ALLIANZ SE Form 6-K November 13, 2007 Table of Contents

# **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

## Form 6-K

Report of Foreign Private Issuer

Pursuant to Rules 13a-16 or 15d-16 of
the Securities Exchange Act of 1934

for the period ended September 30, 2007

Commission file Number: 1-15154

# **ALLIANZ SE**

Königinstrasse 28

80802 Munich

Germany

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes " No x

THIS REPORT ON FORM 6-K (EXCEPT FOR ANY NON-GAAP FINANCIAL MEASURE AS SUCH TERM IS DEFINED IN REGULATION G UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED) SHALL BE DEEMED TO BE INCORPORATED BY REFERENCE IN THE REGISTRATION STATEMENTS ON FORM S-8 (FILE NO. 333-13462 AND NO. 333-139900) OF ALLIANZ SE AND TO BE A PART THEREOF FROM THE DATE ON WHICH THIS REPORT IS FURNISHED, TO THE EXTENT NOT SUPERSEDED BY DOCUMENTS OR REPORTS SUBSEQUENTLY FILED OR FURNISHED. FOR THE AVOIDANCE OF DOUBT, THE DISCLOSURE CONTAINING ANY NON-GAAP FINANCIAL MEASURE CONTAINED IN THE ATTACHED REPORT IS NOT INCORPORATED BY REFERENCE INTO THE ABOVE-MENTIONED REGISTRATION STATEMENTS FILED BY ALLIANZ SE.

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Development of the Allianz share price versus Dow Jones EURO STOXX 50 and Dow Jones EURO STOXX Insurance

indexed on the Allianz share price in [

Source: Thomson Financial Datastream

Current information on the development of the Allianz share price is available on the internet at www.allianz.com/stock.

## **Basic Allianz share information**

Share type Registered share with restricted transfer Denomination No-par-value share

Denomination No-par-value share
Stock exchanges All German stock exchanges, London, Paris, Zurich, Milan, New York

Security Codes WKN 840 400

ISIN DE 000 840 400 5

Bloomberg ALV GY
Reuters ALVG.DE

#### **Investor Relations**

We endeavor to keep our shareholders up-to-date on all company developments. Our Investor Relations Team is pleased to answer any questions you may have.

Allianz SE

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# Allianz Group Key Data

#### **Balance sheet**

	As of		
	September 30,	As of	
	2007	December 31, 2006	
	∏mn	∏mn	Change
Investments	292.185	298,134	(2.0)%
Loans and advances to banks and customers	457,441	408,278	12.0%
Total assets	1,094,763	1,053,226	3.9%
Liabilities to banks and customers	392,629	361,078	8.7%
Reserves for loss and loss adjustment expenses	64,712	65,464	(1.1)%
Reserves for insurance and investment contracts	290,997	287,697	1.1%
Shareholders equity	49,050	50,481	(2.8)%
Minority interests	2,819	6,409	(56.0)%

## Allianz SE ratings as of September 30, 20071)

	Standard		
Insurer financial strength	& Poor s AA	Moody s Aa3	A.M. Best A+
Outlook Counterparty credit	Stable AA	Stable Not rated	Stable aa <sup>2)</sup>
Outlook Senior unsecured debt	Stable AA	Aa3	Stable aa
Outlook Subordinated debt	A+/A <sup>3)</sup>	Stable A2/A3 <sup>3)</sup>	Stable a+/a <sup>3)</sup>
Outlook Commercial paper		Stable	Stable
(short term)	A-1+	P-1	Not rated
Outlook		Stable	

<sup>1)</sup> Includes ratings for securities issued by Allianz Finance B.V., Allianz Finance II B.V. and Allianz Finance Corporation.

<sup>2)</sup> Issuer credit rating.

<sup>3)</sup> Ratings vary on the basis of maturity period and terms.

#### Other selected financial data

		Three month	ns ended Septe C	ember 30, hange from	Nine months ended September 30, Change from				
		2007	2006pr	evious year	2007	2006n	revious year		
Income statement		2007	20000	ovious your	2007	2000p	ovious your		
Total revenues <sup>1)</sup>	mn	23,004	22,599	1.8%	76,664	76,308	0.5%		
Operating profit <sup>2)</sup> Income before income taxes and minority interests	mn	2,604	2,660	(2.1)%	8,762	8,131	7.8%		
in earnings	mn	2,694	2,673	0.8%	10,448	8,696	20.1%		
Net income	mn	1,921	1,591	20.7%	7,301	5,649	29.2%		
Segments Property-Casualty	п								
Operating profit <sup>2)</sup> Loss ratio Expense ratio	 mn % %	1,487 66.5 27.6	1,727 64.2 26.0	(13.9)% 2.3%-p 1.6%-p	4,648 66.5 28.1	4,958 65.1 27.1	(6.3)% 1.4%-p 1.0%-p		
Combined ratio Life/Health	% 	94.1	90.2	3.9%-p	94.6	92.2	2.4%-p		
Operating profit <sup>2)</sup> Statutory expense ratio Banking	mn %	873 11.0	617 11.3	41.5% (0.3)%-p	2,381 9.2	1,867 9.5	27.5% (0.3)%-p		
Operating profit <sup>2)</sup> Cost-income ratio	□ mn %	78 92.2	406 78.9	(80.8)% 13.3%-p	1,226 75.0	1,219 78.6	0.6% (3.6)%-p		
Loan loss provisions Coverage ratio <sup>3)</sup> as of September 30, Asset Management	□ mn %	(21) 66.3	52 58.5 <sup>5)</sup>	4) 7.8%-p	(81) 66.3	78 58.5 <sup>5)</sup>	4) 7.8%-p		
Operating profit <sup>2)</sup> Cost-income ratio	□ mn %	330 58.9	294 59.5	12.2% (0.6)%-p	967 59.4	895 59.4	8.0%		
Third-party assets under management as of September 30,	□ bn	775	764 <sup>5)</sup>	1.4%	775	764 <sup>5)</sup>	1.4%		
Share information Basic earnings per share Diluted earnings per share Share price as of September 30, Market capitalization as of September 30,	         bn	4.30 4.23 163.85 73.6	3.93 3.88 154.76 <sup>5)</sup> 66.9 <sup>5)</sup>	9.4% 9.0% 5.9% 10.0%	16.72 16.41 163.85 73.6	13.94 13.69 154.76 <sup>5)</sup> 66.9 <sup>5)</sup>	19.9% 19.9% 5.9% 10.0%		

<sup>1)</sup> Total revenues comprise Property-Casualty segment s gross premiums written, Life/Health segment s statutory premiums, Banking segment s operating revenues and Asset Management segment s operating revenues.

2) The Allianz Group uses operating profit to evaluate the performance of its business segments and the Group as a whole.

<sup>3)</sup> Represents total loan loss allowances as a percentage of total non-performing loans and potential problem loans.

<sup>4)</sup> Presentation not meaningful.

<sup>&</sup>lt;sup>5)</sup> As of December 31, 2006.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# **Executive Summary and Outlook**

We are on track to achieve our targets despite some difficult market conditions.

High level of operating profitability with €2.6 billion maintained.

94.1% combined ratio in Property-Casualty.

Double-digit operating profit growth in Life/Health and Asset Management.

Dresdner Bank operating profit despite financial markets turbulence.

Net income significantly increased by 20.7% to €1.9 billion.

Total revenues
in ∐bn
Net income
in ∏mn
Operating profit
in []mn
Shareholders equit <del>ŷ</del>
in

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<sup>1)</sup> Internal total revenue growth excludes the effects of foreign currency translation as well as acquisitions and disposals. Please see page 36 for a reconciliation of nominal total revenue growth to internal total revenue growth for each of our segments and the Allianz Group as a whole.

<sup>&</sup>lt;sup>2)</sup> Does not include minority interests.

**Group Management Report** 

## Allianz Group s Consolidated Results of Operations

#### **Total revenues**

**Total revenues** Segments

in ∏mn

Our total revenues were up 1.8% to £23,004 million for the third quarter and 0.5% to £76,664 million for the first nine months. Total internal revenue growth amounted to 2.5% and 1.4% for the third quarter and the first nine months respectively. The main driver in 3Q was the development in the insurance segments delivering 4.1% internal revenue growth. Asset Management revenues grew on an internal basis by 15.7%, whereas in the Banking segment, effects from the current market situation led to a significant shortfall in net trading income, reflected in negative internal growth of 23.0%.

Property-Casualty Gross premiums written increased by 2.5% to €10,674 million, reflecting our diligent risk selection and focus on profitability. Through this policy we were able to selectively grow premiums. Internal revenue growth amounted to 1.8% (9M 2007: 1.2%).

Life/Health At €10,268 million in the third quarter, statutory premiums were up 4.3% (9M 2007: €34,352 million). We achieved strong double-digit growth in many markets around the world, with substantial contributions from Asia-Pacific, Italy and France. The situation in the United States is still challenging, however good progress is being made, notwithstanding the current revenue shortfall. On an internal basis, premiums grew by 6.2% (9M 2007: 1.1%). At the same time our operating asset base increased from €341.9 billion as of September 30, 2006 to €354.4 billion as of September 30, 2007.

Banking The third quarter was challenging for the Banking business due to the effects of the financial markets turbulence. Revenues showed a decline of 23.9% to epsilon1,269 million, entirely attributable to a significant drop in net trading income, whereas the other revenue components developed positively. The development of the first nine months was also affected by the current market situation which led to a decrease of 1.9% to epsilon5,220 million compared to the same period a year ago. Internal growth was (23.0)% and (1.2)% for the third quarter and the first nine months respectively.

Asset Management The strong performance track record of our asset management business continued. The third quarter was characterized by a challenging market environment which led to a negative market sentiment. Our own net outflows in the third quarter were &8 billion, leaving net inflows for the nine months at &12 billion. In line with the higher asset base operating revenues were up 10.6% in 3Q 2007.

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

#### **Operating profit**

#### Operating profit Segments

in ∏mn

Operating profit increased by €631 million for the first nine months.

Property-Casualty We saw another quarter of strong operating profitability. At  $\le$ 1,487 million, operating profit was only  $\le$ 240 million below the comparison period which benefited from exceptionally low claims from natural catastrophes. On a nine months basis, the decline in operating profit amounted to 6.3% or  $\le$ 310 million. Higher current investment income partially compensated the  $\le$ 480 million increase in claims due to natural catastrophes in the first nine months of 2007.

Life/Health Operating profit of €873 million was up 41.5%, growing for the fifth quarter in a row. This was mainly driven by a one-time benefit and margin improvements with most operating entities contributing to this development. For the first nine months, operating profit grew by 27.5% to €2.381 million.

Banking As a result of the financial markets turbulence, we recorded an operating profit in the third quarter of only €78 million (3Q 2006: €406 million) mainly stemming from a negative trading income, which was affected by the financial markets turbulence.

Asset Management Our Asset Management's operating profit was up 12.2% and 8.0% in the third quarter and the first nine months of 2007, respectively. At 58.9% for the third quarter, our cost-income ratio remained at a very competitive level.

#### Non-operating items

Non-operating items resulted in an aggregate gain of  $\in$ 90 million,  $\in$ 77 million higher than a year ago. Although not material in total, there were some line-item movements worth mentioning. While equity harvesting remained at last year s level, realized losses and impairments on debt securities increased by  $\in$ 94 million leaving net realized gains and impairments of investments down  $\in$ 98 million to  $\in$ 367 million. At the same time, interest expense from external debt increased by  $\in$ 80 million to  $\in$ 271 million, mainly in connection with the bridge financing transaction for the acquisition of the outstanding shares in AGF. These negative effects were more than compensated by a positive trading result, lower acquisition-related expenses and movements in restructuring charges due to lower provisions and a partial release of restructuring provisions at Allianz Sach in Germany.

Non-operating items, on a nine months basis resulted in an aggregate gain of €1,686 million, 198.4% above prior year s level. The locking-in of unrealized gains on investments in the first quarter and significantly reduced restructuring charges were the main reasons behind this development.

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**Group Management Report** 

## **Net income**

Net income, at epsilon1,921 million, increased by 20.7% on the prior year level, primarily as a result of lower income tax expenses and lower minority interests in earnings. Our effective tax rate declined to 24.3%. Mainly due to the minority buy-out at AGF, minority interests in earnings declined by epsilon167 million.

On a nine months basis, net income grew by 29.2% to €7,301 million. In aggregate, this resulted from our strong operating income and a significantly higher non-operating result as well as lower minority interests in earnings.

## Earnings per share<sup>1)</sup>

in 🛛

1) See Note 37 to our condensed consolidated financial statements for further details.

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#### Allianz Group Interim Report Third Quarter and First Nine Months of 2007

The following table summarizes the total revenues, operating profit and net income for each of our segments for the three and nine months ended September 30, 2007 and 2006, as well as IFRS consolidated net income of the Allianz Group.

	Prop	erty-	Life/H	lealth	Ban	king	As	set	Corp	orate	Conso	lidation	Gr	oup
	Casi 2007	ualty 2006	2007	2006	2007	2006	Manag 2007	gement 2006	2007	2006	2007	2006	2007	2006
	∏mn	∏mn	∏mn	∏mn	□mn	∏mn	□mn	∏mn	∏mn	∏mn	∏mn	∏mn	□mn	∏mn
Three months ended September 30, Total														
revenues1)	10,674	10,412	10,268	9,847	1,269	1,668	803	726			(10)	(54)	23,004	22,599
Operating	4 40=	4 707	070	04=		400	222	20.4	(4.55)	(004)	(0)	(50)	0.004	0.000
profit (loss) Non-operating	1,487	1,727	873	617	78	406	330	294	(155)	(331)	(9)	(53)	2,604	2,660
items	252	139	9	(8)	61	(8)	(97)	(133)	(166)	27	31	(4)	90	13
Income (loss)				,		, ,	,	,	,			( )		
before income														
taxes and minority														
interests in														
earnings	1,739	1,866	882	609	139	398	233	161	(321)	(304)	22	(57)	2,694	2,673
Income taxes Minority interests in	34	(600)	(293)	(240)	(177)	(96)	(87)	(67)	(126)	180	(6)	26	(655)	(797)
earnings	(65)	(177)	(26)	(81)	(16)	(19)	(4)	(10)	(8)		1	2	(118)	(285)
Net income														
(loss) Nine months ended September 30,	1,708	1,089	563	288	(54)	283	142	84	(455)	(124)	17	(29)	1,921	1,591
Total														
revenues <sup>1)</sup> Operating	34,767	34,243	34,352	34,600	5,220	5,322	2,380	2,203			(55)	(60)	76,664	76,308
profit (loss) Non-operating	4,648	4,958	2,381	1,867	1,226	1,219	967	895	(266)	(585)	(194)	(223)	8,762	8,131
items Income (loss) before income taxes and minority	1,096	1,007	127	133	217	396	(301)	(403)	271		276	(568)	1,686	565
interests in														
earnings	5,744	5,965	2,508	2,000	1,443	1,615	666	492	5	(585)	82	(791)	10,448	8,696
Income taxes Minority interests in	(1,081)	(1,590)	(728)	(549)	(401)	(430)	(268)	(194)	(71)	414	69	296	(2,480)	(2,053)
earnings	(395)	(604)	(185)	(301)	(60)	(74)	(23)	(34)	(16)	(9)	12	28	(667)	(994)
Net income	, ,	, ,	, ,		, ,	, ,	, ,	, ,					, ,	, ,
(loss)	4,268	3,771	1,595	1,150	982	1,111	375	264	(82)	(180)	163	(467)	7,301	5,649

<sup>1)</sup> Total revenues comprise Property-Casualty segment s gross premiums written, Life/Health segment s statutory premiums, Banking segment s operating revenues and Asset Management segment s operating revenues.

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Group Management Report

## Risk Management

Risk management is an integral part of our business processes and supports our value-based management. As our internal risk capital model provides management with information which allows for active asset-liability management and monitoring, risk is well controlled and there are no identified risks which could in the future pose a threat to the existence of the Allianz Group.

The financial markets turbulence driven by the sub-prime issue in the US led to abnormal conditions with regard to short-term refinancing, as well as declining market prices in the structural finance business. The negative effects from this development for the banking segment are covered in the 3Q interim financial statements.

If the market disturbances continue, then we cannot rule out further write-downs or the necessity to draw on liquidity facilities. Furthermore, strategic changes in the business area of structured finance could be considered in the long run.

The information contained in the risk report in our 2006 Annual Report is still valid.

### Events After the Balance Sheet Date

See Note 41 to the condensed consolidated financial statements.

## **Opportunities**

As presented in our 2006 Annual Report, we remain confident that the business prospects for financial service providers remain positive against the background of continuous dynamic global economic development.

### Outlook

Our outlook remains unchanged; we are on track to achieve our targets.

In the years 2007 to 2009, we expect average annual consolidated operating profit growth of 10% from the 2006 level, adjusted for the particularly favorable natural catastrophe trend in 2006. Within the same time period, we are striving to maintain a strong combined ratio of less than 94% on average in our Property-Casualty segment. In Life/Health we aim to achieve an average new business margin<sup>1)</sup> greater than 3%. We also target an average return on risk-adjusted capital in our Banking segment of above 15%. For our Asset Management segment, we are targeting average annual growth of third-party assets under management of 10%, excluding foreign currency conversion effects. We expect net income of around \$8 billion for the full year 2007.

As always, natural catastrophes and adverse developments in the capital markets, as well as the factors stated below in our cautionary note regarding forward-looking statements, may severely impact our results of operations.

Cautionary Note Regarding Forward-Looking Statements

The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management is current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words may , will , should , expects , plans , intends , anticipates , believes , estimates , predicts , potential , or continue a expressions identify forward-looking statements.

Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group s core business and core markets, (ii) performance of financial markets, including emerging markets, (iii) the frequency and severity of insured loss events, (iv) mortality

and morbidity levels and trends, (v) persistency levels, (vi) the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the Euro/U.S. Dollar exchange rate, (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences.

The matters discussed herein may also be affected by risks and uncertainties described from time to time in Allianz SE s filings with the U.S. Securities and Exchange Commission. The company assumes no obligation to update any forward-looking statement.

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<sup>1)</sup> New business margin according to the definition of European Embedded Value.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# **Property-Casualty Insurance Operations**

Operating profit at the target level.

Disciplined underwriting continued.

Steady growth in gross premiums.

# **Earnings Summary**

**Gross premiums written** 

Gross premiums written by region1)

in %

1) After elimination of transactions between Allianz Group companies in different geographic regions and different segments. Gross premiums written from our specialty lines have been allocated to the respective geographic regions.

Gross premiums written Growth rates

in %

R

<sup>1)</sup> Before elimination of transactions between Allianz Group companies in different geographic regions and different segments.

<sup>&</sup>lt;sup>2)</sup> Together with our property-casualty assumed reinsurance business, primarily attributable to Allianz SE, the decline within Germany was (7.5)% for 3Q 2007 over 3Q 2006 and (6.0)% for 9M 2007 over 9M 2006.

Group Management Report

#### 2007 to 2006 third quarter comparison

Compared to previous year, gross premiums written increased by 2.5% to €10,674 million. Internal growth amounted to 1.8%, which excludes €208 million of premiums written by the acquired Russian insurance companies ROSNO and Progress Garant, and large foreign currency translation effects of €(114) million.

The revenue environment remained mixed across our different regions, with ongoing downward pressure on prices in mature markets. Nonetheless, through our policy of selective underwriting we maintained a profit-first approach.

At Allianz Sach within Germany, gross premiums declined by 1.5 % mainly due to price pressures in the motor market. Internal reinsurance business at Allianz SE was also reduced. Taken together, this led to a premium reduction in Germany of €183 million.

The decline in Italy of €30 million stemmed from stagnation in motor markets and the impact from a new regulation, the so-called Bersani law, which will result in an overall price reduction.

Premiums in the United Kingdom decreased primarily due to the internal transfer of business to Allianz Global Corporate & Specialty (or AGCS). Without this effect, the business in the UK grew internally by 11.2%.

The main contributors to growth were our markets in New Europe, the United States and Spain as well as our global travel and assistance business at Mondial.

In New Europe, premiums increased by €251 million. Revenue volume benefited mainly from the first time consolidation of ROSNO and Progress Garant in Russia as already mentioned. Additionally, motor insurance business in Romania and Poland contributed to the rise in premiums.

In our travel insurance business we saw growth across all regions. Gross premiums increased by €60 million.

At Fireman's Fund Insurance Company (or Fireman's Fund ) in the United States, revenues increased by 2.7% to €1,644 million, mainly driven by crop insurance business and personal lines. Revenues were up 10.7% on a U.S. Dollar basis.

Our Spanish operations recorded higher revenues from all lines of business. The good ongoing performance of our direct sales channel Fénix Directo also contributed to the development. Total revenues were up by €33 million.

#### 2007 to 2006 nine months comparison

For the first nine months of 2007, gross premiums written increased by 1.5% to  $\le 34,767$  million. While the developments in most of our markets were consistent with the third quarter comparison, we recorded lower premiums at Fireman's Fund due to the unfavorable development of the U.S. Dollar against the Euro. On an internal basis, segment growth amounted to 1.2%.

#### **Operating profit**

#### Operating profit

in ∏mn

#### 2007 to 2006 third quarter comparison

At €1,487 million operating profit met our expectation. Compared to a prior year period that was characterized by a high profit level due to unusually low claims from natural catastrophes, the operating profit declined. Except for the specialty lines and Allianz Sach, operating profit development was flat or negative in most of our markets.

Our combined ratio went up by 3.9 percentage points to 94.1%. The accident year loss ratio went up 3.6 percentage points to 69.0%. Thereof, 2.3 percentage points are attributable to claims from natural catastrophes in the third quarter (3Q 2006: 0.6%), following the floods in the United Kingdom and severe storms in several parts of the world. Additionally, the first time consolidation of our Russian entities contributed to the rise in the loss ratio. Adding the positive net development in prior years loss reserves, our calendar year loss ratio increased by 2.3 percentage points to 66.5%.

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#### Allianz Group Interim Report Third Quarter and First Nine Months of 2007

The expense ratio increased by 1.6 percentage points to 27.6%.

#### 2007 to 2006 nine months comparison

On a nine months basis, operating profit amounted to  $\[mathcal{\epsilon}4,648\]$  million,  $\[mathcal{\epsilon}310\]$  million less than in the prior year period. Both higher net losses from natural catastrophes as well as higher acquisition and administrative expenses are responsible for this change. An increase in profitable, higher-commission business resulted in both an absolute and relative increase in acquisition costs. The increase in administrative expenses resulted from acquisitions ( $\[mathcal{\epsilon}49\]$  million), higher Group investments ( $\[mathcal{\epsilon}79\]$  million), and changes in the business mix ( $\[mathcal{\epsilon}95\]$  million). These increases were partially offset by lower expense run rates of  $\[mathcal{\epsilon}99\]$  million. Our combined ratio rose by 2.4 percentage points to 94.6%.

#### Non-operating items

#### 2007 to 2006 third quarter comparison

In aggregate, non-operating items nearly doubled to  $\ensuremath{\mathfrak{C}}252$  million. Higher realized gains on investments contributed  $\ensuremath{\mathfrak{C}}79$  million to the increase. Additionally, the movements in provisions for restructuring charges added  $\ensuremath{\mathfrak{C}}48$  million.

#### 2007 to 2006 nine months comparison

In contrast to the third quarter comparison, non-operating items increased to a lesser extent, namely by 8.8% to €1,096 million, as lower realized gains were more than offset by negative restructuring charges.

#### **Net income**

#### 2007 to 2006 third quarter comparison

Net income was up 56.8% to €1,708 million, driven predominantly by a high tax benefit and, to a lesser extent, by lower minorities in earnings.

Income taxes changed by €634 million from an income tax expense of €600 million to an income tax benefit of €34 million in the third quarter. This predominantly reflects the effect of the favorable change in the German tax rate driving our effective tax rate significantly down from 32.2% to (1.9)%.

Minority interests in earnings decreased by €112 million to €65 million mainly due to the minority buy-out at AGF.

#### 2007 to 2006 nine months comparison

Net income for the first nine months increased by 13.2% to €4,268 million. Consistent with the third quarter comparison, income tax benefits due to the tax rate change in Germany and decreased minority interests in earnings contributed to this development. The income tax charge decreased by €509 million to €1,081 million driving the effective tax rate down from 26.7% to 18.8%.

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#### **Group Management Report**

The following table sets forth our Property-Casualty insurance segment s income statement, loss ratio, expense ratio and combined ratio for the three and nine months ended September 30, 2007 and 2006.

	Septer	nths ended mber 30,	Septer	onths ended ember 30,	
	2007	2006	2007	2006	
	□mn	□mn	mn	□mn	
Gross premiums written <sup>1)</sup>	10,674	10,412	34,767	34,243	
Ceded premiums written	(1,460)	(1,486)	(4,291)	(4,428)	
Change in unearned premiums	737	750	(1,511)	(1,440)	
Premiums earned (net) Interest and similar income	<b>9,951</b> 1,007	<b>9,676</b> 928	28,965	<b>28,375</b> 3,107	
Income from financial assets and liabilities designated at fair value through	1,007	920	3,393	3,107	
income (net) <sup>2)</sup>	32	39	103	81	
Income from financial assets and liabilities held for trading (net), shared	02	00	100	01	
with policyholder <sup>2)</sup>	45		(10)		
Realized gains/losses (net) from investments, shared with policyholders <sup>3)</sup>	13	8	48	44	
Fee and commission income	290	253	842	770	
Other income	14	13	109	51	
Operating revenues	11,352	10,917	33,450	32,428	
Claims and insurance benefits incurred (net)	(6,615)	(6,208)	(19,264)	(18,480)	
Changes in reserves for insurance and investment contracts (net)	(114)	(151)	(292)	(344)	
Interest expense	(108)	(67)	(292)	(196)	
Loan loss provisions	5	(0.)	(4)	(3)	
Impairments of investments (net), shared with policyholders <sup>4)</sup>	(17)	(5)	(24)	(22)	
Investment expenses	(74)	(63)	(217)	(178)	
Acquisition and administrative expenses (net)	(2,745)	(2,512)	(8,125)	(7,686)	
Fee and commission expenses	(193)	(184)	(580)	(559)	
Other expenses	(4)		(4)	(2)	
Operating expenses	(9,865)	(9,190)	(28,802)	(27,470)	
Operating profit	1,487	1,727	4,648	4,958	
Income from financial assets and liabilities held for trading (net), not shared					
with policyholders <sup>2)</sup>	(26)	(7)	(56)	(4)	
Realized gains/losses (net) from investments, not shared with policyholders <sup>3)</sup>	302	223	1,251	1,540	
Impairments of investments (net), not shared with policyholders <sup>4)</sup>	(59)	(64)	(106)	(153)	
Amortization of intangible assets	`(3)	`(3)	` (9)	`(10)	
Restructuring charges	38	(10)	16	(366)	
Non-operating items	252	139	1,096	1,007	
Income before income taxes and minority interests in earnings	1,739	1,866	5,744	5,965	
Income taxes	34	(600)	(1,081)	(1,590)	
Minority interests in earnings	(65)	(177)	(395)	(604)	
Net income	1,708	1,089	4,268	3,771	
Loss ratio <sup>5)</sup> in %	66.5	64.2	66.5	65.1	
Expense ratio <sup>6)</sup> in %	27.6	26.0	28.1	27.1	
Combined ratio <sup>7)</sup> in %	94.1	90.2	94.6	92.2	

- 1) For the Property-Casualty segment, total revenues are measured based upon gross premiums written.
- 2) The total of these items equals income from financial assets and liabilities carried at fair value through income (net) in the segment income statement included in Note 3 to the condensed consolidated financial statements.
- 3) The total of these items equals realized gains/losses (net) in the segment income statement included in Note 3 to the condensed consolidated financial statements.
- <sup>4)</sup> The total of these items equals impairments of investments (net) in the segment income statement included in Note 3 to the condensed consolidated financial statements.
- 5) Represents claims and insurance benefits incurred (net) divided by premiums earned (net).
- 6) Represents acquisition and administrative expenses (net) divided by premiums earned (net).
- 7) Represents the total of acquisition and administrative expenses (net) and claims and insurance benefits incurred (net) divided by premiums earned (net).

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Gross premiums

lines

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Property-Casualty Operations by Geographic Region

Premiums earned

The following table sets forth our Property-Casualty gross premiums written, premiums earned (net), combined ratio, loss ratio, expense ratio and operating profit by geographic region for the three and nine months ended September 30, 2007 and 2006. Consistent with our general practice, these figures are presented before consolidation adjustments, representing the elimination of transactions between Allianz Group companies in different geographic regions and different segments.

		tten	(ne	∍t)	Combin	ed ratio		s ratio	Expens	e ratio		ng profit
Three months	2007		2007		2007	2006	2007	2006	2007	2006	2007	2006
ended		2006		2006								
September 30,	∏mn	∏mn	∏mn	∏mn	%	%	%	%	%	%	∏mn	□mn
Germany	2,256	2,439	2,335	2,475	88.5	87.0	60.7	62.2	27.8	24.8	446	454
France	1,204	1,208	1,125	1,121	98.5	99.6	71.9	72.2	26.6	27.4	78	99
Italy	1,048	1,078	1,192	1,214	91.9	89.9	68.8	68.0	23.1	21.9	195	209
United	,	,	, -	,								
Kingdom	536	585	499	473	106.9	90.7	75.3	60.7	31.6	30.0	18	98
Switzerland	339	369	393	401	102.1	90.7	77.9	67.5	24.2	23.2	13	52
Spain	479	446	460	428	91.3	91.1	70.8	71.1	20.5	20.0	63	62
Netherlands	207	207	205	206	91.9	87.3	58.8	53.1	33.1	34.2	36	43
Austria	195	195	196	198	95.5	91.1	75.7	65.2	19.8	25.9	16	35
Ireland	181	182	155	157	99.9	56.8	74.3	34.9	25.6	21.9	23	85
Belgium	89	80	75	74	85.2	100.5	50.5	61.5	34.7	39.0	18	10
Portugal	66	68	61	64	91.4	88.1	64.3	63.3	27.1	24.8	9	10
Greece	18	17	13	11	91.0	82.1	60.0	51.2	31.0	30.9	2	3
Western and												
Southern												
Europe	756	749	705	710	93.8	83.0	66.5	54.2	27.3	28.8	109 <sup>1)</sup>	191 <sup>1)</sup>
Hungary	141	135	127	123	87.4	89.8	57.5	65.4	29.9	24.4	31	22
Slovakia	76	72	71	65	63.7	65.2	37.6	35.7	26.1	29.5	32	27
Czech												
Republic	58	56	45	45	73.2	76.5	51.5	60.1	21.7	16.4	12	12
Poland	85	71	62	50	103.0	88.6	64.8	54.7	38.2	33.9		7
Romania	84	79	42	37	106.4	85.9	92.3	68.1	14.1	17.8	3	6
Bulgaria	22	24	16	15	98.5	88.7	57.2	56.0	41.3	32.7	2	2
Croatia	18	15	15	12	102.5	101.8	67.5	66.1	35.0	35.7		
Russia <sup>2)</sup>	223	8	186	1	101.2	127.0	65.3	68.8	35.9	58.2	5	
New Europe <sup>3)</sup>	707	456	565	349	93.1	84.6	60.7	57.6	32.4	27.0	75	71
Other Europe	1,463	1,205	1,270	1,059	93.5	83.6	63.9	55.4	29.6	28.2	184	262
United States	1,644	1,601	1,052	1,049	94.0	89.4	68.8	64.8	25.2	24.6	147	201
Mexico <sup>4)</sup>	51	40	23	24	106.3	114.2	84.5	89.3	21.8	24.9	1	1
NAFTA	1,695	1,641	1,075	1,073	94.3	90.0	69.1	65.4	25.2	24.6	148	202
Australia	432	413	321	289	103.9	93.7	79.4	68.6	24.5	25.1	63	60
Other	88	75	45	35	93.6	94.7	57.1	58.8	36.5	35.9	6	5
Asia-Pacific	520	488	366	324	102.7	93.9	76.7	67.6	26.0	26.3	69	65
South								3113				
America	204	207	168	157	98.8	99.9	62.3	66.4	36.5	33.5	14	12
Other	19	12	14	9	5)	5)	5)	5)	5)	5)	2	1
Specialty												

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Credit												
Insurance	403	404	309	285	72.8	74.9	40.7	48.8	32.1	26.1	131	111
Allianz Global												
Corporate &												
Specialty	687	649	432	390	101.9	95.3	70.5	64.4	31.4	30.9	86	75
Travel												
Insurance												
and												
Assistance												
Services	312	252	312	267	101.8	102.3	58.3	62.3	43.5	40.0	37	26
Subtotal	11,165	10,983	9,950	9,676							1,484	1,728
Consolidation												
adjustments6)	(491)	(571)									3	(1)
Total	10,674	10,412	9,950	9,676	94.1	90.2	66.5	64.2	27.6	26.0	1,487	1,727

<sup>1)</sup> Contains run-off of []5 mn in both 2007 and 2006 from a former operating entity located in Luxembourg.

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<sup>2)</sup> Effective February 21, 2007, Russian People s Insurance Society ROSNO was consolidated following the acquisition of approximately 49.2% of the shares in ROSNO by the Allianz Group, increasing our holding to approximately 97%. Effective May 21, 2007 we consolidated Progress Garant for the first time.

<sup>&</sup>lt;sup>3)</sup> Contains income and expense items from a management holding in both 2007 and 2006.

<sup>&</sup>lt;sup>4)</sup> Effective 1Q 2007, life business in Mexico is shown within the Life/Health segment.

<sup>5)</sup> Presentation not meaningful.

<sup>6)</sup> Represents elimination of transactions between Allianz Group companies in different geographic regions.

**Group Management Report** 

	Gross premiums		Premiums	s earned			_						
	writ	ten	(ne	et)		ned ratio	Loss		Expens		Operatin		
Nine months	2007		2007		2007	2006	2007	2006	2007	2006	2007	2006	
ended		2006		2006									
September 30,	∏mn	∏mn	∏mn	∏mn	%	%	%	%	%	%	∏mn	∏mn	
Germany	8,831	9,390	6,928	7,328	94.6	90.8	66.3	63.3	28.3	27.5	1,028	1,272	
France	4,042	4,053	3,343	3,327	98.8	99.7	71.6	72.5	27.2	27.2	315	315	
Italy	3,634	3,698	3,623	3,661	93.1	93.4	69.6	70.4	23.5	23.0	634	567	
United	,	,		,									
Kingdom	1,688	1,812	1,488	1,392	100.6	94.7	67.8	64.7	32.8	30.0	145	225	
Switzerland	1,611	1,610	1,199	1,269	97.3	94.0	71.5	70.2	25.8	23.8	135	170	
Spain	1,672	1,567	1,345	1,240	90.8	90.9	71.7	71.5	19.7	19.4	198	185	
Netherlands	741	752	606	609	91.7	89.3	60.0	55.9	31.7	33.4	93	117	
Austria	746	752	562	578	95.2	99.1	74.0	73.8	21.2	25.3	67	64	
Ireland	550	556	461	463	95.9	71.4	71.0	48.3	24.9	23.1	151	180	
Belgium	297	286	225	223	97.5	100.3	63.0	63.4	34.5	36.9	39	33	
Portugal	213	220	185	194	90.2	87.2	62.6	63.2	27.6	24.0	29	34	
Greece	58	55	37	34	91.3	84.9	60.7	55.2	30.6	29.7	6	7	
Western and Southern													
Europe	2,605	2,621	2,076	2,101	94.1	89.0	66.8	60.6	27.3	28.4	4011)	450 <sup>1)</sup>	
Hungary	463	451	379	373	91.7	88.3	63.5	62.0	28.2	26.3	72	85	
Slovakia Czech	252	224	206	187	63.9	69.9	37.7	39.8	26.2	30.1	91	71	
Republic	190	194	136	132	76.1	82.8	53.8	63.4	22.3	19.4	37	26	
Poland	265	213	179	147	97.5	89.5	62.0	56.5	35.5	33.0	12	19	
Romania	257	215	117	97	98.9	91.7	82.0	76.7	16.9	15.0	7	10	
Bulgaria	69	67	47	46	89.6	83.6	47.8	50.2	41.8	33.4	9	9	
Croatia	62	54	45	39	102.0	97.7	68.6	64.7	33.4	33.0	1	2	
Russia <sup>2)</sup>	490	19	386	3	102.5	91.1	65.3	45.4	37.2	45.7	9	1	
New Europe <sup>3)</sup>	2,048	1,437	1,493	1,024	92.0	85.4	60.5	58.3	31.5	27.1	218	215	
Other Europe	4,653	4,058	3,569	3,125	93.1	87.8	64.1	59.8	29.0	28.0	619	665	
United States	3,555	3,655	2,657	2,772	91.2	88.0	61.4	58.7	29.8	29.3	502	627	
Mexico <sup>4)</sup>	142	132	65	73	95.5	105.5	71.3	81.0	24.2	24.5	8	9	
NAFTA	3,697	3,787	2,722	2,845	91.3	88.5	61.6	59.3	29.7	29.2	510	636	
Australia	1,173	1,116	936	890	99.0	94.0	74.1	68.8	24.9	25.2	197	181	
Other	250	232	120	104	93.3	94.5	56.2	56.9	37.1	37.6	17	14	
Asia-Pacific South	1,423	1,348	1,056	994	98.4	94.0	72.1	67.5	26.3	26.5	214	195	
America Other Specialty	682 76	630 53	515 35	457 25	<b>99.2</b> 5)	<b>101.6</b> 5)	<b>63.7</b> 5)	<b>65.9</b> 5)	<b>35.5</b> 5)	<b>35.7</b> 5)	42 6	39 5	
lines Credit													
Insurance Allianz Global Corporate &	1,338 2,243	1,270 2,206	941 1,361	828 1,147	74.0 96.6	77.6 93.6	44.1 70.3	51.1 66.2	29.9 26.3	26.5 27.4	409 297	328 286	
•													

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Specialty Travel Insurance and Assistance												
Services	878	767	839	737	103.3	100.9	57.4	60.9	45.9	40.0	92	73
Subtotal	36,468	36,249	28,964	28,375							4,644	4,961
Consolidation												
adjustments6)	(1,701)	(2,006)									4	(3)
Total	34,767	34,243	28,964	28,375	94.6	92.2	66.5	65.1	28.1	27.1	4,648	4,958

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<sup>1)</sup> Contains run-off of []16 mn and []15 mn in 2007 and 2006 respectively from a former operating entity located in Luxembourg.
2) Effective February 21, 2007, Russian People s Insurance Society ROSNO was consolidated following the acquisition of approximately 49.2% of the shares in ROSNO by the Allianz Group, increasing our holding to approximately 97%. Effective May 21, 2007 we consolidated Progress Garant for the first time.

<sup>&</sup>lt;sup>3)</sup> Contains income and expense items from a management holding in both 2007 and 2006.

<sup>4)</sup> Effective 1Q 2007, life business in Mexico is shown within the Life/Health segment.

<sup>5)</sup> Presentation not meaningful.

<sup>6)</sup> Represents elimination of transactions between Allianz Group companies in different geographic regions.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Life/Health Insurance Operations

Operating profit growth driven by strong margin improvements.

Dynamic statutory premium development in Asia-Pacific.

Operating asset base increased by €12.5 billion.

# **Earnings Summary**

### Statutory premiums

Statutory premiums by region<sup>1)</sup>

in %

1) After elimination of transactions between Allianz Group companies in different geographic regions and different segments.

### Statutory premiums Growth rates

in %

1) Before elimination of transactions between Allianz Group companies in different geographic regions and different segments.

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**Group Management Report** 

#### 2007 to 2006 third quarter comparison

Statutory premiums increased by 4.3% to £10,268 million, and on an internal basis revenues grew by 6.2%. Many of our operating entities worldwide, especially our growth markets of Asia-Pacific and New Europe but also some more mature markets, showed double-digit growth rates. The total revenue volume from Asia-Pacific and New Europe accounted for 14.6% of our Life/Health segment statutory premiums in the third quarter 2007, compared to 10.6% in the same period last year.

Whereas most of our markets showed a solid performance, statutory premiums in the United States declined by €464 million. Here, the premium development is still challenged by the legal and regulatory environment relating to the sale of indexed-annuity products. However, during the past months we made progress in closing pending litigations. On a local currency basis the decline in statutory premiums amounted to USD 424 million or 15.5%.

The highest absolute growth was achieved in Asia-Pacific, where revenues increased by €435 million in aggregate. Taiwan, with €220 million delivered the biggest portion to the rise, recording increases in new business mainly due to the dynamic sales of unit-linked products and the ongoing good performance of the bancassurance channel. Within South Korea, we saw a further strong increase in single premium income, driving revenues up €107 million. Furthermore, we benefited from organic revenue growth of €78 million in China where we benefited from our strategic partnership with Industrial and Commercial Bank of China Limited (or ICBC).

In Italy, statutory premiums grew by €228 million. This was achieved despite an ongoing poor overall market performance, principally because sales through our bancassurance channel at RAS Group increased and we successfully launched new products.

Within France, we generated revenue growth of €94 million. This positive development was brought about by strong sales within the group life business, and sales of individual life insurance policies also picked up. Growth was achieved both through our tied agents network and the dynamically developing bancassurance channel.

In our German life insurance business, premiums grew by €45 million, mainly coming from growth in our single premium business.

#### 2007 to 2006 nine months comparison

Statutory premiums declined by 0.7% to €34,352 million. In most of our markets, revenue developments were consistent with those described for the third quarter. However, in Germany, premiums declined by €344 million due to an overall weak market environment and high interest rates which made some of our short-term savings products less attractive. Based on internal growth, our statutory premiums increased slightly by 1.1%.

#### **Operating profit**

#### Operating profit

in []mn

#### 2007 to 2006 third quarter comparison

Operating profit was up for the fifth consecutive quarter, growing by 41.5% or €256 million. Our technical margin benefited from an extraordinary reserve release. The higher asset base also increased our current investment income. Interest and similar income grew by €81 million as both payments on debt securities and dividends grew. In contrast net realized gains on investments declined as no major single transaction was executed in the third quarter. The high increase of €251 million in income from financial assets and liabilities carried at fair value through income stemmed predominantly from trading activities.

Our statutory expense ratio declined by 0.3 percentage points to 11.0%.

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#### Allianz Group Interim Report Third Quarter and First Nine Months of 2007

Most life insurance markets delivered operating profit growth. The highest contributions came from Asia-Pacific (+ €192 million including a one-off reserve release of €170 million), the United States (+ €72 million), France (+ €47 million) and Italy (+ €33 million).

#### 2007 to 2006 nine months comparison

Operating profit was up 27.5% to €2,381 million. Unlike in the third quarter comparison this was mostly impacted by an improved technical margin and an improved expense result.

#### Non-operating items

#### 2007 to 2006 third quarter comparison

Non-operating items improved to an aggregate gain of  $\mathfrak{S}$ 9 million coming from an aggregate loss in 2006 of almost the same amount, as we recorded higher net realized gains not to be shared with policyholders.

#### 2007 to 2006 nine months comparison

Significantly lower net realized gains not to be shared with policyholders in the United States led to a decrease in our non-operating result of €6 million.

#### **Net income**

#### 2007 to 2006 third quarter comparison

Driven by the higher operating profit, net income rose by 95.5% to €563 million. The aggregate of higher income tax expenses of €53 million and lower minority interests in earnings of €55 million contributed little to this development. Our effective tax rate went down from 39.4% to 33.2%.

#### 2007 to 2006 nine months comparison

Net income for the first nine months amounted to &1,595 million, up 38.7% from the prior year level. Consistent with the third quarter comparison, this development was predominantly attributable to the improved operating profit. Income tax expenses increased by &179 million, driving our effective tax rate up from 27.5% to 29.0%. Minority interests in earnings declined by &116 million.

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**Group Management Report** 

The following table sets forth our Life/Health insurance segment s income statement and statutory expense ratio for the three and nine months ended September 30, 2007 and 2006.

		onths ended mber 30,	Nine months ended September 30,		
	2007	2006	2007	2006	
Statutory premiums <sup>1)</sup>	∏mn <b>10.268</b>	□mn <b>9.847</b>	□mn <b>34.352</b>	□mn <b>34,600</b>	
Ceded premiums written	(108)	(163)	(487)	(572)	
Change in unearned premiums Statutory premiums (net)	(17) 10,143	(49) 9,635	(41) 33,824	(200) 33,828	
Deposits from SFAS 97 insurance and investment contracts	(5,662)	(5,169)	(19,475)	(19,515)	
Premiums earned (net)	4,481	4,466	14,349	14,313	
Interest and similar income Income from financial assets and liabilities carried at fair value through	3,174	3,093	10,112	9,838	
income (net), shared with policyholders <sup>2)</sup>	231	(20)	(748)	(205)	
Realized gains/losses (net) from investments, shared with policyholders <sup>3)</sup>	617	537	2,351	2,587	
Fee and commission income	171	144	506	435	
Other income Operating revenues	10 <b>8,684</b>	7 <b>8,227</b>	73 <b>26,643</b>	20 <b>26,988</b>	
oporating to to the control of the c	5,55	-,	_5,5 16	_0,000	
Claims and insurance benefits incurred (net)	(3,901)	(3,942)	(12,761)	(12,738)	
Changes in reserves for insurance and investment contracts (net)	(2,140)	(2,262)	(6,975)	(7,860)	
Interest expense Loan loss provisions	(85)	(70)	(287) (2)	(207)	
Impairments of investments (net), shared with policyholders <sup>4)</sup>	(288)	(63)	(381)	(308)	
Investment expenses	(235)	(129)	(594)	(497)	
Acquisition and administrative expenses (net) Fee and commission expenses	(1,113)	(1,087)	(3,102) (154)	(3,217) (177)	
Operating restructuring charges <sup>4)</sup>	(49) (1)	(57)	(6)	(177)	
Operating expenses	(7,811)	(7,610)	(24,262)	(25,121)	
Operating profit	873	617	2,381	1,867	
Income from financial assets and liabilities carried at fair value through					
income (net), not shared with policyholders <sup>2)</sup> Realized gains/losses (net) from investments, not shared with policyholders <sup>3)</sup>	3 11		3 133	186	
Impairments of investments (net), not shared with policyholders <sup>4)</sup>	(1)		(1)	100	
Amortization of intangible assets	(1)		(2)	(2)	
Non-operating restructuring charges <sup>5)</sup> <b>Non-operating items</b>	(3) <b>9</b>	(8) <b>(8)</b>	(6) <b>127</b>	(51) <b>133</b>	
Non-operating items	9	(8)	121	133	
Income before income taxes and minority interests in earnings	882	609	2,508	2,000	
Income taxes	(293)	(240)	(728)	(549)	
Minority interests in earnings	(26)	(81)	(185)	(301)	
Net income	563	288	1,595	1,150	
Statutory expense ratio <sup>6)</sup> in %	11.0	11.3	9.2	9.5	

<sup>1)</sup> For the Life/Health segment, total revenues are measured based upon statutory premiums. Statutory premiums are gross premiums written from sales of life insurance policies, as well as gross receipts from sales of unit-linked and other investment-oriented products, in accordance with the

- statutory accounting practices applicable in the insurer s home jurisdiction.
- 2) The total of these items equals income from financial assets and liabilities carried at fair value through income (net) in the segment income statement included in Note 3 to the condensed consolidated financial statements.
- 3) The total of these items equals realized gains/losses (net) in the segment income statement included in Note 3 to the condensed consolidated financial statements.
- <sup>4)</sup> The total of these items equals impairments of investments (net) in the segment income statement included in Note 3 to the condensed consolidated financial statements.
- 5) The total of these items equals restructuring charges in the segment income statement included in Note 3 to the condensed consolidated financial statements.
- 6) Represents acquisition and administrative expenses (net) divided by statutory premiums (net).

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Life/Health Operations by Geographic Region

The following table sets forth our Life/Health statutory premiums, premiums earned (net), statutory expense ratio and operating profit by geographic region for the three and nine months ended September 30, 2007 and 2006. Consistent with our general practice, these figures are presented before consolidation adjustments, representing the elimination of transactions between Allianz Group companies in different geographic regions and different segments.

	Statutory premiums1)		Premiums earned (net)		Statutory expense ratio		Operating profit (loss)	
Three months ended September 30,	2007	2006	2007	2006	2007	2006	2007	2006
	□mn	□mn	□mn	□mn	%	%	□mn	□mn
Germany Life	2,685	2,640	2,099	2,205	8.0	9.9	139	208
Germany Health <sup>2)</sup>	783	776	781	773	9.2	10.5	25	33
<u>Italy</u>	1,495	1,267	186	198	8.0	10.2	99	66
France	1,407	1,313	458	332	15.0	12.3	142	95
Switzerland	142	143	66	76	20.4	16.9	17	14
Spain	120	111	80	72	12.3	15.6	26	24
Netherlands	89	96	32	38	3.4	36.8	8	11
Austria	84	86	67	69	15.3	14.8	8	6
Belgium	154	120	73	64	9.4	13.4	1	35
Portugal	26	19	18	16	29.3	13.2	5	5
Luxembourg	10	14	6	7	20.0	12.3	1	
Greece	23	21	15	14	24.1	25.6	2	1
Western and Southern Europe	386	356	211	208	11.7	20.7	<b>24</b> <sup>3)</sup>	56 <sup>3)</sup>
Hungary	51	24	20	18	15.5	23.9	2	3
Slovakia	65	43	39	33	8.3	11.6	5	1
Czech Republic	19	17	13	13	20.1	8.6	(1)	3
Poland	53	76	32	29	41.3	26.8	5	2
Romania	6	5	3	3	37.6	38.6	1	_
Bulgaria	7	6	6	5	18.9	15.4	1	1
Croatia	11	11	9	9	23.9	16.8	1	•
Russia	4	2	3	2	134.0	14.1	(3)	
New Europe	216	184	125	112	23.0	20.6	11	10
Other Europe	602	540	336	320	15.8	20.8	35	66
United States	1,680	2,144	60	95	14.3	7.6	163	91
Mexico <sup>4)</sup>	7	_,	8		18.4	7.10	1	0.
NAFTA	1,687	2,144	68	95	14.3	7.6	164	91
	1,001	_,						
South Korea	574	467	243	243	13.7	13.1	195	17
Taiwan	516	296	12	24	1.9	6.2	19	3
Malaysia	30	26	25	21	19.2	12.8	3	2
Indonesia	47	21	13	9	15.2	30.4	1	1
Other	103	25	4	4	11.6	19.4	(5)	(2)
Asia-Pacific	1,270	835	297	301	9.0	11.3	213	21
South America	19	28	15	8	38.1	21.3	1	(1)
Other <sup>5)</sup>	108	96	95	86	6)	6)	11	(1)
Subtotal	10,318	9,893	4,481	4,466	ĺ		872	617
Consolidation adjustments <sup>7)</sup>	(50)	(46)	7,701	4,430			1	017
Total	10,268	9,847	4,481	4,466	11.0	11.3	873	617
	. 0,203	٠,٠.٠	.,.•	.,				<b>-</b>

- 1) Statutory premiums are gross premiums written from sales of life insurance policies as well as gross receipts from sales of unit-linked and other investment-oriented products, in accordance with the statutory accounting practices applicable in the insurer s home jurisdiction.
- 2) Loss ratios were 71.8% and 67.4% for 2007 and 2006, respectively.
- 3) Contains run-off of □(1) mn and □(2) mn in 2007 and 2006 respectively from our former life insurance business in the United Kingdom which we sold in December 2004.
- <sup>4)</sup> Effective 1Q 2007, life business in Mexico is shown within the Life/Health segment.
- $^{5)}$  Contains, among others, the Life/Health business assumed by Allianz SE.
- 6) Presentation not meaningful.
- 7) Represents elimination of transactions between Allianz Group companies in different geographic regions.

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**Group Management Report** 

Nine months ended September 30.	Statutory premiums <sup>1)</sup> 2007 2006		Premiums earned (net) 2007 2006		Statutory expense ratio 2007 2006		Operating profit (loss) 2007 2006	
Germany Life	∏mn <b>8,500</b>	∏mn <b>8,844</b>	∏mn <b>6,887</b>	□mn <b>7,103</b>	% <b>5.7</b>	% <b>9.4</b>	□mn <b>471</b>	∏mn <b>454</b>
Germany Health <sup>2)</sup>	2,346	2,317	2,344	2,315	9.6	8.4	107	132
Italy	6,897	5,898	684	720	6.0	7.2	295	269
France	4,472	4,247	1,283	1,064	14.6	12.5	504	370
Switzerland	807	840	344	365	9.2	9.0	52	41
Spain	444	427	309	294	10.2	10.7	78	65
Netherlands	303	324	101	111	10.1	19.5	32	33
Austria	282	270	206	201	11.3	13.3	33	28
Belgium	503	415	220	209	9.0	11.3	72	67
Portugal	75	64	54	49	28.7	14.6	22	17
Luxembourg	57	35	20	22	12.7	14.1	6 4	3
Greece Western and Southern Europe	77 <b>1,297</b>	71 <b>1,179</b>	47 <b>648</b>	45 <b>637</b>	21.4 <b>11.7</b>	23.9 <b>14.9</b>	167 <sup>3)</sup>	148 <sup>3)</sup>
Western and Southern Europe	1,297	1,179	040	037	11.7	14.9	107%	140
Hungary	107	69	61	55	19.9	25.9	10	11
Slovakia	191	131	119	100	11.8	16.8	21	15
Czech Republic	64	55	39	40	18.4	17.0	5	7
Poland	368	307	76	69	14.9	14.7	11	5
Romania	22	20	9	9	35.2	39.0		
Bulgaria	21	17	18	15	16.5	15.7	3	2
Croatia	40	31	28	25	14.3	21.9	2	2
Russia	9	6	8	6	133.7	16.4	(7)	
New Europe	822	636	358	319	16.9	17.6	45	42
Other Europe	2,119	1,815	1,006	956	13.8	15.9	212	190
United States	5,145	7,120	266	263	11.0	6.9	323	244
Mexico <sup>4)</sup>	23	,	23		16.1		3	
NAFTA	5,168	7,120	289	263	11.1	6.9	326	244
South Korea	1,506	1,561	734	746	15.0	13.2	273	55
Taiwan	1,410	1,040	42	65	2.5	3.6	27	11
Malaysia	88	76	73	62	18.5	18.3	9	6
Indonesia	153	55	35	25	12.6	31.3	4	1
Other	233	75	12	12	11.5	18.6	(10)	(3)
Asia-Pacific	3,390	2,807	896	910	9.6	10.3	303	70
South America	66	116	32	33	30.5	16.0		(2)
Other <sup>5)</sup>	308	338	275	290	6)	6)	32	33
Subtotal	34,517	34,769	14,349	14,313			2,380	1,866
Consolidation adjustments <sup>7)</sup>	(165)	(169)	14 240	14 212	0.0	0.5	1	1 967
Total	34,352	34,600	14,349	14,313	9.2	9.5	2,381	1,867

<sup>1)</sup> Statutory premiums are gross premiums written from sales of life insurance policies as well as gross receipts from sales of unit-linked and other investment-oriented products, in accordance with the statutory accounting practices applicable in the insurer s home jurisdiction.

<sup>2)</sup> Loss ratios were 72.5% and 68.9% for 2007 and 2006, respectively.

<sup>3)</sup> Contains run-off of □(2) mn and □(3) mn in 2007 and 2006 respectively, from our former life insurance business in the United Kingdom which we sold in December 2004.

- <sup>4)</sup> Effective 1Q 2007, life business in Mexico is shown within the Life/Health segment.
- 5) Contains, among others, the Life/Health business assumed by Allianz SE.
- 6) Presentation not meaningful.
  7) Represents elimination of transactions between Allianz Group companies in different geographic regions.

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

## **Banking Operations**

Operating profit of €87 million in the third quarter.

€575 million charges related to the financial markets turbulence.

Net trading loss of €204 million.

All other businesses developed favorably.

# Earnings Summary<sup>1)</sup>

#### **Operating revenues**

#### 2007 to 2006 third quarter comparison

Operating revenues of  $\leq 1,217$  million were down by 24.0%, as the financial markets turbulence had a damaging effect on our trading income (net).

The net trading income declined from €269 million to a loss of €204 million. This decline stemmed predominantly from our investment banking activities.

Conversely, the other two revenue components showed good performance.

Net interest income of €724 million, was up 4.2%. This was driven mainly by strong growth at the Investment Bank and positive developments in the deposit business of the Private & Corporate Clients division. Conversely, loan business in this division is suffering from margin pressure.

Net fee and commission income increased by 9.2% to €689 million. Higher advisory fees of the Investment Bank, principally from mergers & acquisitions and loan advisory activities contributed most to the improvement.

### 2007 to 2006 nine months comparison

Operating revenues for the first nine months were also affected by the current market situation. Revenues decreased by  $\epsilon$ 103 million to  $\epsilon$ 5,010 million, including a decline of 54.8% in our trading income (net) of  $\epsilon$ 476 million, for the reasons already mentioned.

### Impacts from the financial markets turbulence

Dresdner Bank carries asset backed securities (or ABS ) within trading assets of  $\in$ 18 billion on its balance sheet, but due to hedging strategies is economically only exposed by  $\in$ 7.9 billion, comprising CDØ/CLO³) warehouses of  $\in$ 3.0 billion, other CDO/CLO positions of  $\in$ 1.3 billion and other RMBS⁴/ABS of  $\in$ 3.6 billion.

#### **Exposure by rating**

Our ABS assets are of high quality but CDO/CLO positions were significantly impacted by discounts due to current market conditions.

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<sup>1)</sup> The results of operations of our Banking segment are almost exclusively represented by Dresdner Bank, accounting for 96.0% of our total Banking segment is operating revenues for the first nine months of 2007 (9M 2006: 96.1%). Accordingly, the discussion of our Banking segment is results of operations relates solely to the operations of Dresdner Bank.

<sup>2)</sup> Collateralized debt obligations

<sup>3)</sup> Collateralized loan obligations

<sup>4)</sup> Residential mortgage backed securities

**Group Management Report** 

	Three months ended September 30, 2007	Nine months ended September 30, 2007
	mn	mn
Write-downs on CDO/CLO warehouses	246	282
Write-downs on other ABS	52	52
Write-downs on other CDO/CLO	52	82
Total	350	416

In addition, spill-over effects on other credit products negatively impacted the net trading income by  $\in$ 195 million in the third quarter and the first nine months of 2007. We had also entered into leveraged buy-out (or LBO) commitments of  $\in$ 5.0 billion which resulted in write-downs of  $\in$ 30 million in the third quarter.

In summary, the negative profit & loss impact from the financial markets turbulence was €575 million in the third quarter.

### **Operating profit**

### Operating profit (loss)

in ∏mn

### 2007 to 2006 third quarter comparison

At  $\in$ 87 million, operating profit was down 77.7%. The  $\in$ 384 million drop in operating revenues, triggered by current market conditions outweighed a  $\in$ 150 million reduction in operating expenses. Net additional loan loss provisions of  $\in$ 70 million make up the balance of the movement.

Operating expenses were down 11.9% to €1,109 million. Personnel expenses decreased by 22.3% to €595 million, driven by reduced performance-related compensation in

Investment Banking and lower personnel costs due to outsourcing. Non-personnel expenses were 8.3% higher at €510 million, due to extended marketing activities and external costs from outsourcing.

Despite the positive effect of lower expenses, the cost-income ratio was driven up by the scale of the revenue shortfall, coming in 12.5 percentage points higher, at 91.1%.

Gross additions to loan loss provisions were  $\in$ 161 million. Gross releases and recoveries amounted to  $\in$ 140 million. Combined, this led to a net charge in the quarter of  $\in$ 21 million, compared to a release of  $\in$ 49 million in the prior period.

### 2007 to 2006 nine months comparison

Despite the difficult market conditions in the third quarter, our operating profit grew by 2.8% to 1.191 million. We achieved significantly lower operating expenses by 7.2% to 3.743 million, due to further efficiency gains, continuous adherence to cost discipline and lower performance-related expenses, which partially offset the revenue decrease. At 1.7%, the cost-income-ratio was 1.2% percentage points lower than last year.

Net additions to loan loss provisions in the first nine months of 2007 were €76 million, further demonstrating adherence to our cautious risk approach and the high quality of the loan portfolio. As of September 30, 2007, our coverage ratio was 66.3% (September 30, 2006: 59.8%).

### Non-operating items

### 2007 to 2006 third quarter comparison

Non-operating items amounted to an aggregate gain of  $\in$ 48 million, compared to a loss of  $\in$ 8 million a year ago. This is mainly attributable to lower restructuring charges and decreased impairments of investments.

### 2007 to 2006 nine months comparison

Non-operating items declined by 51.3% to €193 million. This is largely due to the significant reduction in realized gains, as reported at the half year. In the first half of 2006

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### Allianz Group Interim Report Third Quarter and First Nine Months of 2007

these included the sale of Dresdner Bank's remaining shareholdings in Munich Re to Allianz SE, and the disposal of our remaining participation in Eurohypo AG. Impairments of investments (net) stood at €35 million compared to €80 million in the previous nine months, and restructuring charges declined by €24 million to €17 million.

#### **Net income**

### 2007 to 2006 third quarter comparison

Net income declined to  $\[ \le \]$ 0 million compared to  $\[ \le \]$ 278 million a year ago, driven by the lower operating profit. The tax expenses at  $\[ \le \]$ 173 million rose by 96.6% resulting in an effective tax rate of 128.1% (3Q 2006: 23.0%) significantly influenced by the revaluation of our domestic tax assets due to the German tax reform.

#### 2007 to 2006 nine months comparison

Net income declined by 12.0% to €955 million. The higher operating profit was offset by the decline in gains from non-operating items, however the nine months tax expense of €375 million was down 7.6%, leading to an effective tax rate at 27.1%, compared to 26.1% a year earlier.

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### **Group Management Report**

The following table sets forth the income statements and cost-income ratios for both our Banking segment as a whole and Dresdner Bank for the three and nine months ended September 30, 2007 and 2006.

	Three months ended September 30,				Nine months ended September 30,			
	20	07	20	06	2007		20	06
		Dresdner		Dresdner		Dresdner		Dresdner
	Banking		Banking		Banking		Banking	
	Segment	Bank	Segment	Bank <sup>1)</sup>	Segment	Bank	Segment	Bank <sup>1)</sup>
N	□mn	mn	□mn	□mn	□mn	mn	□mn	□mn
Net interest income <sup>2)</sup> Net fee and commission income <sup>3)</sup>	745 727	724 689	709 668	695 631	2,403	2,325	1,962	1,904
Trading income (net) <sup>4)</sup>	(210)	(204)	285	269	2,325 479	2,196 476	2,228 1,080	2,104 1,053
Income from financial assets and	(210)	(204)	200	209	479	4/6	1,000	1,055
liabilities designated at fair value								
through income (net) <sup>4)</sup>	7	8	6	6	13	13	27	27
Other income	•	· ·	J	J	.0	.0	25	25
Operating revenues <sup>5)</sup>	1,269	1,217	1,668	1,601	5,220	5,010	5,322	5,113
. •	ŕ		ŕ		ŕ		ŕ	,
Administrative expenses	(1,166)	(1,105)	(1,294)	(1,237)	(3,910)	(3,737)	(4,158)	(4,004)
Investment expenses	(2)	(4)	(1,234)	(21)	(15)	(20)	(35)	(40)
Other expenses	(2)	( - )	(1)	(1)	12	14	12	12
Operating expenses	(1,170)	(1,109)	(1,314)	(1,259)	(3,913)	(3,743)	(4,181)	(4,032)
	, , ,	,	, , ,	, , ,	, , ,	, , ,	, , ,	` ' '
Loan loss provisions	(21)	(21)	52	49	(81)	(76)	78	77
Operating profit	78	87	406	391	1,226	1,191	1,219	1,158
- Francis Francis					-,	,,,,,,	-,	-,
Realized gains/losses (net)	78	65	71	73	268	245	517	517
Impairments of investments (net)	(13)	(13)	(48)	(48)	(35)	(35)	(80)	(80)
Amortization of intangible assets	(10)	(10)	1	(40)	(00)	(66)	(00)	(00)
Restructuring charges	(4)	(4)	(32)	(33)	(16)	(17)	(41)	(41)
Non-operating items	61	48	(8)	(8)	217	193	396	396
			` ,	` '				
Income before income taxes and								
minority interests in earnings	139	135	398	383	1,443	1,384	1,615	1,554
g-					1,110	1,001	1,010	1,001
Income taxes	(177)	(173)	(96)	(88)	(401)	(375)	(430)	(406)
Minority interests in earnings	(177)	(173)	(19)	(17)	(60)	(54)	(74)	(63)
Net income (loss)	(54)	(52)	283	<b>278</b>	982	955	1,111	1,085
1101 1110 11000)	(0 1)	(32)	200	2.0	- JJ2	550	.,	1,000
Cost-income ratio <sup>6)</sup> in %	92.2	91.1	78.8	78.6	75.0	74.7	78.6	78.9

<sup>1)</sup> We have restated the presentation of revenues and operating profit stemming from trades in shares of Allianz SE and its affiliates. From 2007 onwards, these results are eliminated on Dresdner Bank level, whereas in 2006 they were adjusted on segment level only.

<sup>&</sup>lt;sup>2)</sup> Represents interest and similar income less interest expense.

<sup>3)</sup> Represents fee and commission income less fee and commission expense.

<sup>&</sup>lt;sup>4)</sup> The total of these items equals income from financial assets and liabilities carried at fair value through income (net) in the segment income statement included in Note 3 to the condensed consolidated financial statements.

<sup>5)</sup> For the Banking segment, total revenues are measured based upon operating revenues.

<sup>&</sup>lt;sup>6)</sup> Represents operating expenses divided by operating revenues.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

Operating revenues

### Banking Operations by Division

The following table sets forth our banking operating revenues, operating profit and cost-income ratio by division. Consistent with our general practice, these figures are presented before consolidation adjustments, representing the elimination of transactions between Allianz Group companies in different segments.

Operating profit (loss)

Cost-Income ratio

75 1

85.8

74.7

81.0

75.0

3)

73 4

81.4

78.9

71.3

78.6

3)

	Operating rev	Citacs	Operating pron	11 (1033)	OOST IIICOIIIC	ialio
Three months ended September 30,	2007	2006	2007	2006	2007	2006
	□mn	∏mn	∏mn	□mn	%	%
Private & Corporate Clients <sup>1)</sup>	845	863	149	167	82.0	76.9
Investment Banking <sup>1)</sup>	347	627	(147)	88	134.9	88.8
Corporate Other <sup>2)</sup>	25	111	85	136	3)	3)
Dresdner Bank <sup>4)</sup>	1,217	1,601	87	391	91.1	78.6
Other Banks <sup>5)</sup>	52	67	(9)	15	117.3	82.1
Total	1,269	1,668	(9) <b>78</b>	406	92.2	78.8
	Operating rev	enues	Operating profi	it (loss)	Cost-Income	ratio
Nine months ended September 30,	2007	2006	2007	2006	2007	2006
	□mn	∏mn	□mn	∏mn	%	%
Private & Corporate	_	_	_	_		

2.731

2,358

5.113

5,322

209

24

645

230

316

35

1.191

1.226

660

489

1.158

1,219

9

61

Clients1)

Total

Investment Banking<sup>1)</sup>

Corporate Other2)

Dresdner Bank<sup>4)</sup>

Other Banks<sup>5)</sup>

2.723

1,996

5,010

5,220

291

210

Reconciliation of Operating Profit and Operating Revenues<sup>1)</sup>

Our reporting by division reflects the organizational changes within Dresdner Bank effective starting with 1Q 2007, resulting in two operating divisions, Private & Corporate Clients ( PCC ) and Investment Banking ( IB ). PCC combines all banking activities formerly provided by the Personal Banking and Private & Business Banking (including Private Wealth Management) divisions as well as our activities with medium-sized business clients from our former Corporate Banking division. IB, with Global Banking and Capital Markets, unites the activities formerly provided by the Dresdner Kleinwort (formerly Dresdner Kleinwort Wasserstein) division and the remaining activities of the former Corporate Banking division. Prior year balances have been adjusted accordingly to reflect these reorganization measures and allow for comparability across periods.

<sup>&</sup>lt;sup>2)</sup> The Corporate Other division contains income and expense items that are not assigned to Dresdner Bank s operating divisions. These items include, in particular, impacts from the accounting treatment for derivative financial instruments which do not qualify for hedge accounting as well as provisioning requirements for country and general risks. For the three and nine months, the impact from the accounting treatment for derivative financial instruments which do not qualify for hedge accounting on Corporate Other s operating revenues amounted to [(24) mn and [40) mn respectively (2006: [(35) mn and [(49) mn respectively).

<sup>3)</sup> Presentation not meaningful.

<sup>&</sup>lt;sup>4)</sup> We have restated the presentation of revenues and operating profit stemming from trades in shares of Allianz SE and its affiliates. From 2007 onwards, these results are eliminated on Dresdner Bank level, whereas in 2006 they were adjusted on segment level only.

 $<sup>^{5)}</sup>$  Consists of non-Dresdner Bank banking operations within our Banking segment.

	2006					
Three months ended	March 31,	June 30,	September			
			30,	December 31,		
	□mn	□mn	☐ mn	☐ mn		
Operating revenues  Dresdner Bank previously stated  Reversal of impact Own shares (previously shown on segment	1,884	1,709	1,520	1,697		
level)		(81)	81	(6)		
Dresdner Bank	1,884	1,628	1,601	1,691		
Operating profit						
Dresdner Bank previously stated Reversal of impact Own shares (previously shown on segment	529	319	310	202		
level)		(81)	81	(6)		
Dresdner Bank	529	238	391	196		

<sup>1)</sup> We have restated the prior year presentation of revenues and operating profit stemming from trades in own shares (shares of Allianz SE and its affiliates). From 2007 onwards, these results are eliminated on Dresdner Bank level, whereas in 2006 they were adjusted on segment level only.

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**Group Management Report** 

# **Asset Management Operations**

Internal growth in asset base up 7.1%, on track.

Double digit revenue and operating profit growth.

Cost income ratio at very competitive 58.9% including investments in future growth.

# Third-Party Assets Under Management of the Allianz Group

The vast majority of our assets under management continued to outperform their respective benchmarks. On the fixed income side, our conservative approach over the past year and a half really paid off over the last few months as the macroeconomic outlook we forecast has largely come to fruition.

On an internal basis, growth of our asset base was 7.1% as at September 30, 2007 (total growth amounted to 1.4%) compared to the year end 2006. The net inflows across all regions amounted to  $\in$ 12 billion, driven primarily by the United States, France and Asia-Pacific, and market appreciation amounted to  $\in$ 42 billion. These additions to the asset base were largely offset by negative currency translation effects of  $\in$ 40 billion, resulting primarily from a weaker U.S. Dollar against the Euro.

Third-party assets under management Fair values by geographic region

in [bn

<sup>1)</sup> Based on the origination of the assets.

<sup>&</sup>lt;sup>2)</sup> Consists of third-party assets managed by Dresdner Bank (approximately [21 bn as of both, September 30, 2007 and December 31, 2006) and by other Allianz Group companies (approximately [21 bn as of September 30, 2007 and [20 bn as of December 31, 2006).

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The allocation between retail and institutional clients remained almost unchanged.

Third-party assets under management Fair values by investor class

in 🛮 bn

Our fixed income business contributed €11 billion to the total net inflows, the remainder of €1 billion was generated by our equity business.

### Third-party assets under management Fair values by investment category

in ∏bn

The third quarter was characterized by a challenging market environment which led to a negative market sentiment. Our net outflows in the third quarter were  $\in 8$  billion, leaving net inflows for the nine months at  $\in 12$  billion as already mentioned. Thereof, the majority was attributable to the fixed income business.

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<sup>1)</sup> Includes primarily investments in real estate.

**Group Management Report** 

Third-party assets under management Composition of fair value development in the United States

in ∏bn

Third-party assets under management Composition of fair value development in Germany

in ∏bn

Our major achievements in the first nine months of 2007 included:

Strategic partnership with Xchanging Transaction Bank in investment account administration.

PIMCO was awarded Best Third-Party Provider of Fixed Income Portfolio Management Services in Asia from Euromoney Private Banking Survey 2007.

### Earnings Summary<sup>1)</sup>

### **Operating revenues**

### 2007 to 2006 third quarter comparison

On an internal basis, operating revenues were up 15.2%. This considerable increase was subdued by currency-related effects, predominantly the weakening of the U.S. Dollar against the Euro. At stable revenue margins, asset-based management fees increased, driven by the growth of our third party asset base. The development of the performance fees was largely influenced by a performance fee recognition in the third quarter instead of the fourth quarter as a result of a change in German fund contracts. This change affected the majority of those funds.

### 2007 to 2006 nine months comparison

At  $\ensuremath{\in} 2,314$  million operating revenues were up 6.8%. At constant exchange rates, operating revenues would have been 13.1% ahead of the prior year period. The rise in management fees was commensurate with the increase in our third party asset base. The decline of loading and exit fees reflected the development of mutual fund sales.

		Three months ended September 30,		ded September ),
	2007	2006	2007	2006
	∏mn	∏mn	∏mn	∏mn
Management fees	913	818	2,625	2,469
Loading and exit fees	76	75	235	253
Performance fees	31	5	67	30
Other income	25	86	220	261

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Fee and commission income	1,045	984	3,147	3,013
Commissions	(215)	(214)	(661)	(663)
Other expenses	(83)	(81)	(268)	(256)
Fee and commission expenses	(298)	(295)	(929)	(919)
Net fee and commission income	747	689	2,218	2,094

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<sup>1)</sup> The results of operations of our Asset Management segment are almost exclusively represented by Allianz Global Investors (AGI), accounting for 97.2% of our total Asset Management segment s operating revenues and operating profit in the first nine months of 2007 (9M 2006: 98.3% and 99.1%, respectively). Accordingly, the discussion of our Asset Management segment s results of operations relates solely to the operations of AGI.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

### **Operating profit**

#### Operating profit

in ∏mn

### 2007 to 2006 third quarter comparison

Operating profit was €322 million, up 10.3%. Internal growth amounted to 17.2%. This sizeable increase was driven by positive business developments across all the regions on a local currency basis.

Administrative expenses, excluding acquisition related expenses, increased by 8.1% to €456 million, containing €290 million compensation-related expenses.

At 58.6%, our cost-income ratio decreased by 0.5 percentage points.

### 2007 and 2006 nine months comparison

Operating profit of  $\mathfrak{E}$ 940 million was 6.0% higher than the prior year period, resulting from further growth in all regions. Excluding the effects of exchange rate movements, operating profit improved by 12.7%.

Administrative expenses, excluding acquisition-related expenses, were up 7.4%. At  $\in$ 883 million, compensation-related expenses increased by  $\in$ 55 million. Non-compensation related expenses rose by  $\in$ 40 million to  $\in$ 491 million. Both developments were in line with our business expansion plans and investments in future growth.

Our cost-income ratio slightly improved by 0.4 percentage points to 59.4%.

### Non-operating items

### 2007 to 2006 third quarter comparison

Acquisition-related expenses significantly dropped from  $\in$ 134 million to  $\in$ 97 million. This decline of 27.6% was predominantly due to a lower number of outstanding PIMCO LLC Class B Units (or Class B Units ). As of September 30, 2007, the Allianz Group had acquired 43,917 of the 150,000 units originally outstanding.

### 2007 to 2006 first nine months comparison

At €302 million, acquisition-related expenses were 25.2% below last year's period. This development was mainly driven by the effect of a lower number of outstanding Class B Units as previously described.

### Net income

### 2007 to 2006 third quarter comparison

Net income increased by 67.1% to €137 million. Internal growth rate amounted to 75.0%. This development was primarily driven by operating profit growth and lower acquisition-related expenses which were partly compensated by higher tax expenses. The effective tax rate was 37.8% (3Q 2006: 42.1%).

### 2007 to 2006 nine months comparison

Net income was up 37.5%, reaching £356 million for the reasons already mentioned in the quarter-to-quarter comparison. At constant exchange rates, net income exceeded 9M 2006 by 45.7%. The effective tax rate increased by 1.4 percentage points to 41.3%.

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### **Group Management Report**

The following table sets forth the income statements and cost-income ratios for both our Asset Management segment as a whole and AGI for the three and nine months ended September 30, 2007 and 2006.

	Th 200		ded September 30		Nine months ended September 30, 2007 2006				
	Asset	Allianz	Asset	Allianz	Asset	Allianz	Asset	Allianz	
	Management	Global	Management	Global	Management	Global	Management	Global	
	Segment	Investors	Segment	Investors	Segment	Investors	Segment	Investors	
Notice	[]mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	
Net fee and commission income <sup>1)</sup> Net interest	767	747	699	689	2,278	2,218	2,128	2,094	
income <sup>2)</sup> Income from financial assets and	24	19	19	17	60	55	49	46	
liabilities carried at fair value through									
income (net) Other income	8 4	8 4	5 3	5 3	31 11	30 11	17 9	17 9	
Operating revenues <sup>3)</sup>	803	778	726	714	2,380	2,314	2,203	2,166	
Administrative expenses, excluding acquisition-related									
expenses4)	(473)	(456)	(432)	(422)	(1,413)	(1,374)	(1,308)	(1,279)	
Operating expenses	(473)	(456)	(432)	(422)	(1,413)	(1,374)	(1,308)	(1,279)	
Operating profit	330	322	294	292	967	940	895	887	
Realized gains/losses (net) Impairments of investments (net) Acquisition-related expenses, thereof <sup>4)</sup> Deferred purchases			1	1	3	3	2	1	
Deferred purchases of interests in PIMCO Other	(97)	(97)	(131)	(131)	(299)	(299)	(397)	(397)	
acquisition-related expenses <sup>5)</sup> <b>Subtotal</b> Amortization of	(97)	(97)	(3) (134)	(3) <b>(134)</b>	(3) <b>(302)</b>	(3) <b>(302)</b>	(7) ( <b>404)</b>	(7) <b>(404)</b>	
intangible assets Restructuring charges	(97)	(97)	(1) (133)	(133)	(2) <b>(301)</b>	(2) <b>(301)</b>	(1) (403)	(403)	

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Non-operating items								
Income before income taxes and minority interests in earnings	233	225	161	159	666	639	492	484
iii carriiigs	233	223	101	133	000	039	492	707
Income taxes Minority interests in	(87)	(85)	(67)	(67)	(268)	(264)	(194)	(193)
earnings	(4)	(3)	(10)	(10)	(23)	(19)	(34)	(32)
Net income	142	137	<b>84</b>	<b>82</b>	37 <b>5</b>	35 <b>6</b>	264	259
Cost-income ratio <sup>6)</sup> in %	58.9	58.6	59.5	59.1	59.4	59.4	59.4	59.0

<sup>1)</sup> Represents fee and commission income less fee and commission expense.

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<sup>&</sup>lt;sup>2)</sup> Represents interest and similar income less interest expense and investment expenses.

<sup>3)</sup> For the Asset Management segment, total revenues are measured based upon operating revenues.

<sup>4)</sup> The total of these items equals acquisition and administration expenses (net) in the segment income statement in Note 3 to the condensed consolidated financial statements.

<sup>5)</sup> Consists of retention payments for the management and employees of PIMCO and Nicholas Applegate.

<sup>6)</sup> Represents operating expenses divided by operating revenues.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Corporate Activities

# **Earnings Summary**

	Three months ended September 30,						September 30,	
	Holding Fu	nction	Private Equity		Holding Fu	nction	Private Equity	
	2007	2006	2007	2006	2007	2006	2007	2006
	□mn	□mn	∏mn	∏mn	□mn	□mn	∏mn	∏mn
Operating profit (loss)	(128)	(276)	(27)	(55)	(306)	(561)	40	(24)
Non-operating items	(153)	(248)	(13)	275	298	(296)	(27)	296
Income before income								
taxes and minorities	(281)	(524)	(40)	220	(8)	(857)	13	272
Net income (loss)	(431)	(343)	(24)	219	(68)	(439)	(14)	259

# **Holding Function**

### **Operating profit**

### 2007 to 2006 third quarter comparison

The operating loss decreased significantly. At  $\le$ 128 million, down  $\le$ 148 million, the main drivers were higher interest and similar income, and positive exchange rate movements. These positive developments were partly offset by a negative operating trading result from our hedge program for Group Equity Incentives.

### 2007 to 2006 nine months comparison

At €306 million the operating loss was 45.5% lower than the previous year figure, stemming from both an increase in operating revenues of 43.7% and reduced operating expenses.

### Non-operating items

### 2007 to 2006 third quarter comparison

Total non-operating items amounted to an aggregate loss of €153 million, €95 million lower than in the comparison period. A trading loss of €63 million in the prior year was turned into a trading gain of €83 million this year, mainly resulting from derivative transactions. Conversely, there was an increase in interest expense, €70 million of which derived from external debt in connection with AGF bridge financing.

### 2007 to 2006 nine months comparison

Non-operating profit turned into an aggregate gain of  $\[mathebox{\ensuremath{$\epsilon$}}\]$  million coming from an aggregate loss of almost the same amount in the prior year. The trading result turned positive, primarily driven by derivative transactions and increased realized gains (net) which more than doubled due to the sale of shares in the first half of the year.

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**Group Management Report** 

# **Private Equity**

### **Operating profit**

### 2007 to 2006 third quarter comparison

At €27 million the operating loss was almost halved. Income from fully consolidated private equity investments contributed most on the revenue side. This was partly offset by corresponding costs within the expenses.

### 2007 to 2006 nine months comparison

On a year-to-date comparison the operating result developed favorably, from a  $\in$ 24 million loss to a profit of  $\in$ 40 million. Whereas higher income from fully consolidated private equity investments was partly compensated by the rise of the corresponding expenses, interest and fee income contributed significantly to the operating profit development.

### Non-operating items

### 2007 to 2006 third quarter comparison

With an aggregate loss of  $\le$ 13 million non-operating items turned negative coming from a  $\le$ 275 million gain a year earlier. This development is almost exclusively due to one-off gains of almost  $\le$ 300 million from the disposal of investments in 2006.

### 2007 to 2006 nine months comparison

Non-operating items recorded a loss of €27 million. The €296 million gain from a year earlier resulted from one-off disposals of investments.

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

### **Balance Sheet Review**

Slight decrease in shareholders equity.

### Shareholders Equity

Shareholders equitiv

in 🛮 mn

Shareholders equity decreased by 2.8% to 49.0 billion. The net income of 7.3 billion earned in the first nine months was offset by the minority buy-out that resulted in various impacts to shareholders equity, primarily stemming from the accounting treatment of the goodwill and the capital increase. Additionally, the transfer on disposal of unrealized gains and losses to realized of 2.6 billion and the dividend payment of 1.6 billion contributed to this development.

### Total Assets and Total Liabilities

Total assets and liabilities increased by €41.5 billion and €46.6 billion, respectively. In the following sections we analyze important developments within the balance sheets of our Life/Health, Property-Casualty and Banking segments as presented on page 44. Relative to the Allianz Group's total assets and total liabilities, we consider the total assets and total liabilities from our Asset Management segment as immaterial and have, accordingly, excluded these assets and liabilities from the following discussion. Our Asset Management segment's results of operations stem primarily from its business with third-party assets. Please see pages 25 and 26 for further information on the development of our third-party assets

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<sup>1)</sup> Does not include minority interests of □2.8 bn as of September 30, 2007 and of □6.4 bn as of December 31, 2006. Please see Note 18 to the condensed consolidated financial statements for further information.

<sup>&</sup>lt;sup>2)</sup> Includes foreign currency translation adjustments.

**Group Management Report** 

### Insurance Assets and Liabilities

#### Life/Health insurance operations

Life/Health asset base

fair values¹) in □bn

- 1) Loans and advances to banks and customers, held-to-maturity investments, and real estate held for investment are stated at amortized cost. Investments in associates and joint ventures are stated at either amortized cost or equity, depending upon, among other factors, our ownership percentage.
- 2) Financial assets for unit-linked contracts represent assets owned by, and managed on the behalf of, policyholders of the Allianz Group, with all appreciation and depreciation in these assets accruing to the benefit of policyholders. As a result, the value of financial assets for unit-linked contracts in our balance sheet corresponds with the value of financial liabilities for unit-linked contracts.
- 3) Does not include affiliates at □2.9 bn and □2.8 bn as of September 30, 2007 and December 31, 2006, respectively.
- <sup>4)</sup> Includes, in each case as of September 30, 2007 and December 31, 2006, respectively, debt securities at □9.4 bn and □7.3 bn, equity securities at □3.6 bn and □2.9 bn, and derivative financial instruments at □(5.0) bn and □(4.4) bn.

In aggregate, our Life/Health asset base grew by  $\in$ 8.5 billion to  $\in$ 349.8 billion, stemming primarily from increased assets for unit-linked contracts (+  $\in$ 4.4 billion) and higher loans and advances to banks and customers (+  $\in$ 4.0 billion). This reflected our strong sales performance with unit-linked insurance and investment contracts.

The reserves for insurance and investment contracts were up €3.2 billion amounting to €281.9 billion since December 31, 2006. This development was mainly driven by higher policy reserves especially out of our German Life- and Health business.

#### **Property-Casualty insurance operations**

### **Property-Casualty asset base**

fair values¹) in □bn

Our Property-Casualty asset base increased by €2.1 billion to €101.9 billion.

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<sup>1)</sup> Loans and advances to banks and customers, held-to-maturity investments, and real estate held for investment are stated at amortized cost. Investments in associates and joint ventures are stated at either amortized cost or equity, depending upon, among other factors, our ownership percentage.

<sup>2)</sup> Does not include affiliates at []9.8 bn and []9.5 bn as of September 30, 2007 and December 31, 2006, respectively.

<sup>3)</sup> Includes, in each case as of September 30, 2007 and December 31, 2006, respectively, debt securities at □3.7 bn and □3.2 bn, equity securities at □0.5 bn and □0.4 bn, and derivative financial instruments at □0.2 bn and □0.1 bn.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Banking Assets and Liabilities

Banking loans and advances to banks and customers

in ∏bn

1) Includes loan loss allowance at [(1.0) bn as of both September 30, 2007 and December 31, 2006, respectively.

Loans and advances to banks and customers in our Banking segment amounted to &cupect357.7 billion as of September 30, 2007. This increase of 14.0% compared to December 31, 2006 was particularly driven by an increasing volume of the collateralized refinancing business of Dresdner Bank. Therefore, at &cupect369.7 billion, liabilities to banks and customers also experienced an increase up 5.6% namely in the form of repurchase agreements and collateral received from securities lending transactions.

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**Group Management Report** 

### Other Information

# Reconciliation of Consolidated Operating Profit and Income before Income Taxes and Minority Interests in Earnings

The previous analysis is based on our condensed consolidated financial statements and should be read in conjunction with those statements. The Allianz Group uses operating profit to evaluate the performance of its business segments and the Group as a whole. The Allianz Group considers the presentation of operating profit to be useful and meaningful to investors because it enhances the understanding of the Allianz Group s underlying operating performance and the comparability of its operating performance over time. Operating profit highlights the portion of income before income taxes and minority interests in earnings attributable to the on-going core operations of the Allianz Group. To better understand the ongoing operations of the business, we exclude the effects of acquisition-related expenses and the amortization of intangible assets, as these relate to business

combinations; and we exclude interest expense from external debt and income from financial assets and liabilities held for trading (relating to exchangeables on external debt) as these relate to our capital structure.

We believe that trends in the underlying profitability of our business can be more clearly identified without the fluctuating effects of the realized capital gains and losses or impairments of investment securities, as these are largely dependent on market cycles or issuer-specific events over which we have little or no control, and can and do vary, sometimes materially, across periods. Further, the timing of sales that would result in such gains or losses is largely at our discretion. Similarly, we exclude restructuring charges because the timing of the restructuring charges are largely within our control, and accordingly their exclusion provides additional insight into the operating trends of the underlying business.

Operating profit should be viewed as complementary to, and not a substitute for, income before income taxes and minority interests in earnings or net income as determined in accordance with IFRS.

The following table reconciles operating profit on a consolidated basis to the Allianz Group s income before income taxes and minority interests in earnings.

	Three months ended September 30,			onths ended ember 30,
	2007 2006		2007	2006
	∏mn	∏mn	∏mn	∏mn
Operating profit	2,604	2,660	8,762	8,131
Realized gains/losses and impairments of investments (net)	367	465	2,813	2,539
Income from financial assets and liabilities held for trading (net)	48	(49)	45	(203)
Interest expense from external debt	(271)	(191)	(771)	(585)
Restructuring charges	23	(50)	(16)	(458)
Acquisition-related expenses	(72)	(134)	(329)	(404)

Amortization of intangible assets	(4)	(3)	(11)	(13)
Reclassification of policyholder participation in tax benefits arising in				
connection with tax-exempt income	(1)	(25)	(45)	(311)
Income before income taxes and minority interests in earnings	2,694	2,673	10,448	8,696

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Composition of Total Revenue Growth

We further believe that an understanding of our total revenue performance is enhanced when the effects of foreign currency translation as well as acquisitions and disposals (or changes in scope of consolidation ) are excluded. Accordingly, in addition to presenting nominal growth , we also present internal growth ,

which excludes the effects of foreign currency translation and changes in scope of consolidation. The following table sets forth the reconciliation of nominal total revenue growth to internal total revenue growth for each of our segments and the Allianz Group as a whole for the three and nine months ended September 30, 2007.

### Composition of total revenue1) growth

	Three	months ended	September 30,	2007	Nine months ended September 30, 2007			
Segment	Nominal growth	Changes in scope of consoli-	Foreign currency translation	Internal growth	Nominal growth	Changes in scope of consoli-	Foreign currency translation	Internal growth
	%	dation %	%	%	%	dation %	%	%
Property-Casualty Life/Health Banking thereof: Dresdner	2.5 4.3 (23.9)	1.8 0.1	(1.1) (2.0) (0.9)	1.8 6.2 (23.0)	1.5 (0.7) (1.9)	1.3	(1.0) (1.8) (0.7)	1.2 1.1 (1.2)
Bank Asset Management thereof: Allianz Global	(24.0) 10.6	0.9	(1.0) (6.1)	(23.0) 15.7	(2.0) 8.0	0.7	(0.7) (6.2)	(1.3) 13.5
Investors Allianz Group	9.0 1.8	0.9	(6.2) (1.6)	15.2 2.5	6.8 0.5	0.6	(6.3) (1.5)	13.1 1.4

<sup>1)</sup> Total revenues comprise Property-Casualty segment s gross premiums written, Life/Health segment s statutory premiums, Banking segment s operating revenues and Asset Management segment s operating revenues. Segment growth rates are presented before the elimination of transactions between Allianz Group companies in different segments.

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### Consolidated Balance Sheets

# As of September 30, 2007 and as of December 31, 2006

		As of	
		September 30,	As of December 31,
		2007	2006
400570	Note	□mn	□mn
Cash and cash equivalents Financial assets carried at fair value through income Investments Loans and advances to banks and customers Financial assets for unit linked contracts Reinsurance assets Deferred acquisition costs Deferred tax assets Other assets Intangible assets Total assets	4 5 6 7 8 9 10	28,263 153,527 292,185 457,441 66,254 17,396 19,850 4,548 40,794 14,505 1,094,763	33,031 156,869 298,134 408,278 61,864 19,360 19,135 4,727 38,893 12,935 <b>1,053,226</b>
		September 30,	
		2007	As of December 31, 2006
LIABILITIES AND EQUITY	Note	□mn	□mn
Financial liabilities carried at fair value through income Liabilities to banks and customers Unearned premiums Reserves for loss and loss adjustment expenses Reserves for insurance and investment contracts Financial liabilities for unit linked contracts	11 12 13 14	90,092 392,629 16,750 64,712 290,997	79,699 361,078 14,868 65,464 287,697
Deferred tax liabilities Other liabilities Certificated liabilities Participation certificates and subordinated liabilities Total liabilities	15 16 17	66,254 4,248 50,057 52,044 15,111 <b>1,042,894</b>	61,864 4,618 49,764 54,922 16,362 <b>996,336</b>
Shareholders equity Minority interests Total equity	18	49,050 2,819 <b>51,869</b>	50,481 6,409 <b>56,890</b>
Total liabilities and equity		1,094,763	1,053,226

**Consolidated Financial Statements** 

# **Consolidated Income Statements**

# For the three months and nine months ended September 30, 2007 and 2006

		Three months ended September 30,			ths ended ber 30,
		2007	2006	2007	2006
	Note	∏mn	∏mn	∏mn	∏mn
Premiums written		15,262	15,079	49,598	49,303
Ceded premiums written		(1,546)	(1,637)	(4,722)	(4,973)
Change in unearned premiums		716	700	(1,562)	(1,642)
Premiums earned (net)	19	14,432	14,142	43,314	42,688
Interest and similar income	20	6,145	5,765	19,727	18,007
Income from financial assets and liabilities carried at fair value					
through income (net)	21	116	210	(112)	773
Realized gains/losses (net)	22	1,079	1,128	5,376	5,360
Fee and commission income	23	2,278	2,072	6,956	6,486
Other income	24	9	2	108	58
Income from fully consolidated private equity investments	25	686	436	1,627	764
Total income		24,745	23,755	76,996	74,136
Claims and insurance benefits incurred (gross)		(11,138)	(10,908)	(34,606)	(33,582)
Claims and Insurance benefits incurred (gress)		622	758	2,581	2,364
Claims and insurance benefits incurred (net)	26	(10,516)	(10,150)	(32,025)	(31,218)
Changes in reserves for insurance and investment contracts (net)	27	(2,254)	(2,438)	(7,322)	(8,508)
Interest expense	28	(1,592)	(1,432)	(5,031)	(4,281)
Loan loss provisions	29	(15)	52	(87)	76
Impairments of investments (net)	30	(388)	(186)	(557)	(548)
Investment expenses	31	(278)	(212)	(741)	(694)
Acquisition and administrative expenses (net)	32	(5,751)	(5,644)	(17,339)	(17,171)
Fee and commission expenses	33	(588)	(570)	(1,823)	(1,755)
Amortization of intangible assets		(4)	` (3)	(11)	(13)
Restructuring charges		22	(50)	(22)	(576)
Other expenses	34	(5)	(2)	8	9
Expenses from fully consolidated private equity investments	35	(682)	(447)	(1,598)	(761)
Total expenses		(22,051)	(21,082)	(66,548)	(65,440)
Income before income taxes and minority interests in earnings		2,694	2,673	10,448	8,696
Income taxes	36	(655)	(797)	(2,480)	(2,053)
Minority interests in earnings	00	(118)	(285)	(667)	(994)
Net income		1,921	1,591	7,301	5,649
		Three mo	onths ended	Nine mon	ths ended
		Septe	mber 30,	Septem	nber 30,
		2007	2006	2007	2006
	Note	П	П	П	П
Basic earnings per share	37	4.30	3.93	16.72	13.94
Diluted earnings per share	37	4.23	3.88	16.41	13.69

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# Consolidated Statements of Changes in Equity

# For the nine months ended September 30, 2007 and 2006

	Paid-in capital	Revenue reserves	Foreign currency translation	Unrealized gains and losses	Shareholders equity	Minority interests	Total equity
	□mn	□mn	adjustments ∏mn	(net) ∏mn	□mn	□mn	□mn
Balance as of December 31, 2005 Foreign currency	21,616	8,579	(1,032)	10,324	39,487	7,615	47,102
translation adjustments Available-for-sale investments Unrealized gains and losses (net) arising during the period			(797)	(5)	(802)	(207)	(1,009)
				1,625	1,625	(68)	1,557
Transferred to net income on disposal Cash flow hedges Miscellaneous Total income and		21		(1,534) (3)	(1,534) (3) 21	(134) (1) (30)	(1,668) (4) (9)
expense recognized							
directly in shareholders equity Net income Total recognized income		<b>21</b> 5,649	(797)	83	<b>(693)</b> 5,649	<b>(440)</b> 994	<b>(1,133)</b> 6,643
and expense for the period Treasury shares Transactions between		<b>5,670</b> 1,266	(797)	83	<b>4,956</b> 1,266	554	<b>5,510</b> 1,266
equity holders Dividends paid Balance as of		48 (811)	(3)	(9)	36 (811)	81 (636)	117 (1,447)
September 30, 2006	21,616	14,752	(1,832)	10,398	44,934	7,614	52,548
Balance as of December 31, 2006	25,398	13,629	(2,210)	13,664	50,481	6,409	56,890
Foreign currency translation adjustments Available-for-sale investments			(819)		(819)	(139)	(958)
Unrealized gains and losses (net) arising during							
the period				(531)	(531)	(45)	(576)
Transferred to net income on disposal				(2,577)	(2,577)	(99)	(2,676)
Cash flow hedges Miscellaneous Total income and expense recognized		(26)		18	18 (26)	16	18 (10)
directly in shareholders equity		(26)	(819)	(3,090)	(3,935)	(267)	(4,202)
Net income		7,301 <b>7,275</b>	(819)	(3,090)	7,301 <b>3,366</b>	667 <b>400</b>	7,968 <b>3,766</b>

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Total recognized income and expense for the period							
Treasury shares		357			357		357
Transactions between							
equity holders	2,765	(6,832)	(66)	621	(3,512)	(3,660)	(7,172)
Dividends paid		(1,642)			(1,642)	(330)	(1,972)
Balance as of							
September 30, 2007	28,163	12,787	(3,095)	11,195	49,050	2,819	51,869

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**Consolidated Financial Statements** 

# Condensed Consolidated Statements of Cash Flows

# For the nine months ended September 30, 2007 and 2006

Nine months ended September 30,	2007	2006
	□mn	□mn
Cash flow from operating activities: Net income	7,301	5,649
Adjustments to reconcile net income to net cash flow provided by operating activities:  Minority interests in earnings  Share of earnings from investments in associates and joint ventures  Realized gains/losses (net) and impairments of investments (net) of:	667 (393)	994 (180)
Available-for-sale and held-to-maturity investments, investments in associates and joint ventures, real estate held for investment, loans to banks and customers  Other investments, mainly financial assets held for trading and designated at fair value through income Depreciation and amortization	(4,819) 354 638	(4,812) 1 481
Loan loss provisions Interest credited to policyholder accounts Net change in:	87 2,651	(76) 2,809
Financial assets and liabilities held for trading Reverse repurchase agreements and collateral paid for securities borrowing transactions Repurchase agreements and collateral received from securities lending transactions Reinsurance assets Deferred acquisition costs Unearned premiums Reserves for loss and loss adjustment expenses Reserves for insurance and investment contracts Deferred tax assets/liabilities Other (net)	17,018 (39,890) 23,262 181 (802) 1,701 3 4,710 273 (1,094)	18,409 (59,897) 57,398 213 (1,104) 1,862 304 5,655 445 (1,605)
Net cash flow provided by operating activities  Cash flow from investing activities:  Net change in:	11,848	26,546
Financial assets designated at fair value through income Available-for-sale investments Held-to-maturity investments Investments in associates and joint ventures Non-current assets and disposal groups held for sale Real estate held for investment Loans and advances to banks and customers Property and equipment Acquisition of subsidiaries, net of cash acquired Other (net) Net cash flow used in investing activities	(2,356) (363) 43 (1,129) 3 418 (9,502) (267) (1,580) 771 (13,962)	(4,116) (12,039) 50 130 2,193 617 (18,094) (736) (344) 35 (32,304)
Cash flow from financing activities:  Net change in: Policyholders accounts Liabilities to banks and customers Certificated liabilities, participation certificates and subordinated liabilities Transactions between equity holders Dividends paid to shareholders Net cash from sale or purchase of treasury shares Other (net)	1,407 8,278 (3,131) (7,172) (1,972) 25 (13)	3,654 4,086 (592) 8 (1,447) (217) 307

Net cash flow provided by (used in) financing activities	(2,578)	5,799
Effect of exchange rate changes on cash and cash equivalents  Change in cash and cash equivalents  Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period	(76) <b>(4,768)</b> 33,031 <b>28,263</b>	(56) (15) 31,647 <b>31,632</b>

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**Notes to the Consolidated Financial Statements** 

## Notes to the Condensed Consolidated Interim Financial Statements

#### 1 Basis of presentation

The condensed consolidated interim financial statements of the Allianz Group comprising the consolidated balance sheet, income statement, condensed cash flow statement, statement of changes in equity and selected explanatory notes are presented in accordance with the requirements of IAS 34, Interim Financial Reporting, and have been prepared in accordance with International Financial Reporting Standards ( IFRSs ), as published by the International Accounting Standards Board ( IASB ) and as endorsed by the European Union ( EU ).

The condensed consolidated interim financial statements comply with all new or amended IFRSs, where application is compulsory for the first time for periods beginning on January 1, 2007. For existing and unchanged IFRSs the accounting policies for recognition, measurement, consolidation and presentation applied in the preparation of the condensed consolidated interim financial statements are consistent with the accounting policies that have been applied in the preparation of the consolidated financial statements for the year ended December 31, 2006.

IFRSs do not provide specific guidance concerning all aspects of the recognition and measurement of insurance and reinsurance contracts. Therefore, as envisioned

in IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, the provisions embodied under accounting principles generally accepted in the United States of America (US GAAP) have been applied to those aspects where specific guidance is not provided by IFRS 4, Insurance Contracts.

IFRS 7, Financial Instruments: Disclosures, is applicable for annual periods beginning January 1, 2007. IFRS 7 requires extended disclosures about the significance of financial instruments and the nature and extent of risks arising from financial instruments. Simultaneously with the development of IFRS 7, the IASB amended IAS 1, Presentation of Financial Statements, to add disclosures about capital management and capital requirements. The new requirements of IFRS 7 and IAS 1 will be of significance for the consolidated financial statements for the year ended December 31, 2007.

The condensed consolidated interim financial statements are presented in millions of Euro (€mn).

#### 2 Changes in the presentation of the condensed consolidated interim financial statements

#### Reclassifications

Certain immaterial amounts of unearned premiums were previously netted against deferred acquisition costs in the consolidated balance sheets and against the related amortization account in the consolidated income statements. All periods have now been presented on a gross basis.

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

## 3 Segment reporting

# Business Segment Information Consolidated Balance Sheets

# As of September 30, 2007 and as of December 31, 2006

	Property-0 As of	Casualty	Life/H As of	lealth	Banking As of		
		As of		As of		As of	
	September 30,		September 30,		September 30,		
	2007	December 31, 2006	2007	December 31, 2006	2007	December 31, 2006	
	∏mn	□ mn	∏mn	∏mn	∏mn	∏mn	
ASSETS							
Cash and cash equivalents Financial assets carried at	5,293	4,100	10,736	6,998	12,063	21,528	
fair value through income	4,460	4,814	13,852	11,026	134,267	139,505	
Investments	86,525	88,819	188,596	190,607	16,621	17,803	
Loans and advances to banks and customers Financial assets for unit	20,798	16,825	89,836	85,769	357,670	313,709	
linked contracts	44.005	44.407	66,254	61,864			
Reinsurance assets Deferred acquisition costs	11,005 3,816	11,437 3,704	6,432 15,980	7,966 15,381			
Deferred tax assets	1,581	1,651	15,960 456	503	1,661	1,679	
Other assets	20,735	17,737	13,063	12,891	9,885	9,571	
Intangible assets	2,343	1,653	2,393	2,399	2,283	2,285	
Total assets	156,556	150,740	407,598	395,404	534,450	506,080	
	Property-	Casualty	Life/H	ealth		ıking	
	As of		As of		As of		
	September 30,	As of December 31,	September 30,	As of	September 30,	As of	
				December 31,		December 31,	
	2007	2006	2007	2006	2007	2006	
	□mn	□mn	□mn	☐ mn	□mn	_ mn	
EQUITY Financial liabilities carried							
at fair value through income	84	1,070	5,837	5,251	83,791	72,215	
Liabilities to banks and	•	.,070	0,007	3,23.	33,73.	, _,	
customers	7,136	4,473	10,027	7,446	369,703	350,148	
Unearned premiums	14,827	12,994	1,924	1,874			
Reserves for loss and loss adjustment expenses	57,956	58,664	6,758	6,804			
Reserves for insurance	37,330	30,004	0,738	0,004			
and investment contracts	9,068	8,956	281,856	278,701			
Financial liabilities for unit linked contracts			66,254	61,864			

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Deferred tax liabilities	2,906	3,902	1,036	1,181	114	83
Other liabilities	20,250	18,699	18,147	16,314	11,815	12,140
Certificated liabilities	159	657	4	3	44,308	46,191
Participation certificates						
and subordinated liabilities	1,607	1,605	65	66	8,232	8,456
Total liabilities	113,993	111,020	391,908	379,504	517,963	489,233

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### **Notes to the Consolidated Financial Statements**

Asset Mar As of	nagement	Corp As of	orate	Consol As of	lidation	Group As of		
September 30,	As of	September 30,	As of	September 30,	As of	September 30,	As of	
2007	December 31, 2006	2007	December 31, 2006	2007	December 31, 2006	2007	December 31, 2006	
□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	
866	767	367	536	(1,062)	(898)	28,263	33,031	
1,053 821	985 774	914 104,531	1,158 96,652	(1,019) (104,909)	(619) (96,521)	153,527 292,185	156,869 298,134	
521	367	4,249	2,963	(15,633)	(11,355)	457,441	408,278	
54 168 3,355 6,118 <b>12,956</b>	50 196 3,471 6,334 <b>12,944</b>	812 6,420 1,368 <b>118,661</b>	1,473 7,020 264 <b>110,066</b>	(41) (130) (12,664) (135,458)	(43) (775) (11,797) (122,008)	66,254 17,396 19,850 4,548 40,794 14,505 <b>1,094,763</b>	61,864 19,360 19,135 4,727 38,893 12,935 <b>1,053,226</b>	
Asset Mar As of	nagement	Corp As of	orate	Consol As of	lidation	Gro As of	pup	
September 30,	As of	September 30,	As of	September 30,	As of	September 30,	As of	
2007	December 31, 2006	2007	December 31, 2006	2007	December 31, 2006	2007	December 31, 2006	
□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	
829	605	1,282 16,048	1,713 7,293	(902) (11,114) (1)	(550) (8,887)	90,092 392,629 16,750	79,699 361,078 14,868	
				(2)	(4)	64,712	65,464	
		339	306	(266)	(266)	290,997	287,697	
33 3,481	46 3,689	278 12,688 8,879	171 14,149 9,265	(119) (16,324) (1,306)	(765) (15,227) (1,194)	66,254 4,248 50,057 52,044	61,864 4,618 49,764 54,922	
4,343	4,340	7,080 <b>46,594</b>	7,099 <b>39,996</b>	(1,873) (31,907) Total equity Total liabilities ar	(864) (27,757) and equity	15,111 <b>1,042,894</b> <b>51,869</b> <b>1,094,763</b>	16,362 <b>996,336</b> <b>56,890</b> <b>1,053,226</b>	

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Business Segment Information Consolidated Income Statements

# For the three months ended September 30, 2007 and 2006

Three months ended September 30,	Property-	Casualty 2006	Life/l 2007	Health 2006	Banl 2007	king 2006
Three months ended deptember 50,	2007	2000	2007	2000	2007	2000
	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn
Premiums written	10,674	10,412	4,593	4,674	_	_
Ceded premiums written	(1,460)	(1,486)	(91)	(158)		
Change in unearned premiums	737	750	(21)	(50)		
Premiums earned (net)	9,951	9,676	4,481	4,466		
Interest and similar income	1,007	928	3,174	3,093	1,979	1,856
Income from financial assets and liabilities						
carried at fair value through income (net)	51	32	234	(20)	(203)	291
Realized gains/losses (net)	315	231	628	537	78	71
Fee and commission income	290	253	171	144	869	851
Other income	14	13	10	7		
Income from fully consolidated private						
equity investments						
Total income	11,628	11,133	8,698	8,227	2,723	3,069
Claims and insurance benefits incurred						
(gross)	(7,122)	(6,789)	(4,010)	(4,130)		
Claims and insurance benefits incurred	(-,)	(=,:==)	(1,010)	(1,100)		
(ceded)	507	581	109	188		
Claims and insurance benefits incurred						
(net)	(6,615)	(6,208)	(3,901)	(3,942)		
Changes in reserves for insurance and	,	( , ,	,	,		
investment contracts (net)	(114)	(151)	(2,140)	(2,262)		
Interest expense	(108)	`(67)	(85)	(70)	(1,234)	(1,147)
Loan loss provisions	` <u>´</u> 5	` '	` 1	,	(21)	) 5 <u>2</u>
Impairments of investments (net)	(76)	(69)	(289)	(63)	(13)	(48)
Investment expenses	(74)	(63)	(235)	(129)	(2)	(19)
Acquisition and administrative expenses	,	` ′	` ′	` '	,	` '
(net)	(2,745)	(2,512)	(1,113)	(1,087)	(1,166)	(1,294)
Fee and commission expenses	(193)	(184)	(49)	(57)	(142)	(183)
Amortization of intangible assets	(3)	(3)	(1)			1
Restructuring charges	38	(10)	(4)	(8)	(4)	(32)
Other expenses	(4)				(2)	(1)
Expenses from fully consolidated private						
equity investments						
Total expenses	(9,889)	(9,267)	(7,816)	(7,618)	(2,584)	(2,671)
Income (loss) before income taxes and						
minority interests in earnings	1,739	1,866	882	609	139	398
Income taxes	34	(600)	(293)	(240)	(177)	(96)
Minority interests in earnings	(65)	(177)	(26)	(81)	`(16)	(19)
Net income (loss)	1,708́	ì,089	<b>563</b>	288	(54)	<b>283</b>

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### **Notes to the Consolidated Financial Statements**

Asset Mana 2007	agement 2006	Corpora 2007	te 2006	Consolidat 2007	ion 2006	Grou 2007	лр 2006
□mn	∏mn	[]mn	[]mn	□mn <b>(5)</b> 5	□mn <b>(7)</b> 7	□mn <b>15,262</b> (1,546) 716 <b>14,432</b>	□mn <b>15,079</b> (1,637) 700 <b>14,142</b>
39	29	221	102	(275)	(243)	6,145	5,765
1,071 4	5 1 999 3	44 15 40	(118) 287 41 6	(18) 43 (163) (19)	20 1 (216) (27)	116 1,079 2,278 9	210 1,128 2,072 2
1,122	1,037	686 <b>1,006</b>	436 <b>754</b>	(432)	(465)	686 <b>24,745</b>	436 <b>23,755</b>
				(6)	11	(11,138)	(10,908)
				6	(11)	622	758
						(10,516)	(10,150)
(16)	(10)	(402) (10) (18)	(300) (7) (63)	253 50	(25) 162 62	(2,254) (1,592) (15) (388) (278)	(2,438) (1,432) 52 (186) (212)
(570) (304)	(566) (300) (1)	(171) (36) (8)	(215) (25)	14 136 1	30 179	(5,751) (588) (4) 22 (5)	(5,644) (570) (3) (50) (2)
(889)	(876)	(682) (1,327)	(447) (1,058)	454	408	(682) (22,051)	(447) (21,082)
233 (87) (4) 142	161 (67) (10) 84	(321) (126) (8) (455)	( <b>304</b> ) 180 ( <b>124</b> )	22 (6) 1 17	(57) 26 2 (29)	<b>2,694</b> (655) (118) <b>1,921</b>	<b>2,673</b> (797) (285) <b>1,591</b>

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Business Segment Information Consolidated Income Statements

# For the nine months ended September 30, 2007 and 2006

Nine months ended September 30,	Property-0 2007	Casualty 2006	Life/H 2007	Health 2006	Bank 2007	king 2006
Nine months ended deptember 60,	2007	2000	2007	2000	2007	2000
	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn
Premiums written	34,767	34,243	14,844	15,071		
Ceded premiums written	(4,291)	(4,428)	(444)	(556)		
Change in unearned premiums	(1,511)	(1,440)	`(51)	(202)		
Premiums earned (net)	28,965	28,375	14,349	14,313		
Interest and similar income	3,393	3,107	10,112	9,838	6,402	5,366
Income from financial assets and liabilities		·	,			
carried at fair value through income (net)	37	77	(745)	(205)	492	1,107
Realized gains/losses (net)	1,299	1,584	2,484	2,773	268	517
Fee and commission income	842	770	506	435	2,770	2.711
Other income	109	51	73	20	, -	25
Income from fully consolidated private						
equity investments						
Total income	34,645	33,964	26,779	27,174	9,932	9,726
	ŕ	•	ŕ	·	ŕ	ŕ
Claims and insurance benefits incurred						
(gross)	(21,389)	(20,311)	(13,224)	(13,293)		
Claims and insurance benefits incurred	(=1,000)	(==,=:)	( , ,	(:-,=)		
(ceded)	2,125	1,831	463	555		
Claims and insurance benefits incurred	_,	1,001				
(net)	(19,264)	(18,480)	(12,761)	(12,738)		
Changes in reserves for insurance and	(10,201)	(10,100)	(:=,:::)	(:=,:=0)		
investment contracts (net)	(292)	(344)	(6,975)	(7,860)		
Interest expense	(292)	(196)	(287)	(207)	(3,999)	(3,404)
Loan loss provisions	(4)	(3)	(2)	1	(81)	78
Impairments of investments (net)	(130)	(175)	(382)	(308)	(35)	(80)
Investment expenses	(217)	(178)	(594)	(497)	(15)	(35)
Acquisition and administrative expenses	(= )	()	(00.)	()	()	(33)
(net)	(8,125)	(7,686)	(3,102)	(3,217)	(3,910)	(4,158)
Fee and commission expenses	(5,120)	(559)	(154)	(177)	(445)	(483)
Amortization of intangible assets	(9)	(10)	(2)	(2)	( 1 1 2 )	(100)
Restructuring charges	16	(366)	(12)	(169)	(16)	(41)
Other expenses	(4)	(2)	(:=)	(100)	12	12
Expenses from fully consolidated private	( · )	(=)				
equity investments						
Total expenses	(28,901)	(27,999)	(24,271)	(25,174)	(8,489)	(8,111)
Income (loss) before income taxes and						
minority interests in earnings	5,744	5,965	2,508	2,000	1,443	1,615
Income taxes	(1,081)	(1,590)	(728)	(549)	(401)	(430)
Minority interests in earnings	(395)	(604)	(185)	(301)	(60)	(74)
Net income (loss)	4,268	3,771	1,595	1,150	982	1,111

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### **Notes to the Consolidated Financial Statements**

	nagement	Corpora		Consoli		Gro	
2007	2006	2007	2006	2007	2006	2007	2006
□mn	□mn	□mn	□mn	□mn	□mn	∏mn	□mn
				<b>(13)</b> 13	(11) 11	<b>49,598</b> (4,722) (1,562) <b>43,314</b>	<b>49,303</b> (4,973) (1,642) <b>42,688</b>
105	79	620	403	(905)	(786)	19,727	18,007
31 3 3,224 11 <b>3,374</b>	17 2 3,060 9 <b>3,167</b>	85 1,003 129 14 1,627 <b>3,478</b>	(270) 784 120 23 764 <b>1,824</b>	(12) 319 (515) (99) (1,212)	47 (300) (610) (70) (1,719)	(112) 5,376 6,956 108 1,627 <b>76,996</b>	773 5,360 6,486 58 764 <b>74,136</b>
				7	22	(34,606)	(33,582)
				(7)	(22)	2,581	2,364
						(32,025)	(31,218)
(46) 1 (1,715)	(30) (1,712)	(1,149) (10) (72) (539)	(959) 15 (140) (496)	(55) 742 156 52	(304) 515 156 98	(7,322) (5,031) (87) (557) (741) (17,339)	(8,508) (4,281) 76 (548) (694) (17,171)
(946) (2)	(932) (1)	(97)	(67) (1)	399	463	(1,823) (11) (22) 8	(1,755) (13) (576) 9
(2,708)	(2,675)	(1,598) <b>(3,473)</b>	(761) <b>(2,409)</b>	1,294	928	(1,598) <b>(66,548)</b>	(761) <b>(65,440)</b>
666 (268) (23) 375	<b>492</b> (194) (34) <b>264</b>	5 (71) (16) <b>(82)</b>	(585) 414 (9) (180)	<b>82</b> 69 12 <b>163</b>	( <b>791)</b> 296 28 ( <b>467)</b>	<b>10,448</b> (2,480) (667) <b>7,301</b>	<b>8,696</b> (2,053) (994) <b>5,649</b>

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Allianz Group Interim Report Third Quarter and First Nine Months of 2007

#### Segment Information Total Revenues and Operating Profit

#### For the three months and nine months ended September 30, 2007 and 2006

The following table summarizes the total revenues, operating profit and net income for each of the segments and the Allianz Group for the three months and nine months ended September 30, 2007 and 2006.

	Prop	erty-	Life/H	lealth	Ban	king	As	set	Corp	orate	Conso	lidation	Gr	oup
	Coo	ualty					Monos	omont						
	2007	2006	2007	2006	2007	2006	2007	jement 2006	2007	2006	2007	2006	2007	2006
	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn
Three months														
ended September 30,														
Total														
revenues1)	10,674	10,412	10,268	9,847	1,269	1,668	803	726			(10)	(54)	23,004	22,599
Operating														
profit (loss) Non-operating	1,487	1,727	873	617	78	406	330	294	(155)	(331)	(9)	(53)	2,604	2,660
items	252	139	9	(8)	61	(8)	(97)	(133)	(166)	27	31	(4)	90	13
Income (loss)														
before income														
taxes and minority														
interests in														
earnings	1,739	1,866	882	609	139	398	233	161	(321)	(304)	22	(57)	2,694	2,673
Income taxes	34	(600)	(293)	(240)	(177)	(96)	(87)	(67)	(126)	180	(6)	26	(655)	(797)
Minority														
interests in earnings	(65)	(177)	(26)	(81)	(16)	(19)	(4)	(10)	(8)		1	2	(118)	(285)
Net income	(00)	(177)	(23)	(01)	(10)	(10)	( · /	(10)	(0)		•	_	(110)	(200)
(loss)	1,708	1,089	563	288	(54)	283	142	84	(455)	(124)	17	(29)	1,921	1,591
Nine months														
ended September 30,														
Total														
revenues1)	34,767	34,243	34,352	34,600	5,220	5,322	2,380	2,203			(55)	(60)	76,664	76,308
Operating									(222)	(===)	(12.5)	(222)		
profit (loss) Non-operating	4,648	4,958	2,381	1,867	1,226	1,219	967	895	(266)	(585)	(194)	(223)	8,762	8,131
items	1,096	1,007	127	133	217	396	(301)	(403)	271		276	(568)	1,686	565
Income (loss)	.,	1,00					(001)	(100)				(000)	1,000	
before income														
taxes and														
minority interests in														
earnings	5,744	5,965	2,508	2,000	1,443	1,615	666	492	5	(585)	82	(791)	10,448	8,696
Income taxes	(1,081)	(1,590)	(728)	(549)	(401)	(430)	(268)	(194)	(71)	414	69	296	(2,480)	(2,053)
Minority														
interests in earnings	(395)	(604)	(185)	(301)	(60)	(74)	(23)	(34)	(16)	(9)	12	28	(667)	(994)
Net income	(393)	(004)	(100)	(301)	(60)	(74)	(23)	(34)	(10)	(9)	12	20	(007)	(994)
(loss)	4,268	3,771	1,595	1,150	982	1,111	375	264	(82)	(180)	163	(467)	7,301	5,649

1) Total revenues comprise Property-Casualty segment s gross premiums written, Life/Health segment s statutory premiums, Banking segment s operating revenues and Asset Management segment s operating revenues.

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#### **Notes to the Consolidated Financial Statements**

## **Property-Casualty Segment**

		onths ended mber 30,	Nine months ended September 30,		
	2007	2006	2007	2006	
	□mn	□mn	□mn	□mn	
Gross premiums written <sup>1)</sup>	10,674	10,412	34,767	34,243	
Ceded premiums written Change in unearned premiums	(1,460) 737	(1,486) 750	(4,291) (1,511)	(4,428) (1,440)	
Premiums earned (net)	9,951	9,676	<b>28,965</b>	<b>28,375</b>	
Interest and similar income	1,007	928	3,393	3,107	
Income from financial assets and liabilities designated at fair value through					
income (net) <sup>2)</sup>	32	39	103	81	
Income from financial assets and liabilities held for trading (net), shared with policyholder <sup>2)</sup>	45		(10)		
Realized gains/losses (net) from investments, shared with policyholders <sup>3)</sup>	13	8	48	44	
Fee and commission income	290	253	842	770	
Other income	14	13	109	51	
Operating revenues	11,352	10,917	33,450	32,428	
Claims and insurance benefits incurred (net)	(6,615)	(6,208)	(19,264)	(18,480)	
Changes in reserves for insurance and investment contracts (net)	(114)	(151)	(292)	(344)	
Interest expense	(108)	(67)	(292)	(196)	
Loan loss provisions	5		(4)	(3)	
Impairments of investments (net), shared with policyholders <sup>4)</sup>	(17)	(5)	(24)	(22)	
Investment expenses	(74)	(63)	(217)	(178)	
Acquisition and administrative expenses (net) Fee and commission expenses	(2,745) (193)	(2,512) (184)	(8,125) (580)	(7,686) (559)	
Other expenses	(4)	(104)	(4)	(2)	
Operating expenses	(9,865)	(9,190)	(28,802)	(27,470)	
Operating profit	1,487	1,727	4,648	4,958	
laceme from financial access and liabilities held for trading (not) not showed					
Income from financial assets and liabilities held for trading (net), not shared with policyholders <sup>2)</sup>	(26)	(7)	(56)	(4)	
Realized gains/losses (net) from investments, not shared with policyholders <sup>3)</sup>	302	223	1,251	1,540	
Impairments of investments (net), not shared with policyholders <sup>4)</sup>	(59)	(64)	(106)	(153)	
Amortization of intangible assets	(3)	(3)	(9)	(10)	
Restructuring charges	38	(10)	16	(366)	
Non-operating items	252	139	1,096	1,007	
Income before income taxes and minority interests in earnings	1,739	1,866	5,744	5,965	
Income taxes	34	(600)	(1,081)	(1,590)	
Minority interests in earnings	(65)	(177)	(395)	(604)	
Net income	1,708	1,089	4,268	3,771	
Loss ratio <sup>5)</sup> in %	66.5	64.2	66.5	65.1	
Expense ratio <sup>6)</sup> in %	27.6	26.0	28.1	27.1	
Combined ratio <sup>7)</sup> in %	94.1	90.2	94.6	92.2	

<sup>1)</sup> For the Property-Casualty segment, total revenues are measured based upon gross premiums written.

- <sup>2)</sup> The total of these items equals income from financial assets and liabilities carried at fair value through income (net) in the segment income statement.
- 3) The total of these items equals realized gains/losses (net) in the segment income statement.
- <sup>4)</sup> The total of these items equals impairments of investments (net) in the segment income statement.
- 5) Represents claims and insurance benefits incurred (net) divided by premiums earned (net).
- 6) Represents acquisition and administrative expenses (net) divided by premiums earned (net).
- 7) Represents the total of acquisition and administrative expenses (net) and claims and insurance benefits incurred (net) divided by premiums earned (net).

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#### Allianz Group Interim Report Third Quarter and First Nine Months of 2007

### Life/Health Segment

	Septen	nths ended nber 30,	Septer	nths ended mber 30,
	2007	2006	2007	2006
	□mn	□mn	□mn	□mn
Statutory premiums <sup>1)</sup>	10,268	9,847	34,352	34,600
Ceded premiums written Change in unearned premiums	(108) (17)	(163) (49)	(487) (41)	(572) (200)
Statutory premiums (net)	10,143	9,635	33,824	33,828
Deposits from SFAS 97 insurance and investment contracts	(5,662)	(5,169)	(19,475)	(19,515)
Premiums earned (net)	4,481	4,466	14,349	14,313
Interest and similar income Income from financial assets and liabilities carried at fair value through	3,174	3,093	10,112	9,838
income (net), shared with policyholders <sup>2</sup> )	231	(20)	(748)	(205)
Realized gains/losses (net) from investments, shared with policyholders <sup>3)</sup>	617	537	2,351	2,587
Fee and commission income	171	144	506	435
Other income	10 <b>8,684</b>	7	73 <b>26,643</b>	20 <b>26,988</b>
Operating revenues	0,004	8,227	20,043	20,900
Claims and insurance benefits incurred (net)	(3,901)	(3,942)	(12,761)	(12,738)
Changes in reserves for insurance and investment contracts (net)	(2,140)	(2,262)	(6,975)	(7,860)
Interest expense	(85)	(70)	(287)	(207)
Loan loss provisions	1	(22)	(2)	1
Impairments of investments (net), shared with policyholders <sup>4)</sup> Investment expenses	(288)	(63) (129)	(381) (594)	(308) (497)
Acquisition and administrative expenses (net)	(235) (1,113)	(1,087)	(3,102)	(3,217)
Fee and commission expenses	(49)	(57)	(154)	(177)
Operating restructuring charges <sup>5)</sup>	(1)	` '	(6)	(118)
Operating expenses	(7,811)	(7,610)	(24,262)	(25,121)
Operating profit	873	617	2,381	1,867
Income from financial assets and liabilities carried at fair value through				
income (net), not shared with policyholders <sup>2)</sup>	3		3	
Realized gains/losses (net) from investments, not shared with policyholders <sup>3)</sup>	11		133	186
Impairments of investments (net), not shared with policyholders <sup>4)</sup> Amortization of intangible assets	(1) (1)		(1) (2)	(2)
Non-operating restructuring charges <sup>5)</sup>	(3)	(8)	(6)	(51)
Non-operating items	9	(8)	127	133
Income before income taxes and minority interests in earnings	882	609	2,508	2,000
Income taxes	(293)	(240)	(728)	(549)
Minority interests in earnings	(26)	(81)	(185)	(301)
Net income	563	288	1,595	1,150
Statutory expense ratio <sup>6)</sup> in %	11.0	11.3	9.2	9.5

<sup>1)</sup> For the Life/Health segment, total revenues are measured based upon statutory premiums. Statutory premiums are gross premiums written from sales of life insurance policies, as well as gross receipts from sales of unit linked and other investment-oriented products, in accordance with the statutory accounting practices applicable in the insurer s home jurisdiction.

- 2) The total of these items equals income from financial assets and liabilities carried at fair value through income (net) in the segment income statement.
- 3) The total of these items equals realized gains/losses (net) in the segment income statement.
  4) The total of these items equals impairments of investments (net) in the segment income statement.
- 5) The total of these items equals restructuring charges in the segment income statement.
- 6) Represents acquisition and administrative expenses (net) divided by statutory premiums (net).

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#### **Notes to the Consolidated Financial Statements**

#### **Banking Segment**

	Thre	e months en	ded Septembei	30,	Nine months ended September 30,				
	200	07	20	06	20	007	2006		
		Dresdner		Dresdner		Dresdner		Dresdner	
	Banking Segment	Bank	Banking Segment	Bank <sup>1)</sup>	Banking Segment	Bank	Banking Segment	Bank <sup>1)</sup>	
	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn	
Net interest income <sup>2)</sup>	745	724	709	695	2,403	2,325	1,962	1,904	
Net fee and commission					•	,			
income <sup>3)</sup>	727	689	668	631	2,325	2,196	2,228	2,104	
Trading income (net) <sup>4)</sup> Income from financial assets	(210)	(204)	285	269	479	476	1,080	1,053	
and liabilities designated at fair value through income (net) <sup>4)</sup> Other income	7	8	6	6	13	13	27 25	27 25	
Operating revenues <sup>5)</sup>	1,269	1,217	1,668	1,601	5,220	5,010	5,322	5,113	
Administrative expenses	(1,166)	(1,105)	(1,294)	(1,237)	(3,910)	(3,737)	(4,158)	(4,004)	
Investment expenses	(2)	(4)	(19)	(21)	(15)	(20)	(35)	(40)	
Other expenses	(2)		(1)	(1)	12	14	12	12	
Operating expenses	(1,170)	(1,109)	(1,314)	(1,259)	(3,913)	(3,743)	(4,181)	(4,032)	
Loan loss provisions	(21)	(21)	52	49	(81)	(76)	78	77	
Operating profit	78	87	406	391	1,226	1,191	1,219	1,158	
					Í	,	,	•	
Realized gains/losses (net) Impairments of investments	78	65	71	73	268	245	517	517	
(net)	(13)	(13)	(48)	(48)	(35)	(35)	(80)	(80)	
Amortization of intangible			1						
assets Restructuring charges	(4)	(4)	(32)	(33)	(16)	(17)	(41)	(41)	
Non-operating items	61	48	(8)	(8)	(10) <b>217</b>	193	<b>396</b>	396	
3			(-)	ζ-,					
Income before income taxes									
and minority interests									
in earnings	139	135	398	383	1,443	1,384	1,615	1,554	
Income taxes	(177)	(173)	(96)	(88)	(401)	(375)	(430)	(406)	
Minority interests in earnings	(177)	(173)	(19)	(17)	(60)	(54)	(74)	(63)	
Net income (loss)	(54)	(52)	283	<b>278</b>	982	955	1,111	1,085	
,	,	, ,					,	,	
Cost-income ratio <sup>6)</sup> in %	92.2	91.1	78.8	78.6	75.0	74.7	78.6	78.9	

<sup>1)</sup> We have restated the presentation of revenues and operating profit stemming from trades in shares of Allianz SE and its affiliates. From 2007 onwards, these results are eliminated on Dresdner Bank level, whereas in 2006 they were adjusted on segment level only.

<sup>&</sup>lt;sup>2)</sup> Represents interest and similar income less interest expense.

<sup>&</sup>lt;sup>3)</sup> Represents fee and commission income less fee and commission expenses.

<sup>4)</sup> The total of these items equals income from financial assets and liabilities carried at fair value through income (net) in the segment income statement

 $<sup>^{5)}</sup>$  For the Banking segment, total revenues are measured based upon operating revenues.

6) Represents operating expenses divided by operating revenues.

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## **Asset Management Segment**

		Three months end	*		Nine months ended September 30, 2007 2006					
	Asset	007 Allianz	Asset	006 Allianz	Asset	Allianz	Asset	Allianz		
	Management	Global	Management	Global	Management	Global	Management	Global		
	Segment	Investors	Segment	Investors	Segment	Investors	Segment	Investors		
Net fee and	□mn	□mn	□mn	□mn	□mn	□mn	□mn	□mn		
commission income <sup>1)</sup>	767	747	699	689	2,278	2,218	2,128	2,094		
Net interest income <sup>2)</sup> Income from financial assets and liabilities carried at fair value through income	24	19	19	17	60	55	49	46		
(net) Other income	8	8	5 3	5 3	31 11	30 11	17 9	17 9		
Operating revenues <sup>3)</sup>	803	778	726	714	2,380	2,314	2,203	2,166		
Administrative expenses, excluding acquisition-related expenses <sup>4)</sup> Operating expenses	(473) <b>(473)</b>	(456) <b>(456)</b>	(432) (432)	(422) <b>(422)</b>	(1,413) <b>(1,413)</b>	(1,374) <b>(1,374)</b>	(1,308) <b>(1,308)</b>	(1,279) <b>(1,279)</b>		
Operating profit	330	322	294	292	967	940	895	887		
Realized gains/losses (net) Impairments of investments (net) Acquisition-related expenses, thereof <sup>4)</sup> Deferred			1	1	3	3	2	1		
purchases of interests in PIMCO Other acquisition-related	(97)	(97)	(131)	(131)	(299)	(299)	(397)	(397)		
expenses <sup>5)</sup> <b>Subtotal</b> Amortization of intangible assets Restructuring charges	(97)	(97)	(3) <b>(134)</b> (1)	(3) (1 <b>34)</b>	(3) ( <b>302</b> )	(3) ( <b>302</b> )	(7) <b>(404)</b> (1)	(7) <b>(404)</b>		

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Non-operating items	(97)	(97)	(133)	(133)	(301)	(301)	(403)	(403)
Income before income taxes and minority interests								
in earnings	233	225	161	159	666	639	492	484
Income taxes Minority interests	(87)	(85)	(67)	(67)	(268)	(264)	(194)	(193)
in earnings Net income	(4) <b>142</b>	(3) <b>137</b>	(10) <b>84</b>	(10) <b>82</b>	(23) <b>375</b>	(19) <b>356</b>	(34) <b>264</b>	(32) <b>259</b>
Cost-income ratio <sup>6)</sup> in %	58.9	58.6	59.5	59.1	59.4	59.4	59.4	59.0

<sup>1)</sup> Represents fee and commission income less fee and commission expenses.

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Pepresents interest and similar income less interest expense and investment expenses.
 For the Asset Management segment, total revenues are measured based upon operating revenues.

<sup>4)</sup> The total of these items equals acquisition and administration expenses (net) in the segment income statement.

<sup>5)</sup> Consists of retention payments for the management and employees of PIMCO and Nicholas Applegate.
6) Represents operating expenses divided by operating revenues.

#### **Notes to the Consolidated Financial Statements**

### **Corporate Segment**

	Three months ended September 30, 2007 2006			nths ended mber 30, 2006
	□mn	mn	□mn	□mn
Interest and similar income Income from financial assets and liabilities designated at fair value through income (net) <sup>1)</sup>	221	102 (56)	620 6	403 (56)
Operating income from financial assets and liabilities held of trading (net) <sup>1)</sup> Fee and commission income	(40) 40	41	(5) 129	120
Other income		6	14	120 23
Income from fully consolidated private equity investments  Operating revenues	686 <b>908</b>	436 <b>529</b>	1,627 <b>2,391</b>	764 <b>1,254</b>
Interest expense, excluding interest expense from external debt <sup>2)</sup> Investment expenses	(131) (18)	(109) (63)	(378) (72)	(374) (140)
Acquisition and administrative expenses (net), excluding acquisition-related expenses	(196)	(215)	(512)	(496)
Fee and commission expenses Other expenses	(36)	(25) (1)	(97)	(67) (1)
Expenses from fully consolidated private equity investments  Operating expenses	(682) <b>(1,063)</b>	(447) <b>(860)</b>	(1,598) <b>(2,657)</b>	(761) <b>(1,839)</b>
Operating profit (loss)	(155)	(331)	(266)	(585)
Non-operating income from financial assets and liabilities held for trading (net) <sup>1)</sup>	83	(62)	84	(214)
Realized gains/losses (net)	15	287	1,003	784
Interest expense from external debt <sup>2)</sup> Impairments of investments (net)	(271) (10)	(191) (7)	(771) (10)	(585) 15
Acquisition-related expenses	`25	,	(27)	
Non-operating restructuring charges  Non-operating items	(8) <b>(166)</b>	27	(8) <b>271</b>	
Income (loss) before income taxes and minority interests in earnings	(321)	(304)	5	(585)
	, ,	(55.)		(30)
Income taxes Minority interests in earnings	(126) (8)	180	(71) (16)	414 (9)
Net loss	(455)	(124)	(82)	(180)

<sup>1)</sup> The total of these items equals income from financial assets and liabilities carried at fair value through income (net) in the segment income statement

<sup>2)</sup> The total of these items equals interest expense in the segment income statement.

Allianz Group Interim Report Third Quarter and First Nine Months of 2007

# Supplementary Information to the

# Consolidated Balance Sheets

## 4 Financial assets carried at fair value through income

	As of	As of
	September 30,	December 31,
	2007	2006
	□mn	□mn
Financial assets held for trading		
Debt securities	69,773	81,881
Equity securities	34,660	31,266
Derivative financial instruments	26,689	24,835
Subtotal	131,122	137,982
Financial assets designated at fair value through income		
Debt securities	17,194	14,414
Equity securities	4,531	3,834
Loans to banks and customers	680	639
Subtotal	22,405	18,887
Total	153,527	156,869

## 5 Investments

	As of	As of
	September 30,	December 31,
	2007	2006
And Walter Connects Connection and	□mn	_mn
Available-for-sale investments Held-to-maturity investments	272,224 4,627	277,898 4,748
Funds held by others under reinsurance contracts assumed	1,032	1,033
Investments in associates and joint ventures	6,457	4,900
Real estate held for investment	7,845	9,555
Total	292,185	298,134

### **Available-for-sale investments**

	As of September 30, 2007					As of December 31, 2006		
	Amortized Unrealized Unrealized		Fair Amortized		Unrealized	Unrealized	Fair	
	cost	gains	losses	value	cost	gains	losses	value
	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn	∏mn
Equity securities	42,206	25,117	(454)	66,869	43,139	26,795	(159)	69,775
Government debt securities	109,470	1,352	(1,947)	108,875	112,893	2,813	(1,077)	114,629
Corporate debt securities	95,301	732	(2,243)	93,790	90,493	1,542	(860)	91,175
Other debt securities	2,688	108	(106)	2,690	2,122	215	(18)	2,319
Total	249,665	27,309	(4,750)	272,224	248,647	31,365	(2,114)	277,898

### 6 Loans and advances to banks and customers

	As of September 30, 2007			As of December 31, 2006		
	Banks	Customers	Total	Banks	Customers	Total
	□mn	□mn	□mn	□mn	□mn	∏mn
Short-term investments and certificates of deposit	9,309		9,309	6,775		6,775
Reverse repurchase agreements	83,944	65,179	149,123	86,957	52,456	139,413
Collateral paid for securities borrowing transactions	32,212	38,993	71,205	17,612	23,419	41,031
Loans	72,624	127,940	200,564	69,211	129,319	198,530
Other advances	17,500	10,798	28,298	15,225	8,358	23,583
Subtotal	215,589	242,910	458,499	195,780	213,552	409,332
Loan loss allowance	(87)	(971)	(1,058)	(108)	(946)	(1,054)
Total	215,502	241,939	457,441	195,672	212,606	408,278

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#### **Notes to the Consolidated Financial Statements**

## Loans and advances to customers by type of customer

	As of	
	September 30,	As of December 31,
	2007	2006
Corporate customers Private customers Public authorities Subtotal Loan loss allowance Total 7 Reinsurance assets	□mn 172,447 56,161 14,302 242,910 (971) 241,939	□mn 146,750 59,505 7,297 <b>213,552</b> (946) <b>212,606</b>
	As of	As of
	September 30,	December 31,
	2007	2006
Unearned premiums Reserves for loss and loss adjustment expenses Aggregate policy reserves Other insurance reserves	□mn 1,621 9,010 6,671 94	□mn 1,317 9,719 8,223 101
Total 8 Deferred acquisition costs	17,396	19,360
	As of	
	September 30,	As of December 31,
	2007	2006
Deferred acquisition costs	□mn	□mn
Property-Casualty Life/Health Asset Management Subtotal	3,808 14,198 54 <b>18,060</b>	3,692 13,619 50 <b>17,361</b>
Present value of future profits Deferred sales inducements Total	1,239 551 19,850	1,227 547 19,135

#### 9 Other assets

	As of September 30,	As of December 31.
	2007	2006
	∏mn	∏mn
Receivables	_	_
Policyholders	4,032	4,292
Agents	4,087	3,698
Reinsurers	2,616	2,832
Other	5,879	6,283
Less allowance for doubtful accounts	(359)	(330)
Subtotal Tax receivables	16,255	16,775
Income tax	1,942	1,995
Other tax	793	690
Subtotal	2,735	2,685
Accrued dividends, interest and rent	5,340	5,658
Prepaid expenses	-,	2,222
Interest and rent	3,703	2,678
Other prepaid expenses	245	173
Subtotal	3,948	2,851
Derivative financial instruments used for hedging that meet the criteria for hedge accounting		
and firm commitments	301	463
Property and equipment		
Real estate held for use	3,756	4,758
Equipment	1,828	1,597
Software Subtotal	1,102	1,078
Non-current assets and disposal groups held for sale	6,686 2,339	7,433
Other assets <sup>1)</sup>	2,339 3,190	3,028
Total	40,794	38,893

 $<sup>^{1)}</sup>$  As of September 30, 2007, includes prepaid benefit costs for defined benefit plans of  $\square$ 285 mn.

Non-current assets and disposal groups held for sale as of September 30, 2007 consists primarily of real estate held for investment and real estate held for use in Germany. Much of the real estate held for use is expected to be disposed of through sale-leaseback transactions.

#### Allianz Group Interim Report Third Quarter and First Nine Months of 2007

#### 10 Intangible assets

	September 30,	As of December 31,
	2007	2006
		□mn
Goodwill	12,883	12,007
Brand names	1,080	717
Other	542	211
Total	14,505	12,935

The acquisition of a 100.0% participation in Selecta AG, Muntelier, increased brand names by €355 mn and other intangible assets by €340 mn.

Changes in goodwill for the nine months ended September 30, 2007, were as follows:

	Пшп
Cost as of 1/1/2007	12,231
Accumulated impairments as of 1/1/2007	(224)
Carrying amount as of 1/1/2007	12,007
Additions	1,119
Foreign currency translation adjustments	(243)
Carrying amount as of 9/30/2007	12,883
Accumulated impairments as of 9/30/2007	224
Cost as of 9/30/2007	13,107
Additions include goodwill from	

increasing the interest in Russian People s Insurance Society, Moscow, from 47.4% to 97.2%,

the acquisition of a 100.0% participation in Selecta AG, Muntelier,

the acquisition of a 100.0% participation in Commerce Assurance Bhd., Kuala Lumpur,

the acquisition of a 100.0% participation in Insurance Company Progress Garant , Moscow,

the acquisition of a 100.0% participation in SC Tour Michelet, Paris,

the acquisition of a 100.0% participation in JTS Insurance Company ATF POLICY , Almaty,

the acquisition of a 100.0% participation in United Mercantile Agencies, Inc., Kentucky.

## 11 Financial liabilities carried at fair value through income

	As of	
	September 30,	As of December 31,
	2007	2006
Financial liabilities held for trading	□mn	□mn
Obligations to deliver securities	45,113	39,951
Derivative financial instruments	29,784	27,823
Other trading liabilities	14,163	10,988
Subtotal	89,060	78,762
Financial liabilities designated at fair value through income	1,032	937
Total	90,092	79,699

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#### **Notes to the Consolidated Financial Statements**

### 12 Liabilities to banks and customers

	As o	f September 30, 2	007	As	As of December 31, 2006			
	Banks	Customers	Total	Banks	Customers	Total		
	□mn	□mn	□mn	□mn	□mn	□mn		
Payable on demand	16,729	67,822	84,551	18,216	68,677	86,893		
Savings deposits		5,314	5,314		5,421	5,421		
Term deposits and certificates								
of deposit	56,528	66,683	123,211	68,429	50,380	118,809		
Repurchase agreements	74,109	54,839	128,948	68,189	49,403	117,592		
Collateral received from securities								
lending transactions	25,347	15,176	40,523	19,914	8,703	28,617		
Other	7,965	2,117	10,082	876	2,870	3,746		
Total	180,678	211,951	392,629	175,624	185,454	361,078		

## 13 Reserves for loss and loss adjustment expenses

	As of	
	September 30, 2007	As of December 31, 2006
Property-Casualty Life/Health Consolidation Total	□mn 57,956 6,758 (2) <b>64,712</b>	□mn 58,664 6,804 (4) <b>65,464</b>

Changes in the reserves for loss and loss adjustment expenses for the Property-Casualty segment for the nine months ended September 30, 2007 and 2006, are as follows:

	Gross	2007 Ceded	Net	Gross	2006 Ceded	Net
	□mn	□mn	□mn	□mn	□mn	□mn
Reserves for loss and loss adjustment expenses as of 1/1/	58,664	(9,333)	49,331	60,259	(10,604)	49,655
Loss and loss adjustment expenses incurred Current year	22,551	(2,393)	20,158	21,251	(2,056)	19,195
Prior years Subtotal	(1,162) <b>21,389</b>	268 <b>(2,125)</b>	(894) <b>19,264</b>	(940) <b>20,311</b>	225 (1, <b>831</b> )	(715) <b>18,480</b>

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Loss and loss adjustment expenses paid						
Current year	(9,132)	746	(8,386)	(8,137)	416	(7,721)
Prior years	(11,852)	1,566	(10,286)	(11,848)	1,950	(9,898)
Subtotal	(20,984)	2,312	(18,672)	(19,985)	2,366	(17,619)
Foreign currency translation adjustments						
and other	(1,371)	520	(851)	(1,053)	271	(782)
Changes in the consolidated subsidiaries						
of the Allianz Group	258	(61)	197			
Reserves for loss and loss adjustment		(0.007)	40.000	<b>50 500</b>	(0.700)	40 704
expenses as of 9/30/	57,956	(8,687)	49,269	59,532	(9,798)	49,734

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### 14 Reserves for insurance and investment contracts

September 30, Decemb	As of per 31.
2007	2006
∏mn	∏mn
	56,333
	30,689
Other insurance reserves 744	675
Total 290,997 28	87,697
15 Other liabilities	

As of

	September 30,	As of
		December 31,
	2007	2006
	Птп	Птп
Payables	□mn	□mn
Policyholders	4,500	5,322
Reinsurance	2,000	1,868
Agents	1,765	1,494
Subtotal	8,265	8,684
Payables for social security	368	219
Tax payables		
Income tax	2,364	2,076
Other	1,080	968
Subtotal	3,444	3,044
Accrued interest and rent	849	793
Unearned income		
Interest and rent	3,689	2,645
Other	200	279
Subtotal	3,889	2,924
Provisions		
Pensions and similar obligations	4,181	4,120
Employee related	2,773	3,120
Share-based compensation	1,707	1,898
Restructuring plans	567	887
Loan commitments	246	261
Other provisions	1,930	1,943
Subtotal	11,404	12,229
Deposits retained for reinsurance ceded	4,381	5,716
Derivative financial instruments used for hedging purposes that meet the criteria for hedge		
accounting and firm commitments	1,779	907
Financial liabilities for puttable equity instruments	4,753	3,750
Disposal groups held for sale	7	
Other liabilities	10,918	11,498
Total	50,057	49,764

## 16 Certificated liabilities

As of

September 30,

2007

□mn