceedings constitutes an admission as to any wrongdoing.

Forward Looking Statements and Risks. This Report contains forward looking statements. In addition, we or our representatives have made or may make forward looking statements on telephone or conference calls, by webcasts or emails, in person, in presentations or written materials, or otherwise. These include statements about such matters as: expected future or targeted operational and financial performance; growth rates and future production and sales of products that incorporate or that are produced using our products; changes in production capacity in our operations and our customers—operations; growth rates for, future prices and sales of, and demand for our products and our customers—products; costs of materials and production, including anticipated increases therein and our ability to pass on such increases in our product prices or surcharges thereon; productivity, business process and operational initiatives, and their impact on us; our position in markets we serve; investments and acquisitions that we have made or may make in the future; employment and contributions of key personnel; employee relations and collective bargaining agreements covering many of our operations; tax rates; capital expenditures and their impact on us; nature and timing of restructuring charges and payments; strategic plans and business projects; regional and global economic and industry market conditions, changes in such conditions and the impact thereof, interest rate management activities; currency rate management activities; financing and deleveraging activities; rationalization, restructuring, realignment, strategic alliance, raw material and supply chain, technology development and collaboration, investment, acquisition, venture, operational, tax, financial and capital projects; legal proceedings, contingencies, and environmental compliance;

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

consulting projects; potential offerings, sales and other actions regarding debt or equity securities of us or our subsidiaries; costs, working capital, revenues, business opportunities, debt levels, cash flows, cost savings and reductions, margins, earnings and growth. The words will, plan, estimate, project, believe. anticipate. expect, intend. should. would. could. target. goal, continue t the negatives thereof, identify some of these statements.

Our expectations and targets are not predictors of actual performance and historically our performance has deviated, often significantly, from our expectations and targets. Actual future events and circumstances (including future results and trends) could differ materially, positively or negatively, from those set forth in these statements due to various factors. These factors include:

the possibility that additions to capacity for producing steel in electric arc furnaces (EAF), increases in overall EAF steel production capacity, and increases or other changes in steel production may not occur or may not occur at the rates that we anticipate or may not be as geographically dispersed as we anticipate;

possible failure of increased EAF steel production or stable graphite electrode production to result in stable or increased graphite electrode demand, prices or sales volume;

the possibility that increases in graphite electrode manufacturing capacity, competitive pressures, including growth by producers in developing countries and the mix, distribution, and pricing of their products, specific consumption rates, increases in customer inventory levels, or other changes in the graphite electrode markets may occur, which may impact demand for, prices or unit and dollar volume sales of graphite electrodes and growth or profitability of our graphite electrode business;

the possibility that, for all of our product lines, capital improvement and expansion in our customers operations and increases in demand for their products may not occur or may not occur at the rates that we anticipate;

the possibility that global consolidation of the world s steel producers could impact our business or industry;

the possibility that average graphite electrode revenue per metric ton in the future may be different than current spot or market prices due to changes in product mix, changes in currency exchange rates, changes in competitive market conditions or other factors;

the possibility that price increases, adjustments or surcharges may not be realized;

32

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

the possibility that increases in prices for our raw materials and the magnitude of such increases, global events that influence energy pricing and availability, increases in our energy needs, or other developments may adversely impact or offset our productivity and cost containment initiatives;

the possibility that increases in capacity, competitive pressures, or other changes in other markets we serve may occur, which may impact demand for, prices of or unit and dollar volume sales of our other products or growth or of profitability of our other product lines or change our position in such markets;

the possibility that we will not be able to hire and retain key personnel or to renew or extend our collective bargaining or similar agreements on reasonable terms as they expire or to do so without a work stoppage or strike;

the possibility of delays in or failure to achieve successful development and commercialization of new or improved engineered solutions or other products or that such products could be subsequently displaced by other products or technologies;

the possibility that we will fail to develop new customers or applications for our engineered solutions products;

the possibility of delays in or failure to achieve widespread commercialization of fuel cells which use our natural graphite-based products or that manufacturers of PEM fuel cells may obtain those products from other sources;

the possibility that our manufacturing capabilities may not be sufficient or that we may experience delays in expanding or fail to expand our manufacturing capacity to meet demand for existing, new or improved products;

the possibility that the investments and acquisitions that we make or may make in the future may not be successfully integrated into our business or provide the performance or returns expected;

the possibility that conditions and changes in the financial markets will limit our ability to obtain financing for growth and other initiatives on acceptable terms;

the possibility that the amount or timing of our anticipated capital expenditures may be limited by our financial resources or financing arrangements or that our ability to complete capital projects may not occur timely enough to adapt to changes in market conditions or changes in regulatory requirements;

the possibility that we may be unable to protect our intellectual property or may infringe the intellectual property rights of others, resulting in damages, limitations on our ability to produce or sell products or limitations on our ability to prevent others from using that intellectual property to produce or sell products;

33

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

the occurrence of unanticipated events or circumstances or changing interpretations and enforcement agendas relating to legal proceedings or compliance programs;

the occurrence of unanticipated events or circumstances or changing interpretations and enforcement agendas relating to health, safety or environmental compliance or remediation obligations or liabilities to third parties or relating to labor relations:

the possibility that our provision for income taxes and effective income tax rate or cash tax rate may fluctuate significantly due to changes in applicable tax rates, changes in the sources of our income, changes in tax planning, new or changing interpretations in applicable regulations, profitability, estimates of future ability to use foreign tax credits, tax laws, and other factors;

the possibility of changes in interest or currency exchange rates, in competitive conditions, or in inflation;

the possibility that our outlook could be significantly impacted by, among other things, changes in interest rates by the U.S. Federal Reserve Board or other central banks, changes in fiscal policies by the U.S. and other governments, developments in the Middle East, North Korea, and other areas of concern, the occurrence of further terrorist acts and developments (including increases in security, insurance, data back-up, energy and transportation and other costs, transportation delays and continuing or increased economic uncertainty and weakness) resulting from terrorist acts and the war on terrorism;

the possibility that interruption in our major raw material, energy or utility supplies due to, among other things, natural disasters, process interruptions, actions by producers and capacity limitations, may adversely affect our ability to manufacture and supply our products or result in higher costs;

the possibility of interruptions in production at our facilities due to, among other things, critical equipment failure, which may adversely affect our ability to manufacture and supply our products or result in higher costs;

the possibility that we may not achieve the earnings or other financial or operational metrics that we provide as guidance from time to time;

the possibility that the anticipated benefits from organizational and work process redesign, changes in our information systems, or other system changes, including operating efficiencies, production cost savings and improved operational performance, including leveraging infrastructure for greater productivity and contributions to our continued growth, may be delayed or may not occur or may result in unanticipated disruption;

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

the possibility that our disclosure or internal controls may become inadequate because of changes in conditions or personnel, that the degree of compliance with our policies and procedures related to those controls may deteriorate or that those controls may not operate effectively and may not prevent or detect misstatements or errors;

the possibility that delays may occur in the financial statement closing process due to a change in our internal control environment or personnel;

the possibility of changes in performance that may affect financial covenant compliance or funds available for borrowing; and

other risks and uncertainties, including those described elsewhere in this Report or our other SEC filings, as well as future decisions by us.

Occurrence of any of the events or circumstances described above could also have a material adverse effect on our business, financial condition, results of operations, cash flows or the market price of our common stock or the Senior Notes.

No assurance can be given that any future transaction about which forward looking statements may be made will be completed or as to the timing or terms of any such transaction.

All subsequent written and oral forward looking statements by or attributable to us or persons acting on our behalf are expressly qualified in their entirety by these factors. Except as otherwise required to be disclosed in periodic reports required to be filed by public companies with the SEC pursuant to the SEC s rules, we have no duty to update these statements.

For a more complete discussion of these and other factors, see Risk Factors in the Annual Report.

35

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### Item 2. Management s Discussion and Analysis of Financial

## Condition and Results of Operations

#### **Global Economic Conditions**

We are impacted in varying degrees, both positively and negatively, by fluctuations in global, regional and country economic conditions. Our discussions about market data and global economic conditions below are based on published industry statistics.

Industrial material demand is primarily linked with the global production of steel in an electric arc furnace and, to a lesser extent, with the total production of steel and certain other metals. During the three and six months ended June 30, 2008, we estimate that global steel production and operating rates, excluding China, increased by 3.2% and 3.5%, respectively compared to the same period last year. China s steel production grew by approximately 10.3% and 9.6%, respectively, during the three and six months ended June 30, 2008, contributing to an estimated global steel production increase of 5.8% and 5.7%, respectively.

Steel production in China and Russia is approximately 89.7% and 81.6% basic oxygen furnace related, respectively. However, these two countries provided some of the highest EAF capacity growth in 2008, due to new startups.

Overall, EAF steel production capacity continues to expand. During the three and six months ended June 30, 2008, EAF steel production increased approximately 4.0% and 3.7%, respectively, compared to the three and six months ended June 30, 2007, due to new EAF start-ups and strong melt rates. Based on the strong first half, we now estimate that EAF production will increase 3-4% during 2008. Graphite electrode demand is expected to increase by approximately 1-2% due to continual improvements in specific consumption.

In 2008, we believe that the overall demand for our engineered solutions will remain at a high level, resulting from continued strength in the energy markets and defense and transportation industries. The continued overall strength of the markets served has kept the demand high for our core products which are used in the industrial and chemical sectors.

## Outlook

If global economic conditions in 2008 are stable, we would expect:

Total company net sales to increase 20 to 22 percent

The effective tax rate to be approximately 27 to 29 percent

Capital expenditures to be approximately \$70 - 75 million

Depreciation expense of approximately \$34 million; and

Cash flow from operations to be about \$190 million.

36

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Our outlook could be significantly impacted by, among other things, factors described under Preliminary Notes Forward Looking Statements and Risk Factors in this Report. For a more complete discussion of these and other factors, see Risk Factors in the Annual Report.

## **Results of Operations**

Three Months Ended June 30, 2008 as Compared to Three Months Ended June 30, 2007.

Consolidated. Net sales of \$319.5 million in the three months ended June 30, 2008 represented a \$63.6 million, or 24.9%, increase from net sales of \$255.9 million in the three months ended June 30, 2007. Net sales for both of our operating segments increased, primarily due to favorable pricing, along with currency impacts of \$15.1 million. High demand for most of our products, together with passing significant raw material cost increases on to our customers, has resulted in increased prices, particularly related to graphite electrodes. Favorable currency exchange rates, particularly related to the euro, have also been a strong driver of our sales increase in the three months ended June 30, 2008 compared to the three months ended June 30, 2007. These increases in sales were offset by a \$3.7 million unfavorable sales mix and other items in our industrial materials segment.

Cost of sales of \$205.2 million in the three months ended June 30, 2008 represented a \$42.0 million, or 25.7%, increase from cost of sales of \$163.2 million in the three months ended June 30, 2007. Cost of sales for both segments increased as a result of our higher sales volumes. Further, our businesses, particularly our industrial materials segment, continue to experience significant rising raw material costs. The effects of foreign currency exchange rates have also increased our costs of sales compared to the same period in 2007.

Gross profit of \$114.4 million in the three months ended June 30, 2008 represented a \$21.7 million, or 23.4%, increase from gross profit of \$92.7 million in the three months ended June 30, 2007. Gross margin decreased slightly to 35.8% of net sales, from 36.2% in the three months ended June 30, 2007.

Research and development expenses decreased \$0.2 million, or 10%, from \$2.0 million in the three months ended June 30, 2007 to \$1.8 million in the three months ended June 30, 2008. This decrease was primarily the result of increased State and Federal grant activity related to specific research projects, which offset a portion of our research and development costs.

Selling and administrative expenses decreased to \$23.7 million for the three months ended June 30, 2008 compared to \$25.5 million for the three months ended June 30, 2007. This decrease was caused primarily by favorable employee related costs for the three months ended June 30, 2008 as compared to the three months ended June 30, 2007. Selling and administrative expenses have remained relatively consistent even with the higher sales due to our continued focus of monitoring and controlling discretionary expenses.

37

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Restructuring charges were \$0.2 million for the three months ended June 30, 2008, compared to a net benefit of \$0.1 million in the three months ended June 30, 2007.

Other (income) expense, net was a charge of \$7.0 million in the three months ended June 30, 2008 compared to income of \$24.3 million in three months ended June 30, 2007. In the three months ended June 30, 2008 we incurred a \$9.0 million charge for the Debenture make-whole payment that was made in conjunction with the conversion of the Debentures. The income in the three months ended June 30, 2007 was primarily the result of a \$23.9 million gain on the sale of assets, which was driven by the sale of our Caserta, Italy facility. We also incurred a \$2.8 million loss on the extinguishment of debt in connection with the redemption of \$50 million of our outstanding Senior Notes in the three months ended June 30, 2007.

The following table presents an analysis of interest expense:

	For the Thi Ended J	June 30,
	2007 (Dollars in 1	2008 thousands)
Interest incurred on debt	\$ 8,693	\$ 2,999
Amortization of fair value adjustments for terminated hedge instruments	(155)	(45)
Amortization of debt issuance costs	809	628
Amortization of premium on Senior Notes	(31)	(9)
Amortization of discount on Debentures	168	150
Interest incurred on other items	62	67
Total interest expense	\$ 9,546	\$ 3,790

Average debt outstanding (long-term debt and the outstanding Revolver) was \$282.1 million in the three months ended June 30, 2008 as compared to \$531.4 million in the three months ended June 30, 2007. The average annual interest rate for these instruments, excluding amortization of issuance costs and other similar non-cash charges, was 4.3% in the three months ended June 30, 2008 as compared to 6.4% in the three months ended June 30, 2007. This rate reduction was the result of a decrease in the amount of our 10.25% Senior Notes outstanding during the three months ended June 30, 2008 compared to the three months ended June 30, 2007.

Provision for income taxes was a charge of \$24.4 million for the three months ended June 30, 2008 and \$15.4 million for the three months ended June 30, 2007. The effective tax rate was 31.2% for the three months ended June 30, 2008 as compared to 19.2% for the three months ended June 30, 2007. The increase in the effective tax rate was primarily due to the shift of income in lower tax jurisdictions as well as changes in the utilization of attributes and related valuation allowances.

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

As a result of the matters described above, net income was \$53.7 million in the three months ended June 30, 2008 as compared to \$65.0 million in the three months ended June 30, 2007.

Segment net sales. The following table represents our net sales by segment for the three months ended June 30, 2007 and 2008:

		ree Months June 30,
	2007	2008
	(Dollars in	thousands)
Industrial materials	\$ 220,857	\$ 275,121
Engineered solutions	35,032	44,417
Total net sales	\$ 255,889	\$ 319,538

Our analysis of the percentage change in net sales for industrial materials and engineered solutions is set forth in the following table:

	Volume	Price/Mix	Currency	Other	Net Change
Industrial materials	3%	17%	6%	(1)%	25%
Engineered solutions	6%	15%	4%	2%	27%

Net sales for the industrial materials segment increased primarily due to a favorable price/mix increase as a result of increased demand, particularly related to our graphite electrode products. Currency rate fluctuations also increased sales, driven by the strengthening of the euro. Sales volume for the segment increased driven by high sales volumes for refractories, as well as slight increases in graphite electrode volumes.

Net sales for engineered solutions increased primarily due to favorable price/mix increases and favorable currency exchange rates, also related to the strengthening of the euro. Volumes for our engineered solutions increased 6% for the three months ended June 30, 2008 compared to the three months ended June 30, 2007. This volume increase was related primarily to higher volumes in our ETM products. During the three months ended June 30, 2008, we also recognized \$0.7 million of order cancellation fees related to certain advanced graphite material products.

Segment operating net income. The following table represents our operating income by segment for the three months ended June 30, 2007 and 2008:

		ree Months June 30,
	2007	2008
	(Dollars in	thousands)
Industrial materials	\$ 61,439	\$ 79,646
Engineered solutions	3,892	8,991
Total operating income	\$ 65,331	\$ 88,637

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Our analysis of the percentage change in segment operating costs and expenses for industrial materials and engineered solutions is set forth in the following table:

	Op	erating Costs	and
	Expenses		
	I	the Three M Ended June 3 ercentage of se	60,
	2007	2008	Change
Industrial materials	72%	71%	(1)%
Engineered solutions	89%	80%	(9)%

Segment operating costs and expenses as a percentage of sales for industrial materials decreased 1% point in the three months ended June 30, 2008. However, in total, segment operating costs and expenses increased \$36.1 million for the three months ended June 30, 2008 compared to the three months ended June 30, 2007. The largest increase in operating expenses was caused by increased raw material costs of \$24.4 million. The strengthening of certain currencies, primarily the euro, increased production costs an additional \$9.7 million, and net volume increases and other expenses drove costs \$3.2 million higher. Selling and administrative and other expenses decreased \$1.2 million as a result of our efforts to reduce discretionary expenses.

Segment operating costs and expenses as a percentage of sales for engineered solutions decreased by 9% points to 80%. However, total segment operating costs and expenses increased by \$4.3 million. This increase was driven by increased production costs, driven primarily by raw materials, related to our advanced graphite materials products of \$1.2 million. Selling and administrative costs did not fluctuate materially even with the increased sales levels, as a result of our continued focus on reducing and controlling selling and administrative expenses.

# Six Months Ended June 30, 2008 as Compared to Six Months Ended June 30, 2007.

Consolidated. Net sales of \$609.5 million in the six months ended June 30, 2008 represented a \$125.4 million, or 25.9%, increase from net sales of \$484.1 million in the six months ended June 30, 2007. Net sales for both of our operating segments increased, primarily due to favorable pricing, along with currency impacts of \$26.7 million. High demand for most of our products, together with passing on significant raw material cost increases to our

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

customers, has resulted in increased prices, particularly related to graphite electrodes. Favorable currency exchange rates, particularly related to the euro, have also been a strong driver of our sales increase in the six months ended June 30, 2008 compared to the six months ended June 30, 2007. These increases in sales were offset by a \$3.7 million decrease in sales related to carbon electrodes, as we have completely exited this business.

Cost of sales of \$387.1 million in the six months ended June 30, 2008 represented a \$71.0 million, or 22.5%, increase from cost of sales of \$316.1 million in the six months ended June 30, 2007. Cost of sales rose primarily due to our industrial materials segment. This was driven primarily by increased raw material and production costs for the six months ended June 30, 2008 compared to June 30, 2007, including the effects of foreign currency exchange rates. The total cost of sales for our engineered solutions segment increased slightly due to the effects of foreign currency exchange rates.

Gross profit of \$222.5 million in the six months ended June 30, 2008 represented a \$54.5 million, or 32.4%, increase from gross profit of \$168.0 million in the six months ended June 30, 2007. Gross margin increased to 36.5% of net sales, from 34.7% in the six months ended June 30, 2007 as a result of our increased prices.

Research and development expenses decreased \$0.2 million, or 4.7%, from \$4.3 million in the six months ended June 30, 2007 to \$4.1 million in the six months ended June 30, 2008. This decrease was primarily the result of increased State and Federal grant activity, which offset a portion of our research and development costs.

Selling and administrative expenses were \$46.3 million for the six months ended June 30, 2008 compared to \$47.9 million for the six months ended June 30, 2007. This decrease was driven by a reduction in employee related benefit costs in the six months ended June 30, 2008 as compared to the six months ended June 30, 2007. Note that selling and administrative expenses have remained relatively stable even with the large growth in sales due to the continued focus of monitoring and controlling discretionary costs.

Restructuring charges decreased \$0.4 million to \$0.3 million for the six months ended June 30, 2008, as we complete previous restructuring activities.

Other (income) expense, net was a charge of \$28.0 million in the six months ended June 30, 2008 compared to income of \$14.3 million in six months ended June 30, 2007. The increase was caused primarily by a \$14.0 million increase in currency losses. These losses were the result of our euro-denominated inter-company loans between GrafTech Finance and some of our foreign subsidiaries, caused by the negative impact of movements in the euro exchange rate. We also incurred a \$9.0 million charge for the Debenture make-whole payment in the six months ended June 30, 2008. During 2008, the gains on the sale of assets decreased by \$23.2 million. The large gain seen in the six months ended June 30, 2007 was the result of the sale of our Caserta, Italy facility. These net increases in other expense were offset slightly by a decrease in the loss on extinguishment of debt of \$5.6 million in the six months ended June 30, 2008. During the six months ended June 30, 2008, we redeemed \$125 million of the outstanding principal of our Senior Notes, compared to \$185 million in the six months ended June 30, 2007.

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

The following table presents an analysis of interest expense:

		For the Six Months Ended June 30,	
	2007 (Dollars in t	2008 (housands)	
Interest incurred on debt	\$ 19,442	\$7,831	
Amortization of fair value adjustments for terminated hedge instruments	(358)	(116)	
Amortization of debt issuance costs	1,684	1,324	
Amortization of premium on Senior Notes	(69)	(23)	
Amortization of discount on Debentures	334	320	
Interest incurred on other items	224	140	
Total interest expense	\$ 21,257	\$ 9,476	

Average debt outstanding (long-term debt and outstanding Revolver) was \$331.3 million in the six months ended June 30, 2008 as compared to \$568.9 million in the six months ended June 30, 2007. The average annual interest rate for these instruments, excluding amortization of issuance costs and other similar non-cash charges, was 4.6% in the six months ended June 30, 2008 as compared to 6.7% in the six months ended June 30, 2007. This rate reduction was the result of a decrease in the amount of our 10.25% Senior Notes outstanding during the six months ended June 30, 2008 compared to the six months ended June 30, 2007.

Provision for income taxes was a charge of \$42.5 million for the six months ended June 30, 2008 and \$25.9 million for the six months ended June 30, 2007. The effective tax rate was 31.5% for the six months ended June 30, 2008 as compared to 23.7% for the six months ended June 30, 2007. The increase in the effective tax rate was primarily due to the shift of income in lower tax jurisdictions as well as changes in the utilization of attributes and related valuation allowances.

The loss from discontinued operations was \$3.1 million in the six months ended June 30, 2007.

As a result of the matters described above, net income was \$92.3 million in the six months ended June 30, 2008 as compared to \$80.3 million in the six months ended June 30, 2007.

Segment net sales. The following table represents our net sales by segment for the six months ended June 30, 2007 and 2008:

		For the Six Months Ended June 30,	
	2007	2008	
	(Dollars in	thousands)	
Industrial materials	\$ 415,370	\$ 523,410	
Engineered solutions	68,750	86,130	
Total net sales	\$ 484,120	\$ 609,540	

Table of Contents 58

42

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Our analysis of the percentage change in net sales for industrial materials and engineered solutions is set forth in the following table:

	Volume	Price/Mix	Currency	Other	Net Change
Industrial materials	3%	17%	6%		26%
Engineered solutions	5%	15%	4%	1%	25%

Net sales for the industrial materials segment increased primarily due to a favorable price/mix increase as a result of increased demand, particularly related to our graphite electrode products. Currency rate fluctuations also increased sales, driven by the strengthening of the euro. Sales volume for the segment increased slightly driven by volume increases for both refractories and graphite electrodes, offset by volume decreases for our former carbon electrode products.

Net sales for engineered solutions increased primarily due to a favorable price / mix increase and favorable currency exchange rates, also related to the strengthening of the euro. Volume in our engineered solutions increased 5% for the six months ended June 30, 2008 compared to the six months ended June 30, 2007. This increase in volume was driven primarily by our ETM products. During the six months ended June 30, 2008, we also recognized \$0.7 million related of order cancellation fees related to certain advanced graphite material products.

Segment operating net income. The following table represents our operating income by segment for the six months ended June 30, 2007 and 2008:

		For the Six Months Ended June 30,	
	2007	2008	
	(Dollars in	thousands)	
Industrial materials	\$ 109,556	\$ 154,311	
Engineered solutions	5,551	17,419	
Total operating income	\$ 115,107	\$ 171,730	

Our analysis of the percentage change in segment operating costs and expenses for industrial materials and engineered solutions is set forth in the following table:

	0	perating Costs	and
		Expenses	
	F	or the Six Mor	iths
		<b>Ended June 3</b>	0,
	(I	(Percentage of sales)	
	2007	2008	Change
Industrial materials	74%	71%	(3)%
Engineered solutions	92%	80%	(12)%

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Segment operating costs and expenses as a percentage of sales for industrial materials decreased 3% points in the six months ended June 30, 2008. However, total segment operating costs and expenses increased \$63.3 million for the six months ended June 30, 2008 compared to the six months ended June 30, 2007. Operating expenses for this segment increased primarily due to a \$42.1 million increase in production costs, related primarily to raw material costs. The strengthening of certain currencies, primarily the euro increased production costs an additional \$19.4 million. Selling and administrative and other expenses increased \$1.8 million to support our increased sales levels.

Segment operating costs and expenses as a percentage of sales for engineered solutions decreased by 12% points to 80%. However, total segment operating costs and expenses increased by \$5.5 million. This increase was caused by production costs of \$6.1 million, driven by foreign currency exchange rate fluctuations related to our advanced graphite materials products of \$2.4 million and increased raw materials costs. These increases were offset by a decrease in total selling and administrative costs for the segment of \$0.6 million as a result of our continued focus on reducing these types of costs.

## **Effects of Changes in Currency Exchange Rates**

We incur costs in dollars and in the currency of each of the six non-U.S. countries in which we have a manufacturing facility, and we sell our products in multiple currencies. In general, our results of operations, cash flows and financial condition are affected by changes in currency exchange rates affecting these currencies relative to the dollar and, to a limited extent, each other.

Many of the non-U.S. countries in which we have a manufacturing facility have been subject to significant economic changes, which have significantly impacted currency exchange rates. We cannot predict changes in currency exchange rates in the future or whether those changes will have net positive or negative impacts on our net sales, cost of sales or net income. We cannot assure you that we would be able to mitigate any adverse effects of such changes.

During the six months ended June 30, 2008, the average exchange rate of the Brazilian real, the euro and the Mexican Peso increased about 20.3%, 15.2% and 3.2%, respectively, when compared to the average exchange rate for the same period in 2007. During the six months ended June 30, 2008, the average exchange rate for the South African rand decreased about 6.4% when compared to the average rate for the six months ended June 30, 2007.

44

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

In the case of net sales of industrial materials, the impact of these events was an increase of about \$23.9 million in the six months ended June 30, 2008 as compared to the same period in 2007. In the case of cost of sales of industrial materials, the impact of these events was an increase of about \$18.3 million in the six months ended June 30, 2008 as compared to the same period in 2007.

We have non-dollar-denominated intercompany loans between our GrafTech Finance, Inc. subsidiary (Finco) and some of our foreign subsidiaries. At June 30, 2008, the aggregate principal amount of these loans was \$529.3 million. These loans are subject to remeasurement gains and losses due to changes in currency exchange rates. A portion of these loans are deemed to be essentially permanent and, as a result, remeasurement gains and losses on these loans are recorded in accumulated other comprehensive loss in the stockholders—equity section of the Consolidated Balance Sheets. The balance of these loans is deemed to be temporary and, as a result, remeasurement gains and losses on these loans are recorded as currency gains / losses in other income / expense, net, on the Consolidated Statements of Operations. In the three and six months ended June 30, 2007, we had a net total of \$2.8 million and \$1.3 million, respectively, of currency gains, primarily due to the remeasurement of intercompany loans and the effect of transaction losses related to foreign subsidiaries which use the dollar as their functional currency. In the three and six months ended June 30, 2008, we had a net total of \$2.8 million of currency gains and \$12.7 million of currency losses, respectively, due to the remeasurement of intercompany loans related to foreign subsidiaries which use the dollar as their functional currency. These losses were primarily driven by changes in the euro. To manage certain exposures to specific financial market risks caused by changes in currency exchange rates, we may use various financial instruments as described under—Item 3—Quantitative and Qualitative Disclosures about Market Risk.

## **Liquidity and Capital Resources**

Our sources of funds have consisted principally of invested capital, cash flow from operations and debt and equity financings. Our uses of those funds (other than for operations) have consisted principally of capital expenditures, investments, payment of restructuring costs, pension and post-retirement contributions, debt reduction payments and other obligations.

At June 30, 2008, we had short-term debt of \$16.4 million, long-term debt of \$161.4 million, cash and cash equivalents of \$13.6 million and a stockholders equity of \$506.0 million.

As part of our cash management activities, we periodically factor or discount (by selling) certain accounts receivable to third parties. In the six months ended June 30, 2008, certain subsidiaries sold receivables at a cost lower than the cost to borrow a comparable amount for a comparable period under the Revolving Facility. Proceeds of the sale of receivables were used to reduce debt and to fund operating activities. If we had not sold receivables, our accounts receivable and our debt would have been about \$0.3 million higher at December 31, 2007 and

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

about \$23.8 million higher at June 30, 2008. All receivables sold during 2007 and the 2008 were sold without recourse, and no amount of accounts receivable sold remained on the Consolidated Balance Sheets at December 31, 2007 and June 30, 2008.

We use cash and cash equivalents, cash flow from operations, funds from factoring arrangements and funds available under the Revolving Facility (subject to continued compliance with the financial covenants and representations under the Revolving Facility), as well as cash flow from operations as our primary sources of liquidity. The Revolving Facility provides for maximum borrowings of up to \$215.0 million. At June 30, 2008, \$106.7 million was available (after consideration of outstanding revolving and swingline loans of \$97.0 million and outstanding letters of credit of \$11.3 million). It is possible that our future ability to borrow under the Revolving Facility may effectively be less because of the impact of additional borrowings upon our compliance with the maximum net senior secured debt leverage ratio permitted or minimum interest coverage ratio required under the Revolving Facility. The Revolving Facility matures in July 2010.

Our business strategies have continued to improve the amount and speed of cash generated from operations under current economic conditions. Improvements in cash flow from operations resulting from these strategies are being partially offset by associated cash implementation costs while they are being implemented.

At June 30, 2008, we were in compliance with all financial and other covenants contained in the Senior Notes and the Revolving Facility, as applicable. Based on expected operating results and expected cash flows, we expect to be in compliance with these covenants for the next twelve months. If we were to believe that we would not continue to comply with these covenants, we would seek an appropriate waiver or amendment from the lenders thereunder. We cannot assure you that we would be able to obtain such waiver or amendment on acceptable terms or at all.

At June 30, 2008, the Revolving Facility had an effective interest rate of 4.3% and our \$74.8 million principal amount of Senior Notes had a fixed rate of 10.25%. Also at June 30, 2008, 58% (or \$101 million) of our total debt consists of variable rate obligations.

At December 31, 2007, the Revolving Facility had an effective interest rate of 6.2%, our \$199.6 million principal amount of Senior Notes had a fixed rate of 10.25% and our \$225.0 million principal amount and Debentures (which were redeemed during the three months ended June 30, 2008) had a fixed rate of 1.625%.

We may in the future implement interest rate management initiatives to seek to minimize interest expense and optimize the risk in our portfolio of fixed and variable interest rate obligations as described under 
Item 3 Quantitative and Qualitative Disclosures about Market Risk in this Report.

46

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Cash Flow and Plans to Manage Liquidity. Our business strategies include efforts to enhance our capital structure by further reducing our gross obligations. Our efforts include leveraging our global manufacturing network by driving higher utilization rates and more productivity from our existing assets, accelerating commercialization initiatives across all of our businesses and realizing other global efficiencies.

Typically, our cash flow from operations fluctuates significantly between quarters due to various factors. These factors include customer order patterns, fluctuations in working capital requirements, and other factors, including our incentive compensation program payout in the second quarter of 2008.

We expect cash flow from operations to be positively impacted by reduced interest expense of approximately \$20 million on an annual basis related to our reduced debt position. We expect our cash flow from operations to be negatively impacted by higher raw material prices, higher energy costs, higher accounts receivable balances as a result of favorable pricing for industrial materials, the payment of certain international taxes and planned pension and post retirement contributions.

Our debt and other obligations could have a material impact on our liquidity. Cash flow from operations services payment of our debt and other obligations, thereby reducing funds available to us for other purposes. Our debt and obligations make us more vulnerable to economic downturns in the event that these obligations are greater or timing of payment is sooner than expected.

In order to seek to minimize our credit risks, at times we have reduced our sales of, or refused to sell (except for cash on delivery), graphite electrodes and other products to some customers. Our unrecovered trade receivables worldwide were only 0.1% of global net sales during the last 3 years. We cannot assure you that we will not be materially adversely affected by accounts receivable losses in the future. In addition, we have historically factored a portion of our accounts receivable and used the proceeds to reduce debt.

We may from time to time and at any time repurchase Senior Notes in open market or privately negotiated transactions, opportunistically on terms that we believe to be favorable. In the six months ended June 30, 2008 we redeemed \$125 million of our Senior Notes. Also, on July 25, 2008, we called for the redemption of an additional \$35 million of our Senior Notes.

In December 2007, our Board of Directors approved a share repurchase program authorizing the purchase of up to 3 million shares of our common stock. Share repurchases may take place from time to time in the open market, or through privately negotiated transactions, as market conditions warrant. We intend to fund any such share repurchases from available cash and cash flows. These share repurchases may be suspended or discontinued at any time.

We occasionally enter into natural gas derivative contracts and short duration fixed rate purchase contracts to effectively fix some or all of our natural gas cost exposure, as described under Quantitative and Qualitative Disclosure about Market Risks in this Report. At June 30, 2008, there were no such contracts outstanding.

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Cash Flow Provided by Operating Activities. Cash flow provided by operating activities was \$102.4 million in the six months ended June 30, 2008 as compared to \$53.8 million in the six months ended June 30, 2007, an increase of \$48.6 million.

Cash provided by net income, after adding back the effect of non-cash items, was \$135.0 million for the six months ended June 30, 2008. Non-cash items included \$17.4 million of depreciation and amortization, \$0.3 million of restructuring charges, \$14.3 million of foreign currency losses, primarily from inter-company loans, \$3.0 million in interest expense, a \$1.2 million change in deferred income taxes, \$2.4 million of stock based compensation expense and \$4.0 million net of other items. Changes in working capital used cash flow of \$35.0 million for the six months ended June 30, 2008, due primarily to a \$24.4 million increase in accounts receivable, including the effects of factoring, driven by higher sales in the six months ended June 30, 2008. Other working capital uses of cash were a \$5.6 million increase in inventories, a \$1.0 million increase in prepaid assets, \$0.8 million of restructuring payments, and a \$6.5 million decrease in interest payable. These uses of cash were offset slightly by a \$3.3 million increase in accounts payable and accrued expenses.

In the six months ended June 30, 2007, net income after adding back the effect from non-cash items, amounted to \$103.9 million, including the loss from discontinued operations of \$3.1 million. The non-cash expenses consisted of depreciation and amortization of \$16.2 million and restructuring charges of \$0.7 million, deferred income taxes of \$3.6 million, and other credits of \$0.1 million. Net cash used by working capital of \$20.8 million primarily consisted of a increase in inventories of \$7.1 million, the final \$5.4 million antitrust payment, \$4.5 million of restructuring payments, an \$13.4 million decrease in accounts payable and accruals, and a decrease in interest payable of \$7.1 million. These increases in working capital were offset by a decrease in accounts receivable of \$15.8 million, including the effect of factoring of \$22.5 million and a decrease in prepaid and other current assets of \$0.9 million. Also affecting cash flows from operations for the six months ended June 30, 2007 was an increase in post retirement obligations of \$1.7 million and long-term assets and liabilities of \$4.0 million, and \$23.7 million related to the gain on the sale of fixed assets (primarily our Caserta, Italy facility).

Cash Flow Provided by Investing Activities. Cash flow used in investing activities was \$162.1 million in the six months ended June 30, 2008 compared to a source of cash of \$1.2 million in the six months ended June 30, 2007.

In the six months ended June 30, 2008, we used a net \$134.6 million of cash to purchase our equity investment of Seadrift Coke LP. Capital expenditures used an additional \$27.6 million of cash.

In the six months ended June 30, 2007, investing activities provided cash of \$1.2 million. This was driven by the proceeds from the sale of assets, specifically the sale of our Caserta, Italy facility, of \$24.7 million, offset by capital expenditures of \$20.2 million and \$2.8 million dollars of purchase price adjustments made related to the 2006 sale of our former cathodes business.

48

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

Cash Flow Used in Financing Activities. Cash flow provided by financing activities was \$18.4 million in the six months ended June 30, 2008 compared to a use of cash of \$171.2 million in the six months ended June 30, 2007.

During the six months ended June 30, 2008, we redeemed \$125 million of our Senior Notes, and borrowed a net \$84.8 million under the Revolving Facility, primarily to fund our equity investment purchase. Other short-term borrowings were \$15.0 million, which related primarily to bank overdrafts at our international locations and short-term borrowings under our revolving credit facilities. We used these borrowings primarily to fund working capital requirements and for capital expenditures. The excess tax benefit from stock-based compensation was \$12.1 million for the six months ended June, 2008. We also purchased \$5.3 million of treasury shares during the six months ended June 30, 2008. These uses of cash were offset by proceeds from the exercise of stock options of \$36.3 million.

During the six months ended June 30, 2007, we repaid \$184.8 million in long-term debt obligations. Net revolver borrowings were \$0.6 million, and short term borrowings were \$0.5 million. Proceeds from the exercise of stock options provided an additional \$12.3 million of cash.

#### Restrictions on Dividends and Stock Repurchases

A description of the restrictions on our ability to pay dividends and our ability to repurchase common stock is set forth under Item 5 Dividend Policies and Restrictions in the Annual Report and such description is incorporated herein by reference. Such description contains all of the information required with respect thereto.

## **Recent Accounting Pronouncements**

A description of recent accounting pronouncements is set forth under New Accounting Standards in Note 2 to the Notes to the Consolidated Financial Statements contained in this Report, and such description is incorporated herein by reference. Such description contains all of the information required with respect thereto.

## **Description of Our Financing Structure**

A description of the Revolving Facility and the Senior Notes is set forth under Long-Term Debt and Liquidity in the Annual Report, and such description is incorporated herein by reference.

49

# PART I (CONT D)

# GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

# **Proceedings Against Us**

We are involved in various investigations, lawsuits, claims demands, environmental compliance programs and other legal proceedings arising out of or incidental to the conduct of our business. While it is not possible to determine the ultimate disposition of each of them, we do not believe that their ultimate disposition will have a material adverse effect on our financial position, results of operations or cash flows.

50

## PART I (CONT D)

#### GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to market risks primarily from changes in interest rates, currency exchange rates, and commercial energy rates. We, from time to time, routinely enter into various transactions that have been authorized according to documented policies and procedures to manage these well-defined risks. These transactions relate primarily to financial instruments described below. Since the counterparties, if any, to these financial instruments are large commercial banks and similar financial institutions, we do not believe that we are exposed to material counterparty credit risk. We do not use financial instruments for trading purposes.

Our exposure to changes in interest rates results primarily from floating rate long-term debt tied to LIBOR or euro LIBOR. Our exposure to changes in currency exchange rates results primarily from:

sales made by our subsidiaries in currencies other than local currencies;

raw material purchases made by our foreign subsidiaries in currencies other than local currencies; and

investments in and intercompany loans to our foreign subsidiaries and our share of the earnings of those subsidiaries, to the extent denominated in currencies other than the dollar.

Our exposure to changes in energy costs results primarily from the purchase of natural gas and electricity for use in our manufacturing operations.

*Interest Rate Risk Management.* We periodically implement interest rate management initiatives to seek to minimize our interest expense and optimize the risk in our portfolio of fixed and variable interest rate obligations.

When we sell a fair value swap, the gain or loss is amortized as a credit or charge to interest expense over the remaining term of the Senior Notes. When we effectively reduce the outstanding principal amount of the Senior Notes (through debt-for-equity exchanges, repurchases or otherwise), the related portion of such credit or charge is accelerated and recorded in the period in which such reduction occurs.

We periodically enter into agreements with financial institutions that are intended to limit, or cap, our exposure to incurrence of additional interest expense due to increases in variable interest rates. These instruments effectively cap our interest rate exposure.

Currency Rate Management. We enter into foreign currency instruments from time to time to attempt to manage exposure to changes in currency exchange rates. These foreign currency instruments, which include, but are not limited to, forward exchange contracts and purchased currency options, attempt to hedge global currency exposures, net, relating to euro-denominated debt and identifiable foreign currency receivables, payables and commitments held by our foreign and domestic subsidiaries. Forward exchange contracts are agreements to

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

exchange different currencies at a specified future date and at a specified rate. Purchased foreign currency options are instruments which give the holder the right, but not the obligation, to exchange different currencies at a specified rate at a specified date or over a range of specified dates. The result is the creation of a range in which a best and worst price is defined, while minimizing option cost. Forward exchange contracts and purchased currency options are carried at market value. As of December 31, 2007 and June 30, 2008, there were no outstanding contracts.

Commercial Energy Rate Management. We periodically enter into natural gas derivative contracts and short duration fixed rate purchase contracts to effectively fix some or all of our natural gas cost exposure. There were no outstanding contracts at June 30, 2008. We are required to provide cash collateral to certain counterparties to the extent that the fair market value of the natural gas derivative contracts exceeds a specific threshold. At June 30, 2008, we were not required to provide any cash collateral.

Sensitivity Analysis. We used a sensitivity analysis to assess the potential effect of changes in currency exchange rates, and interest rates on results of operations for the six months ended June 30, 2008. Based on this analysis, a hypothetical 10% weakening or strengthening in the dollar across all other currencies would have changed our reported gross margin for the six months ended June 30, 2008 by about \$8.5 million. Based on this analysis, a hypothetical increase in interest rates of 100 basis points would have increased our interest expense by a nominal amount for the six months ended June 30, 2008, as our debt was primarily fixed rate debt for the six months ended June 30, 2008.

52

## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

#### Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. Management is responsible for establishing and maintaining adequate disclosure controls and procedures at the reasonable assurance level. Disclosure controls and procedures are designed to ensure that information required to be disclosed by a reporting company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by it in the reports that it files under the Exchange Act is accumulated and communicated to management, including the chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2008. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures are effective at the reasonable assurance level as of June 30, 2008.

Changes in Internal Controls over Financial Reporting. There have been no changes in our internal controls over financial reporting that occurred during the three months ended June 30, 2008 that materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

53

#### PART II. OTHER INFORMATION

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## Item 1. Legal Proceedings

The information required in response to this Item is set forth under *Contingencies* in Note 13 to the Notes to Consolidated Financial Statements contained in this Report, and such description is incorporated herein by reference.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In December 2007, we announced that our Board of Directors had approved a share repurchase program authorizing the purchase of up to 3 million shares of our common stock. Purchases may take place from time to time in the open market, or through privately negotiated transactions, as market conditions warrant. During the six months ended June 30, 2008, we repurchased 194,295 shares under this program at an average price of \$21.83.

In addition to the above repurchase program, we occasionally purchase or withhold vested restricted stock shares from employees to cover withholding taxes. During the six months ended June 30, 2008, we purchased or withheld 68,520 shares at an average price of \$16.37.

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1, through January 31, 2008	3,872	\$ 16.58	0	3,000,000
February 1, through February 29, 2008	0	\$ 0.00	0	3,000,000
March 1, through March 31, 2008	61,078	\$ 16.02	0	3,000,000
April 1, through April 30, 2008	0	\$ 0.00	0	3,000,000
May 1, through May 31, 2008	194,295	\$ 21.83	194,295	2,805,705
June 1, through June 30, 2008	3,570	\$ 22.12	0	2,805,705

Item 4. Submission of Matters to a Vote of Security Holders

On May 20, 2008, GTI held its annual meeting of stockholders in Parma, Ohio.

At the meeting, the stockholders elected directors, and the shares present at the meeting were voted for or withheld from each nominee, as follows:

	Number of Shares	Number of Shares
Name of Director	Cast For	Withheld
Mary B. Cranston	93,430,875	966,788
Harold E. Layman	93,423,821	973,842
Ferrell P. McClean	81,516,117	12,881,546
Michael C. Nahl	89,447,097	4,950,566
Frank A. Riddick III	91,354,218	3,043,445
Craig S. Shular	92,050,983	2,346,680

# PART II (CONT D)

# GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

# Item 6. Exhibits

The exhibits listed in the following table have been filed as part of this Report.

# Exhibit

Number	Description of Exhibit
10.1	Stock Purchase and Sale Agreement, dated as of June 30, 2008, by and among Falcon Mezzanine Partners, LP and GrafTech International Holdings Inc. (confidential treatment requested as to certain portions which are omitted and filed separately with the SEC).
10.2	Termination and Release Agreement, dated June 30, 2008, between Gary R. Whitaker and GrafTech International Holdings Inc.
31.1	Certification pursuant to Rule 13a-14(a) under the Exchange Act by Craig S. Shular, Chief Executive Officer, President and Chairman of the Board.
31.2	Certification pursuant to Rule 13a-14(a) under the Exchange Act by Mark R. Widmar, Vice President and Chief Financial Officer.
32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Craig S. Shular, Chief Executive Officer, President and Chairman of the Board.
32.2	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Mark R. Widmar, Vice President and Chief Financial Officer.

55

Date: July 29, 2008

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

# GRAFTECH INTERNATIONAL LTD.

By: /s/ Mark R. Widmar Mark R. Widmar

Vice President and Chief Financial Officer (Principal Accounting Officer)

56

# EXHIBIT INDEX

# Exhibit

Number 10.1	Description of Exhibit  Stock Purchase and Sale Agreement, dated as of June 30, 2008, by and among Falcon Mezzanine Partners, LP and GrafTech International Holdings Inc. (confidential treatment requested as to certain portions which are omitted and filed separately with the SEC).
10.2	Termination and Release Agreement, dated June 30, 2008, between Gary R. Whitaker and GrafTech International Holdings Inc.
31.1	Certification pursuant to Rule 13a-14(a) under the Exchange Act by Craig S. Shular, Chief Executive Officer, President and Chairman of the Board.
31.2	Certification pursuant to Rule 13a-14(a) under the Exchange Act by Mark R. Widmar, Vice President and Chief Financial Officer.
32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Craig S. Shular, Chief Executive Officer, President and Chairman of the Board.
32.2	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Mark R. Widmar, Vice President and Chief Financial Officer.

57