

DOVER MOTORSPORTS INC  
Form 10-Q  
May 08, 2006

---

**United States**  
**Securities and Exchange Commission**

Washington, D.C. 20549

---

**Form 10-Q**

---

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the quarterly period ended March 31, 2006**

**Commission file number 1-11929**

---

**Dover Motorsports, Inc.**

(Exact name of registrant as specified in its charter)

---

**Delaware**  
(State or Other Jurisdiction of Incorporation)

**51-0357525**  
(I.R.S. Employer Identification No.)

---

**1131 North DuPont Highway, Dover, Delaware 19901**

(Address of principal executive offices)

**(302) 674-4600**

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

---

## Edgar Filing: DOVER MOTORSPORTS INC - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 30, 2006, the number of shares of each class of the registrant's common stock outstanding is as follows:

Common Stock -	16,401,377 shares
Class A Common Stock -	19,918,225 shares

---

**Part I Financial Information****Item 1. Financial Statements****DOVER MOTORSPORTS, INC.****CONSOLIDATED STATEMENT OF EARNINGS AND COMPREHENSIVE EARNINGS****In Thousands, Except Per Share Amounts****(Unaudited)**

	<b>Three Months Ended March 31,</b>	
	<b>2006</b>	<b>2005</b>
<b>Revenues:</b>		
Admissions	\$ 85	\$ 1,203
Event-related	690	1,107
Broadcasting		631
Other	26	132
	801	3,073
<b>Expenses:</b>		
Operating and marketing	2,218	4,268
General and administrative	3,019	3,093
Depreciation and amortization	2,383	2,316
	7,620	9,677
Operating loss	(6,819)	(6,604)
Interest income	12	4
Interest expense	(1,126)	(936)
Loss from continuing operations before income tax benefit	(7,933)	(7,536)
Income tax benefit	3,540	4,009
Loss from continuing operations	(4,393)	(3,527)
Loss from discontinued operation, net of income tax benefit of \$197 for the three months ended March 31, 2005		(355)
Net loss	(4,393)	(3,882)
Unrealized gain on interest rate swap, net of income taxes of \$120	176	
Comprehensive loss	\$ (4,217)	\$ (3,882)
Net loss per common share basic:		
Continuing operations	\$ (0.12)	\$ (0.09)
Discontinued operation		(0.01)
Net loss	\$ (0.12)	\$ (0.10)
Net loss per common share diluted:		

Edgar Filing: DOVER MOTORSPORTS INC - Form 10-Q

Continuing operations	\$ (0.12)	\$ (0.09)
Discontinued operation		(0.01)
Net loss	\$ (0.12)	\$ (0.10)

The Notes to the Consolidated Financial Statements are an integral part of these consolidated statements.

## DOVER MOTORSPORTS, INC.

## CONSOLIDATED BALANCE SHEET

In Thousands, Except Share and Per Share Amounts

(Unaudited)

	March 31, 2006	December 31, 2005
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,175	\$ 953
Accounts receivable	6,512	2,366
Inventories	249	230
Prepaid expenses and other	3,045	1,705
Income taxes receivable	98	
Deferred income taxes	563	517
<b>Total current assets</b>	<b>11,642</b>	<b>5,771</b>
Property and equipment, net	219,419	221,005
Restricted cash	2,070	3,200
Other assets, net	1,139	963
Goodwill	2,487	2,487
<b>Total assets</b>	<b>\$ 236,757</b>	<b>\$ 233,426</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 984	\$ 1,477
Accrued liabilities	3,456	5,421
Payable to Dover Downs Gaming & Entertainment, Inc.	11	15
Income taxes payable		290
Current portion of long-term debt	695	875
Deferred revenue	26,274	9,522
Current liabilities of discontinued operation	103	144
<b>Total current liabilities</b>	<b>31,523</b>	<b>17,744</b>
Notes payable to banks	48,100	49,100
Long-term debt	4,209	4,903
Other liabilities	21	42
Deferred income taxes	45,375	48,360
Commitments and contingencies (see Notes to the Consolidated Financial Statements)		
Stockholders equity:		
Preferred stock, \$0.10 par value; 1,000,000 shares authorized; shares issued		
and outstanding: none		
Common stock, \$0.10 par value; 75,000,000 shares authorized; shares issued and		
outstanding: 16,401,377 and 16,496,770, respectively	1,640	1,650
Class A common stock, \$0.10 par value; 55,000,000 shares authorized; shares		
issued and outstanding: 19,918,225 and 19,918,225, respectively	1,992	1,992

Edgar Filing: DOVER MOTORSPORTS INC - Form 10-Q

Additional paid-in capital	99,946	101,757
Retained earnings	4,512	9,453
Accumulated other comprehensive loss	(561)	(737)
Deferred compensation		(838)
Total stockholders' equity	107,529	113,277
Total liabilities and stockholders' equity	\$ 236,757	\$ 233,426

The Notes to the Consolidated Financial Statements are an integral part of these consolidated statements.

## DOVER MOTORSPORTS, INC.

## CONSOLIDATED STATEMENT OF CASH FLOWS

In Thousands

(Unaudited)

	Three Months Ended March 31,	
	2006	2005
Operating activities:		
Net loss	\$ (4,393)	\$ (3,882)
Adjustments to reconcile net loss to net cash provided by operating activities of continuing operations:		
Depreciation and amortization	2,383	2,316
Amortization of credit facility fees	63	36
Stock-based compensation	139	47
Deferred income taxes	(3,151)	(3,646)
Loss from discontinued operation, net		355
Changes in assets and liabilities:		
Accounts receivable	(4,146)	(8,331)
Inventories	(19)	(27)
Prepaid expenses and other	(1,293)	(803)
Accounts payable	(493)	(957)
Accrued liabilities	(1,965)	(1,139)
Payable to Dover Downs Gaming & Entertainment, Inc.	(4)	15
Income taxes payable/receivable	(388)	(362)
Deferred revenue	16,752	18,595
Other liabilities	(21)	(22)
Net cash provided by operating activities of continuing operations	3,464	2,195
Net cash (used in) provided by operating activities of discontinued operation	(41)	824
Investing activities:		
Capital expenditures	(787)	(5,960)
Restricted cash	1,130	1,646
Net cash provided by (used in) investing activities of continuing operations	343	(4,314)
Net cash used in investing activities of discontinued operation		(27)
Financing activities:		
Borrowings from notes payable to banks	3,800	8,400
Repayments on notes payable to banks	(4,800)	(5,400)
Repayments of long-term debt	(874)	(805)
Dividends paid	(548)	(403)
Repurchase of common stock	(1,112)	
Credit facility origination and amendment fees		(105)
Other	(10)	
Net cash (used in) provided by financing activities of continuing operations	(3,544)	1,687
Net increase in cash and cash equivalents	222	365
Cash and cash equivalents, beginning of period	953	134

Edgar Filing: DOVER MOTORSPORTS INC - Form 10-Q

Cash and cash equivalents, end of period	\$ 1,175	\$ 499
Supplemental information:		
Interest paid	\$ 1,191	\$ 1,329
Income taxes paid	\$	\$

The Notes to the Consolidated Financial Statements are an integral part of these consolidated statements.



---

**DOVER MOTORSPORTS, INC.**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**NOTE 1 Basis of Presentation**

References in this document to the Company, we, us and our mean Dover Motorsports, Inc. and/or its wholly owned subsidiaries, as appropriate.

The accompanying consolidated financial statements have been prepared in compliance with Rule 10-01 of Regulation S-X and U.S. generally accepted accounting principles, but do not include all of the information and disclosures required for audited financial statements. These consolidated statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's latest Annual Report on Form 10-K filed on March 13, 2006. In the opinion of management, these consolidated statements include all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the results of operations, financial position and cash flows for the interim periods presented. Operating results for the three months ended March 31, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006 due to the seasonal nature of the Company's business.

**NOTE 2 Business Operations**

Dover Motorsports, Inc. is a public holding company that is a leading marketer and promoter of motorsports entertainment in the United States. Its motorsports subsidiaries operate four motorsports tracks in three states and the Company is scheduled to promote 15 major events during 2006 under the auspices of three of the premier sanctioning bodies in motorsports: the National Association for Stock Car Auto Racing (NASCAR), the Indy Racing League (IRL) and the National Hot Rod Association (NHRA). The Company owns and operates Dover International Speedway in Dover, Delaware; Gateway International Raceway near St. Louis, Missouri; Memphis Motorsports Park in Memphis, Tennessee; and Nashville Superspeedway near Nashville, Tennessee.

In 2006, the Company is scheduled to promote the following major events:

- 2 NASCAR NEXTEL Cup Series events;
- 6 NASCAR Busch Series, Grand National Division events;
- 4 NASCAR Craftsman Truck Series events;
- 1 IRL Indy Car Series event; and
- 2 NHRA national events.

**NOTE 3 Discontinued Operation**

On June 10, 2005, the Company completed the sale of substantially all of the assets used by its wholly owned subsidiary Midwest Racing, Inc. f/k/a Grand Prix Association of Long Beach, Inc. (Midwest Racing) for \$15,132,000, net of transaction costs, resulting in a pre-tax gain on the sale of \$5,143,000. These assets were used to promote Midwest Racing's temporary circuit motorsports events and in its grandstand rental business. In accordance with Financial Accounting Standards Board (FASB) Statement No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, the results of operations for all of Midwest Racing's temporary circuit motorsports events and its grandstand rental business are reported as a discontinued operation and accordingly, the accompanying consolidated financial statements have been reclassified to report separately the assets, liabilities and operating results of this discontinued operation.

Edgar Filing: DOVER MOTORSPORTS INC - Form 10-Q

The following are the summarized results of operations for Midwest Racing's temporary circuit motorsports events and grandstand rental business for the three months ended March 31, 2005:

Revenues	\$ 476,000
Loss from operations before income tax benefit	\$ (552,000)
Income tax benefit on operations	\$ 197,000
Loss from discontinued operation	\$ (355,000)

The major classes of liabilities of the discontinued operation in the balance sheet are as follows:

	March 31, 2006	December 31, 2005
Accounts payable	\$ 35,000	\$ 35,000
Accrued liabilities	103,000	109,000
<b>Current liabilities of discontinued operation</b>	<b>\$ 103,000</b>	<b>\$ 144,000</b>

As a result of the sale, the Company no longer promotes temporary circuit motorsports events and is no longer in the grandstand rental business.

**NOTE 4 - Summary of Significant Accounting Policies**

*Basis of consolidation and presentation* The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. Intercompany transactions and balances have been eliminated.

*Derivative Instruments and Hedging Activities* The Company is subject to interest rate risk on the variable component of the interest rate under its revolving credit agreement. Effective October 21, 2005, the Company entered into a \$37,500,000 interest rate swap agreement. The interest rate swap is being accounted for in accordance with the provisions of FASB Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended by Statement Nos. 137, 138 and 149 and related interpretations. The Company has designated the interest rate swap as a cash flow hedge. Changes in the fair value of the effective portion of the interest rate swap are recognized in other comprehensive income (loss) (OCI) until the hedged item is recognized in earnings. See NOTE 5 Indebtedness and NOTE 8 Financial Instruments for further discussion.

*Property and equipment* Property and equipment is stated at cost. Depreciation is provided for financial reporting purposes using the straight-line method. Accumulated depreciation was \$65,490,000 and \$63,159,000 as of March 31, 2006 and December 31, 2005, respectively.

*Revenue recognition* The Company classifies its revenues as admissions, event-related, broadcasting and other. Admissions revenue includes ticket sales for all Company events. Event-related revenue includes amounts received from sponsorship fees; luxury suite rentals; hospitality tent rentals and catering; concessions and souvenir sales and vendor commissions for the right to sell concessions and souvenirs at our facilities; sales of programs; track rentals and other event-related revenues. Broadcasting revenue includes rights fees obtained for television and radio broadcasts of events held at the Company's speedways and ancillary rights fees. Other revenue includes other miscellaneous revenues.

Revenues pertaining to specific events are deferred until the event is held. Concession revenue from concession stand sales and sales of souvenirs are recorded at the time of sale. Revenues and related expenses from barter transactions in which the Company receives advertising or other goods or services in exchange for sponsorships of motorsports events are recorded at fair value in accordance with Emerging Issues Task Force (EITF) Issue No. 99-17, *Accounting for Advertising Barter Transactions*. Barter transactions accounted for \$3,000 and \$99,000 of total revenues for the three months ended March 31, 2006 and 2005, respectively.

We derive a substantial portion of our motorsports revenues from admissions and event-related revenue attributable to six NASCAR-sanctioned events at Dover, Delaware which are currently held in June and September.

Under the terms of the Company's sanction agreements, NASCAR retains 10% of the gross broadcast rights fees allocated to each NASCAR NEXTEL Cup Series or NASCAR Busch Series event as a component of its sanction fees and remits the remaining 90% to the event promoter, which the Company records as revenue. The event promoter is required to pay 25% of the gross broadcast rights fees to the event as part of the awards to the competitors, which the Company records as operating expenses.

*Expense recognition* Certain direct expenses pertaining to specific events, including prize and point fund monies and sanction fees paid to various sanctioning bodies, including NASCAR, advertising and other expenses associated with the promotion of our racing events are deferred until the event is held, at which point they are expensed.

The cost of non-event related advertising, promotion and marketing programs are expensed as incurred.

Advertising expenses were \$3,000 and \$258,000 for the three months ended March 31, 2006 and 2005, respectively. The Company promoted one major event in the first quarter of 2005. No major events were promoted in the first quarter of 2006.

*Earnings per share* Basic and diluted earnings per share (EPS) are calculated in accordance with FASB Statement No. 128, *Earnings Per Share*. Weighted average shares used in computing basic and diluted EPS are as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2006</b>	<b>2005</b>
Basic EPS	36,099,000	40,078,000
Effect of dilutive securities		
<b>Diluted EPS</b>	<b>36,099,000</b>	<b>40,078,000</b>

Dilutive securities include stock options and nonvested stock awards.

For the three months ended March 31, 2006 and 2005, options to purchase 917,087 and 1,179,801 shares of common stock, respectively, were outstanding, but were not included in the computation of diluted EPS because the Company had a net loss and all outstanding options would have been anti-dilutive. In addition, as a result of the net loss for the three months ended March 31, 2006 and 2005, 338,000 and 224,000 shares of nonvested stock awards, respectively, were not included in the computation of diluted EPS as they would also have been anti-dilutive.

*Accounting for stock-based compensation* Prior to January 1, 2006, the Company accounted for its stock-based compensation expense in accordance with Accounting Principles Board (APB) Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations, pursuant to which the Company recognized compensation expense for its nonvested stock awards over the vesting period equal to the fair market value of the stock on the grant date. The Company was not required to recognize compensation expense related to its stock options as all options granted had an exercise price equal to the market value of the underlying common stock on the grant date.

Effective January 1, 2006, the Company adopted FASB Statement No. 123 (Revised 2004), *Share-Based Payment*. Statement No. 123R revises Statement No. 123, *Accounting for Stock-Based Compensation*, and supercedes APB Opinion No. 25 and related interpretations. Statement No. 123R requires recognition of the cost of employee services received in exchange for an award of equity instruments in the financial statements over the period the employee is required to perform the services. The Company adopted Statement No. 123R using the modified prospective method. Under this method, the Company is required to record compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding at the date of adoption. The Company calculates compensation expense for its stock options based upon the fair value at the grant date using the Black-Scholes option-pricing model. The modified prospective approach does not allow for the restatement of prior period amounts.

The Company recorded total stock-based compensation expense of \$139,000 and \$47,000 as general and administrative expenses for the three months ended March 31, 2006 and 2005, respectively. Total stock-based compensation expense of \$180,000 would have been recorded as general and administrative expenses for the three months ended March 31, 2005, had the Company been subject to reporting under Statement No. 123R during that

period. The Company's loss before income taxes and net loss for the three months ended March 31, 2006 were \$64,000 higher than they would have been pursuant to the Company's previous accounting method for stock-based compensation. The Company recorded income tax benefits of \$34,000 and \$25,000 for the three months ended March 31, 2006 and 2005, respectively, related to its stock-based compensation. The adoption of Statement No. 123R had no impact on basic and diluted earnings per share for the three months ended March 31, 2006.

Prior to the adoption of SFAS No. 123R, the Company presented all tax benefits of deductions resulting from the vesting of nonvested stock awards and exercise of stock options as operating cash flows. Statement No. 123R requires the cash flows resulting from the tax benefits from tax deductions in excess of the compensation cost recognized for nonvested stock awards and options ( Excess Tax Benefits ) to be classified as financing cash flows. The adoption of Statement No. 123R had an immaterial effect on cash flows for the three months ended March 31, 2006.

The following table illustrates the effect on net loss and net loss per common share if the Company had applied the fair-value recognition provisions of Statement No. 123R to stock-based employee compensation related to its stock options for the three months ended March 31, 2005:

Net loss, as reported	\$ (3,882,000)
Add: Stock-based employee compensation expense included in reported net loss, net of related tax effects	22,000
Deduct: Total stock-based employee compensation expense determined under fair-value based method for all awards, net of related tax effects	(155,000)
Pro forma net loss	\$ (4,015,000)
Net loss per common share:	
Basic as reported	\$ (0.10)
Basic pro forma	\$ (0.10)
Diluted as reported	\$ (0.10)
Diluted pro forma	\$ (0.10)

The Company has a 1996 stock option plan (the 1996 Plan ) which provided for the grant of stock options to its officers and key employees. Under the 1996 Plan, option grants had to have an exercise price of not less than 100% of the fair market value of the underlying shares of common stock at the date of the grant. Stock options for 917,087 shares of common stock were outstanding under the 1996 Plan as of March 31, 2006. The options have eight-year terms and generally vest equally over a period of six years from the date of grant. On December 12, 2005, the Company's Compensation and Stock Incentive Committee of the Board of Directors approved the accelerated vesting of unvested stock options held by the Company's employees with an exercise price of \$7.00 or higher, excluding those held by the Company's President and Chief Executive Officer. This accelerated vesting affected options for approximately 104,000 shares of the Company's common stock, all of which had exercise prices in excess of their market prices. The Company's Board of Directors has frozen the 1996 Plan and no additional option grants may be made under the 1996 Plan.

In April 2004, the Company established the 2004 Stock Incentive Plan (the 2004 Plan ) which provides for the grant of up to 1,500,000 shares of our common stock to our officers and key employees through stock options and/or awards, such as nonvested stock awards, valued in whole or in part by reference to our common stock. The nonvested stock vests an aggregate of twenty percent each year beginning on the second anniversary date of the grant. The aggregate market value of the nonvested stock at the date of issuance is being amortized on a straight-line basis over the six-year service period. No stock options have been granted under the 2004 Plan. As of March 31, 2006, there were 1,162,000 shares available for granting options or stock awards under the 2004 Plan.

*Stock Options*

Stock option activity for the three months ended March 31, 2006 was as follows:

	Number of Shares	Weighted Average Exercise Price	Weighted Remaining Contractual Term (in yrs)	Aggregate Intrinsic Value
Outstanding at December 31, 2005	917,087	\$5.72		
Outstanding at March 31, 2006	917,087	\$5.72	3.25	\$ 321,621
Exercisable at March 31, 2006	679,052	\$5.96	2.98	\$ 174,793

Nonvested stock option activity for the three months ended March 31, 2006 was as follows:

	Number of Shares	Weighted Average Grant Date Fair Value
Nonvested at December 31, 2005	294,825	\$3.27
Vested	(56,790)	\$2.62
Nonvested at March 31, 2006	238,035	\$3.42

The Company recorded compensation expense of \$64,000 related to stock options for the three months ended March 31, 2006. As of March 31, 2006, there was \$397,000 of total unrecognized compensation cost related to nonvested stock options granted to employees under the Company's stock incentive plans. That cost is expected to be recognized over a weighted-average period of 2.8 years.

*Nonvested Stock Awards*

Nonvested stock activity for the three months ended March 31, 2006 was as follows:

	Number of Shares	Weighted Average Grant Date Fair Value
Nonvested at December 31, 2005	218,000	\$4.99
Granted	120,000	\$6.25

## Edgar Filing: DOVER MOTORSPORTS INC - Form 10-Q

Nonvested at March 31, 2006	338,000	\$5.44
-----------------------------	---------	--------

The Company recorded compensation expense of \$75,000 related to nonvested stock awards for the three months ended March 31, 2006. As of March 31, 2006, there was \$1,513,000 of total deferred compensation cost related to nonvested stock awards granted to employees under the Company's stock incentive plans. That cost is expected to be recognized over a weighted-average period of 5 years.

*Use of estimates* The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**NOTE 5 Indebtedness**

Long-term debt consists of the following:

	March 31,	December 31,
	2006	2005
Notes payable to banks	\$ 48,100,000	\$ 49,100,000
SWIDA bonds	4,904,000	5,778,000
	53,004,000	54,878,000
Less current portion	(695,000)	(875,000)
	\$ 52,309,000	\$ 54,003,000

At March 31, 2006, the Company and all of its wholly owned subsidiaries, as co-borrowers, are parties to an \$80,000,000 unsecured revolving credit agreement, as amended effective October 12, 2005, with a bank group that expires July 1, 2008. Provisions of the credit agreement adjust the commitment to \$73,000,000 on July 1, 2006 and to \$65,000,000 on July 1, 2007. The facility provides for seasonal funding needs, capital improvements, letter of credit requirements and other general corporate purposes. Interest is based, at the Company's option, upon LIBOR plus a margin that varies between 125 and 200 basis points depending on the ratio of funded debt to earnings before interest, taxes, depreciation and amortization (the leverage ratio) or the base rate (the greater of the prime rate or the federal funds rate plus 0.5%) plus a margin that varies between -50 and +25 basis points depending on the leverage ratio, except that the base rate option is not available for the portion of indebtedness equal to the notional amount under the interest rate swap agreement described below. The terms of the credit facility contain certain covenants including minimum tangible net worth, fixed charge coverage and maximum funded debt to earnings before interest, taxes, depreciation and amortization (EBITDA). The credit facility also provides that a default by the Company or any of its wholly owned subsidiaries under any other loan agreement would constitute a default under this credit facility. At March 31, 2006, the Company was in compliance with the terms of the facility. Material adverse changes in the Company's results of operations could impact its ability to maintain financial ratios necessary to satisfy these requirements. There was \$48,100,000 outstanding under the facility at March 31, 2006, at a weighted average interest rate of 6.6%. After consideration of stand-by letters of credit outstanding, borrowings of \$7,498,000 were available pursuant to the facility at March 31, 2006. Based on operating results to date and projected future results, the Company is expected to be in compliance with all of the covenants for all measurement periods over the next twelve months.

Effective October 21, 2005, the Company entered into an interest rate swap agreement that effectively converts \$37,500,000 of its variable-rate debt to a fixed-rate basis, thereby hedging against the impact of potential interest rate changes on future interest expense. The notional amount of the swap agreement decreases to \$30,000,000 on November 1, 2006, to \$20,000,000 on November 1, 2007 and to \$10,000,000 on November 1, 2008. The agreement terminates on November 1, 2009. Under this agreement, the Company pays a fixed interest rate of 4.74%. In return, the issuing lender refunds to the Company the variable-rate interest paid to the bank group under its revolving credit agreement on the same notional principal amount, excluding the margin that varies between 125 and 200 basis points depending on the leverage ratio.

In 1996, the Company's wholly owned subsidiary, Midwest Racing, entered into an agreement (the SWIDA loan) with Southwestern Illinois Development Authority (SWIDA) to receive the proceeds from the Taxable Sports Facility Revenue Bonds, Series 1996 (Gateway International Motorsports Corporation Project), a Municipal Bond Offering, in the aggregate principal amount of \$21,500,000, of which \$4,904,000 was outstanding at March 31, 2006. SWIDA loaned all of the proceeds from the Municipal Bond Offering to Midwest Racing for the purpose of the redevelopment, construction and expansion of Gateway International Raceway (Gateway), and the proceeds of the SWIDA loan were irrevocably committed to complete construction of Gateway, to fund interest, to create a debt service reserve fund and to pay for the cost of issuance of the bonds. The repayment terms and debt service reserve requirements of the bonds issued in the Municipal Bond Offering correspond to the terms of the SWIDA loan.

The Company has established certain restricted cash funds to meet debt service as required by the SWIDA loan, which are held by the trustee (BNY Trust Company of Missouri). At March 31, 2006, \$2,070,000 of the Company's cash balance was restricted by the SWIDA loan and is appropriately classified as a non-current asset in the accompanying consolidated balance sheet. The SWIDA loan is secured by a first mortgage lien on all the real property owned and a security interest in all property leased by Gateway. Also, the SWIDA loan is unconditionally guaranteed by Midwest Racing. The SWIDA loan bears interest at varying rates ranging from 8.75% to 9.25% with an effective rate of approximately 9%. Interest expense related to the SWIDA loan was \$119,000 and \$411,000 for the three





months ended March 31, 2006 and 2005, respectively. On October 6, 2005, Midwest Racing redeemed \$11,908,000 of the outstanding SWIDA loan for \$14,587,000 (including a \$2,676,000 premium to the bondholders), plus accrued interest. The Company wrote-off \$495,000 of deferred bond costs as a result of the redemption. The redemption resulted in a loss on extinguishment of debt of \$3,174,000. The loan is being amortized through February 2014. A stand-by letter of credit for \$1,467,000, which is secured by a trust deed on the Company's facilities in Memphis, Tennessee, also was obtained to satisfy debt service reserve fund obligations. In addition, a portion of the property taxes to be paid by Gateway (if any) to the City of Madison Tax Incremental Fund have been pledged to the annual retirement of debt and payment of interest.

**NOTE 6 Pension Plans**

The Company maintains a non-contributory tax qualified defined benefit pension plan. All of the Company's full time employees are eligible to participate in the qualified plan. Benefits provided by the Dover Motorsports, Inc. qualified pension plan are based on years of service and employees' remuneration over their employment with the Company. Pension costs are funded in accordance with the provisions of the Internal Revenue Code. The Company also maintains a non-qualified, non-contributory defined benefit pension plan for certain employees. This excess plan provides benefits that would otherwise be provided under the qualified pension plan but for maximum benefit and compensation limits applicable under federal tax law. The cost associated with the excess plan is determined using the same actuarial methods and assumptions as those used for the Company's qualified pension plan.

The components of net periodic pension cost are as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2006</b>	<b>2005</b>
Service cost	\$ 107,000	\$ 82,000
Interest cost	83,000	70,000
Expected return on plan assets	(91,000)	(69,000)
Recognized net actuarial loss	23,000	22,000
Net amortization	6,000	6,000
	<b>\$ 128,000</b>	<b>\$ 111,000</b>

The Company expects to contribute approximately \$1,000,000 to its pension plans in 2006, of which \$150,000 was contributed during the three months ended March 31, 2006.

**NOTE 7 Stockholders' Equity**

Changes in the components of stockholders' equity are as follows:

	<b>Accumulated</b>					
	<b>Common</b>	<b>Class A Common</b>	<b>Additional Paid-in Capital</b>	<b>Retained Earnings</b>	<b>Other Comprehensive Loss</b>	<b>Deferred Compensation</b>
<b>Balance at December 31, 2005</b>	\$ 1,650,000	\$ 1,992,000	\$ 101,757,000	\$ 9,453,000	\$ (737,000)	\$ (838,000)
Reclassification of deferred compensation upon adoption of Statement No. 123R			(838,000)			838,000
Net loss				(4,393,000)		
Dividends paid, \$0.015 per share				(548,000)		
Issuance of nonvested stock awards	12,000		(12,000)			
Stock-based compensation			139,000			
Repurchases and retirement of common stock	(22,000)		(1,090,000)			
Change in fair value of interest rate swap, net of income taxes of \$120,000					176,000	
Other			(10,000)			

Edgar Filing: DOVER MOTORSPORTS INC - Form 10-Q

<b>Balance at March 31, 2006</b>	\$ 1,640,000	\$ 1,992,000	\$ 99,946,000	\$ 4,512,000	\$ (561,000)	\$
----------------------------------	--------------	--------------	---------------	--------------	--------------	----

On April 26, 2006, the Company's Board of Directors declared a quarterly cash dividend on both classes of common stock of \$0.015 per share. The dividend is payable on June 10, 2006 to shareholders of record at the close of business on May 10, 2006.

On July 28, 2004, the Company's Board of Directors authorized the repurchase of up to 2,000,000 shares of the Company's outstanding common stock. The purchases may be made in the open market or in privately negotiated transactions as conditions warrant. The repurchase authorization does not obligate the Company to acquire any specific number of shares and may be suspended at any time. During the three months ended March 31, 2006, the Company purchased and retired 215,393 shares of its outstanding common stock at an average purchase price of \$5.11 per share, not including nominal brokerage commissions. No repurchases were made during the three months ended March 31, 2005. At March 31, 2006, the Company had remaining repurchase authority of 1,784,607 shares.

#### **NOTE 8 Financial Instruments**

At March 31, 2006, there was \$48,100,000 outstanding under the Company's revolving credit agreement. The credit agreement bears interest at the Company's option, upon LIBOR plus a margin that varies between 125 and 200 basis points depending on the leverage ratio or the base rate (the greater of the prime rate or the federal funds rate plus 0.5%) plus a margin that varies between -50 and +25 basis points depending on the leverage ratio. Therefore, the Company is subject to interest rate risk on the variable component of the interest rate. The Company's risk management objective is to lock in the interest cash outflows on a portion of its debt. Effective October 21, 2005, the Company entered into a \$37,500,000 interest rate swap agreement effectively converting this portion of the outstanding borrowings under the revolving credit agreement to fixed-rate securities, thereby hedging against the impact of potential interest rate changes on future interest expense. The notional amount of the swap agreement decreases to \$30,000,000 on November 1, 2006, to \$20,000,000 on November 1, 2007 and to \$10,000,000 on November 1, 2008. The agreement terminates on November 1, 2009. The amount of the variable-rate debt designated as the hedged item will equal the amount of the swap over its term. Under this agreement, the Company pays a fixed interest rate of 4.74%. In return, the issuing lender refunds to the Company the variable-rate interest paid to the bank group under its revolving credit agreement on the same notional principal amount, excluding the margin that varies between 125 and 200 basis points depending on the leverage ratio. At March 31, 2006, the interest rate swap had a fair value of \$296,000. The borrowings under the Company's revolving credit agreement bear interest at the variable rate described above and therefore approximate fair value at March 31, 2006.

The carrying amount reported in the balance sheet for current assets and current liabilities approximates their fair value because of the short maturity of these instruments.

At March 31, 2006 and December 31, 2005, the Company's long-term debt had carrying values of \$4,904,000 and \$5,778,000, respectively, and estimated fair values of \$6,007,000 and \$7,078,000, respectively. The fair values were determined based on recent arms-length transactions near December 31, 2005.

#### **NOTE 9 Related Party Transactions**

During the three months ended March 31, 2006 and 2005, Dover Downs Gaming & Entertainment, Inc. ( Gaming ), a company related through common ownership, allocated costs of \$419,000 and \$477,000, respectively, to the Company for certain administrative and operating services. Additionally, the Company allocated costs of \$26,000 and \$24,000, respectively, to Gaming for the three months ended March 31, 2006 and 2005. The allocations were based on an analysis of each company's share of the costs. In connection with the Company's June 2005 NASCAR event weekend at Dover International Speedway, the Company invoiced Gaming \$60,000 during the three months ended March 31, 2005 for tickets and other event related items. As of March 31, 2006, the Company's consolidated balance sheet includes an \$11,000 payable to Gaming for the aforementioned items. The Company has since settled the payable in the second quarter of 2006. The net costs incurred by each company for these services are not necessarily indicative of the costs that would have been incurred if the companies had been unrelated entities and/or had otherwise independently managed these functions; however, management believes that these costs are reasonable.

Use by Gaming of the Company's 5/8-mile harness racing track is under an easement granted by the Company which does not require the payment of any rent. Under the terms of the easement, Gaming has exclusive use of the harness track during the period beginning November 1 of each year and ending April 30 of the following year, together with set up and tear down rights for the two weeks before and after such period. The harness track is located on property owned by the Company and is on the inside of its one-mile motorsports superspeedway. Gaming's indoor grandstands are used by the Company at no charge in connection with its motorsports events. The Company also leases its principal executive office space from Gaming. Various easements and agreements relative to access, utilities and parking have also been entered into between the Company and Gaming relative to their respective Dover, Delaware facilities.

Henry B. Tippie, Chairman of the Company's Board of Directors, controls in excess of fifty percent of the voting power of the Company. This means that Mr. Tippie has the ability to determine the outcome of the election of directors at the Company and to determine the outcome of many significant corporate transactions, many of which only require the approval of a majority of the Company's voting power.

Mr. Tippie's voting control with respect to the Company emanates from his direct and indirect holdings of Common Stock and Class A Common Stock, from his status as executor of the estate of John W. Rollins, the Company's largest stockholder, and from certain shares as to which he has voting rights pursuant to a voting agreement with another one of our directors. As of March 31, 2006, Mr. Tippie has control over approximately 52.3% of the voting power of the Company. Mr. Tippie also controls in excess of fifty percent of the voting power of Gaming.

Patrick J. Bagley, Kenneth K. Chalmers, Denis McGlynn, Jeffrey W. Rollins, John W. Rollins, Jr., R. Randall Rollins and Henry B. Tippie are all Directors of the Company and Gaming. Denis McGlynn is the President and Chief Executive Officer of both companies and Klaus M. Belohoubek is the Senior Vice President - General Counsel and Secretary of both companies.

#### **NOTE 10 Commitments and Contingencies**

In September 1999, the Sports Authority of the County of Wilson (Tennessee) issued \$25,900,000 in Variable Rate Tax Exempt Infrastructure Revenue Bonds, Series 1999, to acquire, construct and develop certain public infrastructure improvements which benefit the operation of Nashville Superspeedway, of which \$24,000,000 was outstanding at March 31, 2006. Principal payments range from \$500,000 in September 2006 to \$1,600,000 in 2029 and are payable solely from sales taxes and incremental property taxes generated from the facility. These bonds are direct obligations of the Sports Authority and are therefore not recorded on the accompanying consolidated balance sheet. If the sales taxes and incremental property taxes are insufficient for the payment of principal and interest on the bonds, the Company would become responsible for the difference. In the event the Company was unable to make the payments, they would be made pursuant to a \$24,402,000 irrevocable direct-pay letter of credit issued by the existing bank group. The Company is exposed to fluctuations in interest rates for these bonds. A significant increase in interest rates could result in the Company being responsible for debt service payments not covered by the sales and incremental property taxes generated from the facility.

The Company believes that the sales taxes and incremental property taxes generated from the facility will continue to satisfy the necessary debt service requirements of the bonds. As of March 31, 2006 and December 31, 2005, \$1,489,000 and \$734,000, respectively, was available in the sales and incremental property tax fund maintained by the Sports Authority to pay the remaining principal and interest due under the bonds. During the year ended December 31, 2005, \$1,538,000 was paid by the Company into the sales and incremental property tax fund and \$1,740,000 was deducted from the fund for principal and interest payments and to reimburse the Company for fees associated with maintaining the letter of credit. If the debt service is not satisfied from the sales and incremental property taxes generated from the facility, the bonds would become a liability of the Company. If we fail to maintain the letter of credit that secures the bonds or we allow an uncured event of default to exist under our reimbursement agreement relative to the letter of credit, the bonds would be immediately redeemable.

The Company has employment, severance and noncompete agreements with certain of its officers and directors under which certain change of control, severance and noncompete payments and benefits might become payable but only in the event of a change in control of the Company, defined to include a tender offer or the closing of a merger or similar corporate transactions. In the event of such a change in control of the Company and the subsequent termination of employment of all employees covered under these agreements, the maximum contingent liability would be \$6,419,000.

The Company is also a party to ordinary routine litigation incidental to its business. Management does not believe that the resolution of any of these matters is likely to have a serious adverse effect on our results of operations, financial condition or cash flows.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion is based upon and should be read in conjunction with the consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q.

The Company classifies its revenues as admissions, event-related, broadcasting and other. Admissions revenue includes ticket sales for all Company events. Event-related revenue includes amounts received from sponsorship fees; luxury suite rentals; hospitality tent rentals and catering; concessions and souvenir sales and vendor commissions for the right to sell concessions and souvenirs at our facilities; sales of programs; track rentals and other event-related revenues. Broadcasting revenue includes rights fees obtained for television and radio broadcasts of events held at the Company's speedways and ancillary rights fees. Other revenue includes other miscellaneous revenues.

Revenues pertaining to specific events are deferred until the event is held. Concession revenue from concession stand sales and sales of souvenirs are recorded at the time of sale. Revenues and related expenses from barter transactions in which the Company receives advertising or other goods or services in exchange for sponsorships of motorsports events are recorded at fair value in accordance with Emerging Issues Task Force (EITF) Issue No. 99-17, *Accounting for Advertising Barter Transactions*. Barter transactions accounted for \$3,000 and \$99,000 of total revenues for the three months ended March 31, 2006 and 2005, respectively.

Expenses that are not directly related to a specific event are recorded as incurred. Expenses that specifically relate to an event are deferred until the event is held, at which time they are expensed. Our expenses include prize and point fund monies and sanction fees paid to various sanctioning bodies, including NASCAR, labor, advertising, cost of goods sold for merchandise and souvenirs, and other expenses associated with the promotion of our racing events.

**Results of Operations**

*Three Months Ended March 31, 2006 vs. Three Months Ended March 31, 2005*

Admissions, event-related and broadcasting revenues all decreased in the first quarter of 2006 as compared to the first quarter of 2005 as a result of a change in the Company's major motorsports event schedule. The Company promoted a NASCAR Busch series event in the first quarter of 2005 at its Nashville Superspeedway facility; however, this event was moved to the second quarter of 2006. The Company's revenues for the first quarter of 2006 were derived from track rentals and weekly drag-strip events.

Operating and marketing expenses decreased by \$2,050,000, or 48.0%, in the first quarter of 2006 as compared to the first quarter of 2005. The decrease resulted from the aforementioned change in the Company's major motorsports event schedule.

General and administrative expenses remained consistent between the first quarter of 2006 and the first quarter of 2005 at \$3,019,000 and \$3,093,000, respectively.

Depreciation and amortization expense also remained consistent between the first quarter of 2006 and the first quarter of 2005 at \$2,383,000 and \$2,316,000, respectively.

Net interest expense was \$1,114,000 in the first quarter of 2006 as compared to \$932,000 in the first quarter of 2005. The increase resulted from the Company's higher average outstanding borrowings on its credit facilities during the first quarter of 2006 as compared to the first quarter of 2005 used to fund our self tender in the third quarter of 2005.

The Company reported a loss from continuing operations before income tax benefit of \$7,933,000 in the first quarter of 2006 as compared to \$7,536,000 in the first quarter of 2005. The loss increased in 2006 as a result of the aforementioned change in the Company's major motorsports event schedule and the increase in net interest expense.

The Company's effective income tax rates related to continuing operations for the first quarter ended March 31, 2006 and 2005 were 44.6% and 53.2%, respectively. The decrease in the effective income tax rate from the comparable period in the prior year is due to an increase in the estimated annual consolidated pre-tax earnings for 2006 as compared to 2005 and the impact of a reversal of a tax contingency accrual in 2006.

### Liquidity and Capital Resources

Net cash provided by operating activities of continuing operations was \$3,464,000 for the three months ended March 31, 2006 as compared to \$2,195,000 for the three months ended March 31, 2005. The increase was primarily due to the timing of invoicing to and receipts from customers, partially offset by the increase in the loss from operations and the timing of invoicing from and payments to vendors.

Net cash provided by investing activities of continuing operations was \$343,000 for the three months ended March 31, 2006 as compared to net cash used in investing activities of continuing operations of \$4,314,000 for the three months ended March 31, 2005. Capital expenditures were \$787,000 in the first three months of 2006, down from \$5,960,000 in the first three months of 2005. The 2006 additions related primarily to preliminary architectural and engineering work for new luxury skybox suites and the renovation of other fan amenities at the Dover facility and major equipment purchases at most of our facilities. The 2005 additions related primarily to the purchase of property adjacent to our Dover facility and the installation of SAFER barriers at the Company's tracks.

Net cash used in financing activities of continuing operations was \$3,544,000 for the three months ended March 31, 2006 as compared to net cash provided by financing activities of continuing operations of \$1,687,000 for the three months ended March 31, 2005. The Company made net repayments on its outstanding line of credit of \$1,000,000 during the first quarter of 2006 while it borrowed \$3,000,000, net of repayments, during the same period in the prior year. The Company paid \$548,000 in regular quarterly cash dividends for the three months ended March 31, 2006 as compared to \$403,000 for the three months ended March 31, 2005. During the three months ended March 31, 2006, the Company purchased and retired 215,393 shares of its outstanding common stock at an average purchase price of \$5.11 per share, not including nominal brokerage commissions. No repurchases were made during the three months ended March 31, 2005.

On April 26, 2006, the Company's Board of Directors declared a quarterly cash dividend on both classes of common stock of \$0.015 per share. The dividend is payable on June 10, 2006 to shareholders of record at the close of business on May 10, 2006.

At March 31, 2006, the Company and all of its wholly owned subsidiaries, as co-borrowers, are parties to an \$80,000,000 unsecured revolving credit agreement, as amended effective October 12, 2005, with a bank group that expires July 1, 2008. Provisions of the credit agreement adjust the commitment to \$73,000,000 on July 1, 2006 and to \$65,000,000 on July 1, 2007. The facility provides for seasonal funding needs, capital improvements, letter of credit requirements and other general corporate purposes. Interest is based, at the Company's option, upon LIBOR plus a margin that varies between 125 and 200 basis points depending on the ratio of funded debt to earnings before interest, taxes, depreciation and amortization (the leverage ratio) or the base rate (the greater of the prime rate or the federal funds rate plus 0.5%) plus a margin that varies between -50 and +25 basis points depending on the leverage ratio, except that the base rate option is not available for the portion of indebtedness equal to the notional amount under the interest rate swap agreement described below. The terms of the credit facility contain certain covenants including minimum tangible net worth, fixed charge coverage and maximum funded debt to earnings before interest, taxes, depreciation and amortization (EBITDA). The credit facility also provides that a default by the Company or any of its wholly owned subsidiaries under any other

loan agreement would constitute a default under this credit facility. At March 31, 2006, the Company was in compliance with the terms of the facility. Material adverse changes in the Company's results of operations could impact its ability to maintain financial ratios necessary to satisfy these requirements. There was \$48,100,000 outstanding under the facility at March 31, 2006, at a weighted average interest rate of 6.6%. After consideration of stand-by letters of credit outstanding, borrowings of \$7,498,000 were available pursuant to the facility at March 31, 2006. Based on operating results to date and projected future results, the Company is expected to be in compliance with all of the covenants for all measurement periods over the next twelve months.

Effective October 21, 2005, the Company entered into an interest rate swap agreement that effectively converts \$37,500,000 of its variable-rate debt to a fixed-rate basis, thereby hedging against the impact of potential interest rate changes. The notional amount of the swap agreement decreases to \$30,000,000 on November 1, 2006, to \$20,000,000 on November 1, 2007 and to \$10,000,000 on November 1, 2008. The agreement terminates on November 1, 2009. Under this agreement, the Company pays a fixed interest rate of 4.74%. In return, the issuing lender refunds to the Company the variable-rate interest paid to the bank group under its revolving credit agreement on the same notional principal amount, excluding the margin that varies between 125 and 200 basis points depending on the leverage ratio.

Cash provided by operating activities, less maintenance of a dividend, if any, is expected to generate between \$15,000,000-\$17,000,000 in excess cash in 2006. Based on current business conditions, the Company expects to spend approximately \$5,000,000-\$7,000,000 on capital expenditures during 2006. These expenditures primarily relate to the construction of new luxury skybox suites and renovations to existing skybox suites at the Dover facility and other fan amenities. Additionally, the Company expects to contribute \$1,000,000 to its pension plans in 2006, of which \$150,000 was contributed during the three months ended March 31, 2006. We expect continued cash flows from operating activities and funds available from our credit agreement to provide for our working capital needs and capital spending requirements at least through the next twelve months, as well as any cash dividends our Board of Directors may declare, and also provide for our long-term liquidity.

#### **Related Party Transactions**

See NOTE 9 Related Party Transactions of the consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

#### **Contractual Obligations**

In September 1999, the Sports Authority of the County of Wilson (Tennessee) issued \$25,900,000 in Variable Rate Tax Exempt Infrastructure Revenue Bonds, Series 1999, to acquire, construct and develop certain public infrastructure improvements which benefit the operation of Nashville Superspeedway, of which \$24,000,000 was outstanding at March 31, 2006. Principal payments range from \$500,000 in September 2006 to \$1,600,000 in 2029 and are payable solely from sales taxes and incremental property taxes generated from the facility. These bonds are direct obligations of the Sports Authority and are therefore not recorded on the Company's consolidated balance sheet. If the sales taxes and incremental property taxes are insufficient for the payment of principal and interest on the bonds, the Company would become responsible for the difference. In the event the Company was unable to make the payments, they would be made pursuant to a \$24,402,000 irrevocable direct-pay letter of credit issued by the existing bank group.

The Company believes that the sales taxes and incremental property taxes generated from the facility will continue to satisfy the necessary debt service requirements of the bonds. As of March 31, 2006 and December 31, 2005, \$1,489,000 and \$734,000, respectively, was available in the sales and incremental property tax fund maintained by the Sports Authority to pay the remaining principal and interest due under the bonds. During the year ended December 31, 2005, \$1,538,000 was paid by the Company into the sales and incremental property tax fund and \$1,740,000 was deducted from the fund for principal and interest payments and to reimburse the Company for fees associated with maintaining the letter of credit. If the debt service is not satisfied from the sales and incremental property taxes generated from the facility, the bonds would become a liability of the Company. If we fail to maintain the letter of credit that secures the bonds or we allow an uncured event of default to exist under our reimbursement agreement relative to the letter of credit, the bonds would be immediately redeemable.

In 1996, the Company's wholly owned subsidiary, Midwest Racing, entered into an agreement with SWIDA to receive the proceeds from the Taxable Sports Facility Revenue Bonds, Series 1996 (Gateway International Motorsports Corporation Project), a Municipal Bond Offering, in the aggregate principal amount of \$21,500,000, of which \$4,904,000 was outstanding at March 31, 2006. SWIDA loaned all of the proceeds from the Municipal Bond Offering to Midwest Racing for the purpose of the redevelopment, construction and expansion of Gateway, and the proceeds of the SWIDA loan were irrevocably committed to complete construction of Gateway, to fund interest, to create a debt service reserve fund and to pay for the cost of issuance of the bonds. The repayment terms and debt service reserve requirements of the bonds issued in the Municipal Bond Offering correspond to the terms of the SWIDA loan.

The Company has established certain restricted cash funds to meet debt service as required by the SWIDA loan, which are held by the trustee (BNY Trust Company of Missouri). At March 31, 2006, \$2,070,000 of the Company's cash balance was restricted by the SWIDA loan and is appropriately classified as a non-current asset in the Company's consolidated balance sheet. The SWIDA loan is secured by a first mortgage lien on all the real property owned and a security interest in all property leased by Gateway. Also, the SWIDA loan is unconditionally guaranteed by Midwest Racing. The SWIDA loan bears interest at varying rates ranging from 8.75% to 9.25% with an effective rate of approximately 9%. Interest expense related to the SWIDA loan was \$119,000 and \$411,000 for the three months ended March 31, 2006 and 2005, respectively. On October 6, 2005, Midwest Racing redeemed \$11,908,000 of the outstanding SWIDA loan for \$14,587,000 (including a \$2,676,000 premium to the bondholders), plus accrued interest. The Company wrote-off \$495,000 of deferred bond costs as a result of the redemption. The redemption resulted in a loss on extinguishment of debt of \$3,174,000. The loan is being amortized through February 2014. A stand-by letter of credit for \$1,467,000, which is secured by a trust deed on the Company's facilities in Memphis, Tennessee, also was obtained to satisfy debt service reserve fund obligations. In addition, a portion of the property taxes to be paid by Gateway (if any) to the City of Madison Tax Incremental Fund have been pledged to the annual retirement of debt and payment of interest.

### **Critical Accounting Policies**

The accounting policies described below are those the Company considers critical in preparing its consolidated financial statements. These policies include significant estimates made by management using information available at the time the estimates are made. However, as described below, these estimates could change materially if different information or assumptions were used.

#### *Income Taxes*

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating losses. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. The Company records a valuation allowance to reduce its deferred tax assets to the amount that is more likely than not to be realized. Currently, the Company maintains a valuation allowance, which increased by \$232,000 in the first quarter of 2006 to \$3,953,000, on deferred tax assets related to certain state net operating loss carry-forwards. The Company has considered ongoing prudent and feasible tax planning strategies in assessing the need for a valuation allowance. In the event the Company were to determine that it would be able to realize all or a portion of these deferred tax assets, an adjustment to the valuation allowance would increase earnings in the period such determination was made. Likewise, should the Company determine that it would not be able to realize all or a portion of its remaining deferred tax assets in the future, an adjustment to the valuation allowance would be charged to earnings in the period such determination was made.

#### *Property and Equipment*

Property and equipment are recorded at cost. Depreciation is provided for financial reporting purposes using the straight-line method over estimated useful lives ranging from 5 to 10 years for furniture, fixtures and equipment and up to 40 years for facilities. These estimates require assumptions that are believed to be reasonable. The Company performs reviews for impairment of long-lived assets whenever events or changes in circumstances



indicate that the carrying value of an asset may not be recoverable. An impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its fair value. Generally, fair value will be determined using valuation techniques such as the present value of future cash flows.

#### **Factors That May Affect Operating Results; Forward-Looking Statements**

In addition to historical information, this Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, relating to our financial condition, profitability, liquidity, resources, business outlook, proposed acquisitions, market forces, corporate strategies, consumer preferences, contractual commitments, legal matters, capital requirements and other matters. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. To comply with the terms of the safe harbor, we note that a variety of factors could cause our actual results and experience to differ substantially from the anticipated results or other expectations expressed in our forward-looking statements. When words and expressions such as: believes, expects, anticipates, estimates, plans, intends, objectives, goals, aims, projects, forecasts, possible, seeks, may, enable or similar words or expressions are used in this document, as well as statements containing phrases such as in our view, there can be no assurance, although no assurance can be given or there is no way to anticipate with certainty, forward-looking statements are being made.

Various risks and uncertainties may affect the operation, performance, development and results of our business and could cause future outcomes to differ materially from those set forth in our forward-looking statements, including the following factors:

stability and viability of sanctioning bodies;

success of or changes in our growth strategies;

development and potential acquisition of new facilities;

anticipated trends in the motorsports industry;

patron demographics;

obtaining favorable contracts relative to sponsorships, event sanctions and broadcast rights;

relationships with sanctioning bodies, sponsors, broadcast media, drivers and teams;

general market and economic conditions, including consumer and corporate spending sentiment;

ability to finance future business requirements;

the availability of adequate levels of insurance;

ability to successfully integrate acquired companies and businesses;

management retention and development;

changes in Federal, state and local laws and regulations, including environmental regulations;

the effect of weather conditions on outdoor event attendance;

military or other government actions;

availability of air travel; and

national or local catastrophic events.

We undertake no obligation to publicly update or revise any forward-looking statements as a result of future developments, events or conditions. New risk factors emerge from time to time and it is not possible for us to predict all such risk factors, nor can we assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ significantly from those forecast in any forward-looking statements. Given these risks and uncertainties, stockholders should not overly rely or attach undue weight to our forward-looking statements as an indication of our actual future results.

*Our Relationships With and the Success of Various Sanctioning Bodies Is Vital To Our Success In Motorsports*

Our continued success in motorsports is dependent upon the success of various governing bodies of motorsports that sanction national racing events and our ability to secure favorable contracts with and maintain a good working relationship with these sanctioning bodies, including NASCAR, IRL and NHRA. Sanctioning bodies regularly issue and award sanctioned events and their issuance depends, in large part, on maintaining good working relationships with the sanctioning bodies. Many events are sanctioned on an annual basis with no contractual obligation to renew, including our agreements with NASCAR. By awarding a sanctioned event or a series of sanctioned events, the sanctioning bodies do not warrant, nor are they responsible for, the financial success of any sanctioned event. Our inability to obtain additional sanctioned events in the future and to maintain sanction agreements at current levels would likely result in lower than anticipated revenues from admissions, broadcast rights, sponsorships, hospitality, concessions and merchandise, which could have a material adverse effect on our business, financial condition and results of operations. A substantial portion of our revenues is derived from the broadcast revenues received through the arrangements that NASCAR has made with various broadcast media, many of which expire in 2014. The success of a particular sanctioning body in attracting drivers and teams, signing series sponsors and negotiating favorable television and/or radio broadcast rights is largely outside of our control. As our success depends on the success of each event or series that we are promoting, a material adverse effect on a sanctioning body, such as the loss or defection of top drivers, the loss of significant series sponsors, or the failure to obtain favorable broadcast coverage or to properly advertise the event or series could result in a reduction in our revenues from admissions, luxury suite rentals, sponsorships, hospitality, concessions and merchandise, which could have a material adverse effect on our business, financial condition and results of operations.

*We Rely On Sponsorship Contracts To Generate Revenues*

We receive a substantial portion of our annual revenues from sponsorship agreements, including the sponsorship of our various events and our permanent venues, such as title, official product and promotional partner sponsorships, billboards, signage and skyboxes. Loss of our title sponsors or other major sponsorship agreements or failure to secure such sponsorship agreements in the future could have a material adverse effect on our business, financial condition and results of operations.

Of the fifteen major events we have scheduled for 2006, we currently have secured title sponsors for thirteen events. We are in negotiations with various potential sponsors for the remaining two events, including one of our NASCAR NEXTEL Cup Series events at Dover International Speedway.

*Our Motorsports Events Face Intense Competition For Attendance, Television Viewership And Sponsorship*

We compete with other auto speedways for the patronage of motor racing spectators as well as for promotions and sponsorships. Moreover, racing events sanctioned by different organizations are often held on the same dates at different tracks. The quality of the competition, type of racing event, caliber of the event, sight lines, ticket pricing, location and customer conveniences, among other things, distinguish the motorsports facilities. In addition, all of our events compete with other sports and recreational events scheduled on the same dates. As a result, our revenues and operations are affected not only by our ability to compete in the motorsports promotion market, but also by the availability of alternative spectator sports events, forms of entertainment and changing consumer preferences.

*The Sales Tax And Property Tax Revenues To Service The Revenue Bonds For Infrastructure Improvements At Nashville May Be Inadequate*

In September 1999, the Sports Authority of the County of Wilson (Tennessee) issued \$25,900,000 in revenue bonds to build local infrastructure improvements which benefit the operation of Nashville Superspeedway, of which \$24,000,000 was outstanding on March 31, 2006. Debt service on the bonds is payable solely from sales taxes and incremental property taxes generated from the facility. As of March 31, 2006 and December 31, 2005, \$1,489,000 and \$734,000, respectively, was available in the sales and incremental property tax fund maintained by the Sports Authority to pay the remaining principal and interest due under the bonds. During the year ended December 31, 2005, \$1,538,000 was paid by the Company into the sales and incremental property tax fund and \$1,740,000 was deducted from the fund for principal and interest payments and to reimburse the Company for fees associated with maintaining the letter of credit. These bonds are direct obligations of the Sports Authority and are therefore not recorded on our consolidated balance sheet. In the event the sales taxes and incremental property taxes are insufficient to cover the payment of principal and interest on the bonds, the Company would become responsible for the difference. In the event the Company was unable to make the payments, they would be made under a \$24,402,000 irrevocable direct-pay letter of credit issued by the existing bank group pursuant to a reimbursement and security agreement under which we have agreed to reimburse the banks for drawings made under the letter of credit. Such an event could have a material adverse effect on our business, financial condition and results of operations.

*The Seasonality Of Our Motorsports Events Increases The Variability Of Quarterly Earnings*

Our business has been, and is expected to remain, seasonal given that it depends on our outdoor events for a substantial portion of revenues. We derive a substantial portion of our motorsports revenues from admissions and event-related revenue attributable to six NASCAR-sanctioned events at Dover, Delaware which are currently held in June and September. This has been offset to some degree by our other motorsports events, but quarterly earnings will vary.

*Our Insurance May Not Be Adequate To Cover Catastrophic Incidents*

We maintain insurance policies that provide coverage within limits that are sufficient, in the opinion of management, to protect us from material financial loss incurred in the ordinary course of business. We also purchase special event insurance for motorsports events to protect against race-related liability. However, there can be no assurance that this insurance will be adequate at all times and in all circumstances. If we are held liable for damages beyond the scope of our insurance coverage, including punitive damages, our business, financial condition and results of operations could be materially and adversely affected.

*Bad Weather Can Have An Adverse Financial Impact On Our Motorsports Events*

We sponsor and promote outdoor motorsports events. Weather conditions affect sales of tickets, concessions and souvenirs, among other things at these events. Although we sell many tickets well in advance of the outdoor events and these tickets are issued on a non-refundable basis, poor weather conditions may adversely affect additional ticket sales and concessions and souvenir sales, which could have an adverse effect on our business, financial condition and results of operations.

We do not currently maintain weather-related insurance for major events. Due to the importance of clear visibility and safe driving conditions to motorsports racing events, outdoor racing events may be significantly affected by weather patterns and seasonal weather changes. Any unanticipated weather changes could impact our ability to stage events. This could have a material adverse effect on our business, financial condition and results of operations.

*Postponement And/Or Cancellation Of Major Motorsports Events Could Adversely Affect Us*

If one of our events is postponed because of weather or other reasons such as, for example, the general postponement of all major sporting events in this country following the September 11, 2001 terrorism attacks, we could incur increased expenses associated with conducting the rescheduled event, as well as possible decreased

revenues from tickets, food, drinks and merchandise at the rescheduled event. If such an event is cancelled, we could incur the expenses associated with preparing to conduct the event as well as losing the revenues, including live broadcast revenues associated with the event.

If a cancelled event is part of the NASCAR NEXTEL Cup Series or NASCAR Busch Series, we could experience a reduction in the amount of money received from television revenues for all of our NASCAR-sanctioned events in the series that experienced the cancellation. This would occur if, as a result of the cancellation, and without regard to whether the cancelled event was scheduled for one of our facilities, NASCAR experienced a reduction in broadcast revenues greater than the amount scheduled to be paid to the promoter of the cancelled event.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The Company is exposed to financial market risk resulting from changes in interest rates. The Company does not engage in speculative or leveraged transactions, nor hold or issue financial instruments for trading purposes.

At March 31, 2006, there was \$48,100,000 outstanding under the Company's revolving credit agreement. The credit agreement bears interest at the Company's option, upon LIBOR plus a margin that varies between 125 and 200 basis points depending on the leverage ratio or the base rate (the greater of the prime rate or the federal funds rate plus 0.5%) plus a margin that varies between -50 and +25 basis points depending on the leverage ratio. Therefore, the Company is subject to interest rate risk on the variable component of the interest rate. Historically, the Company managed its mix of fixed and variable-rate debt by structuring the terms of its debt agreements. Effective October 21, 2005, the Company entered into a \$37,500,000 interest rate swap agreement effectively converting this portion of the outstanding variable-rate borrowings under the revolving credit agreement to fixed-rate securities, thereby hedging against the impact of potential interest rate changes. Under this agreement, the Company pays a fixed interest rate of 4.74%. In return, the issuing lender refunds to the Company the variable-rate interest paid to the bank group under its revolving credit agreement on the same notional principal amount, excluding the margin that varies between 125 and 200 basis points depending on the leverage ratio. The notional amount of the swap agreement decreases to \$30,000,000 on November 1, 2006, to \$20,000,000 on November 1, 2007 and to \$10,000,000 on November 1, 2008. The agreement terminates on November 1, 2009. As of March 31, 2006, the interest rate swap had a fair value of \$296,000. An increase in interest rates of one percent would result in the interest rate swap having a value of approximately \$993,000 at March 31, 2006. A decrease in interest rates of one percent would result in the interest rate swap being reported as a liability of approximately \$407,000 at March 31, 2006. A change in interest rates will have no impact on the interest expense associated with the \$37,500,000 of borrowings under the revolving credit agreement that are subject to the interest rate swap agreement. A change in interest rates of one percent on the outstanding borrowings under the revolving credit agreement at March 31, 2006 not subject to the interest rate swap would cause a change in total annual interest costs of \$106,000. The borrowings under the Company's revolving credit agreement bear interest at the variable rate described above and therefore approximate fair value at March 31, 2006.

At March 31, 2006, the Company's long-term debt had a carrying value of \$4,904,000 and an estimated fair value of \$6,007,000. The fair value was determined based on recent arms-length transactions.

In September 1999, the Sports Authority of the County of Wilson (Tennessee) issued \$25,900,000 in Variable Rate Tax Exempt Infrastructure Revenue Bonds, of which \$24,000,000 was outstanding at March 31, 2006. These bonds are direct obligations of the Sports Authority and are therefore not recorded on the Company's consolidated balance sheet; however, the Company is exposed to market risks related to fluctuations in interest rates for these bonds. A significant change in interest rates could result in the Company being responsible for debt service payments not covered by the sales and incremental property taxes generated from the facility.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures*

We have established disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to the officers who certify the Company's financial reports and to other members of senior management and the Board of Directors.

Based on their evaluation as of March 31, 2006 and subject to the need for additional testing as discussed below under the heading *Remediation of Material Weakness in Internal Control*, the Chief Executive Officer and Chief Financial Officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

*Remediation of Material Weakness in Internal Control*

As reported in our 2005 Form 10-K, we determined at the end of 2005 that the Company's policies and procedures did not provide for adequate management oversight and review of the Company's accounting for income taxes in interim periods. This deficiency resulted in errors in the Company's income tax expense in drafts of our interim consolidated financial statements for the second and third quarters of 2005. We determined, at that time, that this was a material weakness in our internal controls despite the fact that the errors made in our draft financial statements were corrected before the financial statements were issued to the public. Since that time, we have accelerated the timing of certain tax review activities during the financial statement closing process and established stronger processes and procedures and documentation standards relative to our income tax provisions, such as the development of a tracking mechanism to ensure that income tax accounting matters are identified and that related analyses, judgments and estimates are appropriately documented and reviewed by senior finance personnel on a timely basis.

We believe we have designed the internal controls necessary to remediate this material weakness; however, we cannot confirm the effectiveness of our enhanced internal controls until we and our independent auditors have conducted sufficient testing. Accordingly, we will continue to monitor the effectiveness of these processes, procedures and controls, and will make any further changes as management determines appropriate.

*Changes in Internal Control Over Financial Reporting*

Other than as expressly noted above in this Item 4, there were no changes in our internal control over financial reporting during the first quarter of fiscal year 2006 that have materially affected, or that are reasonably likely to materially affect our internal control over financial reporting.

**Part II Other Information**

**Item 1. Legal Proceedings**

The Company is a party to ordinary routine litigation incidental to its business. Management does not believe that the resolution of any of these matters is likely to have a serious adverse effect on our results of operations, financial condition or cash flows.

**Item 1A. Risk Factors**

Disclosure regarding the most significant factors that may adversely affect our business, operations, industry or financial position or our future financial performance is set forth under the section entitled, *Factors That May Affect Operating Results; Forward-Looking Statements*, beginning on page 18.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

On July 28, 2004, the Company's Board of Directors authorized the repurchase of up to 2,000,000 shares of the Company's outstanding common stock. The purchases may be made in the open market or in privately negotiated transactions as conditions warrant. The repurchase authorization does not obligate the Company to acquire any specific number of shares and may be suspended at any time.

The following table details the Company's purchases of equity securities for the three months ended March 31, 2006 (the average price paid per share does not include associated expenses):

Period		Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1, 2006	January 31, 2006				2,000,000
February 1, 2006	February 28, 2006	184,063	\$ 5.13	184,063	1,815,937
March 1, 2006	March 31, 2006	31,330	\$ 4.96	31,330	1,784,607
Total		215,393	\$ 5.11	215,393	1,784,607

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

At the Annual Meeting of Stockholders held on April 26, 2006, Henry B. Tippie, R. Randall Rollins and Patrick J. Bagley were re-elected as directors by the Company's stockholders. Directors whose terms of office continued after the meeting were Denis McGlynn, John W. Rollins, Jr., Jeffrey W. Rollins, Kenneth K. Chalmers and Eugene W. Weaver.

	Votes		Shares
	Votes For	Withheld	Not Voted
Election of Henry B. Tippie	212,321,444	1,418,024	1,844,159
Election of R. Randall Rollins	213,465,253	274,215	1,844,159
Election of Patrick J. Bagley	213,333,142	406,326	1,844,159

**Item 5. Other Information**

None.

**Item 6.**     **Exhibits**

- 31.1     Certification of Chief Executive Officer pursuant to Rule 13a-14(a)
- 31.2     Certification of Chief Financial Officer pursuant to Rule 13a-14(a)
- 32.1     Certification of Chief Executive Officer Pursuant to 18 U.S.C. Sec. 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2     Certification of Chief Financial Officer Pursuant to 18 U.S.C. Sec. 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DATED: May 8, 2006

Dover Motorsports, Inc.  
Registrant

/s/ Denis McGlynn  
Denis McGlynn  
President, Chief Executive Officer  
and Director

/s/ Patrick J. Bagley  
Patrick J. Bagley  
Senior Vice President-Finance,  
Chief Financial Officer  
and Director