PERKINELMER INC

Form 4

February 01, 2007

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

SECURITIES

30(h) of the Investment Company Act of 1940

OMB

OMB APPROVAL

Number:

3235-0287

Expires:

January 31, 2005

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Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, obligations Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue.

1(b).

(Print or Type Responses)

See Instruction

1. Name and Address of Reporting Person * Roush John A

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to Issuer

below)

(Last)

(Middle)

PERKINELMER INC [PKI]

(Check all applicable)

940 WINTER STREET

3. Date of Earliest Transaction (Month/Day/Year)

Director 10% Owner X_ Officer (give title Other (specify

01/30/2007

below) Senior Vice President

(Street)

(First)

4. If Amendment, Date Original Filed(Month/Day/Year)

3.

A

6. Individual or Joint/Group Filing(Check Applicable Line)

X Form filed by One Reporting Person Form filed by More than One Reporting

D

Person

WALTHAM, MA 02451

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1.Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if (Instr. 3) (Month/Day/Year)

Transaction(A) or Disposed of Code (D) (Instr. 8) (Instr. 3, 4 and 5)

5. Amount of Securities Beneficially (D) or Owned Following Reported

6. Ownership 7. Nature of Form: Direct Indirect Beneficial Indirect (I) Ownership (Instr. 4) (Instr. 4)

(A)

4. Securities Acquired

Transaction(s) (Instr. 3 and 4)

Code V Amount (D) Price

Common 01/30/2007 Stock

16,869 A \$0 $82,108 \stackrel{(2)}{=}$ (1)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transacti Code (Instr. 8)	5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exer Expiration D (Month/Day)	ate	7. Title and Underlying (Instr. 3 and	Securities 1
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
NQ Stock Option (right to buy)	\$ 23.45	01/30/2007		A	42,173	(3)	01/30/2014	Common Stock	42,173

Reporting Owners

Relationships Reporting Owner Name / Address Officer Other Director 10% Owner Roush John A 940 WINTER STREET Senior Vice President

Signatures

WALTHAM, MA 02451

/s/ Katherine A. O'Hara (POA on file), John A. 02/01/2007 Roush

> **Signature of Reporting Person Date

Explanation of Responses:

- If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- Shares represent performance-based restricted stock that will vest in three equal annual installments beginning in 2008 if financial performance targets are achieved.
- The Reporting Person's direct holdings includes an aggregate of 8,334 shares acquired pursuant to the Reporting Person's (i) election to defer stock and/or compensation into the Deferred Compensation Plan, and/or (ii) reinvestment of dividends relating to the Reporting
- Person's account; and an aggregate of 2,919 shares acquired pursuant to (i) deferral of compensation into the Employee Stock Purchase Plan, and/or (ii) reinvestment of dividends relating to Reporting Person's Employee Stock Purchase Plan.
- (3) This option vests equally in thirds, over a three year period starting in 2008, and has a 7 year exercise term.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. ADE COLOR=#808080 SIZE=1>

\$- \$- \$- \$ 58				

Reporting Owners 2

b. <u>Acquisition of Odem:</u> Fair value of net tangible assets acquired (excluding cash and cash equivalents) and liabilities assumed at acquisition date: \$-\$681 \$-\$681 \$-\$681 \$1,366 Fair value of net intangible assets net assets acquired at acquisition date: 517 517 927 Less -Amount acquired by issuance of shares - 532 - 532 769 Payables - 631 - 770 139Add: cancellation of Put and Call options - 104 - 104 -
\$- \$ 139 \$- \$- \$ 1,385
The accompanying notes are an integral part of the consolidated financial statements.
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B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 1: BASIS OF PRESENTATION

a. B.O.S. Better Online Solutions Ltd. is an Israeli corporation together with its subsidiaries (hereinafter the Company or BOS):

These unaudited interim condensed consolidated financial statements reflect the Company s financial position as of September 30, 2005 and for the year ended December 31, 2004. The statements also present the Company s statements of operations for the nine and three months ended September 30, 2005 and 2004 and for the year ended December 31, 2004, and the statements of cash flow for the nine and three months ended September 30, 2005 and 2004 and for the year ended December 31, 2004. The December 31, 2004 consolidated balance sheet, statement of operations and statements of cash flow data were derived from the Company s audited financial statements and does not include all of the disclosures required by accounting principles generally accepted in the United States. These interim statements include all normal recurring adjustments, which the Company believes are necessary to fairly present the Company s financial position. All material intercompany balances have been eliminated. Because all the disclosures required by accounting principles generally accepted in the United States are not included, these interim statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2004, as filed with the Securities and Exchange Commission on Form 6-K on March 30, 2005. The statements of operations for the periods presented are not necessarily indicative of results for any future period, or for the entire year.

b. Business combination:

In September, the Company closed a transaction to acquire 23.9% of the outstanding shares of Odem Electronics Technologies 1992 Ltd. (Odem), a subsidiary of the Company in which the Company held 63.8% prior to this transaction, from the minority shareholders. In consideration for Odem s shares, the Company issued 232,603 of Ordinary shares of the Company and will pay in cash an amount of \$716, thus increasing its holdings in Odem from 63.8% on December 31, 2004 to 87.7% on September 30, 2005.

The Company s consolidated financial statements reflect the purchase price determined as follows:

	Odem
Issuance of shares (1)	\$ 532
Payables	770
Cancellation of Put and Call options	(104)
Total purchase price	\$ 1,198

(1) The value of the Ordinary shares issued was determined based on the average market price of the Company s Ordinary shares over the period including two days before and after the terms of the transaction were agreed to and announced.

The acquisitions have been treated using the purchase method of accounting in accordance with SFAS141 Business Combinations . The purchase price has been allocated to the assets acquired and liabilities assumed based on their estimated fair value at the date of acquisition. The excess of the purchase price over the estimated fair value of the tangible and intangible assets acquired has been recorded as goodwill.

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B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 1: BASIS OF PRESENTATION (Cont.)

Based upon on valuation of tangible and intangible assets acquired, the Company has allocated the total cost of the acquisitions as follows:

The consideration is as follows	 Odem	Estimated useful life
Tangible assets	\$ 681	
Customer list (1)	509	9 years
Deferred tax liability	(136)	9 years 9 years
Goodwill	 144	
Total purchase price	\$ 1,198	

(1) The Company's allocation of purchase price valuated the acquired customer list by calculating the benefit from the protection against the loss in revenues and related cash flow as a direct result of the customer relationship.

Disposal of product line

On July 18, 2005, BOSCom, Ltd., a wholly-owned subsidiary of the Company, signed an asset purchase agreement with Consist Technologies Ltd. and Consist International Inc. (collectively, Consist), for the sale of its PrintBOS product line in consideration of \$ 500 and a contingent payment in each of the next three years equal to 6-10% of future revenues exceeding \$1,000 per year,

generated by Consist from the PrintBOS product line. The Company has accounted for a gain of \$ 273 in the three and nine month period ending September 30, 2005. As of September 30, 2005, the Company has received \$ 75 on account of the agreement, an amount of \$300 has been received after the balance date and the remaining \$ 125 have been placed in escrow, pending PrintBOS repayment of royalties to the Office of the Chief Scientist (OCS).

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B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 1: BASIS OF PRESENTATION (Cont.)

d. Private placement:

In June 2005 the Company completed a private placement for the Company s Ordinary shares. The Company issued to the investors 953,698 Ordinary Shares at a purchase price of \$ 2.30 per share, for a consideration of approximately \$ 2,045 (net of \$ 149 in issuance expenses).

The private placement included warrants of 572,219 for ordinary shares. The warrants exercise price is \$2.50 per ordinary share during for the first year from their issue date, and increasing to \$2.75 per ordinary share and \$3.03 per ordinary share, on the first and second anniversaries of the issue date, respectively. The warrant is exercisable, in whole or in part during a period of three years from issuance. Any delay in registration and/or effectiveness of the underlying shares of the transaction, will result in penalties, equal to 1.0% of the value of the shares subject to registration, which will be determined on the basis of the average closing price of the ordinary shares on the market.

e. Financial statement in U.S. dollars (dollars):

The functional currency of a certain subsidiary, whose functional currency as of December 31, 2004, was other than dollar and has been translated into U.S. dollars, has changed on April 1, 2005, due to significant changes in economic facts and circumstances indicating a functional currency change. In accordance with FAS 52, Foreign Currency Translation and since the functional currency changed from a foreign currency to the reporting currency, dollars, the translation adjustments as of March 30, 2005, prior to the change have not been removed from equity and the translated amounts for nonmonetary assets as of March 30, 2005, prior to the change became the accounting basis for those assets in the periods starting April 1, 2005.

NOTE 2: SHARE-BASED COMPENSATION

The Company has elected to follow Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB-25), and Interpretation No. 44, Accounting for Certain Transactions Involving Stock Compensation (FIN 44), in accounting for its employee stock option plan. Under APB-25, when the exercise price of the Company s employee stock options equals or is above than the market price of the underlying shares on the date of grant, no compensation expense is recognized.

The Company applies SFAS No. 123 and EITF 96-18, Accounting for Equity Instruments That are Issued to Other Than Employees for Acquiring, or in Conjunction With, Selling, Goods or Services, with respect to warrants issued to non-employees. SFAS No. 123 requires the use of option valuation models to measure the fair value of the warrants at the date of grant.

Pro-forma disclosure is required by SFAS No. 123, had the compensation expense for stock options granted to employees under the Company s plans been determined based on the fair value at the date of grant. The Company s net loss and loss per Ordinary share in the nine months ended September 30, 2005 and 2004 and in the year ended December 31, 2004, would have changed to the pro forma amounts shown below:

B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 2: SHARE-BASED COMPENSATION (Cont.)

S ((82)	\$	(3,627)	\$	2004
	(82)		(3,627)	\$	(2,044)
	(82)	\$		\$	(2,044)
((165)		
((1.500)				(91)
	(1,506)		(3,792)		(2,135)
	(18)			_	(9)
	(18)	_	<u>-</u>	_	(9)
5 ((1,524)	\$	(3,792)	\$	(2,144)
§	(0.34) (0.01)	\$	(0.69)	\$	0.44)
5	(0.35)	\$	(0.69)	\$	(0.44)
\$ 	(0.36) (0.01)	\$	(0.72)	\$	(0.46) 0.00
\$	(0.37)	\$	(0.72)	\$	(0.46)
5		(0.34) (0.01) (0.35) (0.36) (0.01)	(18) (1,524) \$ (0.34) \$ (0.01) (0.35) \$ (0.36) \$ (0.01)	(1,524) \$ (3,792) (0.34) \$ (0.69) (0.01) - (0.35) \$ (0.69) (0.36) \$ (0.72) (0.01) -	(1,524) \$ (3,792) \$ (0.34) \$ (0.69) \$ (0.35) \$ (0.69) \$ (0.36) \$ (0.72) \$ (0.01) -

The fair value of each option granted is estimated on the date of grant, using the Black Scholes Option Pricing Model with expected volatility of approximately 120%, 47% and 68%, in the periods ended September 30, 2005 and 2004 and December 31, 2004, respectively, and using the following weighted average assumptions:

(2)

⁽¹⁾ Dividend yield of zero percent for each period.

Risk-free interest rate of 3.8 %, 2.0 % and 2.5% in the periods ended September 30, 2005 and 2004 and December 31, 2004, respectively.

(3) Expected average lives of the options of three years from the date of grant in the periods ended September 30, 2005 and 2004 and December 31, 2004.

NOTE 3: INVENTORIES

	Sep	otember 30, 2005	De	ecember 31, 2004
	Unaudited		_	
Raw materials (including packaging materials)	\$	466	\$	809
Products in progress		489		367
Finished products		3,559		1,910
	\$	4,514	\$	3,086

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B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 4: LONG-TERM CONVERTIBLE NOTE

a. On June 10, 2004, the Company entered into a Securities Purchase Agreement (the Purchase Agreement), with Laurus Master Fund Ltd. (the Investor), under which the Company issued to the Investor in a private placement (i) a Secured Convertible Term Note of a \$ 2,000 principal amount, due June 10, 2007 (the Note). According to the agreement, several fees in the amount of \$ 115 were paid to the Investor. Those fees are presented as a discount of the principal convertible loan. The Note is convertible into Ordinary shares at a price of \$ 3.08 per share. The principal amount of the Note is repayable in monthly installments, commencing as of September 2004, in the initial amount of \$ 20 eventually increasing to \$ 74. The Note bears prime interest rate plus 3% which is subject to a reduction under certain conditions (ii) a warrant to purchase 130,000 Ordinary shares at an exercise price of \$ 4.04 per share (the Warrant). The Warrant is exercisable, in whole or in part, until June 10, 2011. Any delay in registration and/or effectiveness of the underlying shares of the transaction, or failure to maintain their effectiveness, will result in penalties to be paid in cash, as liquidated damages, equal to 2.0% for each 30 day period of the original principal amount of the note.

The note conversion price is subject to proportional adjustment in the event of stock splits, combinations, subdivisions of the Ordinary shares or if a dividend is paid on the Ordinary shares in Ordinary shares. In addition, if BOS issues stock in certain types of transactions at a price lower than the initial conversion price, then the conversion price will be adjusted to a lower price based on a weighted average formula.

The fair value of the warrants was calculated using the Black & Scholes Option Pricing Model with the following assumptions: a risk-free interest rate of 3.34%, a dividend yield of 0%, a volatility of the expected market price of the Company s Ordinary shares of 100% and a weighted-average contractual life of seven years. The fair value of the warrants in the amount of \$ 99 is offset against the note, amortized over the period of the note and presented as a component in shareholders equity.

In March 2005, the Investor elected to convert \$ 308 of the Convertible note principal into 100,000 Ordinary shares of the Company. In July 2005, the Investor completed the conversion of the balance of the Convertible note principal, which has not been converted or repaid and the accrued interest into an additional 540,293 Ordinary shares for approximately \$ 1,580.

In September 2005, the Company entered into a Second Securities Purchase Agreement (the Purchase Agreement) with the Investor, under which the Company issued to the Investor in a private placement (i) a Secured Convertible Term Note of a \$ 1,500 principal amount, due September 2008 (the Note). According to the agreement, several fees in the amount of \$ 116 were paid to the Investor. Those fees are presented as a discount of the principal convertible loan. The Note is convertible into Ordinary shares at a price of \$ 3.08 per share. The principal amount of the Note is repayable in monthly installments, commencing as of January 2006, in the initial amount of \$ 15 eventually increasing to \$ 55. The Note bears prime interest rate plus 1.5% which is subject to reduction under certain conditions (ii) a warrant to purchase 73,052 Ordinary shares at an exercise price of \$ 4.04 per share (the Warrant). The Warrant is exercisable, in whole or in part, until September 29, 2012. Any delay in registration and/or effectiveness of the underlying shares of the transaction, or failure to maintain their effectiveness, will result in penalties to be paid in cash, as liquidated damages, equal to 1.0% for each 30 day period of the original principal amount of the note.

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B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 4: LONG-TERM CONVERTIBLE NOTE (Cont.)

The note conversion price is subject to proportional adjustment in the event of stock splits, combinations, subdivisions of the Ordinary shares or if dividend is paid on the Ordinary shares in Ordinary shares. In addition, if BOS issues stock in certain types of transactions at a price lower than the initial conversion price, then the conversion price will be adjusted to a lower price based on a weighted average formula.

The fair value of the warrants was calculated using the Black & Scholes Option Pricing Model with the following assumptions: a risk-free interest rate of 4.08%, a dividend yield of 0%, a volatility of the expected market price of the Company s Ordinary shares of 100% and a weighted-average contractual life of seven years. The fair value of the warrants in the amount of \$ 144 is offset against the note, amortized over the period of the note and presented as a component in shareholders equity.

Aggregate portion:

	\$	September 30, 2005
	_	Unaudited
First year (current maturities)	\$	175
Second year		663
Third year		662
		1,500
Less - discount		260
	<u> </u>	1,240
	Ψ	1,240

NOTE 5: CONTINGENT LIABILITIES

a.

In July 2002, the Company received a claim letter from Operate Lease Ltd. (Operate Lease) under which it claims that the Company s termination notice of the leasing agreement in March 2002 constitutes a breach of the agreement and Operate Lease is demanding compensation in which the nominal claim amount is \$ 292. No legal proceedings have been initiated. At this stage, according to the Company s legal counsel s assessment, the prospects of Operate Lease to prevail and recover a significant amount, seem remote. The financial statements do not include any provision in that regard.

- b. In September 2003, a supplier filed a legal claim in the amount of \$107 against the Company. The claim alleges the breach of an agreement for the purchase of products. The Company s legal counsel is unable to reasonably estimate the outcome of this claim. In addition, the Company s management believes that the chances of the claim are remote. Accordingly, no provision has been included in the financial statements in respect of this claim.
- c. In 1998, as part of Pacinfo Share Purchase Agreement between the Company and Mr. Jacob Lee (the seller of Pacinfo who became a shareholder of the Company), certain actions involving Pacinfo, if occurred before the end of 2003, may trigger a tax event for Mr. Jacob Lee. The Company may be obligated, under certain assumptions and according to the purchase agreement, to grant Mr. Lee a loan on a full recourse basis for certain tax payments Mr. Lee may be liable for, and to reimburse Mr. Lee for certain interest on taxes that he may owe, estimated at approximately \$1,500. The Company will receive a security interest in shares of the Company that Mr. Lee holds at the time of the loan with a fair market value as of the date of the loan of at least 125% of the amount of the loan as security for the repayment of the loan.

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B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 6: SEGMENTS AND GEOGRAPHIC INFORMATION

Commencing in 2004 and subsequent to the acquisition of Odem and Quasar, the Company manages its business in three reportable segments, which consists of connectivity solutions, communication solution and supply of electronic components.

The Company s management makes financial decisions and allocates resources, based on the information it receives from its internal management system. The Company allocates resources and assesses performance for each operating segment using information about revenues, gross profit and operating income (loss) before interest and taxes.

Segment information for the nine and three months prior ending September 30, 2004, was not presented on the new basis of segmentation since it is impracticable to do so.

a. Revenues, gross profit and operating income (loss) for operating segments for the nine and three months ending September 2005 and for the year ended 2004 were as follow:

Nine month ended September 30, 2005 (Unaudited)

			•			`			
	 Connectivity		Communication		Electronics components		Adjustment and eliminations		Consolidated
Revenues	\$ 3,306	\$	2,274	\$	15,301	\$	(80)	\$	20,801
Gross profit	\$ 1,946	\$	575	\$	3,296	\$	-	\$	5,817
Operating income (loss)	\$ 97	\$	(1,857)	\$	1,023	\$	(583)	\$	(1,320)

Nine month ended September 30, 2005 (Unaudited)

	<u> </u>		Three month ended September 30, 2005 (Unaudited)								
	_ c	onnectivity	Co	ommunication		Electronics omponents		djustment and iminations	С	onsolidat	
Revenues	\$	745	\$	486	\$	5,002	\$	(25)	\$	6,208	
Gross profit	\$	491	\$	44	\$	1,287	\$		\$	1,822	
Operating income (loss)	\$	24	\$	(709)	\$	318	\$	11	\$	(35)	
	_			Year	ended	December 3	1, 2004	ı			
							A	djustment			
	C	onnectivity	Co	ommunication		Electronics omponents		djustment and iminations	c	onsolida	
Revenues	<u>C</u> \$	onnectivity 5,011	*	ommunication 1,363				and	\$	onsolida 8,28	
Revenues Gross profit	_				<u> </u>	omponents	eli	and iminations			

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B.O.S. BETTER ONLINE SOLUTIONS LTD. AND ITS SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 6: SEGMENTS AND GEOGRAPHIC INFORMATION (Cont.)

b. The following presents total revenues for the nine and three months ended September 30, 2005 and 2004 and for the year ended December 31, 2004:

Nine months ended September 30,	Three months ended September 30,	Year ended December 31,
------------------------------------	----------------------------------	----------------------------

		Nine months ended Three mon September 30, Septemb						ecember 31,
	2004		2005		2004	2005		2004 *)
			Uı	naudited			_	
United States	\$ 2,288	\$	2,985	\$	815	\$ 727	\$	3,252
Far-East	-		4,992		-	1,436		707
Europe	636		2,102		171	408		1,066
Israel and other	 1,119		10,722		471	 3,637		3,257
	\$ 4,043	\$	20,801	\$	1,457	\$ 6,208	\$	8,282

Total revenues are attributed to geographic areas based on the location of customers in accordance with Statement of Financial Accounting No. 131, Disclosures about Segments of an Enterprise and Related Information (SFAS 131).

*) Reclassified.

All the long-lived assets are attributed to Israel s geographic area, and are comprised of goodwill, intangible assets, property and equipment.

c. Major customer s data as a percentage of total revenues:

		Nine months ended September 30, D5 2004 Unaudited 10% 61%	Year ended December 31,	
	2005	2004	2004	
	Unaudi	ted		
Customer A	10%	61%	39%	
Customer B	11%			

NOTE 7: IMPAIRMENT OF INVESTMENT IN AN AFFILIATED COMPANY

The Company has an investment in an affiliated company, Surf-Communication Solutions Ltd. (Surf), which to date was accounted for according to the equity method since the Company had an ability to exercise significant influence over Surf s operating and financial policies.

In September 2005, Surf has completed a private placement in which Surf issued 10,571,144 Series E Preferred shares of \$ 0.01 par value each, for net proceeds of \$ 3,314. In addition, the previous Preferred shares of Surf were converted into 15,468,621 Ordinary shares, such that each dollar of the aggregate original issue price of the previous Preferred shares was converted into fully paid Ordinary shares and 3,314,250 Ordinary shares was converted into 3,314,250 Series D Preferred shares.

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

U.S. dollars in thousands, except share and per share data

NOTE 7: IMPAIRMENT OF INVESTMENT IN AN AFFILIATED COMPANY(Cont.)

This private placement in Surf is considered an event of change in circumstances that has a significant adverse effect on the fair value of the investment and therefore the Company has evaluated the Company s investment in Surf and determined that the value of the investment in Surf amounts to \$ 752 as of September 30, 2005 based on management s analysis (supported by an outside valuation). As a result, the Company has accounted for an impairment of \$ 1,355, which has been included in the equity in losses of an affiliated company in the statement of operations for the period ending September 30, 2005.

In addition, the Company s voting rights in Surf has been diluted to 8.7% of the total voting rights in Surf, as a result of the private placement. As a result, the Company ceased to have the ability to exercise significant influence over Surf and, accordingly, the carrying amount of the investment of \$ 752 is accounted for based on the cost accounting method.

NOTE 8: SUBSEQUENT EVENTS

a. Additional acquisition of Odem:

The Company has closed a transaction in November 2005, to purchase the minority shareholders in Odem in a cash consideration of approximately \$ 550. This transaction increases the Company s holdings in Odem to 100% as of November 1, 2005, from 87.7% on September 30, 2005.

b. Sale of Communication Division:

In October 2005, the Company has entered into definitive agreements with Qualmax Inc. (hereinafter Qualmax) for the sale of the Company s assets in the Company s Communication Division and the transfer of the division s employees to Qualmax. The closing of the transaction is subject to certain conditions. In consideration of the sale of the Company s Communication Division, the Company will receive (i) approximately 4,150,000 shares in Qualmax. Out of this consideration, one quarter of the shares will be deposited in escrow, for a period of one year from closing, the transfer of the shares in escrow to the Company is dependent on achievement of revenues milestones of the sold division, (ii) an amount of \$ 800 to be paid in payments of 4% of future revenues in Qualmax over a period of three years from the closing.

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B.O.S. Better Online Solutions Ltd. Reports Results for the Third Quarter of 2005

TERADYON, Israel (BUSINESS WIRE) November 29, 2005 B.O.S. Better Online Solutions Ltd. (the Company or BOS) (NASDAQ: BOSC; TASE: BOSC) reported today its results for the quarter ended September 30, 2005.

Highlights for the 3rd quarter:

Revenues for the third quarter of 2005 were \$6.2M, an increase of 326% as compared to \$1.5M for the third quarter of 2004. Our revenues increased mainly due to the consolidation of Odem Electronic Technologies 1992 Ltd. (Odem) (related to the Electronic Component operating segment), acquired in November 2004, and Quasar Telecom (2004) Ltd. (related to the Communications operating segment), which began operating on October 1, 2004.

Gross profit for the third quarter of 2005 increased 137% to \$1.8M, compared to \$766,000 for the third quarter of 2004.

Operating loss for the third quarter of 2005 was \$356,000, compared to an operating loss of \$431,000 for the second quarter of 2005, and an operating loss of \$326,000 for the third quarter of 2004.

Loss from continuing operations for the third quarter of 2005, including an equity loss of \$1.5M (mainly related to the impairment of an investment in Surf Communication Solutions Ltd. (Surf), an affiliated company), and other income in the amount of \$273,000 (related to the Company s sale of its PrintBOS activities), was \$1.7M (or -\$0.28 per share) compared to a loss of \$466,000 (or -\$0.11 per share), for the third quarter of 2004.

Highlights for the 9 months:

Revenues for the nine months ended September 30, 2005, amounted to \$20.8 M, an increase of 414% as compared to \$4M for the nine months ended September 30, 2004. Loss from continuing operations for such period amounted to \$3.6M (or -\$0.69 per share) compared to a net loss of \$1.4M (or -\$0.34 per share) for the nine months ended September 30, 2004. The loss from continuing operations for the nine months ended September 30, 2005, includes equity losses in the amount of \$1.5M (mainly related to the impairment of an investment in Surf), and other income in the amount of \$273,000 (related to the Company s sale of its PrintBOS activities).

As of September 30, 2005, the Company s balance sheet shows financial resources (cash, cash equivalents and marketable securities) of \$6.6M and loans (long and short term) of \$3.9M.

In September 2005, BOS acquired an additional 23.9% of the outstanding shares of Odem, a subsidiary of the Company, from a minority shareholder, thus increasing its holdings in Odem from 63.6% in December 31, 2004, to 87.7% in September 30, 2005. In consideration for Odem s shares, the Company issued 232,603 Ordinary Shares and made a cash payment in the amount of \$716,000. On November 1, 2005, BOS announced its acquisition of the remaining shares of Odem in consideration for a cash payment in the amount of \$554,105 and Odem became a wholly-owned subsidiary of the Company.

On October 27, 2005, BOS entered into a definitive agreement with Qualmax Inc., a US VoIP service and equipment provider, for the sale of the assets of its Communications Division to Qualmax. The consideration payable to BOS is approximately 4,150,000 Qualmax shares and 4% royalties from future revenues Qualmax generates from the sold business, up to \$800,000. One quarter of the Qualmax shares to be received by BOS in the transaction, shall be deposited in escrow and shall be released to BOS at the end of four consecutive fiscal quarters following the closing of the transaction, contingent upon Qualmax generating by then certain revenues from the sold business. The closing of the transaction is subject to certain closing conditions, including Qualmax completing a merger into a US publicly traded company.

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Adiv Baruch, BOS CEO stated: We are continuing to implement our strategy as was defined in 2004. We have increased our holdings in Odem and turned it into our wholly owned subsidiary, while in parallel, we are spinning off and realizing non-core activities.

Edouard Cukierman, Chairman of BOS commented: Since it was acquired, Odem has become one of the main growth engines of the Company, reflecting the increased demand for RFID products.

About BOS

B.O.S. Better Online Solutions Ltd. (the Company or BOS) (NASDAQ:BOSC; TASE: BOSC) was established in 1990. Through its wholly owned subsidiaries, BOS activities are focused on two divisions:

Connectivity division, with products marketed under the BOSaNOVA brand name. These products deliver instant and transparent connectivity from IBM iSeries computers to personal computers, thin clients and browsers.

Electronic Components division, based on Odem Electronic Technologies 1992 Ltd., providing solutions in RFID, semiconductors, electronic components, CCD, imaging, networking, telecom and automation

An additional focus has been on the **Communications division**, providing easy to install and affordable VoIP and cellular gateways solutions for businesses. The Company entered into a definitive agreement for the sale of the Communications Division s assets in October 2005.

BOS, www.boscorporate.com is traded on NASDAQ (NASDAQ: BOSC) and on the Tel-Aviv stock exchange (TASE: BOSC).

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The forward-looking statements contained herein reflect management s current views with respect to future events and financial performance. These forward-looking statements are subject to certain risks and uncertainties that could cause the actual results to differ materially from those in the forward-looking statements, all of which are difficult to predict and many of which are beyond the control of BOS, including, but not limited to, those risks and uncertainties detailed in BOS periodic reports and registration statements filed with the U.S. Securities Exchange Commission. BOS undertakes no obligation to publicly update or revise any such forward-looking statements to reflect any change in its expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in the forward-looking statements.

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BALANCE SHEETS		
U.S. dollars in thousands		
	September 30, 2005	December 31 2004
	Unaudited	_
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 4,464	\$ 2,578
Short-term marketable securities	1,093	2,324
Trade receivables	5,405	4,557
Other accounts receivable and prepaid expenses	1,080	722
Inventories	4,514	3,086
Total current assets	16,556	13,267
LONG-TERM INVESTMENTS:		
Long-term marketable securities	1,053	757
Severance pay funds	1,119	1,143
Investment in an affiliated company	752	2,472
Other assets		395
<u>Total</u> long-term investments	2,924	4,767
PROPERTY AND EQUIPMENT, NET	971	1,019
INTANGIBLE ASSETS:		
Goodwill	1,717	1,569
Customer list	1,800	1,389
Other intangible assets	403	471
Total intangible assets	3,920	3,429
ASSETS RELATED TO DISCONTINUED SEGMENT		3

	Se _l	otember 30, 2005	December 31, 2004
<u>Total</u> assets	\$	24,371 \$	22,485
- 3 -			
BALANCE SHEETS			
U.S. dollars in thousands			
		September 30, 2005	December 31 2004
		Unaudited	-
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Short term loans from banks		\$ 2,624	\$ 1,354
Current maturities of long-term convertible note and bank loans Trade payables		217 3,905	643 3,845
Employees and payroll accruals		788	664
Deferred revenues		371	364
Accrued expenses and other liabilities		1,854	1,141
Total current liabilities		9,759	8,011
LONG-TERM LIABILITIES:			
Long-term convertible note		1,064	1,151
Bank loans (net of current maturities)		21	54
Deferred taxes Put option issued to minority shareholders in a subsidiary		397 42	348 359
Accrued severance pay		1,350	1,468
Total long-term liabilities		2,874	3,380
MINORITY INTEREST IN A SUBSIDIARY		346	809
LIABILITIES RELATED TO DISCONTINUED SEGMENT			237
SHAREHOLDERS' EQUITY		11,155	10,048
Total liabilities and shareholders' equity		\$ 24,371	\$ 22,485

CONSOLIDATED STATEMENTS OF OPERATIONS

U.S. dollars in thousands, except share and per share data

		Nine months ended September 30,				Three months ended September 30,				Year ended December 31,		
		2004		2005		2004		2005		2004		
	_			Un	audite	d						
Revenues	\$	4,043	\$	20,801	\$	1,457	\$	6,208	\$	8,282		
Cost of revenues	_	1,927		14,984		691		4,386		4,608		
Gross profit	<u> </u>	2,116	_	5,817	_	766	_	1,822	_	3,674		
Operating expenses:						640						
Research and development		1,559		2,084		618		627		2,296		
Less - grants and participation		(370)		(217)		(159)		(84)		(492)		
Selling and marketing General and administrative		933 1,152		2,715 2,555		296 337		797 838		1,706 1,705		
General and administrative	_	1,132	_				_			1,705		
Total operating expenses	_	3,274	_	7,137	_	1,092	_	2,178	_	5,215		
Operating loss		(1,158)		(1,320)		(326)		(356)		(1,541)		
Financial expenses, net		(51)		(360)		(59)		(38)		(158)		
Other income				300				273	_			
Loss before taxes on income and equity in losses of asn affiliated company		(1,209)		(1,380)		(385)		(121)		(1,699)		
Taxes on income		(1,209)		(297)		(363)		(63)		(20)		
Equity in losses of an affiliated company		(215)		(1,720)		(81)		(1,480)		(308)		
Minority interest in earnings of a subsidiary		-		(230)		-		(80)		(17)		
Net loss from continuing operations		(1,424)		(3,627)		(466)		(1,744)		(2,044)		
Net loss related to discontinued operations	_	(18)	_				_		_	(9)		
Net loss	\$	(1,442)	\$	(3,627)	\$	(466)	\$	(1,744)	\$	(2,053)		
Basic and diluted net loss per share from continuing operations	\$	(0.34)	\$	(0.69)	\$	(0.11)	\$	(0.28)	\$	(0.44)		
Basic and diluted net loss per share from discontinued operations	\$	(0.01)	\$	-	\$	-	\$	-	\$	(0.00)		
Basic and diluted net loss of NIS 4.00 par value per share	\$	(0.35)	\$	(0.69)	\$	(0.11)	\$	(0.28)	\$	(0.44)		

	- ,	Nine months ended September 30, September 30, September 30,						
Weighted average number of shares used in computing basic and diluted net loss per share	4,163,166	5,287,886	4,165,224	6,261,105	4,631,106			

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U.S. dollars in thousands

SEGMENTS AND GEOGRAPHIC INFORMATION

Revenues, gross profit and operating profit (loss) for operating segments for the nine and three month ending September 2005 and for the year ended 2004 were as follow:

	Nine month ended September 30, 2005								
	Connectivity		Communication		Electronics components		Adjustment and eliminations		onsolidated
\$	3,306	\$	2,274	\$	15,301	\$	(80)	\$	20,801
\$	1,946	\$	575	\$	3,296	\$	_	\$	5,817
\$	97	\$	(1,855)	\$	1,023	\$	(583)	\$	(1,320)
			Three moi	ıth en	ded Septemb	er 30, 2	2005		
Со	Connectivity Communication			Electronics components		Adjustment and eliminations		Consolidated	
\$	745	\$	486	\$	5,002	\$	(25)	\$	6,208
\$	491	\$	44	\$	1,287	\$		\$	1,822
\$	24	\$	(709)	\$	318	\$	11	\$	(356)
	\$ \$ Co	\$ 3,306 \$ 1,946 \$ 97 Connectivity \$ 745 \$ 491	\$ 3,306 \$ \$ \$ 1,946 \$ \$ \$ 97 \$ \$ \$ \$ \$ 745 \$ \$ \$ \$ \$ 491 \$	Connectivity Communication \$ 3,306 \$ 2,274 \$ 1,946 \$ 575 \$ 97 \$ (1,855) Three monopole Connectivity Communication \$ 745 \$ 486 \$ 491 \$ 44	Connectivity Communication \$ 3,306 \$ 2,274 \$ 1,946 \$ 575 \$ 97 \$ (1,855) \$ Three month en Connectivity Communication \$ 745 \$ 486 \$ 491 \$ 44	Connectivity Communication Electronics components \$ 3,306 \$ 2,274 \$ 15,301 \$ 1,946 \$ 575 \$ 3,296 \$ 97 \$ (1,855) \$ 1,023 Three month ended September Connectivity Communication Electronics components \$ 745 \$ 486 \$ 5,002 \$ 491 \$ 44 \$ 1,287	Connectivity Communication Electronics components A elication \$ 3,306 \$ 2,274 \$ 15,301 \$ 15,301 \$ 1,946 \$ 575 \$ 3,296 \$ 1,023 \$ 97 \$ (1,855) \$ 1,023 \$ 1,023 Three month ended September 30, 2 Connectivity Communication Electronics components elication \$ 745 \$ 486 \$ 5,002 \$ 1,287 \$ 491 \$ 44 \$ 1,287 \$ 1,287	Connectivity Communication Electronics components and eliminations \$ 3,306 \$ 2,274 \$ 15,301 \$ (80) \$ 1,946 \$ 575 \$ 3,296 \$ - \$ 97 \$ (1,855) \$ 1,023 \$ (583) Three month ended September 30, 2005 Connectivity Communication Electronics components Adjustment and eliminations \$ 745 \$ 486 \$ 5,002 \$ (25) \$ 491 \$ 44 \$ 1,287 \$ -	Connectivity Communication Electronics components Adjustment and eliminations C \$ 3,306 \$ 2,274 \$ 15,301 \$ (80) \$ \$ 1,946 \$ 575 \$ 3,296 \$ - \$ \$ 97 \$ (1,855) \$ 1,023 \$ (583) \$ Three month ended September 30, 2005 Connectivity Communication Electronics components Adjustment and eliminations C \$ 745 \$ 486 \$ 5,002 \$ (25) \$ \$ 491 \$ 44 \$ 1,287 \$ - \$

Year ended December 31, 2004

	Connectivity		Communication		Electronics components		Adjustment and eliminations		С	onsolidated
Revenues	\$	5,011	\$	1,363	\$	1,908	\$		\$	8,282
Gross profit	\$	2,933	\$	414	\$	327	\$		\$	3,674
Operating profit (loss)	\$	1,009	\$	(1,846)	\$	66	\$	(770)	\$	(1,541)
		-	6 -							

RESULTS OF OPERATION

COMPARISON OF NINE MONTHS ENDED SEPTEMBER 30, 2005 AND SEPTEMBER 30, 2004

Revenues for the nine months ended September 30, 2005 were \$20,801,000, compared to \$4,043,000 recorded for the nine months ended September 30, 2004. Revenues increased mainly due to the consolidation of Odem Electronic Technologies 1992 Ltd. (Odem) (related to the Electronic Component operating segment), acquired in November 2004, and Quasar Telecom (2004) Ltd (Quasar) (related to the Communications operating segment), which began operating on October 1, 2004.

Gross profit for the nine months ended September 30, 2005 was \$5,817,000 compared to \$2,116,000 for the nine months ended September 30, 2004. The gross profit ratio as a percentage of revenues decreased to 28% for the nine months ended September 30, 2005 from 52% of revenues for the nine months ended September 30, 2004, as a result of the consolidation of Odem results of operation. Odem s gross profit for the nine months ended September 30, 2005 was 21.5% of revenues.

Research and development expenses for the nine months ended September 30, 2005 were \$2,084,000 compared to \$1,559,000 for the nine months ended September 30, 2004. Research and development expenses increased mainly due to consolidation of Quasar s results of operation, as well as due to an increase in personnel in the Communications Division. Income from grants and participation in research and development cost, represent the participation in funding from Office of the Chief Scientist in Israel (OCS). The approved grant by the OCS for years 2005 and 2004 was \$351,000 and \$511,000, respectively. Income from grants for the nine months ended September 30, 2005 was \$217,000 compared to \$370,000 in the nine months ended September 30, 2004.

Selling and marketing expenses for the nine months ended September 30, 2005 increased to \$2,715,000 from \$933,000 for the nine months ended September 30, 2004. The increase is related to the consolidation of Odem s and Quasar s respective statements of operation, as well as to the recruiting of senior officer for the communication division in the second quarter of 2005.

General and administrative expenses for the nine months ended September 30, 2005 increased to \$2,555,000 from \$1,152,000 for the nine months ended September 30, 2004. The increase is related to the consolidation of Odem s and Quasar s respective statements of operation as well as to an increase in consulting, audit and legal fees as a result of business combination activities.

Financial expenses, net, increased to \$360,000 for the nine months ended September 30, 2005 from \$51,000 in the nine months ended September 30, 2004, mainly due to the financial expenses related to the convertible note in the amount of \$2,000,000 that was issued on June 10, 2004.

In March and July 2005, principal and accumulated interest of the convertible note, in the total amount of \$1,888,000, were converted into ordinary shares. In September 2005, the Company raised an additional convertible note of a \$1,500,000 principal amount.

Other income for the nine months ended September 30, 2005 is related to the sale of the Company s PrintBOS product line.

Taxes on income for the nine months ended September 30, 2005, is related to taxable income in Odem.

Equity losses of an affiliated company for the nine months ended September 30, 2005 was \$1,720,000 compared to \$215,000 for the nine months ended September 30, 2004. Equity losses of an affiliated company for the nine months ended September 2005, includes an impairment of the investment in Surf-Communication Solutions Ltd. (Surf) in the amount of \$1,355,000. In addition, the Company s voting rights in Surf have been diluted to 8.7% of the total voting rights in Surf, as a result of a private placement in Surf in the third quarter, in which the Company did not participate. As a result, the Company ceased to have the ability to exercise significant influence over Surf and, accordingly, the carrying amount of the investment of \$752 is accounted for based on the cost accounting method.

Minority interest in earnings of a subsidiary refers to the Company s investment in Odem. On September 29, 2005, the Company acquired 23.9% of the outstanding shares of Odem from the minority shareholders, thus increasing its holdings in Odem from 63.8% on December 31, 2004 to 87.7% on September 30, 2005. On November 1, 2005, the company acquired the remaining shares of Odem, and Odem became a wholly-owned subsidiary of the Company.

Net loss from continuing operations for the nine months ended September 30, 2005 was \$3,627,000 compared to \$1,424,000 in the nine months ended September 30, 2004.

Net loss for the nine months ended September 30, 2005 was \$3,627,000 compared to \$1,442,000 in the nine months ended September 30, 2004.

On a per share basis, the net loss for the nine months ended September 30, 2005 was \$0.69 per share compared to a \$0.34 loss per share in the nine months ended September 30, 2004.

LIQUIDITY AND CAPITAL RESOURCES

We finance our activities by different means, including equity financings, short and long-term loans, grants from the OCS and income from operating activities.

On June 10, 2004, the Company entered into a Securities Purchase Agreement (the Purchase Agreement), with Laurus Master Fund Ltd. (the Investor), under which the Company issued and sold to the Investor in a private placement (i) a Secured Convertible Term Note of a \$2 million principal amount, due June 10, 2007 (the Note) and (ii) a warrant to purchase 130,000 Ordinary Shares at an exercise price of \$4.04 per share (the Warrant). The Warrant is exercisable, in whole or in part, until June 10, 2011.

The Note was convertible into Ordinary Shares at a price of \$3.08 per share. The note conversion price was subject to proportional adjustment in the event of stock splits, combinations, subdivisions of the ordinary shares or if dividend is paid on the ordinary shares in ordinary shares. In addition, if the Company was to issue stock in certain types of transactions at a price lower than the initial conversion price, then the conversion price would be adjusted to a lower price based on a weighted average formula. As a result of the price per share in the June 2005 private placement offering described below, the conversion price of the convertible note was reduced to \$2.9042.

The principal amount of the Note was repayable in monthly installments, commencing as of October 1, 2004, in the initial amount of \$20,000 eventually increasing to \$73,600. Interest on the Note was payable monthly.

Pursuant to its undertaking in the Registration Rights agreement with the Investor, the Company filed with the Securities and Exchange Commission a registration statement on Form F-3 covering the resale of Ordinary Shares issuable upon conversion of the Note and/or exercise of the Warrants, and/or issuable in payment of principal and interest on the Note. The Registration Rights agreement provided that any delay in registration and/or effectiveness of the underlying shares of the transaction, or failure to maintain their effectiveness, will result in penalties to be paid in cash, as liquidated damages. The registration statement was declared effective on March 11, 2005. Due to the delay in the effectiveness of the registration of the shares, we paid the Investor liquidated damages until March 11, 2005, in the amount of \$92,000.

On March 23, 2005, after the Investor elected to convert \$308,000 of the principal sum of the convertible note, the Investor was issued 100,000 ordinary shares of the Company. In July 2005, the Investor completed the conversion of the balance of the Convertible note principal and the accrued interest (approximately \$1,580,000) into an additional 540,293 ordinary shares.

In September 2005, the Company entered into a Second Securities Purchase Agreement (the Purchase Agreement) with the Investor, under which the Company issued to the Investor in a private placement (i) a Secured Convertible Term Note of a \$1,500,000 principal amount, due September 2008 (the Note) and (ii) a warrant to purchase 73,052 Ordinary shares at an exercise price of \$4.04 per share (the Warrant). According to the Purchase Agreement, several fees in the amount of \$116,000 were paid to the Investor. Those fees are presented as a discount of the principal convertible loan. The Note is convertible into Ordinary shares at a price of \$3.08 per share. The principal amount of the Note is repayable in monthly installments, commencing as of January 2006, in the initial amount of \$15,000 eventually increasing to \$55,000. The Note bears prime interest rate plus 1.5%, which is subject to reduction under certain conditions. The Warrant is exercisable, in whole or in part, until September 29, 2012.

Pursuant to its undertaking in a Registration Rights agreement with the Investor, the Company is required to file with the Securities and Exchange Commission by a certain date a registration statement on Form F-3 covering the resale of Ordinary Shares issuable upon conversion of the Note and/or exercise of the Warrants, and/or issuable in payment of principal and interest on the Note. Any delay in registration and/or effectiveness of such registration statement, or failure to maintain its effectiveness, will result in penalties to be paid in cash, as liquidated damages, equal to 1.0% for each 30 day period of the original principal amount of the Note.

The Note conversion price is subject to proportional adjustment in the event of stock splits, combinations, subdivisions of the Ordinary shares or if dividend is paid on the Ordinary shares in Ordinary shares. In addition, if BOS issues stock in certain types of transactions at a price lower than the initial conversion price, then the conversion price will be adjusted to a lower price based on a weighted average formula.

The fair value of the warrants was calculated using the Black & Scholes Option Pricing Model with the following assumptions: a risk-free interest rate of 4.08%, a dividend yield of 0%, a volatility of the expected market price of the Company s Ordinary shares of 100% and a weighted-average contractual life of seven years. The fair value of the warrants in the amount of \$ 144,000 is offset against the Note, amortized over the period of the Note and presented as a component in shareholders equity.

In June 2005, the Company completed a private placement in which it issued to investors 953,698 Ordinary Shares at a purchase price of \$ 2.30 per share, for a consideration of approximately \$ 2,045 (net of \$ 149 in issuance expenses) and 572,219 warrants to purchase Ordinary Shares, reflecting a 60% warrant coverage. The warrants are exercisable for three years from their date of issuance. The exercise price is \$2.50 per ordinary share during for the first year from the issue date, and increasing to \$2.75 per ordinary share and \$3.03 per ordinary share, on the first and second anniversaries of the issue date, respectively. The warrant exercise price is subject to adjustment in certain circumstances.

As of September 30, 2005, we had \$4,464,000 in cash and cash equivalents, \$2,146,000 in marketable securities, \$3,926,000 short and long-term loans and positive working capital of \$6,797,000.

Net cash used in operating activities of continuing operations for the nine months ended September 2005 was \$3,275,000 compared to \$688,000 for the nine months ended September 30, 2004. During the nine months ended September 30, 2005 we provided \$597,000 from investing activities compared to \$164,000 in the nine months ended September 30, 2004. The cash provided in investing activities in both periods is mainly due to redemption of marketable securities.

The Company s long and short term loans as of September 30, 2005, amounted to \$3,926,000, of which \$2,686,000 is loans from Israeli banks and the convertible note issued to the Investor accounts for the remainder.

Working capital and working capital requirements will vary from time-to-time and will depend on numerous factors, including but not limited to operating results, the level of resources devoted to research and development, new product introductions, grants from the OCS and marketing and acquisition activities.

We have in-balance sheet financial instruments and off-balance sheet contingent commitments. Our in-balance sheet financial instruments consist of our assets and liabilities. Our cash is invested in short-term (less than 3 months) U.S. dollars and NIS interest bearing deposits with banks. Our receivables aging is between 40 to 90 days and our current liabilities aging is between 40 to 60 days. The fair value of our financial instruments is similar to their book value. Our off-balance sheet contingent commitments consist of: (a) royalty commitments that are directly related to our future revenues, (b) lease commitments of our premises and vehicles, (c) directors and officers indemnities, in excess of the proceeds received from liability insurance which we obtain and (d) legal proceedings.

We believe that our cash resources are sufficient to meet our needs for at least 12 months following the date of this submission. However, it is our intention to engage in equity and loan financing to further feature-rich products of the Company, establish distribution channels in new markets and search for new merger and acquisition opportunities. There is, however, no assurance that we shall be able to obtain such financing.

BOS Holdings in ODEM to Increase to 100%

TERADYON, ISRAEL November 1, 2005 B.O.S. Better Online Solutions Ltd. (BOS or the Company) (NASDAQ: BOSC, TASE: BOSC), announced today that following the exercise of a put option by Telsys Ltd., it has entered into and closed a transaction pursuant to which it shall acquire the remaining shareholdings of Telsys Ltd. in Odem Electronics Technologies 1992 Ltd. (Odem), a subsidiary of BOS, in consideration for a cash payment in the amount of \$554,105, thus increasing its holdings in Odem from 87.7% to 100%. Previously, in September 2005, BOS had increased its holdings from 64% to 87.7% by purchasing the holdings of another Odem minority shareholder.

Adiv Baruch, President and CEO of BOS commented: Odem is continuing to expand its overseas activities and there is a growing demand for its products. We strongly believe that this is a promising investment and that Odem is becoming one of the fundamental growth engines within BOS.

Edouard Cukierman, Chairman of the Board, said A year ago we decided to invest in Odem and since then it has significantly increased its profitability. We believe that this trend will continue, and are pleased with the opportunity to increase our stake .

About BOS

B.O.S. Better Online Solutions Ltd. (the Company or BOS) (NASDAQ:BOSC; TASE:BOSC) was established in 1990. BOS develops and markets innovative products that improve enterprise communications and operations. Its activities are focused on two domains:

Communications products- providing easy to install and affordable VoIP and cellular gateways solutions for businesses. BOS communications products leverage existing infrastructure, radically reduce costs and facilitate operations.

Connectivity products marketed under the BOSaNOVA brand name. These products deliver instant and transparent connectivity from IBM iSeries computers to personal computers, thin clients and browsers.

In addition BOS supplies electronic and RFID components and technology design services through the ODEM Division, based on Odem Electronic Technologies 1992 Ltd., in which a controlling stake was acquired in November 2004.

BOS, www.boscorporate.com is traded on NASDAQ (NASDAQ: BOSC) and on the Tel-Aviv stock exchange (TASE: BOSC).

For further information, please contact: Mr,. Emanuel Kahana Gelbart-Kahana Public Relations & Investors Relations Tel. +972-3-6074717, e-Mail: info@gk-biz.com

The forward-looking statements contained herein reflect management s current views with respect to future events and financial performance. These forward-looking statements are subject to certain risks and uncertainties that could cause the actual results to differ materially from those in the forward-looking statements, all of which are difficult to predict and many of which are beyond the control of BOS, including, but not limited to, those risks and uncertainties detailed in BOS periodic reports and registration statements filed with the U.S. Securities Exchange Commission. BOS undertakes no obligation to publicly update or revise any such forward-looking statements to reflect any change in its expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in the forward-looking statements.

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