

SONIC AUTOMOTIVE INC  
Form 4  
March 15, 2006

# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SMITH BRYAN SCOTT

(Last) (First) (Middle)

C/O SONIC AUTOMOTIVE,  
INC., 5401 EAST INDEPENDENCE  
BLVD.

(Street)

CHARLOTTE, NC 28212

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
SONIC AUTOMOTIVE INC [SAH]

3. Date of Earliest Transaction  
(Month/Day/Year)  
03/13/2006

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Vice Chairman and CSO

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired or Disposed of (A) or (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|--|---|--|---|
|                                 |                                      |  | Code                           | V  | Amount  | (A) or (D)   | Price   |
| Class A Common Stock            | 03/13/2006 <sup>(1)</sup>            |  | M                              |  | 20,000  | A  | \$ 6 40,875   |
| Class A Common Stock            | 03/13/2006 <sup>(1)</sup>            |  | S                              |  | 20,000  | D  | \$ 27.04 20,875                                       |
| Class A Common Stock            | 03/14/2006 <sup>(1)</sup>            |  | M                              |  | 20,000  | A  | \$ 6 40,875   |
| Class A Common Stock            | 03/14/2006 <sup>(1)</sup>            |  | S                              |  | 20,000  | D  | \$ 20,875   |

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|                      |                           |  |   |        |   |            |          |
|----------------------|---------------------------|--|---|--------|---|------------|----------|
| Common Stock         |                           |  |   |        |   | 27.1832    |          |
| Class A Common Stock | 03/15/2006 <sup>(1)</sup> |  | M | 20,000 | A | \$ 6       | 40,875 D |
| Class A Common Stock | 03/15/2006 <sup>(1)</sup> |  | S | 20,000 | D | \$ 27.2627 | 20,875 D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Amount or Number of Shares |        |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|-------------------------------|--------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title                         |        |
| Options to Purchase                        | \$ 6   | 03/13/2006 <sup>(1)</sup>            |  | M                              | 20,000  | <sup>(2)</sup>   | 10/09/2007  | Class A Common Stock          | 20,000 |
| Options to Purchase                        | \$ 6   | 03/14/2006 <sup>(1)</sup>            |  | M                              | 20,000  | <sup>(2)</sup>   | 10/09/2007  | Class A Common Stock          | 20,000 |
| Options to Purchase                        | \$ 6   | 03/15/2006 <sup>(1)</sup>            |  | M                              | 20,000  | <sup>(2)</sup>   | 10/09/2007  | Class A Common Stock          | 20,000 |

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                       |       |
|---|---------------|-----------|-----------------------|-------|
|   | Director      | 10% Owner | Officer               | Other |
| SMITH BRYAN SCOTT<br>C/O SONIC AUTOMOTIVE, INC.<br>5401 EAST INDEPENDENCE BLVD. | X             |           | Vice Chairman and CSO |       |

CHARLOTTE, NC 28212

## Signatures

/s/ B. Scott  
Smith

03/15/2006

\_\_Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Options exercised and shares sold pursuant to 10b5-1 trading plan.

(2) Options vested in three annual installments beginning on October 9, 1998 and became fully vested on October 9, 2000.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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