

S&T BANCORP INC  
Form 10-Q  
November 07, 2006  
Table of Contents

---

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

---

## FORM 10-Q

---

*(Mark One)*

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from To

Commission file number 0-12508

---

## S&T BANCORP, INC.

(Exact name of registrant as specified in its charter)

---

Pennsylvania  
(State or other jurisdiction of  
incorporation or organization)

800 Philadelphia Street, Indiana, PA  
(Address of principal executive offices)

800-325-2265

(Registrant's telephone number, including area code)

25-1434426  
(IRS Employer

Identification No.)

15701  
(zip code)

Edgar Filing: S&T BANCORP INC - Form 10-Q

**Not Applicable**

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicated by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:**

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by the court. Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Common Stock, \$2.50 Par Value - 25,319,874 shares as of October 18, 2006

---

**Table of Contents**

**INDEX**

**S&T BANCORP, INC. AND SUBSIDIARIES**

|   | <b>Page No.</b> |
|---|-----------------|
| <b><u>PART I. FINANCIAL INFORMATION</u></b>   |                 |
| Item 1. Financial Statements  |                 |
| <u>Condensed consolidated balance sheets - September 30, 2006 and December 31, 2005</u>                                     | 3               |
| <u>Condensed consolidated statements of income - Three and nine months ended September 30, 2006 and 2005</u>                | 4               |
| <u>Condensed consolidated statements of changes in shareholder s equity - Nine months ended September 30, 2006 and 2005</u> | 5               |
| <u>Condensed consolidated statements of cash flows - Nine months ended September 30, 2006 and 2005</u>                      | 6               |
| <u>Notes to condensed consolidated financial statements</u>   | 7-13            |
| Item 2. <u>Management s Discussion and Analysis of Financial Condition and Results of Operations</u>                        | 14-27           |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>   | 28-29           |
| Item 4. <u>Controls and Procedures</u>  | 29              |
| <b><u>PART II. OTHER INFORMATION</u></b>  |                 |
| Item 1. <u>Legal Proceedings</u>  | 30              |
| Item 1A. <u>Risk Factors</u>  | 30              |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | 30              |
| Item 3. <u>Defaults Upon Senior Securities</u>  | 30              |
| Item 4. <u>Submission of Matters to a Vote of Security Holders</u>  | 30              |
| Item 5. <u>Other Information</u>  | 30              |
| Item 6. <u>Exhibits</u>   | 30              |
| <u>SIGNATURES</u>   | 32              |

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

|   | September 30, 2006  | December 31, 2005   |
|---|---------------------|---------------------|
|   | (unaudited)         | (Note A)            |
| <i>(dollars in thousands, except share and per share data)</i>  |                     |                     |
| <b>ASSETS</b>   |                     |                     |
| Cash and due from banks   | \$ 58,938           | \$ 56,189           |
| Securities available for sale   | 419,178             | 481,257             |
| Other investments   | 12,312              | 13,318              |
| Loans held for sale   | 957                 | 1,580               |
| Portfolio loans, net of allowance for loan losses of \$32,717 at September 30, 2006 and \$36,572 at December 31, 2005       | 2,583,580           | 2,453,354           |
| Premises and equipment, net   | 33,721              | 29,123              |
| Goodwill  | 49,955              | 49,073              |
| Other intangibles, net  | 5,178               | 5,478               |
| Bank owned life insurance   | 33,944              | 33,107              |
| Other assets  | 80,947              | 72,500              |
| <b>Total Assets</b>   | <b>\$ 3,278,710</b> | <b>\$ 3,194,979</b> |
| <b>LIABILITIES</b>  |                     |                     |
| Deposits:   |                     |                     |
| Noninterest-bearing   | \$ 429,547          | \$ 435,672          |
| Interest-bearing  | 147,393             | 155,191             |
| Money market  | 168,587             | 242,228             |
| Savings   | 885,273             | 652,685             |
| Time deposits   | 905,292             | 933,108             |
| <b>Total Deposits</b>   | <b>2,536,092</b>    | <b>2,418,884</b>    |
| Securities sold under repurchase agreements and federal funds purchased   | 102,351             | 137,829             |
| Short-term borrowings   | 60,000              | 150,000             |
| Long-term borrowings  | 161,217             | 83,776              |
| Junior subordinated debt securities   | 25,000              |                     |
| Other liabilities   | 59,039              | 52,069              |
| <b>Total Liabilities</b>  | <b>2,943,699</b>    | <b>2,842,558</b>    |
| <b>SHAREHOLDERS EQUITY</b>  |                     |                     |
| Preferred stock, without par value, 10,000,000 shares authorized and none outstanding                                       |                     |                     |
| Common stock (\$2.50 par value) Authorized - 50,000,000 shares in 2006 and 2005 Issued - 29,714,038 shares in 2006 and 2005 | 74,285              | 74,285              |
| Additional paid-in capital  | 26,596              | 26,120              |
| Retained earnings   | 343,839             | 326,158             |
| Accumulated other comprehensive income  | 6,971               | 9,172               |
| Treasury stock (4,410,264 shares at September 30, 2006 and 3,443,308 shares at December 31, 2005, at cost)                  | (116,680)           | (83,314)            |
| <b>Total Shareholders Equity</b>  | <b>335,011</b>      | <b>352,421</b>      |
| <b>Total Liabilities and Shareholders Equity</b>  | <b>\$ 3,278,710</b> | <b>\$ 3,194,979</b> |

Edgar Filing: S&T BANCORP INC - Form 10-Q

See notes to Condensed Consolidated Financial Statements

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME****(Unaudited)**

|   | <b>Three Months Ended</b> |               | <b>Nine Months Ended</b> |                |
|---|---------------------------|---------------|--------------------------|----------------|
|   | <b>September 30,</b>      | <b>2005</b>   | <b>September 30,</b>     | <b>2005</b>    |
| <i>(dollars and share data in thousands, except per share data)</i>     | <b>2006</b>               | <b>2005</b>   | <b>2006</b>              | <b>2005</b>    |
| <b>INTEREST INCOME</b>  |                           |               |                          |                |
| Loans, including fees   | \$ 48,332                 | \$ 38,832     | \$ 137,245               | \$ 109,945     |
| Investment securities:  |                           |               |                          |                |
| Taxable   | 3,535                     | 3,995         | 11,036                   | 12,218         |
| Tax-exempt  | 675                       | 654           | 2,031                    | 1,835          |
| Dividends   | 486                       | 554           | 1,557                    | 1,648          |
| <b>Total Interest Income</b>  | <b>53,028</b>             | <b>44,035</b> | <b>151,869</b>           | <b>125,646</b> |
| <b>INTEREST EXPENSE</b>   |                           |               |                          |                |
| Deposits  | 19,268                    | 11,768        | 52,924                   | 30,813         |
| Securities sold under repurchase agreements and federal funds purchased | 1,272                     | 1,137         | 3,982                    | 2,452          |
| Short-term borrowings   | 1,170                     | 1,721         | 4,122                    | 5,640          |
| Long-term borrowings and capital securities                             | 2,476                     | 969           | 5,798                    | 2,618          |
| <b>Total Interest Expense</b>   | <b>24,186</b>             | <b>15,595</b> | <b>66,826</b>            | <b>41,523</b>  |
| <b>NET INTEREST INCOME</b>  | <b>28,842</b>             | <b>28,440</b> | <b>85,043</b>            | <b>84,123</b>  |
| Provision for loan losses   | 1,352                     | 3,000         | 8,552                    | 3,500          |
| <b>Net Interest Income After Provision for Loan Losses</b>              | <b>27,490</b>             | <b>25,440</b> | <b>76,491</b>            | <b>80,623</b>  |
| <b>NONINTEREST INCOME</b>   |                           |               |                          |                |
| Security gains, net   | 1,210                     | 1,300         | 4,263                    | 3,769          |
| Service charges on deposit accounts                                     | 2,666                     | 2,504         | 7,775                    | 7,023          |
| Wealth management fees  | 1,854                     | 1,760         | 6,135                    | 5,234          |
| Letter of credit fees   | 479                       | 430           | 1,740                    | 1,551          |
| Insurance fees  | 1,759                     | 1,403         | 5,069                    | 4,193          |
| Mortgage banking  | 194                       | 278           | 548                      | 1,118          |
| Other   | 1,759                     | 1,732         | 5,209                    | 4,796          |
| <b>Total Noninterest Income</b>   | <b>9,921</b>              | <b>9,407</b>  | <b>30,739</b>            | <b>27,684</b>  |
| <b>NONINTEREST EXPENSE</b>  |                           |               |                          |                |
| Salaries and employee benefits  | 8,618                     | 8,754         | 27,134                   | 25,992         |
| Occupancy, net  | 1,265                     | 1,163         | 3,853                    | 3,626          |
| Furniture and equipment   | 929                       | 729           | 2,390                    | 2,495          |
| Other taxes   | 647                       | 584           | 2,187                    | 1,974          |
| Data processing   | 1,186                     | 1,046         | 3,599                    | 3,172          |
| Marketing   | 615                       | 571           | 1,859                    | 1,742          |
| Amortization of intangibles   | 81                        | (47)          | 244                      | 134            |
| FDIC assessment   | 77                        | 71            | 227                      | 220            |
| Other   | 2,921                     | 1,791         | 9,059                    | 6,871          |
| <b>Total Noninterest Expense</b>  | <b>16,339</b>             | <b>14,662</b> | <b>50,552</b>            | <b>46,226</b>  |

Edgar Filing: S&T BANCORP INC - Form 10-Q

|  |                  |                  |                  |                  |
|--|------------------|------------------|------------------|------------------|
| <b>Income Before Taxes</b>                               | <b>21,072</b>    | <b>20,185</b>    | <b>56,678</b>    | <b>62,081</b>    |
| Income Taxes   | 6,408            | 5,818            | 16,540           | 18,400           |
| <b>Net Income</b>  | <b>\$ 14,664</b> | <b>\$ 14,367</b> | <b>\$ 40,138</b> | <b>\$ 43,681</b> |
| <b>Earnings per common share:</b>                        |                  |                  |                  |                  |
| Net Income - Basic                                       | \$ 0.57          | \$ 0.55          | \$ 1.55          | \$ 1.65          |
| Net Income - Diluted                                     | 0.57             | 0.54             | 1.54             | 1.63             |
| Dividends declared per common share                      | 0.29             | 0.28             | 0.87             | 0.84             |
| Average Common Shares Outstanding - Basic                | 25,604           | 26,319           | 25,878           | 26,443           |
| Average Common Shares Outstanding - Diluted              | 25,754           | 26,618           | 26,078           | 26,737           |
| See notes to Condensed Consolidated Financial Statements |                  |                  |                  |                  |

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY****(Unaudited)**

| <i>(dollars in thousands, except per share data)</i>  | Comprehensive<br>Income | Common<br>Stock  | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Treasury<br>Stock  | Total             |
|---|-------------------------|------------------|----------------------------------|----------------------|---|--------------------|-------------------|
| <b>Balance at January 1, 2005</b>   |                         | <b>\$ 74,285</b> | <b>\$ 24,079</b>                 | <b>\$ 297,690</b>    | <b>\$ 20,875</b>                                | <b>\$ (67,800)</b> | <b>\$ 349,129</b> |
| Net income for nine months ended<br>September 30, 2005  | \$ 43,681               |                  |                                  | 43,681               |   |                    | 43,681            |
| Other comprehensive income, net of tax<br>expense of \$4,722:   |                         |                  |                                  |                      |   |                    |                   |
| Unrealized losses on securities of (\$6,229)<br>net of reclassification adjustment for gains<br>included in net income of \$2,450 | (8,769)                 |                  |                                  |                      | (8,769)   |                    | (8,769)           |
| <b>Comprehensive Income</b>   | <b>\$ 34,912</b>        |                  |                                  |                      |   |                    |                   |
| Cash dividends declared (\$0.84 per share)  |                         |                  |                                  | (22,164)             |   |                    | (22,164)          |
| Treasury stock acquired (522,500 shares)  |                         |                  |                                  |                      |   | (18,297)           | (18,297)          |
| Treasury stock issued for stock options<br>exercised (286,200 shares)   |                         |                  | 293                              |                      |   | 6,586              | 6,879             |
| Recognition of restricted stock compensation<br>expense   |                         |                  | 101                              |                      |   |                    | 101               |
| Tax benefit from nonstatutory stock options<br>exercised  |                         |                  | 1,423                            |                      |   |                    | 1,423             |
| <b>Balance at September 30, 2005</b>  |                         | <b>\$ 74,285</b> | <b>\$ 25,896</b>                 | <b>\$ 319,207</b>    | <b>\$ 12,106</b>                                | <b>\$ (79,511)</b> | <b>\$ 351,983</b> |
| <b>Balance at January 1, 2006</b>   |                         | <b>\$ 74,285</b> | <b>\$ 26,120</b>                 | <b>\$ 326,158</b>    | <b>\$ 9,172</b>                                 | <b>\$ (83,314)</b> | <b>\$ 352,421</b> |
| Net income for nine months ended<br>September 30, 2006  | \$ 40,138               |                  |                                  | 40,138               |   |                    | 40,138            |
| Other comprehensive income, net of tax<br>expense of \$770:   |                         |                  |                                  |                      |   |                    |                   |
| Unrealized gains on securities of \$570 net of<br>reclassification adjustment for gains included<br>in net income of \$2,771      | (2,201)                 |                  |                                  |                      | (2,201)   |                    | (2,201)           |
| <b>Comprehensive Income</b>   | <b>\$ 37,937</b>        |                  |                                  |                      |   |                    |                   |
| Cash dividends declared (\$0.87 per share)  |                         |                  |                                  | (22,457)             |   |                    | (22,457)          |
| Treasury stock acquired (999,000 shares)  |                         |                  |                                  |                      |   | (34,170)           | (34,170)          |
| Treasury stock issued for stock options<br>exercised (32,044 shares)  |                         |                  | (27)                             |                      |   | 804                | 777               |
| Recognition of restricted stock compensation<br>expense   |                         |                  | 44                               |                      |   |                    | 44                |
| Tax benefit from nonstatutory stock options<br>exercised  |                         |                  | 121                              |                      |   |                    | 121               |



Edgar Filing: S&T BANCORP INC - Form 10-Q

Recognition of nonstatutory stock option  
compensation expense

338

338

|                                      |                  |                  |                   |           |              |                     |                   |
|--------------------------------------|------------------|------------------|-------------------|-----------|--------------|---------------------|-------------------|
| <b>Balance at September 30, 2006</b> | <b>\$ 74,285</b> | <b>\$ 26,596</b> | <b>\$ 343,839</b> | <b>\$</b> | <b>6,971</b> | <b>\$ (116,680)</b> | <b>\$ 335,011</b> |
|--------------------------------------|------------------|------------------|-------------------|-----------|--------------|---------------------|-------------------|

See Notes to Condensed Consolidated Financial Statements

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

| <i>(dollars in thousands)</i>  | <b>Nine Months Ended<br/>September 30,</b> |                  |
|--|--|------------------|
|  | <b>2006</b>                                | <b>2005</b>      |
| <b>Operating Activities</b>  |  |                  |
| Net Income   | \$ 40,138                                  | \$ 43,681        |
| Adjustments to reconcile net income to net cash provided by operating activities:                  |  |                  |
| Provision for loan losses  | 8,552                                      | 3,500            |
| Provision for depreciation and amortization  | 2,363                                      | 2,315            |
| Net amortization of investment security premiums   | 710  | 875              |
| Recognition of stock-based compensation expense  | 553  |                  |
| Security gains, net  | (4,263)                                    | (3,769)          |
| Deferred income taxes  | 514  | (687)            |
| Excess tax benefits from stock-based compensation  | (80)                                       | 1,423            |
| Mortgage loans originated for sale   | (13,954)                                   | (27,802)         |
| Proceeds from the sale of loans  | 14,816                                     | 28,256           |
| Gain on the sale of loans, net   | (239)                                      | (454)            |
| Increase in interest receivable  | (785)                                      | (702)            |
| (Decrease) increase in interest payable  | (1,069)                                    | 587              |
| Increase in other assets   | (10,673)                                   | (4,931)          |
| Increase (decrease) in other liabilities   | 10,538                                     | (2,983)          |
| <b>Net Cash Provided by Operating Activities</b>   | <b>47,121</b>                              | <b>39,309</b>    |
| <b>Investing Activities</b>  |  |                  |
| Net (increase) decrease of interest-earning deposits with banks                                    | (196)                                      | 99               |
| Proceeds from maturities of securities available for sale  | 64,120                                     | 57,606           |
| Proceeds from sales of securities available for sale   | 11,699                                     | 4,252            |
| Purchases of securities available for sale   | (12,711)                                   | (53,959)         |
| Net increase in loans  | (138,778)                                  | (123,667)        |
| Purchases of premises and equipment  | (6,717)                                    | (3,418)          |
| <b>Net Cash Used in Investing Activities</b>   | <b>(82,583)</b>                            | <b>(119,087)</b> |
| <b>Financing Activities</b>  |  |                  |
| Net increase in core deposits  | 145,024                                    | 71,312           |
| Net (decrease) increase in time deposits   | (27,816)                                   | 59,029           |
| Net (decrease) increase in securities sold under repurchase agreements and federal funds purchased | (35,478)                                   | 76,083           |
| Net decrease in short-term borrowings  | (90,000)                                   | (85,000)         |
| Proceeds from long-term borrowings   | 122,697                                    | 2,815            |
| Repayments of long-term borrowings   | (45,256)                                   | (5,280)          |
| Proceeds from junior subordinated debt securities  | 25,000                                     |                  |
| Net treasury stock activity  | (33,393)                                   | (11,418)         |
| Cash dividends paid to shareholders  | (22,647)                                   | (21,962)         |
| Excess tax benefits from stock-based compensation  | 80   |                  |
| <b>Net Cash Provided by Financing Activities</b>   | <b>38,211</b>                              | <b>85,579</b>    |
| Increase in Cash and Cash Equivalents  | 2,749                                      | 5,801            |
| Cash and Cash Equivalents at Beginning of Period   | 56,189                                     | 47,328           |

|   |                  |                  |
|---|------------------|------------------|
| <b>Cash and Cash Equivalents at End of Period</b> | <b>\$ 58,938</b> | <b>\$ 53,129</b> |
|---|------------------|------------------|

See notes to Condensed Consolidated Financial Statements

---

**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**September 30, 2006**

**NOTE A - BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of S&T Bancorp, Inc. and subsidiaries ( S&T ) have been prepared in accordance with United States generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles for complete annual financial statements. In the opinion of management, all adjustments consisting of normal recurring accruals considered necessary for a fair presentation have been included. Operating results for the nine-month period ended September 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006. S&T operates within one business segment, community banking, providing a full range of services to individual and corporate customers. The condensed consolidated balance sheet as of December 31, 2005, has been extracted from the audited financial statements included in S&T's 2005 Annual Report to Shareholders. For further information, refer to the consolidated financial statements and footnotes thereto included in the annual report on Form 10-K for the year ended December 31, 2005.

Certain amounts in prior years' financial statements have been reclassified to conform to the current quarter's presentation. The reclassification had no effect on S&T's financial condition or results of operations.

Basic earnings per share is calculated by dividing income available to common shareholders by the weighted average number of common shares outstanding during the period. Options, warrants and other potentially dilutive securities are excluded from the basic calculation, but are included in computing diluted earnings per share.

**NOTE B - STOCK-BASED COMPENSATION**

S&T adopted Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standard ( SFAS ) No. 123(R), Share Based Payment on January 1, 2006. S&T is applying the modified prospective method. SFAS No. 123(R) requires measurement of compensation expense of all stock-based awards at market value on the date of grant and recognition of compensation expense over the service period for all awards granted or not yet vested at the date of adoption. As a result of applying the provisions of SFAS No. 123(R), during the first nine months of 2006, S&T recognized compensation expense of \$553,000, pretax and \$359,000, net of tax. The effect of applying the provisions of SFAS No. 123(R) to both year-to-date basic earnings per share and diluted earnings per share was a decrease of \$0.01.

Prior to the adoption of SFAS No. 123(R), S&T applied APB Opinion No. 25, Accounting for Stock Issued to Employees in accounting for stock-based awards. No compensation expense was reflected in net income. Results for prior periods have not been restated.

S&T granted nonstatutory stock options in 2006 under the S&T Bancorp, Inc. 2003 Incentive Stock Plan (the 2003 Stock Plan ) at an exercise price determined by the S&T Bancorp, Inc. Board of Directors Compensation Committee on the date of grant. S&T granted nonstatutory stock options in 2005 under the 2003 Stock Plan at an exercise price equal to the market value of S&T common stock on the date of grant. Nonstatutory stock options granted in 2006 and 2005 have a four-year vesting period and a ten-year life, with 25 percent vesting each year on January 1 of the succeeding year. There were 4,000 shares of nonstatutory stock options issued in 2006 and 202,500 shares of nonstatutory stock options issued in 2005 at a price of \$37.86. The total compensation expense related to the 2006 grant will approximate \$20,105, net of tax over the next 3.25 years. The total compensation expense related to the 2005 grant will approximate \$929,748 net of tax over the next 3.25 years.

During the first nine months of 2006, total proceeds from the 32,000 shares of nonstatutory stock options exercised totaled \$775,615 and resulted in a tax benefit of \$121,475. During the first nine months of 2005, total proceeds for the 286,200 shares exercised totaled \$6,876,892 and resulted in a tax benefit of \$1,423,509.

On June 20, 2005, the Board of Directors approved the accelerated vesting of the December 20, 2004 stock options awarded to eligible participants under the 2003 Stock Plan, which have an exercise price of \$37.08. As a result of the acceleration, unvested options granted in 2004 to acquire approximately 381,000 shares of S&T's common stock, which otherwise 50 percent would have vested on January 1, 2006 and the remaining shares on January 1, 2007, became immediately exercisable. The options were not in the money (i.e., the exercise price of the options were in excess of the price of S&T's stock) at the time of acceleration.



**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

Below is activity for nonstatutory stock options at September 30:

| <i>(dollars in thousands, except share data)</i> | Number<br>of<br>Shares | 2006<br>Weighted<br>Average<br>Option<br>Price | Aggregate<br>Intrinsic<br>Value |
|--|------------------------|--|---------------------------------|
| Outstanding at January 1, 2006                   | 1,775,762              | \$ 29.05                                       |                                 |
| Granted  | 4,000                  | 37.86  |                                 |
| Exercised  | (32,000)               | 24.24  |                                 |
| Forfeited  | (5,500)                | 34.54  |                                 |
| <b>Outstanding at September 30, 2006</b>         | <b>1,742,262</b>       | <b>29.14</b>                                   | <b>\$ 5,859</b>                 |
| <b>Exercisable at September 30, 2006</b>         | <b>1,535,762</b>       | <b>\$ 27.96</b>                                | <b>\$ 6,966</b>                 |

The following table summarizes the total shares outstanding and the range and weighted average of exercise prices and remaining contractual lives at September 30:

|              | Shares<br>Outstanding | 2006<br>Exercise<br>Price | Contractual<br>Remaining<br>Life (Years) |
|--------------|-----------------------|---------------------------|--|
| 1996         | 15,500                | \$ 15.44                  |  |
| 1997         | 111,962               | 20.38                     | 1  |
| 1998         | 160,900               | 27.75                     | 2  |
| 1999         | 128,100               | 22.88                     | 3  |
| 2000         | 147,500               | 19.81                     | 4  |
| 2001         | 217,800               | 24.40                     | 5  |
| 2002         | 106,850               | 26.60                     | 6  |
| 2003         | 287,350               | 29.97                     | 7  |
| 2004         | 359,800               | 37.08                     | 8  |
| 2005         | 202,500               | 37.86                     | 9  |
| 2006         | 4,000                 | 37.86                     | 10                                       |
| <b>Total</b> | <b>1,742,262</b>      | <b>\$ 29.14</b>           | <b>5.68</b>                              |

S&T also maintains a Cash Appreciation Rights (CARs) plan under which CARs are granted. CARs are rights to appreciation of the market value of S&T's common stock over the exercise price as of the date of grant. The CARs are settled in cash. CARs granted in 2005 have a four-year vesting period and a ten-year life, with 25 percent vesting each year on January 1 of the succeeding year. There were CARs with respect to 206,900 shares of S&T common stock issued in 2005 at a price of \$37.86. During the first nine months of 2006, CARs with respect to 5,700 shares have been forfeited. The total compensation expense related to the 2005 grant will approximate \$605,000, net of tax over the next 3.25 years.

S&T's CARs are treated as liability instruments under SFAS No. 123(R). The current market value must be determined at each reporting date. The Black-Scholes option valuation model was used to determine the market value of the CARs as of September 30, 2006. The assumptions

## Edgar Filing: S&T BANCORP INC - Form 10-Q

used to value the CARs are as follows: a risk-free interest rate of 4.55 percent; a dividend yield of 3.33 percent; volatility of the expected market price of S&T's common stock of .26; and a weighted-average expected life of 6.21 years.

As of December 31, 2005, there were 17,800 shares of unvested restricted stock awards granted related to a previous grant. There were no restricted stock awards granted in 2006 and 2005. These shares vest 25 percent per year with the first vesting, which occurred on January 1, 2004. During the restricted period, the recipient receives dividends and can vote the shares. Generally, if the recipient leaves S&T before the end of the restricted period, the shares will be forfeited. Compensation expense for the restricted stock is ratably recognized over the period of service, generally the restricted period, based on the market value of the stock on the date of grant. As of September 30, 2006 there were 8,900 shares of restricted stock remaining to vest on January 1, 2007.

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

The Black-Scholes option valuation model was developed for use in estimating the market value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. S&T's employee stock options have characteristics significantly different from those of traded options, and changes in subjective input assumptions can materially affect the market value estimate.

The market value for nonstatutory stock options were estimated at the grant dates using a Black-Scholes option pricing model with the following weighted-average assumptions for 2006 and 2005, respectively: risk-free interest rates of 4.36 percent and 3.61 percent; a dividend yield of 3.0 percent and 2.9 percent; volatility of the expected market price of S&T's common stock of .27 and .26; and a weighted-average expected life of seven years and five years, respectively.

The following table illustrates the effect on net income and earnings per share if the market value method had been applied to all outstanding and unvested awards in each period.

| <i>(dollars in thousands, except per share data)</i>  | <b>Three months ended<br/>September 30,<br/>2005</b> | <b>Nine months ended<br/>September 30, 2005</b> |
|---|--|---|
| Net Income  | \$ 14,367  | \$ 43,681                                       |
| Deduct: Stock-based employee compensation cost determined if the market value method had been applied to all awards, net of tax | (83)   | (2,094)   |
| <b>Proforma Net Income</b>  | <b>\$ 14,284</b>                                     | <b>\$ 41,587</b>                                |
| <b>Basic Earnings per Share</b>   |  |   |
| As reported   | \$ 0.55  | \$ 1.65   |
| Proforma  | 0.54   | 1.57  |
| <b>Diluted Earnings per Share</b>   |  |   |
| As reported   | \$ 0.54  | \$ 1.63   |
| Proforma  | 0.54   | 1.56  |

**NOTE C - RECENT ACCOUNTING PRONOUNCEMENTS**

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments. Under current generally accepted accounting principles, an entity that holds a financial instrument with an embedded derivative must bifurcate the financial instrument, resulting in the host and the embedded derivative being accounted for separately. SFAS No. 155 permits, but does not require, entities to account for certain financial instruments with an embedded derivative at fair value thereby eliminating the need to bifurcate the instrument into its host and the embedded derivative. This Statement is effective as of the beginning of the first annual reporting period that begins after September 15, 2006 and is not expected to have a significant impact on S&T's financial position or results of operations.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets. This Statement amends SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 requires companies to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract. The Statement permits a company to choose either the amortized cost method or fair value measurement method for each class of separately recognized servicing assets. This Statement is effective as of the first fiscal year that begins after September 15, 2006, unless earlier adopted, and is not expected to have a significant impact on S&T's financial position and results of operations.

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of SFAS No. 109, Accounting for Income Taxes. This interpretation clarifies the application of SFAS No. 109 by defining a recognition threshold and measurement criterion that an individual tax position must meet for any part of the benefit of that tax position to be recognized in a company's



## Edgar Filing: S&T BANCORP INC - Form 10-Q

financial statements. This interpretation is effective for fiscal year that begins after December 15, 2006. S&T is in the process of determining the impact on S&T's financial position and results of operations.

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

On September 15, 2006, the FASB issued, SFAS No. 157, Fair Value Measurements. This standard provides enhanced guidance for using fair value to measure assets and liabilities. The standard also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. The standard applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. The standard does not expand the use of fair value in any new circumstances. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. S&T is in the process of determining the impact on S&T's financial position and results of operations.

In September 2006, the FASB issued SFAS No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans. SFAS No. 158 requires companies to recognize the over funded or under funded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. The Statement improves financial reporting by requiring an employer to measure the funded status of a plan as of the date of its year-end statement of financial position. This Statement is effective for S&T as of the first fiscal year that begins after December 15, 2006. S&T is in the process of determining the impact on S&T's financial position and results of operations.

**NOTE D - GOODWILL AND OTHER INTANGIBLES**

S&T's balance sheet includes both tangible assets (such as land, buildings, and investments) and intangible assets (such as goodwill and core deposit intangibles). Goodwill is annually reviewed for impairment. Other intangibles are comprised of core deposit intangibles and other mortgage servicing assets, which are also reviewed for impairment on a periodic basis.

**NOTE E - EMPLOYEE BENEFITS**

The following table summarizes the components of net periodic pension expense for S&T's defined benefit plan:

| <i>(dollars in thousands)</i>                    | Three months ended |               | Nine months ended |               |
|--|--------------------|---------------|-------------------|---------------|
|  | September 30,      |               | September 30,     |               |
|  | 2006               | 2005          | 2006              | 2005          |
| Service cost - benefits earned during the period | \$ 514             | \$ 434        | \$ 1,475          | \$ 1,291      |
| Interest cost on projected benefit obligation    | 699                | 658           | 2,064             | 1,926         |
| Expected return on plan assets                   | (1,064)            | (854)         | (3,070)           | (2,582)       |
| Net amortization and deferral                    | 23                 | 18            | 162               | 26            |
| <b>Net Periodic Pension Expense</b>              | <b>\$ 172</b>      | <b>\$ 256</b> | <b>\$ 631</b>     | <b>\$ 661</b> |

S&T previously disclosed in its financial statements for the year ended December 31, 2005, that S&T contributed \$7.2 million to its pension plan in December 2005 for 2006. No further contributions are expected to be made during 2006.

**NOTE F - SECURITIES**

The amortized cost and market value of securities are as follows:

**September 30, 2006**

*(dollars in thousands)*

**Available for Sale**

Edgar Filing: S&T BANCORP INC - Form 10-Q

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Market<br>Value   |
|--|-------------------|------------------------------|-------------------------------|-------------------|
| Obligations of U.S. government corporations and agencies                         | \$ 183,463        | \$ 23                        | \$ (3,496)                    | \$ 179,990        |
| Collateralized mortgage obligations of U.S. government corporations and agencies | 62,904            |                              | (1,028)                       | 61,876            |
| Mortgage-backed securities   | 34,144            | 10                           | (1,095)                       | 33,059            |
| U.S. treasury securities   | 498               |                              |                               | 498               |
| Obligations of state and political subdivisions                                  | 82,732            | 34                           | (1,151)                       | 81,615            |
| <b>Debt Securities Available for Sale</b>  | <b>363,741</b>    | <b>67</b>                    | <b>(6,770)</b>                | <b>357,038</b>    |
| Marketable equity securities   | 39,169            | 16,773                       | (127)                         | 55,815            |
| Other securities   | 6,325             |                              |                               | 6,325             |
| <b>Total Securities Available for Sale</b>                                       | <b>\$ 409,235</b> | <b>\$ 16,840</b>             | <b>\$ (6,897)</b>             | <b>\$ 419,178</b> |

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****December 31, 2005**

| <i>(dollars in thousands)</i>  | Amortized<br>Cost | Available for Sale           |                               | Market<br>Value   |
|--|-------------------|------------------------------|-------------------------------|-------------------|
|  |                   | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                   |
| Obligations of U.S. government corporations and agencies                         | \$ 224,325        | \$ 399                       | \$ (3,687)                    | \$ 221,037        |
| Collateralized mortgage obligations of U.S. government corporations and agencies | 64,480            | 6                            | (847)                         | 63,639            |
| Mortgage-backed securities   | 39,321            | 46                           | (951)                         | 38,416            |
| U.S. treasury securities   | 499               |                              |                               | 499               |
| Obligations of state and political subdivisions                                  | 84,998            | 38                           | (1,225)                       | 83,811            |
| <b>Debt Securities Available for Sale</b>  | <b>413,623</b>    | <b>489</b>                   | <b>(6,710)</b>                | <b>407,402</b>    |
| Marketable equity securities   | 45,421            | 20,084                       | (391)                         | 65,114            |
| Other securities   | 8,741             |                              |                               | 8,741             |
| <b>Total Securities Available for Sale</b>                                       | <b>\$ 467,785</b> | <b>\$ 20,573</b>             | <b>\$ (7,101)</b>             | <b>\$ 481,257</b> |

During the first nine months of 2006, S&T recognized an other-than-temporary impairment totaling \$0.3 million on two equity securities. The other-than-temporary impairment was charged to earnings as a reduction to security gains. For debt securities available for sale, S&T does not believe any other individual unrealized loss as of September 30, 2006 and December 31, 2005 represent an other-than-temporary impairment. S&T performs a review on the entire securities portfolio on a quarterly basis to identify securities that may indicate an other-than-temporary impairment. S&T management considers the length of time and the extent to which the market value has been less than cost and the financial condition of the issuer. The unrealized losses on 181 debt securities at September 30, 2006 are attributable to changes in interest rates. The unrealized losses on six marketable equity securities at September 30, 2006 are attributable to temporary declines in market value. S&T has both the intent and the ability to hold the debt securities contained in the previous table for a time necessary to recover the amortized cost or until maturity.

There were \$4,819,000 and \$4,098,000 in gross realized gains and \$556,000 and \$329,000 in gross realized losses for the nine months ending September 30, 2006 and 2005, respectively, relative to securities available for sale. \$0.3 million of realized losses during the first nine months of 2006 were attributable to a strategic initiative for reducing non-strategic equity holdings. S&T recognized an other-than-temporary impairment totaling \$0.3 million on two equity securities during the first nine months of 2006 and \$0.3 million on one equity security during the first nine months of 2005.

The following tables present the age of gross unrealized losses and market value by investment category:

**September 30, 2006**

| <i>(dollars in thousands)</i>  | Less Than 12 months |                      | 12 Months or More |                      | Total           |                      |
|--|---------------------|----------------------|-------------------|----------------------|-----------------|----------------------|
|  | Market<br>Value     | Unrealized<br>Losses | Market<br>Value   | Unrealized<br>Losses | Market<br>Value | Unrealized<br>Losses |
| Obligations of U.S. government corporations and agencies                         | \$ 4,939            | \$ (58)              | \$ 170,085        | \$ (3,438)           | \$ 175,024      | \$ (3,496)           |
| Collateralized mortgage obligations of U.S. government corporations and agencies | 19,393              | (109)                | 42,483            | (919)                | 61,876          | (1,028)              |
| Mortgage-backed securities   | 6,346               | (87)                 | 25,290            | (1,008)              | 31,636          | (1,095)              |
| Obligations of states and political subdivisions                                 | 14,492              | (54)                 | 61,367            | (1,097)              | 75,859          | (1,151)              |

Edgar Filing: S&T BANCORP INC - Form 10-Q

|   |                  |                 |                   |                   |                   |                   |
|---|------------------|-----------------|-------------------|-------------------|-------------------|-------------------|
| <b>Debt Securities Available for Sale</b> | <b>45,170</b>    | <b>(308)</b>    | <b>299,225</b>    | <b>(6,462)</b>    | <b>344,395</b>    | <b>(6,770)</b>    |
| Marketable equity securities              | 1,450            | (127)           |                   |                   | 1,450             | (127)             |
| <b>Total</b>                              | <b>\$ 46,620</b> | <b>\$ (435)</b> | <b>\$ 299,225</b> | <b>\$ (6,462)</b> | <b>\$ 345,845</b> | <b>\$ (6,897)</b> |

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2005

| <i>(dollars in thousands)</i>  | Less Than 12 months |                   | 12 Months or More |                   | Total             |                   |
|--|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | Market Value        | Unrealized Losses | Market Value      | Unrealized Losses | Market Value      | Unrealized Losses |
| Obligations of U.S. government corporations and agencies                         | \$ 142,892          | \$ (2,553)        | \$ 32,825         | \$ (1,134)        | \$ 175,717        | \$ (3,687)        |
| Collateralized mortgage obligations of U.S. government corporations and agencies | 58,696              | (847)             |                   |                   | 58,696            | (847)             |
| Mortgage-backed securities   | 21,450              | (360)             | 14,466            | (591)             | 35,916            | (951)             |
| Obligations of states and political subdivisions                                 | 58,898              | (753)             | 14,412            | (472)             | 73,310            | (1,225)           |
| <b>Debt Securities Available for Sale</b>  | <b>281,936</b>      | <b>(4,513)</b>    | <b>61,703</b>     | <b>(2,197)</b>    | <b>343,639</b>    | <b>(6,710)</b>    |
| Marketable equity securities   | 5,909               | (391)             |                   |                   | 5,909             | (391)             |
| <b>Total</b>   | <b>\$ 287,845</b>   | <b>\$ (4,904)</b> | <b>\$ 61,703</b>  | <b>\$ (2,197)</b> | <b>\$ 349,548</b> | <b>\$ (7,101)</b> |

The amortized cost and market value of debt securities at September 30, 2006, by expected maturity, are as set forth below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

For purposes of the maturity table, mortgage-backed securities, which are not due at a single maturity date, have been allocated over maturity groupings based upon the current estimated prepayment rates. The mortgage-backed securities may mature earlier or later than their weighted-average estimated maturities because of principal repayment optionality.

**Available for Sale**

| <i>(dollars in thousands)</i>                   | Amortized Cost    | Estimated Market Value |
|---|-------------------|------------------------|
| Due in one year or less                         | \$ 46,999         | \$ 46,419              |
| Due after one year through five years           | 262,882           | 257,868                |
| Due after five years through ten years          | 50,691            | 49,663                 |
| Due after ten years                             | 3,169             | 3,088                  |
| <b>Total Debt Securities Available for Sale</b> | <b>\$ 363,741</b> | <b>\$ 357,038</b>      |

At September 30, 2006 and December 31, 2005, investment securities with a principal amount of \$302,852,000 and \$274,399,000, respectively, were pledged to secure repurchase agreements, public funds and trust fund deposits.

**NOTE G - LOANS AND ALLOWANCE FOR LOAN LOSSES**

The composition of the loan portfolio was as follows:

*(dollars in thousands)*

Edgar Filing: S&T BANCORP INC - Form 10-Q

|                              | September 30,<br>2006 | December 31,<br>2005 |
|------------------------------|-----------------------|----------------------|
| Real estate - construction   | \$ 335,501            | \$ 332,930           |
| Real estate - mortgages:     |                       |                      |
| Residential                  | 555,280               | 523,745              |
| Commercial                   | 979,668               | 920,349              |
| Commercial and industrial    | 673,910               | 644,686              |
| Consumer installment         | 71,938                | 68,216               |
| <b>Gross Portfolio Loans</b> | <b>2,616,297</b>      | <b>2,489,926</b>     |
| Allowance for loan losses    | (32,717)              | (36,572)             |
| <b>Total Portfolio Loans</b> | <b>2,583,580</b>      | <b>2,453,354</b>     |
| Loans held for sale          | 957                   | 1,580                |
| <b>Total Loans</b>           | <b>\$ 2,584,537</b>   | <b>\$ 2,454,934</b>  |

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

Changes in the allowance for loan losses for the nine months ended September 30, were as follows:

| <i>(dollars in thousands)</i>   | <b>2006</b>      | <b>2005</b>      |
|---|------------------|------------------|
| Balance at beginning of period  | \$ 36,572        | \$ 34,262        |
| Charge-offs   | (13,459)         | (2,758)          |
| Recoveries  | 1,052            | 2,058            |
| <b>Net charge-offs</b>  | <b>(12,407)</b>  | <b>(700)</b>     |
| Provision for loan losses   | 8,552            | 3,500            |
| Reclassification of allowance for loan losses on unfunded loan commitments <sup>(1)</sup> |                  | (969)            |
| <b>Balance at end of period</b>   | <b>\$ 32,717</b> | <b>\$ 36,093</b> |

<sup>(1)</sup> During the second quarter of 2005, S&T reclassified \$969,000 of its allowance for loan losses to a separate allowance for probable credit losses inherent in unfunded loan commitments. Net income and prior period balances were not affected by this reclassification. The separate allowance is included in other liabilities.

The principal balances of loans on nonaccrual status were \$15,058,000 and \$11,166,000 at September 30, 2006 and December 31, 2005, respectively. At September 30, 2006, there were no commitments to lend additional funds on nonaccrual loans. Other real estate owned which is included in other assets, was \$2,633,000 at September 30, 2006 and \$3,712,000 at December 30, 2005.

The following table represents S&T's investment in loans considered to be impaired and related information on those impaired loans as of September 30, 2006 and December 31, 2005.

| <i>(dollars in thousands)</i>   | <b>September 30,<br/>2006</b> | <b>December 31,<br/>2005</b> |
|---|-------------------------------|------------------------------|
| Recorded investment in loans considered to be impaired                          | \$ 23,995                     | \$ 29,745                    |
| Recorded investment in impaired loans with no related allowance for loan losses | 19,849                        | 7,741                        |
| Loans considered to be impaired that were on a nonaccrual basis                 | 8,394                         | 5,507                        |
| Allowance for loan losses related to loans considered to be impaired            | 2,721                         | 9,937                        |
| Average recorded investment in impaired loans                                   | 32,325                        | 16,325                       |
| Year-to-date interest income per contractual terms on impaired loans            | 2,036                         | 2,115                        |
| Year-to-date interest income on impaired loans recognized on a cash basis       | 1,398                         | 1,854                        |

**NOTE H - GUARANTEES**

S&T, in the normal course of business, commits to extend credit and issue standby letters of credit. The obligations are not recorded in S&T's financial statements. Loan commitments and standby letters of credit are subject to S&T's normal credit underwriting policies and procedures and generally require collateral based upon management's evaluation of each customer's financial condition and ability to satisfy completely the terms of the agreement. S&T's exposure to credit loss in the event the customer does not satisfy the terms of the agreement equals the notional amount of the obligation less the value of any collateral. Unfunded commercial loan commitments totaled \$688,833,000, unfunded other loan commitments totaled \$156,764,000 and obligations under standby letters of credit totaled \$219,181,000 at September 30, 2006.

**NOTE I - LITIGATION**



## Edgar Filing: S&T BANCORP INC - Form 10-Q

S&T, in the normal course of business, is subject to various legal proceedings in which claims for monetary damages are asserted. Management does not believe that the outcome of any current proceedings will have a material adverse effect on the consolidated financial position of S&T.

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS**

The following discussion and analysis is presented so that shareholders may review in further detail the financial condition and results of operations of S&T Bancorp, Inc. and subsidiaries ( S&T ). This discussion and analysis should be read in conjunction with the condensed consolidated financial statements and the other financial data presented elsewhere in this report.

**Business Summary**

S&T is a financial holding company with its headquarters located in Indiana, Pennsylvania and with assets of \$3.3 billion at September 30, 2006. S&T provides a full range of financial services through a branch network of 49 offices located in Allegheny, Armstrong, Blair, Butler, Cambria, Clarion, Clearfield, Indiana, Jefferson and Westmoreland counties of Pennsylvania. S&T provides full service retail and commercial banking products as well as cash management services; insurance; estate planning and administration; employee benefit investment management and administration; corporate services and other fiduciary services. S&T's common stock trades on the Nasdaq Global Select Market under the symbol STBA .

**Financial Condition**

Total assets averaged \$3.3 billion in the first nine months of 2006 as compared to \$3.1 billion for the 2005 full year average. Average loans increased \$206.9 million and average securities, other investments and federal funds sold decreased \$42.3 million in the first nine months of 2006 compared to the 2005 full year average. Average deposits increased \$238.3 million and average borrowings decreased \$50.1 million during the nine months ended September 30, 2006 as compared to the 2005 full year average.

**Average Balance Sheet and Net Interest Income Analysis**

| <i>(dollars in millions)</i>                | Nine Months Ended  |                     |                 | Twelve Months Ended |                     |                 |
|---|--------------------|---------------------|-----------------|---------------------|---------------------|-----------------|
|   | September 30, 2006 |                     |                 | December 31, 2005   |                     |                 |
|   | Average<br>Balance | Average<br>Interest | Average<br>Rate | Average<br>Balance  | Average<br>Interest | Average<br>Rate |
| <b>Assets</b>                               |                    |                     |                 |                     |                     |                 |
| Loans (1)                                   | \$ 2,577.8         | \$ 138.8            | 7.20%           | \$ 2,370.9          | \$ 153.2            | 6.46%           |
| Securities/Other (1)                        | 469.4              | 16.4                | 4.66%           | 511.7               | 23.0                | 4.49%           |
| <b>Total interest-earning assets</b>        | <b>3,047.2</b>     | <b>155.2</b>        | <b>6.81%</b>    | <b>2,882.6</b>      | <b>176.2</b>        | <b>6.11%</b>    |
| Noninterest-earning assets                  | 211.3              |                     |                 | 190.7               |                     |                 |
| <b>TOTAL</b>                                | <b>\$ 3,258.5</b>  |                     |                 | <b>\$ 3,073.3</b>   |                     |                 |
| <b>Liabilities And Shareholders' Equity</b> |                    |                     |                 |                     |                     |                 |
| NOW/money market/savings                    | \$ 1,148.8         | \$ 26.2             | 3.05%           | \$ 941.0            | \$ 15.1             | 1.60%           |
| Time deposits                               | 909.2              | 26.7                | 3.92%           | 889.3               | 29.7                | 3.34%           |
| Borrowed funds < 1 year                     | 230.4              | 8.1                 | 4.70%           | 354.3               | 11.1                | 3.12%           |
| Borrowed funds > 1 year                     | 152.2              | 5.8                 | 5.09%           | 78.4                | 3.6                 | 4.61%           |
| <b>Total interest-bearing liabilities</b>   | <b>2,440.6</b>     | <b>66.8</b>         | <b>3.66%</b>    | <b>2,263.0</b>      | <b>59.5</b>         | <b>2.63%</b>    |
| Noninterest-bearing liabilities:            |                    |                     |                 |                     |                     |                 |
| Demand deposits                             | 421.8              |                     |                 | 411.2               |                     |                 |
| Shareholders' equity/Other                  | 396.1              |                     |                 | 399.1               |                     |                 |

Edgar Filing: S&T BANCORP INC - Form 10-Q

|   |                   |                   |
|---|-------------------|-------------------|
| <b>TOTAL</b>                                | <b>\$ 3,258.5</b> | <b>\$ 3,073.3</b> |
| <b>Net yield on interest-earning assets</b> | <b>3.88%</b>      | <b>4.05%</b>      |
| <b>Net Interest Income</b>                  | <b>\$ 88.4</b>    | <b>\$ 116.7</b>   |

(1) *The yield on earning assets and the net interest margin are presented on a fully taxable-equivalent ( FTE ) and annualized basis. The FTE basis adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35 percent for each period presented. S&T believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.*

**Lending Activity**

Average loans increased \$206.9 million to \$2.6 billion during the nine months ended September 30, 2006 compared to the 2005 full year average. Changes in the composition of the average loan portfolio during the first nine months of 2006 included increases of \$37.6 million of commercial loans, \$122.1 million of commercial real estate loans, \$47.0 million of residential mortgages and a slight increase in installment loans of \$0.2 million.

---

**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF**

**OPERATIONS continued**

Real estate construction and commercial loans, including mortgage and industrial, comprised 76 percent of the average loan portfolio for the nine months ended September 30, 2006 and the 2005 full year average. Although commercial loans can be an area of higher risk, management believes these risks are mitigated by limiting concentrations and a rigorous underwriting review by loan administration. Variable-rate commercial loans were 51 percent of the commercial loan portfolio at September 30, 2006 and 55 percent at December 31, 2005.

Residential mortgage loans comprised 21 percent of the average loan portfolio for the nine months ended September 30, 2006, which was unchanged when compared to the 2005 full year average. Residential mortgage lending continues to be a strategic focus in 2006 through our centralized mortgage origination department, ongoing product redesign, secondary market activities and the utilization of commission compensated originators. Management believes that S&T is fairly well insulated from the impact of potential future declines in its local real estate market due to its conservative mortgage lending policies. These policies generally require, for portfolio loans, a maximum term of twenty years for fixed rate mortgages and a loan to value ratio of 80 percent or less. For those residential mortgage loans with a loan to value ratio between 80 and 100 percent, private mortgage insurance or a home equity term loan to credit worthy borrowers is required. At September 30, 2006, 10 percent of the residential mortgage portfolio consisted of adjustable rate mortgages with repricing terms of one, three and five years as compared to 13 percent at December 31, 2005.

S&T periodically sells longer-term, lower-yielding 1-4 family mortgages to Fannie Mae. The rationale for these sales is to mitigate interest rate risk associated with holding long-term residential mortgages in the loan portfolio, to generate fee revenue from servicing, and still maintain the primary customer relationship. During the first nine months of 2006, S&T sold \$14.6 million of 1-4 family mortgages to Fannie Mae compared to \$27.8 million during the first nine months of 2005. S&T will continue to sell longer-term loans to Fannie Mae in the future on a selective basis, especially during periods of lower interest rates.

Consumer installment loans comprised 3 percent of the average loan portfolio for the nine months ended September 30, 2006 and for the 2005 full year average as well. The average balance of consumer installment loans for the nine months ended September 30, 2006 was \$68.9 million compared to \$68.7 million for the 2005 full year average.

Loan underwriting standards for S&T are established by a formal policy administered by the Loan Administration Department of S&T Bank and are subject to the periodic review and approval of the S&T Bank Board of Directors. Rates and terms for commercial real estate and equipment loans normally are negotiated, subject to such variables as economic conditions, marketability of collateral, credit history of the borrower and future cash flows. The loan to value policy guideline for commercial real estate loans is generally 75-80 percent.

The loan to value policy guideline is 80 percent for residential first lien mortgages. Higher loan to value loans may be approved with the appropriate private mortgage insurance coverage or a home equity term loan to credit worthy borrowers. Second lien positions are sometimes secured with home equity loans, but normally only to the extent that the combined credit exposure for both the first and second liens does not exceed 100 percent of value. S&T offers a variety of unsecured and secured installment loan and credit card products. However, the majority of the consumer loan portfolio is automobile loans. S&T uses loan to value guidelines for direct loans are 90 -100 percent of invoice for new automobiles and 80-90 percent of National Automobile Dealer Association (NADA) value for used automobiles.

Management intends to continue to pursue quality loans in a variety of lending categories in order to enhance shareholder value. S&T's loan portfolio primarily represents loans to businesses and consumers in our market area of western Pennsylvania. S&T has not concentrated its lending activities in any industry or group of industries. During the past several years, management has concentrated on building an effective credit and loan administration staff, which assists management in evaluating loans before they are made and in identifying problem loans early.

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS continued****Securities Activity**

Average securities, other investments and federal funds sold decreased by \$42.3 million in the first nine months of 2006 compared to the 2005 full year average. The decrease in securities is partially attributable to an S&T Asset Liability Committee (ALCO) strategy to reduce balances in both securities and borrowings to mitigate the interest rate risk of a flat or inverted yield curve. The average decreases are comprised of \$18.7 million in U.S. government agency securities, \$7.0 million in other securities, \$2.8 million of U.S. treasury securities, \$6.3 million in mortgage-backed securities and \$6.9 million in corporate stocks. Average other investments decreased \$2.3 million in the first nine months of 2006 compared to the 2005 full year average and are comprised of FHLB capital stock that is a membership and borrowing requirement and is recorded at historical cost. The amount of S&T's investment in FHLB stock depends upon S&T's borrowing availability and level from the FHLB. Average federal funds sold decreased \$2.8 million in the first nine months of 2006 compared to the 2005 full year average. Offsetting these decreases is an average increase of \$4.5 million of investments in securities of states and political subdivisions. At September 30, 2006, the equity securities portfolio had net unrealized gains of \$16.6 million and \$19.7 million at December 31, 2005. The equity securities portfolio consists of securities traded on the various stock markets and are subject to changes in market value.

S&T's policy for security classification includes U.S. treasuries, U.S. government agencies, mortgage-backed securities, collateralized mortgage obligations, municipal securities, corporate securities and marketable equity securities as available for sale. On a quarterly basis, management evaluates the security portfolios for other-than-temporary declines in market value in accordance with FSP FAS 115-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments". During the first nine months of 2006, there were \$0.3 million of unrealized losses taken for an other-than-temporary impairment on two equity investment securities. The performance of the equities and debt securities markets could generate further impairment in future periods. At September 30, 2006 unrealized gains, net of unrealized losses, for securities classified as available for sale were \$9.9 million and \$13.5 million at December 31, 2005. Gross unrealized losses related to S&T's debt securities portfolio totaled \$6.8 million at September 30, 2006 and \$6.7 million at December 31, 2005. S&T has the intent and ability to hold these debt securities until maturity or until market value recovers above cost.

**Allowance for Loan Losses**

The balance in the allowance for loan losses was \$32.7 million or 1.25 percent of total loans at September 30, 2006 as compared to \$36.6 million or 1.47 percent of total loans at December 31, 2005. The decrease in the allowance for loan losses was primarily attributable to a charge-off of \$7.2 million in the third quarter of 2006 for a commercial credit. The credit was classified as nonperforming in the second quarter of 2006 and assigned a specific reserve of \$7.1 million in the second quarter of 2006. During the second quarter 2005, S&T split its allowance for credit losses into an allowance for loan losses and an allowance for lending-related commitments such as unfunded commercial real estate and commercial & industrial loan commitments. This resulted in a decrease in the allowance for loan losses of \$1.0 million and a reduction in the allowance for loan losses to total loans from 1.44 percent to 1.40 percent at June 30, 2005. The balance in the allowance for lending-related commitments is \$1.0 million at September 30, 2006.

Management evaluates the degree of loss exposure for loans on a continuous basis through a formal allowance for loan losses policy as administered by the Loan Administration Department of S&T Bank and various management and director committees. Problem loans are identified and continually monitored through detailed reviews of specific commercial loans, and the analysis of delinquency and charge-off levels of consumer loan portfolios. Charged-off and recovered loan amounts are applied to the allowance for loan losses. Monthly updates are presented to the S&T Board of Directors as to the status of loan quality.

Amounts are added to the allowance for loan losses through a charge to current earnings by increasing the provision for loan losses. A quantitative analysis is utilized to support the adequacy of the allowance for loan losses. This analysis includes review of the historical charge-off rates for all loan categories, fluctuations and trends in various risk factors. These factors consider the level of S&T's historical charge-offs that have occurred within the credit's economic life cycle. Management also assesses qualitative factors such as portfolio credit trends, unemployment trends, vacancy trends, loan growth and variable interest rate factors.



---

**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF**

**OPERATIONS continued**

Significant to this analysis and assessment is the shift in loan portfolio composition to an increased mix of commercial loans. These loans are generally larger in size and, due to the continuing loan growth these new loans are not seasoned and may be vulnerable to an economic slowdown. Management relies on its risk rating process to monitor trends. Current risk factors, trends in risk ratings and historical charge-off experiences are considered in the determination of the allowance for loan losses. During the first nine months of 2006, the risk rating profile of the portfolio was impacted by four commercial loans. These loan relationships totaled \$9.1 million residual balance and we believe the problem loans have been adequately reserved at September 30, 2006 and that the total allowance for loan losses is adequate to absorb probable loan losses as determined by the quarterly impairment analysis and risk-rating processes. The remaining risk rating profile of the portfolio has shown overall improvement absent the aforementioned loan relationships.

Net loan charge-offs totaled \$12.4 million in the first nine months of 2006 and \$0.7 million in the first nine months of 2005. Net loan charge-offs increased during the first nine months of 2006 due to three commercial loan relationships that were charged-off during the period. The first relationship is a commercial construction company, previously classified as nonaccrual, was assigned a specific reserve of \$7.1 million in the second quarter of 2006 and was charged-down by \$7.2 million during the third quarter of 2006. The company continues to operate, but has experienced significant cash flow problems. The company has restricted ability to obtain new contracts and may be at-risk to continue as a going concern. The remaining \$6.0 million loan balance on this relationship is believed to be adequately collateralized which includes receivables, equipment and personal guarantees. S&T increased the specific reserve on this credit from \$5.1 million to \$7.1 million during the second quarter of 2006. The second relationship is a \$4.6 million mixed-use, commercial real estate loan participation with another financial institution, previously classified as nonaccrual, which was charged-down by \$2.7 million during the second quarter of 2006. The commercial real estate company filed a voluntary chapter eleven-bankruptcy petition during the second quarter of 2006. The remaining \$1.9 million exposure is the estimated fair market value S&T is expected to receive in sale proceeds based upon our percentage participation in the loan. The third relationship is a wholesale distributor that filed a voluntary chapter eleven-bankruptcy petition during the second quarter of 2006 and was previously classified as nonaccrual. A charge-off of \$1.5 million was recorded during the second quarter of 2006 for this loan. No further exposure remains for this credit and future collateral recovery is expected to be insignificant.

The balance of nonperforming loans, which included nonaccrual loans past due 90 days or more, at September 30, 2006 was \$15.1 million or 0.58 percent of total loans. This compares to nonperforming loans of \$11.2 million or 0.45 percent of total loans at December 31, 2005. Nonperforming assets totaled \$17.7 million or 0.54 percent of total assets at September 30, 2006 as compared to \$14.9 million or 0.47 percent at December 31, 2005. The most significant credit in nonaccrual status at September 30, 2006 is a \$6.0 million residual balance of the aforementioned commercial construction company. The construction company continues to operate but has experienced cash flow problems. As a result, S&T's collateral position, which includes receivables, equipment and personal guarantees, has been impaired. Also affecting nonperforming assets is a \$2.2 million residential development property acquired through foreclosure during the fourth quarter of 2005. The property was previously under a sales contract for \$2.4 million, but the potential buyers chose not to complete the terms of the sales contract during the second quarter of 2006. S&T continues to market the property, but charged-down the book value to \$1.5 million, a \$0.7 million reduction, based upon current market and property conditions. During the third quarter of 2006, S&T entered into a sales contract for \$1.6 million and expects to finalize the transaction in the fourth quarter of 2006.

The provision for loan losses was \$8.6 million for the first nine months of 2006, as compared to \$3.5 million for the same period of 2005. The provision was the result of management's detailed third quarter analysis of the adequacy of the allowance for loan losses and is consistent with the significant increase in nonperforming loans that occurred as result of the aforementioned loan relationships.

---

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS continued****Deposits**

Average total deposits increased by \$238.3 million, or 11 percent, during the nine months ended September 30, 2006 as compared to the 2005 full year average. Changes in the average deposit mix include increases of \$306.1 million in savings accounts, \$19.9 million in certificates of deposit and an increase in demand deposits of \$10.6 million. Offsetting these increases are decreases of \$84.4 million in money market accounts and \$13.9 million in NOW accounts. The increase in savings accounts is primarily attributable to the success of the Green Plan savings account, which has grown to \$667.3 million at September 30, 2006 as compared to \$494.7 million at December 31, 2005. The Green Plan account is indexed to the Federal Reserve Fed Funds Target Rate. During the first quarter of 2006, S&T introduced another high yield savings account to replace the Green Plan account called the Plan B account. After the introduction of the Plan B account no further Green Plan accounts will be opened. Plan B accounts are non-indexed and are expected to allow S&T to continue core deposit growth that better compliments shifting interest rate sensitivity. At September 30, 2006, the Plan B savings accounts outstanding balances were \$79.2 million. Core deposit growth has been an important strategic initiative for S&T, through the expansion of retail facilities, providing cash management services to commercial customers and the ongoing enhancements to deposit products and delivery services such as electronic banking.

Management believes that the S&T deposit base is stable and that S&T has the ability to attract new deposits, mitigating a funding dependency on other more volatile sources. Time deposits of \$100,000 and over were 10 percent of total deposits at September 30, 2006 compared to 9 percent of total deposits at December 31, 2005, and primarily represent deposit relationships with local customers in our market area. Periodically, S&T enters into brokered certificates of deposit with outside brokerage firms. Brokered certificates of deposit totaled \$10.5 million at September 30, 2006 as compared to \$57.2 million at December 31, 2005.

**Borrowings**

Average borrowings decreased \$50.1 million for the first nine months of 2006 compared to the 2005 full year average as a result of increased deposit growth and lower levels of investment securities. Borrowings are comprised of retail repurchase agreements ( REPOs ), wholesale REPOs, federal funds purchased, FHLB advances and long-term borrowings and junior subordinated debt securities. S&T defines repurchase agreements with its local retail customers as retail REPOs; wholesale REPOs are those transacted with other banks and brokerage firms with terms normally ranging from one to 365 days.

The average balance in retail REPOs increased approximately \$1.9 million for the first nine months of 2006 compared to the 2005 full year average. S&T views retail REPOs as a relatively stable source of funds because most of these accounts are with local long-term customers. Average federal funds purchased increased by \$2.6 million and average wholesale REPOs and FHLB advances decreased by \$128.4 million for the first nine months of 2006 compared to the full year 2005 average.

Average long-term borrowings have increased by \$73.8 million in the first nine months of 2006 as compared to the full year 2005 average. S&T had average long-term borrowings outstanding of \$152.2 million during the nine months ended September 30, 2006. During the third quarter of 2006, S&T Bank issued \$25 million of junior subordinated debt securities in a pooled transaction at a rate of 6.78 percent. The increase in long-term borrowings is part of an ALCO strategy to limit interest rate risk as customer preferences have shifted to short-term and variable rate deposits, and to take advantage of lower cost funds through the FHLB's Community Investment Program.

**Capital Resources**

Shareholders' equity decreased \$17.4 million at September 30, 2006, compared to December 31, 2005. Net income was \$40.1 million and dividends paid to shareholders were \$22.6 million for the nine months ended September 30, 2006. Also affecting capital is a decrease of \$2.2 million in unrealized gains on securities available for sale, stock buybacks of 999,000 shares during the first nine months of 2006 at an average cost of \$34.20 per share and the issuance of 32,044 shares through the exercise of employee and director stock options. On October 16, 2006, the S&T Bancorp, Inc. Board of Directors authorized a new stock buyback program until September 30, 2007 of an additional one million shares.



## Edgar Filing: S&T BANCORP INC - Form 10-Q

S&T paid 56 percent of net income in dividends, equating to a projected annual dividend yield of approximately 3.5 percent utilizing the September 30, 2006 closing market price of \$32.50. The book value of S&T's common stock was \$13.24 at September 30, 2006 and \$13.41 at December 31, 2005.

---

**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF**

**OPERATIONS continued**

S&T continues to maintain a strong capital position with a leverage ratio of 8.6 percent as compared to the minimum regulatory guideline of 3.0 percent. S&T's risk-based capital Tier I and Total ratios were 9.7 percent and 11.9 percent, respectively, at September 30, 2006. These ratios place S&T above the Federal Reserve Board's risk-based capital guidelines of 4.0 percent and 8.0 percent for Tier I and Total, respectively.

During 2003, S&T filed a shelf registration statement on Form S-3 under the Securities Act of 1933, as amended, with the Securities and Exchange Commission (SEC) for the issuance of up to \$150.0 million of a variety of securities including, debt and capital securities, preferred and common stock and warrants. S&T can use the proceeds from the sale of any securities for general corporate purposes, which could include investments at the holding company level, investing in, or extending credit to, its subsidiaries, possible acquisitions and stock repurchases. As of September 30, 2006, S&T had not utilized the shelf registration statement.

**EXPLANATION OF USE OF NON-GAAP FINANCIAL MEASURES**

In addition to the results of operations presented in accordance with generally accepted accounting principles (GAAP), S&T management uses, and this quarterly report contains or references, certain non-GAAP financial measures, such as net interest income on a fully tax-equivalent basis and operating revenue. S&T believes these non-GAAP financial measures provide information useful to investors in understanding our underlying operational performance and our business and performance trends as they facilitate comparisons with the performance of others in the financial services industry. Although S&T believes that these non-GAAP financial measures enhance investors' understanding of S&T's business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP.

S&T believes the presentation of net interest income on a fully tax-equivalent basis ensures comparability of net interest income arising from both taxable and tax-exempt sources and is consistent with industry practice. Interest income per the consolidated statements of income is reconciled to net interest income adjusted to a fully tax-equivalent basis on page 20 and 23.

Operating revenue is the sum of net interest income and noninterest income less security gains. In order to understand the significance of net interest income to S&T's business and operating results, S&T management believes it is appropriate to evaluate the significance of net interest income as a component of operating revenue.

**RESULTS OF OPERATIONS**

**Nine months ended September 30, 2006 compared to**

**Nine months ended September 30, 2005**

**Net Income**

Net income was \$40.1 million or \$1.54 diluted earnings per share for the first nine months of 2006 as compared to \$43.7 million or \$1.63 diluted earnings per share for the same period of 2005. The decrease during the first nine months of 2006 was primarily the result of a \$5.1 million increase to the provision for loan losses related primarily to the deterioration in the credit quality of three commercial loan relationships and the \$0.9 million of charge-downs for properties previously acquired through foreclosure.

**Net Interest Income**

Net interest income on a fully taxable equivalent basis was \$88.4 million, a \$1.3 million or one percent increase for the first nine months of 2006 as compared \$87.1 million for the same period of 2005. The modest increase in net interest income is a result of a \$186.7 million increase in average interest-earning assets, partially offset by a compressed net interest margin. The net interest margin on a fully taxable equivalent basis was 3.88 percent in the first nine months of 2006 as compared to the 4.07 percent in the same period of 2005. The decrease in the net yield on earning assets is primarily attributable to the effect of rising short-term interest rates in combination with a flat and an inverted yield curve.

Edgar Filing: S&T BANCORP INC - Form 10-Q

during the period. S&T's balance sheet is liability sensitive, with funding costs rising faster than asset yields in today's interest rate environment.

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS continued**

For the first nine months of 2006, average loans increased \$234.4 million, and average securities and federal funds sold decreased \$47.7 million as compared to the same period of 2005. The yields on average loans increased by 85 basis points from the comparable period in 2005 and the yield on average securities increased by 18 basis points.

For the first nine months of 2006, balances of average interest-bearing deposits increased by \$262.7 million as compared to the same period of 2005. The cost of interest-bearing deposits totaled 3.43 percent, an increase of 114 basis points from the comparable period in 2005 due to increased rates paid on both core and time deposits. The cost of REPOs and other borrowed funds increased 165 basis points to 4.86 percent as a result of higher short-term rates.

Net interest income represents the difference between the interest and fees earned on interest-earning assets and the interest paid on interest-bearing liabilities. Net interest income is affected by changes in the volume of interest-earning assets and interest-bearing liabilities and changes in interest yields and rates. Therefore, maintaining consistent spreads between earning assets and interest-bearing liabilities is very significant to our financial performance because net interest income comprised 76 percent of operating revenue (net interest income plus noninterest income, excluding security gains) in the first six months of 2006 and 78 percent in the same period of 2005. The level and mix of earning assets and funds are continually monitored by ALCO in order to mitigate the interest-rate sensitivity and liquidity risks of the balance sheet. A variety of ALCO strategies were successfully implemented within prescribed ALCO risk parameters that enabled us to maintain a net interest margin consistent with historical levels.

The following table reconciles interest income per the consolidated statements of income to net interest income adjusted to a fully tax-equivalent basis:

|   | Nine Months Ended<br>September 30, |                  |
|---|------------------------------------|------------------|
|   | 2006                               | 2005             |
| <i>(dollars in thousands)</i>   |                                    |                  |
| Interest income per consolidated statements of income                 | \$ 151,869                         | \$ 125,646       |
| Adjustment to fully taxable equivalent basis                          | 3,331                              | 3,002            |
| <b>Interest income adjusted to fully taxable equivalent basis</b>     | <b>155,200</b>                     | <b>128,648</b>   |
| Interest expense  | 66,826                             | 41,523           |
| <b>Net interest income adjusted to fully taxable equivalent basis</b> | <b>\$ 88,374</b>                   | <b>\$ 87,125</b> |

**Average Balance Sheet and Net Interest Income Analysis**

|                                      | Nine Months Ended September 30, |                     |                 |                    |                     |                 |
|--------------------------------------|---------------------------------|---------------------|-----------------|--------------------|---------------------|-----------------|
|                                      | 2006                            |                     |                 | 2005               |                     |                 |
| <i>(dollars in millions)</i>         | Average<br>Balance              | Average<br>Interest | Average<br>Rate | Average<br>Balance | Average<br>Interest | Average<br>Rate |
| <b>Assets</b>                        |                                 |                     |                 |                    |                     |                 |
| Loans (1)                            | \$ 2,577.8                      | \$ 138.8            | 7.20%           | \$ 2,343.4         | \$ 111.3            | 6.35%           |
| Securities/Other (1)                 | 469.4                           | 16.4                | 4.66%           | 517.1              | 17.3                | 4.48%           |
| <b>Total interest-earning assets</b> | <b>3,047.2</b>                  | <b>155.2</b>        | <b>6.81%</b>    | <b>2,860.5</b>     | <b>128.6</b>        | <b>6.01%</b>    |

Edgar Filing: S&T BANCORP INC - Form 10-Q

|   |                   |                |              |                   |                |              |
|---|-------------------|----------------|--------------|-------------------|----------------|--------------|
| Noninterest-earning assets                  | 211.3             |                |              | 189.8             |                |              |
| <b>TOTAL</b>                                | <b>\$ 3,258.5</b> |                |              | <b>\$ 3,050.3</b> |                |              |
| <b>Liabilities And Shareholders Equity</b>  |                   |                |              |                   |                |              |
| NOW/money market/savings                    | \$ 1,148.8        | \$ 26.2        | 3.05%        | \$ 918.4          | \$ 9.5         | 1.39%        |
| Time deposits                               | 909.2             | 26.7           | 3.92%        | 876.9             | 21.3           | 3.24%        |
| Borrowed funds < 1 year                     | 230.4             | 8.1            | 4.70%        | 369.4             | 8.1            | 2.93%        |
| Borrowed funds > 1 year                     | 152.2             | 5.8            | 5.09%        | 76.6              | 2.6            | 4.57%        |
| <b>Total interest-bearing liabilities</b>   | <b>2,440.6</b>    | <b>66.8</b>    | <b>3.66%</b> | <b>2,241.3</b>    | <b>41.5</b>    | <b>2.48%</b> |
| Noninterest-bearing liabilities:            |                   |                |              |                   |                |              |
| Demand deposits                             | 421.8             |                |              | 410.0             |                |              |
| Shareholders equity/Other                   | 396.1             |                |              | 399.0             |                |              |
| <b>TOTAL</b>                                | <b>\$ 3,258.5</b> |                |              | <b>\$ 3,050.3</b> |                |              |
| <b>Net yield on interest-earning assets</b> |                   |                | <b>3.88%</b> |                   |                | <b>4.07%</b> |
| <b>Net interest income</b>                  |                   | <b>\$ 88.4</b> |              |                   | <b>\$ 87.1</b> |              |

(1) The yield on earning assets and the net interest margin are presented on a fully taxable-equivalent ( FTE ) and annualized basis. The FTE basis adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35 percent for each period presented. S&T believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS continued**

The following table sets forth for the periods indicated a summary of the changes in interest earned and interest paid resulting from changes in volume and changes in rates:

| <i>(dollars in thousands)</i>             | Nine Months Ended September 30, 2006 Compared to<br>September 30, 2005 Increase (Decrease) Due to (1) |                   |                 |
|---|---|-------------------|-----------------|
|   | Volume  | Rate              | Net             |
| Interest earned on:                       |   |                   |                 |
| Loans(2)                                  | \$ 11,059   | \$ 16,450         | \$ 27,509       |
| Securities/Other(2)                       | (1,597)   | 640               | (957)           |
| <b>Total interest-earning assets</b>      | <b>9,462</b>  | <b>17,090</b>     | <b>26,552</b>   |
| Interest paid on:                         |   |                   |                 |
| NOW/money market/savings                  | \$ 2,395  | \$ 14,305         | \$ 16,700       |
| Time deposits                             | 784   | 4,630             | 5,414           |
| Borrowed funds < 1 year                   | (3,046)   | 3,055             | 9               |
| Borrowed funds > 1 year                   | 2,584   | 596               | 3,180           |
| <b>Total interest-bearing liabilities</b> | <b>2,717</b>  | <b>22,586</b>     | <b>25,303</b>   |
| <b>Change in net interest income</b>      | <b>\$ 6,745</b>   | <b>\$ (5,496)</b> | <b>\$ 1,249</b> |

(1) The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

(2) Tax-exempt income is on a fully tax-equivalent basis using the statutory federal corporate income tax rate of 35 percent for 2006 and 2005.

**Provision for Loan Losses**

The provision for loan losses was \$8.6 million for the first nine months of 2006 and \$3.5 million for the same period of 2005. The provision is the result of management's assessment of credit quality statistics and other factors that would have an impact on probable losses in the loan portfolio, and the model used for determination of the adequacy of the allowance for loan losses. Changes in the risk ratings within allowance for loan loss model are consistent with the decline in asset quality, which includes a significant increase in net charge-offs and nonperforming loans that occurred as a result of the aforementioned commercial loan relationships.

Credit quality is the most important factor in determining the amount of the allowance for loan losses and the resulting provision. Also affecting the amount of the allowance for loan losses, and resulting provision is loan growth and portfolio composition. Most of the loan growth during the first nine months of 2006 and 2005 is attributable to larger-sized commercial loans. Net charged-off loans were \$12.4 million and \$0.7 million for the first nine months of 2006 and 2005, respectively. The most significant charge-offs for the first nine months of 2006 were the aforementioned \$7.2 million construction company, \$2.7 million for a commercial real estate loan participation loan and \$1.5 million for a wholesale distributor, all of which were previously considered in the analysis for the adequacy of the allowance for loan losses.

**Noninterest Income**

## Edgar Filing: S&T BANCORP INC - Form 10-Q

Noninterest income, excluding security gains, increased \$2.6 million or 11 percent, to \$26.5 million in the first nine months of 2006 as compared to 2005. Increases included \$0.9 million in wealth management fees, \$0.8 million in service charges on deposit accounts and \$0.9 million in insurance commissions. The increase in wealth management fees is primarily attributable to a \$0.4 million increase relative to a change in accrual methodologies for revenue recognition as well as increased new business. The increase of \$0.8 million in service charges on deposit accounts is primarily a result of management's continued effort to implement reasonable fees for services performed and to manage closely the collection of these fees, as well as to expand new cash management relationships. Changes in pricing and processes for assessing fees for insufficient funds resulted in a \$0.9 million increase during the first nine months of 2006 as compared to the same period of 2005. The increase of \$0.9 million in insurance commissions is attributable to stronger overall sales volume and the acquisition of the Holsinger Insurance Agency during the first quarter of 2006.

---

**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF**

**OPERATIONS continued**

S&T recognized \$4.3 million of net gains on available for sale securities in the first nine months of 2006 as compared to \$3.8 million in the same period of 2005. Included in the investment security gains for the first nine months of 2006 is a \$0.1 million gain recognized from the fair market value adjustment on two bank equity holdings as a result of mergers and \$0.3 million of unrealized losses taken for an other-than-temporary impairment on two equity investment securities. The increase in realized equity security gains is primarily the result of more market opportunities this period as compared to the same period last year as well as a strategic initiative for reducing non-strategic equity holdings.

**Noninterest Expense**

Noninterest expense increased by \$4.3 million or 9 percent during the nine months ended September 30, 2006 compared to the nine months ended September 30, 2005. Salaries and employee benefit expense increased \$1.2 million or 4 percent primarily attributable to the effects of normal merit increases, the addition of 19 full-time equivalent staff to implement new strategic initiatives and to staff new retail facilities and \$0.6 million in compensation expense as a result of applying the provisions of SFAS No. 123 (R). Average full-time equivalent staff was 804 at September 30, 2006 compared to 785 at September 30, 2005. Occupancy, furniture and equipment expense increased slightly by \$0.1 million during the first nine months of 2006 as compared to the same period 2005. Data processing expense increased \$0.4 million or 13 percent as compared to the same period in 2005 as result of new and expanded product offerings. Other noninterest expense increased \$2.6 million or 25 percent during the first nine months of 2006 as compared to the same period of 2005. The major components of the increase is attributable to a \$0.5 million donation made to the S&T Charitable Foundation, a \$0.9 million of charge-downs for properties acquired through foreclosure to current market and property conditions, \$0.4 million of revenue received in 2005 for a historical rehabilitation tax credit partnership, \$0.2 million of increased legal expenses, a \$0.1 million sales and use tax refund received in 2005 and a \$0.4 million increase in the reserve for unfunded loan commitments.

S&T's efficiency ratio, which measures noninterest expense as a percent of noninterest income plus net interest income on a fully taxable equivalent basis, excluding security gains, was 44 percent for the nine months ended September 30, 2006 and 42 percent for the same period of 2005.

**Federal Income Taxes**

Federal income tax expense decreased \$1.9 million in the first nine months of 2006 as compared to the first nine months of 2005 due to a decrease in pre-tax income. The effective tax rate for the first nine months of 2006 and 2005 was 29 percent and 30 percent, respectively, which is below the 35 percent statutory rate due to benefits resulting from tax-exempt interest, excludable dividend income and the tax benefits associated with Low Income Housing Tax Credit ( LIHTC ) and Federal Historic Tax Credit projects.

**Three months ended September 30, 2006 compared to**

**Three months ended September 30, 2005**

**Net Income**

Net income was \$14.7 million or \$0.57 per diluted earnings per share in the third quarter of 2006 compared to \$14.4 million or \$0.54 per diluted earnings per share for the same period of 2005. Net income increased 2 percent while diluted earnings per share increased 6 percent. The net income increase during the third quarter of 2006 was primarily the result of increases in net interest income, noninterest income, lower provision for loan losses, offset by increases in noninterest expense. The percent increase in earnings per share is higher than the percent increase in net income due to the accretive affects of stock buyback activities.

**Net Interest Income**



## Edgar Filing: S&T BANCORP INC - Form 10-Q

Net interest income on a fully taxable equivalent basis was \$30.0 million, an increase of \$0.5 million or 2 percent in the third quarter of 2006, compared to the same period of 2005. The net yield on interest-earning assets decreased to 3.87 percent in the third quarter of 2006 as compared to 4.03 percent in the third quarter of 2005. The decrease in net yield on earning assets is primarily attributable to the effect of rising short-term interest rates in combination with a flat and an inverted yield curve during the period. S&T's balance sheet is liability sensitive, with funding costs rising faster than asset yields in today's interest rate environment.

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS continued**

In the third quarter of 2006, average loans increased \$235.9 million, and average securities, other investments and average federal funds sold decreased \$62.5 million as compared to the third quarter of 2006. The yields on average loans increased by 86 basis points from the comparable period in 2005 and the yield on average securities increased by 17 basis points from the three months ended September 30, 2005.

In the third quarter of 2006, balances of average interest-bearing deposits increased by \$228.4 million as compared to the same period of 2005. The cost of interest-bearing deposits totaled 3.67 percent, an increase of 115 basis points from the comparable period in 2005 due to increased rates paid on both core and time deposits. The cost of REPOs and other borrowed funds increased 158 basis points to 5.19 percent.

Net interest income represents the difference between the interest and fees earned on interest-earning assets and the interest paid on interest-bearing liabilities. Net interest income is affected by changes in the volume of interest-earning assets and interest-bearing liabilities and changes in interest yields and rates. Therefore, maintaining consistent spreads between earning assets and interest-bearing liabilities is very significant to our financial performance because net interest income comprised 77 percent of operating revenue, (net interest income plus noninterest income, excluding security gains) in the third quarter of 2006 and 78 percent in the same period of 2005. The level and mix of earning assets and funds are continually monitored by ALCO in order to mitigate the interest-rate sensitivity and liquidity risks of the balance sheet. A variety of ALCO strategies were successfully implemented within prescribed ALCO risk parameters that enabled us to maintain a net interest margin consistent with historical levels.

The following table reconciles interest income per the consolidated statements of income to net interest income adjusted to a fully taxable equivalent basis:

| <i>(dollars in thousands)</i>   | <b>Three Months<br/>Ended<br/>September 30,</b> |                  |
|---|---|------------------|
|   | <b>2006</b>                                     | <b>2005</b>      |
| Interest income per consolidated statements of income                   | \$ 53,028                                       | \$ 44,035        |
| Adjustment to fully taxable equivalent basis                            | 1,146   | 1,024            |
| <b>Interest income adjusted to a fully taxable equivalent basis</b>     | <b>54,174</b>                                   | <b>45,059</b>    |
| Interest expense  | 24,186  | 15,595           |
| <b>Net interest income adjusted to a fully taxable equivalent basis</b> | <b>\$ 29,988</b>                                | <b>\$ 29,464</b> |

**Table of Contents****S&T BANCORP, INC. AND SUBSIDIARIES****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS continued****Average Balance Sheet and Net Interest Income Analysis**

| <i>(dollars in millions)</i>                | Three Months Ended September 30, |                |                 |                    |                |                 |
|---|----------------------------------|----------------|-----------------|--------------------|----------------|-----------------|
|   | 2006                             |                |                 | 2005               |                |                 |
|   | Average<br>Balance               | Interest       | Average<br>Rate | Average<br>Balance | Interest       | Average<br>Rate |
| <b>Assets</b>                               |                                  |                |                 |                    |                |                 |
| Loans (1)                                   | \$ 2,617.5                       | \$ 48.9        | 7.41%           | \$ 2,381.6         | \$ 39.3        | 6.55%           |
| Securities/Other (1)                        | 453.1                            | 5.3            | 4.61%           | 515.6              | 5.8            | 4.44%           |
| <b>Total interest-earning assets</b>        | <b>3,070.6</b>                   | <b>54.2</b>    | <b>7.00%</b>    | <b>2,897.2</b>     | <b>45.1</b>    | <b>6.17%</b>    |
| Noninterest-earning assets                  | 215.2                            |                |                 | 193.3              |                |                 |
| <b>Total</b>                                | <b>\$ 3,285.8</b>                |                |                 | <b>\$ 3,090.5</b>  |                |                 |
| <b>Liabilities And Shareholders' Equity</b> |                                  |                |                 |                    |                |                 |
| NOW/money market/savings                    | \$ 1,203.7                       | 10.1           | 3.34%           | \$ 955.2           | \$ 4.1         | 1.70%           |
| Time deposits                               | 880.1                            | 9.1            | 4.12%           | 900.2              | 7.7            | 3.38%           |
| Borrowed funds < 1 year                     | 190.8                            | 2.5            | 5.08%           | 338.8              | 2.8            | 3.35%           |
| Borrowed funds > 1 year                     | 185.5                            | 2.5            | 5.30%           | 82.2               | 1.0            | 4.68%           |
| <b>Total interest-bearing liabilities</b>   | <b>2,460.1</b>                   | <b>24.2</b>    | <b>3.90%</b>    | <b>2,276.4</b>     | <b>15.6</b>    | <b>2.72%</b>    |
| Noninterest-bearing liabilities:            |                                  |                |                 |                    |                |                 |
| Demand deposits                             | 435.0                            |                |                 | 413.7              |                |                 |
| Shareholders' equity/Other                  | 390.7                            |                |                 | 400.4              |                |                 |
| <b>Total</b>                                | <b>\$ 3,285.8</b>                |                |                 | <b>\$ 3,090.5</b>  |                |                 |
| <b>Net yield on interest-earning assets</b> |                                  |                | <b>3.87%</b>    |                    |                | <b>4.03%</b>    |
| <b>Net interest income</b>                  |                                  | <b>\$ 30.0</b> |                 |                    | <b>\$ 29.5</b> |                 |

(1) The yield on earning assets and the net interest margin are presented on a fully taxable-equivalent ( FTE ) and annualized basis. The FTE basis adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35 percent for each period presented. S&T believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

The following table sets forth for the periods indicated a summary of the changes in interest earned and interest paid resulting from changes in volume and changes in rates:

| <i>(dollars in thousands)</i> | Three Months Ended September 30, 2006 Compared to<br>September 30, 2005 Increase (Decrease) Due to (1) |      |     |
|-------------------------------|--|------|-----|
|                               | Volume   | Rate | Net |

Edgar Filing: S&T BANCORP INC - Form 10-Q

|   |           |              |                   |               |
|---|-----------|--------------|-------------------|---------------|
| <b>Interest earned on:</b>                |           |              |                   |               |
| Loans(2)                                  | \$        | 3,872        | \$ 5,747          | \$ 9,619      |
| Securities/Other(2)                       |           | (699)        | 195               | (504)         |
| <b>Total interest-earning assets</b>      |           | <b>3,173</b> | <b>5,942</b>      | <b>9,115</b>  |
| <b>Interest paid on:</b>                  |           |              |                   |               |
| NOW/money market/savings                  | \$        | 1,067        | \$ 4,959          | \$ 6,026      |
| Time deposits                             |           | (171)        | 1,644             | 1,473         |
| Borrowed funds < 1 year                   |           | (1,249)      | 833               | (416)         |
| Borrowed funds > 1 year                   |           | 1,219        | 289               | 1,508         |
| <b>Total interest-bearing liabilities</b> |           | <b>866</b>   | <b>7,725</b>      | <b>8,591</b>  |
| <b>Change in net interest income</b>      | <b>\$</b> | <b>2,307</b> | <b>\$ (1,783)</b> | <b>\$ 524</b> |

- 
- (1) *The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.*
- (2) *Tax-exempt income is on a fully tax-equivalent basis using the statutory federal corporate income tax rate of 35 percent for 2006 and 2005.*

---

**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF**

**OPERATIONS continued**

**Provision for Loan Losses**

The provision for loan losses was \$1.4 million for the third quarter of 2006 and \$3.0 million for the third quarter of 2005. The provision is the result of management's assessment of credit quality statistics and other factors that would have an impact on probable losses in the loan portfolio and the model used to determine the adequacy of the allowance for loan losses. Changes in the risk ratings within the allowance for loan loss model are consistent with the decline in asset quality which includes a significant increase in net charge-offs and nonperforming loans that occurred as a result of the aforementioned commercial loan relationships.

Credit quality is the most important factor in determining the amount of the allowance for loan losses and the resulting provision. Also affecting the amount of the allowance for loan losses, and resulting provision is loan growth and portfolio composition. Most of the loan growth during the third quarter of 2006 and 2005 is attributable to larger-sized commercial loans. Net charged-off loans were \$7.2 million and \$0.4 million for the third quarter of 2006 and 2005, respectively. The most significant charge-off for the third quarter of 2006 was the aforementioned commercial construction company, previously classified as nonaccrual and was assigned a specific reserve of \$7.1 million as of June 30, 2006, was charged-down by \$7.2 million during the third quarter of 2006 and was previously considered in the analysis for the adequacy of the allowance for loan losses.

**Noninterest Income**

Noninterest income, excluding security gains, increased \$0.6 million or 7 percent in the third quarter of 2006 as compared to 2005. Increases included \$0.2 million or 7 percent in service charges on deposit accounts, \$0.1 million or 5 percent in wealth management fees, and \$0.3 million or 26 percent in insurance commissions. The increase in service charges on deposit accounts is primarily a result of management's continued effort to implement reasonable fees for services performed and to manage closely the collection of these fees, as well as to expand new cash management relationships. Changes in pricing and processes for assessing fees for insufficient funds resulted in a \$0.3 million increase during the third quarter of 2006 as compared to the same period of 2005. The increase in wealth management fees is primarily attributable to new business development, offset by a decline in market values of customer accounts during the third quarter of 2006. The increase of \$0.4 million in insurance commissions is attributable to stronger overall sales volume and the acquisition of the Holsinger Insurance Agency during the first quarter of 2006, as well as higher volumes from consumer loan payment protection insurance during 2006.

S&T recognized \$1.2 million of net gains on available for sale securities in the third quarter of 2006 as compared to \$1.3 million in the same period of 2005. Included in the investment security gains for the third of 2006 is a \$0.2 million of unrealized losses taken for an other-than-temporary impairment on one equity investment security.

**Noninterest Expense**

Noninterest expense increased \$1.7 million or 11 percent in the third quarter of 2006 as compared to the third quarter of 2005. Salaries and employee benefit expense decreased \$0.1 million or 2 percent primarily attributable to lower accrual levels for 2006 performance incentive payouts, offset by the effects of normal merit increases, the addition of 14 average quarterly full-time equivalent staff to implement new strategic initiatives and to staff new retail facilities, \$0.1 million in higher medical expenses and \$0.2 million in compensation expense as a result of applying the provisions of SFAS No. 123 (R). Average quarterly full-time equivalent staff was 807 at September 30, 2006 compared to 793 at September 30, 2005. Furniture and equipment expense increased \$0.3 million or 16 percent primarily a result of additional expenses related to the new corporate headquarters, which opened in the third quarter of 2006. Data processing expense increased \$0.1 million or 13 percent as compared to the same period in 2005 due to new and expanded product offerings. The increase of \$1.4 million or 35 percent in other noninterest expense during the third quarter of 2006 is primarily attributable to the \$0.2 million net charge-down of properties acquired through foreclosure to current market and property conditions, \$0.4 million or revenue received in third quarter 2005 for a historical rehabilitation tax credit partnership, \$0.1 million increase in legal expense, a \$0.1 million sales and use tax refund received in the third quarter of 2005 and a \$0.2 million increase in the reserve for unfunded loan commitments.



**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF**

**OPERATIONS continued**

**Federal Income Taxes**

Federal income tax expense increased \$0.6 million in the third quarter of 2006 as compared to the third quarter of 2005. The effective tax rate for the third quarter of 2006 and 2005 was 30 percent and 29 percent, respectively, which is below the 35 percent statutory rate due primarily to benefits resulting from tax-exempt interest, excludable dividend income and the tax benefits associated with Low Income Housing Tax Credit ( LIHTC ) and Federal Historic Tax Credit projects.

**Critical Accounting Policies and Judgments**

S&T's consolidated financial statements are prepared based upon the application of certain critical accounting policies affecting accounts such as: investment securities, allowance for loan losses, mortgage servicing rights valuations and goodwill and other intangibles. Certain of these policies require numerous estimates and strategic or economic assumptions that may prove inaccurate or subject to variations and may significantly affect S&T's reported results and financial position for the period or in future periods. Changes in underlying factors, assumptions or estimates in any of these areas could have a material impact on S&T's future financial condition and results of operations. S&T's critical accounting policies are presented in Management's Discussion and Analysis of Financial Condition and Results of Operations in S&T's Annual Report on Form 10-K, filed with the SEC on March 1, 2006. There have been no material changes in S&T's critical accounting policies since December 31, 2005.

**Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995**

This Quarterly Report on Form 10-Q contains or incorporates statements that we believe are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language such as will likely result, may, are expected to, is anticipated, estimate, forecast, projected, intends to or other similar words. You should not place undue reliance on these statements, as they are subject to risks and uncertainties, including but not limited to those described in this Form 10-Q or the documents incorporated by reference. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements we may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to us. We undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

These forward-looking statements are based on current expectations, estimates and projections about S&T's business, management's beliefs and assumptions made by management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ( Future Factors ), which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in these forward-looking statements.

**Table of Contents**

**S&T BANCORP, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF**

**OPERATIONS continued**

Future Factors include:

changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity;

credit losses;

sources of liquidity;

legislation affecting the financial services industry as a whole, and/or S&T and its subsidiaries individually or collectively;

regulatory supervision and oversight, including required capital levels;

increasing price and product/service competition by competitors, including new entrants;

rapid technological developments and changes;

the ability to continue to introduce competitive new products and services on a timely, cost-effective basis;

the mix of products/services;

containing costs and expenses;

governmental and public policy changes, including environmental regulations;

reliance on large customers;

technological, implementation and cost/financial risks in large, multi-year contracts;



the outcome of pending and future litigation and governmental proceedings;

continued availability of financing;

financial resources in the amounts, at the times and on the terms required to support our future businesses; and

general economic or business conditions, either nationally or regionally, may be less favorable than expected, resulting in among other things, a reduced demand for credit and other services.

**Table of Contents****Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

ALCO monitors and manages interest-rate sensitivity through gap, rate shock analysis and simulations in order to avoid unacceptable earnings fluctuations due to interest rate changes. S&T's gap model includes certain management assumptions based upon past experience and the expected behavior of customers. The assumptions include principal prepayments for fixed rate loans, mortgage-backed securities and collateralized mortgage obligations ( CMOs ), and classifying the demand, savings and money market balances by degree of interest-rate sensitivity.

The gap and cumulative gap represent the net position of assets and liabilities subject to repricing in specified time periods, as measured by a ratio of rate sensitive assets to rate sensitive liabilities. The table below shows the amount and timing of repricing assets and liabilities as of September 30, 2006.

| GAP                           | Interest Rate Sensitivity |                     |                    |               |
|-------------------------------|---------------------------|---------------------|--------------------|---------------|
|                               | September 30, 2006        |                     |                    |               |
|                               | (dollars in thousands )   |                     |                    |               |
|                               | 1-6 Months                | 7-12 Months         | 13-24 Months       | >2 Years      |
| <b>Repricing Assets:</b>      |                           |                     |                    |               |
| Cash/Due From Banks           | \$                        | \$                  | \$                 | \$ 58,938     |
| Securities                    | 31,704                    | 35,502              | 69,032             | 295,252       |
| Net Loans                     | 1,301,477                 | 225,545             | 368,798            | 688,717       |
| Other Assets                  |                           |                     |                    | 203,745       |
| Total                         | 1,333,181                 | 261,047             | 437,830            | 1,246,652     |
| <b>Repricing Liabilities:</b> |                           |                     |                    |               |
| Demand                        |                           |                     |                    | 429,547       |
| NOW                           | 18,424                    | 18,424              | 36,848             | 73,697        |
| Money Market                  | 168,587                   |                     |                    |               |
| Savings/Clubs                 | 770,940                   | 16,333              | 32,667             | 65,333        |
| Certificates                  | 356,702                   | 268,577             | 169,547            | 110,466       |
| Repos & Short-term Borrowings | 162,351                   |                     |                    |               |
| Long-term Borrowings          | 3,528                     | 10,439              | 50,908             | 121,342       |
| Other Liabilities/Equity      |                           |                     |                    | 394,050       |
| Total                         | 1,480,532                 | 313,773             | 289,970            | 1,194,435     |
| <b>Gap</b>                    | <b>(147,351)</b>          | <b>(52,726)</b>     | <b>147,860</b>     | <b>52,217</b> |
| <b>Cumulative GAP</b>         | <b>\$ (147,351)</b>       | <b>\$ (200,077)</b> | <b>\$ (52,217)</b> | <b>\$</b>     |

| Rate Sensitive Assets/Rate Sensitive Liabilities | September 30,<br>2006 | December 31,<br>2005 |
|--|-----------------------|----------------------|
| Cumulative 6 months                              | 0.90%                 | 0.96%                |
| Cumulative 12 months                             | 0.89%                 | 0.96%                |

S&T's one-year gap position at September 30, 2006 indicates a liability sensitive position. This means that more liabilities than assets will reprice during the measured time frames. The implications of a liability sensitive position will differ depending upon the change in market interest rates.

**Table of Contents****Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK continued**

For example, with a liability sensitive position in a declining interest rate environment, more liabilities than assets will decrease in rate. This situation could result in an increase to our interest rate spreads, net interest income and operating spreads. Conversely, with a liability sensitive position in a rising interest rate environment, more liabilities than assets will increase in rate. This situation could result in a decrease to our interest rate spreads, net interest income and operating spreads. S&T has become more liability sensitive since December 31, 2005, primarily due to growth in indexed savings balances and a decrease in variable rate loans as commercial borrowers have shifted their preference to longer term fixed rates during this period of a flat and an inverted yield curve.

In addition to the gap analysis, S&T performs rate shock analyses on a static balance sheet to estimate the effect that specific interest-rate changes would have on 12 months of pretax net interest income. The rate shock incorporates management assumptions regarding the level of interest rate changes on non-maturity deposit products (savings, money market, NOW and demand deposits) and changes in the prepayment behavior of fixed rate loans and securities with optionality. Inclusion of these assumptions makes rate shock analysis more useful than gap analysis alone. The table below shows the results of the rate shock analyses.

| Change in Pretax net interest income<br><i>(dollars in millions)</i> | Immediate Change in Rates |          |
|--|---------------------------|----------|
|  | +300<br>bps               | -300 bps |
| September 30, 2006   | \$ (4.7)                  | \$ (2.5) |
| December 31, 2005  | \$ (1.0)                  | \$ (5.9) |

The results in the 300 basis point shock scenario are not consistent with a liability sensitive gap position, which would indicate an increase in net interest income. This is primarily due to: (1) rates on regular savings, NOW and money market accounts have lagged as short rates have increased and cannot be decreased to any great extent should rates go down; and (2) loan refinance activity will be considerable in a rates down interest rate scenario. The improvement in the 300 basis point results when compared to December 2005 can be attributed to two main reasons: (1) strong growth in indexed savings balances and; (2) implementing a strategy to mitigate the rates down risk on the balance sheet through structured borrowings.

Consistent with a liability sensitive gap position, the +300 rate shock results show pretax net interest income decreasing in an increasing interest rate environment. The decline in the +300 basis point results from December 2005 is primarily due to strong growth in indexed savings balances.

**Item 4. CONTROLS AND PROCEDURES**

The Chief Executive Officer and Chief Financial Officer conducted an evaluation of the effectiveness of the design and operation of S&T's disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this report. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that S&T's disclosure controls and procedures were effective as of the end of the period covered by this report. There were no significant changes in internal controls over financial reporting that occurred during the third quarter of 2006 that have materially affected, or are reasonably likely to materially affect, S&T's internal control over financial reporting.

**Table of Contents****PART II****OTHER INFORMATION****Item 1. Legal Proceedings.**

Not Applicable

**Item 1A. Risk Factors.**

Risk factors are presented at December 31, 2005 in Item 1A of S&T's Annual Report on Form 10-K, filed with the SEC on March 1, 2006. Management believes that there have been no material changes in S&T's risk factors since December 31, 2005.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

The following information describes the activity that has taken place during 2006 with respect to S&T's share repurchase plan:

| Period  | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as part of Publicly Announced Plans | Maximum Number of Shares that can be Purchased Under the Plan |
|---|----------------------------------|------------------------------|--|---|
| January 1, 2006 - January 31, 2006 <sup>(1)(2)(3)</sup> | 40,000                           | \$ 36.30                     | 40,000   |   |
| February 1, 2006 - February 28, 2006                    | 33,000                           | 36.13                        | 33,000   |   |
| March 1, 2006 - March 31, 2006                          | 131,000                          | 35.88                        | 131,000  |   |
| April 1, 2006 - April 30, 2006                          | 175,000                          | 35.43                        | 175,000  |   |
| May 1, 2006 - May 31, 2006                              | 225,000                          | 35.11                        | 225,000  |   |
| June 1, 2006 - June 30, 2006                            |                                  |                              |  |   |
| July 1, 2006 - July 31, 2006                            | 100,000                          | 31.72                        | 100,000  |   |
| August 1, 2006 - August 31, 2006                        |                                  |                              |  |   |
| September 1, 2006 - September 30, 2006                  | 295,000                          | 32.38                        | 295,000  |   |
| <b>Total</b>  | <b>999,000</b>                   | <b>\$ 34.20</b>              | <b>999,000</b>   | <b>1,000,000</b>  |

(1) The plan was announced on December 20, 2005.

(2) The plan was approved by the S&T Board of Directors for the repurchase of up to 1,000,000 shares.

(3) The expiration date of the previous plan was December 31, 2006. On October 16, 2006 the S&T Board of Directors authorized and announced a new stock buyback program until September 30, 2007 for an additional one million shares.

**Item 3. Defaults Upon Senior Securities.**

Not Applicable

**Item 4. Submission of Matters to a Vote of Security Holders.**

Not Applicable

**Item 5. Other Information.**

Not Applicable

**Item 6. Exhibits**

The following exhibits are filed herewith.

**Table of Contents**

**OTHER INFORMATION** continued

**Exhibit 31.1**

Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.

**Exhibit 31.2**

Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.

**Exhibit 32**

Certification for James C. Miller, Chief Executive Officer, and Robert E. Rout, Chief Financial Officer, pursuant to Rule 13a-14(b) and Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

S&T Bancorp, Inc.

(Registrant)

Date: November 7, 2006

/s/ Robert E. Rout

**Robert E. Rout**

**Senior Executive Vice President, Chief Financial Officer and  
Secretary**