

VERISIGN INC/CA  
Form 8-K  
December 10, 2003

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of report (Date of earliest event reported): November 25, 2003

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**VERISIGN, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**000-23593**  
(Commission File Number)

**94-3221585**  
(I.R.S. Employer  
Identification No.)

**487 East Middlefield Road, Mountain View, CA**  
(Address of principal executive offices)

**94043**  
(Zip Code)

Registrant's telephone number, including area code: (650) 961-7500



**ITEM 2: ACQUISITION OR DISPOSITION OF ASSETS.**

On November 25, 2003, VeriSign Inc. completed the sale of its Network Solutions domain name registrar business to Pivotal Private Equity. VeriSign received approximately \$100 million of consideration, consisting of \$60 million in cash and a \$40 million senior subordinated note that bears interest at 7% per annum for the first three years and 9% per annum thereafter and matures five years from the date of closing. The principal amount of this senior subordinated note will be reduced to the extent of VeriSign's indemnification obligations under the Purchase Agreement, if any. The principal and interest are due upon maturity. This note is subordinated to a term loan made by ABLECO Finance to the Network Solutions business in the principal amount of approximately \$40 million as of the closing date. VeriSign will retain a 15% equity stake in the Network Solutions business.

The Network Solutions business provides domain name registrations, and value added services such as business e-mail, websites, hosting and other web presence services. Approximately 580 former VeriSign employees are now employed by the Network Solutions business as a result of the transaction. In connection with the sale, VeriSign assigned the lease for its facility located in Drums, Pennsylvania to the purchaser and will sublease some facilities located in Herndon, Virginia to the purchaser.

**ITEM 7: FINANCIAL STATEMENTS AND EXHIBITS**

(a) Financial statements of business acquired:

Not Applicable

(b) Pro forma financial information:

The following unaudited pro forma consolidated financial information is being filed herewith:

Unaudited Pro Forma Condensed Consolidated Balance Sheet as of September 30, 2003.

Unaudited Pro Forma Condensed Consolidated Statement of Operations for the nine months ended September 30, 2003.

Unaudited Pro Forma Condensed Consolidated Statement of Operations for the year ended December 31, 2002.

Notes to Unaudited Pro Forma Condensed Consolidated Financial Information.

The unaudited pro forma condensed consolidated balance sheet as of September 30, 2003 gives effect to the sale as if it had occurred as of September 30, 2003 and removes the assets sold and liabilities assumed of the Network Solutions business of VeriSign.

The unaudited pro forma condensed consolidated statements of operations for the nine months ended September 30, 2003, and the year ended December 31, 2002, give effect to the sale as if it had occurred at the beginning of each period presented. The unaudited pro forma condensed consolidated statements of operations were prepared based on the unaudited condensed consolidated statements of operations for the nine months ended September 30, 2003, and the audited consolidated statements of operations of VeriSign for the year ended December 31, 2002.

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The unaudited pro forma condensed consolidated financial information is based on estimates and assumptions. These estimates and assumptions have been made solely for purposes of developing this pro forma information. Unaudited pro forma condensed consolidated financial information is presented for illustrative purposes only and is not necessarily indicative of the consolidated financial position or results of operations of future periods or the results that actually would have been realized had the Network Solutions business been sold during this period. This unaudited pro forma condensed consolidated financial information is based upon the historical consolidated financial statements of VeriSign, Inc.

## VERISIGN, INC. AND SUBSIDIARIES

## UNAUDITED PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET

SEPTEMBER 30, 2003

(In thousands, except share data)

	VeriSign, Inc.	Network Solutions (1)	Adjustments	Pro Forma
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
<b><u>ASSETS</u></b>				
Current assets:				
Cash and cash equivalents	\$ 380,824	\$	\$ 60,000(2)	\$ 440,824
Short-term investments	218,014			218,014
Accounts receivable, net	99,660			99,660
Prepaid expenses and other current assets	56,121	87,455	78,557(3)	47,223
Deferred tax assets	6,537			6,537
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total current assets	761,156	87,455	138,557	812,258
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Property and equipment, net	578,692	59,840		518,852
Goodwill and other intangible assets, net	820,225	194,979		625,246
Restricted cash	18,371			18,371
Long-term investments	23,249			23,249
Other assets, net	13,235	7,959		5,276
Notes receivable			40,000(2)	40,000
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total long-term assets	1,453,772	262,778	40,000	1,230,994
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total assets	\$ 2,214,928	\$ 350,233	\$ 178,557	\$ 2,043,252
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>				
Current liabilities:				
Accounts payable and accrued liabilities	\$ 287,028	\$	\$ 4,185(5)	\$ 291,213
Accrued restructuring costs	27,272			27,272
Deferred revenue	321,042	114,181	33,162(4)	240,023
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total current liabilities	635,342	114,181	37,347	558,508
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Long-term deferred revenue	185,532	140,444	45,395(4)	90,483
Other long-term liabilities	13,732			13,732
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total long-term liabilities	199,264	140,444	45,395	104,215
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total liabilities	834,606	254,625	82,742	662,723
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Stockholders' equity:				
Preferred stock - par value \$.001 per share				

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Authorized shares: 5,000,000			
Issued and outstanding shares: none			
Common stock par value \$.001 per share			
Authorized shares: 1,000,000,000			
Issued and outstanding shares: 241,081,385 (excluding 1,690,000 shares held in treasury )			
	241		241
Additional paid-in capital	23,096,408		23,096,408
Unearned compensation	(3,254)		(3,254)
Accumulated deficit	(21,707,764)	207(6)	(21,707,557)
Accumulated other comprehensive loss	(5,309)		(5,309)
	<u>          </u>	<u>          </u>	<u>          </u>
Total stockholders equity	1,380,322	207	1,380,529
	<u>          </u>	<u>          </u>	<u>          </u>
Total liabilities and stockholders equity	\$ 2,214,928	\$ 254,625	\$ 82,949
	<u>          </u>	<u>          </u>	<u>          </u>
			\$ 2,043,252
			<u>          </u>

See accompanying notes to unaudited pro forma condensed consolidated financial information

## VERISIGN, INC. AND SUBSIDIARIES

## UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2003

(In thousands, except per share data)

	VeriSign, Inc.	Network Solutions (7)	Adjustments	Pro Forma
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Revenues	\$ 803,180	\$ 180,256	\$ 40,508(4)	\$ 663,432
Costs and expenses:				
Cost of revenues	345,831	105,463	40,508(3)	280,876
Sales and marketing	153,125	33,666		119,459
Research and development	40,850			40,850
General and administrative	130,156	29,160		100,996
Restructuring and other charges	31,416	9,687		21,729
Amortization and write-down of other intangible assets and goodwill	309,762	59,787		249,975
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total costs and expenses	1,011,140	237,763	40,508	813,885
Operating loss	(207,960)	(57,507)		(150,453)
Other income (expense), net	(10,510)	(283)		(10,227)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Loss before income taxes	(218,470)	(57,790)		(160,680)
Income tax expense	(9,119)	(54)		(9,065)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Net loss	\$ (227,589)	\$ (57,844)	\$	\$ (169,745)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Net loss per share:				
Basic and diluted	\$ (0.95)			\$ (0.71)
	<u>          </u>			<u>          </u>
Shares used in per share computation:				
Basic and diluted	239,167			239,167
	<u>          </u>			<u>          </u>

See accompanying notes to unaudited pro forma condensed consolidated financial information

## VERISIGN, INC. AND SUBSIDIARIES

## UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31, 2002

(In thousands, except per share data)

	VeriSign, Inc.	Network Solutions (7)	Adjustments	Pro Forma
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Revenues	\$ 1,221,668	\$ 311,169	\$ 88,257(4)	\$ 998,756
Costs and expenses:				
Cost of revenues	571,367	191,715	88,257(3)	467,909
Sales and marketing	248,170	67,217		180,953
Research and development	48,353			48,353
General and administrative	172,123	51,001		121,122
Restructuring and other charges	88,574	27,297		61,277
Amortization and write-down of other intangible assets and goodwill	4,894,714	2,051,670		2,843,044
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total costs and expenses	6,023,301	2,388,900	88,257	3,722,658
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Operating loss	(4,801,633)	(2,077,731)		(2,723,902)
Other income (expense), net	(149,289)	55		(149,344)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Loss before income taxes	(4,950,922)	(2,077,676)		(2,873,246)
Income tax expense	(10,375)	(71)		(10,304)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Net loss	\$ (4,961,297)	\$ (2,077,747)	\$	\$ (2,883,550)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Net loss per share:				
Basic and diluted	\$ (20.97)			\$ (12.19)
	<u>          </u>			<u>          </u>
Shares used in per share computation:				
Basic and diluted	236,552			236,552
	<u>          </u>			<u>          </u>

See accompanying notes to unaudited pro forma condensed consolidated financial information



**VERISIGN, INC.**

**NOTES TO THE UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

(1) Represents the removal of assets sold and liabilities assumed related to VeriSign's sale of its Network Solutions business.

(2) Represents consideration for VeriSign's sale of its Network Solutions domain name registrar business to Pivotal Private Equity. VeriSign received approximately \$100 million of consideration, consisting of \$60 million in cash and a \$40 million senior subordinated note that bears interest at 7% per annum for the first three years and 9% per annum thereafter and matures five years from the date of closing. The principal amount of this senior subordinated note will be reduced to the extent of VeriSign's indemnification obligations under the Purchase Agreement, if any. The principal and interest are due upon maturity. This note is subordinated to a term loan made by ABLECO Finance to the Network Solutions business in the principal amount of approximately \$40 million as of the closing date.

(3) Represents prepaid registry fees, which were a cost of goods sold for the Network Solutions business and revenue for the VeriSign registry, which were previously eliminated in VeriSign's consolidated financial statements.

(4) Represents VeriSign registry deferred revenue and revenue from the Network Solutions business, which was previously eliminated in VeriSign's consolidated financial statements.

(5) Represents the accrual of transaction costs related to VeriSign's sale of its Network Solutions business for investment banking fees and related transaction commissions.

(6) Represents the estimated gain on VeriSign's sale of its Network Solutions business as if sold on September 30, 2003.

(7) Represents removal of results of operations of the Network Solutions business for the respective periods. Network Solutions costs were based on charges made directly to the business unit. Other general corporate charges directly attributable to Network Solutions support were allocated.

(c) Exhibits

The following exhibit is filed herewith:

2.1 Purchase Agreement, dated as of October 14, 2003, as amended



**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Exhibit Description</b>	<b>Filed Herewith</b>
2.1	Purchase Agreement dated as of October 14, 2003, as amended	X