

VALERO L P  
Form 10-Q  
May 10, 2006  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q**

---

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-16417

---

**VALERO L.P.**

(Exact name of registrant as specified in its charter)

---

Delaware  
(State or other jurisdiction of  
incorporation or organization)

One Valero Way  
San Antonio, Texas

74-2956831  
(I.R.S. Employer  
Identification No.)

Edgar Filing: VALERO L P - Form 10-Q

(Address of principal executive offices)

78249

(Zip Code)

Telephone number: (210) 345-2000

(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes**  **No**

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. The definition of accelerated filer and large accelerated filer is in Rule 12b-2 of the Securities Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). **Yes**  **No**

The number of common units outstanding as of May 8, 2006 was 46,809,749.

---

**Table of Contents**

**VALERO L.P. AND SUBSIDIARIES**

**FORM 10-Q**

**TABLE OF CONTENTS**

|   | Page |
|---|------|
| <b>PART I <u>FINANCIAL INFORMATION</u></b>  |      |
| Item 1. <b><u>Financial Statements:</u></b>   |      |
| <b><u>Consolidated Balance Sheets as of March 31, 2006 and December 31, 2005</u></b>                        | 3    |
| <b><u>Consolidated Statements of Income for the Three Months Ended March 31, 2006 and 2005</u></b>          | 4    |
| <b><u>Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2006 and 2005</u></b>      | 5    |
| <b><u>Condensed Notes to Consolidated Financial Statements</u></b>  | 6    |
| Item 2. <b><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b> | 19   |
| Item 3. <b><u>Quantitative and Qualitative Disclosures About Market Risk</u></b>                            | 27   |
| Item 4. <b><u>Controls and Procedures</u></b>   | 28   |
| <b>PART II <u>OTHER INFORMATION</u></b>   |      |
| Item 1. <b><u>Legal Proceedings</u></b>   | 29   |
| Item 2. <b><u>Unregistered Sales of Equity Securities and Use of Proceeds</u></b>                           | 29   |
| Item 6. <b><u>Exhibits</u></b>  | 29   |
| <b><u>SIGNATURES</u></b>  | 30   |

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****VALERO L.P. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS****(Thousands of Dollars, Except Unit Data)**

|   | <b>March 31,<br/>2006<br/>(Unaudited)</b> | <b>December 31,<br/>2005</b> |
|---|---|------------------------------|
| <b>Assets</b>   |   |                              |
| Current assets:   |   |                              |
| Cash and cash equivalents   | \$ 105,433                                | \$ 36,054                    |
| Receivable from Valero Energy   | 19,780                                    | 21,873                       |
| Accounts receivable, net of allowance for doubtful accounts of \$1,809 and \$1,976 as of March 31, 2006 and December 31, 2005, respectively | 80,771                                    | 110,066                      |
| Inventories   | 14,607                                    | 17,473                       |
| Other current assets  | 30,638                                    | 30,138                       |
| Assets of businesses held for sale  |   | 79,807                       |
| <b>Total current assets</b>   | <b>251,229</b>                            | <b>295,411</b>               |
| Property and equipment, at cost   | 2,436,299                                 | 2,417,529                    |
| Accumulated depreciation and amortization   | (279,747)                                 | (257,316)                    |
| Property and equipment, net   | 2,156,552                                 | 2,160,213                    |
| Intangible assets, net  | 58,427                                    | 59,159                       |
| Goodwill  | 771,486                                   | 767,587                      |
| Investment in joint ventures  | 73,794                                    | 73,986                       |
| Deferred charges and other assets, net  | 11,692                                    | 10,636                       |
| <b>Total assets</b>   | <b>\$ 3,323,180</b>                       | <b>\$ 3,366,992</b>          |
| <b>Liabilities and Partners Equity</b>  |   |                              |
| Current liabilities:  |   |                              |
| Current portion of long-term debt   | \$ 566                                    | \$ 1,046                     |
| Payable to Valero Energy  | 9,223                                     | 12,800                       |
| Accounts payable  | 73,367                                    | 104,320                      |
| Accrued interest payable  | 9,712                                     | 16,391                       |
| Accrued liabilities   | 39,567                                    | 46,917                       |
| Taxes other than income taxes   | 8,383                                     | 9,013                        |
| Income taxes payable  | 3,923                                     | 4,001                        |
| Liabilities of businesses held for sale   |   | 11,100                       |
| <b>Total current liabilities</b>  | <b>144,741</b>                            | <b>205,588</b>               |
| Long-term debt, less current portion  | 1,187,662                                 | 1,169,659                    |
| Long-term payable to Valero Energy  | 5,851                                     | 5,507                        |
| Deferred income taxes   | 9,477                                     | 13,576                       |
| Other long-term liabilities   | 76,969                                    | 71,883                       |

## Edgar Filing: VALERO L P - Form 10-Q

### Commitments and contingencies (Note 5)

#### Partners' equity:

|   |                  |                  |
|---|------------------|------------------|
| Common units (37,210,427 outstanding as of March 31, 2006 and December 31, 2005)      | 1,745,214        | 1,749,007        |
| Subordinated units (9,599,322 outstanding as of March 31, 2006 and December 31, 2005) | 113,149          | 114,127          |
| General partner's equity  | 39,184           | 38,913           |
| Accumulated other comprehensive income (loss)   | 933              | (1,268)          |
| <b>Total partners' equity</b>   | <b>1,898,480</b> | <b>1,900,779</b> |
| <br>Total liabilities and partners' equity  | <br>\$ 3,323,180 | <br>\$ 3,366,992 |

See Condensed Notes to Consolidated Financial Statements.

**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME****(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)**

|  | Three Months Ended |                   |
|--|--------------------|-------------------|
|  | 2006               | March 31,<br>2005 |
| <b>Revenues:</b>   |                    |                   |
| Services revenues:   |                    |                   |
| Third parties  | \$ 87,258          | \$ 1,294          |
| Valero Energy  | 60,671             | 55,341            |
| Total services revenues  | 147,929            | 56,635            |
| Product sales  | 126,075            |                   |
| <b>Total revenues</b>  | <b>274,004</b>     | <b>56,635</b>     |
| <b>Costs and expenses:</b>   |                    |                   |
| Cost of product sales  | 114,218            |                   |
| Operating expenses:  |                    |                   |
| Third parties  | 50,613             | 11,644            |
| Valero Energy  | 20,457             | 8,041             |
| Total operating expenses   | 71,070             | 19,685            |
| General and administrative expenses:                               |                    |                   |
| Third parties  | 2,860              | 746               |
| Valero Energy  | 5,700              | 2,757             |
| Total general and administrative expenses                          | 8,560              | 3,503             |
| Depreciation and amortization expense                              | 24,189             | 8,732             |
| <b>Total costs and expenses</b>                                    | <b>218,037</b>     | <b>31,920</b>     |
| <b>Operating income</b>  | <b>55,967</b>      | <b>24,715</b>     |
| Equity earnings in joint ventures Pipeline Company                 | 1,206              | 378               |
| Interest and other expenses, net                                   | (15,465)           | (5,829)           |
| <b>Income from continuing operations before income tax expense</b> | <b>41,708</b>      | <b>19,264</b>     |
| Income tax expense   | 2,119              |                   |
| <b>Income from continuing operations</b>                           | <b>39,589</b>      | <b>19,264</b>     |
| <b>Loss from discontinued operations</b>                           | <b>(138)</b>       |                   |
| <b>Net income</b>  | <b>39,451</b>      | <b>19,264</b>     |
| Less general partner's interest and incentive distributions        | (4,199)            | (1,476)           |
| <b>Limited partners' interest in net income</b>                    | <b>\$ 35,252</b>   | <b>\$ 17,788</b>  |
| <b>Weighted-average units outstanding</b>                          | <b>46,809,749</b>  | <b>23,041,394</b> |

Edgar Filing: VALERO L P - Form 10-Q

|  |    |       |          |
|--|----|-------|----------|
| <b>Net income per unit applicable to limited partners:</b> |    |       |          |
| Continuing operations                                      | \$ | 0.75  | \$ 0.77  |
| Discontinued operations                                    |    |       |          |
| Net income   | \$ | 0.75  | \$ 0.77  |
| Cash distributions per unit applicable to limited partners | \$ | 0.885 | \$ 0.800 |

See Condensed Notes to Consolidated Financial Statements.

**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited, Thousands of Dollars)**

|   | <b>Three Months Ended<br/>March 31,</b> |                 |
|---|---|-----------------|
|   | <b>2006</b>                             | <b>2005</b>     |
| <b>Cash Flows from Operating Activities:</b>                                      |   |                 |
| Net income  | \$ 39,451                               | \$ 19,264       |
| Adjustments to reconcile net income to net cash provided by operating activities: |   |                 |
| Depreciation and amortization   | 24,189                                  | 8,732           |
| Equity income from joint ventures   | (1,293)                                 | (378)           |
| Distributions from joint ventures   | 1,278                                   |                 |
| Changes in operating assets and liabilities:                                      |   |                 |
| Decrease in receivable from Valero Energy   | 2,093                                   | 250             |
| Decrease in accounts receivable   | 31,738                                  | 1,280           |
| Decrease in inventories   | 2,870                                   |                 |
| Increase in other current assets  | (3,412)                                 | (872)           |
| Decrease in payable to Valero Energy  | (3,577)                                 | (828)           |
| Decrease in accrued interest payable  | (6,679)                                 | (5,485)         |
| Decrease in accounts payable and other accrued liabilities                        | (27,314)                                | (4,385)         |
| Decrease in taxes other than income taxes   | (295)                                   | (2,393)         |
| Other, net  | (1,997)                                 | 115             |
| <b>Net cash provided by operating activities</b>                                  | <b>57,052</b>                           | <b>15,300</b>   |
| <b>Cash Flows from Investing Activities:</b>                                      |   |                 |
| Reliability capital expenditures  | (6,164)                                 | (1,425)         |
| Expansion capital expenditures  | (9,428)                                 | (2,860)         |
| Pre-acquisition costs Kaneb   |   | (1,954)         |
| Other acquisition   | (12,827)                                |                 |
| Investment in other noncurrent assets   | (1,512)                                 |                 |
| Proceeds from sale of Australia and New Zealand subsidiaries                      | 68,628                                  |                 |
| Distributions in excess of equity income from joint ventures                      | 246                                     |                 |
| Other   | 992                                     |                 |
| <b>Net cash provided by (used in) investing activities</b>                        | <b>39,935</b>                           | <b>(6,239)</b>  |
| <b>Cash Flows from Financing Activities:</b>                                      |   |                 |
| Long-term borrowings  | 34,000                                  | 4,000           |
| Long-term debt repayments   | (11,480)                                | (466)           |
| Decrease in cash book overdrafts  | (4,273)                                 |                 |
| Distributions to unitholders and general partner                                  | (43,950)                                | (19,944)        |
| <b>Net cash used in financing activities</b>                                      | <b>(25,703)</b>                         | <b>(16,410)</b> |
| Effect of foreign exchange rate changes on cash                                   | (1,905)                                 |                 |
| Net increase (decrease) in cash and cash equivalents                              | 69,379                                  | (7,349)         |
| Cash and cash equivalents at the beginning of the period                          | 36,054                                  | 16,147          |
| Cash and cash equivalents at the end of the period                                | \$ 105,433                              | \$ 8,798        |



Edgar Filing: VALERO L P - Form 10-Q

**Supplemental cash flow information:**

|  |           |           |
|--|-----------|-----------|
| Cash paid during the period for interest     | \$ 25,179 | \$ 11,546 |
| Cash paid during the period for income taxes | \$ 1,839  | \$        |

See Condensed Notes to Consolidated Financial Statements.

---

**Table of Contents**

**VALERO L.P. AND SUBSIDIARIES**

**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. ORGANIZATION, OPERATIONS AND ACCOUNTING PRONOUNCEMENTS**

***Organization and Operations***

Valero L.P. is a publicly traded Delaware limited partnership formed in 1999 that completed its initial public offering of common units on April 16, 2001.

As used in this report, references to we, us, our or the Partnership collectively refer, depending on the context, to Valero L.P. or a wholly owned subsidiary of Valero L.P.

These unaudited consolidated financial statements include the accounts of the Partnership and subsidiaries in which the Partnership has a controlling interest. Intercompany balances and transactions have been eliminated in consolidation. Investments in 50% or less owned entities are accounted for using the equity method of accounting. Certain previously reported amounts in the 2005 consolidated financial statements have been reclassified to conform to the 2006 presentation.

These unaudited consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934. Accordingly, they do not include all of the information and notes required by GAAP for complete consolidated financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. All such adjustments are of a normal recurring nature unless disclosed otherwise. Financial information for the three months ended March 31, 2006 and 2005 included in these Condensed Notes to Consolidated Financial Statements is derived from our unaudited consolidated financial statements. Operating results for the three months ended March 31, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

The consolidated balance sheet as of December 31, 2005 has been derived from the audited consolidated financial statements as of that date. You should read these consolidated financial statements in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2005.

Our operations are managed by Valero GP, LLC. Valero GP, LLC is the general partner of Riverwalk Logistics, L.P., which is the 2% general partner of Valero L.P. Valero GP, LLC and Riverwalk Logistics, L.P. are indirect wholly owned subsidiaries of Valero Energy Corporation (Valero Energy). Valero Energy, through various affiliates, is also a limited partner in us, resulting in a combined partnership ownership of 23.4%. The remaining 76.6% limited partnership interests are held by public unitholders.

On January 15, 2006, UDS Logistics, LLC, an indirect, wholly owned subsidiary of Valero Energy, changed its name to Valero GP Holdings, LLC (Holdings). On January 25, 2006, Holdings formed Riverwalk Holdings, LLC, a Delaware limited liability company and a direct, wholly owned subsidiary, and contributed its 21.4% limited partnership interest (both common and subordinated units) in Valero L.P. and its 99.9% limited partnership interest in Riverwalk Logistics, L.P. to the newly formed subsidiary.

On March 31, 2006, Holdings filed a registration statement on Form S-1 with the Securities and Exchange Commission for an initial public offering of approximately 37% of its units representing limited liability company interests. All units will be sold by subsidiaries of Valero Energy, which initially will retain an approximate 63% ownership interest in Holdings, the principal owner of our general partner interest and the general partner incentive distribution rights and the owner of 21.4% limited partner interest in us. In the registration statement, Valero Energy states its intention to further reduce and ultimately sell all of its interest in Holdings pending market conditions.

We conduct our operations through our subsidiaries, primarily Valero Logistics Operations, L.P. (Valero Logistics) and Kaneb Pipe Line Operating Partnership, L.P. (KPOP). We have four business segments: refined product terminals, refined product pipelines, crude oil pipelines and crude oil storage tanks.

---

**Table of Contents**

**VALERO L.P. AND SUBSIDIARIES**

**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***New Accounting Pronouncements***

***FASB Statement No. 156***

In March 2006, the FASB issued Statement No. 156, Accounting for Servicing of Financial Assets, which amends Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. Statement No. 156 requires the initial recognition at fair value of a servicing asset or servicing liability when an obligation to service a financial asset is undertaken by entering into a servicing contract. Statement No. 156 is effective for fiscal years beginning after September 15, 2006, with early adoption permitted. The adoption of Statement No. 156 is not expected to affect our financial position or results of operations.

***FASB Statement No. 155***

In February 2006, the FASB issued Statement No. 155, Accounting for Certain Hybrid Financial Instruments, which amends Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, and Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. This statement improves the financial reporting of certain hybrid financial instruments and simplifies the accounting for these instruments. In particular, Statement No. 155:

permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation,

clarifies which interest-only and principal-only strips are not subject to the requirements of Statement No. 133,

establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation,

clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and

amends Statement No. 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument.

Statement No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity's fiscal year that begins after September 15, 2006, and is not expected to affect our financial position or results of operations.

**2. ACQUISITIONS**

***Capwood Pipeline***

We purchased a 23.77% interest in Capwood pipeline from Valero Energy for approximately \$13.0 million, which was paid from borrowings under our existing revolving credit agreement. The Capwood pipeline is a 57-mile crude oil pipeline that extends from Patoka, Illinois to Wood River, Illinois. Plains All American Pipeline L.P., the operator of the Capwood pipeline, owns the remaining 76.23% interest. Our financial statements include the results of operations of our interest in the Capwood pipeline in the crude oil pipelines segment for the three months ended March 31, 2006.

The purchase price of the Capwood pipeline was primarily allocated to property and equipment. The pro forma financial information for the three months ended March 31, 2005 that give effect to the acquisition of the Capwood pipeline on January 1, 2005 has not been disclosed as the

effect is not significant.

***Kaneb Acquisition***

On July 1, 2005, we completed our acquisition (the Kaneb Acquisition) of Kaneb Services LLC (KSL) and Kaneb Pipe Line Partners, L.P. (KPP, and, together with KSL, Kaneb).

The Kaneb Acquisition was accounted for using the purchase method. The purchase price has been preliminarily allocated based on the estimated fair values of the individual assets acquired and liabilities assumed at the date of acquisition pending completion of an independent appraisal and other evaluations.



Edgar Filing: VALERO L P - Form 10-Q

|   |    |         |    |         |
|---|----|---------|----|---------|
| Revenues  | \$ | 274,004 | \$ | 219,032 |
| Operating income                                    |    | 55,967  |    | 45,925  |
| Income from continuing operations                   |    | 39,589  |    | 32,393  |
| Income (loss) from discontinued operations          |    | (138)   |    | 3,788   |
| Net income  | \$ | 39,451  | \$ | 36,181  |
| Net income per unit applicable to limited partners: |    |         |    |         |
| Continuing operations                               | \$ | 0.75    | \$ | 0.61    |
| Discontinued operations                             |    |         |    | 0.08    |
| Net income  | \$ | 0.75    | \$ | 0.69    |

---

**Table of Contents**

**VALERO L.P. AND SUBSIDIARIES**

**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**3. DISPOSITIONS**

*Sale of Australia and New Zealand subsidiaries*

On March 30, 2006, we sold our Australia and New Zealand subsidiaries to ANZ Terminals Pty. Ltd., for total proceeds of \$65.0 million, plus working capital. The proceeds will be used for working capital purposes, including paying down outstanding debt. This transaction included the sale of eight terminals with an aggregate storage capacity of 1.1 million barrels. Revenues and pre-tax income related to the Australia and New Zealand subsidiaries, were included in loss from discontinued operations, and totaled \$5.0 million and \$0.6 million, respectively, for the three months ended March 31, 2006.

**4. LONG-TERM DEBT**

*\$400 Million Revolving Credit Agreement*

During the three months ended March 31, 2006, we borrowed \$34.0 million under our \$400 million 2005 revolving credit agreement (the 2005 Revolving Credit Agreement) to fund the purchase of the Capwood pipeline and our capital expenditures. Additionally, we repaid \$11.0 million during the three months ended March 31, 2006. The 2005 Revolving Credit Agreement bears interest based on either an alternative base rate or LIBOR, which was 5.5% as of March 31, 2006. As of March 31, 2006, we had \$372.1 million available for borrowing under our 2005 Revolving Credit Agreement.

*Interest Rate Swaps*

As of March 31, 2006, the weighted-average interest rate for our interest rate swaps was 7.1%. As of March 31, 2006 and December 31, 2005, the aggregate estimated fair value of the interest rate swaps included in other long-term liabilities in our consolidated balance sheets was \$7.9 million and \$4.0 million, respectively.

*Other*

In Holding's registration statement on Form S-1, Valero Energy stated its intention to ultimately sell of its interest in Holdings pending market conditions. If Valero Energy ultimately sells all of its interests in Holdings, it will no longer own our general partner, which would trigger certain requirements in our debt instruments. As a result, we took the following actions:

On April 19, 2006, Valero Logistics commenced a consent solicitation from the holders of its \$100.0 million 6.875% senior notes due 2012 and its \$250.0 million 6.05% senior notes due 2013 in order to amend the change of control covenant requiring that Valero Energy or an investment grade entity own 51% of our general partner interest as set forth in the indenture governing the notes of both such series. Holders of record as of April 18, 2006 who consent to the proposed amendment will receive \$5.00 per \$1,000 principal amount with respect to 6.05% Senior Notes and \$2.50 per \$1,000 principal amount with respect to the 6.875% senior notes. The consent solicitation will expire on May 10, 2006, unless further extended.

In May 2006, we initiated discussions to amend the 2005 Revolving Credit Agreement, the \$525 Term Loan Agreement and the UK Term Loan in order to eliminate the change in control provision requiring Valero Energy to own at least a majority of the outstanding equity interests in our general partner.

**5. COMMITMENTS AND CONTINGENCIES**

*Litigation and Environmental Matters*

## Edgar Filing: VALERO L P - Form 10-Q

We have contingent liabilities resulting from various litigation, claims and commitments, the most significant of which are discussed below. We record accruals for loss contingencies when losses are considered probable and can be reasonably estimated. Legal fees associated with defending ourselves in legal matters are expensed as incurred. As of March 31, 2006, we have recorded accruals for contingent losses, including settled matters, totaling \$51.9 million. The actual payment of any amounts accrued and the timing of any such payments ultimately made is uncertain. We believe that should we be unable to successfully defend ourselves in any of these matters, the ultimate payment of any or all of the amounts reserved would not have a material adverse effect on our financial position or liquidity. However, if any actual losses ultimately exceed the amounts accrued, there could be a material adverse effect on our results of operations.

*Grace Energy Corporation Matter.* In 1997, Grace Energy Corporation (Grace Energy) sued subsidiaries of Kaneb in Texas state court. The complaint sought recovery of the cost of remediation of fuel leaks in the 1970s from a pipeline that had once connected a former Grace Energy terminal with Otis Air Force Base in Massachusetts (Otis AFB). Grace Energy alleges the Otis AFB pipeline and related environmental liabilities had been transferred in 1978 to an entity that was part of Kaneb's acquisition of Support Terminal Services, Inc. and its subsidiaries from Grace Energy in 1993. Kaneb contends that it did not acquire the Otis AFB pipeline and never assumed any responsibility for any associated environmental damage.



**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In 2000, the court entered final judgment that: (i) Grace Energy could not recover its own remediation costs of \$3.5 million, (ii) Kaneb owned the Otis AFB pipeline and its related environmental liabilities and (iii) Grace Energy was awarded \$1.8 million in attorney costs. Both Kaneb and Grace Energy appealed the trial court's final judgment to the Texas Court of Appeals in Dallas. In 2001, Grace Energy filed a petition in bankruptcy, which created an automatic stay of actions against Grace Energy. Once that stay is lifted, we intend to resume vigorous prosecution of the appeal.

The Otis AFB is a part of a Superfund Site pursuant to the Comprehensive Environmental Response Compensation and Liability Act (CERCLA). The site contains a number of groundwater contamination plumes, two of which are allegedly associated with the Otis AFB pipeline. Relying on the Texas state court's final judgment assigning ownership of the Otis AFB pipeline to Kaneb, the U.S. Department of Justice advised Kaneb in 2001 that it intends to seek reimbursement from Kaneb for the remediation costs associated with the two spill areas. In 2002, the Department of Justice asserted that it had incurred over \$49.0 million in costs and expected to incur additional costs of approximately \$19.0 million for remediation of the two spill areas. The Department of Justice has not filed a lawsuit against us on this matter and we have not made any payments toward costs incurred by the Department of Justice.

*Port of Vancouver Matter.* We own a chemical and refined products terminal on property owned by the Port of Vancouver, and we lease the land under the terminal from the Port of Vancouver. Under an Agreed Order entered into with the Washington Department of Ecology when Kaneb purchased the terminal in 1998, Kaneb agreed to investigate and remediate groundwater contamination by the terminal's previous owner and operator originating from the terminal. Investigation and remediation at the terminal are ongoing, in compliance with the Agreed Order. In April 2006, the Washington Department of Ecology commented on our site investigation work plan and asserted that the groundwater contamination at the terminal was commingled with a groundwater contamination plume under other property owned by the Port of Vancouver. We dispute this assertion. No lawsuits have been filed against us in this matter, and our liability for any portion of total future remediation costs of the commingled plume is not reasonably estimable at this time. Factors that could affect estimated remediation costs include whether Kaneb will be found to have ultimate responsibility for some portion of the commingled plume, the Port of Vancouver's contribution to the remediation effort and the amount the Port of Vancouver actually receives from other potentially responsible parties.

*Xanser Tax Indemnification.* In 2001, Xanser, Inc (Xanser) distributed its interest in its pipeline, terminalling and product marketing business to its shareholders, which resulted in the formation of KSL. Pursuant to that distribution, KSL agreed to indemnify Xanser for certain potential tax liabilities, if any, that resulted from the distribution.

*St. Eustatius Tax Agreement.* On June 1, 1989, the governments of the Netherlands Antilles and St. Eustatius approved a Free Zone and Profit Tax Agreement retroactive to January 1, 1989, which expired on December 31, 2000. This agreement required a subsidiary of Kaneb, which we acquired on July 1, 2005, to pay the greater of 2% of taxable income, as defined therein, or 500,000 Netherlands Antilles guilders (approximately \$0.3 million) per year. The agreement further provided that any amounts paid in order to meet the minimum annual payment were available to offset future tax liabilities under the agreement to the extent that the minimum annual payment is greater than 2% of taxable income.

On February 22, 2006, we entered into a revised agreement (the 2005 Tax and Maritime Agreement) with the governments of St. Eustatius and the Netherlands Antilles. The 2005 Tax and Maritime Agreement is effective beginning January 1, 2005 and expires on December 31, 2014. Under the terms of the 2005 Tax and Maritime Agreement, we agreed to make a one-time payment of five million Netherlands Antilles guilders (approximately \$2.8 million) in full and final settlement of all of our liabilities, taxes, fees, levies, charges, or otherwise (including settlement of audits) due or potentially due to St. Eustatius. We further agreed to pay an annual minimum profit tax to St. Eustatius of one million Netherlands Antilles guilders (approximately \$0.6 million), beginning as of January 1, 2005. We agreed to pay the minimum annual profit tax in twelve equal monthly installments. To the extent the minimum annual profit tax exceeds 2% of taxable profit (as defined in the 2005 Tax and Maritime Agreement), we can carry forward that excess to offset future tax liabilities. If the minimum annual profit tax is less than 2% of taxable profit, we agreed to pay that difference.

We are also a party to additional claims and legal proceedings arising in the ordinary course of business. We believe the possibility is remote that the final outcome of any of these claims or proceedings to which we are a party would

**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

have a material adverse effect on our financial position, results of operations or liquidity; however, due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on our results of operations, financial position or liquidity.

**Commitment**

On April 13, 2006, we entered into an agreement to purchase three 30,000 barrel and two 52,000 barrel tank barges over the next two years. The contract price is \$34.1 million, which is subject to adjustment based on the actual cost incurred for the steel.

**6. RELATED PARTY TRANSACTIONS**

We have related party transactions with Valero Energy for pipeline tariff, terminalling fee and crude oil storage tank fee revenues, which are comparable to the fees charged to third parties for similar services. In addition, we reimburse Valero Energy for the actual costs of Valero Energy employees working solely on our behalf and for charges incurred on our behalf.

Additionally, Valero Energy charges us an administrative service fee for certain administrative functions, primarily information systems support, ad valorem taxes, risk management, and human resources administration. If we cease to obtain such administrative services from Valero Energy our results of operations may be adversely impacted.

The receivable from Valero Energy as of March 31, 2006 and December 31, 2005 represents amounts due for pipeline tariff, terminalling fee and crude oil storage tank fee revenues and the payable to Valero Energy primarily represents amounts due for employee costs and the administrative service fee.

The following table summarizes information pertaining to transactions with Valero Energy:

|                                     | <b>Three Months Ended</b>     |             |
|-------------------------------------|-------------------------------|-------------|
|                                     | <b>March 31,</b>              |             |
|                                     | <b>2006</b>                   | <b>2005</b> |
|                                     | <b>(Thousands of Dollars)</b> |             |
| Revenues                            | \$ 60,671                     | \$ 55,341   |
| Operating expenses                  | 20,457                        | 8,041       |
| General and administrative expenses | 5,700                         | 2,757       |

Our share of allocated Valero Energy employee benefit plan expenses, excluding compensation expense related to restricted common units and unit options, was \$7.8 million and \$2.9 million for the three months ended March 31, 2006 and 2005, respectively. These employee benefit plan expenses and the related payroll costs are included in operating expenses and general and administrative expenses.

**Services Agreement**

For the three months ended March 31, 2005, Valero Energy charged us \$0.3 million for administrative services. Effective July 1, 2005, the Services Agreement was amended (the 2005 Services Agreement) to account for our significant growth following the closing of the Kaneb Acquisition resulting in an increase in the administrative fee to \$13.8 million for the first year from July 1, 2005 to June 30, 2006.

Effective January 1, 2006, pursuant to a new services agreement (2006 Services Agreement), Valero GP, LLC began directly performing many of the services previously provided by Valero Energy under the 2005 Services Agreement, primarily consisting of information systems, legal, corporate development and health, safety and environmental functions. The employees performing these services became employees of Valero GP, LLC, and their costs are now directly charged to us. Accordingly, the annual fee charged to us by Valero Energy for administrative services was reduced from \$13.8 million to approximately \$1.9 million per year. This annual fee will increase to approximately \$2.9 million and \$3.4 million in 2007 and 2008, respectively. The annual fee will remain at approximately \$3.4 million through the term of the agreement. In addition, each annual fee will be subject to adjustments to account for Valero Energy's annual salary increase. Subject to approval by our Conflicts Committee, the amounts may also be adjusted for changed service levels.

## Edgar Filing: VALERO L P - Form 10-Q

The 2006 Services Agreement will expire on December 31, 2010 with automatic two-year renewal options unless terminated by either party at least six months prior to the renewal period. We may cancel or reduce the level of services that Valero Energy provides us on 60 days prior written notice. The 2006 Services Agreement will terminate upon the change of control of either Valero Energy or us.

---

**Table of Contents**

**VALERO L.P. AND SUBSIDIARIES**

**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***New Omnibus Agreement***

On March 31, 2006, Valero L.P. entered into an amended and restated omnibus agreement (the New Omnibus Agreement) with Valero Energy, Valero GP, LLC, Riverwalk Logistics, L.P., and Valero Logistics. The New Omnibus Agreement amended certain definitions and other provisions in the April 16, 2001 omnibus agreement, which it supersedes, to clarify the parties' intent as to the Valero Energy ownership requirements for the application of the business restrictions described below.

Under the New Omnibus Agreement, Valero Energy has agreed, and will cause its controlled affiliates to agree, for so long as Valero Energy owns 20% or more of us or our general partner, not to engage in the business of transporting crude oil and other feedstocks or refined products, including petrochemicals, or operating crude oil storage facilities or refined product terminalling assets in the United States. This restriction does not apply to:

any business retained by Ultramar Diamond Shamrock (UDS) as of April 16, 2001, the closing of our initial public offering, or any business owned by Valero Energy at the date of its acquisition of UDS on December 31, 2001;

any business with a fair market value of less than \$10 million;

any business acquired by Valero Energy in the future that constitutes less than 50% of the fair market value of a larger acquisition, provided we have been offered and declined the opportunity to purchase the business; and

any newly constructed pipeline, terminalling or storage assets that we have not offered to purchase at fair market value within one year of construction.

Also under the New Omnibus Agreement, Valero Energy has agreed to indemnify us for environmental liabilities related to the assets transferred to us in connection with our initial public offering, provided that such liabilities arose prior to and are discovered within ten years after that date (excluding liabilities resulting from a change in law after April 16, 2001).

**7. PARTNERS' EQUITY**

***Outstanding Equity***

We have identified our general partner interest and subordinated units as participating securities and we use the two-class method when calculating net income per unit applicable to limited partners, which is based on the weighted-average number of common and subordinated units outstanding during the period. Net income per unit applicable to limited partners is computed by dividing net income applicable to limited partners, after deducting the general partner's 2% interest and incentive distributions, by the weighted-average number of limited partnership units outstanding. Basic and diluted net income per unit applicable to limited partners is the same because we have no potentially dilutive securities outstanding.

***Cash Distributions***

On January 27, 2006, we declared a quarterly cash distribution of \$0.855 per unit paid on February 14, 2006 to unitholders of record on February 7, 2006, which totaled \$44.0 million. On April 18, 2006, we declared a quarterly cash distribution of \$0.885 per unit to be paid on May 12, 2006 to unitholders of record on May 5, 2006, which totaled \$45.8 million.



**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

|  | <b>Three Months Ended March 31,</b>                     |                  |
|--|---|------------------|
|  | <b>2006</b>   | <b>2005</b>      |
|  | <b>(Thousands of Dollars,<br/>Except Per Unit Data)</b> |                  |
| General partner interest                                   | \$ 916  | \$ 399           |
| General partner incentive distribution                     | 3,480   | 1,112            |
| <b>Total general partner distribution</b>                  | <b>4,396</b>  | <b>1,511</b>     |
| Limited partners distribution                              | 41,427  | 18,433           |
| <b>Total cash distributions</b>                            | <b>\$ 45,823</b>  | <b>\$ 19,944</b> |
| Cash distributions per unit applicable to limited partners | \$ 0.885  | \$ 0.800         |

***Subordinated Units***

We satisfied all the conditions included in our partnership agreement for the subordination period to end. Accordingly, the subordination period ended effective April 1, 2006 and all 9,599,322 subordinated units converted into common units on a one-for-one basis on May 8, 2006, the first business day after the record date for the distribution related to the first quarter earnings of 2006. Riverwalk Holdings, LLC held the 9,599,322 subordinated units at the time of conversion.

***Comprehensive Income***

For the three months ended March 31, 2006, the difference between our net income and our comprehensive income resulted from foreign currency translation adjustments. Our total comprehensive income was as follows:

|   | <b>Three Months Ended March 31,</b> |                  |
|---|-------------------------------------|------------------|
|   | <b>2006</b>                         | <b>2005</b>      |
|   | <b>(Thousands of Dollars)</b>       |                  |
| Net income                              | \$ 39,451                           | \$ 19,264        |
| Foreign currency translation adjustment | 2,201                               |                  |
| <b>Comprehensive income</b>             | <b>\$ 41,652</b>                    | <b>\$ 19,264</b> |

**8. SEGMENT INFORMATION**

Our operating segments consist of refined product terminals, refined product pipelines, crude oil pipelines and crude oil storage tanks. The operations related to the Kaneb Acquisition on July 1, 2005 principally involve transporting refined petroleum products and fertilizer as a common carrier, the storage of petroleum products, specialty chemicals, and other liquids. In addition, we also deliver and sell bunker fuel at St. Eustatius, Netherlands Antilles and Point Tupper, Nova Scotia. The results of Kaneb's transportation operations are included in our refined product pipelines segment. The results of Kaneb's storage and bunker fuel operations are included in our refined product terminals segment.



**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Results of operations for the reportable segments were as follows:

|  | <b>Three Months Ended March 31,</b> |             |
|--|-------------------------------------|-------------|
|  | <b>2006</b>                         | <b>2005</b> |
|  | <b>(Thousands of Dollars)</b>       |             |
| <b>Revenues:</b>                         |                                     |             |
| Refined product terminals                | \$ 196,148                          | \$ 9,937    |
| Refined product pipelines                | 52,046                              | 22,182      |
| Crude oil pipelines                      | 14,049                              | 13,185      |
| Crude oil storage tanks                  | 11,761                              | 11,331      |
| <br>                                     |                                     |             |
| Total revenues                           | \$ 274,004                          | \$ 56,635   |
| <br><b>Operating income:</b>             |                                     |             |
| Refined product terminals                | \$ 27,045                           | \$ 3,581    |
| Refined product pipelines                | 22,105                              | 9,022       |
| Crude oil pipelines                      | 9,103                               | 8,216       |
| Crude oil storage tanks                  | 6,274                               | 7,399       |
| <br>                                     |                                     |             |
| Total segment operating income           | 64,527                              | 28,218      |
| Less general and administrative expenses | 8,560                               | 3,503       |
| <br>                                     |                                     |             |
| Total operating income                   | \$ 55,967                           | \$ 24,715   |

Revenues from Valero Energy by operating segment were as follows:

|                           | <b>Three Months Ended March 31,</b> |             |
|---------------------------|-------------------------------------|-------------|
|                           | <b>2006</b>                         | <b>2005</b> |
|                           | <b>(Thousands of Dollars)</b>       |             |
| <b>Revenues:</b>          |                                     |             |
| Refined product terminals | \$ 11,019                           | \$ 9,790    |
| Refined product pipelines | 24,356                              | 21,035      |
| Crude oil pipelines       | 13,535                              | 13,185      |
| Crude oil storage tanks   | 11,761                              | 11,331      |
| <br>                      |                                     |             |
| Total revenues            | \$ 60,671                           | \$ 55,341   |

Total assets by reportable segment were as follows:

|                           | <b>March 31,</b>              | <b>December 31,</b> |
|---------------------------|-------------------------------|---------------------|
|                           | <b>2006</b>                   | <b>2005</b>         |
|                           | <b>(Thousands of Dollars)</b> |                     |
| Refined product terminals | \$ 1,587,257                  | \$ 1,701,782        |
| Refined product pipelines | 1,293,179                     | 1,286,571           |
| Crude oil pipelines       | 123,320                       | 123,698             |



Edgar Filing: VALERO L P - Form 10-Q

|  |              |              |
|--|--------------|--------------|
| Crude oil storage tanks  | 202,991      | 204,580      |
| Total segment assets   | 3,206,747    | 3,316,631    |
| General partnership assets assets and other noncurrent assets) | 116,433      | 50,361       |
| Total consolidated assets                                      | \$ 3,323,180 | \$ 3,366,992 |

**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****9. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS**

Valero L.P. has no operations and its assets consist mainly of its investments in Valero Logistics, KSL and KPP. KPP is the majority owner of KPOP. Valero Logistics and KPOP are 100% indirectly owned by Valero L.P. Valero Logistics and KPOP own and operate pipelines, terminals and storage tanks and are issuers of publicly traded senior notes. The senior notes issued by Valero Logistics were and continue to be fully and unconditionally guaranteed by Valero L.P. In connection with the Kaneb Acquisition, effective July 1, 2005, Valero L.P. fully and unconditionally guaranteed the outstanding senior notes issued by KPOP. Additionally, effective July 1, 2005, both Valero Logistics and KPOP fully and unconditionally guaranteed the outstanding senior notes of the other. All guarantors are jointly and severally liable for performance under the terms of the guarantees.

As a result, the following condensed consolidating financial statements are being presented for the current year as an alternative to providing separate financial statements for Valero Logistics and KPOP. Condensed consolidating statements of income for the comparable periods of 2005 are not presented as we did not own Kaneb.

**Condensed Consolidating Balance Sheet****March 31, 2006****(Thousands of Dollars)**

|  | <b>Valero<br/>L.P.</b> | <b>Valero<br/>Logistics<br/>Operations,<br/>L.P.</b> | <b>Kaneb Pipe<br/>Line<br/>Operating<br/>Partnership<br/>L.P.</b> | <b>Non-<br/>Guarantor<br/>Subsidiaries<br/>(a)</b> | <b>Eliminations</b>   | <b>Valero L.P.<br/>Consolidated</b> |
|--|------------------------|--|---|--|-----------------------|-------------------------------------|
| <b>Assets</b>                                |                        |  |   |  |                       |                                     |
| Current assets                               | \$ 43                  | \$ 165,827   | \$ 629,927  | \$ 131,330   | \$ (675,898)          | \$ 251,229                          |
| Property and equipment, net                  |                        | 784,678  | 684,804   | 687,070  |                       | 2,156,552                           |
| Goodwill                                     |                        | 4,715  | 194,509   | 572,262  |                       | 771,486                             |
| Investment in wholly owned subsidiaries      | 2,399,920              | 31,691   | 622,813   | 1,293,346  | (4,347,770)           |                                     |
| Equity investments                           |                        | 15,102   |   | 58,692   |                       | 73,794                              |
| Other noncurrent assets, net                 | 228                    | 9,202  | 722   | 59,967   |                       | 70,119                              |
| <b>Total assets</b>                          | <b>\$ 2,400,191</b>    | <b>\$ 1,011,215</b>                                  | <b>\$ 2,132,775</b>   | <b>\$ 2,802,667</b>                                | <b>\$ (5,023,668)</b> | <b>\$ 3,323,180</b>                 |
| <b>Liabilities and Partners Equity</b>       |                        |  |   |  |                       |                                     |
| Current liabilities                          | \$ 502,644             | \$ 36,687  | \$ 37,634   | \$ 243,674   | \$ (675,898)          | \$ 144,741                          |
| Long-term debt, less current portion         |                        | 601,039  | 550,154   | 36,469   |                       | 1,187,662                           |
| Long-term payable to Valero Energy           |                        |  |   | 5,851  |                       | 5,851                               |
| Deferred income taxes                        |                        |  |   | 9,477  |                       | 9,477                               |
| Other long-term liabilities                  |                        | 8,652  | 4,549   | 63,768   |                       | 76,969                              |
| <b>Total partners equity</b>                 | <b>1,897,547</b>       | <b>364,837</b>                                       | <b>1,540,438</b>  | <b>2,443,428</b>                                   | <b>(4,347,770)</b>    | <b>1,898,480</b>                    |
| <b>Total liabilities and partners equity</b> | <b>\$ 2,400,191</b>    | <b>\$ 1,011,215</b>                                  | <b>\$ 2,132,775</b>   | <b>\$ 2,802,667</b>                                | <b>\$ (5,023,668)</b> | <b>\$ 3,323,180</b>                 |

(a) Non-guarantor subsidiaries are wholly owned by Valero L.P., Valero Logistics or KPOP.



**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Balance Sheet****December 31, 2005****(Thousands of Dollars)**

|  | Valero<br>L.P.      | Valero<br>Logistics<br>Operations,<br>L.P. | Kaneb Pipe<br>Line<br>Operating<br>Partnership<br>L.P. | Non-Guarantor<br>Subsidiaries<br>(a) | Eliminations          | Valero L.P.<br>Consolidated |
|--|---------------------|--|--|--------------------------------------|-----------------------|-----------------------------|
| <b>Assets</b>                                |                     |  |  |                                      |                       |                             |
| Current assets                               | \$ 44               | \$ 196,481                                 | \$ 622,669   | \$ 240,741                           | \$ (764,524)          | \$ 295,411                  |
| Property and equipment, net                  |                     | 783,945                                    | 694,374  | 681,894                              |                       | 2,160,213                   |
| Goodwill                                     |                     | 4,715                                      | 193,127  | 569,745                              |                       | 767,587                     |
| Investment in wholly owned subsidiaries      | 2,403,969           | 16,920                                     | 603,474  | 1,273,313                            | (4,297,676)           |                             |
| Equity investments                           |                     | 15,087                                     |  | 58,899                               |                       | 73,986                      |
| Other noncurrent assets, net                 | 228                 | 8,677                                      | 771  | 60,119                               |                       | 69,795                      |
| <b>Total assets</b>                          | <b>\$ 2,404,241</b> | <b>\$ 1,025,825</b>                        | <b>\$ 2,114,415</b>                                    | <b>\$ 2,884,711</b>                  | <b>\$ (5,062,200)</b> | <b>\$ 3,366,992</b>         |
| <b>Liabilities and Partners Equity</b>       |                     |  |  |                                      |                       |                             |
| Current liabilities                          | \$ 502,194          | \$ 50,252                                  | \$ 40,341  | \$ 377,325                           | \$ (764,524)          | \$ 205,588                  |
| Long-term debt, less current portion         |                     | 581,921                                    | 551,607  | 36,131                               |                       | 1,169,659                   |
| Long-term payable to Valero Energy           |                     |  |  | 5,507                                |                       | 5,507                       |
| Deferred income taxes                        |                     |  |  | 13,576                               |                       | 13,576                      |
| Other long-term liabilities                  |                     | 4,821                                      | 2,124  | 64,938                               |                       | 71,883                      |
| <b>Total partners equity</b>                 | <b>1,902,047</b>    | <b>388,831</b>                             | <b>1,520,343</b>                                       | <b>2,387,234</b>                     | <b>(4,297,676)</b>    | <b>1,900,779</b>            |
| <b>Total liabilities and partners equity</b> | <b>\$ 2,404,241</b> | <b>\$ 1,025,825</b>                        | <b>\$ 2,114,415</b>                                    | <b>\$ 2,884,711</b>                  | <b>\$ (5,062,200)</b> | <b>\$ 3,366,992</b>         |

(a) Non-guarantor subsidiaries are wholly owned by Valero L.P., Valero Logistics or KPOP.

**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Three Months Ended March 31, 2006****(Thousands of Dollars)**

|   | Valero<br>L.P. | Valero<br>Logistics<br>Operations,<br>L.P. | Kaneb<br>Pipe<br>Line<br>Operating<br>Partnership<br>L.P. | Non-Guarantor<br>Subsidiaries<br>(a) | Eliminations | Valero L.P.<br>Consolidated |
|---|----------------|--|---|--------------------------------------|--------------|-----------------------------|
| Revenues  | \$             | \$ 60,683                                  | \$ 27,200   | \$ 186,371                           | \$ (250)     | \$ 274,004                  |
| Costs and expenses  | 450            | 33,398                                     | 19,729  | 164,710                              | (250)        | 218,037                     |
| Operating income  | (450)          | 27,285                                     | 7,471   | 21,661                               |              | 55,967                      |
| Equity earnings   | 39,901         | 301  | 19,339  | 21,213                               | (79,548)     | 1,206                       |
| Interest and other expense, net                             |                | (7,630)                                    | (7,014)   | (821)                                |              | (15,465)                    |
| Income from continuing operations before income tax expense | 39,451         | 19,956                                     | 19,796  | 42,053                               | (79,548)     | 41,708                      |
| Income tax expense  |                |  |   | 2,119                                |              | 2,119                       |
| Income from continuing operations                           | 39,451         | 19,956                                     | 19,796  | 39,934                               | (79,548)     | 39,589                      |
| Income from discontinued operations                         |                |  | 298   | (436)                                |              | (138)                       |
| Net income  | \$ 39,451      | \$ 19,956                                  | \$ 20,094   | \$ 39,498                            | \$ (79,548)  | \$ 39,451                   |

(a) Non-guarantor subsidiaries are wholly owned by Valero L.P., Valero Logistics or KPOP.

**Table of Contents****VALERO L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statement of Cash Flows****For the Three Months Ended March 31, 2006****(Thousands of Dollars)**

|   | Valero<br>L.P. | Valero<br>Logistics<br>Operations,<br>L.P. | Kaneb<br>Pipe<br>Line<br>Operating<br>Partnership<br>L.P. | Non-Guarantor<br>Subsidiaries<br>(a) | Eliminations | Valero L.P.<br>Consolidated |
|---|----------------|--|---|--------------------------------------|--------------|-----------------------------|
| Cash flows from operating activities:   |                |  |   |                                      |              |                             |
| Net income  | \$ 39,451      | \$ 19,956                                  | \$ 20,094   | \$ 39,498                            | \$ (79,548)  | \$ 39,451                   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                |  |   |                                      |              |                             |
| Depreciation and amortization   |                | 8,938                                      | 6,045   | 9,206                                |              | 24,189                      |
| Equity income, net of distributions   | 4,049          | (286)                                      | (19,339)  | (20,017)                             | 35,593       |                             |
| Changes in operating assets and liabilities and other                             | (2,521)        | (10,292)                                   | (7,156)   | 13,381                               |              | (6,588)                     |
| Net cash provided by (used in) operating activities                               | 40,979         | 18,316                                     | (356)   | 42,068                               | (43,955)     | 57,052                      |
| Cash flows from investing activities:   |                |  |   |                                      |              |                             |
| Capital expenditures  |                | (9,516)                                    | (611)   | (5,465)                              |              | (15,592)                    |
| Other acquisition   |                | (12,827)                                   |   |                                      |              | (12,827)                    |
| Proceeds from sale of assets  |                |  |   | 68,628                               |              | 68,628                      |
| Other   | (77)           | (1,654)                                    | 4,211   | (4,413)                              | 1,659        | (274)                       |
| Cash flows provided by (used in) investing activities                             | (77)           | (23,997)                                   | 3,600   | 58,750                               | 1,659        | 39,935                      |
| Cash flows from financing activities:   |                |  |   |                                      |              |                             |
| Distributions   | (43,950)       | (43,950)                                   |   | (5)                                  | 43,955       | (43,950)                    |
| Long-term borrowings  |                | 34,000                                     |   |                                      |              | 34,000                      |
| Long-term debt repayments   |                | (11,480)                                   |   |                                      |              | (11,480)                    |
| Net intercompany borrowings (repayments)  | 3,048          | 91,657                                     | (3,031)   | (91,674)                             |              |                             |
| Other   |                | (3,060)                                    | (221)   | 667                                  | (1,659)      | (4,273)                     |
| Cash flows provided by (used in) financing activities                             | (40,902)       | 67,167                                     | (3,252)   | (91,012)                             | 42,296       | (25,703)                    |
| Effect of foreign exchange rate changes on cash                                   |                |  |   |                                      |              |                             |
| Net increase (decrease) in cash and cash equivalents                              |                | 61,486                                     | (8)   | 7,901                                |              | 69,379                      |
| Cash and cash equivalents at the beginning of the period                          | 10             | 1,590                                      | 114   | 34,340                               |              | 36,054                      |
| Cash and cash equivalents at the end of the period                                | \$ 10          | \$ 63,076                                  | \$ 106  | \$ 42,241                            | \$           | \$ 105,433                  |

(a) Non-guarantor subsidiaries are wholly owned by Valero L.P., Valero Logistics or KPOP.



---

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**FORWARD-LOOKING STATEMENTS**

*This Form 10-Q contains certain estimates, predictions, projections, assumptions and other forward-looking statements that involve various risks and uncertainties. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will almost always vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance suggested in this report. These forward-looking statements can generally be identified by the words anticipates, believes, expects, plans, intends, estimates, forecasts, budgets, projects, will, could, should, may and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions. Please read our Annual Report on Form 10-K for the year ended December 31, 2005, Part I, Item 1A Risk Factors for a discussion of certain of those risks, uncertainties and assumptions.*

*If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those described in any forward-looking statement. Other unknown or unpredictable factors could also have material adverse effects on our future results. Readers are cautioned not to place undue reliance on this forward-looking information, which is as of the date of the Form 10-Q. We do not intend to update these statements unless it is required by the securities laws to do so, and we undertake no obligation to publicly release the result of any revisions to any such forward-looking statements that may be made to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.*

**Overview**

Valero L.P. is a publicly traded Delaware limited partnership formed in 1999 engaged in the crude oil and refined product transportation, terminalling and storage business. Valero L.P. has terminal facilities in the United States, the Netherlands Antilles, Canada, Mexico, the Netherlands and the United Kingdom.

We conduct our operations through our wholly owned subsidiaries, primarily Valero Logistics Operations, L.P. (Valero Logistics) and Kaneb Pipe Line Operating Partnership, L.P. (KPOP). Our operations are divided into four reportable business segments: refined product terminals, refined product pipelines, crude oil pipelines and crude oil storage tanks.

*Refined Product Terminals.* We own 57 terminals in the United States that provide storage and handling services on a fee basis for petroleum products, specialty chemicals and other liquids. We also own international terminal operations on the island of St. Eustatius, Netherlands Antilles, Point Tupper, Nova Scotia, in the United Kingdom, the Netherlands and in Nuevo Laredo, Mexico. We sold the eight terminals located in Australia and New Zealand on March 30, 2006.

*Refined Product Pipelines.* We own common carrier pipelines in Texas, Oklahoma, Colorado, New Mexico, Kansas, Nebraska, Iowa, South Dakota, North Dakota and Minnesota covering approximately 6,389 miles, consisting of the Central West System which is connected to Valero Energy refineries and the East Pipeline and the North Pipeline which we acquired from Kaneb. In addition, we own a 2,000 mile anhydrous ammonia pipeline located in Louisiana, Arkansas, Missouri, Illinois, Indiana, Iowa and Nebraska.

*Crude Oil Pipelines.* We own 797 miles of crude oil pipelines which transport crude oil and other feedstocks, such as gas oil, from various points in Texas, Oklahoma, Kansas and Colorado to Valero Energy's McKee, Three Rivers and Ardmore refineries as well as associated crude oil storage facilities in Texas and Oklahoma that are located along the crude oil pipelines. We also own 57 miles of crude oil pipeline in Illinois, which serves the ConocoPhillips Wood River refinery.

*Crude Oil Storage Tanks.* We own 60 crude oil and intermediate feedstock storage tanks and related assets that store and deliver crude oil to Valero Energy's refineries in Benicia, Corpus Christi and Texas City.



## **Table of Contents**

We provide transportation, storage services and ancillary services to our customers, including Valero Energy, which indirectly owns our general partner. Factors that affect the results of our operations include:

company-specific factors, such as integrity issues and maintenance requirements that impact the throughput rates of our assets;

seasonal factors that affect the demand for refined products and fertilizers transported by and/or stored in our assets;

industry factors, such as changes in the prices of petroleum products that affect demand and operations of our competitors; and

other factors such as refinery utilization rates and maintenance turnaround schedules that impact the operations of refineries served by our assets.

### **Recent Developments**

On January 15, 2006, UDS Logistics, LLC, an indirect, wholly owned subsidiary of Valero Energy, changed its name to Valero GP Holdings, LLC (Holdings). On January 25, 2006, Holdings formed Riverwalk Holdings, LLC, a Delaware limited liability company and a direct, wholly owned subsidiary, and contributed its 21.4% limited partnership interest (both common and subordinated units) in Valero L.P. and its 99.9% limited partnership interest in Riverwalk Logistics, L.P. to the newly formed subsidiary.

On March 31, 2006, Holdings filed a registration statement on Form S-1 with the Securities and Exchange Commission for an initial public offering of approximately 37% of its units representing limited liability company interests. All units will be sold by subsidiaries of Valero Energy, which initially will retain an approximate 63% ownership interest in Holdings, the principal owner of our general partner interest and the general partner incentive distribution rights and the owner of 21.4% limited partner interest in us. In the registration statement, Valero Energy states its intention to further reduce and ultimately sell all of its interest in Holdings pending market conditions.

On March 30, 2006, we sold our Australia and New Zealand subsidiaries to ANZ Terminals Pty. Ltd., for total proceeds of \$65.0 million, plus working capital. The proceeds will be used for working capital purposes, including paying down outstanding debt. This transaction included the sale of eight terminals with an aggregate storage capacity of 1.1 million barrels. Revenues and pre-tax income related to the Australia and New Zealand subsidiaries, were included in loss from discontinued operations, and totaled \$5.0 million and \$0.6 million, respectively, for the three months ended March 31, 2006.

We purchased a 23.77% interest in Capwood pipeline from Valero Energy for approximately \$13.0 million, which was paid from borrowings under our existing revolving credit agreement. The Capwood pipeline is a 57-mile crude oil pipeline that extends from Patoka, Illinois to Wood River, Illinois. Plains All American Pipeline L.P., the operator of the Capwood pipeline, owns the remaining 76.23% interest. Our financial statements include the results of operations of our interest in the Capwood pipeline in the crude oil pipelines segment for the three months ended March 31, 2006.

**Table of Contents****Results of Operations***Three Months Ended March 31, 2006 Compared to Three Months Ended March 31, 2005***Financial Highlights**

(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data and Percentages)

|  | Three Months Ended |                   | Change           |
|--|--------------------|-------------------|------------------|
|  | 2006               | March 31,<br>2005 |                  |
| <b>Statement of Income Data:</b>                                   |                    |                   |                  |
| <b>Revenues:</b>   |                    |                   |                  |
| Services revenues  | 147,929            | 56,635            | 91,294           |
| Product sales  | 126,075            |                   | 126,075          |
| <b>Total revenues</b>  | <b>274,004</b>     | <b>56,635</b>     | <b>217,369</b>   |
| <b>Costs and expenses:</b>   |                    |                   |                  |
| Cost of product sales  | 114,218            |                   | 114,218          |
| Operating expenses   | 71,070             | 19,685            | 51,385           |
| General and administrative expenses                                | 8,560              | 3,503             | 5,057            |
| Depreciation and amortization                                      | 24,189             | 8,732             | 15,457           |
| <b>Total costs and expenses</b>                                    | <b>218,037</b>     | <b>31,920</b>     | <b>186,117</b>   |
| <b>Operating income</b>  | <b>55,967</b>      | <b>24,715</b>     | <b>31,252</b>    |
| Equity income from joint ventures                                  | 1,206              | 378               | 828              |
| Interest and other expenses, net                                   | (15,465)           | (5,829)           | (9,636)          |
| <b>Income from continuing operations before income tax expense</b> | <b>41,708</b>      | <b>19,264</b>     | <b>22,444</b>    |
| Income tax expense   | 2,119              |                   | 2,119            |
| <b>Income from continuing operations</b>                           | <b>39,589</b>      | <b>19,264</b>     | <b>20,325</b>    |
| <b>Loss from discontinued operations</b>                           | <b>(138)</b>       |                   | <b>(138)</b>     |
| <b>Net income</b>  | <b>39,451</b>      | <b>19,264</b>     | <b>20,187</b>    |
| Less general partner's interest and incentive distributions        | (4,199)            | (1,476)           | (2,723)          |
| <b>Limited partners' interest in net income</b>                    | <b>\$ 35,252</b>   | <b>\$ 17,788</b>  | <b>\$ 17,464</b> |
| <b>Weighted-average units outstanding</b>                          | <b>46,809,749</b>  | <b>23,041,394</b> |                  |
| <b>Net income per unit applicable to limited partners:</b>         |                    |                   |                  |
| Continuing operations  | \$ 0.75            | \$ 0.77           | \$ (0.02)        |
| Discontinued operations  |                    |                   |                  |
| Net income   | \$ 0.75            | \$ 0.77           | \$ (0.02)        |

Edgar Filing: VALERO L P - Form 10-Q

|   | March 31,<br>2006 | December 31,<br>2005 |           |
|---|-------------------|----------------------|-----------|
| <b>Balance Sheet Data:</b>                |                   |                      |           |
| Long-term debt, including current portion | \$ 1,188,228      | \$ 1,170,705         | \$ 17,523 |
| Partners' equity                          | 1,898,480         | 1,900,779            | (2,299)   |
| Debt-to-capitalization ratio (a)          | 38.5%             | 38.1%                | 0.4%      |

- (a) Our debt-to-capitalization ratio is defined as our long-term debt, including current portion, divided by the sum of our long-term debt, including current portion, and partners' equity.

**Table of Contents****Segment Operating Highlights**

(Thousands of Dollars, Except Barrels/Day Information)

|                                     | <b>Three Months Ended<br/>March 31,</b> |             |               |
|-------------------------------------|---|-------------|---------------|
|                                     | <b>2006</b>                             | <b>2005</b> | <b>Change</b> |
| <b>Refined Product Terminals:</b>   |   |             |               |
| Throughput (barrels/day)            | 252,275                                 | 253,531     | (1,256)       |
| Throughput revenues                 | \$ 10,540                               | \$ 9,937    | \$ 603        |
| Storage lease revenues              | 59,533                                  |             | 59,533        |
| Product sales (bunkering)           | 126,075                                 |             | 126,075       |
| Total revenues                      | 196,148                                 | 9,937       | 186,211       |
| Cost of product sales               | 114,218                                 |             | 114,218       |
| Operating expenses                  | 43,979                                  | 4,497       | 39,482        |
| Depreciation and amortization       | 10,906                                  | 1,859       | 9,047         |
| Segment operating income            | \$ 27,045                               | \$ 3,581    | \$ 23,464     |
| <b>Refined Product Pipelines:</b>   |   |             |               |
| Throughput (barrels/day)            | 700,969                                 | 443,993     | 256,976       |
| Revenues                            | \$ 52,046                               | \$ 22,182   | \$ 29,864     |
| Operating expenses                  | 19,802                                  | 9,303       | 10,499        |
| Depreciation and amortization       | 10,139                                  | 3,857       | 6,282         |
| Segment operating income            | \$ 22,105                               | \$ 9,022    | \$ 13,083     |
| <b>Crude Oil Pipelines:</b>         |   |             |               |
| Throughput (barrels/day)            | 427,675                                 | 381,086     | 46,589        |
| Revenues                            | \$ 14,049                               | \$ 13,185   | \$ 864        |
| Operating expenses                  | 3,697                                   | 3,823       | (126)         |
| Depreciation and amortization       | 1,249                                   | 1,146       | 103           |
| Segment operating income            | \$ 9,103                                | \$ 8,216    | \$ 887        |
| <b>Crude Oil Storage Tanks:</b>     |   |             |               |
| Throughput (barrels/day)            | 513,073                                 | 505,643     | 7,430         |
| Revenues                            | \$ 11,761                               | \$ 11,331   | \$ 430        |
| Operating expenses                  | 3,592                                   | 2,062       | 1,530         |
| Depreciation and amortization       | 1,895                                   | 1,870       | 25            |
| Segment operating income            | \$ 6,274                                | \$ 7,399    | \$ (1,125)    |
| <b>Consolidated Information:</b>    |   |             |               |
| Revenues                            | \$ 274,004                              | \$ 56,635   | \$ 217,369    |
| Cost of product sales               | 114,218                                 |             | 114,218       |
| Operating expenses                  | 71,070                                  | 19,685      | 51,385        |
| Depreciation and amortization       | 24,189                                  | 8,732       | 15,457        |
| Segment operating income            | 64,527                                  | 28,218      | 36,309        |
| General and administrative expenses | 8,560                                   | 3,503       | 5,057         |

Consolidated operating income

\$ 55,967 \$ 24,715 \$ 31,252

---

**Table of Contents**

***Highlights***

Net income for the three months ended March 31, 2006 increased \$20.2 million compared to the three months ended March 31, 2005 due to higher consolidated segmental operating income, partially offset by increased general and administrative expense, increased interest expense and increased income tax expense. All of these increases predominantly resulted from the Kaneb Acquisition.

Consolidated segmental operating income for the three months ended March 31, 2006 increased \$36.3 million compared to the three months ended March 31, 2005, primarily due to a \$23.5 million increase in operating income for the refined product terminals segment and a \$13.1 million increase in operating income for the refined product pipelines segment. These increases relate primarily to the effect of the Kaneb Acquisition. Except for storage lease revenues and bunker fuel sales, operating income for our segments depends upon the level of throughputs moving through our assets. In addition to the Kaneb Acquisition, which impacted only the refined product terminals and refined product pipelines segments, all of our segments are affected by scheduled maintenance turnarounds or other operational issues at refineries that we serve.

***Refined Product Terminals***

Revenues increased by \$186.2 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily due to the Kaneb Acquisition, which contributed \$126.1 million of bunkering revenues and \$59.5 million of storage lease revenues.

Cost of product sales totaled \$114.2 million for the three months ended March 31, 2006. Cost of product sales reflects the cost of bunker fuel sold to marine vessels at our facilities at St. Eustatius, Netherlands Antilles and Point Tupper, Nova Scotia, which we acquired as part of the Kaneb Acquisition.

Operating expenses increased \$39.5 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily due to the inclusion of operating expenses related to the assets acquired in the Kaneb Acquisition. Operating expenses further increased compared to the three months ended March 31, 2005, due to increased regulatory and maintenance expense mainly related to the assets acquired with the Kaneb Acquisition and increased internal overhead expense resulting from increased headcount.

Depreciation and amortization expense increased \$9.0 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily due to an increase in our property and equipment related to the Kaneb Acquisition.

***Refined Product Pipelines***

Revenues increased by \$29.9 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily due to the Kaneb Acquisition, which increased throughputs by 218,394 barrels per day, resulting in additional revenues of \$27.2 million. Revenues also increased due to the expansion of a refined product pipeline in South Texas, which commenced operations on the Edinburg to Harlingen segment in October 2005, and the Harlingen to Brownsville segment in March 2006. In addition, revenues increased due to increased volumes in the Dos Laredos pipeline system.

Operating expenses increased by \$10.5 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily due to the inclusion of operating expenses of \$11.2 million related to the assets acquired in the Kaneb Acquisition. Partially offsetting the increase in operating expenses was a decrease in power costs due to our power optimization program and decreased environmental expenses.

Depreciation and amortization expense increased by \$6.3 million for the three months ended March 31, 2006 compared to the three months ended March 31, 2005, primarily due to increases in our property and equipment related to the Kaneb Acquisition.

***Crude Oil Pipelines***

Revenues increased by \$0.9 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily from our purchase of the Capwood pipeline, which increased throughputs by 45,859 barrels per day, resulting in additional revenues of \$0.5 million. Revenues also increased on the Ringgold to Wasson crude oil pipeline, despite lower overall throughputs to the Ardmore refinery, as throughputs increased in this higher tariff rate pipeline.



---

## **Table of Contents**

### ***Crude Oil Storage Tanks***

Revenues increased by \$0.4 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily due to increased throughput in our Corpus Christi crude oil storage tanks.

Operating expenses increased by \$1.5 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, due to higher maintenance expense on the Corpus Christi and Texas City crude oil storage tanks.

### ***General***

General and administrative expenses increased by \$5.1 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, primarily due to increased headcount as a result of the Kaneb Acquisition.

Interest expense increased by \$9.9 million for the three months ended March 31, 2006, compared to the three months ended March 31, 2005, due to higher average debt balances resulting from debt assumed in the Kaneb Acquisition and debt incurred to fund the Kaneb Acquisition combined with higher interest rates in 2006.

Income tax expense was \$2.1 million for the three months ended March 31, 2006, all of which related to certain operations acquired in the Kaneb Acquisition that are conducted through separate taxable wholly owned corporate subsidiaries.

### ***Outlook***

We expect certain refineries that we serve to experience increased turnaround activity in the second and third quarters of 2006. We expect this increased level of turnaround activity to negatively impact our earnings by approximately \$3.6 million. Despite the turnaround activity in the third quarter, we expect overall earnings for the second half of 2006 to increase compared to the first half of the year primarily due to increases in pipeline tariffs, which go into effect on July 1, 2006, and higher throughput volumes from our strategic growth projects.

## **LIQUIDITY AND CAPITAL RESOURCES**

### ***General***

Our primary cash requirements are for distributions to partners, debt service, reliability and expansion capital expenditures, acquisitions and normal operating expenses. We have typically generated sufficient cash from our current operations to fund day-to-day operating and general and administrative expenses, reliability capital expenditures and distribution requirements. We also have available borrowing capacity under our existing revolving credit facility and, to the extent necessary, may raise additional funds through equity or debt offerings under our \$750 million universal shelf registration statement to fund strategic capital expenditures or other cash requirements not funded from operations. However, there can be no assurance regarding the availability of any additional funds or whether such additional funds can be obtained on terms acceptable to us.

### ***Cash Flows for the Three Months Ended March 31, 2006 and 2005***

Net cash provided by operating activities for the three months ended March 31, 2006 was \$57.1 million compared to \$15.3 million for the three months ended March 31, 2005. The increase in cash generated from operating activities is primarily due to higher net income and depreciation expense resulting from the Kaneb Acquisition.

Net cash provided by operating activities for the three months ended March 31, 2006, combined with available cash on hand, was used to fund distributions to unitholders and the general partner in the amount of \$44.0 million. The proceeds from long-term debt borrowings totaling \$34.0 million were used to fund the purchase of the Capwood pipeline and capital expenditures. The proceeds from the sale of the Australia and New Zealand subsidiaries totaling \$68.6 million increased our cash balance as of March 31, 2006.

Net cash provided by operating activities for the three months ended March 31, 2005 was \$15.3 million. The net cash provided by operations, combined with available cash on hand, was used primarily to fund distributions to unitholders





**Table of Contents**

and the general partner in the amount of \$19.9 million. Additionally, we used cash from those sources in combination with long-term debt borrowings totaling \$4.0 million to fund \$4.3 million of capital expenditures and pre-acquisition costs associated with the Kaneb Acquisition totaling \$2.0 million.

**Partners Equity**

*Cash Distributions.* On January 27, 2006, we declared a quarterly cash distribution of \$0.855 per unit paid on February 14, 2006 to unitholders of record on February 7, 2006, which totaled \$44.0 million. On April 18, 2006, we declared a quarterly cash distribution of \$0.885 per unit to be paid on May 12, 2006 to unitholders of record on May 5, 2006, which totaled \$45.8 million.

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

|  | <b>Three Months Ended<br/>March 31,<br/>2006      2005</b> |                  |
|--|--|------------------|
|  | <b>(Thousands of Dollars,<br/>Except Per Unit Data)</b>    |                  |
| General partner interest                                   | \$ 916   | \$ 399           |
| General partner incentive distribution                     | 3,480  | 1,112            |
| <b>Total general partner distribution</b>                  | <b>4,396</b>   | <b>1,511</b>     |
| Limited partners distribution                              | 41,427   | 18,433           |
| <b>Total cash distributions</b>                            | <b>\$ 45,823</b>   | <b>\$ 19,944</b> |
| Cash distributions per unit applicable to limited partners | \$ 0.885   | \$ 0.800         |

*Subordinated Units.* We satisfied all the conditions included in our partnership agreement for the subordination period to end. Accordingly, the subordination period ended effective April 1, 2006 and all 9,599,322 subordinated units converted into common units on a one-for-one basis on May 8, 2006, the first business day after the record date for the distribution related to the first quarter earnings of 2006. Riverwalk Holdings, LLC held the 9,599,322 subordinated units at the time of conversion.

**Capital Requirements**

The petroleum pipeline and terminalling industry is capital-intensive, requiring significant investments to maintain, upgrade or enhance existing operations and to comply with environmental and safety laws and regulations.

Our capital expenditures consist primarily of:

reliability capital expenditures, such as those required to maintain equipment reliability and safety and to address environmental and safety regulations; and

expansion capital expenditures, such as those to expand and upgrade pipeline capacity and to construct new pipelines, terminals and storage tanks. In addition, expansion capital expenditures may include acquisitions of pipelines, terminals, storage tank assets, or other logistic assets.

During the three months ended March 31, 2006, we incurred reliability capital expenditures of \$6.2 million primarily related to the upgrade and enhancement of the assets acquired with the Kaneb Acquisition. Expansion capital expenditures of \$9.4 million during the three months ended March 31, 2006 were primarily related to the pipeline project to construct approximately 110 miles of new pipeline in the northeastern Mexico

## Edgar Filing: VALERO L P - Form 10-Q

and South Texas regions, which we expect to complete by July 1, 2006.

For 2006, we expect to incur approximately \$136.0 million of capital expenditures, including \$47.0 million for reliability capital projects and \$89.0 million for expansion capital projects. We continuously evaluate our capital

---

## **Table of Contents**

forecast and make changes as economic conditions warrant. If conditions warrant, our actual capital expenditures for 2006 may exceed the forecasted amounts. We believe cash generated from operations combined with other sources of liquidity previously described will be sufficient to fund our capital expenditures in 2006.

### ***Other Contingencies***

We are subject to certain loss contingencies, the outcome of which could have an effect on our cash flows. Specifically, we may be required to make substantial payments to the U.S. Department of Justice for certain remediation costs as further disclosed in Note 5 of Condensed Notes to Consolidated Financial Statements.

### ***Long-Term Contractual Obligations***

***\$400 Million Revolving Credit Agreement.*** During the three months ended March 31, 2006, we borrowed \$34.0 million under our \$400 million 2005 revolving credit agreement (the 2005 Revolving Credit Agreement) to fund the purchase of the Capwood pipeline and our capital expenditures. Additionally, we repaid \$11.0 million during the three months ended March 31, 2006. The 2005 Revolving Credit Agreement bears interest based on either an alternative base rate or LIBOR, which was 5.5% as of March 31, 2006. As of March 31, 2006, we had \$372.1 million available for borrowing under our 2005 Revolving Credit Agreement.

***Interest Rate Swaps.*** As of March 31, 2006, the weighted-average interest rate for our interest rate swaps was 7.1%. As of March 31, 2006 and December 31, 2005, the aggregate estimated fair value of the interest rate swaps included in other long-term liabilities in our consolidated balance sheets was \$7.9 million and \$4.0 million, respectively.

### ***Other***

In Holding's registration statement on Form S-1, Valero Energy stated its intention to ultimately sell of its interest in Holdings pending market conditions. If Valero Energy ultimately sells all of its interests in Holdings, it will no longer own our general partner, which would trigger certain requirements in our debt instruments. As a result, we took the following actions:

On April 19, 2006, Valero Logistics commenced a consent solicitation from the holders of its \$100.0 million 6.875% senior notes due 2012 and its \$250.0 million 6.05% senior notes due 2013 in order to amend the change of control covenant requiring that Valero Energy or an investment grade entity own 51% of our general partner interests as set forth in the indenture governing the notes of both such series. Holders of record as of April 18, 2006 who consent to the proposed amendment will receive \$5.00 per \$1,000 principal amount with respect to 6.05% Senior Notes and \$2.50 per \$1,000 principal amount with respect to the 6.875% senior notes. The consent solicitation will expire on May 10, 2006, unless further extended.

In May 2006, we initiated discussions to amend the 2005 Revolving Credit Agreement, the \$525 Term Loan Agreement and the UK Term Loan in order to eliminate the change in control provision requiring Valero Energy to own at least a majority of the outstanding equity interests in our general partner.

### ***Environmental, Health and Safety***

We are subject to extensive federal, state and local environmental and safety laws and regulations, including those relating to the discharge of materials into the environment, waste management, pollution prevention measures, pipeline integrity and operator qualifications, among others. Because environmental and safety laws and regulations are becoming more complex and stringent and new environmental and safety laws and regulations are continuously being enacted or proposed, the level of future expenditures required for environmental, health and safety matters is expected to increase.

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The following table provides information about our long-term debt and interest rate derivative instruments, all of which are sensitive to changes in interest rates. For long-term debt, principal cash flows and related weighted-average interest rates by expected maturity dates are presented. For interest rate swaps, the table presents notional amounts and weighted-average interest rates by expected (contractual) maturity dates. Weighted-average variable rates are based on implied forward interest rates in the yield curve at the reporting date.

|   | March 31, 2006                                |        |        |        |            |            |            | Fair<br>Value |
|---|---|--------|--------|--------|------------|------------|------------|---------------|
|   | Expected Maturity Dates                       |        |        |        |            |            |            |               |
|   | 2006  | 2007   | 2008   | 2009   | 2010       | Thereafter | Total      |               |
|   | (Thousands of Dollars, Except Interest Rates) |        |        |        |            |            |            |               |
| <b>Long-term Debt:</b>                        |   |        |        |        |            |            |            |               |
| Fixed rate                                    | \$ 566  | \$ 611 | \$ 660 | \$ 713 | \$ 37,239  | \$ 854,881 | \$ 894,670 | \$ 926,685    |
| Average interest rate                         | 8.0%  | 8.0%   | 8.0%   | 8.0%   | 6.7%       | 6.6%       | 6.6%       |               |
| Variable rate                                 | \$  | \$     | \$     | \$     | \$ 252,000 | \$         | \$ 252,000 | \$ 252,000    |
| Average interest rate                         |   |        |        |        | 5.6%       |            | 5.6%       |               |
| <b>Interest Rate Swaps Fixed to Variable:</b> |   |        |        |        |            |            |            |               |
| Notional amount                               | \$  | \$     | \$     | \$     | \$         | \$ 167,500 | \$ 167,500 | \$ (7,910)    |
| Average pay rate                              | 7.1%  | 7.0%   | 7.0%   | 7.0%   | 7.1%       | 7.1%       | 7.1%       |               |
| Average receive rate                          | 6.3%  | 6.3%   | 6.3%   | 6.3%   | 6.3%       | 6.3%       | 6.3%       |               |

|   | December 31, 2005                             |        |        |        |            |            |            | Fair<br>Value |
|---|---|--------|--------|--------|------------|------------|------------|---------------|
|   | Expected Maturity Dates                       |        |        |        |            |            |            |               |
|   | 2006  | 2007   | 2008   | 2009   | 2010       | Thereafter | Total      |               |
|   | (Thousands of Dollars, Except Interest Rates) |        |        |        |            |            |            |               |
| <b>Long-term Debt:</b>                        |   |        |        |        |            |            |            |               |
| Fixed rate                                    | \$ 1,046                                      | \$ 611 | \$ 660 | \$ 713 | \$ 36,901  | \$ 854,881 | \$ 894,812 | \$ 954,039    |
| Average interest rate                         | 8.0%  | 8.0%   | 8.0%   | 8.0%   | 6.7%       | 6.6%       | 6.6%       |               |
| Variable rate                                 | \$  | \$     | \$     | \$     | \$ 229,000 | \$         | \$ 229,000 | \$ 229,000    |
| Average interest rate                         |   |        |        |        | 5.2%       |            | 5.2%       |               |
| <b>Interest Rate Swaps Fixed to Variable:</b> |   |        |        |        |            |            |            |               |
| Notional amount                               | \$  | \$     | \$     | \$     | \$         | \$ 167,500 | \$ 167,500 | \$ (4,002)    |
| Average pay rate                              | 6.6%  | 6.6%   | 6.6%   | 6.6%   | 6.7%       | 6.6%       | 6.6%       |               |
| Average receive rate                          | 6.3%  | 6.3%   | 6.3%   | 6.3%   | 6.3%       | 6.3%       | 6.3%       |               |

**Table of Contents**

**Item 4. Controls and Procedures**

*(a) Evaluation of disclosure controls and procedures.*

Our management has evaluated, with the participation of the principal executive officer and principal financial officer of Valero GP, LLC, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report, and has concluded that our disclosure controls and procedures were effective as of March 31, 2006.

*(b) Changes in internal control over financial reporting.*

There has been no change in our internal control over financial reporting that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II - OTHER INFORMATION****Item 1. Legal Proceedings**

*Port of Vancouver Matter.* We own a chemical and refined products terminal on property owned by the Port of Vancouver, and we lease the land under the terminal from the Port of Vancouver. Under an Agreed Order entered into with the Washington Department of Ecology when Kaneb purchased the terminal in 1998, Kaneb agreed to investigate and remediate groundwater contamination by the terminal's previous owner and operator originating from the terminal. Investigation and remediation at the terminal are ongoing, in compliance with the Agreed Order. In April 2006, the Washington Department of Ecology commented on our site investigation work plan and asserted that the groundwater contamination at the terminal was commingled with a groundwater contamination plume under other property owned by the Port of Vancouver. We dispute this assertion. No lawsuits have been filed against us in this matter, and our liability for any portion of total future remediation costs of the commingled plume is not reasonably estimable at this time. Factors that could affect estimated remediation costs include whether Kaneb will be found to have ultimate responsibility for some portion of the commingled plume, the Port of Vancouver's contribution to the remediation effort and the amount the Port of Vancouver actually receives from other potentially responsible parties.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

- (a) **Unregistered Sales of Equity Securities.** None.
- (b) **Use of Proceeds.** Not applicable.
- (c) **Issuer Purchases of Equity Securities.** The following table discloses purchases of Valero L.P.'s common units made by Valero GP, LLC for the periods shown below.

| Period        | Total Number of<br>Units Purchased<br>(1) | Average Price Paid<br>per Unit | Total Number of<br>Units Purchased as a<br>Part of Publicly<br>Announced Plans or<br>Programs | Maximum Number<br>(or Approximate<br>Dollar Value) of<br>Units that May Yet<br>Be Purchased Under<br>the Plans or<br>Programs |
|---------------|---|--------------------------------|---|---|
| January 2006  | 0   | n/a                            | n/a   | n/a   |
| February 2006 | 22,000                                    | \$ 51.22                       | n/a   | n/a   |
| March 2006    | 10,000                                    | \$ 50.63                       | n/a   | n/a   |
| Total         | 32,000                                    | \$ 51.03                       | n/a   | n/a   |

- (1) The units reported in this column represent purchases that were settled in the first quarter of 2006 relating to Valero GP, LLC's purchases of Valero L.P. units in open-market transactions to meet its obligations under Valero GP, LLC employee benefit plans. None of the reported units were purchased through any publicly announced unit purchase plan or program.

**Item 6. Exhibits**

- \*Exhibit 10.01 Third Amended and Restated Services Agreement among Diamond Shamrock Refining and Marketing Company, Valero Corporate Services Company, Valero L.P., Valero Logistics Operations, L.P., Riverwalk Logistics, L.P. and Valero GP, LLC, dated as of January 1, 2006
- \*Exhibit 10.02 Memorandum of Understanding Regarding Office Lease Agreement between Valero Corporate Services Company as Landlord, and Valero Logistics Operations L.P. as Tenant, effective as of January 1, 2006.

## Edgar Filing: VALERO L P - Form 10-Q

- \*Exhibit 12.01 Statement of Computation of Ratio of Earnings to Fixed Charges
- \*Exhibit 31.01 Rule 13a-14(a) Certifications (under Section 302 of the Sarbanes-Oxley Act of 2002)
- \*Exhibit 32.01 Section 1350 Certifications (as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

---

\* Filed herewith.



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**VALERO L.P.**  
**(Registrant)**

**By: Riverwalk Logistics, L.P., its general partner**  
**By: Valero GP, LLC, its general partner**

**By: /s/ Curtis V. Anastasio**  
**Curtis V. Anastasio**  
**President and Chief Executive Officer**  
**May 9, 2006**

**By: /s/ Steven A. Blank**  
**Steven A. Blank**  
**Senior Vice President, Chief Financial Officer and**  
**Treasurer**  
**May 9, 2006**

**By: /s/ Thomas R. Shoaf**  
**Thomas R. Shoaf**  
**Vice President and Controller**  
**May 9, 2006**