**GROSSER ADAM** 

Form 4 March 19, 2010

FORM 4

### **OMB APPROVAL**

OMB

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or

#### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES**

Number: January 31, Expires: 2005 Estimated average

3235-0287

0.5

burden hours per

response...

Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading ELMORE WILLIAM B Issuer Symbol Financial Engines, Inc. [FNGN] (Check all applicable) (Last) (First) (Middle) 3. Date of Earliest Transaction

(Month/Day/Year) \_X\_\_ 10% Owner Director \_ Other (specify Officer (give title 03/19/2010 below)

C/O FOUNDATION CAPITAL, 250 MIDDLEFIELD ROAD

(Street) 4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check

Filed(Month/Day/Year)

Applicable Line) Form filed by One Reporting Person X Form filed by More than One Reporting

MENLO PARK, CA 94025

(City)	(State)	(Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owner.								
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. 4. Securities Acquired (A) Transaction Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8)			5. Amount of 6. Securities Ownership Beneficially Form: Owned Direct (D) Following or Indirect Reported (I)		7. Nature of Indirect Beneficial Ownership (Instr. 4)		
			Code V	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)	(Instr. 4)		
Common Stock	03/19/2010		С	32,467	A	<u>(1)</u>	1,672,729	I	By Foundation Capital Leadership Fund, LP (4)	
Common Stock	03/19/2010		С	1,198,503	A	(1)	2,871,232	I	By Foundation Capital Leadership Fund, LP (4)	
Common Stock	03/19/2010		С	866	A	<u>(1)</u>	44,604	I	By Foundation	

## Edgar Filing: GROSSER ADAM - Form 4

								Capital Leadership Principals Fund, LLC (4)
Common Stock	03/19/2010	С	31,959	A	(1)	76,563	I	By Foundation Capital Leadership Principals Fund, LLC (4)
Common Stock	03/19/2010	С	160,271	A	<u>(1)</u>	160,271	I	By Foundation Capital Entrepreneurs Fund, LLC (5)
Common Stock	03/19/2010	C	52,787	A	<u>(1)</u>	213,058	I	By Foundation Capital Entrepreneurs Fund, LLC (5)
Common Stock	03/19/2010	С	54,145	A	(1)	267,203	I	By Foundation Capital Entrepreneurs Fund, LLC (5)
Common Stock	03/19/2010	С	11,771	A	(1)	278,974	I	By Foundation Capital Entrepreneurs Fund, LLC (5)
Common Stock	03/19/2010	J <u>(2)</u>	716	A	<u>(2)</u>	279,690	I	By Foundation Capital Entrepreneurs Fund, LLC (5)
Common Stock	03/19/2010	C	1,442,447	A	<u>(1)</u>	1,442,447	I	By Foundation Capital, LP (5)
Common Stock	03/19/2010	C	475,080	A	<u>(1)</u>	1,917,527	I	By Foundation Capital, LP (5)
Common Stock	03/19/2010	C	487,305	A	<u>(1)</u>	2,404,832	I	By Foundation Capital, LP (5)
Common Stock	03/19/2010	С	105,924	A	<u>(1)</u>	2,510,756	I	By Foundation

### Edgar Filing: GROSSER ADAM - Form 4

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control							SEC 1474 (9-02)	
Reminder: R	eport on a separate line for each class of se	curities be	eneficially ow	ned dire	ctly or	indirectly.		
Common Stock	03/19/2010	J <u>(3)</u>	6,447	A	(3)	2,517,203	I	By Foundation Capital, LP (5)
								Capital, LP (5)

# $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (e.g., puts, calls, warrants, options, convertible securities) \end{tabular}$

number.

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	4. 5. Number of TransactionDerivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
			Code V	7 (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Series A Preferred Stock	(1)	03/19/2010	С	32,467	<u>(1)</u>	(1)	Common Stock	32,467
Series A Preferred Stock	<u>(1)</u>	03/19/2010	С	866	<u>(1)</u>	<u>(1)</u>	Common Stock	866
Series B Preferred Stock	<u>(1)</u>	03/19/2010	С	160,271	<u>(1)</u>	<u>(1)</u>	Common Stock	160,271
Series B Preferred Stock	Ш	03/19/2010	С	1,442,447	<u>(1)</u>	<u>(1)</u>	Common Stock	1,442,44
Series C Preferred Stock	(1)	03/19/2010	С	52,787	<u>(1)</u>	<u>(1)</u>	Common Stock	52,787
	(1)	03/19/2010	C	475,080	<u>(1)</u>	<u>(1)</u>		475,080

## Edgar Filing: GROSSER ADAM - Form 4

Series C Preferred Stock							Common Stock	
Series D Preferred Stock	<u>(1)</u>	03/19/2010	C	54,145	<u>(1)</u>	<u>(1)</u>	Common Stock	54,145
Series D Preferred Stock	(1)	03/19/2010	C	487,305	<u>(1)</u>	<u>(1)</u>	Common Stock	487,305
Series E Preferred Stock	(1)	03/19/2010	C	11,771	<u>(1)</u>	<u>(1)</u>	Common Stock	11,771
Series E Preferred Stock	(1)	03/19/2010	C	105,924	<u>(1)</u>	<u>(1)</u>	Common Stock	105,924
Series F Preferred Stock	(1)	03/19/2010	С	1,198,503	<u>(1)</u>	<u>(1)</u>	Common Stock	1,198,50
Series F Preferred Stock	(1)	03/19/2010	C	31,959	<u>(1)</u>	<u>(1)</u>	Common Stock	31,959

## **Reporting Owners**

Reporting Owner Name / Address	Relationships							
·r· · · · · · · · · · · · · · · · · · ·	Director	10% Owner	Officer	Other				
ELMORE WILLIAM B C/O FOUNDATION CAPITAL 250 MIDDLEFIELD ROAD MENLO PARK, CA 94025		X						
SCHUH MICHAEL N C/O FOUNDATION CAPITAL 250 MIDDLEFIELD ROAD MENLO PARK, CA 94025		X						
GOULD KATHRYN C C/O FOUNDATION CAPITAL		X						

Reporting Owners 4

250 MIDDLEFIELD ROAD MENLO PARK, CA 94025

MENLO PARK, CA 94025

ANDERSON JAMES C C/O FOUNDATION CAPITAL 250 MIDDLEFIELD ROAD

X

GROSSER ADAM

C/O FOUNDATION CAPITAL 250 MIDDLEFIELD ROAD MENLO PARK, CA 94025

X

## **Signatures**

/s/ Gail M. Haney as Attorney-in-fact

03/19/2010

\*\*Signature of Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The convertible preferred stock converted on a one-for-one basis and had no expiration date.
- (2) The reporting entity received 716 shares of Common Stock in connection with the conversion, on a one-for-one basis, of shares of Series E preferred stock.
- The reporting entity received 6,447 shares of Common Stock in connection with the conversion, on a one-for-one basis, of shares of Series E preferred stock.
  - FC Leadership Management Co., LLC ("FCLM") serves as the sole Manager of Foundation Capital Leadership Fund, L.P. ("FCL") and Foundation Capital Leadership Principals Fund, LLC ("FCLP"). William Elmore, Kathryn Gould, Adam Grosser, Paul Koontz, and Mike Schuh are Managing Members of FCLM. FCLM exercises sole voting and investment power over the shares owned by FCL and FCLP.
- As Managing Members of FCLM, Ms. Gould and Mssrs. Elmore, Grosser, Koontz and Schuh may be deemed to share voting and investment power over the shares owned by FCL and FCLP. Each of the Managers of FCLM disclaim beneficial ownership of the reported securities, except to the extent of their pecuniary interest therein.
  - Foundation Capital Management Co., LLC ("FC1M") serves as the sole Manager of Foundation Capital, L.P. ("FC1") and Foundation Capital Entrepreneurs Fund, LLC ("FC1E"). James Anderson, William Elmore, Kathryn Gould, and Paul Koontz are Managers of FC1M.
- (5) FC1M exercises sole voting and investment power over the shares owned by FC1 and FC1E. As Managers of FC1M, Ms. Gould and Mssrs. Anderson, Elmore, and Koontz may be deemed to share voting and investment power over the shares owned by FC1 and FC1E. Each of the Managers of FC1M disclaim beneficial ownership of the reported securities, except to the extent of their pecuniary interest therein.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

Signatures 5